CONAGRA FOODS INC /DE/ Form 10-Q/A June 22, 2001

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q/A**

|        | r ORWI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                |
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| k One) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                |
| /x/    | EXCHANGE ACT OF 1934                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | SECTION 13 OR 15(d) OF THE SECURITIES                          |
|        | For the quarterly period en                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | nded November 26, 2000                                         |
|        | OR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | R                                                              |
| //     | TRANSITION REPORT PURSUANT TO S EXCHANGE ACT OF 1934                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | SECTION 13 OR 15(d) OF THE SECURITIES                          |
|        | For the transition period for Commission File I  CONAGRA F  (Exact name of registrant,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Number 1-7275 OODS, INC.                                       |
|        | For the transition period per | Number 1-7275 OODS, INC.                                       |
|        | Commission File I  CONAGRA F  (Exact name of registrant,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | OODS, INC. as specified in charter)                            |
|        | Commission File I  CONAGRA F  (Exact name of registrant,  Delaware  (State or other jurisdiction of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Number 1-7275  OODS, INC. as specified in charter)  47-0248710 |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes /x/ No //

(Former name, former address and former fiscal year, if changed since last report.)

Number of shares outstanding of issuer's common stock, as of December 24, 2000 was 536,801,372.

#### Part I Financial Information

#### **Item 1. Condensed Consolidated Financial Statements**

#### ConAgra Foods, Inc. and Subsidiaries

#### Introductory Note

The purpose of this Form 10-Q/A is to restate quarterly condensed consolidated financial statements for the thirteen and twenty-six weeks ended November 26, 2000 and November 28, 1999 for ConAgra Foods, Inc. ("ConAgra" or the "Company"). The Company issued a press release on May 23, 2001, which it filed as an exhibit to a Form 8-K dated the same date, relating to its intention to restate certain of its financial statements. The Company's Form 8-K dated May 23, 2001 has background information on the restatements. The Company has filed a Form 10-K/A for its fiscal year ended May 28, 2000 which includes restated financial statements for the years covered by that report. In addition, this Form 10-Q/A has also been restated for the changes in accounting policy described below.

The matters relating to the Company's United Agri Products, Inc. subsidiary ("UAP") referenced in the restated Form 10-K/A have a financial statement impact for the periods covered by this 10-Q/A associated with revenue recognition for deferred delivery sales and vendor rebates as follows:

Deferred Delivery Sales and Vendor Rebates For the thirteen weeks ended November 28, 1999, increase revenue by \$48 million, increase expenses by \$73 million and decrease income before income taxes by \$25 million. For the thirteen weeks ended November 26, 2000, increase revenue by \$97 million, increase expenses by \$114 million and decrease income before income taxes by \$17 million. For the twenty-six weeks ended November 28, 1999, increase revenue by \$163 million, increase expenses by \$143 million and increase income before income taxes by \$20 million. For the twenty-six weeks ended November 26, 2000, increase revenue by \$324 million, increase expenses by \$311 million and increase income before income taxes by \$13 million.

The principal effect of this change on the accompanying condensed consolidated financial statements is presented in Note 9 to the Company's condensed consolidated financial statements. Certain reclassifications have been made to amounts previously reported in the Company's Form 10-Q for the quarter ended November 26, 2000 to conform with recently issued accounting literature. See Note 9.

In the fourth quarter of fiscal 2001, in connection with the Company's assessment of the guidance in Staff Accounting Bulletin (SAB) No. 101, *Revenue Recognition in Financial Statements*, and its consideration of recent FASB Emerging Issues Task Force (EITF) issues, the Company changed its methods of accounting for revenue recognition relating to the shipping terms for certain of its product sales, recognition of sales incentives granted to retailers and recognition of consumer sales incentives as discussed in Note 8 to the Company's condensed consolidated financial statements.

For purposes of this Form 10-Q/A, and in accordance with Rule 12b-15 under the Securities and Exchange Act of 1934, as amended, the Company has amended and restated in its entirety each item of the Company's Form 10-Q for the quarterly period ended November 26, 2000, which has been affected by the restatement. This Form 10-Q/A does not reflect events occurring after the filing of the original Form 10-Q, or modify or update those disclosures in any way, except as required to reflect the effects of this restatement and the cumulative effects of changes in accounting adopted in the fourth quarter of fiscal 2001.

This Form 10-Q/A report contains certain forward-looking statements, including such statements in the documents incorporated herein by reference, within the meaning of the Private Securities Litigation Reform Act of 1995. The statements are based on management's current expectations and are subject

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to uncertainty and changes in circumstances. Future economic circumstances, industry conditions, Company performance and financial results, availability and prices of raw materials, product pricing, competitive environment and related market conditions, operating efficiencies, access to capital, actions of governments and regulatory factors affecting the Company's businesses are examples of factors, among others, that could cause results to differ materially from those described in the forward-looking statements.

# Part I Financial Information Item 1. Condensed Consolidated Financial Statements ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Statement of Earnings (in millions except per share amounts) (unaudited)

|                                                                      | Thirteen Weeks Ended |                     |        |                      |    | Twenty-Six Weeks Ended |       |                      |
|----------------------------------------------------------------------|----------------------|---------------------|--------|----------------------|----|------------------------|-------|----------------------|
|                                                                      | N                    | ovember 26,<br>2000 |        | November 28,<br>1999 |    | November 26,<br>2000   |       | November 28,<br>1999 |
|                                                                      |                      | (As restated        | l, see | Note 9)              |    | (As restated           | , see | Note 9)              |
| Net sales                                                            | \$                   | 7,281.9             | \$     | 6,713.8              | \$ | 14,358.6               | \$    | 13,508.8             |
| Costs and expenses                                                   |                      |                     |        |                      |    |                        |       |                      |
| Cost of goods sold                                                   |                      | 6,128.0             |        | 5,802.0              |    | 12,326.0               |       | 11,761.0             |
| Selling, general and administrative expenses                         |                      | 578.8               |        | 527.5                |    | 1,118.5                |       | 1,074.1              |
| Interest expense                                                     |                      | 117.4               |        | 77.3                 |    | 192.3                  |       | 153.7                |
| Restructuring/Impairment charges                                     |                      |                     |        | 30.2                 |    |                        |       | 33.7                 |
|                                                                      |                      | 6,824.2             |        | 6,437.0              |    | 13,636.8               |       | 13,022.5             |
| Income before income taxes and cumulative effect                     |                      |                     |        |                      |    |                        |       |                      |
| of changes in accounting                                             |                      | 457.7               |        | 276.8                |    | 721.8                  |       | 486.3                |
| Income taxes                                                         |                      | 176.5               |        | 105.5                |    | 276.5                  |       | 184.6                |
| Income before cumulative effect of changes                           |                      |                     |        |                      |    |                        |       |                      |
| in accounting                                                        |                      | 281.2               |        | 171.3                |    | 445.3                  |       | 301.7                |
| Cumulative effect of changes in accounting                           |                      |                     |        |                      |    | (43.9)                 |       |                      |
| Net income                                                           | \$                   | 281.2               | \$     | 171.3                | \$ | 401.4                  | \$    | 301.7                |
|                                                                      |                      |                     | _      |                      | _  |                        | _     |                      |
| Income per share basic Income before cumulative effect of changes in |                      |                     |        |                      |    |                        |       |                      |
| accounting                                                           | \$                   | .54                 | \$     | .36                  | \$ | .89                    | \$    | .64                  |
| Cumulative effect of changes in accounting                           |                      |                     |        |                      |    | (.09)                  |       |                      |
| Net Income                                                           | \$                   | .54                 | \$     | .36                  | \$ | .80                    | \$    | .64                  |
|                                                                      |                      |                     | _      |                      | _  |                        | _     |                      |
| Income per share diluted                                             |                      |                     |        |                      |    |                        |       |                      |
| Income before cumulative effect of changes in                        |                      |                     |        |                      |    |                        |       |                      |
| accounting                                                           | \$                   | .54                 | \$     | .36                  | \$ | .89                    | \$    | .63                  |
| Cumulative effect of changes in accounting                           |                      |                     |        |                      |    | (.09)                  |       |                      |
| Net Income                                                           | \$                   | .54                 | \$     | .36                  | \$ | .80                    | \$    | .63                  |
|                                                                      |                      |                     |        |                      |    |                        |       |                      |

For the thirteen weeks and twenty-six weeks ended November 28, 1999, other restructuring-related items included accelerated depreciation of \$33.8 million and \$64.8 million, respectively, included in cost of goods sold; \$7.5 million and \$11.5 million, respectively, of accelerated

depreciation included in selling, general and administrative expenses; and inventory markdowns of \$25.1 million and \$33.7 million, respectively, included in cost of goods sold. For both the thirteen weeks and twenty-six weeks ended November 28, 1999, restructuring plan implementation costs included in selling, general and administrative expenses were \$7.8 million.

See notes to the condensed consolidated financial statements.

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# ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (in millions) (unaudited)

Thirteen Weeks Ended Twenty-Six Weeks Ended November 26, November 28, November 26, November 28, 1999 2000 1999 2000 (As restated, see Note 9) (As restated, see Note 9) Net income 281.2 \$ 171.3 \$ 401.4 \$ 301.7 Other comprehensive income/(loss): Currency translation adjustment (32.9)(2.1)(24.3)(4.4)Comprehensive income 248.3 169.2 377.1 297.3

See notes to the condensed consolidated financial statements.

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#### ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

(dollars in millions except per share amounts) (unaudited)

|                                                                     | November 26,<br>2000 |         | May 28,<br>2000 |         |    | November 28,<br>1999 |
|---------------------------------------------------------------------|----------------------|---------|-----------------|---------|----|----------------------|
|                                                                     |                      | (A      | 9)              |         |    |                      |
| ASSETS                                                              |                      |         |                 |         |    |                      |
| Current assets                                                      |                      |         |                 |         |    |                      |
| Cash and cash equivalents                                           | \$                   | 82.7    | \$              | 157.6   | \$ | 9.5                  |
| Receivables, less allowance for doubtful accounts of \$86.6, \$62.8 |                      |         |                 |         |    |                      |
| and \$85.9                                                          |                      | 2,320.8 |                 | 1,241.5 |    | 2,485.4              |
| Inventories                                                         |                      | 5,314.9 |                 | 4,056.0 |    | 4,384.3              |
| Prepaid expenses                                                    |                      | 448.8   |                 | 404.8   |    | 294.7                |
|                                                                     |                      |         |                 |         | _  |                      |
| Total current assets                                                |                      | 8,167.2 |                 | 5,859.9 |    | 7,173.9              |
|                                                                     |                      |         |                 |         |    |                      |

|                                                                                                                                 | No | ovember 26,<br>2000 | May 28,<br>2000    | N  | ovember 28,<br>1999 |
|---------------------------------------------------------------------------------------------------------------------------------|----|---------------------|--------------------|----|---------------------|
| Property, plant and equipment                                                                                                   |    | 7,050.2             | 6,441.8            |    | 6,447.1             |
| Less accumulated depreciation                                                                                                   |    | (3,083.5)           | (2,857.8)          |    | (2,887.4)           |
| Property, plant and equipment, net                                                                                              |    | 3,966.7             | 3,584.0            |    | 3,559.7             |
| Brands, trademarks and goodwill, net                                                                                            |    | 4,388.7             | 2,366.0            |    | 2,384.1             |
| Other assets                                                                                                                    |    | 650.2               | 386.7              |    | 412.6               |
|                                                                                                                                 | \$ | 17,172.8            | \$<br>12,196.6     | \$ | 13,530.3            |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities                                                                        |    |                     |                    |    |                     |
| Notes payable                                                                                                                   | \$ | 3,783.1             | \$<br>1,255.5      | \$ | 2,761.0             |
| Current installments of long-term debt                                                                                          |    | 65.1                | 20.6               |    | 20.5                |
| Accounts payable                                                                                                                |    | 2,031.4             | 2,042.5            |    | 2,123.3             |
| Advances on sales                                                                                                               |    | 287.2               | 912.7              |    | 241.4               |
| Other accrued liabilities                                                                                                       |    | 1,559.3             | 1,234.1            |    | 1,445.6             |
| Total current liabilities                                                                                                       |    | 7,726.1             | 5,465.4            |    | 6,591.8             |
| Senior long-term debt, excluding current installments                                                                           |    | 3,418.6             | 1,816.8            |    | 1,851.1             |
| Other noncurrent liabilities                                                                                                    |    | 806.4               | 750.7              |    | 799.9               |
| Subordinated debt                                                                                                               |    | 750.0               | 750.0              |    | 750.0               |
| Preferred securities of subsidiary company                                                                                      |    | 525.0               | 525.0              |    | 525.0               |
| Commitments and contingencies                                                                                                   |    |                     |                    |    |                     |
| Common stockholders' equity  Common stock of \$5 par value, authorized 1,200,000,000 shares;                                    |    | 2 826 2             | 2.620.7            |    | 2,620,4             |
| issued 565,260,906, 524,137,617 and 524,071,467                                                                                 |    | 2,826.3<br>761.5    | 2,620.7<br>147.5   |    | 2,620.4<br>161.9    |
| Additional paid-in capital                                                                                                      |    |                     |                    |    |                     |
| Retained earnings                                                                                                               |    | 1,529.1             | 1,345.3<br>(103.1) |    | 1,454.1             |
| Foreign currency translation adjustment<br>Less treasury stock, at cost, common shares 29,102,872,<br>31,925,505 and 31,789,174 |    | (692.7)             | (760.2)            |    | (70.3)<br>(757.3)   |
|                                                                                                                                 |    | 4,296.8             | 3,250.2            |    | 3,408.8             |
| Less unearned restricted stock and value of 13,590,191, 15,246,068 and 15,948,951 common shares held in Employee Equity Fund    |    | (350.1)             | (361.5)            |    | (396.3)             |
|                                                                                                                                 |    |                     |                    |    |                     |
| Total common stockholders' equity                                                                                               |    | 3,946.7             | 2,888.7            |    | 3,012.5             |
|                                                                                                                                 | \$ | 17,172.8            | \$<br>12,196.6     | \$ | 13,530.3            |

See notes to the condensed consolidated financial statements.

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## (in millions) (unaudited)

| Twenty | v-Six | We | eks | End | led |
|--------|-------|----|-----|-----|-----|
|        |       |    |     |     |     |

|                                                                                                              | No | vember 26,<br>2000 | Nov        | vember 28,<br>1999 |
|--------------------------------------------------------------------------------------------------------------|----|--------------------|------------|--------------------|
|                                                                                                              |    | (As restated       | , see Note | 9)                 |
| Cash flows from operating activities:                                                                        |    |                    |            |                    |
| Net income                                                                                                   | \$ | 401.4              | \$         | 301.7              |
| Adjustments to reconcile net income to net cash provided by operating activities:                            |    |                    |            |                    |
| Depreciation and other amortization                                                                          |    | 233.8              |            | 224.0              |
| Goodwill amortization                                                                                        |    | 46.6               |            | 31.9               |
| Restructuring/impairment charges and other restructuring-related charges (includes accelerated depreciation) |    |                    |            | 151.5              |
| Cumulative effect of changes in accounting                                                                   |    | 43.9               |            |                    |
| Other noncash items (includes nonpension postretirement benefits)                                            |    | 32.7               |            | 51.8               |
| Change in assets and liabilities before effects from business acquisitions                                   |    | (2,596.2)          |            | (2,388.7)          |
| Net cash flows from operating activities                                                                     |    | (1,837.8)          |            | (1,627.8)          |
| Cash flows from investing activities:                                                                        |    |                    |            |                    |
| Additions to property, plant and equipment                                                                   |    | (251.5)            |            | (223.4)            |
| Payment for business acquisitions                                                                            |    | (1,049.6)          |            | (14.3)             |
| Sale of businesses and property, plant and equipment                                                         |    | 54.2               |            | 27.0               |
| Notes receivable and other items                                                                             |    | (11.5)             |            | (20.8)             |
| Net cash flows from investing activities                                                                     |    | (1,258.4)          |            | (231.5)            |
| Cash flows from financing activities:                                                                        |    |                    |            |                    |
| Net short-term borrowings                                                                                    |    | 1,340.6            |            | 1,905.4            |
| Proceeds from issuance of long-term debt                                                                     |    | 2,841.4            |            | 64.7               |
| Repayment of long-term debt                                                                                  |    | (394.5)            |            | (12.4)             |
| Cash dividends paid                                                                                          |    | (220.8)            |            | (171.8)            |
| Repayment of acquired company's debt                                                                         |    | (729.3)            |            | · ·                |
| Other items                                                                                                  |    | 183.9              |            | 20.1               |
| Net cash flows from financing activities                                                                     |    | 3,021.3            |            | 1,806.0            |
| Not alkange in each and each equivalents                                                                     |    | (74.0)             |            | (52.2)             |
| Net change in cash and cash equivalents  Cash and cash equivalents at beginning of period                    |    | (74.9)<br>157.6    |            | (53.3)<br>62.8     |
| Cash and cash equivalents at end of period                                                                   | \$ | 82.7               | \$         | 9.5                |

See notes to the condensed consolidated financial statements.

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Notes to Condensed Consolidated Financial Statements For the Twenty-Six Weeks ended November 26, 2000 (columnar dollars in millions except per share amounts)

#### 1. Accounting Policies

The unaudited interim financial information included herein reflects normal recurring adjustments which are, in the opinion of management, necessary for a fair presentation of the results of operations, financial position, and cash flows for the periods presented. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in the ConAgra Foods, Inc. (the "Company") fiscal 2000 annual report on Form 10-K/A.

The results of operations for any interim period are not necessarily indicative of the results to be expected for other interim periods or the full year.

Certain prior year amounts have been reclassified in order to conform with current year classifications.

Changes in Accounting Policy In the fourth quarter of fiscal 2001, in connection with the Company's assessment of the guidance in Staff Accounting Bulletin (SAB) No. 101, *Revenue Recognition in Financial Statements*, and its consideration of recent FASB Emerging Issues Task Force (EITF) issues, the Company changed its methods of accounting for revenue recognition relating to the shipping terms for certain of its product sales, recognition of sales incentives granted to retailers and recognition of consumer sales incentives.

The Company's method of accounting for revenue recognition, relating to the shipping terms for certain of its product sales, was changed from recognition when title to finished product passes upon shipment to customers, to recognition of revenue for these sales when title and risk of loss are transferred to customers upon delivery. Previously, the Company had recognized revenue, in accordance with its interpretation of Statement of Financial Accounting Concepts No. 5, Revenue and Recognition in Measurement in Financial Statements of Business Enterprises.

As indicated in Note 9, deferred delivery transactions at the Company's subsidiary, United Agri Products, Inc. ("UAP"), were determined not to comply with accounting requirements for revenue recognition and have been recorded in the period in which transfer of title and risk of loss occur and goods are delivered to the customer.

The Company's method of accounting for sales incentives provided to retailers was changed from recognition of expense over the period of expected future benefit to recognition of the costs at the later of the date the related sale is recorded or the sales incentive is offered to the retailer.

The Company's method of accounting for coupons and related consumer sales incentives was changed from recognition of expense over the expected redemption period of the sales incentive to recognition of the costs as a reduction in net sales at the later of the date the related sale is recorded or the sales incentive is offered. The effect of the changes in accounting for revenue recognition, recognition of sales incentives granted to retailers and recognition of consumer sales incentives is described in Note 8.

In accordance with the guidance provided in EITF 00-25, *Accounting for Consideration from a Vendor to a Retailer in Connection with the Purchase or Promotion of the Vendor's Products*, beginning in the first quarter of fiscal 2002, the Company will classify the costs associated with sales incentives provided to retailers as a reduction in net sales. These costs are currently included in selling, general and administrative expenses. This reclassification will have no impact on reported income before income taxes and cumulative effect of changes in accounting, net income, or income per share amounts.

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In addition, Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*, will become effective for the Company in fiscal 2002. The Company has not quantified the impact, if any, resulting from adoption of this standard.

#### 2. Acquisitions

On August 24, 2000, the Company acquired all of the outstanding shares of common stock and stock options of International Home Foods ("IHF") in a transaction accounted for as a purchase business combination. As part of the acquisition, the Company issued approximately 41 million shares of Company common stock and assumed options to acquire approximately 5 million post-acquisition shares of Company common stock, having an aggregate fair value of approximately \$850 million. In addition, the Company paid approximately \$875 million in cash to the IHF shareholders and assumed approximately \$1.1 billion of debt. IHF's results of operations did not impact the Company's results

during the first quarter of fiscal 2001 as the acquisition was completed at the conclusion of the first quarter.

The Company has preliminarily allocated the excess of the purchase price over the net assets acquired to brands, trademarks and goodwill. The purchase price allocation will be completed upon finalization of asset and liability valuations. In connection with this acquisition, the Company expects to consolidate certain plants and will include the associated costs as part of the purchase price allocation. The costs assigned to intangible assets arising from the transaction are being amortized on a straight-line basis over a period of 40 years.

On September 15, 2000, the Company issued \$1.65 billion of senior notes, comprised of \$600 million of 7.5% senior notes, due September 15, 2005, \$750 million of 7.875% senior notes, due September 15, 2010 and \$300 million of 8.25% senior notes, due September 15, 2030. The net proceeds were used to reduce outstanding borrowings under short-term credit facilities with maturities less than six months and bearing interest at a rate between 6.7% and 6.8% per annum. In addition, the Company assumed \$385 million of IHF 10.375% senior secured notes due in 2006 and redeemed the notes on October 6, 2000.

The Company's unaudited pro forma results of operations for the twenty-six weeks ended November 26, 2000 and November 28, 1999, assuming the acquisition of IHF occurred as of the beginning of the periods presented are as follows:

#### Twenty-Six Weeks Ended

|                          | N  | Jovember 26,<br>2000 | November 28,<br>1999 |
|--------------------------|----|----------------------|----------------------|
| Net sales                | \$ | 14,796.7             | \$<br>14,398.8       |
| Net income               |    | 412.2                | 322.1                |
| Income per share diluted |    | .79                  | .62                  |

#### 3. Operation Overdrive

During the fourth quarter of fiscal 2000, the Company completed a restructuring plan in connection with its previously announced initiative, "Operation Overdrive." The restructuring plan was aimed at eliminating overcapacity, streamlining operations and improving future profitability through margin expansion and expense reductions. The pre-tax charge of the plan totaled \$1,062.2 million with \$621.4 million and \$440.8 million recognized in fiscal 2000 and 1999, respectively.

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Included in the Company's results of operations for the thirteen weeks ended November 28, 1999 are restructuring plan charges of \$104.4 million (\$64.7 million net of tax) as follows:

|                                         | ackaged<br>Foods | Refrigerated<br>Foods | Agricultural<br>Products | Total       |
|-----------------------------------------|------------------|-----------------------|--------------------------|-------------|
| Accelerated depreciation                | \$<br>40.0       | \$<br>1.3             | \$                       | \$<br>41.3  |
| Inventory markdowns                     | 14.5             |                       | 10.6                     | 25.1        |
| Restructuring plan implementation costs | 2.6              | 4.4                   | .8                       | 7.8         |
| Restructuring/Impairment charges        | 11.4             | 12.2                  | 6.6                      | 30.2        |
| Total                                   | \$<br>68.5       | \$<br>17.9            | \$<br>18.0               | \$<br>104.4 |
|                                         | <br>             |                       |                          | <br>        |

Included in the Company's results of operations for the twenty-six weeks ended November 28, 1999 are restructuring plan charges of \$151.5 million (\$93.9 million net of tax) as follows:

|                                         | ckaged<br>Foods | _  | Refrigerated<br>Foods | _  | Agricultural<br>Products | Total      |
|-----------------------------------------|-----------------|----|-----------------------|----|--------------------------|------------|
| Accelerated depreciation                | \$<br>67.4      | \$ | 8.9                   | \$ |                          | \$<br>76.3 |
| Inventory markdowns                     | 14.5            |    | .1                    |    | 19.1                     | 33.7       |
| Restructuring plan implementation costs | 2.6             |    | 4.4                   |    | .8                       | 7.8        |
| Restructuring/Impairment charges        | 12.8            |    | 12.6                  |    | 8.3                      | 33.7       |

|       |          | Packaged<br>Foods |    | Refrigerated<br>Foods |    | Agricultural<br>Products |    | Total |
|-------|----------|-------------------|----|-----------------------|----|--------------------------|----|-------|
| Total | <u> </u> | 97.3              | \$ | 26.0                  | \$ | 28.2                     | \$ | 151.5 |
| Total | Φ        | 91.3              | φ  | 20.0                  | Ф  | 20.2                     | φ  | 131.3 |

Restructuring plan charges reflected in the Company's Consolidated Statements of Earnings for the thirteen weeks and twenty-six weeks ended November 28, 1999 are as follows: accelerated depreciation of \$33.8 million and \$64.8 million, respectively, are included in cost of goods sold; accelerated depreciation of \$7.5 million and \$11.5 million, respectively, are included in selling, general and administrative expenses; inventory markdowns are included in cost of goods sold; plan implementation costs (primarily third-party consulting costs) are included in selling, general and administrative expenses; and restructuring/impairment charges are reflected as such and result from asset impairments, employee related costs and contractual termination costs. Asset impairment charges were primarily reflected in the Company's Refrigerated Foods and Agricultural Products segments.

Certain assets to be disposed of that were not immediately removed from operations were depreciated on an accelerated basis over their remaining useful lives. Inventory markdowns represented losses to write down the carrying value of non-strategic inventory resulting from the closure of facilities and discontinuation of certain products.

Approximately 8,450 employees received notification of their termination as a result of the restructuring plan, primarily in manufacturing and operating facilities. In addition, other exit costs

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(consisting of lease termination and other contractual termination costs) occurred as a result of the restructuring plan. Such activity is as follows:

|                            |    | Severa |           |                     |
|----------------------------|----|--------|-----------|---------------------|
|                            | _  | Amount | Headcount | Other Exit<br>Costs |
| Fiscal 1999 activity:      |    |        |           |                     |
| Charges to income          | \$ | 45.1   | 3,160     | \$<br>7.3           |
| Utilized                   |    | (6.1)  | (260)     |                     |
|                            | _  |        |           |                     |
| Balance, May 30, 1999      |    | 39.0   | 2,900     | 7.3                 |
| Fiscal 2000 activity:      |    |        |           |                     |
| Charges to income          |    | 57.8   | 5,290     | 50.9                |
| Utilized                   |    | (44.3) | (4,990)   | (21.5)              |
|                            | _  |        |           |                     |
| Balance, May 28, 2000      |    | 52.5   | 3,200     | 36.7                |
| Fiscal 2001 activity:      |    |        |           |                     |
| Utilized                   |    | (24.3) | (2,510)   | (17.7)              |
|                            | _  |        |           |                     |
| Balance, November 26, 2000 | \$ | 28.2   | 690       | \$<br>19.0          |
|                            |    |        |           |                     |

Included in the November 26, 2000 severance reserve balance are amounts owed to individuals who have been severed but have elected to receive their severance payments over a period of time rather than in the form of a lump-sum.

#### 4. Income per share

The following table reconciles the income and average share amounts used to compute both basic and diluted income per share:

| Thirteen Weeks Ended | Twenty-Six Weeks Ended |
|----------------------|------------------------|
|                      |                        |

| Thirteen Weeks Ended |       |                                                       | Twenty-Six Weeks Ended                       |                                                                              |                                                                    |                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------------------|-------|-------------------------------------------------------|----------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Nov. 26,<br>2000     |       | Nov. 28,<br>1999                                      |                                              | · /                                                                          |                                                                    | Nov. 2<br>1999                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| \$                   | 281.2 | \$                                                    | 171.3                                        | \$                                                                           | 401.4                                                              | \$                                                                                                                                                                                   | 301.7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                      |       |                                                       | 154.0                                        |                                                                              | 400.5                                                              |                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                      | 520.4 |                                                       | 476.2                                        |                                                                              | 499.5                                                              |                                                                                                                                                                                      | 474.7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                      |       |                                                       |                                              |                                                                              |                                                                    |                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                      | 520.4 |                                                       | 476.2                                        |                                                                              | 499.5                                                              |                                                                                                                                                                                      | 474.7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                      | 3.5   |                                                       | 3.4                                          |                                                                              | 2.8                                                                |                                                                                                                                                                                      | 3.9                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                      | 523.9 |                                                       | 479.6                                        |                                                                              | 502.3                                                              |                                                                                                                                                                                      | 478.6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                      | N     | Nov. 26,<br>2000<br>\$ 281.2<br>520.4<br>520.4<br>3.5 | Nov. 26, No. 2000 S 281.2 \$ 520.4 520.4 3.5 | Nov. 26, Nov. 28, 1999  \$ 281.2 \$ 171.3  520.4 476.2  520.4 476.2  3.5 3.4 | Nov. 26, Nov. 28, 1999  \$ 281.2 \$ 171.3 \$  520.4 476.2  3.5 3.4 | Nov. 26, 2000     Nov. 28, 1999     Nov. 26, 2000       \$ 281.2     \$ 171.3     \$ 401.4       520.4     476.2     499.5       520.4     476.2     499.5       3.5     3.4     2.8 | Nov. 26, 2000       Nov. 28, 1999       Nov. 26, 2000       Nov. 26, 2000< |

The sum of the income per share reported for fiscal 2001 first and second quarters does not equal the income per share reported for the first half of fiscal 2001 due to rounding.

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#### 5. Inventories

The major classes of inventories are as follows:

|                                             | Nov. 26,<br>2000 |         | May 28,<br>2000 |         | *  |         |
|---------------------------------------------|------------------|---------|-----------------|---------|----|---------|
| Hedged commodities                          | \$               | 1,575.8 | \$              | 1,305.7 | \$ | 1,415.4 |
| Food products and livestock                 |                  | 1,874.9 |                 | 1,350.7 |    | 1,435.3 |
| Agricultural chemicals, fertilizer and feed |                  | 1,066.4 |                 | 940.6   |    | 820.6   |
| Other, principally ingredients and supplies |                  | 797.8   |                 | 459.0   |    | 713.0   |
|                                             | \$               | 5,314.9 | \$              | 4,056.0 | \$ | 4,384.3 |

#### 6. Contingencies

In fiscal 1991, the Company acquired Beatrice Company ("Beatrice"). As a result of the acquisition and the significant pre-acquisition contingencies of the Beatrice businesses and its former subsidiaries, the consolidated post-acquisition financial statements of the Company reflect significant liabilities associated with the estimated resolution of these contingencies. These include various litigation and environmental proceedings related to businesses divested by Beatrice prior to its acquisition by the Company. The environmental proceedings include litigation and administrative proceedings involving Beatrice's status as a potentially responsible party at 41 Superfund, proposed Superfund or state-equivalent sites. Beatrice has paid or is in the process of paying its liability share at 33 of these sites. Substantial reserves for these matters have been established based on the Company's best estimate of its undiscounted remediation liabilities, which estimates include evaluation of investigatory studies, extent of required cleanup, the known volumetric contribution of Beatrice and other potentially responsible parties and its experience in remediating sites.

The Company is a party to a number of other lawsuits and claims arising out of the operation of its businesses. After taking into account liabilities recorded for all of the foregoing matters, management believes the ultimate resolution of such matters should not have a material adverse effect on the Company's financial condition, results of operations or liquidity.

#### 7. Business Segments

The Company's business segments are aggregated into three reportable segments based upon similar economic characteristics, nature of products and services offered, nature of production processes, the type or class of customer and distribution methods. Packaged Foods includes

companies that produce shelf-stable and frozen foods. Refrigerated Foods includes companies that produce and market branded processed meats, beef, pork, chicken and turkey. Both the Packaged Foods and Refrigerated Foods segments market food products in retail and foodservice channels. Agricultural Products includes companies involved in distribution of agricultural inputs and procurement, processing, trading and distribution of commodity food ingredients and agricultural commodities.

Intersegment sales have been recorded at amounts approximating market. Operating profit for each segment is based on net sales less all identifiable operating expenses and includes the related equity in earnings of companies included on the basis of the equity method of accounting. General

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corporate expense, goodwill amortization, interest expense and income taxes have been excluded from segment operations.

|                                 |     | Thirteen Weeks Ended |                      |  |  |
|---------------------------------|-----|----------------------|----------------------|--|--|
|                                 | Nov | vember 26,<br>2000   | November 28,<br>1999 |  |  |
| Sales to unaffiliated customers |     |                      |                      |  |  |
| Packaged Foods                  | \$  | 2,396.6              | 2,052.6              |  |  |
| Refrigerated Foods              |     | 3,362.5              | 3,199.3              |  |  |
| Agricultural Products           |     | 1,522.8              | 1,461.9              |  |  |
| Total                           | \$  | 7,281.9              | 6,713.8              |  |  |
| Intersegment sales              |     |                      |                      |  |  |
| Packaged Foods                  | \$  | 13.3                 | 12.6                 |  |  |
| Refrigerated Foods              | Ť   | 83.8                 | 57.3                 |  |  |
| Agricultural Products           |     | 93.5                 | 96.8                 |  |  |
|                                 |     | 190.6                | 166.7                |  |  |
| Intersegment elimination        |     | (190.6)              | (166.7)              |  |  |
| Total                           | \$  | \$                   | 8                    |  |  |
| Net sales                       |     |                      |                      |  |  |
| Packaged Foods                  | \$  | 2,409.9              | 2,065.2              |  |  |
| Refrigerated Foods              |     | 3,446.3              | 3,256.6              |  |  |
| Agricultural Products           |     | 1,616.3              | 1,558.7              |  |  |
| Intersegment elimination        |     | (190.6)              | (166.7)              |  |  |
| Total                           | \$  | 7,281.9              | 6,713.8              |  |  |
| Operating profit*               |     |                      |                      |  |  |
| Packaged Foods                  | \$  | 382.5                | 3 239.1              |  |  |
| Refrigerated Foods              |     | 153.5                | 123.7                |  |  |
| Agricultural Products           |     | 123.2                | 62.3                 |  |  |
| Total operating profit          |     | 659.2                | 425.1                |  |  |
| Interest expense                |     | 117.4                | 77.3                 |  |  |
| General corporate expenses      |     | 53.8                 | 55.2                 |  |  |

| Thirteen | Wooks | Fnded |
|----------|-------|-------|
|          |       |       |

| Goodwill amortization                                                     | 30.3        | 15.8        |
|---------------------------------------------------------------------------|-------------|-------------|
| Income before income taxes and cumulative effect of changes in accounting | \$<br>457.7 | \$<br>276.8 |
|                                                                           |             |             |

Included in the thirteen weeks ended November 28, 1999 are before-tax restructuring/impairment charges and other restructuring-related charges of \$104.4 million. The charges are included in

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operating profit as follows: \$68.5 million in Packaged Foods; \$17.9 million in Refrigerated Foods; and \$18.0 million in Agricultural Products.

| Twenty-Six | W | eeks | End | led |
|------------|---|------|-----|-----|
|------------|---|------|-----|-----|

|                                   | Nov | November 26,<br>2000 |    | ovember 28,<br>1999 |  |
|-----------------------------------|-----|----------------------|----|---------------------|--|
| Sales to unaffiliated customers   |     |                      |    |                     |  |
| Packaged Foods                    | \$  | 4,085.3              | \$ | 3,763.3             |  |
| Refrigerated Foods                |     | 6,791.1              |    | 6,411.6             |  |
| Agricultural Products             |     | 3,482.2              |    | 3,333.9             |  |
| Total                             | \$  | 14,358.6             | \$ | 13,508.8            |  |
| Intersegment color                |     |                      |    |                     |  |
| Intersegment sales Packaged Foods | \$  | 24.4                 | \$ | 24.5                |  |
| Refrigerated Foods                | ψ   | 168.1                | φ  | 107.7               |  |
| Agricultural Products             |     | 194.9                |    | 165.3               |  |
|                                   |     | 387.4                |    | 297.5               |  |
| Intersegment elimination          |     | (387.4)              |    | (297.5)             |  |
|                                   |     |                      | -  |                     |  |
| Total                             | \$  |                      | \$ |                     |  |
| Net sales                         |     |                      |    | _                   |  |
| Packaged Foods                    | \$  | 4,109.7              | \$ | 3,787.7             |  |
| Refrigerated Foods                |     | 6,959.2              |    | 6,519.3             |  |
| Agricultural Products             |     | 3,677.1              |    | 3,499.2             |  |
| Intersegment elimination          |     | (387.4)              |    | (297.5)             |  |
| Total                             | \$  | 14,358.6             | \$ | 13,508.8            |  |
|                                   |     |                      |    |                     |  |
| Operating profit*                 |     |                      |    |                     |  |
| Packaged Foods                    | \$  | 584.3                | \$ | 408.5               |  |
| Refrigerated Foods                |     | 263.1                |    | 233.3               |  |
| Agricultural Products             |     | 249.7                |    | 167.5               |  |
|                                   |     |                      |    |                     |  |

Twenty-Six Weeks Ended

| Total operating profit                                                    | \$<br>1,097.1 | \$<br>809.3 |
|---------------------------------------------------------------------------|---------------|-------------|
| Interest expense                                                          | 192.3         | 153.7       |
| General corporate expenses                                                | 136.4         | 137.4       |
| Goodwill amortization                                                     | 46.6          | 31.9        |
|                                                                           |               |             |
| Income before income taxes and cumulative effect of changes in accounting | \$<br>721.8   | \$<br>486.3 |
|                                                                           |               |             |

Included in the twenty-six weeks ended November 28, 1999 are before-tax restructuring/impairment charges and other restructuring-related charges of \$151.5 million. The charges are included in operating profit as follows: \$97.3 million in Packaged Foods; \$26.0 million in Refrigerated Foods; and \$28.2 million in Agricultural Products.

#### 8. Changes in Accounting Policy

As indicated in Note 1, in the fourth quarter of fiscal 2001, the Company changed its methods of accounting for revenue recognition relating to the shipping terms for certain of its product sales, recognition of sales incentives granted to retailers and recognition of consumer sales incentives effective the beginning of fiscal 2001.

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The individual components of the cumulative effect of changes in accounting, net of tax, as of the beginning of fiscal 2001 are as follows:

| Revenue recognition shipping terms | \$<br>15.6 |
|------------------------------------|------------|
| Retailer sales incentives          | 17.5       |
| Consumer sales incentives          | 10.8       |
|                                    |            |
|                                    | \$<br>43.9 |

The \$43.9 million cumulative effect of the changes in accounting for prior years (after reduction for income taxes of \$26.9 million) is included as a reduction in income for the twenty-six weeks ended November 26, 2000. Other than such cumulative effect, the effect of the changes on the thirteen week period ended November 26, 2000 was to decrease income before cumulative effect of changes in accounting by \$10.0 million (\$.02 per diluted share). Other than such cumulative effect, the effect of the changes on the twenty-six week period ended November 26, 2000 was to decrease income before cumulative effect of changes in accounting by \$10.6 million (\$.02 per diluted share).

The following pro forma amounts reflect the effect of retroactive application of the changes in methods of accounting for revenue recognition relating to the shipping terms for certain of its product sales, recognition of sales incentives granted to retailers and recognition of consumer sales incentives in fiscal 2000 had the new method been in effect, and related income taxes are shown below:

|                          |    | Thirteen Weeks Ended |    |                  | Twenty-Six Weeks Ended |                 |                  |       |
|--------------------------|----|----------------------|----|------------------|------------------------|-----------------|------------------|-------|
|                          | 1  | Nov. 26,<br>2000     |    | Nov. 28,<br>1999 |                        | ov. 26,<br>2000 | Nov. 28,<br>1999 |       |
| Net income               | \$ | 281.2                | \$ | 167.6            | \$                     | 445.3           | \$               | 290.0 |
| Income per share diluted | \$ | .54                  | \$ | .35              | \$                     | .89             | \$               | .61   |

#### 9. Restatement and Reclassifications

Subsequent to the issuance of the Company's 2000 consolidated financial statements and the filing of its 2000 Annual Report on Form 10-K with the SEC, the Company's management determined that accounting and conduct matters at its United Agri Products, Inc. subsidiary ("UAP") principally related to revenue recognition for deferred delivery sales and vendor rebates, advance vendor rebates, and bad debt reserves would require restatement of such financial statements. As a result, the fiscal 2000 and 2001 second quarter condensed consolidated financial statements and related disclosures have been restated for the following matter:

Revenue Recognition for Deferred Delivery Sales Certain UAP deferred delivery transactions that were determined not to comply with accounting requirements for revenue recognition have been recorded in the period in which the products were delivered to the customers. In addition, instances of fictitious UAP deferred delivery transactions have been reversed. As a result of the above, associated vendor rebates have been adjusted. Furthermore, the Company has adopted a consistent quarterly estimating process for the recognition of UAP vendor rebates.

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The effect of the restatement and the cumulative effect of changes in accounting is shown in the table below:

|                                                | Thirteen Weeks Ended |                    |    | Twenty-Six Weeks Ended |    |                      |    |                      |
|------------------------------------------------|----------------------|--------------------|----|------------------------|----|----------------------|----|----------------------|
|                                                | Nov                  | vember 26,<br>2000 |    | November 28,<br>1999   |    | November 26,<br>2000 |    | November 28,<br>1999 |
| Net income as previously reported              | \$                   | 301.7              | \$ | 187.3                  | \$ | 447.8                | \$ | 289.1                |
| Impact of restatement for:                     |                      |                    |    |                        |    |                      |    |                      |
| Deferred delivery sales and vendor rebates     |                      | (10.5)             |    | (16.0)                 |    | 8.1                  |    | 12.6                 |
| Current period effect of changes in accounting |                      | (10.0)             |    |                        |    | (10.6)               |    |                      |
| Cumulative effect of changes in accounting     |                      |                    |    |                        |    | (43.9)               |    |                      |
|                                                |                      |                    | _  |                        | _  |                      | _  |                      |
| Net income as restated                         | \$                   | 281.2              | \$ | 171.3                  | \$ | 401.4                | \$ | 301.7                |

As a result of the foregoing factors, the Company's fiscal 2000 and 2001 condensed consolidated financial statements have been restated from the amounts previously reported. The principal effects of these items on the accompanying financial statements are set forth below:

| Thirteen | Weeks | Ended |
|----------|-------|-------|
|          |       |       |

|                                              | November 26,<br>2000 |                            | November 26,<br>2000 |             |                            | November 28,<br>1999 | November 28,<br>1999 |         |  |
|----------------------------------------------|----------------------|----------------------------|----------------------|-------------|----------------------------|----------------------|----------------------|---------|--|
|                                              |                      | As Previously<br>Reported* |                      | As Restated | As Previously<br>Reported* |                      | As Restated          |         |  |
| Net sales                                    | \$                   | 7,187.0                    | \$                   | 7,281.9     | \$                         | 6,665.8              | \$                   | 6,713.8 |  |
| Cost of goods sold                           |                      | 6,014.2                    |                      | 6,128.0     |                            | 5,728.7              |                      | 5,802.0 |  |
| Selling, general and administrative expenses |                      | 565.0                      |                      | 578.8       |                            | 527.5                |                      | 527.5   |  |
| Total costs and expenses                     |                      | 6,696.5                    |                      | 6,824.2     |                            | 6,363.7              |                      | 6,437.0 |  |
| Income before income taxes                   |                      | 490.5                      |                      | 457.7       |                            | 302.1                |                      | 276.8   |  |
| Income taxes                                 |                      | 188.8                      |                      | 176.5       |                            | 114.8                |                      | 105.5   |  |
| Net income                                   | \$                   | 301.7                      | \$                   | 281.2       | \$                         | 187.3                | \$                   | 171.3   |  |
|                                              |                      |                            |                      |             |                            |                      | _                    |         |  |
| Net income per share basic                   | \$                   | .58                        | \$                   | .54         | \$                         | .39                  | \$                   | .36     |  |
| Net income per share diluted                 | \$                   | .58                        | \$                   | .54         | \$                         | .39                  | \$                   | .36     |  |
|                                              |                      |                            |                      |             |                            |                      |                      |         |  |
|                                              |                      | 16                         |                      |             |                            |                      |                      |         |  |

ConAgra Foods, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements For the Twenty-Six Weeks ended November 26, 2000 (columnar dollars in millions except per share amounts)

Twenty-Six Weeks Ended

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|                                                                            | _                  | November 26,<br>2000                     | November 26,<br>2000 |                |             | November 28,<br>1999       |                   | November 28,<br>1999 |  |  |
|----------------------------------------------------------------------------|--------------------|------------------------------------------|----------------------|----------------|-------------|----------------------------|-------------------|----------------------|--|--|
|                                                                            |                    | As Previously<br>Reported*               |                      | As<br>Restated |             | As Previously<br>Reported* |                   | As<br>Restated       |  |  |
| Net sales                                                                  | \$                 | 14,037.8                                 | \$                   | 14,358.6       | \$          | 13,345.5                   | \$                | 13,508.8             |  |  |
| Cost of goods sold                                                         |                    | 12,014.8                                 |                      | 12,326.0       |             | 11,617.6                   |                   | 11,761.0             |  |  |
| Selling, general and administrative expenses                               |                    | 1,103.4                                  |                      | 1,118.5        |             | 1,074.1                    |                   | 1,074.1              |  |  |
| Total costs and expenses                                                   |                    | 13,311.6                                 |                      | 13,636.8       |             | 12,879.2                   |                   | 13,022.5             |  |  |
| Income before income taxes and cumulative e of changes in accounting       | ffect              | 726.2                                    |                      | 721.8          |             | 466.3                      |                   | 486.3                |  |  |
| of changes in accounting                                                   |                    | 720.2                                    |                      | 721.0          |             | +00.5                      |                   | +60.5                |  |  |
| Income taxes                                                               |                    | 278.4                                    |                      | 276.5          |             | 177.2                      |                   | 184.6                |  |  |
| Cumulative effect of changes in accounting                                 |                    |                                          |                      | (43.9)         |             |                            |                   |                      |  |  |
| Net income                                                                 | \$                 | 447.8                                    | \$                   | 401.4          | \$          | 289.1                      | \$                | 301.7                |  |  |
| Income before cumulative effect of changes in accounting per share basic   | s                  | .90                                      | \$                   | .89            | \$          | .61                        | \$                | .64                  |  |  |
|                                                                            |                    |                                          |                      |                |             |                            |                   |                      |  |  |
| Income before cumulative effect of changes in accounting per share diluted | ı<br>\$            | .89                                      | \$                   | .89            | \$          | .60                        | \$                | .63                  |  |  |
| accounting per share unuted                                                | Ψ                  | .07                                      | Ψ                    | .07            | Ψ           | .00                        | Ψ                 | .03                  |  |  |
| Net income per share basic                                                 | \$                 | .90                                      | \$                   | .80            | \$          | .61                        | \$                | .64                  |  |  |
| N                                                                          | Φ.                 | 00                                       | Φ.                   | 00             | Ф           | (0)                        | Ф                 | (2)                  |  |  |
| Net income per share diluted                                               | \$                 | .89                                      | \$                   | .80            | \$          | .60                        | \$                | .63                  |  |  |
| As                                                                         | of November        | mber 26, 2000 As of May 28, 2000 As of I |                      |                |             | As of N                    | November 28, 1999 |                      |  |  |
|                                                                            | eviously<br>oorted | As<br>Restated                           |                      |                | As<br>state | As Previou<br>ed Reporte   |                   | As<br>Restated       |  |  |

|                                   | s Previously<br>Reported | As<br>Restated | As Previously<br>Reported | As<br>Restated | As Previously<br>Reported | I  | As<br>Restated |
|-----------------------------------|--------------------------|----------------|---------------------------|----------------|---------------------------|----|----------------|
| Receivables                       | \$<br>2,594.8            | \$<br>2,320.8  | \$<br>1,605.5             | \$<br>1,241.5  | \$<br>2,525.0             | \$ | 2,485.4        |
| Inventories                       | 5,153.2                  | 5,314.9        | 3,788.4                   | 4,056.0        | 4,386.3                   |    | 4,384.3        |
| Total assets                      | 17,317.8                 | 17,172.8       | 12,293.0                  | 12,196.6       | 13,571.9                  |    | 13,530.3       |
| Retained earnings                 | 1,650.9                  | 1,529.1        | 1,420.7                   | 1,345.3        | 1,486.1                   |    | 1,454.1        |
| Total common stockholders' equity | 4,068.5                  | 3,946.7        | 2,964.0                   | 2,888.7        | 3,044.5                   |    | 3,012.5        |
|                                   | ~ .                      |                |                           |                |                           |    |                |

\*The "As Previously Reported" amounts reflect certain reclassifications, which have been made to the amounts previously reported in the Company's Form 10-Q for the thirteen weeks ended November 26, 2000, to conform with recently issued accounting literature. The principal effects of these include reclassification of shipping and handling costs from a reduction in net sales to cost of goods sold and reclassification of consumer sales incentives from selling, general and administrative expenses to a reduction of net sales. The effects of the reclassifications for the thirteen weeks ended November 26, 2000 and November 28, 1999 were to decrease net sales by \$19.2 million and increase net sales by \$62,9 million, increase cost of goods sold by \$43.3 million and \$267.3 million and decrease selling, general and administrative expenses by \$62.5 million and \$204.4 million, respectively. The effects of the reclassifications for the twenty-six weeks ended November 26, 2000 and November 28, 1999 were to increase net sales by \$30.0 million and \$149.0 million, increase cost of goods sold by \$289.2 million and \$538.7 million and decrease selling, general and administrative expenses by \$259.2 million and \$389.7 million, respectively. These reclassifications had no impact on previously reported income before income taxes and cumulative effect of changes in accounting, net income or income per share amounts.

ConAgra Foods, Inc. and Subsidiaries
Part I Financial Information
Item 2. Management's Discussion and Analysis of
Financial Condition and Results of Operations

Following is management's discussion and analysis of certain significant factors which affected the Company's financial condition and operating results for the periods included in the accompanying condensed consolidated financial statements. Results for the thirteen weeks and twenty-six weeks ended November 26, 2000 are not necessarily indicative of results that may be attained in the future.

#### Restatement

Subsequent to the issuance of the Company's 2000 consolidated financial statements and the filing of its 2000 Annual Report on Form 10-K with the Securities and Exchange Commission (the "SEC"), the Company's management determined that accounting and conduct matters at its United Agri Products, Inc. subsidiary ("UAP") principally related to revenue recognition for deferred delivery sales and vendor rebates, advance vendor rebates, and bad debt reserves would require restatement of such financial statements. The restatement also corrects an error relating to consolidation of intracompany profit on sales within UAP during fiscal 1998. As a result, the fiscal 2000 and 2001 second quarter condensed consolidated financial statements and related disclosures have been restated from the amounts previously reported for deferred delivery sales and vendor rebates. See Note 9. Fiscal 2000 and 2001 second quarter condensed consolidated financial statements were not impacted by the restatement resulting from advance vendor rebates and bad debt reserves.

In addition, in the fourth quarter of fiscal 2001, the Company changed its methods of accounting as of the beginning of fiscal 2001 for revenue recognition relating to shipping terms for certain of its product sales, sales incentives granted to retailers and consumer sales incentives. As a result, the fiscal 2001 second quarter condensed consolidated financial statements and related disclosures have been restated from the amounts previously reported. See Note 8. Furthermore, certain reclassifications have been made to amounts previously reported in the Company's Form 10-Q for the quarter ended November 26, 2000 to conform with recently issued accounting literature. See Note 9.

#### Financial Condition (as restated)

ConAgra's earnings are generated principally from its capital investment, which consists of working capital (current assets less current liabilities) plus all noncurrent assets. Capital investment is financed with stockholders' equity, long-term debt and other noncurrent liabilities.

On August 24, 2000, the Company acquired all of the outstanding International Home Foods ("IHF") common stock and assumed options exercisable post-acquisition for shares of Company common stock for total consideration of approximately \$1.7 billion plus the assumption of approximately \$1.1 billion in debt. Primarily as a result of this acquisition, capital investment increased approximately \$2.8 billion as compared to May 28, 2000, consisting of a \$93.1 million working capital increase and a \$2.7 billion increase in noncurrent assets. In addition, senior long-term debt increased approximately \$1.6 billion as compared to May 28, 2000, primarily as a result of the IHF acquisition.

During the second quarter of fiscal 2001, the Company issued \$1.65 billion of senior notes, comprised of \$600 million of 7.5% senior notes, due September 15, 2005, \$750 million of 7.875% senior notes, due September 15, 2010 and \$300 million of 8.25% senior notes, due September 15, 2030. The net proceeds were used to reduce outstanding borrowings under short-term credit facilities with maturities less than six months and bearing interest at a rate between 6.7% and 6.8% per annum. In addition, the Company assumed \$385 million of IHF 10.375% senior secured notes due in 2006 and redeemed the notes on October 6, 2000.

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The Company's long-term debt objective is that senior long-term debt will not normally exceed 30% of total long-term debt plus equity. Long-term subordinated debt is treated as equity due to its preferred stock characteristics. The Company's policy has been that it would exceed this self-imposed limit for a major strategic acquisition that is intended to create value for shareholders over the long term. In management's view, the fiscal 2001 acquisition of IHF represented such an opportunity.

#### **Operating Results (as restated)**

A summary of the period to period increases (decreases) in the principal components of operations, both before and after restructuring and other restructuring-related charges ("restructuring charges") recognized in fiscal 2000, is shown below (dollars in millions, except per share amounts).

Thirteen Weeks Ended Nov. 26, 2000 and Twenty-Six Weeks Ended Nov. 26, 2000 and

Nov. 28, 1999

Nov. 28, 1999

| 8 \$                                    | Excluding<br>Restructuring<br>Charges |  |  |
|-----------------------------------------|---------------------------------------|--|--|
| •                                       | Restructuring                         |  |  |
| Ψ                                       | \$ 849.8                              |  |  |
|                                         |                                       |  |  |
| )                                       | 663.5                                 |  |  |
|                                         | 63.7                                  |  |  |
| ó                                       | 38.6                                  |  |  |
| ')<br>                                  |                                       |  |  |
| 3                                       | 765.8                                 |  |  |
| ;                                       | 84.0                                  |  |  |
| ,                                       | 34.3                                  |  |  |
| 5))                                     | 49.7<br>(43.9                         |  |  |
| ' \$                                    | 5.8                                   |  |  |
| 5 \$                                    | .06                                   |  |  |
| 5 \$                                    | \$ .06                                |  |  |
| <b>ф</b>                                | h (02                                 |  |  |
| 5 \$                                    | (.03                                  |  |  |
| \$                                      | (.03                                  |  |  |
| 5 5 5 5 5 5 6 5 6 6 6 6 6 6 6 6 6 6 6 6 |                                       |  |  |

In comparison to fiscal 2000 second quarter, the Company's fiscal 2001 second quarter diluted income per share was \$.54, an increase of \$.18, or 50.0 percent; operating profit was \$659.2 million, an increase of \$234.1 million, or 55.1 percent; and net income was \$281.2 million, an increase of \$109.9 million, or 64.2 percent. Excluding restructuring charges recognized in the second quarter of fiscal 2000, the Company's fiscal 2001 second quarter diluted income per share increased \$.05, or 10.2 percent; operating profit increased \$129.7 million, or 24.5 percent; and net income increased \$45.2 million, or 19.2 percent.

For the first half of fiscal 2001, diluted income per share was \$.80, an increase of \$.17, or 27.0 percent; operating profit was \$1,097.1 million, an increase of \$287.8 million, or 35.6 percent; and net income was \$401.4 million, an increase of \$99.7 million, or 33.1 percent. The sum of the income

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per share for fiscal 2001 first and second quarters does not equal the income per share reported for the first half of fiscal 2001 due to rounding. Excluding restructuring charges recognized in the first half of fiscal 2000, the Company's fiscal 2001 first half diluted income per share decreased \$.03, or 3.6 percent; operating profit increased \$136.3 million, or 14.2 percent; and net income increased \$5.8 million, or 1.5 percent.

In the Company's Packaged Foods segment, second quarter sales increased \$344.0 million, or 16.8 percent, as compared to second quarter fiscal 2000. Operating profit for the second quarter increased \$143.4 million, or 60.0 percent, as compared to the same period in fiscal 2000. For the first half of fiscal 2001, sales increased \$322.0 million, or 8.6 percent, while operating profit increased \$175.8 million, or 43.0 percent as compared to the first half of fiscal 2000. The second quarter and first half increases in sales and operating profit resulted primarily from the

broader portfolio of shelf stable products associated with the International Home Foods acquisition, which occurred at the end of the first quarter of fiscal 2001. The second quarter and first half increases in fiscal 2001 operating profit were also a result of stronger results in the segment's french fry, seafood, and specialty meats operations, as well as restructuring plan charges included in fiscal 2000's operating results. Excluding restructuring plan charges recognized in fiscal 2000, second quarter operating profit increased \$74.9 million, or 24.4 percent, over the second quarter of fiscal 2000, while operating profit for the first half of fiscal 2001 increased \$78.5 million, or 15.5 percent, as compared to the comparable period in fiscal 2000.

In the Company's Refrigerated Foods segment, second quarter sales increased \$163.2 million, or 5.1 percent, as compared to second quarter fiscal 2000. Operating profit for the second quarter increased \$29.8 million, or 24.1 percent, as compared to the same period in fiscal 2000. Increased operating profits for the segment's branded meat business and poultry operations contributed to the growth in operating profit for the quarter. For the first half of fiscal 2001, sales increased \$379.5 million, or 5.9 percent, while operating profit increased \$29.8 million, or 12.8 percent as compared to the first half of fiscal 2000. The first half increases in operating profit were primarily due to increased operating profits in the segment's branded prepared meat business, which more than offset decreases in operating profit for the segment's pork and poultry operations. The second quarter and first half increases in fiscal 2001 operating profit were also impacted by restructuring plan charges included in fiscal 2000's operating results. Excluding restructuring plan charges recognized in fiscal 2000, second quarter operating profit increased \$11.9 million, or 8.4 percent, over the second quarter of fiscal 2000, while operating profit for the first half of fiscal 2001 increased \$3.8 million, or 1.5 percent, as compared to the comparable period in fiscal 2000.

In the Company's Agricultural Products segment, second quarter sales increased \$60.9 million, or 4.2 percent, as compared to second quarter fiscal 2000. Operating profit for the second quarter increased \$60.9 million, or 97.8 percent, as compared to the same period in fiscal 2000. For the first half of fiscal 2001, sales increased \$148.3 million, or 4.5 percent, while operating profit increased \$82.2 million, or 49.1 percent as compared to the first half of fiscal 2000. The second quarter and first half increases in operating profit were primarily due to increased operating profits in the segment's trading business. The second quarter and first half increases in fiscal 2001 operating profit were also impacted by restructuring plan charges included in fiscal 2000's operating results. Excluding restructuring plan charges recognized in fiscal 2000, second quarter operating profit increased \$42.9 million, or 53.4 percent, over the second quarter of fiscal 2000, while operating profit for the first half of fiscal 2001 increased \$54.0 million, or 27.6 percent, as compared to the comparable period in fiscal 2000.

On December 25, 2000, one of the Company's beef processing facilities located in Garden City, Kansas, suffered damage due to a fire. As a result, the facility will be shut down for an indeterminate period of time. The Company does not believe the shut down of the facility will have a material impact on its results of operations.

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# ConAgra Inc. and Subsidiaries Part I Financial Information Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in the Company's market risk during the twenty-six weeks ended November 26, 2000. For additional information, refer to the subsection "Market Risk" in "Management's Discussion and Analysis" set forth in Item 7 of the Company's Form 10-K/A for the fiscal year ended May 28, 2000.

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#### ConAgra Foods, Inc. and Subsidiaries Part II Other Information

#### **Item 5. Other Information**

The unaudited pro forma combined condensed financial statements, which give effect to the acquisition of International Home Foods by the Company under the purchase method of accounting for the twenty-six weeks ended November 26, 2000 and the fiscal year ended May 28, 2000, are attached hereto as Exhibit 99.1.

#### Item 6. Exhibits and Reports on Form 8-K

(A) Exhibits

12 Statement regarding computation of ratio of earnings to fixed charges

99.1 The unaudited pro forma combined condensed financial statements, which give effect to the acquisition of International Home Foods by ConAgra Foods under the purchase method of accounting.

(B) The Company filed a report on Form 8-K dated September 5, 2000 with additional unaudited pro forma information giving effect to the merger of International Home Foods, Inc. based upon the period presented by the Company's Form 10-K for the fiscal year ended May 28, 2000.

CONAGRA FOODS, INC.

By:

/s/ JAMES P. O'DONNELL

James P. O'Donnell Executive Vice President, Chief Financial Officer and Corporate Secretary

By:

/s/ DWIGHT J. GOSLEE

Dwight J. Goslee Executive Vice President, Operations Control and Development

By:

/s/ JAY D. BOLDING

Jay D. Bolding Senior Vice President, Controller

Dated this 22<sup>nd</sup> day of June, 2001.

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#### ConAgra Foods, Inc. and Subsidiaries Exhibit Index

| Exhibit | Description                                                                                                                                                                                     | Page |
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| 12      | Statement regarding computation of ratio of earnings to fixed charges                                                                                                                           | 24   |
| 99.1    | The unaudited pro forma combined condensed financial statements, which give effect to the acquisition of International Home Foods by ConAgra Foods under the purchase method of accounting.  23 | 25   |

Part I Financial Information Item 1. Condensed Consolidated Financial Statements ConAgra Foods, Inc. and Subsidiaries

<u>Part I Financial Information Item 1. Condensed Consolidated Financial Statements ConAgra Foods, Inc. and Subsidiaries Condensed</u> Consolidated Statement of Earnings (in millions except per share amounts) (unaudited)

ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (in millions) (unaudited)

ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (dollars in millions except per share amounts) (unaudited)

ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (in millions) (unaudited)

ConAgra, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements For the Twenty-Six Weeks ended November 26, 2000 (columnar dollars in millions except per share amounts)

ConAgra Foods, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements For the Twenty-Six Weeks ended November 26, 2000 (columnar dollars in millions except per share amounts)

ConAgra Foods, Inc. and Subsidiaries Part I Financial Information Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

ConAgra Inc. and Subsidiaries Part I Financial Information Item 3. Quantitative and Qualitative Disclosure About Market Risk

ConAgra Foods, Inc. and Subsidiaries Part II Other Information

ConAgra Foods, Inc. and Subsidiaries Exhibit Index