

Cybergry Holdings, Inc.  
Form 10-Q  
August 19, 2015

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended: July 3, 2015**

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 000-52664**

**CYBERGRY HOLDINGS, INC.**

(Exact name of Registrant as specified in its charter)

**Nevada**  
(State or other jurisdiction of incorporation or  
organization)

**98-0534436**  
(IRS Employer Identification No.)

**10333 E. Dry Creek Rd., Suite 200, Englewood, CO**

(Address of principal executive offices) (Zip Code)

Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

Registrant's telephone number, including area code: (303) 586-3232

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "accelerated filer, large accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	..	Accelerated filer	..
Non-accelerated filer	..	Smaller reporting company	x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of August 13, 2015, the Registrant had 20,750,603 outstanding shares of its common stock, \$0.0001 par value.

**Cybergry Holdings, Inc.**

**INDEX**

	<b>Page No.</b>
<b>Part I. Financial Information</b>	
Item 1. Financial Statements	
Unaudited Consolidated Condensed Balance Sheets as of July 3, 2015 and December 31, 2014	3
Unaudited Consolidated Condensed Statements of Operations for the three and six months ended July 3, 2015 and June 30, 2014	4
Unaudited Consolidated Condensed Statement of Changes in Stockholders' Equity (Deficit) for the six months ended July 3, 2015	5
Unaudited Consolidated Condensed Statements of Cash Flows for the six months ended July 3, 2015 and June 30, 2014	6
Notes to Unaudited Consolidated Condensed Financial Statements	7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation	18
Item 3. Quantitative and Qualitative Disclosures About Market Risk	27
Item 4. Controls and Procedures	27
<b>Part II. Other Information</b>	
Item 1. Legal Proceedings	28
Item 1A. Risk Factors	28
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	28
Item 3. Defaults Upon Senior Securities	29
Item 4. Mine Safety Disclosures	29
Item 5. Other Information	29
Item 6. Exhibits	29
Signatures	30



## Cybergry Holdings, Inc.

## Unaudited Consolidated Condensed Balance Sheets

	July 3, 2015	December 31, 2014
<b><u>ASSETS</u></b>		
Current Assets		
Cash and cash equivalents	\$ 58,000	\$ 1,415,000
Contract receivables	4,795,000	2,328,000
Prepaid expenses and other current assets	310,000	314,000
Total current assets	5,163,000	4,057,000
Non-Current Assets		
Property and equipment, net	772,000	838,000
Other assets	60,000	60,000
Intangibles, net	1,580,000	1,959,000
Goodwill	4,075,000	4,075,000
Total non-current assets	6,487,000	6,932,000
Total assets	\$ 11,650,000	\$ 10,989,000
<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
Current Liabilities		
Accounts payable	\$ 1,170,000	\$ 449,000
Accrued liabilities	1,634,000	1,118,000
Related party payable	3,130,000	1,808,000
Line of credit	431,000	56,000
Current portion of other accrued liabilities	254,000	187,000
Current portion of long-term debt - other, net	488,000	57,000
Current portion of acquisition notes	4,873,000	3,800,000
Current portion of senior secured convertible notes, net	2,271,000	932,000
Derivative liability	10,401,000	53,834,000
Total current liabilities	24,652,000	62,241,000
Non-Current Liabilities		
Other accrued liabilities	50,000	387,000
Long term debt, less current portion - other	40,000	53,000
Senior secured convertible notes, net	-	1,285,000
Acquisition notes, less current portion	956,000	1,834,000
Derivative and put liabilities	16,056,000	390,184,000
Deferred rent	234,000	239,000
Total non-current liabilities	17,336,000	393,982,000
Total liabilities	41,988,000	456,223,000
Commitments and contingencies		
Stockholders' Equity (Deficit)		
Common stock, \$.0001 par value, 3,000,000,000 shares authorized; 20,750,603 issued and outstanding at July 3, 2015 and 20,520,229 issued; 20,470,229 outstanding at December 31, 2014	21,000	21,000
Series C preferred stock, \$.0001 par value, 250,000,000 shares authorized; 53,733,436 and 52,378,436 shares issued and outstanding	5,000	5,000

Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

Series B preferred stock, \$.0001 par value, 1,000 shares authorized, issued and outstanding	-	-
Paid in capital	1,633,000	-
Accumulated deficit	(31,976,000)	(445,242,000)
Total Cybergry stockholders' equity (deficit)	(30,317,000)	(445,216,000)
Non-controlling interest in joint venture	(21,000)	(18,000)
Total stockholders' equity (deficit)	(30,338,000)	(445,234,000)
Total liabilities and stockholders' equity (deficit)	\$ 11,650,000	\$ 10,989,000

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

## Cybergy Holdings, Inc.

## Unaudited Consolidated Condensed Statements of Operations

	Three months ended		Six months ended	
	July 3, 2015	June 30, 2014	July 3, 2015	June 30, 2014
Contract revenue	\$ 7,049,000	\$ 8,270,000	\$ 13,612,000	\$ 17,073,000
Cost of services	5,985,000	7,140,000	11,369,000	14,172,000
Gross profit	1,064,000	1,130,000	2,243,000	2,901,000
Operating expenses				
Selling, general and administrative	2,422,000	1,667,000	4,623,000	3,992,000
Depreciation and amortization	248,000	253,000	497,000	511,000
Total operating expenses	2,670,000	1,920,000	5,120,000	4,503,000
Operating (loss)	(1,606,000)	(790,000)	(2,877,000)	(1,602,000)
Other (income) expense				
Interest expense, net of interest income	619,000	131,000	1,079,000	308,000
Change in fair value of derivative and put liabilities	(311,121,000)	-	(417,561,000)	-
Other	54,000	144,000	342,000	203,000
Total other (income) expense	(310,448,000)	275,000	(416,140,000)	511,000
Income (loss) before income taxes	308,842,000	(1,065,000)	413,263,000	(2,113,000)
Income tax (benefit) expense	-	(356,000)	-	(892,000)
Consolidated net income (loss)	308,842,000	(709,000)	413,263,000	(1,221,000)
Net income (loss) attributable to non-controlling interest in joint venture	(1,000)	17,000	(3,000)	6,000
Net income (loss) attributable to Cybergy	\$ 308,843,000	\$ (726,000)	\$ 413,266,000	\$ (1,227,000)
Basic earnings (loss) per share of common stock	\$ 14.95	\$ -	\$ 20.08	\$ -
Weighted average number of basic common shares outstanding	20,658,149	-	20,580,104	-
Diluted earnings (loss) per share of common stock	\$ -	\$ -	\$ (0.01)	\$ -
Weighted average number of diluted common shares outstanding	649,220,738	-	649,041,758	-

The computation of earnings (loss) per share is based on the weighted average number of shares outstanding during each of the periods based upon the exchange ratio of shares issued in the merger. The shareholders of Partners received shares of Series C preferred stock in connection with the merger, therefore the exchange ratio to common stock was zero. Through the merger date in 2014, there were no outstanding common

shares.

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

4



## Cybergly Holdings, Inc.

**Unaudited Consolidated Condensed Statement Of Changes In Stockholders' Equity (Deficit)**  
Six months ended July 3, 2015

	Preferred stock		Common stock		Non-controlling interest in joint venture	Additional paid in capital	Accumulated deficit	Total
	Amount	Shares	Amount	Shares	Amount	Amount	Amount	
Balances at December 31, 2014	\$ 5,000	52,379,436	\$ 21,000	20,520,229	\$ (18,000)	\$ -	\$ (445,242,000)	\$ (445,234,000)
Share adjustment - rounding	-	-	-	29	-	-	-	-
Cancellation of non-vested common stock for services	-	-	-	(50,000)	-	-	-	-
Services in exchange for shares issued in 2014	-	-	-	-	-	50,000	-	50,000
Bifurcation of Bridge note and warrants	-	-	-	-	-	213,000	-	213,000
Exercise of warrants on a net exercise basis	-	-	-	280,345	-	-	-	-
Sale of preferred stock, net of issuance cost of \$47,000	-	1,215,000	-	-	-	1,168,000	-	1,168,000
Conversion of Promissory Note due Director	-	140,000	-	-	-	140,000	-	140,000
Share-based compensation	-	-	-	-	-	62,000	-	62,000
Non-controlling interest in joint venture	-	-	-	-	(3,000)	-	-	(3,000)
Net income	-	-	-	-	-	-	413,266,000	413,266,000
Balances at July 3, 2015	\$ 5,000	53,734,436	\$ 21,000	20,750,603	\$ (21,000)	\$ 1,633,000	\$ (31,976,000)	\$ (30,338,000)

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.



## Cybergry Holdings, Inc.

## Unaudited Consolidated Condensed Statements of Cash Flows for the six months ended July 3, 2015 and June 30, 2014

	Six months ended	
	July 3, 2015	June 30, 2014
Cash flows from operating activities:		
Net income (loss)	\$ 413,266,000	\$ (1,227,000)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation	118,000	130,000
Amortization of intangibles	379,000	381,000
Amortization of debt issuance costs	26,000	39,000
Amortization of debt discount	693,000	29,000
Change in fair value of derivative liabilities	(417,561,000)	-
Share-based compensation	62,000	9,000
Share-based services	50,000	-
Deferred rent	(4,000)	6,000
Deferred taxes	-	(895,000)
Earn out adjustment	195,000	203,000
Interest in JV	(3,000)	6,000
Changes in assets and liabilities, net of effect of acquisition:		
Contract receivables	(2,468,000)	341,000
Prepaid and other current assets	3,000	11,000
Accounts payable	720,000	(757,000)
Accrued liabilities	277,000	422,000
Related party payables	1,322,000	(9,000)
Net cash used in operating activities	(2,925,000)	(1,311,000)
Cash flows from investing activities:		
Purchases of property and equipment	(52,000)	(19,000)
Cash received in the acquisition of New West	-	897,000
Acquisition of New West	-	(500,000)
Net cash (used in) provided by investing activities	(52,000)	378,000
Cash flows from financing activities:		
Proceeds from long term debt	645,000	1,000,000
Payments on long term debt	(513,000)	(271,000)
Payments on other accrued liabilities	(30,000)	(100,000)
Line of credit, net	375,000	543,000
Debt issuance costs	(25,000)	(183,000)
Proceeds from the sale of preferred stock	1,215,000	-
Stock issuance costs	(47,000)	-
Net cash provided by financing activities	1,620,000	989,000
Net increase (decrease) in cash and cash equivalents	(1,357,000)	56,000
Cash and cash equivalents - beginning of period	1,415,000	-
Cash and cash equivalents - end of period	\$ 58,000	\$ 56,000
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid for interest	\$ 105,000	\$ 42,000

Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

Cash paid for income taxes	\$	-	\$	-
<b>Supplemental disclosure of non-cash activity:</b>				
Bifurcation of Bridge notes and warrants	\$	213,000	\$	-
Conversion of Promissory note to preferred stock	\$	140,000	\$	-
Issuance of debt in the acquisition of New West	\$	-	\$	5,530,000
Issuance of common stock in the acquisition of New West	\$	-	\$	703,000
Conversion of Promissory notes to common stock	\$	-	\$	357,000
Issuance of additional shares - EPA notes	\$	-	\$	77,000
<b>Supplemental cash flow information regarding the Company's acquisition of New West in 2014 is as follows:</b>				
Fair value of assets acquired			\$	10,754,000
Less liabilities assumed				(4,081,000)
Less cash acquired				(897,000)
Plus shares issued				703,000
Business acquisition, net of cash acquired			\$	6,479,000

The accompanying notes are an integral part of these unaudited consolidated condensed financial statements.

**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

**NOTE A – SUMMARY OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES**

*Reverse merger transaction*

On October 3, 2014, Cybergry Holdings, Inc. (“Cybergry”, “the Company”), formerly Mount Knowledge Holdings, Inc. (“MKHD”), entered into an Agreement and Plan of Merger (the “Merger Agreement”) with MK Merger Acquisition Sub, Inc., a wholly-owned subsidiary of MKHD (“Merger Sub”), Access Alternative Group S.A., and Cybergry Partners, Inc. (“Partners”), providing for the merger of Merger Sub with and into Partners (the “Merger”), with Partners surviving the Merger as a wholly-owned subsidiary of MKHD. Pursuant to the Merger Agreement, the shareholders of Partners and MKHD initially exchanged shares in the respective companies for 88% and 12% ownership, respectively, of the surviving company.

The Merger of Partners and MKHD, a nonoperating public shell corporation, resulted in the owners and management of Partners obtaining actual and effective voting and operating control of the combined company. The Merger was treated as a public shell reverse acquisition and therefore treated as a capital transaction in substance, rather than a business combination. The historical financial statements of MKHD before the Merger were replaced with the historical financial statements of Partners before the Merger. As a result of the Merger, Cybergry acquired the business of Partners, and has continued the existing business operations of Partners.

*Principles of Consolidation, Basis of Presentation, and Fiscal Periods*

The accompanying unaudited consolidated condensed financial statements of Cybergry Holdings, Inc. (“Cybergry”, “Company”, “we”, “us” or “our”) have been prepared by us pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). The information reflects all normal and recurring adjustments, which, in the opinion of management, are necessary for a fair presentation of the financial position of the Company and its results of operations for the interim periods set forth herein. The consolidated condensed balance sheet as of December 31, 2014 presented herein has been derived from the audited balance sheet included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2014.

Certain information and footnote disclosures, which are normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted pursuant to SEC rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. The accompanying unaudited consolidated condensed financial statements should be read in conjunction with the financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2014. The information reflects all normal and recurring adjustments, which, in the opinion of management, are necessary for a fair presentation of the financial position of the Company and its results of operations for the interim periods set forth herein.

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

The accompanying consolidated condensed financial statements include the accounts of Cybergry, its wholly-owned subsidiaries Partners, New West, Primetrix, Labs, and its 51% owned New West Energetics Joint Venture, LLC ("JV"). All intercompany accounts and transactions have been eliminated in consolidation.

In 2015, the Company changed from a calendar period end date to a "4/4/5 weekly" quarterly close cycle. The Company's fiscal periods ended on July 3, 2015 and June 30, 2014.

The results for the three and six months ended July 3, 2015 are not necessarily indicative of the results to be expected for the full year or any other period.

### ***Going Concern***

In 2014 and 2015, the Company had negative cash flow from operations due to declining gross margin, increased personnel costs as well as increased costs related to the acquisition and merger. The decline in gross margin was due primarily to the delay on the transition from our JV contract to the follow-on MOTS contract with the Department of Energy. We expect to incur additional operating losses for the year ending December 31, 2015.

These circumstances raise substantial doubt about our ability to continue as a going concern.

**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

The Company does not currently believe that its existing cash resources are sufficient to meet its anticipated needs for the year ending December 31, 2015. We need to obtain significant additional capital resources in order to develop products and fund operations and make scheduled debt payments.

The accompanying unaudited consolidated condensed financial statements have been prepared assuming that the Company will continue as a going concern, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. The Company has a history of recurring losses and had negative working capital at July 3, 2015.

There can be no assurance that the Company will be successful in reducing its negative operating cash flows, and that such cash flows will be sufficient to sustain the Company's operations through 2015. Nor can there be any assurance that the Company can raise additional capital. These factors raise substantial doubt about the Company's ability to continue as a going concern. The consolidated condensed financial statements were prepared assuming that the Company is a going concern. The consolidated condensed financial statements do not include any adjustments that might result from the outcome of this uncertainty. Management's plans in regard to these matters are focused on managing its cash flow, the proper timing of its capital expenditures, and raising additional capital or financing in the future.

In April and May 2015, the Company raised net proceeds of \$1,788,000 from the sale of Series C preferred stock and short term bridge loans as more fully discussed in the following notes. \$500,000 was used to repay a portion of the EPA note.

Management believes the Company will need additional capital in 2015 of approximately \$3.0 to \$3.5 million to further fund operations and market expansion of the SmartFile software. The Company intends to cover its future operating expenses through additional financing from existing and prospective investors, revenue from existing and new contracts, revenue from potential grants and collaborative marketing agreements, as well as revenue from the commercialization of products and services. However, we may not be successful in obtaining funding from new or existing collaborative agreements or the commercialization of our products and services. Further, actual revenue may be less than forecasted.

Additionally, we have engaged a financial advisor to raise capital through the sale of stock, issuance of convertible debt or asset based loans, which has a track record of successfully raising capital for hundreds of development stage to midcap scale companies.

*Use of Estimates*

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent

## Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates affecting the financial statements include accruals for contract reserves, recoverability of goodwill and intangible assets and earnout obligations related to the acquisition of New West, warrant, conversion, and put valuations and income taxes. The valuation of the warrant, conversion, and put derivative liabilities using a Lattice model is based upon interest rates, stock prices, maturity estimates, volatility and other factors. The Company believes these estimates and assumptions are reliable. However, these estimates and assumptions may change in the future based on actual experience as well as market conditions. It is at least reasonably possible that the estimates used will change in the near term.

### *Cash and Cash Equivalents*

The Company considers all highly liquid instruments purchased with an original maturity of three months or less to be cash and cash equivalents. The Company continually monitors its positions with, and the credit quality of, the financial institutions with which it invests.



**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

*Concentration of Credit Risk/Fair Value of Financial Instruments*

Financial instruments that potentially subject us to concentration of credit risk consist primarily of cash, cash equivalents and trade receivables. We believe that concentrations of credit risk with respect to trade receivables are limited as they are primarily from government agencies.

*Credit Risk*

The Company grants credit in the normal course of business to customers in the United States. The Company periodically performs credit analysis and monitors the financial condition of its customers to reduce credit risk.

Contracts with the federal government, either as a prime or subcontractor, accounted for approximately 97% and 93% of revenues for the six months ended July 3, 2015 and June 30, 2014, respectively and 99% and 93% of revenues for the three months ended July 3, 2015 and June 30, 2014, respectively. One customer accounted for 94% and 86% of total revenues for the six months ended July 3, 2015 and June 30, 2014 and 91% and 83% of revenues for the three months ended July 3, 2015 and June 30, 2014, respectively.

At July 3, 2015 and December 31, 2014, the same customer accounted for 89% and 74% of total contract receivables, respectively.

*Financial Instruments*

The Company uses fair value measurements in areas that include, but are not limited to: the allocation of purchase price consideration to tangible and identifiable intangible assets and valuation of derivative liabilities. The carrying values of cash and cash equivalents, contract receivables, accounts payable, and other current assets and liabilities approximate their fair values because of the short-term nature of these instruments. The carrying value of our bank debt approximates fair value due to the variable nature of the interest rates under our Credit Facility and current rates available to the Company for debt with similar terms and risk. Since the put option is embedded in an outstanding share, management chose the "fair value option" in which the entire instrument (the common stock and the put feature) is recorded at fair value.

The conversion features embedded in, and warrants attached to, the convertible debentures and the put liability are valued at estimated fair value utilizing a Lattice model. The Company, using available market information and appropriate valuation methodologies, has estimated the fair value of its financial instruments. However, considerable judgment is required in interpreting data to develop the estimates of fair value.

***Contract Receivables***

Contract receivables are stated net of an allowance for doubtful accounts of \$30,000 and \$-0- at July 3, 2015 and December 31, 2014, respectively. The Company extends unsecured credit to its customers in the ordinary course of business but mitigates the associated credit risk by evaluating customers' creditworthiness and actively pursuing past due accounts. Management of the Company reviews the collectability of customer receivables on an individual basis based on its historical collection experience with customers. Many of the Company's customers are governmental agencies and are, therefore, subject to the terms and conditions of the Prompt Payment Act, which, with certain exceptions, requires the U.S. government to pay the Company within 30 days from the date of submission of a properly prepared invoice.

Government contract receivables arise from long-term U.S. government prime contracts and subcontracts. Unbilled contract receivables represent services provided but not yet billed. The amount reflects the actual amount anticipated to be billed. The Company evaluates unbilled amounts for collectability based on estimates of work in progress that may not be billed based on knowledge of individual balances.

The Company does not accrue finance or interest charges on its receivables. Contract receivables determined to be uncollectible are expensed in the period such determination is made.

Included in Contract receivables are retainage amounts of \$67,000 and \$73,000 at July 3, 2015 and December 31, 2014, respectively.

**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

***Property and Equipment***

Property and equipment are stated net of accumulated depreciation and amortization of \$367,000 and \$249,000 at July 3, 2015 and December 31, 2014, respectively.

***Goodwill***

We review goodwill for impairment annually during the fourth quarter or whenever events or changes in circumstances indicate the carrying value of goodwill may not be recoverable.

***Intangibles***

Intangibles are stated net of accumulated amortization of \$1,169,000 and \$790,000 at July 3, 2015 and December 31, 2014, respectively.

***Derivative liabilities***

The Company does not use derivative instruments to hedge exposures to cash flow, market or foreign currency.

The Company reviews the terms of convertible debt and equity instruments it issues to determine whether there are derivative instruments, including an embedded conversion or put options that are required to be bifurcated and accounted for separately as a derivative financial instrument. In circumstances where a host instrument contains more than one embedded derivative instrument, including a conversion option, that is required to be bifurcated, the bifurcated derivative instruments are accounted for as a single, compound derivative instrument. Also, in connection with the sale of convertible debt and equity instruments, the Company may issue freestanding warrants or put options that may, depending on their terms, be accounted for as derivative instrument liabilities, rather than as equity.

Derivative instruments are initially recorded at fair value and are then revalued at each reporting date with changes in the fair value reported as nonoperating income or expense. When the convertible debt or equity instruments contain embedded derivative instruments that are to be

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

bifurcated and accounted for as liabilities, the total proceeds allocated to the convertible host instruments are first allocated to the fair value of all the bifurcated derivative instruments. The remaining proceeds, if any, are then allocated to the convertible instruments themselves, usually resulting in those instruments being recorded at a discount from their face value. The discount from the face value of the convertible debt, together with the stated interest on the instrument, is amortized over the life of the instrument through periodic charges to interest expense, using the effective interest method.

The Company has determined that certain of the features (specifically, the embedded conversion feature, the mandatory conversion feature, the antidilution provisions, and default interest) embedded in its Convertible debentures were not considered “clearly and closely related” to the economic characteristics of the Convertible debenture, nor did they meet the definition of being indexed to the Company’s own stock. The Company applies the applicable accounting provisions for the accounting of the valuation of these features and associated warrants. The liability is adjusted quarterly to the estimated fair value based upon then current market conditions. The Company records the change in the estimated fair value of the derivative liability in other income or expense.

The derivative liability was valued using a combination of a Brownian Motion technique and a Binomial Lattice (“Lattice”) model. A Lattice approach is a preferred valuation methodology relative to a closedform option pricing model (e.g., a Black-Scholes option pricing model) because (i) it embodies all of the assumptions that market participants would likely consider in negotiating the transfer of the Convertible debentures, (ii) it simulates the exercise of the Convertible debentures prior to the expiration date, and (iii) it incorporates potential variability for inputs that are not static such as the occurrence of a mandatory conversion, an event of default or a dilutive issuance. The Lattice model utilizes interest rates, stock prices, contractually remaining term of the underlying financial instruments and volatility factors. We utilize historical volatility over a period generally commensurate with the remaining contractual term of the underlying financial instruments and use daily intervals for price observations. However, the Company does not have sufficient trading activity on which to base an estimate of future stock price volatility. Therefore, management determined that use of historical volatility of a comparable peer group over a term consistent with the remaining contractual terms of the Convertible debentures was the best indicator of the stock’s future volatility. The Company believes these estimates and assumptions are reliable. However, these estimates and assumptions may change in the future based on actual experience as well as market conditions.

**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

***Revenue Recognition***

Substantially all of our work is performed for our customers on a contract basis based on time and materials. Revenues result from work performed on these contracts by our employees and our subcontractors and from costs for materials and other work related costs allowed under our contracts.

Revenues for time and materials contracts are recorded on the basis of contract allowable labor hours worked multiplied by the contract defined billing rates, plus the direct costs and indirect cost burdens associated with materials and subcontract work used in performance on the contract. Generally, gross profit on time and materials contracts result from the difference between the cost of services performed and the contract defined billing rates for these services.

Under certain contracts with the U.S. government and other governmental entities, contract costs, including indirect costs, are subject to audit by and adjustment through negotiation with governmental representatives. Revenue is recorded in amounts expected to be realized on final settlement of any such audits.

***Share-Based Compensation***

We account for share-based awards in accordance with the applicable accounting rules that require the measurement and recognition of compensation expense for all share-based payment awards based on estimated fair values. That cost is recognized over the requisite service period in which the employee is required to provide service in exchange for the award, which is usually the vesting period.

***Net Earnings (Loss) per Share of Common Stock***

Basic earnings (loss) per common share are computed by dividing net earnings (loss) by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is calculated by dividing income (loss) available to common stockholders by the weighted average number of common shares outstanding during the period adjusted to reflect potentially dilutive securities. The computation of earnings (loss) per share is based on the weighted average number of shares outstanding during each of the periods based upon the exchange ratio of shares issued in the merger.

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

The shareholders of Partners received Series C preferred stock in connection with the Merger, therefore the exchange ratio to common stock was zero. Through the merger date in 2014, there were no outstanding common shares.

The following is a reconciliation of net earnings used in the calculation of basic and diluted earnings per share for the three and six months ended July 3, 2015:

	<b>Three months ended</b>	<b>Six months ended</b>
	<b>July 3, 2015</b>	
Net income attributable to Cybergry	\$ 308,843,000	\$ 413,266,000
Effect of dilutive securities:		
Preferred stock	-	-
Stock options	4,000	8,000
Convertible debentures	(135,520,000)	(178,587,000)
Warrants	(11,023,000)	(14,585,000)
Put option	(164,217,000)	(223,670,000)
Diluted net (loss) attributable to Cybergry	\$ (1,913,000)	\$ (3,568,000)

## CYBERGY HOLDINGS, INC.

## Notes to Unaudited Consolidated Condensed Financial Statements

The following is a reconciliation of the number of shares used in the calculation of basic and diluted earnings per share for the three and months ended July 3, 2015:

	Three months ended July 3, 2015	Six months ended
Weighted-average number of common shares outstanding	20,658,149	20,580,104
Effect of dilutive securities:		
Preferred stock	524,069,398	523,930,466
Stock options	17,747,780	17,755,291
Convertible debentures	80,313,600	80,313,600
Warrants	6,431,811	6,462,297
Put option	-	-
Dilutive potential common shares	649,220,738	649,041,758

The following securities were not included in the computation of diluted net earnings per share as their effect would have been antidilutive:

	Three months ended July 3, 2015	Six months ended
Stock options	4,648,883	4,648,883
Warrants	507,707	507,707
	5,156,590	5,156,590

**Income Taxes**

The current provision for income taxes represents estimated amounts payable or refundable on tax returns filed or to be filed for the year. Deferred tax assets and liabilities are recorded for the estimated future tax effects of temporary differences between the tax basis of assets and liabilities and amounts reported in the consolidated balance sheets. Deferred tax assets are also recognized for net operating loss and tax credit carryovers. The overall change in deferred tax assets and liabilities for the period measures the deferred tax expense or benefit for the period. Effects of changes in enacted tax laws on deferred tax assets and liabilities are reflected as adjustments to tax expense in the period of enactment.

When appropriate, we record a valuation allowance against net deferred tax assets to offset future tax benefits that may not be realized. In determining whether a valuation allowance is appropriate, we consider whether it is more likely than not that all or some portion of our deferred tax assets will not be realized, based in part upon management's judgments regarding future events and past operating results.

The Company follows the guidance of Accounting Standards Codification ("ASC") Topic 740, Accounting for Uncertainty in Income Taxes. ASC Topic 740 prescribes a more-likely-than-not measurement methodology to reflect the financial statement impact of uncertain tax positions taken or expected to be taken in a tax return.

#### ***Recent Accounting Pronouncements***

The Financial Accounting Standards Board (FASB) recently released ASU 2015-03; *Interest—Imputation of Interest, Simplifying the Presentation of Debt Issuance Costs* that requires debt issuance costs be presented as a direct deduction from the carrying amount of the debt instead of as a noncurrent asset. The change brings requirements into line with those of premiums and discounts on debt. ASU 2015-03 is effective for fiscal years and interim periods beginning after December 15, 2015. Early adoption is permitted. The Company expects to adopt ASU 2015-03 in 2016 and does not expect the adoption will have a significant impact on the consolidated balance sheet.



**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

**NOTE B – LINE OF CREDIT**

In April 2014, the Company entered into an asset based loan agreement ("Credit Facility") with a bank. The Credit Facility provides the Company a revolving line of credit with a borrowing base equal to the lesser of \$1,000,000 or 85% of eligible non JV accounts receivables and the lesser of 25% or \$250,000 on New West's receivable from the JV. The accounts receivable of the JV are not included in the borrowing base. Amounts borrowed on the line of credit accrue interest monthly at the greater of: (i) prime plus 3% (6.25% at July 3, 2015 and December 31, 2014) or (ii) \$3,750. Additionally, the Company is charged a monthly collateral fee of \$2,000.

We were fully funded as of July 3, 2015 and December 31, 2014 under the revolving line of credit. Average daily borrowings under the revolving line of credit were \$139,000 and \$420,000 during 2015 and 2014, respectively. The Credit Facility is collateralized by substantially all the assets of the Company. The Credit Facility contains standard business and financial covenants including a minimum tangible net worth requirement and a prohibition of dividend payments.

At December 31, 2014 and July 3, 2015, the Company was in technical default of the tangible net worth requirement under our revolving line of credit agreement as a result of recording the Derivative and put liabilities. The bank provided a waiver as of December 31, 2014 and July 3, 2015.

**NOTE C – DEBT**

At July 3, 2015 and December 31, 2014, the Company had \$3,025,000 and \$3,525,000 of Senior Secured Convertible Debentures outstanding, respectively. The convertible debentures are stated net as a result of recording discounts associated with the valuation of the conversion feature, Additional shares, and warrants issued of \$754,000 and \$1,309,000 at July 3, 2015 and December 31, 2014, respectively. We have not paid the interest due on \$2,925,000 of our convertible debentures which was due in March, April and June 2015. While the Company is in technical default under the debenture agreement, to date, no holder has demanded an accelerated payment. The holder of the EPA note has agreed to defer the interest due pending the sale to another investor.

In March 2015, the Company issued a Promissory Note in the amount of \$140,000 to a Director of the Company. The note accrued interest at prime plus 5% and was due on earlier of: (i) June 30, 2015, or (ii) the closing of an equity or debt financing with gross proceeds to the Company of not less than \$1,000,000. In May 2015, the holder converted the note into 140,000 shares of our Series C preferred stock.

On April 28, 2015 ("issue date"), the Company issued a Promissory Note in the amount of \$705,000 ("Bridge note"). The Bridge note includes an original issue discount of up to \$200,000 with an effective interest rate of approximately 80% and is due October 28, 2015. If the Bridge note is

## Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

paid within 90 days of the issue date, the amount due is \$605,000. If the Bridge note is paid within 135 days of the issue date, the amount due is \$655,000. After 135 days of the issue date, the amount due is \$705,000. The Bridge note is stated net of the original issue discount of \$133,000 and valuation of the warrants issued of \$142,000 at July 3, 2015.

The Company and the holder of the EPA note entered into an agreement whereby the Company would prepay the EPA note and the Holder would return the related Additional shares for the initial loan balance of \$1,000,000. In April and May 2015, we repaid \$500,000 of the EPA note. The remaining \$500,000, originally due at June 30, 2015, is being sold to another investor and the due date has been extended to August 19, 2015, pending the closing of the sale, at which time the maturity date is expected to be extended further.

As a result of the Member litigation, we made no payments on the First notes due to the Member in 2015. On May 8, 2015, the Company and the Member agreed to a settlement on the litigation initiated in September 2014. Under the terms of the agreement, the Company has agreed to establish an ESOP for its employees before December 1, 2015. The ESOP will purchase from the Member that amount of Cybergly stock equal to a current market value of \$2,565,000 (the "settlement"). The remainder of the Cybergly stock owned by the Member will be canceled. All other amounts owed by the Company to the Member will be discharged and the Put option will be cancelled. The Member also assumes all obligations under the Management Performance Units Plan. The Company currently has short term debt and accrued interest of approximately \$6,271,000 due to the Member. Upon settlement, these amounts and any additional accrued interest will be removed from the Company's books and replaced with the debt of the ESOP of \$2,565,000. Additionally, the Company currently has a derivative liability accrued of \$15,009,000 related to the Put option held by the Member. Any remaining derivative liability will also be eliminated upon the settlement.

**CYBERGY HOLDINGS, INC.****Notes to Unaudited Consolidated Condensed Financial Statements**

Pursuant to a registration rights agreement with the purchasers of our Senior Secured Convertible Debentures, Cybergly was required to file a shelf registration statement for the resale of the common stock issuable upon conversion of the convertible debentures and the Additional Shares issued to the convertible note purchasers by December 3, 2014. As the Company did not file by that date, there is a monthly fee, equal to 1.0% of the aggregate purchase price of the convertible debentures (not to exceed 20%). The Company filed a Form S-1 on May 14, 2015. As a result of the timing of the filing, the holders are due a 6% fee. Included in Other accrued liabilities as of July 3, 2015 and December 31, 2014, is \$212,000 and \$71,000, respectively related to this liability.

**NOTE D – DERIVATIVE LIABILITIES**

The Company applies the applicable accounting provisions for the accounting of the valuation of the embedded derivatives in our convertible debentures, warrants and put option. Accordingly, we recorded a derivative liability equal to the estimated fair value of the various features in 2014 with a corresponding discount to the underlying financial instruments issued. The liability is adjusted quarterly to the estimated fair value based upon then current market conditions. The Company records the change in the estimated fair value of the liability as an adjustment to other income or expense. We utilize historical volatility over a period generally commensurate with the remaining contractual term of the underlying financial instruments and uses daily intervals for price observations.

Derivative liabilities consisted of the following at:

	<b>July 3, 2015</b>	<b>December 31, 2014</b>
Related to senior secured convertible notes, short term	\$ 10,401,000	\$ 53,834,000
Related to warrants, short term	-	-
<b>Total short-term</b>	<b>10,401,000</b>	<b>53,834,000</b>
Related to put option	15,009,000	238,679,000
Related to senior secured convertible notes, long term	-	135,872,000
Related to warrants	1,047,000	15,633,000
<b>Total long-term</b>	<b>16,056,000</b>	<b>390,184,000</b>
<b>Total derivative liability</b>	<b>\$ 26,457,000</b>	<b>\$ 444,018,000</b>

The following assumptions were utilized:

	<b>July 3, 2015</b>	<b>December 31, 2014</b>
Average expected volatility - debt	23.09% to 38.77%	30.19 % to 34.76%

Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

Average expected volatility - warrants	37.06% to 37.07%	37.92% to 38.05%
Average expected volatility - put option	37.32%	35.47%
	10 days to 9.8 months	6 to 15.8 months
Remaining expected term of the underlying securities - notes		
Remaining expected term of the underlying securities - warrants	4.2 years	4.8 years
Remaining expected term of the put option	2.5 years	3.0 years
Average risk free rate - debt	0.02% to 0.22%	0.12% to 0.38%
Average risk free rate - warrants	1.57%	1.63%
Average risk free rate - put option	2.63%	2.47 %
Expected dividend rate	-0-%	-0-%
Closing price per share of common stock	\$ 0.18	\$ 2.40
Exercise price of warrants per share of common stock	\$ 0.0218	\$ 0.0218

**CYBERGY HOLDINGS, INC.**

**Notes to Unaudited Consolidated Condensed Financial Statements**

**NOTE E – INCOME TAXES**

As of July 3, 2015 and December 31, 2014, the Company has established a valuation allowance of \$6,921,000 and \$4,616,000, respectively, against our net deferred tax assets.

As of July 3, 2015, the Company has estimated state and federal net operating loss carry forwards of approximately \$17,600,000 expiring in 2033 through 2035. Under the Internal Revenue Code (“IRC”) Section 382, annual use of our net operating loss carryforwards to offset taxable income may be limited based on cumulative changes in ownership. We have not completed an analysis to determine whether any such limitations have been triggered as of July 3, 2015.

Income tax expense attributable to income from operations for 2015 differed from the amount computed by applying the U.S. federal income tax rate of 34% to pretax loss from operations primarily as a result of state tax credit, nontaxable fair value of derivative liabilities, and the increase in the valuation allowance.

Income tax expense attributable to income from operations for 2014 differed from the amount computed by applying the U.S. federal income tax rate of 34% to pretax loss from operations primarily as a result of state tax credit, the release of Partners valuation allowance related to its 2013 net operating loss carry forward, and nondeductible acquisition costs.

**NOTE F – COMMITMENTS AND CONTINGENCIES**

Except as discussed in our Annual Report on Form 10-K for the year ended December 31, 2014, the Company is not currently a party to any material litigation. Except as discussed in Note C and Note J, there has been no change in the status of the litigation as discussed in our Annual Report on Form 10-K for the year ended December 31, 2014.

**NOTE G – STOCKHOLDERS’ EQUITY**

In conjunction with the repayment and pending sale of the remaining EPA note, the holder will return 1,267,200 shares of Series C preferred stock upon closing. Additionally 1,139,200 shares of Series C preferred stock previously underlying the conversion feature in the \$500,000 of convertible debentures repaid are no longer issuable, however, the shares remain eligible for registration under a registration rights agreement.

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

In May 2015, the holder of the \$140,000 promissory note converted the note into 140,000 shares of our Series C preferred stock.

In April and May, 2015, the Company sold 1,215,000 shares of its Series C preferred stock for \$1.00 per share.

In conjunction with the issuance of the Promissory Note in April 2015, the note holder received warrants to purchase 363,636 shares of common stock, exercisable for a period of 5 years from issue date, at an exercise price of \$.41 per share and allow for cashless exercise. On May 1st, the holder exercised the warrant in a cashless manner for 280,345 shares of restricted common stock. Additionally, the financial advisor received warrants to purchase 5,952 shares of common stock, exercisable for a period of 5 years from issue date, at an exercise price of \$1.85 (110% of the closing share price) per share and allow for cashless exercise. The equity value of the warrants was initially valued at \$213,000.

In connection with the settlement discussed in Note C, the Member will cancel a portion of the 15,451,258 shares of our Series C preferred stock owned. The preferred stock is convertible into 154,512,580 shares of common stock which represents just less than 24% of our fully diluted common shares. For example, using the closing price of August 1, 2015 to approximate market value, we would cancel approximately 128,863,000 shares of common equivalents or approximately 20% of our current fully diluted common shares.

## CYBERGY HOLDINGS, INC.

## Notes to Unaudited Consolidated Condensed Financial Statements

*ShareBased Compensation Plan*

Compensation expense included in the consolidated condensed statements of operations was \$62,000 and \$9,000 for the six months ended July 3, 2015 and June 30, 2014, respectively, and \$49,000 and \$8,000 for the three months ended July 3, 2015 and June 30, 2014, respectively is included in selling, general and administrative expenses. A summary of option activity at July 3, 2015, and changes during the six months then ended is presented below.

	Range of Exercise Price	Stock Options	Wgt. Avg. Exercise Price	Wgt. Avg. Remaining Contractual Life (years)	Wgt. Avg. Grant Date Fair Value	Aggregate Intrinsic Value
<b>As of December 31, 2014</b>						
Outstanding	\$ 0.00008	17,779,862	\$ 0.00008	9.25	\$ 0.0045	\$ 42,670,000
Vested and exercisable	\$ 0.00008	4,151,867	\$ 0.00008	9.24	\$ 0.0045	\$ 9,964,000
Nonvested	\$ 0.00008	13,627,995	\$ 0.00008	9.25	\$ 0.0045	\$ 32,706,000

**Period Activity**

Issued		4,648,582	\$ 0.39		\$ 0.19	
Exercised		-	-		-	
Vested		2,437,758	\$ 0.00008		\$ 0.0045	
Forfeited		-	-		-	
Expired		-	-		-	

**As of July 3, 2015**

Outstanding	\$ 0.00008	\$ 2.40	22,428,444	\$ 0.081	9.00	\$ 0.0437	\$ 3,199,000
Vested and exercisable	\$ 0.00008		6,589,625	\$ 0.00008	8.75	\$ 0.0045	\$ 1,186,000
Nonvested	\$ 0.00008	\$ 2.40	15,838,819	\$ 0.115	9.11	\$ 0.0600	\$ 2,013,000

**Assumptions:**

	2015
Expected Volatility	43.01% to 50.14%
Weighted-Average Volatility	43.74%
Expected Dividends	-0-%
Expected Term (years)	6.5
Risk-Free Rate	1.63% to 1.96%

Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

Total intrinsic value of options exercised	\$	-
Total fair value of shares vested	\$	1,186,000
Unrecognized compensation cost related to nonvested awards	\$	870,000
Weighted-average period over which nonvested awards are expected to be recognized		2.8years

**NOTE H – EMPLOYEE BENEFIT PLAN**

The Company has adopted a 401(k) plan (the Plan) for the benefit of all eligible employees of the Company, as defined in the Plan Agreement. Qualified nonelective contributions or discretionary contributions may be made at the Company's discretion. The Company expensed \$93,000 and \$150,000 for the six months ended July 3, 2015 and June 30, 2014, respectively, and \$46,000 and \$80,000 for the three months ended July 3, 2015 and June 30, 2014, respectively, related to matching contributions to the Plan.



**CYBERGY HOLDINGS, INC.****Notes to Unaudited Consolidated Condensed Financial Statements****NOTE I – FAIR VALUE MEASUREMENTS**

The accounting standard for fair value measurements defines fair value, and establishes a market based framework or hierarchy for measuring fair value. The standard is applicable whenever assets and liabilities are measured at fair value. The fair value hierarchy established in the standard prioritizes the inputs used in valuation techniques into three levels as follows:

Level 1 – Observable inputs – quoted prices in active markets for identical assets and liabilities.

Level 2 – Observable inputs other than the quoted prices in active markets for identical assets and liabilities – includes quoted prices for similar instruments, quoted prices for identical or similar instruments in inactive markets, and amounts derived from valuation models where all significant inputs are observable in active markets, for substantially the full term of the financial instrument and;

Level 3 – Unobservable inputs – includes amounts derived from valuation models where one or more significant inputs are unobservable and require us to develop relevant assumptions.

The following table summarizes the financial assets and liabilities measured at fair value on a recurring basis as of July 3, 2015 and December 31, 2014 and the level they fall within the fair value hierarchy:

<b>Amounts Recorded at Fair Value</b>	<b>Financial Statement Classification</b>	<b>Fair Value Hierarchy</b>	<b>Amounts</b>	
			<b>July 3, 2015</b>	<b>December 31, 2014</b>
Derivative liability - note, redeemable common stock, and warrant bifurcation	Derivative liability – current and long-term	Level 3	\$ 11,448,000	\$ 205,339,000
Put option derivative liability	Derivative liability – long-term	Level 3	\$ 15,009,000	\$ 238,679,000

**NOTE J – SUBSEQUENT EVENTS**

In August 2015, the Company and several of its stockholders and directors were notified of a claim by an investor and his company alleging breach of contract, fraudulent and negligent misrepresentation, conversion and related claims concerning an agreement to purchase certain shares of the Company's Series C preferred stock. The plaintiffs are seeking damages in excess of \$75,000, treble damages, and other relief. The

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

lawsuit has just been filed and an investigation of the matter is not completed. At this time, the Company believes that the lawsuit does not have merit, and it will vigorously defend the matter.

In July 2015, the amounts due to the creditor under the legal dispute recorded in Other accrued liabilities agreed to a forbearance on the payments due. Monthly payments of \$17,000 for March through September were deferred. Beginning in October, the Company will be required to pay ½ of the monthly amount through May 2016. All deferred amounts will bear interest at 12% annual interest. The due date was extended until September 2017.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our financial statements and the notes thereto included elsewhere in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on April 13, 2015.*

This Quarterly Report on Form 10-Q and other materials we will file with the Securities and Exchange Commission contain, or will contain, disclosures which are forward-looking statements. Forward-looking statements include all statements that do not relate solely to historical or current facts, such as the discussion of economic conditions in market areas and their effect on revenue growth, the potential for and effect of past and future acquisitions, the effect of changes in our company's mix of services on gross margin, the adequacy of our allowance for doubtful accounts, the effectiveness of our management information systems, and the availability of financing and working capital to meet funding requirements, and can generally be identified by the use of words such as may, believe, will, expect, project, estimate, anticipate, plan or continue. These forward-looking statements are based on the current plans and expectations of our management and are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or those anticipated. These factors include, but are not limited to: economic conditions affecting the governmental consulting and solutions industry; the adverse effect of legislation and other matters affecting the industry; increased competition in the industry; our dependence on certain customers; the risk that we may not be able to retain and attract customers; the availability of and costs associated with potential sources of financing; the loss of key personnel; our inability to attract and retain new qualified personnel; difficulties associated with integrating acquired businesses and customers into our operations; collectability of accounts receivable; the carrying values of deferred income tax assets and goodwill, which may be affected by future operating results; fair value of derivative liabilities; and government regulation.

These forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. Except as required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You should also read, among other things, the risks and uncertainties described in the section of our Annual Report on Form 10-K entitled "Risk Factors."

### **OVERVIEW and HISTORY**

Cybergry Holdings, Inc., a Nevada corporation, is a holding company for our wholly-owned subsidiary, Cybergry Partners, Inc. ("Partners"), a Delaware corporation. Partners is an operational-focused company, committed to building a premier, full spectrum, advisory services and products provider for the federal and state governments, and commercial clients. We currently deliver innovative, technology-enabled products and services in clean energy, smart grid, energy resilience, cybersecurity, and business growth services.

The Company was incorporated as Auror Capital Corp. under the laws of the State of Nevada in March 2006. In January 2010, the Company changed its name to Mount Knowledge Holdings, Inc. Pursuant to the Merger Agreement described below; the Company changed its name to Cybergry Holdings, Inc.

On October 3, 2014, MKHD finalized the Agreement and Plan of Merger (the "Merger Agreement") with MK Merger Acquisition Sub, Inc., a wholly-owned subsidiary of MKHD ("Merger Sub"), Access Alternative Group S.A., and Cybergry Partners, Inc. providing for the merger of Merger Sub with and into Partners (the "Merger"), with Partners surviving the Merger as a wholly-owned subsidiary of Cybergry. Pursuant to the

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

Merger Agreement, the shareholders of Partners and MKHD exchanged shares in the respective companies for 88% and 12% ownership, respectively, of the surviving company.

The Merger of Partners and MKHD resulted in the owners and management of Partners obtaining actual and effective voting and operating control of the combined company. The Merger was treated as a public shell reverse acquisition and therefore treated as a capital transaction in substance, rather than a business combination. The historical financial statements of MKHD before the Merger were replaced with the historical financial statements of Partners before the Merger. As a result of the Merger, Cybergry acquired the business of Partners, and has continued the existing business operations of Partners.

## Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

Our subsidiary, Cybergly Partners, Inc. (“Partners”), through its three wholly-owned subsidiaries, New West Technologies (“New West”), Cybergly Labs, and Primetrix, as well as its 51% owned joint venture, New West-Energetics Joint Venture, LLC, provides critical infrastructure services primarily to U.S. Federal Government agencies, state governments and tier one commercial clients.

Partners (previously Civergly, Inc.) was formed in 2013 to facilitate the acquisitions of New West and Cybergly Labs (“Labs”). Partners delivers innovative, technology-enabled products and services in clean energy, smart grid, energy resilience, cybersecurity, and business growth services through its family of companies.

Effective January 1, 2014, Partners entered into an Equity Purchase Agreement (the “EPA”) with the Member of New West. Under the EPA, Partners purchased all the assets, liabilities, and equity of New West for a purchase price of approximately \$7.4 million, as adjusted based on certain earn-out provisions in 2014 and 2015. Additionally, Partners and Labs entered into a Share Exchange Agreement effective January 1, 2014, whereby Labs transferred all assets, liabilities and equity to Partners in exchange for 4,851,258 shares of Series C preferred stock.

New West was a limited liability company formed in the state of Colorado in January 1998 as Heritage Technologies, LLC and was reorganized as New West Technologies, LLC in the state of Colorado in September 2004. New West specializes in management systems, strategic planning, engineering and analysis of clean energy, smart grid, advanced transportation and environmental technologies, markets, and policies for federal agencies such as the Department of Energy, the Department of Transportation and the Department of Defense (Navy and Air Force). They also provide similar services for various other federal agencies, national laboratories (such as Oak Ridge National Laboratory, and the National Renewable Energy Laboratory), state agencies and private companies.

New West-Energetics Joint Venture, LLC, formerly EnergyWorks Joint Venture, LLC (the “JV”), was organized in the state of Maryland in 2006. The JV was created by its members to bid on a specific procurement with the U.S. Department of Energy for technical, engineering, analytical, and management support services and was approved to do so by the U.S. Small Business Administration. New West owns 51% of the JV.

Cybergly Labs, Formed in 2011, (“Labs”) (formerly BION Enterprises, LLC) was created as a mid-tier Software-as-a-Service (SaaS) firm, focused on four primary areas: intellectual property protection, business intelligence, workflow management, and fighting fraud. Lab’s flagship product, SmartFile, is a document tracking software – monitoring human interaction with their digital documents. In 2014, Labs expanded its scope to including other technologies focused on critical infrastructure solutions. Labs specializes in innovative solutions to critical infrastructure challenges, and is a technology accelerator with experience in business development and grant proposal preparation in “Tech to Market” programs for the U.S. Federal Government and the commercial sector. One example of technology developed by Cybergly Labs for the enterprise software market is SmartFile. The patent-pending SmartFile technology, with more than 37,000 beta-users, connects digital documents to the internet, including all types of Microsoft Office and Adobe PDF files. This innovation is designed to take an organization’s security a level deeper into documents and files themselves and provides real-time reporting when documents are opened or viewed, printed, saved or shared with others. Further, it provides real-time reports to alerts when sensitive files have been leaked or when unauthorized users (hackers) gain access and open documents. Cybergly Labs plans to release the first commercial version of SmartFile in 2015.

During 2013, NWBSS, LLC (“NWBSS”) was formed as a limited liability company in the state of Colorado and was a wholly-owned subsidiary of New West. NWBSS did not have activity during 2013. NWBSS was spun out as a wholly-owned subsidiary of Partners in September 2014 and changed its name to Primetrix. Primetrix is a business services provider designed to give organizations the edge they need when facing the demands of a dynamic and complex government contracting environment. Primetrix offers the opportunity for small and medium-sized businesses to leverage efficiencies of scale in back office support, streamlining operations, ensuring compliance with federal government regulations and guidelines, and providing the knowledge they need to make the best decisions for the health of their brands.



Primetrix provides contracting, compliance and growth services, often referred to as “shared services”. Primetrix assists with our Merger and Acquisition (“M&A”) integration process and provides five essential service offerings, including:

- Bid & Proposal for government contractors;
- Compliance related to corporate and contract operations throughout an engagement’s lifecycle;
- HR, compliance, ERISA and recruiting;
- IT support services including security; and
- Accounting services.

*Summary of corporate structure*

Cybergry Holdings, Inc. is the parent corporation. Our subsidiaries consist of:

- Cybergry Partners, Inc., whose subsidiaries are:

- New West Technologies, LLC

New West-Energetics Joint Venture, LLC (51%)

- Primetrix, LLC

- Cybergry Labs, LLC

**CRITICAL ACCOUNTING ESTIMATES AND POLICIES**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). In connection with the preparation of our consolidated financial statements, we are required to make assumptions and estimates about future events, and apply judgments that affect the reported amount of assets, liabilities, revenue, expenses and the related disclosures. We base our assumptions, estimates and judgments on historical experience, current trends, and other factors that management believes to be relevant at the time our consolidated financial statements are prepared. On a regular basis, management reviews the accounting policies, estimates,

## Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

assumptions and judgments to ensure that our consolidated financial statements are presented fairly and in accordance with GAAP. However, because future events and their effects cannot be determined with certainty, actual results could differ from our assumptions and estimates, and such differences could be material.

Our significant accounting policies are discussed in Note A, *Summary of Significant Accounting Policies*, of the Notes to Unaudited Consolidated Condensed Financial Statements included in "Item 1. Financial Statements". Please also refer to our annual report on Form 10-K for the year ended December 31, 2014 filed with the Securities and Exchange Commission ("SEC") on April 13, 2015 for a more detailed discussion of our critical accounting policies.

### **NEW ACCOUNTING STANDARDS**

For a discussion of recent accounting pronouncements and their potential effect on our results of operations and financial condition, refer to Note A in the Notes to the Unaudited Consolidated Condensed Financial Statements of this Quarterly Report on Form 10-Q and Note A in the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2014.



## **RESULTS OF OPERATIONS**

*The following management's discussion and analysis should be read in conjunction with the Company's historical consolidated financial statements and the related notes thereto included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014. The management's discussion and analysis contains forward-looking statements, such as statements of our plans, objectives, expectations and intentions. Any statements that are not statements of historical fact are forward-looking statements. When used, the words "believe," "plan," "intend," "anticipate," "target," "estimate," "expect" and the like, and/or future tense or conditional constructions such as "will," "may," "could," "should," or similar expressions, identify certain of these forward-looking statements. These forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q and are subject to risks and uncertainties, including those described in "Item 1A—Risk Factors" of this Quarterly Report on Form 10-Q that could cause our actual results or events to differ materially from those expressed or implied by such forward-looking statements. Except to the limited extent required by applicable law, the Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report.*

The Merger of Partners and MKHD, a non-operating public shell corporation, resulted in the owners and management of Partners obtaining actual and effective voting and operating control of the combined company. The Merger was treated as a public shell reverse acquisition and therefore treated as a capital transaction in substance, rather than a business combination. The historical financial statements of MKHD before the Merger were replaced with the historical financial statements of Partners before the Merger. As a result of the Merger, Cybergly acquired the business of Partners, and has continued the existing business operations of Partners.

As discussed below, a significant portion of our revenues were generated through the JV in 2015 and 2014. The JV was formed in 2006 to allow New West to participate in the small disadvantaged minority owned business program regulated by the U.S. Small Business Administration that awards government contracting opportunities. In 2008, the JV was awarded a five-year contract with the Department of Energy and in + 2013, the contract work was extended for another six months. In mid-2014, the contract was extended another six months pending the award of a follow-on contract.

In September 2014, the follow-on contract was awarded to the Allegheny Science & Technology ("AST") Team, of which New West is a key partner. This technical support contract is the successor to the work performed through the JV and provides professional and engineering services across EERE's five offices for three years: Energy Efficiency, Renewable Power, Strategic Programs, Transportation and Business Operations. The contract has a total contract value of up to \$85 million, of which New West is expected to receive approximately 25% based upon the teaming agreement with AST however, upon the final allocation of work, this could change. The new contract was awarded in September 2014, and immediately protested with the General Accounting Office ("GAO") under allowable procedures. In December 2014, we received an additional six month extension to the existing contract through June 30, 2015. On February 23, 2015 the GAO announced that it denied the protest. The new contract is now active and transition is underway. The new contract is in place by and we have started the plan to wind down and terminate the JV. The impact on our consolidated revenues after the transition to the follow-on contract will be significant as we will no longer include the operations of the JV.

On March 23, 2015, New West was selected by the U.S. Department of Health and Human Services (HHS) as one of the prime contractors for a Multiple Award IDIQ contract, with a ceiling of \$500 million over 10 years. This multipurpose technical, analytical, and support services contract with HHS includes services for policy and program assessments data collection and analysis performance measurements and auxiliary services. Cybergly's SmartFile technology will be incorporated as a unique feature in the services provided by New West. The contract has a five year base period of performance and includes one five year extension option. The global value of the contract is \$500 million and task orders under the contract will be awarded on limited competition among individual awardees of the contract.



**COMPARISON OF THE SIX MONTHS ENDED JULY 3, 2015 AND JUNE 30, 2014**

Approximately 94% and 86% of our consolidated revenues, and 78% and 63% of Partners revenues, were due to our contract with the Department of Energy. We consolidate the revenues and related costs of the JV and provide back office accounting and reporting services for the JV. The revenue and cost of revenues information below is presented for comparison and analysis purposes and because management believes that such information is informative as to the level of our business activity and useful in managing our operations.

The following table indicates certain data derived from our Statements of Operations for the six months ended July 3, 2015 and June 30, 2014:

	July 3, 2015			June 30, 2014		
	Partners	NW-Energetics JV	Consolidated	Partners	NW-Energetics JV	Consolidated
Contract revenue	\$ 3,929,000	\$ 9,683,000	\$ 13,612,000	\$ 6,461,000	\$ 10,612,000	\$ 17,073,000
Cost of services	1,857,000	9,512,000	11,369,000	3,774,000	10,398,000	14,172,000
Gross Profit	2,072,000	171,000	2,243,000	2,687,000	214,000	2,901,000
Operating expenses						
Selling, general and administrative	4,310,000	177,000	4,487,000	3,243,000	211,000	3,454,000
Merger and acquisition	136,000	-	136,000	538,000	-	538,000
Depreciation and amortization	497,000	-	497,000	511,000	-	511,000
Total operating expenses	4,943,000	177,000	5,120,000	4,292,000	211,000	4,503,000
Operating income (loss)	\$ (2,871,000)	\$ (6,000)	\$ (2,877,000)	\$ (1,605,000)	\$ 3,000	\$ (1,602,000)
Gross profit %	52.7%	1.8%	16.5%	41.6%	2.0%	17.0%

*Revenues and cost of services*

Our revenues decreased \$3,461,000, or 20.3%, due primarily to a 33.8% decrease in average billable hours at New West and a \$295,000 decrease in billings at Primetrix due to the loss of contracts. The decrease in billable hours was due to: (i) the winding down of New West's activity associated with the JV contract, (ii) delays in government contract awards and funding, and (iii) the expiration of programs without follow-on contract awards. This decrease in billed hours was offset by a 6.4% increase in average bill rate at New West. JV revenue decreased \$929,000, or 8.8%, due to the winding down of the JV contract.

## Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

Cost of services decreased \$2,803,000, or 19.8%, corresponding to the decrease in revenue.

### *Gross profit*

Gross profit decreased \$658,000, or 22.7%, as a result of the items noted above. New West Gross profit percent was negatively impacted in 2014 due to the billing of \$372,000 of direct materials at a 3% mark up.

### *Selling, general and administrative*

Selling, general and administrative (“SG&A”) and merger and acquisition (“M&A”) expenses increased \$631,000, or 15.8%, primarily due to the merger with MKHD, including increased legal and professional fees, insurance costs and additional management and financial personnel associated with being a public company, offset by a decrease in headcount and M&A costs of \$402,000.

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

2014 M&A costs of \$538,000 included \$150,000 related to the Members severance agreement.

Depreciation and amortization decreased slightly due primarily to reduced software depreciation.

### *Other income and expense*

Interest expense increased \$771,000 in 2015 due to the debt discount associated with the Follow-on notes issued in connection with the merger and Bridge note issued in April 2015. Other expense includes \$124,000 related to the registration rights filing fee and \$218,000 and \$203,000 in 2015 and 2014, respectively, related to the adjustment to Earn-out notes.

Other income relates to \$417,561,000 fair value adjustment of the derivative and put liabilities due primarily to a decrease in our closing stock price from \$2.40 at December 31, 2014 to \$ 0.18 at July 3, 2015.

### *Provision for Income Taxes*

Income tax expense attributable to income from operations for 2015 differed from the amount computed by applying the U.S. federal income tax rate of 34% to pretax loss from operations primarily as a result of state tax credit, nontaxable fair value of derivative liabilities, and the increase in the valuation allowance.

Income tax expense attributable to income from operations for 2014 differed from the amount computed by applying the U.S. federal income tax rate of 34% to pretax loss from operations primarily as a result of state tax credit, the release of Partners valuation allowance related to its 2013 net operating loss carry forward, and nondeductible acquisition costs.

In 2014, the Company established initial deferred tax liabilities associated with the identifiable intangible assets related to the acquisition of New West and change in entity tax status in the amount of \$1,523,000.

In 2015, we increased the valuation allowance by \$2,305,000 for certain of our deferred tax assets. The valuation allowance results from the uncertainty regarding the Company's ability to produce sufficient taxable income in future periods necessary to realize the benefits of the related deferred tax assets.

### *Cash Flows*

*Operating Activities*

Cash used in operating activities of \$2,925,000 increased \$1,614,000 over 2014. The increase is attributable primarily to an adjusted operating loss (net income adjusted for non-cash adjustments) of \$2,780,000 and \$145,000 due to changes in the levels of operating assets and liabilities primarily the result of the timing of cash receipts and payments of the JV. Our largest operating asset is our accounts receivable. Our largest operating liabilities are our accounts payable and accrued expenses. A significant portion of our accounts receivable and accounts payable activity results from the use of subcontractors to perform work on our contracts. Accordingly, our levels of accounts receivable and accounts payable may fluctuate depending on the timing of the government services ordered, government funding delays, the timing of billings received from subcontractors, and the timing of payments received from government customers in payment of these services. Such timing differences have the potential to cause significant increases and decreases in our accounts receivable and accounts payable in short time periods.

*Investing Activities*

Cash used in investing activities was \$52,000 in 2015 due to equipment purchases compared to \$19,000 in 2014. Net cash received in the acquisition of New West was \$397,000 in 2014.

*Financing Activities*

Cash provided by financing activities increased \$631,000 in 2015 compared to 2014. This was primarily due to the proceeds from the sale of preferred stock of \$1,168,000, net; a decrease in payments on other accrued liabilities and debt issuance costs, offset by a decrease in proceeds from long term debt of \$355,000, a \$242,000 increase in payments on long term debt, and less funding from our line of credit. We used \$500,000 of the proceeds from the sale of our preferred stock to pay down the EPA note.

**COMPARISON OF THE THREE MONTHS ENDED JULY 3, 2015 AND JUNE 30, 2014**

Approximately 91% and 83% of our consolidated revenues, and 72% and 57% of Partners revenues, were due to our contract with the Department of Energy. The revenue and cost of revenues information below is presented for comparison and analysis purposes and because management believes that such information is informative as to the level of our business activity and useful in managing our operations.

The following table indicates certain data derived from our Statements of Operations for the three months ended July 3, 2015 and June 30, 2014:

	July 3, 2015			June 30, 2014		
	Partners	NW-Energetics JV	Consolidated	Partners	NW-Energetics JV	Consolidated
Contract revenue	\$ 1,959,000	\$ 5,090,000	\$ 7,049,000	\$ 2,997,000	\$ 5,273,000	\$ 8,270,000
Cost of services	986,000	4,999,000	5,985,000	1,971,000	5,169,000	7,140,000
Gross Profit	973,000	91,000	1,064,000	1,026,000	104,000	1,130,000
Operating expenses						
Selling, general and administrative	2,193,000	100,000	2,293,000	1,488,000	115,000	1,603,000
Merger and acquisition	129,000	-	129,000	64,000	-	64,000
Depreciation and	248,000	-	248,000	253,000	-	253,000

Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

amortization						
Total operating expenses	2,570,000	100,000	2,670,000	1,805,000	115,000	1,920,000
Operating income (loss)	\$ (1,597,000)	\$ (9,000)	\$ (1,606,000)	\$ (779,000)	\$ (11,000)	\$ (790,000)
Gross profit %	49.7%	1.8%	15.1%	34.2%	2.0%	13.7%

*Revenues and cost of services*

Our revenues decreased \$1,221,000, or 14.8%, due primarily to a 25.5% decrease in average billable hours at New West and a \$147,000 decrease in billings at Primetrix due to the loss of contracts. The decrease in billable hours was due to: (i) the winding down of New West's activity associated with the JV contract, (ii) delays in government contract awards and funding, and (iii) the expiration of programs without follow-on contract awards. This decrease in billed hours was offset by a slight increase in average margin dollar per hour. JV revenue decreased \$183,000, or 3.5%, due to the winding down of the JV contract.

Cost of services decreased \$1,155,000, or 16.2%, corresponding to the decrease in revenue.

*Gross profit*

Gross profit decreased \$66,000, or 5.8%, as a result of the items noted above. New West Gross profit percent was negatively impacted in 2014 due to the billing of \$110,000 of direct materials at a 3% mark up.

*Selling, general and administrative*

Selling, general and administrative ("SG&A") and merger and acquisition ("M&A") expenses increased \$755,000, or 45.3%, primarily due to the merger with MKHD, including increased legal and professional fees, insurance costs and additional management and financial personnel associated with being a public company.

Depreciation and amortization decreased slightly due primarily to reduced software depreciation.



*Other income and expense*

Interest expense increased \$488,000 in 2015 due to the debt discount associated with the Follow-on notes issued in connection with the merger and Bridge note issued in April 2015. Other expense includes \$18,000 related to the registration rights filing fee and \$36,000 and \$144,000 in 2015 and 2014, respectively, related to the adjustment to Earn-out notes.

Other income relates to \$311,121,000 fair value adjustment of the derivative and put liabilities due primarily to a decrease in our closing stock price from \$1.86 at March 31, 2015 to \$0.18 at July 3, 2015.

*Provision for Income Taxes*

Income tax expense attributable to income from operations for 2015 differed from the amount computed by applying the U.S. federal income tax rate of 34% to pretax loss from operations primarily as a result of state tax credit, nontaxable fair value of derivative liabilities, and the increase in the valuation allowance.

Income tax expense attributable to income from operations for 2014 differed from the amount computed by applying the U.S. federal income tax rate of 34% to pretax loss from operations primarily as a result of state tax credit, the release of Partners valuation allowance related to its 2013 net operating loss carry forward, and nondeductible acquisition costs.

***LIQUIDITY AND CAPITAL RESOURCES***

Prior to 2014, our operating cash flows and credit line were historically sufficient to fund our working capital and capital expenditure needs, however, they were strained in 2015 and 2014 due to reduced gross margin contribution, debt and related interest payments, and costs associated with being a public company. Our working capital requirements consist primarily of the financing of accounts receivable, payroll and related reimbursable expenses, and general operating costs. For the six months ended July 3, 2015, the Company had negative cash flows from operations of \$2,925,000.

In March 2015, the Company issued a Promissory Note in the amount of \$140,000 to a Director of the Company. In May 2015, the holder converted the note into 140,000 shares of our Series C preferred stock.

In April 2015, the Company issued a six month Promissory Note in the amount of \$705,000 which provided net proceeds of \$480,000. The note includes an original issue discount of up to \$200,000 depending on the repayment date.

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

In April and May 2015, the Company raised net proceeds of \$1,168,000 through the sale of 1,215,000 shares of our Series C preferred stock. We used \$500,000 of the proceeds to repay a portion of the EPA note.

We have not paid the interest due on \$2,925,000 of our convertible debentures which was due in March, April and June 2015. While the Company is in technical default under the debenture agreement, to date, no holder has demanded an accelerated payment. The holder of the EPA note has agreed to defer the interest due pending the sale to another investor. If the amounts outstanding are accelerated, we cannot assure you that our assets will be sufficient to repay in full the money owed to the banks or to our convertible debt holders.

Management believes the Company will need additional capital in 2015 of approximately \$3.0 to \$3.5 million to further fund operations and market expansion of the SmartFile software. The Company intends to cover its future operating expenses through additional financing from existing and prospective investors, revenue from existing and new contracts, revenue from potential grants and collaborative marketing agreements, as well as revenue from the commercialization of products and services. However, we may not be successful in obtaining funding from new or existing collaborative agreements or the commercialization of our products and services. Further, actual revenue may be less than forecasted.

## Edgar Filing: Cybergly Holdings, Inc. - Form 10-Q

Additionally, we have engaged a financial advisor to raise capital through the sale of stock, issuance of convertible debt or asset based loans, which has a track record of successfully raising capital for hundreds of development stage to midcap scale companies.

There can be no assurance that we will be successful in increasing our operating cash flows sufficient to sustain our operations through 2015. The timing and degree of any future financing requirements will depend on the accuracy of the assumptions underlying our estimates for operating cash needs in 2015.

We cannot be sure that additional financing will be available when needed or that, if available, financing will be obtained on terms favorable to us or to our stockholders. Having insufficient funds may require us to delay, scale back, or eliminate some or all of our development programs or relinquish rights to our technology on less favorable terms than we would otherwise choose. Failure to obtain adequate financing could eventually adversely affect our ability to operate as a going concern. If we raise additional funds from the issuance of equity securities, substantial dilution to our existing stockholders would likely result. If we raise additional funds by incurring debt financing, the terms of the debt may involve significant cash payment obligations as well as covenants and specific financial ratios that may restrict our ability to operate our business. If financing is not sufficient and additional financing is not available or available only on terms that are detrimental to the long-term survival of the company, it could have a major adverse effect on our ability to continue to function as a going concern.

We expect, although there can be no assurances, that the convertible debentures will convert to equity before their maturity dates.

The maximum amount of credit available to us from the revolving credit agreement was limited due to the billing process and related nature of the JV. Although there can be no assurances, upon the transition to the follow-on contract, we believe the billings will be eligible for higher funding limits under the revolving credit agreement. We were fully funded under our revolving line of credit as of July 3, 2015 and December 31, 2014.

As a result of the Member litigation (See Note C in the Notes to Unaudited Consolidated Financial Statements), we stopped making payments on the First notes as of September 1, 2014, and all due dates related to the Acquisition notes are suspended pending the outcome of the case. On May 8, 2015, the Company and the Member agreed to a settlement on the litigation initiated in September 2014. Under the terms of the agreement, the Company has agreed to establish an ESOP for its employees before December 1, 2015. The ESOP will purchase from the Member that amount of Cybergly stock equal to a current market value of \$2,565,000. The remainder of the Cybergly stock owned by the Member will be canceled. All other amounts owed by the Company to the Member will be discharged and the Put option will be cancelled.

In July 2015, the amounts due to the creditor under the legal dispute recorded in Other accrued liabilities agreed to a forbearance on the payments due. Monthly payments of \$17,000 for March through September were delayed. Beginning in October, the Company will be required to pay ½ of the monthly amount through May 2016. All deferred amounts will bear interest at 12% annual interest. The due date was extended until September 2017.

At December 31, 2014 and July 3, 2015, the Company was in technical default of the tangible net worth requirement under our revolving line of credit agreement as a result of recording the Derivative and put liabilities. The bank provided a waiver as of December 31, 2014 and July 3, 2015.

**Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements, including unrecorded derivative instruments that have or are reasonably likely to have a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. We have certain warrants and options outstanding but we do not expect to receive sufficient proceeds from the exercise of these instruments unless and until the underlying securities are registered, and/or all restrictions on trading, if any, are removed, and in either case the trading price of our Common Stock is significantly greater than the applicable exercise prices of the options and warrants.

## **Inflation and Pricing**

Most of our contracts provide for estimates of future labor costs to be escalated during the contract period and for any option periods, while the non-labor costs in our contracts are normally considered reimbursable at cost. Our property and equipment consists principally of computer systems equipment, furniture and fixtures, and building improvements. We do not expect the overall impact of inflation on replacement costs of our property and equipment to be material to our future results of operations or financial condition.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to certain market risks from transactions we enter into in the normal course of business. Our primary market risk exposure relates to interest rate risk.

### *Interest Rates*

Our revolving credit agreement provides available borrowing to us at variable interest rates. Accordingly, future interest rate changes could potentially put us at risk for an adverse impact on future earnings and cash flows. The valuation of the derivative liability requires the use of the volatility estimates of our common stock and long-term interest rates. Changes in the stock price and volatility, as well as changes in interest rates, may have a significant non-cash impact on the warrant and conversion features valuation and net income in future periods.

## **ITEM 4. CONTROLS AND PROCEDURES**

### *Evaluation of disclosure controls and procedures*

Our Chief Executive Officer and Chief Financial Officer (collectively the “Certifying Officers”) maintain a system of disclosure controls and procedures that is designed to provide reasonable assurance that information, which is required to be disclosed, is accumulated and communicated to management timely. The Certifying Officers have concluded that the disclosure controls and procedures are effective at the “reasonable assurance” level. Under the supervision and with the participation of management, as of the end of the period covered by this report, the Certifying Officers evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act). Furthermore, the Certifying Officers concluded that our disclosure controls and procedures in place are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported on a timely basis in accordance with applicable Commission rules and regulations; and (ii) accumulated and communicated to our management, including our Certifying Officers and other persons that perform similar functions, if any, to allow us to make timely decisions regarding required disclosure in our periodic filings.

Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the second fiscal quarter to which this report relates that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management, including our Chief Executive Officer and our Chief Financial Officer, do not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

## **PART II—OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

Except as noted below, no change from the information provided in ITEM 3. LEGAL PROCEEDINGS included in our Annual Report on Form 10-K for the year ended December 31, 2014.

On May 8, 2015, the Company and the Member agreed to a settlement on the litigation initiated in September 2014. Under the terms of the agreement, the Company has agreed to establish an ESOP for its employees before December 1, 2015. The ESOP will purchase from the Member that amount of Cybergly stock equal to a current market value of \$2,565,000 (the “settlement”). The remainder of the Cybergly stock owned by the Member will be canceled. All other amounts owed by the Company to the Member will be discharged and the Put option will be cancelled. The Member also assumes all obligations under the Management Performance Units Plan.

In August 2015, the Company and several of its stockholders and directors were notified of a claim by an investor and his company alleging breach of contract, fraudulent and negligent misrepresentation, conversion and related claims concerning an agreement to purchase certain shares of the Company’s Series C preferred stock. The plaintiffs are seeking damages in excess of \$75,000, treble damages, and other relief. The lawsuit has just been filed and an investigation of the matter is not completed. At this time, the Company believes that the lawsuit does not have merit, and it will vigorously defend the matter.

### **ITEM 1A. RISK FACTORS**

*In evaluating us and our common stock, we urge you to carefully consider the risks and other information in this Quarterly Report on Form 10-Q, as well as the risk factors disclosed in Item 1A. of Part I of our Annual Report on Form 10-K for the year ended December 31, 2014 (our “2014 Form 10-K”), and filed with the Securities and Exchange Commission on April 13, 2015. Except as set forth below, there have been no material changes from the risk factors as previously disclosed in our 2014 Form 10-K. Any of the risks discussed in this Quarterly Report on Form 10-Q or any of the risks disclosed in Item 1A. of Part I of our 2014 Form 10-K, as well as additional risks and uncertainties not currently known to us or that we currently deem immaterial, could materially and adversely affect our results of operations or financial condition.*

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

In April and May 2015, the Company raised net proceeds of \$1,168,000 through the sale of 1,215,000 shares of our Series C preferred stock. The proceeds were used to pay down \$500,000 of the EPA note and for working capital.

## Edgar Filing: Cybergry Holdings, Inc. - Form 10-Q

In May 2015, the holder of the \$140,000 promissory note converted the note into 140,000 shares of our Series C preferred stock. We received no additional proceeds.

On May 1st, the holder of the Promissory note issued in April 2015 exercised the warrant in a cashless manner for 280,345 shares of restricted common stock. We received no additional proceeds.



**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

We have not paid the interest due on \$2,925,000 of our convertible debentures which was due in March, April and June 2015. While the Company is in technical default under the debenture agreement, to date, no holder has demanded an accelerated payment. The holder of the EPA note has agreed to defer the interest due pending the sale to another investor.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

31.1 Certification of Chief Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002. \*

31.2 Certification of Chief Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002. \*

32.1 Certifications pursuant to 18 U.S.C. Section 1350. \*

101 XBRL Interactive Data File \*

---

\*Filed herewith

**SIGNATURES**

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CYBERGY HOLDINGS, INC.**

Dated: August 14, 2015

By: */s/ Mark Gray*  
Mark Gray

Chairman of the Board

Chief Executive Officer and Director

(Principal Executive Officer)

Dated: August 14, 2015

By: */s/ Bill Gregorak*  
Bill Gregorak

Chief Financial Officer

(Principal Financial and Accounting Officer)