## Edgar Filing: SIERS SCOTT A - Form 4

| SIERS SCOTT A<br>Form 4   |                                 |  |  |  |                        |   |  |  |   |  |  |
|---|---------------------------------|--|--|--|------------------------|---|--|--|---|--|--|
| FORM 4  |                                 | STATES   | SECU   | RITIES A   | AND EX                 | CHANGE                                    | COMMISSIO  |  | PPROVAL   |  |  |
| ~   |                                 | <b>DINIL</b> D                                     |  | shington   |                        |   |  | Number:  | 3235-0287   |  |  |
| Check this box<br>if no longer<br>subject to<br>Section 16.<br>Form 4 or  | STATEM                          | STATEMENT OF CHANGES IN BENEFICIAL C<br>SECURITIES |  |  |                        |   |  | Expires:<br>Estimated<br>burden hou<br>response                      | urs per   |  |  |
| Form 5<br>obligations<br>may continue.<br><i>See</i> Instruction<br>1(b). | Section 17(                     | a) of the l  | Public U   | Itility Hol                                      | ding Co                |   | nge Act of 1934,<br>of 1935 or Secti<br>940  | on   |   |  |  |
| (Print or Type Respo  | onses)                          |  |  |  |                        |   |  |  |   |  |  |
| 1. Name and Address of Reporting Person <u>*</u><br>SIERS SCOTT A         |                                 |  | 2. Issuer Name <b>and</b> Ticker or Trading<br>Symbol<br>FARMER BROTHERS CO [FAR |  |                        |   | 5. Relationship of Reporting Person(s) to<br>Issuer  |  |   |  |  |
| (Last)  | (First) (                       | Middle)  |  |  |                        | L   | I] (Che  | eck all applicabl  | e)  |  |  |
| FARMER BROS. CO., 1912<br>FARMER BROTHERS DRIVE                           |                                 |  | 3. Date of Earliest Transaction<br>(Month/Day/Year)<br>11/12/2018                |  |                        |   | Director 10% Owner<br>X Officer (give title Other (specify<br>below) below)<br>SENIOR VP & GM - SALES              |  |   |  |  |
| NORTHLAKE,  | (Street)<br>TX 76262            |  |  | endment, D<br>onth/Day/Yea                       | -                      | al  | 6. Individual or<br>Applicable Line)<br>_X_ Form filed by  | Joint/Group Fili   | ng(Check<br>Person  |  |  |
| (City)  | (State)                         | (Zip)  | Tab  | ole I - Non-l                                    | Derivative             | Securities A                              | cquired, Disposed  | of, or Beneficia   | lly Owned   |  |  |
|   | ansaction Date<br>nth/Day/Year) | 2A. Deemo<br>Execution<br>any<br>(Month/Da         | Date, if   | 3.<br>Transactio<br>Code<br>(Instr. 8)<br>Code V | Disposed<br>(Instr. 3, | (A) or<br>of (D)                          | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |  |
| Reminder: Report or   | n a separate line               | e for each cl                                      | ass of sec   | urities bene                                     | ficially ow            | ned directly                              | or indirectly.   |  |   |  |  |
|   |                                 |  |  |  | inforr<br>requi        | nation cont<br>red to resp<br>ays a curre | spond to the colle<br>tained in this forn<br>ond unless the fo<br>ntly valid OMB co                                | n are not<br>rm  | SEC 1474<br>(9-02)  |  |  |
|   | Tab                             |  |  |  |                        | sposed of, or<br>convertible              | Beneficially Owner<br>securities)  | 1  |   |  |  |
| 1 Title of Derivativ  | те ?                            | 3 Tro  | neaction   | Date 3A D  | leemed                 | 4   | 5 Number 6   | Data Evaraisah   | leand 7 Ti  |  |  |

| 1. Title of Derivative | 2.          | 3. Transaction Date | 3A. Deemed         | 4.          | 5. Number       | 6. Date Exercisable and | 7. Title and A   |
|------------------------|-------------|---------------------|--------------------|-------------|-----------------|-------------------------|------------------|
| Security               | Conversion  | (Month/Day/Year)    | Execution Date, if | Transaction | onof Derivative | Expiration Date         | Underlying Se    |
| (Instr. 3)             | or Exercise |                     | any                | Code        | Securities      | (Month/Day/Year)        | (Instr. 3 and 4) |

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|  | Price of<br>Derivative<br>Security |            | (Month/Day/ | 'Year) (               | Instr. 8) | Acquire<br>(A) or<br>Dispose<br>(D)<br>(Instr. 3<br>and 5) | d of |                     |                    |                 |
|--|------------------------------------|------------|-------------|------------------------|-----------|--|------|---------------------|--------------------|-----------------|
|  |                                    |            |             | (                      | Code V    | 7 (A)  | (D)  | Date<br>Exercisable | Expiration<br>Date | Title           |
| Stock Option (right to buy)  | \$ 25.04                           | 11/12/2018 |             |                        | A         | 9,608  |      | (1)                 | 11/12/2025         | Common<br>Stock |
| Performance-Based<br>Restricted Stock<br>Units (PBRSUs)                                | \$ 0                               | 11/12/2018 |             |                        | A         | 2,985  |      | (3)                 | (3)                | Common<br>Stock |
| Reporting Owners   |                                    |            |             |                        |           |  |      |                     |                    |                 |
| <b>Reporting Owner Name / Address</b><br>Directo                                       |                                    |            |             | Rela                   | tionshij  | DS   |      |                     |                    |                 |
|  |                                    |            | 10% Owner   | Officer                |           |  |      |                     | Other              |                 |
| SIERS SCOTT A<br>FARMER BROS. CO.<br>1912 FARMER BROTHERS DRIVE<br>NORTHLAKE, TX 76262 |                                    |            |             | SENIOR VP & GM - SALES |           |  |      |                     |                    |                 |
| Signatures   |                                    |            |             |                        |           |  |      |                     |                    |                 |
| /s/ Thomas J. Mattei, Jr., Attorney-In-Fact for Scott A. Siers                         |                                    |            |             | 1                      | 1/14/20   | )18  |      |                     |                    |                 |
| <u>**</u> Sign   | ature of Reporting                 | Person     |             |                        | Date      |  |      |                     |                    |                 |
| Explanation of Responses:  |                                    |            |             |                        |           |  |      |                     |                    |                 |

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Grant of non-qualified stock option under the Farmer Bros. Co. 2017 Long-Term Incentive Plan (the "Plan"); the stock option vests pursuant to a three year vesting schedule, whereby one-third of the total number of shares issuable under the option becomes exercisable

- pursuant to a three year vesting schedule, whereby one-third of the total number of shares issuable under the option becomes exercisable each year on the anniversary of the grant date, subject to certain continued employment conditions and subject to accelerated vesting in certain circumstances.
- (2) Represents only the stock options granted on the Transaction Date and does not include stock options with different prices and/or vesting terms.

Grant of performance-based restricted stock units ("PBRSUs") under the Plan. The target number of PBRSUs is presented in the table. Subject to certain continued employment conditions and subject to accelerated vesting in certain circumstances, the PBRSUs are scheduled to vest based on achievement of certain financial performance goals for the performance period July 1, 2018 through June 30,

(3) Scheduled to vest based on achievement of certain financial performance goals for the performance period July 1, 2018 through Jule 30, 2021. At the end of the three-year performance period, the number of PBRSUs that actually vest will be 0% to 150% of the target amount set forth in Table II, Item 5, depending on the extent to which Farmer Bros. Co. meets or exceeds certain financial performance goals measured over the full three-year performance period.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.