

INFOUSA INC  
Form DFAN14A  
May 24, 2006

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SCHEDULE 14A  
(Rule 14a-101)

INFORMATION REQUIRED IN PROXY STATEMENT  
SCHEDULE 14A INFORMATION  
Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant //

Filed by a Party other than the Registrant /X/

Check the appropriate box:

// Preliminary Proxy Statement

// Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

// Definitive Proxy Statement

/X/ Definitive Additional Materials

// Soliciting Material under Rule 14a-12

infoUSA Inc.

(Name of Registrant as Specified In Its Charter)

Dolphin Limited Partnership I, L.P.

Dolphin Financial Partners, L.L.C.

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

/X/ No fee required.

// Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

Common Stock, \$.0025 par value

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

// Fee paid previously with preliminary materials.

// Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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FOR Immediate Release

**Contact: Arthur B. Crozier**  
**Innisfree M&A Incorporated**  
**212-750-5833**

**DOLPHIN SAYS THAT PROXY ADVISOR, PROXY GOVERNANCE, RECOMMENDS  
STOCKHOLDERS VOTE FOR ALL DOLPHIN NOMINEES AND BY-LAW AMENDMENT AT  
*infoUSA'S* UPCOMING ANNUAL MEETING**

STAMFORD, CONNECTICUT, May 24, 2006 - Dolphin Limited Partnership I, L.P. and Dolphin Financial Partners L.L.C., which together own 2.0 million shares, or 3.6%, of *infoUSA* Inc. (NASDAQ:IUSA), today announced that PROXY Governance, Inc., an independent proxy voting advisory firm, has recommended that *infoUSA* stockholders vote for all Dolphin nominees and its by-law amendment proposal at the Company's Annual Meeting of Stockholders on May 26, 2006.

"With effectively just one day left to vote, we would again like to underscore that every vote counts in this important election," said Donald T. Netter, Senior Managing Director of Dolphin. "We thank PROXY Governance for their support of our nominees and their platform. With universal support from the three leading independent proxy advisory firms, we believe that it is clear that true change is needed at *infoUSA*. We encourage each and every stockholder to make their voice heard and vote in favor of Dolphin's nominees and by-law amendment proposal on the BLUE proxy card today."

The PROXY Governance report stated in part:

"We believe that a modification to the composition of the board is warranted at this time. We feel the dissident slate has the qualifications to serve on the board, and because of our lack of confidence in management's nominees for the reasons stated above, we support the dissident in this proxy contest."

"We also believe that additional independent directors might provide an opportunity for the current independent directors to have a stronger voice on a board that appears largely controlled by the CEO [Vinod Gupta]."

"We believe that the dissident has clearly demonstrated that change is necessary at this time in order to appropriately (1) resolve any conflicts of interests that exist due to the extensive related-party transactions with [Vinod] Gupta and his affiliates; (2) address the high rate of board and management turnover; (3) allow the board to consider all strategic alternatives available to [it] in order to carry out its business plan shareholder value; and (4) address the compensation paid to CEO [Vinod] Gupta."

Dolphin urges **ALL** stockholders to vote the **BLUE** proxy card today in favor of Dolphin's three independent and highly qualified nominees - Malcolm M. 'Mick' Aslin, Karl L. Meyer, and Robert A. Trevisani and its by-law amendment proposal.

*infoUSA* stockholders should sign, date and return the **BLUE** proxy card **FOR** Dolphin's nominees and by-law amendment at the upcoming Annual Meeting of Stockholder on May 26, 2006. If you have any questions, or would like assistance in voting your shares, please contact the company that is helping us with this most important election, Innisfree M&A Incorporated, at 1-888-750-5834.

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Dolphin encourages all stockholders to visit its Web site [www.iusaccountability.com](http://www.iusaccountability.com) to learn more about Dolphin's nominees and its plan to build stockholder value and to see important original documents involving Mr. Vinod Gupta and the *info*USA Board, which Dolphin obtained as part of an extensive books and records review under Delaware law.