

ESSEX PROPERTY TRUST, INC.

Form 10-K

February 21, 2019

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

(MARK ONE)

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2018

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission file number: 001-13106 (Essex Property Trust, Inc.)

Commission file number: 333-44467-01 (Essex Portfolio, L.P.)

ESSEX PROPERTY TRUST, INC.

ESSEX PORTFOLIO, L.P.

(Exact name of Registrant as Specified in its Charter)

Maryland (Essex Property Trust, Inc.)

77-0369576 (Essex Property Trust, Inc.)

California (Essex Portfolio, L.P.)

77-0369575 (Essex Portfolio, L.P.)

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification Number)

1100 Park Place, Suite 200

San Mateo, California 94403

(Address of Principal Executive Offices including Zip Code)

(650) 655-7800

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock, \$.0001 par value (Essex Property Trust, Inc.) New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Essex Property Trust, Inc. Yes ☒ No ☐ Essex Portfolio, L.P. Yes ☐ No ☒

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Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Essex Property Trust, Inc. Yes ☐ No ☒ Essex Portfolio, L.P. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Essex Property Trust, Inc. Yes ☒ No ☐ Essex Portfolio, L.P. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Essex Property Trust, Inc. Yes ☒ No ☐ Essex Portfolio, L.P. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter)

is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K, or any amendment to this Form 10-K.

Essex Property Trust, Inc. ☒ Essex Portfolio, L.P. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Essex Property Trust, Inc.:

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
Emerging growth company ☐

Essex Portfolio, L.P.:

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller reporting company ☐  
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Essex Property Trust, Inc. ☐ Essex Portfolio, L.P. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Essex Property Trust, Inc. Yes ☐ No ☒ Essex Portfolio, L.P. Yes ☐ No ☒

As of June 30, 2018, the aggregate market value of the voting stock held by non-affiliates of Essex Property Trust, Inc. was \$15,684,127,225. The aggregate market value was computed with reference to the closing price on the New York Stock Exchange on such date. Shares of common stock held by executive officers, directors and holders of more than ten percent of the outstanding common stock have been excluded from this calculation because such persons may be deemed to be affiliates. This exclusion does not reflect a determination that such persons are affiliates for any other purposes. There is no public trading market for the common units of Essex Portfolio, L.P. As a result, the aggregate market value of the common units held by non-affiliates of Essex Portfolio, L.P. cannot be determined.

As of February 15, 2019, 65,692,107 shares of common stock (\$.0001 par value) of Essex Property Trust, Inc. were outstanding.

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**DOCUMENTS INCORPORATED BY REFERENCE:**

Portions of the definitive Proxy Statement to be filed with the Securities and Exchange Commission (the "SEC") pursuant to Regulation 14A in connection with the 2019 annual meeting of stockholders of Essex Property Trust, Inc. are incorporated by reference in Part III of this Annual Report on Form 10-K. Such Proxy Statement will be filed with the SEC within 120 days of December 31, 2018.

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## EXPLANATORY NOTE

This report combines the annual reports on Form 10-K for the year ended December 31, 2018 of Essex Property Trust, Inc., a Maryland corporation, and Essex Portfolio, L.P., a Delaware limited partnership of which Essex Property Trust, Inc. is the sole general partner.

Unless stated otherwise or the context otherwise requires, references to the "Company," "we," "us," or "our" mean collectively Essex Property Trust, Inc. and those entities/subsidiaries owned or controlled by Essex Property Trust, Inc., including Essex Portfolio, L.P., and references to the "Operating Partnership," or "EPLP" mean Essex Portfolio, L.P. and those entities/subsidiaries owned or controlled by Essex Portfolio, L.P. Unless stated otherwise or the context otherwise requires, references to "Essex" mean Essex Property Trust, Inc., not including any of its subsidiaries.

Essex operates as a self-administered and self-managed real estate investment trust ("REIT"), and is the sole general partner of the Operating Partnership. As of December 31, 2018, Essex owned approximately 96.6% of the ownership interest in the Operating Partnership with the remaining 3.4% interest owned by limited partners. As the sole general partner of the Operating Partnership, Essex has exclusive control of the Operating Partnership's day-to-day management.

The Company is structured as an umbrella partnership REIT ("UPREIT") and Essex contributes all net proceeds from its various equity offerings to the Operating Partnership. In return for those contributions, Essex receives a number of Operating Partnership limited partnership units ("OP Units," and the holders of such OP Units, "Unitholders") equal to the number of shares of common stock it has issued in the equity offerings. Contributions of properties to the Company can be structured as tax-deferred transactions through the issuance of OP Units, which is one of the reasons why the Company is structured in the manner outlined above. Based on the terms of the Operating Partnership's partnership agreement, OP Units can be exchanged into Essex common stock on a one-for-one basis. The Company maintains a one-for-one relationship between the OP Units issued to Essex and shares of common stock.

The Company believes that combining the reports on Form 10-K of Essex and the Operating Partnership into this single report provides the following benefits:

- enhances investors' understanding of Essex and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the disclosure applies to both Essex and the Operating Partnership; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

Management operates Essex and the Operating Partnership as one business. The management of Essex consists of the same members as the management of the Operating Partnership.

All of the Company's property ownership, development and related business operations are conducted through the Operating Partnership and Essex has no material assets, other than its investment in the Operating Partnership. Essex's primary function is acting as the general partner of the Operating Partnership. As general partner with control of the Operating Partnership, Essex consolidates the Operating Partnership for financial reporting purposes. Therefore, the assets and liabilities of Essex and the Operating Partnership are the same on their respective financial statements. Essex also issues equity from time to time and guarantees certain debt of the Operating Partnership, as disclosed in this report. The Operating Partnership holds substantially all of the assets of the Company, including the Company's ownership interests in its co-investments. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for the net proceeds from equity offerings by the Company, which are contributed to the capital of the Operating Partnership in exchange for OP Units (on a one-for-one share of common stock per OP Unit basis), the Operating Partnership generates all remaining capital

required by the Company's business. These sources of capital include the Operating Partnership's working capital, net cash provided by operating activities, borrowings under its revolving credit facilities, the issuance of secured and unsecured debt and equity securities and proceeds received from disposition of certain properties and co-investments.

The Company believes it is important to understand the few differences between Essex and the Operating Partnership in the context of how Essex and the Operating Partnership operate as a consolidated company. Stockholders' equity, partners' capital and noncontrolling interest are the main areas of difference between the consolidated financial statements of Essex and those of the Operating Partnership. The limited partners of the Operating Partnership are accounted for as partners' capital in the Operating Partnership's consolidated financial statements and as noncontrolling interest in Essex's consolidated financial statements. The noncontrolling interest in the Operating Partnership's consolidated financial statements include the interest of unaffiliated partners in various consolidated partnerships and co-investment partners. The noncontrolling interest in Essex's

consolidated financial statements include (i) the same noncontrolling interest as presented in the Operating Partnership's consolidated financial statements and (ii) OP Unit holders. The differences between stockholders' equity and partners' capital result from differences in the equity issued at Essex and Operating Partnership levels.

To help investors understand the significant differences between Essex and the Operating Partnership, this report provides separate consolidated financial statements for Essex and the Operating Partnership; a single set of consolidated notes to such financial statements that includes separate discussions of stockholders' equity or partners' capital, and earnings per share/unit, as applicable; and a combined Management's Discussion and Analysis of Financial Condition and Results of Operations.

This report also includes separate Part II, Item 9A. Controls and Procedures sections and separate Exhibits 31 and 32 certifications for each of Essex and the Operating Partnership in order to establish that the requisite certifications have been made and that Essex and the Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 (the "Exchange Act") and 18 U.S.C. §1350.

In order to highlight the differences between Essex and the Operating Partnership, the separate sections in this report for Essex and the Operating Partnership specifically refer to Essex and the Operating Partnership. In the sections that combine disclosure of Essex and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership is generally the entity that directly or indirectly enters into contracts and co-investments and holds assets and debt, reference to the Company is appropriate because the Company is one business and the Company operates that business through the Operating Partnership. The separate discussions of Essex and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the Company on a consolidated basis and how management operates the Company.

The information furnished in the accompanying consolidated balance sheets, statements of income, comprehensive income, equity, capital, and cash flows of the Company and the Operating Partnership reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the aforementioned consolidated financial statements for the periods and are normal and recurring in nature, except as otherwise noted.

The accompanying consolidated financial statements should be read in conjunction with the notes to such consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations herein.

ESSEX PROPERTY TRUST, INC.  
ESSEX PORTFOLIO, L.P.  
2018 ANNUAL REPORT ON FORM 10-K

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### PART I

#### Forward-Looking Statements

This Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Exchange Act. Such forward-looking statements are described in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, "Forward-Looking Statements." Actual results could differ materially from those set forth in each forward-looking statement. Certain factors that might cause such a difference are discussed in this report, including in Item 1A, Risk Factors of this Form 10-K.

#### Item 1. Business

##### OVERVIEW

Essex Property Trust, Inc. ("Essex"), a Maryland corporation, is an S&P 500 company that operates as a self-administered and self-managed real estate investment trust ("REIT"). Essex owns all of its interest in its real estate and other investments directly or indirectly through Essex Portfolio, L.P. (the "Operating Partnership" or "EPLP"). Essex is the sole general partner of the Operating Partnership and as of December 31, 2018, had an approximately 96.6% general partnership interest in the Operating Partnership. In this report, the terms the "Company," "we," "us," and "our" also refer to Essex Property Trust, Inc., the Operating Partnership and those entities/subsidiaries owned or controlled by Essex and/or the Operating Partnership.

Essex has elected to be treated as a REIT for federal income tax purposes, commencing with the year ended December 31, 1994. Essex completed its initial public offering on June 13, 1994. In order to maintain compliance with REIT tax rules, the Company utilizes taxable REIT subsidiaries for various revenue generating or investment activities. All taxable REIT subsidiaries are consolidated by the Company for financial reporting purposes.

The Company is engaged primarily in the ownership, operation, management, acquisition, development and redevelopment of predominantly apartment communities, located along the West Coast of the United States. As of December 31, 2018, the Company owned or had ownership interests in 245 operating apartment communities, aggregating 59,661 apartment homes, excluding the Company's ownership in preferred equity co-investments, loan investments, one operating commercial building with approximately 106,716 square feet and six active development projects with 1,861 apartment homes in various stages of development (collectively, the "Portfolio").

The Company's website address is <http://www.essex.com>. The Company's annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports, and the Proxy Statement for its Annual Meeting of Stockholders are available, free of charge, on its website as soon as practicable after the Company files the reports with the U.S. Securities and Exchange Commission ("SEC").

##### BUSINESS STRATEGIES

The following is a discussion of the Company's business strategies in regards to real estate investment and management.

##### Business Strategies

**Research Driven Approach to Investments** – The Company believes that successful real estate investment decisions and portfolio growth begin with extensive regional economic research and local market knowledge. The Company continually assesses markets where the Company operates, as well as markets where the Company considers future

investment opportunities by evaluating markets and focusing on the following strategic criteria:

• Major metropolitan areas that have regional population in excess of one million;

• Constraints on new supply driven by: (i) low availability of developable land sites where competing housing could be economically built; (ii) political growth barriers, such as protected land, urban growth boundaries, and potential lengthy and expensive development permit processes; and (iii) natural limitations to development, such as mountains or waterways;

• Rental demand enhanced by affordability of rents relative to costs of for-sale housing; and

• Housing demand based on job growth, proximity to jobs, high median incomes and the quality of life including related commuting factors.

Recognizing that all real estate markets are cyclical, the Company regularly evaluates the results of its regional economic, and local market research, and adjusts the geographic focus of its portfolio accordingly. The Company seeks to increase its portfolio

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allocation in markets projected to have the strongest local economies and to decrease allocations in markets projected to have declining economic conditions. Likewise, the Company also seeks to increase its portfolio allocation in markets that have attractive property valuations and to decrease allocations in markets that have inflated valuations and low relative yields.

**Property Operations** – The Company manages its communities by focusing on activities that may generate above-average rental growth, tenant retention/satisfaction and long-term asset appreciation. The Company intends to achieve this by utilizing the strategies set forth below:

**Property Management** – Oversee delivery of and quality of the housing provided to our tenants and manage the properties financial performance.

**Capital Preservation** – The Company's asset management services are responsible for the planning, budgeting and completion of major capital improvement projects at the Company's communities.

**Business Planning and Control** – Comprehensive business plans are implemented in conjunction with significant investment decisions. These plans include benchmarks for future financial performance based on collaborative discussions between on-site managers and senior management.

**Development and Redevelopment** – The Company focuses on acquiring and developing apartment communities in supply constrained markets, and redeveloping its existing communities to improve the financial and physical aspects of the Company's communities.

**CURRENT BUSINESS ACTIVITIES****Acquisitions of Real Estate**

Acquisitions are an important component of the Company's business plan, and during 2018, the Company acquired ownership interests in two communities comprised of 384 apartment homes for \$139.4 million.

The following is a summary of 2018 acquisitions (\$ in millions):

| Property Name          | Location     | Apartment Homes | Essex Ownership Percentage | Ownership | Quarter in 2018 | Purchase Price       |
|------------------------|--------------|-----------------|----------------------------|-----------|-----------------|----------------------|
| Meridian at Midtown    | San Jose, CA | 218             | 50 %                       | Wesco V   | Q4              | 104.0 <sup>(1)</sup> |
| Marquis <sup>(2)</sup> | San Jose, CA | 166             | 100 %                      | EPLP      | Q4              | 35.4                 |
| Total 2018             |              | 384             |                            |           |                 | \$ 139.4             |

<sup>(1)</sup> Meridian at Midtown contract price represents the total contract price at 100%.

In December 2018, the Company purchased the joint venture partner's 49.9% membership interest in the Marquis co-investment. As part of the acquisition, the Company paid \$4.7 million in cash and issued Operating Partnership units for the remaining equity based on an estimated gross property valuation of \$71.0 million and an encumbrance of \$45.8 million of mortgage debt.

**Dispositions of Real Estate**

As part of its strategic plan to own quality real estate in supply-constrained markets, the Company continually evaluates all of its communities and sells those which no longer meet its strategic criteria. The Company may use the capital generated from the dispositions to invest in higher-return communities or other real estate investments, or to repay debts. The Company believes that the sale of these communities will not have a material impact on its future results of operations or cash flows nor will their sale materially affect its ongoing operations. Generally, the Company

seeks to have any impact of earnings dilution resulting from these dispositions offset by the positive impact of its acquisitions, development and redevelopment activities.

In June 2018, the Company sold Domain, a 379 apartment home community located in San Diego, CA for \$132.0 million, resulting in a gain of \$22.3 million for the Company.

In November 2018, a Company co-investment, BEXAEW, LLC ("BEXAEW") sold Enclave at Town Square, a 124 apartment home community located in Chino Hills, CA, for \$30.5 million, resulting in a gain of \$5.4 million for the Company.

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In November 2018, a Company co-investment, Wesco III, LLC ("Wesco III") sold The Summit, a 125 apartment home community located in Chino Hills, CA, for \$34.8 million, resulting in a gain of \$5.2 million for the Company.

In December 2018, the Company sold 8th & Hope, a 290 apartment home community located in Los Angeles, CA for \$220.0 million, resulting in a gain of \$39.6 million for the Company.

**Development Pipeline**

The Company defines development projects as new communities that are being constructed, or are newly constructed and are in a phase of lease-up and have not yet reached stabilized operations. As of December 31, 2018, the Company's development pipeline was comprised of four consolidated projects under development and two joint venture projects under development aggregating 1,861 apartment homes, with total incurred costs of \$812.0 million, and estimated remaining project costs of approximately \$417.0 million, \$310.0 million of which represents the Company's estimated remaining costs, for total estimated project costs of \$1.2 billion.

The Company defines predevelopment projects as proposed communities in negotiation or in the entitlement process with an expected high likelihood of becoming entitled development projects. As of December 31, 2018, the Company had various consolidated predevelopment projects. The Company may also acquire land for future development purposes or sale.

The following table sets forth information regarding the Company's development pipeline (\$ in millions):

| Development Pipeline                                  | Location          | Essex<br>Ownership% | Apartment<br>Homes | As of<br>12/31/2018<br>Incurred<br>Project<br>Cost<br>(1) | Estimated<br>Project<br>Cost <sup>(1)</sup> |
|-------------------------------------------------------|-------------------|---------------------|--------------------|-----------------------------------------------------------|---------------------------------------------|
| <b>Development Projects - Consolidated</b>            |                   |                     |                    |                                                           |                                             |
| Station Park Green - Phase II                         | San Mateo, CA     | 100%                | 199                | \$ 110                                                    | \$ 141                                      |
| Station Park Green - Phase III                        | San Mateo, CA     | 100%                | 172                | 87                                                        | 124                                         |
| Gateway Village                                       | Santa Clara, CA   | 100%                | 476                | 155                                                       | 226                                         |
| Hollywood                                             | Hollywood, CA     | 100%                | 200                | 43                                                        | 105                                         |
| Total - Consolidated Development Projects             |                   |                     | 1,047              | 395                                                       | 596                                         |
| <b>Development Projects - Joint Venture</b>           |                   |                     |                    |                                                           |                                             |
| Ohlone                                                | San Jose, CA      | 50%                 | 269                | 70                                                        | 136                                         |
| 500 Folsom <sup>(2)</sup>                             | San Francisco, CA | 50%                 | 545                | 265                                                       | 415                                         |
| Total - Joint Venture Development Projects            |                   |                     | 814                | 335                                                       | 551                                         |
| <b>Predevelopment Projects - Consolidated</b>         |                   |                     |                    |                                                           |                                             |
| Other Projects                                        | Various           | 100%                | —                  | 71                                                        | 71                                          |
| Total - Consolidated Predevelopment Projects          |                   |                     | —                  | 71                                                        | 71                                          |
| <b>Predevelopment Projects - Joint Venture</b>        |                   |                     |                    |                                                           |                                             |
| Other Projects                                        | Various           | 50%                 | —                  | 11                                                        | 11                                          |
| Total - Joint Venture Predevelopment Projects         |                   |                     | —                  | 11                                                        | 11                                          |
| Grand Total - Development and Predevelopment Pipeline |                   |                     | 1,861              | \$ 812                                                    | \$ 1,229                                    |

<sup>(1)</sup> Includes costs related to the entire project, including both the Company's and joint venture partners' costs. Includes incurred costs and estimated costs to complete these development projects. For predevelopment projects, only

incurred costs are included in estimated costs.

- (2) Estimated project cost for this development is net of a projected value for low-income housing tax credit proceeds and the value of the tax exempt bond structure.

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### Redevelopment Pipeline

The Company defines the redevelopment pipeline as existing properties owned or recently acquired, which have been targeted for additional investment by the Company with the expectation of increased financial returns through property improvement. During redevelopment, apartment homes may not be available for rent and, as a result, may have less than stabilized operations. As of December 31, 2018, the Company had ownership interests in five major redevelopment communities aggregating 1,727 apartment homes with estimated redevelopment costs of \$140.1 million, of which approximately \$27.8 million remains to be expended.

### Long Term Debt

During 2018, the Company made regularly scheduled principal payments and loan payoffs of \$297.5 million of its secured mortgage notes payable at an average interest rate of 5.1%.

In March 2018, the Company issued \$300.0 million of 30-year 4.500% senior unsecured notes that mature on March 15, 2048. The interest is payable semi-annually in arrears on March 15 and September 15 of each year, commencing September 15, 2018, until the maturity date on March 15, 2048. The Company used the net proceeds of this offering to repay indebtedness under its unsecured credit facilities and for other general corporate and working capital purposes.

### Bank Debt

As of December 31, 2018, Fitch Ratings, Moody's Investor Service, and Standard and Poor's ("S&P") credit agencies rated Essex Property Trust, Inc. and Essex Portfolio, L.P. BBB+/Positive, Baa1/Stable, and BBB+/Stable, respectively.

At December 31, 2018, the Company had two lines of unsecured credit aggregating \$1.24 billion. The Company's \$1.2 billion credit facility had an interest rate of LIBOR plus 0.875%, with a scheduled maturity date in December 2021 with one 18-month extension, exercisable at the Company's option. In January 2019, the line of credit facility was amended such that the scheduled maturity date was extended to December 2022 with one 18-month extension, exercisable at the Company's option. The interest rate on the amended line is based on a tiered rate structure tied to the Company's corporate ratings and is currently at LIBOR plus 0.825%. The Company's \$35.0 million working capital unsecured line of credit had an interest rate of LIBOR plus 0.875%, with a scheduled maturity date in January 2020.

### Equity Transactions

In September 2018, the Company entered into a new equity distribution agreement pursuant to which the Company may offer and sell shares of its common stock having an aggregate gross sales price of up to \$900.0 million (the "2018 ATM Program"). In connection with the 2018 ATM Program, the Company may also enter into forward sale agreements whereby, at the Company's discretion, it may sell shares of its common stock under the 2018 ATM Program under forward sales agreements. The use of a forward sales agreement would allow the Company to lock in a share price on the sale of shares of its common stock at the time the agreement is executed, but defer receiving the proceeds from the sale of shares until a later date.

Upon entering into the 2018 ATM Program, the Company simultaneously terminated its existing equity distribution agreements, which were entered into in March 2016 in connection with its prior at-the-market equity offering program (the "2016 ATM Program"). During the year ended December 31, 2018, the Company did not sell any shares of its common stock through the 2018 ATM Program or through the 2016 ATM Program. Since commencement of the

2018 ATM Program, as of December 31, 2018, the Company has not sold any shares of its common stock and there are no outstanding forward sale agreements, and \$900.0 million of shares remains available to be sold under the 2018 ATM Program.

#### Co-investments

The Company has entered into, and may continue in the future to enter into, joint ventures or partnerships (including limited liability companies) through which we own an indirect economic interest in less than 100% of the community or land or other investments owned directly by the joint venture or partnership. For each joint venture the Company holds a non-controlling interest in the venture and earns customary management fees and may earn development fees, asset property management fees, and a promote interest.

The Company has also made, and may continue in the future to make, preferred equity investments in various multifamily development projects. The Company earns a preferred rate of return on these investments.

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### OFFICES AND EMPLOYEES

The Company is headquartered in San Mateo, CA, and has regional offices in Woodland Hills, CA; Irvine, CA; San Diego, CA and Bellevue, WA. As of December 31, 2018, the Company had 1,826 employees.

### INSURANCE

The Company purchases general liability and property insurance coverage, including loss of rent, for each of its communities. The Company also purchases limited earthquake, terrorism, environmental and flood insurance. There are certain types of losses which may not be covered or could exceed coverage limits. The insurance programs are subject to deductibles and self-insured retentions in varying amounts. The Company utilizes a wholly owned insurance subsidiary, Pacific Western Insurance LLC ("PWI") to self-insure certain earthquake and property losses. As of December 31, 2018, PWI had cash and marketable securities of approximately \$86.6 million, and is consolidated in the Company's financial statements.

All of the Company's communities are located in areas that are subject to earthquake activity. The Company evaluates its financial loss exposure to seismic events by using actuarial loss models developed by the insurance industry and in most cases property vulnerability analysis based on structural evaluations by seismic consultants. The Company manages this exposure, where considered appropriate, desirable, and cost-effective, by upgrading properties to increase their resistance to forces caused by seismic events, by considering available funds and coverages provided by PWI and/or by purchasing seismic insurance. In most cases the Company also purchases limited earthquake insurance for certain properties owned by the Company's co-investments.

In addition, the Company carries other types of insurance coverage related to a variety of risks and exposures. Based on market conditions, the Company may change or potentially eliminate insurance coverages, or increase levels of self-insurance. Further, the Company may incur losses, which could be material, due to uninsured risks, deductibles and self-insured retentions, and/or losses in excess of coverage limits.

### COMPETITION

There are numerous housing alternatives that compete with the Company's communities in attracting tenants. These include other apartment communities, condominiums and single-family homes. If the demand for the Company's communities is reduced or if competitors develop and/or acquire competing housing, rental rates and occupancy may drop which may have a material adverse effect on the Company's financial condition and results of operations.

The Company faces competition from other REITs, businesses and other entities in the acquisition, development and operation of apartment communities. Some competitors are larger and have greater financial resources than the Company. This competition may result in increased costs of apartment communities the Company acquires and/or develops.

### WORKING CAPITAL

The Company believes that cash flows generated by its operations, existing cash and cash equivalents, marketable securities balances, availability under existing lines of credit, access to capital markets and the ability to generate cash from the disposition of real estate are sufficient to meet all of its reasonably anticipated cash needs during 2019.

The timing, source and amounts of cash flows provided by financing activities and used in investing activities are sensitive to changes in interest rates, stock price, and other fluctuations in the capital markets environment, which can affect the Company's plans for acquisitions, dispositions, development and redevelopment activities.

## ENVIRONMENTAL CONSIDERATIONS

See the discussion under the caption, "Risks Related to Real Estate Investments and Our Operations - The Company's Portfolio may have environmental liabilities" in Item 1A, Risk Factors, for information concerning the potential effect of environmental regulations on its operations, which discussion under the caption "The Company's Portfolio may have environmental liabilities" is incorporated by reference into this Item 1.

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OTHER MATTERS

Certain Policies of the Company

The Company intends to continue to operate in a manner that will not subject it to regulation under the Investment Company Act of 1940. The Company may in the future (i) issue securities senior to its common stock, (ii) fund acquisition activities with borrowings under its line of credit and (iii) offer shares of common stock and/or units of limited partnership interest in the Operating Partnership or affiliated partnerships as partial consideration for property acquisitions. The Company from time to time acquires partnership interests in partnerships and joint ventures, either directly or indirectly through subsidiaries of the Company, when such entities' underlying assets are real estate.

The Company invests primarily in apartment communities that are located in predominantly coastal markets within Southern California, Northern California, and the Seattle metropolitan area. The Company currently intends to continue to invest in apartment communities in such regions. However, these practices may be reviewed and modified periodically by management.

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ITEM 1A: RISK FACTORS

For purposes of this section, the term "stockholders" means the holders of shares of Essex Property Trust, Inc.'s common stock. Set forth below are the risks that we believe are material to Essex Property Trust, Inc.'s stockholders and Essex Portfolio, L.P.'s unitholders. You should carefully consider the following factors in evaluating our Company, our properties and our business.

Our business, operating results, cash flows and financial condition are subject to various risks and uncertainties, including, without limitation, those set forth below, any one of which could cause our actual operating results to vary materially from recent results or from our anticipated future results.

**Risks Related to Our Real Estate Investments and Operations**

General real estate investment risks may adversely affect property income and values. Real estate investments are subject to a variety of risks. If the communities and other real estate investments do not generate sufficient income to meet operating expenses, including debt service and capital expenditures, cash flow and the ability to make distributions to Essex's stockholders or the Operating Partnership's unitholders will be adversely affected. Income from the communities may be further adversely affected by, among other things, the following factors:

- changes in the general economic or local climate, including layoffs, plant closings, industry slowdowns, relocations of significant local employers and other events negatively impacting local employment rates and wages and the local economy;
- local economic conditions in which the communities are located, such as oversupply of housing or a reduction in demand for rental housing;
- the attractiveness of our communities to tenants;
- inflationary environments in which the costs to operate and maintain communities increase at a rate greater than our ability to increase rents, or deflationary environments where we may be exposed to declining rents more quickly under our short-term leases;
- competition from other available housing alternatives;
- changes in rent control or stabilization laws or other laws regulating housing;
- the Company's ability to provide for adequate maintenance and insurance;
- declines in the financial condition of our tenants, which may make it more difficult for us to collect rents from some tenants;
- tenants' perceptions of the safety, convenience and attractiveness of our communities and the neighborhoods where they are located; and
- changes in interest rates and availability of financing.

As leases at the communities expire, tenants may enter into new leases on terms that are less favorable to the Company. Income and real estate values also may be adversely affected by such factors as applicable laws, including, without limitation, the Americans with Disabilities Act of 1990 (the "Disabilities Act"), Fair Housing Amendment Act of 1988 (the "FHAA"), permanent and temporary rent control laws, rent stabilization laws, other laws regulating housing that may prevent the Company from raising rents to offset increased operating expenses, and tax laws. Short-term leases expose us to the effects of declining market rents, and the Company may be unable to renew leases or relet units as leases expire. Substantially all of our apartment leases are for a term of one year or less. If the Company is unable to promptly renew the leases or relet the units, or if the rental rates upon renewal or reletting are significantly lower than expected rates, then the Company's results of operations and financial condition will be adversely affected. With these short term leases, our rental revenues are impacted by declines in market rents more quickly than if our leases were for longer terms.

National and regional economic environments can negatively impact the Company's liquidity and operating results. The Company's forecast for the national economy assumes growth of the gross domestic product of the national economy and the economies of the west coast states. In the event of a recession, the Company could incur reductions in rental rates, occupancy levels, property valuations and increases in operating costs such as advertising and turnover expenses. A recession may affect consumer confidence and spending and negatively impact the volume and pricing of real estate transactions, which could negatively affect the Company's liquidity and its ability to vary its portfolio

promptly in response to changes to the economy. Furthermore, if residents do not experience increases in their income, they may be unable or unwilling to pay rent increases, and delinquencies in rent payments and rent defaults may increase.

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Rent control, or other changes in applicable laws, or noncompliance with applicable laws, could adversely affect the Company's operations or expose us to liability. The Company must own, operate, manage, acquire, develop and redevelop its properties in compliance with numerous federal, state and local laws and regulations, some of which may conflict with one another or be subject to limited judicial or regulatory interpretations. These laws and regulations may include zoning laws, building codes, rent control or stabilization laws, federal, state and local tax laws, landlord tenant laws, environmental laws, employment laws, immigration laws and other laws regulating housing or that are generally applicable to the Company's business and operations. Noncompliance with laws could expose the Company to liability. If the Company does not comply with any or all of these requirements, it may have to pay fines to government authorities or damage awards to private litigants. The Company does not know whether these requirements will change or whether new requirements will be imposed. Changes in, or noncompliance with, these regulatory requirements could require the Company to make significant unanticipated expenditures, which could have a material adverse effect on the Company's financial condition, results of operations or cash flows.

In addition, rent control or rent stabilization laws and other regulatory restrictions may limit our ability to increase rents and pass through new or increased operating costs to our tenants. There has been a recent increase in municipalities, including those in which we own properties, considering or being urged by advocacy groups to consider rent control or rent stabilization laws and regulations or take other actions which could limit our ability to raise rents based solely on market conditions. These initiatives and any other future enactments of rent control or rent stabilization laws or other laws regulating multifamily housing, as well as any lawsuits against the Company arising from such rent control or other laws, may reduce rental revenues or increase operating costs. Such laws and regulations limit our ability to charge market rents, increase rents, evict tenants or recover increases in our operating expenses and could reduce the value of our communities or make it more difficult for us to dispose of properties in certain circumstances. Expenses associated with our investment in these communities, such as debt service, real estate taxes, insurance and maintenance costs, are generally not reduced when circumstances cause a reduction in rental income from the community. Furthermore, such regulations may negatively impact our ability to attract higher-paying tenants to such communities.

Acquisitions of communities involve various risks and uncertainties and may fail to meet expectations. The Company intends to continue to acquire apartment communities. However, there are risks that acquisitions will fail to meet the Company's expectations. The Company's estimates of future income, expenses and the costs of improvements or redevelopment that are necessary to allow the Company to market an acquired apartment community as originally intended may prove to be inaccurate. In addition, following an acquisition, the value and operational performance of an apartment community may be diminished if obsolescence or neighborhood changes occur before we are able to redevelop or sell the community. Also, in connection with such acquisitions, we may assume unknown liabilities, which could ultimately lead to material costs for us that we did not expect to incur. The Company expects to finance future acquisitions, in whole or in part, under various forms of secured or unsecured financing or through the issuance of partnership units by the Operating Partnership or related partnerships or joint ventures or additional equity by the Company. The use of equity financing, rather than debt, for future developments or acquisitions could dilute the interest of the Company's existing stockholders. If the Company finances new acquisitions under existing lines of credit, there is a risk that, unless the Company obtains substitute financing, the Company may not be able to undertake additional borrowing for further acquisitions or developments or such borrowing may be not available on advantageous terms.

Development and redevelopment activities may be delayed, not completed, and/or not achieve expected results. The Company pursues development and redevelopment projects and these projects generally require various governmental and other approvals, which have no assurance of being received and/or the timing of which may be delayed from the Company's expectations. The Company defines development projects as new communities that are being constructed or are newly constructed and are in a phase of lease-up and have not yet reached stabilized operations, and redevelopment projects as existing properties owned or recently acquired that have been targeted for additional investment by the Company with the expectation of increased financial returns through property improvement. As of December 31, 2018, the Company had four consolidated development projects and two joint venture development projects comprised of 1,861 apartment homes for an estimated cost of \$1.2 billion, of which \$417.0 million remains to

be expended, and \$310.0 million is the Company's share. In addition, at December 31, 2018, the Company had ownership interests in five major redevelopment projects aggregating 1,727 apartment homes with estimated redevelopment costs of \$140.1 million, of which approximately \$27.8 million remains to be expended.

The Company's development and redevelopment activities generally entail certain risks, including, among others: funds may be expended and management's time devoted to projects that may not be completed on time or at all; construction costs of a project may exceed original estimates possibly making the project economically unfeasible;

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projects may be delayed due to, without limitation, adverse weather conditions, labor or material shortage, or environmental remediation;

- occupancy rates and rents at a completed project may be less than anticipated;
- expenses at completed development or redevelopment projects may be higher than anticipated, including, without limitation, due to costs of environmental remediation or increased costs for labor, materials and leasing;
- we may be unable to obtain, or experience a delay in obtaining, necessary zoning, occupancy, or other required governmental or third party permits and authorizations, which could result in increased costs or delay or abandonment of opportunities;
- we may be unable to obtain financing with favorable terms, or at all, for the proposed development or redevelopment of a community, which may cause us to delay or abandon an opportunity; and
- we may incur liabilities to third parties during the development process, for example, in connection with managing existing improvements on the site prior to tenant terminations and demolition (such as commercial space) or in connection with providing services to third parties (such as the construction of shared infrastructure or other improvements.)

These risks may reduce the funds available for distribution to the Essex's stockholders and the Operating Partnership's unitholders. Further, the development and redevelopment of communities is also subject to the general risks associated with real estate investments. For further information regarding these risks, please see the risk factor above titled "General real estate investment risks may adversely affect property income and values."

Investments in mortgages, mezzanine loans, subordinated debt, other real estate, and other marketable securities could adversely affect the Company's cash flow from operations. The Company may invest in equity, preferred equity or debt securities related to real estate and/or other investment securities and/or cash investments, which could adversely affect the Company's ability to make distributions to Essex's stockholders or the Operating Partnership's unitholders, including, without limitation, due to a decline in the value of such investments. The Company may also purchase or otherwise invest in securities issued by entities which own real estate and/or invest in mortgages or unsecured debt obligations. Such mortgages may be first, second or third mortgages, and these mortgages and/or other investments may not be insured or otherwise guaranteed. The Company may make or acquire mezzanine loans, which take the form of subordinated loans secured by second mortgages on the underlying property or loans secured by a pledge of the ownership interests of either the entity owning the property or a pledge of the ownership interests of the entity or entities that owns the interest in the entity owning the property. In general, investments in mortgages include the following risks:

- that the value of mortgaged property may be less than the amounts owed, causing realized or unrealized losses;
- the borrower may not pay indebtedness under the mortgage when due, requiring the Company to foreclose, and the amount recovered in connection with the foreclosure may be less than the amount owed;
- that interest rates payable on the mortgages may be lower than the Company's cost of funds;
- in the case of junior mortgages, that foreclosure of a senior mortgage could eliminate the junior mortgage; and
- delays in the collection of principal and interest if a borrower claims bankruptcy.

If any of the above were to occur, it could adversely affect the Company's cash flows from operations.

Our apartment communities may be subject to unknown or contingent liabilities which could cause us to incur substantial costs. The properties that the Company owns or may acquire are or may be subject to unknown or contingent liabilities for which the Company may have no recourse, or only limited recourse, against the sellers. In general, the representations and warranties provided under the transaction agreements related to the sales of the properties may not survive the closing of the transactions. While the Company will seek to require the sellers to indemnify us with respect to breaches of representations and warranties that survive, such indemnification may be limited and subject to various materiality thresholds, a significant deductible or an aggregate cap on losses. As a result, there is no guarantee that we will recover any amounts with respect to losses due to breaches by the sellers of their representations and warranties. In addition, the total amount of costs and expenses that may be incurred with respect to liabilities associated with apartment communities may exceed our expectations, and we may experience

other unanticipated adverse effects, all of which may adversely affect our business, financial condition and results of operations.

The geographic concentration of the Company's communities and fluctuations in local markets may adversely impact the Company's financial condition and operating results. The Company generated significant amounts of rental revenues for the year ended December 31, 2018, from the Company's communities concentrated in Southern California (Los Angeles, Orange, Santa Barbara, San Diego, and Ventura counties), Northern California (the San Francisco Bay Area), and the Seattle metropolitan area. For the year ended December 31, 2018, 83% of the Company's rental revenues were generated from communities located in California. This geographic concentration could present risks if local property market performance falls

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below expectations. In general, factors that may adversely affect local market and economic conditions include, among others, the following:

- the economic climate, which may be adversely impacted by a reduction in jobs or income levels, industry slowdowns, changing demographics and other factors;
- local conditions, such as oversupply of, or reduced demand for, apartment homes;
- declines in household formation or employment or lack of employment growth;
- rent control or stabilization laws, or other laws regulating rental housing, which could prevent the Company from raising rents to offset increases in operating costs, or the inability or unwillingness of tenants to pay rent increases;
- competition from other available apartments and other housing alternatives and changes in market rental rates;
- economic conditions that could cause an increase in our operating expenses, including increases in property taxes, utilities and routine maintenance; and
- regional specific acts of nature (e.g., earthquakes, fires, floods, etc.).

Because the Company's communities are primarily located in Southern California, Northern California and the Seattle metropolitan area, the Company is exposed to greater economic concentration risks than if it owned a more geographically diverse portfolio. The Company is susceptible to adverse developments in California and Washington economic and regulatory environments, such as increases in real estate and other taxes, and increased costs of complying with governmental regulations. In addition, the State of California is generally regarded as more litigious and more highly regulated and taxed than many states, which may reduce demand for the Company's communities. Any adverse developments in the economy or real estate markets in California or Washington, or any decrease in demand for the Company's communities resulting from the California or Washington regulatory or business environments, could have an adverse effect on the Company's business and results of operations.

The Company may experience various increased costs, including increased property taxes, to own and maintain its properties. Real property taxes on our properties may increase as our properties are reassessed by taxing authorities or as property tax rates change. Thus, our real estate taxes in the State of Washington could increase as a result of property value reassessments or increased property tax rates in that state. A current California law commonly referred to as Proposition 13 generally limits annual real estate tax increases on California properties to 2% of assessed value. However, under Proposition 13, property tax reassessment generally occurs as a result of a "change in ownership" of a property, as specially defined for purposes of those rules. Because the property taxing authorities may not determine whether there has been a "change in ownership" or the actual reassessed value of a property for a period of time after a transaction has occurred, we may not know the impact of a potential reassessment for a considerable amount of time following a particular transaction. Therefore, the amount of property taxes we are required to pay could increase substantially from the property taxes we currently pay or have paid in the past, including on a retroactive basis. In addition, from time to time voters and lawmakers have announced initiatives to repeal or amend Proposition 13 to eliminate its application to commercial and industrial property and/or introduce split tax roll legislation. Such initiatives, if successful, could increase the assessed value and/or tax rates applicable to commercial property in California, including our apartment communities. Further, changes in U.S. federal tax law, including U.S. tax legislation enacted in December 2017 (the "2017 Tax Legislation"), could cause state and local governments to alter their taxation of real property.

The Company may experience increased costs associated with capital improvements and routine property maintenance, such as repairs to the foundation, exterior walls, and rooftops of its properties, as its properties advance through their life-cycles. In some cases, we may spend more than budgeted amounts to make necessary improvements or maintenance. Increases in the Company's expenses to own and maintain its properties could adversely impact the Company's financial condition and results of operations.

Competition in the apartment community market and other housing alternatives may adversely affect operations and the rental demand for the Company's communities. There are numerous housing alternatives that compete with the Company's communities in attracting tenants. These include other apartment communities, condominiums and single-family homes that are available for rent or for sale in the markets in which our communities are located. Competitive housing in a particular area and the increasing affordability of owner-occupied single- and multifamily homes caused by lower housing prices, mortgage interest rates and government programs to promote home ownership or create additional rental and/or other types of housing, could adversely affect the Company's ability to retain its tenants, lease apartment homes and increase or maintain rents. If the demand for the Company's communities is reduced or if competitors develop and/or acquire competing apartment communities, rental rates may drop, which may have a material adverse effect on the Company's financial condition and results of operations. The Company also faces competition from other companies, REITs, businesses and other entities in the acquisition, development and operation of apartment communities. This competition may result in an increase in prices and costs of apartment communities that the Company acquires and/or develops.

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The Company's ownership of co-investments, including joint ventures and joint ownership of communities, its ownership of properties with shared facilities with a homeowners' association or other entity, its ownership of properties subject to a ground lease and its preferred equity investments and its other partial interests in entities that own communities, could limit the Company's ability to control such communities and may restrict our ability to finance, sell or otherwise transfer our interests in these properties and expose us to loss of the properties if such agreements are breached by us or terminated.

The Company has entered into, and may continue in the future to enter into certain co-investments, including joint ventures or partnerships through which it owns an indirect economic interest in less than 100% of the community or land or other investments owned directly by the joint venture or partnership. As of December 31, 2018, the Company had, through several joint ventures, an interest in 10,613 apartment homes in operating communities for a total book value of \$833.3 million.

Joint venture partners often have shared control over the development and operation of the joint venture assets. Therefore, it is possible that a joint venture partner in an investment might become bankrupt, or have economic or business interests or goals that are inconsistent with the Company's business interests or goals, or be in a position to take action contrary to the Company's instructions or requests, or its policies or objectives. Consequently, a joint venture partner's actions might subject property owned by the joint venture to additional risk. Although the Company seeks to maintain sufficient influence over any joint venture to achieve its objectives, the Company may be unable to take action without its joint venture partners' approval. A joint venture partner might fail to approve decisions that are in the Company's best interests. Should a joint venture partner become bankrupt, the Company could become liable for such partner's share of joint venture liabilities. In some instances, the Company and the joint venture partner may each have the right to trigger a buy-sell arrangement, which could cause the Company to sell its interest, or acquire a partner's interest, at a time when the Company otherwise would have not have initiated such a transaction. From time to time, the Company, through the Operating Partnership, invests in corporations, limited partnerships, limited liability companies or other entities that have been formed for the purpose of acquiring, developing, financing, or managing real property. For example, the Company has made co-investments in the form of preferred equity investments in third party entities that own real estate and may continue in the future to make such preferred equity or other co-investments. With preferred equity investments and certain other co-investments, the Operating Partnership's interest in a particular entity is typically less than a majority of the outstanding voting interests of that entity. Therefore, the Operating Partnership's ability to control the daily operations of such co-investment may be limited. Furthermore, the Operating Partnership may not have the power to remove a majority of the board of directors (in the case of a corporation) or the general partner or partners (in the case of a limited partnership) of such co-investment in the event that its operations conflict with the Operating Partnership's objectives. The Operating Partnership may not be able to dispose of its interests in such co-investment. In the event that such co-investment becomes insolvent or fails to develop or operate the property in the manner anticipated and expected, the Operating Partnership may not receive the expected return in its expected timeframe or at all and may lose up to its entire investment in, and any advances to, the co-investment. The Company may also incur losses if any guarantees or indemnifications were made by the Company.

The Company also owns properties indirectly under "DownREIT" structures. The Company has entered into, and in the future may enter into, transactions that could require the Company to pay the tax liabilities of partners, which contribute assets into DownREITs, joint ventures or the Operating Partnership, in the event that certain taxable events, which are within the Company's control, occur. Although the Company plans to hold the contributed assets or, if such assets consist of real property, defer recognition of gain on sale of such assets pursuant to the like-kind exchange rules under Section 1031 of the Internal Revenue Code of 1986, as amended (the "Code"), the Company can provide no assurance that the Company will be able to do so and if such tax liabilities were incurred they could have a material impact on its financial position.

Also, from time to time, the Company invests in properties which may be subject to certain shared facilities agreements with homeowners' associations and other entities and/or invests in properties subject to ground leases where a subtenant may have certain similar rights to that of a party under such a shared facilities agreement. For such

properties, the Company's ability to control the expenditure of capital improvements and its allocation with such other parties may adversely affect the Company's business, financial condition and results of operations.

We may pursue acquisitions of other REITs and real estate companies, which may not yield anticipated results and could adversely affect our results of operations. We may make acquisitions of and investments in other REITs and real estate companies that offer properties and communities to augment our market coverage, or enhance our property offerings. We may also enter into strategic alliances or joint ventures to achieve these goals. There can be no assurance that we will be able to identify suitable acquisition, investment, alliance, or joint venture opportunities, that we will be able to consummate any such transactions or relationships on terms and conditions acceptable to us, or that such transactions or relationships will be

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successful. In addition, our original estimates and assumptions used in assessing any acquisition may be inaccurate, and we may not realize the expected financial or strategic benefits of any such acquisition.

These transactions or any other acquisitions involve risks and uncertainties. For example, as a consequence of such transactions, we may assume unknown liabilities, which could ultimately lead to material costs for us. In addition, the integration of acquired businesses or other acquisitions may not be successful and could result in disruption to other parts of our business. To integrate acquired businesses or other acquisitions, we must implement our management information systems, operating systems and internal controls, and assimilate and manage the personnel of the acquired operations. The expected synergies from acquisitions may not be fully realized, which could result in increased costs or other issues and have an adverse effect on our business. There can be no assurance that all pre-acquisition property due diligence will have identified all material issues that might arise with respect to such acquired business and its properties or as to any such other acquisitions. Any future acquisitions we make may also require significant additional debt or equity financing, which, in the case of debt financing, would increase our leverage and potentially affect our credit ratings and, in the case of equity or equity-linked financing, could be dilutive to Essex's existing stockholders and the Operating Partnership's unitholders. These and other factors could harm our ability to achieve anticipated levels of profitability at acquired operations or realize other anticipated benefits of an acquisition, and could adversely affect our business, financial condition and results of operations.

Real estate investments are relatively illiquid and, therefore, the Company's ability to vary its portfolio promptly in response to changes in economic or other conditions may be limited. Real estate investments are illiquid and in our markets can at times be difficult to sell at prices we find acceptable. We may be unable to consummate such dispositions in a timely manner, on attractive terms, or at all. These potential difficulties in selling real estate in our markets may limit our ability to change or reduce the apartment communities in our portfolio promptly in response to changes in economic or other conditions, which could have a material adverse effect on our financial condition and results of operations. In addition, if we are found to have held, acquired or developed a community as inventory or primarily for sale to customers in the ordinary course of business, federal tax laws may limit our ability to sell the community without incurring a 100% tax on the gain on the sale of the community and potentially adversely impacting our status as a real estate investment trust ("REIT") unless we own the community through one of our taxable REIT subsidiaries ("TRSs").

Compliance with laws benefiting disabled persons may require the Company to make significant unanticipated expenditures or impact the Company's investment strategy. Under the Disabilities Act, all places of public accommodation are required to comply with federal requirements related to access and use by disabled persons. The FHAA requires that multifamily communities first occupied after March 13, 1991 be accessible to handicapped tenants and visitors. These and other federal, state and local laws and regulations may require modifications to existing buildings or restrict certain renovations by requiring improved access to such buildings by disabled persons and may require other structural features which add to the cost of buildings under construction. Legislation or regulations adopted in the future may impose further burdens or restrictions on the Company with respect to improved access by disabled persons. The costs of compliance with these laws and regulations may be substantial.

Noncompliance with these laws could result in the imposition of fines or an award of damages to private litigants and also could result in an order to correct any noncomplying feature, which could result in substantial capital expenditures.

The Company may not be able to lease its retail/commercial space consistent with its projections or at market rates. The Company has retail/commercial space in its portfolio, which represents approximately 2% of our total revenue. The retail/commercial space at our properties, among other things, serve as additional amenity for our tenants. The long term nature of our retail/commercial leases, and characteristics of many of our retail/commercial tenants (small, local businesses) may subject us to certain risks. We may not be able to lease new space for rents that are consistent with our projections or at market rates, and the longer term leases for existing space could result in below market rents over time. Also, when leases for our existing retail/commercial space expire, the space may not be relet or the terms of reletting, including the cost of allowances and concessions to tenants, may be less favorable than the current lease terms. Our properties compete with other properties with retail/commercial space. The presence of competitive alternatives may affect our ability to lease space and the level of rents we can obtain. If our retail/commercial tenants

experience financial distress or bankruptcy, they may fail to comply with their contractual obligations, seek concessions in order to continue operations or cease their operations, which could adversely impact our results of operations and financial condition.

The Company's portfolio may have environmental liabilities. Under various federal, state and local environmental and public health laws, regulations and ordinances we have been from time to time, and may be required in the future, regardless of knowledge or responsibility, to investigate and remediate the effects of hazardous or toxic substances or petroleum product releases at our properties (including in some cases naturally occurring substances such as methane and radon gas) and may be held liable under these laws or common law to a governmental entity or to third parties for response costs, property damage, personal injury or natural resources damages and for investigation and remediation costs incurred as a result of the impacts

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resulting from such releases. While the Company is unaware of any such response action required or damage claims associated with its existing properties which individually or in aggregate would have a materially adverse effect on our business, assets, financial condition or results of operations, potential future costs and damage claims may be substantial and could exceed any insurance coverage we may have for such events or such coverage may not exist. Further, the presence of such substances, or the failure to properly remediate any such impacts, may adversely affect our ability to borrow against, develop, sell or rent the affected property. In addition, some environmental laws create or allow a government agency to impose a lien on the impacted property in favor of the government for damages and costs it incurs as a result of responding to hazardous or toxic substance or petroleum product releases.

Investments in real property create a potential for environmental liabilities on the part of the owner of such real property. The Company carries certain limited insurance coverage for this type of environmental risk as to its properties; however, such coverage is not fully available for all properties and, as to those properties for which limited coverage is fully available it may not apply to certain claims arising from known conditions present on those properties. In general, in connection with the ownership (direct or indirect), operation, financing, management and development of its communities, the Company could be considered as the owner or operator of such properties or as having arranged for disposal or treatment of hazardous substances present there and therefore may be potentially liable for removal or clean-up costs, as well as certain other costs and environmental liabilities. The Company may also be subject to governmental fines and costs related to injuries to third persons and damage to their property.

Properties which we intend to acquire undergo a pre-acquisition Phase I environmental site assessment, which is intended to afford the Company protection against so-called "owner liability" under the primary federal environmental law, as well as further environmental assessment, which may involve invasive techniques such as soil or ground water sampling where conditions warranting such further assessment are identified and seller's consent is obtained. While such assessments are conducted in accordance with applicable "all appropriate inquiry" standards, no assurance can be given that all environmental conditions present on or beneath or emanating from a given property will be discovered or that the full nature and extent of those conditions which are discovered will be adequately ascertained and quantified.

In connection with our ownership, operation and development of communities, from time to time we undertake remedial action in response to the presence of subsurface or other contaminants, including contaminants in soil, groundwater and soil vapor beneath or affecting our buildings. The Company does so pursuant to appropriate environmental regulatory requirements with the objective of obtaining regulatory closure or a no further action determination that will allow for future use, development and sale of any impacted community.

Certain environmental laws impose liability for release of asbestos-containing materials ("ACMs") into the air or exposure to lead-based paint ("LBP"), and third parties may seek recovery from owners or operators of apartment communities for personal injury associated with ACMs or LBP.

Mold growth may occur when excessive moisture accumulates in buildings or on building materials, particularly if the moisture problem remains undiscovered or is not addressed in a timely manner. Although the occurrence of mold at multifamily and other structures, and the need to remediate such mold, is not a new phenomenon, there has been increased awareness in recent years that certain molds may in some instances lead to adverse health effects, including allergic or other reactions. The Company has adopted policies for promptly addressing and resolving reports of mold when it is detected, and to minimize any impact mold might have on tenants of the property. The Company believes its mold policies and proactive response to address any known mold existence reduce its risk of loss from these cases; however, no assurance can be provided that the Company has identified and responded to all mold occurrences.

California has enacted legislation, commonly referred to as "Proposition 65," requiring that "clear and reasonable" warnings be given to persons who are exposed to chemicals known to the State of California to cause cancer or reproductive toxicity, including tobacco smoke. Although the Company has sought to comply with Proposition 65 requirements, we cannot assure you that the Company will not be adversely affected by litigation relating to Proposition 65.

Methane gas is a naturally-occurring gas that is commonly found below the surface in several areas, particularly in the Southern California coastal areas. Methane is a non-toxic gas, but is flammable and can be explosive at sufficient concentrations when in confined spaces and exposed to an ignition source. Naturally-occurring, methane gas is

regulated at the state and federal level as a greenhouse gas but is not otherwise regulated as a hazardous substance; however some local governments, such as Los Angeles County, require that new buildings constructed in areas designated methane gas zones install detection and/or venting systems. Methane gas is also associated with certain industrial activities, such as former municipal waste landfills. Radon is also a naturally-occurring gas that is found below the surface and can pose a threat to human health requiring abatement action if present in sufficient concentration within occupied areas. The Company cannot assure you that it

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will not be adversely affected by costs related to its compliance with methane or radon gas related requirements or litigation costs related to methane or radon gas.

We cannot assure you that costs or liabilities incurred as a result of environmental matters will not affect our ability to make distributions to Essex's stockholders or the Operating Partnership's unitholders, or that such costs or liabilities will not have a material adverse effect on our financial condition and results of operations; provided, however, the Company is unaware of any pending or threatened alleged claim resulting from such matters which would have a material adverse effect on the Company's financial condition, results of operations or cash flows.

The Company may incur general uninsured losses. The Company purchases general liability and property, including loss of rent, insurance coverage for each of its communities. The Company may also purchase limited earthquake, terrorism, environmental and flood insurance for some of its communities. However, there are types of losses, generally catastrophic in nature, such as losses due to wars, acts of terrorism, earthquakes, pollution, environmental matters or extreme weather conditions such as hurricanes, fires and floods that are uninsurable or not economically insurable, or may be insured subject to limitations, such as large deductibles or co-payments. Insurance risks associated with potential terrorist acts could sharply increase the premiums the Company pays for coverage against property and casualty claims. The Company utilizes a wholly owned insurance subsidiary, Pacific Western Insurance LLC ("PWI"), to self-insure certain earthquake and property losses for some of the communities in its portfolio. As of December 31, 2018, PWI has cash and marketable securities of approximately \$86.6 million, and is consolidated in the Company's financial statements. The value of the marketable securities of PWI could decline, and if a decline in value were to occur, PWI's ability to cover all or any portion of the amount of any insured losses could be adversely affected.

All the communities are located in areas that are subject to earthquake activity. The Company evaluates its financial loss exposure to seismic events by using actuarial loss models developed by the insurance industry and in most cases property vulnerability analysis based on structural evaluations of seismic consultants. The Company manages this exposure, where considered appropriate, desirable, and cost-effective, by upgrading properties to increase their resistance to forces caused by seismic events, by considering available funds and coverages provided by PWI and/or, in some cases, by purchasing seismic insurance. Purchasing seismic insurance coverage can be costly and such seismic insurance is in limited supply. As a result, the Company may experience a shortage in desired coverage levels if market conditions are such that insurance is not available, or the cost of the insurance makes it, in management's view, not economically practical. The Company may purchase limited earthquake insurance for certain high-density properties and in most cases assets owned by the Company's co-investments.

The Company carries other types of insurance coverage related to a variety of risks and exposures. Based on market conditions, the Company may change or potentially eliminate insurance coverages, or increase levels of self-insurance. Further, we cannot assure you that the Company will not incur losses, which could be material, due to uninsured risks, deductibles and self-insured retentions, and/or losses in excess of coverage limits.

We have significant investments in large metropolitan markets, such as the metropolitan markets in Southern California, Northern California, and Seattle. These markets may in the future be the target of actual or threatened terrorist attacks. Future terrorist attacks in these markets could directly or indirectly damage our communities, both physically and financially, or cause losses that exceed our insurance coverage. Our communities could also directly or indirectly be the location or target of actual or threatened terrorist attacks, crimes, shootings, other acts of violence or other incidents beyond our control, the occurrence of which could directly impact the value of our communities through damage, destruction, loss or increased security costs, as well as operational losses due to reduction of traffic and rental demand for our communities, and the availability of insurance for such acts may be limited or may be subject to substantial costs. If such an incident were to occur at one of our communities, we may also be subject to significant liability claims. Such events and losses could significantly affect our ability to operate those communities and materially impair our ability to achieve our expected results. Additionally, we may be obligated to continue to pay any mortgage indebtedness and other obligations relating to affected properties.

Although the Company may carry insurance for potential losses associated with its communities, employees, tenants, and compliance with applicable laws, it may still incur losses due to uninsured risks, deductibles, copayments or losses in excess of applicable insurance coverage and those losses may be material. In the event of a substantial loss, insurance coverage may not be able to cover the full replacement cost of the Company's lost investment, or the insurance carrier may become insolvent and not be able to cover the full amount of the insured losses. Changes in building codes and ordinances, environmental considerations and other factors might also affect the Company's ability to replace or renovate an apartment community after it has been damaged or destroyed. In addition, certain causalities and/or losses incurred may expose the Company in the future to higher insurance premiums.

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Climate change may adversely affect our business. To the extent that climate change does occur, we may experience extreme weather and changes in precipitation and temperature, all of which may result in physical damage or a decrease in demand for our communities located in these areas or affected by these conditions. Should the impact of climate change be material in nature or occur for lengthy periods of time, our financial condition or results of operations may be adversely affected.

In addition, changes in federal and state legislation and regulation on climate change could result in increased capital expenditures to improve the energy efficiency of our existing communities and could also require us to spend more on our new development communities without a corresponding increase in revenue. For example, various federal, regional and state laws and regulations have been implemented or are under consideration to mitigate the effects of climate change caused by greenhouse gas emissions, including the recently updated California energy efficiency standards, referred to as Title 24 or The Energy Efficiency Standards for Residential and Nonresidential Buildings. Among other things, "green" building codes may seek to reduce emissions through the imposition of standards for design, construction materials, water and energy usage and efficiency and waste management. The imposition of such requirements in the future could increase the costs of maintaining or improving our existing properties or developing properties (for example, to improve their energy efficiency and/or resistance to inclement weather) without a corresponding increase in revenue, resulting in adverse impacts to our operating results. Further, the impact of climate change may increase the cost of, or make unavailable, property insurance or other hazard insurance on terms we find acceptable or necessary to adequately protect our properties.

Accidental death or severe injuries due to fires, floods, other natural disasters or hazards could adversely affect our business and results of operations. The accidental death or severe injuries of persons living in our communities due to fires, floods, other natural disasters or hazards could have a material adverse effect on our business and results of operations. Our insurance coverage may not cover all losses associated with such events, and we may experience difficulty marketing communities where any such events have occurred, which could have a material adverse effect on our business and results of operations.

Adverse changes in laws may adversely affect the Company's liabilities and/or operating costs relating to its properties and its operations. Increases in real estate taxes and income, service and transfer taxes cannot always be passed through to tenants or users in the form of higher rents, and may adversely affect the Company's cash available for distribution and its ability to make distributions to Essex's stockholders or the Operating Partnership's unitholders and pay amounts due on its debts. Similarly, changes in laws increasing the potential liability of the Company and/or its operating costs on a range of issues, including those regarding potential liability for other environmental conditions existing on properties or increasing the restrictions on discharges or other conditions, as well as changes in laws affecting development, construction and safety requirements, may result in significant unanticipated expenditures, including without limitation, those related to structural or seismic retrofit or more costly operational safety systems and programs, which could have a material adverse effect on the Company. For example, (1) the California statute, the "Sustainable Communities and Climate Protection Act of 2008," also known as "SB375," provides that, in order to reduce greenhouse emissions, there should be regional planning to coordinate housing needs with regional transportation and such planning could lead to restrictions on, or increases in, property development that adversely affect the Company and (2) the Environmental Protection Agency has implemented a program for long-term phase out of HCFC-22 coolant (freon) by 2030, which could lead to increased capital and/or operating costs.

The soundness of financial institutions could adversely affect us. We maintain cash and cash equivalent balances, including significant cash amounts of our wholly owned insurance subsidiary, PWI, as well as 401(k) plan assets in a limited number of financial institutions. Our cash balances are generally in excess of federally insured limits. The failure or collapse of one or more of these financial institutions may materially adversely affect our ability to recover our cash balances or the 401(k) assets. Certain financial institutions are lenders under our credit facilities, and, from time to time, we execute transactions with counterparties in the financial services industry. In the event that the volatility of the financial markets adversely affects these financial institutions or counterparties, we or other parties to

the transactions with us may be unable to complete transactions as intended, which could adversely affect our business and results of operations. Additionally, certain of our tax-exempt bond financing documents require us to obtain a guarantee from a financial institution of payment of the principal and interest on the bonds. The guarantee may take the form of a letter of credit, surety bond, guarantee agreement or other additional collateral. If the financial institution defaults in its guarantee obligations, or if we are unable to renew the applicable guarantee or otherwise post satisfactory collateral, a default will occur under the applicable tax-exempt bonds and the community could be foreclosed upon if we do not redeem the bonds.

Failure to succeed in new markets may limit the Company's growth. The Company may make acquisitions or commence development activity outside of its existing market areas if appropriate opportunities arise. The Company's historical experience in its existing markets does not ensure that it will be able to operate successfully in new markets. The Company may be exposed to a variety of risks if it chooses to enter new markets. These risks include, among others:

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- an inability to evaluate accurately local apartment market conditions and local economies;
- an inability to identify appropriate acquisition opportunities or to obtain land for development;
- an inability to hire and retain key personnel; and
- lack of familiarity with local governmental and permitting procedures.

Current volatility in market and economic conditions may impact the accuracy of the various estimates used in the preparation of our financial statements and footnotes to the financial statements. Various estimates are used in the preparation of our financial statements, including estimates related to the fair value of tangible and intangible assets and the carrying value of our real estate investments. Often these estimates require the use of local market knowledge and data that is difficult to assess, as well as estimates of future cash flows associated with our real estate investments that can also be difficult to accurately predict. Although our management believes it has been prudent and used reasonable judgment in making these estimates, it is possible that actual results may differ materially from these estimates.

Our business and reputation depend on our ability to continue providing high quality housing and consistent operation of our communities, the failure of which could adversely affect our business, financial condition and results of operations. Our business and reputation depend on providing tenants with quality housing with highly reliable services, including with respect to water and electric power, along with the consistent operation of our communities, including a wide variety of amenities such as covered parking, swimming pools, clubhouses with fitness facilities, playground areas, tennis courts and similar features. Public utilities, especially those that provide water and electric power, are fundamental for the consistent operation of our communities. The delayed delivery or any material reduction or prolonged interruption of these services may cause tenants to terminate their leases, or may result in a reduction of rents and/or increase in our costs or other issues. In addition, we may fail to provide quality housing and continuous access to amenities as a result of other factors, including mechanical failure, power outage, human error, vandalism, physical or electronic security breaches, war, terrorism or similar events. Such service interruptions, mechanical failures or other events may also expose us to additional liability claims and damage our reputation and brand, and could cause tenants to terminate or not renew their leases, or prospective tenants to seek housing elsewhere. Any such failures could impair our ability to continue providing quality housing and consistent operation of our communities, which could adversely affect our business, financial condition and results of operations.

The Company's real estate assets may be subject to impairment charges. The Company continually evaluates the recoverability of the carrying value of its real estate assets under U.S. generally accepted accounting principles ("U.S. GAAP"). Factors considered in evaluating impairment of the Company's existing multifamily real estate assets held for investment include significant declines in property operating profits, recurring property operating losses and other significant adverse changes in general market conditions that are considered permanent in nature. Generally, a multifamily real estate asset held for investment is not considered impaired if the undiscounted, estimated future cash flows of the asset over its estimated holding period are in excess of the asset's net book value at the balance sheet date. Assumptions used to estimate annual and residual cash flow and the estimated holding period of such assets require the judgment of management. There can be no assurance that the Company will not take charges in the future related to the impairment of the Company's assets. Any future impairment charges could have a material adverse effect on the Company's results of operations.

We face risks associated with land holdings and related activities. We hold land for future development and may in the future acquire additional land holdings. The risks inherent in purchasing, owning and developing land increase as demand for apartments, or rental rates, decrease. Real estate markets are highly uncertain and, as a result, the value of undeveloped land may fluctuate significantly. In addition, carrying costs can be significant and can result in losses or reduced profitability. As a result, we hold certain land, and may, in the future acquire additional land, in our development pipeline at a cost we may not be able to fully recover or at a cost which may preclude our developing a profitable multifamily community. If there are subsequent changes in the fair value of our land holdings which we determine is less than the carrying basis of our land holdings reflected in our financial statements plus estimated costs

to sell, we may be required to take future impairment changes which could have a material adverse effect on our results of operations.

Under certain circumstances, assets owned by a subsidiary REIT may be required to be disposed of via a sale of capital stock rather than an asset sale. Under certain circumstances, assets owned by a subsidiary REIT may be required to be disposed of via a sale of capital stock rather than as an asset sale by that subsidiary REIT, which may limit the number of persons willing to acquire indirectly any assets held by that subsidiary REIT. As a result, we may not be able to realize a return on our investment in a joint venture that utilizes a subsidiary REIT structure, at the time or on the terms we desire.

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We may from time to time be subject to litigation, which could have a material adverse effect on our business, financial condition and results of operations. We may be a party to various claims and routine litigation arising in the ordinary course of business. Some of these claims or others to which we may be subject from time to time may result in defense costs, settlements, fines or judgments against us, some of which are not, or cannot be, covered by insurance. Payment of any such costs, settlements, fines or judgments that are not insured could have an adverse impact on our financial position and results of operations. In addition, certain litigation or the resolution of certain litigation may affect the availability or cost of some of our insurance coverage, which could adversely impact our results of operations and cash flow, expose us to increased risks that would be uninsured, or adversely impact our ability to attract officers and directors.

## Risks Related to Our Indebtedness and Financings

Capital and credit market conditions may affect the Company's access to sources of capital and/or the cost of capital, which could negatively affect the Company's business, results of operations, cash flows and financial condition. In periods when the capital and credit markets experience significant volatility, the amounts, sources and cost of capital available to the Company may be adversely affected. Our current balance sheet, the debt capacity available on the unsecured line of credit with a diversified bank group, access to the public and private placement debt markets and secured debt financing providers such as Fannie Mae and Freddie Mac provides some insulation from volatile capital markets. We primarily use external financing, including sales of equity securities, to fund acquisitions, developments, and redevelopments and to refinance indebtedness as it matures. If sufficient sources of external financing are not available to us on cost effective terms, we could be forced to limit our acquisition, development and redevelopment activity and/or take other actions to fund our business activities and repayment of debt, such as selling assets, reducing our cash dividend or paying out less than 100% of our taxable income. In general, to the extent that the Company's access to capital and credit is at a higher cost than the Company has experienced in recent years (reflected in higher interest rates for debt financing or a lower stock price for equity financing without a corresponding change to investment cap rates) the Company's ability to make acquisitions, develop communities, obtain new financing, and refinance existing borrowing at competitive rates could be adversely affected, which would impact the Company's financial standing and related credit rating. In addition, if our ability to obtain financing is adversely affected, we may be unable to satisfy scheduled maturities on existing financing through other sources of our liquidity, which, in the case of secured financings, could result in lender foreclosure on the apartment communities securing such debt. Debt financing has inherent risks. At December 31, 2018, the Company had approximately \$5.6 billion of indebtedness (including \$619.6 million of variable rate indebtedness, of which \$175.0 million is subject to an interest rate swap effectively fixing the interest rate on \$175.0 million in debt. \$9.9 million is subject to interest rate cap protection). The Company is subject to the risks normally associated with debt financing, including, among others, the following:

- cash flow may not be sufficient to meet required payments of principal and interest;
- inability to refinance maturing indebtedness on encumbered apartment communities;
- inability to comply with debt covenants could cause defaults and an acceleration of maturity dates; and
- paying debt before the scheduled maturity date could result in prepayment penalties.

The Company may not be able to renew, repay or refinance its indebtedness when due or may be required to refinance its indebtedness at higher interest rates or on terms that may not be as favorable as the terms of existing indebtedness. If the Company is unable to refinance its indebtedness on acceptable terms, or not at all, the Company might be forced to dispose of one or more of its properties on disadvantageous terms, which might result in losses. Such losses could have an adverse effect on the Company and its ability to make distributions to Essex's stockholders or the Operating Partnership's unitholders and pay amounts due on its debt. Furthermore, if a property is mortgaged to secure payment of indebtedness and the Company is unable to meet mortgage payments, the mortgagee could foreclose on the property, appoint a receiver and exercise rights under an assignment of rents and leases, or pursue other remedies, all

with a consequential loss of revenues and asset value. Foreclosures could also create taxable income without accompanying cash proceeds, thereby hindering our ability to meet REIT distribution requirements.

Debt financing of communities may result in insufficient cash flow to service debt and fund distributions. Where appropriate, the Company intends to continue to use leverage to increase the rate of return on the Company's investments and to provide for additional investments that the Company could not otherwise make. There is a risk that the cash flow from the communities will be insufficient to meet both debt payment obligations and the REIT distribution requirements of the Code. Our ability to make payments on and to refinance our indebtedness and to fund our operations, working capital and capital expenditures, depends on our ability to generate cash in the future. There is a risk that we may not be able to refinance existing indebtedness or that a refinancing will not be done on as favorable terms, which in either case could have an adverse effect on our financial condition, results of operations and cash flows. To a certain extent, our cash flow is subject to general economic,

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industry, regional, financial, competitive, operating, legislative, regulatory, taxation and other factors, many of which are beyond our control.

As of December 31, 2018, the Company had 50 consolidated communities encumbered by debt. With respect to such communities, all of them are secured by deeds of trust relating solely to those communities. The holders of this indebtedness will have rights with respect to these communities and, if debt payment obligations are not met, lenders may seek foreclosure of communities which would reduce the Company's income and net asset value, and its ability to service other debt.

Compliance requirements of tax-exempt financing and below market rent requirements may limit income from certain communities. At December 31, 2018, the Company had approximately \$269.6 million of variable rate tax-exempt financing. This tax-exempt financing provides for certain deed restrictions and restrictive covenants. The Company expects to engage in tax-exempt financings in the future. If the compliance requirements of the tax-exempt financing restrict our ability to increase our rental rates to low or moderate income tenants, or eligible/qualified tenants, then our income from these properties may be limited. While we generally believe that the interest rate benefit attendant to properties with tax-exempt bonds more than outweigh any loss of income due to restrictive covenants or deed restrictions, this may not always be the case. Some of these requirements are complex and our failure to comply with them may subject us to material fines or liabilities. Certain state and local authorities may impose additional rental restrictions. These restrictions may limit income from the tax-exempt financed communities if the Company is required to lower rental rates to attract tenants who satisfy the median income test. If the Company does not reserve the required number of apartment homes for tenants satisfying these income requirements, the tax-exempt status of the bonds may be terminated, the obligations under the bond documents may be accelerated and the Company may be subject to additional contractual liability. Besides the limitations due to tax-exempt financing requirements, the income from certain communities may be limited due to below market rent ("BMR") requirements imposed by local authorities in connection with the original development of the community.

The indentures governing our notes and other financing arrangements contain restrictive covenants that limit our operating flexibility. The indentures that govern our publicly registered notes contain financial and operating covenants that, among other things, restrict our ability to take specific actions, even if we believe them to be in our best interest, including restrictions on our ability to:

- consummate a merger, consolidation or sale of all or substantially all of our assets; and
- incur additional secured and unsecured indebtedness.

The instruments governing our other unsecured indebtedness require us to meet specified financial covenants, including covenants relating to net worth, fixed charge coverage, debt service coverage, the amounts of total indebtedness and secured indebtedness, leverage and certain investment limitations. These covenants may restrict our ability to expand or fully pursue our business strategies. Our ability to comply with these provisions and those contained in the indentures governing the notes, may be affected by changes in our operating and financial performance, changes in general business and economic conditions, adverse regulatory developments or other events adversely impacting us. The breach of any of these covenants, including those contained in our indentures, could result in a default under our indebtedness, which could cause those and other obligations to become due and payable. If any of our indebtedness is accelerated, we may not be able to repay it.

Rising interest rates may affect the Company's costs of capital and financing activities and results of operation. Interest rates could increase, which could result in higher interest expense on the Company's variable rate indebtedness or increase interest rates when refinancing maturing fixed rate debt. Prolonged interest rate increases could negatively impact the Company's ability to make acquisitions and develop apartment communities with positive economic returns on investment and the Company's ability to refinance existing borrowings.

Interest rate hedging arrangements may result in losses. The Company from time to time uses interest rate swaps and interest rate caps contracts to manage certain interest rate risks. Although these agreements may partially protect against rising interest rates, they also may reduce the benefits to the Company if interest rates decline. If a hedging arrangement is not indexed to the same rate as the indebtedness that is hedged, the Company may be exposed to losses to the extent that the rate governing the indebtedness and the rate governing the hedging arrangement change

independently of each other. Finally, nonperformance by the other party to the hedging arrangement may subject the Company to increased credit risks. In order to minimize counterparty credit risk, the Company enters into hedging arrangements only with investment grade financial institutions.

A downgrade in the Company's investment grade credit rating could materially and adversely affect its business and financial condition. The Company plans to manage its operations to maintain its investment grade credit rating with a capital structure consistent with its current profile, but there can be no assurance that it will be able to maintain its current credit ratings. Any downgrades in terms of ratings or outlook by any of the rating agencies could have a material adverse impact on

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the Company's cost and availability of capital, which could in turn have a material adverse impact on its financial condition, results of operations and liquidity.

Changes in the Company's financing policy may lead to higher levels of indebtedness. The Company's organizational documents do not limit the amount or percentage of indebtedness that may be incurred. The Company has adopted a policy of maintaining a limit on debt financing consistent with the existing covenants required to maintain the Company's unsecured line of credit bank facility, unsecured debt and senior unsecured bonds. Although pursuant to this policy the Company manages its debt to be in compliance with the debt covenants, the Company may increase the amount of outstanding debt at any time without a concurrent improvement in the Company's ability to service the additional debt. Accordingly, the Company could become more leveraged, resulting in an increased risk of default of its debt covenants or on its debt obligations and in an increase in debt service requirements. Any covenant breach or significant increase in the Company's leverage could materially adversely affect the Company's financial condition and ability to access debt and equity capital markets in the future.

If the Company or its subsidiaries defaults on an obligation to repay outstanding indebtedness when due, the default could trigger a cross-default or cross-acceleration under other indebtedness. If the Company or one of its subsidiaries defaults on its obligations to repay outstanding indebtedness, the default could cause a cross-default or cross-acceleration under other indebtedness. A default under the agreements governing the Company's or its subsidiaries' indebtedness, including a default under mortgage indebtedness, lines of credit, bank term loan, or the indenture for the Company's outstanding senior notes, that is not waived by the required lenders or holders of outstanding notes, could trigger cross-default or cross-acceleration provisions under one or more agreements governing the Company's indebtedness, which could cause an immediate default or allow the lenders to declare all funds borrowed thereunder to be due and payable.

The Company could be negatively impacted by the condition of Fannie Mae or Freddie Mac and by changes in government support for multifamily housing. Historically, the Company has utilized borrowing from Fannie Mae and Freddie Mac. There are no assurances that these entities will lend to the Company in the future. Beginning in 2011, the Company has primarily utilized unsecured debt and has repaid secured debt at or near their respective maturity and has placed less reliance on agency mortgage debt financing. Potential options have been proposed for the future of agency mortgage finance in the U.S. that could involve the phase out of Fannie Mae and Freddie Mac. While we believe Fannie Mae and Freddie Mac will continue to provide liquidity to our sector, should they discontinue doing so, have their mandates changed or reduced or be disbanded or reorganized by the government or if there is reduced government support for multifamily housing more generally, it may adversely affect interest rates, capital availability, development of multifamily communities and the value of multifamily residential real estate and, as a result, may adversely affect the Company and its growth and operations.

**Risks Related to the Company in General and the Ownership of Essex's Stock**

The Company depends on its key personnel, whose continued service is not guaranteed. The Company's success depends on its ability to attract and retain executive officers, senior officers and company managers. There is substantial competition for qualified personnel in the real estate industry and the departure of any of the Company's key personnel could have an adverse effect on the Company.

The price per share of the Company's stock may fluctuate significantly. The market price per share of the Company's common stock may fluctuate significantly in response to many factors, including without limitation:

- regional, national and global economic conditions;
- actual or anticipated variations in the Company's quarterly operating results or dividends;
- changes in the Company's funds from operations or earnings estimates;
- issuances of common stock, preferred stock or convertible debt securities, or the perception that such issuances might occur;
- publication of research reports about the Company or the real estate industry;
  - the general reputation of REITs and the attractiveness of their equity securities in comparison to other equity securities (including securities issued by other real estate based companies);
- general stock and bond market conditions, including changes in interest rates on fixed income securities, that may lead prospective purchasers of the Company's stock to demand a higher annual yield from dividends;

• shifts in our investor base to a higher concentration of passive investors such as exchange traded fund and index funds, which may adversely affect our ability to communicate effectively with our investors;

• availability to capital markets and cost of capital;

• a change in analyst ratings or the Company's credit ratings;

• terrorist activity may adversely affect the markets in which the Company's securities trade, possibly increasing market volatility and causing erosion of business and consumer confidence and spending;

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• natural disasters such as earthquakes; and  
• changes in public policy and tax law.

Many of the factors listed above are beyond the Company's control. These factors may cause the market price of shares of the Company's common stock to decline, regardless of the Company's financial condition, results of operations, or business prospects.

The Company's future issuances of common stock, preferred stock or convertible debt securities could be dilutive to current stockholders and adversely affect the market price of the Company's common stock. In order to finance the Company's acquisition and development activities, the Company has issued and sold common stock, preferred stock and convertible debt securities. The Company may in the future sell further shares of common stock, including pursuant to its equity distribution program with Citigroup Global Markets Inc., Barclays Capital Inc., BNP Paribas Securities Corp., BTIG, LLC, Capital One Securities, Inc., Jefferies LLC, J.P. Morgan Securities LLC, Mizuho Securities USA LLC, MUFG Securities Americas Inc., and Scotia Capital (USA) Inc.

In 2018, the Company filed a new shelf registration statement with the SEC, allowing the Company to sell an undetermined number of equity and debt securities as defined in the prospectus. Future sales of common stock, preferred stock or convertible debt securities may dilute stockholder ownership in the Company and could adversely affect the market price of the common stock.

The Company's Chairman is involved in other real estate activities and investments, which may lead to conflicts of interest. The Company's Chairman, George M. Marcus, is not an employee of the Company, and is involved in other real estate activities and investments, which may lead to conflicts of interest. Mr. Marcus owns interests in various other real estate-related businesses and investments. He is the Chairman of the Marcus & Millichap Company ("MMC"), which is a parent company of a diversified group of real estate service, investment and development firms. Mr. Marcus is also the Co-Chairman of Marcus & Millichap, Inc. ("MMI"), and Mr. Marcus owns a controlling interest in MMI. MMI is a national brokerage firm listed on the NYSE that underwent its initial public offering in 2013.

Mr. Marcus has agreed not to divulge any confidential or proprietary information that may be received by him in his capacity as Chairman of the Company to any of his affiliated companies and that he will absent himself from any and all discussions by Essex's Board of Directors regarding any proposed acquisition and/or development of an apartment community where it appears that there may be a conflict of interest with any of his affiliated companies.

Notwithstanding this agreement, Mr. Marcus and his affiliated entities may potentially compete with the Company in acquiring and/or developing apartment communities, which competition may be detrimental to the Company. In addition, due to such potential competition for real estate investments, Mr. Marcus and his affiliated entities may have a conflict of interest with the Company, which may be detrimental to the interests of the Essex's stockholders and the Operating Partnership's unitholders.

The influence of executive officers, directors and significant stockholders may be detrimental to holders of common stock. As of December 31, 2018, George M. Marcus, the Chairman of Essex's Board of Directors, wholly or partially owned approximately 1.7 million shares of common stock (including shares issuable upon exchange of limited partnership interests in the Operating Partnership and certain other partnerships, indirectly held shares of common stock and assuming exercise of all vested options). Mr. Marcus currently does not have majority control over the Company. However, he currently has, and likely will continue to have, significant influence with respect to the election of directors and approval or disapproval of significant corporate actions. Consequently, his influence could result in decisions that do not reflect the interests of all the Company's stockholders.

Under the partnership agreement of the Operating Partnership, the consent of the holders of limited partnership interests is generally required for certain amendments of the agreement and for certain extraordinary actions. Through their ownership of limited partnership interests and their positions with the Company, the Company's directors and executive officers, including Mr. Marcus, have substantial influence on the Company. Consequently, their influence could result in decisions that do not reflect the interests of all stockholders.

Our related party guidelines may not adequately address all of the issues that may arise with respect to related party transactions. The Company has adopted "Related Party Transaction Approval Process Guidelines" that provide generally that any transaction in which a director or executive officer has an interest must have the prior approval of the Audit Committee of Essex's Board of Directors. The review and approval procedures in these guidelines are intended to determine whether a particular related party transaction is fair, reasonable and serves the interests of the Company's stockholders. Pursuant to these guidelines, related party transactions have been approved from time to time. There is no assurance that this policy will be

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adequate for determining whether a particular related party transaction is suitable and fair for the Company. Also, the policy's procedures may not identify and address all the potential issues and conflicts of interests with a related party transaction.

Stockholders have limited control over changes in our policies and operations. Essex's Board of Directors determines our major policies, including our policies regarding investments, financing, growth, debt capitalization, REIT qualification and distributions. Essex's Board of Directors may amend or revise these and other policies without a vote of the stockholders. Under the Company's Charter and the Maryland General Corporation Law, stockholders currently have a right to vote only on the following matters:

- the election of Essex's Board of Directors or the removal of any member of Essex's Board of Directors;
- any amendment of Essex's Charter, except that Essex's Board of Directors may amend the Charter without stockholder approval to:
  - change our name or the name or other designation or the par value of any class or series of our stock and the aggregate par value of our stock;
  - increase or decrease the number of our shares of any class or series of stock that we have the authority to issue;
  - classify or reclassify any unissued shares of stock by setting or changing the preferences, conversion or other rights, voting powers, restrictions, limitations as to distributions, qualifications or terms and conditions of redemption of such shares; and
  - effect certain reverse stock splits;
- our liquidation and dissolution; and
- except as otherwise permitted by law, our being a party to any merger, consolidation, conversion, sale or other disposition of all or substantially all of our assets or similar reorganization.

All other matters are subject to the discretion of Essex's Board of Directors. In addition, pursuant to Maryland law, all matters other than the election or removal of a director must be declared advisable by Essex's Board of Directors prior to a stockholder vote.

Our score or rating by proxy advisory firms or other corporate governance consultants advising institutional investors could have an adverse effect on the perception of our corporate governance, and thereby negatively impact the market price of our common stock. Various proxy advisory firms and other corporate governance consultants advising institutional investors provide scores or ratings of our governance measures, nominees for election as directors, executive compensation practices, and other matters that may be submitted to stockholders for consideration at our annual meetings. From time to time certain matters that we propose for approval may not receive a favorable score or rating, or may result in a negative score or rating or recommendation against the nominee or matter proposed. These unfavorable scores or ratings may lead to rejected proposals or a loss of stockholder confidence in our corporate governance measures, which could adversely affect the market price of our common stock.

We periodically review our corporate governance measures and consider implementing changes that we believe are responsive to concerns that have been raised, but there may be times where we decide not to implement changes or other measures recommended by proxy advisors or other corporate governance consultants that we believe are contrary to the best interests of our stockholders, notwithstanding the adverse effect this decision may have on our scores or ratings or the perception of our corporate governance, thereby negatively impacting the market price of our common stock.

We could face adverse consequences as a result of actions of activist investors. Campaigns by stockholders to effect changes at publicly traded companies are sometimes led by investors seeking to increase short-term stockholder value through actions such as financial restructuring, increased debt, special dividends, stock repurchases or sales of assets or the entire company. Responding to stockholder activism or engaging in a process or proxy contest may be costly and time-consuming, disrupt our operations and divert the attention of our management team and our employees from

executing our business plan, which could adversely affect our business and results of operations.

Failure to generate sufficient revenue or other liquidity needs could limit cash flow available for distributions to Essex's stockholders or the Operating Partnership's unitholders. A decrease in rental revenue, or liquidity needs such as the repayment of indebtedness or funding of our acquisition and development activities, could have an adverse effect on our ability to pay distributions to Essex's stockholders or the Operating Partnership's unitholders. Significant expenditures associated with each community such as debt service payments, if any, real estate taxes, insurance and maintenance costs are generally not reduced when circumstances cause a reduction in income from a community.

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The form, timing and/or amount of dividend distributions in future periods may vary and be impacted by economic and other considerations. The form, timing and/or amount of dividend distributions will be declared at the discretion of the Board of Directors and will depend on actual cash from operations, our financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and other factors as the Board of Directors may consider relevant. The Board of Directors may modify our dividend policy from time to time.

Essex may choose to pay dividends in its own stock, in which case stockholders may be required to pay tax in excess of the cash they receive. We may distribute taxable dividends that are payable in part in Essex's stock. Taxable stockholders receiving such dividends will be required to include the full amount of the dividend as income to the extent of our current and accumulated earnings and profits for federal income tax purposes. As a result, a U.S. stockholder may be required to pay tax with respect to such dividends in excess of the cash received. If a U.S. stockholder sells the stock it receives as a dividend in order to pay this tax, the sales proceeds may be less than the amount included in income with respect to the dividend, depending on the market price of our stock at the time of the sale. Furthermore, with respect to non-U.S. stockholders, we may be required to withhold U.S. tax with respect to such dividends, including in respect of all or a portion of such dividend that is payable in stock. In addition, the trading price of Essex's stock would experience downward pressure if a significant number of our stockholders sell shares of Essex's stock in order to pay taxes owed on dividends.

The Maryland Business Combination Act may delay, defer or prevent a transaction or change in control of the Company that might involve a premium price for the Company's stock or otherwise be in the best interest of our stockholders. Under the Maryland General Corporation Law, certain "business combinations" between a Maryland corporation and an interested stockholder or an affiliate of an interested stockholder are prohibited for five years after the most recent date on which the interested stockholder becomes an interested stockholder. These business combinations include a merger, consolidation, share exchange, or, in circumstances specified in the statute, an asset transfer or issuance or reclassification of equity securities. An interested stockholder is defined as any person (and certain affiliates of such person) who beneficially owns ten percent or more of the voting power of the then-outstanding voting stock of the corporation. The law also requires a two supermajority stockholder votes for such transactions. This means that the transaction must be approved by at least:

• 80% of the votes entitled to be cast by holders of outstanding voting shares; and

• Two-thirds of the votes entitled to be cast by holders of outstanding voting shares other than shares held by the interested stockholder with whom the business combination is to be effected.

The statute permits various exemptions from its provisions, including business combinations that are exempted by the board of directors prior to the time that the interested stockholder becomes an interested stockholder. These voting provisions do not apply if the stockholders receive a minimum price, as defined under the Maryland General Corporation Law. As permitted by the statute, the Board of Directors of Essex irrevocably has elected to exempt any business combination among the Company, George M. Marcus, who is the chairman of the Company, and MMC or any entity owned or controlled by Mr. Marcus and MMC. Consequently, the five-year prohibition and supermajority vote requirements described above will not apply to any business combination between the Company, Mr. Marcus, or MMC. As a result, the Company may in the future enter into business combinations with Mr. Marcus and MMC, without compliance with the supermajority vote requirements and other provisions of the Maryland Business Combination Act.

Certain provisions contained in the Operating Partnership agreement, Charter and Bylaws, and certain provisions of the Maryland General Corporation Law could delay, defer or prevent a change in control. While the Company is the sole general partner of the Operating Partnership, and generally has full and exclusive responsibility and discretion in the management and control of the Operating Partnership, certain provisions of the Operating Partnership agreement place limitations on the Company's power to act with respect to the Operating Partnership. Such limitations could delay, defer or prevent a transaction or a change in control that might involve a premium price for the Company's stock or otherwise be in the best interests of its stockholders or that could otherwise adversely affect their interests. The

partnership agreement provides that if the limited partners own at least 5% of the outstanding units of partnership interest in the Operating Partnership, the Company may not, without first obtaining the consent of a majority in interest of the limited partners in the Operating Partnership, transfer all or any portion of the Company's general partner interest in the Operating Partnership to another entity. Such limitations on the Company's power to act may result in the Company's being precluded from taking action that the Board of Directors otherwise believes is in the best interests of the Company or its stockholders.

The Company's Charter authorizes the issuance of additional shares of common stock or preferred stock and the setting of the preferences, rights and other terms of such stock without the approval of the holders of the common stock. The Company may establish one or more classes or series of stock that could delay, defer or prevent a transaction or a change in control. Such a transaction might involve a premium price for the Company's stock or otherwise be in the best interests of the holders of

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common stock. Also, such a class or series of stock could have dividend, voting or other rights that could adversely affect the interests of holders of common stock.

The Company's Charter contains provisions limiting the transferability and ownership of shares of capital stock, which may delay, defer or prevent a transaction or a change in control. For example, subject to receiving an exemption from the Board of Directors, potential acquirers may not purchase more than 6% in value of the stock (other than qualified pension trusts which can acquire 9.9%). This may discourage tender offers that may be attractive to the holders of common stock and limit the opportunity for stockholders to receive a premium for their shares of common stock. The Maryland General Corporation Law restricts the voting rights of holders of shares deemed to be "control shares." Under the Maryland General Corporation Law, "control shares" are those which, when aggregated with any other shares held by the acquirer, entitle the acquirer to exercise voting power within specified ranges. Although the Bylaws exempt the Company from the control share provisions of the Maryland General Corporation Law, the Board of Directors may amend or eliminate the provisions of the Bylaws at any time in the future. Moreover, any such amendment or elimination of such provision of the Bylaws may result in the application of the control share provisions of the Maryland General Corporation Law not only to control shares which may be acquired in the future, but also to control shares previously acquired. If the provisions of the Bylaws are amended or eliminated, the control share provisions of the Maryland General Corporation Law could delay, defer or prevent a transaction or change in control that might involve a premium price for the stock or otherwise be in the best interests of the Company's stockholders.

The Company's Charter and Bylaws as well as Maryland General Corporation Law also contain other provisions that may impede various actions by stockholders without approval of Essex's Board of Directors, and that in turn may delay, defer or prevent a transaction, including a change in control that might involve a premium price for the stock or otherwise be in the best interests of the Company's stockholders. Those provisions include, among others:

- directors may be removed by stockholders, without cause, only upon the affirmative vote of at least two-thirds of the votes entitled to be cast generally in the election of the directors, and with cause, only upon the affirmative vote of a majority of the votes entitled to be cast generally in the election of the directors;
- Essex's Board of Directors can fix the number of directors and fill vacant directorships upon the vote of a majority of the directors and the Essex's Board of Directors can classify the board such that the entire board is not up for re-election annually;
- stockholders must give advance notice to nominate directors or propose business for consideration at a stockholders' meeting; and
- for stockholders to call a special meeting, the meeting must be requested by not less than a majority of all the votes entitled to be cast at the meeting.

Rising interest rates could increase interest costs and otherwise adversely affect the market price of our common stock. We are subject to interest rate risk which could adversely affect the market price of our common stock. As noted above, we are primarily exposed to interest rate risk as a result of our lines of credit, where fluctuations in interest rates may cause our interest expense to rise, which could have an adverse effect on our financial condition, results of operations and cash flows. In addition, an increase in market interest rates may lead purchasers of our common stock to demand a greater annual dividend yield, which could adversely affect the market price of our common stock.

We rely on information technology in our operations, and any material failure, inadequacy, interruption or breach of the Company's privacy or information security systems, or those of our vendors or other third parties, could materially adversely affect the Company's business and financial condition. The protection of tenant, employee, and company data is critically important to the Company. We rely on information technology networks and systems, including the Internet, to process, transmit and store electronic information, and to manage or support a variety of business processes, including financial transactions and records, personally identifiable information, and tenant and lease data. Our business requires us, including some of our vendors, to use and store personally identifiable and other sensitive information of our tenants and employees. The collection and use of personally identifiable information is governed

by federal and state laws and regulations. Privacy and information security laws continue to evolve and may be inconsistent from one jurisdiction to another. Compliance with all such laws and regulations may increase the Company's operating costs and adversely impact the Company's ability to market the Company's properties and services.

Although we have taken steps to protect the security of our information systems and maintain confidential tenant, prospective tenant and employee information, the security measures put in place by the Company, and such vendors, cannot provide absolute security, and the Company and our vendors' information technology infrastructure may be vulnerable to criminal cyber-attacks or data security incidents, including, ransom of data, such as, without limitation, tenant and/or employee

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information, due to employee error, malfeasance, or other vulnerabilities. Any such incident could compromise the Company's or such vendors' networks (or the networks or systems of third parties that facilitate the Company's or such vendors' business activities), and the information stored by the Company or such vendors could be accessed, misused, publicly disclosed, corrupted, lost, or stolen, resulting in fraud, including wire fraud related to Company assets, or other harm. Moreover, if a data security incident or breach affects the Company's systems or such vendors' systems, whether through a breach of the Company's systems or a breach of the systems of third parties, or results in the unauthorized release of personally identifiable information, the Company's reputation and brand could be materially damaged, which could increase our costs in attracting and retaining tenants, and other serious consequences may result. Such potential other consequences include, without limitation, that the Company and certain executive officers may be exposed to a risk of litigation and possible liability, including, without limitation, government enforcement actions and private litigation; and that the Company may be exposed to a risk of loss including, without limitation, loss related to the fact that agreements with such vendors, or such vendors' financial condition, may not allow the Company to recover all costs related to a cyber breach for which they alone or they and the Company should be jointly responsible for, which could result in a material adverse effect on the Company's business, results of operations, and financial condition.

Privacy and information security risks have generally increased in recent years because of the proliferation of new technologies, such as ransomware, and the increased sophistication and activities of perpetrators of cyber-attacks. In light of the increased risks, we have dedicated additional Company resources to strengthening the security of the Company's computer systems, including maintaining cyber risk insurance which may provide some coverage for certain risks arising out of cyber breaches. In the future, the Company may expend additional resources to continue to enhance the Company's information security measures and/or to investigate and remediate any information security vulnerabilities. Despite these steps, there can be no assurance that the Company will not suffer a significant data security incident in the future, that unauthorized parties will not gain access to sensitive data stored on the Company's systems, or that any such incident will be discovered in a timely manner. Any failure in or breach of the Company's information security systems, those of third party service providers, or a breach of other third party systems that ultimately impacts the operational or information security systems of the Company as a result of cyber-attacks or information security breaches could result in a wide range of potentially serious harm to our business and results of operations. Additionally, government agencies involved in investigating any potential data security incidents may impose injunctive relief or other civil or criminal penalties on the Company and/or certain executives, which could, among other things, divert the attention of management, impact the Company's ability to collect and use tenant information, materially increase data security costs and/or otherwise require us to alter how we operate our business. Further, the techniques used by criminals to obtain unauthorized access to sensitive data, such as phishing and other forms of human engineering, are increasing in sophistication and are often novel or change frequently; accordingly, the Company may be unable to anticipate these techniques or implement adequate preventative measures.

Expanding social media vehicles present new risks. The use of social media could cause us to suffer brand damage or information leakage. Negative posts or comments about us on any social networking website could damage our reputation. In addition, employees or others might disclose non-public sensitive information relating to our business through external media channels. The continuing evolution of social media will present us with new challenges and risks.

Employee theft or fraud could result in loss. Certain of our employees have access to, or signature authority with respect to, bank accounts or other Company assets, which exposes us to the risk of fraud or theft. In addition, certain employees have access to key information technology ("IT") infrastructure and to tenant and other information that is commercially valuable. Should any employee compromise our IT systems, or misappropriate tenant or other information, we could incur losses, including significant financial or reputational harm, from which full recovery cannot be assured. We also may not have insurance that covers any losses in full or that covers losses from particular criminal acts. As of December 31, 2018, potential liabilities for theft or fraud are not quantifiable and an estimate of possible loss cannot be made.

Any material weaknesses identified in the Company's internal control over financial reporting could have an adverse effect on the Company's stock price. Section 404 of the Sarbanes-Oxley Act of 2002 requires the Company to evaluate

and report on its internal control over financial reporting. If the Company identifies one or more material weaknesses in its internal control over financial reporting, the Company could lose investor confidence in the accuracy and completeness of its financial reports, which in turn could have an adverse effect on the Company's stock price.

#### Tax Risks

Sales of apartment communities could incur tax risks. If we are found to have held, acquired or developed a community as inventory or primarily for sale to customers in the ordinary course of business, federal tax laws may limit our ability to sell the community without incurring a 100% tax on the gain on the sale of the community and potentially adversely impacting our status as a REIT unless we own the community through one of our TRSs.

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Loss of the Company's REIT status would have significant adverse consequences to the Company and the value of the Company's common stock. The Company has elected to be taxed as a REIT under the Code. The Company's qualification as a REIT requires it to satisfy various annual and quarterly requirements, including income, asset and distribution tests, established under highly technical and complex Code provisions for which there are only limited judicial or administrative interpretations.

To qualify under the income test, (i) at least 75% of the Company's annual gross income generally must be derived from rents from real property, mortgage interest, gain from the sale or other disposition of real property held for investment, dividends or other distributions on, and gain from the sale or other disposition of shares of other REITs and certain other limited categories of income and (ii) at least 95% of the Company's annual gross income generally must be derived from the preceding sources plus other dividends, interest other than mortgage interest, and gain from the sale or other disposition of stock and securities held for investment. To qualify under the asset test, at the end of each quarter, at least 75% of the value of the Company's assets must consist of cash, cash items, government securities and qualified real estate assets and there are significant additional limitations regarding the Company's investment in securities other than government securities and qualified real estate assets, including limitations on the percentage of our assets that can be represented by the Company's TRSs. To comply with the distribution test, the Company generally must distribute to its stockholders each calendar year at least 90% of its REIT taxable income, determined before a deduction for dividends paid and excluding any net capital gain. In addition, to the extent the Company satisfies the 90% test, but distributes less than 100% of its REIT taxable income, it will be subject to corporate income tax on such undistributed income and could be subject to an additional 4% excise tax. Because the Company needs to meet these tests to maintain its qualification as a REIT, it could cause the Company to have to forgo certain business opportunities and potentially require the Company to liquidate otherwise attractive investments.

In addition to the income, asset and distribution tests described above, the Company's qualification as a REIT involves the determination of various factual matters and circumstances not entirely within the Company's control. Although the Company intends that its current organization and method of operation enable it to qualify as a REIT, it cannot assure you that it so qualifies or that it will be able to remain so qualified in the future. If the Company fails to qualify as a REIT in any taxable year, the Company would be subject to U.S. federal income tax on the Company's taxable income at corporate rates (and the Company could be subject to the federal alternative minimum tax for taxable years prior to 2018), and the Company would not be allowed to deduct dividends paid to its stockholders in computing its taxable income. The Company would also be disqualified from treatment as a REIT for the four taxable years following the year in which the Company failed to qualify, unless we are entitled to relief under statutory provisions. The additional tax liability would reduce its net earnings available for investment or distribution to Essex stockholders and Operating Partnership unitholders, and the Company would no longer be required to make distributions to its stockholders for the purpose of maintaining REIT status. As a result of all these factors, the Company's failure to qualify as a REIT also could impair its ability to expand its business and raise capital, and could adversely affect the value and market price of the Company's common stock.

Legislative or other actions affecting REITs could have a negative effect on the Company or its stockholders. The rules dealing with federal income taxation are constantly under review by persons involved in the legislative process and by the Internal Revenue Service and the U.S. Department of the Treasury. Changes to the tax laws, with or without retroactive legislation, could adversely affect the Company or its stockholders. New legislation, Treasury Regulations, administrative interpretations or court decisions could significantly and negatively affect the Company's ability to qualify as a REIT, the federal income tax consequences of such qualification, or the federal income tax consequences of an investment in the Company. Also, the law relating to the tax treatment of other entities, or an investment in other entities, could change, making an investment in such other entities more attractive relative to an investment in a REIT.

The 2017 Tax Legislation has significantly changed the U.S. federal income taxation of U.S. businesses and their owners, including REITs and their stockholders. Changes made by the 2017 Tax Legislation that could affect the Company and its stockholders include:

temporarily reducing individual U.S. federal income tax rates on ordinary income (the highest individual U.S. federal income tax rate has been reduced from 39.6% to 37% for taxable years beginning after December 31, 2017 and before January 1, 2026);

• permanently eliminating the progressive corporate tax rate structure, which previously imposed a maximum corporate tax rate of 35%, and replacing it with a flat corporate tax rate of 21%;

• permitting a deduction for certain pass-through business income, including dividends distributed by the

Company and received by its stockholders that are not designated by the Company as capital gain dividends or qualified dividend income, which will allow individuals, trusts and estates to deduct up to 20% of such

amounts for taxable years beginning after December 31, 2017 and before January 1, 2026;

• reducing the highest rate of withholding with respect to the Company's distributions to non-U.S. stockholders that are treated as attributable to gains from the sale or exchange of U.S. real property interests from 35% to 21%;

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- limiting the Company's deduction for net operating losses arising in taxable years beginning after December 31, 2017 to 80% of REIT taxable income (determined without regard to the dividends paid deduction);
- generally limiting the deduction for net business interest expense in excess of 30% of a business's "adjusted taxable income," except for taxpayers (including most equity REITs) that engage in certain real estate businesses and elect out of this rule (provided that such electing taxpayers must use an alternative depreciation system with longer depreciation periods); and
- eliminating the corporate alternative minimum tax.

Many of these changes that are applicable to us are effective beginning with our 2018 taxable year, without any transition periods or grandfathering for existing transactions. The legislation is unclear in many respects and could be subject to potential amendments and technical corrections, as well as interpretations and implementing regulations by the U.S. Department of the Treasury and Internal Revenue Service, any of which could lessen or increase certain adverse impacts of the legislation. In addition, it is unclear how these U.S. federal income tax changes will affect state and local taxation, which often uses federal taxable income as a starting point for computing state and local tax liabilities. Because state and local tax laws may adopt some of the base-broadening provisions of the 2017 Tax Legislation, such as the limitation on the deduction for net interest expense, while not adopting corresponding rate reductions, state and local tax liabilities may increase. While some of the changes made by the tax legislation may adversely affect the Company in one or more reporting periods and prospectively, other changes may be beneficial on a going forward basis. The Company continues to work with its tax advisors and auditors to determine the full impact that the 2017 Tax Legislation as a whole will have on the Company.

The Company's ownership of TRS's is subject to certain restrictions, and it will be required to pay a 100% penalty tax on certain income or deductions if transactions with the Company's TRS's are not conducted on arm's length terms. The Company has established several TRSs. The TRSs must pay U.S. federal income tax on their taxable income. While the Company will attempt to ensure that its dealings with its TRSs do not adversely affect its REIT qualification, it cannot provide assurances that it will successfully achieve that result. Furthermore, the Company may be subject to a 100% penalty tax, to the extent dealings between the Company and its TRSs are not deemed to be arm's length in nature. The Company intends that its dealings with its TRSs will be on an arm's length basis. No assurances can be given, however, that the Internal Revenue Service will not assert a contrary position.

Failure of one or more of the Company's subsidiaries to qualify as a REIT could adversely affect the Company's ability to qualify as a REIT. The Company owns interests in multiple subsidiary REITs that have elected to be taxed as REITs under the Code. These subsidiary REITs are subject to the various REIT qualification requirements and other limitations that are applicable to the Company. If any of the Company's subsidiary REITs were to fail to qualify as a REIT, then (i) the subsidiary REIT would become subject to federal income tax and (ii) the Company's ownership of shares in such subsidiary REIT would cease to be a qualifying asset for purposes of the asset tests applicable to REITs. If any of the Company's subsidiary REITs were to fail to qualify as REITs, it is possible that the Company could also fail to qualify as a REIT.

The tax imposed on REITs engaging in "prohibited transactions" may limit the Company's ability to engage in transactions which would be treated as sales for federal income tax purposes. From time to time, the Company may transfer or otherwise dispose of some of its properties. Under the Code, unless certain exceptions apply, any gain resulting from transfers of properties that the Company holds as inventory or primarily for sale to customers in the ordinary course of business could be treated as income from a prohibited transaction subject to a 100% penalty tax. Since the Company acquires properties for investment purposes, it does not believe that its occasional transfers or disposals of property should be treated as prohibited transactions. However, whether property is held for investment purposes depends on all the facts and circumstances surrounding the particular transaction. The Internal Revenue Service may contend that certain transfers or disposals of properties by the Company are prohibited transactions. If the Internal Revenue Service were to argue successfully that a transfer or disposition of property constituted a prohibited

transaction, then the Company would be required to pay a 100% penalty tax on any gain allocable to it from the prohibited transaction, and the Company's ability to retain proceeds from real property sales may be jeopardized.

Dividends payable by REITs may be taxed at higher rates than dividends of non-REIT corporations, which could reduce the net cash received by stockholders and may be detrimental to the Company's ability to raise additional funds through any future sale of its stock. Dividends paid by REITs to U.S. stockholders that are individuals, trusts or estates are generally not eligible for the reduced tax rate applicable to qualified dividends received from non-REIT corporations. However, under the 2017 Tax Legislation, U.S. stockholders that are individuals, trusts and estates generally may deduct 20% of ordinary dividends from a REIT for taxable years beginning after December 31, 2017 and before January 1, 2026. Although this deduction reduces the effective tax rate applicable to certain dividends paid by REITs, such tax rate is still higher than the tax rate applicable to regular corporate qualified dividends. This may cause investors to view REIT investments as less attractive than investments in non-REIT corporations, which in turn may adversely affect the value of stock in REITs, including the Company's stock.

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Non-U.S. investors that invest in the Company should be aware of the following U.S. federal income tax considerations in connection with such investment. First, distributions by the Company from its current and accumulated earnings and profits are subject to a 30% U.S. withholding tax in the hands of non-U.S. investors, unless the 30% is reduced by an applicable income tax treaty. Such distributions may also be subject to a 30% withholding tax under the "Foreign Account Tax Compliance Act" ("FATCA") unless a non-U.S. investor complies with certain requirements prescribed by FATCA. Second, distributions by the Company that are attributable to gains from dispositions of U.S. real property ("capital gain dividends") will be treated as income that is effectively connected with a U.S. trade or business in the hands of a non-U.S. investor, such that a non-U.S. investor will have U.S. federal income tax payment and filing obligations with respect to capital gain dividends. Furthermore, capital gain dividends may be subject to an additional 30% "branch profits tax" (which may be reduced by an applicable income tax treaty) in the hands of a non-U.S. investor that is a corporation. Third, any gain derived by a non-U.S. investor on a disposition of such investor's stock in the Company will subject such investor to U.S. federal income tax payment and filing requirements unless the Company is treated as a domestically-controlled REIT. A REIT is "domestically controlled" if less than 50% of the REIT's capital stock, by value, has been owned directly or indirectly by persons who are not qualifying U.S. persons during a continuous five-year period ending on the date of disposition or, if shorter, during the entire period of the REIT's existence. The Company believes that it is a domestically-controlled REIT, but no assurances can be given in this regard. Notwithstanding the foregoing, even if the Company were not a domestically-controlled REIT, under a special exception non-U.S. investors should not have U.S. federal income tax payment and filing obligations on capital gain dividends or a disposition of their stock in the Company if (i) they did not own more than 10% of such stock at any time during the one-year period ending on the date of the disposition, and (ii) the Company's stock continues to be regularly traded on an established securities market located in the United States and certain other non-U.S. investors may also not be subject to these payment and filing obligations. Non-U.S. investors should consult with their independent advisors as to the above U.S. tax considerations and other U.S. tax consequences of an investment in the Company's stock, in light of their particular circumstances.

We may face risks in connection with Section 1031 exchanges. From time to time we dispose of real properties in transactions intended to qualify as "like-kind exchanges" under Section 1031 of the Code. If a transaction intended to qualify as a Section 1031 exchange is later determined to be taxable, we may face adverse consequences, and if the laws applicable to such transactions are amended or repealed, we may not be able to dispose of real properties on a tax deferred basis.

If Essex Portfolio, L.P. failed to qualify as a partnership for federal income tax purposes, the Company could cease to qualify as a REIT and suffer other adverse consequences. The Company believes that its operating partnership, Essex Portfolio, L.P., will continue to be treated as a partnership for U.S. federal income tax purposes. As a partnership, Essex Portfolio, L.P. is not subject to U.S. federal income tax on its income. Instead, each of its partners is required to pay tax on the partner's allocable share of the income of Essex Portfolio, L.P. No assurances can be given, however, that the Internal Revenue Service will not challenge Essex Portfolio, L.P.'s status as a partnership for U.S. federal income tax purposes, or that a court would not sustain such a challenge. If the Internal Revenue Service were successful in treating Essex Portfolio, L.P. as a corporation for U.S. federal income tax purposes, the Company could fail to meet the income tests and/or the asset tests applicable to REITs and, accordingly, cease to qualify as a REIT. Also, the failure of Essex Portfolio, L.P. to qualify as a partnership would cause it to become subject to federal and state corporate income tax, which would reduce significantly the amount of cash available for distribution to its partners.

### Item 1B. Unresolved Staff Comments

None.



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### Item 2. Properties

The Company's portfolio as of December 31, 2018 (including communities owned by unconsolidated joint ventures, but excluding communities underlying preferred equity investments) was comprised of 245 operating apartment communities (comprising 59,661 apartment homes), of which 26,695 apartment homes are located in Southern California, 21,146 apartment homes are located in Northern California, and 11,820 apartment homes are located in the Seattle metropolitan area. The Company's apartment communities accounted for 99.3% of the Company's revenues for the year ended December 31, 2018.

### Occupancy Rates

Financial occupancy is defined as the percentage resulting from dividing actual rental revenue by total potential rental revenue. Total potential rental revenue represents the value of all apartment homes, with occupied apartment homes valued at contractual rental rates pursuant to leases and vacant apartment homes valued at estimated market rents. When calculating actual rents for occupied apartment homes and market rents for vacant apartment homes, delinquencies and concessions are not taken into account. The Company believes that financial occupancy is a meaningful measure of occupancy because it considers the value of each vacant unit at its estimated market rate. Financial occupancy may not completely reflect short-term trends in physical occupancy and financial occupancy rates and the Company's calculation of financial occupancy may not be comparable to financial occupancy as disclosed by other REITs. Market rates are determined using the recently signed effective rates on new leases at the property and are used as the starting point in the determination of the market rates of vacant apartment homes. The Company may increase or decrease these rates based on a variety of factors, including overall supply and demand for housing, concentration of new apartment deliveries within the same submarket which can cause periodic disruption due to greater rental concessions to increase leasing velocity, and rental affordability.

For communities that are development properties in lease-up without stabilized occupancy figures, the Company believes the physical occupancy rate is the appropriate performance metric. While a community is in the lease-up phase, the Company's primary motivation is to stabilize the property, which may entail the use of rent concessions and other incentives, and thus financial occupancy which is based on contractual revenue is not considered the best metric to quantify occupancy.

### Communities

The Company's communities are primarily urban and suburban high density wood frame communities comprising of three to seven stories above grade construction with structured parking situated on 1-10 acres of land with densities averaging between 30-80+ units per acre. As of December 31, 2018, the Company's communities include 103 garden-style, 129 mid-rise, and 13 high-rise communities. The communities have an average of approximately 244 apartment homes, with a mix of studio, one-, two- and some three-bedroom apartment homes. A wide variety of amenities are available at the Company's communities, including covered parking, fireplaces, swimming pools, clubhouses with fitness facilities, volleyball and playground areas and tennis courts.

The Company hires, trains and supervises on-site service and maintenance personnel. The Company believes that the following primary factors enhance the Company's ability to retain tenants:

- located near employment centers;
- attractive communities that are well maintained; and
- proactive customer service.

### Commercial Buildings

The Company owns an office building with approximately 106,716 square feet located in Irvine, CA, of which the Company occupies approximately 14,000 square feet at December 31, 2018.

#### Operating Portfolio

The following tables describe the Company's operating portfolio as of December 31, 2018. The first table describes the Company's communities and the second table describes the Company's other real estate assets. (See Note 8, "Mortgage Notes Payable" to the Company's consolidated financial statements included in Part IV, Item 15 of this Annual Report on Form 10-K for more information about the Company's secured mortgage debt and Schedule III thereto for a list of secured mortgage loans related to the Company's portfolio.)

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| Communities <sup>(1)</sup>            | Location             | Type      | Homes | Apartment Square<br>Rentable Footage | Year<br>Built | Year<br>Acquired | Occupancy <sup>(2)</sup> |
|---------------------------------------|----------------------|-----------|-------|--------------------------------------|---------------|------------------|--------------------------|
| Southern California                   |                      |           |       |                                      |               |                  |                          |
| Alpine Village                        | Alpine, CA           | Garden    | 301   | 254,400                              | 1971          | 2002             | 96%                      |
| Anavia                                | Anaheim, CA          | Mid-rise  | 250   | 312,343                              | 2009          | 2010             | 96%                      |
| Barkley, The <sup>(3)(4)</sup>        | Anaheim, CA          | Garden    | 161   | 139,800                              | 1984          | 2000             | 97%                      |
| Park Viridian                         | Anaheim, CA          | Mid-rise  | 320   | 254,600                              | 2008          | 2014             | 97%                      |
| Bonita Cedars                         | Bonita, CA           | Garden    | 120   | 120,800                              | 1983          | 2002             | 97%                      |
| Village at Toluca Lake <sup>(5)</sup> | Burbank, CA          | Mid-rise  | 145   | 132,144                              | 1974          | 2017             | 98%                      |
| Camarillo Oaks                        | Camarillo, CA        | Garden    | 564   | 459,000                              | 1985          | 1996             | 98%                      |
| Camino Ruiz Square                    | Camarillo, CA        | Garden    | 159   | 105,448                              | 1990          | 2006             | 98%                      |
| Pinnacle at Otay Ranch I & II         | Chula Vista, CA      | Mid-rise  | 364   | 384,192                              | 2001          | 2014             | 97%                      |
| Mesa Village                          | Clairemont, CA       | Garden    | 133   | 43,600                               | 1963          | 2002             | 97%                      |
| Villa Siena                           | Costa Mesa, CA       | Garden    | 272   | 262,842                              | 1974          | 2014             | 97%                      |
| Emerald Pointe                        | Diamond Bar, CA      | Garden    | 160   | 134,816                              | 1989          | 2014             | 97%                      |
| Regency at Encino                     | Encino, CA           | Mid-rise  | 75    | 78,487                               | 1989          | 2009             | 99%                      |
| The Havens <sup>(6)</sup>             | Fountain Valley, CA  | Garden    | 440   | 414,040                              | 1969          | 2014             | 97%                      |
| Valley Park                           | Fountain Valley, CA  | Garden    | 160   | 169,700                              | 1969          | 2001             | 97%                      |
| Capri at Sunny Hills <sup>(4)</sup>   | Fullerton, CA        | Garden    | 102   | 128,100                              | 1961          | 2001             | 96%                      |
| Haver Hill <sup>(7)</sup>             | Fullerton, CA        | Garden    | 264   | 224,130                              | 1973          | 2012             | 97%                      |
| Pinnacle at Fullerton                 | Fullerton, CA        | Mid-rise  | 192   | 174,336                              | 2004          | 2014             | 97%                      |
| Wilshire Promenade                    | Fullerton, CA        | Mid-rise  | 149   | 128,000                              | 1992          | 1997             | 97%                      |
| Montejo Apartments                    | Garden Grove, CA     | Garden    | 124   | 103,200                              | 1974          | 2001             | 98%                      |
| CBC Apartments & The Sweeps           | Goleta, CA           | Garden    | 239   | 179,908                              | 1962          | 2006             | 97%                      |
| 416 on Broadway                       | Glendale, CA         | Mid-rise  | 115   | 126,782                              | 2009          | 2010             | 96%                      |
| The Henley I                          | Glendale, CA         | Mid-rise  | 83    | 71,500                               | 1974          | 1999             | 97%                      |
| The Henley II                         | Glendale, CA         | Mid-rise  | 132   | 141,500                              | 1970          | 1999             | 97%                      |
| Devonshire                            | Hemet, CA            | Garden    | 276   | 207,200                              | 1988          | 2002             | 96%                      |
| Huntington Breakers                   | Huntington Beach, CA | Mid-rise  | 342   | 241,700                              | 1984          | 1997             | 96%                      |
| The Huntington                        | Huntington Beach, CA | Garden    | 276   | 202,256                              | 1975          | 2012             | 97%                      |
| Axis 2300                             | Irvine, CA           | Mid-rise  | 115   | 170,714                              | 2010          | 2010             | 97%                      |
| Hillsborough Park <sup>(8)</sup>      | La Habra, CA         | Garden    | 235   | 215,500                              | 1999          | 1999             | 97%                      |
| Village Green                         | La Habra, CA         | Garden    | 272   | 175,762                              | 1971          | 2014             | 96%                      |
| The Palms at Laguna Niguel            | Laguna Niguel, CA    | Garden    | 460   | 362,136                              | 1988          | 2014             | 97%                      |
| Trabuco Villas                        | Lake Forest, CA      | Mid-rise  | 132   | 131,000                              | 1985          | 1997             | 98%                      |
| Marbrisa                              | Long Beach, CA       | Mid-rise  | 202   | 122,800                              | 1987          | 2002             | 96%                      |
| Pathways at Bixby Village             | Long Beach, CA       | Garden    | 296   | 197,700                              | 1975          | 1991             | 97%                      |
| 5600 Wilshire                         | Los Angeles, CA      | Mid-rise  | 284   | 243,910                              | 2008          | 2014             | 97%                      |
| Alessio                               | Los Angeles, CA      | Mid-rise  | 624   | 552,716                              | 2001          | 2014             | 96%                      |
| Ashton Sherman Village                | Los Angeles, CA      | Mid-rise  | 264   | 296,186                              | 2014          | 2016             | 97%                      |
| Avant                                 | Los Angeles, CA      | Mid-rise  | 440   | 305,989                              | 2014          | 2015             | 96%                      |
| The Avery                             | Los Angeles, CA      | Mid-rise  | 121   | 129,393                              | 2014          | 2014             | 97%                      |
| Bellerive                             | Los Angeles, CA      | Mid-rise  | 63    | 79,296                               | 2011          | 2011             | 98%                      |
| Belmont Station                       | Los Angeles, CA      | Mid-rise  | 275   | 225,000                              | 2009          | 2009             | 97%                      |
| Bunker Hill                           | Los Angeles, CA      | High-rise | 456   | 346,600                              | 1968          | 1998             | 93%                      |

|                  |                 |          |     |         |      |      |     |
|------------------|-----------------|----------|-----|---------|------|------|-----|
| Catalina Gardens | Los Angeles, CA | Mid-rise | 128 | 117,585 | 1987 | 2014 | 97% |
|------------------|-----------------|----------|-----|---------|------|------|-----|

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| Communities <sup>(1)</sup>                       | Location                   | Type      | Homes | Apartment<br>Square<br>Footage | Rentable<br>Built | Year<br>Acquired | Year | Occupancy <sup>(2)</sup> |
|--------------------------------------------------|----------------------------|-----------|-------|--------------------------------|-------------------|------------------|------|--------------------------|
| Cochran Apartments                               | Los Angeles, CA            | Mid-rise  | 58    | 51,400                         | 1989              | 1998             |      | 97%                      |
| Emerson Valley Village                           | Los Angeles, CA            | Mid-rise  | 144   | 179,060                        | 2012              | 2016             |      | 96%                      |
| Gas Company Lofts <sup>(7)</sup>                 | Los Angeles, CA            | High-rise | 251   | 226,666                        | 2004              | 2013             |      | 96%                      |
| Kings Road                                       | Los Angeles, CA            | Mid-rise  | 196   | 132,100                        | 1979              | 1997             |      | 97%                      |
| Marbella                                         | Los Angeles, CA            | Mid-rise  | 60    | 50,108                         | 1991              | 2005             |      | 97%                      |
| Pacific Electric Lofts <sup>(9)</sup>            | Los Angeles, CA            | High-rise | 314   | 277,980                        | 2006              | 2012             |      | 96%                      |
| Park Catalina                                    | Los Angeles, CA            | Mid-rise  | 90    | 72,864                         | 2002              | 2012             |      | 97%                      |
| Park Place                                       | Los Angeles, CA            | Mid-rise  | 60    | 48,000                         | 1988              | 1997             |      | 97%                      |
| Regency Palm Court <sup>(7)</sup>                | Los Angeles, CA            | Mid-rise  | 116   | 54,844                         | 1987              | 2014             |      | 96%                      |
| Santee Court                                     | Los Angeles, CA            | High-rise | 165   | 132,040                        | 2004              | 2010             |      | 96%                      |
| Santee Village                                   | Los Angeles, CA            | High-rise | 73    | 69,817                         | 2011              | 2011             |      | 96%                      |
| Tiffany Court                                    | Los Angeles, CA            | Mid-rise  | 101   | 74,538                         | 1987              | 2014             |      | 98%                      |
| Wilshire La Brea                                 | Los Angeles, CA            | Mid-rise  | 478   | 354,972                        | 2014              | 2014             |      | 97%                      |
| Windsor Court <sup>(7)</sup>                     | Los Angeles, CA            | Mid-rise  | 95    | 51,266                         | 1987              | 2014             |      | 96%                      |
| Windsor Court                                    | Los Angeles, CA            | Mid-rise  | 58    | 46,600                         | 1988              | 1997             |      | 97%                      |
| Aqua Marina Del Rey                              | Marina Del Rey, CA         | Mid-rise  | 500   | 479,312                        | 2001              | 2014             |      | 97%                      |
| Marina City Club <sup>(10)</sup>                 | Marina Del Rey, CA         | Mid-rise  | 101   | 127,200                        | 1971              | 2004             |      | 97%                      |
| Mirabella                                        | Marina Del Rey, CA         | Mid-rise  | 188   | 176,800                        | 2000              | 2000             |      | 97%                      |
| Mira Monte                                       | Mira Mesa, CA              | Garden    | 354   | 262,600                        | 1982              | 2002             |      | 97%                      |
| Hillcrest Park                                   | Newbury Park, CA           | Garden    | 608   | 521,900                        | 1973              | 1998             |      | 97%                      |
| Fairway Apartments at Big Canyon <sup>(11)</sup> | Newport Beach, CA          | Mid-rise  | 74    | 107,100                        | 1972              | 1999             |      | 97%                      |
| Muse                                             | North Hollywood, CA        | Mid-rise  | 152   | 135,292                        | 2011              | 2011             |      | 97%                      |
| Country Villas                                   | Oceanside, CA              | Garden    | 180   | 179,700                        | 1976              | 2002             |      | 97%                      |
| Mission Hills                                    | Oceanside, CA              | Garden    | 282   | 244,000                        | 1984              | 2005             |      | 97%                      |
| Renaissance at Uptown Orange                     | Orange, CA                 | Mid-rise  | 460   | 432,836                        | 2007              | 2014             |      | 97%                      |
| Mariner's Place                                  | Oxnard, CA                 | Garden    | 105   | 77,200                         | 1987              | 2000             |      | 98%                      |
| Monterey Villas                                  | Oxnard, CA                 | Garden    | 122   | 122,100                        | 1974              | 1997             |      | 97%                      |
| Tierra Vista                                     | Oxnard, CA                 | Mid-rise  | 404   | 387,100                        | 2001              | 2001             |      | 97%                      |
| Arbors at Parc Rose <sup>(9)</sup>               | Oxnard, CA                 | Mid-rise  | 373   | 503,196                        | 2001              | 2011             |      | 97%                      |
| The Hallie                                       | Pasadena, CA               | Mid-rise  | 292   | 216,700                        | 1972              | 1997             |      | 96%                      |
| The Stuart                                       | Pasadena, CA               | Mid-rise  | 188   | 168,630                        | 2007              | 2014             |      | 97%                      |
| Villa Angelina                                   | Placentia, CA              | Garden    | 256   | 217,600                        | 1970              | 2001             |      | 97%                      |
| Fountain Park                                    | Playa Vista, CA            | Mid-rise  | 705   | 608,900                        | 2002              | 2004             |      | 96%                      |
| Highridge <sup>(4)</sup>                         | Rancho Palos Verdes, CA    | Mid-rise  | 255   | 290,200                        | 1972              | 1997             |      | 97%                      |
| Cortesia                                         | Rancho Santa Margarita, CA | Garden    | 308   | 277,580                        | 1999              | 2014             |      | 97%                      |
| Pinnacle at Talega                               | San Clemente, CA           | Mid-rise  | 362   | 355,764                        | 2002              | 2014             |      | 96%                      |
| Allure at Scripps Ranch                          | San Diego, CA              | Mid-rise  | 194   | 207,052                        | 2002              | 2014             |      | 98%                      |
| Bernardo Crest                                   | San Diego, CA              | Garden    | 216   | 205,548                        | 1988              | 2014             |      | 97%                      |
| Cambridge Park                                   | San Diego, CA              | Mid-rise  | 320   | 317,958                        | 1998              | 2014             |      | 97%                      |
| Carmel Creek                                     | San Diego, CA              | Garden    | 348   | 384,216                        | 2000              | 2014             |      | 97%                      |
| Carmel Landing                                   | San Diego, CA              | Garden    | 356   | 283,426                        | 1989              | 2014             |      | 97%                      |
| Carmel Summit                                    | San Diego, CA              | Mid-rise  | 246   | 225,880                        | 1989              | 2014             |      | 98%                      |



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| Communities <sup>(1)</sup>                | Location           | Type      | Apartment Homes | Rentable Square Footage | Year Built | Year Acquired | Occupancy <sup>(2)</sup> |
|-------------------------------------------|--------------------|-----------|-----------------|-------------------------|------------|---------------|--------------------------|
| CentrePointe                              | San Diego, CA      | Garden    | 224             | 126,700                 | 1974       | 1997          | 97%                      |
| Esplanade <sup>(6)</sup>                  | San Diego, CA      | Garden    | 616             | 479,600                 | 1986       | 2014          | 97%                      |
| Form 15                                   | San Diego, CA      | Mid-rise  | 242             | 184,190                 | 2014       | 2016          | 96%                      |
| Montanosa                                 | San Diego, CA      | Garden    | 472             | 414,968                 | 1990       | 2014          | 97%                      |
| Summit Park                               | San Diego, CA      | Garden    | 300             | 229,400                 | 1972       | 2002          | 97%                      |
| Essex Skyline <sup>(12)</sup>             | Santa Ana, CA      | High-rise | 349             | 512,791                 | 2008       | 2010          | 95%                      |
| Fairhaven Apartments <sup>(4)</sup>       | Santa Ana, CA      | Garden    | 164             | 135,700                 | 1970       | 2001          | 95%                      |
| Parkside Court <sup>(6)</sup>             | Santa Ana, CA      | Mid-rise  | 210             | 152,400                 | 1986       | 2014          | 97%                      |
| Pinnacle at MacArthur Place               | Santa Ana, CA      | Mid-rise  | 253             | 262,867                 | 2002       | 2014          | 97%                      |
| Hope Ranch                                | Santa Barbara, CA  | Garden    | 108             | 126,700                 | 1965       | 2007          | 98%                      |
| Bridgeport Coast <sup>(13)</sup>          | Santa Clarita, CA  | Mid-rise  | 188             | 168,198                 | 2006       | 2014          | 96%                      |
| Hidden Valley <sup>(14)</sup>             | Simi Valley, CA    | Garden    | 324             | 310,900                 | 2004       | 2004          | 97%                      |
| Meadowood <sup>(8)</sup>                  | Simi Valley, CA    | Garden    | 320             | 264,500                 | 1986       | 1996          | 97%                      |
| Shadow Point                              | Spring Valley, CA  | Garden    | 172             | 131,200                 | 1983       | 2002          | 96%                      |
| The Fairways at Westridge <sup>(13)</sup> | Valencia, CA       | Mid-rise  | 234             | 223,330                 | 2004       | 2014          | 97%                      |
| The Vistas of West Hills <sup>(13)</sup>  | Valencia, CA       | Mid-rise  | 220             | 221,119                 | 2009       | 2014          | 96%                      |
| Allegro                                   | Valley Village, CA | Mid-rise  | 97              | 127,812                 | 2010       | 2010          | 97%                      |
| Lofts at Pinehurst, The                   | Ventura, CA        | Garden    | 118             | 71,100                  | 1971       | 1997          | 98%                      |
| Pinehurst <sup>(15)</sup>                 | Ventura, CA        | Garden    | 28              | 21,200                  | 1973       | 2004          | 98%                      |
| Woodside Village                          | Ventura, CA        | Garden    | 145             | 136,500                 | 1987       | 2004          | 98%                      |
| Walnut Heights                            | Walnut, CA         | Garden    | 163             | 146,700                 | 1964       | 2003          | 96%                      |
| The Dylan                                 | West Hollywood, CA | Mid-rise  | 184             | 150,678                 | 2014       | 2014          | 96%                      |
| The Huxley                                | West Hollywood, CA | Mid-rise  | 187             | 154,776                 | 2014       | 2014          | 95%                      |
| Reveal                                    | Woodland Hills, CA | Mid-rise  | 438             | 414,892                 | 2010       | 2011          | 98%                      |
| Avondale at Warner Center                 | Woodland Hills, CA | Mid-rise  | 446             | 331,000                 | 1970       | 1999          | 97%                      |
|                                           |                    |           | 26,695          | 23,704,377              |            |               | 97%                      |
| Northern California                       |                    |           |                 |                         |            |               |                          |
| Belmont Terrace                           | Belmont, CA        | Mid-rise  | 71              | 72,951                  | 1974       | 2006          | 98%                      |
| Fourth & U                                | Berkeley, CA       | Mid-rise  | 171             | 146,255                 | 2010       | 2010          | 97%                      |
| The Commons                               | Campbell, CA       | Garden    | 264             | 153,168                 | 1973       | 2010          | 96%                      |
| Pointe at Cupertino                       | Cupertino, CA      | Garden    | 116             | 135,200                 | 1963       | 1998          | 97%                      |
| Connolly Station <sup>(16)</sup>          | Dublin, CA         | Mid-rise  | 309             | 286,348                 | 2014       | 2014          | 97%                      |
| Avenue 64                                 | Emeryville, CA     | Mid-rise  | 224             | 196,896                 | 2007       | 2014          | 97%                      |
| Emme <sup>(16)</sup>                      | Emeryville, CA     | Mid-rise  | 190             | 148,935                 | 2015       | 2015          | 97%                      |
| Foster's Landing                          | Foster City, CA    | Garden    | 490             | 415,130                 | 1987       | 2014          | 97%                      |
| Stevenson Place                           | Fremont, CA        | Garden    | 200             | 146,200                 | 1975       | 2000          | 96%                      |
| Mission Peaks                             | Fremont, CA        | Mid-rise  | 453             | 404,034                 | 1995       | 2014          | 96%                      |
| Mission Peaks II                          | Fremont, CA        | Garden    | 336             | 294,720                 | 1989       | 2014          | 97%                      |
| Paragon Apartments                        | Fremont, CA        | Mid-rise  | 301             | 267,047                 | 2013       | 2014          | 97%                      |
| Boulevard                                 | Fremont, CA        | Garden    | 172             | 131,200                 | 1978       | 1996          | 96%                      |
| Briarwood <sup>(9)</sup>                  | Fremont, CA        | Garden    | 160             | 111,160                 | 1978       | 2011          | 97%                      |
| The Woods <sup>(9)</sup>                  | Fremont, CA        | Garden    | 160             | 105,280                 | 1978       | 2011          | 97%                      |
| City Centre <sup>(13)</sup>               | Hayward, CA        | Mid-rise  | 192             | 175,420                 | 2000       | 2014          | 97%                      |
| City View                                 | Hayward, CA        | Garden    | 572             | 462,400                 | 1975       | 1998          | 96%                      |
| Lafayette Highlands                       | Lafayette, CA      | Garden    | 150             | 151,790                 | 1973       | 2014          | 98%                      |



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| Communities <sup>(1)</sup>              | Location             | Type      | Homes | Apartment Rentable<br>Square<br>Footage | Year<br>Built | Year<br>Acquired | Occupancy <sup>(2)</sup> |
|-----------------------------------------|----------------------|-----------|-------|-----------------------------------------|---------------|------------------|--------------------------|
| Apex                                    | Milpitas, CA         | Mid-rise  | 366   | 350,961                                 | 2014          | 2014             | 97%                      |
| Regency at Mountain View <sup>(7)</sup> | Mountain View,<br>CA | Mid-rise  | 142   | 127,600                                 | 1970          | 2013             | 95%                      |
| Bridgeport <sup>(8)</sup>               | Newark, CA           | Garden    | 184   | 139,000                                 | 1987          | 1987             | 96%                      |
| The Landing at Jack London<br>Square    | Oakland, CA          | Mid-rise  | 282   | 257,796                                 | 2001          | 2014             | 97%                      |
| The Grand                               | Oakland, CA          | High-rise | 243   | 205,026                                 | 2009          | 2009             | 98%                      |
| The Galloway <sup>(16)</sup>            | Pleasanton, CA       | Mid-rise  | 506   | 470,550                                 | 2016          | 2016             | 96%                      |
| Radius                                  | Redwood City, CA     | Mid-rise  | 264   | 245,862                                 | 2015          | 2015             | 97%                      |
| San Marcos                              | Richmond, CA         | Mid-rise  | 432   | 407,600                                 | 2003          | 2003             | 97%                      |
| Bennett Lofts                           | San Francisco, CA    | Mid-rise  | 165   | 184,713                                 | 2004          | 2012             | 96%                      |
| Fox Plaza                               | San Francisco, CA    | High-rise | 445   | 230,017                                 | 1968          | 2013             | 93%                      |
| MB 360                                  | San Francisco, CA    | Mid-rise  | 360   | 441,489                                 | 2014          | 2014             | 97%                      |
| Mosso <sup>(16)</sup>                   | San Francisco, CA    | High-rise | 463   | 373,181                                 | 2014          | 2014             | 97%                      |
| Park West                               | San Francisco, CA    | Mid-rise  | 126   | 90,060                                  | 1958          | 2012             | 95%                      |
| 101 San Fernando                        | San Jose, CA         | Mid-rise  | 323   | 296,078                                 | 2001          | 2010             | 95%                      |
| 360 Residences <sup>(17)</sup>          | San Jose, CA         | Mid-rise  | 213   | 281,108                                 | 2010          | 2017             | 95%                      |
| Bella Villagio                          | San Jose, CA         | Mid-rise  | 231   | 227,511                                 | 2004          | 2010             | 97%                      |
| Century Towers <sup>(18)</sup>          | San Jose, CA         | High-rise | 376   | 330,178                                 | 2017          | 2017             | 97%                      |
| Enso                                    | San Jose, CA         | Mid-rise  | 183   | 179,562                                 | 2014          | 2015             | 98%                      |
| Epic <sup>(16)</sup>                    | San Jose, CA         | Mid-rise  | 769   | 660,030                                 | 2013          | 2013             | 97%                      |
| Esplanade                               | San Jose, CA         | Mid-rise  | 278   | 279,000                                 | 2002          | 2004             | 96%                      |
| Fountains at River Oaks                 | San Jose, CA         | Mid-rise  | 226   | 209,954                                 | 1990          | 2014             | 97%                      |
| Marquis <sup>(19)</sup>                 | San Jose, CA         | Mid-rise  | 166   | 136,467                                 | 2015          | 2016             | 94%                      |
| Meridian at Midtown <sup>(17)</sup>     | San Jose, CA         | Mid-rise  | 218   | 184,148                                 | 2015          | 2018             | 88%                      |
| Mio                                     | San Jose, CA         | Mid-rise  | 103   | 92,405                                  | 2015          | 2016             | 98%                      |
| Museum Park                             | San Jose, CA         | Mid-rise  | 117   | 121,329                                 | 2002          | 2014             | 96%                      |
| One South Market <sup>(20)</sup>        | San Jose, CA         | High-rise | 312   | 283,268                                 | 2015          | 2015             | 96%                      |
| Palm Valley                             | San Jose, CA         | Mid-rise  | 1,098 | 1,132,284                               | 2008          | 2014             | 97%                      |
| Sage at Cupertino                       | San Jose, CA         | Garden    | 230   | 178,961                                 | 1971          | 2017             | 96%                      |
| The Carlyle <sup>(8)</sup>              | San Jose, CA         | Garden    | 132   | 129,200                                 | 2000          | 2000             | 96%                      |
| The Waterford                           | San Jose, CA         | Mid-rise  | 238   | 219,600                                 | 2000          | 2000             | 96%                      |
| Willow Lake                             | San Jose, CA         | Mid-rise  | 508   | 471,744                                 | 1989          | 2012             | 97%                      |
| Lakeshore Landing                       | San Mateo, CA        | Mid-rise  | 308   | 223,972                                 | 1988          | 2014             | 97%                      |
| Hillsdale Garden                        | San Mateo, CA        | Garden    | 697   | 611,505                                 | 1948          | 2006             | 97%                      |
| Park 20 <sup>(16)</sup>                 | San Mateo, CA        | Mid-rise  | 197   | 140,547                                 | 2015          | 2015             | 98%                      |
| Station Park Green - Phase I            | San Mateo, CA        | Mid-rise  | 121   | 111,636                                 | 2018          | 2018             | 68%                      |
| Deer Valley                             | San Rafael, CA       | Garden    | 171   | 167,238                                 | 1996          | 2014             | 97%                      |
| Bel Air                                 | San Ramon, CA        | Garden    | 462   | 391,000                                 | 1988          | 1995             | 97%                      |
| Canyon Oaks                             | San Ramon, CA        | Mid-rise  | 250   | 237,894                                 | 2005          | 2007             | 97%                      |
| Crow Canyon                             | San Ramon, CA        | Mid-rise  | 400   | 337,064                                 | 1992          | 2014             | 97%                      |
| Foothill Gardens                        | San Ramon, CA        | Garden    | 132   | 155,100                                 | 1985          | 1997             | 97%                      |
| Mill Creek at Windermere                | San Ramon, CA        | Mid-rise  | 400   | 381,060                                 | 2005          | 2007             | 97%                      |
| Twin Creeks                             | San Ramon, CA        | Garden    | 44    | 51,700                                  | 1985          | 1997             | 97%                      |
| 1000 Kiely                              | Santa Clara, CA      | Garden    | 121   | 128,486                                 | 1971          | 2011             | 98%                      |
| Le Parc                                 | Santa Clara, CA      | Garden    | 140   | 113,200                                 | 1975          | 1994             | 97%                      |

|                             |                 |        |     |         |      |      |     |
|-----------------------------|-----------------|--------|-----|---------|------|------|-----|
| Marina Cove <sup>(21)</sup> | Santa Clara, CA | Garden | 292 | 250,200 | 1974 | 1994 | 97% |
| Riley Square <sup>(9)</sup> | Santa Clara, CA | Garden | 156 | 126,900 | 1972 | 2012 | 97% |

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| Communities <sup>(1)</sup>            | Location          | Type     | Apartment Homes | Rentable Square Footage | Year Built | Year Acquired | Occupancy <sup>(2)</sup> |
|---------------------------------------|-------------------|----------|-----------------|-------------------------|------------|---------------|--------------------------|
| Villa Granada                         | Santa Clara, CA   | Mid-rise | 270             | 238,841                 | 2010       | 2014          | 97%                      |
| Chestnut Street Apartments            | Santa Cruz, CA    | Garden   | 96              | 87,640                  | 2002       | 2008          | 97%                      |
| Bristol Commons                       | Sunnyvale, CA     | Garden   | 188             | 142,600                 | 1989       | 1995          | 98%                      |
| Brookside Oaks <sup>(4)</sup>         | Sunnyvale, CA     | Garden   | 170             | 119,900                 | 1973       | 2000          | 98%                      |
| Lawrence Station                      | Sunnyvale, CA     | Mid-rise | 336             | 297,188                 | 2012       | 2014          | 97%                      |
| Magnolia Lane <sup>(22)</sup>         | Sunnyvale, CA     | Garden   | 32              | 31,541                  | 2001       | 2007          | 97%                      |
| Magnolia Square <sup>(4)</sup>        | Sunnyvale, CA     | Garden   | 156             | 110,824                 | 1963       | 2007          | 97%                      |
| Montclair                             | Sunnyvale, CA     | Mid-rise | 390             | 294,100                 | 1973       | 1988          | 97%                      |
| Reed Square                           | Sunnyvale, CA     | Garden   | 100             | 95,440                  | 1970       | 2011          | 98%                      |
| Solstice                              | Sunnyvale, CA     | Mid-rise | 280             | 257,659                 | 2014       | 2014          | 97%                      |
| Summerhill Park                       | Sunnyvale, CA     | Garden   | 100             | 78,500                  | 1988       | 1988          | 97%                      |
| Via                                   | Sunnyvale, CA     | Mid-rise | 284             | 309,421                 | 2011       | 2011          | 98%                      |
| Windsor Ridge                         | Sunnyvale, CA     | Mid-rise | 216             | 161,800                 | 1989       | 1989          | 98%                      |
| Vista Belvedere                       | Tiburon, CA       | Mid-rise | 76              | 78,300                  | 1963       | 2004          | 97%                      |
| Verandas <sup>(13)</sup>              | Union City, CA    | Mid-rise | 282             | 199,092                 | 1989       | 2014          | 97%                      |
| Agora <sup>(23)</sup>                 | Walnut Creek, CA  | Mid-rise | 49              | 106,228                 | 2016       | 2016          | 98%                      |
|                                       |                   |          | 21,146          | 18,777,392              |            |               | 96%                      |
| Seattle, Washington Metropolitan Area |                   |          |                 |                         |            |               |                          |
| Belcarra                              | Bellevue, WA      | Mid-rise | 296             | 241,567                 | 2009       | 2014          | 96%                      |
| BellCentre                            | Bellevue, WA      | Mid-rise | 248             | 181,288                 | 2001       | 2014          | 96%                      |
| Cedar Terrace                         | Bellevue, WA      | Garden   | 180             | 174,200                 | 1984       | 2005          | 96%                      |
| Courtyard off Main                    | Bellevue, WA      | Mid-rise | 110             | 108,388                 | 2000       | 2010          | 96%                      |
| Ellington                             | Bellevue, WA      | Mid-rise | 220             | 165,794                 | 1994       | 2014          | 97%                      |
| Emerald Ridge                         | Bellevue, WA      | Garden   | 180             | 144,000                 | 1987       | 1994          | 97%                      |
| Foothill Commons                      | Bellevue, WA      | Mid-rise | 394             | 288,300                 | 1978       | 1990          | 96%                      |
| Palisades, The                        | Bellevue, WA      | Garden   | 192             | 159,700                 | 1977       | 1990          | 97%                      |
| Park Highland                         | Bellevue, WA      | Mid-rise | 250             | 224,750                 | 1993       | 2014          | 96%                      |
| Piedmont                              | Bellevue, WA      | Garden   | 396             | 348,969                 | 1969       | 2014          | 96%                      |
| Sammamish View                        | Bellevue, WA      | Garden   | 153             | 133,500                 | 1986       | 1994          | 97%                      |
| Woodland Commons                      | Bellevue, WA      | Garden   | 302             | 217,878                 | 1978       | 1990          | 97%                      |
| Bothell Ridge <sup>(6)</sup>          | Bothell, WA       | Garden   | 214             | 167,370                 | 1988       | 2014          | 96%                      |
| Canyon Pointe                         | Bothell, WA       | Garden   | 250             | 210,400                 | 1990       | 2003          | 96%                      |
| Inglenook Court                       | Bothell, WA       | Garden   | 224             | 183,600                 | 1985       | 1994          | 96%                      |
| Pinnacle Sonata                       | Bothell, WA       | Mid-rise | 268             | 343,095                 | 2000       | 2014          | 96%                      |
| Salmon Run at Perry Creek             | Bothell, WA       | Garden   | 132             | 117,100                 | 2000       | 2000          | 97%                      |
| Stonehedge Village                    | Bothell, WA       | Garden   | 196             | 214,800                 | 1986       | 1997          | 97%                      |
| Highlands at Wynhaven                 | Issaquah, WA      | Mid-rise | 333             | 424,674                 | 2000       | 2008          | 97%                      |
| Park Hill at Issaquah                 | Issaquah, WA      | Garden   | 245             | 277,700                 | 1999       | 1999          | 96%                      |
| Wandering Creek                       | Kent, WA          | Garden   | 156             | 124,300                 | 1986       | 1995          | 97%                      |
| Ascent                                | Kirkland, WA      | Garden   | 90              | 75,840                  | 1988       | 2012          | 97%                      |
| Bridle Trails                         | Kirkland, WA      | Garden   | 108             | 99,700                  | 1986       | 1997          | 96%                      |
| Corbella at Juanita Bay               | Kirkland, WA      | Garden   | 169             | 103,339                 | 1978       | 2010          | 97%                      |
| Evergreen Heights                     | Kirkland, WA      | Garden   | 200             | 188,300                 | 1990       | 1997          | 97%                      |
| Slater 116                            | Kirkland, WA      | Mid-rise | 108             | 81,415                  | 2013       | 2013          | 97%                      |
| Montebello                            | Kirkland, WA      | Garden   | 248             | 272,734                 | 1996       | 2012          | 96%                      |
| Aviara <sup>(24)</sup>                | Mercer Island, WA | Mid-rise | 166             | 147,033                 | 2013       | 2014          | 96%                      |

|                       |                |        |     |         |      |      |     |
|-----------------------|----------------|--------|-----|---------|------|------|-----|
| Laurels at Mill Creek | Mill Creek, WA | Garden | 164 | 134,300 | 1981 | 1996 | 96% |
|-----------------------|----------------|--------|-----|---------|------|------|-----|

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| Communities <sup>(1)</sup>            | Location       | Type      | Apartment Homes | Rentable Square Footage | Year Built | Year Acquired | Year Occupancy <sup>(2)</sup> |
|---------------------------------------|----------------|-----------|-----------------|-------------------------|------------|---------------|-------------------------------|
| Parkwood at Mill Creek                | Mill Creek, WA | Garden    | 240             | 257,160                 | 1989       | 2014          | 96%                           |
| The Elliot at Mukilteo <sup>(4)</sup> | Mukilteo, WA   | Garden    | 301             | 245,900                 | 1981       | 1997          | 97%                           |
| Castle Creek                          | Newcastle, WA  | Garden    | 216             | 191,900                 | 1998       | 1998          | 97%                           |
| Delano                                | Redmond, WA    | Mid-rise  | 126             | 116,340                 | 2005       | 2011          | 98%                           |
| Elevation                             | Redmond, WA    | Garden    | 158             | 138,916                 | 1986       | 2010          | 97%                           |
| Redmond Hill <sup>(9)</sup>           | Redmond, WA    | Garden    | 442             | 350,275                 | 1985       | 2011          | 96%                           |
| Shadowbrook                           | Redmond, WA    | Garden    | 418             | 338,880                 | 1986       | 2014          | 96%                           |
| The Trails of Redmond                 | Redmond, WA    | Garden    | 423             | 376,000                 | 1985       | 2014          | 97%                           |
| Vesta <sup>(9)</sup>                  | Redmond, WA    | Garden    | 440             | 381,675                 | 1998       | 2011          | 97%                           |
| Brighton Ridge                        | Renton, WA     | Garden    | 264             | 201,300                 | 1986       | 1996          | 96%                           |
| Fairwood Pond                         | Renton, WA     | Garden    | 194             | 189,200                 | 1997       | 2004          | 98%                           |
| Forest View                           | Renton, WA     | Garden    | 192             | 182,500                 | 1998       | 2003          | 97%                           |
| Pinnacle on Lake Washington           | Renton, WA     | Mid-rise  | 180             | 190,908                 | 2001       | 2014          | 96%                           |
| 8th & Republican <sup>(17)</sup>      | Seattle, WA    | High-rise | 211             | 161,371                 | 2016       | 2017          | 97%                           |
| Annaliese                             | Seattle, WA    | High-rise | 56              | 48,216                  | 2009       | 2013          | 98%                           |
| The Audrey at Belltown                | Seattle, WA    | Mid-rise  | 137             | 94,119                  | 1992       | 2014          | 97%                           |
| The Bernard                           | Seattle, WA    | Mid-rise  | 63              | 43,151                  | 2008       | 2011          | 97%                           |
| Cairns, The                           | Seattle, WA    | Mid-rise  | 99              | 70,806                  | 2006       | 2007          | 96%                           |
| Collins on Pine                       | Seattle, WA    | Mid-rise  | 76              | 48,733                  | 2013       | 2014          | 98%                           |
| Domaine                               | Seattle, WA    | Mid-rise  | 92              | 79,421                  | 2009       | 2012          | 97%                           |
| Expo <sup>(18)</sup>                  | Seattle, WA    | Mid-rise  | 275             | 190,176                 | 2012       | 2012          | 96%                           |
| Fountain Court                        | Seattle, WA    | Mid-rise  | 320             | 207,000                 | 2000       | 2000          | 96%                           |
| Patent 523 <sup>(25)</sup>            | Seattle, WA    | Mid-rise  | 295             | 191,109                 | 2010       | 2010          | 97%                           |
| Taylor 28                             | Seattle, WA    | Mid-rise  | 197             | 155,630                 | 2008       | 2014          | 97%                           |
| Vox Apartments                        | Seattle, WA    | Mid-rise  | 58              | 42,173                  | 2013       | 2013          | 96%                           |
| Wharfside Pointe                      | Seattle, WA    | Mid-rise  | 155             | 119,200                 | 1990       | 1994          | 96%                           |
|                                       |                |           | 11,820          | 10,166,093              |            |               | 97%                           |
| Total/Weighted Average                |                |           | 59,661          | 52,647,862              |            |               | 97%                           |

| Other real estate assets <sup>(1)</sup> | Location   | Tenants | Square Footage | Year Built | Year Acquired | Year Occupancy <sup>(2)</sup> |
|-----------------------------------------|------------|---------|----------------|------------|---------------|-------------------------------|
| Derian Office Building <sup>(26)</sup>  | Irvine, CA | 6       | 106,716        | 1983       | 2000          | 83%                           |
|                                         |            | 6       | 106,716        |            |               | 83%                           |

## Footnotes to the Company's Portfolio Listing as of December 31, 2018

(1) Unless otherwise specified, the Company has a 100% ownership interest in each community.

For communities, occupancy rates are based on financial occupancy for the year ended December 31, 2018; for the

(2) commercial buildings occupancy rates are based on physical occupancy as of December 31, 2018. For an explanation of how financial occupancy is calculated, see "Occupancy Rates" in this Item 2.

(3) The community is subject to a ground lease, which, unless extended, will expire in 2082.

(4) The Company holds a 1% special limited partner interest in the partnerships which own these apartment communities. These investments were made under arrangements whereby Essex Management Company, a wholly-owned subsidiary of Essex, became the 1% sole general partner and the other limited partners were granted the right to require the applicable partnership to redeem their interest for cash. Subject to certain conditions, the

Company may, however, elect to deliver an equivalent number of shares of the Company's common stock in satisfaction of the applicable partnership's cash redemption obligation.

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- (5) This community is owned by BEX III, LLC ("BEX III"). The Company has a 50% interest in BEX III, which is accounted for using the equity method of accounting.
- (6) This community is owned by BEXAEW. The Company has a 50% interest in BEXAEW, which is accounted for using the equity method of accounting.
- (7) This community is owned by Wesco III. The Company has a 50% interest in Wesco III, which is accounted for using the equity method of accounting.
- (8) This community is owned by BEX II, LLC ("BEX II"). The Company has a 50% interest in BEX II, which is accounted for using the equity method of accounting.
- (9) This community is owned by Wesco I, LLC ("Wesco I"). The Company has a 58% interest in Wesco I, which is accounted for using the equity method of accounting.
- (10) This community is subject to a ground lease, which, unless extended, will expire in 2067.
- (11) This community is subject to a ground lease, which, unless extended, will expire in 2027.
- (12) The Company has a 97% interest and an Executive Vice President of the Company has a 3% interest in this community.
- (13) This community is owned by Wesco IV, LLC ("Wesco IV") The Company has a 50% interest in Wesco IV, which is accounted for using the equity method of accounting.
- (14) The Company has a 75% member interest in this community.
- (15) This community is subject to a ground lease, which, unless extended, will expire in 2028.  
This community is owned by an entity that is co-owned by the Company and the Canadian Pension Plan
- (16) Investment Board ("CPPIB" or "CPP"). The Company has a 55% ownership in this community, which is accounted for using the equity method of accounting.
- (17) This community is owned by Wesco V, LLC ("Wesco V"). The Company has a 50% interest in Wesco V, which is accounted for using the equity method of accounting.
- (18) The Company has 50% ownership in this community, which is accounted for using the equity method of accounting.
- (19) In December 2018, the Company purchased its joint venture partner's 49.9% membership interest in the Marquis co-investment. As a result of this purchase, the Company consolidates Marquis.
- (20) The Company has a 55% membership interest in this community, which is accounted for using the equity method of accounting.
- (21) A portion of this community on which 84 apartment homes are presently located is subject to a ground lease, which, unless extended, will expire in 2028.
- (22) The community is subject to a ground lease, which, unless extended, will expire in 2070.
- (23) This community is owned by an entity that is co-owned by the Company and CPP. The Company has a 51% membership interest in this community, which is accounted for using the equity method of accounting.
- (24) This community is subject to a ground lease, which, unless extended, will expire in 2070.
- (25) The Company has 99% ownership in this community.
- (26) The Company occupies 13% of space in this property.

## Item 3. Legal Proceedings

The information regarding lawsuits, other proceedings and claims, set forth in Note 16, "Commitments and Contingencies", to our consolidated financial statements included in Part IV, Item 15 of this Annual Report on Form 10-K is incorporated by reference into this Item 3. In addition to such matters referred to in Note 16, the Company is subject to various other legal and/or regulatory proceedings arising in the course of its business operations. We believe that, with respect to such matters that we are currently a party to, the ultimate disposition of any such matter will not result in a material adverse effect on the Company's financial condition, results of operations or cash flows.

## Item 4. Mine Safety Disclosures

Not Applicable.

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## Part II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

## Market Information

The shares of the Company's common stock are traded on the New York Stock Exchange ("NYSE") under the symbol ESS. Essex's common stock has been traded on the NYSE since June 13, 1994. The closing price of Essex's common stock as reported by the NYSE on February 15, 2019 was \$278.82.

There is no established public trading market for the Operating Partnership's limited partnership units ("OP Units").

## Holders

The approximate number of holders of record of the shares of Essex's common stock was 1,313 as of February 15, 2019. This number does not include stockholders whose shares are held in investment accounts by other entities. Essex believes the actual number of stockholders is greater than the number of holders of record.

As of February 15, 2019, there were 184 holders of record of OP Units, including Essex.

## Return of Capital

Under provisions of the Code, the portion of the cash dividend, if any, that exceeds earnings and profits is considered a return of capital. The return of capital is generated due to a variety of factors, including the deduction of non-cash expenses, primarily depreciation, in the determination of earnings and profits.

The status of the cash dividends distributed for the years ended December 31, 2018, 2017, and 2016 related to common stock, and Series H preferred stock for tax purposes are as follows:

|                                        | 2018   |   | 2017   |   | 2016     |
|----------------------------------------|--------|---|--------|---|----------|
| Common Stock                           |        |   |        |   |          |
| Ordinary income                        | 79.72  | % | 84.04  | % | 86.68 %  |
| Capital gain                           | 15.35  | % | 13.20  | % | 7.11 %   |
| Unrecaptured section 1250 capital gain | 4.93   | % | 2.76   | % | 6.21 %   |
|                                        | 100.00 | % | 100.00 | % | 100.00 % |
|                                        |        |   |        |   |          |
|                                        | 2018   |   | 2017   |   | 2016     |
| Series H Preferred stock               |        |   |        |   |          |
| Ordinary income                        | —      | % | —      | % | 86.68 %  |
| Capital gains                          | —      | % | —      | % | 7.11 %   |
| Unrecaptured section 1250 capital gain | —      | % | —      | % | 6.21 %   |
|                                        | —      | % | —      | % | 100.00 % |

## Dividends and Distributions

Future dividends/distributions by Essex and the Operating Partnership will be at the discretion of the Board of Directors of Essex and will depend on the actual cash flows from operations of the Company, its financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code, applicable legal restrictions and such other factors as the Board of Directors deems relevant. There are currently no contractual

restrictions on Essex's and the Operating Partnership's present or future ability to pay dividends and distributions, and we do not anticipate that our ability to pay dividends/distributions will be impaired; however, there can be no assurances in that regard.

The Board of Directors declared a dividend/distribution for the fourth quarter of 2018 of \$1.86 per share. The dividend/distribution was paid on January 15, 2019 to stockholders/unitholders of record as of January 2, 2019.

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### Dividend Reinvestment and Share Purchase Plan

Essex has adopted a dividend reinvestment and share purchase plan designed to provide holders of common stock with a convenient and economical means to reinvest all or a portion of their cash dividends in shares of common stock and to acquire additional shares of common stock through voluntary purchases. Computershare, LLC, which serves as Essex's transfer agent, administers the dividend reinvestment and share purchase plan. For a copy of the plan, contact Computershare, LLC at (312) 360-5354.

### Securities Authorized for Issuance under Equity Compensation Plans

The information required by this section is incorporated herein by reference from our Proxy Statement, relating to our 2019 Annual Meeting of Shareholders, under the headings "Equity Compensation Plan Information," to be filed with the SEC within 120 days of December 31, 2018.

### Issuance of Registered Equity Securities

In September 2018, the Company entered into a new equity distribution agreement in connection with the 2018 ATM Program pursuant to which the Company may offer and sell shares of its common stock having an aggregate gross sales price of up to \$900.0 million. In connection with the 2018 ATM Program, the Company may also enter into related forward sale agreements whereby, at the Company's discretion, it may sell shares of its common stock under the 2018 ATM Program under forward sales agreements. The use of a forward sale agreement would allow the Company to lock in a share price on the sale of shares of its common stock at the time the agreement is executed, but defer receiving the proceeds from the sale of shares until a later date. On February 19, 2019, Essex's Board of Directors approved the replenishment of the stock repurchase plan such that, as of such date, the Company had \$250.0 million of purchase authority remaining under the replenished plan.

During 2018, the Company issued no shares of common stock under the 2018 ATM Program or the prior 2016 ATM Program. As of December 31, 2018, the Company had no outstanding forward sale agreements to sell any shares of common stock.

### Issuer Purchases of Equity Securities

In December 2015, Essex's Board of Directors authorized a stock repurchase plan to allow Essex to acquire shares in an aggregate of up to \$250.0 million. Under this program, through December 31, 2018, the Company had repurchased and retired 215,583 shares of common stock totaling \$52.3 million, including commissions, at an average stock price of \$242.49 per share. As of December 31, 2018, the Company had \$197.7 million of purchase authority remaining under the plan.

### Performance Graph

The line graph below compares the cumulative total stockholder return on Essex's common stock for the last five years with the cumulative total return on the S&P 500 and the NAREIT All Equity REIT index over the same period. This comparison assumes that the value of the investment in the common stock and each index was \$100 on December 31, 2013 and that all dividends were reinvested.

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| Index                        | Period Ending |            |            |            |            |            |
|------------------------------|---------------|------------|------------|------------|------------|------------|
|                              | 12/31/2013    | 12/31/2014 | 12/31/2015 | 12/31/2016 | 12/31/2017 | 12/31/2018 |
| Essex Property Trust, Inc.   | 100.00        | 148.00     | 175.93     | 175.70     | 187.65     | 196.60     |
| NAREIT All Equity REIT Index | 100.00        | 128.03     | 131.64     | 143.00     | 155.41     | 149.12     |
| S&P 500 Index                | 100.00        | 113.69     | 115.26     | 129.05     | 157.22     | 150.33     |

<sup>(1)</sup> Common stock performance data is provided by S&P Global Market Intelligence (formerly SNL Financial).

The graph and other information furnished under the above caption "Performance Graph" in this Part II Item 5 of this Form 10-K shall not be deemed to be "soliciting material" or to be "filed" with the SEC or subject to Regulation 14A or 14C, or to the liabilities of the Exchange Act.

#### Unregistered Sales of Equity Securities

During the years ended December 31, 2018 and 2017, the Operating Partnership issued OP Units in private placements in reliance on the exemption from registration provided by Section 4(a)(2) of the Securities Act, in the amounts and for the consideration set forth below:

During the years ended December 31, 2018 and 2017, Essex issued an aggregate of 39,175 and 176,489 shares of its common stock upon the exercise of stock options, respectively. Essex contributed the proceeds from the option exercises of \$6.2 million and \$26.6 million to the Operating Partnership in exchange for an aggregate of 39,175 and 176,489 OP Units, as required by the Operating Partnership's partnership agreement, during the years ended December 31, 2018 and 2017, respectively.

During the years ended December 31, 2018 and 2017, Essex issued an aggregate of 1,981 and 2,973 shares of its common stock in connection with restricted stock awards for no cash consideration, respectively. For each share of common stock issued by Essex in connection with such awards, the Operating Partnership issued OP Units to Essex as required by the Operating

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Partnership's partnership agreement, for an aggregate of 1,981 and 2,973 OP Units during the years ended December 31, 2018 and 2017, respectively.

During the years ended December 31, 2018 and 2017, Essex issued an aggregate of 5,250 and 1,500 shares of its common stock in connection with the exchange of OP Units and DownREIT limited partnership units by limited partners into shares of common stock. For each share of common stock issued by Essex in connection with such exchange, the Operating Partnership issued OP Units to Essex as required by the Operating Partnership's partnership agreement, for an aggregate of 5,250 and 1,500 OP Units during the year ended December 31, 2018 and 2017, respectively.

No shares of the Company's common stock were issued or sold by Essex pursuant to the 2018 ATM Program or the prior 2016 ATM Program during the year ended December 31, 2018. For the year ended December 31, 2017, the Company issued 345,444 shares of Essex's common stock through the 2016 ATM Program. Essex contributed the net proceeds from these share issuances of \$89.1 million to the Operating Partnership in exchange for an aggregate of 345,444 OP units, as required by the Operating Partnership's partnership agreement. As of December 31, 2018, the Company had no outstanding forward purchase agreements to sell any shares of common stock.

### Stock Repurchases

The following table summarizes the Company's purchases of its common stock during the three months ended December 31, 2018:

|                                      | Total Number of<br>Shares Purchased | Average Price<br>Paid Per Share | Total Number of Shares<br>Purchased as Part of a<br>Publicly Announced<br>Program <sup>(1)</sup> | Maximum<br>Dollar Value of<br>Shares that<br>May Yet Be<br>Purchased<br>Under the<br>Program (in<br>Millions) |
|--------------------------------------|-------------------------------------|---------------------------------|--------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| October 1, 2018 - October 31, 2018   | —                                   | —                               | —                                                                                                | —                                                                                                             |
| November 1, 2018 - November 30, 2018 | 74,811                              | 249.20                          | 74,811                                                                                           | 226.5                                                                                                         |
| December 1, 2018 - December 31, 2018 | 118,838                             | 242.48                          | 118,838                                                                                          | 197.7                                                                                                         |
| Total                                | 193,649                             | \$ 245.08                       | 193,649                                                                                          | \$ 197.7                                                                                                      |

(1) In December 2015, Essex's Board of Directors authorized a stock repurchase plan to allow Essex to acquire shares in an aggregate of up to \$250.0 million. Under this program, as of December 31, 2018, the Company had \$197.7 million of purchase authority remaining. On February 19, 2019, Essex's Board of Directors approved the replenishment of the stock repurchase plan such that, as of such date, the Company had \$250.0 million of purchase authority remaining under the replenished plan.

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## Item 6. Selected Financial Data

The following tables set forth summary financial and operating information for Essex and the Operating Partnership from January 1, 2014 through December 31, 2018.

## Essex Property Trust, Inc. and Subsidiaries

|                                                                   | Years Ended December 31,                    |              |              |              |              |
|-------------------------------------------------------------------|---------------------------------------------|--------------|--------------|--------------|--------------|
|                                                                   | 2018                                        | 2017         | 2016         | 2015         | 2014         |
|                                                                   | (\$ in thousands, except per share amounts) |              |              |              |              |
| OPERATING DATA:                                                   |                                             |              |              |              |              |
| Rental and other property                                         | \$1,390,870                                 | \$1,354,325  | \$1,285,723  | \$1,185,498  | \$961,591    |
| Management and other fees from affiliates                         | 9,183                                       | 9,574        | 8,278        | 8,909        | 9,347        |
| Net income                                                        | 413,599                                     | 458,043      | 438,410      | 248,239      | 134,438      |
| Net income available to common stockholders                       | \$390,153                                   | \$433,059    | \$411,124    | \$226,865    | \$116,859    |
| Per share data:                                                   |                                             |              |              |              |              |
| Basic:                                                            |                                             |              |              |              |              |
| Net income available to common stockholders                       | \$5.91                                      | \$6.58       | \$6.28       | \$3.50       | \$2.07       |
| Weighted average common stock outstanding                         | 66,041                                      | 65,829       | 65,472       | 64,872       | 56,547       |
| Diluted:                                                          |                                             |              |              |              |              |
| Net income available to common stockholders                       | \$5.90                                      | \$6.57       | \$6.27       | \$3.49       | \$2.06       |
| Weighted average common stock outstanding                         | 66,085                                      | 65,898       | 65,588       | 65,062       | 56,697       |
| Cash dividend per common share                                    | \$7.44                                      | \$7.00       | \$6.40       | \$5.76       | \$5.11       |
|                                                                   |                                             |              |              |              |              |
|                                                                   | As of December 31,                          |              |              |              |              |
|                                                                   | 2018                                        | 2017         | 2016         | 2015         | 2014         |
|                                                                   | (\$ in thousands)                           |              |              |              |              |
| BALANCE SHEET DATA:                                               |                                             |              |              |              |              |
| Investment in rental properties (before accumulated depreciation) | \$13,366,101                                | \$13,362,073 | \$12,687,722 | \$12,338,129 | \$11,249,071 |
| Net investment in rental properties                               | 10,156,553                                  | 10,592,776   | 10,376,176   | 10,388,237   | 9,684,265    |
| Real estate under development                                     | 454,629                                     | 355,735      | 190,505      | 242,326      | 429,096      |
| Co-investments                                                    | 1,300,140                                   | 1,155,984    | 1,161,275    | 1,036,047    | 1,042,423    |
| Total assets                                                      | 12,383,596                                  | 12,495,706   | 12,217,408   | 12,008,384   | 11,530,299   |
| Total indebtedness, net                                           | 5,605,942                                   | 5,689,126    | 5,563,260    | 5,318,757    | 5,084,256    |
| Redeemable noncontrolling interest                                | 35,475                                      | 39,206       | 44,684       | 45,452       | 23,256       |
| Cumulative redeemable preferred stock                             | —                                           | —            | —            | 73,750       | 73,750       |
| Stockholders' equity                                              | 6,267,073                                   | 6,277,406    | 6,192,178    | 6,237,733    | 6,022,672    |

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|                                                                                                            | As of and for the years ended December 31,  |            |            |           |           |
|------------------------------------------------------------------------------------------------------------|---------------------------------------------|------------|------------|-----------|-----------|
|                                                                                                            | 2018                                        | 2017       | 2016       | 2015      | 2014      |
|                                                                                                            | (\$ in thousands, except per share amounts) |            |            |           |           |
| OTHER DATA:                                                                                                |                                             |            |            |           |           |
| Funds from operations ("FFO") <sup>(1)</sup> attributable to common stockholders and unitholders:          |                                             |            |            |           |           |
| Net income available to common stockholders                                                                | \$390,153                                   | \$433,059  | \$411,124  | \$226,865 | \$116,859 |
| Adjustments:                                                                                               |                                             |            |            |           |           |
| Depreciation and amortization                                                                              | 479,884                                     | 468,881    | 441,682    | 453,423   | 360,592   |
| Gains not included in FFO attributable to common stockholders and unitholders                              | (73,683 )                                   | (159,901 ) | (167,607 ) | (81,347 ) | (50,064 ) |
| Deferred tax expense on sale of real estate and land - taxable REIT subsidiary activity                    | —                                           | —          | 4,410      | —         | —         |
| Depreciation and amortization add back from unconsolidated co-investments                                  | 62,954                                      | 55,531     | 50,956     | 49,826    | 33,975    |
| Noncontrolling interest related to Operating Partnership units                                             | 13,452                                      | 14,825     | 14,089     | 7,824     | 4,911     |
| Insurance reimbursements                                                                                   | —                                           | —          | —          | (1,751 )  | —         |
| Depreciation attributable to third party ownership and other                                               | (940 )                                      | (286 )     | (9 )       | (781 )    | (1,331 )  |
| Funds from operations attributable to common stockholders and unitholders                                  | \$871,820                                   | \$812,109  | \$754,645  | \$654,059 | \$464,942 |
| Non-core items:                                                                                            |                                             |            |            |           |           |
| Merger and integration expenses                                                                            | —                                           | —          | —          | 3,798     | 53,530    |
| Expensed acquisition and investment related costs                                                          | 194                                         | 1,569      | 1,841      | 2,414     | 1,878     |
| Gain on sale of marketable securities, note prepayment, and other investments                              | (737 )                                      | (1,909 )   | (5,719 )   | (598 )    | (886 )    |
| Unrealized losses on marketable securities                                                                 | 5,159                                       | —          | —          | —         | —         |
| Gain on sale of land                                                                                       | —                                           | —          | —          | —         | (2,533 )  |
| Interest rate hedge ineffectiveness <sup>(2)</sup>                                                         | 148                                         | (78 )      | (250 )     | —         | —         |
| Loss on early retirement of debt                                                                           | —                                           | 1,796      | 606        | 6,114     | 268       |
| Gain on early retirement of debt from unconsolidated co-investment                                         | (3,662 )                                    | —          | —          | —         | —         |
| Co-investment promote income                                                                               | (20,541 )                                   | —          | —          | (192 )    | (10,640 ) |
| Income from early redemption of preferred equity investments                                               | (1,652 )                                    | (356 )     | —          | (1,954 )  | (5,250 )  |
| Excess of redemption value of preferred stock over carrying value                                          | —                                           | —          | 2,541      | —         | —         |
| General and administrative and other, net                                                                  | 8,745                                       | (1,083 )   | —          | (651 )    | 1,758     |
| Insurance reimbursements and legal settlements, net                                                        | (561 )                                      | (25 )      | (4,470 )   | (2,319 )  | 94        |
| Core funds from operations ("Core FFO") <sup>(1)</sup> attributable to common stockholders and unitholders | \$858,913                                   | \$812,023  | \$749,194  | \$660,671 | \$503,161 |
| Weighted average number of shares outstanding, diluted (FFO) <sup>(3)</sup>                                | 68,322                                      | 68,194     | 67,890     | 67,310    | 58,921    |
| Funds from operations attributable to common stockholders and unitholders                                  | \$12.76                                     | \$11.91    | \$11.12    | \$9.72    | \$7.89    |
| per share - diluted                                                                                        |                                             |            |            |           |           |
| Core funds from operations attributable to common stockholders and unitholders                             | \$12.57                                     | \$11.91    | \$11.04    | \$9.82    | \$8.54    |

per share - diluted

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FFO is a financial measure that is commonly used in the REIT industry. The Company presents FFO and FFO excluding non-core items ("referred to as "Core FFO") as supplemental operating performance measures. FFO and (1) Core FFO are not used by the Company as, nor should they be considered to be, alternatives to net income computed under U.S. GAAP as an indicator of the Company's operating performance or as alternatives to cash from operating activities computed under U.S. GAAP as an indicator of the Company's ability to fund its cash needs.

FFO and Core FFO are not meant to represent a comprehensive system of financial reporting and do not present, nor do they intend to present, a complete picture of the Company's financial condition and operating performance. The Company believes that net income computed under U.S. GAAP is the primary measure of performance and that FFO and Core FFO are only meaningful when they are used in conjunction with net income. The Company considers FFO and Core FFO to be useful financial performance measurements of an equity REIT because, together with net income and cash flows, FFO and Core FFO provide investors with additional bases to evaluate operating performance and ability of a REIT to incur and service debt and to fund acquisitions and other capital expenditures and to pay dividends. By excluding gains or losses related to sales of depreciated operating properties and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help investors compare the operating performance of a real estate company between periods or as compared to different companies. By further adjusting for items that are not considered part of the Company's core business operations, Core FFO allows investors to compare the core operating performance of the Company to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual operating results. The Company believes that its consolidated financial statements, prepared in accordance with U.S. GAAP, provide the most meaningful picture of its financial condition and its operating performance.

In calculating FFO, the Company follows the definition for this measure published by the National Association of Real Estate Investment Trusts ("NAREIT"), which is the leading REIT industry association. The Company believes that, under the NAREIT FFO definition, the two most significant adjustments made to net income are (i) the exclusion of historical cost depreciation and (ii) the exclusion of gains and losses from the sale of previously depreciated properties. The Company agrees that these two NAREIT adjustments are useful to investors for the following reasons:

- historical cost accounting for real estate assets in accordance with U.S. GAAP assumes, through depreciation charges, that the value of real estate assets diminishes predictably over time. NAREIT stated in its White Paper on Funds from Operations "since real estate asset values have historically risen or fallen with market conditions, many (a) industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves." Consequently, NAREIT's definition of FFO reflects the fact that real estate, as an asset class, generally appreciates over time and depreciation charges required by U.S. GAAP do not reflect the underlying economic realities.
- REITs were created as a legal form of organization in order to encourage public ownership of real estate as an asset class through investment in firms that were in the business of long-term ownership and management of real estate. (b) The exclusion, in NAREIT's definition of FFO, of gains and losses from the sales of previously depreciated operating real estate assets allows investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assists in comparing those operating results between periods.

Management believes that it has consistently applied the NAREIT definition of FFO to all periods presented. However, there is judgment involved and other REITs' calculation of FFO may vary from the NAREIT definition for this measure, and thus their disclosure of FFO may not be comparable to the Company's calculation.

The table to which this footnote relates is a reconciliation of net income available to common stockholders to FFO and Core FFO for the years ended December 31, 2018, 2017, 2016, 2015, and 2014.

Interest rate swaps generally are adjusted to fair value through other comprehensive income (loss). However, because certain of the Company's interest rate swaps do not have a 0% LIBOR floor, while related hedged debt in (2) these cases is subject to a 0% LIBOR floor, the portion of the change in fair value of these interest rate swaps attributable to this mismatch, if any, is recorded as a non-cash interest rate hedge ineffectiveness through interest expense.

Assumes conversion of all dilutive outstanding operating partnership interests in the Operating Partnership into (3) shares of the Company's common stock and excludes all DownREIT limited partnership units for which the Operating Partnership has the ability and intention to redeem the units for cash and does not consider them to be common stock equivalents.

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## Essex Portfolio, L.P. and Subsidiaries

|                                            | Years Ended December 31,                   |             |             |             |           |
|--------------------------------------------|--------------------------------------------|-------------|-------------|-------------|-----------|
|                                            | 2018                                       | 2017        | 2016        | 2015        | 2014      |
|                                            | (\$ in thousands, except per unit amounts) |             |             |             |           |
| OPERATING DATA:                            |                                            |             |             |             |           |
| Rental and other property                  | \$1,390,870                                | \$1,354,325 | \$1,285,723 | \$1,185,498 | \$961,591 |
| Management and other fees from affiliates  | 9,183                                      | 9,574       | 8,278       | 8,909       | 9,347     |
| Net income                                 | 413,599                                    | 458,043     | 438,410     | 248,239     | 134,438   |
| Net income available to common unitholders | \$403,605                                  | \$447,884   | \$425,213   | \$234,689   | \$121,726 |
| Per unit data:                             |                                            |             |             |             |           |
| Basic:                                     |                                            |             |             |             |           |
| Net income available to common unitholders | \$5.91                                     | \$6.58      | \$6.28      | \$3.50      | \$2.07    |
| Weighted average common units outstanding  | 68,316                                     | 68,082      | 67,696      | 67,054      | 58,772    |
| Diluted:                                   |                                            |             |             |             |           |
| Net income available to common unitholders | \$5.90                                     | \$6.57      | \$6.27      | \$3.49      | \$2.07    |
| Weighted average common units outstanding  | 68,360                                     | 68,151      | 67,812      | 67,244      | 58,921    |
| Cash distributions per common unit         | \$7.44                                     | \$7.00      | \$6.40      | \$5.76      | \$5.11    |

|                                                                   | As of December 31, |               |               |               |               |
|-------------------------------------------------------------------|--------------------|---------------|---------------|---------------|---------------|
|                                                                   | 2018               | 2017          | 2016          | 2015          | 2014          |
|                                                                   | (\$ in thousands)  |               |               |               |               |
| BALANCE SHEET DATA:                                               |                    |               |               |               |               |
| Investment in rental properties (before accumulated depreciation) | \$ 13,366,101      | \$ 13,362,073 | \$ 12,687,722 | \$ 12,338,129 | \$ 11,249,071 |
| Net investment in rental properties                               | 10,156,553         | 10,592,776    | 10,376,176    | 10,388,237    | 9,684,265     |
| Real estate under development                                     | 454,629            | 355,735       | 190,505       | 242,326       | 429,096       |
| Co-investments                                                    | 1,300,140          | 1,155,984     | 1,161,275     | 1,036,047     | 1,042,423     |
| Total assets                                                      | 12,383,596         | 12,495,706    | 12,217,408    | 12,008,384    | 11,530,299    |
| Total indebtedness, net                                           | 5,605,942          | 5,689,126     | 5,563,260     | 5,318,757     | 5,084,256     |
| Redeemable noncontrolling interest                                | 35,475             | 39,206        | 44,684        | 45,452        | 23,256        |
| Cumulative redeemable preferred interest                          | —                  | —             | —             | 71,209        | 71,209        |
| Partners' capital                                                 | 6,329,613          | 6,330,415     | 6,244,364     | 6,287,381     | 6,073,433     |

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### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements and notes thereto. These consolidated financial statements include all adjustments which are, in the opinion of management, necessary to reflect a fair statement of the results and all such adjustments are of a normal recurring nature.

#### OVERVIEW

Essex is a self-administered and self-managed REIT that acquires, develops, redevelops, and manages apartment communities in selected residential areas located on the West Coast of the United States. Essex owns all of its interests in its real estate investments, directly or indirectly, through the Operating Partnership. Essex is the sole general partner of the Operating Partnership and, as of December 31, 2018, had an approximately 96.6% general partner interest in the Operating Partnership.

The Company's investment strategy has two components: constant monitoring of existing markets, and evaluation of new markets to identify areas with the characteristics that underlie rental growth. The Company's strong financial condition supports its investment strategy by enhancing its ability to quickly shift acquisition, development, redevelopment, and disposition activities to markets that will optimize the performance of the Company's portfolio.

As of December 31, 2018, the Company owned or had ownership interests in 245 operating apartment communities, comprising 59,661 apartment homes, excluding the Company's ownership in preferred equity co-investments, loan investments, one operating commercial building with approximately 106,716 square feet and six active developments.

The Company's apartment communities are predominately located in the following major regions:

Southern California (Los Angeles, Orange, San Diego, and Ventura counties)

Northern California (the San Francisco Bay Area)

Seattle Metro (Seattle metropolitan area)

As of December 31, 2018, the Company's development and predevelopment pipeline was comprised of four consolidated projects under development, two unconsolidated joint venture projects under development, and various predevelopment projects aggregating 1,861 apartment homes, with total incurred costs of \$812.0 million, and estimated remaining project costs of approximately \$417.0 million, \$310.0 million of which represents the Company's estimated remaining costs, for total estimated project costs of \$1.2 billion.

As of December 31, 2018, the Company also had an ownership interest in one operating commercial building (totaling approximately 106,716 square feet).

By region, the Company's operating results for 2018 and 2017 and projection for 2019 new housing supply (defined as new multifamily apartment homes and single family homes, excluding developments with fewer than 50 apartment homes as well as student, senior and 100% affordable housing), projection for 2019 job growth, and 2019 estimated Same-Property revenue growth are as follows:

**Southern California Region:** As of December 31, 2018, this region represented 46% of the Company's consolidated operating apartment homes. Revenues for "2018 Same-Properties" (as defined below), or "Same-Property revenues," increased 3.1% in 2018 as compared to 2017. In 2019, the Company projects new residential supply of 33,500 apartment homes and single family homes, which represents 0.6% of the total housing stock. The Company projects an increase of 104,750 jobs or 1.3%, and an increase in 2019 Same-Property revenues of between 2.5% to 3.5% in

2019.

Northern California Region: As of December 31, 2018, this region represented 33% of the Company's consolidated operating apartment homes. Same-Property revenues increased 2.4% in 2018 as compared to 2017. In 2019, the Company projects new residential supply of 15,750 apartment homes and single family homes, which represents 0.7% of the total housing stock. The Company projects an increase of 65,500 jobs or 2.0%, and an increase in 2019 Same-Property revenues of between 2.6% to 3.6% in 2019.

Seattle Metro Region: As of December 31, 2018, this region represented 21% of the Company's consolidated operating apartment homes. Same-Property revenues increased 2.9% in 2018 as compared to 2017. In 2019, the Company projects new residential supply of 17,000 apartment homes and single family homes, which represents 1.3% of the total housing stock. The Company projects an increase of 45,900 jobs or 2.6%, and an increase in 2019 Same-Property revenues of between 2.3% to 3.3% in 2019.

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In total, the Company projects an increase in 2019 Same-Property revenues of between 2.5% to 3.5%, as renewal and new leases are signed at higher rents in 2019 than 2018. Same-Property operating expenses are projected to increase in 2019 by 2.5% to 3.5%.

The Company's consolidated operating communities are as follows:

|                     | As of<br>December 31,<br>2018 | Apartment<br>Homes | % | As of<br>December 31,<br>2017 | Apartment<br>Homes | % |
|---------------------|-------------------------------|--------------------|---|-------------------------------|--------------------|---|
| Southern California | 22,674                        | 46                 | % | 23,343                        | 47                 | % |
| Northern California | 16,136                        | 33                 | % | 15,848                        | 32                 | % |
| Seattle Metro       | 10,238                        | 21                 | % | 10,238                        | 21                 | % |
| Total               | 49,048                        | 100                | % | 49,429                        | 100                | % |

Co-investments, including Wesco I, Wesco III, Wesco IV, Wesco V, LLC, CPPIB, BEXAEW, BEX II, and BEX III communities, developments under construction, and preferred equity interest co-investment communities are not included in the table presented above for both periods.

## RESULTS OF OPERATIONS

Comparison of Year Ended December 31, 2018 to the Year Ended December 31, 2017

The Company's average financial occupancies for the Company's stabilized apartment communities or "2018 Same-Property" (stabilized properties consolidated by the Company for the years ended December 31, 2018 and 2017) increased 10 basis points to 96.7% in 2018 from 96.6% in 2017. Financial occupancy is defined as the percentage resulting from dividing actual rental revenue by total potential rental revenue. Actual rental revenue represents contractual rental revenue pursuant to leases without considering delinquency and concessions. Total potential rental revenue represents the value of all apartment homes, with occupied apartment homes valued at contractual rental rates pursuant to leases and vacant apartment homes valued at estimated market rents. The Company believes that financial occupancy is a meaningful measure of occupancy because it considers the value of each vacant apartment home at its estimated market rate.

Market rates are determined using the recently signed effective rates on new leases at the property and are used as the starting point in the determination of the market rates of vacant apartment homes. The Company may increase or decrease these rates based on a variety of factors, including overall supply and demand for housing, concentration of new apartment deliveries within the same submarket which can cause periodic disruption due to greater rental concessions to increase leasing velocity, and rental affordability. Financial occupancy may not completely reflect short-term trends in physical occupancy and financial occupancy rates, and the Company's calculation of financial occupancy may not be comparable to financial occupancy disclosed by other REITs.

The Company does not take into account delinquency and concessions to calculate actual rent for occupied apartment homes and market rents for vacant apartment homes. The calculation of financial occupancy compares contractual rates for occupied apartment homes to estimated market rents for unoccupied apartment homes, and thus the calculation compares the gross value of all apartment homes excluding delinquency and concessions. For apartment communities that are development properties in lease-up without stabilized occupancy figures, the Company believes the physical occupancy rate is the appropriate performance metric. While an apartment community is in the lease-up phase, the Company's primary motivation is to stabilize the property, which may entail the use of rent concessions and

other incentives, and thus financial occupancy, which is based on contractual revenue is not considered the best metric to quantify occupancy.

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The regional breakdown of the Company's 2018 Same-Property portfolio for financial occupancy for the years ended December 31, 2018 and 2017 is as follows:

|                     | Years ended<br>December 31, |        |
|---------------------|-----------------------------|--------|
|                     | 2018                        | 2017   |
| Southern California | 96.7 %                      | 96.6 % |
| Northern California | 96.8 %                      | 96.8 % |
| Seattle Metro       | 96.5 %                      | 96.4 % |

The following table provides a breakdown of revenue amounts, including the revenues attributable to 2018 Same-Properties.

| Property Revenues (\$ in thousands)  | Number of<br>Apartment<br>Homes | Years Ended<br>December 31, |             | Dollar<br>Change | Percentage<br>Change |   |
|--------------------------------------|---------------------------------|-----------------------------|-------------|------------------|----------------------|---|
|                                      |                                 | 2018                        | 2017        |                  |                      |   |
| 2018 Same-Properties: <sup>(1)</sup> |                                 |                             |             |                  |                      |   |
| Southern California                  | 21,979                          | \$573,658                   | \$556,630   | \$17,028         | 3.1                  | % |
| Northern California                  | 14,356                          | 469,457                     | 458,241     | 11,216           | 2.4                  | % |
| Seattle Metro                        | 10,238                          | 236,525                     | 229,872     | 6,653            | 2.9                  | % |
| Total 2018 Same-Property revenues    | 46,573                          | 1,279,640                   | 1,244,743   | 34,897           | 2.8                  | % |
| 2018 Non-Same Property Revenues      |                                 | 111,230                     | 109,582     | 1,648            | 1.5                  | % |
| Total property revenues              |                                 | \$1,390,870                 | \$1,354,325 | \$36,545         | 2.7                  | % |

<sup>(1)</sup> Same-property excludes properties held for sale.

2018 Same-Property Revenues increased by \$34.9 million or 2.8% to \$1.3 billion for 2018 compared to \$1.2 billion in 2017. The increase was primarily attributable to an increase of 2.5% in average rental rates from \$2,177 per apartment home for 2017 to \$2,231 per apartment home for 2018.

2018 Non-Same Property Revenues increased by \$1.6 million or 1.5% to \$111.2 million in 2018 compared to \$109.6 million in 2017. The increase was primarily due to revenue generated by Station Park Green - Phase I, a development community, which began producing rental income during the first quarter of 2018, and Sage at Cupertino, which was consolidated in March 2017, offset by the sales of Domain in the second quarter of 2018 and 8th & Hope in the fourth quarter of 2018.

Management and other fees from affiliates decreased by \$0.4 million or 4.2% to \$9.2 million in 2018 from \$9.6 million 2017. The decrease is primarily due to lower asset management fees caused by the amendment of the Wesco I joint venture operating agreement in October 2017.

Property operating expenses, excluding real estate taxes increased \$4.7 million or 2.1% to \$233.8 million in 2018 compared to \$229.1 million in 2017, primarily due to an increase of \$2.4 million in maintenance and repairs expenses as well as an increase of \$2.3 million in utilities expenses. 2018 Same-Property operating expenses excluding real estate taxes, increased by \$4.2 million or 2.0% to \$218.7 million in 2018 compared to \$214.5 million in 2017, primarily due to a \$2.2 million increase in maintenance and repairs expenses as well as an increase of \$2.2 million in utilities expenses.

Real estate taxes increased \$5.2 million or 3.6% to \$151.5 million in 2018 compared to \$146.3 million in 2017, primarily due to the acquisition of Marquis and increases in tax rates and property valuations, offset by the sales of Domain in the second quarter of 2018 and 8th & Hope in the fourth quarter of 2018. 2018 Same-Property real estate taxes increased by \$4.9 million or 3.7% to \$138.4 million in 2018 compared to \$133.5 million in 2017 due to increases in tax rates and property valuations.

Corporate-level property management expenses increased by \$0.9 million or 3.0% to \$31.1 million in 2018 compared to \$30.2 million in 2017, primarily due to an increase in corporate-level property management and staffing costs supporting the communities.

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Depreciation and amortization expense increased by \$11.0 million or 2.3% to \$479.9 million in 2018 compared to \$468.9 million in 2017, primarily due to the completion of the Station Park Green - Phase I development during the first and second quarters of 2018, the consolidation of Sage at Cupertino in March 2017, as well as an increase in redevelopment activity in 2018 versus 2017, partially offset by a decrease due to the sales of Domain in the second quarter of 2018 and 8th & Hope in the fourth quarter of 2018.

Interest expense decreased \$2.4 million or 1.1% to \$220.5 million in 2018 compared to \$222.9 million in 2017, primarily due to debt that was paid off or matured and regular principal amortization during and after 2017, which resulted in a decrease in interest expense of \$16.2 million for 2018. Additionally, there was a \$4.8 million increase in capitalized interest during 2018, which was due to an increase in development costs as compared to 2017. These decreases in interest expense were partially offset by an increase in average outstanding debt primarily as a result of the issuance of \$350.0 million senior unsecured notes due May 1, 2027 in April 2017 and \$300.0 million senior unsecured notes due March 15, 2048 in March 2018, which resulted in an increase of \$18.6 million interest expense for 2018 as compared to 2017.

Total return swap income of \$8.7 million in 2018 consists of monthly settlements related to the Company's total return swap contracts that were entered into during 2015, in connection with issuing \$257.3 million of fixed rate tax-exempt mortgage notes payable. The decrease of \$1.4 million or 13.9% from \$10.1 million in 2017 was due to less favorable interest rates in 2018.

Interest and other income decreased \$1.6 million or 6.5% to \$23.0 million in 2018 compared to \$24.6 million in 2017, primarily due to unrealized losses on marketable securities of \$5.2 million that were recognized through income during 2018, partially offset by an increase in marketable securities and other interest income of \$4.2 million.

Equity income from co-investments increased by \$2.7 million or 3.1% to \$89.1 million in 2018 compared to \$86.4 million in 2017, primarily due to \$20.5 million of co-investment promote income from the BEXAEW joint venture recognized during the first quarter of 2018, an increase in income from preferred equity investments of \$11.8 million, and a gain on early retirement of debt from an unconsolidated co-investment of \$3.7 million in the third quarter of 2018, partially offset by a decrease in gains on sales of co-investment communities of \$34.3 million.

Gain on sale of real estate and land increased by \$35.5 million or 134.5% to \$61.9 million in 2018 compared to \$26.4 million in 2017. The Company's 2018 gain was attributable to the sales of Domain in the second quarter of 2018 and 8th & Hope in the fourth quarter of 2018, which resulted in a gain of \$22.3 million and \$39.6 million, respectively, for the Company. The Company's 2017 gain was primarily attributable to the sale of Jefferson at Hollywood, which resulted in a gain of \$26.2 million.

Gain on remeasurement of co-investment of \$1.3 million in 2018 resulted from the purchase of the Company's joint venture partner's 49.9% membership interest in the Marquis co-investment in December 2018. Gain on remeasurement of \$88.6 million in 2017 resulted from the purchase of the Company's joint venture partner's 50% membership interest in the Palm Valley co-investment in January 2017.

## Comparison of Year Ended December 31, 2017 to the Year Ended December 31, 2016

The Company's average financial occupancies for the Company's stabilized apartment communities or "2017 Same-Property" (stabilized properties consolidated by the Company for the years ended December 31, 2017 and 2016) increased 30 basis points to 96.6% in 2017 from 96.3% in 2016. The regional breakdown of the Company's 2017 Same-Property portfolio for financial occupancy for the years ended December 31, 2017 and 2016 is as follows:

Years ended

|                     | December 31, |        |
|---------------------|--------------|--------|
|                     | 2017         | 2016   |
| Southern California | 96.6 %       | 96.3 % |
| Northern California | 96.8 %       | 96.3 % |
| Seattle Metro       | 96.4 %       | 96.1 % |

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The following table provides a breakdown of revenue amounts, including the revenues attributable to 2017 Same-Properties:

| Property Revenues (\$ in thousands)  | Number of<br>Apartment<br>Homes | Years Ended<br>December 31, |             | Dollar<br>Change | Percentage<br>Change |   |
|--------------------------------------|---------------------------------|-----------------------------|-------------|------------------|----------------------|---|
|                                      |                                 | 2017                        | 2016        |                  |                      |   |
| 2017 Same-Properties: <sup>(1)</sup> |                                 |                             |             |                  |                      |   |
| Southern California                  | 21,998                          | \$559,113                   | \$538,738   | \$20,375         | 3.8                  | % |
| Northern California                  | 13,892                          | 436,876                     | 425,823     | 11,053           | 2.6                  | % |
| Seattle Metro                        | 10,238                          | 229,871                     | 217,259     | 12,612           | 5.8                  | % |
| Total 2017 Same-Property revenues    | 46,128                          | 1,225,860                   | 1,181,820   | 44,040           | 3.7                  | % |
| 2017 Non-Same Property Revenues      |                                 | 128,465                     | 103,903     | 24,562           | 23.6                 | % |
| Total property revenues              |                                 | \$1,354,325                 | \$1,285,723 | \$68,602         | 5.3                  | % |

<sup>(1)</sup> Same-property excludes properties held for sale.

2017 Same-Property Revenues increased by \$44.0 million or 3.7% to \$1.2 billion for 2017 compared to \$1.2 billion in 2016. The increase was primarily attributable to an increase of 3.3% in average rental rates from \$2,095 per apartment home for 2016 to \$2,164 per apartment home for 2017.

2017 Non-Same Property Revenues increased by \$24.6 million or 23.6% to \$128.5 million in 2017 compared to \$103.9 million in 2016. The increase was primarily due to revenue generated by Palm Valley, which was consolidated in January 2017.

Management and other fees from affiliates increased by \$1.3 million or 15.7% to \$9.6 million in 2017 from \$8.3 million in 2016. The increase is primarily due to property management fee revenue from joint venture development communities that went into lease-up from the third quarter of 2016 until the fourth quarter of 2017.

Property operating expenses, excluding real estate taxes increased \$9.4 million or 4.3% to \$229.1 million in 2017 compared to \$219.7 million in 2016, primarily due to expenses generated by Palm Valley, which was consolidated in January 2017. 2017 Same-Property operating expenses excluding real estate taxes, increased by \$5.5 million or 2.7% to \$210.4 million in 2017 compared to \$204.9 million in 2016, primarily due to a \$4.3 million increase in utilities.

Real estate taxes increased \$7.1 million or 5.1% to \$146.3 million in 2017 compared to \$139.2 million in 2016, primarily due to property taxes at Palm Valley, which was consolidated in January 2017 and due to increases in tax rates and property valuations. 2017 Same-Property real estate taxes increased by \$4.1 million or 3.3% to \$130.1 million in 2017 compared to \$126.0 million in 2016 due to increases in tax rates and property valuations.

Corporate-level property management expenses increased \$0.1 million or 0.3% to \$30.2 million in 2017 compared to \$30.1 million in 2016, primarily due to a slight increase in corporate-level property management and staffing costs supporting the communities.

Depreciation and amortization expense increased by \$27.2 million or 6.2% to \$468.9 million in 2017 compared to \$441.7 million in 2016, primarily due to depreciation at Palm Valley, which was consolidated in January 2017.

Interest expense increased \$3.2 million or 1.5% to \$222.9 million in 2017 compared to \$219.7 million in 2016, due to an increase in average outstanding debt primarily due to the \$350.0 million senior unsecured notes due May 1, 2027 issued in April 2017 and the \$450.0 million senior unsecured notes due April 15, 2026 issued in April 2016, which resulted in \$19.1 million of interest expense for 2017 compared to 2016. These additions were partially offset by

various debts that were paid off or matured and regular principal amortization during and after 2016, which resulted in a decrease in interest expense of \$14.5 million for 2017. Additionally, there was a \$1.4 million increase in capitalized interest in 2017 compared to 2016, which was due to an increase in development costs as compared to the same period in 2016.

Total return swap income of \$10.1 million in 2017 consists of monthly settlements related to the Company's total return swap contracts that were entered into during 2015, in connection with issuing \$257.3 million of fixed rate tax-exempt mortgage notes payable. The decrease of \$1.6 million or 13.7% from \$11.7 million in 2016 was due to less favorable interest rates in 2017.

Interest and other income decreased \$2.7 million or 9.9% to \$24.6 million in 2017 compared to \$27.3 million in 2016, primarily due to a decrease of \$3.8 million in income from the gain on sale of marketable securities combined with a decrease

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of \$3.5 million in income from insurance reimbursements, legal settlements, and other, partially offset by an increase of \$4.6 million in marketable securities and other interest income.

Equity income from co-investments increased by \$37.7 million or 77.4% to \$86.4 million in 2017 compared to \$48.7 million in 2016, primarily due to the sale of two properties by BEXAEW and one property by Wesco I during 2017, which resulted in a total gain of \$44.8 million, as well as increases in preferred equity income of approximately \$7.5 million. In 2016, two co-investment properties were sold, resulting in gains of \$13.0 million for the Company during 2016.

Gain on sale of real estate and land decreased by \$128.2 million or 82.9% to \$26.4 million in 2017 compared to \$154.6 million in 2016. The Company's 2017 gain was primarily attributable to the sale of Jefferson at Hollywood, which resulted in a gain of \$26.2 million for the Company.

Deferred tax expense on gain on sale of real estate and land of \$4.4 million for 2016 was recorded primarily due to the sale of Harvest Park, which was owned by our wholly owned taxable REIT subsidiary. There was no current tax expense on the sale of real estate and land for 2016 as the Harvest Park proceeds were used in a like-kind exchange transaction. There were no such transactions during 2017.

Gain on remeasurement of co-investment of \$88.6 million in 2017 resulted from the purchase of the Company's joint venture partner's 50% membership interest in the Palm Valley co-investment in January 2017. There were no such transactions during 2016.

## Liquidity and Capital Resources

The following table sets forth the Company's cash flows for 2018, 2017 and 2016 (\$ in thousands):

|                                  | For the year ended December 31, |             |             |
|----------------------------------|---------------------------------|-------------|-------------|
|                                  | 2018                            | 2017        | 2016        |
| Cash flow provided by (used in): |                                 |             |             |
| Operating activities             | \$826,554                       | \$769,607   | \$716,792   |
| Investing activities             | \$(59,893)                      | \$(567,940) | \$(413,071) |
| Financing activities             | \$(676,392)                     | \$(310,843) | \$(256,474) |

Essex's business is operated primarily through the Operating Partnership. Essex issues public equity from time to time, but does not otherwise generate any capital itself or conduct any business itself, other than incurring certain expenses from operating as a public company which are fully reimbursed by the Operating Partnership. Essex itself does not hold any indebtedness, and its only material asset is its ownership of partnership interests of the Operating Partnership. Essex's principal funding requirement is the payment of dividends on its common stock and preferred stock. Essex's sole source of funding for its dividend payments is distributions it receives from the Operating Partnership.

As of December 31, 2018, Essex owned a 96.6% general partner interest and the limited partners owned the remaining 3.4% interest in the Operating Partnership.

The liquidity of Essex is dependent on the Operating Partnership's ability to make sufficient distributions to Essex. The primary cash requirement of Essex is its payment of dividends to its stockholders. Essex also guarantees some of the Operating Partnership's debt, as discussed further in Notes 7 and 8 to our consolidated financial statements included in Part IV, Item 15 of this Annual Report on Form 10-K. If the Operating Partnership fails to fulfill certain of its debt requirements, which trigger Essex's guarantee obligations, then Essex will be required to fulfill its cash payment commitments under such guarantees. However, Essex's only significant asset is its investment in the Operating

Partnership.

For Essex to maintain its qualification as a REIT, it must pay dividends to its stockholders aggregating annually at least 90% of its REIT taxable income, excluding net capital gains. While historically Essex has satisfied this distribution requirement by making cash distributions to its stockholders, it may choose to satisfy this requirement by making distributions of other property, including, in limited circumstances, Essex's own stock. As a result of this distribution requirement, the Operating Partnership cannot rely on retained earnings to fund its ongoing operations to the same extent that other companies whose parent companies are not REITs can. Essex may need to continue to raise capital in the equity markets to fund the Operating Partnership's working capital needs, acquisitions and developments.

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At December 31, 2018, the Company had \$134.5 million of unrestricted cash and cash equivalents and \$209.5 million in marketable securities, of which \$82.4 million were equity securities or available for sale debt securities. The Company believes that cash flows generated by its operations, existing cash and cash equivalents, marketable securities balances, availability under existing lines of credit, access to capital markets and the ability to generate cash from the disposition of real estate are sufficient to meet all of the Company's reasonably anticipated cash needs during 2019. The timing, source and amounts of cash flows provided by financing activities and used in investing activities are sensitive to changes in interest rates and other fluctuations in the capital markets environment, which can affect the Company's plans for acquisitions, dispositions, development and redevelopment activities.

As of December 31, 2018, the Company had \$275.0 million of private placement unsecured bonds outstanding at an average interest rate of 4.5% with maturity dates ranging from December 2019 through August 2021.

As of December 31, 2018, the Company had \$3.2 billion of fixed rate public bonds outstanding at an average interest rate of 3.9% with maturity dates ranging from 2021 to 2048.

As of December 31, 2018, the Company had \$350.0 million outstanding on its unsecured term loan. The unsecured term loan bears a variable interest rate of LIBOR plus 0.95%. The Company has five interest rate swap contracts, with an aggregate notional balance of \$175.0 million, which effectively converts the interest rate on \$175.0 million of the unsecured term loan to a fixed rate of 2.3%.

As of December 31, 2018, the Company's mortgage notes payable totaled \$1.8 billion, net of unamortized premiums and debt issuance costs, which consisted of \$1.5 billion in fixed rate debt at an average interest rate of 4.6% and maturity dates ranging from 2019 to 2028 and \$268.1 million of tax-exempt variable rate demand notes with a weighted average interest rate of 2.5%. The tax-exempt variable rate demand notes have maturity dates ranging from 2025 to 2046, and \$9.9 million is subject to interest rate caps. \$256.0 million is subject to total return swaps.

As of December 31, 2018, the Company had two unsecured lines of credit aggregating \$1.24 billion, including a \$1.2 billion unsecured line of credit and a \$35.0 million working capital unsecured line of credit. As of December 31, 2018, there was no amount outstanding on the \$1.2 billion unsecured line of credit. The interest rate is based on a tiered rate structure tied to the Company's credit ratings and was LIBOR plus 0.875% as of December 31, 2018. In January 2019 this line of credit was amended such that the scheduled maturity date was extended to December 2022 with one 18-month extension, exercisable at the Company's option. The interest rate on the amended line is based on a tiered rate structure tied to the Company's credit ratings and is currently at LIBOR plus 0.825%. As of December 31, 2018, there was no amount outstanding on the Company's \$35.0 million working capital unsecured line of credit. The interest rate on the line is based on a tiered rate structure tied to the Company's credit ratings and was LIBOR plus 0.875% as of December 31, 2018.

The Company's unsecured lines of credit and unsecured debt agreements contain debt covenants related to limitations on indebtedness and liabilities and maintenance of minimum levels of consolidated earnings before depreciation, interest and amortization. The Company was in compliance with the debt covenants as of December 31, 2018 and 2017.

The Company pays quarterly dividends from cash available for distribution. Until it is distributed, cash available for distribution is invested by the Company primarily in investment grade securities held available for sale or is used by the Company to reduce balances outstanding under its lines of credit.

## Derivative Activity

The Company uses interest rate swaps, interest rate caps, and total return swap contracts to manage certain interest rate risks. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps and total return swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements.

The Company has entered into interest rate swap contracts with an aggregate notional amount of \$175.0 million that effectively fixed the interest rate on the \$175.0 million of the \$350.0 million unsecured term loan at 2.3%. These derivatives qualify for hedge accounting.

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The Company has four total return swap contracts, with an aggregate notional amount of \$256.0 million, that effectively converts \$256.0 million of mortgage notes payable to a floating interest rate based on the Securities Industry and Financial Markets Association Municipal Swap Index ("SIFMA") plus a spread. The total return swaps provide fair market value protection on the mortgage notes payable to our counterparties during the initial period of the total return swap until the Company's option to call the mortgage notes at par can be exercised. The Company can currently call all four of the total return swaps, with \$256.0 million of the outstanding debt at par. These derivatives do not qualify for hedge accounting.

As of December 31, 2018 the Company also had interest rate caps with an aggregate notional amount of \$9.9 million that effectively limit the Company's exposure to interest rate risk by providing a ceiling on the variable interest rate for a portion of the Company's tax exempt variable rate debt.

As of December 31, 2018 and 2017, the aggregate carrying value of the interest rate swap contracts was an asset of \$5.8 million and \$5.4 million, respectively and is included in prepaid expenses and other assets on the consolidated balance sheets and a liability of zero at each date. The aggregate carrying value of the interest rate caps was zero on the balance sheets as of both December 31, 2018 and 2017. The aggregate carrying value of the total return swaps was zero as of both December 31, 2018 and 2017.

Hedge ineffectiveness related to cash flow hedges, which is reported in current year income as interest expense, net was a loss of \$0.1 million, and gains of \$0.1 million, and \$0.3 million for the years ended December 31, 2018, 2017, and 2016, respectively.

## Issuance of Common Stock

In September 2018, the Company filed a new shelf registration statement with the SEC, allowing the Company to sell an undetermined number or amount of certain equity and debt securities of the Company, as defined in the prospectus contained in the shelf registration statement.

Also in September 2018, the Company entered into a new equity distribution agreement in connection with the 2018 ATM Program pursuant to which the Company may offer and sell shares of its common stock having an aggregate gross sales price of up to \$900.0 million. In connection with the 2018 ATM Program, the Company may also enter into related forward sale agreements whereby, at the Company's discretion, it may sell shares of its common stock under the 2018 ATM Program under forward sales agreements. The use of a forward sales agreement would allow the Company to lock in a share price on the sale of shares of its common stock at the time the agreement is executed, but defer receiving the proceeds from the sale of shares until a later date. The Company anticipates using the net proceeds, which are contributed to the Operating Partnership, to acquire, develop, or redevelop properties, which primarily will be apartment communities, to make other investments and for working capital or general corporate purposes, which may include the repayment of indebtedness.

Upon entering into the 2018 ATM Program, the Company simultaneously terminated its existing 2016 ATM Program. Since commencement of the 2018 ATM Program through December 31, 2018, the Company did not sell any shares of its common stock through the 2018 ATM Program or through the 2016 ATM Program. As of December 31, 2018, \$900.0 million of shares remains available to be sold under the 2018 ATM Program. For the year ended December 31, 2017, the Company issued 345,444 shares of common stock through the 2016 ATM Program at an average price of \$260.38 per share for total proceeds of \$89.1 million, net of fees and commissions. For the year ended December 31, 2016, the Company did not issue any shares of common stock pursuant to the 2016 ATM Program.

## Capital Expenditures

Non-revenue generating capital expenditures are improvements and upgrades that extend the useful life of the property. For the year ended December 31, 2018, non-revenue generating capital expenditures totaled approximately \$1,342 per apartment home. These expenditures do not include the improvements required in connection with the origination of mortgage loans, expenditures for deferred maintenance on acquisition properties, expenditures for property renovations and improvements which are expected to generate additional revenue or cost savings, and do not include expenditures incurred, due to changes in government regulations, that the Company would not have incurred otherwise, and expenditures in which the Company expects to be reimbursed. The Company expects that cash from operations and/or its lines of credit will fund such expenditures.

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## Development and Predevelopment Pipeline

The Company defines development projects as new communities that are being constructed, or are newly constructed and are in a phase of lease-up and have not yet reached stabilized operations. As of December 31, 2018, the Company's development pipeline was comprised of four consolidated projects under development, two unconsolidated joint venture projects under development and various consolidated predevelopment projects, aggregating 1,861 apartment homes, with total incurred costs of \$0.8 billion, and estimated remaining project costs of approximately \$0.4 billion, \$0.3 billion of which represents the Company's estimated remaining costs, for total estimated project costs of \$1.2 billion.

The Company defines predevelopment projects as proposed communities in negotiation or in the entitlement process with an expected high likelihood of becoming entitled development projects. The Company may also acquire land for future development purposes or sale.

The Company expects to fund the development and predevelopment pipeline by using a combination of some or all of the following sources: its working capital, amounts available on its lines of credit, construction loans, net proceeds from public and private equity and debt issuances, and proceeds from the disposition of assets, if any.

## Redevelopment Pipeline

The Company defines redevelopment communities as existing properties owned or recently acquired, which have been targeted for additional investment by the Company with the expectation of increased financial returns through property improvement. During redevelopment, apartment homes may not be available for rent and, as a result, may have less than stabilized operations. As of December 31, 2018, the Company had ownership interests in five major redevelopment communities aggregating 1,727 apartment homes with estimated redevelopment costs of \$140.1 million, of which approximately \$27.8 million remains to be expended.

## Alternative Capital Sources

The Company utilizes co-investments as an alternative source of capital for acquisitions of both operating and development communities. As of December 31, 2018, the Company had an interest in 814 apartment homes in communities actively under development with joint ventures for total estimated costs of \$0.6 billion. Total estimated remaining costs total approximately \$0.2 billion, of which the Company estimates that its remaining investment in these development joint ventures will be approximately \$0.1 billion. In addition, the Company had an interest in 10,613 apartment homes in operating communities with joint ventures for a total book value of \$0.8 billion.

## Contractual Obligations and Commercial Commitments

The following table summarizes our obligations at December 31, 2018 (\$ in thousands):

|                                         | For the Fiscal Years Ending |                  |                  |            |             |
|-----------------------------------------|-----------------------------|------------------|------------------|------------|-------------|
|                                         | 2019                        | 2020 and<br>2021 | 2022 and<br>2023 | Thereafter | Total       |
| Mortgage notes payable                  | \$515,658                   | \$737,327        | \$42,030         | \$500,880  | \$1,795,895 |
| Unsecured debt                          | 75,000                      | 500,000          | 1,250,000        | 2,000,000  | 3,825,000   |
| Lines of credit                         | —                           | —                | —                | —          | —           |
| Interest on indebtedness <sup>(1)</sup> | 212,676                     | 325,635          | 213,209          | 535,013    | 1,286,533   |
| Ground leases                           | 3,506                       | 7,012            | 7,012            | 128,497    | 146,027     |
| Operating leases                        | 3,305                       | 6,720            | 6,736            | 24,761     | 41,522      |

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|                                                    |             |             |             |             |             |
|----------------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Development commitments (including co-investments) | 278,412     | 31,607      | —           | —           | 310,019     |
| (2)                                                | \$1,088,557 | \$1,608,301 | \$1,518,987 | \$3,189,151 | \$7,404,996 |

(1) Interest on indebtedness for variable debt was calculated using interest rates as of December 31, 2018.

(2) Estimated project cost for development of the Company's 500 Folsom project is net of a projected value for low-income housing tax credit proceeds and the value of the tax exempt bond structure.

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### Variable Interest Entities

In accordance with accounting standards for consolidation of variable interest entities ("VIEs"), the Company consolidates the Operating Partnership, 16 DownREIT limited partnerships (comprising eight communities) and eight co-investments as of December 31, 2018. The Company consolidates these entities because it is deemed the primary beneficiary. Essex has no assets or liabilities other than its investment in the Operating Partnership. The consolidated total assets and liabilities related to the eight consolidated co-investments and 16 DownREIT limited partnerships, net of intercompany eliminations, were approximately \$849.8 million and \$261.7 million, respectively, as of December 31, 2018, and \$837.7 million and \$265.5 million respectively, as of December 31, 2017. Noncontrolling interests in these entities were \$64.5 million and \$66.7 million as of December 31, 2018 and 2017, respectively. The Company's financial risk in each VIE is limited to its equity investment in the VIE. As of December 31, 2018, the Company did not have any other VIEs of which it was deemed to be the primary beneficiary and did not have any VIEs of which it was not deemed to be the primary beneficiary.

### Critical Accounting Policies and Estimates

The preparation of consolidated financial statements, in accordance with U.S. generally accepted accounting principles, requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. The Company defines critical accounting policies as those accounting policies that require the Company's management to exercise their most difficult, subjective and complex judgments. The Company's critical accounting policies and estimates relate principally to the following key areas: (i) accounting for the acquisition of investments in real estate; and (ii) assessing the carrying values of our real estate properties and investments in and advances to joint ventures and affiliates. Specifically, determining the fair value of a real estate property or investment in and advances to a joint venture or affiliate after an indication of impairment is identified involves significant judgment. The Company bases its estimates on historical experience, current market conditions, and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from those estimates made by management.

The Company accounts for its acquisitions of investments in real estate by assessing each acquisition to determine if it meets the definition of a business or if it qualifies as an asset acquisition. We expect that acquisitions of individual operating communities will generally be viewed as asset acquisitions, and result in the capitalization of acquisition costs, and the allocation of purchase price to the assets acquired and liabilities assumed based on the relative fair value of the respective assets and liabilities.

The relative fair value of the tangible assets, which principally includes land and building, is determined first by valuing the property as a whole as if it were vacant, using stabilized net operating income and market specific capitalization rates. The relative fair value of the land and building is then allocated based on its estimated fair value.

In calculating the fair value of identified intangible assets of an acquired property, the in-place leases are valued based on in-place rent rates and amortized over the average remaining term of all acquired leases.

The Company assesses the carrying value of its real estate investments by monitoring investment market conditions and performance compared to budget for operating properties and joint ventures, and by monitoring estimated costs for properties under development. Local market knowledge and data is used to assess carrying values of properties and the market value of acquisition opportunities. Whenever events or changes in circumstances indicate that the carrying amount of a property held for investment may not be fully recoverable, the carrying amount is evaluated. If the sum of the property's expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the property, then the Company will recognize an impairment loss equal to the excess of the carrying amount over the fair value of the property. Adverse changes in market conditions or poor operating results of real estate

investments could result in impairment charges. When the Company determines that a property is held for sale, it discontinues the periodic depreciation of that property. The criteria for determining when a property is held for sale requires judgment and has potential financial statement impact as depreciation would cease and an impairment loss could occur upon determination of held for sale status. Assets held for sale are reported at the lower of the carrying amount or estimated fair value less costs to sell.

Further, the Company evaluates whether its co-investments are other than temporarily impaired and, if so, records an impairment loss equal to the excess of the co-investments' carrying value over its estimated fair value.

The Company bases its accounting estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may vary from those estimates and those estimates could be different under different assumptions or conditions.

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## Net Operating Income

Net operating income ("NOI") and Same-Property NOI are considered by management to be an important supplemental performance measure to earnings from operations included in the Company's consolidated statements of income. The presentation of Same-Property NOI assists with the presentation of the Company's operations prior to the allocation of depreciation and any corporate-level or financing-related costs. NOI reflects the operating performance of a community and allows for an easy comparison of the operating performance of individual communities or groups of communities. In addition, because prospective buyers of real estate have different financing and overhead structures, with varying marginal impacts to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or group of assets. The Company defines Same-Property NOI as Same-Property revenue less Same-Property operating expenses, including property taxes. Please see the reconciliation of earnings from operations to Same-Property NOI, which in the table below is the NOI for stabilized properties consolidated by the Company for the periods presented (\$ in thousands):

|                                                   | 2018      | 2017      | 2016      |
|---------------------------------------------------|-----------|-----------|-----------|
| Earnings from operations                          | \$450,128 | \$446,522 | \$420,800 |
| Adjustments:                                      |           |           |           |
| Corporate-level property management expenses      | 31,062    | 30,156    | 30,110    |
| Depreciation and amortization                     | 479,884   | 468,881   | 441,682   |
| Management and other fees from affiliates         | (9,183 )  | (9,574 )  | (8,278 )  |
| General and administrative                        | 53,451    | 41,385    | 40,751    |
| Expensed acquisition and investment related costs | 194       | 1,569     | 1,841     |
| NOI                                               | 1,005,536 | 978,939   | 926,906   |
| Less: Non Same-Property NOI                       | (82,998 ) | (82,177 ) | (74,952 ) |
| Same-Property NOI                                 | \$922,538 | \$896,762 | \$851,954 |

## Forward-Looking Statements

Certain statements in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Annual Report on Form 10-K which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities and Exchange Act, including statements regarding the Company's expectations, estimates, assumptions, hopes, intentions, beliefs and strategies regarding the future. Words such as "expects," "anticipates," "may," "will," "intends," "plans," "believes," "seeks," "estimates," and variations of such words and similar expressions are intended to identify such forward-looking statements. Forward-looking statements include statements regarding the Company's expectations as to the timing of completion of current development and redevelopment projects and the stabilization dates of such projects, expectations as to the total projected costs of development and redevelopment projects, beliefs as to the adequacy of future cash flows to meet anticipated cash needs, expectations as to the amount of non-revenue generating capital expenditures, future acquisitions, the Company's development and redevelopment pipeline and the sources of funding for it, the anticipated performance of existing properties, anticipated property and growth trends in various geographic regions, statements regarding the Company's expected 2019 Same-Property revenue generally and in various areas, and 2019 Same-Property operating expenses, statements regarding the Company's financing activities, and the use of proceeds from such activities.

Such forward-looking statements involve known and unknown risks, uncertainties and other factors including, but not limited to, that the Company may fail to achieve its business objectives, that the actual completion of development and redevelopment projects will be subject to delays, that the stabilization dates of such projects will be delayed, that the total projected costs of current development and redevelopment projects will exceed expectations, that such development and redevelopment projects will not be completed, that development and redevelopment projects and

acquisitions will fail to meet expectations, that estimates of future income from acquired properties may prove to be inaccurate, that there may be increased interest rates and operating costs, that future cash flows will be inadequate to meet operating requirements and/or will be insufficient to provide for dividend payments in accordance with REIT requirements, that actual non-revenue generating capital expenditures may exceed the Company's current expectations, that there may be a downturn general economic conditions, the real estate industry and the markets in which the Company's communities are located, that the terms of any refinancing may not be as favorable as the terms of existing indebtedness, as well as those risks, special considerations, and other factors discussed in Item 1A, Risk Factors, of this Form 10-K, and those risk factors and special considerations set forth in the Company's other filings with the SEC which may cause the actual results, performance or achievements of the Company to be materially different from any

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future results, performance or achievements expressed or implied by such forward-looking statements. All forward-looking statements are made as of today, and the Company assumes no obligation to update this information.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risks

## Interest Rate Hedging Activities

The Company's objective in using derivatives is to add stability to interest expense and to manage its exposure to interest rate movements or other identified risks. To accomplish this objective, the Company uses interest rate swaps as part of its cash flow hedging strategy. As of December 31, 2018, the Company had entered into five interest rate swap contracts to mitigate the risk of changes in the interest-related cash outflows on \$175.0 million of the unsecured term debt. As of December 31, 2018, the Company also had \$269.6 million of secured variable rate indebtedness, of which \$9.9 million is subject to interest rate cap protection. All of the Company's interest rate swaps are designated as cash flow hedges as of December 31, 2018. The following table summarizes the notional amount, carrying value, and estimated fair value of the Company's cash flow hedge derivative instruments used to hedge interest rates as of December 31, 2018. The notional amount represents the aggregate amount of a particular security that is currently hedged at one time, but does not represent exposure to credit, interest rates or market risks. The table also includes a sensitivity analysis to demonstrate the impact on the Company's derivative instruments from an increase or decrease in 10-year Treasury bill interest rates by 50 basis points, as of December 31, 2018.

| (\$ in thousands)      | Notional Amount | Maturity Date Range | Carrying and Estimated Fair Value | Estimated Carrying Value + 50 Basis Points | Estimated Carrying Value - 50 Basis Points |
|------------------------|-----------------|---------------------|-----------------------------------|--------------------------------------------|--------------------------------------------|
|                        |                 |                     |                                   |                                            |                                            |
| Cash flow hedges:      |                 |                     |                                   |                                            |                                            |
| Interest rate swaps    | \$ 175,000      | 2022                | \$ 5,844                          | \$8,377                                    | \$3,324                                    |
| Interest rate caps     | 9,924           | 2019                | —                                 | —                                          | —                                          |
| Total cash flow hedges | \$ 184,924      | 2019-2022           | \$ 5,844                          | \$8,377                                    | \$3,324                                    |

Additionally, the Company has entered into total return swap contracts, with an aggregate notional amount of \$256.0 million that effectively convert \$256.0 million of fixed mortgage notes payable to a floating interest rate based on the SIFMA plus a spread and have a carrying value of zero at December 31, 2018. The Company is exposed to insignificant interest rate risk on these swaps as the related mortgages are callable, at par, by the Company, co-terminus with the termination of any related swap. These derivatives do not qualify for hedge accounting.

## Interest Rate Sensitive Liabilities

The Company is exposed to interest rate changes primarily as a result of its lines of credit and long-term debt used to maintain liquidity and fund capital expenditures and expansion of the Company's real estate investment portfolio and operations. The Company's interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. To achieve its objectives, the Company borrows primarily at fixed rates and may enter into derivative financial instruments such as interest rate swaps, caps and treasury locks in order to mitigate its interest rate risk on a related financial instrument. The Company does not enter into derivative or interest rate transactions for speculative purposes.

The Company's interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts and weighted average interest rates by year of expected maturity to evaluate the expected cash flows. Management has estimated that the fair value of the Company's \$5.0 billion of fixed rate debt at December 31, 2018,

to be \$5.0 billion. Management has estimated the fair value of the Company's \$619.6 million of variable rate debt at December 31, 2018, to be \$615.2 million based on the terms of existing mortgage notes payable and variable rate demand notes compared to those available in the marketplace. The following table represents scheduled principal payments (\$ in thousands):

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|                                              | For the Years Ended December 31, |           |           |           |           |             |             |             |
|----------------------------------------------|----------------------------------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|
| (\$ in thousands, except for interest rates) | 2019                             | 2020      | 2021      | 2022      | 2023      | Thereafter  | Total       | Fair value  |
| Fixed rate debt                              | \$590,061                        | \$693,071 | \$542,891 | \$340,398 | \$600,000 | \$2,234,849 | \$5,001,270 | \$4,965,815 |
| Average interest rate                        | 4.4 %                            | 5.0 %     | 4.5 %     | 3.8 %     | 3.7 %     | 3.8 %       |             |             |
| Variable rate debt <sup>(1)</sup>            | \$597                            | \$652     | \$713     | \$350,780 | \$852     | \$266,031   | \$619,625   | \$615,178   |
| Average interest rate                        | 2.6 %                            | 2.6 %     | 2.6 %     | 2.9 %     | 2.6 %     | 2.5 %       |             |             |

(1) \$184.9 million is subject to interest rate protection agreements (\$175.0 million is subject to interest rate swaps and \$9.9 million is subject to interest rate caps). \$256.0 million is subject to total return swaps.

The table incorporates only those exposures that exist as of December 31, 2018; it does not consider those exposures or positions that could arise after that date. As a result, the Company's ultimate realized gain or loss, with respect to interest rate fluctuations and hedging strategies would depend on the exposures that arise prior to settlement.

## Item 8. Financial Statements and Supplementary Data

The response to this item is submitted as a separate section of this Form 10-K. See Item 15.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

## Item 9A. Controls and Procedures

Essex Property Trust, Inc.

As of December 31, 2018, Essex carried out an evaluation, under the supervision and with the participation of management, including Essex's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Essex's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based upon that evaluation, Essex's Chief Executive Officer and Chief Financial Officer concluded that as of December 31, 2018, Essex's disclosure controls and procedures were effective to ensure that the information required to be disclosed by Essex in the reports that Essex files or submits under the Exchange Act was recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such disclosure controls and procedures were also effective to ensure that information required to be disclosed in the reports that Essex files or submits under the Exchange Act is accumulated and communicated to Essex's management, including Essex's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

There were no changes in Essex's internal control over financial reporting, that occurred during the quarter ended December 31, 2018, that have materially affected, or are reasonably likely to materially affect, Essex's internal control over financial reporting.

## Management's Report on Internal Control Over Financial Reporting

Essex's management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). Essex's management assessed the effectiveness of Essex's internal control over financial reporting as of December 31, 2018. In making this assessment, Essex's management

used the criteria set forth in the report entitled "Internal Control-Integrated Framework (2013)" published by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Essex's management has concluded that, as of December 31, 2018, its internal control over financial reporting was effective based on these criteria. Essex's independent registered public accounting firm, KPMG LLP, has issued an attestation report over Essex's internal control over financial reporting, which is included herein.

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### Essex Portfolio, L.P.

As of December 31, 2018, the Operating Partnership carried out an evaluation, under the supervision and with the participation of management, including Essex's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Operating Partnership's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that as of December 31, 2018, the Operating Partnership's disclosure controls and procedures were effective to ensure that the information required to be disclosed by the Operating Partnership in the reports that the Operating Partnership files or submits under the Exchange Act was recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such disclosure controls and procedures were also effective to ensure that information required to be disclosed in the reports that the Operating Partnership files or submits under the Exchange Act is accumulated and communicated to the Operating Partnership's management, including Essex's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

There were no changes in the Operating Partnership's internal control over financial reporting, that occurred during the quarter ended December 31, 2018, that have materially affected, or are reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

### Management's Report on Internal Control Over Financial Reporting

The Operating Partnership's management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). The Operating Partnership's management assessed the effectiveness of the Operating Partnership's internal control over financial reporting as of December 31, 2018. In making this assessment, the Operating Partnership's management used the criteria set forth in the report entitled "Internal Control-Integrated Framework (2013)" published by COSO. The Operating Partnership's management has concluded that, as of December 31, 2018, its internal control over financial reporting was effective based on these criteria.

### Item 9B. Other Information

#### New Form of Indemnification Agreement

On February 19, 2019, Essex's Board approved and adopted an amended and restated form of indemnification agreement (the "Indemnification Agreement") which Essex expects to enter into with each of the current directors and officers of the Company (collectively, the "Indemnitees"). The Indemnification Agreement replaces the existing form of indemnification agreement in place with the Company's directors and officers, which was adopted by the Board in 2011 (the "Prior Indemnification Agreement").

The Indemnification Agreement continues to provide for, among other things, the indemnification by the Company of the Indemnitees to the maximum extent permitted by Maryland law and the advancement of reasonable expenses incurred by Indemnitees in connection with certain legal proceedings, and shall be in addition to any other rights the Indemnitees may have under applicable law, the Company's charter documents or bylaws, or otherwise. The Indemnification Agreement also continues to set forth procedures for determining entitlement to indemnification, the requirements relating to notice and defense of claims for which indemnification is sought, the procedures for enforcement of indemnification rights, and the limitations on and exclusions from indemnification.

The foregoing description of the Indemnification Agreement does not purport to be complete and is subject to and qualified in its entirety by reference to the complete form of Indemnification Agreement, a copy of which is filed as Exhibit 10.4 to this Annual Report on Form 10-K and incorporated herein by reference.



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PART III

Item 10. Directors, Executive Officers and Corporate Governance

The information required by this Item is incorporated herein by reference from our Proxy Statement, relating to our 2019 Annual Meeting of Stockholders, under the heading "Board and Corporate Governance Matters," to be filed with the SEC within 120 days of December 31, 2018.

Item 11. Executive Compensation

The information required by this Item is incorporated herein by reference from our Proxy Statement, relating to our 2019 Annual Meeting of Stockholders, under the headings "Executive Compensation" and "Director Compensation," to be filed with the SEC within 120 days of December 31, 2018.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this Item is incorporated herein by reference from our Proxy Statement, relating to our 2019 Annual Meeting of Stockholders, under the heading "Security Ownership of Certain Beneficial Owners and Management," to be filed with the SEC within 120 days of December 31, 2018.

Item 13. Certain Relationships and Related Transactions and Director Independence

The information required by this Item is incorporated herein by reference from our Proxy Statement, relating to our 2019 Annual Meeting of Stockholders, under the heading "Certain Relationships and Related Persons Transactions," to be filed with the SEC within 120 days of December 31, 2018.

Item 14. Principal Accounting Fees and Services

The information required by this Item is incorporated herein by reference from our Proxy Statement, relating to our 2019 Annual Meeting of Stockholders, under the headings "Report of the Audit Committee" and "Fees Paid to KPMG LLP," to be filed with the SEC within 120 days of December 31, 2018.

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PART IV

Item 15. Exhibits and Financial Statement Schedules

(A) Financial Statements

|                                                                                                                                                                          |              |
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| (1) Consolidated Financial Statements of Essex Property Trust, Inc.                                                                                                      | Page         |
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| Consolidated Balance Sheets: As of December 31, 2018 and 2017                                                                                                            | <u>F- 4</u>  |
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| Consolidated Statements of Comprehensive Income: Years ended December 31, 2018, 2017, and 2016                                                                           | <u>F- 6</u>  |
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| Notes to Consolidated Financial Statements                                                                                                                               | <u>F- 20</u> |
| (2) Consolidated Financial Statements of Essex Portfolio, L.P.                                                                                                           |              |
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| Consolidated Statements of Comprehensive Income: Years ended December 31, 2018, 2017, and 2016                                                                           | <u>F- 14</u> |
| Consolidated Statements of Capital: Years ended December 31, 2018, 2017, and 2016                                                                                        | <u>F- 15</u> |
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| Notes to Consolidated Financial Statements                                                                                                                               | <u>F- 20</u> |
| (3) Financial Statement Schedule – Schedule III – Real Estate and Accumulated Depreciation as of December 31, 2018                                                       | <u>F- 54</u> |
| (4) See the Exhibit Index immediately preceeding the signature page and certifications for a list of exhibits filed or incorporated by reference as part of this report. |              |

(B) Exhibits

The Company hereby files, as exhibits to this Form 10-K, those exhibits listed on the Exhibit Index referenced in Item 15(A)(4) above.

Item 16. Form 10-K Summary

None.

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Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors  
Essex Property Trust, Inc.:

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Essex Property Trust, Inc. and subsidiaries (the Company) as of December 31, 2018 and 2017, the related consolidated statements of income, comprehensive income, equity, and cash flows for each of the years in the three year period ended December 31, 2018, and the related notes and financial statement schedule III (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the years in the three year period ended December 31, 2018, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 21, 2019 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Change in Accounting Principle

As discussed in Note 2 to the consolidated financial statements, the Company has changed its method of accounting for the derecognition of nonfinancial assets in 2018 due to the adoption of the Financial Accounting Standards Board's Accounting Standard Update No. 2017-05, Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20).

Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ KPMG LLP

We have served as the Company's auditor since 1994.

San Francisco, California  
February 21, 2019

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Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors  
Essex Property Trust, Inc.:

Opinion on Internal Control Over Financial Reporting

We have audited Essex Property Trust, Inc. and subsidiaries' (the Company) internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2018 and 2017, the related consolidated statements of income, comprehensive income, equity, and cash flows for each of the years in the three-year period ended December 31, 2018, and the related notes and financial statement schedule III (collectively, the consolidated financial statements), and our report dated February 21, 2019 expressed an unqualified opinion on those consolidated financial statements.

Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ KPMG LLP

San Francisco, California

February 21, 2019

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Report of Independent Registered Public Accounting Firm

To the Unitholders and General Partner  
Essex Portfolio, L.P.:

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Essex Portfolio, L.P. and subsidiaries (the Operating Partnership) as of December 31, 2018 and 2017, the related consolidated statements of income, comprehensive income, capital, and cash flows for each of the years in the three year period ended December 31, 2018, and the related notes and financial statement schedule III (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Operating Partnership as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the years in the three year period ended December 31, 2018, in conformity with U.S. generally accepted accounting principles.

Change in Accounting Principle

As discussed in Note 2 to the consolidated financial statements, the Operating Partnership has changed its method of accounting for the derecognition of nonfinancial assets in 2018 due to the adoption of the Financial Accounting Standards Board's Accounting Standard Update No. 2017-05, Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20).

Basis for Opinion

These consolidated financial statements are the responsibility of the Operating Partnership's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Operating Partnership in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Operating Partnership is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Operating Partnership's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ KPMG LLP

We have served as the Company's auditor since 2013.

San Francisco, California  
February 21, 2019

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## ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

December 31, 2018 and 2017

(Dollars in thousands, except share amounts)

|                                                                                                                                                                   | 2018         | 2017         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| <b>ASSETS</b>                                                                                                                                                     |              |              |
| Real estate:                                                                                                                                                      |              |              |
| Rental properties:                                                                                                                                                |              |              |
| Land and land improvements                                                                                                                                        | \$2,701,356  | \$2,719,064  |
| Buildings and improvements                                                                                                                                        | 10,664,745   | 10,643,009   |
|                                                                                                                                                                   | 13,366,101   | 13,362,073   |
| Less: accumulated depreciation                                                                                                                                    | (3,209,548 ) | (2,769,297 ) |
|                                                                                                                                                                   | 10,156,553   | 10,592,776   |
| Real estate under development                                                                                                                                     | 454,629      | 355,735      |
| Co-investments                                                                                                                                                    | 1,300,140    | 1,155,984    |
|                                                                                                                                                                   | 11,911,322   | 12,104,495   |
| Cash and cash equivalents-unrestricted                                                                                                                            | 134,465      | 44,620       |
| Cash and cash equivalents-restricted                                                                                                                              | 16,930       | 16,506       |
| Marketable securities                                                                                                                                             | 209,545      | 190,004      |
| Notes and other receivables (includes related party receivables of \$11.1 million and \$41.2 million as of December 31, 2018 and December 31, 2017, respectively) | 71,895       | 100,926      |
| Prepaid expenses and other assets                                                                                                                                 | 39,439       | 39,155       |
| Total assets                                                                                                                                                      | \$12,383,596 | \$12,495,706 |
| <b>LIABILITIES AND EQUITY</b>                                                                                                                                     |              |              |
| Unsecured debt, net                                                                                                                                               | \$3,799,316  | \$3,501,709  |
| Mortgage notes payable, net                                                                                                                                       | 1,806,626    | 2,008,417    |
| Lines of credit                                                                                                                                                   | —            | 179,000      |
| Accounts payable and accrued liabilities                                                                                                                          | 127,086      | 127,501      |
| Construction payable                                                                                                                                              | 59,345       | 51,770       |
| Dividends payable                                                                                                                                                 | 128,529      | 121,420      |
| Distributions in excess of investments in co-investments                                                                                                          | —            | 36,726       |
| Other liabilities                                                                                                                                                 | 33,375       | 33,132       |
| Total liabilities                                                                                                                                                 | 5,954,277    | 6,059,675    |
| Commitments and contingencies                                                                                                                                     |              |              |
| Redeemable noncontrolling interest                                                                                                                                | 35,475       | 39,206       |
| Equity:                                                                                                                                                           |              |              |
| Common stock; \$0.0001 par value, 670,000,000 shares authorized; 65,890,322 and 66,054,399 shares issued and outstanding, respectively                            | 7            | 7            |
| Additional paid-in capital                                                                                                                                        | 7,093,079    | 7,129,571    |
| Distributions in excess of accumulated earnings                                                                                                                   | (812,796 )   | (833,726 )   |
| Accumulated other comprehensive loss, net                                                                                                                         | (13,217 )    | (18,446 )    |
| Total stockholders' equity                                                                                                                                        | 6,267,073    | 6,277,406    |
| Noncontrolling interest                                                                                                                                           | 126,771      | 119,419      |
| Total equity                                                                                                                                                      | 6,393,844    | 6,396,825    |
| Total liabilities and equity                                                                                                                                      | \$12,383,596 | \$12,495,706 |

See accompanying notes to consolidated financial statements.



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## ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

## Consolidated Statements of Income

Years ended December 31, 2018, 2017 and 2016

(Dollars in thousands, except per share and share amounts)

|                                                                       | 2018        | 2017        | 2016        |
|-----------------------------------------------------------------------|-------------|-------------|-------------|
| Revenues:                                                             |             |             |             |
| Rental and other property                                             | \$1,390,870 | \$1,354,325 | \$1,285,723 |
| Management and other fees from affiliates                             | 9,183       | 9,574       | 8,278       |
|                                                                       | 1,400,053   | 1,363,899   | 1,294,001   |
| Expenses:                                                             |             |             |             |
| Property operating, excluding real estate taxes                       | 233,809     | 229,076     | 219,655     |
| Real estate taxes                                                     | 151,525     | 146,310     | 139,162     |
| Corporate-level property management expenses                          | 31,062      | 30,156      | 30,110      |
| Depreciation and amortization                                         | 479,884     | 468,881     | 441,682     |
| General and administrative                                            | 53,451      | 41,385      | 40,751      |
| Expensed acquisition and investment related costs                     | 194         | 1,569       | 1,841       |
|                                                                       | 949,925     | 917,377     | 873,201     |
| Earnings from operations                                              | 450,128     | 446,522     | 420,800     |
| Interest expense                                                      | (220,492 )  | (222,894 )  | (219,654 )  |
| Total return swap income                                              | 8,707       | 10,098      | 11,716      |
| Interest and other income                                             | 23,010      | 24,604      | 27,305      |
| Equity income from co-investments                                     | 89,132      | 86,445      | 48,698      |
| Loss on early retirement of debt                                      | —           | (1,796 )    | (606 )      |
| Gain on sale of real estate and land                                  | 61,861      | 26,423      | 154,561     |
| Deferred tax expense on gain on sale of real estate and land          | —           | —           | (4,410 )    |
| Gain on remeasurement of co-investment                                | 1,253       | 88,641      | —           |
| Net income                                                            | 413,599     | 458,043     | 438,410     |
| Net income attributable to noncontrolling interest                    | (23,446 )   | (24,984 )   | (23,431 )   |
| Net income attributable to controlling interest                       | 390,153     | 433,059     | 414,979     |
| Dividends to preferred stockholders                                   | —           | —           | (1,314 )    |
| Excess of redemption value of preferred stock over the carrying value | —           | —           | (2,541 )    |
| Net income available to common stockholders                           | \$390,153   | \$433,059   | \$411,124   |
| Per share data:                                                       |             |             |             |
| Basic:                                                                |             |             |             |
| Net income available to common stockholders                           | \$5.91      | \$6.58      | \$6.28      |
| Weighted average number of shares outstanding during the year         | 66,041,058  | 65,829,155  | 65,471,540  |
| Diluted:                                                              |             |             |             |
| Net income available to common stockholders                           | \$5.90      | \$6.57      | \$6.27      |
| Weighted average number of shares outstanding during the year         | 66,085,089  | 65,898,255  | 65,587,816  |

See accompanying notes to consolidated financial statements.

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## ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income

Years ended December 31, 2018, 2017 and 2016

(Dollars in thousands)

|                                                                          | 2018      | 2017      | 2016      |
|--------------------------------------------------------------------------|-----------|-----------|-----------|
| Net income                                                               | \$413,599 | \$458,043 | \$438,410 |
| Other comprehensive income (loss):                                       |           |           |           |
| Change in fair value of derivatives and amortization of swap settlements | 7,824     | 12,744    | 15,926    |
| Changes in fair value of marketable debt securities, net                 | (118 )    | 3,284     | (828 )    |
| Reversal of unrealized gains upon the sale of marketable debt securities | 13        | (1,909 )  | (4,848 )  |
| Total other comprehensive income                                         | 7,719     | 14,119    | 10,250    |
| Comprehensive income                                                     | 421,318   | 472,162   | 448,660   |
| Comprehensive income attributable to noncontrolling interest             | (23,702 ) | (25,451 ) | (23,768 ) |
| Comprehensive income attributable to controlling interest                | \$397,616 | \$446,711 | \$424,892 |

See accompanying notes to consolidated financial statements.

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## ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

## Consolidated Statements of Equity

Years ended December 31, 2018, 2017 and 2016

(Dollars and shares in thousands)

|                                                                                      | Series H<br>Preferred stock |           | Common<br>stock |        | Additional<br>paid-in<br>capital | Distributions<br>in excess of<br>accumulated<br>earnings | Accumulated<br>other<br>comprehensive<br>loss, net | Noncontrolling<br>Interest | Total       |
|--------------------------------------------------------------------------------------|-----------------------------|-----------|-----------------|--------|----------------------------------|----------------------------------------------------------|----------------------------------------------------|----------------------------|-------------|
|                                                                                      | Shares                      | Amount    | Shares          | Amount |                                  |                                                          |                                                    |                            |             |
| Balances at<br>December 31,<br>2015                                                  | 2,950                       | \$73,750  | 65,379          | \$ 6   | \$7,003,317                      | \$(797,329 )                                             | \$(42,011 )                                        | \$ 99,290                  | \$6,337,023 |
| Net income                                                                           | —                           | —         | —               | —      | —                                | 414,979                                                  | —                                                  | 23,431                     | 438,410     |
| Reversal of<br>unrealized gains<br>upon the sale of<br>marketable<br>securities      | —                           | —         | —               | —      | —                                | —                                                        | (4,689 )                                           | (159 )                     | (4,848 )    |
| Change in fair<br>value of<br>derivatives and<br>amortization of<br>swap settlements | —                           | —         | —               | —      | —                                | —                                                        | 15,403                                             | 523                        | 15,926      |
| Change in fair<br>value of<br>marketable<br>securities, net                          | —                           | —         | —               | —      | —                                | —                                                        | (801 )                                             | (27 )                      | (828 )      |
| Issuance of<br>common stock<br>under:                                                |                             |           |                 |        |                                  |                                                          |                                                    |                            |             |
| Stock option and<br>restricted stock<br>plans, net                                   | —                           | —         | 140             | —      | 18,949                           | —                                                        | —                                                  | —                          | 18,949      |
| Sale of common<br>stock, net                                                         | —                           | —         | —               | —      | (384 )                           | —                                                        | —                                                  | —                          | (384 )      |
| Equity based<br>compensation<br>costs                                                | —                           | —         | —               | —      | 8,246                            | —                                                        | —                                                  | 2,653                      | 10,899      |
| Redemption of<br>Series H preferred<br>stock                                         | (2,950)                     | (73,750 ) | —               | —      | 2,541                            | (2,541 )                                                 | —                                                  | —                          | (73,750 )   |
| Retirement of<br>common stock,<br>net                                                | —                           | —         | (5 )            | —      | (1,045 )                         | —                                                        | —                                                  | —                          | (1,045 )    |
| Changes in the<br>redemption value<br>of redeemable<br>noncontrolling<br>interest    | —                           | —         | —               | —      | 172                              | —                                                        | —                                                  | 596                        | 768         |
|                                                                                      | —                           | —         | —               | —      | —                                | —                                                        | —                                                  | (25,854 )                  | (25,854 )   |

|                                                                     |   |     |        |      |             |              |             |            |             |
|---------------------------------------------------------------------|---|-----|--------|------|-------------|--------------|-------------|------------|-------------|
| Distributions to noncontrolling interest                            |   |     |        |      |             |              |             |            |             |
| Redemptions of noncontrolling interest                              | — | —   | 14     | —    | (2,117 )    | —            | —           | (394 )     | (2,511 )    |
| Preferred stock dividends (\$0.45 per share)                        | — | —   | —      | —    | —           | (1,314 )     | —           | —          | (1,314 )    |
| Common stock dividends (\$6.40 per share)                           | — | —   | —      | —    | —           | (419,204 )   | —           | —          | (419,204 )  |
| Balances at December 31, 2016                                       | — | \$— | 65,528 | \$ 6 | \$7,029,679 | \$(805,409 ) | \$(32,098 ) | \$ 100,059 | \$6,292,237 |
| Net income                                                          | — | —   | —      | —    | —           | 433,059      | —           | 24,984     | 458,043     |
| Reversal of unrealized gains upon the sale of marketable securities | — | —   | —      | —    | —           | —            | (1,846 )    | (63 )      | (1,909 )    |

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|                                                                           |              |     |             |             |            |           |             |
|---------------------------------------------------------------------------|--------------|-----|-------------|-------------|------------|-----------|-------------|
| Change in fair value of derivatives and amortization of swap settlements  | _____        | —   | —           | —           | 12,322     | 422       | 12,744      |
| Change in fair value of marketable securities, net                        | _____        | —   | —           | —           | 3,176      | 108       | 3,284       |
| Issuance of common stock under:                                           |              |     |             |             |            |           |             |
| Stock option and restricted stock plans, net                              | _____179     | —   | 26,635      | —           | —          | —         | 26,635      |
| Sale of common stock, net                                                 | _____345     | 1   | 89,054      | —           | —          | —         | 89,055      |
| Equity based compensation costs                                           | _____        | —   | 9,529       | —           | —          | 1,773     | 11,302      |
| Changes in the redemption value of redeemable noncontrolling interest     | _____        | —   | (136        | ) —         | —          | 71        | (65 )       |
| Changes in noncontrolling interest from acquisition                       | _____        | —   | —           | —           | —          | 22,506    | 22,506      |
| Distributions to noncontrolling interest                                  | _____        | —   | —           | —           | —          | (27,051 ) | (27,051 )   |
| Redemptions of noncontrolling interest                                    | _____2       | —   | (25,190     | ) —         | —          | (3,390 )  | (28,580 )   |
| Common stock dividends (\$7.00 per share)                                 | _____        | —   | —           | (461,376 )  | —          | —         | (461,376 )  |
| Balances at December 31, 2017                                             | —\$ 66,054   | \$7 | \$7,129,571 | \$(833,726) | \$(18,446) | \$119,419 | \$6,396,825 |
| Net income                                                                | _____        | —   | —           | 390,153     | —          | 23,446    | 413,599     |
| Reversal of unrealized losses upon the sale of marketable debt securities | _____        | —   | —           | —           | 13         | —         | 13          |
| Change in fair value of derivatives and amortization of swap settlements  | _____        | —   | —           | —           | 7,564      | 260       | 7,824       |
| Change in fair value of marketable debt securities, net                   | _____        | —   | —           | —           | (114 )     | (4 )      | (118 )      |
| Issuance of common stock under:                                           |              |     |             |             |            |           |             |
| Stock option and restricted stock plans, net                              | _____41      | —   | 6,213       | —           | —          | —         | 6,213       |
| Sale of common stock, net                                                 | _____        | —   | (919 )      | —           | —          | —         | (919 )      |
| Equity based compensation costs                                           | _____        | —   | 11,651      | —           | —          | 1,200     | 12,851      |
| Retirement of common stock, net                                           | _____ (210 ) | —   | (51,233 )   | —           | —          | —         | (51,233 )   |
| Cumulative effect upon adoption of ASU No. 2016-01                        | _____        | —   | —           | 2,234       | (2,234 )   | —         | —           |
| Cumulative effect upon adoption of ASU No. 2017-05                        | _____        | —   | —           | 119,651     | —          | 4,057     | 123,708     |

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|                                                                       |                      |      |              |   |              |             |            |   |              |   |
|-----------------------------------------------------------------------|----------------------|------|--------------|---|--------------|-------------|------------|---|--------------|---|
| Changes in the redemption value of redeemable noncontrolling interest | _____                | —    | (1,143       | ) | —            | —           | (21        | ) | (1,164       | ) |
| Changes in noncontrolling interest from acquisition                   | _____                | —    | —            |   | —            | —           | 7,919      |   | 7,919        |   |
| Distributions to noncontrolling interest                              | _____                | —    | —            |   | —            | —           | (29,233    | ) | (29,233      | ) |
| Redemptions of noncontrolling interest                                | —5                   | —    | (1,061       | ) | —            | —           | (272       | ) | (1,333       | ) |
| Common stock dividends (\$7.44 per share)                             | _____                | —    | —            |   | (491,108     | )           | —          |   | (491,108     | ) |
| Balances at December 31, 2018                                         | <del>\$</del> 65,890 | \$ 7 | \$ 7,093,079 |   | \$ (812,796) | \$ (13,217) | \$ 126,771 |   | \$ 6,393,844 |   |

See accompanying notes to consolidated financial statements.

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## ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

Years ended December 31, 2018, 2017 and 2016

(Dollars in thousands)

|                                                                                   | 2018       | 2017       | 2016       |
|-----------------------------------------------------------------------------------|------------|------------|------------|
| Cash flows from operating activities:                                             |            |            |            |
| Net income                                                                        | \$413,599  | \$458,043  | \$438,410  |
| Adjustments to reconcile net income to net cash provided by operating activities: |            |            |            |
| Depreciation and amortization                                                     | 479,884    | 468,881    | 441,682    |
| Amortization of discount on marketable securities                                 | (17,637 )  | (15,119 )  | (14,211 )  |
| Amortization of (premium) discount and financing costs, net                       | (2,587 )   | (5,948 )   | (15,234 )  |
| Gain on sale of marketable securities                                             | (737 )     | (1,909 )   | (5,719 )   |
| Unrealized gain on equity securities recognized through income                    | 5,159      | —          | —          |
| Company's share of gain on the sales of co-investments                            | (10,569 )  | (44,837 )  | (13,046 )  |
| Earnings from co-investments                                                      | (78,563 )  | (41,608 )  | (35,652 )  |
| Operating distributions from co-investments                                       | 99,593     | 76,764     | 60,472     |
| Accrued interest from notes and other receivables                                 | (5,436 )   | (4,030 )   | (302 )     |
| Gain on the sale of real estate and land                                          | (61,861 )  | (26,423 )  | (154,561 ) |
| Equity-based compensation                                                         | 7,135      | 9,286      | 9,811      |
| Loss on early retirement of debt, net                                             | —          | 1,796      | 606        |
| Gain on remeasurement of co-investment                                            | (1,253 )   | (88,641 )  | —          |
| Changes in operating assets and liabilities:                                      |            |            |            |
| Prepaid expenses, receivables and other assets                                    | (1,203 )   | (3,004 )   | 2,730      |
| Accounts payable and accrued liabilities                                          | (145 )     | (13,474 )  | 2,302      |
| Other liabilities                                                                 | 1,175      | (170 )     | (496 )     |
| Net cash provided by operating activities                                         | 826,554    | 769,607    | 716,792    |
| Cash flows from investing activities:                                             |            |            |            |
| Additions to real estate:                                                         |            |            |            |
| Acquisitions of real estate and acquisition related capital expenditures          | (15,311 )  | (206,194 ) | (315,632 ) |
| Redevelopment                                                                     | (73,000 )  | (69,928 )  | (83,927 )  |
| Development acquisitions of and additions to real estate under development        | (182,772 ) | (137,733 ) | (75,367 )  |
| Capital expenditures on rental properties                                         | (81,684 )  | (72,812 )  | (64,769 )  |
| Acquisition of membership interest in co-investments                              | —          | —          | —          |
| Investments in notes receivable                                                   | —          | (106,461 ) | (24,070 )  |
| Collections of notes and other receivables                                        | 29,500     | 55,000     | 4,070      |
| Proceeds from insurance for property losses                                       | 1,408      | 648        | 5,543      |
| Proceeds from dispositions of real estate                                         | 347,587    | 132,039    | 239,289    |
| Contributions to co-investments                                                   | (162,437 ) | (293,363 ) | (183,989 ) |
| Changes in refundable deposits                                                    | (414 )     | 837        | (2,129 )   |
| Purchases of marketable securities                                                | (37,952 )  | (67,893 )  | (18,779 )  |
| Sales and maturities of marketable securities                                     | 31,521     | 35,481     | 30,458     |
| Non-operating distributions from co-investments                                   | 83,661     | 162,439    | 76,231     |
| Net cash used in investing activities                                             | (59,893 )  | (567,940 ) | (413,071 ) |
| Cash flows from financing activities:                                             |            |            |            |

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|                                                                                                                                  |            |            |            |
|----------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| Proceeds from unsecured debt and mortgage notes                                                                                  | 298,773    | 597,981    | 669,282    |
| Payments on unsecured debt and mortgage notes                                                                                    | (230,398 ) | (561,160 ) | (532,020 ) |
| Proceeds from lines of credit                                                                                                    | 742,961    | 982,246    | 596,106    |
| Repayments of lines of credit                                                                                                    | (921,961 ) | (928,246 ) | (486,106 ) |
| Repayment of cumulative redeemable preferred stock                                                                               | —          | —          | (73,750 )  |
| Retirement of common stock                                                                                                       | (51,233 )  | —          | (1,045 )   |
| Additions to deferred charges                                                                                                    | (4,250 )   | (4,108 )   | (7,926 )   |
| Payments related to debt prepayment penalties                                                                                    | —          | (1,630 )   | (215 )     |
| Net proceeds from issuance of common stock                                                                                       | (919 )     | 89,055     | (384 )     |
| Net proceeds from stock options exercised                                                                                        | 6,213      | 26,635     | 18,949     |
| Payments related to tax withholding for share-based compensation                                                                 | (869 )     | (316 )     | (386 )     |
| Distributions to noncontrolling interest                                                                                         | (29,050 )  | (26,552 )  | (25,334 )  |
| Redemption of noncontrolling interest                                                                                            | (1,333 )   | (28,580 )  | (2,511 )   |
| Redemption of redeemable noncontrolling interest                                                                                 | (144 )     | (5,543 )   | —          |
| Common and preferred stock dividends paid                                                                                        | (484,182 ) | (450,625 ) | (411,134 ) |
| Net cash used in financing activities                                                                                            | (676,392 ) | (310,843 ) | (256,474 ) |
| Net increase (decrease) in unrestricted and restricted cash and cash equivalents                                                 | 90,269     | (109,176 ) | 47,247     |
| Unrestricted and restricted cash and cash equivalents at beginning of period                                                     | 61,126     | 170,302    | 123,055    |
| Unrestricted and restricted cash and cash equivalents at end of period                                                           | \$151,395  | \$61,126   | \$170,302  |
| Supplemental disclosure of cash flow information:                                                                                |            |            |            |
| Cash paid for interest, net of capitalized interest                                                                              | \$203,803  | \$212,163  | \$203,743  |
| Interest capitalized                                                                                                             | \$18,708   | \$13,860   | \$12,486   |
| Supplemental disclosure of noncash investing and financing activities:                                                           |            |            |            |
| Issuance of Operating Partnership units for contributed properties                                                               | \$7,919    | \$—        | \$—        |
| Issuance of DownREIT limited partnership units in connection with acquisition of real estate                                     | \$—        | \$22,506   | \$—        |
| Transfers between real estate under development to rental properties, net                                                        | \$100,415  | \$2,413    | \$104,159  |
| Transfer from real estate under development to co-investments                                                                    | \$853      | \$5,075    | \$9,919    |
| Reclassifications to (from) redeemable noncontrolling interest to or from additional paid in capital and noncontrolling interest | \$1,165    | \$65       | \$(768 )   |
| Redemption of redeemable noncontrolling interest via reduction of note receivable                                                | \$4,751    | \$—        | \$—        |
| Debt assumed in connection with acquisition                                                                                      | \$45,804   | \$51,882   | \$48,832   |
| Debt deconsolidated in connection with BEX II transaction                                                                        | \$—        | \$—        | \$20,195   |
| Repayment of mortgage note from new financing proceeds                                                                           | \$52,000   | \$—        | \$—        |

See accompanying notes to consolidated financial statements

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## ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

## Consolidated Balance Sheets

December 31, 2018 and 2017

(Dollars in thousands, except per unit amounts)

|                                                                                                                                                          | 2018         | 2017         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| <b>ASSETS</b>                                                                                                                                            |              |              |
| Real estate:                                                                                                                                             |              |              |
| Rental properties:                                                                                                                                       |              |              |
| Land and land improvements                                                                                                                               | \$2,701,356  | \$2,719,064  |
| Buildings and improvements                                                                                                                               | 10,664,745   | 10,643,009   |
|                                                                                                                                                          | 13,366,101   | 13,362,073   |
| Less: accumulated depreciation                                                                                                                           | (3,209,548 ) | (2,769,297 ) |
|                                                                                                                                                          | 10,156,553   | 10,592,776   |
| Real estate under development                                                                                                                            | 454,629      | 355,735      |
| Co-investments                                                                                                                                           | 1,300,140    | 1,155,984    |
|                                                                                                                                                          | 11,911,322   | 12,104,495   |
| Cash and cash equivalents-unrestricted                                                                                                                   | 134,465      | 44,620       |
| Cash and cash equivalents-restricted                                                                                                                     | 16,930       | 16,506       |
| Marketable securities                                                                                                                                    | 209,545      | 190,004      |
| Notes and other receivables (related party receivables of \$11.1 million and \$41.2 million as of December 31, 2018 and December 31, 2017, respectively) | 71,895       | 100,926      |
| Prepaid expenses and other assets                                                                                                                        | 39,439       | 39,155       |
| Total assets                                                                                                                                             | \$12,383,596 | \$12,495,706 |
| <b>LIABILITIES AND CAPITAL</b>                                                                                                                           |              |              |
| Unsecured debt, net                                                                                                                                      | \$3,799,316  | \$3,501,709  |
| Mortgage notes payable, net                                                                                                                              | 1,806,626    | 2,008,417    |
| Lines of credit                                                                                                                                          | —            | 179,000      |
| Accounts payable and accrued liabilities                                                                                                                 | 127,086      | 127,501      |
| Construction payable                                                                                                                                     | 59,345       | 51,770       |
| Distributions payable                                                                                                                                    | 128,529      | 121,420      |
| Distributions in excess of investments in co-investments                                                                                                 | —            | 36,726       |
| Other liabilities                                                                                                                                        | 33,375       | 33,132       |
| Total liabilities                                                                                                                                        | 5,954,277    | 6,059,675    |
| Commitments and contingencies                                                                                                                            |              |              |
| Redeemable noncontrolling interest                                                                                                                       | 35,475       | 39,206       |
| Capital:                                                                                                                                                 |              |              |
| General Partner:                                                                                                                                         |              |              |
| Common equity (65,890,322 and 66,054,399 units issued and outstanding, respectively)                                                                     | 6,280,290    | 6,295,852    |
|                                                                                                                                                          | 6,280,290    | 6,295,852    |
| Limited Partners:                                                                                                                                        |              |              |
| Common equity (2,305,389 and 2,268,114 units issued and outstanding, respectively)                                                                       | 59,061       | 49,792       |
| Accumulated other comprehensive loss                                                                                                                     | (9,738 )     | (15,229 )    |
| Total partners' capital                                                                                                                                  | 6,329,613    | 6,330,415    |
| Noncontrolling interest                                                                                                                                  | 64,231       | 66,410       |
| Total capital                                                                                                                                            | 6,393,844    | 6,396,825    |
| Total liabilities and capital                                                                                                                            | \$12,383,596 | \$12,495,706 |

See accompanying notes to consolidated financial statements



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## ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

## Consolidated Statements of Income

Years ended December 31, 2018, 2017, and 2016

(Dollars in thousands, except per unit and unit amounts)

|                                                                       | 2018        | 2017        | 2016        |
|-----------------------------------------------------------------------|-------------|-------------|-------------|
| Revenues:                                                             |             |             |             |
| Rental and other property                                             | \$1,390,870 | \$1,354,325 | \$1,285,723 |
| Management and other fees from affiliates                             | 9,183       | 9,574       | 8,278       |
|                                                                       | 1,400,053   | 1,363,899   | 1,294,001   |
| Expenses:                                                             |             |             |             |
| Property operating, excluding real estate taxes                       | 233,809     | 229,076     | 219,655     |
| Real estate taxes                                                     | 151,525     | 146,310     | 139,162     |
| Corporate-level property management expenses                          | 31,062      | 30,156      | 30,110      |
| Depreciation and amortization                                         | 479,884     | 468,881     | 441,682     |
| General and administrative                                            | 53,451      | 41,385      | 40,751      |
| Expensed acquisition and investment related costs                     | 194         | 1,569       | 1,841       |
|                                                                       | 949,925     | 917,377     | 873,201     |
| Earnings from operations                                              | 450,128     | 446,522     | 420,800     |
| Interest expense                                                      | (220,492)   | (222,894)   | (219,654)   |
| Total return swap income                                              | 8,707       | 10,098      | 11,716      |
| Interest and other income                                             | 23,010      | 24,604      | 27,305      |
| Equity income from co-investments                                     | 89,132      | 86,445      | 48,698      |
| Loss on early retirement of debt                                      | —           | (1,796)     | (606)       |
| Gain on sale of real estate and land                                  | 61,861      | 26,423      | 154,561     |
| Deferred tax expense on gain on sale of real estate and land          | —           | —           | (4,410)     |
| Gain on remeasurement of co-investment                                | 1,253       | 88,641      | —           |
| Net income                                                            | 413,599     | 458,043     | 438,410     |
| Net income attributable to noncontrolling interest                    | (9,994)     | (10,159)    | (9,342)     |
| Net income attributable to controlling interest                       | 403,605     | 447,884     | 429,068     |
| Preferred interest distributions                                      | —           | —           | (1,314)     |
| Excess of redemption value of preferred units over the carrying value | —           | —           | (2,541)     |
| Net income available to common unitholders                            | \$403,605   | \$447,884   | \$425,213   |
| Per unit data:                                                        |             |             |             |
| Basic:                                                                |             |             |             |
| Net income available to common unitholders                            | \$5.91      | \$6.58      | \$6.28      |
| Weighted average number of common units outstanding during the year   | 68,315,999  | 68,081,730  | 67,695,640  |
| Diluted:                                                              |             |             |             |
| Net income available to common unitholders                            | \$5.90      | \$6.57      | \$6.27      |
| Weighted average number of common units outstanding during the year   | 68,360,030  | 68,150,830  | 67,811,916  |

See accompanying notes to consolidated financial statements

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## ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income

Years Ended December 31, 2018, 2017, and 2016

(Dollars in thousands)

|                                                                          | 2018      | 2017      | 2016      |
|--------------------------------------------------------------------------|-----------|-----------|-----------|
| Net income                                                               | \$413,599 | \$458,043 | \$438,410 |
| Other comprehensive income (loss):                                       |           |           |           |
| Change in fair value of derivatives and amortization of swap settlements | 7,824     | 12,744    | 15,926    |
| Changes in fair value of marketable debt securities, net                 | (118 )    | 3,284     | (828 )    |
| Reversal of unrealized gains upon the sale of marketable debt securities | 13        | (1,909 )  | (4,848 )  |
| Total other comprehensive income                                         | 7,719     | 14,119    | 10,250    |
| Comprehensive income                                                     | 421,318   | 472,162   | 448,660   |
| Comprehensive income attributable to noncontrolling interest             | (9,994 )  | (10,159 ) | (9,342 )  |
| Comprehensive income attributable to controlling interest                | \$411,324 | \$462,003 | \$439,318 |

See accompanying notes to consolidated financial statements.

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## ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

## Consolidated Statements of Capital

Years ended December 31, 2018, 2017, and 2016

(Dollars and units in thousands)

|                                                                          | General Partner |             | Preferred | Limited Partners |           | Accumulated             | Noncontrolling |             |
|--------------------------------------------------------------------------|-----------------|-------------|-----------|------------------|-----------|-------------------------|----------------|-------------|
|                                                                          | Common          | Equity      | Equity    | Common           | Equity    | other                   | Interest       | Total       |
|                                                                          | Units           | Amount      | Amount    | Units            | Amount    | comprehensive loss, net |                |             |
| Balances at December 31, 2015                                            | 65,379          | \$6,208,535 | \$71,209  | 2,215            | \$47,235  | \$ (39,598 )            | \$ 49,642      | \$6,337,023 |
| Net income                                                               | —               | 411,124     | 3,855     | —                | 14,089    | —                       | 9,342          | 438,410     |
| Reversal of unrealized gains upon the sale of marketable securities      | —               | —           | —         | —                | —         | (4,848 )                | —              | (4,848 )    |
| Change in fair value of derivatives and amortization of swap settlements | —               | —           | —         | —                | —         | 15,926                  | —              | 15,926      |
| Change in fair value of marketable securities, net                       | —               | —           | —         | —                | —         | (828 )                  | —              | (828 )      |
| Issuance of common stock under:                                          |                 |             |           |                  |           |                         |                |             |
| General partner's stock based compensation, net                          | 140             | 18,949      | —         | —                | —         | —                       | —              | 18,949      |
| Sale of common stock by general partner, net                             | —               | (384 )      | —         | —                | —         | —                       | —              | (384 )      |
| Equity based compensation costs                                          | —               | 8,246       | —         | 37               | 2,653     | —                       | —              | 10,899      |
| Redemption of Series H preferred units                                   | —               | —           | (73,750 ) | —                | —         | —                       | —              | (73,750 )   |
| Retirement of common units, net                                          | (5 )            | (1,045 )    | —         | —                | —         | —                       | —              | (1,045 )    |
| Changes in the redemption value of redeemable noncontrolling interest    | —               | 172         | —         | —                | —         | —                       | 596            | 768         |
| Distributions to noncontrolling interest                                 | —               | —           | —         | —                | —         | —                       | (11,296 )      | (11,296 )   |
| Redemptions                                                              | 14              | (2,117 )    | —         | (15 )            | 17        | —                       | (411 )         | (2,511 )    |
| Preferred equity dividends (\$0.45 per unit)                             | —               | —           | (1,314 )  | —                | —         | —                       | —              | (1,314 )    |
| Distributions declared (\$6.40 per unit)                                 | —               | (419,204 )  | —         | —                | (14,558 ) | —                       | —              | (433,762 )  |
| Balances at December 31, 2016                                            | 65,528          | \$6,224,276 | \$—       | 2,237            | \$49,436  | \$ (29,348 )            | \$ 47,873      | \$6,292,237 |
| Net income                                                               | —               | 433,059     | —         | —                | 14,825    | —                       | 10,159         | 458,043     |
| Reversal of unrealized gains upon the sale of marketable securities      | —               | —           | —         | —                | —         | (1,909 )                | —              | (1,909 )    |

|                                                                          |   |   |   |   |   |        |   |        |
|--------------------------------------------------------------------------|---|---|---|---|---|--------|---|--------|
| Change in fair value of derivatives and amortization of swap settlements | — | — | — | — | — | 12,744 | — | 12,744 |
|--------------------------------------------------------------------------|---|---|---|---|---|--------|---|--------|

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|                                                                          |        |             |          |           |            |           |             |
|--------------------------------------------------------------------------|--------|-------------|----------|-----------|------------|-----------|-------------|
| Change in fair value of marketable securities, net                       | —      | —           | —        | —         | 3,284      | —         | 3,284       |
| Issuance of common stock under:                                          |        |             |          |           |            |           |             |
| General partner's stock based compensation, net                          | 179    | 26,635      | —        | —         | —          | —         | 26,635      |
| Sale of common stock by general partner, net                             | 345    | 89,055      | —        | —         | —          | —         | 89,055      |
| Equity based compensation costs                                          | —      | 9,529       | —33      | 1,773     | —          | —         | 11,302      |
| Changes in the redemption value of redeemable noncontrolling interest    | —      | (136 )      | —        | 136       | —          | (65 )     | (65 )       |
| Changes in noncontrolling interest from acquisition                      | —      | —           | —        | —         | —          | 22,506    | 22,506      |
| Distributions to noncontrolling interest                                 | —      | —           | —        | —         | —          | (11,078 ) | (11,078 )   |
| Redemptions                                                              | 2      | (25,190 )   | —(2 )    | (405 )    | —          | (2,985 )  | (28,580 )   |
| Distributions declared (\$7.00 per unit)                                 | —      | (461,376 )  | —        | (15,973 ) | —          | —         | (477,349 )  |
| Balances at December 31, 2017                                            | 66,054 | \$6,295,852 | \$-2,268 | \$49,792  | \$(15,229) | \$66,410  | \$6,396,825 |
| Net income                                                               | —      | 390,153     | —        | 13,452    | —          | 9,994     | 413,599     |
| Reversal of unrealized gains upon the sale of marketable debt securities | —      | —           | —        | —         | 13         | —         | 13          |
| Change in fair value of derivatives and amortization of swap settlements | —      | —           | —        | —         | 7,824      | —         | 7,824       |
| Change in fair value of marketable debt securities, net                  | —      | —           | —        | —         | (118 )     | —         | (118 )      |
| Issuance of common stock under:                                          |        |             |          |           |            |           |             |
| General partner's stock based compensation, net                          | 41     | 6,213       | —        | —         | —          | —         | 6,213       |
| Sale of common stock by general partner, net                             | —      | (919 )      | —        | —         | —          | —         | (919 )      |
| Equity based compensation costs                                          | —      | 11,651      | —11      | 1,200     | —          | —         | 12,851      |
| Retirement of common units, net                                          | (210 ) | (51,233 )   | —        | —         | —          | —         | (51,233 )   |
| Cumulative effect upon adoption of ASU No. 2016-01                       | —      | 2,234       | —        | (6 )      | (2,228 )   | —         | —           |
| Cumulative effect upon adoption of ASU No. 2017-05                       | —      | 119,651     | —        | 4,057     | —          | —         | 123,708     |
| Changes in redemption value of redeemable noncontrolling interest        | —      | (1,143 )    | —        | (89 )     | —          | 68        | (1,164 )    |
| Changes in noncontrolling interest from acquisition                      | —      | —           | —31      | 7,919     | —          | —         | 7,919       |

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|                                          |        |             |          |           |           |           |             |
|------------------------------------------|--------|-------------|----------|-----------|-----------|-----------|-------------|
| Distributions to noncontrolling interest | —      | —           | —        | —         | —         | (12,174 ) | (12,174 )   |
| Redemptions                              | 5      | (1,061 )    | —(5 )    | (205 )    | —         | (67 )     | (1,333 )    |
| Distributions declared (\$7.44 per unit) | —      | (491,108 )  | —        | (17,059 ) | —         | —         | (508,167 )  |
| Balances at December 31, 2018            | 65,890 | \$6,280,290 | \$-2,305 | \$59,061  | \$(9,738) | \$64,231  | \$6,393,844 |

See accompanying notes to consolidated financial statements

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## ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

Years ended December 31, 2018, 2017, and 2016

(Dollars in thousands)

|                                                                                   | 2018       | 2017       | 2016       |
|-----------------------------------------------------------------------------------|------------|------------|------------|
| Cash flows from operating activities:                                             |            |            |            |
| Net income                                                                        | \$413,599  | \$458,043  | \$438,410  |
| Adjustments to reconcile net income to net cash provided by operating activities: |            |            |            |
| Depreciation and amortization                                                     | 479,884    | 468,881    | 441,682    |
| Amortization of discount on marketable securities                                 | (17,637 )  | (15,119 )  | (14,211 )  |
| Amortization of (premium) discount and debt financing costs, net                  | (2,587 )   | (5,948 )   | (15,234 )  |
| Gain on sale of marketable securities                                             | (737 )     | (1,909 )   | (5,719 )   |
| Unrealized gain on equity securities recognized through income                    | 5,159      | —          | —          |
| Company's share of gain on the sales of co-investments                            | (10,569 )  | (44,837 )  | (13,046 )  |
| Earnings from co-investments                                                      | (78,563 )  | (41,608 )  | (35,652 )  |
| Operating distributions from co-investments                                       | 99,593     | 76,764     | 60,472     |
| Accrued interest from notes and other receivables                                 | (5,436 )   | (4,030 )   | (302 )     |
| Gain on the sale of real estate and land                                          | (61,861 )  | (26,423 )  | (154,561 ) |
| Equity-based compensation                                                         | 7,135      | 9,286      | 9,811      |
| Loss on early retirement of debt, net                                             | —          | 1,796      | 606        |
| Gain on remeasurement of co-investment                                            | (1,253 )   | (88,641 )  | —          |
| Changes in operating assets and liabilities:                                      |            |            |            |
| Prepaid expenses, receivables and other assets                                    | (1,203 )   | (3,004 )   | 2,730      |
| Accounts payable and accrued liabilities                                          | (145 )     | (13,474 )  | 2,302      |
| Other liabilities                                                                 | 1,175      | (170 )     | (496 )     |
| Net cash provided by operating activities                                         | 826,554    | 769,607    | 716,792    |
| Cash flows from investing activities:                                             |            |            |            |
| Additions to real estate:                                                         |            |            |            |
| Acquisitions of real estate and acquisition related capital expenditures          | (15,311 )  | (206,194 ) | (315,632 ) |
| Redevelopment                                                                     | (73,000 )  | (69,928 )  | (83,927 )  |
| Development acquisitions of and additions to real estate under development        | (182,772 ) | (137,733 ) | (75,367 )  |
| Capital expenditures on rental properties                                         | (81,684 )  | (72,812 )  | (64,769 )  |
| Investments in notes receivable                                                   | —          | (106,461 ) | (24,070 )  |
| Collections of notes and other receivables                                        | 29,500     | 55,000     | 4,070      |
| Proceeds from insurance for property losses                                       | 1,408      | 648        | 5,543      |
| Proceeds from dispositions of real estate                                         | 347,587    | 132,039    | 239,289    |
| Contributions to co-investments                                                   | (162,437 ) | (293,363 ) | (183,989 ) |
| Changes in refundable deposits                                                    | (414 )     | 837        | (2,129 )   |
| Purchases of marketable securities                                                | (37,952 )  | (67,893 )  | (18,779 )  |
| Sales and maturities of marketable securities                                     | 31,521     | 35,481     | 30,458     |
| Non-operating distributions from co-investments                                   | 83,661     | 162,439    | 76,231     |
| Net cash used in investing activities                                             | (59,893 )  | (567,940 ) | (413,071 ) |
| Cash flows from financing activities:                                             |            |            |            |
| Proceeds from unsecured debt and mortgage notes                                   | 298,773    | 597,981    | 669,282    |

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|                                                                                                                                  |            |            |            |
|----------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| Payments on unsecured debt and mortgage notes                                                                                    | (230,398 ) | (561,160 ) | (532,020 ) |
| Proceeds from lines of credit                                                                                                    | 742,961    | 982,246    | 596,106    |
| Repayments of lines of credit                                                                                                    | (921,961 ) | (928,246 ) | (486,106 ) |
| Repayment of cumulative redeemable preferred stock                                                                               | —          | —          | (73,750 )  |
| Retirement of common stock                                                                                                       | (51,233 )  | —          | (1,045 )   |
| Additions to deferred charges                                                                                                    | (4,250 )   | (4,108 )   | (7,926 )   |
| Payments related to debt prepayment penalties                                                                                    | —          | (1,630 )   | (215 )     |
| Net proceeds from issuance of common units                                                                                       | (919 )     | 89,055     | (384 )     |
| Net proceeds from stock options exercised                                                                                        | 6,213      | 26,635     | 18,949     |
| Payments related to tax withholding for share-based compensation                                                                 | (869 )     | (316 )     | (386 )     |
| Distributions to noncontrolling interest                                                                                         | (8,518 )   | (7,752 )   | (6,960 )   |
| Redemption of noncontrolling interests                                                                                           | (1,333 )   | (28,580 )  | (2,511 )   |
| Redemption of redeemable noncontrolling interests                                                                                | (144 )     | (5,543 )   | —          |
| Common and preferred units and preferred interests distributions paid                                                            | (504,714 ) | (469,425 ) | (429,508 ) |
| Net cash used in financing activities                                                                                            | (676,392 ) | (310,843 ) | (256,474 ) |
| Net increase (decrease) in unrestricted and restricted cash and cash equivalents                                                 | 90,269     | (109,176 ) | 47,247     |
| Unrestricted and restricted cash and cash equivalents at beginning of period                                                     | 61,126     | 170,302    | 123,055    |
| Unrestricted and restricted cash and cash equivalents at end of period                                                           | \$151,395  | \$61,126   | \$170,302  |
| Supplemental disclosure of cash flow information:                                                                                |            |            |            |
| Cash paid for interest, net of capitalized interest                                                                              | \$203,803  | \$212,163  | \$203,743  |
| Interest capitalized                                                                                                             | \$18,708   | \$13,860   | \$12,486   |
| Supplemental disclosure of noncash investing and financing activities:                                                           |            |            |            |
| Issuance of Operating Partnership units for contributed properties                                                               | \$7,919    | \$—        | \$—        |
| Issuance of DownREIT limited partnership units in connection with acquisition of real estate                                     | \$—        | \$22,506   | \$—        |
| Transfers between real estate under development to rental properties, net                                                        | \$100,415  | \$2,413    | \$104,159  |
| Transfer from real estate under development to co-investments                                                                    | \$853      | \$5,075    | \$9,919    |
| Reclassifications to (from) redeemable noncontrolling interest to or from additional paid in capital and noncontrolling interest | \$1,165    | \$65       | \$(768 )   |
| Redemption of redeemable noncontrolling interest via reduction of note receivable                                                | \$4,751    | \$—        | \$—        |
| Debt assumed in connection with acquisition                                                                                      | \$45,804   | \$51,882   | \$48,832   |
| Debt deconsolidated in connection with BEX II transaction                                                                        | \$—        | \$—        | \$20,195   |
| Repayment of mortgage note from new financing proceeds                                                                           | \$52,000   | \$—        | \$—        |

See accompanying notes to consolidated financial statements

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ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
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(1) Organization

The accompanying consolidated financial statements present the accounts of Essex Property Trust, Inc. ("Essex" or the "Company"), which include the accounts of the Company and Essex Portfolio, L.P. and its subsidiaries (the "Operating Partnership," which holds the operating assets of the Company). Unless otherwise indicated, the notes to consolidated financial statements apply to both the Company and the Operating Partnership.

Essex is the sole general partner in the Operating Partnership with a 96.6% general partner interest and the limited partners owned a 3.4% interest as of December 31, 2018. The limited partners may convert their Operating Partnership units into an equivalent number of shares of Essex common stock. Total Operating Partnership limited partnership units outstanding were 2,305,389 and 2,268,114 as of December 31, 2018 and 2017, respectively, and the redemption value of the units, based on the closing price of the Company's common stock totaled approximately \$565.3 million and \$547.5 million, as of December 31, 2018 and 2017, respectively. The Company has reserved shares of common stock for such conversions.

As of December 31, 2018, the Company owned or had ownership interests in 245 operating apartment communities, aggregating 59,661 apartment homes, excluding the Company's ownership in preferred interest co-investments, loan investments, one operating commercial building, and six active developments. The Communities are located in Southern California (Los Angeles, Orange, San Diego, and Ventura counties), Northern California (the San Francisco Bay Area) and the Seattle metropolitan areas.

(2) Summary of Critical and Significant Accounting Policies

(a) Principles of Consolidation and Basis of Presentation

The accounts of the Company, its controlled subsidiaries and the variable interest entities ("VIEs") in which it is the primary beneficiary are consolidated in the accompanying financial statements and prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"). In the opinion of management, all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows for the periods presented have been included and are normal and recurring in nature. All significant inter-company accounts and transactions have been eliminated. Certain reclassifications have been made to conform to the current year's presentation, including the reclassification of corporate-level property management expenses out of property operating, excluding real estate taxes to its own line item on the Company's consolidated statements of income and comprehensive income. \$13.2 million has been reclassified out of other assets and into buildings and improvements on the Company's consolidated balance sheets as of December 31, 2017. Such reclassifications had no net effect on previously reported financial results.

Noncontrolling interest includes the 3.4% limited partner interests in the Operating Partnership not held by the Company at both December 31, 2018 and 2017. These percentages include the Operating Partnership's vested long term incentive plan units (see Note 13).

(b) Accounting Pronouncements Adopted in the Current Year

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09 "Revenue from Contracts with Customers." The new standard provides a single comprehensive revenue recognition model for contracts with customers (excluding certain contracts, such as lease contracts) to improve comparability within industries. The new standard requires an entity to recognize revenue to reflect the transfer of goods or services to customers at an amount the entity expects to be paid in exchange for those goods and services and provide enhanced disclosures, all to provide more comprehensive guidance for transactions such as service revenue and contract modifications. The Company adopted ASU 2014-09 as of January 1, 2018, using the modified retrospective approach. See Note 4, Revenues, for further details.

In January 2016, the FASB issued ASU No. 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities", which requires changes to the classification and measurement of investments in certain equity securities and to the presentation of certain fair value changes for financial liabilities measured at fair value. The Company adopted ASU No. 2016-01 as of January 1, 2018 using the modified retrospective method by applying a cumulative effect adjustment to retained earnings and partners' capital of \$2.2 million, representing accumulated net unrealized gains of certain equity securities held by

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the Company. Furthermore, as a result of the adoption of this standard, the Company will recognize changes in the fair value of equity investments with readily determinable fair values through net income as opposed to comprehensive income.

In August 2016, the FASB issued ASU No. 2016-15 "Classification of Certain Cash Receipts and Cash Payments", which requires entities to adhere to a uniform classification and presentation of certain cash receipts and cash payments in the statement of cash flows. The amendments in this update provide guidance on eight specific cash flow issues. The Company adopted ASU No. 2016-15 as of January 1, 2018 using the retrospective transition method. This amendment did not have a material impact on the Company's consolidated results of operations or financial position.

In November 2016, the FASB issued ASU No. 2016-18 "Statement of Cash Flows", which requires entities to include restricted cash and restricted cash equivalents in the reconciliation of beginning-of-period to the end-of-period of cash and cash equivalents in the statement of cash flows. This new standard seeks to eliminate the current diversity in practice in how changes in restricted cash and restricted cash equivalents is presented in the statement of cash flows. The Company adopted ASU No. 2016-18 as of January 1, 2018 using the retrospective transition method. This amendment did not have a material impact on the Company's consolidated results of operations or financial position.

In January 2017, the FASB issued ASU No. 2017-01 "Business Combinations: Clarifying the Definition of a Business", which provides a new framework for determining whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. Previously, U.S. GAAP did not specify the minimum inputs and processes required for an integrated set of assets and activities to meet the definition of a business, causing a broad interpretation of the definition of a business. The Company adopted ASU No. 2017-01 as of January 1, 2018 prospectively. The Company expects that substantially all of its acquisitions of communities will qualify as asset acquisitions and transaction costs related to these acquisitions will be capitalized upon adoption.

In February 2017, the FASB issued ASU No. 2017-05 "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets", which adds guidance for partial sales of nonfinancial assets, including partial sales of real estate. Historically, U.S. GAAP contained several different accounting models to evaluate whether the transfer of certain assets qualified for sale treatment. This new standard reduces the number of potential accounting models that might apply and clarifies which model does apply in various circumstances. Partial sales of nonfinancial assets are common in the real estate industry and include transactions in which the seller retains an equity interest in the entity that owns the assets or has an equity interest in the buyer. The Company adopted ASU No. 2017-05 concurrently with the adoption of ASU No. 2014-09 "Revenue from Contracts with Customers" as of January 1, 2018 using the modified retrospective method by applying a cumulative effect adjustment to retained earnings and partners' capital of \$123.7 million representing the partial sale of its membership interest in BEX II, LLC ("BEX II") during the fourth quarter of 2016.

(c) Recent Accounting Pronouncements

In February 2016, the FASB issued ASU No. 2016-02 "Leases", which requires an entity that is a lessee to classify leases as either finance or operating and to recognize a lease liability and a right-of-use asset for all leases that have a duration of greater than 12 months. Leases of 12 months or less will be accounted for similar to existing guidance for operating leases today. For lessors, accounting for leases under the new standard will be substantially the same as

existing guidance for sales-type leases, direct financing leases, and operating leases, but eliminates current real estate specific provisions and changes the treatment of initial direct costs.

The Company expects that its residential and commercial leases, where it is the lessor, will continue to be accounted for as operating leases under the new standard. In July 2018, the FASB issued ASU No. 2018-11 "Leases (Topic 842): Targeted Improvements," which includes a practical expedient that allows lessors to not separate nonlease components from the associated lease component. This provides the Company with the option of not bifurcating certain common area maintenance recoveries as a non-lease component, if certain requirements are met. The Company expects to elect this practical expedient, which would result in minimum rents and expense recoveries being presented as a single rental revenue line item in the consolidated statement of income and comprehensive income.

For leases where the Company is the lessee, which includes various corporate office and ground leases, the Company will be required to recognize a right of use asset and related lease liability on its consolidated balance sheets upon adoption. The

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Company expects that its corporate office leases, where it is the lessee, will continue to be accounted for as operating leases. The Company also expects to elect a package of practical expedients, under which the Company would not be required to reassess the classification of existing ground leases. The new standards will be effective for the Company beginning January 1, 2019 and early adoption is permitted, including adoption in an interim period. The new standard will be effective for the Company beginning January 1, 2019 and the Company estimates the adoption will result in the recognition of operating lease assets and operating lease liabilities not expected to exceed \$85 million.

In June 2016, the FASB issued ASU No. 2016-13 "Measurement of Credit Losses on Financial Instruments", which amends the current approach to estimate credit losses on certain financial assets, including trade and other receivables, available-for-sale securities, and other financial instruments. Generally, this amendment requires entities to establish a valuation allowance for the expected lifetime losses of these certain financial assets. Subsequent changes in the valuation allowance are recorded in current earnings and reversal of previous losses are permitted. Currently, U.S. GAAP requires entities to write down credit losses only when losses are probable and loss reversals are not permitted. The new standard will be effective for the Company beginning on January 1, 2020 and early adoption is permitted. The Company is currently evaluating the impact of this amendment on its consolidated results of operations and financial position.

In August 2017, the FASB issued ASU No. 2017-12 "Derivatives and Hedging - Targeted Improvements to Accounting for Hedging Activities", which, among other things, requires entities to present the earnings effect of hedging instruments in the same income statement line item in which the earnings effect of the hedged item is reported. The new standard also adds new disclosure requirements. This new standard will be effective for the Company beginning January 1, 2019 and early adoption is permitted. The Company expects to apply the new standard on January 1, 2019 and does not expect that this amendment will have a material effect on its consolidated results of operations or financial position.

In August 2018, the FASB issued ASU No. 2018-13 "Fair Value Measurement (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement," which eliminates certain disclosure requirements affecting all levels of measurements, and modifies and adds new disclosure requirements for Level 3 measurements. The new standard will be effective for the Company beginning January 1, 2020 and early adoption is permitted. The Company expects to apply the new standard on January 1, 2020 and does not expect the adoption to have a material impact on the Company's consolidated results of operations or financial position.

(d) Real Estate Rental Properties

Significant expenditures, which improve or extend the life of an asset and have a useful life of greater than one year, are capitalized. Operating real estate assets are stated at cost and consist of land, buildings and improvements, furniture, fixtures and equipment, and other costs incurred during their development, redevelopment and acquisition. Expenditures for maintenance and repairs are charged to expense as incurred.

The depreciable life of various categories of fixed assets is as follows:

|                                                                    |              |
|--------------------------------------------------------------------|--------------|
| Computer software and equipment                                    | 3 - 5 years  |
| Interior apartment home improvements                               | 5 years      |
| Furniture, fixtures and equipment                                  | 5 - 10 years |
| Land improvements and certain exterior components of real property | 10 years     |

Real estate structures

30 years

The Company capitalizes all costs incurred with the predevelopment, development or redevelopment of real estate assets or are associated with the construction or expansion of real property. Such capitalized costs include land, land improvements, allocated costs of the Company's project management staff, construction costs, as well as interest and related loan fees, property taxes and insurance. Capitalization begins for predevelopment, development, and redevelopment projects when activity commences. Capitalization ends when the apartment home is completed and the property is available for a new tenant or if the development activities cease.

The Company allocates the purchase price of real estate to land and building including personal property, and identifiable intangible assets, such as the value of above, below and in-place leases. The values of the above and below market leases are

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amortized and recorded as either a decrease (in the case of above market leases) or an increase (in the case of below market leases) to rental revenue over the remaining term of the associated leases acquired. The value of acquired in-place leases are amortized to expense over the average remaining term of the leases acquired. The net carrying value of acquired in-place leases is \$0.1 million and \$0.4 million as of December 31, 2018 and 2017, respectively, and are included in prepaid expenses and other assets on the Company's consolidated balance sheets.

The Company performs the following evaluation for communities acquired:

- (1) adjust the purchase price for any fair value adjustments resulting from such things as assumed debt or contingencies;
- (2) estimate the value of the real estate "as if vacant" as of the acquisition date;
- (3) allocate that value among land and buildings including personal property;
- (4) compute the value of the difference between the "as if vacant" value and the adjusted purchase price, which will represent the total intangible assets;
- (5) compute the value of the above and below market leases and determine the associated life of the above market/below market leases;
- (6) compute the value of the in-place leases and customer relationships, if any, and the associated lives of these assets.

Whenever events or changes in circumstances indicate that the carrying amount of a property held for investment or held for sale may not be fully recoverable, the carrying amount will be evaluated for impairment. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount (including intangible assets) of a property held for investment, then the Company will recognize an impairment loss equal to the excess of the carrying amount over the fair value of the property. Fair value of a property is determined using conventional real estate valuation methods, such as discounted cash flow, the property's unleveraged yield in comparison to the unleveraged yields and sales prices of similar communities that have been recently sold, and other third party information, if available. Communities held for sale are carried at the lower of cost and fair value less estimated costs to sell. As of both December 31, 2018 and 2017, no properties were classified as held for sale. No impairment charges were recorded for the years ended December 31, 2018, 2017 or 2016.

In the normal course of business, the Company will receive purchase offers for its communities, either solicited or unsolicited. For those offers that are accepted, the prospective buyer will usually require a due diligence period before consummation of the transaction. It is not unusual for matters to arise that result in the withdrawal or rejection of the offer during this process. The Company classifies real estate as "held for sale" when all criteria under the accounting standard for the disposals of long-lived assets have been met.

(e) Co-investments

The Company owns investments in joint ventures in which it has significant influence, but its ownership interest does not meet the criteria for consolidation in accordance with U.S. GAAP. Therefore, the Company accounts for co-investments using the equity method of accounting. Under the equity method of accounting, the investment is carried at the cost of assets contributed, plus the Company's equity in earnings less distributions received and the Company's share of losses. The significant accounting policies of the Company's co-investment entities are consistent with those of the Company in all material respects.

Upon the acquisition of a controlling interest of a co-investment, the co-investment entity is consolidated and a gain or loss is recognized upon the remeasurement of co-investments in the consolidated statement of income equal to the amount by which the fair value of the co-investment interest in the Company previously owned exceeds its carrying value. A majority of the co-investments, excluding the preferred equity investments, compensate the Company for its asset management services and some of these investments may provide promote income if certain financial return benchmarks are achieved. Asset management fees are recognized when earned, and promote fees are recognized when the earnings events have occurred and the amount is determinable and collectible. Any promote fees are reflected in equity income from co-investments.

The Company reports investments in co-investments where accumulated distributions have exceeded the Company's investment as distributions in excess of investments in co-investments in the accompanying consolidated balance sheets. As of December 31, 2017, the net investment of one of the Company's co-investments was less than zero as a result of financing distributions in excess of the Company's investment in that co-investment. As a result of the Company's adoption of ASU No. 2017-05 on January 1, 2018, the carrying value of this co-investment was greater than zero as of December 31, 2018.

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## (f) Revenues and Gains on Sale of Real Estate

Revenues from tenants renting or leasing apartment homes are recorded when due from tenants and are recognized monthly as they are earned, which is not materially different than on a straight-line basis. Apartment homes are rented under short-term leases (generally, lease terms of 6 to 12 months). Revenues from tenants leasing commercial space are recorded on a straight-line basis over the life of the respective lease.

Subsequent to the adoption of ASU 610-20 on January 1, 2018, the Company recognizes any gains on sales of real estate when we transfer control of a property and when it is probable that we will collect substantially all of the related consideration.

## (g) Cash, Cash Equivalents and Restricted Cash

Highly liquid investments with original maturities of three months or less when purchased are classified as cash equivalents. Restricted cash balances relate primarily to reserve requirements for capital replacement at certain communities in connection with the Company's mortgage debt.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the consolidated balance sheets that sum to the total of the same such amounts shown in the consolidated statements of cash flows (\$ in thousands):

|                                                                                                                | 2018      | 2017     | 2016      |
|----------------------------------------------------------------------------------------------------------------|-----------|----------|-----------|
| Cash and cash equivalents - unrestricted                                                                       | \$134,465 | \$44,620 | \$64,921  |
| Cash and cash equivalents - restricted                                                                         | 16,930    | 16,506   | 105,381   |
| Total unrestricted and restricted cash and cash equivalents shown in the consolidated statements of cash flows | \$151,395 | \$61,126 | \$170,302 |

## (h) Marketable Securities

The Company reports its equity securities and available for sale debt securities at fair value, based on quoted market prices (Level 1 for the common stock and investment funds, Level 2 for the unsecured bonds and Level 3 for investments in mortgage backed securities, as defined by the FASB standard for fair value measurements as discussed later in Note 2). Any unrealized gain or loss in debt securities classified as available for sale is recorded as other comprehensive income. There were no other than temporary impairment charges for the years ended December 31, 2018, 2017, and 2016. Unrealized gains and losses in equity securities, realized gains and losses in debt securities, interest income, and amortization of purchase discounts are included in interest and other income on the consolidated statements of income and comprehensive income.

As of December 31, 2018 and 2017, equity securities and available for sale debt securities consisted primarily of investment-grade unsecured bonds, common stock and stock funds, investments in mortgage backed securities, and investment funds that invest in U.S. treasury or agency securities. As of December 31, 2018 and 2017, the Company classified its investments in mortgage backed securities, which mature in November 2019 and September 2020, as held to maturity, and accordingly, these securities are stated at their amortized cost. The discount on the mortgage backed securities is being amortized to interest income based on an estimated yield and the maturity date of the securities.

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As of December 31, 2018 and 2017 marketable securities consist of the following (\$ in thousands):

|                                    | December 31, 2018 |                             |                   |
|------------------------------------|-------------------|-----------------------------|-------------------|
|                                    | Amortized<br>Cost | Gross<br>Unrealized<br>Loss | Carrying<br>Value |
| Equity securities:                 |                   |                             |                   |
| Investment funds - debt securities | \$31,934          | \$ (568 )                   | \$31,366          |
| Investment funds - U.S. treasuries | 8,983             | (31 )                       | 8,952             |
| Common stock and stock funds       | 39,731            | (1,671 )                    | 38,060            |

## Debt securities:

|                                  |           |             |           |
|----------------------------------|-----------|-------------|-----------|
| Available for sale               |           |             |           |
| Investment-grade unsecured bonds | 4,125     | (145 )      | 3,980     |
| Held to maturity:                |           |             |           |
| Mortgage backed securities       | 127,187   | —           | 127,187   |
| Total - Marketable securities    | \$211,960 | \$ (2,415 ) | \$209,545 |

|                                    | December 31, 2017 |                                       |                   |
|------------------------------------|-------------------|---------------------------------------|-------------------|
|                                    | Amortized<br>Cost | Gross<br>Unrealized<br>Gain<br>(Loss) | Carrying<br>Value |
| Equity securities:                 |                   |                                       |                   |
| Investment funds - debt securities | \$27,914          | \$ (29 )                              | \$27,885          |
| Investment funds - U.S. treasuries | 10,999            | (55 )                                 | 10,944            |
| Common stock and stock funds       | 34,329            | 2,973                                 | 37,302            |

## Debt securities:

|                                  |           |          |           |
|----------------------------------|-----------|----------|-----------|
| Available for sale               |           |          |           |
| Investment-grade unsecured bonds | 4,365     | (40 )    | 4,325     |
| Held to maturity:                |           |          |           |
| Mortgage backed securities       | 109,548   | —        | 109,548   |
| Total - Marketable securities    | \$187,155 | \$ 2,849 | \$190,004 |

The Company uses the specific identification method to determine the cost basis of a debt security sold and to reclassify amounts from accumulated other comprehensive loss for such securities.

For the years ended December 31, 2018, 2017 and 2016, the proceeds from sales and maturities of marketable securities totaled \$31.5 million, \$35.5 million and \$30.5 million, respectively. For the years ended December 31, 2018, 2017 and 2016 these sales resulted in gains of \$0.7 million, \$1.9 million, and \$5.7 million, respectively.

For the year ended December 31, 2018, the portion of equity security unrealized loss that was recognized in income totaled \$5.2 million, and was included in interest and other income on the Company's consolidated statements of

income and comprehensive income.

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(i) Notes Receivable

Notes receivable relate to real estate financing arrangements including mezzanine and bridge loans and are secured by real estate. Interest is recognized over the life of the note as interest income.

Each note is analyzed to determine if it is impaired. A note is impaired if it is probable that the Company will not collect all contractually due principal and interest. The Company does not accrue interest when a note is considered impaired and an allowance is recorded for any principal and previously accrued interest that are not believed to be collectible. All cash receipts on impaired notes are applied to reduce the principal amount of such notes until the principal has been recovered and, thereafter, are recognized as interest income. As of December 31, 2018 and 2017, no notes were impaired.

(j) Capitalization Policy

The Company capitalizes all direct and certain indirect costs, including interest, real estate taxes and insurance, incurred during development and redevelopment activities. Interest is capitalized on real estate assets that require a period of time to get them ready for their intended use. The amount of interest capitalized is based upon the average amount of accumulated development expenditures during the reporting period. Included in capitalized costs are management's estimates of the direct and incremental personnel costs and indirect project costs associated with the Company's development and redevelopment activities. Indirect project costs consist primarily of personnel costs associated with construction administration and development, including accounting, legal fees, and various corporate and community onsite costs that clearly relate to projects under development. Those costs as well as capitalized development and redevelopment fees totaled \$18.6 million, \$18.8 million and \$16.4 million for the years ended December 31, 2018, 2017 and 2016, respectively, most of which relates to development projects. The Company capitalizes leasing costs associated with the lease-up of development communities and amortizes the costs over the life of the leases. The amounts capitalized are immaterial for all periods presented.

(k) Fair Value of Financial Instruments

The Company values its financial instruments based on the fair value hierarchy of valuation techniques described in the FASB's accounting standard for fair value measurements. Level 1 inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability. Level 3 inputs are unobservable inputs for the asset or liability. The Company uses Level 1 inputs for the fair values of its cash equivalents and its marketable securities except for unsecured bonds and mortgage backed securities. The Company uses Level 2 inputs for its investments in unsecured bonds, notes receivable, notes payable, and derivative assets/liabilities. These inputs include interest rates for similar financial instruments. The Company's valuation methodology for derivatives is described in Note 9. The Company uses Level 3 inputs to estimate the fair value of its mortgage backed securities. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Management believes that the carrying amounts of the outstanding balances under its lines of credit, and notes and other receivables approximate fair value as of December 31, 2018 and 2017, because interest rates, yields and other terms for these instruments are consistent with yields and other terms currently available for similar instruments.

Management has estimated that the fair value of fixed rate debt with a carrying value of \$5.0 billion and \$4.9 billion at December 31, 2018 and 2017, respectively, to be \$5.0 billion at both December 31, 2018 and 2017. Management has estimated the fair value of the Company's \$619.6 million and \$799.2 million of variable rate debt at December 31, 2018 and 2017, respectively, to be \$615.2 million and \$793.9 million based on the terms of existing mortgage notes payable, unsecured debt, and variable rate demand notes compared to those available in the marketplace. Management believes that the carrying amounts of cash and cash equivalents, restricted cash, accounts payable and accrued liabilities, construction payables, other liabilities and dividends payable approximate fair value as of December 31, 2018 and 2017 due to the short-term maturity of these instruments. Marketable securities, except mortgage backed securities, and derivatives are carried at fair value as of December 31, 2018 and 2017.

At December 31, 2018 and 2017, the Company's investments in mortgage backed securities had a carrying value of \$127.2 million and \$109.5 million, respectively. The Company estimated the fair value of investment in mortgage backed securities at December 31, 2018 and 2017 to be approximately \$129.5 million and \$120.7 million, respectively. The Company determines the fair value of the mortgage backed securities based on unobservable inputs (Level 3 of the fair value hierarchy) considering

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the assumptions that market participants would make in valuing these securities. Assumptions such as estimated default rates and discount rates are used to determine expected, discounted cash flows to estimate the fair value.

(l) Interest Rate Protection, Swap, and Forward Contracts

The Company uses interest rate swaps, interest rate caps, and total return swap contracts to manage interest rate risks. The Company's objective in using derivatives is to add stability to interest expense and to manage its exposure to interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses interest rate swaps and interest rate caps as part of its cash flow hedging strategy.

The Company records all derivatives on its consolidated balance sheets at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated for accounting purposes as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. For derivatives designated for accounting purposes as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings) and subsequently reclassified to earnings when the hedged transaction affects earnings, and the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings. The Company assesses the initial and ongoing effectiveness of each hedging relationship by comparing the changes in fair value or cash flows of the derivative hedging instrument with the changes in fair value or cash flows of the designated hedged item or transaction.

For derivatives not designated for accounting purposes as cash flow hedges, changes in fair value are recognized in earnings. All of the Company's interest rate swaps are considered cash flow hedges.

(m) Income Taxes

Generally in any year in which Essex qualifies as a real estate investment trust ("REIT") under the Internal Revenue Code (the "IRC"), it is not subject to federal income tax on that portion of its income that it distributes to stockholders. No provision for federal income taxes, other than the taxable REIT subsidiaries discussed below, has been made in the accompanying consolidated financial statements for each of the years in the three-year period ended December 31, 2018 as Essex has elected to be and believes it qualifies under the IRC as a REIT and has made distributions during the periods in amounts to preclude Essex from paying federal income tax.

In order to maintain compliance with REIT tax rules, the Company utilizes taxable REIT subsidiaries for various revenue generating or investment activities. The taxable REIT subsidiaries are consolidated by the Company. In general, the activities and tax related provisions, assets and liabilities are not material. In 2016, a taxable REIT subsidiary sold two properties that it had acquired in 2007, resulting in the Company's recognition of a deferred income tax expense of approximately \$4.4 million. On December 22, 2017 the Tax Cuts and Jobs Act ("Tax Act") was signed into law, which reduced the federal income tax rate from 35% to 21% effective January 1, 2018. As a result of the Tax Act, the Company remeasured its net deferred tax liabilities at December 31, 2017, accordingly a net tax

benefit of \$1.5 million was recorded.

As a partnership, the Operating Partnership is not subject to federal or state income taxes, except that in order to maintain Essex's compliance with REIT tax rules that are applicable to Essex, the Operating Partnership utilizes taxable REIT subsidiaries for various revenue generating or investment activities. The taxable REIT subsidiaries are consolidated by the Operating Partnership.

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The status of cash dividends distributed for the years ended December 31, 2018, 2017, and 2016 related to common stock and Series H preferred stock are classified for tax purposes as follows:

|                                        | 2018   |   | 2017   |   | 2016     |
|----------------------------------------|--------|---|--------|---|----------|
| Common Stock                           |        |   |        |   |          |
| Ordinary income                        | 79.72  | % | 84.04  | % | 86.68 %  |
| Capital gain                           | 15.35  | % | 13.20  | % | 7.11 %   |
| Unrecaptured section 1250 capital gain | 4.93   | % | 2.76   | % | 6.21 %   |
|                                        | 100.00 | % | 100.00 | % | 100.00 % |

|                                        | 2018         |  | 2017         |  | 2016     |
|----------------------------------------|--------------|--|--------------|--|----------|
| Series H Preferred stock               |              |  |              |  |          |
| Ordinary income                        | <del>%</del> |  | <del>%</del> |  | 86.68 %  |
| Capital gains                          | <del>%</del> |  | <del>%</del> |  | 7.11 %   |
| Unrecaptured section 1250 capital gain | <del>%</del> |  | <del>%</del> |  | 6.21 %   |
|                                        | <del>%</del> |  | <del>%</del> |  | 100.00 % |

## (n) Equity-based Compensation

The cost of share and unit based compensation awards is measured at the grant date based on the estimated fair value of the awards. The estimated fair value of stock options and restricted stock granted by the Company are being amortized over the vesting period. The estimated grant date fair values of the long term incentive plan units (discussed in Note 13) are being amortized over the expected service periods.

## (o) Changes in Accumulated Other Comprehensive Loss, by Component

## Changes in Accumulated Other Comprehensive Loss, Net, by Component

Essex Property Trust, Inc. (\$ in thousands)

|                                                                | Change in<br>fair<br>value and<br>amortization<br>of swap<br>settlements | Unrealized<br>gain (loss)<br>on<br>available<br>for sale<br>securities | Total      |
|----------------------------------------------------------------|--------------------------------------------------------------------------|------------------------------------------------------------------------|------------|
| Balance at December 31, 2017                                   | \$ (20,641 )                                                             | \$ 2,195                                                               | \$(18,446) |
| Cumulative effect upon adoption of ASU No. 2016-01             | —                                                                        | (2,234 )                                                               | (2,234 )   |
| Other comprehensive income (loss) before reclassification      | 15,343                                                                   | (114 )                                                                 | 15,229     |
| Amounts reclassified from accumulated other comprehensive loss | (7,779 )                                                                 | 13                                                                     | (7,766 )   |
| Other comprehensive income                                     | 7,564                                                                    | (2,335 )                                                               | 5,229      |
| Balance at December 31, 2018                                   | \$ (13,077 )                                                             | \$ (140 )                                                              | \$(13,217) |

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## Changes in Accumulated Other Comprehensive Loss, by Component

Essex Portfolio, L.P. (\$ in thousands)

|                                                                | Change in<br>fair<br>value and<br>amortization<br>of swap<br>settlements | Unrealized<br>gain (loss)<br>on<br>available<br>for sale<br>securities | Total      |
|----------------------------------------------------------------|--------------------------------------------------------------------------|------------------------------------------------------------------------|------------|
| Balance at December 31, 2017                                   | \$ (17,417 )                                                             | \$ 2,188                                                               | \$(15,229) |
| Cumulative effect upon adoption of ASU No. 2016-01             | —                                                                        | (2,228 )                                                               | (2,228 )   |
| Other comprehensive income (loss) before reclassification      | 15,871                                                                   | (118 )                                                                 | 15,753     |
| Amounts reclassified from accumulated other comprehensive loss | (8,047 )                                                                 | 13                                                                     | (8,034 )   |
| Other comprehensive income                                     | 7,824                                                                    | (2,333 )                                                               | 5,491      |
| Balance at December 31, 2018                                   | \$ (9,593 )                                                              | \$ (145 )                                                              | \$(9,738 ) |

Amounts reclassified from accumulated other comprehensive loss in connection with derivatives are recorded in interest expense on the consolidated statements of income. Realized gains and losses on available for sale debt securities are included in interest and other income on the consolidated statements of income and comprehensive income.

## (p) Redeemable Noncontrolling Interest

The carrying value of redeemable noncontrolling interest in the accompanying balance sheets was \$35.5 million and \$39.2 million as of December 31, 2018 and 2017, respectively. The limited partners may redeem their noncontrolling interests for cash in certain circumstances.

The changes in the redemption value of redeemable noncontrolling interests for the years ended December 31, 2018, 2017, and 2016 is as follows:

|                                                               | 2018     | 2017     | 2016     |
|---------------------------------------------------------------|----------|----------|----------|
| Balance at January 1,                                         | \$39,206 | \$44,684 | \$45,452 |
| Reclassifications due to change in redemption value and other | 1,164    | 65       | (768 )   |
| Redemptions                                                   | (4,895 ) | (5,543 ) | —        |
| Balance at December 31,                                       | \$35,475 | \$39,206 | \$44,684 |

## (q) Accounting Estimates

The preparation of consolidated financial statements, in accordance with U.S. GAAP, requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to acquiring, developing and assessing the carrying values of its real estate portfolio, its investments in and advances to joint ventures and affiliates, and its notes receivable. The Company bases its estimates on historical experience, current market conditions, and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may vary from those estimates and those estimates could be different under different

assumptions or conditions.

(r) Variable Interest Entities

In accordance with accounting standards for consolidation of VIEs, the Company consolidates the Operating Partnership and 16 DownREIT limited partnerships (comprising eight communities), and eight co-investments as of December 31, 2018. The Company consolidates these entities because it is deemed the primary beneficiary. The Company has no assets or liabilities other than its investment in the Operating Partnership. The consolidated total assets and liabilities related to the eight consolidated co-investments and 16 DownREIT limited partnerships, net of intercompany eliminations, were approximately \$849.8 million and \$261.7 million, respectively, as of December 31, 2018, and \$837.7 million and \$265.5 million, respectively,

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as of December 31, 2017. Noncontrolling interests in these entities were \$64.5 million and \$66.7 million as of December 31, 2018 and 2017, respectively. The Company's financial risk in each VIE is limited to its equity investment in the VIE.

The DownREIT VIEs collectively own eight apartment communities in which Essex Management Company ("EMC") is the general partner, the Operating Partnership is a special limited partner, and the other limited partners were granted rights of redemption for their interests. Such limited partners can request to be redeemed and the Company, subject to certain restrictions, can elect to redeem their rights for cash or by issuing shares of its common stock on a one share per unit basis. Conversion values will be based on the market value of the Company's common stock at the time of redemption multiplied by the number of units stipulated under various arrangements, as noted above. The other limited partners receive distributions based on the Company's current dividend rate times the number of units held. Total DownREIT limited partnership units outstanding were 912,269 and 917,593 as of December 31, 2018 and 2017 respectively, and the redemption value of the units, based on the closing price of the Company's common stock totaled approximately \$223.7 million and \$221.5 million, as of December 31, 2018 and 2017, respectively. The carrying value of redeemable noncontrolling interest in the accompanying balance sheets was \$35.5 million and \$39.2 million as of December 31, 2018 and 2017, respectively. Of these amounts, \$14.5 million and \$13.6 million as of December 31, 2018 and 2017, respectively, represent units of limited partners' interests in DownREIT VIEs as to which it is outside of the Company's control to redeem the DownREIT limited partnership units with Company common stock and may potentially be redeemed for cash, and are presented at either their redemption value or historical cost, depending on the limited partner's right to redeem their units as of the balance sheet date. The carrying value of DownREIT limited partnership units as to which it is within the control of the Company to redeem the units with its common stock was \$32.4 million as of both December 31, 2018 and 2017, and is classified within noncontrolling interests in the accompanying consolidated balance sheets.

Interest holders in VIEs consolidated by the Company are allocated a priority of net income equal to the cash payments made to those interest holders or distributions from cash flow. The remaining results of operations are generally allocated to the Company.

As of December 31, 2018 and 2017, the Company did not have any other VIEs of which it was deemed to be the primary beneficiary and did not have any VIEs of which it was not deemed to be the primary beneficiary.

(s) Discontinued Operations

The Company determined that the disposals during the years ended December 31, 2018, 2017 and 2016 were not considered discontinued operations in accordance with ASU 2014-08. The gains related to these disposals are recorded in gain on sale of real estate and land in the consolidated statements of income.

(3) Real Estate Investments

(a) Acquisitions of Real Estate

For the year ended December 31, 2018, the Company purchased a partial interest in one community consisting of 166 apartment homes for \$35.4 million. The table below summarizes acquisition activity for the year ended December 31, 2018 (\$ in millions):

| Property Name          | Location     | Apartment<br>Homes | Essex<br>Ownership<br>Percentage | Quarter in 2018 | Purchase<br>Price |
|------------------------|--------------|--------------------|----------------------------------|-----------------|-------------------|
| Marquis <sup>(1)</sup> | San Jose, CA | 166                | 100 %                            | Q4              | \$ 35.4           |
| Total 2018             |              | 166                |                                  |                 | \$ 35.4           |

In December 2018, the Company purchased the joint venture partner's 49.9% membership interest in the Marquis co-investment. As part of the acquisition, the Company paid \$4.7 million in cash and issued Operating Partnership units valued at \$7.9 million, based on an estimated property valuation of \$71.0 million and an encumbrance of \$45.8 million of mortgage debt.

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The consolidated fair value of the acquisition listed above was included on the Company's consolidated balance sheet as follows: \$20.5 million was included in land and land improvements, \$47.8 million was included in buildings and improvements, and \$2.7 million was included in prepaid expenses and other assets and liabilities, within the Company's consolidated balance sheets.

For the year ended December 31, 2017, the Company purchased two communities consisting of 1,328 apartment homes for \$273.0 million.

**(b) Sales of Real Estate Investments**

For the year ended December 31, 2018, the Company sold two communities consisting of 669 apartment homes for \$352.0 million resulting in gains totaling \$61.9 million. The table below summarizes disposition activity of operating communities for the year ended December 31, 2018 (\$ in millions):

| Property Name | Location        | Apartment<br>Homes | Essex<br>Ownership<br>Percentage | Ownership | Quarter in 2018 | Sales<br>Price | Gains  |
|---------------|-----------------|--------------------|----------------------------------|-----------|-----------------|----------------|--------|
| Domain        | San Diego, CA   | 379                | 100                              | % EPLP    | Q2              | \$132.0        | \$22.3 |
| 8th & Hope    | Los Angeles, CA | 290                | 100                              | % EPLP    | Q4              | 220.0          | 39.6   |
| Total 2018    |                 | 669                |                                  |           |                 | \$352.0        | \$61.9 |

During 2017, the Company sold one community consisting of 270 apartment homes for \$132.5 million resulting in a gain of \$26.2 million, which is included in the line item gain on sale of real estate and land in the Company's consolidated statement of income.

During 2016, the Company sold three communities, consisting of 323 apartment homes, for \$80.8 million resulting in gains totaling \$14.0 million, net of \$4.4 million deferred tax on gain on sale of real estate.

In January 2016, the Company sold its former headquarters office building, located in Palo Alto, CA, for gross proceeds of \$18.0 million, resulting in a gain of \$9.6 million, which is included in the line item gain on sale of real estate and land in the Company's consolidated statement of income.

**(c) Real Estate Assets Held for Sale, net**

As of December 31, 2018 and 2017, the Company had no assets classified as held for sale.

**(d) Co-investments**

The Company has joint ventures which are accounted for under the equity method. The co-investments' accounting policies are similar to the Company's accounting policies. The co-investments own, operate, and develop apartment communities.

In March 2018, the BEXAEW joint venture operating agreement was amended, and the joint venture was extended. Under the amendment, the Company received a cash payment for co-investment promote income of \$20.5 million, which is included in equity income from co-investments on the consolidated statements of income and comprehensive

income.

In October 2018, Wesco V acquired Meridian at Midtown, a 218 apartment home community located in San Jose, CA, for a total contract price of \$104.0 million. In connection with this acquisition, Wesco V assumed \$69.9 million of mortgage debt, with an effective interest rate of 4.50% and a maturity date of March 2026. The Company previously had a preferred equity investment in this apartment home community, which was fully redeemed in August 2015.

In November 2018, BEXAEW sold Enclave at Town Square, a 124 apartment home community located in Chino Hills, CA, for \$30.5 million, which resulted in a gain of \$5.4 million for the Company, recorded in the consolidated statement of income as equity income from co-investments. BEXAEW used \$16.1 million of the proceeds to repay the loan on the property.

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In November 2018, Wesco III sold The Summit, a 125 apartment home community located in Chino Hills, CA, for \$34.8 million, which resulted in a gain of \$5.2 million for the Company, recorded in the consolidated statement of income as equity income from co-investments. Wesco III used \$15.6 million of the proceeds to repay the loan on the property.

In December 2018, the Company purchased its joint venture partner's 49.9% interest in the Marquis co-investment, for a contract price of \$35.4 million. Prior to the purchase, an approximately \$45.8 million mortgage encumbered the property. Marquis has 166 apartment homes and is located in San Jose, CA. As a result of this acquisition, the Company realized a gain on remeasurement of co-investment of \$1.3 million upon consolidation.

The carrying values of the Company's co-investments as of December 31, 2018 and 2017 are as follows (\$ in thousands, except in parenthetical):

|                                                                                                                                                                                                                                          | Weighted<br>Average<br>Essex<br>Ownership<br>Percentage <sup>(1)</sup> | December 31,<br>2018 | 2017        |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|----------------------|-------------|
| Ownership interest in:                                                                                                                                                                                                                   |                                                                        |                      |             |
| CPPIB                                                                                                                                                                                                                                    | 54 %                                                                   | \$482,507            | \$500,287   |
| Wesco I, Wesco III, Wesco IV, and Wesco V                                                                                                                                                                                                | 52 %                                                                   | 194,890              | 214,408     |
| BEXAEW, BEX II and BEX III <sup>(2)</sup>                                                                                                                                                                                                | 50 %                                                                   | 121,780              | 13,827      |
| Other                                                                                                                                                                                                                                    | 51 %                                                                   | 34,093               | 51,810      |
| Total operating and other co-investments, net                                                                                                                                                                                            |                                                                        | 833,270              | 780,332     |
| Total pre-development and development co-investments                                                                                                                                                                                     | 50 %                                                                   | 94,060               | 73,770      |
| Total preferred interest co-investments (includes related party investments of \$51.8 million and \$15.7 million as of December 31, 2018 and December 31, 2017, respectively - FN 6 - Related Party Transactions for further discussion) |                                                                        | 372,810              | 265,156     |
| Total co-investments, net                                                                                                                                                                                                                |                                                                        | \$1,300,140          | \$1,119,258 |

<sup>(1)</sup> Weighted average Essex ownership percentages are as of December 31, 2018.

<sup>(2)</sup> As of December 31, 2017, the Company's investment in BEX II was classified as a liability of \$36.7 million.

The combined summarized financial information of co-investments is as follows (\$ in thousands):

|                                                     | December 31,<br>2018 | 2017        |
|-----------------------------------------------------|----------------------|-------------|
| Combined balance sheets: <sup>(1)</sup>             |                      |             |
| Rental properties and real estate under development | \$4,367,987          | \$3,722,778 |
| Other assets                                        | 104,119              | 110,333     |
| Total assets                                        | \$4,472,106          | \$3,833,111 |
| Debt                                                | \$2,190,764          | \$1,705,051 |
| Other liabilities                                   | 106,316              | 45,515      |
| Equity                                              | 2,175,026            | 2,082,545   |
| Total liabilities and equity                        | \$4,472,106          | \$3,833,111 |
| Company's share of equity                           | \$1,300,140          | \$1,155,984 |

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|                                               | Years ended<br>December 31, |            |            |
|-----------------------------------------------|-----------------------------|------------|------------|
|                                               | 2018                        | 2017       | 2016       |
| Combined statements of income: <sup>(1)</sup> |                             |            |            |
| Property revenues                             | \$332,164                   | \$312,841  | \$289,011  |
| Property operating expenses                   | (107,584 )                  | (110,583 ) | (99,637 )  |
| Net operating income                          | 224,580                     | 202,258    | 189,374    |
| Gain on sale of real estate                   | 24,218                      | 90,663     | 28,291     |
| Interest expense                              | (63,913 )                   | (62,844 )  | (46,894 )  |
| General and administrative                    | (6,379 )                    | (9,091 )   | (7,448 )   |
| Depreciation and amortization                 | (126,485 )                  | (118,048 ) | (103,986 ) |
| Net income                                    | \$52,021                    | \$102,938  | \$59,337   |
| Company's share of net income <sup>(2)</sup>  | \$89,132                    | \$86,445   | \$48,698   |

<sup>(1)</sup> Includes preferred equity investments held by the Company.

Includes the Company's share of equity income from joint ventures and preferred equity investments, gain on sales

<sup>(2)</sup> of co-investments, co-investment promote income and income from early redemption of preferred equity investments. Includes related party income of \$2.0 million, \$1.9 million, and \$3.4 million for the years ended December 31, 2018, 2017, and 2016, respectively.

## Operating Co-investments

As of December 31, 2018 and 2017, the Company, through several joint ventures, owned 10,613 and 10,810 apartment homes, respectively, in operating communities. The Company's book value of these co-investments was \$833.3 million and \$780.3 million at December 31, 2018 and 2017, respectively.

## Pre-Development and Development Co-investments

As of both December 31, 2018 and 2017, the Company, through several joint ventures, owned 814 apartment homes in pre-development and development communities. The Company's book value of these co-investments was \$94.1 million and \$73.8 million at December 31, 2018 and 2017, respectively.

In 2017, the Company entered into a joint venture to develop Ohlone, a multifamily community comprised of 269 apartment homes located in San Jose, CA. The Company has a 50% ownership interest in the development which has a projected total cost of \$136.0 million. Construction began in the third quarter of 2017 and the community is expected to open in the fourth quarter of 2019. The Company has also committed to a \$28.9 million preferred equity investment in the project, which accrues an annualized preferred return of 10.0% and matures in 2020.

In 2015, the Company entered into a joint venture to develop 500 Folsom, a multifamily community comprised of 545 apartment homes located in San Francisco, CA. The Company has a 50% ownership interest in the development which has a projected total cost of \$415.0 million. Construction began in the fourth quarter of 2015 and the property is projected to open in the third quarter of 2019.

## Preferred Equity Investments

As of December 31, 2018 and 2017, the Company held preferred equity investment interests in several joint ventures which own real estate. The Company's book value of these preferred equity investments was \$372.8 million and \$265.2 million at December 31, 2018 and 2017, respectively, and is included in the co-investments line in the accompanying consolidated balance sheets.

During 2018, the Company made commitments to fund \$45.1 million preferred equity investment in two preferred equity investments, in which the sponsors include a related party. See Note 6, Related Party Transactions, for additional details. The investments have initial returns ranging from 10.25%-12.0%, with maturities ranging from May 2023 to April 2024. As of

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December 31, 2018, the Company had funded \$39.6 million of the \$45.1 million commitment. The remaining committed amount will be funded if and when requested by the sponsors.

During 2017, the Company made commitments to fund \$153.8 million in eight preferred equity investments. These investments have initial accrued preferred returns ranging from 9.5%-11.3%, with maturities ranging from March 2020 to August 2024. As of December 31, 2018, the Company had funded \$151.8 million of the \$153.8 million commitment.

In January 2018, the Company received cash of \$2.4 million for the full redemption of a preferred equity investment in a co-investment that holds property in Seattle, WA.

In June 2018, the Company received cash of \$26.5 million for the full redemption of a preferred equity investment in an entity that holds property in Seattle, WA. The Company recognized a gain of \$1.6 million as a result of this early redemption, which is included in equity income from co-investments in the consolidated statements of income and comprehensive income.

In October 2018, the Company received cash of \$5.0 million for the full redemption of a related party preferred equity investment in a co-investment that holds property in Los Angeles, CA.

(e) Real Estate under Development

The Company defines development projects as new communities that are being constructed, or are newly constructed and are in a phase of lease-up and have not yet reached stabilized operations. As of December 31, 2018, the Company's development pipeline was comprised of four consolidated projects under development, two unconsolidated joint venture projects under development and various predevelopment projects, aggregating 1,861 apartment homes, with total incurred costs of \$0.8 billion.

(4) Revenues

On January 1, 2018, the Company adopted ASU No. 2014-09, "Revenue from Contracts with Customers" using a modified retrospective transition method applied to those contracts which were not completed as of January 1, 2018. Results for reporting periods after January 1, 2018 are presented under the new standard, while prior period amounts are not adjusted and continue to be reported in accordance with the old revenue recognition standard.

Based on a full analysis of applicable contracts, the Company determined that the new standard did not have an impact to reported revenues from prior or current periods.

Revenue Recognition

Revenue from Leasing

The Company generates revenues primarily from leasing apartment homes to tenants. Such leasing revenues are recorded when due from tenants and are recognized monthly as they are earned, which is not materially different than on a straight-line basis. Apartment homes are rented under short-term leases (generally, lease terms of 6 to 12

months). Revenues from tenants leasing commercial space are recorded on a straight-line basis over the life of the respective lease.

The Company also generates other property-related revenue associated with the leasing of apartment homes, including storage income, pet rent, and other miscellaneous revenue. Similar to rental income, such revenues are recorded when due from tenants and recognized monthly as they are earned.

#### Revenue from Contracts with Customers

Apart from rental and other property-related revenue, revenues from contracts with customers are recognized as control of the promised services is passed to the customer.

For customer contracts related to management and other fees from affiliates (which includes asset management and property management), the transaction price and amount of revenue to be recognized is determined each quarter based on the

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management fee calculated and earned for that month or quarter. The contract will contain a description of the service and the fee percentage for management services. Payments from such services are one month or one quarter in arrears of the service performed.

## Disaggregated Revenue

The following table presents the Company's revenues disaggregated by revenue source (\$ in thousands):

|                                           | 2018        | 2017        | 2016        |
|-------------------------------------------|-------------|-------------|-------------|
| Rental                                    | \$1,296,435 | \$1,263,476 | \$1,201,995 |
| Other property leasing revenue            | 94,435      | 90,849      | 83,728      |
| Management and other fees from affiliates | 9,183       | 9,574       | 8,278       |
| Total revenues                            | \$1,400,053 | \$1,363,899 | \$1,294,001 |

The following table presents the Company's rental and other property-leasing revenues disaggregated by geographic operating segment (\$ in thousands):

|                                                  | 2018        | 2017        | 2016        |
|--------------------------------------------------|-------------|-------------|-------------|
| Southern California                              | \$592,281   | \$574,552   | \$540,000   |
| Northern California                              | 522,561     | 505,313     | 453,140     |
| Seattle Metro                                    | 236,525     | 229,871     | 217,259     |
| Other real estate assets <sup>(1)</sup>          | 39,503      | 44,589      | 75,324      |
| Total rental and other property leasing revenues | \$1,390,870 | \$1,354,325 | \$1,285,723 |

(1) Other real estate assets consists of revenue generated from retail space, commercial properties, held for sale properties, and disposition properties. Executive management does not evaluate such operating performance geographically.

The following table presents the Company's rental and other property-leasing revenues disaggregated by current property category status (\$ in thousands):

|                                                  | 2018        | 2017        | 2016        |
|--------------------------------------------------|-------------|-------------|-------------|
| Same-property <sup>(1)</sup>                     | \$1,279,640 | \$1,244,743 | \$1,185,685 |
| Acquisitions <sup>(2)</sup>                      | 42,481      | 39,289      | —           |
| Development <sup>(3)</sup>                       | 2,713       | —           | —           |
| Redevelopment                                    | 20,345      | 19,641      | 18,737      |
| Non-residential/other, net <sup>(4)</sup>        | 45,691      | 50,652      | 81,301      |
| Total rental and other property leasing revenues | \$1,390,870 | \$1,354,325 | \$1,285,723 |

(1) Stabilized properties consolidated by the Company for the years ended December 31, 2018, 2017 and 2016.

(2) Acquisitions includes properties acquired which did not have comparable stabilized results as of January 1, 2017.

(3) Development includes properties developed which did not have stabilized results as of January 1, 2017.

(4) Non-residential/other, net consists of revenue generated from retail space, commercial properties, held for sale properties, disposition properties and student housing.

## Deferred Revenues and Remaining Performance Obligations

When cash payments are received or due in advance of the Company's performance of contracts with customers, deferred revenue is recorded. The total deferred revenue balance related to such contracts was \$6.2 million and \$9.3 million as of December 31, 2018 and December 31, 2017, respectively, and was included in accounts payable and accrued liabilities within the accompanying consolidated balance sheets. The amount of revenue recognized for the year ended December 31, 2018 that was included in the December 31, 2017 deferred revenue balance was \$3.1 million, which was included in interest and other income within the consolidated statements of income and comprehensive income.

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A performance obligation is a promise in a contract to transfer a distinct good or service to the customer, and is the unit of account in the new revenue recognition accounting standard. As of December 31, 2018, the Company had \$6.2 million of remaining performance obligations. The Company expects to recognize approximately 37% of these remaining performance obligations in 2019, an additional 24% through 2021, and the remaining balance thereafter.

## Practical Expedients

The Company does not disclose the value of unsatisfied performance obligations for contracts with an original expected length of one year or less or when variable consideration is allocated entirely to a wholly unsatisfied performance obligation.

## (5) Notes and Other Receivables

Notes and loan investment receivables, secured by real estate, and other receivables consist of the following as of December 31, 2018 and 2017 (\$ in thousands):

|                                                                                                    | 2018      | 2017       |
|----------------------------------------------------------------------------------------------------|-----------|------------|
| Notes receivable, secured, bearing interest at 10.00%, due May 2021                                | 15,226    | 13,762     |
| Note receivable, secured, bearing interest at 10.75%, due September 2020                           | 32,650    | 29,318     |
| Related party note receivable, secured, bearing interest at 9.50%, due October 2019 <sup>(1)</sup> | 6,618     | 6,656      |
| Related party note receivable, secured, bearing interest at 3.50%, due March 2018 <sup>(1)</sup>   | —         | 29,500     |
| Notes and other receivables from affiliates <sup>(2)</sup>                                         | 4,457     | 5,061      |
| Other receivables                                                                                  | 12,944    | 16,629     |
| Total notes and receivables                                                                        | \$ 71,895 | \$ 100,926 |

<sup>(1)</sup> See Note 6, Related Party Transactions, for additional details.

<sup>(2)</sup> These amounts consist of short-term loans outstanding and due from various joint ventures as of December 31, 2018 and 2017, respectively. See Note 6, Related Party Transactions, for additional details.

In November 2018, the Company made a commitment to fund a \$12.5 million mezzanine loan in a multifamily community located in Vista, CA, with a 9.9% interest rate and an initial maturity date of November 2021, with options to extend for up to two years. As of December 31, 2018, the Company had not funded any of this commitment.

#### (6) Related Party Transactions

The Company has adopted written related party transaction guidelines that are intended to cover transactions in which the Company (including entities it controls) is a party and in which any "related person" has a direct or indirect interest. A "related person" means any person who is or was (since the beginning of the last fiscal year) a Company director, director nominee, or executive officer, any beneficial owner of more than 5% of the Company's outstanding common stock, and any immediate family member of any of the foregoing persons. A related person may be considered to have an indirect interest in a transaction if he or she (i) is an owner, director, officer or employee of or otherwise associated with another company that is engaging in a transaction with the Company, or (ii) otherwise, through one or more entities or arrangements, has an indirect financial interest in or personal benefit from the transaction.

The related person transaction review and approval process is intended to determine, among any other relevant issues, the dollar amount involved in the transaction; the nature and value of any related person's direct or indirect interest (if any) in the transaction; and whether or not (i) a related person's interest is material, (ii) the transaction is fair, reasonable, and serves the best interest of the Company and its shareholders, and (iii) whether the transaction or relationship should be entered into, continued or ended.

The Company's Chairman and founder, Mr. George Marcus, is the Chairman of the Marcus & Millichap Company ("MMC"), which is a parent company of a diversified group of real estate service, investment, and development firms. Mr. Marcus is also the Co-Chairman of Marcus & Millichap, Inc. ("MMI"), and Mr. Marcus owns a controlling interest in MMI. MMI is a national brokerage firm listed on the NYSE that underwent its initial public offering in 2013. For the year ended December 31, 2016, the

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Company paid brokerage commissions totaling \$1.1 million to affiliates of MMC related to real estate transactions. There were no brokerage commissions paid by the Company to MMI or its affiliates during 2018 and 2017.

The Company charges certain fees relating to its co-investments for asset management, property management, development and redevelopment services. These fees from affiliates total \$13.9 million, \$12.6 million, and \$12.4 million for the years ended December 31, 2018, 2017 and 2016, respectively. All of these fees are net of intercompany amounts eliminated by the Company. The Company netted development and redevelopment fees of \$4.8 million, \$3.0 million, and \$4.2 million against general and administrative expenses for the years ended December 31, 2018, 2017 and 2016, respectively.

As described in Note 5, Notes and Other Receivables, the Company has provided short-term loans to affiliates. As of December 31, 2018 and 2017, \$4.5 million and \$5.1 million, respectively, of short-term loans remained outstanding due from joint venture affiliates and are classified within notes and other receivables in the accompanying consolidated balance sheets. In November 2016, the Company provided a \$6.6 million mezzanine loan to a limited liability company in which MMC holds a significant ownership interest through subsidiaries. The mezzanine loan had an outstanding balance of \$6.6 million and \$6.7 million, as of December 31, 2018 and 2017, respectively, and is classified within notes and other receivables in the accompanying consolidated balance sheets.

In October 2018, the Company funded a \$18.6 million preferred equity investment in an entity whose sponsor is an affiliate of MMC. The entity wholly owns a 268 apartment home community development located in Burlingame, CA. This investment will accrue interest based on an initial 12.00% preferred return. The investment is scheduled to mature in April 2024.

In May 2018, the Company made a commitment to fund a \$26.5 million preferred equity investment in an entity whose sponsors include an affiliate of MMC. The entity wholly owns a 400 apartment home community located in Ventura, CA. This investment will accrue interest based on a 10.25% preferred return. The investment is scheduled to mature in May 2023. As of December 31, 2018, the Company had funded \$21.0 million of the commitment. The remaining committed amount will be funded if and when requested by the sponsors.

In November 2017, the Company provided a \$29.5 million related party bridge loan to a property acquired by BEX III. The note receivable accrued interest at 3.5% and was paid off in January 2018. The bridge loan was classified within notes and other receivables in the accompanying consolidated balance sheets and had no amount outstanding as of December 31, 2018.

In August 2017, the Company provided a \$55.0 million related party bridge loan to a property acquired by Wesco V. The note receivable accrued interest at 3.5% and was paid off in November 2017.

In March 2017, the Company converted its existing \$15.3 million preferred equity investment in Sage at Cupertino, a 230 apartment home community located in San Jose, CA, into a 40.5% common equity ownership interest in the property. The Company issued DownREIT limited partnership units to the other members, including an MMC affiliate, based on an estimated property valuation of \$90.0 million. At the time of the conversion, the property was encumbered by \$52.0 million of mortgage debt. As a result of this transaction, the Company consolidates the property, based on a consolidation analysis performed by the Company.

In 2015, the Company made preferred equity investments totaling \$20.0 million in three entities affiliated with MMC that own apartment communities in California. The Company earns a 9.5% preferred return on each such investment. One \$5.0 million investment, which was scheduled to mature in 2022, was fully redeemed in 2017. Another \$5.0 million investment, which was scheduled to mature in 2022, was fully redeemed in 2018. The remaining investment is scheduled to mature in 2022.

(7) Unsecured Debt

Essex does not have any indebtedness as all debt is incurred by the Operating Partnership. Essex guarantees the Operating Partnership's unsecured debt including the revolving credit facilities up to the maximum amounts and for the full term of the facilities.

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Unsecured debt consists of the following as of December 31, 2018 and 2017 (\$ in thousands):

|                                                                                                          | 2018        | 2017        | Weighted<br>Average<br>Maturity<br>In Years |
|----------------------------------------------------------------------------------------------------------|-------------|-------------|---------------------------------------------|
| Unsecured bonds private placement - fixed rate                                                           | \$274,624   | \$274,427   | 2.1                                         |
| Term loan - variable rate                                                                                | 348,813     | 348,545     | 3.1                                         |
| Bonds public offering - fixed rate                                                                       | 3,175,879   | 2,878,737   | 7.7                                         |
| Unsecured debt, net <sup>(1)</sup>                                                                       | 3,799,316   | 3,501,709   |                                             |
| Lines of credit <sup>(2)</sup>                                                                           | —           | 179,000     |                                             |
| Total unsecured debt                                                                                     | \$3,799,316 | \$3,680,709 |                                             |
| Weighted average interest rate on fixed rate unsecured bonds private placement and bonds public offering | 3.9         | % 3.7       | %                                           |
| Weighted average interest rate on variable rate term loan                                                | 3.0         | % 2.5       | %                                           |
| Weighted average interest rate on lines of credit                                                        | 3.2         | % 2.3       | %                                           |

<sup>(1)</sup> Includes unamortized discount, net of premiums, of \$7.1 million and \$5.2 million and unamortized debt issuance costs of \$18.5 million and \$18.1 million as of December 31, 2018 and 2017, respectively.

Lines of credit, related to the Company's two lines of unsecured credit aggregating \$1.24 billion, excludes

<sup>(2)</sup> unamortized debt issuance costs of \$3.9 million and \$3.2 million as of December 31, 2018 and 2017, respectively.

These debt issuance costs are included in prepaid expenses and other assets on the consolidated balance sheets.

As of both December 31, 2018 and 2017, the Company had \$275.0 million of private placement unsecured bonds outstanding at an average effective interest rate of 4.5% for both periods.

The following is a summary of the Company's unsecured private placement bonds as of December 31, 2018 and 2017 (\$ in thousands):

|                                          | Maturity      | 2018      | 2017      | Coupon<br>Rate |
|------------------------------------------|---------------|-----------|-----------|----------------|
| Senior unsecured private placement notes | December 2019 | 75,000    | 75,000    | 4.92 %         |
| Senior unsecured private placement notes | April 2021    | 100,000   | 100,000   | 4.27 %         |
| Senior unsecured private placement notes | June 2021     | 50,000    | 50,000    | 4.30 %         |
| Senior unsecured private placement notes | August 2021   | 50,000    | 50,000    | 4.37 %         |
|                                          |               | \$275,000 | \$275,000 |                |

As of both December 31, 2018 and 2017, the Company had unsecured term loans outstanding of \$350.0 million at an average interest rate of 3.0% and 2.5%, respectively. These loans are included in the line "Term loan - variable rate" in the table above, and as of December 31, 2018 and 2017, the carrying value, net of debt issuance costs, was \$348.8 million and \$348.5 million, respectively, and the term loan matures in February 2022. The Company had entered into five interest rate swap contracts, for a term of five years with a notional amount totaling \$175.0 million, which will effectively convert the interest rate on \$175.0 million of the term loan to a fixed rate of 2.3%. These interest rate swaps are accounted for as cash flow hedges.

In March 2018, the Company issued \$300.0 million of senior unsecured notes due on March 15, 2048 with a coupon rate of 4.500% per annum and are payable on March 15 and September 15 of each year, beginning on September 15, 2018 (the "2048 Notes"). The 2048 Notes were offered to investors at a price of 99.591% of par value. The 2048 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018, the carrying value of the 2048 Notes, net of discount and debt issuance costs was \$295.4 million.

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In April 2017, the Company issued \$350.0 million of senior unsecured notes due on May 1, 2027 with a coupon rate of 3.625% per annum and are payable on May 1 and November 1 of each year, beginning on November 1, 2017 (the "2027 Notes"). The 2027 Notes were offered to investors at a price of 99.423% of par value. The 2027 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the 2027 Notes, net of discount and debt issuance costs was \$345.8 million and \$345.2 million, respectively.

In April 2016, the Company issued \$450.0 million of senior unsecured notes due on April 15, 2026 with a coupon rate of 3.375% per annum and are payable on April 15<sup>th</sup> and October 15<sup>th</sup> of each year, beginning October 15, 2016 (the "2026 Notes"). The 2026 Notes were offered to investors at a price of 99.386% of par value. The 2026 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the 2026 Notes, net of discount and debt issuance costs was \$445.0 million and \$444.4 million, respectively.

In March 2015, the Company issued \$500.0 million of senior unsecured notes due on April 1, 2025 with a coupon rate of 3.5% per annum and are payable on April 1<sup>st</sup> and October 1<sup>st</sup> of each year, beginning October 1, 2015 (the "2025 Notes"). The 2025 Notes were offered to investors at a price of 99.747% of par value. The 2025 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the 2025 Notes, net of discount and debt issuance costs was \$496.5 million and \$495.9 million, respectively.

In April 2014, the Company assumed \$900.0 million aggregate principal amount of BRE Property Inc.'s 5.500% senior notes due 2017; 5.200% senior notes due 2021; and 3.375% senior notes due 2023 (together the "BRE Notes"). These notes are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the BRE Notes, plus unamortized premium was \$601.3 million and \$603.2 million, respectively. In March 2017, the Company paid off \$300.0 million of 5.500% senior notes, at maturity.

In April 2014, the Company issued \$400.0 million of senior unsecured notes due on May 1, 2024 with a coupon rate of 3.875% per annum and are payable on May 1<sup>st</sup> and November 1<sup>st</sup> of each year, beginning November 1, 2014 (the "2024 Notes"). The 2024 Notes were offered to investors at a price of 99.234% of par value. The 2024 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the 2024 Notes, net of discount and debt issuance costs was \$396.5 million and \$395.8 million, respectively.

In April 2013, the Company issued \$300.0 million of senior unsecured notes due on May 1, 2023 with a coupon rate of 3.25% per annum and are payable on May 1<sup>st</sup> and November 1<sup>st</sup> of each year, beginning November 1, 2013 (the

"2023 Notes"). The 2023 Notes were offered to investors at a price of 99.152% of par value. The 2023 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the 2023 Notes, net of discount and debt issuance costs was \$297.6 million and \$297.0 million, respectively.

During the third quarter of 2012, the Company issued \$300.0 million of senior unsecured notes due August 2022 with a coupon rate of 3.625% per annum and are payable on February 15th and August 15th of each year, beginning February 15, 2013 (the "2022 Notes"). The 2022 Notes were offered to investors at a price of 98.99% of par value. The 2022 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are fully and unconditionally guaranteed by Essex Property Trust, Inc. These bonds are included in the line "Bonds public offering-fixed rate" in the table above, and as of December 31, 2018 and 2017, the carrying value of the 2022 Notes, net of unamortized discount and debt issuance costs was \$297.8 million and \$297.2 million, respectively.

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The following is a summary of the Company's senior unsecured notes as of December 31, 2018 and 2017 (\$ in thousands):

| Maturity                  | 2018        | 2017        | Coupon Rate |
|---------------------------|-------------|-------------|-------------|
| Senior notes March 2021   | \$300,000   | \$300,000   | 5.200%      |
| Senior notes August 2022  | 300,000     | 300,000     | 3.625%      |
| Senior notes January 2023 | 300,000     | 300,000     | 3.375%      |
| Senior notes May 2023     | 300,000     | 300,000     | 3.250%      |
| Senior notes May 2024     | 400,000     | 400,000     | 3.875%      |
| Senior notes April 2025   | 500,000     | 500,000     | 3.500%      |
| Senior notes April 2026   | 450,000     | 450,000     | 3.375%      |
| Senior notes May 2027     | 350,000     | 350,000     | 3.625%      |
| Senior notes March 2048   | 300,000     | —           | 4.500%      |
|                           | \$3,200,000 | \$2,900,000 |             |

The aggregate scheduled principal payments of unsecured debt payable, excluding lines of credit, at December 31, 2018 are as follows (\$ in thousands):

|            |             |
|------------|-------------|
| 2019       | \$75,000    |
| 2020       | —           |
| 2021       | 500,000     |
| 2022       | 650,000     |
| 2023       | 600,000     |
| Thereafter | 2,000,000   |
|            | \$3,825,000 |

As of December 31, 2018, the Company had two unsecured lines of credit aggregating \$1.24 billion, including a \$1.2 billion unsecured line of credit and a \$35.0 million working capital unsecured line of credit. As of December 31, 2018, there was no amount outstanding on the \$1.2 billion unsecured line of credit. As of December 31, 2017, there was \$179.0 million outstanding on this line. The interest rate is based on a tiered rate structure tied to the Company's credit ratings and was LIBOR plus 0.875% as of December 31, 2018. In January 2019, this line of credit was amended such that the scheduled maturity date of this facility was extended to December 2022, with one 18-month extension, exercisable at the Company's option. The interest rate on the amended line is based on a tiered rate structure tied to the Company's credit ratings and is currently at LIBOR plus 0.825%. As of both December 31, 2018 and 2017, there was no amount outstanding on the Company's \$35.0 million working capital unsecured line of credit. The interest rate on the line is based on a tiered rate structure tied to the Company's credit ratings and was LIBOR plus 0.875% as of December 31, 2018.

The Company's unsecured lines of credit and unsecured debt agreements contain debt covenants related to limitations on indebtedness and liabilities, and maintenance of minimum levels of consolidated earnings before depreciation, interest and amortization. The Company was in compliance with the debt covenants as of December 31, 2018 and 2017.

In February 2019, the Company issued \$350.0 million of senior unsecured notes due on March 1, 2029 with a coupon rate of 4.000% per annum (the "2029 Notes"). See Note 17, Subsequent Events, for further details.

(8) Mortgage Notes Payable

Essex does not have any indebtedness as all debt is incurred by the Operating Partnership. Mortgage notes payable consist of the following as of December 31, 2018 and 2017 (\$ in thousands):

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|                                                     | 2018        | 2017        |
|-----------------------------------------------------|-------------|-------------|
| Fixed rate mortgage notes payable                   | \$1,538,488 | \$1,739,856 |
| Variable rate mortgage notes payable <sup>(1)</sup> | 268,138     | 268,561     |
| Total mortgage notes payable <sup>(2)</sup>         | \$1,806,626 | \$2,008,417 |
| Number of properties securing mortgage notes        | 50          | 56          |
| Remaining terms                                     | 1-28 years  | 1-29 years  |
| Weighted average interest rate                      | 4.3         | % 4.2 %     |

The aggregate scheduled principal payments of mortgage notes payable at December 31, 2018 are as follows (\$ in thousands):

|            |             |
|------------|-------------|
| 2019       | \$515,658   |
| 2020       | 693,723     |
| 2021       | 43,604      |
| 2022       | 41,178      |
| 2023       | 852         |
| Thereafter | 500,880     |
|            | \$1,795,895 |

- Variable rate mortgage notes payable, including \$256.0 million in bonds that have been converted to variable rate through total return swap contracts, consists of multifamily housing mortgage revenue bonds secured by deeds of trust on rental properties and guaranteed by collateral pledge agreements, payable monthly at a variable rate as
- (1) defined in the Loan Agreement (approximately 2.5% at December 2018 and 2.0% at December 2017) including credit enhancement and underwriting fees. Among the terms imposed on the properties, which are security for the bonds, is a requirement that 20% of the apartment homes are subject to tenant income criteria. Principal balances are due in full at various maturity dates from May 2025 through December 2046. Of these bonds, \$9.9 million are subject to various interest rate cap agreements that limit the maximum interest rate to such bonds.
- (2) Includes total unamortized premium, net of discounts, of \$14.9 million and \$33.2 million and reduced by unamortized debt issuance costs of \$4.2 million and \$5.4 million as of December 31, 2018 and 2017, respectively.

For the Company's mortgage notes payable as of December 31, 2018, monthly interest expense and principal amortization, excluding balloon payments, totaled approximately \$7.6 million and \$2.3 million, respectively. Second deeds of trust accounted for none of the mortgage notes payable balance as of both December 31, 2018 and 2017. Repayment of debt before the scheduled maturity date could result in prepayment penalties. The prepayment penalty on the majority of the Company's mortgage notes payable are computed by the greater of (a) 1% of the amount of the principal being prepaid or (b) the present value of the principal being prepaid multiplied by the difference between the interest rate of the mortgage note and the stated yield rate on a U.S. treasury security which generally has an equivalent remaining term as the mortgage note.

## (9) Derivative Instruments and Hedging Activities

The Company uses interest rate swaps, interest rate caps, and total return swap contracts to manage certain interest rate risks. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest

rate curves. The fair values of interest rate swaps and total return swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate

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curves. The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements.

In November 2016, the Company replaced its \$225.0 million term loan with a \$350.0 million five-year term loan with a delayed draw feature. The term loan carries a variable interest rate of LIBOR plus 95 basis points. In 2016, the Company entered into four forward starting interest rate swaps (settlement payments commenced in March 2017) and in 2017, the Company entered into one forward starting interest rate swap (settlement payments commenced in March 2017) all related to the \$350.0 million term loan. These five swaps, with a total notional amount of \$175.0 million bear an average fixed interest rate of 2.3% and are scheduled to mature in February 2022. These derivatives qualify for hedge accounting.

As of December 31, 2018 and 2017, the Company had interest rate caps, which were not accounted for as hedges, with an aggregate notional amount of \$9.9 million and \$20.7 million, respectively, which effectively limits the Company's exposure to interest rate risk by providing a ceiling on the variable interest rate for a portion of the Company's tax exempt variable rate debt.

As of December 31, 2018 and 2017, the aggregate carrying value of the interest rate swap contracts was an asset of \$5.8 million and \$5.4 million, respectively, and is included in prepaid expenses and other assets on the consolidated balance sheets, and a liability of zero as of both December 31, 2018 and 2017. The aggregate carrying value of the interest rate caps was zero on the balance sheet as of December 31, 2018 and 2017.

Hedge ineffectiveness related to cash flow hedges, which is included in interest expense was a loss of \$0.1 million, and income of \$0.1 million, and \$0.3 million for the years ended December 31, 2018, 2017, and 2016 respectively.

The Company has four total return swap contracts, with an aggregate notional amount of \$256.0 million, that effectively convert \$256.0 million of mortgage notes payable to a floating interest rate based on SIFMA plus a spread. The total return swaps provide fair market value protection on the mortgage notes payable to our counterparties during the initial period of the total return swap until the Company's option to call the mortgage notes at par can be exercised. The Company can currently call all four of the total return swaps with \$256.0 million of the outstanding debt at par. These derivatives do not qualify for hedge accounting and had a carrying and fair value of zero at both December 31, 2018 and 2017, respectively. These total return swaps are scheduled to mature between September 2021 and November 2022. The realized gains of \$8.7 million, \$10.1 million, and \$11.7 million as of December 31, 2018, 2017, and 2016, respectively, were reported in current year income as total return swap income.

(10) Lease Agreements

As of December 31, 2018, the Company is a lessor for one commercial building and the commercial portions of 38 mixed use communities. The tenants' lease terms expire at various times through 2031. The future minimum non-cancelable base rent to be received under these operating leases for each of the years ending after December 31 is summarized as follows (\$ in thousands):

|      |                           |
|------|---------------------------|
|      | Future<br>Minimum<br>Rent |
| 2019 | \$ 16,386                 |

|            |            |
|------------|------------|
| 2020       | 15,842     |
| 2021       | 14,412     |
| 2022       | 13,324     |
| 2023       | 12,181     |
| Thereafter | 33,034     |
|            | \$ 105,179 |

(11) Equity Transactions

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Preferred Securities Offerings

In April 2016, the Company redeemed all of the issued and outstanding 2,950,000 shares of the Company's 7.125% Series H Cumulative Redeemable Preferred Stock ("Series H") for \$25.00 per share for \$73.8 million in cash. In connection with the Series H redemption, the Operating Partnership redeemed the Series H 7.125% Preferred Interest. The notice of redemption was given in March 2016, which resulted in the Company and the Operating Partnership each recording \$2.5 million in excess of redemption value over carrying value charge to 2016 net income attributable to common stockholders and net income related to unitholders, respectively.

Common Stock Offerings

In September 2018, the Company entered into a new equity distribution agreement pursuant to which the Company may offer and sell shares of its common stock having an aggregate gross sales price of up to \$900.0 million (the "2018 ATM Program"). In connection with the 2018 ATM Program, the Company may also enter into related forward sale agreements whereby, at the Company's discretion, it may sell shares of its common stock under the 2018 ATM Program under forward sale agreements. The use of a forward sale agreement would allow the Company to lock in a share price on the sale of shares of its common stock at the time the agreement is executed, but defer receiving the proceeds from the sale of shares until a later date. The Company anticipates using the net proceeds, which are contributed to the Operating Partnership, to acquire, develop, or redevelop properties, which primarily will be apartment communities, to make other investments and for working capital or general corporate purposes, which may include the repayment of indebtedness.

Upon entering into the 2018 ATM Program, the Company simultaneously terminated its existing equity distribution agreements, which were entered into in March 2016 in connection with its prior at-the-market equity offering program (the "2016 ATM Program"). During the year ended December 31, 2018, the Company did not sell any shares of its common stock through the 2018 ATM Program or through the 2016 ATM Program. Since commencement of the 2018 ATM Program, as of December 31, 2018, the Company has not sold any shares of its common stock and there are no outstanding forward sale agreements, and \$900.0 million of shares remains available to be sold under this program. During 2017, the Company issued 345,444 shares of common stock, through the 2016 ATM program at an average price of \$260.38 per share for total proceeds of \$89.1 million, net of fees and commissions. For the year ended December 31, 2016, the Company did not issue any shares of common stock pursuant to the 2016 ATM Program.

Operating Partnership Units and Long Term Incentive Plan ("LTIP") Units

As of December 31, 2018 and 2017, the Operating Partnership had outstanding 2,171,309 and 2,054,814 operating partnership units and 134,080 and 213,300 vested LTIP units, respectively. The Operating Partnership's general partner, Essex, owned 96.6% and 96.7% of the partnership interests in the Operating Partnership as of December 31, 2018 and 2017, respectively, and Essex is responsible for the management of the Operating Partnership's business. As the general partner of the Operating Partnership, Essex effectively controls the ability to issue common stock of Essex upon a limited partner's notice of redemption. Essex has generally acquired Operating Partnership limited partnership units ("OP Units") upon a limited partner's notice of redemption in exchange for shares of its common stock. The redemption provisions of OP Units owned by limited partners that permit Essex to settle in either cash or common stock at the option of Essex were further evaluated in accordance with applicable accounting guidance to determine whether temporary or permanent equity classification on the balance sheet is appropriate. The Operating Partnership evaluated this guidance, including the requirement to settle in unregistered shares, and determined that, with few

exceptions, these OP Units meet the requirements to qualify for presentation as permanent equity.

LTIP units represent an interest in the Operating Partnership for services rendered or to be rendered by the LTIP unit holder in its capacity as a partner, or in anticipation of becoming a partner, in the Operating Partnership. Upon the occurrence of specified events, LTIP units may over time achieve full parity with common units of the Operating Partnership for all purposes. Upon achieving full parity, LTIP units will be exchanged for an equal number of the OP Units.

The collective redemption value of OP Units and LTIP units owned by the limited partners, not including Essex, was approximately \$565.3 million and \$547.5 million based on the closing price of Essex's common stock as of December 31, 2018 and 2017, respectively.

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## (12) Net Income Per Common Share and Net Income Per Common Unit

Essex Property Trust, Inc.

Basic and diluted income per share is calculated as follows for the years ended December 31 (\$ in thousands, except share and per share amounts):

|                                             | 2018    |                                      |                                  | 2017    |                                      |                                  | 2016    |                                      |                                  |
|---------------------------------------------|---------|--------------------------------------|----------------------------------|---------|--------------------------------------|----------------------------------|---------|--------------------------------------|----------------------------------|
|                                             | Income  | Weighted-average<br>Common<br>Shares | Per<br>Common<br>Share<br>Amount | Income  | Weighted-average<br>Common<br>Shares | Per<br>Common<br>Share<br>Amount | Income  | Weighted-average<br>Common<br>Shares | Per<br>Common<br>Share<br>Amount |
| Basic:                                      |         |                                      |                                  |         |                                      |                                  |         |                                      |                                  |
| Net income available to common stockholders | 390,153 | 66,041,058                           | \$ 5.91                          | 433,059 | 65,829,155                           | \$ 6.58                          | 411,124 | 65,471,540                           | \$ 6.28                          |
| Effect of Dilutive Securities               |         |                                      |                                  |         |                                      |                                  |         |                                      |                                  |
| Stock options                               | —       | 44,031                               |                                  | —       | 69,100                               |                                  | —       | 116,276                              |                                  |
| Diluted:                                    |         |                                      |                                  |         |                                      |                                  |         |                                      |                                  |
| Net income available to common stockholders | 390,153 | 66,085,089                           | \$ 5.90                          | 433,059 | 65,898,255                           | \$ 6.57                          | 411,124 | 65,587,816                           | \$ 6.27                          |

The table above excludes from the calculations of diluted earnings per share weighted average convertible OP Units of 2,274,941, 2,252,575, and 2,224,100, which include vested Series Z-1 Incentive Units, 2014 Long-Term Incentive Plan Units, and 2015 Long-Term Incentive Plan Units, for the years ended December 31, 2018, 2017 and 2016, respectively, because they were anti-dilutive. The related income allocated to these convertible OP Units aggregated \$13.5 million, \$14.8 million, and \$14.1 million for the years ended December 31, 2018, 2017 and 2016, respectively. Additionally, the table excludes all DownREIT limited partnership units for which the Operating Partnership has the ability and intention to redeem the units for cash and does not consider them to be common stock equivalents.

Stock options of 160,039, 154,793, and 252,334, for the years ended December 31, 2018, 2017, and 2016, respectively, were excluded from the calculation of diluted earnings per share because the assumed proceeds per share of such options plus the average unearned compensation were greater than the average market price of the common stock for the years ended and, therefore, were anti-dilutive.

All shares of cumulative convertible Series H preferred interest have been excluded from diluted earnings per share for the years ended December 31, 2016, as the effect was anti-dilutive.

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Essex Portfolio, L.P.

Basic and diluted income per unit is calculated as follows for the years ended December 31 (\$ in thousands, except unit and per unit amounts):

|                                            | 2018      |                               |                        | 2017      |                               |                        | 2016      |                               |                        |
|--------------------------------------------|-----------|-------------------------------|------------------------|-----------|-------------------------------|------------------------|-----------|-------------------------------|------------------------|
|                                            | Income    | Weighted-average Common Units | Per Common Unit Amount | Income    | Weighted-average Common Units | Per Common Unit Amount | Income    | Weighted-average Common Units | Per Common Unit Amount |
| Basic:                                     |           |                               |                        |           |                               |                        |           |                               |                        |
| Net income available to common unitholders | \$403,605 | 68,315,999                    | \$ 5.91                | \$447,884 | 68,081,730                    | \$ 6.58                | \$425,213 | 67,695,640                    | \$ 6.28                |
| Effect of Dilutive Securities              |           |                               |                        |           |                               |                        |           |                               |                        |
| Stock options                              | —         | 44,031                        |                        | —         | 69,100                        |                        | —         | 116,276                       |                        |
| Diluted:                                   |           |                               |                        |           |                               |                        |           |                               |                        |
| Net income available to common unitholders | \$403,605 | 68,360,030                    | \$ 5.90                | \$447,884 | 68,150,830                    | \$ 6.57                | \$425,213 | 67,811,916                    | \$ 6.27                |

Stock options of 160,039, 154,793, and 252,334, for the years ended December 31, 2018, 2017, and 2016, respectively, were excluded from the calculation of diluted earnings per unit because the assumed proceeds per unit of these options plus the average unearned compensation were greater than the average market price of the common unit for the years ended and, therefore, were anti-dilutive. Additionally, the table excludes all DownREIT limited partnership units for which the Operating Partnership has the ability and intention to redeem the units for cash and does not consider them to be common stock equivalents.

The cumulative convertible Series H preferred interest have been excluded from diluted earnings per unit for the years ended December 31, 2016, as the effect was anti-dilutive.

## (13) Equity Based Compensation Plans

## Stock Options and Restricted Stock

In May 2018, stockholders approved the Company's 2018 Stock Award and Incentive Compensation Plan ("2018 Plan"). The 2018 Plan serves as the successor to the Company's 2013 Stock Incentive Plan (the "2013 Plan"). The Company's 2018 Plan provides incentives to attract and retain officers, directors and key employees. The 2018 Plan provides for the grant of stock-based awards to employees, directors and consultants of the Company and its affiliates. The aggregate number of shares of the Company's common stock available for issuance pursuant to awards granted under the 2018 Plan is 2,000,000 shares, plus the number of shares authorized for grants and available for issuance under the 2013 Plan as of the effective date of the 2018 Plan and the number of shares subject to outstanding awards under the 2013 Plan that are forfeited or otherwise not issued under such awards. No further awards will be granted under the 2013 Plan and the shares that remained available for future issuance under the 2013 Plan as of the effective date of the 2018 Plan will be available for issuance under the 2018 Plan. In connection with the adoption of the 2018

Plan, the Board delegated to the Compensation Committee of the Board the authority to administer the 2018 Plan.

Equity-based compensation costs for options and restricted stock under the fair value method totaled \$12.1 million, \$9.8 million, and \$8.5 million for years ended December 31, 2018, 2017 and 2016 respectively. For each of the years ended December 31, 2018, 2017 and 2016 equity-based compensation costs included \$3.5 million related to restricted stock for bonuses awarded based on asset dispositions, which is recorded as a cost of real estate and land sold, respectively. Stock-based compensation for options and restricted stock related to recipients who are direct and incremental to projects under development were capitalized and totaled \$2.0 million, \$1.5 million, and \$0.5 million for the years ended December 31, 2018, 2017 and 2016, respectively. The intrinsic value of the options exercised totaled \$3.1 million, \$16.7 million, and \$11.9

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million, for the years ended December 31, 2018, 2017, and 2016 respectively. The intrinsic value of the options exercisable totaled \$12.5 million and \$11.3 million as of December 31, 2018 and 2017, respectively.

Total unrecognized compensation cost related to unvested stock options totaled \$6.0 million as of December 31, 2018 and the unrecognized compensation cost is expected to be recognized over a period of 2.1 years.

The average fair value of stock options granted for the years ended December 31, 2018, 2017 and 2016 was \$26.13, \$22.41 and \$21.65, respectively. Certain stock options granted in 2018, 2017, and 2016 included a \$100 cap, \$125 cap, or no cap on the appreciation of the market price over the exercise price. The fair value of stock options was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants:

|                          | 2018     | 2017     | 2016     |
|--------------------------|----------|----------|----------|
| Stock price              | \$262.09 | \$240.56 | \$219.60 |
| Risk-free interest rates | 2.76 %   | 2.30 %   | 2.08 %   |
| Expected lives           | 6 years  | 6 years  | 6 years  |
| Volatility               | 24.89 %  | 24.10 %  | 26.47 %  |
| Dividend yield           | 2.81 %   | 2.90 %   | 2.89 %   |

A summary of the status of the Company's stock option plans as of December 31, 2018, 2017, and 2016 and changes during the years ended on those dates is presented below:

|                                  | 2018      | Weighted-<br>average<br>exercise<br>price | 2017      | Weighted-<br>average<br>exercise<br>price | 2016      | Weighted-<br>average<br>exercise<br>price |
|----------------------------------|-----------|-------------------------------------------|-----------|-------------------------------------------|-----------|-------------------------------------------|
|                                  | Shares    |                                           | Shares    |                                           | Shares    |                                           |
| Outstanding at beginning of year | 536,208   | \$ 211.41                                 | 557,648   | \$ 181.50                                 | 525,094   | \$ 154.98                                 |
| Granted                          | 119,361   | 262.09                                    | 164,677   | 240.56                                    | 207,429   | 219.60                                    |
| Exercised                        | (39,175 ) | 159.05                                    | (176,489) | 146.86                                    | (138,054) | 138.79                                    |
| Forfeited and canceled           | (3,440 )  | 221.80                                    | (9,628 )  | 160.40                                    | (36,821 ) | 178.18                                    |
| Outstanding at end of year       | 612,954   | 224.57                                    | 536,208   | 211.41                                    | 557,648   | 181.50                                    |
| Options exercisable at year end  | 322,837   | 206.63                                    | 223,796   | 191.09                                    | 290,340   | 160.90                                    |

The following table summarizes information about restricted stock outstanding as of December 31, 2018, 2017 and 2016 and changes during the years ended:

|                               | 2018     | Weighted-<br>average<br>grant<br>price | 2017     | Weighted-<br>average<br>grant<br>price | 2016     | Weighted-<br>average<br>grant<br>price |
|-------------------------------|----------|----------------------------------------|----------|----------------------------------------|----------|----------------------------------------|
|                               | Shares   |                                        | Shares   |                                        | Shares   |                                        |
| Unvested at beginning of year | 90,823   | \$ 163.49                              | 58,349   | \$ 149.11                              | 54,676   | \$ 147.10                              |
| Granted                       | 51,945   | 194.70                                 | 62,706   | 177.28                                 | 49,183   | 150.13                                 |
| Vested                        | (48,212) | 150.76                                 | (29,675) | 170.17                                 | (38,427) | 147.12                                 |

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|                         |          |        |        |        |          |        |
|-------------------------|----------|--------|--------|--------|----------|--------|
| Forfeited and canceled  | (3,498 ) | 158.71 | (557 ) | 119.37 | (7,083 ) | 141.76 |
| Unvested at end of year | 91,058   | 180.99 | 90,823 | 163.49 | 58,349   | 149.11 |

The unrecognized compensation cost related to unvested restricted stock totaled \$11.4 million as of December 31, 2018 and is expected to be recognized over a period of 2.7 years.

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Long Term Incentive Plans – LTIP Units

On December 9, 2014, the Operating Partnership issued 44,750 LTIP units under the 2015 Long-Term Incentive Plan Award agreements to executives of the Company. The 2015 Long-Term Incentive Plan Units (the "2015 LTIP Units") are subject to forfeiture based on performance-based and service based conditions. An additional 24,000 LTIP units were granted subject only to performance-based criteria and were fully vested on the date granted. The 2015 LTIP Units, that are subject to vesting, will vest at 20% per year on each of the first five anniversaries of the initial grant date. The 2015 LTIP Units performance conditions measurement ended on December 9, 2015 and 95.75% of the units awarded were earned by the recipients. 2015 LTIP Units not earned based on the performance-based criteria were automatically forfeited by the recipients. The 2015 LTIP Units, once earned and vested, are convertible one-for-one into OP Units which, in turn, are convertible into common stock of the Company subject to a ten-year liquidity restriction.

In December 2013, the Operating Partnership issued 50,500 LTIP units under the 2014 Long-Term Incentive Plan Award agreements to executives of the Company. The 2014 Long-Term Incentive Plan Units (the "2014 LTIP Units") were subject to forfeiture based on performance-based conditions and are currently subject to service based vesting. The 2014 LTIP Units vest 25% per year on each of the first four anniversaries of the initial grant date. In December 2014, the Company achieved the performance criteria and all of the 2014 LTIP Units awarded were earned by the recipients, subject to satisfaction of service based vesting conditions. The 2014 LTIP Units are convertible one-for-one into OP Units which, in turn, are convertible into common stock of the Company subject to a ten year liquidity restriction.

The estimated fair value of the 2015 LTIP Units and 2014 LTIP Units were determined on the grant date using Monte Carlo simulations under a risk-neutral premise and considered Essex's stock price on the date of grant, the unpaid dividends on unvested units and the discount factor for 10 years of illiquidity.

Prior to 2013, the Company issued Series Z Incentive Units and Series Z-1 Incentive Units (collectively referred to as "Z Units") of limited partnership interest in the Operating Partnership. Vesting in the Z Units is based on performance criteria established in the plan. The criteria can be revised by the Compensation Committee of the Board of Directors if the Committee deems that the plan's criterion is unachievable for any given year. The sale of Z Units is contractually prohibited. Z Units are convertible into Operating Partnership units which are exchangeable for shares of the Company's common stock that have marketability restrictions. The estimated fair value of Z Units were determined on the grant date and considered the Company's stock price on the date of grant, the dividends that are not paid on unvested units and a marketability discount for the 8 to 15 years of illiquidity. Compensation expense is calculated by multiplying estimated vesting increases for the period by the estimated fair value as of the grant date.

During 2011 and 2010, the Operating Partnership issued 154,500 Series Z-1 Incentive Units (the "Z-1 Units") of limited partner interest to executives of the Company. The Z-1 Units are convertible one-for-one into common units of the Operating Partnership (which, in turn, are convertible into common stock of the Company) upon the earlier to occur of 100 percent vesting of the units or the year 2026. The conversion ratchet (accounted for as vesting) of the Z-1 Units into common units, is to increase consistent with the Company's annual FFO growth, but is not to be less than zero or greater than 14 percent. Z-1 Unit holders are entitled to receive distributions, on vested units, that are now equal to dividends distributed to common stockholders.

Equity-based compensation costs for LTIP and Z Units under the fair value method totaled approximately \$0.8 million, \$1.5 million and \$2.4 million for the years ended December 31, 2018, 2017 and 2016, respectively. Equity-based compensation costs related to LTIP Units attributable to recipients who are direct and incremental to these projects was capitalized to real estate under development and totaled approximately \$0.2 million, \$0.5 million, and \$0.6 million, for the years ended December 31, 2018, 2017, and 2016, respectively. The intrinsic value of the vested and unvested LTIP Units totaled \$58.0 million as of December 31, 2018. Total unrecognized compensation cost related to the unvested LTIP Units under the LTIP Units plans totaled \$0.9 million as of December 31, 2018. On a weighted average basis, the unamortized cost for the 2015 LTIP Units and the Z Units is expected to be recognized over the next 1.0 years to 6.5 years, depending on certain performance targets.

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The following table summarizes information about the LTIP Units outstanding as of December 31, 2018:

|                            | Long Term Incentive Plan - LTIP Units |                            |                               |                                                  |                                                                  |
|----------------------------|---------------------------------------|----------------------------|-------------------------------|--------------------------------------------------|------------------------------------------------------------------|
|                            | Total<br>Vested<br>Units              | Total<br>Unvested<br>Units | Total<br>Outstanding<br>Units | Weighted-<br>average<br>Grant-date<br>Fair Value | Weighted-<br>average<br>Remaining<br>Contractual<br>Life (years) |
| Balance, December 31, 2015 | 144,185                               | 106,157                    | 250,342                       | \$ 75.41                                         | 9.5                                                              |
| Granted                    | —                                     | —                          | —                             |                                                  |                                                                  |
| Vested                     | 36,842                                | (36,842 )                  | —                             |                                                  |                                                                  |
| Converted                  | —                                     | —                          | —                             |                                                  |                                                                  |
| Cancelled                  | —                                     | (9,288 )                   | (9,288 )                      |                                                  |                                                                  |
| Balance, December 31, 2016 | 181,027                               | 60,027                     | 241,054                       | \$ 75.11                                         | 8.5                                                              |
| Granted                    | —                                     | —                          | —                             |                                                  |                                                                  |
| Vested                     | 32,961                                | (32,961 )                  | —                             |                                                  |                                                                  |
| Converted                  | (688 )                                | —                          | (688 )                        |                                                  |                                                                  |
| Cancelled                  | —                                     | (3,854 )                   | (3,854 )                      |                                                  |                                                                  |
| Balance, December 31, 2017 | 213,300                               | 23,212                     | 236,512                       | \$ 75.03                                         | 7.5                                                              |
| Granted                    | —                                     | —                          | —                             |                                                  |                                                                  |
| Vested                     | 12,051                                | (12,051 )                  | —                             |                                                  |                                                                  |
| Converted                  | (91,270 )                             | —                          | (91,270 )                     |                                                  |                                                                  |
| Cancelled                  | —                                     | —                          | —                             |                                                  |                                                                  |
| Balance, December 31, 2018 | 134,081                               | 11,161                     | 145,242                       | \$ 75.03                                         | 6.5                                                              |

## (14) Segment Information

The Company's segment disclosures present the measure used by the chief operating decision makers for purposes of assessing each segment's performance. The Company's chief operating decision makers are comprised of several members of its executive management team who use net operating income ("NOI") to assess the performance of the business for the Company's reportable operating segments. NOI represents total property revenue less direct property operating expenses.

The executive management team evaluates the Company's operating performance geographically. The Company defines its reportable operating segments as the three geographical regions in which its communities are located: Southern California, Northern California and Seattle Metro.

Excluded from segment revenues and NOI are management and other fees from affiliates and interest and other income. Non-segment revenues and NOI included in the following schedule also consist of revenue generated from commercial properties and properties that have been sold. Other non-segment assets include items such as real estate under development, co-investments, real estate held for sale, net, cash and cash equivalents, marketable securities, notes and other receivables and prepaid expenses and other assets.



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December 31, 2018, 2017, and 2016

The revenues and NOI for each of the reportable operating segments are summarized as follows for the years ended December 31, 2018, 2017, and 2016 (\$ in thousands):

|                                                              | Years Ended December 31, |             |             |
|--------------------------------------------------------------|--------------------------|-------------|-------------|
|                                                              | 2018                     | 2017        | 2016        |
| Revenues:                                                    |                          |             |             |
| Southern California                                          | \$592,281                | \$574,552   | \$540,000   |
| Northern California                                          | 522,561                  | 505,313     | 453,140     |
| Seattle Metro                                                | 236,525                  | 229,871     | 217,259     |
| Other real estate assets                                     | 39,503                   | 44,589      | 75,324      |
| Total property revenues                                      | \$1,390,870              | \$1,354,325 | \$1,285,723 |
| Net operating income:                                        |                          |             |             |
| Southern California                                          | \$421,613                | \$408,070   | \$381,212   |
| Northern California                                          | 386,401                  | 371,795     | 333,757     |
| Seattle Metro                                                | 165,397                  | 162,253     | 154,147     |
| Other real estate assets                                     | 32,125                   | 36,821      | 57,790      |
| Total net operating income                                   | 1,005,536                | 978,939     | 926,906     |
| Management and other fees from affiliates                    | 9,183                    | 9,574       | 8,278       |
| Corporate-level property management expenses                 | (31,062)                 | (30,156)    | (30,110)    |
| Depreciation and amortization                                | (479,884)                | (468,881)   | (441,682)   |
| General and administrative                                   | (53,451)                 | (41,385)    | (40,751)    |
| Expensed acquisition and investment related costs            | (194)                    | (1,569)     | (1,841)     |
| Interest expense                                             | (220,492)                | (222,894)   | (219,654)   |
| Total return swap income                                     | 8,707                    | 10,098      | 11,716      |
| Interest and other income                                    | 23,010                   | 24,604      | 27,305      |
| Equity income from co-investments                            | 89,132                   | 86,445      | 48,698      |
| Loss on early retirement of debt                             | —                        | (1,796)     | (606)       |
| Gain on sale of real estate and land                         | 61,861                   | 26,423      | 154,561     |
| Deferred tax expense on gain on sale of real estate and land | —                        | —           | (4,410)     |
| Gain on remeasurement of co-investment                       | 1,253                    | 88,641      | —           |
| Net income                                                   | \$413,599                | \$458,043   | \$438,410   |

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ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018, 2017, and 2016

Total assets for each of the reportable operating segments are summarized as follows as of December 31, 2018 and 2017 (\$ in thousands):

|                                                        | As of December 31, |              |
|--------------------------------------------------------|--------------------|--------------|
|                                                        | 2018               | 2017         |
| Assets:                                                |                    |              |
| Southern California                                    | \$4,350,377        | \$4,504,930  |
| Northern California                                    | 4,270,238          | 4,220,551    |
| Seattle Metro                                          | 1,472,916          | 1,522,452    |
| Other real estate assets                               | 63,022             | 344,843      |
| Net reportable operating segments - real estate assets | 10,156,553         | 10,592,776   |
| Real estate under development                          | 454,629            | 355,735      |
| Co-investments                                         | 1,300,140          | 1,155,984    |
| Cash and cash equivalents, including restricted cash   | 151,395            | 61,126       |
| Marketable securities                                  | 209,545            | 190,004      |
| Notes and other receivables                            | 71,895             | 100,926      |
| Prepaid expenses and other assets                      | 39,439             | 39,155       |
| Total assets                                           | \$12,383,596       | \$12,495,706 |

## (15) 401(k) Plan

The Company has a 401(k) benefit plan (the "Plan") for all eligible employees. Employee contributions are limited by the maximum allowed under Section 401(k) of the Internal Revenue Code. The Company matches 50% of the employee contributions up to a specified maximum. Company contributions to the Plan were approximately \$2.1 million, \$1.8 million, and \$1.8 million for the years ended December 31, 2018, 2017, and 2016, respectively.

## (16) Commitments and Contingencies

As of December 31, 2018, the Company had eight ground leases that expire between 2027 and 2083. Ground lease payments are typically the greater of a stated minimum or a percentage of gross rents generated by these apartment communities, some of which may be subject to future adjustments, which are not contemplated in the disclosed minimum lease commitments. The total minimum lease commitments, under ground leases and operating leases, for each of the years ending December 31 is summarized as follows (\$ in thousands):

|            | Total<br>Minimum<br>Lease<br>Commitments |
|------------|------------------------------------------|
| 2019       | \$ 6,811                                 |
| 2020       | 6,855                                    |
| 2021       | 6,877                                    |
| 2022       | 6,888                                    |
| 2023       | 6,860                                    |
| Thereafter | 153,258                                  |
|            | \$ 187,549                               |

To the extent that an environmental matter arises or is identified in the future that has other than a remote risk of having a material impact on the financial statements, the Company will disclose the estimated range of possible outcomes associated with it and, if an outcome is probable, accrue an appropriate liability for that matter. The Company will consider whether any such matter results in an impairment of value on the affected property and, if so, the impairment will be recognized.

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December 31, 2018, 2017, and 2016

The Company has no way of determining the magnitude of any potential liability to which it may be subject arising out of unknown environmental conditions with respect to the communities currently or formerly owned by the Company. No assurance can be given that: existing environmental assessments conducted with respect to any of these communities have revealed all environmental conditions or potential liabilities associated with such conditions; any prior owner or operator of a property did not create any material environmental condition not known to the Company; or a material unknown environmental condition does not otherwise exist as to any one or more of the communities. The Company has limited insurance coverage for some of the types of environmental conditions and associated liabilities described above.

The Company has entered into transactions that may require the Company to pay the tax liabilities of the partners in the Operating Partnership or in the DownREIT entities. These transactions are within the Company's control. Although the Company plans to hold the contributed assets or defer recognition of gain on their sale pursuant to like-kind exchange rules under Section 1031 of the Internal Revenue Code, the Company can provide no assurance that it will be able to do so and if such tax liabilities were incurred they may have a material impact on the Company's financial position.

There continue to be lawsuits against owners and managers of certain of the Company's apartment communities alleging personal injury and property damage caused by the presence of mold in the residential units and common areas of those communities. Some of these lawsuits have resulted in substantial monetary judgments or settlements. The Company has been sued for mold related matters and has settled some, but not all, of such suits. Insurance carriers have reacted to the increase in mold related liability awards by excluding mold related claims from standard general liability policies and pricing mold endorsements at prohibitively high rates. The Company has, however, purchased pollution liability insurance which includes coverage for some mold claims. The Company has also adopted policies intended to promptly address and resolve reports of mold and to minimize any impact mold might have on tenants of its properties. The Company believes its mold policies and proactive response to address reported mold exposures reduces its risk of loss from mold claims. While no assurances can be given that the Company has identified and responded to all mold occurrences, the Company promptly addresses and responds to all known mold reports. Liabilities resulting from such mold related matters are not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows. As of December 31, 2018, potential liabilities for mold and other environmental liabilities are not quantifiable and an estimate of possible loss cannot be made.

The Company carries comprehensive liability, fire, extended coverage and rental loss insurance for each of the communities. There are, however, certain types of extraordinary losses, such as, for example, losses from terrorism or earthquakes, for which the Company has limited insurance coverage. Substantially all of the communities are located in areas that are subject to earthquake activity. The Company has established a wholly-owned insurance subsidiary, Pacific Western Insurance LLC ("PWI"). Through PWI, the Company is self-insured for earthquake related losses. Additionally, since January 2008, PWI has provided property and casualty insurance coverage for the first \$5.0 million of the Company's property level insurance claims per incident. As of December 31, 2018, PWI has cash and marketable securities of approximately \$86.6 million. These assets are consolidated in the Company's financial statements. Beginning in 2013, the Company has obtained limited third party seismic insurance on selected assets in the Company's co-investments.

The Company is subject to various other legal and/or regulatory proceedings arising in the course of its business operations. We believe that, with respect to such matters that we are currently a party to, the ultimate disposition of

any such matter will not result in a material adverse effect on the Company's financial condition, results of operations or cash flows.

(17) Subsequent Events

In January 2019, the Company repaid \$290.0 million in secured mortgage notes payable with a coupon rate of 5.57% and a stated maturity date of May 2019.

In February 2019, the Company issued \$350.0 million of the 2029 Notes, with a coupon rate of 4.000%, which are payable on March 1 and September 1 of each year, beginning on September 1, 2019. The 2029 Notes were offered to investors at a price of 99.188% of par value. The 2029 Notes are general unsecured senior obligations of the Operating Partnership, rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership and are unconditionally guaranteed by Essex Property Trust, Inc. The Company used the net proceeds of this offering to repay indebtedness under its unsecured lines of credit and for other general corporate purposes.

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018, 2017, and 2016

In February 2019, the Company funded a \$24.5 million related party preferred equity investment with an initial accrued preferred return of 11.0% and an initial maturity date of February 2024.

Subsequent to year end through February 15, 2019, the Company repurchased 234,061 shares of common stock totaling \$57.0 million, including commissions, at an average price of \$243.48 per share. As of December 31, 2018, the Company had \$197.7 million of purchase authority remaining under the stock repurchase program. On February 19, 2019, Essex's Board of Directors approved the replenishment of the stock repurchase plan such that, as of such date, the Company had \$250.0 million of purchase authority remaining under the replenished plan.

## (18) Quarterly Results of Operations (Unaudited)

Essex Property Trust, Inc.

The following is a summary of quarterly results of operations for 2018 and 2017 (\$ in thousands, except per share and dividend amounts):

|                                             | Quarter<br>ended<br>December<br>31 | Quarter<br>ended<br>September<br>30 | Quarter<br>ended<br>June 30 | Quarter<br>ended<br>March 31 |
|---------------------------------------------|------------------------------------|-------------------------------------|-----------------------------|------------------------------|
| 2018:                                       |                                    |                                     |                             |                              |
| Total property revenues                     | \$350,787                          | \$348,610                           | \$346,526                   | \$344,947                    |
| Net income                                  | \$124,440                          | \$86,110                            | \$106,410                   | \$96,639                     |
| Net income available to common stockholders | \$117,820                          | \$80,975                            | \$100,440                   | \$90,918                     |
| Per share data:                             |                                    |                                     |                             |                              |
| Net income:                                 |                                    |                                     |                             |                              |
| Basic <sup>(1)</sup>                        | \$1.78                             | \$1.23                              | \$1.52                      | \$1.38                       |
| Diluted <sup>(1)</sup>                      | \$1.78                             | \$1.22                              | \$1.52                      | \$1.38                       |
| Dividends declared                          | \$1.86                             | \$1.86                              | \$1.86                      | \$1.86                       |
| 2017:                                       |                                    |                                     |                             |                              |
| Total property revenues                     | \$342,417                          | \$341,974                           | \$336,766                   | \$333,168                    |
| Net income                                  | \$109,662                          | \$85,035                            | \$75,795                    | \$187,551                    |
| Net income available to common stockholders | \$103,613                          | \$79,723                            | \$70,759                    | \$178,964                    |
| Per share data:                             |                                    |                                     |                             |                              |
| Net income:                                 |                                    |                                     |                             |                              |
| Basic <sup>(1)</sup>                        | \$1.57                             | \$1.21                              | \$1.08                      | \$2.73                       |
| Diluted <sup>(1)</sup>                      | \$1.57                             | \$1.21                              | \$1.08                      | \$2.72                       |
| Dividends declared                          | \$1.75                             | \$1.75                              | \$1.75                      | \$1.75                       |

<sup>(1)</sup> Quarterly earnings per common unit amounts may not total to the annual amounts due to rounding and the changes in the number of weighted common units outstanding and included in the calculation of basic and diluted shares.



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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2018, 2017, and 2016

Essex Portfolio, L.P.

The following is a summary of quarterly results of operations for 2018 and 2017 (\$ in thousands, except per unit and distribution amounts):

|                                            | Quarter<br>ended<br>December<br>31 | Quarter<br>ended<br>September<br>30 | Quarter<br>ended<br>June 30 | Quarter<br>ended<br>March 31 |
|--------------------------------------------|------------------------------------|-------------------------------------|-----------------------------|------------------------------|
| 2018:                                      |                                    |                                     |                             |                              |
| Total property revenues                    | \$350,787                          | \$348,610                           | \$346,526                   | \$344,947                    |
| Net income                                 | \$124,440                          | \$86,110                            | \$106,410                   | \$96,639                     |
| Net income available to common unitholders | \$121,891                          | \$83,764                            | \$103,900                   | \$94,050                     |
| Per unit data:                             |                                    |                                     |                             |                              |
| Net income:                                |                                    |                                     |                             |                              |
| Basic <sup>(1)</sup>                       | \$1.78                             | \$1.23                              | \$1.52                      | \$1.38                       |
| Diluted <sup>(1)</sup>                     | \$1.78                             | \$1.23                              | \$1.52                      | \$1.38                       |
| Distributions declared                     | \$1.86                             | \$1.86                              | \$1.86                      | \$1.86                       |
| 2017:                                      |                                    |                                     |                             |                              |
| Total property revenues                    | \$342,417                          | \$341,974                           | \$336,766                   | \$333,168                    |
| Net income                                 | \$109,662                          | \$85,035                            | \$75,795                    | \$187,551                    |
| Net income available to common unitholders | \$107,149                          | \$82,444                            | \$73,181                    | \$185,110                    |
| Per unit data:                             |                                    |                                     |                             |                              |
| Net income:                                |                                    |                                     |                             |                              |
| Basic <sup>(1)</sup>                       | \$1.57                             | \$1.21                              | \$1.08                      | \$2.73                       |
| Diluted <sup>(1)</sup>                     | \$1.57                             | \$1.21                              | \$1.08                      | \$2.72                       |
| Distributions declared                     | \$1.75                             | \$1.75                              | \$1.75                      | \$1.75                       |

<sup>(1)</sup> Quarterly earnings per common unit amounts may not total to the annual amounts due to rounding and the changes in the number of weighted common units outstanding and included in the calculation of basic and diluted shares.

ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

| Property                     | Apartment<br>Homes | Location              | Encumbered<br>land | Costs        |                                  |                           |                     |                                            |                                  |                                  | Accumulated<br>depreciation | Date of<br>construction | Disposal  |
|------------------------------|--------------------|-----------------------|--------------------|--------------|----------------------------------|---------------------------|---------------------|--------------------------------------------|----------------------------------|----------------------------------|-----------------------------|-------------------------|-----------|
|                              |                    |                       |                    | Initial cost |                                  | Capitalized costs         |                     | Gross amount carried at<br>close of period |                                  |                                  |                             |                         |           |
|                              |                    |                       |                    | Land         | Buildings<br>and<br>improvements | subsequent<br>acquisition | and<br>improvements | Buildings<br>and<br>improvements           | Buildings<br>and<br>improvements | Buildings<br>and<br>improvements |                             |                         |           |
| Encumbered<br>communities    |                    |                       |                    |              |                                  |                           |                     |                                            |                                  | (1)                              |                             |                         |           |
| Avondale at<br>Warner Center | 446                | Woodland<br>Hills, CA | \$41,945           | \$10,536     | \$24,522                         | \$22,604                  | \$10,601            | \$47,061                                   | \$57,662                         | \$57,662                         | \$(32,368)                  | 1970                    | January   |
| Bel Air                      | 462                | San<br>Ramon, CA      | 49,185             | 12,105       | 18,252                           | 37,550                    | 12,682              | 55,225                                     | 67,907                           | 67,907                           | (37,019)                    | 1988                    | January   |
| Belcarra                     | 296                | Bellevue,<br>WA       | 48,602             | 21,725       | 92,091                           | 1,985                     | 21,725              | 94,076                                     | 115,801                          | 115,801                          | (16,327)                    | 2009                    | April     |
| BellCentre                   | 248                | Bellevue,<br>WA       | 36,617             | 16,197       | 67,207                           | 3,843                     | 16,197              | 71,050                                     | 87,247                           | 87,247                           | (13,018)                    | 2001                    | April     |
| Belmont Station              | 275                | Los<br>Angeles, CA    | 29,678             | 8,100        | 66,666                           | 6,379                     | 8,267               | 72,878                                     | 81,145                           | 81,145                           | (28,705)                    | 2009                    | March     |
| Brookside Oaks               | 170                | Sunnyvale,<br>CA      | 17,746             | 7,301        | 16,310                           | 26,653                    | 10,328              | 39,936                                     | 50,264                           | 50,264                           | (22,529)                    | 1973                    | July      |
| Carmel Creek                 | 348                | San Diego,<br>CA      | 58,875             | 26,842       | 107,368                          | 6,069                     | 26,842              | 113,437                                    | 140,279                          | 140,279                          | (21,010)                    | 2000                    | April     |
| City View                    | 572                | Hayward,<br>CA        | 62,544             | 9,883        | 37,670                           | 29,252                    | 10,350              | 66,455                                     | 76,805                           | 76,805                           | (47,198)                    | 1975                    | March     |
| Courtyard off<br>Main        | 110                | Bellevue,<br>WA       | 14,542             | 7,465        | 21,405                           | 3,999                     | 7,465               | 25,404                                     | 32,869                           | 32,869                           | (7,768)                     | 2000                    | October   |
| Domaine                      | 92                 | Seattle,<br>WA        | 13,446             | 9,059        | 27,177                           | 1,173                     | 9,059               | 28,350                                     | 37,409                           | 37,409                           | (6,238)                     | 2009                    | September |
| Elevation                    | 158                | Redmond,<br>WA        | 10,103             | 4,758        | 14,285                           | 6,968                     | 4,757               | 21,254                                     | 26,011                           | 26,011                           | (8,650)                     | 1986                    | July      |
| Fairhaven<br>Apartments      | 164                | Santa Ana,<br>CA      | 18,078             | 2,626        | 10,485                           | 8,847                     | 2,957               | 19,001                                     | 21,958                           | 21,958                           | (10,794)                    | 1970                    | November  |
| Form 15                      | 242                | San Diego,<br>CA      | 44,922             | 24,510       | 72,221                           | 5,236                     | 25,540              | 76,427                                     | 101,967                          | 101,967                          | (7,633)                     | 2014                    | March     |
| Foster's Landing             | 490                | Foster<br>City, CA    | 90,117             | 61,714       | 144,000                          | 9,004                     | 61,714              | 153,004                                    | 214,718                          | 214,718                          | (28,842)                    | 1987                    | April     |
| Fountains at<br>River Oaks   | 226                | San Jose,<br>CA       | 29,974             | 26,046       | 60,773                           | 4,234                     | 26,046              | 65,007                                     | 91,053                           | 91,053                           | (11,960)                    | 1990                    | April     |
| Fountain Park                | 705                | Playa<br>Vista, CA    | 82,571             | 25,073       | 94,980                           | 33,057                    | 25,203              | 127,907                                    | 153,110                          | 153,110                          | (70,823)                    | 2002                    | February  |
| Hidden Valley                | 324                |                       | 29,360             | 14,174       | 34,065                           | 6,184                     | 9,674               | 44,749                                     | 54,423                           | 54,423                           | (21,000)                    | 2004                    | December  |

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|                                              |     |                      |        |        |         |        |        |         |         |           |      |   |
|----------------------------------------------|-----|----------------------|--------|--------|---------|--------|--------|---------|---------|-----------|------|---|
| Highlands at Wynhaven                        | 333 | Simi Valley, CA      | 29,540 | 16,271 | 48,932  | 13,850 | 16,271 | 62,782  | 79,053  | (24,572 ) | 2000 | A |
| Highridge                                    | 255 | Palos Verdes, CA     | 69,273 | 5,419  | 18,347  | 31,535 | 6,073  | 49,228  | 55,301  | (36,693 ) | 1972 | M |
| Hillcrest Park                               | 608 | Newbury Park, CA     | 61,279 | 15,318 | 40,601  | 20,434 | 15,755 | 60,598  | 76,353  | (39,954 ) | 1973 | M |
| Huntington Breakers                          | 342 | Huntington Beach, CA | 34,397 | 9,306  | 22,720  | 20,818 | 9,315  | 43,529  | 52,844  | (29,374 ) | 1984 | O |
| Inglenook Court                              | 224 | Bothell, WA          | 8,238  | 3,467  | 7,881   | 7,771  | 3,474  | 15,645  | 19,119  | (12,667 ) | 1985 | O |
| 1000 Kiely                                   | 121 | Santa Clara, CA      | 34,040 | 9,359  | 21,845  | 7,956  | 9,359  | 29,801  | 39,160  | (10,654 ) | 1971 | M |
| Magnolia Square/Magnolia Lane <sup>(2)</sup> | 188 | Sunnyvale, CA        | 52,237 | 8,190  | 24,736  | 17,531 | 8,191  | 42,266  | 50,457  | (20,951 ) | 1963 | S |
| Marquis                                      | 166 | San Jose, CA         | 43,467 | 20,495 | 47,823  | 117    | 20,495 | 47,940  | 68,435  | (151 )    | 2015 | D |
| Montanosa                                    | 472 | San Diego, CA        | 60,473 | 26,697 | 106,787 | 5,447  | 26,697 | 112,234 | 138,931 | (20,206 ) | 1990 | A |
| Montebello                                   | 248 | Kirkland, WA         | 24,639 | 13,857 | 41,575  | 4,955  | 13,858 | 46,529  | 60,387  | (11,718 ) | 1996 | J |
| Montejo Apartments                           | 124 | Garden Grove, CA     | 12,873 | 1,925  | 7,685   | 3,972  | 2,194  | 11,388  | 13,582  | (6,436 )  | 1974 | N |
| Park Highland                                | 250 | Bellevue, WA         | 25,127 | 9,391  | 38,224  | 12,255 | 9,391  | 50,479  | 59,870  | (10,986 ) | 1993 | A |
| Pinnacle at Fullerton                        | 192 | Fullerton, CA        | 25,320 | 11,019 | 45,932  | 3,377  | 11,019 | 49,309  | 60,328  | (9,000 )  | 2004 | A |

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

| Property                                   | Apartment<br>Homes | Location                 | Encumbrances | Initial cost |              | Buildings<br>and<br>improvements<br>subsequent<br>to<br>acquisition | Costs<br>capitalized<br>Gross amount carried at close of<br>period |                                  | Buildings<br>and<br>improvements<br>total <sup>(1)</sup> | Accumulated<br>depreciation |
|--------------------------------------------|--------------------|--------------------------|--------------|--------------|--------------|---------------------------------------------------------------------|--------------------------------------------------------------------|----------------------------------|----------------------------------------------------------|-----------------------------|
|                                            |                    |                          |              | Land         | improvements |                                                                     | Land and<br>improvements                                           | Buildings<br>and<br>improvements |                                                          |                             |
| Pinnacle on<br>Lake Washington             | 180                | Renton, WA               | 17,499       | 7,760        | 31,041       | 2,893                                                               | 7,760                                                              | 33,934                           | 41,694                                                   | (5,993)                     |
| Pinnacle at<br>MacArthur<br>Place          | 253                | Santa Ana,<br>CA         | 36,478       | 15,810       | 66,401       | 4,703                                                               | 15,810                                                             | 71,104                           | 86,914                                                   | (12,752)                    |
| Pinnacle at<br>Otay Ranch I<br>& II        | 364                | Chula Vista,<br>CA       | 37,272       | 17,023       | 68,093       | 3,691                                                               | 17,023                                                             | 71,784                           | 88,807                                                   | (13,000)                    |
| Pinnacle at<br>Talega                      | 362                | San<br>Clemente,<br>CA   | 41,647       | 19,292       | 77,168       | 2,771                                                               | 19,292                                                             | 79,939                           | 99,231                                                   | (14,268)                    |
| Sage at<br>Cupertino                       | 230                | San Jose,<br>CA          | 51,690       | 35,719       | 53,449       | 3,467                                                               | 35,719                                                             | 56,916                           | 92,635                                                   | (3,689)                     |
| Stevenson<br>Place                         | 200                | Fremont,<br>CA           | 19,840       | 996          | 5,582        | 12,827                                                              | 1,001                                                              | 18,404                           | 19,405                                                   | (13,221)                    |
| Summerhill<br>Park                         | 100                | Sunnyvale,<br>CA         | 12,269       | 2,654        | 4,918        | 11,132                                                              | 2,656                                                              | 16,048                           | 18,704                                                   | (10,309)                    |
| The Audrey at<br>Belltown                  | 137                | Seattle, WA              | 19,767       | 9,228        | 36,911       | 958                                                                 | 9,228                                                              | 37,869                           | 47,097                                                   | (6,618)                     |
| The Barkley <sup>(3)</sup>                 | 161                | Anaheim,<br>CA           | 14,843       | —            | 8,520        | 7,001                                                               | 2,353                                                              | 13,168                           | 15,521                                                   | (8,354)                     |
| The Dylan                                  | 184                | West<br>Hollywood,<br>CA | 59,163       | 19,984       | 82,286       | 834                                                                 | 19,990                                                             | 83,114                           | 103,104                                                  | (12,396)                    |
| The<br>Huntington                          | 276                | Huntington<br>Beach, CA  | 27,707       | 10,374       | 41,495       | 5,028                                                               | 10,374                                                             | 46,523                           | 56,897                                                   | (11,692)                    |
| The Huxley                                 | 187                | West<br>Hollywood,<br>CA | 53,874       | 19,362       | 75,641       | 1,321                                                               | 19,371                                                             | 76,953                           | 96,324                                                   | (11,748)                    |
| The Landing<br>at Jack<br>London<br>Square | 282                | Oakland,<br>CA           | 49,421       | 33,554       | 78,292       | 5,908                                                               | 33,554                                                             | 84,200                           | 117,754                                                  | (16,132)                    |
| The Palms at<br>Laguna Niguel              | 460                | Laguna<br>Niguel, CA     | 52,887       | 23,584       | 94,334       | 8,094                                                               | 23,584                                                             | 102,428                          | 126,012                                                  | (18,599)                    |
| The Waterford                              | 238                |                          | 29,252       | 11,808       | 24,500       | 15,956                                                              | 15,165                                                             | 37,099                           | 52,264                                                   | (21,980)                    |

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|                             |        |                        |             |           |             |           |           |             |             |            |  |
|-----------------------------|--------|------------------------|-------------|-----------|-------------|-----------|-----------|-------------|-------------|------------|--|
|                             |        | San Jose,<br>CA        |             |           |             |           |           |             |             |            |  |
| Valley Park                 | 160    | Fountain<br>Valley, CA | 20,875      | 3,361     | 13,420      | 5,949     | 3,761     | 18,969      | 22,730      | (10,761    |  |
| Villa Angelina              | 256    | Placentia,<br>CA       | 27,184      | 4,498     | 17,962      | 7,398     | 4,962     | 24,896      | 29,858      | (14,497    |  |
| Villa Granada               | 270    | Santa Clara,<br>CA     | 54,307      | 38,299    | 89,365      | 1,732     | 38,299    | 91,097      | 129,396     | (16,216    |  |
| Wandering<br>Creek          | 156    | Kent, WA               | 5,254       | 1,285     | 4,980       | 4,833     | 1,296     | 9,802       | 11,098      | (7,521     |  |
| Wilshire<br>Promenade       | 149    | Fullerton,<br>CA       | 16,189      | 3,118     | 7,385       | 9,124     | 3,797     | 15,830      | 19,627      | (10,725    |  |
|                             | 13,456 |                        | \$1,806,626 | \$716,537 | \$2,264,308 | \$478,675 | \$726,494 | \$2,733,026 | \$3,459,520 | \$(865,715 |  |
| Unencumbered<br>Communities |        |                        |             |           |             |           |           |             |             |            |  |
| Alessio                     | 624    | Los<br>Angeles,<br>CA  | —           | 32,136    | 128,543     | 9,979     | 32,136    | 138,522     | 170,658     | (25,383    |  |
| Allegro                     | 97     | Valley<br>Village, CA  | —           | 5,869     | 23,977      | 2,304     | 5,869     | 26,281      | 32,150      | (9,394     |  |
| Allure at<br>Scripps Ranch  | 194    | San Diego,<br>CA       | —           | 11,923    | 47,690      | 1,394     | 11,923    | 49,084      | 61,007      | (8,699     |  |
| Alpine Village              | 301    | Alpine, CA             | —           | 4,967     | 19,728      | 8,602     | 4,982     | 28,315      | 33,297      | (15,526    |  |
| Anavia                      | 250    | Anaheim,<br>CA         | —           | 15,925    | 63,712      | 7,985     | 15,925    | 71,697      | 87,622      | (19,857    |  |
| Annaliese                   | 56     | Seattle, WA            | —           | 4,727     | 14,229      | 613       | 4,726     | 14,843      | 19,569      | (3,047     |  |
| Apex                        | 366    | Milpitas,<br>CA        | —           | 44,240    | 103,251     | 3,321     | 44,240    | 106,572     | 150,812     | (15,479    |  |
| Aqua Marina<br>Del Rey      | 500    | Marina Del<br>Rey, CA  | —           | 58,442    | 175,326     | 13,232    | 58,442    | 188,558     | 247,000     | (35,960    |  |
| Ascent                      | 90     | Kirkland,<br>WA        | —           | 3,924     | 11,862      | 2,014     | 3,924     | 13,876      | 17,800      | (3,547     |  |

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

| Property               | Apartment |                   | Encumbrances | Initial cost |              | Costs                                       |        | Buildings and improvements to and subsequent improvements | Buildings and improvements Total (1) | Accumulated depreciation | Date of construction | Date acquired | Lives (years) |      |
|------------------------|-----------|-------------------|--------------|--------------|--------------|---------------------------------------------|--------|-----------------------------------------------------------|--------------------------------------|--------------------------|----------------------|---------------|---------------|------|
|                        | Homes     | Location          |              | Building and | Improvements | Gross amount capitalized at close of period |        |                                                           |                                      |                          |                      |               |               |      |
| Ashton Sherman Village | 264       | Los Angeles, CA   | —            | 23,581       | 1,489        | 23,581                                      | 5,000  | 117,857                                                   | 77                                   | 2014                     | Dec-16               | 3-30          |               |      |
| Avant                  | 440       | Los Angeles, CA   | —            | 32,379       | 40,949       | 32,379                                      | 39,889 | 72,016                                                    | 45                                   | 2014                     | Jun-15               | 3-30          |               |      |
| Avenue 64              | 224       | Emeryville, CA    | —            | 27,435       | 14,377       | 27,435                                      | 580    | 106,015                                                   | 01                                   | 2007                     | Apr-14               | 5-30          |               |      |
| Aviara <sup>(4)</sup>  | 166       | Mercer Island, WA | —            | —            | 49,813       | 1,063                                       | —      | 50,876                                                    | 50,876                               | 998                      | 2013                 | Apr-14        | 5-30          |      |
| Axis 2300              | 115       | Irvine, CA        | —            | 5,305        | 585          | 1,674                                       | 4,052  | 25,940                                                    | 66                                   | 2,342                    | 2010                 | Aug-10        | 3-30          |      |
| Bella Villagio         | 231       | San Jose, CA      | —            | 17,043       | 743          | 3,540                                       | 7,248  | 88,361                                                    | 18                                   | 112                      | 2004                 | Sep-10        | 3-30          |      |
| Bellerive              | 63        | Los Angeles, CA   | —            | 5,401        | 803          | 1,189                                       | 5,401  | 99,228                                                    | 30                                   | 6,962                    | 2011                 | Aug-11        | 3-30          |      |
| Belmont Terrace        | 71        | Belmont, CA       | —            | 4,406        | 290          | 6,946                                       | 4,406  | 20,921                                                    | 68                                   | 2,257                    | 1974                 | Oct-06        | 3-30          |      |
| Bennett Lofts          | 165       | San Francisco, CA | —            | 21,507       | 800          | 29,672                                      | 28,737 | 8                                                         | 721,022                              | 146                      | 31                   | 2004          | Dec-12        | 3-30 |
| Bernardo Crest         | 216       | San Diego, CA     | —            | 10,480       | 209          | 3,665                                       | 10,480 | 87                                                        | 457,606                              | 53                       | 1988                 | Apr-14        | 5-30          |      |
| Bonita Cedars          | 120       | Bonita, CA        | —            | 2,996        | 13           | 5,160                                       | 2,996  | 50                                                        | 6617,569                             | 59                       | 1983                 | Dec-02        | 3-30          |      |
| Boulevard              | 172       | Fremont, CA       | —            | 3,820        | 82           | 13,860                                      | 3,820  | 58                                                        | 98225,567                            | 00                       | 1978                 | Jan-96        | 3-30          |      |
| Bridle Trails          | 108       | Kirkland, WA      | —            | 1,500        | 80           | 6,154                                       | 1,500  | 53                                                        | 313,584                              | 49                       | 1986                 | Oct-97        | 3-30          |      |
| Brighton Ridge         | 264       | Renton, WA        | —            | 2,603        | 800          | 5,486                                       | 2,603  | 56                                                        | 25318,909                            | 18                       | 1986                 | Dec-96        | 3-30          |      |
| Bristol Commons        | 188       | Sunnyvale, CA     | —            | 5,278        | 539          | 275,293                                     | 5,278  | 11                                                        | 1026,404                             | 21                       | 1989                 | Jan-95        | 3-30          |      |
| 416 on Broadway        | 115       | Glendale, CA      | —            | 8,547        | 235          | 2,973                                       | 8,547  | 57                                                        | 20845,760                            | 98                       | 2009                 | Dec-10        | 3-30          |      |
| Bunker Hill            | 456       | Los Angeles, CA   | —            | 112,787      | 183,972      | 1,639                                       | 702    | 23,854                                                    | 52                                   | 1968                     | Mar-98               | 3-30          |               |      |
| Camarillo Oaks         | 564       | Camarillo, CA     | —            | 10,952       | 547,791      | 1,327                                       | 92     | 343,903                                                   | 42                                   | 1985                     | Jul-96               | 3-30          |               |      |
| Cambridge Park         | 320       | San Diego, CA     | —            | 18,285       | 392,974      | 8,783                                       | 51     | 1393,803                                                  | 77                                   | 1998                     | Apr-14               | 5-30          |               |      |
| Camino Ruiz Square     | 159       | Camarillo, CA     | —            | 6,861        | 119,196      | 56,281                                      | 02     | 434,965                                                   | 1,628                                | 1990                     | Dec-06               | 3-30          |               |      |
| Canyon Oaks            | 250       | San Ramon, CA     | —            | 19,408       | 873,423      | 219,488                                     | 80     | 567,709                                                   | 09                                   | 2005                     | May-07               | 3-30          |               |      |
| Canyon Pointe          | 250       | Bothell, WA       | —            | 4,682        | 288,814      | 24,696                                      | 42     | 931,122                                                   | 47                                   | 1990                     | Oct-03               | 3-30          |               |      |
| Capri at Sunny Hills   | 102       | Fullerton, CA     | —            | 3,337        | 209,319      | 4,048                                       | 92     | 825,973                                                   | 47                                   | 1961                     | Sep-01               | 3-30          |               |      |
| Carmel Landing         | 356       | San Diego, CA     | —            | 16,625       | 17,589       | 16,724                                      | 19     | 091,215                                                   | 63                                   | 1989                     | Apr-14               | 5-30          |               |      |
| Carmel Summit          | 246       | San Diego, CA     | —            | 14,596       | 871,351      | 414,068                                     | 88     | 578,361                                                   | 34                                   | 1989                     | Apr-14               | 5-30          |               |      |

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|                             |     |                 |   |           |            |           |         |      |        |      |
|-----------------------------|-----|-----------------|---|-----------|------------|-----------|---------|------|--------|------|
| Castle Creek                | 216 | Newcastle, WA   | — | 4,169,028 | 4,500,833  | 844,246   | 773,953 | 1998 | Dec-98 | 3-30 |
| Catalina Gardens            | 128 | Los Angeles, CA | — | 6,264,856 | 1,485,728  | 1,341,350 | 55,018  | 1987 | Apr-14 | 5-30 |
| CBC Apartments & The Sweeps | 239 | Goleta, CA      | — | 1,453,206 | 5,561,500  | 811,637   | 124,758 | 1962 | Jan-06 | 3-30 |
| Cedar Terrace               | 180 | Bellevue, WA    | — | 5,563,442 | 7,214,652  | 547,291   | 991,598 | 1984 | Jan-05 | 3-30 |
| CentrePointe                | 224 | San Diego, CA   | — | 3,407,543 | 21,353,442 | 2,060,325 | 128,300 | 1974 | Jun-97 | 3-30 |
| Chestnut Street Apartments  | 96  | Santa Cruz, CA  | — | 6,582,689 | 1,995,587  | 2,684,242 | 66,512  | 2002 | Jul-08 | 3-30 |
| Collins on Pine             | 76  | Seattle, WA     | — | 7,226,226 | 328        | 7,276,554 | 29,880  | 2013 | May-14 | 3-30 |

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

| Property                                        | Apartment |                            | Encumbrances | Costs                                |                                             |                                      | Accumulated depreciation | Date of construction acquired | Date   | Lives |
|-------------------------------------------------|-----------|----------------------------|--------------|--------------------------------------|---------------------------------------------|--------------------------------------|--------------------------|-------------------------------|--------|-------|
|                                                 |           |                            |              | Initial cost                         | Gross amount capitalized at close of period |                                      |                          |                               |        |       |
|                                                 |           |                            |              |                                      | Buildings and improvements to and on        | Buildings and improvements to and on |                          |                               |        |       |
|                                                 |           |                            |              |                                      |                                             |                                      |                          |                               |        |       |
| Homes                                           | Location  | Encumbrances               | Initial cost | Buildings and improvements to and on | Buildings and improvements to and on        | Total                                | Accumulated depreciation | Date of construction acquired | Date   | Lives |
| Corbella at Juanita Bay                         | 169       | Kirkland, WA               | —            | 5,804,153                            | 15,801,580                                  | 6,381,279                            | 1978                     |                               | Nov-10 | 3-30  |
| Cortesia                                        | 308       | Rancho Santa Margarita, CA | —            | 13,562,492                           | 2,492,358                                   | 1,247,010                            | 1999                     |                               | Apr-14 | 5-30  |
| Country Villas                                  | 180       | Oceanside, CA              | —            | 4,165,835                            | 5,074,287                                   | 642,831                              | 1976                     |                               | Dec-02 | 3-30  |
| Crow Canyon                                     | 400       | San Ramon, CA              | —            | 3,837,689                            | 5,893,757                                   | 935,158                              | 1992                     |                               | Apr-14 | 5-30  |
| Deer Valley                                     | 171       | San Rafael, CA             | —            | 2,547,186                            | 2,482,152                                   | 789,740                              | 1996                     |                               | Apr-14 | 5-30  |
| Delano                                          | 126       | Redmond, WA                | —            | 7,225,111                            | 3,304,708                                   | 431,351                              | 2005                     |                               | Dec-11 | 3-30  |
| Devonshire                                      | 276       | Hemet, CA                  | —            | 3,437,086                            | 4,993,482                                   | 762,240                              | 1988                     |                               | Dec-02 | 3-30  |
| Ellington                                       | 220       | Bellevue, WA               | —            | 15,664,953                           | 5,548,678                                   | 43,850                               | 1994                     |                               | Jul-14 | 3-30  |
| Emerald Pointe                                  | 160       | Diamond Bar, CA            | —            | 8,438,321                            | 2,868,458                                   | 704,159                              | 1989                     |                               | Apr-14 | 5-30  |
| Emerald Ridge                                   | 180       | Bellevue, WA               | —            | 3,748,011                            | 5,873,449                                   | 672,110                              | 1987                     |                               | Nov-94 | 3-30  |
| Emerson Valley Village                          | 144       | Los Angeles, CA            | —            | 13,328,008                           | 1,353,764                                   | 87,036                               | 2012                     |                               | Dec-16 | 3-30  |
| Enso                                            | 183       | San Jose, CA               | —            | 27,897,851                           | 4,901,729                                   | 629,402                              | 2014                     |                               | Dec-15 | 3-30  |
| Esplanade                                       | 278       | San Jose, CA               | —            | 18,078,613                           | 5,485,429                                   | 671,792                              | 2002                     |                               | Apr-04 | 3-30  |
| Essex Skyline                                   | 349       | Santa Ana, CA              | —            | 21,567,093                           | 3,131,153                                   | 741,240                              | 2008                     |                               | Apr-10 | 3-30  |
| Evergreen Heights                               | 200       | Kirkland, WA               | —            | 3,566,956                            | 5,026,649                                   | 338,298                              | 1990                     |                               | Jun-97 | 3-30  |
| Fairway Apartments at Big Canyon <sup>(5)</sup> | 74        | Newport Beach, CA          | —            | 7,850,792                            | 315,773                                     | 5,710                                | 1972                     |                               | Jun-99 | 3-28  |
| Fairwood Pond                                   | 194       | Renton, WA                 | —            | 5,295,664                            | 8,806,297                                   | 363,690                              | 1997                     |                               | Oct-04 | 3-30  |
| Foothill Commons                                | 394       | Bellevue, WA               | —            | 2,932,139                            | 8,249,062                                   | 282,042                              | 1978                     |                               | Mar-90 | 3-30  |
| Foothill Gardens/Twin Creeks                    | 176       | San Ramon, CA              | —            | 5,839,921                            | 2,086,364                                   | 706,676                              | 1985                     |                               | Feb-97 | 3-30  |
| Forest View                                     | 192       | Renton, WA                 | —            | 3,745,302                            | 8,843,731                                   | 373,109                              | 1998                     |                               | Oct-03 | 3-30  |
| Fountain Court                                  | 320       | Seattle, WA                | —            | 6,203,061                            | 2,285,566                                   | 46,246                               | 2000                     |                               | Mar-00 | 3-30  |
| Fourth & U                                      | 171       | Berkeley, CA               | —            | 8,523,353                            | 3,228,879                                   | 570,448                              | 2010                     |                               | Apr-10 | 3-30  |
| Fox Plaza                                       | 445       | San Francisco, CA          | —            | 39,230,628                           | 9,961,731                                   | 706,127                              | 1968                     |                               | Feb-13 | 3-30  |
| The Henley I/The Henley II                      | 215       | Glendale, CA               | —            | 6,695,532                            | 6,647,333                                   | 630,092                              | 1970                     |                               | Jun-99 | 3-30  |
| Hillsdale Garden                                | 697       | San Mateo, CA              | —            | 22,008,123                           | 2,232,000                                   | 918,953                              | 1948                     |                               | Sep-06 | 3-30  |
| Hope Ranch                                      | 108       | Santa Barbara, CA          | —            | 4,068,772                            | 914,198                                     | 662,870                              | 1965                     |                               | Mar-07 | 3-30  |
| Joule                                           | 295       | Seattle, WA                | —            | 14,538,747                           | 5,872,473                                   | 588,847                              | 2010                     |                               | Mar-10 | 3-30  |

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|                       |     |                 |   |                                   |        |      |
|-----------------------|-----|-----------------|---|-----------------------------------|--------|------|
| Kings Road            | 196 | Los Angeles, CA | — | 4,932,719,141,081,690,715,924,979 | Jun-97 | 3-30 |
| Lafayette Highlands   | 150 | Lafayette, CA   | — | 17,743,773,747,246,020,883,1973   | Apr-14 | 5-30 |
| Lakeshore Landing     | 308 | San Mateo, CA   | — | 38,128,168,965,594,341,494,12,988 | Apr-14 | 5-30 |
| Laurels at Mill Creek | 164 | Mill Creek, WA  | — | 1,638,722,819,562,25,297,827,1981 | Dec-96 | 3-30 |

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

| Property                        | Apartment<br>Homes | Location            | Encumbrances | Costs        |                                             |                                                                        | Accumulated depreciation | Date of construction acquired | Date   | Lives |
|---------------------------------|--------------------|---------------------|--------------|--------------|---------------------------------------------|------------------------------------------------------------------------|--------------------------|-------------------------------|--------|-------|
|                                 |                    |                     |              | Initial cost | Gross amount capitalized at close of period | Buildings and improvements to and including buildings and improvements |                          |                               |        |       |
|                                 |                    |                     |              |              |                                             |                                                                        |                          |                               |        |       |
| Lawrence Station                | 336                | Sunnyvale, CA       | —            | 451,562      | 731,530                                     | 1,182,653                                                              | 728,222                  | 2012                          | Apr-14 | 5-30  |
| Le Parc                         | 140                | Santa Clara, CA     | —            | 3,090        | 21 12,698                                   | 15,788                                                                 | 113                      | 2015                          | Feb-94 | 3-30  |
| Marbrisa                        | 202                | Long Beach, CA      | —            | 4,700        | 605 9,216                                   | 13,915                                                                 | 568                      | 1987                          | Sep-02 | 3-30  |
| Marina City Club <sup>(6)</sup> | 101                | Marina Del Rey, CA  | —            | —            | 28,167 29,030                               | 57,197                                                                 | 57,197                   | 1971                          | Jan-04 | 3-30  |
| Marina Cove <sup>(7)</sup>      | 292                | Santa Clara, CA     | —            | 5,320        | 431 15,312                                  | 20,633                                                                 | 739                      | 1974                          | Jun-94 | 3-30  |
| Mariner's Place                 | 105                | Oxnard, CA          | —            | 1,555        | 503 2,464                                   | 4,018                                                                  | 101                      | 1987                          | May-00 | 3-30  |
| MB 360                          | 360                | San Francisco, CA   | —            | 211          | 421 376 629                                 | 1,407                                                                  | 1,811                    | 2014                          | Apr-14 | 3-30  |
| Mesa Village                    | 133                | Clairemont, CA      | —            | 1,888        | 898 2,336                                   | 3,234                                                                  | 11,702                   | 1963                          | Dec-02 | 3-30  |
| Mill Creek at Windermere        | 400                | San Ramon, CA       | —            | 296          | 550 325                                     | 452 29,554                                                             | 841                      | 2005                          | Sep-07 | 3-30  |
| Mio                             | 103                | San Jose, CA        | —            | 113          | 391 282                                     | 438 11,401                                                             | 12,051                   | 2015                          | Jan-16 | 3-30  |
| Mirabella                       | 188                | Marina Del Rey, CA  | —            | 6,280        | 673 16,128                                  | 22,771                                                                 | 148,984                  | 2000                          | May-00 | 3-30  |
| Mira Monte                      | 354                | Mira Mesa, CA       | —            | 7,285        | 459 11,509                                  | 18,794                                                                 | 747                      | 1982                          | Dec-02 | 3-30  |
| Miracle Mile/Marbella           | 236                | Los Angeles, CA     | —            | 7,231        | 075 14,830                                  | 886                                                                    | 810                      | 1988                          | Aug-97 | 3-30  |
| Mission Hills                   | 282                | Oceanside, CA       | —            | 103          | 897 787                                     | 820 10,465                                                             | 305                      | 1984                          | Jul-05 | 3-30  |
| Mission Peaks                   | 453                | Fremont, CA         | —            | 461          | 084 498                                     | 2,756 1,499                                                            | 778                      | 1995                          | Apr-14 | 5-30  |
| Mission Peaks II                | 336                | Fremont, CA         | —            | 317          | 429 345                                     | 548 1,742                                                              | 983                      | 1989                          | Apr-14 | 5-30  |
| Montclair                       | 390                | Sunnyvale, CA       | —            | 4,842        | 776 26,772                                  | 32,618                                                                 | 393                      | 1973                          | Dec-88 | 3-30  |
| Monterey Villas                 | 122                | Oxnard, CA          | —            | 2,349        | 579 6,723                                   | 9,072                                                                  | 271                      | 1974                          | Jul-97 | 3-30  |
| Muse                            | 152                | North Hollywood, CA | —            | 7,832        | 243 63,201                                  | 70,033                                                                 | 636                      | 2011                          | Feb-11 | 3-30  |
| Museum Park                     | 117                | San Jose, CA        | —            | 133          | 353 448                                     | 1,642 1,386                                                            | 990                      | 2002                          | Apr-14 | 5-30  |
| Palm Valley                     | 1,098              | San Jose, CA        | —            | 133          | 180 208                                     | 5,371 3,300                                                            | 742                      | 2008                          | Jan-17 | 3-30  |
| Paragon Apartments              | 301                | Fremont, CA         | —            | 327          | 738 201                                     | 5,532 2,738                                                            | 873                      | 2013                          | Jul-14 | 3-30  |
| Park Catalina                   | 90                 | Los Angeles, CA     | —            | 4,718        | 083 393                                     | 2,244 2,110                                                            | 632                      | 2002                          | Jun-12 | 3-30  |
| Park Hill at Issaquah           | 245                | Issaquah, WA        | —            | 7,284        | 493 378                                     | 668 2,804                                                              | 605                      | 1999                          | Feb-99 | 3-30  |
| Park Viridian                   | 320                | Anaheim, CA         | —            | 156          | 893 743                                     | 3,021 5,698                                                            | 768                      | 2008                          | Apr-14 | 5-30  |
| Park West                       | 126                | San Francisco, CA   | —            | 9,424        | 198 12,288                                  | 22,712                                                                 | 276                      | 1958                          | Sep-12 | 3-30  |

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|                           |     |                  |                                          |        |      |
|---------------------------|-----|------------------|------------------------------------------|--------|------|
| Parkwood at Mill Creek    | 240 | Mill Creek, WA — | 10,428,722,808,104,586,305,218,402,1989  | Apr-14 | 5-30 |
| Pathways at Bixby Village | 296 | Long Beach, CA — | 4,083,757,20,936,239,537,41,770,520,1975 | Feb-91 | 3-30 |
| Piedmont                  | 396 | Bellevue, WA —   | 19,584,606,11,970,848,769,1,424,138,969  | May-14 | 3-30 |
| Pinehurst <sup>(8)</sup>  | 28  | Ventura, CA —    | —1,711 648 —2,359 2,359,1,359,1973       | Dec-04 | 3-24 |
| Pinnacle Sonata           | 268 | Bothell, WA —    | 14,584,586,3,398,146,498,476,681,042,000 | Apr-14 | 5-30 |
| Pointe at Cupertino       | 116 | Cupertino, CA —  | 4,505,605,12,182,505,787,34,202,583,963  | Aug-98 | 3-30 |

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

| Property                     | Apartment<br>Homes | Location           | Encumbrances | Costs        |                                             |                                             | Accumulated depreciation | Date of construction | Date acquired | Lives |
|------------------------------|--------------------|--------------------|--------------|--------------|---------------------------------------------|---------------------------------------------|--------------------------|----------------------|---------------|-------|
|                              |                    |                    |              | Initial cost | Gross amount capitalized at close of period | Buildings and improvements to buildings and |                          |                      |               |       |
|                              |                    |                    |              |              |                                             | Total                                       |                          |                      |               |       |
| Radius                       | 264                | Redwood City, CA   | —            | 11,502,336   | 22                                          | 11,522,658                                  | 64,850,287               | 2015                 | Apr-14        | 3-30  |
| Reed Square                  | 100                | Sunnyvale, CA      | —            | 6,870,378    | 2,274,873                                   | 311,131,184                                 | 840,197                  | 1970                 | Jan-12        | 3-30  |
| Regency at Encino            | 75                 | Encino, CA         | —            | 3,184,737    | 3,615,318                                   | 4,352,195                                   | 86,157                   | 1989                 | Dec-09        | 3-30  |
| Renaissance at Uptown Orange | 460                | Orange, CA         | —            | 27,870,482   | 4,959,278                                   | 70,441,448                                  | 201,912                  | 2007                 | Apr-14        | 5-30  |
| Reveal                       | 438                | Woodland Hills, CA | —            | 25,073,314   | 4,462,250                                   | 22,776,647                                  | 849,822                  | 2010                 | Apr-15        | 3-30  |
| Salmon Run at Perry Creek    | 132                | Bothell, WA        | —            | 3,717,483    | 2,502,380                                   | 1,901,177                                   | 82,211                   | 2000                 | Oct-00        | 3-30  |
| Sammamish View               | 153                | Bellevue, WA       | —            | 3,325,017    | 7,056,334                                   | 1,550,178                                   | 812,089                  | 1986                 | Nov-94        | 3-30  |
| 101 San Fernando             | 323                | San Jose, CA       | —            | 4,583,961    | 11,774,178                                  | 3,734,749                                   | 923,482                  | 2001                 | Jul-10        | 3-30  |
| San Marcos                   | 432                | Richmond, CA       | —            | 15,562,043   | 2,572,866                                   | 4,738,389                                   | 1,112                    | 2003                 | Nov-03        | 3-30  |
| Santee Court/Santee Village  | 238                | Los Angeles, CA    | —            | 9,480,317    | 9,296,582                                   | 6,125,914                                   | 4,572                    | 2004                 | Oct-10        | 3-30  |
| Shadow Point                 | 172                | Spring Valley, CA  | —            | 2,812,703    | 3,802,820                                   | 964,177                                     | 84,108                   | 1983                 | Dec-02        | 3-30  |
| Shadowbrook                  | 418                | Redmond, WA        | —            | 19,729,268   | 5,001,198                                   | 2,169,101                                   | 464,797                  | 1986                 | Apr-14        | 5-30  |
| Slater 116                   | 108                | Kirkland, WA       | —            | 7,329,138    | 916                                         | 7,329,054                                   | 30,488                   | 2013                 | Sep-13        | 3-30  |
| Solstice                     | 280                | Sunnyvale, CA      | —            | 34,472,263   | 6,603,344                                   | 4,521,865                                   | 87,809                   | 2014                 | Apr-14        | 5-30  |
| Station Park Green - Phase I | 121                | San Mateo, CA      | —            | 14,825,255   | 53                                          | 14,825,404                                  | 98,023                   | 2018                 | Mar-18        | 3-30  |
| Stonehedge Village           | 196                | Bothell, WA        | —            | 3,187,603    | 7,125,201                                   | 1,694,228                                   | 95,784                   | 1986                 | Oct-97        | 3-30  |
| Summit Park                  | 300                | San Diego, CA      | —            | 5,239,670    | 7,507,977                                   | 1,159,371                                   | 86,895                   | 1972                 | Dec-02        | 3-30  |
| Taylor 28                    | 197                | Seattle, WA        | —            | 13,597,700   | 2,913,136                                   | 91,151                                      | 374,528                  | 2008                 | Apr-14        | 5-30  |
| The Avery                    | 121                | Los Angeles, CA    | —            | 6,269,022    | 459                                         | 6,269,381                                   | 37,345                   | 2014                 | Mar-14        | 3-30  |
| The Bernard                  | 63                 | Seattle, WA        | —            | 3,693,845    | 715                                         | 3,693,070                                   | 15,762                   | 2008                 | Sep-11        | 3-30  |
| The Cairns                   | 99                 | Seattle, WA        | —            | 6,287,679    | 1,965,923                                   | 2,642,229                                   | 581,970                  | 2006                 | Jun-07        | 3-30  |
| The Commons                  | 264                | Campbell, CA       | —            | 12,930,784   | 4,681,255                                   | 6,745,038                                   | 12,685                   | 1973                 | Jul-10        | 3-30  |
| The Elliot at Mukilteo       | 301                | Mukilteo, WA       | —            | 2,498,595    | 16,549,826                                  | 8,182,964                                   | 129,937                  | 1981                 | Jan-97        | 3-30  |
| The Grand                    | 243                | Oakland, CA        | —            | 4,891,208    | 7,134,581                                   | 3,391,008                                   | 74,182                   | 2009                 | Jan-09        | 3-30  |
| The Hallie                   | 292                | Pasadena, CA       | —            | 2,407,294    | 54,028,382                                  | 5,640,610                                   | 23,937                   | 1972                 | Apr-97        | 3-30  |

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|                        |     |                 |   |           |            |     |             |      |        |        |
|------------------------|-----|-----------------|---|-----------|------------|-----|-------------|------|--------|--------|
| The Lofts at Pinehurst | 118 | Ventura, CA     | — | 1,579,125 | 5,102,161  | 866 | 10,585,728  | 1971 | Jun-97 | 3-30   |
| The Palisades          | 192 | Bellevue, WA    | — | 1,560,422 | 13,055,565 | 292 | 20,857,842  | 1977 | May-90 | 3-30   |
| The Stuart             | 188 | Pasadena, CA    | — | 1,547,298 | 2,321,135  | 574 | 1,970,190   | 542  | 2007   | Apr-14 |
| The Trails of Redmond  | 423 | Redmond, WA     | — | 2,187,302 | 5,006,219  | 230 | 261,146,656 | 701  | 1985   | Apr-14 |
| Tierra Vista           | 404 | Oxnard, CA      | — | 1,565,365 | 4,151,356  | 742 | 72,402,836  | 2001 | Jan-01 | 3-30   |
| Tiffany Court          | 101 | Los Angeles, CA | — | 6,247,961 | 6,876,929  | 483 | 36,482,263  | 1987 | Apr-14 | 5-30   |
| Trabuco Villas         | 132 | Lake Forest, CA | — | 3,636,400 | 3,643,892  | 103 | 115,908,134 | 1985 | Oct-97 | 3-30   |

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ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

222

Other  
real  
estate  
assets

Derian  
Office  
Building

|         |               |     |         |          |         |         |          |          |           |      |
|---------|---------------|-----|---------|----------|---------|---------|----------|----------|-----------|------|
| 106,716 | Irvine,<br>CA | —   | 3,079   | 12,315   | 9,908   | 4,308   | 20,994   | 25,302   | (14,119   | ) 19 |
| 106,716 |               | \$— | \$3,079 | \$12,315 | \$9,908 | \$4,308 | \$20,994 | \$25,302 | \$(14,119 | )    |

Total \$1,806,626\$2,643,228\$8,881,303\$1,841,570\$2,701,356\$10,664,745\$13,366,101\$(3,209,548)

- (1) The aggregate cost for federal income tax purposes is approximately \$10.3 billion (unaudited).
- (2) A portion of land is leased pursuant to a ground lease expiring 2070.
- (3) The land is leased pursuant to a ground lease expiring 2082.
- (4) The land is leased pursuant to a ground lease expiring 2070.
- (5) The land is leased pursuant to a ground lease expiring 2027.
- (6) The land is leased pursuant to a ground lease expiring 2067.
- (7) A portion of land is leased pursuant to a ground lease expiring in 2028.
- (8) The land is leased pursuant to a ground lease expiring in 2028.

ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES  
ESSEX PORTFOLIO, L.P. AND SUBSIDIARIES  
FINANCIAL STATEMENT SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
December 31, 2018  
(Dollars in thousands)

A summary of activity for rental properties and accumulated depreciation is as follows:

|                                                                            | 2018         | 2017         | 2016         |                                            | 2018        | 2017        | 2016        |
|----------------------------------------------------------------------------|--------------|--------------|--------------|--------------------------------------------|-------------|-------------|-------------|
| Rental properties:                                                         |              |              |              | Accumulated depreciation:                  |             |             |             |
| Balance at beginning of year                                               | \$13,362,073 | \$12,687,722 | \$12,338,129 | Balance at beginning of year               | \$2,769,297 | \$2,311,546 | \$1,949,892 |
| Acquisition, development, and improvement of real estate                   | 325,986      | 700,892      | 609,669      | Depreciation expense                       | 478,721     | 464,043     | 432,165     |
| Disposition of real estate and other                                       | (321,958 )   | (28,367 )    | (264,832 )   | Depreciation expense - Disposals and other | (38,470 )   | (6,292 )    | (70,511 )   |
| Reclassification from other assets and into building and improvements, net | —            | 1,826        | 4,756        | Balance at the end of year                 | \$3,209,548 | \$2,769,297 | \$2,311,546 |
| Balance at the end of year                                                 | \$13,366,101 | \$13,362,073 | \$12,687,722 |                                            |             |             |             |

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EXHIBIT INDEX

Exhibit Document  
No.

- 3.1 Articles of Amendment and Restatement of Essex Property Trust, Inc., attached as Exhibit 3.2 to the Company's Current Report on Form 8-K, filed May 23, 2016, and incorporated herein by reference.
- 3.2 Sixth Amended and Restated Bylaws of Essex Property Trust, Inc. (as of February 21, 2017), attached as Exhibit 3.2 to the Company's Current Report on Form 8-K, filed February 27, 2017, and incorporated herein by reference.
- 3.3 First Amendment to Sixth Amended and Restated Bylaws of Essex Property Trust, Inc., dated February 20, 2018, attached as Exhibit 3.2 to the Company's Current Report on Form 8-K, filed February 21, 2018, and incorporated herein by reference.
- 3.4 Certificate of Limited Partnership of Essex Portfolio, L.P. and amendments thereto.
- 4.1 Indenture, dated August 15, 2012, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of 3.625% Senior Notes due 2022 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed August 15, 2012, and incorporated herein by reference.
- 4.2 Indenture, dated April 15, 2013, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of 3.25% Senior Notes due 2023 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed April 15, 2013, and incorporated herein by reference.
- 4.3 Form of Common Stock Certificate of Essex Property Trust, Inc., filed as Exhibit 4.5 to the Company's Form S-4 Registration Statement, filed January 29, 2014, and incorporated herein by reference.
- 4.4 Indenture governing 5.500% Senior Notes due 2017, dated April 4, 2014, by and among Essex Portfolio, L.P., Essex Property Trust, Inc. and U.S. Bank National Association, as trustee, including the form of 5.500% Senior Notes due 2017, attached as Exhibit 4.1 to Essex Property Trust, Inc.'s Current Report on Form 8-K, filed April 10, 2014, and incorporated herein by reference.
- 4.5 Indenture governing 5.200% Senior Notes due 2021, dated April 4, 2014, by and among Essex Portfolio, L.P., Essex Property Trust, Inc. and U.S. Bank National Association, as trustee, including the form of 5.200% Senior Notes due 2021, attached as Exhibit 4.2 to Essex Property Trust, Inc.'s Current Report on Form 8-K, filed April 10, 2014, and incorporated herein by reference.
- 4.6 Indenture governing 3.375% Senior Notes due 2023, dated April 4, 2014, by and among Essex Portfolio, L.P., Essex Property Trust, Inc. and U.S. Bank National Association, as trustee, including the form of 3.375% Senior Notes due 2023, attached as Exhibit 4.3 to Essex Property Trust, Inc.'s Current Report on Form 8-K, filed April 10, 2014, and incorporated herein by reference.
- 4.7 Indenture, dated April 15, 2014, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of 3.875% Senior Notes due 2024 and the guarantee thereof, attached as Exhibit 4.1 to Essex Property Trust, Inc.'s Current Report on Form 8-K, filed April 16,

2014, and incorporated herein by reference.

4.8 Indenture, dated March 17, 2015, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of 3.500% Senior Notes due 2025 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed March 17, 2015, and incorporated herein by reference.

4.9 Indenture, dated April 11, 2016, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of the 3.375% Senior Notes due 2026 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed April 11, 2016, and incorporated herein by reference.

4.10 Indenture, dated April 10, 2017, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of the 3.625% Senior Notes due 2027 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed April 10, 2017, and incorporated herein by reference.

4.11 Indenture, dated March 8, 2018, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of the 4.500% Senior Notes due 2048 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed March 8, 2018, and incorporated herein by reference.

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- 4.12 Indenture, dated February 11, 2019, among Essex Portfolio, L.P., Essex Property Trust, Inc., and U.S. Bank National Association, as trustee, including the form of 4.000% Senior Notes due 2029 and the guarantee thereof, attached as Exhibit 4.1 to the Company's Current Report on Form 8-K, filed February 11, 2019, and incorporated herein by reference.
- 10.1 Agreement between Essex Property Trust, Inc. and George M. Marcus, dated March 27, 2003 attached as Exhibit 10.32 to the Company's Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
- 10.2 Essex Property Trust, Inc. 2004 Stock Incentive Plan, attached as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004, and incorporated herein by reference.\*
- 10.3 BRE Properties, Inc. 2005 Amended and Restated Deferred Compensation Plan (assumed by Essex Property Trust, Inc.), as amended on each of May 18, 2010, November 17, 2014 and December 9, 2016.\*
- 10.4 Form of Indemnification Agreement between Essex Property Trust, Inc. and its directors and officers.\*
- 10.5 Note Purchase Agreement, dated as of June 30, 2011, among Essex Portfolio, L.P., Essex Property Trust, Inc. and the purchasers of the notes party thereto (including the forms of the 4.50% Senior Guaranteed Notes, Series A, due September 30, 2017, and the 4.92% Senior Guaranteed Notes, Series B, due December 30, 2019), attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed July 5, 2011, and incorporated herein by reference. †
- 10.6 Note Purchase Agreement, dated as of March 14, 2012, among Essex Portfolio, L.P., the Company and the purchasers of the notes party thereto (including the forms of the 4.27% Senior Guaranteed Notes, Series C, due April 30, 2021, the 4.30% Senior Guaranteed Notes, Series D, due June 29, 2021, and the 4.37% Senior Guaranteed Notes, Series E, due August 30, 2021), attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on March 20, 2012, and incorporated herein by reference. †
- 10.7 Modification Agreement, dated July 30, 2012, attached as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012, and incorporated herein by reference.
- 10.8 Amendment to Agreement, dated as of September 11, 2012, between the Company and George Marcus, attached as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, and incorporated herein by reference.
- 10.9 Essex Property Trust, Inc. Executive Severance Plan (as Amended and Restated effective March 12, 2013), attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed March 18, 2013, and incorporated herein by reference.\*
- 10.10 Essex Property Trust, Inc. 2013 Stock Award and Incentive Compensation Plan, attached as Appendix B to the Company's Definitive Proxy Statement on Schedule 14A for the Annual Meeting of Stockholders held May 14, 2013, filed April 1, 2013, and incorporated herein by reference.\*
- 10.11 Essex Property Trust, Inc. 2013 Employee Stock Purchase Plan, attached as Appendix C to the Company's Definitive Proxy Statement on Schedule 14A for the Annual Meeting of Stockholders held May 14, 2013, filed April 1, 2013, and incorporated herein by reference.\*
- 10.12

Forms of equity award agreements for officers under the 2013 Stock Award and Incentive Compensation Plan, attached as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, and incorporated herein by reference.\*

Amended and Restated Non-Employee Director Equity Award Program, dated May 17, 2016, attached as  
10.13 Exhibit 10.1 to the Company's Current Report on Form 8-K, filed May 23, 2016, and incorporated herein by  
reference.\*

10.14 Fourth Amended and Restated Agreement of Limited Partnership of Essex Portfolio, L.P., dated as of December  
20, 2018.

10.15 Third Modification Agreement, dated as of January 29, 2014 by and among Essex Portfolio, L.P., U.S. Bank  
National Association, as Administrative Agent and Lender and the other lenders party thereto, attached as  
Exhibit 10.2 to the Company's Current Report on Form 8-K, filed January 31, 2014, and incorporated herein by  
reference.

10.16 BRE Properties, Inc. 1999 Stock Incentive Plan (assumed by Essex Property Trust, Inc.), attached as Exhibit  
99.1 to Essex Property Trust, Inc.'s Registration Statement on Form S-8, filed April 1, 2014, and incorporated  
herein by reference.\*

10.17 BRE Properties, Inc. Fifth Amended and Restated Non-Employee Stock Option and Restricted Stock Plan  
(assumed by Essex Property Trust, Inc.), attached as Exhibit 99.2 to Essex Property Trust, Inc.'s Registration  
Statement on Form S-8, filed April 1, 2014, and incorporated herein by reference.\*

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|              |                                                                                                                                                                                                                                                                                                                                                                              |
|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>10.18</u> | <u>Forms of Essex Property Trust, Inc., Essex Portfolio L.P., Long-Term Incentive Plan Award Agreements, attached as Exhibit 10.28 to the Company's Annual Report on Form 10-K, filed March 2, 2015, and incorporated herein by reference.*</u>                                                                                                                              |
| <u>10.19</u> | <u>Terms Agreement dated as of May 20, 2015, among Essex Property Trust, Inc. and Citigroup Global Markets Inc., attached as Exhibit 1.1 to the Company's Current Report on Form 8-K, filed May 26, 2015, and incorporated herein by reference.</u>                                                                                                                          |
| <u>10.20</u> | <u>Second Amended and Restated Revolving Credit Agreement, dated as of January 17, 2018, by and among Essex Portfolio, L.P., PNC Bank, National Association, as Administrative Agent and L/C Issuer and other lenders party thereto, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed January 18, 2018, and incorporated herein by reference.</u> |
| <u>10.21</u> | <u>First Amendment to Second Amended and Restated Revolving Credit Agreement, dated as of January 11, 2019, by and among Essex Portfolio, L.P., PNC Bank, National Association, as Administrative Agent and L/C Issuer and other lenders party thereto.</u>                                                                                                                  |
| <u>10.22</u> | <u>Essex Property Trust, Inc. 2018 Stock Award and Incentive Compensation Plan, attached as Appendix A to the Company's Definitive Proxy Statement on Schedule 14A for the Annual Meeting of Stockholders held May 15, 2018, filed March 23, 2018, and incorporated herein by reference.*</u>                                                                                |
| <u>10.23</u> | <u>Form of Non-Employee Director Restricted Stock Award Agreement, attached as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q, filed August 3, 2018, and incorporated herein by reference.*</u>                                                                                                                                                                 |
| <u>10.24</u> | <u>Form of Non-Employee Director Stock Option Award Agreement, attached as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q, filed August 3, 2018, and incorporated herein by reference.*</u>                                                                                                                                                                     |
| <u>10.25</u> | <u>Forms of Essex Property Trust, Inc. 2018 Long-Term Incentive Award Agreements pursuant to the 2018 Stock Award and Incentive Compensation Plan.*</u>                                                                                                                                                                                                                      |
| <u>10.26</u> | <u>Executive Transition Services Agreement, dated December 19, 2018, by and between Essex Property Trust, Inc. and John D. Eudy, attached as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed December 19, 2018.*</u>                                                                                                                                         |
| <u>21.1</u>  | <u>List of Subsidiaries of Essex Property Trust, Inc. and Essex Portfolio, L.P.</u>                                                                                                                                                                                                                                                                                          |
| <u>23.1</u>  | <u>Consent of KPMG LLP, Independent Registered Public Accounting Firm.</u>                                                                                                                                                                                                                                                                                                   |
| <u>23.2</u>  | <u>Consent of KPMG LLP, Independent Registered Public Accounting Firm.</u>                                                                                                                                                                                                                                                                                                   |
| <u>24.1</u>  | <u>Power of Attorney (see signature page)</u>                                                                                                                                                                                                                                                                                                                                |
| <u>31.1</u>  | <u>Certification of Michael J. Schall, Principal Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>                                                                                                                                                                                                                                           |
| <u>31.2</u>  | <u>Certification of Angela L. Kleiman, Principal Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>                                                                                                                                                                                                                                           |
| <u>31.3</u>  |                                                                                                                                                                                                                                                                                                                                                                              |

Certification of Michael J. Schall, Principal Executive Officer of General Partner, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.4      Certification of Angela L. Kleiman, Principal Financial Officer of General Partner, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1      Certification of Michael J. Schall, Principal Executive Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2      Certification of Angela L. Kleiman, Principal Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.3      Certification of Michael J. Schall, Principal Executive Officer of General Partner, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.4      Certification of Angela L. Kleiman, Principal Financial Officer of General Partner, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

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101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

\* Management contract or compensatory plan or arrangement.

† The schedules and certain exhibits to this agreement, as set forth in the agreement, have not been filed herewith. The Company agrees to furnish supplementally a copy of any omitted schedule or exhibit to the Securities and Exchange Commission upon request.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of San Mateo, State of California, on February 21, 2019.

ESSEX PROPERTY TRUST, INC.

By: /S/ ANGELA L. KLEIMAN

Angela L. Kleiman

Executive Vice President, Chief Financial Officer

(Authorized Officer, Principal Financial Officer)

By: /S/ JOHN FARIAS

John Farias

Senior Vice President, Chief Accounting Officer

ESSEX PORTFOLIO, L.P.

By: Essex Property Trust, Inc., its general partner

By: /S/ ANGELA L. KLEIMAN

Angela L. Kleiman

Executive Vice President, Chief Financial Officer

(Authorized Officer, Principal Financial Officer)

By: /S/ JOHN FARIAS

John Farias

Senior Vice President, Chief Accounting Officer

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KNOWN ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Michael J. Schall and Angela L. Kleiman, and each of them, his attorney-in-fact, each with the power of substitution, for him in any and all capacities, to sign any amendments to this Report on Form 10-K and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorney-in-fact, or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of each Registrant and in the capacities and on the dates indicated.

| Signature                                        | Title                                                                             | Date              |
|--------------------------------------------------|-----------------------------------------------------------------------------------|-------------------|
| /S/ MICHAEL J. SCHALL<br>Michael J. Schall       | Chief Executive Officer and President, and Director (Principal Executive Officer) | February 21, 2019 |
| /S/ KEITH R. GUERICKE<br>Keith R. Guericke       | Director, and Vice Chairman of the Board                                          | February 21, 2019 |
| /S/ GEORGE M. MARCUS<br>George M. Marcus         | Director and Chairman of the Board                                                | February 21, 2019 |
| /S/ AMAL M. JOHNSON<br>Amal M. Johnson           | Director                                                                          | February 21, 2019 |
| /S/ MARY KASARIS<br>Mary Kasaris                 | Director                                                                          | February 21, 2019 |
| /S/ IRVING F. LYONS, III<br>Irving F. Lyons, III | Director                                                                          | February 21, 2019 |
| /S/ THOMAS E. ROBINSON<br>Thomas E. Robinson     | Director                                                                          | February 21, 2019 |
| /S/ BYRON A. SCORDELIS<br>Byron A. Scordelis     | Director                                                                          | February 21, 2019 |
| /S/ JANICE L. SEARS<br>Janice L. Sears           | Director                                                                          | February 21, 2019 |