First American Financial Corp Form 10-Q April 26, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-34580

# FIRST AMERICAN FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

**Incorporated in Delaware** (State or other jurisdiction of

26-1911571 (I.R.S. Employer

incorporation or organization)

Identification No.)

1 First American Way, Santa Ana, California (Address of principal executive offices) 92707-5913 (Zip Code)

(714) 250-3000

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, a accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

#### APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY

#### PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes "No"

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

On April 23, 2013, there were 108,180,740 shares of common stock outstanding.

## FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

## INFORMATION INCLUDED IN REPORT

| PART I:  | FINANCIAL INFORMATION   |    |
|----------|---|----|
| Item 1.  | Financial Statements (unaudited)  |    |
|          | A. Condensed Consolidated Balance Sheets as of March 31, 2013 and December 31, 2012                             | 4  |
|          | B. Condensed Consolidated Statements of Income for the three months ended March 31, 2013 and 2012               | 5  |
|          | C. Condensed Consolidated Statements of Comprehensive Income for the three months ended March 31, 2013 and 2012 | 6  |
|          | D. Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012           | 7  |
|          | E. Condensed Consolidated Statement of Stockholders Equity for the three months ended March 31, 2013            | 8  |
|          | F. Notes to Condensed Consolidated Financial Statements   | Ģ  |
| Item 2.  | Management s Discussion and Analysis of Financial Condition and Results of Operations                           | 33 |
| Item 3.  | Quantitative and Qualitative Disclosures About Market Risk  | 41 |
| Item 4.  | Controls and Procedures   | 41 |
| PART II: | OTHER INFORMATION   |    |
| Item 1.  | <u>Legal Proceedings</u>  | 42 |
| Item 1A. | Risk Factors  | 45 |
| Item 6.  | Exhibits  | 50 |

2

Items 2 through 5 of Part II have been omitted because they are not applicable with respect to the current reporting period.

THE HOLDING OF AND EXPECTED CASH FLOWS FROM DEBT SECURITIES AND ASSUMPTIONS RELATING THERETO:

EXPECTED PENSION PLAN AND SUPPLEMENTAL BENEFIT PLAN CONTRIBUTIONS AND RETURNS;

THE EFFECT OF LAWSUITS, REGULATORY EXAMINATIONS AND INVESTIGATIONS AND OTHER LEGAL PROCEEDINGS ON THE COMPANY S FINANCIAL CONDITION, RESULTS OF OPERATIONS OR CASH FLOWS;

FUTURE ACTIONS TO BE TAKEN IN CONNECTION WITH THE COMPANY S REVIEW OF ITS AGENCY RELATIONSHIPS;

THE REALIZATION OF TAX BENEFITS ASSOCIATED WITH CERTAIN LOSSES AND UNRECOGNIZED TAX BENEFIT ESTIMATES;

FUTURE PAYMENT OF DIVIDENDS;

THE SUFFICIENCY OF THE COMPANY S RESOURCES TO SATISFY OPERATIONAL CASH REQUIREMENTS; AND

THE LIKELIHOOD OF CHANGES IN EXPECTED ULTIMATE LOSSES AND CORRESPONDING LOSS RATES AND CLAIM RESERVES.

ARE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED, AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. THESE FORWARD-LOOKING STATEMENTS MAY CONTAIN THE WORDS BELIEVE, ANTICIPATE, EXPECT, PLAN, PREDICT, ESTIMATE, PROJECT, WILL BE, WILL CONTINUE, WILL LIKELY RESULT, OR OTHER SIMILAR WORDS AND PHRASES.

RISKS AND UNCERTAINTIES EXIST THAT MAY CAUSE RESULTS TO DIFFER MATERIALLY FROM THOSE SET FORTH IN THESE FORWARD-LOOKING STATEMENTS. FACTORS THAT COULD CAUSE THE ANTICIPATED RESULTS TO DIFFER FROM THOSE DESCRIBED IN THE FORWARD-LOOKING STATEMENTS INCLUDE:

INTEREST RATE FLUCTUATIONS;

CHANGES IN THE PERFORMANCE OF THE REAL ESTATE MARKETS;

**VOLATILITY IN THE CAPITAL MARKETS**;

UNFAVORABLE ECONOMIC CONDITIONS:

IMPAIRMENTS IN THE COMPANY S GOODWILL OR OTHER INTANGIBLE ASSETS; FAILURES AT FINANCIAL INSTITUTIONS WHERE THE COMPANY DEPOSITS FUNDS: CHANGES IN APPLICABLE GOVERNMENT REGULATIONS; HEIGHTENED SCRUTINY BY LEGISLATORS AND REGULATORS OF THE COMPANY STITLE INSURANCE AND SERVICES SEGMENT AND CERTAIN OTHER OF THE COMPANY S BUSINESSES; REGULATION OF TITLE INSURANCE RATES; REFORM OF GOVERNMENT-SPONSORED MORTGAGE ENTERPRISES; LIMITATIONS ON ACCESS TO PUBLIC RECORDS AND OTHER DATA; PRODUCT MIGRATION; CHANGES IN RELATIONSHIPS WITH LARGE MORTGAGE LENDERS; CHANGES IN MEASURES OF THE STRENGTH OF THE COMPANY STITLE INSURANCE UNDERWRITERS. INCLUDING RATINGS AND STATUTORY CAPITAL AND SURPLUS; LOSSES IN THE COMPANY S INVESTMENT PORTFOLIO; EXPENSES OF AND FUNDING OBLIGATIONS TO THE PENSION PLAN; MATERIAL VARIANCE BETWEEN ACTUAL AND EXPECTED CLAIMS EXPERIENCE; DEFALCATIONS, INCREASED CLAIMS OR OTHER COSTS AND EXPENSES ATTRIBUTABLE TO THE COMPANY S USE OF TITLE AGENTS: SYSTEMS INTERRUPTIONS AND INTRUSIONS, WIRE TRANSFER ERRORS OR UNAUTHORIZED DATA DISCLOSURES;

INABILITY OF THE COMPANY S SUBSIDIARIES TO PAY DIVIDENDS OR REPAY FUNDS; AND

INABILITY TO REALIZE THE BENEFITS OF THE COMPANY S OFFSHORE STRATEGY;

OTHER FACTORS DESCRIBED IN PART II, ITEM 1A OF THIS QUARTERLY REPORT ON FORM 10-Q.
THE FORWARD-LOOKING STATEMENTS SPEAK ONLY AS OF THE DATE THEY ARE MADE. THE COMPANY DOES NOT UNDERTAKE
TO UPDATE FORWARD-LOOKING STATEMENTS TO REFLECT CIRCUMSTANCES OR EVENTS THAT OCCUR AFTER THE DATE THE
FORWARD-LOOKING STATEMENTS ARE MADE.

3

## PART I: FINANCIAL INFORMATION

#### Item 1. Financial Statements.

## FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

## Condensed Consolidated Balance Sheets

(in thousands, except par values)

(unaudited)

|   | March 31,<br>2013 | December 31<br>2012 |
|---|-------------------|---------------------|
| Assets  |                   |                     |
| Cash and cash equivalents   | \$ 814,514        | \$ 627,208          |
| Accounts and accrued income receivable, net                                   | 248,728           | 259,779             |
| Income taxes receivable   | 4,897             | 14,093              |
| Investments:  |                   |                     |
| Deposits with savings and loan associations and banks                         | 66,508            | 71,190              |
| Debt securities, includes pledged securities of \$119,606 and \$105,849       | 2,599,038         | 2,651,88            |
| Equity securities   | 236,899           | 197,920             |
| Other long-term investments   | 191,313           | 192,56              |
|   |                   |                     |
|   | 3,093,758         | 3,113,560           |
|   | -,,               | - , - ,             |
| Loans receivable, net   | 91,766            | 107,35              |
| Property and equipment, net   | 344,763           | 343,45              |
| Title plants and other indexes  | 521,733           | 521,74              |
| Goodwill  | 843,983           | 845,85              |
| Other intangible assets, net  | 54,098            | 57,09               |
| Other assets  | 163,669           | 160,71              |
|   | ,                 | ,                   |
|   | \$ 6,181,909      | \$ 6,050,84         |
| Liabilities and Equity  |                   |                     |
| Deposits  | \$ 1,559,689      | \$ 1,411,193        |
| Accounts payable and accrued liabilities                                      | 691,405           | 820,50              |
| Due to CoreLogic, Inc. ( CoreLogic ), net                                     | 53,284            | 53,51               |
| Deferred revenue  | 162,347           | 170,66              |
| Reserve for known and incurred but not reported claims                        | 977,254           | 976,46              |
| Deferred income taxes   | 36,987            | 36,98               |
| Notes and contracts payable   | 317,378           | 229,76              |
| 1.7   |                   | ,,,,,               |
|   | 3,798,344         | 3,699,07            |
| Commitments and contingencies (Note 15)                                       |                   |                     |
| Stockholders equity:  |                   |                     |
| Preferred stock, \$0.00001 par value, Authorized-500 shares; Outstanding-none |                   |                     |
| Common stock, \$0.00001 par value:  |                   |                     |

Edgar Filing: First American Financial Corp - Form 10-Q

| Authorized-300,000 shares; Outstanding-108,142 shares and 107,239 shares as of March 31, 2013 and |              |               |
|---|--------------|---------------|
| December 31, 2012, respectively   | 1            | 1             |
| Additional paid-in capital  | 2,122,805    | 2,111,605     |
| Retained earnings   | 409,917      | 387,015       |
| Accumulated other comprehensive loss  | (152,856)    | (150,556)     |
| m - 1 - 11 - 11 - 12 - 12   | 2.250.065    | 2 2 4 0 0 6 5 |
| Total stockholders equity   | 2,379,867    | 2,348,065     |
| Noncontrolling interests  | 3,698        | 3,704         |
| Total equity  | 2,383,565    | 2,351,769     |
|   | \$ 6,181,909 | \$ 6,050,847  |

See notes to condensed consolidated financial statements.

## FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

## Condensed Consolidated Statements of Income

(in thousands, except per share amounts)

(unaudited)

|  |            | Months Ended |
|--|------------|--------------|
|  | 2013       | 2012         |
| Revenues   |            |              |
| Direct premiums and escrow fees  | \$ 477,851 | \$ 413,786   |
| Agent premiums   | 484,465    | 376,986      |
| Information and other  | 152,133    | 155,760      |
| Investment income  | 23,058     | 21,134       |
| Net realized investment gains  | 9,256      | 1,699        |
| Net other-than-temporary impairment (OTTI) losses recognized in earnings:        |            |              |
| Total OTTI losses on debt securities   |            | (240)        |
| Portion of OTTI losses on debt securities recognized in other comprehensive loss |            | (2,362)      |
| č i  |            |              |
|  |            | (2,602)      |
|  |            | (2,002)      |
|  | 1,146,763  | 966,763      |
|  | 1,140,703  | 900,703      |
| T.   |            |              |
| Expenses   | 244.500    | 205.250      |
| Personnel costs  | 344,500    | 305,279      |
| Premiums retained by agents  | 387,543    | 302,164      |
| Other operating expenses   | 205,346    | 189,150      |
| Provision for policy losses and other claims                                     | 116,026    | 86,678       |
| Depreciation and amortization  | 18,395     | 18,059       |
| Premium taxes  | 12,117     | 10,848       |
| Interest   | 3,244      | 3,035        |
|  |            |              |
|  | 1,087,171  | 915,213      |
|  |            |              |
| Income before income taxes   | 59,592     | 51,550       |
| Income taxes   | 23,360     | 20,441       |
|  |            |              |
| Net income   | 36,232     | 31,109       |
| Less: Net income (loss) attributable to noncontrolling interests                 | 54         | (184)        |
| 2000 The means (1000) marcument to noncommanning mercus                          | J.         | (10.)        |
| Net income attributable to the Company   | \$ 36,178  | \$ 31,293    |
| Net income autroutable to the Company  | \$ 30,178  | \$ 31,293    |
|  |            |              |
| Net income per share attributable to the Company s stockholders (Note 10):       |            |              |
| Basic  | \$ 0.34    | \$ 0.30      |
|  |            |              |
| Diluted  | \$ 0.33    | \$ 0.29      |
|  |            |              |
| Cash dividends declared per share  | \$ 0.12    | \$ 0.08      |
|  | Ų 0.12     | + 0.00       |

Weighted-average common shares outstanding (Note 10):

| Basic   | 107,552 | 105,621 |
|---------|---------|---------|
|         |         |         |
| Diluted | 109,993 | 107,480 |

See notes to condensed consolidated financial statements.

## FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

## Condensed Consolidated Statements of Comprehensive Income

(in thousands)

(unaudited)

|   | For the Three Months Ended<br>March 31, |         |      |        |      |
|---|---|---------|------|--------|------|
|   | 2013                                    |         | 2013 |        | 2012 |
| Net income  | \$                                      | 36,232  | \$   | 31,109 |      |
|   |   |         |      |        |      |
| Other comprehensive income, net of tax:   |   |         |      |        |      |
| Unrealized (loss) gain on securities  |   | (253)   |      | 20,374 |      |
| Unrealized gain on securities for which credit-related portion was recognized in earnings |   | 632     |      | 2,903  |      |
| Foreign currency translation adjustment   |   | (6,822) |      | 5,865  |      |
| Pension benefit adjustment  |   | 4,144   |      | 1,257  |      |
|   |   |         |      |        |      |
| Total other comprehensive (loss) income, net of tax                                       |   | (2,299) |      | 30,399 |      |
|   |   |         |      |        |      |
| Comprehensive income  |   | 33,933  |      | 61,508 |      |
| Less: Comprehensive income (loss) attributable to noncontrolling interests                |   | 55      |      | (181)  |      |
|   |   |         |      |        |      |
| Comprehensive income attributable to the Company  | \$                                      | 33,878  | \$   | 61,689 |      |

See notes to condensed consolidated financial statements.

6

## FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

## Condensed Consolidated Statements of Cash Flows

(in thousands)

(unaudited)

|   | For the Three<br>Marc |           |
|---|-----------------------|-----------|
|   | 2013                  | 2012      |
| Cash flows from operating activities:   |                       |           |
| Net income  | \$ 36,232             | \$ 31,109 |
| Adjustments to reconcile net income to cash used for operating activities:                    |                       |           |
| Provision for policy losses and other claims  | 116,026               | 86,678    |
| Depreciation and amortization   | 18,395                | 18,059    |
| Excess tax benefits from share-based compensation   | (4,148)               | (508)     |
| Share-based compensation  | 9,887                 | 6,148     |
| Net realized investment gains   | (9,256)               | (1,699)   |
| Net OTTI losses recognized in earnings  |                       | 2,602     |
| Equity in earnings of affiliates, net   | (2,650)               | (596)     |
| Dividends from equity method investments  | 2,214                 | 2,324     |
| Changes in assets and liabilities excluding effects of acquisitions and noncash transactions: |                       |           |
| Claims paid, including assets acquired, net of recoveries                                     | (111,193)             | (116,085) |
| Net change in income tax accounts   | 10,178                | 28,237    |
| Decrease (increase) in accounts and accrued income receivable                                 | 11,631                | (8,383)   |
| Decrease in accounts payable and accrued liabilities  | (122,827)             | (54,916)  |
| Net change in due to CoreLogic, net   | (535)                 | (48)      |
| Decrease in deferred revenue  | (8,029)               | (7,758)   |
| Other, net  | 3,204                 | 7,040     |
| Cash used for operating activities  | (50,871)              | (7,796)   |
| Cash flows from investing activities:   |                       | (14,000)  |
| Net cash effect of acquisitions/dispositions  | 4.505                 | (14,000)  |
| Net decrease (increase) in deposits with banks  | 4,505                 | (9,660)   |
| Net decrease in loans receivable  | 15,586                | 8,760     |
| Purchases of debt and equity securities   | (284,003)             | (182,648) |
| Proceeds from sales of debt and equity securities   | 152,210               | 101,310   |
| Proceeds from maturities of debt securities   | 140,890               | 111,736   |
| Net decrease (increase) in other long-term investments  | 875                   | (692)     |
| Capital expenditures  | (18,657)              | (18,172)  |
| Proceeds from sale of property and equipment  | 4,742                 | 685       |
| Cash provided by (used for) investing activities  | 16,148                | (2,681)   |
| Cash flows from financing activities:   |                       |           |
| Net change in deposits  | 148,496               | 293,423   |
| Proceeds from issuance of debt  | 249,095               | 53        |
| Repayment of debt   | (161,326)             | (23,569)  |
| Net payments in connection with share-based compensation plans                                | (3,184)               | (1,150)   |
| Net activity related to noncontrolling interests  | (52)                  | (506)     |

Edgar Filing: First American Financial Corp - Form 10-Q

| Excess tax benefits from share-based compensation | 4,148         | 508            |
|---|---------------|----------------|
| Cash dividends                                    | (12,927)      | (6,328)        |
|   |               |                |
| Cash provided by financing activities             | 224,250       | 262,431        |
| Effect of exchange rate changes on cash           | (2,221)       | 2,276          |
|   |               |                |
| Net increase in cash and cash equivalents         | 187,306       | 254,230        |
| Cash and cash equivalents Beginning of period     | 627,208       | 418,299        |
|   |               |                |
| Cash and cash equivalents End of period           | \$<br>814,514 | \$<br>672,529  |
| •   |               |                |
| Supplemental information:                         |               |                |
| Cash paid (received) during the period for:       |               |                |
| Interest  | \$<br>1,409   | \$<br>3,060    |
| Premium taxes                                     | \$<br>21,961  | \$<br>16,095   |
| Income taxes, net                                 | \$<br>13,193  | \$<br>(11,989) |

See notes to condensed consolidated financial statements.

Balance at December 31,

Net income for three months ended March 31, 2013

Dividends on common shares

Shares issued in connection

with share-based

(Note 14)

compensation plans Share-based compensation

Net activity related to noncontrolling interests

Other comprehensive loss

2012

#### FIRST AMERICAN FINANCIAL CORPORATION

#### **AND SUBSIDIARY COMPANIES**

### Condensed Consolidated Statement of Stockholders Equity

(in thousands)

(unaudited)

First American Financial Corporation Stockholders

Shares

Accumulated Additional other **Total** paid-in Common Retained comprehensive stockholders Noncontrolling stock capital earnings loss equity interests **Total** \$ 2,351,769 107,239 \$ 2,111,605 \$ 387,015 \$ (150,556) \$ 2,348,065 3,704 36,178 36,178 54 36,232 (12,927)(12,927)(12,927)903 1,313 (349)964 964 9,887 9,887 9,887

(2,300)

(2,300)

(61)

(61)

(2,299)

Balance at March 31, 2013 108,142 \$ \$ 2,122,805 \$409,917 \$ (152,856) \$ 2,379,867 3,698 \$ 2,383,565

See notes to condensed consolidated financial statements.

8

#### FIRST AMERICAN FINANCIAL CORPORATION

#### **AND SUBSIDIARY COMPANIES**

Notes to Condensed Consolidated Financial Statements

(unaudited)

#### Note 1 Basis of Condensed Consolidated Financial Statements

#### Spin off

First American Financial Corporation (the Company ) became a publicly traded company following its spin-off from its prior parent, The First American Corporation ( TFAC ), on June 1, 2010 (the Separation ). On that date, TFAC distributed all of the Company s outstanding shares to the record date shareholders of TFAC on a one-for-one basis (the Distribution ). After the Distribution, the Company owned TFAC s financial services businesses and TFAC, which reincorporated and assumed the name CoreLogic, Inc. ( CoreLogic ), continued to own its information solutions businesses.

#### Basis of Presentation

The condensed consolidated financial information included in this report has been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and Article 10 of Securities and Exchange Commission (SEC) Regulation S-X. The principles for condensed interim financial information do not require the inclusion of all the information and footnotes required by generally accepted accounting principles for complete financial statements. Therefore, these financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2012. The condensed consolidated financial statements included herein are unaudited; however, in the opinion of management, they contain all normal recurring adjustments necessary for a fair statement of the consolidated results for the interim periods. All material intercompany transactions and balances have been eliminated upon consolidation. Certain 2012 amounts have been reclassified to conform to the 2013 presentation.

#### Recently Adopted Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board (FASB) issued updated guidance requiring entities to present, either in a single note or parenthetically on the face of the financial statements, the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. If the component is not required to be reclassified to net income in its entirety, entities should instead cross reference to the related footnote for additional information. The updated guidance is effective prospectively for interim and annual reporting periods beginning after December 15, 2012, with early adoption permitted. Except for the disclosure requirements, the adoption of the guidance had no impact on the Company s condensed consolidated financial statements.

In July 2012, the FASB issued updated guidance that is intended to reduce the cost and complexity of performing an impairment test for indefinite-lived intangible assets, other than goodwill, by simplifying how an entity tests those assets for impairment and to improve consistency in impairment testing guidance among long-lived asset categories. The updated guidance permits entities to first assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test in accordance with current guidance. The updated guidance is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The adoption of the guidance had no impact on the Company s condensed consolidated financial statements.

In December 2011, the FASB issued updated guidance requiring entities to disclose both gross information and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The updated guidance is effective for interim and annual reporting periods beginning on or after January 1, 2013. The adoption of the guidance had no impact on the Company s condensed consolidated financial statements.

9

#### FIRST AMERICAN FINANCIAL CORPORATION

#### **AND SUBSIDIARY COMPANIES**

Notes to Condensed Consolidated Financial Statements - (Continued)

(unaudited)

#### Note 2 Escrow Deposits, Like-kind Exchange Deposits and Trust Assets

The Company administers escrow deposits and trust assets as a service to its customers. Escrow deposits totaled \$4.0 billion and \$4.2 billion at March 31, 2013 and December 31, 2012, respectively, of which \$1.4 billion and \$1.2 billion, respectively, were held at the Company s federal savings bank subsidiary, First American Trust, FSB. The escrow deposits held at First American Trust, FSB, are included in the accompanying condensed consolidated balance sheets, in cash and cash equivalents and debt and equity securities, with offsetting liabilities included in deposits. The remaining escrow deposits were held at third-party financial institutions.

Trust assets totaled \$2.9 billion and \$2.8 billion at March 31, 2013 and December 31, 2012, respectively, and were held or managed by First American Trust, FSB. Escrow deposits held at third-party financial institutions and trust assets are not considered assets of the Company and, therefore, are not included in the accompanying condensed consolidated balance sheets. However, the Company could be held contingently liable for the disposition of these assets.

In conducting its operations, the Company often holds customers—assets in escrow, pending completion of real estate transactions. As a result of holding these customers—assets in escrow, the Company has ongoing programs for realizing economic benefits, including investment programs, borrowing agreements, and vendor services arrangements with various financial institutions. The effects of these programs are included in the condensed consolidated financial statements as income or a reduction in expense, as appropriate, based on the nature of the arrangement and benefit received.

The Company facilitates tax-deferred property exchanges for customers pursuant to Section 1031 of the Internal Revenue Code and tax-deferred reverse exchanges pursuant to Revenue Procedure 2000-37. As a facilitator and intermediary, the Company holds the proceeds from sales transactions and takes temporary title to property identified by the customer to be acquired with such proceeds. Upon the completion of such exchange, the identified property is transferred to the customer or, if the exchange does not take place, an amount equal to the sales proceeds or, in the case of a reverse exchange, title to the property held by the Company is transferred to the customer. Like-kind exchange funds held by the Company totaled \$1.2 billion and \$1.4 billion at March 31, 2013 and December 31, 2012, respectively. The like-kind exchange deposits were held at third-party financial institutions and, due to the structure utilized to facilitate these transactions, the proceeds and property are not considered assets of the Company and, therefore, are not included in the accompanying condensed consolidated balance sheets. All such amounts are placed in deposit accounts insured, up to applicable limits, by the Federal Deposit Insurance Corporation. The Company could be held contingently liable to the customer for the transfers of property, disbursements of proceeds and the return on the proceeds.

10

#### FIRST AMERICAN FINANCIAL CORPORATION

#### AND SUBSIDIARY COMPANIES

Notes to Condensed Consolidated Financial Statements - (Continued)

(unaudited)

#### Note 3 Debt and Equity Securities

The amortized cost and estimated fair value of investments in debt securities, all of which are classified as available-for-sale, are as follows:

|  |                |                   |                    |                      | Other-than-<br>temporary |
|--|----------------|-------------------|--------------------|----------------------|--------------------------|
| (in thousands)                                 | Amortized cost | Gross ur<br>gains | realized<br>losses | Estimated fair value | impairments<br>in AOCI   |
| March 31, 2013                                 |                | _                 |                    |                      |                          |
| U.S. Treasury bonds                            | \$ 74,672      | \$ 1,338          | \$ (73)            | \$ 75,937            | \$                       |
| Municipal bonds                                | 381,658        | 11,828            | (1,115)            | 392,371              |                          |
| Foreign bonds                                  | 234,925        | 2,955             | (83)               | 237,797              |                          |
| Governmental agency bonds                      | 285,825        | 1,163             | (196)              | 286,792              |                          |
| Governmental agency mortgage-backed securities | 1,234,357      | 8,491             | (1,891)            | 1,240,957            |                          |
| Non-agency mortgage-backed securities (1)      | 26,319         |                   | (3,699)            | 22,620               | 20,743                   |
| Corporate debt securities                      | 328,501        | 14,350            | (287)              | 342,564              |                          |
|  | \$ 2,566,257   | \$ 40,125         | \$ (7,344)         | \$ 2,599,038         | \$ 20,743                |
| December 31, 2012                              |                |                   |                    |                      |                          |
| U.S. Treasury bonds                            | \$ 80,651      | \$ 1,574          | \$ (50)            | \$ 82,175            | \$                       |
| Municipal bonds                                | 361,912        | 14,516            | (606)              | 375,822              |                          |
| Foreign bonds                                  | 236,630        | 2,312             | (197)              | 238,745              |                          |
| Governmental agency bonds                      | 324,323        | 1,445             | (318)              | 325,450              |                          |
| Governmental agency mortgage-backed securities | 1,271,408      | 11,259            | (1,135)            | 1,281,532            |                          |
| Non-agency mortgage-backed securities (1)      | 26,656         |                   | (4,810)            | 21,846               | 20,743                   |
| Corporate debt securities                      | 311,695        | 14,941            | (325)              | 326,311              |                          |
|  |                |                   |                    |                      |                          |
|  | \$ 2,613,275   | \$ 46,047         | \$ (7,441)         | \$ 2,651,881         | \$ 20,743                |

<sup>(1)</sup> At December 31, 2012, the \$26.7 million amortized cost is net of \$3.6 million in other-than-temporary impairments determined to be credit related which have been recognized in earnings for the year ended December 31, 2012. At March 31, 2013, the \$3.7 million gross unrealized losses include \$3.4 million of unrealized losses for securities determined to be other-than-temporarily impaired and \$0.3 million of unrealized losses for securities for which an other-than-temporary impairment has not been recognized. At December 31, 2012, the \$4.8 million gross unrealized losses include \$4.4 million of unrealized losses for securities determined to be other-than-temporarily impaired and \$0.4 million of unrealized losses for securities for which an other-than-temporary impairment has not been recognized. The \$20.7 million other-than-temporary impairments recorded in accumulated other comprehensive income ( AOCI ) through March 31, 2013 and December 31, 2012, represent the amount of other-than-temporary impairment losses recognized in AOCI which were not included in earnings due to the fact that the losses were not considered to be credit related. Other-than-temporary impairments were recognized in AOCI for non-agency mortgage-backed securities only.

11

#### FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

Notes to Condensed Consolidated Financial Statements - (Continued)

(unaudited)

The cost and estimated fair value of investments in equity securities, all of which are classified as available-for-sale, are as follows:

|                   |            | Gross unrealized |          | Estimated  |  |
|-------------------|------------|------------------|----------|------------|--|
| (in thousands)    | Cost       | gains            | losses   | fair value |  |
| March 31, 2013    |            |                  |          |            |  |
| Preferred stocks  | \$ 14,663  | \$ 1,031         | \$ (34)  | \$ 15,660  |  |
| Common stocks     | 209,030    | 12,944           | (735)    | 221,239    |  |
|                   | \$ 223,693 | \$ 13,975        | \$ (769) | \$ 236,899 |  |
| December 31, 2012 |            |                  |          |            |  |
| Preferred stocks  | \$ 13,326  | \$ 752           | \$ (41)  | \$ 14,037  |  |
| Common stocks     | 177,844    | 6,447            | (408)    | 183,883    |  |
|                   |            |                  |          |            |  |
|                   | \$ 191,170 | \$ 7,199         | \$ (449) | \$ 197,920 |  |

The Company had the following net unrealized gains (losses) as of March 31, 2013 and December 31, 2012:

| (in thousands)   | As of<br>March 31,<br>2013 | Dec | As of ember 31, 2012 |
|--|----------------------------|-----|----------------------|
| Debt securities for which an other-than-temporary impairment has |                            |     |                      |
| been recognized  | \$ (3,382)                 | \$  | (4,435)              |
| Debt securities all other  | 36,163                     |     | 43,041               |
| Equity securities  | 13,206                     |     | 6,750                |
|  |                            |     |                      |
|  | \$ 45,987                  | \$  | 45,356               |

Sales of debt and equity securities resulted in realized gains of \$6.6 million and \$2.0 million and realized losses of \$0.6 million and \$0.1 million for the three months ended March 31, 2013 and 2012, respectively.

#### FIRST AMERICAN FINANCIAL CORPORATION

#### **AND SUBSIDIARY COMPANIES**

Notes to Condensed Consolidated Financial Statements - (Continued)

(unaudited)

The Company had the following gross unrealized losses as of March 31, 2013 and December 31, 2012:

|  | Less than  | Less than 12 months |           | 12 months or longer<br>Estimated |            | Total      |  |
|--|------------|---------------------|-----------|----------------------------------|------------|------------|--|
|  | Estimated  | Unrealized          | fair      | Unrealized                       | Estimated  | Unrealized |  |
| (in thousands)                                 | fair value | losses              | value     | losses                           | fair value | losses     |  |
| March 31, 2013                                 |            |                     |           |                                  |            |            |  |
| Debt securities:                               |            |                     |           |                                  |            |            |  |
| U.S. Treasury bonds                            | \$ 22,338  | \$ (73)             | \$        | \$                               | \$ 22,338  | \$ (73)    |  |
| Municipal bonds                                | 86,988     | (1,010)             | 2,069     | (105)                            | 89,057     | (1,115)    |  |
| Foreign bonds                                  | 8,443      | (83)                |           |                                  | 8,443      | (83)       |  |
| Governmental agency bonds                      | 65,129     | (196)               |           |                                  | 65,129     | (196)      |  |
| Governmental agency mortgage-backed securities | 322,513    | (1,724)             | 18,658    | (167)                            | 341,171    | (1,891)    |  |
| Non-agency mortgage-backed securities          | 7,077      | (888)               | 15,543    | (2,811)                          | 22,620     | (3,699)    |  |
| Corporate debt securities                      | 40,363     | (240)               | 1,046     | (47)                             | 41,409     | (287)      |  |
|  |            |                     |           |                                  |            |            |  |
| Total debt securities                          | 552,851    | (4,214)             | 37,316    | (3,130)                          | 590,167    | (7,344)    |  |
| Equity securities                              | 36,146     | (766)               | 97        | (3)                              | 36,243     | (769)      |  |
| -4····   | 2 0,2 10   | (,,,,               |           | (=)                              | 0 0,2 10   | (1.07)     |  |
| Total  | \$ 588,997 | \$ (4,980)          | \$ 37,413 | \$ (3,133)                       | \$ 626,410 | \$ (8,113) |  |
| December 31, 2012                              |            |                     |           |                                  |            |            |  |
| Debt securities:                               |            |                     |           |                                  |            |            |  |
| U.S. Treasury bonds                            | \$ 27,219  | \$ (50)             | \$        | \$                               | \$ 27,219  | \$ (50)    |  |
| Municipal bonds                                | 60,229     | (557)               | 451       | (49)                             | 60,680     | (606)      |  |
| Foreign bonds                                  | 58,262     | (183)               | 1,031     | (14)                             | 59,293     | (197)      |  |
| Governmental agency bonds                      | 60,882     | (318)               |           |                                  | 60,882     | (318)      |  |
| Governmental agency mortgage-backed securities | 135,354    | (889)               | 22,112    | (246)                            | 157,466    | (1,135)    |  |
| Non-agency mortgage-backed securities          | 6,544      | (1,498)             | 15,302    | (3,312)                          | 21,846     | (4,810)    |  |
| Corporate debt securities                      | 35,537     | (227)               | 996       | (98)                             | 36,533     | (325)      |  |
| 1  | ,          |                     |           |                                  | ,          |            |  |
| Total debt securities                          | 384,027    | (3,722)             | 39,892    | (3,719)                          | 423,919    | (7,441)    |  |
| Equity securities                              | 34,258     | (447)               | 98        | (2)                              | 34,356     | (449)      |  |
|  | , ,        |                     |           |                                  | Í          | ,          |  |
| Total  | \$ 418,285 | \$ (4,169)          | \$ 39,990 | \$ (3,721)                       | \$ 458,275 | \$ (7,890) |  |

Substantially all securities in the Company s non-agency mortgage-backed portfolio are senior tranches and all were investment grade at the time of purchase, however all have been downgraded below investment grade since purchase. The table below summarizes the composition of the Company s non-agency mortgage-backed securities by collateral type, year of issuance and current credit ratings. Percentages are based on the amortized cost basis of the securities and credit ratings are based on Standard & Poor s Ratings Services (S&P) and Moody s Investor Service, Inc. (Moody s) published ratings. If a security was rated differently by either rating agency, the lower of the two ratings was selected. All amounts and ratings are as of March 31, 2013.

| (in thousands, except percentages and number of securities) Non-agency mortgage-backed securities: | Number<br>of<br>Securities | Amortized<br>Cost | Estimated<br>Fair<br>Value | Non-Investment<br>Grade/<br>Not Rated |
|--|----------------------------|-------------------|----------------------------|---------------------------------------|
| Prime single family residential:   |                            |                   |                            |                                       |
| 2007   | 1                          | \$ 4,431          | \$ 3,420                   | 100.0%                                |
| 2006   | 3                          | 11,021            | 9,537                      | 100.0%                                |
| 2005   | 1                          | 2,902             | 2,586                      | 100.0%                                |
| Alt-A single family residential:   |                            |                   |                            |                                       |
| 2007   | 1                          | 7,965             | 7,077                      | 100.0%                                |
|  | 6                          | \$ 26.319         | \$ 22.620                  | 100.0%                                |

13

#### FIRST AMERICAN FINANCIAL CORPORATION

## AND SUBSIDIARY COMPANIES

Notes to Condensed Consolidated Financial Statements - (Continued)

(unaudited)

The amortized cost and estimated fair value of debt securities at March 31, 2013, by contractual maturities, are as follows:

|                           |                            | Due after<br>one<br>through | Due after<br>five<br>through | -         |         |
|---------------------------|----------------------------|-----------------------------|------------------------------|-----------|---------|
| (in thousands)            | Due in one<br>year or less | five                        | ten                          | Due after | Total   |
| U.S. Treasury bonds       | year or less               | years                       | years                        | ten years | Total   |
| Amortized cost            | 3,751                      | 41,870                      | 27,613                       | 1,438     | 74,672  |
| Estimated fair value      | 3,810                      | 42,810                      | 27,854                       | 1,463     | 75,937  |
| Municipal bonds           |                            |                             |                              |           |         |
| Amortized cost            | 2,161                      | 101,825                     | 134,416                      | 143,256   | 381,658 |
| Estimated fair value      | 2,178                      | 103,572                     | 139,993                      | 146,628   | 392,371 |
| Foreign bonds             |                            |                             |                              |           |         |
| Amortized cost            | 42,405                     | 177,010                     | 14,477                       | 1,033     | 234,925 |
| Estimated fair value      | 42,611                     | 179,400                     | 14,725                       | 1,061     | 237,797 |
| Governmental agency bonds |                            |                             |                              |           |         |
| Amortized cost            | 5,741                      | 108,819                     | 170,679                      | 586       |         |
|                           |                            |                             |                              |           |         |