

STARWOOD PROPERTY TRUST, INC.  
Form 10-Q  
May 08, 2013

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x** **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2013**

**OR**

**o** **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**Commission file number 001-34436**

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**Starwood Property Trust, Inc.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**591 West Putnam Avenue**  
**Greenwich, Connecticut**  
(Address of Principal Executive Offices)

**27-0247747**  
(I.R.S. Employer  
Identification No.)

**06830**  
(Zip Code)

Registrant's telephone number, including area code:

**(203) 422-8100**

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer, large accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the issuer's common stock, \$0.01 par value, outstanding as of May 7, 2013 was 166,175,195.

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### Special Note Regarding Forward Looking Statements

This Quarterly Report on Form 10-Q contains certain forward-looking statements, including without limitation, statements concerning our operations, economic performance and financial condition. These forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are developed by combining currently available information with our beliefs and assumptions and are generally identified by the words believe, expect, anticipate and other similar expressions. Forward-looking statements do not guarantee future performance, which may be materially different from that expressed in, or implied by, any such statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

These forward-looking statements are based largely on our current beliefs, assumptions and expectations of our future performance taking into account all information currently available to us. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us or within our control, and which could materially affect actual results, performance or achievements. Factors that may cause actual results to vary from our forward-looking statements include, but are not limited to:

- factors described in our Annual Report on Form 10-K for the year ended December 31, 2012 and in this Form 10-Q for the quarter ended March 31, 2013, including those set forth under the captions Risk Factors and Business ;
- defaults by borrowers in paying debt service on outstanding items;
- impairment in the value of real estate property securing our loans;
- availability of mortgage origination and acquisition opportunities acceptable to us;
- the Company's ability to integrate the segments of LNR Property LLC, a Delaware limited liability company ( LNR ), which were acquired on April 19, 2013, into our business and achieve the benefits that we anticipate from this acquisition;
- potential mismatches in the timing of asset repayments and the maturity of the associated financing agreements;
- national and local economic and business conditions;
- general and local commercial real estate property conditions;

- changes in federal government policies;
- changes in federal, state and local governmental laws and regulations;
- increased competition from entities engaged in mortgage lending;
- changes in interest rates; and
- the availability of and costs associated with sources of liquidity.

In light of these risks and uncertainties, there can be no assurances that the results referred to in the forward-looking statements contained in this Quarterly Report on Form 10-Q will in fact occur. Except to the extent required by applicable law or regulation, we undertake no obligation to, and expressly disclaim any such obligation to, update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events, changes to future results over time or otherwise.

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Balance Sheets

(Unaudited, amounts in thousands, except share data)

|   | As of<br>March 31, 2013 | As of<br>December 31, 2012 |
|---|-------------------------|----------------------------|
| <b>Assets:</b>  |                         |                            |
| Cash and cash equivalents   | \$ 173,074              | \$ 177,671                 |
| Restricted cash   | 41,469                  | 3,429                      |
| Loans held for investment, net  | 2,530,489               | 2,914,434                  |
| Loans held-for-sale   | 378,690                 |                            |
| Loans transferred as secured borrowings   | 85,763                  | 85,901                     |
| Mortgage-backed securities, available-for-sale, at fair value   | 635,533                 | 862,587                    |
| Securities, held to maturity  | 37,190                  |                            |
| Other investments   | 430,044                 | 221,983                    |
| Accrued interest receivable   | 20,500                  | 24,120                     |
| Receivable for securities sold  | 206,608                 |                            |
| Derivative assets   | 14,933                  | 9,227                      |
| Other assets  | 56,675                  | 25,021                     |
| <b>Total Assets</b>   | <b>\$ 4,610,968</b>     | <b>\$ 4,324,373</b>        |
| <b>Liabilities and Equity</b>   |                         |                            |
| <b>Liabilities:</b>   |                         |                            |
| Accounts payable and accrued expenses   | \$ 18,738               | \$ 8,890                   |
| Related-party payable   | 11,110                  | 1,803                      |
| Dividends payable   | 60,147                  | 73,796                     |
| Derivative liabilities  | 17,468                  | 27,770                     |
| Secured financing agreements, net   | 1,027,820               | 1,305,812                  |
| Convertible senior notes, net   | 560,423                 |                            |
| Loan transfer secured borrowings  | 87,523                  | 87,893                     |
| Other liabilities   | 47,340                  | 21,204                     |
| <b>Total Liabilities</b>  | <b>1,830,569</b>        | <b>1,527,168</b>           |
| Commitments and contingencies (Note 16)   |                         |                            |
| <b>Equity:</b>  |                         |                            |
| <b>Starwood Property Trust, Inc. Stockholders Equity:</b>   |                         |                            |
| Preferred stock, \$0.01 per share, 100,000,000 shares authorized, no shares issued and outstanding  |                         |                            |
| Common stock, \$0.01 per share, 500,000,000 shares authorized, 136,326,045 issued and 135,700,195 outstanding as of March 31, 2013 and 136,125,356 issued and 135,499,506 outstanding as of December 31, 2012 | 1,363                   | 1,361                      |
| Additional paid-in capital  | 2,754,491               | 2,721,353                  |
| Treasury stock (625,850 shares)   | (10,642)                | (10,642)                   |
| Accumulated other comprehensive income  | 70,544                  | 79,675                     |
| Accumulated deficit   | (70,305)                | (72,401)                   |

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|  |                     |                     |
|--|---------------------|---------------------|
| Total Starwood Property Trust, Inc. Stockholders' Equity | 2,745,451           | 2,719,346           |
| Non-controlling interests in consolidated subsidiaries   | 34,948              | 77,859              |
| <b>Total Equity</b>                                      | <b>2,780,399</b>    | <b>2,797,205</b>    |
| <b>Total Liabilities and Equity</b>                      | <b>\$ 4,610,968</b> | <b>\$ 4,324,373</b> |

See notes to condensed consolidated financial statements.

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Operations

(Unaudited, amounts in thousands, except per share data)

|   | For the Three-Months<br>Ended March 31, |                  |
|---|---|------------------|
|   | 2013                                    | 2012             |
| <b>Net interest margin:</b>   |   |                  |
| Interest income from mortgage-backed securities   | \$ 15,428                               | \$ 8,675         |
| Interest income from loans  | 67,765                                  | 69,077           |
| Interest expense  | (16,987)                                | (11,852)         |
| <b>Net interest margin</b>  | <b>66,206</b>                           | <b>65,900</b>    |
| <b>Expenses:</b>  |   |                  |
| Management fees (including \$4,508 and \$3,649 for the three-months ended March 31, 2013 and 2012, respectively, of non-cash stock-based compensation)                              | 14,275                                  | 15,167           |
| Business combination costs  | 4,391                                   |                  |
| Investment pursuit costs  | 81                                      | 861              |
| General and administrative (including \$148 and \$116 for the three-months ended March 31, 2013 and 2012, respectively, of non-cash stock-based compensation)                       | 4,286                                   | 3,023            |
| Loan loss allowance   | 30                                      |                  |
| <b>Total expenses</b>   | <b>23,063</b>                           | <b>19,051</b>    |
| <b>Income before other income (expense) and income taxes</b>  | <b>43,143</b>                           | <b>46,849</b>    |
| Other (expense) income  | (1,726)                                 | 803              |
| Other-than-temporary impairment ( OTTI ), net of \$485 and \$1,439 recognized in other comprehensive income (loss) for the three-months ended March 31, 2013 and 2012, respectively | (42)                                    | (656)            |
| Net gains on sales of investments   | 13,859                                  | 7,333            |
| Net realized foreign currency (losses) gains  | (239)                                   | 8,834            |
| Net gains (losses) on currency derivatives  | 16,078                                  | (6,257)          |
| Net gains on interest rate derivatives  | 150                                     | 566              |
| Net change in unrealized (losses) on loans held-for-sale at fair value  |   | (5,760)          |
| Unrealized gain on securities   | 405                                     |                  |
| Unrealized foreign currency remeasurement losses  | (7,427)                                 | (1,025)          |
| <b>Income before income taxes</b>   | <b>64,201</b>                           | <b>50,687</b>    |
| Income tax provision  | 777                                     | 399              |
| <b>Net Income</b>   | <b>63,424</b>                           | <b>50,288</b>    |
| Net income attributable to non-controlling interests  | (1,181)                                 | (129)            |
| <b>Net income attributable to Starwood Property Trust, Inc.</b>   | <b>\$ 62,243</b>                        | <b>\$ 50,159</b> |
| <b>Net income per share of common stock:</b>  |   |                  |
| Basic   | \$ 0.46                                 | \$ 0.53          |
| Diluted   | \$ 0.46                                 | \$ 0.53          |
| Distributions declared per common share   | \$ 0.44                                 | \$ 0.44          |

See notes to condensed consolidated financial statements.





## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Comprehensive Income

(Unaudited, amounts in thousands)

|   | For the Three-Months |           |
|---|----------------------|-----------|
|   | Ended March 31,      |           |
|   | 2013                 | 2012      |
| <b>Net Income</b>   | \$ 63,424            | \$ 50,288 |
| Other comprehensive income (net change by component):                     |                      |           |
| Cash flow hedges  | 279                  | (252)     |
| Unrealized gain (loss) on available-for-sale securities                   | (2,349)              | 15,113    |
| Foreign currency remeasurement  | (7,061)              |           |
| Other comprehensive income  | (9,131)              | 14,861    |
| Comprehensive income  | 54,293               | 65,149    |
| Less: Comprehensive income attributable to non-controlling interests      | (1,181)              | (129)     |
| <b>Comprehensive income attributable to Starwood Property Trust, Inc.</b> | \$ 53,112            | \$ 65,020 |

See notes to condensed consolidated financial statements.

## Starwood Property Trust, Inc. and Subsidiaries

## Condensed Consolidated Statements of Equity

(Unaudited, amounts in thousands, except share data)

|   | Common Stock<br>Shares | Par<br>Value    | Additional<br>Paid-In<br>Capital | Treasury Stock<br>Shares | Treasury Stock<br>Amount | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Total<br>Starwood<br>Property<br>Trust, Inc.<br>Stockholders<br>Equity | Non-<br>Controlling<br>Interests | Total<br>Equity     |
|---|------------------------|-----------------|----------------------------------|--------------------------|--------------------------|------------------------|---|--|----------------------------------|---------------------|
| <b>Balance, January 1, 2012</b>             | <b>93,811,351</b>      | <b>\$ 938</b>   | <b>\$ 1,828,319</b>              | <b>625,850</b>           | <b>\$ (10,642)</b>       | <b>\$ (55,129)</b>     | <b>\$ (3,998)</b>   | <b>\$ 1,759,488</b>  | <b>\$ 5,659</b>                  | <b>\$ 1,765,147</b> |
| Convertible senior notes                    |                        |                 |                                  |                          |                          |                        |   |  |                                  |                     |
| Stock-based compensation                    | 193,541                | 2               | 3,763                            |                          |                          |                        |   | 3,765  |                                  | 3,765               |
| Manager incentive fee paid in stock         |                        |                 |                                  |                          |                          |                        |   |  |                                  |                     |
| Net income                                  |                        |                 |                                  |                          |                          | 50,159                 |   | 50,159   | 129                              | 50,288              |
| Dividends declared, \$0.44 per share        |                        |                 |                                  |                          |                          | (41,439)               |   | (41,439)   |                                  | (41,439)            |
| Other comprehensive loss, net               |                        |                 |                                  |                          |                          |                        | 14,861  | 14,861   |                                  | 14,861              |
| Distribution to non-controlling interests   |                        |                 |                                  |                          |                          |                        |   |  | (191)                            | (191)               |
| <b>Balance, March 31, 2012</b>              | <b>94,004,892</b>      | <b>\$ 940</b>   | <b>\$ 1,832,082</b>              | <b>625,850</b>           | <b>\$ (10,642)</b>       | <b>\$ (46,409)</b>     | <b>\$ 10,863</b>  | <b>\$ 1,786,834</b>  | <b>\$ 5,597</b>                  | <b>\$ 1,792,431</b> |
| <b>Balance, January 1, 2013</b>             | <b>136,125,356</b>     | <b>\$ 1,361</b> | <b>\$ 2,721,353</b>              | <b>625,850</b>           | <b>\$ (10,642)</b>       | <b>\$ (72,401)</b>     | <b>\$ 79,675</b>  | <b>\$ 2,719,346</b>  | <b>\$ 77,859</b>                 | <b>\$ 2,797,205</b> |
| Convertible senior notes                    |                        |                 | 28,118                           |                          |                          |                        |   | 28,118   |                                  | 28,118              |
| Stock-based compensation                    | 187,501                | 2               | 4,654                            |                          |                          |                        |   | 4,656  |                                  | 4,656               |
| Manager incentive fee paid in stock         | 13,188                 |                 | 366                              |                          |                          |                        |   | 366  |                                  | 366                 |
| Net income                                  |                        |                 |                                  |                          |                          | 62,243                 |   | 62,243   | 1,181                            | 63,424              |
| Dividends declared, \$0.44 per share        |                        |                 |                                  |                          |                          | (60,147)               |   | (60,147)   |                                  | (60,147)            |
| Other comprehensive income, net             |                        |                 |                                  |                          |                          |                        | (9,131)   | (9,131)  |                                  | (9,131)             |
| Contribution from non-controlling interests |                        |                 |                                  |                          |                          |                        |   |  | 6                                | 6                   |
| Distribution to non-controlling interests   |                        |                 |                                  |                          |                          |                        |   |  | (44,098)                         | (44,098)            |
|   | <b>136,326,045</b>     | <b>\$ 1,363</b> | <b>\$ 2,754,491</b>              | <b>625,850</b>           | <b>\$ (10,642)</b>       | <b>\$ (70,305)</b>     | <b>\$ 70,544</b>  | <b>\$ 2,745,451</b>  | <b>\$ 34,948</b>                 | <b>\$ 2,780,399</b> |

**Balance, March 31,  
2013**

See notes to condensed consolidated financial statement

## Starwood Property Trust, Inc. and Subsidiaries

## Consolidated Statements of Cash Flows

(Amounts in thousands)

|   | For the Three-Months Ended March 31, |                |
|---|--------------------------------------|----------------|
|   | 2013                                 | 2012           |
| <b>Cash Flows from Operating Activities:</b>                                      |                                      |                |
| Net income  | \$ 63,424                            | \$ 50,288      |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |                |
| Amortization of deferred financing costs  | 3,193                                | 1,132          |
| Amortization of net convertible debt discount and deferred fees                   | 841                                  |                |
| Accretion of net discount on mortgage-backed securities (MBS)                     | (9,180)                              | (5,616)        |
| Accretion of net deferred loan fees and discounts                                 | (7,856)                              | (21,622)       |
| Accretion of premium from loan transfer secured borrowings                        | (374)                                | (221)          |
| Stock-based compensation  | 4,656                                | 3,765          |
| Incentive-fee compensation  | 366                                  |                |
| Gain on sale of available-for-sale securities                                     | (13,157)                             | (46)           |
| Gain on sale of loans   |                                      | (7,287)        |
| Gain on foreign currency remeasurement  | (37)                                 | (9,146)        |
| Gain on sale of real estate assets  | (335)                                |                |
| Gain on currency hedges   | (72)                                 |                |
| Gain on sale of other investments   | (1,107)                              |                |
| Unrealized gains on securities  | (405)                                |                |
| Unrealized gains (losses) on loans held-for-sale at fair value                    |                                      | 5,760          |
| Unrealized gains on interest rate hedges  | (240)                                | (9,779)        |
| Unrealized (gains) losses on currency hedges                                      | (16,006)                             | 8,573          |
| Unrealized foreign currency remeasurement losses                                  | 7,427                                | 1,025          |
| OTTI  | 42                                   | 656            |
| Loan loss allowance   | 30                                   |                |
| Depreciation  | 713                                  |                |
| Changes in operating assets and liabilities:                                      |                                      |                |
| Related-party payable   | 9,307                                | 5,002          |
| Accrued interest receivable, less purchased interest                              | 1,802                                | (1,870)        |
| Other assets  | 5,839                                | 11,388         |
| Accounts payable and accrued expenses   | 9,848                                | 2              |
| Other liabilities   | 26,136                               | 9,995          |
| Proceeds from sale of held for sale loans   |                                      | 132,128        |
| <b>Net cash provided by operating activities</b>                                  | <b>84,855</b>                        | <b>174,127</b> |
| <b>Cash Flows from Investing Activities:</b>                                      |                                      |                |
| Purchase of mortgage-backed securities  |                                      | (301,772)      |
| Proceeds from sale of mortgage-backed securities                                  | 12,711                               | 46             |
| Mortgage-backed securities principal paydowns                                     | 21,726                               | 20,099         |
| Origination and purchase of loans held for investment                             | (129,817)                            | (218,872)      |
| Loan maturities   | 82,410                               | 147,707        |
| Proceeds from sale of loans and participations                                    | 44,631                               | 28,786         |
| Loan investment repayments  | 11,241                               | 6,211          |
| Purchased interest on investments   |                                      | (437)          |
| Purchase of securities, held to maturity  | (37,175)                             |                |
| Investments in other investments  | (104,142)                            | (99)           |
| Acquisition and improvement of real estate  | (114,925)                            |                |

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|  |                  |                  |
|--|------------------|------------------|
| Proceeds from sale of real estate                        | 3,360            |                  |
| Return of investment from other investments              | 150              | 303              |
| Proceeds from sale of other investments                  | 6,769            |                  |
| Return of investment basis in purchased derivative asset | 518              | 968              |
| Deposit on business combination                          | (40,665)         |                  |
| Restricted cash  | (38,040)         |                  |
| <b>Net cash used in investing activities</b>             | <b>(281,248)</b> | <b>(317,060)</b> |

|   | <b>For the Three-Months Ended March 31,</b> |                |
|---|---|----------------|
|   | <b>2013</b>                                 | <b>2012</b>    |
| <b>Cash Flows from Financing Activities:</b>                            |   |                |
| Borrowings under secured financing agreements                           | 347,521                                     | 383,037        |
| Borrowings under convertible debt offering                              | 587,700                                     |                |
| Principal repayments on borrowings under secured financing arrangements | (625,513)                                   | (177,694)      |
| Payment of deferred financing costs                                     | (24)  | (2,250)        |
| Payment of dividends  | (73,796)                                    | (41,431)       |
| Contributions from non-controlling interest owners                      | 6   |                |
| Distributions to non-controlling interest owners                        | (44,098)                                    | (191)          |
| <b>Net cash provided by financing activities</b>                        | <b>191,796</b>                              | <b>161,471</b> |
| Net (decrease) increase in cash and cash equivalents                    | (4,597)                                     | 18,538         |
| Cash and cash equivalents, beginning of period                          | 177,671                                     | 114,027        |
| Cash and cash equivalents, end of period                                | \$ 173,074                                  | \$ 132,565     |
| Supplemental disclosure of cash flow information:                       |   |                |
| Cash paid for interest  | \$ 10,536                                   | \$ 13,143      |
| Income taxes paid   | \$ 327                                      |                |
| Supplemental disclosure of non-cash investing and financing activities: |   |                |
| Dividends declared, but not yet paid                                    | \$ 60,147                                   | \$ 41,439      |
| Unsettled securities trade receivable                                   | \$ 206,608                                  |                |

See notes to condensed consolidated financial statements.

**Starwood Property Trust, Inc. and Subsidiaries**

**Notes to Condensed Consolidated Financial Statements**

**As of March 31, 2013**

**(Unaudited)**

**1. Business and Organization**

Starwood Property Trust, Inc. ( the Trust together with its subsidiaries, we or the Company ) is a Maryland corporation that commenced operations on August 17, 2009 ( Inception ) upon the completion of its initial public offering ( IPO ). From our inception in 2009 through the end of the first quarter of 2013, we have been focused primarily on originating, acquiring, financing and managing commercial mortgage loans and other commercial real estate debt investments, commercial mortgage-backed securities, and other commercial real estate-related debt investments. We collectively refer to the following as our target assets:

- Commercial real estate mortgage loans;
- Commercial real estate mortgage-backed securities ( CMBS );
- Other commercial real estate-related debt investments;
- Residential mortgage-backed securities ( RMBS ); and
- Residential real estate owned ( REO ) and residential non-performing mortgage loans.

As market conditions change over time, we may adjust our strategy to take advantage of changes in interest rates and credit spreads as well as economic and credit conditions. Refer to Note 17 for disclosure of our acquisition of LNR, which was consummated on April 19, 2013.

We are organized and conduct our operations to qualify as a real estate investment trust ( REIT ) under the Internal Revenue Code of 1986, as amended (the Code ). As such, we will generally not be subject to U.S. federal corporate income tax on that portion of our net income that is distributed to stockholders if we distribute at least 90% of our taxable income to our stockholders by prescribed dates and comply with various other requirements.

We are organized as a holding company and conduct our business primarily through our various wholly owned subsidiaries. We are externally managed and advised by SPT Management, LLC (our Manager ) pursuant to the terms of a Management Agreement. Our Manager is controlled by Barry Sternlicht, our Chairman and Chief Executive Officer. Our Manager is an affiliate of Starwood Capital Group, a privately-held private

equity firm founded and controlled by Mr. Sternlicht.

As of March 31, 2013, investments with collateral in the hospitality, office, and retail property sectors represented 42.7%, 16.8%, and 15.2% of our investment portfolio, respectively. Such allocations could materially change in the future.

## 2. Summary of Significant Accounting Policies

### *Basis of Accounting and Principles of Consolidation*

The accompanying consolidated financial statements include our accounts and those of our consolidated subsidiaries. Intercompany amounts have been eliminated. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations, and changes in cash flow have been included. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ( GAAP ) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The most significant and subjective estimate that we make is the projection of cash flows we expect to receive on our investments, which has a significant impact on the amounts of interest income, credit losses (if any), and fair values that we record and/or disclose. In addition, the fair value of financial instruments that are estimated using a discounted cash flows method are significantly impacted by the rates at which we estimate market participants would discount the expected cash flows.

A non-controlling interest in a consolidated subsidiary is defined as the portion of the equity (net assets) in a subsidiary not attributable, directly or indirectly, to a parent . Non-controlling interests are presented as a separate component of equity in the consolidated balance sheets. In addition, the presentation of net income attributes earnings to controlling and non-controlling interests.



These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the period ended December 31, 2012, as filed with the Securities and Exchange Commission ( SEC ). The results of operations for the three months ended March 31, 2013 are not necessarily indicative of the operating results for the full year.

### ***Segment Reporting***

We are focused primarily on originating and acquiring real estate-related debt investments and currently operate in one reportable segment.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include cash in banks and short-term investments. Short-term investments are comprised of highly liquid instruments with original maturities of three months or less. The Company maintains its cash and cash equivalents in multiple financial institutions and at times these balances exceed federally insurable limits.

### ***Debt Securities***

GAAP requires that at the time of purchase, we designate debt securities as held-to-maturity, available-for-sale, or trading depending on our investment strategy and ability to hold such securities to maturity. Held-to-maturity securities are stated at cost plus any premiums or discounts, which are amortized or accreted through the consolidated statements of operations using the effective interest method. Securities we (i) do not hold for the purpose of selling in the near-term, or (ii) may dispose of prior to maturity, are classified as available-for-sale and are carried at fair value in the accompanying financial statements. Unrealized gains or losses on available-for-sale securities are reported as a component of accumulated other comprehensive income (loss) in stockholders' equity. As of March 31, 2013, our CMBS and RMBS securities were classified as available-for-sale. The classification of each investment involves management's judgment, which is subject to change. Purchases and sales of securities are recorded on the trade date.

When the estimated fair value of a security is less than its amortized cost, we consider whether there is an other-than-temporary impairment ( OTTI ) in the value of the security. An impairment is deemed an OTTI if (i) we intend to sell the security, (ii) it is more likely than not that we will be required to sell the security before recovering our cost basis, or (iii) we do not expect to recover the entire amortized cost basis of the security even if we do not intend to sell the security or believe it is more likely than not that we will be required to sell the security before recovering our cost basis. If the impairment is deemed to be an OTTI, the resulting accounting treatment depends on the factors causing the OTTI. If the OTTI has resulted from (i) our intention to sell the security, or (ii) our judgment that it is more likely than not that we will be required to sell the security before recovering our cost basis, an impairment loss is recognized in current earnings equal to the entire difference between our amortized cost basis and fair value. Whereas, if the OTTI has resulted from our conclusion that we will not recover our cost basis even if we do not intend to sell the security or believe it is more likely than not that we will be required to sell the security before recovering our cost basis, only the credit loss portion of the impairment is recorded in current earnings, and the portion of the loss related to other factors, such as changes in interest rates, continues to be recognized in accumulated other comprehensive income (loss). Following the recognition of an OTTI through earnings, a new cost basis is established for the security. Determining whether there is an OTTI may require us to exercise significant judgment and make significant assumptions, including, but not limited to, estimated cash flows, estimated prepayments, loss assumptions, and assumptions regarding changes in interest rates. As a result, actual OTTI losses could differ from reported amounts. Such judgments and assumptions are based upon a number of factors, including (i) credit of the issuer or the underlying borrowers, (ii) credit rating of the security, (iii) key terms of the security, (iv) performance of the underlying loans, including debt service coverage and loan-to-value ratios,

(v) the value of the collateral for the underlying loans, (vi) the effect of local, industry, and broader economic factors, and (vii) the historical and anticipated trends in defaults and loss severities for similar securities.

***Loans Held for Investment***

Loans that are held for investment are carried at cost, net of unamortized acquisition premiums or discounts, loan fees, and origination and acquisition costs as applicable, unless the loans are deemed impaired. We evaluate each loan classified as held for investment for impairment at least quarterly. Impairment occurs when it is deemed probable that we will not be able to collect all amounts due according to the contractual terms of the loan. If a loan is considered to be impaired, we record an allowance to reduce the carrying value of the loan to the present value of expected future cash flows discounted at the loan's contractual effective rate or the fair value of the collateral, if repayment is expected solely from the collateral. After completing the evaluation of each loan as described above, we consider whether any loans shared specific characteristics with other loans such that it was probable, as a group, such loans have incurred an impairment loss as a result of their common characteristic(s).

Our loans are typically collateralized by real estate. As a result, we regularly evaluate the extent and impact of any credit deterioration associated with the performance and/or value of the underlying collateral property, as well as the financial and operating capability of the borrower. Specifically, a property's operating results and any cash reserves are analyzed and used to assess (i) whether cash from operations are sufficient to cover the debt service requirements currently and into the future, (ii) the ability of the borrower to refinance the loan, and/or (iii) the property's liquidation value. We also evaluate the financial wherewithal of any loan guarantors as well as the borrower's competency in managing and operating the properties. In addition, we consider the overall economic environment, real estate sector, and geographic sub-market in which the borrower operates. Such impairment analyses are completed and reviewed by asset management and finance personnel, who utilize various data sources, including (i) periodic financial data such as property occupancy, tenant profile, rental rates, operating expenses, the borrower's exit plan, and capitalization and discount rates, (ii) site inspections, and (iii) current credit spreads and discussions with market participants.

### ***Loans Held-for-sale***

Loans that we intend to sell or liquidate in the short-term are classified as held-for-sale and are carried at the lower of amortized cost or fair value, unless we have elected to record the loans at fair value at the time they were acquired under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 825, *Financial Instruments*. Refer to Note 15 to the consolidated financial statements for further disclosure regarding loans held-for-sale.

### ***Residential Real Estate & Non-Performing Residential Loans***

We account for real estate at cost less accumulated depreciation and amortization. We compute depreciation using the straight-line method over the estimated useful lives of the assets. We depreciate rental real estate over periods up to 30 years. Real estate in development is related to the development of property (including land) and assets that have not yet been placed in service for our intended use. Depreciation for furniture and fixtures commences once it is placed in service and depreciation for buildings and leasehold improvements commences once they are ready for our intended use. We depreciate furniture and fixtures over periods up to 5 years. We depreciate lease hold improvements over the greater of 15 year or the remaining depreciable life of the asset it improved. Land is not depreciated.

Our non-performing residential loans are on nonaccrual status at the time of purchase as it is probable that principal or interest is not fully collectible. Generally, when loans are placed on nonaccrual status, accrued interest receivable is reversed against interest income in the current period. Interest payments received thereafter are applied as a reduction to the remaining principal balance as long as concern exists as to the ultimate collection of the principal.

### ***Revenue Recognition***

Interest income on performing loans is accrued based on the outstanding principal amount and contractual terms of our loans and securities. Discounts or premiums associated with the purchase of loans and investment securities are amortized or accreted into interest income as a yield adjustment on the effective interest method, based on expected cash flows through the expected maturity date of the investment. On at least a quarterly basis, we review and, if appropriate, make adjustments to our cash flow projections. We have historically collected, and expect to continue to collect, all contractual amounts due on our loans and CMBS, and non-credit deteriorated RMBS. As a result, we do not adjust the projected cash flows to reflect anticipated credit losses for these types of investments. Conversely, the majority of our RMBS have been purchased at a discount to par value, and we did not expect to collect all amounts contractually due at the time we acquired the securities. Accordingly, we expect that a portion of the purchase discount will not be recognized as interest income, and is instead viewed as a non-accretable yield. The amount considered as non-accretable yield may change over time based on the actual performance of these securities,

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their underlying collateral, actual and projected cash flow from such collateral, economic conditions and other factors. If the performance of a credit deteriorated security is more favorable than forecasted, we will generally accrete more credit discount into interest income than initially or previously expected. These adjustments are made prospectively beginning in the period subsequent to the determination that a favorable change in performance is projected. Conversely, if the performance of a credit deteriorated security is less favorable than forecasted, an other-than-temporary impairment may be taken, and the amount of discount accreted into income will generally be less than previously expected.

For loans that we have not elected to record at fair value under ASC 825, origination fees and direct loan origination costs are also recognized in interest income over the loan term as a yield adjustment using the effective interest method. When we elect to record a loan at fair value, origination fees and direct loan costs are recorded directly in income and are not deferred.

Upon the sale of loans or securities, the excess (or deficiency) of net proceeds over the net carrying value of such loans or securities is recognized as a realized gain (or loss).

Rental income attributable to residential leases is recorded when due from tenants, which approximates the amount that would result from straight-lining rents over the lease term. The initial term of our residential leases is generally one year, with renewals upon consent of both parties on an annual or monthly basis.

#### ***Investments in Unconsolidated Entities***

We own non-controlling equity interests in various privately-held partnerships and limited liability companies. Unless we elect the fair value option under ASC 825, we use the cost method to account for investments when we own five percent or less of, and do not have significant influence over, the underlying investees. We use the equity method to account for all other non-controlling interests in partnerships and limited liability companies. Cost method investments are initially recorded at cost and income is generally recorded when distributions are received. Equity method investments are initially recorded at cost and subsequently adjusted for our share of income or loss, as well as contributions made or distributions received.

Investments in unconsolidated entities are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is measured based on the excess of the carrying amount of an investment over its estimated fair value. Impairment analyses are based on current plans, intended holding periods and available information at the time the analyses are prepared.

We also own publicly traded equity securities of a company in the real estate industry. For publicly traded companies where we have virtually no influence over the activities of these companies and minimal ownership percentages the investments are classified as available-for-sale and reported at fair value in the balance sheet, with unrealized gains and losses reported as a component of other comprehensive income (loss). For publicly traded securities where we have the ability to exercise significant influence, but not control, over underlying investees, we have elected the fair value reporting option and assets are reported at fair value on the balance sheet with unrealized gains and losses reported in earnings. Dividends on our available-for-sale equity securities are recorded in the statement of operations on the record date.

#### ***Securitization/Sale and Financing Arrangements***

We periodically sell our financial assets, such as commercial mortgage loans, CMBS and other assets. In connection with these transactions, we may retain or acquire senior or subordinated interests in the related assets. Gains and losses on such transactions are recognized using the guidance in ASC 860, *Transfers and Servicing*, which is based on a financial components approach that focuses on control. Under this approach, after a transfer of financial assets that meets the criteria for treatment as a sale legal isolation, ability of transferee to pledge or exchange the transferred assets without constraint, and transferred control an entity recognizes the financial assets it retains and any liabilities it has incurred, derecognizes the financial assets it has sold, and derecognizes liabilities when extinguished. We determine the gain or loss on sale of mortgage loans by allocating the carrying value of the underlying mortgage between securities or loans sold and the interests retained based on their fair values, as applicable. The gain or loss on sale is the difference between the cash proceeds from the sale and the amount allocated to the securities or loans sold.

#### ***Acquisition and Investment Pursuit Costs***

Net costs incurred in connection with acquiring investments, as well as in pursuing unsuccessful investment acquisitions and loan originations, are charged to current earnings and not deferred.

*Foreign Currency Transactions*

Our assets and liabilities denominated in foreign currencies are translated into U.S. dollars using foreign currency exchange rates at the end of the reporting period. Income and expenses are translated at the weighted-average exchange rates for each reporting period. As of March 31, 2013 and December 31, 2012, the U.S. dollar was the functional currency of all investments denominated in foreign currencies. The effects of translating the assets, liabilities and income of our foreign investments are included in unrealized foreign currency remeasurement (loss) gain in the statements of operations for loans held for investment and other comprehensive income for securities available for sale.

*Concentration of Credit Risk*

Financial instruments that potentially subject us to concentrations of credit risk consist primarily of cash investments, CMBS, RMBS, held to maturity security, loan investments, and interest receivable. We may place cash investments in excess of insured amounts with high quality financial institutions. We perform an ongoing analysis of credit risk concentrations in our investment portfolio by evaluating exposure to various counterparties, markets, underlying property types, contract terms, tenant mix, and other credit metrics.

### *Derivative Instruments and Hedging Activities*

GAAP provides the disclosure requirements for derivatives and hedging activities with the intent to provide users of financial statements with an enhanced understanding of (a) how and why an entity uses derivative instruments, (b) how the entity accounts for derivative instruments and related hedged items, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. Further, we must provide qualitative disclosures that explain our objectives and strategies for using derivatives, as well as quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

We record all derivatives in the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether we have elected to designate a derivative in a hedging relationship and have satisfied the criteria necessary to apply hedge accounting under GAAP. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge. We regularly enter into derivative contracts that are intended to economically hedge certain of our risks, even though the transactions may not qualify for, or we may not elect to pursue, hedge accounting. In such cases, changes in the fair value of the derivatives are recorded in earnings.

### *Deferred Financing Costs*

Costs incurred in connection with obtaining secured financing arrangements and convertible debt instruments are capitalized and amortized over the respective loan terms of the respective facilities as a component of interest expense. As of March 31, 2013 and December 31, 2012, we had approximately \$5.5 million and \$7.8 million, respectively, of capitalized financing costs, net of amortization. For the three months ended March 31, 2013 and March 31, 2012, approximately \$3.2 million and \$1.1 million, respectively, of amortization was included in interest expense on the statements of operations.

### *Earnings Per Share*

We calculate basic earnings per share by dividing net income attributable to the Company for the period by the weighted-average of shares of common stock outstanding for that period after consideration of the earnings allocated to our restricted stock units, which are participating securities as defined in GAAP. Diluted earnings per share reflects the potential dilution that that could occur from shares issuable in connection with the incentive fee paid to our Manager under the management agreement and conversion of the convertible senior notes into shares of common stock, except when doing so would be anti-dilutive.

### *Share-based Payments*

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We recognize the cost of share-based compensation and payment transactions using the same expense category as would be charged for payments in cash. The fair value of the restricted stock or restricted stock units granted is recorded to expense on a straight-line basis over the vesting period for the award, with an offsetting increase in stockholders' equity. For grants to employees and directors, the fair value is determined based upon the stock price on the grant date. For non-employee grants, the fair value is based on the stock price when the shares vest, which requires the amount to be adjusted in each subsequent reporting period based on the fair value of the award at the end of the reporting period until the award has vested.

### *Income Taxes*

We have elected to be taxed as a REIT and intend to comply with the Code with respect thereto. Accordingly, we will not be subject to federal income tax as long as certain asset, income, dividend distribution and stock ownership tests are met. Many of these requirements are technical and complex and if we fail to meet these requirements we may be subject to federal, state, and local income tax and penalties. A REIT's net income from prohibited transactions is subject to a 100% penalty tax. We have seven taxable REIT subsidiaries (the TRSs) where certain investments may be made and activities conducted that (i) may have otherwise been subject to the prohibited transaction tax and (ii) may not be favorably treated for purposes of complying with the various requirements for REIT qualification. The income, if any, within the TRSs is subject to federal and state income taxes as a domestic C corporation based upon the TRSs' net income. For the three months ended March 31, 2013, we recorded a provision for income taxes of \$0.8 million related to the activities in our TRSs. These provisions were determined using a federal income tax rate of 34% and state income tax rate of 7.5%. For the three months ended March 31, 2012, we recorded a provision for income taxes of \$0.4 million related to the activities in our TRSs, based on a federal income tax rate of 34% and state income tax rate of 7.5%.



*Underwriting Commissions and Offering Costs*

Underwriting and offering costs related to our equity offering activities, which consist primarily of our equity offerings in April and early October of 2012 as well as our at-the-market offering program (refer to disclosure in Note 12), aggregated zero for the three months ended March 31, 2013 and March 31, 2012. Underwriting and offering costs are reflected as a reduction in additional paid-in capital in the Consolidated Statements of Equity.

**3. Debt Securities**

The Company classified all CMBS and RMBS investments as available-for-sale as of March 31, 2013 and December 31, 2012. The CMBS and RMBS classified as available-for-sale are reported at fair value in the balance sheet with changes in fair value recorded in accumulated other comprehensive (loss) income. The tables below summarize various attributes of our investments in mortgage-backed securities ( MBS ) available-for-sale as of March 31, 2013 and December 31, 2012 (amounts in thousands):

| March 31, 2013 | Purchase<br>Amortized<br>Cost | Credit<br>OTTI | Recorded<br>Amortized<br>Cost | Non-Credit<br>OTTI | Unrealized Gains or (Losses) Recognized in<br>Accumulated Other Comprehensive (Loss) Income |                      |           | Net<br>Fair Value<br>Adjustment | Fair Value |
|----------------|-------------------------------|----------------|-------------------------------|--------------------|---|----------------------|-----------|---------------------------------|------------|
|                |                               |                |                               |                    | Unrealized<br>Gains   | Unrealized<br>Losses |           |                                 |            |
| CMBS           | \$ 293,850                    | \$             | \$ 293,850                    | \$                 | \$ 20,640   | \$                   | \$ 20,640 | \$ 314,490                      |            |
| RMBS           | 271,945                       | (10,161)       | 261,784                       | (485)              | 59,866  | (122)                | 59,259    | 321,043                         |            |
| Total          | \$ 565,795                    | \$ (10,161)    | \$ 555,634                    | \$ (485)           | \$ 80,506   | \$ (122)             | \$ 79,899 | \$ 635,533                      |            |

| March 31, 2013 | Weighted<br>Average<br>Coupon(1) | Weighted<br>Average<br>Rating | Weighted<br>Average<br>Life<br>( WAL )<br>(Years)(3) |
|----------------|----------------------------------|-------------------------------|--|
| CMBS           | 5.3%                             | BB+(2)                        | 3.6  |
| RMBS           | 1.1%                             | CCC+                          | 5.8  |

(1) Calculated using the one-month LIBOR rate as of March 31, 2013 of 0.20370%.

(2) Includes a \$212.8 million investment in senior securities that were not rated, that are secured by substantially all of the assets of a worldwide operator of hotels, resorts, and timeshare properties, and which had an estimated loan-to-value ratio as of March 31, 2013 in the range of 38%-43%. The remaining \$101.7 million CMBS investment position is rated BB+.

(3) Represents the WAL of each respective group of MBS. The WAL of each individual security is calculated as a fraction, the numerator of which is the sum of the timing (in years) of each expected future principal payment multiplied by the balance of the respective payment, and with the denominator equal to the sum of the expected principal payments. This calculation was made as of March 31, 2013. Assumptions for the calculation of the WAL are adjusted as necessary for changes in projected principal repayments and/or maturity dates of the security.

Unrealized Gains or (Losses) Recognized in  
Accumulated Other Comprehensive (Loss) Income

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| December 31, 2012 | Purchase<br>Amortized<br>Cost | Credit<br>OTTI | Recorded<br>Amortized<br>Cost | Non-Credit<br>OTTI | Unrealized<br>Gains | Unrealized<br>Losses | Net<br>Fair Value<br>Adjustment | Fair Value |
|-------------------|-------------------------------|----------------|-------------------------------|--------------------|---------------------|----------------------|---------------------------------|------------|
| CMBS              | \$ 498,064                    | \$             | \$ 498,064                    | \$                 | \$ 31,370           | \$                   | \$ 31,370                       | \$ 529,434 |
| RMBS              | 293,321                       | (10,194)       | 283,127                       |                    | 50,717              | (691)                | 50,026                          | 333,153    |
| Total             | \$ 791,385                    | \$ (10,194)    | \$ 781,191                    | \$                 | \$ 82,087           | \$ (691)             | \$ 81,396                       | \$ 862,587 |

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| December 31, 2012 | Weighted<br>Average<br>Coupon(1) | Weighted<br>Average<br>Rating | Weighted<br>Average<br>Life<br>( WAL )<br>(Years)(3) |
|-------------------|----------------------------------|-------------------------------|--|
| CMBS              | 4.3%                             | BB+(2)                        | 3.3  |
| RMBS              | 1.1%                             | CCC+                          | 5.4  |

(1) Calculated using the December 31, 2012 one-month LIBOR rate of 0.2087% for floating rate securities.

(2) Approximately 20.4% of the CMBS securities are rated BB+. The remaining 79.6% are securities where the obligors are certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties; the securities are not rated but the loan-to-value ratio was estimated to be in the range of 39%-44% at December 31, 2012.

(3) Represents the WAL of each respective group of MBS. The WAL of each individual security or loan is calculated as a fraction, the numerator of which is the sum of the timing (in years) of each expected future principal payment multiplied by the balance of the respective payment, and with a denominator equal to the sum of the expected principal payments. This calculation was made as of December 31, 2012. Assumptions for the calculation of the WAL are adjusted as necessary for changes in projected principal repayments and/or maturity dates of the security.

The following table contains a reconciliation of aggregate principal balance to amortized cost for our CMBS and RMBS as of March 31, 2013 and December 31, 2012 (amounts in thousands):

|                           | March 31, 2013 |            | December 31, 2012 |            |
|---------------------------|----------------|------------|-------------------|------------|
|                           | CMBS           | RMBS       | CMBS              | RMBS       |
| Principal balance         | \$ 302,459     | \$ 456,814 | \$ 519,575        | \$ 489,218 |
| Accretable yield          | (8,609)        | (98,957)   | (21,511)          | (108,486)  |
| Non-accretable difference |                | (96,073)   |                   | (97,605)   |
| Total discount            | (8,609)        | (195,030)  | (21,511)          | (206,091)  |
| Amortized cost            | \$ 293,850     | \$ 261,784 | \$ 498,064        | \$ 283,127 |

The principal balance of credit deteriorated RMBS was \$407.3 million and \$438.0 million as of March 31, 2013 and December 31, 2012, respectively. Accretable yield related to these securities totaled \$86.9 million and \$93.6 million, as of March 31, 2013 and December 31, 2012, respectively.

The following table discloses the changes to accretable yield and non-accretable difference for our CMBS and RMBS during the three month period ended March 31, 2013:

|                                 | For the three months ended March 31, 2013 |            |                              |           |
|---------------------------------|---|------------|------------------------------|-----------|
|                                 | Accretable Yield                          |            | Non-Accretable<br>Difference |           |
|                                 | CMBS                                      | RMBS       | CMBS                         | RMBS      |
| Balance as of December 31, 2012 | \$ 21,511                                 | \$ 108,486 | \$                           | \$ 97,605 |
| Accretion of discount           | (3,029)                                   | (6,151)    |                              |           |
| Principal write-downs           |   |            |                              | (496)     |
| Sales                           | (9,873)                                   | (2,418)    |                              | (2,038)   |

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|  |    |       |         |        |           |
|--|----|-------|---------|--------|-----------|
| OTTI                                       |    |       |         | 42     |           |
| Transfer to/from non-accretable difference |    |       | (1,002) |        | 1,002     |
| Balance as of March 31, 2013               | \$ | 8,609 | \$      | 98,957 | \$ 96,073 |

During the three-months ended March 31, 2013, purchases and sales executed, as well as the principal payments received, were as follows (amounts in thousands):

| March 31, 2013                     |    | Held to Maturity<br>Security |    | RMBS   |    | CMBS    |
|------------------------------------|----|------------------------------|----|--------|----|---------|
| <b>Purchases</b>                   | \$ | 37,190                       | \$ |        | \$ |         |
| <b>Sales/Maturities</b>            |    |                              |    | 12,711 |    | 206,608 |
| <b>Principal payments received</b> |    |                              |    | 16,868 |    | 4,858   |

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During the three-months ended March 31, 2012, purchases and sales executed, as well as the principal payments received, were as follows (amounts in thousands):

| March 31, 2012      | RMBS   | CMBS       |
|---------------------|--------|------------|
| Purchases           | \$     | \$ 301,772 |
| Sales               |        |            |
| Principal pay-downs | 16,539 | 3,560      |

During the three-months ended March 31, 2013, the Company sold a CMBS position which was recorded on the trade date. As of March 31, 2013, the Company had recorded a receivable for the securities sold of \$206.6 million. The sale generated a gain of approximately \$11.0 million. The sale settled shortly after March 31, 2013, and the Company received \$66.5 million after repayment of related financing.

Within the hospitality sector, as of March 31, 2013 we had an aggregate investment of \$212.8 million in senior debt secured by substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties. As of March 31, 2013, the aggregate face value of \$211.8 million represented 3.0% of the total face value of this operator's senior secured debt outstanding, and the aggregate carrying value of our investment represented 4.6% of our total assets. As of December 31, 2012, the aggregate face value of \$421.8 million represented 5.8% of the total face value of this operator's senior debt outstanding, and the aggregate carrying value of our investment represented 9.7% of our total assets.

As of March 31, 2013, 67.7% of the CMBS are variable rate and pay interest at LIBOR plus a weighted average spread of 2.30%. As of December 31, 2012, 79.6% of the CMBS are variable rate and paid interest at LIBOR plus a weighted average spread of 2.30%.

Subject to certain limitations on durations, we have allocated an amount to invest in RMBS that cannot exceed 10% of our total assets. We have engaged a third party manager who specializes in RMBS to execute the trading of RMBS, the cost of which was \$0.6 million and \$0.3 million for the three-months ended March 31, 2013 and March 31, 2012, respectively, which has been recorded as an offset to interest income in the accompanying condensed consolidated statements of operations. As of March 31, 2013, approximately \$277.0 million, or 86.3%, of the RMBS are variable rate and pay interest at LIBOR plus a weighted average spread of 0.38%. As of December 31, 2012, approximately \$281.2 million, or 84.4%, of the RMBS were variable rate and pay interest at LIBOR plus a weighted average spread of 0.38%. We purchased all of the RMBS at a discount that will be accreted into income over the expected remaining life of the security. The majority of the income from this strategy is earned from the accretion of these discounts.

The following table presents the gross unrealized losses and estimated fair value of our securities that are in an unrealized loss position as of March 31, 2013 for which OTTI's (full or partial) have not been recognized in earnings (amounts in thousands):

| As of March 31, 2013 | Estimated Fair Value                       |   | Unrealized Losses                          |   |
|----------------------|--|---|--|---|
|                      | Securities with a loss less than 12 months | Securities with a loss greater than 12 months | Securities with a loss less than 12 months | Securities with a loss greater than 12 months |
| CMBS                 | \$   | \$  | \$   | \$  |
| RMBS                 | 1,868                                      | 1,738   | (122)                                      | (485)   |
| Total                | \$ 1,868                                   | \$ 1,738                                      | \$ (122)                                   | \$ (485)                                      |

As of March 31, 2013 there were three securities with unrealized losses. After evaluating each security we determined that the impairments on two of these securities, totaling \$0.5 million, were other-than-temporary. Credit losses represented \$42 thousand of this total, which we

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calculated by comparing (i) the estimated future cash flows of each security discounted at the yield determined as of the initial acquisition date or, if since revised, as of the last date previously revised, to (ii) our amortized cost basis. For the three months ended March 31, 2012, our aggregate MBS credit losses (as reported in the condensed consolidated statement of operations) were \$0.7 million. We further determined that the remaining security was not other-than-temporarily impaired. We considered a number of factors in reaching this conclusion, including that we did not intend to sell any individual security, it was not considered more likely than not that we would be forced to sell any individual security prior to recovering our amortized cost, and there were no material credit events that would have caused us to otherwise conclude that we would not recover our cost. Significant judgment is required is used in projecting cash flows for our non-agency RMBS. As a result, actual income and/or impairments could be materially different from what is currently projected and/or reported.

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The following table presents the gross unrealized losses and estimated fair value of our securities that are in an unrealized loss position as of December 31, 2012 for which OTTI's (full or partial) have not been recognized in earnings (amounts in thousands)

| As of December 31, 2012 | Estimated Fair Value                       |   | Unrealized Losses                          |   |
|-------------------------|--|---|--|---|
|                         | Securities with a loss less than 12 months | Securities with a loss greater than 12 months | Securities with a loss less than 12 months | Securities with a loss greater than 12 months |
| CMBS                    | \$   | \$  | \$   | \$  |
| RMBS                    | 4,096                                      | 599   | (654)                                      | (37)  |
| Total                   | \$ 4,096                                   | \$ 599  | \$ (654)                                   | \$ (37)                                       |

In March 2013, we originated a preferred equity interest of \$37.2 million in a limited liability company that owns commercial real estate. The preferred equity interest matures in October 2014. Due to this mandatory redemption feature, we have classified this investment as a debt security in accordance with GAAP, and we expect to hold the investment to its maturity. The preferred equity interest pays 1 Month LIBOR plus a spread of 10.0%.

#### 4. Loans

Our investments in loans held-for-investment are accounted for at amortized cost and the loans held-for-sale are accounted for at the lower of cost or fair value, unless we elect (upon origination or acquisition) to record such loans at fair value. The following table summarizes our investments in mortgages and loans by subordination class as of March 31, 2013 and December 31, 2012 (amounts in thousands):

|   | Carrying Value | Face Amount  | Weighted Average Coupon | WAL (years)(2) |
|---|----------------|--------------|-------------------------|----------------|
| <b>March 31, 2013</b>                       |                |              |                         |                |
| First mortgages                             | \$ 1,132,159   | \$ 1,167,350 | 6.4%                    | 4.1            |
| Subordinated mortgages(1)                   | 322,447        | 354,635      | 10.3%                   | 4.7            |
| Mezzanine loans                             | 1,077,974      | 1,096,237    | 10.4%                   | 3.4            |
| Total loans held for investment             | 2,532,580      | 2,618,222    |                         |                |
| First mortgages held-for-sale at fair value | 378,690        | 381,478      | 6.6%                    | 2.6            |
| Loans transferred as secured borrowings     | 85,763         | 86,149       | 4.7%                    | 3.0            |
| Total gross loans                           | 2,997,033      | 3,085,849    |                         |                |
| Loan loss allowance                         | (2,091)        |              |                         |                |
| Total net loans                             | \$ 2,994,942   | \$ 3,085,849 |                         |                |

|                                  | Carrying Value | Face Amount  | Weighted Average Coupon | WAL (years)(2) |
|----------------------------------|----------------|--------------|-------------------------|----------------|
| <b>December 31, 2012</b>         |                |              |                         |                |
| First mortgages                  | \$ 1,461,666   | \$ 1,502,382 | 6.2%                    | 3.8            |
| Subordinated mortgages(1)        | 397,159        | 430,444      | 9.8%                    | 4.0            |
| Mezzanine loans                  | 1,057,670      | 1,079,897    | 10.3%                   | 3.6            |
| Total loans held for investment  | 2,916,495      | 3,012,723    |                         |                |
| Loan transfer secured borrowings | 85,901         | 86,337       | 4.7%                    | 3.2            |
| Total gross loans                | 3,002,396      | 3,099,060    |                         |                |
| Loan loss allowance              | (2,061)        |              |                         |                |
| Total net loans                  | \$ 3,000,335   | \$ 3,099,060 |                         |                |

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(1) Subordinated mortgages include (i) subordinated mortgages that we retain after having sold first mortgage positions related to the same collateral, (ii) B-Notes, and (iii) subordinated loan participations.

(2) Represents the WAL of each respective group of loans. The WAL of each individual loan is calculated as a fraction, the numerator of which is the sum of the timing (in years) of each expected future principal payment multiplied by the balance of the respective payment, and with a denominator equal to the sum of the expected principal payments. This calculation was made as of March 31, 2013 and December 31, 2012. Assumptions for the calculation of the WAL are adjusted as necessary for changes in projected principal repayments and/or maturity dates of the loan.



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As of March 31, 2013, approximately \$2.0 billion, or 66.5%, of the loans are variable rate and pay interest at LIBOR plus a weighted-average spread of 6.23%. The following table summarizes our investments in floating rate loans (amounts in thousands):

| Index                     | March 31, 2013 |                | December 31, 2012 |                |
|---------------------------|----------------|----------------|-------------------|----------------|
|                           | Rate           | Carrying Value | Rate              | Carrying Value |
| 1 Month LIBOR             | 0.2037%        | \$ 746,606     | 0.2087%           | \$ 674,327     |
| 1 Month Citibank LIBOR(1) | 0.1900%        | 88,419         | 0.1900%           | 93,195         |
| 3 Month Citibank LIBOR(1) | 0.2750%        | 7,246          | 0.3000%           | 7,217          |
| LIBOR Floor               | 0.5% - 2.0%    | 1,149,531      | 0.5% - 2.0%       | 1,143,443      |
| Total                     |                | \$ 1,991,802   |                   | \$ 1,918,182   |

(1) The Citibank LIBOR rate is equal to the rate per annum at which deposits in United States dollars are offered by the principal office of Citibank, N.A. in London, England to prime banks in the London interbank market.

As described in Note 2, we evaluate each of our loans for impairment at least quarterly. Our loans are typically collateralized by real estate. As a result, we regularly evaluate the extent and impact of any credit deterioration associated with the performance and/or value of the underlying collateral property, as well as the financial and operating capability of the borrower. Specifically, a property's operating results and any cash reserves are analyzed and used to assess (i) whether cash flow from operations is sufficient to cover the debt service requirements currently and into the future, (ii) the ability of the borrower to refinance the loan at maturity, and/or (iii) the property's liquidation value. We also evaluate the financial wherewithal of any loan guarantors as well as the borrower's competency in managing and operating the properties. In addition, we consider the overall economic environment, real estate sector, and geographic sub-market in which the borrower operates. Such impairment analyses are completed and reviewed by asset management and finance personnel who utilize various data sources, including (i) periodic financial data such as property operating statements, occupancy, tenant profile, rental rates, operating expenses, the borrower's exit plan, and capitalization and discount rates, (ii) site inspections, and (iii) current credit spreads and discussions with market participants.

Our evaluation process as described above produces an internal risk rating between 1 and 5, which is a weighted-average of the numerical ratings in the following categories: (i) sponsor capability and financial condition, (ii) loan and collateral performance relative to underwriting, (iii) quality and stability of collateral cash flows, and (iv) loan structure. We utilize the overall risk ratings as a concise means to monitor any credit migration on a loan as well as on the whole portfolio. While the overall risk rating is generally not the sole factor we use in determining whether a loan is impaired, a loan with a higher overall risk rating would tend to have more adverse indicators of impairment, and therefore would be more likely to experience a credit loss.

The rating categories generally include the characteristics described below, but these are utilized as guidelines and therefore not every loan will have all of the characteristics described in each category:

| Rating | Characteristics   |
|--------|---|
| 1      | <ul style="list-style-type: none"> <li>• Sponsor capability and financial condition Sponsor is highly rated or investment grade or, if private, the equivalent thereof with significant management experience.</li> <li>• Loan collateral and performance relative to underwriting The collateral has surpassed underwritten expectations.</li> <li>• Quality and stability of collateral cash flows Occupancy is stabilized, the property has had a history of consistently high occupancy, and the property has a diverse and high quality tenant mix.</li> <li>• Loan structure Loan-to-collateral value ratio ( LTV ) does not exceed 65%. The loan has structural features that enhance the credit profile.</li> </ul> |

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|   |   |   |
|---|---|---|
| 2 | • | Sponsor capability and financial condition Strong sponsorship with experienced management team and a responsibly leveraged portfolio.   |
|   | • | Loan collateral and performance relative to underwriting Collateral performance equals or exceeds underwritten expectations and covenants and performance criteria are being met or exceeded. |
|   | • | Quality and stability of collateral cash flows Occupancy is stabilized with a diverse tenant mix.   |
|   | • | Loan structure LTV does not exceed 70% and unique property risks are mitigated by structural features.  |
| 3 | • | Sponsor capability and financial condition Sponsor has historically met its credit obligations, routinely pays off loans at maturity, and has a capable management team.                      |
|   | • | Loan collateral and performance relative to underwriting Property performance is consistent with underwritten expectations.   |
|   | • | Quality and stability of collateral cash flows Occupancy is stabilized, near stabilized, or is on track with underwriting.  |
|   | • | Loan structure LTV does not exceed 80%.   |
| 4 | • | Sponsor capability and financial condition Sponsor credit history includes missed payments, past due payment, and maturity extensions. Management team is capable but thin.                   |

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| Rating | Characteristics  |
|--------|--|
| 5      | <ul style="list-style-type: none"> <li>Loan collateral and performance relative to underwriting Property performance lags behind underwritten expectations. Performance criteria and loan covenants have required occasional waivers. A sale of the property may be necessary in order for the borrower to pay off the loan at maturity.</li> <li>Quality and stability of collateral cash flows Occupancy is not stabilized and the property has a large amount of rollover.</li> <li>Loan structure LTV is 80% to 90%.</li> <li>Sponsor capability and financial condition Credit history includes defaults, deeds-in-lieu, foreclosures, and/or bankruptcies.</li> <li>Loan collateral and performance relative to underwriting Property performance is significantly worse than underwritten expectations. The loan is not in compliance with loan covenants and performance criteria and may be in default. Sale proceeds would not be sufficient to pay off the loan at maturity.</li> <li>Quality and stability of collateral cash flows The property has material vacancy and significant rollover of remaining tenants.</li> <li>Loan structure LTV exceeds 90%.</li> </ul> |

As of March 31, 2013, the risk ratings by class of loan were as follows (amounts in thousands):

| Risk Rating Category | Balance Sheet Classification              |                        |                 | Loans Held for Sale First Mortgages | Loans Transferred as Secured Borrowings | Total        |
|----------------------|---|------------------------|-----------------|-------------------------------------|---|--------------|
|                      | Loans Held for Investment First Mortgages | Subordinated Mortgages | Mezzanine Loans |                                     |   |              |
| 1                    | \$  | \$                     | \$              | \$                                  | \$                                      | \$           |
| 2                    | 39,176                                    | 2,429                  | 370,646         |                                     | 13,087                                  | 425,338      |
| 3                    | 1,031,954                                 | 288,434                | 698,875         | 367,183                             | 72,676                                  | 2,459,122    |
| 4                    | 61,029                                    | 31,584                 | 8,453           |                                     |   | 101,066      |
| 5                    |   |                        |                 | 11,507                              |   | 11,507       |
|                      | \$ 1,132,159                              | \$ 322,447             | \$ 1,077,974    | \$ 378,690                          | \$ 85,763                               | \$ 2,997,033 |

As of December 31, 2012, the risk ratings by class of loan were as follows (amounts in thousands):

| Risk Rating Category | Balance Sheet Classification              |                        |                 | Loans Held for Sale First Mortgages | Loans Transferred As Secured Borrowings | Total        |
|----------------------|---|------------------------|-----------------|-------------------------------------|---|--------------|
|                      | Loans Held for Investment First Mortgages | Subordinated Mortgages | Mezzanine Loans |                                     |   |              |
| 1                    | \$  | \$                     | \$              | \$                                  | \$                                      | \$           |
| 2                    | 39,734                                    | 2,434                  | 370,671         |                                     | 13,113                                  | 425,952      |
| 3                    | 1,350,455                                 | 363,275                | 679,371         |                                     | 72,788                                  | 2,465,889    |
| 4                    | 59,970                                    | 31,450                 | 7,628           |                                     |   | 99,048       |
| 5                    | 11,507                                    |                        |                 |                                     |   | 11,507       |
|                      | \$ 1,461,666                              | \$ 397,159             | \$ 1,057,670    | \$                                  | \$ 85,901                               | \$ 3,002,396 |

After completing the evaluation of each loan as described above, we concluded that no loans were individually impaired as of March 31, 2013 or December 31, 2012. In addition, we considered whether any loans shared specific characteristics with other loans such that it was probable, as a group, such loans had incurred an impairment loss as of March 31, 2013 or December 31, 2012 as a result of their common characteristics. After completing this analysis, we recorded an allowance for loan losses equal to (i) 1.5% of the aggregate carrying amount of loans rated as a 4, plus (ii) 5% of the aggregate carrying amount of loans rated as a 5. These groups accounted for 3.8% and 3.7% of our loan portfolio as of March 31,

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2013 and December 31, 2012, respectively:

|   | <b>For the Three-<br/>Months Ended<br/>March 31, 2013</b> | <b>For the Three-<br/>Months Ended<br/>March 31, 2012</b> |
|---|---|---|
| Reserve for loan losses at beginning of year                        | \$ 2,061  | \$  |
| Provision for loan losses   | 30  |   |
| Charge-offs   |   |   |
| Recoveries  |   |   |
| Reserve for loan losses at end of period                            | \$ 2,091  | \$  |
| Recorded investment in loans related to the allowance for loan loss | \$ 112,573  | \$  |

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For the three months ended March 31, 2013, the activity in our loan portfolio (including loans held-for-sale) was as follows (amounts in thousands):

|  |    |           |
|--|----|-----------|
| Balance December 31, 2012                      | \$ | 3,000,335 |
| Acquisitions/originations                      |    | 124,664   |
| Additional funding                             |    | 5,153     |
| Capitalized interest (1)                       |    | 1,611     |
| Basis of loans sold(2)                         |    | (44,631)  |
| Loan maturities                                |    | (82,410)  |
| Principal repayments                           |    | (11,241)  |
| Discount accretion/premium amortization        |    | 7,632     |
| Unrealized foreign currency remeasurement loss |    | (6,141)   |
| Loan loss allowance                            |    | (30)      |
| Balance March 31, 2013                         | \$ | 2,994,942 |

(1) Represents accrued interest income on loans whose terms do not require current payment of interest.

(2) See Note 8 & 11 of the condensed consolidated financial statements for additional disclosure on this transaction.

We acquired or originated \$124.7 million (face value) in loans during the three months ended March 31, 2013, which included: (1) an \$86.0 million first mortgage construction financing for the development of 30 luxury condominium residences and a ground floor retail space in Manhattan, New York. Of this total loan amount, \$50.6 million was funded at closing; (2) an origination of a \$41.9 million first mortgage and mezzanine loan, with \$36.0 million funded at closing, collateralized by a 277 key hotel located in California; and (3) an origination of a \$43.1 million first mortgage and mezzanine loan, with \$37.7 million funded at closing, secured by the fee interest in a 9 story office building in California. Additionally, three loans, totaling \$82.4 million, prepaid or matured during the three months ended March 31, 2013.

## 5. Other Investments

Other investments are comprised of the following assets (amounts in thousands):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Residential real estate                 | \$ 211,681        | \$ 99,115            |
| Non-performing residential loans        | 171,645           | 68,883               |
| Investment in marketable securities     | 14,551            | 21,667               |
| Investment in limited liability company | 32,167            | 32,318               |
| Total other investments                 | \$ 430,044        | \$ 221,983           |

### *Residential real estate*

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During 2012, we began to purchase single family residential homes and non-performing residential loans. At acquisition, a significant portion of the properties were either vacant or had occupants that were not subject to a lease and/or were not paying rent to the previous owner. Upon acquisition, we began actively preparing the properties to be either rented or sold, as applicable. For the three-months ended March 31, 2013, we incurred approximately \$6.6 million in costs of preparing these properties for their intended use, and such costs were added to our investment basis.

| Type                   | Depreciable Life | Acquisition Cost | Cost Capitalized Subsequent to Acquisition | Accumulated Depreciation | Net Book Value |
|------------------------|------------------|------------------|--|--------------------------|----------------|
| Building               | 30 years         | \$ 89,294        | \$ 8,777                                   | \$ (883)                 | \$ 97,188      |
| Land                   |                  | 45,087           |  |                          | 45,087         |
| Furniture & Fixtures   | 5 years          | 186              | 507  | (39)                     | 654            |
| Development Assets (1) |                  | 66,031           | 2,721                                      |                          | 68,752         |
|                        |                  | \$ 200,598       | \$ 12,005                                  | \$ (922)                 | \$ 211,681     |

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(1) Development Assets include building, land, furniture and fixture which are currently being renovated prior to rental. All costs to renovate are capitalized in this phase.

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For the three-months ended March 31, 2013, the operating results of the properties and the classification of the item in the consolidated statements of operations were as follows (amounts in thousands):

|                             |            |                                      |
|-----------------------------|------------|--------------------------------------|
| Rental income               | \$ 1,124   | Other income (expense)               |
| Operating expenses          | (1,632)    | Other income (expense)               |
| Net operating loss          | (508)      |                                      |
| Depreciation                | (713)      | Other income (expense)               |
| Acquisition & startup costs | (438)      | Other income (expense)               |
| Gain on real estate sales   | 10         | Realized gain on sale of investments |
| Other expenses              | (6)        | General and administrative expense   |
| Income tax expense          | (5)        | Income tax provision                 |
| Net loss                    | \$ (1,660) |                                      |

### *Non-performing loan pool*

As of March 31, 2013, we had acquired 1,318 non-performing residential loans at an aggregate cost of \$171.6 million. After acquisition we have sold or converted loans to REO with a basis of \$1.5 million. For the three-months ended March 31, 2013 the operating results and the classification of the item in the consolidated statements of operations were as follows (amounts in thousands):

|                     |       |                                      |
|---------------------|-------|--------------------------------------|
| Interest income     | \$    | Other income (expense)               |
| Net interest margin | (325) |                                      |
| Gain on loan sales  | 325   | Realized gain on sale of investments |
| Income tax expense  | (157) | Income tax provision                 |

### *Investment in marketable securities*

In December 2012, we acquired 9,140,000 ordinary shares in Starwood European Real Estate Finance Limited ( SEREF ), a debt fund that is externally managed by an affiliate of our Manager and is listed on the London Stock Exchange, for approximately \$14.7 million. As a result, we own approximately 4% of SEREF. We have elected to report this investment at fair value with changes in fair value reported in income because the shares are listed on an exchange, which allows us to determine the fair value using a quoted price from an active market, and also due to potential in lags in reporting that were expected to result from differences in the respective regulatory filing deadlines. We have not received any distributions from SEREF, and the fair value of the investment remeasured into USD was \$14.6 million at March 31, 2013.

In the first quarter of 2013, we sold our remaining investment in the publicly traded equity securities of certain REITs that are classified as available-for-sale. The aggregate cost basis sold was \$5.7 million resulting in a realized gain of \$1.1 million. As of December 31, 2012, the aggregate cost basis was \$5.7 million, and the aggregate fair value was \$6.5 million. For the three-months ended March 31, 2013, we recognized no dividend income related to these investments.

*Investments in LLCs*

In June 2011, we acquired a non-controlling 49% interest in a privately-held limited liability company ( LLC ) for \$25.5 million, which is accounted for under the equity method. In December 2011 we sold 20% of this investment for an amount that approximated our carrying amount. The LLC owns a mezzanine loan participation, and our share of earnings for the three-months ended March 31, 2013 and March 31, 2012 was \$0.7 million and \$0.6 million, which is included in other income on the consolidated statements of operations. As of March 31, 2013 and December 31, 2012, our cost basis was \$24.1 million and \$24.3 million, respectively.

Prior to 2011, we had committed \$9.7 million to acquire at least a 5% interest in a privately-held limited liability company formed to acquire assets of a commercial real estate debt management and servicing business primarily for the opportunity to



participate in debt opportunities arising from the venture's special servicing business (the Participation Right). As of March 31, 2013, we had funded \$8.0 million of our commitment. As of both March 31, 2013 and December 31, 2012, the cost basis was \$8.0 million, and we recognized no income from distributions during the three months ended March 31, 2013 and 2012, respectively, related to this investment, which is included in other income on the consolidated statements of operations.

## 6. Secured Financing Agreements

On March 31, 2010, Starwood Property Mortgage Sub-1, L.L.C. (SPM Sub-1), our indirect wholly-owned subsidiary, entered into a Master Repurchase and Securities Contract (the Wells Repurchase Agreement) with Wells Fargo Bank, National Association (Wells Fargo). The Wells Repurchase Agreement was secured by the diversified loan portfolio purchased from Teachers Insurance and Annuity Association of America on February 26, 2010 (the TIAA Portfolio). Advances under the Wells Repurchase Agreement accrued interest at a per annum pricing rate equal to the sum of one-month LIBOR plus the pricing margin of 3.0%. The maturity date of the Wells Repurchase Agreement was May 31, 2013. On February 11, 2013, the last remaining loan in the TIAA portfolio prepaid and, as a result, the Wells Repurchase Agreement was terminated on February 12, 2013.

On August 6, 2010, Starwood Property Mortgage Sub-2, L.L.C. (SPM Sub-2), our indirect wholly owned subsidiary, entered into a second Master Repurchase and Securities Contract with Wells Fargo, which second repurchase facility was amended and restated by Wells Fargo, SPM Sub-2 and Starwood Property Mortgage Sub-2-A, L.L.C. (SPM Sub-2-A), our indirect wholly owned subsidiary, on February 28, 2011, pursuant to an Amended and Restated Master Repurchase and Securities Contract (the Second Wells Repurchase Agreement). The Second Wells Repurchase Agreement was amended on May 24, 2011, November 3, 2011 (Amendment No. 2) and December 30, 2011, and is being used by SPM Sub-2 and SPM Sub-2-A to finance the acquisition or origination of commercial mortgage loans (and participations therein) and mezzanine loans. In connection with Amendment No. 2, available borrowings under the facility increased by \$200 million to \$550 million. Advances under the Second Wells Repurchase Agreement accrue interest at a per annum pricing rate equal to the sum of one-month LIBOR plus a margin of between 1.75% and 6.0% depending on the type of asset being financed. If an event of default (as such term is defined in the Second Wells Repurchase Agreement) occurs and is continuing, amounts borrowed may become due and payable immediately and interest accrues at the default rate, which is equal to the pricing rate plus 4.0%. The initial maturity date of the Second Wells Repurchase Agreement is August 5, 2013, subject to two one-year extension options, each of which may be exercised by us upon the satisfaction of certain conditions and the payment of an extension fee. The Company guarantees certain of the obligations of SPM Sub-2 and SPM Sub-2-A under the Second Wells Repurchase Agreement up to a maximum liability of either 25% or 100% of the then-currently outstanding repurchase price of purchased assets, depending upon the type of asset being financed. As of March 31, 2013, \$260.5 million was outstanding under the Second Wells Repurchase Agreement and the carrying value of the pledged collateral was \$729.0 million.

On March 18, 2011, Starwood Property Mortgage, L.L.C. (SPM), our indirect wholly owned subsidiary, entered into a third Master Repurchase and Securities Contract with Wells Fargo the Third Wells Repurchase Agreement). The Third Wells Repurchase Agreement was amended on March 5, 2012, June 5, 2012 and March 14, 2013 (Amendment No. 3), and is being used by SPM to finance the acquisition and ownership of RMBS and provides for asset purchases up to \$175.0 million. Prior to Amendment No. 3, advances under the Third Wells Repurchase Agreement generally accrued interest at a per annum pricing rate equal to one-month LIBOR plus a margin of 2.10%. If an event of default (as such term is defined in the Third Wells Repurchase Agreement) occurs and is continuing, amounts borrowed may become due and payable immediately and interest accrues at the default rate, which is equal to the pricing rate plus 4.0%. The Company has guaranteed certain of the obligations of SPM under the Third Wells Repurchase Agreement. The facility was originally scheduled to terminate on March 16, 2013. Pursuant to Amendment No. 3, the facility was extended for an additional 180 days, and is subject to automatic one day extensions until the date that is 180 days after Wells Fargo delivers a termination notice to SPM, subject to a maximum extended maturity date of March 13, 2015. In addition, the per annum pricing rate was amended to one-month LIBOR plus a margin of 1.90%. As of March 31, 2013, \$73.1 million was outstanding and the carrying value of the pledged collateral was \$283.7 million.

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On December 30, 2011, Starwood Property Mortgage Sub-5, L.L.C. ( SPM Sub-5 ) and Starwood Property Mortgage Sub-5-A, L.L.C. ( SPM Sub-5-A ), our indirect wholly owned subsidiaries, entered into a fourth Master Repurchase and Securities Contract with Wells Fargo (the Fourth Wells Repurchase Agreement ). The Fourth Wells Repurchase Agreement was amended on May 24, 2012 and provides for advances up to \$189.9 million and is secured by a loan portfolio of 18 separate commercial mortgage loans. As of March 31, 2013, advances under the Fourth Wells Repurchase Agreement accrued interest at one-month LIBOR plus a pricing

margin of 2.75%. The availability of additional advances, as well as the pricing margin on all outstanding borrowings at any given time, is determined by the current operating cash flows and fair values of the underlying collateral, both in relation to the existing collateral loan receivable balances outstanding, and all as approved by Wells Fargo. The overall term of the Fourth Wells Repurchase Agreement is three years, with two one-year conditional extensions. As of March 31, 2013, SPM Sub-5-A had borrowed \$175.4 million under this facility and the carrying value of the pledged collateral was \$237.5 million. At closing, we paid a 0.50% commitment fee based upon the total committed proceeds. If the overall facility is extended beginning in December 2014, we would pay a 0.25% extension fee for each year. The Company guarantees 60% of the currently outstanding repurchase price for all purchased assets; however, the Company guarantees 100% of the outstanding balance of any individual repurchase transaction involving a collateral property with operating cash flows that at any time is less than 15% of the related collateral loan receivable balance.

On February 1, 2012, Starwood Property Mortgage Sub-7, L.L.C. ( SPM Sub-7 ), our indirect wholly owned subsidiary, entered into a Master Repurchase Agreement with Goldman Sachs International (the Second Goldman Repurchase Agreement ). At closing, we borrowed \$155.4 million under the Second Goldman Repurchase Agreement to finance the acquisition of \$222.8 million in senior debt securities that are expected to mature on November 15, 2015. The senior debt securities were issued by certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties. Advances under the Second Goldman Repurchase Agreement accrue interest at a per annum rate of one-month LIBOR plus a spread of 2.90%. The maturity date of the Second Goldman Repurchase Agreement is August 20, 2015. The carrying value of the collateral senior debt securities was \$212.8 million and the amount outstanding under the facility was \$147.8 million at March 31, 2013.

On March 26, 2012, Starwood Property Mortgage Sub-6, L.L.C. ( SPM Sub-6 ) and Starwood Property Mortgage Sub-6-A, L.L.C. ( SPM Sub-6-A ), our indirect wholly owned subsidiaries, entered into a Master Repurchase Agreement with Citibank, N.A. (the Citi Repurchase Agreement). The Citi Repurchase Agreement was amended on November 7, 2012 and provides for asset purchases of up to \$125.0 million to finance commercial mortgage loans and senior interests in commercial mortgage loans originated or acquired by us and including loans and interests intended to be included in commercial mortgage loan securitizations as well as those not intended to be securitized. Advances under the Citi Repurchase Agreement accrue interest at a per annum interest rate equal to the sum of (i) 30-day LIBOR plus (ii) a margin of between 1.75% and 3.75% depending on (A) asset type, (B) the amount advanced and (C) the debt yield and loan-to-value ratios of the purchased mortgage loan, provided that the aggregate weighted average interest rate shall not at any time be less than the sum of one-month LIBOR plus 2.25%. The facility has an initial maturity date of March 29, 2014, subject to three one-year extension options, which may be exercised by us upon the satisfaction of certain conditions. We have guaranteed the obligations of our subsidiaries under the facility up to a maximum liability of 25% of the then-currently outstanding repurchase price of assets financed. As of March 31, 2013, SPM Sub-6-A had borrowed \$8.0 million under this facility and the carrying value of the pledged collateral was \$87.3 million.

Under the Wells Repurchase Agreement, the Second Wells Repurchase Agreement, the Third Wells Repurchase Agreement, the Fourth Wells Repurchase Agreement, the Second Goldman Repurchase Agreement, and the Citi Repurchase Agreement, the counterparty retains the sole discretion over both whether to purchase a loan or security from us and, subject to certain conditions, the market value of such loan or security for purposes of determining whether we are required to pay margin to the counterparty.

On December 3, 2010, SPT Real Estate Sub II, LLC ( SPT II ), our wholly owned subsidiary, entered into a term loan credit agreement (the BAML Credit Agreement ) with Bank of America, N.A. ( Bank of America ) as administrative agent and as lender, and us and certain of our subsidiaries as guarantors. The BAML Credit Agreement, as amended and restated (the Amended BAML Credit Agreement ), provided for loans of up to \$141.6 million as of March 31, 2013. The initial draw under the BAML Credit Agreement in December 2010 was used, in part, to finance the acquisition of a \$205.0 million participation (the Participation ) in a senior secured loan due November 15, 2015. The Participation was converted into a security in June 2011 and was due from certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties. In connection with a March 9, 2012 amendment, we borrowed an additional \$81.0 million to partially finance the \$125.0 million acquisition of additional participation interest in the senior secured loan.

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Advances under the Amended BAML Credit Agreement accrue interest at a per annum rate based on LIBOR. The margin varied between 2.35% and 2.50% over LIBOR, based on the performance of the underlying hospitality collateral. The initial maturity date of the Amended BAML Credit Agreement was November 30, 2014. On March 27, 2013, the

securities pledged under the Amended BAML Credit Agreement were sold to a third party. As of March 31, 2013, \$139.9 million was outstanding under the Amended BAML Credit Agreement as the trade settled on April 2, 2013 at which time the borrowings were repaid. See further disclosure in Note 17 to the consolidated financial statements.

On July 3, 2012, Starwood Property Mortgage Sub-9, L.L.C. ( SPM Sub-9 ) and Starwood Property Mortgage Sub-9-A, L.L.C. ( SPM Sub-9-A ), our indirect wholly owned subsidiaries, entered into a Purchase and Repurchase Agreement and Securities Contract ( OneWest Repurchase Agreement ) with OneWest Bank, FSB ( OneWest ). At closing, SPM Sub-9 transferred loan investments to OneWest in exchange for a \$78.3 million advance. Borrowings under the OneWest Repurchase Agreement accrue interest at a pricing rate of one-month LIBOR plus a margin of 3.0%. If an event of default (as such term is defined in the OneWest Repurchase Agreement) occurs and is continuing, amounts borrowed may become due and payable immediately and interest accrues at the default rate, which is equal to the pricing rate plus 5.0%. The initial maturity date of the facility is July 3, 2015 with two one-year extension options, subject to certain conditions. As of March 31, 2013, \$64.7 million was outstanding under the OneWest Bank Repurchase Agreement and the carrying value of the pledged collateral was \$93.5 million.

On August 3, 2012, Starwood Property Mortgage Sub-10, L.L.C. ( SPM Sub-10 ) and Starwood Property Mortgage Sub-10-A, L.L.C. ( SPM Sub 10-A ), our indirect wholly owned subsidiaries, jointly entered into a \$250.0 million Senior Secured Revolving Credit Facility ( Borrowing Base Facility ) arranged by Merrill Lynch, Pierce, Fenner & Smith Incorporated ( MLPFS ). Lender participants in the facility include Bank of America, Citibank, Barclays Bank PLC, Deutsche Bank Trust Company Americas, Goldman Sachs Bank USA, and Stifel Bank & Trust. The Borrowing Base Facility was amended on November 23, 2012 and February 1, 2013. The initial maturity date of the Borrowing Base Facility is August 2, 2013, which initial maturity date may be extended from time to time subject to certain conditions, provided the aggregate term shall not exceed four years. Outstanding borrowings under the facility will be priced at LIBOR + 325 bps, with an unused fee of 30 to 35 bps per annum depending upon the usage of the facility. The facility will be used primarily to finance our purchase or origination of commercial mortgage loans for the time period between transaction closing and the time in which a financing of the loan can be closed with one of our existing secured warehouse facilities or the loan is syndicated or sold in whole or in part. The term of financing provided under the facility for any individual loan is limited in most instances to the lesser of six months or the maturity of the facility. The facility will be secured by each loan for which financing has been provided as well as a no less than \$500.0 million in market value of additional preapproved unencumbered senior, subordinate, and mezzanine loan assets ( Additional Collateral Assets ). The facility is full recourse to us. As of March 31, 2013, there were no borrowings under the Borrowing Base and the carrying value of the pledged Additional Collateral Assets was \$540.1 million.

On August 17, 2012, we entered into a Master Repurchase Agreement with Goldman Sachs Lending Partners, LLC (the Third Goldman Repurchase Agreement ). At closing, we borrowed \$158.8 million under the Third Goldman Repurchase Agreement to finance the acquisition of \$250.0 million participation interest in a mezzanine note that is expected to mature on November 15, 2015. The mezzanine note was issued by certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties. Advances under the Third Goldman Repurchase Agreement accrue interest at a per annum rate of one-month LIBOR plus a spread of 3.70%. The maturity date of the Third Goldman Repurchase Agreement is September 15, 2015. The carrying value of the mezzanine note was \$237.7 million and the amount outstanding under the facility was \$158.4 million at March 31, 2013.

The following table sets forth our five-year principal repayments schedule for the secured financings, assuming no defaults or expected extensions and excluding the loan transfer secured borrowings (amounts in thousands). Our credit facilities generally require principal to be paid down prior to the facilities' respective maturities if and when we receive principal payments on, or sell, the investment collateral that we have pledged. The amount reflected in 2013 includes principal repayments on our credit facilities that would be required if (i) we received the repayments that we expect to receive on the investments that have been pledged as collateral under the credit facilities, as applicable, and (ii) if the credit facilities that are expected to have amounts outstanding at their initial maturity dates in 2013 are not extended or if the respective amounts outstanding are not otherwise refinanced:

|                     |    |         |
|---------------------|----|---------|
| 2013 (remainder of) | \$ | 530,613 |
|---------------------|----|---------|

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|                     |    |           |
|---------------------|----|-----------|
| 2014                |    | 185,404   |
| 2015                |    | 311,803   |
| 2016                |    |           |
| 2017 and thereafter |    |           |
| Total               | \$ | 1,027,820 |

Secured financing maturities for 2013 primarily relate to \$260.5 million of financings on the Second Wells Repurchase Agreement, \$73.1 million on the Third Wells Repurchase Agreement, \$34.4 million on the OneWest Bank Repurchase Agreement, and \$139.9 million on the BAML Credit Agreement . Of the maturities in 2013, we expect to extend the Second and Third Wells Repurchase Agreements beyond initial maturity with amended extension options available to us upon meeting certain criteria.

## 7. Convertible Senior Notes

On February 15, 2013, we issued \$600.0 million of 4.55% Convertible Senior Notes due 2018. The notes were sold to the underwriters at a discount of 2.05%, resulting in net proceeds to us of \$587.7 million.

The following summarizes the unsecured convertible senior notes outstanding as of March 31, 2013 (amounts in thousands, except exchange rates):

|                                | Principal Amount | Coupon/Stated Rate | Effective Rate (1) | Exchange Rate (2) | Maturity Date | Remaining Period of Amortization             |
|--------------------------------|------------------|--------------------|--------------------|-------------------|---------------|--|
| 4.55% Convertible Senior Notes | \$ 600,000       | 4.55%              | 6.08%              | 35.5391           | 2/15/2018     | 5 years                                      |
|                                |                  |                    |                    |                   |               | <b>Three months ended<br/>March 31, 2013</b> |
| Total principal                |                  |                    |                    |                   | \$            | 600,000                                      |
| Net unamortized discount       |                  |                    |                    |                   |               | 39,577                                       |
| Total                          |                  |                    |                    |                   | \$            | 560,423                                      |
| Conversion option basis        |                  |                    |                    |                   | \$            | 28,118                                       |

(1) Effective rate includes the effects of underwriter purchase discount and the adjustment for the conversion option, the value of which reduced the initial liability and was recorded in additional paid-in-capital.

(2) The initial exchange rate is 35.5391 shares per \$1,000 principal amount of the notes (or an initial exchange price of approximately \$28.138 per share of our common stock).

ASC 470-20 requires the liability and equity components of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) to be separately accounted for in a manner that reflects the issuer's nonconvertible debt borrowing rate. ASC 470-20 requires that the initial proceeds from the sale of these notes be allocated between a liability component and an equity component in a manner that reflects interest expense at the interest rate of similar nonconvertible debt that could have been issued by the Company at such time. The Company measured the fair value of the debt components of the 4.55% convertible senior notes for the period presented based on effective interest rate of 6.08%. The aggregate carrying amount of the debt component was approximately \$560.4 million at March 31, 2013. As a result, the Company attributed an aggregate of approximately \$28.7 million of the proceeds to the equity component of the notes, which represents the excess proceeds received over the fair value of the notes at the date of issuance. The equity component of the notes has been reflected within Additional Paid-in Capital in the Consolidated Balance Sheets. The Company reclassified approximately \$620 thousand of the convertible debt discount and deferred fees to Additional Paid-in Capital, which represented the costs attributable to the equity components of the notes. The carrying amount of the equity component was approximately \$28.1 million at March 31, 2013. The resulting debt discount will be amortized over the period during which the debt is expected to be outstanding (the maturity date) as additional non-cash interest expense. The additional non-cash interest expense attributable to each debt security will increase in subsequent reporting periods through the maturity date as the notes accrete to their par value over the same period. The aggregate contractual interest expense was approximately \$3.3 million for the quarter ended March 31, 2013. As a result of applying ASC 470-20, the Company reported additional non-cash interest expense of approximately \$841 thousand for the quarter ended March 31, 2013.

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Prior to the close of business on the business day immediately preceding September 1, 2017, the notes will be convertible only upon satisfaction of one or more of the following conditions: (i) satisfaction of sale price condition, (ii) satisfaction of trading price condition, and (iii) specified corporate events. On or after September 1, 2017, holders may convert each of their notes at the applicable conversion rate at any time prior to the close of business on the second scheduled trading day immediately preceding the maturity date irrespective of the foregoing conditions. Capitalized terms used below and not otherwise defined shall have the respective meanings ascribed to them in the prospectus supplement ( the Prospectus ) dated February 11, 2013.

### *Conversion Upon Satisfaction Of Sale Price Condition*

A Holder may surrender Securities for conversion during any fiscal quarter commencing after March 31, 2013 (and only during such fiscal quarter) if the Last Reported Sale Price of the Common Stock for at least 20 Trading Days (whether or not consecutive) during the period of 30 consecutive Trading Days ending on the last Trading Day of the immediately preceding fiscal quarter is greater than or equal to 130% of the Conversion Price in effect on each Trading Day.



*Conversion Upon Satisfaction Of Trading Price Condition*

A Holder may surrender Securities for conversion during the five Business Day period after any five consecutive Trading Day period (the Measurement Period ) in which the Trading Price per \$1,000 principal amount of Securities, as determined following a request by a Holder in accordance with the procedures set forth in the Prospectus, for each Trading Day of such Measurement Period was less than 98% of the product of (i) the Conversion Rate in effect on such Trading Day and (ii) the Last Reported Sale Price of the Common Stock on such Trading Day.

*Conversion Upon Specified Corporate Events*

*Certain Distributions.* If the Company elects to: (i) issue to all or substantially all holders of the Common Stock rights, options or warrants entitling them for a period of not more than 45 calendar days after the date of such issuance to subscribe for or purchase shares of the Common Stock, at a price per share less than the average of the Last Reported Sale Prices of the Common Stock for the 10 consecutive Trading Day period ending on the Trading Day immediately preceding the date of announcement of such issuance; or (ii) distribute to all or substantially all holders of the Common Stock the Company's assets, debt securities or rights to purchase the Company's securities, which distribution has a per-share value, as reasonably determined by the Board of Directors, exceeding 10% of the Last Reported Sale Price of the Common Stock on, and including, the Trading Day immediately preceding the date of announcement for such distribution, then, the Company must deliver notice of such issuance or distribution, and of the Ex-Dividend Date for such issuance or distribution, to the Holders at least 50 Scheduled Trading Days prior to the Ex-Dividend Date for such issuance or distribution. Holders may surrender their Securities for conversion at any time during the period beginning on the 45th Scheduled Trading Day immediately prior to the Ex-Dividend Date for such issuance or distribution and ending on the earlier of (a) the Close of Business on the Business Day immediately preceding the Ex-Dividend Date for such issuance or distribution or (b) its announcement that such issuance or distribution will not take place, even if the Securities are not otherwise convertible at such time; provided, however, that Holders may not convert their Securities if the Company provides that Holders shall participate, at the same time and upon the same terms as holders of the Common Stock, and as a result of holding the Securities, in the relevant issuance or distribution without having to convert their Securities as if they held a number of shares of the Common Stock equal to the Conversion Rate in effect on the Ex-Dividend Date for such issuance or distribution multiplied by the principal amount (expressed in thousands) of Securities held by such Holder on the Ex-Dividend Date for such issuance or distribution.

*Certain Corporate Events.* If (i) a Make-Whole Fundamental Change occurs or (ii) the Company is a party to (a) a consolidation, merger, binding share exchange, pursuant to which the Common Stock would be converted into cash, securities or other assets or (b) a sale, conveyance, transfer or lease of all or substantially all of the assets of the Company and its Subsidiaries, on a consolidated basis, to another person (other than any of the Company's Subsidiaries), the Securities may be surrendered for conversion at any time from or after the date that is 45 Scheduled Trading Days prior to the anticipated Fundamental Change Effective Date or the anticipated effective date of such sale, conveyance, transfer or lease, as the case may be (or, if later, the Business Day after the Company gives notice of such transaction) until the Close of Business (i) if such transaction is a Fundamental Change, on the Business Day immediately preceding the Fundamental Change Purchase Date, and, (ii) otherwise, on the 35th Business Day immediately following the effective date for such transaction. The Company will notify the Holders of any such transaction: (A) as promptly as practicable following the date the Company publicly announces such transaction but in no event less than 55 Scheduled Trading Days prior to the anticipated effective date of such transaction; or (B) if the Company does not have knowledge of such transaction at least 55 Scheduled Trading Days prior to the anticipated effective date of such transaction, within one Business Day of the date upon which the Company receives notice, or otherwise becomes aware, of such transaction, but in no event later than the actual effective date of such transaction.

**8. Loan Securitization/Sale Activities**

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The secured financing liability relates to two loans contributed to a commercial mortgage securitization in 2010 and one loan sold in the third quarter of 2012 that did not qualify for sale treatment under GAAP. As of March 31, 2013, the balance of the loans transferred as secured borrowings was \$85.8 million and loan transfer secured borrowings was \$87.5 million. As of December 31, 2012, the balance of the loans transferred as secured borrowings was \$85.9 million loan transfer secured borrowings was \$87.9 million.

During the first quarter of 2012, we sold six loans with a carrying value of \$122.7 million to an independent third party resulting in proceeds, net of financing repayments, of \$40.6 million. Control of the loans was surrendered in the loan transfer and it was therefore treated as a sale under GAAP, resulting in a realized gain of \$9.4 million. The net economic gain of this transaction, including a realized loss of \$8.4 million on the termination of the corresponding interest rate hedge, was \$1.0 million. Additionally, we sold 50% of our Euro denominated loan to a strategic partner resulting in proceeds of \$28.8 million and a realized loss of \$2.1 million; however, this transaction was earnings neutral after considering the realized gains on the related currency hedges of \$2.1 million that were terminated in connection with the sale.

During the three months ended March 31, 2013, a related party venture that we consolidate (refer to Note 11) sold its first mortgage loan to independent third parties. We immediately thereafter purchased a pari-passu participation in the loan such that our economic interest in the loan was effectively unchanged. We did not recognize any gain on sale from these transactions given that we held the same economic interest in the first mortgage loan after they were consummated.

## **9. Derivatives and Hedging Activity**

### ***Risk Management Objective of Using Derivatives***

We are exposed to certain risk arising from both our business operations and economic conditions. We principally manage our exposures to a wide variety of business and operational risks through management of our core business activities. We manage economic risks, including interest rate, foreign exchange, liquidity, and credit risk primarily by managing the amount, sources, and duration of our debt funding and the use of derivative financial instruments. Specifically, we enter into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates, credit spreads, and foreign exchange rates. Our derivative financial instruments are used to manage differences in the amount, timing, and duration of the known or expected cash receipts and known or expected cash payments principally related to our investments, anticipated level of loan sales, and borrowings.

### ***Cash Flow Hedges of Forecasted Interest Payments***

Our objectives in using interest rate derivatives are to add stability to interest expense and to manage our exposure to interest rate movements. To accomplish this objective, we primarily use interest rate swaps as part of our interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for us making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

In connection with our repurchase agreements, we have entered nine outstanding interest rate swaps that have been designated as cash flow hedges of the interest rate risk associated with forecasted interest payments. As of March 31, 2013, the aggregate notional of our interest rate swaps designated as cash flow hedges totaled \$211.8 million. Under these agreements, we will pay monthly coupons at a fixed rates ranging from 0.557% to 2.228% of the notional amount to the counterparty and receive floating rate LIBOR. Our interest rate swaps designated as cash flow hedges have maturities ranging from August 2013 to May 2021.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three months ended March 31, 2013 and 2012, we recorded no hedge ineffectiveness in earnings.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the associated variable-rate debt. Over the next twelve months, we estimate that an additional \$1.5 million will be reclassified as an increase to interest expense. We are hedging our exposure to the variability in future cash flows for forecasted transactions over a maximum

period of 99 months.

***Non-designated Hedges***

Derivatives not designated as hedges are derivatives that do not meet the criteria for hedge accounting under GAAP or which we have not elected to designate as hedges. We do not use these derivatives for speculative purposes but are instead they are used to manage our exposure to foreign exchange rates, interest rate changes, and certain credit spreads. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in net (losses) gains on interest rate hedges in the consolidated statements of operations. During 2010, we entered into a series of forward contracts whereby we agree to sell an amount of GBP for agreed upon amounts of USD at various dates through October 2013. These forward contracts were executed to economically fix the USD amounts of GBP-denominated cash flows expected to be received by us related to a GBP-denominated loan investment.

During 2011, we entered into a series of forward contracts whereby we agreed to sell an amount of EUR for an agreed upon amount of USD at various dates through June of 2014. These forward contracts were executed to economically fix the USD amount of EUR-denominated cash flows expected to be received by us related to a mezzanine loan investment in Germany. During 2012, we

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terminated a portion of our contracts to sell EUR. The purpose of the terminations was to reduce the amount of EUR we were to sell at future dates as a result of the refinancing of our EUR-denominated loan investment.

During 2012, we entered into positions to buy GBP for an agreed upon amount of USD at various dates through October 2013 to fix the future value of our losses on pre-existing GBP forward positions. We also entered into a new series of forward contracts whereby we agreed to sell GBP for an agreed upon amount of USD at various dates through March 2016. We also entered into a series of forward contracts whereby we agreed to sell an amount of EUR for an agreed upon amount of USD at various dates through January of 2014. These forward contracts were executed to economically fix the USD amount of EUR-denominated cash flows expected to be received by us related to a second EUR denominated mezzanine loan.

During the three months ended March 31, 2013, we entered into a series of forward contracts whereby we agree to sell an amount of GBP for agreed upon amounts of USD at various dates through January 2018. These forward contracts were executed to economically fix the USD amounts of GBP-denominated cash flows expected to be received by us related to a GBP-denominated loan investment.

As of March 31, 2013, we had 39 foreign exchange forward derivatives to sell GBP with a total notional amount of GBP 199.1 million, 3 foreign exchange forward derivatives to buy GBP with a total notional amount of GBP 65.2 million and 10 foreign exchange forward derivatives to sell EUR with a total notional of EUR 90.1 million that were not designated as hedges in qualifying hedging relationships.

During 2011, we entered into several interest rate swaps that were not designated as hedges. Under these agreements, we pay coupons at fixed rates ranging from 0.716% to 2.505% of the notional amount to the counterparty and receive floating rate LIBOR. These interest rate swaps are used to limit the price exposure of certain assets due to changes in benchmark USD-LIBOR swap rates from which the pricing of these assets is derived. As of March 31, 2013, the aggregate notional amount of these interest rate swaps totaled \$165.0 million. Changes in the fair value of these interest rate swaps are recorded directly in earnings.

In connection with our acquisition on a loan portfolio from an international bank during the fourth quarter of 2011, we entered into nine interest rate swaps whereby we receive fixed coupons ranging from 6.28% to 2.86% of the notional amount and pay floating rate LIBOR. We acquired these swaps at a cost of \$7.5 million. The premium paid reflects the fact that these swaps had above market rates which we receive. These swaps effectively convert certain floating rate loans we acquired to fixed rates. As of March 31, 2013, the aggregate notional amount of these swaps totaled \$69.6 million. Changes in the fair value of these interest rate swaps are recorded directly in earnings.

The table below presents the fair value of our derivative financial instruments as well as their classification on the balance sheet as of March 31, 2013 and December 31, 2012 (amounts in thousands).

### Tabular Disclosure of Fair Values of Derivative Instruments (amounts in thousands)

| Derivatives in an Asset Position |            |                         |            | Derivatives in a Liability Position |            |                         |            |
|----------------------------------|------------|-------------------------|------------|-------------------------------------|------------|-------------------------|------------|
| As of March 31, 2013             |            | As of December 31, 2012 |            | As of March 31, 2013                |            | As of December 31, 2012 |            |
| Balance Sheet                    | Fair Value | Balance Sheet           | Fair Value | Balance Sheet                       | Fair Value | Balance Sheet           | Fair Value |
| Location                         | Value      | Location                | Value      | Location                            | Value      | Location                | Value      |
|                                  |            |                         |            |                                     |            |                         |            |

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| <b>Derivatives designated as hedging instruments</b>           |                   |    |        |                   |       |                        |                        |       |                        |                        |       |        |
|--|-------------------|----|--------|-------------------|-------|------------------------|------------------------|-------|------------------------|------------------------|-------|--------|
| Interest rate swaps  | Derivative Assets | \$ | -      | N/A               | \$    | Derivative Liabilities | \$                     | 2,292 | Derivative Liabilities | \$                     | 2,571 |        |
| Total derivatives designated as hedging instruments            |                   | \$ |        | \$                |       | \$                     | 2,292                  |       | \$                     | 2,571                  |       |        |
| <b>Derivatives not designated as hedging instruments</b>       |                   |    |        |                   |       |                        |                        |       |                        |                        |       |        |
| Interest rate swaps  | Derivative Assets | \$ | 4,320  | Derivative Assets | \$    | 4,892                  | Derivative Liabilities | \$    | 1,478                  | Derivative Liabilities | \$    | 1,772  |
| Foreign exchange contracts                                     | Derivative Assets |    | 10,613 | Derivative Assets |       | 4,335                  | Derivative Liabilities |       | 13,698                 | Derivative Liabilities |       | 23,427 |
| Total derivatives <i>not</i> designated as hedging instruments |                   | \$ | 14,933 | \$                | 9,227 | \$                     | 15,176                 |       | \$                     | 25,199                 |       |        |

Cash flow hedges impact for the three months ended March 31, 2013 (amounts in thousands):

| Derivative type for cash flow hedge | Amount of loss recognized in OCI on derivative (effective portion) | Location of loss reclassified from accumulated OCI into income (effective portion) | Amount of loss reclassified from accumulated OCI into income (effective portion) | Location of loss recognized in income on derivative (ineffective portion) | Amount of loss recognized in income on derivative (ineffective portion) |
|-------------------------------------|--|--|--|---|---|
| Interest Rate Swaps                 | \$ 167   | Interest Expense   | \$ 447   | Interest Expense  | \$  |

Cash flow hedges impact for the three months ended March 31, 2012 (amounts in thousands):

| Derivative type for cash flow hedge | Amount of loss recognized in OCI on derivative (effective portion) | Location of loss reclassified from accumulated OCI into income (effective portion) | Amount of loss reclassified from accumulated OCI into income (effective portion) | Location of gain recognized in income on derivative (ineffective portion) | Amount of gain recognized in income on derivative (ineffective portion) |
|-------------------------------------|--|--|--|---|---|
| Interest Rate Swaps                 | \$ 839   | Interest Expense   | \$ 587   | Interest Expense  | \$  |

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Non-Designated derivatives impact for the three months ended March 31, 2013 and March 31, 2012 (amounts in thousands):

| Derivatives Not Designated<br>as Hedging Instruments |                                 | Location of Gain/(Loss)<br>Recognized in Income on<br>Derivative | Amount of Gain/(Loss)<br>Recognized in Income on<br>Derivative |            |
|--|---------------------------------|--|--|------------|
|  |                                 |  | 2013   | 2012       |
| Interest Rate Swaps                                  | Realized losses                 | Gains (losses) on interest rate hedges                           | \$ (90)  | \$ (9,213) |
| Interest Rate Swaps                                  | Net change in unrealized gains  | Gains (losses) on interest rate hedges                           | \$ 240   | \$ 9,779   |
| Foreign Exchange                                     | Realized gains                  | Gains (losses) on currency hedges                                | \$ 72  | \$ 2,316   |
| Foreign Exchange                                     | Net change in unrealized losses | Gains (losses) on currency hedges                                | \$ 16,006  | \$ (8,573) |

**Credit-risk-related Contingent Features**

We have entered into agreements with certain of our derivative counterparties that contain provisions where if we were to default on any of our indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, we may also be declared in default on our derivative obligations. We also have certain agreements that contain provisions where if our ratio of principal amount of indebtedness to total assets at any time exceeds 75%, then we could be declared in default of our derivative obligations.

As of March 31, 2013, the fair value of derivatives in a net liability position, which includes accrued interest but excludes any adjustment for nonperformance risk related to these agreements, was \$11.5 million. As of March 31, 2013, we had posted collateral of \$3.0 million related to these agreements. If we had breached any of these provisions at March 31, 2013, we could have been required to settle our obligations under the agreements at their termination liability value of \$11.5 million.

**10. Offsetting Assets and Liabilities**

In accordance with Accounting Standards Update ( ASU ) No. 2011-11 and ASU No. 2013-01, we are disclosing the following information to enable users of our financial statements to understand the potential effect of netting arrangements on our financial position for recognized assets and liabilities within the scope of these standards, which for us are derivative assets and liabilities as well as repurchase agreement liabilities (amounts in thousands):

| As of March 31, 2013<br>Description | (i)<br>Gross Amounts<br>of Recognized<br>Assets | (ii)<br>Gross Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | (iii) = (i) - (ii)<br>Net Amounts of<br>Assets Presented in<br>the Statement of<br>Financial Position | (iv)<br>Gross Amounts Not Offset in the<br>Statement of Financial Position |                                | (v) = (iii) - (iv)<br>Net Amount |
|-------------------------------------|---|---|---|--|--------------------------------|----------------------------------|
|                                     |   |   |   | Financial<br>Instruments   | Cash<br>Collateral<br>Received |                                  |
| Derivatives (1)                     | \$ 14,933                                       | \$  | \$ 14,933   | \$ 6,324   | \$ 2,688                       | \$ 5,921                         |
| Total                               | \$ 14,933                                       | \$  | \$ 14,933   | \$ 6,324   | \$ 2,688                       | \$ 5,921                         |

| (i) | (ii)<br>Gross Amounts<br>Offset in the | (iii) = (i) - (ii)<br>Net Amounts of | (iv)<br>Gross Amounts Not Offset in the<br>Statement of Financial Position |
|-----|--|--------------------------------------|--|
|-----|--|--------------------------------------|--|

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| As of March 31, 2013<br>Description | Gross Amounts<br>of Recognized<br>Liabilities | Statement of<br>Financial<br>Position | Assets Presented in<br>the Statement of<br>Financial Position | Financial<br>Instruments | Cash<br>Collateral<br>Pledged | (v) = (iii) - (iv)<br>Net Amount |
|-------------------------------------|---|---------------------------------------|---|--------------------------|-------------------------------|----------------------------------|
| Derivatives (1)                     | \$ 17,468                                     | \$                                    | \$ 17,468   | \$ 6,324                 | \$                            | \$ 11,144                        |
| Repurchase agreements<br>(2)        | 1,027,820                                     |                                       | 1,027,820   | 1,027,820                |                               |                                  |
| Total                               | \$ 1,045,288                                  | \$                                    | \$ 1,045,288  | \$ 1,034,144             | \$                            | \$ 11,144                        |



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With regard to the repurchase agreement liabilities above, the actual fair values and carrying values (if carried at amortized cost) exceed the respective liabilities. However, the amount required to be disclosed as offsetting collateral is limited to the repurchase agreement liability.

- 
- (1) The fair value of assets pledged against the Company's derivatives was \$892.1 million at March 31, 2013.
- (2) The fair value of assets pledged against the Company's repurchase agreements was \$2,353.5 million at March 31, 2013.

| As of December 31, 2012<br>Description | (i)<br>Gross<br>Amounts of<br>Recognized<br>Assets | (ii)<br>Gross Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | (iii) = (i) - (ii)<br>Net Amounts of<br>Assets Presented in<br>the Statement of<br>Financial Position | (iv)<br>Gross Amounts Not Offset in the<br>Statement of Financial Position<br>Financial<br>Instruments | Gross Amounts Not Offset in the<br>Statement of Financial Position<br>Cash<br>Collateral<br>Received | (v) = (iii) - (iv)<br>Net Amount |
|--|--|---|---|--|--|----------------------------------|
| Derivatives (1)                        | \$ 9,227   | \$  | \$ 9,227  | \$ 4,335   | \$ 2,989   | \$ 1,903                         |
| Total                                  | \$ 9,227   | \$  | \$ 9,227  | \$ 4,335   | \$ 2,989   | \$ 1,903                         |

| As of December 31, 2012<br>Description | (i)<br>Gross<br>Amounts of<br>Recognized<br>Liabilities | (ii)<br>Gross Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | (iii) = (i) - (ii)<br>Net Amounts of<br>Assets Presented in<br>the Statement of<br>Financial Position | (iv)<br>Gross Amounts Not Offset in the<br>Statement of Financial Position<br>Financial<br>Instruments | Gross Amounts Not Offset in the<br>Statement of Financial Position<br>Cash<br>Collateral<br>Pledged | (v) = (iii) - (iv)<br>Net Amount |
|--|---|---|---|--|---|----------------------------------|
| Derivatives (1)                        | \$ 27,770   | \$  | \$ 27,770   | \$ 4,335   | \$  | \$ 23,435                        |
| Repurchase agreements<br>(2)           | 1,305,812   |   | 1,305,812   | 1,305,812  |   |                                  |
| Total                                  | \$ 1,333,582  | \$  | \$ 1,333,582  | \$ 1,310,147   | \$  | \$ 23,435                        |

With regard to the repurchase agreement liabilities above, the actual fair values and carrying values (if carried at amortized cost) exceed the respective liabilities. However, the amount required to be disclosed as offsetting collateral is limited to the repurchase agreement liability.

- 
- (1) The fair value of assets pledged against the Company's derivatives was \$876.2 million at December 31, 2012.
- (2) The fair value of assets pledged against the Company's repurchase agreements was \$2,502.9 million at December 31, 2012.

## 11. Related-Party Transactions

### *Management Agreement*

We entered into a Management Agreement with our Manager upon closing of our IPO, which provides for an initial term of three years with automatic one-year extensions thereafter unless terminated as described below. Under the Management Agreement, our Manager, subject to the oversight of our board of directors, is required to manage our day-to-day activities, for which our Manager receives a base management fee and is eligible for an incentive fee and stock awards. Our Manager is also entitled to charge us for certain expenses incurred on our behalf, as described below.

*Base Management Fee.* The base management fee is 1.5% of our stockholders' equity per annum and calculated and payable quarterly in arrears in cash. For purposes of calculating the management fee, our stockholders' equity means: (a) the sum of (1) the net proceeds from all issuances of our equity securities since inception (allocated on a pro rata daily basis for such issuances during the fiscal quarter of any such issuance), plus (2) our retained earnings at the end of the most recently completed calendar quarter (without taking into account any non-cash equity compensation expense incurred in current or prior periods), less (b) any amount that we pay to repurchase our common stock since inception. It also excludes (1) any unrealized gains and losses and other non-cash items that have impacted stockholders' equity as reported in our financial statements prepared in accordance with GAAP, and (2) one-time events pursuant to changes in GAAP, and certain non-cash items not otherwise described above, in each case after discussions between our Manager and our independent directors and approval by a majority of our independent directors. As a result, our stockholders' equity, for purposes of calculating the management fee, could be greater or less than the amount of stockholders' equity shown in our condensed consolidated financial statements.

For the three month periods ended March 31, 2013 and March 31, 2012 approximately \$9.7 million and \$6.7 million was incurred for base management fees, respectively. Management fee payable as of March 31, 2013 and December 31, 2012 was \$9.7 million and \$0 million.

*Incentive Fee.* From August 17, 2009 (the effective date of the Management Agreement), our Manager is entitled to be paid the incentive fee described below with respect to each calendar quarter (or part thereof that the Management Agreement is in effect) if (1) our Core Earnings for the previous 12-month period (or part thereof that the Management Agreement is in effect) exceeds an 8% threshold, and (2) our Core Earnings for the 12 most recently completed calendar quarters (or part thereof that the Management Agreement is in effect) is greater than zero.

The incentive fee will be an amount, not less than zero, equal to the difference between (1) the product of (x) 20% and (y) the difference between (i) our Core Earnings (as defined below) for the previous 12-month period (or part thereof that the Management Agreement is in effect), and (ii) the product of (A) the weighted-average of the issue price per share of our common stock of all of our public offerings multiplied by the weighted-average number of all shares of common stock outstanding (including any restricted stock units, any restricted shares of common stock and other shares of common stock underlying awards granted under our equity incentive plans) in such previous 12-month period (or part thereof that the Management Agreement is in effect), and (B) 8%, and (2) the sum of any incentive fee paid to our Manager with respect to the first three calendar quarters of such previous 12-month period (or part thereof that the Management Agreement is in effect). One half of each quarterly installment of the incentive fee is payable in shares of our common stock so long as the ownership of such additional number of shares by our Manager would not violate the 9.8% stock ownership limit set forth in our articles of incorporation, after giving effect to any waiver from such limit that our board of directors may grant in the future. The remainder of the incentive fee is payable in cash. The number of shares to be issued to our Manager is equal to the dollar amount of the portion of the quarterly installment of the incentive fee payable in shares divided by the average of the closing prices of our common stock on the New York Stock Exchange for the five trading days prior to the date on which such quarterly installment is paid.

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Core Earnings is a non-GAAP financial measure. We calculate Core Earnings as GAAP net income (loss) excluding non-cash equity compensation expense, the incentive fee, depreciation and amortization of real estate (to the extent that we own properties), any unrealized gains, losses or other non-cash items recorded in net income for the period, regardless of whether such items are included in other comprehensive income (loss), or in net income. The amount is adjusted to exclude one-time events pursuant to changes in GAAP and certain other non-cash charges as determined by our Manager and approved by a majority of our independent directors.

For the three months ended March 31, 2013 and March 31, 2012, \$0 and \$4.8 million, respectively, were incurred in incentive fees, of which \$0 and \$4.8 million were payable as of March 31, 2013 and March 31, 2012, respectively. During the quarter ended March 31, 2013 and March 31, 2012, we paid the Manager \$734 thousand and \$0 of the incentive fee earned, respectively, 50% in cash and the remaining 50% in stock through the issuance of 13,188 shares of common stock at a price of \$27.83 per share. No shares were issued to the Manager for the three months ended March 31, 2012. As of March 31, 2013, the incentive fee payable was \$0, reflected in the related party payable in the condensed consolidated balance sheet.

*Expense Reimbursement.* We are required to reimburse our Manager for operating expenses incurred by our Manager on our behalf. In addition, pursuant to the terms of the Management Agreement, we are required to reimburse our Manager for the cost of legal, tax, consulting, auditing and other similar services rendered for us by our Manager's personnel provided that such costs are no greater than those that would be payable if the services were provided by an independent third party. The expense reimbursement is not subject to any dollar limitations but is subject to review by our independent directors. For the three-months ended March 31, 2013 and March 31, 2012, approximately \$2.5 million and \$1.6 million was incurred, respectively, for executive compensation and other reimbursable expenses of which approximately \$1.4 million and \$1.1 million was payable as of March 31, 2013 and December 31, 2012, respectively.

*Termination Fee.* After the initial three-year term, we can terminate the Management Agreement without cause, as defined in the Management Agreement, with an affirmative two-thirds vote by our independent directors and 180 days written notice to our Manager. Upon termination without cause, our Manager is due a termination fee equal to three times the sum of the average annual base management fee and incentive fee earned by our Manager over the preceding eight calendar quarters. No termination fee is payable if our Manager is terminated for cause, as defined in the Management Agreement, which can be done at any time with 30 days written notice from our board of directors.

#### *Loan Investments*

On October 16, 2012, we co-originated \$475.0 million in financing for the acquisition and redevelopment of a 10 story retail building located at 701 Seventh Avenue the Times Square area of Manhattan through a joint venture with Starwood Distressed Opportunity Fund IX ( Fund IX ), an affiliate of our Manager. The financing consists of a fully funded \$237.5 million first mortgage loan and a \$237.5 million mezzanine loan, of which \$137.5 million was funded at close. The remaining \$100.0 million will be funded upon reaching certain milestones during the transformation of the property. On October 22, 2012, the joint venture sold a 25% participation in both the first mortgage and mezzanine loan to Vornado Realty Trust ( Vornado ). Upon settling this sale, the Company, Fund IX, and Vornado interest in the first mortgage and mezzanine loans are 56.25%, 18.75% and 25.0%, respectively, and each party will fund their pro rata share of any future fundings. On March 27, 2013, the joint venture along with Vornado, sold its interest in the first mortgage to Berkadia Proprietary, LLC. Immediately following the sale of the first mortgage, the Company repurchased a 56.25% participation interest in the same first mortgage loan through a wholly owned subsidiary, resulting in no change in net interest for the Company. The joint venture distributed \$43.9 million from the sale, net of fees to Fund IX. The joint venture remains the holder of the mezzanine loan.

**12. Stockholders Equity**

The Company's authorized capital stock consists of 100,000,000 shares of preferred stock, \$0.01 par value per share, and 500,000,000 shares of common stock, \$0.01 par value per share.

In June 2012, we entered into an ATM Equity Offering Sales Agreement with Merrill Lynch, Pierce, Fenner & Smith Incorporated, (the Agent), relating to our shares of common stock. In accordance with the terms of the agreement, we may offer and sell shares of our common stock having an aggregate gross sales price of up to \$250 million from time to time through the agent, as our sales Agent. Sales of the shares, if any, will be made by means of ordinary brokers' transactions or otherwise at market prices prevailing at the time of sale, at prices related to prevailing market prices or at negotiated prices.

Our board of directors declared the following dividends in 2013 and 2012:

| Ex-Dividend Date | Record Date | Announce Date | Pay Date  | Amount  | Frequency |
|------------------|-------------|---------------|-----------|---------|-----------|
| 3/26/13          | 3/28/2013   | 2/27/2013     | 4/15/2013 | \$ 0.44 | Quarterly |
| 12/27/12         | 12/31/12    | 12/13/12      | 1/15/13   | \$ 0.10 | Special   |
| 12/17/12         | 12/31/12    | 11/6/12       | 1/15/13   | \$ 0.44 | Quarterly |
| 9/26/12          | 9/28/12     | 8/3/12        | 10/15/12  | \$ 0.44 | Quarterly |
| 6/27/12          | 6/29/12     | 5/8/12        | 7/13/13   | \$ 0.44 | Quarterly |
| 3/28/12          | 3/30/12     | 2/29/12       | 4/13/12   | \$ 0.44 | Quarterly |

**Equity Incentive Plans**

The Company currently maintains the Starwood Property Trust, Inc. Manager Equity Plan (the Manager Equity Plan), which provides for the grant of stock options, stock appreciation rights, restricted shares of Common Stock, restricted stock units and other equity-based awards, including dividend equivalents, to the Manager. The Company also maintains the Starwood Property Trust, Inc. Equity Plan (the Equity Plan), which provides for the same types of equity-based awards to natural persons who provide services to the Company, including employees of the Manager. The maximum number of shares that may be made subject to awards granted under either the Manager Equity Plan or the Equity Plan, determined on a combined basis, was initially 3,112,500 shares. On March 26, 2013, the Company amended, subject to stockholder approval, the Manager Equity Plan (the Amended Manager Equity Plan) and the Equity Plan (the Amended Equity Plan, and together with the Amended Manager Equity Plan, the Amended Plans) to (i) increase the number of shares available under such plans for awards granted on or after January 1, 2013 to 6,000,000 shares of Common Stock (ii) clarify the prohibitions on the repricing of stock options and stock appreciation rights, and (iii) remove the restriction that no more than an aggregate of 50,000 shares may be subject awards granted to the Company's chief financial officer and/or compliance officer. On May 2, 2013 the Company's stockholders voted to approve the Amended Plans. Additionally, we have reserved 100,000 shares of common stock for issuance under the Starwood Property Trust, Inc. Non-Executive Director Stock Plan (Non-Executive Director Stock Plan) which provides for the issuance of restricted stock, restricted stock units and other equity-based awards to non-executive directors. To date, we have only granted restricted stock and restricted stock units under the three equity incentive plans. The holders of awards of restricted stock or restricted stock units are entitled to receive dividends or distribution equivalents, which will be payable at such time dividends are paid on our outstanding shares of common stock.

Effective August 19, 2011, we granted each of our four independent directors an additional 2,877 shares of restricted stock, with a total fair value of approximately \$200,000. The grant will vest in one annual installment on the first anniversary of the grant, subject to the director's continued service. Effective August 19, 2012, we granted each of our four independent directors an additional 2,201 shares of restricted stock,

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with a total fair value of approximately \$200,000. The grant will vest in one annual installment on the first anniversary of the grant, subject to the director's continued service. For the three months ended March 31, 2013 and March 31, 2012, approximately \$49 thousand and \$64 thousand were included in general and administrative expense, respectively, related to the grants.

In August 2009, we granted 1,037,500 restricted stock units with a fair value of approximately \$20.8 million at the grant date to our Manager under the Manager Equity Plan. The grant vested ratably in quarterly installments over three years beginning on

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October 1, 2009, with 86,458 shares vesting each quarter, respectively. In connection with the supplemental equity offering in December 2010, we granted 1,075,000 restricted stock units with a fair value of approximately \$21.8 million at the grant date to our Manager under the Manager Equity Plan. The grant vests ratably in quarterly installments over three years beginning on March 31, 2011, with 89,583 shares vesting each quarter. In May 2012, we granted 30,000 restricted common shares to the Manager under the Manager Equity Plan. In connection with the supplemental equity offering in October 2012, we granted 875,000 restricted stock units with a fair value of approximately \$19.9 million at the grant date to our Manager under the Manager Equity Plan. The grants vest ratably in quarterly installments over three years beginning on December 31, 2012, with 72,917 shares vesting each quarter. For the three months ended March 31, 2013 and March 31, 2012, approximately 162,501 and 176,041 shares have vested, respectively, and approximately \$4.5 million and \$3.6 million has been included in management fees related to these grants, respectively.

In May 2012, we issued 70,220 shares of common stock to our Manager at a price of \$19.76 per share. The shares were issued to our Manager as a part of the incentive compensation due to our Manager under the Management Agreement with respect to the first quarter of 2012.

In March 2013, we issued 13,188 shares of common stock to our Manager at a price of \$27.83 per share. The shares were issued to our Manager as a part of the incentive compensation due to our Manager under the Management Agreement with respect to the fourth quarter of 2012.

In February 2011, we granted 11,082 restricted shares with a fair value of \$250 thousand to an employee under the Equity Plan. The award vests ratably in quarterly installments over three years beginning on March 31, 2011. In March 2012, we granted 17,500 restricted shares with a fair value of \$368 thousand to employees under the Equity Plan. Of the total award, 12,500 restricted shares vest in quarterly installments over three years beginning on March 31, 2012 and 5,000 shares vest in annual installments over three years beginning on December 31, 2012. In March 2013, we granted 25,000 restricted shares with a fair value of \$694 thousand to an employee under the Equity Plan. The award vests ratably in quarterly installments over three years beginning on March 31, 2013. As of March 31, 2013 and March 31, 2012, 4,048 and 1,965 shares have vested, respectively, and for the quarters ended March 31, 2013 and March 31, 2012, approximately \$99 thousand and \$51 thousand was included in general and administrative expense related to the grants, respectively.

### Schedule of Non-Vested Share and Share Equivalents

|                                 | Restricted Stock<br>Grants to<br>Independent<br>Directors | Restricted Stock<br>Grants<br>to Employees | Restricted Stock<br>Unit and<br>Restricted Stock<br>Grants<br>to Manager | Total     |
|---------------------------------|---|--|--|-----------|
| Balance as of December 31, 2012 | 9,538   | 15,361                                     | 1,160,419  | 1,185,318 |
| Granted                         |   | 25,000                                     |  | 25,000    |
| Vested                          | (734)   | (4,048)                                    | (162,501)  | (167,283) |
| Forfeited                       |   |  |  |           |
| Balance as of March 31, 2013    | 8,804   | 36,313                                     | 997,918  | 1,043,035 |

### Vesting Schedule

| Restricted Stock<br>Grants to<br>Independent<br>Directors | Restricted Stock<br>Unit<br>Grants to<br>Employees | Restricted Stock<br>Unit<br>Grants to<br>Manager | Total |
|---|--|--|-------|
|---|--|--|-------|

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|                     |       |        |         |           |
|---------------------|-------|--------|---------|-----------|
| 2013 (remainder of) | 8,804 | 13,811 | 487,503 | 510,118   |
| 2014                |       | 14,168 | 291,667 | 305,835   |
| 2015                |       | 8,334  | 218,748 | 227,082   |
| Total               | 8,804 | 36,313 | 997,918 | 1,043,035 |

**13. Accumulated Other Comprehensive Income**

The changes in accumulated other comprehensive income by component for the three months ended March 31, 2013 are as follows:

|   | Effective Portion of<br>Cumulative Loss on<br>Cash Flow Hedges | Cumulative<br>Unrealized Gain<br>on Available-for-<br>Sale Securities | Foreign<br>Currency<br>Translation of<br>Debt Security | Total     |
|---|--|---|--|-----------|
| Beginning balance   | \$ (2,571)   | \$ 82,246   | \$   | \$ 79,675 |
| Other comprehensive income (loss) before<br>reclassifications       | (168)  | 11,956  | (7,061)  | 4,727     |
| Amounts reclassified from accumulated other<br>comprehensive income | 447  | (14,305)  |  | (13,858)  |
| Net current period other comprehensive<br>income                    | 279  | (2,349)   | (7,061)  | (9,131)   |
| Ending balance  | \$ (2,292)   | \$ 79,897   | \$ (7,061)   | \$ 70,544 |



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The reclassifications out of accumulated other comprehensive income impacted the statement of operations for the three months ended March 31, 2013 as follows:

| Details about Accumulated Other Comprehensive Income Components | Amounts Reclassified from Accumulated Other Comprehensive Income | Affected Line Item in the Statement of Operations |
|---|--|---|
| Gains and losses on cash flow hedges                            |  |   |
| Interest rate contracts   | \$ 447   | Interest expense                                  |
| Total   | 447  |   |
| Unrealized gains and losses on available for sale securities    |  |   |
| Net realized gain/(loss) on sale of investments                 | (14,263)   | Net gains on sale of investments                  |
| OTTI  | (42)   | OTTI  |
| Total   | (14,305)   |   |
| Total reclassifications for the period                          | \$ (13,858)  |   |

### 14. Net Income per Share

The following table provides a reconciliation of both net income and the number of common shares used in the computation of basic and diluted income per share. We use the two-class method in calculating both basic and diluted earnings per share as our unvested restricted stock units (refer to Note 12) are participating securities as defined in GAAP (amounts in thousands, except share and per share amounts):

|  | Three Month Period Ended |                |
|--|--------------------------|----------------|
|  | March 31, 2013           | March 31, 2012 |
| Net income attributable to Starwood Property Trust, Inc. | \$ 62,243                | \$ 50,159      |
| Net income allocated to participating securities         | (454)                    | (434)          |
| Numerator for basic and diluted net income per share     | \$ 61,789                | \$ 49,725      |
| Basic weighted average shares outstanding                | 135,479,543              | 93,166,866     |
| Weighted average number of diluted shares outstanding(1) | 136,674,212              | 94,227,928     |
| Basic income per share                                   | \$ 0.46                  | \$ 0.53        |
| Diluted income per share                                 | \$ 0.46                  | \$ 0.53        |

(1) The weighted average number of diluted shares outstanding includes the impact of (i) unvested restricted stock units totaling 997,918 and 800,003 as of March 31, 2013 and March 31, 2012, respectively, and (ii) zero and 65,998 shares that would be hypothetically issuable as part of the incentive fee payable to the Manager if we assume that March 31, 2013 and March 31, 2012 was the end of the measurement period, respectively.

### 15. Fair Value of Financial Instruments

GAAP establishes a hierarchy of valuation techniques based on the observability of inputs utilized in measuring financial instruments at fair values. GAAP establishes market-based or observable inputs as the preferred source of values, followed by valuation models using management assumptions in the absence of market inputs. The three levels of the hierarchy are described below:

*Level I* Quoted prices in active markets for identical assets or liabilities.

*Level II* Prices are determined using other significant observable inputs. Observable inputs are inputs that other market participants would use in pricing a security. These may include quoted prices for similar securities, interest rates, prepayment speeds, credit risk and others.

*Level III* Prices are determined using significant unobservable inputs. In situations where quoted prices or observable inputs are unavailable (for example, when there is little or no market activity for an investment) unobservable inputs may be used. Unobservable inputs reflect our own assumptions about the factors that market participants would use in pricing an asset or liability, and would be based on the best information available.

#### **Financial Instruments and Fair Value Valuation Process.**

We have implemented valuation control processes to validate the fair value of our financial instruments measured at fair value including those derived from pricing models. These control processes are designed to assure that the values used for financial reporting are based on observable inputs wherever possible. In the event that observable inputs are not available, the control processes are designed to assure that the valuation approach utilized is appropriate and consistently applied and the assumptions are reasonable.

Any changes to the valuation methodology are reviewed by our management to ensure they are appropriate. The methods used may produce a fair value estimate that is not indicative of net realizable value or reflective of future fair values. Furthermore, while we anticipate that our valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. We use inputs that are current as of the measurement date, which may fall within periods of market dislocation, during which price transparency may be reduced.

*Pricing Verification* We use recently executed transactions, other observable market data such as exchange data, and broker/dealer quotes, for validating the fair values of financial instruments generated using valuation models. Pricing data provided by approved external sources is evaluated using a number of approaches considered as necessary in the circumstance; for example, by corroborating the external sources' prices to executed trades, analyzing the methodology and assumptions used by the external source to generate a price and/or by evaluating how active the third-party pricing source (or originating sources used by the third-party pricing source) is in the market.

*Unobservable Inputs* Where inputs are not observable, we review the appropriateness of the proposed valuation methodology to ensure it is consistent with how a market participant would arrive at the unobservable input. The valuation methodologies utilized in the absence of observable inputs may include the use of comparable observable inputs.

We determine the fair value of our financial instruments as follows:

#### *Available-for-sale debt securities*

Available-for-sale debt securities are valued utilizing observable and unobservable market inputs. The observable market inputs for RMBS include recent transactions, broker quotes and vendor prices ( market data ). However, there is often implied price dispersion amongst the market

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data. Therefore, the fair value determination for RMBS has also significantly utilized unobservable inputs in discounted cash flow models, including prepayments, default and severity estimates based on the recent performance of the collateral, the underlying collateral characteristics, industry trends, as well as expectations of macro- economic events (e.g. housing price curves, interest rate curves, etc.). At each measurement date, we consider both the observable and unobservable valuation inputs in the determination of fair value. However, given the significance of the unobservable inputs these securities have been classified within Level III.

The observable market inputs for CMBS include recent trades and daily markets from brokers. As of March 31, 2013, we determined that all of our CMBS positions were Level II due to the observable inputs.

### *Held to maturity debt security*

We estimate the fair value of our held to maturity debt security by discounting its expected cash flows at a rate we estimate would be demanded by the market participants that are most likely to buy this security. The expected cash flows used are the same as those used to calculate our level yield income in the financial statements.

### *Derivatives*

The valuation of derivative contracts are determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves, spot and market forward points. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The fair value of the foreign currency forward contracts is based on interest differentials between the currencies being traded, spot and market forward points.

We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level II of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level III inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of March 31, 2013, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not as significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level II of the fair value hierarchy.

As of January 1, 2013, the Company changed its valuation methodology for over-the-counter (OTC) derivatives to discount cash flows based on Overnight Index Swap (OIS) rates. Fully collateralized trades are discounted using OIS with no additional economic adjustments to arrive at fair value. Uncollateralized or partially-collateralized trades are also discounted at OIS, but include appropriate economic adjustments for funding costs (i.e., a LIBOR-OIS basis adjustment to approximate uncollateralized cost of funds) and credit risk. The Company is making the changes to better align its inputs, assumptions, and pricing methodologies with those used in its principal market by most dealers and major market participants. The changes in valuation methodology are applied prospectively as a change in accounting estimate and are immaterial to the Company's financial statements.

### *Loans*

We estimate the fair values of our loans by discounting their expected cash flows at a rate we estimate would be demanded by the market participants that are most likely to buy our loans. The expected cash flows used are generally the same as those used to calculate our level yield income in the financial statements.

The following table presents our financial instruments carried at fair value on a recurring basis in the condensed consolidated balance sheet as of March 31, 2013 (amounts in thousands):

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Fair Value at Reporting Date Using Inputs:  
March 31, 2013

|  | Total      | Level I   | Level II   | Level III  |
|--|------------|-----------|------------|------------|
| Available-for-sale debt securities:        |            |           |            |            |
| RMBS                                       | \$ 321,043 |           |            | \$ 321,043 |
| CMBS                                       | 314,490    |           | \$ 314,490 |            |
| Total available-for-sale debt securities   | 635,533    |           | 314,490    | 321,043    |
| Investment in marketable securities:       |            |           |            |            |
| Real estate industry                       | 14,551     | \$ 14,551 |            |            |
| Total investment in marketable securities: | 14,551     | 14,551    |            |            |
| Total investments                          | 650,084    | 14,551    | 314,490    | 321,043    |
| Derivative assets:                         |            |           |            |            |
| Foreign exchange contracts                 | 10,613     |           | 10,613     |            |
| Interest rate contracts                    | 4,320      |           | 4,320      |            |
| Derivatives liabilities:                   |            |           |            |            |
| Interest rate contracts                    | (3,770)    |           | (3,770)    |            |
| Foreign exchange contracts                 | (13,698)   |           | (13,698)   |            |
| Total derivatives                          | (2,535)    |           | (2,535)    |            |
| <b>Total</b>                               | \$ 647,549 | \$ 14,551 | \$ 311,955 | \$ 321,043 |

The changes in investments classified as Level III are as follows for the three months ended March 31, 2013 (amounts in thousands):

**Fair Value Measurements Using Significant Unobservable Inputs**

(Level III)

|   | RMBS available-<br>for-sale, at fair value |          | Total |          |
|---|--|----------|-------|----------|
| <b>Beginning balance, January 1, 2013</b>       | \$   | 333,153  | \$    | 333,153  |
| Sales   |  | (10,582) |       | (10,582) |
| Principal repayments                            |  | (16,868) |       | (16,868) |
| Net decrease on assets                          |  | (27,450) |       | (27,450) |
| Gain (loss) amounts from Level III investments: |  |          |       |          |
| Unrealized gain on assets                       |  | 9,231    |       | 9,231    |
| Accretion of discount                           |  | 6,151    |       | 6,151    |
| OTTI  |  | (42)     |       | (42)     |
| Net gain on assets                              |  | 15,340   |       | 15,340   |
| <b>Ending balance, as of March 31, 2013</b>     | \$   | 321,043  | \$    | 321,043  |

The following table presents our financial instruments carried at fair value on a recurring basis in the consolidated balance sheet as of December 31, 2012 (amounts in thousands):

|   | Fair Value at Reporting Date Using Inputs:<br>December 31, 2012 |           |            |            |
|---|---|-----------|------------|------------|
|   | Total   | Level I   | Level II   | Level III  |
| Available-for-sale debt securities:         |   |           |            |            |
| RMBS  | \$ 333,153  | \$        | \$         | \$ 333,153 |
| CMBS  | 529,434   |           | 529,434    |            |
| Total available-for-sale debt securities    | 862,587   |           | 529,434    | 333,153    |
| Available-for-sale equity securities:       |   |           |            |            |
| Real estate industry                        | 21,667  | 21,667    |            |            |
| Total available-for-sale equity securities: | 21,667  | 21,667    |            |            |
| Total investments                           | 884,254   | 21,667    | 529,434    | 333,153    |
| Derivative assets:                          |   |           |            |            |
| Foreign exchange contracts                  | 4,335   |           | \$ 4,335   |            |
| Interest rate contracts                     | 4,892   |           | 4,892      |            |
| Derivatives liabilities:                    |   |           |            |            |
| Interest rate contracts                     | (4,343)   |           | (4,343)    |            |
| Foreign exchange contracts                  | (23,427)  |           | (23,427)   |            |
| Total derivatives                           | (18,543)  |           | (18,543)   |            |
| <b>Total:</b>                               | \$ 865,711  | \$ 21,667 | \$ 510,891 | \$ 333,153 |

|   | Loans held-for-sale, at<br>fair value |           | MBS available-<br>for-sale, at fair value |           | Total |           |
|---|---------------------------------------|-----------|---|-----------|-------|-----------|
| <b>Beginning balance, January 1, 2012</b> | \$                                    | 128,593   | \$  | 341,734   | \$    | 470,327   |
| Purchases                                 |                                       |           |   |           |       |           |
| Originations                              |                                       |           |   |           |       |           |
| Transfer out                              |                                       |           |   | (176,786) |       | (176,786) |
| Sales                                     |                                       | (132,128) |   |           |       | (132,128) |

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|  |           |           |           |                   |
|--|-----------|-----------|-----------|-------------------|
| Maturities   |           |           |           |                   |
| Settlements  |           | (122)     | (16,539)  | (16,661)          |
| Net increase on assets                             |           | (132,250) | (193,325) | (325,575)         |
| Gain (loss) on loans held-for-sale, at fair value: |           |           |           |                   |
| Unrealized (loss) gain on assets                   |           | (5,760)   | 6,597     | 837               |
| Realized gain on assets                            |           | 9,417     |           | 9,417             |
| Accretion of discount                              |           |           | 2,836     | 2,836             |
| OTTI   |           |           | (656)     | (656)             |
| Other  |           |           |           |                   |
| Net gain on assets                                 |           | 3,657     | 8,777     | 12,434            |
| <b>Ending balance, as of March 31, 2012</b>        | <b>\$</b> |           | <b>\$</b> | <b>157,186 \$</b> |
|  |           |           |           | <b>157,186</b>    |

Due to an increase in the observable, relevant market activity for the CMBS investment position that we owned as of January 1, 2012, we transferred this investment from Level III to Level II during the three months ended March 31, 2012.

The following table presents the fair value of our financial instruments, including loans transferred as secured borrowings, not carried at fair value on the condensed consolidated balance sheet (amounts in thousands):



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|   | Carrying Value as of March 31, 2013 | Fair Value as of March 31, 2013 | Carrying Value as of December 31, 2012 | Fair Value as of December 31, 2012 |
|---|-------------------------------------|---------------------------------|--|------------------------------------|
| <b>Financial instruments not carried at fair value:</b>               |                                     |                                 |  |                                    |
| Loans held for investment and loans transferred as secured borrowings |                                     |                                 |  |                                    |
|   | \$ 2,616,252                        | \$ 2,729,419                    | \$ 3,000,335                           | \$ 3,097,089                       |
| Loans held-for-sale   | 378,690                             | 381,277                         |  |                                    |
| Securities, held to maturity  | 37,190                              | 37,600                          |  |                                    |
| Other investments   | 203,812                             | 203,812                         | 101,201                                | 101,201                            |
| <b>Financial Liabilities:</b>   |                                     |                                 |  |                                    |
| Secured financing agreements and loan transfer secured borrowings     |                                     |                                 |  |                                    |
|   | \$ 1,115,343                        | \$ 1,118,907                    | \$ 1,393,705                           | \$ 1,397,128                       |
| Convertible senior notes  | 560,423                             | 658,800                         |  |                                    |

The following is quantitative information about significant unobservable inputs in our Level III Measurements (dollar amounts in thousands):

**Quantitative Information about Level III Fair Value Measurements**

|   | Fair Value at March 31, 2013 | Valuation Technique    | Unobservable Input                                     | Range (1)     |
|---|------------------------------|------------------------|--|---------------|
| RMBS  | \$321,043                    | Discounted cash flow   | Constant prepayment rate (a)                           | 0.4% - 11.8%  |
|   |                              |                        | Constant default rate (b)                              | 2.1% - 15.3%  |
|   |                              |                        | Loss severity (b)                                      | 17% - 86% (f) |
|   |                              |                        | Delinquency Rate (c)                                   | 6% - 54%      |
|   |                              |                        | Servicer Advances (a)                                  | 6% - 100%     |
|   |                              |                        | Annual Coupon Deterioration (b)                        | 0.11% - 0.29% |
|   |                              |                        | Putback Amount per Projected Total Collateral Loss (d) | 0%-9%         |
| Loans held for investment and loans transferred as secured borrowings | \$2,729,419                  | Discounted cash flow   | Projected cash flows (a) (e) Discount rates(b)         | 3.9%-13.2%    |
| Loans held-for-sale   | \$381,277                    | Discounted cash flow   | Projected cash flows (a) (e) Discount rates(b)         | 3.7%-9.8%     |
| Securities, held to maturity  | \$37,600                     | Discounted cash flow   | Projected cash flows (a) (e) Discount rates(b)         | 11.2%         |
| Other investments (2)   | \$203,812(2)                 | (g)                    | (g)  | 9.5%          |
| Secured financing agreements  | \$1,030,603                  | Discounted cash flow   | Projected cash flows (a) Discount rates (b)            | 2.2%-5.4%     |
| Loan transfer secured borrowings                                      | \$88,304                     | Discounted cash flow   | Projected cash flows (a) Discount rates (b)            | 3.5%-3.8%     |
| Convertible senior note   | \$658,800                    | Comparable pricing (3) | Comparable bond price (a)                              |               |

(1) The ranges of significant unobservable inputs are represented in percentages and dates.

(2) Includes investments in LLC and non-performing loans.

(3) Prices for the identical instrument are not available and significant subjectivity may be involved when fair value is determined using pricing data available for comparable instruments.

**Sensitivity of the Fair Value to Changes in the Unobservable Inputs**

(a) Significant increase (decrease) in the unobservable input in isolation would result in a significantly higher (lower) fair value measurement.

- (b) Significant increase (decrease) in the unobservable input in isolation would result in a significantly lower (higher) fair value measurement.
- (c) Significant increase (decrease) in the unobservable input in isolation would result in either a significantly lower or higher (lower or higher) fair value measurement depending on the structural features of the security in question.
- (d) Any delay in the Putback Recovery Date leads to a decrease in fair value, for the majority of securities in our RMBS portfolio.
- (e) As of March 31, 2013, management expects to collect all amounts contractually due.
- (f) 90% of the portfolio falls within a range of 35-80%.
- (g) The non-performing loan pools were acquired in November 2012 and late March 2013. Fair value approximates cost basis.

## 16. Commitments and Contingencies

As of March 31, 2013, we had future funding commitments on 23 loans totaling \$259.9 million primarily related to construction projects capital improvements, tenant improvements, and leasing commissions. Generally, funding commitments are subject to certain condition that must be met, such as minimum debt service coverage ratios or execution of new leases before advance are made to the borrower.

Management is not aware of any other contractual obligations, legal proceedings, or any other contingent obligations incurred in the normal course of business that would have a material adverse effect on our consolidated financial statements.

## 17. Subsequent Events

### *Acquisition of LNR Property, LLC ( LNR )*

On April 19, 2013, we completed the acquisition of the following LNR business segments for a purchase price of approximately \$862 million: we acquired 100% of the interest in the US special servicer, the US investment securities portfolio, Archetype Mortgage Capital, Archetype Financial Institution Services, LNR Europe, and 50% of LNR's interest in Auction.com. An investment fund controlled by an affiliate of our

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Manager acquired for \$194 million both LNR's US Commercial Property Group and the remaining 50 percent of LNR's ownership interest in Auction.com. We expect the combination to benefit us in three key areas:

- *Expanded Investment Pipeline:* Widens the scope of potential capital deployment opportunities for us via more than 15,000 loans with borrowers representing more than \$125 billion in loans, a conduit originator, a small balance commercial real estate loan platform, CMBS investing capabilities, a loan servicing platform in Europe, and an ownership interest in Auction.com, which will provide incremental investment opportunities.
- *Scale and Diversification:* Establishes us as a full service real estate finance company and immediately expands the breadth of business lines to include CMBS securities and special servicing, which tend to be counter-cyclical investments and can provide a natural hedge in a variety of economic scenarios; and
- *Enhanced Risk Management:* Adds a global platform of real estate underwriters and workout specialists with access to a proprietary database containing the performance of over \$400 billion of commercial real estate loans and underlying assets, which could provide a significant information advantage in our underwriting and risk assessment.

The transaction will be accounted for as a business combination using the acquisition method of accounting in accordance with ASC 805, *Business Combinations*. Under the acquisition method of accounting, the total estimated cash purchase price of approximately \$856 million, together with the estimated fair value of the liabilities assumed in the transaction, is allocated to the tangible and intangible assets acquired, based on their estimated fair values. The initial accounting for the business combination is in-process but not complete; therefore, as provided for in GAAP for business combinations that are consummated after the balance sheet date but before the financial statements are issued, we have not disclosed the allocation of purchase price to each of major class of assets acquired and liabilities assumed, which is otherwise required. The significant areas of analysis in the initial accounting that are in-process include (i) balance sheet and earnings cut-off given that the acquisition date was not as of a month-end; (ii) valuation of intangible assets; and (iii) allocation of goodwill to reporting units.

We have incurred acquisition-related costs such as advisory, legal, and due diligence services of approximately \$18.5 million, of which \$5.6 million was accrued as of March 31, 2013.

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The pro forma revenue and earnings of the combined entity for the three months ended March 31, 2013 and 2012, assuming the business combination had been consummated as of January 1, 2013 and 2012, respectively, are as follows (amounts in thousands):

|          | <b>Three Months<br/>Ended March 31,<br/>2013</b> | <b>Three Months<br/>Ended March 31,<br/>2012</b> |
|----------|--|--|
| Revenue  | \$ 134,215                                       | \$ 134,535                                       |
| Earnings | 93,879   | 70,174   |

*Other Subsequent Events*

On April 9, 2013, we sold 30,475,000 shares of common stock at a price of \$26.985 per share, resulting in gross proceeds of \$822.4 million.

On April 10, 2013, we originated a \$350.0 million first mortgage and mezzanine loan for the construction of the Hudson Yards South Tower located on Manhattan's West side. Approximately \$98.9 million was funded at close.

On April 11, 2013, we purchased a \$65.2 million pool of non-performing loans at a 55.8% discount for \$28.8 million.

On April 17, 2013, we purchased \$146.7 million in B-notes from an affiliate of the Manager. The B-Notes are secured by two Class-A office buildings located in Austin, Texas.

On April 19, 2013, we entered into a \$300.0 million senior secured term loan agreement with Credit Suisse AG to finance a portion of the LNR acquisition. The term loan has an initial maturity date of April 17, 2020.

On April 30, 2013, we originated a \$47.0 million first mortgage secured by 28 car wash, and convenience store facilities located across seven states.

On May 1, 2013, we sold a \$28.3 million first mortgage loan collateralized by a Class B+ office building located in San Francisco, California. We retained the mezzanine position in the loan.

On May 8, 2013, our board of directors declared a dividend of \$0.46 per share for the second quarter of 2013, which is payable on July 15, 2013 to common stockholders of record as of June 28, 2013.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the information included elsewhere in this Quarterly Report on Form 10-Q and in the Company's Annual Report on Form 10-K for the year ended December 31, 2012. This description contains forward-looking statements that involve risks and uncertainties. Actual results could differ significantly from the results discussed in the forward-looking statements due to the factors set forth in Risk Factors and elsewhere in this Quarterly Report on Form 10-Q and in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

**Overview**

Starwood Property Trust, Inc. (together with its subsidiaries, we or the Company) is a Maryland corporation that commenced operations on August 17, 2009 upon the completion of its initial public offering (IPO). From our inception in 2009 through the end of the first quarter of 2013, we have been focused primarily on originating, acquiring, financing and managing commercial mortgage loans and other commercial real estate debt investments, commercial mortgage-backed securities and other commercial real estate-related debt investments. We collectively refer to the following as our target assets:

- Commercial real estate mortgage loans;
- Commercial real estate mortgage-backed securities (CMBS);
- Other commercial real estate-related debt investments;
- Residential mortgage-backed securities (RMBS); and
- Residential real estate owned (REO) and residential non-performing mortgage loans.

Our objective is to provide attractive risk-adjusted global returns to our investors over the long term, primarily through dividends and secondarily through capital appreciation. We employ leverage, to the extent available, to fund the acquisition of our target assets and to increase potential returns to our stockholders. In order to achieve these objectives, we are focusing on asset

selection and the relative value of various sectors within the debt market to construct a diversified investment portfolio designed to produce attractive returns across a variety of market conditions and economic cycles. We are organized as a holding company that conducts its business primarily through its various subsidiaries. We believe that the diversification of our portfolio of assets, our expertise among the target asset classes, and the flexibility of our strategy will position us to generate attractive risk-adjusted returns for our stockholders in a variety of assets and market conditions.

On April 19, 2013, we completed the acquisition of the following LNR business segments for a purchase price of approximately \$862 million: we acquired 100% of the interest in the US special servicer, the US investment securities portfolio, Archetype Mortgage Capital, Archetype Financial Institution Services, LNR Europe, and 50% of LNR's interest in Auction.com. An investment fund controlled by an affiliate of our Manager acquired for \$194 million both LNR's US Commercial Property Group and the remaining 50 percent of LNR's ownership interest in Auction.com. We expect the combination to benefit us in three key areas:

- *Expanded Investment Pipeline:* Widens the scope of potential capital deployment opportunities for us via more than 15,000 loans with borrowers representing more than \$125 billion in loans, a conduit originator, a small balance commercial real estate loan platform, CMBS investing capabilities, a loan servicing platform in Europe, and an ownership interest in Auction.com, which could provide incremental investment opportunities.
- *Scale and Diversification:* Establishes us as a full service real estate finance company and immediately expands the breadth of business lines to include CMBS securities and special servicing, which tend to be counter-cyclical investments and can provide a natural hedge in a variety of economic scenarios; and
- *Enhanced Risk Management:* Adds a global platform of real estate underwriters and workout specialists with access to a proprietary database containing the performance of over \$400 billion of commercial real estate loans and underlying assets, which could provide a significant information advantage in our underwriting and risk assessment.

As the acquisition of LNR had not yet closed as of March 31, 2013, the consolidated financial statements included herein do not reflect the results of LNR's business.

We may also invest in distressed or non-performing commercial loans, commercial properties subject to net leases. As market conditions change over time, we may adjust our strategy to take advantage of changes in interest rates and credit spreads as well as economic and credit conditions.

We elected to be taxed as a REIT for U.S. federal income tax purposes, commencing with our initial taxable year ended December 31, 2009. We also operate our business in a manner that will permit us to maintain our exemption from registration under the 1940 Act.

## Recent Developments

Significant developments in the first quarter of 2013 include the following:

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On January 18, 2013, we originated an \$86.0 million first mortgage construction financing for the development of a proposed 31-story tower containing 30 luxury condominium residences and a ground floor retail space. The first mortgage has an interest rate of 1 Month LIBOR plus a spread of 8.75% with a LIBOR floor of 1.5%.

On February 15, 2013, we issued \$600.0 million of 4.55% Convertible Senior Notes due 2018. The notes were sold to the underwriters at a discount of 2.05%, resulting in net proceeds to us of \$587.7 million.

On March 16, 2013, we originated a \$43.1 million first mortgage and mezzanine loan for the financing of a Class B+ office building located in San Francisco, California. The first mortgage was sold on May 1, 2013. The first mortgage has an interest rate of 1 Month LIBOR plus a spread of 2.0% with a LIBOR floor of 0.2%. The mezzanine loan has an interest rate of 1 Month LIBOR plus a spread of 8.6% with a LIBOR floor of 0.2%.

On March 27, 2013, we acquired a portfolio of 833 non-performing residential loans at an aggregate cost of \$104.1 million. At the time of the acquisition, the unpaid principal balance on the loans was \$213.1 million.

On March 27, 2013, we entered into an agreement to sell, and on April 2, 2013, we closed on the sale of, a CMBS position with aggregate gross proceeds of \$206.4 million (\$66.5 million after repaying the related financing), which generated gains of approximately \$11.0 million.

We invested \$106.7 million in 873 residential real estate owned properties throughout the first quarter of 2013.

Refer to Note 17 in the notes to condensed consolidated financial statements for disclosure regarding significant transactions that occurred subsequent to March 31, 2013.



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Our investment portfolio is comprised of the following at March 31, 2013 (dollar amounts in thousands):

|                              | Property Type             | Carrying Value | Face Amount  | % Owned | Financing    | Net Investment | Vintage   |
|------------------------------|---------------------------|----------------|--------------|---------|--------------|----------------|-----------|
| Loan Originations            | Assorted                  | \$ 1,941,510   | \$ 1,950,060 | 100%    | \$ 282,075   | \$ 1,659,435   | 2009-2013 |
| Loan Acquisitions            | Assorted                  | 1,055,523      | 1,135,789    | 100%    | 472,509      | 583,014        | 1989-2012 |
| Loan Loss Allowance          |                           | (2,091)        |              |         |              | (2,091)        | N/A       |
| CMBS                         | Assorted                  | 314,490        | 302,459      | 100%    | 287,637      | 26,853         | 2010-2012 |
| RMBS                         | Residential               | 321,043        | 456,822      | 100%    | 73,122       | 247,921        | 2003-2007 |
| Securities, held to maturity | Land and Land Development | 37,190         | 37,600       | 100%    |              | 37,190         | 2013      |
| Other Investments            | Assorted                  | 430,044        | 430,044      | 99%     |              | 430,044        | N/A       |
|                              |                           | \$ 4,097,709   | \$ 4,312,774 |         | \$ 1,115,343 | \$ 2,982,366   |           |

Our total investment portfolio, excluding other investments, has the following characteristics based on carrying values:

| Collateral Property Type  | As of March 31, 2013 | As of December 31, 2012 |
|---------------------------|----------------------|-------------------------|
| Hospitality               | 42.7%                | 45.3%                   |
| Office                    | 16.8%                | 17.6%                   |
| Retail                    | 15.2%                | 15.7%                   |
| Residential               | 8.7%                 | 8.6%                    |
| Industrial                | 2.6%                 | 2.5%                    |
| Mixed Use                 | 3.4%                 | 3.5%                    |
| Multi-family              | 1.8%                 | 2.1%                    |
| Land and Land Development | 2.7%                 |                         |
| Other                     | 6.1%                 | 4.7%                    |
|                           | 100.0%               | 100.0%                  |

| Geographic Location | As of March 31, 2013 | As of December 31, 2012 |
|---------------------|----------------------|-------------------------|
| West                | 23.5%                | 23.9%                   |
| North East          | 23.1%                | 22.8%                   |
| South East          | 16.4%                | 16.5%                   |
| Mid Atlantic        | 13.3%                | 12.7%                   |
| Midwest             | 9.3%                 | 9.2%                    |
| International       | 8.6%                 | 9.2%                    |
| South West          | 5.8%                 | 5.7%                    |
|                     | 100.0%               | 100.0%                  |

**Critical Accounting Policies and Use of Estimates**

Refer to the section of our Annual Report on Form 10-K for the year ended December 31, 2012 entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" for full discussion of our critical accounting policies. Our critical

accounting policies have not materially changed during 2013.

## Results of Operations

Net income attributable to the Company for the three months ended March 31, 2013 was approximately \$62.2 million or \$0.46 per weighted-average share of basic common stock (\$0.46 diluted), compared to the three-months ended March 31, 2012 when net income was \$50.2 million or \$0.53 per weighted-average share of basic common stock (\$0.53 diluted). For the three-months ended March 31, 2013, net interest margin increased \$0.3 million from the prior year, resulting from increases in interest income of \$5.4 million and interest expense of \$5.1 million, respectively. The increase in net interest margin is primarily due to the increased size of our investment portfolio, offset primarily by \$13.1 million of accelerated amortization recorded in the three months ended March 31, 2012. From March 31, 2012 to March 31, 2013, the carrying value of our investments in loans increased a net \$611.1 million; other investments increased a net \$385.9 million and MBS securities decreased by \$8.6 million. As of March 31, 2013, we expect our target portfolio of investments to generate a weighted-average levered return of between 11.6% and 12.1% (annually compounded). The weighted-average cost of the secured financings was 3.8%, including the impact of interest rate hedges and 3.57% excluding the impact of interest rate hedges. The effective interest cost of Convertible Senior Notes is 6.08%.

For the three months ended March 31, 2013, non-investment expenses increased by \$4.0 million from the prior comparable period. The period over period increases were primarily due to increases in business combination costs of \$4.4 million, base management fee of \$3.0 million and general and administrative costs of \$1.2 million which were partially offset by a decrease in management incentive fee of \$4.7 million. The increase in the base management fee was primarily due to our supplemental equity raises in April 2012 and October 2012, with net proceeds of \$873.3 million. In connection with the October 2012 supplemental equity raise, our Manager was granted an additional 875,000 restricted stock units, resulting in higher stock compensation expense in the subsequent periods. The increase in general and administrative expenses are primarily attributed to the Company's increased size, as well as the volume of transactions and the increase in professional fees such as legal, audit and consulting, resulting from the growing investment portfolio. Business combination expenses during the first quarter of 2013 represents costs incurred in connection with our acquisition to LNR. No such costs were incurred during the first quarter of 2012.

For the three-months ended March 31, 2013, we had realized gains from the sale of investments of \$13.9 million which related to the sale of MBS securities and other investments. For the three months ended March 31, 2012, we had realized gains from the sale of investments of \$7.3 million, which primarily related to the sale of our loans held-for-sale and partial sale of our EURO denominated loan.

Refer to Note 8 of the condensed consolidated financial statements for more information on loan sales and securitization activity. For the three-months ended March 31, 2013, we had unrealized gains on currency hedges of \$16.0 million and unrealized foreign currency remeasurement loss of \$7.4 million. The unrealized gain on currency hedges was driven by the deterioration of the European currency markets during the first quarter of 2013. OTTI losses decreased from \$0.7 million in the first quarter of 2012 to less than \$0.1 million in the first quarter 2013, due primarily to an overall increase in the market value of our RMBS.

The reported and diluted per share amounts of our interest margin and expenses for the three months ended March 31, 2013 and 2012 were as follows (amounts in thousands except per share data):

|  | For the three month period ended March 31, |                   |           |                   |
|--|--|-------------------|-----------|-------------------|
|  | 2013                                       | Per Diluted Share | 2012      | Per Diluted Share |
| Net interest margin:   |  |                   |           |                   |
| Cash coupon received from loans                              | \$ 59,066                                  | \$ 0.43           | \$ 47,455 | \$ 0.51           |
| Constant yield adjustments on loans(1)                       | 8,699                                      | 0.06              | 21,622    | 0.23              |
| Cash coupon received from mortgage-backed securities ( MBS ) | 6,248                                      | 0.05              | 3,059     | 0.03              |

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|   |           |         |           |         |
|---|-----------|---------|-----------|---------|
| Constant yield adjustments on mortgage-backed securities(2) | 9,180     | 0.07    | 5,616     | 0.06    |
| Cash interest expense                                       | (13,041)  | (0.10)  | (10,273)  | (0.11)  |
| Amortization of debt issuance costs                         | (3,946)   | (0.03)  | (1,579)   | (0.02)  |
| Net interest margin   | 66,206    | 0.48    | 65,900    | 0.70    |
| Expenses:   |           |         |           |         |
| Base management fee   | 9,717     | 0.07    | 6,728     | 0.07    |
| Management incentive fee                                    | 47        | 0.00    | 4,790     | 0.05    |
| Stock compensation manager                                  | 4,511     | 0.03    | 3,649     | 0.04    |
| Total management fees                                       | 14,275    | 0.10    | 15,167    | 0.16    |
| Investment pursuit costs                                    | 81        | 0.00    | 861       | 0.01    |
| Business combination costs                                  | 4,391     | 0.03    |           |         |
| General and administrative                                  | 4,286     | 0.03    | 3,023     | 0.03    |
| Loan loss allowance   | 30        | 0.00    |           |         |
| Total expenses  | 23,063    | 0.16    | 19,051    | 0.20    |
| Income before other income (expenses) and taxes             | \$ 43,143 | \$ 0.32 | \$ 46,849 | \$ 0.50 |

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(1) Represents the aggregate adjustments necessary to recognize income from loans on a constant yield basis, which is comprised primarily of discount accretion, but also includes the amortization of loan fees and costs.

(2) Represents the aggregate adjustments necessary to recognize income from MBS on a constant yield basis, which is comprised primarily of discount accretion.

The overall decrease in net interest margin per diluted share for the three-months ended March 31, 2013 over the comparable period in the prior year is due to the early repayment of our GBP-denominated loan during the first quarter of 2012 which resulted in net additional income of \$12.2 million. Additionally, the acquisition of LNR subsequent to quarter end resulted in an additional \$4.4 million of acquisition-related expenses in the current quarter. Management fees for the three-months ended March 31, 2013 increased from the same period in the prior year due to our supplemental equity raises in April 2012 and October 2012 with net proceeds of \$873.3 million. General and administrative expenses per diluted share for the three-months ended March 31, 2013 were unchanged from the prior period.

#### **Cash Flows**

Cash and cash equivalents decreased by \$4.6 million from the year ended December 31, 2012. The decrease resulted from cash provided by operating activities of \$84.9 million and cash provided by financing activities of \$191.8 million, offset by cash used in investing activities of \$281.2 million.

Net cash provided by operating activities for the three months ended March 31, 2013 are approximately \$84.9 million. The net income for the period was approximately \$63.4 million. The adjustments for non-cash charges, including stock-based compensation, accretion of deferred loan fees and discounts, amortization of deferred financing costs, accretion of net discount on MBS and amortization of premium from collateralized debt obligations decreased cash by \$8.4 million. The net change in operating assets and liabilities increased cash flows from operating activities by approximately \$52.9 million. This amount is comprised of a \$41.3 million increase in cash attributable to related party payable, other assets and other liabilities, and an increase of \$11.7 million from accrued interest receivable and accrued expenses. The net change in unrealized gains on currency hedges of \$16.0 million was offset by a net unrealized loss on foreign currency remeasurement of \$7.4 million. Additionally, we recognized realized gains of \$13.2 million from the sale of securities.

Net cash used in investing activities for the three months ended March 31, 2013 totaled \$281.2 million and related primarily to the acquisition and origination of new loans held-for-investment of \$129.8 million, acquisition and improvement of real estate of \$114.9 million, purchase of real estate assets of \$104.1 million, LNR acquisition deposit of \$40.7 million and increase in restricted cash of \$38.0 million, offset by principal repayments on loans and MBS of \$11.2 million and \$21.7 million, respectively, proceeds from sale of loans of \$44.6 million, loan maturities of \$82.4 million, sales of real estate assets of \$3.4 million, sale of other investments of \$6.8 million, and return of basis in purchased hedge assets of \$0.5 million.

Net cash provided by financing activities for the three months ended March 31, 2013 related primarily to borrowings from our convertible senior notes of \$587.7 million, borrowings from our secured financing facilities of \$347.5 million, offset by dividend payments to our shareholders of \$73.8 million, repayments on borrowings of \$625.5 million, and distributions to non-controlling interests of \$44.1 million.

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Net cash provided by operating activities for the three months ended March 31, 2012 of approximately \$174.1 million, includes \$132.1 million in proceeds from the sale of loans held-for-sale. The net income for the period was approximately \$50.2 million. The adjustments for non-cash charges, including stock-based compensation, accretion of deferred loan fees and discounts, amortization of deferred financing costs, accretion of net discount on MBS and amortization of premium from collateralized debt obligations decreased cash by \$22.6 million. The net change in operating assets and liabilities increased cash flows from operating activities by approximately \$24.5 million. This amount is comprised of a \$26.4 million increase in cash attributable to related party payable, other assets and other liabilities, and a decrease of nearly \$1.9 million from accrued interest receivable. The net change in unrealized gains on interest rate hedges of \$9.8 million was offset by a net unrealized loss on loans held-for-sale at fair value of \$5.8 million, currency hedges of \$8.6 million and foreign currency remeasurement of \$1.0 million. Additionally, we recognized realized gains of \$7.3 million from the sale of loans and \$9.1 million from realized foreign currency remeasurement. Lastly, for the three months ended March 31, 2012, we had OTTI charges on our RMBS securities of \$0.7 million.

Net cash used in investing activities for the three months ended March 31, 2012 totaled \$317.1 million and related primarily to the acquisition and origination of new loans held-for-investment of \$218.9 million, new MBS of \$301.8 million, other investments of \$0.1 million and purchased interest of approximately \$0.4 million offset by principal repayments on loans and MBS of \$6.2 million

and \$20.1 million, respectively, loan maturities of \$147.7 million, proceeds from the sale of loans held for investment of \$28.8 million, repayments of other investments of \$0.3 million and return of basis in purchased hedge assets of \$1.0 million.

Net cash provided by financing activities for the three months ended March 31, 2012 related primarily to borrowings from our secured financing facilities of \$383.0 million, offset by dividend payments to our shareholders of \$41.4 million, repayments on borrowings of \$177.7 million, distributions to non-controlling interests of \$0.2 million, and the payment of deferred financing costs of \$2.3 million.

### **Liquidity and Capital Resources**

Liquidity is a measure of our ability to meet our cash requirements, including ongoing commitments to repay borrowings, fund and maintain our assets and operations, make new investments where appropriate, make any distributions to our stockholders, and other general business needs. We use cash to purchase or originate our target assets, repay principal and interest on our borrowings, make distributions to our stockholders and fund our operations. We closely monitor our liquidity position and believe that we have sufficient current liquidity and access to additional liquidity to meet our financial obligations for at least the next 12 months. Our primary sources of liquidity are as follows:

#### *Cash Generated from Operating the Business, Including Repayments*

Cash from operations is generally comprised of interest income from our investments, net of any associated financing expense, principal repayments from our investments, net of associated financing repayments, proceeds from the sale of investments, and changes in working capital balances.

#### *Cash and Cash Equivalents*

As of March 31, 2013, we had cash and cash equivalents of \$173.1 million excluding restricted cash of \$41.5 million. The restricted cash primarily relates to construction and interest reserves funded by borrowers.

#### *Potential Liquidation of Certain RMBS and CMBS Positions*

We regularly make certain investments in RMBS. We have restricted these RMBS investments to an amount that at all times is no greater than 10% of our total assets. Expected durations are generally 5 years or less and we have engaged a third party manager who specializes in RMBS to assist us in managing this portfolio. As of March 31, 2013, our investments in RMBS and CMBS are classified as available-for-sale and had a fair value of \$321.0 million and \$314.5 million, respectively.

#### *Borrowings under Various Financing Arrangements*

We utilize a variety of financing arrangements to finance certain assets. We generally utilize four types of financing arrangements:

1) *Repurchase Agreements:* Repurchase agreements effectively allow us to borrow against loans and securities that we own. Under these agreements, we sell our loans and securities to a counterparty and agree to repurchase the same loans and securities from the counterparty at a price equal to the original sales price plus an interest factor. The counterparty retains the sole discretion over both whether to purchase a loan or security from us and, subject to certain conditions, the market value of such loan or security for purposes of determining whether we are required to pay margin to the counterparty. Generally, if the lender determines (subject to certain conditions) that the market value of the collateral in a repurchase transaction has decreased by more than a defined minimum amount, we would be required to repay any amounts borrowed in excess of the product of (i) the revised market value multiplied by (ii) the applicable advance rate. During the term of a repurchase agreement, we receive the principal and interest on the related loans and securities and pay interest to the counterparty. As of March 31, 2013, we have various repurchase agreements, with details referenced in the table provided below.

2) *Bank Credit Facilities:* We use bank credit facilities (including term loans and revolving facilities) to finance our assets. These financings may be collateralized or non-collateralized and may involve one or more lenders. Credit facilities typically have maturities ranging from two to five years and may accrue interest at either fixed or floating rates. The initial terms of our bank facilities, as stated in the table below, are subject to further extensions based upon the satisfaction of certain conditions at or prior to the time of such extension.



3) *Loan Sales/Syndications/Securitizations:* We seek non-recourse long-term financing from loan sales, syndications and/or securitizations of our investments in mortgage loans. The sales/syndications/securitizations generally involve a senior portion of our loan, but may involve the entire loan. Loan sales and syndications generally involve the sale of a senior note component or participation interest to a third party lender. Securitization generally involves transferring notes to a special purpose vehicle (or the issuing entity), which then issues one or more classes of non-recourse notes pursuant to the terms of an indenture. The notes are secured by the pool of assets. In exchange for the transfer of assets to the issuing entity, we receive cash proceeds from the sale of non-recourse notes. Sales/syndications/securitizations of our portfolio investments might magnify our exposure to losses on those portfolio investments because the retained subordinate interest in any particular overall loan would be subordinate to the loan components sold and we would, therefore, absorb all losses sustained with respect to the overall loan before the owners of the senior notes experience any losses with respect to the loan in question.

4) *Long-term secured and unsecured indebtedness:* We may issue long-term debt to finance our investment pipeline.

#### *Issuances of Equity Securities*

We may raise funds through capital market transactions by issuing capital stock. There can be no assurance, however, that we will be able to access the capital markets at any particular time or on any particular terms. We have authorized 100,000,000 shares of preferred stock and 500,000,000 shares of common stock. At March 31, 2013, we had 100,000,000 shares of preferred stock available for issuance and 364,299,805 shares of common stock available for issuance. In April 2013, we issued an additional 30,475,000 shares of common stock.

We maintain an ATM equity offering program with Merrill Lynch and Pierce, Fenner & Smith Incorporated, relating to our shares of common stock. In accordance with the terms of the agreement, we may offer and sell shares of our common stock having an aggregate gross sales price of up to \$250 million from time to time through the agent. Sales of the shares will be made by means of ordinary brokers' transactions at prices related to prevailing market prices or at negotiated prices.

## Summary of Financing Facilities as of March 31, 2013 (dollar amounts in thousands):

| Facility Type                                | Wells Fargo II Repurchase | Bank of America Bank Credit Facility | Wells Fargo III Repurchase | Wells Fargo IV Repurchase | Goldman Sachs II Repurchase  | Citibank Repurchase    | Borrowing Base Bank Credit Facility | Goldman III Repurchase       | Onewest Bank Repurchase |
|--|---------------------------|--------------------------------------|----------------------------|---------------------------|------------------------------|------------------------|-------------------------------------|------------------------------|-------------------------|
| <b>Revolver</b>                              | Yes                       | No                                   | Yes                        | No                        | No                           | Yes                    | Yes                                 | No                           | No                      |
| <b>Eligible Assets</b>                       | Identified Loans          | Single Borrower Secured Note         | Identified RMBS            | Identified Loans          | Single Borrower Secured Note | Identified Loans       | Identified Loans                    | Single Borrower Secured Note | Identified Loans        |
| <b>Initial Maturity</b>                      | Aug-13                    | Nov-14                               | (m)                        | Dec-14                    | Aug-15                       | Mar-14                 | Aug-13                              | Sep-15                       | Jul-15                  |
| <b>Extended Maturity(a)</b>                  | Aug-15                    | Nov-15                               | N/A                        | Dec-16                    | N/A                          | Mar-17                 | Aug-16                              | N/A                          | Jul-17                  |
| <b>Pricing</b>                               | LIBOR + 1.75% to 6%       | LIBOR + 2.35% to 2.50%               | LIBOR + 1.90%              | LIBOR + 2.75%             | LIBOR + 2.90%                | LIBOR + 1.75% to 3.75% | LIBOR + 3.25%(i)                    | LIBOR + 3.70%                | LIBOR + 3.00%           |
| <b>Minimum Loss to Trigger a Margin Call</b> | (b)                       | \$0                                  | \$250                      | (g)                       | \$2,000                      | (h)                    | N/A                                 | \$4,000                      | (j)                     |
| <b>Maximum Advance Rate on Collateral</b>    | 75%                       | (c)                                  | (d)                        | (d)                       | (c)                          | 75%                    | 100% (k)                            | 67.9%                        | 75%                     |
| <b>Pledged Asset Carrying Value</b>          | \$729,017                 | (l)                                  | \$283,737                  | \$237,492                 | \$212,814                    | \$87,319               | \$540,104                           | \$237,719                    | \$93,529                |
| <b>Maximum Facility Size</b>                 | \$550,000                 | \$139,885                            | \$175,000                  | \$175,425                 | \$147,752                    | \$125,000              | \$250,000                           | \$158,449                    | \$64,691                |
| <b>Outstanding Balance</b>                   | \$260,517                 | \$139,885                            | \$73,122                   | \$175,425                 | \$147,752                    | \$7,979                | \$0                                 | \$158,449                    | \$64,691                |
| <b>Approved but Undrawn Capacity(e)</b>      | \$237,402                 | \$0                                  | \$0                        | \$0                       | \$0                          | \$54,659               | \$0                                 | \$0                          | \$0                     |
| <b>Unallocated Financing Amount(f)</b>       | \$52,081                  | \$0                                  | \$101,878                  | \$0                       | \$0                          | \$62,362               | \$250,000                           | \$0                          | \$0                     |

(a) Subject to certain conditions as defined in facility agreement.

(b) 35 bps of aggregate outstanding principal amount.

(c) Effectively not applicable as of March 31, 2013 as there was no longer any borrowing capacity available.

(d) There is no defined maximum advance rate under this facility. The advance rates are determined separately for each repurchase transaction.

(e) Approved but undrawn capacity represents the total draw amount that has been approved by the lender related to the assets that have been pledged as collateral, less the actual amount that has been drawn.

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- (f) Unallocated financing amount represents the maximum facility size less the total draw capacity that has been approved by the lender.
- (g) Lesser of \$1.0 million or 35 bps of aggregate outstanding principal amount.
- (h) Margin may be called if the market value of all purchased assets is less than 99.5% of the sum of each asset's initial purchase price divided by its approved advance rate.
- (i) Subject to borrower's option to choose alternative benchmark based rates pursuant to the terms of the credit agreement.
- (j) 3% of the aggregate repurchase price
- (k) Although 100% is the maximum advance rate, due to valuation mechanisms within the credit agreement most borrowings will be at a lower advance rate.
- (l) The securities pledged to the facility were sold on March 27, 2013 and settled on April 2, 2013. The facility was repaid on April 3, 2013.
- (m) The date that is 180 days after the buyer delivers notice to seller, subject to a maximum date of March 13, 2015.

**Summary of Total Financing Facility Ending Balances as of March 31, 2013 (amounts in thousands):**

|   |    |             |
|---|----|-------------|
| Aggregate Pledged Asset Carrying Value  | \$ | 2,421,731   |
| Aggregate Maximum Facility Size         | \$ | 1,786,202   |
| Less: Aggregate Outstanding Balance     | \$ | (1,027,820) |
| Aggregate Undrawn Capacity              | \$ | 758,382     |
| Aggregate Approved but Undrawn Capacity | \$ | 292,061     |

*Scheduled Principal Repayments on Investments*

The following scheduled and/or projected principal repayments on our investments were based upon the amounts outstanding and contractual terms of the financing facilities in effect as of March 31, 2013 (amounts in thousands):

|                           | Scheduled Principal<br>Repayments on Loans | Scheduled/Projected<br>Principal Repayments on<br>RMBS and CMBS | Projected Required<br>Repayments<br>of Financing | Total Scheduled<br>Principal Repayments,<br>net of financing |
|---------------------------|--|---|--|--|
| Second Quarter 2013       | \$ 21,876                                  | \$ 222,779  | \$ (149,131)                                     | \$ 95,524  |
| Third Quarter 2013 (1)(2) | 7,727                                      | 15,264  | (341,833)  | (318,842)  |
| Fourth Quarter 2013       | 41,327                                     | 18,032  | (39,649)   | 19,710   |
| First Quarter 2014        | 100,884                                    | 14,377  | (11,599)   | 103,662  |
| Total                     | \$ 171,814                                 | \$ 270,452  | \$ (542,212)                                     | \$ (99,946)  |

(1) We expect to extend the Second Wells Repurchase Agreement, which is scheduled to mature in August 2013. We have two one-year extension options, subject to certain conditions. This represents \$258.4 million of the projected required repayments of financing in third quarter 2013.

(2) We have evergreen extension options on the Third Wells Repurchase Agreement, which is scheduled to mature in September 2013. This represents \$73.1 million of the projected required repayments of financing in third quarter 2013.

*Other Potential Sources of Financing*

In the future, we may also use other sources of financing to fund the acquisition of our target assets, including other secured as well as unsecured forms of borrowing. We may also seek to raise further equity capital or issue debt securities in order to fund our future investments.

**Leverage Policies**

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We employ leverage, to the extent available, to fund the acquisition of our target assets, increase potential returns to our stockholders, or provide temporary liquidity. Leverage can be either direct by utilizing private third party financing, or indirect through originating, acquiring, or retaining subordinated mortgages, B-notes, subordinated loan participations or mezzanine loans. Although the type of leverage we deploy is dependent on the underlying asset that is being financed, we intend, when possible, to utilize leverage whose maturity is equal to or greater than the maturity of the underlying asset and minimize to the greatest extent possible exposure to the company of credit losses associated with any individual asset. In addition, we intend to mitigate the impact of potential future interest rate increases on our borrowings through utilization of hedging instruments, primarily interest rate swap agreements.

The amount of leverage we deploy for particular investments in our target assets depends upon our Manager's assessment of a variety of factors, which may include the anticipated liquidity and price volatility of the assets in our investment portfolio, the potential for losses and extension risk in our portfolio, the gap between the duration of our assets and liabilities, including hedges, the availability and cost of financing the assets, our opinion of the creditworthiness of our financing counterparties, the health of the U.S. economy and commercial and residential mortgage markets, our outlook for the level, slope, and volatility of interest rates, the credit quality of our assets, the collateral underlying our assets, and our outlook for asset spreads relative to the LIBOR curve. Under our current repurchase agreements and bank credit facility, our total leverage may not exceed 75% of total assets (as defined in the respective agreements), as adjusted to remove the impact of bona-fide loan sales that are accounted for as financings and the consolidation of variable interest entities pursuant to GAAP. As of March 31, 2013 and December 31, 2012, our total debt to loan and MBS investments was 44.3% and 34.6%, respectively.

**Contractual Obligations and Commitments**

Contractual obligations as of March 31, 2013 are as follows (amounts in thousands):

|  | Total        | Less than<br>1 year | 1 to 3 years | 3 to 5 years | More than<br>5 years |
|--|--------------|---------------------|--------------|--------------|----------------------|
| Secured financings, including interest payable       | \$ 1,069,431 | \$ 564,164          | \$ 505,267   | \$           | \$                   |
| Loan transfer secured borrowings                     | 97,342       | 4,762               | 57,166       | 35,414       |                      |
| Convertible senior notes, including interest payable | 736,500      | 27,300              | 54,600       | 654,600      |                      |
| Loan funding obligations                             | 265,018      | 68,423              | 186,564      | 10,031       |                      |
| Total  | \$ 2,168,291 | \$ 664,649          | \$ 803,597   | \$ 700,045   | \$                   |

The table above does not include amounts due under our Management Agreement as this agreement does not have fixed or determinable payments. Refer to Note 11 of the condensed consolidated financial statements for obligations related to this agreement.

**Off-Balance Sheet Arrangements**

As of March 31, 2013, we did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured investment vehicles, or special purpose or variable interest entities, established to facilitate off-balance sheet arrangements or other contractually narrow or limited purposes. Further, as of March 31, 2013, we had not guaranteed any obligations of unconsolidated entities or entered into any commitment or intent to provide additional funding to any such entities.

**Dividends**

We intend to continue to make regular quarterly distributions to holders of our common stock. U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay tax at regular corporate rates to the extent that it annually distributes less than 100% of its net taxable income. We intend to continue to pay regular quarterly dividends to our stockholders in an amount at least equal to our estimated taxable income, if and to the extent authorized by our board of directors. Before we pay any dividend, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service on our debt. If our cash available for distribution is less than our net taxable income, we could be required to sell assets or borrow funds to make cash distributions or we may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

The Company's board of directors declared the following dividends in 2013 and 2012:

| Ex-Dividend Date | Record Date | Announce Date | Pay Date | Amount | Frequency |
|------------------|-------------|---------------|----------|--------|-----------|
|------------------|-------------|---------------|----------|--------|-----------|

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|          |          |          |          |    |      |           |
|----------|----------|----------|----------|----|------|-----------|
| 3/26/13  | 3/28/13  | 2/27/13  | 4/15/13  | \$ | 0.44 | Quarterly |
| 12/27/12 | 12/31/12 | 12/13/12 | 1/15/13  | \$ | 0.10 | Special   |
| 12/17/12 | 12/31/12 | 11/6/12  | 1/15/13  | \$ | 0.44 | Quarterly |
| 9/26/12  | 9/28/12  | 8/3/12   | 10/15/12 | \$ | 0.44 | Quarterly |
| 6/27/12  | 6/29/12  | 5/8/12   | 7/13/13  | \$ | 0.44 | Quarterly |
| 3/28/12  | 3/30/12  | 2/29/12  | 4/13/12  | \$ | 0.44 | Quarterly |

On May 8, 2013, our board of directors declared a dividend of \$0.46 per share for the second quarter of 2013, which is payable on July 15, 2013 to common stockholders of record as of June 28, 2013.

**Non-GAAP Financial Measures**

Core Earnings is a non-GAAP financial measure. We calculate Core Earnings as GAAP net income (loss) excluding non-cash equity compensation expense, the incentive fee due under our Management Agreement, depreciation and amortization of real estate (to the extent that we own properties), any unrealized gains, losses or other non-cash items recorded in net income for the period, regardless of whether such items are included in other comprehensive income or loss, or in net income. The amount is adjusted to exclude one-time events pursuant to changes in GAAP and certain other non-cash charges as determined by our Manager and approved by a majority of our independent directors.

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We believe that Core Earnings provides an additional measure of our core operating performance by eliminating the impact of certain non-cash expenses and facilitating a comparison of our financial results to those of other comparable REITs with fewer or no non-cash charges and comparison of our own operating results from period to period. Our management uses Core Earnings in this way, and also uses Core Earnings to compute the incentive fee due under our Management Agreement. The Company believes that its investors also use Core Earnings or a comparable supplemental performance measure to evaluate and compare the performance of the Company and its peers, and as such, the Company believes that the disclosure of Core Earnings is useful to (and expected by) its investors.

However, the Company cautions that Core Earnings does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (determined in accordance with GAAP), or an indication of our cash flow from operating activities (determined in accordance with GAAP), a measure of our liquidity, or an indication of funds available to fund our cash needs, including our ability to make cash distributions. In addition, our methodology for calculating Core Earnings may differ from the methodologies employed by other REITs to calculate the same or similar supplemental performance measures, and accordingly, our reported Core Earnings may not be comparable to the Core Earnings reported by other REITs.

Core Earnings decreased in the first quarter of 2013 as compared to the first quarter of 2012 due to the early repayment of our GBP denominated loans during the three months ended March 31, 2012 which resulted in net additional income of \$12.2 million. Our Core Earnings for the three months ended March 31, 2013 were approximately \$58.1 million, or \$0.43 per weighted average share, diluted. The table below provides a reconciliation of net income to Core Earnings for this period:

**March 31, 2013 Reconciliation of Net Income to Core Earnings (amounts in thousands except per share data):**

|  | Three Months<br>Ended March 31,<br>2013 |    | Per<br>Diluted<br>Share |
|--|---|----|-------------------------|
| Net income attributable to Starwood Property Trust, Inc.     | \$ 62,243                               | \$ | 0.46                    |
| Unrealized gain on interest rate hedges                      | (240)                                   |    | (0.00)                  |
| Other-than-temporary impairment                              | 42                                      |    | 0.00                    |
| Unrealized foreign currency loss                             | 7,427                                   |    | 0.05                    |
| Unrealized gain on currency hedges                           | (16,006)                                |    | (0.12)                  |
| Unrealized gain on securities                                | (405)                                   |    | (0.00)                  |
| Management incentive fee                                     | 47                                      |    | 0.00                    |
| Non-cash stock-based compensation                            | 4,656                                   |    | 0.03                    |
| Realized other-than-temporary impairment for sold securities | (75)                                    |    | (0.00)                  |
| Depreciation   | 713                                     |    | 0.01                    |
| Loan loss allowance  | 30                                      |    | 0.00                    |
| Loss from effective hedge termination                        | (334)                                   |    | (0.00)                  |
| Core Earnings  | \$ 58,098                               | \$ | 0.43                    |

Our Core Earnings for the three months ended March 31, 2012 were approximately \$55.0 million, or \$0.58 per weighted average share, diluted. The table below provides a reconciliation of net income to Core Earnings for this period:

**March 31, 2012 Reconciliation of Net Income to Core Earnings (amounts in thousands except per share data):**



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|  | <b>Three Months<br/>Ended March 31,<br/>2012</b> |         | <b>Per<br/>Diluted<br/>Share</b> |        |
|--|--|---------|----------------------------------|--------|
| Net income attributable to Starwood Property Trust, Inc. | \$   | 50,159  | \$                               | 0.53   |
| Unrealized loss on loans held-for-sale at fair value     |  | 5,760   |                                  | 0.06   |
| Unrealized gain on interest rate hedges                  |  | (9,779) |                                  | (0.10) |
| Other-than-temporary impairment                          |  | 656     |                                  | 0.01   |
| Unrealized foreign currency loss                         |  | 1,025   |                                  | 0.01   |
| Unrealized loss on currency hedges                       |  | 8,573   |                                  | 0.09   |
| Management incentive fee                                 |  | 4,790   |                                  | 0.05   |
| Non-cash stock-based compensation                        |  | 3,765   |                                  | 0.04   |
| Loss from effective hedge termination                    |  | (9,989) |                                  | (0.11) |
| Core Earnings  | \$   | 54,960  | \$                               | 0.58   |

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We seek to manage our risks related to the credit quality of our assets, interest rates, liquidity, prepayment speeds and market value while, at the same time, seeking to provide an opportunity to stockholders to realize attractive risk-adjusted returns through ownership of our capital stock. While we do not seek to avoid risk completely, we believe the risk can be quantified from historical experience and seek to actively manage that risk, to earn sufficient compensation to justify taking those risks and to maintain capital levels consistent with the risks we undertake.

Our analysis of risks is based on our Manager's experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or implementation of decisions by the Manager may produce results that differ significantly from the estimates and assumptions used in our models and the projected results.

*Credit Risk*

We are subject to varying degrees of credit risk in connection with our investments. While we do not expect to encounter significant credit risk in our Agency RMBS assets, we have exposure to credit risk on the mortgage assets and underlying mortgage loans in our non-Agency RMBS and CMBS portfolios as well as other assets. Our Manager seeks to manage credit risk by performing deep credit fundamental analysis of potential assets. Credit risk is also addressed through our Manager's on-going surveillance, and investments are monitored for variance from expected prepayments, defaults, severities, losses and cash flow on a monthly basis.

Our investment guidelines do not limit the amount of our equity that may be invested in any type of our target assets; however, not more than 25% of our equity may be invested in any individual asset without the consent of a majority of our independent directors. Our investment decisions depend on prevailing market conditions and may change over time in response to opportunities available in different interest rate, economic and credit environments. As a result, we cannot predict the percentage of our equity that will be invested in any of our target assets at any given time.

**At March 31, 2013, the S&P ratings of our RMBS portfolio were as follows (amounts in thousands):**

| S&P Rating | Carrying Value | Percentage |
|------------|----------------|------------|
| BBB+       | \$ 5,738       | 1.8%       |
| BB+        | 11,468         | 3.6%       |
| BB         | 699            | 0.2%       |
| BB-        | 976            | 0.3%       |
| B+         | 3,502          | 1.1%       |
| B-         | 29,230         | 9.1%       |
| CCC        | 237,784        | 74.1%      |
| CC         | 1,032          | 0.3%       |
| D          | 23,222         | 7.2%       |
| NR         | 7,392          | 2.3%       |
| Total RMBS | \$ 321,043     | 100.0      |

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As of March 31, 2013, \$212.8 million of CMBS were not rated, which represented debt secured by substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties and which had an estimated loan-to-value ratio in the range of 38%-43% as of March 31, 2013. The remaining \$101.7 million CMBS investment position is rated BB+.

**At December 31, 2012, the S&P ratings of our RMBS portfolio were as follows (amounts in thousands):**

| <b>S&amp;P Rating</b> | <b>Carrying Value</b> | <b>Percentage</b> |
|-----------------------|-----------------------|-------------------|
| A+                    | \$ 28                 | 0.0%              |
| BBB+                  | 103                   | 0.0%              |
| BB+                   | 16,071                | 4.8%              |
| BB                    | 1,549                 | 0.5%              |
| BB-                   | 5,862                 | 1.8%              |
| B+                    | 9,338                 | 2.8%              |
| B                     | 3                     | 0.0%              |
| B-                    | 29,597                | 8.9%              |
| CCC                   | 234,429               | 70.4%             |
| CC                    | 5,235                 | 1.6%              |
| D                     | 23,280                | 6.9%              |
| NR                    | 7,658                 | 2.3%              |
| Total RMBS            | \$ 333,153            | 100.0%            |

As of December 31, 2012, 20.4% of the CMBS securities are rated BB+. The remaining 79.6% are securities where the obligors are certain special purpose entities that were formed to hold substantially all of the assets of a worldwide operator of hotels, resorts and timeshare properties; the securities are not rated but the loan-to-value ratio was estimated to be in the range of 39% - 44% at December 31, 2012.

#### *Interest Rate Risk*

Interest rates are highly sensitive to many factors, including fiscal and monetary policies and domestic and international economic and political considerations, as well as other factors beyond our control. We are subject to interest rate risk in connection with our investments and the related financing obligations. In general, we finance the acquisition and/or origination of our target assets through financings in the form of warehouse facilities, bank credit facilities (including term loans and revolving facilities), securitizations and repurchase agreements. We mitigate interest rate risk through utilization of hedging instruments, primarily interest rate swap agreements. Interest rate swap agreements are utilized to hedge against future interest rate increases on our borrowings and potential adverse changes in the value of certain assets that result from interest rate changes.

#### *Interest Rate Effect on Net Interest Margin*

Our operating results depend in large part on differences between the income earned on our investments and our cost of borrowing and hedging activities. The cost of our secured borrowings are generally based on prevailing market short-term interest rates. During a period of rising short term interest rates, our borrowing costs generally may increase (1) while the yields earned on our leveraged fixed-rate mortgage assets remain static. We generally attempt to mitigate this risk utilizing interest rate swaps to fix the cost of leverage for fixed-rate mortgage assets financed with short-term interest rate based secured financing facilities. The severity of any such decline would depend on our asset/liability composition at the time as well as the magnitude and duration of the interest rate increase. Further, an increase in short and/or long-term interest rates could also have a negative impact on the market value of our target assets. If any of these events was to occur, we could experience a decrease in net income or incur a net loss during these periods, which could adversely affect our liquidity and results of operations. Hedging techniques are partly based on assumed levels of prepayments of our investments. If prepayments are slower or faster than assumed, the life of the investment would be longer or shorter, which would reduce the effectiveness of any hedging strategies we may use and may cause losses on such transactions.

#### *Interest Rate Mismatch Risk*

We have funded a portion of our acquisition of mortgage loans and MBS with borrowings that are based on LIBOR, while the interest rates on these assets may be indexed to LIBOR or another index rate, such as the one-year Constant Maturity Treasury ( CMT ) index, the Monthly Treasury Average ( MTA ) index or the 11th District Cost of Funds Index ( COFI ). Accordingly, any increase in LIBOR relative to one-year CMT rates, MTA or COFI may result in an increase in our borrowing costs that may not be matched by a corresponding increase in the interest earnings on these assets. Any such interest rate index mismatch could adversely affect our profitability, which may negatively impact distributions to our stockholders. To mitigate interest rate mismatches, we may utilize the hedging strategies discussed above.

Our analysis of risks is based on our Manager's experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or implementation of decisions by the Manager may produce results that differ significantly from the estimates and assumptions used in our models and the projected results.

*Prepayment Risk*

Prepayment risk is the risk that principal will be repaid at a different rate than anticipated, causing the return on certain investments to be less than expected. As we receive prepayments of principal on our assets, any premiums paid on such assets are amortized against interest income. In general, an increase in prepayment rates accelerates the amortization of purchase premiums, thereby reducing the interest income earned on the assets. Conversely, discounts on such assets are accreted into interest income. In general, an increase in prepayment rates accelerates the accretion of purchase discounts, thereby increasing the interest income earned on the assets.

*Extension Risk*

Our Manager computes the projected weighted-average life of our assets based on assumptions regarding the rate at which the borrowers will prepay the mortgages or extend. If prepayment rates decrease in a rising interest rate environment or extension options are exercised, the life of the fixed-rate assets could extend beyond the term of the secured debt agreements. This could have a negative impact on our results of operations. In some situations, we may be forced to sell assets to maintain adequate liquidity, which could cause us to incur losses.

*Fair Value Risk*

The estimated fair value of our investments fluctuates primarily due to changes in interest rates and other factors. Generally, in a rising interest rate environment, the estimated fair value of the fixed-rate investments would be expected to decrease; conversely, in a decreasing interest rate environment, the estimated fair value of the fixed-rate investments would be expected to increase. As market volatility increases or liquidity decreases, the fair value of our assets may be adversely impacted. If we are unable to readily obtain independent pricing to validate our estimated fair value of the securities in our portfolio, the fair value gains or losses recorded and/or disclosed may be adversely affected.

*Foreign Currency Risk*

We intend to hedge our currency exposures in a prudent manner. However, our currency hedging strategies may not eliminate all of our currency risk due to, among other things, uncertainties in the timing and/or amount of payments received on the related investments, and/or unequal, inaccurate, or unavailability of hedges to perfectly offset changes in future exchange rates. Additionally, we may be required under certain circumstances to collateralize our currency hedges for the benefit of the hedge counterparty, which could adversely affect our liquidity.

During 2010, we entered into a series of forward contracts whereby we agreed to sell an amount of GBP for an agreed-upon amount of USD at various dates through October 2013. These forward contracts were executed to fix the USD amount of GBP denominated cash flows we expect to receive from our GBP-denominated loan. During the first quarter of 2012, the GBP-denominated loan was prepaid. As a result of the loan being prepaid in February 2012, the foreign exchange forward contracts were no longer necessary hedges. At that time, the hedge contracts were in a loss position to us of approximately \$10.0 million. In the process of negotiating the termination of the contracts, management was able to lock-in the amount of the loss by entering into new derivative contracts with a separate counterparty that had the same maturity dates and notional amounts, but wherein we would sell USD in exchange for GBP (offsetting positions). We executed this structure as opposed to liquidating the original contracts as it was more cost effective. As of March 31, 2013, the GBP hedging strategies above resulted in 3 foreign exchange forward sales contracts with a total notional value of \$99.0 million and 3 such foreign exchange forward purchase contracts with a total notional value of \$99.0 million (using the March 29, 2013 spot rate of 1.5198).

As of March 31, 2013, we had a \$101.7 million GBP-denominated CMBS investment (using the March 29, 2013 spot rate of 1.5198). During the first three months of 2013, we entered into a series of forward contracts whereby we agreed to sell an amount of GBP for an agreed-upon amount of USD at various dates through March 2016. These forward contracts were executed to fix the USD amount of GBP-denominated cash flows we expect to receive from our GBP-denominated CMBS investment. As of March 31, 2013, the GBP hedging strategies above resulted in 6 foreign exchange forward sales contracts with a total notional value of \$123.0 million (using the March 29, 2013 spot rate of 1.5198).

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As of March 31, 2013, we had a \$45.3 million GBP-denominated loan investment (using the March 29, 2013 spot rate of 1.5198). Our historical cost related to this investment was at a spot rate of approximately 1.613. During 2013, we entered into a series of forward contracts whereby we agree to sell an amount of GBP for an agreed-upon amount of USD at various dates through January 2016. These forward contracts were executed to fix the USD amount of GBP-denominated cash flows expected to be received by the Company related to the Company's GBP-denominated loan. As of March 31, 2013, we had 12 such foreign exchange forward sales contracts with a total notional value of \$62.7 million (using March 29, 2013 spot rate of 1.5198).

As of March 31, 2013, we had a \$28.6 million of EUR-denominated loan investment (using the March 29, 2013 spot rate of 1.2819). Our historical cost related to this investment was at a spot rate of approximately 1.426. During 2013, we entered into a series of forward contracts whereby we agreed to sell an amount of EUR for an agreed upon amount of USD at various dates through June 2014. These forward contracts were executed to economically fix the USD amount of EUR-denominated cash flows expected to be received by us related to our mezzanine loan in Germany. As of March 31, 2013, we had 6 such foreign exchange forward contracts with a total notional value of \$33.9 million (using the March 29, 2013 spot rate of 1.2819).

As of March 31, 2013, we had a \$72.0 million EUR-denominated loan investment (using the March 29, 2013 spot rate of 1.2819). Our historical cost related to this investment was at a spot rate of approximately 1.222. During 2013, we entered into a series

of forward contracts whereby we agree to sell an amount of EUR for an agreed upon amount of USD at various dates through January 2014. These forward contracts were executed to economically fix the USD amount of EUR-denominated cash flows expected to be received by us related to our loan in Luxembourg. As of March 31, 2013, we had 4 such foreign exchange spot rate contracts with a total notional value of \$81.5 million (using the March 29, 2013 spot rate of 1.2819).

#### *Real Estate*

Commercial and residential mortgage assets are subject to volatility and may be affected adversely by a number of factors, including, but not limited to, national, regional and local economic conditions (which may be adversely affected by industry slowdowns and other factors); local real estate conditions; changes or continued weakness in specific industry segments; construction quality, age and design; demographic factors; and retroactive changes to building or similar codes. In addition, decreases in property values reduce the value of the collateral and the potential proceeds available to a borrower to repay the underlying loans, which could also cause us to suffer losses.

#### *Inflation Risk*

Virtually all of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors influence our performance significantly more than inflation does. Changes in interest rates may correlate with inflation rates and/or changes in inflation rates. Our financial statements are prepared in accordance with GAAP and our distributions are determined by our board of directors consistent with our obligation to distribute to our stockholders at least 90% of our REIT taxable income on an annual basis in order to maintain our REIT qualification; in each case, our activities and balance sheet are measured with reference to historical cost and/or fair value without considering inflation.

#### *Risk Management*

To the extent consistent with maintaining our REIT qualification, we seek to manage risk exposure to protect our portfolio of financial assets against the effects of major interest rate changes. We generally seek to manage this risk by:

- attempting to structure our financing agreements to have a range of different maturities, terms, amortizations and interest rate adjustment periods;
- using hedging instruments, primarily interest rate swap agreements but also financial futures, options, interest rate cap agreements, floors and forward sales to adjust the interest rate sensitivity of our investment portfolio and our borrowings; and
- using loan sales, syndications, and securitization financing to better match the maturity of our financing with the duration of our assets.



**Item 4. Controls and Procedures.**

*Disclosure Controls and Procedures.* We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed pursuant to the Securities Exchange Act of 1934, as amended (the Exchange Act ), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including the Chief Executive Officer, as appropriate, to allow timely decisions regarding required disclosures.

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

*Changes to Internal Control Over Financial Reporting.* No change in internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) occurred during the quarter ended March 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

Currently, no legal proceedings are pending, threatened, or to our knowledge, contemplated against us.

**Item 1A. Risk Factors.**

There have been no material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2012.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**STARWOOD PROPERTY TRUST, INC.**

Date: May 8, 2013

By: /s/ BARRY S. STERNLICHT  
Barry S. Sternlicht  
*Chief Executive Officer*  
*Principal Executive Officer*

Date: May 8, 2013

By: /s/ PERRY STEWART WARD  
Perry Stewart Ward  
*Chief Financial Officer, Treasurer and*  
*Principal Financial Officer*

**Item 6. Exhibits.**

**(a) Index to Exhibits**

**INDEX TO EXHIBITS**

| <b>Exhibit No.</b> | <b>Description</b>  |
|--------------------|---|
| 4.1                | Form of Indenture for Senior Debt Securities between the Company and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.4 of the Company's Registration Statement on Form S-3 filed February 11, 2013)         |
| 4.2                | First Supplemental Indenture, dated as of February 15, 2013, between the Company and The Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K filed February 15, 2013) |
| 4.3                | Form of 4.55% Convertible Senior Notes due 2018 (incorporated by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K filed February 15, 2013)  |
| 31.1               | Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002  |
| 31.2               | Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002  |
| 32.1               | Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| 32.2               | Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |
| 101.INS            | XBRL Instance Document  |
| 101.SCH            | XBRL Taxonomy Extension Schema Document   |
| 101.CAL            | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF            | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB            | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE            | XBRL Taxonomy Extension Presentation Linkbase Document  |