GOLD BANC CORP INC Form 10-Q August 08, 2005

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **FORM 10-Q**

(Mark One)

IXI QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2005

or

TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE EXCHANGE ACT For the transition period from to

Commission file number 0-28936

#### GOLD BANC CORPORATION, INC.

(Exact name of registrant as specified in its charter)

Kansas

(State or other jurisdiction of incorporation or organization)

48-1008593

(I.R.S. Employer Identification No.)

11301 Nall Avenue, Leawood, Kansas

(Address of principal executive offices)

66211

(Zip code)

(913) 451-8050

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for past 90 days. Yes |X| No | |

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes |X| No |\_|

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practical date.

Class

Outstanding at August 4, 2005

Common Stock, \$1.00 par value

38,648,646

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#### PART I FINANCIAL INFORMATION

ITEM 1: FINANCIAL STATEMENTS

#### GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

(In thousands) (Unaudited)

	June 30, 2005	December 31, 2004	
Assets			
Cash and due from banks Federal funds sold and interest-bearing deposits	\$ 68,503 99,446	\$ 65,011 43,286	
Total cash and cash equivalents	167,949	108,297	
Investment securities: Available-for-sale, at fair value	381,757	498,763	
Held-to-maturity (fair value of \$391,191 and \$411,232 as of June 30, 2005 and December 31, 2004, respectively) Trading, at fair value	396,541 2,845	411,802 5,456	
Total investment securities	781,143	916,021	
Loans Allowance for loan losses	2,941,417 (33,552)	2,716,700 (32,108)	
Loans, net	2,907,865	2,684,592	
Mortgage loans held-for-sale, net Premises and equipment, net Goodwill Other intangible assets, net Accrued interest and other assets Cash surrender value of bank-owned life insurance, net of surrender charges Assets held for sale	8,068 53,462 29,252 4,960 57,036 84,857	5,724 51,613 30,484 5,336 57,807 82,992 387,510	
Total assets	\$ 4,094,592	\$ 4,330,376	

See accompanying notes to consolidated financial statements

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## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

### **Consolidated Balance Sheets**

(In thousands) (Unaudited)

	 June 30, 2005	De	December 31, 2004	
Liabilities and Stockholders Equity				
Liabilities:				
Deposits	\$ 2,913,417	\$	2,786,774	
Securities sold under agreements to repurchase	131,450		112,205	

	June 30, 2005	December 31, 2004
Federal funds purchased and other short-term borrowings	15,960	2,463
Subordinated debt	116,599	116,599
Long-term borrowings	593,667	661,534
Accrued interest and other liabilities	45,171	30,231
Liabilities held for sale		350,186
Total liabilities	3,816,264	4,059,992
Stockholders equity:		
Preferred stock, no par value; 50,000,000 shares authorized, no shares issued		
Common stock, \$1.00 par value; 50,000,000 shares authorized 45,233,680 and		
45,011,227 shares issued at June 30, 2005 and December 31, 2004	45,234	45,011
Additional paid-in capital	132,935	129,381
Retained earnings	176,557	146,360
Accumulated other comprehensive loss, net	(5,910)	(6,007)
Unearned compensation	(11,888)	(10,072)
Logo transpure atook	336,928	304,673
Less treasury stock, 6,550,914 and 4,824,575 shares at June 30, 2005 and December 31, 2004	(58,600)	(34,289)
Total stockholders equity	278,328	270,384
Total liabilities and stockholders equity	\$ 4,094,592	\$ 4,330,376

See accompanying notes to consolidated financial statements

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#### GOLD BANC CORPORATION, INC. AND SUBSIDIARIES Consolidated Statements of Earnings For the Three Months ended

(In thousands, except per share data)
(Unaudited)

	June 30, 2005	June 30, 2004	
Interest Income: Loans, including fees Investment securities Other	\$ 51,406 7,478 746	\$ 38,631 9,758 463	
Total interest income	59,630	48,852	
Interest Expense: Deposits Borrowings and other	19,206 9,151	14,208 7,166	

	June 30, 2005	June 30, 2004
Total interest expense	28,357	21,374
Net interest income	31,273	27,478
Provision for loan losses	4,033	1,447
Net interest income after provision for loan losses	27,240	26,031
Other income:		
Service fees	3,205	4,543
Investment trading fees and commissions	251	726
Net gains on sales of mortgage loans	379	419
Net gains (losses) on sales of securities	(1,883)	36
Gain on sales of branch facilities	34,420	3,621
Bank-owned life insurance	943	928
Gain on sale of credit card portfolio Trust fees	1 224	1,156
Other	1,224 162	1,103 846
Total other income	38,701	13,378
Other expense:		
Salaries and employee benefits	12,968	12,640
Data processing	1,676	1,916
Net occupancy expense	1,774	1,733
Depreciation and amortization expense	1,861	1,610
Professional services	1,683	1,833
Expense for the settlement of qui tam litigation, net		14,000
Other	5,575	4,151
Total other expense	25,537	37,883
Earnings from continuing operations before income taxes	40,404	1,526
Income tax expense	15,139	1,217
Net earnings	\$ 25,265	\$ 309
Net earnings per share basic	\$ 0.67	\$ 0.01
Net earnings per share diluted	\$ 0.66	\$ 0.01

See accompanying notes to consolidated financial statements

## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

#### Consolidated Statements of Earnings For the Six Months ended (In thousands, except per share data)

	June 30, 2005	June 30, 2004
Interest Income:		
Loans, including fees	\$ 99,725	\$ 79,226
Investment securities	15,384	19,090
Other	1,532	1,052
Total interest income	116,641	99,368
Interest Expense:		
Deposits	36,938	28,731
Borrowings and other	18,130	14,619
Total interest expense	55,068	43,350
Net interest income	61,573	56,018
Provision for loan losses	5,285	4,311
Net interest income after provision for loan losses	56,288	51,707
Other income:		
Service fees	6,417	8,448
Investment trading fees and commissions	1,045	1,636
Net gains on sales of mortgage loans	587	806
Net gains (losses) on sales of securities	(2,064)	137
Gain on sales of branch facilities	34,420	20,574
Gain on sale of credit card portfolio	1 077	1,156
Bank-owned life insurance Trust fees	1,877 2,506	1,958 2,242
Other	351	1,168
Total other income	45,139	38,125
Other expense:		
Salaries and employee benefits	25,876	26,592
Data processing	3,564	4,015
Net occupancy expense	3,503	3,495
Depreciation and amortization expense	3,632	3,177
Professional services	2,889	3,811
Expense for the settlement of qui tam litigation, net		14,000
Other	10,397	11,621
Total other expense	49,861	66,711
Earnings from continuing operations before income taxes	51,566	23,121
Income tax expense	18,178	8,955
Net earnings from continuing operations Net loss from discontinued operations, net of tax	33,388	14,166 (551)
Net earnings	\$ 33,388	\$ 13,615

	-	ne 30, 2005	June 30, 2004	
Net earnings from continuing operations per share basic  Net loss from discontinued operations per share basic	\$	0.87	\$	0.36 (0.01)
Net earnings per share basic	\$	0.87	\$	0.35
Net earnings from continuing operations per share diluted Net loss from discontinued operations per share diluted	\$	0.86	\$	0.36 (0.01)
Net earnings per share diluted	\$	0.86	\$	0.35

See accompanying notes to consolidated financial statements

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#### GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

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#### (Amounts in thousands) (Unaudited)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Unearned Compensation	Treasury Stock	Total
Balance at December 31, 2003	\$	44,567	122,444	132,082	(2,812)	(12,275)	(34,289)	\$ 249,717
Net earnings for the six months ended June 30, 2004 Change in unrealized gain on				13,615				13,615
available-for-sale securities					(8,257)			(8,257)
Total comprehensive income for the six months ended June 30, 2004 Exercise of 285,906 stock options Tax benefit of exercise of stock options Allocation of 150,000 shares held by Employee Stock Ownership Plan Stock-based compensation expense Dividends paid (\$0.06 per common share)		286	2,781 380 1,162 1,054	13,615	(8,257)	1,170 108		5,358 3,067 380 2,332 1,162
Dividends paid (\$0.00 per common snare)				(2,398)				(2,398)
Balance at June 30, 2004	\$	44,853	127,821	143,299	(11,069)	(10,997)	(34,289)	\$ 259,618
Balance at December 31, 2004 Net earnings for the six months ended June 30, 2005	\$	45,011	129,381	146,360 33,388	(6,007)	(10,072)	(34,289)	\$ 270,384 33,388
					230			230

Accumulated

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Other Comprehensive Income (Loss)	Unearned Compensation	Treasury Stock	Total
Amortization of unrealized loss on investment securities transferred from available-for-sale to held-to-maturity portfolio Change in unrealized gain on derivative								
financial instruments					(41)			(41)
Change in unrealized loss on								
available-for-sale securities					(92)			(92)
Total comprehensive income for the six months ended June 30, 2005 Exercise of 56,553 stock options		57	335	33,388	97			33,485 392
Tax benefit of exercise of stock options Allocation of 128,000 shares held by		31	71					71
Employee Stock Ownership Plan Acquisition of 1,726,339 shares of treasury			828			500		1,328
stock		188	2,476			(2.664)	(24,311)	(24,311)
Issuance of restricted stock grants Stock-based compensation expense		(22)	(156)			(2,664) 348		170
Dividends paid (\$0.08 per common share)		(22)	(150)	(3,191)		310		(3,191)
Balance at June 30, 2005	\$	45,234	132,935	176,557	(5,910)	(11,888)	(58,600)	\$ 278,328

See accompanying notes to consolidated financial statements.

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## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

# Consolidated Statements of Cash Flows For the Six Months Ended June 30, 2005 and 2004 (Amounts in thousands) (Unaudited)

	Jun	e 30, 2005	June	e 30, 2004
Cash flows from operating activities:				
Net earnings	\$	33,388	\$	13,615
Loss from discontinued operations				551
Adjustments to reconcile net earnings to net cash provided by				
(used in) operating activities:				
Provision for loan losses		5,285		4,311
Allocation of ESOP Shares		828		2,332
Non-cash compensation expense		739		2,087
(Gain) loss on sales of securities		2,064		(137)
Gain on sales of branches		(34,420)		(20,574)
Amortization of investment securities premiums, net of accretion		882		1,256
Depreciation and amortization		3,632		3,552
Gain on sale of mortgage loans held for sale		(587)		(806)

	June 30, 2005		June 30, 2004	
Increase in cash surrender value of bank owned life insurance Net decrease in trading securities Proceeds from sale of loans held for sale Origination of loans held for sale, net of repayments	_	(1,877) 2,611 50,341 (52,098)		(1,958) 6,132 122,673 (117,953)
Other changes: Accrued interest receivable and other assets Accrued interest payable and other liabilities Net change in operating activities of discontinued operations		1,459 14,858		(4,627) 26,631 2,724
Net cash provided by operating activities	\$	27,105	\$	39,809
Cash flows from investing activities: Net increase in loans Proceeds from sales of available for sale securities Proceeds from calls, paydowns and maturities of available for	\$	(575,091) 101,258	\$	(80,310)
sale securities Purchases of available-for-sale securities Proceeds from calls, paydowns and maturities of held to maturity		14,050 (606)		253,777 (335,112)
securities Purchases of held-to-maturity securities Net additions to premises and equipment Net decrease in assets held for sale		14,741 (8,972) 387,510		108,333 (94,583) (484)
Net decrease in liabilities held for sale Cash received (paid) in branch sales Cash received in redemption of cash surrender value of life insurance		(350,186) 75,322		(184,744) 980
Net cash used in investing activities	\$	(341,974)	\$	(332,143)
Cash flows from financing activities: Increase in deposits Net decrease (increase) in short-term borrowings Repayment of long-term borrowings Additional long-term borrowings Proceeds from issuance of common stock Tax benefit of issuance of common stock Purchase of treasury stock Dividends paid	\$	459,268 10,613 (887,950) 819,629 392 71 (24,311) (3,191)	\$	293,799 (6,711) (457,690) 429,512 3,067 380 (2,398)
Net cash provided by financing activities		374,521		259,959
Increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of period		59,652 108,297		(32,375) 117,102
Cash and cash equivalents, end of period	\$	167,949	\$	84,727
Supplemental disclosure of cash flow information: Cash paid for interest Cash paid for income taxes Transfer of investment securities available-for-sale to held-to-maturity portfolio	\$	55,915 9,122	\$	49,296 3,777 165,533

See accompanying notes to consolidated financial statements.

## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

#### 1. Basis of Presentation and Nature of Operations

The accompanying consolidated financial statements have been prepared in accordance with the instructions for Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting standards in the United States (GAAP) for complete financial statements. The consolidated financial statements should be read in conjunction with the audited financial statements included in the Company s 2004 Annual Report on Form 10-K/A, filed with the Securities and Exchange Commission on March 24, 2005 (the 2004 Annual Report). Certain reclassifications have been made to the fiscal 2004 consolidated financial statements in order to conform to the fiscal 2005 presentation. The consolidated financial statements include the accounts of Gold Banc Corporation, Inc. and its subsidiary bank and companies. All significant inter-company balances and transactions have been eliminated.

The Consolidated Balance Sheets as of June 30, 2005 and December 31, 2004 and the Consolidated Statements of Earnings, Stockholder s Equity and Comprehensive Income and Cash Flows as of and for the three and six months ended June 30, 2005 and 2004 are unaudited but include all adjustments (consisting only of normal recurring adjustments) which the Company considers necessary for a fair presentation of the Company s financial position and results of operations and cash flows for those periods. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Material estimates that are particularly susceptible to significant change in the near term relate to the allowance for loan losses. The consolidated statements of earnings for the three and six months ended June 30, 2005 are not necessarily indicative of the results to be expected for the entire year.

Gold Banc Corporation, Inc. is a bank holding company that owns and operates a community bank with branches located in Florida, Kansas, Missouri, and Oklahoma. The Company provides a full range of commercial and consumer financial services. The Company owns and operates a full-service broker/dealer and investment firm and a trust company.

#### 2. Earnings per Common Share

Basic earnings per share are based upon the weighted average number of common shares outstanding during the periods presented. Diluted earnings per share include the effects of all potentially dilutive common shares outstanding during each period. The shares used in the calculation of basic and diluted earnings per share for the three and six months ended June 30, 2005 and, 2004 are shown below (in thousands):

	For the three months ended June 30		For the six months ended June 30	
	2005	2004	2005	2004
Weighted average common shares outstanding - basic	38,992	40,031	39,413	39,896
Unallocated ESOP Shares	(1,025)	(1,256)	(1,102)	(1,275)
Total basic weighted average common shares outstanding	37,967	38,775	38,311	38,621
Stock options and unvested restricted stock	467	415	503	401
Total weighted average common shares outstanding - diluted	38,434	39,190	38,814	39,022

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The Company currently applies Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, (APB 25) and related interpretations, in accounting for its stock-based compensation plans. Accordingly, no compensation expense has been recognized for employee stock-based compensation plans other than for restricted stock and instances where vesting of option awards have been accelerated. The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards No. 148, Accounting for Stock-Based Compensation-Transition and Disclosure, (SFAS 148) an amendment of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation, (SFAS 123); therefore, no compensation expense has been recognized for the Company s employee stock options.

In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123R, Share-Based Payment, (revised 2004) (SFAS 123R). SFAS 123R requires entities to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. That cost will be recognized over the period during which an employee is required to provide service in exchange for the award, normally the vesting period. This revised statement allows entities to restate previously issued financial statements or adopt the provisions on a prospective basis. If restatement is chosen, the expense shown for prior periods will be the same amounts previously calculated and reported in their pro forma disclosures that had been required by SFAS 123. The provisions of SFAS 123R are effective for our 2006 fiscal year beginning January 1, 2006. We will continue to apply the accounting provisions of APB 25 in accounting for our stock-based compensation plans until the effective date of SFAS 123R. On March 30, 2005, the SEC released Staff Accounting Bulletin No. 107, Share Based Payments, (SAB 107), which expresses the staff is views regarding the application of SFAS 123R. The impact of adopting SFAS 123R and SAB 107 cannot be accurately estimated at this time, as it is dependent on the amount of share based awards in future periods. However, had the Company adopted SFAS 123R and SAB 107 in a prior period, the impact would approximate the proforma impact to net income (loss) and earnings (loss) per share under SFAS 123 is fair value method of accounting for employee stock plans as presented in the tables within this footnote. SFAS 123R also requires that tax benefits received in excess of recognized compensation cost be reclassified from an operating cash flow to a financing cash flow in the Consolidated Statement of Cash Flows. This change in classification will reduce net operating cash flows and increase net financing cash flows in the periods afte

The following table illustrates the effect on reported net income and earnings per share for the three and six months ended June 30, 2005 and 2004 as if we had applied the fair value method of accounting for employee stock plans as required by SFAS 123 (in thousands, except per share amounts):

For the	three	months	ended
---------	-------	--------	-------

June 30, 2005		June 30, 2004	
\$	25,265	\$	309
\$	339		638
	(453)		(855)
\$	25,151	\$	92
\$	0.67	\$	0.01
	0.67		0.00
	0.66		0.01
	0.66		0.00
	\$ \$ \$	\$ 25,265 \$ 339 (453) \$ 25,151 \$ 0.67 0.67 0.66	\$ 25,265 \$ \$ 339 \$ (453) \$ \$ 25,151 \$ \$ \$ 0.67 \$ 0.67 0.66

For the six months ended

	For the six months ended			
	June 30, 2005		June 30, 2004	
Net earnings as reported Add: Stock-based compensation included in reported	\$	33,388	\$	13,615
net income, net of related tax effects	\$	480		719
Deduct: Total stock-based employee compensation expense determined under fair-value-based method for all				
awards, net of tax		(687)		(936)
Pro forma net earnings	\$	33,181	\$	13,398
Earnings per share:				
Basic-as reported	\$	0.87	\$	0.35
Basic-pro forma		0.87		0.35
Diluted-as reported		0.86		0.35
Diluted-pro forma		0.86		0.35

The weighted-average fair value of each stock option included in the preceding pro forma amounts was estimated using a Black-Scholes option-pricing model and is amortized over the vesting period of the underlying options.

#### 3. Stock Repurchase

On October 21, 2004, the board of directors authorized the expenditure of up to \$12.0 million for the repurchase of its outstanding common stock from time to time during the ensuing twelve months in open market purchases and private transactions subject to market conditions, and as permitted by securities laws and other legal requirements. On April 18, 2005, the board of directors authorized an additional expenditure of up to \$20.0 million for the repurchase of its outstanding common stock. During the three months ended June 30, 2005, 960,225 shares of stock were repurchased at a total cost of \$13,316,080. During the six months ended June 30, 2005, 1,726,339 shares of stock have been repurchased at a total cost of \$24,310,545.

#### 4. Restricted Stock Grant

On January 19, 2005, the Company granted 156,900 shares of restricted stock and 106,600 restricted stock units pursuant to the Company s 1996 Equity Compensation Plan. On April 19, 2005, the Company granted an additional 28,200 shares of restricted stock and 18,800 restricted stock units pursuant to that plan. Compensation expense associated with these grants was \$0.3 million for the three months ended June 30, 2005 and \$0.7 million for the six months ended June 30, 2005. The restricted stock and restricted stock units vest at the end of three to five years from the date of grant provided continued employment with the Company during this period.

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#### 5. Intangible Assets and Goodwill

The following table presents information about the Company s intangible assets, which are being amortized in accordance with Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

June 30, 2005		June	30, 2004
Gross Carrying	Accumulated Amortization	Gross Carrying	Accumulated Amortization
Amount		Amount	

	June 30,	2005	June 30,	, 2004
		(In thou	usands)	
Amortized intangible assets:				
Core deposit premium	\$7,508	\$2,548	\$7,508	\$1,796
Aggregate amortization expense for the six months ended		\$375		\$375
Aggregate amortization expense for the three months ended		\$188		\$188

Estimated amortization expense (in thousands) for the years ending December 31:

2005	\$751
2006	\$751
2007	\$751
2008	\$751
2009	\$751

Goodwill from continuing operations at June 30, 2005 was \$29.3 million, compared with \$30.5 million at December 31, 2004. There was no impairment to goodwill from continuing operations recorded for the three and six months ended June 30, 2005 or 2004. Goodwill of \$1.2 million was allocated to the bank branches sold during the second quarter of 2005 (see Note 7). Goodwill of \$0.6 million was allocated to the bank branches sold during the first quarter of 2004 (see Note 7).

During 2002 and 2003, CompuNet Engineering ( CompuNet ) did not earn a majority of its revenue from providing services to financial institutions. As a result, the Company was required under the Bank Holding Company Act to divest itself of CompuNet. During the fourth quarter of 2003, the Company announced its intent to dispose of CompuNet. As a result of the expected disposition of this business, the Company recorded additional impairment charges of \$0.8 million and \$3.3 million in the third and fourth quarters of 2003 to reduce the carrying value of the net assets (including the remaining goodwill) to their fair value. The remaining goodwill of \$0.2 million was written off in the first quarter of 2004. The Company sold CompuNet on February 4, 2004.

#### 6. Comprehensive Income

Comprehensive income (loss) was \$31.9 million and (\$12.1) million for the three months ended June 30, 2005 and June 30, 2004, respectively. Comprehensive income was \$33.5 million and \$5.4 million for the six months ended June 30, 2005 and June 30, 2004, respectively. The difference between comprehensive income and net earnings presented in the consolidated statements of earnings is attributed solely to unrealized gains and losses on available-for-sale securities and derivative financial instruments. During the three months ended June 30, 2005 and June 30, 2004, the Company recorded reclassification adjustments of \$1.2 million and \$0.0 million, respectively, associated with gains and losses included in net earnings for such periods. During the six months ended June 30, 2005 and June 30, 2004, the Company recorded reclassification adjustments of \$1.3 million and \$0.1 million, respectively, associated with gains and losses included in net earnings for such periods

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#### 7. Mergers, Acquisitions, Dispositions and Consolidations

Pursuant to the Company s strategy to increase its presence in higher-growth metropolitan areas, rural branches have been sold, and the Company redeployed its capital to acquire deposits in metropolitan areas. The Company believes that the transactions described below will have a positive impact on its business, capital and liquidity.

Sale of Seven Gold Bank-Kansas branches. On September 16, 2003, the Company announced that it had entered into an agreement for the sale of seven Gold Bank-Kansas branches. An employee-investor group led by the regional Gold Bank-Kansas president in Marysville, Kansas, agreed to purchase the Gold Bank-Kansas branches. The sale of the Gold Bank-Kansas branches closed on February 13, 2004. As of the date of closing, the deposits and loans of the seven Gold Bank-Kansas branches were approximately \$333.4 million and \$193.0 million (net of allowance of \$1.8 million), respectively. Total bank premises and equipment net of accumulated depreciation was \$3.8 million. In addition,

goodwill of \$0.6 million was allocated to these branches. In connection with the sale of these branches, the Company recorded a gain of approximately \$16.2 million.

Sale of Elkhart branch. On August 28, 2003, Gold Bank-Oklahoma entered into an agreement for the sale of its branch location in Elkhart, Kansas to ColoEast Bankshares. The sale of this Gold Bank-Oklahoma branch closed on February 5, 2004. As of the date of closing, the deposits and loans of this Gold Bank-Oklahoma branch were approximately \$30.0 million and \$3.2 million, respectively. Total bank premises and equipment net of accumulated depreciation was \$0.3 million. In connection with the sale of this branch, the Company recorded a gain of approximately \$0.9 million.

Sale of CompuNet Engineering On January 15, 2004, the Company entered into a letter of understanding for the sale of its wholly-owned subsidiary, CompuNet Engineering, which provided information technology, e-commerce services and networking solutions for banks and other businesses; including the design, implementation and administration of local and wide area networks. This sale was made to Computer Source, Inc. and closed on February 4, 2004. The financial after-tax impact of CompuNet operations in 2004 until the sale resulted in a loss from discontinued operations of \$0.6 million.

Sale of Weatherford, Geary and Cordell, Oklahoma branches. On February 13, 2004, Gold Bank-Oklahoma entered into an agreement for the sale of its branch locations in Weatherford, Geary and Cordell, Oklahoma to Bank of Western Oklahoma of Elk City. The sale of these Gold Bank-Oklahoma branches closed on May 7, 2004. As of the date of closing, the deposits and loans of these Gold Bank-Oklahoma branches were approximately \$63.0 million and \$18.6 million, respectively. In connection with the sale of these branches, the Company recorded a gain of approximately \$3.6 million.

Sale of Five Gold Bank branches in Oklahoma. On January 12, 2005, Gold Bank entered into an agreement for the sale of five branch locations in Oklahoma. The sale of these Gold Bank branches closed on June 17, 2005. As of the date of closing, the deposits and loans of these Gold Bank branches were approximately \$332.6 million and \$346.0 million (net of allowance of \$1.9 million), respectively. Bank premises and equipment at the date of closing were \$4.3 million. Such were recorded as assets and liabilities held for sale as of December 31, 2004. In connection with the sale of these branches, the Company recorded a gain of approximately \$34.4 million.

#### 8. Derivative Instruments

The Company utilizes derivative financial instruments as part of its overall interest rate sensitivity management strategy to mitigate exposure to interest rate risk. The Company entered into three interest rate swap agreements implemented during 2002 with an aggregate notional amount of \$82.5 million. The interest rate swaps are derivative financial instruments and were designated as fair value hedges of subordinated debentures. Two of these swaps were called in 2003 leaving \$37.6 million outstanding during 2004. The remaining swap had a notional amount equal to the outstanding principal amount of the related subordinated debentures, together with the same payment dates, maturity date and call provisions as the related subordinated debentures. Under this swap, the Company paid interest at a variable rate equal to a spread over 90-day LIBOR, adjusted quarterly, and the Company received a fixed rate equal to the interest that it was obligated to pay on the related subordinated debentures. The remaining swap for \$37.6 million was called by the counter-party and terminated on November 1, 2004. Under this swap agreement, no payments were due between the parties and the Company recognized no gain or loss when it was called in 2004.

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In August 2003, the Company entered into seven interest-rate swap agreements with an aggregate notional amount of \$190.0 million for the purpose of effectively converting \$190.0 million of fixed-rate FHLB borrowings into floating rate obligations. These interest rate swaps are derivative financial instruments and were designated as fair value hedges of the FHLB borrowings. Each swap had a notional amount equal to the outstanding principal amount of the related FHLB borrowings, together with the same payment dates, maturity dates and call provisions as the related FHLB borrowings. Under each of the swaps, the Company paid interest at a variable rate equal to a spread over 30-day LIBOR, adjusted monthly, and the Company received a fixed rate equal to the interest that it was obligated to pay on the related FHLB borrowings. As a result of the issuance of Statement 133 Issue G25, Cash Flow Hedges: Using the First-Payments-Received Technique in Hedging the Variable Interest Payments on a Group of Non-Benchmark-Rate-Based Loans (G25) in July 2004, the Company opted to terminate these fair-value hedges on November 30, 2004, for new cash-flow hedges of pools of prime-based loans (discussed below) permitted under G25. As a result of the termination of these hedges, a cash payment of \$5.4 million was made during the three months ended December 31, 2004 to the counterparty.

On December 1, 2004, the Company entered into three interest-rate swap agreements with an aggregate notional amount of \$190.0 million for the purpose of effectively converting variable-rate, prime-based loans interest streams into fixed-rate interest streams. Pools of prime-based

loans have been designated under the swaps, the principal amount of these pools corresponding to the hedged transactions equal to 102% of the notional amount of the swaps. The formula for computing net settlements under the swaps is the same for each net settlement; that is, the fixed rate is the same throughout the term of the swap and the variable rate is the prime rate. The re-pricing dates of the swaps match those of the variable-rate assets, on which the hedged transactions are based. These interest rate swaps are derivative financial instruments and have been designated as cash-flow hedges of prime-based pools of loans. The first swap has a notional value of \$60.0 million and will effectively fix the Company s interest rate at 6.841% plus the credit spread over Prime, if any, with a maturity date of December 2009. The second swap has a notional value of \$60.0 million and will effectively fix the Company s interest rate at 7.0% plus the credit spread over Prime, if any, with a maturity date of December 2010. The third swap has a notional value of \$70.0 million and will effectively fix the Company s interest rate at 7.14% plus the credit spread over Prime, if any, with a maturity date of December 2011.

During the three months ended June 30, 2005, the Company received net cash flows of \$0.6 million from the seven prime-based pools related cash value swaps that were recorded in interest income on loans. During the six months ended June 30, 2005, the Company received net cash flows of \$1.4 million from the seven prime-based pools related cash value swaps that were recorded in interest income on loans.

During the three months ended June 30, 2004, the Company received net cash flows of \$0.5 million under the subordinated debenture related swap, and \$1.1 million on the FHLB related swaps, which were recorded as a \$1.6 million reduction of interest expense on borrowings. \$0.6 million was recorded in earnings as a gain due to hedging effectiveness during the three months ended June 30, 2004. During the six months ended June 30, 2004, the Company received net cash flows of \$1.0 million under the subordinated debenture related swap, and \$2.2 million on the FHLB related swaps, which were recorded as a \$3.2 million reduction of interest expense on borrowings. An additional \$0.2 million was recorded in earnings as a gain due to hedging ineffectiveness during the six months ended June 30, 2004.

Derivative financial instruments held by the Company for purposes of managing interest rate risk are summarized as follows:

	June 30	), 2005	December	31, 2004
	Notional Amount	Credit Exposure	Notional Amount	Credit Exposure
		(Dollars in	thousands)	
Interest rate swaps	\$ 190,000	1,090	\$ 190,000	1,300
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The notional amounts of derivative financial instruments do not represent amounts exchanged by the parties and, therefore, are not a measure of the Company s credit exposure through its use of these instruments. The credit exposure represents the accounting loss the Company would incur in the event the counterparties failed completely to perform according to the terms of the derivative financial instruments and the collateral held to support the credit exposure was of no value.

#### 9. Financial Instruments with Off-Balance-Sheet Risk

Financial instruments that represent off-balance-sheet credit risk consist of open commitments to extend credit, irrevocable letters of credit, and loans sold with recourse. Open commitments to extend credit and irrevocable letters of credit amounted to approximately \$1.139 billion at June 30, 2005. Such agreements require the Company to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained (if deemed necessary by the Company upon extension of credit) is based on management s credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant, equipment, and income-producing commercial properties. Included in this amount, the Company has also contingently guaranteed \$61.9 million in letters of credit issued through the FHLB. These letters of credit are collateralized with securities owned by the Company.

The Company processes residential home mortgage loans for sale in the secondary market. In conjunction with the sale of such loans, the Company has entered into agreements with the purchasers of the loans, setting forth certain provisions. Among those provisions is the right of the purchaser to return the loans to the Company in the event the borrower defaults within a stated period. This period ranges among the various

purchasers from between one to twelve months. The Company s exposure to credit loss in the event of default by the borrower and the return of the loan by the purchaser is represented by the difference in the amount of the loan and the recovery value of the underlying collateral.

At June 30, 2005, a liability in the amount of \$1.0 million, representing the carrying value of the guarantee obligations associated with standby letters of credit (included in the above total of open commitments), was recorded in accordance with FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, that requires recognition of the fair value of the liability related to the guarantee issued under standby letters of credit. This amount will be accreted into earnings over the life of the commitments. The contractual amount of these letters of credit, which represents the maximum potential future payments guaranteed by the Company, was \$97.0 million at June 30, 2005.

#### 10. Loss Contingencies

In the ordinary course of business, various commitments and contingent liabilities are outstanding which are not reflected in the accompanying consolidated balance sheets. Management does not expect any material losses to result from these matters.

In the ordinary course of business, the Company and its subsidiaries are routinely defendants in or parties to a number of pending and potential legal actions, including actions brought on behalf of various classes of claimants, and regulatory matters. The Company is named as a defendant in lawsuits related to Farm Service Agency loans. Claims for significant monetary damages are asserted in certain of these actions and proceedings. Due to the inherent difficulty of predicting the outcome of such matters, the Company cannot ascertain what the eventual outcome of these matters will be; however, based on current knowledge and after consultation with legal counsel, the Company does not believe that judgments or settlements, if any, arising from pending or potential legal actions or regulatory matters, either individually or in the aggregate, will have a material adverse effect on the consolidated financial position or liquidity of the Company although they could have a material effect on net income for a given period. The Company intends to defend itself vigorously against all of the claims asserted in these matters. Accordingly, no accrual for a loss contingency on this litigation has been made in the Company s consolidated financial statements, as the Company is unable to reasonably estimate a loss or range of potential loss.

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# ITEM 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following financial review presents management s discussion and analysis of our consolidated financial condition and results of operations. This review highlights the major factors affecting results of operations and any significant changes in financial condition for the three and six month periods ended June 30, 2005. This review should be read in conjunction with the consolidated financial statements and related notes appearing elsewhere in this report as well as our 2004 Annual Report on Form 10-K/A (the 2004 Annual Report ). Results of operations for the three and six month periods ended June 30, 2005 are not necessarily indicative of results to be attained for any other period.

#### **Selected Financial Data**

The following table sets forth certain financial data for the three and six month periods ended June 30, 2005 and June 30, 2004 (dollars in thousands, except per share amounts):

	Three Months Ended June 30,		Six Months Ended June 30,				
		2005	2004		2005		2004
Net earnings	\$	25,265	\$ 309	\$	33,388	\$	13,615
Net earnings per share (diluted)	\$	0.66	\$ 0.01	\$	0.86	\$	0.35
Return on average assets (annualized)		2.33%	0.03%		1.54%		0.64%
Return on equity (annualized)		38.55%	0.46%		25.32%		10.28%
Ratio of dividend to net earnings		7.86%	389.79%		9.56%		17.62%

	Three Months Ended June 30,	Six Months Ended June 30,
	At June 30, 2005	At June 30, 2004
Ratio of Stockholders equity to total assets	6.80%	6.20%

#### **Results of Operations**

Net Interest Income

Total interest income for the three months ended June 30, 2005 was \$59.6 million compared to \$48.9 million for the three months ended June 30, 2004, an increase of \$10.8 million. This increase resulted from a \$12.8 million increase in loan interest partially offset by a \$2.3 million decrease in investment security interest. The increase in interest on loans over the prior year is attributed to a significant increase in principal and increased rates. The decline on investment earnings was due to declines in the principal balances from paydowns, sales, and maturities of securities. We completed the sale of \$101.3 million of investment securities during the second quarter of 2005 with a net loss of \$2.0 million. With the average costs of short-term borrowing approaching the yield on these bonds, this strategy served to de-leverage our balance sheet, reduce reliance on Federal Home Loan Bank (FHLB) borrowings and improve margin. These available-for-sale securities were not required for pledging or other operating needs, and were sold in June at recent market highs.

Average loans (including loans held for sale) increased to \$3.2 billion for the three months ended June 30, 2005 compared to \$2.9 billion for the three months ended June 30, 2004, a 10.6% increase. This increase in loans resulted from significant loan activity in our Kansas City and Florida markets despite the sale of \$347.9 million of loans during the second quarter of 2005. Total interest income for the six months ended June 30, 2005 was \$116.6 million compared to \$99.4 million for the six months ended June 30, 2004, an increase of \$17.3 million. This increase resulted from a \$3.7 million decrease in investment security interest, which was more than offset by a \$20.5 million increase in loan interest. For the three months ended June 30, 2005, our average rate on a tax-equivalent basis for earning assets was 5.86%, an increase from 4.95% for the three months ended June 30, 2004. For the six months ended June 30, 2005, our average rate on a tax-equivalent basis for earning assets was 5.74%, an increase from 5.05% for the six months ended June 30, 2004. The increase in the average rate on earning assets primarily resulted from the increase in lending rates.

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Average earning assets were \$4.1 billion for the three months ended June 30, 2005 compared with \$4.0 billion for the three months ended June 30, 2004. Average earning assets were \$4.1 billion for the six months ended June 30, 2005 compared with \$4.0 billion for the six months ended June 30, 2004. The increase in average earning assets is attributable to our increase in loans partially offset by a decrease in securities.

Total interest expense for the three months ended June 30, 2005 was \$28.4 million, a \$7.0 million, or 32.7%, increase over the three months ended June 30, 2004. The increase was primarily due to a \$5.0 million increase in interest on deposits and a \$2.0 million increase in interest on borrowings. Total interest expense for the six months ended June 30, 2005 was \$55.1 million, an \$11.7 million, or 27.0%, increase over the six months ended June 30, 2004. The increase was primarily due to an \$8.2 million increase in interest on deposits and a \$3.5 million increase in interest on borrowings. Excluding branch sales, deposits grew \$45.4 million or 1.6% during second quarter 2005 in addition to the growth of \$81.3 million or 2.9% in the first quarter, despite a reduction in brokered certificates of deposit. Brokered certificates of deposit totaled \$406.8 million as of June 30, 2005, a \$129.8 million reduction from \$536.6 million at the end of 2004. FHLB advances were \$486.8 million at June 30, 2005, compared to \$571.9 million at December 31, 2004, an \$85.1 million reduction. This combined reduction of \$214.9 million in brokered deposits and FHLB borrowings reflects our commitment to move away from wholesale funding and to build core deposits.

For the three months ended June 30, 2005, our average cost of funds was 3.19%, an increase from 2.45% for the three months ended June 30, 2004. For the six months ended June 30, 2005, our average cost of funds was 3.08%, an increase from 2.40% for the three months ended June 30, 2004. The increase in the average cost of funds primarily relates to the increased rates paid on deposits, as well as the increased interest expense associated with our FHLB borrowings.

Net interest income was \$31.3 million for the three months ended June 30, 2005, compared to \$27.5 million for the same period in 2004, an increase of 13.8%. Net interest income was \$61.6 million for the six months ended June 30, 2005, compared to \$56.0 million for the same period in 2004, an increase of 9.9%. Our net interest margin increased from 2.80% for the three months ended June 30, 2004 to 3.08% for the three

months ended June 30, 2005 on a tax-equivalent basis. Our net interest margin increased from 2.87% for the six months ended June 30, 2004 to 3.03% for the three months ended June 30, 2005 on a tax-equivalent basis. The increase in net interest income and the increase in net interest margin was the result of the significant increase in the average balance of loans. Most of the change was attributable to volume with approximately 30% of the change due to rate increases. For the three months ended June 30, 2005 compared to the three months ended June 30, 2004, average interest bearing liabilities increased \$61.7 million compared to an increase of \$89.8 million in average interest earning assets. The difference between the increase in average interest bearing liabilities and the increase in average interest earning assets is primarily due to an increase of loans in excess of the increase in interest bearing deposits during the relevant periods. For the six months ended June 30, 2005 compared to the three months ended June 30, 2004, average interest bearing liabilities decreased \$53.9 million compared to an increase of \$91.5 million in average interest earning assets.

#### Provision/Allowance for Loan Losses

The success of a bank depends, to a significant extent, upon the quality of its assets, particularly loans. This is highlighted by the fact that net loans were 71% of our total assets as of June 30, 2005. Credit losses are inherent in the lending business. The risk of loss will vary with general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and the value of the collateral in the case of a collateralized loan, among other things.

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The allowance for loan losses totaled \$33.6 million and \$32.1 million at June 30, 2005 and December 31, 2004, respectively, and represented 1.14% and 1.03% of total loans at each date. The provision for loan losses for the three months ended June 30, 2005 was \$4.0 million compared to \$1.4 million for the three months ended June 30, 2004. The provision for loan losses for the six months ended June 30, 2005 was \$5.3 million compared to \$4.3 million for the six months ended June 30, 2004. The increase in the provision for loan losses for the current quarter from a year ago was the result of significant loan growth and additional provision that we judged to be necessary on the remaining loan portfolio as of June 30, 2005. Changes in classifications of loans as well as an increase in non-performing loans drove this increase. Net charge-offs for the three months ended June 30, 2005 were \$0.5 million compared to \$1.6 million for the three months ended June 30, 2004. Net charge-offs for the six months ended June 30, 2005 were \$1.6 million compared to \$2.3 million for the six months ended June 30, 2004. We continue to review the loan portfolios of the bank, to monitor the provision and to charge off those credits for which collection is considered to be doubtful.

We consider non-performing assets to include all non-accrual loans, other loans past due 90 days or more (as to principal and interest) and still accruing, other real estate owned, and repossessed assets. Total non-performing loans were \$25.8 million and \$15.7 million at June 30, 2005 and December 31, 2004, respectively. The \$10.1 million increase in non-performing loans can generally be attributed to the combined effect of an \$8.1 million increase in non-accrual loans due primarily to three large credits (with an associated allowance of \$0.2 million) and a \$2.1 million increase in accruing loans past due 90 days or more which was primarily due to one loan. Total non-performing loans were 0.88% and 0.51% of gross loans at June 30, 2005 and December 31, 2004, respectively. Total non-performing assets were \$29.6 million and \$19.6 million at June 30, 2005 and December 31, 2004, respectively. The increase in non-performing assets of \$10.0 million can be generally attributed to the above mentioned loan activity. Total non-performing assets were 0.72% and 0.45% of total assets at June 30, 2005 and December 31, 2004, respectively.

The allowance for loan losses is comprised of specific allowances assigned to certain classified loans and a general allowance. We continuously evaluate our allowance for loan losses to maintain an adequate level to absorb loan losses inherent in the loan portfolio. Factors contributing to the determination of specific allowances include the credit worthiness of the borrower, changes in the expected future receipt of principal and interest payments and/or changes in the value of pledged collateral. An allowance is recorded when the carrying amount of the loan exceeds the net realizable value of the collateral for certain collateral dependent loans. For purposes of determining the general allowance, the portfolio is segregated by product types to recognize differing risk profiles among categories, and then further segregated by credit grades. Each credit grade is assigned a risk factor, or allowance allocation percentage. These risk factors are multiplied by the outstanding principal balance and risk-weighted by product type to calculate the required allowance.

The allowance allocation percentages assigned to each credit grade have been developed based on an analysis of historical loss rates at our bank, adjusted for certain qualitative factors and on our management s experience. Qualitative adjustments for such things as general economic conditions, changes in credit policies and lending standards, and changes in the trend and severity of problem loans can cause the estimation of future losses to differ from past experience.

The methodology used in the periodic review of allowance adequacy, which is performed at least quarterly, is designed to be responsive to changes in actual credit losses. The changes are reflected in the general allowance and in specific allowances as the collectability of larger classified loans is continuously recalculated with new information. As our portfolio matures, historical loss ratios are being closely monitored.

We actively manage our past due and non-performing loans in our bank subsidiary in an effort to minimize credit losses, and monitor asset quality to maintain an adequate loan loss allowance. Although management believes our allowance for loan losses is adequate for the bank, the allowance may not prove sufficient to cover future loan losses. Further, although management uses the best information available to make determinations with respect to the allowance for loan losses, future adjustments may be necessary if economic conditions differ substantially from the assumptions used, or adverse developments arise with respect to non-performing or performing loans. Accordingly, the allowance for loan losses may not be adequate to cover loan losses, and significant increases to the allowance may be required in the future if economic conditions should worsen. Material additions to the allowance for loan losses would result in a decrease of our net earnings and capital.

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#### Other Income

For the three months ended June 30, 2005, other income was \$38.7 million compared to \$13.4 million for the three months ended June 30, 2004, an increase of \$25.3 million, or 189.3%. The net increase resulted primarily from gains on the sale of branch facilities of \$34.4 million in the second quarter of 2005 compared to gains of \$3.6 million on branch sales, which oc