KIMCO REALTY CORP
Form 10-Q
October 26, 2018

(Exact name of registrant as specified in its charter)

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2018
For the quarterly period ended September 30, 2016
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number: 1-10899
Kimco Realty Corporation

Maryland (State or other jurisdiction of incorporation or organization)	13-2744380 (I.R.S. Employer Identification No.)
3333 New Hyde Park Road, New Hyde Park, NY 11042	
(Address of principal executive offices) (Zip Code)	
(516) 869-900 <u>0</u>	
(Registrant's telephone number, including area code)	
N/A	
(Former name, former address and former fiscal year, if change	ged since last report)
Indicate by check mark whether the registrant (1) has filed all Securities Exchange Act of 1934 during the preceding 12 mor required to file such reports), and (2) has been subject to such	nths (or for such shorter period that the registrant was
Indicate by check mark whether the registrant has submitted e submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 such shorter period that the registrant was required to submit statement of the submit statement of	of this chapter) during the preceding 12 months (or for
Indicate by check mark whether the registrant is a large acceles smaller reporting company, or an emerging growth company. filer," "smaller reporting company," and "emerging growth company."	See the definitions of "large accelerated filer, "accelerated
Large accelerated filer Accelerated filer Non Smaller reporting company Emerging growth company	-accelerated filer
If an emerging growth company, indicate by check mark if the	e registrant has elected not to use the extended transition

period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the

Exchange Act.

Indica Yes	te by check mark whether the registrant is a shell company (as defined in Rule 12-b-2 of the Exchange Act). No
As of	October 16, 2018, the registrant had 421,391,305 shares of common stock outstanding.

PART I **FINANCIAL INFORMATION** 

Item 1.

**Financial** 

**Statements** 

<u>of</u>

**Kimco** 

Realty

Corporation

and

**Subsidiaries** 

(Unaudited)

Condensed

Consolidated

**Financial** 

Statements -

Condensed

Consolidated

**Balance** 

Sheets as

<u>of</u>

September 3

30, 2018

<u>and</u>

**December** 

31, 2017

Condensed

Consolidated

**Statements** 

<u>of</u>

Income for

<u>the</u>

Three 4

and Nine

**Months** 

**Ended September** 

<u>30,</u>

2018 and

2017

Condensed

Consolidated

Statements
Statements

<u>of</u>

Comprehensive

<u>Income</u>

for the

Three

and Nine

**Months** 

**Ended** 

September

30, 2018

and 2017

Condensed

Consolidated

**Statements** 

<u>of</u>

Changes

in Equity

for the

<u>Nine</u>

**Months** 

**Ended** 

**September** 

<u>30,</u>

2018 and

2017

Condensed

Consolidated

**Statements** 

of Cash

Flows

for the

Nine 7

**Months** 

Ended

**September** 

30,

2018 and

2017

Notes to

Condensed

Consolidated

Financial

Statements

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## KIMCO REALTY CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in thousands, except share information)

Acceta	September 30, 2018	December 31, 2017
Assets: Operating real estate, net of accumulated depreciation and amortization of \$2,376,667	Φ0.042.400	<b>40.015.055</b>
and \$2,433,053, respectively	\$9,043,480	\$9,817,875
Investments in and advances to real estate joint ventures	580,737	483,861
Real estate under development	540,188	402,518
Other real estate investments	191,029	217,584
Mortgages and other financing receivables	29,222	21,838
Cash and cash equivalents	146,386	238,513
Marketable securities	12,026	13,265
Accounts and notes receivable, net	183,440	189,757
Other assets	383,013	378,515
Total assets (1)	\$11,109,521	\$11,763,726
Liabilities: Notes payable, net	\$4,409,500	\$4,596,140
Mortgages and construction loan payable, net	477,974	882,787
Dividends payable	130,263	128,892
Other liabilities	615,613	617,617
Total liabilities (2)	5,633,350	6,225,436
Redeemable noncontrolling interests	20,074	16,143
Commitments and Contingencies		
Stockholders' equity:		
Preferred stock, \$1.00 par value, authorized 5,996,240 shares; 42,580 and 41,200 shares		
issued and outstanding (in series), respectively; Aggregate liquidation preference \$1,064,500 and \$1,030,000, respectively	43	41
Common stock, \$.01 par value, authorized 750,000,000 shares issued and outstanding 421,391,305 and 425,646,380 shares, respectively	4,214	4,256
Paid-in capital Cumulative distributions in excess of net income Accumulated other comprehensive loss Total stockholders' equity Noncontrolling interests Total equity	6,117,339 (743,346 ) - 5,378,250 77,847 5,456,097	6,152,764 (761,337) (1,480) 5,394,244 127,903 5,522,147
10mi oquity	3,730,077	3,322,177

Total liabilities and equity

\$11,109,521 \$11,763,726

Includes restricted assets of consolidated variable interest entities ("VIEs") at September 30, 2018 and December 31, (1)2017 of \$234,165 and \$644,990, respectively. See Footnote 7 of the Notes to Condensed Consolidated Financial Statements.

(2) Includes non-recourse liabilities of consolidated VIEs at September 30, 2018 and December 31, 2017 of \$143,399 and \$417,688, respectively. See Footnote 7 of the Notes to Condensed Consolidated Financial Statements.

The accompanying notes are an integral part of these condensed consolidated financial statements.

## KIMCO REALTY CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(in thousands, except per share data)

	Three Mo Ended Sep 30,		Nine Montl September		
	2018	2017	2018	2017	
Revenues					
Revenues from rental properties	\$215,049	\$225,836	\$668,115	\$679,321	
Reimbursement income	58,007	59,490	182,929	178,590	
Other rental property income	5,643	5,593	16,755	15,242	
Management and other fee income	4,381	3,926	12,762	12,456	
Total revenues	283,080	294,845	880,561	885,609	
Operating expenses					
Rent	2,702	2,764	8,262	8,312	
Real estate taxes	37,862	38,363	115,570	115,379	
Operating and maintenance	39,265	40,262	123,921	125,539	
General and administrative	21,348	21,523	67,775	63,718	
Provision for doubtful accounts	1,389	701	4,571	4,201	
Impairment charges	3,336	2,944	33,855	34,280	
Depreciation and amortization	74,972	88,443	236,114	275,787	
Total operating expenses	180,874	195,000	590,068	627,216	
Operating income	102,206	99,845	290,493	258,393	
Other income/(expense)					
Other income, net	5,219	1,101	14,675	3,813	
Interest expense	(44,081)			(139,830)	
Early extinguishment of debt charges	(12,762)	(1,753)	(12,762)	(1,753)	
Income from continuing operations before income taxes, net, equity					
in income of joint ventures, net, gain on change in control of interests	50,582	51,935	151,948	120,623	
and equity in income from other real estate investments, net					
Benefit for income taxes, net	315	697	983	2,224	
Equity in income of joint ventures, net	16,533	9,142	52,486	37,044	
Gain on change in control of interests	-	-	-	71,160	
Equity in income of other real estate investments, net	5,045	19,909	24,638	61,952	

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Income from continuing operations	72,475	81,683	230,055	293,003
Gain on sale of operating properties/change in control of interests	28,250	40,533	180,461	62,102
Net income	100,725	122,216	410,516	355,105
Net income attributable to noncontrolling interests	(567)	(1,186 )	(882)	(13,926 )
Net income attributable to the Company	100,158	121,030	409,634	341,179
Preferred stock redemption charges Preferred dividends	- (14,534)	(7,014 ) (12,059 )	(43,657)	(7,014 ) (35,169 )
Net income available to the Company's common shareholders	\$85,624	\$101,957	\$365,977	\$298,996
Per common share: Net income available to the Company: -Basic -Diluted	\$0.19 \$0.19	\$0.24 \$0.24	\$0.86 \$0.85	\$0.70 \$0.70
Weighted average shares: -Basic -Diluted	419,230 419,764	423,688 424,311	421,106 422,443	423,574 424,193

The accompanying notes are an integral part of these condensed consolidated financial statements.

## KIMCO REALTY CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(in thousands)

	Three Mor Ended Sep 30,		Nine Mon Septembe	
	2018	2017	2018	2017
Net income Other comprehensive income:	\$100,725	\$122,216	\$410,516	\$355,105
Change in unrealized value related to available-for-sale securities Change in unrealized value on interest rate swap	- (72 )	153 103	- 344	(1,466 ) 308
Change in foreign currency translation adjustments Other comprehensive income	- (72 )	(8,056 ) (7,800 )	344	(6,335 ) (7,493 )
Comprehensive income	100,653	114,416	410,860	347,612
Comprehensive income attributable to noncontrolling interests	(567)	(1,186)	(882)	(13,926)
Comprehensive income attributable to the Company	\$100,086	\$113,230	\$409,978	\$333,686

The accompanying notes are an integral part of these condensed consolidated financial statements.

## KIMCO REALTY CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Nine Months Ended September 30, 2018 and 2017

(Unaudited)

(in thousands)

in Excess Comprehensive Stock Comprehensive Stockholders	terests Equ
Net Income/(ILsss)eAmoultstrued Amount Capital Equity Int	rereses =qu
Balance, January 1, 2017 \$(676,867) \$5,766 32 \$32 425,034 \$4,250 \$5,922,958 \$5,256,139 \$1	46,735 \$5,4
Contributions/deemed	
	8,867 48,
noncontrolling interests	
Comprehensive income:  Net income 341,179 341,179 1	3,926 355
Net income 341,179 341,179 1 Other comprehensive	3,920 33.
income, net of tax:	
Change in unrealized loss	
on marketable securities $ (1,466)$ $    (1,466)$ $-$	(1,
Change in unrealized loss - 308 308 -	308
on interest rate swaps	300
Change in foreign currency $(6,335) (6,335) (6,335) (6,335) (6,335) (6,335) (6,335) (6,335) (6,335) (6,335)$	(6,
translation adjustment	(0).
Redeemable noncontrolling	1,203 ) (1,3
interests income Dividends declared to	
common and preferred (379,933) (379,933) -	(37
shares	(37
Distributions to	
noncontrolling interests	13,513) (13
Issuance of common stock 776 8 (8 )	-
Issuance of preferred stock 9 9 217,566 217,575	217
Surrender of restricted (239 ) (2 ) (5,597 ) (5,599 ) -	(5,
STOCK	(3,
Exercise of common stock 62 - 1,174 1,174 -	1,1
options	,
Amortization of equity 15,290 15,290 -	15,

Redemption of preferred stock	-	-	(9)	(9)	-	-	(224,991	(225,000)	) -	(22
Balance, September 30, 2017	\$(715,621)	\$(1,727)	32	\$32	425,633	\$4,256	\$5,926,392	\$5,213,332	\$194,812	\$5,4
Balance at December 31, 2017, as previously reported Impact of change in	\$(761,337)	\$(1,480)	41	\$41	425,646	\$4,256	\$6,152,764	\$5,394,244	\$127,903	\$5,5
accounting principles	0.000							0.000		0.0
ASU 2017-05 (1)	8,098	-	-	-	-	-	-	8,098	-	8,0
ASU 2016-01 (1)	(1,136)	1,136	-	-	-	-	-	-	-	-
Balance at January 1, 2018, as adjusted	\$(754,375)	\$(344)	41	\$41	425,646	\$4,256	\$6,152,764	\$5,402,342	\$127,903	\$5,5
Contributions from noncontrolling interests	-	-	-	-	-	-	-	-	109	109
Comprehensive income:	400 624							400 624	002	410
Net income	409,634	-	-	-	-	-	-	409,634	882	410
Other comprehensive income:								-		-
Change in unrealized value										
on interest rate swap	-	344	-	-	-	-	-	344	-	344
Redeemable noncontrolling										
interests income	-	-	-	-	-	-	-	-	(279)	(27
Dividends declared to										
common and preferred	(398,605)	_	_	_	_	_	_	(398,605	) -	(39
shares	(370,002)							(270,002	,	(3)
Distributions to										
noncontrolling interests	-	-	-	-	-	-	-	-	(2,373)	(2,1)
Issuance of common stock	-	-	_	_	1,101	11	(11	) -	-	-
Repurchase of common						(51		(75.106		(7.5
stock	-	-	-	-	(5,100)	(51)	(75,075)	(75,126)	) -	(75
Surrender of restricted					(291)	(2)	(4,288	(4,290	<b>\</b>	(4,
common stock	-	-	-	-	(291 )	(2)	(4,200	(4,290	, -	(4,
Exercise of common stock	_	_	_		35	_	487	487	_	487
options					33		407	407		70
Amortization of equity	_	_	_	_	_	_	13,065	13,065	_	13,
awards										
Issuance of preferred stock	-	-	2	2	-	-	33,112	33,114	-	33,
Acquisition/deconsolidation	l _	_	_	_	_	_	1,203	1,203	(48,395)	(47
of noncontrolling interests							1,200	1,200	(10,000)	( . ,
Adjustment of redeemable							(2.0.2			
noncontrolling interests to	-	-	-	-	-	-	(3,918	(3,918	) -	(3, 9)
estimated fair value										
Balance at September 30, 2018	\$(743,346)	\$-	43	\$43	421,391	\$4,214	\$6,117,339	\$5,378,250	\$77,847	\$5,4

<sup>(1)</sup> Represents the impact of change in accounting principles for its respective Accounting Standard Updates ("ASU"). See Footnote 2 of the Notes to Condensed Consolidated Financial Statements for additional disclosure.

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## KIMCO REALTY CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(in thousands)

Early extinguishment of debt charges 12,762 1,753 Equity award expense 14,455 17,836 Gain on sale of operating properties/change in control of interests (180,461) (62,102)	
Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and amortization  Impairment charges  Deferred Taxes  Early extinguishment of debt charges  Equity award expense  Gain on sale of operating properties/change in control of interests  236,114 275,787 33,855 34,280 - (238 12,762 1,753 17,836 (180,461) (62,102	
Depreciation and amortization236,114275,787Impairment charges33,85534,280Deferred Taxes-(238Early extinguishment of debt charges12,7621,753Equity award expense14,45517,836Gain on sale of operating properties/change in control of interests(180,461)(62,102	
Impairment charges33,85534,280Deferred Taxes-(238Early extinguishment of debt charges12,7621,753Equity award expense14,45517,836Gain on sale of operating properties/change in control of interests(180,461)(62,102	
Deferred Taxes - (238 Early extinguishment of debt charges 12,762 1,753 Equity award expense 14,455 17,836 Gain on sale of operating properties/change in control of interests (180,461) (62,102	
Early extinguishment of debt charges 12,762 1,753 Equity award expense 14,455 17,836 Gain on sale of operating properties/change in control of interests (180,461) (62,102)	
Equity award expense 14,455 17,836 Gain on sale of operating properties/change in control of interests (180,461) (62,102	)
Gain on sale of operating properties/change in control of interests (180,461) (62,102	
	)
	)
	)
	)
Distributions from joint ventures and other real estate investments 80,900 41,071	
	)
Change in accounts payable and accrued expenses 26,072 37,884	
Change in Canadian withholding tax receivable - 4,138	
	)
Net cash flow provided by operating activities 516,331 493,816	
Cash flow from investing activities:	
Acquisition of operating real estate and other related net assets (5,407) (110,802)	)
Improvements to operating real estate (193,445) (136,534	)
Acquisition of real estate under development (4,592) (10,010	)
Improvements to real estate under development (175,129) (121,764	)
Investments in marketable securities (63) (9,822)	)
Proceeds from sale/repayments of marketable securities 677 2,442	
Investments in and advances to real estate joint ventures (25,781) (26,788	)
Reimbursements of investments in and advances to real estate joint ventures 7,358 17,529	
Investments in and advances to other real estate investments (353) (666)	)
Reimbursements of investments in and advances to other real estate investments 10,464 40,514	
Investment in other financing receivable (65) -	
Collection of mortgage loans receivable 7,446 760	
Investment in other investments (357) -	

Proceeds from sale of operating properties	596,502	76,869
Proceeds from insurance casualty claims	13,500	-
Net cash flow provided by/(used for) investing activities	230,755	(278,272)
Cash flow from financing activities:		
Principal payments on debt, excluding normal amortization of rental property debt	(202,725)	(678,939)
Principal payments on rental property debt	(10,025)	(11,508)
Proceeds from mortgage and construction loan financings	30,366	206,000
Proceeds/repayments under the unsecured revolving credit facility, net	122,254	(42)
Proceeds from issuance of unsecured notes	-	1,250,000
Repayments under unsecured notes/term loan	(315,095)	(460,988)
Financing origination costs	(1,208)	(22,975)
Payment of early extinguishment of debt charges	(13,308)	(2,461)
Contributions from noncontrolling interests	109	1,422
Redemption/distribution of noncontrolling interests	(6,046)	(95,410 )
Dividends paid	(397,232)	(381,182)
Proceeds from issuance of stock, net	33,601	218,750
Repurchase of common stock	(75,126)	-
Redemption of preferred stock	-	(225,000)
Change in other financing liabilities	(4,778)	891
Net cash flow used for financing activities	(839,213)	(201,442)
Net change in cash and cash equivalents	(92,127)	14,102
Cash and cash equivalents, beginning of the period	238,513	142,486
Cash and cash equivalents, end of the period	\$146,386	\$156,588
Interest paid during the period including payment of early extinguishment of debt charges of \$12,762 and \$0, respectively (net of capitalized interest of \$13,319 and \$10,671, respectively)	\$141,371	\$118,736

The accompanying notes are an integral part of these condensed consolidated financial statements.

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KIMCO REALTY CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. Business and Organization

Kimco Realty Corporation and subsidiaries (the "Company"), affiliates and related real estate joint ventures are engaged principally in the ownership, management, development and operation of open-air shopping centers, which are anchored generally by grocery stores, off-price retailers, discounters or service oriented tenants. Additionally, the Company provides complementary services that capitalize on the Company's established retail real estate expertise.

The Company elected status as a Real Estate Investment Trust (a "REIT") for federal income tax purposes beginning in its taxable year ended December 31, 1991 and operates in a manner that enables the Company to maintain its status as a REIT. As a REIT, with respect to each taxable year, the Company must distribute at least 90 percent of its taxable income (excluding capital gain) and does not pay federal income taxes on the amount distributed to its shareholders. The Company is not generally subject to federal income taxes if it distributes 100 percent of its taxable income. Most states, where the Company holds investments in real estate, conform to the federal rules recognizing REITs. Certain subsidiaries have made a joint election with the Company to be treated as taxable REIT subsidiaries ("TRSs"), which permit the Company to engage in certain business activities which the REIT may not conduct directly. A TRS is subject to federal and state income taxes on its income, and the Company includes, when applicable, a provision for taxes in its condensed consolidated financial statements. The Company is subject to and also includes in its tax provision non-U.S. income taxes on certain investments located in jurisdictions outside the U.S. These investments are held by the Company at the REIT level and not in the Company's taxable REIT subsidiaries. Accordingly, the Company does not expect a U.S. income tax impact associated with the repatriation of undistributed earnings from the Company's foreign subsidiaries.

#### 2. Summary of Significant Accounting Policies

Principles of Consolidation -

The accompanying Condensed Consolidated Financial Statements include the accounts of the Company. The Company's subsidiaries include subsidiaries which are wholly-owned or which the Company has a controlling interest,

including where the Company has been determined to be a primary beneficiary of a variable interest entity ("VIE") in accordance with the Consolidation guidance of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). All inter-company balances and transactions have been eliminated in consolidation. The information presented in the accompanying Condensed Consolidated Financial Statements is unaudited and reflects all adjustments which are, in the opinion of management, necessary to reflect a fair statement of the results for the interim periods presented, and all such adjustments are of a normal recurring nature. These Condensed Consolidated Financial Statements should be read in conjunction with the Company's audited Annual Report on Form 10-K for the year ended December 31, 2017 (the "10-K"), as certain disclosures in this Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2018, that would duplicate those included in the 10-K are not included in these Condensed Consolidated Financial Statements.

Reclassifications -

Certain amounts in the prior period have been reclassified in order to conform with the current period's presentation. The Company reclassified \$7.1 million and \$22.7 million of costs related to property management and services of the Company's operating properties from General and administrative to Operating and maintenance on the Company's Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2017, respectively. In conjunction with the adoption of Accounting Standard Update ("ASU") 2014-09 discussed below, the Company reclassified \$59.5 million and \$178.6 million of Reimbursement income and \$5.6 million and \$15.2 million of Other rental property income from Revenues from rental properties on the Company's Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2017, respectively.

Subsequent Events -

The Company has evaluated subsequent events and transactions for potential recognition or disclosure in its condensed consolidated financial statements.

Marketable Securities -

The Company classifies its marketable equity securities as available-for-sale in accordance with the FASB's Investments-Debt and Equity Securities guidance. On January 1, 2018, the Company adopted ASU 2016-01, *Financial Instruments—Overall* (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities ("ASU 2016-01"). In accordance with the adoption of ASU 2016-01, the Company now recognizes changes in the fair value of equity investments with readily determinable fair values in net income. Previously, changes in fair value of the Company's available-for-sale marketable securities were recognized in accumulated other comprehensive income ("AOCI") on the Company's Condensed Consolidated Balance Sheets. As of December 31, 2017, the Company had aggregate unrealized losses related to its available-for-sale marketable securities of \$1.1 million, which were included in AOCI on the Company's Condensed Consolidated Balance Sheets. In connection with the adoption of ASU 2016-01, the Company recorded a cumulative-effect adjustment of \$1.1 million to its beginning retained earnings as

of January 1, 2018, which is reflected in Cumulative distributions in excess of net income on the Company's Condensed Consolidated Statements of Changes in Equity.

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Revenue and Gain Recognition-

On January 1, 2018, the Company adopted ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606), ("Topic 606") using the modified retrospective method applying it to any open contracts as of January 1, 2018, for which the Company did not identify any open contracts. The Company also utilized the practical expedient for which the Company was not required to restate revenue from contracts that began and are completed within the same annual reporting period. Results for reporting periods beginning after January 1, 2018, are presented under Topic 606, while prior period amounts are not adjusted and continue to be reported in accordance with our historic accounting under Revenue Recognition (Topic 605). The new guidance provides a unified model to determine how revenue is recognized. To determine the proper amount of revenue to be recognized, the Company performs the following steps: (i) identify the contract with the customer, (ii) identify the performance obligations within the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations and (v) recognize revenue when (or as) a performance obligation is satisfied. As of September 30, 2018, the Company had no outstanding contract assets or contract liabilities. The adoption of this standard did not result in any material changes to the Company's revenue recognition as compared to the previous guidance.

The Company's primary source of revenue are leases which fall under the scope of Leases (Topic 840). The revenues which will be impacted by the adoption of Topic 606 include fees for services performed at various unconsolidated joint ventures for which the Company is the manager. These fees primarily include property and asset management fees, leasing fees, development fees and property acquisition/disposition fees. Also affected by Topic 606 are gains on sales of properties, lease termination fees and tax increment financing ("TIF") contracts. The Company elected to disaggregate its revenue streams into the following line items on the Company's Condensed Consolidated Statements of Income: Revenues from rental properties, Reimbursement income, Other rental property income and Management and other fee income. The Company believes that these are the proper disaggregated categories as they are the best depiction of its revenue streams both qualitatively and quantitatively.

## Revenues from rental properties

Revenues from rental properties are comprised of minimum base rent, percentage rent, lease termination fee income, amortization of above-market and below-market rent adjustments and straight-line rent adjustments. Base rental revenues from rental properties are recognized on a straight-line basis over the terms of the related leases. Certain of these leases also provide for percentage rents based upon the level of sales achieved by the lessee. These percentage rents are recognized once the required sales level is achieved. Rental income may also include payments received in connection with lease termination agreements. Lease termination fee income is recognized when the lessee provides consideration in order to terminate a lease agreement in place. The performance obligation of the Company is the termination of the lease agreement which occurs upon consideration received and execution of the termination agreement. Upon acquisition of real estate operating properties, the Company estimates the fair value of identified intangible assets and liabilities (including above-market and below-market leases, where applicable). The capitalized above-market or below-market intangible is amortized to rental income over the estimated remaining term of the respective leases, which includes the expected renewal option period for below-market leases.

#### Reimbursement income

Leases typically provide for reimbursement to the Company of common area maintenance costs ("CAM"), real estate taxes and other operating expenses. Operating expense reimbursements are recognized as earned. The lease component relating to CAM reimbursement revenue will be within the scope of Topic 606, upon the effective date of ASU 2016-02, Leases (Topic 842). See New Accounting Pronouncements below for further details.

## Other rental property income

Other rental property income totaled \$16.8 million and \$15.2 million for the nine months ended September 30, 2018 and 2017, respectively, which mainly consists of ancillary income and TIF income. Ancillary income is derived through various agreements relating to parking lots, clothing bins, temporary storage, vending machines, ATMs, trash bins and trash collections, seasonal leases, etc. The majority of the revenue derived from these sources are through lease agreements/arrangements and are recognized in accordance with the lease terms described in the lease. The Company has TIF agreements with certain municipalities and receives payments in accordance with the agreements. TIF reimbursement income is recognized on a cash-basis when received.

## Management and other fee income

Property management fees, property acquisition and disposition fees, construction management fees, leasing fees and asset management fees all fall within the scope of Topic 606. These fees arise from contractual agreements with third parties or with entities in which the Company has a noncontrolling interest. Management and other fee income related to partially owned entities are recognized to the extent attributable to the unaffiliated interest. Property and asset management fee income is recognized as a single performance obligation (managing the property) comprised of a series of distinct services (maintaining property, handling tenant inquiries, etc.). The Company believes that the overall service of property management is substantially the same each day and has the same pattern of performance over the term of the agreement. As a result, each day of service represents a performance obligation satisfied at that point in time. These fees are recognized at the end of each period for services performed during that period, primarily billed to the customer monthly and terms for payment are payment due upon receipt.

Leasing fee income is recognized as a single performance obligation primarily upon the rent commencement date. The Company believes the leasing services it provides are similar for each available space leased and none of the individual activities necessary to facilitate the execution of each lease are distinct. These fees are billed to the customer monthly and terms for payment are payment due upon receipt.

Property acquisition and disposition fees are recognized when the Company satisfies a performance obligation by acquiring a property or transferring control of a property. These fees are billed subsequent to the acquisition or sale of the property and payment is due upon receipt.

Construction management fees are recognized as a single performance obligation (managing the construction of the project) composed of a series of distinct services. The Company believes that the overall service of construction management is substantially the same each day and has the same pattern of performance over the term of the agreement. As a result, each day of service represents a performance obligation satisfied at that point in time. These fees are based on the amount spent on the construction at the end of each period for services performed during that period, primarily billed to the customer monthly and terms for payment are payment due upon receipt.

#### Gains on sales of operating properties/change in control of interests

On January 1, 2018, the Company also adopted ASU 2017-05, Other Income—Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets ("Topic 610") for gains and losses from the sale and/or transfer of real estate property. The Company adopted Topic 610 using the modified retrospective approach for all contracts effective January 1, 2018. Topic 610 provides that sales of nonfinancial assets, such as real estate, are to be recognized when

control of the asset transfers to the buyer, which will occur when the buyer has the ability to direct the use of or obtain substantially all of the remaining benefits from the asset. This generally occurs when the transaction closes and consideration is exchanged for control of the property.

In accordance with its election to apply the modified retrospective approach for all contracts, the Company recorded a cumulative-effect adjustment of \$8.1 million to its beginning retained earnings as of January 1, 2018, on the Company's Condensed Consolidated Statements of Changes in Equity and an adjustment to Investments in and advances to real estate joint ventures on the Company's Condensed Consolidated Balance Sheets. As of December 31, 2017, the Company had aggregate net deferred gains of \$8.1 million relating to partial disposals of two operating real estate properties prior to the adoption of ASU 2017-05, of which \$6.9 million was included in Investments in and advances to real estate joint ventures and \$1.2 million was included in Other liabilities on the Company's Condensed Consolidated Balance Sheets. The Company had deferred these gains in accordance with prior guidance due to its continuing involvement in the entities which acquired the operating real estate properties.

During the nine months ended September 30, 2018, the Company sold a portion of its investment in a consolidated operating property to its partner and amended the partnership agreement to provide for joint control of the entity. As a result of the amendment, the Company no longer consolidates the entity and recognized a gain on change in control of \$6.8 million, in accordance with the adoption of ASU 2017-05 (See Footnote 3 to the Notes to the Company's Condensed Consolidated Financial Statements for additional disclosure regarding disposals), which is included in Gain on sale of operating properties/change in control of interests on the Company's Condensed Consolidated Statements of Income.

New Accounting Pronouncements -

The following table represents ASUs to the FASB's ASC that, as of September 30, 2018, are not yet effective for the Company and for which the Company has not elected early adoption, where permitted:

			Effect on the financial	
ASU	Description	Effective Date	statements or other significant	
			matters	
ASU 2018-15, Intangibles – Goodwill and Other – Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract	The amendment aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software.	January 1, 2020; Early adoption permitted	The adoption of this ASU is not expected to have a material impact on the Company's financial position and/or results of operations.	
ASU 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement	The amendment modifies the disclosure requirements on fair value measurements in Topic 820, based on the concepts in the FASB Concepts Statement, <i>Conceptual Framework for Financial Reporting – Chapter 8: Notes to Financial Statements</i> , including the consideration of costs and benefits.	January 1, 2020; Early adoption permitted	The adoption of this ASU is not expected to have a material impact on the Company's financial position and/or results of operations.	
ASU 2016-13, Financial Instruments – Credit Losse (Topic 326): Measurement of Credit Losses on Financial Instruments	The new guidance introduces a new model for estimating credit losses for certain types of financial instruments, including loans receivable, held-to-maturity debt securities, and net investments in direct financing leases, amongst other financial instruments. ASU 2016-13 also modifies the impairment model for available-for-sale debt securities and expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for losses.	January 1, 2020; Early adoption permitted	The Company is still assessing the impact on its financial position and/or results of operations.	

ASU 2016-02, Leases (Topic 842)

ASU 2018-01, Leases (Topic 842): Land Easement Practical Expedient for

Transition to Topic 842

ASU 2018-10, Codification Improvements to Topic 842, Leases

ASU 2018-11, Leases (Topic 842): Targeted Improvements

This ASU sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. ASU 2016-02 supersedes the previous leases standard, Leases (Topic 840).

In January 2018, the FASB issued ASU 2018-01, which includes amendments to clarify land easements are within the scope of the new leases standard (Topic 842) and provide an optional transition practical expedient to not evaluate whether existing and expired land easements that were not previously accounted for as leases under current lease guidance in Topic 840 and are to be accounted for or contain leases under Topic 842. Early adoption is permitted as of the original effective date.

In July 2018, the FASB issued ASU 2018-10, which includes amendments to clarify certain aspects of the new leases standard. These amendments address the rate implicit in the lease, impairment of the net investment in the lease, lessee reassessment

January 1, 2019; Early adoption permitted The Company plans to adopt this standard using the modified retrospective approach, which requires a cumulative-effect adjustment, if any, as of the date of adoption. The Company continues to evaluate the impact of adoption, including the election of certain practical expedients, on the Company's financial position and/or results of operations.

The Company has identified certain leases and accounting policies which it believes the adoption could impact, including its ground leases, administrative office leases, internal leasing costs and non-lease components.

For leases where the Company is a lessee, primarily its ground leases and administrative office leases, the Company will be required to record a lease liability and a right of use asset on its Consolidated Balance Sheets at present value upon adoption.

In addition, direct internal leasing costs will continue to be capitalized, however, indirect internal leasing costs previously capitalized will be expensed.

of lease classification, lessor reassessment of lease term and purchase options, variable payments that depend on an index or rate and certain transition adjustments.

Additionally, during July 2018, the FASB issued ASU 2018-11, which includes (i) an additional transition method to provide transition relief on comparative reporting at adoption and (ii) an amendment to provide lessors with a practical expedient to combine lease and non-lease components of a contract if certain criteria are met. Under the transition option, companies can opt to not apply the new guidance, including its disclosure requirements, in the comparative periods they present in their financial statements in the year of adoption. The practical expedient allows lessors to elect, by class of underlying asset, to combine non-lease and associated lease components when certain criteria are met and requires them to account for the combined component in accordance with new revenue standard (Topic 606) if the non-lease components are the predominant component; conversely, if a lessor determines that the lease components are the predominant component, it requires them to account for the combined component as an operating lease in accordance with new leasing standard (Topic 842).

In addition, the FASB proposed allowing lessors to make an accounting policy election to not evaluate whether sales taxes, real estate taxes and insurance imposed by a third party on a lease revenue-producing activity are the primary obligation of the lessor as owner of the underlying leased asset. The proposal also would require lessors to exclude lessor costs paid directly by lessees to third parties on the lessor's behalf from variable payments if the amount paid is not readily determinable by the lessor. The proposal would also clarify that lessors are required to allocate (rather than recognize) certain variable payments to lease and non-lease components of a contract when the changes in facts and circumstances on which the variable payment is based occur. However, companies can't apply proposed guidance until the FASB finalizes it.

For leases where the Company is a lessor, within the terms of certain of its leases, the Company is entitled to receive reimbursement amounts from tenants for operating expenses such as real estate taxes, insurance and other CAM, which are considered non-lease components. The Company plans to elect the lessor practical expedient to combine the lease and non-lease components. The Company currently does not believe the adoption will significantly affect the timing of the recognition of its combined lease and non-lease components.

The following ASUs to the FASB's ASC have been adopted by the Company during the nine months ended September 30, 2018:

ASU	Description	Adoption	Effect on the financial statements
	Description	Date	or other significant matters
ASU 2017-09, Compensation –	The amendment provides guidance about which changes to the	January 1, 2018	There was no material impact to
Stock Compensation			the Company's

(Topic 718): Scope of Modification Accounting

terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718. Under the new guidance, modification accounting is required only if the fair value, the vesting conditions, or the classification of the award (as equity or liability) changes as a result of the change in terms or conditions. The new guidance will be applied prospectively to awards modified on or after the adoption date.

financial position and/or results of operations.

The Company

Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets

The amendment clarifies that a financial asset is within the scope of Subtopic 610-20 if it meets the definition of an in substance nonfinancial asset and defines the term in substance nonfinancial asset. ASU 2017-05 also clarifies that nonfinancial assets within the scope of Subtopic 610-20 may include nonfinancial assets transferred within a legal ASU 2017-05, Other entity to a counterparty. Subtopic 610-20, which was issued in May 2014 as part of ASU 2014-09, discussed below, provides guidance for recognizing gains and losses from the transfer of nonfinancial assets in contracts with noncustomers. An entity is required to apply the amendments in ASU 2017-05 at the same time it applies the amendments in ASU 2014-09 discussed below. An entity may elect to apply the amendments in ASU 2017-05 either retrospectively to each period presented in the financial statements in accordance with the guidance on accounting changes in ASC Topic 250, Accounting Changes and Error Corrections, paragraphs 10-45-5 through 10-45-10 (i.e. the retrospective approach) or retrospectively with a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year of adoption (i.e. the modified retrospective approach). An entity may elect to apply all of the amendments in ASU 2017-05 and ASU 2014-09 using the same transition method, or alternatively may elect to use different transition methods.

adopted the provisions of Subtopic 610-20 using the modified retrospective approach. The Company has applied the guidance to disposals of nonfinancial assets (including real estate assets) within the scope of Subtopic 610-20, see above for

impact from the

adoption of this

ASU.

January 1,

2018

ASU 2016-01, Financial Instruments—Overall

(Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities

ASU 2018-03, Technical Corrections and Improvements to Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities

The amendment addresses certain aspects of recognition, measurement, presentation and disclosure of financial instruments, including the following:

- (i) Requires equity investments (excluding those investments accounted for under the equity method of accounting or those that result in consolidation of the investee) with readily determinable fair values to be measured at fair value with the changes in fair value beginning recognized in net income; however, after June an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer.
- (ii) Simplifies the impairment assessment of those equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment
- (iii) Eliminates the disclosure of the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost and changes the fair value calculation for those investments
- (iv) Changes the disclosure in other comprehensive income for financial liabilities that are measured at fair value in accordance with the fair value options for financial instruments

January 1, 2018

Fiscal years beginning after December 15, 2017, and interim periods within those fiscal years 15, 2018.

Effective as of date of adoption, changes in fair value of the Company's available-for-sale marketable securities are recognized in Other income, net on the Company's Condensed Consolidated Statements of Income. See above and Footnote 9 in the Notes to the Condensed Consolidated Financial Statements for impact from the adoption of this ASU.

(v) Clarifies that a deferred asset related to available-for-sale securities should be included in an entity's evaluation for a valuation allowance.

The amendments clarify certain aspects of the guidance issued in ASU 2016-01, discussed below, primarily impacting the accounting for equity investments, financial liabilities under the fair value option, and the presentation and disclosure requirements for financial instruments.

ASU 2014-09, Revenue from Contracts with Customers (Topic 606)

ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date

ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations

ASU 2016-10, Revenue from Contracts with Customers (Topic 606): Identifying performance obligations and licensing

ASU 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-scope improvements and practical expedients ASU 2014-09 is a comprehensive new revenue recognition model requiring a company to recognize revenue to depict the transfer of goods or services to a customer at an amount reflecting the consideration it expects to receive in exchange for those goods or services. In adopting ASU 2014-09, companies may use either a full retrospective or a modified retrospective approach. ASU 2014-09 was anticipated to be effective for the first interim period within annual reporting periods beginning after December 15, 2016, and early adoption was not permitted.

In August 2015, the FASB issued ASU 2015-14, which delayed the effective date of ASU 2014-09 by one year making it effective for the first interim period within annual reporting periods beginning after December 15, 2017.

Subsequently, in March 2016, the FASB issued ASU 2016-08, which

January 1, 2018

The Company's revenue-producing contracts are primarily leases that are not within the scope of this standard, except for the lease component relating to common area maintenance ("CAM") reimbursement revenue, which may be within the scope of this standard upon the effective date of ASU 2016-02, Leases (Topic 842) (see discussion above)

The revenues which are within the scope of this standard include other ancillary income earned through the Company's operating properties as well as fees for services performed at various unconsolidated joint ventures which the Company manages. These fees primarily include property and asset management fees, leasing fees, development fees and property acquisition/disposition fees. The Company believes the timing of recognition and amount of these revenues will be generally consistent with the previous recognition and

further clarifies the implementation guidance on principal versus agent considerations, and in April 2016, the FASB issued ASU 2016-10, an update on identifying performance obligations and accounting for licenses of intellectual property.

measurement. See above for impact from the adoption of this ASU.

Additionally, in May 2016, the FASB issued ASU 2016-12, which includes amendments for enhanced clarification of the guidance. Early adoption is permitted as of the original effective date.

This amendment requires entities to show the changes in the total of cash, cash equivalents, restricted

cash, and restricted January 1, cash equivalents in the statement of cash flows. The amendment should 2018

be applied using a retrospective transition method to each period presented.

There was no impact to the Company's statement of cash

flows.

ASU 2016-18,

Statement of Cash

Flows (Topic 230):

Restricted Cash

## 3. Operating Property Activities

Acquisitions and Dispositions -

During the nine months ended September 30, 2018, the Company acquired two land parcels adjacent to existing shopping centers located in Ardmore, PA and Elmont, NY, in separate transactions, for an aggregate purchase price of \$5.4 million.

The table below summarizes the Company's disposition activity relating to consolidated operating properties and parcels (dollars in millions):

	Nine M Ended Septem	
	2018	2017
Aggregate sales price/gross fair value	\$973.5	\$230.2
Gain on sale of operating properties/change in control of interests	\$180.5	\$62.1
Impairment charges	\$16.3	\$13.0
Number of operating properties sold/deconsolidated	45	15
Number of out-parcels sold	4	8

Included in the table above, during the nine months ended September 30, 2018, the Company sold a portion of its investment in a consolidated operating property to its partner based on a gross fair value of \$320.0 million, including \$206.0 million of non-recourse mortgage debt, and amended the partnership agreement to provide for joint control of the entity. As a result of the amendment, the Company no longer consolidates the entity and as such, reduced noncontrolling interests by \$43.8 million and recognized a gain on change in control of \$6.8 million, in accordance with the adoption of ASU 2017-05 effective as of January 1, 2018 (See Footnote 2 to the Notes to the Company's Condensed Consolidated Financial Statements for additional discussion). The Company now has an investment in this unconsolidated property (\$62.4 million as of the date of deconsolidation), included in Investments in and advances to real estate joint ventures on the Company's Condensed Consolidated Balance Sheets. The Company's share of this investment is subject to change and is based upon a cash flow waterfall provision within the partnership agreement (54.8% as of the date of deconsolidation).

During the nine months ended September 30, 2018, the Company disposed of 10 land parcels, in separate transactions, for an aggregate sales price of \$9.7 million, which resulted in an aggregate gain of \$6.3 million, included in Other income, net on the Company's Condensed Consolidated Statements of Income.

Held-for-Sale

At September 30, 2018, the Company had one consolidated property classified as held-for-sale at a net carrying amount of \$31.2 million (including accumulated depreciation and amortization of \$9.3 million), which is included in Other assets on the Company's Condensed Consolidated Balance Sheets. The Company's determination of the fair value of the property was based upon an executed contract of sale with a third party, which is in excess of the carrying value of the property.

Impairments -

During the nine months ended September 30, 2018, the Company recognized aggregate impairment charges of \$33.9 million. These impairment charges consist of (i) \$17.6 million related to adjustments to property carrying values for properties which the Company has marketed for sale as part of its active capital recycling program and as such has adjusted the anticipated hold period for such properties and (ii) \$16.3 million related to the sale of certain operating properties, as discussed above. The Company's estimated fair values of these properties were primarily based upon estimated sales prices from (i) signed contracts or letters of intent from third party offers or (ii) discounted cash flow models. See Footnote 12 to the Notes to the Company's Condensed Consolidated Financial Statements for fair value disclosure.

#### 4. Real Estate Under Development

The Company is engaged in various real estate development projects for long-term investment. As of September 30, 2018, the Company had three active real estate development projects and two projects held for future development.

The costs incurred to date for these real estate development projects are as follows (in thousands):

<b>Property Name</b>	Location	September 30, 2018	December 31, 2017
Grand Parkway Marketplace II (1)	Spring, TX	\$ -	\$ 43,403
Dania Pointe (2)	Dania Beach, FL	253,923	152,841
Mill Station	Owings Mills, MD	49,570	34,347
Lincoln Square	Philadelphia, PA	154,663	90,479
Avenues Walk (3)	Jacksonville, FL	48,573	48,573
Promenade at Christiana (3)	New Castle, DE	33,459	32,875
Total (4)		\$ 540,188	\$ 402,518

As of September 30, 2018, this development project, aggregating \$47.4 million (including capitalized costs of (1)\$5.2 million), was placed in service and reclassified into Operating real estate, net on the Company's Condensed Consolidated Balance Sheets.

These costs include expenditures for phase I and phase II offsite and infrastructure requirements. During the nine (2) months ended September 30, 2018, the Company acquired a parcel adjacent to this development project for a purchase price of \$4.6 million.

- (3) Mixed-use project to be developed in the future.
  - (4) Includes capitalized costs of interest, real estate taxes, insurance, legal costs and payroll of \$36.9 million and \$27.7 million, as of September 30, 2018 and December 31, 2017, respectively.

During the nine months ended September 30, 2018, the Company capitalized (i) interest of \$10.7 million, (ii) real estate taxes, insurance and legal costs of \$2.5 million and (iii) payroll of \$1.2 million, in connection with these real estate development projects.

#### 5. Investments in and Advances to Real Estate Joint Ventures

The Company has investments in and advances to various real estate joint ventures. These joint ventures are engaged primarily in the operation of shopping centers which are either owned or held under long-term operating leases. The Company and the joint venture partners have joint approval rights for major decisions, including those regarding property operations. As such, the Company holds noncontrolling interests in these joint ventures and accounts for them under the equity method of accounting.

The table below presents joint venture investments for which the Company held an ownership interest at September 30, 2018 and December 31, 2017 (in millions, except number of properties):

	Ownership The Company's Investment		
Joint Venture	Interest	Septem 30, 2018	ber December 31, 2017
Prudential Investment Program ("KimPru" and "KimPru II") (1) (2)	(3)15.0%	\$183.0	\$ 179.5
Kimco Income Opportunity Portfolio ("KIR") (2)	48.6%	161.9	154.1
Canada Pension Plan Investment Board ("CPP") (2)	55.0%	127.8	105.0
Other Joint Venture Programs (3) (4)	Various	108.0	45.3
Total*		\$580.7	\$ 483.9

<sup>\*</sup> Representing 115 property interests and 23.9 million square feet of GLA, as of September 30, 2018, and 118 property interests and 23.5 million square feet of GLA, as of December 31, 2017.

- Represents four separate joint ventures, with four separate accounts managed by Prudential Global Investment
- (1) Management ("PGIM"), three of these ventures are collectively referred to as KimPru and the remaining venture is referred to as KimPru II.
  - The Company manages these joint venture investments and, where applicable, earns property management fees,
- (2) construction management fees, property acquisition and disposition fees, leasing management fees and asset management fees.
  - As of December 31, 2017, the Company had aggregate net deferred gains of \$6.9 million relating to the disposal of operating properties prior to the adoption of ASU 2017-05. These deferred gains were included in the Company's investment above, of which \$5.1 million related to KimPru II and \$1.8 million related to Other Joint Venture
- (3) Programs. Upon adoption, the Company recorded a cumulative-effect adjustment of \$6.9 million to its beginning retained earnings as of January 1, 2018 on the Company's Condensed Consolidated Statements of Changes in Equity. See Footnote 2 to the Notes to the Company's Condensed Consolidated Financial Statements for further detail and discussion.
  - During March 2018, the Company sold a portion of its investment in a consolidated operating property to its partner and amended the partnership agreement to provide for joint control of the entity. As a result of the
- (4) amendment, the Company no longer consolidates the entity. As of the date of deconsolidation, the Company had an investment in this unconsolidated property of \$62.4 million. See Footnotes 2 and 3 to the Notes to the Company's Condensed Consolidated Financial Statements for further detail and discussion.

The table below presents the Company's share of net income for the above investments which is included in Equity in income of joint ventures, net on the Company's Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2018 and 2017 (in millions):

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	Three		Nine Months		
	Months		Ended		
	Ended				
			Septer	nber	
	Septer	nber	30,		
	30,				
Joint Venture	2018	2017	2018	2017	
KimPru and KimPru II	\$3.0	\$3.2	\$8.5	\$9.7	
KIR	8.0	8.2	26.9	24.7	
CPP	1.2	1.3	3.7	4.3	
Other Joint Venture Programs (1)	4.3	(3.6)	13.4	(1.7)	
Total	<b>\$16.5</b>	<b>\$9.1</b>	\$52.5	<b>\$37.0</b>	

During the nine months ended September 30, 2018, a joint venture investment distributed cash proceeds resulting from the refinancing of an existing loan of which the Company's share was \$3.6 million. This distribution was in excess of the Company's carrying basis in this joint venture investment and to that extent was recognized as income.

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During the nine months ended September 30, 2018, certain of the Company's real estate joint ventures disposed of five operating properties, in separate transactions, for an aggregate sales price of \$48.4 million. These transactions resulted in an aggregate net gain to the Company of \$6.1 million for the nine months ended September 30, 2018.

During the nine months ended September 30, 2017, certain of the Company's real estate joint ventures disposed of six operating properties and a portion of one property, in separate transactions, for an aggregate sales price of \$49.3 million. These transactions resulted in an aggregate net gain to the Company of \$0.1 million, before income taxes, for the nine months ended September 30, 2017. In addition, during the nine months ended September 30, 2017, the Company acquired a controlling interest in three operating properties from certain joint ventures, in separate transactions, for a gross fair value of \$320.1 million.

The table below presents debt balances within the Company's unconsolidated joint venture investments for which the Company held noncontrolling ownership interests at September 30, 2018 and December 31, 2017 (dollars in millions):

	As of September 30, 2018			As of December 31, 2017				
				Weighted				Weighted
	Mortgage	esWeighted	l		Mortgage	esWeighted	ł	
	and			Average	and			Average
Joint Venture		Average				Average		
Joint Venture	Notes			Remaining	Notes			Remaining
	Payable,	Interest			Payable,	Interest		
	Net	Rate		Term	Net	Rate		Term
				(months)*				(months)*
KimPru and KimPru II	\$621.8	4.11	%	50.7	\$625.7	3.59	%	59.8
KIR	679.0	4.40	%	43.1	702.0	4.60	%	47.5
CPP	84.4	3.63	%	57.0	84.9	2.91	%	4.0
Other Joint Venture Programs	476.9	4.18	%	81.3	287.6	4.41	%	27.2
Total	\$1,862.1				\$1,700.2			

<sup>\*</sup> Includes extension options

#### 6. Other Real Estate Investments and Other Assets

Preferred Equity Capital -

The Company previously provided capital to owners and developers of real estate properties through its Preferred Equity Program. The Company's maximum exposure to losses associated with its preferred equity investments is primarily limited to its net investment. As of September 30, 2018, the Company's net investment under the Preferred Equity Program was \$175.2 million relating to 285 properties, including 273 net leased properties. During the nine months ended September 30, 2018, the Company recognized income of \$24.4 million from its preferred equity investments, including \$10.5 million in profit participation earned from six capital transactions. These amounts are included in Equity in income of other real estate investments, net on the Company's Condensed Consolidated Statements of Income.

Albertsons -

As of September 30, 2018, the Company owns 9.74% of the common stock of Albertsons Companies, Inc. ("ACI") through two wholly-owned partnerships and accounts for this investment on the cost method. The Company's net investment of \$140.2 million in ACI is included in Other assets on the Company's Condensed Consolidated Balance Sheets.

On February 20, 2018, ACI announced the execution of a definitive merger agreement under which ACI would acquire all the outstanding shares of Rite Aid Corporation (NYSE: RAD) ("RAD"). RAD scheduled a special stockholder meeting for August 9, 2018 for its stockholders of record to vote on the proposed merger with ACI. However, RAD and ACI mutually agreed to terminate the definitive merger agreement prior to this special stockholder meeting.

### 7. <u>Variable Interest Entities ("VIE")</u>

Included within the Company's consolidated operating properties at September 30, 2018 and December 31, 2017, are 22 and 24 consolidated entities that are VIEs, respectively, for which the Company is the primary beneficiary. These entities have been established to own and operate real estate property. The Company's involvement with these entities is through its majority ownership and management of the properties. The entities were deemed VIEs primarily because the unrelated investors do not have substantive kick-out rights to remove the general or managing partner by a vote of a simple majority or less and they do not have substantive participating rights. The Company determined that it was the primary beneficiary of these VIEs as a result of its controlling financial interest. At September 30, 2018, total assets of these VIEs were \$889.9 million and total liabilities were \$70.3 million. At December 31, 2017, total assets of these VIEs were \$1.2 billion and total liabilities were \$383.5 million.

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The majority of the operations of these VIEs are funded with cash flows generated from the properties. The Company has not provided financial support to any of these VIEs that it was not previously contractually required to provide, which consists primarily of funding any capital expenditures, including tenant improvements, which are deemed necessary to continue to operate the entity and any operating cash shortfalls that the entity may experience.

Additionally, included within the Company's real estate development projects at September 30, 2018 and December 31, 2017, are two and three consolidated entities that are VIEs, respectively, for which the Company is the primary beneficiary. These entities have been established to develop real estate properties to hold as long-term investments. The Company's involvement with these entities is through its majority ownership and management of the properties. These entities were deemed VIEs primarily based on the fact that the equity investments at risk are not sufficient to permit the entities to finance their activities without additional financial support. The initial equity contributed to these entities was not sufficient to fully finance the real estate construction as development costs are funded by the partners throughout the construction period. The Company determined that it was the primary beneficiary of these VIEs as a result of its controlling financial interest. At September 30, 2018, total assets of these real estate development VIEs were \$400.3 million and total liabilities were \$73.1 million. At December 31, 2017, total assets of these real estate development VIEs were \$307.9 million and total liabilities were \$34.2 million.

Substantially all the projected development costs to be funded for these two real estate development projects, approximately \$150.0 million to \$200.0 million, will be funded with capital contributions from the Company, when contractually obligated, and/or construction loan financing. The Company has not provided financial support to these VIEs that it was not previously contractually required to provide.

All liabilities of these consolidated VIEs are non-recourse to the Company ("VIE Liabilities"). The assets of the unencumbered VIEs are not restricted for use to settle only the obligations of these VIEs. The remaining VIE assets are encumbered by third party non-recourse mortgage debt and a construction loan. The assets associated with these encumbered VIEs ("Restricted Assets") are collateral under the respective mortgages and a construction loan and are therefore restricted and can only be used to settle the corresponding liabilities of the VIE. The table below summarizes the consolidated VIEs and the classification of the Restricted Assets and VIE Liabilities on the Company's Condensed Consolidated Balance Sheets are as follows (dollars in millions):

	As of	As of	
	September 30, 2018	December 31, 2017	
Number of unencumbered VIEs	20	22	
Number of encumbered VIEs	4	5	
Total number of consolidated VIEs	24	27	
Restricted Assets:			
Real estate, net	\$ 101.6	\$ 627.5	

Real estate under development	120.9	-
Cash and cash equivalents	3.5	9.8
Accounts and notes receivable, net	4.8	3.2
Other assets	3.4	4.5
Total Restricted Assets	\$ 234.2	\$ 645.0
VIE Liabilities:		
Mortgages and construction loan payable, net	\$ 63.6	\$ 340.9
Other liabilities	79.8	76.8
Total VIE Liabilities	\$ 143.4	\$ 417.7

# 8. Mortgages and Other Financing Receivables

The Company has various mortgages and other financing receivables which consist of loans acquired and loans originated by the Company. The Company reviews payment status to identify performing versus non-performing loans. As of September 30, 2018, the Company had a total of 11 loans aggregating \$29.2 million, of which all were identified as performing loans.

During the nine months ended September 30, 2018, the Company sold an operating property for a sales price of \$20.8 million. In conjunction with this sale, the Company issued mortgage financing of \$14.7 million which is scheduled to mature on December 20, 2018 and bears interest at a rate equal to the greater of (i) 5.00% or (ii) LIBOR plus 300 basis points (5.16% as of September 30, 2018). This loan is collateralized by the property.

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During the nine months ended September 30, 2018, the Company received full payment relating to the following mortgages receivable (dollars in millions):

Date Paid	Aı Re	mount eceived	Interes Rate	t	<b>Maturity Date</b>
Sep-18	\$	1.8	7.570	%	Jun-19
Apr-18 (1)	\$	4.5	7.000	%	May-18

(1) This Canadian denominated ("CAD") receivable had an aggregate outstanding balance of CAD 5.7 million (USD \$4.5 million) upon payoff.

# 9. Marketable Securities

Effective January 1, 2018, in accordance with the adoption of ASU 2016-01, the Company now recognizes changes in the fair value of equity investments with readily determinable fair values in net income. In addition, the Company recorded a cumulative-effect adjustment of \$1.1 million to its beginning retained earnings as of January 1, 2018, which is reflected in Cumulative distributions in excess of net income on the Company's Condensed Consolidated Statements of Changes in Equity, to reclassify unrealized losses previously reported in AOCI for available-for-sale marketable securities. Also, during the nine months ended September 30, 2018, the Company recognized a net loss on changes in fair value of its available-for-sale marketable securities of \$2.0 million in Other income, net on the Company's Condensed Consolidated Statements of Income.

### 10. Notes, Mortgages and Construction Loan Payable

Notes Payable -

During the nine months ended September 30, 2018, the Company repaid the following notes (dollars in millions):

Type	Date Paid	Amount		<b>Maturity Date</b>	
<i>J</i> <b>F</b> -		Repaid Rate		• <b>J</b> = ••••	
Senior Unsecured Notes (1)	Aug-18	\$ 300.0	6.875 %	Oct-19	
Senior Unsecured Notes (2)	Jun-18 & Jul-18	\$ 15.1	3.200 %	May-21	

- The Company recorded an early extinguishment of debt charge of \$12.8 million resulting from the early repayment of these notes.
- (2) As of September 30, 2018, these notes had an outstanding balance of \$484.9 million.

Mortgages and Construction Loan Payable -

During the nine months ended September 30, 2018, the Company (i) deconsolidated \$206.0 million of individual non-recourse mortgage debt relating to an operating property for which the Company no longer holds a controlling interest and (ii) repaid \$203.6 million of maturing mortgage debt (including fair market value adjustments of \$0.9 million) that encumbered five operating properties.

In August 2018, the Company closed on a construction loan commitment of \$67.0 million relating to one development property. This loan commitment is scheduled to mature in August 2020, with six additional six-month options to extend the maturity date to August 2023 and bears interest at a rate of LIBOR plus 180 basis points (3.96% as of September 30, 2018). As of September 30, 2018, the construction loan had a balance of \$30.4 million outstanding.

During the nine months ended September 30, 2018, the Company disposed of an encumbered property through foreclosure. The transaction resulted in a net decrease in mortgage debt of \$12.4 million. In addition, the Company recognized a gain on forgiveness of debt of \$4.3 million and relief of accrued interest of \$3.4 million, both of which are included in Other income, net in the Company's Condensed Consolidated Statements of Income.

### 11. Noncontrolling Interests

Noncontrolling interests represent the portion of equity that the Company does not own in entities it consolidates as a result of having a controlling interest or determined that the Company was the primary beneficiary of a VIE in accordance with the provisions of the FASB's Consolidation guidance. The Company accounts and reports for noncontrolling interests in accordance with the Consolidation guidance and the Distinguishing Liabilities from Equity guidance issued by the FASB. The Company identifies its noncontrolling interests separately within the equity section on the Company's Condensed Consolidated Balance Sheets. The amounts of consolidated net income attributable to the Company and to the noncontrolling interests are presented separately on the Company's Condensed Consolidated Statements of Income. During the nine months ended September 30, 2018, there were various transactions that had an impact on noncontrolling interest. See Footnotes 3 and 5 to the Notes to Condensed Consolidated Financial Statements for additional information regarding specific transactions.

In addition, during the nine months ended September 30, 2018, the Company acquired its partners' interests in three consolidated entities, in two separate transactions, for an aggregate purchase price of \$3.4 million. These transactions resulted in a net decrease in Noncontrolling interest of \$4.6 million and a corresponding net increase in Paid-in capital of \$1.2 million on the Company's Condensed Consolidated Balance Sheets. There are no remaining partners in two of these consolidated entities.

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Included within noncontrolling interests are units that were determined to be contingently redeemable that are classified as Redeemable noncontrolling interests and presented in the mezzanine section between Total liabilities and Stockholder's equity on the Company's Condensed Consolidated Balance Sheets.

The following table presents the change in the redemption value of the Redeemable noncontrolling interests for the nine months ended September 30, 2018 and 2017 (in thousands):

	2018	2017
Balance at January 1,	\$16,143	\$86,953
Issuance of redeemable partnership interests (1)	-	10,000
Income	279	1,203
Distributions	(266)	(2,448)
Redemption/conversion of redeemable units (2)	-	(79,569)
Adjustment to estimated redemption value (1)	3,918	-
Balance at September 30,	\$20,074	\$16,139

During 2017, KIM Lincoln, a wholly owned subsidiary of the Company, and Lincoln Member entered into a joint venture agreement wherein KIM Lincoln has a 90% controlling interest and Lincoln Member has a 10%

- (1) noncontrolling interest. During the nine months ended September 30, 2018, the Company recorded an adjustment of \$3.9 million to the estimated redemption fair market value of this noncontrolling interest in accordance with the provisions of the joint venture agreement and ASC 480 Accounting for Redeemable Equity Instruments.

  During 2017, the Company redeemed the remaining 79,642,697 Preferred A Units for a total redemption price of \$79.9 million, including an accrued preferred return of \$0.4 million. These units, which had a par value of \$1.00 and return per annum of 5.0%, were issued during 2006 in connection with the acquisition of seven shopping
- and return per annum of 5.0%, were issued during 2006 in connection with the acquisition of seven shopping center properties located in Puerto Rico.

#### 12. Fair Value Measurements

All financial instruments of the Company are reflected in the accompanying Condensed Consolidated Balance Sheets at amounts which, in management's estimation, based upon an interpretation of available market information and valuation methodologies, reasonably approximate their fair values except those listed below, for which fair values are disclosed. The valuation method used to estimate fair value for fixed-rate and variable-rate debt is based on discounted cash flow analyses, with assumptions that include credit spreads, market yield curves, trading activity, loan amounts and debt maturities. The fair values for marketable securities are based on published values, securities dealers' estimated market values or comparable market sales. Such fair value estimates are not necessarily indicative of the amounts that would be realized upon disposition.

As a basis for considering market participant assumptions in fair value measurements, the FASB's Fair Value Measurements and Disclosures guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

The following are financial instruments for which the Company's estimate of fair value differs from the carrying amounts (in thousands):

	September	30, 2018	<b>December 31, 2017</b>		
	Carrying	Estimated	Carrying	<b>Estimated</b>	
	Amounts	Fair Value	Amounts	Fair Value	
Notes payable, net (1)	\$4,409,500	\$4,136,860	\$4,596,140	\$4,601,479	

The Company determined that the valuation of its Senior Unsecured Notes were classified within Level 2 of the fair value hierarchy and its Credit Facility was classified within Level 3 of the fair value hierarchy. The estimated (1) fair value amounts classified as Level 2 as of September 30, 2018 and December 31, 2017, were \$4.0 billion and \$4.6 billion, respectively. The estimated fair value amounts classified as Level 3 as of September 30, 2018 and December 31, 2017, were \$127.9 million and \$1.9 million, respectively.

The Company determined that its valuation of its mortgages and construction loan were classified within Level 3 of the fair value hierarchy.

The Company has certain financial instruments that must be measured under the FASB's Fair Value Measurements and Disclosures guidance, including available for sale securities. The Company currently does not have non-financial assets and non-financial liabilities that are required to be measured at fair value on a recurring basis.

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The tables below present the Company's financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2018 and December 31, 2017, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands):

	Balance at			
	September 30, 2018	Level 1	Level 2	Level 3
Assets:				
Marketable equity securities	\$ 10,769	\$10,769	\$	\$ -
	Balance at	Level 1	Level	Level
	<b>December</b> 31, 2017		-	J
Assets:			-	3
Assets: Marketable equity securities Liabilities:	31, 2017	\$11,936		\$ -

Assets measured at fair value on a non-recurring basis during the nine months ended September 30, 2018 and the year ended December 31, 2017, are as follows (in thousands):

	Balance at					
	September 30, 2018	Le 1	evel	Lo 2	evel	Level 3
Real estate	\$ 79,955	\$	_	\$	_	\$79,955
Investments in real estate joint ventures (1)	\$ 62,429	\$	-	\$	-	\$62,429

Real estate \$108,313 \$ - \$ - \$108,313

(1) Fair value measurement as of date of deconsolidation. See Footnotes 3 and 5 to the Notes to the Company's Condensed Consolidated Financial Statements for further detail and discussion.

During the nine months ended September 30, 2018 and 2017, the Company recognized impairment charges related to adjustments to property carrying values of \$33.9 million and \$34.3 million, respectively. The Company's estimated fair values of these properties were primarily based upon estimated sales prices from (i) signed contracts or letters of intent from third party offers or (ii) discounted cash flow models. The Company does not have access to the unobservable inputs used to determine the estimated fair values of third party offers. For the discounted cash flow models, the capitalization rates primarily range from 8.5% to 9.0% and discount rates primarily range from 9.50% to 10.0% which were utilized in the models based upon unobservable rates that the Company believes to be within a reasonable range of current market rates for each respective investment. Based on these inputs, the Company determined that its valuation of these investments was classified within Level 3 of the fair value hierarchy. (See Footnote 3 to the Notes to the Company's Condensed Consolidated Financial Statements for additional discussion regarding impairment charges).

# 13. Stockholders' Equity

Preferred Stock

The Company's outstanding Preferred Stock is detailed below:

### As of September 30, 2018

					Annual		
Class of	Cl	Shares	Liquidation	D:: 1 1	Dividend		Optional
Preferred	Shares	Issued and	Preference	Dividend	per	Par	Redemption
Stock	Authorized	Outstanding	(in thousands)	Rate	Depositary	Value	Date
					Share		
Class I	18,400	7,000	\$175,000	6.000	% \$ 1.50000	\$1.00	3/20/2017
Class J	9,000	9,000	\$225,000	5.500	% \$ 1.37500	\$1.00	7/25/2017
Class K	8,050	7,000	\$175,000	5.625	% \$ 1.40625	\$1.00	12/7/2017
Class L	10,350	9,000	\$225,000	5.125	% \$ 1.28125	\$1.00	8/16/2022
Class M (1)	10,580	10,580	\$ 264,500	5.250	% \$ 1.31250	\$1.00	12/20/2022
		42,580	\$1,064,500				

<sup>(1)</sup> During January 2018, the underwriting financial institutions for the Class M Preferred Stock issuance elected to exercise the over-allotment option and as a result, the Company issued an additional 1,380,000 Class M Depositary Shares, each representing a one-thousandth fractional interest in a share of the Company's 5.250% Class M

A ------1

Cumulative Redeemable Preferred Stock, \$1.00 par value per share. The Company received net proceeds before expenses of \$33.4 million from this over-allotment issuance.

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# As of December 31, 2017

					Annuai		
Class of		Shares	Liquidation		Dividend		Optional
Preferred	Shares	Issued and	Preference	Dividend	per	Par	Redemption
Stock	Authorized	Outstanding	(in thousands)	Rate	Depositary	Value	Date
					Share		
Class I	18,400	7,000	\$175,000	6.000	% \$ 1.50000	\$1.00	3/20/2017
Class J	9,000	9,000	\$225,000	5.500	% \$ 1.37500	\$1.00	7/25/2017
Class K	8,050	7,000	\$175,000	5.625	% \$ 1.40625	\$1.00	12/7/2017
Class L	10,350	9,000	\$225,000	5.125	% \$ 1.28125	\$1.00	8/16/2022
Class M	10,580	9,200	\$230,000	5.250	% \$ 1.31250	\$1.00	12/20/2022
		41,200	\$1,030,000				

Common Stock

During February 2018, the Company's Board of Directors authorized a share repurchase program, which is effective for a term of two years, pursuant to which the Company may repurchase shares of its common stock, par value \$0.01 per share, with an aggregate gross purchase price of up to \$300.0 million. During the nine months ended September 30, 2018, the Company repurchased 5,100,000 shares for an aggregate purchase price of \$75.1 million (weighted average price of \$14.72 per share). As of September 30, 2018, the Company had \$224.9 million available under this common share repurchase program.

### Dividends Declared

The following table provides a summary of the dividends declared per share:

	Nine Months Ended September 30,		
	2018	2017	
Common Shares	\$0.84000	\$0.81000	
Class I Depositary Shares	\$1.12500	\$1.12500	
Class I Depositary Shares Redeemed	\$-	\$0.96250	
Class J Depositary Shares	\$1.03125	\$1.03125	
Class K Depositary Shares	\$1.05468	\$1.05468	
Class L Depositary Shares	\$0.96093	\$0.16016	

\$0.98439 \$-

# 14. Supplemental Schedule of Non-Cash Investing / Financing Activities

The following schedule summarizes the non-cash investing and financing activities of the Company for the nine months ended September 30, 2018 and 2017 (in thousands):

2018	2017
\$-	\$115,853
\$16,842	\$150,697
\$14,700	\$-
\$7,444	\$-
\$12,415	\$-
\$4,290	\$5,599
\$130,263	\$123,270
\$84,873	\$56,879
\$-	\$10,000
\$3,918	\$-
\$-	\$325,981
¢	\$258,626
<b>D</b> -	\$238,020
\$300,299	\$-
\$62,429	\$-
\$248,274	\$-
	\$- \$16,842 \$14,700 \$7,444 \$12,415 \$4,290 \$130,263 \$84,873 \$- \$3,918 \$- \$- \$- \$- \$4,290

### 15. Incentive Plans

The Company accounts for equity awards in accordance with FASB's Compensation – Stock Compensation guidance which requires that all share based payments to employees, including grants of employee stock options, restricted stock and performance shares, be recognized in the Condensed Consolidated Statements of Income over the service period based on their fair values. Fair value is determined, depending on the type of award, using either the Black-Scholes option pricing formula or the Monte Carlo method for performance shares, both of which are intended to estimate the fair value of the awards at the grant date. Fair value of restricted shares is calculated based on the price on the date of grant.

The Company recognized expenses associated with its equity awards of \$14.5 million and \$17.8 million for the nine months ended September 30, 2018 and 2017, respectively. As of September 30, 2018, the Company had \$33.3 million of total unrecognized compensation cost related to unvested stock compensation granted under the Plans. That cost is expected to be recognized over a weighted average period of approximately 2.9 years.

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# 16. Accumulated Other Comprehensive Income

In accordance with the adoption of ASU 2016-01, the Company recorded a cumulative-effect adjustment of \$1.1 million to beginning retained earnings as of January 1, 2018, which is reflected in Cumulative distributions in excess of net income on the Company's Condensed Consolidated Statements of Changes in Equity, to reclassify unrealized losses previously reported in AOCI for available-for-sale marketable securities (See Footnotes 2 and 9 to the Notes to the Company's Condensed Consolidated Financial Statements for additional disclosure).

The following tables display the change in the components of accumulated other comprehensive income for the nine months ended September 30, 2018 and 2017 (in thousands):

	Unrealized Gain/(Loss)		ı
		Interest ate Swap	
Balance as of January 1, 2018, as adjusted	\$	(344	)
Other comprehensive income before reclassifications		437	
Amounts reclassified from AOCI (1)		(93	)
Net current-period other comprehensive income		344	
Balance as of September 30, 2018	\$	-	

(1) Amounts reclassified to Other income, net on the Company's Condensed Consolidated Statements of Income.

	Foreign		Foreign Unrealized Gains		1	Unrealized		
	<b>Currency Translation</b>		Currency		elated	]	Loss on	Total
			to Available-		Interest	Total		
	Adjustments		or-Sale ecurities	]	Rate Swap	)		
Balance as of January 1, 2017	\$ 6,335	\$	406		\$ (975	) \$5,766		
Other comprehensive income before reclassifications	3,711		(1,466	)	308	2,553		
Amounts reclassified from AOCI (1)	(10,046)	)	-		-	(10,046)		
Net current-period other comprehensive income	(6,335)	)	(1,466	)	308	(7,493)		
Balance as of September 30, 2017	\$ -	\$	(1,060	) :	\$ (667	) \$(1,727)		

During the nine months ended September 30, 2017, the Company was deemed to have substantially liquidated its investment in Canada and as a result, recognized a net cumulative foreign currency translation gain. Amounts (1) were reclassified to the Company's Consolidated Statements of Income as follows (i) \$14.8 million of gain was reclassified to Equity in income of other real estate investments, net, and (ii) \$4.8 million of loss was reclassified to Equity in income of joint ventures, net.

#### 17. Earnings Per Share

The following table sets forth the reconciliation of earnings and the weighted average number of shares used in the calculation of basic and diluted earnings per share (amounts presented in thousands except per share data):

	Three Mo Ended	Three Months Ended		Nine Months Ended		
	Septembe 2018	r 30, 2017	September 2018	r 30, 2017		
Computation of Basic and Diluted Earnings Per Share:						
Net income available to the Company's common shareholders	\$85,624	\$101,957	\$365,977	\$298,996		
Change in estimated redemption value of redeemable noncontrolling interests	(3,918)	-	(3,918)	-		
Earnings attributable to participating securities	(604)	(526)	(1,818)	(1,596)		
Net income available to the Company's common shareholders for basic earnings per share	81,102	101,431	360,241	297,400		
Distributions on convertible units	-	24	683	43		
Net income available to the Company's common shareholders for diluted earnings per share	\$81,102	\$101,455	\$360,924	\$297,443		
Weighted average common shares outstanding – basic Effect of dilutive securities (1):	419,230	423,688	421,106	423,574		
Equity awards	534	513	515	556		
Assumed conversion of convertible units	-	110	822	63		
Weighted average common shares outstanding – diluted	419,764	424,311	422,443	424,193		
Net income available to the Company's common shareholders:						
Basic earnings per share	\$0.19	\$0.24	\$0.86	\$0.70		
Diluted earnings per share	\$0.19	\$0.24	\$0.85	\$0.70		

The effect of the assumed conversion of certain convertible units had an anti-dilutive effect upon the calculation of Income from continuing operations per share. Accordingly, the impact of such conversions has not been included in the determination of diluted earnings per share calculations. Additionally, there were 1.3 million and 2.3 million stock options that were not dilutive as of September 30, 2018 and 2017, respectively.

The Company's unvested restricted share awards contain non-forfeitable rights to distributions or distribution equivalents. The impact of the unvested restricted share awards on earnings per share has been calculated using the

two-class method whereby earnings are allocated to the unvested restricted share awards based on dividends declared and the unvested restricted shares' participation rights in undistributed earnings.

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### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by Kimco Realty Corporation (the "Company") contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with the safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe the Company's future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," "will," "target," "forecast" or similar expressions. You should on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond the Company's control and could materially affect actual results, performances or achievements. Factors which may cause actual results to differ materially from current expectations include, but are not limited to (i) general adverse economic and local real estate conditions, (ii) the inability of major tenants to continue paying their rent obligations due to bankruptcy, insolvency or a general downturn in their business, (iii) financing risks, such as the inability to obtain equity, debt or other sources of financing or refinancing on favorable terms to the Company, (iv) the Company's ability to raise capital by selling its assets, (v) changes in governmental laws and regulations and management's ability to estimate the impact of such changes, (vi) the level and volatility of interest rates and foreign currency exchange rates and managements' ability to estimate the impact thereof, (vii) risks related to the Company's international operations, (viii) the availability of suitable acquisition, disposition, development and redevelopment opportunities, and risks related to acquisitions not performing in accordance with our expectations, (ix) valuation and risks related to the Company's joint venture and preferred equity investments, (x) valuation of marketable securities and other investments, (xi) increases in operating costs, (xii) changes in the dividend policy for the Company's common and preferred stock and the Company's ability to pay dividends at current levels, (xiii) the reduction in the Company's income in the event of multiple lease terminations by tenants or a failure by multiple tenants to occupy their premises in a shopping center, (xiv) impairment charges, (xv) unanticipated changes in the Company's intention or ability to prepay certain debt prior to maturity and/or hold certain securities until maturity and (xvi) the risks and uncertainties identified under Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the year-ended December 31, 2017. Accordingly, there is no assurance that the Company's expectations will be realized. The Company disclaims any intention or obligation to update the forward-looking statements, whether as a result of new information, future events or otherwise. You are advised to refer to any further disclosures the Company makes or related subjects in the Company's Current Reports on Form 8-K that the Company files with the Securities and Exchange Commission ("SEC").

The following discussion should be read in conjunction with the accompanying Condensed Consolidated Financial Statements and Notes thereto. These unaudited financial statements include all adjustments which are, in the opinion of management, necessary to reflect a fair statement of the results for the interim periods presented, and all such adjustments are of a normal recurring nature.

#### **Executive Overview**

Kimco Realty Corporation, a Maryland corporation, is one of North America's largest publicly traded owners and operators of open-air shopping centers. The terms "Kimco," the "Company," "we," "our" and "us" each refer to Kimco Realty Corporation and our subsidiaries, unless the context indicates otherwise. The Company's mission is to create destinations for everyday living that inspire a sense of community and deliver value to our many stakeholders.

The Company is a self-administered real estate investment trust ("REIT") and has owned and operated open-air shopping centers for 60 years. The Company has not engaged, nor does it expect to retain, any REIT advisors in connection with the operation of its properties. As of September 30, 2018, the Company had interests in 450 shopping center properties (the "Combined Shopping Center Portfolio"), aggregating 77.6 million square feet of gross leasable area ("GLA"), located in 28 states and Puerto Rico. In addition, the Company had 293 other property interests, primarily through the Company's preferred equity investments and other real estate investments, totaling 4.8 million square feet of GLA. The Company's ownership interests in real estate consist of its consolidated portfolio and portfolios where the Company owns an economic interest, such as properties in the Company's investment real estate management programs, where the Company partners with institutional investors and also retains management.

The Company's operating strategies are to (i) own and operate its shopping center properties at their highest potential through maximizing and maintaining rental income and occupancy levels, (ii) attract local area customers to its shopping centers, which offer day-to-day necessities rather than high-priced luxury items, and (iii) maintain a strong balance sheet.

The Company's investment strategy is to invest capital into high quality assets which are concentrated in major metro markets that provide opportunity for growth while disposing of lesser quality assets in more undesirable locations. Through this strategy, the Company has steadily progressed in its transformation of its portfolio and will continue these efforts as deemed necessary to maximize the quality and growth of its portfolio. The properties acquired are primarily located in major metro areas allowing tenants to generate higher foot traffic resulting in higher sales volume. The Company believes that this will enable it to maintain higher occupancy levels, rental rates and rental growth.

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The Company's investment strategy also includes the retail re-tenanting, renovation and expansion of its existing centers and acquired centers. The Company may selectively acquire established income-producing real estate properties and properties requiring significant re-tenanting and redevelopment, primarily in geographic regions in which the Company presently operates. Additionally, the Company may selectively acquire land parcels in its key markets for real estate development projects for long-term investment. The Company may consider investments in other real estate sectors and in geographic markets where it does not presently operate should suitable opportunities arise. The Company also continues to simplify its business by reducing the number of joint venture investments and pursuing redevelopment opportunities to increase overall value within its portfolio.

As part of the Company's investment strategy each property is evaluated for its highest and best use, which may include residential and mixed-use components. In addition, the Company may consider other opportunistic investments related to retailer controlled real estate such as, repositioning underperforming retail locations, retail real estate financing and bankruptcy transaction support. The Company has an active capital recycling program which provides for the disposition of certain properties. If the estimated fair value for any of these assets is less than their net carrying values, the Company would be required to take impairment charges and such amounts could be material.

# **Results of Operations**

Comparison of the three and nine months ended September 30, 2018 and 2017

The following table presents the comparative results from the Company's Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2018, as compared to the corresponding periods in 2017 (in thousands, except per share data):

	Three Months Ended September 30,		Nine Mont 30,	eptember		
	2018	2017	\$ Change	2018	2017	\$ Change
Revenues						
Revenues from rental properties	\$215,049	\$225,836	\$(10,787)	\$668,115	\$679,321	\$(11,206)
Reimbursement income	58,007	59,490	(1,483)	182,929	178,590	4,339
Other rental property income	5,643	5,593	50	16,755	15,242	1,513
Management and other fee income	4,381	3,926	455	12,762	12,456	306
Operating expenses						
Rent (1)	(2,702)	(2,764)	62	(8,262)	(8,312)	50
Real estate taxes	(37,862)	(38,363)	501	(115,570)	(115,379)	(191)
Operating and maintenance (2)	(39,265)	(40,262)	997	(123,921)	(125,539)	1,618

General and administrative (3) Provision for doubtful accounts Impairment charges Depreciation and amortization Other income/(expense)	(21,348) (1,389) (3,336) (74,972)	(21,523) (701) (2,944) (88,443)	175 (688 ) (392 ) 13,471	(67,775 ) (4,571 ) (33,855 ) (236,114)	(63,718 ) (4,201 ) (34,280 ) (275,787)	(4,057 ) (370 ) 425 39,673
Other income, net	5,219	1,101	4,118	14,675	3,813	10,862
Interest expense	(44,081)	(47,258)	3,177	(140,458)	(139,830)	(628)
Early extinguishment of debt charges	(12,762)	(1,753)	(11,009)	(12,762)	(1,753)	(11,009)
Benefit for income taxes, net	315	697	(382)	983	2,224	(1,241)
Equity in income of joint ventures, net	16,533	9,142	7,391	52,486	37,044	15,442
Gain on change in control of interests	-	-	-	-	71,160	(71,160)
Equity in income of other real estate investments, net	5,045	19,909	(14,864)	24,638	61,952	(37,314)
Gain on sale of operating properties/change in control of interests	28,250	40,533	(12,283)	180,461	62,102	118,359
Net income attributable to noncontrolling interests	(567)	(1,186 )	619	(882)	(13,926 )	13,044
Preferred stock redemption charges	-	(7,014)	7,014	-	(7,014)	7,014
Preferred dividends	(14,534)	(12,059)	(2,475)	(43,657)	(35,169)	(8,488)
Net income available to the Company's common shareholders	\$85,624	\$101,957	\$(16,333)	\$365,977	\$298,996	\$66,981
Net income available to the Company:						
Diluted per common share	\$0.19	\$0.24	\$(0.05)	\$0.85	\$0.70	\$0.15

- (1) Rent expense relates to ground lease payments for which the Company is the lessee.
  - Operating and maintenance expense consists of property related costs including repairs and maintenance costs,
- (2) roof repair, landscaping, parking lot repair, snow removal, utilities, property insurance costs, security, personnel costs related to property management services and various other property related expenses.
  - General and administrative costs include employee-related expenses (including salaries, bonuses, equity awards,
- (3) benefits, severance costs and payroll taxes but excluding property management personnel), professional fees, office rent, travel expense and other company-specific expenses.

Net income available to the Company's common shareholders was \$85.6 million for the three months ended September 30, 2018, as compared to \$102.0 million for the comparable period in 2017. On a diluted per share basis, net income available to the Company for the three months ended September 30, 2018, was \$0.19 as compared to \$0.24 for the comparable period in 2017.

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Net income available to the Company's common shareholders was \$366.0 million for the nine months ended September 30, 2018, as compared to \$299.0 million for the comparable period in 2017. On a diluted per share basis, net income available to the Company for nine months ended September 30, 2018, was \$0.85 as compared to \$0.70 for the comparable period in 2017.

The following describes the changes of certain line items included in Net income available to the Company's common shareholders on the Company's Condensed Consolidated Statements of Income, which it believes represent items that have significant changes during the three months and/or nine months ended September 30, 2018, as compared to the corresponding periods in 2017:

Revenue from rental properties –

The decrease in Revenues from rental properties of \$10.8 million for the three months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily from the combined effect of a decrease in revenues of \$20.0 million from properties sold during 2018 and 2017, partially offset by the completion of certain redevelopment projects, tenant buyouts and net growth in the current portfolio, which provided incremental revenues for the three months ended September 30, 2018 of \$9.2 million, as compared to the corresponding period in 2017.

The decrease in Revenues from rental properties of \$11.2 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily from the combined effect of (i) a decrease in revenues of \$39.2 million from properties sold during 2018 and 2017, partially offset by (ii) the completion of certain redevelopment projects, tenant buyouts and net growth in the current portfolio, which provided incremental revenues for the nine months ended September 30, 2018 of \$16.9 million, as compared to the corresponding period in 2017, and (iii) the acquisition/consolidation of operating properties during 2017, which provided incremental revenues for the nine months ended September 30, 2018 of \$11.1 million, as compared to the corresponding period in 2017.

Reimbursement income -

The increase in Reimbursement income of \$4.3 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily from the combined effect of (i) increased occupancy rates, the nature and timing of spending and net growth in recovery rates for the current portfolio, which provided incremental reimbursement income for the nine months ended September 30, 2018 of \$13.0 million, as compared to the corresponding period in 2017, and (ii) the acquisition/consolidation of operating properties during 2017, which provided incremental reimbursement income for the nine months ended September 30, 2018 of \$2.7 million, as compared to the corresponding period in 2017, partially offset by (iii) a decrease in reimbursement income of \$11.4 million from properties sold during 2018 and 2017.

General and administrative –

The increase in General and administrative costs of \$4.1 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to an increase in severance and personnel costs.

Impairment charges -

During the nine months ended September 30, 2018 and 2017, the Company recognized impairment charges related to adjustments to property carrying values of \$33.9 million and \$34.3 million, respectively, for which the Company's estimated fair values were primarily based upon (i) signed contracts or letters of intent from third party offers or (ii) discounted cash flow models. These adjustments to property carrying values were recognized in connection with the Company's efforts to market certain properties and management's assessment as to the likelihood and timing of such potential transactions. Certain of the calculations to determine fair value utilized unobservable inputs and as such are classified as Level 3 of the fair value hierarchy.

Depreciation and amortization -

The decrease in Depreciation and amortization of \$13.5 million for the three months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) a decrease of \$6.9 million related to the acceleration of depreciable lives of assets within the Company's redevelopment projects associated with demolition during the three months ended September 30, 2017, as compared to the corresponding period in 2018, (ii) a decrease of \$4.9 million resulting from property dispositions in 2018 and 2017 and (iii) a decrease related to tenant vacates and write-offs of depreciable assets of \$3.3 million, partially offset by (iv) an increase of \$1.6 million related to the acquisition/consolidation of operating properties during 2017.

The decrease in Depreciation and amortization of \$39.7 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) a decrease of \$27.7 million related to the acceleration of depreciable lives of assets within the Company's redevelopment projects associated with demolition during the nine months ended September 30, 2017, as compared to the corresponding period in 2018, (ii) a decrease related to tenant vacates and write-offs of depreciable assets of \$10.6 million and (iii) a decrease of \$9.9 million resulting from property dispositions in 2018 and 2017, partially offset by (iv) an increase of \$8.5 million related to the acquisition/consolidation of operating properties during 2017.

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Other income, net -

The increase in Other income, net of \$4.1 million for the three months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) an increase in gains on land sales of \$4.2 million and (ii) the recognition of \$1.5 million in income resulting from the receipt of casualty insurance claims in excess of the value of the assets written off, partially offset by (iii) a decrease in foreign tax refunds of \$1.0 million and (iv) the recognition of a net loss on changes in fair value of available-for-sale marketable securities of \$0.6 million.

The increase in Other income, net of \$10.9 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) the recognition of gain on forgiveness of debt of \$4.3 million and relief of accrued interest of \$3.4 million resulting from the foreclosure of an encumbered property during 2018, (ii) an increase in gains on land sales of \$5.2 million and (iii) the recognition of \$1.5 million in income resulting from the receipt of casualty insurance claims in excess of the value of the assets written off, partially offset by (iv) the recognition of a net loss on changes in fair value of available-for-sale marketable securities of \$2.0 million during 2018, (v) a reduction of \$1.0 million due to foreign currency losses and (vi) a decrease in foreign tax refunds of \$1.0 million.

Interest expense -

The decrease in Interest expense of \$3.2 million for the three months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily the result of the repayment of maturing debt during 2018 and 2017 and lower levels of borrowings during the three months ended September 30, 2018, as compared to the corresponding period in 2017.

Early extinguishment of debt charges –

During the three and nine months ended September 30, 2018, the Company incurred early extinguishment of debt charges of \$12.8 million in connection with the optional make-whole provisions of unsecured notes that were repaid prior to maturity (see Footnote 10 for further details).

During the three and nine months ended September 30, 2017, the Company incurred early extinguishment of debt charges of \$1.7 million in connection with the tender premium on Medium Term Notes that were partially tendered prior to maturity.

Equity in income of joint ventures, net –

The increase in Equity in income of joint ventures, net of \$7.4 million for the three months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) the recognition of a foreign currency translation loss of \$4.8 million as a result of the substantial liquidation of the Company's investments in Canada during 2017, (ii) an increase in net gains of \$2.6 million resulting from the sale of properties and capital transactions within various joint venture investments during 2018, as compared to the corresponding period in 2017, and (iii) a decrease in impairment charges of \$2.6 million, partially offset by (iv) lower equity in income of \$2.6 million, primarily resulting from the sales of properties within various joint venture investments and the acquisition of partnership interests in joint ventures by the Company during 2018 and 2017.

The increase in Equity in income of joint ventures, net of \$15.4 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) an increase in net gains of \$8.6 million resulting from the sale of properties and capital transactions within various joint venture investments during 2018, as compared to the corresponding period in 2017, (ii) the recognition of a foreign currency translation loss of \$4.8 million as a result of the substantial liquidation of the Company's investments in Canada during 2017 and (iii) a decrease in impairment charges of \$4.5 million, partially offset by (iv) lower equity in income of \$2.5 million, primarily resulting from the sales of properties within various joint venture investments and the acquisition of partnership interests in joint ventures by the Company during 2018 and 2017.

Gain on change in control of interests -

During the nine months ended September 30, 2017, the Company acquired, in separate transactions, a controlling interest in three operating properties from certain joint venture partners in which the Company had noncontrolling interests. As a result of these transactions, the Company recorded an aggregate gain on change in control of interests of \$71.2 million related to the fair value adjustment associated with its previously held equity interest in these operating properties.

Equity in income of other real estate investments, net -

The decrease in Equity in income of other real estate investments, net of \$14.9 million for the three months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to the recognition in the 2017 period of a cumulative foreign currency translation gain of \$14.8 million as a result of the substantial liquidation of the Company's investments in Canada during 2017.

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The decrease in Equity in income of other real estate investments, net of \$37.3 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to (i) a decrease of \$34.6 million in equity in income from the ACI joint venture resulting from cash distributions received in excess of the Company's carrying basis during 2017 and (ii) the recognition in the 2017 period of a cumulative foreign currency translation gain of \$14.8 million as a result of the substantial liquidation of the Company's investments in Canada during 2017, partially offset by (iii) an increase in earnings and profit participation from capital transactions related to Company's Preferred Equity Program of \$12.0 million during 2018, as compared to the corresponding period in 2017.

Gain on sale of operating properties/change in control of interests –

During the nine months ended September 30, 2018, the Company disposed of/deconsolidated 45 operating properties and four out-parcels, in separate transactions, for an aggregate sales price of \$973.5 million. These transactions resulted in an aggregate gain of \$180.5 million and aggregate impairment charges of \$16.3 million.

During the nine months ended September 30, 2017, the Company disposed of 15 consolidated operating properties and eight parcels, in separate transactions, for an aggregate sales price of \$230.2 million. These transactions resulted in an aggregate gain of \$62.1 million and aggregate impairment charges of \$13.0 million.

Net income attributable to noncontrolling interests –

The decrease in Net income attributable to noncontrolling interests of \$13.0 million for the nine months ended September 30, 2018, as compared to the corresponding period in 2017, is primarily due to equity in income allocated to the Company's noncontrolling interest members as a result of a distribution in excess of basis in the ACI joint venture during 2017.

Preferred stock redemption charges -

During the three and nine months ended September 30, 2017, the Company partially redeemed its shares of Class I Preferred Stock and as a result, the Company recorded a redemption charge of \$7.0 million. This \$7.0 million charge was subtracted from net income attributable to the Company to arrive at net income available to the Company's common shareholders and used in the calculation of earnings per share for the three and nine months ended September 30, 2017.

# Preferred dividends -

The increase in Preferred dividends of \$2.5 million and \$8.5 million for the three and nine months ended September 30, 2018, respectively, as compared to the corresponding periods in 2017, is primarily due to the issuances of Class L Preferred Stock and Class M Preferred Stock in 2017 and 2018, partially offset by the partial redemption of Class I Preferred Stock in 2017.

#### **Tenant Concentration**

The Company seeks to reduce its operating and leasing risks through diversification achieved by the geographic distribution of its properties and a large tenant base. At September 30, 2018, the Company's five largest tenants were TJX Companies, Home Depot, Ahold Delhaize USA, PetSmart and Albertsons, which represented 3.7%, 2.6%, 2.1%, 1.8% and 1.8%, respectively, of the Company's annualized base rental revenues, including the proportionate share of base rental revenues from properties in which the Company has less than a 100% economic interest.

### Liquidity and Capital Resources

The Company's capital resources include accessing the public debt and equity capital markets, mortgages and construction loan financing, and immediate access to an unsecured revolving credit facility (the "Credit Facility") with bank commitments of \$2.25 billion which can be increased to \$2.75 billion through an accordion feature.

The Company's cash flow activities are summarized as follows (in thousands):

Nine Months Ended			
September 30,			
2018	2017		
\$238,513	\$142,486		
516,331	493,816		
230,755	(278,272)		
(839,213)	(201,442)		
(92,127)	14,102		
\$146,386	\$156,588		
	September 2018 \$238,513 516,331 230,755 (839,213) (92,127)		

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### **Operating Activities**

The Company anticipates that cash on hand, cash flows from operations, borrowings under its Credit Facility, and the issuance of equity and public debt, as well as other debt and equity alternatives, will provide the necessary capital required by the Company.

Cash flows provided by operating activities for the nine months ended September 30, 2018, were \$516.3 million, as compared to \$493.8 million for the comparable period in 2017. The increase of \$22.5 million is primarily attributable to:

the acquisition of operating properties during 2017; new leasing, expansion and re-tenanting of core portfolio properties; an increase in distributions from the Company's joint venture programs; and changes in operating assets and liabilities due to timing of receipts and payments; partially offset by the disposition of operating properties in 2018 and 2017.

During the nine months ended September 30, 2018 and 2017, the Company capitalized personnel costs of \$10.2 million and \$10.0 million, respectively, relating to deferred leasing costs.

#### **Investing Activities**

Cash flows provided by investing activities were \$230.8 million for the nine months ended September 30, 2018, as compared to cash flows used for investing activities of \$278.3 million for the comparable period in 2017.

Investing activities during 2018 consisted primarily of:

#### Cash inflows:

\$596.5 million in proceeds from the sale of 45 consolidated operating properties, four out-parcels and 10 land parcels;

\$17.8 million in reimbursements of investments in and advances to real estate joint ventures and reimbursements of investments in and advances to other real estate investments, primarily related to disposition of properties and loan refinancing within the joint venture portfolio and the Company's Preferred Equity Program;

\$13.5 million in proceeds from insurance casualty claims in connection with Hurricane Maria; and \$7.4 million in collection of mortgage loans receivable.

#### Cash outflows:

\$368.6 million for improvements to operating real estate related to the Company's active redevelopment pipeline and improvements to real estate under development;

\$25.8 million for investments in and advances to real estate joint ventures, primarily related to a redevelopment project within the Company's joint venture portfolio; and

\$10.0 million for the acquisition of operating real estate and other related net assets, including two land parcels, and the acquisition of a land parcel at one development project.

Investing activities during 2017 consisted primarily of:

#### Cash inflows:

\$76.9 million in proceeds from the sale of operating properties related to 15 consolidated operating properties and eight out-parcels; and

\$58.0 million in reimbursements of investments in and advances to real estate joint ventures, primarily related to the disposition of properties within the joint venture portfolio, and reimbursements of investments in and advances to other real estate investments, primarily related to the distribution from the ACI joint venture.

#### Cash outflows:

\$258.3 million for improvements to operating real estate related to the Company's active redevelopment pipeline and improvements to real estate under development;

\$120.8 million for acquisition of operating real estate and other related net assets, including six consolidated operating properties and four out-parcels, and acquisition of real estate under development related to a development project;

\$26.8 million for investments in and advances to real estate joint ventures, primarily related to a redevelopment project within one joint venture and the repayment of a mortgage in another joint venture; and \$9.8 million for investment in marketable securities.

Acquisitions of Operating Real Estate and Other Related Net Assets -

During the nine months ended September 30, 2018 and 2017, the Company expended \$5.4 million and \$110.8 million, respectively, towards the acquisition of operating real estate properties and parcels adjacent to operating real estate properties. The Company continues to transform the quality of its portfolio by disposing of lesser quality assets and acquiring larger, higher quality properties in key markets identified by the Company. The Company does not anticipate the acquisition of operating properties for the remainder of 2018, however if suitable opportunities arise the Company will fund these acquisitions with proceeds from property dispositions.

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Improvements to Operating Real Estate -

During the nine months ended September 30, 2018 and 2017, the Company expended \$193.4 million and \$136.5 million, respectively, towards improvements to operating real estate. These amounts consist of the following (in thousands):

	Nine Months Ended September 30,		
	2018	2017	
Redevelopment and renovations	\$140,265	\$116,577	
Tenant improvements and tenant allowances	51,384	12,324	
Other	1,796	7,633	
Total improvements (1)	\$193,445	\$136,534	

During the nine months ended September 30, 2018 and 2017, the Company capitalized payroll of \$4.8 million and (1)\$2.5 million, respectively, and capitalized interest of \$2.6 million and \$2.3 million, respectively, in connection with the Company's improvements to operating real estate.

The Company has an ongoing program to redevelop and re-tenant its properties to maintain or enhance its competitive position in the marketplace. The Company is actively pursuing redevelopment opportunities within its operating portfolio which it believes will increase the overall value by bringing in new tenants and improving the assets' value. The Company has identified three categories of redevelopment, (i) large scale redevelopment, which involves demolishing and building new square footage, (ii) value creation redevelopment, which includes the subdivision of large anchor spaces into multiple tenant layouts, and (iii) creation of out-parcels and pads located in the front of the shopping center properties. The Company anticipates its capital commitment toward these redevelopment projects and re-tenanting efforts for the remainder of 2018 will be approximately \$60.0 million to \$85.0 million. The funding of these capital requirements will be provided by proceeds from property dispositions, cash flow from operating activities, construction financing, where applicable, and availability under the Company's Credit Facility.

Real Estate Under Development -

The Company is engaged in select real estate development projects, which are expected to be held as long-term investments. As of September 30, 2018, the Company had in progress a total of three active real estate development projects and two projects held for future development. During the nine months ended September 30, 2018 and 2017, the Company expended \$175.1 million and \$121.8 million, respectively, towards improvements to real estate under development. The Company capitalized (i) interest of \$10.7 million and \$8.4 million, (ii) real estate taxes, insurance and legal costs of \$2.5 million and \$3.7 million and (iii) payroll of \$1.2 million and \$2.8 million during the nine

months ended September 30, 2018 and 2017, respectively, in connection with these real estate development projects. The Company anticipates the total remaining costs to complete these active projects to be approximately \$150.0 million to \$225.0 million. The Company anticipates its capital commitment toward these development projects for the remainder of 2018 will be approximately \$45.0 million to \$70.0 million. The funding of these capital requirements will be provided by proceeds from property dispositions, cash flow from operating activities, construction financing, where applicable, and availability under the Company's Credit Facility.

#### **Financing Activities**

Cash flow used for financing activities were \$839.2 million for the nine months ended September 30, 2018, as compared to \$201.4 million for the comparable period in 2017.

Financing activities during 2018 primarily consisted of the following:

#### Cash inflows:

\$122.3 million in proceeds from the Company's unsecured revolving credit facility, net;

\$33.6 million in proceeds primarily from the exercise of the Class M Preferred Stock over-allotment option; and \$30.4 million in proceeds from construction loan financing at one development project.

#### Cash outflows:

\$397.2 million of dividends paid;

\$315.1 million for the repayment of unsecured notes;

\$212.8 million for principal payments on debt (related to the repayment of debt on five encumbered properties), including normal amortization on rental property debt;

\$75.1 million for the repurchase of common stock;

\$13.3 million for the payment of early extinguishment of debt charges; and

\$6.0 million for redemption/distribution of noncontrolling interests, primarily related to the redemption of certain partnership units by consolidated subsidiaries.

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Financing activities during 2017 primarily consisted of:

### Cash inflows:

\$1.25 billion in proceeds from issuance of the \$500.0 million, the \$400.0 million and the \$350.0 million unsecured notes;

\$218.8 million in proceeds from issuance of stock, net, including the issuance of Class L Preferred Stock; and \$206.0 million in proceeds from mortgage loan financing.

#### Cash outflows:

\$690.5 million for principal payments on debt (related to the repayment of debt on 25 encumbered properties), including normal amortization on rental property debt;

\$461.0 million for repayment of unsecured notes/term loan, including \$250.0 million of unsecured term loan and

\$211.0 million of unsecured note;

\$381.2 million of dividends paid;

\$225.0 million for partial redemption of Class I Preferred Stock;

\$95.4 million for redemption/distribution of noncontrolling interests; and

\$23.0 million for financing origination costs, primarily related to costs associated with the issuance of unsecured notes.

The Company continually evaluates its debt maturities, and, based on management's current assessment, believes it has viable financing and refinancing alternatives that will not materially adversely impact its expected financial results. The Company continues to pursue borrowing opportunities with large commercial U.S. and global banks, select life insurance companies and certain regional and local banks. The Company has noticed a continuing trend that, although pricing remains dependent on specific deal terms, generally spreads for non-recourse mortgage and construction loan financing has stabilized and the unsecured debt markets are functioning well and credit spreads are at manageable levels.

There are no debt maturities for the remainder of 2018. The Company intends to maintain strong debt service coverage and fixed charge coverage ratios as part of its commitment to maintain its investment-grade senior, unsecured debt ratings. The Company may, from time-to-time, seek to obtain funds through additional common and preferred equity offerings, unsecured debt financings, mortgages and/or construction loan financing and other capital alternatives.

Since the completion of the Company's IPO in 1991, the Company has utilized the public debt and equity markets as its principal source of capital for its expansion needs. Since the IPO, the Company has completed additional offerings of its public unsecured debt and equity, raising in the aggregate over \$13.8 billion. Proceeds from public capital market activities have been used for the purposes of, among other things, repaying indebtedness, acquiring interests in open-air shopping centers, funding real estate under development projects, expanding and improving properties in the

portfolio and other investments.

During February 2018, the Company filed a shelf registration statement on Form S-3, which is effective for a term of three years, for the future unlimited offerings, from time-to-time, of debt securities, preferred stock, depositary shares, common stock and common stock warrants. The Company, pursuant to this shelf registration statement may, from time-to-time, offer for sale its senior unsecured debt for any general corporate purposes, including (i) funding specific liquidity requirements in its business, including property acquisitions, development and redevelopment costs and (ii) managing the Company's debt maturities.

Preferred Stock-

During January 2018, the underwriting financial institutions for the Class M Preferred Stock issuance elected to exercise the over-allotment option and as a result, the Company issued an additional 1,380,000 Class M Depositary Shares, each representing a one-thousandth fractional interest in a share of the Company's 5.250% Class M Cumulative Redeemable Preferred Stock, \$1.00 par value per share. The Company received net proceeds before expenses of \$33.4 million from this over-allotment issuance.

Share Repurchase Program -

During February 2018, the Company's Board of Directors authorized a share repurchase program, which is effective for a term of two years, pursuant to which the Company may repurchase shares of its common stock, par value \$0.01 per share, with an aggregate gross purchase price of up to \$300.0 million. During the nine months ended September 30, 2018, the Company repurchased 5,100,000 shares for an aggregate purchase price of \$75.1 million (weighted average price of \$14.72 per share). As of September 30, 2018, the Company had \$224.9 million available under this common share repurchase program.

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Senior Notes -

The Company's supplemental indenture governing its senior notes contains the following covenants, all of which the Company is compliant with:

Covenant	Must Be	As of 9/30/18
Consolidated Indebtedness to Total Assets	<65%	37%
Consolidated Secured Indebtedness to Total Assets	<40%	4%
Consolidated Income Available for Debt Service to Maximum Annual Service Charge	>1.50x	5.9x
Unencumbered Total Asset Value to Consolidated Unsecured Indebtedness	>1.50x	2.7x

For a full description of the various indenture covenants refer to the Indenture dated September 1, 1993; the First Supplemental Indenture dated August 4, 1994; the Second Supplemental Indenture dated April 7, 1995; the Third Supplemental Indenture dated June 2, 2006; the Fourth Supplemental Indenture dated April 26, 2007; the Fifth Supplemental Indenture dated as of September 24, 2009; the Sixth Supplemental Indenture dated as of May 23, 2013; and the Seventh Supplemental Indenture dated as of April 24, 2014, each as filed with the SEC. See the Exhibits Index to our Annual Report on Form 10-K for the year ended December 31, 2017 for specific filing information.

During the nine months ended September 30, 2018, the Company repaid the following notes (dollars in millions):

Туре	Date Paid	Amount Repaid	Interest Rate	<b>Maturity Date</b>
Senior Unsecured Notes (1)	Aug-18 Jun-18	\$ 300.0	6.875 %	Oct-19
Senior Unsecured Notes (2)		\$ 15.1	3.200 %	May-21

<sup>(1)</sup> The Company recorded an early extinguishment of debt charge of \$12.8 million resulting from the early repayment of these notes.

Credit Facility -

<sup>(2)</sup> As of September 30, 2018, these notes had an outstanding balance of \$484.9 million.

The Company has a \$2.25 billion unsecured revolving credit facility (the "Credit Facility") with a group of banks, which is scheduled to expire in March 2021, with two additional six-month options to extend the maturity date, at the Company's discretion, to March 2022. This Credit Facility, which accrues interest at a rate of LIBOR plus 87.5 basis points (3.04% as of September 30, 2018), can be increased to \$2.75 billion through an accordion feature. In addition, the Credit Facility includes a \$500.0 million sub-limit which provides the Company the opportunity to borrow in alternative currencies including Canadian Dollars, British Pounds Sterling, Japanese Yen or Euros. Pursuant to the terms of the Credit Facility, the Company, among other things, is subject to covenants requiring the maintenance of (i) maximum leverage ratios on both unsecured and secured debt and (ii) minimum interest and fixed coverage ratios. As of September 30, 2018, the Credit Facility had a balance of \$130.0 million outstanding and \$0.5 million appropriated for letters of credit.

Pursuant to the terms of the Credit Facility, the Company, among other things, is subject to maintenance of various covenants. The Company is currently in compliance with these covenants. The financial covenants for the Credit Facility are as follows:

Covenant	Must Be	As of 9/30/18
Total Indebtedness to Gross Asset Value ("GAV")	<60%	37%
Total Priority Indebtedness to GAV	<35%	3%
Unencumbered Asset Net Operating Income to Total Unsecured Interest Expense	>1.75x	4.2x
Fixed Charge Total Adjusted EBITDA to Total Debt Service	>1.50x	3.0x

For a full description of the Credit Facility's covenants refer to the Amended and Restated Credit Agreement dated as of February 1, 2017, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated January 30, 2017.

Mortgages and Construction Loan Payable –

During the nine months ended September 30, 2018, the Company (i) deconsolidated \$206.0 million of individual non-recourse mortgage debt relating to an operating property for which the Company no longer holds a controlling interest and (ii) repaid \$203.6 million of maturing mortgage debt (including fair market value adjustments of \$0.9 million) that encumbered five operating properties.

In August 2018, the Company closed on a construction loan commitment of \$67.0 million relating to one of it's development projects. This loan commitment is scheduled to mature in August 2020, with six additional six-month options to extend the maturity date to August 2023 and bears interest at a rate of LIBOR plus 180 basis points (3.96% as of September 30, 2018). As of September 30, 2018, the construction loan had a balance of \$30.4 million outstanding.

During the nine months ended September 30, 2018, the Company disposed of an encumbered property through foreclosure. The transaction resulted in a net decrease in mortgage debt of \$12.4 million. In addition, the Company recognized a gain on forgiveness of debt of \$4.3 million and relief of accrued interest of \$3.4 million, both of which are included in Other income, net in the Company's Condensed Consolidated Statements of Income.

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In addition to the public equity and debt markets as capital sources, the Company may, from time-to-time, obtain mortgage financing on selected properties and construction loan financing to partially fund the capital needs of its real estate development projects. As of September 30, 2018, the Company had over 335 unencumbered property interests in its portfolio.

Dividends -

In connection with its intention to continue to qualify as a REIT for federal income tax purposes, the Company expects to continue paying regular dividends to its stockholders. These dividends will be paid from operating cash flows. The Company's Board of Directors will continue to evaluate the Company's dividend policy on a quarterly basis as the Board of Directors monitors sources of capital and evaluates the impact of the economy and capital markets availability on operating fundamentals. Since cash used to pay dividends reduces amounts available for capital investment, the Company generally intends to maintain a conservative dividend payout ratio, reserving such amounts as it considers necessary for the expansion and renovation of shopping centers in its portfolio, debt reduction, the acquisition of interests in new properties and other investments as suitable opportunities arise and such other factors as the Board of Directors considers appropriate. Cash dividends paid for the nine months ended September 30, 2018 and 2017 were \$397.2 million and \$381.2 million, respectively.

Although the Company receives substantially all of its rental payments on a monthly basis, it generally intends to continue paying dividends quarterly. Amounts accumulated in advance of each quarterly distribution will be invested by the Company in short-term money market or other suitable instruments. On July 24, 2018, the Company's Board of Directors declared a quarterly cash dividend of \$0.28 per common share payable to shareholders of record on October 2, 2018, which was paid on October 15, 2018. The Board of Directors also declared quarterly dividends with respect to the Company's various classes of cumulative redeemable preferred shares (Classes I, J, K, L and M). All dividends on the preferred shares were paid on October 15, 2018 to shareholders of record on October 1, 2018.

Additionally, on October 23, 2018, the Company's Board of Directors declared a quarterly cash dividend of \$0.28 per common share payable to shareholders of record on January 2, 2019, which is scheduled to be paid on January 15, 2019. The Company's Board of Directors also declared quarterly dividends with respect to the Company's various classes of cumulative redeemable preferred shares (Classes I, J, K, L and M). All dividends on the preferred shares are scheduled to be paid on January 15, 2019, to shareholders of record on January 2, 2019.

Hurricane Impact -

The Company incurred no significant damage to its properties in September 2018 as a result of Hurricanes Florence, which primarily hit North and South Carolina, and Michael, which hit the Florida Panhandle.

On September 20, 2017, Hurricane Maria struck Puerto Rico as a Category 4 hurricane which resulted in widespread damage, flooding, and power outages. The Company has interests in seven operating properties located throughout Puerto Rico, aggregating 2.2 million square feet of GLA, which were variously impacted by the hurricane. The Company maintains a comprehensive property insurance policy on these properties with total coverage of up to \$62.0 million, as well as business interruption insurance with coverage up to \$39.3 million in the aggregate, subject to a collective deductible of \$1.2 million.

The Company expects to collect property insurance proceeds (net of deductible) equal to the replacement cost of its damaged property, currently estimated to be approximately \$30.3 million. As of September 30, 2018, the Company has collected property insurance proceeds totaling \$17.5 million to date, which exceeds the amount previously written off due to property damage (\$16.0 million). As a result, the Company recognized this excess amount of \$1.5 million as income included in Other income, net on the Company's Condensed Statements of Income for the three and nine months ended September 30, 2018.

The Company's business interruption insurance covers lost revenues as a result of the hurricane for a period of up to one year. After the expiration of one year following the loss, the policy has 365 days of an extended period of indemnity which provides business interruption coverage in the event the properties have not fully recovered from the storm. As of September 30, 2018, the Company has collected business interruption claims totaling \$4.4 million from its insurance provider. The Company is still in the process of assessing current and future business interruption insurance losses for the first year and extended period of indemnity and will submit insurance claims for its estimated losses under its business interruption insurance policy.

Other -

The Company is subject to taxes on its activities in Canada, Puerto Rico and Mexico. In general, under local country law applicable to the structures the Company has in place and applicable treaties, the repatriation of cash to the Company from its subsidiaries and joint ventures in Canada, Puerto Rico and Mexico generally are not subject to withholding tax. The Company is subject to and also includes in its tax provision non-U.S. income taxes on certain investments located in jurisdictions outside the U.S. These investments are held by the Company at the REIT level and not in the Company's taxable REIT subsidiary. Accordingly, the Company does not expect a U.S. income tax impact associated with the repatriation of undistributed earnings from the Company's foreign subsidiaries.

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#### **Funds From Operations**

Funds From Operations ("FFO") is a supplemental non-GAAP financial measure utilized to evaluate the operating performance of real estate companies. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as net income/(loss) available to the Company's common shareholders computed in accordance with generally accepted accounting principles in the United States ("GAAP"), excluding (i) gains or losses from sales of operating real estate assets and change in control of interests, plus (ii) depreciation and amortization of operating properties and (iii) impairment of depreciable real estate and in substance real estate equity investments and (iv) after adjustments for unconsolidated partnerships and joint ventures calculated to reflect FFO on the same basis.

The Company presents FFO available to the Company's common shareholders as it considers it an important supplemental measure of our operating performance and believes it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO available to the Company's common shareholders when reporting results. Comparison of our presentation of FFO available to the Company's common shareholders to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

The Company also presents FFO available to the Company's common shareholders as adjusted as an additional supplemental measure as it believes it is more reflective of its core operating performance and provides investors and analysts an additional measure to compare the Company's performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. FFO available to the Company's common shareholders as adjusted is generally calculated by the Company as FFO available to the Company's common shareholders excluding certain transactional income and expenses and non-operating impairments which management believes are not reflective of the results within the Company's operating real estate portfolio.

FFO is a supplemental non-GAAP financial measure of real estate companies' operating performances, which does not represent cash generated from operating activities in accordance with GAAP and therefore should not be considered an alternative for net income as a measure of liquidity. Our method of calculating FFO available to the Company's common shareholders and FFO available to the Company's common shareholders as adjusted may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

The Company's reconciliation of net income available to the Company's common shareholders to FFO available to the Company's common shareholders and FFO available to the Company's common shareholders as adjusted, is as follows (in thousands, except per share data):

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	Three Mor Ended Sep 30,		Nine Months Ended September 30,		
Net income available to the Company's common shareholders Gain on sale of operating properties/change in control of interests	<b>2018 \$85,624</b> (28,250)	<b>2017 \$101,957</b> (40,533)	<b>2018 \$365,977</b> (180,384)	<b>2017 \$298,996</b> (61,394)	
Gain on sale of joint venture operating properties/change in control of interests	(2,554)	-	(6,103)	(72,185)	
Depreciation and amortization - real estate related Depreciation and amortization - real estate joint ventures Impairment of operating properties Benefit for income taxes (2) Noncontrolling interests (2) FFO available to the Company's common shareholders	74,751 11,871 3,338 - (411 ) <b>144,369</b>	87,262 9,562 8,651 - (1,613) <b>165,286</b>	230,993 32,766 33,704 - (2,470 474,483	272,232 29,413 32,294 (39 ) (3,895 ) <b>495,422</b>	
Transactional (income)/expense: Profit participation from other real estate investments	(485)	-	(10,774)	·	
Gain from land sales Impairments on other investments	(4,227 )	- 1,635	(6,305 ) 267	(1,060 ) 11,343	
Severance costs Gain on forgiveness of debt	-	-	1,185 (4,274)	-	
Noncontrolling interests (3) Loss on marketable securities	- 557	-	136 2,043	11,338	
Distribution in excess of basis Preferred stock redemption costs	-	- 7,014	(3,550 )	- 7,014	
Prepayment penalties Gain on liquidation of a foreign entity	12,762	1,753 (14,822)	12,762	1,753 (14,822)	
Insurance proceeds in excess of related loss Other income, net	(1,557) 668	- 473	(1,557) 1,212	- 1,429	
Total transactional income, net FFO available to the Company's common shareholders as	7,718 <b>\$152,087</b>	(3,947)	(8,855 ) <b>\$465,628</b>	(17,578) <b>\$477,844</b>	
<b>adjusted</b> Weighted average shares outstanding for FFO calculations:	\$152,00 <i>1</i>	\$161,339	<b>\$405,026</b>	<b>\$477,044</b>	
Basic Units	419,230 823	423,688 973	421,106 926	423,574 854	
Dilutive effect of equity awards Diluted (1)	534 420,587	513 425,174	515 422,547	556 424,984	
FFO per common share – basic FFO per common share – diluted (1) FFO as adjusted per common share – basic	\$0.34 \$0.34 \$0.36	\$0.39 \$0.39 \$0.38	\$1.13 \$1.12 \$1.11	\$1.17 \$1.17 \$1.13	
FFO as adjusted per common share – diluted (1)	\$0.36	\$0.38	\$1.10	\$1.13	

Reflects the potential impact if certain units were converted to common stock at the beginning of the period, which would have a dilutive effect on FFO available to the Company's common shareholders. FFO available to the Company's common shareholders would be increased by \$223 and \$268 for the three months ended September 30,

<sup>(1)2018</sup> and 2017, respectively and \$787 and \$688 for the nine months ended September 30, 2018 and 2017. The effect of other certain convertible units would have an anti-dilutive effect upon the calculation of Net income available to the Company's common shareholders per share. Accordingly, the impact of such conversion has not been included in the determination of diluted earnings per share calculations.

<sup>(2)</sup> Related to gains, impairment and depreciation on operating properties, where applicable.

(3) Related to transactional (income)/expense, where applicable.

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## Same Property Net Operating Income ("Same property NOI")

Same property NOI is a supplemental non-GAAP financial measure of real estate companies' operating performance and should not be considered an alternative to net income in accordance with GAAP or as a measure of liquidity. The Company considers Same property NOI as an important operating performance measure because it is frequently used by securities analysts and investors to measure only the net operating income of properties that have been owned by the Company for the entire current and prior year reporting periods. It excludes properties under redevelopment, development and pending stabilization; properties are deemed stabilized at the earlier of (i) reaching 90% leased or (ii) one year following a project's inclusion in operating real estate. Same property NOI assists in eliminating disparities in net income due to the development, acquisition or disposition of properties during the particular period presented, and thus provides a more consistent performance measure for the comparison of the Company's properties.

Same property NOI is calculated using revenues from rental properties (excluding straight-line rent adjustments, lease termination fees, TIFs and amortization of above/below market rents) less charges for bad debt, operating and maintenance expense, real estate taxes and rent expense plus the Company's proportionate share of Same property NOI from unconsolidated real estate joint ventures, calculated on the same basis. The Company's method of calculating Same property NOI available to the Company's common shareholders may differ from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

The following is a reconciliation of Net income available to the Company's common shareholders to Same property NOI (in thousands):

	Three Mo Ended	onths	Nine Months Ended		
	Septembe	r 30,	September	30,	
	2018	2017	2018	2017	
Net income available to the Company's common shareholders	\$85,624	\$101,957	\$365,977	\$298,996	
Adjustments:					
Management and other fee income	(4,381)	(3,926)	(12,762)	(12,456)	
General and administrative	21,348	21,523	67,775	63,718	
Impairment charges	3,336	2,944	33,855	34,280	
Depreciation and amortization	74,972	88,443	236,114	275,787	
Interest and other expense, net	51,624	47,910	138,545	137,770	
Benefit for income taxes, net	(315)	(697)	(983)	(2,224)	
Gain on change in control of interests	-	-	-	(71,160)	
Equity in income of other real estate investments, net	(5,045)	(19,909)	(24,638)	(61,952)	
Gain on sale of operating properties/change in control of interests	(28,250)	(40,533)	(180,461)	(62,102)	
Net income attributable to noncontrolling interests	567	1,186	882	13,926	
Preferred stock redemption charges	-	7,014	-	7,014	

Preferred dividends	14,534	12,059	43,657	35,169
Non same property net operating income	(19,053)	(34,644)	(84,830)	(108,139)
Non-operational expense from joint ventures, net	17,690	24,580	47,198	63,611
Same property NOI	\$212,651	\$207,907	\$630,329	\$612,238

Same property NOI increased by \$4.7 million or 2.3% for the three months ended September 30, 2018, as compared to the corresponding period in 2017. This increase is primarily the result of (i) an increase of \$7.5 million related to lease-up and rent commencements in the portfolio, partially offset by (ii) a decrease in other property income of \$1.8 million and (iii) an increase of \$1.0 million of credit loss.

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Same property NOI increased by \$18.1 million or 3.0% for the nine months ended September 30, 2018, as compared to the corresponding period in 2017. This increase is primarily the result of (i) an increase of \$18.4 million related to lease-up and rent commencements in the portfolio and (ii) an increase in other property income of \$0.3 million, partially offset by (iii) an increase of \$0.6 million of credit loss.

#### **Leasing Activity**

During the nine months ended September 30, 2018, the Company executed 812 leases totaling over 6.2 million square feet in the Company's consolidated operating portfolio comprised of 297 new leases and 515 renewals and options. The leasing costs associated with new leases are estimated to aggregate \$55.0 million or \$27.78 per square foot. These costs include \$42.7 million of tenant improvements and \$12.3 million of external leasing commissions. The average rent per square foot on new leases was \$18.02 and on renewals and options was \$16.14.

#### **Tenant Lease Expirations**

At September 30, 2018, the Company has a total of 5,669 leases in the U.S. consolidated operating portfolio. The following table sets forth the aggregate lease expirations for each of the next ten years, assuming no renewal options are exercised. For purposes of the table, the Total Annual Base Rent Expiring represents annualized rental revenue, excluding the impact of straight-line rent, for each lease that expires during the respective year. Amounts in thousands except for number of lease data:

Year Ending	Number of Leases	Square Feet	Total Annual Base	% of Gross Annual Rent	
December 31,	Expiring	Expiring	Rent Expiring		
(1)	127	374	\$7,471	0.9	%
2018	79	291	\$6,573	0.8	%
2019	712	3,851	\$70,759	8.6	%
2020	797	5,574	\$91,388	11.2	%
2021	790	6,286	\$94,698	11.6	%
2022	807	6,525	\$106,194	13.0	%
2023	740	6,294	\$101,863	12.4	%
2024	341	4,035	\$61,137	7.5	%
2025	226	1,880	\$34,189	4.2	%
2026	228	3,649	\$51,270	6.3	%
2027	250	3,349	\$51,266	6.3	%

2028 312 3,036 \$55,524 6.8 %

(1) Leases currently under month to month lease or in process of renewal.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's primary market risk exposures are interest rate risk and foreign currency exchange rate risk. The Company has not, and does not plan to, enter into any derivative financial instruments for trading or speculative purposes. The following table presents the Company's aggregate fixed rate debt obligations outstanding, including fair market value adjustments and unamortized deferred financing costs, as of September 30, 2018, with corresponding weighted-average interest rates sorted by maturity date. The table does not include extension options where available. Amounts are in millions.

	20	18	2019	2020	2021	2022	Thereafter	Total	Fair Value
Secured Debt									
Fixed Rate	\$	-	\$2.1	\$105.7	\$152.1	\$152.3	\$ 36.6	\$448.8	\$439.3
Average Interest Rate		-	5.29%	5.49 %	5.39 %	4.05 %	5.66 %	4.98 %	
Floating Rate	\$	_	\$-	\$29.2	\$-	\$-	\$ -	\$29.2	\$29.3
Average Interest Rate		-	-	3.96 %	-	-	-	3.96 %	
<b>Unsecured Debt</b>									
Fixed Rate	\$	-	\$-	\$-	\$483.0	\$495.7	\$ 3,305.6	\$4,284.3	\$4,009.0
Average Interest Rate		-	-	-	3.20 %	3.40 %	3.54 %	3.49 %	
Floating Rate	\$	-	\$-	\$-	\$125.2	\$-	\$ -	\$125.2	\$127.9
Average Interest Rate		-	-	-	3.09 %	-	-	3.09 %	

Based on the Company's variable-rate debt balances, interest expense would have increased by \$1.2 million for the nine months ended September 30, 2018 if short-term interest rates were 1.0% higher.

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At September 30, 2018, the Company's foreign real estate investments in their local currency had an aggregate carrying amount of 51.3 million Mexican Pesos (USD \$4.7 million). Currency fluctuations between local currency and the U.S. dollar for the Company's foreign monetary assets and liabilities result in foreign currency gains/losses which are recognized in Other income, net in the Company's Condensed Consolidated Statements of Income. During the nine months ended September 30, 2018, the Company recognized a net foreign currency loss of \$0.1 million.

#### **Item 4. Controls and Procedures**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective.

There have not been any changes in the Company's internal control over financial reporting during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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#### **PART II**

#### OTHER INFORMATION

#### **Item 1. Legal Proceedings**

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.

The Company is not presently involved in any litigation nor, to its knowledge, is any litigation threatened against the Company or its subsidiaries that, in management's opinion, would result in any material adverse effect on the Company's ownership, management or operation of its properties taken as a whole, or which is not covered by the Company's liability insurance.

#### Item 1A. Risk Factors

There are no material changes from risk factors as previously disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## **Issuer Purchases of Equity Securities**

During the nine months ended September 30, 2018, the Company repurchased 275,938 shares for an aggregate purchase price of \$4.3 million (weighted average price of \$15.43 per share) in connection with common shares surrendered or deemed surrendered to the Company to satisfy statutory minimum tax withholding obligations in connection with the vesting of restricted stock awards under the Company's equity-based compensation plans. In addition, during February 2018, the Company's Board of Directors authorized a share repurchase program, which is effective for a term of two years, pursuant to which the Company may repurchase shares of its common stock, par value \$0.01 per share, with an aggregate gross purchase price of up to \$300.0 million. During the nine months ended September 30, 2018, the Company repurchased 5,100,000 shares for an aggregate purchase price of \$75.1 million (weighted average price of \$14.72 per share). These repurchased shares are no longer outstanding.

			Total Number of	Approximate Dollar	
	Total Number	Average	Shares Purchased	Value of Shares that May	
Period	of Shares	Price Paid	as Part of Publicly	Yet Be Purchased	
	Purchased	per Share	Announced	Under	
		Share	Plans	the Plans or Programs	
			or		
			Programs	(in millions)	
January 1, 2018 – January 31, 2018	56,094	\$ 17.69	-	\$ -	
February 1, 2018 – February 28, 2018	1,764,751	15.09	1,600,000	275.7	
March 1, 2018 – March 31, 2018	222	15.21	-	275.7	
April 1, 2018 – April 30, 2018	1,067	14.37	-	275.7	
May 1, 2018 – May 31, 2018	3,505,277	14.52	3,500,000	224.9	
June 1, 2018 – June 30, 2018	1,020	17.40	-	224.9	
July 1, 2018 – July 31, 2018	5,427	16.46	-	224.9	
August 1, 2018 – August 31, 2018	38,524	16.49	-	224.9	
September 1, 2018 – September 30, 2018	3,556	17.11	-	224.9	
Total	5,375,938	<b>\$ 14.76</b>	5,100,000		

Item 3. Defaults Upon Senior Securities

None.

**Item 4. Mine Safety Disclosures** 

Not applicable.

## **Item 5. Other Information**

None.

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#### Item 6. Exhibits

Exhibits -

#### 4.1 Agreement to File Instruments

Kimco Realty Corporation (the "Registrant") hereby agrees to file with the Securities and Exchange Commission, upon request of the Commission, all instruments defining the rights of holders of long-term debt of the Registrant and its consolidated subsidiaries, and for any of its unconsolidated subsidiaries for which financial statements are required to be filed, and for which the total amount of securities authorized thereunder does not exceed 10 percent of the total assets of the Registrant and its subsidiaries on a consolidated basis.

- 12.1 <u>Computation of Ratio of Earnings to Fixed Charges</u>
- 12.2 <u>Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends</u>
- 31.1 Certification of the Company's Chief Executive Officer, Conor C. Flynn, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 <u>Certification of the Company's Chief Financial Officer, Glenn G. Cohen, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
- 32.1 Certification of the Company's Chief Executive Officer, Conor C. Flynn, and the Company's Chief Financial Officer, Glenn G. Cohen, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CALXBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LABXBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### KIMCO REALTY CORPORATION

October 26, 2018 /s/ Conor C. Flynn (Date) Conor C. Flynn

Chief Executive Officer

October 26, 2018 /s/ Glenn G. Cohen (Date) Glenn G. Cohen

Chief Financial Officer