

Phillips 66  
Form 10-Q  
May 01, 2014  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended March 31, 2014

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 001-35349  
Phillips 66  
(Exact name of registrant as specified in its charter)

Delaware 45-3779385  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

3010 Briarpark Drive, Houston, Texas 77042  
(Address of principal executive offices) (Zip Code)  
281-293-6600  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer  
☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes ☐ No ☒

The registrant had 565,845,802 shares of common stock, \$.01 par value, outstanding as of March 31, 2014.

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## PART I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

| Consolidated Statement of Income                                           | Phillips 66 | Millions of Dollars |        |
|----------------------------------------------------------------------------|-------------|---------------------|--------|
|                                                                            |             | Three Months Ended  |        |
|                                                                            |             | March 31            |        |
|                                                                            |             | 2014                | 2013   |
| Revenues and Other Income                                                  |             |                     |        |
| Sales and other operating revenues*                                        |             | \$40,283            | 41,211 |
| Equity in earnings of affiliates                                           |             | 778                 | 1,039  |
| Net gain on dispositions                                                   |             | 7                   | 1      |
| Other income                                                               |             | 31                  | 23     |
| Total Revenues and Other Income                                            |             | 41,099              | 42,274 |
| Costs and Expenses                                                         |             |                     |        |
| Purchased crude oil and products                                           |             | 34,381              | 35,243 |
| Operating expenses                                                         |             | 1,090               | 978    |
| Selling, general and administrative expenses                               |             | 402                 | 327    |
| Depreciation and amortization                                              |             | 234                 | 242    |
| Impairments                                                                |             | 1                   | 24     |
| Taxes other than income taxes*                                             |             | 3,638               | 3,324  |
| Accretion on discounted liabilities                                        |             | 6                   | 6      |
| Interest and debt expense                                                  |             | 68                  | 70     |
| Foreign currency transaction (gains) losses                                |             | (19)                | ) 2    |
| Total Costs and Expenses                                                   |             | 39,801              | 40,216 |
| Income from continuing operations before income taxes                      |             | 1,298               | 2,058  |
| Provision for income taxes                                                 |             | 426                 | 663    |
| Income From Continuing Operations                                          |             | 872                 | 1,395  |
| Income from discontinued operations**                                      |             | 706                 | 15     |
| Net Income                                                                 |             | 1,578               | 1,410  |
| Less: net income attributable to noncontrolling interests                  |             | 6                   | 3      |
| Net Income Attributable to Phillips 66                                     |             | \$1,572             | 1,407  |
| Amounts Attributable to Phillips 66 Common Stockholders:                   |             |                     |        |
| Income from continuing operations                                          |             | \$866               | 1,392  |
| Income from discontinued operations                                        |             | 706                 | 15     |
| Net Income Attributable to Phillips 66                                     |             | \$1,572             | 1,407  |
| Net Income Attributable to Phillips 66 Per Share of Common Stock (dollars) |             |                     |        |
| Basic                                                                      |             |                     |        |
| Continuing operations                                                      |             | \$1.48              | 2.23   |
| Discontinued operations                                                    |             | 1.21                | 0.02   |
| Net Income Attributable to Phillips 66 Per Share of Common Stock           |             | \$2.69              | 2.25   |
| Diluted                                                                    |             |                     |        |
| Continuing operations                                                      |             | \$1.47              | 2.21   |
| Discontinued operations                                                    |             | 1.20                | 0.02   |
| Net Income Attributable to Phillips 66 Per Share of Common Stock           |             | \$2.67              | 2.23   |

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|                                                                  |          |         |
|------------------------------------------------------------------|----------|---------|
| Dividends Paid Per Share of Common Stock (dollars)               | \$0.3900 | 0.3125  |
| Average Common Shares Outstanding (in thousands)                 |          |         |
| Basic                                                            | 584,053  | 625,030 |
| Diluted                                                          | 589,575  | 631,288 |
| * Includes excise taxes on petroleum products sales:             | \$3,522  | 3,258   |
| ** Net of provision for income taxes on discontinued operations: | \$5      | 8       |

Prior period amounts have been recast to reflect discontinued operations.

See Notes to Consolidated Financial Statements.

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## Consolidated Statement of Comprehensive Income

Phillips 66

|                                                                     | Millions of Dollars |        |
|---------------------------------------------------------------------|---------------------|--------|
|                                                                     | Three Months Ended  |        |
|                                                                     | March 31            |        |
|                                                                     | 2014                | 2013   |
| Net Income                                                          | \$ 1,578            | 1,410  |
| Other comprehensive income (loss)                                   |                     |        |
| Defined benefit plans                                               |                     |        |
| Actuarial gain/loss:                                                |                     |        |
| Amortization to net income of net actuarial loss                    | 12                  | 26     |
| Plans sponsored by equity affiliates                                | 3                   | (13 )  |
| Income taxes on defined benefit plans                               | (5 )                | (3 )   |
| Defined benefit plans, net of tax                                   | 10                  | 10     |
| Foreign currency translation adjustments                            | 31                  | (322 ) |
| Income taxes on foreign currency translation adjustments            | (1 )                | 4      |
| Foreign currency translation adjustments, net of tax                | 30                  | (318 ) |
| Other Comprehensive Income (Loss), Net of Tax                       | 40                  | (308 ) |
| Comprehensive Income                                                | 1,618               | 1,102  |
| Less: comprehensive income attributable to noncontrolling interests | 6                   | 3      |
| Comprehensive Income Attributable to Phillips 66                    | \$ 1,612            | 1,099  |
| See Notes to Consolidated Financial Statements.                     |                     |        |

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## Consolidated Balance Sheet

## Phillips 66

|                                                                                                                                | Millions of Dollars |                     |
|--------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|
|                                                                                                                                | March 31<br>2014    | December 31<br>2013 |
| <b>Assets</b>                                                                                                                  |                     |                     |
| Cash and cash equivalents                                                                                                      | \$5,326             | 5,400               |
| Accounts and notes receivable (net of allowances of \$47 million in 2014 and 2013)                                             | 7,298               | 7,900               |
| Accounts and notes receivable—related parties                                                                                  | 1,822               | 1,732               |
| Inventories                                                                                                                    | 5,908               | 3,354               |
| Prepaid expenses and other current assets                                                                                      | 705                 | 851                 |
| Total Current Assets                                                                                                           | 21,059              | 19,237              |
| Investments and long-term receivables                                                                                          | 10,001              | 11,220              |
| Net properties, plants and equipment                                                                                           | 15,751              | 15,398              |
| Goodwill                                                                                                                       | 3,141               | 3,096               |
| Intangibles                                                                                                                    | 737                 | 698                 |
| Other assets                                                                                                                   | 158                 | 149                 |
| Total Assets                                                                                                                   | \$50,847            | 49,798              |
| <b>Liabilities</b>                                                                                                             |                     |                     |
| Accounts payable                                                                                                               | \$11,390            | 9,948               |
| Accounts payable—related parties                                                                                               | 1,233               | 1,142               |
| Short-term debt                                                                                                                | 40                  | 24                  |
| Accrued income and other taxes                                                                                                 | 1,591               | 872                 |
| Employee benefit obligations                                                                                                   | 232                 | 476                 |
| Other accruals                                                                                                                 | 678                 | 469                 |
| Total Current Liabilities                                                                                                      | 15,164              | 12,931              |
| Long-term debt                                                                                                                 | 6,177               | 6,131               |
| Asset retirement obligations and accrued environmental costs                                                                   | 697                 | 700                 |
| Deferred income taxes                                                                                                          | 5,692               | 6,125               |
| Employee benefit obligations                                                                                                   | 793                 | 921                 |
| Other liabilities and deferred credits                                                                                         | 495                 | 598                 |
| Total Liabilities                                                                                                              | 29,018              | 27,406              |
| <b>Equity</b>                                                                                                                  |                     |                     |
| Common stock (2,500,000,000 shares authorized at \$.01 par value)<br>Issued (2014—635,784,906 shares; 2013—634,285,955 shares) |                     |                     |
| Par value                                                                                                                      | 6                   | 6                   |
| Capital in excess of par                                                                                                       | 18,932              | 18,887              |
| Treasury stock (at cost: 2014—69,939,104 shares; 2013—44,106,380 shares)                                                       | (4,592)             | (2,602)             |
| Retained earnings                                                                                                              | 6,962               | 5,622               |
| Accumulated other comprehensive income                                                                                         | 77                  | 37                  |
| Total Stockholders' Equity                                                                                                     | 21,385              | 21,950              |
| Noncontrolling interests                                                                                                       | 444                 | 442                 |
| Total Equity                                                                                                                   | 21,829              | 22,392              |
| Total Liabilities and Equity                                                                                                   | \$50,847            | 49,798              |
| See Notes to Consolidated Financial Statements.                                                                                |                     |                     |



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## Consolidated Statement of Cash Flows

## Phillips 66

|                                                                                  | Millions of Dollars<br>Three Months Ended<br>March 31 |   |         |   |
|----------------------------------------------------------------------------------|-------------------------------------------------------|---|---------|---|
|                                                                                  | 2014                                                  |   | 2013    |   |
| Cash Flows From Operating Activities                                             |                                                       |   |         |   |
| Net income                                                                       | \$ 1,578                                              |   | 1,410   |   |
| Adjustments to reconcile net income to net cash provided by operating activities |                                                       |   |         |   |
| Depreciation and amortization                                                    | 234                                                   |   | 242     |   |
| Impairments                                                                      | 1                                                     |   | 24      |   |
| Accretion on discounted liabilities                                              | 6                                                     |   | 6       |   |
| Deferred taxes                                                                   | (444)                                                 | ) | 82      |   |
| Undistributed equity earnings                                                    | 632                                                   |   | 77      |   |
| Net gain on dispositions                                                         | (7)                                                   | ) | (1)     | ) |
| Income from discontinued operations                                              | (706)                                                 | ) | (15)    | ) |
| Other                                                                            | (21)                                                  | ) | (34)    | ) |
| Working capital adjustments                                                      |                                                       |   |         |   |
| Decrease (increase) in accounts and notes receivable                             | 619                                                   |   | 283     |   |
| Decrease (increase) in inventories                                               | (2,567)                                               | ) | (2,443) | ) |
| Decrease (increase) in prepaid expenses and other current assets                 | (132)                                                 | ) | (71)    | ) |
| Increase (decrease) in accounts payable                                          | 1,505                                                 |   | 2,465   |   |
| Increase (decrease) in taxes and other accruals                                  | 698                                                   |   | 166     |   |
| Net cash provided by continuing operating activities                             | 1,396                                                 |   | 2,191   |   |
| Net cash provided by discontinued operations                                     | 2                                                     |   | 22      |   |
| Net Cash Provided by Operating Activities                                        | 1,398                                                 |   | 2,213   |   |
| Cash Flows From Investing Activities                                             |                                                       |   |         |   |
| Capital expenditures and investments                                             | (572)                                                 | ) | (382)   | ) |
| Proceeds from asset dispositions*                                                | 507                                                   |   | 9       |   |
| Collection of advances/loans—related parties                                     | —                                                     |   | 55      |   |
| Other                                                                            | 13                                                    |   | —       |   |
| Net cash used in continuing investing activities                                 | (52)                                                  | ) | (318)   | ) |
| Net cash used in discontinued operations                                         | (34)                                                  | ) | (5)     | ) |
| Net Cash Used in Investing Activities                                            | (86)                                                  | ) | (323)   | ) |
| Cash Flows From Financing Activities                                             |                                                       |   |         |   |
| Repayment of debt                                                                | (8)                                                   | ) | (3)     | ) |
| Issuance of common stock                                                         | (20)                                                  | ) | (6)     | ) |
| Repurchase of common stock                                                       | (640)                                                 | ) | (382)   | ) |
| Share exchange—PSPI transaction                                                  | (450)                                                 | ) | —       |   |
| Dividends paid on common stock                                                   | (229)                                                 | ) | (194)   | ) |
| Distributions to noncontrolling interests                                        | (4)                                                   | ) | —       |   |
| Other                                                                            | (4)                                                   | ) | —       |   |
| Net cash used in continuing financing activities                                 | (1,355)                                               | ) | (585)   | ) |
| Net cash provided by (used in) discontinued operations                           | —                                                     |   | —       |   |
| Net Cash Used in Financing Activities                                            | (1,355)                                               | ) | (585)   | ) |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents                     | (31)                                                  | ) | (26)    | ) |

|                                                  |         |   |       |
|--------------------------------------------------|---------|---|-------|
| Net Change in Cash and Cash Equivalents          | (74     | ) | 1,279 |
| Cash and cash equivalents at beginning of period | 5,400   |   | 3,474 |
| Cash and Cash Equivalents at End of Period       | \$5,326 |   | 4,753 |

\* Includes return on investments in equity affiliates.

Prior period amounts have been recast to reflect discontinued operations.

See Notes to Consolidated Financial Statements.

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## Consolidated Statement of Changes in Equity

## Phillips 66

Millions of Dollars  
Attributable to Phillips 66  
Common Stock

|                                                     | Par<br>Value | Capital<br>in<br>Excess<br>of Par | Treasury<br>Stock | Retained<br>Earnings | Accum. Other<br>Comprehensive<br>Income (Loss) | Noncontrolling<br>Interests | Total    |
|-----------------------------------------------------|--------------|-----------------------------------|-------------------|----------------------|------------------------------------------------|-----------------------------|----------|
| December 31, 2012                                   | \$6          | 18,726                            | (356)             | )2,713               | (314                                           | )31                         | 20,806   |
| Net income                                          | —            | —                                 | —                 | 1,407                | —                                              | 3                           | 1,410    |
| Other comprehensive loss                            | —            | —                                 | —                 | —                    | (308                                           | )—                          | (308 )   |
| Cash dividends paid on common stock                 | —            | —                                 | —                 | (194                 | )—                                             | —                           | (194 )   |
| Repurchase of common stock                          | —            | —                                 | (382              | )—                   | —                                              | —                           | (382 )   |
| Benefit plan activity                               | —            | 52                                | —                 | (3                   | )—                                             | —                           | 49       |
| Distributions to noncontrolling interests and other | —            | (3                                | )—                | —                    | —                                              | —                           | (3 )     |
| March 31, 2013                                      | \$6          | 18,775                            | (738              | )3,923               | (622                                           | )34                         | 21,378   |
| December 31, 2013                                   | \$6          | 18,887                            | (2,602            | )5,622               | 37                                             | 442                         | 22,392   |
| Net income                                          | —            | —                                 | —                 | 1,572                | —                                              | 6                           | 1,578    |
| Other comprehensive income                          | —            | —                                 | —                 | —                    | 40                                             | —                           | 40       |
| Cash dividends paid on common stock                 | —            | —                                 | —                 | (229                 | )—                                             | —                           | (229 )   |
| Repurchase of common stock                          | —            | —                                 | (640              | )—                   | —                                              | —                           | (640 )   |
| Share exchange—PSPI transaction                     | —            | —                                 | (1,350            | )—                   | —                                              | —                           | (1,350 ) |
| Benefit plan activity                               | —            | 45                                | —                 | (3                   | )—                                             | —                           | 42       |
| Distributions to noncontrolling interests and other | —            | —                                 | —                 | —                    | —                                              | (4                          | )(4 )    |
| March 31, 2014                                      | \$6          | 18,932                            | (4,592            | )6,962               | 77                                             | 444                         | 21,829   |

Shares in Thousands

|                                        | Common Stock<br>Issued | Treasury Stock |
|----------------------------------------|------------------------|----------------|
| December 31, 2012                      | 631,150                | 7,604          |
| Repurchase of common stock             | —                      | 6,403          |
| Shares issued—share-based compensation | 2,089                  | —              |
| March 31, 2013                         | 633,239                | 14,007         |
| December 31, 2013                      | 634,286                | 44,106         |
| Repurchase of common stock             | —                      | 8,410          |
| Share exchange—PSPI transaction        | —                      | 17,423         |
| Shares issued—share-based compensation | 1,499                  | —              |
| March 31, 2014                         | 635,785                | 69,939         |

See Notes to Consolidated Financial Statements.



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Notes to Consolidated Financial Statements

Phillips 66

Note 1—Interim Financial Information

The interim financial information presented in the financial statements included in this report is unaudited and includes all known accruals and adjustments necessary, in the opinion of management, for a fair presentation of the consolidated financial position of Phillips 66 and its results of operations and cash flows for the periods presented. Unless otherwise specified, all such adjustments are of a normal and recurring nature. Certain notes and other information have been condensed or omitted from the interim financial statements included in this report. Therefore, these interim financial statements should be read in conjunction with the consolidated financial statements and notes included in our 2013 Annual Report on Form 10-K. The results of operations for the three months ended March 31, 2014, are not necessarily indicative of the results to be expected for the full year.

Certain prior period financial information has been recast to reflect the change in the composition of our operating segments. See Note 19—Segment Disclosures and Related Information for additional information.

Note 2—Variable Interest Entities (VIEs)

In 2013, we formed Phillips 66 Partners LP, a master limited partnership, to own, operate, develop and acquire primarily fee-based crude oil, refined petroleum product and natural gas liquids pipelines and terminals, as well as other transportation and midstream assets. We consolidate Phillips 66 Partners as we determined that Phillips 66 Partners is a VIE and we are the primary beneficiary. As general partner, we have the ability to control its financial interests, as well as the ability to direct the activities of Phillips 66 Partners that most significantly impact its economic performance. See Note 21—Phillips 66 Partners LP for additional information.

We hold significant variable interests in VIEs that have not been consolidated because we are not considered the primary beneficiary. Information on these VIEs follows:

Merey Sweeny, L.P. (MSLP) is a limited partnership that owns a delayed coker and related facilities at the Sweeny Refinery. As discussed more fully in Note 5—Investments, Loans and Long-Term Receivables, in August 2009, a call right was exercised to acquire the 50 percent ownership interest in MSLP of the co-venturer, Petróleos de Venezuela S.A. (PDVSA). That exercise was challenged, and the dispute has been arbitrated. In April 2014, the arbitral tribunal upheld the exercise of the call right and the acquisition of the 50 percent ownership interest. PDVSA has a right to appeal the ruling in U.S. district court. Because an appeal may be filed by PDVSA, we continue to use the equity method of accounting for MSLP, and the VIE analysis below is based on the ownership and governance structure in place prior to the exercise of the call right. MSLP is a VIE because, in securing lender consents in connection with our separation from ConocoPhillips in 2012 (the Separation), we provided a 100 percent debt guarantee to the lender of the 8.85% senior notes issued by MSLP. PDVSA did not participate in the debt guarantee. In our VIE assessment, this disproportionate debt guarantee, plus other liquidity support provided jointly by us and PDVSA independently of equity ownership, results in MSLP not being exposed to all potential losses. We have determined we are not the primary beneficiary while our call exercise is in dispute because under the partnership agreement the co-venturers jointly direct the activities of MSLP that most significantly impact economic performance. At March 31, 2014, our maximum exposure to loss represented the outstanding debt principal balance of \$214 million and our investment of \$116 million.

We have a 50 percent ownership interest with a 50 percent governance interest in Excel Paralubes (Excel). Excel is a VIE because, in securing lender consents in connection with the Separation, ConocoPhillips provided a 50 percent debt guarantee to the lender of the 7.43% senior secured bonds issued by Excel. We provided a full indemnity to

ConocoPhillips for this debt guarantee. Our co-venturer did not participate in the debt guarantee. In our assessment of the VIE, this debt guarantee, plus other liquidity support up to \$60 million provided jointly by us and our co-venturer independently of equity ownership, results in Excel not being exposed to all potential losses. We have determined we are not the primary beneficiary because we and our co-venturer jointly direct the activities of Excel that most significantly impact economic performance. We continue to use equity method accounting for this investment. At March 31, 2014, our maximum exposure to loss represented 50 percent of the outstanding debt principal balance of \$116 million, or

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\$58 million, plus half of the \$60 million liquidity support, or \$30 million. The book value of our investment in Excel at March 31, 2014, was \$128 million.

In 2013, we entered into a multi-year consignment fuels agreement with a marketer who we currently support with debt guarantees. Pursuant to the consignment fuels agreement, we own the fuels inventory, control the fuel marketing at each site and pay a fixed monthly fee to the marketer. We determined the consignment fuels agreement and the debt guarantees together create a variable interest in the marketer, with the marketer not being exposed to all potential losses. We determined we are not the primary beneficiary because we do not have the power to direct the activities that most significantly impact the economic performance of the marketer or its service stations. We have no ownership interest in the marketer. At March 31, 2014, our maximum exposure to loss represented the outstanding debt balance of \$190 million and the fixed annual contractual payments under the consignment fuels agreement of approximately \$80 million.

## Note 3—Inventories

Inventories consisted of the following:

|                                  | Millions of Dollars |                     |
|----------------------------------|---------------------|---------------------|
|                                  | March 31<br>2014    | December 31<br>2013 |
| Crude oil and petroleum products | \$5,642             | 3,093               |
| Materials and supplies           | 266                 | 261                 |
|                                  | \$5,908             | 3,354               |

Inventories valued on the last-in, first-out (LIFO) basis totaled \$5,522 million and \$2,945 million at March 31, 2014, and December 31, 2013, respectively. The estimated excess of current replacement cost over LIFO cost of inventories amounted to approximately \$8,200 million and \$7,600 million at March 31, 2014, and December 31, 2013, respectively.

## Note 4—Assets Held for Sale or Sold

In December 2013, we entered into an agreement to exchange the stock of Phillips Specialty Products Inc. (PSPI), a flow improver business, which was included in our Marketing and Specialties (M&S) segment, for shares of Phillips 66 common stock owned by the other party. Accordingly, as of December 31, 2013, the net assets of PSPI were classified as held for sale and the results of operations of PSPI were reported as discontinued operations.

At December 31, 2013, PSPI had a net carrying value of \$193 million, which primarily included \$58 million of net properties, plants and equipment (PP&E) and \$117 million of allocated goodwill. The carrying amounts of PSPI's assets and liabilities at December 31, 2013, were reported in the "Prepaid expenses and other current assets" and "Other accruals" lines of our consolidated balance sheet, respectively.

On February 25, 2014, we completed the PSPI share exchange, resulting in the receipt of approximately 17.4 million shares of Phillips 66 common stock, which are held as treasury shares, and the recognition of a before-tax gain of \$696 million. At the time of the disposition, PSPI had a net carrying value of \$685 million, which primarily included \$481 million of cash and cash equivalents, \$60 million of net PP&E and \$117 million of allocated goodwill. Cash and

cash equivalents of \$450 million included in PSPI's net carrying value is reflected as a financing cash outflow in the "Share exchange—PSPI transaction" line of our consolidated statement of cash flows. Revenues, income before-tax and net income from discontinued operations, excluding the recognized before-tax gain of \$696 million, were not material for the three-month periods ended March 31, 2014 and 2013.

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## Note 5—Investments, Loans and Long-Term Receivables

## Equity Investments

Summarized 100 percent financial information for WRB Refining LP (WRB) and Chevron Phillips Chemical Company LLC (CPChem) were as follows:

|                            | Millions of Dollars<br>Three Months Ended<br>March 31 |       |
|----------------------------|-------------------------------------------------------|-------|
|                            | 2014                                                  | 2013  |
| Revenues                   | \$7,998                                               | 8,140 |
| Income before income taxes | 1,124                                                 | 1,768 |
| Net income                 | 1,101                                                 | 1,750 |

## WRB

WRB is a 50-percent-owned business venture with Cenovus Energy Inc. (Cenovus). Cenovus was obligated to contribute \$7.5 billion, plus accrued interest, to WRB over a 10-year period that began in 2007. In the first quarter of 2014, Cenovus prepaid its remaining balance under this obligation. As a result, WRB declared a special dividend, which was distributed to the co-venturers in March 2014. Of the \$1,232 million that we received, \$760 million was considered a return on our investment in WRB (an operating cash inflow), and \$472 million was considered a return of our investment in WRB (an investing cash inflow). At March 31, 2014, the book value of our investment in WRB was \$2,017 million and our basis difference was \$3,511 million.

## Other

MSLP owns a delayed coker and related facilities at the Sweeny Refinery. MSLP processes long residue, which is produced from heavy sour crude oil, for a processing fee. Fuel-grade petroleum coke is produced as a by-product and becomes the property of MSLP. Prior to August 28, 2009, MSLP was owned 50/50 by ConocoPhillips and PDVSA. Under the agreements that govern the relationships between the partners, certain defaults by PDVSA with respect to supply of crude oil to the Sweeny Refinery triggered the right to acquire PDVSA's 50 percent ownership interest in MSLP, which was exercised on August 28, 2009. PDVSA initiated arbitration with the International Chamber of Commerce challenging the exercise of the call right and claiming it was invalid. The arbitral tribunal held hearings on the merits of the dispute in December 2012, and post-hearing briefs were exchanged in March 2013. The arbitral tribunal issued its ruling in April 2014, which upheld the exercise of the call right and the acquisition of the 50 percent ownership interest. PDVSA has a right to appeal the ruling in U.S. district court. Following the Separation, Phillips 66 generally indemnifies ConocoPhillips for liabilities, if any, arising out of the exercise of the call right or otherwise with respect to the joint venture or the refinery. We continue to use the equity method of accounting for our investment in MSLP.

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## Note 6—Properties, Plants and Equipment

Our investment in PP&E, with the associated accumulated depreciation and amortization (Accum. D&A), was:

|                           | Millions of Dollars<br>March 31, 2014 |               |             | December 31, 2013 |               |             |
|---------------------------|---------------------------------------|---------------|-------------|-------------------|---------------|-------------|
|                           | Gross<br>PP&E                         | Accum.<br>D&A | Net<br>PP&E | Gross<br>PP&E     | Accum.<br>D&A | Net<br>PP&E |
| Midstream                 | \$3,092                               | 1,122         | 1,970       | 2,865             | 1,104         | 1,761       |
| Chemicals                 | —                                     | —             | —           | —                 | —             | —           |
| Refining                  | 19,372                                | 6,874         | 12,498      | 19,191            | 6,718         | 12,473      |
| Marketing and Specialties | 1,525                                 | 753           | 772         | 1,395             | 749           | 646         |
| Corporate and Other       | 989                                   | 478           | 511         | 975               | 457           | 518         |
| Discontinued Operations*  | —                                     | —             | —           | —                 | —             | —           |
|                           | \$24,978                              | 9,227         | 15,751      | 24,426            | 9,028         | 15,398      |

\* At December 31, 2013, net PP&E of \$58 million associated with discontinued operations was classified as current assets.

## Note 7—Goodwill

Effective January 1, 2014, we reallocated \$52 million of goodwill from the Refining segment to the M&S segment based upon the realignment of certain assets between the reporting units. Goodwill was reassigned to the reporting units using a relative fair value approach. Goodwill impairment testing was completed and no impairment recognition was required. See Note 19—Segment Disclosures and Related Information.

In March 2014, we paid approximately \$70 million, net of acquired cash, to acquire our co-venturer's interest in an entity that operates a power and steam generation plant. We provisionally recorded \$141 million of net PP&E, \$40 million of intangible assets, \$39 million of goodwill and \$68 million of debt. The goodwill is the result of synergies this acquisition created with one of our refineries. The completion of our acquisition accounting is subject to the finalization of valuations of the assets acquired and liabilities assumed.

See Note 4—Assets Held for Sale or Sold for additional information on goodwill allocated to assets held for sale or sold.

The carrying amount of goodwill was as follows:

|                           | Millions of Dollars |                     |
|---------------------------|---------------------|---------------------|
|                           | March 31<br>2014    | December 31<br>2013 |
| Midstream                 | \$518               | 518                 |
| Refining                  | 1,912               | 1,867               |
| Marketing and Specialties | 711                 | 711                 |
|                           | \$3,141             | 3,096               |



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## Note 8—Impairments

The three-month periods ended March 31, 2014 and 2013, included the following before-tax impairment charges:

|                           | Millions of Dollars<br>Three Months Ended<br>March 31 |      |
|---------------------------|-------------------------------------------------------|------|
|                           | 2014                                                  | 2013 |
| Refining                  | \$ 1                                                  | —    |
| Marketing and Specialties | —                                                     | 15   |
| Corporate and Other       | —                                                     | 9    |
|                           | \$ 1                                                  | 24   |

During the first quarter of 2013, we recorded a \$15 million held-for-use impairment in our M&S segment, primarily related to PP&E associated with our planned exit from the composite graphite business.

## Note 9—Earnings Per Share

The numerator of basic earnings per share (EPS) is net income attributable to Phillips 66, reduced by noncancelable dividends paid on unvested share-based employee awards during the vesting period (participating securities). The denominator of basic EPS is the sum of the daily weighted-average number of common shares outstanding during the periods presented and fully vested stock and unit awards that have not yet been issued as common stock. The numerator of diluted EPS is also based on net income attributable to Phillips 66, which is reduced only by dividend equivalents paid on participating securities for which the dividends are more dilutive than the participation of the awards in the earnings of the periods presented. To the extent unvested stock, unit or option awards and vested unexercised stock options are dilutive, they are included with the weighted-average common shares outstanding in the denominator. Treasury stock is excluded from the denominator in both basic and diluted EPS.

|                                                                    | Three Months Ended<br>March 31 |         |         |         |
|--------------------------------------------------------------------|--------------------------------|---------|---------|---------|
|                                                                    | 2014                           |         | 2013    |         |
|                                                                    | Basic                          | Diluted | Basic   | Diluted |
| Amounts attributed to Phillips 66 Common Stockholders (millions):  |                                |         |         |         |
| Income from continuing operations attributable to Phillips 66      | \$ 866                         | 866     | 1,392   | 1,392   |
| Income allocated to participating securities                       | (1)                            | ) —     | (1)     | ) —     |
| Income from continuing operations available to common stockholders | 865                            | 866     | 1,391   | 1,392   |
| Discontinued operations                                            | 706                            | 706     | 15      | 15      |
| Net Income available to common stockholders                        | \$ 1,571                       | 1,572   | 1,406   | 1,407   |
| Weighted-average common shares outstanding (thousands):            | 580,027                        | 584,053 | 621,309 | 625,030 |
| Effect of stock-based compensation                                 | 4,026                          | 5,522   | 3,721   | 6,258   |
| Weighted-average common shares outstanding—EPS                     | 584,053                        | 589,575 | 625,030 | 631,288 |
| Earnings Per Share of Common Stock (dollars):                      |                                |         |         |         |
| Income from continuing operations attributable to Phillips 66      | \$ 1.48                        | 1.47    | 2.23    | 2.21    |

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|                         |        |      |      |      |
|-------------------------|--------|------|------|------|
| Discontinued operations | 1.21   | 1.20 | 0.02 | 0.02 |
| Earnings Per Share      | \$2.69 | 2.67 | 2.25 | 2.23 |

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### Note 10—Debt

At both March 31, 2014, and December 31, 2013, we had no direct outstanding borrowings under our \$4.5 billion revolving credit agreement or our \$696 million trade receivables securitization facility. However, as of both March 31, 2014, and December 31, 2013, \$51 million in letters of credit had been issued that were supported by our revolving credit agreement. As of both March 31, 2014, and December 31, 2013, \$26 million in letters of credit had been issued that were collateralized by trade receivables held by a subsidiary under our trade receivables securitization facility. At March 31, 2014, no amount had been drawn on the \$250 million revolving credit agreement entered into by Phillips 66 Partners in the second quarter of 2013. Accordingly, as of March 31, 2014, an aggregate \$5.4 billion of total capacity was available under these facilities.

At March 31, 2014, we classified \$800 million of long-term debt due within a year as long-term debt, based on our intent to refinance the obligation on a long-term basis and our ability to do so under our revolving credit facility.

### Note 11—Guarantees

At March 31, 2014, we were liable for certain contingent obligations under various contractual arrangements as described below. We recognize a liability, at inception, for the fair value of our obligation as a guarantor for newly issued or modified guarantees. Unless the carrying amount of the liability is noted below, we have not recognized a liability either because the guarantees were issued prior to December 31, 2002, or because the fair value of the obligation is immaterial. In addition, unless otherwise stated, we are not currently performing with any significance under the guarantee and expect future performance to be either immaterial or have only a remote chance of occurrence.

#### Guarantees of Joint Venture Debt

In April 2012, in connection with the Separation, we issued a guarantee for 100 percent of the 8.85% senior notes issued by MSLP in July 1999. At March 31, 2014, the maximum potential amount of future payments to third parties under the guarantee is estimated to be \$214 million, which could become payable if MSLP fails to meet its obligations under the senior notes agreement. The senior notes mature in 2019.

#### Other Guarantees

We have residual value guarantees associated with leases with maximum future potential payments totaling \$228 million. We have other guarantees with maximum future potential payment amounts totaling \$314 million, which consist primarily of guarantees to fund the short-term cash liquidity deficits of certain joint ventures, guarantees of third parties related to prior asset dispositions, and guarantees of the lease payment obligations of a joint venture. These guarantees generally extend up to 10 years or life of the venture.

#### Indemnifications

Over the years, we have entered into various agreements to sell ownership interests in certain corporations, joint ventures and assets that gave rise to qualifying indemnifications. Agreements associated with these sales include indemnifications for taxes, litigation, environmental liabilities, permits and licenses, supply arrangements, and employee claims; and real estate indemnity against tenant defaults. The terms of these indemnifications vary greatly. The majority of these indemnifications are related to environmental issues, the term is generally indefinite, and the maximum amount of future payments is generally unlimited. The carrying amount recorded for indemnifications at March 31, 2014, was \$241 million. We amortize the indemnification liability over the relevant time period, if one exists, based on the facts and circumstances surrounding each type of indemnity. In cases where the indemnification term is indefinite, we will reverse the liability when we have information the liability is essentially relieved or amortize the liability over an appropriate time period as the fair value of our indemnification exposure declines.

Although it is reasonably possible future payments may exceed amounts recorded, due to the nature of the indemnifications, it is not possible to make a reasonable estimate of the maximum potential amount of future payments. Included in the recorded carrying amount were \$107 million of environmental accruals for known contamination that were included in asset retirement obligations and accrued environmental costs at March 31, 2014. For additional information about environmental liabilities, see Note 12—Contingencies and Commitments.

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### Indemnification and Release Agreement

In 2012, we entered into the Indemnification and Release Agreement with ConocoPhillips. This agreement governs the treatment between ConocoPhillips and us of matters relating to indemnification, insurance, litigation responsibility and management, and litigation document sharing and cooperation arising in connection with the Separation. Generally, the agreement provides for cross-indemnities principally designed to place financial responsibility for the obligations and liabilities of our business with us and financial responsibility for the obligations and liabilities of ConocoPhillips' business with ConocoPhillips. The agreement also establishes procedures for handling claims subject to indemnification and related matters.

### Note 12—Contingencies and Commitments

A number of lawsuits involving a variety of claims that arose in the ordinary course of business have been filed against us or are subject to indemnifications provided by us. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we record receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

### Environmental

We are subject to international, federal, state and local environmental laws and regulations. When we prepare our consolidated financial statements, we record accruals for environmental liabilities based on management's best estimates, using all information available at the time. We measure estimates and base liabilities on currently available facts, existing technology, and presently enacted laws and regulations, taking into account stakeholder and business considerations. When measuring environmental liabilities, we also consider our prior experience in remediation of contaminated sites, other companies' cleanup experience, and data released by the U.S. Environmental Protection Agency (EPA) or other organizations. We consider unasserted claims in our determination of environmental liabilities, and we accrue them in the period they are both probable and reasonably estimable.

Although liability of those potentially responsible for environmental remediation costs is generally joint and several for federal sites and frequently so for state sites, we are usually only one of many companies alleged to have liability at a particular site. Due to the joint and several liabilities, we could be responsible for all cleanup costs related to any site at which we have been designated as a potentially responsible party. We have been successful to date in sharing cleanup costs with other financially sound companies. Many of the sites at which we are potentially responsible are still under investigation by the EPA or the state agencies concerned. Prior to actual cleanup, those potentially

responsible normally assess the site conditions, apportion responsibility and determine the appropriate remediation. In some instances, we may have no liability or may attain a settlement of liability. Where it appears that other potentially responsible parties may be financially unable to bear their proportional share, we consider this inability in estimating our potential liability, and we adjust our accruals accordingly. As a result of various acquisitions in the past, we assumed certain environmental obligations. Some of these environmental obligations are mitigated by indemnifications made by others for our benefit and some of the indemnifications are subject to dollar and time limits.

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We are currently participating in environmental assessments and cleanups at numerous federal Superfund and comparable state sites. After an assessment of environmental exposures for cleanup and other costs, we make accruals on an undiscounted basis (except those pertaining to sites acquired in a purchase business combination, which we record on a discounted basis) for planned investigation and remediation activities for sites where it is probable future costs will be incurred and these costs can be reasonably estimated. At March 31, 2014, our consolidated balance sheet included a total environmental accrual of \$488 million, compared with \$492 million at December 31, 2013. We expect to incur a substantial amount of these expenditures within the next 30 years. We have not reduced these accruals for possible insurance recoveries. In the future, we may be involved in additional environmental assessments, cleanups and proceedings.

### Legal Proceedings

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required.

### Other Contingencies

We have contingent liabilities resulting from throughput agreements with pipeline and processing companies not associated with financing arrangements. Under these agreements, we may be required to provide any such company with additional funds through advances and penalties for fees related to throughput capacity not utilized.

At March 31, 2014, we had performance obligations secured by letters of credit of \$1,161 million (of which, \$26 million were issued under the trade receivables securitization facility, \$51 million were issued under the provisions of our revolving credit facility, and the remainder were issued as direct bank letters of credit) related to various purchase and other commitments incident to the ordinary conduct of business.

## Note 13—Derivatives and Financial Instruments

### Derivative Instruments

We use financial and commodity-based derivative contracts to manage exposures to fluctuations in foreign currency exchange rates and commodity prices or to capture market opportunities. Since we are not currently using cash-flow hedge accounting, all gains and losses, realized or unrealized, from commodity derivative contracts have been recognized in the consolidated statement of income. Gains and losses from derivative contracts held for trading not directly related to our physical business, whether realized or unrealized, have been reported net in “Other income” on our consolidated statement of income. Cash flows from all our derivative activity for the periods presented appear in the operating section of the consolidated statement of cash flows.

Purchase and sales contracts with fixed minimum notional volumes for commodities that are readily convertible to cash (e.g., crude oil and gasoline) are recorded on the balance sheet as derivatives unless the contracts are eligible for, and we elect, the normal purchases and normal sales exception (i.e., contracts to purchase or sell quantities we expect to use or sell over a reasonable period in the normal course of business). We generally apply this normal purchases and normal sales exception to eligible crude oil, refined product, natural gas and power commodity purchase and sales contracts; however, we may elect not to apply this exception (e.g., when another derivative instrument will be used to mitigate the risk of the purchase or sales contract but hedge accounting will not be applied, in which case both the purchase or sales contract and the derivative contract mitigating the resulting risk will be recorded on the balance

sheet at fair value).

Our derivative instruments are held at fair value on our consolidated balance sheet. For further information on the fair value of derivatives, see Note 14—Fair Value Measurements.

**Commodity Derivative Contracts**—We operate in the worldwide crude oil, refined products, natural gas liquids (NGL), natural gas and electric power markets and are exposed to fluctuations in the prices for these commodities. These fluctuations can affect our revenues, as well as the cost of operating, investing and financing activities. Generally, our

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policy is to remain exposed to the market prices of commodities; however, we use futures, forwards, swaps and options in various markets to balance physical systems, meet customer needs, manage price exposures on specific transactions, and do a limited, immaterial amount of trading not directly related to our physical business. We also use the market knowledge gained from these activities to capture market opportunities such as moving physical commodities to more profitable locations, storing commodities to capture seasonal or time premiums, and blending commodities to capture quality upgrades. Derivatives may be used to optimize these activities, which may move our risk profile away from market average prices.

The following table indicates the balance sheet line items that include the fair values of commodity derivative assets and liabilities presented net (i.e., commodity derivative assets and liabilities with the same counterparty are netted where the right of setoff exists); however, the balances in the following table are presented gross. For information on the impact of counterparty netting and collateral netting, see Note 14—Fair Value Measurements.

|                                                               | Millions of Dollars |                     |
|---------------------------------------------------------------|---------------------|---------------------|
|                                                               | March 31<br>2014    | December 31<br>2013 |
| Assets                                                        |                     |                     |
| Accounts and notes receivable                                 | \$—                 | 2                   |
| Prepaid expenses and other current assets                     | 486                 | 592                 |
| Other assets                                                  | 1                   | 2                   |
| Liabilities                                                   |                     |                     |
| Other accruals                                                | 472                 | 633                 |
| Other liabilities and deferred credits                        | 1                   | 1                   |
| Hedge accounting has not been used for any item in the table. |                     |                     |

The gains (losses) from commodity derivatives incurred, and the line items where they appear on our consolidated statement of income, were:

|                                                               | Millions of Dollars |      |
|---------------------------------------------------------------|---------------------|------|
|                                                               | Three Months Ended  |      |
|                                                               | March 31<br>2014    | 2013 |
| Sales and other operating revenues                            | \$57                | (6 ) |
| Equity in earnings of affiliates                              | —                   | 2    |
| Other income                                                  | 14                  | 3    |
| Purchased crude oil and products                              | 2                   | 89   |
| Hedge accounting has not been used for any item in the table. |                     |      |

The following table summarizes our material net exposures resulting from outstanding commodity derivative contracts. These financial and physical derivative contracts are primarily used to manage price exposure on our underlying operations. The underlying exposures may be from non-derivative positions such as inventory volumes. Financial derivative contracts may also offset physical derivative contracts, such as forward sales contracts. As of March 31, 2014, and December 31, 2013, the percentage of our derivative contract volume expiring within the next 12 months was over 99 percent for both periods.

Open Position

| Commodity                                                 | Long/(Short)     |                     |
|-----------------------------------------------------------|------------------|---------------------|
|                                                           | March 31<br>2014 | December 31<br>2013 |
| Crude oil, refined products and NGL (millions of barrels) | (24              | ) (9                |

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### Credit Risk

Financial instruments potentially exposed to concentrations of credit risk consist primarily of over-the-counter (OTC) derivative contracts and trade receivables.

The credit risk from our OTC derivative contracts, such as forwards and swaps, derives from the counterparty to the transaction. Individual counterparty exposure is managed within predetermined credit limits and includes the use of cash-call margins when appropriate, thereby reducing the risk of significant nonperformance. We also use futures, swaps and option contracts that have a negligible credit risk because these trades are cleared with an exchange clearinghouse and subject to mandatory margin requirements until settled; however, we are exposed to the credit risk of those exchange brokers for receivables arising from daily margin cash calls, as well as for cash deposited to meet initial margin requirements.

Our trade receivables result primarily from the sale of products from, or related to, our refinery operations and reflect a broad national and international customer base, which limits our exposure to concentrations of credit risk. The majority of these receivables have payment terms of 30 days or less. We continually monitor this exposure and the creditworthiness of the counterparties and recognize bad debt expense based on historical write-off experience or specific counterparty collectability. Generally, we do not require collateral to limit the exposure to loss; however, we will sometimes use letters of credit, prepayments, and master netting arrangements to mitigate credit risk with counterparties that both buy from and sell to us, as these agreements permit the amounts owed by us or owed to others to be offset against amounts due us.

Certain of our derivative instruments contain provisions that require us to post collateral if the derivative exposure exceeds a threshold amount. We have contracts with fixed threshold amounts and other contracts with variable threshold amounts that are contingent on our credit rating. The variable threshold amounts typically decline for lower credit ratings, while both the variable and fixed threshold amounts typically revert to zero if our credit ratings fall below investment grade. Cash is the primary collateral in all contracts; however, many contracts also permit us to post letters of credit as collateral.

The aggregate fair values of all derivative instruments with such credit-risk-related contingent features that were in a liability position were not material at March 31, 2014, or December 31, 2013.

### Note 14—Fair Value Measurements

#### Fair Values of Financial Instruments

We used the following methods and assumptions to estimate the fair value of financial instruments:

• Cash and cash equivalents: The carrying amount reported on the consolidated balance sheet approximates fair value.

• Accounts and notes receivable: The carrying amount reported on the consolidated balance sheet approximates fair value.

• Debt: The carrying amount of our floating-rate debt approximates fair value. The fair value of our fixed-rate debt is estimated based on quoted market prices.

• Commodity swaps: Fair value is estimated based on forward market prices and approximates the exit price at period end. When forward market prices are not available, fair value is estimated using the forward prices of a similar commodity with adjustments for differences in quality or location.

• Futures: Fair values are based on quoted market prices obtained from the New York Mercantile Exchange, the InterContinental Exchange Futures or other traded exchanges.

• Forward-exchange contracts: Fair values are estimated by comparing the contract rate to the forward rate in effect at the end of the respective reporting periods and approximating the exit price at those dates.



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We carry certain assets and liabilities at fair value, which we measure at the reporting date using an exit price (i.e., the price that would be received to sell an asset or paid to transfer a liability), and disclose the quality of these fair values based on the valuation inputs used in these measurements under the following hierarchy:

Level 1: Fair value measured with unadjusted quoted prices from an active market for identical assets or liabilities.

Level 2: Fair value measured with: 1) adjusted quoted prices from an active market for similar assets; or 2) other valuation inputs that are directly or indirectly observable.

Level 3: Fair value measured with unobservable inputs that are significant to the measurement.

We classify the fair value of an asset or liability based on the lowest level of input significant to its measurement; however, the fair value of an asset or liability initially reported as Level 3 will be subsequently reported as Level 2 if the unobservable inputs become inconsequential to its measurement or corroborating market data becomes available. Conversely, an asset or liability initially reported as Level 2 will be subsequently reported as Level 3 if corroborating market data becomes unavailable. We made no material transfers in or out of Level 1 during the three-month periods ended March 31, 2014 and 2013.

### Recurring Fair Value Measurements

Financial assets and liabilities recorded at fair value on a recurring basis consist primarily of investments to support nonqualified deferred compensation plans and derivative instruments. The deferred compensation investments are measured at fair value using unadjusted prices available from national securities exchanges; therefore, these assets are categorized as Level 1 in the fair value hierarchy. We value our exchange-traded commodity derivatives using closing prices provided by the exchange as of the balance sheet date, and these are also classified as Level 1 in the fair value hierarchy. When exchange-cleared contracts lack sufficient liquidity or are valued using either adjusted exchange-provided prices or non-exchange quotes, we classify those contracts as Level 2. OTC financial swaps and physical commodity forward purchase and sales contracts are generally valued using quotations provided by brokers and price index developers such as Platts and Oil Price Information Service. We corroborate these quotes with market data and classify the resulting fair values as Level 2. In certain less liquid markets or for longer-term contracts, forward prices are not as readily available. In these circumstances, OTC swaps and physical commodity purchase and sales contracts are valued using internally developed methodologies that consider historical relationships among various commodities that result in management's best estimate of fair value. We classify these contracts as Level 3. Financial OTC and physical commodity options are valued using industry-standard models that consider various assumptions, including quoted forward prices for commodities, time value, volatility factors, and contractual prices for the underlying instruments, as well as other relevant economic measures. The degree to which these inputs are observable in the forward markets determines whether the options are classified as Level 2 or 3. We use a mid-market pricing convention (the mid-point between bid and ask prices). When appropriate, valuations are adjusted to reflect credit considerations, generally based on available market evidence.

The following tables display the fair value hierarchy for our material financial assets and liabilities either accounted for or disclosed at fair value on a recurring basis. These values are determined by treating each contract as the fundamental unit of account; therefore, derivative assets and liabilities with the same counterparty are shown gross (i.e., without the effect of netting where the legal right of setoff exists) in the hierarchy sections of these tables. These tables also show that our Level 3 activity was not material.

We have master netting arrangements for all of our exchange-cleared derivative instruments, the majority of our OTC derivative instruments, and certain physical commodity forward contracts (primarily pipeline crude oil deliveries). The following tables show these contracts on a net basis in the column "Effect of Counterparty Netting." We have no contracts that are subject to master netting arrangements that are reflected gross on the consolidated balance sheet.



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The carrying values and fair values by hierarchy of our material financial instruments, either carried or disclosed at fair value, and derivative assets and liabilities, including any effects of master netting agreements or collateral, were:

Millions of Dollars

March 31, 2014

Fair Value Hierarchy

|                                 | Level 1 | Level 2 | Level 3 | Total Fair<br>Value of<br>Gross<br>Assets &<br>Liabilities | Effect of<br>Counterparty<br>Netting | Effect of<br>Collateral<br>Netting | Difference<br>in<br>Carrying<br>Value and<br>Fair Value | Net<br>Carrying<br>Value<br>Presented<br>on the<br>Balance<br>Sheet | Cash<br>Collateral<br>Received<br>or Paid,<br>Not Offset<br>on<br>Balance<br>Sheet |
|---------------------------------|---------|---------|---------|------------------------------------------------------------|--------------------------------------|------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------|------------------------------------------------------------------------------------|
| Commodity<br>Derivative Assets  |         |         |         |                                                            |                                      |                                    |                                                         |                                                                     |                                                                                    |
| Exchange-cleared<br>instruments | \$203   | 248     | —       | 451                                                        | (444                                 | )—                                 | —                                                       | 7                                                                   | —                                                                                  |
| OTC instruments                 | —       | 9       | —       | 9                                                          | (4                                   | )—                                 | —                                                       | 5                                                                   | —                                                                                  |
| Physical forward<br>contracts*  | —       | 23      | 4       | 27                                                         | —                                    | —                                  | —                                                       | 27                                                                  | —                                                                                  |
| Rabbi trust assets              | 64      | —       | —       | 64                                                         | N/A                                  | N/A                                | —                                                       | 64                                                                  | N/A                                                                                |
|                                 | \$267   | 280     | 4       | 551                                                        | (448                                 | )—                                 | —                                                       | 103                                                                 |                                                                                    |

Commodity

Derivative

Liabilities

|                                                   |       |       |   |       |      |     |       |        |     |
|---------------------------------------------------|-------|-------|---|-------|------|-----|-------|--------|-----|
| Exchange-cleared<br>instruments                   | \$207 | 241   | — | 448   | (444 | )(4 | )—    | —      | —   |
| OTC instruments                                   | —     | 11    | — | 11    | (4   | )—  | —     | 7      | —   |
| Physical forward<br>contracts*                    | —     | 13    | 1 | 14    | —    | —   | —     | 14     | —   |
| Floating-rate debt                                | 53    | —     | — | 53    | N/A  | N/A | —     | 53     | N/A |
| Fixed-rate debt,<br>excluding capital<br>leases** | —     | 6,347 | — | 6,347 | N/A  | N/A | (383  | )5,964 | N/A |
|                                                   | \$260 | 6,612 | 1 | 6,873 | (448 | )(4 | )(383 | )6,038 |     |

\* Physical forward contracts may have a larger value on the balance sheet than disclosed in the fair value hierarchy when the remaining contract term at the reporting date is greater than 12 months and the short-term portion is an asset while the long-term portion is a liability, or vice versa.

\*\* We carry fixed-rate debt on the balance sheet at amortized cost.

Millions of Dollars

December 31, 2013

Fair Value Hierarchy

|  | Level 1 | Level 2 | Level 3 | Total Fair<br>Value of<br>Gross<br>Assets &<br>Liabilities | Effect of<br>Counterparty<br>Netting | Effect of<br>Collateral<br>Netting | Difference<br>in<br>Carrying<br>Value and<br>Fair Value | Net<br>Carrying<br>Value<br>Presented<br>on the<br>Balance | Cash<br>Collateral<br>Received<br>or Paid,<br>Not Offset<br>on |
|--|---------|---------|---------|------------------------------------------------------------|--------------------------------------|------------------------------------|---------------------------------------------------------|------------------------------------------------------------|----------------------------------------------------------------|
|--|---------|---------|---------|------------------------------------------------------------|--------------------------------------|------------------------------------|---------------------------------------------------------|------------------------------------------------------------|----------------------------------------------------------------|

|                                             |       |       |   |       |      |      |       | Sheet  | Balance Sheet |
|---------------------------------------------|-------|-------|---|-------|------|------|-------|--------|---------------|
| Commodity                                   |       |       |   |       |      |      |       |        |               |
| Derivative Assets                           |       |       |   |       |      |      |       |        |               |
| Exchange-cleared instruments                | \$227 | 332   | — | 559   | (538 | )—   | —     | 21     | —             |
| OTC instruments                             | —     | 10    | — | 10    | (8   | )—   | —     | 2      | —             |
| Physical forward contracts*                 | —     | 25    | 2 | 27    | —    | —    | —     | 27     | —             |
| Rabbi trust assets                          | 64    | —     | — | 64    | N/A  | N/A  | —     | 64     | N/A           |
|                                             | \$291 | 367   | 2 | 660   | (546 | )—   | —     | 114    |               |
| Commodity                                   |       |       |   |       |      |      |       |        |               |
| Derivative                                  |       |       |   |       |      |      |       |        |               |
| Liabilities                                 |       |       |   |       |      |      |       |        |               |
| Exchange-cleared instruments                | \$253 | 326   | — | 579   | (538 | )(41 | )—    | —      | —             |
| OTC instruments                             | —     | 11    | — | 11    | (8   | )—   | —     | 3      | —             |
| Physical forward contracts*                 | —     | 43    | 1 | 44    | —    | —    | —     | 44     | —             |
| Floating-rate debt                          | 50    | —     | — | 50    | N/A  | N/A  | —     | 50     | N/A           |
| Fixed-rate debt, excluding capital leases** | —     | 6,168 | — | 6,168 | N/A  | N/A  | (262  | )5,906 | N/A           |
|                                             | \$303 | 6,548 | 1 | 6,852 | (546 | )(41 | )(262 | )6,003 |               |

\* Physical forward contracts may have a larger value on the balance sheet than disclosed in the fair value hierarchy when the remaining contract term at the reporting date is greater than 12 months and the short-term portion is an asset while the long-term portion is a liability, or vice versa.

\*\* We carry fixed-rate debt on the balance sheet at amortized cost.

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The values presented in the preceding tables appear on our balance sheet as follows: for commodity derivative assets and liabilities, this is provided in the first table in Note 13—Derivatives and Financial Instruments; rabbi trust assets appear in the “Investments and long-term receivables” line; and floating-rate and fixed-rate debt appear in the “Short-term debt” and “Long-term debt” lines.

## Nonrecurring Fair Value Remeasurements

During the three-month period ended March 31, 2014, there were no significant nonrecurring fair value remeasurements of assets subsequent to their initial recognition.

The following table shows the values of assets, by major category, measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition during the three-month period ended March 31, 2013:

| Millions of Dollars                                        |             |                               |                |                |                 |
|------------------------------------------------------------|-------------|-------------------------------|----------------|----------------|-----------------|
|                                                            | Fair Value* | Fair Value Measurements Using |                | Level 3 Inputs | Before-Tax Loss |
|                                                            |             | Level 1 Inputs                | Level 2 Inputs |                |                 |
| March 31, 2013                                             |             |                               |                |                |                 |
| Net properties, plants and equipment (held for use)        | \$22        | 22                            | —              | —              | 27              |
| * Represents the fair value at the time of the impairment. |             |                               |                |                |                 |

During the first quarter of 2013, net PP&E held for use related to the composite graphite business in our M&S segment, with a carrying amount of \$18 million, was written down to its fair value, resulting in a before-tax loss of \$18 million. The fair value was based on an internal assessment of expected discounted future cash flows. During this same period, corporate net PP&E held for use with a carrying amount of \$31 million was written down to its fair value of \$22 million, resulting in a before-tax loss of \$9 million. The fair value was primarily determined by a third-party valuation.

## Note 15—Employee Benefit Plans

## Pension and Postretirement Plans

The components of net periodic benefit cost for the three months ended March 31, 2014 and 2013, were as follows:

| Components of Net Periodic Benefit Cost<br>Three Months Ended March 31 | Millions of Dollars |        |           |        | Other Benefits |      |
|------------------------------------------------------------------------|---------------------|--------|-----------|--------|----------------|------|
|                                                                        | Pension Benefits    |        |           |        | 2014           | 2013 |
|                                                                        | 2014 U.S.           | Int'l. | 2013 U.S. | Int'l. |                |      |
| Service cost                                                           | \$30                | 10     | 31        | 9      | 2              | 2    |
| Interest cost                                                          | 27                  | 9      | 23        | 8      | 2              | 2    |
| Expected return on plan assets                                         | (36)                | ) (9   | ) (30     | ) (7   | ) —            | —    |
| Amortization of prior service cost (credit)                            | 1                   | (1     | ) —       | —      | —              | —    |
| Recognized net actuarial loss (gain)                                   | 10                  | 3      | 21        | 5      | (1             | ) —  |
| Total net periodic benefit cost                                        | \$32                | 12     | 45        | 15     | 3              | 4    |

During the first three months of 2014, we contributed \$162 million to our U.S. plans and \$14 million to our international plans. We currently expect to make additional contributions of approximately \$60 million in 2014, primarily to our international plans.

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## Note 16—Accumulated Other Comprehensive Income (Loss)

The following table depicts changes in accumulated other comprehensive income (loss) by component, as well as detail on reclassifications out of accumulated other comprehensive income (loss):

|                                                                          | Millions of Dollars         |                                    |         |                                                        |   |
|--------------------------------------------------------------------------|-----------------------------|------------------------------------|---------|--------------------------------------------------------|---|
|                                                                          | Defined<br>Benefit<br>Plans | Foreign<br>Currency<br>Translation | Hedging | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |   |
| December 31, 2012                                                        | \$(778                      | ) 466                              | (2      | ) (314                                                 | ) |
| Other comprehensive loss before reclassifications                        | (8                          | ) (318                             | ) —     | (326                                                   | ) |
| Amounts reclassified from accumulated other comprehensive income (loss)* |                             |                                    |         |                                                        |   |
| Amortization of defined benefit plan items**                             |                             |                                    |         |                                                        |   |
| Actuarial losses                                                         | 18                          | —                                  | —       | 18                                                     |   |
| Net current period other comprehensive income (loss)                     | 10                          | (318                               | ) —     | (308                                                   | ) |
| March 31, 2013                                                           | \$(768                      | ) 148                              | (2      | ) (622                                                 | ) |
| December 31, 2013                                                        | \$(404                      | ) 443                              | (2      | ) 37                                                   |   |
| Other comprehensive income before reclassifications                      | 2                           | 30                                 | —       | 32                                                     |   |
| Amounts reclassified from accumulated other comprehensive income (loss)* |                             |                                    |         |                                                        |   |
| Amortization of defined benefit plan items**                             |                             |                                    |         |                                                        |   |
| Actuarial losses                                                         | 8                           | —                                  | —       | 8                                                      |   |
| Net current period other comprehensive income                            | 10                          | 30                                 | —       | 40                                                     |   |
| March 31, 2014                                                           | \$(394                      | ) 473                              | (2      | ) 77                                                   |   |

\* There were no significant reclassifications related to foreign currency translation or hedging.

\*\* These accumulated other comprehensive income (loss) components are included in the computation of net periodic benefit cost (see Note 15—Employee Benefit Plans, for additional information).

## Note 17—Cash Flow Information

|               | Millions of Dollars<br>Three Months Ended<br>March 31 |      |
|---------------|-------------------------------------------------------|------|
|               | 2014                                                  | 2013 |
| Cash Payments |                                                       |      |
| Interest      | \$ 12                                                 | 15   |
| Income taxes  | 26                                                    | 83   |

## Noncash Investing and Financing Activities

As discussed more fully in Note 4—Assets Held for Sale or Sold, on February 25, 2014, we completed the exchange of our flow improvers business for shares of Phillips 66 common stock owned by the other party to the transaction. The noncash portion of the net assets surrendered by us in the exchange was \$204 million, and we received approximately 17.4 million shares of our common stock, with a fair value at the time of the exchange of \$1.35 billion.



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## Note 18—Related Party Transactions

Significant transactions with related parties were:

|                                                                         | Millions of Dollars<br>Three Months Ended<br>March 31 |       |
|-------------------------------------------------------------------------|-------------------------------------------------------|-------|
|                                                                         | 2014                                                  | 2013  |
| Operating revenues and other income (a)                                 | \$2,067                                               | 1,749 |
| Purchases (b)                                                           | 3,991                                                 | 4,287 |
| Operating expenses and selling, general and administrative expenses (c) | 35                                                    | 24    |
| Interest expense (d)                                                    | 2                                                     | 2     |

(a) We sold crude oil to the Malaysian Refining Company Sdn. Bhd. (MRC). NGL and other petrochemical feedstocks, along with solvents, were sold to CPChem, and gas oil and hydrogen feedstocks were sold to Excel. Certain feedstocks and intermediate products were sold to WRB. We also acted as agent for WRB in supplying other crude oil and feedstocks, wherein the transactional amounts did not impact operating revenues. In addition, we charged several of our affiliates, including CPChem and MSLP, for the use of common facilities, such as steam generators, waste and water treaters, and warehouse facilities.

(b) We purchased refined products from WRB. We also acted as agent for WRB in distributing asphalt and solvents, wherein the transactional amounts did not impact purchases. We purchased natural gas and NGL from DCP Midstream, LLC (DCP Midstream) and CPChem for use in our refinery processes and other feedstocks from various affiliates. We purchased refined products from MRC. We also paid fees to various pipeline equity companies for transporting finished refined products. In addition, we paid a price upgrade to MSLP for heavy crude processing. We purchased base oils and fuel products from Excel for use in our refining and specialty businesses.

(c) We paid utility and processing fees to various affiliates.

(d) We incurred interest expense on a note payable to MSLP.

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Note 19—Segment Disclosures and Related Information

Our operating segments are:

- Midstream—Gathers, processes, transports and markets natural gas; and transports, fractionates and markets NGL in the United States. In addition, this segment transports crude oil and other feedstocks to our refineries and other locations, and delivers refined and specialty products to market. The Midstream segment includes, among other businesses, our 50 percent equity investment in DCP Midstream and our investment in Phillips 66 Partners LP.
- 1) Chemicals—Manufactures and markets petrochemicals and plastics on a worldwide basis. The Chemicals segment consists of our 50 percent equity investment in CPChem.
- 2) Refining—Buys, sells and refines crude oil and other feedstocks at 15 refineries, mainly in the United States, Europe and Asia.
- 3) Marketing and Specialties—Purchases for resale and markets refined products, mainly in the United States and Europe. In addition, this segment includes the manufacturing and marketing of specialty products (such as base oils and lubricants), as well as power generation operations.
- 4)

Corporate and Other includes general corporate overhead, interest expense, our investments in new technologies and various other corporate activities. Corporate assets include all cash and cash equivalents.

We evaluate performance and allocate resources based on net income attributable to Phillips 66. Intersegment sales are at prices that approximate market.

Effective January 1, 2014, we changed the organizational structure of the internal financial information reviewed by our chief executive officer, and determined this resulted in a change in the composition of our operating segments. The primary effects of this reporting reorganization were:

• We moved two of our equity investments, Excel and Jupiter Sulphur, LLC, as well as the commission revenues related to needle and anode coke, polypropylene and solvents, from the Refining segment to the M&S segment.

• We moved several refining logistics projects from the Refining segment to the Midstream segment.

The new segment alignment is presented for the three-month period ended March 31, 2014, with the prior periods recast for comparability.

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## Analysis of Results by Operating Segment

|                                                     | Millions of Dollars<br>Three Months Ended<br>March 31 |          |
|-----------------------------------------------------|-------------------------------------------------------|----------|
|                                                     | 2014                                                  | 2013     |
| Sales and Other Operating Revenues                  |                                                       |          |
| Midstream                                           |                                                       |          |
| Total sales                                         | \$2,155                                               | 1,628    |
| Intersegment eliminations                           | (292)                                                 | (232)    |
| Total Midstream                                     | 1,863                                                 | 1,396    |
| Chemicals                                           | 2                                                     | 2        |
| Refining                                            |                                                       |          |
| Total sales                                         | 29,215                                                | 29,762   |
| Intersegment eliminations                           | (17,558)                                              | (17,857) |
| Total Refining                                      | 11,657                                                | 11,905   |
| Marketing and Specialties                           |                                                       |          |
| Total sales                                         | 27,046                                                | 28,180   |
| Intersegment eliminations                           | (292)                                                 | (278)    |
| Total Marketing and Specialties                     | 26,754                                                | 27,902   |
| Corporate and Other                                 | 7                                                     | 6        |
| Consolidated sales and other operating revenues     | \$40,283                                              | 41,211   |
| Net Income (Loss) Attributable to Phillips 66       |                                                       |          |
| Midstream                                           | \$188                                                 | 111      |
| Chemicals                                           | 316                                                   | 282      |
| Refining                                            | 306                                                   | 904      |
| Marketing and Specialties                           | 137                                                   | 190      |
| Corporate and Other                                 | (81)                                                  | (95)     |
| Discontinued operations                             | 706                                                   | 15       |
| Consolidated net income attributable to Phillips 66 | \$1,572                                               | 1,407    |

|                           | Millions of Dollars<br>March 31<br>2014 |  | December 31<br>2013 |
|---------------------------|-----------------------------------------|--|---------------------|
| Total Assets              |                                         |  |                     |
| Midstream                 | \$5,379                                 |  | 5,485               |
| Chemicals                 | 4,689                                   |  | 4,377               |
| Refining                  | 27,262                                  |  | 26,046              |
| Marketing and Specialties | 7,335                                   |  | 7,331               |
| Corporate and Other       | 6,182                                   |  | 6,348               |
| Discontinued operations   | —                                       |  | 211                 |
| Consolidated total assets | \$50,847                                |  | 49,798              |

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Note 20—Income Taxes

Our effective tax rate for the first three months of 2014 was 33 percent, compared with 32 percent for the corresponding period of 2013. The effective tax rate varies from the federal statutory tax rate of 35 percent primarily as a result of state tax expense, offset by the manufacturing deduction and foreign operations.

Note 21—Phillips 66 Partners LP

In 2013, we formed Phillips 66 Partners, a master limited partnership, to own, operate, develop and acquire primarily fee-based crude oil, refined petroleum product and NGL pipelines and terminals, as well as other transportation and midstream assets.

On March 1, 2014, we contributed to Phillips 66 Partners certain transportation, terminaling and storage assets for total consideration of \$700 million, which consisted of \$400 million in cash, the receipt of 3,530,595 common units and 72,053 general partner units of Phillips 66 Partners and a 5-year, \$160 million note receivable. These assets consisted of our Gold Line products system and the Medford spheres, two newly constructed refinery-grade propylene storage spheres. Since we consolidate Phillips 66 Partners for financial reporting purposes, this transaction was eliminated upon consolidation and did not impact our financial position or cash flow.

At March 31, 2014, we owned a 73 percent limited partner interest and a 2 percent general partner interest in Phillips 66 Partners, while the public owned a 25 percent limited partner interest. We consolidate Phillips 66 Partners because we control the partnership through our general partner interest (see Note 2—Variable Interest Entities (VIEs) for additional information). The public's ownership interest in Phillips 66 Partners was \$409 million at March 31, 2014, and is reflected as a noncontrolling interest in our financial statements.

Note 22—New Accounting Standards

In April 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-08, "Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." This ASU amends the definition of discontinued operations so that only disposals of components of an entity representing major strategic shifts that have a major effect on an entity's operations and financial results will qualify for discontinued operations reporting. The ASU also requires additional disclosures about discontinued operations and individually material disposals that do not meet the definition of a discontinued operation. ASU 2014-08 is effective January 1, 2015, and earlier application is permitted, but only for disposals not previously reported in the financial statements. We are currently evaluating the provisions of ASU 2014-08 and assessing the impact, if any, it may have on our financial position and results of operations. Our initial assessment is that this ASU will result in fewer dispositions qualifying for discontinued operations reporting.

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Note 23—Condensed Consolidating Financial Information

Our \$5.8 billion of Senior Notes were issued by Phillips 66, and are guaranteed by Phillips 66 Company, a 100-percent-owned subsidiary. Phillips 66 Company has fully and unconditionally guaranteed the payment obligations of Phillips 66 with respect to these debt securities. The following condensed consolidating financial information presents the results of operations, financial position and cash flows for:

• Phillips 66 and Phillips 66 Company (in each case, reflecting investments in subsidiaries utilizing the equity method of accounting).

• All other nonguarantor subsidiaries.

• The consolidating adjustments necessary to present Phillips 66's results on a consolidated basis.

This condensed consolidating financial information should be read in conjunction with the accompanying consolidated financial statements and notes.

Effective with fiscal year 2013, we revised the cash flow presentation of inter-column transactions associated with the company's centralized cash management program and intercompany loans, from operating cash flows to investing cash flows, in a new line item labeled "Intercompany lending activities." All periods have been revised to conform to this presentation.

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| Statement of Income                                            | Millions of Dollars               |                     |                        |                           |                    |
|----------------------------------------------------------------|-----------------------------------|---------------------|------------------------|---------------------------|--------------------|
|                                                                | Three Months Ended March 31, 2014 |                     |                        |                           |                    |
|                                                                | Phillips 66                       | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| Revenues and Other Income                                      |                                   |                     |                        |                           |                    |
| Sales and other operating revenues                             | \$—                               | 27,239              | 13,044                 | —                         | 40,283             |
| Equity in earnings of affiliates                               | 922                               | 846                 | 178                    | (1,168                    | ) 778              |
| Net gain on dispositions                                       | —                                 | —                   | 7                      | —                         | 7                  |
| Other income                                                   | —                                 | 22                  | 9                      | —                         | 31                 |
| Intercompany revenues                                          | —                                 | 278                 | 4,701                  | (4,979                    | )—                 |
| Total Revenues and Other Income                                | 922                               | 28,385              | 17,939                 | (6,147                    | ) 41,099           |
| Costs and Expenses                                             |                                   |                     |                        |                           |                    |
| Purchased crude oil and products                               | —                                 | 24,384              | 14,938                 | (4,941                    | ) 34,381           |
| Operating expenses                                             | 2                                 | 903                 | 191                    | (6                        | ) 1,090            |
| Selling, general and administrative expenses                   | 3                                 | 286                 | 138                    | (25                       | ) 402              |
| Depreciation and amortization                                  | —                                 | 180                 | 54                     | —                         | 234                |
| Impairments                                                    | —                                 | 1                   | —                      | —                         | 1                  |
| Taxes other than income taxes                                  | —                                 | 1,301               | 2,337                  | —                         | 3,638              |
| Accretion on discounted liabilities                            | —                                 | 5                   | 1                      | —                         | 6                  |
| Interest and debt expense                                      | 66                                | 4                   | 5                      | (7                        | ) 68               |
| Foreign currency transaction gains                             | —                                 | —                   | (19                    | )—                        | (19 )              |
| Total Costs and Expenses                                       | 71                                | 27,064              | 17,645                 | (4,979                    | ) 39,801           |
| Income from continuing operations before income taxes          | 851                               | 1,321               | 294                    | (1,168                    | ) 1,298            |
| Provision (benefit) for income taxes                           | (25                               | ) 399               | 52                     | —                         | 426                |
| Income from Continuing Operations                              | 876                               | 922                 | 242                    | (1,168                    | ) 872              |
| Income from discontinued operations*                           | 696                               | —                   | 10                     | —                         | 706                |
| Net income                                                     | 1,572                             | 922                 | 252                    | (1,168                    | ) 1,578            |
| Less: net income attributable to noncontrolling interests      | —                                 | —                   | 6                      | —                         | 6                  |
| Net Income Attributable to Phillips 66                         | \$ 1,572                          | 922                 | 246                    | (1,168                    | ) 1,572            |
| Comprehensive Income                                           | \$ 1,612                          | 962                 | 284                    | (1,240                    | ) 1,618            |
| * Net of provision for income taxes on discontinued operations | \$—                               | —                   | 5                      | —                         | 5                  |

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|                                                                 | Millions of Dollars<br>Three Months Ended March 31, 2013 |                     |                        |                           |                    |
|-----------------------------------------------------------------|----------------------------------------------------------|---------------------|------------------------|---------------------------|--------------------|
| Statement of Income                                             | Phillips 66                                              | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| Revenues and Other Income                                       |                                                          |                     |                        |                           |                    |
| Sales and other operating revenues                              | \$—                                                      | 27,637              | 13,574                 | —                         | 41,211             |
| Equity in earnings of affiliates                                | 1,452                                                    | 1,139               | 158                    | (1,710)                   | ) 1,039            |
| Net gain on dispositions                                        | —                                                        | 1                   | —                      | —                         | 1                  |
| Other income                                                    | —                                                        | 15                  | 8                      | —                         | 23                 |
| Intercompany revenues                                           | —                                                        | 490                 | 4,833                  | (5,323)                   | )—                 |
| Total Revenues and Other Income                                 | 1,452                                                    | 29,282              | 18,573                 | (7,033)                   | )42,274            |
| Costs and Expenses                                              |                                                          |                     |                        |                           |                    |
| Purchased crude oil and products                                | —                                                        | 24,752              | 15,780                 | (5,289)                   | )35,243            |
| Operating expenses                                              | —                                                        | 799                 | 186                    | (7)                       | )978               |
| Selling, general and administrative expenses                    | 2                                                        | 206                 | 142                    | (23)                      | )327               |
| Depreciation and amortization                                   | —                                                        | 183                 | 59                     | —                         | 242                |
| Impairments                                                     | —                                                        | (3)                 | )27                    | —                         | 24                 |
| Taxes other than income taxes                                   | —                                                        | 1,209               | 2,115                  | —                         | 3,324              |
| Accretion on discounted liabilities                             | —                                                        | 5                   | 1                      | —                         | 6                  |
| Interest and debt expense                                       | 67                                                       | 3                   | 4                      | (4)                       | )70                |
| Foreign currency transaction losses                             | —                                                        | 1                   | 1                      | —                         | 2                  |
| Total Costs and Expenses                                        | 69                                                       | 27,155              | 18,315                 | (5,323)                   | )40,216            |
| Income from continuing operations before income taxes           | 1,383                                                    | 2,127               | 258                    | (1,710)                   | )2,058             |
| Provision (benefit) for income taxes                            | (24)                                                     | )675                | 12                     | —                         | 663                |
| Income from Continuing Operations                               | 1,407                                                    | 1,452               | 246                    | (1,710)                   | )1,395             |
| Income from discontinued operations*                            | —                                                        | —                   | 15                     | —                         | 15                 |
| Net income                                                      | 1,407                                                    | 1,452               | 261                    | (1,710)                   | )1,410             |
| Less: net income attributable to noncontrolling interests       | —                                                        | —                   | 3                      | —                         | 3                  |
| Net Income Attributable to Phillips 66                          | \$1,407                                                  | 1,452               | 258                    | (1,710)                   | )1,407             |
| Comprehensive Income                                            | \$1,100                                                  | 1,145               | (54)                   | ) (1,089)                 | )1,102             |
| * Net of provision for income taxes on discontinued operations: | \$—                                                      | —                   | 8                      | —                         | 8                  |

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| Balance Sheet                                                | Millions of Dollars<br>At March 31, 2014 |                        |                           |                              |                       |
|--------------------------------------------------------------|------------------------------------------|------------------------|---------------------------|------------------------------|-----------------------|
|                                                              | Phillips 66                              | Phillips 66<br>Company | All Other<br>Subsidiaries | Consolidating<br>Adjustments | Total<br>Consolidated |
| <b>Assets</b>                                                |                                          |                        |                           |                              |                       |
| Cash and cash equivalents                                    | \$—                                      | 2,096                  | 3,230                     | —                            | 5,326                 |
| Accounts and notes receivable                                | 30                                       | 2,699                  | 7,303                     | (912                         | ) 9,120               |
| Inventories                                                  | —                                        | 3,414                  | 2,494                     | —                            | 5,908                 |
| Prepaid expenses and other current assets                    | 9                                        | 389                    | 307                       | —                            | 705                   |
| <b>Total Current Assets</b>                                  | <b>39</b>                                | <b>8,598</b>           | <b>13,334</b>             | <b>(912</b>                  | <b>) 21,059</b>       |
| Investments and long-term receivables                        | 33,514                                   | 26,043                 | 7,997                     | (57,553                      | ) 10,001              |
| Net properties, plants and equipment                         | —                                        | 11,976                 | 3,775                     | —                            | 15,751                |
| Goodwill                                                     | —                                        | 3,099                  | 42                        | —                            | 3,141                 |
| Intangibles                                                  | —                                        | 693                    | 44                        | —                            | 737                   |
| Other assets                                                 | 38                                       | 112                    | 12                        | (4                           | ) 158                 |
| <b>Total Assets</b>                                          | <b>\$33,591</b>                          | <b>50,521</b>          | <b>25,204</b>             | <b>(58,469</b>               | <b>) 50,847</b>       |
| <b>Liabilities and Equity</b>                                |                                          |                        |                           |                              |                       |
| Accounts payable                                             | \$—                                      | 7,630                  | 5,905                     | (912                         | ) 12,623              |
| Short-term debt                                              | —                                        | 18                     | 22                        | —                            | 40                    |
| Accrued income and other taxes                               | —                                        | 992                    | 599                       | —                            | 1,591                 |
| Employee benefit obligations                                 | —                                        | 207                    | 25                        | —                            | 232                   |
| Other accruals                                               | 99                                       | 184                    | 395                       | —                            | 678                   |
| <b>Total Current Liabilities</b>                             | <b>99</b>                                | <b>9,031</b>           | <b>6,946</b>              | <b>(912</b>                  | <b>) 15,164</b>       |
| Long-term debt                                               | 5,796                                    | 148                    | 233                       | —                            | 6,177                 |
| Asset retirement obligations and accrued environmental costs | —                                        | 521                    | 176                       | —                            | 697                   |
| Deferred income taxes                                        | —                                        | 4,567                  | 1,129                     | (4                           | ) 5,692               |
| Employee benefit obligations                                 | —                                        | 596                    | 197                       | —                            | 793                   |
| Other liabilities and deferred credits                       | 6,282                                    | 2,198                  | 6,458                     | (14,443                      | ) 495                 |
| <b>Total Liabilities</b>                                     | <b>12,177</b>                            | <b>17,061</b>          | <b>15,139</b>             | <b>(15,359</b>               | <b>) 29,018</b>       |
| Common stock                                                 | 14,346                                   | 25,400                 | 8,020                     | (33,420                      | ) 14,346              |
| Retained earnings                                            | 6,991                                    | 7,983                  | 1,249                     | (9,261                       | ) 6,962               |
| Accumulated other comprehensive income                       | 77                                       | 77                     | 352                       | (429                         | ) 77                  |
| Noncontrolling interests                                     | —                                        | —                      | 444                       | —                            | 444                   |
| <b>Total Liabilities and Equity</b>                          | <b>\$33,591</b>                          | <b>50,521</b>          | <b>25,204</b>             | <b>(58,469</b>               | <b>) 50,847</b>       |

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| Balance Sheet                                                | Millions of Dollars  |                     |                        |                           |                    |
|--------------------------------------------------------------|----------------------|---------------------|------------------------|---------------------------|--------------------|
|                                                              | At December 31, 2013 |                     |                        |                           |                    |
|                                                              | Phillips 66          | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| <b>Assets</b>                                                |                      |                     |                        |                           |                    |
| Cash and cash equivalents                                    | \$—                  | 2,162               | 3,238                  | —                         | 5,400              |
| Accounts and notes receivable                                | 9                    | 2,174               | 8,130                  | (681)                     | ) 9,632            |
| Inventories                                                  | —                    | 1,962               | 1,392                  | —                         | 3,354              |
| Prepaid expenses and other current assets                    | 10                   | 368                 | 473                    | —                         | 851                |
| <b>Total Current Assets</b>                                  | <b>19</b>            | <b>6,666</b>        | <b>13,233</b>          | <b>(681)</b>              | <b>) 19,237</b>    |
| Investments and long-term receivables                        | 33,178               | 27,417              | 7,135                  | (56,510)                  | ) 11,220           |
| Net properties, plants and equipment                         | —                    | 12,031              | 3,367                  | —                         | 15,398             |
| Goodwill                                                     | —                    | 3,094               | 2                      | —                         | 3,096              |
| Intangibles                                                  | —                    | 694                 | 4                      | —                         | 698                |
| Other assets                                                 | 40                   | 112                 | 1                      | (4)                       | ) 149              |
| <b>Total Assets</b>                                          | <b>\$33,237</b>      | <b>50,014</b>       | <b>23,742</b>          | <b>(57,195)</b>           | <b>) 49,798</b>    |
| <b>Liabilities and Equity</b>                                |                      |                     |                        |                           |                    |
| Accounts payable                                             | \$1                  | 7,507               | 4,263                  | (681)                     | ) 11,090           |
| Short-term debt                                              | —                    | 18                  | 6                      | —                         | 24                 |
| Accrued income and other taxes                               | —                    | 250                 | 622                    | —                         | 872                |
| Employee benefit obligations                                 | —                    | 422                 | 54                     | —                         | 476                |
| Other accruals                                               | 49                   | 178                 | 242                    | —                         | 469                |
| <b>Total Current Liabilities</b>                             | <b>50</b>            | <b>8,375</b>        | <b>5,187</b>           | <b>(681)</b>              | <b>) 12,931</b>    |
| Long-term debt                                               | 5,796                | 152                 | 183                    | —                         | 6,131              |
| Asset retirement obligations and accrued environmental costs | —                    | 527                 | 173                    | —                         | 700                |
| Deferred income taxes                                        | —                    | 5,045               | 1,084                  | (4)                       | ) 6,125            |
| Employee benefit obligations                                 | —                    | 724                 | 197                    | —                         | 921                |
| Other liabilities and deferred credits                       | 5,441                | 2,155               | 6,691                  | (13,689)                  | ) 598              |
| <b>Total Liabilities</b>                                     | <b>11,287</b>        | <b>16,978</b>       | <b>13,515</b>          | <b>(14,374)</b>           | <b>) 27,406</b>    |
| Common stock                                                 | 16,291               | 25,938              | 8,302                  | (34,240)                  | ) 16,291           |
| Retained earnings                                            | 5,622                | 7,061               | 1,163                  | (8,224)                   | ) 5,622            |
| Accumulated other comprehensive income                       | 37                   | 37                  | 320                    | (357)                     | ) 37               |
| Noncontrolling interests                                     | —                    | —                   | 442                    | —                         | 442                |
| <b>Total Liabilities and Equity</b>                          | <b>\$33,237</b>      | <b>50,014</b>       | <b>23,742</b>          | <b>(57,195)</b>           | <b>) 49,798</b>    |

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|                                                                | Millions of Dollars               |                     |                        |                           |                    |
|----------------------------------------------------------------|-----------------------------------|---------------------|------------------------|---------------------------|--------------------|
|                                                                | Three Months Ended March 31, 2014 |                     |                        |                           |                    |
| Statement of Cash Flows                                        | Phillips 66                       | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| Cash Flows From Operating Activities                           |                                   |                     |                        |                           |                    |
| Net cash provided by continuing operating activities           | \$52                              | 11                  | 1,438                  | (105                      | ) 1,396            |
| Net cash provided by discontinued operations                   | —                                 | —                   | 2                      | —                         | 2                  |
| Net Cash Provided by Operating Activities                      | 52                                | 11                  | 1,440                  | (105                      | ) 1,398            |
| Cash Flows From Investing Activities                           |                                   |                     |                        |                           |                    |
| Capital expenditures and investments*                          | —                                 | (841                | )(449                  | ) 718                     | (572               |
| Proceeds from asset dispositions                               | —                                 | 871                 | 36                     | (400                      | ) 507              |
| Intercompany lending activities                                | 1,291                             | (66                 | )(1,225                | )—                        | —                  |
| Other                                                          | —                                 | (38                 | ) 51                   | —                         | 13                 |
| Net cash provided by (used in) continuing investing activities | 1,291                             | (74                 | )(1,587                | ) 318                     | (52                |
| Net cash used in discontinued operations                       | —                                 | —                   | (34                    | )—                        | (34                |
| Net Cash Provided by (Used in) Investing Activities            | 1,291                             | (74                 | )(1,621                | ) 318                     | (86                |
| Cash Flows From Financing Activities                           |                                   |                     |                        |                           |                    |
| Repayment of debt                                              | —                                 | (3                  | )(5                    | )—                        | (8                 |
| Issuance of common stock                                       | (20                               | )—                  | —                      | —                         | (20                |
| Repurchase of common stock                                     | (640                              | )—                  | —                      | —                         | (640               |
| Share exchange—PSPI transaction                                | (450                              | )—                  | —                      | —                         | (450               |
| Dividends paid on common stock                                 | (229                              | )—                  | (93                    | ) 93                      | (229               |
| Distributions to controlling interests                         | —                                 | —                   | (274                   | ) 274                     | —                  |
| Distributions to noncontrolling interests                      | —                                 | —                   | (4                     | )—                        | (4                 |
| Other*                                                         | (4                                | )—                  | 580                    | (580                      | ) (4               |
| Net cash provided by (used in) continuing financing activities | (1,343                            | )(3                 | ) 204                  | (213                      | )(1,355            |
| Net cash provided by (used in) discontinued operations         | —                                 | —                   | —                      | —                         | —                  |
| Net Cash Provided by (Used in) Financing Activities            | (1,343                            | )(3                 | ) 204                  | (213                      | )(1,355            |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents   | —                                 | —                   | (31                    | )—                        | (31                |
| Net Change in Cash and Cash Equivalents                        | —                                 | (66                 | )(8                    | )—                        | (74                |
| Cash and cash equivalents at beginning of period               | —                                 | 2,162               | 3,238                  | —                         | 5,400              |
| Cash and Cash Equivalents at End of Period                     | \$—                               | 2,096               | 3,230                  | —                         | 5,326              |
| * Includes intercompany capital contributions.                 |                                   |                     |                        |                           |                    |

\* Includes intercompany capital contributions.

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| Statement of Cash Flows                                             | Millions of Dollars               |                     |                        |                           |                    |
|---------------------------------------------------------------------|-----------------------------------|---------------------|------------------------|---------------------------|--------------------|
|                                                                     | Three Months Ended March 31, 2013 |                     |                        |                           |                    |
|                                                                     | Phillips 66                       | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| <b>Cash Flows From Operating Activities</b>                         |                                   |                     |                        |                           |                    |
| Net cash provided by continuing operating activities                | \$70                              | 1,335               | 786                    | —                         | 2,191              |
| Net cash provided by discontinued operations                        | —                                 | —                   | 22                     | —                         | 22                 |
| <b>Net Cash Provided by Operating Activities</b>                    | <b>70</b>                         | <b>1,335</b>        | <b>808</b>             | <b>—</b>                  | <b>2,213</b>       |
| <b>Cash Flows From Investing Activities</b>                         |                                   |                     |                        |                           |                    |
| Capital expenditures and investments                                | —                                 | (186                | )(216                  | )20                       | (382 )             |
| Proceeds from asset dispositions                                    | —                                 | —                   | 9                      | —                         | 9                  |
| Intercompany lending activities                                     | 515                               | (723                | )208                   | —                         | —                  |
| Collection of advances/loans—related parties                        | —                                 | —                   | 55                     | —                         | 55                 |
| Net cash provided by (used in) continuing investing activities      | 515                               | (909                | )56                    | 20                        | (318 )             |
| Net cash used in discontinued operations                            | —                                 | —                   | (5                     | )—                        | (5 )               |
| <b>Net Cash Provided by (Used in) Investing Activities</b>          | <b>515</b>                        | <b>(909</b>         | <b>)51</b>             | <b>20</b>                 | <b>(323 )</b>      |
| <b>Cash Flows From Financing Activities</b>                         |                                   |                     |                        |                           |                    |
| Repayment of debt                                                   | —                                 | (3                  | )—                     | —                         | (3 )               |
| Issuance of common stock                                            | (6                                | )—                  | —                      | —                         | (6 )               |
| Repurchase of common stock                                          | (382                              | )—                  | —                      | —                         | (382 )             |
| Dividends paid on common stock                                      | (194                              | )—                  | —                      | —                         | (194 )             |
| Other                                                               | (3                                | )3                  | 20                     | (20                       | )—                 |
| Net cash provided by (used in) continuing financing activities      | (585                              | )—                  | 20                     | (20                       | )(585 )            |
| Net cash provided by (used in) discontinued operations              | —                                 | —                   | —                      | —                         | —                  |
| <b>Net Cash Provided by (Used in) Financing Activities</b>          | <b>(585</b>                       | <b>)—</b>           | <b>20</b>              | <b>(20</b>                | <b>)(585 )</b>     |
| <b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b> | <b>—</b>                          | <b>—</b>            | <b>(26</b>             | <b>)—</b>                 | <b>(26 )</b>       |
| <b>Net Change in Cash and Cash Equivalents</b>                      | <b>—</b>                          | <b>426</b>          | <b>853</b>             | <b>—</b>                  | <b>1,279</b>       |
| Cash and cash equivalents at beginning of period                    | —                                 | 2,410               | 1,064                  | —                         | 3,474              |
| <b>Cash and Cash Equivalents at End of Period</b>                   | <b>\$—</b>                        | <b>2,836</b>        | <b>1,917</b>           | <b>—</b>                  | <b>4,753</b>       |

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### Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management’s Discussion and Analysis is the company’s analysis of its financial performance, financial condition, and significant trends that may affect future performance. It should be read in conjunction with the consolidated financial statements and notes included elsewhere in this report. It contains forward-looking statements including, without limitation, statements relating to the company’s plans, strategies, objectives, expectations and intentions that are made pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. The words “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “will,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions identify forward statements. The company does not undertake to update, revise or correct any of the forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the company’s disclosures under the heading: “CAUTIONARY STATEMENT FOR THE PURPOSES OF THE ‘SAFE HARBOR’ PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995,” beginning on page 44.

The terms “earnings” and “loss” as used in Management’s Discussion and Analysis refer to net income (loss) attributable to Phillips 66.

### BUSINESS ENVIRONMENT AND EXECUTIVE OVERVIEW

Phillips 66 is an energy manufacturing and logistics company with midstream, chemicals, refining, and marketing and specialties businesses. At March 31, 2014, we had total assets of \$51 billion. Our common stock trades on the New York Stock Exchange under the symbol “PSX.”

#### Executive Overview

We reported earnings of \$1,572 million in the first quarter of 2014, generated \$1,398 million in cash from operating activities, and received \$507 million from asset dispositions. We used available cash to fund capital expenditures and investments of \$572 million, pay dividends of \$229 million, and repurchase \$640 million of our common stock. We also had a cash outflow of \$450 million related to the share exchange on the Phillips Specialty Products Inc. (PSPI) transaction. We ended the first quarter of 2014 with \$5.3 billion of cash and cash equivalents and approximately \$5.4 billion of total capacity available under our liquidity facilities.

In 2013, we formed Phillips 66 Partners LP, a master limited partnership, to own, operate, develop and acquire primarily fee-based crude oil, refined petroleum product and natural gas liquids (NGL) pipelines and terminals, as well as other transportation and midstream assets. On March 1, 2014, we contributed to Phillips 66 Partners certain transportation, terminaling and storage assets for total consideration of \$700 million. These assets consisted of our Gold Line products system and the Medford spheres, two newly constructed refinery-grade propylene storage spheres. Since we consolidate Phillips 66 Partners for financial reporting purposes, this transaction was eliminated upon consolidation and did not impact our financial position or cash flow.

#### Basis of Presentation

Effective January 1, 2014, we changed the organizational structure of the internal financial information reviewed by our chief executive officer, and determined this resulted in a change in the composition of our operating segments. The primary effects of this reporting reorganization were:

• We moved two of our equity investments, Excel Paralubes and Jupiter Sulphur, LLC, as well as the commission revenues related to needle and anode coke, polypropylene and solvents, from the Refining segment to the Marketing

and Specialties (M&S) segment.

• We moved several refining logistics projects from the Refining segment to the Midstream segment.

The new segment alignment is presented for the three-month period ended March 31, 2014, with the prior periods recast for comparability.

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### Business Environment

The Midstream segment includes our 50 percent equity investment in DCP Midstream, LLC (DCP Midstream). Earnings of DCP Midstream are closely linked to NGL prices, natural gas prices and crude oil prices. Industry NGL prices increased in the first quarter of 2014, compared with the first quarter and fourth quarter of 2013, due to strong demand. During late 2013, demand for propane increased greatly due to declining storage levels in the Midwest United States, largely from more grain crop drying and extreme winter weather. Natural gas prices increased in the first quarter of 2014, compared with the first quarter and fourth quarter of 2013. The increase in natural gas prices was largely due to increased demand and lower storage levels from extreme winter weather.

The Chemicals segment consists of our 50 percent equity investment in Chevron Phillips Chemical Company LLC (CPChem). The chemicals and plastics industry is mainly a commodity-based industry where the margins for key products are based on market factors. The chemicals industry continues to experience higher ethylene margins in regions of the world where production is based upon NGL versus crude-derived feedstocks. In particular, companies with North American ethane-based crackers benefited from the lower-priced feedstocks and improved ethylene margins, as well as improved margins for polyethylene, an ethylene derivative.

Results for our Refining segment depend largely on refining margins, cost control, refinery throughput, and product yields. The crack spread is a measure of the difference between market prices for refined petroleum products and crude oil, and it is used within our industry as an indicator for refining margins. The U.S. 3:2:1 crack spread (three barrels of crude oil producing two barrels of gasoline and one barrel of diesel) decreased in the first quarter of 2014, compared with the first quarter of 2013, but increased compared with the fourth quarter of 2013. The first-quarter 2014 domestic industry crack spread declined compared with the first quarter of 2013, largely as the result of average market gasoline and distillate prices declining more than the average market crude oil price. The increase in the first-quarter 2014 domestic industry crack spread compared with the fourth quarter of 2013 was primarily due to higher gasoline prices. North American crude production continues to grow at a rapid pace, keeping downward pressure on crude prices. However, increased pipeline capacity connecting the Midcontinent to the Gulf Coast has resulted in narrower inland crude discounts than in the past.

The Northwest Europe benchmark crack spread in the first quarter of 2014 decreased compared with both the first quarter and fourth quarter of 2013. The decline from the first quarter of 2013 was a result of lower gasoline and distillate cracks while the decline from the fourth quarter of 2013 was a result of lower distillate cracks. European oil product demand growth is still negative due to the ongoing weak economic situation and abnormally warm winter. Gasoline remains oversupplied and distillate remains well supplied by imports from outside Europe.

Results for our M&S segment depend largely on marketing fuel margins, base oil margins, lubricant margins and other specialty product margins. These margins are primarily based on market factors, largely determined by the relationship between demand and supply. Marketing fuel margins are primarily determined by the trend of the spot prices for refined products. Generally, a downward trend of spot prices has a favorable impact on the marketing fuel margins, while an upward trend of spot prices has an unfavorable impact on marketing fuel margins.

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## RESULTS OF OPERATIONS

Unless otherwise indicated, discussion of results for the three-month period ended March 31, 2014, is based on a comparison with the corresponding period of 2013.

## Consolidated Results

A summary of net income (loss) attributable to Phillips 66 by business segment follows:

|                                        | Millions of Dollars<br>Three Months Ended<br>March 31 |       |
|----------------------------------------|-------------------------------------------------------|-------|
|                                        | 2014                                                  | 2013  |
| Midstream                              | \$ 188                                                | 111   |
| Chemicals                              | 316                                                   | 282   |
| Refining                               | 306                                                   | 904   |
| Marketing and Specialties              | 137                                                   | 190   |
| Corporate and Other                    | (81)                                                  | (95)  |
| Discontinued Operations                | 706                                                   | 15    |
| Net income attributable to Phillips 66 | \$ 1,572                                              | 1,407 |

Earnings for Phillips 66 increased \$165 million, or 12 percent, in the first quarter of 2014. The increase was primarily due to the recognition of a noncash \$696 million gain related to the PSPI share exchange. This increase was mostly offset by lower realized refining margins resulting partially from decreased market crack spreads and impacts related to narrowing crude differentials. See the “Segment Results” section for additional information on our segment results.

## Statement of Income Analysis

Sales and other operating revenues and purchased crude oil and products for the first quarter of 2014 both decreased 2 percent, primarily due to lower petroleum product and crude oil prices, respectively.

Equity in earnings of affiliates decreased 25 percent for the first quarter of 2014, which primarily resulted from decreased earnings from WRB Refining LP (WRB), partially offset by increased earnings from CPChem and DCP Midstream. Equity in earnings of WRB decreased 70 percent in the first quarter of 2014, mainly due to lower refining margins. See the “Segment Results” section for additional information on CPChem and DCP Midstream earnings.

Operating expenses for the first quarter of 2014 increased \$112 million, or 11 percent, primarily resulting from spending related to higher utility costs due to increased natural gas prices, as well as turnarounds at our refineries.

Selling, general and administrative expenses increased \$75 million, or 23 percent, in the first quarter of 2014, primarily due to additional fees under marketing consignment fuels agreements, as well as costs associated with the acquisition of an additional interest in an entity that operates a power and steam generation plant.

Foreign currency transaction (gains) losses for the first quarter of 2014 were a \$19 million gain, compared with a loss of \$2 million for the first quarter of 2013. The favorable change was primarily due to the U.S. dollar remaining constant against both the British pound and the euro during the first quarter of 2014, compared with the U.S. dollar strengthening against both the British pound and the euro during the first quarter of 2013.

See Note 20—Income Taxes, in the Notes to Consolidated Financial Statements, for information regarding our provision for income taxes and effective tax rates.

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Income from discontinued operations increased \$691 million in the first quarter of 2014, due to the completion of the PSPI share exchange on February 25, 2014. See Note 4—Assets Held for Sale or Sold, in the Notes to Consolidated Financial Statements, for additional information on this transaction.

## Segment Results

## Midstream

|                                                                                                                                                                                                                        | Three Months Ended<br>March 31 |       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------|
|                                                                                                                                                                                                                        | 2014                           | 2013  |
|                                                                                                                                                                                                                        | Millions of Dollars            |       |
| Net Income Attributable to Phillips 66                                                                                                                                                                                 |                                |       |
| Transportation                                                                                                                                                                                                         | \$62                           | 45    |
| DCP Midstream                                                                                                                                                                                                          | 83                             | 56    |
| NGL                                                                                                                                                                                                                    | 43                             | 10    |
| Total Midstream                                                                                                                                                                                                        | \$188                          | 111   |
|                                                                                                                                                                                                                        | Dollars Per Unit               |       |
| Weighted Average NGL Price*                                                                                                                                                                                            |                                |       |
| DCP Midstream (per barrel)                                                                                                                                                                                             | \$44.52                        | 37.45 |
| DCP Midstream (per gallon)                                                                                                                                                                                             | 1.06                           | 0.89  |
| * Based on index prices from the Mont Belvieu and Conway market hubs that are weighted by NGL component and location mix. 2013 weighted average NGL prices have been recast to reflect the impact of ethane rejection. |                                |       |
|                                                                                                                                                                                                                        | Thousands of Barrels Daily     |       |
| Transportation Volumes                                                                                                                                                                                                 |                                |       |
| Pipelines*                                                                                                                                                                                                             | 3,101                          | 3,032 |
| Terminals                                                                                                                                                                                                              | 1,477                          | 1,041 |
| Operating Statistics                                                                                                                                                                                                   |                                |       |
| NGL extracted**                                                                                                                                                                                                        | 223                            | 198   |
| NGL fractionated***                                                                                                                                                                                                    | 112                            | 117   |
| * Pipelines represent the sum of volumes transported through each separately tariffed pipeline segment, including our share of equity volumes from Yellowstone Pipe Line Company and Lake Charles Pipe Line Company.   |                                |       |
| ** Includes our share of equity affiliates.                                                                                                                                                                            |                                |       |
| *** Excludes DCP Midstream.                                                                                                                                                                                            |                                |       |

The Midstream segment purchases raw natural gas from producers and gathers natural gas through an extensive network of pipeline gathering systems. The natural gas is then processed to extract NGL from the raw gas stream. The remaining “residue” gas is marketed to electric utilities, industrial users and gas marketing companies. Most of the NGLs are fractionated—separated into individual components such as ethane, propane and butane—and marketed as chemical feedstock, fuel or blendstock. In addition, the Midstream segment includes U.S. transportation and terminaling services associated with the movement of crude oil, refined and specialty products, natural gas and NGL, as well as NGL fractionation, trading and marketing businesses in the United States. The Midstream segment includes our 50 percent equity investment in DCP Midstream and our investment in Phillips 66 Partners LP.

Earnings from the Midstream segment increased \$77 million, or 69 percent, in the first quarter of 2014. The improvements were driven by higher earnings from each of our business lines.

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Transportation earnings increased \$17 million in the first quarter of 2014. This increase primarily resulted from increased throughput fees, as well as higher earnings associated with railcar activity.

The \$27 million increase in earnings of DCP Midstream in the first quarter of 2014 primarily resulted from higher NGL and natural gas prices. See the “Business Environment and Executive Overview” section for information on market factors impacting this quarter's results.

DCP Midstream Partners, LP (DCP Partners), is a publicly-traded master limited partnership and a subsidiary of DCP Midstream. DCP Partners issues, from time to time, limited partner units to the public. These issuances benefited our equity in earnings from DCP Midstream, on an after-tax basis, by approximately \$30 million in the three-month period ended March 31, 2014, compared with approximately \$27 million in the corresponding period of 2013.

Earnings of our NGL business increased \$33 million for the three-month period ended March 31, 2014. The increase was primarily due to improved margins driven by strong propane prices and inventory impacts.

## Chemicals

|                                                                                                                                          | Three Months Ended<br>March 31 |       |
|------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------|
|                                                                                                                                          | 2014                           | 2013  |
|                                                                                                                                          | Millions of Dollars            |       |
| Net Income Attributable to Phillips 66                                                                                                   | \$316                          | 282   |
|                                                                                                                                          | Millions of Pounds             |       |
| CPChem Externally Marketed Sales Volumes*                                                                                                |                                |       |
| Olefins and Polyolefins                                                                                                                  | 4,302                          | 4,036 |
| Specialties, Aromatics and Styrenics                                                                                                     | 1,569                          | 1,496 |
|                                                                                                                                          | 5,871                          | 5,532 |
| * Includes 100 percent of CPChem's outside sales of produced petrochemical products, as well as commission sales from equity affiliates. |                                |       |
| Olefins and Polyolefins Capacity Utilization (percent)                                                                                   | 93                             | %91   |
|                                                                                                                                          |                                | %     |

The Chemicals segment consists of our 50 percent interest in CPChem, which we account for under the equity method. CPChem uses NGL and other feedstocks to produce petrochemicals. These products are then marketed and sold or used as feedstocks to produce plastics and other chemicals.

Earnings from the Chemicals segment increased \$34 million, or 12 percent, in the first quarter of 2014. The increase in earnings was primarily driven by improved polyethylene realized margins, higher equity earnings from CPChem's equity affiliates and lower turnaround activity costs. These increases were partially offset by an increase in utility costs due to higher natural gas prices. See the “Business Environment and Executive Overview” section for information on market factors impacting this quarter's results.

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## Refining

|                                               | Three Months Ended<br>March 31 |      |
|-----------------------------------------------|--------------------------------|------|
|                                               | 2014                           | 2013 |
|                                               | Millions of Dollars            |      |
| Net Income (Loss) Attributable to Phillips 66 |                                |      |
| Atlantic Basin/Europe                         | \$ 16                          | 95   |
| Gulf Coast                                    | 77                             | 35   |
| Central Corridor                              | 222                            | 588  |
| Western/Pacific                               | (47)                           | ) 63 |
| Other Refining                                | 38                             | 123  |
| Worldwide                                     | \$306                          | 904  |

|                       | Dollars Per Barrel |       |
|-----------------------|--------------------|-------|
| Refining Margins*     |                    |       |
| Atlantic Basin/Europe | \$ 7.46            | 8.61  |
| Gulf Coast            | 8.64               | 8.08  |
| Central Corridor      | 15.21              | 27.29 |
| Western/Pacific       | 7.02               | 9.64  |
| Worldwide             | 9.88               | 13.78 |

\* Based on total processed inputs and includes proportional share of refining margins contributed by certain equity affiliates.

|                                | Thousands of Barrels Daily |       |
|--------------------------------|----------------------------|-------|
| Operating Statistics           |                            |       |
| Refining operations*           |                            |       |
| Atlantic Basin/Europe          |                            |       |
| Crude oil capacity             | 588                        | 588   |
| Crude oil processed            | 551                        | 571   |
| Capacity utilization (percent) | 94                         | 97    |
| Refinery production            | 588                        | 618   |
| Gulf Coast                     |                            |       |
| Crude oil capacity             | 733                        | 733   |
| Crude oil processed            | 613                        | 584   |
| Capacity utilization (percent) | 84                         | 80    |
| Refinery production            | 717                        | 646   |
| Central Corridor               |                            |       |
| Crude oil capacity             | 485                        | 475   |
| Crude oil processed            | 466                        | 457   |
| Capacity utilization (percent) | 96                         | 96    |
| Refinery production            | 483                        | 475   |
| Western/Pacific                |                            |       |
| Crude oil capacity             | 440                        | 440   |
| Crude oil processed            | 395                        | 401   |
| Capacity utilization (percent) | 90                         | 91    |
| Refinery production            | 429                        | 445   |
| Worldwide                      |                            |       |
| Crude oil capacity             | 2,246                      | 2,236 |

|                                |       |       |
|--------------------------------|-------|-------|
| Crude oil processed            | 2,025 | 2,013 |
| Capacity utilization (percent) | 90    | 90    |
| Refinery production            | 2,217 | 2,184 |

\* Includes our share of equity affiliates.

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The Refining segment buys, sells and refines crude oil and other feedstocks into petroleum products (such as gasoline, distillates and aviation fuels) at 15 refineries, mainly in the United States, Europe and Asia.

Earnings for the Refining segment decreased \$598 million, or 66 percent, in the first quarter of 2014. The decrease was primarily due to lower realized refining margins resulting partially from decreased market crack spreads and impacts related to narrowing crude differentials. See the “Business Environment and Executive Overview” section for information on industry crack spreads and other market factors impacting this quarter’s results. Also contributing to the lower results were increased maintenance and turnaround costs in the first quarter of 2014, as well as higher utility costs due to increased natural gas prices.

Our worldwide refining crude oil capacity utilization rate was 90 percent in the first quarter of 2014 and 2013.

## Marketing and Specialties

|                                            | Three Months Ended<br>March 31 |       |
|--------------------------------------------|--------------------------------|-------|
|                                            | 2014                           | 2013  |
|                                            | Millions of Dollars            |       |
| Net Income Attributable to Phillips 66     |                                |       |
| Marketing and Other                        | \$93                           | 177   |
| Specialties                                | 44                             | 13    |
| Total Marketing and Specialties            | \$137                          | 190   |
|                                            | Dollars Per Barrel             |       |
| Realized Marketing Fuel Margin*            |                                |       |
| U.S.                                       | \$1.19                         | 1.02  |
| International                              | 3.72                           | 3.16  |
| * On third-party petroleum products sales. |                                |       |
|                                            | Dollars Per Gallon             |       |
| U.S. Average Wholesale Prices*             |                                |       |
| Gasoline                                   | \$2.79                         | 2.93  |
| Distillates                                | 3.10                           | 3.14  |
| * Excludes excise taxes.                   |                                |       |
|                                            | Thousands of Barrels Daily     |       |
| Marketing Petroleum Products Sales Volumes |                                |       |
| Gasoline                                   | 1,119                          | 1,105 |
| Distillates                                | 944                            | 956   |
| Other products                             | 16                             | 16    |
| Total                                      | 2,079                          | 2,077 |

The M&S segment purchases for resale and markets refined petroleum products (such as gasoline, distillates and aviation fuels), mainly in the United States and Europe. In addition, this segment includes the manufacturing and marketing of specialty products (such as base oils and lubricants), as well as power generation operations.

The M&S segment earnings were \$137 million in the first quarter of 2014, a decrease of \$53 million, or 28 percent. Earnings in the first quarter of 2014 were unfavorably impacted by costs associated with the acquisition of an additional interest in an entity that operates a power and steam generation plant. Earnings in the first quarter of 2013 benefited from a full quarter of earnings from our U.K. power generation business, which was sold in July 2013, and the biodiesel tax

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credit program that was discontinued in 2014. See the “Business Environment and Executive Overview” section for information on marketing fuel margins and other market factors impacting this quarter's results.

## Corporate and Other

|                                               | Millions of Dollars<br>Three Months Ended<br>March 31 |      |   |
|-----------------------------------------------|-------------------------------------------------------|------|---|
|                                               | 2014                                                  | 2013 |   |
| Net Income (Loss) Attributable to Phillips 66 |                                                       |      |   |
| Net interest                                  | \$(41                                                 | )(43 | ) |
| Corporate general and administrative expenses | (40                                                   | )(34 | ) |
| Technology                                    | (13                                                   | )(12 | ) |
| Other                                         | 13                                                    | (6   | ) |
| Total Corporate and Other                     | \$(81                                                 | )(95 | ) |

Net interest consists of interest and financing expense, net of interest income and capitalized interest. Corporate general and administrative expenses increased \$6 million in the three-month period ended March 31, 2014. Partially contributing to this increase was greater charitable contributions.

The category “Other” includes certain income tax expenses, environmental costs associated with sites no longer in operation, foreign currency transaction gains and losses and other costs not directly associated with an operating segment. The decrease in costs was primarily due to expenditures in the first quarter of 2013, related to an asset impairment and higher environmental costs, as well as increased foreign tax credit utilization benefit in the first quarter of 2014.

## Discontinued Operations

|                                        | Millions of Dollars<br>Three Months Ended<br>March 31 |      |
|----------------------------------------|-------------------------------------------------------|------|
|                                        | 2014                                                  | 2013 |
| Net Income Attributable to Phillips 66 |                                                       |      |
| Discontinued operations                | \$706                                                 | 15   |

In December 2013, we entered into an agreement to exchange the stock of PSPI, a flow improver business, which was included in our M&S segment, for shares of Phillips 66 common stock owned by the other party to the transaction. On February 25, 2014, we completed the PSPI share exchange, resulting in the receipt of approximately 17.4 million shares of Phillips 66 common stock, which are held as treasury shares, and the recognition of a before-tax noncash gain of \$696 million. See Note 4—Assets Held for Sale or Sold, in the Notes to Consolidated Financial Statements, for additional information on this transaction.



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## CAPITAL RESOURCES AND LIQUIDITY

## Financial Indicators

|                                                 | Millions of Dollars<br>Except as Indicated |                     |
|-------------------------------------------------|--------------------------------------------|---------------------|
|                                                 | March 31<br>2014                           | December 31<br>2013 |
| Short-term debt                                 | \$40                                       | 24                  |
| Total debt                                      | 6,217                                      | 6,155               |
| Total equity                                    | 21,829                                     | 22,392              |
| Percent of total debt to capital*               | 22                                         | % 22                |
| Percent of floating-rate debt to total debt     | 1                                          | % 1                 |
| * Capital includes total debt and total equity. |                                            |                     |

To meet our short- and long-term liquidity requirements, we look to a variety of funding sources, but rely primarily on cash generated from operating activities. During the first three months of 2014, we generated \$1,398 million in cash from operations and received \$507 million from asset dispositions. This available cash was primarily used for capital expenditures and investments (\$572 million), repurchases of our common stock (\$640 million), the PSPI share exchange (\$450 million) and dividend payments on our common stock (\$229 million). During the first three months of 2014, cash and cash equivalents decreased by \$74 million to \$5,326 million.

In addition to cash flows from operating activities, we rely on our credit facility programs, asset sales and our ability to issue securities using our shelf registration statement to support our short- and long-term liquidity requirements. We believe current cash and cash equivalents and cash generated by operations, together with access to external sources of funds as described below in the “Significant Sources of Capital” section, will be sufficient to meet our funding requirements in the near and long term, including our capital spending, dividend payments, defined benefit plan contributions, repayment of debt and share repurchases.

## Significant Sources of Capital

## Operating Activities

During the first three months of 2014, cash provided by operating activities was \$1,398 million, compared with \$2,213 million for the first three months of 2013. The decrease in the 2014 period reflected lower realized refining margins and reduced distributions from CPChem, partially offset by increased distributions from WRB. Additionally, reduced positive working capital impacts were driven by a smaller increase in payables, partially offset by decreased receivables.

Our short- and long-term operating cash flows are highly dependent upon refining and marketing margins, NGL prices, and chemicals margins. Prices and margins in our industry are typically volatile, and are driven by market conditions over which we have little or no control. Absent other mitigating factors, as these prices and margins fluctuate, we would expect a corresponding change in our operating cash flows.

The level and quality of output from our refineries impacts our cash flows. The output at our refineries is impacted by such factors as operating efficiency, maintenance turnarounds, market conditions, feedstock availability and weather conditions. We actively manage the operations of our refineries and, typically, any variability in their operations has not been as significant to cash flows as that caused by margins and prices.

Our operating cash flows are also impacted by dividend decisions made by our equity affiliates, including DCP Midstream, CPChem and WRB. During the first three months of 2014, cash from operations included dividends of \$1,410 million from our equity affiliates, compared with \$1,116 million during the same period of 2013. We cannot control the amount of future dividends from equity affiliates; therefore, future dividend payments by these companies are not assured.

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### WRB

WRB is a 50-percent-owned business venture with Cenovus Energy Inc. (Cenovus). Cenovus was obligated to contribute \$7.5 billion, plus accrued interest, to WRB over a 10-year period that began in 2007. In the first quarter of 2014, Cenovus prepaid its remaining balance under this obligation. As a result, WRB declared a special dividend, which was distributed to the co-venturers in March 2014. Of the \$1,232 million that we received, \$760 million was considered a return on our investment in WRB (an operating cash inflow), and \$472 million was considered a return of our investment in WRB (an investing cash inflow). The return of investment portion of the dividend was included in the “Proceeds from assets dispositions” line in our consolidated statement of cash flows.

### Contribution to Phillips 66 Partners LP

Effective March 1, 2014, we contributed to Phillips 66 Partners certain transportation, terminaling and storage assets for total consideration of \$700 million. These assets consisted of the Gold Line products system and the Medford spheres, two newly constructed refinery-grade propylene storage spheres. Phillips 66 Partners financed the acquisition with cash on hand of \$400 million, the issuance to us of 3,530,595 and 72,053 additional common and general partner units, respectively, valued at \$140 million, and a five-year, \$160 million note payable to a subsidiary of Phillips 66. See Note 21—Phillips 66 Partners LP, in the Notes to Consolidated Financial Statements, for additional information.

### Credit Facilities

As of March 31, 2014, no amount had been drawn under our \$4.5 billion credit facility; however, \$51 million in letters of credit had been issued that were supported by this facility. As of March 31, 2014, no amount had been drawn under Phillips 66 Partners' \$250 million revolving credit facility.

### Trade Receivables Securitization Facility

As of March 31, 2014, no amount had been drawn under our \$696 million trade receivables securitization facility; however, \$26 million in letters of credit had been issued that were collateralized by trade receivables held by a subsidiary under this facility.

### Shelf Registration

We have a universal shelf registration statement on file with the U.S. Securities and Exchange Commission (SEC) under which we, as a well-known seasoned issuer, have the ability to issue and sell an indeterminate amount of various types of debt and equity securities.

### Off-Balance Sheet Arrangements

In April 2012, in connection with our separation from ConocoPhillips (the Separation), we entered into an agreement to guarantee 100 percent of certain outstanding debt obligations of Merely Sweeny, L.P. (MSLP). At March 31, 2014, the aggregate principal amount of MSLP debt guaranteed by us was \$214 million.

For additional information about guarantees, see Note 11—Guarantees, in the Notes to Consolidated Financial Statements.

### Capital Requirements

For information about our capital expenditures and investments, see the “Capital Spending” section.

Our debt balance at both March 31, 2014, and December 31, 2013, was \$6.2 billion. Our debt-to-capital ratio was 22 percent at both March 31, 2014, and December 31, 2013, within our target range of 20-to-30 percent.

On February 7, 2014, our Board of Directors declared a quarterly cash dividend of \$0.39 per common share. The dividend was paid on March 3, 2014, to holders of record at the close of business on February 18, 2014.

During 2012 and 2013, our Board of Directors authorized repurchases totaling up to \$5 billion of our outstanding common stock. The share repurchases are expected to be funded primarily through available cash. During the first quarter of 2014, we repurchased 8,410,109 shares at a cost of \$640 million. Since the inception of our share repurchases in 2012, through March 31, 2014, we have repurchased a total of 52,516,489 shares at a cost of \$3,242 million. Shares of stock repurchased are held as treasury shares.

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In December 2013, we announced that we had entered into an agreement to exchange the stock of PSPI for shares of our common stock held by the other party to the transaction. On February 25, 2014, we completed the PSPI share exchange, resulting in the receipt of approximately 17.4 million shares of Phillips 66 common stock, which are held as treasury shares, and the recognition of a before-tax, noncash gain of \$696 million.

## Capital Spending

|                                               | Millions of Dollars<br>Three Months Ended<br>March 31 |      |
|-----------------------------------------------|-------------------------------------------------------|------|
|                                               | 2014                                                  | 2013 |
| Capital Expenditures and Investments          |                                                       |      |
| Midstream                                     | \$288                                                 | 115  |
| Chemicals                                     | —                                                     | —    |
| Refining                                      | 186                                                   | 131  |
| Marketing and Specialties                     | 84                                                    | 97   |
| Corporate and Other                           | 14                                                    | 39   |
| Total consolidated from continuing operations | \$572                                                 | 382  |
| Discontinued operations                       | \$—                                                   | 5    |
| Selected Equity Affiliates*                   |                                                       |      |
| DCP Midstream                                 | \$178                                                 | 274  |
| CPChem**                                      | 155                                                   | 106  |
| WRB                                           | 23                                                    | 29   |
|                                               | \$356                                                 | 409  |

\* Our share of capital spending, which is self-funded by the equity affiliate.

\*\* 2013 has been recast to reflect a change in CPChem's basis of presentation.

## Midstream

During the first three months of 2014, DCP Midstream had a self-funded capital program, and thus required no new capital infusions from us or our co-venturer. During this period, on a 100 percent basis, DCP Midstream's capital expenditures and investments were approximately \$355 million.

During the first three months of 2014, other capital spending in our Midstream segment not related to DCP Midstream included construction activities related to our Sweeny Fractionator I project, the purchase of an additional 5.7 percent interest in the refined products Explorer Pipeline for \$61 million, thereby increasing our ownership to 19.5 percent, and spending associated with return, reliability and maintenance projects in our Transportation business. In addition to our Sweeny Fractionator I project, our major construction activities in progress include the installation of rail racks to accept advantaged crude deliveries at the Bayway and Ferndale refineries.

## Chemicals

During the first three months of 2014, CPChem had a self-funded capital program, and thus required no new capital infusions from us or our co-venturer. During this period, on a 100 percent basis, CPChem's capital expenditures and investments were \$310 million, primarily for their U.S. Gulf Coast Petrochemicals Project. We are currently forecasting CPChem to remain self-funding through 2014.

## Refining

Capital spending for the Refining segment during the first three months of 2014 was primarily for air emission reduction projects to meet new environmental standards, refinery upgrade projects to increase accessibility of advantaged crudes and improve product yields, improvements to the operating integrity of key processing units and safety-related projects.

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Major construction activities in progress include:

- ✦ Installation of facilities to reduce nitrous oxide emissions from the fluid catalytic cracker at the Alliance Refinery.
- ✦ Installation of a tail gas treating unit at the Humber Refinery to reduce emissions from the sulfur recovery units.

Generally, our equity affiliates in the Refining segment are intended to have self-funding capital programs.

### Marketing and Specialties

Capital spending for the M&S segment during the first three months of 2014 was primarily for reliability and maintenance projects, and projects targeted at growing our international Marketing and Specialties businesses. In March 2014, we paid approximately \$70 million, net of acquired cash, to acquire the remaining interest that we did not already own in an entity that operates a power and steam generation plant.

### Corporate and Other

Capital spending for Corporate and Other during the first three months of 2014 was primarily for projects related to information technology and facilities.

### Contingencies

A number of lawsuits involving a variety of claims that arose in the ordinary course of business have been filed against us or are subject to indemnifications provided by us. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

### Legal and Tax Matters

Our legal and tax matters are handled by our legal and tax organizations. These organizations apply their knowledge, experience and professional judgment to the specific characteristics of our cases and uncertain tax positions. We employ a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases and enables the tracking of those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required. In the case of income-tax-related contingencies, we monitor

tax legislation and court decisions, the status of tax audits and the statute of limitations within which a taxing authority can assert a liability.

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### Environmental

We are subject to the same numerous international, federal, state and local environmental laws and regulations as other companies in our industry. For a discussion of the most significant of these environmental laws and regulations, including those with associated remediation obligations, see the “Environmental” section in Management’s Discussion and Analysis of Financial Condition and Results of Operations on pages 50, 51 and 52 of our 2013 Annual Report on Form 10-K.

From time to time, we receive requests for information or notices of potential liability from the U.S. Environmental Protection Agency (EPA) and state environmental agencies alleging that we are a potentially responsible party under the Federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or an equivalent state statute. On occasion, we also have been made a party to cost recovery litigation by those agencies or by private parties. These requests, notices and lawsuits assert potential liability for remediation costs at various sites that typically are not owned by us, but allegedly contain wastes attributable to our past operations. As of December 31, 2013, we reported that we had been notified of potential liability under CERCLA and comparable state laws at 35 sites around the United States. During the first three months of 2014, there were no new sites for which we received notification of potential liability nor was there resolution of any previously identified sites, leaving 35 unresolved sites with potential liability at March 31, 2014.

At March 31, 2014, our consolidated balance sheet included a total environmental accrual of \$488 million, compared with \$492 million at December 31, 2013. We expect to incur a substantial amount of these expenditures within the next 30 years.

Notwithstanding any of the foregoing, and as with other companies engaged in similar businesses, environmental costs and liabilities are inherent concerns in our operations and products, and there can be no assurance that material costs and liabilities will not be incurred. However, we currently do not expect any material adverse effect on our results of operations or financial position as a result of compliance with current environmental laws and regulations.

### Climate Change

There has been a broad range of proposed or promulgated state, national and international laws focusing on greenhouse gas (GHG) reduction. These proposed or promulgated laws apply or could apply in states and/or countries where we have interests or may have interests in the future. Laws in this field continue to evolve, and while it is not possible to accurately estimate either a timetable for implementation or our future compliance costs relating to implementation, such laws, if enacted, could have a material impact on our results of operations and financial condition. We previously disclosed that the EPA’s announcement on March 29, 2010 (published as “Interpretation of Regulations that Determine Pollutants Covered by Clean Air Act Permitting Programs,” 75 Fed. Reg. 17004 (April 2, 2010)), and the EPA’s and U.S. Department of Transportation’s joint promulgation of a Final Rule on April 1, 2010, that triggers regulation of GHGs under the Clean Air Act, may lead to more climate-based claims for damages, and may result in longer agency review time for development projects to determine the extent of potential climate change. Challenges to both the announcement and rulemaking were denied by the Court of Appeals for the D.C. Circuit (see *Coalition for Responsible Regulation v. EPA*, 684 F. 3d 102 (D.C. Cir. 2012)), but those government actions are subject to additional legal actions. We continue to monitor other legislative and regulatory actions and legal proceedings globally for potential impacts on our operations.

For examples of legislation or precursors for possible regulation that do or could affect our operations, see the “Climate Change” section in Management’s Discussion and Analysis of Financial Condition and Results of Operations on pages 53 and 54 of our 2013 Annual Report on Form 10-K.

### NEW ACCOUNTING STANDARDS

In April 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-08, "Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." This ASU amends the definition of discontinued operations so that only disposals of components of an entity representing major strategic shifts that have a major effect on an entity's operations and financial results will qualify for discontinued operations reporting. The ASU also requires additional disclosures about discontinued operations and individually material disposals that do not meet the definition of a discontinued operation. ASU 2014-08 is effective January 1, 2015, and earlier application is permitted,

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but only for disposals not previously reported in the financial statements. We are currently evaluating the provisions of ASU 2014-08 and assessing the impact, if any, it may have on our financial position and results of operations. Our initial assessment is that this ASU will result in fewer dispositions qualifying for discontinued operations reporting.

## CAUTIONARY STATEMENT FOR THE PURPOSES OF THE “SAFE HARBOR” PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify our forward-looking statements by the words “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “show,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions.

We based the forward-looking statements on our current expectations, estimates and projections about us and the industries in which we operate in general. We caution you these statements are not guarantees of future performance as they involve assumptions that, while made in good faith, may prove to be incorrect, and involve risks and uncertainties we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including the following:

- Fluctuations in NGL, crude oil and natural gas prices and petrochemical and refining margins.
- Failure of new products and services to achieve market acceptance.
- Unexpected changes in costs or technical requirements for constructing, modifying or operating our facilities or transporting our products.
- Unexpected technological or commercial difficulties in manufacturing, refining or transporting our products, including chemicals products.
- Lack of, or disruptions in, adequate and reliable transportation for our NGL, crude oil, natural gas and refined products.
- The level and success of natural gas drilling around DCP Midstream’s assets, the level and quality of gas production volumes around its assets and its ability to connect supplies to its gathering and processing systems in light of competition.
- Inability to timely obtain or maintain permits, including those necessary for capital projects; comply with government regulations; or make capital expenditures required to maintain compliance.
- Failure to complete definitive agreements and feasibility studies for, and to timely complete construction of, announced and future capital projects.
- Potential disruption or interruption of our operations due to accidents, weather events, civil unrest, political events, terrorism or cyber attacks.
- International monetary conditions and exchange controls.
- Substantial investment or reduced demand for products as a result of existing or future environmental rules and regulations.
- Liability resulting from litigation or for remedial actions, including removal and reclamation obligations under environmental regulations.
- General domestic and international economic and political developments including: armed hostilities; expropriation of assets; changes in governmental policies relating to NGL, crude oil, natural gas or refined product pricing, regulation or taxation; and other political, economic or diplomatic developments.
- Changes in tax, environmental and other laws and regulations (including alternative energy mandates) applicable to our business.
-

Limited access to capital or significantly higher cost of capital related to changes to our credit profile or illiquidity or uncertainty in the domestic or international financial markets.

• The operation, financing and distribution decisions of our joint ventures.

• Domestic and foreign supplies of crude oil and other feedstocks.

• Domestic and foreign supplies of petrochemicals and refined products, such as gasoline, diesel, jet fuel and home heating oil.

• Governmental policies relating to exports of crude oil and natural gas.

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- Overcapacity or under capacity in the midstream, chemicals and refining industries.
- Fluctuations in consumer demand for refined products.
- The factors generally described in Item 1A.—Risk Factors in our 2013 Annual Report on Form 10-K.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information about market risks for the three months ended March 31, 2014, does not differ materially from that discussed under Item 7A in our 2013 Annual Report on Form 10-K.

### Item 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in reports we file or submit under the Securities Exchange Act of 1934, as amended (the Act), is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure. As of March 31, 2014, with the participation of management, our Chairman and Chief Executive Officer and our Executive Vice President, Finance and Chief Financial Officer carried out an evaluation, pursuant to Rule 13a-15(b) of the Act, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Act). Based upon that evaluation, our Chairman and Chief Executive Officer and our Executive Vice President, Finance and Chief Financial Officer concluded that our disclosure controls and procedures were operating effectively as of March 31, 2014.

There have been no changes in our internal control over financial reporting, as defined in Rule 13a-15(f) of the Act, in the quarterly period ended March 31, 2014, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. LEGAL PROCEEDINGS

The following is a description of reportable legal proceedings, including those involving governmental authorities under federal, state and local laws regulating the discharge of materials into the environment, for this reporting period. The information below includes material developments with respect to matters previously reported in our 2013 Annual Report on Form 10-K. There were no new matters that arose during the first quarter of 2014. While it is not possible to accurately predict the final outcome of these pending proceedings, if any one or more of such proceedings were decided adversely to Phillips 66, we expect there would be no material effect on our consolidated financial position. Nevertheless, such proceedings are reported pursuant to the SEC regulations.

Our U.S. refineries are implementing two separate consent decrees, regarding alleged violations of the Federal Clean Air Act, with the EPA, six states and one local air pollution agency. Some of the requirements and limitations contained in the decrees provide for stipulated penalties for violations. Stipulated penalties under the decrees are not automatic, but must be requested by one of the agency signatories. As part of periodic reports under the decrees or other reports required by permits or regulations, we occasionally report matters that could be subject to a request for stipulated penalties. If a specific request for stipulated penalties meeting the reporting threshold set forth in SEC rules is made pursuant to these decrees based on a given reported exceedance, we will separately report that matter and the amount of the proposed penalty.

**Matters Previously Reported**

Phillips 66 has resolved EPA claims regarding: 1) EPA's allegation that Phillips 66 improperly generated certain sulfur credits at one or more of its terminals; and 2) certain items self-reported by Phillips 66 in various annual fuel attestation reports, with a settlement payment of \$500,000 and our agreement to retire a portion of the disputed sulfur credits.

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In March 2012, the Bay Area Air Quality Management District (BAAQMD) in California issued a demand to settle five Notices of Violations (NOVs) issued between 2008 and 2010. The NOVs alleged non-compliance with BAAQMD rules and/or facility permit conditions at the Rodeo Refinery. We have resolved this matter with a settlement payment of \$88,900.

In September 2012, BAAQMD issued a demand to settle 14 NOVs issued in 2009 and 2010 with respect to alleged violations of regulatory and/or permit requirements at the Rodeo Refinery. We have resolved this matter with a settlement payment of \$142,000.

In January 2013, the South Coast Air Quality Management District (SCAQMD) indicated that it was proceeding with enforcement regarding four NOVs issued to the company that alleged violations of air pollution regulations and/or facility permit conditions relating to operations at the Los Angeles Refinery. We have resolved this matter, along with six additional NOVs, with a settlement payment of \$192,000.

## Item 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in Item 1A of our 2013 Annual Report on Form 10-K.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

### Issuer Purchases of Equity Securities

| Period              | Total Number of<br>Shares Purchased* | Average Price<br>Paid per Share | Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced Plans<br>or Programs** | Millions of Dollars<br>Approximate Dollar<br>Value of Shares<br>that May Yet Be<br>Purchased Under the<br>Plans or Programs |
|---------------------|--------------------------------------|---------------------------------|------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| January 1-31, 2014  | 2,751,969                            | \$76.31                         | 2,751,969                                                                                      | \$2,188                                                                                                                     |
| February 1-28, 2014 | 2,739,072                            | 74.11                           | 2,739,072                                                                                      | 1,985                                                                                                                       |
| March 1-31, 2014    | 2,919,068                            | 77.76                           | 2,919,068                                                                                      | 1,758                                                                                                                       |
| Total               | 8,410,109                            | \$76.10                         | 8,410,109                                                                                      |                                                                                                                             |

\* Includes repurchase of shares of common stock from company employees in connection with the company's broad-based employee incentive plans, when applicable. In addition to the amounts set forth in the table above, we received 17,422,615 shares of common stock in the PSPI share exchange with a fair value of \$1,350 million at the time of exchange.

\*\* During 2013, our Board of Directors authorized additional share repurchases of \$1 billion and \$2 billion on July 30 and December 6, respectively. The share repurchases are expected to be funded primarily through available cash. The shares under both authorizations will be repurchased from time to time in the open market at the company's discretion, subject to market conditions and other factors, and in accordance with applicable regulatory requirements and the Tax Sharing Agreement entered into in connection with the Separation. We are not obligated to acquire any particular amount of common stock and may commence, suspend or discontinue purchases at any time or from time to time without prior notice. Shares of stock repurchased are held as treasury shares.



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Item 6. EXHIBITS

| Exhibit Number | Exhibit Description                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1           | First Amendment to Credit Agreement among Phillips 66, Phillips 66 Company, JPMorgan Chase Bank, N.A., and lenders named therein, dated as of June 10, 2013. (The company is refiling this exhibit, originally filed as Exhibit 10.1 to the Form 10-Q for the quarterly period ended June 30, 2013, to include cross references in the definition of a subsidiary inadvertently omitted from the original filing). |
| 12             | Computation of Ratio of Earnings to Fixed Charges.                                                                                                                                                                                                                                                                                                                                                                 |
| 31.1           | Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.                                                                                                                                                                                                                                                                                                     |
| 31.2           | Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.                                                                                                                                                                                                                                                                                                     |
| 32             | Certifications pursuant to 18 U.S.C. Section 1350.                                                                                                                                                                                                                                                                                                                                                                 |
| 101.INS        | XBRL Instance Document.                                                                                                                                                                                                                                                                                                                                                                                            |
| 101.SCH        | XBRL Schema Document.                                                                                                                                                                                                                                                                                                                                                                                              |
| 101.CAL        | XBRL Calculation Linkbase Document.                                                                                                                                                                                                                                                                                                                                                                                |
| 101.LAB        | XBRL Labels Linkbase Document.                                                                                                                                                                                                                                                                                                                                                                                     |
| 101.PRE        | XBRL Presentation Linkbase Document.                                                                                                                                                                                                                                                                                                                                                                               |
| 101.DEF        | XBRL Definition Linkbase Document.                                                                                                                                                                                                                                                                                                                                                                                 |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHILLIPS 66

/s/ C. Doug Johnson

C. Doug Johnson

Vice President and Controller

(Chief Accounting and Duly Authorized Officer)

May 1, 2014