PS BUSINESS PARKS INC/CA
Form 10-Q
November 04, 2011

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 10-Q

þ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**
For the quarterly period ended September 30, 2011

or

o **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**
For the transition period from _____ to _____

Commission File Number 1-10709
PS BUSINESS PARKS, INC.
(Exact name of registrant as specified in its charter)

California	**95-4300881**
(State or Other Jurisdiction of Incorporation)	(I.R.S. Employer Identification Number)

701 Western Avenue, Glendale, California 91201-2397
(Address of principal executive offices) (Zip Code)
Registrant s telephone number, including area code: **(818) 244-8080**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes þ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes þ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer þ	Accelerated filer o	Non-accelerated filer o (Do not check if a smaller reporting company)	Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No þ

As of October 31, 2011, the number of shares of the registrant s common stock, $0.01 par value per share, outstanding was 24,128,184.

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PS BUSINESS PARKS, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)

	September 30, 2011 (Unaudited)	December 31, 2010
ASSETS		
Cash and cash equivalents	$ 3,761	$ 5,066
Real estate facilities, at cost:		
Land	570,521	562,678
Buildings and equipment	1,818,525	1,773,682
	2,389,046	2,336,360
Accumulated depreciation	(828,146)	(772,407)
	1,560,900	1,563,953
Properties held for disposition, net		6,671
Land held for development	6,829	6,829
	1,567,729	1,577,453
Rent receivable	3,301	3,127
Deferred rent receivable	22,819	22,277
Other assets	14,087	13,134
Total assets	$ 1,611,697	$ 1,621,057
LIABILITIES AND EQUITY		
Accrued and other liabilities	$ 55,630	$ 53,421
Credit facility	146,000	93,000
Mortgage notes payable	47,850	51,511
Total liabilities	249,480	197,932
Commitments and contingencies		
Equity:		
PS Business Parks, Inc. s shareholders equity:		
Preferred stock, $0.01 par value, 50,000,000 shares authorized, 23,942 shares issued and outstanding at September 30, 2011 and December 31, 2010	598,546	598,546
Common stock, $0.01 par value, 100,000,000 shares authorized, 24,128,184 and 24,671,177 shares issued and outstanding at September 30, 2011 and December 31, 2010, respectively	240	246
Paid-in capital	533,749	557,882

Cumulative net income	859,455	784,616
Cumulative distributions	(811,541)	(747,762)
Total PS Business Parks, Inc. s shareholders equity	1,180,449	1,193,528
Noncontrolling interests:		
Preferred units	5,583	53,418
Common units	176,185	176,179
Total noncontrolling interests	181,768	229,597
Total equity	1,362,217	1,423,125
Total liabilities and equity	$ 1,611,697	$ 1,621,057

See accompanying notes.

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PS BUSINESS PARKS, INC.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited, in thousands, except per share data)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
Revenues:				
Rental income	$ 76,562	$ 69,773	$ 223,127	$ 205,853
Facility management fees	170	165	517	501
Total operating revenues	76,732	69,938	223,644	206,354
Expenses:				
Cost of operations	24,884	22,743	74,805	66,960
Depreciation and amortization	21,423	21,093	63,200	57,731
General and administrative	1,365	1,831	4,683	6,980
Total operating expenses	47,672	45,667	142,688	131,671
Other income and expenses:				
Interest and other income	37	60	174	260
Interest expense	(1,261)	(875)	(3,621)	(2,586)
Total other income and expenses	(1,224)	(815)	(3,447)	(2,326)
Income from continuing operations	27,836	23,456	77,509	72,357
Discontinued operations:				
Income from discontinued operations	73	103	380	380
Gain on sale of real estate facility	2,717		2,717	5,153
Total discontinued operations	2,790	103	3,097	5,533
Net income	$ 30,626	$ 23,559	$ 80,606	$ 77,890
Net income allocation:				
Net income allocable to noncontrolling interests:				
Noncontrolling interests common units	$ 4,597	$ 2,852	$ 12,858	$ 9,112
Noncontrolling interests preferred units	99	984	(7,091)	4,118
Total net income allocable to noncontrolling interests	4,696	3,836	5,767	13,230
Net income allocable to PS Business Parks, Inc.:				
Common shareholders	15,444	9,608	43,382	30,583
Preferred shareholders	10,450	10,080	31,349	33,958
Restricted stock unit holders	36	35	108	119

Total net income allocable to PS Business Parks, Inc.	25,930	19,723	74,839	64,660
Net income	$ 30,626	$ 23,559	$ 80,606	$ 77,890
Net income per common share basic:				
Continuing operations	$ 0.54	$ 0.39	$ 1.66	$ 1.07
Discontinued operations	$ 0.09	$	$ 0.10	$ 0.17
Net income	$ 0.63	$ 0.39	$ 1.76	$ 1.25
Net income per common share diluted:				
Continuing operations	$ 0.54	$ 0.39	$ 1.66	$ 1.07
Discontinued operations	$ 0.09	$	$ 0.10	$ 0.17
Net income	$ 0.63	$ 0.39	$ 1.75	$ 1.24
Weighted average common shares outstanding:				
Basic	24,543	24,610	24,647	24,517
Diluted	24,612	24,740	24,738	24,663

See accompanying notes.

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PS BUSINESS PARKS, INC.
CONSOLIDATED STATEMENT OF EQUITY
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011
(Unaudited, in thousands, except share data)

	Preferred Stock		Common Stock		Paid-in	Cumulative Net	Cumulative	Total PS Business Parks, Inc. s Shareholders	Noncontrolling	Total
	Shares	Amount	Shares	Amount	Capital	Income	Distributions	Equity	Interests	Equity
Balances at December 31, 2010	23,942	$ 598,546	24,671,177	$ 246	$ 557,882	$ 784,616	$ (747,762)	$ 1,193,528	$ 229,597	$ 1,423,125
Repurchase of preferred units, net of issuance costs					10,107			10,107	(49,194)	(39,087)
Repurchase of common stock			(591,500)	(6)	(30,246)			(30,252)		(30,252)
Exercise of stock options			24,600		1,050			1,050		1,050
Stock compensation, net			23,907		494			494		494
Net income						74,839		74,839	5,767	80,606
Distributions:										
Preferred stock							(31,349)	(31,349)		(31,349)
Common stock							(32,430)	(32,430)		(32,430)
Noncontrolling interests									(9,940)	(9,940)
Adjustment to noncontrolling interests in underlying operating partnership					(5,538)			(5,538)	5,538	
Balances at September 30, 2011	23,942	$ 598,546	24,128,184	$ 240	$ 533,749	$ 859,455	$ (811,541)	$ 1,180,449	$ 181,768	$ 1,362,217

See accompanying notes.

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PS BUSINESS PARKS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited, in thousands)

		For the Nine Months Ended September 30, 2011	2010
Cash flows from operating activities:			
Net income		$ 80,606	$ 77,890
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization expense		63,340	58,056
In-place lease adjustment		643	333
Tenant improvement reimbursements net of lease incentives		(615)	(391)
Amortization of mortgage premium		(177)	(213)
Gain on sale of real estate facility		(2,717)	(5,153)
Stock compensation		1,202	1,652
Increase in receivables and other assets		(2,317)	(2,968)
Increase in accrued and other liabilities		2,593	5,875
Total adjustments		61,952	57,191
Net cash provided by operating activities		142,558	135,081
Cash flows from investing activities:			
Capital improvements to real estate facilities		(30,494)	(28,386)
Acquisition of real estate facilities		(30,060)	(158,546)
Proceeds from sale of real estate facility		9,183	9,181
Net cash used in investing activities		(51,371)	(177,751)
Cash flows from financing activities:			
Borrowings on credit facility		146,000	
Note payable to affiliate		121,000	
Repayment of borrowings on credit facility		(93,000)	
Repayment of note payable to affiliate		(121,000)	
Principal payments on mortgage notes payable		(824)	(810)
Repayment of mortgage note payable		(2,660)	
Proceeds from the exercise of stock options		1,050	6,382
Redemption/repurchase of preferred units		(39,087)	(20,000)
Redemption of preferred stock			(54,125)
Repurchase of common stock		(30,252)	
Distributions paid to common shareholders		(32,430)	(32,398)
Distributions paid to preferred shareholders		(31,349)	(32,104)
Distributions paid to noncontrolling interests	common units	(9,642)	(9,642)
Distributions paid to noncontrolling interests	preferred units	(298)	(3,536)
Net cash used in financing activities		(92,492)	(146,233)
Net decrease in cash and cash equivalents		(1,305)	(188,903)

Cash and cash equivalents at the beginning of the period		5,066		208,229
Cash and cash equivalents at the end of the period	$	3,761	$	19,326
Supplemental schedule of non-cash investing and financing activities:				
Adjustment to noncontrolling interests in underlying operating partnership:				
Noncontrolling interests common units	$	5,538	$	964
Paid-in capital	$	(5,538)	$	(964)
Gain on repurchase of preferred equity:				
Preferred units	$	(8,748)	$	
Paid-in capital	$	8,748	$	
Issuance costs related to the redemption/repurchase of preferred equity:				
Cumulative distributions	$		$	(1,854)
Noncontrolling interest common units	$	(1,359)	$	(582)
Paid-in capital	$	1,359	$	2,436

See accompanying notes.

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PS BUSINESS PARKS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2011

1. Organization and description of business

PS Business Parks, Inc. (PSB) was incorporated in the state of California in 1990. As of September 30, 2011, PSB owned 76.8% of the common partnership units of PS Business Parks, L.P. (the Operating Partnership). The remaining common partnership units are owned by Public Storage (PS). PSB, as the sole general partner of the Operating Partnership, has full, exclusive and complete responsibility and discretion in managing and controlling the Operating Partnership. PSB and the Operating Partnership are collectively referred to as the Company.

The Company is a fully-integrated, self-advised and self-managed real estate investment trust (REIT) that acquires, develops, owns and operates commercial properties, primarily multi-tenant flex, office and industrial space. As of September 30, 2011, the Company owned and operated 21.8 million rentable square feet of commercial space located in eight states. The Company also manages 1.3 million rentable square feet on behalf of PS and its affiliated entities. References to the number of properties or square footage are unaudited and outside the scope of the Company s independent registered public accounting firm s review of the Company s financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States).

2. Summary of significant accounting policies

Basis of presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ended December 31, 2011. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

The accompanying consolidated financial statements include the accounts of PSB and the Operating Partnership. All significant inter-company balances and transactions have been eliminated in the consolidated financial statements.

Noncontrolling Interests

The Company s noncontrolling interests are reported as a component of equity separate from the parent s equity. Purchases or sales of equity interests that do not result in a change in control are accounted for as equity transactions. In addition, net income attributable to the noncontrolling interest is included in consolidated net income on the face of the income statement and, upon a gain or loss of control, the interest purchased or sold, as well as any interest retained, is recorded at fair value with any gain or loss recognized in earnings.

Use of estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from these estimates.

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Allowance for doubtful accounts

The Company monitors the collectability of its receivable balances including the deferred rent receivable on an ongoing basis. Based on these reviews, the Company maintains an allowance for doubtful accounts for estimated losses resulting from the possible inability of tenants to make contractual rent payments to the Company. A provision for doubtful accounts is recorded during each period. The allowance for doubtful accounts, which represents the cumulative allowances less write-offs of uncollectible rent, is netted against tenant and other receivables on the consolidated balance sheets. Tenant receivables are net of an allowance for uncollectible accounts totaling $400,000 at September 30, 2011 and December 31, 2010.

Financial instruments

The methods and assumptions used to estimate the fair value of financial instruments are described below. The Company has estimated the fair value of financial instruments using available market information and appropriate valuation methodologies. Considerable judgment is required in interpreting market data to develop estimates of market value. Accordingly, estimated fair values are not necessarily indicative of the amounts that could be realized in current market exchanges.

The Company considers all highly liquid investments with a remaining maturity of three months or less at the date of purchase to be cash equivalents. Due to the short period to maturity of the Company s cash and cash equivalents, accounts receivable, other assets and accrued and other liabilities, the carrying values as presented on the consolidated balance sheets are reasonable estimates of fair value. Based on borrowing rates currently available to the Company, the carrying amount of debt approximates its fair value.

Financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and receivables. Cash and cash equivalents, which consist primarily of money market investments, are only invested in entities with an investment grade rating. Receivables are comprised of balances due from a large number of customers. Balances that the Company expects to become uncollectible are reserved for or written off.

Real estate facilities

Real estate facilities are recorded at cost. Costs related to the renovation or improvement of the properties are capitalized. Expenditures for repairs and maintenance are expensed as incurred. Expenditures that are expected to benefit a period greater than two years and exceed $2,000 are capitalized and depreciated over the estimated useful life. Buildings and equipment are depreciated on the straight-line method over the estimated useful lives, which are generally 30 and five years, respectively. Transaction costs, which include tenant improvements and lease commissions, in excess of $1,000 for leases with terms greater than one year are capitalized and depreciated over their estimated useful lives. Transaction costs for leases of one year or less or less than $1,000 are expensed as incurred.

Properties held for disposition

An asset is classified as an asset held for disposition when it meets certain requirements, which include, among other criteria, the approval of the sale of the asset, the marketing of the asset for sale and the expectation by the Company that the sale will likely occur within the next 12 months. Upon classification of an asset as held for disposition, the net book value of the asset is included on the balance sheet as properties held for disposition, depreciation of the asset is ceased and the operating results of the asset are included in discontinued operations for all periods presented.

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Intangible assets/liabilities

Intangible assets and liabilities include above-market and below-market in-place lease values of acquired properties based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management s estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancelable term of the lease. The capitalized above-market and below-market lease values (included in other assets and accrued liabilities in the accompanying consolidated balance sheets) are amortized to rental income over the remaining non-cancelable terms of the respective leases. The Company recorded net amortization of $223,000 and $235,000 of intangible assets and liabilities resulting from the above-market and below-market lease values during the three months ended September 30, 2011 and 2010, respectively. Amortization was $643,000 and $333,000 for each of the nine months ended September 30, 2011 and 2010, respectively. As of September 30, 2011, the value of in-place leases resulted in a net intangible asset of $4.9 million, net of $1.9 million of accumulated amortization with a weighted average amortization period of 6.6 years, and a net intangible liability of $1.8 million, net of $946,000 of accumulated amortization with a weighted average amortization period of 4.9 years. As of December 31, 2010, the value of in-place leases resulted in a net intangible asset of $5.4 million, net of $2.1 million of accumulated amortization, and a net intangible liability of $2.2 million, net of $1.5 million of accumulated amortization.

Evaluation of asset impairment

The Company evaluates its assets used in operations by identifying indicators of impairment and by comparing the sum of the estimated undiscounted future cash flows for each asset to the asset s carrying value. When indicators of impairment are present and the sum of the undiscounted future cash flows is less than the carrying value of such asset, an impairment loss is recorded equal to the difference between the asset s current carrying value and its value based on discounting its estimated future cash flows. In addition, the Company evaluates its assets held for disposition for impairment. Assets held for disposition are reported at the lower of their carrying value or fair value, less cost of disposition. At September 30, 2011, the Company did not consider any assets to be impaired.

Stock compensation

All share-based payments to employees, including grants of employee stock options, are recognized as stock compensation in the Company s income statement based on their fair values. See Note 11.

Revenue and expense recognition

The Company must meet four basic criteria before revenue can be recognized: persuasive evidence of an arrangement exists; the delivery has occurred or services rendered; the fee is fixed or determinable; and collectability is reasonably assured. All leases are classified as operating leases. Rental income is recognized on a straight-line basis over the terms of the leases. Straight-line rent is recognized for all tenants with contractual fixed increases in rent that are not included on the Company s credit watch list. Deferred rent receivable represents rental revenue recognized on a straight-line basis in excess of billed rents. Reimbursements from tenants for real estate taxes and other recoverable operating expenses are recognized as rental income in the period the applicable costs are incurred. Property management fees are recognized in the period earned.

Costs incurred in connection with leasing (primarily tenant improvements and lease commissions) are capitalized and amortized over the lease period.

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Gains from sales of real estate facilities

The Company recognizes gains from sales of real estate facilities at the time of sale using the full accrual method, provided that various criteria related to the terms of the transactions and any subsequent involvement by the Company with the properties sold are met. If the criteria are not met, the Company defers the gains and recognizes them when the criteria are met or using the installment or cost recovery methods as appropriate under the circumstances.

General and administrative expenses

General and administrative expenses include executive and other compensation, office expense, professional fees, acquisition transaction costs, state income taxes and other such administrative items.

Income taxes

The Company has qualified and intends to continue to qualify as a REIT, as defined in Section 856 of the Internal Revenue Code. As a REIT, the Company is not subject to federal income tax to the extent that it distributes its REIT taxable income to its shareholders. A REIT must distribute at least 90% of its taxable income each year. In addition, REITs are subject to a number of organizational and operating requirements. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal income tax (including any applicable alternative minimum tax) based on its taxable income using corporate income tax rates. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property and to federal income and excise taxes on its undistributed taxable income. The Company believes it met all organization and operating requirements to maintain its REIT status during 2010 and intends to continue to meet such requirements for 2011. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements.

The Company can recognize a tax benefit only if it is more likely than not that a particular tax position will be sustained upon examination or audit. To the extent that the more likely than not standard has been satisfied, the benefit associated with a position is measured as the largest amount that is greater than 50% likely of being recognized upon settlement. As of September 30, 2011, the Company did not recognize any tax benefit for uncertain tax positions.

Accounting for preferred equity issuance costs

The Company records issuance costs as a reduction to paid-in capital on its balance sheet at the time the preferred securities are issued and reflects the carrying value of the preferred equity at the stated value. The Company records issuance costs as non-cash preferred equity distributions at the time it notifies the holders of preferred stock or units of its intent to redeem such shares or units.

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Net income allocation

Net income was allocated as follows (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
Net income allocable to noncontrolling interests:				
Noncontrolling interests common units:				
Continuing operations	$ 3,958	$ 2,828	$ 12,151	$ 7,846
Discontinued operations	639	24	707	1,266
Total net income allocable to noncontrolling interests common units	4,597	2,852	12,858	9,112
Noncontrolling interests preferred units:				
Distributions to preferred unit holders	99	984	298	3,536
Issuance costs related to the redemption of preferred units				582
Gain on repurchase of preferred units, net of issuance costs			(7,389)	
Total net income allocable to noncontrolling interests preferred units	99	984	(7,091)	4,118
Total net income allocable to noncontrolling interests	4,696	3,836	5,767	13,230
Net income allocable to PS Business Parks, Inc.:				
Common shareholders:				
Continuing operations	13,298	9,529	40,998	26,333
Discontinued operations	2,146	79	2,384	4,250
Total net income allocable to common shareholders	15,444	9,608	43,382	30,583
Preferred shareholders:				
Distributions to preferred shareholders	10,450	10,080	31,349	32,104
Issuance costs related to the redemption of preferred stock				1,854
Total net income allocable to preferred shareholders	10,450	10,080	31,349	33,958
Restricted stock unit holders:				
Continuing operations	31	35	102	102
Discontinued operations	5		6	17
Total net income allocable to restricted stock unit holders	36	35	108	119
Total net income allocable to PS Business Parks, Inc.	25,930	19,723	74,839	64,660
Net income	$ 30,626	$ 23,559	$ 80,606	$ 77,890

Net income per common share

Per share amounts are computed using the number of weighted average common shares outstanding. Diluted weighted average common shares outstanding includes the dilutive effect of stock options and restricted stock units under the treasury stock method. Basic weighted average common shares outstanding excludes such effect. The Company s restricted stock units are participating securities and included in the computation of basic and diluted weighted average common shares outstanding. The Company s allocation of net income to the restricted stock unit holders are paid non-forfeitable dividends in excess of the expense recorded which results in a reduction in net income allocable to common shareholders and unit holders. Earnings per share has been calculated as follows (in thousands, except per share amounts):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
Net income allocable to common shareholders	$ 15,444	$ 9,608	$ 43,382	$ 30,583
Weighted average common shares outstanding:				
Basic weighted average common shares outstanding	24,543	24,610	24,647	24,517
Net effect of dilutive stock compensation based on treasury stock method using average market price	69	130	91	146
Diluted weighted average common shares outstanding	24,612	24,740	24,738	24,663
Net income per common share Basic	$ 0.63	$ 0.39	$ 1.76	$ 1.25
Net income per common share Diluted	$ 0.63	$ 0.39	$ 1.75	$ 1.24

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Options to purchase 92,000 and 78,000 shares for the three months ended September 30, 2011 and 2010, respectively, were not included in the computation of diluted net income per share because such options were considered anti-dilutive. Options to purchase 92,000 and 78,000 shares for the nine months ended September 30, 2011 and 2010, respectively, were not included in the computation of diluted net income per share because such options were considered anti-dilutive.

Segment reporting

The Company views its operations as one segment.

Reclassifications

Certain reclassifications have been made to the consolidated financial statements for 2010 in order to conform to the 2011 presentation.

3. Real estate facilities

The activity in real estate facilities for the nine months ended September 30, 2011 is as follows (in thousands):

	Land	Buildings and Equipment	Accumulated Depreciation	Total
Balances at December 31, 2010	$ 562,678	$ 1,773,682	$ (772,407)	$ 1,563,953
Acquisition of real estate facilities	7,843	21,997		29,840
Capital improvements		30,494		30,494
Disposals		(7,461)	7,461	
Depreciation expense			(63,340)	(63,340)
Transfer to properties held for dispositions		(187)	140	(47)
Balances at September 30, 2011	$ 570,521	$ 1,818,525	$ (828,146)	$ 1,560,900

Subsequent to September 30, 2011, the Company acquired an 80,000 square foot multi-tenant office building in Las Colinas, Texas, for $2.8 million. On August 19, 2011, the Company acquired a 46,000 square foot multi-tenant flex building located within its Miami International Commerce Center in Miami, Florida, for $3.5 million. On June 1, 2011, the Company acquired a 140,000 square foot multi-tenant office building, known as the Warren Building, located in Tysons Corner, Virginia, for $27.1 million. In connection with this purchase, the Company received a $298,000 credit for committed tenant improvements and leasing commissions. The Company incurred and expensed acquisition transaction costs of $52,000 and $270,000 for the three and nine months ended September 30, 2011, respectively.

The following table summarizes the assets acquired and liabilities assumed during the nine months ended September 30, 2011 (in thousands):

Land	$ 7,843
Buildings and equipment	21,997
Above-market in-place lease value	543
Below-market in-place lease value	(56)
Total purchase price	30,327
Net operating assets acquired and liabilities assumed	(267)
Total cash paid	$ 30,060

The purchase price of acquired properties is allocated to land, buildings and equipment and intangible assets and liabilities associated with in-place leases (including tenant improvements, unamortized lease commissions, value of above-market and below-market leases, acquired in-place lease values, and tenant relationships, if any) based on their respective estimated fair values. Acquisition-related costs are expensed as incurred.

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In determining the fair value of the tangible assets of the acquired properties, management considers the value of the properties as if vacant as of the acquisition date. Management must make significant assumptions in determining the value of assets acquired and liabilities assumed. Using different assumptions in the allocation of the purchase cost of the acquired properties would affect the timing of recognition of the related revenue and expenses. Amounts allocated to land are derived from comparable sales of land within the same region. Amounts allocated to buildings and improvements, tenant improvements and unamortized lease commissions are based on current market replacement costs and other market information. The amount allocated to acquired in-place leases is determined based on management s assessment of current market conditions and the estimated lease-up periods for the respective spaces.

In August, 2011, the Company completed the sale of Westchase Corporate Park, a 177,000 square foot flex park consisting of 13 buildings in Houston, Texas, for $9.8 million, resulting in a net gain of $2.7 million.

In January, 2010, the Company completed the sale of a 131,000 square foot office building located in Houston, Texas, for a gross sales price of $10.0 million, resulting in a net gain of $5.2 million.

The following table summarizes the condensed results of operations for the properties sold during 2011 and 2010 (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
Rental income	$ 238	$ 414	$ 1,097	$ 1,435
Cost of operations	(165)	(204)	(577)	(730)
Depreciation		(107)	(140)	(325)
Income from discontinued operations	$ 73	$ 103	$ 380	$ 380

In addition to minimum rental payments, tenants reimburse the Company for their pro rata share of specified operating expenses, which amounted to $97,000 and $155,000 for the three months ended September 30, 2011 and 2010, respectively. Reimbursements were $457,000 and $550,000 for the nine months ended September 30, 2011 and 2010, respectively. These amounts are included as rental income in the table presented above.

4. Leasing activity

The Company leases space in its real estate facilities to tenants primarily under non-cancelable leases generally ranging from one to 10 years. Future minimum rental revenues excluding recovery of operating expenses as of September 30, 2011 under these leases are as follows (in thousands):

2011	$ 56,955
2012	205,858
2013	151,050
2014	101,122
2015	67,117
Thereafter	116,591
Total	$ 698,693

In addition to minimum rental payments, certain tenants reimburse the Company for their pro rata share of specified operating expenses. Such reimbursements amounted to $14.6 million and $14.3 million for the three months ended September 30, 2011 and 2010, respectively and $44.8 million and $42.5 million for the nine months ended September 30, 2011 and 2010, respectively. These amounts are included as rental income in the accompanying consolidated statements of income.

Leases accounting for 5.8% of total leased square footage are subject to termination options which include leases accounting for 2.1% of total leased square footage having termination options exercisable through December 31,

2011. In general, these leases provide for termination payments should the termination options be exercised. The above table is prepared assuming such options are not exercised.

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5. Bank loans

On August 3, 2011, the Company modified the terms of its line of credit (the Credit Facility) with Wells Fargo Bank. The modification of the Credit Facility increased the borrowing limit to $250.0 million and extended the expiration to August 1, 2015. The modified rate of interest charged on borrowings is equal to a rate ranging from the London Interbank Offered Rate (LIBOR) plus 1.00% to LIBOR plus 1.85% depending on the Company s credit ratings. Currently, the Company s rate under the Credit Facility is LIBOR plus 1.10%. In addition, the Company is required to pay an annual facility fee ranging from 0.15% to 0.45% of the borrowing limit depending on the Company s credit ratings (currently 0.15%). As of September 30, 2011, the Company had $146.0 million outstanding on the Credit Facility at an interest rate of 1.35%. Funds from the Credit Facility were used for the repurchase of 591,500 shares of common stock at an aggregate cost of $30.3 million and to repay the outstanding balance on the note payable to affiliate. Subsequent to September 30, 2011, the Company repaid $6.0 million on the Credit Facility reducing the outstanding balance to $140.0 million. The Company had $93.0 million outstanding on the Credit Facility at an interest rate of 2.11% at December 31, 2010. The Credit Facility requires the Company to meet certain covenants, with which the Company was in compliance at September 30, 2011. Interest on outstanding borrowings is payable monthly.

6. Mortgage notes payable

Mortgage notes payable consist of the following (in thousands):

	September 30, 2011	December 31, 2010
5.73% mortgage note, secured by one commercial property with a net book value of $28.1 million, principal and interest payable monthly, due March, 2013	$ 13,511	$ 13,729
6.15% mortgage note, secured by one commercial property with a net book value of $25.7 million, principal and interest payable monthly, repaid October, 2011 (1)	15,559	15,950
5.52% mortgage note, secured by one commercial property with a net book value of $15.2 million, principal and interest payable monthly, due May, 2013	9,378	9,572
5.68% mortgage note, secured by one commercial property with a net book value of $16.9 million, principal and interest payable monthly, due May, 2013	9,402	9,594
5.61% mortgage note, repaid January, 2011(2)		2,666
Total	$ 47,850	$ 51,511

(1) The mortgage note has a stated principal balance of $15.5 million and a stated interest rate of 7.20%. Based on the fair market value at the time of assumption, a mortgage premium was computed based on an effective interest rate of 6.15%. The unamortized premiums were $39,000 and $209,000 as of September 30, 2011 and December 31, 2010, respectively.

(2) The unamortized premium was $6,000 as of December 31, 2010.

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At September 30, 2011, mortgage notes payable had a weighted average interest rate of 5.8% and a weighted average maturity of 1.1 years with principal payments as follows (in thousands):

2011	$ 15,766
2012	856
2013	31,228
Total	$ 47,850

7. Noncontrolling interests

As described in Note 2, the Company reports noncontrolling interests within equity in the consolidated financial statements, but separate from the Company s shareholders equity. In addition, net income allocable to noncontrolling interests is shown as a reduction from net income in calculating net income allocable to common shareholders.

Common partnership units

The Company presents the accounts of PSB and the Operating Partnership on a consolidated basis. Ownership interests in the Operating Partnership that can be redeemed for common stock, other than PSB s interest, are classified as noncontrolling interests common units in the consolidated financial statements. Net income allocable to noncontrolling interests common units consists of the common units share of the consolidated operating results after allocation to preferred units and shares. Beginning one year from the date of admission as a limited partner (common units) and subject to certain limitations described below, each limited partner other than PSB has the right to require the redemption of its partnership interest.

A limited partner (common units) that exercises its redemption right will receive cash from the Operating Partnership in an amount equal to the market value (as defined in the Operating Partnership Agreement) of the partnership interests redeemed. In lieu of the Operating Partnership redeeming the common units for cash, PSB, as general partner, has the right to elect to acquire the partnership interest directly from a limited partner exercising its redemption right, in exchange for cash in the amount specified above or by issuance of one share of PSB common stock for each unit of limited partnership interest redeemed.

A limited partner (common units) cannot exercise its redemption right if delivery of shares of PSB common stock would be prohibited under the applicable articles of incorporation, or if the general partner believes that there is a risk that delivery of shares of common stock would cause the general partner to no longer qualify as a REIT, would cause a violation of the applicable securities laws, or would result in the Operating Partnership no longer being treated as a partnership for federal income tax purposes.

At September 30, 2011, there were 7,305,355 common units owned by PS, which are accounted for as noncontrolling interests. On a fully converted basis, assuming all 7,305,355 noncontrolling interests common units were converted into shares of common stock of PSB at September 30, 2011, the noncontrolling interests common units would convert into 23.2% of the common shares outstanding. Combined with PS s common stock ownership, on a fully converted basis, PS has a combined ownership of 41.7% of the Company s common equity. At the end of each reporting period, the Company determines the amount of equity (book value of net assets) which is allocable to the noncontrolling interest based upon the ownership interest, and an adjustment is made to the noncontrolling interest, with a corresponding adjustment to paid-in capital, to reflect the noncontrolling interests equity interest in the Company.

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Preferred partnership units

Through the Operating Partnership, the Company had the following preferred units outstanding as of September 30, 2011 and December 31, 2010:

				September 30, 2011		December 31, 2010	
		Earliest Potential	Dividend	Units	Amount (in	Units	Amount (in
Series	Issuance Date	Redemption Date	Rate	Outstanding	thousands)	Outstanding	thousands)
Series N	December, 2005	December, 2010	7.125%	223,300	$ 5,583	223,300	$ 5,583
Series J	May & June, 2004	N/A	7.500%			1,710,000	42,750
Series Q	March, 2007	N/A	6.550%			203,400	5,085
Total				223,300	$ 5,583	2,136,700	$ 53,418

In February, 2011, the Company paid an aggregate of $39.1 million to repurchase 1,710,000 units of its 7.50% Series J Cumulative Redeemable Preferred Units and 203,400 units of its 6.55% Series Q Cumulative Redeemable Preferred Units for a weighted average purchase price of $20.43 per unit. The aggregate par value of the repurchased preferred units was $47.8 million, which generated a gain of $7.4 million, net of original issuance costs of $1.4 million, which was added to net income allocable to common shareholders and unit holders.

On May 12, 2010, the Company redeemed 800,000 units of its 7.950% Series G Cumulative Redeemable Preferred Units for $20.0 million. The Company reported the excess of the redemption amount over the carrying amount of $582,000, equal to the original issuance costs, as a reduction of net income allocable to common shareholders and unit holders for the nine months ended September 30, 2010.

The Operating Partnership has the right to redeem preferred units on or after the fifth anniversary of the applicable issuance date at the original capital contribution plus the cumulative priority return, as defined, to the redemption date to the extent not previously distributed. The preferred units are exchangeable for Cumulative Redeemable Preferred Stock of the respective series of PSB on or after the tenth anniversary of the date of issuance at the option of the Operating Partnership or a majority of the holders of the respective preferred units. The Cumulative Redeemable Preferred Stock will have the same distribution rate and par value as the corresponding preferred units and will otherwise have equivalent terms to the other series of preferred stock described in Note 9. As of September 30, 2011, the Company had $149,000 of deferred costs in connection with the issuance of preferred units, which the Company will report as additional distributions upon notice of redemption.

8. Related party transactions

On February 9, 2011, the Company entered into an agreement with PS to borrow $121.0 million with a maturity date of August 9, 2011 at an interest rate of LIBOR plus 0.85%. The Company repaid, in full, the note payable to PS as of September 30, 2011. Interest expense under this note payable was $138,000 and $664,000 for the three and nine months ended September 30, 2011, respectively.

Pursuant to a cost sharing and administrative services agreement, the Company shares costs with PS and its affiliated entities for certain administrative services, which are allocated among PS and its affiliates in accordance with a methodology intended to fairly allocate those costs. These costs totaled $110,000 and $112,000 for the three months ended September 30, 2011 and 2010, respectively and $331,000 and $431,000 for the nine months ended September 30, 2011 and 2010, respectively.

The Operating Partnership manages industrial, office and retail facilities for PS and its affiliated entities. These facilities, all located in the United States, operate under the Public Storage or PS Business Parks names. The PS Business Parks name and logo is owned by PS and licensed to the Company under a non-exclusive, royalty-free license agreement. The license can be terminated by either party for any reason with six months written notice.

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Under the property management contract with PS, the Operating Partnership is compensated based on a percentage of the gross revenues of the facilities managed. Under the supervision of the property owners, the Operating Partnership coordinates rental policies, rent collections, marketing activities, the purchase of equipment and supplies, maintenance activities, and the selection and engagement of vendors, suppliers and independent contractors. In addition, the Operating Partnership assists and advises the property owners in establishing policies for the hire, discharge and supervision of employees for the operation of these facilities, including property managers and leasing, billing and maintenance personnel.

The property management contract with PS is for a seven-year term with the agreement automatically extending for an additional one-year period upon each one-year anniversary of its commencement (unless cancelled by either party). Either party can give notice of its intent to cancel the agreement upon expiration of its current term. Management fee revenues under this contract were $170,000 and $165,000 for the three months ended September 30, 2011 and 2010, respectively and $517,000 and $501,000 for the nine months ended September 30, 2011 and 2010, respectively.

PS also provides property management services for the mini storage component of two assets owned by the Company. These mini storage facilities, located in Palm Beach County, Florida, operate under the Public Storage name.

Under the property management contract, PS is compensated based on a percentage of the gross revenues of the facilities managed. Under the supervision of the Company, PS coordinates rental policies, rent collections, marketing activities, the purchase of equipment and supplies, maintenance activities, and the selection and engagement of vendors, suppliers and independent contractors. In addition, PS assists and advises the Company in establishing policies for the hire, discharge and supervision of employees for the operation of these facilities, including on-site managers, assistant managers and associate managers.

Either the Company or PS can cancel the property management contract upon 60 days notice. Management fee expenses under the contract were $13,000 and $12,000 for the three months ended September 30, 2011 and 2010, respectively and $39,000 and $28,000 for the nine months ended September 30, 2011 and 2010, respectively.

At September 30, 2011, the Company had amounts due to PS of $22,000 for this contract, as well as for certain operating expenses, compared to amounts due from PS of $530,000 at December 31, 2010.

9. Shareholders equity

Preferred stock

As of September 30, 2011 and December 31, 2010, the Company had the following series of preferred stock outstanding:

				September 30, 2011		December 31, 2010	
		Earliest Potential	Dividend	Shares	Amount (in	Shares	Amount (in
Series	Issuance Date	Redemption Date	Rate	Outstanding	thousands)	Outstanding	thousands)
Series H	January & October, 2004	January, 2009	7.000%	6,340,776	$ 158,520	6,340,776	$ 158,520
Series I	April, 2004	April, 2009	6.875%	2,745,050	68,626	2,745,050	68,626
Series M	May, 2005	May, 2010	7.200%	3,182,000	79,550	3,182,000	79,550
Series O	June & August, 2006	June, 2011	7.375%	3,384,000	84,600	3,384,000	84,600
Series P	January, 2007	January, 2012	6.700%	5,290,000	132,250	5,290,000	132,250
Series R	October, 2010	October, 2015	6.875%	3,000,000	75,000	3,000,000	75,000
Total				23,941,826	$ 598,546	23,941,826	$ 598,546

On June 7, 2010, the Company redeemed 2,165,000 depositary shares, each representing 1/1,000 of a share of the 7.950% Cumulative Preferred Stock, Series K, for $54.1 million. The Company reported the excess of the redemption amount over the carrying amount of $1.9 million, equal to the original issuance costs, as a reduction of net income allocable to common shareholders and unit holders for the nine months ended September 30, 2010.

The Company paid $10.4 million and $10.1 million in distributions to its preferred shareholders for the three months ended September 30, 2011 and 2010, respectively. The Company paid $31.3 million and $32.1 million in distributions to its preferred shareholders for the nine months ended September 30, 2011 and 2010, respectively.

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Holders of the Company s preferred stock will not be entitled to vote on most matters, except under certain conditions. In the event of a cumulative arrearage equal to six quarterly dividends, the holders of the preferred stock will have the right to elect two additional members to serve on the Company s Board of Directors until all events of default have been cured. At September 30, 2011, there were no dividends in arrears.

Except under certain conditions relating to the Company s qualification as a REIT, the preferred stock is not redeemable prior to the previously noted redemption dates. On or after the respective redemption dates, the respective series of preferred stock will be redeemable, at the option of the Company, in whole or in part, at $25.00 per depositary share, plus any accrued and unpaid dividends. As of September 30, 2011, the Company had $19.7 million of deferred costs in connection with the issuance of preferred stock, which the Company will report as additional non-cash distributions upon notice of its intent to redeem such shares.

Common stock

The Company s Board of Directors previously authorized the repurchase, from time to time, of up to 6.5 million shares of the Company s common stock on the open market or in privately negotiated transactions. During the nine months ended September 30, 2011, the Company repurchased 591,500 shares of common stock at an aggregate cost of $30.3 million, or an average cost per share of $51.14. Since inception of the program, the Company has repurchased an aggregate of 4.9 million shares of common stock at an aggregate cost of $183.9 million or an average cost per share of $37.64. Under existing board authorizations, the Company can repurchase an additional 1.6 million shares. No shares of common stock were repurchased under this program during the nine months ended September 30, 2010.

The Company paid $10.7 million ($0.44 per common share) and $10.8 million ($0.44 per common share) in distributions to its common shareholders for the three months ended September 30, 2011 and 2010, respectively and $32.4 million ($1.32 per common share) and $32.4 million ($1.32 per common share) for the nine months ended September 30, 2011 and 2010, respectively.

Equity Stock

In addition to common and preferred stock, the Company is authorized to issue 100.0 million shares of Equity Stock. The Articles of Incorporation provide that the Equity Stock may be issued from time to time in one or more series and give the Board of Directors broad authority to fix the dividend and distribution rights, conversion and voting rights, redemption provisions and liquidation rights of each series of Equity Stock.

10. Commitments and contingencies

The Company currently is neither subject to any material litigation nor, to management s knowledge, is any material litigation currently threatened against the Company other than routine litigation and administrative proceedings arising in the ordinary course of business.

11. Stock compensation

PSB has a 1997 Stock Option and Incentive Plan (the 1997 Plan) and a 2003 Stock Option and Incentive Plan (the 2003 Plan), each covering 1.5 million shares of PSB s common stock. Under the 1997 Plan and 2003 Plan, PSB has granted non-qualified options to certain directors, officers and key employees to purchase shares of PSB s common stock at a price not less than the fair market value of the common stock at the date of grant. Additionally, under the 1997 Plan and 2003 Plan, PSB has granted restricted stock units to officers and key employees.

The weighted average grant date fair value of options granted during the nine months ended September 30, 2011 and 2010 was $5.38 per share and $6.08 per share, respectively. The Company has calculated the fair value of each option grant on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions used for grants during the nine months ended September 30, 2011 and 2010, respectively: a dividend yield of 2.9% and 3.3%; expected volatility of 13.9% and 17.5%; expected life of five years; and risk-free interest rates of 1.7% and 2.4%.

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The weighted average grant date fair value of restricted stock units granted during the nine months ended September 30, 2011 and 2010 was $51.63 and $54.44, respectively. The Company calculated the fair value of each restricted stock unit grant using the market value on the date of grant.

At September 30, 2011, there were a combined total of 863,000 options and restricted stock units authorized to grant. Information with respect to outstanding options and nonvested restricted stock units granted under the 1997 Plan and 2003 Plan is as follows:

Options:	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contract Life	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2010	577,816	$ 48.95		
Granted	14,000	$ 60.66		
Exercised	(24,600)	$ 42.67		
Forfeited		$		
Outstanding at September 30, 2011	567,216	$ 49.51	5.93 Years	$ 1,960
Exercisable at September 30, 2011	307,216	$ 46.70	3.98 Years	$ 1,821

Restricted Stock Units:	Number of Units	Weighted Average Grant Date Fair Value
Nonvested at December 31, 2010	85,674	$ 53.60
Granted	8,700	$ 51.63
Vested	(29,890)	$ 55.88
Forfeited	(3,680)	$ 51.78
Nonvested at September 30, 2011	60,804	$ 52.31

Included in the Company s consolidated statements of income for the three months ended September 30, 2011 and 2010, was $113,000 and $135,000, respectively, in net compensation expense related to stock options. Net compensation expense of $375,000 and $376,000 related to stock options was recognized during the nine months ended September 30, 2011 and 2010, respectively. Net compensation expense of $241,000 and $347,000 related to restricted stock units was recognized during the three months ended September 30, 2011 and 2010, respectively. Net compensation expense of $729,000 and $1.2 million related to restricted stock units was recognized during the nine months ended September 30, 2011 and 2010, respectively.

As of September 30, 2011, there was $1.3 million of unamortized compensation expense related to stock options expected to be recognized over a weighted average period of 3.4 years. As of September 30, 2011, there was $2.3 million of unamortized compensation expense related to restricted stock units expected to be recognized over a weighted average period of 3.5 years.

Cash received from 24,600 stock options exercised during the nine months ended September 30, 2011 was $1.1 million. Cash received from 192,936 stock options exercised during the nine months ended September 30, 2010 was $6.4 million. The aggregate intrinsic value of the stock options exercised during the nine months ended September 30, 2011 and 2010 was $457,000 and $4.0 million, respectively.

During the nine months ended September 30, 2011, 29,890 restricted stock units vested; in settlement of these units, 18,907 shares were issued, net of shares applied to payroll taxes. The aggregate fair value of the shares vested for the nine months ended September 30, 2011 was $1.7 million. During the nine months ended September 30, 2010, 43,757 restricted stock units vested; in settlement of these units, 27,037 shares were issued, net of shares applied to payroll taxes. The aggregate fair value of the shares vested for the nine months ended September 30, 2010 was $2.4 million.

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In May of 2004, the shareholders of the Company approved the issuance of up to 70,000 shares of common stock under the Retirement Plan for Non-Employee Directors (the Director Plan). Under the Director Plan, the Company grants 1,000 shares of common stock for each year served as a director up to a maximum of 5,000 shares issued upon retirement. The Company recognizes compensation expense with regards to grants to be issued in the future under the Director Plan. As a result, included in the Company s consolidated statements of income was $26,000 and $36,000 in compensation expense for the three months ended September 30, 2011 and 2010, respectively and $97,000 and $117,000 for the nine months ended September 30, 2011 and 2010, respectively. As of September 30, 2011 and 2010, there was $242,000 and $375,000, respectively, of unamortized compensation expense related to these shares. In January, 2011, the Company issued 5,000 shares to a director upon retirement with an aggregate fair value of $290,000. No shares were issued for the nine months ended September 30, 2010.

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements: Forward-looking statements are made throughout this Quarterly Report on Form 10-Q. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words may, believes, anticipates, plans, exp seeks, estimates, intends, and similar expressions are intended to identify forward-looking statements. There are a number of important factors that could cause the results of the Company to differ materially from those indicated by such forward-looking statements, including but not limited to: (a) changes in general economic and business conditions; (b) decreases in rental rates or increases in vacancy rates/failure to renew or replace expiring leases; (c) tenant defaults; (d) the effect of the recent credit and financial market conditions; (e) our failure to maintain our status as a real estate investment trust (REIT); (f) the economic health of our tenants; (g) increases in operating costs; (h) casualties to our properties not covered by insurance; (i) the availability and cost of capital; (j) increases in interest rates and its effect on our stock price; (k) other factors discussed under the heading Item 1A. Risk Factors in our annual report on Form 10-K for the year ended December 31, 2010. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that our objectives and plans will be achieved. Moreover, we assume no obligation to update these forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting such forward-looking statements, except as required by law.

Overview

As of September 30, 2011, the Company owned and operated 21.8 million rentable square feet of multi-tenant flex, industrial and office properties located in eight states.

The Company focuses on increasing profitability and cash flow aimed at maximizing shareholder value. The Company strives to maintain high occupancy levels while increasing rental rates when market conditions allow, although the Company may decrease rental rates in markets where conditions require. The Company also acquires properties it believes will create long-term value, and from time to time disposes of properties which no longer fit within the Company s strategic objectives or in situations where the Company believes it can optimize cash proceeds. Operating results are driven primarily by income from rental operations and are therefore substantially influenced by rental demand for space within our properties and rental rates.

During the first nine months of 2011, the Company leased or re-leased 4.8 million square feet of space while experiencing a decrease in outgoing rental rates to new rental rates of 8.3%. Total net operating income for the nine months ended September 30, 2011 increased $9.4 million, or 6.8%, compared to the nine months ended September 30, 2010 (see reconciliation of net operating income to income from continuing operations on page 31). See further discussion of operating results below.

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Critical Accounting Policies and Estimates:

Our accounting policies are described in Note 2 to the consolidated financial statements included in this Form 10-Q. We believe our most critical accounting policies relate to revenue recognition, property acquisitions, allowance for doubtful accounts, impairment of long-lived assets, depreciation, accruals of operating expenses and accruals for contingencies, each of which we discuss below.

Revenue Recognition: The Company must meet four basic criteria before revenue can be recognized: persuasive evidence of an arrangement exists; the delivery has occurred or services rendered; the fee is fixed or determinable; and collectability is reasonably assured. All leases are classified as operating leases. Rental income is recognized on a straight-line basis over the terms of the leases. Straight-line rent is recognized for all tenants with contractual fixed increases in rent that are not included on the Company s credit watch list. Deferred rent receivable represents rental revenue recognized on a straight-line basis in excess of billed rents. Reimbursements from tenants for real estate taxes and other recoverable operating expenses are recognized as rental income in the period the applicable costs are incurred. Property management fees are recognized in the period earned.

Property Acquisitions: The Company allocates the purchase price of acquired properties to land, buildings and equipment and intangible assets and liabilities associated with in-place leases (including tenant improvements, unamortized lease commissions, value of above-market and below-market leases, acquired in-place lease values, and tenant relationships, if any) based on their respective estimated fair values. In addition, beginning January 1, 2009, acquisition-related costs are expensed as incurred.

In determining the fair value of the tangible assets of the acquired properties, management considers the value of the properties as if vacant as of the acquisition date. Management must make significant assumptions in determining the value of assets acquired and liabilities assumed. Using different assumptions in the allocation of the purchase cost of the acquired properties would affect the timing of recognition of the related revenue and expenses. Amounts allocated to land are derived from comparable sales of land within the same region. Amounts allocated to buildings and improvements, tenant improvements and unamortized lease commissions are based on current market replacement costs and other market rate information.

The value allocable to the above-market or below-market in-place lease values of acquired properties is determined based upon the present value (using a discount rate which reflects the risks associated with the acquired leases) of the difference between (i) the contractual rents to be paid pursuant to the in-place leases, and (ii) management s estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancelable term of the lease. The amounts allocated to above-market or below-market leases are included in other assets or other liabilities in the accompanying consolidated balance sheets and are amortized on a straight-line basis as an increase or reduction of rental income over the remaining non-cancelable term of the respective leases.

Allowance for Doubtful Accounts: Rental revenue from our tenants is our principal source of revenue. We monitor the collectability of our receivable balances including the deferred rent receivable on an ongoing basis. Based on these reviews, we maintain an allowance for doubtful accounts for estimated losses resulting from the possible inability of our tenants to make required rent payments to us. Tenant receivables and deferred rent receivables are carried net of the allowances for uncollectible tenant receivables and deferred rent. As discussed below, determination of the adequacy of these allowances requires significant judgments and estimates. Our estimate of the required allowance is subject to revision as the factors discussed below change and is sensitive to the effect of economic and market conditions on our tenants.

Tenant receivables consist primarily of amounts due for contractual lease payments, reimbursements of common area maintenance expenses, property taxes and other expenses recoverable from tenants. Determination of the adequacy of the allowance for uncollectible current tenant receivables is performed using a methodology that incorporates specific identification, aging analysis, an overall evaluation of the historical loss trends and the current economic and business environment. The specific identification methodology relies on factors such as the age and nature of the receivables, the payment history and financial condition of the tenant, the assessment of the tenant s ability to meet its lease obligations, and the status of negotiations of any disputes with the tenant. The allowance also includes a reserve based on historical loss trends not associated with any specific tenant. This reserve as well as the specific identification reserve is reevaluated quarterly based on economic conditions and the current business environment.

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Deferred rent receivable represents the amount that the cumulative straight-line rental income recorded to date exceeds cash rents billed to date under the lease agreement. Given the long-term nature of these types of receivables, determination of the adequacy of the allowance for unbilled deferred rent receivable is based primarily on historical loss experience. Management evaluates the allowance for unbilled deferred rent receivable using a specific identification methodology for significant tenants designed to assess their financial condition and ability to meet their lease obligations.

Impairment of Long-Lived Assets: The Company evaluates a property for potential impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. On a quarterly basis, we evaluate our entire portfolio for impairment based on current operating information. In the event that these periodic assessments reflect that the carrying amount of a property exceeds the sum of the undiscounted cash flows (excluding interest) that are expected to result from the use and eventual disposition of the property, the Company would recognize an impairment loss to the extent the carrying amount exceeded the estimated fair value of the property. The estimation of expected future net cash flows is inherently uncertain and relies on subjective assumptions dependent upon future and current market conditions and events that affect the ultimate value of the property. Management must make assumptions related to the property such as future rental rates, tenant allowances, operating expenditures, property taxes, capital improvements, occupancy levels and the estimated proceeds generated from the future sale of the property. These assumptions could differ materially from actual results in future periods. Our intent to hold properties over the long-term directly decreases the likelihood of recording an impairment loss. If our strategy changes or if market conditions otherwise dictate an earlier sale date, an impairment loss could be recognized, and such loss could be material.

Depreciation: We compute depreciation on our buildings and equipment using the straight-line method based on estimated useful lives of generally 30 and five years, respectively. A significant portion of the acquisition cost of each property is allocated to building and building components. The allocation of the acquisition cost to building and building components, as well as the determination of their useful lives, are based on estimates. If we do not appropriately allocate to these components or we incorrectly estimate the useful lives of these components, our computation of depreciation expense may not appropriately reflect the actual impact of these costs over future periods, which will affect net income. In addition, the net book value of real estate assets could be overstated or understated. The statement of cash flows, however, would not be affected.

Accruals of Operating Expenses: The Company accrues for property tax expenses, performance bonuses and other operating expenses each quarter based on historical trends and anticipated disbursements. If these estimates are incorrect, the timing and amount of expense recognized will be affected.

Accruals for Contingencies: The Company is exposed to business and legal liability risks with respect to events that may have occurred, but in accordance with U.S. generally accepted accounting principles (GAAP) has not accrued for such potential liabilities because the loss is either not probable or not estimable. Future events could result in such potential losses becoming probable and estimable, which could have a material adverse impact on our financial condition or results of operations.

Effect of Economic Conditions on the Company s Operations:

During the first nine months of 2011, the impact of the recent recession and continued weak economic conditions on commercial real estate was significant as the Company experienced a decrease in new rental rates over expiring rental rates on executed leases. Although it is uncertain what impact economic conditions will have on the Company s future ability to maintain existing occupancy levels and rental rates, management expects that the decrease in rental rates on lease transactions will result in a decrease in rental income for 2011 when compared to 2010. Current and future economic conditions may continue to have a significant impact on the Company, potentially resulting in further reductions in occupancy and rental rates.

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While the Company historically has experienced a low level of write-offs of uncollectable rents, there is inherent uncertainty in a tenant s ability to continue paying rent and meet their full lease obligation. The table below summarizes the impact to the Company from tenants inability to pay rent or continue to meet their lease obligations (in thousands):

	For The Nine Months Ended September 30,	
	2011	2010
Write offs of uncollectible rent	$ 852	$ 1,077
Write offs as a percentage of rental income	0.4%	0.5%
Square footage of leases terminated prior to their scheduled expiration due to business failures	402	450
Accelerated depreciation expense related to unamortized tenant improvements and lease commissions associated with early terminations	$ 1,081	$ 2,461

As of October 31, 2011, the Company had 7,000 square feet of leased space occupied by a tenant that is protected by Chapter 11 of the U.S. Bankruptcy Code. From time to time, tenants contact us, requesting early termination of their lease, a reduction in space under lease, or rent deferment or abatement. At this time, the Company cannot anticipate what impact, if any, the ultimate outcome of these discussions will have on our future operating results.

Company Performance and Effect of Economic Conditions on Primary Markets:

The Company s operations are substantially concentrated in 10 regions. The Company s assessment of these regions as of September 30, 2011 is summarized below. During the nine months ended September 30, 2011, initial rental rates on new and renewed leases within the Company s overall portfolio decreased 8.3% over expiring rents, an improvement from a decline of 13.0% for the year ended December 31, 2010. The Company s Same Park (defined below) occupancy rate at September 30, 2011 was 91.6%, up from 91.1% at September 30, 2010. The Company s overall occupancy rate at September 30, 2011 was 89.7%, compared to 89.9% at September 30, 2010. Each of the 10 regions in which the Company owns assets is subject to its own unique market influences. Below is a summary of the general market conditions as well as the Company s operating statistics for each of the 10 regions in which the Company operates. The Company has compiled market information set forth below using third party reports for each respective market. The Company considers these sources to be reliable, but there can be no assurance that the information in these reports is accurate.

The Company owns 4.2 million square feet in the Northern Virginia submarket of Washington D.C. During the second quarter of 2011, the Company acquired a 140,000 square foot multi-tenant office building, known as the Warren Building, located in Tysons Corner, Virginia. The building is adjacent to the Company s 735,000 square foot Westpark Business Campus which was acquired in 2010. During 2010, the Company acquired Tysons Corporate Center, a 270,000 square foot two-building multi-tenant office park, and Westpark Business Campus, a 735,000 square foot seven-building multi-tenant office park, each located in Tysons Corner, Virginia. Within the Virginia region, the Company s overall occupancy rate at September 30, 2011 was 85.1% compared to the average market occupancy rate of 86.7%. For the nine months ended September 30, 2011, the market experienced negative net absorption of 0.4% as a result of slower government related activity. Weighted average occupancy for the Company s Same Park portfolio within this market decreased from 93.3% for the first nine months of 2010 to 91.5% for the first nine months of 2011. The decrease in the Same Park weighted average occupancy was primarily due to two large tenants vacating as scheduled in 2010. The Company s overall weighted average occupancy for this market decreased from 92.4% for the first nine months of 2010 to 83.3% for the first nine months of 2011 as a result of the acquisitions which had a combined weighted average occupancy of 60.2% for the nine months ended September 30, 2011. Annualized realized rent per square foot for the Company s Same Park portfolio for this market decreased 2.2% from $20.45 per square foot for the first nine months of 2010 to $19.99 per square foot for the first nine months of 2011. The Company s overall annualized realized rent per square foot increased 6.4% from $20.54 per square foot for the first nine months of 2010 to $21.86 per square foot for the first nine months of 2011 as a result of the purchases of higher finish office buildings in 2010 and 2011.

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The Company owns 4.0 million square feet in Southern California located in Los Angeles, Orange and San Diego Counties. For the first nine months of 2011, fundamentals for Southern California continued to reflect signs of challenging economic conditions. Los Angeles and Orange County occupancy rates remained constant from the second quarter of 2011. For the third quarter of 2011, Los Angeles and Orange County experienced a decline in demand from the first half of 2011, whereas San Diego County experience positive net absorption of 592,506 square feet for the third quarter of 2011 compared to negative net absorption of 172,462 square feet for the second quarter of 2011. At September 30, 2011, market occupancy rates in Southern California range from 95.9% to 83.5%. The Company s occupancy rate in its Southern California portfolio was 90.6% at September 30, 2011. For the nine months ended September 30, 2011, the overall region experienced a weighted positive net absorption of 0.3% while rental rates declined. Despite the positive net absorption in the overall region, the Company s weighted average occupancy in this region decreased from 92.8% for the first nine months of 2010 to 89.7% for the first nine months of 2011. The decrease in the Company s weighted average occupancy was primarily due to several large tenants vacating an aggregate of 86,000 square feet, of which 55,000 square feet were scheduled expirations. Annualized realized rent per square foot decreased 3.6% from $15.92 per square foot for the first nine months of 2010 to $15.34 per square foot for the first nine months of 2011.

The Company owns 3.7 million square feet in South Florida, which consists of the Miami International Commerce Center (MICC) business park located in the Airport West submarket of Miami-Dade County and two multi-tenant flex parks located in Palm Beach County. MICC is located less than one mile from the cargo entrance of the Miami International Airport, which is one of the most active cargo airports in the United States. During the third quarter of 2011, the Company acquired a 46,000 square foot multi-tenant flex building located within MICC. For the first nine months of 2011, the Miami and Palm Beach markets experienced an increase in occupancy rates. Market fundamentals appear to be stabilizing in Miami as market occupancy is at its highest since 2009 and positive net absorption was recorded for the sixth consecutive quarter. Additionally, the Miami market experienced an increase in rental rates as a result of an increase in demand for warehouse/distribution space in key port logistic hubs. Market occupancy rates for Miami-Dade County and Palm Beach County are 92.2% and 89.2%, respectively, compared to the Company s occupancy rates for Miami-Dade County and Palm Beach County of 96.4% and 87.0%, respectively, at September 30, 2011. For the nine months ended September 30, 2011, the combined markets experienced a weighted positive net absorption of 1.5%. Weighted average occupancy for the Company s Same Park portfolio in this region increased from 95.2% for the first nine months of 2010 to 96.7% for the first nine months of 2011. The Company s overall weighted average occupancy for this region increased from 94.8% for the first nine months of 2010 to 96.5% for the first nine months of 2011. Annualized realized rent per square foot for the Company s Same Park portfolio for this region decreased 2.8% from $8.97 per square foot for the first nine months of 2010 to $8.72 per square foot for the first nine months of 2011. The Company s overall annualized realized rent per square foot decreased 2.9% from $8.98 per square foot for the first nine months of 2010 to $8.72 per square foot for the first nine months of 2011. During 2010, the Company completed construction on a parcel of land within MICC, which added 75,000 square feet of rentable small tenant industrial space. As of September 30, 2011, the newly constructed building was 100.0% occupied.

The Company owns 2.4 million square feet in the Maryland submarket of Washington D.C. During 2010, the Company acquired Shady Grove Executive Center, a 350,000 square foot multi-tenant office park, and Parklawn Business Park, a 232,000 square foot multi-tenant office and flex park, each located in Rockville, Maryland. The Company s overall occupancy rate in the region at September 30, 2011 was 87.0% compared to 85.2% for the market as a whole. For the nine months ended September 30, 2011, the market experienced negative net absorption of 0.3% as a result of slower government related activity. Weighted average occupancy for the Company s Same Park portfolio for this market decreased from 91.9% for the first nine months of 2010 to 88.8% for the first nine months of 2011. The decrease in the Same Park weighted average occupancy was primarily due to several tenants aggregating 53,000 square feet vacating in 2010, of which 34,000 square feet were scheduled expirations. The Company s overall weighted average occupancy decreased from 89.2% for the first nine months of 2010 to 86.9% for the first nine months of 2011 as a result of the acquisitions which had a combined weighted average occupancy of 81.3% for the nine months ended September 30, 2011. During the third quarter of 2011, the Company received lease buyout income

of $2.9 million associated with a 53,000 square foot lease which terminated as of August 31, 2011 within the Maryland region. Excluding the lease buyout income, annualized realized rent per square foot for the Company s Same Park portfolio for this market increased 1.2% from $24.01 per square foot for the first nine months of 2010 to $24.30 per square foot for the first nine months of 2011. The Company s overall annualized realized rent per square foot, excluding the lease buyout income, increased 0.4% from $24.40 per square foot for the first nine months of 2010 to $24.49 per square foot for the first nine months of 2011.

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The Company owns 1.8 million square feet in Northern California with concentrations in Sacramento, the East Bay (Hayward and San Ramon) and Silicon Valley (San Jose and Santa Clara). Market occupancy rates in these submarkets are 74.8%, 70.1% and 81.9%, respectively. The Company s occupancy rate in its Northern California portfolio was 90.5% at September 30, 2011. During the first nine months of 2011, the East Bay and Silicon Valley experienced an increase in occupancy rate and had positive net absorption year over year. For the nine months ended September 30, 2011, the combined submarkets experienced positive net absorption of 0.6%. The Company s weighted average occupancy in this region increased from 89.5% for the first nine months of 2010 to 89.8% for the first nine months of 2011. However, annualized realized rent per square foot decreased 2.4% from $12.17 per square foot for the first nine months of 2010 to $11.88 per square foot for the first nine months of 2011.

The Company owns 1.7 million square feet in the Dallas Metroplex area of Northern Texas. The market occupancy rate in Las Colinas, where significant concentration of the Company s Northern Texas portfolio is located, is 87.1%. The Company s occupancy rate at September 30, 2011 in this market was 92.4%. Unemployment increased for the first time since the second quarter of 2010, primarily related to job loss attributed to government budget cuts and uncertainty of future government spending. This factor coupled with the slow economic recovery in this market had a negative impact on the demand. For the nine months ended September 30, 2011, the market experienced negative net absorption of 0.5%. The Company s weighted average occupancy for the region decreased from 91.8% for the first nine months of 2010 to 91.2% for the first nine months of 2011. Annualized realized rent per square foot decreased 0.8% from $10.76 per square foot for the first nine months of 2010 to $10.67 per square foot for the first nine months of 2011.

The Company owns 1.6 million square feet in Southern Texas, specifically in the Austin and Houston markets. During 2010, the Company acquired a portfolio of assets in Austin aggregating 704,000 square feet of multi-tenant flex parks. Market occupancy rates are 80.0% in the Austin market and 84.6% in the Houston market. The Company s occupancy rate for these combined markets at September 30, 2011 was 89.7%. For the first nine months of 2011, fundamentals continue to reflect signs of stability for the combined markets as they experienced a weighted positive net absorption of 0.8% while rental rates remained flat. Weighted average occupancy for the Company s Same Park portfolio for this market increased from 86.5% for the first nine months of 2010 to 89.1% for the first nine months of 2011. The increase in the weighted average occupancy was primarily due to 28,000 square feet of vacant space being leased during the second quarter of 2010. The Company s overall weighted average occupancy for this market increased from 87.4% for the first nine months of 2010 to 89.3% for the first nine months of 2011. Annualized realized rent per square foot for the Company s Same Park portfolio for this market increased 3.6% from $10.48 per square foot for the first nine months of 2010 to $10.86 per square foot for the first nine months of 2011. The Company s overall annualized realized rent per square foot increased 7.1% from $10.78 per square foot for the first nine months of 2010 to $11.54 per square foot for the first nine months of 2011.

The Company owns 1.3 million square feet in the Beaverton submarket of Portland, Oregon. Market occupancy for this submarket is 77.8% compared to the Company s occupancy rate of 83.5% at September 30, 2011. For the first nine months of 2011, despite improvements in leasing activity and occupancy rates in this market, rental rates continued to soften. For the nine months ended September 30, 2011, the market experienced positive net absorption of 2.4%. The Company s weighted average occupancy decreased from 83.2% for the first nine months of 2010 to 81.8% for the first nine months of 2011. Annualized realized rent per square foot decreased 0.7% from $16.28 per square foot for the first nine months of 2010 to $16.17 per square foot for the first nine months of 2011.

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The Company owns 679,000 square feet in the Phoenix and Tempe submarkets of Arizona. In 2009, market occupancy declined significantly due in part to companies contracting and reorganizing business operations in the market, but has steadily increased since the 2009 lows. Companies are considering Phoenix submarkets as an alternative to locating or expanding in the state of California, primarily in the distribution and logistics industries. Market rental rates were extremely competitive in 2010 and are expected to continue to be so throughout 2011. The combined submarket occupancy rate is 87.4% compared to the Company s occupancy rate of 90.0% at September 30, 2011. For the nine months ended September 30, 2011, the market experienced positive net absorption of 3.2%. The Company s weighted average occupancy in the region increased from 85.5% for the first nine months of 2010 to 88.9% for the first nine months of 2011. However, annualized realized rent per square foot decreased 6.8% from $10.03 per square foot for the first nine months of 2010 to $9.35 per square foot for the first nine months of 2011 as rental rates decreased on new and renewed leases.

The Company owns 521,000 square feet in the state of Washington which mostly consists of Overlake Business Center, a 493,000 square foot multi-tenant office and flex park located in Redmond. Leasing activity showed signs of stabilization as evidenced by the positive net absorption and an increase in occupancy rates year over year. The market occupancy rate is 86.9% compared to the Company s occupancy rate of 93.3% at September 30, 2011. For the nine months ended September 30, 2011, the market experienced positive net absorption of 0.3%. The Company s weighted average occupancy increased from 89.3% for the first nine months of 2010 to 93.8% for the first nine months of 2011. Annualized realized rent per square foot decreased 1.8% from $17.67 per square foot for the first nine months of 2010 to $17.35 per square foot for the first nine months of 2011 as rental rates decreased on new and renewed leases.

Growth of the Company s Operations and Acquisitions and Dispositions of Properties:

The Company is focused on maximizing cash flow from its existing portfolio of properties by looking for opportunities to expand its presence in existing and new markets through strategic acquisitions. The Company may from time to time dispose of non-strategic assets that do not meet this criterion. The Company has historically maintained a low-leverage-level approach intended to provide the Company with the greatest level of flexibility for future growth.

Subsequent to September 30, 2011, the Company acquired an 80,000 square foot multi-tenant office building in Las Colinas, Texas, for $2.8 million. On August 19, 2011, the Company acquired a 46,000 square foot multi-tenant flex building located within its Miami International Commerce Center in Miami, Florida, for $3.5 million. On June 1, 2011, the Company acquired a 140,000 square foot multi-tenant office building in Virginia, known as the Warren Building, for $27.1 million. In 2010, the Company acquired five real estate portfolios comprising 2.3 million square feet in Maryland, Texas and Virginia for an aggregate purchase price of $301.7 million. As of September 30, 2011, the blended occupancy rate of the seven assets acquired was 74.3% compared to a blended occupancy rate of 70.0% at the time of acquisition. As of September 30, 2011, the Company had approximately 637,000 square feet of vacancy spread over these seven acquisitions which provides the Company with considerable opportunity to generate additional rental income given that the Company s other assets in these same submarkets have a blended occupancy of 95.3% at September 30, 2011. The table below reflects the assets acquired in 2011 and 2010 (in thousands):

Property	Date Acquired	Location	Purchase Price	Square Feet	Occupancy at September 30, 2011
MICC Center 22	August, 2011	Miami, Florida	$ 3,525	46	(1)
Warren Building	June, 2011	Tysons Corner, Virginia	$ 27,100	140	66.3%
Westpark Business Campus	December, 2010	Tysons Corner, Virginia	$ 140,000	735	63.5%
Tysons Corporate Center	July, 2010	Tysons Corner, Virginia	$ 35,400	270	54.8%
Parklawn Business Park	June, 2010	Rockville, Maryland	$ 23,430	232	81.6%

Austin Flex Portfolio	April, 2010	Austin, Texas	$	42,900	704	88.9%
Shady Grove Executive Center	March, 2010	Rockville, Maryland	$	60,000	350	86.3%

(1) The building is currently 33.3% leased to one tenant on a month to month basis.

In addition to the 2010 property acquisitions, during 2010, the Company also completed construction on a parcel of land within MICC in Miami, Florida, which added 75,000 square feet of rentable small tenant industrial space. As of September 30, 2011, the newly constructed building was 100.0% occupied.

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In August, 2011, the Company completed the sale of Westchase Corporate Park, a 177,000 square foot flex park consisting of 13 buildings in Houston, Texas, for $9.8 million, resulting in a net gain of $2.7 million.

During January, 2010, the Company completed the sale of a 131,000 square foot office building located in Houston, Texas, for a gross sales price of $10.0 million, resulting in a net gain of $5.2 million.

Scheduled Lease Expirations:

In addition to the 2.3 million square feet, or 10.3%, of space available in our total portfolio as of September 30, 2011, leases representing 4.0% of the leased square footage of our total portfolio are scheduled to expire during the remainder of 2011. Our ability to re-lease available space depends upon the market conditions in the specific submarkets in which our properties are located. As a result, we cannot predict with certainty the rate at which expiring leases will be re-leased.

Impact of Inflation:

Although inflation has not been significant in recent years, it remains a potential factor in our economy, and the Company continues to seek ways to mitigate its potential impact. A substantial portion of the Company s leases require tenants to pay operating expenses, including real estate taxes, utilities, and insurance, as well as increases in common area expenses, partially reducing the Company s exposure to inflation.

Concentration of Portfolio by Region:

The table below reflects the Company s square footage from continuing operations based on geographical concentration as of September 30, 2011 (in thousands):

Region	Square Footage	Percent of Total
Virginia	4,165	19.1%
Southern California	3,988	18.3%
South Florida	3,717	17.1%
Maryland	2,352	10.8%
Northern California	1,818	8.3%
Northern Texas	1,689	7.8%
Southern Texas	1,557	7.1%
Oregon	1,314	6.0%
Arizona	679	3.1%
Washington	521	2.4%
Total Square Footage	21,800	100.0%

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Concentration of Credit Risk by Industry:

The information below depicts the industry concentration of our tenant base as of September 30, 2011. The Company analyzes this concentration to minimize significant industry exposure risk.

Industry	Percent of Annualized Rental Income
Business Services	16.2%
Government	11.9%
Health Services	11.4%
Computer Hardware, Software and Related Services	10.5%
Warehouse, Distribution, Transportation and Logistics	7.5%
Insurance and Financial Services	6.7%
Retail, Food, and Automotive	5.7%
Engineering and Construction	5.7%
Communications	4.3%
Home Furnishings	3.5%
Aerospace/Defense Products and Services	3.2%
Electronics	2.7%
Educational Services	2.5%
Other	8.2%
Total	100.0%

The information below depicts the Company s top 10 customers by annualized rental income as of September 30, 2011 (in thousands):

Tenants	Square Footage	Annualized Rental Income [1]	Percent of Annualized Rental Income
U.S. Government	829	$ 22,457	7.4%
Lockheed Martin Corporation	176	4,788	1.6%
Kaiser Permanente	205	3,918	1.3%
Wells Fargo Bank	120	2,225	0.7%
Luminex Corporation	149	2,087	0.7%
ATS Corporation	58	1,804	0.6%
AARP	102	1,761	0.6%
Welch Allyn Protocol, Inc.	103	1,675	0.6%
JP Morgan Chase Bank	102	1,645	0.5%
Investorplace Media, LLC	46	1,524	0.5%
Total	1,890	$ 43,884	14.5%

[1] For leases expiring prior to December 31, 2011, annualized rental income represents income to be received under existing leases from October 1, 2011 through the date of expiration.

Comparative Analysis of the Three and Nine Months Ended September 30, 2011 to the Three and Nine Months Ended September 30, 2010

Results of Operations: In order to evaluate the performance of the Company s overall portfolio over comparable periods, management analyzes the operating performance of a consistent group of properties owned and operated throughout both periods (herein referred to as Same Park). Operating properties that the Company acquired subsequent to January 1, 2010 are referred to as Non-Same Park. For the three and nine months ended September 30, 2011 and 2010, the Same Park facilities constitute 19.2 million rentable square feet, which includes all assets in continuing operations that the Company owned from January 1, 2010 through September 30, 2011, representing 88.3% of the total square footage of the Company s portfolio as of September 30, 2011.

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Rental income, cost of operations and rental income less cost of operations, excluding depreciation and amortization, or net operating income (defined as NOI for purposes of the following tables), are summarized for the three and nine months ended September 30, 2011. The Company uses NOI and its components as a measurement of the performance of its commercial real estate. Management believes that these financial measures provide them, as well as the investor, the most consistent measurement on a comparative basis of the performance of the commercial real estate and its contribution to the value of the Company. Depreciation and amortization have been excluded from NOI as they are generally not used in determining the value of commercial real estate by management or the investment community. Depreciation and amortization are generally not used in determining value as they consider the historical costs of an asset compared to its current value; therefore, to understand the effect of the assets historical cost on the Company s results, investors should look at GAAP financial measures, such as total operating costs including depreciation and amortization. The Company s calculation of NOI may not be comparable to those of other companies and should not be used as an alternative to measures of performance calculated in accordance with GAAP. As part of the tables below, we have reconciled total NOI to income from continuing operations, which we consider the most directly comparable financial measure calculated in accordance with GAAP.

The following table presents the operating results of the Company s properties for the three and nine months ended September 30, 2011 and 2010 in addition to other income and expense items affecting income from continuing operations. The Company reports Same Park operations to provide information regarding trends for properties the Company has held for the periods being compared (in thousands, except per square foot data):

	For the Three Months Ended September 30,			For the Nine Months Ended September 30,		
	2011	2010	Change	2011	2010	Change
Rental income:						
Same Park (19.2 million rentable square feet) [1]	$ 66,024	$ 64,425	2.5%	$ 193,497	$ 196,757	(1.7%)
Non-Same Park (2.6 million rentable square feet) [2]	10,538	5,348	97.0%	29,630	9,096	225.7%
Total rental income	76,562	69,773	9.7%	223,127	205,853	8.4%
Cost of operations:						
Same Park	21,031	20,821	1.0%	63,517	63,764	(0.4%)
Non-Same Park	3,853	1,922	100.5%	11,288	3,196	253.2%
Total cost of operations	24,884	22,743	9.4%	74,805	66,960	11.7%
Net operating income [3]:						
Same Park [4]	44,993	43,604	3.2%	129,980	132,993	(2.3%)
Non-Same Park	6,685	3,426	95.1%	18,342	5,900	210.9%
Total net operating income	51,678	47,030	9.9%	148,322	138,893	6.8%
Other income and expenses:						
Facility management fees	170	165	3.0%	517	501	3.2%
Interest and other income	37	60	(38.3%)	174	260	(33.1%)

Interest expense	(1,261)	(875)	44.1%	(3,621)	(2,586)	40.0%
Depreciation and amortization	(21,423)	(21,093)	1.6%	(63,200)	(57,731)	9.5%
General and administrative	(1,365)	(1,831)	(25.5%)	(4,683)	(6,980)	(32.9%)
Income from continuing operations	$ 27,836	$ 23,456	18.7%	$ 77,509	$ 72,357	7.1%
Same Park gross margin [5]	68.1%	67.7%	0.6%	67.2%	67.6%	(0.6%)
Same Park weighted average occupancy	90.8%	91.4%	(0.7%)	90.9%	91.6%	(0.8%)
Same Park annualized realized rent per square foot [6]	$ 15.11	$ 14.65	3.1%	$ 14.75	$ 14.88	(0.9%)

(1) See above for a definition of Same Park. Excluding $2.9 million of lease buyout income noted below, rental income from the Same Park portfolio decreased 2.0% and 3.1% for the three and nine months ended September 30, 2011, respectively, over the same period in 2010.

(2) See above for a definition of Non-Same Park.

(3) Net operating income (NOI) is an important measurement in the commercial real estate industry for determining the value of the real estate generating the NOI. See Results of Operations above for more information on NOI. The Company s calculation of NOI may not be comparable to those of other companies and should not be used as an alternative to measures of performance in accordance with GAAP.

(4) Excluding $2.9 million of lease buyout income noted below, NOI from the Same Park portfolio decreased 3.4% and 4.4% for the three and nine months ended September 30, 2011, respectively, over the same periods in 2010.

(5) Same Park gross margin is computed by dividing Same Park NOI by Same Park rental income.

(6) Same Park annualized realized rent per square foot represents the annualized Same Park rental income earned per occupied square foot. Excluding $2.9 million of lease buyout income noted below, Same Park annualized realized rent per square foot would have been $14.45 and $14.53 for the three and nine months ended September 30, 2011, respectively.

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Supplemental Property Data and Trends: Rental income, cost of operations and rental income less cost of operations, excluding depreciation and amortization, or net operating income prior to depreciation and amortization (defined as NOI for purposes of the following tables) from continuing operations is summarized for the three and nine months ended September 30, 2011 and 2010 by major geographic region below. See Results of Operations above for more information on NOI, including why the Company presents NOI and how the Company uses NOI. The Company s calculation of NOI may not be comparable to those of other companies and should not be used as an alternative to measures of performance calculated in accordance with GAAP.

The following tables summarize the Same Park operating results by major geographic region for the three and nine months ended September 30, 2011 and 2010. In addition, the tables reflect the comparative impact on the overall rental income, cost of operations and NOI from properties that have been acquired since January 1, 2010, and the impact of such is included in Non-Same Park facilities in the tables below. As part of the tables below, we have reconciled total NOI to income from continuing operations (in thousands):

Three Months Ended September 30, 2011 and 2010:

Region	Rental Income September 30, 2011	Rental Income September 30, 2010	Increase (Decrease)	Cost of Operations September 30, 2011	Cost of Operations September 30, 2010	Increase (Decrease)	NOI September 30, 2011	NOI September 30, 2010	Increase (Decrease)
Same Park									
Virginia	$ 13,944	$ 13,743	1.5%	$ 4,154	$ 3,662	13.4%	$ 9,790	$ 10,081	(2.9%)
Southern California	13,533	14,715	(8.0%)	4,615	4,763	(3.1%)	8,918	9,952	(10.4%)
South Florida	7,549	7,537	0.2%	2,421	2,416	0.2%	5,128	5,121	0.1%
Maryland	12,274	9,604	27.8%	3,141	3,148	(0.2%)	9,133	6,456	41.5%
Northern California	4,875	4,967	(1.9%)	1,662	1,676	(0.8%)	3,213	3,291	(2.4%)
Northern Texas	4,178	4,118	1.5%	1,356	1,369	(0.9%)	2,822	2,749	2.7%
Southern Texas	2,127	1,989	6.9%	783	756	3.6%	1,344	1,233	9.0%
Oregon	4,092	4,233	(3.3%)	1,603	1,659	(3.4%)	2,489	2,574	(3.3%)
Arizona	1,414	1,471	(3.9%)	672	721	(6.8%)	742	750	(1.1%)
Washington	2,038	2,048	(0.5%)	624	651	(4.1%)	1,414	1,397	1.2%
Total Same Park	66,024	64,425	2.5%	21,031	20,821	1.0%	44,993	43,604	3.2%
Non-Same Park									
Virginia	5,370	632	749.7%	2,091	282	641.5%	3,279	350	836.9%
South Florida	182	44	313.6%	85	21	304.8%	97	23	321.7%
Maryland	3,076	2,837	8.4%	1,049	928	13.0%	2,027	1,909	6.2%
Southern Texas	1,910	1,835	4.1%	628	691	(9.1%)	1,282	1,144	12.1%
Total Non-Same Park.	10,538	5,348	97.0%	3,853	1,922	100.5%	6,685	3,426	95.1%
Total NOI	$ 76,562	$ 69,773	9.7%	$ 24,884	$ 22,743	9.4%	$ 51,678	$ 47,030	9.9%

Reconciliation of NOI to income from continuing operations			
Total NOI	$ 51,678	$ 47,030	9.9%
Other income and expenses:			
Facilities management fees	170	165	3.0%
Interest and other income	37	60	(38.3%)
Interest expense	(1,261)	(875)	44.1%
Depreciation and amortization	(21,423)	(21,093)	1.6%
General and administrative	(1,365)	(1,831)	(25.5%)
Income from continuing operations	$ 27,836	$ 23,456	18.7%

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Nine Months Ended September 30, 2011 and 2010:

Region	Rental Income September 30, 2011	Rental Income September 30, 2010	Increase (Decrease)	Cost of Operations September 30, 2011	Cost of Operations September 30, 2010	Increase (Decrease)	NOI September 30, 2011	NOI September 30, 2010	Increase (Decrease)
Same Park									
Virginia	$ 41,421	$ 43,220	(4.2%)	$ 12,643	$ 12,221	3.5%	$ 28,778	$ 30,999	(7.2%)
Southern California	41,135	44,158	(6.8%)	13,225	13,422	(1.5%)	27,910	30,736	(9.2%)
South Florida	22,751	23,048	(1.3%)	7,573	7,653	(1.0%)	15,178	15,395	(1.4%)
Maryland	31,498	29,264	7.6%	9,503	9,633	(1.3%)	21,995	19,631	12.0%
Northern California	14,543	14,859	(2.1%)	5,097	5,058	0.8%	9,446	9,801	(3.6%)
Northern Texas	12,331	12,524	(1.5%)	4,235	4,319	(1.9%)	8,096	8,205	(1.3%)
Southern Texas	6,196	5,804	6.8%	2,245	2,487	(9.7%)	3,951	3,317	19.1%
Oregon	13,028	13,347	(2.4%)	5,012	5,018	(0.1%)	8,016	8,329	(3.8%)
Arizona	4,233	4,368	(3.1%)	2,009	2,024	(0.7%)	2,224	2,344	(5.1%)
Washington	6,361	6,165	3.2%	1,975	1,929	2.4%	4,386	4,236	3.5%
Total Same Park	193,497	196,757	(1.7%)	63,517	63,764	(0.4%)	129,980	132,993	(2.3%)
Non-Same Park									
Virginia	14,409	632	2,179.9%	5,845	282	1,972.7%	8,564	350	2,346.9%
South Florida	468	44	963.6%	225	21	971.4%	243	23	956.5%
Maryland	8,911	5,226	70.5%	3,179	1,752	81.4%	5,732	3,474	65.0%
Southern Texas	5,842	3,194	82.9%	2,039	1,141	78.7%	3,803	2,053	85.2%
Total Non-Same Park.	29,630	9,096	225.7%	11,288	3,196	253.2%	18,342	5,900	210.9%
Total NOI	$ 223,127	$ 205,853	8.4%	$ 74,805	$ 66,960	11.7%	$ 148,322	$ 138,893	6.8%

Reconciliation of NOI to income from continuing operations			
Total NOI	$ 148,322	$ 138,893	6.8%
Other income and expenses:			

Facilities management fees	517	501	3.2%
Interest and other income	174	260	(33.1%)
Interest expense	(3,621)	(2,586)	40.0%
Depreciation and amortization	(63,200)	(57,731)	9.5%
General and administrative	(4,683)	(6,980)	(32.9%)
Income from continuing operations	$ 77,509	$ 72,357	7.1%

Rental Income: Rental income increased $6.8 million from $69.8 million to $76.6 million for the three months ended September 30, 2011 over the same period in 2010 as a result of increases in rental income from the Non-Same Park facilities of $5.2 million and in rental income from the Company s Same Park portfolio of $1.6 million. The three month increase in rental income from the Same Park portfolio was due to lease buyout income of $2.9 million associated with a 53,000 square foot lease in Maryland which terminated as of August 31, 2011. Excluding the lease buyout income, rental income from the Same Park portfolio decreased $1.3 million due to decreases in rental and occupancy rates. Rental income increased $17.3 million from $205.9 million to $223.1 million for the nine months ended September 30, 2011 over the same period in 2010 as a result of an increase in rental income from the Non-Same Park facilities of $20.5 million partially offset by a decrease in rental income from the Company s Same Park portfolio of $3.3 million. The nine month decrease in rental income from the Same Park portfolio was due to decreases in rental and occupancy rates partially offset by the lease buyout income. Excluding the lease buyout income, rental income from the Same Park portfolio decreased $6.1 million.

Facility Management Fees: Facility management fees account for a small portion of the Company s net income. During the three months ended September 30, 2011, $170,000 of revenue was recognized from facility management fees compared to $165,000 for the same period in 2010. During the nine months ended September 30, 2011, $517,000 in revenue was recognized from facility management fees compared to $501,000 for the same period in 2010.

Cost of Operations: Cost of operations increased $2.1 million from $22.7 million to $24.9 million for the three months ended September 30, 2011 over the same period in 2010 as a result of an increase in cost of operations from Non-Same Park facilities of $1.9 million combined with a $210,000 increase in Same Park costs of operations. The three month increase in Same Park cost of operations was primarily due to an increase in repairs and maintenance costs of $443,000. Cost of operations increased $7.8 million from $67.0 million to $74.8 million for the nine months ended September 30, 2011 over the same period in 2010 as a result of an increase in cost of operations from Non-Same Park facilities of $8.1 million partially offset by a $247,000 decrease in Same Park costs of operations. The nine month decrease in Same Park cost of operations was primarily due to reductions in property tax expense of $532,000, payroll costs of $430,000 and insurance expense of $198,000 partially offset by an increase in repairs and maintenance costs of $372,000.

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Depreciation and Amortization Expense: Depreciation and amortization expense for the three months ended September 30, 2011 was $21.4 million compared to $21.1 million for the same period in 2010. Depreciation and amortization expense for the nine months ended September 30, 2011 was $63.2 million compared to $57.7 million for the same period in 2010. The increase for the comparative three and nine months was primarily due to depreciation from 2010 property acquisitions.

General and Administrative Expenses: For the three and nine months ended September 30, 2011, general and administrative expenses decreased $466,000, or 25.5%, and $2.3 million, or 32.9%, respectively, over the same periods in 2010 as a result of a decrease in acquisition transactions costs due to a lower volume of acquisitions. Excluding the acquisition transaction costs, general and administrative expenses decreased 7.9% and 5.5% for the three and nine months ended September 30, 2011, respectively, compared to the same periods in 2010. The decreases were primarily due to lower amortization of long-term incentive plan costs. Additionally, general and administrative expenses for the nine months ended September 30, 2011 were further reduced due to a decrease in professional fees related to legal fees paid during the first quarter of 2010.

Interest and Other Income: Interest and other income reflect earnings on cash balances in addition to miscellaneous income items. Interest income was $2,000 for the three months ended September 30, 2011 compared to $27,000 for the same period in 2010. Interest income was $11,000 and $171,000 for the nine months ended September 30, 2011 and 2010, respectively. The decrease for the three and nine months ended September 30, 2011 compared to the same periods in 2010 was primarily attributable to lower average cash balances in 2011. Average cash balances and effective interest rates for the nine months ended September 30, 2011 were $12.8 million and 0.1%, respectively, compared to $128.8 million and 0.2%, respectively, for the same period in 2010.

Interest Expense: Interest expense was $1.3 million for the three months ended September 30, 2011 compared to $875,000 for the same period in 2010. Interest expense was $3.6 million and $2.6 million for the nine months ended September 30, 2011 and 2010, respectively. The three and nine month increases were primarily attributable to an increase in short term borrowings.

Gain on Sale of Real Estate Facility: Included in total discontinued operations is the gain on the sale of Westchase Corporate Park, a 177,000 square foot flex park consisting of 13 buildings in Houston, Texas, for $9.8 million, resulting in a net gain of $2.7 million during August, 2011.

In January, 2010, the Company completed the sale of a 131,000 square foot office building located in Houston, Texas, for a gross sales price of $10.0 million, resulting in a net gain of $5.2 million.

Net Income Allocable to Noncontrolling Interests: Net income allocable to noncontrolling interests reflects the net income allocable to equity interests in the Operating Partnership that are not owned by the Company. Net income allocable to noncontrolling interests was $4.7 million of allocated income ($99,000 allocated to preferred unit holders and $4.6 million allocated to common unit holders) for the three months ended September 30, 2011 compared to $3.8 million of allocated income ($984,000 allocated to preferred unit holders and $2.9 million of income allocated to common unit holders) for the same period in 2010. The increase in net income allocable to non-controlling interests for the three months ended September 30, 2011 was primarily due to an increase in net operating income from Non-Same Park facilities and the gain on sale of real estate facility partially offset by the non-cash distributions associated with the preferred equity redemptions in 2010 and a decrease in cash distributions as a result of the preferred equity transactions. Net income allocable to noncontrolling interests was $5.8 million ($7.1 million of loss allocated to preferred unit holders and $12.9 million of income allocated to common unit holders) for the nine months ended September 30, 2011 compared to $13.2 million of allocated income ($4.1 million allocated to preferred unit holders and $9.1 million allocated to common unit holders) for the same period in 2010. Included in net income allocable to noncontrolling interests for the nine months ended September 30, 2011 was a $7.4 million loss allocated to preferred unit holders due to the net gain on the repurchases of preferred units partially offset with $1.7 million of income allocated to common unit holders due to the net gain on the repurchases of preferred units.

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Liquidity and Capital Resources

Cash and cash equivalents decreased $1.3 million from $5.1 million at December 31, 2010 to $3.8 million at September 30, 2011 for the reasons noted below.

Net cash provided by operating activities for the nine months ended September 30, 2011 and 2010 was $142.6 million and $135.1 million, respectively. Management believes that the Company s internally generated net cash provided by operating activities will be sufficient to enable it to meet its operating expenses, capital improvements, debt service requirements and distributions to shareholders.

Net cash used in investing activities was $51.4 million and $177.8 million for the nine months ended September 30, 2011 and 2010, respectively. The change was primarily due to lower volume of acquisitions during 2011. The Company paid $30.1 million for acquisitions in Virginia and Florida in 2011 compared $158.5 million for acquisitions in Maryland, Texas and Virginia in 2010.

Net cash used in financing activities was $92.5 million and $146.2 million for the nine months ended September 30, 2011 and 2010, respectively. The $53.7 million decrease in cash used was primarily due to net short term borrowings of $53.0 million and a decrease in cash paid for repurchases/redemptions of preferred equity of $35.0 million partially offset by $30.3 million used to repurchase common equity during the quarter ended September 30, 2011.

The Company s preferred equity outstanding increased to 25.7% of its market capitalization as of September 30, 2011 primarily due to the repurchases of common stock. The Company s capital structure is characterized by a low level of leverage. As of September 30, 2011, the Company had four fixed-rate mortgages totaling $47.9 million and an outstanding balance on the Credit Facility of $146.0 million, which represented 2.0% and 6.2%, respectively, of its total market capitalization. The Company calculates market capitalization by adding (1) the liquidation preference of the Company s outstanding preferred equity, (2) principal value of the Company s outstanding mortgages and (3) the total number of common shares and common units outstanding at September 30, 2011 multiplied by the closing price of the stock on that date. The weighted average interest rate for the mortgages is 5.8% per annum and the interest rate on the Credit Facility was 1.4%. The Company had 5.5% of its properties, in terms of net book value, encumbered at September 30, 2011.

On February 9, 2011, the Company entered into an agreement with PS to borrow $121.0 million with a maturity date of August 9, 2011 at an interest rate of LIBOR plus 0.85%. The Company repaid, in full, the note payable to PS as of September 30, 2011. Interest expense under this note payable was $138,000 and $664,000 for the three and nine months ended September 30, 2011, respectively.

On August 3, 2011, the Company modified the terms of its line of credit (the Credit Facility) with Wells Fargo Bank. The modification of the Credit Facility increased the borrowing limit to $250.0 million and extended the expiration to August 1, 2015. The modified rate of interest charged on borrowings is equal to a rate ranging from the London Interbank Offered Rate (LIBOR) plus 1.00% to LIBOR plus 1.85% depending on the Company s credit ratings. Currently, the Company s rate under the Credit Facility is LIBOR plus 1.10%. In addition, the Company is required to pay an annual facility fee ranging from 0.15% to 0.45% of the borrowing limit depending on the Company s credit ratings (currently 0.15%). As of September 30, 2011, the Company had $146.0 million outstanding on the Credit Facility at an interest rate of 1.35%. Funds from the Credit Facility were used for the repurchase of 591,500 shares of common stock at an aggregate cost of $30.3 million and to repay the outstanding balance on the note payable to affiliate. Subsequent to September 30, 2011, the Company repaid $6.0 million on the Credit Facility reducing the outstanding balance to $140.0 million. The Company had $93.0 million outstanding on the Credit Facility at an interest rate of 2.11% at December 31, 2010. The Credit Facility requires the Company to meet certain covenants, with which the Company was in compliance at September 30, 2011. Interest on outstanding borrowings is payable monthly.

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Subsequent to September 30, 2011, the Company repaid $15.5 million on a mortgage note payable with a stated interest rate of 7.20%.

The Company focuses on retaining cash for reinvestment as we believe that this provides the greatest level of financial flexibility. While operating performance has been down recently due to the economic recession, it is possible that when the economy recovers and operating fundamentals improve, additional increases in distributions to the Company s common shareholders may be required. Going forward, the Company will continue to monitor its taxable income and the corresponding dividend requirements.

Non-GAAP Supplemental Disclosure Measure: Funds from Operations: Management believes that Funds from Operations (FFO) is a useful supplemental measure of the Company s operating performance. The Company computes FFO in accordance with the White Paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts (NAREIT). The White Paper defines FFO as net income, computed in accordance with GAAP, before depreciation, amortization, gains or losses on asset dispositions, net income allocable to noncontrolling interests common units, net income allocable to restricted stock unit holders and nonrecurring items. Management believes that FFO provides a useful measure of the Company s operating performance and when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities, general and administrative expenses and interest costs, providing a perspective not immediately apparent from net income.

FFO should be analyzed in conjunction with net income. However, FFO should not be viewed as a substitute for net income as a measure of operating performance or liquidity as it does not reflect depreciation and amortization costs or the level of capital expenditure and leasing costs necessary to maintain the operating performance of the Company s properties, which are significant economic costs and could materially affect the Company s results of operations. Management believes FFO provides useful information to the investment community about the Company s operating performance when compared to the performance of other real estate companies as FFO is generally recognized as the industry standard for reporting operations of REITs. Other REITs may use different methods for calculating FFO and, accordingly, our FFO may not be comparable to other real estate companies.

FFO for the Company is computed as follows (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	**2010**	**2011**	**2010**
Net income allocable to common shareholders	$ 15,444	$ 9,608	$ 43,382	$ 30,583
Gain on sale of real estate facility	(2,717)		(2,717)	(5,153)
Depreciation and amortization [(1)]	21,423	21,200	63,340	58,056
Net income allocable to noncontrolling interests common units	4,597	2,852	12,858	9,112
Net income allocable to restricted stock unit holders	36	35	108	119
Consolidated FFO allocable to common and dilutive shares	38,783	33,695	116,971	92,717
FFO allocated to noncontrolling interests common units	(8,879)	(7,690)	(26,687)	(21,218)
FFO allocated to restricted stock unit holders	(72)	(96)	(241)	(288)
FFO allocated to common shares	$ 29,832	$ 25,909	$ 90,043	$ 71,211

(1) Includes depreciation from discontinued operations.

FFO allocable to common and dilutive shares increased $5.1 million and $24.3 million for the three and nine months ended September 30, 2011, respectively, compared to the same periods in 2010. The three and nine month increases were primarily as a result of an increase in net operating income from Non-Same Park facilities, lease buyout income of $2.9 million received during 2011 and the impact from the redemptions and repurchases of preferred equity.

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Capital Expenditures: During the nine months ended September 30, 2011, the Company expended $28.5 million in recurring capital expenditures, or $1.30 per weighted average square foot owned. The Company defines recurring capital expenditures as those necessary to maintain and operate its commercial real estate at its current economic value. During the nine months ended September 30, 2010, the Company expended $19.3 million in recurring capital expenditures, or $0.95 per weighted average square foot owned. The following table depicts actual capital expenditures (in thousands):

	For the nine Months Ended September 30,	
	2011	2010
Recurring capital expenditures	$ 28,464	$ 19,327
Property renovations and other capital expenditures	2,030	9,059
Total capital expenditures	$ 30,494	$ 28,386

For the nine months ended September 30, 2011, recurring capital expenditures increased $9.1 million, or 47.3%, over the same period in 2010 primarily due to recurring capital expenditures on 2010 acquisitions of $6.4 million.
Property renovations and other capital expenditures decreased $7.0 million from $9.1 million to $2.0 million for the nine months ended September 30, 2011 compared to the same period in 2010 as a result of the 2010 development at Miami International Commerce Center in Miami, Florida, combined with other property renovations.
Repurchase of Common Stock: The Company s Board of Directors previously authorized the repurchase, from time to time, of up to 6.5 million shares of the Company s common stock on the open market or in privately negotiated transactions. During the nine months ended September 30, 2011, the Company repurchased 591,500 shares of common stock at an aggregate cost of $30.3 million or an average cost per share of $51.14. Since inception of the program, the Company has repurchased an aggregate of 4.9 million shares of common stock at an aggregate cost of $183.9 million or an average cost per share of $37.64. Under existing board authorizations, the Company can repurchase an additional 1.6 million shares. No shares of common stock were repurchased under this program during the nine months ended September 30, 2010.
Repurchase of Preferred Equity: In February, 2011, the Company paid an aggregate of $39.1 million to repurchase 1,710,000 units of its 7.50% Series J Cumulative Redeemable Preferred Units and 203,400 units of its 6.55% Series Q Cumulative Redeemable Preferred Units for a weighted average purchase price of $20.43 per unit. The aggregate par value of the repurchased preferred units was $47.8 million, which generated a gain of $7.4 million, net of original issuance costs of $1.4 million, which was added to net income allocable to common shareholders and unit holders.
Redemption of Preferred Equity: On May 12, 2010, the Company completed the redemption of its 7.950% Series G Cumulative Redeemable Preferred Units at its aggregate par value of $20.0 million, and on June 7, 2010, the Company completed the redemption of its 7.950% Cumulative Preferred Stock, Series K at its aggregate par value of $54.1 million, in each case, together with accrued dividends. In connection with these redemptions, the Company reported non-cash distributions of $2.4 million, equal to the original issuance costs, as a reduction of net income allocable to common shareholders and unit holders for the nine months ended September 30, 2010.
Distributions: The Company has elected and intends to qualify as a REIT for federal income tax purposes. In order to maintain its status as a REIT, the Company must meet, among other tests, sources of income, share ownership and certain asset tests. As a REIT, the Company is not taxed on that portion of its taxable income that is distributed to its shareholders provided that at least 90% of its taxable income is distributed to its shareholders prior to the filing of its tax return.

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Related Party Transactions: On February 9, 2011, the Company entered into an agreement with PS to borrow $121.0 million with a maturity date of August 9, 2011 at an interest rate of LIBOR plus 0.85%. The Company repaid, in full, the note payable to PS as of September 30, 2011. Interest expense under this note payable was $138,000 and $664,000 for the three and nine months ended September 30, 2011, respectively.

At September 30, 2011, PS owned 24.0% of the outstanding shares of the Company s common stock and 23.2% of the outstanding common units of the Operating Partnership (100% of the common units not owned by the Company). Assuming issuance of the Company s common stock upon redemption of its partnership units, PS would own 41.7% of the outstanding shares of the Company s common stock. Ronald L. Havner, Jr., the Company s chairman, is also the Chief Executive Officer, President and Vice Chairman of the Board of PS.

Pursuant to a cost sharing and administrative services agreement, the Company shares costs with PS and affiliated entities for certain administrative services, which are allocated among PS and its affiliates in accordance with a methodology intended to fairly allocate those costs. These costs totaled $110,000 and $112,000 for the three months ended September 30, 2011 and 2010, respectively and $331,000 and $431,000 for the nine months ended September 30, 2011 and 2010, respectively. In addition, the Company provides property management services for properties owned by PS and its affiliates for a fee of 5% of the gross revenues of such properties in addition to reimbursement of direct costs. These management fee revenues recognized under management contract with affiliated parties totaled $170,000 and $165,000 for the three months ended September 30, 2011 and 2010, respectively and $517,000 and $501,000 for the nine months ended September 30, 2011 and 2010, respectively. PS also provides property management services for the mini storage component of two assets owned by the Company for a fee of 6% of the gross revenues of such properties in addition to reimbursement of certain costs. Management fee expense recognized under the management contract with PS totaled $13,000 and $12,000 for the three months ended September 30, 2011 and 2010, respectively and $39,000 and $28,000 for the nine months ended September 30, 2011 and 2010, respectively.

The PS Business Parks name and logo is owned by PS and licensed to the Company under a non-exclusive, royalty-free license agreement. The license can be terminated by either party for any reason with six-months written notice.

Off-Balance Sheet Arrangements: The Company does not have any off-balance sheet arrangements.

Contractual Obligations: The Company is scheduled to pay cash dividends of $42.2 million per year on its preferred equity outstanding as of September 30, 2011. Dividends are paid when and if declared by the Company s Board of Directors and accumulate if not paid. Shares and units of preferred equity are redeemable by the Company in order to preserve its status as a REIT and are also redeemable five years after issuance.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

To limit the Company s exposure to market risk, the Company principally finances its operations and growth with permanent equity capital consisting of either common or preferred stock. At September 30, 2011, the Company s debt as a percentage of equity was 14.2%.

The Company s market risk sensitive instruments at September 30, 2011 include mortgage notes payable of $47.9 million and the Company s Credit Facility of $146.0 million. All of the Company s mortgage notes payable bear interest at fixed rates. See Notes 5, 6 and 8 to the consolidated financial statements for terms, valuations and approximate principal maturities of the mortgage notes payable, line of credit and note payable to affiliate as of September 30, 2011. Based on borrowing rates currently available to the Company, combined with the amount of fixed-rate debt financing, the difference between the carrying amount of debt and its fair value is insignificant.

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ITEM 4. CONTROLS AND PROCEDURES

The Company s management, with the participation of the Company s chief executive officer and chief financial officer, evaluated the effectiveness of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act))) as of September 30, 2011. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of the Company s disclosure controls and procedures as of September 30, 2011, the Company s chief executive officer and chief financial officer concluded that, as of such date, the Company s disclosure controls and procedures were effective at the reasonable assurance level.

No change in the Company s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fiscal quarter ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company currently is neither subject to any material litigation nor, to management s knowledge, is any material litigation currently threatened against the Company other than routine litigation and administrative proceedings arising in the ordinary course of business.

ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2010.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The Company s Board of Directors has authorized the repurchase, from time to time, of up to 6.5 million shares of the Company s common stock on the open market or in privately negotiated transactions. The authorization has no expiration date. Purchases will be made subject to market conditions and other investment opportunities available to the Company.

The following table contains information regarding the Company s repurchase of its common stock during the three months ended September 30, 2011:

Period Covered	Total Number of Shares Repurchased	Average Price Paid per Share	Total Number of Shares Repurchased as Part of Publicly Announced Program	Maximum Number of Shares that May Yet Be Repurchased Under the Program
July 1 through July 31, 2011		$		2,206,221
August 1 through August 31, 2011	377,800	$ 51.46	377,800	1,828,421
September 1 through September 30, 2011	213,700	$ 50.58	213,700	1,614,721
Total	591,500	$ 51.14	591,500	1,614,721

See Note 9 to the consolidated financial statements for additional information on repurchases of equity securities.

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ITEM 6. EXHIBITS

Exhibits

Exhibit 12	Statement re: Computation of Ratio of Earnings to Fixed Charges. Filed herewith.
Exhibit 31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
Exhibit 31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
Exhibit 32.1	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.
Exhibit 101.INS	XBRL Instance Document. Furnished herewith.
Exhibit 101.SCH	XBRL Taxonomy Extension Schema. Furnished herewith.
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase. Furnished herewith.
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase. Furnished herewith.
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase. Furnished herewith.
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase. Furnished herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 4, 2011

PS BUSINESS PARKS, INC.

BY: /s/ Edward A. Stokx

Edward A. Stokx
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

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EXHIBIT INDEX

Exhibit 12	Statement re: Computation of Ratio of Earnings to Fixed Charges. Filed herewith.
Exhibit 31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
Exhibit 31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
Exhibit 32.1	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.
Exhibit 101.INS	XBRL Instance Document. Furnished herewith.
Exhibit 101.SCH	XBRL Taxonomy Extension Schema. Furnished herewith.
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase. Furnished herewith.
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase. Furnished herewith.
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase. Furnished herewith.
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase. Furnished herewith.