

AVERY DENNISON CORPORATION

Form 10-Q

May 12, 2010

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended April 3, 2010.

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number: 1-7685

AVERY DENNISON CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

95-1492269

(I.R.S. Employer Identification No.)

**150 North Orange Grove Boulevard
Pasadena, California**

(Address of principal executive offices)

91103

(Zip Code)

Registrant's telephone number, including area code: (626) 304-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller Reporting Company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares of \$1 par value common stock outstanding as of May 1, 2010: 110,440,662

**AVERY DENNISON CORPORATION
FISCAL FIRST QUARTER 2010 FORM 10-Q QUARTERLY REPORT
TABLE OF CONTENTS**

	Page
<u>PART I. FINANCIAL INFORMATION (UNAUDITED)</u>	
<u>Item 1. Financial Statements:</u>	
<u>Condensed Consolidated Balance Sheet April 3, 2010 and January 2, 2010</u>	3
<u>Consolidated Statement of Income Three Months Ended April 3, 2010 and April 4, 2009</u>	4
<u>Condensed Consolidated Statement of Cash Flows Three Months Ended April 3, 2010 and April 4, 2009</u>	5
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	
<u>Definition of Terms</u>	17
<u>Forward-Looking Statements</u>	17
<u>Overview and Outlook</u>	17
<u>Analysis of Results of Operations for the First Three Months</u>	19
<u>Results of Operations by Segment for the First Three Months</u>	21
<u>Financial Condition</u>	23
<u>Uses and Limitations of Non-GAAP Measures</u>	27
<u>Recent Accounting Requirements</u>	27
<u>Safe Harbor Statement</u>	28
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	
<u>Item 4. Controls and Procedures</u>	
<u>PART II. OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	30
<u>Item 1A. Risk Factors</u>	30
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	30
<u>Item 3. Defaults Upon Senior Securities</u>	30
<u>Item 4. (Reserved)</u>	30
<u>Item 5. Other Information</u>	30
<u>Item 6. Exhibits</u>	30
<u>Signatures</u>	31
<u>Exhibits</u>	
<u>EX-3.1</u>	
<u>EX-10.14</u>	
<u>Ex-10.18.2</u>	
<u>Ex-10.31.2</u>	
<u>EX-12</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

Table of Contents

Avery Dennison Corporation

PART 1. FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS**
CONDENSED CONSOLIDATED BALANCE SHEET
(Unaudited)

(Dollars in millions)	April 3, 2010	January 2, 2010
Assets		
Current assets:		
Cash and cash equivalents	\$ 143.6	\$ 138.1
Trade accounts receivable, less allowances of \$58.6 and \$56.2 for 2010 and 2009, respectively	963.1	918.6
Inventories, net	519.0	477.3
Current deferred and refundable income taxes	98.0	103.5
Other current assets	103.0	95.7
Total current assets	1,826.7	1,733.2
Property, plant and equipment	3,140.0	3,207.9
Accumulated depreciation	(1,847.1)	(1,853.2)
Property, plant and equipment, net	1,292.9	1,354.7
Goodwill	930.7	950.8
Other intangibles resulting from business acquisitions, net	250.2	262.2
Non-current deferred and refundable income taxes	226.4	236.6
Other assets	465.0	465.3
	\$ 4,991.9	\$ 5,002.8
Liabilities and Shareholders Equity		
Current liabilities:		
Short-term and current portion of long-term debt	\$ 628.3	\$ 535.6
Accounts payable	695.9	689.8
Current deferred and payable income taxes	28.1	40.8
Other current liabilities	509.3	601.5
Total current liabilities	1,861.6	1,867.7
Long-term debt	1,073.7	1,088.7
Long-term retirement benefits and other liabilities	552.5	556.0
Non-current deferred and payable income taxes	122.7	127.8
Commitments and contingencies (see Note 14)		
Shareholders equity:		
Common stock, \$1 par value, authorized - 400,000,000 shares at April 3, 2010 and January 2, 2010; issued - 124,126,624 shares at April 3, 2010 and January 2, 2010; outstanding - 105,557,660 shares and 105,298,317 shares at April 3, 2010 and January 2, 2010, respectively	124.1	124.1
Capital in excess of par value	722.9	722.9

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

Retained earnings	1,532.0	1,499.7
Employee stock benefit trust, 4,868,002 shares and 6,744,845 shares at April 3, 2010 and January 2, 2010, respectively	(174.1)	(243.1)
Treasury stock at cost, 13,685,962 shares and 12,068,462 shares at April 3, 2010 and January 2, 2010, respectively	(652.1)	(595.8)
Accumulated other comprehensive loss	(171.4)	(145.2)
Total shareholders' equity	1,381.4	1,362.6
	\$ 4,991.9	\$ 5,002.8

See Notes to Unaudited Condensed Consolidated Financial Statements

3

Table of Contents

Avery Dennison Corporation

CONSOLIDATED STATEMENT OF INCOME
(Unaudited)

(In millions, except per share amounts)	Three Months Ended	
	April 3, 2010	April 4, 2009
Net sales	\$ 1,554.7	\$ 1,426.2
Cost of products sold	1,113.9	1,081.1
Gross profit	440.8	345.1
Marketing, general and administrative expense	340.1	304.2
Goodwill and indefinite-lived intangible asset impairment charges		832.0
Interest expense	17.5	27.5
Other expense	6.3	97.3
Income (loss) before taxes	76.9	(915.9)
Provision for (benefit from) income taxes	22.2	(17.0)
Net income (loss)	\$ 54.7	\$ (898.9)
Per share amounts:		
Net income (loss) per common share	\$.52	\$ (8.99)
Net income (loss) per common share, assuming dilution	\$.51	\$ (8.99)
Dividends	\$.20	\$.41
Average shares outstanding:		
Common shares	105.4	100.0
Common shares, assuming dilution	106.4	100.0
Common shares outstanding at period end	105.6	105.0

See Notes to Unaudited Condensed Consolidated Financial Statements

4

Table of Contents

Avery Dennison Corporation

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(Unaudited)

(In millions)	Three Months Ended	
	April 3, 2010	April 4, 2009
Operating Activities		
Net income (loss)	\$ 54.7	\$ (898.9)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	44.1	49.3
Amortization	17.7	21.9
Provision for doubtful accounts	9.0	6.1
Goodwill and indefinite-lived intangible asset impairment charges		832.0
Asset impairment and net loss on sale and disposal of assets	.7	25.3
Loss from debt extinguishment		21.2
Stock-based compensation	7.5	6.4
Other non-cash expense and loss	9.6	5.7
Other non-cash income and gain		(1.1)
Changes in assets and liabilities and other adjustments, net of the effect of business acquisitions	(171.2)	(51.9)
Net cash (used in) provided by operating activities	(27.9)	16.0
Investing Activities		
Purchase of property, plant and equipment, net	(13.7)	(15.0)
Purchase of software and other deferred charges	(5.5)	(8.2)
Proceeds from sale of investments, net	.3	.6
Net cash used in investing activities	(18.9)	(22.6)
Financing Activities		
Net increase in borrowings (maturities of 90 days or less)	90.5	89.8
Payments of debt (maturities longer than 90 days)	(15.1)	(58.1)
Dividends paid	(22.4)	(43.7)
Proceeds from exercise of stock options, net	1.0	.2
Other	(1.5)	(2.9)
Net cash provided by (used in) financing activities	52.5	(14.7)
Effect of foreign currency translation on cash balances	(.2)	(1.2)
Increase (decrease) in cash and cash equivalents	5.5	(22.5)
Cash and cash equivalents, beginning of year	138.1	105.5

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

Cash and cash equivalents, end of period	\$ 143.6	\$	83.0
--	----------	----	------

See Notes to Unaudited Condensed Consolidated Financial Statements

5

Table of Contents

Avery Dennison Corporation

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**Note 1. General**

In the opinion of management, the accompanying unaudited condensed consolidated financial statements include normal recurring adjustments necessary for a fair statement of Avery Dennison Corporation's (the Company's) interim results. The unaudited condensed consolidated financial statements and notes in this Form 10-Q are presented as permitted by Article 10 of Regulation S-X. The unaudited condensed consolidated financial statements do not contain certain information included in the Company's 2009 annual financial statements and notes. This Form 10-Q should be read in conjunction with the Company's consolidated financial statements and notes included in the Company's 2009 Annual Report on Form 10-K.

The first three months of 2010 and 2009 consisted of thirteen-week and fourteen-week periods ending April 3, 2010 and April 4, 2009, respectively. The interim results of operations are not necessarily indicative of future financial results.

Financial Presentation

Certain prior year amounts have been reclassified to conform with the current year presentation.

Note 2. Inventories

Inventories consisted of:

(In millions)	April 3, 2010	January 2, 2010
Raw materials	\$ 233.7	\$ 217.9
Work-in-progress	129.9	119.6
Finished goods	219.1	205.2
Inventories at lower of FIFO cost or market (approximates replacement cost)	582.7	542.7
Inventory reserves	(63.7)	(65.4)
Inventories, net	\$ 519.0	\$ 477.3

Note 3. Goodwill and Other Intangibles Resulting from Business Acquisitions**Goodwill**

Changes in the net carrying amount of goodwill from operations for 2010 and 2009, by reportable segment, are as follows:

(In millions)	Pressure- sensitive Materials	Retail Information Services	Office and Consumer Products	Other specialty converting businesses	Total
Balance as of December 27, 2008	\$ 334.4	\$ 1,211.6	\$ 167.2	\$ 3.5	\$ 1,716.7
Acquisition adjustments ⁽¹⁾		30.9			30.9
Goodwill impairment charges		(820.0)			(820.0)
Translation adjustments	17.0	.3	5.8	.1	23.2
Balance as of January 2, 2010	\$ 351.4	\$ 422.8	\$ 173.0	\$ 3.6	\$ 950.8
Acquisition adjustments ⁽²⁾		(.3)			(.3)

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

Translation adjustments	(11.5)	(1.3)	(6.9)	(.1)	(19.8)
Balance as of April 3, 2010	\$ 339.9	\$ 421.2	\$ 166.1	\$ 3.5	\$ 930.7
Goodwill Summary:					
Goodwill	\$ 339.9	\$ 1,241.2	\$ 166.1	\$ 3.5	\$ 1,750.7
Accumulated impairment losses		(820.0)			(820.0)
Balance as of April 3, 2010	\$ 339.9	\$ 421.2	\$ 166.1	\$ 3.5	\$ 930.7

(1) Acquisition adjustments in 2009 consisted of opening balance sheet adjustments associated with the DM Label Group (DM Label) acquisition in April 2008 of \$32.6 and other acquisition adjustments of \$(1.7).

(2) Acquisition adjustments in 2010 consisted of adjustments associated with the Paxar Corporation (Paxar) acquisition in June 2007.

The Company recorded a non-cash impairment charge of \$820 million for the retail information services reporting unit in the first three months of 2009.

Table of Contents

Avery Dennison Corporation

Indefinite-Lived Intangible Assets

In connection with the acquisition of Paxar, the Company acquired approximately \$30 million of indefinite-lived intangible assets, consisting of certain trade names and trademarks, which are not subject to amortization because they have an indefinite useful life. The Company recorded a non-cash impairment charge of \$12 million related to these indefinite-lived intangible assets in the first three months of 2009. The carrying value of these indefinite-lived intangible assets was \$17.8 million and \$17.9 million at April 3, 2010 and January 2, 2010, respectively, which included \$.2 million and \$.1 million of negative currency impact, respectively.

Finite-Lived Intangible Assets

The following table sets forth the Company's finite-lived intangible assets resulting from business acquisitions at April 3, 2010 and January 2, 2010, which continue to be amortized:

(In millions)	April 3, 2010			January 2, 2010		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Customer relationships	\$ 288.7	\$ 98.8	\$ 189.9	\$ 295.0	\$ 94.8	\$ 200.2
Patents and other acquired technology	53.6	24.7	28.9	53.6	23.5	30.1
Trade names and trademarks	44.7	37.6	7.1	47.0	39.8	7.2
Other intangibles	13.8	7.3	6.5	13.9	7.1	6.8
Total	\$ 400.8	\$ 168.4	\$ 232.4	\$ 409.5	\$ 165.2	\$ 244.3

Amortization expense on finite-lived intangible assets resulting from business acquisitions was \$8.2 million and \$8.6 million for the three months ended April 3, 2010 and April 4, 2009, respectively. As of April 3, 2010, the estimated amortization expense for finite-lived intangible assets resulting from completed business acquisitions for each of the next five fiscal years is expected to be approximately \$32 million in 2010, \$32 million in 2011, \$32 million in 2012, \$31 million in 2013, and \$27 million in 2014.

The weighted-average amortization periods from the date of acquisition for finite-lived intangible assets resulting from business acquisitions are fourteen years for customer relationships, thirteen years for patents and other acquired technology, twelve years for trade names and trademarks, seven years for other intangibles, and thirteen years in total. As of April 3, 2010, the weighted-average remaining useful life of acquired finite-lived intangible assets are nine years for customer relationships, seven years for patents and other acquired technology, five years for trade names and trademarks, four years for other intangibles, and eight years in total.

Note 4. Debt

On April 13, 2010, subsequent to the end of the first quarter of 2010, the Company issued \$250 million senior notes bearing an interest rate of 5.375% per year, due April 2020. Proceeds from the offering, net of underwriting discount and offering expenses, were approximately \$248 million and were used to repay a portion of the indebtedness outstanding under a term loan credit facility of one of the Company's wholly-owned subsidiaries. The outstanding balance of the term loan credit facility of \$325 million was fully repaid in May 2010 using the proceeds from the issuance of the senior notes and commercial paper borrowings.

On March 10, 2009, the Company completed an exchange of approximately 6.6 million units (or 75.15%) of its HiMEDS units. As a result of this exchange, the Company recorded a debt extinguishment loss of approximately \$21 million (included in Other expense in the Consolidated Statement of Income) in the first quarter of 2009, which included a write-off of \$9.6 million related to unamortized debt issuance costs.

As of April 3, 2010, the Company was in compliance with its financial covenants.

The fair value of the Company's debt is estimated based on the discounted amount of future cash flows using the current rates offered to the Company for debt of similar remaining maturities. The fair value of the Company's total debt, including short-term borrowings, was \$1.68 billion at April 3, 2010 and \$1.60 billion at January 2, 2010. Fair value amounts were determined primarily based on Level 2 inputs, which are defined as inputs other than quoted prices in active markets that are either directly or indirectly observable.

Table of Contents

Avery Dennison Corporation

Note 5. Pension and Other Postretirement Benefits

The following table sets forth the components of net periodic benefit cost for the periods shown:

(In millions)	Pension Benefits				U.S. Postretirement Health Benefits	
	Three Months Ended		Three Months Ended		Three Months Ended	
	April 3, 2010		April 4, 2009		April 3, 2010	April 4, 2009
	U.S.	Int'l	U.S.	Int'l		
Components of net periodic benefit cost:						
Service cost	\$ 5.4	\$ 2.5	\$ 5.4	\$ 2.8	\$.3	\$.2
Interest cost	10.2	6.4	9.8	6.2	.5	.5
Expected return on plan assets	(12.3)	(6.8)	(12.2)	(6.4)		
Recognized net actuarial loss	4.5	.6	3.3	.5	.5	.4
Amortization of prior service cost	.2	.1	.2	.1	(.5)	(.5)
Amortization of transition asset		(.1)		(.1)		
Net periodic benefit cost	\$ 8.0	\$ 2.7	\$ 6.5	\$ 3.1	\$.8	\$.6

The Company contributed \$.9 million and \$.8 million to its U.S. pension plans during the three months ended April 3, 2010 and April 4, 2009, respectively. The Company expects to contribute \$2.3 million (and may contribute up to an additional \$25 million) to its U.S. pension plans for the remainder of 2010. Additionally, the Company contributed \$.8 million and \$.7 million to its U.S. postretirement health benefit plan during the three months ended April 3, 2010 and April 4, 2009, respectively. For the remainder of 2010, the Company expects to contribute an additional \$2.3 million to its U.S. postretirement health benefit plan.

The Company contributed \$7.8 million and \$6.4 million to its international pension plans during the three months ended April 3, 2010 and April 4, 2009, respectively. For the remainder of 2010, the Company expects to contribute an additional \$9.8 million to its international pension plans.

During the three months ended April 3, 2010, the Company recognized \$3.5 million related to the Company's matching contribution to participant contributions in the Company's defined contribution plan. This expense was recorded in Marketing, general and administrative expense in the unaudited Consolidated Statement of Income and was funded through the issuance of shares from the Company's Employee Stock Benefit Trust.

Note 6. Research and Development

Research and development expense for the three months ended April 3, 2010 and April 4, 2009 was \$22.8 million and \$23.2 million, respectively.

Note 7. Stock-Based Compensation

Net income included stock-based compensation expense related to stock options, performance units (PUs), restricted stock units (RSUs) and restricted stock of \$7.5 million and \$6.4 million for the three months ended April 3, 2010 and April 4, 2009, respectively. Total stock-based compensation expense was included in Marketing, general and administrative expense in the unaudited Consolidated Statement of Income and was recorded in corporate expense and the Company's operating segments, as appropriate.

In February 2010, the Company granted its annual stock-based compensation awards to its employees. Awards granted to retirement-eligible employees are treated as though the awards were immediately vested; as a result, the compensation expense related to these awards of \$.6 million and \$.9 million were recognized during the three months ended April 3, 2010 and April 4, 2009, respectively, and were included in the stock-based compensation expense

noted above.

As of April 3, 2010, the Company had approximately \$68 million of unrecognized compensation cost related to unvested stock options, PUs, RSUs and restricted stock under the Company's plans. The total unrecognized compensation expense is expected to be recognized over the remaining weighted-average requisite service period of approximately three years for stock options and approximately two years for RSUs, PUs and restricted stock, respectively.

Note 8. Cost Reduction Actions

Severance charges recorded under the restructuring actions below are included in "Other current liabilities" in the unaudited Condensed Consolidated Balance Sheet. Severance and other employee costs represent cash paid or to be paid to employees terminated under these actions. Asset impairments are based on the estimated market value of the assets. Charges below are included in "Other expense" in the unaudited Consolidated Statement of Income.

2010

During the first three months of 2010, the Company continued its cost reduction efforts that were initiated in late 2008, and recorded

Table of Contents

Avery Dennison Corporation

charges of \$4.9 million, which consisted of \$4.7 million of severance and other employee costs and \$.2 of asset impairment changes. These actions are resulting in a reduction of approximately 230 positions impacting all segments and geographic regions. As of April 3, 2010, approximately 95 of these employees remain with the Company and are expected to leave in 2010. The table below details the accruals and payments related to these actions:

(In millions)	Pressure-sensitive Materials	Retail Information Services	Office and Consumer Products	Other specialty converting businesses	Total
Total severance and other employee costs accrued during the period ended:					
April 3, 2010	\$ 1.5	\$ 2.2	\$.7	\$.3	\$ 4.7
2010 Settlements	(.9)	(.7)			(1.6)
Balance at April 3, 2010	\$.6	\$ 1.5	\$.7	\$.3	\$ 3.1
Asset Impairment					
Machinery and equipment	\$.2	\$	\$	\$	\$.2
	\$.2	\$	\$	\$	\$.2

2009

In 2009, the Company continued its cost reduction efforts that were initiated in late 2008, resulting in a reduction of approximately 3,335 positions, impairment of certain assets, and lease cancellations. At April 3, 2010, approximately 580 of these employees remain with the Company and are expected to leave in 2010. Pretax charges related to these actions totaled \$129.1 million, including severance and related costs of \$86.8 million, impairment of fixed assets, buildings, land and patents of \$39.9 million, and lease cancellation charges of \$2.4 million. The table below details the accruals and payments related to these actions:

(In millions)	Pressure-sensitive Materials Segment	Retail Information Services Segment	Office and Consumer Products Segment	Other specialty converting businesses	Total
Total severance and other employee costs accrued during the period ended:					
April 4, 2009	\$ 7.6	\$ 5.8	\$.9	\$ 2.8	\$ 17.1
July 4, 2009	13.4	4.6	.3	7.5	25.8
October 3, 2009	3.9	21.0	(.2)	2.3	27.0
January 2, 2010	2.3	6.3	8.0	.3	16.9
Total expense accrued during 2009	27.2	37.7	9.0	12.9	86.8

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

2009 Settlements	(19.5)	(23.6)	(.3)	(11.0)	(54.4)
2010 Settlements	(5.6)	(5.4)	(4.4)	(1.1)	(16.5)
Balance at April 3, 2010	\$ 2.1	\$ 8.7	\$ 4.3	\$.8	\$ 15.9
Asset Impairments					
Machinery and equipment	\$ 2.7	\$ 10.6	\$.7	\$ 14.0	\$ 28.0
Buildings	.7	2.4	3.9	.9	7.9
Land	.1				.1
Patents	1.9	.2	.4	1.4	3.9
Other					
Lease cancellations	1.7	.7			2.4
	\$ 7.1	\$ 13.9	\$ 5.0	\$ 16.3	\$ 42.3

Note 9. Financial Instruments and Foreign Currency

The Company enters into certain foreign exchange hedge contracts to reduce its exposure to risk from exchange rate fluctuations associated with receivables, payables, loans and firm commitments denominated in certain foreign currencies that arise primarily as a result of its operations outside the U.S. The Company enters into certain interest rate contracts to help manage its exposure to interest

9

Table of Contents

Avery Dennison Corporation

rate fluctuations. The Company also enters into certain natural gas and other commodity futures contracts to hedge price fluctuations for a portion of its anticipated domestic purchases. The maximum length of time in which the Company hedges its exposure to the variability in future cash flows for forecasted transactions is generally 12 to 24 months.

As of April 3, 2010, the U.S. dollar equivalent notional values of the Company's outstanding commodity contracts and foreign currency contracts were approximately \$14 million and \$.9 billion, respectively.

The Company recognizes all derivative instruments as either assets or liabilities at fair value in the statement of financial position. The Company designates commodity forward contracts on forecasted purchases of commodities and foreign currency contracts on forecasted transactions as cash flow hedges and designates foreign currency contracts on existing balance sheet items as fair value hedges.

On April 1, 2010, the Company entered into a contract to lock in the Treasury rate component of the interest rate on its \$250 million debt issuance, which is discussed in Note 4, Debt. The mark-to-market value of the contract of \$1.2 million was recorded as a gain in accumulated other comprehensive loss during the three months ended April 3, 2010. On April 9, 2010, subsequent to the end of the first quarter of 2010, the contract settled at a loss of \$.3 million which will be amortized into interest expense over the term of the related debt.

The following table provides the balances and locations of derivatives as of April 3, 2010:

(In millions)	Asset		Liability	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign exchange contracts	Other current assets	\$ 7.1	Other current liabilities	\$ 6.1
Commodity contracts	Other current assets	.5	Other current liabilities	4.2
Interest rate contract	Other current assets	1.2		
		\$ 8.8		\$ 10.3

The following table provides the balances and locations of derivatives as of January 2, 2010:

(In millions)	Asset		Liability	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign exchange contracts	Other current assets	\$ 5.0	Other current liabilities	\$ 6.5
Commodity contracts	Other current assets	.5	Other current liabilities	3.5
		\$ 5.5		\$ 10.0

Fair Value Hedges

For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in current earnings, resulting in no net material impact to income.

The following table provides the components of the gain (loss) recognized in income related to fair value hedging contracts. The corresponding gains or losses on the underlying hedged items approximated the net gain on these fair value hedging contracts.

(In millions)	Location of Gain (Loss) in Income	Three Months Ended April 3, 2010	Three Months Ended April 4, 2009
Foreign exchange contracts	Cost of products sold	\$ (.8)	\$ (1.1)
Foreign exchange contracts	Marketing, general and administrative expense	15.9	24.2
		\$ 15.1	\$ 23.1

Cash Flow Hedges

For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of accumulated other comprehensive loss and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

The following table provides the components of the gain (loss) recognized in accumulated other comprehensive loss on derivatives (effective portion) related to cash flow hedging contracts:

Table of Contents

Avery Dennison Corporation

(In millions)	Three Months Ended April 3, 2010	Three Months Ended April 4, 2009
Foreign exchange contracts	\$ (1.0)	\$ (.1)
Commodity contracts	(2.3)	(3.3)
Interest rate contract	1.2	
	\$ (2.1)	\$ (3.4)

The following table provides the components of the gain (loss) reclassified from accumulated other comprehensive loss (effective portion) related to cash flow hedging contracts:

(In millions)	Location of Gain (Loss) in Income	Three Months Ended April 3, 2010	Three Months Ended April 4, 2009
Foreign exchange contracts	Cost of products sold	\$ (.7)	\$ 2.2
Commodity contracts	Cost of products sold	(1.6)	(2.1)
Interest rate contracts	Interest expense	(1.0)	(3.9)
		\$ (3.3)	\$ (3.8)

As of April 3, 2010, a net loss of approximately \$7 million is expected to be reclassified from accumulated other comprehensive loss to earnings within the next 12 months. See Note 12, Comprehensive Income (Loss), for more information.

The amount of gain or loss recognized in income related to the ineffective portion of, and the amounts excluded from, effectiveness testing for cash flow hedges and derivatives not designated as hedging instruments were not significant for the first three months of 2010 and 2009.

Foreign Currency

Transactions in foreign currencies (including receivables, payables and loans denominated in currencies other than the functional currency) decreased net income by \$1.1 million and increased net income by \$.4 million for the first three months of 2010 and 2009, respectively. These results exclude the effects of translation of foreign currencies on the Company's financial statements.

In the first three months of 2010 and 2009, no translation gains or losses for hyperinflationary economies were recognized in net income since the Company had no operations in hyperinflationary economies.

Note 10. Taxes Based on Income

The effective tax rate for the first three months of 2010 was approximately 29%. In the first three months of 2009, the effective tax rate of approximately 2%, which applied to a loss, resulted in a tax benefit. The effective tax rate for the first three months of 2010 includes a benefit of approximately \$3 million from discrete events, primarily the release of certain tax contingencies due to statute expirations, statutory tax rate changes and the release of certain valuation allowances. The Company's effective tax rate is lower than the U.S. federal statutory rate of 35% due to the Company's operations outside the U.S. where the statutory tax rates are generally lower. Additional taxes are not provided for most foreign earnings because the Company currently plans to indefinitely reinvest these amounts.

The amount of income taxes the Company pays is subject to ongoing audits by taxing jurisdictions around the world.

The Company's estimate of the potential outcome of any uncertain tax issue is subject to management's assessment of

relevant risks, facts, and circumstances existing at that time. The Company believes that it has adequately provided for reasonably foreseeable outcomes related to these matters. However, the Company's future results may include favorable or unfavorable adjustments to its estimated tax liabilities in the period the assessments are made or resolved, which may impact the Company's effective tax rate. With some exceptions, the Company and its subsidiaries are no longer subject to income tax examinations by tax authorities for years prior to 2005.

It is reasonably possible that during the next 12 months, the Company may realize a decrease in its gross uncertain tax positions by approximately \$58 million, primarily as the result of cash payments and closing tax years. The Company anticipates that it is reasonably possible that cash payments of up to \$12 million relating to gross uncertain tax positions could be paid within the next 12 months.

Table of Contents

Avery Dennison Corporation

Note 11. Net Income (Loss) Per Share

Net income (loss) per common share amounts were computed as follows:

(In millions, except per share amounts)	Three Months Ended	
	April 3, 2010	April 4, 2009
(A) Net income (loss) available to common shareholders	\$ 54.7	\$ (898.9)
(B) Weighted-average number of common shares outstanding	105.4	100.0
Dilutive shares (additional common shares issuable under employee stock-based awards)	1.0	
(C) Weighted-average number of common shares outstanding, assuming dilution	106.4	100.0
Net income (loss) per common share (A) ÷ (B)	\$.52	\$ (8.99)
Net income (loss) per common share, assuming dilution (A) ÷ (C)	\$.51	\$ (8.99)

Certain employee stock-based awards were not included in the computation of net income (loss) per common share, assuming dilution, because they would not have had a dilutive effect. Employee stock-based awards excluded from the computation totaled approximately 9 million shares for the three months ended April 3, 2010.

In the first three months of 2009, the effect of dilutive securities (for example, employee stock-based awards) was not dilutive because the Company generated a net operating loss. Employee stock-based awards excluded from the computation totaled approximately 12 million shares for the three months ended April 4, 2009.

Note 12. Comprehensive Income (Loss)

Comprehensive income (loss) includes net income (loss), foreign currency translation adjustment, net actuarial loss, prior service cost and net transition assets, net of tax, and the gains or losses on the effective portion of cash flow and firm commitment hedges, net of tax, that are currently presented as a component of shareholders' equity. The Company's total comprehensive income (loss) was \$28.5 million and \$(942.0) million for the three months ended April 3, 2010 and April 4, 2009, respectively.

The components of accumulated other comprehensive loss (net of tax, with the exception of the foreign currency translation adjustment) were as follows:

(In millions)	April 3, 2010	January 2, 2010
Foreign currency translation adjustment	\$ 138.4	\$ 169.2
Net actuarial loss, prior service cost and net transition assets, less amortization	(300.0)	(303.4)
Net loss on derivative instruments designated as cash flow and firm commitment hedges	(9.8)	(11.0)
Accumulated other comprehensive loss	\$ (171.4)	\$ (145.2)

Cash flow and firm commitment hedging instrument activities in other comprehensive loss, net of tax, were as follows:

(In millions)	April 3, 2010	January 2, 2010
Beginning accumulated derivative loss	\$ (11.0)	\$ (15.8)
Net loss reclassified to earnings	3.3	15.2
Net change in the revaluation of hedging transactions	(2.1)	(10.4)
Ending accumulated derivative loss	\$ (9.8)	\$ (11.0)

12

Table of Contents

Avery Dennison Corporation

**Note 13. Fair Value Measurement
Recurring Fair Value Measurements**

The following table provides the assets and liabilities carried at fair value, measured on a recurring basis, as of April 3, 2010:

(In millions)	Total	Fair Value Measurements Using Significant		
		Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Other Unobservable Inputs (Level 3)
Assets:				
Available for sale securities	\$ 12.0	\$ 12.0	\$	\$
Derivative assets	8.8	.5	8.3	
Liabilities:				
Derivative liabilities	\$ 10.3	\$ 4.2	\$ 6.1	\$

The following table provides the assets and liabilities carried at fair value, measured on a recurring basis, as of January 2, 2010:

(In millions)	Total	Fair Value Measurements Using Significant		
		Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Other Unobservable Inputs (Level 3)
Assets:				
Available for sale securities	\$ 11.9	\$ 11.9	\$	\$
Derivative assets	5.5	.5	5.0	
Liabilities:				
Derivative liabilities	\$ 10.0	\$ 3.5	\$ 6.5	\$

Available for sale securities are measured at fair value using quoted prices and classified within Level 1 of the valuation hierarchy. Derivatives that are exchange-traded are measured at fair value using quoted market prices and are classified within Level 1 of the valuation hierarchy. Derivatives measured based on inputs that are readily available in public markets are classified within Level 2 of the valuation hierarchy.

Non-recurring Fair Value Measurements

Fair value measurements of assets on a non-recurring basis during the three months ended April 3, 2010 were not significant.

The following table summarizes the fair value measurements of assets on a non-recurring basis during the three months ended April 4, 2009:

(In millions)	Total	Fair Value Measurements Using Significant			Total Gains (Losses)
		Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Other Unobservable Inputs (Level 3)	
Goodwill	\$ 415.0	\$	\$	\$ 415.0	\$ (820.0)
Indefinite-lived intangible asset	18.0			18.0	(12.0)
Long-lived assets	4.0		1.1	2.9	(12.4)

Long-lived assets with carrying amounts totaling \$16.4 million were written down to their fair values of \$4 million, resulting in an impairment charge of \$12.4 million, which was included in Other expense in the unaudited Consolidated Statement of Income for the three months ended April 4, 2009.

Goodwill with a carrying amount of \$1.2 billion was written down to its implied fair value of \$415 million, resulting in a non-cash impairment charge of \$820 million. Additionally, certain indefinite-lived assets with a total carrying value of approximately \$30 million were written down to their implied fair value of \$18 million, resulting in a non-cash impairment of \$12 million. These charges are included in Goodwill and indefinite-lived intangible asset impairment charges in the unaudited Consolidated Statement of Income for the three months ended April 4, 2009. Refer to Note 3, Goodwill and Other Intangibles Resulting from Business Acquisitions, for further information.

Table of Contents

Avery Dennison Corporation

Note 14. Commitments and Contingencies**Legal Proceedings**

The Company and its subsidiaries are involved in various lawsuits, claims, inquiries, and other legal, regulatory and compliance matters, most of which are routine to the nature of the business. Based upon current information, management believes that the impact of the resolution of these matters is not material to the Company's financial position, or is not estimable.

Environmental

As of April 3, 2010, the Company has been designated by the U.S. Environmental Protection Agency (EPA) and/or other responsible state agencies as a potentially responsible party (PRP) at fourteen waste disposal or waste recycling sites, which are the subject of separate investigations or proceedings concerning alleged soil and/or groundwater contamination and for which no settlement of the Company's liability has been agreed. The Company is participating with other PRPs at such sites, and anticipates that its share of cleanup costs will be determined pursuant to remedial agreements entered into in the normal course of negotiations with the EPA or other governmental authorities.

The Company has accrued estimated liabilities for these and certain other sites, including sites in which governmental agencies have designated the Company as a PRP, where it is probable that a loss will be incurred and the cost or amount of loss can be reasonably estimated. However, because of the uncertainties associated with environmental assessment and remediation activities, future expense to remediate the currently identified sites and any sites that could be identified in the future for cleanup could be higher than the liability currently accrued.

The activity for the first three months of 2010 and full-year 2009 related to environmental liabilities, which include costs associated with compliance and remediation, were as follows:

(In millions)	April 3, 2010	January 2, 2010
Balance at beginning of year	\$ 56.5	\$ 58.5
Purchase price adjustments related to acquisitions		2.1
Accruals	.1	1.0
Payments	(1.2)	(5.1)
Balance at end of period	\$ 55.4	\$ 56.5

As of April 3, 2010, approximately \$11 million of the total balance was classified as short-term.

These estimates could change depending on various factors, such as modification of currently planned remedial actions, changes in remediation technologies, changes in site conditions, changes in the estimated time to complete remediation, changes in laws and regulations affecting remediation requirements, as well as other factors.

Product Warranty

The Company provides for an estimate of costs that may be incurred under its basic limited warranty at the time product revenue is recognized. These costs primarily include materials and labor associated with the service or sale of the product. Factors that affect the Company's warranty liability include the number of units installed or sold, historical and anticipated rate of warranty claims on those units, cost per claim to satisfy the Company's warranty obligation and availability of insurance coverage. Because these factors are impacted by actual experience and future expectations, the Company assesses the adequacy of its recorded warranty liability and adjusts the amounts as necessary. As of April 3, 2010, the Company's product warranty liabilities were approximately \$1.9 million.

Other

On September 9, 2005, the Company completed the lease financing for a commercial facility (the Facility) located in Mentor, Ohio, used primarily for the new headquarters and research center for our roll materials division. The Facility consists generally of land, buildings, equipment and office furnishings. The Company leased the Facility under an operating lease arrangement, which contains a residual value guarantee of \$33.4 million.

The Company participates in international receivable financing programs with several financial institutions whereby advances may be requested from these financial institutions. Such advances are guaranteed by the Company. At April 3, 2010, the Company had guaranteed approximately \$17 million.

As of April 3, 2010, the Company guaranteed up to approximately \$17 million of certain foreign subsidiaries obligations to their suppliers, as well as approximately \$213 million of certain subsidiaries lines of credit with various financial institutions.

As of April 3, 2010, approximately 2 million HiMEDS units with a carrying value of approximately \$109 million remained outstanding. The purchase contracts related to these units obligate the holders to purchase from the Company a certain number of shares in November 2010, dependent upon the stock price at the time. Based upon the Company's share price as of April 3, 2010, the holders would purchase approximately 2 million shares from the Company.

Table of Contents

Avery Dennison Corporation

Note 15. Segment Information

Financial information by reportable segment and other businesses is set forth below. Certain prior year amounts have been restated to reflect a transfer of a business from the Retail Information Services segment to other specialty converting businesses.

(In millions)	Three Months Ended	
	April 3, 2010	April 4, 2009
Net sales to unaffiliated customers:		
Pressure-sensitive Materials	\$ 897.2	\$ 808.8
Retail Information Services	344.8	315.2
Office and Consumer Products	179.9	184.4
Other specialty converting businesses	132.8	117.8
Net sales to unaffiliated customers	\$ 1,554.7	\$ 1,426.2
Intersegment sales:		
Pressure-sensitive Materials	\$ 41.4	\$ 37.4
Retail Information Services	.7	.3
Office and Consumer Products	.2	.3
Other specialty converting businesses	5.8	3.3
Eliminations	(48.1)	(41.3)
Intersegment sales	\$	\$
Income (loss) before taxes:		
Pressure-sensitive Materials	\$ 87.8	\$ (.2)
Retail Information Services	(.5)	(853.0)
Office and Consumer Products	19.4	23.4
Other specialty converting businesses	2.8	(27.9)
Corporate expense	(15.1)	(30.7)
Interest expense	(17.5)	(27.5)
Income (loss) before taxes	\$ 76.9 ⁽¹⁾	\$ (915.9) ⁽²⁾

(1) Operating income for the first three months of 2010 included Other expense totaling \$6.3, consisting of restructuring costs of \$4.7, asset impairment charges of \$.2, and an accrual for

legal settlements of \$1.4. Of the total \$6.3, the Pressure-sensitive Materials segment recorded \$1.9, the Retail Information Services segment recorded \$3.4, the Office and Consumer Products segment recorded \$.7, and the other specialty converting businesses recorded \$.3.

- (2) Operating loss for the first three months of 2009 included Other expense totaling \$97.3, consisting of asset impairment charges of \$21.9, restructuring costs of \$17.1, lease cancellation charges of \$.1, an accrual for a legal settlement of \$37, and a loss of \$21.2 from debt extinguishment. Of the total \$97.3, the Pressure-sensitive Materials segment recorded \$48.1, the Retail Information Services segment recorded \$9.6, the Office and Consumer Products segment recorded \$2.7, the other specialty converting

businesses
recorded \$15.7,
and Corporate
recorded \$21.2.

Additionally,
operating loss for
the Retail
Information
Services segment
for the first three
months of 2009
included \$832 of
goodwill and
indefinite-lived
intangible asset
impairment
charges.

Note 16. Recent Accounting Requirements

In January 2010, the Financial Accounting Standards Board (FASB) updated accounting guidance regarding fair value measurement disclosure. This guidance requires companies to disclose the amount of significant transfers between Level 1 and Level 2 of the fair value hierarchy and the reasons for these transfers and for any transfers in or out of Level 3 of the fair value hierarchy. In addition, the guidance clarifies certain existing disclosure requirements. This updated guidance was effective at the beginning of 2010 and did not have a material impact on the Company s disclosures.

Table of Contents

Avery Dennison Corporation

In June 2009, the FASB issued changes to consolidation accounting. Among other items, these changes respond to concerns about the application of certain key provisions of previous accounting standards, including those regarding the transparency of the involvement with variable interest entities. The Company adopted these changes at the beginning of 2010. These changes did not have a material impact on the Company's financial condition, results of operations, cash flows, or disclosures.

The FASB issued in May 2009, and amended in February 2010, a new accounting standard on subsequent events. This standard defines what qualifies as a subsequent event—those events or transactions that occur following the balance sheet date, but before the financial statements are issued, or are available to be issued. This standard was effective for interim and annual periods ending after June 15, 2009. The Company adopted this accounting standard in the second quarter of 2009.

In April 2009, the FASB issued changes to disclosure requirements regarding fair value of financial instruments, which require disclosure about fair value of financial instruments, whether recognized or not recognized in the statement of financial position, in interim financial information. These changes also require fair value information to be presented together with the related carrying amount and disclosure regarding the methods and significant assumptions used to estimate fair value. These changes were effective for interim reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company has included the required disclosures in Note 4, Debt.

The FASB issued in December 2007, and amended in April 2009, a revised accounting standard for business combinations. This standard defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as the date that the acquirer achieves control. In general, this standard requires the acquiring entity in a business combination to recognize the fair value of all the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date as the fair value measurement point; and modifies the disclosure requirements. This standard applies prospectively to business combinations for which the acquisition date is on or after the first annual reporting period beginning on or after December 15, 2008. The adoption of this standard has not had a material impact on the Company's financial results of operations and financial condition.

16

Table of Contents

Avery Dennison Corporation

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**ORGANIZATION OF INFORMATION**

Management's Discussion and Analysis provides a narrative concerning our financial performance and condition that should be read in conjunction with the accompanying financial statements. It includes the following sections:

Definition of Terms	17
Forward-Looking Statements	17
Overview and Outlook	17
Analysis of Results of Operations for the First Three Months	19
Results of Operations by Segment for the First Three Months	21
Financial Condition	23
Uses and Limitations of Non-GAAP Measures	27
Recent Accounting Requirements	27
Safe Harbor Statement	28

DEFINITION OF TERMS

Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America, or GAAP. Our discussion of financial results includes several non-GAAP measures to provide additional information concerning Avery Dennison Corporation's (the Company's) performance. These non-GAAP financial measures are not in accordance with, nor are they a substitute for, GAAP financial measures. These non-GAAP financial measures are intended to supplement our presentation of our financial results that are prepared in accordance with GAAP. Refer to Uses and Limitations of Non-GAAP Measures.

We use the following terms:

Organic sales growth (decline) refers to the change in sales excluding the estimated impact of currency translation, acquisitions and divestitures, and the extra week in fiscal year 2009;

Segment operating income (loss) refers to income (loss) before interest and taxes;

Free cash flow refers to cash flow from operations and net proceeds from sale of investments, less net payments for capital expenditures, software and other deferred charges;

Operational working capital refers to trade accounts receivable and inventories, net of accounts payable.

FORWARD-LOOKING STATEMENTS

Certain statements contained in Management's Discussion and Analysis are forward-looking statements and are subject to certain risks and uncertainties. Refer to our Safe Harbor Statement contained elsewhere in this report.

OVERVIEW AND OUTLOOK**Overview***Sales*

Our sales increased 9% in the first three months of 2010 compared to the same period last year.

Estimated change in sales due to:	Three Months Ended	
	April 3, 2010	April 4, 2009
Organic sales growth (decline)	7%	(15)%
Extra week in fiscal year 2009 ⁽¹⁾	(3)	7
Foreign currency translation	5	(6)
Acquisitions, net of divestitures		1
Reported sales growth (decline)	9%	(13)%

- (1) Our 2009 fiscal year includes a 53-week period, with the extra week reflected in the first quarter. Normally, each fiscal year consists of 52 weeks, but every fifth or sixth year consists of 53 weeks. The estimated impact of the extra week on growth rates for each period reflected both the number of days, and the impact of holidays in each quarter.

Table of Contents

Avery Dennison Corporation

Net Income

Net income increased approximately \$954 million in the first three months of 2010 compared to the same period in 2009, which included an impairment of goodwill and indefinite-lived intangible assets totaling \$832 million.

Positive factors affecting net income included:

Impairment of goodwill and indefinite-lived intangible assets, which impacted results in the prior year

Cost savings from productivity improvement initiatives, including savings from restructuring actions

Higher volume

Lower accrual for legal settlements

Lower restructuring, asset impairment, and lease cancellation charges related to cost reduction actions

Loss on debt extinguishment, which impacted results in the prior year

Negative factors affecting net income included:

Higher tax expense resulting from higher taxable income and a higher tax rate

Investments in growth and infrastructure

Net impact of changes in pricing and raw material costs

Cost Reduction Actions

Q4 2008 2010 Actions

In the fourth quarter of 2008, we initiated restructuring actions that are expected to generate approximately \$180 million in annualized savings by the middle of 2010, of which \$75 million, net of transition costs, was realized in 2009, and an incremental \$25 million, net of transition costs, was realized in the first quarter of 2010. We expect to incur approximately \$160 million of total restructuring charges associated with these actions, of which approximately \$110 million represents cash charges.

From the fourth quarter of 2008 through the end of the first quarter of 2010, we recorded approximately \$146 million in pretax charges related to these restructuring actions, consisting of severance and related employee costs, asset impairment charges, and lease cancellation costs. Severance and employee-related costs related to approximately 4,265 positions, impacting all of our segments and geographic regions.

The remainder of the costs associated with these actions are expected to be incurred during 2010.

Refer to Note 8, *Cost Reduction Actions*, to the unaudited Condensed Consolidated Financial Statements for further detail.

Effective Rate of Taxes on Income

The effective tax rate for the first three months of 2010 was approximately 29%. In the first three months of 2009, the effective tax rate of approximately 2%, which applied to a loss, resulted in a tax benefit. The effective tax rate for the first three months of 2010 includes a benefit of approximately \$3 million from discrete events, primarily the release of certain tax contingencies due to statute expirations, statutory tax rate changes and the release of certain valuation allowances. Refer to Note 10, *Taxes Based on Income*, to the unaudited Condensed Consolidated Financial Statements for further information.

Free Cash Flow

Free cash flow, which is a non-GAAP measure, refers to cash flow from operating activities and net proceeds from sale of investments less net spending on property, plant, equipment, software and other deferred charges. We use free cash flow as a measure of funds available for other corporate purposes, such as dividends, debt reduction, acquisitions, and repurchases of common stock. Management believes that this measure provides meaningful supplemental information to our investors to assist them in their financial analysis of the Company. This measure is not intended to

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

represent the residual cash available for discretionary purposes. Refer to the Uses and Limitations of Non-GAAP Measures section for further information regarding limitations of this measure.

(In millions)	Three Months Ended	
	April 3, 2010	April 4, 2009
Net cash (used in) provided by operating activities	\$ (27.9)	\$ 16.0
Purchase of property, plant and equipment, net	(13.7)	(15.0)
Purchase of software and other deferred charges	(5.5)	(8.2)
Proceeds from sale of investments, net	.3	.6
Free cash flow	\$ (46.8)	\$ (6.6)

18

Table of Contents

Avery Dennison Corporation

Free cash flow in the first three months of 2010 reflected payments of trade rebates, bonuses and severance and other accrued costs related to various restructuring programs; the timing of collections of accounts receivable; and higher inventory purchases to support an increase in sales. These negative factors were partially offset by higher income from operations and the timing of payments of accounts payable, as well as lower net spending on property, plant, and equipment, software, and other deferred charges. See *Analysis of Results of Operations* and *Liquidity* below for more information.

Legal Proceedings

We and our subsidiaries are involved in various lawsuits, claims, inquiries, and other legal, regulatory and compliance matters, most of which are routine to the nature of the business. Based upon current information, management believes that the impact of the resolution of these matters is not material to our financial position, or is not estimable.

2010 Outlook

Certain factors that we believe may contribute to 2010 results are listed below.

We expect revenue and earnings to increase in 2010, the extent of which is subject, but not limited, to changes in global economic conditions and the amount of higher costs that can be offset with productivity measures and/or price increases.

We expect incremental pension expense of approximately \$10 million.

We anticipate restructuring charges of approximately \$15 million to \$20 million, including the remaining charges associated with the Q4 2008-2010 Actions. We expect to realize an incremental \$70 million of restructuring savings, net of transition costs.

We anticipate lower interest expense (approximately \$75 million) due primarily to retirements of certain indebtedness. Our assumptions on interest expense are subject to changes in market rates through the remainder of the year.

The annual effective tax rate will be impacted by future events including changes in tax laws, geographic income mix, tax audits, closure of tax years, legal entity restructuring, and release of, or accrual for, valuation allowances on deferred tax assets. The effective tax rate can potentially have wide variances from quarter to quarter, resulting from interim reporting requirements and the recognition of discrete events.

We anticipate increased investment in new growth opportunities and infrastructure, including higher spend related to innovation, as well as demand creation in the Office and Consumer Products segment.

We anticipate our capital and software expenditures to be in the range of \$125 million to \$150 million.

ANALYSIS OF RESULTS OF OPERATIONS FOR THE FIRST THREE MONTHS**Income (Loss) Before Taxes**

(In millions)	2010	2009
Net sales	\$ 1,554.7	\$ 1,426.2
Cost of products sold	1,113.9	1,081.1
Gross profit	440.8	345.1
Marketing, general and administrative expense	340.1	304.2
Goodwill and indefinite-lived intangible asset impairment charges		832.0
Interest expense	17.5	27.5
Other expense	6.3	97.3
Income (loss) before taxes	\$ 76.9	\$ (915.9)
<i>As a Percent of Sales:</i>		
Gross profit (margin)	28.4%	24.2%
Marketing, general and administrative expense	21.9	21.3

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

Income (loss) before taxes	4.9	(64.2)
----------------------------	-----	--------

Table of Contents

Avery Dennison Corporation

Sales

Sales increased 9% in the first three months of 2010 compared to the same period last year, due largely to higher sales on an organic basis, partially offset by the impact of the extra week in the first three months of 2009. In addition, foreign currency translation had a favorable impact on the change in sales of approximately \$67 million in the first three months of 2010.

On an organic basis, sales increased 7% in the first three months of 2010, reflecting increased demand across all major regions, with particular strength in the emerging markets, partially offset by the negative impact of pricing.

Refer to Results of Operations by Segment for information by reportable segment.

Gross Profit Margin

Gross profit margin for the first three months of 2010 improved compared to the same period last year, reflecting increased volume and the benefits from restructuring and productivity initiatives.

Marketing, General and Administrative Expenses

The increase in marketing, general and administrative expense in the first three months of 2010 compared to the same period last year primarily reflected the impact of foreign currency translation (approximately \$10 million), variable costs associated with higher volume, and investments in growth and infrastructure, partially offset by savings from restructuring and productivity initiatives.

Goodwill and Indefinite-Lived Intangible Asset Impairment Charges

In the first three months of 2009, we recorded non-cash impairment charges of \$832 million for the retail information services reporting unit. Refer to Note 3, Goodwill and Other Intangibles Resulting from Business Acquisitions, to the unaudited Condensed Consolidated Financial Statements for more information.

Other Expense

(In millions)	2010	2009
Restructuring costs	\$ 4.7	\$ 17.1
Asset impairment charges and lease cancellation costs	.2	22.0
Other	1.4	58.2
Other expense	\$ 6.3	\$ 97.3

In the first three months of 2010, Other expense consisted of charges for severance and other employee-related costs resulting in the reduction in headcount of approximately 230 positions across all segments and geographic regions and asset impairment charges in the Pressure-sensitive Materials segment, as well as accruals for legal settlements.

In the first three months of 2009, Other expense consisted of asset impairment and lease cancellation charges, severance and other employee-related costs resulting in the reduction in headcount of approximately 725 positions across all segments and geographic regions, as well as an accrual for a legal settlement and a loss from debt extinguishment. For more information regarding the debt extinguishment, refer to Financial Condition and Note 4,

Debt, to the unaudited Condensed Consolidated Financial Statements.

Refer to Note 8, Cost Reduction Actions, to the unaudited Condensed Consolidated Financial Statements for more information.

Net Income (Loss) and Earnings per Share

(In millions, except per share)	2010	2009
Income (loss) before taxes	\$ 76.9	\$ (915.9)
Provision for (benefit from) income taxes	22.2	(17.0)
Net income (loss)	\$ 54.7	\$ (898.9)

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

Net income (loss) per common share	\$.52	\$ (8.99)
Net income (loss) per common share, assuming dilution	\$.51	\$ (8.99)

20

Table of Contents

	Avery Dennison Corporation	
(In millions, except per share)	2010	2009
Net income (loss) as a percent of sales	3.5%	(63.0)%
Percent change in:		
Net income (loss)	106.1%	(1,414.2)%
Net income (loss) per common share	105.8	(1,384.3)
Net income (loss) per common share, assuming dilution	105.7	(1,402.9)

Provision for (Benefit from) Income Taxes

The effective tax rate for the first three months of 2010 was approximately 29%. In the first three months of 2009, the effective tax rate of approximately 2%, which applied to a loss, resulted in a tax benefit. The effective tax rate for the first three months of 2010 includes a benefit of approximately \$3 million from discrete events, primarily the release of certain tax contingencies due to statute expirations, statutory tax rate changes and the release of certain valuation allowances. Refer to Note 10, Taxes Based on Income, to the unaudited Condensed Consolidated Financial Statements for further information.

RESULTS OF OPERATIONS BY SEGMENT FOR THE FIRST THREE MONTHS**Pressure-sensitive Materials Segment**

(In millions)	2010	2009
Net sales including intersegment sales	\$ 938.6	\$ 846.2
Less intersegment sales	(41.4)	(37.4)
Net sales	\$ 897.2	\$ 808.8
Operating income (loss) ⁽¹⁾	87.8	(.2)

⁽¹⁾ Includes lease cancellation costs in 2009, and restructuring costs, asset impairment charges, and an accrual for legal settlement in both years

\$ 1.9	\$ 48.1
--------	---------

Net Sales

Sales in our Pressure-sensitive Materials segment increased 11% in the first three months of 2010 compared to the same period last year, reflecting higher sales on an organic basis and the favorable impact of foreign currency translation (approximately \$48 million), partially offset by the impact of the extra week in the first three months of 2009. On an organic basis, sales grew 8% resulting from higher volume driven by increased demand, partially offset by the negative impact of pricing.

On an organic basis, sales in our roll materials business in the first three months of 2010 increased at a mid single-digit rate in both Europe and North America, and by a rate greater than twenty percent in emerging markets (Asia, Eastern Europe, South America) compared to the same period last year.

On an organic basis, sales in our graphics and reflective business increased at a double-digit rate, reflecting a modest increase in promotional spending by businesses in response to improved market conditions, and new product launches.

Operating Income (Loss)

Increased operating income in the first three months of 2010 reflected higher volume and cost savings from restructuring and productivity improvement initiatives, partially offset by the net impact of changes in pricing and raw material costs. In addition, operating income in the first three months of 2010 included lower restructuring and asset

impairment charges and a lower accrual for legal settlement compared to the prior year.

Retail Information Services Segment

(In millions)	2010	2009
Net sales including intersegment sales	\$ 345.5	\$ 315.5
Less intersegment sales	(.7)	(.3)
Net sales	\$ 344.8	\$ 315.2
Operating loss ⁽¹⁾ ⁽²⁾	(.5)	(853.0)

⁽¹⁾ Includes an accrual for legal settlement in 2010, asset impairment charges in 2009, and restructuring costs in both years

\$ 3.4 \$ 9.6

⁽²⁾ Includes goodwill and indefinite-lived intangible asset impairment charges in 2009

\$ \$ 832.0

21

Table of Contents

Avery Dennison Corporation

Net Sales

Sales in our Retail Information Services segment increased 9% in the first three months of 2010 compared to the same period last year, reflecting higher sales on an organic basis and the favorable impact of foreign currency translation (approximately \$9 million), partially offset by the impact of the extra week in the first three months of 2009. On an organic basis, sales increased 10% due in part to significant inventory reductions by apparel retailers during the first half of 2009, as well as improved end-market demand.

Operating Loss

Decreased operating loss in the first three months of 2010 reflected goodwill and indefinite-lived intangible asset impairment charges in the prior year, as well as lower restructuring costs compared to the prior year. The improvement also reflected increased volume and benefits from restructuring and productivity improvement initiatives.

Office and Consumer Products Segment

(In millions)	2010	2009
Net sales including intersegment sales	\$ 180.1	\$ 184.7
Less intersegment sales	(.2)	(.3)
Net sales	\$ 179.9	\$ 184.4
Operating income ⁽¹⁾	19.4	23.4

⁽¹⁾ Includes asset impairment charges in 2009 and restructuring costs in both years

	\$.7	\$ 2.7
--	-------	--------

Net Sales

Sales in our Office and Consumer Products segment decreased 2% in the first three months of 2010 compared to the same period last year, reflecting lower sales on an organic basis and the impact of the extra week in the first three months of 2009, partially offset by the favorable impact of foreign currency translation (approximately \$6 million). On an organic basis, sales declined 2% due primarily to continued weak end-market demand and changes in customer programs, partially offset by a reduced rate of inventory destocking in the first quarter of 2010 compared to that in the first quarter of 2009.

Operating Income

Decreased operating income in the first three months of 2010 reflected lower sales and higher investment in consumer promotions and marketing, partially offset by benefits from restructuring and productivity improvement initiatives and lower restructuring costs compared to the prior year.

Other specialty converting businesses

(In millions)	2010	2009
Net sales including intersegment sales	\$ 138.6	\$ 121.1
Less intersegment sales	(5.8)	(3.3)
Net sales	\$ 132.8	\$ 117.8
Operating income (loss) ⁽¹⁾	2.8	(27.9)

⁽¹⁾ Includes asset impairment charges in 2009 and restructuring costs in both years

	\$.3	\$ 15.7
--	-------	---------

Net Sales

Sales in our other specialty converting businesses increased 13% in the first three months of 2010 compared to the same period last year, reflecting higher sales on an organic basis and the favorable impact of foreign currency translation (approximately \$4 million), partially offset by the impact of the extra week in the first three months of 2009. On an organic basis, sales increased 13% due primarily to increased demand for products for automotive applications, which was down significantly in the first quarter of 2009.

Operating Income (Loss)

Operating income in the first three months of 2010 reflected higher volume, the benefit of productivity improvement initiatives, and lower restructuring costs compared to the prior year.

Table of Contents

Avery Dennison Corporation

FINANCIAL CONDITION**Liquidity****Cash Flow from Operating Activities for the First Three Months:**

(In millions)	2010	2009
Net income (loss)	\$ 54.7	\$ (898.9)
Depreciation and amortization	61.8	71.2
Provision for doubtful accounts	9.0	6.1
Goodwill and indefinite-lived intangible asset impairment charges		832.0
Asset impairment and net loss on sale and disposal of assets	.7	25.3
Loss from debt extinguishment		21.2
Stock-based compensation	7.5	6.4
Other non-cash items, net	9.6	4.6
Changes in assets and liabilities and other adjustments, net of the effect of business acquisitions	(171.2)	(51.9)
Net cash (used in) provided by operating activities	\$ (27.9)	\$ 16.0

For cash flow purposes, changes in assets and liabilities and other adjustments, net of the effect of business acquisitions, exclude the impact of foreign currency translation (discussed in Analysis of Selected Balance Sheet Accounts below).

In 2010, cash flow from operating activities reflected payments of trade rebates, bonuses and severance and other accrued costs related to various restructuring programs; the timing of collections of accounts receivable; and higher inventory purchases to support an increase in sales. These negative factors were partially offset by higher income from operations and the timing of payments of accounts payable.

In 2009, cash flow from operating activities reflected timing of payments of accounts payable and lower inventory purchases, as well as payments of bonuses and trade rebates, and lower income from operations. These negative factors were partially offset by the timing of collection of accounts receivable.

Cash Flow from Investing Activities for the First Three Months:

(In millions)	2010	2009
Purchase of property, plant and equipment, net	\$ (13.7)	\$ (15.0)
Purchase of software and other deferred charges	(5.5)	(8.2)
Proceeds from sale of investments, net	.3	.6
Net cash used in investing activities	\$ (18.9)	\$ (22.6)

Capital and Software Spending

During the first three months of 2010 and 2009, we invested in various small capital projects companywide. We also invested in projects associated with the expansion in Japan during the first three month of 2009.

Information technology projects during the first three months of 2010 and 2009 included customer service and standardization initiatives.

Cash Flow from Financing Activities for the First Three Months:

(In millions)	2010	2009
---------------	-------------	-------------

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

Net change in borrowings and payments of debt	\$ 75.4	\$ 31.7
Dividends paid	(22.4)	(43.7)
Proceeds from exercise of stock options, net	1.0	.2
Other	(1.5)	(2.9)
Net cash provided by (used in) financing activities	\$ 52.5	\$ (14.7)

Borrowings and Repayment of Debt

On April 13, 2010, subsequent to the end of the first quarter of 2010, we issued \$250 million senior notes bearing an interest rate of 5.375% per year, due April 2020. Proceeds from the offering, net of the underwriting discount and offering expenses, were approximately \$248 million and were used to repay a portion of the indebtedness outstanding under a term loan credit facility of one of our subsidiaries. The outstanding balance of the term loan credit facility of \$325 million was fully repaid in May 2010 using the proceeds from the issuance of the senior notes and commercial paper borrowings.

In March 2009, we completed an exchange of approximately 6.6 million of our Corporate HiMEDS units, or approximately 75.15% of the outstanding Corporate HiMEDS units. In aggregate, the exchange resulted in the extinguishment of approximately \$331 million of senior notes that are part of the Corporate HiMEDS units, the issuance of approximately 6.5 million shares of Avery Dennison's common stock (par value \$1.00 per share) with a book value of approximately \$297 million, and the payment of approximately \$43 million in cash to

Table of Contents

Avery Dennison Corporation

participating holders who validly tendered their Corporate HiMEDS units. As a result of this exchange, we recorded a debt extinguishment loss of approximately \$21 million, which included a write-off of \$9.6 million related to unamortized debt issuance costs. As of April 3, 2010, approximately two million HiMEDS units with a carrying value of approximately \$109 million remained outstanding. The purchase contracts related to these units obligate the holders to purchase from us a certain number of common shares in November 2010. The actual number of shares will be dependent upon the stock price at the time. Based upon our share price as of April 3, 2010, the holders would purchase approximately 2 million shares from us.

Refer to Note 4, Debt, to the unaudited Condensed Consolidated Financial Statements for more information.

Dividend Payments

Our dividend per share was \$.20 in first three months of 2010 compared to \$.41 in the first three months of 2009, reflecting our decision to reduce dividend per share in the second half of 2009.

Analysis of Selected Balance Sheet Accounts*Long-lived Assets*

Goodwill decreased approximately \$20 million during the first three months of 2010, which primarily reflected the impact of foreign currency translation.

Other intangibles resulting from business acquisitions, net decreased approximately \$12 million during the first three months of 2010, which reflected normal amortization expense (\$8 million), as well as the impact of foreign currency translation (\$4 million).

Refer to Note 3, Goodwill and Other Intangibles Resulting from Business Acquisitions, to the unaudited Condensed Consolidated Financial Statements for more information.

During the first three months of 2010, other assets decreased due to normal amortization and disposals of software and other deferred charges (\$9 million); the impact of foreign currency translation (\$2 million); and other (\$1 million).

These decreases were partially offset by purchases of software and other deferred charges (\$6 million) and an increase in cash surrender value of corporate-owned life insurance (\$6 million).

Other Shareholders' Equity Accounts

Our shareholders' equity was approximately \$1.38 billion at April 3, 2010 compared to approximately \$1.36 billion at January 2, 2010. The increase in our shareholders' equity was primarily due to an increase in net income, partially offset by dividend payments and the impact of foreign currency translation.

The value of our employee stock benefit trust decreased \$69 million during the first three months of 2010 due to transfers of common shares from the Employee stock benefit trust to Treasury stock at cost (\$56 million) reflecting the funding of employee benefit obligations, the issuance of shares under our employee stock option and incentive plans (\$9 million) and a decrease in the market value of shares held in the trust (\$4 million).

Impact of Foreign Currency Translation for the First Three Months:

(In millions)	2010	2009
Change in net sales	\$ 67	\$ (114)
Change in net income	2	(5)

International operations generated approximately 68% of our net sales in the first three months of 2010. Our future results are subject to changes in political and economic conditions and the impact of fluctuations in foreign currency exchange and interest rates.

The effect of currency translation on sales in the first three months of 2010 primarily reflected a positive impact from sales in the currencies of Australia, Brazil, Canada and South Korea.

Effect of Foreign Currency Transactions

The impact on net income from transactions denominated in foreign currencies may be mitigated because the costs of our products are generally denominated in the same currencies in which they are sold. In addition, to reduce our income and cash flow exposure to transactions in foreign currencies, we may enter into foreign exchange forward,

option and swap contracts, where available and appropriate.

Table of Contents

Avery Dennison Corporation

Analysis of Selected Financial Ratios

We utilize certain financial ratios to assess our financial condition and operating performance, as discussed below.

Operational Working Capital Ratio

Working capital deficit (current assets minus current liabilities), as a percent of annualized net sales, increased in 2010 primarily due to a decrease in short-term and current portion of long-term debt and an increase in net trade accounts receivable, partially offset by an increase in accounts payable and annualized net sales.

Operational working capital, as a percent of annualized net sales, is a non-GAAP measure and is shown below. We use this non-GAAP measure as a tool to assess our working capital requirements because it excludes the impact of fluctuations attributable to our financing and other activities (that affect cash and cash equivalents, deferred taxes, other current assets, and other current liabilities) that tend to be disparate in amount and timing, and therefore, may increase the volatility of the working capital ratio from period to period. Additionally, the items excluded from this measure are not necessarily indicative of the underlying trends of our operations and are not significantly influenced by the day-to-day activities that are managed at the operating level. Refer to *Uses and Limitations of Non-GAAP Measures*. Our objective is to minimize our investment in operational working capital, as a percentage of sales, by reducing this ratio to maximize cash flow and return on investment.

Operational Working Capital for the First Three Months:

(In millions)	2010	2009
(A) Working capital deficit (current assets minus current liabilities)	\$ (34.9)	\$ (257.2)
Reconciling items:		
Cash and cash equivalents	(143.6)	(83.0)
Current deferred and refundable income taxes and other current assets	(201.0)	(208.6)
Short-term and current portion of long-term debt	628.3	812.4
Current deferred and payable income taxes and other current liabilities	537.4	584.9
(B) Operational working capital	\$ 786.2	\$ 848.5
(C) Annualized net sales (quarterly sales, multiplied by 4)	\$ 6,218.8	\$ 5,297.3 ⁽¹⁾
Working capital deficit, as a percent of annualized net sales (A) , (C)	(.6)%	(4.9)%
Operational working capital, as a percent of annualized net sales (B) , (C)	12.6%	16.0%

⁽¹⁾ Adjusted for the extra week in the first quarter of 2009

As a percent of annualized sales, operational working capital in the first three months of 2010 decreased compared to the same period in the prior year. The primary factors contributing to this change, which includes the impact of foreign currency translation, are discussed below.

Accounts Receivable Ratio

The average number of days sales outstanding was 56 days in the first three months of 2010 compared to 59 days in the first three months of 2009, calculated using the trade accounts receivable balance at quarter end divided by the average daily sales for the quarter. The change from prior year in the average number of days sales outstanding reflected an increase in sales and improved collection efforts.

Inventory Ratio

Average inventory turnover was 8.6 in the first three months of 2010 compared to 7.5 in the first three months of 2009, calculated using the annualized cost of sales (quarterly cost of sales, multiplied by 4, adjusted for the extra week in the first quarter of 2009) divided by the inventory balance at quarter end. The change from prior year in the average inventory turnover reflected the timing of inventory purchases and a continued focus on inventory management.

Accounts Payable Ratio

The average number of days payable outstanding was 57 days in the first three months of 2010 compared to 50 days in the first three months of 2009, calculated using the accounts payable balance at quarter end divided by the average daily cost of products sold for the quarter. The change from prior year in the average number of days payable outstanding reflected the timing of inventory purchases and timing of payments.

Capital Resources

Capital resources include cash flows from operations, cash and cash equivalents and debt financing. At April 3, 2010, we had cash and

Table of Contents

Avery Dennison Corporation

cash equivalents of approximately \$144 million held in accounts managed by third-party financial institutions. To date, we have experienced no loss or lack of access to our invested cash or cash equivalents; however, there is no assurance that access to our invested cash and cash equivalents will not be impacted by adverse conditions in the financial markets.

Our \$1 billion revolving credit facility, which supports our commercial paper programs in the U.S. and Europe, matures in 2012. Based upon our current outlook for our business and market conditions, we believe that this facility, in addition to the uncommitted bank lines of credit maintained in the countries in which we operate, provide the liquidity to fund our operations.

We are exposed to financial market risk resulting from changes in interest and foreign currency rates, and to possible liquidity and credit risks of our counterparties.

Capital from Debt

Our total debt increased approximately \$78 million in the first three months of 2010 to approximately \$1.70 billion compared to approximately \$1.62 billion at year end 2009, reflecting an increase in commercial paper borrowings to support operational requirements, partially offset by a decrease in long-term borrowings. Refer to *Borrowings and Repayment of Debt* above for further information.

Credit ratings are a significant factor in our ability to raise short-term and long-term financing. The credit ratings assigned to us also impact the interest rates paid and our access to commercial paper and other borrowings. A downgrade of our short-term credit ratings below the current A-2 and P2 levels would impact our ability to access the commercial paper markets. If our access to commercial paper markets is limited, our revolving credit facility and other credit facilities are available to meet our short-term funding requirements, if necessary. When determining a credit rating, the rating agencies place significant weight on our competitive position, business outlook, consistency of cash flows, debt level and liquidity, geographic dispersion and management team. We remain committed to retaining an investment grade rating.

Our Credit Ratings as of April 3, 2010:

	Short-term	Long-term	Outlook
Standard & Poor's Rating Service (S&P)	A-2	BBB	Stable
Moody's Investors Service (Moody's)	P2	Baa2	Negative

Off-Balance Sheet Arrangements, Contractual Obligations, and Other Matters*Legal Proceedings*

We and our subsidiaries are involved in various lawsuits, claims, inquiries, and other legal, regulatory and compliance matters, most of which are routine to the nature of the business. Based upon current information, management believes that the impact of the resolution of these matters is not material to our financial position, or is not estimable.

Environmental

As of April 3, 2010, we have been designated by the U.S. Environmental Protection Agency (EPA) and/or other responsible state agencies as a potentially responsible party (PRP) at fourteen waste disposal or waste recycling sites, which are the subject of separate investigations or proceedings concerning alleged soil and/or groundwater contamination and for which no settlement of our liability has been agreed upon. We are participating with other PRPs at such sites, and anticipate that our share of cleanup costs will be determined pursuant to remedial agreements to be entered into in the normal course of negotiations with the EPA or other governmental authorities.

We have accrued liabilities for these and certain other sites, including sites in which governmental agencies have designated us as a PRP, where it is probable that a loss will be incurred and the cost or amount of loss can be reasonably estimated. However, because of the uncertainties associated with environmental assessment and remediation activities, future expense to remediate the currently identified sites and any sites that could be identified in the future for cleanup could be higher than the liability currently accrued.

Edgar Filing: AVERY DENNISON CORPORATION - Form 10-Q

The activity for the first three months of 2010 and full-year 2009 related to environmental liabilities, which include costs associated with compliance and remediation, were as follows:

(In millions)	April 3, 2010	January 2, 2010
Balance at beginning of year	\$ 56.5	\$ 58.5
Purchase price adjustments related to acquisitions		2.1
Accruals	.1	1.0
Payments	(1.2)	(5.1)
Balance at end of period	\$ 55.4	\$ 56.5

26

Table of Contents

Avery Dennison Corporation

As of April 3, 2010, approximately \$11 million of the total balance was classified as short-term.

These estimates could change depending on various factors, such as modification of currently planned remedial actions, changes in remediation technologies, changes in site conditions, changes in the estimated time to complete remediation, changes in laws and regulations affecting remediation requirements, as well as other factors.

Product Warranty

We provide for an estimate of costs that may be incurred under our basic limited warranty at the time product revenue is recognized. These costs primarily include materials and labor associated with the service or sale of products. Factors that affect our warranty liability include the number of units installed or sold, historical and anticipated rate of warranty claims on those units, cost per claim to satisfy our warranty obligation and availability of insurance coverage. Because these factors are impacted by actual experience and future expectations, we assess the adequacy of the recorded warranty liability and adjust the amounts as necessary. As of April 3, 2010, our product warranty liabilities were approximately \$1.9 million.

Other

On September 9, 2005, we completed the lease financing for a commercial facility (the Facility) located in Mentor, Ohio, used primarily for the new headquarters and research center for our roll materials division. The Facility consists generally of land, buildings, equipment and office furnishings. We have leased the Facility under an operating lease arrangement, which contains a residual value guarantee of \$33.4 million.

We participate in international receivable financing programs with several financial institutions whereby advances may be requested from these financial institutions. Such advances are guaranteed by us. At April 3, 2010, we had guaranteed approximately \$17 million.

As of April 3, 2010, we guaranteed up to approximately \$17 million of certain of our foreign subsidiaries' obligations to their suppliers, as well as approximately \$213 million of certain of our subsidiaries' lines of credit with various financial institutions.

As of April 3, 2010, approximately two million HiMEDS units with a carrying value of approximately \$109 million remained outstanding. The purchase contracts related to these units obligate the holders to purchase from us a certain number of shares in November 2010. The actual number of shares will be dependent upon the stock price at the time. Based upon our share price as of April 3, 2010, the holders would purchase approximately 2 million shares from us.

USES AND LIMITATIONS OF NON-GAAP MEASURES

We use certain non-GAAP financial measures that exclude the impact of certain events, activities or strategic decisions. The accounting effects of these events, activities or decisions, which are included in the GAAP measures, may make it difficult to assess the underlying performance of the Company in a single period. By excluding certain accounting effects, both positive and negative (e.g. gains on sales of assets, restructuring charges, asset impairments, etc.), from certain of our GAAP measures, management believes that it is providing meaningful supplemental information to facilitate an understanding of the Company's core or underlying operating results. These non-GAAP measures are used internally to evaluate trends in our underlying business, as well as to facilitate comparison to the results of competitors for a single period.

Limitations associated with the use of our non-GAAP measures include (1) the exclusion of foreign currency translation, the impact of acquisitions and divestitures, and the impact of the extra week in fiscal year 2009 from the calculation of organic sales growth; (2) the exclusion of mandatory debt service requirements, as well as the exclusion of other uses of the cash generated by operating activities that do not directly or immediately support the underlying business (such as discretionary debt reductions, dividends, share repurchases, acquisitions, etc.) for calculation of free cash flow; and (3) the exclusion of cash and cash equivalents, short-term debt, deferred taxes, other current assets, and other current liabilities, as well as current assets and current liabilities of held-for-sale businesses, for the calculation of operational working capital. While some of the items the Company excludes from GAAP measures recur, these items tend to be disparate in amount and timing. Based upon feedback from investors and financial analysts, we believe that supplemental non-GAAP measures provide information that is useful to the assessment of the Company's performance and operating trends.

RECENT ACCOUNTING REQUIREMENTS

During the first three months of 2010, certain other accounting and financial disclosure requirements by the Financial Accounting Standards Board and the Securities and Exchange Commission (SEC) were issued. Refer to Note 16, Recent Accounting Requirements, to the unaudited Condensed Consolidated Financial Statements for more information.

Table of Contents

Avery Dennison Corporation

SAFE HARBOR STATEMENT

The matters discussed in this Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this Quarterly Report contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements, which are not statements of historical fact, may contain estimates, assumptions, projections and/or expectations regarding future events, which may or may not occur. Words such as aim, anticipate, assume, believe, continue, could, estimate, expect, guidance, intend, maintain, plan, potential, project, seek, shall, should, target, will, would, or variations thereof and other expressions to future events and trends, identify forward-looking statements. Such forward-looking statements, and financial or other business targets, are subject to certain risks and uncertainties, which could cause actual results to differ materially from expected results, performance or achievements of the Company expressed or implied by such forward-looking statements.

Certain of such risks and uncertainties are discussed in more detail in Part I, Item 1A, Risk Factors, to the Company's Annual Report on Form 10-K for the year ended January 2, 2010, and include, but are not limited to, risks and uncertainties relating to investment in development activities and new production facilities; fluctuations in cost and availability of raw materials; ability of the Company to achieve and sustain targeted cost reductions; ability of the Company to generate sustained productivity improvement; successful integration of acquisitions; successful implementation of new manufacturing technologies and installation of manufacturing equipment; the financial condition and inventory strategies of customers; customer and supplier concentrations; changes in customer order patterns; loss of significant contract(s) or customer(s); timely development and market acceptance of new products; fluctuations in demand affecting sales to customers; collection of receivables from customers; impact of competitive products and pricing; selling prices; business mix shift; volatility of capital and credit markets; impairment of capitalized assets, including goodwill and other intangibles; credit risks; ability of the Company to obtain adequate financing arrangements and to maintain access to capital; fluctuations in interest and tax rates; fluctuations in pension, insurance and employee benefit costs; impact of legal proceedings; changes in tax laws and regulations; changes in governmental regulations; changes in political conditions; fluctuations in foreign currency exchange rates and other risks associated with foreign operations; worldwide and local economic conditions; impact of epidemiological events on the economy and the Company's customers and suppliers; acts of war, terrorism and natural disasters; and other factors.

The Company believes that the most significant risk factors that could affect its financial performance in the near-term include (1) the impact of economic conditions on underlying demand for the Company's products and on the carrying value of its assets; (2) the impact of competitors' actions, including pricing, expansion in key markets, and product offerings; (3) the degree to which higher costs can be offset with productivity measures and/or passed on to customers through selling price increases, without a significant loss of volume; and (4) the impact of changes in tax laws and regulations throughout the world.

The Company's forward-looking statements represent judgment only on the dates such statements were made. By making such forward-looking statements, the Company assumes no duty to update them to reflect new, changed or unanticipated events or circumstances, other than as may be required by law.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There are no material changes in the information provided in Part II, Item 7A of the Company's Form 10-K for the fiscal year ended January 2, 2010.

ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(f)) that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding the required disclosure.

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired

control objectives, and management necessarily is required to apply its judgement in evaluating the cost-benefit relationship of possible controls and procedures.

The Company's disclosure controls system is based upon a global chain of financial and general business reporting lines that converge in the Company's headquarters in Pasadena, California. As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the quarter covered by this report.

Table of Contents

Avery Dennison Corporation

Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding the required disclosure. The Company periodically assesses its overall control environment, including the control environment of acquired businesses.

There has been no change in the Company's internal control over financial reporting during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

29

Table of Contents

Avery Dennison Corporation

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are involved in various lawsuits, claims, inquiries, and other legal, regulatory and compliance matters, most of which are routine to the nature of the business. Based upon current information, management believes that the impact of the resolution of these matters is not material to the Company's financial position, or is not estimable.

ITEM 1A. RISK FACTORS

Our ability to attain our goals and objectives is materially dependent on numerous factors and risks, including but not limited to matters described in Part I, Item 1A, of the Company's Form 10-K for the fiscal year ended January 2, 2010.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Not Applicable

(b) Not Applicable

(c) Purchases of Equity Securities by Issuer

The Board of Directors has authorized the repurchase of shares of the Company's outstanding common stock. Repurchased shares may be reissued under the Company's stock option and incentive plans or used for other corporate purposes. The Company did not repurchase any registered equity securities in the first three months of 2010.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable

ITEM 4. (RESERVED)

Not Applicable

ITEM 5. OTHER INFORMATION

Not Applicable

ITEM 6. EXHIBITS

- Exhibit 3.1 Restated Certification of Incorporation, as amended as of April 22, 2010
- Exhibit 3.2 By-laws, as amended and restated, are incorporated by reference to the current report on Form 8-K, filed April 27, 2010
- Exhibit 10.14 2007 Amendment and Restatement of Avery Dennison Corporation Employee Savings Plan
- Exhibit 10.18.2 2005 Directors Variable Deferred Compensation Plan, amended and restated
- Exhibit 10.31.2 2005 Executive Variable Deferred Retirement Plan, amended and restated
- Exhibit 12 Computation of Ratio of Earnings to Fixed Charges
- Exhibit 31.1 D. A. Scarborough Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- Exhibit 31.2 D. R. O Bryant Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- Exhibit 32.1 D. A. Scarborough Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- Exhibit 32.2 D. R. O Bryant Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Table of Contents

Avery Dennison Corporation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AVERY DENNISON CORPORATION
(Registrant)

/s/ Daniel R. O Bryant
Daniel R. O Bryant
Executive Vice President, Finance, and
Chief Financial Officer
(Principal Financial Officer)

/s/ Mitchell R. Butier
Mitchell R. Butier
Corporate Vice President, Global Finance,
and
Chief Accounting Officer
(Principal Accounting Officer)

May 12, 2010

31