APPFOLIO INC Form 4

June 29, 2015

## FORM 4

Check this box

if no longer

subject to

Section 16.

Form 4 or

obligations

may continue.

Form 5

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

See Instruction 1(b).

(Last)

(Print or Type Responses)

1. Name and Address of Reporting Person \* **DUCA MAURICE J** 

(Middle)

2. Issuer Name and Ticker or Trading Symbol

APPFOLIO INC [APPF]

3. Date of Earliest Transaction

(Month/Day/Year) 06/25/2015

C/O IGSB, INC., 1485 E VALLEY ROAD, SUITE H

(First)

(Street)

4. If Amendment, Date Original

Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

**OMB APPROVAL** 

3235-0287

January 31,

2005

0.5

OMB

Number:

Expires:

response...

Estimated average

burden hours per

Director 10% Owner Other (specify Officer (give title below)

6. Individual or Joint/Group Filing(Check

Applicable Line)

Form filed by One Reporting Person X\_ Form filed by More than One Reporting

SANTA BARBARA, CA 93108

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1.Title of Security (Instr. 3)

2. Transaction Date 2A. Deemed (Month/Day/Year)

Execution Date, if

(Month/Day/Year)

3. 4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 8) (Instr. 3, 4 and 5)

5. Amount of Securities Beneficially Owned Following

6. Ownership Form: Direct (D) or Indirect Beneficial (I) (Instr. 4)

7. Nature of Indirect Ownership (Instr. 4)

Reported Transaction(s) (Instr. 3 and 4)

Code V Amount (D) Price

(A)

or

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Conversion Security or Exercise

(Month/Day/Year)

3. Transaction Date 3A. Deemed Execution Date, if any

4. 5. Number of **Transaction**Derivative Code Securities Acquired

6. Date Exercisable and **Expiration Date** (Month/Day/Year)

7. Title and Amount Underlying Securities (Instr. 3 and 4)

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| (Instr. 3)                                      | Price of<br>Derivative<br>Security |            | (Month/Day/Year) | (Instr. 8) | (A) or Dis<br>(D)<br>(Instr. 3, 4 | •      |                     |                    |                              |                                 |
|---|------------------------------------|------------|------------------|------------|-----------------------------------|--------|---------------------|--------------------|------------------------------|---------------------------------|
|   |                                    |            |                  | Code V     | (A)                               | (D)    | Date<br>Exercisable | Expiration<br>Date | Title                        | Amour<br>or<br>Number<br>of Sha |
| Series B-3<br>Convertible<br>Preferred<br>Stock | (1)                                | 06/25/2015 |                  | С          |                                   | 50,088 | <u>(1)</u>          | <u>(1)</u>         | Class B Common Stock (2) (3) | 12,52                           |
| Class B<br>Common<br>Stock                      | (2) (3)                            | 06/25/2015 |                  | C          | 12,522<br>(4)                     |        | (2)(3)              | (2)(3)             | Class A<br>Common<br>Stock   | 12,52                           |
| Series B-3<br>Convertible<br>Preferred<br>Stock | (1)                                | 06/25/2015 |                  | С          |                                   | 22,772 | <u>(1)</u>          | <u>(1)</u>         | Class B Common Stock (2) (3) | 5,69                            |
| Class B<br>Common<br>Stock                      | (2) (3)                            | 06/25/2015 |                  | C          | 5,693<br>(5)                      |        | (2)(3)              | (2)(3)             | Class A<br>Common<br>Stock   | 5,69                            |

# **Reporting Owners**

| Reporting Owner Name / Address  | Relationships |           |         |       |  |  |
|---|---------------|-----------|---------|-------|--|--|
| . 9   | Director      | 10% Owner | Officer | Other |  |  |
| DUCA MAURICE J<br>C/O IGSB, INC.<br>1485 E VALLEY ROAD, SUITE H<br>SANTA BARBARA, CA 93108                |               | X         |         |       |  |  |
| Investment Group of Santa Barbara, LLC C/O IGSB, INC. 1485 E VALLEY ROAD, SUITE H SANTA BARBARA, CA 93108 |               | X         |         |       |  |  |

## **Signatures**

| Investment Group of Santa Barbara, LLC, By: /s/ Kimberly Shea, attorney-in-fact for Timothy K. Bliss, Member and Vice President |            |  |  |  |
|---|------------|--|--|--|
| **Signature of Reporting Person   | Date       |  |  |  |
| /s/ Kimberly Shea, attorney-in-fact for Maurice J. Duca   | 06/29/2015 |  |  |  |
| **Signature of Reporting Person   | Date       |  |  |  |

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1)

Reporting Owners 2

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Each share of Convertible Preferred Stock, irrespective of its Series, automatically converted into 0.25 of a share of Class B Common Stock prior to the consummation of the initial public offering (the "IPO") of AppFolio, Inc. (the "Company"). The Class B Common Stock has not been registered, and it is not expected that the Class B Common Stock will be registered in the future, under the Securities Exchange Act of 1934, as amended.

Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one share of Class A Common Stock. In addition, shares of Class B Common Stock that are transferred after the consummation of the Company's IPO will convert automatically, on a one share-for-one share basis, into shares of Class A Common Stock, except for (i) any transfers, by a partnership or limited liability company that was a registered holder of shares of Class B Common Stock prior to the consummation of the IPO, made to anyone who was a partner or member of any such partnership or limited liability company prior to the consummation of the IPO, and (ii) any transfer to a "qualified recipient" as defined in the Company's amended and restated certificate of incorporation.

- All outstanding shares of Class B Common Stock will convert automatically into shares of Class A Common Stock, on a one (3) share-for-one share basis, on the date when the number of the Company's outstanding shares of Class B Common Stock represents less than 10% of the sum of its outstanding shares of Class A Common Stock and Class B Common Stock.
- (4) Mr. Duca does not possess or share voting or dispositive power over any of these Shares and disclaims beneficial ownership of all of these Shares, except to the extent of his pecuniary interest therein.
- (5) Mr. Duca does not possess or share voting or dispositive power over any of these Shares and disclaims beneficial ownership of all of these Shares, except to the extent of his pecuniary interest therein.

#### **Remarks:**

Form 2 of 2.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.