TITAN INTERNATIONAL INC Form 10-Q April 26, 2010

**UNITED STATES** 

### SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
 SECURITIES EXCHANGE ACT OF 1934

For Quarterly Period Ended: March 31, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-12936

TITAN INTERNATIONAL, INC.

(Exact name of Registrant as specified in its Charter)
Illinois 36-3228472
(State of Incorporation) (I.R.S. Employer Identification No.)

2701 Spruce Street, Quincy, IL 62301 (Address of principal executive offices, including Zip Code)

(217) 228-6011 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Shares Outstanding at

Class April 22, 2010

Common stock, no par value per

share 35,289,584

#### TITAN INTERNATIONAL, INC.

#### TABLE OF CONTENTS

| Part I.  | Financial Information   | Page  |
|----------|---|-------|
|          |   |       |
| Item 1.  | Financial Statements (Unaudited)  |       |
|          | Consolidated Condensed Statements of Operations for the Three Months Ended March 31, 2010 and 2009            | 1     |
|          | Consolidated Condensed Balance Sheets as of March 31, 2010, and December 31, 2009                             | 2     |
|          | Consolidated Condensed Statement of Changes in Stockholders' Equity for the Three Months Ended March 31, 2010 | 3     |
|          | Consolidated Condensed Statements of Cash Flows for the Three Months Ended March 31, 2010 and 2009            | 4     |
|          | Notes to Consolidated Condensed Financial Statements  | 5-15  |
| Item 2.  | Management's Discussion and Analysis of Financial Condition and Results of Operations                         | 16-27 |
| Item 3.  | Quantitative and Qualitative Disclosures About Market<br>Risk   | 28    |
| Item 4.  | Controls and Procedures   | 28    |
| Part II. | Other Information   |       |
| Item 1.  | Legal Proceedings   | 29    |
| Item 1A. | Risk Factors  | 29    |
| Item 6.  | Exhibits  | 29    |
|          | Signatures  | 29    |

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### TITAN INTERNATIONAL, INC.

#### CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

(Amounts in thousands, except earnings per share data)

|  | Three months ended |            |  |
|--|--------------------|------------|--|
|  | March 31,          |            |  |
|  | 2010               | 2009       |  |
| Net sales                                    | \$196,448          | \$232,604  |  |
| Cost of sales                                | 170,361            | 202,541    |  |
| Gross profit                                 | 26,087             | 30,063     |  |
| Selling, general and administrative expenses | 11,809             | 12,528     |  |
| Research and development expenses            | 2,027              | 999        |  |
| Royalty expense                              | 2,121              | 2,459      |  |
| Income from operations                       | 10,130             | 14,077     |  |
| Interest expense                             | (7,056             | ) (3,944 ) |  |
| Other income                                 | 333                | 1,409      |  |
| Income before income taxes                   | 3,407              | 11,542     |  |
| Provision for income taxes                   | 1,329              | 4,501      |  |
| Net income                                   | \$2,078            | \$7,041    |  |
| Earnings per common share:                   |                    |            |  |
| Basic  | \$.06              | \$.20      |  |
| Diluted                                      | .06                | .20        |  |
| Average common shares outstanding:           |                    |            |  |
| Basic  | 34,772             | 34,624     |  |
| Diluted                                      | 35,329             | 35,177     |  |

See accompanying Notes to Consolidated Condensed Financial Statements.

1

### TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

(Amounts in thousands, except share data)

| Assets  |    | March 31,<br>2010 | Г  | December 31,<br>2009 |  |
|---|----|-------------------|----|----------------------|--|
| Current assets  |    |                   |    |                      |  |
| Cash and cash equivalents   | \$ | 215,215           | \$ | 229,182              |  |
| Accounts receivable   |    | 102,302           |    | 67,513               |  |
| Inventories   |    | 129,598           |    | 110,136              |  |
| Deferred income taxes   |    | 9,833             |    | 11,108               |  |
| Prepaid and other current assets  |    | 24,178            |    | 27,277               |  |
| Total current assets  |    | 481,126           |    | 445,216              |  |
| Property, plant and equipment, net                                      |    | 249,304           |    | 254,461              |  |
| Deferred income taxes   |    | 7,396             |    | 7,253                |  |
| Other assets  |    | 27,402            |    | 29,533               |  |
| Total assets  | \$ | 765,228           | \$ | 736,463              |  |
| Liabilities and Stockholders' Equity                                    |    |                   |    |                      |  |
| Current liabilities   |    |                   |    |                      |  |
| Accounts payable  | \$ | 46,678            | \$ | 24,246               |  |
| Other current liabilities   |    | 50,039            |    | 45,826               |  |
| Total current liabilities   |    | 96,717            |    | 70,072               |  |
| Long-term debt  |    | 366,300           |    | 366,300              |  |
| Other long-term liabilities   |    | 38,576            |    | 38,138               |  |
| Total liabilities   |    | 501,593           |    | 474,510              |  |
| Total Habilities  |    | 301,393           |    | 474,510              |  |
| Stockholders' equity  |    |                   |    |                      |  |
| Common stock (no par, 120,000,000 shares authorized, 37,475,288 issued) |    | 30                |    | 30                   |  |
| Additional paid-in capital  |    | 299,512           |    | 299,519              |  |
| Retained earnings   |    | 18,279            |    | 16,377               |  |
| Treasury stock (at cost, 2,199,778 and 2,214,347 shares, respectively)  |    | (20,144           | )  | (20,274)             |  |
| Treasury stock reserved for contractual obligations                     |    | (5,393            | )  | (5,393)              |  |
| Accumulated other comprehensive loss                                    |    | (28,649           | )  | (28,306)             |  |
| Total stockholders' equity  |    | 263,635           |    | 261,953              |  |
| Total liabilities and stockholders' equity                              | \$ | 765,228           | \$ | 736,463              |  |
| rotal haomaes and stockholders equity                                   | Ψ  | 103,220           | Ψ  | 750,705              |  |

See accompanying Notes to Consolidated Condensed Financial Statements.

# TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) (Amounts in thousands, except share data)

|                                       | Number of common shares | Common<br>Stock | Additional<br>paid-in<br>capital | Retained earnings | Treasury<br>stock |             | Accumulate<br>other<br>comprehensi<br>income<br>(loss) |   | Total    |   |
|---------------------------------------|-------------------------|-----------------|----------------------------------|-------------------|-------------------|-------------|--|---|----------|---|
| Balance January 1,                    |                         |                 |                                  |                   |                   |             |  |   |          |   |
| 2010                                  | #35,260,941             | \$30            | \$ 299,519                       | \$16,377          | \$(20,274)        | \$ (5,393)  | \$ (28,306)  | ) | \$261,95 | 3 |
| Comprehensive income:                 |                         |                 |                                  |                   |                   |             |  |   |          |   |
| Net income                            |                         |                 |                                  | 2,078             |                   |             |  |   | 2,078    |   |
| Pension liability adjustments, net of |                         |                 |                                  |                   |                   |             |  |   |          |   |
| tax<br>Unrealized loss on             |                         |                 |                                  |                   |                   |             | 575  |   | 575      |   |
| investment, net of                    |                         |                 |                                  |                   |                   |             |  |   |          |   |
| tax                                   |                         |                 |                                  |                   |                   |             | (918   | ) | (918     | ) |
| Comprehensive income                  |                         |                 |                                  |                   |                   |             |  |   | 1,735    |   |
| Dividends on common stock             |                         |                 |                                  | (176              | )                 |             |  |   | (176     | ) |
| Issuance of treasury stock            |                         |                 |                                  | (170 )            |                   |             |  |   | (170     |   |
| under 401(k) plan                     | 14,569                  |                 | (7)                              |                   | 130               |             |  |   | 123      |   |
| Balance March 31,                     |                         |                 |                                  |                   |                   |             |  |   |          |   |
| 2010                                  | #35,275,510             | \$30            | \$ 299,512                       | \$18,279          | \$(20,144)        | \$ (5,393 ) | \$ (28,649   | ) | \$263,63 | 5 |

See accompanying Notes to Consolidated Condensed Financial Statements.

3

# TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED) (Amounts in thousands)

|   | Three months ended March 31, |   |         |   |
|---|------------------------------|---|---------|---|
|   | 2010 200                     |   |         |   |
| Cash flows from operating activities:           |                              |   |         |   |
| Net income                                      | \$2,078                      |   | \$7,041 |   |
| Adjustments to reconcile net income to net cash |                              |   |         |   |
| provided by operating activities:               |                              |   |         |   |
| Depreciation and amortization                   | 9,281                        |   | 7,966   |   |
| Deferred income tax provision                   | 1,275                        |   | 0       |   |
| Gain on senior note repurchase                  | 0                            |   | (1,398  | ) |
| Excess tax benefit from stock options exercised | 0                            |   | (67     | ) |
| Issuance of treasury stock under 401(k) plan    | 123                          |   | 136     |   |
| (Increase) decrease in assets:                  |                              |   |         |   |
| Accounts receivable                             | (34,789                      | ) | 729     |   |
| Inventories                                     | (19,462                      | ) | (20,325 | ) |
| Prepaid and other current assets                | 3,099                        |   | 1,802   |   |
| Other assets                                    | 46                           |   | 25      |   |
| Increase (decrease) in liabilities:             |                              |   |         |   |
| Accounts payable                                | 22,432                       |   | (11,586 | ) |
| Other current liabilities                       | 4,413                        |   | (243    | ) |
| Other liabilities                               | 1,365                        |   | 1,916   |   |
| Net cash used for operating activities          | (10,139                      | ) | (14,004 | ) |
|   |                              |   |         |   |
| Cash flows from investing activities:           |                              |   |         |   |
| Capital expenditures                            | (3,508                       | ) | (19,933 | ) |
| Acquisition of shares of Titan Europe Plc       | 0                            |   | (2,399) | ) |
| Other   | 42                           |   | 12      |   |
| Net cash used for investing activities          | (3,466                       | ) | (22,320 | ) |
|   |                              |   |         |   |
| Cash flows from financing activities:           |                              |   |         |   |
| Repurchase of senior notes                      | 0                            |   | (4,726  | ) |
| Proceeds from exercise of stock options         | 0                            |   | 800     |   |
| Excess tax benefit from stock options exercised | 0                            |   | 67      |   |
| Payment of financing fees                       | (186                         | ) | (1,070  | ) |
| Dividends paid                                  | (176                         | ) | (175    | ) |
| Net cash used for financing activities          |                              | ) | (5,104  | ) |
|   | ·                            |   |         |   |