# Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form 10QSB 

PATRIOT NATIONAL BANCORP INC

## Form 10QSB

November 14, 2002

```
                                    UNITED STATES
                                    SECURITIES AND EXCHANGE COMMISSION
                                    Washington, D.C. 20549
                                    FORM 10-QSB
                                    QUARTERLY REPORT UNDER TO SECTION 13 OR 15(d)
                                    OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarter Ended September 30, 2002 Commission file number 000-29599
                            PATRIOT NATIONAL BANCORP, INC.
                (Exact name of small business issuer as specified in its charter)
                Connecticut
                            (I.R.S. Employer Identification Number)
                                    9 0 0 ~ B e d f o r d ~ S t r e e t , ~ S t a m f o r d , ~ C o n n e c t i c u t ~ 0 6 9 0 1 ~
                                    (Address of principal executive offices)
                                    (203) 324-7500
                    (Issuer's telephone number)
State the number of shares outstanding of each of the issuer's classes of common
equity, as of the latest practicable date.
Common stock, $2.00 par value per share, 2,400,525 shares issued and outstanding
as of the close of business October 31, 2002.
Transitional Small Business Disclosure Format (check one):Yes No X
```

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| September 30, | Decembe |
| :---: | ---: |
| 2002 | 200 |
| ----------------- |  |
| (Unaudited) |  |


| ASSETS |  |  |
| :---: | :---: | :---: |
| Cash and due from banks | \$ 6, 412,472 | \$ 7,54 |
| Federal funds sold | 4,000,000 | 12,70 |
| Short term investments | 4,157,721 | 6,78 |
| Cash and cash equivalents | 14,570,193 | 27,03 |
| Available for sale securities (at fair value) | 67,775,063 | 34,71 |
| Federal Reserve Bank stock | 481,050 | 48 |
| Federal Home Loan Bank stock | 621,300 | 61 |
|  | 150,192,620 | 135,68 |
| Accrued interest receivable | 1,266,199 | 1,07 |
| Premises and equipment, net | 858,997 | 1,10 |
| Deferred tax asset, net | 553,839 | 6 |
| Goodwill | 930,091 | 9 |
| Other assets | 249,551 | 26 |
| Total assets | \$237,498,903 | \$202,56 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Liabilities |  |  |
| Deposits: |  |  |
| Noninterest bearing deposits | \$ 18,122,715 | $\$ 16,96$ |
| Interest bearing deposits .. | $189,304,984$ | $166,30$ |
| Total deposits | 207,427,699 | 183,26 |
| Securities sold under agreements to repurchase | 5,700,000 |  |
| Federal Home Loan Bank borrowings | 4,000,000 |  |
| Capital lease obligation | 275,197 | 3 |
| Collateralized borrowings | 374,444 | 4 |
| Accrued expenses and other liabilities ..................... | $1,456,847$ | 1,06 |
| Total liabilities ......................................... | 219,234,187 | 185,16 |
| Shareholders' equity |  |  |

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See accompanying notes to consolidated financial statements.

```
PATRIOT NATIONAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
```

Three Months Ended September 30, 2002

Interest and Dividend Income

Interest and fees on loans
Interest and dividends on
investment securities
Interest on federal funds sold

Total interest and dividend income $\qquad$

Interest Expense
Interest on deposits
Interest on other borrowings

Interest on collateralized borrowings ......

Total interest expense

Net interest income
Provision for Loan Losses

Net interest income after
provision for loan losses $\qquad$
\$ 2,602,775

$1,145,068$
82,606
10,101
5,183
$1,242,958$

2,103,489
84,000

2,019,489

Non-Interest Income
Mortgage brokerage referral fees ...........
Loan processing fees
Fees and service charges ...................
Gains and origination fees from loans sold
Loss on impaired investment security ......
Gain (loss) on sale of investment securities
Other income

846,231
148,415
84, 697

## --

--
5,542
16,323
$\$ \quad 2,766,458$

487,690
77,319

3,331,467
$1,590,378$
107
14,200
8,572
$1,613,257$

1,718,210
78,000
$1,640,210$

690,743
115, 072
61,373
19,320
--
17,643

Nine

2,173,5
395,4
228, 4
249,3
(25,7
56,69

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|  | 1,101,208 |  | 904,151 |
| :---: | :---: | :---: | :---: |
|  | 1,691,463 |  | 1,393,808 |
|  | 245,589 |  | 242,463 |
|  | 156,499 |  | 156,920 |
|  | 83,696 |  | 86,045 |
|  | 104,184 |  | 80,270 |
|  | 36,404 |  | 37,739 |
|  | 24,774 |  | 22,032 |
|  | 22,927 |  | 13,900 |
|  | 210,495 |  | 237,902 |
|  | 2,576,031 |  | 2,271,079 |
|  | 544,666 |  | 273,282 |
|  | 207,000 |  | 102,069 |
| \$ | 337,666 | \$ | 171,213 |
| \$ | 0.140 | \$ | 0.070 |
| \$ | 0.140 | \$ | 0.070 |
| \$ | 0.025 | \$ | 0.020 |

3,077,78
-----------
$4,602,02$ 750,47 470,27 260, 32 259,62 115,23
73, 42
98,02
580,3
7,209,7
1,305,16

## 481,00

| \$ | 824,16 |
| :--- | :--- |

$===========$
\$ $\quad 0.34$
$==========$
\$ $\quad 0.3$
$==========$
\$ $\quad 0.0$

See accompanying notes to consolidated financial statements.

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PATRIOT NATIONAL BANCORP, INC
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)

Three Months Ended
September 30,
20022001
Nine
Sep
2002
$\$ \quad 337,666 \quad \$ \quad 171,213 \quad \$ \quad 824,16$

Unrealized holding gains on securities:
Unrealized holding gains arising
during the period, net of taxes $\qquad$

Comprehensive income $\qquad$

105,946
------------
\$ 443,612
$===========$

270,415
202,5
$\$ \quad 1,026,73$

See accompanying notes to consolidated financial statements.

$$
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$$

PATRIOT NATIONAL BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS<br>(Unaudited)

## Cash Flows from Operating Activities

 Net income824,166
Adjustments to reconcile net income to net cash provided by operating activities:
Amortization and accretion of investment premiums and discounts, net
38, 807
Originations of loans held for sale
$(208,000)$
Proceeds from sales of loans held for sale
208,000
Gain on sale of loans
$(249,365)$

Loss on impaired investment security

Depreciation and amortization . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 309, 360
Changes in assets and liabilities:

(Increase) decrease in accrued interest receivable ............ (186,749)
Decrease (increase) in other assets
15,914
Increase in accrued expenses and other liabilities ............. 384,622

Net cash provided by operating activities
1,575,997

Cash Flows from Investing Activities
Purchases of available for sale securities
$(55,062,997)$
Proceeds from sales of available for sale securities ..................... 11, 375, 386
Principal repayments on available for sale securities ............. 5, 876,966
Proceeds from maturities of available for sale securities ......... 5,000,000
Proceeds from maturities of held to maturity securities
Purchase of Federal Reserve Bank Stock
Purchase of Federal Home Loan Bank Stock
$(3,400)$
Net increase in loans
$(16,226,093)$
Proceeds from sale of loan receivable
1,549,365
Purchases of bank premises and equipment
$(65,929)$

Net cash used in investing activities
$(47,556,702)$

Cash Flows from Financing Activities
Net increase in demand, savings and money market deposits ......... 21,228,748
Net increase (decrease) in time certificates of deposits .......... 2, 935,011
Increase in FHLB borrowings
4,000,000
Increase in securities sold under agreements to repurchase ........ 5,700,000
Principal payments on capital lease obligation .....................
$(89,638)$
Decrease in collateralized borrowings
$(100,000)$

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Dividends paid on common stock
Proceeds from issuance of common stock

Net cash provided by (used in) financing activities ..........
Net decrease in cash and cash equivalents

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PATRIOT NATIONAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS, Continued
(Unaudited)
```

Cash and cash equivalents
Beginning . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Ending
Supplemental Disclosures of Cash Flow Information
Cash paid for:
Interest
Income Taxes
Supplemental disclosure of noncash investing and financing activities:
Transfer of held to maturity securities to
available for sale securities
rities to
Unrealized holding gain on available for sale
securities arising during the period ...................... \$ 311,028
Dividends declared on common stock
. . . . . . . . . . . . . . . . . . . . . . . . . . . .

| $27,032,811$ | 33,06 |
| ---: | ---: |
| $--------14,570,193$ | $\$ 23,16$ |

Supplemental Disclosures of Cash Flow Information
Cash paid for:
Interest

Income Taxes
$\$ 3,563,632$
$=========$
$\$ \quad 554,360$
\$ $554,360 \quad \$ \quad 73$
==========

$================$

```
$ 60,013 $
$ 60,013 $
===========
\}\begin{array}{l}{$}\\{============ }\end{array}\quad\begin{array}{l}{$11,79}\\{=======}
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```

[^0](1) The Consolidated Balance Sheet at December 31, 2001 has been derived from the audited financial statements of Patriot National Bancorp, Inc. ("Bancorp") at that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements.
(2) The accompanying unaudited financial statements and related notes have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The accompanying consolidated financial statements and related notes should be read in conjunction with the audited financial statements of Bancorp and notes thereto for the year ended December 31, 2001.

The information furnished reflects, in the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the results of the interim periods presented. The results of operations for the three and nine months ended September 30 , 2002 are not necessarily indicative of the results of operations that may be expected for all of 2002 .
(3) Bancorp is required to present basic income per share and diluted income per share in its income statements. Basic income per share amounts are computed by dividing net income by the weighted average number of common shares outstanding. Diluted income per share assumes exercise of all potential common stock in weighted average shares outstanding, unless the effect is antidilutive. Bancorp is also required to provide a reconciliation of the numerator and denominator used in the computation of both basic and diluted income per share. The following is information about the computation of income per share for the three and nine months ended September 30, 2002 and 2001.

Quarter ended September 30, 2002

## Basic Income Per Share

Income available to common shareholders
Effect of Dilutive Securities
Warrants/Stock Options outstanding ....

| Net Income | Shares | Amount |
| :---: | :---: | :---: |
| ( 337,666 | $2,400,525$ | 0.14 |

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Quarter ended September 30, 2001

Basic Income Per Share
Income available to common shareholders
Effect of Dilutive Securities Warrants/Stock Options outstanding ....

| Net Income | Shares | Amount |
| :---: | :---: | :---: |
| \$ 171,213 | 2,400,525 | \$ 0.07 |
| -- | 25,970 | -- |

Diluted Income Per Share

Income available to common shareholders
plus assumed conversions .............

Nine months ended September 30, 2002
$\$ 171,213 \quad 2,426,495 \quad \$ 0.07$
$================================$

| Net Income | Shares | Amount |
| :---: | :---: | :---: |
| \$ 824,166 | 2,400,525 | \$ 0.34 |
| -- | 25,127 | -- |
| \$ 824,166 | 2,425,652 | \$ 0.34 |


| Net Income | Shares | Amount |
| :---: | :---: | :---: |
| \$ 686,935 | $2,400,476$ | \$ 0.29 |
| -- | 26,731 | -- |
| \$ 686,935 | 2,427,207 | \$ 0.28 |

(4) Bancorp has two reportable segments, the commercial bank and the mortgage broker. The commercial bank provides its commercial customers with products such as commercial mortgage and construction loans, working capital loans, equipment loans and other business financing arrangements, and provides its consumer customers with residential mortgage loans, home equity loans and other consumer installment loans. The commercial bank segment also attracts deposits from both consumer and commercial customers, and invests such deposits in loans, investments and working capital. The commercial bank's revenues are generated primarily from net interest income from its lending, investment and deposit activities.

The mortgage broker solicits and processes conventional mortgage loan applications from consumers on behalf of permanent investors and originates loans for sale. Revenues are generated from loan brokerage and application processing fees received from permanent investors and gains and origination fees from loans sold.

Information about reportable segments and a reconciliation of such information to the consolidated financial statements for the three and nine months ended September 30, 2002 and 2001 is as follows (in thousands):

Quarter ended September 30, 2002

|  | Mortgage | Consolidated |
| :--- | :--- | :---: |
| Bank | Broker | Totals |


| Net interest income ..... | $\$ 2,103$ | $\$$ | -- | $\$ 2,103$ |
| :--- | ---: | ---: | ---: | ---: |
| Non-interest income .... | 69 | 1,032 | 1,101 |  |
| Non-interest expense .... | 1,779 | 797 | 2,576 |  |
| Provision for loan losses | 84 | - | 84 |  |
| Income before taxes .... | 310 | 235 | 545 |  |
| Assets ............. | 236,473 | 1,026 | 237,499 |  |

Quarter ended September 30, 2001

|  | Bank | Mortgage <br> Broker | Consolidated <br> Totals |  |
| :--- | ---: | ---: | ---: | ---: |
| Net interest income ..... | $\$ 1,718$ | $\$$ | -- | $\$ 1,718$ |
| Non-interest income .... | 60 | 844 | 904 |  |
| Non-interest expense .... | 1,594 | 677 | 2,271 |  |
| Provision for loan losses | 78 | -- | 78 |  |
| Income before taxes ..... | 106 | 167 | 273 |  |
| Assets ............... | 197,159 | 1,061 | 198,220 |  |

Nine months ended September 30, 2002

|  | Bank | Mortgage Broker | Consolidated Totals |
| :---: | :---: | :---: | :---: |
| Net interest income | \$ 5,679 | \$ | \$ 5,679 |
| Non-interest income | 426 | 2,652 | 3,078 |
| Non-interest expense | 5,143 | 2,067 | 7,210 |
| Provision for loan losses | 242 | -- | 242 |
| Income before taxes | 720 | 585 | 1,305 |
| Assets | 236,473 | 1,026 | 237,499 |

Nine months ended September 30, 2001

|  | Bank | Mortgage Broker | Consolidated Totals |
| :---: | :---: | :---: | :---: |
| Net interest income | \$ 5,212 | \$ | \$ 5,212 |
| Non-interest income | 71 | 2,403 | 2,474 |
| Non-interest expense | 4,515 | 1,888 | 6,403 |
| Provision for loan losses | 180 | -- | 180 |
| Income before taxes | 588 | 515 | 1,103 |
| Assets | 197,159 | 1,061 | 198,220 |

(5) Certain 2001 amounts have been reclassified to conform with the 2002 presentation. Such reclassifications had no effect on net income.
(6) In June 2001, the Financial Accounting Standards Board issued SFAS No. 142 "Goodwill and Other Intangible Assets." SFAS No. 142 no longer permits the amortization of goodwill and indefinite-lived intangible assets. Instead, these assets must be reviewed annually (or more frequently under prescribed conditions) for impairment in accordance with

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this statement. This impairment test uses a fair value approach rather than the undiscounted cash flows approach previously required by SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." The goodwill impairment test under SFAS No. 142 requires a two-step approach, which is performed at the reporting unit level, as defined in SFAS No. 142. Step one identifies potential impairments by comparing the fair value of the reporting unit to its carrying amount. Step two, which is only performed if there is a potential impairment, compares the carrying amount of the reporting unit's goodwill to its implied value, as defined in SFAS No. 142. If the carrying amount of the reporting unit's goodwill exceeds the implied value of that goodwill, an impairment loss is recognized in an amount equal to that excess.

Bancorp adopted the provisions of SFAS No. 142 effective January 1, 2002 and, as a result, goodwill is no longer amortized, and is evaluated for impairment under SFAS No. 142. Based on Bancorp's initial goodwill impairment test, no impairment losses have been recognized related to goodwill upon the adoption of SFAS No. 142. Bancorp will perform the required annual impairment reviews as of October 31 of each year. In addition, the following represents the effect of adopting SFAS No. 142 on Bancorp's net income and earnings per share for all periods presented.

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  | 2002 |  | 2001 |  |
| Reported net income | \$ | 337,666 | \$ | 171,213 | \$ | 824,166 | \$ | 686,935 |
| Add goodwill amortization |  | -- |  | 31,003 |  | -- |  | 92,933 |
| Adjusted net income | \$ | 337,666 | \$ | 202,216 | \$ | 824,166 | \$ | 779,868 |
| Basic earnings per share |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 0.14 | \$ | 0.07 | \$ | 0.34 | \$ | 0.29 |
| Goodwill amortization |  | -- |  | 0.01 |  | -- |  | 0.04 |
| Adjusted net income | \$ | 0.14 | \$ | 0.08 | \$ | 0.34 | \$ | 0.33 |
| Diluted earnings per share |  |  |  |  |  |  |  |  |
| Reported net income . | \$ | 0.14 | \$ | 0.07 | \$ | 0.34 | \$ | 0.28 |
| Goodwill amortization |  | -- |  | 0.01 |  | -- |  | 0.04 |
| Adjusted net income | \$ | 0.14 | \$ | 0.08 | \$ | 0.34 | \$ | 0.32 |

Other comprehensive income which is comprised solely of the change in unrealized gains and losses on available for sale securities is as follows:

|  | Before Tax Amount | ```ee Months En ember 30, Tax Effect``` | Net of Tax Amount | Before Tax Amount |
| :---: | :---: | :---: | :---: | :---: |
| Unrealized holding gain arising during the period ........ | \$ 176,422 | \$ (67,040) | \$ 109,382 | \$ 285,295 |
| Reclassification adjustment for (losses) gains recognized in income | $(5,542)$ | 2,106 | $(3,436)$ | 25,733 |
| Unrealized holding gain on available for sale securities, net of taxes ...................... | \$ 170, 880 | \$ (64,934) | \$ 105,946 | \$ 311,028 |
|  | Before Tax Amount | ee Months E ember 30, Tax Effect | Net of Tax Amount | Before Tax Amount |
| Unrealized holding gain |  |  |  |  |
| arising during the period | \$ 452,728 | \$ (182, 313) | \$ 270,415 | \$ 333,112 |
| ```Adjustment for unrealized losses of held to maturity securities transferred to available for sale securities .....``` | -- | -- | -- | 154,147 |
| Reclassification adjustment for losses recognized in income ...... | -- | -- | -- | 117,679 |
| Unrealized holding gain on available for sale securities, net of taxes ..................... | \$ 452,728 | \$ (182, 313) | \$ 270,415 | \$ 604,938 |

(8) During the nine months ended September 30, 2002 the Bank entered into borrowing transactions with the following existing terms:

| Amount | Rate | Maturity |
| :--- | :--- | :--- |
| ------ | ---- | -------- |

Securities sold under agreements to repurchase:

| $\$ 2,900,000$ | $1.84 \%$ | $11 / 21 / 2002$ |
| :--- | :--- | :--- |
| $\$ 2,800,000$ | $2.69 \%$ | $05 / 23 / 2003$ |

Federal Home Loan Bank Advances:

| $\$ 2,000,000$ | $4.48 \%$ | $05 / 13 / 2005$ |
| :--- | :--- | :--- |
| $\$ 2,000,000$ | $5.11 \%$ | $05 / 14 / 2007$ |

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Item 2. Management's Discussion and Analysis or Plan of Operation
(a) Plan of Operation

Not applicable since Bancorp had revenues from operations in each of the last two fiscal years.
(b) Management's Discussion and Analysis of

Financial Condition and Results of Operations

## SUMMARY

Bancorp had net income of $\$ 338,000$ ( $\$ 0.14$ basic income per share and $\$ 0.14$ diluted income per share) for the quarter ended September 30, 2002, compared to net income of $\$ 171,000(\$ 0.07$ basic income per share and $\$ 0.07$ diluted income per share) for the quarter ended September 30, 2001. For the nine-month period ended September 30, 2002, net income was $\$ 824,000$ as compared to $\$ 687$, 000 for the same period last year.

Total assets increased $\$ 34.9$ million from $\$ 202.6$ million at December 31,2001 to $\$ 237.5$ million at September 30, 2002. Cash and cash equivalents decreased $\$ 12.4$ million to $\$ 14.6$ million at September 30,2002 from $\$ 27.0$ million at December 31, 2001. The available for sale securities portfolio increased $\$ 33.1$ million to $\$ 67.8$ million at September 30,2002 from $\$ 34.7$ million at December 31, 2001. The net loan portfolio increased $\$ 14.5$ million from $\$ 135.7$ million at December 31, 2001 to $\$ 150.2$ million at September 30, 2002. Deposits increased $\$ 24.1$ million to $\$ 207.4$ million at September 30,2002 from $\$ 183.3$ million at December 31, 2001. Total shareholders' equity increased $\$ 900,000$ to $\$ 18.3$ million at September 30, 2002 from $\$ 17.4$ million at December 31, 2001.

FINANCIAL CONDITION

## Assets

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Bancorp's total assets increased $\$ 34.9$ million from $\$ 202.6$ million at December 31, 2001 to $\$ 237.5$ million at September 30, 2002. Cash and cash equivalents decreased $\$ 12.4$ million to $\$ 14.6$ million at September 30, 2002. Cash and due from banks decreased $\$ 1.1$ million, federal funds sold decreased $\$ 8.7$ million and short term investments decreased $\$ 2.6$ million. This net decrease along with the increase in deposits and borrowings funded the increases in available for sale securities and loans. Available for sale securities increased \$33.1 million; $\$ 9.7$ million of this increase represents an interest rate leveraging strategy which was funded by Federal Home Loan Bank borrowings and securities sold under agreements to repurchase.

## Loans

Bancorp's net loan portfolio increased $\$ 14.5$ million from $\$ 135.7$ million at December 31, 2001 to $\$ 150.2$ million at September 30, 2002. Increases in residential real estate loans of $\$ 12.0 \mathrm{million}$, commercial real estate loans of

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$\$ 4.3$ million, construction loans of $\$ 1.7$ million and consumer loans of $\$ 0.6$ million were partially offset by decreases in commercial loans of $\$ 2.9$ million and home equity loans of $\$ 1.2$ million. At September 30,2002 , the net loan to deposit ratio was $72.4 \%$ and the net loan to total assets ratio was $63.2 \%$. At December 31, 2001, the net loan to deposit ratio was $74.0 \%$ and the net loan to total assets ratio was $67.0 \%$. Based on loan applications in process and Bancorp's hiring of additional loan officers, management anticipates strong loan growth during the last quarter of 2002 .

Allowance for Loan Losses

The provision for loan losses is a charge against income and an addition to the allowance for loan losses. Management's judgement in determining the adequacy of the allowance is based on an evaluation of individual loans, the risk characteristics and size of the loan portfolio, an assessment of current economic and real estate market conditions, estimates of the current value of underlying collateral, past loan loss experience, review of regulatory authority examination reports and other relevant factors.

Based upon this evaluation, management believes the allowance for loan losses of $\$ 2.1$ million at September 30,2002 , which represents $1.41 \%$ of gross loans outstanding, is adequate, under prevailing economic conditions, to absorb losses on existing loans which may become uncollectible. At December 31, 2001, the allowance for loan losses was $\$ 1.9$ million or $1.38 \%$ of gross loans outstanding.

Analysis of Allowance for Loan Losses

| (Thousands of dollars) | September 30, |  |
| :---: | :---: | :---: |
| Balance at beginning of period | \$1,894 | \$1, 645 |
| Charge-offs | 0 | (2) |
| Recoveries | 10 | 1 |
| Net recoveries (charge-offs) | 10 | (1) |
| Provision charged to operations | 242 | 180 |
| Balance at end of period | \$2,146 | \$1, 824 |
| Ratio of net recoveries (charge-offs) <br> during the period to average loans outstanding during the period. | $0.01 \%$ | $0.00 \%$ |

Non-Accrual, Past Due and Restructured Loans

The following table presents non-accruing and past due loans:

| (Thousands of dollars) | $\begin{gathered} \text { September } 30, \\ 2002 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: |
| Loans delinquent over 90 days still accruing | \$ 109 | \$1,300 |

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#### Abstract

Non-accruing loans | \$ 446 | \$2,954 |
| :---: | :---: |
| $0.29 \%$ | 2.14\% |
| 0.19\% | 1.46\% |

The decrease in loans delinquent over 90 days and still accruing is due primarily to the renewal, extension or payoff of the loans so classified. The decrease in non-accruing loans is due to the sale of a $\$ 1.3$ million residential real estate loan for which the Bank realized a gain of $\$ 249,000$ and the payoff of another loan in the amount of $\$ 204,000$ for which the Bank recovered $\$ 22,000$ in delinquent interest.


Potential Problem Loans

At September 30 2002, Bancorp had no loans other than those disclosed in the table above, as to which management has significant doubts as to the ability of the borrower to comply with the present repayment terms.

## Deposits

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Total deposits increased $\$ 24.1$ million from $\$ 183.3$ million at December 31, 2001 to $\$ 207.4$ million at September 30, 2002. Noninterest bearing deposits increased \$1.1 million due to higher levels of both commercial and personal demand deposit accounts. Interest bearing deposits increased $\$ 23.0$ million. Money market fund accounts and certificates of deposit increased $\$ 46.7$ million and $\$ 2.9$ million, respectively. The increase in money market fund deposits is due to competitive pricing as well as to an inflow of funds from the stock market and mutual funds; some of this increase was funded by funds shifted from certificates of deposit due to the uncertainty in interest rates. Super NOW accounts, formerly priced at a premium rate, decreased $\$ 22.0$ million; volatile lawyer trust deposit accounts decreased $\$ 1.6$ million and savings accounts decreased $\$ 3.0$ million; some of these decreases were transfers that resulted in the increase in the money market fund product.

RESULTS OF OPERATIONS

Interest and dividend income and expense

Bancorp's interest and dividend income increased $\$ 15,000$ or $0.5 \%$ for the quarter ended September 30, 2002 as compared to the same period in 2001 . This increase is due to the growth in interest earning assets which was largely offset by a lower interest rate environment. For the nine months ended September 30, 2002, interest and dividend income was $\$ 9.2$ million which represents a decrease of $\$ 1.3$ million compared to interest and dividend income of $\$ 10.5$ million for the same period last year. Although interest earning assets increased, interest income decreased for the nine months ended September 30, 2002 due to the lower interest rate environment in 2002 as compared to 2001 when interest rates were declining.

Bancorp's interest expense decreased $23.0 \%$ or $\$ 370,000$ for the quarter ended

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September 30,2002 compared to the same period in 2001 . Despite an increase in interest bearing liabilities, interest expense decreased due to the expiration of premium priced deposit accounts and a lower interest rate environment cited earlier. For the nine months ended September 30, 2002, interest expense decreased $\$ 1.8 \mathrm{million}$ or $33.3 \%$ to $\$ 3.5 \mathrm{million}$ as compared to $\$ 5.3$ million for the nine months ended September 30, 2001. The decrease in interest expense for the nine months ended September 30,2002 is also due to the lower interest rate environment despite the increase in interest bearing liabilities. Included in interest expense for the three and nine months ended September 30, 2002 is $\$ 83,000$ and $\$ 123,000$ respectively, due to FHLB Advances and securities sold under agreements to repurchase transactions entered into during the second quarter of 2002 .

Non-interest income

Non-interest income increased $21.8 \%$ or $\$ 197,000$ to $\$ 1.1$ million for the quarter ended September 30, 2002 as compared to $\$ 904,000$ for the comparable period last year. The continued favorable interest rate environment for borrowers has resulted in the maintenance of historical high mortgage brokerage and referral fees. Mortgage brokerage and referral fees increased $22.5 \%$ or $\$ 155,000$ to $\$ 846,000$ for the quarter ended September 30,2002 as compared to $\$ 691,000$ for the same period last year. Loan processing fees increased $29.0 \%$ or $\$ 33,000$ to $\$ 148,000$ for the quarter ended September 30, 2002 compared to $\$ 115,000$ for the same period in 2001. Increases in deposit accounts and transaction volume resulted in an increase in fees and service charges of $\$ 24,000$ or $38.0 \%$ to $\$ 85,000$ for the quarter ended September 30,2002 compared to $\$ 61,000$ for the same period last year.

For the nine months ended September 30, 2002, non-interest income increased $\$ 604,000$ or $24.4 \%$ to $\$ 3.1$ million as compared to $\$ 2.5$ million for the same period last year.

Mortgage broker and referral fees increased $\$ 258,000$ or $13.4 \%$ to $\$ 2.2$ million for the nine months ended September 30, 2002 from $\$ 1.9$ million for the nine months ended September 30,2001 due to the continued favorable interest rate environment for borrowers. Included in non-interest income for the nine months ended September 30, 2002 is a gain of $\$ 249,000$ from the sale of a nonperforming loan. Fees and service charges increased $21.8 \%$, or $\$ 40,000$, to $\$ 228,000$ for the nine months ended September 30, 2002, from $\$ 188,000$ for the nine months ended September 30, 2001; this increase is the result of increases in account and transaction volumes. Included in non-interest income for the nine months ended September 30,2001 was a charge of $\$ 118,000$ representing a write down provision made for the permanent impairment of a debt security.

Non-interest expenses

Non-interest expenses increased $13.4 \%$ or $\$ 305,000$ to $\$ 2.6$ million for the quarter ended September 30,2002 from $\$ 2.3$ million for the quarter ended September 30, 2001. Salaries and benefits expense increased 21.4\%, or $\$ 297,000$, to $\$ 1.7$ million for the quarter ended September 30, 2002 from $\$ 1.4$ million for the quarter ended September 30, 2001, due primarily to higher levels of commissions and production related incentive compensation accruals. Advertising and promotional expenses increased $29.8 \%$ or $\$ 24,000$ to $\$ 104,000$ for the quarter ended September 30,2002 from $\$ 80,000$ for the comparable period last year due to an increased level of promotional campaigns. Directors' fees increased $\$ 9,000$

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from $\$ 14,000$ for the quarter ended September 30,2001 to $\$ 23,000$ for the quarter ended September 30, 2002 due to per meeting fee increases and an increase in the number of committee meetings. Other operating expenses decreased $\$ 28,000$ or $11.5 \%$ to $\$ 210,000$ for the quarter ended September 30, 2002 from $\$ 238,000$ for the quarter ended September 30, 2001; $\$ 31,000$ of this decrease is due to the cessation of the amortization of goodwill as required by SFAS No. 142.

For the nine months ended September 30, 2002, non-interest expenses increased $\$ 807,000$ or $12.6 \%$ to $\$ 7.2$ million from $\$ 6.4$ million for the same period last year for similar reasons previously cited. Salaries and benefits increased $\$ 758,000$ or $19.7 \%$ to $\$ 4.6$ million for the nine months ended September 30,2002 from $\$ 3.8$ million for the same period last year; this increase is due to higher levels of production related incentive compensation accruals, staffing additions made during the second half of 2001 for the Norwalk Office and compensation adjustments made during the fourth quarter of 2001. Occupancy and equipment expense, net increased $\$ 59,000$ to $\$ 750,000$ for the nine months ended September 30, 2002 from $\$ 691,000$ for the same period last year; this increase is a result of increases in depreciation of leasehold improvements as well as furniture and equipment due primarily to the Norwalk Office which opened in August 2001 and a payment for a lease buyout for the Hauppauge location which relocated to Melville. Directors' fees increased $\$ 53,000$ to $\$ 98,000$ for the nine months ended September 30, 2002 from $\$ 45,000$ for the same period last year due to compensation payments made to directors upon the attainment of certain years of service and not standing
for reelection, per meeting fee increase and an increase in the number of committee meetings. Increased levels of promotional campaigns for the nine months ended September 30,2002 resulted in an increase of $\$ 53,000$ to $\$ 260,000$ in advertising and promotional expenses as compared to $\$ 207,000$ for the same period last year. Other operating expenses decreased $\$ 139,000$ to $\$ 580,000$ for the nine months ended September 30, 2002 as compared to $\$ 719,000$ for the same period last year. Included in the decrease in other non-interest expense is $\$ 93,000$ due to the cessation of the amortization of goodwill as required by SFAS No. 142.

Bancorp has received regulatory approval to establish an additional branch location which will result in additional capital expenditures as well as an increase in salaries and benefits and occupancy and equipment expenses. Management anticipates that the new branch will open early in 2003. Management has filed applications for two additional branch locations.

## Income Taxes

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Bancorp recorded income tax expense of $\$ 207,000$ for the quarter ended September 30, 2002 as compared to $\$ 102,000$ for the quarter ended September 30, 2001. For the nine months ended September 30, 2002, income tax expense was $\$ 481,000$ as compared to $\$ 417,000$ for the same period last year. These changes are related primarily to the changes in pre-tax income. The effective tax rates for the quarters ended September 30, 2002 and September 30, 2001 were $38.0 \%$ and $37.4 \%$, respectively; the effective tax rates for the nine months ended September 30, 2002 and September 30,2001 were $36.8 \%$ and $37.7 \%$, respectively.

## LIQUIDITY

Bancorp's liquidity ratio was $34.7 \%$ and $30.6 \%$ at September 30,2002 and 2001, respectively. The liquidity ratio is defined as the percentage of liquid assets

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to total assets. The following categories of assets as described in the accompanying consolidated balance sheets are considered liquid assets: cash and due from banks, federal funds sold, short term investments and available for sale securities. Liquidity is a measure of Bancorp's ability to generate adequate cash to meet financial obligations. The principal cash requirements of a financial institution are to cover downward fluctuations in deposit accounts and increases in its loan portfolio. Management believes Bancorp's short-term assets have sufficient liquidity to cover loan demand, potential fluctuations in deposit accounts, the costs related to opening new branch offices and to meet other anticipated cash requirements.

CAPITAL

The following table illustrates the Bank's regulatory capital ratios at September 30, 2002 and December 31, 2001 respectively:

|  | September 30, 2002 | December 31, 2001 |
| :---: | :---: | :---: |
| Leverage Capital | $7.27 \%$ | 8.11\% |
| Tier 1 Risk-based Capital | 9.81\% | 9.57\% |
| Total Risk-based Capital | $11.06 \%$ | 10.69\% |

Capital adequacy is one of the most important factors used to determine the safety and soundness of individual banks and the banking system. Based on the above ratios, the Bank is considered to be "well capitalized" at September 30, 2002 under applicable regulations. To be considered "well-capitalized," an institution must generally have a leverage capital ratio of at least 5\%, a Tier 1 risk-based capital ratio of at least 6\% and a total risk-based capital ratio of at least $10 \%$. Bancorp is also considered to be "well capitalized" under the regulatory framework specified by the Federal Reserve Bank. Bancorp's actual and required ratios are not substantially different from those shown above.

## IMPACT OF INFLATION AND CHANGING PRICES

Bancorp's consolidated financial statements have been prepared in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. Notwithstanding this, inflation can directly affect the value of loan collateral, in particular, real estate. Inflation, or disinflation, could significantly affect Bancorp's earnings in future periods.
"SAFE HARBOR" STATEMENT UNDER PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements contained in Bancorp's public reports, including this report, and in particular in this "Management's Discussion and Analysis of Financial Condition and Results of Operation," may be forward looking and subject to a variety of risks and uncertainties. These factors include, but are not limited to, (1) changes in prevailing interest rates which would affect the interest earned on Bancorp's interest earning assets and the interest paid on its interest bearing liabilities, (2) the timing of repricing of Bancorp's interest earning assets and interest bearing liabilities, (3) the effect of changes in

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governmental monetary policy, (4) the effect of changes in regulations applicable to

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Bancorp and the conduct of its business, (5) changes in competition among financial service companies, including possible further encroachment of non-banks on services traditionally provided by banks and the impact of recently enacted federal legislation, (6) the ability of competitors which are larger than Bancorp to provide products and services which it is impracticable for Bancorp to provide, (7) the effects of Bancorp's opening of branches, and (8) the effect of any decision by Bancorp to engage in any business not historically permitted to it. Other such factors may be described in Bancorp's future filings with the SEC.

Item 3. Controls and Procedures

Based on an evaluation of Bancorp's disclosure controls and procedures performed by Bancorp's Chief Executive Officer and its Chief Financial Officer within 90 days of the filing of this report, Bancorp's Chief Executive Officer and Chief Financial Officer concluded that Bancorp's disclosure controls and procedures have been effective.

As used herein, "disclosure controls and procedures" means controls and other procedures of Bancorp that are designed to ensure that information required to be disclosed by Bancorp in the reports that it files or submits under the Securities Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms issued by the Securities and Exchange Commission. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by Bancorp in the reports that it files or submits under the Securities Exchange Act is accumulated and communicated to Bancorp's management, including its principal executive officer or officers and its principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Since the date of the evaluation described above, there were no significant changes in Bancorp's internal controls or in other factors that could significantly affect these controls, and there were no corrective actions with regard to significant deficiencies and material weaknesses.

## PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) No. Description

99 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 .
(b) The issuer filed no reports on Form 8-K during the third quarter of 2002 .

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## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934 , the registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PATRIOT NATIONAL BANCORP, INC.
(Registrant)

By: /s/ Robert F. O'Connell

Robert F. O'Connell, Senior Executive Vice President Chief Financial Officer
(On behalf of the registrant and as chief financial officer)

November 14, 2002

CERTIFCATION
BY CHIEF EXECUTIVE OFFICER
PURSUANT TO RULE 13a-14

I, Angelo De Caro, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Patriot National Bancorp, Inc;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and $I$ are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
(a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
(c) presented in this quarterly report our conclusions about the

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effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the Audit Committee of the registrant's Board of Directors (or persons performing the equivalent functions) :
(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and 6. The registrants other certifying officer and $I$ have indicated in this quarterly report whether there were any significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

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/s/ Angelo De Caro
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Angelo De Caro,
Chairman and Chief Executive Officer
(Principal executive officer)
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November 14, 2002

CERTIFCATION
BY CHIEF FINANCIAL OFFICER PURSUANT TO RULE 13a-14

I, Robert F. O'Connell, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Patriot National Bancorp, Inc;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and $I$ are responsible for

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establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
(a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
(c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the Audit Committee of the registrant's Board of Directors (or persons performing the equivalent functions) :
(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrants other certifying officer and I have indicated in this quarterly report whether there were any significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.
/s/ Robert F. O'Connell
Robert $F$. O'Connell,
Senior Executive Vice President (Principal financial officer)

No. Description

99 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 , as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 .


[^0]:    See accompanying notes to consolidated financial statements.

