

UNITED DEFENSE INDUSTRIES INC

Form 10-Q

April 28, 2005

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 001-16821

**UNITED DEFENSE INDUSTRIES, INC.**

*(Exact Name of Registrant as Specified in its charter)*

**Delaware**

*(State or other jurisdiction of incorporation)*

**52-2059782**

*(IRS Employer Identification No.)*

**1525 Wilson Boulevard, Suite 700**

**Arlington, Virginia**

*(Address of Principal Executive Offices)*

**22209-2411**

*(Zip Code)*

**(703) 312-6100**

*(Registrant's telephone number, including area code)*

Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At April 15, 2005 there were 50,848,293 shares outstanding of the Registrant's common stock, par value \$.01 per share.

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**UNITED DEFENSE INDUSTRIES, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands)

**December 31,**  
**2004**

**March 31, 2005**

**(Unaudited)**

<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$	307,258	\$ 287,375
Trade receivables, net		202,980	187,444
Long-term contract inventories		324,937	336,936
Other current assets		34,029	32,647
<b>Total current assets</b>		<b>869,204</b>	<b>844,402</b>
Property, plant and equipment, net		199,507	200,313
Goodwill, net		355,653	358,137
Intangible assets, net		9,956	9,757
Prepaid pension and postretirement benefit cost		120,459	118,451
Restricted cash		13,201	12,404
Other assets		33,594	33,188
<b>Total assets</b>	<b>\$</b>	<b>1,601,574</b>	<b>\$ 1,576,652</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>			
Current liabilities:			
Current portion of long-term debt	\$	52,043	\$ 52,043
Accounts payable, trade and other		132,480	116,102
Advanced payments		372,889	367,388
Current tax liability		25,159	12,660
Deferred tax liability, net		20,000	20,499
Accrued and other liabilities		170,164	158,523
<b>Total current liabilities</b>		<b>772,735</b>	<b>727,215</b>
Long-term liabilities:			
Long-term debt, net of current portion		472,904	459,894
Accrued pension and postretirement benefit cost		46,317	45,945
Deferred tax liability		5,166	4,923
Other liabilities		78,336	79,674
<b>Total liabilities</b>		<b>1,375,458</b>	<b>1,317,651</b>
Commitments and contingencies			
Stockholders' equity:			
Common stock \$.01 par value, 150,000,000 shares authorized; 53,103,539 and 50,611,739 issued and outstanding at December 31, 2004; 53,338,426 and 50,846,626 issued and outstanding, respectively, at		506	508

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March 31, 2005

Additional paid-in-capital	198,083	213,525
Deferred compensation	(3,322)	(10,208)
Retained earnings	27,834	54,165
Accumulated other comprehensive gain	3,015	1,011
<b>Total stockholders equity</b>	<b>226,116</b>	<b>259,001</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 1,601,574</b>	<b>\$ 1,576,652</b>

See accompanying notes.

**UNITED DEFENSE INDUSTRIES, INC.**  
**UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except per share data)

	Three months ended March 31,	
	2004	2005
Sales	\$ 547,077	\$ 544,060
Costs and expenses:		
Cost of sales	435,087	437,442
Selling, general and administrative expenses	38,759	40,586
Merger related expenses		4,054
Research and development	6,553	4,743
Total expenses	480,399	486,825
Income from operations	66,678	57,235
Other income (expense):		
Earnings related to investments in foreign affiliates	5,816	
Interest income	973	1,822
Interest expense	(6,454)	(6,683)
Total other income (expense)	335	(4,861)
Income before income taxes	67,013	52,374
Provision for income taxes	25,130	19,677
Net income	\$ 41,883	\$ 32,697
Earnings per common share-basic	\$ 0.80	\$ 0.64
Weighted average common shares outstanding	52,400	50,752
Earnings per common share-diluted	\$ 0.78	\$ 0.63
Weighted average common shares outstanding	53,368	51,889

See accompanying notes.

**UNITED DEFENSE INDUSTRIES, INC.**  
**UNAUDITED CONSOLIDATED STATEMENTS**  
**OF CHANGES IN STOCKHOLDERS EQUITY**  
(In thousands)

	Common Stock	Additional Paid-In Capital	Deferred Compensation	Retained Earnings	Accumulated Other Comprehensive (Loss)/Gain	Total
<b>Balance, December 31, 2004</b>	\$ 506	\$ 198,083	\$ (3,322)	\$ 27,834	\$ 3,015	\$ 226,116
Issuance of restricted stock awards		7,558	(7,558)			
Amortization of deferred stock compensation			672			672
Exercise of stock options	2	5,097				5,099
Tax benefit from stock options		2,787				2,787
Cash dividend (\$0.125 per share)				(6,366)		(6,366)
Net foreign currency translation					(1,182)	(1,182)
Change in fair value of foreign currency and interest rate hedges, net of tax					(763)	(763)
Change in unrealized appreciation on investment					(59)	(59)
Minimum pension liability, net of tax						
Net income for the three months ended March 31, 2005				32,697		32,697
Total comprehensive income						30,693
<b>Balance, March 31, 2005</b>	\$ 508	\$ 213,525	\$ (10,208)	\$ 54,165	\$ 1,011	\$ 259,001

See accompanying notes.

**UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)

	Three months ended March 31,	
	2004	2005
<b>Operating activities</b>		
Net income	\$ 41,883	\$ 32,697
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	6,754	6,758
Amortization of software	1,221	735
Amortization of other intangibles	1,720	1,598
Amortization of financing costs	759	555
Deferred tax provision	2,336	416
Changes in operating assets and liabilities, net of effect of acquisitions		
Trade receivables	(54,399)	14,780
Inventories	30,288	(10,692)
Other assets	19,940	2,772
Prepaid pension and postretirement benefit cost	1,561	2,008
Accounts payable, trade and other	(24,615)	(15,086)
Advanced payments	1,861	(5,046)
Current tax liability		(12,532)
Accrued and other liabilities	7,286	(8,184)
Accrued pension and postretirement benefit cost	(3,686)	629
Cash provided by operating activities	32,909	11,408
<b>Investing activities</b>		
Capital expenditures	(5,056)	(6,534)
Purchase of Engineered Plastic Designs, Inc., net of \$0.2 million cash acquired		(7,997)
Purchase of Kaiser Compositek, Cercom and Hawaii Shipyards	(45,766)	
Cash used in investing activities	(50,822)	(14,531)
<b>Financing activities</b>		
Payments on long-term debt	(13,010)	(13,010)
Proceeds from sale of common stock	3,290	5,099
Dividend payment		(6,366)
Cash used in financing activities	(9,720)	(14,277)
Effect of exchange rate changes on cash	(2,688)	(2,483)
Decrease in cash and cash equivalents	(30,321)	(19,883)
Cash and cash equivalents, beginning of year	286,730	307,258
Cash and cash equivalents, end of period	\$ 256,409	\$ 287,375



See accompanying notes.

**UNITED DEFENSE INDUSTRIES, INC.**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**March 31, 2005**

**1. Basis of Presentation**

The financial information presented as of any date other than December 31 has been prepared from the books and records without audit. Financial information as of December 31, 2004 presented in this quarterly report has been derived from the audited financial statements of United Defense Industries, Inc., but does not include all the associated annual disclosures required by generally accepted accounting principles. Certain amounts in prior period financial statements have been reclassified to conform to the current period presentation. In the opinion of management, the accompanying unaudited interim financial statements contain all adjustments (consisting of normal, recurring adjustments) necessary to present fairly our financial position as of March 31, 2005 and the results of operations for the three months ended March 31, 2004 and 2005 and cash flows for the three months ended March 31, 2004 and 2005. The results of operations are not necessarily indicative of the results that may be expected for the year ending December 31, 2005. These unaudited consolidated financial statements should be read in conjunction with the financial statements and the notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2004.

**2. Summary of Significant Accounting Principles**

***Revenue and Profit Recognition for Contracts-in-Progress***

We use different techniques for estimating and recording revenues depending on the type and characteristics of the contract. Sales are recognized on most fixed-price production contracts when the risks and rewards of ownership have been transferred to the customer. For our DoD production contracts, those criteria are typically met when the manufacture of the product is completed and the customer has certified it as meeting the contract specifications and as having passed quality control tests. However, under recent Bradley and M113 production contracts, sales are not recognized until the vehicles are fielded to individual U.S. Army ( Army ) units, because it is at that point that the risks and rewards of ownership are stipulated to be transferred. Fielding a vehicle refers to the final deprocessing activity such as verifying proper running condition, installing on-board equipment, and obtaining certified customer acceptance at their site of operation. This contractual provision extends the period of time during which these vehicles are carried as inventory and may result in an uneven distribution of revenue from these contracts between periods.

For production contracts with foreign customers, sales are generally recorded upon shipment of products to the customer, which corresponds to when the risks and rewards of ownership transfer. Gross margin on each unit delivered or accepted is recognized, based on an estimate of the margin that will be realized over the life of the related contract. We evaluate estimates of gross margin on production contracts quarterly and recognize changes in estimates of gross margins during the period in which those changes are determined. Sales under fixed-price ship repair and maintenance contracts are recognized as work is performed. Under this method, contract costs are expensed as incurred and sales are recognized simultaneously based on the ratio of direct labor inputs and other costs incurred to date compared with estimated total direct labor inputs and total costs. Sales under cost reimbursement contracts for research, engineering, prototypes, ship repair and maintenance and certain other contracts are recorded as costs are incurred and include estimated base fees in the proportion that costs incurred to date bear to total estimated costs. Award fees are recorded as revenue when contracts are modified to incorporate the earned award fees. We charge any anticipated losses on a contract to operations as soon as those losses are determined.

***Stock-Based Compensation***

At March 31, 2005, we had a stock-based employee compensation plan, which is described more fully in our Form 10-K for the year ended December 31, 2004. We account for the plan under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations. Accordingly, we record compensation expense over the vesting period in our consolidated

**UNITED DEFENSE INDUSTRIES, INC.****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

statements of operations if the option price is less than fair value of the common stock at the date an option is granted. Upon closing of our merger agreement with BAE Systems (See Note 13), all of the outstanding stock options and restricted shares will vest.

The following table illustrates the effect on net income and earnings per share if we had elected to apply the fair value recognition provisions of FASB Statement No. 123 (as amended by SFAS 148), Accounting for Stock-Based Compensation, to stock-based employee compensation.

	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2005</b>
	<b>(In thousands, except per share data)</b>	
Reported net income	\$ 41,883	\$ 32,697
Add back: Compensation expense recorded, net of related tax effects	162	419
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(1,708)	(1,396)
Pro forma net income	\$ 40,337	\$ 31,720
<b>Earnings per share:</b>		
Basic as reported	\$ 0.80	\$ 0.64
Basic pro forma	\$ 0.77	\$ 0.63
Diluted as reported	\$ 0.78	\$ 0.63
Diluted pro forma	\$ 0.76	\$ 0.61

***Restricted Stock***

On March 2, 2005, the Board of Directors authorized the issuance of up to 266,700 shares of restricted stock. A portion of the awards (133,350 shares) vest on the passage of time and become fully vested on December 31, 2007. Compensation expense for those awards was measured on the fair value of \$56.68 per share at the date of grant and is being amortized over the vesting period. During the quarter ended March 31, 2005, compensation expense related to these restricted stock grants was approximately \$0.7 million. The remaining 133,350 shares are performance based shares and vest if certain financial targets are achieved by December 31, 2007. Compensation expense for the performance based awards will be recorded only if it becomes probable that the performance targets will be met and the shares will vest. The expense will be measured periodically based on the fair value of shares at each reporting period until the number of shares to be issued becomes known. As of March 31, 2005 we have not recorded any compensation expense related to the performance based awards. The restricted shares require no payment from the recipient employee or director.

***Stock Repurchase***

In March 2004, the Board of Directors authorized the repurchase of up to \$100 million of our common stock. The total number of shares repurchased under the plan as of December 31, 2004 was 2,491,800 at an aggregate cost of \$92.7 million, before expenses. In January 2005, the Board of Directors authorized the repurchase of up to an

additional \$100 million shares of our common stock. During the first quarter of 2005, no additional UDI shares were repurchased.

**UNITED DEFENSE INDUSTRIES, INC.**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Dividend**

In January, 2005, the Board of Directors authorized a quarterly dividend payment of \$0.125 per share, which commenced on March 1, 2005 to shareholders of record as of February 15, 2005. We paid a dividend of \$6.4 million on March 1, 2005.

**New Accounting Pronouncements**

On October 13, 2004, the FASB reached a consensus on the effective date for SFAS No. 123R ( SFAS 123R ), Share-Based Payment. SFAS 123R requires us to measure compensation cost for all share-based payments at fair value for annual periods beginning after June 15, 2005. We are currently evaluating the requirements and impact of SFAS 123R on the Company's consolidated financial statements.

On October 22, 2004, the FASB issued two FASB Staff Positions (FSPs) regarding the accounting implications of the American Jobs Creation Act of 2004. We are currently evaluating the requirements and impact of FSP No. 109-1, Application of FASB Statement No. 109 Accounting for Income Taxes to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004. However, it is not expected to have a material effect on our effective tax rate. FSP No. 109-2, Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004 will not affect our consolidated financial statements.

**3. Investments in Affiliated Companies**

Our investment in our 51% owned foreign joint venture in Turkey, FNSS Savunma Sistemleri A.S. is accounted for using the equity method because we do not control it due to our partner's veto rights over most operating decisions, although we do have the ability to exercise influence over its operating and financial policies. Our share of the earnings from our investment in Turkey was \$5.8 million and \$0.0 for the three months ended March 31, 2004 and 2005, respectively. A dividend payment from FNSS in 2005 is unlikely. Since FNSS has completed its production contracts, its ability to pay dividends in future years is unclear. Consequently this deterioration in the outlook is viewed as other than temporary. We discontinued recognizing our share of the equity in earnings and wrote off our investment balance as of June 30, 2004.

The following table reports financial results from the joint venture in Turkey:

	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2005</b>
	<b>(In thousands)</b>	
Sales	\$ 51,607	\$ 1,800
Cost of sales	24,235	1,038
Net income	11,405	(3,849)

**4. Comprehensive Income**

Comprehensive income was \$41.5 million and \$30.7 million for the three-month periods ended March 31, 2004 and 2005, respectively. Comprehensive income consists primarily of net income, net foreign currency translation adjustments, and fair value adjustments of foreign currency and interest rate hedges, net of taxes.

**5. Long-term Debt**

We have a credit facility with various banks that includes \$900 million of term loan facilities and a \$200 million revolving credit facility. Outstanding borrowings on the term loan facilities were \$511.9 million at March 31, 2005. The facilities bear interest at variable rates with a weighted average rate of 4.77% at

**UNITED DEFENSE INDUSTRIES, INC.****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

March 31, 2005. These loans are due through 2009 and provide for quarterly principal and interest payments. Principal payments of \$13.0 million were made during the first three months of 2005.

Outstanding borrowings under the credit facility are guaranteed by certain of our subsidiaries and are secured by a lien on our present and future tangible and intangible assets.

**6. Pension and Other Post Retirement Benefits**

At December 31, 2004, we revised the discount rate assumption used in the determination of net pension and post retirement costs and benefit obligations from 6.0% to 5.75%. On January 1, 2005 the rate of return assumption used for the actuarial estimates of these benefit programs was unchanged at 8.5%. Components of Net Periodic Benefit Cost for the three months ended March 31, 2004 and 2005 include:

	Pension Benefits		Other Benefits	
	2004	2005	2004	2005
	(In thousands)			
Service cost	\$ 4,775	\$ 5,192	\$ 386	\$ 416
Interest cost	10,696	11,367	838	895
Expected return on plan assets	(14,154)	(15,121)	(1,363)	(1,456)
Amortization of prior service costs	458	458	34	130
Amortization of of net loss	1,390	1,930	5	40
Net periodic benefit cost	\$ 3,165	\$ 3,826	\$ (100)	\$ 25

**7. Commitments and Contingencies*****Termination Claims***

In 1994 the Army initiated the Crusader program to develop an integrated and extensively automated two-vehicle artillery system consisting of a 155mm, self-propelled howitzer and a resupply vehicle. During the lifetime of the program, we were the sole-source prime contractor for its design and development. The Army's plan called for fielding of 480 Crusader systems, but in May 2002 the Secretary of Defense announced the termination of the program. We subsequently received Army funding to accomplish an orderly closeout of Crusader activities and transition key Crusader technologies to the Future Combat Systems ( FCS ) Non-Line-of-Sight Cannon ( NLOS-C ) program. Through March 31, 2005 we incurred \$39.6 million of termination costs of which we have invoiced and recovered \$36.3 million from the Army. In order to complete the Crusader termination process, we are negotiating a final termination settlement with the Army which we expect to conclude in due course.

In 1997 we were awarded a contract to provide repairs and maintenance for the U.S. Navy ( Navy ) on mine-countermeasures class vessels that were home-ported in Ingleside, Texas. We established a ship repair operation on leased facilities to accomplish this contract as well as follow-on contracts which continued through 2004. During 2004, the Navy's contract awards in Ingleside were protested by a competitor. Although we were not directly involved in this protest, the Navy elected to terminate our contract as well as other related ship repair contracts at Ingleside for the convenience of the government. We chose not to participate in re-procurement activities because this process is expected to be lengthy and costly. Our operation in Ingleside ceased in October 2004, and all employees were either relocated or terminated by December 2004. We plan to submit our termination claim to the Navy in the second quarter of 2005.

**UNITED DEFENSE INDUSTRIES, INC.**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Legal Proceedings***

As a government contractor, we are subject to the audit, review, and investigative authority of various U.S. Government agencies. Depending upon the particular jurisdictional statute, violations of federal procurement rules may result in contract price reductions or refunds, civil penalties, and/or criminal penalties. Government contractors that violate the False Claims Act and/or other applicable laws may be suspended or debarred from receiving further government contracts. Given our dependence on U.S. Government contracts, suspension or debarment is an inherent risk that could readily have a material adverse effect on us. Our policy is to cooperate with governmental investigations and inquiries regarding compliance matters, and we also make voluntary disclosures of compliance issues to governmental agencies as appropriate. In the ordinary course of business, we provide information on compliance matters to various government agencies, and we expect to continue to do so in the future. For example, as previously disclosed, in 2002 we were served with a grand jury subpoena issued by the United States District Court for the Eastern District of Virginia, seeking information regarding a 2000 contract between us and the Italian government for the upgrading of amphibious assault vehicles. We believe that the grand jury investigation seeks to ascertain whether any violation of the Foreign Corrupt Practices Act occurred in connection with the Italian contract. While we are not aware of any such violation, and we are cooperating with the investigation, it is too early for us to determine whether the ultimate outcome of the investigation would have a material adverse impact on our results of operations or financial position.

From time to time we are involved in legal proceedings arising in the ordinary course of our business. We believe that we have adequately reserved for these liabilities and that there is no litigation pending that we expect to have a material adverse effect on our results of operations or financial condition.

***Environmental Matters***

We incur costs annually to comply with environmental laws, regulations and permits. Operating and maintenance costs associated with ongoing environmental compliance and prevention of pollution at our facilities are a normal, recurring part of operations, are not significant relative to total operating costs or cash flows, and are generally allowable as contract costs under our contracts with the U.S. Government ( Allowable Costs ).

As with compliance costs, a significant portion of our expenditures for remediation of existing contamination related to our operations consist of Allowable Costs. As of March 31, 2005, we had accrued approximately \$32.3 million to cover investigation and/or remediation costs that may or may not be Allowable Costs. The amount accrued is based on management's best estimates of the probable and reasonably estimable costs related to remediation obligations, although there is a possibility that amounts in excess of costs accrued may be incurred. The most significant of the estimated liabilities are related to ongoing remediation efforts described below.

One of our largest ship repair operations is located in San Diego, California. Pursuant to a requirement from the California Regional Water Quality Control Board, we completed a study of sedimentary contamination in San Diego Bay. Once definitive clean-up criteria are established, we expect that we will be required to begin remediation procedures with respect to the contamination. We anticipate that the total cost associated with the remediation phase will range from \$6 million to \$9 million, although it is conceivable that costs could be as high as \$32 million if the most stringent clean-up standard were to be adopted. Up to \$9.1 million of such remediation costs, to the extent the costs are not recovered on United States Marine Repair's ( USMR ) government contracts or from other responsible parties, may be recoverable from USMR's former shareholders under an escrow arrangement established in 1997 when the San Diego operation was acquired by USMR. Also, a further \$15 million escrow fund was established in our 2002 acquisition of USMR, which we believe is available in respect to USMR's remediation exposure. We have asserted claims against both escrow funds, primarily on account of the potential remediation exposure at San Diego.

**UNITED DEFENSE INDUSTRIES, INC.**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Since approximately 1941, we (and, prior to our formation, our predecessors) have operated a manufacturing and engineering facility in Fridley, Minnesota. The majority of the Fridley facility was historically owned by the Navy (the Navy property), but operated by us under contract with and on behalf of the Navy. In June 2004, we purchased the Navy property and most of the associated equipment. Since the early 1980s, the Navy has expended more than \$30 million in remediation costs, including site investigation, on and adjacent to the Navy property, and the Navy has indicated that it anticipates spending an additional \$10 million on such matters at the site. The Navy has engaged us in discussions as to whether we should pay a portion of the expenses, and offered to resolve the matter if we would pay approximately \$8.4 million for such purpose. We dispute any responsibility for such costs, and also believe that any remediation related costs that we may incur concerning the Navy property would constitute Allowable Costs. However, there is still uncertainty regarding the terms on which the matter might ultimately be resolved (whether by settlement, legal proceedings, or otherwise).

Also located at the Fridley, Minnesota site, is an 18 acre tract of land south of the manufacturing and engineering facility used to dispose of plant wastes including industrial wastes from the 1940s to 1969. Environmental investigations conducted at the property revealed soil and groundwater contamination was present. In 1987, a settlement agreement was reached with the U.S. Government whereby the Government made a lump sum payment for all past, present and future investigation and remediation costs with the provision any future response costs regarding this property would be unallowable as part of direct or indirect costing of government contracts. Presently, almost \$9.4 million has been accrued to cover long-term operation, maintenance and monitoring costs related to response activities for this property.

**8. Acquisitions**

On February 5, 2004, we completed the acquisition of the assets of Kaiser Compositek, Inc. (KCI) for a purchase price of \$8.5 million. KCI, located in Brea, California, is a provider to government and industry sectors with particular emphasis on primary structures fabricated with polymeric composites. The acquisition is expected to enhance our development of advanced weapon systems.

On March 1, 2004 we purchased certain assets and liabilities of the Pearl Harbor, Hawaii ship repair operations of Pacific Shipyards International, LLC and Honolulu Shipyards, Inc. for a purchase price after adjustments of \$15.0 million. The Pearl Harbor ship repair business is being operated by a newly formed subsidiary, Hawaii Shipyards, Inc. (HSI). Principals of the predecessor entity serve as directors of HSI.

On March 1, 2004 we completed the acquisition of Cercom, Inc. of Vista, California for a purchase price of \$21.1 million. Cercom is a producer of advanced ceramic materials and supplier of light-weight ceramic armor. The acquisition is expected to enhance our market presence regarding survivability solutions in specialty metals and composites.

On January 13, 2005, we completed the acquisition of Engineered Plastic Designs, Inc., doing business as EPD Container Solutions (EPD), of Berthoud, Colorado, for \$8.2 million. EPD is a full service provider of specialized containers for military munitions. The acquisition was complimentary to our existing Navy canister business, which will enable us to extend products to all military services as well as other aerospace applications.

**9. Earnings Per Share**

Basic and diluted earnings per share results for all periods presented were computed based on the net income for the respective periods. The weighted average number of common shares outstanding during the period was used in the calculation of basic earnings per share and this number of shares was increased by the effects of dilutive stock options based on the treasury stock method in the calculation of diluted earnings per



**UNITED DEFENSE INDUSTRIES, INC.****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

share. The dilutive stock options and restricted shares for the quarters ended March 31, 2004 and 2005 were 968,000 and 1,137,358, respectively.

**10. Information on Business Segments**

We operate in two reportable business segments: Defense Systems and Ship Repair and Maintenance. USMR is categorized under the business segment Ship Repair and Maintenance. All other business operations are categorized as Defense Systems. We use income before interest and taxes as the measure of financial performance for each segment.

Summary unaudited financial data for each of our business segments for the three months ended March 31, 2004 and 2005 follow:

	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2005</b>
	<b>(In thousands)</b>	
<b>Sales:</b>		
Defense Systems	\$ 409,888	\$ 408,718
Ship Repair and Maintenance	137,189	135,342
Total sales	547,077	544,060
<b>Earnings related to investments in foreign affiliates:</b>		
Defense Systems	5,816	
Ship Repair and Maintenance		
Total earnings related to investments in foreign affiliates	5,816	
<b>Depreciation and amortization:</b>		
Defense Systems	5,641	5,637
Ship Repair and Maintenance	4,031	3,437
Corporate	23	17
Total depreciation and amortization	9,695	9,091
<b>Capital spending:</b>		
Defense Systems	3,353	4,898
Ship Repair and Maintenance	1,485	1,591
Corporate	218	45
Total capital spending	5,056	6,534
<b>Income before interest and taxes:</b>		
Defense Systems	70,139	59,333
Ship Repair and Maintenance	6,727	7,496
Corporate	(4,372)	(9,594)
Total income before interest and taxes	72,494	57,235
Interest, net	(5,481)	(4,861)
Income before income taxes	\$ 67,013	\$ 52,374



**UNITED DEFENSE INDUSTRIES, INC.**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>December 31, 2004</b>	<b>March 31, 2005</b>
<b>(In thousands)</b>		
<b>Total assets: (a)</b>		
Defense Systems	\$ 840,552	\$ 837,201
Ship Repair and Maintenance	436,249	435,533
Corporate and eliminations	324,773	303,918
<b>Total assets</b>	<b>\$ 1,601,574</b>	<b>\$ 1,576,652</b>

- (a) Goodwill and other intangible assets and related amortization, and net pension and other post retirement benefits are included in the respective business segments. Corporate assets primarily include cash and cash equivalents and deferred financing costs.

#### **11. Income Taxes**

We account for income taxes under the liability method. Under this method, deferred tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws expected to be effective when these differences reverse.

The provisions for income taxes for the three months ended March 31, 2004 and 2005 were \$25.1 million and \$19.7 million, respectively. The income tax provision in 2005 reflects an effective tax rate of 37.57%. Our effective tax rate fluctuates due to changes in permanent differences such as foreign tax credits, state taxes, and sales eligible for the extra territorial income tax exclusion and manufacturer's deduction.

#### **12. Related Party Transactions**

In October 1997, The Carlyle Group (Carlyle) formed United Defense Industries, Inc. as a wholly-owned entity in order to acquire our predecessor, United Defense, L.P. Beginning with our initial public offering in December 2001, Carlyle began to sell major portions of its United Defense holdings. On April 30, 2004 Carlyle completed the sale of its remaining 4.5 million United Defense shares. In connection with our initial public offering, we entered into agreements with Carlyle pursuant to which Carlyle entities had the right to designate up to four nominees for our Board of Directors, so long as Carlyle owned greater than 20% of our voting stock. By virtue of Carlyle's sales of United Defense shares, such agreements have lapsed. Nonetheless, three individuals affiliated with Carlyle (Messrs. Carlucci, Conway, and Clare) were re-elected to our Board of Directors at our annual meeting on April 13, 2004, and Carlyle may thereby continue to influence our operations.

Commencing with Carlyle's acquisition of United Defense in October 1997, we agreed to pay Carlyle for various management and consulting services under a management agreement between Carlyle and United Defense. The management agreement was terminated in March 2004, and in connection with the termination, we made a final payment of \$3.0 million to Carlyle for services rendered from January 1, 2002 through March 31, 2004. We had not previously provided payment to Carlyle for services during this period.

During the first quarter of 2005, we paid \$0.1 million to compensate seven non-management members of our Board of Directors for service thereon.

In June 2002 we entered into an agreement with CPU Technology, Inc. (CPU/T) to purchase component and design services regarding electronic subsystems for the Bradley program. We currently have \$1.7 million in purchase orders with CPU/T. Certain Carlyle affiliates are minority stockholders of CPU/T and collectively have the right to appoint two of the six members of CPU/T's Board of Directors.



**UNITED DEFENSE INDUSTRIES, INC.**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

We recognized \$2.7 million and \$1.5 million of royalties, license fees and technical service fees at March 31, 2004 and 2005, respectively, from our Turkish joint venture. We also had an agreement with our Turkish joint venture to purchase miscellaneous parts and kits for our M113 vehicles and MK 25 canisters; this agreement was completed during the first quarter of 2005.

Our subsidiary, HSI, purchases goods and services from various entities which are owned and controlled by its current officers or directors. Purchases are made pursuant to teaming agreements, other preferred supplier agreements, and purely competitive procurements. The aggregate amount of purchases by HSI from all related party businesses during the three months ended March 31, 2005 was \$1.6 million. The aggregate amount of sales by HSI to all related party businesses during the three months ended March 31, 2005 was \$0.6 million. It is our policy that any transactions with related parties be on terms that are no less favorable than those available from unrelated third parties. The transactions with related parties entered into by our subsidiary HSI are on terms that we believe are consistent with this policy.

**13. Recent Developments and Subsequent Events**

On March 6, 2005, we entered into an agreement and plan of merger (the Merger Agreement) with BAE Systems North America Inc. (BAE) and BAE's wholly owned subsidiary, Ute Acquisition Company Inc. The Merger Agreement provides for BAE's acquisition of United Defense Industries, Inc. (the Company). The consummation of this transaction is subject to certain conditions, including the adoption of the Merger Agreement by the required vote of our stockholders and certain related regulatory approvals. If the Merger Agreement is approved by our stockholders and if the other conditions in the Merger Agreement are met, BAE's wholly owned subsidiary will merge into the Company, which will be the surviving corporation, and each share of our common stock will be converted into the right to receive \$75.00 in cash. For more information pertaining to the pending transaction with BAE, please refer to our current report on Form 8-K/A, filed on March 17, 2005, which is available at <http://www.sec.gov> and [www.uniteddefense.com](http://www.uniteddefense.com).

On April 20, 2005, we completed the acquisition of 100% of the common stock of Corrosion Engineering Services, Inc. for an aggregate purchase price of \$20.0 million plus expenses.

**Item 2. Management's Discussion and Analysis of the Results of Operations and Financial Condition**  
**March 31, 2005**

**Special Note Regarding Forward Looking Statements**

Our Form 10-Q disclosure and analysis concerning our operations, cash flows and financial position, including, in particular, the likelihood of our success in developing and expanding our business and the realization of sales from our backlog, include forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as expects, anticipates, intends, plans, believes, estimates and similar expressions are forward-looking statements. Although these statements are based upon assumptions we consider reasonable, they are subject to risks and uncertainties that are described more fully below and in our annual report on Form 10-K for the year ended December 31, 2004. Accordingly, we can give no assurance that we will achieve the results anticipated or implied by our forward-looking statements.

**Overview**

United Defense is a leader in the design, development and production of combat vehicles, artillery systems, naval guns, missile launchers and precision munitions used by the U.S. Department of Defense ( DoD ) and more than 40 foreign militaries, and is the leading U.S. provider of non-nuclear ship repair, modernization and conversion services to the U.S. Navy ( Navy ) and related government agencies. For many of our key DoD programs, we are either the sole-source prime contractor and systems integrator or have been selected as the subcontractor to provide a major element or system in the overall program. We conduct global operations through our manufacturing facilities in the United States and Sweden, our ship repair facilities in key homeport locations for the Navy, a manufacturing joint venture in Turkey, and co-production programs with various other governments and foreign contractors.

The Carlyle Group ( Carlyle ) formed United Defense Industries, Inc. in October 1997 to facilitate the acquisition of United Defense, L.P., our predecessor entity. In July 2002 we acquired United States Marine Repair ( USMR ) from Carlyle. On April 30, 2004, Carlyle completed the sale of the final portion of its holdings of our common stock.

We had a firm funded backlog of approximately \$2.3 billion as of March 31, 2005, a substantial majority of which was derived from sole-source, prime contracts. Approximately 78% of our sales for the three months ended March 31, 2005 were to the U.S. Government, primarily to agencies of the DoD (excluding sales conducted under DoD Foreign Military Sales programs), or through subcontracts with other government contractors.

Our results of operations, particularly revenue, gross profits and cash flows, vary significantly from period to period, depending largely upon the timing of our delivery of finished products, the terms of our contracts and our level of export sales. As a result, period-to-period comparisons may show substantial changes disproportionate to our underlying business activity. Period-to-period comparisons are also affected by acquisitions where the results of operations for the acquired business are included in our results only for periods subsequent to the date of acquisition.

Our contracts typically fall into two categories, cost-plus and fixed-price. Our contracts for research, engineering, prototypes, and some other matters are typically cost-plus arrangements, under which we are reimbursed for approved costs and also receive a fee. Our production contracts are typically fixed-price arrangements under which we assume the risk of cost overruns and receive the benefit of cost savings. Our repair and maintenance contracts are a mix of fixed-price and cost-plus arrangements with a recent trend toward cost-plus. All of our DoD contracts, whether we are the prime contractor or a subcontractor, are subject to audit and cost controls. As a result, the DoD has the right to object to our costs as being unallowable in kind or amount, which can preclude recovery of these costs on both cost-plus and negotiated fixed-price contracts.

During the quarter ended March 31, 2005, there were no material changes to our major programs from those described in our Form 10-K Report for the year ended December 31, 2004, other than normal additional funding as new contracts are negotiated and awarded. See, however, the discussion under Emerging Trends and Uncertainties below.

### Business Segments, Products and Programs

We operate in two business segments: Defense Systems and Ship Repair and Maintenance. Our Defense Systems program portfolio consists of a mix of weapons systems development, production, upgrade and life cycle support programs. Our Ship Repair and Maintenance business segment consists of ship repair, maintenance, and modernization service programs. Revenue generated from each of our major programs is summarized below.

	Three months ended March 31,	
	2004	2005
(In millions)		
Defense Systems:		
Bradley Family of Vehicles	\$ 112.4	\$ 71.2
Naval Ordnance	73.5	74.2
Vertical Launch Systems	28.8	28.6
Future Combat Systems	67.4	44.8
Artillery Systems	27.2	29.5
Combat, Engineering & Recovery Vehicles	24.9	20.3
Assault, Amphibious Vehicles	7.0	42.8
Other	68.7	97.4
Total Defense Systems	409.9	408.8
Ship Repair and Maintenance	137.2	135.3
Total	\$ 547.1	\$ 544.1

For a more detailed description of our business and principal operating programs, see our Form 10-K Report for the year ended December 31, 2004.

### Emerging Trends and Uncertainties

Regarding the U.S. Army's Modularity initiative as it pertains to our ground combat vehicle business, we believe that the Administration's proposed FY05 supplemental appropriation is likely to be enacted during our second quarter in a form which would, as indicated in our Form 10-K Report for 2004, provide approximately \$1.2 billion for work on our vehicles, primarily Bradleys. The Army continues to envision a Modularity effort which would expand its current Bradley operating fleet by between 900 and 2000 vehicles. Such expansion would occur by reactivating Bradley vehicles which the Army currently holds in inactive storage. We are engaged in discussions with the Army regarding the proportion of such reactivated Bradleys which would be upgraded to A3 status or instead to lesser configurations such as the A2 Operation Desert Storm (A2-ODS), but we cannot yet ascertain what decision the Army will ultimately make. The Army's choice regarding Bradley versions can have significant impact on our financial performance, since we anticipate that our per-vehicle revenue from an A3 upgrade would be \$2 million or more, where as our per-vehicle revenue from an A2-ODS upgrade would be approximately \$1 million.

### Recent Developments

On March 6, 2005 we entered into an Agreement and Plan of Merger (the Merger Agreement) with BAE Systems North America, inc. (BAE) and BAE's wholly-owned subsidiary, Ute Acquisition Company, Inc. (Ute). Under the

Merger Agreement, Ute would be merged into United Defense Industries, Inc.



( UDI ), with UDI being the surviving entity and thereupon a wholly-owned subsidiary of BAE, and each share of UDI common stock would be converted into the right to receive \$75.00 in cash. Consummation of the merger is subject to customary conditions, including (i) the adoption of the Merger Agreement by the requisite vote of our stockholders; (ii) approval of the Merger Agreement by the stockholders of BAE's U.K. parent entity, BAE Systems plc; (iii) review and clearance by the Committee on Foreign Investment in the United States ( CFIUS ); and (iv) expiration or termination of the waiting period (and any extension thereof) under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended ( HSR ).

We have made substantial progress toward satisfying the major conditions to the merger. A proposal to adopt the Merger Agreement is to be voted on at our annual stockholders meeting scheduled for May 10, 2005, and detailed information regarding the merger is provided in the proxy statement which we filed with the SEC on April 6, 2005 and mailed to our stockholders. Regarding the CFIUS review, on March 16, 2005 we and BAE filed a joint notification with CFIUS regarding the merger, and on April 15, 2005 CFIUS responded that it had concluded its review and would permit the merger to proceed. Regarding the HSR antitrust review, on March 14, 2005 we and BAE filed the requisite antitrust notifications under HSR, and on April 13, 2005 the Department of Justice ( DoJ ) issued to us and to BAE a request for additional information (commonly known as a second request ) regarding the proposed merger. The second request will have the effect of extending the HSR review period, and we do not know when DoJ will complete its review. We and BAE are cooperating with DoJ in order to expedite its review. Provided that the closing conditions are timely satisfied, we expect the merger to be completed by midyear.

**Results of Operations**

The following table summarizes key income statement financial results:

	<b>Three months ended March 31,</b>	
	<b>2004</b>	<b>2005</b>
	<b>(In thousands)</b>	
<b>Revenue:</b>		
Defense Systems	\$ 409,888	\$ 408,718
Ship Repair and Maintenance	137,189	135,342
<b>Total Revenue</b>	<b>547,077</b>	<b>544,060</b>
<b>Cost of sales:</b>		
Defense Systems	312,422	317,423
Ship Repair and Maintenance	122,665	120,019
<b>Total cost of sales</b>	<b>435,087</b>	<b>437,442</b>
<b>Gross Profit:</b>		
Defense Systems	97,466	91,295
Ship Repair and Maintenance	14,524	15,323
<b>Total gross profit</b>	<b>111,990</b>	<b>106,618</b>
<b>Gross profit % of sales:</b>		
Defense Systems	23.8%	22.3%
Ship Repair and Maintenance	10.6%	11.3%
<b>Total gross profit % of sales</b>	<b>20.5%</b>	<b>19.6%</b>
<b>Selling, general and administrative expenses:</b>		
Defense Systems	\$ 30,962	\$ 32,758
Ship Repair and Maintenance	7,797	7,828
<b>Total selling, general and administrative expenses</b>	<b>38,759</b>	<b>40,586</b>
Merger related expenses		4,054
Research and development	6,553	4,743
<b>Income from operations</b>	<b>66,678</b>	<b>57,235</b>
<b>Earnings related to investments in foreign affiliates</b>		
Interest income	973	1,822
Interest expense	(6,454)	(6,683)
<b>Net interest expense</b>	<b>(5,481)</b>	<b>(4,861)</b>
<b>Income before income taxes</b>	<b>67,013</b>	<b>52,374</b>
<b>Provision for income taxes</b>	<b>25,130</b>	<b>19,677</b>
<b>Net income</b>	<b>\$ 41,883</b>	<b>\$ 32,697</b>

*Revenue*

Revenue of \$544.1 million for the three months ended March 31, 2005 was slightly lower than \$547.1 million for the comparable period in 2004. Defense Systems segment revenue of \$408.8 million compares with \$409.9 million in the first quarter of 2004. Lower Bradley sales due to timing of deliveries, and lower FCS sales due to the completion of the Non-Line-of-Site Canon ( NLOS-C ) Concept Technology Demonstrator ( CTD ) contract in 2004, were offset by higher AAV and M113 deliveries. Ship Repair and Maintenance segment revenue of \$135.3 million was slightly lower than the first quarter of 2004.

*Gross profit*

Gross profit of \$106.6 million for the three-month period ended March 31, 2005 was \$5.4 million lower than the \$112.0 million for the corresponding period in 2004. Gross profit as a percentage of sales for the three months ended March 31, 2005 was 19.6% compared with 20.5% for the same period in 2004. The Defense Systems segment's gross profit rate for the three months ended March 31, 2005 and 2004 was 22.3% and 23.8%, respectively. The higher gross profit rate in 2004 is primarily attributable to the receipt of an \$8.8 million dollar award fee for the CTD phase of the NLOS-C contract which was completed in 2004. The Ship Repair and Maintenance segment's gross profit rate was 11.3% for the three months ended March 31, 2005 compared with 10.6% in the prior year period.

*Selling, general and administrative expenses*

Selling, general and administrative expenses for the three months ended March 31, 2005 and 2004 were \$40.6 million and \$38.8 million, respectively. The increase in 2005 was primarily due to inflation, higher stock compensation expense, and the inclusion of general and administrative expenses from Engineered Plastic Designs, Inc., the company we acquired in January 2005.

*Merger related expenses*

In the three-month period ended March 31, 2005, we incurred \$4.1 million in investment banking and consulting expenses related to our pending merger as described above.

*Research and development*

Research and development spending was \$4.7 million for the three months ended March 31, 2005 compared with \$6.6 million for the corresponding prior period. Spending in 2005 was lower due to the redeployment of personnel from research projects to the FCS program.

*Earnings from foreign affiliates*

We recorded no earnings from foreign affiliates for the three months ended March 31, 2005 compared with \$5.8 million for the same period last year. During the second quarter of 2004, we determined that the likelihood of further dividends from our Turkish joint venture was unlikely since they no longer have a production contract. Consequently, we discontinued recognizing our share of the equity in earnings and wrote off our investment balance as of June 30, 2004.

*Interest expense*

Net interest expense was \$4.9 million in the three months ended March 31, 2005 compared with \$5.5 million in the same period in 2004. The lower interest expense in 2005 was primarily due to a lower net debt level.

*Provision for Income Taxes*

The income tax provision for the three-month period ended March 31, 2005 was \$19.7 million compared with \$25.1 million for the same prior period. The provision for income taxes is based on an estimated annual effective income tax rate of approximately 37.5% for both 2005 and 2004.

**Liquidity, Capital Resources and Financial Condition**

Cash provided by operating activities was \$11.4 million for the three-month period ended March 31, 2005 compared with \$32.9 million in the same prior period, a \$21.5 million decrease. The primary reasons for the decrease in 2005 were lower net income, \$4.1 million in banking and consulting costs associated with our pending merger, inventory build up for M113 upgrades and Mk-45 and VLS production, and higher income tax payments which were partially offset by the reduction in accounts receivable.

Cash used in investing activities was \$14.5 million for the three-month period ended March 31, 2005 compared with \$50.8 million in the prior year period. The lower level of investment in 2005 is primarily

attributable to three acquisitions we made during the 2004 three-month period: Kaiser Compositex, Cercom, and Hawaii Shipyards for an aggregate of \$45.8 million. In the 2005 three-month period, we acquired Engineered Plastic Designs, Inc. for \$8.0 million, net of \$0.2 million cash acquired.

Cash used in financing activities was \$14.3 million for the three-month period ended March 31, 2005, compared with \$9.7 million in the same period in 2004, an increase of \$4.6 million. The increase was due to the payment of a dividend of \$6.4 million partially offset by higher proceeds from the sale of common stock.

Based on current levels of operations and anticipated growth, we believe that our cash from operations, together with other available sources of liquidity, including borrowings available under the revolving credit facility, will be sufficient to fund anticipated capital expenditures and make required payments of principal and interest on debt, including payments due under our senior credit facility, for the foreseeable future.

### **Item 3. *Quantitative and Qualitative Disclosures About Market Risk* March 31, 2005**

All of our financial instruments that are sensitive to market risk are entered into for purposes other than trading.

#### **Forward Currency Exchange Risk**

We conduct some of our operations outside the United States in functional currencies other than the U.S. dollar. To mitigate the risk associated with fluctuating currencies on short-term and long-term foreign currency-denominated transactions, we enter into foreign currency forward exchange contracts. We do not enter into foreign currency forward exchange contracts for trading purposes.

#### **Interest Rate Risk**

Borrowings under our senior secured credit facility are sensitive to changes in interest rates. As of March 31, 2005 the weighted average interest rate on the \$57.0 million Term A borrowings and on the \$454.9 million Term B borrowings was 4.77%. Loans made pursuant to the Term A loan facility require equal quarterly amortization payments of \$6.3 million, with a final payment due on August 13, 2007. Loans made pursuant to the Term B facility require quarterly amortization payments of \$6.7 million until June 30, 2007, and \$49.4 million each quarter thereafter, with the final payment being due on August 13, 2009. Given the \$511.9 million debt level as of March 31, 2005, a 1.0% change in the weighted average interest rate would have an interest impact of approximately \$5.1 million annually.

### **Item 4. *Controls and Procedures***

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in our Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, from time to time we make investments in unconsolidated entities, the largest of which has been the 51% ownership position we have held in our Turkish affiliate since 1989. As we do not control or manage such entities, the disclosure controls and procedures with respect thereto may be substantially more limited than those we maintain with respect to our consolidated subsidiaries.

As of March 31, 2005, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective.

There have been no significant changes in our internal controls or in other factors that could significantly affect the internal controls subsequent to the date we completed the evaluation.

**PART II**  
**OTHER INFORMATION**  
**March 31, 2005**

**Item 2. Repurchase of Common Stock by the Issuer**

In March 2004, our Board of Directors authorized the repurchase of up to \$100 million of our common stock. The repurchase plan was announced on March 5, 2004 and expired on March 5, 2005. The total number of shares repurchased under the plan was 2,491,800 at an aggregate cost of \$92.7 million.

The following table provides the information related to our repurchase of common stock starting in May 2004.

Period	Total number of shares (or units) purchased	Average price paid per share (or unit)	Total number of shares (or units) purchased as part of publicly announced plans or programs	Approximate dollar value of shares (or units) that may yet be purchased under the plans or programs  (In thousands)
April 1 to April 30, 2004	0	\$	0	\$ 100,000
May 1 to May 30, 2004	269,500	\$ 34.30	269,500	90,756
June 1 to June 30, 2004	599,300	\$ 33.26	599,300	70,823
July 1 to July 30, 2004	65,200	\$ 33.98	65,200	68,608
August 1 to August 30, 2004	160,100	\$ 36.90	160,100	62,700
September 1 to September 30, 2004	535,400	\$ 39.21	535,400	41,707
October 1 to October 31, 2004	648,700	\$ 39.61	648,700	16,010
November 1 to November 30, 2004	213,600	\$ 40.98	213,600	7,258
December 1 to December 31, 2004	0	\$	0	7,258
January 1 to March 5, 2005	0	\$	0	0

In January 2005 our Board authorized the repurchase of an additional \$100 million of our common stock during a one-year period, which will end on January 20, 2006. To date, no shares have been repurchased under this second authorization.

**Item 6. Exhibits**

Exhibits

2.1 Agreement and Plan of Merger, dated as of March 6, 2005, among United Defense Industries, Inc., BAE North America, and Ute Acquisition Company, Inc. (Incorporated by reference to exhibit 2.1 on our Form 8-K/A filed March 17, 2005).

31.1 Certification of Chief Executive Officer.

31.2 Certification of Chief Financial Officer.

32.1 Certification of Chief Executive Officer.

32.2 Certification of Chief Financial Officer.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

United Defense Industries, Inc.  
*(registrant)*

By: /s/ Francis Raborn

Francis Raborn  
*Principal Financial and Accounting Officer  
and Authorized Signatory*

Dated: April, 28, 2005