

OFFICE DEPOT INC  
Form 10-Q  
July 21, 2005

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934**

For the quarterly period ended June 25, 2005

or

**Transition Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-10948

**Office Depot, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**59-2663954**

(I.R.S. Employer  
Identification No.)

**2200 Old Germantown Road; Delray Beach, Florida**

(Address of principal executive offices)

**33445**

(Zip Code)

**(561) 438-4800**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Edgar Filing: OFFICE DEPOT INC - Form 10-Q

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares outstanding of the registrant's common stock, as of the latest practicable date: At July 15, 2005 there were 316,352,851 outstanding shares of Office Depot, Inc. Common Stock, \$0.01 par value.

---

**TABLE OF CONTENTS**

**PART I. FINANCIAL INFORMATION**

**Item 1. FINANCIAL STATEMENTS**

**CONDENSED CONSOLIDATED BALANCE SHEETS**

**CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Item 4. CONTROLS AND PROCEDURES**

**PART II. OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

**Item 6. EXHIBITS**

**CERTIFICATION OF THE CEO PURSUANT TO RULE 13a-14(a)/15d-14(a)**

**CERTIFICATION OF THE CFO PURSUANT TO RULE 13a-14(a)/15d-14(a)**

**CERTIFICATION OF THE CEO AND CFO PURSUANT TO SECTION 1350**

---

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS****OFFICE DEPOT, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS**

**(In thousands, except share and per share amounts)  
(Unaudited)**

	<b>As of June 25, 2005</b>	<b>As of December 25, 2004</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 628,059	\$ 793,727
Short-term investments	217,000	161,133
Receivables, net	1,276,096	1,303,888
Merchandise inventories, net	1,366,547	1,408,778
Deferred income taxes	139,885	133,282
Prepaid expenses and other current assets	67,364	115,363
Total current assets	3,694,951	3,916,171
Property and equipment, net	1,420,234	1,463,028
Goodwill	975,681	1,049,669
Other assets	353,521	338,483
Total assets	\$ 6,444,387	\$ 6,767,351
<b>Liabilities and stockholders equity</b>		
Current liabilities:		
Trade accounts payable	\$ 1,215,486	\$ 1,569,862
Accrued expenses and other current liabilities	907,471	900,086
Income taxes payable	134,141	133,266
Current maturities of long-term debt	16,026	15,143
Total current liabilities	2,273,124	2,618,357
Deferred income taxes and other long-term liabilities	337,176	342,266
Long-term debt, net of current maturities	557,549	583,680

Commitments and contingencies

Stockholders' equity:

Common stock authorized 800,000,000 shares of \$.01 par value; outstanding shares 414,190,717 in 2005 and 404,925,515 in 2004	4,142	4,049
Additional paid-in capital	1,355,076	1,255,494
Accumulated other comprehensive income	171,150	339,708
Retained earnings	2,808,682	2,593,275
Treasury stock, at cost 97,410,684 shares in 2005 and 92,623,768 shares in 2004	(1,062,512)	(969,478)
Total stockholders' equity	3,276,538	3,223,048
Total liabilities and stockholders' equity	\$ 6,444,387	\$ 6,767,351

*This report should be read in conjunction with the Notes to Condensed Consolidated Financial Statements ( Notes ) herein and the Notes to Consolidated Financial Statements in the Office Depot, Inc. Form 10-K filed March 10, 2005 (the 2004 Form 10-K ).*

Table of Contents**OFFICE DEPOT, INC.****CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**(In thousands, except per share amounts)  
(Unaudited)

	13 Weeks Ended		26 Weeks Ended	
	June 25,	June 26, 2004	June 25,	June 26, 2004
	2005	(As Restated - See Note B)	2005	(As Restated - See Note B)
Sales	\$ 3,364,052	\$ 3,162,324	\$ 7,066,943	\$ 6,767,477
Cost of goods sold and occupancy costs	2,327,805	2,188,483	4,879,041	4,657,499
Gross profit	1,036,247	973,841	2,187,902	2,109,978
Store and warehouse operating and selling expenses	736,286	700,822	1,557,832	1,492,024
General and administrative expenses	153,390	150,809	312,298	316,765
Other operating expenses	4,059	3,335	10,320	7,867
Operating profit	142,512	118,875	307,452	293,322
Other income (expense):				
Interest income	5,761	4,416	11,230	7,872
Interest expense	(15,179)	(13,988)	(25,562)	(31,272)
Miscellaneous income, net	7,691	3,768	12,391	8,418
Earnings before income taxes	140,785	113,071	305,511	278,340
Income taxes	40,686	33,878	90,104	84,247
Net earnings	\$ 100,099	\$ 79,193	\$ 215,407	\$ 194,093
Earnings per common share:				
Basic	\$ 0.32	\$ 0.25	\$ 0.69	\$ 0.62
Diluted	0.31	0.25	0.68	0.61
Weighted average number of common shares outstanding:				
Basic	314,216	312,356	313,078	311,309
Diluted	318,938	316,994	317,232	315,876

*This report should be read in conjunction with the Notes herein and the Notes to Consolidated Financial Statements in the 2004 Form 10-K.*



Table of Contents**OFFICE DEPOT, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(In thousands)  
(Unaudited)**

	<b>26 Weeks Ended</b>	
	<b>June 26,</b>	
	<b>2004</b>	
	<b>June 25,</b>	<b>(As Restated</b>
	<b>2005</b>	<b>- See Note B)</b>
<b>Cash flow from operating activities:</b>		
Net earnings	\$ 215,407	\$ 194,093
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	135,483	130,082
Charges for losses on inventories and receivables	39,411	58,206
Changes in working capital and other	(303,919)	(73,620)
Net cash provided by operating activities	86,382	308,761
<b>Cash flows from investing activities:</b>		
Capital expenditures	(155,081)	(169,105)
Acquisition, net of cash acquired		(7,900)
Net deposit on asset group purchase		(15,729)
Proceeds from disposition of assets and deposits received	36,920	28,786
Purchase of short-term investments	(590,675)	(50,000)
Sale of short-term investments	533,822	
Net cash used in investing activities	(175,014)	(213,948)
<b>Cash flows from financing activities:</b>		
Proceeds from exercise of stock options and sale of stock under employee stock purchase plans	79,607	45,674
Acquisition of treasury stock	(90,574)	(14,189)
Net payments on long- and short-term borrowings	(32,813)	(6,804)
Net cash (used in) provided by financing activities	(43,780)	24,681
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(33,256)</b>	<b>(5,821)</b>
Net (decrease) increase in cash and cash equivalents	(165,668)	113,673
Cash and cash equivalents at beginning of period	793,727	790,889

Cash and cash equivalents at end of period	\$ 628,059	\$ 904,562
<b>Supplemental disclosure of other cash flow activities:</b>		
Interest paid	\$ 23,747	\$ 30,773
Income taxes paid	99,295	35,337
<b>Supplemental disclosure of non-cash investing and financing activities:</b>		
Assets acquired under capital leases	\$ 19,803	\$ 14,100

*This report should be read in conjunction with the Notes herein and the Notes to Consolidated Financial Statements in the 2004 Form 10-K.*

**Table of Contents**

**OFFICE DEPOT, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note A Basis of Presentation**

Office Depot, Inc., including consolidated subsidiaries, is a global supplier of office products and services. Fiscal years are based on a 52- or 53-week period ending on the last Saturday in December. The condensed consolidated balance sheet at December 25, 2004 has been derived from audited financial statements at that date. The condensed interim financial statements as of June 25, 2005 and for the 13-week and 26-week periods ending June 25, 2005 (also referred to as the second quarter of 2005 and the first half of 2005 ) and June 26, 2004 (also referred to as the second quarter of 2004 and the first half of 2004 ) are unaudited. However, in our opinion, these financial statements reflect all adjustments (consisting only of normal, recurring items) necessary to provide a fair presentation of our financial position, results of operations and cash flows for the periods presented.

These interim results are not necessarily indicative of the results that should be expected for the full year. For a better understanding of Office Depot, Inc. and its financial statements, we recommend reading these condensed interim financial statements in conjunction with the audited financial statements for the year ended December 25, 2004, which are included in our 2004 Annual Report on Form 10-K, filed with the U. S. Securities and Exchange Commission (the SEC ).

**New Accounting Pronouncement**

In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*, ( FAS 123(R) ). This Statement requires companies to expense the estimated fair value of stock options and similar equity instruments issued to employees. Currently, companies are required to calculate the estimated fair value of these share-based payments and can elect to either include the estimated cost in earnings or disclose the pro forma effect in the footnotes to their financial statements. We have chosen to disclose the pro forma effect. The fair value concepts were not changed significantly in FAS 123(R); however, in adopting this Standard, companies must choose among alternative valuation models and amortization assumptions. The valuation model and amortization assumption we have used continues to be available, but we have not yet completed our assessment of the alternatives.

In April 2005, the SEC announced a deferral of the effective date of FAS 123(R) for calendar year companies until the beginning of 2006. See Note D for pro forma disclosure.

**Note B Restatement of Financial Statements**

At the end of fiscal year 2004, we reviewed our lease accounting practices and made certain modifications to comply with generally accepted accounting principles, as clarified in a general letter issued by the SEC in February 2005. We extended certain initial lease terms to include periods where renewal was reasonably assured of being exercised, revised our determination of lease inception to include an earlier period of pre-opening rent holidays, and reclassified tenant allowances from an offset of assets and depreciation and amortization expense to a deferred credit and a reduction of rent expense. We also restated prior periods. The restatement of second quarter and first half of 2004 results reduced net earnings by \$0.7 million and \$1.3 million, respectively. Store and warehouse operating and selling expenses increased by \$1.2 million and \$2.3 million for the same periods, primarily from the reclassification of tenant

allowance credits. Rent expense, included as a component of gross profit, decreased \$0.2 million and \$0.3 million, reflecting additional rent expense, more than offset by the tenant allowance credits. Tenant allowances of \$1.1 million for the first half of 2004 have also been restated from a reduction of capital expenditures to an increase in cash provided by operating activities in the Condensed Consolidated Statement of Cash Flows for 2004.

**Table of Contents****Note C Business Review**

During the second quarter of 2005, we launched a review of our assets and businesses, with the intent of improving long-term performance. All business units, including corporate staff groups, are reviewing existing operating assets, commitments and programs to assess their appropriateness and usefulness as we move to improve our competitive position. This is a wide-ranging review and will include assessment of the effectiveness of both recent and long-standing investments, as well as the ability of existing assets to generate desired returns. Business unit recommendations will be reviewed by senior management and management's recommendations will be subject to approval by the board of directors. The outcome of this process cannot be predicted at this time, but it may result in a material charge being recorded during the third quarter of 2005 and additional impacts in future periods. In addition to this review, business units are focused on ways to improve efficiency and streamline operations over a multi-year horizon.

**Note D Accounting for Stock-Based Compensation**

We account for our stock-based compensation plans under Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations. Had costs for these plans been determined using the fair value accounting method as prescribed in Statement of Financial Accounting Standards ( FAS ) No. 123, *Accounting for Stock-Based Compensation*, as amended, we would have recognized additional compensation expense as indicated in the pro forma information below.

(In thousands, except per share amounts)

	Second Quarter		First Half	
	2005	2004	2005	2004
Net earnings as reported	\$ 100,099	\$ 79,193	\$ 215,407	\$ 194,093
Stock-based employee compensation cost included in net earnings as reported, net of tax	3,492	142	5,240	231
Compensation expense under FAS 123, net of tax	(5,410)	(4,765)	(8,475)	(9,471)
Pro forma net earnings	\$ 98,181	\$ 74,570	\$ 212,172	\$ 184,853
Net earnings per share Basic				
As reported	\$ 0.32	\$ 0.25	\$ 0.69	\$ 0.62
Pro forma	0.31	0.24	0.68	0.59
Net earnings per share Diluted				
As reported	\$ 0.31	\$ 0.25	\$ 0.68	\$ 0.61
Pro forma	0.31	0.24	0.67	0.59

When we adopt FAS 123(R), currently scheduled for the beginning of 2006, we will include the expense associated with share-based payments issued to employees in our Condensed Consolidated Statements of Earnings. We have not yet completed our assessment of which valuation model or transition option to select. However, the 2005 long-term incentive awards issued to employees in February reduced the number of stock options granted, compared to 2004, and increased the number of restricted stock awards. The amortization of these restricted stock awards has been included in the results of operations since the grant date.

**Table of Contents****Note E Comprehensive Income**

Comprehensive income represents all non-owner changes in stockholders' equity and consists of the following:

<i>(In thousands)</i>	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Net earnings	\$ 100,099	\$ 79,193	\$ 215,407	\$ 194,093
Other comprehensive income (loss):				
Foreign currency translation adjustments, net	(95,655)	(8,344)	(167,729)	(37,252)
Amortization of gain on cash flow hedge	(414)	(414)	(829)	(829)
Unrealized losses on available-for-sale securities		(1,114)		(1,430)
Total comprehensive income	\$ 4,030	\$ 69,321	\$ 46,849	\$ 154,582

**Note F Earnings Per Share ( EPS )**

The information required to compute basic and diluted EPS is as follows:

<i>(in thousands, except per share amounts)</i>	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Numerator:				
Net earnings	\$ 100,099	\$ 79,193	\$ 215,407	\$ 194,093
Denominator:				
Weighted average shares outstanding:				
Basic	314,216	312,356	313,078	311,309
Effect of dilutive stock options and restricted stock	4,722	4,638	4,154	4,567
Diluted	318,938	316,994	317,232	315,876
EPS:				
Basic	\$ 0.32	\$ 0.25	\$ 0.69	\$ 0.62
Diluted	0.31	0.25	0.68	0.61

Options to purchase approximately 3.5 million shares of common stock were not included in our computation of diluted earnings per share for the second quarter of 2005 because their weighted average effect would have been anti-dilutive.

**Table of Contents****Note G Division Information**

The following is a summary of our significant accounts and balances by reportable segment (or Division), reconciled to consolidated totals. Division name changes below have been adopted to conform to internal company usage; no changes have been made to the composition of operations or balances.

*(In thousands)*

	<b>Sales</b>			
	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
North American Retail Division	\$ 1,451,123	\$ 1,340,495	\$ 3,149,353	\$ 2,945,070
North American Business Services Division	1,065,909	995,494	2,116,859	2,021,881
International Division	847,775	826,850	1,802,116	1,801,627
Total reportable segments	3,364,807	3,162,839	7,068,328	6,768,578
Eliminations	(755)	(515)	(1,385)	(1,101)
Total	\$ 3,364,052	\$ 3,162,324	\$ 7,066,943	\$ 6,767,477

*(In thousands)*

	<b>Division Operating Profit</b>			
	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
North American Retail Division	\$ 99,576	\$ 70,631	\$ 229,720	\$ 182,237
North American Business Services Division	115,680	96,120	216,928	193,077
International Division	84,739	106,316	183,499	242,954
Total reportable segments	299,995	273,067	630,147	618,268
Eliminations	(34)	(48)	(77)	(314)
Total	\$ 299,961	\$ 273,019	\$ 630,070	\$ 617,954

A reconciliation of the measure of division operating profit to consolidated earnings before income taxes is as follows:

*(In thousands)*

	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Total division operating profit	\$ 299,961	\$ 273,019	\$ 630,070	\$ 617,954
General and administrative expenses	(153,390)	(150,809)	(312,298)	(316,765)
Interest income	5,761	4,416	11,230	7,872
Interest expense	(15,179)	(13,988)	(25,562)	(31,272)
Other, net	3,632	433	2,071	551
Earnings before income taxes	\$ 140,785	\$ 113,071	\$ 305,511	\$ 278,340

We have been reviewing the composition of general and administrative (G&A) expenses and assessing the costs and benefits of additional allocations to the operating divisions for internal analyses and business performance

assessments. As a result of this analysis, we plan to allocate all G&A and other operating expenses to the operating segments and to redistribute certain other amounts based on refined allocation methodologies. We believe this change will result in a more meaningful presentation of our segment results. The redistribution is likely to impact business unit allocations of vendor program and advertising, as well as certain corporate G&A accounts. This methodology is being refined for internal reporting and is likely to be used for both internal and external reporting by the end of the year. Prior periods will be reclassified for useful comparisons once we begin to report in this manner.



**Table of Contents**

Total assets and goodwill by division are as follows:

<i>(In thousands)</i>	<b>Total Assets</b>		<b>Goodwill</b>	
	<b>June 25, 2005</b>	<b>December 25, 2004</b>	<b>June 25, 2005</b>	<b>December 25, 2004</b>
North American Retail Division	\$ 1,767,415	\$ 1,844,632	\$ 1,846	\$ 1,831
North American Business Services Division	1,029,122	1,054,216	229,950	229,950
International Division	2,358,573	2,456,944	743,885	817,888
Total reportable segments	5,155,110	5,355,792	975,681	1,049,669
Other	1,289,277	1,411,559		
Total	\$ 6,444,387	\$ 6,767,351	\$ 975,681	\$ 1,049,669

The change in goodwill for the first half of 2005 results from changes in foreign currency rates.

**Note H Pension Disclosures**

The components of net periodic pension cost for our two foreign defined benefit plans are as follows:

<i>(In millions)</i>	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Service cost	\$ 1.9	\$ 2.1	\$ 3.9	\$ 4.3
Interest cost	2.5	2.2	5.3	4.3
Expected return on plan assets	(2.1)	(1.6)	(4.0)	(3.2)
Net periodic pension cost	\$ 2.3	\$ 2.7	\$ 5.2	\$ 5.4

For the quarter and year-to-date periods ended June 25, 2005, we have contributed \$2.8 million and \$3.7 million, respectively, to our foreign pension plans. No significant changes are currently anticipated in our 2005 annual contributions compared to 2004.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****GENERAL**

Office Depot, Inc., together with our subsidiaries, is a global supplier of office products and services. We sell to businesses of all sizes and consumers through our three reportable segments (or Divisions): North American Retail Division, North American Business Services Division, and International Division. Division name changes below have been adopted to conform to internal company usage; no changes have been made to the composition of operations or balances.

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) is intended to provide information to assist you in better understanding and evaluating our financial condition and results of operations. We recommend that you read this MD&A in conjunction with our condensed consolidated financial statements and the notes to those statements included in Item 1 of this Quarterly Report on Form 10-Q, as well as our 2004 Annual Report on Form 10-K, filed with the U. S. Securities and Exchange Commission.

This MD&A contains significant amounts of forward-looking information. Without limiting the generality of the preceding sentence, when we use the words believe, estimate, plan, expect, intend, likely, anticipate, project, probably, should and similar expressions in this Quarterly Report on Form 10-Q, we are identifying forward-looking statements. Our Cautionary Statements, which you will find immediately following this MD&A and following the MD&A in our 2004 Annual Report on Form 10-K, apply to these forward-looking statements, and all forward-looking statements should be considered in light of those Cautionary Statements.

**Table of Contents****RESULTS OF OPERATIONS****OVERVIEW**

The company-wide 6% increase in sales for the quarter, combined with a steady gross profit percentage contributed to a 24% increase in diluted earnings per share for the second quarter of 2005 compared to the same period in 2004. The sales leverage and operating efficiencies in North America also resulted in declining expense ratios. Results in Europe continue to be a challenge, in part from difficult economic conditions. We continue to focus on improving the results from our International Division.

During the second quarter of 2005, we launched a review of our assets and businesses, with the intent of improving long-term performance. All business units, including corporate staff groups, are reviewing existing operating assets, commitments and programs to assess their appropriateness and usefulness as we move to improve our competitive position. This is a wide-ranging review and will include assessment of the effectiveness of both recent and long-standing investments, as well as the ability of existing assets to generate desired returns. Business unit recommendations will be reviewed by senior management and management's recommendations will be subject to approval by the board of directors. This process is currently under way and the outcome cannot be predicted at this time, but it may result in a material charge being recorded during the third quarter of 2005 and additional impacts in future fiscal periods, depending upon the outcome of the business review. In addition to this review, business units are focused on ways to improve efficiency and streamline operations over a multi-year horizon.

**Overall**

	Second Quarter				First Half			
	2005		2004		2005		2004	
Sales	\$ 3,364.1	100.0%	\$ 3,162.3	100.0%	\$ 7,066.9	100.0%	\$ 6,767.5	100.0%
Cost of goods sold and occupancy costs	2,327.9	69.2%	2,188.5	69.2%	4,879.0	69.0%	4,657.5	68.8%
Gross profit	1,036.2	30.8%	973.8	30.8%	2,187.9	31.0%	2,110.0	31.2%
Store and warehouse operating and selling expenses	736.2	21.9%	700.8	22.2%	1,557.8	22.0%	1,492.0	22.1%
Division operating profit	300.0	8.9%	273.0	8.6%	630.1	9.0%	618.0	9.1%
General and administrative expenses	153.4	4.6%	150.8	4.8%	312.3	4.4%	316.8	4.7%
Other operating expenses, net	4.1	0.1%	3.3	0.1%	10.3	0.2%	7.9	0.1%
Operating profit	\$ 142.5	4.2%	\$ 118.9	3.7%	\$ 307.5	4.4%	\$ 293.3	4.3%

The Overall table above provides a subtotal for division operating profit. We use this measure of performance to assess the operations of each business unit; and we believe it is useful to investors because it reflects each division's direct activity. Historically, we have not allocated our general and administrative expenses to our divisions. We are currently reviewing that policy and plan to modify this presentation by the end of the year. See *General and Administrative Expenses* below for additional discussion. Other companies may charge more or less general and

**Table of Contents**

administrative expenses to their divisions, and our results therefore may not be comparable to similarly titled measures used by some other entities. Our measure of division operating profit should not be considered as an alternative to operating income or net earnings determined in accordance with accounting principles generally accepted in the United States of America.

**North American Retail Division**

	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Sales	\$ 1,451.1	\$ 1,340.5	\$ 3,149.4	\$ 2,945.1
% change	8%	5%	7%	5%
Division operating profit	\$ 99.6	\$ 70.6	\$ 229.7	\$ 182.2
% of sales	6.9%	5.3%	7.3%	6.2%

Total North American Retail Division sales increased 8% in the second quarter and 7% in the first half of 2005. Comparable store sales in the 890 retail store locations in the U.S. and Canada that have been open for more than one year increased 3% in the second quarter and 2% for the first half of 2005. Comparable average transaction size increased, but comparable transaction counts decreased for both the second quarter and the first half of 2005.

Gross profit as a percent of sales increased during the second quarter and the first half compared to the same periods last year as a result of broad based product category gross margin improvement and vendor program support partially offset by increased sales from lower margin technology products.

Operating and selling expenses as a percent of sales benefited from increased sales leverage. Payroll and related costs as a percent of sales decreased. The cost of adding stores during the period, net of labor efficiencies put in place during 2004, was absorbed by the higher volume. Division operating profit increased 41% in the second quarter and 26% in the first half of 2005 compared to the same periods in 2004.

During the second quarter, we opened 17 new retail stores, closed one store and relocated four stores, bringing to 46 the number of new retail stores opened in the first half of 2005, and the total stores operated throughout the U. S. and Canada to 1,011. North American Retail also sells through non-traditional locations. The number of non-traditional locations totaled 15 for the second quarter of 2005 and 17 at the end of the same period in 2004.

**North American Business Services Division**

	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Sales	\$ 1,065.9	\$ 995.5	\$ 2,116.9	\$ 2,021.9
% change	7%	3%	5%	2%
Division operating profit	\$ 115.7	\$ 96.1	\$ 216.9	\$ 193.1
% of sales	10.9%	9.7%	10.2%	9.6%

North American Business Services Division sales increased 7% for the second quarter and 5% in the first half of 2005. Sales in the contract channel increased 11%, reflecting growth across all customer groups, primarily in large customer and national accounts, in part from an increase in the sales force. Increased sales in the Office Depot commercial

channel were offset by decreases in the Viking commercial channel.

**Table of Contents**

Gross profit as a percent of sales decreased in the second quarter and first half of 2005 compared to the same periods in 2004, reflecting promotional activity and a higher sales mix of technology products, partially offset by higher vendor program amounts and lower inventory shrink.

Store and warehouse operating and selling expenses as a percent of sales decreased in the second quarter and first half of 2005. The cost of added sales staff was more than offset by other salary reductions and warehouse efficiencies. Also included in the second quarter results are \$4.5 million of costs related to the call center optimization effort announced in the fourth quarter of 2004. This outsourcing activity is expected to be complete by the third quarter of 2005. Division operating profit increased 20% in the second quarter and 12% in the first half of 2005 compared to the same periods in 2004.

**International Division**

	<b>Second Quarter</b>		<b>First Half</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Sales	\$ 847.8	\$ 826.8	\$ 1,802.1	\$ 1,801.6
% change	3%	45%	%	68%
Division operating profit	\$ 84.7	\$ 106.3	\$ 183.5	\$ 243.0
% of sales	10.0%	12.9%	10.2%	13.5%

Sales in the International Division increased 3% (but decreased 1% in local currencies, with favorable foreign exchange rates accounting for the overall increase) in the second quarter and were flat (a decrease of 4% in local currencies) in the first half of 2005 compared to the same periods in 2004. The change in exchange rates from the corresponding periods of the prior year increased sales reported in U.S. dollars by \$32 million for the quarter and \$73 million for the first half of the year. Overall soft economic and business conditions in Europe have contributed to our sales declines in both the contract and catalog channels.

Gross profit as a percentage of sales decreased in both the second quarter and first half of 2005 compared to the same period last year because of continued pricing pressure in key product categories and increased competitive activity.

Selling and warehouse expenses, as a percent of sales, increased in both the second quarter and the first half of 2005 compared to the same periods of the prior year. The 2004 periods included benefits from the favorable settlement of claims related to our distribution network in Europe. Advertising expenses declined while payroll and delivery costs increased. Division operating profit declined 20% (a decline of 23% in local currencies) in the second quarter and declined 24% (a decline of 27% in local currencies) compared to the same periods in 2004. International division operating profit was positively impacted by foreign exchange rates during the second quarter and first half by \$3 million and \$7 million, respectively, when translated into U.S. dollars.

**Corporate and Other**

Income and expenses not allocated to our business divisions consist of general and administrative expenses, interest income and expense, income taxes and inter-division transactions.

*Other Operating Expenses:* For the second quarter and first half of 2005, new store pre-opening expenses totaled \$4.1 million and \$9.9 million. This reflects the addition of 46 new stores and five relocations in North American Retail during the first half of 2005, compared to four new stores and three relocations in the first half of 2004. Prior year results also include costs related to the integration of the Guilbert, S.A. business for both periods.





## **Table of Contents**

*General and Administrative Expenses:* As a percentage of sales, general and administrative ( G&A ) expenses decreased in the second quarter of 2005 to 4.6% compared to 4.8% for the same period last year. The decrease reflects leverage from increased sales, as well as a gain on disposal of property previously used in G&A activities.

We have been reviewing the composition of G&A expenses and assessing the costs and benefits of additional allocations to the operating divisions for internal analyses and business performance assessment. As a result of this analysis, we plan to begin to allocate all G&A and other operating expenses to the operating segments and to redistribute certain other amounts based on refined allocation methodologies. We believe this change will result in a more meaningful presentation of our segment results. The redistribution is likely to impact business unit allocations of vendor program and advertising, as well as certain corporate G&A accounts. This methodology is being refined for internal reporting and is likely to be used for both internal and external reporting by the end of the year. Prior periods will be reclassified for useful comparisons once we begin to report in this manner.

*Interest Expense:* The decrease in interest expense in 2005 compared to the first half of 2004 reflects the impact of the early redemption of \$250 million of senior subordinated notes in December 2004.

*Income taxes:* The effective income tax rate for the second quarter of 2005 declined to 29% from 30% for the same period in the prior year. The net change reflects a favorable adjustment to an accrual for an uncertain tax position and a reduction in accrued taxes on the expected repatriation of foreign earnings from a clarification to the relevant tax rules, partially offset by the impact of a higher mix of domestic income taxed at higher effective rates. During the fourth quarter of 2004 we estimated we would repatriate at least \$200 million of foreign earnings during 2005 and provided deferred taxes on that amount. We have not yet completed our assessment of the amount to be repatriated for the full year 2005, but any change in that amount will result in a corresponding change in income tax expense at the time the assessment is completed.

Our effective income tax rate for the remainder of 2005 will likely be affected by the resolution of certain open items. Legislation is pending in the United Kingdom that could limit the amount of our current and future deductions. Because the legislation is not yet final, we cannot accurately estimate the potential impact, but some increase in our effective tax rate from this legislation is likely, although other factors may mitigate the impact of this change. Also, we have certain audit periods under examination with taxing authorities. We are in the final stages of two such examinations, and the resolution of open items could impact our provision for income taxes when finalized. We expect to resolve one or both of these examinations before the end of 2005.

## **LIQUIDITY AND CAPITAL RESOURCES**

During the first half of 2005, cash provided by operating activities was \$86.4 million compared to \$308.8 million during the same period last year. This change primarily reflects an increase in settlement of accounts payable during the first half of 2005 compared to the same period last year. Inventory declined in the first half of 2005, but by less than the comparable period in the prior year. We have added stores, built our inventory assortments and reduced out of stock positions. Additionally, cash was used in 2005 to settle certain tax payments that were deferred by the government for businesses affected by hurricanes in 2004.

Cash used in investing activities was \$175.0 million in the second half of 2005 compared to \$213.9 million in the same period last year. The use of cash in 2005 reflects capital expenditures from the opening of 46 new office supply stores and five relocations in North America and purchases of short-term investments, partially offset by the net liquidation of a short-term investment. Investing activities in 2004 include opening four new stores, the relocation of three stores, payments on the purchase of former Kids R Us stores, purchases of short-term investments and the purchase of land for a corporate facility. That project was subsequently cancelled and the land has been sold. Proceeds from the sale are expected in the fourth quarter of 2005, as the Company agreed to accept an interest-bearing

promissory note at the time of the sale of the land in lieu of immediate payment.

## **Table of Contents**

Cash used in financing activities was \$43.8 million in the first half of 2005 compared to cash provided of \$24.7 million during the same period in 2004. Open market purchases of our common stock totaled \$90.6 million and payments on long-term borrowings totaled \$32.8 million. This was partially offset by proceeds from issuance of common stock under our employee related plans of \$79.6 million.

At June 25, 2005, we had approximately \$603.6 million of available credit under our revolving credit facility and letters of credit outstanding totaling \$76.2 million.

## **CRITICAL ACCOUNTING POLICIES**

Our condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Preparation of these statements requires management to make judgments and estimates. Some accounting policies have a significant impact on amounts reported in these financial statements. A summary of significant accounting policies and a description of accounting policies that are considered critical may be found in our 2004 Annual Report on Form 10-K, filed on March 10, 2005, in the Notes to the Consolidated Financial Statements, Note A, and the Critical Accounting Policies section.

## **New Accounting Pronouncement**

In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*, ( FAS 123(R) ). This Statement requires companies to expense the estimated fair value of stock options and similar equity instruments issued to employees. Currently, companies are required to calculate the estimated fair value of these share-based payments and can elect to either include the estimated cost in earnings or disclose the pro forma effect in the footnotes to their financial statements. We have chosen to disclose the pro forma effect. The fair value concepts were not changed significantly in FAS 123(R); however, in adopting this Standard, companies must choose among alternative valuation models and amortization assumptions. The valuation model and amortization assumption we have used continues to be available, but we have not yet completed our assessment of the alternatives.

In April 2005, the U.S. Securities and Exchange Commission announced a deferral of the effective date of FAS 123(R) for calendar year companies until the beginning of 2006. See Note D for pro forma disclosure.

## **CAUTIONARY STATEMENTS for Purposes of the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995**

In December 1995, the Private Securities Litigation Reform Act of 1995 (the Act ) was enacted by the United States Congress. The Act, as amended, contains certain amendments to the Securities Act of 1933 and the Securities Exchange Act of 1934. These amendments provide protection from liability in private lawsuits for forward-looking statements made by public companies. We want to take advantage of the safe harbor provisions of the Act. In doing so, we have disclosed these forward-looking statements by informing you in specific cautionary statements of the circumstances which may cause the information in these statements not to transpire as expected.

This Quarterly Report on Form 10-Q contains both historical information and other information that you may use to infer future performance. Examples of historical information include our quarterly financial statements and the commentary on past performance contained in our MD&A. While we have specifically identified certain information as being forward-looking in the context of its presentation, we caution you that, with the exception of information that is clearly historical, all the information contained in this Quarterly Report on Form 10-Q should be considered to be forward-looking statements as referred to in the Act. Without limiting the generality of the preceding sentence, any time we use the words estimate, plan, probably, should, may, project, intend, , likely, expect, believe

continue, and similar expressions, we intend to clearly express that the information deals with possible future events and is forward-looking in nature.

**Table of Contents**

Forward-looking information involves risks and uncertainties, including certain matters that we discuss in more detail below and in our 2004 Annual Report on Form 10-K filed with the Securities and Exchange Commission. This information is based on various factors and important assumptions about future events that may or may not actually come true. As a result, our operations and financial results in the future could differ materially and substantially from those we have discussed in the forward-looking statements in this Quarterly Report. In particular, the factors we discuss in our 2004 Annual Report on Form 10-K could affect our actual results and could cause our actual results during the remainder of 2005 and in future years to differ materially from those expressed in any forward-looking statement made by us in this Quarterly Report on Form 10-Q. Those Cautionary Statements contained in our 2004 Annual Report on Form 10-K are incorporated herein by this reference to them.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Interest Rate Risks**

At June 25, 2005, there had not been any material change in the interest rate risk information disclosed in the Market Sensitive Risks and Positions subsection of the Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in Item 7 of our 2004 Annual Report on Form 10-K.

**Foreign Exchange Rate Risks**

At June 25, 2005, there had not been any material change in any of the foreign exchange risk information disclosed in the Market Sensitive Risks and Positions subsection of the Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in Item 7 of our 2004 Annual Report on Form 10-K.

**Item 4. CONTROLS AND PROCEDURES**

- (a) Disclosure Controls and Procedures. The company's management, with the participation of the company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report. Based on that evaluation, these officers have concluded that the corporation's disclosure controls and procedures are effective for the purpose of ensuring that material information required to be in this quarterly report is made known to them by others on a timely basis and that information required to be disclosed by the company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

**Table of Contents**

(b) Changes in Internal Controls. The company is continuously seeking to improve the efficiency and effectiveness of its operations and of its internal controls. This results in refinements to processes throughout the company. However, there has been no change in the company's internal control over financial reporting that occurred during the company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 1. LEGAL PROCEEDINGS**

We are involved in litigation arising in the normal course of our business. While, from time to time, claims are asserted that make demands for large sums of money (including, from time to time, actions which are asserted to be maintainable as class action suits), we do not believe that any of these matters, either individually or in the aggregate, will materially affect our financial position or the results of our operations.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information with respect to company purchases made of Office Depot, Inc. common stock during the second quarter of the 2005 fiscal year:

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(1)	(d) Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs
March 27, 2005 – April 23, 2005		\$		\$ 456,472,000
April 24, 2005 – May 21, 2005	1,372,500	\$ 19.95	1,372,500	429,096,000
May 22, 2005 – June 25, 2005	1,651,400	\$ 21.18	1,651,400	394,128,000
Total	3,023,900	\$ 20.62	3,023,900	\$ 394,128,000

(1) On September 16, 2004, we announced that the board of directors authorized a common stock repurchase program. Under this program, the company is authorized to repurchase up to \$500 million of Office Depot, Inc. common stock through September 2006. This amount includes the \$50 million repurchase authorizations for each of the years 2005 and 2006 approved in 2001 under an annually renewing program that continues until terminated by the board of directors.

**Table of Contents****Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Company's annual meeting of stockholders was held on May 13, 2005. Of the total number of common shares outstanding on March 10, 2005, a total of 271,197,961 were represented in person or by proxy. Results of votes with respect to proposals submitted at that meeting are as follows:

- a. To elect 12 nominees to serve as directors to hold office until the next annual meeting of our stockholders or until their successors have been elected and qualified. Our stockholders voted to elect all 12 nominees to serve as directors. Votes recorded, by nominee, were as follows:

<b>Nominee</b>	<b>For</b>	<b>Against/ Withheld</b>
Lee A. Ault, III	247,702,938	23,495,023
Neil R. Austrian	255,521,166	15,676,795
David W. Bernauer	257,644,725	13,553,236
Abelardo E. Bru	249,000,306	22,197,655
David I. Fuente	255,361,081	15,836,880
Brenda J. Gaines	257,617,831	13,580,130
Myra M. Hart	248,982,733	22,215,228
W. Scott Hedrick	247,028,614	24,169,347
James L. Heskett	257,577,706	13,620,255
Patricia H. McKay	257,613,330	13,584,631
Michael J. Myers	255,641,432	15,556,529
Steve Odland	255,474,837	15,723,124

- b. To ratify our Board's appointment of Deloitte & Touche LLP as our independent public accountants for the 2005 fiscal year. Our stockholders voted to approve this proposal with 265,587,670 votes for and 3,942,809 votes against. There were 1,667,512 abstentions and 42,153,440 broker non-votes.
- c. To consider a proposal from a shareholder recommending: (i) that our board of directors amend the bylaws of the company to provide that no corporate officer shall receive annual compensation in excess of the limits established by the Internal Revenue Code for deductibility of employee remuneration, without approval by a majority of the stockholders within one year preceding the payment of such compensation; (ii) to require that performance-based compensation be excluded from such limitation only if the company shall first have disclosed to stockholders the specific performance goals and standards adopted for any performance-based compensation plan; and (iii) that incentive stock options shall be recorded as an expense on the company's financial statements. Our stockholders voted against this proposal with 213,220,364 votes against and 12,712,957 votes for. There were 2,104,195 abstentions and 85,313,915 broker non-votes.
- d. To consider a proposal from a shareholder recommending that our board of directors amend the governance documents (certificate of incorporation or bylaws) of the company to provide that director nominees shall be elected by the affirmative vote of the majority of the votes cast at an annual meeting of shareholders. Our stockholders voted to approve this proposal with 117,488,593 votes for and 108,452,091 votes against. There were 2,096,582 abstentions and 85,314,165 broker non-votes.

**Table of Contents**

**Item 6. EXHIBITS**

Exhibits

31.1	Rule 13a-14(a)/15d-14(a) Certification of CEO
31.2	Rule 13a-14(a)/15d-14(a) Certification of CFO
32	Section 1350 Certification



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

/s/ OFFICE DEPOT, INC.  
(Registrant)

Date: July 21, 2005

By: /s/ Steve Odland  
Steve Odland  
Chief Executive Officer and Chairman,  
Board of Directors (Principal Executive  
Officer)

Date: July 21, 2005

By: /s/ Charles E. Brown  
Charles E. Brown  
President, International, Executive Vice  
President, Finance and Chief Financial  
Officer (Principal Financial Officer)

Date: July 21, 2005

By: /s/ Randy T. Pianin  
Randy T. Pianin  
Senior Vice President, Finance and  
Controller (Principal Accounting  
Officer)