

Edgar Filing: Corporate Resource Services, Inc. - Form 10-Q

Corporate Resource Services, Inc.

Form 10-Q

August 14, 2013

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 5, 2013

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-30734

(Exact name of Registrant as specified in its charter)

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Delaware 80-0551965  
(State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.)  
organization)

160 Broadway, 13<sup>th</sup> Floor  
New York, New York 10038  
(Address of principal executive offices)

(646) 443-2380  
(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated Filer ☐ Accelerated filer ☐  
Non - accelerated filer ☐ Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes ☐ No ☒

The number of shares of Common Stock, \$.0001 par value, outstanding as of August 7, 2013 was 136,187,000.



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## Item 1. Financial Statements (unaudited)

CORPORATE RESOURCE  
SERVICES, INC. AND  
SUBSIDIARIES  
CONDENSED CONSOLIDATED  
BALANCE SHEETS  
(amounts in thousands except per share  
data)

	July 5, 2013	December 28, 2012
ASSETS	(unaudited)	(unaudited and restated)
Current assets:		
Cash	\$ 228	\$ 284
Accounts receivable, net of allowance for doubtful accounts of \$2,808 and \$2,899, respectively	11,786	8,878
Due from financial institution	8,242	8,891
Unbilled receivables	12,780	9,542
Prepaid expenses and other current	2,112	599

## assets

Total current assets	35,148	28,194
Property and equipment, net	1,243	1,141
Other assets	446	278
Intangible assets, net	5,503	5,618
Goodwill	17,515	15,516
Total assets	\$ 59,855	\$ 50,747

## LIABILITIES

## AND

## EQUITY

## Current liabilities:

Accounts payable and accrued liabilities	\$ 4,907	\$ 5,568
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Accrued wages and related obligations - due to related party	12,194	9,665
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Current portion of long-term debt	1,917	1,544
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Current portion of related party long-term debt	750	750
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Loan payable – related party	14,923	9,782
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Total current liabilities	34,691	27,309
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Long-term debt, net of current portion	2,089	1,766
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Deferred rent	213	144
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Total liabilities	36,993	29,219
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## Commitments and

contingencies

Stockholders'

equity:

Preferred

stock,

\$0.0001 par

value, 5,000

shares

authorized;

no shares

issued or

outstanding

—

—

Common

14

14

stock,

\$0.0001 par

value,

145,000

shares

authorized;

138,021

issued and

136,087

outstanding

(See Note 7)

as of July 5,

2013 (does

not include

21,000

shares to be

issued upon

the increase

in the

number of

authorized

shares to

185,000) and

136,766

issued and

134,832

outstanding

(see Note 7)

as December

28, 2012

(does not

include

21,000

shares to be

issued upon

the increase

in the



number of authorized shares to 185,000)		
Additional paid-in capital	23,725	24,384
Accumulated deficit	(724)	(2,870)
Total stockholders' equity	23,015	21,528
Noncontrolling interest	(153)	—
Total equity	22,862	21,528
Total liabilities and equity	\$ 59,855	\$ 50,747

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(amounts in thousands, except per share data)

	Three Months Ended		Six Months Ended	
	July 5, 2013	June 29, 2012	July 5, 2013	June 29, 2012
	(unaudited)	(unaudited and restated)	(unaudited)	(unaudited and restated)
Revenues	\$ 199,195	\$ 154,082	\$ 393,413	\$ 298,760
Direct cost of producing revenues purchased from related parties	175,197	134,706	346,830	262,092
Direct cost of producing revenues	972	834	1,908	1,829
Gross profit	23,026	18,542	44,675	34,839
Selling, general and administrative expenses purchased from related parties	12,176	11,508	26,289	24,099
Selling, general and administrative expenses (including stock-based compensation of \$179 and \$50 for the three months ended and \$197 and \$95 for the six months ended July 5, 2013 and June 29, 2012, respectively)	6,660	7,277	12,380	12,249
Depreciation and amortization	363	473	779	978
Income (loss) from operations	3,827	(716)	5,227	(2,487)
Interest expense	1,407	886	2,546	2,045
Interest expense – related party	422	86	780	424
Acquisition expenses	32	–	62	12
Net gain on revaluation of ICG Inc.	–	–	–	(537)
Other expense (income)	10	543	(154)	543
Net income (loss)	1,956	(2,231)	1,993	(4,974)
Less: loss attributable to noncontrolling interests	(71)	–	(153)	–
Net income (loss) available to common shareholders of Corporate Resource Services, Inc.	\$ 2,027	\$ (2,231)	\$ 2,146	\$ (4,974)
Earnings (loss) per share:				
Basic	\$ 0.01	\$ (0.01)	\$ 0.01	\$ (0.04)
Diluted	\$ 0.01	\$ (0.01)	\$ 0.01	\$ (0.04)

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Weighted average shares outstanding (giving effect to future issuance of share consideration in the Tri-Tel transaction):

Basic	156,754	149,898	156,365	137,149
Diluted	158,422	149,898	157,913	137,149

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENT OF EQUITY  
(amounts in thousands)

	Common Shares	Stock Amount	Additional Paid-in Capital	Accumulated Deficit	Stockholders' Equity	Noncontrolling Interest	Total Equity
(unaudited)							
Balances as of December 28, 2012 (restated) (does not include 21,000 shares to be issued upon the increase in the number of authorized shares from 145,000 to 185,000)	136,766	\$ 14	\$ 24,384	\$ (2,870)	\$ 21,528	\$ —	\$ 21,528
Adjustment related to pooling-of-interests for related party acquisitions	—	—	(856)	—	(856)	—	(856)
Stock-based compensation	1,255	—	197	—	197	—	197
Net income (loss) for the six months ended July 5, 2013	—	—	—	2,146	2,146	(153)	1,993
Balances as of July 5, 2013 (does not include 21,000 shares to be issued upon the increase in the number of authorized shares from 145,000 to 185,000)	138,021	\$ 14	\$ 23,725	\$ (724)	\$ 23,015	\$ (153)	\$ 22,862

The accompanying notes are an integral part of these condensed consolidated financial statements.



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CORPORATE RESOURCE  
SERVICES, INC. AND  
SUBSIDIARIES  
CONDENSED CONSOLIDATED  
STATEMENTS OF CASH FLOWS  
(amounts in thousands)

	Six Months Ended	
	July 5, 2013	June 29, 2012
	(unaudited)	(unaudited and restated)
Cash flows from operating activities:		
Net income (loss)	\$ 1,993	\$ (4,974)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation and amortization	779	965
Impairment of goodwill and intangible assets	—	579
Bad debt expense	138	368

Stock-based compensation	197	95
Gain on remeasurement of long term debt	—	(766)
Changes in operating assets and liabilities, net of effect of acquisitions:		
Trade accounts receivable	(3,512)	2,504
Due from financial institution	649	(1,089)
Prepaid expenses and other current assets	(1,513)	(30)
Other assets	(168)	388
Accounts payable and accrued liabilities	(413)	2,151
Unbilled receivables	(3,238)	(3,708)
Accrued wages and related obligations – due related party	2,544	2,064
Straight line rent	69	(33)
Net cash used in operating activities	(2,475)	(1,486)
Cash flows from investing activities:		
Purchases of property and equipment	(362)	(78)
	(895)	(200)

Cash paid for business combinations Net cash used in investing activities	(1,257)	(278)
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Cash flows from financing activities: Principal payments on long-term debt	(1,404)	(855)
Principal payments of long-term debt – related parties	–	(100)
Short term borrowings	650	–
Loan payable – related party – net	4,430	3,201
Advances from related party – net	–	(433)
Net cash provided by financing activities	3,676	1,813

Change in cash	(56)	49
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Cash at beginning of period	284	109
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Cash at end of period	\$ 228	\$ 158
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The accompanying notes are an integral part of these condensed consolidated financial statements.





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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Description of the Company and its Business

Nature of Operations

Corporate Resource Services, Inc. (the “Company”) is a diversified technology, staffing, recruiting, and consulting services firm. We deliver temporary staffing solutions for professional services, administrative and light industrial positions and provide cloud-based enterprise applications and hosting services to professional employer organization (“PEO”) and staffing companies. We help our customers build a better workforce by providing trained employees in the areas of Insurance, Information Technology, Accounting, Legal, Engineering, Science, Healthcare, Life Sciences, Creative Services, Hospitality, Retail, General Business and Light Industrial work. Our blended staffing solutions are tailored to our customers’ needs and can include customized employee pre-training and testing, on-site facilities management, vendor management, risk assessment and management, market analyses and productivity/occupational engineering studies.

The Company provides these services nationwide across a variety of industries and to a diverse array of clients, ranging from sole proprietorships to Fortune 1000 companies. We conduct all of our business in the United States and operate 231 staffing and on-site facilities coordinating operations in 44 states and the District of Columbia. Our headquarters are in New York City.

In 2013, the Company diversified its operations by entering into the retail energy services industry with the formation of Abest Power & Gas, LLC (“Abest”), a joint venture with Rosa Power, LLC, a corporation led by retail energy veteran Frank Rosa (see Note 3). Additionally, the Company’s CRS Group, Inc. subsidiary (“CRS Group”) acquired certain assets and assumed certain liabilities of the Summit Software division (“Summit”) of Tri-Tel Communications, Inc. (“Tri-Tel”) (see Notes 2 and 3), one of the leading software companies focused on the PEO and staffing industries.

The Company

References in these Notes to the Condensed Consolidated Financial Statements of the Company refer to Corporate Resource Services, Inc., including its wholly-owned consolidated subsidiaries (unless indicated or context otherwise requires), which are:

The CRS Group;

Accountabilities, Inc. (“Accountabilities”);

Corporate Resources Development, Inc. (“CRD”);

Insurance Overload Services, Inc. (“Insurance Overload”);

Integrated Consulting Group, Inc. (“ICG Inc.”);

Diamond Staffing Services, Inc. (“Diamond Staffing”); and,

TS Staffing Services, Inc. (“TS Staffing”)

Accountabilities, CRD, Insurance Overload, ICG Inc., Diamond Staffing and TS Staffing are national providers of diversified staffing recruiting and consulting services (collectively, the “Staffing Subsidiaries”).

## 2. Summary of Significant Accounting Policies

### Basis of Presentation

The accompanying condensed consolidated financial information of the Company as of and for the three and six month periods ended July 5, 2013 and June 29, 2012 have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation

S-X. Accordingly, they are unaudited and do not include all of the information and footnotes required by U.S. GAAP for complete financial statements and disclosures normally included in annual financial statements have been condensed or omitted pursuant to the rules and regulations of the Securities & Exchange Commission

("SEC"). However, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included and the Company believes the disclosures made are adequate to make the information presented not misleading.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The results of operations for the interim periods presented are not necessarily indicative of the results of operations to be expected for the full fiscal year. These condensed consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto for the year ended September 28, 2012, which are included in the Company's Annual Report on Form 10-K/A as filed with the SEC on May 7, 2013.

Effective January 14, 2013, the Board of Directors of the Company (the "Board") elected to change the Company's fiscal year from the Friday closest to September 30<sup>th</sup> to the Friday closest to December 31<sup>st</sup>. The change was intended to align the Company's fiscal periods more closely with the seasonality of its business and improve comparability with industry peers. The Company's fiscal quarters consist of 13 week periods, with the exception of a 53-week fiscal year during which the first quarter consists of a 14 week period. The three months ended April 5, 2013 was a 14-week fiscal quarter, accordingly the six months ended July 5, 2013 includes 27 weeks.

On May 7, 2013, our wholly owned subsidiary, CRS Group, signed an agreement to purchase certain assets and assume certain liabilities of Summit (the "Summit Acquisition", see Note 3). Tri-Tel is a related party that is owned by Robert Cassera, a member of the Board who is the beneficial owner of 90.2% of the outstanding shares of our common stock (giving effect to future issuance of the share consideration in the Summit Acquisition) through personal holdings and those of entities owned by him, including Tri-Tel, Tri-State Employment Services, Inc. and TS Employment Services, Inc. ("TS Employment") (collectively "Tri-State") as of May 7, 2013. In accordance with U.S. GAAP we recorded the Summit Acquisition under the pooling-of-interests method, as described in Note 3 to these condensed consolidated financial statements.

Revenue Recognition

Staffing and consulting revenues are recognized when professionals deliver services. Permanent placement revenue, which generated 0.6% and 1.2% of revenues for the three months ended and 0.7% and 1.0% for the six months ended July 5, 2013 and June 29, 2012, respectively, is recognized when the candidate commences employment, net of an allowance for those not expected to remain with clients through a 90-day guarantee period, wherein the Company is obligated to find a suitable replacement.

Software and related service revenues are recognized when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable and collectability is probable. Multi-year licensing arrangements typically

include a perpetual license for current products combined with rights to receive future versions of software products on a when-and-if-available basis and are accounted for as subscriptions, with billings recorded as unearned revenue and recognized as revenue ratably over the billing coverage period. Revenue from certain arrangements that allow for the use of a product or service over a period of time without taking possession of software are also accounted for as subscriptions.

#### Accounts Receivable

The Company maintains an allowance for doubtful accounts for estimated losses resulting from its clients failing to make required payments for services rendered. Management estimates this allowance based upon knowledge of the financial condition of its clients, review of historical receivables and reserve trends and other pertinent information. If the financial condition of our clients deteriorates or there is an unfavorable trend in aggregate receivable collections, additional allowances may be required. The Company sells its accounts receivable under a sale agreement, as described in Note 5 to these condensed consolidated financial statements.

#### Intangible Assets

Goodwill and other intangible assets with indefinite lives are not subject to amortization but are tested for impairment annually or whenever events or changes in circumstances indicate that the asset might be impaired. Intangible assets with finite lives are subject to amortization, and are tested for impairment when events and circumstances indicate that an asset or asset group might be impaired. See Note 4.

#### Related Party Liabilities

The Company classifies liabilities to related parties on its balance sheet as the following:

Accrued wages and related obligations – due to related party represent accrued wages, taxes and other related items that have not yet been invoiced.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Loan payable – related party represents amounts due for items that have been invoiced from TS Employment other affiliates and members of Tri-State. Tri-State charges the Company interest on a monthly basis at 12% per annum of the outstanding loan balance.

Related party long-term debt represents amounts due for long-term borrowings from a related party.

Per Share Information

The Company presents both basic and diluted earnings per share amounts (“EPS”). Basic EPS is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted EPS reflects any potential dilution that could occur if securities or other contracts to issue common stock, such as options, warrants, convertible notes and convertible preferred stock, were exercised or converted into common stock or could otherwise cause the issuance of common stock that then shared in earnings.

When a net loss is recognized, the diluted loss per share is not computed because any potential issuance of shares of common stock would reduce the reported loss per share and, therefore, have an antidilutive effect. Therefore, such potential issuance of shares of common stock is included in the computation of diluted earnings per share for the three months and six months ended July 5, 2013 but not for the three and six months ended June 29, 2012.

The following table sets forth the computation of basic and diluted per share information:

	Three Months Ended		Six Months Ended	
	July 5, 2013	June 29, 2012	July 5, 2013	June 29, 2012
	(unaudited)	(unaudited and restated)	(unaudited)	(unaudited and restated)
Numerator:				
Net income (loss)	\$ 2,027,000	\$ (2,231,000)	\$ 2,146,000	\$ (4,974,000)

## Denominator:

## Weighted

average shares of

common stock

outstanding

156,754,000	149,898,000	156,365,000	137,149,000
-------------	-------------	-------------	-------------

Dilutive effect of

stock options and

warrants

1,668,000	—	1,548,000	—
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## Weighted

average shares of

common stock

outstanding,

assuming dilution

158,422,000	149,898,000	157,913,000	137,149,000
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## Net income

(loss) per share:

Basic

\$ 0.01	\$ (0.01)	\$ 0.01	\$ (0.04)
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Diluted

\$ 0.01	\$ (0.01)	\$ 0.01	\$ (0.04)
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## Income Taxes

The Company accounts for income taxes using the asset and liability method. Under this method, deferred income taxes are recognized for the estimated tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year-end, based on enacted tax laws and statutory rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established to reduce deferred tax assets to the amount expected to be realized when, in management's opinion, it is more likely than not that the future tax benefits from some portion of the deferred tax assets will not be realized.

U.S. GAAP requires that, in applying the liability method, the financial statement effects of an uncertain tax position be recognized based on the outcome that is more likely than not to occur. Under this criterion the most likely resolution of an uncertain tax position should be analyzed based on technical merits and on the outcome that will likely be sustained under examination.



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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although management believes these estimates and assumptions are adequate, actual results could differ from the estimates and assumptions used.

Reclassifications

Certain reclassifications have been made to the accompanying condensed consolidated financial statements of the prior periods to conform to the current period's presentation.

3. Acquisitions and Joint Ventures

Formation of Abest Power & Gas, LLC Joint Venture

On January 22, 2013, the Company announced its entry into the retail energy services industry with the formation of Abest. Abest is an energy services company that will supply electricity and gas to residential and commercial customers in states where deregulation has offered consumers the ability to choose their energy provider, allowing the Company to expand its offerings to its customers in deregulated states. Abest commenced operations in 2013 and recorded revenues of \$69,000 for the three and six months ended July 5, 2013. Abest incurred losses of \$142,000 and \$306,000 the three and six months ended July 5, 2013, respectively, of which 50% or \$71,000 and \$153,000, respectively, is attributable to noncontrolling interests in accordance with U.S. GAAP.

Acquisition of Summit

Our CRS Group subsidiary completed the Summit Acquisition on May 7, 2013 (Note 1). Pursuant to the terms of the agreement, the CRS Group acquired certain assets and assumed certain liabilities of Summit in exchange for 21,000,000 shares of our common stock, valued at \$0.65 per share or \$13.75 million, the agreed upon value of Summit's business operations. The Summit Acquisition provides the Company the ability to diversify its service offerings to the marketplace.

As described above, Mr. Cassera is the sole owner of Tri-State and its affiliates and was the beneficial owner of 90.2% of our outstanding shares of common stock on May 7, 2013 (giving effect to the future issuance of the share consideration in the Summit Acquisition). Because the Company and Tri-Tel were both controlled by Mr. Cassera, the acquisition was recorded using the pooling-of-interest method as required under U.S. GAAP for business combinations of entities under common control and the financial information for all periods presented reflects the financial results of the combined companies as if the acquisition had been in effect for all the reported periods. For financial statement purposes, we have recorded the operations and effected the pooling-of-interest of Summit as if the Company owned Summit since its purchase by Tri-Tel on January 4, 2008.

The condensed combined summary of operations of the Company giving effect to the pooling-of-interest method in conjunction with the Summit Acquisition for the three months and six months June 29, 2012 are presented below:

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## CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

	Three Months Ended June 29, 2012		
	Corporate Resource Services, Inc.	Summit Software	Combined
	(unaudited)		
Revenues	\$ 153,484,000	\$ 598,000	\$ 154,082,000
Direct cost of producing revenues	135,403,000	137,000	135,540,000
Gross profit	18,081,000	461,000	18,542,000
Operating expenses	19,060,000	198,000	19,258,000
Income (loss) from operations	(979,000)	263,000	(716,000)
Interest and other expenses	1,515,000	—	1,515,000
Net income (loss)	(2,494,000)	263,000	(2,231,000)
Less: Net income attributable to noncontrolling interests	—	—	—
Net income (loss) available to common shareholders of Corporate Resource	\$ (2,494,000)	\$ 263,000	\$ (2,231,000)

Services, Inc.

Net loss per  
common share:

Basic and

diluted	\$ (0.02)		\$ (0.01)
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Weighted  
average shares  
outstanding:

Basic and

diluted	128,898,000	21,000,000	149,898,000
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Six Months Ended June 29, 2012

Corporate

Resource

Services, Inc.

Summit

Software

Combined

(unaudited and restated)

Revenues	\$ 297,562,000	\$ 1,198,000	\$ 298,760,000
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Direct cost of  
producing

revenues	263,604,000	317,000	263,921,000
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Gross profit	33,958,000	881,000	34,839,000
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Operating

expenses	37,015,000	311,000	37,326,000
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Income (loss)

from

operations	(3,057,000)	570,000	(2,487,000)
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Interest and

other expenses	2,487,000	—	2,487,000
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Net income

(loss)	(5,544,000)	570,000	(4,974,000)
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Less: Net income attributable to noncontrolling interests	—	—	—
Net income (loss) available to common shareholders of Corporate Resource Services, Inc.	\$ (5,544,000)	\$ 570,000	\$ (4,974,000)
Net loss per common share: Basic and diluted	\$ (0.05)		\$ (0.04)
Weighted average shares outstanding: Basic and diluted	116,149,000	21,000,000	137,149,000

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed combined balance sheet of the Company giving effect to the pooling-of-interest method in conjunction with the Summit Acquisition as of December 28, 2012 is presented below:

	December 28, 2012		
	Corporate Resource Services, Inc.	Summit Software	Combined
Current assets	\$ 27,695,000	\$ 499,000	\$ 28,194,000
Total assets	\$ 45,590,000	\$ 5,157,000	\$ 50,747,000
Current liabilities	\$ 26,996,000	\$ 313,000	\$ 27,309,000
Long-term debt and non-current liabilities	\$ 1,910,000	\$ —	\$ 1,910,000
Stockholders' equity	\$ 16,684,000	\$ 4,844,000	\$ 21,528,000

Strategic Minor Acquisitions

The Company continues to acquire diverse smaller staffing firms and books of business to augment its growth strategy. The Company made acquisitions with purchase prices totaling \$2.3 million and \$425,000 for the six months ended July 5, 2013 and June 29, 2012, respectively. The Company's year-to-date 2013 strategic minor acquisitions have all been made by TS Staffing and include: Personally Yours, Inc., based in Florida; Templo, Inc., whose business is concentrated in Southern California; and, Personnel Solutions, Inc., which is based in Iowa.

#### 4. Intangible Assets and Goodwill

The following table presents details of the Company's intangible assets, estimated lives, related accumulated amortization and goodwill as of July 5, 2013 and December 28, 2012:

	As of July 5, 2013		Accumulated	
	Gross	Impairment	Amortization	Net
	(unaudited)			
Customer lists and relationships (3 to 10 years)	\$ 14,637,000	\$ (137,000)	\$ (9,668,000)	\$ 4,832,000
Backlog (6 to 12 months)	333,000	—	(333,000)	—
Non-competition agreements (2 to 5 years)	2,216,000	(44,000)	(1,788,000)	384,000
Trade name (20 years)	364,000	—	(80,000)	284,000
Lease agreements (3 years)	250,000	—	(250,000)	—
Other intangible assets (2 to 4 years)	153,000	—	(150,000)	3,000
Total	\$ 17,953,000	\$ (181,000)	\$ (12,269,000)	\$ 5,503,000
Goodwill (indefinite life)	\$ 17,913,000	\$ (398,000)		\$ 17,515,000

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## CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

	As of December 28, 2012		Accumulated	
	Gross	Impairment	Amortization	Net
	(unaudited and restated)			
Customer lists and relationships (3 to 10 years)	\$ 14,306,000	\$ (137,000)	\$ (9,243,000)	\$ 4,926,000
Backlog (6 to 12 months)	333,000	—	(333,000)	—
Non-competition agreements (2 to 5 years)	2,169,000	(44,000)	(1,722,000)	403,000
Trade name (20 years)	364,000	—	(76,000)	288,000
Lease agreements (3 years)	250,000	—	(249,000)	1,000
Other intangible assets (2 to 4 years)	150,000	—	(150,000)	—
Total	\$ 17,572,000	\$ (181,000)	\$ (11,773,000)	\$ 5,618,000
Goodwill (indefinite life)	\$ 15,914,000	\$ (398,000)		\$ 15,516,000

The Company recorded amortization expense of \$227,000 and \$360,000 for the three months ended July 5, 2013 and June 29, 2012, respectively. The Company's estimated intangible asset amortization expense (based on existing intangible assets) for the fiscal years ending on the Friday closest to December 31, for the remainder of 2013 and the full years 2014, 2015, 2016, 2017, 2018 and thereafter is \$478,000, \$908,000, \$834,000, \$717,000, \$564,000, \$564,000 and \$1,438,000, respectively.

The Company performed its latest annual impairment analysis as of September 28, 2012, and will continue to test for impairment annually. The Company also measures impairment, as conditions warrant, throughout the fiscal year. While no indicators of impairment were present as of September 28, 2012, in January 2012, a sales executive from ICG Inc. and 14 other sales, administration and operations personnel resigned from the Company and began operating a competing temporary placement firm. Based on the effect of the associated decrease in revenues, the Company recorded impairment losses for goodwill of \$398,000 and for customer lists and relationships and a non-competition agreement of \$137,000 and \$44,000, respectively, during the quarter ended June 29, 2012.



## 5. Sales of Receivables

The Company's Staffing Subsidiaries, other than ICG Inc., are currently participating in trade accounts receivable purchase agreements with Wells Fargo Capital Finance, an operating division of Wells Fargo Bank, N.A. ("Wells Fargo"). ICG Inc. entered into a similar trade accounts receivable purchase agreement with Amerisource Funding, Inc. on October 18, 2011 ("Amerisource"). Accountabilities participated in a similar Amerisource agreement until June 13, 2013 when it entered into a new facility with Wells Fargo.

The aggregate amount of trade receivables that are sold by our participating subsidiaries to Wells Fargo and its participating lender, Sterling National Bank, and to Amerisource are net of amounts held for the Company's reserve to repurchase disqualified receivables ("Collected Reserve") which are due to the Company. As collections reduce previously sold receivables, the subsidiaries may replenish these with new receivables. Tri-State and Robert Cassera have guaranteed the Company's obligations to Wells Fargo. As of July 5, 2013 and December 28, 2012, these balances at Wells Fargo and Amerisource were as follows:

	Wells Fargo		Amerisource	
	July 5, 2013	December 28, 2012	July 5, 2013	December 28, 2012
	(unaudited)			
Trade receivables purchased	\$ 71,895,000	\$ 67,153,000	\$ 2,096,000	\$ 10,488,000
Collected Reserve	7,930,000	7,388,000	312,000	1,503,000
Net advances	\$ 63,965,000	\$ 59,765,000	\$ 1,784,000	\$ 8,985,000
Maximum aggregate amount of net advances	\$ 67,500,000	\$ 67,500,000	\$ 4,500,000	\$ 12,000,000

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Amerisource balances On December 28, 2012 included trade receivables from Accountabilities of \$7,789,000, Collected Reserve of \$1,487,000 and maximum aggregate amount of net advances of \$7,500,000.

Wells Fargo charges interest on the amount of receivables sold prior to collection at an annual rate of the 90-day London Interbank Offered Rate plus 5.55% per annum. Receivables sold may not include amounts over 90 days old with the exception of certain healthcare-related receivables. Under the terms of the agreements with Wells Fargo and Amerisource, with the exception of CRD permanent placement receivables, the lenders advance 90% of the assigned receivables' value upon sale, and the remaining 10% is paid to us upon final collection. Under the terms of CRD's agreement, Wells Fargo advances 65% of the assigned CRD permanent placement receivables' value upon sale and the remaining 35% is paid to us upon final collection. The aggregate amount of trade receivables from the permanent placement business that CRD may sell to Wells Fargo at any one time is \$1,250,000.

Interest expense charged under the Wells Fargo trade accounts receivable purchase agreements is included in interest expense in the accompanying statements of operations and amounted to \$1,114,000 and \$674,000 for the three months ended July 5, 2013 and June 29, 2012, respectively, and \$1,942,000 and \$1,377,000 for the six months ended July 5, 2013 and June 29, 2012, respectively.

The ICG Inc. agreement with Amerisource has a term of two years and a maximum borrowing amount of \$4,500,000, with an advance rate of 90%. The agreements provide for an interest rate of the prime rate plus 1% (with a minimum rate of 5% per annum) and a monthly collateral management fee of 0.60% of the average daily outstanding borrowings of ICG Inc. The Company incurred interest expense on Amerisource borrowings of \$293,000 and \$212,000 for the three months ended July 5, 2013 and June 29, 2012, respectively, and \$604,000 and \$528,000 for the six months ended July 5, 2013 and June 29, 2012, respectively.

The Company has not experienced any material trends in bad debt losses on assigned accounts receivables and receivables greater than 90 days old that are charged back to us under the Wells Fargo and Amerisource accounts receivables sales agreements. While the amount of assigned accounts receivables and receivables greater than 90 days old that are charged back to the Company has grown, such growth has been commensurate with the growth of our business and has not resulted in a greater percentage of bad debt losses on these assigned accounts receivables or receivables that have been charged back.

6. Related Parties

Commencing August 2010, TS Employment began providing professional employer services to the Company. Professional employer services include payroll services, administration of employee benefits, workers compensation insurance coverage and accounts receivable collection services. These arrangements allow the Company to reduce certain insurance risks and costs. TS Employment is an affiliate of Tri-State, which is wholly-owned by Mr. Cassera. Due to the timing and payment of invoices received, the aggregate amount payable for unbilled services to TS Employment was \$12,194,000 and \$9,665,000 as of July 5, 2013 and December 28, 2012, respectively.

The Company is charged an amount equal to the actual wages and associated payroll taxes for the employee plus an agreed upon rate for workers' compensation and health insurance as well as an administrative fee. The total amount charged by Tri-State for the three months ended July 5, 2013 and June 29, 2012 was \$188,256,000 and \$146,300,000, respectively, and the total charged for the six months ended July 5, 2013 and June 29, 2012 was \$375,097,000 and \$286,615,000, respectively. These totals are restated to include \$327,000 and \$613,000 paid by Tri-Tel to TSE-PEO, Inc. ("TSE-PEO"), a Tri-State PEO company similar to TS Employment, for the three and six months ended June 29, 2012, respectively. The remainder was charged by TS Employment. TS Employment and TSE-PEO charge the Company their current market rate for services, which is consistent with the amounts that it charges its other customers. Beginning on October 1, 2011, the Company also received advances from, and owed other amounts to Tri-State and affiliates totaling \$14,923,000 and \$9,782,000 on July 5, 2013 and December 28, 2012, respectively. The amounts owed to Tri-State are classified as related party loans payable. The principal amount increases or decreases based on periodic borrowings or repayments, and each subsidiary of the Company is charged interest at the rate of 12% per annum of their net loan payable. The Company recognized \$422,000 and \$86,000 of related party interest expense for the three months ended July 5, 2013 and June 29, 2012, respectively, and \$780,000 and \$424,000 for the six months ended July 5, 2013 and June 29, 2012, respectively.

On March 30, 2012, the Company and TS Employment entered into an agreement to convert \$12,000,000 of this loan payable into 25,962,788 shares of common stock, at a value per share of \$0.4622. Additionally, on July 31, 2012, the Company and TS Employment agreed to convert an additional \$2,100,000 of this loan into 4,543,488 shares of the common stock, at a value per share of \$0.4622. These conversions are reflected in the loan payable—related party balance, after giving effect to the conversions noted above as of July 5, 2013 and December 28, 2012.

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## CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

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On May 7, 2013 our CRS Group subsidiary completed the Summit Acquisition from Tri-Tel, a related party, that has been accounted for a pooling-of-interests in accordance with U.S. GAAP. Pursuant to the terms of the agreement, we acquired certain assets and assumed certain liabilities in exchange for 21,000,000 shares of our common stock, valued at \$0.65 per share or \$13.75 million, the agreed upon value of Summit's business operations.

Tri-State and Mr. Robert Cassera guaranty the Company's obligations to Wells Fargo (see Note 5).

## 7. Debt

Debt as of July 5, 2013 and December 28, 2012 is summarized as follows:

	July 5, 2013 (unaudited)	December 28, 2012
Long-term debt:		
Debt from TS Staffing acquisitions (i)	\$ 1,465,000	\$ –
ICG Inc. acquisition (ii)	1,217,000	1,415,000
Debt from Diamond Staffing acquisitions (iii)	997,000	1,285,000
Short term borrowings (iv)	170,000	–
CRD acquisition (v)	100,000	552,000
Other debt	57,000	58,000
Total	4,006,000	3,310,000
Less current maturities	1,917,000	1,544,000
Non-current portion	2,089,000	1,766,000
Related party long-term debt:		
Loan payable – related party (vi)	14,923,000	9,782,000
CRD acquisition (vii)	750,000	750,000
Total	15,673,000	10,532,000

Less current maturities	15,673,000	10,532,000
Non-current portion	—	—
Total long-term debt	19,679,000	13,842,000
Less current maturities	17,590,000	12,076,000
Total non-current portion	\$ 2,089,000	\$ 1,766,000

- (i) In the three months ended April 5, 2013, TS Staffing made three strategic minor acquisitions in consideration of \$2.3 million. Of this amount, \$828,000 was paid at the time of the purchases and the remainder will be paid out over the next two years.
- (ii) On December 14, 2010 (“Closing Date”), ICG Inc. acquired, through a public foreclosure sale, certain assets of Integrated Consulting Group of NY LLC (“ICG Seller”) and incurred debt payments of an estimated \$3,641,000 which included an agreement to pay \$183,000 to the foreclosing lender, Rosenthal & Rosenthal, Inc. (“Rosenthal”) for amounts owed to it by ICG Seller on the Closing Date. Such amounts were paid in installments from January to July 2011. As consideration for the purchase price, ICG Inc. replaced an agreement ICG Seller and its members had with Rosenthal (the “Rosenthal Agreement”).

The Rosenthal Agreement represented an earn out payment stream that was accounted for as a contingent purchase price and was based on the estimated projected revenues of ICG Inc. for the five years ending December 14, 2015. Neither agreement contemplated any future services from Rosenthal. Pursuant to the Rosenthal Agreement, ICG Inc. was obligated to pay to Rosenthal 3% of cash receipts on its net sales for two years, and 2% of its net sales for the three year period thereafter. The Company originally estimated the value of the payments under the Rosenthal Agreement to be \$3,458,000.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

In January 2012, a sales executive from ICG Inc. and 14 other sales, administrative and operations personnel resigned from the Company and began to operate a competing temporary placement firm that the Company expects will affect ICG Inc.'s light industrial business for the foreseeable future. Accordingly, the Company reduced the estimate of the liabilities related to the payment provisions of Rosenthal Agreement by \$713,000 due to the facts described above in the three months ended March 30, 2012. In August 2012 the Company and Rosenthal renegotiated the payment terms with the Company agreeing to pay 1.5% of cash receipts on its net sales through September 7, 2013 and 1.0% of net sales through September 8, 2019. The remaining liability to Rosenthal as of July 5, 2013 is \$1,191,000 with approximately \$180,000 estimated to be payable by April 4, 2014. While the renegotiation changed the timing of the estimated payments it did not materially change the estimated total amount due.

Additionally, on the Closing Date ICG Inc. entered into a non-competition agreement with the former owner of ICG Seller and its members, pursuant to which ICG Inc. was obligated to pay 1% of its net sales for two years. The Company originally estimated the value of these payments to be \$533,000 and reduced this estimate by \$53,000 due to the facts described above in the first fiscal quarter of 2012. In August 2012, the Company also renegotiated these payment terms and agreed to pay 0.5% of net sales through August 25, 2013. The remaining liability to the former owner at July 5, 2013 is \$26,000, all of which is payable by April 4, 2014.

Payments aggregating \$198,000 were paid against the debt incurred as part of ICG Acquisition during the six months ended July 5, 2013.

- (iii) Diamond Staffing has made a number of purchases of businesses and customer lists that have included payment streams accounted for as long term debt. In 2011, the Company incurred \$400,000 of debt in connection with such a purchase that is payable in 39 monthly installments of \$11,108 beginning in August 2011. Aggregate payments of \$67,000 were made against this debt in the six months ended July 5, 2013. Additionally in fiscal year 2012, the Company made three acquisitions that required \$1,585,000 in future payments based on net sales, which has been accounted for as long term debt. The Company also paid \$450,000 for customer lists and incurred \$100,000 of long term debt. The Company made \$221,000 in payments against these debts in the six months ended July 5, 2013.
- (iv) From time to-time the Company finances short term obligations through financial institutions with whom it maintains relationships in order to better manage cash flow.
- (v) In connection with CRD's acquisition of certain assets of GT Systems, Inc. ("GT Systems") for \$3 million consummated on April 5, 2010 (the "GT Systems Acquisition"), the Company paid \$750,000 at closing with the balance of the purchase price to be paid in installments. This balance is to be paid in four quarterly installments of \$250,000, and thereafter at 0.75% of revenue on a monthly basis until the earlier of payment of the full purchase price, or April 5, 2013. If, on April 5, 2013, the full purchase price of \$3 million has not been paid, then any remaining balance is due and payable by CRD at that time. This debt is secured by 1,934,331 shares of the Company's common stock being held in escrow. Pursuant to the acquisition agreement, as the debt is repaid the

Company has the right to repurchase these shares at the par value of \$0.0001 per share. Based on the acquisition agreement with GT Systems, the Company was given credit for certain pre-acquisition costs of GT Systems paid by the Company post-acquisition, which amounts to a \$102,000 reduction in the debt. In addition, the Company began making payments against the remaining debt and expects to pay it off by the end of 2013. Payments for the six months ended July 5, 2013 totaled \$350,000.

- (vi) Advances and other amounts owed to Tri-State and affiliates (See Note 6) on which each subsidiary pays interest of 12% per annum on its monthly payable balance.
- (vii) In connection with the acquisition of certain assets of GT Systems, Tri-State made the initial payment of \$750,000 on behalf of the Company. Payment of this amount to Tri-State is due on demand.

#### 8. Stock-Based Compensation

Compensation expense is measured using the grant-date fair value of the shares or options granted and is recognized on a straight-line basis over the instruments required vesting period. For shares vesting immediately, compensation expense is recognized on the date of grant. Fair value is determined by a valuation report of an independent appraiser or at a discount from the current market price quote to reflect lack of liquidity resulting from the restricted status and low trading volume.

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## CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

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During the six months ended July 5, 2013, the Company issued 300,000 shares of its common stock under the terms of a business advisory agreement (the "Advisory Agreement"), 200,000 shares of common stock were granted to a former officer of the Company in settlement of a termination agreement and 175,000 shares of common stock were granted to four employees in lieu of bonuses. In addition, the Company issued 750,000 warrants to purchase its common stock in connection with a business development agreement and 500,000 of the options the Company granted under the Advisory Agreement in the fourth quarter of 2012 vested. Under the terms of the Advisory Agreement options to purchase 1,000,000 shares of common stock were granted and vest from October 2012 to December 2013. In addition, during the first quarter of 2013, the Company granted an officer of the Company options to purchase up to 600,000 shares of common stock that vest over three years and an employee of the Company was granted options to purchase 75,000 shares of common stock, of which 50,000 options vested immediately (in lieu of previously vested restricted shares that were previously cancelled) and 25,000 options that will vest in one year.

As a result of these grants, the Company recorded \$179,000 and \$197,000 of stock compensation costs for the three months and six months ended July 5, 2013 compared to \$50,000 and \$95,000 for the three months and six month ended June 29, 2012. As of July 5, 2013, unvested options to purchase 1,125,000 shares of common stock were outstanding for which the Company will record a related expense of \$70,000 over the remaining vesting periods.

## 9. Supplemental Disclosure of Cash Flow Information

	Six Months Ended	
	July 5, 2013	June 29, 2012
	(unaudited)	
Cash paid for interest	\$ 2,989,000	\$ 1,865,000
Non-cash investing and financing activities (in dollars):	\$ —	\$ 40,000



Amortization of deferred financing fees		
Fair value of shares issued for Summit	13,750,000	—
Issuance of debt for business combinations	1,450,000	225,000
Assets acquired and liabilities incurred for cash paid and issuance of paid for business combinations		
Goodwill	(1,999,000)	—
Intangible assets	(381,000)	(225,000)
Accounts payable and accrued liabilities	35,000	—
Reconciliation of balance sheet changes from non-cash pooling-of-interest acquisition adjustments:		
Additional paid-in capital	(856,000)	—
Loan payable – related party – net	711,000	—
Trade accounts receivable including unbilled receivables	466,000	—
Accounts payable and accrued liabilities	(298,000)	—
Accrued wages and related obligations - due to related party	(15,000)	—
Property and equipment, net	(8,000)	—

10. Commitments and Contingencies

Accounts Receivable

In connection with the Company's sale of its trade receivables it is contingently liable to repurchase, at the sole discretion of Wells Fargo and Amerisource, any receivables that are 90 days past due, with the exception of accounts related to the healthcare industry, since they are historically slow payers due to reimbursement cycles. Accordingly, the Company repurchases any healthcare industry related receivables that are 120 days past due. The Company provides an estimated allowance for doubtful accounts to address this contingency.

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Lease Commitments

At July 5, 2013, the Company had operating leases, primarily for office premises, expiring at various dates through August 2018. Future minimum rental commitments under operating leases are as follows:

Fiscal Years Ending on the Friday closest to December 31st:	Minimum Rental Commitments (unaudited)
2013 (remaining)	\$ 1,262,000
2014	2,139,000
2015	1,025,000
2016	122,000
2017	12,000
2018	7,000
Total	\$ 4,567,000

Employment Agreements

The Company has employment agreements with certain key members of management, requiring mutual termination notice periods of up to 60 days. These agreements provide those employees with a specified severance amount in the event the employee is terminated without good cause as defined in the applicable agreement.

Legal Proceedings

From time to time, the Company is involved in litigation incidental to its business including employment practices claims. There is currently no litigation that management believes will have a material impact on the financial position

of the Company.

11. Subsequent Events

On July 15, 2013, the Company issued a press release announcing that it has submitted an application for listing on the NASDAQ Capital Market. The Company's listing application is subject to review and approval by NASDAQ's listing qualifications department for compliance with all NASDAQ Capital Market standards.

On August 5, 2013, we filed an Information Statement with the SEC to facilitate the increase in our authorized shares of common stock from 145,000,000 shares to 185,000,000 shares by amending and restating the Company's Certificate of Incorporation. The increase was necessary to facilitate the completion of the Summit Acquisition (see Note 3) and to provide for future issuances of common stock.

The Company has evaluated subsequent events through August 14, 2013, the date the financial statements were available to be issued. Except as disclosed above, there are no material events requiring recognition or disclosure.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and related notes to the condensed consolidated financial statements. This discussion and analysis contains "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These forward-looking statements relate to expectations, projections, estimates or objectives relating to the Company and may be identified by words such as "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "should" or "will," or the negative terms or other comparable terminology. Forward-looking statements are based on historical facts, current expectations and reasonable assumptions that are subject to risks and uncertainties that may cause actual results to differ materially from those expressed in any such forward-looking statements. These risks and uncertainties include, without limitation, those identified in the section titled "Risk Factors" in our annual report on Form 10-K/A for the fiscal year ended September 28, 2012 and our other reports filed with the SEC. Some of the key factors that may have a direct bearing on our expected results of operations, performance and financial condition are:

our ability to satisfy our working capital requirements;

our ability to identify suitable acquisition candidates or investment opportunities;

material employment related claims and costs as a result of the nature of our business;

our ability to retain key management personnel;

the financial difficulty of our clients, which may result in nonpayment of amounts owed to us;

significant economic downturns resulting in reduced demand for our services;

our ability to attract and retain qualified temporary personnel who possess the skills and experience necessary to satisfy our clients;

our ability to raise additional capital;

our ability to achieve and manage growth;

the continued cooperation of our creditors; and

our ability to diversify our client base.

Readers are cautioned not to place undue reliance on these forward-looking statements. Our actual results, levels of activity, performance or achievements and those of our industry may be materially different from any of those that are expressed or implied by these forward-looking statements. Except as required by law, we undertake no obligation to update the forward-looking statements in this filing.

References in this filing to the “Company,” “we,” “us” and “our” refer, to Corporate Resource Services, Inc., in each case including consolidated subsidiaries, unless otherwise indicated or the context otherwise requires.

## Overview

We deliver temporary staffing solutions for professional services, administrative and light industrial positions and provide cloud-based enterprise applications and hosting services to professional employer organization (“PEO”) and staffing companies. We help our customers build a better workforce by providing trained employees in the areas of Insurance, Information Technology, Accounting, Legal, Engineering, Science, Healthcare, Life Sciences, Creative Services, Hospitality, Retail, General Business and Light Industrial work. Our blended staffing solutions are tailored to our customers’ needs and can include customized employee pre-training and testing, on-site facilities management, vendor management, risk assessment and management, market analyses and productivity/occupational engineering studies.

Our ability to deliver broad-based solutions provide our customers a “one stop shop” to fulfill their staffing needs from professional services and consulting to clerical and light industrial positions. Depending on the size and complexity of an assignment, we can create an on-site facility for recruiting, training and administration at the customers’ location. Our recruiters have the latest state of the art recruiting resources available to help our customers secure the best candidates available in today's ever changing marketplace. Our national network of recruiters has staffing experts that get excellent results by focusing within their areas of expertise.

We offer our staffing services through our wholly-owned specialty recruiting and staffing subsidiaries, which include the following companies:

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

The CRS Group, the parent company of Summit, a software business that provides enterprise applications and hosting services for many companies in the PEO and staffing industries who are transitioning to a cloud computing environment. Summit has historically generated high profit margins and their technology services more than 270 PEO's and staffing clients. We believe that Summit will allow us to begin to develop new revenue streams focused on strategic partnerships with a concise affinity marketing program that will lead to greater profits for the Company;

· Accountabilities provides administrative and light industrial staffing solutions, primarily to our customers in the Western United States;

CRD provides permanent and temporary professional, administrative and clerical solutions to financial services, entertainment, media, advertising, fashion and other companies through locations primarily in the Northeastern United States.;

Insurance Overload provides professional insurance industry staffing solutions for personnel in claims processing, customer services and related fields throughout the United States;

ICG Inc. provides light industrial staffing solutions to our customers in the Northeastern United States;

Diamond Staffing provides administrative, light industrial and professional staffing solutions throughout the United States most heavily concentrated in New Jersey, California and New England; and

TS Staffing provides temporary placement solutions across a range of administrative and professional fields throughout the United States, most heavily concentrated in California, the Midwestern United States and Florida.

The type and number of services we offer have grown largely through the acquisition of established offices from general staffing companies. We provide these services nationwide across a variety of industries and to a diverse array of clients, ranging from sole proprietorships to Fortune 1000 companies. We conduct all of our business in the United States and operate 231 staffing and on-site facilities coordinating operations in 44 states and the District of Columbia. Our headquarters are in New York City.

In addition, during the first quarter of 2013, we formed the Abest joint venture and acquired the Summit business from Tri-Tel, allowing us to horizontally integrate our sales and marketing relationships with our temporary employees and our customers in a manner that we expect will yield higher margin revenues in the future. By diversifying our offerings in this manner, we believe we have expanded the depth of these strategic relationships. We believe that Summit will allow us to significantly increase the number of lives we impact every day with higher margin offerings to our current and future customers.

Our future profitability and rate of growth will be directly affected by our ability to: (i) continue to expand the services we offer at acceptable gross margins; (ii) achieve economies of scale, through the continued introduction of differentiated marketing and sales channels; and (iii) successfully integrate acquisitions and operate new business ventures. Our ability to achieve profitable operations will also be affected by the extent to which we are able to reduce debt and effectively manage additional expenses that we will incur to increase our sales, marketing and administrative capabilities to facilitate the expansion of our business. The largest component of our operating expenses is personnel costs. Personnel costs consist of salaries, employment taxes, benefits and incentive compensation (including bonuses and stock-based compensation) for our employees. Our management expects that our operating expenses will continue to grow in absolute dollars as our business continues to grow. However, as a percentage of revenue, we expect our operating expenses to decrease as our revenues increase.

The Company's operations are subject to seasonal variations based on the nature of the industry. The Company's revenues tend to be strongest in its fourth calendar quarter primarily due to growth in business supporting the holiday season. Revenues tend to be weakest in the first calendar quarter following the fourth calendar quarter's peak and have traditionally grown throughout the year thereafter. Our gross profit percentage follows a similar trend due to payroll taxes that reach statutory limits at some point in the year and restart annually on January 1<sup>st</sup>. As the payroll taxes related to temporary employees reach the statutory threshold, some of these taxes are reduced and the hourly cost of producing revenues decreases, causing an increase in related gross margin percentage.

#### Mergers and Acquisitions

One of our key strategies is to merge with or acquire companies that increase or complement our business and the services we offer, expand our geographic presence, or further strengthen our existing infrastructure (see Note 3). Management expects acquisitions to continue to play a key role in our future growth, including growth into higher margin service businesses such as the acquisition of the Summit business and the Abest joint venture announced in January 2013. Completing acquisitions with unrelated third parties, however, will likely be limited by our ability to negotiate purchase terms and obtain financing on terms that are acceptable to us given our current financial position, as discussed below.



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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Recent Accounting Pronouncements

There have been no accounting pronouncements that have been recently issued or are not yet effective that will have a material effect on our condensed consolidated financial statements.

Results of Operations

The Company's results of operations for the three months and six months ended June 29, 2012 have been restated to include the results of operations of Summit as a result of recording the Summit Acquisition as a pooling-of-interests in accordance with U.S. GAAP.

Three months ended July 5, 2013 compared to three months ended June 29, 2012

Revenues

For the three months ended July 5, 2013, our revenues increased by \$45.1 million or 29.3% to \$199.2 million as compared to \$154.1 million for the three months ended June 29, 2012. Part of the increase in revenues is attributable to acquisitions that we made late in 2012 and in 2013 that added \$11.2 million in revenues. We believe that that the 22.0% incremental growth in revenues not associated with our acquisitions exceeds the industry average because of our aggressive sales strategies designed to increase our market share. We expect that our sales force will continue to aggressively grow revenues from existing and new customers, especially those whose previous staffing firms may have exited the industry, for the foreseeable future and that we will be able to supplement this growth with strategic acquisition opportunities as they arise and by increasing the number of value-added services we offer to the marketplace.

Direct cost of producing revenues

For the three months ended July 5, 2013, our direct cost of services increased by \$40.7 million or 30.0% to \$176.2 million, as compared to \$135.5 million for the three months ended June 29, 2012. The increase was primarily driven by the 29.3% increase in revenues. As a percentage of revenues, our cost of producing revenues increased from 88.0% to 88.4%, primarily as a result of higher state unemployment tax rates in the states where we have concentrated business and our relatively stronger growth in the light industrial businesses, which traditionally generates lower gross margins.

These increases were partially offset by a reduction in the administrative charges that TS Employment Services charges us (the "Administrative Fee") as a PEO from 2% to 1.4%. This reduction in the Administrative Fee is the result of a series of negotiations over the course of several months in mid-2012. These negotiations with TS Employment Services were aimed at determining a fair market value for administrative charges that TS Employment Services charges us as a PEO. The services TS Employment provides to us include payroll services, workers' compensation coverage and related risk management programs, and payroll tax and employee benefit plan administration. While no thresholds have been predetermined for future reductions of the Administrative Fee, we intend to analyze and discuss the need for future reductions as our payroll volume and other conditions warrant.

The Administrative Fee charged to us represented 48.9% of the Tri-State companies' revenues (TS Employment Services and other professional employer organizations owned by Tri-State) in 2012. While we have been informed that other customers of Tri-State's PEOs have negotiated similar reductions in the administrative fee charged to them based on the volume of their respective payroll, we believe that we receive excellent value for the services received.

#### Gross profit

For the three months ended July 5, 2013, our gross profit increased by \$4.5 million or 24.2% to \$23.0 million as compared to \$18.5 million for the three months ended June 29, 2012. As a percentage of revenues, gross profit decreased from 12.0% in the 2012 period to 11.6% in the 2013 period. We continue to implement initiatives intended to increase our gross profit, including (i) the diversification of our service offerings, such as Summit and Abest, that are expected to yield higher margins in the future; (ii) the continued review of pricing charged to all customers; and (iii) more effective management of state unemployment taxes. We expect competitive pricing pressures and increased payroll costs will continue to negatively affect our business for the foreseeable future.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Selling, general and administrative expenses

For the three months ended July 5, 2013, selling, general and administrative expenses increased by \$51,000 or 0.3% to \$18.8 million, or 9.5% of revenues, as compared to \$18.8 million, or 12.2% of revenues for the three months ended June 29, 2012. The increase was primarily due to increased direct personnel costs of \$668,000 due to increased commissions relating to increased revenues and new employees added to support the revenue growth. This increase was substantially offset by our ability to curb and reduce non-personnel costs including consolidation of offices and functions that will continue in connection with our announced rebranding and consolidation. The 2012 period was also impacted by severance expenses of \$390,000 and the conclusion of payments for employment agreements related to the GT Systems Acquisition that did not impact the 2013 period.

Our revenue growth has allowed us to better leverage our fixed costs as indicated by the year-over-year decrease in selling, general and administrative costs as a percentage of revenues. In addition, we have completed and continue to undertake initiatives to reduce selling, general and administrative costs through consolidation of select offices and administrative functions. We expect that the integration of our acquired operations as well as the continued growth of revenues will result in continued reduced selling, general and administrative costs as a percentage of revenues in 2013 and beyond.

Depreciation and amortization

For the three months ended July 5, 2013, depreciation and amortization expenses decreased by \$110,000 to \$363,000 as compared to \$473,000 in the three months ended June 29, 2012. The variability in the timing of acquisitions will continue to cause fluctuations in the amortization of acquisition-related long-lived assets.

Income (loss) from operations

The factors described above resulted in \$3.8 million of income from operations for the three months ended July 5, 2013 compared to a \$716,000 loss from operations for the three months ended June 29, 2012.

Interest expense

Interest expense includes the net discounts associated with the sales of accounts receivable, as well as interest on debt associated with our acquisitions and financing our operations. Interest expense increased from \$886,000 for the three months ended June 29, 2012 to \$1.4 million for the three months ended July 5, 2013. This increase was due a higher volume of accounts receivable financing during the 2013 period as our operations grew. In addition, we recorded \$422,000 and \$86,000 of interest on related party balances for the three months ended July 5, 2013 and June 29, 2012, respectively. The increase of \$336,000 was due to a substantially lower loan balance for the three months ended June

29, 2012 as we had converted \$12 million of the loan to equity on March 30, 2012.

#### Acquisitions expenses

We incurred acquisition expenses of \$32,000 for the three months ended July 5, 2013 and no expenses for the three months ended June 29, 2012. These expenses consisted primarily of legal and accounting fees.

#### Other expense

For the three months ended July 5, 2013 we recorded other expense of \$10,000 compared to \$543,000 in other expense for the three months ended June 29, 2012 when we established an allowance for pre-acquisition costs related to the GT Systems Acquisition.

#### Net income (loss)

The factors described above resulted in net income of \$2.0 million for the three months ended July 5, 2013 as compared to a net loss of \$2.2 million, for the three months ended June 29, 2012.

#### Net loss attributable to noncontrolling interests

In accordance with U.S. GAAP, we recorded the \$71,000 net loss attributable to Abest's other member that improved our financial results for the three months ended July 5, 2013.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Net income (loss) available to common shareholders of Corporate Resource Services, Inc.

Net income available to common shareholders of our Company, exclusive of the loss attributable to noncontrolling interests of Abest, was \$2.0 million for the three months ended April 5, 2013 as compared to a net loss of \$2.2 million for the three months ended June 29, 2012.

Six months ended July 5, 2013 compared to six months ended June 29, 2012

Revenues

For the six months ended July 5, 2013, our revenues increased by \$94.6 million or 31.7% to \$393.4 million as compared to \$298.8 million for the six months ended June 29, 2012. The six months ended July 5, 2013 was a 27-week period while the six months ended June 29, 2012 was a 26-week period. Part of the increase in revenues is attributable to acquisitions that we made late in 2012 and in 2013 that added \$18.8 million in revenues. We believe that \$11.1 million of the increase is attributable to the extra week in the fiscal period and the remainder of the increase is attributable to new clients and increased demand from our existing customers. We believe that the 21.7% incremental growth in revenues not associated with our acquisitions and the extra week of operations significantly exceeds the industry average because of our aggressive sales strategies designed to increase our market share. We expect that our sales force will continue to aggressively grow revenues from existing and new customers for the foreseeable future, especially those whose previous staffing firms may have exited the industry, and that we will be able to supplement this growth with strategic acquisition opportunities as they arise and by increasing the number of value-added services we offer to the marketplace.

Direct cost of producing revenues

For the six months ended July 5, 2013, our direct cost of services increased by \$84.8 million or 32.1% to \$348.7 million, as compared to \$263.9 million for the six months ended June 29, 2012. The increase was primarily driven by the 31.7% increase in revenues. As a percentage of revenues, our cost of producing revenues increased from 88.3% to 88.6%, primarily as a result of higher state unemployment tax rates in the states where our business is concentrated and our relatively stronger growth in the light industrial businesses, which traditionally generates lower gross margins.

These increases were partially offset by a reduction in the Administrative Fee that TS Employment Services charges us as a PEO from 2% to 1.4%. This reduction in the Administrative Fee is the result of a series of negotiations over the course of several months in mid-2012.

#### Gross profit

For the six months ended July 5, 2013, our gross profit increased by \$9.9 million or 28.4% to \$44.7 million as compared to \$34.8 million for the six months ended June 29, 2012. As a percentage of revenues, gross profit decreased from 11.7% in the 2012 period to 11.4% in the 2013 period. We continue to implement initiatives intended to increase our gross profit, including (i) the diversification of our service offerings, such as Summit and Abest, that are expected to yield higher margins; (ii) the continued review of pricing charged to all customers; and (iii) more effective management of state unemployment taxes. We expect competitive pricing pressures and increased payroll costs to continue to negatively affect our business for the foreseeable future.

#### Selling, general and administrative expenses

For the six months ended July 5, 2013, selling, general and administrative expenses increased by \$2.4 million or 6.6% to \$38.7 million, or 9.8% of revenues, as compared to \$36.3 million, or 12.2% of revenues for the six months ended June 29, 2012. The increase was primarily due to increased direct personnel costs of \$2.2 million, due to the additional week of salary and increased commissions due to increased revenues and new employees added to support our revenue growth. This increase was partially offset by our ability to curb and reduce non-personnel costs (despite the extra week of expenses) including consolidation of offices and functions that will continue in connection with our announced rebranding and consolidation. The 2012 period was also impacted by severance expenses of \$390,000 and the conclusion of employment agreements related to the GT Systems Acquisition during the first quarter of 2013, reducing their impact on the 2013 period.

Our revenue growth has allowed us to better leverage our fixed costs as indicated by the year-over-year decrease in selling, general and administrative costs as a percentage of revenues. In addition, we have completed and continue to undertake initiatives to reduce selling, general and administrative costs through consolidation of select offices and administrative functions. We expect that the

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

completion of integrating our acquired operations as well as the continued growth of revenues will result in continued reduced selling, general and administrative costs as a percentage of revenues in 2013 and beyond.

Depreciation and amortization

For the six months ended July 5, 2013, depreciation and amortization expenses decreased by \$199,000 to \$779,000 as compared to \$978,000 in the six months ended June 29, 2012. The variability in the timing of acquisitions will continue to cause fluctuation in the amortization of acquisition-related long-lived assets.

Income (loss) from operations

The factors described above resulted in \$5.2 million of income from operations for the six months ended July 5, 2013 compared to a \$2.5 million loss from operations for the six months ended June 29, 2012.

Interest expense

Interest expense includes the net discounts associated with the sales of accounts receivable, as well as interest on debt associated with our acquisitions and financing our operations. Interest expense increased from \$2.0 million for the six months ended June 29, 2012 to \$2.5 million for the six months ended July 5, 2013. This increase was due to a higher volume of accounts receivable financing during the 2013 period as a result of our increased level of operations and was partially offset by a \$140,000 exit fee ICG Inc. incurred during the 2012 period terminating a financing facility. In addition, we recorded \$780,000 and \$424,000 of interest on related party balances for the six months ended July 5, 2013 and June 29, 2012, respectively.

Acquisitions expenses

We incurred acquisition expenses of \$62,000 and \$12,000 for the six months ended July 5, 2013 and June 29, 2012, respectively, primarily due to minor strategic acquisitions (see Note 3). These expenses consisted primarily of legal and accounting fees.

Net gain on ICG Inc. revaluation

In conjunction with the resignation of a sales executive and 14 other sales, administrative and operations personnel from ICG Inc. in January 2012, we recognized the following non-operating gains and losses, netting to a gain of \$537,000 in the six months ended June 29, 2012:

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Gain on remeasurement of long term debt, from ICG Inc.'s contingent purchase price, and other related income of \$1.1 million; and

- Impairment of goodwill of (\$398,000) and intangible assets (\$181,000).

Other expense (income)

For the six months ended July 5, 2013 we recorded other income of \$154,000 mainly due to reaching an agreement to reimburse us for certain pre-acquisition costs associated with the GT Systems Acquisition compared to other expense of \$543,000 for the six months ended June 29, 2012 due to an allowance established for these costs in the prior year.

#### Net income (loss)

The factors described above resulted in net income of \$2.0 million for the six months ended July 5, 2013 as compared to a net loss of \$5.0 million, for the six months ended June 29, 2012.

#### Net loss attributable to noncontrolling interests

In accordance with U.S. GAAP we recorded the \$153,000 net loss attributable to Abest's other member that improved our financial results for the six months ended July 5, 2013.

#### Net income (loss) available to common shareholders of Corporate Resource Services, Inc.

Net income (loss) available to common shareholders of our Company, exclusive of the loss attributable to noncontrolling interests of Abest, is \$2.1 million for the six months ended July 5, 2013 as compared to a net loss of \$5.0 million for the six months ended June 29, 2012.



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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Liquidity and Capital Resources

We have financed our growth largely through the issuance of debt as well as advances and loans from our principal shareholder and his related companies. As of July 5, 2013, we had working capital of \$457,000. Current liabilities as of July 5, 2013 included approximately \$2.7 million of the current portion of long-term debt (including \$750,000 to related parties) and a loan payable to a related party of \$14.9 million, which is due and payable to Tri-State for costs charged by Tri-State for professional employment organization services that arise and are paid in the ordinary course of business. On March 30, 2012 and July 31, 2012, we and TS Employment agreed to convert \$12 million and \$2.1 million of loans payable to TS Employment into 25,962,788 shares and 4,543,488 shares of common stock, respectively, at a value per share of \$0.4622. Additionally, we accrued \$12.2 million of wages and related costs attributable to the week ended July 5, 2013 that were invoiced by Tri-State after that date. Our total outstanding debt and loans payable to related party as of July 5, 2013 was \$15.7 million, of which \$750,000 is due upon demand. In order to service our debt and maintain our current level of operations, as well as fund the costs of being a reporting company, we must be able to generate sufficient amounts of cash flow and working capital. Our management is engaged in several strategic activities, as explained further below in the section titled "Working Capital," to effectively accomplish these objectives.

Cash Flows

We have relied on the sale of our trade receivables, funding from related parties and, periodically, proceeds from short term borrowings and issuance of our common stock to satisfy our working capital requirements and to fund acquisitions. Management believes that the funding from related parties has advantages to our Company, including a quick response to funding requirements and a lack of restrictive covenants. Management anticipates that the Company will continue to rely on related parties for its short-term financing needs, as well as other sources of funding. In the future, we may need to raise additional funds through debt or equity financings to satisfy our working capital needs, or to take advantage of business opportunities, including growth of our existing business and acquisitions. To the extent that funds are not available to meet our operating needs, we may have to seek additional reductions in operating expenditures and/or increases in operating efficiencies.

For the six months ended July 5, 2013, net cash provided by financing activities of \$3.7 million was offset by cash used in operating activities of \$2.5 million and cash used in investing activities of \$1.3 million. For the six months ended June 29, 2012, cash provided by financing activities of \$1.8 million, restated to include cash outflows of \$433,000 from Summit, were offset by cash used in operating activities of \$1.5 million, restated to include \$402,000 of cash inflows from Summit, and cash used for investing activities of \$278,000.

Our cash used in operating activities increased by \$989,000 million despite an increase in net income of \$7.0 million and decrease in net unbilled receivables after related accrued salaries and payroll taxes of \$950,000 for the six months ended July 5, 2013 compared to the comparable 2012 period, primarily due to cash outflows for the following:

- \$6.0 million increase in net accounts receivable and amounts due from financial institutions less amounts due on our accounts receivable sales agreements. While the amount of assigned accounts receivables and receivables greater than 90 days old that are charged back to the Company has grown, such growth has been commensurate with the growth of our business and has not resulted in a greater percentage of bad debt losses on these assigned accounts receivables or receivables that have been charged back to us under the Wells Fargo and Amerisource agreements;
- \$2.6 million decrease in accounts payable and accrued expenses due to the timing and payments of expenses; and,
- \$2.0 increase in other current assets due to the capitalization and recognition of expenses in accordance with U.S. GAAP.

Cash used in investing activities increased by \$979,000 for the six months ended July 5, 2013 when compared to the six months ended June 29, 2012. Cash used in business combinations increased by \$695,000 and cash used in the purchase of property and equipment increased by \$284,000. Cash provided from financing activities decreased by \$1.9 million primarily as a result of increased loans payable to related party of \$1.7 million, short-term borrowings of \$650,000 and a decrease in debt payments of \$449,000 compared to the 2012 comparable six month period.

We believe that improving cash flows from operating activities through improved profitability and working capital management including improved efficiencies in the sale of our trade receivables will enable us to finance our internal growth while being less reliant on loans from related parties.

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## CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

## Working Capital

Our current assets exceeded our current liabilities by \$457,000 and \$885,000 as of July 5, 2013 and December 28, 2012, respectively. The \$428,000 decrease in our working capital since December 28, 2012 was primarily due to a \$5.1 million increase in loans payable to related party, which was partially offset by a \$4.5 million net increase in current assets and other net current liabilities of \$288,000. We continue to engage in activities to improve our working capital, including seeking additional reductions in operating expenditures and increases in operating efficiencies. In order to service our debt, maintain our current level of operations, as well as fund the increased costs of being a public reporting company and our growth initiatives, we must be able to generate or obtain sufficient amounts of cash flow and working capital. To accomplish these objectives our management is focusing on increased profitability, raising new outside capital and consummating debt to equity conversions.

Based on the above activities and our current expectations, we believe that we have adequate resources to meet our operating needs through July 2014. Our Staffing Subsidiaries, other than ICG Inc., are currently participating in trade accounts receivable purchase agreements with Wells Fargo Capital Finance, an operating division of Wells Fargo Bank, N.A. ("Wells Fargo"). ICG Inc. entered into a similar trade accounts receivable purchase agreement with Amerisource Funding, Inc. on October 18, 2011 ("Amerisource"). Accountabilities participated in a similar Amerisource agreement until June 13, 2013 when it entered into a new facility with Wells Fargo.

The aggregate amount of trade receivables that are sold by our participating subsidiaries to Wells Fargo and its participating lender, Sterling National Bank, and to Amerisource are net of the Collected Reserve which are due to the Company. As collections reduce previously sold receivables, the subsidiaries may replenish these with new receivables. Tri-State and Robert Cassera have guaranteed the Company's obligations to Wells Fargo. As of July 5, 2013 and December 28, 2012, these balances at Wells Fargo and Amerisource were as follows:

	Wells Fargo		Amerisource	
	July 5, 2013	December 28, 2012	July 5, 2013	December 28, 2012
	(unaudited)			
Trade receivables purchased	\$ 71,895,000	\$ 67,153,000	\$ 2,096,000	\$ 10,488,000
Collected Reserve	7,930,000	7,388,000	312,000	1,503,000

Net advances	\$ 63,965,000	\$ 59,765,000	\$ 1,784,000	\$ 8,985,000
Maximum aggregate amount of net advances	\$ 67,500,000	\$ 67,500,000	\$ 4,500,000	\$ 12,000,000

Amerisource balances on December 28, 2012 included trade receivables from Accountabilities of \$7.8 million, Collected Reserve of \$1,487,000 and maximum aggregate amount of net advances of \$7,500,000.

Wells Fargo charges interest on the amount of receivables sold prior to collection at an annual rate of the 90-day London Interbank Offered Rate plus 5.55% per annum. Receivables sold may not include amounts over 90 days old with the exception of certain healthcare-related receivables. Under the terms of the agreements with Wells Fargo and Amerisource, with the exception of CRD permanent placement receivables, the lender advances 90% of the assigned receivables' value upon sale, and the remaining 10% is paid to us upon final collection. Under the terms of CRD's agreement, Wells Fargo advances 65% of the assigned CRD permanent placement receivables' value upon sale and the remaining 35% is paid to us upon final collection. The aggregate amount of trade receivables from the permanent placement business that CRD may sell to Wells Fargo at any one time is \$1.25 million.

Interest expense charged under the Wells Fargo trade accounts receivable purchase agreements is included in interest expense in the accompanying statements of operations and amounted to \$1.1 million and \$674,000 for the three months ended July 5, 2013 and June 29, 2012, respectively, and \$1.9 million and \$1.4 million for the six months ended July 5, 2013 and June 29, 2012, respectively.

The ICG Inc. agreement with Amerisource has a term of two years and a maximum borrowing amount of \$4,500,000, with an advance rate of 90%. The agreements provide for an interest rate of the prime rate plus 1% (with a minimum rate of 5% per annum) and a monthly collateral management fee of 0.60% of the average daily outstanding borrowings of ICG Inc. We incurred interest expense on

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Amerisource borrowings of \$293,000 and \$212,000 for the three months ended July 5, 2013 and June 29, 2012, respectively, and \$604,000 and \$528,000 for the six months ended July 5, 2013 and June 29, 2012, respectively.

The Company has not experienced any material trends in bad debt losses on assigned accounts receivables and receivables greater than 90 days old that are charged back to us under the Wells Fargo and Amerisource accounts receivables sales agreements. While the amount of assigned accounts receivables and receivables greater than 90 days old that are charged back to the Company has grown, such growth has been commensurate with the growth of our business and has not resulted in a greater percentage of bad debt losses on these assigned accounts receivables or receivables that have been charged back.

Our management is investigating other sources of debt and equity investments.

Critical Accounting Policies

The following represents a summary of the critical accounting policies, which our management believes are the most important to the portrayal of our financial condition and results of operations and involve inherently uncertain issues that require management's most difficult, subjective or complex judgments.

**Revenue Recognition.** We recognize staffing and consulting revenues when services are rendered. Permanent placement revenue is recognized when the candidate commences employment, net of an allowance for those not expected to remain with clients through a 90-day guarantee period, wherein we are obligated to find a suitable replacement.

Software and related service revenues are recognized when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable and collectability is probable. Multi-year licensing arrangements typically include a perpetual license for current products combined with rights to receive future versions of software products on a when-and-if-available basis and are accounted for as subscriptions, with billings recorded as unearned revenue and recognized as revenue ratably over the billing coverage period. Revenue from certain arrangements that allow for the use of a product or service over a period of time without taking possession of software are also accounted for as subscriptions.

**Allowance for Doubtful Accounts.** We maintain an allowance for doubtful accounts for estimated losses resulting from our clients failing to make required payments for services rendered. Our management estimates this allowance

based upon knowledge of the financial condition of our clients, review of historical receivable and reserve trends and other pertinent information. If the financial condition of any of our clients deteriorates or there is an unfavorable trend in aggregate receivable collections, additional allowances may be required.

**Intangible Assets.** Goodwill and other intangible assets with indefinite lives are not subject to amortization but are tested for impairment annually or whenever events or changes in circumstances indicate that the asset might be impaired. We perform an annual impairment analysis to test for impairment. No impairment was indicated by our latest impairment analysis. Intangible assets with finite lives are subject to amortization over the period they are expected to benefit and impairment reviews are performed when there is an indication that the asset might be impaired. See Note 4 to the Consolidated Financial Statements.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Off-Balance Sheet Arrangements

We have not created, and are not party to, any special-purpose or off-balance sheet entities for the purpose of raising capital, incurring debt or operating parts of our business that are not consolidated into our financial statements. We do not have any arrangements or relationships with entities that are not consolidated into our financial statements that are reasonably likely to materially affect our liquidity or the availability of our capital resources. We have entered into various agreements by which we may be obligated to indemnify the other party with respect to certain matters. Generally, these indemnification provisions are included in contracts arising in the normal course of business under which we customarily agree to hold the indemnified party harmless against losses arising from a breach of representations related to such matters as intellectual property rights. Payments by us under such indemnification clauses are generally conditioned on the other party making a claim. Such claims are generally subject to challenge by us and to dispute resolution procedures specified in the particular contract. Further, our obligations under these arrangements may be limited in terms of time and/or amount and, in some instances, we may have recourse against third parties for certain payments made by us. It is not possible to predict the maximum potential amount of future payments under these indemnification agreements due to the conditional nature of our obligations and the unique facts of each particular agreement. Historically, we have not made any payments under these agreements that have been material individually or in the aggregate. As of our most recent fiscal year end, we were not aware of any obligations under such indemnification agreements that would require material payments.

Effects of Inflation

Inflation and changing prices have not had a material effect on our net revenues and results of operations, as the Company has been able to modify its prices and cost structure to respond to inflation and changing prices.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

ITEM 4. CONTROLS AND PROCEDURES

**Evaluation of Disclosure Controls and Procedures.** Our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Our Chief Executive Officer and Chief Financial Officer have reviewed the effectiveness of our disclosure controls and procedures as of July 5, 2013 and, based on their evaluation, have concluded that the disclosure controls and procedures were effective as of such date.

**Changes in Internal Control Over Financial Reporting.** There have been no changes in our internal control over financial reporting that occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II Other Information

Item 1. Legal Proceedings

We are involved, from time to time, in routine litigation arising in the ordinary course of business, including the matters described in our Annual Report on Form 10-K/A for the fiscal year ended September 28, 2012. Management does not believe we are subject to any material pending legal proceedings outside of ordinary litigation incidental to our business as of the date of this Quarterly Report on Form 10-Q.

Item 1A. Risk Factors

There have been no material changes with respect to the risk factors disclosed in our latest Annual Report on Form 10-K/A for the fiscal year ended September 28, 2012 as filed with the SEC.



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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended July 5, 2013, we issued the following shares and warrants and options to purchase shares that were not registered under the Securities Act of 1933 (the “Securities Act”):

- 300,000 shares of our common stock were issued under the terms of the Advisory Agreement in 100,000 share tranches in each of the months of April, May and June 2013. The shares were valued at \$0.44 per share for total consideration of \$131,000;
- 750,000 warrants to purchase our common stock to a business development partner. These warrants have an exercise price of \$1.00 per share;
- 600,000 options to purchase our common stock to an officer of the company. These options have an exercise price of \$0.44 per share; and,
- 75,000 options to purchase our common stock to an employee of the company. These options have an exercise price of \$0.44 per share.

Such shares were issued pursuant to the exemption afforded by 4(a)(2) under the Securities Act.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other

None.

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

Item 6. Exhibits

31.1 Certification of  
Principal Executive  
Officer pursuant to  
Section 302 of  
Sarbanes-Oxley  
Act of 2002. (filed  
herewith)

31.2 Certification of  
Principal Financial  
Officer pursuant to  
Section 302  
of Sarbanes-Oxley  
Act of 2002. (filed  
herewith)

32.1 Certification of  
Principal Executive  
Officer pursuant to  
Section 906 of  
Sarbanes-Oxley  
Act of 2002. (filed  
herewith)

32.2 Certification of  
Principal Financial  
Officer pursuant to  
Section 906 of  
Sarbanes-Oxley  
Act of 2002. (filed  
herewith)

101.INS XBRL Instance  
Document

101.SCH XBRL Taxonomy  
Extension Schema  
Document

101.CAL XBRL Taxonomy  
Extension  
Calculation  
Linkbase  
Document

101.DEF XBRL Taxonomy  
Extension  
Definition  
Linkbase  
Document

101.LAB XBRL Taxonomy  
Extension Label  
Linkbase  
Document

101.PRE XBRL Taxonomy  
Extension  
Presentation  
Linkbase  
Document

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CORPORATE RESOURCE SERVICES, INC. AND SUBSIDIARIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

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CORPORATE RESOURCE SERVICES, INC.

Date: August 14, 2013    By: /s/ John P. Messina  
John P. Messina  
Chief Executive Officer  
(Principal Executive Officer)

Date: August 14, 2013    By: /s/ Michael J. Golde  
Michael J. Golde  
Chief Financial Officer  
(Principal Financial Officer and Chief Accounting Officer)