NTT DOCOMO INC Form 6-K November 02, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of October, 2009. Commission File Number: 001-31221 Total number of pages: 66

NTT DoCoMo, Inc. (Translation of registrant s name into English)

Sanno Park Tower 11-1, Nagata-cho 2-chome Chiyoda-ku, Tokyo 100-6150 Japan (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

**Form 20-F** b **Form 40-F** o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): o

*Note:* Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): o

*Note:* Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No b

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Information furnished in this form:

- 1. Earnings release dated October 30, 2009 announcing the company s results for the six months ended September 30, 2009
- 2. Materials presented in conjunction with the earnings release dated October 30, 2009 announcing the company s results for the six months ended September 30, 2009

### **Table of Contents**

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NTT DoCoMo, Inc.

Date: October 30, 2009 By: /s/ OSAMU HIROKADO

Osamu Hirokado

**Head of Investor Relations** 

Financial Statements October 30, 2009
For the Six Months Ended September 30, 2009

[U.S. GAAP]

Name of registrant: NTT DoCoMo, Inc. (URL http://www.nttdocomo.co.jp/)

Code No.: 9437

Stock exchange on which the Company s shares are listed: Tokyo Stock Exchange-First Section

Representative: Ryuji Yamada, Representative Director, President and

Chief Executive Officer

Contact: Ken Takeuchi, Senior Manager, General Affairs

Department / TEL +81-3-5156-1111

Scheduled date for filing of quarterly report: November 4, 2009 Scheduled date for dividend payment: November 20, 2009

# 1. Consolidated Financial Results for the Six Months Ended September 30, 2009 (April 1, 2009 September 30, 2009)

### (1) Consolidated Results of Operations

Amounts are rounded off to the nearest 1 million yen.

			(Millions o	f yen)		
	Operating Re	evenues	Operating	Income	Income b	
Six months ended September 30,						
2009	2,145,807	(5.4)%	485,223	(15.9)%	479,881	(14.3)%
Six months ended September 30,						
2008	2,267,784		576,946		560,156	

(Percentages above represent changes compared to the corresponding previous quarterly period)

Since Net Income includes noncontrolling interests from the fiscal year ending March 31, 2010 in accordance with the accounting pronouncement issued in December 2007 relating to noncontrolling interests, Net Income is not presented on this page. For further details, see Noncontrolling Interests in Consolidated Financial Statements on page 3.

### (2) Consolidated Financial Position

(Millions of yen, except per share amounts)

					NTT DoCoMo,
		NTT DoCoMo,	<b>Equity</b> (Ratio of		Inc. Shareholders
		Inc.	DoCoMo		Equity
	Total	Shareholders	Shareholde	rs Equity	per
	Assets	Equity	to Total A	Assets)	Share
					109,006.71
September 30, 2009	6,501,764	4,552,099		70.0%	(yen)
					103,965.64
March 31, 2009	6,488,220	4,341,585		66.9%	(yen)
NTT DoCoMo, Inc. Shareholders	Equity was previou	isly referred to as	Shareholders	Equity in	prior years.

2. Dividends

### Cash dividends per share (yen)

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	End of the first quarter	End of the second quarter	End of the third quarter	Year-end	Total
Year ended March 31, 2009		2,400.00		2,400.00	4,800.00
Year ending March 31, 2010		2,600.00			
Year ending March 31, 2010					
(Forecasts)				2,600.00	5,200.00
Change in forecasts of dividend	s during the thre	e months ended Septe	ember 30, 2009: N	one	

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# 3. Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 (April 1, 2009 March 31, 2010)

		(Millions o	f yen)		
	Operating Revenues	Operat Incon	0	Incon befor Incon Taxe	e ne
Year ending March 31, 2010	4,276,000 (3.9)%	830,000	(0.1)%	825,000	5.7%

(Percentages above represent changes compared to the previous year)

Change in earnings forecasts for the fiscal year ending March 31, 2010 during the three months ended September 30, 2009: Yes

Since Net Income includes noncontrolling interests from the fiscal year ending March 31, 2010 in accordance with the accounting pronouncement issued in December 2007 relating to noncontrolling interests, Net Income for the Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 is not presented on this page. For further details, see Noncontrolling Interests in Consolidated Financial Statements on page 3.

### 4. Others

(1) (2) (3)	<ul> <li>Application of accounting which is simplified or exceptional for quarterly consolidated financial statements</li> <li>Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial</li> </ul>							
(4)	statements (i) Changes due to revision of accounting standards and other re (ii) Others: (See more information on page 13.)	gulations:		Yes None				
(4)	Number of issued shares (common stock) (i) Number of issued shares (inclusive of treasury stock):	As of September 30, 2009: As of March 31, 2009:	43,950,000 shares 43,950,000 shares					
	(ii) Number of treasury stock:	As of September 30, 2009: As of March 31, 2009:	2,190,193 shares 2,190,193 shares					
	(iii) Number of weighted average common shares outstanding:	For the six months ended September 30, 2009: For the six months ended September 30,	41,759,807 shares 42,406,379					

\* Explanation for forecasts of operation and other notes:

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2008:

shares

With regard to the assumptions and other related matters concerning consolidated financial results forecasts for the fiscal year ending March 31, 2010, refer to pages 12 and 22.

Consolidated financial statements in this earnings release are unaudited.

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### **Noncontrolling Interests in Consolidated Financial Statements**

Effective April 1, 2009, DOCOMO adopted the accounting pronouncement issued in December 2007 relating to noncontrolling interests in consolidated financial statements. This pronouncement requires Noncontrolling interests, which was previously referred to as Minority interests, held by parties other than the parent be clearly identified, labeled and presented in the consolidated statement of financial position within equity, but separate from the parent s equity. This pronouncement also requires changes in a parent s ownership interest while the parent retains its controlling financial interest in its subsidiary be accounted for as equity transactions.

Upon the adoption of this pronouncement, Net income, which includes net income or loss attributable to noncontrolling interests, and Net income attributable to NTT DoCoMo, Inc. are both presented in the consolidated statements of income and comprehensive income. Net Income Attributable to NTT DoCoMo, Inc., Basic Earnings per Share Attributable to NTT DoCoMo, Inc. and Diluted Earnings per Share Attributable to NTT DoCoMo, Inc. for the Consolidated Financial Results for the Six Months Ended September 30, 2008 and 2009, as well as Net Income Attributable to NTT DoCoMo, Inc. and Basic Earnings per Share Attributable to NTT DoCoMo, Inc. for the Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 are as follows:

Consolidated Financial Results for the Six Months Ended September 30, 2009 (April 1, 2009 September 30, 2009) Consolidated Results of Operations

(Millions of yen, except per share amounts)

	Net Inco Attributa	ble to	Basic Earnings per Share Attributable to NTT	Diluted Earnings per Share Attributable to NTT DoCoMo,	
	NTT DoC	,	DoCoMo,		
	Inc.*	:	Inc.	Inc.	
			6,817.99		
Six months ended September 30, 2009	284,718	(17.9)%	(yen)		
			8,174.69		
Six months ended September 30, 2008	346,659		(yen)		
(Percentage above represents changes compared to the corr	esponding previ	ous quarter	ly period)		

Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 (April 1, 2009 March 31, 2010)

(Millions of yen, except per share amounts) **Rasic Earnings** 

	Dasic Earnings
	per Share
<b>Net Income</b>	
Attributable to	Attributable to
NTT DoCoMo,	NTT DoCoMo,
Inc.*	Inc.
493,000 4.5%	11,805.61 (yen)
,	

Year ending March 31, 2010 (Percentage above represents changes compared to the previous year)

Net Income attributable to NTT DoCoMo, Inc. is calculated in the

same manner as
Net income for
the fiscal year
ended
March 31, 2009.

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# Earnings Release for the Six Months Ended September 30, 2009 << 1. Operating Results >>

### 1. Business Overview

As Japan s mobile phone market has continued to mature in line with the rise in cellular penetration rate, competition among operators has intensified in such areas as acquisition of subscribers and further improvement of service offerings.

Under these market conditions, we have moved ahead with our business transformation initiatives from a customer-centric perspective based on our new action plan, Change and Challenge. We aim to further grow our revenues by offering a wide array of services catered to the diverse needs of customers, thereby expanding the data communications market.

During the second quarter of this fiscal year, we strived to expand subscribers packet usage by revising the rate of our two-tier flat-rate services Pake-hodai double and Biz-hodai double while enriching our video content services such as docomo-doga. We also launched the Mobile Phone Checking Service to provide free basic after-care, including checkups, minor repairs and consulting, and reinforced our Battery Pack Anshin Support program by offering the option of receiving a free portable charger instead of receiving a free battery-pack in an effort to improve our after-sales support. Meanwhile, to offer greater convenience to our customers, we commenced docomo Mobile Remittance which enables individual users to make remittance simply by designating the payee s mobile phone number without registering for the service or opening a new bank account. Furthermore, we started marketing seven new models of handsets, including Japan s first Android \* phone, HT-03A, and Raku Raku Phone VI, the first waterproof model in the Raku Raku Phone series featuring easy operability, to cater to the diverse needs of customers. For the three months ended September 30, 2009, we recorded operating revenues and operating income of ¥1,061.1 billion (a decrease of ¥36.5 billion from the same period of the prior year) and ¥233.4 billion (a decrease of ¥47.1 billion from the same period of the prior year), respectively. Income before income taxes was ¥232.4 billion and net income attributable to NTT DoCoMo, Inc. was ¥137.3 billion. For the six months ended September 30, 2009, operating revenues and operating income were \(\frac{\pma}{2}\),145.8 billion (down \(\frac{\pma}{122.0}\) billion from the same period of the prior year) and ¥485.2 billion (down ¥91.7 billion from the same period of the prior year), respectively. Income before income taxes was ¥479.9 billion and net income attributable to NTT DoCoMo, Inc. was ¥284.7 billion.

\* Android is a software stack which offers a free and open applications development environment.

Notes: 1. Consolidated financial statements as of September 30, 2008 and 2009, and for the three months and six months ended September 30, 2008 and 2009 in this release

are unaudited.

2. Amounts in this release are rounded off.

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### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

Consolidated results of operations for the three months and six months ended September 30, 2008 and 2009, respectively, were as follows:

<Results of operations>

	Billions of yen (UNAUDITED) (UNAUDITED)						
	Three months		Three months				
		ended eptember	,	ended September 30,		Increase	
		0, 2008		2009		(Decrease)	
Operating revenues	¥	1,097.5	¥	1,061.1	¥	(36.5)	(3.3)%
Operating expenses		817.1		827.6		10.6	1.3
Operating income		280.5		233.4		(47.1)	(16.8)
Other income (expense)		(8.7)		(1.0)		7.7	88.7
Income before income taxes		271.7		232.4		(39.3)	(14.5)
Income taxes		101.4		93.9		(7.5)	(7.4)
Equity in net income (losses) of affiliates		2.8		(0.5)		(3.3)	
Net Income		173.1		138.0		(35.1)	(20.3)
Less: Net (income) loss attributable to noncontrolling interests		0.0		(0.7)		(0.7)	
Net income attributable to NTT DoCoMo,							
Inc.	¥	173.1	¥	137.3	¥	(35.8)	(20.7)%
EBITDA margin*		42.7%		38.6%	(4.	1) point	
ROCE*		5.7%		4.5%	(1	2) point	
ROCE after tax effect*		3.4%		2.7%	(0.	7) point	

		Billions of	yen		
	(UNAUDITED)	(UNAUDITED)			
	Six months				
	ended	Six months ended		Increase	;
	September	September 30,			
	30, 2008	2009		(Decrease	e)
Operating revenues	¥ 2,267.8	¥ 2,145.8	¥	(122.0)	(5.4)%
Operating expenses	1,690.8	1,660.6		(30.3)	(1.8)
Operating income	576.9	485.2		(91.7)	(15.9)
Other income (expense)	(16.8)	(5.3)		11.4	68.2
Income before income taxes	560.2	479.9		(80.3)	(14.3)

Income taxes Equity in net income (losses) of affiliates Net Income Less: Net (income) loss attributable to		219.4 5.9 346.7		194.1 0.3 286.1		(25.3) (5.6) (60.6)	(11.5) (95.1) (17.5)
noncontrolling interests		(0.0)		(1.3)		(1.3)	
Net income attributable to NTT DoCoMo, Inc.	¥	346.7	¥	284.7	¥	(61.9)	(17.9)%
EBITDA margin*		41.4%		39.09	<b>%</b> (2	.4) point	
ROCE*		11.9%		9.69	<b>%</b> (2	3) point	
ROCE after tax effect*		7.0%		5.79	<b>%</b> (1	.3) point	

\* EBITDA and EBITDA margin, as we

margin, as we use them in this earnings release,

are different

from EBITDA as used in Item

10(e) of

Regulation S-K

and may not be

comparable to

similarly titled

measures used

by other

companies. For

an explanation

of our

definitions of

EBITDA,

**EBITDA** 

margin, ROCE

and ROCE after

tax effect, see

Reconciliations

of the Disclosed

Non-GAAP

Financial

Measures to the

Most Directly

Comparable

**GAAP** Financial

Measures on

page 21.

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### **DOCOMO Earnings Release**

Six Months Ended September 30, 2009

<Operating revenues>

	n	AUDITED) Three nonths ended	T	Billions of y NAUDITED)  Three months ended	/en	Increase	
		ptember 0, 2008	5	eptember 30, 2009		(Decrease	)
Wireless services	¥	971.1	¥	951.5	¥	(19.6)	(2.0)%
Cellular services revenues		935.5		884.3		(51.2)	(5.5)
- Voice revenues		555.1		487.6		(67.4)	(12.1)
Including: FOMA services		482.2		453.8		(28.4)	(5.9)
- Packet communications revenues		380.4		396.6		16.2	4.3
Including: FOMA services		363.2		388.4		25.2	6.9
Other revenues		35.6		67.2		31.6	88.7
Equipment sales		126.5		109.6		(16.9)	(13.3)
Total operating revenues	¥	1,097.5	¥	1,061.1	¥	(36.5)	(3.3)%

	(UNAUDITE Six months	, ,	Billions of y	yen		
	ended September		months ended eptember 30,		Increas	e
	30, 2008	36	2009		(Decreas	se)
Wireless services	¥ 1,948.5	5 ¥	1,893.3	¥	(55.3)	(2.8)%
Cellular services revenues	1,871.9	)	1,766.2		(105.7)	(5.6)
- Voice revenues	1,125.4	ŀ	978.3		(147.1)	(13.1)
Including: FOMA services	968.9	)	904.2		(64.7)	(6.7)
- Packet communications revenues	746.5	;	<b>787.9</b>		41.4	5.5
Including: FOMA services	710.9	)	769.9		59.0	8.3
Other revenues	76.7	7	127.1		50.4	65.8
Equipment sales	319.2	2	252.5		(66.7)	(20.9)
Total operating revenues	¥ 2,267.8	8 ¥	2,145.8	¥	(122.0)	(5.4)%

Note: Voice revenues include data communications revenues through circuit switching systems. <Operating expenses>

	Billions of yen	
(UNAUDITED)	(UNAUDITED)	
Three		
months	Three months	
ended	ended	Increase
		(Decrease)

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		otember 0, 2008	S	September 30, 2009			
Personnel expenses	¥	63.4	¥	62.5	¥	(1.0)	(1.5)%
Non-personnel expenses		467.3		498.2		30.9	6.6
Depreciation and amortization		179.9		168.8		(11.1)	(6.2)
Loss on disposal of property, plant and							
equipment and intangible assets		12.7		10.4		(2.3)	(18.2)
Communication network charges		83.5		<b>78.1</b>		(5.4)	(6.5)
Taxes and public dues		10.3		9.7		(0.6)	(5.7)
Total operating expenses	¥	817.1	¥	827.6	¥	10.6	1.3%

	Billions of yen									
	(UNA	AUDITED)	(UI	NAUDITED)						
	Six	x months								
		ended	Six	months ended		Increase				
	Se	ptember	September 30,							
	3	0, 2008		2009		(Decrease	a)			
Personnel expenses	¥	126.7	¥	126.8	¥	0.2	0.1%			
Non-personnel expenses		1,011.3		1,001.9		(9.4)	(0.9)			
Depreciation and amortization		348.4		337.8		(10.6)	(3.0)			
Loss on disposal of property, plant and										
equipment and intangible assets		18.7		18.6		(0.1)	(0.5)			
Communication network charges		165.8		155.8		(10.0)	(6.0)			
Taxes and public dues		20.0		19.6		(0.4)	(2.0)			
Total operating expenses	¥	1,690.8	¥	1,660.6	¥	(30.3)	(1.8)%			

### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### 2. Segment Information

### (1) Mobile phone business

As of September 30, 2009, total number of our cellular services subscriptions reached 55.19 million, posting an increase of 1.25 million compared to the number as of September 30, 2008, of which FOMA subscriptions accounted for 92.9%, or 51.26 million. Our cellular churn rate for the three months ended September 30, 2009 improved significantly to 0.46%, compared to 0.52% for the same period of the prior year, as a result of the various measures that we implemented with the aim of enhancing customer satisfaction.

The number of subscribers to the new discount services including Fami-wari MAX50 introduced in August 2007 totaled approximately 34.80 million, while the subscription count of Value Plan launched in November 2007 was approximately 27.00 million as of September 30, 2009. As a consequence, aggregate average monthly revenue per unit (ARPU) of cellular (FOMA+mova) services for the three months ended September 30, 2009, decreased to \(\frac{1}{2}\)5,420 (down 7.5% compared to the same period of the prior year).

With respect to equipment sales, the number of handsets sold during the three months ended September 30, 2009, declined by 0.85 million from the same period of the prior year to 4.46 million units. Equipment sales revenues and cost of equipment sold posted a decrease from the same period of the prior year due to a reduction in the number of handsets sold to agent resellers and the procurement cost per unit.

As a result, operating revenues and operating income from mobile phone business for the three months ended September 30, 2009 were \(\frac{\pmathbf{1}}{1,031.1}\) billion and \(\frac{\pmathbf{2}}{234.3}\) billion, respectively. For the six months ended September 30, 2009, operating revenues and operating income from mobile phone business were \(\frac{\pmathbf{2}}{2,089.0}\) billion and \(\frac{\pmathbf{4}}{489.5}\) billion, respectively.

Number of subscriptions by services, trend of ARPU and other operating data are as follows:

<Number of subscriptions by services>

Thousand	su	bscr	ipt	ions
----------	----	------	-----	------

		_	Increas	e
	September	September 30,		
	30, 2008	2009	(Decreas	se)
Cellular services	53,937	55,186	1,250	2.3%
Cellular (FOMA) services	46,444	51,258	4,814	10.4
Including: i-channel services	16,044	16,692	648	4.0
Including: i-concier services		2,337		
Including: flat-rate services for unlimited				
i-mode usage	13,949	21,519	7,570	54.3
Cellular (mova) services	7,493	3,928	(3,565)	(47.6)
i-mode services	48,069	48,670	601	1.3

Notes: 1. Number of

subscriptions of Cellular services and Cellular (FOMA) services includes Communication Module services subscriptions.

2.

Effective March 3, 2008, FOMA services subscription became mandatory for subscription to 2in1 \* service. Such FOMA services subscriptions to 2in1 services are included in the above numbers of Cellular services subscriptions and Cellular (FOMA) services subscriptions.

# 3. Number of subscriptions to flat-rate services for unlimited i-mode usage = Pake-hodai subscriptions + Pake-hodai full subscriptions + Pake-hodai double subscriptions

4. Number of
i-mode
subscriptions =
Cellular
(FOMA) i-mode
subscriptions +
Cellular (mova)
i-mode
subscriptions

\* 2in1 refers to an optional network service which enables a subscriber to subscribe to an additional phone number and an

e-mail address for a single compatible handset.

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### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

<Number of handsets sold and churn rate>

		Thousand units		
	Three months ended	Three months ended	Increase	
	September	September 30,	1110104150	
	30, 2008	2009	(Decrease)	
Cellular services	5,318	4,464	(854)	(16.1)%
Cellular (FOMA) services	- ,-	, -	( )	( )
New FOMA subscription	1,118	1,071	(47)	(4.2)
Change of subscription from mova to FOMA	796	587	(209)	(26.2)
FOMA handset upgrade by FOMA	,,,,		(/	(==)
subscribers	3,370	2,800	(569)	(16.9)
Cellular (mova) services	- <b>,</b> - · · ·	,	( )	( )
New mova subscription	23	4	(18)	(82.1)
mova handset upgrade by mova subscribers and change of subscription from FOMA to			( - /	(- ' )
mova	12	2	(10)	(84.5)
	0.700	0.469	(0.06)	
Churn Rate	0.52%	0.46%	point	
		Thousand units		
	Six			
	months	Six months		
	ended	ended	Increase	
	September	September 30,		
	30, 2008	2009	(Decrease)	
Cellular services	10,265	8,808	(1,457)	(14.2)%
Cellular (FOMA) services				
New FOMA subscription	2,157	2,057	(100)	(4.6)
Change of subscription from mova to FOMA	1,632	1,400	(232)	(14.2)
FOMA handset upgrade by FOMA				
subscribers	6,402	5,339	(1,063)	(16.6)
Cellular (mova) services				
New mova subscription	45	8	(37)	(82.6)
mova handset upgrade by mova subscribers				
and change of subscription from FOMA to				
mova	29	4	(25)	(85.5)
			(0.06)	
Churn Rate	0.51%	0.45%	(0.06) point	
Churn Rate	0.51% 8	0.45%		

### **DOCOMO Earnings Release**

<Trend of ARPU and MOU>

### Six Months Ended September 30, 2009

	Yen/Minutes							
	Three months ended September 30, 2008	Three months ended September 30, 2009	Increase (Decrease)					
Aggregate ARPU* (FOMA+mova)	¥ 5,860	¥ 5,420	¥ (440)	(7.5)%				
Voice ARPU	3,450	2,970	(480)	(13.9)				
Packet ARPU	2,410	2,450	40	1.7				
Aggregate ARPU (FOMA)	6,180	5,560	(620)	(10.0)				
Voice ARPU	3,500	2,970	(530)	(15.1)				
Packet ARPU	2,680	2,590	(90)	(3.4)				
Aggregate ARPU (mova)	3,820	3,500	(320)	(8.4)				
Voice ARPU	3,120	2,890	(230)	(7.4)				
i-mode ARPU	700	610	(90)	(12.9)				
MOU* (FOMA+mova) (minutes)	138	137	(1)	(0.7)%				

# Yen/Minutes

	e: Sep	months nded tember , 2008		nonths ended stember 30, 2009		Increase (Decreas	
Aggregate ARPU* (FOMA+mova)	¥	5,870	¥	5,430	¥	(440)	(7.5)%
Voice ARPU		3,510		2,990		(520)	(14.8)
Packet ARPU		2,360		2,440		80	3.4
Aggregate ARPU (FOMA)		6,220		5,590		(630)	(10.1)
Voice ARPU		3,560		2,990		(570)	(16.0)
Packet ARPU		2,660		2,600		(60)	(2.3)
Aggregate ARPU (mova)		3,860		3,530		(330)	(8.5)
Voice ARPU		3,170		2,920		(250)	(7.9)
i-mode ARPU		690		610		(80)	(11.6)
MOU* (FOMA+mova) (minutes)		138		136		(2)	(1.4)%

<sup>\*</sup> See Definition and Calculation Methods of ARPU and MOU on page 20 for details of definitions and calculation methods of ARPU and

MOU. <Results of operations>

		AUDITED) Three	(1)	Billions of y U <b>NAUDITED</b> )	en			
	Se	months ended September 30, 2008		Three months ended September 30, 2009		Increase (Decrease)		
Operating revenues from mobile phone		-,				(,		
business	¥	1,081.7	¥	1,031.1	¥	(50.6)	(4.7)%	
Operating income from mobile phone								
business		286.6		234.3		(52.3)	(18.2)	
	(UNAUDITED) Six months			Billions of ye (UNAUDITED)		en		
	ended September		Six months ended September 30,		Increase			
	3	0, 2008		2009		(Decrease)		
Operating revenues from mobile phone business Operating income from mobile phone	¥	2,236.5	¥	2,089.0	¥	(147.5)	(6.6)%	
business		587.6		489.5		(98.1)	(16.7)	
		9						

### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### (2) Miscellaneous businesses

Operating revenues from miscellaneous businesses for the three months ended September 30, 2009 were ¥29.9 billion, which represented 2.8% of total operating revenues. The revenues derived mainly from home shopping services provided mainly through TV media, high-speed internet connection and video-clip casting services for hotel facilities, advertisement services, development, sales and maintenance of IT systems and credit services. Operating expenses and operating loss from miscellaneous businesses were ¥30.8 billion and ¥0.9 billion, respectively. Operating revenues, operating expenses and operating loss from miscellaneous businesses for the six months ended September 30, 2009 were ¥56.8 billion, ¥61.1 billion and ¥4.3 billion, respectively.

	`	JDITED)	(UNAU	Billions of y J <b>DITED</b> )	ren		
		hree	7D) 41				
	months ended September 30, 2008		ended ber September 30,			Increase	
						(Decrease)	
Operating revenues from miscellaneous							
businesses	¥	15.8	¥	29.9	¥	14.1	89.1%
Operating loss from miscellaneous businesses		(6.1)		(0.9)		5.2	85.8
	Billions of yen (UNAUDITED)						
			(UNA	(DITED)			
		months	G•	41 1 1		T	
	eı	nded	Six moi	nths ended		Increase	

	Six months ended September			nonths ended otember 30,	Increase		
	30	, 2008		2009		(Decreas	se)
Operating revenues from miscellaneous							
businesses	¥	31.3	¥	56.8	¥	25.5	81.4%
Operating loss from miscellaneous businesses		(10.6)		(4.3)		6.3	59.7

### 3. Trend of Capital Expenditures

We continued to improve the quality of our FOMA service area and reinforced its network capacity to meet an increase in traffic demand, together with our efforts to make capital expenditures more efficient and less costly by saving on equipment purchase costs and improving our design and construction process. Total capital expenditures for the six months ended September 30, 2009 were \mathbb{\xi}316.1 billion (down 6.0% compared to the same period of prior year).

<Breakdown of capital expenditures>

				Billions of y	en		
	(UNAUDITED) (UNAUDITED) (UNAUDITED)			JNAUDITED)			
	months			Three months			
	ended		ended			Increase	
	Sep	tember	September 30,				
	30	, 2008		2009		(Decrease)	
Mobile phone business	¥	143.0	¥	135.6	¥	(7.4)	(5.1)%
Other (including information systems)		29.7		27.4		(2.3)	(7.7)

Total capital expenditures	¥	172.7	¥	163.0	¥	(9.6)	(5.6)%	
				Billions of	yen			
	(UNAUDITED) (UNAUDITED)							
	Six months							
	e	ended	Six mo	onths ended		Increase		
	Ser	otember	Septe	ember 30,				
	_	, 2008	-	2009		(Decrease)		
Mobile phone business	¥	281.6	¥	258.0	¥	(23.6)	(8.4)%	
Other (including information systems)		54.9		58.2		3.3	6.0	
Total capital expenditures	¥	336.5	¥	316.1	¥	(20.3)	(6.0)%	
		10						

### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### << 2. Financial Review >>

### 1. Financial Position

				Bil	lions	of yen			
	(UNA	AUDITED)	(UN	NAUDITED)		Increase		(R	eference)
	Se	ptember	Se	ptember 30,				$\mathbf{N}$	Iarch 31,
	3	0, 2008		2009		(Decrease)			2009
Total assets	¥	6,173.8	¥	6,501.8	¥	328.0	5.3%	¥	6,488.2
NTT DoCoMo, Inc.									
shareholders equity		4,445.9		4,552.1		106.2	2.4		4,341.6
Liabilities		1,726.3		1,943.4		217.1	12.6		2,144.9
Including: Interest bearing									
liabilities		526.4		624.6		98.2	18.7		639.2
Equity ratio (1)		72.0%		70.0%	(2.	0) point			66.9%
Debt ratio (2)		10.6%		12.1%	1	.5 point			12.8%

Notes:(1) Equity ratio =
NTT DoCoMo,
Inc.
shareholders
equity / Total
assets

(2) Debt ratio =
Interest bearing
liabilities /
(NTT DoCoMo,
Inc.
shareholders
equity + Interest
bearing
liabilities)

### 2. Cash Flow Conditions

For the six months ended September 30, 2009, net cash provided by operating activities was \\$508.5 billion, an increase of \\$100.2 billion (24.5%) compared to the same period of the prior year, mainly due to a decrease in accounts receivables.

Net cash used in investing activities was ¥441.1 billion, an increase of ¥17.4 billion (4.1%) compared to the same period of the prior year. This was mainly due to a decrease of proceeds from redemption of long-term bailment for consumption to a related party and an increase in net purchases of short-term investments of more than 3 months for cash management purposes, which were partially offset by a decrease in purchases of property, plant and equipment and non-current investments.

Net cash used in financing activities was ¥116.9 billion, an increase of ¥11.3 billion (10.7%) compared to the same period of the prior year. This was mainly due to a decrease of proceeds from long term debt, which was partially offset by a decrease in payments to acquire treasury stock.

The balance of cash and cash equivalents was ¥550.6 billion as of September 30, 2009, a decrease of ¥48.9 billion (8.2%) from the prior fiscal year end.

	`	UDITED) months	(UN	Billions of y NAUDITED)	yen			
	ended		Six months ended			Increase		
		otember ), 2008	Se	ptember 30, 2009		(Decrease)		
Net cash provided by operating activities	¥	408.4	¥	508.5	¥	100.2	24.5%	
Net cash used in investing activities		(423.8)		(441.1)		(17.4)	(4.1)	
Net cash provided by (used in) financing								
activities		(105.6)		(116.9)		(11.3)	(10.7)	
Free cash flows (1)		(15.4)		67.4		82.8		
Free cash flows excluding the effects of								
changes in investments for cash management								
purposes (2)*		(64.6)		94.5		159.0		

Notes:(1) Free cash flows
= Net cash
provided by
operating
activities + Net
cash used in
investing
activities

(2) Changes in investments for cash management purposes = Changes by purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months

### \* See

Reconciliations of the Disclosed Non-GAAP Financial Measures to the

Most Directly Comparable GAAP Financial Measures on page 21.

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### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### <<3. Prospects for the Fiscal Year Ending March 31, 2010 >>

As Japan s mobile phone market has continued to mature in line with the rise in cellular penetration rate and the economic environment in Japan becomes severe, competition among carriers is expected to intensify even further in the future, due to competition among operators in such areas as customer acquisition and improvement of services as well as market entry by new competitors such as MVNOs.

Under these market conditions, we have decided to revise our group s full-year guidance for the fiscal year ending March 31, 2010 as described in the table below.

The operating revenues forecast has been revised downwards by \$106.0 billion from the initial guidance to \$4,276.0 billion, mainly due to a decrease in equipment sales, though this is offset by an increase in cellular services revenues resulting from an increase in the number of subscribers and our efforts to increase subscribers packet communication revenues.

On the other hand, we projected a decrease in operating expenses mainly due to the decrease in cost of equipment sold in line with our revised forecasts of number of handsets to be sold, and improvement of cost efficiency in network-related costs. Accordingly, our forecast of operating income remains unchanged from the original forecast of ¥830.0 billion.

Billions of ven

				DII	поп	s or yen			
		Year							
		ending	`	Year ending				Y	ear ended
	$\mathbf{M}$	Iarch 31,						N	March 31,
		2010	M	arch 31, 2010		Increase			2009
	(	Original		(Revised				(Actual	
	F	orecasts)		Forecasts)		(Decrease)			Results)
Operating revenues	¥	4,382.0	¥	4,276.0	¥	(106.0)	(2.4)%	¥	4,448.0
Operating income		830.0		830.0					831.0
Income before income taxes		832.0		825.0		(7.0)	(0.8)%		780.5
Net income attributable to									
NTT DoCoMo, Inc.		493.0		493.0					471.9
Capital expenditures		690.0		690.0					737.6
Adjusted free cash flows *		380.0		360.0		(20.0)	(5.3)%		93.4
EBITDA *		1,569.0		1,563.0		(6.0)	(0.4)%		1,678.4
EBITDA margin *		35.8%		36.6%	(	).8 point			37.7%
ROCE *		16.2%		16.2%					17.1%
ROCE after tax effect *		9.6%		9.6%					10.1%

\* EBITDA and EBITDA margin, as we use them, are different from EBITDA as used in Item 10(e) of Regulation S-K and may not be comparable to similarly titled

measures used by other companies. For an explanation of our definition of free cash flows excluding changes in investments for cash management purposes, EBITDA, **EBITDA** margin, ROCE and ROCE after tax effect, see Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable **GAAP** Financial Measures on

page 21.

The financial forecasts for the fiscal year ending March 31, 2010 are based on the forecasts of the following operating data:

				Millio	n subs	scriptions/Yen			
	Ma	rch 31,							March 31,
	2	2010	Marc	h 31, 2010		Increase			2009
	(O:	riginal	(R	Revised					(Actual
	For	ecasts)	Fo	recasts)		(Decrease)			Results)
Cellular services		55.76		55.80		0.04	0.1%		54.60
Cellular (FOMA) services		52.98		53.03		0.05	0.1%		49.04
Cellular (mova) services		2.78		2.77		(0.01)	(0.4)%		5.56
i-mode services		48.85		48.90		0.05	0.1%		48.47
Aggregate ARPU (FOMA +									
mova)	¥	5,280	¥	5,300	¥	20	0.4%	¥	5,710
Voice ARPU		2,860		2,840		(20)	(0.7)%		3,330
Packet ARPU		2,420		2,460		40	1.7%		2,380
Notes:									

 Number of i-mode subscriptions includes numbers of cellular

(FOMA) and cellular (mova) i-mode subscriptions.

2. See Definition and Calculation Methods of ARPU and MOU on page 20 for details of definitions and calculation methods of ARPU.

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### **Table of Contents**

### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### <<4. Others >>

- 1. Changes in significant subsidiaries for the six months ended September 30, 2009 (which resulted in changes in scope of consolidation): None
- 2. Application of accounting which is simplified or exceptional for quarterly consolidated financial statements:
- 3. Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements:

### **Accounting Standards Codification**

Effective July 1, 2009, DOCOMO adopted the accounting pronouncement issued by Financial Accounting Standards Board (FASB) in June 2009 relating to FASB Accounting Standards Codification (ASC). This pronouncement established ASC as the single source of authoritative accounting principles generally accepted in the United States of America (U.S. GAAP), and reorganized then-existing U.S. GAAP pronouncements into ASC. Upon the adoption of this pronouncement, the descriptions and references of accounting standards in DOCOMO s financial statements are made in accordance with ASC. The adoption of this pronouncement did not have any impact on DOCOMO s results of operations and financial position.

### **Business Combinations**

Effective April 1, 2009, DOCOMO adopted the accounting pronouncement issued in December 2007 relating to business combinations. This pronouncement requires an acquirer in a business combination to generally recognize and measure all the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at their fair values as of the acquisition date. This pronouncement also requires the acquirer to recognize and measure as goodwill the excess of consideration transferred plus the fair value of any noncontrolling interest in the acquiree at the acquisition date over the fair value of the identifiable net assets acquired. The excess of the fair value of the identifiable net assets acquired over consideration transferred plus the fair value of any noncontrolling interest in the acquiree at the acquisition date is required to be recognized and measured as a gain from a bargain purchase. The adoption of this pronouncement did not have a material impact on DOCOMO s results of operations and financial position.

### **Noncontrolling Interests in Consolidated Financial Statements**

Effective April 1, 2009, DOCOMO adopted the accounting pronouncement issued in December 2007 relating to noncontrolling interests in consolidated financial statements. This pronouncement requires noncontrolling interests held by parties other than the parent be clearly identified, labeled and presented in the consolidated statement of financial position within equity, but separate from the parent s equity. This pronouncement also requires changes in a parent s ownership interest while the parent retains its controlling financial interest in its subsidiary be accounted for as equity transactions. Upon the adoption of this pronouncement, Noncontrolling interests , which was previously referred to as Minority interests and classified between Total liabilities and Shareholders equity in the consolidate balance sheets, is now included as a separate component of Equity . In addition, Net income in the consolidated statements of income and comprehensive income now includes net income or loss attributable to noncontrolling interests, which was previously referred to as Minority interests and deducted. As a result, the adoption of this pronouncement changed the presentation and disclosure of noncontrolling interests in the consolidated financial statements retrospectively, but did not have a material impact on DOCOMO s results of operations and financial position.

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### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### << 5. Consolidated Financial Statements >>

### 1. Consolidated Balance Sheets

	Millions of yen (UNAUDITE				
	March 31, 2009	<b>September 30, 2009</b>			
ASSETS	2009	September 30, 2009			
Current assets:					
Cash and cash equivalents	¥ 599,548	¥ 550,642			
Short-term investments	2,448	32,158			
Accounts receivable	835,063	779,913			
Allowance for doubtful accounts	(15,072)	(17,105)			
Inventories	123,206	178,787			
Deferred tax assets	102,903	99,852			
Prepaid expenses and other current assets	179,632	207,675			
Total current assets	1,827,728	1,831,922			
Property, plant and equipment:					
Wireless telecommunications equipment	5,361,043	5,422,824			
Buildings and structures	814,056	821,085			
Tools, furniture and fixtures	519,213	526,140			
Land	198,985	198,874			
Construction in progress	99,232	112,674			
Accumulated depreciation and amortization	(4,301,044)	(4,439,012)			
Total property, plant and equipment, net	2,691,485	2,642,585			
Non-current investments and other assets:					
Investments in affiliates	572,014	590,671			
Marketable securities and other investments	141,544	151,126			
Intangible assets, net	578,728	594,021			
Goodwill	154,385	183,515			
Other assets	273,440	253,570			
Deferred tax assets	248,896	254,354			
Total non-current investments and other assets	1,969,007	2,027,257			
Total assets	¥ 6,488,220	¥ 6,501,764			
I IADH PELECAND EQUIEN					
LIABILITIES AND EQUITY					
Current liabilities:	V 20.000	V 14000			
Current portion of long-term debt	¥ 29,000	¥ 14,000			
Accounts payable, trade	668,525	475,995			
Accrued payroll	58,627	51,233			

Total liabilities and equity	¥ 6,488,220 ¥	6,501,764
Total equity	4,343,308	4,558,343
Noncontrolling interests	1,723	6,244
Total NTT DoCoMo, Inc. shareholders equity	4,341,585	4,552,099
Treasury stock, at cost	(389,299)	(389,299)
Accumulated other comprehensive income (loss)	(65,689)	(39,669)
Retained earnings	3,061,848	3,246,342
Additional paid-in capital	785,045	785,045
Common stock	949,680	949,680
Equity: NTT DoCoMo, Inc. shareholders equity		
Total liabilities	2,144,912	1,943,421
Total long-term liabilities	996,477	1,041,173
Other long-term liabilities	239,918	279,204
Liability for employees retirement benefits	146,326	151,413
Long-term debt (exclusive of current portion)	610,233	610,556
Long-term liabilities:	(10.222	(10.55)
Total current liabilities	1,148,435	902,248
Other current liabilities	152,354	152,223
Accrued income taxes	238,742	207,743
Accrued interest	1,187	1,054

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### **DOCOMO Earnings Release**

### Six Months Ended September 30, 2009

### 2. Consolidated Statements of Income and Comprehensive Income

		AUDITED)	lions o	f yen <b>NAUDITED</b> )
		x months ended eptember	Six	months ended
		30, 2008	Sept	ember 30, 2009
Operating revenues: Wireless services	V	1 049 540	¥	1 902 265
Equipment sales	Ŧ	1,948,540 319,244	Ŧ	1,893,265 252,542
Total operating revenues		2,267,784		2,145,807
Total operating revenues		2,207,704		2,143,007
Operating expenses:				
Cost of services (exclusive of items shown separately below)		413,731		449,617
Cost of equipment sold (exclusive of items shown separately below)		408,027		340,877
Depreciation and amortization		348,387		337,809
Selling, general and administrative		520,693		532,281
Total operating expenses		1,690,838		1,660,584
Operating income		576,946		485,223
Other income (expense):				
Interest expense		(2,398)		(2,989)
Interest income		1,045		668
Other, net		(15,437)		(3,021)
Total other income (expense)		(16,790)		(5,342)
Income before income taxes		560,156		479,881
Income taxes:				
Current		233,831		210,887
Deferred		(14,434)		(16,764)
Total income taxes		219,397		194,123
Equity in net income (losses) of affiliates, net of applicable taxes		5,921		292
Net income		346,680		286,050
Less: Net (income) loss attributable to noncontrolling interests		(21)		(1,332)
Net income attributable to NTT DoCoMo, Inc.	¥	346,659	¥	284,718
Net income Other comprehensive income (loss): Unrealized holding gains (losses) on available for sale securities, net of	¥	346,680	¥	286,050
Unrealized holding gains (losses) on available-for-sale securities, net of applicable taxes		(5,945)		14,082

Change in fair value of derivative instruments, net of applicable taxes	(159)	(35)	
Foreign currency translation adjustment, net of applicable taxes	(16,672)		11,691
Pension liability adjustment, net of applicable taxes	(362)		296
Total other comprehensive income (loss)	(23,138)		26,034
Comprehensive income	323,542		312,084
Less: Comprehensive (income) loss attributable to noncontrolling interests	(20)		(1,346)
Comprehensive income attributable to NTT DoCoMo, Inc.	¥ 323,522	¥	310,738
PER SHARE DATA Weighted average common shares outstanding Basic and Diluted (shares)	42,406,379		41,759,807
Basic and Diluted earnings per share attributable to NTT DoCoMo, Inc. (yen)	¥ 8,174.69	¥	6,817.99

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# **DOCOMO Earnings Release**

# Six Months Ended September 30, 2009

	(LIN	Mil AUDITED)	lions of	yen <b>NAUDITED</b> )
	(011)	Three	(0)	NAODITED)
		months ended eptember	Thre	e months ended
		30, 2008	Sept	ember 30, 2009
Operating revenues:		0.51 0.55	**	0.74 4.70
Wireless services Equipment sales	¥	971,077 126,461	¥	951,470 109,583
Total operating revenues		1,097,538		1,061,053
		-,0,,,,0		_,,,_,,
Operating expenses:		010 117		220.207
Cost of services (exclusive of items shown separately below) Cost of equipment sold (exclusive of items shown separately below)		210,117 165,979		230,286
Depreciation and amortization		103,979		150,051 168,804
Selling, general and administrative		261,078		278,508
Total operating expenses		817,081		827,649
		200 455		
Operating income		280,457		233,404
Other income (expense):				
Interest expense		(1,258)		(1,375)
Interest income		479		350
Other, net		(7,941)		38
Total other income (expense)		(8,720)		(987)
Income before income taxes		271,737		232,417
Income taxes:				
Current		131,300		121,356
Deferred		(29,902)		(27,476)
Total income taxes		101,398		93,880
Equity in net income (losses) of affiliates, net of applicable taxes		2,797		(529)
Net income		173,136		138,008
Less: Net (income) loss attributable to noncontrolling interests		13		(666)
Net income attributable to NTT DoCoMo, Inc.	¥	173,149	¥	137,342
Net income	¥	173,136	¥	138,008
Other comprehensive income (loss): Unrealized holding gains (losses) on available-for-sale securities, net of				
applicable taxes		(4,997)		3,620

Change in fair value of derivative instruments, net of applicable taxes	(141)	(8)	
Foreign currency translation adjustment, net of applicable taxes	1,849	2,805	
Pension liability adjustment, net of applicable taxes	(112)		147
Total other comprehensive income (loss)	(3,401)		6,564
Comprehensive income	169,735		144,572
Less: Comprehensive (income) loss attributable to noncontrolling interests	17		(665)
Comprehensive income attributable to NTT DoCoMo, Inc.	¥ 169,752	¥	143,907
PER SHARE DATA Weighted average common shares outstanding Basic and Diluted (shares)	42,309,587		41,759,807
Basic and Diluted earnings per share attributable to NTT DoCoMo, Inc. (yen)	¥ 4,092.43	¥	3,288.86

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# **DOCOMO Earnings Release**

# Six Months Ended September 30, 2009

#### 3. Consolidated Statements of Cash Flows

	Millions of yen			
	(UNAUDITED) Six months	(UNAUDITED)		
	ended September 30, 2008	Six months ended September 30, 2009		
Cash flows from operating activities:				
Net income	¥ 346,680	¥ 286,050		
Adjustments to reconcile net income to net cash provided by operating				
activities				
Depreciation and amortization	348,387	337,809		
Deferred taxes	(10,898)	(16,439)		
Loss on sale or disposal of property, plant and equipment	12,846	12,973		
Impairment loss on marketable securities and other investments	19,855	917		
Equity in net (income) losses of affiliates  Changes in assets and lightlities:	(9,940)	(366)		
Changes in assets and liabilities: (Increase) / decrease in accounts receivable	(38,453)	55,730		
Increase / (decrease) in allowance for doubtful accounts	(1,369)	1,874		
(Increase) / decrease in inventories	(38,833)	(54,755)		
(Increase) / decrease in prepaid expenses and other current assets	(19,259)	(12,748)		
(Increase) / decrease in non-current installment receivable for handsets	(40,010)	13,982		
Increase / (decrease) in accounts payable, trade	(184,322)	(136,209)		
Increase / (decrease) in accrued income taxes	(8,701)	(31,927)		
Increase / (decrease) in other current liabilities	(21,153)	(3,022)		
Increase / (decrease) in liability for employees retirement benefits	4,622	4,951		
Increase / (decrease) in other long-term liabilities	32,445	37,196		
Other, net	16,474	12,520		
Net cash provided by operating activities	408,371	508,536		
Cash flows from investing activities:				
Purchases of property, plant and equipment	(302,124)	(249,126)		
Purchases of intangible and other assets	(115,158)	(132,956)		
Purchases of non-current investments	(46,913)	(8,992)		
Proceeds from sale of non-current investments	550	9,124		
Acquisitions of subsidiaries, net of cash acquired	27	(24,904)		
Purchases of short-term investments	(3,334)	(33,758)		
Redemption of short-term investments	2,494	6,718		
Proceeds from redemption of long-term bailment for consumption to a	50.000			
related party Other pat	50,000	(7.001)		
Other, net	(9,314)	(7,231)		
Net cash used in investing activities	(423,772)	(441,125)		

# **Cash flows from financing activities:**

Proceeds from long-term debt		79,944		
Repayment of long-term debt		(28,241)		(15,000)
Proceeds from short-term borrowings		200		138,149
Repayment of short-term borrowings		(1,958)		(138,149)
Principal payments under capital lease obligations		(1,385)		(1,696)
Payments to acquire treasury stock		(51,848)		
Dividends paid		(102,307)		(100,190)
Other, net		(4)		(3)
Net cash provided by (used in) financing activities		(105,599)		(116,889)
Effect of exchange rate changes on cash and cash equivalents		(2,071)		572
Net increase (decrease) in cash and cash equivalents		(123,071)		(48,906)
Cash and cash equivalents at beginning of period		646,905		599,548
Cash and cash equivalents at end of period	¥	523,834	¥	550,642
Supplemental disclosures of cash flow information:				
Cash received during the period for:				
Income taxes	¥	17,786	¥	675
Cash paid during the period for:				
Interest, net of amount capitalized		2,008		3,122
Income taxes		266,295		242,683

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Six Months Ended September 30, 2009

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are immaterial.

**DOCOMO Earnings Release** 

4. Going Concern Assumption		012	1	ember 50, 2009
None				
5. Segment Reporting				
Segment information is as follows:				
Three months ended			Millions of yen	
	Mobile		<b>3</b>	
	phone		Miscellaneous	
September 30, 2008	business		businesses	Consolidated
Operating revenues	¥ 1,081,720	¥	15,818	¥ 1,097,538
Operating expenses	795,162		21,919	817,081
Operating income (loss)	¥ 286,558	¥	(6,101)	¥ 280,457
Three months ended	Makila		Millions of yen	
	Mobile phone		Miscellaneous	
September 30, 2009	business		businesses	Consolidated
Operating revenues	¥ 1,031,139	¥	29,914	¥ 1,061,053
Operating expenses	796,867	_	30,782	827,649
	,		,	•
Operating income (loss)	¥ 234,272	¥	(868)	¥ 233,404
GF8 ()	1 -0 -,			,
	1 -0 1,-12		Millions of ven	ŕ
Six months ended	Mobile		Millions of yen	,
	,		Millions of yen Miscellaneous	,
	Mobile		•	Consolidated
Six months ended  September 30, 2008 Operating revenues	Mobile phone business ¥ 2,236,491	¥	Miscellaneous businesses 31,293	Consolidated ¥ 2,267,784
Six months ended September 30, 2008	Mobile phone business		Miscellaneous businesses	Consolidated
Six months ended  September 30, 2008 Operating revenues	Mobile phone business ¥ 2,236,491		Miscellaneous businesses 31,293	Consolidated ¥ 2,267,784
Six months ended  September 30, 2008 Operating revenues Operating expenses	Mobile phone business ¥ 2,236,491 1,648,917	¥	Miscellaneous businesses 31,293 41,921	Consolidated ¥ 2,267,784 1,690,838
Six months ended  September 30, 2008 Operating revenues Operating expenses  Operating income (loss)	Mobile phone business ¥ 2,236,491 1,648,917	¥	Miscellaneous businesses 31,293 41,921 (10,628)	Consolidated ¥ 2,267,784 1,690,838
Six months ended  September 30, 2008 Operating revenues Operating expenses  Operating income (loss)  Six months ended	Mobile phone business ¥ 2,236,491 1,648,917 ¥ 587,574 Mobile phone	¥	Miscellaneous businesses 31,293 41,921 (10,628)  Millions of yen  Miscellaneous	Consolidated ¥ 2,267,784 1,690,838 ¥ 576,946
Six months ended  September 30, 2008 Operating revenues Operating expenses  Operating income (loss)  Six months ended  September 30, 2009	Mobile phone business ¥ 2,236,491 1,648,917 ¥ 587,574 Mobile phone business	¥	Miscellaneous businesses 31,293 41,921 (10,628)  Millions of yen  Miscellaneous businesses	Consolidated ¥ 2,267,784 1,690,838  ¥ 576,946  Consolidated
Six months ended  September 30, 2008 Operating revenues Operating expenses  Operating income (loss)  Six months ended  September 30, 2009 Operating revenues	Mobile phone business ¥ 2,236,491 1,648,917   ¥ 587,574   Mobile phone business ¥ 2,089,032	¥	Miscellaneous businesses 31,293 41,921 (10,628)  Millions of yen  Miscellaneous businesses 56,775	Consolidated ¥ 2,267,784 1,690,838 ¥ 576,946 Consolidated ¥ 2,145,807
Six months ended  September 30, 2008 Operating revenues Operating expenses  Operating income (loss)  Six months ended  September 30, 2009	Mobile phone business ¥ 2,236,491 1,648,917 ¥ 587,574 Mobile phone business	¥	Miscellaneous businesses 31,293 41,921 (10,628)  Millions of yen  Miscellaneous businesses	Consolidated ¥ 2,267,784 1,690,838  ¥ 576,946  Consolidated
Six months ended  September 30, 2008 Operating revenues Operating expenses  Operating income (loss)  Six months ended  September 30, 2009 Operating revenues	Mobile phone business ¥ 2,236,491 1,648,917   ¥ 587,574   Mobile phone business ¥ 2,089,032	¥	Miscellaneous businesses 31,293 41,921 (10,628)  Millions of yen  Miscellaneous businesses 56,775	Consolidated ¥ 2,267,784 1,690,838 ¥ 576,946 Consolidated ¥ 2,145,807

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DOCOMO does not disclose geographical segments, since the amounts of operating revenues generated outside Japan

6. Significant Changes in NTT DoCoMo, Inc. Shareholders Equity

None

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(APPENDIX 1)

Operating Data for 2nd Quarter of Fiscal Year Ending March 31, 2010

Full-year forecast: as revised at October 30, 2009

		[Ref.]	Fiscal Year Ending Mar. 2010			[Ref.] Fiscal Year Ending Mar.
		Fiscal Year	Six Months	First Quarter	Second Quarter	31, 2010
		Ended Mar.				
		31,	(AprSepa	(AprJun.	(JulSep.	Full-year
		2009	2009)	2009)	_	-
		Full-year				
		Results	Results	Results	Results	(Revised)
Cellular						
Subscriptions	thousands	54,601	55,186	54,864	55,186	55,800
FOMA (1)	thousands	49,040	51,258	50,246	51,258	53,030
Communication Module Service	d 1	0.50	0.53	007	050	
(FOMA) (2)	thousands	858 5.560	952	897	952	2.770
mova Communication Module Service	thousands	5,560	3,928	4,618	3,928	2,770
(DoPa) (3)	thousands	669	585	621	585	
Prepaid	thousands	38	37	38	37	
Market Share (4) (5)	%	50.8	50.3	50.6	50.3	
Net Increase from Previous Period (5)	thousands	1,213	586	263	322	1,200
FOMA (1)	thousands	5,091	2,218	1,206	1,012	3,990
Mova	thousands	(3,878)	•	(942)	,	(2,790)
Churn Rate (5)	%	0.50	0.45	0.44	0.46	. , ,
Number of Handsets (FOMA+mova)						
Sold (6)	thousands	20,129	8,808	4,344	4,464	
Aggregate ARPU (FOMA+mova) (7)	yen/month/subscription	5,710	5,430	5,440	5,420	5,300
Voice ARPU (8)	yen/month/subscription	3,330	2,990	3,010	2,970	2,840
Packet ARPU	yen/month/subscription	2,380	2,440	2,430	2,450	2,460
i-mode ARPU	yen/month/subscription	2,340	2,390	2,380	2,390	2,390
ARPU Generated from International	, ,, , , , ,	0.0	0.0		0.0	0.0
Services (9)	yen/month/subscription	80	80	70	80	80
ARPU Generated Purely from i-mode	van/manth/auhaamintian	2.550	2.620	2.610	2 620	2 620
(FOMA+mova) (7)	yen/month/subscription	2,550	2,620 5,500	2,610	2,630 5,560	2,630 5.420
Aggregate ARPU (FOMA) (7) Voice ARPU (8)	yen/month/subscription yen/month/subscription	6,010 3,360	5,590 2,990	5,610 3,010	5,560 2,970	5,420 2,840
Packet ARPU	yen/month/subscription	2,650	2,990 2,600	2,600	2,590	2,540 2,580
i-mode ARPU	yen/month/subscription	2,590	2,530	2,540	2,520	2,510
ARPU Generated from International	j om mondin subscription	2,570	2,550	2,540	2,520	2,510
Services (9)	yen/month/subscription	90	80	80	90	80

ARPU Generated Purely from i-mode						
(FOMA) (7)	yen/month/subscription	2,760	2,740	2,740	2,730	2,730
Aggregate ARPU (mova) (7)	yen/month/subscription	3,750	3,530	3,550	3,500	3,440
Voice ARPU (8)	yen/month/subscription	3,090	2,920	2,940	2,890	2,850
i-mode ARPU	yen/month/subscription	660	610	610	610	590
ARPU Generated from International						
Services (9)	yen/month/subscription	10	0	0	10	10
ARPU Generated Purely from i-mode						
(mova) (7)	yen/month/subscription	870	830	840	830	810
MOU (FOMA+mova) (7)	minute/month/subscription	137	136	135	137	
MOU (FOMA) (7)	minute/month/subscription	148	143	143	143	
MOU (mova) (7)	minute/month/subscription	63	53	54	52	
i-mode						
Subscriptions	thousands	48,474	48,670	48,597	48,670	48,900
FOMA	thousands	44,853	46,261	45,682	46,261	47,310
i-mode Subscription Rate (5)	%	88.8	88.2	88.6	88.2	<b>87.6</b>
Net Increase from Previous Period	thousands	481	196	123	73	430
i-mode Packet Flat-rate Services						
Subscriptions (10)	thousands	17,610	21,519	19,578	21,519	
i-channel Subscriptions	thousands	16,545	16,692	16,607	16,692	
i-concier Subscriptions	thousands	929	2,337	1,558	2,337	
Others						
DCMX Subscriptions (11)	thousands	8,980	10,210	9,630	10,210	11,460

- \* Please refer to the appendix 2 for the definition of ARPU and MOU, and an explanation of the methods used to calculate ARPU and the number of active subscriptions.
- (1) From March 3, 2008 onward, another FOMA subscription is a prerequisite for the application of 2in1 in principle, and those FOMA subscriptions are included in the number of FOMA subscribers.
- (2) FOMA Ubiquitous plan subscriptions
- (3) DoPa Single service subscriptions

- (4) Source for other cellular telecommunications operators: Data announced by Telecommunications Carriers Association
- (5) Data are calculated including communication module services subscriptions.
- (6) Sum of new FOMA/mova subscriptions, change of subscription from mova to FOMA, FOMA handset upgrade by FOMA subscribers, mova handset upgrade by mova subscribers, and change of subscription from FOMA to mova
- (7) Data are calculated excluding communication module services-related revenues and communication module services subscriptions.
- (8) Inclusive of circuit-switched data communication
- (9) Inclusive of voice communication and packet communication
- (10) Sum of Pake-hodai double subscriptions, Pake-hodai full

subscriptions and Pake-hodai subscriptions

(11) Inclusive of DCMX mini subscriptions

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(APPENDIX 2)

Definition and Calculation Methods of ARPU and MOU

#### 1. Definition of ARPU and MOU

i) ARPU (Average monthly Revenue Per Unit)<sup>1</sup>:

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to designated services on a per subscription basis. ARPU is calculated by dividing various revenue items included in operating revenues from our wireless services, such as basic monthly charges, voice communication charges and packet communication charges, from designated services which are incurred consistently each month, by the number of active subscriptions to the relevant services. Accordingly, the calculation of ARPU excludes revenues that are not representative of monthly average usage such as activation fees. We believe that our ARPU figures provide useful information to analyze the average usage per subscription and the impacts of changes in our billing arrangements. The revenue items included in the numerators of our ARPU figures are based on our U.S. GAAP results of operations. This definition applies to all ARPU figures hereinafter.

ii) MOU (Minutes of Use): Average monthly communication time per subscription.

#### 2. ARPU Calculation Methods i) ARPU (FOMA+mova)

Aggregate ARPU (FOMA+mova) = Voice ARPU (FOMA+mova) + Packet ARPU (FOMA+mova)

Voice ARPU (FOMA+mova): Voice ARPU (FOMA+mova) Related Revenues (basic monthly charges, voice communication charges) / No. of active subscriptions (FOMA+mova)

Packet ARPU (FOMA+mova): {Packet ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) + i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges)}/ No. of active subscriptions (FOMA+mova)

i-mode ARPU (FOMA+mova) i-mode ARPU (FOMA+mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (FOMA+mova)

ARPU generated purely from i-mode (FOMA+mova) i-mode ARPU (FOMA+mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (i-mode (FOMA+mova))

#### ii) ARPU (FOMA)

Aggregate ARPU (FOMA) = Voice ARPU (FOMA) + Packet ARPU (FOMA)

Voice ARPU (FOMA): Voice ARPU (FOMA) Related Revenues (basic monthly charges, voice communication charges) / No. of active subscriptions (FOMA)

Packet ARPU (FOMA): Packet ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (FOMA)

i-mode ARPU (FOMA) i-mode ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (FOMA)

ARPU generated purely from i-mode (FOMA) i-mode ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (i-mode (FOMA))

#### iii) ARPU (mova)

Aggregate ARPU (mova) = Voice ARPU (mova) + i-mode ARPU (mova)

Voice ARPU (mova): Voice ARPU (mova) Related Revenues (basic monthly charges, voice communication charges) / No. of active subscriptions (mova)

i-mode ARPU (mova): i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (mova)

ARPU generated purely from i-mode (mova) i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (i-mode (mova))

#### 3. Active Subscriptions Calculation Methods

No. of active subscriptions used in ARPU/MOU/Churn Rate calculations is as follows:

No. of active subscriptions for each month:

(No. of subscriptions at the end of previous month + No. of subscriptions at the end of current month) / 2

No. of active subscriptions for full-year results/forecasts:

Sum of No. of active subscriptions for each month from April to March

# 1 Communication module services subscriptions and the revenues thereof are not included in the ARPU and MOU calculations.

#### 2 The denominator used in calculating i-mode ARPU (FOMA+mova, FOMA, mova) is the aggregate number of subscriptions to each service (FOMA+mova, FOMA, mova, respectively), regardless of whether i-mode service is activated or not.

# 3 ARPU generated purely from i-mode (FOMA+mova, FOMA, mova) is calculated using only the number of i-mode subscriptions as a denominator.

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(APPENDIX 3)

# Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures

The reconciliations for the year ending March 31, 2010 (Revised Forecasts) are provided to the extent available without unreasonable efforts.

#### 1. EBITDA and EBITDA margin

Billions of yen

			Difficits of y	CII	
a. EBITDA	Year ending March 31, 2010 (Revised Forecasts) ¥ 1,563.0	Year ended March 31, 2009 ¥ 1,678.4	September 30, 2008	Three months ended September 30, 2009 \$\frac{2009}{409.6}\$	Six months ended September 30, 2009 ¥ 836.0
Depreciation and amortization Loss on sale or disposal of property, plant and	(703.0)	(804.2		(168.8)	(337.8)
equipment	(30.0)	(43.3	(12.8)	(7.4)	(13.0)
Operating income	830.0	831.0	576.9	233.4	485.2
Other income (expense)	(5.0)	(50.5	5) (16.8)	(1.0)	(5.3)
Income taxes	(332.0)	(308.4	, , ,	(93.9)	(194.1)
Equity in net income	(332.0)	(500.	(21).1)	(50.5)	(17 111)
(losses) of affiliates Less: Net (income) loss	2.0	(0.7	5.9	(0.5)	0.3
attributable to noncontrolling interests	(2.0)	0.5	(0.0)	(0.7)	(1.3)
b. Net income attributable to NTT					
DoCoMo, Inc.	493.0	471.9	346.7	137.3	284.7
c. Operating revenues	4,276.0	4,448.0	2,267.8	1,061.1	2,145.8
EBITDA margin (=a/c) Net income margin	36.6%	37.7	7% 41.4%	38.6%	39.0%
(=b/c)	11.5%	10.6	5% 15.3%	6 12.9%	13.3%

Note: EBITDA and EBITDA margin, as we use them, are different from EBITDA as used in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies.

#### 2. ROCE after tax effect

Billions of yen

Year ending

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	March 31, Six months 2010 Year ended ended (Revised March 31, September 30, Forecasts) 2009 2008		ended	Three months ended September 30, 2009		Six months ended September 30, 2009				
a. Operating income	¥	830.0	¥	831.0	¥	576.9	¥	233.4	¥	485.2
b. Operating income after tax effect {=a*(1-effective tax										
rate)}		491.4		491.9		341.0		138.2		287.3
c. Capital employed	:	5,108.9		4,867.9		4,863.6		5,173.7		5,078.7
ROCE before tax effect (=a/c) ROCE after tax effect		16.2%		17.1%		11.9%		4.5%		9.6%
(=b/c)		9.6%		10.1%		7.0%		2.7%		5.7%

Notes: The effective tax rate is 40.9% for the six months ended September 30, 2008 and 40.8% for the other periods.

Capital employed (for annual period) = The average of (NTT DoCoMo, Inc. shareholders equity + Interest bearing liabilities), each as of March 31, 2009 (or 2008) and 2010 (or 2009)

Capital employed (for six months) = The average of (NTT DoCoMo, Inc. shareholders equity + Interest bearing

liabilities), each as of March 31, 2008 (or 2009) and September 30, 2008 (or 2009)

Capital employed (for three months) = The average of (NTT DoCoMo, Inc. shareholders equity + Interest bearing liabilities), each as of June 30, 2009 and September 31, 2009

Interest bearing liabilities = Current portion of long-term debt + Short-term borrowings + Long-term debt

purposes (\*)

Free cash flows

#### 3. Free cash flows excluding changes in investments for cash management purposes

360.0

(731.0)

Year ending March 31, Six months Three months Six months 2010 Year ended ended ended ended September 30, (Revised March 31, September 30, September 30, 2009 2008 2009 2009 Forecasts) Free cash flows excluding changes in investments for cash management 93.4 94.5 purposes ¥ 360.0 ¥ ¥ (64.6) ¥ 185.3 ¥ Changes in investments for cash management

Billions of yen

49.2

(15.4)

(423.8)

(30.2)

155.1

(198.9)

(27.0)

67.4

(441.1)

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49.3

142.7

(1,031.0)

Net cash used in investing

activities

Net cash provided by

operating activities 1,091.0 1,173.7 408.4 **354.0 508.5** 

Notes: (\*) Changes in

investments for

cash

management

purposes were

derived from

purchases,

redemption at

maturity and

disposals of

financial

instruments held

for cash

management

purposes with

original

maturities of

longer than

three months.

Net cash used in

investing

activities

includes

changes in

investments for

cash

management

purposes except

for the year

ending

March 31, 2010.

The effect of

changes in

investments for

cash

management

purposes is not

taken into

account when

we forecasted

net cash used in

investing

activities for the

year ending

March 31, 2010

due to the difficulties in forecasting such effect.

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#### **Special Note Regarding Forward-Looking Statements**

This Earnings Release contains forward-looking statements such as forecasts of results of operations, management strategies, objectives and plans, forecasts of operational data such as the expected number of subscriptions, and the expected dividend payments. All forward-looking statements that are not historical facts are based on management s current plans, expectations, assumptions and estimates based on the information currently available. Some of the projected numbers in this Earnings Release were derived using certain assumptions that are indispensable for making such projections in addition to historical facts. These forward-looking statements are subject to various known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in or suggested by any forward-looking statement. Potential risks and uncertainties include, without limitation, the following:

- 1. Changes in the business environment in the telecommunications industry, such as intensifying competition from other service providers or other technologies caused by Mobile Number Portability, new market entrants and other factors, could limit our acquisition of new subscriptions and retention of existing subscriptions, or may lead to diminishing ARPU or an increase in our costs and expenses.
- 2. Current and new services, usage patterns, and sales schemes introduced by our corporate group may not develop as planned, which could affect our financial condition and limit our growth.
- The introduction or change of various laws or regulations or the application of such laws and regulations to our
  corporate group could restrict our business operations, which may adversely affect our financial condition and
  results of operations.
- 4. Limitations in the amount of frequency spectrum or facilities made available to us could negatively affect our ability to maintain and improve our service quality and level of customer satisfaction.
- 5. The W-CDMA technology that we use for our 3G system and/or mobile multimedia services may not be introduced by other overseas operators, which could limit our ability to offer international services to our subscribers.
- 6. Our domestic and international investments, alliances and collaborations may not produce the returns or provide the opportunities we expect.
- 7. As electronic payment capability and many other new features are built into our cellular phones, and services of parties other than those belonging to our corporate group are provided through our cellular handsets, potential problems resulting from malfunctions, defects or loss of handsets, or imperfection of services provided by such other parties may arise, which could have an adverse effect on our financial condition and results of operations.
- 8. Social problems that could be caused by misuse or misunderstanding of our products and services may adversely affect our credibility or corporate image.
- 9. Inadequate handling of confidential business information including personal information by our corporate group, contractors and other factors, may adversely affect our credibility or corporate image.
- 10. Owners of intellectual property rights that are essential for our business execution may not grant us the right to license or otherwise use such intellectual property rights on acceptable terms or at all, which may limit our ability to offer certain technologies, products and/or services, and we may also be held liable for damage compensation if we infringe the intellectual property rights of others.
- 11. Earthquakes, power shortages, malfunctioning of equipment, software bugs, computer viruses, cyber attacks, hacking, unauthorized access and other problems could cause systems failures in the networks required for the provision of service, disrupting our ability to offer services to our subscribers and may adversely affect our credibility or corporate image.
- 12. Concerns about wireless telecommunication health risks may adversely affect our financial condition and results of operations.

13.

Our parent company, NIPPON TELEGRAPH AND TELEPHONE CORPORATION (NTT), could exercise influence that may not be in the interests of our other shareholders.

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