

TITAN INTERNATIONAL INC  
Form 10-Q  
August 04, 2016

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarterly Period Ended: June 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-12936

TITAN INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Delaware 36-3228472

(State of Incorporation) (I.R.S. Employer Identification No.)

2701 Spruce Street, Quincy, IL 62301

(Address of principal executive offices, including Zip Code)

(217) 228-6011

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate the number of shares of Titan International, Inc. outstanding: 54,046,512 shares common stock, \$0.0001 par value, as of July 20, 2016.

TITAN INTERNATIONAL, INC.

TABLE OF CONTENTS

	Page
<u>Part I. Financial Information</u>	
<u>Item 1. Financial Statements (Unaudited)</u>	
<u>Consolidated Condensed Statements of Operations for the Three and Six Months Ended June 30, 2016 and 2015</u>	<u>1</u>
<u>Consolidated Condensed Statements of Comprehensive Income (Loss) for the Three and Six Months Ended June 30, 2016 and 2015</u>	<u>2</u>
<u>Consolidated Condensed Balance Sheets as of June 30, 2016, and December 31, 2015</u>	<u>3</u>
<u>Consolidated Condensed Statement of Changes in Equity for the Six Months Ended June 30, 2016</u>	<u>4</u>
<u>Consolidated Condensed Statements of Cash Flows for the Six Months Ended June 30, 2016 and 2015</u>	<u>5</u>
<u>Notes to Consolidated Condensed Financial Statements</u>	<u>6</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>26</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>39</u>
<u>Item 4. Controls and Procedures</u>	<u>39</u>
<u>Part II. Other Information</u>	
<u>Item 1. Legal Proceedings</u>	<u>41</u>
<u>Item 1A. Risk Factors</u>	<u>41</u>
<u>Item 6. Exhibits</u>	<u>41</u>
<u>Signatures</u>	<u>42</u>

---

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## TITAN INTERNATIONAL, INC.

## CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

(All amounts in thousands, except per share data)

	Three months ended		Six months ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Net sales	\$330,214	\$376,067	\$652,008	\$778,126
Cost of sales	285,139	325,014	575,045	684,279
Gross profit	45,075	51,053	76,963	93,847
Selling, general and administrative expenses	36,302	37,848	71,364	73,522
Research and development expenses	2,714	2,779	5,193	5,865
Royalty expense	2,109	2,895	4,403	6,120
Income (loss) from operations	3,950	7,531	(3,997)	8,340
Interest expense	(7,982)	(8,642)	(16,494)	(17,398)
Foreign exchange gain	2,182	3,647	7,005	9,613
Other income	3,049	3,259	6,954	5,576
Income (loss) before income taxes	1,199	5,795	(6,532)	6,131
Provision for income taxes	3,648	1,515	4,652	2,911
Net income (loss)	(2,449)	4,280	(11,184)	3,220
Net loss attributable to noncontrolling interests	(550)	(2,491)	(133)	(3,783)
Net income (loss) attributable to Titan	(1,899)	6,771	(11,051)	7,003
Redemption value adjustment	(1,900)	2,580	(7,108)	(350)
Net income (loss) applicable to common shareholders	\$(3,799)	\$9,351	\$(18,159)	\$6,653
Earnings per common share:				
Basic	\$(.07)	\$.17	\$(.34)	\$.12
Diluted	\$(.07)	\$.17	\$(.34)	\$.12
Average common shares and equivalents outstanding:				
Basic	53,884	53,686	53,869	53,674
Diluted	53,884	59,489	53,869	53,858
Dividends declared per common share:	\$.005	\$.005	\$.010	\$.010

See accompanying Notes to Consolidated Financial Statements.



## TITAN INTERNATIONAL, INC.

## CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(All amounts in thousands)

	Three months ended	
	June 30,	
	2016	2015
Net income (loss)	\$(2,449)	\$4,280
Currency translation adjustment, net	4,346	4,436
Pension liability adjustments, net of tax of \$(133) and \$(706), respectively	448	1,488
Comprehensive income	2,345	10,204
Net comprehensive income (loss) attributable to redeemable and noncontrolling interests	706	(1,904 )
Comprehensive income attributable to Titan	\$1,639	\$12,108

  

	Six months ended	
	June 30,	
	2016	2015
Net income (loss)	\$(11,184)	\$3,220
Currency translation adjustment, net	21,931	(40,950 )
Pension liability adjustments, net of tax of \$(304) and \$(806), respectively	735	1,497
Comprehensive income (loss)	11,482	(36,233 )
Net comprehensive income (loss) attributable to redeemable and noncontrolling interests	6,106	(4,917 )
Comprehensive income (loss) attributable to Titan	\$5,376	\$(31,316)

See accompanying Notes to Consolidated Financial Statements.

2

---

TITAN INTERNATIONAL, INC.  
CONSOLIDATED CONDENSED BALANCE SHEETS  
(All amounts in thousands, except share data)

	June 30, 2016 (unaudited)	December 31, 2015
Assets		
Current assets		
Cash and cash equivalents	\$207,238	\$200,188
Accounts receivable, net	196,718	177,389
Inventories	273,744	269,791
Prepaid and other current assets	72,352	62,633
Total current assets	750,052	710,001
Property, plant and equipment, net	449,472	450,020
Deferred income taxes	7,158	5,967
Other assets	101,790	104,242
Total assets	\$1,308,472	\$1,270,230
Liabilities		
Current liabilities		
Short-term debt	\$89,038	\$31,222
Accounts payable	145,568	123,154
Other current liabilities	122,252	115,721
Total current liabilities	356,858	270,097
Long-term debt	414,570	475,443
Deferred income taxes	16,852	14,509
Other long-term liabilities	86,180	88,324
Total liabilities	874,460	848,373
Redeemable noncontrolling interest	100,777	77,174
Equity		
Titan stockholders' equity		
Common stock (\$0.0001 par value, 120,000,000 shares authorized, 55,253,092 issued, 53,984,344 outstanding)	—	—
Additional paid-in capital	481,930	497,008
Retained earnings	37,746	49,297
Treasury stock (at cost, 1,268,748 and 1,339,583 shares, respectively)	(11,784 )	(12,420 )
Treasury stock reserved for deferred compensation	(1,075 )	(1,075 )
Accumulated other comprehensive loss	(171,324 )	(187,751 )
Total Titan stockholders' equity	335,493	345,059
Noncontrolling interests	(2,258 )	(376 )
Total equity	333,235	344,683
Total liabilities and equity	\$1,308,472	\$1,270,230

See accompanying Notes to Consolidated Financial Statements.

3

---



TITAN INTERNATIONAL, INC.  
CONSOLIDATED CONDENSED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)  
(All amounts in thousands, except share data)

	Number of common shares	Additional paid-in capital	Retained earnings	Treasury stock	Treasury stock reserved for deferred compensation	Accumulated other comprehensive income (loss)	Total Titan Equity	Noncontrolling interest	Total Equity
Balance January 1, 2016	53,913,509	\$497,008	\$49,297	\$(12,420)	\$(1,075)	\$(187,751)	\$345,059	\$(376)	\$344,683
Net loss *			(11,051)				(11,051)	(1,665)	(12,716)
Currency translation adjustment, net of tax *						19,183	19,183	(177)	19,006
Pension liability adjustments, net of tax						735	735		735
Dividends on common stock			(540)				(540)		(540)
Restricted stock awards	8,750	(79)		79			—		—
Acquisition of additional interest		(8,548)	40			(3,491)	(11,999)	(40)	(12,039)
Redemption value adjustment		(7,108)					(7,108)		(7,108)
Stock-based compensation		931					931		931
Issuance of treasury stock under 401(k) plan	62,085	(274)		557			283		283
Balance June 30, 2016	53,984,344	\$481,930	\$37,746	\$(11,784)	\$(1,075)	\$(171,324)	\$335,493	\$(2,258)	\$333,235

\* Net loss excludes \$1,532 of net gain attributable to redeemable noncontrolling interest. Currency translation adjustment excludes \$2,924 of currency translation related to redeemable noncontrolling interest.

See accompanying Notes to Consolidated Financial Statements.

4

---

TITAN INTERNATIONAL, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)  
(All amounts in thousands)

	Six months ended	
	June 30,	
	2016	2015
Cash flows from operating activities:		
Net income (loss)	\$(11,184 )	\$3,220
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	30,615	36,604
Deferred income tax provision	600	(5,602 )
Stock-based compensation	931	1,339
Excess tax benefit from stock-based compensation	—	538
Issuance of treasury stock under 401(k) plan	283	304
Foreign currency translation loss	6,740	9,366
(Increase) decrease in assets:		
Accounts receivable	(9,789 )	(37,149 )
Inventories	5,258	8,721
Prepaid and other current assets	(7,583 )	2,868
Other assets	(1,318 )	(688 )
Increase (decrease) in liabilities:		
Accounts payable	15,007	4,423
Other current liabilities	3,523	(1,988 )
Other liabilities	(3,411 )	(14,114 )
Net cash provided by operating activities	29,672	7,842
Cash flows from investing activities:		
Capital expenditures	(18,050 )	(22,505 )
Other	1,294	2,708
Net cash used for investing activities	(16,756 )	(19,797 )
Cash flows from financing activities:		
Proceeds from borrowings	1,559	13,239
Payment on debt	(10,248 )	(8,517 )
Proceeds from exercise of stock options	—	144
Excess tax benefit from stock-based compensation	—	(538 )
Dividends paid	(540 )	(538 )
Net cash provided by (used for) financing activities	(9,229 )	3,790
Effect of exchange rate changes on cash	3,363	(5,802 )
Net increase (decrease) in cash and cash equivalents	7,050	(13,967 )
Cash and cash equivalents, beginning of period	200,188	201,451
Cash and cash equivalents, end of period	\$207,238	\$187,484
Supplemental information:		
Interest paid	\$16,510	\$20,063
Income taxes paid, net of refunds received	\$3,367	\$(884 )

See accompanying Notes to Consolidated Financial Statements.

5

---

TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

1. ACCOUNTING POLICIES

In the opinion of Titan International, Inc. (Titan or the Company), the accompanying unaudited consolidated condensed financial statements contain all adjustments, which are normal and recurring in nature and necessary for a fair statement of the Company's financial position as of June 30, 2016, and the results of operations and cash flows for the three and six months ended June 30, 2016 and 2015.

Accounting policies have continued without significant change and are described in the Description of Business and Significant Accounting Policies contained in the Company's 2015 Annual Report on Form 10-K. These interim financial statements have been prepared pursuant to the Securities and Exchange Commission's rules for Form 10-Q's and, therefore, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2015 Annual Report on Form 10-K.

Sales

Sales and revenues are presented net of sales taxes and other related taxes.

Fair value of financial instruments

The Company records all financial instruments, including cash and cash equivalents, accounts receivable, notes receivable, accounts payable, and other accruals at cost, which approximates fair value due to their short term or stated rates. Investments in marketable equity securities are recorded at fair value. The 6.875% senior secured notes due 2020 (senior secured notes) and 5.625% convertible senior subordinated notes due 2017 (convertible notes) are carried at cost of \$395.4 million and \$60.0 million at June 30, 2016, respectively. The fair value of the senior secured notes at June 30, 2016, as obtained through an independent pricing source, was approximately \$348.0 million.

Cash dividends

The Company declared cash dividends of \$.005 and \$.010 per share of common stock for each of the three and six months ended June 30, 2016 and 2015. The second quarter 2016 cash dividend of \$.005 per share of common stock was paid July 15, 2016, to stockholders of record on June 30, 2016.

Use of estimates

The policies utilized by the Company in the preparation of the financial statements conform to accounting principles generally accepted in the United States of America and require management to make estimates, assumptions and judgments that affect the reported amount of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from these estimates and assumptions.

Recently issued accounting standards

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, "Revenue from Contracts with Customers (Topic 606)." This update supersedes the revenue recognition requirements in Topic 605, Revenue Recognition. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This guidance also

requires disclosure about the nature, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The amendments in this update were deferred by ASU No. 2015-14, "Revenue from Contracts with Customers (Topic 606) Deferral of Effective Date", and are now effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. The Company will adopt the guidance in the year beginning on January 1, 2018, and is currently assessing the impact that adopting this new accounting guidance will have on the Company's consolidated financial statements.

TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

In April 2016, the FASB issued ASU No. 2016-10, "Identifying Performance Obligations and Licensing." This ASU clarifies the following aspects of Topic 606: identifying performance obligations and the licensing implementation guidance. In May 2016, the FASB issued ASU No. 2016-12, "Narrow-Scope Improvements and Practical Expedients." This ASU affects only narrow aspects of Topic 606 related to: assessing the collectability criterion; presentation of sales tax; noncash consideration; and contract modifications and completed contracts at transition. The amendments in these updates affect the guidance in ASU 2014-09, and the effective dates are the same as those for ASU No. 2014-09.

In April 2015, the FASB issued ASU No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs." This update amends existing guidance to require that debt issuance costs related to a recognized debt liability be presented on the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The amendments in this update were effective for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. As a result of adopting this update, \$5.0 million of debt issuance cost was reclassified from other long-term assets to long-term debt as of December 31, 2015.

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)." This update was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The amendments in this update are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is currently assessing the impact that adopting this new accounting guidance will have on the Company's consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-07, "Simplifying the Transition to Equity Method of Accounting." This update eliminates the requirement to retroactively adopt the equity method of accounting when an investment qualifies for use of the equity method as a result of the increase in the level of ownership. The amendments in this update are effective for fiscal years, including interim periods within those years, beginning after December 15, 2016. Early application is permitted. The Company is currently assessing the impact that adopting this new accounting guidance will have on the Company's consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, "Improvements to Employee Share-Based Payment Accounting." This update involves several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The amendments in this update are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted in any interim or annual period. The Company is currently assessing the impact that adopting this new accounting guidance will have on the Company's consolidated financial statements.

#### Reclassification

Certain amounts from prior years have been reclassified to conform to the current year's presentation. The Company has implemented new technology resources which allow for more accurate segregation of sales and profit by segment. The previous year segment information has been updated to be consistent.

## 2. ACCOUNTS RECEIVABLE

Edgar Filing: TITAN INTERNATIONAL INC - Form 10-Q

Accounts receivable consisted of the following (amounts in thousands):

	June 30, 2016	December 31, 2015
Accounts receivable	\$201,014	\$ 181,916
Allowance for doubtful accounts	(4,296 )	(4,527 )
Accounts receivable, net	\$ 196,718	\$ 177,389

Accounts receivable are reduced by an allowance for doubtful accounts which is based on historical losses.

7

---



TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

### 3. INVENTORIES

Inventories consisted of the following (amounts in thousands):

	June 30, 2016	December 31, 2015
Raw material	\$72,516	\$ 85,490
Work-in-process	31,582	31,866
Finished goods	171,261	158,997
	275,359	276,353
Adjustment to LIFO (1,615 )	(6,562 )	
	\$273,744	\$ 269,791

Inventories are valued at lower of cost or market. The majority of inventories are valued under the first-in, first-out (FIFO) method or average cost method. At June 30, 2016, approximately 7% of the Company's inventories were valued under the last-in, first-out (LIFO) method compared to 8% at December 31, 2015.

### 4. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment, net consisted of the following (amounts in thousands):

	June 30, 2016	December 31, 2015
Land and improvements	\$46,017	\$ 46,776
Buildings and improvements	234,649	241,666
Machinery and equipment	568,519	540,549
Tools, dies and molds	106,618	102,723
Construction-in-process	40,695	36,500
	996,498	968,214
Less accumulated depreciation (547,026 )	(518,194 )	
	\$449,472	\$ 450,020

Depreciation on fixed assets for the six months ended June 30, 2016 and 2015, totaled \$28.9 million and \$34.0 million, respectively.

Included in the total building and improvements are capital leases of \$3.1 million and \$3.7 million at June 30, 2016, and December 31, 2015, respectively. Included in the total of machinery and equipment are capital leases of \$28.2 million and \$33.0 million at June 30, 2016, and December 31, 2015, respectively.

As a result of continued downturns in the Company's markets and operating loss, the Company determined in the second quarter of 2016 that events and circumstances indicated that the carrying value of fixed assets at the Bryan, Ohio, location may not be recoverable. Certain fixed assets were reviewed for recoverability. No impairment was identified.



TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

## 5. INTANGIBLE ASSETS

The components of intangible assets consisted of the following (amounts in thousands):

	Weighted Average Useful Lives (in Years)	June 30, 2016	December 31, 2015
Amortizable intangible assets:			
Customer relationships	11.2	\$13,671	\$ 13,413
Patents, trademarks and other	8.3	14,278	13,237
Total at cost		27,949	26,650
Less accumulated amortization		(10,377 )	(8,852 )
		\$17,572	\$ 17,798

Amortization related to intangible assets for the six months ended June 30, 2016 and 2015, totaled \$1.1 million and \$1.8 million, respectively. Intangible assets are included as a component of other assets in the Consolidated Condensed Balance Sheet.

The estimated aggregate amortization expense at June 30, 2016, is as follows (amounts in thousands):

July 1 - December 31, 2016	\$1,228
2017	2,153
2018	2,153
2019	2,153
2020	2,153
Thereafter	7,732
	\$17,572

## 6. WARRANTY

Changes in the warranty liability consisted of the following (amounts in thousands):

	2016	2015
Warranty liability, January 1	\$23,120	\$28,144
Provision for warranty liabilities	3,373	5,558
Warranty payments made	(6,205 )	(7,171 )
Warranty liability, June 30	\$20,288	\$26,531

The Company provides limited warranties on workmanship of its products in all market segments. The majority of the Company's products have a limited warranty that ranges from zero to ten years, with certain products being prorated after the first year. The Company calculates a provision for warranty expense based on past warranty experience. Warranty accruals are included as a component of other current liabilities on the Consolidated Condensed Balance Sheets.



TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

7. REVOLVING CREDIT FACILITY AND LONG-TERM DEBT

Long-term debt consisted of the following (amounts in thousands):

	June 30, 2016		
	Principal Balance	Unamortized Discount	Net Carrying Amount
6.875% senior secured notes due 2020	\$400,000	\$ (4,623 )	\$395,377
5.625% convertible senior subordinated notes due 2017	60,161	(167 )	59,994
Titan Europe credit facilities	38,818	—	38,818
Other debt	8,017	—	8,017
Capital leases	1,402	—	1,402
Total debt	508,398	(4,790 )	503,608
Less amounts due within one year	89,205	(167 )	89,038
Total long-term debt	\$419,193	\$ (4,623 )	\$414,570

	December 31, 2015		
	Principal Balance	Unamortized Discount	Net Carrying Amount
6.875% senior secured notes due 2020	\$400,000	\$ (4,640 )	\$395,360
5.625% convertible senior subordinated notes due 2017	60,161	(321 )	59,840
Titan Europe credit facilities	38,059	—	38,059
Other debt	11,531	—	11,531
Capital leases	1,875	—	1,875
Total debt	511,626	(4,961 )	506,665
Less amounts due within one year	31,222	—	31,222
Total long-term debt	\$480,404	\$ (4,961 )	\$475,443

Aggregate maturities of long-term debt at June 30, 2016, were as follows (amounts in thousands):

July 1 - December 31, 2016	\$28,801
2017	71,082
2018	4,952
2019	1,978
2020	401,499
Thereafter	86
	\$508,398

6.875% senior secured notes due 2020

The Company's 6.875% senior secured notes (senior secured notes) are due October 2020. These notes are secured by the land and buildings of the following subsidiaries of the Company: Titan Tire Corporation, Titan Tire Corporation of Bryan, Titan Tire Corporation of Freeport, and Titan Wheel Corporation of Illinois.



TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

5.625% convertible senior subordinated notes due 2017

The Company's 5.625% convertible senior subordinated notes (convertible notes) are due January 2017. The initial base conversion rate for the convertible notes is 93.0016 shares of Titan common stock per \$1,000 principal amount of convertible notes, equivalent to an initial base conversion price of approximately \$10.75 per share of Titan common stock. If the price of Titan common stock at the time of determination exceeds the base conversion price, the base conversion rate will be increased by an additional number of shares (up to 9.3002 shares of Titan common stock per \$1,000 principal amount of convertible notes) as determined pursuant to a formula described in the indenture. The base conversion rate will be subject to adjustment in certain events. See the indenture incorporated by reference to the Company's most recent Form 10-K for additional information.

Titan Europe credit facilities

The Titan Europe credit facilities contain borrowings from various institutions totaling \$38.8 million at June 30, 2016. Maturity dates on this debt range from less than one year to nine years and interest rates range from 5% to 6.9%. The Titan Europe facilities are secured by the assets of its subsidiaries in Italy, Spain, Germany and Brazil.

Revolving credit facility

The Company's \$150 million revolving credit facility (credit facility) with agent Bank of America, N.A. has a December 2017 termination date and is collateralized by the accounts receivable and inventory of certain Titan domestic subsidiaries. Titan's availability under this domestic facility may be less than \$150 million as a result of eligible accounts receivable and inventory balances at certain of its domestic subsidiaries. At June 30, 2016, the amount available was \$47.4 million as a result of the outstanding letters of credit and the Company's decrease in sales, which impacted both accounts receivable and inventory balances. During the first six months of 2016 and at June 30, 2016, there were no borrowings under the credit facility.

Other debt

Titan Brazil has working capital loans for the Sao Paulo, Brazil manufacturing facility totaling \$6.9 million at June 30, 2016. Maturity dates on this debt range from less than one year to two years and interest rates range from 5.5% to 8%.

## 8. DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses financial derivatives to mitigate its exposure to volatility in foreign currency exchange rates. These derivative financial instruments are recognized at fair value. The Company has not designated these financial instruments as hedging instruments. Any gain or loss on the re-measurement of the fair value is recorded as an offset to currency exchange gain/loss. For the three months ended June 30, 2016, the Company recorded currency exchange gain of \$0.5 million related to these derivatives. For the six months ended June 30, 2016, the Company recorded currency exchange gain of \$0.7 million related to these derivatives.

## 9. REDEEMABLE NONCONTROLLING INTEREST

The Company has a shareholders' agreement with One Equity Partners (OEP) and the Russian Direct Investment Fund (RDIF) which was used for the acquisition of Voltyre-Prom, a leading producer of agricultural and industrial tires in Volgograd, Russia. The agreement contains a settlement put option which is exercisable July through December of 2018 and may require Titan to purchase the shares of OEP and RDIF, with cash or Titan common stock, at a value set

by the agreement. The value set by the agreement is the greater of: the aggregate of the investment of the selling party and an amount representing an internal rate of return of 8%; or the last twelve months of EBITDA times 5.5 less net debt times the ownership percentage. The value of the redeemable noncontrolling interest has been recorded at the aggregate of the investment of the selling party and an amount representing an internal rate of return of 8%, which is currently greater.

The redemption features of the settlement put option are not solely within the Company's control and the noncontrolling interest is presented as redeemable noncontrolling interest separately from total equity in the Consolidated Balance Sheet at the redemption value of the settlement put option. If the redemption value is greater than the carrying value of the noncontrolling interest, the increase is adjusted directly to retained earnings of the affected entity, or additional paid-in capital if there are no available retained earnings applicable to the redeemable noncontrolling interest.



## TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

In the first quarter of 2016, the Company acquired \$25 million of additional shares in the consortium owning Voltyre-Prom, increasing Titan's ownership to 43% from 30%. The acquisition of shares was transacted through the conversion of an intercompany note previously held by Titan. As a result of the ownership change, the balance of the redeemable noncontrolling interest increased by \$12 million which is comprised of a \$3.5 million reclassification of currency translation and an \$8.5 million reclassification of other equity.

The following is a reconciliation of redeemable noncontrolling interest as of June 30, 2016 and 2015 (amounts in thousands):

	2016	2015
Balance at January 1	\$77,174	\$71,192
Reclassification as a result of ownership change	12,039	—
Income attributable to redeemable noncontrolling interest	1,532	37
Currency translation	2,924	(1,068 )
Redemption value adjustment	7,108	350
Balance at June 30	\$100,777	\$70,511

This obligation approximates the cost if all remaining shares were purchased by the Company on June 30, 2016, and is presented in the Consolidated Condensed Balance Sheet in redeemable noncontrolling interest, which is treated as mezzanine equity.

## 10. LEASE COMMITMENTS

The Company leases certain buildings and equipment under operating leases. Certain lease agreements provide for renewal options, fair value purchase options, and payment of property taxes, maintenance and insurance by the Company.

At June 30, 2016, future minimum rental commitments under noncancellable operating leases with initial terms of at least one year were as follows (amounts in thousands):

July 1 - December 31, 2016	\$2,909
2017	3,279
2018	2,032
2019	1,588
2020	1,074
Thereafter	449
Total future minimum lease payments	\$11,331

At June 30, 2016, the Company had assets held as capital leases with a net book value of \$7.6 million included in property, plant and equipment. Total future capital lease obligations relating to these leases are as follows (amounts in thousands):

July 1 - December 31, 2016	\$615
2017	441
2018	196
2019	128
2020	20
Thereafter	2

Total future capital lease obligation payments	1,402
Less amount representing interest	(28 )
Present value of future capital lease obligation payments	\$1,374

## TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

## 11. EMPLOYEE BENEFIT PLANS

The Company has three frozen defined benefit pension plans covering certain employees or former employees of three U.S. subsidiaries. The Company also has pension plans covering certain employees of several foreign subsidiaries. The Company also sponsors a number of defined contribution plans in the U.S. and at foreign subsidiaries. The Company contributed approximately \$1.9 million to the pension plans during the six months ended June 30, 2016, and expects to contribute approximately \$2.3 million to the pension plans during the remainder of 2016.

The components of net periodic pension cost consisted of the following (amounts in thousands):

	Three months ended		Six months ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Service cost	\$206	\$179	\$312	\$172
Interest cost	1,233	1,306	2,470	1,224
Expected return on assets	(1,395)	(1,531)	(2,788)	(1,519)
Amortization of unrecognized prior service cost	34	34	68	34
Amortization of net unrecognized loss	762	729	1,527	729
Net periodic pension cost	\$840	\$717	\$1,589	\$640

## 12. VARIABLE INTEREST ENTITIES

The Company holds a variable interest in three joint ventures for which the Company is the primary beneficiary. Two of the joint ventures operate distribution facilities which primarily distribute mining products. One of these facilities is located in Canada and the other is located in Australia. The Company's variable interest in these joint ventures relates to sales of Titan product to these entities, consigned inventory and working capital loans. The third joint venture is the consortium which owns Voltyre-Prom, a leading producer of agricultural and industrial tires in Volgograd, Russia. Titan is acting as operating partner with responsibility for Voltyre-Prom's daily operations. The Company has also provided working capital loans to Voltyre-Prom.

As the primary beneficiary of these variable interest entities (VIEs), the entities' assets, liabilities and results of operations are included in the Company's consolidated financial statements. The other equity holders' interests are reflected in "Net loss attributable to noncontrolling interests" in the Consolidated Condensed Statements of Operations and "Noncontrolling interests" in the Consolidated Condensed Balance Sheets.

## TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

The following table summarizes the carrying amount of the entities' assets and liabilities included in the Company's Consolidated Condensed Balance Sheets at June 30, 2016 and December 31, 2015 (amounts in thousands):

	June 30, December 31,	
	2016	2015
Cash and cash equivalents	\$ 16,472	\$ 9,245
Inventory	10,866	7,993
Other current assets	8,722	13,763
Property, plant and equipment, net	27,430	25,181
Other noncurrent assets	5,313	5,179
Total assets	\$ 68,803	\$ 61,361
Current liabilities	\$ 15,178	\$ 12,850
Noncurrent liabilities	4,377	2,865
Total liabilities	\$ 19,555	\$ 15,715

All assets in the above table can only be used to settle obligations of the consolidated VIE to which the respective assets relate. Liabilities are nonrecourse obligations. Amounts presented in the table above are adjusted for intercompany eliminations.

## 13. ROYALTY EXPENSE

The Company has trademark license agreements with Goodyear to manufacture and sell certain farm tires under the Goodyear name. These agreements cover sales in North America, Latin America, Europe, the Middle East, Africa, Russia and other Commonwealth of Independent States countries. The North American and Latin American farm tire royalties were prepaid through March 2018 as a part of the 2011 Goodyear Latin American farm tire acquisition. The Company also has a trademark license agreement with Goodyear to manufacture and sell certain non-farm tire products in Latin America. Royalty expenses recorded were \$2.1 million and \$2.9 million for the quarters ended June 30, 2016 and 2015, respectively. Royalty expenses were \$4.4 million and \$6.1 million for the six months ended June 30, 2016 and 2015, respectively.

## 14. OTHER INCOME

Other income consisted of the following (amounts in thousands):

	Three months ended		Six months ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Gain on sale of assets	\$—	\$58	\$2,342	\$57
Wheels India Limited equity income	1,152	867	1,649	860
Interest income	842	956	1,253	1,564
Building rental income	609	258	971	498
Discount amortization on prepaid royalty	320	472	779	1,083
Other income (expense)	126	648	(40)	1,514

\$3,049 \$3,259 \$6,954 \$5,576

TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements  
(Unaudited)

15. INCOME TAXES

The Company recorded income tax expense of \$3.6 million and \$1.5 million for the quarters ended June 30, 2016 and 2015, respectively. For the six months ended June 30, 2016 and 2015, the Company recorded income tax expense of \$4.7 million and \$2.9 million. The Company's effective income tax rate was 304% and 26% for the quarters ended June 30, 2016 and 2015, and (71%) and 47% for the six months ended June 30, 2016 and 2015, respectively.

The Company's 2016 income tax expense and rate differs from the amount of income tax determined by applying the U.S. Federal income tax rate to pre-tax income primarily as a result of U.S. and certain foreign jurisdictions that incurred a full valuation allowance on deferred tax assets created by current year projected losses. In addition, tax expense was recorded on certain profitable foreign jurisdictions that included non-deductible expenses for tax purposes.

The Company's 2015 income tax expense and rate differs from the amount of income tax determined by applying the U.S. Federal income tax rate to pre-tax income primarily as a result of certain foreign jurisdictions that incurred a full valuation allowance on deferred tax assets created by current year projected losses and foreign income taxed in the U.S. offset by net discrete benefits related to a U.S. check the box election and tax law enactments. In addition, the Company's high effective tax rate is driven by a modest or almost break even consolidated pre-tax accounting income for the period.

The Company continues to monitor the realization of its deferred tax assets and assess the need for a valuation allowance. The Company analyzes available positive and negative evidence to determine if a valuation allowance is needed based on the weight of the evidence. This objectively verifiable evidence includes profit and loss positions and weighs this analysis to determine if a valuation allowance is needed. This process requires management to make estimates, assumptions and judgments that are uncertain in nature. The Company has established valuation allowances on U.S. and certain foreign jurisdictions and continues to monitor and assess potential valuation allowances in all its jurisdictions.

The Company is involved in various tax matters, some of which the outcome is uncertain. These audits may result in the assessment of additional taxes that are subsequently resolved with authorities or potentially through the courts. The IRS issued an audit report on July 15, 2016 for the tax years 2010 through 2014 and a notice of proposed adjustment. Although the Company believes that it will ultimately be successful in defending these matters, a settlement of 10% of the proposed adjustment would result in \$0.6 million of additional tax liability.

TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

## 16. EARNINGS PER SHARE

Earnings per share (EPS) were as follows (amounts in thousands, except per share data):

	Three months ended		Six months ended	
	June 30, 2016	2015	June 30, 2016	2015
Net income (loss) attributable to Titan	\$(1,899)	\$6,771	\$(11,051)	\$7,003
Redemption value adjustment	(1,900 )	2,580	(7,108 )	(350 )
Net income (loss) applicable to common shareholders	(3,799 )	9,351	(18,159 )	6,653
Effect of convertible notes	—	609	—	—
Net income (loss) applicable to common shareholders and assumed conversions	\$(3,799)	\$9,960	\$(18,159)	\$6,653
Determination of Shares:				
Weighted average shares outstanding (basic)	53,884	53,686	53,869	53,674
Effect of stock options/trusts	—	208	—	184
Effect of convertible notes	—	5,595	—	—
Weighted average shares outstanding (diluted)	53,884	59,489	53,869	53,858
Earnings per share:				
Basic	(0.07 )	0.17	(0.34 )	0.12
Diluted	(0.07 )	0.17	(0.34 )	0.12

The effect of stock options/trusts has been excluded for the three and six months ended June 30, 2016, as the effect would have been antidilutive. The weighted average share amount excluded was 0.3 million for the three months ended June 30, 2016 and 0.2 million for the six months ended June 30, 2016.

The effect of convertible notes has been excluded for the three months ended June 30, 2016, and the six months ended June 30, 2016 and 2015, as the effect would have been antidilutive. The weighted average share amount excluded for convertible notes totaled 5.6 million shares for the three months ended June 30, 2016, and the six months ended June 30, 2016 and 2015.

## 17. LITIGATION

The Company is a party to routine legal proceedings arising out of the normal course of business. Although it is not possible to predict with certainty the outcome of these unresolved legal actions or the range of possible loss, the Company believes at this time that none of these actions, individually or in the aggregate, will have a material adverse effect on the consolidated financial condition, results of operations or cash flows of the Company. However, due to the difficult nature of predicting unresolved and future legal claims, the Company cannot anticipate or predict the material adverse effect on its consolidated financial condition, results of operations or cash flows as a result of efforts to comply with or its liabilities pertaining to legal judgments.





TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

## 18. SEGMENT INFORMATION

The table below presents information about certain operating results of segments for the three and six months ended June 30, 2016 and 2015 (amounts in thousands):

	Three months ended		Six months ended	
	June 30, 2016	2015	June 30, 2016	2015
Revenues from external customers				
Agricultural	\$ 146,715	\$ 175,150	\$ 299,540	\$ 368,878
Earthmoving/construction	141,029	153,277	272,733	311,803
Consumer	42,470	47,640	79,735	97,445
	\$ 330,214	\$ 376,067	\$ 652,008	\$ 778,126
Gross profit				
Agricultural	\$ 24,051	\$ 28,809	\$ 43,328	\$ 51,617
Earthmoving/construction	15,589	15,766	25,367	28,723
Consumer	5,435	6,478	8,268	13,507
	\$ 45,075	\$ 51,053	\$ 76,963	\$ 93,847
Income (loss) from operations				
Agricultural	\$ 15,706	\$ 19,847	\$ 27,063	\$ 33,014
Earthmoving/construction	4,487	3,988	3,820	4,706
Consumer	1,631	2,519	886	5,966
Corporate	(17,874 )	(18,823 )	(35,766 )	(35,346 )
Income (loss) from operations	3,950	7,531	(3,997 )	8,340
Interest expense	(7,982 )	(8,642 )	(16,494 )	(17,398 )
Foreign exchange gain	2,182	3,647	7,005	9,613
Other income, net	3,049	3,259	6,954	5,576
Income (loss) before income taxes	\$ 1,199	\$ 5,795	\$ (6,532 )	\$ 6,131

Assets by segment were as follows (amounts in thousands):

	June 30, 2016	December 31, 2015
Total assets		
Agricultural	\$ 427,236	\$ 426,498
Earthmoving/construction	471,147	432,616
Consumer	136,180	137,227
Unallocated corporate	273,909	273,889
	\$ 1,308,472	\$ 1,270,230

TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

## 19. FAIR VALUE MEASUREMENTS

Accounting standards for fair value measurements establish a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers are defined as:

Level 1 – Quoted prices in active markets for identical instruments.

Level 2 – Inputs other than quoted prices in active markets that are either directly or indirectly observable.

Level 3 – Unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Assets and liabilities measured at fair value on a recurring basis consisted of the following (amounts in thousands):

	June 30, 2016				December 31, 2015			
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Contractual obligation investments	\$8,969	\$8,969	\$—	\$—	\$9,480	\$9,480	\$—	\$—
Derivative financial instruments asset	709	—	709	—	66	—	66	—
Preferred stock	250	—	—	250	250	—	—	250
Derivative financial instruments liability	—	—	—	—	(8 )	—	(8 )	—
Total	\$9,928	\$8,969	\$709	\$250	\$9,788	\$9,480	\$58	\$250

The following table presents the changes during the periods presented in Titan's Level 3 investments that are measured at fair value on a recurring basis (amounts in thousands):

	Preferred stock
Balance at December 31, 2015	\$ 250
Total realized and unrealized gains and losses	—
Balance as of June 30, 2016	\$ 250

## 20. RELATED PARTY TRANSACTIONS

The Company sells products and pays commissions to companies controlled by persons related to the chief executive officer of the Company. The related party is Mr. Fred Taylor, Mr. Maurice Taylor's brother. The companies which Mr. Fred Taylor is associated with that do business with Titan include the following: Blackstone OTR, LLC; FBT Enterprises; and OTR Wheel Engineering. Sales of Titan products to these companies were approximately \$0.2 million and \$0.5 million for the for the three and six months ended June 30, 2016, respectively, as compared to \$0.8 million and \$1.5 million for the three and six months ended June 30, 2015, respectively. Titan had trade receivables due from these companies of approximately \$0.0 million at June 30, 2016, and approximately \$0.4 million at December 31, 2015. Sales commissions paid to above companies were approximately \$0.4 million and \$1.0 million for each of the three and six months ended June 30, 2016, respectively, as compared to \$0.5 million and \$1.1 million for the three and six months ended June 30, 2015, respectively.

Mr. Fred Taylor is also associated with Green Carbon, Inc. Titan owns 60% and Green Carbon, Inc. owns 10% in Titan Tire Reclamation Corporation, which is located in Alberta Canada. Titan had purchases from Green Carbon, Inc. of \$2.1 million for the three and six months ended June 30, 2015. Titan has made no purchases is 2016.

In July 2013, the Company entered into a Shareholders' Agreement between One Equity Partners (OEP) and the Russian Direct Investment Fund (RDIF) to acquire Voltyre-Prom, a leading producer of agricultural and industrial tires located in Volgograd, Russia. Mr. Richard M. Cashin, a director of the Company, is President of OEP which owns 21.4% of the joint venture. The Shareholder's agreement contains a settlement put option which may require the Company to purchase shares from OEP and RDIF at a value set by the agreement. See Note 9 for additional information.

TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

The Company has a 34.2% equity stake in Wheels India Limited, a company incorporated in India and listed on the National Stock Exchange in India. The Company has a 19.5% equity stake in Titan-Yuxiang Wheel (Liuzhou) Co., Ltd, a company incorporated in China. The Company has a 49% equity stake in Central Iowa Training and Enrichment Center, LLC, a commercial building located in Boone, IA.

## 21. ACCUMULATED OTHER COMPREHENSIVE LOSS

Accumulated other comprehensive loss consisted of the following (amounts in thousands):

	Currency Translation Adjustments	Unrecognized Losses and Prior Service Cost	Total
Balance at April 1, 2016	\$ (148,429 )	\$ (26,434 )	\$ (174,863 )
Currency translation adjustments	3,091	—	3,091
Defined benefit pension plan entries:			
Amortization of unrecognized losses and prior service cost, net of tax of \$(133)		448	448
Balance at June 30, 2016	\$ (145,338 )	\$ (25,986 )	\$ (171,324 )
	Currency Translation Adjustments	Unrecognized Losses and Prior Service Cost	Total
Balance at January 1, 2016	\$ (161,030 )	\$ (26,721 )	\$ (187,751 )
Currency translation adjustments	19,183	—	19,183
Defined benefit pension plan entries:			
Amortization of unrecognized losses and prior service cost, net of tax of \$(304)	—	735	735
Reclassification as a result of ownership change	(3,491 )		(3,491 )
Balance at June 30, 2016	\$ (145,338 )	\$ (25,986 )	\$ (171,324 )

## 22. SUBSIDIARY GUARANTOR FINANCIAL INFORMATION

The Company's 6.875% senior secured notes due 2020 and 5.625% convertible senior subordinated notes are guaranteed by the following 100% owned subsidiaries of the Company: Titan Tire Corporation, Titan Tire Corporation of Bryan, Titan Tire Corporation of Freeport, and Titan Wheel Corporation of Illinois. The note guarantees are full and unconditional, joint and several obligations of the guarantors. The guarantees of the guarantor subsidiaries are subject to release in limited circumstances only upon the occurrence of certain customary conditions. See the indenture incorporated by reference to the Company's most recent Form 10-K for additional information. The following condensed consolidating financial statements are presented using the equity method of accounting. Certain sales and marketing expenses recorded by non-guarantor subsidiaries have not been allocated to the guarantor subsidiaries.



TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Operations For the Three Months Ended June 30, 2016				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 126,140	\$ 204,074	\$ —	\$ 330,214
Cost of sales	77	104,378	180,684	—	285,139
Gross profit (loss)	(77 )	21,762	23,390	—	45,075
Selling, general and administrative expenses	2,969	15,787	17,546	—	36,302
Research and development expenses	—	677	2,037	—	2,714
Royalty expense	125	1,080	904	—	2,109
Income (loss) from operations	(3,171 )	4,218	2,903	—	3,950
Interest expense	(7,811 )	—	(171 )	—	(7,982 )
Intercompany interest income (expense)	363	—	(363 )	—	—
Foreign exchange gain	—	204	1,978	—	2,182
Other income	245	74	2,730	—	3,049
Income (loss) before income taxes	(10,374 )	4,496	7,077	—	1,199
Provision (benefit) for income taxes	(648 )	1,674	2,622	—	3,648
Equity in earnings of subsidiaries	7,277	—	(200 )	(7,077 )	—
Net income (loss)	(2,449 )	2,822	4,255	(7,077 )	(2,449 )
Net loss noncontrolling interests	—	—	(550 )	—	(550 )
Net income (loss) attributable to Titan	\$(2,449)	\$ 2,822	\$ 4,805	\$ (7,077 )	\$(1,899 )

(Amounts in thousands)	Consolidating Condensed Statements of Operations For the Three Months Ended June 30, 2015				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 173,334	\$ 202,733	\$ —	\$ 376,067
Cost of sales	207	141,328	183,479	—	325,014
Gross profit (loss)	(207 )	32,006	19,254	—	51,053
Selling, general and administrative expenses	2,617	16,757	18,474	—	37,848
Research and development expenses	—	805	1,974	—	2,779
Royalty expense	—	1,832	1,063	—	2,895
Income (loss) from operations	(2,824 )	12,612	(2,257 )	—	7,531
Interest expense	(8,094 )	(1 )	(547 )	—	(8,642 )
Intercompany interest income (expense)	248	—	(248 )	—	—
Foreign exchange gain (loss)	(1,425 )	(80 )	5,152	—	3,647
Other income	1,032	83	2,144	—	3,259
Income (loss) before income taxes	(11,063 )	12,614	4,244	—	5,795
Provision (benefit) for income taxes	(5,787 )	4,796	2,506	—	1,515
Equity in earnings of subsidiaries	9,556	—	3,535	(13,091 )	—

Edgar Filing: TITAN INTERNATIONAL INC - Form 10-Q

Net income (loss)	4,280	7,818	5,273	(13,091	) 4,280
Net loss noncontrolling interests	—	—	(2,491	) —	(2,491 )
Net income (loss) attributable to Titan	\$4,280	\$ 7,818	\$ 7,764	\$ (13,091	) \$ 6,771

20

---

TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Operations For the Six Months Ended June 30, 2016				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 270,174	\$ 381,834	\$ —	\$ 652,008
Cost of sales	572	229,524	344,949	—	575,045
Gross profit (loss)	(572 )	40,650	36,885	—	76,963
Selling, general and administrative expenses	5,351	32,473	33,540	—	71,364
Research and development expenses	—	1,445	3,748	—	5,193
Royalty expense	417	2,276	1,710	—	4,403
Income (loss) from operations	(6,340 )	4,456	(2,113 )	—	(3,997 )
Interest expense	(16,094 )	—	(400 )	—	(16,494 )
Intercompany interest income (expense)	652	—	(652 )	—	—
Foreign exchange gain	—	203	6,802	—	7,005
Other income	608	158	6,188	—	6,954
Income (loss) before income taxes	(21,174 )	4,817	9,825	—	(6,532 )
Provision (benefit) for income taxes	(270 )	1,865	3,057	—	4,652
Equity in earnings of subsidiaries	9,720	—	(2,206 )	(7,514 )	—
Net income (loss)	(11,184 )	2,952	4,562	(7,514 )	(11,184 )
Net loss noncontrolling interests	—	—	(133 )	—	(133 )
Net income (loss) attributable to Titan	\$(11,184)	\$ 2,952	\$ 4,695	\$ (7,514 )	\$(11,051 )

(Amounts in thousands)	Consolidating Condensed Statements of Operations For the Six Months Ended June 30, 2015				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$—	\$ 367,307	\$ 410,819	\$ —	\$ 778,126
Cost of sales	438	309,279	374,562	—	684,279
Gross profit (loss)	(438 )	58,028	36,257	—	93,847
Selling, general and administrative expenses	5,251	32,136	36,135	—	73,522
Research and development expenses	—	1,805	4,060	—	5,865
Royalty expense	—	3,756	2,364	—	6,120
Income (loss) from operations	(5,689 )	20,331	(6,302 )	—	8,340
Interest expense	(16,209 )	(1 )	(1,188 )	—	(17,398 )
Intercompany interest income (expense)	390	—	(390 )	—	—
Foreign exchange gain (loss)	3,090	(421 )	6,944	—	9,613
Other income	1,914	45	3,617	—	5,576
Income (loss) before income taxes	(16,504 )	19,954	2,681	—	6,131
Provision (benefit) for income taxes	(3,398 )	7,489	(1,180 )	—	2,911
Equity in earnings of subsidiaries	16,326	—	3,372	(19,698 )	—
Net income (loss)	3,220	12,465	7,233	(19,698 )	3,220



Edgar Filing: TITAN INTERNATIONAL INC - Form 10-Q

Net loss noncontrolling interests	—	—	(3,783	) —	(3,783	)
Net income (loss) attributable to Titan	\$3,220	\$ 12,465	\$ 11,016	\$ (19,698	) \$ 7,003	

21

---

TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Comprehensive Income (Loss)				
	For the Three Months Ended June 30, 2016				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$(2,449)	\$ 2,822	\$ 4,255	\$(7,077 )	\$(2,449 )
Currency translation adjustment, net	4,346	—	4,346	(4,346 )	4,346
Pension liability adjustments, net of tax	448	734	(447 )	(287 )	448
Comprehensive income (loss)	2,345	3,556	8,154	(11,710 )	2,345
Net comprehensive income attributable to redeemable and noncontrolling interests	—	—	706	—	706
Comprehensive income (loss) attributable to Titan	\$2,345	\$ 3,556	\$ 7,448	\$(11,710 )	\$ 1,639

(Amounts in thousands)	Consolidating Condensed Statements of Comprehensive Income (Loss)				
	For the Three Months Ended June 30, 2015				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$4,280	\$ 7,818	\$ 5,273	\$(13,091 )	\$ 4,280
Currency translation adjustment, net	4,436	—	4,436	(4,436 )	4,436
Pension liability adjustments, net of tax	1,488	427	1,061	(1,488 )	1,488
Comprehensive income (loss)	10,204	8,245	10,770	(19,015 )	10,204
Net comprehensive loss attributable to redeemable and noncontrolling interests	—	—	(1,904 )	—	(1,904 )
Comprehensive income (loss) attributable to Titan	\$10,204	\$ 8,245	\$ 12,674	\$(19,015 )	\$ 12,108

(Amounts in thousands)	Consolidating Condensed Statements of Comprehensive Income (Loss)				
	For the Six Months Ended June 30, 2016				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$(11,184)	\$ 2,952	\$ 4,562	\$(7,514 )	\$(11,184 )
Currency translation adjustment, net	21,931	—	(21,931 )	21,931	21,931
Pension liability adjustments, net of tax	735	1,469	(734 )	(735 )	735
Comprehensive income (loss)	11,482	4,421	(18,103 )	13,682	11,482
Net comprehensive income attributable to redeemable and noncontrolling interests	—	—	6,106	—	6,106
Comprehensive income (loss) attributable to Titan	\$11,482	\$ 4,421	\$(24,209 )	\$ 13,682	\$ 5,376



TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Comprehensive Income				
	(Loss)				
	For the Six Months Ended June 30, 2015				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$3,220	\$ 12,465	\$ 7,233	\$ (19,698 )	\$ 3,220
Currency translation adjustment, net	(40,950 )	—	(40,950 )	40,950	(40,950 )
Pension liability adjustments, net of tax	1,497	854	643	(1,497 )	1,497
Comprehensive income (loss)	(36,233 )	13,319	(33,074 )	19,755	(36,233 )
Net comprehensive loss attributable to redeemable and noncontrolling interests	—	—	(4,917 )	—	(4,917 )
Comprehensive income (loss) attributable to Titan	\$(36,233)	\$ 13,319	\$ (28,157 )	\$ 19,755	\$ (31,316 )

(Amounts in thousands)	Consolidating Condensed Balance Sheets				
	June 30, 2016				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Cash and cash equivalents	\$135,227	\$ 4	\$ 72,007	\$—	\$ 207,238
Accounts receivable, net	(6 )	54,413	142,311	—	196,718
Inventories	—	69,592	204,152	—	273,744
Prepaid and other current assets	8,879	22,197	41,276	—	72,352
Total current assets	144,100	146,206	459,746	—	750,052
Property, plant and equipment, net	6,198	130,394	312,880	—	449,472
Investment in subsidiaries	750,948	—	95,657	(846,605 )	—
Other assets	24,825	1,118	83,005	—	108,948
Total assets	\$926,071	\$ 277,718	\$ 951,288	\$ (846,605 )	\$ 1,308,472
<b>Liabilities and Stockholders' Equity</b>					
Short-term debt	\$59,994	\$—	\$ 29,044	\$—	\$ 89,038
Accounts payable	1,549	14,075	129,944	—	145,568
Other current liabilities	28,377	36,855	57,020	—	122,252
Total current liabilities	89,920	50,930	216,008	—	356,858
Long-term debt	395,377	—	19,193	—	414,570
Other long-term liabilities	28,977	18,711	55,344	—	103,032
Intercompany accounts	67,758	(293,862 )	226,104	—	—
Redeemable noncontrolling interest	—	—	100,777	—	100,777
Titan stockholders' equity	344,039	501,939	336,120	(846,605 )	335,493
Noncontrolling interests	—	—	(2,258 )	—	(2,258 )
Total liabilities and stockholders' equity	\$926,071	\$ 277,718	\$ 951,288	\$ (846,605 )	\$ 1,308,472



TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

(Amounts in thousands)	Consolidating Condensed Balance Sheets December 31, 2015				
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Cash and cash equivalents	\$142,401	\$ 4	\$ 57,783	\$—	\$200,188
Accounts receivable, net	—	59,933	117,456	—	177,389
Inventories	—	81,993	187,798	—	269,791
Prepaid and other current assets	11,101	21,133	30,399	—	62,633
Total current assets	153,502	163,063	393,436	—	710,001
Property, plant and equipment, net	8,015	138,351	303,654	—	450,020
Investment in subsidiaries	724,676	—	98,660	(823,336 )	—
Other assets	29,180	1,181	79,848	—	110,209
Total assets	\$915,373	\$ 302,595	\$ 875,598	\$(823,336 )	\$1,270,230
<b>Liabilities and Stockholders' Equity</b>					
Short-term debt	\$—	\$—	\$ 31,222	\$—	\$31,222
Accounts payable	2,215	12,386	108,553	—	123,154
Other current liabilities	30,466	41,818	43,437	—	115,721
Total current liabilities	32,681	54,204	183,212	—	270,097
Long-term debt	455,200	—	20,243	—	475,443
Other long-term liabilities	29,881	20,628	52,324	—	102,833
Intercompany accounts	52,552	(271,930 )	219,378	—	—
Redeemable noncontrolling interest	—	—	77,174	—	77,174
Titan stockholders' equity	345,059	499,693	323,643	(823,336 )	345,059
Noncontrolling interests	—	—	(376 )	—	(376 )
Total liabilities and stockholders' equity	\$915,373	\$ 302,595	\$ 875,598	\$(823,336 )	\$1,270,230

TITAN INTERNATIONAL, INC.  
Notes to Consolidated Condensed Financial Statements  
(Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Cash Flows For the Six Months Ended June 30, 2016			
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidated
Net cash provided by (used for) operating activities	\$(7,085 )	\$ 4,255	\$ 32,502	\$ 29,672
Cash flows from investing activities:				
Capital expenditures	451	(4,304 )	(14,197 )	(18,050 )
Other, net	—	49	1,245	1,294
Net cash provided by (used for) investing activities	451	(4,255 )	(12,952 )	(16,756 )
Cash flows from financing activities:				
Proceeds from borrowings	—	—	1,559	1,559
Payment on debt	—	—	(10,248 )	(10,248 )
Dividends paid	(540 )	—	—	(540 )
Net cash used for financing activities	(540 )	—	(8,689 )	(9,229 )
Effect of exchange rate change on cash	—	—	3,363	3,363
Net increase (decrease) in cash and cash equivalents	(7,174 )	—	14,224	7,050
Cash and cash equivalents, beginning of period	142,401	4	57,783	200,188
Cash and cash equivalents, end of period	\$ 135,227	\$ 4	\$ 72,007	\$ 207,238

(Amounts in thousands)	Consolidating Condensed Statements of Cash Flows For the Six Months Ended June 30, 2015			
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidated
Net cash provided by (used for) operating activities	\$(478)	\$ 2,769	\$ 5,551	\$ 7,842
Cash flows from investing activities:				
Capital expenditures	(412 )	(2,799 )	(19,294 )	(22,505 )
Other, net	—	30	2,678	2,708
Net cash used for investing activities	(412 )	(2,769 )	(16,616 )	(19,797 )
Cash flows from financing activities:				
Proceeds from borrowings	—	—	13,239	13,239
Payment on debt	—	—	(8,517 )	(8,517 )
Proceeds from exercise of stock options	144	—	—	144
Excess tax benefit from stock-based compensation	(538 )	—	—	(538 )
Dividends paid	(538 )	—	—	(538 )
Net cash provided by (used for) financing activities	(932 )	—	4,722	3,790
Effect of exchange rate change on cash	—	—	(5,802 )	(5,802 )
Net decrease in cash and cash equivalents	(1,822)	—	—	—