

SANDY SPRING BANCORP INC
Form 10-Q
November 03, 2017

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the Quarterly Period Ended September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the transition period from _____ to _____

Commission File Number: 0-19065

SANDY SPRING BANCORP, INC.

(Exact name of registrant as specified in its charter)

Maryland

52-1532952

(State of incorporation)

(I.R.S. Employer Identification Number)

17801 Georgia Avenue, Olney, Maryland

20832

(Address of principal executive office)

(Zip Code)

301-774-6400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days.

Yes No

—

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

—

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes No X

The number of outstanding shares of common stock outstanding as of November 3, 2017

Common stock, \$1.00 par value – 23,993,562 shares

SANDY SPRING BANCORP, INC.

TABLE OF CONTENTS

PART I - FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

Condensed Consolidated Statements of Condition
September 30, 2017 and December 31, 2016

Condensed Consolidated Statements of Income -
Ended September 30, 2017 and 2016

Condensed Consolidated Statements of Comprehensive
the Three and Nine Months Ended September 30,

Condensed Consolidated Statements of Cash Flow
Months Ended September 30, 2017

Condensed Consolidated Statements of Changes in
Three and Nine Months Ended September 30, 2017

Notes to Condensed Consolidated Financial Statements

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES

ABOUT MARKET RISK

Item 4. CONTROLS AND PROCEDURES

PART II - OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

Item 1A. RISK FACTORS

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Item 3. DEFAULTS UPON SENIOR SECURITIES

Item 4. MINE SAFETY DISCLOSURES

Item 5. OTHER INFORMATION

Item 6. EXHIBITS

SIGNATURES

Forward-Looking Statements

This Quarterly Report on Form 10-Q, as well as other periodic reports filed with the Securities and Exchange Commission, and written or oral communications made from time to time by or on behalf of Sandy Spring Bancorp and its subsidiaries (the “Company”), may contain statements relating to future events or future results of the Company that are considered “forward-looking statements” under the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by the use of words such as “believe,” “expect,” “anticipate,” “plan,” “estimate,” “intend” and “potential,” or words of similar meaning, or future or conditional verbs such as “should,” “could,” or “may.” Forward-looking statements include statements of our goals, intentions and expectations; statements regarding our business plans, prospects, growth and operating strategies; statements regarding the quality of our loan and investment portfolios; and estimates of our risks and future costs and benefits.

Forward-looking statements reflect our expectation or prediction of future conditions, events or results based on information currently available. These forward-looking statements are subject to significant risks and uncertainties that may cause actual results to differ materially from those in such statements. These risks and uncertainties include, but are not limited to, the risks identified in Item 1A of the Company’s 2016 Annual Report on Form 10-K, Item 1A of Part II of this report and the following:

- general business and economic conditions nationally or in the markets that the Company serves could adversely affect, among other things, real estate prices, unemployment levels, and consumer and business confidence, which could lead to decreases in the demand for loans, deposits and other financial services that we provide and increases in loan delinquencies and defaults;
- changes or volatility in the capital markets and interest rates may adversely impact the value of securities, loans, deposits and other financial instruments and the interest rate sensitivity of our balance sheet as well as our liquidity;
- our liquidity requirements could be adversely affected by changes in our assets and liabilities;
- our investment securities portfolio is subject to credit risk, market risk, and liquidity risk as well as changes in the estimates we use to value certain of the securities in our portfolio;
- the effect of legislative or regulatory developments including changes in laws concerning taxes, banking, securities, insurance and other aspects of the financial services industry;
- competitive factors among financial services companies, including product and pricing pressures and our ability to attract, develop and retain qualified banking professionals;
- the effect of changes in accounting policies and practices, as may be adopted by the Financial Accounting Standards Board, the Securities and Exchange Commission, the Public Company Accounting Oversight Board and other regulatory agencies; and
- the effect of fiscal and governmental policies of the United States federal government.

Forward-looking statements speak only as of the date of this report. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date of this report or to reflect the occurrence of unanticipated events except as required by federal securities laws.

Part I**Item 1. FINANCIAL STATEMENTS****Sandy Spring Bancorp, Inc. and Subsidiaries****CONDENSED CONSOLIDATED STATEMENTS OF CONDITION - UNAUDITED**

| | September 30, 2017 | December 31, 2016 |
|---|--------------------------|-------------------------|
| <i>(Dollars in thousands)</i> | | |
| Assets | | |
| Cash and due from banks | \$ 50,076 | \$ 53,190 |
| Federal funds sold | 2,838 | 1,953 |
| Interest-bearing deposits with banks | 49,267 | 78,982 |
| Cash and cash equivalents | 102,181 | 134,125 |
| Residential mortgage loans held for sale (at fair value) | 7,084 | 13,222 |
| Investments available-for-sale (at fair value) | 756,069 | 733,554 |
| Other equity securities | 39,853 | 46,094 |
| Total loans | 4,194,118 | 3,927,808 |
| Less: allowance for loan losses | (44,924) | (44,067) |
| Net loans | 4,149,194 | 3,883,741 |
| Premises and equipment, net | 54,108 | 53,562 |
| Other real estate owned | 1,448 | 1,911 |
| Accrued interest receivable | 16,045 | 14,589 |
| Goodwill | 85,768 | 85,768 |
| Other intangible assets, net | 604 | 680 |
| Other assets | 122,434 | 124,137 |
| Total assets | \$ 5,334,788 | \$ 5,091,383 |
| Liabilities | | |
| Noninterest-bearing deposits | \$ 1,312,710 | \$ 1,138,139 |
| Interest-bearing deposits | 2,643,082 | 2,439,405 |
| Total deposits | 3,955,792 | 3,577,544 |
| Securities sold under retail repurchase agreements and federal funds purchased | 146,569 | 125,119 |
| Advances from FHLB | 632,917 | 790,000 |
| Subordinated debentures | - | 30,000 |
| Accrued interest payable and other liabilities | 35,030 | 35,148 |
| Total liabilities | 4,770,308 | 4,557,811 |
| Stockholders' Equity | | |
| Common stock -- par value \$1.00; shares authorized 50,000,000; shares issued and outstanding 23,990,370 and 23,901,084 at September 30, 2017 and December 31, 2016, respectively | 23,990 | 23,901 |
| Additional paid in capital | 167,455 | 165,871 |
| Retained earnings | 376,512 | 350,414 |
| Accumulated other comprehensive loss | (3,477) | (6,614) |
| Total stockholders' equity | 564,480 | 533,572 |
| Total liabilities and stockholders' equity | \$ 5,334,788 | \$ 5,091,383 |

The accompanying notes are an integral part of these statements

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME - UNAUDITED

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|------------|
| <i>(Dollars in thousands, except per share data)</i> | 2017 | 2016 | 2017 | 2016 |
| Interest income: | | | | |
| Interest and fees on loans and leases | \$ 43,891 | \$ 38,224 | \$ 126,861 | \$ 111,358 |
| Interest on loans held for sale | 119 | 96 | 273 | 294 |
| Interest on deposits with banks | 108 | 49 | 289 | 156 |
| Interest and dividends on investment securities: | | | | |
| Taxable | 3,410 | 2,623 | 10,572 | 8,749 |
| Exempt from federal income taxes | 2,053 | 1,864 | 6,110 | 5,753 |
| Interest on federal funds sold | 8 | 1 | 18 | 3 |
| Total interest income | 49,589 | 42,857 | 144,123 | 126,313 |
| Interest expense: | | | | |
| Interest on deposits | 3,701 | 2,128 | 9,212 | 6,006 |
| Interest on retail repurchase agreements and federal funds purchased | 83 | 74 | 238 | 212 |
| Interest on advances from FHLB | 3,108 | 2,699 | 9,385 | 8,812 |
| Interest on subordinated debt | - | 225 | 12 | 698 |
| Total interest expense | 6,892 | 5,126 | 18,847 | 15,728 |
| Net interest income | 42,697 | 37,731 | 125,276 | 110,585 |
| Provision for loan losses | 934 | 781 | 2,450 | 4,974 |
| Net interest income after provision for loan losses | 41,763 | 36,950 | 122,826 | 105,611 |
| Non-interest income: | | | | |
| Investment securities gains | - | - | 1,275 | 1,919 |
| Service charges on deposit accounts | 2,140 | 2,035 | 6,121 | 5,894 |
| Mortgage banking activities | 632 | 1,129 | 2,080 | 2,770 |
| Wealth management income | 4,864 | 4,347 | 14,092 | 13,200 |
| Insurance agency commissions | 1,950 | 1,786 | 4,924 | 4,180 |
| Income from bank owned life insurance | 609 | 616 | 1,808 | 1,846 |
| Bank card fees | 1,211 | 1,189 | 3,609 | 3,498 |
| Other income | 1,340 | 1,482 | 5,040 | 5,391 |
| Total non-interest income | 12,746 | 12,584 | 38,949 | 38,698 |
| Non-interest expense: | | | | |
| Salaries and employee benefits | 18,442 | 17,848 | 54,525 | 53,299 |
| Occupancy expense of premises | 3,294 | 3,130 | 9,907 | 9,765 |
| Equipment expense | 1,722 | 1,745 | 5,213 | 5,102 |
| Marketing | 784 | 628 | 2,223 | 1,971 |
| Outside data services | 1,286 | 1,349 | 4,045 | 4,067 |
| FDIC insurance | 850 | 726 | 2,478 | 2,012 |
| Amortization of intangible assets | 25 | 34 | 76 | 94 |
| Merger expenses | 345 | - | 1,332 | - |
| Other expense | 4,443 | 3,866 | 14,241 | 16,204 |
| Total non-interest expense | 31,191 | 29,326 | 94,040 | 92,514 |
| Income before income taxes | 23,318 | 20,208 | 67,735 | 51,795 |
| Income tax expense | 8,229 | 6,734 | 22,793 | 16,861 |
| Net income | \$ 15,089 | \$ 13,474 | \$ 44,942 | \$ 34,934 |

Per share information:

| | | | | | | | | |
|-------------------------------------|----|-------------|----|------|----|-------------|----|------|
| Basic net income per share | \$ | 0.62 | \$ | 0.56 | \$ | 1.86 | \$ | 1.45 |
| Diluted net income per share | \$ | 0.62 | \$ | 0.56 | \$ | 1.86 | \$ | 1.45 |
| Dividends declared per common share | \$ | 0.26 | \$ | 0.24 | \$ | 0.78 | \$ | 0.72 |

The accompanying notes are an integral part of these statements

5

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME - UNAUDITED

| <i>(In thousands)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|-----------|------------------------------------|-----------|
| | 2017 | 2016 | 2017 | 2016 |
| Net income | \$ 15,089 | \$ 13,474 | \$ 44,942 | \$ 34,934 |
| Other comprehensive income: | | | | |
| Investments available-for-sale: | | | | |
| Net change in unrealized gains/(losses) on investments available-for-sale | 113 | (2,641) | 5,618 | 10,612 |
| Related income tax (expense)/benefit | (45) | 1,036 | (2,236) | (4,227) |
| Net investment gains reclassified into earnings | - | - | (1,275) | (1,919) |
| Related income tax expense | - | - | 508 | 765 |
| Net effect on other comprehensive income for the period | 68 | (1,605) | 2,615 | 5,231 |
| Defined benefit pension plan: | | | | |
| Recognition of unrealized loss | 296 | 295 | 886 | 870 |
| Related income tax benefit | (129) | (111) | (364) | (339) |
| Net effect on other comprehensive income for the period | 167 | 184 | 522 | 531 |
| Total other comprehensive income | 235 | (1,421) | 3,137 | 5,762 |
| Comprehensive income | \$ 15,324 | \$ 12,053 | \$ 48,079 | \$ 40,696 |

The accompanying notes are an integral part of these statements

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

| <i>(Dollars in thousands)</i> | Nine Months Ended September 30, | |
|--|---------------------------------|-------------|
| | 2017 | 2016 |
| Operating activities: | | |
| Net income | \$ 44,942 | \$ 34,934 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 5,939 | 5,940 |
| Provision for loan losses | 2,450 | 4,974 |
| Share based compensation expense | 1,611 | 1,341 |
| Tax benefits associated with share based compensation | 700 | 287 |
| Deferred income tax expense | 163 | 646 |
| Origination of loans held for sale | (105,970) | (130,409) |
| Proceeds from sales of loans held for sale | 114,474 | 151,077 |
| Gains on sales of loans held for sale | (2,653) | (2,461) |
| (Gains) losses on sales of other real estate owned | (82) | 48 |
| Investment securities gains | (1,275) | (1,919) |
| Net (increase) decrease in accrued interest receivable | (1,456) | 320 |
| Net decrease in other assets | (5,314) | (1,731) |
| Net increase (decrease) in accrued expenses and other liabilities | 19 | (5,999) |
| Other – net | 3,521 | (731) |
| Net cash provided by operating activities | 57,069 | 56,317 |
| Investing activities: | | |
| Proceeds of other equity securities | 6,241 | 5,507 |
| Purchases of investments available-for-sale | (125,028) | (120,273) |
| Proceeds from sales of investment available-for-sale | 2,251 | 40,863 |
| Proceeds from maturities, calls and principal payments of investments held-to-maturity | - | 5,004 |
| Proceeds from maturities, calls and principal payments of investments available-for-sale | 103,775 | 227,419 |
| Net increase in loans | (306,755) | (303,709) |
| Proceeds from the sales of other real estate owned | 1,228 | 1,393 |
| Proceeds from sales of loans previously held for investment | 40,031 | - |
| Acquisition of business activity, net of cash acquired | - | (1,347) |
| Expenditures for premises and equipment | (4,589) | (4,250) |
| Net cash (used) in investing activities | (282,846) | (149,393) |
| Financing activities: | | |
| Net increase in deposits | 378,248 | 273,427 |
| Net increase in retail repurchase agreements and federal funds purchased | 21,450 | 15,060 |
| Proceeds from advances from FHLB | 3,080,000 | 1,805,000 |
| Repayment of advances from FHLB | (3,237,083) | (1,940,000) |
| Retirement of subordinated debt | (30,000) | (5,000) |
| Proceeds from issuance of common stock | 1,015 | 1,268 |
| Stock tendered for payment of withholding taxes | (953) | (683) |
| Repurchase of common stock | - | (13,273) |
| Dividends paid | (18,844) | (17,408) |

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| | | |
|---|-------------------|------------------|
| Net cash provided by financing activities | 193,833 | 118,391 |
| Net increase (decrease) in cash and cash equivalents | (31,944) | 25,315 |
| Cash and cash equivalents at beginning of period | 134,125 | 72,882 |
| Cash and cash equivalents at end of period | \$ 102,181 | \$ 98,197 |
| Supplemental disclosures: | | |
| Interest payments | \$ 19,244 | \$ 16,193 |
| Income tax payments | 22,927 | 16,825 |
| Transfer of investments held-to-maturity to available-for-sale | - | 203,118 |
| Transfer from loans to residential mortgage loans held for sale | 39,744 | 18,752 |
| Transfer from loans to other real estate owned | 700 | - |

The accompanying notes are an integral part of these statements

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY -
UNAUDITED

| | Common | Additional Paid-In | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total Stockholders' Equity |
|--|------------------|-----------------------|-------------------|---|----------------------------------|
| <i>(Dollars in thousands, except per share data)</i> | Stock | Capital | Earnings | (Loss) | Equity |
| Balances at January 1, 2017 | \$ 23,901 | \$ 165,871 | \$ 350,414 | \$ (6,614) | \$ 533,572 |
| Net income | - | - | 44,942 | - | 44,942 |
| Other comprehensive income, net of tax | - | - | - | 3,137 | 3,137 |
| Common stock dividends - \$0.78 per share | - | - | (18,844) | - | (18,844) |
| Stock compensation expense | - | 1,611 | - | - | 1,611 |
| Common stock issued pursuant to: | | | | | |
| Stock option plan - 28,736 shares | 29 | 521 | - | - | 550 |
| Employee stock purchase plan - 13,486 shares | 13 | 452 | - | - | 465 |
| Restricted stock - 47,064 shares | 47 | (1,000) | - | - | (953) |
| Balances at September 30, 2017 | \$ 23,990 | \$ 167,455 | \$ 376,512 | \$ (3,477) | \$ 564,480 |
| Balance at January 1, 2016 | \$ 24,296 | \$ 175,588 | \$ 325,840 | \$ (1,297) | \$ 524,427 |
| Net income | - | - | 34,934 | - | 34,934 |
| Other comprehensive income, net of tax | - | - | - | 5,762 | 5,762 |
| Common stock dividends - \$0.72 per share | - | - | (17,408) | - | (17,408) |
| Stock compensation expense | - | 1,628 | - | - | 1,628 |
| Common stock issued pursuant to: | | | | | |
| Stock option plan - 34,646 shares | 35 | 500 | - | - | 535 |
| Employee stock purchase plan - 18,767 shares | 19 | 433 | - | - | 452 |
| Director's stock purchase plan - 258 shares | - | 15 | - | - | 15 |
| Restricted stock - 49,648 shares | 49 | (466) | - | - | (417) |
| Purchase of treasury shares - 512,459 shares | (512) | (12,761) | - | - | (13,273) |
| Balances at September 30, 2016 | \$ 23,887 | \$ 164,937 | \$ 343,366 | \$ 4,465 | \$ 536,655 |

The accompanying notes are an integral part of these statements

8

Sandy Spring Bancorp, Inc. and Subsidiaries

Notes to the CONDENSED Consolidated Financial Statements - UNAUDITED

Note 1 – Significant Accounting Policies

Nature of Operations

Sandy Spring Bancorp (the “Company”), a Maryland corporation, is the bank holding company for Sandy Spring Bank (the “Bank”). The Bank offers a broad range of commercial banking, retail banking, mortgage and trust services throughout central Maryland, Northern Virginia and the greater Washington D.C. market through its operation of 44 community offices and six financial centers across the region. The Bank also offers a comprehensive menu of insurance and wealth management services through its subsidiaries, Sandy Spring Insurance Corporation and West Financial Services, Inc.

Basis of Presentation

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America (“GAAP”) and prevailing practices within the financial services industry for interim financial information and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements and prevailing practices within the banking industry. The following summary of significant accounting policies of the Company is presented to assist the reader in understanding the financial and other data presented in this report. Operating results for the three and nine months ended September 30, 2017 are not necessarily indicative of the results that may be expected for any future periods or for the year ending December 31, 2017. In the opinion of management, all adjustments (comprising only normal recurring accruals) necessary for a fair presentation of the results of the interim periods have been included. Certain reclassifications have been made to prior period amounts, as necessary, to conform to the current period presentation. The Company has evaluated subsequent events through the date of the issuance of its financial statements.

These statements should be read in conjunction with the financial statements and accompanying notes included in the Company’s 2016 Annual Report on Form 10-K as filed with the Securities and Exchange Commission (“SEC”) on March 3, 2017. There have been no significant changes to the Company’s accounting policies as disclosed in the 2016 Annual Report on Form 10-K.

Principles of Consolidation

The unaudited condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Sandy Spring Bank and its subsidiaries, Sandy Spring Insurance Corporation and West Financial Services, Inc. Consolidation has resulted in the elimination of all intercompany accounts and transactions.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements, and affect the reported amounts of revenues earned and expenses incurred during the reporting period. Actual results could differ from those estimates. Estimates that could change significantly relate to the provision for loan losses and the related allowance, determination of impaired loans and the related measurement of impairment, potential impairment of goodwill or other intangible assets, valuation of investment securities and the determination of whether impaired securities are other-than-temporarily impaired, valuation of other real estate owned, prepayment rates, valuation of share-based compensation, the assessment that a liability should be recognized with respect to any matters under litigation, the calculation of current and deferred income taxes and the actuarial projections related to pension expense and the related liability.

Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold and interest-bearing deposits with banks (items with stated original maturity of three months or less).

Pending Accounting Pronouncements

The FASB issued Update No. 2017-08, *Receivables-Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*, in March 2017. This guidance is intended to eliminate the current diversity in practice with respect to the amortization period for certain purchased callable debt securities held at a premium. Under current generally accepted accounting principles (GAAP), entities generally amortize the premium as an adjustment of yield over the contractual life. As a result, upon the exercise of a call on a callable debt security held at a premium, the unamortized premium is recorded as a loss in earnings. The amendments in this update shorten the amortization period for such callable debt securities held at a premium requiring the premium to be amortized to the earliest call date. This guidance is effective for a public business entity that is a U.S. Securities and Exchange Commission (SEC) filer for its fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The adoption of this standard is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB issued Update No. 2017-04, *Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*, in January 2017. The objective of this guidance is to simplify an entity's required test for impairment of goodwill by eliminating Step 2 from the goodwill impairment test. In Step 2 an entity measured a goodwill impairment loss by comparing the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. In computing the implied fair value of goodwill, an entity had to determine the fair value at the impairment date of its assets and liabilities, including any unrecognized assets and liabilities, following a procedure that would be required in determining the fair value of assets acquired and liabilities assumed in a business combination. Under this Update, an entity should perform its annual or quarterly goodwill impairment test by comparing the fair value of the reporting unit with its carrying amount and record an impairment charge for the excess of the carrying amount over the reporting unit's fair value. The loss recognized should not exceed the total amount of goodwill allocated to the reporting unit and the entity must consider the income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. This guidance is effective for a public business entity that is an SEC filer for its annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. The adoption of this standard is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB issued Update 2017-1, *Business Combinations (Topic 805): Clarifying the Definition of a Business*, in January 2017. The objective of this guidance is to clarify the definition of a business to provide entities with assistance in evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The update provides a screen to determine when an integrated set of assets and activities (a "set") is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable assets or a group of similar identifiable assets, the set is not a business. The screen thus reduces the number of transactions that need to be further evaluated. If the screen is not met, the amendments in this Update (1) require that to be considered a business, a set must include, at a minimum, an input and substantive process that together significantly contribute to the ability to create output and (2) remove the evaluation of whether a market participant could replace missing elements. The amendments provide a framework to assist entities in evaluating whether both an input and a substantive process are present. The framework includes two sets of criteria to consider that depend on whether a set has outputs. Although outputs are not required for an asset to be a business, outputs generally are a key element of a business; therefore, the Board has developed more stringent criteria

for sets without outputs. This guidance is effective for public business entities for annual periods beginning after December 15, 2017, including interim periods within those periods. The adoption of this standard is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB issued Update No. 2016-15, *Statement of Cash Flow (Topic 230): Classification of Certain Cash Receipts and Cash Payments*, in August 2016. This guidance is intended to reduce the diversity in practice with respect to the presentation and classification of items in the statement of cash flows. This guidance is effective for public business entities for the first interim or annual period beginning after December 15, 2017. The standard's provisions will be applied using a retrospective transition method to each period presented. An entity may elect early adoption but must adopt all of the amendments in the same period. The adoption of this standard is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB issued Update No. 2016-13, *Current Expected Credit Losses (CECL)*, in June 2016. This guidance changes the impairment model for most financial assets measured at amortized cost and certain other instruments. Entities will be required to use an expected loss model, replacing the incurred loss model that is currently in use. Under the new guidance, an entity will measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current condition and reasonable and supportable forecasts. This will result in earlier recognition of loss allowances in most instances. Credit losses related to available-for-sale debt securities (regardless of whether the impairment is considered to be other-than-temporary) will be measured in a manner similar to the present, except that such losses will be recorded as allowances rather than as reductions in the amortized cost of the related securities. With respect to trade and other receivables, loans, held-to-maturity debt securities, net investments in leases and off-balance-sheet credit exposures, the guidance requires that an entity estimate its lifetime expected credit loss and record an allowance resulting in the net amount expected to be collected to be reflected as the financial asset. Entities are also required to provide significantly more disclosures, including information used to track credit quality by year of origination for most financing receivables. This guidance is effective for public business entities for the first interim or annual period beginning after December 15, 2019. The standard's provisions will be applied as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. Early adoption by public business entities is permitted for the first interim or annual period beginning after December 15, 2018. The Company is assessing this guidance to determine its impact on the Company's financial position, results of operations and cash flows.

The FASB issued Update No. 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*, in March 2016. This guidance is intended to clarify a potential implementation issue with respect to determining whether an entity is a principal or an agent in an arrangement. The guidance provides indicators to assist in this evaluation when another party is involved in the arrangement to identify which party is the principal and which party is the agent. The effective date for this guidance is the same as the effective date of Update 2014-09, Revenue from Contracts with Customers. The adoption of this standard is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB issued Update No. 2016-02, *Leases*, in February 2016. From the lessee's perspective, the new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement for lessees. The guidance also eliminates the current real estate-specific provision and changes the guidance on sale-leaseback transactions, initial direct costs and lease executory costs. With respect to lessors, the guidance modifies the classification criteria and the accounting for sales-type and direct financing leases. All entities will classify leases to determine how to recognize lease-related revenue and expense. In applying this guidance entities will also need to determine whether an arrangement contains a lease or service agreement. Disclosures are required by lessees and lessors to meet the objective of enabling users of financials statements to assess the amount, timing, and uncertainty of cash flows arising from leases. For public entities, this guidance is effective for the first interim or annual period beginning after December 15, 2018. Early adoption is permitted. Entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. The Company is assessing this guidance to determine its impact on the Company's financial position, results of operations and cash flows.

The FASB issued Update No. 2016-01, *Financial Instruments - Overall*, in January 2016. This guidance requires entities to measure equity investments at fair value and recognize changes on fair value in net income. The guidance also provides a new measurement alternative for equity investments that do not have readily determinable fair values and don't qualify for the net asset value practical expedient. Entities will have to record changes in instrument-specific credit risk for financial liabilities measured under the fair value option in other comprehensive income, except for certain financial liabilities of consolidated collateralized financing entities. Entities will also have to reassess the

realizability of a deferred tax asset related to an available-for-sale debt security in combination with their other deferred tax assets. This simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. For public entities, the guidance in this update is effective for the first interim or annual period beginning after December 15, 2017. Early adoption by public entities is permitted as of the beginning of the year of adoption for selected amendments by a cumulative effect adjustment to the balance sheet. The adoption of this standard is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB issued Update No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, in May 2014 that provides accounting guidance for all revenue arising from contracts with customers and affects all entities that enter into contracts to provide goods or services to customers. The guidance also provides for a model for the measurement and recognition of gains and losses on the sale of certain nonfinancial assets, such as property and equipment, including real estate. The guidance is effective for the first interim or annual period beginning after December 15, 2017. The guidance must be adopted using either a full retrospective approach for all periods presented in the period of adoption or a modified retrospective approach. The Company's revenue is comprised of net interest income and noninterest income. The guidance does not apply to revenue associated with financial instruments, net interest income, mortgage origination and servicing activities, and gains and losses from securities. Accordingly, the majority of the Company's revenues will not be affected. The following revenue streams were identified to be in scope of ASC 606: 1) wealth management income; 2) insurance agency commissions; 3) bank card fees; and 4) service charges on deposit accounts. The Company has completed an assessment of the revenue contracts for the revenue streams identified to be in scope as well as worked with industry participants on matters of interpretation and application. The Company's accounting policies and revenue recognition principles will not change materially as the principles of ASC 606 are largely consistent with the current revenue recognition practices. The Company plans to expand qualitative disclosures of non-interest income at adoption date in the first quarter of 2018.

Note 2 – Investments

Investments available-for-sale

The amortized cost and estimated fair values of investments available-for-sale at the dates indicated are presented in the following table:

| (In thousands) | September 30, 2017 | | | | December 31, 2016 | | | |
|--------------------------------------|--------------------|------------------------|-------------------------|----------------------|-------------------|------------------------|-------------------------|----------------------|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| U.S. government agencies | \$109,348 | \$ - | \$(2,008) | \$107,340 | \$124,314 | \$ 32 | \$(2,556) | \$121,790 |
| State and municipal | 312,656 | 8,534 | (63) | 321,127 | 281,090 | 7,180 | (586) | 287,684 |
| Mortgage-backed | 316,770 | 2,724 | (2,615) | 316,879 | 314,029 | 2,851 | (4,169) | 312,711 |
| Corporate debt | 9,100 | 422 | - | 9,522 | 9,100 | 34 | - | 9,134 |
| Trust preferred | 931 | 58 | - | 989 | 1,089 | - | (77) | 1,012 |
| Total debt securities | 748,805 | 11,738 | (4,686) | 755,857 | 729,622 | 10,097 | (7,388) | 732,331 |
| Marketable equity securities | 212 | - | - | 212 | 1,223 | - | - | 1,223 |
| Total investments available-for-sale | \$749,017 | \$ 11,738 | \$(4,686) | \$756,069 | \$730,845 | \$ 10,097 | \$(7,388) | \$733,554 |

Any unrealized losses in the U.S. government agencies, state and municipal, mortgage-backed or corporate debt investment securities at September 30, 2017 are not the result of credit related events but due to changes in interest

rates. These declines in fair market value are considered temporary in nature and are expected to recover over time as these securities approach maturity.

The mortgage-backed securities portfolio at September 30, 2017 is composed entirely of either the most senior tranches of GNMA, FNMA or FHLMC collateralized mortgage obligations (\$108.5 million), or GNMA, FNMA or FHLMC mortgage-backed securities (\$208.4 million). The Company does not intend to sell these securities and has sufficient liquidity to hold these securities for an adequate period of time to allow for any anticipated recovery in fair value.

At September 30, 2017 the trust preferred portfolio consisted of one pooled trust preferred security. The pooled trust preferred security, which is backed by debt issued by banks and thrifts, totaled \$0.9 million with a fair value of \$1.0 million. The fair value of this security was determined by management through the use of a third party valuation specialist due to the limited trading activity for this security.

As a result of this evaluation, it was determined that the pooled trust preferred security had not incurred any credit-related other-than-temporary impairment (“OTTI”) for the quarter ended September 30, 2017. The security had an insignificant unrealized gain at September 30, 2017 recognized in other comprehensive income (“OCI”). The security is not expected to be sold and the Company has the ability to hold it until maturity.

The following table provides the activity of OTTI on investment securities due to credit losses recognized in earnings for the period indicated:

| <i>(In thousands)</i> | OTTI Losses |
|--|-------------|
| Cumulative credit losses on investment securities, through December 31, 2016 | \$ 531 |
| Additions for credit losses not previously recognized | - |
| Cumulative credit losses on investment securities through September 30, 2017 | \$ 531 |

Gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in an unrealized loss position at the dates indicated are presented in the following table:

| <i>(Dollars in thousands)</i> | Number of Securities | Fair Value | September 30, 2017 Continuous Unrealized Losses Existing for: | | Total Unrealized Losses |
|-------------------------------|----------------------|-------------------|--|---------------------|-------------------------|
| | | | Less than 12 months | More than 12 months | |
| U.S. government agencies | 12 | \$ 102,340 | \$ 2,008 | \$ - | \$ 2,008 |
| State and municipal | 14 | 11,076 | 37 | 26 | 63 |
| Mortgage-backed | 34 | 171,833 | 2,012 | 603 | 2,615 |
| Total | 60 | \$ 285,249 | \$ 4,057 | \$ 629 | \$ 4,686 |

| <i>(Dollars in thousands)</i> | Number of Securities | Fair Value | December 31, 2016 Continuous Unrealized Losses Existing for: | | Total Unrealized Losses |
|-------------------------------|----------------------|-------------------|---|---------------------|-------------------------|
| | | | Less than 12 months | More than 12 months | |
| U.S. government agencies | 12 | \$ 96,788 | \$ 2,556 | \$ - | \$ 2,556 |
| State and municipal | 53 | 48,010 | 516 | 70 | 586 |
| Mortgage-backed | 37 | 212,844 | 3,971 | 198 | 4,169 |
| Trust preferred | 1 | 1,012 | - | 77 | 77 |
| Total | 103 | \$ 358,654 | \$ 7,043 | \$ 345 | \$ 7,388 |

The amortized cost and estimated fair values of debt securities available-for-sale by contractual maturity at the dates indicated are provided in the following table. The Company has allocated mortgage-backed securities into the four maturity groupings reflected in the following table using the expected average life of the individual securities based on statistics provided by independent third party industry sources. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

| <i>(In thousands)</i> | September 30, 2017 | | December 31, 2016 | |
|---|--------------------|----------------------|-------------------|----------------------|
| | Amortized Cost | Estimated Fair Value | Amortized Cost | Estimated Fair Value |
| Due in one year or less | \$ 10,821 | \$ 10,934 | \$ 7,493 | \$ 7,541 |
| Due after one year through five years | 173,513 | 179,386 | 156,953 | 162,233 |
| Due after five years through ten years | 244,098 | 245,324 | 282,468 | 282,713 |
| Due after ten years | 320,373 | 320,213 | 282,708 | 279,844 |
| Total debt securities available for sale | \$ 748,805 | \$ 755,857 | \$ 729,622 | \$ 732,331 |

At September 30, 2017 and December 31, 2016, investments available-for-sale with a book value of \$448.2 million and \$453.0 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agencies securities, exceeded ten percent of stockholders' equity at September 30, 2017 and December 31, 2016.

Equity securities

Other equity securities at the dates indicated are presented in the following table:

| <i>(In thousands)</i> | September 30, 2017 | December 31, 2016 |
|---|---------------------------|-------------------|
| Federal Reserve Bank stock | \$ 8,382 | \$ 8,334 |
| Federal Home Loan Bank of Atlanta stock | 31,471 | 37,760 |
| Total equity securities | \$ 39,853 | \$ 46,094 |

Note 3 – LOANS

Outstanding loan balances at September 30, 2017 and December 31, 2016 are net of unearned income including net deferred loan costs of \$2.1 million and \$1.4 million, respectively. The loan portfolio segment balances at the dates indicated are presented in the following table:

| <i>(In thousands)</i> | September 30, 2017 | December 31, 2016 |
|---------------------------------------|---------------------------|-------------------|
| Residential real estate: | | |
| Residential mortgage | \$ 882,890 | \$ 841,692 |
| Residential construction | 171,814 | 150,229 |
| Commercial real estate: | | |
| Commercial owner occupied real estate | 831,461 | 775,552 |
| Commercial investor real estate | 1,104,669 | 928,113 |
| Commercial AD&C | 295,222 | 308,279 |
| Commercial business | 451,667 | 467,286 |
| Consumer | 456,395 | 456,657 |
| Total loans | \$ 4,194,118 | \$ 3,927,808 |

Note 4 – CREDIT QUALITY ASSESSMENT

Allowance for Loan Losses

Summary information on the allowance for loan loss activity for the period indicated is provided in the following table:

| <i>(In thousands)</i> | Nine Months Ended September 30, | |
|------------------------------|---------------------------------|-----------|
| | 2017 | 2016 |
| Balance at beginning of year | \$ 44,067 | \$ 40,895 |
| Provision for loan losses | 2,450 | 4,974 |
| Loan charge-offs | (2,044) | (2,586) |
| Loan recoveries | 451 | 659 |
| Net charge-offs | (1,593) | (1,927) |
| Balance at period end | \$ 44,924 | \$ 43,942 |

The following tables provide information on the activity in the allowance for loan losses by the respective loan portfolio segment for the period indicated:

For the Nine Months Ended September 30, 2017

| | Commercial Real Estate | | | | Residential Real Estate | | | Total |
|--|------------------------|-------------------|---------------------|-------------------|-------------------------|-------------------|-------------------|---------------------|
| | Commercial | | | | Residential | | | |
| | Commercial | Commercial | Commercial Owner | | Mortgage | Construction | Residential | |
| | | | Investor | Occupied | | | | |
| <i>(Dollars in thousands)</i> | Business | AD&C | R/E | R/E | Consumer | Mortgage | Construction | |
| Balance at beginning of year | \$ 7,539 | \$ 4,652 | \$ 12,939 | \$ 7,885 | \$ 2,828 | \$ 7,261 | \$ 963 | \$ 44,067 |
| Provision (credit) | 2,552 | (829) | 1,230 | (481) | 147 | (241) | 72 | 2,450 |
| Charge-offs | (1,469) | - | - | (5) | (560) | (10) | - | (2,044) |
| Recoveries | 73 | 103 | 93 | - | 101 | 61 | 20 | 451 |
| Net recoveries (charge-offs) | (1,396) | 103 | 93 | (5) | (459) | 51 | 20 | (1,593) |
| Balance at end of period | \$ 8,695 | \$ 3,926 | \$ 14,262 | \$ 7,399 | \$ 2,516 | \$ 7,071 | \$ 1,055 | \$ 44,924 |
| Total loans and leases | \$ 451,667 | \$ 295,222 | \$ 1,104,669 | \$ 831,461 | \$ 456,395 | \$ 882,890 | \$ 171,814 | \$ 4,194,118 |
| Allowance for loans losses to total loans ratio | 1.93% | 1.33% | 1.29% | 0.89% | 0.55% | 0.80% | 0.61% | 1.07% |
| Balance of loans specifically evaluated for impairment | \$ 8,403 | \$ 137 | \$ 5,589 | \$ 5,517 | na. | \$ 2,867 | \$ - | \$ 22,513 |
| Allowance for loans specifically evaluated for impairment | \$ 3,841 | \$ - | \$ 589 | \$ 340 | na. | \$ - | \$ - | \$ 4,770 |
| Specific allowance to specific loans ratio | 45.71% | - | 10.54% | 6.16% | na. | - | - | 21.19% |
| Balance of loans collectively evaluated | \$ 443,264 | \$ 295,085 | \$ 1,099,080 | \$ 825,944 | \$ 456,395 | \$ 880,023 | \$ 171,814 | \$ 4,171,605 |
| Allowance for loans collectively evaluated | \$ 4,854 | \$ 3,926 | \$ 13,673 | \$ 7,059 | \$ 2,516 | \$ 7,071 | \$ 1,055 | \$ 40,154 |
| Collective allowance to collective loans ratio | 1.10% | 1.33% | 1.24% | 0.85% | 0.55% | 0.80% | 0.61% | 0.96% |

For the Year Ended December 31, 2016

| | Commercial Real Estate | | | | Residential Real Estate | | | Total |
|-------------------------------|------------------------|------------|------------------|----------|-------------------------|--------------|--------------|-----------|
| | Commercial | | | | Residential | | | |
| | Commercial | Commercial | Commercial Owner | | Mortgage | Construction | Residential | |
| | | | Investor | Occupied | | | | |
| <i>(Dollars in thousands)</i> | Business | AD&C | R/E | R/E | Consumer | Mortgage | Construction | |
| Balance at beginning of year | \$ 6,529 | \$ 4,691 | \$ 10,440 | \$ 7,984 | \$ 3,456 | \$ 6,901 | \$ 894 | \$ 40,895 |
| Provision (credit) | 1,563 | (31) | 2,563 | (104) | 112 | 1,406 | 37 | 5,546 |
| Charge-offs | (597) | (48) | (197) | - | (888) | (1,404) | - | (3,134) |

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| | | | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Recoveries | 44 | 40 | 133 | 5 | 148 | 358 | 32 | 760 |
| Net recoveries (charge-offs) | (553) | (8) | (64) | 5 | (740) | (1,046) | 32 | (2,374) |
| Balance at end of period | \$ 7,539 | \$ 4,652 | \$ 12,939 | \$ 7,885 | \$ 2,828 | \$ 7,261 | \$ 963 | \$ 44,067 |
| Total loans and leases | \$467,286 | \$308,279 | \$928,113 | \$775,552 | \$456,657 | \$841,692 | \$150,229 | \$3,927,808 |
| Allowance for loan losses to total loans ratio | 1.61% | 1.51% | 1.39% | 1.02% | 0.62% | 0.86% | 0.64% | 1.12% |
| Balance of loans specifically evaluated for impairment | \$ 7,018 | \$ 137 | \$ 8,107 | \$ 5,567 | na. | \$ 3,263 | \$ - | \$ 24,092 |
| Allowance for loans specifically evaluated for impairment | \$ 2,604 | \$ - | \$ 1,736 | \$ 485 | na. | \$ - | \$ - | \$ 4,825 |
| Specific allowance to specific loans ratio | 37.10% | - | 21.41% | 8.71% | na. | - | - | 20.03% |
| Balance of loans collectively evaluated | \$460,268 | \$308,142 | \$920,006 | \$769,985 | \$456,657 | \$838,429 | \$150,229 | \$3,903,716 |
| Allowance for loans collectively evaluated | \$ 4,935 | \$ 4,652 | \$ 11,203 | \$ 7,400 | \$ 2,828 | \$ 7,261 | \$ 963 | \$ 39,242 |
| Collective allowance to collective loans ratio | 1.07% | 1.51% | 1.22% | 0.96% | 0.62% | 0.87% | 0.64% | 1.01% |

The following table provides summary information regarding impaired loans at the dates indicated and for the periods then ended:

| <i>(In thousands)</i> | September 30, 2017 | December 31, 2016 |
|---|---------------------------|-------------------|
| Impaired loans with a specific allowance | \$ 13,436 | \$ 13,563 |
| Impaired loans without a specific allowance | 9,077 | 10,529 |
| Total impaired loans | \$ 22,513 | \$ 24,092 |
| | | |
| Allowance for loan losses related to impaired loans | \$ 4,770 | \$ 4,825 |
| Allowance for loan losses related to loans collectively evaluated | 40,154 | 39,242 |
| Total allowance for loan losses | \$ 44,924 | \$ 44,067 |
| | | |
| Average impaired loans for the period | \$ 23,772 | \$ 26,382 |
| Contractual interest income due on impaired loans during the period | \$ 1,813 | \$ 2,082 |
| Interest income on impaired loans recognized on a cash basis | \$ 462 | \$ 511 |
| Interest income on impaired loans recognized on an accrual basis | \$ 215 | \$ 186 |

The following tables present the recorded investment with respect to impaired loans, the associated allowance by the applicable portfolio segment and the principal balance of the impaired loans prior to amounts charged-off at the dates indicated:

| <i>(In thousands)</i> | September 30, 2017 | | | | | Total Recorded Investment in Impaired Loans |
|--|-------------------------------|-----------------|--|--|--------------------------------|--|
| | Commercial Real Estate | | | | | |
| | Commercial | AD&C | Commercial | | All Other Loans | |
| | | | Commercial Investor R/E | Commercial Owner Occupied R/E | | |
| Impaired loans with a specific allowance | | | | | | |
| Accruing | \$ 896 | \$ - | \$ - | \$ - | \$ - | \$ 896 |
| Non-accruing | 4,355 | - | 5,177 | 1,223 | - | 10,755 |
| Restructured accruing | 1,138 | - | - | - | - | 1,138 |
| Restructured non-accruing | 8 | - | - | 639 | - | 647 |
| Balance | \$ 6,397 | \$ - | \$ 5,177 | \$ 1,862 | \$ - | \$ 13,436 |
| | | | | | | |
| Allowance | \$ 3,841 | \$ - | \$ 589 | \$ 340 | \$ - | \$ 4,770 |
| | | | | | | |
| Impaired loans without a specific allowance | | | | | | |
| Non-accruing | \$ 556 | \$ - | \$ 412 | \$ 1,629 | \$ - | \$ 2,597 |
| Restructured accruing | 278 | - | - | 505 | 550 | 1,333 |
| Restructured non-accruing | 1,172 | 137 | - | 1,521 | 2,317 | 5,147 |
| Balance | \$ 2,006 | \$ 137 | \$ 412 | \$ 3,655 | \$ 2,867 | \$ 9,077 |
| | | | | | | |
| Total impaired loans | | | | | | |

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| | | | | | | |
|---|------------------|-----------------|------------------|-----------------|-----------------|------------------|
| Accruing | \$ 896 | \$ - | \$ - | \$ - | \$ - | \$ 896 |
| Non-accruing | 4,911 | - | 5,589 | 2,852 | - | 13,352 |
| Restructured accruing | 1,416 | - | - | 505 | 550 | 2,471 |
| Restructured non-accruing | 1,180 | 137 | - | 2,160 | 2,317 | 5,794 |
| Balance | \$ 8,403 | \$ 137 | \$ 5,589 | \$ 5,517 | \$ 2,867 | \$ 22,513 |
| Unpaid principal balance in total impaired loans | \$ 11,331 | \$ 4,398 | \$ 10,173 | \$ 7,707 | \$ 3,699 | \$ 37,308 |

17

| <i>(In thousands)</i> | September 30, 2017 | | | | | |
|---|------------------------|---------------------|---------------------------|----------------------|----------|------------------------------|
| | Commercial Real Estate | | | Commercial All Other | | Total Recorded Investment in |
| | Commercial | Commercial Investor | Commercial Owner Occupied | AD&C R/E | R/E | Loans |
| | Commercial | AD&C | R/E | R/E | Loans | Loans |
| Average impaired loans for the period | \$ 7,853 | \$ 137 | \$ 7,150 | \$ 5,650 | \$ 2,982 | \$ 23,772 |
| Contractual interest income due on impaired loans during the period | \$ 668 | \$ 245 | \$ 485 | \$ 355 | \$ 60 | |
| Interest income on impaired loans recognized on a cash basis | \$ 182 | \$ - | \$ 17 | \$ 138 | \$ 125 | |
| Interest income on impaired loans recognized on an accrual basis | \$ 167 | \$ - | \$ - | \$ 19 | \$ 29 | |

| <i>(In thousands)</i> | December 31, 2016 | | | | | |
|--|------------------------|---------------------|---------------------------|-----------|----------|------------------------------|
| | Commercial Real Estate | | | | | Total Recorded Investment in |
| | Commercial | Commercial Investor | Commercial Owner Occupied | All Other | Loans | Loans |
| | Commercial | AD&C | R/E | R/E | Loans | Loans |
| Impaired loans with a specific allowance | | | | | | |
| Non-accruing | \$ 2,807 | \$ - | \$ 7,029 | \$ 1,884 | \$ - | \$ 11,720 |
| Restructured accruing | 1,140 | - | - | - | - | 1,140 |
| Restructured non-accruing | 64 | - | - | 639 | - | 703 |
| Balance | \$ 4,011 | \$ - | \$ 7,029 | \$ 2,523 | \$ - | \$ 13,563 |
| Allowance | \$ 2,604 | \$ - | \$ 1,736 | \$ 485 | \$ - | \$ 4,825 |
| Impaired loans without a specific allowance | | | | | | |
| Non-accruing | \$ 1,562 | \$ - | \$ 562 | \$ 1,083 | \$ - | \$ 3,207 |
| Restructured accruing | 45 | - | - | 744 | 560 | 1,349 |
| Restructured non-accruing | 1,400 | 137 | 516 | 1,217 | 2,703 | 5,973 |
| Balance | \$ 3,007 | \$ 137 | \$ 1,078 | \$ 3,044 | \$ 3,263 | \$ 10,529 |
| Total impaired loans | | | | | | |
| Non-accruing | \$ 4,369 | \$ - | \$ 7,591 | \$ 2,967 | \$ - | \$ 14,927 |
| Restructured accruing | 1,185 | - | - | 744 | 560 | 2,489 |
| Restructured non-accruing | 1,464 | 137 | 516 | 1,856 | 2,703 | 6,676 |
| Balance | \$ 7,018 | \$ 137 | \$ 8,107 | \$ 5,567 | \$ 3,263 | \$ 24,092 |
| Unpaid principal balance in total impaired loans | \$ 10,082 | \$ 4,398 | \$ 12,805 | \$ 7,760 | \$ 3,971 | \$ 39,016 |

December 31, 2016

| | Commercial | Commercial Real Estate | Commercial | Commercial Owner | Commercial All Other | Total Recorded Investment in Impaired |
|---|------------|------------------------|------------|------------------|----------------------|---------------------------------------|
| | Commercial | Commercial | Investor | Occupied | Loans | Loans |
| <i>(In thousands)</i> | | | | | | |
| Average impaired loans for the period | \$ 5,646 | \$ 150 | \$ 9,480 | \$ 6,561 | \$ 4,545 | \$ 26,382 |
| Contractual interest income due on impaired loans during the period | \$ 570 | \$ 294 | \$ 718 | \$ 310 | \$ 190 | |
| Interest income on impaired loans recognized on a cash basis | \$ 153 | \$ - | \$ 43 | \$ 266 | \$ 49 | |
| Interest income on impaired loans recognized on an accrual basis | \$ 107 | \$ - | \$ - | \$ 37 | \$ 42 | |

Credit Quality

The following tables provide information on the credit quality of the loan portfolio by segment at the dates indicated:

September 30, 2017

| <i>(In thousands)</i> | Commercial Real Estate | | | | Residential Real Estate | | | Total |
|---|------------------------|------------------|-----------------|-------------------|-------------------------|-----------------|---------------|------------------|
| | Commercial | | | | Residential | | | |
| | Commercial AD&C | Commercial Owner | | Consumer Mortgage | Residential | | | |
| | | Investor | Occupied | | Construction | | | |
| Non-performing loans and assets: | | | | | | | | |
| Non-accrual loans | \$ 6,091 | \$ 137 | \$ 5,589 | \$ 5,012 | \$ 3,152 | \$ 7,345 | \$ 182 | \$ 27,508 |
| Loans 90 days past due | - | - | - | - | 1 | 225 | - | 226 |
| Restructured loans | 1,416 | - | - | 505 | - | 550 | - | 2,471 |
| Total non-performing loans | 7,507 | 137 | 5,589 | 5,517 | 3,153 | 8,120 | 182 | 30,205 |
| Other real estate owned | 39 | 365 | - | - | - | 1,044 | - | 1,448 |
| Total non-performing assets | \$ 7,546 | \$ 502 | \$ 5,589 | \$ 5,517 | \$ 3,153 | \$ 9,164 | \$ 182 | \$ 31,653 |

December 31, 2016

| <i>(In thousands)</i> | Commercial Real Estate | | | | Residential Real Estate | | | Total |
|---|------------------------|------------------|-----------------|-------------------|-------------------------|-----------------|---------------|------------------|
| | Commercial | | | | Residential | | | |
| | Commercial AD&C | Commercial Owner | | Consumer Mortgage | Residential | | | |
| | | Investor | Occupied | | Construction | | | |
| Non-performing loans and assets: | | | | | | | | |
| Non-accrual loans | \$ 5,833 | \$ 137 | \$ 8,107 | \$ 4,823 | \$ 2,859 | \$ 7,257 | \$ 195 | \$ 29,211 |
| Loans 90 days past due | - | - | - | - | - | 232 | - | 232 |
| Restructured loans | 1,185 | - | - | 744 | - | 560 | - | 2,489 |
| Total non-performing loans | 7,018 | 137 | 8,107 | 5,567 | 2,859 | 8,049 | 195 | 31,932 |
| Other real estate owned | 39 | 365 | 395 | 637 | - | 475 | - | 1,911 |
| Total non-performing assets | \$ 7,057 | \$ 502 | \$ 8,502 | \$ 6,204 | \$ 2,859 | \$ 8,524 | \$ 195 | \$ 33,843 |

September 30, 2017

| <i>(In thousands)</i> | Commercial Real Estate | | | | Residential Real Estate | | | Total |
|-----------------------|------------------------|------------------|----------|-------------------|-------------------------|----------|------|----------|
| | Commercial | | | | Residential | | | |
| | Commercial AD&C | Commercial Owner | | Consumer Mortgage | Residential | | | |
| | | Investor | Occupied | | Construction | | | |
| Past due loans | | | | | | | | |
| 31-60 days | \$ 1,442 | \$ - | \$ - | \$ 1,137 | \$ 820 | \$ 4,627 | \$ - | \$ 8,026 |

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| | | | | | | | | |
|--------------------------|------------------|------------------|--------------------|------------------|------------------|------------------|------------------|--------------------|
| 61-90 days | 776 | - | - | - | 656 | 4,172 | - | 5,604 |
| > 90 days | - | - | - | - | 1 | 225 | - | 226 |
| Total past due | 2,218 | - | - | 1,137 | 1,477 | 9,024 | - | 13,856 |
| Non-accrual loans | 6,091 | 137 | 5,589 | 5,012 | 3,152 | 7,345 | 182 | 27,508 |
| Current loans | 443,358 | 295,085 | 1,099,080 | 825,312 | 451,766 | 866,521 | 171,632 | 4,152,754 |
| Total loans | \$451,667 | \$295,222 | \$1,104,669 | \$831,461 | \$456,395 | \$882,890 | \$171,814 | \$4,194,118 |

December 31, 2016

| <i>(In thousands)</i> | Commercial Real Estate | | | | Residential Real Estate | | | Total |
|-----------------------|------------------------|-----------|------------------|-----------|-------------------------|-----------|--------------|-------------|
| | Commercial | | | | Residential | | | |
| | Commercial | AD&C | Commercial Owner | | Consumer | Mortgage | Construction | |
| | | | Investor | Occupied | | | | |
| <u>Past due loans</u> | | | | | | | | |
| 31-60 days | \$ 663 | \$ 896 | \$ 850 | \$ 1,479 | \$ 808 | \$ 3,969 | \$ - | \$ 8,665 |
| 61-90 days | 672 | - | 1,206 | 744 | 1,104 | 2,139 | - | 5,865 |
| > 90 days | - | - | - | - | - | 232 | - | 232 |
| Total past due | 1,335 | 896 | 2,056 | 2,223 | 1,912 | 6,340 | - | 14,762 |
| Non-accrual loans | 5,833 | 137 | 8,107 | 4,823 | 2,859 | 7,257 | 195 | 29,211 |
| Current loans | 460,118 | 307,246 | 917,950 | 768,506 | 451,886 | 828,095 | 150,034 | 3,883,835 |
| Total loans | \$467,286 | \$308,279 | \$928,113 | \$775,552 | \$456,657 | \$841,692 | \$150,229 | \$3,927,808 |

The following tables provide information by credit risk rating indicators for each segment of the commercial loan portfolio at the dates indicated:

September 30, 2017
Commercial Real Estate

| <i>(In thousands)</i> | Commercial | AD&C | Commercial Investor R/E | Commercial Owner Occupied R/E | Total |
|-----------------------|-------------------|-------------------|----------------------------|--|---------------------|
| Pass | \$ 435,183 | \$ 295,085 | \$ 1,096,591 | \$ 817,605 | \$ 2,644,464 |
| Special Mention | 1,929 | - | 2,342 | 5,652 | 9,923 |
| Substandard | 14,555 | 137 | 5,736 | 8,204 | 28,632 |
| Doubtful | - | - | - | - | - |
| Total | \$ 451,667 | \$ 295,222 | \$ 1,104,669 | \$ 831,461 | \$ 2,683,019 |

December 31, 2016
Commercial Real Estate

| <i>(In thousands)</i> | Commercial | Commercial AD&C | Commercial Investor R/E | Commercial Owner Occupied R/E | Total |
|-----------------------|-------------------|--------------------|----------------------------|-------------------------------------|---------------------|
| Pass | \$ 442,725 | \$ 308,142 | \$ 917,255 | \$ 758,651 | \$ 2,426,773 |
| Special Mention | 10,010 | - | 2,395 | 9,255 | 21,660 |
| Substandard | 14,551 | 137 | 8,463 | 7,646 | 30,797 |
| Doubtful | - | - | - | - | - |
| Total | \$ 467,286 | \$ 308,279 | \$ 928,113 | \$ 775,552 | \$ 2,479,230 |

Homogeneous loan pools do not have individual loans subjected to internal risk ratings therefore, the credit indicator applied to these pools is based on their delinquency status. The following tables provide information by credit risk rating indicators for those remaining segments of the loan portfolio at the dates indicated:

| September 30, 2017 | | | | | |
|--------------------------------|-------------------|-------------------------|-----------------------------|---------------------|--|
| Residential Real Estate | | | | | |
| <i>(In thousands)</i> | Consumer | Residential Mortgage | Residential Construction | Total | |
| Performing | \$ 453,242 | \$ 874,770 | \$ 171,632 | \$ 1,499,644 | |
| Non-performing: | | | | | |
| 90 days past due | 1 | 225 | - | 226 | |
| Non-accruing | 3,152 | 7,345 | 182 | 10,679 | |
| Restructured loans | - | 550 | - | 550 | |
| Total | \$ 456,395 | \$ 882,890 | \$ 171,814 | \$ 1,511,099 | |

| December 31, 2016 | | | | | |
|--------------------------------|----------|-------------------------|-----------------------------|-------|--|
| Residential Real Estate | | | | | |
| <i>(In thousands)</i> | Consumer | Residential Mortgage | Residential Construction | Total | |

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| | | | | |
|--------------------|------------|------------|------------|--------------|
| Performing | \$ 453,798 | \$ 833,643 | \$ 150,034 | \$ 1,437,475 |
| Non-performing: | | | | |
| 90 days past due | - | 232 | - | 232 |
| Non-accruing | 2,859 | 7,257 | 195 | 10,311 |
| Restructured loans | - | 560 | - | 560 |
| Total | \$ 456,657 | \$ 841,692 | \$ 150,229 | \$ 1,448,578 |

During the nine months ended September 30, 2017, the Company restructured \$1.3 million in loans. No modifications resulted in the reduction of the principal in the associated loan balances. Restructured loans are subject to periodic credit reviews to determine the necessity and adequacy of a specific loan loss allowance based on the collectability of the recorded investment in the restructured loan. Loans restructured during 2017 did not have any specific reserves. For the year ended December 31, 2016, the Company restructured \$0.6 million in loans. Modifications consisted principally of interest rate concessions and no modifications resulted in the reduction of the recorded investment in the associated loan balances. Loans restructured during 2016 did not have significant specific reserves at December 31, 2016. The commitments to lend additional funds on loans that have been restructured at September 30, 2017 and December 31, 2016 were not significant.

The following table provides the amounts of the restructured loans at the date of restructuring for specific segments of the loan portfolio during the period indicated:

| For the Nine Months Ended September 30, 2017 | | | | | | |
|---|-------------------|-----------------|-------------------|--------------|-------------------|--------------|
| Commercial Real Estate | | | | | | |
| <i>(In thousands)</i> | Commercial | AD&C | Commercial | | Commercial | All |
| | | | Investor | Owner | Other | Total |
| | Commercial | AD&C | R/E | R/E | Loans | Total |
| Troubled debt restructurings | | | | | | |
| Restructured accruing | \$ 492 | \$ - | \$ - | \$ - | \$ - | \$ 492 |
| Restructured non-accruing | 387 | - | - | 396 | - | 783 |
| Balance | \$ 879 | \$ - | \$ - | \$ 396 | \$ - | \$ 1,275 |
| Specific allowance | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Restructured and subsequently defaulted | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

| For the Year Ended December 31, 2016 | | | | | | |
|--|-------------------|-----------------|-------------------|--------------|-------------------|--------------|
| Commercial Real Estate | | | | | | |
| <i>(In thousands)</i> | Commercial | AD&C | Commercial | | Commercial | All |
| | | | Investor | Owner | Other | Total |
| | Commercial | AD&C | R/E | R/E | Loans | Total |
| Troubled debt restructurings | | | | | | |
| Restructured accruing | \$ 42 | \$ - | \$ - | \$ 508 | \$ - | \$ 550 |
| Restructured non-accruing | - | - | - | - | - | - |
| Balance | \$ 42 | \$ - | \$ - | \$ 508 | \$ - | \$ 550 |
| Specific allowance | \$ 39 | \$ - | \$ - | \$ - | \$ - | \$ 39 |
| Restructured and subsequently defaulted | \$ - | \$ - | \$ 479 | \$ - | \$ - | \$ 479 |

Other Real Estate Owned

Other real estate owned totaled \$1.5 million and \$1.9 million at September 30, 2017 and December 31, 2016, respectively. The recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are in process as of September 30, 2017 totaled \$0.5 million.

Note 5 – Goodwill and Other Intangible Assets

The gross carrying amounts and accumulated amortization of intangible assets and goodwill are presented at the dates indicated in the following table:

| | September 30, 2017 | | Weighted Average Remaining Life | December 31, 2016 | | Weighted Average Remaining Life | |
|------------------------------------|-----------------------------|-----------------------------|--|---------------------------|-----------------------------|--|-----------------------------|
| | Gross Carrying Amount | Accumulated Amortization | | Net Carrying Amount | Gross Carrying Amount | | Accumulated Amortization |
| <i>(Dollars in thousands)</i> | | | | | | | |
| Amortizing intangible assets: | | | | | | | |
| Other identifiable intangibles | \$ 786 | \$ (182) | \$ 604 | 13.2 years | \$ 786 | \$ (106) \$ 680 | 13.8 years |
| Total amortizing intangible assets | \$ 786 | \$ (182) | \$ 604 | | \$ 786 | \$ (106) \$ 680 | |
| Goodwill | \$ 85,768 | | \$ 85,768 | | \$ 85,768 | | \$ 85,768 |

The following table presents the estimated future amortization expense for amortizing intangible assets within the years ending December 31:

| <i>(In thousands)</i> | Amount |
|------------------------------------|--------|
| 2017 | \$ 24 |
| 2018 | 95 |
| 2019 | 83 |
| 2020 | 66 |
| Thereafter | 336 |
| Total amortizing intangible assets | \$ 604 |

Note 6 – Deposits

The following table presents the composition of deposits at the dates indicated:

| <i>(In thousands)</i> | September 30, 2017 | December 31, 2016 |
|--------------------------------------|-----------------------|----------------------|
| Noninterest-bearing deposits | \$ 1,312,710 | \$ 1,138,139 |
| Interest-bearing deposits: | | |
| Demand | 608,527 | 615,058 |
| Money market savings | 1,023,153 | 927,837 |
| Regular savings | 321,194 | 310,471 |
| Time deposits of less than \$100,000 | 292,395 | 258,621 |
| Time deposits of \$100,000 or more | 397,813 | 327,418 |
| Total interest-bearing deposits | 2,643,082 | 2,439,405 |
| Total deposits | \$ 3,955,792 | \$ 3,577,544 |

Note 7 – Stockholders' Equity

The Company's 2015 stock repurchase program expired on August 31, 2017. Under the recently expired repurchase program a total of 736,139 shares of common stock were repurchased.

Note 8 – Share Based Compensation

At September 30, 2017, the Company had two share based compensation plans in existence, the 2005 Omnibus Stock Plan (“Omnibus Stock Plan”) and the 2015 Omnibus Incentive Plan (“Omnibus Incentive Plan”). The Omnibus Stock Plan expired during the second quarter of 2015 but has outstanding options that may still be exercised. The Omnibus Incentive Plan is described in the following paragraph.

The Company’s Omnibus Incentive Plan was approved on May 6, 2015 and provides for the granting of incentive stock options, non-qualifying stock options, stock appreciation rights, restricted stock grants, restricted stock units and performance awards to selected employees on a periodic basis at the discretion of the board. The Omnibus Incentive Plan authorizes the issuance of up to 1,500,000 shares of common stock, of which 1,339,989 are available for issuance at September 30, 2017, has a term of ten years, and is administered by a committee of at least three directors appointed by the board of directors. Options granted under the plan have an exercise price which may not be less than 100% of the fair market value of the common stock on the date of the grant and must be exercised within seven to ten years from the date of grant. The exercise price of stock options must be paid for in full in cash or shares of common stock, or a combination of both. The board committee has the discretion when making a grant of stock options to impose restrictions on the shares to be purchased upon the exercise of such options. The Company generally issues authorized but previously unissued shares to satisfy option exercises.

The fair values of all of the options granted for the periods indicated have been estimated using a binomial option-pricing model. The weighted-average assumptions for the periods shown are presented in the following table:

| | Nine Months Ended September 30, | |
|--|---------------------------------|--------|
| | 2017 | 2016 |
| Dividend yield | 2.45% | 3.48% |
| Weighted average expected volatility | 40.27% | 41.54% |
| Weighted average risk-free interest rate | 2.14% | 1.42% |
| Weighted average expected lives (in years) | 5.67 | 5.71 |
| Weighted average grant-date fair value | \$13.42 | \$7.75 |

The dividend yield is based on estimated future dividend yields. The risk-free rate for periods within the contractual term of the share option is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatilities are generally based on historical volatilities. The expected term of share options granted is generally derived from historical experience.

Compensation expense is recognized on a straight-line basis over the vesting period of the respective stock option or restricted stock grant. The Company recognized compensation expense of \$0.5 million and \$0.5 million for the three months ended September 30, 2017 and 2016, respectively, related to the awards of stock options and restricted stock grants. Compensation expense of \$1.5 million and \$1.4 million was recognized for the nine months ended September 30, 2017 and 2016, respectively. The intrinsic value of stock options exercised in the nine months ended September 30, 2017 and 2016 was \$0.6 million and \$0.4 million, respectively. The total of unrecognized compensation cost related to stock options was approximately \$0.2 million as of September 30, 2017. That cost is expected to be recognized over a weighted average period of approximately 2.0 years. The total of unrecognized compensation cost related to restricted stock was approximately \$4.8 million as of September 30, 2017. That cost is expected to be recognized over a weighted average period of approximately 3.2 years. The fair value of the options vested during the nine months ended September 30, 2017 and 2016, was not significant.

In the first quarter of 2017, 12,941 stock options were granted, subject to a three year vesting schedule with one third of the options vesting on April 1st of each year. The Company granted 55,211 shares of restricted stock in the first quarter of 2017, 6,479 shares are subject to a three year vesting schedule with one third of the shares vesting each year and 41,859 shares are subject to a five year vesting schedule with one fifth of the shares vesting each year. All of these restricted shares will vest on April 1st of each year. An additional 6,873 shares of performance based restricted stock grants were also approved as part of the restricted shares granted in the first quarter. The performance shares are subject to cliff vesting after three years based on the relative performance of the Company's stock price in comparison to a selected peer group. Vesting can vary from 0-150% of the initial grant based on the results of the Company's stock performance.

A summary of share option activity for the period indicated is reflected in the following table:

| | Number of Common Shares | Weighted Average Exercise Share Price | Weighted Average Contractual Remaining Life (Years) | Aggregate Intrinsic Value (in thousands) |
|---|----------------------------------|--|---|---|
| Balance at January 1, 2017 | 108,503 | \$ 22.46 | | \$ 1,902 |
| Granted | 12,941 | \$ 42.48 | | |
| Exercised | (28,736) | \$ 19.11 | | \$ 638 |
| Forfeited or expired | (3,577) | \$ 30.07 | | |
| Balance at September 30, 2017 | 89,131 | \$ 24.16 | 3.8 | \$ 1,374 |
| Exercisable at September 30, 2017 | 58,646 | \$ 22.46 | 2.8 | \$ 1,113 |
| Weighted average fair value of options granted during the year | | \$ 13.42 | | |

A summary of the activity for the Company's restricted stock for the period indicated is presented in the following table:

| <i>(In dollars, except share data):</i> | Number of Common Shares | Weighted Average Grant-Date Fair Value |
|---|----------------------------------|---|
| Restricted stock at January 1, 2017 | 212,646 | \$ 25.19 |
| Granted | 55,211 | \$ 42.48 |
| Vested | (70,382) | \$ 23.82 |
| Forfeited | (7,800) | \$ 27.21 |
| Restricted stock at September 30, 2017 | 189,675 | \$ 30.67 |

Note 9 – Pension, Profit Sharing, and Other Employee Benefit Plans

Defined Benefit Pension Plan

The Company has a qualified, noncontributory, defined benefit pension plan (the “Plan”). Benefits after January 1, 2005, are based on the benefit earned as of December 31, 2004, plus benefits earned in future years of service based on the employee’s compensation during each such year. All benefit accruals for employees were frozen as of December 31, 2007 based on past service and thus salary increases and additional years of service after such date no longer affect the defined benefit provided by the plan although additional vesting may continue to occur.

The Company's funding policy is to contribute amounts to the plan sufficient to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974 (“ERISA”), as amended. In addition, the Company contributes additional amounts as it deems appropriate based on benefits attributed to service prior to the date of the plan freeze. The Plan invests primarily in a diversified portfolio of managed fixed income and equity funds.

The components of net periodic benefit cost for the periods indicated are presented in the following table:

| <i>(In thousands)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|--------|---------------------------------|----------|
| | 2017 | 2016 | 2017 | 2016 |
| Interest cost on projected benefit obligation | \$ 410 | \$ 416 | \$ 1,230 | \$ 1,242 |
| Expected return on plan assets | (497) | (404) | (1,489) | (1,151) |
| Recognized net actuarial loss | 296 | 295 | 886 | 870 |
| Net periodic benefit cost | \$ 209 | \$ 307 | \$ 627 | \$ 961 |

Contributions

The decision as to whether or not to make a plan contribution and the amount of any such contribution is dependent on a number of factors. Such factors include the investment performance of the plan assets in the current economy and,

since the plan is currently frozen, the remaining investment horizon of the plan. After consideration of these factors, the Company made a contribution of \$2.2 million to the plan during the third quarter of 2017.

Note 10 – Net Income per Common Share

The calculation of net income per common share for the periods indicated is presented in the following table:

| <i>(Dollars and amounts in thousands, except per share data)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|-----------|
| | 2017 | 2016 | 2017 | 2016 |
| Net income | \$ 15,089 | \$ 13,474 | \$ 44,942 | \$ 34,934 |
| Basic: | | | | |
| Basic weighted average EPS shares | 24,200 | 24,096 | 24,171 | 24,124 |
| Basic net income per share | \$ 0.62 | \$ 0.56 | \$ 1.86 | \$ 1.45 |
| Diluted: | | | | |
| Basic weighted average EPS shares | 24,200 | 24,096 | 24,171 | 24,124 |
| Dilutive common stock equivalents | 23 | 27 | 30 | 27 |
| Dilutive EPS shares | 24,223 | 24,123 | 24,201 | 24,151 |
| Diluted net income per share | \$ 0.62 | \$ 0.56 | \$ 1.86 | \$ 1.45 |
| Anti-dilutive shares | 5 | 3 | 3 | 5 |

NOTE 11 – ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Comprehensive income is defined as net income plus transactions and other occurrences that are the result of non-owner changes in equity. For condensed financial statements presented for the Company, non-owner changes in equity are comprised of unrealized gains or losses on available-for-sale debt securities and any minimum pension liability adjustments. The following table presents the activity in net accumulated other comprehensive income (loss) and the components of the activity for the periods indicated:

| <i>(In thousands)</i> | Unrealized Gains (Losses) on Defined Investments Benefit Pension Plan | | Total |
|---|--|------------|------------|
| | Available-for-Sale | Plan | |
| Balance at January 1, 2017 | \$ 1,642 | \$ (8,256) | \$ (6,614) |
| Other comprehensive income before reclassification, net of tax | 3,382 | - | 3,382 |
| Reclassifications from accumulated other comprehensive income, net of tax | (767) | 522 | (245) |
| Current period change in other comprehensive income, net of tax | 2,615 | 522 | 3,137 |
| Balance at September 30, 2017 | \$ 4,257 | \$ (7,734) | \$ (3,477) |

Unrealized
Gains

| <i>(In thousands)</i> | (Losses) | | Total |
|---|-------------|-------------------------|------------|
| | Investments | Defined Benefit Pension | |
| Balance at January 1, 2016 | \$ 6,566 | \$ (7,863) | \$ (1,297) |
| Other comprehensive income before reclassification, net of tax | 6,385 | - | 6,385 |
| Reclassifications from accumulated other comprehensive income, net of tax | (1,154) | 531 | (623) |
| Current period change in other comprehensive income, net of tax | 5,231 | 531 | 5,762 |
| Balance at September 30, 2016 | \$ 11,797 | \$ (7,332) | \$ 4,465 |

The following table provides the information on the reclassification adjustments out of accumulated other comprehensive income for the periods indicated:

| <i>(In thousands)</i> | Nine Months Ended September 30, | |
|---|---------------------------------|----------|
| | 2017 | 2016 |
| Unrealized gains/(losses) on investments available-for-sale | | |
| Affected line item in the Statements of Income: | | |
| Investment securities gains | \$ 1,275 | \$ 1,919 |
| Income before taxes | 1,275 | 1,919 |
| Tax expense | (508) | (765) |
| Net income | \$ 767 | \$ 1,154 |
| Amortization of defined benefit pension plan items | | |
| Affected line item in the Statements of Income: | | |
| Recognized actuarial loss ⁽¹⁾ | \$ (886) | \$ (870) |
| Income before taxes | (886) | (870) |
| Tax benefit | 364 | 339 |
| Net loss | \$ (522) | \$ (531) |

(1) This amount is included in the computation of net periodic benefit cost, see Note 9

Note 12 – Financial Instruments with Off-balance Sheet Risk and Derivatives

The Company has entered into interest rate swaps (“swaps”) to facilitate customer transactions and meet their financing needs. These swaps qualify as derivatives, but are not designated as hedging instruments. Interest rate swap contracts involve the risk of dealing with counterparties and their ability to meet contractual terms. When the fair value of a derivative instrument contract is positive, this generally indicates that the counterparty or customer owes the Company, and results in credit risk to the Company. When the fair value of a derivative instrument contract is negative, the Company owes the customer or counterparty and therefore, has no credit risk. The notional value of commercial loan swaps outstanding was \$18.1 million with a fair value of \$0.8 million as of September 30, 2017 compared to \$18.9 million with a fair value of \$1.0 million as of December 31, 2016. The swap positions are offset to minimize the potential impact on the Company’s financial statements. Fair values of the swaps are carried as both gross assets and gross liabilities in the condensed consolidated statements of condition. The associated net gains and losses on the swaps are recorded in other non-interest income.

Note 13 – Litigation

The Company and its subsidiaries are subject in the ordinary course of business to various pending or threatened legal proceedings in which claims for monetary damages are asserted. After consultation with legal counsel, management does not anticipate that the ultimate liability, if any, arising out of these legal matters will have a material adverse effect on the Company's financial condition, operating results or liquidity.

Note 14 – Fair Value

Generally accepted accounting principles provide entities the option to measure eligible financial assets, financial liabilities and commitments at fair value (i.e. the fair value option), on an instrument-by-instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability or upon entering into a commitment. Subsequent changes in fair value must be recorded in earnings. The Company applies the fair value option on residential mortgage loans held for sale. The fair value option on residential mortgage loans allows the recognition of gains on sale of mortgage loans to more accurately reflect the timing and economics of the transaction.

The standard for fair value measurement establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below.

Basis of Fair Value Measurement:

Level 1- Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2- Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability;

Level 3- Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e. supported by little or no market activity).

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Changes to interest rates may result in changes in the cash flows due to prepayments or extinguishments. Accordingly, this could result in higher or lower measurements of the fair values.

Assets and Liabilities

Mortgage loans held for sale

Mortgage loans held for sale are valued based on quotations from the secondary market for similar instruments and are classified as Level 2 of the fair value hierarchy.

Investments available-for-sale

U.S. government agencies and mortgage-backed securities

Valuations are based on active market data and use of evaluated broker pricing models that vary based by asset class and includes available trade, bid, and other market information. Generally, the methodology includes broker quotes, proprietary models, descriptive terms and conditions databases coupled with extensive quality control programs. Multiple quality control evaluation processes review available market, credit and deal level information to support the evaluation of the security. If there is a lack of objectively verifiable information available to support the valuation, the evaluation of the security is discontinued. Additionally, proprietary models and pricing systems, mathematical tools, actual transacted prices, integration of market developments and experienced evaluators are used to determine the value of a security based on a hierarchy of market information regarding a security or securities with similar characteristics. The Company does not adjust the quoted price for such securities. Such instruments are generally classified within Level 2 of the fair value hierarchy.

State and municipal securities

Proprietary valuation matrices are used for valuing all tax-exempt municipals that can incorporate changes in the municipal market as they occur. Market evaluation models include the ability to value bank qualified municipals and general market municipals that can be broken down further according to insurer, credit support, state of issuance and

rating to incorporate additional spreads and municipal curves. Taxable municipals are valued using a third party model that incorporates a methodology that captures the trading nuances associated with these bonds. Such instruments are generally classified within Level 2 of the fair value hierarchy.

Trust preferred securities and corporate debt

In active markets, these types of instruments are valued based on quoted market prices that are readily accessible at the measurement date and are classified within Level 1 of the fair value hierarchy. Positions that are not traded in active markets or are subject to transfer restrictions are valued or adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence. In the absence of such evidence, management uses a process that employs certain assumptions to determine the present value. Positions that are not traded in active markets or are subject to transfer restrictions are classified within Level 3 of the fair value hierarchy.

Interest rate swap agreements

Interest rate swap agreements are measured by alternative pricing sources with reasonable levels of price transparency in markets that are not active. Based on the complex nature of interest rate swap agreements, the markets these instruments trade in are not as efficient and are less liquid than that of the more mature Level 1 markets. These markets do however have comparable, observable inputs in which an alternative pricing source values these assets in order to arrive at a fair market value. These characteristics classify interest rate swap agreements as Level 2.

Assets Measured at Fair Value on a Recurring Basis

The following tables set forth the Company's financial assets and liabilities at the dates indicated that were accounted for or disclosed at fair value. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| | September 30, 2017 | | | | Total |
|--|--|---|--|--|----------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | |
| <i>(In thousands)</i> | | | | | |
| Assets | | | | | |
| Residential mortgage loans held for sale | \$ - | \$ 7,084 | \$ - | | \$ 7,084 |
| Investments available-for-sale: | | | | | |
| U.S. government agencies | - | 107,340 | - | | 107,340 |
| State and municipal | - | 321,127 | - | | 321,127 |
| Mortgage-backed | - | 316,879 | - | | 316,879 |
| Corporate debt | - | - | 9,522 | | 9,522 |
| Trust preferred | - | - | 989 | | 989 |
| Marketable equity securities | - | 212 | - | | 212 |
| Interest rate swap agreements | - | 816 | - | | 816 |
| Liabilities | | | | | |
| Interest rate swap agreements | \$ - | \$ (816) | \$ - | | \$ (816) |

| | December 31, 2016 | | | | Total |
|--|--|---|--|--|-----------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | |
| <i>(In thousands)</i> | | | | | |
| Assets | | | | | |
| Residential mortgage loans held for sale | \$ - | \$ 13,222 | \$ - | | \$ 13,222 |
| Investments available-for-sale: | | | | | |
| U.S. government agencies | - | 121,790 | - | | 121,790 |
| State and municipal | - | 287,684 | - | | 287,684 |
| Mortgage-backed | - | 312,711 | - | | 312,711 |
| Corporate debt | - | - | 9,134 | | 9,134 |
| Trust preferred | - | - | 1,012 | | 1,012 |
| Marketable equity securities | - | 1,223 | - | | 1,223 |

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| | | | | |
|-------------------------------|---|-------|---|-------|
| Interest rate swap agreements | - | 1,010 | - | 1,010 |
|-------------------------------|---|-------|---|-------|

Liabilities

| | | | | |
|-------------------------------|------|------------|------|------------|
| Interest rate swap agreements | \$ - | \$ (1,010) | \$ - | \$ (1,010) |
|-------------------------------|------|------------|------|------------|

28

The following table provides unrealized losses included in assets measured in the Condensed Consolidated Statements of Condition at fair value on a recurring basis for the period indicated:

| <i>(In thousands)</i> | Significant Unobservable Inputs (Level 3) |
|---|--|
| Investments available-for-sale: | |
| Balance at January 1, 2017 | \$ 10,146 |
| Principal redemption | (159) |
| Total unrealized gains included in other comprehensive loss | 524 |
| Balance at September 30, 2017 | \$ 10,511 |

Assets Measured at Fair Value on a Nonrecurring Basis

The following table sets forth the Company's financial assets subject to fair value adjustments (impairment) on a nonrecurring basis at the date indicated that are valued at the lower of cost or market. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| <i>(In thousands)</i> | September 30, 2017 | | | | | Total | Total Losses |
|----------------------------|--|---|--|-----------|--------------|-----------|-----------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | | | |
| Impaired loans | \$ - | \$ - | \$ 8,521 | \$ | 8,521 | \$ | (11,806) |
| Other real estate owned | - | - | 1,448 | - | 1,448 | - | (136) |
| Total | \$ - | \$ - | \$ 9,969 | \$ | 9,969 | \$ | (11,942) |

| <i>(In thousands)</i> | December 31, 2016 | | | | | Total | Total Losses |
|----------------------------|--|---|---|-----------|---------------|-----------|-----------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | | | |
| Impaired loans | \$ - | \$ - | \$ 8,981 | \$ | 8,981 | \$ | (10,600) |
| Other real estate owned | - | - | 1,911 | - | 1,911 | - | (107) |
| Total | \$ - | \$ - | \$ 10,892 | \$ | 10,892 | \$ | (10,707) |

At September 30, 2017, impaired loans totaling \$22.5 million were written down to fair value of \$17.7 million as a result of specific loan loss allowances of \$4.8 million associated with the impaired loans which was included in the allowance for loan losses. Impaired loans totaling \$24.1 million were written down to fair value of \$19.3 million at December 31, 2016 as a result of specific loan loss allowances of \$4.8 million associated with the impaired loans.

Loan impairment is measured using the present value of expected cash flows, the loan's observable market price or the fair value of the collateral (less selling costs) if the loans are collateral dependent. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. The value of business equipment, inventory and accounts receivable collateral is based on net book value on the business' financial statements and, if necessary, discounted based on management's review and analysis. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the client and client's business. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the factors identified above. Valuation techniques are consistent with those techniques applied in prior periods.

Other real estate owned (“OREO”) is adjusted to fair value upon transfer of the loans to OREO. Subsequently, OREO is carried at the lower of carrying value or fair value. The estimated fair value for other real estate owned included in Level 3 is determined by independent market based appraisals and other available market information, less cost to sell, that may be reduced further based on market expectations or an executed sales agreement. If the fair value of the collateral deteriorates subsequent to initial recognition, the Company records the OREO as a non-recurring Level 3 adjustment. Valuation techniques are consistent with those techniques applied in prior periods.

Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

Quoted market prices, where available, are shown as estimates of fair market values. Because no quoted market prices are available for a significant portion of the Company's financial instruments, the fair value of such instruments has been derived based on the amount and timing of future cash flows and estimated discount rates based on observable inputs (“Level 2”) or unobservable inputs (“Level 3”).

Present value techniques used in estimating the fair value of many of the Company's financial instruments are significantly affected by the assumptions used. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate cash settlement of the instrument. Additionally, the accompanying estimates of fair values are only representative of the fair values of the individual financial assets and liabilities, and should not be considered an indication of the fair value of the Company.

The carrying amounts and fair values of the Company's financial instruments at the dates indicated are presented in the following table:

| | Fair Value Measurements | | | | |
|--|-------------------------|------------|-----------|-------------|--------------|
| | September 30, 2017 | Quoted | Active | Significant | Significant |
| | | Prices | Markets | Other | Unobservable |
| | | in | for | Observable | Inputs |
| | | Active | Identical | Inputs | Inputs |
| | | Markets | (Level 1) | (Level 2) | (Level 3) |
| | Estimated | Assets | (Level 1) | (Level 2) | (Level 3) |
| | Carrying | Fair | Value | Value | Value |
| | Amount | Value | (Level 1) | (Level 2) | (Level 3) |
| <i>(In thousands)</i> | | | | | |
| Financial Assets | | | | | |
| Other equity securities | \$ 39,853 | \$ 39,853 | \$ - | \$ 39,853 | \$ - |
| Loans, net of allowance | 4,149,194 | 4,200,409 | - | - | 4,200,409 |
| Other assets | 95,136 | 95,136 | - | 95,136 | - |
| Financial Liabilities | | | | | |
| Time deposits | \$ 690,208 | \$ 688,271 | \$ - | \$ 688,271 | \$ - |
| Securities sold under retail repurchase agreements and federal funds purchased | 146,569 | 146,569 | - | 146,569 | - |
| Advances from FHLB | 632,917 | 639,022 | - | 639,022 | - |

| | Fair Value Measurements | | | | |
|-------------------------|-------------------------|---------|-----------|-------------|--------------|
| | December 31, 2016 | Quoted | Active | Significant | Significant |
| | | Prices | Markets | Other | Unobservable |
| | | in | for | Observable | Inputs |
| | | Active | Identical | Inputs | Inputs |
| | | Markets | (Level 1) | (Level 2) | (Level 3) |
| | Estimated | Assets | (Level 1) | (Level 2) | (Level 3) |
| | Carrying | Fair | Value | Value | Value |
| | Amount | Value | (Level 1) | (Level 2) | (Level 3) |
| <i>(In thousands)</i> | | | | | |
| Financial Assets | | | | | |