

INLAND REAL ESTATE CORP
Form 10-Q
August 09, 2005

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

or

q

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 001-32185

INLAND REAL ESTATE CORPORATION

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction
of incorporation or organization)

36-3953261
(I.R.S. Employer Identification No.)

2901 Butterfield Road, Oak Brook, Illinois
(Address of principal executive offices)

60523
(Zip code)

Registrant's telephone number, including area code: 630-218-8000

N/A
(Former name, former address and former fiscal
year, if changed since last report)

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 8, 2005, there were 67,328,319 shares of common stock outstanding.

INLAND REAL ESTATE CORPORATION
(a Maryland corporation)

TABLE OF CONTENTS

Part I Financial Information

| | Page |
|--|------|
| Item 1. Financial Statements | |
| <u>Consolidated Balance Sheets at June 30, 2005 (unaudited) and December 31, 2004 (audited)</u> | 2 |
| <u>Consolidated Statements of Operations for the three and six months ended June 30, 2005 and 2004 (unaudited)</u> | 4 |
| <u>Consolidated Statement of Stockholders' Equity for the six months ended June 30, 2005 (unaudited)</u> | 6 |
| <u>Consolidated Statements of Cash Flows for the six months ended June 30, 2005 and 2004 (unaudited)</u> | 7 |
| <u>Notes to Consolidated Financial Statements (unaudited)</u> | 10 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 28 |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u> | 48 |
| Item 4. <u>Controls and Procedures</u> | 49 |

Part II Other Information

| | |
|--|----|
| Item 1. <u>Legal Proceedings</u> | 50 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 50 |
| Item 3. <u>Defaults upon Senior Securities</u> | 50 |

| | | |
|---------|--|----|
| Item 4. | <u>Submission of Matters to a Vote of Security Holders</u> | 50 |
| Item 5. | <u>Other Information</u> | 51 |
| Item 6. | <u>Exhibits</u> | 51 |
| | <u>SIGNATURES</u> | 52 |

Part I - Financial Information**Item 1. Financial Statements**

INLAND REAL ESTATE CORPORATION
Consolidated Balance Sheets
June 30, 2005 and December 31, 2004
(In thousands except per share data)

Assets

| | June 30, 2005 (unaudited) | December 31, 2004 (audited) |
|---|------------------------------|--------------------------------|
| Investment properties: | | |
| Land | \$ 325,703 | 318,361 |
| Construction in progress | 250 | 1,326 |
| Building and improvements | 897,883 | 862,647 |
| | 1,223,836 | 1,182,334 |
| Less accumulated depreciation | 173,045 | 156,854 |
| Net investment properties | 1,050,791 | 1,025,480 |
| Cash and cash equivalents | 79,952 | 35,508 |
| Investment in securities (net of an unrealized gain of \$44 and \$114 at June 30, 2005 and December 31, 2004, respectively) | 8,270 | 5,978 |
| Assets held for sale (net of accumulated depreciation of \$985 and \$6,402 at June 30, 2005 and December 31, 2004, respectively) | 4,195 | 28,400 |
| Restricted cash | 4,860 | 4,226 |
| Accounts and rents receivable (net of provision for doubtful accounts of \$2,895 and \$2,710 at June 30, 2005 and December 31, 2004, respectively) | 31,339 | 29,646 |
| Mortgage receivable | 10,929 | - |
| Investment in and advances to joint venture | 50,702 | 42,789 |
| Deposits and other assets | 2,578 | 4,433 |
| Acquired above market lease intangibles (net of accumulated amortization of \$1,539 and \$1,648 at June 30, 2005 and December 31, 2004, respectively) | 4,232 | 5,966 |
| | 25,781 | 18,404 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | |
|---|--------------|-----------|
| Acquired in-place lease intangibles (net of accumulated amortization of \$3,408 and \$2,218 at June 30, 2005 and December 31, 2004, respectively) | | |
| Leasing fees (net of accumulated amortization of \$1,134 and \$1,189 at June 30, 2005 and December 31, 2004, respectively) | 2,767 | 2,467 |
| Loan fees (net of accumulated amortization of \$2,882 and \$4,780 at June 30, 2005 and December 31, 2004, respectively) | 4,412 | 3,795 |
| Total assets | \$ 1,280,808 | 1,207,092 |

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION
Consolidated Balance Sheets (continued)
June 30, 2005 and December 31, 2004
(In thousands except per share data)

Liabilities and Stockholders' Equity

| | June 30, 2005 (unaudited) | December 31, 2004 (audited) |
|---|------------------------------|--------------------------------|
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 4,418 | 4,341 |
| Acquired below market lease intangibles (net of accumulated amortization of \$3,403 and \$2,733 at June 30, 2005 and December 31, 2004, respectively) | 8,727 | 7,456 |
| Accrued interest | 2,631 | 2,282 |
| Accrued real estate taxes | 22,195 | 22,520 |
| Dividends payable | 5,542 | 5,537 |
| Security and other deposits | 2,403 | 2,318 |
| Mortgages payable | 619,301 | 596,125 |
| Line of credit | 140,000 | 85,000 |
| Prepaid rents and unearned income | 3,416 | 4,073 |
| Liabilities associated with assets held for sale, including mortgages payable | 198 | 4,035 |
| Other liabilities | 4,001 | 971 |
| Total liabilities | 812,832 | 734,658 |
| Minority interest | 19,427 | 19,942 |
| Stockholders' Equity: | | |
| Preferred stock, \$0.01 par value, 6,000 Shares authorized; none issued and outstanding at June 30, 2005 and December 31, 2004 | - | - |
| Common stock, \$0.01 par value, 500,000 Shares authorized; 67,283 and 67,025 Shares issued and outstanding at June 30, 2005 and December 31, 2004, respectively | 673 | 670 |
| Additional paid-in capital (net of offering costs of \$58,816) | 647,376 | 644,278 |
| Deferred stock compensation | (508) | (580) |
| Accumulated distributions in excess of net income | (199,036) | (191,990) |
| Accumulated other comprehensive income | 44 | 114 |
| Total stockholders' equity | 448,549 | 452,492 |

Commitments and contingencies

| | | | |
|--|----|-----------|-----------|
| Total liabilities and stockholders' equity | \$ | 1,280,808 | 1,207,092 |
|--|----|-----------|-----------|

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION
Consolidated Statements of Operations
For the three and six months ended June 30, 2005 and 2004 (unaudited)
(In thousands except per share data)

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|---|--|--|---|---|
| Revenues: | | | | |
| Rental income | \$ 33,536 | 33,297 | 64,529 | 66,862 |
| Tenant recoveries | 11,281 | 11,934 | 24,628 | 26,346 |
| Lease termination income | 113 | 618 | 6,267 | 618 |
| Other property income | 241 | 222 | 410 | 376 |
| Total revenues | 45,171 | 46,071 | 95,834 | 94,202 |
| Expenses: | | | | |
| Property operating expenses | 4,170 | 5,605 | 12,149 | 12,548 |
| Real estate tax expense | 7,647 | 8,018 | 15,749 | 16,205 |
| Bad debt expense | 346 | (743) | 674 | 310 |
| Depreciation and amortization | 11,357 | 9,513 | 20,797 | 18,905 |
| Stock exchange listing expenses | - | 740 | 62 | 740 |
| General and administrative expenses | 2,090 | 2,244 | 4,102 | 3,957 |
| Total expenses | 25,610 | 25,377 | 53,533 | 52,665 |
| Operating income | 19,561 | 20,694 | 42,301 | 41,537 |
| Other income | 1,056 | 985 | 1,717 | 1,658 |
| Interest expense | (10,799) | (10,839) | (21,003) | (21,559) |
| Minority interest | (178) | (218) | (432) | (434) |
| Equity in earnings of unconsolidated joint ventures | 944 | - | 1,933 | - |
| Income from continuing operations | 10,584 | 10,622 | 24,516 | 21,202 |
| Discontinued operations: | | | | |
| Income from discontinued operations (including gain on sale of investment properties of \$64 and \$166 for the three months ended June 30, 2005 and 2004, respectively) | 148 | 653 | 320 | 1,959 |

and \$64
 and \$1,039 for the six months ended June 30, 2005
 and
 2004)

| | | | | |
|---|-----------|---------|--------|---------|
| Net income available to common stockholders | 10,732 | 11,275 | 24,836 | 23,161 |
| Other comprehensive income: | | | | |
| Unrealized gain (loss) on investment securities | 170 | (1,421) | (70) | (1,385) |
| Comprehensive income | \$ 10,902 | 9,854 | 24,766 | 21,776 |

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION
Consolidated Statements of Operations
For the three and six months ended June 30, 2005 and 2004 (unaudited)
(In thousands except per share data)

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|---|--|--|---|---|
| Basic and diluted earnings available to common shares per weighted average common share: | | | | |
| Income from continuing operations | \$ 0.16 | 0.16 | 0.37 | 0.32 |
| Discontinued operations | - | 0.01 | - | 0.03 |
| Net income available to common stockholders per weighted average common share basic and diluted | \$ 0.16 | 0.17 | 0.37 | 0.35 |
| Weighted average number of common shares outstanding basic | 67,202 | 66,281 | 67,133 | 66,042 |
| Weighted average number of common shares outstanding diluted | 67,251 | 66,331 | 67,182 | 66,092 |

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION
Consolidated Statement of Stockholders' Equity
For the six months ended June 30, 2005
(Dollars in thousands, except per share data)
(unaudited)

| | | Six months ended June 30, 2005 |
|---|----|-----------------------------------|
| <i>Number of shares</i> | | |
| Balance at beginning of period | \$ | 67,025 |
| Shares issued from DRP | | 252 |
| Stock compensation | | - |
| Exercise of stock options | | 8 |
| Repurchase of fractional shares | | (2) |
| Balance at end of period | | 67,283 |
| <i>Common Stock</i> | | |
| Balance at beginning of period | | 670 |
| Proceeds from DRP | | 3 |
| Stock compensation | | - |
| Exercise of stock options | | - |
| Repurchase of fractional shares | | - |
| Balance at end of period | | 673 |
| <i>Additional Paid-in capital</i> | | |
| Balance at beginning of period | | 644,278 |
| Proceeds from DRP | | 3,039 |
| Stock compensation | | - |
| Exercise of stock options | | 78 |
| Repurchase of fractional shares | | (19) |
| Balance at end of period | | 647,376 |
| <i>Deferred stock compensation</i> | | |
| Balance at beginning of period | | (580) |
| Stock compensation | | - |
| Amortization of stock compensation | | 72 |
| Balance at end of period | | (508) |
| <i>Accumulated distributions in excess of net income</i> | | |
| Balance at beginning of period | | (191,990) |
| Net income available to common stockholders | | 24,836 |
| Distributions declared (\$0.47, in the aggregate for the six months ended | | (31,882) |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

June 30, 2005 per basic and diluted weighted average common share
outstanding)

| | | |
|---|----|-----------|
| Balance at end of period | | (199,036) |
| <i>Accumulated other comprehensive income</i> | | |
| Balance at beginning of period | | 114 |
| Other comprehensive loss | | (70) |
| Balance at end of period | | 44 |
| <i>Total stockholders equity</i> | \$ | 448,549 |

The accompanying notes are an integral part of these financial statements

INLAND REAL ESTATE CORPORATION
Consolidated Statements of Cash Flows
For the six months ended June 30, 2005 and 2004 (unaudited)
(In thousands)

| | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|---|--------------------------------------|--------------------------------------|
| Cash flows from operating activities: | | |
| Net income | \$ 24,836 | 23,161 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 20,797 | 18,804 |
| Non-cash charges associated with discontinued operations | 24 | 246 |
| Amortization of deferred stock compensation | 72 | 12 |
| Amortization on acquired above market lease intangibles | 502 | 400 |
| Amortization on acquired below market lease intangibles | (1,025) | (695) |
| Gain on sale of investment properties | (64) | (1,039) |
| Minority interest | 432 | 434 |
| Equity in earnings from unconsolidated ventures | (1,933) | - |
| Rental income under master lease agreements | 48 | 348 |
| Straight line rental income | 721 | (906) |
| Provision for doubtful accounts | 153 | (331) |
| Interest on unamortized loan fees | 953 | 1,235 |
| Changes in assets and liabilities: | | |
| Restricted cash | (1,778) | 1,446 |
| Accounts and rents receivable | (1,338) | (5,498) |
| Deposits and other assets | 841 | (89) |
| Accounts payable and accrued expenses | 352 | 1,415 |
| Accrued interest payable | 334 | 238 |
| Accrued real estate taxes | (121) | 285 |
| Security and other deposits | 151 | 4 |
| Prepaid rents and unearned income | 129 | (369) |
| Net cash provided by operating activities | \$ 44,086 | 39,101 |

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION
Consolidated Statements of Cash Flows
For the six months ended June 30, 2005 and 2004 (unaudited)
(In thousands)

| | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|--|--------------------------------------|--------------------------------------|
| Cash flows from investing activities: | | |
| Restricted cash | \$ 1,144 | 4,526 |
| Proceeds from sale of interest in joint venture | 500 | - |
| Escrows held for others | (61) | (395) |
| Purchase of investment securities | (3,686) | (4,317) |
| Sale of investment securities | 1,324 | 6,698 |
| Additions to investment properties, net of amounts payable | (8,979) | (5,496) |
| Purchase of investment properties | (71,231) | (27,773) |
| Acquired above market lease intangibles | (132) | (18) |
| Acquired in place lease intangibles | (8,997) | (3,466) |
| Acquired below market lease intangibles | 2,666 | 121 |
| Proceeds from sale of investment property, net | 46,830 | 5,229 |
| Construction in progress | (250) | (47) |
| Distributions from joint venture | 6,944 | - |
| Investment in joint venture | (5) | - |
| Leasing fees | (695) | (609) |
| Net cash used in investing activities | (34,628) | (25,547) |
| Cash flows from financing activities: | | |
| Proceeds from the DRP | 3,042 | 11,745 |
| Proceeds from exercise of options | 78 | - |
| Repurchase of shares | (19) | (2,124) |
| Loan proceeds | 50,453 | 80,230 |
| Proceeds from unsecured line of credit | 55,000 | (25,000) |
| Loan fees | (1,736) | (1,351) |
| Dividends paid | (32,823) | (31,995) |
| Payoff of debt | (38,620) | (60,414) |
| Principal payments of debt | (389) | (190) |
| Net cash provided by (used in) financing activities | 34,986 | (29,099) |
| Net increase (decrease) in cash and cash equivalents | 44,444 | (15,545) |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | |
|--|----|--------|--------|
| Cash and cash equivalents at beginning of period | | 35,508 | 58,388 |
| Cash and cash equivalents at end of period | \$ | 79,952 | 42,843 |

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION
Consolidated Statements of Cash Flows
For the six months ended June 30, 2005 and 2004 (unaudited)
(In thousands)

| | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|--|--------------------------------------|--------------------------------------|
| Supplemental schedule of noncash investing and financing activities: | | |
| Purchase of investment properties | \$ 142,538 | - |
| Assumption of mortgage debt | (61,625) | - |
| | \$ 80,913 | - |
| Contribution of properties and other assets, net of accumulated depreciation | \$ 37,782 | - |
| Debt associated with contribution of properties | (16,789) | - |
| | \$ 20,993 | - |
| Deferred gain on sale of interest in joint venture | \$ 3,193 | - |
| Dividends payable | \$ 5,542 | 5,265 |
| Cash paid for interest | \$ 19,737 | 20,358 |
| Impact of adoption and re-evaluation of FIN 46: | | |
| Assets: | | |
| Land, building and improvements and construction in progress, net | (9,281) | 9,539 |
| Other assets | (480) | 282 |
| Total assets | \$ (9,761) | 9,821 |
| Total liabilities and equity | \$ (9,761) | (1,428) |
| Investment in and advances to joint venture at January 1, 2005 and 2004 | \$ - | (8,392) |

The accompanying notes are an integral part of the financial statements.

INLAND REAL ESTATE CORPORATION

Notes to Consolidated Financial Statements

June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. Readers of this Quarterly Report should refer to the audited financial statements of Inland Real Estate Corporation (the "Company") for the fiscal year ended December 31, 2004, which are included in the Company's 2004 Annual Report, as certain footnote disclosures contained in such audited financial statements have been omitted from this Report. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been included in this Quarterly Report.

(1) Organization and Basis of Accounting

Inland Real Estate Corporation was formed on May 12, 1994. The Company is an owner/operator of Neighborhood Retail Centers (gross leasable areas ranging from 5,000 to 150,000 square feet) and Community Centers (gross leasable areas ranging from 150,000 to 300,000 square feet) located primarily within an approximate 400-mile radius of its headquarters in Oak Brook, Illinois. The Company owns, and acquires, single-user retail properties located throughout the United States. The Company is also permitted to construct or develop properties, or render services in connection with such development or construction, subject to the Company's compliance with the rules governing real estate investment trusts under the Internal Revenue Code of 1986, as amended (the "Code").

The Company qualified as a real estate investment trust ("REIT") under the Code for federal income tax purposes commencing with the tax year ending December 31, 1995. So long as the Company qualifies for treatment as a REIT, the Company generally will not be subject to federal income tax to the extent it distributes at least 90% of its REIT taxable income to its stockholders. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal income tax on its taxable income at regular corporate tax rates. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property and federal income and excise taxes on its undistributed income.

The Company has elected to be taxed, for federal income tax purposes, as a REIT. This election has important consequences because it requires the Company to satisfy certain tests regarding the nature of the revenues it can generate and the distributions that it pays to stockholders. To ensure that the Company qualifies to be taxed as a REIT, the Company determines, on a quarterly basis, that the gross income, asset and distribution tests imposed by the Code are met. On an ongoing basis, as due diligence is performed by the Company on potential real estate purchases or temporary investment of uninvested capital, the Company determines that the income from the new assets will qualify for REIT purposes.

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Certain reclassifications were made to the 2004 financial statements to conform to the 2005 presentation.

The accompanying consolidated financial statements of the Company include the accounts of its wholly-owned subsidiaries and consolidated joint ventures. These entities are consolidated because the Company is either the primary beneficiary of a variable interest entity or has substantial influence and controls the entity. The primary beneficiary is the party that absorbs a majority of the entity's expected residual returns and losses. The third parties' interests in these consolidated entities are reflected as minority interest in the accompanying consolidated financial statements.

INLAND REAL ESTATE CORPORATION

Notes to Consolidated Financial Statements

June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

The Company considers all demand deposits, money market accounts and investments in certificates of deposit and repurchase agreements purchased with a maturity of three months or less, at the date of purchase, to be cash equivalents. The Company maintains its cash and cash equivalents at financial institutions. The combined account balances at one or more institutions periodically exceed the Federal Depository Insurance Corporation ("FDIC") insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposits in excess of FDIC insurance coverage. The Company believes that the risk is not significant, as the Company does not anticipate the financial institutions' non-performance.

Depreciation expense is computed using the straight-line method. Buildings and improvements are depreciated based upon estimated useful lives of 30 years for buildings and improvements and 15 years for site improvements. The Company treats tenant allowances as tenant improvements. Tenant improvements are depreciated over the life of the related lease.

Acquired above and below market leases are amortized on a straight-line basis over the life of the related leases as an adjustment to rental income. Acquired in-place leases and customer relationship values are amortized over the average lease term as a component of amortization expense.

The Company allocates the purchase price of each acquired investment property between land, building and improvements, other intangibles (including acquired above market leases, acquired below market leases, customer relationships and acquired in-place leases) and any assumed financing that is determined to be above or below market terms. The Company uses the information contained in the third party appraisals as the primary basis for allocating the purchase price between land and site improvements. The aggregate value of other intangibles is measured based on the difference between the purchase price and the property valued as if vacant.

Amortization pertaining to the above market lease intangibles of \$502 and \$400 was recorded as a reduction to rental income for the six months ended June 30, 2005 and 2004, respectively. Amortization pertaining to the below market lease intangibles of \$1,025 and \$695 was recorded as an increase to rental income for the six months ended June 30, 2005 and 2004, respectively. The Company incurred amortization expense pertaining to acquired lease intangibles of \$1,538 and \$669 for the six months ended June 30, 2005 and 2004, respectively. The table below presents the amounts to be recorded for the amortization of intangibles over the next five years:

| | | |
|------|----|-------|
| 2005 | \$ | 1,900 |
| 2006 | | 2,191 |
| 2007 | | 2,211 |
| 2008 | | 2,364 |
| 2009 | | 2,482 |

| | | |
|-------|----|--------|
| Total | \$ | 11,148 |
|-------|----|--------|

On a quarterly basis, in accordance with Statement of Financial Accounting Standards No. 144, the Company reviews impairment indicators and if necessary conducts an impairment analysis to ensure that the carrying value of each property does not exceed its estimated fair value. The Company evaluates its investment properties to assess whether any impairment indicators are present, including recurring operating losses and significant adverse changes in legal factors or business climate. If an investment property is considered impaired, a loss is recorded to reduce the carrying value of the property to its estimated fair value. No such losses have been required or recorded in the accompanying financial statements as of and for the three and six months ended June 30, 2005 and 2004.

Leasing fees are amortized on a straight-line basis over the life of the related lease.

Loan fees are amortized on a straight-line basis over the life of the related loan.

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)
(In thousands, except per share data and square footage amounts)

Offering costs are offset against the Stockholders' equity accounts. Offering costs consist principally of printing, selling and registration costs.

Tenants required to pay a security deposit under their lease with the Company have paid either in cash or by posting letters of credit. The letters of credit are not recorded in the accompanying consolidated financial statements. As of June 30, 2005 and December 31, 2004, the Company held letters of credit for tenant security deposits totaling approximately \$429 and \$449, respectively.

Rental income is recognized on a straight-line basis over the term of each lease. The difference between rental income earned on a straight-line basis and the cash rent due under provisions of the lease agreements is recorded as deferred rent receivable and is included as a component of accounts and rents receivable in the accompanying consolidated balance sheets.

The Company accrues lease termination income if there is a signed termination agreement, all of the conditions of the agreement have been met and the tenant is no longer occupying the property.

On December 2, 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin 101 "Revenue Recognition in Financial Statements." The staff determined that a lessor should defer recognition of contingent rental income, such as percentage/excess rent until the specified target that triggers the contingent rental income is achieved. The Company has recorded percentage rental revenue in accordance with the SAB for all periods presented.

As of June 30, 2005 and 2004, the Company had no material derivative instruments. The Company may enter into derivative financial instrument transactions in order to mitigate its interest rate risk on a related financial instrument. The Company may designate these derivative financial instruments as hedges and apply hedge accounting, as the instrument to be hedged will expose the Company to interest rate risk, and the derivative financial instrument will reduce that exposure. Gains or losses related to the derivative financial instrument would be deferred and amortized over the terms of the hedged instruments. If a derivative terminates or is sold, the gain or loss is recognized. The Company will generally enter into derivative transactions that satisfy the aforementioned criteria only.

Recent Accounting Principles

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement no. 153 ("SFAS 153"), "Exchanges of Nonmonetary Assets," an amendment of APB Opinion No. 29. SFAS 153 is effective for nonmonetary transactions occurring in fiscal periods beginning after June 15, 2005. SFAS 153 will no longer allow nonmonetary exchanges to be recorded at book value with no gain being recognized. Nonmonetary exchanges will be accounted for at fair value, recognizing any gain or loss, if the transactions meet a commercial substance criterion and fair value is

determinable. To prevent gain recognition on exchanges of real estate when the risks and rewards of ownership are not fully transferred, SFAS 153 precludes a gain from being recognized if the entity has significant continuing involvement with the real estate given up in the exchange. Adoption is not expected to have a material effect on the Company.

In December 2004, the FASB issued SFAS No. 123 (revised 2004),

Share-Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation. SFAS No. 123(R) supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees and amends SFAS No. 95, Statement of Cash Flows. Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. The new standard will be effective for the Company in the first interim or annual reporting period beginning after June 15, 2005. Adoption is not expected to have a material effect on the Company.

INLAND REAL ESTATE CORPORATION

Notes to Consolidated Financial Statements

June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

In May 2005, the FASB issued Statement No. 154 ("SFAS 154") "Accounting Changes and Error Corrections" a replacement of APB Opinion No. 20 and FASB Statement No. 3." SFAS 154 changes the requirements for the accounting for and reporting of a change in accounting principle. APB Opinion 20 previously required that most voluntary changes in accounting principle be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS 154 requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects of the cumulative effect of the change. In the event of such impracticability, SFAS 154 provides for other means of application. In the event the Company changes accounting principles, it will evaluate the impact of SFAS 154.

In June 2005, the FASB ratified the EITF's consensus on Issue No. 04-5 "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights." This consensus establishes the presumption that general partners in a limited partnership control that limited partnership regardless of the extent of the general partners' ownership interest in the limited partnership. The consensus further establishes that the rights of the limited partners can overcome the presumption of control by the general partners, if the limited partners have either (a) the substantive ability to dissolve (liquidate) the limited partnership or otherwise remove the general partners without cause or (b) substantive participating rights. Whether the presumption of control is overcome is a matter of judgement based on the facts and circumstances, for which the consensus provides additional guidance. This consensus is currently applicable to the Company for new or modified partnerships, and will otherwise be applicable to existing partnerships in 2006. This consensus applies to limited partnerships or similar entities, such as limited liability companies that have governing provisions that are the functional equivalent of a limited partnership. The Company is currently evaluating the effect of this consensus on its consolidation policies.

(2) Investment Securities

The Company classifies its investment in securities in one of three categories: trading, available-for-sale or held-to-maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. Held-to-maturity securities are those securities in which the Company has the ability and intent to hold the security until maturity. All securities not included in trading or held-to-maturity are classified as available-for-sale.

Investment in securities at June 30, 2005 and 2004 are classified as available-for-sale securities. Available-for-sale securities are recorded at fair value. For the six months ended June 30, 2005 and 2004, unrealized holding gains and losses on available-for-sale securities are excluded from earnings and reported as a separate component of other comprehensive income until realized. Realized gains and losses from the sale of available-for-sale securities are determined on a specific identification basis. Dividend income is recognized when received.

A decline in the market value of any available-for-sale security below cost that is deemed to be other than temporary results in a reduction in the carrying amount to fair value. The impairment is charged to earnings and a new cost basis

for the security is established. To determine whether an impairment is other than temporary, the Company considers whether it has the ability and intent to hold the investment until a market price recovery and considers whether evidence indicating the cost of the investment is recoverable outweighs evidence to the contrary. Evidence considered in this assessment includes the reasons for the impairment, the severity and duration of the impairment, changes in value subsequent to the end of the period and forecasted performance of the investee.

Sales of investment securities available-for-sale during the six months ended June 30, 2005 and 2004 resulted in gains on sale of \$26 and \$904, respectively. These gains are included in other income in the accompanying Consolidated Statements of Operations.

INLAND REAL ESTATE CORPORATION**Notes to Consolidated Financial Statements****June 30, 2005 (unaudited)****(In thousands, except per share data and square footage amounts)**

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2005 were as follows:

| Description of Securities | Less than 12 months | | 12 months or longer | | Total | |
|---------------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| REIT stock | \$ 898 | (24) | 1,186 | (36) | 2,084 | (60) |
| Non-REIT stock | \$ 1,092 | (66) | - | - | 1,092 | (66) |

(3) Joint Ventures

On February 1, 2001, a wholly-owned subsidiary of the Company entered into an LLC agreement with a wholly-owned subsidiary of Tri-Land Properties, Inc. for the acquisition and redevelopment of the Century Consumer Mall in Merrillville, Indiana. Each partner's initial equity contribution was \$500. In addition, the Company has committed to lend the LLC up to \$17,800. Draws on the loan bear interest at a rate of 9% per annum, with interest only paid monthly on average outstanding balances. The loan is secured by the property and had an initial maturity date of January 31, 2006.

Through December 31, 2003, the Company had accounted for its investment in this joint venture under the equity method of accounting because the Company was not the managing member and did not have the ability to control the joint venture. The Company adopted FASB Interpretation No. 46R ("FIN 46R") on January 1, 2004. In accordance with FIN 46R, the Company evaluated this joint venture and determined that it was the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with the Company's financial statements for financial reporting purposes.

On June 30, 2005, the Company entered into a buy-out and restructuring agreement. A wholly owned subsidiary of Tri-Land Properties, Inc. purchased the Company's entire economic interest in this joint venture and paid additional interest and preferred returns totaling \$1,000. This payment was made in the form of \$500 in cash and the remaining \$500 was funded through an increase in the outstanding mortgage loan balance. The Company will continue to be a lender to the wholly owned subsidiary of Tri-Land Properties, Inc. for this redevelopment project. The terms of the loan were revised with the June 30, 2005 agreement. The Company agreed to lend Tri-Land Properties, Inc. up to \$21,500. Draws on the loan bear interest at a rate of 8.5% per annum, with 5.5% to be paid current and the remaining

3% to be accrued and paid upon maturity. Tri-Land Properties Inc. has guaranteed \$1,000 of this mortgage receivable. As a result of the agreement, the Company re-evaluated the criteria for primary beneficiaries under FIN 46R and determined that it is no longer the primary beneficiary in this variable interest entity and therefore, deconsolidated the joint venture effective June 30, 2005. The Company has recorded a deferred gain of \$3,193 as it did not qualify for gain recognition due to its lack of initial and continuing involvement.

Effective September 23, 2004, the Company formed a strategic joint venture with an affiliate of Crow Holdings Managers, LLC. Through a partial sale of the 97,535 square foot Hastings Marketplace, each entity has acquired a 50% ownership interest in the venture, which owns the property, which is located in Hastings, Minnesota. Hastings Marketplace is anchored by a Cub Foods grocery store and was acquired for \$13,200. The Company is the managing member of the venture and earns fees for providing property management and leasing services to the venture.

INLAND REAL ESTATE CORPORATION

Notes to Consolidated Financial Statements

June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

In connection with the partial sale of Hastings Marketplace to the venture, the Company recognized a gain of approximately \$76. The gain and operations were not recorded as discontinued operations because of the Company's continuing ownership interest in this shopping center. The Company accounts for its interest in the venture using the equity method of accounting as it has significant influence over, but not control of, the major operating and financial policies of the joint venture. The Company shares equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying Consolidated Statements of Operations.

Effective October 8, 2004, the Company formed a strategic joint venture with the New York State Teachers' Retirement System ("NYSTRS"). The joint venture has been formed to acquire Neighborhood Retail Centers and Community Centers, with an estimated value of approximately \$174,000, located in the Chicago and Minneapolis areas. In addition, the joint venture anticipates acquiring up to an additional \$400,000 of Neighborhood Retail Centers and Community Centers located in the targeted markets of Illinois, Wisconsin and Minnesota. During 2004, the Company contributed six properties, with an approximate fair value of \$140,000. During the three months ended June 30, 2005, the Company contributed an additional two retail centers with an approximate fair value of \$34,000 to complete its initial contribution of eight retail centers with an approximate net equity value of \$100,000. NYSTRS contributed approximately \$8,500 of equity capital when the Company contributed these two remaining properties to the venture. As of June 30, 2005, NYSTRS had contributed approximately \$47,000. In addition, NYSTRS has committed to contribute, subject to satisfying certain conditions, such as lender consents, an additional \$100,000 for future acquisitions, for a total contribution of approximately \$150,000. The Company has also agreed to invest, subject to satisfying certain conditions such as lender consents, an additional \$50,000 in the joint venture. The joint venture will acquire additional assets using leverage, consistent with its existing business plan, of 50% of the original purchase price, or current market value if higher, during the next two years to achieve its investment objectives. During the six months ended June 30, 2005, the joint venture acquired an additional investment property, Orland Park Place, which was the first of the new acquisitions targeted for co-investment. The Company is the managing member of the venture and earns fees for providing property management, acquisition and leasing services to the venture. The profits and losses of the joint venture are shared equally between the Company and NYSTRS, except for the interest earned on the initial invested funds, of which the Company is allocated 95%.

The operations of the properties contributed by the Company are not recorded as discontinued operations because of the Company's continuing involvement with these shopping centers. The Company accounts for its interest in the venture using the equity method of accounting as it has significant influence over, but not control of, the major operating and financial policies of the joint venture. The Company shares equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying Consolidated Statements of Operations. The difference between the Company's investment in the joint venture and the amount of the underlying equity in net assets of the joint venture is due to basis differences resulting from the Company's equity investment recorded at its historical basis versus the fair value of the Company's contribution to the joint venture. Such differences are amortized over the depreciable lives of the joint venture's property assets. For the three and six months ended June 30, 2005, the Company recorded \$337 and \$714, respectively of amortization of this basis difference.

Effective June 16, 2005, the Company formed a strategic joint venture with Tucker Development Corporation ("TDC"). The Company contributed Park Avenue Centre (formerly known as Dominick's Highland Park) to the joint venture as its capital contribution. TDC will provide construction management, development supervision and leasing services. During the period of joint ownership, operating proceeds from the property will be split equally, with the exception of debt service on the construction loan, which is paid using loan proceeds. Following completion of the redevelopment, the Company has the option to purchase TDC's interest in the joint venture or the property can be sold to a third party with the proceeds from the sale split proportionately between each partner.

INLAND REAL ESTATE CORPORATION**Notes to Consolidated Financial Statements****June 30, 2005 (unaudited)****(In thousands, except per share data and square footage amounts)**

The operations of the property contributed by the Company are not recorded as discontinued operations because of the Company's continuing involvement with this shopping center. In accordance with FIN 46R, the Company has evaluated this joint venture and determined that it is the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with the Company's financial statements for financial reporting purposes.

Summarized financial information for the unconsolidated investments is as follows:

| | June 30, 2005 (unaudited) | December 31, 2004 (audited) |
|---------------------------------------|------------------------------|--------------------------------|
| Balance Sheet: | | |
| Assets: | | |
| Cash | \$ 27,122 | 38,991 |
| Investment in real estate, net | 230,115 | 132,391 |
| Acquired lease intangibles, net | 43,692 | 23,748 |
| Accounts and rents receivable | 5,217 | 2,096 |
| Restricted cash | 5,341 | 575 |
| Leasing commissions, net | 261 | - |
| Loan fees, net | 264 | 96 |
| Other assets | 50 | 117 |
| Total assets | \$ 312,062 | 198,014 |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 678 | 478 |
| Security deposits | 291 | 283 |
| Mortgage payable | 134,613 | 69,484 |
| Acquired lease intangibles, net | 8,969 | 2,846 |
| Other liabilities | 11,884 | 4,810 |
| Total liabilities | 156,435 | 77,901 |
| Equity: | | |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | |
|------------------------------|----|---------|---------|
| Inland | | 90,717 | 79,380 |
| Other partners | | 64,910 | 40,733 |
| Total equity | | 155,627 | 120,113 |
| Total liabilities and equity | \$ | 312,062 | 198,014 |

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|-----------------------------------|--|--|---|--------------------------------------|
| Revenues: | | | | |
| Rental income | \$ 4,296 | - | 7,887 | - |
| Tenant recoveries | 1,843 | - | 3,571 | - |
| Total revenues | 6,139 | - | 11,458 | - |
| Expenses: | | | | |
| Property operating expenses | 1,024 | - | 2,029 | - |
| Real estate tax expense | 1,576 | - | 2,733 | - |
| Bad debt expense | 2 | - | 21 | - |
| Depreciation and amortization | 1,597 | - | 3,011 | - |
| Total expenses | 4,199 | - | 7,794 | - |
| Operating income | 1,940 | - | 3,664 | - |
| Other income | 289 | - | 547 | - |
| Interest expense | (1,275) | - | (2,264) | - |
| Income from continuing operations | \$ 954 | - | 1,947 | - |
| Inland's pro rata share (a) | \$ 607 | - | 1,219 | - |

(a)

The profits and losses of the joint ventures are calculated according to the operating agreements between the Company and the joint venture partners.

(4) Transactions with Related Parties

During the six months ended June 30, 2005 and 2004, the Company purchased various administrative services, such as payroll preparation and management, data processing, insurance consultation and placement, investor relations, property tax reduction services and mail processing from affiliates of The Inland Group, Inc., which owns, directly or indirectly, approximately 9.6% of the Company's outstanding common stock. The Company pays for these services on an hourly basis. The hourly rate is based on the salary of the individual rendering the services, plus a pro rata allocation of the service provider's overhead including, but not limited to, employee benefits, rent, materials, fees, taxes and operating expenses incurred by each entity in operating their respective businesses. Computer services were purchased at a contract rate of \$50 per hour. The Company continues to purchase these services from The Inland Group, Inc. and its affiliates and for the six months ended June 30, 2005 and 2004, these expenses, totaling \$415 and \$629, respectively, are included in general and administrative expenses and property operating expenses.

Additionally, the Company leases its corporate office space from an affiliate of The Inland Group, Inc. Payments under this lease for the six months ended June 30, 2005 and 2004 were \$124, for each period, and are also included in general and administrative expenses. For accounting purposes, the Company is not treated as directly affiliated with The Inland Group, Inc. or its affiliates. Expenses paid to affiliates of The Inland Group, Inc. are included in general and administrative expenses and property operating expenses on the Consolidated Statements of Operations.

INLAND REAL ESTATE CORPORATION

Notes to Consolidated Financial Statements

June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

An affiliate of The Inland Group, Inc. was the mortgagee on the Walgreens property, located in Decatur, Illinois. The loan secured by this mortgage matured on May 31, 2004 and the principal of approximately \$624 was repaid. For the six months ended June 30, 2004, the Company paid principal and interest payments totaling \$28.

On February 1, 2001, a wholly-owned subsidiary of the Company entered into an LLC agreement with a wholly-owned subsidiary of Tri-Land Properties, Inc. to acquire and develop the Century Consumer Mall in Merrillville, Indiana. Richard Dube, the brother-in-law of Mr. Daniel Goodwin, one of the Company's directors, is the president and a principal owner of Tri-Land. Reference is made to Note 3 for more information on the Company's joint venture with Tri-Land.

On August 12, 2003, the Company entered into an agreement with Inland Investment Advisors, Inc., an affiliate of The Inland Group, Inc. to manage the Company's investment in securities. The Company pays a fee equal to 0.75% per annum on the net asset value under management. The Company paid approximately \$33 and \$45 for these services during the six months ended June 30, 2005 and 2004, respectively.

(5) Investment Properties

The Company, from time to time, receives payments under master lease agreements covering spaces vacant at the time of acquisition. The payments range from one to two years from the date of acquisition of the property or until the space is leased and tenants begin paying rent. GAAP requires the Company to treat these payments as a reduction to the purchase price of the

investment properties upon receipt of the payment, rather than as rental income. As of June 30, 2005, the Company had the following two investment properties subject to master lease agreements:

University Crossing, located in Mishawaka, Indiana

Deer Trace II, located in Kohler, Wisconsin

The cumulative amount of such payments, related to all master leases since inception, was \$7,857 and \$7,809 as of June 30, 2005 and December 31, 2004, respectively.

(6) Discontinued Operations

During the six months ended June 30, 2005 and the year ended December 31, 2004, the Company sold a total of five investment properties. Additionally, the Company sold an 18,525 square foot Ace Hardware, which was part of one of our existing investment properties and approximately one acre of land at another of our investment properties. For federal and state income tax purposes, certain of the Company's sales qualified as part of tax deferred exchanges and, as a result, the tax gains are deferred until the replacement properties are disposed of in subsequent taxable transactions. The proceeds from these sales were deposited with a qualified tax deferred exchange agent with the intent of using these proceeds for future acquisitions. The following table summarizes the properties sold, date of sale, approximate sales proceeds, net of closing costs, gain on sale and whether the sale qualified as part of a tax deferred exchange.

| Property Name | Date of Sale | Indebtedness repaid | Sales Proceeds (net of closing costs and indebtedness) | Gain on Sale | Tax Deferred Exchange |
|---------------|--------------|---------------------|--|--------------|-----------------------|
|---------------|--------------|---------------------|--|--------------|-----------------------|

repaid)

| | | | | | |
|------------------------------------|-----------------------|-------|-------|-------|-----|
| Zany Brainy | January 20, 2004 | 1,245 | 1,600 | 873 | Yes |
| Prospect Heights | April 23, 2004 | 1,095 | 1,200 | 166 | Yes |
| Fairview Heights | August 5, 2004 | 8,570 | 5,600 | 2,639 | Yes |
| Prairie Square | September 23, 2004 | 1,550 | 1,800 | 787 | Yes |
| Sequoia Shopping Center | April 22, 2005 | 1,505 | 1,200 | 19 | Yes |
| Vacant land (Edinburgh Festival | April 27, 2005 | - | 291 | 33 | No |
| Ace Hardware | June 13,2005 | - | 800 | 153 | No |

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)
(In thousands, except per share data and square footage amounts)

From time to time, the Company decides to dispose of certain assets or receives unsolicited offers to purchase its investment properties, at prices in excess of book value. Upon receipt of a valid offer, which the Company anticipates to accept, or the signing of a listing agreement, the Company classifies the asset as held for sale and suspends depreciation. As of June 30, 2005, the following investment properties were held for sale and depreciation was suspended as of the date noted:

.

November 1, 2003 Walgreens, located in Woodstock, Illinois;

.

April 19, 2004 Wauconda Shopping Center, located in Wauconda, Illinois;

.

December 7, 2004 Walgreens, located in Decatur, Illinois.

The Company is currently under contract to sell Walgreens, Woodstock. The Company expects to dispose of this investment property via sale or otherwise by the end of 2005.

Listing agreements were signed for Wauconda Shopping Center, and Walgreens, located in Decatur, Illinois. These properties will generally continue to be marketed until they are sold.

INLAND REAL ESTATE CORPORATION**Notes to Consolidated Financial Statements****June 30, 2005 (unaudited)****(In thousands, except per share data and square footage amounts)**

From time to time, the Company may decide not to sell certain properties that were previously held for sale. If this occurs, the Company records the property at the lower of the carrying amount before the property was classified as held for sale (adjusted for depreciation expense) or the fair value at the decision date not to sell. As of December 31, 2004, the Company had classified Dominick's located in Glendale Heights, Illinois, and as of March 31, 2005 the Company had classified Crestwood Plaza, located in Crestwood, Illinois and Calumet Square located in Calumet, Illinois as held for sale. During the three and six months ended June 30, 2005, the Company decided not to sell these properties. Additionally, at March 31, 2005, the Company had classified Dominick's, located in Highland Park, Illinois, as held for sale. During the three months ended June 30, 2005, the Company contributed this property to a joint venture. In connection with the reclassification of the properties from held for sale to continuing operations, the Company recorded adjustments for depreciation expense of \$1,036 and \$1,056 for the three and six months ended June 30, 2005, respectively.

Results of operations for the investment properties sold, or held for sale, during the three and six months ended June 30, 2005 and 2004, are presented in the table below:

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|-------------------------------|--|--|---|--------------------------------------|
| Revenues: | | | | |
| Rental income | \$ 132 | 663 | 332 | 1,374 |
| Tenant recoveries | (34) | 251 | 30 | 512 |
| | - | - | 12 | - |
| Total revenues | 98 | 914 | 374 | 1,886 |
| Expenses: | | | | |
| Property operating expenses | (3) | 151 | 46 | 311 |
| Real estate tax expense | - | 99 | 38 | 228 |
| Bad debt expense | 2 | 10 | (1) | 9 |
| Depreciation and amortization | 21 | 34 | 24 | 144 |
| Total expenses | 20 | 294 | 107 | 692 |
| Operating income | 78 | 620 | 267 | 1,194 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | |
|---------------------------------------|--------|-------|------|-------|
| Other income | 10 | - | 10 | (2) |
| Interest expense | (4) | (133) | (21) | (272) |
| Income from continuing operations | 84 | 487 | 256 | 920 |
| Gain on sale of investment properties | 64 | 166 | 64 | 1,039 |
| Income from discontinued operations | \$ 148 | 653 | 320 | 1,959 |

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)
(In thousands, except per share data and square footage amounts)

The following assets and liabilities relating to investment properties sold, or held for sale, as of June 30, 2005 and December 31, 2004.

| | June 30, 2005 (unaudited) | December 31, 2004 (audited) |
|---|------------------------------|--------------------------------|
| Assets | | |
| Accounts and rents receivable, net of provision for doubtful accounts | \$ 121 | 1,442 |
| Land | 928 | 7,364 |
| Building | 4,116 | 25,922 |
| Accumulated depreciation | (985) | (6,402) |
| Loan fees, net of accumulated amortization | 1 | 4 |
| Other assets | 4 | 21 |
| Leasing fees, net of accumulated amortization | 10 | 49 |
| Total assets held for sale | \$ 4,195 | 28,400 |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 4 | 95 |
| Accrued interest | - | 15 |
| Accrued real estate taxes | 65 | 407 |
| Prepaid rents and unearned income | 25 | 60 |
| Mortgage payable | - | 3,442 |
| Security deposits | 2 | 16 |
| Other liabilities | 102 | - |
| Total liabilities associated with assets held for sale | \$ 198 | 4,035 |

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)
(In thousands, except per share data and square footage amounts)

(7) Operating Leases

Minimum lease payments under operating leases to be received in the future, excluding rental income under master lease agreements and assuming no expiring leases are renewed, are as follows:

| | | |
|--------------|-----------|----------------|
| 2005 | \$ | 124,171 |
| 2006 | | 119,085 |
| 2007 | | 108,335 |
| 2008 | | 95,758 |
| 2009 | | 82,039 |
| Thereafter | | 440,057 |
| Total | \$ | 969,445 |

Remaining lease terms range from one to fifty-six years. Pursuant to the lease agreements, tenants of the property are required to reimburse the Company for some or all of the particular tenant's pro rata share of the real estate taxes and operating expenses of the property. Such amounts are not included in the future minimum lease payments above, but are included in tenant recoveries on the accompanying Consolidated Statements of Operations.

Certain tenant leases contain provisions providing for "stepped" rent increases. GAAP requires the Company to record rental income for the period of occupancy using the effective monthly rent, which is the average monthly rent for the entire period of occupancy during the term of the lease. The accompanying consolidated financial statements include a decrease of \$294 and an increase of \$906 for the six months ended June 30, 2005 and 2004, respectively, of rental income for the period of occupancy for which stepped rent increases apply and \$18,414 and \$18,708 in related accounts and rents receivable as of June 30, 2005 and December 31, 2004, respectively. The Company anticipates collecting these amounts over the terms of the leases as scheduled rent payments are made.

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

(8) Mortgages Payable

The Company's mortgages payable are secured by certain of its investment properties and consist of the following at June 30, 2005 and December 31, 2004:

| Mortgagee | Interest Rate at June 30, 2005 | Interest Rate at December 31, 2004 | Maturity Date | Current Monthly Payment | Balance at June 30, 2005 | Balance at December 31, 2004 |
|--------------------------------|--------------------------------------|---|------------------|-------------------------------|--------------------------------|------------------------------------|
| Allstate | - | 7.15% | - | - | - | 3,050 |
| Allstate | - | 6.65% | - | - | - | 9,600 |
| Allstate (a) | 6.82% | 6.82% | 08/2005 | 60 | 10,600 | 10,600 |
| Allstate (a) | 7.40% | 7.40% | 09/2005 | 221 | 35,787 | 35,787 |
| Allstate | 7.38% | 7.38% | 02/2006 | 98 | 15,940 | 15,940 |
| Allstate | 5.87% | 5.87% | 09/2009 | 29 | 6,000 | 6,000 |
| Allstate | 4.65% | 4.65% | 01/2010 | 87 | 22,500 | 22,500 |
| Allstate (b) | 9.25% | 9.25% | 12/2009 | 30 | 3,891 | 3,904 |
| Allstate | 4.70% | 4.70% | 10/2010 | 48 | 12,380 | 12,380 |
| Archon Financial | - | 4.35% | 12/2007 | - | - | 6,589 |
| Archon Financial | 4.88% | 4.88% | 01/2011 | 125 | 30,720 | 30,720 |
| Bear, Stearns Funding, Inc. | 6.03% | 6.03% | 07/2007 | 68 | 13,600 | 13,600 |
| Bear, Stearns Funding, Inc. | 6.60% | 6.60% | 03/2009 | 44 | 8,000 | 8,000 |
| Bear, Stearns Funding, Inc. | 4.11% | 4.11% | 07/2011 | 133 | 38,730 | 38,730 |
| Bear, Stearns Funding, Inc. | 5.14% | - | 04/2010 | 48 | 11,125 | - |
| Bear, Stearns Funding, Inc. | 5.17% | - | 04/2010 | 102 | 23,690 | - |
| Bear, Stearns Funding, Inc. | 5.01% | - | 04/2010 | 64 | 15,300 | - |
| Berkshire Mortgage (b) | 7.79% | 7.79% | 10/2007 | 88 | 13,578 | 13,675 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | |
|--------------------------------------|-------|-------|---------|-----|--------|--------|
| Column Financial, Inc (c) | 7.00% | 7.00% | 11/2008 | 146 | 25,000 | 25,000 |
| John Hancock Life Insurance (b) | 7.65% | 7.65% | 01/2018 | 78 | 12,208 | 12,273 |
| Key Bank | 5.00% | 5.00% | 10/2010 | 31 | 7,500 | 7,500 |
| LaSalle Bank N.A. | - | 3.78% | - | - | - | 3,345 |
| LaSalle Bank N.A. | 6.50% | 3.78% | 10/2006 | 57 | 10,654 | 10,654 |
| LaSalle Bank N.A. | 5.52% | 3.78% | 09/2009 | 43 | 9,450 | 9,450 |
| LaSalle Bank N.A. | - | 7.26% | - | - | - | 3,470 |
| LaSalle Bank N.A. | - | 7.36% | - | - | - | 9,650 |
| LaSalle Bank N.A. | 3.59% | 3.59% | 03/2010 | 7 | 2,400 | 2,400 |
| LaSalle Bank N.A. (d) | 4.51% | 3.68% | 04/2010 | 9 | 2,468 | 2,468 |
| LaSalle Bank N.A. (d) | 4.51% | 3.68% | 06/2010 | 21 | 5,599 | 5,599 |
| LaSalle Bank N.A. (a) (d) | 4.51% | 3.58% | 11/2005 | 13 | 3,650 | 3,650 |
| LaSalle Bank N.A. (a) | 6.81% | 6.81% | 12/2005 | 45 | 7,833 | 7,833 |
| LaSalle Bank N.A. | 4.86% | 4.86% | 12/2006 | 73 | 18,216 | 18,216 |
| LaSalle Bank N.A. (d) | 4.91% | 4.08% | 12/2006 | 90 | 22,320 | 31,825 |
| LaSalle Bank N.A. (d) | 4.91% | 4.08% | 12/2007 | 60 | 14,898 | 14,898 |
| LaSalle Bank N.A. | 5.52% | 3.78% | 04/2009 | 19 | 4,100 | 4,100 |
| LaSalle Bank N.A. | 4.88% | 4.88% | 11/2011 | 121 | 29,650 | 29,650 |
| LaSalle Bank N.A. (d) (e) | 2.78% | 2.38% | 12/2014 | 15 | 6,200 | 6,200 |
| LaSalle Bank N.A. | 4.99% | - | 12/2006 | - | 338 | - |
| Lehman Brothers Holding, Inc. (f) | 6.36% | 6.36% | 10/2008 | 289 | 54,600 | 54,600 |
| MetLife Insurance Company | 4.71% | 4.71% | 10/2010 | 79 | 20,100 | 20,100 |
| Midland Loan Serv. (b) | 7.86% | 7.86% | 01/2008 | 31 | 4,768 | 4,806 |
| Nomura Credit & Capital | 5.02% | 5.02% | 08/2011 | 37 | 8,800 | 8,800 |
| Principal Life Insurance | 5.96% | 5.96% | 12/2008 | 55 | 11,000 | 11,000 |
| Principal Life Insurance | 5.25% | 5.25% | 10/2009 | 32 | 7,400 | 7,400 |
| Principal Life Insurance | 8.27% | 8.27% | 09/2010 | 40 | 5,850 | 5,850 |
| Principal Life Insurance | - | 5.57% | 10/2012 | - | - | 10,200 |
| Principal Life Insurance | 3.99% | 3.99% | 06/2010 | 109 | 32,930 | 30,260 |
| Principal Life Insurance | - | 3.99% | 07/2011 | - | - | 2,670 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | |
|----------------------------|-------|-------|---------|----|---------|---------|
| Wachovia Securities (b) | 5.58% | - | 04/2013 | 66 | 14,156 | - |
| Wachovia Securities (b) | 5.66% | - | 04/2013 | 10 | 2,128 | - |
| Wachovia Securities (b) | 5.93% | - | 04/2013 | 42 | 8,619 | - |
| Woodmen of the World | 6.75% | 6.75% | 06/2008 | 26 | 4,625 | 4,625 |
| Mortgages Payable | | | | \$ | 619,301 | 599,567 |

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

- (a) Approximately \$57,870 of the Company's mortgages payable mature during 2005. The Company intends to replace these loans with new debt for terms of five years or longer at the market interest rate at the time the existing debt matures.
- (b) These loans require payments of principal and interest monthly; all other loans listed are interest only.
- (c) Approximately \$570 of this loan was secured by Walgreens, located in Woodstock, Illinois. At June 30, 2005 and December 31, 2004, the Company has classified this property as held for sale. On April 1, 2005, the Company substituted an alternate property, Walgreens, located in Jennings, Missouri, as collateral for this loan. This amount has not been included in liabilities associated with assets held for sale.
- (d) Payments on these mortgages are calculated using a floating rate of interest based on LIBOR.
- (e) As part of the purchase of the property securing this loan, the Company assumed the existing mortgage-backed Economic Development Revenue Bonds, Series 1994, issued by the Village of Skokie, Illinois. The interest rate on these bonds floats and is reset weekly by a re-marketing agent. The rate at June 30, 2005 was 2.78%. The bonds are further secured by an Irrevocable Letter of Credit, issued by LaSalle Bank at a fee of 1.25% of the principal amount outstanding, paid annually. In addition, the Company is required to pay a re-marketing fee of .125% per annum of the principal amount outstanding, paid quarterly, and a trustee fee of \$500, also paid quarterly.
- (f) Approximately \$1,334 of this loan is secured by Wauconda Shopping Center, located in Wauconda, Illinois. At June 30, 2005, the Company has classified this property as held for sale. Upon sale of this property, the Company will substitute an alternate property as collateral for this loan. This amount has not been included in liabilities associated with assets held for sale.

The following table presents the principal amount of debt maturing each year, including monthly annual amortization of principal, through December 31, 2009 and thereafter based on debt outstanding at June 30, 2005:

| | | |
|------------|----|---------|
| 2005 | \$ | 58,274 |
| 2006 | | 67,904 |
| 2007 | | 43,566 |
| 2008 (a) | | 244,715 |
| 2009 | | 39,019 |
| Thereafter | | 305,823 |

| | | |
|-------|----|---------|
| Total | \$ | 759,301 |
|-------|----|---------|

(a)

Included in the debt maturing during 2008 is our line of credit with KeyBank N.A. This line of credit requires compliance with certain covenants, such as debt service ratios, minimum net worth requirements, distribution limitations and investment restrictions. As of June 30, 2005, we were in compliance with such covenants.

(9) Line of Credit

On June 28, 2002, the Company entered into a \$100,000 unsecured line of credit arrangement with KeyBank N.A. for a period of three years. The funds from this line of credit are used to purchase additional investment properties. The Company is required to pay interest only on draws under the line at the rate equal to LIBOR plus 375 basis points.

The Company is also required to pay, on a quarterly basis, an amount less than 1% per annum on the average daily funds remaining under this line. In connection with obtaining this line of credit, the Company paid fees in an amount totaling approximately \$1,500 (which includes a 1.5% commitment fee). On May 2, 2003, the Company amended its line of credit agreement with KeyBank N.A. This amendment reduced the interest rate charged on the outstanding balance by 1.25% and extended the maturity to May 2, 2006. In addition, the aggregate commitment of the Company's line was increased by \$50,000, to a total of \$150,000. In conjunction with this amendment, the Company paid approximately \$750 in fees and costs.

The line of credit requires compliance with certain covenants, such as debt service ratios, minimum net worth requirements, distribution limitations and investment restrictions. As of June 30, 2005, the Company was in compliance with such covenants.

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

On April 22, 2005, the Company amended its line of credit agreement with KeyBank N.A. This amendment reduces the interest rate charged on the outstanding balance by 1.05% and extends the maturity to April 22, 2008. In addition, the aggregate commitment of the Company's line was increased by \$250,000, to a total of \$400,000. In conjunction with this amendment, the Company paid approximately \$541 in fees and costs. The outstanding balance on the line of credit was \$140,000 as of June 30, 2005 with an average interest rate of 4.76% per annum.

(10) Earnings per Share

Basic earnings per share ("EPS") is computed by dividing net income by the basic weighted average number of common shares outstanding for the period (the "common shares"). Diluted EPS is computed by dividing net income by the common shares plus shares issuable upon exercise of existing options or other contracts. As of June 30, 2005 and December 31, 2004, respectively, options to purchase 38 and 32 shares of common stock at exercise prices ranging from \$9.05 to \$10.45 per share were outstanding, respectively. These options were not included in the computation of basic or diluted EPS as the effect would be immaterial.

As of June 30, 2005, 37 shares of common stock issued pursuant to employment agreements were outstanding, of which 3 have vested. Additionally, the Company issued 15 shares pursuant to employment incentives of which none have vested. The unvested shares are excluded from the computation of basic EPS but reflected in diluted EPS by application of the treasury stock method.

The basic weighted average number of common shares outstanding were 67,133 and 66,042 for the six months ended June 30, 2005 and 2004, respectively. The diluted weighted average number of common shares outstanding were 67,182 and 66,092 for the six months ended June 30, 2005 and 2004, respectively.

(11) Deferred Stock Compensation

The Company has agreed to issue common stock to certain officers of the Company pursuant to employment agreements entered into with these officers.

As of June 30, 2005, an aggregate of 37 shares of the Company's common stock had been issued pursuant to agreements with certain of the Company's employees. Of the total shares issued, the Company issued 5 at a value of \$11 per share. During 2004, the Company issued 32 additional shares at a value of \$12.93 per share, which was the average of the high and low selling price on the date of issue, as reported by the New York Stock Exchange. These 37 shares had an aggregate value of \$471. Additionally, the Company issued 15 shares pursuant to employment incentives for certain Company officers. These shares were also issued at a value of \$12.93 per share, which was the

average of the high and low selling price on the date of issue, as reported by the New York Stock Exchange. Each officer vests an equal portion of shares over a five-year vesting period, beginning one year from the date of issuance of the award. Compensation costs of \$72 and \$12 were recorded in connection with the issuance of these shares for the six months ended June 30, 2005 and 2004, respectively.

The officers may also receive additional restricted shares of the Company's common stock, which are also subject to a five-year vesting period. The number of these shares is to be determined based upon the future performance of the Company beginning January 1, 2003. No additional shares were issued during the six months ended June 30, 2005.

INLAND REAL ESTATE CORPORATION

Notes to Consolidated Financial Statements

June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

(12) Segment Reporting

The Company owns and acquires Neighborhood Retail Centers and Community Centers located primarily within an approximate 400-mile radius of its headquarters in Oak Brook, Illinois, as well as single-user properties located throughout the United States. The Company currently owns investment properties located in the States of Florida, Illinois, Indiana, Michigan, Minnesota, Missouri, Ohio, Tennessee and Wisconsin. These properties are typically anchored by grocery and drug stores, complemented with additional stores providing a wide range of other goods and services.

The Company assesses and measures operating results on an individual property basis for each of its investment properties based on property net operating income. Because all of the Company's investment properties exhibit highly similar economic

characteristics, generally have tenants that offer products catering to the day-to-day living needs of individuals and offer similar degrees of risk and opportunities for growth, the shopping centers have been aggregated and reported as one operating segment.

The property net operating income is summarized in the following table for the three months ended June 30, 2005 and 2004, along with reconciliation to income from continuing operations. Net investment properties and other related segment assets, non-segment assets and total assets are also presented as of June 30, 2005 and 2004:

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|-------------------------------|--|--|---|--------------------------------------|
| Rental income | \$ 33,536 | 33,297 | 64,529 | 66,862 |
| Tenant recoveries | 11,281 | 11,934 | 24,628 | 26,346 |
| Property operating expenses | (4,170) | (5,605) | (12,149) | (12,548) |
| Real estate tax expense | (7,647) | (8,018) | (15,749) | (16,205) |
| Property net operating income | 33,000 | 31,608 | 61,259 | 64,455 |
| Other income: | | | | |
| Lease termination income | 113 | 618 | 6,267 | 618 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | |
|---|-----------|----------|-----------|-----------|
| Other property income | 241 | 222 | 410 | 376 |
| Other income | 1,056 | 985 | 1,717 | 1,658 |
| Other expenses: | | | | |
| Bad debt expense | (346) | 743 | (674) | (310) |
| Depreciation and amortization | (11,357) | (9,513) | (20,797) | (18,905) |
| Stock exchange listing expenses | - | (740) | (62) | (740) |
| General and administrative expenses | (2,090) | (2,244) | (4,102) | (3,957) |
| Interest expense | (10,799) | (10,839) | (21,003) | (21,559) |
| Minority interest | (178) | (218) | (432) | (434) |
| Equity in earnings of unconsolidated joint ventures | 944 | - | 1,933 | - |
| Income from continuing operations | \$ 10,584 | 10,622 | 24,516 | 21,202 |
| Net investment properties, including properties held for sale | | | 1,121,683 | 1,214,476 |
| Investment in and advances to joint venture | | | 50,702 | - |
| Non-segment assets | | | 108,423 | 63,040 |
| Total assets | | \$ | 1,280,808 | 1,277,516 |

INLAND REAL ESTATE CORPORATION
Notes to Consolidated Financial Statements
June 30, 2005 (unaudited)

(In thousands, except per share data and square footage amounts)

(13) Commitments and Contingencies

The Company is subject, from time to time, to various legal proceedings and claims that arise in the ordinary course of business. While the resolution of these matters cannot be predicted with certainty, management believes, based on currently available information, that the final outcome of such matters will not have a material adverse effect on the financial statements of the Company.

(14) Subsequent Events

On July 8, 2005, the Company used \$25,000 in proceeds from the sale of Orland Park Place to the joint venture to pay down its line of credit with KeyBank N.A. This left an outstanding balance of \$115,000.

On July 18, 2005, the Company paid an aggregate cash dividend of \$5,383 to stockholders of record at the close of business on June 30, 2005.

On July 19, 2005, the Company announced that it had declared a cash dividend of \$0.08 per share on the outstanding shares of its common stock. This dividend will be paid on August 17, 2005 to stockholders of record at the close of business on August 1, 2005.

On July 22, 2005, the Company used an additional \$25,000 in proceeds from the sale of Orland Park Place to the joint venture to pay down its line of credit with KeyBank N.A. This left an outstanding balance of \$90,000.

Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this quarterly report on Form 10-Q constitute "forward-looking statements" within the meaning of the Federal Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical, including statements regarding management's intentions, beliefs, expectations, representations, plans or predictions of the future and are typically identified by words such as "believe," "expect," "anticipate," "intent," "estimate," "may," "will," "should" and "could." The Company intends that such forward-looking statements be subject to the safe harbors created by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements involve numerous risks and uncertainties that could cause our actual results to be materially different from those set forth in the forward-looking statements. Examples of factors which could affect our performance are set forth in our annual report on Form 10-K for the year ended December 31, 2004, as filed with the Securities and Exchange Commission on March 14, 2005 under the heading "Investment Considerations."

Data in this section is presented in thousands, except per share data and square footage data.

This section provides the following:

.
an executive summary and our strategies and objectives;

.
the critical accounting policies that impact the treatment, for financial statement purposes, of certain items such as how we value our investment properties, recognize rental income and depreciate our assets;

.
a discussion of our Consolidated Balance Sheets and Consolidated Statements of Cash Flows and how the changes in balance sheet and cash flow items from period to period impact our liquidity and capital resources; and

.
a discussion of our results of operations, including changes in Funds From Operations from period to period.

We have elected to be taxed, for federal income tax purposes, as a real estate investment trust ("REIT"). This election has important consequences, as it requires us to satisfy certain tests regarding the nature of the revenues we can generate and the distributions that we pay to our stockholders. To ensure that we continue to qualify to be taxed as a REIT, we determine, on a quarterly basis, that the gross income, asset and distribution tests imposed by the Internal Revenue Code are satisfied. On an ongoing basis, as due diligence is performed on potential real estate purchases or temporary investment of uninvested capital, we determine that the income from the new assets qualifies for REIT purposes. To maintain our qualification as a REIT, we must distribute 90% of our "REIT taxable income" to our

stockholders. We generate capital from financings on unencumbered properties, draws on our line of credit and proceeds from our Dividend Reinvestment Plan.

We have qualified to be taxed as a REIT since the year ending December 31, 1995. As a REIT, we generally will not be subject to federal income tax to the extent we satisfy the various requirements set forth in the Internal Revenue Code. If we fail to qualify as a REIT in any taxable year, our income will be subject to federal income tax at regular corporate tax rates. Even if we qualify for taxation as a REIT, our income may be subject to certain state and local taxes and property and federal income and excise taxes on our undistributed income.

Executive Summary

We are in the business of owning and operating Neighborhood Retail Centers (gross leasable areas ranging from 5,000 to 150,000 square feet) and Community Centers (gross leasable areas ranging from 150,000 to 300,000 square feet). We are a self-administered REIT formed under Maryland law.

Our investment properties are located primarily within an approximate 400-mile radius of our headquarters in Oak Brook, Illinois. Additionally, we own and acquire single-user retail properties located throughout the United States. We are also permitted to construct or develop properties or render services in connection with such development or construction. As of June 30, 2005, we owned an interest in 143 investment properties.

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

Essentially all of our revenues and cash flows are generated by collecting rental payments from our tenants. We intend to continue to increase our revenues by acquiring additional investment properties and re-leasing those spaces that are vacant, or may become vacant, at more favorable rental rates. We believe we have significant acquisition opportunities due to our reputation and our concentration in the Chicago and Minneapolis-St. Paul metropolitan areas.

Our largest expenses relate to the operation of our properties as well as the interest expense on our mortgages payable. Our property operating expenses include, but are not limited to, real estate taxes, regular maintenance, landscaping, snow removal and periodic renovations to meet tenant needs.

We will use cash received from our Dividend Reinvestment Plan, proceeds from financings on previously unencumbered properties and earnings we retain that are not distributed to our stockholders to continue purchasing additional investment properties.

We consider Funds From Operations ("FFO") a widely accepted and appropriate measure of performance for a REIT that provides a supplemental measure of a REIT's operating performance because along with cash flows from operating, investing and financing activities, it provides a measure of a REIT's ability to incur and service debt and make capital expenditures and acquisitions. As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), FFO means net income computed in accordance with accounting principles generally accepted in the United States of America ("GAAP"), excluding gains (or losses) from sales of property, plus depreciation and amortization and after adjustments for unconsolidated partnership and joint ventures in which the REIT holds an interest. We have adopted the NAREIT definition for computing FFO. Management uses the calculation of FFO for several reasons. We use FFO in conjunction with our acquisition policy to determine investment capitalization strategy and we also use FFO to compare our performance to that of other REITs in our peer group. Additionally, FFO is used in certain employment agreements to determine incentives received based on our performance.

EBITDA is defined as earnings (losses) from continuing operations excluding: (1) interest expense; (2) income tax benefit or expenses; (3) depreciation and amortization. We believe EBITDA is useful to us and to an investor as a supplemental measure in evaluating our financial performance because it excludes expenses that we believe may not be indicative of our operating performance. By excluding interest expense, EBITDA measures our financial performance regardless of how we finance our operations and capital structure. By excluding depreciation and amortization expense, we believe we can more accurately assess the performance of our portfolio. Because EBITDA is calculated before recurring cash charges such as interest expense and taxes and is not adjusted for capital expenditures or other recurring cash requirements, it does not reflect the amount of capital needed to maintain our properties nor does it reflect trends in interest costs due to changes in interest rates or increases in borrowing.

EBITDA should be considered only as a supplement to net earnings and may be calculated differently by other equity REITs.

We look at several factors to measure our operating performance:

To measure our operating results to those of other retail real estate owners/operators in our area, we compare:

occupancy percentage; and

.

our rental rates to the average rents charged by our competitors in similar centers.

To measure our operating results to those of other REITS, we compare:

.

company-wide growth in income or FFO;

.

same store growth in income; and

.

general and administrative expenses as a percentage of investment in properties.

There are risks associated with retenanting our properties, including:

.

length of time required to fill vacancies;

.

possibly releasing at rental rates lower than current market rates;

leasing costs associated with the new lease such as leasing commissions and tenant improvement allowances; and

paying operating expenses without tenant reimbursements.

Strategies and Objectives

Our primary business objective is to enhance the performance and value of our investment properties through management strategies that address the needs of an evolving retail marketplace. Our strong commitment to operating our centers efficiently and effectively is, we believe, a direct result of our expertise in the acquisition, management and leasing of our properties. We focus on the following areas in order to achieve our objectives:

Acquisitions:

We selectively acquire well-located Neighborhood Retail Centers and Community Centers, as well as single-user retail properties, triple-net leased by creditworthy tenants.

When possible, we acquire properties on an all-cash basis to provide us with a competitive advantage over potential purchasers who must secure financing.

We concentrate our property acquisitions in areas where we have a large market concentration. In doing this, we are able to attract new retailers to the area and possibly lease several locations to them.

Operations:

.
Actively manage costs and minimize operating expenses by centralizing all management, leasing, marketing, financing, accounting and data processing activities.

.
Improve rental income and cash flow by aggressively marketing rentable space.

.
Emphasize regular maintenance and periodic renovation to meet the needs of tenants and to maximize long-term returns.

.
Maintain a diversified tenant base consisting primarily of retail tenants providing consumer goods and services.

During the six months ended June 30, 2005, we acquired five investment properties totaling approximately 1,011,000 square feet for \$139,148. Additionally, we sold an 18,525 square foot Ace Hardware, which was part of one of our existing investment properties, approximately one acre of land at another of our investment properties and we contributed three and sold one investment property into joint ventures. Total proceeds from these sales were \$46,830.

During the year ended December 31, 2004, we acquired six additional investment properties totaling approximately 567,000 square feet for \$78,049. Additionally, we sold four investment properties and contributed seven into joint ventures. Total proceeds from these sales were \$27,671, net of closing costs. We did not receive any proceeds from contributing the properties to the joint ventures.

Critical Accounting Policies

General. On December 12, 2001, the Securities and Exchange Commission issued Financial Reporting Release ("FRR") No. 60 "Cautionary Advice Regarding Disclosure About Critical Accounting Policies." A critical accounting policy is one that would materially affect our operating results or financial condition, and requires management to make estimates or judgments in certain circumstances. We believe that our most critical accounting policies relate to how we value our investment properties and determine whether assets are held for sale, recognize rental income and lease termination income, our cost capitalization and depreciation policies and consolidation/equity accounting policies. These judgments often result from the need to make estimates about the effect of matters that are inherently uncertain. The purpose of FRR 60 is to provide stockholders with an understanding of how management forms these policies. Critical accounting policies discussed in this section are not to be confused with accounting principles and methods disclosed in accordance with GAAP. GAAP requires information in financial statements about accounting principles, methods used and disclosures pertaining to significant estimates. The following disclosure discusses judgments known to management pertaining to trends, events or uncertainties known which were taken into consideration upon the application of those policies and the likelihood that materially different amounts would be reported upon taking into consideration different conditions and assumptions.

Valuation and Allocation of Investment Properties. On a quarterly basis, in accordance with Statement of Financial Accounting Standards No. 144, we review impairment indicators and if necessary we conduct an impairment analysis to ensure that the carrying value of each investment property does not exceed its estimated fair value. We evaluate our investment properties to assess whether any impairment indicators are present, including recurring operating losses and significant adverse changes in legal factors or business climate. If an investment property is considered impaired, a loss is recorded to reduce the carrying value of the property to its estimated fair value. No such losses have been required or recorded in the accompanying financial statements as of, and for the three and six months ended, June 30, 2005.

In determining the value of an investment property and whether the property is impaired, management considers several factors, such as projected rental and vacancy rates, property operating expenses, capital expenditures and interest rates. The capitalization rate used to determine property valuation is based on the market in which the property is located, length of leases, tenant financial strength, the economy in general, demographics, environment, property location, visibility, age, physical condition and investor return requirements among others. Market capitalization rates fluctuate based on factors such as interest rates. An increase in capitalization rates might result in a market valuation lower than our original purchase price. Additionally, we obtain an appraisal prepared by a third party at the time we purchase the investment property. All of the aforementioned factors are considered by management in determining the value of any particular property. The value of any particular property is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management's judgment, the valuation could be negatively or positively effected.

We allocate the purchase price of each acquired investment property between land, building and site improvements, other intangibles (including acquired above market leases, acquired below market leases, customer relationships and acquired in-place leases) and any financing assumed that is determined to be above or below market terms. The allocation of the purchase price is an area that requires complex judgments and significant estimates. The value allocated to land as opposed to building affects the amount of depreciation expense we record. If more value is attributed to land, depreciation expense is lower than if more value is attributed to building. We use the information contained in the third party appraisals as the primary basis for allocating the purchase price between land, building and site improvements. We determine whether any financing assumed is above or below market based upon comparison to similar financing terms for similar investment properties.

The aggregate value of other intangibles is measured based on the difference between the purchase price and the property valued as if vacant. We utilize information contained in independent appraisals and management's estimates to determine the respective as if vacant property values. Factors considered by management in our analysis of determining the as if vacant property value include an estimate of carrying costs during the expected lease-up periods considering current market conditions, costs to execute similar leases and the risk adjusted cost of capital. In estimating carrying costs, management includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, up to 24 months. Management also estimates costs to execute similar leases including leasing commissions, tenant improvements, legal and other related expenses.

We allocate the difference between the purchase price of the property and the as if vacant value first to acquired above and below market leases. We evaluate each acquired lease based upon current market rates at the acquisition date and consider various factors including geographic location, size and location of leased space within the investment property, tenant profile and the credit risk of the tenant in determining whether the acquired lease is above or below market. After an acquired lease is determined to be above or below market, we allocate a portion of the purchase price to the acquired above or below market lease based upon the present value of the difference between the contractual lease rate and the estimated market rate. The determination of the discount rate used in the present value calculation is based upon a rate for each individual lease and primarily based upon the credit worthiness of each individual tenant. The value of the acquired above and below market leases is amortized over the life of the related leases as an adjustment to rental income.

We then allocate the remaining difference to the value of acquired in-place leases and customer relationships based on management's evaluation of specific leases and our overall relationship with the respective tenants. The evaluation of acquired in-place leases consists of a variety of components including the cost avoidance associated with originating the acquired in-place lease, including but not limited to, leasing commissions, tenant improvement costs and legal costs. We also consider the value associated with lost revenue related to tenant reimbursable operating costs and rental income estimated to be incurred during the assumed re-leasing period. The value of the acquired in-place lease is amortized over the average lease term as an adjustment to amortization expense. We also consider whether any customer relationship value exists related to the property acquisition. As of June 30, 2005, we had not allocated any amounts to customer relationships because we already have customer relationships with significant tenants at the properties we have acquired.

The valuation and possible subsequent impairment of investment properties is a significant estimate that can and does change based on management's continuous process of analyzing each property.

We review all expenditures and capitalize any item exceeding \$5 that is deemed to be an upgrade or a tenant improvement. If we capitalize more expenditures, current depreciation expense would be higher; however, total current expenses would be lower. Depreciation expense is computed using the straight-line method. Buildings and improvements are depreciated based upon estimated useful lives of 30 years for buildings and improvements and 15 years for site improvements. We treat tenant allowances as tenant improvements. Tenant improvements are depreciated over the life of the related lease.

Assets Held for Sale. In determining whether to classify an asset as held for sale, we consider the following criteria, whether (i) management has committed to a plan to sell the asset; (ii) the asset is available for immediate sale, in its present condition; (iii) we have initiated a program to locate a buyer; (iv) we believe that the sale of the asset is probable; (v) we are actively marketing the asset for sale at a price that is reasonable in relation to its current value; and (vi) actions required for us to complete the plan indicate that it is unlikely that any significant changes will be made to the plan.

If all of the above criteria are met, we classify the asset as held for sale. On the day that these criteria are met, we suspend depreciation on the assets held for sale, including depreciation for tenant improvements and additions, as well as on the amortization of acquired in-place leases and customer relationship values. The assets and liabilities associated with those assets that are held for sale are classified separately on the Consolidated Balance Sheets for the most recent reporting period. Additionally, the operations for the periods presented are classified on the Consolidated Statements of Operations as discontinued operations for all periods presented.

Once a property is held for sale, we are committed to selling the property. If the current offers that exist on properties held for sale do not result in the sale of these properties, we generally will continue to actively market them for sale.

From time to time, we may decide not to sell certain properties that were previously held for sale. If this occurs, we record the property at the lower of the carrying amount before the property was classified as held for sale (adjusted for depreciation expense) or the fair value at the decision date not to sell. As of December 31, 2004, we had classified Dominick's located in Glendale Heights, Illinois, and as of March 31, 2005 we had classified Crestwood Plaza, located in Crestwood, Illinois and Calumet Square located in Calumet, Illinois as held for sale. During the three and six months ended June 30, 2005, we decided not to sell these properties. Additionally, at March 31, 2005 we had classified Dominick's, located in Highland Park, Illinois as held for sale. During the three months ended June 30, 2005, we contributed this property to a joint venture. In connection with the reclassification of the properties from held for sale to continuing operations, we recorded adjustments for depreciation expense of \$1,036 and \$1,056 for the three and six months ended June 30, 2005, respectively.

Recognition of Rental and Additional Rental Income. Under GAAP, we are required to recognize rental income based on the effective monthly rent for each lease. The effective monthly rent is equal to the average monthly rent during the term of the lease, not the stated rent for any particular month. The process, known as "straight-lining" rent, generally has the effect of increasing rental revenues during the early phases of a lease and decreasing rental revenues in the latter phases of a lease. Due to the impact of "straight-lining," cash collected exceeded rental income by \$294 for the six months ended June 30, 2005 and rental income exceeded the cash collected for such rent by \$906 for the six months ended June 30, 2004. If rental income calculated on a straight-line basis exceeds the cash rent due under the lease, the difference is recorded as an increase to both deferred rent receivable and rental income in the accompanying Consolidated Statements of Operations. If the cash rent due under the lease exceeds rental income calculated on a straight-line basis, the difference is recorded as a decrease to both deferred rent receivable and rental income in the accompanying Consolidated Statements of Operations. In accordance with Staff Accounting Bulletin 101, we defer recognition of contingent rental income, such as percentage/excess rent, until the specified target that triggers the contingent rental income is achieved. We periodically review the collectibility of outstanding receivables. Allowances are taken for those balances that we deem to be uncollectible, including any amounts relating to straight-line rent receivables.

Tenant recoveries are primarily comprised of real estate tax and common area maintenance reimbursement income. Real estate tax income is based on an accrual reimbursement calculation by tenant, based on an estimate of current year real estate taxes. As actual real estate tax bills are received, we reconcile with our tenants and adjust prior year income estimates accordingly. Common area maintenance income is accrued on actual common area maintenance expenses as incurred. Annually, we reconcile with the tenants for their share of the expenses per their lease and we adjust prior year income estimates accordingly.

Recognition of Lease Termination Income. We accrue lease termination income if there is a signed termination agreement, all of the conditions of the agreement have been met and the tenant is no longer occupying the property.

Consolidation/Equity Accounting Policies. We consolidate the operations of a joint venture if we determine that we are the primary beneficiary of a variable interest entity or have substantial influence and control of the entity. The primary beneficiary is the party that absorbs a majority of the entity's expected losses or residual returns, or both. There are significant judgments and estimates involved in determining who the primary beneficiary is. In accordance with FASB Interpretation No. 46R ("FIN 46"), the assets, liabilities and results of operations of a variable interest entity should be included in the consolidated financial statements of the primary beneficiary. In addition, we consolidate the operations of a joint venture when we determine the joint venture is not a variable interest entity, however we exercise significant influence and have the ability to control the joint venture. The third party's interest in these consolidated entities is reflected as minority interest in our consolidated financial statements.

In instances where we are not the primary beneficiary of a variable interest entity or we do not control the joint venture, we use the equity method of accounting. Under the equity method, the operations of a joint venture are not consolidated with our operations but instead our share of operations are reflected as equity in earnings of unconsolidated joint ventures on our Consolidated Statement of Operations. Additionally, our net investment in the joint venture is reflected as investment in and advances to joint venture as an asset on the Consolidated Balance Sheets.

Liquidity and Capital Resources

This section describes our balance sheet and discusses our liquidity and capital commitments. Our most liquid asset is cash and cash equivalents which consist of cash and short-term investments. Cash and cash equivalents at June 30, 2005 and December 31, 2004 were \$79,952 and \$35,508, respectively. We consider all demand deposits, money market accounts and investment in certificates of deposit and repurchase agreements purchased with a maturity of three months or less, at the date of purchase, to be cash equivalents. We maintain our cash and cash equivalents at financial institutions. The combined account balances at one or more institutions periodically exceed the Federal Depository Insurance Corporation ("FDIC") insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposits in excess of FDIC insurance coverage. We believe that the risk is not significant, as we do not anticipate the financial institutions' non-performance.

Income generated from our investment properties is the primary source from which we generate cash. The table below presents lease payments to be received in the future from properties that we owned as of June 30, 2005. Other sources of cash include amounts raised from the sale of securities under our Dividend Reinvestment Plan ("DRP"), our draws on the line of credit with KeyBank N.A. and proceeds from financings secured by our investment properties. If necessary, such as for new acquisitions, we can generate cash flow by entering into financing arrangements or possible joint venture agreements with institutional investors. We use our cash primarily to pay distributions to our stockholders, for operating expenses at our investment properties, for purchasing additional investment properties and to repay draws on the line of credit.

Minimum lease payments under operating leases to be received in the future, excluding rental income under master lease agreements and assuming no expiring leases are renewed, are as follows:

| | | |
|------------|----|---------|
| 2005 | \$ | 124,171 |
| 2006 | | 119,085 |
| 2007 | | 108,335 |
| 2008 | | 95,758 |
| 2009 | | 82,039 |
| Thereafter | | 440,057 |
| Total | \$ | 969,445 |

As of June 30, 2005, we owned interests in 143 investment properties. Of the 143 investment properties owned, 21 are currently unencumbered by any indebtedness. We generally limit our indebtedness to approximately 50% of the original purchase price, or current market value if higher, of the investment properties in the aggregate. These 21 unencumbered investment properties were purchased for an aggregate purchase price of approximately \$104,600 and would therefore yield at least \$52,300 in additional cash from financing, using this standard. In the aggregate, all of our 143 investment properties are currently generating sufficient cash flow to pay our operating expenses, debt service requirements and distributions equal to \$0.96 per share on an annual basis.

The following table presents the principal amount of the debt maturing each year, including monthly annual amortization of principal, through December 31, 2009 and thereafter based on debt outstanding at June 30, 2005:

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | |
|------------|----|---------|
| 2005 | \$ | 58,274 |
| 2006 | | 67,904 |
| 2007 | | 43,566 |
| 2008(a) | | 244,715 |
| 2009 | | 39,019 |
| Thereafter | | 305,823 |
| Total | \$ | 759,301 |

(a)

Included in the debt maturing during 2008 is our line of credit with KeyBank N.A. This line of credit requires compliance with certain covenants, such as debt service ratios, minimum net worth requirements, distribution limitations and investment restrictions. As of June 30, 2005, we were in compliance with such covenants.

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

The following table summarizes our Consolidated Statements of Cash Flows for the three months ended June 30, 2005 and 2004:

| | 2005 | 2004 |
|---|-------------|----------|
| Net cash provided by operating activities | \$ 44,086 | 39,101 |
| Net cash used in investing activities | \$ (34,628) | (25,547) |
| Net cash provided by (used in) financing activities | \$ 34,986 | (29,099) |

Statements of Cash Flows

Cash provided by operating activities during the six months ended June 30, 2005 increased \$4,985, as compared to the six months ended June 30, 2004, mainly due to cash flows from operations generated by properties acquired in 2005 and 2004, subsequent to the dates of their acquisitions. Additionally, we received \$6,100 from Dominick's Finer Food to terminate its lease at the Highland Park location. This fee is included in lease termination income on our Consolidated Statements of Operations for the six months ended June 30, 2005. Our cash from operations were reduced for the six months ended June 30, 2005 by the contribution of the properties to our joint ventures. We received cash from operations for these properties during the six months ended June 30, 2004.

Net cash used in investing activities increased by \$9,081 as we acquired five investment properties during the six months ended June 30, 2005 at a cost of \$77,616 and generating \$46,830 of disposition proceeds, as compared to the acquisition of three investment properties during the six months ended June 30, 2004 at a cost of \$31,136 and generating \$5,229 of disposition proceeds during the six months ended June 30, 2004.

Net cash provided by financing activities was \$34,986 during the six months ended June 30, 2005, as compared to net cash used in financing activities of \$29,099 during the six months ended June 30, 2004, as we received more proceeds from our line of credit, net of less loan proceeds received and loan payoffs, during the six months ended June 30, 2005. Additionally, we received less proceeds from shares issued under our DRP.

Results of Operations

This section describes and compares our results of operations for the three and six months ended June 30, 2005 and 2004. As of June 30, 2005, we owned 28 single-user retail properties, 90 Neighborhood Retail Centers and 25 Community Centers. We generate almost all of our net operating income from property operations. In order to evaluate our overall portfolio, management analyzes the operating performance of properties that we have owned and operated for the same three and six month periods during each year. A total of 121 of our investment properties satisfied these criteria during the periods presented and are referred to herein as "same store" properties. These properties comprise approximately 10.1 million square feet. A total of 9 investment properties, those that have been acquired, during the three and six months ended June 30, 2005 and the year ended December 31, 2004 are presented as "other investment properties" in the table below. The "same store" investment properties represent approximately

78% of the square footage of our portfolio at June 30, 2005. This analysis allows management to monitor the operations of our existing properties for comparable periods to measure the performance of our current portfolio. Additionally, we are able to determine the effects of our new acquisitions on net income. In addition to "same store" income growth, we anticipate an increase in total net operating income from continued acquisition activity during 2005.

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

Net income available to common stockholders and net income available to common stockholders per weighted average common share for the three and six months ended June 30, 2005 and 2004 are summarized below:

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|---|--|--|--------------------------------------|--------------------------------------|
| Net income available to common stockholders | \$ 10,732 | 11,275 | 24,836 | 23,161 |
| Net income available to common stockholders per weighted average common share basic and diluted | \$ 0.16 | 0.17 | 0.37 | 0.35 |
| Weighted average number of common shares outstanding basic | 67,202 | 66,281 | 67,133 | 66,042 |
| Weighted average number of common shares outstanding diluted | 67,251 | 66,331 | 67,182 | 66,092 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

The following table presents the operating results, broken out between "same store" and "other investment properties," prior to straight-line rental income, interest, depreciation, amortization and bad debt expense for the three and six months ended June 30, 2005 and 2004 along with reconciliation to income from continuing operations, calculated in accordance with GAAP.

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|--|--|--|---|---|
| Rental and additional rental income (excluding straight-line rental income): | | | | |
| "Same store" investment properties, 121 properties, approximately 10.1 million square feet | \$ 39,057 | 37,972 | 80,224 | 78,428 |
| "Other investment properties, 9 properties, approximately 935,000 square feet | 5,312 | 7,022 | 9,220 | 13,875 |
| Total rental and additional rental income | 44,369 | 44,994 | 89,444 | 92,303 |
| Property operating expenses: | | | | |
| "Same store" investment properties (excluding interest, depreciation, amortization and bad debt expense) | \$ 10,877 | 11,377 | 24,989 | 24,175 |
| "Other investment properties" (excluding interest, depreciation, amortization and bad debt expense) | 940 | 2,246 | 2,909 | 4,578 |
| Total property operating expenses | 11,817 | 13,623 | 27,898 | 28,753 |
| Net operating income (rental and additional rental income less property operating expenses): | | | | |
| "Same store" investment properties | \$ 28,180 | 26,595 | 55,235 | 54,253 |
| "Other investment properties" | 4,372 | 4,776 | 6,311 | 9,297 |
| Total net operating income | 32,552 | 31,371 | 61,546 | 63,550 |
| Other income: | | | | |
| Straight-line rental income | 448 | 237 | (287) | 905 |
| Lease termination income | 113 | 618 | 6,267 | 618 |
| Other property income | 241 | 222 | 410 | 376 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | |
|---|------------------|---------------|---------------|---------------|
| Other income | 1,056 | 985 | 1,717 | 1,658 |
| Other expenses: | | | | |
| Bad debt expense | (346) | 743 | (674) | (310) |
| Depreciation and amortization | (11,357) | (9,513) | (20,797) | (18,905) |
| Stock exchange listing expenses | - | (740) | (62) | (740) |
| General and administrative expenses | (2,090) | (2,244) | (4,102) | (3,957) |
| Interest expense | (10,799) | (10,839) | (21,003) | (21,559) |
| Minority interest | (178) | (218) | (432) | (434) |
| Equity in earnings of unconsolidated joint ventures | 944 | - | 1,933 | - |
| Income from continuing operations | \$ 10,584 | 10,622 | 24,516 | 21,202 |

On a "same store" basis, (comparing the results of operations of the investment properties owned during the three and six months ended June 30, 2005 with the results of the same investment properties during the three and six months ended June 30, 2004), property net operating income increased by \$1,585 with total rental income and tenant recoveries increasing by \$1,085 and total property operating expenses decreasing by \$500 for the three months ended June 30, 2005. Property net operating income increased by \$982 with total rental income and tenant recoveries increasing by \$1,796 and total property operating expenses increasing by \$814 for the six months ended June 30, 2005.

Total rental income and tenant recoveries for the three months ended June 30, 2005 and 2004 were \$44,369 and \$44,994, respectively, and for the six months ended June 30, 2005 and 2004 these amounts were \$89,444 and \$92,303, respectively. The primary reason for these decreases was a decrease in rental income and tenant recoveries due to the contribution of investment properties to the New York State Teachers' Retirement System ("NYSTRS") joint venture during 2004 and 2005, which was partially offset by new acquisitions during the three and six months ended June 30, 2005.

Lease termination income is higher during the six months ended June 30, 2005, as compared to the six months ended June 30, 2004 due in most part to a lease termination fee received from Dominick's Finer Food. On February 18, 2005, we received \$6,100 from Dominick's Finer Food to terminate its lease at the Highland Park location.

Stock exchange listing expenses decreased for the three and six months ended June 30, 2005, as compared to the three and six months ended June 30, 2004. We incurred approximately \$740 in expenses related to our listing on the New York Stock Exchange ("NYSE") during the six months ended June 30, 2004. This included travel expenses related to the road show, legal fees, approximately \$333 for the engagement of an investment banking firm to assist with the listing and the initial \$250 NYSE listing fee. During the six months ended June 30, 2005, we paid \$62 for the NYSE annual listing fee.

Joint Ventures

On February 1, 2001, a wholly-owned subsidiary of ours entered into an LLC agreement with a wholly-owned subsidiary of Tri-Land Properties, Inc. for the acquisition and redevelopment of the Century Consumer Mall in Merrillville, Indiana. Each partner's initial equity contribution was \$500. In addition, we have committed to lend the LLC up to \$17,800. Draws on the loan bear interest at a rate of 9% per annum, with interest only paid monthly on average outstanding balances. The loan is secured by the property and had an initial maturity date of January 31, 2006.

Through December 31, 2003, we had accounted for our investment in this joint venture under the equity method of accounting because we were not the managing member and did not have the ability to control the joint venture. We adopted FASB Interpretation No. 46R ("FIN 46R") on January 1, 2004. In accordance with FIN 46R, we evaluated

this joint venture and determined that we were the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with our financial statements for financial reporting purposes.

On June 30, 2005, we entered into a buy-out and restructuring agreement. A wholly owned subsidiary of Tri-Land Properties, Inc. purchased our entire economic interest in this joint venture and paid additional interest and preferred returns totaling \$1,000. This payment was made in the form of \$500 in cash and the remaining \$500 was funded through an increase in the outstanding mortgage loan balance. We will continue to be a lender to the wholly owned subsidiary of Tri-Land Properties, Inc. for this redevelopment project. The terms of the loan were revised with the June 30, 2005 agreement. We agreed to lend Tri-Land Properties, Inc. up to \$21,500. Draws on the loan bear interest at a rate of 8.5% per annum, with 5.5% to be paid current and the remaining 3% to be accrued and paid upon maturity. Tri-Land Properties Inc. has guaranteed \$1,000 of this mortgage receivable. As a result of the agreement, we re-evaluated the criteria for primary beneficiaries under FIN 46R and determined that we are no longer the primary beneficiary in this variable interest entity and, therefore, deconsolidated the joint venture effective June 30, 2005. We have recorded a deferred gain of \$3,193 as we did not qualify for gain recognition due to our lack of initial and continuing involvement.

Effective September 23, 2004, we formed a strategic joint venture with an affiliate of Crow Holdings Managers, LLC. Through a partial sale of the 97,535 square foot Hastings Marketplace, each entity has acquired a 50% ownership interest in the venture, which owns the property, which is located in Hastings, Minnesota. Hastings Marketplace is anchored by a Cub Foods grocery store and was acquired for \$13,200. We are the managing member of the venture and earn fees for providing property management and leasing services to the venture.

In connection with the partial sale of Hastings Marketplace to the venture, we recognized a gain of approximately \$76. The gain and operations were not recorded as discontinued operations because of our continuing ownership interest in this shopping center. We account for our interest in the venture using the equity method of accounting as we have significant influence over, but not control of, the major operating and financial policies of the joint venture. We share equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying Consolidated Statements of Operations.

Effective October 8, 2004, we formed a strategic joint venture with the New York State Teachers' Retirement System ("NYSTRS"). The joint venture has been formed to acquire Neighborhood Retail Centers and Community Centers, with an estimated value of approximately \$174,000, located in the Chicago and Minneapolis areas. In addition, the joint venture anticipates acquiring up to an additional \$400,000 of Neighborhood Retail Centers and Community Centers located in the targeted markets of Illinois, Wisconsin and Minnesota. During 2004, we contributed six properties, with an approximate fair value of \$140,000. During the three months ended June 30, 2005, we contributed an additional two retail centers with an approximate fair value of \$34,000 to complete our initial contribution of eight retail centers with an approximate net equity value of \$100,000. NYSTRS contributed approximately \$8,500 of equity capital when we contributed these two remaining properties to the venture. As of June 30, 2005, NYSTRS had contributed approximately \$47,000. In addition, NYSTRS has committed to contribute, subject to satisfying certain conditions, such as lender consents, an additional \$100,000 for future acquisitions, for a total contribution of approximately \$150,000. We have also agreed to invest, subject to satisfying certain conditions such as lender consents, an additional \$50,000 in the joint venture. The joint venture will acquire additional assets using leverage, consistent with its existing business plan, of 50% of the original purchase price, or current market value if higher, during the next two years to achieve its investment objectives. During the six months ended June 30, 2005, the joint venture acquired an additional investment property, Orland Park Place, which was the first of the new acquisitions targeted for co-investment. We are the managing member of the venture and earn fees for providing property management, acquisition and leasing services to the venture. The profits and losses of the joint venture are shared equally between NYSTRS and us, except for the interest earned on the initial invested funds, of which we are allocated 95%.

The operations of the properties we contributed are not recorded as discontinued operations because of our continuing involvement with these shopping centers. We account for our interest in the venture using the equity method of accounting as we have significant influence over, but not control of, the major operating and financial policies of the joint venture. We share equally in the profits and losses of the joint venture, which are reflected as equity in earnings of unconsolidated joint ventures on the accompanying Consolidated Statements of Operations. The difference between our investment in the joint venture and the amount of the underlying equity in net assets of the joint venture is due to basis differences resulting from our equity investment recorded at its historical basis versus the fair value of our contribution to the joint venture. Such differences are amortized over the depreciable lives of the joint venture's property assets. For the three and six months ended June 30, 2005, we recorded \$337 and \$714, respectively of amortization of this basis difference.

Effective June 16, 2005, we formed a strategic joint venture with Tucker Development Corporation ("TDC"). We contributed Park Avenue Centre (formerly known as Dominick's Highland Park) to the joint venture as our capital contribution. TDC will provide construction management, development supervision and leasing services. During the period of joint ownership, operating proceeds from the property will be split equally, with the exception of debt service on the construction loan. Following completion of the redevelopment, we have the option to purchase TDC's interest in the joint venture or the property can be sold to a third party with the proceeds from the sale split proportionately between each partner.

The operations of the property we contributed are not recorded as discontinued operations because of our continuing involvement with this shopping center. In accordance with FIN 46R, we have evaluated this joint venture and determined that we are the primary beneficiary in this variable interest entity. As a result, the accounts of the joint venture were consolidated with our financial statements for financial reporting purposes.

Non-GAAP Financial Measures

We consider Funds From Operations ("FFO") a widely accepted and appropriate measure of performance for a REIT that provides a supplemental measure of a REIT's operating performance because along with cash flows from operating, investing and financing activities, it provides a measure of a REIT's ability to incur and service debt and make capital expenditures and acquisitions. Due to certain unique operating characteristics of real estate companies, the National Association of Real Estate Investment Trusts ("NAREIT"), an industry trade group, has promulgated a standard known as FFO, which it believes more accurately reflects the operating performance of a REIT such as us.

As defined by NAREIT, FFO means net income computed in accordance with GAAP, excluding gains (or losses) from sales of property, plus depreciation and amortization and after adjustments for unconsolidated partnership and joint ventures in which the REIT holds an interest. We have adopted the NAREIT definition for computing FFO.

Management uses the calculation of FFO for several reasons. We use FFO in conjunction with our acquisition policy to determine investment capitalization strategy and we also use FFO to compare our performance to that of other REITs in our peer group. Additionally, FFO is used in certain employment agreements to determine incentives received based on our performance. The calculation of FFO may vary from entity to entity since capitalization and expense policies tend to vary from entity to entity. Items that are capitalized do not impact FFO whereas items that are expensed reduce FFO. Consequently, our presentation of FFO may not be comparable to other similarly titled measures presented by other REITs. FFO does not represent cash flows from operations as defined by GAAP, it is not indicative of cash available to fund all cash flow needs and liquidity, including our ability to pay distributions and should not be considered as an alternative to net income, as determined in accordance with GAAP, for purposes of evaluating our operating performance. The following table reflects our FFO for the periods presented, reconciled to net income available to common stockholders for these periods:

| | | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|---|----|--|--|---|--------------------------------------|
| Net income | \$ | 10,732 | 11,275 | 24,836 | 23,161 |
| Gain on sale of investment properties | | (64) | (165) | (64) | (1,038) |
| Gain on non-operating property | | 33 | - | 33 | - |
| Equity in depreciation of unconsolidated ventures | | 796 | - | 1,501 | - |
| Amortization on in-place lease intangibles | | 940 | 350 | 1,539 | 669 |
| Amortization on leasing commissions | | 193 | 213 | 348 | 388 |
| Depreciation, net of minority interest | | 9,921 | 8,719 | 18,370 | 17,487 |
| Funds From Operations | \$ | 22,551 | 20,392 | 46,563 | 40,667 |
| Net income available to common stockholders per weighted average common share | | | | | |
| basic and diluted | \$ | 0.16 | 0.17 | 0.37 | 0.35 |
| | \$ | 0.34 | 0.31 | 0.69 | 0.62 |

Funds From Operations, per weighted average
 common share
 basic and diluted

Weighted average number of common shares
 outstanding,
 basic

| | | | |
|--------|--------|--------|--------|
| 67,202 | 66,281 | 67,133 | 66,042 |
|--------|--------|--------|--------|

Weighted average number of common shares
 outstanding,
 diluted

| | | | |
|--------|--------|--------|--------|
| 67,251 | 66,331 | 67,182 | 66,092 |
|--------|--------|--------|--------|

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

EBITDA is defined as earnings (losses) from operations excluding: (1) interest expense; (2) income tax benefit or expenses; (3) depreciation and amortization. We believe EBITDA is useful to us and to an investor as a supplemental measure in evaluating our financial performance because it excludes expenses that we believe may not be indicative of our operating performance. By excluding interest expense, EBITDA measures our financial performance regardless of how we finance our operations and capital structure. By excluding depreciation and amortization expense, we believe we can more accurately assess the performance of our portfolio. Because EBITDA is calculated before recurring cash charges such as interest expense and taxes and is not adjusted for capital expenditures or other recurring cash requirements, it does not reflect the amount of capital needed to maintain our properties nor does it reflect trends in interest costs due to changes in interest rates or increases in borrowing. EBITDA should be considered only as a supplement to net earnings and may be calculated differently by other equity REITs.

| | Three months ended June 30, 2005 | Three months ended June 30, 2004 | Six months ended June 30, 2005 | Six months ended June 30, 2004 |
|---|--|--|---|--------------------------------------|
| Income From Continuing Operations | \$ 10,584 | 10,622 | 24,516 | 21,202 |
| Income From Discontinued Operations | 84 | 487 | 256 | 920 |
| Interest Expense | 10,799 | 10,839 | 21,003 | 21,559 |
| Interest Expense Associated with Discontinued Operations | 4 | 133 | 21 | 144 |
| Interest Expense Associated with Unconsolidated Ventures | 1,275 | - | 2,264 | - |
| Depreciation and Amortization | 11,357 | 9,513 | 20,797 | 18,905 |
| Depreciation and Amortization Associated with Discontinued Operations | 21 | 34 | 24 | 272 |
| Depreciation and Amortization Associated with Unconsolidated Ventures | 1,597 | - | 3,011 | - |
| EBITDA | \$ 35,721 | 31,628 | 71,892 | 63,002 |
| Total Interest Expense | \$ 12,078 | 10,972 | 23,288 | 21,703 |
| EBITDA: Interest Expense Coverage Ratio | \$ 3.0 x | 2.9 x | 3.1 x | 2.9 x |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

The following table lists the approximate physical occupancy levels for our investment properties as of the end of each quarter during 2005 and 2004. N/A indicates we did not own the investment property at the end of the quarter.

| Properties | Gross Leasable Area | | | | | | |
|--|---------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | (Sq Ft) | 03/31/04 (%) | 06/30/04 (%) | 09/30/04 (%) | 12/31/04 (%) | 03/31/05 (%) | 06/30/05 (%) |
| 22 nd St. Plaza Outlot, Oakbrook Terrace, IL | 10,052 | 100 | 100 | 0 | 100 | 65 | 65 |
| Ameritech, Joliet, IL | 4,504 | 100 | 100 | 100 | 100 | 100 | 100 |
| Aurora Commons, Aurora, IL | 126,908 | 100 | 99 | 98 | 98 | 98 | 98 |
| Bakers Shoes, Chicago, IL | 20,000 | 100 | 100 | 100 | 100 | 100 | 100 |
| Bally's Total Fitness, St Paul, MN | 43,000 | 100 | 100 | 100 | 100 | 100 | 100 |
| Baytowne Square, Champaign, IL | 118,842 | 88 | 88 | 89 | 98 | 99 | 99 |
| Bergen Plaza, Oakdale, MN | 272,233 | 98 | 98 | 98 | 98 | 98 | 98 (a) |
| Berwyn Plaza, Berwyn, IL | 18,138 | 26 | 26 | 100 | 26 | 26 | 21 |
| Bohl Farm Marketplace, Crystal Lake, IL | 97,287 | 100 | 100 | 100 | 100 | 100 | 100 |
| Brunswick Market Center, Brunswick, OH | 119,540 | 80 | 80 | 88 | 91 | 91 | 91 |
| Burnsville Crossing, Burnsville, MN | 91,015 | 100 | 100 | 98 | 99 | 99 | 99 |
| Butera Market, Naperville, IL | 67,632 | 100 | 100 | 100 | 100 | 100 | 100 |
| Byerly's Burnsville, Burnsville, MN | 72,365 | 100 | 100 | 100 | 100 | 100 | 96 (a) |
| Calumet Square, Calumet City, IL | 37,656 | 100 | 100 | 100 | 100 | 100 | 100 |
| Carmax, Schaumburg, IL | 93,333 | 100 | 100 | 100 | 100 | 100 | 100 |
| Carmax, Tinley Park, IL | 94,518 | 100 | 100 | 100 | 100 | 100 | 100 |
| Caton Crossing, Plainfield, IL | 83,792 | 100 | 98 | 95 | 95 | 93 | 96 |
| Chatham Ridge, Chicago, IL | 175,774 | 100 | 100 | 92 | 95 | 94 | 93 (c) |
| Chestnut Court, Darien, IL | 170,027 | 99 | 97 | 87 | 88 | 89 | 99 |
| Circuit City, Traverse City, MI | 21,337 | 100 | 100 | 100 | 100 | 0 | 0 (a) |
| Cliff Lake Centre, Eagan, MN | 73,582 | 98 | 100 | 100 | 100 | 96 | 96 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | | |
|---------------------------------|---------|-----|-----|-----|-----|-----|---------|
| Cobblers Crossing, Elgin, IL | 102,643 | 99 | 96 | 96 | 96 | 96 | 100 (c) |
| Crestwood Plaza, Crestwood, IL | 20,044 | 100 | 100 | 100 | 100 | 68 | 100 |
| Crystal Point, Crystal Lake, IL | 358,423 | 0 | 0 | 100 | 100 | 100 | 100 |
| Cub Foods, Buffalo Grove, IL | 56,192 | 100 | 100 | 100 | 100 | 100 | 100 |
| Cub Foods, Hutchinson, MN | 60,208 | 0 | 0 | 0 | 0 | 0 | 0 (a) |
| Cub Foods, Indianapolis, IN | 67,541 | 0 | 0 | 0 | 0 | 0 | 0 (a) |
| Cub Foods, Plymouth, MN | 67,510 | 100 | 100 | 100 | 100 | 100 | 100 |
| Cub Foods, Arden Hills, MN | 68,442 | 100 | 100 | 100 | 100 | 100 | 100 |
| Deer Trace, Kohler, WI | 149,881 | 98 | 98 | 98 | 98 | 98 | 98 |
| Deer Trace II, Kohler, WI | 24,410 | N/A | N/A | 79 | 90 | 100 | 100 |

Gross
Leasable

| Properties | Area (Sq Ft) | 03/31/04 (%) | 06/30/04 (%) | 09/30/04 (%) | 12/31/04 (%) | 03/31/05 (%) | 06/30/05 (%) |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Disney, Celebration, FL | 166,131 | 100 | 100 | 100 | 100 | 100 | 100 |
| Dominick's, Countryside, IL | 62,344 | 100 | 100 | 100 | 100 | 100 | 100 |
| Dominick's, Glendale Heights, IL | 68,879 | 100 | 100 | 100 | 100 | 100 | 100 |
| Dominick's, Hammond, IN | 71,313 | 100 | 100 | 100 | 100 | 100 | 100 |
| Dominick's, Highland Park, IL | 71,442 | 100 | 100 | 100 | 0 | 0 | 0 (c) |
| Dominick's, Schaumburg, IL | 71,400 | 100 | 100 | 100 | 100 | 100 | 100 |
| Dominick's, West Chicago, IL | 78,158 | 0 | 0 | 0 | 0 | 0 | 0 |
| Downers Grove Mkt, Downers Grove, IL | 104,449 | 99 | 99 | 99 | 99 | 99 | 99 |
| Eastgate Shopping Center, Lombard, IL | 132,145 | 93 | 92 | 92 | 88 | 93 | 89 (a) |
| Eckerd Drug, Chattanooga, TN | 10,908 | 100 | 100 | 100 | 100 | 100 | 100 |
| Edinburgh Festival, Brooklyn Park, MN | 91,536 | 97 | 100 | 100 | 100 | 97 | 97 (a) |
| | 39,090 | 97 | 97 | 97 | 97 | 97 | 97 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | | |
|---|---------|-----|-----|-----|-----|-----|------------|
| Elmhurst City Center, Elmhurst, IL | | | | | | | |
| Fashion Square, Skokie, IL | 84,580 | 88 | 88 | 72 | 75 | 96 | 96 |
| Fashion Square II, Skokie, IL | 7,151 | N/A | N/A | N/A | 100 | 100 | 100 |
| Forest Lake Marketplace, Forest Lake, MN | 93,853 | 92 | 92 | 96 | 98 | 98 | 98 (c) |
| Four Flags, Niles, IL | 306,661 | 84 | 87 | 99 | 100 | 98 | 99 (a) |
| Four Flags Annex, Niles, IL | 21,425 | 100 | 100 | 100 | 100 | 100 | 100 |
| Gateway Square, Hinsdale, IL | 40,170 | 100 | 100 | 100 | 100 | 100 | 96 |
| Goodyear, Montgomery, IL | 12,903 | 100 | 100 | 100 | 100 | 100 | 100 |
| Grand and Hunt Club, Gurnee, IL | 21,222 | 100 | 100 | 100 | 100 | 100 | 100 |
| Greentree Center, Caledonia, WI | 157,398 | N/A | N/A | N/A | N/A | 93 | 94 |
| Greentree Outlot, Caledonia, WI | 6,000 | N/A | N/A | N/A | N/A | 100 | 100 |
| Hartford Plaza, Naperville, IL | 43,762 | 100 | 97 | 97 | 100 | 97 | 100 |
| Hastings Marketplace, Hastings, MN | 97,535 | 88 | 88 | 94 | 94 | 96 | 97 (b) (c) |
| Hawthorn Village, Vernon Hills, IL | 98,806 | 98 | 100 | 100 | 100 | 98 | 98 |
| Hickory Creek Market, Frankfort, IL | 55,831 | 89 | 93 | 90 | 97 | 94 | 89 |
| High Point Center, Madison, WI | 86,004 | 87 | 87 | 87 | 92 | 88 | 90 |
| Hollywood Video, Hammond, IN | 7,488 | 100 | 100 | 100 | 100 | 100 | 100 |
| Homewood Plaza, Homewood, IL | 19,000 | 8 | 8 | 8 | 100 | 100 | 100 |
| Iroquois Center, Naperville, IL | 140,981 | 71 | 71 | 71 | 65 | 65 | 98 |
| Joliet Commons, Joliet, IL | 158,922 | 100 | 100 | 100 | 100 | 100 | 100 |
| Joliet Commons Phase II, Joliet, IL | 40,395 | 79 | 79 | 100 | 79 | 79 | 79 |
| Lake Park Plaza, Michigan City, IN | 229,639 | 74 | 74 | 73 | 74 | 74 | 74 (a) |
| Lansing Square, Lansing, IL | 233,508 | 99 | 89 | 89 | 99 | 89 | 89 (a) |
| Mallard Crossing, Elk Grove Village, IL | 82,929 | 30 | 32 | 100 | 99 | 100 | 100 |
| Gross | | | | | | | |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| Properties | Leasable | | | | | | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Area (Sq Ft) | 03/31/04 (%) | 06/30/04 (%) | 09/30/04 (%) | 12/31/04 (%) | 03/31/05 (%) | 06/30/05 (%) |
| Mankato Heights, Mankato, MN | 139,916 | 98 | 100 | 100 | 100 | 100 | 100 |
| Maple Grove Retail, Maple Grove, MN | 79,130 | 97 | 97 | 97 | 97 | 97 | 97 |
| Maple Park Place, Bolingbrook, IL | 227,795 | 71 | 73 | 91 | 100 | 97 | 97 |
| Maple Plaza, Downers Grove, IL | 31,196 | 100 | 100 | 94 | 100 | 100 | 95 |
| Mapleview, Grayslake, IL | 115,038 | N/A | N/A | N/A | N/A | 95 | 95 |
| Marketplace at Six Corners, Chicago, IL | 117,000 | 100 | 100 | 100 | 100 | 100 | 100 (c) |
| Medina Marketplace, Medina, OH | 72,781 | 100 | 100 | 100 | 100 | 100 | 100 |
| Michael's, Coon Rapids, MN | 24,240 | 100 | 100 | 100 | 100 | 100 | 100 |
| Mundelein Plaza, Mundelein, IL | 68,056 | 98 | 95 | 98 | 98 | 100 | 100 |
| Nantucket Square, Schaumburg, IL | 56,981 | 96 | 94 | 94 | 94 | 74 | 74 (a) |
| Naper West, Naperville, IL | 164,812 | 85 | 83 | 88 | 85 | 88 | 89 (a) |
| Naper West Ph II, Naperville, IL | 50,000 | 73 | 73 | 73 | 73 | 73 | 73 |
| Niles Shopping Center, Niles, IL | 26,109 | 68 | 68 | 83 | 83 | 83 | 71 |
| Northgate Center, Sheboygan, WI | 74,200 | N/A | N/A | N/A | N/A | N/A | 95 |
| Oak Forest Commons, Oak Forest, IL | 108,330 | 32 | 32 | 32 | 32 | 32 | 32 (a) |
| Oak Forest Commons III, Oak Forest, IL | 7,424 | 88 | 88 | 88 | 88 | 88 | 88 |
| Oak Lawn Town Center, Oak Lawn, IL | 12,506 | 100 | 100 | 100 | 100 | 100 | 100 |
| Orland Greens, Orland Park, IL | 45,031 | 100 | 100 | 94 | 94 | 100 | 96 |
| Orland Park Place I, Orland Park, IL | 599,194 | N/A | N/A | N/A | N/A | N/A | 87(a)(b)(c) |
| Orland Park Retail, Orland Park, IL | 8,500 | 100 | 100 | 100 | 100 | 100 | 100 |
| Park Center Plaza, Tinley Park, IL | 194,599 | 100 | 99 | 99 | 99 | 98 | 98 (a) |
| | 84,999 | 98 | 100 | 100 | 100 | 100 | 100 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | | |
|---|---------|-----|-----|-----|-----|-----|---------|
| Park Place Plaza, St. Louis Park, MN | | | | | | | |
| Park Square, Brooklyn Park, MN | 137,116 | 54 | 54 | 54 | 55 | 38 | 46 (a) |
| Park St. Claire, Schaumburg, IL | 11,859 | 100 | 100 | 100 | 100 | 100 | 100 |
| Petsmart, Gurnee, IL | 25,692 | 100 | 100 | 100 | 100 | 100 | 100 |
| Pine Tree Plaza, Janesville, WI | 187,413 | 96 | 96 | 97 | 97 | 97 | 98 |
| Plymouth Collection, Plymouth, MN | 45,915 | 100 | 100 | 100 | 100 | 100 | 100 |
| Quarry Outlot, Hodgkins, IL | 9,650 | 100 | 100 | 100 | 100 | 100 | 100 |
| Quarry Retail, Minneapolis, MN | 281,648 | 100 | 100 | 100 | 100 | 100 | 100 |
| Randall Square, Geneva, IL | 216,485 | 95 | 99 | 99 | 100 | 99 | 100 (c) |
| Regal Showplace, Crystal Lake, IL | 94,860 | N/A | N/A | N/A | N/A | 96 | 96 |
| Regency Point, Lockport, IL | 54,841 | 100 | 100 | 100 | 100 | 100 | 100 |
| Riverdale Commons, Coon Rapids, MN | 168,277 | 100 | 100 | 100 | 100 | 100 | 100 |
| Riverdale Outlot, Coon Rapids, MN | 6,566 | 100 | 100 | 100 | 100 | 100 | 100 |

Gross
Leasable

| Properties | Area (Sq Ft) | 03/31/04 (%) | 06/30/04 (%) | 09/30/04 (%) | 12/31/04 (%) | 03/31/05 (%) | 06/30/05 (%) |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Riverplace Center, Noblesville, IN | 74,414 | 93 | 95 | 98 | 94 | 94 | 92 (a) |
| River Square Center, Naperville, IL | 58,260 | 95 | 95 | 94 | 92 | 92 | 97 |
| Rivertree Court, Vernon Hills, IL | 298,862 | 97 | 98 | 99 | 99 | 98 | 97 (a) |
| Rochester Marketplace, Rochester, MN | 69,914 | 90 | 90 | 95 | 91 | 91 | 91 |
| Rose Naper Plaza East, Naperville, IL | 11,658 | 89 | 100 | 100 | 100 | 100 | 100 |
| Rose Naper Plaza West, Naperville, IL | 14,335 | 100 | 100 | 89 | 100 | 100 | 100 |
| Rose Plaza, Elmwood Park, IL | 24,204 | 100 | 100 | 100 | 100 | 100 | 100 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | | |
|--|---------|-----|-----|-----|-----|-----|---------|
| Salem Square, Countryside, IL | 112,310 | 95 | 95 | 100 | 100 | 100 | 100 |
| Schaumburg Plaza, Schaumburg, IL | 61,485 | 100 | 81 | 91 | 91 | 91 | 91 |
| Schaumburg Promenade, Schaumburg, IL | 91,831 | 100 | 100 | 100 | 100 | 100 | 100 |
| Sears, Montgomery, IL | 34,300 | 100 | 100 | 100 | 100 | 100 | 96 (a) |
| Shakopee Valley, Shakopee, MN | 146,430 | 100 | 99 | 99 | 100 | 100 | 100 |
| Shannon Square Shoppes, Arden Hills, MN | 29,196 | N/A | 100 | 100 | 100 | 100 | 100 |
| Shingle Creek, Brooklyn Center, MN | 39,456 | 80 | 80 | 77 | 82 | 85 | 85 |
| Shoppes of Mill Creek, Palos Park, IL | 102,422 | 100 | 100 | 100 | 100 | 100 | 100 (c) |
| Shops at Coopers Grove, Ctry Club Hills, IL | 72,518 | 10 | 18 | 18 | 18 | 18 | 18 |
| Shops at Orchard Place, Skokie, IL | 165,141 | 92 | 84 | 88 | 89 | 90 | 90 |
| Six Corners, Chicago, IL | 80,650 | 88 | 88 | 73 | 72 | 72 | 97 |
| Spring Hill Fashion Ctr, W. Dundee, IL | 125,198 | 95 | 92 | 100 | 89 | 89 | 92 |
| Springboro Plaza, Springboro, OH | 154,034 | 100 | 100 | 100 | 100 | 100 | 100 |
| St. James Crossing, Westmont, IL | 49,994 | 80 | 98 | 95 | 95 | 92 | 90 (a) |
| Staples, Freeport, IL | 24,049 | 100 | 100 | 100 | 100 | 100 | 100 |
| Stuart's Crossing, St. Charles, IL | 85,529 | 93 | 98 | 98 | 98 | 98 | 95 (a) |
| Terramere Plaza, Arlington Heights, IL | 40,965 | 96 | 85 | 85 | 80 | 79 | 75 (a) |
| Thatcher Woods, River Grove, IL | 193,313 | 98 | 97 | 99 | 99 | 98 | 98 (c) |
| Townes Crossing, Oswego, IL | 105,989 | 99 | 100 | 100 | 100 | 100 | 100 |
| Two Rivers Plaza, Bolingbrook, IL | 57,900 | 97 | 78 | 97 | 97 | 100 | 100 |
| United Audio Center, Schaumburg, IL | 9,988 | 100 | 100 | 100 | 100 | 100 | 100 |
| University Crossing, Mishawaka, IN | 136,430 | 88 | 88 | 98 | 98 | 99 | 99 (a) |
| V. Richard's Plaza, Brookfield, WI | 107,952 | 98 | 96 | 98 | 98 | 97 | 96 |
| Village Ten Center, Coon Rapids, MN | 211,568 | 98 | 98 | 98 | 98 | 98 | 98 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | | | | | | |
|--------------------------|--------|-----|-----|-----|-----|-----|-------|
| Walgreens, Decatur, IL | 13,500 | 100 | 100 | 100 | 100 | 100 | 0 (a) |
| Walgreens, Jennings, MO | 15,120 | 100 | 100 | 100 | 100 | 100 | 100 |
| Walgreens, Woodstock, IL | 15,856 | 100 | 100 | 100 | 100 | 100 | 100 |

| Properties | Gross Leasable | | | | | | |
|--|-------------------|----------|----------|----------|----------|----------|------------|
| | Area | 03/31/04 | 06/30/04 | 09/30/04 | 12/31/04 | 03/31/05 | 06/30/05 |
| | (Sq Ft) | (%) | (%) | (%) | (%) | (%) | (%) |
| Wauconda Shopping Ctr, Wauconda, IL | 31,357 | 100 | 100 | 100 | 100 | 100 | 100 |
| West River Crossing, Joliet, IL | 32,452 | 83 | 88 | 91 | 95 | 96 | 100 |
| Western and Howard, Chicago, IL | 11,974 | 100 | 100 | 100 | 100 | 100 | 100 |
| Wilson Plaza, Batavia, IL | 11,160 | 100 | 78 | 78 | 78 | 88 | 88 |
| Winnetka Commons, New Hope, MN | 42,415 | 65 | 89 | 89 | 89 | 89 | 86 (a) |
| Wisner/Milwaukee Plaza, Chicago, IL | 14,677 | 90 | 100 | 100 | 100 | 100 | 100 |
| Woodfield Comm E/W, Schaumburg, IL | 207,452 | 100 | 100 | 100 | 92 | 92 | 93 (b) (c) |
| Woodfield Plaza, Schaumburg, IL | 177,160 | 91 | 91 | 94 | 94 | 94 | 100 |
| Woodland Commons, Buffalo Grove, IL | 170,398 | 91 | 93 | 97 | 99 | 97 | 98 (a) |
| Woodland Heights, Streamwood, IL | 120,436 | 87 | 87 | 87 | 87 | 90 | 90 |
| | 13,003,198 | | | | | | |

(a)

We receive rent from tenants who have vacated but are still obligated under their lease terms, which results in economic occupancy ranging from 57% to 100% at June 30, 2005 for each of these centers.

(b)

From time to time, we receive payments under master lease agreements covering spaces vacant at the time of acquisition. The payments range from one to two years from the date of acquisition of the property or until the space is leased and tenants begin paying rent. GAAP requires us to treat these payments as a reduction to the purchase price of the investment properties upon receipt of the payment, rather than as rental income. As of June 30, 2005, the Company had four investment properties, University Crossing, located in Mishawaka, Indiana; Hastings Marketplace, located in Hastings, Minnesota; Woodfield Commons, located in Schaumburg, Illinois; and Deer Trace II, located in

Kohler, Wisconsin subject to master lease agreements.

(c)

These properties are owned through joint ventures. See footnote 3 to the financial statements for further information regarding our joint ventures.

42

Subsequent Events

On July 8, 2005, we used \$25,000 in proceeds from the sale of Orland Park Place to the joint venture to pay down our line of credit with KeyBank N.A. This left an outstanding balance of \$115,000.

On July 18, 2005, we paid an aggregate cash dividend of \$5,383 to stockholders of record at the close of business on June 30, 2005.

On July 19, 2005, we announced that we had declared a cash dividend of \$0.08 per share on the outstanding shares of our common stock. This dividend will be paid on August 17, 2005 to stockholders of record at the close of business on August 1, 2005.

On July 22, 2005, we used an additional \$25,000 in proceeds from the sale of Orland Park Place to the joint venture to pay down our line of credit with KeyBank N.A. This left an outstanding balance of \$90,000.

Item 3.**Quantitative and Qualitative Disclosures about Market Risk**

As of June 30, 2005 we had no material derivative instruments. We may enter into derivative financial instrument transactions in order to mitigate our interest rate risk on a related financial instrument. We may designate these derivative financial instruments as hedges and apply hedge accounting, as the instrument to be hedged will expose us to interest rate risk, and the derivative financial instrument will reduce that exposure. Gains or losses related to the derivative financial instrument would be deferred and amortized over the terms of the hedged instrument. If a derivative terminates or is sold, the gain or loss is recognized. We will generally enter into derivative transactions that satisfy the aforementioned criteria only.

Our exposure to market risk for changes in interest rates relates to the fact that some of our long-term debt consists of variable interest rate loans. We seek to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs by closely monitoring our variable rate debt and converting such debt to fixed rates when we deem such conversion advantageous.

Our interest rate risk is monitored using a variety of techniques, including periodically evaluating fixed interest rate quotes on all variable rate debt and the costs associated with converting the debt to fixed rate debt. Also, existing fixed and variable rate loans which are scheduled to mature in the next year or two are evaluated for possible early refinancing and or extension due to consideration given to current interest rates. The table below presents the principal amount of the debt maturing each year, including monthly annual amortization of principal, through December 31, 2009 and thereafter, based on debt outstanding at June 30, 2005 and weighted average interest rates for the debt maturing in each specified period.

| | 2005 | 2006 | 2007 | 2008 | 2009 | Thereafter |
|--------------------------------|--------|--------|--------|---------|--------|------------|
| Fixed rate debt | 54,624 | 34,592 | 28,668 | 104,715 | 39,019 | 291,556 |
| Weighted average interest rate | 7.20% | 8.06% | 6.91% | 6.57% | 6.12% | 4.93% |
| Variable rate debt | 3,650 | 33,312 | 14,898 | 140,000 | - | 14,267 |
| Weighted average interest rate | 4.41% | 5.37% | 4.91% | 4.67% | - | 3.76% |

The table above does not reflect indebtedness incurred after June 30, 2005. Our ultimate exposure to interest rate fluctuations depends on the amount of indebtedness that bears interest at variable rates, the time at which the interest rate is adjusted, the amount of the adjustment, our ability to prepay or refinance variable rate indebtedness and hedging strategies used to reduce the impact of any increases in rates.

The fair value of mortgages payable is the amount at which the instrument could be exchanged in a current transaction

between willing parties. The fair value of our mortgages is estimated to be \$65,789 for mortgages which bear interest at variable rates and \$551,292 for mortgages which bear interest at fixed rates. We estimate the fair value of our mortgages payable by discounting the future cash flows of each instrument at rates currently offered to us for similar debt instruments of comparable maturities by our lenders.

At June 30, 2005, approximately \$65,789, or 9%, of our mortgages payable have variable interest rates averaging 4.89%. An increase in the variable interest rates charged on mortgages payable containing variable interest rate terms, constitutes a market risk. A 0.25% annualized increase in interest rates would have increased our interest expense by approximately \$165.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company has established disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to the officers who certify the Company's financial reports and to the members of senior management and the Board of Directors.

Based on management's evaluation as of June 30, 2005, the chief executive officer and chief financial officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

Changes in Internal Control over Financial Reporting

There were no changes to the Company's internal control over financial reporting during the three months ended June 30, 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - Other Information

Item 1. Legal Proceedings

Not Applicable.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable.

Item 3. Defaults Upon Senior Securities

Not Applicable.

Item 4. Submission of Matters to a Vote of Security Holders

The Company's annual meeting of stockholders was held on June 23, 2005. The following proposals were voted on at the meeting:

(1) The stockholders of the Company elected to the board all nine director nominees with the following votes:

| Nominee | For | Withheld |
|---|------------|------------|
| Roland W. Burris (Independent Director) | 54,162,906 | 866,781 |
| Thomas P. D'Arcy(Independent Director) | 54,209,206 | 820,481 |
| Daniel L. Goodwin (Director) | 43,457,106 | 11,572,581 |
| Joel G. Herter (Independent Director) | 54,182,920 | 846,767 |
| Heidi N. Lawton (Independent Director) | 54,055,639 | 974,048 |
| Thomas H. McAuley (Director) | 54,206,562 | 823,125 |
| Thomas R. McWilliams (Independent Director) | 54,191,828 | 837,859 |

Edgar Filing: INLAND REAL ESTATE CORP - Form 10-Q

| | | |
|----------------------------|------------|---------|
| Robert D. Parks (Director) | 54,202,061 | 827,626 |
| Joel D. Simmons (Director) | 54,062,540 | 967,147 |

(2) The stockholders of the Company ratified the appointment of KPMG LLP as our independent public accounting firm for the fiscal year ending December 31, 2005. Stockholders holding 54,482,394 shares voted in favor of the proposal, stockholders holding 159,802 shares voted against the proposal and stockholders holding 387,491 shares abstained from voting on this proposal.

(3) The stockholders of the Company voted to approve our 2005 Equity Award Plan. Stockholders holding 26,160,078 shares voted in favor of the proposal, stockholders holding 15,135,382 shares voted against the proposal and stockholders holding 703,893 shares abstained from voting on this proposal.

(4) The stockholders of the Company voted to approve the amendment to our Third Articles of Amendment and Restatement in order to increase the number of shares of common stock authorized for issuance from 100 million to 500 million shares of common stock. Stockholders holding 36,520,662 shares voted in favor of the proposal, stockholders holding 17,909,812 shares voted against the proposal and stockholders holding 599,213 shares abstained from voting on this proposal.

(5) The stockholders of the Company voted to approve the amendment to our Third Articles of Amendment and Restatement to clarify that the ownership limitations set forth in Article VIII cannot, and do not, impede the settlement of any transactions entered into through the New York Stock Exchange or any national securities exchange or automated inter-dealer quotation system. Stockholders holding 54,087,833 shares voted in favor of the proposal, stockholders holding 345,857 shares voted against the proposal and stockholders holding 595,997 shares abstained from voting on this proposal.

Item 5. Other Information

Not Applicable.

Item 6.

Exhibits

The following exhibits are filed as part of this document or incorporated herein by reference:

Item No.

Description

3.1

Fourth Articles of Amendment and Restatement of the Registrant (*)

3.2

Amended and Restated Bylaws of the Registrant (1)

4.1

Specimen Stock Certificate (2)

4.2

Amended and Restated Dividend Reinvestment Plan of the Registrant (3)

31.1

Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (*)

31.2

Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (*)

32.1

Certification of Principal Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (*)

32.2

Certification of Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (*)

(1)

Incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated September 29, 2004, as filed by the Registrant with the Securities and Exchange Commission on October 1, 2004 (file number 001-32185).

(2)

Incorporated by reference to Exhibit 4.2 to the Registrant's Post-Effective Amendment No. 1 to Form S-3 Registration Statement, as filed by the Registrant with the Securities and Exchange Commission on July 30, 2004 (file number 333-107077).

(3)

Incorporated by reference to the Registrant's Post-Effective Amendment No. 1 to Form S-3 Registration Statement, as filed by the Registrant with the Securities and Exchange Commission on July 30, 2004 (file number 333-107077).

(*)

Filed as part of this document.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INLAND REAL ESTATE CORPORATION

/s/ ROBERT D. PARKS

By: Robert D. Parks
President and Chief Executive Officer (principal
executive officer)

Date: August 8, 2005

/s/ BRETT A. BROWN

By: Brett A. Brown
Chief Financial Officer (principal financial and
accounting officer)

Date: August 8, 2005