PETROBRAS - PETROLEO BRASILEIRO SA Form 6-K May 18, 2015

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of May, 2015

**Commission File Number 1-15106** 

## PETRÓLEO BRASILEIRO S.A. - PETROBRAS

(Exact name of registrant as specified in its charter)

## **Brazilian Petroleum Corporation - PETROBRAS**

(Translation of Registrant's name into English)

Avenida República do Chile, 65 20031-912 - Rio de Janeiro, RJ Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F	Χ	Form 40-F	

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes	Nο	Χ

#### **FIRST QUARTER OF 2015**

#### **RESULTS**

Rio de Janeiro - May 15, 2015

Petrobras announces today its consolidated results for the 1Q-2015 reviewed by independent auditors, stated in millions of U.S. dollars, prepared in accordance with International Financial Reporting Standards - IFRS issued by the International Accounting Standards Board - IASB.

Consolidated net income attributable to the shareholders of Petrobras and Adjusted EBITDA in the 1Q-2015 were US\$ 1,862 million and US\$ 7,516 million, respectively.

#### **Key events**

#### Jan-Mar

1,862 2,280 (18) Consolidated net income (9,722) (119) (loss) attributable to the shareholders of Petrobras

2,803 2,531 11 **Total domestic and** 2,799 –

international crude oil and natural gas production

(Mbbl/d)

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7,516 6,068 24 **Adjusted EBITDA** 7,881 (5)

# The Company reported net income of US\$ 1,862 million in the 1Q-2015 compared to a US\$ 9,722 million loss in the 4Q-2014, mainly due to the following events:

- Diesel (5%) and gasoline (3%) price increases on November 7, 2014;
- Lower cost of sales due to decreased crude oil and oil product import costs and volumes;
- Lower export revenues, affected by a decrease in international crude oil prices (average Brent prices decreased by 29% in the 1Q-2015 compared to the 4Q-2014);
- Decreased domestic oil product sales (10%) due to the seasonal consumption in the 4Q-2014 and lower economic activity in Brazil;
- US\$ 1,963 million net finance expense in the 1Q-2015 compared to US\$ 713 million in the 4Q-2014;
- The Company reached a monthly average crude oil production record level of 672 thousand barrels per day in the pre-salt layer in the first quarter of 2015 (on April 11, 2015 the Company reached a crude oil production record level of 800 thousand barrels per day at the pre-salt layer); and
- Production start-up of P-61 platform in Papa-Terra field in the Campos Basin and of the early production system in Búzios field (Santos Basin), as well as the production start-up of Hadrian South field in ultra-deep waters of the Gulf of Mexico.

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Comments from the CEO
Mr. Aldemir Bendine
Dear Shareholders and Investors,
During the first quarter of 2015 we reached an operating income of US\$ 4.7 billion and an adjusted EBITDA of US\$ 7.5 billion, an increase of 45% and 24%, respectively, when compared to the first quarter of 2014. This result is mainly explained by the higher oil production, higher fuel sales margins in Brazil and lower production taxes and imports. Our net income decreased 18% relative to the first quarter of 2014, mainly as a result of the exchange rate devaluation in the period.
We are working to maintain our financial and economic performances at high levels. In previous opportunities, I have mentioned that our goal is to develop a profitable Company, with excellence in Corporate Governance, and that is able to efficiently utilize its assets to generate the highest value to shareholders and investors. With that in mind, we are preparing a new business plan that will outline our vision for the future of Petrobras.
An important element of this plan is the deleveraging of the Company. We intend to accomplish it gradually, respecting the existing contracts and establishing a balance with the production growth.
Finally, I would like to once again congratulate the Company´s employees, the ones responsible for another "OTC Distinguished Achievement Award for Companies, Organizations and Institutions", the most important international offshore industry award. Such recognition proves that Petrobras has the necessary expertise, technology and resources for the construction of a company that aims at creating maximum value in its operations.
Aldemir Bendine. CEO.

#### **FINANCIAL AND OPERATING HIGHLIGHTS**

Main Items and Consolidated Economic Indicators

Jan-Mar

**33,409** (22) **Sales revenues** 

25,967 34,494 (25)

8,649 (10) **Gross profit** 7,827 8,106 (3)

(12,168) 138 Net income (loss) before finance income 4,658 3,203 45 (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

(713) (175) **Net finance income (expense)** (1,963) (73) (2,589)

(9,722) 119 Consolidated net income (loss) 1,862 2,280 (18) attributable to the shareholders of Petrobras

(0.75) 119 Basic and diluted earnings (losses) per 0.14 0.17 (18) share <sup>1</sup>

26 4 **Gross margin (%) <sup>2</sup>** 30 23

7

(36) 54 **Operating margin (%) 2** 18 9 9

(29) 36 **Net margin (%) 2** 7 7 -

7,881 (5) **Adjusted EBITDA – U.S.\$ million<sup>3</sup>** 7,516 6,068 24

Net income (loss) before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes by business segment

1,688 1 . Exploration & Production 1,706 6,871 (75)

(12,087) 127 . **Refining, Transportation and Marketing** 3,265 (3,140) 204

179 310 **. Gas & Power** 734 268 174

(22) 36 **. Biofuel** (14) (28) 50

262 14 **. Distribution** 298 320 (7)

(1,013) 114 . International 140 192 (27)

(1,759) 16 . Corporate

(1,471) (1,430) (3)

9,664 (36) **Capital expenditures and investments** 6,233 8,708 (28)

## Financial and economic indicators

76.27 (29) **Brent crude (U.S.\$/bbl)**  53.97

108.22 (50)

2.54 13 Average commercial selling rate for U.S. 2.87 2.37 21 dollar (R\$/U.S.\$)

2.66 21 Period-end commercial selling rate for 3.21 2.26 42 U.S. dollar (R\$/U.S.\$)

8.4 12 Variation of the period-end commercial 20.8 (3.4) 24 selling rate for U.S. dollar (%)

11.22 1 **Selic interest rate - average (%)** 12.19 10.40 2

## **Average price indicators**

90.01 (14) **Domestic basic oil products price** 77.80 96.25 (19) **(U.S.\$/bbl)** 

## **Domestic Sales price**

66.49 (35) . Crude oil (U.S.\$/bbl) 4 43.40 98.02 (56)

45.54 (11) . Natural gas (U.S.\$/bbl) 40.76 47.33 (14)

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## **International Sales price**

73.66 (21) . Crude oil (U.S.\$/bbl)

58.40 84

84.18

(31)

22.26 1 . Natural gas (U.S.\$/bbl) 22.40 23.28 (4)

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<sup>&</sup>lt;sup>1</sup> Net income (loss) per share calculated based on the weighted average number of shares.

<sup>&</sup>lt;sup>2</sup> Gross margin equals sales revenues less cost of sales divided by sales revenues; Operating margin equals net income (loss) before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes divided by sales revenues; Net margin equals consolidated net income (loss) attributable to the shareholders of Petrobras divided by sales revenues.

<sup>&</sup>lt;sup>3</sup> Adjusted EBITDA equals net income plus net finance income (expense); income taxes; depreciation, depletion and amortization; share of earnings in equity-accounted investments and impairment. Adjusted EBITDA is not a measure defined by IFRS and it is possible that it may not be comparable to similar measures reported by other companies. It should not be considered as a substitute for income before taxes, finance income (expense), profit sharing and share of earnings in equity-accounted investments or as a better measure of liquidity than cash flow provided by operations, both of which are calculated in accordance with IFRS. The Company reports its Adjusted EBITDA to give additional information about its ability to pay debt, carry out investments and cover working capital needs. See Consolidated Adjusted EBITDA by Business Segment and a reconciliation of Adjusted EBITDA to net income on page 22.

<sup>&</sup>lt;sup>4</sup> Average between the exports prices and the internal transfer prices from Exploration & Production to Refining, Transportation and Marketing.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **RESULTS OF OPERATIONS**

#### 1Q-2015 compared to the 1Q-2014:

Virtually all revenues and expenses of our Brazilian operations are denominated and payable in Brazilian Reais. When the Brazilian Real depreciates relative to the U.S. dollar, as it did during the first quarter of 2015 (a 21% depreciation), revenues and expenses decrease when translated into U.S. dollars. Nevertheless, the depreciation of the Brazilian Real against the U.S. dollar affects the line items discussed below in different ways.

#### **Gross Profit**

Gross profit decreased by 3% (US\$ 279 million) in the 1Q-2015 compared to the 1Q-2014, mainly due to:

Ø Sales revenues of US\$ 25,967 million, a decrease of 25% compared to the 1Q-2014 (US\$ 34,494 million), resulting from:

- Lower export prices and a decrease in the price of oil products sold in the Brazilian market that were adjusted to reflect a decrease in international crude oil and oil product prices (Brent prices decreased by 50%). These effects were partially offset by the positive impact of the depreciation of the Real (21%) on the price (in *reais*) of oil products that were adjusted to reflect international prices, along with higher diesel and gasoline prices following a price increase on November 7, 2014; and
- Decreased domestic oil product demand (6%), mainly of naphtha (30%), diesel (4%) and gasoline (5%), due to a decrease in economic activity in Brazil.
- Foreign currency translation effects (depreciation of the Brazilian Real against the U.S. dollar) reduced sales revenues expressed in U.S. dollars. Sales revenues were 9% lower in *Reais*.

These effects were partially offset by higher crude oil export volumes (44%).

 $\emptyset$  Cost of sales was US\$ 18,140 million in the 1Q-2015, a decrease of 31% compared to the 1Q-2014 (US\$ 26,388 million), due to:

- Lower import costs and production taxes attributable to a decrease in international crude oil prices (50%), partially offset by the impact of the depreciation of the Brazilian Real against the U.S. dollar (21%) on those costs;
- Decreased domestic oil product sales volumes, lower share of crude oil imports on feedstock processing and a lower share of oil product imports in the sales mix; and.

Foreign currency translation effects. Cost of sales was 17% lower in reais.

# Net income before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net income before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes reached US\$ 4,658 million in the 1Q-2015, US\$ 1,455 million higher compared to US\$ 3,203 million in the 1Q-2014 (a 45% increase), despite a lower gross profit, due to a gain resulting from the reversal of an allowance for impairment of trade receivables from companies in the isolated electricity system in the northern region of Brazil (US\$ 452 million) and to the negative impact in the 1Q-2014 of the Company's Voluntary Separation Incentive Plan - PIDV (US\$ 1,014 million).

#### **Net finance expense**

Net finance expense reached US\$ 1,963 million in the 1Q-2015, US\$ 1,890 million higher when compared to the 1Q-2014, resulting from:

- Exchange rate variation charges on our liabilities in U.S. dollars attributable to a 20.8% depreciation of the Brazilian Real against the U.S. dollar in the 1Q-2015 (compared to a 3.4% appreciation of the Real in the 1Q-2014). This effect was partially offset by our cash flow hedge of highly probable future exports; and
- Higher interest expenses due to an increase in our net debt and a decrease in capitalized borrowing costs resulting from a decrease in the balance of assets under construction.

These effects were partially offset by an exchange rate variation gain due to the appreciation of the U.S. dollar against the Euro (appreciation of 11.6% in the 1Q-2015 compared to a flat exchange rate during the 1Q-2014).

#### Net income attributable to the shareholders of Petrobras

Net income attributable to the shareholders of Petrobras reached US\$ 1,862 million in the 1Q-2015, compared to US\$ 2,280 million in the 1Q-2014. This 18% decrease mainly results from higher net finance expenses, lower gross profit and an increase in income taxes, partially offset by lower operating expenses.

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#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **NET INCOME BY BUSINESS SEGMENT**

Petrobras is an integrated energy company and most of the crude oil and natural gas production from the Exploration & Production segment is transferred to other business segments of the Company. Our results by business segment include transactions carried out with third parties, transactions between companies of Petrobras's Group and transfers between Petrobras's business segments that are calculated using internal transfer prices defined through methodologies based on market parameters.

#### **EXPLORATION & PRODUCTION**

Jan-Mar

**Net Income Attributable to the Shareholders of Petrobras** 1,097 4,505 (76)

Net income was US\$ 1,097 million in Jan-Mar/2015, a 76% decrease when compared to Jan-Mar/2014 (US\$4,505 million), mainly due to lower crude oil sales/transfer prices resulting from a 50% decrease of international crude oil prices, partially offset by an increase in crude oil and NGL production in Brazil (12%), lower write-offs of dry and subcommercial wells and by the negative impact of the Company's Voluntary Separation Incentive Plan (PIDV) in 2014.

The spread between the average domestic oil price (sale/transfer) and the average Brent price increased from US\$10.20/bbl in Jan-Mar/2014 to U.S.\$ 10.57/bbl in Jan-Mar/2015.

Jan-Mar

# Exploration & Production - Brazil (Mbbl/d) (\*)

Crude oil and NGLs 2,149 1,922 12

Natural gas <sup>5</sup> 467 400 17

**Total 2,616 2,322** 13

Crude oil and NGL production increased by 12% as a result of the start-up of P-62 platform (Roncador), Cidade de Mangaratiba (Iracema Sul area) and Cidade de Ilhabela (Sapinhoá) FPSOs, along with the ramp-up of P-55 (Roncador), P-58 (Parque das Baleias) and P-63 (Papa-Terra) production systems, as well as Cidade de Paraty (Lula NE) and Cidade de São Paulo (Sapinhoá) FPSOs. The natural decline of certain fields partially offset these effects.

The 17% increase in natural gas production is attributable to the production start-up of Cidade de Mangaratiba (Iracema Sul area) and Cidade de Ilhabela (Sapinhoá) FPSOs and to the higher productivity of P-58 (Parque das Baleias) and Mexilhão platforms and of Cidade de Paraty (Lula NE), Cidade de São Paulo (Sapinhoá), Cidade de Santos (Uruguá-Tambaú) and Cidade de Angra dos Reis (Lula) FPSOs. This increase was partially offset by the natural decline of certain fields.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>5</sup> Does not include LNG. Includes gas reinjection.

### **FINANCIAL AND OPERATING HIGHLIGHTS**

Jan-Mar

# Lifting Cost - Brazil (\*)

# U.S.\$/barrel:

Excluding production taxes

13.27

14.15

(6)

Including production taxes 20.05 33.00 (39)

#### **Lifting Cost - Excluding production taxes**

Lifting cost excluding production taxes was 6% lower in Jan-Mar/2015 compared to Jan-Mar/2014. Excluding the impact of the depreciation of the Brazilian Real against the U.S. dollar, it increased by 6% due to higher well intervention expenses and higher subsea engineering and subsea maintenance costs in the Campos Basin, along with the start-up of the FPSO Cidade de Ilhabela (Sapinhoá), which has higher costs per unit produced during the start-up period.

#### **Lifting Cost - Including production taxes**

The 39% decrease in lifting cost including production taxes in Jan-Mar/2015 compared to Jan-Mar/2014 is attributable to a lower average reference price for domestic crude oil in U.S. dollars (a 54% decrease), which is used as parameter to calculate production taxes in Brazil, as a result of lower international crude oil prices.

\* Not reviewed by independent auditor.

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# FINANCIAL AND OPERATING HIGHLIGHTS REFINING, TRANSPORTATION AND MARKETING

Jan-Mar

**Net Income Attributable to the Shareholders of Petrobras** 2,159 (2,035) (206)

The US\$ 2,159 million net income in the 1Q-2015 compared to a US\$ 2,035 million loss in the 1Q-2014 was due to a decrease in crude oil acquisition/transfer costs resulting from lower international prices (a 50% decrease), to the lower share of crude oil imports on feedstock processed and of oil product imports on our sales mix, and also to diesel (5%) and gasoline (3%) price increases occurred on November 7, 2014.

Jan-Mar

# Imports and Exports of Crude Oil and Oil Products (Mbbl/d) $^{(*)}$

Crude oil imports 277 359 (23)

Oil product imports 345 424 (19)

## Imports of crude oil and oil products

**622 783** (21)

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Crude oil exports <sup>6</sup> 281 195 44

Oil product exports 116 171 (32)

**Exports of crude oil and oil products** 

Exports (imports) net of crude oil and oil products (225) (417) 46

Other exports – 3 (100)

Crude oil export volumes were higher and import volumes were lower due to an increase in crude oil production and a decrease in feedstock processing in our domestic refineries.

Oil product imports were lower due to a decrease in domestic demand. Oil product exports decreased due to lower feedstock processing in our domestic refineries.

<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>6</sup> It includes crude oil export volumes made both by our Refining, Transportation and Marketing segment and by our Exploration & Production segment.

#### FINANCIAL AND OPERATING HIGHLIGHTS

Jan-Mar	

### Refining Operations (Mbbl/d) (\*)

Output of oil products	1,964	2,124	(8)
Reference feedstock <sup>7</sup>	2,176	2,102	4
Refining plants utilization factor (%) 8	86	96	(10)
Feedstock processed (excluding NGL) - Brazil <sup>9</sup>	1,879	2,017	(7)
Feedstock processed - Brazil 10	1,922	2,058	(7)
Domestic crude oil as % of total feedstock processed	86	83	3

Daily feedstock processed was 7% lower, due to a scheduled stoppage in the distillation unit of the Landulpho Alves refinery (RLAM), partially offset by the full operational capacity of the Paulínia refinery (REPLAN), where a scheduled stoppage occurred in the 1Q-2014.

	Jan-Mar		
Refining Cost - Brazil (*)			
Refining cost (U.S.\$/barrel)	2.84	2.75	3

Refining cost per unit was 3% higher in Jan-Mar/2015 compared to Jan-Mar/2014 due to the depreciation of the Brazilian Real against the U.S. dollar. Excluding the impact of the depreciation of the Brazilian Real, our refining cost per unit increased by 26%, mainly resulting from higher employee compensation costs arising from the 2014 Collective Bargaining Agreement and to lower feedstock processing.

<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>7</sup> Reference feedstock or Installed capacity of primary processing considers the maximum sustainable feedstock processing reached at the distillation units at the end of each period, respecting the project limits of equipment and the safety, environment and product quality requirements. It is lower than the authorized capacity set by ANP (including temporary authorizations) and by environmental protection agencies.

- <sup>8</sup> Refining plants utilization factor is the feedstock processed (excluding NGL) divided by the reference feedstock.
- <sup>9</sup> Feedstock processed (excluding NGL) Brazil is the volume of crude oil processed in the Company's refineries and is factored into the calculation of the Refining Plants Utilization Factor.
- <sup>10</sup> Feedstock processed Brazil includes crude oil and NGL processing.

# FINANCIAL AND OPERATING HIGHLIGHTS GAS & POWER

Jan-Mar

## Net Income Attributable to the Shareholders of Petrobras 481 220 119

Net income was US\$ 481 million in Jan-Mar/2015, a 119% increase when compared to Jan-Mar/2014 (US\$ 220 million), mainly due to a reversal of an allowance for impairment of trade receivables from electricity companies in the northern region of Brazil, an increase in average natural gas sales margins (due to lower LNG import costs and to the higher domestic natural gas supply), partially offset by the effect of a decrease in electricity average margins due to a reduction of electricity spot prices and the gain on disposal of 100% of our interest in Brasil PCH S.A. (US\$ 274 million), recognized only in 2014.

Jan-Mar

# Physical and Financial Indicators (\*)

Electricity sales (Free contracting market - ACL) - average MW 911 1,252 (27)

Electricity sales (Regulated contracting market - ACR) - average 3,263 1,891 73 MW

Generation of electricity - average MW

5,110

4,117

Imports of LNG (Mbbl/d) 113 119 (5)

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Imports of natural gas (Mbbl/d) 

Electricity price in the spot market - Differences settlement price 135 275 (51) (PLD) - US\$/MWh  $^{11}$ 

Electricity sales volumes were 27% lower resulting from a shift of the sale of a portion of our available capacity (1,049 average MW) towards the Brazilian electricity regulated market (Ambiente de Contratação Regulada – ACR).

Electricity generation was 24% higher due to an increase in thermoelectric demand in the domestic market and to an increase in our installed thermoelectric capacity (due to the execution of a lease agreement for UTE Cuiabá and to the conclusion of the cycle of UTE Baixada Fluminense).

Electricity prices in the spot market decreased by 51% due to a reduction in the maximum spot price authorized by the Brazilian National Electricity Agency (ANEEL) beginning on December 27, 2014.

The 5% decrease on LNG imports was due to higher domestic natural gas supply attributable to a higher production.

Natural gas imports from Bolivia were 2% higher to meet the higher thermoelectric demand in Brazil.

<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>11</sup> Differences settlement price is the price of electricity in the spot market and is computed based on weekly weighed prices per output level (light, medium and heavy), number of hour and submarket capacity.

# FINANCIAL AND OPERATING HIGHLIGHTS BIOFUEL

Jan-Mar

**Net Income Attributable to the Shareholders of Petrobras** (15) (31)

Biofuel losses were lower in Jan-Mar/2015, when compared to Jan-Mar/2014, due to a decrease in the share of losses from biodiesel investees and to the improved biodiesel margins.

#### **DISTRIBUTION**

Jan-Mar

**Net Income Attributable to the Shareholders of Petrobras** 194 (5)

Net income was US\$ 194 million in Jan-Mar/2015, a 5% decrease when compared to Jan-Mar/2014 (US\$ 204 million), mainly due to foreign currency translation effects. Excluding foreign currency translation effects, net income was 15% higher in Reais, due to higher average fuel trading margins, to higher sales volumes (1%) and to the negative impact of the Company's Voluntary Separation Incentive Plan (PIDV) in 2014.

Jan-Mar

# Market Share (\*)12

36.7% 37.0%

The Company's market share was lower in 2015 mainly due to a 2% decrease in the market for diesel, in which BR Distribuidora has a significant share. Despite the increase of BR Distribuidora's market share in diesel volumes, the change in the sales mix of the Brazilian market led to an overall decrease in its market share.

<sup>\*</sup> Not reviewed by independent auditors. Our market share in the Distribution Segment in Brazil is based on estimates made by Petrobras Distribuidora.

<sup>&</sup>lt;sup>12</sup> Beginning in 2015, our market share excludes sales made to wholesalers. Market share for prior periods was revised pursuant to the changes made □□by the Brazilian National Petroleum, Natural Gas and Biofuels Agency (ANP) and by the Brazilian Wholesalers and Fuel Traders Syndicate (Sindicom). Prior periods are presented based on the new methodology.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **INTERNATIONAL**

As an outcome of the creation of the position of Chief Governance, Risk and Compliance Officer, which replaced the position of Chief International Officer, the Company has recently approved the organizational structure adjustments in other business areas to allocate the international activities to other business segments. Considering the necessary steps to integrate the management of those activities, the Company is still presenting the results of international activities separately.

Jan-Mar

**Net Income Attributable to the Shareholders of Petrobras** 35 319 (89)

Net income was lower in the 1Q-2015 when compared to the 1Q-2014 due to a decrease in international crude oil prices and the lower share of earnings in African investees attributable to a decrease in international crude oil and oil product prices. Crude oil sales volumes were also lower, resulting from the disposal of onshore operations in Colombia and in Peru in 2014. The Company also recognized tax credits in the Netherlands in the 1Q-2014. These effects were partially offset by gains on the disposal of fields in the Austral Basin in Argentina in the 1Q-2015.

	Jan-Mar		
Exploration & Production-International (Mbbl/d) <sup>13 (*)</sup>			
Consolidated international production			
Crude oil and NGLs	69	87	(21)
Natural gas	87	91	(4)
Total consolidated international production	156	178	(12)
Non-consolidated international production	31	31	_
Total international production	187	209	(11)

Consolidated crude oil and NGL production decreased by 21%, due to the disposal of onshore areas in Peru in November 2014 and in Colombia in April 2014. These effects were partially offset by an increase in production due to the start-up of Saint Malo field in December 2014 and Lucius in January 2015 in the United States.

Natural gas production decreased by 4%, mainly in Peru, due to the disposal of onshore assets.

<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>13</sup> Some of the countries that comprise the international production are operating under the production-sharing model, with the production taxes charged in crude oil barrels.

#### FINANCIAL AND OPERATING HIGHLIGHTS

Jan-Mar

Lifting Cost - International (U.S.\$/barrel) (\*)

8.86 7.85 13

International lifting cost was 13% higher, mainly in Argentina, resulting from higher operation and maintenance service costs, partially offset by the disposal of assets in Peru and Colombia in 2014, which had higher-than-average operational costs.

Jan-Mar

## Refining Operations - International (Mbbl/d) (\*)

Total feedstock processed 14

127

165

(23)

Output of oil products 155 175 (11)

Reference feedstock <sup>15</sup> 230 230

Refining plants utilization factor (%) 16

54

70

(16)

Our total international feedstock processed was 23% lower due to a decrease in oil product production and lower capacity utilization, mainly in the United States, due to a scheduled stoppage in the distillation unit during March 2015.

Jan-Mar

Refining Cost - International (U.S.\$/barrel) (\*)

3.90 3.66 7

International refining cost per unit was 7% higher, mainly in Argentina, due to higher employee compensation costs and in Japan due to lower feedstock processed attributable to decreased fuel oil demand.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>14</sup> Total feedstock processed is the crude oil processed abroad at the atmospheric distillation plants, plus the intermediate products acquired from third parties and used as feedstock in other refining units.

<sup>&</sup>lt;sup>15</sup> Reference feedstock is the maximum sustainable crude oil feedstock processing reached at distillation plants.

<sup>&</sup>lt;sup>16</sup> Refining Plants Utilization Factor is the crude oil processed at the distillation plant divided by the reference feedstock.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### Sales Volumes - (Mbbl/d)(\*)

	Jan-Mar		
Diesel	907	947	(4)
Gasoline	573	601	(5)
Fuel oil	119	110	8
Naphtha	124	178	(30)
LPG	223	222	_
Jet fuel	113	111	2
Others	171	202	(15)
Total oil products	2,230	2,371	(6)
Ethanol, nitrogen fertilizers, renewables and other products	115	97	19
Natural gas	448	427	5
Total domestic market	2,793	2,895	(4)
Exports	397	369	8
International sales	518	560	(8)
Total international market	915	929	(2)
Total	3,708	3,824	(3)
	•	•	

Our domestic sales volumes decreased by 4%, primarily due to:

- Diesel (a 4% decrease) lower consumption by infrastructure construction projects in Brazil and a higher percentage of mandatory biodiesel content requirement in diesel (diesel/biodiesel mix). These effects were partially offset by an increase in the Brazilian diesel-moved light vehicle fleet (vans, pick-ups and SUVs) and higher thermoelectric consumption by thermoelectric plants that complement the Brazilian Integrated Electricity System;
- Gasoline (a 5% decrease) an increase in the anhydrous ethanol content requirement for Type C gasoline (from 25% to 27%), a decrease in the automotive gasoline-moved fleet and higher share of gasoline sales from other market players;
- Naphtha (a 30% decrease) due to lower demand by domestic customers, mainly Braskem; and
- Natural gas (a 5% increase) due to a higher demand on the electricity sector.

\* Not reviewed by independent auditor.

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# FINANCIAL AND OPERATING HIGHLIGHTS LIQUIDITY AND CAPITAL RESOURCES

Consolidated Statement of Cash Flows – Summary<sup>17</sup>

Jan-Mar

28,665 Adjusted cash and cash equivalents 25,957 19,746 at the beginning of period <sup>18</sup>

(8,419) Government bonds and time deposits at (9,302) the beginning of period (3,878)

20,246 Cash and cash equivalents at the 16,655 15,868 beginning of period <sup>17</sup>

5,885 Net cash provided by (used in) operating 5,739 3,981 activities

(6,670) Net cash provided by (used in) investing (7,450) (8,540) activities

(8,717) Capital expenditures and investments in (6,175) (8,601) operating segments

3,160 Proceeds from disposal of assets 180 368 (divestment)

(1,113) Investments in marketable securities (1,455) (307)

(785) (=) Net cash flow (1,711) (4,559)

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(2,421) Net financings (3,600) 18,613

1,502 Proceeds from long-term financing 1,304 22,803

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(3,923) Repayments (4,904) (4,190)

6

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(76)	Acquisition of non-controlling interest	138	(46)

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Eugai Filliu. FE I NOBRAS -	· FEI NOLEO BRASILEINO SA - FUIIII O-N

(315) Effect of exchange rate changes on cash (743) 379 and cash equivalents

16,655 Cash and cash equivalents at the end 10,739 30,255 of period <sup>17</sup>

9,302 Government bonds and time deposits at 10,515 4,424 the end of period

25,957 Adjusted cash and cash equivalents 21,254 34,679 at the end of period <sup>18</sup>

As of March 31, 2015, the balance of cash and cash equivalents decreased by 36% when compared to the balance as of December 31, 2014 and the balance of adjusted cash and cash equivalents<sup>18</sup> decreased by 18%. Our principal uses of funds in the 1Q-2015 were for capital expenditures and repayment of long-term financing. We met these requirements with cash provided by operating activities (amounting to US\$ 5,739 million) and a decrease in our balance of adjusted cash and cash equivalents.

Net cash provided by operating activities increased by 44% in Jan-Mar/2015 when compared to Jan-Mar/2014 mainly due to a higher operating profit and a decrease in the level of inventories and trade receivables.

Capital expenditures and investments were lower in the 1Q-2015, mainly due to a decrease in capital expenditures in our Refining, Transportation and Marketing (RTM) segment. We also repaid long-term financings in the 1Q-2015, mainly because of our inability to access new sources in the international capital markets.

Due to the limitations on funding sources, complications due to contractor insolvency or to a lack of availability of qualified suppliers (mainly as a result of the Lava Jato investigation) the Company has recently decided to postpone certain projects for an extended period of time.

The Company intends to use different funding sources (banking markets, export credit agency - ECAs and capital markets) in 2015 to obtain the necessary funding to repay debt and fund its capital expenditures. In addition, the Company's divestment program (of US\$ 13.7 billion) will contribute to its funding needs.

<sup>&</sup>lt;sup>17</sup> For more details, see the Consolidated Statement of Cash Flows on page 19.

<sup>&</sup>lt;sup>18</sup> Our adjusted cash and cash equivalents include government bonds and time deposits from highly rated financial institutions abroad with maturities of more than 3 months from the date of acquisition, considering the expected realization of those financial investments in the short-term. This measure is not defined under the International Financial Reporting Standards – IFRS and should not be considered in isolation or as a substitute for cash and cash equivalents computed in accordance with IFRS. It may not be comparable to adjusted cash and cash equivalents of other companies, however management believes that it is an appropriate supplemental measure that helps investors assess our liquidity and supports leverage management.

#### **FINANCIAL AND OPERATING HIGHLIGHTS**

## **Capital expenditures and investments**

Jan-Mar

Exploration & Production 4,888 78 5,602 65 (13)

Refining, Transportation and Marketing 632 10 2,109 24 (70)

Gas & Power 228 4 485 6 (53)

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International 344 6 301 3 14

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Exploration & Production	297	87	232	77	28		

Refining, Transportation and Marketing (35)

Gas & Power 1 – 1 – –

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Distribution 5 1 3 1 67

Other – – 2 1 (100)

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Distribution 61 1 92 1 (34)

Biofuel 2 - 1 - 100

Corporate 78 1 118 1 (34)

Total capital expenditures and 6,233 100 8,708 100 (28) investments

Pursuant to the Company's strategic objectives, it operates through joint ventures in Brazil and abroad, as a concessionaire of oil and gas exploration, development and production rights.

In the 1Q-2015, we invested a total of US\$ 6,233 million, primarily aiming at increasing production capacity and modernizing and expanding our refineries.

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#### **FINANCIAL AND OPERATING HIGHLIGHTS**

#### **Consolidated debt**

Current debt <sup>19</sup>	12,382	11,884	4
Non-current debt <sup>20</sup>	112,506	120,274	(6)
Total	124,888	132,158	(6)
Cash and cash equivalents	10,739	16,655	(36)
Government securities and time deposits (maturity of more	!		
than 3 months)	10,515	9,302	13
Adjusted cash and cash equivalents	21,254	25,957	(18)
Net debt <sup>21</sup>	103,634	106,201	(2)
Net debt/(net debt+shareholders' equity)	52%	48%	4
Total net liabilities <sup>22</sup>	238,081	272,730	(13)
Capital structure			
(Net third parties capital / total net liabilities)	60%	57%	3
Net debt/Adjusted EBITDA ratio	3.45	4.25	(19)

## Summarized information on financing

Floating rate debt 62,752 65,494 (4)

Fixed rate debt 62,072 66,592 (7)

**Total 124,824 132,086** (5)

Reais 19,707 23,425 (16)

US Dollars 93,234 95,173 (2)

Euro 8,371 9,719 (14)

Other currencies 3,512 3,769 (7)

**Total 124,824 132,086** (5)

2015 9,340 11,868 (21)

2016 12,093 12,572 (4)

2017 11,557 11,948 (3)

2018 16,991 17,789 (4)

2019 23,487 24,189 (3)

2020 and thereafter 51,356 53,720 (4)

**Total 124,824 132,086** (5)

As of March 31, 2015, net debt in U.S. dollars was 2% lower when compared to December 31, 2014. Excluding the impact of the 20.8% depreciation of the Real against the U.S. dollar, net debt in Reais increased by 18% when compared to December 31, 2014.

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<sup>&</sup>lt;sup>19</sup> Includes finance lease obligations (Current debt: US\$ 14 million on March 31, 2015 and US\$16 million on December 31, 2014).

<sup>&</sup>lt;sup>20</sup> Includes finance lease obligations (Non-current debt: US\$ 50 million on March 31, 2015 and US\$56 million on December 31, 2014).

<sup>&</sup>lt;sup>21</sup> Net debt is not a measure defined in the International Standards -IFRS and should not be considered in isolation or as a substitute for total long-term debt calculated in accordance with IFRS. Our calculation of net debt may not be comparable to the calculation of net debt by other companies. Management believes that net debt is an appropriate supplemental measure that helps investors assess our liquidity and supports leverage management.

<sup>&</sup>lt;sup>22</sup> Total liabilities net of adjusted cash and cash equivalents.

# FINANCIAL AND OPERATING HIGHLIGHTS

#### **FINANCIAL STATEMENTS**

Income Statement - Consolidated <sup>23</sup>

Jan-Mar

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33,409 **Sales revenues** 25,967 34,494

(24,760) Cost of sales (18,140) (26,388)

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8,649 **Gross profit** 7,827 8,106

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(1,471)	Selling expenses	(602)	(1,154)

(1,326) General and administrative expenses (946) (1,083)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K			
(587)	Exploration costs	(343)	(646)	

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(287) Research and development expenses (197) (250)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(239)	Other taxes	(263)	(138)

(16,907) Other income and expenses, net (\*)

(818)

(1,632)

(20,817) (3,169) (4,903)

(12,168) Net income (loss) before finance 4,658 3,203 income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
652	Finance income	256	441

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(1,132)	Finance expenses	(1,289)	(782)

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(233) Foreign exchange and inflation indexation (930) 268 charges

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(713)	Net finance income (expense)	(1,963)	(73)

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(212) Share of earnings in equity-accounted 60 221 investments

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(106)	Profit-sharing	(117)	(142)

(13,199) Net income (loss) before income taxes 2,638 3,209

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
3,335	Income taxes	(1,056)	(763)

(9,864) Net income (loss) 1,582 2,446

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K Net income (loss) attributable to:

	Edgar Filing: PETROBRAS - PETROLEC	D BRASILEIRO SA - Fo	rm 6-K
(9,722)	Shareholders of Petrobras	1,862	2,280

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(142)	Non-controlling interests	(280)	166

(9,864) 1,582 2,446

(\*) Includes impairment charges of US\$ 16,695 million in the 4Q-2014, US\$ 1 million in the 1Q-2015 and a reversal of US\$ 6 million in the 1Q-2014.

 $^{23}$  Beginning in 2014, the amount of inventory write-downs to net realizable value (market value) was reclassified from Other Income and Expenses to Cost of Sales.

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### **FINANCIAL AND OPERATING HIGHLIGHTS**

**Statement of Financial Position - Consolidated** 

**ASSETS** 

**Current assets** 42,881 50,832

10,739 Cash and cash equivalents 16,655

Marketable securities 10,545 9,323

Trade and other receivables, net 6,464

7,969

Inventories 9,985 11,466

Recoverable taxes 3,015 3,811

Assets classified as held for sale

3

5

Other current assets 2,130 1,603

Non-current assets 216,454 247,855

Long-term receivables

17,117

18,863

4,991 Trade and other receivables, net

4,832

Judicial deposits 2,373 2,682

Deferred taxes 916 1,006

Other tax assets 3,329 4,008

Advances to suppliers 2,199 2,409

Other non-current assets 3,217 3,817

Investments 4,943 5,753

Property, plant and equipment

190,579

Intangible assets 3,815 4,509

Total assets 259,335 298,687

#### **LIABILITIES**

Current liabilities 28,167 31,118

Trade payables 7,814 9,760

Current debt 12,382 11,884

Taxes payable 3,558 4,311

Employee compensation (payroll, profit-sharing and related charges) 1,923

Edgar Filing: PETROBRAS - PETROLEO BRASILEIR	O SA - Form 6-K	
Pension and medical benefits	700	796

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Other current liabilities	1,790	2,301

**Non-current liabilities** 

135,872

Non-current debt 112,506 120,274

Deferred taxes 262 3,031

Pension and medical benefits 14,020 16,491

Provision for decommissioning costs

6,757

Provisions for legal proceedings 1,496 1,540

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Other non-current liabilities	831	988

Shareholders' equity

95,296

Share capital (net of share issuance costs)

107,101

Profit reserves and others (12,414) 9,171

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Non-controlling interests	609	706

Total liabilities and shareholders' equity

259,335

#### **FINANCIAL AND OPERATING HIGHLIGHTS**

Statement of Cash Flows - Consolidated

(9,722) Net income (loss) attributable to the 1,862 2,280 shareholders of Petrobras

15,607 (+) Adjustments for: 3,877 1,701

# Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K Depreciation, depletion and amortization 2,974 3,013

3,460

1,161 Foreign exchange and inflation indexation 2,198 599 and finance charges

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(142)	Non-controlling interests	(280)	166

212 Share of earnings in equity-accounted (60) (221) investments

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K	BRASILEIRO SA - Form 6-K	OLEO BRAS	PETROBRAS -	Edgar Filing:
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547 Allowance for impairment of trade (301) 14 receivables

(1,188) (Gains) / losses on disposal / write-offs of (141) (222) non-current assets, returned areas and cancelled projects

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6		orm 6-K
(4,011)	Deferred income taxes, net	714	290

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
309	Exploration expenditures writen-off	201	447

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17,225 Impairment of property, plant and equipment, intangible and other assets

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K	BRASILEIRO SA - Form 6-K	OLEO BRAS	PETROBRAS -	Edgar Filing:
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Pension and medical benefits (actuarial 588 440 expense)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
467	Inventories	(358)	(1,045)

(520) Trade and other receivables, net 25 (1,078)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(720)	Trade payables	(795)	(205)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(256)	Pension and medical benefits	(145)	(142)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K			
(1,133)	Taxes payable	113	(539)	

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-h		
(443)	Other assets and liabilities	(957)	67

5,885 (=) Net cash provided by (used in) 5,739 3,981 operating activities

(6,670) (-) Net cash provided by (used in) (7,450) (8,540) investing activities

(8,717) Capital expenditures and investments in (6,175) (8,601) operating segments

3,160 Proceeds from disposal of assets 180 368 (divestment)

(1,113) Divestments (investments) in marketable (1,455) securities (307)

(785) (=) Net cash flow (1,711) (4,559)

(2,491) (-) Net cash provided by (used in) (3,462) 18,567 financing activities

1,502 Proceeds from long-term financing 1,304 22,803

(2,488) Repayment of principal (2,948) (2,595)

(1,435) Repayment of interest (1,956) (1,595)

6

	Edgar Filing: PETROBRAS - PETROLEO BRAS	SILEIRO SA - I	Form 6-K
(76)	Acquisition of non-controlling interest	138	(46)

Edgar Filing: PETROBBAS	- PETROLEO BRASILEIRO SA - Form 6-K

(315) Effect of exchange rate changes on cash (743) 379 and cash equivalents

(3,591) (=) Net increase (decrease) in cash (5,916) 14,387 and cash equivalents in the period

20,246 Cash and cash equivalents at the 16,655 15,868 beginning of period

16,655 Cash and cash equivalents at the end of 10,739 30,255 period

#### **FINANCIAL AND OPERATING HIGHLIGHTS**

#### **SEGMENT INFORMATION**

## Consolidated Income Statement by Segment – Jan/Mar-2015

Sales revenues Intersegments Third parties Cost of sales Gross profit Expenses Selling, general and	8,834 147 (6,671 <b>2,310</b> ( <b>604</b> )	18,952 6,757 12,195 )(15,006 3,946 (681)	581 3,134	55 53 2 (57) (2) (12)	8,401 175 8,226 (7,684) 717 (419)	2,302 39 2,263 (1,976 <b>326</b> (186)	_ _ ) _ _	(16,439) (16,439) - 16,380 (59) )59	
administrative expenses Exploration costs Research and development	(116) (306)	(574) –	223 -	(9) -	(434) –	(199) (37)	(499) –	60	(1,548) (343)
expenses Other taxes Other income and	(77) (11)	(33) (58)	(15) (68)	(2) _	_ (5)	(1) (30)	(69) (91)	<del>-</del>	(197) (263)
expenses, net  Net income (loss) before finance income (expense), share of earnings in equity-accounted investments, profit sharing and	I	(16)	5	(1)	20	81	(812)	(1)	(818)
income taxes Net finance income	1,706	3,265	734	(14)	298	140	(1,471	) —	4,658
(expense) Share of earnings ir equity-accounted	_	_	_	-	-	_	(1,963)	_	(1,963)
investments Profit-sharing Net income (loss) before income	_ (44)	24 (30)	27 (5)	(7) -	1 (5)	15 (2)	_ (31)		60 (117)
taxes Income taxes	<b>1,662</b> (566)	<b>3,259</b> (1,099)	<b>756</b> (248)	<b>(21)</b> 6	<b>294</b> (100)	<b>153</b> (83)	<b>(3,465</b> 1,034	) <b>–</b> –	<b>2,638</b> (1,056)

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Net income (loss) Net income (loss) attributable to: Shareholders of	1,096	2,160	508	(15)	194	70	(2,431) –	1,582
Petrobras Non-controlling	1,097	2,159	481	(15)	194	35	(2,089) —	1,862
interests	(1) <b>1,096</b>	1 <b>2,160</b>	27 <b>508</b>	_ (15)	_ 194	35 <b>70</b>	(342) – <b>(2,431)</b> –	(280) <b>1,582</b>

Consolidated Income Statement by Segment - Jan/Mar-2014<sup>24</sup>

Sales revenues 16,739 27,134 4,041 49 9,940 3,520 - (26,929)34,494

Intersegments 16,659 9,376 354 47 283 210 - (26,929) -

Third parties 80 17,758 3,687 2 9,657 3,310 - - 34,494

Cost of sales (8,325) (29,234)(3,612) (58) (9,088) (3,098) – 27,027 (26,388)

Gross profit 8,414 (2,100) 429 (9) 852 422 - 98 8,106

Expenses (1,543)(1,040)(161) (19) (532) (230) (1,430)52 (4,903)

Selling, general and (89) (734) (291) (13) (462) (180) (518) 50 (2,237) administrative expenses

Exploration costs (625) - - - (21) - - (646)

Research and development expenses

(133) (41)

(17)

(3)

\_

-

(56)

\_

(250)

Other taxes (13) (16) (29) – (5) (23) (52) – (138)

Other income and (683) (249) 176 (3) (65) (6) (804) 2 (1,632) expenses, net

Net income (loss) 6,871 (3,140) 268 (28) 320 192 (1,430) 150 3,203 before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net finance income - - - - - - - - (73) - (73) (expense)

Share of earnings in 2 62 54 (13) – 114 2 equity-accounted investments

221

Profit-sharing (49) (39) (5) – (10) (3) (36) – (142)

Net income (loss) 6,824 (3,117) 317 (41) 310 303 (1,537) 150 3,209 before income taxes

Income taxes (2,320) 1,081 (89) 10 (106) 44 669 (52) (763)

Net income (loss) 4,504 (2,036) 228 (31) 204 347 (868) 98 2,446

Net income (loss) attributable to:

Shareholders of 4,505 (2,035) 220 (31) 204 319 (1,000) 98 2,280 Petrobras

Non-controlling (1) (1) 8 - - 28 132 - 166 interests

4,504 (2,036) 228 (31) 204 347 (868) 98 2,446

 $^{24}$  Beginning in 2014, the amount of inventory write-downs to net realizable value (market value) was reclassified from Other Income and Expenses to Cost of Sales.

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#### FINANCIAL AND OPERATING HIGHLIGHTS

# Other Income (Expenses) by Segment – Jan/Mar-2015

Legal, administrative and arbitration proceedings Institutional relations and cultural projects Health, safety and environment Voluntary Separation	_	_	-	-	-	-	(331)	-	(331)
	(215)	(88)	(20)	_	_	(4)	(2)	_	(329)
	(16)	(31)	7	-	(3)	(1)	(247)	_	(291)
	(6)	(6)	_	_	(7)	(2)	(112)	_	(133)
	(6)	(4)	(2)	_	_	_	(13)	_	(25)
	(1)	(2)	(5)	(1)	-	_	_	-	(9)
areas	(2)	_	_	_	_	_	_	_	(2)
Impairment	(1)	_	_	_	_	_	_	_	(1)
E&P areas returned	` ,								` '
and cancelled projects	_	_	_	_	_	_	_	_	_
Government grants	2	_	_	_	_	_	_	_	2
Reimbursements from									
E&P partnership									
operations	49	_	_	_	_	_	_	_	49
Gains / (losses) on									
disposal/write-offs of									
assets	(14)	66	5	_	1	84	(1)	_	141
Others	116	49	20	_	29	4	(106)	(1)	111
	(94)	(16)	5	(1)	20	81	(812)	(1)	(818)

Other Income (Expenses) by Segment – Jan/Mar-2014<sup>25</sup>

Pension and medical - - - - - - - (234) - (234) benefits

Unscheduled stoppages and pre-operating expenses

(203) (4) (10) -

\_

(3)

(5)

(225)

Legal, administrative (16) (24) (5) - (10) (8) (98) - (161) and arbitration proceedings

Institutional relations (16) (8) (1) - (8) (1) (160) - (194) and cultural projects

Health, safety and (5) (7) (2) - - (2) (19) - (35) environment

Voluntary Separation (402) (201) (48)  $\qquad$  (4)  $\qquad$  (70)  $\qquad$  (16)  $\qquad$  (273)  $\qquad$  (1,014) Incentive Plan - PIDV

Gains / (losses) on decommissioning of returned/abandoned areas

# Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K Impairment - - - - 6 - - 6

E&P areas returned (25) - - - - - (25) and cancelled projects

Government grants 3 9 16 - - 2 - 30

Reimbursements 72 - - - - 72 from E&P partnership operations

Gains / (losses) on  $\ \ \,$  (38) (9) 270  $\ \ \,$  1 34 (11)  $\ \ \,$  247 disposal/write-offs of assets

Others (53) (5) (44) 1 22 (16) (6) 2 (99)

(683)(249)176 (3) (65) (6) (804) 2 (1,632)

#### Consolidated Assets by Segment - 03.31.2015

Total assets	135,129	58,095	524,377	880	6,233	12,478	326,587	7 (4,444)	259,335
Current assets Non-current	5,995	12,414	13,414	57	2,744	2,024	19,701	L(3,468)	42,881
assets	129,134	145,681	L20,963	823	3,489	10,454	16,886	(976)	216,454
Long-term receivables Investments Property, plan	6,150 205	2,950 1,241	1,765 452	3 651	1,381 17	1,604 2,234	4,187 143	(923) –	17,117 4,943
and equipmen Operating		41,294	18,477	169	1,900	6,090	2,340	(53)	190,579
assets	87,518	34,635	15,070	156	1,471	4,519	1,937	(53)	145,253
Assets under construction Intangible	32,844	6,659	3,407	13	429	1,571	403	-	45,326
assets	2,417	196	269	_	191	526	216	_	3,815

Consolidated Assets by Segment - 12.31.2014

Total assets 151,52470,03828,367 1,109 7,221 13,00932,385(4,966) 298,687

Current 6,008 14,7243,979 65 3,481 2,345 24,160(3,930) 50,832 assets

Non-current 145,51655,31424,388 1,044 3,740 10,6648,225 (1,036) 247,855 assets

Long-term receivables

6,729 3,605 1,411 3 1,211

1,848 5,029 (973)

18,863

Investments 200 1,807 524 836 15 2,226 145 - 5,753

Property, plant 135,671 49,662 22,126 205 2,284 6,058 2,787 (63) 218,730 and equipment

Operating assets

99,313 40,940 17,868 189

1,730

3,716 2,094 (63)

165,787

Assets under 36,358 8,722 4,258 16 554 2,342 693 – 52,943 construction

Intangible 2,916 240 327 - 230 532 264 - 4,509 assets

21

 $<sup>^{25}</sup>$  Beginning in 2014, the amount of inventory write-downs to net realizable value (market value) was reclassified from Other Income and Expenses to Cost of Sales.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### Consolidated Adjusted EBITDA Statement by Segment – Jan-Mar/2015

Net income (loss) Net finance income	•	2,160	508	(15)	194	70	(2,431)	_	1,582
(expense) Income taxes Depreciation,	_ 566	_ 1,099	_ 248	_ (6)	_ 100	– 83	1,963 (1,034)	<u>-</u>	1,963 1,056
depletion and amortization <b>EBITDA</b> Share of earnings in	-	637 . <b>3,896</b>	220 9 <b>76</b>	2 <b>(19)</b>	38 <b>332</b>	149 <b>302</b>	69 <b>(1,433)</b>	_ _	2,974 <b>7,575</b>
equity-accounted investments	_	(24)	(27)	7	(1)	(15)	_	_	(60)
Impairment losses / (reversals) Adjusted EBITDA	1	_ 2 3,872	_ 949	_ (12)	_ <b>331</b>	_ 287	_ (1,433)	- -	1 <b>7,516</b>

#### Consolidated Adjusted EBITDA Statement by Segment - Jan-Mar/2014

Net income (loss) Net finance	4,504	(2,036)	228	(31)	204	347	(868)	98	2,446
income (expense) Income taxes Depreciation, depletion and		_ (1,081)	- 89	_ (10)	_ 106	_ (44)	73 (669)	_ 52	73 763
amortization <b>EBITDA</b> Share of earnings in equity-accounted	1,778 <b>8,602</b>	660 <b>2 (2,457</b> )	207 ) <b>524</b>	2 <b>(39)</b>	41 <b>351</b>	239 <b>542</b>	86 <b>(1,378</b> )	_ )150	3,013 <b>6,295</b>
investments Impairment losses	(2)	(62)	(54)	13	-	(114)	(2)	_	(221)
/ (reversals) Adjusted EBITDA	_	_ (2,519)	_ )470	_ (26)	_ 351	(6) <b>422</b>	_ (1,380)	_ )150	(6) <b>6,068</b>

### **Reconciliation between Adjusted EBITDA and Net Income**

Jan-Mar

(9,864) (116) Net income (loss) 1,582 2,446 (35)

713 175 Net finance income (expense) 1,963 73 (2,589)

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(3,335) (132) Income taxes 1,056 763 38

3,460 (14) Depreciation, depletion and 2,974 3,013 (1) amortization

**(9,026)** (184) **EBITDA 7,575 6,295** 20

212 (128) Share of earnings in (60) (221) 73 equity-accounted investments

16,695 (100) Impairment losses / (reversals) 1 (6) 117

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**7,881** (5) **Adjusted EBITDA 7,516 6,068** 24

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5 Adjusted EBITDA margin (%) **29 18** 11

Adjusted EBITDA is not a measure defined in the International Financial Reporting Standards – IFRS. Our calculation may not be comparable to the calculation of Adjusted EBITDA by other companies. Adjusted EBITDA should not be considered as a substitute for operational profit or as a better measure of liquidity than cash flow provided by operations, both of which are calculated in accordance with IFRS.

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<sup>&</sup>lt;sup>26</sup> Adjusted EBITDA margin equals Adjusted EBITDA divided by sales revenues.

#### FINANCIAL AND OPERATING HIGHLIGHTS

**Consolidated Income Statement for International Segment** 

**Income Statement - Jan-Mar 2015** 

Sales revenues 461 1,150 124 1,084 2 (519) 2,302

Intersegments 256 291 8 1 2 (519) 39

Third parties 205 859 116 1,083 - - 2,263

26

(51)

9

140

Net income (loss) before 136 6 14 finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net income (loss) 122 1 24 22 (144) 10 35 attributable to the shareholders of Petrobras

# **Income Statement - Jan-Mar 2014**

Sales revenues 790 1,899 121 1,217 7 (514) 3,520

Intersegments 361 350 8 - 5 (514) 210

Third parties 429 1,549 113 1,217 2 - 3,310

(67)

(11)

192

Net income (loss) before 181 22 26 41 finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net income (loss) attributable to the shareholders of Petrobras

(31)

(11)

## **Consolidated Assets for International Segment**

Total assets on March 31, 9,639 1,598 465 890 990 (1,104) 12,478 2015

Total assets on December 9,623 1,861 472 940 1,230 (1,117) 13,009 31, 2014

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 18, 2015

PETRÓLEO BRASILEIRO S.A--PETROBRAS

By: /s/ Ivan de Souza Monteiro

Ivan de Souza Monteiro
Chief Financial Officer and Investor Relations
Officer

#### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act) that are not based on historical facts and are not assurances of future results. These forward-looking statements are based on management's current view and estimates of future economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results o f operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

All forward-looking statements are expressly qualified in their entirety by this cautionary statement, and you should not place reliance on any forward-looking statement contained in this press release. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or future events or for any other reason.