MAKITA CORP Form 6-K November 26, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
Form 6-K
REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 or 15d-16 UNDER
THE SECURITIES EXCHANGE ACT OF 1934

For the month of November, 2010 Commission file number 0-12602

#### MAKITA CORPORATION

(Translation of registrant s name into English) 3-11-8, Sumiyoshi-cho, Anjo City, Aichi Prefecture, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20-F x Form 40-F o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(1): x

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(7): o

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes o No x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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# **SIGNATURES**

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# MAKITA CORPORATION (Registrant)

By/s/ Masahiko Goto

Masahiko Goto President, Representative Director and Chief Executive Officer

Date: November 26, 2010

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Makita Corporation
The 99th Interim Business Report
Ended September 30, 2010
(U.S. GAAP Financial Information)
(English translation of CHUKAN-KI JIGYOU NO GOHOUKOKU interim business report originally issued in Japanese for the benefit and information of shareholders of the Company s common stock)

### Message from the Managements

We are pleased to present the outline of operation and financial results for Makita s 99th interim period, ended September 30, 2010.

### n Consolidated Operating Result as Interim Period

During the six months (the period ) ended September 30, 2010, housing starts remained weak and the economic recovery was slow in Japan and the United States. However, in Western Europe, economic conditions recovered strongly in Germany and other countries in the euro area. Business conditions in Asia were steady, mainly led by the strong and continued growth of the Chinese economy. In emerging countries, the economies have generally been expanding. Capital investments and personal spending were very active, especially in Central and South America.

The demand for power tools remained weak in Japan and the United States, while it recovered steadily in Western Europe and grew strongly in many emerging countries supported by the economic growth of these countries.

Under such circumstances, in the development side, Makita continuously expanded its product lines, including those of power tools, rechargeable tools and gardening equipment through the development of smaller and lighter tools or tools with lower noise and vibration. In the production side, Makita responded quickly and flexibly to the change in demand, by increasing the production volume urgently in the Chinese plants which was reduced last year for inventory level adjustment. In the sales side, we also stepped up efforts to maintain and improve the structure of our sales and after-sale service based on direct communication with customers, which remains one of our group s fortes.

### n Recovery in overseas demand supported the first increase both in interim net sales and profits in two years

In our consolidated financial results for the period, consolidated net sales increased by 12.7% to 133,807 million yen compared to the same period of the previous year, supported mainly by the strong demand for power tools in the overseas market, although appreciation of the yen value against major foreign currencies had some negative impact. Operating income increased 46.9% to 21,843 million yen (operating income ratio: 16.3%). This increase was mainly due to the increased sales and the improvement in the ratio of cost of sales resulting from the increased production volume. Income before income taxes increased by 25.9% to 21,751 million yen (income before income taxes ratio: 16.3%). Net income attributable to Makita Corporation increased by 42.4% to 15,122 million yen (net income attributable to Makita Corporation ratio: 11.3%).

Net sales by region are as follows:

Net sales in Japan increased by 6.5% to 22,182 million yen compared to the same period of the previous year. This increase was because sales of lithium-ion battery products and pneumatic tools were strong, although the market conditions remained severe.

Net sales in Europe increased by 10.4 % to 57,028 million yen due to the steady demand in Germany and other countries in Western Europe and the market recovery in Eastern Europe and Russia.

Net sales in North America increased only by 3.8% to 18,472 million yen. This increase was because housing starts remained weak in the Unites states and no strong economic recovery has been seen.

Net sales in Asia increased 32.1% to 11,388 million yen supported by the demand recovery in Southeast Asian countries.

Net sales in other regions grew strongly mainly due to economic recovery resulting from the increased natural resource prices. Net sales in Central and South America increased by 30.1% to 9,622 million yen; sales in Oceania increased by 20.7% to 7,888 million yen; and sales in the Middle East and Africa increased by 23.4% to 7,227 million yen.

English Translation of CHUKAN-KI JIGYOU NO GOHOUKOKU originally issued in Japanese

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#### n Outlook for the year ending March 31, 2011 and Issue to be Addressed

Although modest demand recovery is expected in Europe, the conditions of the construction market in Japan and the United States will remain severe. In Asia and other emerging countries, the power tool market is expected to expand supported by strong demand of low-priced products. The exchange market is unpredictable, considering the movement in Renminbi and the lowest-ever U.S. dollar value. Thus, the business environment for Makita is expected to remain severe.

Under these circumstances, Makita aims to establish high brand recognition and become a Strong Company capable of acquiring and maintaining the top market share as an international total supplier of power tools for professional use, pneumatic tools, gardening equipment and other tools in each international region. To achieve these objectives, we will strive to reinforce its R&D and product development activities to deliver more user-friendly, earth-conscious power tools and gardening equipment. We will also strengthen the technical development of compact engines. The global production organizations will be strengthened to respond to changes in demand conditions. In addition, we will put focus on maintaining and strengthening a sales and after-sales service structure that leads the industry both in the domestic and overseas markets.

#### n The Interim Cash Dividends of 15 Yen Per Share

Makita s basic policy on the distribution of profits is to maintain a dividend payout ratio of at least 30%, with a lower limit on annual cash dividends of 18 yen per share.

For the interim period under review, Makita declared to pay a dividend of 15 yen per share, as announced in April 2010.

Based on its dividend policy, Makita s board of directors will decide on proposals for the dividend for the end of the fiscal year at their meeting to approve the financial statements after they are finalized near the end of April 2011. Their proposals will be presented for discussion and final approval at the Ordinary General Meeting of Shareholders.

We look forward to the continuing support and cooperation of our shareholders.

November 2010

Masahiko Goto

President, Representative Director &

Chief Executive Officer

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#### **Feature Section**

#### n Makita Environmental Preservation Effort

Makita s environmental policy places emphasis on conducting a wide range of biodiversity-conscious environmental protection activities.

As part of efforts to reduce environmental burden of our operations, our Okazaki Plant (Aichi Prefecture) purifies waste water in its water treatment facility before discharging the waste water to public water. In the purification course, waste water is purified in compliance with requirements set by law and ordinance, and in accordance with directives of the Yahagi River Basin Water Quality Preservation Association, and our self-imposed voluntary standards which are stricter than those regulatory requirements and directives. We are committed to preservation of quality of river and sea water, aiming to contribute to environmental preservation. We also supported the 10th Conference of the Parties to the Convention on Biological Diversity (COP10) held in Nagoya this October, advocating its purport.

### n Environmentally-friendly 36V Lithium-Ion Battery Gardening Equipment Series Launched

In April 2010, we launched the Gardening equipment Series operating with 36V lithium-ion batteries. This Series emits no exhaust gas, features lower noise and vibrations, and provides strong power comparable to that of engine-powered equipment. It is suitable for use in residential areas, public facilities, resort facilities and other places where considerations for neighbors are necessary.

While most gardening equipment in the market use engines because of their power requirement and portability, we provide to users four-stroke engine products that emit far less toxic exhaust gas than two-stroke engine products and newly launched lithium-ion battery products. We will continue the development of environmentally-friendly products.

# n Strengthening of Global Network

We are establishing and expanding our distribution network to ensure, as an international total supplier of power tools for professional use, that customers around the world can use our products safely for long years.

In June 2010, we completed a new office building of the sales subsidiary in Switzerland. The new office building in Switzerland has larger office and warehouse spaces than the former site. The service system was reinforced in order to respond to customers needs more accurately. Facilities to improve our customer service are also provided, including a product show room space and a training space. In May 2010, we opened a representative office in St. Petersburg, the second largest city in Russia, as an after-sales service site.

In the future, we will continue our efforts to improve customer satisfaction and establish high brand recognition by maintaining and further reinforcing our best sales and after-sales service structure in the industry.

### n Exhibition in the DIY Show

Makita exhibited in the JAPAN DIY HOMECENTER SHOW 2010 held at Makuhari Messe International Convention Hall (Chiba City) from August 26 to 28, 2010, following last years. DIY-related products available in the market were exhibited in this trade show. 438 companies exhibited in the trade show this year, with about 80,000 visitors. The Makita booth also had a great number of visitors.

Many visitors experienced our products in the Makita booth and admired, among others, the powerful performance of our compact rechargeable circular saw (HS300DW). It was a great opportunity to be able to appeal the advantages of Makita products by offering visitors personal experience to use Makita products.

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# Consolidated Financial Highlights

			Yen (millions)		
	For the				
	six	For the six	For the six		
	months	months	months		
				Rate	
	ended	ended	ended	of	For the year
					ended
	September	September	September	change	March
	30, 2008	30, 2009	30, 2010	(%)	31, 2010
Net Sales	175,558	118,681	133,807	12.7	245,823
Operating Income	36,047	14,866	21,843	46.9	30,390
Ratio of Operating Income to Net					
Sales (%)	20.5%	12.5%	16.3%		12.4%
Income before Income Taxes	34,710	17,271	21,751	25.9	33,518
Net Income Attributable to Makita					
Corporation	24,851	10,622	15,122	42.4	22,258
Ratio of Net Income Attributable to					
Makita Corporation to Net Sales (%)	14.2%	9.0%	11.3%		9.1%

#### Notes:

- 1. In principle, amounts of less than 1 million yen have been rounded.
- 2. Certain reclassifications have been made to the previous years consolidated financial statements to conform with the presentation used for the six months ended September 30, 2009. The meaning of Net income attributable to Makita Corporation is the same as the former Net income.

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# Consolidated Net Sales by Region

	Yen (billions)							
		For the six months ended						
		March		March				
	September	31,	September	31,	September			
	30,							
	2008	2009	30, 2009	2010	30, 2010			
Japan	24.4	21.8	20.8	21.9	22.2			
Europe	83.1	54.0	51.7	57.5	57.0			
North America	25.8	16.5	17.8	16.7	18.5			
Asia	13.2	8.8	8.6	9.7	11.4			
Other Regions	29.1	17.4	19.8	21.3	24.7			
Total	175.6	118.5	118.7	127.1	133.8			

Note: The table above sets forth Makita s consolidated net sales by region based on customer location for the periods presented.

# **Profit Ratio**

			%			
	For the six months ended					
		March		March		
	September	31,	September	31,	September	
	30,					
	2008	2009	30, 2009	2010	30, 2010	
Ratio of Operating Income to Net Sales	20.5	11.8	12.5	12.2	16.3	
Ratio of Net Income Attributable to						
Makita Corporation to Net Sales	14.2	7.1	9.0	9.2	11.3	

# Production by Region

Million units

	For the six months ended						
		March		March			
	September	31,	September	31,	September		
	30,						
	2008	2009	30, 2009	2010	30, 2010		
Japan	2.34	1.54	1.09	1.25	1.70		
Europe	1.25	0.95	0.52	0.73	1.22		
North America	0.71	0.56	0.29	0.40	0.56		
China	6.98	5.09	3.80	5.49	6.77		
Central and South America	0.32	0.24	0.23	0.15	0.29		

Total 11.60 8.38 5.93 8.02 10.54

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# Total Makita Corporation Shareholders Equity per Share

		2009 2,058	Yen As of  September 30, 2009 2,075  Attributable to areholders	March 31, 2010 2,157	September 30, 2010 2,110
			Yen		
	For the year ended March 31,	For the year ended March	For the year ended March	For the year ended March	For the year ending March
Earning Per Share (Basic) Net	2007	31, 2008	31, 2009	31, 2010	31, 2011
Income Attributable to Makita Corporation Common Shareholders for the Interim Period Earning Per Share (Basic) Net Income Attributable to Makita Corporation Common Shareholders	107.1	164.2	175.6	77.1	109.8
for the Year	257.3	320.3	236.9	161.6	
	<u>Cash Di</u>	ividend per Shar	<u>e</u>		
	Г.,		Yen		
	For the year ended March 31, 2007	For the year ended March	For the year ended March	For the year ended March	For the year ending March
Cash dividend per share for the Interim Period Cash dividend per Share for the Year	19 74	30 97	30 80	15 52	15 Undecided
	31, 2007	31, 2008	31, 2009	31, 2010	31, 2011

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# Condensed Consolidated Balance Sheets

		Yen (millions)	
		As of	
		September	
	As of	30,	Increase
	March		
	31, 2010	2010	(Decrease)
ASSETS			
CURRENT ASSETS:			
Cash and Cash Equivalents	62,290	57,666	(4,624)
Time Deposits	8,383	10,996	2,613
Short-term investments	33,639	33,950	311
Notes Receivable in Trade	2,214	2,040	(174)
Accounts Receivable in Trade	43,680	44,041	361
Less-Allowance for Doubtful Receivables	(1,010)	(845)	165
Inventories	88,811	91,735	2,924
Deferred Income Taxes	6,434	6,221	(213)
Prepaid Expenses and Other Current Assets	9,356	9,339	(17)
<b>Total Current Assets</b>	253,797	255,143	1,346
PROPERTY, PLANT AND EQUIPMENT:			
Land	19,050	18,618	(432)
Buildings and Improvements	70,668	69,709	(959)
Machinery and Equipment	74,652	72,965	(1,687)
Construction in Progress	2,257	3,349	1,092
Less-Accumulated Depreciation	(93,427)	(93,551)	(124)
<b>Total Net Property, Plant and Equipment</b>	73,200	71,090	(2,110)
INVESTMENTS AND OTHER ASSETS:			
Investments	15,166	14,449	(717)
Deferred Income Taxes	1,611	1,815	204
Other Assets	6,065	5,914	(151)
<b>Total Investments and Other Assets</b>	22,842	22,178	(664)
TOTAL ASSETS	349,839	348,411	(1,428)

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# Condensed Consolidated Balance Sheets

# Yen (millions)

		Yen (millions) As of	
	As of	September	Increase
	March	1	
	31, 2010	30, 2010	(Decrease)
LIABILITIES			
CURRENT LIABILITIES:			
Short-term Borrowings	385	289	(96)
Trade Notes and Accounts Payable	18,359	21,722	3,363
Accrued Payroll	6,835	6,877	42
Accrued Expenses and Others	15,120	17,068	1,948
Income Taxes Payable	1,722	2,581	859
Deferred Income Taxes	40	78	38
Total Current Liabilities	42,461	48,615	6,154
LONG-TERM LIABILITIES:			
Long-term Indebtedness	544	533	(11)
Accrued Retirement and Termination Benefits	3,778	3,006	(772)
Deferred Income Taxes	677	682	5
Other Liabilities	2,706	2,550	(156)
Total Long-term Liabilities	7,705	6,771	(934)
Total Liabilities	50,166	55,386	5,220
EQUITY MAKITA CORPORATION SHAREHOLDERS EQUITY:			
Common Stock	23,805	23,805	
Additional Paid-in Capital	45,420	45,420	
Legal Reserve and Retained Earnings	276,459	286,484	10,025
Accumulated Other Comprehensive Income (Loss)	(42,032)	(58,543)	(16,511)
Treasury Stock, at cost	(6,445)	(6,447)	(2)
Treasury Stock, at cost	(0,443)	(0,447)	(2)
Total Makita Corporation Shareholders Equity	297,207	290,719	(6,488)
NONCONTROLING INTEREST	2,466	2,306	(160)
Total Equity	299,673	293,025	(6,648)
TOTAL LIABILITIES AND EQUITY	349,839	348,411	(1,428)

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# Consolidated Statements of Income

		Yen (millio	ons)	
	For the six	For the six		
	months	Tor the six		
	ended	months ended		
	September	September		
	30,	30,	Increa	
	2009	2010	(Decre	
NIDTO CALL DO	110 (01	122.007	(Amount)	(%)
NET SALES	118,681	133,807	15,126	12.7
Cost of Sales	72,454	81,270	8,816	12.2
GROSS PROFIT	46,227	52,537	6,310	13.7
Selling, General, Administrative and other Expenses	31,361	30,694	(667)	(2.1)
OPERATING INCOME	14,866	21,843	6,977	46.9
OTHER INCOME (EXPENSES):				
Interest and Dividend Income	356	633	277	77.8
Interest Expense	(48)	(18)	30	(62.5)
Exchange Gains (Losses) on Foreign Currency	(40)	(10)	30	(02.3)
Transactions, net	1,946	(811)	(2,757)	_
Realized Gains (Losses) on Securities, net	151	104	(47)	(31.1)
Total	2,405	(92)	(2,497)	-
INCOME BEFORE INCOME TAXES	17,271	21,751	4,480	25.9
PROVISION FOR INCOME TAXES				
Current	4,964	5,452	488	9.8
Deferred	1,544	981	(563)	(36.5)
Total	6,508	6,433	(75)	(1.2)
NET INCOME	10,763	15,318	4,555	42.3
<b>Less: Net Income Attributable to the</b>				
Noncontrolling Interest	(141)	(196)	(55)	39.0
NET INCOME ATTRIBUTABLE TO MAKITA				
CORPORATION	10,622	15,122	4,500	42.4

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# Consolidated Statements of Cash Flows

	Yen (millions)		
	For the	,	
	six		
	months	For the six months	
	ended	1.10 . 1	
	September	ended September	
	30,	30,	
CACH ELOWC EDOM ODED ATING ACTIVITIES.	2009	2010	
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Attributable to Makita Corporation	10,763	15 210	
Adjustments to reconcile net income to net cash provided by operating	10,703	15,318	
activities:			
Depreciation and Amortization	4,071	3,636	
Provision for Deferred Income Taxes	1,544	981	
Realized Losses (Gains) on Securities, net	(151)	(104)	
Losses on Disposals or Sales of Property, Plant & Equipment	92	49	
Changes in Assets and Liabilities:	) <u>2</u>	17	
Trade Receivable	(200)	(3,187)	
Inventories	14,841	(10,393)	
Trade Notes and Accounts Payables and Accrued Expenses	(2,886)	5,890	
Income Taxes Payable	897	1,221	
Accrued Retirement and Termination Benefits	(639)	(521)	
Other, net	(18)	1,395	
Net Cash Provided by Operating Activities	28,314	14,285	
CASH FLOWS FROM INVESTING ACTIVITIES:			
Capital Expenditures	(6,702)	(4,855)	
Purchases of Available-for-sale Securities	(4,341)	(2,400)	
Purchases of Held-to-maturity Securities		(1,640)	
Proceeds from Sales of Available-for-sale Securities	1,119	405	
Proceeds from Maturities of Available-for-sale Securities	200	500	
Proceeds from Maturities of Held-to-maturity Securities	200	700	
Proceeds from Sales of Property, Plant and Equipment	273	150	
Decrease (Increase) in Time Deposits	(1,506)	(3,026)	
Other, net	(19)	(20)	
Net Cash Used in Investing Activities	(10,976)	(10,186)	
CASH FLOWS FROM FINANCING ACTIVITIES:			
Increase (Decrease) in Short-term borrowings	204	(51)	
Purchase and Sales of Treasury stock	(5)	(2)	
Cash Dividends Paid	(6,888)	(5,097)	
Other, net	(265)	(188)	
Net Cash Used in Financing Activities	(6,954)	(5,338)	

EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(2,651)	(3,385)
NET CHANGE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS, Beginning of Period	7,733 34,215	(4,624) 62,290
CASH AND CASH EQUIVALENTS, End of Period	41,948	57,666

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# **Operating Segment Information**

For the six months ended September 30, 2009

For the six months end	ded Septemo	CI 30, 2007		Yen (n	nillions)		C	
	Japan	Europe	North America	Asia	Other	Total	Corporate and elimi- nations	Consoli- dated
Sales:								
(1) External Customers	26,695	51,977	17,681	4,341	17,987	118,681		118,681
(2) Inter-Segment	14,093	1,189	884	25,308	44	41,518	(41,518)	110,001
Total	40,788	53,166	18,565	29,649	18,031	160,199	(41,518)	118,681
Operating Expenses Operating Income	42,567	47,224	18,380	25,592	16,752	150,515	(46,700)	103,815
(Loss)	(1,779)	5,942	185	4,057	1,279	9,684	5,182	14,866
Identifiable Assets	231,795	106,573	29,447	48,000	36,278	452,093	(116,732)	335,361
For the six months ended September 30, 2010 Yen (millions)								
For the six months end	ded Septemb	er 30, 2010		Yen (n	nillions)		Corporate	
For the six months end	·		North America			Total	Corporate and eliminations	Consoli- dated
Sales:	ded Septemb Japan	er 30, 2010 Europe	North America	Yen (n Asia	nillions) Other	Total	•	Consoli- dated
	·					Total	and elimi-	
Sales: (1) External	Japan	Europe	America	Asia	Other		and elimi-	dated
Sales: (1) External Customers	Japan 30,340	Europe 56,830	America	Asia 5,978	Other 22,117	133,807	and elimi- nations	dated
Sales: (1) External Customers (2) Inter-Segment Total Operating Expenses	Japan 30,340 22,583	Europe 56,830 1,385	America 18,542 1,388	Asia 5,978 46,377	Other 22,117 48	133,807 71,781	and eliminations (71,781)	dated 133,807
Sales: (1) External Customers (2) Inter-Segment Total	Japan 30,340 22,583 52,923	Europe 56,830 1,385 58,215	18,542 1,388 19,930	Asia 5,978 46,377 52,355	Other  22,117 48  22,165	133,807 71,781 205,588	and eliminations (71,781) (71,781)	dated 133,807 133,807

Note: Segment information is determined by the location of the Company and its consolidated subsidiaries.

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# Condition of Shareholders and Shares

(As of September 30, 2010)

<u>Total Number of Shares</u> 496,000,000 shares

**Authorized** 

<u>Total Number of Shares</u> 140,008,760 shares (including 2,249,091 shares of treasury stock)

Outstanding

Number of Shareholders 16,666 (1,394 increase compared with as of March 31, 2010)

10 Largest Shareholders

	Number of Sh	ares Held
	Units	
Name of Shareholder	(thousand)	%
The Master Trust Bank of Japan, Ltd. (Trust account)	10,193	7.28
Japan Trustee Services Bank, Ltd. (Trust account)	8,659	6.18
The Bank of New York Mellon as Depositary Bank for DR Holders	4,252	3.04
The Bank of Tokyo-Mitsubishi UFJ, Ltd	4,213	3.01
Nippon Life Insurance Company	4,013	2.86
Makita Cooperation Companies Investment Association	3,904	2.79
Maruwa Co.,Ltd.	3,669	2.62
Sumitomo Mitsui Banking Corporation	2,900	2.07
Masahiko Goto	1,987	1.42
The Nomura Trust and Banking Co., Ltd (Trust account)	1,956	1.40
Total	45,746	32.67

- Note 1. Shares holding ratios above are calculated based on the total number of issued shares (including treasury stock) as of September 30, 2010.
  - 2. The Bank of New York Mellon as Depositary Bank for DR Holders is the nominal holder of the shares of The Bank of New York Mellon, the trustee bank for the Company s American Depositary Shares.
  - 3. In addition to the above, the Company owns 2,249 thousand shares of treasury stock.

# Distribution of Share-ownership

	Number of Shar	Number of Shares Held		
Class of Shareholder	Units(thousand)	%		
Financial Institutions and Securities Firms	52,796	37.7		
Japanese Individuals and Other	25,762	18.4		
Foreign Investors	42,213	30.2		
Other Japanese Business Corporations	16,989	12.1		
Treasury Stock	2,249	1.6		

	Number of Sh	Number of Shareholders	
Class of Shareholder	Units	%	
Financial Institutions and Securities Firms	135	0.8	
Japanese Individuals and Other	15,747	94.5	
Foreign Investors	404	2.4	
Other Japanese Business Corporations	379	2.3	
Treasury Stock	1	0.0	

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#### Price per Share and Volume of Shares Traded on The Tokyo Stock Exchange

	2010					
	April	May	June	July	August	September
High (yen)	3,265	2,882	2,727	2,790	2,647	2,676
Low (yen)	2,810	2,375	2,380	2,340	2,382	2,352
Volume (thousand shares)	21,144	18,175	16,197	17,002	17,574	12,440

Note: The highest price, lowest price, and total volume of shares traded on The Tokyo Stock Exchange for the six months ended September 30, 2010 were as follows:

The highest price per share: 3,265 yen marked on April 2, 2010 The lowest price per share: 2,340 yen marked on July 2, 2010

Total volume of shares traded: 102,532 thousand shares

### Basic policy regarding profit distribution and to repurchases of its outstanding shares

Makita s basic policy on the distribution of profits was established in the fiscal year ended March 31, 2004 is to maintain a dividend payout ratio of 30% or greater, with a lower limit on annual cash dividends of 18 yen per share. However, in the event special circumstances arise, computation of the amount of dividends will be based on net income attributable to Makita Corporation after certain adjustments. With respect to repurchases of its outstanding shares, Makita aims to implement a flexible capital policy, augment the efficiency of its capital employment, and thereby boost shareholder profit. Also Makita continues to consider execution of own share repurchases in light of trends in stock prices.

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Corporate Data

(As of September 30, 2010) Makita Corporation

3-11-8, Sumiyoshi-cho, Anjo, Aichi 446-8502, Japan

Phone: (0566) 98-1711 Website: http://www.makita.biz/

Date of founding March 21, 1915
Date of incorporation December 10, 1938

Paid-in Capital 24,206 million yen (non-consolidated)

Description of business Production and sales of electric power tools, pneumatic tools,

gardening equipment and household products

Number of consolidated subsidiaries 48(Domestic 2, Overseas 46)

Plants Two in Japan, seven outside of Japan (two in China, and one each in

the United States, Brazil, the United Kingdom, Germany and

Romania)

Number of Employees 11,368 (consolidated)

2,890 (non-consolidated)

**Board of Directors** 

President and Representative

Director

Masahiko Goto

Director, Managing Corporate

Officers

Yasuhiko Kanzaki

(In Charge of International Sales and General Manager of International Sales Headquarters:

Europe, the Middle East and Africa Region)

Tadayoshi Torii (In Charge of Production and General

Manager of Production Headquarters)

Shiro Hori (In Charge of International Sales and General

Manager of International Sales Headquarters:

America, Asia, and Oceania Region)

Director, Corporate Officers Tomoyasu Kato (General Manager of Research and

Development Headquarters)

Tadashi Asanuma (In Charge of Domestic Sales and General

Manager of Domestic Sales Marketing

Headquarters)

Hisayoshi Niwa (General Manager of Quality Headquarters)

Shinichiro Tomita (General Manager of Purchasing

Headquarters)

Tetsuhisa Kaneko (General Manager of Production Headquarters

(In Charge of China Plant))

Yoji Aoki (General Manager of Administration

Headquarters)

Outside Director Motohiko Yokoyama (Representative Director of JTEKT

Corporation)

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**Board of Statutory Auditors** 

Standing Statutory

Auditors

Toshihito Yamazoe

Haruhito Hisatsune (Outside Auditor)

Statutory Auditors Masafumi Nakamura (Outside Auditor, Certified Accountant)

Michiyuki Kondo (Outside Auditor, Lawyer)

Corporate officers

Corporate Officers Zenji Mashiko (General Manager of Domestic Sales

Marketing Headquarters: Tokyo Area)

Toshio Hyuga (General Manager of Domestic Sales

Marketing Headquarters: Osaka Area)

Hiroshi Okamoto (President of Makita U.S.A. Inc)

Tamiro Kishima (Senior Managing Director of Dolmar

G.m.b.H)

Osamu Yokoyama (Assistant General Manager of Purchasing

Headquarters (In Charge of OEM Accessory

Marketing))

Note:

The Company has designated Mr. Motohiko Yokoyama, a Director, and Messrs. Haruhito Hisatsune, Masafumi Nakamura and Michiyuki Kondo, Statutory Auditors, as the Independent Director(s)/Statutory Auditor(s) as required by the regulations of the Tokyo Stock Exchange, Inc. and the Nagoya Stock Exchange, Inc. and made required notification therefor to these Stock Exchanges.

Independent Registered Public Accounting Firm

KPMG AZSA LLC

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<u>Information on Shares</u> (As of September 30, 2010)

Fiscal period The one (1) year period from April 1 of each year to March 31 of the

following year

Ordinary general meeting of shareholders June

Number of shares constituting one unit 100 shares

Record dates 1) Ordinary general meeting of shareholders and cash dividends for the

second half

March 31 of each year

2) Cash dividends for the interim period

September 30 of each year

Transfer agent of common stock The Chuo Mitsui Trust and Banking Company, Limited

33-1, Shiba 3-chome, Minato-ku, Tokyo 105-8574, Japan

Its handling office The Chuo Mitsui Trust and Banking Company, Limited Nagoya

**Branch Office** 

15-33, Sakae 3-chome, Naka-ku, Nagoya, Aichi 460-8685, Japan

Website: http://www.chuomitsui.co.jp/person/p\_06.html

Its liaison offices Head office and nationwide branch offices of The Chuo Mitsui Trust

and Banking Company, Limited

Head office and nationwide branch offices of Japan Securities Agents,

Ltd.

Means of public notice Website: http://www.makita.co.jp/ir/index1.htm

Common stock listings Domestic Tokyo and Nagoya stock exchanges (stock code: 6586)

Overseas American Depositary Receipts: The Nasdaq Global Select

Market

(Symbol: MKTAY)

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