

ADVANCED ENVIRONMENTAL RECYCLING TECHNOLOGIES INC

Form 8-K

October 08, 2008

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 8-K  
CURRENT REPORT**

**Pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): October 3, 2008**

**Advanced Environmental Recycling Technologies, Inc.**

*(Exact name of registrant as specified in its charter)*

<b>Delaware</b> <i>(State or other jurisdiction of incorporation or organization)</i>	<b>1-10367</b> <i>(Commission File Number)</i>	<b>71-0675758</b> <i>(I.R.S. Employer Identification No.)</i>
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**914 N Jefferson Street**  
**Springdale, Arkansas**  
*(Address of Principal Executive Offices)*

**72764**  
*(Zip Code)*

**Registrant's telephone number, including area code (479) 756-7400**

**Not Applicable**

**(Former name and former address, if changed since last report.)**

**Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:**

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)**
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)**
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))**
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))**
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**ITEM 1.01 ENTRY INTO A MATERIAL DEFINITIVE AGREEMENT**  
**SIGNATURE**

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**ITEM 1.01 ENTRY INTO A MATERIAL DEFINITIVE AGREEMENT**

AERT signed a Channel Program/Exclusive Supply Agreement with Lowe's Companies, Inc. (Lowe's) for distribution of all ChoiceDek® brand decking materials and other products and accessories. AERT agreed during the term of the Agreement to distribute and sell only to Lowe's in the Home Improvement Channel (defined as an entity that sells products or services to the public, at wholesale or retail, a significant portion of which are hardware, garden, and/or home improvement products or services) all of its ChoiceDek® brand decking and other ChoiceDek products (and other products having the same or substantially the same formulation and design). However, this exclusive sale commitment excludes and does not restrict sales of AERT's MoistureShield® decking materials and products or any of AERT's deck tile or fencing materials and products. Lowe's reserves the right to manufacture, distribute and sell products of the same type or class as the ChoiceDek products and the parties may consult and agree from time to time to add or delete products to be subject to such exclusivity provisions. AERT agrees to provide customary support services in connection with the arrangement and to treat Lowe's as a most favored customer as it relates to the ChoiceDek exclusive products. The Agreement covers consumer demand for said products, but does not provide for minimum product purchase commitments. Lowe's has agreed to promote the ChoiceDek brand with advertising and marketing during this time.

The initial term of the agreement is two years from January 1, 2009 with automatic one year renewals unless either party gives 120 days prior notice of intention not to renew, although the Agreement may be terminated earlier by either party in the event of a default by the other party or upon termination of AERT's related Master Standard Buying Agreement with Lowe's.

In the event that during the term of the Agreement AERT proposes to sell or transfer any material portion of the AERT business that provides Lowe's the ChoiceDek exclusive products, Lowe's is entitled to a 60-day right of first refusal to acquire such business. Lowe's may terminate the Agreement if it does not exercise such right of first refusal.

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**SIGNATURE**

**Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.**

**ADVANCED ENVIRONMENTAL  
RECYCLING  
TECHNOLOGIES, INC.**

**By: /s/ JOE G. BROOKS  
Joe G. Brooks,  
*Chairman and Chief Executive Officer***

**Date: October 8, 2008**