FIRST ALBANY COMPANIES INC Form PRER14A October 11, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 SCHEDULE 14A (Rule 14a-101)

#### INFORMATION REQUIRED IN PROXY STATEMENT

#### **SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. 1)

Filed by the Registrant þ

Filed by a Party other than the Registrant o

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- <sup>o</sup> Soliciting Material Pursuant to §240.14a-12

First Albany Companies Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- b No fee required.
- <sup>o</sup> Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:

- (5) Total fee paid:
- Fee paid previously with preliminary materials.
- Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
  - (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:

October [\_], 2007

Dear Shareholder:

We will hold a special meeting of the shareholders of First Albany Companies Inc. (the Company ) at [\_\_\_\_] 5 on [\_\_\_], 5at 10:00\_a.m. (EDT).

The enclosed material includes the Notice of Special Meeting and Proxy Statement that describes the business to be transacted at the meeting, for the following purposes:

(1) To consider and act upon a proposal to amend the Company <u>s Amended and Restated Certificate of Incorporation</u> (the Certificate of Incorporation ) to change the name of the Company to Broadpoint Securities Group, Inc.;

(2) To consider and act upon a proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent; and

(3) To transact such other business as may properly come before the meeting or any adjournment thereof.

We ask that you give it your careful attention.

The First Albany Companies Inc. Board of Directors (<u>the Board</u>) unanimously recommends that the shareholders vote (1)\_FOR a proposal to amend the Company s Certificate of Incorporation to change the name of the Company to <u>Broadpoint Securities Group, Inc.</u> and (2)\_FOR a proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent.

We hope that you are planning to attend the special meeting personally and we look forward to seeing you. Whether or not you are able to attend in person, it is important that your shares be represented at the special meeting. Accordingly, the return of the enclosed proxy as soon as possible will be appreciated and will ensure that your shares are represented at the special meeting. In addition to using the traditional proxy card, most shareholders also have the choice of voting over the Internet or by telephone. If you do attend the special meeting, you may, of course, withdraw your proxy should you wish to vote in person.

On behalf of the Board 5and management of First Albany Companies Inc., I would like to thank you for your continued support and confidence.

Sincerely yours,

Lee Fensterstock5 Chairman of the Board and Chief Executive Officer

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#### NOTICE OF SPECIAL MEETING OF SHAREHOLDERS TO BE HELD [\_\_], 2007

NOTICE IS HEREBY GIVEN that the special meeting of the shareholders of First Albany Companies Inc. 5will be held at [\_\_\_\_\_]5 on [\_\_\_\_], 5at 10:00\_a.m. (EDT), for the following purposes:

(1) To consider and act upon a proposal to amend the Company s Certificate of Incorporation to change the name of the Company to <u>Broadpoint Securities Group, Inc.</u>;

(2) To consider and act upon a proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent; and

(3) To transact such other business as may properly come before the meeting or any adjournment thereof.

The First Albany Companies Inc. Board 5unanimously recommends that the shareholders vote (1)\_ FOR a proposal to amend the Company s Certificate of Incorporation to change the name of the Company to <u>Broadpoint Securities Group</u>, <u>Inc.</u> and (2)\_ FOR a proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent.

Holders of common stock of record as of the close of business on <u>October 15.5</u> 2007 are entitled to receive notice of and vote at the special meeting of the shareholders. A list of such shareholders may be examined at the special meeting.

It is important that your shares be represented at the special meeting. For that reason we ask that you promptly sign, date, and mail the enclosed proxy card in the return envelope provided. You may also have the option of voting over the Internet or by telephone. Please refer to your proxy materials or the information forwarded by your bank, broker or other holder of record to see which voting methods are available to you. Shareholders who attend the special meeting may withdraw their proxies and vote in person.

By Order of the Board of Directors

<u>Lee Fensterstock</u> <u>Chairman</u>5 and Chief Executive Officer

<u>New York</u>5, New York <u>October [\_\_]</u>, 2007

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## <u>One Penn Plaza5, 42nd Floor</u> New York<u>, New York 10119</u>5

## **PROXY STATEMENT**

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# SPECIAL MEETING OF SHAREHOLDERS [\_\_\_\_]5, 20075

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<u>This</u> 5proxy statement 5is <u>being furnished</u>5 5to 5the shareholders5 5of5 5First Albany <u>Companies</u>5 Inc. 5in 5connection with5 5the <u>solicitation</u> 5 5by5 5the 5Board 5of <u>proxies</u>5 for <u>use</u>5 5at the special meeting 5to 5be5 5held 5at [\_\_\_\_]5 5on [\_\_\_\_]5 5at 105:00 a.m5. 5(EDT5 )5, 5and 5any <u>postponements or adjournments thereof</u>5.5 The <u>mailing address</u>5 of 5the <u>principal office</u>5 of 5the Company <u>is One Penn Plaza</u>5, <u>42nd Floor5</u>, <u>New York</u>5, New York 101195 5and <u>its telephone number</u>5 is (212) 273-7100.5 Unless the context otherwise requires, references to we, our and us in this document refer to First Albany Companies Inc. and its subsidiaries.

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At the special meeting, the shareholders of the Company will be asked (1)\_to consider and act upon the proposal to amend the Company s Certificate of Incorporation to change the name of the Company to Broadpoint Securities Group, Inc. and (2)\_to consider and act upon the proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent.

## **Proxy Solicitation**

This proxy statement and the enclosed form of proxy are expected to be mailed on or about <u>October [\_\_\_]</u>, 2007. All expenses of the Company in connection with this solicitation of proxies will be borne by the Company. Proxies may be solicited by directors, officers and other employees of the Company in person or by mail, telephone, facsimile or e-mail, without additional compensation. The Company 5will also request brokerage firms, nominees, custodians and fiduciaries to forward proxy materials to the beneficial owners of shares held of record by such persons and will reimburse such persons and the Company s transfer agent for their reasonable out-of-pocket expenses in forwarding such materials but these individuals will receive no additional compensation for these solicitation services.

## Voting by Mail, Internet or Telephone

Shareholders who cannot attend the special meeting in person can be represented by proxy. Most shareholders have a choice of voting over the Internet, using a toll-free telephone number or completing the proxy card in the form enclosed and mailing it in the envelope provided. Please refer to your proxy card or the information forwarded by your bank, broker or other nominee to see which options are available to you.

A proxy may be revoked at any time before it is exercised by giving notice of revocation to the Secretary of the Company, by executing a later-dated proxy (including an Internet or telephone vote) or by attending and voting in person at the special meeting. The execution of a proxy will not affect a shareholder s right to attend the special meeting and vote in person, but attendance at the special meeting will not, by itself, revoke a proxy. Proxies properly completed and received prior to the special meeting and not revoked will be voted at the special meeting.

## Shareholder Proposals for Next Year s Annual Meeting

The deadline for submitting a shareholder proposal for inclusion in our proxy statement and form of proxy for the 2008 annual meeting of shareholders is no earlier than 90 days before the 2008 annual meeting, and no later than

the close of business on the later of either (i) the seventieth (70) day prior to the 2008 annual meeting, or (ii) the tenth day following the day the 2008 annual meeting date was first publicly announced. Shareholders are advised to review our Bylaws, which contain additional requirements with respect to advance notice of shareholder proposals and director nominations. Our current Bylaws are available at the SEC s website, *www.sec.gov*, or upon written request to Investor Relations, First Albany Companies Inc., One Penn Plaza, 42nd Floor, New York, New York 10119. The proposed amendments to our Certificate of Incorporation referred to in the proposals is appended to this proxy statement as **Appendix A** and will also be available at *www.sec.gov* or upon written request to our Investor Relations, department following adoption.

## VOTING, RECORD DATE AND QUORUM

Proxies will be voted as specified or, if no direction is indicated on a proxy, will be voted (1)\_ *For* the proposal to amend the Company s Certificate of Incorporation to change the name of the Company to Broadpoint Securities Group. Inc. and (2)\_ *For* the proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent.

The persons named in the proxy also may vote in favor of a proposal to adjourn the special meeting to a subsequent date or dates without further notice in order to solicit and obtain sufficient votes to approve the matters being considered at the special meeting. If a proxy is returned which specifies a vote against a proposal, such discretionary authority will not be used to adjourn the special meeting in order to solicit additional votes in favor of such proposal. As to any other matter or business which may be brought before the special meeting, including any adjournment(s) or postponement(s) thereof, a vote may be cast pursuant to the proxy in accordance with the judgment of the person or persons voting the same. As of the date hereof, the Board does not know of any such other matter or business.

If you hold your shares in street name through a broker or other nominee, your broker or nominee may not be permitted to exercise voting discretion with respect to certain matters. Thus, if you do not give your broker or nominee specific instructions, your shares may not be voted on those matters and will not be counted in determining the number of shares necessary for approval. Your broker **will not** be permitted to exercise voting discretion with respect to Proposal\_1 or Proposal\_2.

You can cast one vote for each share of First Albany common stock you own. The proposals require the following percentages of votes in order to approve them:

- \_ To be approved, Proposal\_1 must receive *For* votes from the holders of a majority of the shares outstanding as of the record date. If you abstain from voting, it will have the same effect as an *Against* vote. Broker non-votes will also have the same effect as an *Against* vote.
- \_ To be approved, Proposal\_2 must receive *For* votes from the holders of a majority of the shares outstanding as of the record date. If you abstain from voting, it will have the same effect as an *Against* vote. Broker non-votes will also have the same effect as an *Against* vote.

The Board unanimously recommends that the shareholders vote (1)\_ *For* the proposal to amend the Company s Certificate of Incorporation to change the name of the Company to <u>Broadpoint Securities Group, Inc.</u> and (2)\_ *For* the proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent.

## PROPOSAL\_NO.\_1:

## TO AMEND THE COMPANY S CERTIFICATE OF INCORPORATION TO CHANGE THE NAME OF THE COMPANY TO <u>BROADPOINT SECURITIES GROUP, INC.</u>

On March\_6, 2007, the Company and First Albany Capital Inc5.5, 5the Company <u>s wholly-owned subsidiary5</u>, <u>entered</u> <u>into an asset purchase agreement (5the 5 5Asset Purchase Agreement ) with5 5DEPFA Bank plc5, an Irish public</u> <u>limited5 Company5, with its New York Branch at 623 Fifth Avenue5, 22nd Floor5, New York5, New York 10022</u> ( 5DEPFA )5. Pursuant5 to the Asset Purchase Agreement, DEPFA agreed to5 purchase the Company5 <u>s Municipal</u> <u>Capital Markets Group (5the MCMG 5)5, including5 the right to use the name First Albany and any derivative thereof</u> except for certain exceptions, for \$12,000,000 in cash and further agreed to5 5purchase 5the <u>MCMG5 s municipal 5</u> bond 5inventory at 5closing which was approximately \$48,000,000 (the <u>DEPFA Transaction</u>5 ).

On September 14, 2007,5 the sale of 5 the MCMG and its municipal bond inventory 5 to DEPFA was completed 5. Upon 5 the closing 5, 5 the Company entered 5 into 5a license agreement 5 with DEPFA5, dated 5 as 5 of September 14, 2007 (the \_\_License5 Agreement 5)5, to 5 allow 5 the Company 5 to operate under a trade name but continue 5 5 to use the name 5 First Albany 5 in 5 the Company s official corporate name5 and 5 in any 5 other context where use 5 of 5 the Company\_s official corporate name 5 is required 5 by applicable law 5. In accordance with 5 the terms 5 of 5 the License Agreement 5, we agreed to present for shareholder 5 approval at a special meeting an amendment to our Certificate of Incorporation changing our corporates name to a name that does not include the words 5 First Albany\_ or 5. FA5 or any derivatives 5 thereof 5 (the \_\_Charter Amendment 5) )5. If 5 the Charter Amendment 5 is 5 not effected within sixty days following 5 the closing 5 of 5 the 5 DEPFA Transaction, 5 or November 13,5 2007, then 5 5 in accordance 5 with 5 the License 5 Agreement, we 5 5 will pay DEPFA an annual royalty fees of \$50,000 within ten business days 5 of such date 5 and thereafter on each anniversary 5 of 5 the License Agreement is set forth below 5, 5 and 5 a more detailed description 5 of completion 5 5 of the DEPFA Transaction can be found 5 in our Current Report 5 5 on From 85-K filed with 5 the SEC on September 20, 2007.5

On September 21, 2007, the Company completed5 the previously announced private placement transaction5 (the Private Placement5 ) with an affiliate5 50f MatlinPatterson Global Opportunities Partners II5 (5 MatlinPatterson5 )5. MatlinPatterson purchased 37,909,383 newly5-issued shares5 50f the Company5 s common5 stock5 5for 5a5 5purchase price5 of \$49,420,000.5 The 37,909,383 shares5 50f common stock represent approximately 69.74%5 of the issued5 and outstanding voting power5 5of 5the Company. The number5 of shares issued5 to MatlinPatterson is subject5 to upward adjustment within 60 days5 of the closing5 of the Private Placement based5 on 5the final calculation5 5of the Company5 s net tangible book value per share5. In connection5 with 5the closing5,5 5the Company announced5 5the launch5 of5 5its new corporate brand5, Broadpoint5. We believe5 the new Broadpoint name reinforces5 the Company5 s broad experience5 in strategic advisory services5, debt5 and equity capital raising5, 5and secondary debt5 and equity sales5 5and trading, 5 and reflects5 the execution orientation5 of the firm5, which is facilitated5 by 5its industry expertise5, structure5 and focus5 ... A more detailed description of the completion of the Private Placement5 can be found in our Current Report on Form\_8-K filed with the SEC on September 27,5 2007.

<u>Accordingly</u>5, 5the Board 5is proposing5 that <u>Article FIRST</u>5 5of 5our Certificate of Incorporation 5be <u>amended</u>5 5to <u>change</u> the <u>name</u>5 of the Company. The <u>full text</u>5 5of <u>Article FIRST</u>5 of the 5Certificate of Incorporation5, 5as <u>proposed</u> to <u>be amended</u>5, <u>will read as follows:</u>5

<u>FIRST, The name of the Corporation shalls be Broadpoint Securities Group5, Inc5.5, and5 the name under which it</u> was formed was5 First Albany Companies Inc5.5

<u>The proposed Certificate</u>5 of <u>Amendment</u>5 to 5the <u>Certificate</u>5 of <u>Incorporation</u>5 is attached to this proxy statement as **Appendix**<u>A</u>55.

## **Voting** Agreement5

<u>DEPFA entered into a voting agreement5</u> with 5MatlinPatterson <u>effective</u>5 5as5 5of <u>June 29.5</u> 2007 <u>(5the \_\_\_\_\_\_\_\_55)</u> Agreement\_ <u>). Pursuant5</u> 5to 5the Voting Agreement5 <u>, MatlinPatterson has agreed to vot</u>e5 its5 5shares of 5common stock 5in <u>favor</u>5 5of the <u>amendment5</u> to 5the Company5 <u>s Certificate5 of Incorporation5</u> to 5change 5th<u>e name5</u> 5of the Company 5at <u>every meeting</u>5 5of 5the <u>shareholders</u>5 5of 5the Company <u>at</u>5 5 which <u>such matter</u>5 is <u>considered</u>5 5and 5at <u>every adjournment thereof</u>5,

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5 and 5 not 5 to <u>solicit5</u>, <u>encourage5</u> or <u>recommend5</u> to 5 other <u>shareholders</u>5 5 of the <u>Company5</u> that <u>they vote their</u> <u>shares</u>5 5 of <u>common stock5</u> in any <u>contrary</u> manner5 5 or <u>they not5</u> vote their shares5 5 of <u>common stock at</u> all5.

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<u>As</u>5 5of the <u>record</u>5 date 5for 5the <u>special meeting</u>5, <u>MatlinPatterson</u>5 5is 5the5 5shareholder5 5of <u>record</u>5 of <u>approximately 69.74%</u>5 5of the <u>issued</u>5 and <u>outstanding common stock entitled</u>5 to <u>vote at the special meeting</u>5, 5and in <u>accordance with</u>5 the <u>Voting</u>5 Agreement5, <u>MatlinPatterson</u>5 will <u>vote</u>5 its <u>shares in favor</u>5 of 5 the <u>amendment</u>5 to 5the <u>Certificate</u>5 of <u>Incorporation changing</u> the name 5of 5the Company 5to <u>Broadpoint Securities Group</u>5, <u>Inc</u>5. 5and5 5it 5 will be <u>approved</u>5.

#### 5

<u>This summary</u>5 5of 5the <u>provisions</u>5 of 5the <u>Voting</u>5 Agreement <u>is qualified</u>5 in 5its <u>entirety</u>5 by 5the <u>full text</u> 5 of 5the <u>Voting</u>5 Agreement <u>included</u>5 in <u>Appendix B</u> and incorporated5 by <u>reference herein.</u>5

## <u>License</u> Agreement

<u>Pursuant</u>5 to 5the <u>License Agreement</u>5, <u>DEPFA has granted</u>5 the <u>Company a</u> non-<u>exclusive</u>5, 5non-<u>transferable</u>5, 5 non-<u>sublicensable license (5the \_License</u>) 5 under 5DEPFA <u>s</u> rights5 in5 5and5 5to<u>the common5 law tradem</u>ark <u>5First</u> Albany\_ (5the <u>Mark\_)5</u>. The License5 Agreement allows5 the Company5 to use the Mark in5 the Company <u>s</u> official corporate name and5 5in 5any 5other context where (a) use5 of5 5the Company5 <u>s</u> official corporate name5 5is required 5by5 5applicable law, <u>including without limitation</u>5 its certificate of incorporation5, 5by-laws5 5and 5regulatory 5and <u>other</u>5 governmental filings5, 5and (b) 5the5 5Company 5 in the ordinary <u>conduct</u>5 of <u>its</u> business <u>must</u>5 5use 5the <u>Mark</u>5 in order to <u>identify itself5</u>, <u>including without limitation</u>5 in <u>correspondence</u>5 5and 5contracts5. The Company5 5has agreed 5that <u>it</u>5 will not <u>take</u>5 any <u>action materially inconsistent with</u>5 the <u>reputation</u>5 for <u>high</u> <u>quality symbolized</u>5 5by 5the <u>Mark</u>5. 5The Company5 5has <u>also</u> agreed to <u>use commercially reasonable efforts</u>5 5to <u>effect</u> 5 the <u>Charter Amendment within sixty days</u> following5 5the <u>Closing</u>5 of the 5DEPFA <u>transaction</u>5, or <u>November 13, 2007</u>,5 and <u>thereafter until</u>5 the <u>Charter Amendment is</u> for 5the <u>License</u>5, 5the <u>Company shall pay</u>5 DEPFA an <u>annual royalty fee</u>5 of <u>\$50,000</u> within ten5 5business 5days 5of such5 5date 5and <u>thereafter</u>5 on <u>each anniversary</u>5 of such5 5date 5 until the <u>License</u>5 Agreement terminates in accordance with its terms5.

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<u>This</u> 5summary of the provisions of the <u>License</u>5 Agreement is qualified in its entirety by the full text of the <u>License</u>5 Agreement included in **Appendix <u>C</u>5** and incorporated by reference herein.

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## **No Appraisal Rights**

The shareholders are not entitled to appraisal rights with respect to <u>Proposal 1.5</u> and we will not independently provide the shareholders with any such rights.

*Required Approval.*\_The affirmative vote of the holders of a majority of the shares outstanding as of the record date is required for the approval of the amendment to the Certificate of Incorporation to change the name of the Company to Broadpoint Securities Group, Inc. The Board has unanimously voted in favor of the proposed amendment.

The Board unanimously recommends that the Company s shareholders vote For the proposal to amend the Company s Certificate of Incorporation to change the name of the Company to Broadpoint Securities Group, Inc.

## PROPOSAL\_NO.\_2:

## TO AMEND THE COMPANY S CERTIFICATE OF INCORPORATION TO PERMIT THE SHAREHOLDERS TO ACT BY LESS THAN UNANIMOUS WRITTEN CONSENT

The Board has unanimously approved and recommends to the shareholders that they consider and approve a proposal to amend the Company s Certificate of Incorporation to permit our shareholders to take action by written consent where we have obtained the written consent of not less than the minimum number of votes that would be necessary to authorize the action at a meeting where all shares entitled to vote are present and voted, as permitted by Section\_615 of the New York Business Corporation Law (the NYBCL ). If the proposed amendment is approved, the Certificate of Incorporation would be amended by adding an Article\_TENTH reading in its entirety as follows:

TENTH, Whenever shareholders are required or permitted to take any action by vote, such action may be taken without a meeting on written consent, setting forth the action so taken, signed by the holders of outstanding shares having not less than the minimum number of votes that would be necessary to authorize or take such action at a meeting at which all shares entitled to vote thereon were present and voted.

Section\_615 of the NYBCL provides in pertinent part that \_ [5w]5henever...shareholders are required or permitted to take any action by vote, such action may be taken without a meeting on written consent, setting forth the action so taken, signed by the holders of all outstanding shares entitled to vote thereon, or, if the Certificate of Incorporation so permits, signed by the holders of outstanding shares having not less than the minimum number of votes that would be necessary to authorize or take such action at a meeting at which all shares entitled to vote thereon were present and voted. Our Certificate of Incorporation does not currently contain a provision permitting the shareholders having the minimum number of votes necessary to authorize an action to do so by written consent. Our Board believes that the addition of such a provision would be in the best interests of the Company and its shareholders. It will allow us, in situations where we can obtain the requisite consent in writing, to take prompt action with respect to corporate opportunities that develop, without the delay and expense of convening a shareholder meeting for the purpose of approving the action. The Board believes that in such cases where shareholders representing the requisite number of votes necessary to authorize an action have already consented to a given action, the shareholder meeting becomes a formality that utilizes time and resources that are better spent on other corporate functions. Upon the closing of 5 the previously announced Private Placement on September 21, 2007, Matlin Patterson became the holder of a majority of our outstanding capital stock. As previously disclosed in the Company s annual meeting proxy statement, Matlin Patterson has indicated its intention to vote in favor of Proposal 25 and therefore Proposal 2 will be 5 approved. Accordingly, following the approval of Proposal 2, Matlin Patterson5 will be able to determine matters submitted to a vote of shareholders, such as approval of significant corporate transactions, unilaterally5 by written consent and without a shareholder meeting 5until such time as its ownership interest decreases to less than fifty percent (50%).5 The proposed amendment to the Certificate of Incorporation would be reflected in Article\_TENTH of such Certificate, as detailed in the Certificate of Amendment attached hereto as Appendix A5.

The proposed amendment will become effective, after shareholder approval, upon the filing of a Certificate of Amendment to the Company s Certificate of Incorporation by the New York Secretary of State.

## **Required Vote**

*Required Approval.*\_The affirmative vote of the holders of a majority of the shares outstanding as of the record date is required for the approval of the amendment to the Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent. The Board has unanimously voted in favor of the proposed amendment.

The Board unanimously recommends that the Company s shareholders vote For the proposal to amend the Company s Certificate of Incorporation to permit the shareholders to act by less than unanimous written consent.

#### STOCK OWNERSHIP OF PRINCIPAL OWNERS AND MANAGEMENT

The following table sets forth information concerning the beneficial ownership of common stock of the Company as of September 30, 2007, by (i) persons owning more than 5% of the common stock, (ii) each director of the Company and the current and former executive officers included in the Summary Compensation Table and (iii) all directors and current executive officers of the Company as a group. An asterisk in the percentage column indicates that a person or group beneficially owns less than 1% of the outstanding shares.

	Shares Beneficially Owned(1)		Deferred Stock
Name	Number	Percent	Units(5) Number
MatlinPatterson FA Acquisition LLC(7)	37,909,383	69.86%	0
Mark R. Patterson (7)	37,909,383	69.86%	0
David J. Matlin (7)	37,909,383	69.86%	0
Lee Fensterstock	0	*	1,000,000
Christopher R. Pechock	0	*	0
Frank Plimpton	0	*	0
Robert S. Yingling	0	*	0
Peter J. McNierney(2)	447,302	*	600,000
Alan P. Goldberg(2)(4)	787,861	1.44%	12,433
George C. McNamee(2)(3)(6)	1,766,669	3.25%	18,935
Brian Coad(2)	55,641	*	200,000
Carl P. Carlucci, Ph.D.(2)	31,100	*	0
Dale Kutnick(2)	43,564	*	0
Gordon J. Fox(2)	28,464	*	10,638
Paul W. Kutey(2)	7,212	*	638
All directors and current executive officers as a group (11 persons)(2)	40,286,734	73.91%	1,894,582

- \* References ownership of less than 1.0%.
- (1) Except as noted in the footnotes to this table, the persons named in the table have sole voting and investment power with respect to all shares of Common Stock.
- (2) Includes shares of Common Stock that may be acquired within 60 days of September 30, 2007 through the exercise of stock options as follows: Mr. Coad: 10,000; Mr. Goldberg: 383,100; Mr. McNamee: 155,319; Mr. McNierney: 52,500; Mr. Carlucci: 6,000; Mr. Kutnick: 6,000; and all directors and current executive officers as a group: 245,324.
- (3) Includes 34,617 shares owned by Mr. McNamee s spouse and through her retained annuity trust. Also includes 39,330 shares owned by Mr. McNamee as custodian for his minor children.
- (4) Includes 13,542 shares held by the Goldberg Charitable Trust. Mr. Goldberg is the co-trustee of such trust and disclaims beneficial ownership of such shares. Also includes 5,715 shares held by various trusts for Mr. Goldberg s family members for which Mr. Goldberg is a trustee; Mr. Goldberg disclaims beneficial ownership of all such shares.

(5)

The amounts shown represent restricted stock units held under the Company s 2007 Incentive Compensation Plan that may possibly be exchanged for shares of Common Stock within 60 days of September 30, 2007 by reason of any potential termination, death or disability of the listed directors or officers as follows: Mr. Fensterstock: 100,000 upon termination or 1,000,000 upon death or disability; Mr. McNierney: 60,000 upon termination or 600,000 upon death or disability; Mr. Coad: 20,000 upon termination or 200,000 upon death or disability; and, all current directors and executives as a group: 187,500 upon termination or 1,875,000 upon death or disability. The amounts also include the number of phantom stock units held under the Company s nonqualified deferred compensation plans that may possibly be exchanged for shares of Common Stock within 60 days of September 30, 2007 by reason of any potential termination of the listed directors or officers as follows: Mr. Fox: 10,638; Mr. Goldberg: 12,433; Mr. Kutey: 638; Mr. McNamee: 18,935; and all directors and current executive officers as a group: 19,582. These amounts do not take into consideration the potential application of Section 409A of the Internal Revenue Code which in some cases could result in a delay of the distribution beyond 60 days.

- (6) Includes 1,146,195 shares pledged by Mr. McNamee in connection with a loan from KeyBank. No other current director, nominee director or executive officer has pledged any of the shares of common stock disclosed in the table above.
- (7) The indicated interest was reported on a Schedule 13D/A filed on September 25, 2007, with the SEC by MatlinPatterson FA Acquisition LLC on behalf of itself, MatlinPatterson LLC, MatlinPatterson Asset Management LLC, MatlinPatterson Global Advisers LLC, MatlinPatterson Global Partners II LLC, MatlinPatterson Global Opportunities Partners II, L.P., MatlinPatterson Global Opportunities Partners (Cayman) L.P., David J. Matlin, and Mark R. Patterson. Beneficial ownership of the shares held by MatlinPatterson FA Acquisition LLC 37,909,383 (shared voting and shared dispositive power) was also reported for: MatlinPatterson Global Opportunities Partners II L.P. 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Opportunities Partners II LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Advisers LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Advisers LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Advisers LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Advisers LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Advisers LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Global Advisers LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson Asset Management LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power), MatlinPatterson LLC 37,909,383 (shared voting and shared dispositive power).

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## **CHANGE IN CONTROL**

On May\_14, 2007, the Company entered into 5the 5Investment Agreement 5with MatlinPatterson providing for the purchase by MatlinPatterson, upon the terms and subject to the conditions of the Investment Agreement, of 33,333,333 newly issued shares of the Company s common stock, par value \$.01 per share, for an aggregate cash purchase price of \$50\_million. The 5MatlinPatterson transaction closed following shareholder approval5 on September 21, 2007. Pursuant to the terms of 5 the Investment Agreement5, MatlinPatterson purchased 37,909,383 newly-issued shares5 of the Company\_s5 common stock for a purchase price of \$49,420,000. The 37,909,383 shares5 of 5common stock represent approximately 69.74% 5 of 5the issued and outstanding voting power of 5 the Company immediately following5 the closing5.

In accordance with 5 5the Investment Agreement, Alan P. Goldberg, Shannon O. Brien and Nicholas A. Gravante, Jr. each resigned as directors 5 of the Company, and Mark Patterson, Christopher Pechock, Frank Plimpton 5, 5Lee Fensterstock and Robert Yingling, were appointed to 5 the Board. Lee Fensterstock was also appointed 5 Chairman of the Board and Chief Executive Officer and Peter 5 McNierney was appointed 5 President and Chief Operating Officer 5.

A more detailed description of the above transaction can be found in our Current Report on Form\_8-K filed with the SEC on May\_15, 2007.5 on Form\_14A filed with the SEC on <u>August 31, 2007, and in our Current Report on Form 8-K</u> filed with the SEC on September 27.5 2007.

#### FORWARD-5LOOKING STATEMENTS

This proxy statement contains forward-looking statements. These statements are not historical facts but instead represent the Company s belief regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company s control. The Company s forward-looking statements are subject to various risks and uncertainties, including the conditions of the securities markets, generally, and acceptance of the Company s services within those markets and other risks and factors identified from time to time in the Company s filings with the SEC. It is possible that the Company s actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in its forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements. The Company does not undertake to update any of its forward-looking statements.

## **OTHER MATTERS**

At the date of this proxy statement, the Company has no knowledge of any business other than that described above that will be presented at the special meeting. If any other business should come before the special meeting, it is intended that the persons named in the enclosed proxy will have discretionary authority to vote the shares that they represent.

# PLEASE NOTE\_THAT UPON WRITTEN REQUEST THE COMPANY WILL PROVIDE TO EACH SHAREHOLDER, WITHOUT CHARGE, A COPY OF ITS <u>ANNUAL</u>5 REPORT TO THE SECURITIES

## AND EXCHANGE COMMISSION ON FORM\_10-K FOR THE YEAR ENDED DECEMBER 31, 2006. REQUESTS SHOULD BE DIRECTED TO JESSICA STANLEY, EXECUTIVE ASSOCIATE, FIRST ALBANY COMPANIES INC., <u>ONE PENN PLAZA5</u>, <u>42ND FLOOR, NEW YORK</u>5, NY <u>10119.</u>5

You are urged to sign and to return your Proxy promptly in the enclosed return envelope to make certain your shares will be voted at the meeting.

By Order of the Board of Directors

Lee Fensterstock <u>Chairman</u>5 and Chief Executive Officer <u>New York</u>5, New York <u>October [ ]</u>, 2007

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## LIST OF APPENDICES

Appendix\_AAmendment to the Certificate of IncorporationAppendix\_BVoting AgreementAppendix CLicense Agreement55

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## Appendix A

5 <u>CERTIFICATE OF AMENDMENT</u>
5
5
OF5 FIRST ALBANY COMPANIES INC. 5
55555555 55555555 55555555 55555555 5
<u>Under Section 8055 of the5 New York Business Corporation Law</u>
FIRST: The name 5 5 of the Corporation is 5 First Albany Companies Inc.
<u>SECOND: The Certificate</u> 5 5of <u>Incorporation</u> 5 of 5the <u>Corporation was filed</u> 5 5by 5the <u>Department</u> 5 of <u>State</u> 5 5on <u>November 4, 1985.</u> 5
THIRD5: The amendment effected by5 5this certificate5 5of amendment is as follows5: Paragraph FIRST of the Certificate of Incorporation relating to the name of the Corporation is hereby amended5 5to read5 in5 5its entirety5 5as follows5:5 5555555555555555555555555555555555
555 <u>FIRS</u> T5 <u>, The nam</u> e5 of th <u>e Corporatio</u> n5 is Broadpoin <u>t Securities Group5, Inc.</u> 5
FOURTH: The Certificate of Incorporation is hereby further amended 5 5by adding a Paragraph TENTH 5 to 5 5the 5 5Certificate 5 5 of Incorporation pertaining 5 to shareholder written consent 5 5 as follows: 5
55555555555555555555555555555555555555
<u>FIFTH: The</u> 5 foregoing <u>amendments</u> 5 5to the <u>Certificate</u> 5 of <u>Incorporation were authorized by resolution</u> 5 of the <u>Board</u> 5 of <u>Directors followed</u> 5 by <u>an affirmative vote</u> 5 5of 5the <u>holders</u> 5 of 5a <u>majority</u> 5 of <u>the outstanding shares</u> 5 of <u>common stock</u> 5 5 of 5 the <u>Corporation entitled</u> 5 to <u>vote thereon at</u> a <u>meeting</u> 5 5of <u>shareholders</u> 5.
<u>By:</u> 5
Name: Lee Fensterstock

<u>Title: Chairman and Chief Executive Officer</u>5

<u>By:</u>

Name: Patricia Arcierco-Craig <u>Title: Assistant Secretary</u>5

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Appendix B

#### **VOTING AGREEMENT**

This Voting Agreement dated as of June 29.5 2007 (the *Agreement*), is made by and between DEPFA Bank plc, an Irish public limited company (*DEPFA*), and MatlinPatterson FA Acquisition LLC, a Delaware limited liability company (*MatlinPatterson*).

## PRELIMINARY STATEMENTS

A.\_DEPFA entered into the Asset Purchase Agreement (the *Asset Purchase Agreement*), dated as of March 6, 2007, with First Albany Capital Inc., a New York corporation (*FA Capital*), and First Albany Companies Inc., a New York corporation (*FAC*).

B.\_MatlinPatterson entered into the Investment Agreement (the *Investment Agreement*) dated as of May 14, 2007 with FAC, whereby MatlinPatterson will acquire certain shares of FAC common stock, par value \$0.01 per share (the *Common Stock*).

C.\_Under the Asset Purchase Agreement, FAC agreed to include as a management proposal, to be voted on by the shareholders of FAC at its next annual meeting of shareholders no later than June\_30, 2007, an amendment to its certificate of incorporation (the *Charter Amendment*) changing its corporate name to a name that does not include the words First Albany or any derivative thereof or the word FA except for certain agreed derivations provided in Schedule\_2.2 thereto. The approval of the Charter Amendment by FAC s shareholders is a condition precedent to the closing of the transactions contemplated by the Asset Purchase Agreement.

D.\_FAC is seeking DEPFA s consent to waive the requirement to have a shareholder meeting on the Charter Amendment by June\_30, 2007, and as a condition to granting such waiver, DEPFA has requested that MatlinPatterson enter into this Agreement and vote any Shares held by MatlinPatterson in favor of the Charter Amendment.

E.\_As used herein, the term *Shares* includes all shares of such Common Stock as to which MatlinPatterson and its affiliates (at any time prior to the termination of this Agreement) are the beneficial owner or is otherwise able to direct the voting thereof and all securities issued or exchanges with respect to any such Shares upon any reclassification, recapitalization, reorganization, merger, consolidation, spin-off, stock split, combination, stock or other dividend or any other change in FAC s capital structure.

NOW, THEREFORE, for good and valuable consideration, the receipt, sufficiency and adequacy of which are hereby acknowledged, the parties to this Agreement intending to be legally bound do agree as follows:

1.\_*Representations and Warranties*.\_MatlinPatterson represents and warrants to DEPFA that (i)\_upon the closing of the recapitalization of FAC contemplated by the Investment Agreement, MatlinPatterson expects to own and have the right to vote Shares constituting a majority of the shares of Common Stock then outstanding; (ii)\_this Agreement has been duly authorized, executed and delivered by all necessary organizational action of MatlinPatterson; and (iii)\_this Agreement constitutes the legal, valid and binding obligation of MatlinPatterson, enforceable in accordance with its

terms.

2.\_Agreements with Respect to the Shares.\_MatlinPatterson agrees during the term of this Agreement:

(i)\_to vote the Shares in favor of the Charter Amendment at every meeting of the stockholders of FAC at which such matter is considered and at every adjournment thereof;

(ii)\_not to solicit, encourage or recommend to other stockholders of FAC that (x)\_they vote their shares of Common Stock or any other securities in any contrary manner, or (y)\_they not vote their shares of Common Stock at all;\_and

(iii)\_to vote the Shares (x)\_in favor of the approval of Asset Purchase Agreement, if submitted to a vote of the FAC stockholders, and (y)\_against any Incompatible Transaction submitted to a vote of the FAC stockholders.

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For purposes of this Agreement, a *Incompatible Transaction* shall mean a transaction of any kind (including, without limitation, a merger, consolidation, share exchange, reclassification, reorganization, recapitalization, sale or encumbrance of substantially all the assets of FAC or FA Capital outside the ordinary course of business, or sale or exchange by stockholders of FAC or FA Capital of all or substantially all the shares of FAC s or FA Capital s capital stock) proposed by any person(s) pursuant to which (x) a person other than FA Capital would become the owner of the Business (as defined in the Asset Purchase Agreement), unless such person assumes the obligations of FA Capital under the Asset Purchase Agreement, or (y) a person other than FAC would become the controlling shareholder of FA Capital, unless such person assumes the obligations of FAC under the Asset Purchase Agreement. For the avoidance of doubt, the Investment Agreement and the transactions contemplated thereby as of the date hereof shall not constitute an Incompatible Transaction.

3. *Limitation on Sales*. During the term of this Agreement, MatlinPatterson agrees not to sell, assign, transfer, loan, tender, pledge, hypothecate, exchange, encumber or otherwise dispose of, or issue an option or call with respect to, any of the Shares unless the transferee, pledgee, optionee or other counterparty, to the extent it could acquire rights to vote such Shares during the term of this Agreement, agrees to be bound by and subject to the terms and conditions of this Agreement as if such transferee, pledgee, optionee or other counterparty had executed this Agreement on the date hereof.

4.\_*Specific Performance*.\_MatlinPatterson acknowledges that it will be impossible to measure in money the damage to DEPFA if MatlinPatterson fails to comply with the obligations imposed by this Agreement, and that, in the event of any such failure, DEPFA will not have an adequate remedy at law or in damages. Accordingly, MatlinPatterson agrees that injunctive relief or any other equitable remedy, in addition to any remedies at law or damages, is the appropriate remedy for any such failure and will not oppose the granting of any such remedy on the basis that DEPFA has an adequate remedy at law. MatlinPatterson agrees not to seek, and agrees to waive any requirement for, the securing or posting of a bond in connection with DEPFA seeking or obtaining such equitable relief.

5.\_*Publicity*.\_MatlinPatterson agrees that, from the date hereof through the Closing Date, it shall not issue any public release or announcement concerning the transactions contemplated by this Agreement without the prior consent of DEPFA (which consent shall not be unreasonably withheld or delayed), except as such release or announcement, in the opinion of MatlinPatterson s counsel, may be required by applicable law or NASDAQ rule.

## 6.\_Term of Agreement; Termination.

The term of this Agreement shall commence on the date hereof and shall terminate upon the earlier to occur of (i)\_the Closing Date (as defined in the Asset Purchase Agreement) and (ii)\_the due and proper termination of the Asset Purchase Agreement in accordance with its terms. Upon such termination, no party shall have any further obligations or liabilities hereunder.

#### 7.\_Miscellaneous.\_

(a) *Entire Agreement*. This Agreement constitutes the entire agreement among the parties with respect to the subject matter of this Agreement and supersedes all prior written and oral and all contemporaneous oral agreements and understandings with respect to the subject matter of this Agreement.

(b)\_*Notices*.\_Any notice, request, instruction or other document to be given hereunder by any party to the others shall be in writing and shall be deemed to have been duly given on the next business day after the same is sent, if delivered personally or sent by telecopy or overnight delivery, or five calendar days after the same is sent, if sent by registered or certified mail, return receipt requested, postage prepaid, as set forth below, or to such other persons or addresses as may be designated in writing in accordance with the terms hereof by the party to receive such notice.

If to DEPFA:

DEPFA BANK plc 1, Commons Street Dublin 1 Ireland Facsimile: ±5 353 1 792 2210 Attention: Legal Department

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and

DEPFA BANK plc, New York branch 623<u>Fifth Avenue, 22nd Floor</u> New York, NY 10022 Facsimile: 212 796 9219 Attention: Executive Director

If to MatlinPatterson:

MatlinPatterson FA Acquisition LLC c/o\_MatlinPatterson Global Advisers LLC 520 Madison Avenue, 35th Floor New York, New York 10022 Attention: General Counsel Fax: (212)\_651-4011

(c)\_*Governing Law*.\_This Agreement shall be governed by and construed in accordance with the laws of the State of New York as applied to contracts made and fully performed in such state without giving effect to the principles of conflict of laws thereof.

(d)\_*Rules of Construction*.\_The descriptive headings in this Agreement are inserted for convenience of reference only and are not intended to be part of or to affect the meaning or interpretation of this Agreement. Words used in this Agreement, regardless of the gender and number specifically used, shall be deemed and construed to include any other gender, masculine or feminine, or neuter, and any other number, singular or plural, as the context requires. As used in this Agreement, the word including is not limiting, and the word or is not exclusive.

(e)\_*Parties in Interest*.\_This Agreement shall be binding upon and inure solely to the benefit of the parties to this Agreement and their legal successors-in-interest, and nothing in this Agreement, express or implied, is intended to confer upon any other person any rights or remedies of any nature whatsoever under or by reason of this Agreement.

(f)\_*Counterparts*.\_This Agreement may be executed in one or more counterparts, and each of such counterparts shall for all purposes be deemed to be an original, but all such counterparts together shall constitute but one instrument.

(g)\_Assignment.\_No party hereto shall assign its rights and obligations under this Agreement or any part thereof, nor shall any party assign or delegate any of its rights or duties hereunder without the prior written consent of the other party, and any assignment made without such consent shall be void. Except as otherwise provided herein, this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.

(h)\_*Amendment*.\_This Agreement may not be amended except by an instrument in writing signed on behalf of all the parties.

(i) *Extension; Waiver*. Any party to this Agreement may extend the time for the performance of any of the obligations or other acts of any of the other parties to this Agreement or waive compliance by any other party with any of the agreements or conditions contained herein or any breach thereof. Any agreement on the part of any party to any such extension or waiver shall be valid only if set forth in an instrument in writing signed on behalf of such party.

(j)\_*Severability*.\_The provisions of this Agreement are severable and, if any thereof are invalid or unenforceable in any jurisdiction, the same and the other provisions hereof shall not be rendered otherwise invalid or unenforceable.

**IN WITNESS WHEREOF**, the parties hereto, intending to be legally bound hereby, have duly executed this Voting Agreement as of the date first above written.

## **DEPFA BANK, PLC**

New York Develo	By: <u>/s/ Jim Ryan</u>		
Name: Jim Ryan	Title: <u>Managing Director</u>		
Name: John Andrade	By: /s/ John Andrade		
	Title: <u>Director</u>		
MATLINPATTERSON FA ACQUISITION LLC			
Name: <u>Robert H. Weiss</u>	By: /s/ Robert H. Weiss		
	Title: <u>Vice President and Secretary</u>		
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## Appendix C

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## LICENSE AGREEMENT

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<u>This LICENSE AGREEMENT5</u> 5(5this 5 <u>Agreement5</u> 5) 5is made5 and entered into 5 this 14th day5 of September, 2007 5 (5the <u>Effective 5 Date</u> 5)5, 5by 5and between Depfa First Albany Securities LLC5, 5a New York limited liability company(5 <u>Licensor5</u>) 5, and First Albany Companies Inc5.5, a New York corporation5 (5 <u>Licensee5</u>). Licensor5 5and Licensee will 5 5be 5referred to herein <u>collectively</u> as the <u>Parties5</u> and each individually as a <u>Party5</u>. Capitalized terms5 not 5otherwise defined 5 5herein 5shall have the <u>meanings given</u>5 to 5such terms in 5 the <u>APA</u>5 (5as <u>defined below</u>5)5.

<u>WHEREAS</u>5, <u>Licensor First Albany Companies Inc., a New York Corporation, and DEPFA BANK plc (DEPFA</u>)5 5have <u>entered into that certain Asset Purchase</u>5 Agreement, <u>dated March 6, 2007</u>5 5(the <u>APA5</u>)5,5 5pursuant to5 5which5, <u>among other things</u>5, <u>DEPFA5</u> will <u>purchase</u>5 at 5the Closing <u>Licensee</u>5 s 5Municipal <u>Capital Markets</u> <u>Group</u>5 and <u>certain related assets</u>5, <u>including without limitation all right</u>5, <u>title</u>5 and 5interest 5to the <u>common law</u> <u>trademark</u>5 <u>First Albany</u>5 5(the <u>Mark</u>5);5

WHEREAS, DEPFA and Licensor have entered into that certain Assignment Agreement, dated September 13, 2007, pursuant to which, among other things, DEPFA assigned, and Licensor assumed, all of DEPFA s rights and obligations under the APA;

<u>WHEREAS</u>, 5in accordance5 5with Section 8.25 of the <u>APA5</u>, <u>Licensee will include</u>5 as 5a <u>management proposal5</u> 5to 5be <u>voted</u>5 on 5by <u>its shareholders at its next special meeting5</u> of <u>shareholders5</u> (the <u>Meeting5</u>) 5<u>an amendment5</u> to <u>its certificate</u> 5 of <u>incorporation changing its corporate name</u>5 to 5a <u>name</u>5 5that <u>does not include</u>5 the <u>Mark5</u> 5(<u>such amendment5</u>, 5the <u>Charter Amendment5</u>);5

<u>WHEREAS</u>, <u>Licensor</u>5 has <u>waived certain provisions</u>5 of 5the <u>APA so</u>5 that <u>Licensee</u>5 may <u>hold</u>5 the <u>Meeting</u> <u>following</u>5 the5 5Closing5, 5and 5the <u>Parties intend that Licensee will</u>5 have 5the <u>right</u>5 to <u>continue</u>5 to <u>use</u>5 the <u>Mark as part</u>5 of <u>its official corporate name</u>5 in accordance with5, 5and <u>subject</u>5 5to5, 5the <u>terms</u>5 and 5conditions 5of this Agreement5; and

WHEREAS 5, 5this License Agreement 5is 5being entered into 5 5at 5the Closing 5.

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NOW5, THEREFORE5, the Parties5 agree as follows:

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<u>1. License</u>5. <u>Subject</u>5 to the 5terms 5and <u>conditions</u>5 5of this Agreement5, <u>Licensor hereby grants</u>5 to <u>Licensee</u>5 a <u>non5-exclusive5</u>, <u>royalty5-free5</u>, <u>non-transferable5</u>, <u>non-sublicensable license</u>5 (5the <u>*License5*</u>) 5under Licensor s5 rights 5in 5and 5to the <u>Mark5 5to use5</u> the <u>Mark5</u> in <u>Licensee s official corporate name5</u> and 5in 5any other context <u>where5 5(a)</u> 5use 5of <u>Licensee5</u> <u>s official corporate name5</u> is required5 by applicable law5, including without <u>limitation its certificate5</u> 5of <u>incorporation5</u>, 5by-laws 5 5and <u>regulatory5</u> and <u>other governmental filings</u>5, 5and 5(b) <u>Licensee5</u> in 5the <u>ordinary conduct of its business must5</u> 5use the <u>Mark5</u> in <u>order5</u> to <u>identify itself5</u>, <u>including5</u> without <u>limitation5</u> in <u>correspondence5</u> and <u>contracts5</u>.

2. *Quality Control5; Indemnification.* Licensee acknowledges5 the high standards5, quality5, style5 and image5 of the Mark5 and agrees5 that it shall5 not take5 any action materially inconsistent5 with 5 the reputation5 for high quality symbolized5 5by 5the Mark5. It5 is acknowledged5 and agreed5 that Licensee5 s 5 obligations under 5the preceding sentence shall5 5be fully satisfied if Licensee provides5 services under5 5the Mark5 of 5a quality at least equivalent5 to 5those provided5 by Licensee under5 the Mark immediately5 prior to the Closing5. Licensee agrees5 5to indemnify5 and hold harmless5 the Licensor5 against 5any 5and 5all Losses5 5and Expenses incurred5 by Licenser5 in connection5 with 5 or arising from5 any 5breach 5by Licensee 5 of 5any of5 5its covenants5 5or agreements5 contained in this Agreement; *provided5*, 5that 5such indemnification5 by Licensee5 (x5)\_5will 5be subject5 5to the terms5 and limitations contained5 in Article XI5 of the APA5 as if5 such indemnification were included5 in 5Section 11.15(5a5) of 5the APA together5 with 5the other indemnifications5 by Licensee5 and Seller therein5 and 5(y5)\_5shall survive for5 5the period5 of 5the Term5.

<u>3. Assignment</u>5. Licensor5 shall not <u>assign</u>, <u>convey</u>5 or 5otherwise 5transfer or 5dispose of 5the <u>Mark</u>5 to any <u>third</u> party5, 5and 5any <u>attempt</u>5 to <u>do so</u> 5 by <u>Licensor5</u> shall 5be <u>null</u>5 and <u>void</u>5, <u>unless</u>5 such <u>assignee5</u> 5or <u>transferee</u> <u>agrees5</u> in writing 5that 5such <u>assignment5</u>, <u>conveyance5</u> or <u>transfer</u> 5 shall be 5subject to 5the <u>terms</u>5 of this Agreement5. At <u>Licensee5</u> <u>s expense5</u>, <u>Licensor will take all5</u> commercially reasonable <u>actions5</u> and <u>execute all</u> <u>documents necessary</u>5 to <u>effect</u> the <u>foregoing5</u>.

<u>4. Representations</u>5 and <u>Warranties</u>55. <u>Licensor</u>5 hereby <u>represents</u>5 5and <u>warrants</u>5 to <u>Licensee</u>5 5that5: (5a5) <u>Licensor has</u>5 the <u>power</u>5 to <u>execute</u>5 and <u>deliver</u>5 this <u>Agreement</u>5 and <u>all rights</u>5 necessary to <u>grant</u>5 the <u>License</u>5; 5and 5(<u>b</u>5)\_5the

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<u>License</u> and 5the grant5 thereof 5does not5, and will 5 5not5, <u>conflict5</u> with 5or <u>otherwise violate5</u> 5(i)\_5any <u>agreements</u> 5 to 5which <u>Licensor is5</u> a 5party 5or <u>by</u>5 5which <u>Licensor s assets5 are bound5</u>, 5or 5(ii) 5any 5of <u>Licensor5</u> s charter documents5.

## 5

5. <u>Term.</u> This 5 5Agreement shall <u>become effective</u>5 5on 5the <u>Effective</u>5 Date 5and <u>continue</u>5 in <u>force</u>5 and 5effect <u>until</u>5 the Charter Amendment is filed5 by <u>Licensee</u>5 with 5the 5New York <u>Department</u>5 5of <u>State</u>5, <u>unless</u> terminated earlier in <u>accordance</u>5 with <u>Section 65</u> (5such <u>period</u>5 of <u>time</u>5, 5the <u>Term</u>) 5. The License5 shall survive expiration5 5or termination5 of 5this <u>Agreement</u>5 to 5the <u>extent</u>5 5that <u>Licensee</u>5 5is 5required 5by 5applicable <u>law</u>5 to <u>use</u>5 the <u>Mark</u>5 5in connection with <u>matters</u>5 5that <u>arose</u>5 5prior to the filing 5 of 5the <u>Charter Amendment</u>5.

<u>6. Termination</u>5. <u>Either</u>5 Party <u>may terminate</u>5 this Agreement upon <u>written</u>5 notice 5to the 50ther 5Party 5if 5the 50ther 5Party <u>breaches</u>5 this Agreement <u>and does not cure</u>5 such <u>breach within thirty (30) days of</u>5 receipt 5of 5such <u>notice.</u>5

7. Covenant; Royalty5. Licensee will5 use commercially reasonable efforts to effect5 5the Charter Amendment within sixty (60) days following5 the Closing5 (5the <u>Amendment Deadline 5</u>) and thereafter until the Charter <u>Amendment5 is effected5</u>. Notwithstanding 5Section <u>1.5</u> if the <u>Charter Amendment5 is5 5not effected5</u> on or before 5the <u>Amendment Deadline5</u>, then5 5in consideration5 for the License5, Licensee5 shall pay to Licensor within ten (10) Business Days following5 the <u>Amendment Deadline5</u>, 5and <u>on each anniversary</u>5 of 5the <u>Amendment Date</u> thereafter until5 this Agreement terminates5 in accordance5 with 5its terms5, an annual royalty fee5 of <u>Fifty</u> Thousand Dollars (\$50,0005).

## 8. General Provisions 5.

5(5a5)\_55Notices.\_All notices or other communications required or permitted hereunder shall be in writing and shall be 5given or delivered in 5 5the same manner 5 5as 5notice 5to the applicable Party is 5 5to 5be given 5 or delivered 5 under Section 13.35 of 5the APA5.

(b)<u>Assignment</u>. Neither Party may assign 5 this Agreement without 5 the prior written consent 5 of the other Party 5 (5such consent 5 5to 5not be unreasonably withheld) 5, except 5 that no consent 5 shall be required 5 for an assignment [5by 5Buyer 5to 5its subsidiary 5 pursuant to 5Section 13.45 5 of 5the <u>APA5</u> or]5 to 5a successor 5 in interest 5 to 5the assigning Party 5 or the acquirer 5 of 5all 5or substantially 5 all of 5the assigning Party s assets 5.

 $5(\underline{c}5)$ -5*Governing Law*.\_This Agreement shall be governed by and construed in accordance with the internal laws (as opposed to the conflicts of law provisions) of the State of New York.

(d) 5Submission to Jurisdiction; Waiver of Jury Trial.\_The Parties5 hereby irrevocably submit in any suit, action or proceeding arising out of or related to this Agreement or any of the transactions contemplated hereby or thereby to the jurisdiction of the United States District Court for the Southern District of New York and the jurisdiction of any court of the State of New York located in the City of New York and waive any and all objections to jurisdiction that they may have under the laws of the State of New York or the United States. Each of the Parties5 hereby waives trial by jury in any action to which they are parties involving, directly or indirectly, any matter in any way arising out of, related to or connected with this Agreement and the transactions contemplated hereby.

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5(<u>e</u>5555) <u>Entire</u>5 Agreement5; <u>Modification</u>55.<u>5</u>55This5 5Agreement 5and 5the APA (5including 5all <u>consents</u>5 5and <u>waivers related</u>5 to5 5the APA5) <u>supersede</u>5 all5 5 prior <u>agreements between</u>5 the Parties 5with respect 5to

5this Agreement5 s5 5subject matter5, and constitute5 a complete5 and exclusive statement5 of 5 the terms 5of 5the agreement between5 5the Parties5 5with respect to 5 such5 5subject matter5. This Agreement may5 not be amended 5except by a written agreement executed5 by both Parties5.

(f) 5Partial Invalidity.\_Wherever possible, each provision hereof shall be interpreted in such manner as to be effective and valid under applicable law, but in case any one or more of the provisions contained herein shall, for any reason, be held to be invalid, illegal or unenforceable in any respect, such provision shall be ineffective to the extent, but only to the extent, of such invalidity, illegality or unenforceability without invalidating the remainder of such invalid, illegal or unenforceable provisions or any other provisions hereof, unless such a construction would be unreasonable.

(g) *Waiver*5.\_Any term or provision of this Agreement may be waived, or the time for its performance may be extended, by the <u>Party</u>5 entitled to the benefit thereof. Any such waiver shall be validly and sufficiently authorized for the purposes of this Agreement if. as to any Party, it is authorized in writing by an authorized representative of such <u>Party</u>5. The failure of <u>any Party</u>5 to enforce at any time any provision of this Agreement shall not be construed to be a

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waiver of such provision, nor in any way to affect the validity of this Agreement or any part hereof or the right of any <u>Party</u>5 thereafter to enforce each and every such provision. No waiver of any breach <u>of</u>5 this Agreement shall be held to constitute a waiver of any other or subsequent breach.

(h) 5*Counterparts*. This Agreement may be executed <u>and delivered</u> in one or more counterparts, each of which <u>will be</u> <u>deemed to</u>5 be 5an original <u>copy of this Agreement and</u>5 all of which, <u>when taken together</u>, <u>will</u>5 be <u>deemed to</u> <u>constitute</u>5 one and the same agreement5.

5(i5) <u>No Adequate Remedy5</u>. Each Party acknowledges that its breach5 of 5this Agreement would cause irreparable harm5 to the <u>other Party (5the</u> <u>Non-Breaching Party</u>)5 and the Non-Breaching Party would5 have <u>no adequate</u> remedy at law for such breach5. Accordingly5,5 5the Parties <u>agrees that any Non-Breaching Party5</u> shall 5be <u>entitled5</u> to <u>obtain an injunction against5</u> any <u>such breach without the requirement5</u> of <u>posting5</u> a <u>bond5</u> or <u>other security5</u>.

## [SIGNATURE5 PAGE FOLLOWS]5

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IN WITNESS <u>WHEREOF</u>5, the <u>Parties</u>5 have <u>caused</u>5 this Agreement <u>to be executed by their respective authorized</u> <u>officers</u> as of the <u>day and year</u>5 first written above.

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## **DEPFA FIRST ALBANY SECURITIES LLC**

Name: Rodney Kulp	<u>By:</u> /s/ Rodney Kulp		
Name. Kouncy Kuip	Title: Authorized Person		
Name:M.A. Kugler	By:_ /s/ M.A. Kugler		
	Title: Authorized Signature		
FIRST ALBANY COMPANIES INC.			
Name: <u>Peter McNierney</u>	By5:_ /s/ Peter McNierney		
555 55555555 55555555 55555555	Title: President and Chief Executive Officer		

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