

METTLER TOLEDO INTERNATIONAL INC/

Form 10-Q

July 27, 2007

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2007,**  
**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

Commission File Number 1-13595  
**Mettler-Toledo International Inc.**

(Exact name of registrant as specified in its charter)

Delaware

13-3668641

(State or other jurisdiction of  
incorporation or organization)

(I.R.S Employer Identification No.)

Im Langacher, P.O. Box MT-100  
CH 8606 Greifensee, Switzerland  
and  
1900 Polaris Parkway  
Columbus, OH 43240

(Address of principal executive offices) (Zip Code)

+41-44-944-22-11  
and  
1-614-438-4511

(Registrant's telephone number, including area code)  
not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The Registrant had 37,179,184 shares of Common Stock outstanding at June 30, 2007.



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**METTLER-TOLEDO INTERNATIONAL INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS**  
**Three months ended June 30, 2007 and 2006**  
**(In thousands, except share data)**  
**(unaudited)**

	<b>June 30, 2007</b>	<b>June 30, 2006</b>
Net sales		
Products	\$ 331,420	\$ 299,029
Service	99,124	90,128
Total net sales	430,544	389,157
Cost of sales		
Products	152,829	138,275
Service	62,622	58,447
Gross profit	215,093	192,435
Research and development	22,455	20,562
Selling, general and administrative	128,855	117,576
Amortization	2,958	2,850
Interest expense	5,002	4,350
Other income, net	(384)	(2,557)
Earnings before taxes	56,207	49,654
Provision for taxes	15,176	14,897
Net earnings	\$ 41,031	\$ 34,757
Basic earnings per common share:		
Net earnings	\$ 1.10	\$ 0.86
Weighted average number of common shares	37,454,360	40,535,389
Diluted earnings per common share:		
Net earnings	\$ 1.07	\$ 0.84
Weighted average number of common and common equivalent shares	38,409,325	41,237,812

The accompanying notes are an integral part of these interim consolidated financial statements.

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS**  
**Six months ended June 30, 2007 and 2006**  
**(In thousands, except share data)**  
**(unaudited)**

	<b>June 30, 2007</b>	<b>June 30, 2006</b>
Net sales		
Products	\$ 625,812	\$ 560,742
Service	192,495	174,575
Total net sales	818,307	735,317
Cost of sales		
Products	287,636	260,113
Service	124,101	112,429
Gross profit	406,570	362,775
Research and development	43,790	40,501
Selling, general and administrative	250,290	229,707
Amortization	5,883	5,705
Interest expense	9,462	8,426
Other income, net	(746)	(5,095)
Earnings before taxes	97,891	83,531
Provision for taxes	26,430	25,059
Net earnings	\$ 71,461	\$ 58,472
Basic earnings per common share:		
Net earnings	\$ 1.89	\$ 1.43
Weighted average number of common shares	37,759,922	40,793,119
Diluted earnings per common share:		
Net earnings	\$ 1.85	\$ 1.41
Weighted average number of common and common equivalent shares	38,670,503	41,505,940

The accompanying notes are an integral part of these interim consolidated financial statements.

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**INTERIM CONSOLIDATED BALANCE SHEETS**  
**As of June 30, 2007 and December 31, 2006**  
**(In thousands, except share data)**  
**(unaudited)**

	<b>June 30, 2007</b>	<b>December 31, 2006</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 99,707	\$ 151,269
Trade accounts receivable, less allowances of \$7,762 at June 30, 2007 and \$7,073 at December 31, 2006	300,762	306,879
Inventory	163,016	148,372
Current deferred tax assets, net	35,813	33,054
Other current assets and prepaid expenses	33,075	30,196
Total current assets	632,373	669,770
Property, plant and equipment, net	229,528	229,138
Goodwill	434,911	432,871
Other intangible assets, net	101,640	102,750
Non-current deferred tax assets, net	69,904	69,083
Other non-current assets	84,208	83,473
Total assets	\$ 1,552,564	\$ 1,587,085

**LIABILITIES AND SHAREHOLDERS EQUITY**

Current liabilities:		
Trade accounts payable	\$ 92,936	\$ 95,971
Accrued and other liabilities	64,587	71,209
Accrued compensation and related items	91,199	110,644
Deferred revenue and customer prepayments	63,903	41,553
Taxes payable	45,524	49,607
Current deferred tax liabilities	5,440	5,433
Short-term borrowings	15,152	9,962
Total current liabilities	378,741	384,379
Long-term debt	337,861	345,705
Non-current deferred tax liabilities	82,317	82,613
Other non-current liabilities	167,778	143,526
Total liabilities	966,697	956,223

Commitments and contingencies (Note 10)



Shareholders' equity:

Preferred stock, \$0.01 par value per share; authorized 10,000,000 shares; issued 0

Common stock, \$0.01 par value per share; authorized 125,000,000 shares; issued 44,786,011 and 44,786,011 shares; outstanding 37,179,184 and 38,430,124 shares at June 30, 2007 and December 31, 2006, respectively

	448	448
Additional paid-in capital	538,586	528,863
Treasury stock at cost (7,606,827 shares at June 30, 2007 and 6,355,887 shares at December 31, 2006)	(497,240)	(374,819)
Retained earnings	553,417	493,691
Accumulated other comprehensive income (loss)	(9,344)	(17,321)

Total shareholders' equity	585,867	630,862
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Total liabilities and shareholders' equity	\$ 1,552,564	\$ 1,587,085
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The accompanying notes are an integral part of these interim consolidated financial statements.

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**METTLER-TOLEDO INTERNATIONAL INC.  
INTERIM CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND  
COMPREHENSIVE INCOME (LOSS)**

**Six months ended June 30, 2007 and twelve months ended December 31, 2006**

**(In thousands, except share data)**

**(unaudited)**

	Common Stock		Additional	Treasury	Retained	Accumulated Other Comprehensive Income	Total
	Shares	Amount	Paid-in Capital	Stock	Earnings	(Loss)	
Balance at December 31, 2006	38,430,124	\$ 448	\$ 528,863	\$ (374,819)	\$ 493,691	\$ (17,321)	\$ 630,862
Exercise of stock options	305,060			18,035	(7,625)		10,410
Repurchases of common stock	(1,556,000)			(140,456)			(140,456)
Tax benefit resulting from exercise of certain employee stock options			5,584				5,584
Share-based compensation			4,139				4,139
Adoption of FIN 48					(4,110)		(4,110)
Comprehensive income:							
Net earnings					71,461		71,461
Change in currency translation adjustment						6,685	6,685
Change in pension items						1,292	1,292
Comprehensive income (a)							79,438
Balance at June 30, 2007	37,179,184	\$ 448	\$ 538,586	\$ (497,240)	\$ 553,417	\$ (9,344)	\$ 585,867
Balance at December 31, 2005	41,404,071	\$ 448	\$ 457,129	\$ (170,325)	\$ 417,075	\$ (45,325)	\$ 659,002
Exercise of stock options and restricted stock units	1,166,612			61,388	(30,956)		30,432

Common stock issued as equity compensation	1,000	8	53	61			
Repurchases of common stock	(4,141,559)		(265,935)	(265,935)			
Reclassification related to treasury stock reissuances		49,960	(49,960)				
Tax benefit resulting from exercise of certain employee stock options		13,527		13,527			
Share-based compensation		8,239		8,239			
Adoption of SFAS 158, net of tax			19,638	19,638			
Comprehensive income:							
Net earnings			157,532	157,532			
Change in currency translation adjustment			10,570	10,570			
Minimum pension liability adjustment, net of tax			(2,204)	(2,204)			
Comprehensive income				165,898			
Balance at December 31, 2006	38,430,124	\$ 448	\$ 528,863	\$ (374,819)	\$ 493,691	\$ (17,321)	\$ 630,862

## Note:

(a) Total comprehensive income for the three months ended June 30, 2007 and 2006 was \$45,565 and \$33,549, respectively, and \$58,852 for the six months ended June 30, 2006.

The accompanying notes are an integral part of these interim consolidated financial statements.

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**Six months ended June 30, 2007 and 2006**  
**(In thousands)**  
**(unaudited)**

	<b>June 30, 2007</b>	<b>June 30, 2006</b>
Cash flows from operating activities:		
Net earnings	\$ 71,461	\$ 58,472
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation	12,917	12,895
Amortization	5,883	5,705
Deferred taxes	(4,301)	(5,045)
Excess tax benefits from share-based payment arrangements	(4,643)	(7,748)
Share-based compensation	4,139	4,268
Other	105	(1,320)
Increase (decrease) in cash resulting from changes in:		
Trade accounts receivable, net	9,710	14,617
Inventory	(12,815)	(6,833)
Other current assets	(9,235)	(2,531)
Trade accounts payable	1,654	(6,950)
Taxes payable	23,040	12,854
Accruals and other	(5,032)	(6,137)
Net cash provided by operating activities	92,883	72,247
Cash flows from investing activities:		
Proceeds from sale of property, plant and equipment	1,146	3,597
Purchase of property, plant and equipment	(16,297)	(11,799)
Acquisitions		(790)
Net cash used in investing activities	(15,151)	(8,992)
Cash flows from financing activities:		
Proceeds from borrowings	18,605	29,729
Repayments of borrowings	(20,181)	(75,349)
Proceeds from exercise of stock options	10,454	17,467
Repurchases of common stock	(145,903)	(121,344)
Excess tax benefits from share-based payment arrangements	4,643	7,748
Net cash used in financing activities	(132,382)	(141,749)
Effect of exchange rate changes on cash and cash equivalents	3,088	682

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Net decrease in cash and cash equivalents	(51,562)	(77,812)
Cash and cash equivalents:		
Beginning of period	151,269	324,578
End of period	\$ 99,707	\$ 246,766

The accompanying notes are an integral part of these interim consolidated financial statements.

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**METTLER-TOLEDO INTERNATIONAL INC.  
NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
AT June 30, 2007    Unaudited**

(In thousands, except share data, unless otherwise stated)

**1. BASIS OF PRESENTATION**

Mettler-Toledo International Inc. (Mettler-Toledo or the Company) is a leading global supplier of precision instruments and services. The Company manufactures weighing instruments for use in laboratory, industrial, packaging, logistics and food retailing applications. The Company also manufactures several related analytical instruments and provides automated chemistry solutions used in drug and chemical compound discovery and development. In addition, the Company manufactures metal detection and other end-of-line inspection systems used in production and packaging and provides solutions for use in certain process analytics applications. The Company's primary manufacturing facilities are located in China, Germany, Switzerland, the United Kingdom and the United States. The Company's principal executive offices are located in Greifensee, Switzerland and Columbus, Ohio.

The accompanying interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and include all entities in which the Company has control, which are its majority owned subsidiaries. The interim consolidated financial statements have been prepared without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. The interim consolidated financial statements as of June 30, 2007 and for the three and six month periods ended June 30, 2007 and 2006 should be read in conjunction with the December 31, 2006 and 2005 consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

The accompanying interim consolidated financial statements reflect all adjustments which, in the opinion of management, are necessary for a fair statement of the results of the interim periods presented. Operating results for the three and six months ended June 30, 2007 are not necessarily indicative of the results to be expected for the full year ending December 31, 2007.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as well as disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results may differ from those estimates. A discussion of the Company's critical accounting policies is included in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

All intercompany transactions and balances have been eliminated.

Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**AT June 30, 2007    Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES***Trade Accounts Receivable*

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts represents the Company's best estimate of probable credit losses in its existing trade accounts receivable.

*Inventory*

Inventory is valued at the lower of cost or net realizable value. Cost, which includes direct materials, labor and overhead, is generally determined using the first in, first out (FIFO) method. The estimated net realizable value is based on assumptions for future demand and related pricing. Adjustments to the cost basis of inventory are made for excess and obsolete items based on forecast usage, orders and technological obsolescence. If actual market conditions are less favorable than those projected by management, reductions in the value of inventory may be required.

Inventory consisted of the following:

	June 30, 2007	December 31, 2006
Raw materials and parts	\$ 85,198	\$ 81,596
Work-in-progress	22,285	18,163
Finished goods	55,533	48,613
	\$ 163,016	\$ 148,372

*Other Intangible Assets*

Other intangible assets include indefinite lived assets and assets subject to amortization. Where applicable, amortization is charged on a straight-line basis over the expected period to be benefited. The straight-line method of amortization reflects an appropriate allocation of the cost of the intangible assets to earnings in proportion to the amount of economic benefits obtained by the Company in each reporting period. The Company assesses the initial acquisition of intangible assets and the continued accounting for previously recognized intangible assets and goodwill in accordance with SFAS No. 142 Goodwill and Other Intangible Assets.

Other intangible assets consisted of the following:

	June 30, 2007		December 31, 2006	
	Gross Amount	Accumulated Amortization	Gross Amount	Accumulated Amortization
Customer relationships	\$ 73,480	\$ (10,028)	\$ 73,340	\$ (9,166)
Proven technology and patents	31,164	(16,348)	30,691	(15,538)
Tradename (finite life)	1,540	(602)	1,539	(550)
Tradename (indefinite life)	22,434		22,434	
	\$ 128,618	\$ (26,978)	\$ 128,004	\$ (25,254)

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**AT June 30, 2007    Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

The annual aggregate amortization expense based on the current balance of other intangible assets is estimated at \$4.5 million for 2007 through 2010 and \$4.2 million for 2011. The Company had amortization expense associated with the above intangible assets of \$2.2 million and \$2.3 million for the six months ended June 30, 2007 and 2006, respectively.

In addition to the above amortization, the Company recorded amortization expense associated with capitalized software of \$3.6 million and \$3.4 million for the six months ended June 30, 2007 and 2006, respectively.

*Warranty*

The Company generally offers one-year warranties on most of its products. Product warranties are recorded at the time revenue is recognized for certain product shipments. While the Company engages in extensive product quality programs and processes, its warranty obligation is affected by product failure rates, material usage and service costs incurred in correcting a product failure.

The Company's accrual for product warranties is included in accrued and other liabilities in the consolidated balance sheets. Changes to the Company's accrual for product warranties are as follows:

	June 30, 2007	June 30, 2006
Balance at beginning of period	\$ 10,977	\$ 10,732
Accruals for warranties	6,842	5,940
Foreign currency translation	317	357
Payments / utilizations	(6,787)	(6,306)
Balance at end of period	\$ 11,349	\$ 10,723

*Share-Based Compensation*

On January 1, 2006, the Company adopted SFAS 123R and Staff Accounting Bulletin ( SAB ) 107, Share-Based Payments, applying the modified prospective method. The Company recognizes compensation expense in selling, general and administrative expense in the consolidated statement of operations with a corresponding offset to additional paid-in capital in the consolidated balance sheet. The Company had \$2.1 million and \$4.1 million of share-based compensation expense for the three and six months ended June 30, 2007, respectively, compared to \$2.1 million and \$4.3 million for the corresponding periods in 2006.

*Research and Development*

Research and development costs primarily consist of salaries, consulting and other costs. The Company expenses these costs as incurred.



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**METTLER-TOLEDO INTERNATIONAL INC.  
NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
AT June 30, 2007    Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

**3. INCOME TAXES**

On January 1, 2007, the Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 prescribes a recognition threshold and measurement process for recording in the financial statements uncertain tax positions taken or expected to be taken in a tax return. Additionally, FIN 48 provides guidance regarding uncertain tax positions relating to derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of the date of adoption, the Company recognized a \$4.1 million increase in the liability for unrecognized tax benefits with a corresponding reduction in retained earnings.

The Company's total balance of unrecognized tax benefits as of January 1, 2007 was \$24.3 million. Included in this balance are \$21.0 million of unrecognized tax benefits that if recognized would reduce the Company's effective tax rate. The Company recognizes accrued amounts of interest and penalties related to its uncertain tax positions as part of its income tax expense within its consolidated statement of operations. The amount of accrued interest and penalties included within other non-current liabilities within the Company's consolidated balance sheet as of January 1, 2007 was \$1.2 million.

The Company believes it is reasonably possible that the unrecognized tax benefit balance could increase over the next 12 months primarily relating to potential disputes raised by taxing authorities over income and expense recognition. An estimate of the range of these increases cannot currently be made.

As of June 30, 2007, no material changes in the Company's uncertain tax positions have occurred since the adoption of FIN 48 on January 1, 2007.

As of June 30, 2007, the major jurisdictions for which the Company is subject to examinations are Germany, Switzerland and the United States for years after 2002, France after 2003, the United Kingdom after 2004 and China after 2005.

**4. SHARE REPURCHASE PROGRAM AND TREASURY STOCK**

The Company has a share repurchase program. Under the program, the Company has been authorized to buy back up to \$900 million of equity shares. As of June 30, 2007, there were \$225.2 million of remaining equity shares authorized to be repurchased under the plan by December 31, 2008. The share repurchases are expected to be funded from cash balances, borrowings and cash generated from operating activities. Repurchases will be made through open market transactions, and the timing will depend on the level of acquisition activity, business and market conditions, the stock price, trading restrictions and other factors. The Company has purchased 11.1 million shares since the inception of the program through June 30, 2007.

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**AT June 30, 2007    Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

The Company spent \$140.5 million and \$117.2 million on the repurchase of 1,556,000 shares and 1,941,900 shares at an average price of \$90.24 and \$60.32 during the six months ended June 30, 2007 and 2006, respectively. An additional \$5.4 million and \$4.2 million were cash settled during the six month periods ended June 30, 2007 and 2006, respectively, relating to the settlement of a liability for shares repurchased as of December 31, 2006 and 2005. The Company reissued 305,060 shares and 766,259 shares held in treasury for the exercise of stock options for the six months ended June 30, 2007 and 2006, respectively.

**5. EARNINGS PER COMMON SHARE**

In accordance with the treasury stock method, the Company has included the following common equivalent shares in the calculation of diluted weighted average number of common shares outstanding for the three and six month periods ended June 30, relating to outstanding stock options and restricted stock units:

	2007	2006
Three months ended	954,965	702,423
Six months ended	910,582	712,821

Outstanding options to purchase 3,000 and 451,000 shares of common stock for the three month periods ended June 30, 2007 and 2006, respectively, and options to purchase 177,850 and 451,000 shares of common stock for the six month periods ended June 30, 2007 and 2006, respectively, have been excluded from the calculation of diluted weighted average number of common and common equivalent shares on the grounds that such options and restricted stock units would be anti-dilutive.

**6. NET PERIODIC BENEFIT COST**

Net periodic pension cost for the Company's defined benefit pension plans and U.S. post-retirement medical plan includes the following components for the three months ended June 30:

	U.S. Pension Benefits		Non-U.S. Pension Benefits		Other U.S. Post-retirement Benefits	
	2007	2006	2007	2006	2007	2006
Service cost, net	\$ 170	\$ 165	\$ 3,992	\$ 3,507	\$ 101	\$ 64
Interest cost on projected benefit obligations	1,590	1,557	4,692	4,157	331	330
Expected return on plan assets	(2,072)	(2,012)	(6,724)	(5,961)		
Net amortization and deferral					(239)	(240)
Actuarial losses (gains)	515	646	209	278		
Net periodic pension cost	\$ 203	\$ 356	\$ 2,169	\$ 1,981	\$ 193	\$ 154

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**AT June 30, 2007    Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

Net periodic pension cost for the Company's defined benefit pension plans and U.S. post-retirement medical plan includes the following components for the six months ended June 30:

	U.S. Pension Benefits		Non-U.S. Pension Benefits		Other U.S. Post-retirement Benefits	
	2007	2006	2007	2006	2007	2006
Service cost, net	\$ 340	\$ 330	\$ 7,925	\$ 6,887	\$ 203	\$ 127
Interest cost on projected benefit obligations	3,179	3,114	9,302	8,091	661	661
Expected return on plan assets	(4,145)	(4,024)	(13,363)	(11,680)		
Net amortization and deferral					(479)	(480)
Actuarial losses (gains)	1,029	1,292	409	348		
Net periodic pension cost	\$ 403	\$ 712	\$ 4,273	\$ 3,646	\$ 385	\$ 308

As previously disclosed in the Company's annual report on Form 10-K for the year ended December 31, 2006, the Company expects to make normal employer contributions of approximately \$9.2 million to its non-U.S. pension plans and \$2.3 million to its U.S. post-retirement medical plan during the year ended December 31, 2007.

**7. OTHER INCOME, NET**

Other income, net consists primarily of interest income, (gains) losses from foreign currency transactions and other items.

**8. SEGMENT REPORTING**

As disclosed in Note 15 to the Company's consolidated financial statements for the year ending December 31, 2006, operating segments are the individual reporting units within the Company. These units are managed separately and it is at this level where the determination of resource allocation is made. The units have been aggregated based on operating segments in geographic regions that have similar economic characteristics and meet the aggregation criteria of SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information" (SFAS 131). The Company has determined there are five reportable segments: U.S. Operations, Swiss Operations, Western European Operations, Chinese Operations and Other.

The Company evaluates segment performance based on Segment Profit (gross profit less research and development, selling, general and administrative expenses and restructuring, before amortization, interest expense and other income, net and taxes).

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**METTLER-TOLEDO INTERNATIONAL INC.**  
**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**AT June 30, 2007 Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

The following tables show the operations of the Company's operating segments:

For the three months ended June 30, 2007	Net Sales to External Customers	Net Sales to Other Segments	Total Net Sales	Segment Profit	Goodwill
U.S. Operations	\$ 153,638	\$ 13,644	\$ 167,282	\$ 28,159	\$ 272,282
Swiss Operations	24,905	66,341	91,246	16,763	23,703
Western European Operations	149,618	19,390	169,008	13,656	119,004
Chinese Operations	38,912	22,406	61,318	13,526	1,896
Other (a)	63,471	1,193	64,664	4,625	18,026
Eliminations and Corporate (b)		(122,974)	(122,974)	(12,946)	
Total	\$ 430,544	\$	\$ 430,544	\$ 63,783	\$ 434,911

For the six months ended June 30, 2007	Net Sales to External Customers	Net Sales to Other Segments	Total Net Sales	Segment Profit	
U.S. Operations	\$ 294,318	\$ 24,634	\$ 318,952	\$ 45,188	
Swiss Operations	48,022	129,513	177,535	35,104	
Western European Operations	283,852	39,484	323,336	26,115	
Chinese Operations	70,034	42,288	112,322	24,055	
Other (a)	122,081	1,727	123,808	9,480	
Eliminations and Corporate (b)		(237,646)	(237,646)	(27,452)	
Total	\$ 818,307	\$	\$ 818,307	\$ 112,490	

For the three months ended June 30, 2006	Net Sales to External Customers	Net Sales to Other Segments	Total Net Sales	Segment Profit	Goodwill
U.S. Operations	\$ 148,351	\$ 13,536	\$ 161,887	\$ 25,785	\$ 272,788
Swiss Operations	23,654	57,846	81,500	15,208	23,523
Western European Operations	129,791	18,190	147,981	10,939	112,679
Chinese Operations	31,216	18,554	49,770	11,494	1,843
Other (a)	56,145	0	56,145	4,347	17,918
Eliminations and Corporate (b)		(108,126)	(108,126)	(13,476)	
Total	\$ 389,157	\$	\$ 389,157	\$ 54,297	\$ 428,751



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**METTLER-TOLEDO INTERNATIONAL INC.**  
**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**AT June 30, 2007    Unaudited (Continued)**

(In thousands, except share data, unless otherwise stated)

For the six months ended June 30, 2006	Net Sales to External Customers	Net Sales to Other Segments	Total Net Sales	Segment Profit
U.S. Operations	\$ 276,969	\$ 23,766	\$ 300,735	\$ 40,323
Swiss Operations	44,224	113,863	158,087	30,355
Western European Operations	249,507	34,977	284,484	19,897
Chinese Operations	55,881	35,146	91,027	21,033
Other (a)	108,736	0	108,736	8,063
Eliminations and Corporate (b)		(207,752)	(207,752)	(27,104)
Total	\$ 735,317	\$	\$ 735,317	\$ 92,567

(a) Other includes reporting units that do not meet the quantitative thresholds of SFAS 131 and also do not meet the majority of the SFAS 131 aggregation criteria to be included in the Company's reportable operating segments.

(b) Eliminations and Corporate includes the elimination of inter-segment transactions and certain corporate expenses, which are not included in the Company's operating segments.

A reconciliation of Earnings before taxes to Segment profit for the three and six month periods ended June 30 follows:

	Three Months Ended 2007	2006	Six Months Ended 2007	2006
Earnings before taxes	\$ 56,207	\$ 49,654	\$ 97,891	\$ 83,531
Amortization	2,958	2,850	5,883	5,705
Interest expense	5,002	4,350	9,462	8,426
Other income, net	(384)	(2,557)	(746)	(5,095)
Segment profit	\$ 63,783	\$ 54,297	\$ 112,490	\$ 92,567

## **9. RELATED PARTY TRANSACTIONS**

As part of the Rainin acquisition, the Company entered into an agreement to lease certain property from the former owner and General Manager of Rainin. During the three and six months ended June 30, 2007 and 2006, the Company made lease payments in respect of this agreement of \$0.6 million and \$0.7 million, respectively and \$1.2 and \$1.3 million, respectively. All of the Company's transactions with the former owner of Rainin were in the normal course of business.

## **10. CONTINGENCIES**

The Company is party to various legal proceedings, including certain environmental matters, incidental to the normal course of business. Management does not expect that any of such proceedings will have a material adverse effect on the Company's financial condition, results of operations or cash flows.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the Unaudited Interim Consolidated Financial Statements included herein.*

**General**

Our interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America on a basis which reflects the interim consolidated financial statements of Mettler-Toledo International Inc. Operating results for the three and six months ended June 30, 2007 are not necessarily indicative of the results to be expected for the full year ending December 31, 2007.

**Results of Operations Consolidated**

The following tables set forth certain items from our interim consolidated statements of operations for the three and six month periods ended June 30, 2007 and 2006 (amounts in thousands).

	Three months ended June 30,				Six months ended June 30,			
	2007		2006		2007		2006	
	(unaudited)	%	(unaudited)	%	(unaudited)	%	(unaudited)	%
Net sales	\$ 430,544	100.0	\$ 389,157	100.0	\$ 818,307	100.0	\$ 735,317	100.0
Cost of sales	215,451	50.0	196,722	50.6	411,737	50.3	372,542	50.7
Gross profit	215,093	50.0	192,435	49.4	406,570	49.7	362,775	49.3
Research and development	22,455	5.2	20,562	5.3	43,790	5.4	40,501	5.5
Selling, general and administrative (a)	128,855	29.9	117,576	30.2	250,290	30.6	229,707	31.2
Amortization	2,958	0.7	2,850	0.7	5,883	0.7	5,705	0.8
Interest expense	5,002	1.2	4,350	1.1	9,462	1.1	8,426	1.1
Other income, net	(384)	(0.1)	(2,557)	(0.7)	(746)	(0.1)	(5,095)	(0.7)
Earnings before taxes	56,207	13.1	49,654	12.8	97,891	12.0	83,531	11.4
Provision for taxes	15,176	3.6	14,897	3.9	26,430	3.3	25,059	3.4
Net earnings	\$ 41,031	9.5	\$ 34,757	8.9	\$ 71,461	8.7	\$ 58,472	8.0

*Net sales*

Net sales were \$430.5 million and \$818.3 million for the three and six months ended June 30, 2007, compared to \$389.2 million and \$735.3 million for the corresponding periods in 2006. This represents an increase in U.S. dollars of 11% for the three and six months ended June 30, 2007. Excluding the effect of currency exchange rate fluctuations, or in local currencies, net sales increased 7% for the three and six months ended June 30, 2007.

During the three and six months ended June 30, 2007, our net sales by geographic destination in local currencies increased by 4% and 7% in the Americas, by 7% and 5% in Europe and by 14% and 12% in Asia/Rest of World. A discussion of sales by operating segment is included below.

As described in Note 15 to our consolidated financial statements for the year ending December 31, 2006, our net sales comprise product sales of precision instruments and related services. Service revenues are primarily derived from regulatory compliance qualification,



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calibration, certification and repair services, much of which is provided under separately priced contracts, as well as sales of spare parts.

Net sales of products increased in U.S. dollars by 11% and 12% during the three and six months ended June 30, 2007, respectively, compared to the corresponding period and by 7% and 8% respectively in local currencies. Service revenue (including spare parts) increased in U.S. dollars by 10% during the three and six months ended June 30, 2007, respectively, compared to the corresponding periods and by 6% respectively in local currencies.

Net sales for our laboratory-related products increased 6% in local currencies during the three and six months ended June 30, 2007, principally driven by growth across most product categories, especially in analytical instruments and laboratory balances.

Net sales of our industrial-related products increased 11% and 10% in local currencies for the three and six months ended June 30, 2007, particularly due to growth in our core industrial products and product inspection products, as well as strong transportation and logistics project activity during the six months ended June 30, 2007.

In our food retailing markets, net sales decreased 4% and increased 4% in local currencies during the three and six months ended June 30, 2007, respectively. The year-to-date sales increase is primarily due to increased sales in Asia while retail sales in the U.S. benefited from sales associated with products we have announced for phase-out. The sales decrease for the three months ended June 30, 2007 is primarily related to difficult comparisons associated with strong project activity in the Americas and Europe during 2006.

### *Gross profit*

Gross profit as a percentage of net sales was 50.0% and 49.7% for the three and six months ended June 30, 2007, compared to 49.4% and 49.3% for the corresponding periods in 2006.

Gross profit as a percentage of net sales for products was 53.9% and 54.0% for the three and six months ended June 30, 2007, respectively, compared to 53.8% and 53.6% for the corresponding periods in 2006.

Gross profit as a percentage of net sales for services (including spare parts) was 36.8% and 35.5% for the three and six months ended June 30, 2007, respectively, compared to 35.2% and 35.6% for the corresponding periods in 2006.

The increase in gross profit reflects several factors, including increased sales volume leveraging our fixed production costs as well as our cost rationalization initiatives. These benefits are partly offset by unfavorable sales mix, foreign currency and increased steel prices.

### *Research and development and selling, general and administrative expenses*

Research and development expenses increased 7% and 5%, in local currencies, during the three and six months ended June 30, 2007, respectively, compared to the corresponding periods in 2006. Our research and development spending levels reflect the timing of projects.

Selling, general and administrative expenses increased 6% and 5%, in local currencies, during the three and six months ended June 30, 2007, respectively, compared to the corresponding periods in 2006. This is primarily due to continued sales and marketing investments, especially in

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China and other emerging market countries, as well as higher performance-related compensation costs. These increases are partly offset by savings from our cost reduction programs implemented during the second half of 2006.

*Interest expense, other income, net, taxes and net earnings*

Interest expense was \$5.0 million and \$9.5 million for the three and six months ended June 30, 2007, respectively, and \$4.4 million and \$8.4 million for the corresponding periods in 2006. The increase is due to higher average borrowing rates in 2007 offset in part by reduced borrowings in the comparable period in 2006.

Other income, net consists primarily of interest income, as well as (gains) losses from foreign currency transactions, and other items. The decrease in other income, net for the three and six months ended June 30, 2007 compared to the prior year is due to lower interest income associated with the decrease in cash balances resulting from share repurchases. For the three and six months ended June 30, 2006, other income, net includes increased interest income associated with higher cash balances in the U.S. as a result of our foreign earnings repatriation during 2005 associated with the American Jobs Creation Act of 2004.

The provision for taxes is based upon our projected annual effective tax rate of 27% and 30% for the three and six months ended June 30, 2007 and 2006, respectively.

Net earnings were \$41.0 million and \$71.5 million during the three and six months ended June 30, 2007, respectively, compared to net earnings of \$34.8 million and \$58.5 million during the corresponding periods in 2006. The increase in net earnings primarily reflects improved sales volume in 2007 leveraging our fixed production costs and benefits associated with the implementation of a legal reorganization that resulted in a reduction of the estimated annual effective tax rate from 30% to 27%.

Net earnings per diluted share were \$1.07 and \$1.85 during the three and six months ended June 30, 2007 compared to \$0.84 and \$1.41 during the three and six months ended June 30, 2006 which is an increase of 27% and 31%, respectively. In addition to our improved net earnings, the increase in net earnings per diluted share also benefits from our share repurchase program.

**Results of Operations by Operating Segment**

The following is a discussion of the financial results of our operating segments. We currently have five reportable segments: U.S. Operations, Swiss Operations, Western European Operations, Chinese Operations and Other. A more detailed description of these segments is outlined in Note 15 to our consolidated financial statements for the year ending December 31, 2006.

*U.S. Operations*

	Three months ended June 30			Six months ended June 30		
	2007	2006	% <sup>1)</sup>	2007	2006	% <sup>1)</sup>
Total net sales	\$ 167,282	\$ 161,887	3%	\$ 318,952	\$ 300,735	6%
Net sales to external customers	\$ 153,638	\$ 148,351	4%	\$ 294,318	\$ 276,969	6%
Segment profit	\$ 28,159	\$ 25,785	9%	\$ 45,188	\$ 40,323	12%

<sup>1)</sup> Represents U.S. dollar growth (decline) for net sales and segment profit.

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The increase in total net sales and net sales to external customers for the three and six months ended June 30, 2007 reflects growth across most product lines, particularly our industrial and product inspection products. The six months ended June 30, 2007 also reflects growth in our food retailing products due to sales associated with products we have announced for phase-out.

Segment profit increased \$2.4 million and \$4.9 million for the three and six month periods ended June 30, 2007, respectively, compared to the corresponding periods in 2006. The increase in segment profit was primarily due to increased sales volume, leveraging our fixed production costs and benefits of our cost reduction programs. Segment profit also benefited from the resolution of two legal matters, which were partially offset by a loss on the sale of our SFC (Supercritical Fluid Chromatography) product line within our laboratory-related products.

*Swiss Operations*

	Three months ended June 30			Six months ended June 30		
	2007	2006	% <sup>1)</sup>	2007	2006	% <sup>1)</sup>
Total net sales	\$ 91,246	\$ 81,500	12%	\$ 177,535	\$ 158,087	12%
Net sales to external customers	\$ 24,905	\$ 23,654	5%	\$ 48,022	\$ 44,224	9%
Segment profit	\$ 16,763	\$ 15,208	10%	\$ 35,104	\$ 30,355	16%

<sup>1)</sup> Represents U.S. dollar growth (decline) for net sales and segment profit.

Total net sales in local currency increased 10% and 8% for the three and six month periods ended June 30, 2007. Net sales to external customers in local currency increased 3% and 5% for the same periods versus the prior year comparable period. The increase in sales to external customers related primarily to solid growth in our laboratory-related products offset in part by reduced project activity in our food retailing markets. We also experienced strong export sales growth to emerging markets.

Segment profit increased \$1.6 million and \$4.7 million for the three and six month periods ended June 30, 2007, respectively, compared to the corresponding periods in 2006. The increase in segment profit in 2007 is primarily due to increased sales volume, favorable product mix, and favorable currency translation fluctuations, partially offset by increased research and development investments.

*Western European Operations*

	Three months ended June 30			Six months ended June 30		
	2007	2006	% <sup>1)</sup>	2007	2006	% <sup>1)</sup>
Total net sales	\$ 169,008	\$ 147,981	14%	\$ 323,336	\$ 284,484	14%
Net sales to external customers	\$ 149,618	\$ 129,791	15%	\$ 283,852	\$ 249,507	14%
Segment profit	\$ 13,656	\$ 10,939	25%	\$ 26,115	\$ 19,897	31%

<sup>1)</sup> Represents U.S. dollar growth (decline) for net sales and segment profit.

Total net sales increased 7% and 5% in local currency for the three and six months ended June 30, 2007. Net sales in local currency to external customers increased 7% and 5% for the three and six month periods compared to the corresponding periods in 2006 primarily due to strong sales growth in our industrial and laboratory-related products due to benefits from our sales and marketing initiatives as well as improved market conditions, offset in part by a decline in food retailing products related to strong project activity in the prior year.

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Segment profit increased \$2.7 million and \$6.2 million for the three and six month periods ended June 30, 2007, respectively, compared to the corresponding periods in 2006. The increase in segment profit is principally a result of increased sales volume leveraging our fixed production costs, favorable currency translation fluctuations and benefits of our cost reduction programs, partially offset by charges associated with cost reduction initiatives.

*Chinese Operations*

	Three months ended June 30			Six months ended June 30		
	2007	2006	% <sup>1)</sup>	2007	2006	% <sup>1)</sup>
Total net sales	\$ 61,318	\$ 49,770	23%	\$ 112,322	\$ 91,027	23%
Net sales to external customers	\$ 38,912	\$ 31,216	25%	\$ 70,034	\$ 55,881	25%
Segment profit	\$ 13,526	\$ 11,494	18%	\$ 24,055	\$ 21,033	14%

<sup>1)</sup> Represents U.S. dollar growth (decline) for net sales and segment profit.

Total net sales in local currency increased 18% and 19% and net sales to external customers increased 19% and 20% for the three and six months ended June 30, 2007 as compared to the corresponding periods in 2006. These increases were due to continued sales growth for all product lines, in particular industrial related products

Segment profit increased \$2.0 million and \$3.0 million for the three and six month periods ended June 30, 2007, respectively, compared to the corresponding periods in 2006. The increase in segment profit is primarily due to the continued improvement in sales volume, partially offset by continued investments in sales and marketing.

*Other*

	Three months ended June 30			Six months ended June 30		
	2007	2006	% <sup>1)</sup>	2007	2006	% <sup>1)</sup>
Total net sales	\$ 64,664	\$ 56,145	15%	\$ 123,808	\$ 108,736	14%
Net sales to external customers	\$ 63,471	\$ 56,145	13%	\$ 122,081	\$ 108,736	12%
Segment profit	\$ 4,625	\$ 4,347	6%	\$ 9,480	\$ 8,063	18%

<sup>1)</sup> Represents U.S. dollar growth (decline) for net sales and segment profit.

Total net sales in local currency increased 11% and 10% and net sales to external customers increased 9% in local currency for the three and six months ended June 30, 2007 compared to the previous year comparable periods. This performance reflects increased sales in our Other Asian Pacific, Eastern European and Other North American markets.

Segment profit increased \$0.3 million and \$1.4 million for the three and six months ended June 30, 2007 primarily due to the strong sales volume and benefits from our cost reduction programs, partially offset by costs associated with a contractual termination.

**Liquidity and Capital Resources**

Liquidity is our ability to generate sufficient cash flows from operating activities to meet our obligations and commitments. In addition, liquidity includes the ability to obtain appropriate financing. Currently, our liquidity needs arise primarily from working capital requirements, capital expenditures, share repurchases and acquisitions.

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Cash provided by operating activities totaled \$92.9 million in the six months ended June 30, 2007, compared to \$72.2 million in the corresponding period in 2006. The increase in 2007 resulted principally from improved operating results and a reduction in tax payments which included a \$6 million tax refund, offset in part by approximately \$11 million of higher payments related to 2006 performance related compensation incentives (bonus payments) compared to the corresponding period in 2006. Operating cash flows for the six months ended June 30, 2007 and 2006 excludes excess tax benefits from share-based payment arrangements of \$4.6 million and \$7.7 million, respectively. These benefits have been classified as financing activities pursuant to SFAS 123R.

We continue to explore potential acquisitions. In connection with any acquisition, we may incur additional indebtedness.

Capital expenditures are a significant use of funds and are made primarily for investments in information systems and technology, machinery, equipment and the purchase and expansion of facilities. Our capital expenditures totaled \$16.3 million for the six months ended June 30, 2007 compared to \$11.8 million in the corresponding period in 2006. The increase in our capital expenditures is particularly related to investments associated with our new Chinese facility. We expect capital expenditures to increase as our business grows, and to fluctuate as currency exchange rates change.

*Senior Notes and Credit Facility Agreement*

Our short-term borrowings and long-term debt consisted of the following at June 30, 2007.

	U.S. dollar	June 30, 2007 Other principal trading currencies	Total
\$150m Senior notes (net of unamortized discount)	\$ 149,134	\$	\$ 149,134
Credit facility	22,835	155,148	177,983
Other local arrangements (long-term)		10,744	10,744
Total long-term debt	171,969	165,892	337,861
Other local arrangements (short-term)		15,152	15,152
Total debt	\$ 171,969	\$ 181,044	\$ 353,013

As of June 30, 2007, we had \$262.5 million of availability remaining under our credit facility. Changes in exchange rates between the currencies in which we generate cash flows and the currencies in which our borrowings are denominated affect our liquidity. In addition, because we borrow in a variety of currencies, our debt balances fluctuate due to changes in exchange rates.

We currently believe that cash flow from operating activities, together with liquidity available under our Amended Credit Agreement and local working capital facilities, will be sufficient to fund currently anticipated working capital needs and capital spending requirements.

*Share repurchase program*

We have a share repurchase program. Under the program, we are authorized to buy back up to \$900 million of equity shares. As of June 30, 2007, there were \$225.2 million of remaining equity shares authorized to be repurchased under the plan by December 31, 2008. The share repurchases are expected to be funded from cash balances, borrowings and cash generated from operating activities. Repurchases will be made through open market transactions, and the timing

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will depend on the level of acquisition activity, business and market conditions, the stock price, trading restrictions and other factors. We have purchased 11.1 million shares since the inception of the program through June 30, 2007.

We spent \$140.5 million and \$117.2 million on the repurchase of 1,556,000 shares and 1,941,900 shares at an average price of \$90.24 and \$60.32 during the six months ended June 30, 2007 and 2006, respectively, as well as an additional \$5.4 million and \$4.2 million during the six month periods ended June 30, 2007 and 2006, respectively, relating to the settlement of the liability for shares repurchased as of December 31, 2006 and 2005. See Part II Item 2 regarding details of the share repurchase program for the three months ended June 30, 2007. The Company reissued 305,060 shares and 766,259 shares held in treasury for the exercise of stock options for the six months ended June 30, 2007 and 2006, respectively.

### **Effect of Currency on Results of Operations**

Because we conduct operations in many countries, our operating income can be significantly affected by fluctuations in currency exchange rates. Swiss franc-denominated expenses represent a much greater percentage of our operating expenses than Swiss franc-denominated sales represent of our net sales. In part, this is because most of our manufacturing costs in Switzerland relate to products that are sold outside Switzerland. Moreover, a substantial percentage of our research and development expenses and general and administrative expenses are incurred in Switzerland. Therefore, if the Swiss franc strengthens against all or most of our major trading currencies (e.g., the U.S. dollar, the Euro, other major European currencies and the Japanese yen), our operating profit is reduced. We also have significantly more sales in European currencies (other than the Swiss franc) than we have expenses in those currencies. Therefore, when European currencies weaken against the U.S. dollar and the Swiss franc, it also decreases our operating profits. Accordingly, the Swiss franc exchange rate to the Euro is an important cross-rate monitored by the Company. We estimate that a 1% strengthening of the Swiss franc against the Euro would result in a decrease in our earnings before tax of approximately \$1 million on an annual basis. In addition to the effects of exchange rate movements on operating profits, our debt levels can fluctuate due to changes in exchange rates, particularly between the U.S. dollar and the Swiss franc. Based on our outstanding debt at June 30, 2007, we estimate that a 10% weakening of the U.S. dollar against the currencies in which our debt is denominated would result in an increase of approximately \$20.1 million in the reported U.S. dollar value of the debt.

### **New Accounting Pronouncements**

See Note 3 to the interim consolidated financial statements.

### **Forward-Looking Statements and Associated Risks**

Some of the statements in this quarterly report constitute forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements relate to future events or our future financial performance, including, but not limited to, strategic plans, annual amortization expense, outcome of litigation, effect of potential loss of licensed rights, potential growth opportunities in both developed markets and emerging markets, planned research and development efforts, product introductions and innovation, manufacturing capacity, expected customer demand, meeting customer expectations, planned operational changes and productivity improvements, research and development expenditures, competitors product development, expected capital expenditures, source of funding, method and timing of share repurchases, timing and effect of potential exercises

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of options, future cash sources and requirements, liquidity, impact of taxes, impact of changes in tax laws, expected compliance with laws, impact of environmental costs and environmental proceedings, expected pension contribution, expected cost savings and benefits of completed or future acquisitions, which involve known and unknown risks, impact of currency fluctuations, uncertainties and other factors that may cause our or our businesses' actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

In some cases, you can identify forward-looking statements by terminology such as *may*, *will*, *could*, *would*, *should*, *expect*, *plan*, *anticipate*, *intend*, *believe*, *estimate*, *predict*, *potential* or *continue* or the negative or other comparable terminology. These statements are only predictions. Actual events or results may differ materially because of market conditions in our industries or other factors. Moreover, we do not, nor does any other person, assume responsibility for the accuracy and completeness of those statements. Unless otherwise required by applicable laws, we disclaim any intention or obligation to publicly update or revise any of the forward-looking statements after the date of this quarterly report to conform them to actual results, whether as a result of new information, future events, or otherwise. All of the forward-looking statements are qualified in their entirety by reference to the factors discussed under the caption, *Factors affecting our future operating results* in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2006, which describes risks and factors that could cause results to differ materially from those projected in those forward-looking statements.

We caution the reader that the above list of risks and factors that may affect results addressed in the forward-looking statements may not be exhaustive. Other sections of this quarterly report and other documents incorporated by reference may describe additional risks or factors that could adversely impact our business and financial performance. We operate in a continually changing business environment, and new risk factors emerge from time to time. Management cannot predict these new risk factors, nor can it assess the impact, if any, of these new risk factors on our businesses or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those projected in any forward-looking statements. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

As of June 30, 2007, there was no material change in the information provided under Item 7A in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

### **Item 4. Controls and Procedures**

Our management carried out an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this quarterly report under the supervision and with the participation of our disclosure committee, our CFO and CEO. Based upon that evaluation, our CFO and CEO concluded that our disclosure controls and procedures are effective in permitting us to comply with our disclosure obligations and ensure that the material information required to be disclosed is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC. There were no changes in our internal controls over financial reporting during the six months ended June 30, 2007 that have materially affected, or are reasonably likely to materially affect, our controls over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION**Item 1. **Legal Proceedings.** NoneItem 1A. **Risk Factors.**

For the six months ended June 30, 2007 there were no material changes from risk factors as disclosed in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Item 2. **Unregistered Sales of Equity Securities and Use of Proceeds.***Issuer Purchases of Equity Securities*

	(a)	(b)	(c)	(d)
	Total	Average Price	Total Number	Maximum
	Number of	Paid	of	Number (or
	Shares		Shares	Approximate
	Purchased	per Share	Purchased as	Dollar
			Part of Publicly	Value) of Shares
			Announced	that May Yet Be
			Plans or	Purchased Under
			Programs	the
				Plans or
				Programs
April 1 to April 30, 2007	290,000	\$ 92.62	290,000	\$ 267,326
May 1 to May 31, 2007	220,000	\$ 98.88	220,000	\$ 245,567
June 1 to June 30, 2007	208,000	\$ 97.75	208,000	\$ 225,228
Total	718,000	\$ 96.02	718,000	\$ 225,228

The Company has a share repurchase program. Under the program the Company has been authorized to buy back up to \$900 million of equity shares. As of June 30, 2007, there were \$225.2 million of remaining equity shares authorized to be repurchased under the plan by December 31, 2008. The Company has purchased 11.1 million shares since the inception of the program, announced February 2004, through June 30, 2007.

The Company spent \$140.5 million and \$117.2 million on the repurchase of 1,556,000 shares and 1,941,900 shares at an average price of \$90.24 and \$60.32 during the six months ended June 30, 2007 and 2006, respectively, as well as an additional \$5.4 million and \$4.2 million during the six month periods ended June 30, 2007 and 2006, respectively, relating to the settlement of the liability for shares repurchased as of December 31, 2006 and 2005. The Company reissued 305,060 shares and 766,259 shares held in treasury for the exercise of stock options for the six months ended June 30, 2007 and 2006, respectively.

Item 3. **Defaults Upon Senior Securities.** None



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The Mettler-Toledo International Inc. annual meeting of stockholders was held on April 26, 2007. At the meeting, the following matters were submitted to a vote of stockholders: the election of directors and the ratification of the appointment of the company's independent auditors.

As of the record date of February 28, 2007 there were 38,041,465 shares of common stock entitled to vote at the meeting. The holders of 35,796,163 shares were represented in person or in proxy at the meeting, constituting a quorum. The vote with respect to the matters submitted to stockholders was as follows:

Matter	For	Withheld or Against	Abstained
Election of Directors			
Robert F. Spoerry	35,197,214	581,090	17,859
Wah-Hui Chu	35,642,123	133,498	20,542
Francis A. Contino	35,640,167	135,185	20,811
John T. Dickson	35,644,666	135,637	15,860
Philip H. Geier	33,488,251	951,433	1,356,479
Hans Ulrich Maerki	35,639,301	140,783	16,079
George M. Milne	35,644,366	135,731	16,066
Thomas P. Salice	35,166,704	608,710	20,749
Appointment of Independent Auditors	35,274,824	503,655	17,682

Item 5. **Other information.** None

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**Item 6. Exhibits.**

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|------|--|
| 31.1 | Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002 |
| 31.2 | Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002 |
| 32   | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                                |

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Mettler-Toledo International Inc.

Date: July 27, 2007

By: /s/ William P. Donnelly  
William P. Donnelly  
Group Vice President and  
Chief Financial Officer

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