Corporate Resource Services, Inc.

Form 10-Q

September 25, 2014

UNITED STATES	
SECURITIES AND EXCHANGE COMMIS	SSION
Washington, D.C. 20549	
FORM 10-Q	
QUARTERLY REPORT PURSUANT TO OF 1934	SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
For the quarterly period ended July 4, 2014	
TRANSITION REPORT PURSUANT TO OF 1934	SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
For the transition period from	_ to
Commission file number: 001-36060	
(Exact name of Registrant as specified in its ch	narter)
Delaware	80-0551965
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

#### 160 Broadway, 13th Floor

#### New York, New York 10038

(Address of principal executive offices)

(646) 443-2380

(Registrant's telephone number, including area code)

#### None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated Filer " Accelerated filer " Non - accelerated filer " Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares of Common Stock, \$.0001 par value, outstanding as of September 15, 2014 was 158,015,000.

#### Safe Harbor Statement

Certain statements in this Quarterly Report, excluding those statements that relate purely to historical information, may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 (the "Securities Act"), as amended, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), as amended. Forward-looking statements include, without limitation, statements relating to plans, objectives, goals, strategies and future events or performance, as well as the assumptions upon which such statements are based. The words "expect", "estimate", "anticipate", "believe", "intend", "project", "strategy", "future", "opportunity", "plan", "may", "should", "will", "would", "will be", "will continue", "will likely result" and similar exphrases are generally intended to identify forward-looking statements. Such statements are based on current expectations and assumptions that are subject to risks and uncertainties, which may cause actual results to differ materially from the forward-looking statements.

Our business involves a number of risks, many of which are beyond our control. The risks and uncertainties set forth in "Part II. Item 1A. Risk Factors" of our Form 10-K filed on July 1, 2014 and those described below, if any, could individually or collectively have a material adverse effect on our business, assets, profitability or prospects. While these are not the only risks and uncertainties we face, our management believes that those set forth are the more significant risks and uncertainties.

#### **Access to Company Information**

We file reports with the Securities and Exchange Commission (the "SEC"). The public may read and copy any materials filed by us with the SEC at the SEC's Public Reference Room at 100 F. Street, N.E., Washington, D.C. 20549. The public may obtain information about the operation of the SEC's Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains a website at www.sec.gov that contains reports, proxy and information statements and other information about issuers such as us that file electronically with the SEC.

In addition, we make available, on our website at http://www.crsco.com our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) under the Exchange Act as soon as reasonably practical after we electronically file such material with, or furnish it to, the SEC.

# **Corporate Resource Services, Inc.**

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# PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (unaudited)

# CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

(amounts in thousands except per share data)

ASSETS	As of July 4, 2014 (unaudited)	As of January 3, 2014
Current assets		
Cash	\$ 311	\$ 32
Accounts receivable, net of allowance for doubtful accounts of \$3,544 and \$2,291 as of July 4, 2014 and January 3, 2014, respectively	107,296	96,739
Unbilled receivables	16,024	10,815
Related party receivable	1,280	2,335
Other current assets	1,560	1,220
Total current assets	126,471	111,141
Equity investment	5,485	1,952
Property and equipment, net	1,310	1,285
Intangible assets, net	16,097	8,546
Goodwill	24,720	19,682
Other assets	450	520
Total assets	\$ 174,533	\$ 143,126
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities		
Accounts payable and accrued liabilities	\$ 8,140	\$ 7,578
Accrued wages and related obligations - due to related party	16,275	9,449
Borrowings under receivables-based credit facility	73,628	73,460
Long-term debt - related party	18,819	748
Loan payable	1,000	1,600
Deferred income tax liability	191	-
Contingent consideration	728	658
Long-term debt	4,757	2,159
Total current liabilities	123,538	95,652
Long-term debt, net of current portion	2,931	1,069
Long-term debt - related party, net of current portion	15,000	15,000

Contingent consideration, net of current portion Deferred income tax liabilities Other liabilities Total liabilities	4,300 2,085 63 147,917		2,615 1,880 36 116,252	
Commitments and contingencies	-		-	
Stockholders' equity				
Preferred stock, \$0.0001 par value, 5,000 shares authorized; zero shares issued and outstanding	-		-	
Common stock, \$0.0001 par value, 225,000 shares authorized and 158,015 shares issued and outstanding as of July 4, 2014 and January 3, 2014	16		16	
Additional paid-in capital	34,186		31,760	
Retained earnings (accumulated deficit)	(7,695	)	(4,976	)
Accumulated other comprehensive income	109		74	
Total stockholders' equity	26,616		26,874	
Total liabilities and stockholders' equity	\$ 174,533	\$	143,126	

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except per share data)

	For the three months ended				For the six months end			ths ended	
	July 4, 2014 July 5, 2013			July 4, 2014		July 5, 2013		3	
Revenues Revenues from related parties	(unaudited) \$ 246,087 20	)	(unaudited) \$ 199,107 20	)	(unaudited \$ 464,478 40		\$ 3	naudited) 393,304 40	)
Total revenue	246,107		199,127		464,518			393,344	
Direct cost of producing revenues purchased from related parties	217,234		174,541		411,417			346,839	
Direct cost of producing revenues	(30	)	1,564		125			1,835	
Total direct cost of producing revenues	217,204		176,105		411,542			348,674	
Gross profit	28,903		23,022		52,976		2	44,670	
Selling, general and administrative expenses purchased from related parties	13,490		12,168		26,469		2	26,453	
Selling, general and administrative expenses	9,533		6,532		18,664		-	11,780	
Non-cash equity compensation	1,192		603		2,426		(	927	
Depreciation and amortization	880		360		2,023			751	
Income (loss) from operations	3,808		3,359		3,394		4	4,759	
Interest expense	(1,316	)	(1,439	)	(2,297	)		(2,605	)
Interest expense – related party	(941	)	(421	)	(1,633	)		(780	)
Gain (loss) from equity investments	(538	)	(142	)	(1,061	)		(306	)
Change in contingent consideration	(381	)	(40	)	(761	)		(81	)
Other income (expense)	(205	)	-		(246	)		-	
Income (loss) before benefit from (provision for) income taxes	427		1,317		(2,604	)	ļ	987	
Benefit from (provision for) income taxes	(97	)	(62	)	(115	)	(	(110	)
Net income (loss)	\$ 330		\$ 1,255		\$ (2,719	)	\$ 8	877	
Total net income (loss) per share:									
Basic	\$ 0.00		\$ 0.01		\$ (0.02	)	\$ (	0.01	
Diluted	\$ 0.00		\$ 0.01		\$ (0.02	)	\$ (	0.01	
Weighted average shares outstanding:						-			
Basic	158,015		159,723		158,015			159,632	
Diluted	163,783		161,439		158,015			161,348	

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(amounts in thousands)

	For the three months ended		For the six months ended				
	July 4, 2014 July 5, 2013		July 4, 2014		July 5, 2013		
	(unaudited)	(unaudited)	(unaudited)		(unaudited)		
Net income (loss)	330	1,255	(2,719	)	877		
Foreign currency translation adjustment	46	-	35		-		
Comprehensive income (loss)	\$ 376	\$ 1,255	\$ (2,684	)	\$ 877		

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

	Six Month	s Ended	
	July 4, 2014	July 5, 202	13
		l)unaudite	d)
Cash flows from operating activities:			
Net income (loss)	\$(2,719)	\$ 877	
Adjustments to reconcile net (loss) income to net cash from operating activities:			
Depreciation and amortization	2,023	751	
Bad debt expense	1,337	137	
Non-cash stock-based compensation	2,426	927	
Accrued interest on outstanding loans	103	-	
Change in fair value of contingent consideration	761	81	
Loss on equity investment	1,061	306	
Deferred tax liabilities	190	107	
Deferred rent	28	(65	)
Changes in operating assets and liabilities, net of effect of acquisitions			
Trade accounts receivable including unbilled receivables	(17,103)	(2,505	)
Prepaid expenses	(340)	(931	)
Other assets	70	50	
Accrued wages and related obligations - due related party	6,826	2,534	
Accounts payable and accrued liabilities	562	(640	)
Net cash provided by (used in) operating activities	(4,775)	1,629	
Cash flows from investing activities:			
Purchase of property and equipment	(690 )	(422	)
Equity investment	(4,594)		)
Cash paid for business combinations	(6,000)		)
Net cash provided by (used in) investing activities	(11,284)	(2,090	)
Cash flows from financing activities:			
Principal payments on long-term debt	(2,187)	(1,228	)
Short term borrowings (repayment)	(600)		
Long-term debt - related party, net	19,125	4,824	
Proceeds from (payments on) asset-based facility, net	169	(3,466	)
Payments on contingent consideration	(114)	(251	)
Net cash provided by (used in) financing activities	16,393	529	
Foreign currency exchange rate effect on cash flows	(55)	-	
Net change in cash	279	68	
Cash at beginning of period	32	154	
Cash at end of period	\$311	\$ 222	

Supplemental Disclosure of Cash Flow Information		
Cash paid for interest	2,112	2,566
Cash paid for taxes	52	2
Non-cash investing and financing activities:		
Financing on acquisitions	6,519	-
Assets acquired for issuance of debt	-	72

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Note 1—Description of the Company and its Business

Corporate Resource Services, Inc. (together with its consolidated subsidiaries, "Corporate Resource Services", "CRS", the "Company", "we", "us", and "our", unless the context indicates otherwise) is a diversified technology, staffing, recruiting and consulting services firm. We provide cloud-based enterprise applications and hosting services to PEO and staffing companies, as well as diversified staffing, recruiting and consulting services. The Company offers trained employees in the areas of Insurance, Information Technology, Accounting, Legal, Engineering, Science, Healthcare, Life Sciences, Creative Services, Hospitality, Retail, General Business and Light Industrial Work. Our blended staffing solutions are tailored to our customers' needs and can include customized employee pre-training and testing, on-site facilities management, vendor management, risk assessment and management, market analysis and productivity/occupational engineering studies.

Our ability to deliver broad-based solutions provides our customers a "one stop shop" to fulfill their staffing needs from professional services and consulting to clerical and light industrial positions. Depending on the size and complexity of an assignment, we can create an on-site facility for recruiting, training and administration at the customer location. Our recruiters, who generally focus within their area of expertise, have the resources available to help our customers secure the best candidates available in today's ever changing marketplace.

We offer our services through our wholly-owned specialty recruiting and staffing subsidiaries, which include the following companies:

- Accountabilities, Inc. ("Accountabilities") provides administrative and light industrial staffing solutions, primarily to our customers in the Western United States;
- Corporate Resource Development, Inc. ("CRD") provides permanent and temporary professional, administrative and ·clerical solutions to financial services, entertainment, media, advertising, fashion and other companies through locations primarily in the Northeastern United States;
- The CRS Group, Inc. ("CRS Group") provides software and related hosting and technology services through its Summit Software division;
- Diamond Staffing Services Inc. ("Diamond Staffing") provides administrative, light industrial and professional staffing solutions throughout the United States most heavily concentrated in New Jersey, California and New England;
- Flex Recruitment Plus Limited ("FlexPlus") is a staffing and technology business specializing in the placement of temporary, contract and permanent personnel in the United Kingdom. FlexPlus' innovative on-line recruitment platform, i-Integra, enables it to provide complete end-to-end recruitment solutions to its clients;
- Insurance Overload Services, Inc. ("Insurance Overload") provides professional insurance industry staffing solutions for personnel in claims processing, customer services and related fields throughout the United States;

Integrated Consulting Group, Inc. ("ICG") provides light industrial staffing solutions to our customers in the Northeastern United States; and

TS Staffing Services, Inc. ("TS Staffing") provides temporary placement solutions across a range of administrative and professional fields throughout the United States, most heavily concentrated in California, the Midwestern United States and Florida.

The type and number of services we offer have grown largely through the acquisition of established offices from general staffing companies.

We operate approximately 250 staffing and on-site facilities throughout the United States and in the United Kingdom and we offer our services to a wide variety of clients in many industries, ranging from sole proprietorships to Fortune 1000 companies.

Note 2—Summary of Significant Accounting Policies

Fiscal Year

The 2014 fiscal year ("Fiscal Year") is a 52 week fiscal year ("Fiscal Year 2014") with four fiscal quarters of thirteen weeks each ending on April 4, 2014, July 4, 2014, October 3, 2014, and January 2, 2015. The 2013 fiscal year was a 53 week fiscal year ("Fiscal Year 2013") with the first fiscal quarter of fourteen weeks ended on April 5, 2013 and three fiscal quarters of thirteen weeks each ended on July 5, 2013, October 4, 2013, and January 3, 2014 (each a "Fiscal Quarter"). For ease of presentation a Fiscal Quarter may be referred to as "three months", and two Fiscal Quarters as "six months".

#### Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation (consisting of normal recurring accruals) have been included. Operating results for interim periods are not necessarily indicative of the results that may be expected for the year ending January 2, 2015. For further information, refer to the consolidated financial statements and footnotes thereto included in our annual report on Form 10-K for the year ended January 3, 2014 and our quarterly report on Form 10-Q for the period ended April 4, 2014.

We have revised certain prior period presentations to reflect the correction of certain errors. In particular:

We identified an error in our historical accounting for the factoring of our receivables to Wells Fargo, resulting in an understatement of our assets and liabilities included in our Condensed Consolidated Balance Sheet as of July 5, 2013 by \$74.0 million. The error had no impact on revenues, operating income, taxable income, net income or net changes in cash for the three and six months ended July 5, 2013.

- We identified an error in our accounting for stock-based compensation expense relating to awards of shares, warrants to acquire common stock, and employee stock options as previously reported. The error resulted in an understatement of our selling, general and administrative expenses included in our Condensed Consolidated Statements of Operations for the three and six months ended July 5, 2013 by approximately \$0.7 million and \$1.0 million, respectively. The Condensed Consolidated Statements of

Operations for the three and six months ended July 5, 2013 included herein has been revised to correct this error. The correction had no impact on revenues or net change in cash for the three and six months ended July 5, 2013.

We identified an error in our accounting for deferred tax liabilities relating to the amortization of indefinite-life intangibles that originated during 2005, resulting in an understatement in liabilities in our Condensed Consolidated Balance Sheet as of July 5, 2013 of \$1.0 million. The error also understated our deferred income tax provision included in our Condensed Consolidated Statements of Operations for the three and six months ended July 5, 2013 by approximately \$0.05 million and \$0.1 million, respectively. The Condensed Consolidated Statements of Operations for the three and six months ended July 5, 2013 included herein has been revised to correct this error. The correction had no impact on revenues, operating income, taxable income, or net change in cash for the three and six months ended July 5, 2013.

We identified a number of miscellaneous errors relating to our accounting for cash, accounts receivable, prepaid expenses, accounts payable and accrued liabilities, other liabilities and business combinations that resulted in an overstatement of assets included in our Condensed Consolidated Balance Sheet as of July 5, 2013 of \$1.0 million.

-These errors also understated our operating income, taxable income and net income included in our Condensed Consolidated Statements of Operations for the three and six months ended July 5, 2013 by \$0.1 million, \$0.1 million, \$0.2 million, \$0.3 million, \$0.06 million and \$0.3 million, respectively. The Condensed Consolidated Statements of Operations for the three and six months ended July 5, 2013 included herein have been revised to correct these errors.

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During the fiscal year ended January 3, 2014, we also evaluated our consolidation of Abest Power & Gas, LLC, our joint venture in retail energy, and determined that Abest is an entity that should not be consolidated. We had presented the results of Abest as a consolidated entity in our financial statements as of and for the three months ended -April 5, 2013. While the Condensed Consolidated Balance Sheets as of January 3, 2014 and July 4, 2014 and the Condensed Consolidated Statements of Operations for the three and six months ended July 4, 2014 and July 5, 2013, included herein, do not include the assets, liabilities or equity of Abest, we do include our investment in Abest under the equity method of investment and report the loss for Abest as a loss on equity investment.

The corrections of these errors had no impact on our compliance with any contractual obligations.

#### Consolidation

The accompanying condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. Intercompany transactions have been eliminated in consolidation.

We have ownership and other interests in various entities, including corporations, partnerships and limited liability companies. For each such entity, we evaluate our ownership and other interests to determine whether we should consolidate the entity or account for our ownership interest as an investment. As part of our evaluation, we initially determine whether the entity is a variable interest entity ("VIE") and, if so, whether we are the primary beneficiary of the VIE. An entity is generally a VIE if it meets any of the following criteria: (i) the entity has insufficient equity to finance its activities without additional subordinated financial support from other parties, (ii) the equity investors cannot make significant decisions about the entity's operations, or (iii) the voting rights of some investors are not proportional to their obligations to absorb the expected losses of the entity or receive the expected returns of the entity and substantially all of the entity's activities involve or are conducted on behalf of the investor with disproportionately fewer voting rights. We consolidate VIEs for which we are the primary beneficiary, regardless of our ownership or voting interests. The primary beneficiary is the party involved with the VIE that (i) has the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, and (ii) has the obligation to absorb gains or losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. We periodically make judgments in determining whether entities in which we invest are VIEs. If so, we then make judgments to determine whether we are the primary beneficiary and are thus required to consolidate the entity.

If it is concluded that an entity is not a VIE, then we consider our proportional voting interests in the entity. We consolidate majority-owned subsidiaries in which a controlling interest is maintained. Controlling interest is determined by majority ownership and the absence of significant third-party participating rights.

Ownership interests in entities for which we have significant influence and are not consolidated under our consolidation policy are accounted for as equity method investments. Related party transactions between the Company and its equity method investees, if any, have not been eliminated. Please see *Acquisitions and Joint Ventures*.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. Significant estimates and assumptions are used for, but are not limited to: (1) revenue recognition; (2) asset impairments; (3) depreciable and amortizable lives of assets; (4) fair value of stock-based compensation; (5) allocation of direct and indirect cost of sales; (6) fair value of identifiable purchased tangible and intangible assets in a business combination; (7) fair value of reporting units for goodwill impairment test; and (8) the estimate of income taxes. Actual results could significantly differ from those estimates.

## Per Share Information

We present both basic and diluted earnings per share amounts ("EPS"). Basic EPS is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted EPS reflects any potential dilution that could occur if securities or other contracts to issue common stock, such as options and convertible preferred stock, were exercised or converted into common stock or could otherwise cause the issuance of common stock that then would have shared in earnings. During any period in which we report a loss, we do not adjust the number of shares outstanding for potentially dilutive securities for dividing into the net loss, since such adjustment would be anti-dilutive. Basic income (loss) per common share is computed using the basic weighted average number of common shares outstanding during the period. Diluted income (loss) per common share is computed using the diluted weighted average number of common shares which include any common equivalent shares calculated to be outstanding during the period.

The following table sets forth the reconciliation of basic and diluted shares (*amounts in thousands*):

	For the three	months ended	For the six r	nonths ended
	July 4, 2014	July 5, 2013	July 4, 2014	July 5, 2013
Basic weighted average shares of common stock outstanding	158,015	159,723	158,015	159,632
Dilutive effect of stock options and warrants	5,768	1,716	-	1,716
Diluted weighted average shares of common stock outstanding	163,783	161,439	158,015	161,348

For the six months ended July 4, 2014, the effect of approximately 5.8 million common equivalent shares were excluded from the calculation of diluted net loss per share because their inclusion would have been anti-dilutive due to the net loss sustained during the period.

#### Revenue Recognition

Revenue is generally recognized when persuasive evidence of an arrangement exists, products have been delivered or services have been rendered, the fee is fixed or determinable, and collection is reasonably assured. The vast majority of our arrangements do not fall within the scope of the multiple-deliverable guidance. For those arrangements within the scope of the multiple-deliverable guidance, a deliverable constitutes a separate unit of accounting when it has stand-alone value and there are no customer-negotiated refunds or return rights for the delivered elements. For multiple-element arrangements, composed only of software products and related services or only services, we allocate revenue to each element in an arrangement based on a selling price hierarchy. The selling price for a deliverable is based on its vendor-specific objective evidence ("VSOE") if applicable, third-party evidence ("TPE") if VSOE is not available, or estimated selling price ("ESP"), if neither VSOE nor TPE is available. Total transaction revenue is allocated to the multiple elements based on each element's relative selling price compared to the total selling price. All our elements allocations are based on ESP.

The following revenue recognition policies define the manner in which we account for specific transaction types:

#### Staffing Services

Revenue is primarily derived from supplying contingent staff to our customers or providing other services on a time and material basis. Contingent staff primarily consists of contingent employees working under contract for a fixed period of time or on a specific customer project. Revenue is also derived from permanent placement services, which are generally recognized after placements are made and when the fees are not contingent upon any future event.

Reimbursable costs, including those related to travel and out-of-pocket expenses, are also included in net revenue and equivalent amounts of reimbursable costs are included in direct cost of staffing services revenue.

Under certain of our service arrangements, contingent staff is provided to customers through contracts involving other vendors or contractors. When we are the principal in the transaction and therefore the primary obligor for the contingent staff, we record the gross amount of the revenue and expense from the service arrangement. When we act only as an agent for the customer and are not the primary obligor for the contingent staff, we record revenue net of vendor or contractor costs.

We are generally the primary obligor when we are responsible for the fulfillment of the services under the contract, even if the contingent workers are neither our employees nor directly contracted by us. Usually in these situations the contractual relationship with the vendors and contractors is exclusively with us and we bear customer credit risk and generally have latitude in establishing vendor pricing and have discretion in vendor or contractor selection.

#### Software Systems

Revenue primarily relates to sales of staffing support software systems and enhancements to existing systems. These arrangements generally contain multiple elements including software development and customization, sale of software licenses, installation, implementation and integration services, as well as post-contract customer support ("PCS"). Revenue is recognized under these arrangements following the revenue recognition accounting guidance primarily related to software transactions and multiple element arrangements. To date, the revenue recorded for software or related services under this accounting treatment have been minimal.

#### Subscription Revenues

Subscription and other recurring revenues include fees for access rights to software solutions that are offered under a subscription-based delivery model where the users do not take possession of the software. Under this model, the software applications are hosted by us and the customer accesses and use the software on an as-needed basis over the Internet. To date, the revenue recorded under this accounting treatment has been minimal.

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Cash

We consider cash on hand and deposits in banks as cash. At times, cash balances on deposit exceed federally insured limits; however, to date, we have not experienced any losses in such accounts and management believes that the risk of loss is negligible.

Accounts Receivable and Related Allowance

We maintain an allowance for doubtful accounts for estimated losses resulting from our clients failing to make required payments for services rendered. Management estimates this allowance based upon knowledge of the financial condition of our clients, review of historical receivables, reserve trends and other pertinent information. If the financial condition of our clients deteriorates or there is an unfavorable trend in aggregate receivable collections, additional allowances may be required. We review the adequacy of the allowance for uncollectible accounts receivable on a quarterly basis and, if necessary, increase or decrease the balance by recording a charge or credit to selling, general and administrative ("SG&A") expenses for the portion of the adjustment relating to uncollectible accounts receivable and a charge or credit to revenue from services for the portion of the adjustment relating to sales allowances.

We fund our accounts receivable via a receivables-backed credit facility (the "Facility") with a financial institution. We receive 90% of the face value of qualified receivables as defined in the Facility. Since we retain risk of loss on the receivables, the agreement provides that receivables that are older than 90 days (120 days in certain categories of receivables) cease to be qualified at the discretion of the financial institution. In most cases, our customer pays the financial institution directly for the receivables under the Facility. The Facility calls for net settlement twice weekly. Additionally, the Facility is guaranteed by our majority shareholder. We record each cash amount advanced and repaid as an increase or decrease to the Facility respectively. We record customer payments made directly to the lender as a reduction in accounts receivable and the Facility.

Our concentration of credit risk is limited due to the large number of customers comprising our customer base and their dispersion across different business and geographic areas. We monitor our exposure to credit losses and maintain an allowance for anticipated losses. To reduce credit risk, we perform credit checks on all our customers.

Related Party

We have significant transactions with our majority shareholder who is the beneficial owner of approximately 80% and 90% of our outstanding shares of common stock as of July 4, 2014 and January 3, 2014, respectively, and has the ability to exercise control over us.

We classify assets and liabilities to related parties on our Condensed Consolidated Balance Sheet as follows:

• *Related party receivable* represents amounts due from a related party.

Accrued wages and related obligations – due to related party represents accrued wages, taxes and other related items that have not yet been invoiced.

**Long-term debt - related party** represents the amount due for long-term borrowings from a related party that is considered a current liability.

**Long-term debt - related party, net of current portion** represents the total amount due for long-term borrowings from a related party less the current portion of the debt.

We classify revenue and expenses from related parties in our Condensed Consolidated Statements of Operations as follows:

• Revenues from related parties are revenues for sales of services and software to related parties.

*Direct cost of producing revenues purchased from related parties* are PEO fees and reimbursements for our staffing services provided by related parties.

*Selling, general and administrative expenses - related parties* represents PEO fees for selling, general and administrative expenses incurred on our behalf.

• Interest expense - related party is interest expense incurred for related party loans and advances.

In addition, we had related party transactions involving acquisitions in exchange for our common stock. Please see *Related Parties* and *Acquisitions and Joint Ventures*.

Equity-Based Compensation

We grant equity-based awards, such as stock options and restricted stock or restricted stock units, to certain key employees and consultants to create a clear and meaningful alignment between compensation and shareholder return and to enable the employees and consultants to develop and maintain a stock ownership position. While the majority of our equity awards feature time-based vesting, performance-based equity awards, which are awarded from time to time to certain key Company executives, vest as a function of performance and may also be subject to the recipient's continued employment which also acts as a significant retention incentive.

Equity-based compensation cost is measured at the grant date, based on the fair value of the award and is recognized as expense over the employee requisite service period. In order to determine the fair value of stock options on the date of grant we apply the Black-Scholes option-pricing model. Inherent in the model are assumptions related to risk-free interest rate, dividend yield, expected stock-price volatility and option life.

The risk-free rate assumed in valuing the options is based on the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option. We have not historically paid dividends and do not currently expect to in the future. While the risk-free interest rate and dividend yield are less subjective assumptions, typically based on objective data derived from public sources, the expected stock-price volatility and option life assumptions require a level of judgment which make them critical accounting estimates.

We use an expected stock-price volatility based on the average expected volatilities of a sampling of companies with similar attributes to us, including industry, stage of life cycle, size and financial leverage.

The expected option term, representing the period of time that options granted are expected to be outstanding, is estimated using our limited historical post vesting exercise and employee termination behavior.

We estimate forfeitures using our historical experience, which is adjusted over the requisite service period based on the extent to which actual forfeitures differ or are expected to differ from such estimates. Because of the significant amount of judgment used in these calculations, it is reasonably likely that circumstances may cause the estimate to change.

With regard to the weighted-average option life assumption, we consider the exercise behavior of past grants and model the pattern of aggregate exercises.

We settle the exercise of stock options with newly issued shares.

With respect to grants of performance based awards, we assess the probability that such performance criteria will be met in order to determine the compensation expense. Consequently, the compensation expense is recognized straight-line over the vesting period. If that assessment of the probability of the performance condition being met changes, we would recognize the impact of the change in estimate in the period of the change. As with the use of any estimate, and due to the significant judgment used to derive those estimates, actual results may vary.

We have elected to treat future awards with only service conditions and with graded vesting as one award. Consequently, the total compensation expense would be recognized straight-line over the entire vesting period, so long as the compensation cost recognized at any given vest date at least equals the portion of the grant date fair value of the award that has vested.

Property and Equipment

Property and equipment is stated at cost, less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the following estimated useful lives:

Furniture and fixtures 5 years Office equipment 3 years Computer equipment 3 years Software 3 years

Leasehold improvements Shorter of life or term of lease

Long-lived tangible assets are tested for impairment when there are indicators of impairment. Indicators of impairment include: changes in the value of property and equipment; changes in expected future operating income; changes in business trends and prospects; and changes in demand, competition and other economic factors.

Intangible Assets

Goodwill represents the excess cost of an acquisition over the fair value of the net assets acquired. We account for goodwill and intangible assets with indefinite useful lives in accordance with relevant accounting guidance related to goodwill and other intangible assets, which states that goodwill and intangible assets with indefinite useful lives should not be amortized, but instead tested for impairment at least annually at the reporting unit level. Our policy is to perform this annual impairment test in the fourth quarter, using a measurement date as of the first day of our fiscal fourth quarter or more frequently if impairment indicators arise. Impairment indicators include, among other conditions, cash flow deficits, a historical or anticipated decline in revenue or operating profit, adverse legal or regulatory developments and a material decrease in the fair value of some or all of the assets.

The guidance in the accounting standards codification ("ASC") in section 350 provides an option for an entity to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not (that is, a likelihood of more than 50%) that the fair value of a reporting unit is greater than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, performing the two-step (quantitative) impairment test is unnecessary.

In order to perform the qualitative or quantitative testing, we determine if it is appropriate to use the operating segment, as defined under guidance for segment reporting, as the reporting unit, or one level below the operating segment, depending on whether certain criteria are met. In identifying the reporting units management considers the economic characteristics of the reporting units including the products and services provided, production processes, types or classes of customer and product distribution.

If we determine that for a particular reporting unit that it is more likely than not (that is, a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount, we perform the first step of the two-step impairment test.

We perform this impairment test by first comparing the fair value of our reporting units to their respective carrying amount. Since reported quoted market prices exactly comparable to our reporting units are not available, when determining the estimated fair value of a reporting unit, we utilize a blend of discounted future cash flows, market multiples of similar companies that have quoted prices and market capitalization reconciliation. Developing the estimate of the discounted future cash flows require significant judgment and projections of future financial performance. The key assumptions used in developing the discounted future cash flows are the projection of future revenues and expenses, working capital requirements, residual growth rates and the weighted average cost of capital. In developing our financial projections, we consider historical data, current internal estimates and market growth trends. Changes to any of these assumptions could materially change the fair value of the reporting unit. We reconcile

the aggregate fair value of our reporting units to our adjusted market capitalization as a supporting calculation. The adjusted market capitalization is calculated by multiplying the average share price of our common stock for the last ten trading days prior to the measurement date by the number of outstanding common shares and adding a control premium.

If the carrying value of the reporting units exceeds the fair value we would then compare the implied fair value of our goodwill to the carrying amount in order to determine the amount of the impairment, if any.

Income Taxes

We account for income taxes using the asset and liability method. Under this method, deferred income taxes are recognized for estimated tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year-end, based on enacted tax laws and statutory rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established to reduce deferred tax assets to the amount expected to be realized when, in Management's opinion, it is more likely than not that the future tax benefits from some portion of the deferred tax assets will not be realized.

U.S. GAAP requires that, in applying the liability method, the financial statement effects of an uncertain tax position be recognized based on the outcome that is more likely than not to occur. Under this criterion the most likely resolution of an uncertain tax position should be analyzed based on technical merits and on the outcome that will likely be sustained under examination.

**Business Combinations** 

We have made strategic acquisitions to expand our footprint, establish strategic partnerships and/or to obtain technology that is complementary to our product offerings and strategy. We evaluate each investment in a business to determine if we should account for the investment as a cost-basis investment, an equity investment, a business combination or a common control transaction. An investment in which we do not have a controlling interest and which we are not the primary beneficiary but where we have the ability to exert significant influence is accounted for under the equity method of accounting. For those investments that we account for in accordance ASC 805, *Business Combinations*, we record the assets acquired and liabilities assumed at our estimate of their fair values on the date of the business combination. Our assessment of the estimated fair value of each of these can have a material effect on our reported results as intangible assets are amortized over various lives. Furthermore, a change in the estimated fair value of an asset or liability often has a direct impact on the amount to recognize as goodwill, which is not amortized. Often determining the fair value of these assets and liabilities assumed requires an assessment of the expected use of the asset, the expected cost to extinguish a liability or our expectations related to the timing and the successful completion of the integration of the business. Such estimates are inherently difficult and subjective and can have a material impact on our financial statements. We account for business combinations under a method similar to the pooling-of-interest method ("Pooling-of-Interest") when the combination is with a business under common control with us by our

majority shareholder.

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Fair Value of Financial Instruments

We believe that of our financial instruments, including: cash; accounts receivable; accounts payable and accrued liabilities; and long-term debt - related party, which are reflected at their carrying value in the consolidated financial statements, approximate fair value due to their short-term maturities. The fair value of contingent considerations, including current maturities, is estimated based on analysis of outcome probabilities and applying a discounted cash flow analysis, based on the estimated current incremental borrowing rates for similar types of securities.

Translation of Foreign Currencies

Our international subsidiaries operate using local functional currencies. Foreign currency denominated assets and liabilities are translated into U.S. dollars at exchange rates in effect at the balance sheet date, and income and expense accounts and cash flow items are translated at average monthly exchange rates during the respective periods. Net exchange gains or losses resulting from the translation of foreign financial statements and the effect of exchange rates on intercompany transactions of a long-term investment nature are recorded as a separate component of equity in accumulated other comprehensive income. Any foreign currency gains or losses related to transactions are included in operating results.

Segment Reporting

Operating segments are components of an enterprise for which separate financial information is available and is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and assess performance. Two or more operating segments may be aggregated into a single reportable segment if they have similar economic characteristics and are similar in the following areas: the nature of products and services; nature of production processes; type or class of customer; methods used to distribute products or provide services; and the nature of the regulatory environment, if applicable. We have three operating segments: Staffing; Software; and Screening Services. Our Staffing segment has similar types of products, contracts, customers and employees with all services being available for sale through the same network of our offices. Our Software segment sells licensed software and software as a service to the PEO market place. While our Screening Services segment primarily is utilized to leverage cost savings in our Staffing segment, it also sells screening services to customers in various market places. Since neither the Software segment nor the Screening Services segment meet the size criteria to be their own reporting segment, we have aggregated them into our Staffing reporting segment. Our chief operating decision maker is our CEO, who reviews financial information presented on a Company-wide basis for purposes of allocating resources and evaluating financial performance.

In fiscal 2013, with the acquisition of FlexPlus we acquired and operate facilities in the United Kingdom. As of July 4, 2014 and January 3, 2014, 95% and 97%, of our assets are located in the United States, respectively.

Recently Issued Accounting Standards to be Adopted

In May 2014, FASB issued ASU No. 2014-09, *Revenue from Contracts and Customers (Topic 606)*, to clarify the principles for recognizing revenue to develop a common revenue standard for U.S. GAAP and International Financial Reporting Standards ("IFRS") that would (1) provide a more robust framework for addressing revenue recognition; (2) improve comparability of revenue recognition practice across entities, industries, jurisdictions and capital market; and (3) provide more useful information to users of financial statements through improved disclosure requirements. This standard is effective for annual reporting periods beginning after December 15, 2016. We are currently evaluating the effect the adoption of this standard will have, if any, on our consolidated financial statements.

In April 2014, FASB issued ASU No. 2014-08, *Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity*, changes the criteria for reporting discontinued operations while enhancing disclosure requirements. This ASU addresses sources of confusion and inconsistent application related to financial reporting of discontinued operations in U.S. GAAP. Under this guidance, a discontinued operation is defined as a disposal of a component or group of components that is disposed of or is classified as held for sale and represents a strategic shift that has a major effect on an entity's operations and financial results. This ASU is effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2014. This ASU is effective for us prospectively on January 03, 2015. We do not anticipate that the adoption of this standard will have a material impact on our consolidated financial statements.

Note 3—Acquisitions and Joint Ventures

#### Staff Management Group, LLC

On January 31, 2014 we closed an asset purchase agreement to acquire Staff Management Group, LLC of New Jersey ("SMG"), a staffing company engaged in the business of providing temporary employment services and related support services in New Jersey and Pennsylvania.

We paid the following consideration (*in thousands*)(unaudited):

	Jai	nuary 31. 2014
Cash*	\$	5,000
Fair value of promissory note (par value of \$5,000)		4,751
Total purchase price	\$	9,751

<sup>\*</sup> Paid with proceeds from borrowings from related parties.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the acquisition date. We utilized third-party valuations of the intangible assets acquired. The amounts below are preliminary and are subject to review (*in thousands*)(unaudited):

	Jai	nuary 31. 2014
Property, plant and equipment	\$	16
Customer relationships		5,609
Assembled workforce		174
Non-compete agreement		1,107
Goodwill		2,845
Total purchase price	\$	9,751

In accordance with the accounting guidance, we are required to provide estimated pro-forma revenue and income (loss) from continuing operations before income taxes as if SMG had been included in our consolidated results as of December 29, 2012 and after applying our accounting policies to material amounts and also adjusting the results of SMG to reflect the additional amortization that would have been expensed assuming the fair value adjustments to intangible assets had been applied on December 29, 2012. As of the date of this report, we did not have sufficient information to be able to present the required pro-forma disclosure or historical financial information.

# Alar Staffing Corp.

On February 10, 2014 we closed an asset purchase agreement to acquire Alar Staffing Corp. of Southern California ("Alar"), a staffing company engaged in the business of providing temporary employment services and related support services.

We paid the following consideration (*in thousands*)(unaudited):

	February 10, 2014
Cash*	\$ 1,000
Fair value of subsequent payments	1,768
Total purchase price	\$ 2,768

<sup>\*</sup> Paid with proceeds from borrowings from related parties.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the acquisition date. We utilized third-party valuations of the intangible assets acquired. The amounts below are preliminary and are subject to review (*in thousands*)(unaudited):

	Fe	bruary 10, 2014
Property and equipment	\$	70
Sales representative network		1,565
Goodwill		1,133
Total purchase price	\$	2,768

In accordance with the accounting guidance, we are required to provide estimated pro-forma revenue and income (loss) from continuing operations before income taxes as if Alar had been included in our consolidated results as of December 29, 2012 and after applying our accounting policies to material amounts and also adjusting the results of Alar to reflect the additional amortization that would have been expensed assuming the fair value adjustments to intangible assets had been applied on December 29, 2012. As of the date of this report, we did not have sufficient information to be able to present the required pro-forma disclosure or historical financial information.

Abest Power & Gas, LLC Joint Venture

In January 2013, we entered into the retail energy services industry through the formation of Abest, a joint venture with Rosa Power, LLC. Based on the level of equity investment at risk, Abest is a VIE. While we and Rosa Power, LLC are partners who share equally in voting control, power is not shared because Rosa Power, LLC, through its owner, the President of Abest, directs the significant activities of Abest that most significantly impact its economic performance including selection of vendors, systems, marketing, pricing, balancing energy purchase commitments against energy sales commitments as well as selection and retention of key management personnel. Accordingly, we have determined that we are not the primary beneficiary of Abest and account for our investment in Abest using the equity method. We have contributed \$2.1 million and \$4.6 million to Abest during the three and six months ended July 4, 2014, respectively. The contributions did not impact our ownership interest, voting control or governance rights related to Abest. While we have no further funding commitments pursuant to the operating agreement, we may provide additional funding to Abest, if necessary.

On August 25, 2014, the Abest venture was restructured and we entered into an agreement with BP Energy Company ("BP") where we guarantee the payment of any unpaid liability of Abest to BP up to an aggregate of \$4.0 million. We are evaluating if the restructuring will change our determination that Abest is a VIE and if the change will modify our determination that Abest is an entity controlled by Rosa Power, LLC.

The agreement calls for preferential distributions until our funding has been recouped. Abest's subsequent cash distributions will be shared equally between us and Rosa Power, LLC.

In accordance with the agreement, losses generated by Abest are generally allocated to both investors based on their proportionate ownership interests. However, we have recorded our portion of Abest's losses based upon accounting policies for equity method investments. In accordance with the accounting guidance, we have recorded 100% of Abest's net losses against the carrying value of the investment. We will continue to record 100% of Abest's operating losses as long as we provide all the funding to Abest. All of Abest's future net income will initially be recorded by us until we recover losses absorbed in excess of our equity ownership interest.

The carrying value of the Company's investment in Abest was \$5.5 million as of July 4, 2014, net of \$1.9 million in accumulated investment losses, and \$1.9 million as of January 3, 2014, net of \$0.8 million in accumulated investment loss.

Acquisition of Summit

Our CRS Group subsidiary completed the Summit Acquisition on May 7, 2013. Pursuant to the terms of the agreement, the CRS Group acquired certain assets and assumed certain liabilities of Summit in exchange for 21,000,000 shares of our common stock, valued at \$0.65 per share or \$13.75 million, the agreed upon value of Summit's business operations. The Summit Acquisition provides the Company with the ability to further diversify our service offerings to the marketplace.

As described above, our controlling shareholder is the sole owner of Tri-State and its affiliates and was the beneficial owner of approximately 90% of our outstanding shares of common stock on May 7, 2013. Because the Company and Tri-Tel were both controlled by our controlling shareholder, the acquisition was recorded using the "as if pooling-of-interests" method required under U.S. GAAP for business combinations of entities under common control and the financial information for all periods presented reflects the financial results of the combined companies as if the acquisition had been in effect for all of the reported periods. For financial statement purposes, we have recorded the operations under a method similar to pooling-of-interests of Summit and the Company as if the Company owned Summit since its purchase by Tri-Tel on January 4, 2008. The financial statements presented in this report reflect the combined financial position and operations.

Strategic Minor Transactions

During the six months ended July 4, 2014, the Company entered into additional strategic transactions to increase market share in certain markets that did not require more than nominal cash consideration. The transactions are not individually or in the aggregate material to our financial position or results of operations. We are evaluating these transaction to determine the appropriate accounting treatment and what the amounts to record to fixed assets, intangibles, goodwill and liabilities, if any.

The Company's strategic minor acquisitions during the six months ended July 4, 2014 had an aggregate purchase price totaling \$2.3 million and included: Personally Yours, Inc., based in Florida; Temploy, Inc., whose business is concentrated in Southern California; Personnel Solutions, Inc., which is based in Iowa; and, Nationwide Security Screening, which is based in Melville, NY.

The foregoing acquisitions were not material to our financial condition or results of operations. Additionally, the pro-forma consolidated statements of income as if the results of these acquisitions had been included in our consolidated results for fiscal quarters ended July 4, 2014 and July 5, 2013 would not have been materially different from our reported consolidated statements of income for these periods.

# Note 4—Intangible Assets and Goodwill

The following table presents details of the Company's intangible assets, estimated lives, related accumulated amortization and goodwill as of July 4, 2014 and January 3, 2014 (*in thousands*):

#### As of July 4, 2014 (unaudited)

•	Gross	ccumulated		Accumulated Amortization		Adjustments	Net
Customer lists and relationships	\$25,058	\$ -		\$ (11,047	) \$	206	\$14,217
Backlog	338	-		(338	)	-	-
Non-competition agreements	3,226	(112	)	(1,991	)	-	1,123
Trade name	1,044	(197	)	(129	)	39	757
Intellectual property	466	-		(466	)	-	-
Lease agreements	250	-		(250	)	-	-
Total	\$30,382	\$ (309	)	\$ (14,221	) \$	245	\$16,097
Goodwill	\$24,647	\$ _			\$	73	\$24,720

#### As of January 3, 2014

	Gross	Accumulated Impairment		l	Accumulated Amortization		Adjustments		Net
Customer lists and relationships	\$17,474		-		\$ (10,056		\$	92	\$7,510
Backlog	338		-		(338	)		-	-
Non-competition agreements	2,119		(112	)	(1,722	)		-	285
Trade name	1,040		(197	)	(112	)		20	751
Intellectual property	466		-		(466	)		-	-
Lease agreements	250		-		(250	)		-	-
Total	\$21,687	\$	(309	)	\$ (12,944	)	\$	112	\$8,546
Goodwill	\$19,622	\$	-				\$	60	\$19,682

We performed our annual qualitative assessment for indicators of goodwill impairment as of October 1, 2013 and determined that no events existed or circumstances lead to a determination that it is more likely than not (that is, a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount. Based on this assessment we determined that we were not required to perform a step one analysis. We continue to monitor for indicators of impairment and will evaluate our goodwill, indefinite lived intangibles and long lived assets as conditions warrant. For the six months ended July 4, 2014, we noted no indicators of impairment.

The following table summarizes our changes in intangible assets (in thousands)(unaudited):

	As of January 3, 2014	Additions	Impairments	Amortization	Adjustments	As of July 4, 2014
Customer lists and relationships	\$ 7,510	\$ 7,583	\$ -	\$ (974	\$ 114	\$ 14,233
Non-competition agreements	285	1,107	-	(287)	-	1,105
Trade name	751	5	-	(16	19	759
Total	\$ 8,546	\$ 8,695	\$ -	\$ (1,277	\$ 133	\$ 16,097
Goodwill (indefinite life)	\$ 19,682	\$ 4,965	\$ -		\$ 73	\$ 24,720

The Company recorded amortization expense of \$0.7 million and \$1.3 million for the three and six months ended July 4, 2014 and \$0.1 million and \$0.1 million for the three and six months ended July 5, 2013, respectively. Estimated intangible asset amortization expense (based on existing intangible assets) for the Fiscal Year ending is as follows (*in thousands*)(unaudited):

	Intangible
	Amortization
January 2, 2015	\$ 1,354
January 1, 2016	2,667
December 30, 2016	2,014
December 29, 2017	1,911
December 28, 2018	1,900
Thereafter	6,251

Note 5—Accounts Receivable

#### Wells Fargo Bank, National Association Agreement

On June 20, 2014 Corporate Resource Services, Inc. and its associated entities (Accountabilities, Inc.; Diamond Staffing Services, Inc.; Insurance Overload Services, Inc.; TS Staffing Services, Inc.; Corporate Resource Development Inc.; and Integrated Consulting Group, Inc.) each executed an amendment to their Account Purchase Agreement with Wells Fargo (the "Agreements") that effectively extends the term of the existing Agreements through June 30, 2015, provides for an aggregate of \$80 million in financing of receivables at an annual rate equal to LIBOR plus 4.25% to 6.17%, establishes financial covenants and milestones for the Company to maintain, and provides for other fees over the course of the term.

On June 20, 2014, in conjunction with our amendments to the Wells Fargo Accounts Purchase Agreements, Tri-State agreed, as amended, that we would not be required to reduce the outstanding balance on the related party loans payable below \$15 million any earlier than October 15, 2015. Other than the \$15 million amount, for a period of at least one year, the related party loans are due on demand.

Our subsidiaries Accountabilities, CRD, Insurance Overload, ICG, Diamond Staffing, and TS Staffing are parties to account purchase agreements with Wells Fargo Capital Finance, an operating division of Wells Fargo, N.A., or Wells Fargo, pursuant to which, a maximum amount of \$80.0 million of accounts receivable can be financed through Wells Fargo, or the Facility. The aggregate amount of trade receivables from the permanent placement business that CRD may fund through the Facility at any one time is \$1.3 million. The Facility is personally guaranteed by our majority shareholder. The Facility allows for 90% of qualifying receivables be funded with certain exceptions related to permanent placement related receivables. The Facility allows for funding of 65% of qualifying receivable related to permanent placement. The Facility requires that our customers pay those receivables assigned to Wells Fargo directly to Wells Fargo. The risk of bad debt losses on assigned accounts receivables is retained by us and receivables funded which become greater than 90 days old (120 days for certain health-care related receivables), at Wells Fargo's option, can be required to be removed as eligible receivables from our outstanding balance. We pay Wells Fargo a fee for the funded balance outstanding daily at rate equal to an annual rate of the 90-day London Interbank Offered Rate plus 4.25% to 6.17% per annum which is included in interest expense. The Facility calls for twice weekly net settlement of

the additions, required reductions and customer repayments. In the event that our majority shareholder ceases to guarantee the Facility, the Facility may be closed.

During the Fiscal Year ended January 3, 2014, we re-evaluated the accounts receivable purchase agreement in accordance with the accounting guidance and have concluded that the agreement should be treated as a financing arrangement for U.S. GAAP. Accordingly we record each cash amount advanced and repaid as an increase or decrease to Loan Payable respectively. We record customer payments made directly to the lender as a reduction in Accounts Receivable and Loan Payable. Previously we recorded the agreement as sale of receivables.

Fees charged under the Facility are included in interest expense in the accompanying Condensed Consolidated Statements of Operations and amounted to \$1.3 million and \$2.3 million for the three and six months ended July 4, 2014 and \$1.4 million and \$2.6 million for the three and six months ended July 5, 2013, respectively. The terms of our agreements with Wells Fargo, that we entered into on June 20, 2014, provide for significantly higher financing charges beginning in September 2014. This increase is the result of additional fees charged by Wells Fargo under our revised agreements, beginning with \$500,000 in September of 2014, and increase by \$100,000 each month thereafter until the agreements are terminated or replaced. We are seeking to replace our financing facility as soon as possible and we are currently negotiating with a financial institution on a potential replacement, but cannot assure you that we will be able to secure a replacement.

In connection with the Company's factoring of its trade receivables it is contingently liable to repurchase, at the sole discretion of Wells Fargo, any receivables that are 90 days past due, with the exception of accounts related to the healthcare industry, because they are slow payers due to reimbursement cycles. Accordingly, the Company repurchases any healthcare industry related receivables that are 120 days past due. The Company provides an estimated allowance for doubtful accounts to address this contingency.

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Note 6—Related Parties

Tri-State, a related party, provides professional employer services to us as part of a co-employment arrangement where Tri-State is the employer of record and we are the worksite employer. Professional employer services provided by Tri-State include payroll services, administration of employee benefits, workers' compensation insurance coverage, customer invoicing and accounts receivable collection services. These arrangements allow us to reduce certain insurance risks and costs. Due to the timing and payment of invoices received, the aggregate amount payable for accrued wages and related obligations provided by Tri-State was \$16.3 million and \$9.4 million as of July 4, 2014 and January 3, 2014, respectively.

We are charged the wages and associated payroll taxes for the employee plus an agreed upon rate for workers' compensation and health insurance as well as an administrative fee. The total amounts charged by Tri-State for the three and six months ended July 4, 2014 were \$217.2 million and \$411.4 million and for the three and six months ended July 5, 2013 were \$174.5 million and \$346.8 million, respectively. The amounts owed to Tri-State are classified as related party loans payable.

The principal amount increases or decreases based on periodic borrowings or repayments and each subsidiary of the Company is charged interest at the rate of 12% per annum of their net loan payable. The related party loans payable are due on demand, subject to the restrictions described below. On June 20, 2014, in conjunction with our amendments to the Wells Fargo Accounts Purchase Agreements, Tri-State agreed, as amended, that we would not be required to reduce the outstanding balance on the related party loans payable below \$15 million any earlier than October 15, 2015. Other than the \$15 million amount, for a period of at least one year, the related party loan is due on demand. During the three and six months ended July 4, 2014, we recognized \$0.9 million and \$1.6 million of related party interest expense, respectively. During the three and six months ended July 5, 2013, we recognized \$0.4 million and \$0.8 million of related party interest expense, respectively.

We have historically relied on funding from related parties in order to meet our liquidity needs. Tri-State grants us substantial liquidity by allowing extended payment terms with respect to its invoices. We rely on, and have relied on, these payment terms for much of our working capital. Should Tri-State require us to make payment on shorter terms, we would be required to find additional sources of working capital.

Note 7—Liabilities

Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consist of the following (in thousands)

	July 4, 2014 (unaudited)	Ja	nuary 3, 2014	
Accounts payable	\$ 2,221	\$	2,128	
Accrued expenses	682		440	
Sales, use and other taxes	2,627		1,612	
Customer deposits	429		205	
Deferred revenue	400		348	
Other	1,781		2,845	
Total accounts payable and accrued liabilities	\$ 8,140	\$	7,578	

Borrowings Under Receivables-Based Credit Facility

We have account purchase agreements that are treated for accounting purposes as receivables-backed financing. Please see *Accounts Receivable* for details concerning the Facility.

Long-Term Debt

In the course of various acquisitions, we issue debt to the sellers as part of the compensation. These obligations often do not have stated rates of interest and are payable in uneven payments or repayments dependent on sales. We have imputed an interest rate for these instruments based on discounted cash flow analysis. These obligations do not include obligations that are contingent on the acquisition reaching certain milestones. Please see *Contingent Consideration* for a review of those instruments.

Long-term debt at July 4, 2014 and January 3, 2014 consists of the following (in thousands, except payment amounts):

Instrument	Matures	Interest Rate		Payments required	Balance as of July 4, 2014 (unaudited)	Short term portion (unaudited	Balance as of January 3, ) 2014	Short Term portion
Instrument A	3/7/2015	4.8	%	Lump sum payable March 7, 2015	\$ 434	\$ 434	\$ 869	\$385
Instrument B	11/12/2014	5.1	%	Lump sum payable November 12, 2014	828	828	793	786
Instrument C	5/24/2015	3.5	%	Lump sum \$225,000 due on February 21, 2014 and on May 24, 2015	218	218	438	216
Instrument D	10/17/2015	10.8	%	\$100,000 semi-annual through October 17, 2015 \$27,885 per month for 26	172	75	353	166
Instrument E	1/1/2015	4.6	%	months commencing on December 1, 2012 to January 1, 2015	135	135	298	129
Instrument F	11/12/2014	10.0	%	Due on demand any time through Nov 12, 2014	236	236	264	264
Instrument G	Variable	0.0	%	\$1.25 million payable in amounts equal to .75% of sales until liquidates	-	-	1	1
Instrument I	2/28/2016	4.6	%	\$208,333 per month for 24 months commencing on March 3, 2014 to Feb 28, 2016	3,795	2,343	-	-
Instrument J	2/10/2018	4.8	%	\$500,000 annual payment through February 10, 2018	1,800	418	-	-
Other Instruments	Various	Various	3	Various	70	70	212	212
					\$ 7,688	\$ 4,757	\$ 3,228	\$2,159

#### Loan Payable

In addition to the amounts due under the Agreements (Please see *Accounts Receivable*), the Agreement allows us to borrow additional sums outside of the accounts receivable factored. At July 4, 2014 and January 3, 2014 we had \$1,000 and \$1,600 outstanding under this additional line of credit, respectively. The loan is due on demand and bears interest at 10% per annum.

The aggregate amounts of debt maturing after July 4, 2014 are as follows (in thousands)(unaudited):

# Fiscal Year ended:

January 2, 2015	\$3,245
January 1, 2016	3,875
December 30, 2016	917
December 29, 2017	500
December 28, 2018	500
Thereafter	-
Total	\$9,037

# Contingent Consideration

In the course of various acquisitions, we assume certain obligation to the sellers as part of the purchase consideration. These obligations are not fixed in amount but rather are subject to acquisitions achieving certain results or reaching certain milestones. At the date of acquisition and at the end of each quarter, we estimated the fair value of the contingent consideration by applying various probabilities and discount factors to each of the various performance milestones as further discussed in note *Summary of Significant Accounting Policies - Business Combinations* and in note *Fair Value Measurements*. We evaluated our outstanding contingent consideration at July 4, 2014 and January 3, 2014 and it consists of the following at fair value (*in thousands*):

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			Balance as		Balance as					
Contingent	Matures	Payments required	of	Short-terr	nof	Short-term				
Consideration	Matures		July 4,	portion	January 3,	portion				
			2014		2014					
			(unaudited)	(unaudite	d)					
A		1% of sales until September 07, 2019	\$ 838	\$ 195	\$ 789	\$ 179				
В	9/26/2015	0.5% of revenues of acquired business	160	127	125	125				
_		through September 26, 2015	100		120	120				
С	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	5.00% of revenue generated from a certain	2,957	238	2,359	354
	_	client in perpetuity	,	4.00	,					
D	Perpetual	1.25% of gross payroll	517	120	-	-				
E	Perpetual	40% of Net Income Quarterly	556	48	-	-				
Total			\$ 5,028	\$ 728	\$ 3,273	\$ 658				

Long-term debt - related party

Please see Note Related parties.

Note 8—Equity-Based Compensation

The Company recorded \$1.2 million and \$2.4 million of stock compensation expense for the three and six months ended July 4, 2014, respectively, compared to \$1.0 million and \$1.0 million for the three and six months ended July 5, 2013, respectively. As of July 4, 2014, there is \$9.7 million of unrecognized compensation expense related to share-based compensation arrangements and unvested warrants to purchase 750,000 shares of common stock outstanding. No options have been granted to date under the Company's equity incentive plan nor have shares been issued pursuant to our employee stock purchase plan.

#### **Note 9—Fair Value Measurements**

We categorize our liabilities recorded at fair value based upon the fair value hierarchy. The levels of fair value hierarchy are as follows:

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.

·Level 2 inputs utilize other-than-quoted prices that are observable, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs such as interest rates and yield curves that

are observable at commonly quoted intervals.

Level 3 inputs are unobservable and are typically based on our own assumptions, including situations where there is little, if any, market activity.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, we categorize such liabilities based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset.

Both observable and unobservable inputs may be used to determine the fair value of positions that are classified within the Level 3 category. As a result, the unrealized gains and losses for assets within the Level 3 category presented below may include changes in fair value that were attributable to both observable (e.g. changes in market interest rates) and unobservable (e.g. changes in historical company data) inputs.

The major category of liabilities measured on a recurring basis, at fair value, as of July 4, 2014 and January 3, 2014 are as follows (*in thousands*):

A reconciliation of the amount in Level 3 is as follows (in thousands) (unaudited):

	Level
	3
Balance at January 3, 2014	\$3,273
Addition of contingent consideration	1,021
Payment on contingent consideration	(114)
Fair value adjustment of contingent consideration	761
Effect of foreign currency exchange	87
Balance at July 4, 2014	\$5,028

We estimate the fair value of the contingent consideration by applying various probabilities and discount factors to each of the various performance milestones as further discussed in note *Summary of Significant Accounting Policies - Business Combinations*. These fair value measurements are based on significant inputs not observable in the market and thus represent a Level 3 measurement as defined in the guidance. We utilized discount rates for the time value of the contingent payments and estimated probabilities related to the anticipated revenue- or gross margin-related contingent payments. These rates were determined based on the nature of the milestone, the risks and uncertainties involved and the time period until the milestone was measured. The estimating of probabilities and discounts requires significant judgment and the results may vary materially from the estimates.

We evaluate certain assets for fair value on a non-recurring basis when there are indications of impairment. For the six months ended July 4, 2014, we did not note any indicators of impairment. In the periods ending July 4, 2014 and July 5, 2013 we measured certain assets consistent with Level 3 measurement principles using an income approach based on a discounted cash flow model in order to determine the amount of impairment, if any.

# Note 10—Accumulated Other Comprehensive Income

Beginning with our acquisition of FlexPlus in the United Kingdom in Fiscal Year 2013, we became subject to the guidance ASC 830 - Foreign Currency Matters. This requires us to translate our assets and liabilities from the functional currency, British Pounds, to reporting currency, which is United States Dollars. These translation adjustments are recorded as other comprehensive income and aggregated in accumulated other comprehensive income.

The components of accumulated other comprehensive income are (in thousands):

July 4, 2014 (unaudited)	Gross	Taxes	Net
Translation adjustments	109	-	109
Accumulated other comprehensive income	109	-	109

January 3, 2014	Gross	Taxes	Net
Translation adjustments	74	-	74
Accumulated other comprehensive income	74	-	74

Note 11—Commitments, Contingencies and Other Matters

Lease Commitments

As of July 4, 2014, the Company had operating leases, primarily for office premises, expiring at various dates through 2018. Future minimum rental commitments under operating leases are as follows (*in thousands*)(unaudited):

Fiscal Year ended:

January 2, 2015 \$1,094 January 1, 2016 1,389 December 30, 2016 411 December 29, 2017 136 December 28, 2018 17 Thereafter -Total \$3,047

### **Employment Agreements**

We have employment agreements with certain key members of management, requiring mutual termination notice periods. These agreements provide those employees with a specified severance amount in the event the employee is terminated without good cause as defined in the applicable agreement.

#### Legal Proceedings

From time to time, we become involved in various investigations, claims and legal proceedings that arise in the ordinary course of our business. Management believes that the outcome of these matters will not have a material adverse effect upon the Company's results of operations, financial condition or cash flows. However, management's assessment of the Company's current litigation and other proceedings could change in light of the discovery of facts with respect to legal actions or other proceedings pending against the Company, not presently known to the Company or determinations by judges, juries or other finders of fact which are not in accord with management's evaluation of the possible liability or outcome of such litigation or proceedings. Additionally, although we intend to defend ourselves vigorously against all matters, we cannot assure that we will be able to do so successfully. Except, as disclosed below, reasonably possible losses are not material to the Company's consolidated financial statements.

We and several employees that we have indemnified, pursuant to California labor law, have been sued by their former employer, a competitor of ours, alleging, among other things, breach of contract, violation of a non-competition agreement and the taking of trade secrets. The competitor has filed a compliant in Alameda County Superior Court in California claiming damages in excess of \$3.5 million. We have assessed the status of this matter and have concluded that although an adverse result is reasonably possible, it is not probable. As a result, no provision has been made in the consolidated financial statements.

A customer filed a lawsuit in New York Supreme Court in New York against us alleging the breach of a contract by us, claiming damages of \$10.3 million. We are considering a counter suit alleging breach of contract among other matters. We have assessed the status of this matter and have concluded that although an adverse result is reasonably

possible, it is not probable. As a result, no provision has been made in the consolidated financial statements,

In addition to the foregoing, we are joined defendants in a variety of issues that mostly relate to workers compensation and liability issues that are covered by our insurance policy. We believe there are satisfactory defenses to each worker's compensation and liability claim. We have assessed the status of this matter and have concluded that although an adverse result is reasonably possible, it is not probable. As a result, no provision has been made in the consolidated financial statements.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion in conjunction with our financial statements and related notes. In addition to historical financial information, the following discussion contains forward-looking statements that reflect our plans, estimates and beliefs. Our actual results could differ materially. Factors that could cause or contribute to these differences include those discussed below and elsewhere and in "Part II. Item 1A. Risk Factors" of our Annual Report on Form 10-K filed on July 1, 2014.

#### Overview

Corporate Resource Services, Inc. (together with its consolidated subsidiaries, "Corporate Resource Services", "CRS", the "Company", "we", "us", and "our", unless the context indicates otherwise) is a diversified technology staffing, recruiting and consulting services firm. We provide cloud-based enterprise applications and hosting services to professional employer organizations ("PEOs") and staffing companies, as well as diversified staffing, recruiting and consulting services. The Company offers trained employees in the areas of Insurance, Information Technology, Accounting, Legal, Engineering, Science, Healthcare, Life Sciences, Creative Services, Hospitality, Retail, General Business and Light Industrial Work. Our blended staffing solutions are tailored to our customers' needs and can include customized employee pre-training and testing, on-site facilities management, vendor management, risk assessment and management, market analyses and productivity/occupational engineering studies.

Our ability to deliver broad-based solutions provides our customers a "one stop shop" to fulfill their staffing needs from professional services and consulting to clerical and light industrial positions. Depending on the size and complexity of an assignment, we can create an on-site facility for recruiting, training and administration at the customer location. Our recruiters, who generally focus within their area of expertise, have the latest state-of-the-art recruiting resources available to help our customers secure the best candidates available in today's ever changing marketplace.

We offer our services through our wholly-owned specialty recruiting and staffing subsidiaries, which include the following companies:

Accountabilities, Inc. ("Accountabilities") provides administrative and light industrial staffing solutions, primarily to our customers in the Western United States;

Corporate Resource Development, Inc. ("CRD") provides permanent and temporary professional, administrative and ·clerical solutions to financial services, entertainment, media, advertising, fashion and other companies through locations primarily in the Northeastern United States;

The CRS Group, Inc. ("CRS Group") provides software and related hosting and technology services through its Summit Software division;

Diamond Staffing Services Inc. ("Diamond Staffing") provides administrative, light industrial and professional staffing solutions throughout the United States most heavily concentrated in New Jersey, California and New England;

Flex Recruitment Plus Limited ("FlexPlus") is a staffing and technology business specializing in the placement of temporary, contract and permanent personnel in the United Kingdom. FlexPlus' innovative on-line recruitment platform, i-Integra, enables it to provide complete end-to-end recruitment solutions to its clients; Insurance Overload Services, Inc. ("Insurance Overload") provides professional insurance industry staffing solutions for personnel in claims processing, customer services and related fields throughout the United States; Integrated Consulting Group, Inc. ("ICG") provides light industrial staffing solutions to our customers in the Northeastern United States; and

TS Staffing Services, Inc. ("TS Staffing") provides temporary placement solutions across a range of administrative and professional fields throughout the United States, most heavily concentrated in California, the Midwestern United States and Florida.

The type and number of services we offer have grown largely through the acquisition of established offices from general staffing companies.

As of July 4, 2014, we operated approximately 250 staffing and on-site facilities throughout the United States and in the United Kingdom and we offer our services to a wide variety of clients in many industries, ranging from sole proprietorships to Fortune 1000 companies.

As of July 4, 2014, we employed approximately 800 full time and part time employees in our operations.

#### **Results of Operations:**

The 2014 fiscal year is a 52 week fiscal year ("Fiscal Year 2014") with four fiscal quarters of thirteen weeks each ended on April 4, July 4, October 3 and January 2, 2015. The 2013 fiscal year was a 53 week Fiscal Year ("Fiscal Year 2013") with the first fiscal quarter of fourteen weeks ended on April 5 and three fiscal quarters of thirteen weeks ended on July 5, October 4 and January 3, 2014 (each a "Fiscal Quarter").

#### Three Months Ended July 4, 2014 and July 5, 2013

Revenues

For the the dollars in thousands July 4, 20		months ended	Dollar Change Period to Period	Percentage Change Period to Period	
dollars in thousands	July 4, 2014	July 5, 2013			
Total revenue	\$ 246,107	\$ 199,127	\$ 46,980	24	%

The increase in revenues is primarily attributable to acquisitions that we made late in 2013 and in the first quarter of 2014 that added \$32.5 million in revenues. Excluding the impact of acquisitions, we generated organic revenue growth of approximately \$14.5 million or 31% of the growth in the three months ended July 4, 2014. We were able to generate this growth despite our continued strategy to eliminate a select number of unprofitable accounts. We expect that our sales force, especially those whose previous staffing firms may have exited the industry, will continue to aggressively grow revenues from existing and new customers for the foreseeable future. We expect to be able to supplement this organic growth with strategic acquisition opportunities as they arise and by increasing the number of value-added services we offer to the marketplace.

#### Direct Cost of Producing Revenues

dollars in thousands		For the three	months ended	Dollar Change Period to Period	Percentage Change Period to Period	
	dollars in thousands	July 4, 2014	July 5, 2013			
	Total direct cost of producing revenues	\$ 217,204	\$ 176,105	\$ 41,099	23	%

As a percentage of revenues, our cost of producing revenues decreased slightly from 88.4% during the three months ended July 5, 2013, to 88.3% during the three months ended July 4, 2014. Wages represented a larger percentage of revenues for the three months ended July 4, 2014 as the percentage of overall revenue comprised of light industrial labor increased slightly. In addition, workers' compensation insurance expense increased slightly compared to the prior year period. These increases were offset by a reduction in payroll tax expense as a percentage of revenues, as well as a decrease in the administrative fee charged to us by Tri-State for the payroll services, workers' compensation coverage and related risk management programs, and payroll tax and employee benefit plan administration it provides to us.

#### Gross profit

	For the th	ree n	onths ended	l	Dollar Change Period to Period	Percentage Change Period to Period	
dollars in thousands	July 4, 201	<b>14</b>	<b>July 5, 201</b>	3			
Gross profit	\$ 28,903		\$ 23,022		\$ 5,881	26	%
Gross margin %	11.7	%	11.6	%			

As a percentage of revenues, gross margin percentage increased slightly for the three months ended July 4, 2014 compared to the prior year period. We continue to implement initiatives intended to increase our gross profit, including (i) the diversification of our service offerings, such as Summit's technology and related services; (ii) the continued review of pricing charged to all customers; and (iii) more effective management of unemployment claims to reduce the related state unemployment taxes. We expect to see improvements in gross margin percentage as these initiatives yield results. However, competitive pricing pressures, increased payroll tax costs at the state level and higher workers' compensation insurance costs may act as a drag on our future gross margins.

Selling, General and Administrative Expenses

	For the three	months ended	Dollar Change Period to Period	Percentage Change Period to Period	
dollars in thousands	July 4, 2014	July 5, 2013			
Total selling, general and administrative expenses	\$ 23,023	\$ 18,700	\$ 4,323	23	%
% of Revenues	9.4	6 9.4	%		

Total selling, general and administrative expenses was constant as a percentage of revenues from 9.4% for the three months ended July 5, 2013, to 9.4% of revenues for the three months ended July 4, 2014, despite an overall increase of \$4.3 million. The increase was primarily due to fees incurred with the change in auditors and the review of our previously reported financial statements, which accounted for approximately \$1.7 million of the increase. Additional increases were due to costs relating to supporting our revenue growth, including expenses related to acquired operations. These increases were offset by our ability to curb and reduce non-personnel costs including our ongoing consolidation of offices and functions in connection with our announced rebranding and consolidation.

Our revenue growth has allowed us to better leverage our fixed costs. In addition, we have completed and continue to undertake initiatives to reduce selling, general and administrative expenses through consolidation of select offices and administrative functions. We expect that the integration of recently acquired operations as well as the growth of revenues will reduce selling, general and administrative expenses as a percentage of revenues in 2014 and beyond.

#### Depreciation and Amortization

		For the three months ended						Ci Pe	ollar hange eriod Period	Percentage Change Period to Period	
	dollars in thousands		ıly 4, )14		Ju	ly 5, 201	13				
	Depreciation and amortization % of Revenues	\$	880 0.4	%	\$	360 0.2	%	\$	520	144	%

For the three months ended July 4, 2014, the change is primarily due to acquisitions.

Income (Loss) from Operations

	For the th	nree months ended	Dollar Change Period to Period	Percentage Change Period to Period	
dollars in thousands	July 4, 2014	July 5, 2013			
Income (loss) from operations % of Revenues	\$ 3,808 1.5	\$ 3,359 % 1.7 %	\$ 449	13	%

The factors described above, primarily the increase in selling, general & administrative expenses related to the change in auditors and the review of our previously reported financial statements, resulted in a decrease in income from operations for the three months ended July 4, 2014 compared to the prior year period.

Interest Expense

	For the th	For the three months ended					Percentage Change Period to Period	
dollars in thousands	July 4, 20	14	<b>July 5, 201</b>	3				
Total interest expense	\$ (2,257	)	\$ (1,860	)	\$ (397	)	21	%
% of Revenues	0.9	%	0.9	%				

Interest expense includes the net discounts associated with the factoring of accounts receivable, as well as interest on debt associated with our acquisitions and financing our operations. Interest expense decreased 8.5% to \$1.3 million compared to \$1.4 million in the prior year period. This decrease was due to lower negotiated borrowing rates as well as transferring our borrowings on Accountabilities and ICG receivables from Amerisource to Wells Fargo in the second and fourth quarters of 2013, respectively, partially offset by a higher volume of accounts receivable financing during the 2014 period as our operations grew.

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In addition, we recorded \$0.9 million and \$0.4 million of interest on related party balances for the three months ended July 4, 2014 and July 5, 2013, respectively. The increase of \$0.5 million was due to a higher average loan balance for the three months ended July 4, 2014 compared to the prior year period.

Gain (Loss) on Equity Investment

	For the three months ended						Dollar Change Period to Perio		Percentage Change Period to Period		
dollars in thousands	July 4 2014			Ju	ly 5, 2013						
Gain (loss) from equity investments	\$ (5)	38	)	\$	(142	)	\$ (396	)	279		%
% of Revenues	0.2	2	%		0.1	%					

We recorded losses on our investment in Abest Power and Gas, LLC ("Abest") using the equity method of accounting. Abest is a joint venture formed in January 2013 with Rosa Power, LLC.

Loss on Contingent Consideration

	For the three months ended					Dollar Change Period to Period			Percentage Change Period to Period		
dollars in thousands	Ju	ly 4, 20	14	Jul	y 5, 2013						
Change in contingent consideration	\$	(381	)	\$	(40	)	\$	(341	)	853	%
% of Revenues		0.2	%		0.0	%					

The fair value of contingent considerations is re-measured each quarter and the change is reported as a current period gain or loss. Fair value of contingent consideration requires us to make subjective judgments with regards to future events including discount rates.

Income Tax Benefit (Provision)

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	For the three months ended					ollar hange eriod Period	d	Percentage Change Period to Period	l
dollars in thousands	July 4, 2014		July 5, 201	13					
Benefit from (provision for) income taxes	\$ (97	)	\$ (62	)	\$	(35	)	56	%
Effective tax rate	22.7	%	4.7	%	)				

For the three months ended July 4, 2014, our effective tax rate differed from the federal statutory rate of 34% due to tax expense associated with indefinite lived intangibles, valuation allowance release and state and local income taxes. For the three months ended July 5, 2013, our effective tax rate differed from the federal statutory rate of 34% due to tax expense associated with indefinite lived intangibles, valuation allowance release and state and local income taxes.

We do not record U.S. income tax expense for foreign earnings which we intend to reinvest indefinitely to expand our international operations. If in the future we decide to repatriate such foreign earnings, U.S. income tax expense and our effective tax rate could increase or decrease in that period.

Net Income (Loss)

	For the thre	ee months ended	Dollar Change Period to Period	Percentage Change Period to Period	l
dollars in thousands	July 4, 2014	July 5, 2013			
Net income (loss) % of Revenues	\$ 330 0.1 %	\$ 1,255 0.6	\$ (925 %	) (74)	%

For the three months ended July 4, 2014, the decrease in net income to \$0.3 million compared to the prior year period income of \$1.3 million was due to the factors described above.

#### Six Months Ended July 4, 2014 and July 5, 2013

Revenues

	For the six m	onths ended	Dollar Change Period to Period	Percentag Change Period to Period	e
dollars in thousands	July 4, 2014	July 5, 2013			
Total revenue	\$ 464,518	\$ 393,344	\$ 71,174	18	%

The increase in revenues is primarily attributable to acquisitions that we made late in 2013 and in the first quarter of 2014 that added \$56.5 million in revenues. In addition, the prior year period included twenty-seven weeks of operations as compared to twenty-six weeks in the first six months of 2014. Excluding the impact of the additional week, we generated organic revenue growth of approximately \$14.7 million, or 21% of the growth in the six months ended July 4, 2014. We were able to generate this growth despite the severe winter weather in the U.S., which caused an overall reduction in economic activity during the first quarter. In addition, we continued to execute on our strategy to eliminate a select number of unprofitable accounts. We expect that our sales force, especially those whose previous staffing firms may have exited the industry, will continue to aggressively grow revenues from existing and new customers for the foreseeable future. We expect to be able to supplement this organic growth with strategic acquisition opportunities as they arise and by increasing the number of value-added services we offer to the marketplace.

Direct cost of producing revenues

	For the six m	onths ended	Dollar Change Period to Period	Percentage Change Period to Period	e
dollars in thousands	July 4, 2014	July 5, 2013			
Total direct cost of producing revenues	\$ 411,542	\$ 348,674	\$ 62,868	18	%

As a percentage of revenues, our cost of producing revenues remained at 88.6% during the six months ended July 4, 2014 as compared to the prior year period. Wages represented a larger percentage of revenues for the six months ended July 4, 2014 as the percentage of overall revenue comprised of light industrial labor increased slightly. In addition, workers' compensation insurance expense increased slightly compared to the prior year period. These increases were offset by a reduction in payroll tax expense as a percentage of revenues, as well as a decrease in the administrative fee charged to us by Tri-State for the payroll services, workers' compensation coverage and related risk management programs, and payroll tax and employee benefit plan administration it provides to us.

#### Gross profit

	For the six	k months	Dollar Change Period to Period	Percentage Change Period to Period	ġ
dollars in thousands	July 4, 2014	July 5, 2013			
Gross profit	\$52,976	\$44,670	\$ 8,306	19	%
Gross margin %	11.4 %	11.4 %			

As a percentage of revenues, gross margin percentage remained at 11.4% for the six months ended July 4, 2014 compared to the prior year period. We continue to implement initiatives intended to increase our gross profit, including (i) the diversification of our service offerings, such as Summit's technology and related services; (ii) the continued review of pricing charged to all customers; and (iii) more effective management of unemployment claims to reduce the related state unemployment taxes. We expect to continue to see improvements in gross margin percentage as these initiatives yield results. However, we still see the potential for competitive pricing pressures, increased payroll tax costs at the state level and higher workers' compensation insurance costs to act as a drag on our future gross margins.

Selling, General and Administrative Expenses

	For the si	x mo	onths ended		Dollar Change Period to Period	Percentag Change Period to Period	ge
dollars in thousands	July 4, 2014		July 5, 2013	3			
Total selling, general and administrative expenses	\$ 45,133		\$ 38,233		\$ 6,900	18	%
% of Revenues	9.7	%	9.7	%			

As a percentage of revenues, total selling, general and administrative expenses remained at 9.7%, despite an increase of \$6.9 million, due primarily to \$3.0 million of fees incurred with the change in auditors and the review of our previously reported financial statements, as well as additional costs relating to supporting our revenue growth, including the expenses of acquired operations. These increases were offset by our ability to curb and reduce non-personnel costs including our ongoing consolidation of offices and functions in connection with our announced rebranding and consolidation.

Our revenue growth has allowed us to better leverage our fixed costs. In addition, we have completed and continue to undertake initiatives to reduce selling, general and administrative expenses through consolidation of select offices and administrative functions. We expect that the integration of recently acquired operations as well as the growth of revenues will reduce selling, general and administrative expenses as a percentage of revenues in 2014 and beyond.

Depreciation and Amortization

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	For the s months e		Dollar Change Period to Period	Percentage Change Period to Period	
dollars in thousands	July 4, 2014	July 5, 2013			
Depreciation and amortization % of Revenues	\$2,023 0.4 %	\$751 0.2 %	\$ 1,272	169	%

For the six months ended July 4, 2014, the change is primarily due to acquisitions.

Income (Loss) from Operations

	For the s months e		C	ollar hange Period Period	l	Percentag Change Period to Period	e
dollars in thousands	July 4, 2014	July 5, 2013					
Income (loss) from operations % of Revenues	\$3,394 0.7 %	\$4,759 1.2 %	\$	(1,365	)	(29)	%

The factors described above, primarily the increase in selling, general & administrative expenses, resulted in a decrease in income from operations for the six months ended July 4, 2014 compared to the prior year period.

Interest Expense

	For the six months ended			Dollar Change Period to Period			Percentage Change Period to Period		
dollars in thousands	July 4, 2014	July 5, 2013							
Total interest expense	\$(3,930)	\$(3,385)	\$	(545		)	16	Ġ	%
% of Revenues	0.8 %	0.9 %							

Interest expense includes the net discounts associated with the factoring of accounts receivable, as well as interest on debt associated with our acquisitions and financing our operations. Interest expense relating to the factoring arrangement decreased 11.8% to \$2.3 million compared to \$2.6 million in the prior year period. This decrease was due to lower negotiated borrowing rates as well as transferring our borrowings on Accountabilities and ICG receivables from Amerisource to Wells Fargo in the second and fourth quarters of 2013, respectively, partially offset by a higher volume of accounts receivable financing during the 2014 period as our operations grew.

In addition, we recorded \$1.6 million and \$0.8 million of interest on related party balances for the six months ended July 4, 2014 and July 5, 2013, respectively. The increase of \$0.8 million was due to a higher average loan balance for the six months compared to the prior year period.

Gain (Loss) on Equity Investment

	For the size	<del>-</del>	Dollar Change Period to Period	•	Percentag Change Period to Period	ţ <b>e</b>
dollars in thousands	July 4, 2014	July 5, 2013				
Gain (loss) from equity investments % of Revenues	\$(1,061) 0.2 %		\$ (755	)	247	%

We recorded losses on our investment in Abest Power and Gas, LLC ("Abest") using the equity method of accounting. Abest is a joint venture formed in January 2013 with Rosa Power, LLC.

Loss on Contingent Consideration

	For	r the six months ended				Dollar Change Period to Period			Percentage Change Period to Period		
dollars in thousands	July 201	y 4, 14		Jul	y 5, 2013						
Change in contingent consideration % of Revenues		-	) %	\$	(81 0.0	) %	\$	(680	)	840	%

The fair value of contingent considerations is re-measured each quarter and the change is reported as a current period gain or loss. Fair value of contingent consideration requires us to make subjective judgments with regards to future events including discount rates.

Income Tax Benefit (Provision)

	For the six months ended			Cl Pe	Dollar Change Period to Period		Percentag Change Period to Period	e
dollars in thousands	July 4, 2014		July 5, 2013					
Benefit from (provision for) income taxes	\$ (115	)	\$ (110 )	\$	(5	)	5	%
Effective tax rate	4.4	%	11.1	ó				

For the six months ended July 4, 2014, our effective tax rate differed from the federal statutory rate of 34% due tax expense associated with indefinite lived intangibles, valuation allowance recorded on six month loss, and state and local income taxes. For the six months ended July 5, 2013, our effective tax rate differed from the federal statutory rate of 34% due to tax expense associated with indefinite lived intangibles, valuation allowance release and state and local income taxes.

We do not record U.S. income tax expense for foreign earnings which we intend to reinvest indefinitely to expand our international operations. If in the future we decide to repatriate such foreign earnings, U.S. income tax expense and our effective tax rate could increase or decrease in that period.

Net Income (Loss)

	For the size months er	-	Dollar Change Period to Period	Percentage Change Period to Period	e
dollars in thousands	July 4, 2014	July 5, 2013			
Net income (loss)	\$(2,719)	\$877	\$(3,596)	(410)	%
% of Revenues	0.6 %	0.2 %			

For the six months ended July 4, 2014, the net loss of \$2.7 million compared to the prior year period income of \$0.9 million was due to the factors described above.

#### Liquidity and Capital Resources

We have relied on factoring our trade receivables prior to collection, funding from related parties and, periodically, proceeds from short term borrowings and issuance of our common stock to satisfy our working capital requirements and to fund acquisitions. Management believes that the funding from related parties has advantages to us, including a quick response to funding requirements and a lack of restrictive covenants. Management anticipates that we will continue to rely, in part, on related parties for our short-term financing needs, as well as other sources of funding. In the future, we may need to raise additional funds through debt or equity financings to satisfy our working capital needs and to take advantage of business opportunities, including growth of our existing business and acquisitions. To the extent that funds are not available to meet our operating needs, we may have to seek additional reductions in operating expenditures.

#### Cash Flows

For the six months ended July 4, 2014, net cash provided by financing activities of \$16.4 million was offset by cash used in operating activities of \$4.8 million and cash used in investing activities of \$11.3 million. For the six months ended July 5, 2013, cash provided by financing activities of \$0.5 million was supplemented with cash provided by operating activities of \$1.6 million and offset by cash used in investing activities of \$2.1 million.

Our cash used in operating activities increased by \$6.4 million due to an increase in trade receivables and unbilled receivables of \$14.6 million for the six months ended July 4, 2014 compared to the comparable prior year period offset by a net loss of \$2.7 million for the six months ended July 4, 2014 compared to net income of \$0.9 million in the comparable prior year period. Cash was additionally provided by \$4.3 million increase in accrued wages and related obligations that are due to a related party. Changes in non-cash items included in operating activities included the following:

\$1.3 million increase in depreciation and amortization expense included in net loss
\$1.2 million increase in bad debt expense included in net loss
\$1.5 million increase in non-cash stock-based compensation expense included in net loss
\$0.8 million increase in loss on equity investments included in net loss

Cash used in investing activities increased \$9.2 million for the six months ended July 4, 2014 compared to the prior year period. Cash used in business combinations increased \$5.2 million, cash used in equity investments increased \$3.8 million and cash used in the purchase of property and equipment increased \$0.3 million. Cash provided from financing activities increased by \$15.9 million primarily as a result of increased loans payable to related party of \$14.3 million and decreased payments on asset-based facility of \$3.6 million, offset by additional principal payments on long-term debt of \$1.0 million, additional payments on short-term borrowings of \$1.3 million and an increase in payments on contingent consideration of \$0.1 million compared to the 2013 period.

We believe that improving cash flows from operating activities through improved operating profitability, the potential refinancing of our receivables based credit facility and other working capital management will enable us to finance our growth through acquisitions or other initiatives. We also believe these sources of cash will be sufficient to fund the monitoring fees included in the extension of our Facility with Wells Fargo, should we be unable to replace the Facility.

Working Capital

As of July 4, 2014, we had working capital of \$2.9 million as compared \$15.5 million as of January 3, 2014. The decrease of \$12.6 million was primarily due to our net loss and increased borrowings from related parties. We are engaged in several activities to further increase current assets and/or decrease current liabilities, including seeking additional reductions in operating expenditures and increases in operating efficiencies. In order to service our debt, maintain our current level of operations, as well as fund the increasing costs of being a public reporting company and our growth initiatives, we must be able to generate or obtain sufficient amounts of cash flow and working capital. Our management has engaged, and continues to engage, in activities to accomplish these objectives, including focusing on increased profitability and raising new outside capital. Our existing receivables based factoring facility with Wells Fargo is scheduled to expire on June 30, 2015. Management has been negotiating with a number of potential lenders to refinance the borrowings under the Wells Fargo credit facility. Based on the above activities, we believe that we have adequate resources to meet our operating needs for the next twelve months.

Our subsidiaries are currently participating in account purchase agreements with Wells Fargo, under which the maximum amount of trade receivables that can be sold by our subsidiaries in the aggregate is \$80 million. As collections reduce previously sold receivables, the subsidiaries may replenish these with new receivables. As of July 4, 2014 and July 5, 2013 trade receivables of \$85.7 million and \$71.9 million, had been factored and remained outstanding, and amounts due from Wells Fargo for collected reserves totaled \$13.8 million and \$7.9 million, respectively. Interest charged on the amount of receivables sold prior to collection is charged at an annual rate equal to the 90-day London Interbank Offered Rate plus 4.25% to 6.17% per annum. Receivables sold may not include amounts that are over 90 days past due.

Under the terms of the Wells Fargo agreements, with the exception of CRD permanent placement receivables, Wells Fargo advances 90% of the assigned receivables' value upon sale and the remaining 10% upon final collection. Under the terms of CRD's agreement, the financial institution advances 65% of value of the assigned CRD permanent placement receivables' value upon sale and the remaining 35% upon final collection. The aggregate amount of trade receivables from the permanent placement business that CRD may sell to Wells Fargo at any one time is \$1.3 million.

Accountabilities participated in the Wells Fargo facility until June 13, 2011, when they entered into a similar two year receivable-backed credit facility with Amerisource Funding, Inc. ("Amerisource") and ICG entered into a similar agreement on October 18, 2011. Accountabilities and ICG returned to participating in the Facility on June 13, 2013 and November 1, 2013, respectively.

Interest expense charged under the Wells Fargo trade accounts receivable factoring agreement is included in interest expense in the accompanying Condensed Consolidated Statements of Operations and amounted to \$2.3 million and \$2.0 million for the six month periods ended July 4, 2014 and July 5, 2013, respectively. Interest expense charged under the Amerisource facility was included in the accompanying Condensed Consolidated Statements of Operations

and amounted to \$0.6 million for the six month period ended July 5, 2013. Tri-State and Robert Cassera, who together with affiliated persons owned approximately 80% of our outstanding shares of common stock as of the date hereof, have guaranteed our obligations to Wells Fargo.

The terms of our new agreements with Wells Fargo, that we entered into on June 20, 2014, provide for significantly higher financing charges beginning in September 2014. This increase is the result of a additional fees charged by Wells Fargo under our new agreements, beginning with \$500,000 in September of 2014, and increase by \$100,000 each month thereafter until the agreements are terminated or replaced. We are seeking to replace our financing facility as soon as possible. We are currently negotiating with a financial institution on a potential replacement, but cannot assure you that we will be able to secure a replacement.

#### **Off-Balance Sheet Arrangements and Contractual Obligations**

The Company has not entered into any transactions with unconsolidated entities whereby the Company has financial guarantees, subordinated retained interests, derivative instruments or other contingent arrangements that expose the Company to material continuing risks, contingent liabilities or any other obligation under a variable interest in an unconsolidated entity that provides financing, liquidity, market risk or credit risk support to the Company other than those previously disclosed in either this Current Report on Form 10-Q or our Annual Report on Form 10-K filed July 1, 2014.

# Lease Commitments

We typically lease office space on leases that are typically for terms not exceeding three years and generally provide renewal options for terms not exceeding an additional three years or convert to month to month rental agreements. As of July 4, 2014, the Company's total future minimum lease payments under non-cancelable operating leases were \$3.0 million related to leases for office space.

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Application of Critical Accounting Policies

Consolidation

The accompanying condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. Intercompany transactions have been eliminated in consolidation.

We have ownership and other interests in various entities, including corporations, partnerships and limited liability companies. For each such entity, we evaluate our ownership and other interests to determine whether we should consolidate the entity or account for our ownership interest as an investment. As part of our evaluation, we initially determine whether the entity is a variable interest entity ("VIE") and, if so, whether we are the primary beneficiary of the VIE. An entity is generally a VIE if it meets any of the following criteria: (i) the entity has insufficient equity to finance its activities without additional subordinated financial support from other parties, (ii) the equity investors cannot make significant decisions about the entity's operations, or (iii) the voting rights of some investors are not proportional to their obligations to absorb the expected losses of the entity or receive the expected returns of the entity and substantially all of the entity's activities involve or are conducted on behalf of the investor with disproportionately fewer voting rights. We consolidate VIEs for which we are the primary beneficiary, regardless of our ownership or voting interests. The primary beneficiary is the party involved with the VIE that (i) has the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, and (ii) has the obligation to absorb gains or losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. We periodically make judgments in determining whether entities in which we invest are VIEs. If so, we then make judgments to determine whether we are the primary beneficiary and are thus required to consolidate the entity.

If it is concluded that an entity is not a VIE, then we consider our proportional voting interests in the entity. We consolidate majority-owned subsidiaries in which a controlling interest is maintained. Controlling interest is determined by majority ownership and the absence of significant third-party participating rights.

Ownership interests in entities for which we have significant influence and are not consolidated under our consolidation policy are accounted for as equity method investments. Related party transactions between the Company and its equity method investees, if any, have not been eliminated. Please see *Acquisitions and Joint Ventures*.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. Significant estimates and assumptions are used for, but are not limited to: (1) revenue recognition; (2) asset impairments; (3) depreciable and amortizable lives of assets; (4) fair value of stock-based compensation; (5) allocation of direct and indirect cost of sales; (6) fair value of identifiable purchased tangible and intangible assets in a business combination; (7) fair value of reporting units for goodwill impairment test; and (8) the estimate of income taxes. Actual results could significantly differ from those estimates.

#### Revenue Recognition

Revenue is generally recognized when persuasive evidence of an arrangement exists, products have been delivered or services have been rendered, the fee is fixed or determinable, and collection is reasonably assured. The vast majority of our arrangements do not fall within the scope of the multiple-deliverable guidance. For those arrangements within the scope of the multiple-deliverable guidance, a deliverable constitutes a separate unit of accounting when it has stand-alone value and there are no customer-negotiated refunds or return rights for the delivered elements. For multiple-element arrangements, composed only of software products and related services or only services, we allocate revenue to each element in an arrangement based on a selling price hierarchy. The selling price for a deliverable is based on its vendor-specific objective evidence ("VSOE") if applicable, third-party evidence ("TPE") if VSOE is not available, or estimated selling price ("ESP"), if neither VSOE nor TPE is available. Total transaction revenue is allocated to the multiple elements based on each element's relative selling price compared to the total selling price. All our elements allocations are based on ESP.

The following revenue recognition policies define the manner in which we account for specific transaction types:

#### Staffing Services

Revenue is primarily derived from supplying contingent staff to our customers or providing other services on a time and material basis. Contingent staff primarily consists of contingent employees working under contract for a fixed period of time or on a specific customer project. Revenue is also derived from permanent placement services, which are generally recognized after placements are made and when the fees are not contingent upon any future event.

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Reimbursable costs, including those related to travel and out-of-pocket expenses, are also included in net revenue and equivalent amounts of reimbursable costs are included in direct cost of staffing services revenue.

Under certain of our service arrangements, contingent staff is provided to customers through contracts involving other vendors or contractors. When we are the principal in the transaction and therefore the primary obligor for the contingent staff, we record the gross amount of the revenue and expense from the service arrangement. When we act only as an agent for the customer and are not the primary obligor for the contingent staff, we record revenue net of vendor or contractor costs.

We are generally the primary obligor when we are responsible for the fulfillment of the services under the contract, even if the contingent workers are neither our employees nor directly contracted by us. Usually in these situations the contractual relationship with the vendors and contractors is exclusively with us and we bear customer credit risk and generally have latitude in establishing vendor pricing and have discretion in vendor or contractor selection.

#### Software Systems

Revenue primarily relates to sales of staffing support software systems and enhancements to existing systems. These arrangements generally contain multiple elements including software development and customization, sale of software licenses, installation, implementation and integration services, as well as post-contract customer support ("PCS"). Revenue is recognized under these arrangements following revenue recognition accounting guidance primarily relating to software transactions and multiple element arrangements. To date, the revenue recorded for software or related services under this accounting treatment have been minimal.

#### Subscription Revenues

Subscription and other recurring revenues include fees for access rights to software solutions that are offered under a subscription-based delivery model where the users do not take possession of the software. Under this model, the software applications are hosted by us and the customer accesses and uses the software on an as-needed basis over the Internet. To date, the revenue recorded under this accounting treatment has been minimal.

#### Cash

We consider cash on hand and deposits in banks as cash. At times, cash balances on deposit exceed federally insured limits; however, to date, we have not experienced any losses in such accounts and management believes that the risk of loss is negligible.

#### Accounts Receivable and Related Allowance

We maintain an allowance for doubtful accounts for estimated losses resulting from our clients failing to make required payments for services rendered. Management estimates this allowance based upon knowledge of the financial condition of our clients, review of historical receivables, reserve trends and other pertinent information. If the financial condition of our clients deteriorates or there is an unfavorable trend in aggregate receivable collections, additional allowances may be required. We review the adequacy of the allowance for uncollectible accounts receivable on a quarterly basis and, if necessary, increase or decrease the balance by recording a charge or credit to SG&A expenses for the portion of the adjustment relating to uncollectible accounts receivable and a charge or credit to revenue from services for the portion of the adjustment relating to sales allowances.

We fund our accounts receivable via a receivables-backed credit facility (the "Facility") with a financial institution. We receive 90% of the face value of qualified receivables as defined in the Facility. Since we retain risk of loss on the receivables, the agreement provides that receivables that are older than 90 days (120 days in certain categories of receivables) cease to be qualified at the discretion of the financial institution. In most cases, our customer pays the financial institution directly for the receivables under the Facility. The Facility calls for net settlement twice weekly. Additionally, the Facility is guaranteed by our majority shareholder. We record each cash amount advanced and repaid as an increase or decrease to the Facility respectively. We record customer payments made directly to the lender as a reduction in Accounts receivable and the Facility.

Our concentration of credit risk is limited due to the large number of customers comprising our customer base and their dispersion across different business and geographic areas. We monitor our exposure to credit losses and maintain an allowance for anticipated losses. To reduce credit risk, we perform credit checks on all our customers.

#### Related Party

We have significant transactions with our majority shareholder who is the beneficial owner of approximately 80% and 90% of our outstanding shares of common stock as of July 4, 2014 and January 3, 2014, respectively, and has the ability to exercise control over us.

We classify assets and liabilities to related parties on our Condensed Consolidated Balance Sheet as follows:

Related party receivable represents amounts due from a related party.

Accrued wages and related obligations – due to related party represents accrued wages, taxes and other related items that have not yet been invoiced.

**Long-term debt - related party** represents the amount due for long-term borrowings from a related party that is considered a current liability.

*Long-term debt - related party, net of current portion* represents the total amount due for long-term borrowings from a related party less the current portion of the debt.

We classify revenue and expenses from related parties in our Condensed Consolidated Statements of Operations as follows:

• Revenues from related parties are revenues for sales of services and software to related parties.

Direct cost of producing revenues purchased from related parties are PEO fees and reimbursements for our staffing services provided by related parties.

**Selling**, **general** and administrative expenses - related parties represents PEO fees for selling, general and administrative expenses incurred on our behalf.

• Interest expense - related party is interest expense incurred for related party loans and advances.

In addition, we had related party transactions involving acquisitions and debt extinguishment in exchange for our common stock. Please see *Related Party Transactions*.

Equity-Based Compensation

We grant equity-based awards, such as stock options and restricted stock or restricted stock units, to certain key employees and consultants to create a clear and meaningful alignment between compensation and shareholder return and to enable the employees and consultants to develop and maintain a stock ownership position. While the majority of our equity awards feature time-based vesting, performance-based equity awards, which are awarded from time to time to certain key Company executives, vest as a function of performance and may also be subject to the recipient's continued employment which also acts as a significant retention incentive.

Equity-based compensation cost is measured at the grant date, based on the fair value of the award and is recognized as expense over the employee requisite service period. In order to determine the fair value of stock options on the date of grant we apply the Black-Scholes option-pricing model. Inherent in the model are assumptions related to risk-free interest rate, dividend yield, expected stock-price volatility and option life.

The risk-free rate assumed in valuing the options is based on the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option. We have not historically paid dividends and do not currently expect to in the future. While the risk-free interest rate and dividend yield are less subjective assumptions, typically based on objective data derived from public sources, the expected stock-price volatility and option life assumptions require a level of judgment which make them critical accounting estimates.

We use an expected stock-price volatility based on the average expected volatilities of a sampling of companies with similar attributes to us, including industry, stage of life cycle, size and financial leverage.

The expected option term, representing the period of time that options granted are expected to be outstanding, is estimated using our limited historical post vesting exercise and employee termination behavior.

We estimate forfeitures using our historical experience, which is adjusted over the requisite service period based on the extent to which actual forfeitures differ or are expected to differ from such estimates. Because of the significant amount of judgment used in these calculations, it is reasonably likely that circumstances may cause the estimate to change.

With regard to the weighted-average option life assumption, we consider the exercise behavior of past grants and model the pattern of aggregate exercises.

We settle the exercise of stock options with newly issued shares.

With respect to grants of performance based awards, we assess the probability that such performance criteria will be met in order to determine the compensation expense. Consequently, the compensation expense is recognized straight-line over the vesting period. If that assessment of the probability of the performance condition being met changes, we would recognize the impact of the change in estimate in the period of the change. As with the use of any estimate, and due to the significant judgment used to derive those estimates, actual results may vary.

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We have elected to treat future awards with only service conditions and with graded vesting as one award. Consequently, the total compensation expense would be recognized straight-line over the entire vesting period, so long as the compensation cost recognized at any given vest date at least equals the portion of the grant date fair value of the award that has vested.

#### Intangible Assets

Goodwill represents the excess cost of an acquisition over the fair value of the net assets acquired. We account for goodwill and intangible assets with indefinite useful lives in accordance with relevant accounting guidance related to goodwill and other intangible assets, which states that goodwill and intangible assets with indefinite useful lives should not be amortized, but instead tested for impairment at least annually at the reporting unit level. Our policy is to perform this annual impairment test in the fourth quarter, using a measurement date as of the first day of our fiscal fourth quarter or more frequently if impairment indicators arise. Impairment indicators include, among other conditions, cash flow deficits, a historical or anticipated decline in revenue or operating profit, adverse legal or regulatory developments and a material decrease in the fair value of some or all of the assets.

The guidance provides an option for an entity to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not (that is, a likelihood of more than 50%) that the fair value of a reporting unit is greater than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, performing the two-step (quantitative) impairment test is unnecessary.

In order to perform the qualitative or quantitative testing, we determine if it is appropriate to use the operating segment, as defined under guidance for segment reporting, as the reporting unit, or one level below the operating segment, depending on whether certain criteria are met. In identifying the reporting units management considers the economic characteristics of the reporting units including the products and services provided, production processes, types or classes of customer and product distribution.

If we determine that for a particular reporting unit that it is more likely than not (that is, a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount, we perform the first step of the two-step impairment test.

We perform this impairment test by first comparing the fair value of our reporting units to their respective carrying amount. Since reported quoted market prices exactly comparable to our reporting units are not available, when determining the estimated fair value of a reporting unit, we utilize a blend of discounted future cash flows, market multiples of similar companies that have quoted prices and market capitalization reconciliation. Developing the

estimate of the discounted future cash flows require significant judgment and projections of future financial performance. The key assumptions used in developing the discounted future cash flows are the projection of future revenues and expenses, working capital requirements, residual growth rates and the weighted average cost of capital. In developing our financial projections, we consider historical data, current internal estimates and market growth trends. Changes to any of these assumptions could materially change the fair value of the reporting unit. We reconcile the aggregate fair value of our reporting units to our adjusted market capitalization as a supporting calculation. The adjusted market capitalization is calculated by multiplying the average share price of our common stock for the last ten trading days prior to the measurement date by the number of outstanding common shares and adding a control premium.

If the carrying value of the reporting units exceeds the fair value we would then compare the implied fair value of our goodwill to the carrying amount in order to determine the amount of the impairment, if any.

Income Taxes

We account for income taxes using the asset and liability method. Under this method, deferred income taxes are recognized for estimated tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year-end, based on enacted tax laws and statutory rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established to reduce deferred tax assets to the amount expected to be realized when, in Management's opinion, it is more likely than not that the future tax benefits from some portion of the deferred tax assets will not be realized.

U.S. GAAP requires that, in applying the liability method, the financial statement effects of an uncertain tax position be recognized based on the outcome that is more likely than not to occur. Under this criterion the most likely resolution of an uncertain tax position should be analyzed based on technical merits and on the outcome that will likely be sustained under examination.

**Business Combinations** 

We have made strategic acquisitions to expand our footprint, establish strategic partnerships and/or to obtain technology that is complementary to our product offerings and strategy. We evaluate each investment in a business to determine if we should account for the investment as a cost-basis investment, an equity investment, a business combination or a common control transaction. An investment in which we do not have a controlling interest and which we are not the primary beneficiary but where we have the ability to exert significant influence is accounted for under the equity method of accounting. For those investments that we account for in accordance ASC 805, Business Combinations, we record the assets acquired and liabilities assumed at our estimate of their fair values on the date of the business combination. Our assessment of the estimated fair value of each of these can have a material effect on our reported results as intangible assets are amortized over various lives. Furthermore, a change in the estimated fair value of an asset or liability often has a direct impact on the amount to recognize as goodwill, which is not amortized. Often determining the fair value of these assets and liabilities assumed requires an assessment of the expected use of the asset, the expected cost to extinguish a liability or our expectations related to the timing and the successful completion of the integration of the business. Such estimates are inherently difficult and subjective and can have a material impact on our financial statements. We account for business combinations under a method similar to the pooling-of-interest method ("Pooling-of-Interest") when the combination is with a business under common control with us by our majority shareholder.

Recently Issued Accounting Standards to be Adopted

In May 2014, FASB issued ASU No. 2014-09, Revenue from Contracts and Customers (Topic 606), to clarify the principles for recognizing revenue to develop a common revenue standard for U.S. GAAP and International Financial Reporting Standards ("IFRS") that would (1) provide a more robust framework for addressing revenue recognition; (2) improve comparability of revenue recognition practice across entities, industries, jurisdictions, and capital market; and (3) provide more useful information to users of financial statements through improved disclosure requirements. This standard is effective for annual reporting periods beginning after December 15, 2016. We are currently evaluating the effect the adoption of this standard will have, if any, on our consolidated financial statements.

In April 2014, FASB issued ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of Entity, changes the criteria for reporting discontinued operations while enhancing disclosure requirements. This ASU addresses sources of confusion and inconsistent application related to financial reporting of discontinued operations guidance in U.S. GAAP. Under this guidance, a discontinued operation is defined as a disposal of a component or group of components that is disposed of or is classified as held for sale and represents a strategic shift that has a major effect on an entity's operations and financial results. This ASU is effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2014. This ASU is effective for us prospectively on January 03, 2015. We do not anticipate that the adoption of this standard will have a material impact on our consolidated financial statements.

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, are controls and other procedures that are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by the rules and forms promulgated by the SEC. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. As a result of this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of July 4, 2014 because of the material weaknesses set forth below.

#### Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate "internal control over financial reporting", as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act. Our system of internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external reporting purposes in accordance with U.S. GAAP.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect every misstatement. An evaluation of effectiveness is subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may decrease over time.

Our internal control over financial reporting includes those policies and procedures that (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with U.S. GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized use, acquisition, or disposition of our assets that could have a material effect on the consolidated financial statements.

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our internal control over financial reporting as of July 4, 2014. In making this assessment, we utilized the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control - Integrated Framework (1992).

A material weakness is a deficiency or a combination of deficiencies in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. As a result of this evaluation, we concluded that our internal control over financial reporting was not effective as of July 4, 2014 because of the material weaknesses set forth below.

The following is a summary of our material weaknesses as of July 4, 2014:

#### **Financial Accounting and Reporting**

Management identified that we had: inadequate controls over journal entries and approvals; had inadequate account reconciliation controls; lacked sufficient personnel with knowledge, experience, and training in U.S. GAAP; lacked a formalized process for determining, documenting, communicating, implementing, monitoring or updating accounting policies and procedures; and lacked effective controls over the period-end financial close and reporting processes. The foregoing weaknesses resulted in actual or potential misstatements in many accounts including: accounts receivable; equity based compensation; equity method intangible assets including goodwill; and provision for income taxes. Based on the nature of noted deficiencies, management concluded that each of these deficiencies resulted in a reasonable possibility that a material misstatement in our interim our annual financial statements would not be prevented or detected on a timely basis, and as such, each of these constitutes a material weakness.

#### **Information Technology General Controls**

Management identified a number of deficiencies related to the design, implementation and effectiveness of certain information technology general controls, including segregation of duties, user access, change management, data back-ups, and hardware security, some of which have a direct impact on our financial reporting. Based on the nature and interrelationship of the noted deficiencies, management concluded that these deficiencies, in the aggregate, resulted in a reasonable possibility that a material misstatement in our interim or annual financial statements would not be prevented or detected on a timely basis, and as such, constitutes a material weakness.

This Quarterly Report on Form 10-Q does not include an attestation report of our independent registered public accounting firm regarding internal control over financial reporting. We are not required to provide an attestation by our independent registered public accounting firm pursuant to rules of the SEC for smaller reporting companies.

# **Changes in Internal Control Over Financial Reporting**

Our management performed extensive procedures designed to ensure the reliability of our financial reporting. In addition to other internal processes undertaken, procedures performed included, but were not limited to the following actions: (a) dedicating significant resources, including the engagement of subject matter specialists to support management in its efforts to complete our financial filings and (b) performing extensive, substantive reviews of our accounting for revenue recognition, cost of revenue, income and expense classification, stock compensation, and tax provisions.

While there were no completed material changes made to our internal control over financial reporting from April 5, 2014 through July 4, 2014, our efforts to improve our internal controls are ongoing and focused on expanding our organizational capabilities to improve our control environment and on implementing process changes to strengthen our internal control and monitoring activities. Some of the proposed and in process improvements include: the development of new or improved policies and procedures; the hiring of additional personnel in areas that the current personnel did not have sufficient knowledge and experience; implement training procedures on U.S. GAAP and the revised policies and procedures; and strengthening general controls around our information technology systems.

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Part II. OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, we become involved in various investigations, claims and legal proceedings that arise in the ordinary course of our business. Management believes that the outcome of these matters will not have a material adverse effect upon the Company's results of operations, financial condition or cash flows. However, management's assessment of the Company's current litigation and other proceedings could change in light of the discovery of facts with respect to legal actions or other proceedings pending against the Company, not presently known to the Company or determinations by judges, juries or other finders of fact which are not in accord with management's evaluation of the possible liability or outcome of such litigation or proceedings. Additionally, although we intend to defend ourselves vigorously against all matters, we cannot assure that we will be able to do so successfully. Except, as disclosed below, reasonably possible losses are not material to the Company's consolidated financial statements.

We and several employees that we have indemnified, pursuant to California labor law, have been sued by their former employer, a competitor of ours, alleging, among other things, breach of contract, violation of a non-competition agreement and the taking of trade secrets. The competitor has filed a compliant in Alameda County Superior Court in California claiming damages in excess of \$3.5 million. We have assessed the status of this matter and have concluded that although an adverse result is reasonably possible, it is not probable. As a result, no provision has been made in the consolidated financial statements.

A customer filed a lawsuit in New York Supreme Court in New York against us alleging the breach of a contract by us, claiming damages of \$10.3 million. We are considering a counter suit alleging breach of contract among other matters. We have assessed the status of this matter and have concluded that although an adverse result is reasonably possible, it is not probable. As a result, no provision has been made in the consolidated financial statements,

In addition to the foregoing, we are joined defendants in a variety of issues that mostly relate to workers compensation and liability issues that are covered by our insurance policy. We believe there are satisfactory defenses to each worker's compensation and liability claim. We have assessed the status of this matter and have concluded that although an adverse result is reasonably possible, it is not probable. As a result, no provision has been made in the consolidated financial statements.

Item 1A. Risk Factors

Information regarding risk factors appears in Part I – Item 1A of our annual report on Form 10-K for the year ended January 3, 2014. There have been no material changes from the risk factors previously disclosed in our annual report on Form 10-K for the year ended January 3, 2014. Item 2. Unregistered Sales of Equity Securities and Use of Proceeds Issuances of Unregistered Securities None Issuer Purchases of Equity Securities Not applicable. Item 3. Defaults Upon Senior Securities None Item 4. Mine Safety Disclosures **Not Applicable** Item 5. Other Information

None

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# Item 6. Exhibits

Number	Description	Incorporated by Reference to the Following Document:
31.1	Certification of Principal Executive Officer pursuant to Section 302 of	*
0 111	Sarbanes-Oxley Act of 2002.	
31.2	Certification of Principal Financial Officer pursuant to Section 302 of	*
31.2	Sarbanes-Oxley Act of 2002.	
32.1	Certification of Principal Executive Officer pursuant to Section 906 of	*
32.1	Sarbanes-Oxley Act of 2002.	
32.2	Certification of Principal Financial Officer pursuant to Section 906 of	*
32.2	Sarbanes-Oxley Act of 2002.	
101.INS	XBRL Instance	*
101.SCH	XBRL Schema	*
101.CAL	XBRL Calculation	*
101.DEF	XBRL Definition	*
101.LAB	XBRL Label	*
101.PRE	XBRL Presentation	*

<sup>\*</sup>Filed herewith

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# CORPORATE RESOURCE SERVICES, INC.

Date: September 25, 2014 By: /s/ John P. Messina

John P. Messina

Chief Executive Officer (Principal Executive Officer)

Date: September 25, 2014 By: /s/ Michael J. Golde

Michael J. Golde Chief Financial Officer

(Principal Financial and Accounting Officer)

# **INDEX TO EXHIBITS**

Number	Description	Incorporated by Reference to the Following Document:
31.1	Certification of Chief Executive Officer pursuant to Rule 13a—14(a) or	*
31.1	Rule 15d—14(a) of the Securities and Exchange Act of 1934.	
31.2	Certification of Chief Financial Officer pursuant to Rule 13a—14(a) or	*
	Rule 15d—14(a) of the Securities and Exchange Act of 1934.	
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as	*
32.1	adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as	*
32.2	adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	
101.INS	XBRL Instance	*
101.SCH	XBRL Schema	*
101.CAL	XBRL Calculation	*
101.DEF	XBRL Definition	*
101.LAB	XBRL Label	*
101.PRE	XBRL Presentation	*

<sup>\*</sup>Filed herewith