

FIRST MERCHANTS CORP  
Form 11-K  
June 25, 2003

First Merchants Corporation  
Retirement Savings Plan  
EIN 35-1544218 PN 002

Accountants' Report and Financial Statements  
December 31, 2002 and 2001

First Merchants Corporation  
Retirement Savings Plan  
December 31, 2002 and 2001

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## Independent Accountants' Report

Administrative Committee  
First Merchants Corporation  
Retirement Savings Plan  
Muncie, Indiana

We have audited the accompanying statements of net assets available for benefits of First Merchants Corporation Retirement Savings Plan as of December 31, 2002 and 2001, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of First Merchants Corporation Retirement Savings Plan at December 31, 2002 and 2001, and the changes in its net assets available for benefits for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying supplemental schedules of (1) assets held for investment purposes at end of year, and (2) reportable transactions are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

BKD, LLP

Indianapolis, Indiana  
May 16, 2003

Federal Employer Identification Number: 44-0160260

See Notes to Financial Statements

First Merchants Corporation  
Retirement Savings Plan

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Statements of Net Assets Available for Benefits  
December 31, 2002 and 2001

Assets

|                                   | 2002              |    |
|-----------------------------------|-------------------|----|
|                                   | -----             |    |
| Investments, at fair value        |                   |    |
| Temporary deposit funds           | \$           --   | \$ |
| Collective investment funds       | --                |    |
| Common stock                      | 397,275           |    |
| Mutual funds                      | 12,399,376        |    |
| Money market funds                | 1,012,993         |    |
|                                   | -----             |    |
| Total investments                 | 13,809,644        |    |
| Employer contributions receivable | --                |    |
| Accrued income receivable         | 4,906             |    |
| Cash                              | 12,607            |    |
|                                   | -----             |    |
| Net Assets Available for Benefits | \$     13,827,157 | \$ |
|                                   | =====             |    |

First Merchants Corporation  
Retirement Savings Plan  
Statements of Changes in Net Assets Available for Benefits  
Years Ended December 31, 2002 and 2001

|   | 2002               |    |
|---|--------------------|----|
|   | -----              |    |
| Additions                                     |                    |    |
| Investment income                             |                    |    |
| Net depreciation in fair value of investments | \$       (628,121) | \$ |
| Interest and dividends                        | 199,247            |    |
|   | -----              |    |
|   | (428,874)          |    |
| Employee contributions                        | 1,179,439          |    |
| Employer contributions                        | 182,857            |    |
| Employee rollover contributions               | 202,273            |    |
| Transfers from other plans                    | --                 |    |
|   | -----              |    |
| Total additions                               | 1,135,695          |    |
|   | -----              |    |
| Deductions                                    |                    |    |
| Benefits paid to participants                 | 703,229            |    |
| Administrative expenses                       | 24,484             |    |

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|  |                           |
|--|---------------------------|
| Total deductions                                     | -----<br>727,713<br>----- |
| Net Increase   | 407,982                   |
| Net Assets Available for Benefits, Beginning of Year | 13,419,175<br>-----       |
| Net Assets Available for Benefits, End of Year       | \$ 13,827,157<br>=====    |

First Merchants Corporation  
Retirement Savings Plan  
Notes to Financial Statements  
December 31, 2002 and 2001

Note 1: Description of Plan

The following description of First Merchants Corporation Retirement Savings Plan (Plan) provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

General

The Plan is a defined-contribution plan sponsored by First Merchants Corporation (Corporation) for the benefit of all employees who have completed one year of service and are age eighteen or older. As of July 1, 2002, employees are eligible on their date of hire. It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). First Merchants Bank, N.A. (Bank) is the trustee of the Plan. Effective January 1, 2003, the Corporation named Merchants Trust Company the trustee of the Plan. PrimeVest Financial Services is the custodian for a majority of the Plan's assets.

Contributions

The Plan permits eligible employees through a salary deferral election to have the Corporation make annual contributions of up to the limitations of the Economic Growth and Tax Relief Act of 2001 (EGTRRA). As discussed in Note 6, the Plan was amended during 2002 to provide for automatic enrollment and deferral of 3% of compensation upon a participant's date of hire unless they affirmatively elect to not participate or to contribute a different percentage to the Plan. Employee rollover contributions are also permitted. The Corporation makes matching contributions of its employees' salary deferral amounts of 25% of the first 5% of employees' eligible compensation. Forfeitures are used to reduce the Corporation's contributions.

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### Participant Investment Account Options

Investment account options available include various funds including a Corporation stock fund. Each participant has the option of directing his contributions into any of the separate investment accounts and, effective in 2002, may change the allocation daily.

### Participant Accounts

Each participant's account is credited with the participant's contribution, allocation of the Corporation contribution and Plan earnings. Allocations of Plan earnings are based on participant account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

### Vesting

Participants are immediately vested in their salary deferral and rollover contribution accounts plus actual earnings thereon. Vesting in the remainder of their accounts is based on years of continuous service. A participant is 100% vested after five years of credited service.

First Merchants Corporation  
Retirement Savings Plan  
Notes to Financial Statements  
December 31, 2002 and 2001

### Payment of Benefits

Upon termination of service, participants may elect to receive a lump-sum amount or installments equal to the value of their accounts. Withdrawals other than for termination are permitted under circumstances provided by the Plan.

### Plan Termination

Although it has not expressed any intent to do so, the Corporation has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will become 100% vested in their accounts.

### Note 2: Summary of Significant Accounting Policies

#### Method of Accounting

The accompanying financial statements are prepared on the accrual method of accounting.

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Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of net assets and changes in net assets available for benefits. Actual results could differ from those estimates.

Investments

Investments are valued at estimated fair value. Money market funds and temporary deposit funds are valued at cost, which approximates market. Purchases and sales of securities are recorded on a trade-date basis.

Payment of Benefits

Benefits are recorded when paid.

Administrative Expenses

Administrative expenses may be paid by the Corporation or the Plan, at the Corporation's discretion.

First Merchants Corporation  
 Retirement Savings Plan  
 Notes to Financial Statements  
 December 31, 2002 and 2001

Note 3: Investments

At December 31, 2002, the Plan's investments are held by PrimeVest Financial Services and the Corporation. The Plan's investments (including investments bought, sold, and held during the year) depreciated in fair value as follows:

|  | 2002  |
|--|---|
|  | Net<br>Appreciation<br>(Depreciation)<br>in Fair Value<br>During Year |
|  | -----   |
| Investments at estimated fair value as determined by quoted prices in an active market |   |
| Common stock   | \$ (14,413)   |
| Mutual funds   | 137,222   |
| Money market funds   | --  |
| Investments at estimated fair value and cost which approximates market                 |   |
| Collective investment funds  | (750,930)   |

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|  | ----- | 2001  |
|--|-------|---|
|  | \$    | Net<br>Appreciation<br>(Depreciation)<br>in Fair Value<br>During Year |
|  | ===== | -----   |
| Investments at estimated fair value as determined by quoted prices in an active market |       |   |
| Common stock   | \$    | 11,311  |
| Mutual funds   |       | (61,186)  |
| Investments at estimated fair value and cost which approximates market                 |       |   |
| Temporary deposit funds  |       | --  |
| Collective investment funds  |       | (898,825)   |
|  | ----- | -----   |
|  | \$    | (948,700)   |
|  | ===== | -----   |

First Merchants Corporation  
Retirement Savings Plan  
Notes to Financial Statements  
December 31, 2002 and 2001

The fair values of individual investments that represented 5% or more of the Plan's assets were as follows:

|  | ----- | 2002      |
|--|-------|-----------|
| Federated Prime Cash Obligations Fund  | \$    | 1,012,993 |
| American Funds Amcap Fund  |       | 2,012,478 |
| American Century Equity Income Fund  |       | 811,342   |
| Federated Capital Preservation Fund  |       | 988,210   |
| Franklin Short-Intermediate U. S. Government Securities Fund                     |       | 1,016,651 |
| MFS Value Fund   |       | 1,861,145 |
| PIMCO Total Return Fund  |       | 1,754,784 |
| Oppenheimer Main Street Income and Growth Fund                                   |       | 982,942   |
| Oppenheimer Small Cap. Value Fund  |       | 713,842   |
| First Merchants Bank, N.A. Intermediate Growth Fund for Tax Exempt Accounts      |       | --        |
| First Merchants Bank, N.A. Intermediate Term Income Fund for Tax Exempt Accounts |       | --        |
| First Merchants Bank, N.A. Temporary Fund II                                     |       | --        |

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Note 4: Nonparticipant-directed Investments

Information about the net assets and the significant components of the changes in net assets relating to the nonparticipant-directed investments, is as follows:

|                                  | 2002          |
|----------------------------------|---------------|
| Net Assets                       |               |
| Federated Prime Cash Obligations | \$ --         |
| Temporary deposit funds          | --            |
|                                  | \$ 0          |
|                                  | =====         |
|                                  |               |
|                                  | 2002          |
| Transfers in                     | \$ 12,337,615 |
| Transfers out                    | (12,337,615)  |
|                                  | \$ 0          |
|                                  | =====         |

First Merchants Corporation  
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Note 5: Party-in-Interest Transactions

Party-in-interest transactions include those with fiduciaries or employees of the Plan, any person who provides services to the Plan, an employer whose employees are covered by the Plan, an employee organization whose members are covered by the Plan, a person who owns 50 percent or more of such an employer or employee association, or relatives of such persons.

The Plan invested in First Merchants Bank, N.A. Temporary Fund II, Intermediate Growth Fund for Tax Exempt Account Intermediate Term Income Fund for Tax Exempt Accounts through July 2002. The Plan continues to invest in First Merchants Bank common stock.

Activity at fair value was as follows:

|                               |                               |
|-------------------------------|-------------------------------|
| First Merchants<br>Bank, N.A. | First Merchants<br>Bank, N.A. |
|-------------------------------|-------------------------------|

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|                               | First Merchants<br>Bank, N.A.<br>Temporary<br>Deposit Fund | Intermediate Growth<br>Fund for Tax<br>Exempt<br>Accounts | Intermediate Term<br>Income Fund for<br>Tax Exempt<br>Accounts |
|-------------------------------|--|---|--|
| Balance, January 1,<br>2001   | \$ 415,194   | \$ 8,206,877  | \$ 2,025,591   |
| Changes                       | 465,637  | 559,513   | 503,657  |
| Balance, December 31,<br>2001 | 880,831  | 8,766,390   | 2,529,248  |
| Changes                       | (880,831)  | (8,766,390)   | (2,529,248)  |
| Balance, December 31,<br>2002 | \$ 0   | \$ 0  | \$ 0   |

The Corporation provides certain administrative services at no cost to the Plan. Effective January 1, 2001, fees for certain trust and administrative services provided by the trustee are now paid by the Plan and were \$24,484 and \$41,155 for 2002 and 2001, respectively.

Note 6: Tax Status

The Internal Revenue Service has advised that the Plan constitutes a qualified plan under Section 401 of the Internal Revenue Code and that the trust established under the Plan is therefore exempt from federal income taxes. The Plan has been amended since receiving the determination letter. However, the Plan administrator believes that the Plan is currently designed and being operated in compliance with the applicable requirements of the Internal Revenue Code and that the Plan was qualified and the related trust was tax exempt as of the financial statement date.

First Merchants Corporation  
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Notes to Financial Statements  
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Note 7: Plan Changes and Restatement

Effective January 1, 2001, employees of Decatur Bank and Trust Company (Decatur Bank and Trust Company 401(k) Profit Sharing Plan) were added to the Plan, and assets of approximately \$2,390,000 were transferred into the Plan.

The Plan was restated effective January 1, 1998. As of January 1, 2001, a Corporation stock fund was added as an investment account option, and the Plan eligibility age was lowered to age 18.

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Effective January 1, 2002, the Plan was amended to provide participants the opportunity to increase their contributions in accordance with the Economic Growth and Tax Relief Reconciliation Act of 2001 (EGTRRA).

Effective July 1, 2002, the Plan was amended to automatically enroll employees in the Plan as of their date of hire unless they affirmatively elect not to participate. Also, on July 1, 2002, the Plan was converted from a quarterly to a daily valuation. As part of the conversion, all of the previous fund options were replaced.

Supplemental Schedules

First Merchants Corporation  
 Retirement Savings Plan  
 Schedule H, Line 4i - Schedule of Assets Held for Investment Purposes  
 at End of Year  
 December 31, 2002  
 Employer Identification Number: 35-1544218 Plan Number: 002

| (a)   | (b)<br>Identity of Issue,<br>Borrower, Lessor, or<br>Similar Party | (c)<br>Description of Investment<br>Including Par or<br>Maturity Value |
|-------|--|--|
| ----- |  |  |
|       | Common Stock   |  |
|       | *First Merchants Corporation                                       | 17,432 shares  |
|       | Mutual Funds   |  |
|       | AIM Small Cap. Equity Fund   | 30,970 shares  |
|       | American Funds Amcap. Fund   | 154,806 shares   |
|       | American Century Equity Income Fund                                | 124,248 shares   |
|       | American High Income Trust Fund                                    | 15,729 shares  |
|       | Federated Capital Preservation Fund                                | 98,821 shares  |
|       | Federated Max-Cap. Index Fund                                      | 23,681 shares  |
|       | Fidelity Advisor International Capital<br>Appreciation Fund        | 3,830 shares   |
|       | Franklin Short-Intermediate U. S. Government<br>Securities Fund    | 96,001 shares  |
|       | Franklin Templeton Foreign Fund                                    | 18,865 shares  |
|       | MFS Value Fund   | 112,660 shares   |
|       | MFS Mid-Cap. Growth Fund   | 72,043 shares  |
|       | Oppenheimer Main Street Income and Growth Fund                     | 37,805 shares  |
|       | Oppenheimer Small Cap. Value Fund                                  | 36,796 shares  |
|       | PIMCO Foreign Bond Fund  | 6,048 shares   |

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|                                       |                  |
|---------------------------------------|------------------|
| PIMCO Total Return Fund               | 164,460 shares   |
| Putnam Capital Opportunities Fund     | 34,409 shares    |
| Putnam International Voyager Fund     | 9,742 shares     |
| Putnam Small Cap. Growth Fund         | 28,118 shares    |
| Money Market Fund                     |                  |
| Federated Prime Cash Obligations Fund | 1,012,993 shares |

\*Party-in-interest

First Merchants Corporation  
 Retirement Savings Plan  
 Schedule H, Line 4j - Schedule of Reportable Transactions  
 (Transactions in Excess of 5% of Plan Assets at Beginning of Year)  
 Year Ended December 31, 2002  
 Employer Identification Number: 35-1544218 Plan Number: 002

| (a)                        | (b)                                   | (c)            | (d)           | (e)          | (f)                                | (g)           |
|----------------------------|---------------------------------------|----------------|---------------|--------------|------------------------------------|---------------|
| Identity of Party Involved | Description of Assets                 | Purchase Price | Selling Price | Lease Rental | Expenses Incurred With Transaction | Cost of Asset |
| Issuer                     | Federated Prime Cash Obligations Fund |                |               |              |                                    |               |
|                            | Purchases                             | \$ 13,350,608  |               |              |                                    | \$ 13,350,608 |
|                            | Sales                                 |                | \$ 12,337,615 |              |                                    | 12,337,615    |

Exhibit 23

CONSENT OF INDEPENDENT ACCOUNTANTS

We consent to the incorporation by reference in the Registration Statement of First Merchants Corporation on Form S-8 (File Number 333-50484) of our report dated May 16, 2003, of our audit on the financial statements of First Merchants Corporation Retirement Savings Plan for the year ended December 31, 2002, which report is included in its Annual Report on Form 11-K.

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BKD, LLP

Indianapolis, Indiana  
June 25, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, the Plan Administrator has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: 06/25/03  
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By: /s/ Kimberly J. Ellington  
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Kimberly J. Ellington  
First Merchants Corporation  
Retirement Savings Plan