BANCORP RHODE ISLAND INC Form 10-Q November 04, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

# **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2010

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1937

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File No. 001-16101 BANCORP RHODE ISLAND, INC.

(Exact name of Registrant as specified in its charter)

Rhode Island 05-0509802

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

ONE TURKS HEAD PLACE, PROVIDENCE, RI 02903

(Address of principal executive offices) (401) 456-5000

(Registrant s telephone number, including area code) Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post files). Yes o No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x Indicate the number of shares outstanding of each of the Issuer s classes of common stock, as of November 1, 2010:

Common Stock - Par Value \$0.01 (class)

4,674,092 shares (outstanding)

### BANCORP RHODE ISLAND, INC. Quarterly Report on Form 10-Q Table of Contents

Description	Page Number
Cover Page	1
Table of Contents	2
Part I Financial Information	
Item 1. Financial Statements (unaudited)	
Consolidated Balance Sheets	3
Consolidated Statements of Operations	4
Consolidated Statements of Changes in Shareholders Equity	5
Consolidated Statements of Cash Flows	6
Condensed Notes to Consolidated Financial Statements	7-21
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	22-44
Item 3. Quantitative and Qualitative Disclosures About Market Risk	45
Item 4. Controls and Procedures	46
Part II Other Information	
Item 1. Legal Proceedings	47
Item 1A. Risk Factors	47-48
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	48
Item 3. Defaults Upon Senior Securities	48
Item 5. Other Information	48
Item 6. Exhibits	49
Signature Page	50
Exhibit 31.1 Exhibit 31.2 Exhibit 32.1	

### Exhibit 32.2

### **Special Note Regarding Forward Looking Statements**

We make certain forward looking statements in this Quarterly Report on Form 10-Q and in other documents that we incorporate by reference into this report that are based upon our current expectations and projections about future events. We intend these forward looking statements to be covered by the safe harbor provisions for forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and we are including this statement for purposes of these safe harbor provisions. You can identify these statements by reference to a future period or periods by our use of the words estimate, project, may, believe, intend, anticipate, plan, seek, expect and similar terms or variations Actual results may differ materially from those set forth in forward looking statements as a result of risks and uncertainties, including those detailed from time to time in our filings with the Federal Deposit Insurance Corporation (FDIC) and the Securities and Exchange Commission (SEC). Our forward looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments we may make. We do not assume any obligation to update any forward looking statements.

# BANCORP RHODE ISLAND, INC. Consolidated Balance Sheets (unaudited)

	Se	eptember 30, 2010		ecember 31, 2009
ASSETS:		(In the	usar	ias)
Cash and due from banks Overnight investments	\$	15,828 451	\$	18,866 1,964
Total cash and cash equivalents Available for sale securities (amortized cost of \$334,074 and \$380,108,		16,279		20,830
respectively)		342,080		381,839
Stock in Federal Home Loan Bank of Boston		16,274		16,274
Loans and leases receivable:				
Commercial loans and leases		771,754		732,397
Residential mortgage loans		161,106		173,294
Consumer and other loans		202,367		206,156
Total loans and leases receivable		1,135,227		1,111,847
Allowance for loan and lease losses		(18,212)		(16,536)
Net loans and leases receivable		1,117,015		1,095,311
Premises and equipment, net		12,072		12,378
Goodwill, net		12,262		12,239
Accrued interest receivable		4,648		4,964
Investment in bank-owned life insurance		30,964		30,010
Prepaid expenses and other assets		21,729		16,101
Total assets	\$	1,573,323	\$	1,589,946
LIABILITIES:				
Deposits:				
Demand deposit accounts	\$	242,628	\$	204,281
NOW accounts		66,166		74,558
Money market accounts		82,151		65,076
Savings accounts		364,160		367,225
Certificate of deposit accounts		360,578		387,144
Total deposits		1,115,683		1,098,284
Overnight and short-term borrowings		36,028		40,171
Wholesale repurchase agreements		20,000		20,000
Federal Home Loan Bank of Boston borrowings		232,024		277,183
Subordinated deferrable interest debentures		13,403		13,403
Other liabilities		25,416		20,244
Total liabilities		1,442,554		1,469,285

### SHAREHOLDERS EQUITY:

Common stock, par value \$0.01 per share, authorized 11,000,000 shares: Issu	ied:	
5,047,942 and 4,969,444 shares, respectively	50	50
Additional paid-in capital	73,697	72,783
Treasury stock, at cost: 373,850 and 364,750 shares, respectively	(12,527)	(12,309)
Retained earnings	64,345	59,012
Accumulated other comprehensive income, net	5,204	1,125
Total shareholders equity	130,769	120,661
Total liabilities and shareholders equity	\$ 1,573,323	\$ 1,589,946

See accompanying notes to unaudited consolidated financial statements

# BANCORP RHODE ISLAND, INC. Consolidated Statements of Operations (unaudited)

		Three Months Ended September 30, 2010 2009				Nine Mon Septem 2010	ber 3		
Tokensok and distilled in the const		(1)	n tnou	isanas, exc	ерт р	er share da	ta)		
Interest and dividend income:	ф		ф		ф		Ф	10	
Overnight investments	\$	1	\$	1	\$	6	\$	10	
Mortgage-backed securities		2,764		3,336		9,034		10,099	
Investment securities		462		540		1,502		1,527	
Loans and leases		14,927		15,123		44,600		44,716	
Total interest and dividend income		18,154		19,000		55,142		56,352	
Interest expense:									
Deposits		1,910		3,308		6,352		12,026	
Overnight and short-term borrowings		16		19		53		67	
Wholesale repurchase agreements		139		141		421		408	
Federal Home Loan Bank of Boston borrowings		2,438		2,691		7,621		7,966	
Subordinated deferrable interest debentures		173		175		503		564	
Total interest expense		4,676		6,334		14,950		21,031	
Net interest income		13,478		12,666		40,192		35,321	
Provision for loan and lease losses		1,275		1,900		4,425		6,110	
Net interest income after provision for loan and									
lease losses		12,203		10,766		35,767		29,211	
Noninterest income:									
Total other-than-temporary impairment losses on									
available for sale securities		5		(696)		54		(696)	
Non-credit component of other-than-temporary									
losses recognized in other comprehensive income		(422)		626		(1,086)		626	
Credit component of other-than-temporary									
impairment losses on available for sale securities		(417)		(70)		(1,032)		(70)	
Service charges on deposit accounts		1,337		1,396		3,949		3,973	
Gain on sale of available for sale securities		465				1,043		61	
Income from bank-owned life insurance		320		313		953		906	
Loan related fees		162		75		484		703	
Commissions on nondeposit investment products		144		322		529		589	
Net gains on lease sales and commissions on loans									
originated for others		44		13		86		61	
Other income		234		192		877		589	
Total noninterest income		2,289		2,241		6,889		6,812	

Edgar Filing: BANCORP RHODE ISLAND INC - Form 10-Q

Salaries and employee benefits       5,829       5,224       17,418       15,303         Occupancy       827       864       2,517       2,652         Data processing       667       659       1,975       1,949         Professional services       549       609       1,718       1,953         FDIC insurance       475       502       1,425       2,065         Marketing       333       327       974       974         Equipment       266       226       776       709         Loan workout and other real estate owned       196       219       869       496         Loan servicing       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Prepayment charges and accretion of preferred stock dividends       (1,282)       (1,405)         <
Data processing       667       659       1,975       1,949         Professional services       549       609       1,718       1,953         FDIC insurance       475       502       1,425       2,065         Marketing       333       327       974       974         Equipment       266       226       776       709         Loan workout and other real estate owned       196       219       869       496         Loan servicing       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Professional services         549         609         1,718         1,953           FDIC insurance         475         502         1,425         2,065           Marketing         333         327         974         974           Equipment         266         226         776         709           Loan workout and other real estate owned         196         219         869         496           Loan servicing         133         174         480         522           Other expenses         1,075         1,008         3,116         2,957           Total noninterest expense         10,350         9,812         31,268         29,580           Income before income taxes         4,142         3,195         11,388         6,443           Income tax expense         1,334         992         3,680         2,037           Net income         2,808         2,203         7,708         4,406           Preferred stock dividends         (142)         (892)           Prepayment charges and accretion of preferred stock discount         (1,282)         (1,405)
FDIC insurance       475       502       1,425       2,065         Marketing       333       327       974       974         Equipment       266       226       776       709         Loan workout and other real estate owned       196       219       869       496         Loan servicing       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Marketing       333       327       974       974         Equipment       266       226       776       709         Loan workout and other real estate owned       196       219       869       496         Loan servicing       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Equipment       266       226       776       709         Loan workout and other real estate owned       196       219       869       496         Loan servicing       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Loan workout and other real estate owned       196       219       869       496         Loan servicing       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Loan servicing Other expenses       133       174       480       522         Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes Income tax expense       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends Prepayment charges and accretion of preferred stock discount       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Other expenses       1,075       1,008       3,116       2,957         Total noninterest expense       10,350       9,812       31,268       29,580         Income before income taxes       4,142       3,195       11,388       6,443         Income tax expense       1,334       992       3,680       2,037         Net income       2,808       2,203       7,708       4,406         Preferred stock dividends       (142)       (892)         Prepayment charges and accretion of preferred stock discount       (1,282)       (1,405)
Total noninterest expense         10,350         9,812         31,268         29,580           Income before income taxes         4,142         3,195         11,388         6,443           Income tax expense         1,334         992         3,680         2,037           Net income         2,808         2,203         7,708         4,406           Preferred stock dividends         (142)         (892)           Prepayment charges and accretion of preferred stock discount         (1,282)         (1,405)
Income before income taxes         4,142         3,195         11,388         6,443           Income tax expense         1,334         992         3,680         2,037           Net income         2,808         2,203         7,708         4,406           Preferred stock dividends Prepayment charges and accretion of preferred stock discount         (142)         (892)           Prepayment charges and accretion of preferred stock discount         (1,282)         (1,405)
Income tax expense 1,334 992 3,680 2,037  Net income 2,808 2,203 7,708 4,406  Preferred stock dividends (142) (892)  Prepayment charges and accretion of preferred stock discount (1,282) (1,405)
Net income  2,808  2,203  7,708  4,406  Preferred stock dividends Prepayment charges and accretion of preferred stock discount  (1,282)  (1,405)
Preferred stock dividends (142) (892) Prepayment charges and accretion of preferred stock discount (1,282) (1,405)
Prepayment charges and accretion of preferred stock discount (1,282) (1,405)
stock discount (1,282) (1,405)
Net income applicable to common charge \$ 2,808 \$ 770 \$ 7.708 \$ 2,100
The income applicable to common shares \$\pi\$ 2,000 \pi\$ 177 \pi\$ 1,700 \pi\$ 2,109
Per share data:
Basic earnings per common share \$ 0.60 \$ 0.17 \$ 1.65 \$ 0.46
Diluted earnings per common share \$ 0.60 \$ 0.17 \$ 1.65 \$ 0.46
Cash dividends declared per common share \$ 0.17 \$ 0.51 \$ 0.51
Weighted average common shares outstanding
basic 4,674 4,606 4,653 4,599
Weighted average common shares outstanding
diluted 4,703 4,634 4,682 4,620

See accompanying notes to unaudited consolidated financial statements

# BANCORP RHODE ISLAND, INC. Consolidated Statements of Changes in Shareholders Equity (unaudited)

	D., . C	<b>0</b>			dditional	T		Co	ımulated Other Ompre-	i
	Preferred	Cor	nmo	n I	Paid-in	Treasury	Retained		ensive ncome	
Nine months ended September 30,	Stock	St	ock		Capital <i>n thousan</i>	Stock eds, except p	Earnings per share de		Loss)	Total
<b>2009</b> Balance at December 31, 2008	\$ 28,595	\$	49		73,323		\$ 58,763		415	\$ 149,090
Cumulative effect of a change in accounting principle, net of taxes of										
(\$77) Net income							137 4,406		(137)	4,406
Other comprehensive income: Unrealized holding gains on securities										
available for sale, net of taxes of (\$1,682) Reclassification adjustment for net									3,124	3,124
gains included in net income, net of taxes of \$21	2								(40)	(40)
Non-credit portion OTTI, net of taxes of \$220	_								(406)	(406)
Total comprehensive income Exercise of stock options Macrolease acquisition			1		438 78					7,084 439 78
Repurchase of warrant Redemption of preferred stock Treasury stock acquisitions	(30,000)				(1,400)	(254)				(1,400) (30,000) (254)
Share-based compensation Tax benefit from exercise of stock					80	(234)				80
options Preferred stock discount accretion	123				81		(123)			81
Prepayment charge on preferred stock discount	1,282						(1,282)			
Dividends on preferred stock (\$29.73 per preferred share) Dividends on common stock (\$0.51 per							(892)			(892)
common share)							(2,345)			(2,345)
Balance at September 30, 2009	\$	\$	50	\$	72,600	\$ (12,309)	\$ 58,664	\$	2,956	\$ 121,961
2010 Balance at December 31, 2009 Net income	\$	\$	50	\$	72,783	\$ (12,309)	\$ 59,012 7,708	\$	1,125	\$ 120,661 7,708

Other comprehensive income: Unrealized holding gains on securities available for sale, net of taxes of							
(\$2,181)						4,051	4,051
Reclassification adjustment for net gains included in net income, net of						(670)	(670)
taxes of \$365						(678)	(678)
Non-credit portion OTTI, net of taxes of (\$380)						706	706
Total comprehensive income							11,787
Exercise of stock options			297				297
Macrolease acquisition			211				211
Share repurchases				(218)			(218)
Share-based compensation			410				410
Tax benefit from exercise of stock							
options			(4)				(4)
Dividends on common stock (\$0.51 per							
common share)					(2,375)		(2,375)
Balance at September 30, 2010	\$ \$	50 \$	73,697	\$ (12,527)	\$ 64,345	\$ 5,204	\$ 130,769

See accompanying notes to unaudited consolidated financial statements

5

### BANCORP RHODE ISLAND, INC. Consolidated Statements of Cash Flows (unaudited)

		Nine Mon		
		Septem	ber 3	•
		2010		2009
		(In thou	usan	ds)
Cash flows from operating activities:	ф	7.700	ф	4.406
Net income	\$	7,708	\$	4,406
Adjustments to reconcile net income to net cash provided by operating activities:		(1.120)		(4.5(2))
Depreciation, amortization and accretion, net		(1,128)		(4,563)
Provision for loan and lease losses		4,425		6,110
Income from bank-owned life insurance		(953)		(906)
Share-based compensation expense		410		80
Net gains on lease sales		(54)		(26)
Gain on sale of available for sale securities		(1,043)		(61)
Credit component of other-than-temporary impairment losses on available for sale				
securities		1,032		70
Gain on sale of other real estate owned		(57)		(38)
Proceeds from sales of leases		1,102		976
Leases originated for sale		(1,048)		(794)
Decrease in accrued interest receivable		316		414
(Increase) decrease in prepaid expenses and other assets		(777)		188
Increase (decrease) in other liabilities		210		(1,724)
Net cash provided by operating activities		10,143		4,132
Cash flows from investing activities:				
Available for sale securities:				
Purchases		(116,917)		(163,639)
Maturities and principal repayments		147,301		126,490
Proceeds from sales		12,978		1,880
Net increase in loans and leases		(24,959)		(39,631)
Capital expenditures for premises and equipment		(760)		(965)
Proceeds from sale of other real estate owned		1,866		988
Purchase of Federal Home Loan Bank of Boston stock				(603)
Net cash provided by (used in) investing activities		19,509		(75,480)
Cash flows from financing activities:				
Net increase in deposits		17,399		49,739
Net decrease in overnight and short-term borrowings		(4,143)		(8,645)
Proceeds from long-term borrowings		42,430		80,791
Repayment of long-term borrowings		(87,589)		(52,080)
Exercise of stock options		79		439
Repurchase of warrant				(1,400)
Redemption of preferred stock				(30,000)
Repurchase of common stock				(254)
Tax (expense) benefit from exercise of stock options		(4)		81

Dividends on preferred stock			(892)
Dividends on common stock		(2,375)	(2,345)
Net cash (used in) provided by financing activities		(34,203)	35,434
Net decrease in cash and cash equivalents		(4,551)	(35,914)
Cash and cash equivalents at beginning of period		20,830	55,457
Cash and Cash equivalents at beginning of period		20,030	55,157
Cash and cash equivalents at end of period	\$	16,279	\$ 19,543
		,	•
Supplementary Disclosures:			
Cash paid for interest	\$	15,664	\$ 21,789
Cash paid for income taxes		3,965	2,404
Non-cash investing and financing transactions:			
Change in accumulated other comprehensive income, net of taxes		3,373	3,084
Cumulative effect of a change in accounting principle, net of taxes			137
Goodwill increase related to Macrolease acquisition		23	78
Transfer of loans to other real estate owned		1,239	2,083
Treasury stock acquisitions from shares tendered in stock option exercises		218	254
Non-credit component of other-than-temporary impairment, net of taxes		(706)	406
Net sales of available for sale securities not yet settled		2,468	
See accompanying notes to unaudited consolidated financial st	tatem	ents	

6

#### **Table of Contents**

## BANCORP RHODE ISLAND, INC. Notes to Consolidated Financial Statements (unaudited)

### (1) Basis of Presentation

Bancorp Rhode Island, Inc. (the Company), a Rhode Island corporation, is the holding company for Bank Rhode Island (the Bank). The Company has no significant assets other than the common stock of the Bank. For this reason, substantially all of the discussion in this Quarterly Report on Form 10-Q relates to the operations of the Bank and its subsidiaries.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. These estimates and assumptions are based on management s estimates and judgment and are evaluated on an ongoing basis using historical experiences and other factors, including the current economic environment. Estimates and assumptions are adjusted when facts and circumstances dictate. A recessionary environment, illiquid credit markets and declines in consumer spending have combined to increase the uncertainty inherent in management s estimates and assumptions. As future events cannot be determined with precision, actual results could differ significantly from management s estimates. Material estimates that are particularly susceptible to change relate to the determination of the allowance for loan and lease losses, evaluation of investments for other-than-temporary impairment, review of goodwill for impairment and income taxes.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Bank Rhode Island, along with the Bank s wholly-owned subsidiaries, BRI Investment Corp. (a Rhode Island passive investment company), Macrolease Corporation (an equipment financing company), Acorn Insurance Agency, Inc. (a licensed insurance agency) and BRI Realty Corp. (a real estate holding company). All significant intercompany accounts and transactions have been eliminated in consolidation.

The unaudited interim consolidated financial statements of the Company conform to accounting principles generally accepted in the United States (U.S. GAAP) and prevailing practices within the banking industry and include all necessary adjustments (consisting of only normal recurring adjustments) that, in the opinion of management, are required for a fair presentation of the results and financial condition of the Company. Prior period amounts are reclassified whenever necessary to conform to the current year classifications.

The Company considers events or transactions that occur after the balance sheet date but before the consolidated financial statements are issued to provide additional evidence relative to certain estimates or to identify matters that require additional disclosure. Subsequent events have been evaluated through the date of the issuance of these consolidated financial statements.

The unaudited interim results of consolidated operations are not necessarily indicative of the results for any future interim period or for the entire year. These interim consolidated financial statements do not include all disclosures associated with annual financial statements and, accordingly, should be read in conjunction with the annual consolidated financial statements and accompanying notes included in the Company s 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission (SEC).

### (2) Earnings Per Share

Basic earnings per share ( EPS ) exclude dilution and are computed by dividing net income available to common shareholders by the weighted average number of common shares and participating securities outstanding during the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of additional common stock that then share in the earnings of the Company.

7

The following sets forth a reconciliation of basic EPS and diluted EPS:

	Three Months Ended September Septembe 30, 30, 2010 2009 (In thousands, except per share data)						
Basic EPS Computation: Numerator:							
Net income	\$	2,808	\$	2,203			
Preferred stock dividend		•		(142)			
Preferred stock accretion				(1,282)			
Net income applicable to common shares	\$	2,808	\$	779			
Denominator:							
Weighted average shares outstanding		4,674		4,606			
Basic EPS	\$	0.60	\$	0.17			
Diluted EPS Computation:							
Numerator:	ф	2 000	ф	770			
Net income applicable to common shares  Denominator:	\$	2,808	\$	779			
Common shares outstanding		4,674		4,606			
Stock options		27		28			
Contingent shares		2					
Total shares		4,703		4,634			
Diluted EPS	\$	0.60	\$	0.17			

For the three months ended September 30, 2010 and 2009, average options to purchase 225,650 and 276,980 shares of common stock, respectively, were outstanding but excluded from the computation of diluted EPS because they were anti-dilutive.

### (3) Recently Adopted Accounting Pronouncements

The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 860, Transfers and Servicing, incorporates former Statements of Financial Accounting Standards (SFAS) No. 166, Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140, which was issued in June 2009. These provisions of ASC 860 eliminate the concept of a qualifying special-purpose entity (QSPE), create more stringent conditions for reporting a transfer of a portion of financial assets as a sale, clarify other sale-accounting criteria and change the initial measurement of a transferor s interest in transferred financial assets. These provisions of ASC 860 also require enhanced interim and year-end disclosures about a transferor s continuing involvement with transfers of financial assets accounted for as sales, the risks inherent in the transferred financial assets that have been retained and the nature and financial effect of restrictions on the transferor s assets that continue to be reported in the balance sheet. The adoption of these provisions of ASC 860 on January 1, 2010 did not have a material impact on the Company s consolidated financial statements.

ASC 810, Consolidations, incorporates former SFAS No. 167, Amendments to FASB Interpretation No. 46(R), which was issued in June 2009. These provisions of ASC 810 address the effects of eliminating the QSPE concept,

changes the approach to determining the primary beneficiary of a variable interest entity (VIE) and requires companies to assess more frequently whether a VIE must be consolidated. These provisions also require enhanced interim and year-end disclosures about the significant judgments and assumptions considered in determining whether a VIE must be consolidated, the nature of restrictions on a consolidated VIE s assets, the risks associated with a company s involvement with a VIE and how that involvement affects the company s financial position, financial performance and cash flows. The adoption of these provisions of ASC 810 on January 1, 2010 did not have a material impact on the Company s consolidated financial statements.

8

### **Table of Contents**

In January 2010, the FASB issued Accounting Standards Update ( ASU ) No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Instruments. ASU No. 2010-06 amends ASC 820 to require additional disclosures regarding fair value measurements. Specifically, the ASU requires entities to disclose the amounts and reasons for significant transfers between Level 1 and Level 2 of the fair value hierarchy, to disclose reasons for any transfers in or out of Level 3 and to separately disclose information in the reconciliation of recurring Level 3 measurements about purchases, sales, issuances and settlements. In addition, the ASU also amends ASC 820 to clarify certain existing disclosure requirements. Except for the requirement to disclose information about purchases, sales, issuances and settlements in the reconciliation of recurring Level 3 measurements separately, the amendments to ASC 820 made by ASU No. 2010-06 are effective for interim and annual reporting periods beginning after December 15, 2009. The adoption of these provisions of ASU No. 2010-06 did not have a material impact on the Company s consolidated financial statements. The requirement to separately disclose purchases, sales, issuances and settlements of recurring Level 3 measurements is effective for interim and annual reporting periods beginning after December 15, 2010. The Company does not expect the adoption of the remaining provisions of this ASU to have a material impact on the Company s consolidated financial statements.

### (4) Recently Issued Accounting Pronouncements

In July 2010, the FASB issued ASU No. 2010-20, Receivables (Topic 320): Disclosures About the Credit Quality of Financing Receivables and the Allowance for Credit Losses. ASU No. 2010-20 amends ASC 310, Receivables, by requiring more robust and disaggregated disclosures about the credit quality of an entity s financing receivables and its allowance for credit losses. An entity will be required to disclose the nature of credit risk associated with its financing receivables and the assessment of that risk in estimating its allowance for credit losses, as well as changes in the allowance and the reason for those changes. The new and amended disclosures required under ASC 2010-20 that relate to information as of the end of a reporting period are effective for public entities with fiscal years and interim reporting periods ending on or after December 15, 2010. The disclosures that include information for activity that occurs during a reporting period are effective for public companies with the fiscal years or the first interim period beginning after December 15, 2010. The Company expects the adoption of ASU No. 2010-20 will require significant expansion to the Company s disclosures surrounding loans and leases receivable and the allowance for loan and lease losses.

### (5) Available for Sale Securities

The Company categorizes available for sale securities by major category, including government-sponsored enterprise (GSE) obligations, trust preferred collateralized debt obligations (CDOs), collateralized mortgage obligations and GSE mortgage-backed securities. Major categories are determined by the nature and risks of the securities and consider, among other things, the issuing entity, type of investment and underlying collateral. The Company categorizes obligations and/or securities issued by the Federal Home Loan Bank, Federal Home Loan Mortgage Corporation, Federal National Mortgage Association and Federal Farm Credit Banks Funding Corporation as GSE obligations and/or securities.

9

### **Table of Contents**

A summary of available for sale securities by major categories follows:

	Amortized Cost <sup>(1)</sup>		Unrealized Unrealized Gains Losses (In thousands)		Losses		Fa	nir Value
At September 30, 2010: GSE obligations Trust preferred CDOs Collateralized mortgage obligations GSE mortgage-backed securities	\$	71,004 1,518 33,404 228,148	\$	742 675 9,014	\$	(999) (1,359) (67)	\$	71,746 519 32,720 237,095
Total	\$	334,074	\$	10,431	\$	(2,425)	\$	342,080
At December 31, 2009: GSE obligations Trust preferred CDOs Collateralized mortgage obligations GSE mortgage-backed securities	\$	80,866 2,550 45,641 251,051	\$	347 697 6,353	\$	(287) (2,085) (2,311) (983)	\$	80,926 465 44,027 256,421
Total	\$	380,108	\$	7,397	\$	(5,666)	\$	381,839

(1) Amortized cost is net of write-downs as a result of other-than-temporary impairment.

The Company sells available for sale securities to capitalize on fluctuations in the market. During the quarter ended September 30, 2010, \$7.6 million of available for sale securities were sold, generating \$465,000 of gains. There were no sales of available for sale securities during the same quarter of 2009. The cost of securities used in calculating gains on the sale of available for sale securities is determined using the specific identification method.

The following table sets forth certain information regarding temporarily impaired available for sale securities:

	Num- ber of	Less than	one Year	One Yea	ar or Longer	$\mathbf{T}$	otal
	Hold- ings	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses in thousands)	Fair Value	Unrealized Losses
At September 30, 2010: Trust preferred CDOs Collateralized mortgage	2	\$	\$	\$ 519	\$ (999)	\$ 519	\$ (999)
obligations	3	2,103	(8)	8,481	(1,351)	10,584	(1,359)
GSE mortgage-backed securities	3	10,262	(67)			10,262	(67)

Total	8	\$ 12,365	\$ (75)	\$ 9,000	\$ (2,350)	\$ 21,365	\$ (2,425)
At December 31, 2009: GSE obligations Trust preferred CDOs Collateralized mortgage	8 2	\$ 37,081	\$ (287)	\$ 465	\$ (2,085)	\$ 37,081 465	\$ (287) (2,085)
obligations	5	5,520	(182)	12,088	(2,129)	17,608	(2,311)
GSE mortgage-backed securities	18	69,310	(982)	140	(1)	69,450	(983)
Total	33	\$111,911	\$ (1,451)	\$ 12,693	\$ (4,215)	\$ 124,604	\$ (5,666)

10

#### **Table of Contents**

The following table sets forth the maturities of available for sale securities:

		One, But Five Years d Fair Value	Within T Amortized Cost	Tive, But Ten Years Fair Value usands)	After To Amortized Cost	en Years Fair Value
At September 30, 2010: GSE obligations Trust preferred CDOs Collateralized mortgage	\$ 56,009	\$ 56,613	\$ 14,995	\$ 15,133	\$ 1,518	\$ 519
obligations			17,248	17,759	16,156	14,961
GSE mortgage-backed securities	4,737	4,946	15,030	16,019	208,381	216,130
Total	\$ 60,746	\$ 61,559	\$ 47,273	\$ 48,911	\$ 226,055	\$ 231,610
At December 31, 2009: GSE obligations Trust preferred CDOs Collateralized mortgage	\$ 75,866	\$ 76,013	\$ 5,000	\$ 4,913	\$ 2,550	\$ 465
obligations			23,156	22,957	22,485	21,070
GSE mortgage-backed securities	1,548	1,604	23,589	24,624	225,914	230,193
Total	\$ 77,414	\$ 77,617	\$ 51,745	\$ 52,494	\$ 250,949	\$ 251,728

At September 30, 2010 and December 31, 2009, respectively, \$212.9 million and \$271.5 million of available for sale securities were pledged as collateral for repurchase agreements, municipal deposits, treasury, tax and loan deposits, swap agreements, current and future Federal Home Loan Bank of Boston (FHLB) borrowings and future Federal Reserve discount window borrowings.

The Company performs regular analysis on the available for sale securities portfolio to determine whether a decline in fair value indicates that an investment is other-than-temporarily impaired. In making these other-than-temporary determinations, management considers, among other factors, the length of time and extent to which the fair value has been less than amortized cost, projected future cash flows, credit subordination and the creditworthiness, capital adequacy and near-term prospects of the issuers. Management also considers the Company s capital adequacy, interest rate risk, liquidity and business plans in assessing whether it is more likely than not that the Company will sell or be required to sell the securities before recovery.

If the Company determines that a decline in fair value is other-than-temporary and that it is more likely than not that the Company will not sell or be required to sell the security before recovery of its amortized cost, the credit portion of the impairment loss is recognized in earnings and the noncredit portion is recognized in accumulated other comprehensive income. The credit portion of the other-than-temporary impairment represents the difference between the amortized cost and the present value of the expected future cash flows of the security. If the Company determines that a decline in fair value is other-than-temporary and it will more likely than not sell or be required to sell the security before recovery of its amortized cost, the entire difference between the amortized cost and the fair value of

the security will be recognized in earnings.

In performing the analysis for the two collateralized debt obligations ( CDO A and CDO B ) held by the Company, which are backed by pools of trust preferred securities, future cash flow scenarios for each security were estimated based on varying levels of severity for assumptions of future delinquencies, recoveries and prepayments. These estimated cash flow scenarios were used to determine whether the Company expects to recover the amortized cost basis of the securities. Projected credit losses were compared to the current level of credit enhancement to assess whether the security is expected to incur losses in any future period and therefore become other-than-temporarily impaired.

11

During the third quarter of 2010, CDO A experienced an additional \$25.0 million in defaulting collateral, totaling \$94.0 million, or 36.2%, of the security s underlying collateral. Projected credit loss severity assumptions were increased in estimated future cash flow scenarios and it was determined that management does not expect to recover \$213,000 of the security s amortized cost. For the quarter ended September 30, 2010, the Company recorded other-than-temporary impairment charges of \$5,000, representing the difference between the security s fair value and book value less any previously recognized non-credit other-than-temporary impairment. The portion deemed to be credit related of \$213,000 has been recorded as a reduction to noninterest income, while the non-credit portion of \$208,000 has been recorded as an increase to accumulated other comprehensive income. Due to an increase in market activity for this security, the fair value has declined only slightly since the most recent other-than-temporary impairment charge was incurred. If further other-than-temporary impairment charges are incurred in excess of declines in fair market value, there would be additional increases to accumulated other comprehensive income. Through September 30, 2010, credit related other-than-temporary impairment losses on this security total \$484,000. CDO B has experienced \$170.0 million, or 29.3%, in deferrals/defaults of the security s underlying collateral to date, including an additional \$11.0 million during the third quarter of 2010. The Company has not received its scheduled quarterly interest payments since June 30, 2009 because the security is adding interest to the principal rather than paying out. Projected credit loss severity assumptions were increased in estimated future cash flow scenarios and it was determined that management does not expect to recover \$204,000 of the security s amortized cost. For the quarter ended September 30, 2010, the Company recorded a reduction of other-than-temporary impairment charges totaling \$10,000, representing the difference between the security s fair value and book value less any previously recognized non-credit other-than-temporary impairment. The portion deemed to be credit related of \$204,000 has been recorded as a reduction to noninterest income, while the non-credit portion of \$214,000 has been recorded as an increase to accumulated other comprehensive income. Due to an increase in market activity for this security, the fair value has increased since the most recent other-than-temporary impairment charge was incurred. If further other-than-temporary impairment charges are incurred in excess of declines in fair market value or if increases in fair value continue, there would be additional increases to accumulated other comprehensive income. Through September 30, 2010, credit related other-than-temporary impairment losses on this security total \$932,000.

The following table provides a reconciliation of the beginning and ending balances for credit losses on debt securities for which a portion of an other-than-temporary impairment was recognized in other comprehensive income:

(In thousands)	Ten a Po	edit Component oporary Impai Wh Ortion Was Red Comprehent 2010	rment Los ich cognized in sive Incom	sses For n Other
Balance, January 1 Credit losses for which an other-than-temporary impairment was previously recognized	\$	(384) (1,032)	\$	(70)
Balance, September 30	\$	(1,416)	\$	(70)

The decline in fair value of the remaining available for sale securities in an unrealized loss position is due to general market concerns of the liquidity and creditworthiness of the issuers of the securities. Management believes that it will recover the amortized cost basis of the securities and that it is more likely than not that it will not sell the securities before recovery. As such, management has determined that the securities are not other-than-temporarily impaired as of September 30, 2010. If market conditions for securities worsen or the creditworthiness of the underlying issuers deteriorates, it is possible that the Company may recognize additional other-than-temporary impairments in future periods.

#### **Table of Contents**

#### (6) Derivatives

All derivatives are recognized as either assets or liabilities on the balance sheet and are measured at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and resulting designation. Derivatives used to hedge the exposure to changes in fair value of an asset, liability or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected cash flows or other types of forecasted transactions are considered cash flow hedges. For derivatives designated as fair value hedges, changes in the fair value of the derivative are recognized in earnings together with the changes in the fair value of the related hedged item. The net amount, if any, representing hedge ineffectiveness, is reflected in earnings. For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is recorded in other comprehensive income and recognized in earnings when the hedged transaction affects earnings. The ineffective portion of changes in the fair value of cash flow hedges is recognized directly in earnings. For derivatives not designated as hedges, changes in fair value are recognized in earnings, in noninterest income. The Company may use interest rate contracts (swaps, caps and floors) as part of interest rate risk management strategy. Interest rate swap, cap and floor agreements are entered into as hedges against future interest rate fluctuations on specifically identified assets or liabilities. The Company did not have derivative fair value or derivative cash flow hedges at September 30, 2010 or December 31, 2009.

The table below presents the fair value of the Company s derivative financial instruments as well as their classification on the consolidated balance sheets as of September 30, 2010 and December 31, 2009:

			Asset D	et Derivatives	
	Balance Sheet	Sep	As of otember 30, 2010	Dec	as of cember 31, 2009
(In thousands)	Location		Fair	Value	
Derivatives <b>not</b> designated as hedging instruments Interest rate products	Other assets	\$	1,315	\$	391
Total derivatives <b>not</b> designated as hedging instruments		\$	1,315	\$	391
	Balance Sheet	Sep	Liability As of otember 30, 2010	Dec	tives As of cember 31,
(In thousands)	Location			· Value	2007
Derivatives <b>not</b> designated as hedging instruments Interest rate products	Other liabilities	\$	1,386	\$	426
Total derivatives <b>not</b> designated as hedging instruments		\$	1,386	\$	426

Derivatives not designated as hedges are not speculative but rather result from a service the Company provides to certain customers for a fee. The Company executes interest rate swaps with commercial banking customers to aid them in managing their interest rate risk. The interest rate swap contracts allow the commercial banking customers to convert floating rate loan payments to fixed rate loan payments. The Company concurrently enters into mirroring swaps with a third party financial institution, effectively minimizing its net risk exposure resulting from such

transactions. The third party financial institution exchanges the customer s fixed rate loan payments for floating rate loan payments.

13

### **Table of Contents**

As the interest rate swaps associated with this program do not meet hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings. As of September 30, 2010, the Company had ten interest rate swaps with an aggregate notional amount of \$35.0 million related to this program. During the three months ended September 30, 2010 and 2009, the Company recognized net losses of \$12,000 and \$63,000 respectively, related to changes in the fair value of these swaps.

The table below presents the effect of the Company s derivative financial instruments on the consolidated income statements for the three months ended September 30, 2010 and 2009:

		Amount of Gain or (Loss)  Recognized in				
Derivatives Not Designated as Hedging Instruments	Location of Gain or (Loss)		n Derivative <sup>(1)</sup> Ionths Ended			
	Recognized in Income on Derivative	2	Septem 010 (In thou	2	009	
Interest Rate Products	Loan related fees	\$	(12)	\$	(63)	
Total		\$	(12)	\$	(63)	

<sup>(1)</sup> The amount of gain or (loss) recognized in income represents net fee income and changes related to the fair value of the interest rate products.

The table below presents the effect of the Company s derivative financial instruments on the consolidated income statements for the nine months ended September 30, 2010 and 2009:

		Amount of Gain or (Loss) Recognized in				
Derivatives Not Designated as Hedging Instruments	Location of Gain or (Loss)	Income on Derivative <sup>(1)</sup> Nine Months Ended				
	Recognized in Income on Derivative	2	Septem 010 (In thou	2	009	
Interest Rate Products	Loan related fees	\$	(36)	\$	259	
Total		\$	(36)	\$	259	

(1) The amount of gain or (loss) recognized in income represents net fee income and changes related to the fair value of the interest rate products.

By using derivative financial instruments, the Company exposes itself to credit risk. Credit risk is the failure of the counterparty to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes the Company, which creates credit risk for the Company. When the fair value of a derivative is negative, the Company owes the counterparty and, therefore, it does not possess credit risk. The credit risk in derivative instruments is mitigated by entering into transactions with highly-rated counterparties that management believes to be creditworthy and by limiting the amount of exposure to each counterparty.

Certain of the derivative agreements contain provisions that require the Company to post collateral if the derivative exposure exceeds a threshold amount. As of September 30, 2010, the Company has posted collateral of \$854,000 in the normal course of business.

The Company has agreements with certain of its derivative counterparties that contain credit-risk-related contingent provisions. These provisions provide the counterparty with the right to terminate its derivative positions and require the Company to settle its obligations under the agreements if the Company defaults on certain of its indebtedness or if the Company fails to maintain its status as a well-capitalized institution. As of September 30, 2010, the Company had no derivative agreements in a net liability position, excluding fair value adjustments for credit risk.

14

#### **Table of Contents**

### (7) Fair Value of Financial Instruments

ASC 820, Fair Value Measurements and Disclosures, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability is adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities. Market participants are buyers and sellers in the principal market that are independent, knowledgeable, able to transact and willing to transact.

ASC 820 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity s own assumptions about what assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. A fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs is included in ASC 820. The fair value hierarchy is as follows:

Level 1: Inputs are unadjusted quoted prices in active markets for assets or liabilities identical to those reported at fair value.

Level 2: Inputs other than quoted prices included within Level 1, Level 2 inputs are observable either directly or indirectly. These inputs include quoted prices in active or not active markets or inputs derived from or corroborated by observable market data.

Level 3: Inputs are unobservable inputs for an asset or liability. These inputs are used to determine fair value only when observable inputs are not available.

15

### **Table of Contents**

The following tables summarize the financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2010 and December 31, 2009, segregated by the level of valuation inputs within the fair value hierarchy utilized to measure fair value:

		Fair Value Measurements at September 30, 201 Using					
		Quoted Prices in Active	Sign	nificant	Significant		
		Markets for	(	Other	Other		
		Identical Assets		servable nputs	Unobservable Inputs		
(In thousands)	Total	(Level 1)	(L	evel 2)	(Level 3)		
GSE obligations	\$ 71,746	\$	\$	71,746	\$		
Trust preferred CDOs	519			519			
Collateralized mortgage obligations	32,720			32,720			
GSE mortgage-backed securities	237,095			237,095			
Total available for sale securities	342,080			342,080			
Interest rate swap assets	1,315			1,315			
Interest rate swap liabilities	1,386			1,386			

			Fair Value Measurements at December 31, 2009 Using					
			Quoted Prices in Active	Significant		Significant		
			Markets for Identical	Other Observable		Other Unobservable		
			Assets		nputs	Inputs		
(In thousands)		Total	(Level 1)	(L	Level 2)	(Level 3)		
GSE obligations	\$	80,926	\$	\$	80,926	\$		
Trust preferred CDOs		465			465			
Collateralized mortgage obligations		44,027			44,027			
GSE mortgage-backed securities		256,421			256,421			
Total available for sale securities		381,839			381,839			
Interest rate swap assets		391			391			
Interest rate swap liabilities		426			426			

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company s creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company s valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of

future fair values. While management believes the Company s valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Financial assets and financial liabilities measured at fair value on a recurring basis include the following:

Available for sale securities Available for sale securities are reported at fair value primarily utilizing Level 2 inputs. The Company obtains fair value measurements from independent pricing sources, which base their fair value measurements upon observable inputs such as reported trades of comparable securities, broker quotes, the U.S. Treasury (the Treasury) yield curve, benchmark interest rates, market spread relationships, historic and consensus prepayment rates, credit information and the security sterms and conditions.

16

### **Table of Contents**

During the first half of 2009, the Company used significant unobservable inputs (Level 3) to value two of its available for sale securities. Each of these securities is a collateralized debt obligation backed by trust preferred securities. At that time, there was limited trading in these and comparable securities due to economic conditions and observable pricing was difficult to obtain. Management believed that it was likely that broker quotes obtained during that period were based on distressed sales, evidenced by the inactive market. As such, the Company utilized a methodology that weighted broker quotes (Level 2) and cash flow scenario analyses (Level 3) to arrive at a fair value.

Beginning in the third quarter 2009, the Company utilized only broker quotes (Level 2) to determine a fair value for the trust preferred securities. Broker quotes were based on executed trades of the securities that the Company owns or for securities with similar collateral structure and performance. Although limited trades occurred, they were likely orderly transactions when considering the number of potential buyers the transactions were marketed to and the intention by the sellers to maximize their proceeds. Management believes that broker quotes are the best representation of the price that would be obtained for these particular securities in an orderly transaction under current market conditions.

Interest rate swaps The fair values for the interest rate swap assets and liabilities represent a Level 2 valuation and are based on settlement values adjusted for credit risks associated with the counterparties and the Company. Credit risk adjustments consider factors such as the likelihood of default by the Company and its counterparties, its net exposures and remaining contractual life. To date, the Company has not realized any losses due to a counterparty s inability to pay any net uncollateralized position. The change in value of interest rate swap assets and liabilities attributable to credit risk was not significant during the reported periods. See also *Note 6 Derivatives*.

The following tables show a reconciliation of the beginning and ending balances for fair value measurements using significant unobservable inputs:

	Fair Value Measurements Using						
	Sig	Significant Unobservable Inputs					
	Unobsei						
	2010	,	2009				
	Trust preferre	d collateraliz	ed debt				
(In thousands)	obl	ligations					
Balance, January 1	\$	\$	1,480				
Increase in unrealized holding losses			(299)				
Other-than-temporary impairment			(696)				
Transfers to Level 2			(485)				
Transfers to Level 3							
Balance, September 30	\$	\$					

Transfers between Level 1, Level 2 and Level 3 of the fair value hierarchy are recognized based on the valuation method used at the end of each reporting period. There were no transfers of financial assets or liabilities between Level 1, Level 2 or Level 3 during the three months ended September 30, 2010 or 2009.

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis, but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

17

#### **Table of Contents**

The following tables summarize the financial assets and financial liabilities measured at fair value on a nonrecurring basis as of and for the three months ended September 30, 2010 and September 30, 2009, segregated by the level of valuation inputs within the fair value hierarchy utilized to measure fair value:

	Fair Value Measurements at September 30,						
		Using					
		Quoted					
		Prices in	Sign	nificant	Significant		
		Active					
		Markets	(	Other	Other		
		for					
		<b>Identical</b>	Obs	ervable	Unobservable		
		Assets	Iı	nputs	Inputs		
(In thousands)	Total	(Level 1)	(L	evel 2)	(Level 3)		
Collateral-dependent loans and leases	\$ 1,069	\$	\$	1,069	\$		
Other real estate owned	130			130			

	Turi vurus intensitationis at September 20, 2005						
				1	Using		
			Quoted				
			<b>Prices in</b>	Sig	nificant	Significant	
			Active				
			Markets	(	Other	Other	
			for				
			<b>Identical</b>	Ob	servable	Unobservable	
			Assets	I	nputs	Inputs	
(In thousands)	,	Total	(Level 1)	(L	evel 2)	(Level 3)	
Collateral-dependent loans and leases	\$	3,199	\$	\$	3,199	\$	
Other real estate owned		2,083			2,083		

Fair Value Measurements at September 30, 2009

*Impaired loans* Impaired loans and leases were \$9.6 million on September 30, 2010. Impaired loans and leases that are deemed collateral dependent are valued based upon the fair value of the underlying collateral. The inputs used in the appraisal of the collateral are observable and, therefore, categorized as Level 2. The valuation allowance for collateral-dependent loans and leases was \$1.9 million at September 30, 2010 and December 31, 2009.

Other real estated owned and non-real estate foreclosed assets Fair value estimates of other real estate owned (OREO) and non-real estate foreclosed assets are based on independent appraisals or brokers opinions of the value of the property or similar properties less estimated costs to sell at the date the loan is charged-off and the property is transferred into OREO and/or non-real estate foreclosed assets. A valuation allowance is maintained for declines in fair value and estimated selling costs. The inputs used to estimate the fair values are observable, and therefore, categorized as Level 2.

The aggregate fair value of financial assets and financial liabilities presented does not represent the underlying value of the Company taken as a whole. The fair value estimates provided are made at a specific point in time, based on relevant market information and the characteristics of the financial instrument. The estimates do not provide for any premiums or discounts that could result from concentrations of ownership of a financial instrument. Because no active market exists for some of the Company s financial instruments, certain fair value estimates are based on subjective judgments regarding current economic conditions, risk characteristics of the financial instruments, future expected loss experience, prepayment assumptions and other factors. The resulting estimates involve uncertainties and therefore cannot be determined with precision. Changes made to any of the underlying assumptions could significantly affect the estimates. The estimated fair value approximates the carrying value for cash and cash equivalents, overnight investments and accrued interest receivable and payable. The methodologies for other financial assets and financial

liabilities are discussed below:

Loans and leases receivable Fair value estimates are based on loans and leases with similar financial characteristics. Loans and leases have been segregated by homogenous groups into residential mortgage, commercial, and consumer and other loans. Fair values are estimated by discounting contractual cash flows, adjusted for prepayment estimates, using discount rates approximately equal to current market rates on loans with similar characteristics and maturities. The incremental credit risk for nonperforming loans has been considered in the determination of the fair value of loans.

18

### **Table of Contents**

Stock in the Federal Home Loan Bank of Boston The fair value of stock in the FHLB equals the carrying value reported in the balance sheet. This stock is redeemable at full par value only by the FHLB. The nation s Federal Home Loan Bank System (the FHLB System) is under stress due to deterioration in the financial markets, particularly in relation to valuation of mortgage securities. Several Federal Home Loan Banks have announced impairment charges of these and other assets and as such their capital positions have deteriorated to the point that several have suspended or reduced their dividends, or eliminated the ability of members to redeem capital stock. These institutions obtain their funding primarily through issuance of consolidated obligations of the FHLB System. The U.S. Government does not guarantee these obligations and each of the 12 Federal Home Loan Banks is generally jointly and severally liable for repayment of each other s debt. We are a member of the FHLB-Boston. While it meets all of its regulatory capital requirements, it suspended its quarterly dividend and continues its moratorium on excess stock repurchase. The FHLB

Boston is currently operating with retained earnings below its targeted level. Should financial conditions continue to weaken, the FHLB System (including FHLB-Boston) in the future may have to curtail advances to member institutions like us. Should the FHLB System deteriorate to the point of not being able to fund future advances to banks, including the Bank, this would place increased pressure on other wholesale funding sources. Furthermore, we are required to invest in FHLB stock in order to borrow from the FHLB System and our investment in the FHLB Boston could be adversely impacted if the financial health of the FHLB System worsens.

Deposits The fair values reported for demand deposit, NOW, money market, and savings accounts are equal to their respective book values reported on the balance sheet. The fair values disclosed are, by definition, equal to the amount payable on demand at the reporting date. The fair values reported for certificate of deposit accounts are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate rates currently offered on certificate of deposit accounts with similar remaining maturities. The estimated fair value of deposits does not take into account the value of the Company s long-term relationships with depositors. Nonetheless, the Company would likely realize a core deposit premium if its deposit portfolio was sold in the principal market for such deposits. Wholesale repurchase agreements The fair values reported for wholesale repurchase agreements are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate rates currently offered on borrowings with similar characteristics and maturities.

Federal Home Loan Bank of Boston borrowings The fair values reported for FHLB borrowings are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate rates currently offered on borrowings with similar characteristics and maturities.

Subordinated deferrable interest debentures The fair values reported for subordinated deferrable interest debentures are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate rates currently offered on instruments with similar terms and maturities.

Financial instruments with off-balance sheet risk Since the Bank's commitments to originate or purchase loans, and for unused lines and outstanding letters of credit, are primarily at market interest rates, there is no significant fair value adjustment.

19

### **Table of Contents**

The book values and estimated fair values for the Company s financial instruments are as follows:

Septembe	<b>September 30, 2010</b>		r 31, 2009
Book	Estimated	Book	Estimated
Value	Fair Value	Value	Fair Value
	(In thou	usands)	
Assets:			
Cash and due from banks \$ 15,828	\$ 15,828	\$ 18,866	\$ 18,866
Overnight investments 451	451	1,964	1,964
Available for sale securities 342,080	342,080	381,839	381,839
Stock in the FHLB 16,274	16,274	16,274	16,274
Loans and leases receivable, net of allowance for			
loan and lease losses:			
Commercial loans and leases 757,089	780,643	718,943	725,967
Residential mortgage loans 159,447	164,348	171,842	175,816
Consumer and other loans 200,479	196,786	204,526	197,137
Interest rate swaps 1,315	1,315	391	391
Accrued interest receivable 4,648	4,648	4,964	4,964
Liabilities:			
Deposits:			
Demand deposit accounts \$ 242,628	\$ 242,628	\$ 204,281	\$ 204,281
NOW accounts 66,166	66,166	74,558	74,558
Money market accounts 82,151	82,151	65,076	65,076
Savings accounts 364,160	364,160	367,225	367,225
Certificate of deposit accounts 360,578	362,850	387,144	390,210
Overnight and short-term borrowings 36,028	36,028	40,171	40,171
Wholesale repurchase agreements 20,000	20,287	20,000	20,432
FHLB borrowings 232,024	263,555	277,183	301,210
Subordinated deferrable interest debentures 13,403	14,713	13,403	15,440
Interest rate swaps 1,386	1,386	426	426
Accrued interest payable 1,408	1,408	2,122	2,122

### (8) Contingent Liabilities

In June 2009, the Bank received a Notice of Assessment from the Massachusetts Department of Revenue (DOR) challenging the 2002 to 2006 state income tax due from BRI Investment Corp., a Rhode Island passive investment company. The DOR seeks to collapse the income from BRI Investment Corp. into the Bank s income and assess state corporate excise tax on the resulting apportioned income. The passive investment company is not subject to corporate income tax in the State of Rhode Island. The Bank filed an Application for Abatement in September 2009 contesting the assessment and asserting its position. The Bank was notified in March 2010 that the application was denied and subsequently filed a petition with the Massachusetts Appellate Tax Board pursuing its position.

In June 2010, the DOR performed an audit of tax years 2007 and 2008, challenging the Bank s position of the tax treatment of BRI Investment Corp. under the same assertion. The Bank received a Notice of Intent to Assess from the DOR in early October 2010. The total estimated tax assessment, accrued interest and penalties for all years is \$680,000. Management believes it more likely than not that the Bank will prevail in its tax position, and therefore has not recorded a contingent liability for this matter.

#### **Table of Contents**

#### (9) Transfers and Servicing

The Bank routinely enters into loan and lease participations with third parties. In accordance with U.S. GAAP, these participations are accounted for as sales and, therefore, are not included in the Company s consolidated financial statements. In some cases, the Bank has continuing involvement with the loan and lease participations in the form of servicing. Servicing of the loan and lease participations typically involves collecting principal and interest payments and monitoring delinquencies on behalf of the assigned party of the participation. The Bank typically receives just adequate compensation for its servicing responsibilities. As such, there are no servicing assets or liabilities recorded in the Company s consolidated financial statements at September 30, 2010 or December 31, 2009.

Through its Macrolease platform, the Bank has a recourse obligation under a lease sale agreement for up to 8.0% of the original sold balance of approximately \$9.8 million. Historically, delinquency rates for the lease portfolio have been significantly lower. At September 30, 2010 and December 31, 2009, a liability for the recourse obligation of \$68,000 and \$98,000 respectively, was included in the Company s consolidated financial statements.

21

#### **Table of Contents**

# ITEM 2. Management s Discussion and Analysis

#### General

The Company s principal subsidiary, Bank Rhode Island, is a commercial bank chartered as a financial institution in the State of Rhode Island. The Bank pursues a community banking mission and is principally engaged in providing banking products and services to businesses and individuals in Rhode Island and nearby areas of Massachusetts. The Bank offers its customers a wide range of business, commercial real estate, consumer and residential loans and leases, deposit products, nondeposit investment products, cash management, private banking and other banking products and services designed to meet the financial needs of individuals and small- to mid-sized businesses. The Bank also offers both commercial and consumer online banking products and maintains a web site at <a href="http://www.bankri.com">http://www.bankri.com</a>. The Bank competes with a variety of traditional and nontraditional financial service providers both within and outside of Rhode Island. The Company and Bank are subject to the regulations of certain federal and state agencies and undergo periodic examinations by certain of those regulatory authorities. The Bank s deposits are insured by the FDIC, subject to regulatory limits. The Bank is also a member of the Federal Home Loan Bank of Boston (FHLB). The Company s common stock is traded on the Nasdaq Global Select Market<sup>SM</sup> under the symbol BARI. The Company s financial reports can be accessed through its website within 24 hours of filing with the SEC.

# **Critical Accounting Policies**

Accounting policies involving significant judgments and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets or net income, are considered critical accounting policies. The preparation of financial statements in accordance with accounting principles generally accepted in the United States (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates. As discussed in the Company s 2009 Annual Report on Form 10-K, management has identified the accounting for the allowance for loan and lease losses, review of goodwill for impairment, valuation of available for sale securities and income taxes as the Company s most critical accounting policies.

#### Overview

The primary drivers of the Company s operating income are net interest income, which is strongly affected by the net yield on interest-earning assets and liabilities (net interest margin), and the quality of the Company s assets.

The Company s net interest income represents the difference between interest income and its cost of funds. Interest income depends on the amount of interest-earning assets outstanding during the year and the interest rates earned thereon. Cost of funds is a function of the average amount of deposits and borrowed money outstanding during the year and the interest rates paid thereon. The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin generally exceeds the net interest spread as a portion of interest-earning assets is funded by various noninterest-bearing sources (primarily noninterest-bearing deposits and shareholders equity). The increases (decreases) in the components of interest income and interest expense, expressed in terms of fluctuation in average volume and rate, are summarized under *Rate/Volume Analysis* on page 36. Information as to the components of interest income and interest expense and average rates is provided under *Average Balances, Yields and Costs* on page 35.

Because the Company s assets are not identical in duration and in repricing dates to its liabilities, the spread between the two is vulnerable to changes in market interest rates as well as the overall shape of the yield curve. These vulnerabilities are inherent to the business of banking and are commonly referred to as interest rate risk. How to measure interest rate risk and, once measured, how much risk to take are based on numerous assumptions and other subjective judgments. See also discussion under *Interest Rate Risk* on page 44.

22

#### **Table of Contents**

The quality of the Company's assets also influences its earnings. Loans and leases that are not paid on a timely basis and exhibit other weaknesses can result in the loss of principal and/or interest income. Additionally, the Company must make timely provisions to the allowance for loan and lease losses based on estimates of probable losses inherent in the loan and lease portfolio; these additions, which are charged against earnings, are necessarily greater when greater probable losses are expected. Further, the Company incurs expenses as a result of resolving troubled assets. All of these reflect the credit risk that the Company takes on in the ordinary course of business and are further discussed under *Financial Condition Asset Quality* on pages 29 to 31.

The Company s business strategy has been to concentrate its asset generation efforts on commercial and consumer loans and its deposit generation efforts on demand deposit, NOW, money market and savings accounts. These deposit accounts are commonly referred to as core deposits. This strategy is based on the Company s belief that it can distinguish itself from its larger competitors, and indeed attract customers from them, through a higher level of service and through its ability to set policies and procedures, as well as make decisions, locally. The loan and deposit products referenced also tend to be geared more toward customers who are relationship oriented than those who are seeking stand-alone or single transaction products. The Company believes that its service-oriented approach enables it to compete successfully for relationship-oriented customers. Additionally, the Company is predominantly an urban franchise with a high concentration of businesses, which makes deployment of funds in the commercial lending area practicable. Commercial loans are attractive to the Company, among other reasons, because of their higher yields. Similarly, core deposits are attractive to the Company because of their generally lower interest cost and potential for fee income.

The deposit market in Rhode Island is highly concentrated. The State s three largest banks have an aggregate market share of approximately 88% (based upon June 2010 FDIC statistics, excluding one bank that draws its deposits primarily from the internet) in Providence and Kent Counties, the Bank s primary marketplace. Competition for loans and deposits remains intense. This competition has resulted in considerable advertising and promotional product offerings by competitors, including print, radio and television media, as well as, web-based advertising and promotions.

The Company also seeks to leverage business opportunities presented by its customer base, franchise footprint and resources. In 2005, the Bank completed the acquisition of an equipment leasing company located in Long Island, New York (Macrolease) and formed a private banking division. Historically, the Bank has used the Macrolease platform to generate additional income by originating equipment loans and leases for third parties and to grow the loan and lease portfolio. Due to the lack of purchasers in the market during 2008 and 2009, the amount of Macrolease-generated loans and leases held by the Bank has grown substantially. Currently, the Bank seeks to maintain the level of Macrolease-generated loans and leases at approximately \$100.0 million. Additionally, the Bank continues to seek generation of additional income by originating equipment loans and leases for third parties as opportunities arise. For the three months ended September 30, 2010, approximately 85% of the Company s revenues (defined as net interest income plus noninterest income) were derived from its net interest income. In a continuing effort to diversify its sources of revenue, the Company has sought to expand its sources of noninterest income (primarily fees and charges for products and services the Bank offers). Service charges on deposit accounts remain the largest component of noninterest income. The future operating results of the Company will depend upon the ability to maintain its net interest margin, while minimizing its exposure to credit risk, along with increasing sources of noninterest income, while controlling the growth of noninterest or operating expenses.

23

#### **Table of Contents**

# **Financial Condition Executive Summary**

Selected balance sheet data is presented in the table below as of the dates indicated:

	September			December	Septe	mber
	30,	June 30,	March 31,	31,	30	),
	2010	2010	2010	2009	200	09
		(Dollars in th	ousands, except	per share data)		
Total assets	\$ 1,573,323	\$ 1,613,520	\$ 1,586,778	\$ 1,589,946	\$ 1,5	69,084
Loans and leases receivable	1,135,227	1,136,524	1,123,838	1,111,847	1,1	16,627
Available for sale securities	342,080	345,566	365,110	381,839	3	65,706
Goodwill, net	12,262	12,262	12,262	12,239		12,051
Core deposits (1)	755,105	813,697	728,969	711,140	6	85,104
Certificates of deposit	360,578	360,323	378,102	387,144	4	06,827
Borrowings	301,455	294,137	341,344	350,757	3	40,081
Common shareholders						
equity	130,769	129,127	123,679	120,661	1	21,961
Book value per common						
share	27.98	27.63	26.69	26.16		26.46
Tangible book value per						
common share	25.35	25.00	24.05	23.50		23.85
Tangible common equity						
ratio (2) (3)	7.59%	7.30%	7.08%	6.87%		7.06%
Core deposits to total						
deposits <sup>(1)</sup> (3)	67.7%	69.3%	65.8%	64.8%		62.7%

- (1) Core deposits consist of demand deposit, NOW, money market and savings accounts.
- (2) Calculated by dividing common shareholders equity less goodwill by total assets less goodwill.
- (3) Non-GAAP performance measure.

Total assets decreased by \$16.6 million since December 31, 2009. Total loans and leases increased by \$23.4 million during the first nine months of 2010, with an increase in commercial loans and leases of \$39.4 million, or 5.4%. This increase was offset by decreases in the residential mortgage loan portfolio of \$12.2 million, or 7.0%, and consumer

and other loans of \$3.8 million, or 1.8%, respectively. Available for sale securities decreased \$39.8 million, or 10.4%, since year-end. The Bank s core deposits increased by \$44.0 million, or 6.2%, since year-end. Within this increase, demand deposit accounts increased by \$38.3 million, or 18.8%, and money market accounts increased by \$17.1 million, or 26.2%. Certificate of deposit accounts decreased by \$26.6 million, or 6.9%, NOW accounts decreased by \$8.4 million, or 11.3%, and savings accounts decreased by \$3.1 million, or 0.8%, since year-end. Borrowings decreased by \$49.3 million, or 14.1%, since December 31, 2009. Shareholders equity as a percentage of total assets was 8.3% and 7.6% at September 30, 2010 and December 31, 2009, respectively.

The Company's financial position at September 30, 2010 as compared to September 30, 2009 reflects net growth of \$18.6 million in total loans and leases. This increase reflects the continuing conversion of the balance sheet to a more commercial profile with increases in commercial loans and leases of \$47.3 million, or 6.5%. Consumer loans decreased \$7.5 million, or 3.6%, from the prior year quarter-end. The residential mortgage portfolio declined \$21.2 million, or 11.6%, from September 30, 2009. Available for sale securities at September 30, 2010 decreased by \$23.6 million, or 6.5%, from the same period in 2009. Core deposits have increased \$70.0 million, or 10.2%, since the prior year quarter-end, with growth centered in demand deposit accounts of \$36.1 million, money market accounts of \$31.8 million and NOW accounts of \$3.8 million. These increases were offset by decreases in certificate of deposit accounts (CDs) of \$46.2 million and savings accounts of \$1.7 million since September 30, 2009. Borrowings have decreased by \$38.6 million from the same period in 2009.

24

#### **Table of Contents**

#### Financial Condition Detailed Analysis

#### Investments

Total investments consist of available for sale securities, stock in the FHLB and overnight investments. Total investments comprised \$358.8 million, or 22.8% of total assets at September 30, 2010, compared to \$400.1 million, or 25.2% of total assets at December 31, 2009, representing a decrease of \$41.3 million, or 10.3%. Available for sale securities are recorded at fair value. At September 30, 2010, the fair value of available for sale securities was \$342.1 million and carried a total of \$8.0 million of net unrealized gains at the end of the quarter, compared to \$1.7 million at December 31, 2009.

The investment portfolio provides the Company a source of short-term liquidity and acts as a counterbalance to loan and deposit flows. During the first nine months of 2010, the Company purchased \$116.9 million of available for sale securities compared to \$163.6 million during the same period in 2009. Maturities, calls and principal repayments totaled \$147.3 million for the nine months ended September 30, 2010 compared to \$126.5 million for the same period in 2009. Additionally, in the first nine months of 2010, the Company sold \$20.2 million of available for sale securities generating gains of \$1.0 million compared to sales of \$1.9 million and gains of \$61,000 for the same period in 2009. The Company performs regular analysis on the available for sale securities portfolio to determine whether a decline in fair value indicates that an investment is other-than-temporarily impaired. In making these other-than-temporary determinations, management considers, among other factors, the length of time and extent to which the fair value has been less than amortized cost, projected future cash flows, credit subordination and the creditworthiness, capital adequacy and near-term prospects of the issuers. Management also considers the Company s capital adequacy, interest rate risk, liquidity and business plans in assessing whether it is more likely than not that the Company will sell or be required to sell the securities before recovery.

If the Company determines that a decline in fair value is other-than-temporary and that it is more likely than not that the Company will not sell or be required to sell the security before recovery of its amortized cost, the credit portion of the impairment loss is recognized in earnings and the noncredit portion is recognized in accumulated other comprehensive income. The credit portion of the other-than-temporary impairment represents the difference between the amortized cost and the present value of the expected future cash flows of the security. If the Company determines that a decline in fair value is other-than-temporary and it will more likely than not sell or be required to sell the security before recovery of its amortized cost, the entire difference between the amortized cost and the fair value of the security will be recognized in earnings.

In performing the analysis for the two collateralized debt obligations ( CDO A and CDO B ) held by the Company, which are backed by pools of trust preferred securities, future cash flow scenarios for each security were estimated based on varying levels of severity for assumptions of future delinquencies, recoveries and prepayments. These estimated cash flow scenarios were used to determine whether the Company expects to recover the amortized cost basis of the securities. Projected credit losses were compared to the current level of credit enhancement to assess whether the security is expected to incur losses in any future period and therefore become other-than-temporarily impaired.

During the third quarter of 2010, CDO A experienced an additional \$25.0 million in defaulting collateral, totaling \$94.0 million, or 36.2%, of the security sunderlying collateral. Projected credit loss severity assumptions were increased in estimated future cash flow scenarios and it was determined that management does not expect to recover \$213,000 of the security s amortized cost. For the quarter ended September 30, 2010, the Company recorded other-than-temporary impairment charges of \$5,000, representing the difference between the security s fair value and book value less any previously recognized non-credit other-than-temporary impairment. The portion deemed to be credit related of \$213,000 has been recorded as a reduction to noninterest income, while the non-credit portion of \$208,000 has been recorded as an increase to accumulated other comprehensive income. Due to an increase in market activity for this security, the fair value has declined only slightly since the most recent other-than-temporary impairment charges are incurred in excess of declines in fair market value, there would be additional increases to accumulated other comprehensive income. Through September 30, 2010, credit related other-than-temporary impairment losses on this security total \$484,000.

25

#### **Table of Contents**

CDO B has experienced \$170.0 million, or 29.3%, in deferrals/defaults of the security s underlying collateral to date, including an additional \$11.0 million during the third quarter of 2010. The Company has not received its scheduled quarterly interest payments since June 30, 2009 because the security is adding interest to the principal rather than paying out. Projected credit loss severity assumptions were increased in estimated future cash flow scenarios and it was determined that management does not expect to recover \$204,000 of the security s amortized cost. For the quarter ended September 30, 2010, the Company recorded a reduction of other-than-temporary impairment charges totaling \$10,000, representing the difference between the security s fair value and book value less any previously recognized non-credit other-than-temporary impairment. The portion deemed to be credit related of \$204,000 has been recorded as a reduction to noninterest income, while the non-credit portion of \$214,000 has been recorded as an increase to accumulated other comprehensive income. Due to an increase in market activity for this security, the fair value has increased since the most recent other-than-temporary impairment charge was incurred. If further other-than-temporary impairment charges are incurred in excess of declines in fair market value or if increases in fair value continue, there would be additional increases to accumulated other comprehensive income. Through September 30, 2010, credit related other-than-temporary impairment losses on this security total \$932,000.

The decline in fair value of the remaining available for sale securities in an unrealized loss position is due to general market concerns of the liquidity and creditworthiness of the issuers of the securities. Management believes that it will recover the amortized cost basis of the securities and that it is more likely than not that it will not sell the securities before recovery. As such, management has determined that the securities are not other-than-temporarily impaired as of September 30, 2010. If market conditions for securities worsen or the creditworthiness of the underlying issuers deteriorates, it is possible that the Company may recognize additional other-than-temporary impairments in future periods.

#### **Loans and Leases**

Total loans and leases increased by \$23.4 million since December 31, 2009 and stood at \$1.14 billion at September 30, 2010. As a percentage of total assets, loans and leases increased to 72.2% at September 30, 2010, compared to 69.9% at December 31, 2009. This increase was centered in commercial loans, where the Company concentrates its origination efforts, and was partially offset by decreases in residential mortgage loans, which the Company has historically purchased. Total loans and leases as of September 30, 2010 are comprised of three broad categories: commercial loans and leases that aggregate \$771.8 million, or 68.0% of the portfolio; residential mortgages that aggregate \$161.1 million, or 14.2% of the portfolio; and consumer and other loans that aggregate \$202.4 million, or 17.8% of the portfolio.

Commercial loans and leases The commercial loan and lease portfolio (consisting of commercial real estate, commercial and industrial, equipment leases, multi-family real estate, construction and small business loans) increased \$39.4 million, or 5.4%, during the nine months of 2010, with the commercial real estate portfolio driving the growth.

The Bank's business lending group originates business loans, also referred to as commercial and industrial loans. In addition, Macrolease-generated equipment loans are included in the commercial and industrial loan portfolio. Total commercial and industrial loans decreased \$22.8 million, or 12.7 %, since year-end.

The Bank s business lending group also originates owner-occupied commercial real estate loans, term loans and revolving lines of credit. Since December 31, 2009, owner-occupied commercial real estate loans increased by \$9.1 million, or 5.4%.

The Bank's commercial real estate (CRE) group originates nonowner-occupied commercial real estate, multi-family residential real estate and construction loans. These real estate secured commercial loans are offered as both fixed and adjustable-rate products. Since December 31, 2009, CRE loans have increased \$47.4 million, or 18.3%.

# **Table of Contents**

The Bank purchases equipment leases from originators outside of the Bank. The U.S. Government or its agencies are the principal lessees on these purchased leases. These government leases generally have maturities of less than fifteen years and are not dependent on residual collateral values. At September 30, 2010, \$21.7 million of purchased government leases were included in the commercial loan and lease portfolio representing an increase of \$8.8 million, or 68.1%, since year-end.

With the Macrolease platform, the Bank originates and purchases equipment loans and leases for its own portfolio, as well as originates loans and leases for third parties as a source of noninterest income. Macrolease-generated equipment loans of \$39.8 million and \$43.1 million were included in the commercial and industrial portfolio at September 30, 2010 and December 31, 2009, respectively. Macrolease-generated equipment leases were \$49.7 million and \$56.2 million at September 30, 2010 and December 31, 2009, respectively. Since December 31, 2009, total Macrolease-generated equipment loans and leases decreased \$9.8 million, or 9.9%, to \$89.5 million.

At September 30, 2010, small business loans (business lending relationships of approximately \$500,000 or less) were \$59.8 million compared to \$56.1 million at December 31, 2009. At September 30, 2010 and December 31, 2009, small business loans represented 7.7% of the commercial loan and lease portfolio. These loans reflect those originated by the Bank s business development group, as well as throughout the Bank s branch system. The Bank utilizes credit scoring and streamlined documentation, as well as traditional review standards, in originating these credits.

The Bank is a participant in the U.S. Small Business Administration (SBA) Lender Program in both Rhode Island and Massachusetts. The Bank was named the No. 1 SBA lender in Rhode Island for the second consecutive year as of the SBA s September 30, 2010 fiscal year end. SBA guaranteed loans exist throughout the portfolios managed by the Bank s various lending groups.

The Company believes it is well positioned for continued commercial growth. The Bank places particular emphasis on the generation of small- to medium-sized commercial relationships (those with \$10.0 million or less in total loan commitments).

Residential mortgage loans Since inception, the Bank has concentrated its portfolio lending efforts on commercial and consumer lending opportunities. From time to time, the Bank purchases high credit quality residential mortgage loans from third party originators to utilize available cash flow and originates mortgage loans for its own portfolio on a limited basis. The Bank did not purchase any mortgage loans during the third quarter of 2010 or 2009. At September 30, 2010, residential mortgage loans decreased \$12.2 million, or 7.0%, to \$161.1 million from year-end. During this period, the Bank originated \$8.9 million of mortgages for the portfolio. Comparatively, during the first nine months of 2009, the Bank originated \$2.7 million of mortgages for the portfolio.

Consumer loans The consumer loan portfolio decreased \$3.8 million, or 1.8%, during the first nine months of 2010 as repayments of \$27.1 million exceeded advances of \$23.3 million. The Company continues to offer consumer lending as it believes that these amortizing fixed rate products, along with floating rate lines of credit, possess attractive cash flow characteristics.

27

# **Table of Contents**

The following is a summary of loans and leases receivable:

	September			
	30, 2010	De	ecember 31, 2009	
		nds)		
Commercial loans and leases:	(=====			
Commercial real estate nonowner occupied	\$ 202,342	\$	169,576	
Commercial real estate owner occupied	177,526		168,425	
Commercial and industrial	156,042		178,808	
Multi-family	73,375		66,350	
Small business	59,756		56,148	
Construction	31,035		23,405	
Leases and other (a)	76,417		75,057	
Subtotal	776,493		737,769	
Unearned lease income	(6,516)	į	(7,693)	
Net deferred loan origination costs	1,777		2,321	
Total commercial loans and leases	771,754		732,397	
Residential mortgage loans:				
One- to four-family adjustable rate	107,959		115,855	
One- to four-family fixed rate	52,503		56,724	
Subtotal	160,462		172,579	
Premium on loans acquired	654		738	
Net deferred loan origination fees	(10)	ı	(23)	
Total residential mortgage loans	161,106		173,294	
Consumer loans:				
Home equity term loans	114,951		119,909	
Home equity lines of credit	84,845		83,771	
Unsecured and other	1,598		1,410	
Subtotal	201,394		205,090	
Net deferred loan origination costs	973		1,066	
Total consumer loans	202,367		206,156	
Total loans and leases receivable	\$ 1,135,227	\$	1,111,847	
(a) There were no				

leases held for sale at

September 30, 2010 or December 31, 2009.

# **Deposits**

Total deposits increased by \$17.4 million, or 1.6%, during the first nine months of 2010, from \$1.10 billion, or 69.1% of total assets at December 31, 2009, to \$1.12 billion, or 70.9% of total assets at September 30, 2010. The following table sets forth certain information regarding deposits:

		Sept	tember 30, 20	10	<b>December 31, 2009</b>					
			Percent	Weighted			Percent	Weighted		
			Of	Average			of	Average		
	A	mount	Total	Rate	$\mathbf{A}$	mount	Total	Rate		
				(In thou	s)					
NOW accounts	\$	66,166	5.9%	0.06%	\$	74,558	6.8%	0.09%		
Money market accounts		82,151	7.4%	0.59%		65,076	5.9%	1.10%		
Savings accounts		364,160	32.6%	0.40%		367,225	33.4%	0.64%		
Certificate of deposit										
accounts		360,578	32.3%	1.42%		387,144	35.3%	1.80%		
Total interest bearing										
deposits		873,055	78.2%	0.81%		894,003	81.4%	1.13%		
Noninterest bearing										
accounts		242,628	21.8%	0.00%		204,281	18.6%	0.00%		
Total deposits	\$ 1	,115,683	100.0%	0.63%	\$1,	098,284	100.0%	0.92%		

28

#### **Table of Contents**

During the first nine months of 2010, competition for deposits remained strong in the Company s market areas. Demand deposit accounts grew \$38.3 million over the past nine months. Money market accounts grew \$17.1 million when compared to year-end. These increases offset the decline in CDs of \$26.6 million, NOW accounts of \$8.4 million and savings accounts of \$3.1 million. At September 30, 2010, brokered CDs were \$25.0 million, or 2.2% of total deposits, compared to \$33.5 million, or 3.0% at year-end. The Bank may continue to utilize brokered CDs if rates are attractive compared to wholesale funding.

#### **Borrowings**

On a long-term basis, the Company intends to continue concentrating on increasing its core deposits and may utilize FHLB borrowings or repurchase agreements as cash flows dictate, as opportunities present themselves and as part of the Bank s overall strategy to manage interest rate risk. The Bank also may borrow from the Federal Reserve discount window on occasion to support its liquidity.

The Bank routinely enters into repurchase agreements with its larger deposit and commercial customers as part of its cash management services. These repurchase agreements represent an additional source of funds and are typically overnight borrowings. Repurchase agreements with Bank customers totaled \$35.7 million and \$37.0 million at September 30, 2010 and December 31, 2009, respectively. The Bank also borrows funds through the use of wholesale repurchase agreements with correspondent banks. Overnight and short-term borrowings decreased \$4.1 million during the first nine months of 2010 from the December 31, 2009 level of \$40.2 million. FHLB borrowings decreased by \$45.2 million from the December 31, 2009 amount of \$277.2 million. Wholesale repurchase agreements remained constant with the December 31, 2009 balance of \$20.0 million.

#### Asset Quality

Nonperforming assets consist of nonperforming loans and other real estate owned (OREO). Nonperforming loans nonaccrual loans, loans past due 90 days or more, but still accruing and impaired loans. Under certain circumstances the Company may restructure the terms of a loan as a concession to a borrower. These restructured loans are generally considered nonperforming loans until a history of collection on the restructured terms of the loan has been established. OREO consists of real estate acquired through foreclosure proceedings and real estate acquired through acceptance of a deed in lieu of foreclosure.

*Nonperforming assets* At September 30, 2010, the Company had nonperforming assets of \$15.2 million, representing 0.96% of total assets compared to nonperforming assets of \$20.0 million, or 1.26% of total assets at December 31, 2009.

The following table sets forth information regarding nonperforming assets and loans and leases 60-89 days past due as of the dates indicated:

	September			
		30,	Dec	ember 31,
		2010		2009
		(In the	ousand	s)
Loans and leases accounted for on a nonaccrual basis	\$	12,621	\$	16,830
Loans and leases past due 90 days or more, but still accruing				826
Restructured loans and leases on a nonaccrual basis		1,401		659
Total nonperforming loans and leases		14,022		18,315
Other real estate owned		1,130		1,700
Total nonperforming assets	\$	15,152	\$	20,015
Delinquent loans and leases 60-89 days past due Restructured loans and leases not included in nonperforming assets Nonperforming loans and leases as a percent of total loans and leases	\$	2,548 435 1.24%	\$	2,028 445 1.65%

Nonperforming assets as a percent of total assets	0.96%	1.26%
Delinquent loans and leases 60-89 days past due as a percent of total loans and		
leases	0.22%	0.19%

29

#### **Table of Contents**

Included in nonaccrual loans and leases at September 30, 2010 were \$9.6 million of impaired loans and leases with specific impairment reserves against these loans and leases of \$1.9 million. At December 31, 2009, there were \$12.4 million of impaired loans and leases with specific impairment reserves of \$1.9 million.

The following table provides further detailed information regarding the types of nonperforming loans and leases as of the dates indicated:

	September 30, December 2010 2009 (In thousands)							
Nonperforming loans and leases:								
Commercial real estate	\$	5,384	\$	6,909				
Commercial and industrial		1,455		2,919				
Multifamily				205				
Small business		1,158		1,147				
Construction		469		469				
Leases		1,115		1,878				
Residential		3,570		4,124				
Consumer		871		664				
Total nonperforming loans and leases	\$	14,022	\$	18,315				

The Company evaluates the underlying collateral of each nonperforming loan and lease and continues to pursue the collection of interest and principal. Management believes that the current level of nonperforming assets remains low relative to the size of the Company s loan portfolio and as compared to peer institutions. If current economic conditions continue or worsen, management believes it is likely that the level of nonperforming assets would increase, as would the level of charged-off loans.

Higher-Risk Loans Certain types of loans, such as option ARM products, junior lien loans, high loan-to-value ratio loans, interest only loans, subprime loans and loans with initial teaser rates, can have a greater risk of non-collection than other loans. Additional information about higher-risk loans may be useful in understanding the risks associated with the loan portfolio and in evaluating any known trends or uncertainties that could have a material impact on the results of operations. As of September 30, 2010 and December 31, 2009, the Company had \$107.2 million and \$113.6 million, respectively, of junior lien home equity loans and lines of credit. The allowance for loan and lease losses attributable to these loans at September 30, 2010 and December 31, 2009 was \$959,000 and \$1.0 million, respectively. The Company does not hold other types of higher-risk loans.

Adversely classified assets The Company's management classifies certain assets as substandard, doubtful or loss on criteria established under banking regulations. An asset is considered substandard if inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that the insured institution will sustain some loss if existing deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

At September 30, 2010, the Company had \$20.1 million of assets that were classified as substandard. This compares to \$22.1 million of assets that were classified as substandard at December 31, 2009. The Company had no assets that were classified as loss or doubtful at either date. Performing loans may or may not be adversely classified depending upon management s judgment with respect to each individual loan. At September 30, 2010, included in the assets that were classified as substandard were \$6.1 million of performing loans. This compares to \$3.7 million of adversely

classified performing loans as of December 31, 2009. These amounts constitute assets that, in the opinion of management, could potentially migrate to nonperforming or doubtful status. If current weak economic conditions continue or worsen, management believes it is likely that the level of adversely classified assets would increase. This in turn may necessitate further increases to the provision for loan losses in future periods.

30

#### **Table of Contents**

#### Allowance for Loan and Lease Losses

During the first nine months of 2010, the Company made additions to the allowance for loan and lease losses of \$4.4 million and experienced net charge-offs of \$2.7 million compared to additions to the allowance for loan and lease losses of \$6.1 million and net charge-offs of \$4.2 million for the first nine months of 2009. The net charge-offs were primarily within the residential mortgage and commercial loan and lease portfolios. At September 30, 2010, the allowance for loan and lease losses stood at \$18.2 million and represented 129.88% of nonperforming loans and leases and 1.60% of total loans and leases outstanding. This compares to an allowance for loan and lease losses of \$16.5 million, representing 90.29% of nonperforming loans and 1.49% of total loans and leases outstanding at December 31, 2009.

An analysis of the activity in the allowance for loan and lease losses is as follows:

	M H Sep	Nine Ionths Ended otember 0, 2010	Fine Months Ended Eptember 30, 2009		
		•	housands)		
Balance at beginning of period	\$	16,536	\$ 14,664		
Loans and leases charged-off:					
Commercial real estate loans		(627)	(50)		
Commercial and industrial loans			(1,770)		
Small business loans		(633)	(864)		
Leases		(546)	(67)		
Residential mortgage loans		(932)	(1,486)		
Consumer and other loans		(270)	(59)		
Total loans charged-off		(3,008)	(4,296)		
Recoveries of loans and leases previously charged-off:					
Commercial real estate loans		179			
Commercial and industrial loans		20	13		
Small business loans		29	11		
Leases		7	4		
Residential mortgage loans		7	2		
Consumer and other loans		17	29		
Total recoveries of loans previously charged-off		259	59		
Net charge-offs		(2,749)	(4,237)		
Provision for loan and lease losses charged against income		4,425	6,110		
Balance at end of period	\$	18,212	\$ 16,537		

31

#### **Table of Contents**

The following table represents the allocation of the allowance for loan and lease losses as of the dates indicated:

	Se	ptember 30, 2010	December 31, 2009		
		(In the	ousana	ls)	
Loan category					
Commercial loans and leases	\$	13,087	\$	12,409	
Residential mortgage loans		1,480		1,340	
Consumer and other loans		1,685		1,504	
Unallocated		1,960		1,283	
Total	\$	18,212	\$	16,536	

Assessing the appropriateness of the allowance for loan and lease losses involves substantial uncertainties and is based upon management s evaluation of the amounts required to meet estimated charge-offs in the loan and lease portfolio after weighing various factors. Management s methodology to estimate loss exposure includes an analysis of individual loans and leases deemed to be impaired, reserve allocations for various loan types based on payment status or loss experience and an unallocated allowance that is maintained based on management s assessment of many factors including the growth, composition and quality of the loan portfolio, historical loss experiences, general economic conditions and other pertinent factors. These risk factors are reviewed and revised by management where conditions indicate that the estimates initially applied are different from actual results. If credit performance is worse than anticipated, the Company could incur additional loan and lease losses in future periods. The unallocated allowance for loan and lease losses was \$2.0 million at September 30, 2010 compared to \$1.3 million at December 31, 2009. Management believes that the allowance for loan and lease losses as of September 30, 2010 is appropriate.

While management evaluates currently available information in establishing the allowance for loan and lease losses, future adjustments to the allowance for loan and lease losses may be necessary if conditions differ substantially from the assumptions used in making the evaluations. Management performs a comprehensive review of the allowance for loan and lease losses on a quarterly basis. In addition, various regulatory agencies, as an integral part of their examination process, periodically review a financial institution s allowance for loan and lease losses and carrying amounts of other real estate owned. Such agencies may require the financial institution to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

#### **Table of Contents**

# **Results of Operations** Executive Overview

Selected income statement, per share data and operating ratios are presented in the table below for the three-month periods indicated:

	For the three-month periods ended									
	Se	ptember					D	ecember	Se	ptember
		30,	J	une 30,	M	arch 31,		31,		30,
		2010		2010		2010		2009		2009
			(	Dollars in t	hous	ands, excep	t per s	share data)		
Income statement data:							-			
Net interest income	\$	13,478	\$	13,626	\$	13,088	\$	13,001	\$	12,666
Noninterest income		2,289		2,285		2,315		2,353		2,241
Noninterest expense		10,350		10,430		10,488		9,949		9,812
Net income		2,808		2,681		2,219		1,133		2,203
Net income applicable to										
common shares		2,808		2,681		2,219		1,133		779
Per share data:										
Diluted earnings per share	\$	0.60	\$	0.57	\$	0.48	\$	0.24	\$	0.17
Dividends per common share	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17
Operating ratios:										
Net interest margin (1) (5)		3.61%		3.67%		3.52%		3.42%		3.38%
Return on assets (2) (5)		0.71%		0.68%		0.57%		0.28%		0.56%
Return on equity (3) (5)		8.57%		8.54%		7.32%		3.67%		2.56%
Efficiency ratio (4) (5)		65.64%		65.55%		68.09%		64.80%		65.82%

- (1) Calculated by dividing annualized net interest income by average interest-earning assets.
- (2) Calculated by dividing annualized net income by average total assets.
- (3) Calculated by dividing annualized net income applicable to common shares by average

common shareholders equity.

- (4) Calculated by dividing noninterest expense by net interest income plus noninterest income.
- (5) Non-GAAP performance measure.

The Company s 2010 third quarter net income of \$2.8 million increased by \$127,000, or 4.7%, from the prior quarter (three months ended June 30, 2010). Net income was up \$605,000, or 27.5%, on a comparative quarter basis (as compared to the three months ended September 30, 2009). Diluted earnings per common share (EPS) were up 5.3% on a linked-quarter basis (as compared to the three months ended June 30, 2010) and increased 252.9% as compared to the same quarter a year ago.

The third quarter 2010 net interest income decreased by \$148,000, or 1.1%, as compared to the second quarter of 2010. The decrease in the net interest margin of 6 basis points (bps), to 3.61%, was due to the lower cost of liabilities of 8 bps and the decrease in yield on interest-earning assets of 17 bps.

Compared to the third quarter of 2009, net interest income increased by \$812,000. The decrease in cost of funds of 48 bps exceeded the decrease in the yield on interest-earning assets of 23 bps.

The provision for loan and lease losses of \$1.3 million for the three months ended September 30, 2010 decreased by \$275,000 on a linked-quarter basis. In comparison to the third quarter of 2009, the provision for loan and lease losses decreased by \$625,000.

Noninterest income for the third quarter of 2010 increased slightly on a linked-quarter basis by \$4,000, with an increase in gains on the sale of available for sale securities of \$362,000. This increase was offset by higher credit losses on other-than-temporarily impaired securities of \$373,000.

In comparison to the 2009 third quarter, noninterest income was up \$48,000. The Company recognized gains on the sale of available for sale securities of \$465,000 during the third quarter of 2010, while there were no sales during the same period of 2009. Additionally, loan related fees increased \$87,000 and other miscellaneous income increased \$42,000. These increases were offset by higher credit losses on other-than-temporarily impaired securities of \$347,000 and lower commissions on nondeposit investment products of \$178,000.

33

#### **Table of Contents**

Noninterest expenses decreased on a linked-quarter basis by \$80,000, with a decrease in loan workout and other real estate owned expense of \$141,000 and marketing costs of \$50,000. Increases in salaries and employee benefits of \$83,000 partially offset the decreases.

Third quarter 2010 noninterest expenses increased \$538,000, compared to the third quarter of 2009. Salaries and employee benefits costs increased \$605,000 and other miscellaneous expenses increased \$67,000, compared to the third quarter a year ago. Within the net increase in noninterest expenses were decreases in costs of professional services of \$60,000 and loan servicing of \$41,000.

The Company s key operating ratios are return on assets, return on equity and the efficiency ratio. For the third quarter of 2010, the return on assets and the return on equity metrics improved on a linked-quarter basis. The efficiency ratio increased slightly to 65.64% from 65.55% compared to the second quarter of 2010. Compared to the same quarter of the prior year, each of these metrics improved. The Company continues to focus on growing revenue while controlling the increase in expenses as part of its effort to improve earnings and build shareholder value.

# **Results of Operations** Comparison of the Three Months Ended September 30, 2010 and 2009 *General*

Net income for the three months ended September 30, 2010 increased \$605,000, or 27.5%, to \$2.8 million, or \$0.60 per diluted common share from \$2.2 million, or \$0.17 per diluted common share for the same period of 2009.

#### Net Interest Income

Net interest income for the quarter ended September 30, 2010 was up \$812,000, or 6.4%, from the \$12.7 million earned in the third quarter of 2009. Net interest margin for the third quarter of 2010 of 3.61% increased 23 bps from the net interest margin for the 2009 period of 3.38%. Average earning assets were up \$267,000, or 0.02%, and average interest-bearing liabilities were down \$40.5 million, or 3.3%, from the comparable period a year earlier.

34

#### **Table of Contents**

Average Balances, Yields and Costs The following table sets forth certain information relating to the Company s average balance sheet and reflects the average yield on assets and average cost of liabilities for the three month periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities. Average balances are derived from daily balances and include nonperforming loans and leases. Available for sale securities are stated at amortized cost.

	For the three months ended September 30,								-			
				010 nterest						009 nterest		
	A	verage		arned/	Average		Αx	erage		arned/	Average	
(In thousands)		Balance		Paid	Yield			lance		Paid	Yield	
Assets												
Earning assets:												
Overnight investments	\$	5,220	\$	1	0.089	6	\$	851	\$	1	0.06%	
Available for sale securities		344,872		3,226	3.74%	6	3	360,586		3,876	4.26%	
Stock in the FHLB		16,274			0.00%	6		16,024			0.00%	
Loans and leases receivable:												
Commercial loans and leases		760,236		10,788	5.64%			718,175		10,437	5.78%	
Residential mortgage loans		162,473		1,874	4.61%			187,041		2,302	4.92%	
Consumer and other loans		205,978		2,265	4.36%	6	2	212,109		2,384	4.46%	
Total earning assets	1	,495,053		18,154	4.83%	6	1,4	194,786		19,000	5.06%	
Cash and due from banks Allowance for loan and lease		15,617						16,828				
losses		(17,683)						(17,088)				
Premises and equipment		12,136						12,604				
Goodwill, net		12,262						12,051				
Accrued interest receivable		4,346						4,355				
Bank-owned life insurance		30,761						29,465				
Prepaid expenses and other												
assets		16,535						9,069				
Total assets	\$ 1	,569,027				9	\$ 1,5	562,070				
Liabilities and Shareholders Equity Interest-bearing liabilities: Deposits:												
NOW accounts	\$	71,493	\$	10	0.06%	6	\$	65,365	\$	13	0.08%	
Money market accounts	4	81,539	Ψ	138	0.689		+	43,543	Ψ	140	1.27%	
Savings accounts		366,125		395	0.43%		2	369,019		707	0.76%	
Certificate of deposit accounts		364,245		1,367	1.49%			398,923		2,448	2.43%	
Overnight and short-term borrowings		39,675		16	0.16%	6		41,566		19	0.19%	
Wholesale repurchase agreements		13,804		139	3.94%	6		15,326		141	3.63%	

Edgar Filing: BANCORP RH	DDE ISLAND IN	NC - Form 10-Q
--------------------------	---------------	----------------

FHLB borrowings Subordinated deferrable	233,124	2,438	4.09%	276,722	2,691	3.81%
interest debentures	13,403	173	5.08%	13,403	175	5.18%
Total interest-bearing liabilities	1,183,408	4,676	1.57%	1,223,867	6,334	2.05%
Noninterest-bearing deposits Other liabilities	242,389 13,223			197,313 5,585		
Total liabilities	1,439,020			1,426,765		
Shareholders equity:	130,007			135,305		
Total liabilities and shareholders equity	\$ 1,569,027			\$1,562,070		
Net interest income		\$ 13,478			\$ 12,666	
Net interest rate spread			3.26%			3.01%
Net interest rate margin			3.61%			3.38%
		35				

#### **Table of Contents**

Rate/Volume Analysis The following table sets forth certain information regarding changes in the Company s interest income and interest expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in rate (changes in rate multiplied by comparative period average balance) and (ii) changes in volume (changes in average balances multiplied by comparative period rate). The net change attributable to the combined impact of rate and volume was allocated proportionally to the individual rate and volume changes.

Three Months Ended September 30.

	2010 vs. 2009 Increase/(Decrease) Due to							
(In thousands)		V	olume	Total				
Interest income:								
Available for sale securities	\$	(424)	\$	(226)	\$	(650)		
Commercial loans and leases		(178)		529		351		
Residential mortgage loans		(146)		(282)		(428)		
Consumer and other loans		(13)		(106)		(119)		
Total interest income		(761)		(85)		(846)		
Interest expense:		40				(2)		
NOW accounts		(4)		1		(3)		
Money market accounts		(87)		85		(2)		
Savings accounts		(307)		(5)		(312)		
Certificate of deposit accounts		(879)		(202)		(1,081)		
Overnight and short-term borrowings		(3)				(3)		
Wholesales repurchase agreements		13		(15)		(2)		
FHLB borrowings		186		(439)		(253)		
Subordinated deferrable interest debentures		(2)				(2)		
Total interest expense		(1,083)		(575)		(1,658)		
Net interest income	\$	322	\$	490	\$	812		

Interest Income Investments Total investment income (consisting of interest on overnight investments and available for sale securities) was \$3.2 million for the quarter ended September 30, 2010, compared to \$3.9 million for the 2009 period. The decrease in total investment income was \$650,000, or 16.8%.

With respect to duration and repricing of the Company s available for sale investment portfolio, the majority of the Company s investments are comprised of government-sponsored enterprise (GSE) obligations and private-labeled and GSE mortgage-backed securities with repricing periods or expected durations of less than five years.

Interest Income Loans and Leases Interest from loans and leases was \$14.9 million for the quarter ended September 30, 2010 and represented a yield on total loans and leases of 5.26%. This compares to \$15.1 million of interest and a yield of 5.38% for the third quarter of 2009. Interest income on loans and leases decreased \$196,000, or 1.3%, with the decrease in yield on loans and leases of 12 bps offset by the increase in the average balance of loans and leases of \$11.4 million, or 1.0%.

The average balance of the various components of the loan and lease portfolio changed from the third quarter of 2009 as follows: commercial loans and leases increased \$42.1 million, or 5.9%; consumer and other loans decreased \$6.1 million, or 2.9%; and residential mortgage loans decreased \$24.6 million, or 13.1%. Changes in the average yields from the third quarter of 2009 were as follows: commercial loans and leases decreased 14 bps to 5.64%;

consumer and other loans decreased 10 bps to 4.36%; and residential mortgage loans decreased 31 bps to 4.61%. *Interest Expense Deposits and Borrowings* Interest paid on deposits and borrowings decreased \$1.7 million, or 26.2%, to \$4.7 million for the three months ended September 30, 2010, down from \$6.3 million for the same period during 2009. The overall average cost for interest-bearing liabilities decreased 48 bps to 1.57% for the third quarter of 2010, compared to 2.05% for the third quarter of 2009. The average balance of total interest-bearing liabilities decreased \$40.5 million, or 3.3%, to \$1.18 billion for the three months ended September 30, 2010 compared to the same period in 2009.

36

# **Table of Contents**

The growth in deposit average balances was centered primarily in money market accounts up \$38.0 million, or 87.3%, (primarily due to new retail products available and the Bank s strategy to allow short-term CDs with higher costs to decline) and NOW accounts up \$6.1 million, or 9.4%. The increase was offset by a decrease in CDs of \$34.7 million, or 8.7%, and savings accounts of \$2.9 million, or 0.8%.

Average borrowings decreased as compared to the third quarter of 2009, with a decrease in short-term borrowings of \$1.9 million, or 4.6%, a decrease in FHLB funding of \$43.6 million, or 15.8%, and a decrease in wholesale repurchase agreements of \$1.5 million, or 9.9%.

Market competition from bank and non-bank financial institutions continues to be strong in the Company s market area. However, disciplined deposit pricing and maturation and/or repricing of higher yielding CDs to lower rates and reduced FHLB borrowing levels have decreased the cost of interest-bearing liabilities in the third quarter of 2010 compared to the same period in 2009.

Overall, the Company s liability costs continue to be dependent upon a number of factors including general economic conditions, national and local interest rates, competition in the local deposit marketplace, interest rate tiers offered and the Company s cash flow needs.

#### Provision for Loan and Lease Losses

The provision for loan and lease losses was \$1.3 million for the quarter ended September 30, 2010, compared to \$1.9 million for the third quarter of 2009. This represents a decrease of \$625,000, or 32.9%.

Management evaluates several factors including new loan originations, actual and estimated charge-offs, risk characteristics of the loan and lease portfolio and general economic conditions when determining the provision for loan and lease losses. Growth in the loan and lease portfolio necessitates increases in the provision for loan and lease losses. As the loans and leases mature, or if current weak economic conditions continue or worsen, management believes it likely that the level of nonperforming assets would increase, which may in turn lead to increases to the provision for loan and lease losses. Also see discussion under *Allowance for Loan and Lease Losses*.

#### Noninterest Income

Total noninterest income increased \$48,000, or 2.1%, to \$2.3 million for the third quarter of 2010, from \$2.24 million for the third quarter of 2009. During the quarter, a gain on sale of available for sale securities of \$465,000 was recognized, while there were no sales during the same period of 2009. Loan related fees increased by \$87,000, or 116.0%, and other miscellaneous income increased by \$42,000, or 21.9%. These increases were offset by higher credit losses on other-than-temporarily impaired securities of \$347,000, or 495.7%, lower commissions on nondeposit investment products of \$178,000, or 55.3%, and lower service charges on deposit accounts of \$59,000, or 4.2%.

#### Noninterest Expense

Noninterest expense for the third quarter of 2010 increased \$538,000, or 5.5%, to \$10.4 million from \$9.8 million in 2009.

Salaries and employee benefits increased \$605,000, or 11.6%, compared to the third quarter of 2009. The increase in salaries and employee benefits was due to several factors, including higher incentive costs driven by improved financial performance, expansion of the workforce and a reduction in deferred salaries and benefits costs caused by declines in the volume of Macrolease-generated loans and leases. Additionally, other miscellaneous expenses increased \$67,000, or 6.6%. The increases in noninterest expense were partially offset by decreases in professional services costs of \$60,000, or 9.9%, and loan servicing of \$41,000, or 23.6%.

Overall, the improvement in the Company s net interest margin exceeded the increases in noninterest expense during the third quarter of 2010, improving the efficiency ratio to 65.64% compared to 65.82% for the same period a year ago.

37

#### **Table of Contents**

#### Income Tax Expense

Income tax expense of \$1.3 million was recorded for the three months ended September 30, 2010, compared to \$992,000 for the same period during 2009. This represented total effective tax rates of 32.2% and 31.0%, respectively. Tax-favored income from bank-owned life insurance, along with the Company s utilization of a Rhode Island passive investment company, has reduced the effective tax rate from the 40.9% combined statutory federal and state tax rate. As discussed in *Note 8 Contingent Liabilities* of the Company s consolidated financial statements, the Massachusetts Department of Revenue has challenged a tax position of the Bank. While management believes it more likely than not that the Bank will prevail in its tax position, the Company s tax expense would increase if it does not.

# **Results of Operations** Comparison of the Nine Months Ended September 30, 2010 and 2009 *General*

Net income for the first nine months of 2010 increased \$3.3 million, or 74.9%, to \$7.7 million, or \$1.65 per diluted common share from \$4.4 million, or \$0.46 per diluted common share for the first nine months of 2009.

#### Net Interest Income

For the nine months ended September 30, 2010, net interest income was \$40.2 million, compared to \$35.3 million for the 2009 period. The net interest margin for the first nine months of 2010 was 3.59%, up from the net interest margin for the 2009 period of 3.19%. The increase in net interest income of \$4.9 million, or 13.8%, was attributable to a lower cost of funds on interest-bearing liabilities of 67 bps. Average earning assets were \$16.2 million, or 1.1% higher, and average interest-bearing liabilities were \$2.4 million, or 0.2% higher, than the comparable period a year earlier.

38

#### **Table of Contents**

Average Balances, Yields and Costs The following table sets forth certain information relating to the Company s average balance sheet and reflects the average yield on assets and average cost of liabilities for the nine month periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities. Average balances are derived from daily balances and include nonperforming loans. Available for sale securities are stated at amortized cost.

	Nine Months Ended September 30,										
(In thousands) Assets		erage lance	Ir Ea	010 nterest arned/ Paid	Avei Yie	rage	A	verage Balance	20 In Ea	009 iterest arned/ Paid	Average Yield
Earning assets:											
Overnight investments	\$	3,174	\$	6		0.27%	\$	1,607	\$	10	0.80%
Available for sale securities	3	54,663		10,536		3.96%	·	358,019		11,626	4.34%
Stock in the FHLB		16,274			(	0.00%		15,790			0.00%
Loans receivable:											
Commercial loans and leases	7	50,035		32,042		5.71%		695,368		30,184	5.80%
Residential mortgage loans	1	67,354		5,842	4	4.65%		197,588		7,422	5.01%
Consumer and other loans	2	04,692		6,716	2	4.39%		211,613		7,110	4.49%
Total earning assets	1,4	96,192		55,142	2	4.92%	1	,479,985		56,352	5.08%
Cash and due from banks Allowance for loan and lease		15,963						19,122			
losses	(	(17,316)						(15,852)			
Premises and equipment	'	12,246						12,528			
Goodwill, net		12,235						12,056			
Accrued interest receivable		4,323						4,286			
Bank-owned life insurance		30,440						29,164			
Prepaid expenses and other		·						•			
assets		16,103						8,991			
Total assets	\$ 1,5	70,186					\$ 1	,550,280			
Liabilities and Shareholders Equity Interest-bearing liabilities: Deposits:											
NOW accounts	\$	69,857	\$	37		0.07%	\$	64,576	\$	45	0.09%
Money market accounts		78,103	Ψ	452		0.77%	Ψ	21,602	Ψ	192	1.19%
Savings accounts		69,686		1,432		0.52%		380,308		2,720	0.96%
Certificate of deposit accounts		74,848		4,431		1.58%		414,011		9,069	2.93%
Overnight and short-term		20.61-				0.405					
borrowings Wholesele repurchase		38,617		53	(	0.18%		46,253		67	0.20%
Wholesale repurchase agreements		17,326		421	,	3.20%		11,795		408	4.62%

FHLB borrowings Subordinated deferrable	250,721	7,621	4.01%	258,189	7,966	4.07%
interest debentures	13,403	503	4.98%	13,403	564	5.61%
Total interest-bearing liabilities	1,212,561	14,950	1.65%	1,210,137	21,031	2.32%
Noninterest-bearing deposits Other liabilities	220,576 10,742			184,747 11,258		
Total liabilities	1,443,879			1,406,142		
Shareholders Equity:	126,307			144,138		
Total liabilities and shareholders equity	\$1,570,186			\$ 1,550,280		
Net interest income		\$ 40,192			\$ 35,321	
Net interest rate spread			3.27%			2.76%
Net interest rate margin			3.59%			3.19%
		39				

#### **Table of Contents**

Rate/Volume Analysis The following table sets forth certain information regarding changes in the Company s interest income and interest expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in rate (changes in rate multiplied by comparative period average balance) and (ii) changes in volume (changes in average balances multiplied by comparative period rate). The net change attributable to the combined impact of rate and volume was allocated proportionally to the individual rate and volume changes.

Nine Months Ended September 30,

	2010 vs. 2009 Increase/(decrease) due to								
(In thousands)			olume	Total					
Interest income:									
Overnight investments	\$	(9)	\$	5	\$	(4)			
Available for sale securities		(839)		(251)		(1,090)			
Commercial loans and leases		(375)		2,233		1,858			
Residential mortgage loans		(524)		(1,056)		(1,580)			
Consumer and other loans		(1)		(393)		(394)			
Total interest income		(1,748)		538		(1,210)			
Interest expense:									
NOW accounts		(11)		3		(8)			
Money market accounts		(85)		345		260			
Savings accounts		(1,214)		(74)		(1,288)			
Certificate of deposit accounts		(3,766)		(872)		(4,638)			
Overnight and short-term borrowings		(4)		(10)		(14)			
Wholesale repurchase agreements		(144)		157		13			
FHLB borrowings		(120)		(225)		(345)			
Subordinated deferrable interest debentures		(61)				(61)			
Total interest expense		(5,405)		(676)		(6,081)			
Net interest income	\$	3,657	\$	1,214	\$	4,871			

Interest Income Investments Total investment income (consisting of interest on overnight investments and available for sale securities) was \$10.5 million for the nine months ended September 30, 2010, compared to \$11.6 million for the 2009 period. The decrease in total investment income was \$1.1 million, or 9.4%.

Interest Income Loans and Leases Interest from loans and leases was \$44.6 million for the nine months ended September 30, 2010, and represented a yield on total loans and leases of 5.31%. This compares to \$44.7 million of interest, and a yield of 5.41%, for the same period a year ago. Interest income from loans and leases decreased \$116,000, or 0.3%, with the decrease in yield of 10 bps partially offset by the increase in the average balance of \$17.5 million, or 1.6%.

The average balance of the components of the loan and lease portfolio for the nine months ended September 30, 2010 changed compared to the same period in 2009 as follows: commercial loans and leases increased \$54.7 million, or 7.9%; consumer and other loans decreased \$6.9 million, or 3.3%; and residential mortgage loans decreased \$30.2 million, or 15.3%. Changes in the average yields for the nine months ended September 30, 2010 compared to the same period in 2009 were as follows: commercial loans and leases decreased 9 bps to 5.71%; consumer and other

loans decreased 10 bps to 4.39%; and residential mortgage loans decreased 36 bps to 4.65%.

Interest Expense Deposits and Borrowings Interest paid on deposits and borrowings decreased \$6.1 million, or 28.9%, to \$15.0 million for the nine months ended September 30, 2010, down from \$21.0 million for the same period during 2009. The overall average cost for interest-bearing liabilities decreased 67 bps to 1.65% for the first nine months of 2010, compared to 2.32% for the first nine months of 2009. The average balance of total interest-bearing liabilities increased \$2.4 million, or 0.2%, to \$1.21 billion for the first nine months of 2010 compared to the same period in 2009.

40

# **Table of Contents**

The growth in deposit average balances was centered primarily in money market accounts up \$56.5 million, or 261.6%, (primarily due to new retail products available and the Bank s strategy to allow short-term CDs with higher costs to decline) and NOW accounts up \$5.3 million, or 8.2%. The increase was offset by a decrease in CDs of \$39.2 million, or 9.5%, and savings accounts of \$10.6 million, or 2.8%.

Average borrowings decreased as compared to the third quarter of 2009, with a decrease in FHLB funding of \$7.5 million, or 2.9%, and short term borrowing of \$7.6 million, or 16.5%, offset with an increase in wholesale repurchase agreements of \$5.5 million, or 46.9%.

Market competition from bank and non-bank financial institutions continues to be strong in the Company s market area. However, disciplined deposit pricing and maturation and/or repricing of higher yielding CDs to lower rates and reduced FHLB borrowing levels have decreased the cost of interest-bearing liabilities for the nine months ended September 30, 2010 compared to the same period in 2009.

Overall, the Company s liability costs continue to be dependent upon a number of factors including general economic conditions, national and local interest rates, competition in the local deposit marketplace, interest rate tiers offered and the Company s cash flow needs.

#### Provision for Loan and Lease Losses

For the nine months ended September 30, 2010, the provision for loan and lease losses was \$4.4 million, down \$1.7 million, or 27.6%, from \$6.1 million for the same period in 2009.

Management evaluates several factors including new loan originations, actual and estimated charge-offs, risk characteristics of the loan and lease portfolio and general economic conditions when determining the provision for loan and lease losses. Growth in the loan and lease portfolio necessitates increases in the provision for loan and lease losses. As the loans and leases mature, or if current weak economic conditions continue or worsen, management believes it likely that the level of nonperforming assets would increase, which may in turn lead to increases to the provision for loan and lease losses. Also see discussion under *Allowance for Loan and Lease Losses*.

#### Noninterest Income

Total noninterest income increased \$77,000, or 1.1%, to \$6.9 million for the first nine months of 2010 from \$6.8 million for the same period in 2009. Gains on the sale of available for sale securities increased by \$982,000, or 1609.8%, income from bank-owned life insurance increased \$47,000, or 5.2%, and other miscellaneous income increased \$288,000, or 48.9%, for the first nine months of 2010. These increases were offset by higher credit losses on other-than-temporarily impaired securities of \$962,000, or 1,374.3%, lower loan related fees of \$219,000, or 31.2%, and lower commissions on nondeposit investment products of \$60,000, or 10.2%.

#### Noninterest Expense

Noninterest expense for the nine months of 2010 increased \$1.7 million, or 5.7%, to \$31.3 million from \$29.6 million in 2009.

Salaries and employee benefits costs increased \$2.1 million, or 13.8%, compared to the first nine months of 2009. The increase in salaries and benefits costs is attributable to several factors, including higher incentive costs driven by improved financial performance, expansion of the workforce and a reduction in deferred salaries and benefits caused by the declines in the volume of Macrolease-generated loans and leases for the first nine months of 2010. In addition, as a result of the separation of the Chief Business Officer from the Bank in 2009, adjustments reducing retirement and share-based payment costs were recorded for the first nine months of 2009.

41

#### **Table of Contents**

Loan workout and other real estate owned expenses increased \$373,000, or 75.2%, equipment costs increased \$67,000, or 9.4%, and other miscellaneous expenses increased \$159,000, or 5.4%. The increases in noninterest expense were partially offset by decreases in FDIC insurance expense of \$640,000, or 31.0%, resulting from a special assessment imposed on financial institutions in the second quarter of 2009, professional services costs of \$235,000, or 12.0%, and occupancy costs of \$135,000, or 5.1%.

Overall, the increase in noninterest expense for the first nine months of 2010 was exceeded by the growth in net interest income, improving the Company s efficiency ratio. The efficiency ratio for the first nine months of the year declined from 70.21% in 2009 to 66.41% in 2010.

# Income Tax Expense

Income tax expense of \$3.7 million was recorded for the nine months ended September 30, 2010, compared to \$2.0 million for the same period during 2009. This represented total effective tax rates of 32.3% and 31.6%, respectively. Tax-favored income from bank-owned life insurance, along with the Company s utilization of a Rhode Island passive investment company, has reduced the effective tax rate from the 40.9% combined statutory federal and state tax rates.

As discussed in *Note 8 Contingent Liabilities* of the Company s consolidated financial statements, the Massachusetts Department of Revenue has challenged a tax position of the Bank. While management believes it more likely than not that the Bank will prevail in its tax position, the Company s tax expense would increase if it does not.

# **Liquidity and Capital Resources**

#### Liquidity

Liquidity is defined as the ability to meet current and future financial obligations of a short-term nature. The Company further defines liquidity as the ability to respond to the needs of depositors and borrowers, as well as to earnings enhancement opportunities, in a changing marketplace.

The primary source of funds for the payment of dividends and expenses by the Company is dividends paid to it by the Bank. Bank regulatory authorities generally restrict the amounts available for payment of dividends if the effect thereof would cause the capital of the Bank to be reduced below applicable capital requirements. These restrictions indirectly affect the Company s ability to pay dividends. The primary sources of liquidity for the Bank consist of deposit inflows, loan repayments, borrowed funds and maturing investment securities and sales of securities from the available for sale portfolio. While management believes that these sources are sufficient to fund the Bank s lending and investment activities, the availability of these funding sources are subject to broad economic conditions and could be restricted in the future. Such restrictions would impact the Company s immediate liquidity and/or additional liquidity. Management is responsible for establishing and monitoring liquidity targets as well as strategies and tactics to meet these targets. In general, the Company seeks to maintain a high degree of flexibility with a liquidity target of 10% to 30% of total assets. At September 30, 2010, overnight investments and available for sale securities amounted to \$342.5 million, or 21.8% of total assets. This compares to \$383.8 million, or 24.1% of total assets at December 31, 2009. The Bank is a member of the FHLB and, as such, has access to both short- and long-term borrowings. The Bank also has access to funding through wholesale repurchase agreements and brokered deposits, and may utilize additional sources of funding in the future, including borrowings at the Federal Reserve discount window, to supplement its liquidity. Management believes that the Company has adequate liquidity to meet its commitments.

#### Capital Resources

Total shareholders—equity of the Company was \$130.8 million at September 30, 2010 compared to \$120.7 million at December 31, 2009. Net income of \$7.7 million, increased net unrealized holding gains on available for sale securities of \$3.4 million, a non-credit component of other-than-temporary impairment of \$706,000, net stock option activity (stock option exercises, share repurchases and share-based compensation) of \$485,000 and Macrolease contingent share payments of \$211,000 were offset by common stock dividends of \$2.4 million.

Table of Contents 68

42

#### **Table of Contents**

All FDIC-insured institutions must meet specified minimal capital requirements. These regulations require banks to maintain a minimum leverage capital ratio. In addition, the FDIC has adopted capital guidelines based upon ratios of a bank s capital to total assets adjusted for risk. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. These regulations require banks to maintain minimum capital levels for capital adequacy purposes and higher capital levels to be considered well-capitalized.

The Federal Reserve Board (FRB) has also issued capital guidelines for bank holding companies. These guidelines require the Company to maintain minimum capital levels for capital adequacy purposes. In general, the FRB has adopted substantially identical capital adequacy guidelines as the FDIC. Such standards are applicable to bank holding companies and their bank subsidiaries on a consolidated basis.

As of September 30, 2010, the Company and the Bank met all applicable minimum capital requirements and were considered well-capitalized by both the FRB and the FDIC.

The Company s and the Bank s actual and required capital amounts and ratios are as follows:

	Actual		Minimum R For Cap Adequacy P	pital	Minimum Required To Be Considered Well-Capitalized		
	Amount	Ratio	Amount (Dollars in th	Ratio	Amount	Ratio	
At September 30, 2010:			(Donars in in	ousunus)			
Bancorp Rhode Island, Inc. Tier I capital (to average assets)	\$ 126,303	8.10%	\$ 62,401	4.00%	\$ 78,001	5.00%	
Tier I capital (to risk weighted assets) Total capital (to risk weighted	126,303	11.26%	44,852	4.00%	67,278	6.00%	
assets)	140,369	12.52%	89,704	8.00%	112,129	10.00%	
Bank Rhode Island Tier I capital (to average assets)	\$ 124,505	7.98%	\$ 62,377	4.00%	\$ 77,972	5.00%	
Tier I capital (to risk weighted assets) Total capital (to risk weighted	124,505	11.11%	44,827	4.00%	67,241	6.00%	
assets)	138,571	12.36%	89,655	8.00%	112,069	10.00%	
At December 31, 2009:							
Bancorp Rhode Island, Inc. Tier I capital (to average							
assets)	\$ 120,297	7.65%	\$ 62,941	4.00%	\$ 78,676	5.00%	
Tier I capital (to risk weighted assets) Total capital (to risk weighted	120,297	10.71%	44,913	4.00%	67,369	6.00%	
assets)	134,364	11.97%	89,825	8.00%	112,281	10.00%	
Bank Rhode Island	\$118,412	7.54%	\$ 62,855	4.00%	\$ 78,569	5.00%	

Tier I capital (to average assets) Tier I capital (to risk weighted 118,412 10.55% 44,882 4.00% 67,323 6.00% assets) Total capital (to risk weighted assets) 132,479 11.81% 89,764 8.00% 112,205 10.00%

#### **Recent Accounting Pronouncements**

See *Note 4* Recently Issued Accounting Pronouncements of the consolidated financial statements for details of recently issued accounting pronouncements and their expected impact on the Company s consolidated financial statements.

#### **Recent Market and Regulatory Developments**

In response to the current national and international economic recession, and in an effort to stabilize and strengthen the financial markets and banking industries, the United States Congress and governmental agencies have taken a number of significant actions over the past several years, including the passage of legislation and the implementation of a number of programs. The most recent of these actions was the passage into law, on July 21, 2010, of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ). The Dodd-Frank Act is the most comprehensive change to banking laws and the financial regulatory environment since the Great Depression of the 1930s. The Dodd-Frank Act affects almost every aspect of the nation s financial services industry and mandates change in several key areas, including regulation and compliance, securities regulation, executive compensation, regulation of derivatives, corporate governance and consumer protection. While these changes in the law will have a major impact on large financial institutions, even relatively smaller institutions such as the Company will be affected.

43

#### **Table of Contents**

For example, state consumer financial protection laws historically have been preempted in their application to national banking associations by the National Bank Act and rules and interpretations adopted by the Office of the Comptroller of the Currency (OCC) under that statute. Federal preemption of these laws will be diminished under the new regulatory regime, as Congress has authorized states to enact their own substantive protections and to allow state attorney generals to initiate civil actions to enforce federal consumer protections. In this respect, the Company will be subject to regulation by a new consumer protection bureau known as the Bureau of Consumer Financial Protection (the Bureau) under the Board of Governors of the Federal Reserve System (the Federal Reserve Board). The Bureau will consolidate enforcement currently undertaken by myriad financial regulatory agencies and will have substantial power to define the rights of consumers and responsibilities of providers, including the Company.

In addition, and among many other legislative changes that the Company will assess, the Company will: (1) experience a new assessment model from the FDIC based on assets, not deposits; (2) be subject to enhanced executive compensation and corporate governance requirements; and (3) be able, for the first time (and perhaps competitively compelled) to offer interest on business transaction and other accounts.

The extent to which the Dodd-Frank Act and initiatives thereunder will succeed in addressing the credit markets or otherwise result in an improvement in the national economy is uncertain. In addition, because most aspects of this legislation will be subject to intensive agency rulemaking and subsequent public comment prior to implementation over the next six to 18 months, it is difficult to predict at this time the ultimate effect of the Dodd-Frank Act on the Company. It is likely, however, that the Company is expenses will increase as a result of new compliance requirements. Various legislation affecting financial institutions and the financial industry will likely continue to be introduced in Congress. Such legislation may further change banking statutes and the operating environment of the Company in substantial and unpredictable ways, and could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance depending upon whether any of this potential legislation will be enacted. If enacted, the effect that it or any implementing regulations, would have on the financial condition or results of operations of the Company or the Bank is uncertain. With the enactment of the Dodd-Frank Act, the nature and extent of future legislative and regulatory changes affecting financial institutions remains very unpredictable at this time.

To the extent that the previous information describes statutory and regulatory provisions applicable to the Company, it is qualified in its entirety by reference to the full text of those provisions. Also, such statutes, regulations and policies are continually under review by Congress and state legislatures and federal and state regulatory agencies and are subject to change at any time, particularly in the current economic and regulatory environment. Any such change in statutes, regulations or regulatory policies applicable to the Company could have a material effect on the business of the Company.

44

#### **Table of Contents**

# ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

#### Interest Rate Risk

The principal market risk facing the Company is interest rate risk. The Company s objective regarding interest rate risk is to manage its assets and funding sources to produce results which are consistent with its liquidity, capital adequacy, growth and profitability goals, while maintaining interest rate risk exposure within established parameters over a range of possible interest rate scenarios.

Interest rate risk management is governed by the Bank's Asset/Liability Committee (ALCO). The ALCO establishes exposure limits that define the Company's tolerance for interest rate risk. The ALCO monitors current exposures versus limits and reports results to the Board of Directors. The policy limits and guidelines serve as benchmarks for measuring interest rate risk and for providing a framework for evaluation and interest rate risk management decision making. The primary tools for managing interest rate risk currently are the securities portfolio, purchased mortgages, wholesale repurchase agreements and borrowings from the FHLB.

The Company s interest rate risk position is measured using both income simulation and interest rate sensitivity gap analysis. Income simulation is the primary tool for measuring the interest rate risk inherent in the Company s balance sheet at a given point in time by showing the effect on net interest income, over a 12-month period, of interest rate shocks of 300 bps. These simulations take into account repricing, maturity and prepayment characteristics of individual products. The ALCO reviews simulation results to determine whether the exposure resulting from changes in market interest rates remains within established tolerance levels over a 12-month horizon, and develops appropriate strategies to manage this exposure. The Company s guidelines for interest rate risk specify that if interest rates were to shift immediately up or down 300 bps over a 12-month time period, estimated net interest income should decline by no more than 15.0%. Due to the low interest rate environment at September 30, 2010, interest rate shocks down were not performed. As of September 30, 2010, net interest income simulation indicated that the Company s exposure to changing interest rates was within this tolerance. The ALCO reviews the methodology utilized for calculating interest rate risk exposure and may periodically adopt modifications to this methodology.

The following table presents the estimated impact of interest rate shocks on the Company s estimated net interest income over a 12- month period beginning October 1, 2010:

Estimated Exposure to Net Interest Income Dollar Percent Change Change (Dollars in thousands)

#### **Initial Twelve Month Period:**

Up 300 bps \$ (314) -0.59%

The Company also uses interest rate sensitivity—gap—analysis to provide a more general overview of its interest rate risk profile. The interest rate sensitivity gap is defined as the difference between interest-earning assets and interest-bearing liabilities maturing or repricing within a given time period. At September 30, 2010, the Company—s one year cumulative gap was a positive \$132.8 million, or 8.4% of total assets.

For additional discussion on interest rate risk see the section titled *Asset and Liability Management* on pages 52 through 53 of the Company s 2009 Annual Report on Form 10-K.

45

#### **Table of Contents**

#### ITEM 4. Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the Exchange Act ), the Company carried out an evaluation of the effectiveness of the design and operation of the Company s disclosure controls and procedures as of the end of the period covered by this report. This evaluation was carried out under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and the Company s Chief Financial Officer. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. There was no significant change in the Company s internal control over financial reporting that occurred during the Company s most recent fiscal quarter that has materially affected, or is reasonably likely to affect, the Company s internal control over financial reporting. The Company continues to enhance its internal controls over financial reporting, primarily by evaluating and enhancing process and control documentation. Management discusses with and

46

discloses these matters to the Audit Committee of the Board of Directors and the Company s auditors.

#### **Table of Contents**

#### **PART II. Other Information**

#### Item 1. Legal Proceedings

There are no material pending legal proceedings to which the Company or its subsidiaries are a party, or to which any of their property is subject, other than ordinary routine litigation incidental to the business of banking.

# Item 1A. Risk Factors

There are certain risks and uncertainties in the Company's business that could cause its actual results to differ materially from those anticipated. In ITEM 1A. RISK FACTORS of Part I of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009, the Company included a detailed discussion of its risk factors. The following information updates certain of the Company's risk factors and should be read in conjunction with the risk factors disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009. These risk factors should be read carefully in connection with evaluating the Company's business and in connection with the forward-looking statements contained in this Quarterly Report on Form 10-Q. Any of the risks described below or in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 could materially adversely affect the Company's business, financial condition or future results and the actual outcome of matters as to which forward-looking statements are made. Additional risks and uncertainties not currently known to the Company or that are currently deemed to be immaterial also may materially adversely affect the Company's business, financial condition and/or operating results.

Recent Legislative Reforms Can Result in the Company s Business Becoming Subject to Significant and Extensive Additional Regulations and/or Can Adversely Affect the Company s Results of Operations and Financial Condition.

On July 21, 2010, President Obama signed into law the Dodd-Frank Act. The Dodd-Frank Act will result in sweeping changes in the regulation of financial institutions aimed at strengthening the sound operation of the financial services sector. Because the Dodd-Frank Act requires various federal agencies to adopt a broad range of regulations with significant discretion, many of the details of the new law and the effects they will have on us will not be known for months or even years.

Many of the provisions of the Dodd-Frank Act apply directly only to institutions much larger than us, and some will affect only institutions with different charters than the Company or institutions that engage in activities in which we do not engage. However, it contains numerous other provisions that will affect all banks and bank holding companies, and will fundamentally change the system of oversight described in Part I, Item 1 of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2009 under the caption Supervision and Regulation. Among the changes to occur pursuant to the Dodd-Frank Act that can be expected to have an effect on us are the following:

Change of the deposit insurance assessment base from the amount of insured deposits to consolidated assets less tangible capital, elimination of the ceiling on the size of the Deposit Insurance Fund (the DIF ), and increase to the floor applicable to the size of the DIF, which generally will require financial institutions with assets in excess of \$10 billion to pay a higher percentage of the aggregate insurance assessment than smaller institutions, such as Bank Rhode Island:

Permanent increase of the standard maximum amount of deposit insurance per customer to \$250,000, and unlimited federal deposit insurance until January 1, 2013 for non-interest bearing demand transaction accounts at all insured depository institutions;

47

#### **Table of Contents**

Repeal of the current prohibition on the payment of interest on demand deposits effective July 21, 2011, thereby permitting depository institutions to pay interest on business transaction and other accounts;

Creation of a new consumer financial protection bureau empowered to exercise broad regulatory, supervisory and enforcement authority with respect federal consumer financial protection laws and with power to prohibit practices that it finds to be unfair, deceptive, or abusive;

New capital regulations for thrift holding companies will be adopted and any new trust preferred securities will no longer count toward Tier 1 capital;;

New regulations on mortgage originators and new disclosure requirements and appraisal reforms intended to curb predatory lending; and

New corporate governance requirements, including with regard to executive compensation and proxy access by shareholders, that apply to all public companies, not just financial institutions.

While most of the new regulatory initiatives arising from the Dodd-Frank Act will be focused on larger institutions, some will impact the operations of the Company. Many provisions may have the consequence of increasing the Company s expenses, decreasing its revenues, and changing the activities in which the Company chooses to engage. The environment in which banking organizations will operate after the financial crisis, including legislative and regulatory changes affecting capital, liquidity, supervision, permissible activities, corporate governance and compensation, changes in fiscal policy and steps to eliminate government support for banking organizations, may have long-term effects on the business model and profitability of banking organizations that cannot now be foreseen. The specific impact of the Dodd-Frank Act on the Company s current activities or new financial activities the Company may consider in the future, the Company s financial performance, and the markets in which the Company operates will depend on the manner in which the relevant agencies develop and implement the required rules and the reaction of market participants to these regulatory developments.

<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>

No information to report.

Item 3. Defaults Upon Senior Securities

No defaults upon senior securities have taken place.

Item 5. Other Information

No information to report.

48

# **Table of Contents**

Itam	6	<b>Exhibits</b>
пет	υ.	EXIIIDIIS

31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

49

#### **Table of Contents**

# BANCORP RHODE ISLAND, INC.

**SIGNATURES** 

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Bancorp Rhode Island, Inc.** 

November 4, 2010 /s/ Merrill W. Sherman

(Date) Merrill W. Sherman

President and Chief Executive Officer

November 4, 2010 /s/ Linda H. Simmons

(Date) Linda H. Simmons

Chief Financial Officer and Treasurer

50