

CONOCOPHILLIPS
Form 10-K
February 19, 2019
Table of Contents

2018

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: **001-32395**

ConocoPhillips

(Exact name of registrant as specified in its charter)

Delaware
*(State or other jurisdiction of
incorporation or organization)*

01-0562944
*(I.R.S. Employer
Identification No.)*

925 N. Eldridge Parkway

Houston, TX 77079

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(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **281-293-1000**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, \$.01 Par Value	New York Stock Exchange
7% Debentures due 2029	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). [] Yes
[x] No

The aggregate market value of common stock held by non-affiliates of the registrant on June 29, 2018, the last business day of the registrant's most recently completed second fiscal quarter, based on the closing price on that date of \$69.62, was \$80.9 billion.

The registrant had 1,134,404,094 shares of common stock outstanding at January 31, 2019.

Documents incorporated by reference:

Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held on May 14, 2019 (Part III)

Table of Contents**TABLE OF CONTENTS**

Item	Page
<u>PART I</u>	
1 and 2. <u>Business and Properties</u>	1
<u>Corporate Structure</u>	1
<u>Segment and Geographic Information</u>	1
<u>Alaska</u>	3
<u>Lower 48</u>	5
<u>Canada</u>	8
<u>Europe and North Africa</u>	9
<u>Asia Pacific and Middle East</u>	12
<u>Other International</u>	16
<u>Competition</u>	18
<u>General</u>	19
1A. <u>Risk Factors</u>	20
1B. <u>Unresolved Staff Comments</u>	28
3. <u>Legal Proceedings</u>	28
4. <u>Mine Safety Disclosures</u>	28
<u>Executive Officers of the Registrant</u>	29
<u>PART II</u>	
5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	31
6. <u>Selected Financial Data</u>	33
7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	34
7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	78
8. <u>Financial Statements and Supplementary Data</u>	81
9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	187
9A. <u>Controls and Procedures</u>	187
9B. <u>Other Information</u>	187
<u>PART III</u>	
10. <u>Directors, Executive Officers and Corporate Governance</u>	188
11. <u>Executive Compensation</u>	188
12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	188
13. <u>Certain Relationships and Related Transactions, and Director Independence</u>	188
14. <u>Principal Accounting Fees and Services</u>	188

PART IV

15. <u>Exhibits, Financial Statement Schedules</u>	189
<u>Signatures</u>	200

Table of Contents

PART I

Unless otherwise indicated, the company, we, our, us and ConocoPhillips are used in this report to refer to the businesses of ConocoPhillips and its consolidated subsidiaries. Items 1 and 2 Business and Properties, contain forward-looking statements including, without limitation, statements relating to our plans, strategies, objectives, expectations and intentions that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words anticipate, estimate, believe, budget, continue, could, intend, may, predict, seek, should, will, would, expect, objective, projection, forecast, goal, guidance, similar expressions identify forward-looking statements. The company does not undertake to update, revise or correct any forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the company's disclosures under the headings Risk Factors beginning on page 20 and CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995, beginning on page 76.

Items 1 and 2. BUSINESS AND PROPERTIES

CORPORATE STRUCTURE

ConocoPhillips is the world's largest independent exploration and production (E&P) company, based on proved reserves and production of liquids and natural gas. Headquartered in Houston, Texas, we have operations and activities in 16 countries. Our diverse, low cost of supply portfolio includes resource-rich unconventional plays in North America; lower-risk conventional assets in North America, Europe, Asia and Australia; liquefied natural gas (LNG) developments; oil sands assets in Canada; and an inventory of global conventional and unconventional exploration prospects. At December 31, 2018, we employed approximately 10,800 people worldwide and had total assets of \$70 billion.

ConocoPhillips was incorporated in the state of Delaware on November 16, 2001, in connection with, and in anticipation of, the merger between Conoco Inc. and Phillips Petroleum Company. The merger between Conoco and Phillips was consummated on August 30, 2002.

In April 2012, ConocoPhillips completed the separation of the downstream business into an independent, publicly traded energy company, Phillips 66.

SEGMENT AND GEOGRAPHIC INFORMATION

For operating segment and geographic information, see Note 25 Segment Disclosures and Related Information, in the Notes to Consolidated Financial Statements, which is incorporated herein by reference.

We explore for, produce, transport and market crude oil, bitumen, natural gas, LNG and natural gas liquids on a worldwide basis. At December 31, 2018, our operations were producing in the United States, Norway, the United Kingdom, Canada, Australia, Timor-Leste, Indonesia, Malaysia, Libya, China and Qatar.

The information listed below appears in the Oil and Gas Operations disclosures following the Notes to Consolidated Financial Statements and is incorporated herein by reference:

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Proved worldwide crude oil, natural gas liquids, natural gas and bitumen reserves.

Net production of crude oil, natural gas liquids, natural gas and bitumen.

Average sales prices of crude oil, natural gas liquids, natural gas and bitumen.

Table of Contents

Average production costs per barrel of oil equivalent (BOE).

Net wells completed, wells in progress and productive wells.

Developed and undeveloped acreage.

The following table is a summary of the proved reserves information included in the Oil and Gas Operations disclosures following the Notes to Consolidated Financial Statements. Approximately 80 percent of our proved reserves are located in politically stable countries that belong to the Organization for Economic Cooperation and Development. Natural gas reserves are converted to BOE based on a 6:1 ratio: six thousand cubic feet (MCF) of natural gas converts to one BOE. See Management's Discussion and Analysis of Financial Condition and Results of Operations for a discussion of factors that will enhance the understanding of the following summary reserves table.

	Millions of Barrels of Oil Equivalent		
Net Proved Reserves at December 31	2018	2017	2016
Crude oil			
Consolidated operations	2,533	2,322	2,047
Equity affiliates	78	83	88
Total Crude Oil	2,611	2,405	2,135
Natural gas liquids			
Consolidated operations	349	354	457
Equity affiliates	42	45	47
Total Natural Gas Liquids	391	399	504
Natural gas			
Consolidated operations	1,265	1,267	1,807
Equity affiliates	760	717	730
Total Natural Gas	2,025	1,984	2,537
Bitumen			
Consolidated operations	236	250	159
Equity affiliates	-	-	1,089
Total Bitumen	236	250	1,248
Total consolidated operations	4,383	4,193	4,470
Total equity affiliates	880	845	1,954
Total company	5,263	5,038	6,424

Total production, including Libya, of 1,283 thousand barrels of oil equivalent per day (MBOED) decreased 7 percent in 2018 compared with 2017. The decrease in total average production primarily resulted from noncore asset

dispositions, including the dispositions of our 50 percent nonoperated interest in the Foster Creek Christina Lake (FCCL) Partnership, as well as the majority of our western Canada gas assets, and our interest in the San Juan Basin in the Lower 48 in 2017; normal field decline; and higher unplanned downtime, including a third-party pipeline outage in Malaysia in 2018. The decrease in production was partly offset by growth from the Big 3 Unconventionals Eagle Ford, Bakken and Delaware, development programs primarily in Europe and Alaska, and rampup of major projects in Asia Pacific.

Production excluding Libya was 1,242 MBOED in 2018 compared with 1,356 MBOED in 2017. The volume from closed dispositions was approximately 200 MBOED in 2017 and 15 MBOED in 2018. The volume from acquisitions was less than 10 MBOED in 2018. Our underlying production, which excludes the full-year impact of acquisitions, dispositions, and Libya, increased over 5 percent in 2018 compared with 2017.

Table of Contents

Our worldwide annual average realized price was \$53.88 per BOE in 2018, an increase of 37 percent compared with \$39.19 per BOE in 2017, reflecting stronger market prices as well as a shift in our portfolio toward a higher mix of crude oil and less of bitumen and natural gas. Our worldwide annual average crude oil price increased 31 percent in 2018, from \$51.96 per barrel in 2017 to \$68.13 per barrel in 2018. Additionally, our worldwide annual average natural gas liquids prices increased 21 percent, from \$25.22 per barrel in 2017 to \$30.48 per barrel in 2018. Our worldwide annual average natural gas price increased 39 percent, from \$4.07 per MCF in 2017 to \$5.65 per MCF in 2018. Average annual bitumen prices decreased 2 percent, from \$22.66 per barrel in 2017 to \$22.29 per barrel in 2018.

ALASKA

The Alaska segment primarily explores for, produces, transports and markets crude oil, natural gas and natural gas liquids. We are the largest crude oil producer in Alaska and have major ownership interests in two of North America's largest oil fields located on Alaska's North Slope: Prudhoe Bay and Kuparuk. We also have a 100 percent interest in the Alpine Field, located on the Western North Slope. Additionally, we are one of Alaska's largest owners of state, federal and fee exploration leases, with approximately 1.25 million net undeveloped acres at year-end 2018. Alaska operations contributed 23 percent of our worldwide liquids production and less than 1 percent of our natural gas production.

	Interest	Operator	Liquids MBD*	2018 Natural Gas MMCFD**	Total MBOED
Average Daily Net Production					
Greater Prudhoe Area	36.1%	BP	85	5	86
Greater Kuparuk Area***	91.4-94.7	ConocoPhillips	56	1	56
Western North Slope***	100.0	ConocoPhillips	44	-	44
Total Alaska			185	6	186

* Thousands of barrels per day.

**Millions of cubic feet per day.

*** Interest at December 31, 2018. See *Acquisitions* below for additional information.

Greater Prudhoe Area

The Greater Prudhoe Area includes the Prudhoe Bay Field and five satellite fields, as well as the Greater Point McIntyre Area fields. Prudhoe Bay, the largest oil field on Alaska's North Slope, is the site of a large waterflood and enhanced oil recovery operation, as well as a gas plant which processes natural gas to recover natural gas liquids before reinjection into the reservoir. Prudhoe Bay's satellites are Aurora, Borealis, Polaris, Midnight Sun and Orion, while the Point McIntyre, Niakuk, Raven, Lisburne and North Prudhoe Bay State fields are part of the Greater Point McIntyre Area.

Greater Kuparuk Area

We operate the Greater Kuparuk Area, which consists of the Kuparuk Field and four satellite fields: Tarn, Tabasco, Meltwater and West Sak. Kuparuk is located 40 miles west of Prudhoe Bay. Field installations include three central production facilities which separate oil, natural gas and water, as well as a separate seawater treatment plant. Development drilling at Kuparuk consists of rotary-drilled wells and horizontal multi-laterals from existing well bores utilizing coiled-tubing drilling.

We completed a transaction in the fourth quarter of 2018 which increased our interest in the Greater Kuparuk Area by 39.2 percent. Further discussion of the transaction is included in the Acquisitions section below.

Table of Contents

Western North Slope

On the Western North Slope, we operate the Colville River Unit, which includes the Alpine Field and three satellite fields: Nanuq, Fiord and Qannik. Alpine is located 34 miles west of Kuparuk. In 2015, first oil was achieved at Alpine West CD5, a drill site which extends the Alpine reservoir west into the National Petroleum Reserve-Alaska (NPR-A). In 2018, we continued drilling additional wells using the available well slots on this pad.

The Greater Mooses Tooth Unit, the first unit established entirely within the NPR-A, was formed in 2008. In 2017, we began construction in the unit, which is currently planned to have two drill sites; Greater Mooses Tooth #1 (GMT-1) and Greater Mooses Tooth #2 (GMT-2). GMT-1 achieved first oil in the fourth quarter of 2018 and we expect first oil from GMT-2 in 2021.

We completed a transaction in the second quarter of 2018 to increase our interest in the Western North Slope from 78 percent to 100 percent. Further discussion of the transaction is included in the Acquisitions section below.

Alaska North Slope Gas

In 2016, we, along with affiliates of Exxon Mobil Corporation, BP p.l.c. and Alaska Gasline Development Corporation (AGDC), a state-owned corporation, completed preliminary front-end engineering and design (pre-FEED) technical work for a potential LNG project which would liquefy and export natural gas from Alaska's North Slope and deliver it to market. In 2016, we, along with the affiliates of ExxonMobil and BP, indicated our intention not to progress into the next phase of the project due to changes in the economic environment. AGDC decided to continue progressing the project on its own and signed several Memorandums of Understanding with various potential LNG buyers in Asia. AGDC has also signed a Joint Development Agreement with Sinopec, CIC Capital and Bank of China, which was recently extended to June 30, 2019. In early January 2019, recently elected Governor Dunleavy appointed new members to AGDC's board of directors who replaced AGDC's president with an interim president. The Dunleavy administration has indicated they are interested in participation in the project by ConocoPhillips, ExxonMobil and BP. We remain willing to make our equity gas available for sale to the project at mutually agreed, commercially reasonable terms.

Exploration

Appraisal of the Willow Discovery, located in the northeast portion of the National Petroleum Reserve-Alaska, continued throughout 2018 with three appraisal wells. Additionally, the West Willow-1 exploration well, drilled in 2018, resulted in an oil discovery. In 2019, we will continue appraisal of the Willow and West Willow discoveries.

The Putu 2/2A and Stony Hill 1 wells were drilled in 2018 on state and federal leases, resulting in oil discoveries. In late 2018, we commenced appraisal of the Putu Discovery with a long reach well from existing Alpine CD4 infrastructure.

The Cairn 2S-315 Well was drilled in late 2018 from the 2S drill site on state leases in the Kuparuk River Unit. A flow test will commence in the first quarter of 2019.

A 3-D seismic survey was completed in 2018 over a 250-mile area on state lands. We are currently processing this data.

We were successful in the federal lease sale on the North Slope in the fourth quarter of 2018, where we were the high bidder on five tracts for a total of approximately 48,000 net acres.

Acquisitions

During the second quarter of 2018, we obtained regulatory approvals and completed a transaction we entered into with Anadarko Petroleum Corporation to acquire its 22 percent nonoperated interest in the Western North Slope of Alaska, as well as its interest in the Alpine Transportation Pipeline. In 2018, our Alaska segment net production included 7 MBOED associated with the additional interest acquired.

Table of Contents

During the fourth quarter of 2018, we completed a transaction with BP to acquire their 39.2 percent nonoperated interest in the Greater Kuparuk Area, including their 38 percent interest in the Kuparuk Transportation Company in Alaska (Kuparuk Assets), and to sell a ConocoPhillips subsidiary to BP, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom. In 2018, our Alaska segment net production included 1 MBOED associated with the additional interest acquired in the Greater Kuparuk Area.

See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

Transportation

We transport the petroleum liquids produced on the North Slope to south central Alaska through an 800-mile pipeline that is part of Trans-Alaska Pipeline System (TAPS). We have a 29.1 percent ownership interest in TAPS, and we also have ownership interests in the Alpine, Kuparuk and Oliktok pipelines on the North Slope.

Our wholly owned subsidiary, Polar Tankers, Inc., manages the marine transportation of our North Slope production, using five company-owned, double-hulled tankers, and charters third-party vessels as necessary. The tankers deliver oil from Valdez, Alaska, primarily to refineries on the west coast of the United States.

LOWER 48

The Lower 48 segment consists of operations located in the contiguous United States and the Gulf of Mexico. The Lower 48 business is organized within two regions covering the Gulf Coast and Great Plains. As a result of tight oil opportunities, we have directed our investments toward certain shorter cycle time, low cost of supply plays. We disposed of several noncore assets within the Lower 48 in 2018, including our interests in the Barnett and certain conventional assets in the Permian Basin. In 2017, we disposed of our interest in the San Juan Basin. We hold 10.3 million net onshore and offshore acres in the Lower 48. In 2018, the Lower 48 contributed 36 percent of our worldwide liquids production and 21 percent of our natural gas production.

	Interest	Operator	Liquids MBD	2018 Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Eagle Ford	Various%	Various	151	212	186
Gulf of Mexico	Various	Various	12	9	14
Gulf Coast Other	Various	Various	3	8	4
Total Gulf Coast			166	229	204
Bakken	Various	Various	72	72	84
Permian	Various	Various	46	126	66
Anadarko Basin	Various	Various	4	59	14
Wyoming/Uinta	Various	Various	-	78	13
Barnett	*	Various	3	25	8

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Niobrara	Various	Various	7	7	8
Total Great Plains			132	367	193
Total U.S. Lower 48			298	596	397

**See Dispositions below for additional information.*

Table of Contents

Onshore

We hold 10.3 million net acres of onshore conventional and unconventional acreage in the Lower 48, the majority of which is either held by production or owned by the company. Our unconventional holdings total approximately 1.6 million net acres in the following areas:

- 620,000 net acres in the Bakken, located in North Dakota and eastern Montana.
- 225,000 net acres in central Louisiana.
- 200,000 net acres in the Eagle Ford, located in South Texas.
- 145,000 net acres in the Permian, located in West Texas and southeastern New Mexico.
- 98,000 net acres in the Niobrara, located in northeastern Colorado.
- 340,000 net acres in other areas with unconventional potential.

The majority of our 2018 onshore production originated from the Big 3 Eagle Ford, Bakken and the Delaware in the Permian Basin. Onshore activities in 2018 were centered mostly on continued development of assets, with an emphasis on areas with low cost of supply, particularly in growing unconventional plays. Our major focus areas in 2018 included the following:

- Eagle Ford** The Eagle Ford continued full-field development in 2018. We operated seven rigs on average in 2018, resulting in 166 operated wells drilled and 149 operated wells brought online. Production increased 40 percent in 2018 compared with 2017, averaging 186 MBOED and 133 MBOED, respectively.
- Bakken** We operated an average of three rigs during the year in the Bakken. We continued our pad drilling with 51 operated wells drilled during the year and 85 operated wells brought online. Production increased 29 percent in 2018 compared with 2017, averaging 84 MBOED and 65 MBOED, respectively.
- Permian Basin** The Permian Basin is an area where we are leveraging our conventional legacy position by utilizing new technology to improve the ultimate recovery and value from these fields. We hold approximately 800,000 net acres in the Permian, which includes 145,000 net unconventional acres. The Permian Basin produced 66 MBOED in 2018, increasing 6 percent compared to 2017, including 28 MBOED of unconventional production from the Delaware. We disposed of several noncore conventional assets throughout the year.

Dispositions

We completed the sale of our interests in the Barnett in the fourth quarter of 2018. Combined with the sale of several noncore conventional assets in the Permian Basin, production from the assets sold was 10 MBOED, approximately 3 percent of total Lower 48 production in 2018. For additional information on our asset dispositions, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions, in the Notes to Consolidated Financial Statements.

Gulf of Mexico

At year-end 2018, our portfolio of producing properties in the Gulf of Mexico primarily consisted of one operated field and three fields operated by co-venturers, totaling approximately 68,000 net acres, including:

- 75 percent operated working interest in the Magnolia Field in Garden Banks Blocks 783 and 784.

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15.9 percent nonoperated working interest in the unitized Ursa Field located in the Mississippi Canyon Area.
15.9 percent nonoperated working interest in the Princess Field, a northern subsalt extension of the Ursa Field.
12.4 percent nonoperated working interest in the unitized K2 Field, comprised of seven blocks in the Green Canyon Area.

Table of Contents

Exploration

Conventional Exploration

In December 2017, we elected to withdraw from our Shenandoah leases. The withdrawal was effective February 17, 2018, substantially completing our exit from deepwater Gulf of Mexico.

Unconventional Exploration

Our onshore focus areas include the Niobrara in the Denver-Julesburg Basin, the Delaware in the Permian Basin, as well as several emerging plays such as the Louisiana Austin Chalk. We began acquiring early life-cycle acreage in the Austin Chalk in the fourth quarter of 2017, and currently hold approximately 225,000 net acres. We spud our first Austin Chalk well in late 2018 and plan to drill additional wells in 2019.

Facilities

Golden Pass LNG Terminal

We have a 12.4 percent ownership interest in the Golden Pass LNG Terminal and affiliated Golden Pass Pipeline, with a combined net book value of approximately \$235 million at December 31, 2018. It is located adjacent to the Sabine-Neches Industrial Ship Channel northwest of Sabine Pass, Texas. The terminal became commercially operational in May 2011. We hold terminal and pipeline capacity for the receipt, storage and regasification of the LNG purchased from Qatar Liquefied Gas Company Limited (3) (QG3) and the transportation of regasified LNG to interconnect with major interstate natural gas pipelines. Utilization of the terminal has been and is expected to be limited, as market conditions currently favor the flow of LNG to European and Asian markets. In January 2019, we entered into agreements to sell our 12.4 percent ownership interest in Golden Pass LNG Terminal and the affiliated Golden Pass Pipeline. We have also entered into agreements to amend our contractual obligations for remaining use of the facilities. Completion of the sale is subject to regulatory approval.

Other

Lost Cabin Gas Plant We operate and own a 46 percent interest in the Lost Cabin Gas Plant, a 246 million cubic-feet-per-day capacity natural gas processing facility in Lysite, Wyoming. The Plant is currently operating at less than capacity due to a fire in December 2018. Restoration efforts are ongoing and anticipated to continue throughout 2019. The expected production loss in 2019 is approximately 7 MBOED.

Helena Condensate Processing Facility We operate and own the Helena Condensate Processing Facility, a 110,000 barrel-per-day condensate processing plant located in Kenedy, Texas.

Sugarloaf Condensate Processing Facility We operate and own an 87.5 percent interest in the Sugarloaf Condensate Processing Facility, a 30,000 barrel-per-day condensate processing plant located near Pawnee, Texas.

Bordovsky Condensate Processing Facility We operate and own the Bordovsky Condensate Processing Facility, a 15,000 barrel-per-day condensate processing plant located in Kenedy, Texas.

Table of Contents

CANADA

Our Canadian operations mainly consist of an oil sands development in the Athabasca Region of northeastern Alberta and a liquids-rich unconventional play in western Canada. In 2018, operations in Canada contributed 8 percent of our worldwide liquids production and less than 1 percent of our natural gas production.

			2018			
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Bitumen MBD	Total MBOED
Average Daily Net Production						
Surmont	50.0%	ConocoPhillips	-	-	66	66
Montney	100.0	ConocoPhillips	2	12	-	4
Total Canada			2	12	66	70

On May 17, 2017, we completed the sale of our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets to Cenovus Energy. Production from the assets sold was 103 MBOED, approximately 62 percent of the total Canada segment production in 2017. For additional information on our asset dispositions, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions, in the Notes to Consolidated Financial Statements.

Oil Sands

Our bitumen resources in Canada are produced via an enhanced thermal oil recovery method called steam-assisted gravity drainage (SAGD), whereby steam is injected into the reservoir, effectively liquefying the heavy bitumen, which is recovered and pumped to the surface for further processing. We hold approximately 0.6 million net acres of land in the Athabasca Region of northeastern Alberta.

The Surmont oil sands leases are located approximately 35 miles south of Fort McMurray, Alberta. Surmont is a 50/50 joint venture with Total S.A. The second phase of the Surmont project achieved first production in 2015 and reached peak production in 2018. We are focused on structurally lowering costs, reducing greenhouse gas intensity and optimizing asset performance.

Exploration

We hold exploration acreage in three areas of Canada: onshore western Canada, the Mackenzie Delta/Beaufort Sea Region and the Arctic Islands. Our primary exploration focus is on unconventional plays in western Canada.

We hold approximately 145,000 net acres in the emerging unconventional Montney play in northeast British Columbia and 207,000 net acres in Canol Northwest Territories. Our Montney activity in 2018 included drilling 13 horizontal wells, completing two horizontal wells and acquiring approximately 37,000 additional net acres. Appraisal drilling and completions activity will continue in 2019 to further explore the area's resource potential.

Table of Contents

EUROPE AND NORTH AFRICA

The Europe and North Africa segment consists of operations and exploration activities in Norway, the United Kingdom and Libya. In 2018, operations in Europe and North Africa contributed 19 percent of our worldwide liquids production and 18 percent of natural gas production.

Norway

	Interest	Operator	2018		
			Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Greater Ekofisk Area	35.1%	ConocoPhillips	53	45	60
Heidrun	24.0	Equinor	12	25	16
Alvheim	20.0	Aker BP	11	11	13
Visund	9.1	Equinor	5	44	12
Troll	1.6	Equinor	2	60	12
Other	Various	Equinor	8	9	10
Total Norway			91	194	123

The Greater Ekofisk Area is located approximately 200 miles offshore Stavanger, Norway, in the North Sea, and comprises three producing fields: Ekofisk, Eldfisk and Embla. Crude oil is exported to Teesside, England, and the natural gas is exported to Emden, Germany. The Ekofisk and Eldfisk fields consist of several production platforms and facilities, including the Ekofisk South and Eldfisk II developments which achieved first production in 2013 and 2015, respectively. Continued development drilling in the Greater Ekofisk Area will contribute additional production over the coming years, as additional wells come online.

The Heidrun Field is located in the Norwegian Sea. Produced crude oil is stored in a floating storage unit and exported via shuttle tankers. Part of the natural gas is currently injected into the reservoir for optimization of crude oil production, some gas is transported for use as feedstock in a methanol plant in Norway, in which we own an 18 percent interest, and the remainder is transported to Europe via gas processing terminals in Norway.

The Alvheim Field is located in the northern part of the North Sea near the border with the U.K. sector, and consists of a floating production, storage and offloading (FPSO) vessel and subsea installations. Produced crude oil is exported via shuttle tankers, and natural gas is transported to the Scottish Area Gas Evacuation (SAGE) Terminal at St. Fergus, Scotland, through the SAGE Pipeline.

Visund is an oil and gas field located in the North Sea and consists of a floating drilling, production and processing unit, and subsea installations. Crude oil is transported by pipeline to a nearby third-party field for storage and export via tankers. The natural gas is transported to a gas processing plant at Kollsnes, Norway, through the Gassled transportation system.

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The Troll Field lies in the northern part of the North Sea and consists of the Troll A, B and C platforms. The natural gas from Troll A is transported to Kollsnes, Norway. Crude oil from floating platforms Troll B and Troll C is transported to Mongstad, Norway, for storage and export.

We also have varying ownership interests in two other producing fields in the Norway sector of the North Sea, as well as the Aasta Hansteen development in the Norwegian Sea, which achieved first production in December 2018.

Table of ContentsExploration

In 2018, we participated in the Gekko appraisal well and sidetrack in the Alvheim Area of the North Sea and encountered hydrocarbons. The Gekko Discovery is currently under evaluation as a future tie-in to the Alvheim Facility. In 2018, we were awarded six new exploration licenses; PL911, PL912, PL917, PL919, PL935 and PL938; and one acreage addition, PL775B.

Transportation

We own a 35.1 percent interest in the Norpipe Oil Pipeline System, a 220-mile pipeline which carries crude oil from Ekofisk to a crude oil stabilization and natural gas liquids processing facility in Teesside, England.

United Kingdom

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Britannia	58.7%	ConocoPhillips	3	74	15
Britannia Satellites	26.3 93.8*	ConocoPhillips	12	92	27
J-Area	32.5 36.5	ConocoPhillips	9	57	19
Clair	7.5**	BP	6	1	6
East Irish Sea	100.0	Spirit Energy	-	30	5
Southern North Sea	Various	ConocoPhillips	-	22	4
Other	Various	Various	-	5	1
Total United Kingdom			30	281	77

*Includes the Chevron-operated Alder Field, ConocoPhillips equity interest is 26.3 percent.

**See dispositions below for additional information.

Britannia is one of the largest natural gas and condensate fields in the North Sea. Condensate is delivered through the Forties Pipeline to an oil stabilization and processing plant near the Grangemouth Refinery in Scotland, while natural gas is transported through Britannia's line to St. Fergus, Scotland. The Britannia satellite fields, Callanish, Brodgar, Enochdhu and Alder, produce via subsea manifolds and pipelines linked to the Britannia Platform.

The J-Area consists of the Judy/Joanne, Jade and Jasmine fields, located in the U.K. Central North Sea. The J-Area gas is processed on the Judy Platform and transported through the Central Area Transmission System Pipeline, while liquids are transported to Teesside through the Norpipe system. Continued development drilling in the J-Area will provide additional volumes in the coming years as wells are brought online.

We have various ownership interests in several gas fields in the Rotliegendes and Carboniferous areas of the Southern North Sea. Production ceased in August 2018, and decommissioning activity in the Southern North Sea is ongoing.

Our interests in the East Irish Sea include the Millom, Dalton and Calder fields, which are operated on our behalf by a third party.

We own a 7.5 percent interest in the Clair Field, located in the Atlantic Margin. We completed the sale of a subsidiary holding a 16.5 percent interest in the Clair Field in December 2018 to BP. See the Disposition section below for more information. Clair Ridge is the second phase of development for the Clair Field and is comprised of a 36-slot drilling and production facility with a bridge-linked accommodation and utilities platform. The new facilities tie into existing oil and gas export pipelines to the Shetland Islands. First production for Clair Ridge was achieved in November 2018.

Table of Contents**Exploration**

In 2018, we drilled the Jasmine 2A exploration well. The well encountered insufficient hydrocarbons and was expensed as a dry hole. In 2018, we were awarded two new exploration licenses in the J-Area, P2399 and P2456.

Transportation

We operate the Teesside oil and Theddlethorpe gas terminals in which we have 40.25 percent and 50 percent ownership interests, respectively. Decommissioning activity is ongoing at the Theddlethorpe gas terminal following cessation of production in the Southern North Sea. We also have a 100 percent ownership interest in the Rivers Gas Terminal, operated by a third party.

Disposition

In the fourth quarter of 2018, we completed a transaction to sell a ConocoPhillips subsidiary, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom to BP, and acquire their nonoperated interest in the Kuparuk Assets in Alaska. In 2018, our Europe and North Africa segment net production associated with the disposed 16.5 percent interest in the Clair Field was approximately 5 MBOED. See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

Libya

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Waha Concession	16.3%	Waha Oil Co.	36	28	41
Total Libya			36	28	41

The Waha Concession consists of multiple concessions and encompasses nearly 13 million gross acres in the Sirte Basin. Our production operations in Libya and related oil exports have periodically been interrupted over the last several years due to the shutdown of the Es Sider crude oil export terminal. In 2018, we had 21 crude liftings from Es Sider. We expect a gradual, continued rampup in activity.

Table of Contents**ASIA PACIFIC AND MIDDLE EAST**

The Asia Pacific and Middle East segment has exploration and production operations in China, Indonesia, Malaysia and Australia and producing operations in Qatar and Timor-Leste. In 2018, operations in the Asia Pacific and Middle East segment contributed 14 percent of our worldwide liquids production and 60 percent of natural gas production.

Australia and Timor Sea

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Australia Pacific LNG	37.5%	ConocoPhillips/ Origin Energy	-	660	110
Bayu-Undan	56.9	ConocoPhillips	7	240	47
Athena/Perseus	50.0	ExxonMobil	-	35	6
Total Australia and Timor Sea			7	935	163

Australia Pacific LNG

Australia Pacific LNG Pty Ltd (APLNG), our joint venture with Origin Energy Limited and China Petrochemical Corporation (Sinopec), is focused on producing coalbed methane (CBM) from the Bowen and Surat basins in Queensland, Australia, to supply the domestic gas market and convert the CBM into LNG for export. Origin operates APLNG's upstream production and pipeline system, and we operate the downstream LNG facility, located on Curtis Island near Gladstone, Queensland, as well as the LNG export sales business.

Two fully subscribed 4.5-million-metric-tonnes-per-year LNG trains have been completed. Approximately 3,900 net wells are ultimately expected to supply both the domestic gas market and the LNG sales contracts. The wells are supported by gathering systems, central gas processing and compression stations, water treatment facilities, and an export pipeline connecting the gas fields to the LNG facilities. The first APLNG Train 1 cargo sailed in January 2016, and APLNG Train 2 achieved first production in the third quarter of 2016. The LNG is being sold to Sinopec under 20-year sales agreements for 7.6 million metric tonnes of LNG per year, and Japan-based Kansai Electric Power Co., Inc. under a 20-year sales agreement for approximately 1 million metric tonnes of LNG per year.

APLNG has an \$8.5 billion project finance facility, which was fully drawn down and had an outstanding balance of \$7.2 billion at December 31, 2018. In September 2018, APLNG successfully refinanced \$1.4 billion of the project finance facility for a lower cost United States Private Placement (USPP) bond facility. Project finance interest payments are bi-annual, concluding September 2030.

For additional information, see Note 3 Variable Interest Entities (VIEs), Note 6 Investments, Loans and Long-Term Receivables, and Note 12 Guarantees, in the Notes to Consolidated Financial Statements.

Bayu-Undan

The Bayu-Undan gas condensate field is located in the Timor Sea Joint Petroleum Development Area between Timor-Leste and Australia. We also operate and own a 56.9 percent interest in the associated Darwin LNG Facility, located at Wickham Point, Darwin.

The Bayu-Undan natural gas recycle facility processes wet gas; separates, stores and offloads condensate, propane and butane; and re-injects dry gas back into the reservoir. In addition, a 310-mile natural gas pipeline connects the facility to the 3.5-million-metric-tonnes-per-year capacity Darwin LNG Facility. Produced natural gas is piped to the Darwin LNG Plant, where it is converted into LNG before being transported to international markets. In 2018, we sold 157 billion gross cubic feet of LNG primarily to utility customers in Japan.

Table of Contents

A continuation of the Bayu-Undan Phase Three Development consisting of one subsea and two platform wells was completed with all three wells producing by November 2018.

Athena/Perseus

The Athena production license (WA-17-L) in which ConocoPhillips has a 50 percent working interest is located offshore Western Australia and contains part of the Perseus Field which straddles the boundary with WA-1-L, an adjoining license area. The production entitlement to natural gas produced from WA-17-L is forecast to end in the fourth quarter of 2019.

Greater Sunrise

In the fourth quarter of 2018, we entered into an agreement to sell our 30 percent interest in the Greater Sunrise Fields to the government of Timor-Leste for \$350 million, subject to customary adjustments. The transaction is conditional on the funding approval from the Timor-Leste government as well as regulatory approvals.

Exploration

We operate three exploration permits in the Browse Basin, offshore northwest Australia, in which we own a 40 percent interest in permits WA-315-P, WA-398-P and TP 28, of the Greater Poseidon Area. The TP 28 Western Australia State exploration permit was granted for five years from January 2017, with a 40 percent working interest and was excised from the existing permits as agreed between state and federal regulators. Phase I of the Browse Basin drilling campaign in 2009/2010 resulted in three discoveries in the Greater Poseidon Area: Poseidon-1, Poseidon-2 and Kronos-1. Phase II of the drilling campaign resulted in five additional discoveries: Boreas-1, Zephyros-1, Proteus-1 SD2, Poseidon-North-1 and Pharos-1. All wells have been plugged and abandoned.

We operate two retention leases in the Bonaparte Basin, offshore northern Australia, where we own a 37.5 percent interest in leases NT/RL5 and NT/RL6, containing the Barossa and Caldita discoveries. A 3-D seismic survey was completed over the Barossa and Caldita fields in 2016. The drilling of the Barossa-5A and Barossa-6 appraisal wells was completed in 2017 with good quality, gas-bearing reservoir intersected at both. Additionally, the retention lease over the Barossa Field was renewed during 2017. In April 2018, Barossa entered the front-end engineering and design (FEED) phase of development which will continue through 2019. During the FEED phase, costs and the technical definition for the project will be finalized, gas and condensate sales agreements progressed, and access arrangements negotiated with the owners of the Darwin LNG Facility and Bayu-Darwin Pipeline.

Indonesia

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
South Sumatra	45.0	54.0% ConocoPhillips	2	309	53

Total Indonesia	2	309	53
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We operate three production sharing contracts (PSC) in Indonesia: The Corridor Block and South Jambi B, both located in South Sumatra, and Kualakurun in Central Kalimantan. Currently, there is production from the Corridor Block.

Table of Contents**South Sumatra**

The Corridor PSC consists of five oil fields and seven natural gas fields in various stages of development. Natural gas is supplied from the Grissik and Suban gas processing plants to the Duri steamflood in central Sumatra and to markets in Singapore, Batam and West Java. Production from the South Jambi B PSC has reached depletion and field development has been suspended. This PSC will expire in January 2020.

Exploration

We have a 60 percent working interest in the Kualakurun PSC, located in Central Kalimantan, which was signed in May 2015. This block has an area of approximately 1.4 million gross acres. Technical evaluation is on-going to determine the block's potential.

Transportation

We are a 35 percent owner of a consortium company that has a 40 percent ownership in PT Transportasi Gas Indonesia, which owns and operates the Grissik to Duri and Grissik to Singapore natural gas pipelines.

China

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Penglai	49.0%	CNOOC	30	-	30
Panyu	24.5	CNOOC	6	-	6
Total China			36	-	36

The Penglai 19-3, 19-9 and 25-6 fields are located in Bohai Bay Block 11/05. Production from Phase 1 development of the Penglai 19-3 Field began in 2002. Phase 2, which included six additional wellhead platforms and an FPSO vessel, was fully operational by 2009.

As part of further development of the Penglai 19-9 Field, the new wellhead platform J Project, which anticipates 62 wells, is progressing according to schedule, with 36 wells completed and brought online through December 2018.

The Penglai 19-3/19-9 Phase 3 Project was sanctioned in December 2015. This project consists of three new wellhead platforms and a central processing platform. First oil from Phase 3 was achieved in 2018.

In December 2018, we sanctioned the Penglai 25-6 Phase 4A Project. This project consists of one new wellhead platform and anticipates 62 new wells. First production is expected in 2021.

The Panyu development, located in Block 15/34 in the South China Sea, is comprised of three oil fields: Panyu 4-2, Panyu 5-1 and Panyu 11-6. The production period for Panyu 4-2, 5-1 and 11-6 will expire in 2019.

Exploration

In 2018, we participated in one successful appraisal well in the Bohai Penglai Field. We continued the Penglai full-field 3-D seismic program, covering existing and future development opportunities. The program is expected to complete in 2019.

Table of Contents**Malaysia**

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
Siakap North-Petai	21.0%	Murphy	2	1	2
Gumusut	29.0	Shell	25	-	25
KBB	30.0	KPOC	1	41	8
Malikai	35.0	Shell	19	-	19
Total Malaysia			47	42	54

We own interests in six PSCs in Malaysia. Three are located off the eastern Malaysian state of Sabah: Block G, Block J and the Keabangan Cluster (KBBC). Three other blocks, Block SK304, Block SK313 and Block WL4-00 are located off the eastern Malaysian state of Sarawak.

Block G

We have a 21 percent interest in the unitized Siakap North-Petai oil field, which began producing in the first quarter of 2014.

We own a 35 percent interest in Malikai. The field achieved first production in December 2016, ramping to peak production in 2018. The KMU-1 exploration well was completed and started producing in 2018.

Block J

First production from the Gumusut Field occurred from an early production system in 2012. Production from a permanent, semi-submersible floating production vessel was achieved in October 2014. Our ownership in the Gumusut Field is currently at 29 percent following the finalization of the Malaysia-Brunei unitization and a redetermination of the Block J and Block K Malaysia Unit, both in 2017. The drilling of the Gemilang-1 exploration well in Block J is complete and the results are under review. Gumusut Phase 2 infill drilling and first oil from Phase 2 are expected in 2019.

KBBC

We have a 30 percent interest in the KBBC PSC. Development of the KBB gas field commenced in 2011, and first production was achieved in November 2014. Production in 2018 was impacted by unplanned downtime related to the rupture of a third-party pipeline which carries gas production from the Keabangan gas field to market. Development options for the Kamunsu East gas field are being evaluated.

Exploration

In the fourth quarter of 2016, we entered into a farm-in agreement to acquire a 50 percent interest in Block SK 313, a 1.4 million gross-acre exploration block, effective January 2017. Following completion of the Sadok-1 exploration well in January 2017, we assumed operatorship of the block from PETRONAS.

We were awarded Block WL4-00, which encompasses 0.6 million gross acres, in January 2017. We have a 50 percent operated interest in this block which includes the Salam-1 oil discovery.

We completed a 3-D seismic survey in Block SK 313 and Block WL4-00 in 2017. Two wells were drilled in Block WL4-00 in 2018 and discovered hydrocarbons. Further exploration drilling is expected to occur in 2019.

We were awarded Block SK304 in May 2018, which encompasses 2.1 million gross acres. We completed a 3-D seismic survey in this block in 2018.

Table of Contents**Brunei****Exploration**

In October 2018, we assigned our 6.25 percent working interest in the deepwater Block CA-2 PSC to Brunei National Petroleum Company Sendirian Berhad.

Qatar

			2018		
	Interest	Operator	Liquids MBD	Natural Gas MMCFD	Total MBOED
Average Daily Net Production					
QG3	30.0%	Qatargas Operating Company Limited	21	371	83
Total Qatar			21	371	83

QG3 is an integrated development jointly owned by Qatar Petroleum (68.5 percent), ConocoPhillips (30 percent) and Mitsui & Co., Ltd. (1.5 percent). QG3 consists of upstream natural gas production facilities, which produce approximately 1.4 billion gross cubic feet per day of natural gas from Qatar's North Field over a 25-year life, in addition to a 7.8 million gross tonnes-per-year LNG facility. LNG is shipped in leased LNG carriers destined for sale globally.

QG3 executed the development of the onshore and offshore assets as a single integrated development with Qatargas 4 (QG4), a joint venture between Qatar Petroleum and Royal Dutch Shell plc. This included the joint development of offshore facilities situated in a common offshore block in the North Field, as well as the construction of two identical LNG process trains and associated gas treating facilities for both the QG3 and QG4 joint ventures. Production from the LNG trains and associated facilities is combined and shared.

OTHER INTERNATIONAL

The Other International segment includes exploration activities in Colombia and Chile.

Colombia**Exploration**

We have an 80 percent operated interest in the Middle Magdalena Basin Block VMM-3. The block extends over approximately 67,000 net acres and contains the Picoplata-1 Well, which completed drilling in 2015 and testing in 2017. Plug and abandonment activity started during 2018 and is expected to continue into 2019. In addition, we have an 80 percent working interest in the VMM-2 Block which extends over approximately 58,000 net acres and is contiguous to the VMM-3 Block. Community engagement and environmental permitting activities are expected to

continue in 2019.

Chile

Exploration

We have a 49 percent interest in the Coiron Block located in the Magallanes Basin in southern Chile.

Argentina

Exploration

We received government approval in January 2019 for a 50 percent nonoperated interest in the El Turbio Este Block in the Austral Basin.

Venezuela and Ecuador

For discussion of our contingencies in Venezuela and Ecuador, see Note 13 Contingencies and Commitments, in the Notes to Consolidated Financial Statements.

Table of Contents

OTHER

Marketing Activities

Our Commercial organization manages our worldwide commodity portfolio, which mainly includes natural gas, crude oil, bitumen, natural gas liquids and LNG. Marketing activities are performed through offices in the United States, Canada, Europe and Asia. In marketing our production, we attempt to minimize flow disruptions, maximize realized prices and manage credit-risk exposure. Commodity sales are generally made at prevailing market prices at the time of sale. We also purchase and sell third-party volumes to better position the company to satisfy customer demand while fully utilizing transportation and storage capacity.

Natural Gas

Our natural gas production, along with third-party purchased gas, is primarily marketed in the United States, Canada, Europe and Asia. Our natural gas is sold to a diverse client portfolio which includes local distribution companies; gas and power utilities; large industrials; independent, integrated or state-owned oil and gas companies; as well as marketing companies. To reduce our market exposure and credit risk, we also transport natural gas via firm and interruptible transportation agreements to major market hubs.

Crude Oil, Bitumen and Natural Gas Liquids

Our crude oil, bitumen and natural gas liquids revenues are derived from production in the United States, Canada, Australia, Asia, Africa and Europe. These commodities are primarily sold under contracts with prices based on market indices, adjusted for location, quality and transportation.

LNG

LNG marketing efforts are focused on equity LNG production facilities located in Australia and Qatar. LNG is primarily sold under long-term contracts with prices based on market indices.

Energy Partnerships

Marine Well Containment Company (MWCC)

We are a founding member of the MWCC, a non-profit organization formed in 2010, which provides well containment equipment and technology in the deepwater U.S. Gulf of Mexico. MWCC's containment system meets the U.S. Bureau of Safety and Environmental Enforcement requirements for a subsea well containment system that can respond to a deepwater well control incident in the U.S. Gulf of Mexico. For additional information, see Note 3 Variable Interest Entities (VIEs), in the Notes to Consolidated Financial Statements.

Subsea Well Response Project (SWRP)

In 2011, we, along with several leading oil and gas companies, launched the SWRP, a non-profit organization based in Stavanger, Norway, which was created to enhance the industry's capability to respond to international subsea well control incidents. Through collaboration with Oil Spill Response Limited, a non-profit organization in the United Kingdom, subsea well intervention equipment is available for the industry to use in the event of a subsea well incident. This complements the work being undertaken in the United States by MWCC and provides well capping and containment capability outside the United States.

Oil Spill Response Removal Organizations (OSROs)

We maintain memberships in several OSROs across the globe as a key element of our preparedness program in addition to internal response resources. Many of the OSROs are not-for-profit cooperatives owned by the member companies wherein we may actively participate as a member of the board of directors, steering committee, work group or other supporting role. Globally, our primary OSRO is Oil Spill Response Ltd. based in the United Kingdom, with facilities in several other countries and the ability to respond anywhere in the world. In North America, our primary OSROs include the Marine Spill Response Corporation for the continental United States and Alaska Clean Seas and Ship Escort/Response Vessel System for the Alaska North Slope and Prince William Sound, respectively. Internationally, we maintain memberships in various regional OSROs including the Norwegian Clean Seas Association for Operating Companies, Australian Marine Oil Spill Center and Petroleum Industry of Malaysia Mutual Aid Group.

Table of Contents

Technology

We have several technology programs that improve our ability to develop unconventional reservoirs, produce heavy oil economically with fewer emissions, improve the efficiency of our company's exploration program, increase recoveries from our legacy fields, and implement sustainability measures.

Our Optimized Cascade® LNG liquefaction technology business continues to be successful with the demand for new LNG plants. The technology has been licensed for use in 26 LNG trains around the world, with feasibility studies ongoing for additional trains.

RESERVES

We have not filed any information with any other federal authority or agency with respect to our estimated total proved reserves at December 31, 2018. No difference exists between our estimated total proved reserves for year-end 2017 and year-end 2016, which are shown in this filing, and estimates of these reserves shown in a filing with another federal agency in 2018.

DELIVERY COMMITMENTS

We sell crude oil and natural gas from our producing operations under a variety of contractual arrangements, some of which specify the delivery of a fixed and determinable quantity. Our commercial organization also enters into natural gas sales contracts where the source of the natural gas used to fulfill the contract can be the spot market or a combination of our reserves and the spot market. Worldwide, we are contractually committed to deliver approximately 1.5 trillion cubic feet of natural gas, including approximately 243 billion cubic feet related to the noncontrolling interests of consolidated subsidiaries, and 73 million barrels of crude oil in the future. These contracts have various expiration dates through the year 2029. We expect to fulfill the majority of these delivery commitments with proved developed reserves. In addition, we anticipate using proved undeveloped reserves and spot market purchases to fulfill any remaining commitments. See the disclosure on Proved Undeveloped Reserves in the Oil and Gas Operations section following the Notes to Consolidated Financial Statements, for information on the development of proved undeveloped reserves.

COMPETITION

We compete with private, public and state-owned companies in all facets of the E&P business. Some of our competitors are larger and have greater resources. Each of our segments is highly competitive, with no single competitor, or small group of competitors, dominating.

We compete with numerous other companies in the industry, including state-owned companies, to locate and obtain new sources of supply and to produce oil, bitumen, natural gas liquids and natural gas in an efficient, cost-effective manner. Based on statistics published in the September 3, 2018, issue of the *Oil and Gas Journal*, we were the third-largest U.S.-based oil and gas company in worldwide natural gas and liquids production and worldwide liquids reserves in 2017. We deliver our production into the worldwide commodity markets. Principal methods of competing include geological, geophysical and engineering research and technology; experience and expertise; economic analysis in connection with portfolio management; and safely operating oil and gas producing properties.

Table of Contents

GENERAL

At the end of 2018, we held a total of 814 active patents in 50 countries worldwide, including 333 active U.S. patents. During 2018, we received 29 patents in the United States and 67 foreign patents. Our products and processes generated licensing revenues of \$53 million related to activity in 2018. The overall profitability of any business segment is not dependent on any single patent, trademark, license, franchise or concession.

Health, Safety and Environment

Our Health, Safety and Environment (HSE) organization provides tools and support to our business units and staff groups to help them ensure world class health, safety and environmental performance. The framework through which we safely manage our operations, the HSE Management System Standard, emphasizes process safety, risk management, emergency preparedness and environmental performance, with an intense focus on process and occupational safety. In support of the goal of zero incidents, HSE milestones and criteria are established annually to drive strong safety performance. Progress toward these milestones and criteria are measured and reported. HSE audits are conducted on business functions periodically, and improvement actions are established and tracked to completion. We also have detailed processes in place to address sustainable development in our economic, environmental and social performance. Our processes, related tools and requirements focus on water, biodiversity and climate change, as well as social and stakeholder issues.

The environmental information contained in Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 65 through 69 under the captions Environmental and Climate Change is incorporated herein by reference. It includes information on expensed and capitalized environmental costs for 2018 and those expected for 2019 and 2020.

Website Access to SEC Reports

Our internet website address is www.conocophillips.com. Information contained on our internet website is not part of this report on Form 10-K.

Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to these reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 are available on our website, free of charge, as soon as reasonably practicable after such reports are filed with, or furnished to, the U.S. Securities and Exchange Commission (SEC). Alternatively, you may access these reports at the SEC's website at www.sec.gov.

Table of Contents

Item 1A. RISK FACTORS

You should carefully consider the following risk factors in addition to the other information included in this Annual Report on Form 10-K. These risk factors are not the only risks we face. Our business could also be affected by additional risks and uncertainties not currently known to us or that we currently consider to be immaterial. If any of these risks were to occur, our business, operating results and financial condition, as well as the value of an investment in our common stock could be adversely affected.

Our operating results, our future rate of growth and the carrying value of our assets are exposed to the effects of changing commodity prices.

Prices for crude oil, bitumen, natural gas, natural gas liquids and LNG can fluctuate widely. Globally, prices for crude oil, bitumen, natural gas, natural gas liquids and LNG have experienced significant declines from their historic levels during 2013 and 2014, with excess of supply relative to global demand leading to global inventory builds. Although commodity prices began to rise in 2018, there was a sharp drop in crude oil prices in the fourth quarter of 2018, ending 2018 lower than where they started at the beginning of the year for the first time since 2015. Given volatility in commodity price drivers and the worldwide economic environment generally, price trends may continue to be volatile.

Our revenues, operating results and future rate of growth are highly dependent on the prices we receive for our crude oil, bitumen, natural gas, natural gas liquids and LNG. The factors influencing these prices are beyond our control.

Lower crude oil, bitumen, natural gas, natural gas liquids and LNG prices may have a material adverse effect on our revenues, operating income, cash flows and liquidity, and on the amount of dividends we elect to declare and pay on our common stock. Lower prices may also limit the amount of reserves we can produce economically, adversely affecting our proved reserves and reserve replacement ratio, and accelerating the reduction in our existing reserve levels as we continue production from upstream fields.

Significant reductions in crude oil, bitumen, natural gas, natural gas liquids and LNG prices could also require us to reduce our capital expenditures, impair the carrying value of our assets or discontinue the classification of certain assets as proved reserves. In the past three years, we recognized several impairments, which are described in Note 9 Impairments and the APLNG section of Note 6 Investments, Loans and Long-Term Receivables, in the Notes to Consolidated Financial Statements. If commodity prices remain low relative to their historic levels, and as we continue to optimize our investments and exercise capital flexibility, it is reasonably likely we will incur future impairments to long-lived assets used in operations, investments in nonconsolidated entities accounted for under the equity method and unproved properties. Although it is not reasonably practicable to quantify the impact of any future impairments at this time, our results of operations could be adversely affected as a result.

Our ability to declare and pay dividends and repurchase shares is subject to certain considerations.

Dividends are authorized and determined by our Board of Directors in its sole discretion and depend upon a number of factors, including:

Cash available for distribution.

Our results of operations and anticipated future results of operations.

Our financial condition, especially in relation to the anticipated future capital needs of our properties.

The level of distributions paid by comparable companies.

Our operating expenses.

Other factors our Board of Directors deems relevant.

Table of Contents

We expect to continue to pay quarterly distributions to our stockholders; however, our Board of Directors may determine that our funds generated by operations, after deducting operating expenses, are not sufficient to pay our desired levels of distributions to our stockholders or to pay distributions to our stockholders at all.

Additionally, our Board of Directors has authorized a \$15 billion share repurchase program, of which \$9 billion of repurchase authority remained as of December 31, 2018. Our share repurchase program does not obligate us to acquire a specific number of shares during any period, and our decision to commence, discontinue or resume repurchases in any period will depend on the same factors that our Board of Directors may consider when declaring distributions, among others.

Any downward revision in the amount of distributions we pay to stockholders or the number of shares we purchase under our share repurchase program could have an adverse effect on the market price of our common stock.

We may need additional capital in the future, and it may not be available on acceptable terms.

We have historically relied primarily upon cash generated by our operations to fund our operations and strategy; however, we have also relied from time to time on access to the debt and equity capital markets for funding. There can be no assurance that additional debt or equity financing will be available in the future on acceptable terms, or at all. In addition, although we anticipate we will be able to repay our existing indebtedness when it matures or in accordance with our stated plans, there can be no assurance we will be able to do so. Our ability to obtain additional financing, or refinance our existing indebtedness when it matures or in accordance with our plans, will be subject to a number of factors, including market conditions, our operating performance, investor sentiment and our ability to incur additional debt in compliance with agreements governing our then-outstanding debt. If we are unable to generate sufficient funds from operations or raise additional capital for any reason, our business could be adversely affected.

In addition, we are regularly evaluated by the major rating agencies based on a number of factors, including our financial strength and conditions affecting the oil and gas industry generally. For example, due to the significant decline in prices for crude oil, bitumen, natural gas, natural gas liquids and LNG in 2015, and the expectation that these prices could remain depressed, the major ratings agencies conducted a review of the oil and gas industry and downgraded our debt ratings and those of several companies operating in the industry in 2016. Any downgrade in our credit rating or announcement that our credit rating is under review for possible downgrade could increase the cost associated with any additional indebtedness we incur.

Our business may be adversely affected by deterioration in the credit quality of, or defaults under our contracts with, third parties with whom we do business.

The operation of our business requires us to engage in transactions with numerous counterparties operating in a variety of industries, including other companies operating in the oil and gas industry. These counterparties may default on their obligations to us as a result of operational failures or a lack of liquidity, or for other reasons, including bankruptcy. Market speculation about the credit quality of these counterparties, or their ability to continue performing on their existing obligations, may also exacerbate any operational difficulties or liquidity issues they are experiencing, particularly as it relates to other companies in the oil and gas industry as a result of the volatility in commodity prices. Any default by any of our counterparties may result in our inability to perform our obligations under agreements we have made with third parties or may otherwise adversely affect our business or results of operations. In addition, our rights against any of our counterparties as a result of a default may not be adequate to compensate us for the resulting harm caused or may not be enforceable at all in some circumstances. We may also be forced to incur additional costs as we attempt to enforce any rights we have against a defaulting counterparty, which could further adversely impact our results of operations.

Table of Contents

In particular, in August 2018, we entered into a settlement agreement with Petróleos de Venezuela, S.A. (PDVSA) providing for the payment of approximately \$2 billion over a five-year period in connection with an arbitration award issued by the International Chamber of Commerce (ICC) Tribunal in favor of ConocoPhillips on a contractual dispute arising from Venezuela's expropriation of our interests in the Petrozuata and Hamaca heavy oil ventures and other pre-expropriation fiscal measures. We collected approximately \$0.4 billion of the \$2 billion settlement in 2018. If PDVSA were to default on any of its remaining payment obligations under this agreement, we may be forced to incur additional costs as we seek to recover any unpaid amounts under the agreement.

Unless we successfully add to our existing proved reserves, our future crude oil, bitumen, natural gas and natural gas liquids production will decline, resulting in an adverse impact to our business.

The rate of production from upstream fields generally declines as reserves are depleted. Except to the extent that we conduct successful exploration and development activities, or, through engineering studies, optimize production performance or identify additional or secondary recovery reserves, our proved reserves will decline materially as we produce crude oil, bitumen, natural gas and natural gas liquids. Accordingly, to the extent we are unsuccessful in replacing the crude oil, bitumen, natural gas and natural gas liquids we produce with good prospects for future production, our business will experience reduced cash flows and results of operations. Any cash conservation efforts we may undertake as a result of commodity price declines may further limit our ability to replace depleted reserves.

The exploration and production of oil and gas is a highly competitive industry.

The exploration and production of crude oil, bitumen, natural gas and natural gas liquids is a highly competitive business. We compete with private, public and state-owned companies in all facets of the exploration and production business, including to locate and obtain new sources of supply and to produce oil, bitumen, natural gas and natural gas liquids in an efficient, cost-effective manner. Some of our competitors are larger and have greater resources than we do or may be willing to incur a higher level of risk than we are willing to incur to obtain potential sources of supply. If we are not successful in our competition for new reserves, our financial condition and results of operations may be adversely affected.

Any material change in the factors and assumptions underlying our estimates of crude oil, bitumen, natural gas and natural gas liquids reserves could impair the quantity and value of those reserves.

Our proved reserve information included in this annual report has been derived from engineering estimates prepared by our personnel. Reserve estimation is a process that involves estimating volumes to be recovered from underground accumulations of crude oil, bitumen, natural gas and natural gas liquids that cannot be directly measured. As a result, different petroleum engineers, each using industry-accepted geologic and engineering practices and scientific methods, may produce different estimates of reserves and future net cash flows based on the same available data. Any significant future price changes could have a material effect on the quantity and present value of our proved reserves. Any material changes in the factors and assumptions underlying our estimates of these items could result in a material negative impact to the volume of reserves reported or could cause us to incur impairment expenses on property associated with the production of those reserves. Future reserve revisions could also result from changes in, among other things, governmental regulation. In addition to changes in the quantity and value of our proved reserves, the amount of crude oil, bitumen, natural gas and natural gas liquids that can be obtained from any proved reserve may ultimately be different from those estimated prior to extraction.

Table of Contents

We expect to continue to incur substantial capital expenditures and operating costs as a result of our compliance with existing and future environmental laws and regulations.

Our business is subject to numerous laws and regulations relating to the protection of the environment, which are expected to continue to have an increasing impact on our operations in the United States and in other countries in which we operate. For a description of the most significant of these environmental laws and regulations, see the Contingencies Environmental section of Management's Discussion and Analysis of Financial Condition and Results of Operations. These laws and regulations continue to increase in both number and complexity and affect our operations with respect to, among other things:

Permits required in connection with exploration, drilling, production and other activities.

The discharge of pollutants into the environment.

Emissions into the atmosphere, such as nitrogen oxides, sulfur dioxide, mercury and greenhouse gas emissions.

Carbon taxes.

The handling, use, storage, transportation, disposal and cleanup of hazardous materials and hazardous and nonhazardous wastes.

The dismantlement, abandonment and restoration of our properties and facilities at the end of their useful lives.

Exploration and production activities in certain areas, such as offshore environments, arctic fields, oil sands reservoirs and tight oil plays.

We have incurred and will continue to incur substantial capital, operating and maintenance, and remediation expenditures as a result of these laws and regulations. Any failure by us to comply with existing or future laws, regulations and other requirements could result in administrative or civil penalties, criminal fines, other enforcement actions or third-party litigation against us. To the extent these expenditures, as with all costs, are not ultimately reflected in the prices of our products and services, our business, financial condition, results of operations and cash flows in future periods could be materially adversely affected.

Existing and future laws, regulations and initiatives relating to global climate change, such as limitations on greenhouse gas emissions, may impact or limit our business plans, result in significant expenditures, promote alternative uses of energy or reduce demand for our products.

Continuing political and social attention to the issue of global climate change has resulted in both existing and pending international agreements and national, regional or local legislation and regulatory measures to limit greenhouse gas emissions, such as cap and trade regimes, carbon taxes, restrictive permitting, increased fuel efficiency standards and incentives or mandates for renewable energy. For example, in December 2015, the United States joined the international community at the 21st Conference of the Parties of the United Nations Framework Convention on Climate Change in Paris that prepared an agreement requiring member countries to review and represent a progression in their intended greenhouse gas emission reduction goals every five years beginning in 2020. While the United States announced its intention to withdraw from the Paris Agreement, there is no guarantee that the commitments made by the United States will not be implemented, in whole or in part, by U.S. state and local governments or by major corporations headquartered in the United States. In addition, our operations continue in countries around the world which are party to, and have not announced an intent to withdraw from, the Paris Agreement. The implementation of current agreements and regulatory measures, as well as any future agreements or measures addressing climate change and greenhouse gas emissions, may adversely impact the demand for our products, impose taxes on our products or operations or require us to purchase emission credits or reduce emission of greenhouse gases from our operations. As

a result, we may experience declines in commodity prices or incur substantial capital expenditures and compliance, operating, maintenance and remediation costs, any of which may have an adverse effect on our business and results of operations.

Table of Contents

Furthermore, increasing attention to global climate change has resulted in an increased likelihood of governmental investigations and private litigation, which could increase our costs or otherwise adversely affect our business. In 2017 and 2018, cities, counties, a state government, and a trade association in California, New York, Washington, Rhode Island and Maryland have filed lawsuits against several oil and gas companies, including ConocoPhillips, seeking compensatory damages and equitable relief to abate alleged climate change impacts. ConocoPhillips is vigorously defending against these lawsuits. The ultimate outcome and impact to us cannot be predicted with certainty, and we could incur substantial legal costs associated with defending these and similar lawsuits in the future.

In addition, although our business operations are designed and operated to accommodate expected climatic conditions, to the extent there are significant changes in the earth's climate, such as more severe or frequent weather conditions in the markets where we operate or the areas where our assets reside, we could incur increased expenses, our operations could be adversely impacted, and demand for our products could fall. For more information on legislation or precursors for possible regulation relating to global climate change that affect or could affect our operations and a description of the company's response, see the Contingencies Climate Change section of Management's Discussion and Analysis of Financial Condition and Results of Operations.

Domestic and worldwide political and economic developments could damage our operations and materially reduce our profitability and cash flows.

Actions of the U.S., state, local and foreign governments, through sanctions, tax and other legislation, executive order and commercial restrictions, could reduce our operating profitability both in the United States and abroad. In certain locations, governments have imposed or proposed restrictions on our operations; special taxes or tax assessments; and payment transparency regulations that could require us to disclose competitively sensitive information or might cause us to violate non-disclosure laws of other countries.

One area subject to significant political and regulatory activity is the use of hydraulic fracturing, an essential completion technique that facilitates production of oil and natural gas otherwise trapped in lower permeability rock formations. A range of local, state, federal and national laws and regulations currently govern or, in some hydraulic fracturing operations, prohibit hydraulic fracturing in some jurisdictions. Although hydraulic fracturing has been conducted for many decades, a number of new laws, regulations and permitting requirements are under consideration by the U.S. Environmental Protection Agency (EPA) and others which could result in increased costs, operating restrictions, operational delays or limit the ability to develop oil and natural gas resources. Certain jurisdictions in which we operate, including state and local governments in Colorado, have adopted or are considering regulations that could impose new or more stringent permitting, disclosure or other regulatory requirements on hydraulic fracturing or other oil and natural-gas operations, including subsurface water disposal. In addition, certain interest groups have also proposed ballot initiatives and constitutional amendments designed to restrict oil and natural-gas development generally and hydraulic fracturing in particular. For example, in 2018, Colorado voters rejected Proposition 112, a Colorado ballot initiative that would have drastically limited the use of hydraulic fracturing in Colorado. In the event that ballot initiatives, local or state restrictions or prohibitions are adopted and result in more stringent limitations on the production and development of oil and natural gas in areas where we conduct operations, we may incur significant costs to comply with such requirements or may experience delays or curtailment in the permitting or pursuit of exploration, development or production activities. Such compliance costs and delays, curtailments, limitations or prohibitions could have a material adverse effect on our business, prospects, results of operations, financial condition and liquidity.

Table of Contents

The U.S. government can also prevent or restrict us from doing business in foreign countries. These restrictions and those of foreign governments have in the past limited our ability to operate in, or gain access to, opportunities in various countries. Actions by host governments, such as the expropriation of our oil assets by the Venezuelan government, have affected operations significantly in the past and may continue to do so in the future. Changes in domestic and international regulations may affect our ability to collect payments such as those pertaining to the settlement with PDVSA or to obtain or maintain permits, including those necessary for drilling and development of wells in various locations.

Local political and economic factors in international markets could have a material adverse effect on us. Approximately 55 percent of our hydrocarbon production was derived from production outside the United States in 2018, and 41 percent of our proved reserves, as of December 31, 2018, were located outside the United States. We are subject to risks associated with operations in international markets, including changes in foreign governmental policies relating to crude oil, natural gas, bitumen, natural gas liquids or LNG pricing and taxation, other political, economic or diplomatic developments (including the effect of international trade discussion and disputes), changing political conditions and international monetary and currency rate fluctuations. In particular, some countries where we operate lack well-developed legal systems or have not adopted clear legal and regulatory frameworks for oil and gas exploration and production. This lack of legal certainty exposes our operations to increased risks, including increased difficulty in enforcing our agreements in those jurisdictions and increased risks of adverse actions by local government authorities, such as expropriations.

Our business may be adversely affected by price controls, government-imposed limitations on production of crude oil, bitumen, natural gas and natural gas liquids, or the unavailability of adequate gathering, processing, compression, transportation, and pipeline facilities and equipment for our production of crude oil, bitumen, natural gas and natural gas liquids.

As discussed above, our operations are subject to extensive governmental regulations. From time to time, regulatory agencies have imposed price controls and limitations on production by restricting the rate of flow of crude oil, bitumen, natural gas and natural gas liquids wells below actual production capacity. Because legal requirements are frequently changed and subject to interpretation, we cannot predict whether future restrictions on our business may be enacted or become applicable to us.

Our ability to sell and deliver the crude oil, bitumen, natural gas, natural gas liquids and LNG that we produce also depends on the availability, proximity, and capacity of gathering, processing, compression, transportation and pipeline facilities and equipment, as well as any necessary diluents to prepare our crude oil, bitumen, natural gas, natural gas liquids and LNG for transport. The facilities, equipment and diluents we rely on may be temporarily unavailable to us due to market conditions, extreme weather events, regulatory reasons, mechanical reasons or other factors or conditions, many of which are beyond our control. In addition, in certain newer plays, the capacity of necessary facilities, equipment and diluents may not be sufficient to accommodate production from existing and new wells, and construction and permitting delays, permitting costs and regulatory or other constraints could limit or delay the construction, manufacture or other acquisition of new facilities and equipment. If any facilities, equipment or diluents, or any of the transportation methods and channels that we rely on become unavailable for any period of time, we may incur increased costs to transport our crude oil, bitumen, natural gas, natural gas liquids and LNG for sale or we may be forced to curtail our production of crude oil, bitumen, natural gas, natural gas liquids or LNG.

Our investments in joint ventures decrease our ability to manage risk.

We conduct many of our operations through joint ventures in which we may share control with our joint venture partners. There is a risk our joint venture participants may at any time have economic, business or legal interests or

goals that are inconsistent with those of the joint venture or us, or our joint venture partners may be unable to meet their economic or other obligations and we may be required to fulfill those obligations alone. Failure by us, or an entity in which we have a joint venture interest, to adequately manage the risks associated with any operations, acquisitions or dispositions could have a material adverse effect on the financial condition or results of operations of our joint ventures and, in turn, our business and operations.

Table of Contents***We may not be able to successfully complete any disposition we elect to pursue.***

From time to time, we may seek to divest portions of our business or investments that are not important to our ongoing strategic objectives. Any dispositions we undertake may involve numerous risks and uncertainties, any of which could adversely affect our results of operations or financial condition. In particular, we may not be able to successfully complete any disposition on a timeline or on terms acceptable to us, if at all, whether due to market conditions, regulatory challenges or other concerns. In addition, the reinvestment of capital from disposition proceeds may not ultimately yield investment returns in line with our internal or external expectations. Any dispositions we pursue may also result in disruption to other parts of our business, including through the diversion of resources and management attention from our ongoing business and other strategic matters, or through the disruption of relationships with our employees and key vendors. Further, in connection with any disposition, we may enter into transition services agreements or undertake indemnity or other obligations that may result in additional expenses for us.

As part of our disposition strategy, on May 17, 2017, we completed the sale of our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets to Cenovus Energy. Consideration for the transaction included 208 million Cenovus Energy common shares. We may not be able to liquidate the shares issued to us by Cenovus Energy at prices we deem acceptable, or at all.

Our operations present hazards and risks that require significant and continuous oversight.

The scope and nature of our operations present a variety of significant hazards and risks, including operational hazards and risks such as explosions, fires, crude oil spills, severe weather, geological events, labor disputes, terrorist attacks, sabotage, civil unrest or cyber attacks. Our operations may also be adversely affected by unavailability, interruptions or accidents involving services or infrastructure required to develop, produce, process or transport our production, such as contract labor, drilling rigs, pipelines, railcars, tankers, barges or other infrastructure. Our operations are subject to the additional hazards of pollution, releases of toxic gas and other environmental hazards and risks. Activities in deepwater areas may pose incrementally greater risks because of complex subsurface conditions such as higher reservoir pressures, water depths and metocean conditions. All such hazards could result in loss of human life, significant property and equipment damage, environmental pollution, impairment of operations, substantial losses to us and damage to our reputation. Further, our business and operations may be disrupted if we do not respond, or are perceived not to respond, in an appropriate manner to any of these hazards and risks or any other major crisis or if we are unable to efficiently restore or replace affected operational components and capacity.

Our technologies, systems and networks may be subject to cyber attacks.

Our business, like others within the oil and gas industry, has become increasingly dependent on digital technologies, some of which are managed by third-party service providers on whom we rely to help us collect, host or process information. Among other activities, we rely on digital technology to estimate oil and gas reserves, process and record financial and operating data, analyze seismic and drilling information and communicate with employees and third parties. As a result, we face various cyber security threats such as attempts to gain unauthorized access to, or control of, sensitive information about our operations and our employees, attempts to render our data or systems (or those of third parties with whom we do business) corrupted or unusable, threats to the security of our facilities and infrastructure as well as those of third parties with whom we do business and attempted cyber terrorism.

In addition, computers control oil and gas production, processing equipment and distribution systems globally and are necessary to deliver our production to market. A disruption, failure or a cyber breach of these operating systems, or of the networks and infrastructure on which they rely, many of which are not owned or operated by us, could damage

critical production, distribution or storage assets, delay or prevent delivery to markets or make it difficult or impossible to accurately account for production and settle transactions.

Table of Contents

Although we have experienced occasional, actual or attempted breaches of our cyber security, none of these breaches have had a material effect on our business, operations or reputation. As cyber attacks continue to evolve, we must continually expend additional resources to continue to modify or enhance our protective measures or to investigate and remediate any vulnerabilities detected. Our implementation of various procedures and controls to monitor and mitigate security threats and to increase security for our information, facilities and infrastructure may result in increased costs. Despite our ongoing investments in security resources, talent and business practices, we are unable to assure that any security measures will be effective.

If our systems and infrastructure were to be breached, damaged or disrupted, we could be subject to serious negative consequences, including disruption of our operations, damage to our reputation, a loss of counterparty trust, reimbursement or other costs, increased compliance costs, significant litigation exposure and legal liability or regulatory fines, penalties or intervention. Any of these could materially and adversely affect our business, results of operations or financial condition. Although we have business continuity plans in place, our operations may be adversely affected by significant and widespread disruption to our systems and infrastructure that support our business. While we continue to evolve and modify our business continuity plans, there can be no assurance that they will be effective in avoiding disruption and business impacts. Further, our insurance may not be adequate to compensate us for all resulting losses, and the cost to obtain adequate coverage may increase for us in the future.

Table of Contents

Item 1B. UNRESOLVED STAFF COMMENTS

None.

Item 3. LEGAL PROCEEDINGS

The following is a description of reportable legal proceedings, including those involving governmental authorities under federal, state and local laws regulating the discharge of materials into the environment for this reporting period. The following proceedings include those matters that arose during the fourth quarter of 2018, as well as matters previously reported in our 2017 Form 10-K and our first-, second- and third-quarter 2018 Form 10-Qs that were not resolved prior to the fourth quarter of 2018. Material developments to the previously reported matters have been included in the descriptions below. While it is not possible to accurately predict the final outcome of these pending proceedings, if any one or more of such proceedings were to be decided adversely to ConocoPhillips, we expect there would be no material effect on our consolidated financial position. Nevertheless, such proceedings are reported pursuant to SEC regulations.

On April 30, 2012, the separation of our downstream business was completed, creating two independent energy companies: ConocoPhillips and Phillips 66. In connection with the separation, we entered into an Indemnification and Release Agreement, which provides for cross-indemnities between Phillips 66 and us and established procedures for handling claims subject to indemnification and related matters, such as legal proceedings. We have included matters where we remain or have subsequently become a party to a proceeding relating to Phillips 66, in accordance with SEC regulations. We do not expect any of those matters to result in a net claim against us.

Matters Previously Reported Phillips 66

In May 2012, the Illinois Attorney General's office filed and notified ConocoPhillips of a complaint with respect to operations at the Phillips 66 WRB Wood River Refinery alleging violations of the Illinois groundwater standards and a third-party's hazardous waste permit. The complaint seeks remediation of area groundwater; compliance with the hazardous waste permit; enhanced pipeline and tank integrity measures; additional spill reporting; and yet-to-be specified amounts for fines and penalties.

Matters Previously Reported ConocoPhillips

On June 28, 2018, the Texas Commission on Environmental Quality issued a Proposed Agreed Order to ConocoPhillips Company to resolve alleged violations of the Texas Health & Safety Code and/or Commission Rules occurring in 2015 through 2017 at a formerly owned gas injection plant in Howard County, Texas, through the payment of a penalty of \$457,750 and the implementation of measures designed to prevent a reoccurrence. The company will work with the Commission to promptly resolve this matter.

Item 4. MINE SAFETY DISCLOSURES

Not applicable.

Table of Contents**EXECUTIVE OFFICERS OF THE REGISTRANT**

<u>Name</u>	<u>Position Held</u>	<u>Age*</u>
Catherine A. Brooks	Vice President and Controller	53
William L. Bullock, Jr.	President, Asia Pacific & Middle East	54
Ellen R. DeSanctis	Senior Vice President, Corporate Relations	62
Matt J. Fox	Executive Vice President and Chief Operating Officer	58
Michael D. Hatfield	President, Alaska, Canada and Europe	52
Ryan M. Lance	Chairman of the Board of Directors and Chief Executive Officer	56
Andrew D. Lundquist	Senior Vice President, Government Affairs	58
Dominic E. Macklon	President, Lower 48	49
Kelly B. Rose	Senior Vice President, Legal, General Counsel and Corporate Secretary	52
Don E. Walette, Jr.	Executive Vice President and Chief Financial Officer	60

**On February 15, 2019.*

There are no family relationships among any of the officers named above. Each officer of the company is elected by the Board of Directors at its first meeting after the Annual Meeting of Stockholders and thereafter as appropriate. Each officer of the company holds office from the date of election until the first meeting of the directors held after the next Annual Meeting of Stockholders or until a successor is elected. The date of the next annual meeting is May 14, 2019. Set forth below is information about the executive officers.

Catherine A. Brooks was appointed Vice President and Controller as of January 1, 2019, having previously served as General Auditor since August 2018. Prior to serving as General Auditor, she was Assistant Controller from February 2016 to August 2018. She became Manager, Finance & Performance Analysis in April 2014 and served in that role until February 2016. Ms. Brooks previously held the position of Manager, External Reporting from May 2010 to April 2014.

William L. Bullock, Jr. was appointed President, Asia Pacific & Middle East as of April 1, 2015, having previously served as Vice President, Corporate Planning & Development since May 2012.

Ellen R. DeSanctis was appointed Senior Vice President, Corporate Relations as of January 1, 2019, having previously served as Vice President, Investor Relations and Communications since May 2012. Prior to that, she was employed by Petrohawk Energy Corp. where she served as Senior Vice President, Corporate Communications since 2010.

Matt J. Fox was appointed Executive Vice President and Chief Operating Officer as of January 1, 2019, having previously served as Executive Vice President, Strategy, Exploration and Technology since April 2016 and Executive Vice President, Exploration and Production, from 2012 to 2016. Prior to that, he was employed by Nexen, Inc., where he served as Executive Vice President, International since 2010.

Michael D. Hatfield was appointed President, Alaska, Canada and Europe as of June 3, 2018, having previously served as President, Canada since October 2016. Prior to that, he served as Vice President, Health, Safety and Environment from December 2015 to October 2016. Mr. Hatfield became Vice President, Cost Optimization in March 2015 and served in that role until December 2015. Mr. Hatfield previously held the position of Vice President, Rockies Business Unit from March 2013 to March 2015.

Ryan M. Lance was appointed Chairman of the Board of Directors and Chief Executive Officer in May 2012, having previously served as Senior Vice President, Exploration and Production International since May 2009.

Table of Contents

Andrew D. Lundquist was appointed Senior Vice President, Government Affairs in 2013. Prior to that, he served as managing partner of BlueWater Strategies LLC, since 2002.

Dominic E. Macklon was appointed President, Lower 48 as of June 1, 2018, having previously served as Vice President, Corporate Planning & Development since January 2017. Prior to that, he served as President, U.K. from September 2015 to January 2017. Mr. Macklon previously served as Senior Vice President, Oil Sands from July 2012 to September 2015.

Kelly B. Rose was appointed Senior Vice President, Legal, General Counsel and Corporate Secretary in September 2018. Prior to that, she was a senior partner in the Houston office of an international law firm, Baker Botts L.L.P., where she counseled clients on corporate and securities matters. She began her career at the firm in 1991.

Don E. Walette, Jr. was appointed Executive Vice President and Chief Financial Officer on January 1, 2019, having previously served as Executive Vice President, Finance, Commercial and Chief Financial Officer since April 2016 and as Executive Vice President, Commercial, Business Development and Corporate Planning from 2012 to 2016. Prior to that, he served as President, Asia Pacific from 2010 to 2012 and President, Russia/Caspian from 2006 to 2010.

Table of Contents**PART II****Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

ConocoPhillips common stock is traded on the New York Stock Exchange, under the symbol COP.

Cash Dividends Per Share

	Dividends	
	2018	2017
First	\$ 0.285	0.265
Second	0.285	0.265
Third	0.285	0.265
Fourth	0.305	0.265

Number of Stockholders of Record at January 31, 2019*	44,084
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**In determining the number of stockholders, we consider clearing agencies and security position listings as one stockholder for each agency listing.*

The declaration of dividends is subject to the discretion of our Board of Directors, and may be affected by various factors, including our future earnings, financial condition, capital requirements, levels of indebtedness, credit ratings and other considerations our Board of Directors deems relevant. Our Board of Directors has adopted a quarterly dividend declaration policy providing that the declaration of any dividends will be determined quarterly by the Board of Directors taking into account such factors as our business model, prevailing business conditions and our financial results and capital requirements, without a predetermined annual net income payout ratio.

On January 31, 2017, we announced that our Board of Directors approved an increase in the quarterly dividend to \$0.265 per share, compared with the previous quarterly dividend of \$0.25 per share.

On February 1, 2018, we announced that our Board of Directors approved an increase in the quarterly dividend to \$0.285 per share, compared with the previous quarterly dividend of \$0.265 per share.

On October 5, 2018, we announced that our Board of Directors approved an increase in the quarterly dividend to \$0.305 per share, compared with the previous quarterly dividend of \$0.285 per share.

Table of Contents**Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased*	Average Price Paid Per Share	Shares Purchased as Part of Publicly Announced Plans or Programs	Millions of Dollars	
				Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs	
October 1-31, 2018	4,155,118	\$ 74.45	4,155,118	\$	9,492
November 1-30, 2018	4,642,077	66.57	4,642,077		9,183
December 1-31, 2018	4,808,691	63.87	4,808,691		8,875
Total fourth-quarter 2018	13,605,886	\$ 68.02	13,605,886	\$	8,875

*There were no repurchases of common stock from company employees in connection with the company's broad-based employee incentive plans.

On November 10, 2016, we announced plans to purchase up to \$3 billion of our common stock through 2019. On March 29, 2017, we announced plans to double our share repurchase program to \$6 billion of common stock through 2019, with \$3 billion allocated and purchased in 2017, and the remainder allocated evenly to 2018 and 2019. On February 1, 2018, we announced the acceleration of our previously stated 2018 share repurchases from \$1.5 billion to \$2 billion. On July 12, 2018, we announced plans to further accelerate our 2018 share repurchases to \$3 billion. The 2018 expansion to \$3 billion, combined with the \$3 billion of shares repurchased during 2016 and 2017, fully utilized the Board of Directors' existing share repurchase authorization of \$6 billion. As a result, our Board authorized an additional \$9 billion for share repurchases, at any time or from time to time (whether before, on or after December 31, 2019), bringing the total program authorization to \$15 billion. Acquisitions for the share repurchase program are made at management's discretion, at prevailing prices, subject to market conditions and other factors. Repurchases may be increased, decreased or discontinued at any time without prior notice. Shares of stock repurchased under the plan are held as treasury shares. See Risk Factors. Our ability to declare and pay dividends and repurchase shares is subject to certain considerations.

Stock Performance Graph

The following graph shows the cumulative total shareholder return (TSR) for ConocoPhillips' common stock in each of the five years from December 31, 2013, to December 31, 2018. The graph also compares the cumulative total returns for the same five-year period with the S&P 500 Index and our performance peer group consisting of BP, Chevron, ExxonMobil, Royal Dutch Shell, Total, Anadarko, Apache, Marathon Oil Corporation, Devon and Occidental, weighted according to the respective peer's stock market capitalization at the beginning of each annual period. The comparison assumes \$100 was invested on December 31, 2013, in ConocoPhillips stock, the S&P 500 Index and ConocoPhillips' peer group and assumes that all dividends were reinvested.

Table of Contents**Item 6. SELECTED FINANCIAL DATA**

	Millions of Dollars Except Per Share Amounts				
	2018	2017	2016	2015	2014
Sales and other operating revenues	\$ 36,417	29,106	23,693	29,564	52,524
Income (loss) from continuing operations	6,305	(793)	(3,559)	(4,371)	5,807
Per common share					
Basic	5.36	(0.70)	(2.91)	(3.58)	4.63
Diluted	5.32	(0.70)	(2.91)	(3.58)	4.60
Income from discontinued operations	-	-	-	-	1,131
Net income (loss)	6,305	(793)	(3,559)	(4,371)	6,938
Net income (loss) attributable to ConocoPhillips	6,257	(855)	(3,615)	(4,428)	6,869
Per common share					
Basic	5.36	(0.70)	(2.91)	(3.58)	5.54
Diluted	5.32	(0.70)	(2.91)	(3.58)	5.51
Total assets	69,980	73,362	89,772	97,484	116,539
Long-term debt	14,856	17,128	26,186	23,453	22,383
Cash dividends declared per common share	1.16	1.06	1.00	2.94	2.84

In 2017, we disposed of assets for consideration of approximately \$16 billion including our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets, and our interest in the San Juan Basin.

Net income (loss) and net income (loss) attributable to ConocoPhillips in 2014 includes income from discontinued operations as a result of the sale of our interest in our Nigeria business.

These factors impact the comparability of historical information.

See Management's Discussion and Analysis of Financial Condition and Results of Operations and the Notes to Consolidated Financial Statements for a discussion of factors that will enhance an understanding of this data.

Table of Contents**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Management's Discussion and Analysis is the company's analysis of its financial performance and of significant trends that may affect future performance. It should be read in conjunction with the financial statements and notes, and supplemental oil and gas disclosures included elsewhere in this report. It contains forward-looking statements including, without limitation, statements relating to the company's plans, strategies, objectives, expectations and intentions that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words anticipate, estimate, believe, budget, continue, could, intend, may, plan, potential, should, will, would, expect, objective, projection, forecast, goal, guidance, outlook, effort, and other expressions identify forward-looking statements. The company does not undertake to update, revise or correct any of the forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the company's disclosures under the heading:

CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995, beginning on page 76.

The terms earnings and loss as used in Management's Discussion and Analysis refer to net income (loss) attributable to ConocoPhillips.

BUSINESS ENVIRONMENT AND EXECUTIVE OVERVIEW

ConocoPhillips is the world's largest independent exploration and production (E&P) company, based on proved reserves and production of liquids and natural gas. Headquartered in Houston, Texas, we have operations and activities in 16 countries. Our diverse, low cost of supply portfolio includes resource-rich unconventional plays in North America; lower-risk conventional assets in North America, Europe, Asia and Australia; liquefied natural gas (LNG) developments; oil sands assets in Canada; and an inventory of global conventional and unconventional exploration prospects. At December 31, 2018, we employed approximately 10,800 people worldwide and had total assets of \$70 billion.

Overview

In 2018, the energy industry continued to be volatile. Forecasts of worldwide economic growth and strong global demand for crude oil at the beginning of the year transitioned to concerns about a worldwide economic slowdown and an oversupply of crude oil by the end of the year. Additionally, production from major oil producing countries, including the United States, was strong. These factors caused crude oil prices to fall rapidly in the fourth quarter of 2018. Our business strategy anticipates prices will remain cyclical and is designed to be resilient in lower price environments, with significant upside during periods of higher prices.

Our value proposition principles, namely to focus on returns, maintain financial strength, grow our dividend and pursue disciplined growth, are being executed in accordance with our priorities for allocating cash flows from the business. These priorities are: invest capital at a level that maintains flat production volumes and pays our existing dividend; grow our existing dividend; maintain debt at a level we believe is sufficient to maintain a strong investment grade credit rating through price cycles; repurchase shares to provide value to our shareholders; and invest capital to grow our cash from operations.

In 2018, we successfully delivered on our priorities. We increased our quarterly dividend by 15 percent to \$0.305 per share; reduced our debt by \$4.7 billion, achieving our debt reduction target 18 months ahead of plan and received credit rating upgrades from Fitch, Moody's and Standard & Poor's; repurchased 45 million shares of our common stock totaling \$3.0 billion and received Board authorization for an incremental \$9 billion of share repurchases; and added to

our low cost of supply resource base, including increasing our legacy asset position in Alaska through two separate acquisitions.

Table of Contents

Portfolio optimization, debt reduction and disciplined capital investment have positioned our company to navigate through periods of volatile energy prices. In December 2018, we announced our 2019 capital budget of \$6.1 billion, which is less than our 2018 capital expenditures and investments of \$6.8 billion. Our 2019 capital budget is relatively flat to the prior year when excluding \$0.6 billion of acquisitions made in 2018. At this level of capital, production excluding Libya is expected to be 1,300 to 1,350 thousand barrels of oil equivalent per day (MBOED) in 2019 and would exceed 2018 production excluding Libya of 1,242 MBOED. This plan anticipates cash provided by operating activities in excess of capital expenditures and investments at prices above \$40 per barrel West Texas Intermediate (WTI).

Key Operating and Financial Summary

Significant items during 2018 included the following:

Cash provided by operating activities was \$12.9 billion and exceeded capital expenditures and investments of \$6.8 billion, share repurchases of \$3 billion and dividends of \$1.4 billion.

The \$4.4 billion of share repurchases and dividends represents 34 percent of cash provided by operating activities.

Reduced debt by \$4.7 billion and achieved \$15 billion debt target 18 months ahead of plan.

Received credit rating upgrades from Fitch, Moody's and Standard & Poor's.

Full-year production excluding Libya of 1,242 MBOED; underlying production grew 18 percent on a production per debt-adjusted share basis.

Increased full-year Lower 48 Big 3 production Eagle Ford, Bakken and Delaware by 37 percent.

Achieved first production from Bayu-Undan final development phase, GMT-1, Bohai Phase 3, Aasta Hansteen and Clair Ridge.

Acquired additional working interest in our legacy assets in Alaska and increased our acreage in the liquids-rich Montney play in Canada and in the early-life cycle unconventional Louisiana Austin Chalk.

Executed successful exploration program in Alaska and started drilling in Louisiana Austin Chalk.

Reached a settlement agreement with Petroleos de Venezuela, S.A. (PDVSA) to fully recover the International Chamber of Commerce (ICC) arbitration award of approximately \$2 billion; recognized \$430 million before-tax toward the settlement.

Generated disposition proceeds of \$1.1 billion from noncore asset sales.

Year-end proved reserves of 5.3 billion barrels of oil equivalent (BOE); 147 percent total reserve replacement and 109 percent organic replacement ratio.

Operationally, we continue to focus on safely executing our capital program and remaining diligent on our costs. Production, including Libya, of 1,283 MBOED decreased 7 percent in 2018 compared with 2017. The volume from closed dispositions was approximately 200 MBOED in 2017 and 15 MBOED in 2018. The volume from acquisitions was less than 10 MBOED in 2018. Production from Libya was 21 MBOED in 2017 and 41 MBOED in 2018. Our underlying production, which excludes the full-year impact of acquisitions, dispositions, and Libya, increased over 5 percent in 2018 compared with 2017. Underlying production on a per debt-adjusted share basis grew by 18 percent compared to 2017. Production per debt-adjusted share is calculated on an underlying production basis using ending period debt divided by ending share price plus ending shares outstanding. We believe production per debt-adjusted share is useful to investors as it provides a consistent view of production on a total equity basis by converting debt to equity and allows for comparison across peer companies.

In the second quarter of 2018, we obtained regulatory approvals and completed a transaction with Anadarko Petroleum Corporation to acquire its 22 percent nonoperated interest in the Western North Slope of Alaska, as well as

its interest in the Alpine Transportation Pipeline, for \$386 million, after customary adjustments. In 2018, our Alaska segment net production included 7 MBOED associated with the additional interest acquired. In addition, we now have 100 percent interest in approximately 1.2 million acres of exploration and development lands, including the Willow Discovery.

Table of Contents

In the fourth quarter of 2018, we completed a transaction with BP to acquire its nonoperated interest in the Greater Kuparuk Area and Kuparuk Transportation Company (Kuparuk Assets) in Alaska, and to sell a ConocoPhillips subsidiary to BP, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom. In 2018, our Alaska segment net production included 1 MBOED associated with the additional interest acquired in the Greater Kuparuk Area, and net production in our Europe and North Africa segment included 5 MBOED related to the disposed 16.5 percent interest in the Clair Field. We recognized a \$774 million after-tax gain in the fourth quarter related to this transaction. Excluding receipt of \$253 million in customary adjustments, this transaction was cash neutral.

In the fourth quarter of 2018, we completed the sale of our interests in the Barnett to Lime Rock Resources for \$196 million after customary adjustments. In 2018, our Lower 48 segment net production included 8 MBOED related to the disposed interest in the Barnett, of which approximately 55 percent was natural gas and 45 percent was natural gas liquids. After-tax impairment charges of \$69 million were recognized during 2018.

In the fourth quarter of 2018, we entered into an agreement to sell our 30 percent interest in the Greater Sunrise Fields to the government of Timor-Leste for \$350 million, subject to customary adjustments. The transaction is conditional on the funding approval from the Timor-Leste government as well as regulatory approvals. No production or reserve impacts are associated with the sale. Proceeds from this transaction will be used for general corporate purposes. The Greater Sunrise Fields are included in our Asia Pacific and Middle East segment.

For more information regarding the accounting impacts of these transactions, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions, in the Notes to Consolidated Financial Statements.

Also during 2018, we entered into a settlement agreement with PDVSA to recover approximately \$2 billion, which reflects the full amount awarded to ConocoPhillips by an arbitral tribunal constituted under the rules of the ICC. PDVSA has agreed to recognize the ICC judgment and to make payments over the next four and a half years. During the year, we recognized in other income \$417 million after-tax, consisting of \$200 million in cash and the remainder in commodity inventory, the majority of which was sold by year end. For more information, see Note 4 Inventories and Note 13 Contingencies and Commitments, in the Notes to Consolidated Financial Statements.

Business Environment

Brent crude oil prices averaged over \$60 per barrel in the first quarter of 2018, rising to over \$70 per barrel in the second and third quarters of 2018, before falling to the \$50 per barrel range at the end of the year. The energy industry has periodically experienced this type of volatility due to fluctuating supply-and-demand conditions. Commodity prices are the most significant factor impacting our profitability and related reinvestment of operating cash flows into our business. Our strategy is to create value through price cycles by delivering on the disciplined financial and operational priorities that underpin our value proposition.

Operational and Financial Factors Affecting Profitability

The focus areas we believe will drive our success through the price cycles include:

Maintain a relentless focus on safety and environmental stewardship. Safety and environmental stewardship, including the operating integrity of our assets, remain our highest priorities, and we are committed to protecting the health and safety of everyone who has a role in our operations and the communities in which

we operate. We strive to conduct our business with respect and care for both the local and global environment and systematically manage risk to drive sustainable business growth. Demonstrating our commitment to sustainability and environmental stewardship, on November 2017, we announced our intention to target a 5 to 15 percent reduction in our greenhouse gas emission

Table of Contents

intensity by 2030. Our sustainability efforts continued through 2018 with a focus on advancing our action plans for climate change, biodiversity, water and human rights. In December 2018, we became a Founding Member of the Climate Leadership Council (CLC), an international policy institute founded in collaboration with business and environmental interests to develop a carbon dividend plan. Participation in the CLC provides another opportunity for ongoing dialogue about carbon pricing and framing the issues in alignment with our public policy principles. We also belong to and fund Americans for Carbon Dividends, the education and advocacy branch of the CLC. We are committed to building a learning organization using human performance principles as we relentlessly pursue improved Health, Safety and Environment and operational performance.

Focus on financial returns. This is a core aspect of our value proposition. Our goal is to achieve strong financial returns by controlling our costs, exercising capital discipline and continually optimizing our portfolio.

- i Control costs and expenses. Controlling operating and overhead costs, without compromising safety and environmental stewardship, is a high priority. We monitor these costs using various methodologies that are reported to senior management monthly, on both an absolute-dollar basis and a per-unit basis. Managing operating and overhead costs is critical to maintaining a competitive position in our industry, particularly in a low commodity price environment. The ability to control our operating and overhead costs impacts our ability to deliver strong cash from operations. In 2018, our production and operating expenses were relatively flat to 2017.
- i Maintain capital discipline. We participate in a commodity price-driven and capital intensive industry, with varying lead times from when an investment decision is made to the time an asset is operational and generates cash flow. As a result, we must invest significant capital dollars to explore for new oil and gas fields, develop newly discovered fields, maintain existing fields, and construct pipelines and LNG facilities. We allocate capital across diverse, low cost of supply, programs in our resource base. Our cash allocation priorities call for the investment of sufficient capital to maintain production and pay the existing dividend. Additional allocations of capital toward growth projects will be dependent on satisfaction of other financial priorities. In setting our capital plans, we exercise a disciplined approach that evaluates projects on a cost of supply basis and is focused on value maximization and cash flow expansion.

In December 2018, we announced a 2019 capital budget of \$6.1 billion, including \$3.8 billion of sustaining capital to maintain existing production levels, and \$2.3 billion to grow production via short-cycle unconventional programs, future major projects and exploration activities.

- i Optimize our portfolio. We continue to optimize our asset portfolio by focusing on low cost of supply assets that support our strategy. In 2018, we continued to dispose of or market certain noncore assets and made two acquisitions in Alaska to enhance our existing legacy asset position. We will continue to evaluate our assets to determine whether they fit our strategic direction and will optimize the portfolio as necessary, directing our capital investments to areas that align with

our objectives.

Maintain financial strength. We believe financial strength is critical in a cyclical business such as ours. In 2018, we reduced our debt by \$4.7 billion to \$15.0 billion at year end, achieving our debt reduction target 18 months ahead of plan and received credit rating upgrades from Fitch, Moody's and Standard & Poor's. We expect to retire outstanding debt as it matures and exercise flexibility in paying down our other debt instruments.

Return capital to shareholders. In 2018, we paid dividends on our common stock of approximately \$1.4 billion and repurchased \$3 billion of our common stock, representing 34 percent of our cash provided by operating activities. We believe in delivering value to our shareholders through the price cycles. As a result, we set a priority to increase our dividend rate annually and consistently repurchase shares on a dollar cost average basis. Since we initiated our current share repurchase program in late

Table of Contents

2016, we have bought back \$6 billion of shares, with \$9 billion remaining on our existing authorization. Our 2018 dividends, share repurchases, and capital program were fully funded with cash provided by operating activities.

On February 1, 2018, we announced that our Board of Directors approved an increase in the quarterly dividend to \$0.285 per share, compared with the previous quarterly dividend of \$0.265 per share. In October 2018, we announced a dividend increase for the second time this year, an additional 7 percent, resulting in a quarterly dividend rate of \$0.305 per share.

In addition to the \$6 billion of shares repurchased in 2016 through the end of 2018, in July 2018 we announced the authorization of an additional \$9 billion share repurchases. We expect to execute \$3 billion of this \$9 billion share repurchase program in 2019. Whether we undertake these additional repurchases is ultimately subject to numerous considerations, including market conditions and other factors. See Risk Factors Our ability to declare and pay dividends and repurchase shares is subject to certain considerations.

Add to our proved reserve base. We primarily add to our proved reserve base in two ways:

- i Successful exploration, exploitation and development of new and existing fields.
- i Application of new technologies and processes to improve recovery from existing fields.

Proved reserve estimates require economic production based on historical 12-month, first-of-month, average prices and current costs. Therefore, our proved reserves generally increase as prices rise and decrease as prices decline. Reserve replacement represents the net change in proved reserves, net of production, divided by our current year production, as shown in our supplemental reserve table disclosures. In 2018, our reserve replacement, which included a net increase of 0.2 billion BOE from sales and purchases, was 147 percent. Increased crude oil reserves accounted for over 90 percent of the total change in reserves. Our organic reserve replacement, which excludes the impact of sales and purchases, was 109 percent in 2018. Approximately 33 percent of organic reserve additions are from Lower 48 unconventional assets, 29 percent from Alaska and 22 percent from Asia Pacific and Middle East.

In the five years ended December 31, 2018, our reserve replacement was negative 30 percent, reflecting the impact of asset dispositions and lower prices during that period. Our organic reserve replacement during the five years ended December 31, 2018, which excludes a decrease of 2.1 billion MMBOE related to sales and purchases, was 44 percent, reflecting development activities as well as lower prices during that period.

Access to additional resources may become increasingly difficult as commodity prices can make projects uneconomic or unattractive. In addition, prohibition of direct investment in some nations, national fiscal terms, political instability, competition from national oil companies, and lack of access to high-potential areas due to environmental or other regulation may negatively impact our ability to increase our reserve base. As such, the timing and level at which we add to our reserve base may, or may not, allow us to replace our production over subsequent years.

Apply technical capability. We leverage our knowledge and technology to create value and safely deliver on our plans. Technical strength is part of our heritage, and we are evolving our technical approach to optimally apply best practices. Companywide, we continue to evaluate potential solutions to leverage knowledge of technological successes across our operations. Such innovations enhance our ability to economically convert additional resources to reserves, achieve

greater operating efficiencies and reduce our environmental impact.

Table of Contents

Develop and retain a talented work force. We strive to attract, train, develop and retain individuals with the knowledge and skills to implement our business strategy and who support our values and ethics. To this end, we offer university internships across multiple disciplines to attract the best talent and, as needed, recruit experienced hires to maintain a broad range of skills and experience. We promote continued learning, development and technical training through structured development programs designed to enhance the technical and functional skills of our employees.

Other Factors Affecting Profitability

Other significant factors that can affect our profitability include:

Energy commodity prices. Our earnings and operating cash flows generally correlate with industry price levels for crude oil and natural gas. Industry price levels are subject to factors external to the company and over which we have no control, including but not limited to global economic health, supply disruptions or fears thereof caused by civil unrest or military conflicts, actions taken by Organization of Petroleum Exporting Countries (OPEC), environmental laws, tax regulations, governmental policies and weather-related disruptions. The following graph depicts the average benchmark prices for WTI crude oil, Dated Brent crude oil and U.S. Henry Hub natural gas:

Brent crude oil prices averaged \$71.04 per barrel in 2018, an increase of 31 percent compared with \$54.27 per barrel in 2017. Similarly, WTI crude oil prices increased 28 percent from \$50.90 per barrel in 2017 to \$64.92 per barrel in the same period of 2018. Crude oil prices improved year over year due to slower growth in global oil production and robust growth in global oil demand. Oil price volatility escalated in the fourth quarter of 2018 due to geopolitics and concerns about future economic growth.

Henry Hub natural gas price averages were relatively unchanged, at \$3.09 per million British thermal units (MMBTU) in 2018 compared with \$3.11 per MMBTU in 2017. Despite record high natural gas production, prices remained relatively flat year over year as relatively low inventories and strong demand offset production growth.

Our realized natural gas liquids prices averaged \$30.48 per barrel in 2018, an increase of 21 percent compared with \$25.22 per barrel in 2017, in line with marker movements.

The Western Canada Select (WCS) differential to WTI at Hardisty weakened by \$14 per barrel in 2018 relative to 2017 due to a lack of pipeline egress coupled with increasing supply from western Canada. The weaker WCS differential offset year-over-year gains in WTI, resulting in the WCS price

Table of Contents

at Hardisty remaining flat in 2018 compared with 2017 at \$39 per barrel. We continue to optimize bitumen price realizations through the utilization of downstream transportation solutions and implementation of alternate blend capability which results in lower diluent costs. Our realized bitumen price was \$22.29 per barrel in 2018, a decrease of 2 percent compared with \$22.66 per barrel in 2017.

Our worldwide annual average realized price was \$53.88 per barrel of oil equivalent (BOE) in 2018, an increase of 37 percent compared with \$39.19 per BOE in 2017. The improvement reflects stronger marker prices, as well as a shift in our portfolio toward a higher mix of crude oil and less of bitumen and natural gas.

North America's energy supply landscape has been transformed from one of resource scarcity to one of abundance. In recent years, the use of hydraulic fracturing and horizontal drilling in unconventional formations has led to increased industry actual and forecasted crude oil and natural gas production in the United States. Although providing significant short- and long-term growth opportunities for our company, the increased abundance of crude oil and natural gas due to development of unconventional plays could also have adverse financial implications to us, including: an extended period of low commodity prices; production curtailments; delay of plans to develop areas such as unconventional fields; and underutilization of LNG regasification facilities. Should one or more of these events occur, our revenues would be reduced and additional asset impairments might be possible.

Impairments. We participate in a capital intensive industry. At times, our properties, plants and equipment and investments become impaired when, for example, commodity prices decline significantly for long periods of time, our reserve estimates are revised downward, or a decision to dispose of an asset leads to a write-down to its fair value. We may also invest large amounts of money in exploration which, if exploratory drilling proves unsuccessful, could lead to a material impairment of leasehold values. As we optimize our assets in the future, it is reasonably possible we may incur future losses upon sale or impairment charges to long-lived assets used in operations, investments in nonconsolidated entities accounted for under the equity method, and unproved properties. For additional information on our impairments in 2018, 2017 and 2016, see Note 9 Impairments, in the Notes to Consolidated Financial Statements.

Effective tax rate. Our operations are located in countries with different tax rates and fiscal structures. Accordingly, even in a stable commodity price and fiscal/regulatory environment, our overall effective tax rate can vary significantly between periods based on the mix of before-tax earnings within our global operations.

Fiscal and regulatory environment. Our operations can be affected by changing economic, regulatory and political environments in the various countries in which we operate, including the United States. Civil unrest or strained relationships with governments may impact our operations or investments. These changing environments could negatively impact our results of operations, and further changes to increase government fiscal take could have a negative impact on future operations. Our assets in Venezuela were expropriated in 2007. Our production operations in Libya and related oil exports were suspended or significantly curtailed periodically over the last several years due to the closure of the Es Sider crude oil export terminal. In 2016, the U.K. government enacted tax legislation which reduced our U.K. corporate tax rate by 10 percent.

We applied the guidance in Staff Accounting Bulletin (SAB) 118 when accounting for the enactment-date effects of the Tax Cuts and Jobs Act (Tax Legislation) in 2017 and throughout 2018. At December 31, 2017, our assessment was ongoing for the enactment-date income tax effects of the Tax Legislation under Financial Accounting Standards

Board (FASB) Accounting Standards Codification (ASC) Topic 740, Income Taxes, for the following aspects: remeasurement of deferred tax assets and liabilities, one-time transition tax, and tax on global intangible low-taxed income. As of

Table of Contents

December 31, 2018, we have now completed our assessment of the enactment-date income tax effects of the Tax Legislation. During 2018, we recognized adjustments of \$10 million to the provisional tax benefit amount of \$852 million recorded at December 31, 2017, and included these adjustments as a component of income tax expense. While we still anticipate the Tax Legislation will provide a positive impact to our U.S. operations in the future primarily because of the reduced U.S. federal statutory rate, we do not expect to realize cash tax benefits from the Tax Legislation until we move into a U.S. tax paying position. For additional information, see Note 19 Income Taxes, in the Notes to Consolidated Financial Statements.

Our management carefully considers the fiscal and regulatory environment when evaluating projects or determining the levels and locations of our activity.

Outlook

First-quarter 2019 production is expected to be 1,290 to 1,330 MBOED, reflecting the impacts of a planned turnaround in Qatar of approximately 15 MBOED and government-mandated production curtailment in Canada of approximately 10 MBOED. Production is expected to ramp up in the second half of the year, with full-year 2019 production expected to be 1,300 to 1,350 MBOED. Production guidance for 2019 excludes Libya.

Operating Segments

We manage our operations through six operating segments, which are primarily defined by geographic region: Alaska, Lower 48, Canada, Europe and North Africa, Asia Pacific and Middle East, and Other International.

Corporate and Other represents costs not directly associated with an operating segment, such as most interest expense, premiums incurred on the early retirement of debt, corporate overhead, certain technology activities, as well as licensing revenues received.

Our key performance indicators, shown in the statistical tables provided at the beginning of the operating segment sections that follow, reflect results from our operations, including commodity prices and production.

Table of Contents**RESULTS OF OPERATIONS****Consolidated Results**

A summary of the company's net income (loss) attributable to ConocoPhillips by business segment follows:

Years Ended December 31	Millions of Dollars		
	2018	2017	2016
Alaska	\$ 1,814	1,466	319
Lower 48	1,747	(2,371)	(2,257)
Canada	63	2,564	(935)
Europe and North Africa	1,866	553	394
Asia Pacific and Middle East	2,070	(1,098)	209
Other International	364	167	(16)
Corporate and Other	(1,667)	(2,136)	(1,329)
Net income (loss) attributable to ConocoPhillips	\$ 6,257	(855)	(3,615)

2018 vs. 2017

Net income attributable to ConocoPhillips increased \$7,112 million in 2018. The increase was mainly due to:

Higher realized commodity prices on a more liquids-weighted portfolio.

The absence of a combined \$2.5 billion after-tax impairment related to the sale of our interests in the San Juan Basin and the marketing of our Barnett asset, recognized in the second quarter of 2017.

The absence of a \$2.4 billion before- and after-tax impairment of our equity investment in Australia Pacific LNG Pty Ltd (APLNG), recognized in the second quarter of 2017.

Recognition of \$774 million after-tax gain on the Clair disposition in the United Kingdom, in the fourth quarter of 2018.

Lower depreciation, depletion and amortization (DD&A) expense, mainly due to lower unit-of-production rates from reserve revisions and disposition impacts.

Recognition of \$417 million after-tax in other income from a settlement agreement with PDVSA in 2018.

Lower exploration expenses, primarily due to the absence of first quarter 2017 charges in our Lower 48 and Other International segments.

Lower interest and debt expense because of a lower debt balance.

Higher equity earnings in Qatar Liquefied Gas Company Limited (3) (QG3) and APLNG, primarily due to higher realized LNG prices, partly offset by the absence of volumes in 2018 related to the disposition of our interest in the FCCL Partnership in Canada in 2017.

These increases in net income were partly offset by:

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The absence of \$1.6 billion in after-tax gains related to the sale of certain Canadian assets in 2017.

The absence of a \$996 million deferred tax benefit related to the disposition of certain Canadian assets, recognized in the first quarter of 2017.

The absence of deferred tax benefits totaling \$852 million related to the Tax Legislation enacted on December 22, 2017.

An unrealized loss of \$437 million on our Cenovus Energy common shares in 2018.

The absence of a \$337 million after-tax award, including interest, from an arbitration settlement with The Republic of Ecuador in 2017.

Table of Contents

2017 vs. 2016

Loss attributable to ConocoPhillips decreased \$2,760 million in 2017. The decrease was mainly due to:

Higher commodity prices.

Lower DD&A expense, mainly due to lower unit-of-production rates from reserve revisions and disposition impacts.

Higher gains on dispositions, primarily due to a \$1.6 billion after-tax gain in 2017 on the sale of certain Canadian assets.

Recognition of deferred tax benefits totaling \$996 million, primarily related to the disposition of certain Canadian assets.

Recognition of deferred tax benefits totaling \$852 million related to the Tax Legislation enacted on December 22, 2017.

Improved equity earnings, mainly due to higher realized prices, lower DD&A from asset disposition impacts, and the absence of a 2016 deferred tax charge of \$174 million resulting from the change of the tax functional currency for APLNG to the U.S. dollar. These increases were partly offset by lower volumes from the disposition of our interest in the FCCL Partnership.

Lower exploration expenses mainly due to reduced leasehold impairment expense, dry hole costs and other exploration expenses.

A \$337 million after-tax award, including interest, from an arbitration settlement with The Republic of Ecuador.

Lower production and operating expenses, primarily due to asset disposition impacts.

Lower net interest expense, primarily due to impacts from the fair market value method of apportioning interest expense in the United States and reduced debt.

The reduction in loss was partly offset by:

Higher proved property and equity investment impairments, including a combined \$2.5 billion after-tax impairment related to the sale of our interests in the San Juan Basin and the marketing of the Barnett, as well as a \$2.4 billion before- and after-tax impairment of our equity investment in APLNG.

Lower volumes primarily due to asset dispositions in our Lower 48, Asia Pacific and Middle East, and Canada segments, as well as normal field decline.

A \$238 million after-tax charge associated with our early retirements of debt in 2017.

Income Statement Analysis

2018 vs. 2017

Sales and other operating revenues increased 25 percent in 2018, due to higher realized commodity prices, mainly crude oil, on a portfolio with a higher mix of crude oil and less of bitumen and natural gas. Partly offsetting this increase, were lower natural gas volumes sold due to 2017 dispositions in the Lower 48 and Canada.

Equity in earnings of affiliates increased \$302 million in 2018. The increase in equity earnings was primarily due to higher earnings from QG3 and APLNG as a result of higher LNG prices for both affiliates and higher oil prices in QG3. Partly offsetting this increase, was the absence of equity in earnings resulting from the disposition of our investment in the FCCL Partnership in 2017.

Gain on dispositions decreased \$1,114 million in 2018. The decrease was primarily due to the absence of a \$2.1 billion before-tax gain on the sale of certain Canadian assets recognized in 2017, partly offset by a \$715 million before-tax gain recognized in the fourth quarter of 2018 on the sale of a ConocoPhillips subsidiary to BP, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom. For additional information concerning gain on dispositions, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions, in the Notes to Consolidated Financial Statements.

Table of Contents

Other income decreased \$356 million in 2018, mainly due to a \$437 million unrealized loss on our Cenovus Energy common shares in 2018 and the absence of a \$337 million arbitration settlement, including interest, with The Republic of Ecuador in 2017. Partly offsetting the decrease, was \$430 million before-tax from a settlement agreement with PDVSA in 2018.

For discussion of our Cenovus Energy shares, see Note 7 Investment in Cenovus Energy, in the Notes to Consolidated Financial Statements. For discussion of our Ecuador and PDVSA settlements, see Note 13 Contingencies and Commitments, in the Notes to Consolidated Financial Statements.

Purchased commodities increased 15 percent in 2018, mainly due to higher crude oil volumes purchased and higher crude oil prices.

Production and operating expenses increased 1 percent in 2018, primarily due to costs associated with higher underlying production volumes as well as higher maintenance and wellwork, largely offset by the absence of costs resulting from 2017 dispositions in our Canada and Lower 48 segments.

Exploration expenses decreased \$565 million in 2018, primarily as a result of lower dry hole costs, leasehold impairment expense and other exploration expenses.

Dry hole costs were reduced primarily due to the absence of before-tax charges of \$288 million for multiple Shenandoah wells in the deepwater Gulf of Mexico, including wells previously suspended. These charges were reflected in our Lower 48 segment during 2017.

Leasehold impairment expense was reduced mainly due to the absence of before-tax charges of \$51 million for Shenandoah and \$38 million for certain Lower 48 mineral assets, both recognized in 2017.

Other exploration expenses were reduced mainly due to the absence of a \$43 million before-tax charge for the cancellation of our Athena drilling rig contract and other rig stacking costs in our Other International segment in 2017.

For additional information on leasehold impairments and other exploration expenses, see Note 8 Suspended Wells and Other Exploration Expenses, and Note 9 Impairments, in the Notes to Consolidated Financial Statements.

DD&A decreased \$889 million in 2018, mainly due to lower unit-of-production rates from positive reserve revisions and impacts from the 2017 dispositions in our Canada and Lower 48 segments, partly offset by increased underlying production volumes.

Impairments decreased \$6.6 billion in 2018, mainly due to the absence of 2017 impairments of \$3.9 billion before-tax related to our former interests in the San Juan Basin and the Barnett, both in our Lower 48 segment, as well as a \$2.4 billion before- and after-tax impairment of our equity investment in APLNG. For additional information, see Note 6 Investments, Loans and Long-Term Receivables and Note 9 Impairments, in the Notes to Consolidated Financial Statements.

Taxes other than income taxes increased \$239 million in 2018, primarily due to higher production taxes in Alaska and the Lower 48 corresponding with higher realized commodity prices.

Interest and debt expense decreased \$363 million in 2018, primarily due to lower debt balances.

See Note 19 Income Taxes, in the Notes to Consolidated Financial Statements, for information regarding our income tax provision (benefit) and effective tax rate.

Table of Contents*2017 vs. 2016*

Sales and other operating revenues increased 23 percent in 2017, mainly due to higher realized prices across all commodities, partly offset by lower sales volumes, primarily in our Lower 48, Asia Pacific and Middle East, and Canada segments as a result of dispositions.

Equity in earnings of affiliates increased \$720 million in 2017. The increase in equity earnings was primarily due to higher realized commodity prices at QG3, APLNG and FCCL; the absence of a 2016 deferred tax charge of \$174 million resulting from a tax functional currency change; and reduced costs mainly from the disposition of our interest in the FCCL Partnership. The increase in earnings was partly offset by lower volumes as a result of our FCCL disposition.

Gain on dispositions increased \$1.8 billion in 2017. The increase was primarily due to a before-tax gain of \$2.1 billion on the sale of our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets. For additional information on gains on dispositions, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions, in the Notes to Consolidated Financial Statements.

Other income increased \$274 million in 2017, mainly due to a \$337 million before- and after-tax arbitration award from The Republic of Ecuador. The increase was partly offset by the absence of a gain of \$88 million from our receipt of mineral properties and active leases from the Greater Northern Iron Ore Properties Trust and a \$76 million before-tax damage claim settlement, both in our Lower 48 segment in 2016.

Purchased commodities increased 25 percent in 2017, mainly due to higher commodity prices and increased activity.

Selling, general and administrative expenses decreased 10 percent in 2017, primarily due to reduced restructuring expenses, lower headcount and reduced activity.

Exploration expenses decreased 51 percent in 2017, primarily as a result of lower leasehold impairment expense, dry hole costs and other exploration expenses.

Leasehold impairment expense was reduced mainly due to the absence of 2016 before-tax charges of \$203 million for our Gibson and Tiber leaseholds. The expense was further reduced by the absence of before-tax charges of \$95 million for our Melmar leasehold and \$79 million for various Gulf of Mexico leases after completion of marketing efforts. The reduction was partly offset by a before-tax charge of \$51 million for Shenandoah in deepwater Gulf of Mexico and a before-tax charge of \$38 million for certain mineral assets in our Lower 48 segment, both in 2017.

Dry hole costs were reduced primarily due to the absence of 2016 before-tax charges in deepwater Gulf of Mexico of \$249 million for our Gibson and Tiber wells, and \$128 million for our Melmar well. The absence of a \$256 million before-tax charge in 2016 for two dry holes in Nova Scotia further reduced costs. The reduction in dry hole costs was partly offset by 2017 before-tax charges of \$288 million for multiple wells in Shenandoah, including wells previously suspended, and \$63 million for several wells in the Powder River Basin.

Other exploration expenses were reduced mainly due to the absence of a \$146 million before-tax expense in 2016 related to the cancellation of our final Gulf of Mexico deepwater drillship contract, as well as lower rig stacking costs in Angola. The decrease in expense was partly offset by a \$43 million net before-tax charge in 2017 for the settlement of our drilling rig contract in Angola.

For additional information on leasehold impairments and other exploration expenses, see Note 8 Suspended Wells and Other Exploration Expenses, and Note 9 Impairments, in the Notes to Consolidated Financial Statements.

Table of Contents

DD&A decreased 24 percent in 2017, mainly due to lower unit-of-production rates from reserve revisions and disposition impacts in our Canada and Lower 48 segments.

Impairments increased \$6.5 billion in 2017. For additional information, see Note 9 Impairments, in the Notes to Consolidated Financial Statements.

Interest and debt expense decreased 12 percent in 2017, primarily due to impacts from the fair market value method of apportioning interest expense in the United States and reduced debt balances.

Other expenses included before-tax charges of \$302 million in 2017 for premiums on early debt retirements.

See Note 19 Income Taxes, in the Notes to Consolidated Financial Statements, for information regarding our income tax provision (benefit) and effective tax rate.

Summary Operating Statistics

	2018	2017	2016
Average Net Production			
Crude oil (MBD) ⁽¹⁾	653	599	598
Natural gas liquids (MBD)	102	111	145
Bitumen (MBD)	66	122	183
Natural gas (MMCFD) ⁽²⁾	2,774	3,270	3,857
Total Production (MBOED)⁽³⁾	1,283	1,377	1,569

Dollars Per Unit

Average Sales Prices			
Crude oil (per barrel)	\$ 68.13	51.96	40.86
Natural gas liquids (per barrel)	30.48	25.22	16.68
Bitumen (per barrel)	22.29	22.66	15.27
Natural gas (per thousand cubic feet)	5.65	4.07	3.00

Millions of Dollars

Worldwide Exploration Expenses			
General and administrative; geological and geophysical, lease rental, and other ⁽⁴⁾	\$ 274	368	728
Leasehold impairment	56	136	466
Dry holes	39	430	718
	\$ 369	934	1,912

(1)Thousands of barrels per day.

(2)Millions of cubic feet per day. Represents quantities available for sale and excludes gas equivalent of natural gas liquids included above.

(3)Thousands of barrels of oil equivalent per day.

(4)Certain prior period amounts in 2017 and 2016 have been reclassified to conform to the current-period presentation resulting from the adoption of ASU No. 2017-07.

See Note 2 Changes in Accounting Principles, in the Notes to Consolidated Financial Statements, for additional information.

We explore for, produce, transport and market crude oil, bitumen, natural gas, LNG and natural gas liquids on a worldwide basis. At December 31, 2018, our operations were producing in the United States, Norway, the United Kingdom, Canada, Australia, Timor-Leste, Indonesia, China, Malaysia, Qatar and Libya.

Table of Contents

2018 vs. 2017

Total production, including Libya, of 1,283 MBOED decreased 7 percent in 2018 compared with 2017, primarily due to:

Disposition impacts from asset sales in Canada and the Lower 48 in 2017.

Normal field decline.

Higher unplanned downtime, including a third-party pipeline outage in Malaysia in 2018.

The decrease in production during 2018 was partly offset by:

New wells online, primarily from tight oil plays in the Lower 48 and Malikai in Malaysia.

Improved drilling and well performance in Alaska, Norway, Lower 48 and China.

The continued rampup in Libya.

Production excluding Libya was 1,242 MBOED in 2018 compared with 1,356 MBOED in 2017. The volume from closed dispositions was approximately 200 MBOED in 2017 and 15 MBOED in 2018. The volume from acquisitions was less than 10 MBOED in 2018. Our underlying production, which excludes the full-year impact of acquisitions, dispositions, and Libya, increased over 5 percent in 2018 compared with 2017.

2017 vs. 2016

Total production, including Libya, of 1,377 MBOED decreased 12 percent in 2017 compared with 2016, primarily due to:

Reductions from noncore asset dispositions, including Canada and the Lower 48 in 2017 and the sale of our interest in the Block B production sharing contract in Indonesia in 2016.

Normal field decline.

The decrease in production during 2017 was partly offset by:

Production from major developments, including tight oil plays in the Lower 48; Malikai and the Keabangan gas field in Malaysia; Surmont in Canada; and APLNG in Australia.

Improved drilling and well performance in Alaska, Norway and China.

Excluding Libya, our 2017 production was 1,356 MBOED. Adjusted for the impact of closed and planned dispositions of 191 MBOED in 2017 and 434 MBOED in 2016 and Libya, our underlying production increased 32 MBOED, or 3 percent, compared with 2016.

Table of Contents**Alaska**

	2018	2017	2016
Net Income Attributable to ConocoPhillips (millions of dollars)	\$ 1,814	1,466	319
Average Net Production			
Crude oil (MBD)	171	167	163
Natural gas liquids (MBD)	14	14	12
Natural gas (MMCFD)	6	7	25
Total Production (MBOED)	186	182	179
Average Sales Prices			
Crude oil (per barrel)	\$ 70.86	53.33	41.93
Natural gas (per thousand cubic feet)	2.48	2.72	5.22

The Alaska segment primarily explores for, produces, transports and markets crude oil, natural gas liquids and natural gas. In 2018, Alaska contributed 23 percent of our worldwide liquids production and less than 1 percent of our natural gas production.

2018 vs. 2017

Alaska reported earnings of \$1,814 million in 2018, compared with earnings of \$1,466 million in 2017. The increase in earnings was mainly due to higher realized crude oil prices. Additionally, earnings were improved due to the absence of a \$110 million after-tax impairment related to our small interest in the Point Thomson Unit, recognized in the first quarter of 2017; a \$98 million reduction in tax valuation allowance, recognized in the fourth quarter of 2018; lower DD&A expense from reserve additions; and a \$79 million after-tax benefit resulting from an accrual reduction due to a transportation cost ruling by the Federal Energy Regulatory Commission (FERC), recorded in the first quarter of 2018. Partly offsetting these increases in earnings, was the absence of an \$892 million tax benefit from the revaluation of allocated U.S. deferred taxes at a lower federal statutory rate, in accordance with the Tax Legislation enacted in 2017.

Average production increased 2 percent in 2018 compared with 2017, primarily due to improved drilling and well performance, 8 MBOED from acquisitions in the Western North Slope and the Greater Kuparuk Area, and the startup of GMT-1 in the fourth quarter of 2018, partly offset by normal field decline.

Acquisitions

During the second quarter of 2018, we obtained regulatory approvals and completed a transaction with Anadarko Petroleum Corporation to acquire its 22 percent nonoperated interest in the Western North Slope of Alaska, as well as its interest in the Alpine Transportation Pipeline, for \$386 million, after customary adjustments. In 2018, our Alaska segment net production included 7 MBOED associated with the additional interest acquired. In addition, we now have

100 percent interest in approximately 1.2 million acres of exploration and development lands, including the Willow Discovery.

In December of 2018, we completed a transaction with BP to acquire their nonoperated interest in the Kuparuk Assets in Alaska, and to sell a ConocoPhillips subsidiary to BP, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom. In 2018, our Alaska segment net production included 1 MBOED related to the additional interest acquired in the Greater Kuparuk Area. See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

Table of Contents*2017 vs. 2016*

Alaska reported earnings of \$1,466 million in 2017, compared with earnings of \$319 million in 2016. The increase in earnings was mainly due to an \$892 million tax benefit from the revaluation of allocated U.S. deferred taxes at a lower federal statutory rate, in accordance with the Tax Legislation. Earnings were additionally improved due to higher crude oil prices in 2017. The earnings increase was partly offset by a \$110 million after-tax impairment charge for the associated properties, plants and equipment of our small interest in the Point Thomson unit.

Average production increased 2 percent in 2017 compared with 2016, as the impact of normal field decline was more than offset by well performance in the Western North Slope, Greater Prudhoe and Greater Kuparuk areas and lower unplanned downtime.

Lower 48

	2018	2017	2016
Net Income (Loss) Attributable to ConocoPhillips (millions of dollars)	\$ 1,747	(2,371)	(2,257)
Average Net Production			
Crude oil (MBD)	229	180	195
Natural gas liquids (MBD)	69	69	88
Natural gas (MMCFD)	596	898	1,219
Total Production (MBOED)	397	399	486
Average Sales Prices			
Crude oil (per barrel)	\$ 62.99	47.36	37.49
Natural gas liquids (per barrel)	27.30	22.20	14.34
Natural gas (per thousand cubic feet)	2.82	2.73	2.20

The Lower 48 segment consists of operations located in the contiguous United States and the Gulf of Mexico. During 2018, the Lower 48 contributed 36 percent of our worldwide liquids production and 21 percent of our natural gas production.

2018 vs. 2017

Lower 48 reported earnings of \$1,747 million in 2018, compared with a net loss of \$2,371 million in 2017. Earnings increased primarily due to the absence of a combined \$2.5 billion after-tax impairment related to the sale of our interests in the San Juan Basin and the marketing of our Barnett asset, recognized in the second quarter of 2017; higher realized crude oil and NGL prices; higher crude oil sales volumes; lower DD&A expense, primarily due to reserve additions and asset disposition impacts, partly offset by higher underlying volumes; lower exploration expenses and higher gain on dispositions related to noncore asset sales. The increase in earnings was partly offset by lower natural gas sales volumes, primarily due to the disposition of our interests in the San Juan Basin in 2017.

In 2018, our average realized crude oil price of \$62.99 per barrel was 3 percent less than WTI of \$64.92 per barrel. The differential was driven primarily by local market dynamics in the Gulf Coast, Bakken and Permian Basin.

Table of Contents

Total average production decreased 1 percent in 2018 compared with 2017. The decrease was mainly attributable to normal field decline and disposition impacts related to interests sold in the San Juan Basin and other noncore assets. Adjusted for the impact of dispositions of 82 MBOED in 2017, underlying production increased approximately 25 percent in 2018 compared with 2017, primarily due to new production from unconventional assets in the Eagle Ford, Bakken and Permian Basin.

Asset Dispositions and Other Planned Disposition

In the first quarter of 2018, we completed the sale of certain properties in the Lower 48 segment for net proceeds of \$112 million. No gain or loss was recognized on the sale. In the second quarter of 2018, we completed the sale of a package of largely undeveloped acreage for net proceeds of \$105 million. No gain or loss was recognized on the sale. In the third quarter of 2018, we completed a noncash exchange of undeveloped acreage in the Lower 48 segment. This transaction was recorded at fair value resulting in the recognition of a \$44 million after-tax gain. In the fourth quarter of 2018, we sold several packages of undeveloped acreage in the Lower 48 segment for total net proceeds of \$162 million and recognized gains of approximately \$140 million.

In the fourth quarter of 2018, we completed the sale of our interests in the Barnett to Lime Rock Resources for \$196 million after customary adjustments. Production associated with the Barnett averaged 8 MBOED in 2018, of which approximately 55 percent was natural gas and 45 percent was natural gas liquids. After-tax impairment charges of \$69 million were recognized during 2018.

In January 2019, we entered into agreements to sell our 12.4 percent ownership interests in Golden Pass LNG Terminal and Golden Pass Pipeline located adjacent to the Sabine-Neches Industrial Ship Channel northwest of Sabine Pass, Texas. The terminal and pipeline capacity was held for receipt, storage and regasification of LNG purchased from QG3. As a result of entering into these agreements, we expect to recognize a loss of approximately \$60 million in the first quarter of 2019. We have also entered into agreements to amend our contractual obligations for remaining use of the facilities. Completion of the sale is subject to regulatory approval.

See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

Acquisition

We began acquiring early life-cycle acreage in the Austin Chalk in the fourth quarter of 2017 and have accumulated approximately 225,000 net acres at less than \$1,000 per acre. We spud our first Austin Chalk well in late 2018 and plan to drill additional wells in 2019.

2017 vs. 2016

Lower 48 reported a loss of \$2,371 million after-tax in 2017, compared with a loss of \$2,257 million after-tax in 2016. The increase in loss was primarily due to proved property impairments in 2017, totaling \$2.5 billion after-tax, for our interests in the San Juan Basin and the Barnett which were written down to fair value less costs to sell. Lower natural gas, crude oil and natural gas liquids sales volumes from asset dispositions and normal field decline further increased losses during the year.

Table of Contents

The increase in losses was partly offset by:

Lower DD&A expense, mainly resulting from a lower unit-of-production rate from reserve revisions, disposition impacts and lower volumes.

A \$689 million tax benefit, primarily related to the revaluation of allocated U.S. deferred taxes at a lower federal statutory rate, in accordance with the Tax Legislation enacted in 2017.

Higher realized crude oil, natural gas liquids and natural gas prices.

Lower exploration expenses mainly due to:

- i Lower leasehold impairment expense, primarily the absence of 2016 after-tax charges of \$132 million for our Gibson and Tiber leaseholds; \$62 million for our Melmar leasehold and \$52 million for various Gulf of Mexico leases after completion of marketing efforts. The reduction was partly offset by an after-tax charge of \$33 million for Shenandoah in deepwater Gulf of Mexico and an after-tax charge of \$24 million for certain mineral assets, both in 2017.
- i Lower other exploration expenses, mainly due to the absence of a \$95 million after-tax expense in 2016 related to the cancellation of our final Gulf of Mexico deepwater drillship contract.
- i Lower dry hole costs primarily due to the absence of 2016 after-tax charges in deepwater Gulf of Mexico of \$162 million for our Gibson and Tiber wells, and \$83 million for our Melmar well, partly offset by 2017 after-tax charges of \$187 million for multiple wells in Shenandoah and \$41 million for several wells in the Powder River Basin.

In 2017, our average realized crude oil price of \$47.36 per barrel was 7 percent less than WTI of \$50.90 per barrel. The differential is driven primarily by local market dynamics in the Gulf Coast and Bakken.

Total average production decreased 18 percent in 2017 compared with 2016. The decrease was mainly attributable to normal field decline and the disposition of our interests in the San Juan Basin, partly offset by new production, primarily from Eagle Ford and Bakken.

Asset Dispositions

On July 31, 2017, we completed the sale of our interests in the San Juan Basin for total proceeds comprised of \$2.5 billion in cash after customary adjustments and a contingent payment of up to \$300 million. The six-year contingent payment, effective beginning January 1, 2018, is due annually for the periods in which the monthly U.S. Henry Hub price is at or above \$3.20 per million British thermal units. During 2018, we recorded gains on dispositions for these contingent payments of \$28 million.

On September 29, 2017, we completed the sale of our interest in the Panhandle assets for \$178 million in cash after customary adjustments.

See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

Table of Contents**Canada**

	2018	2017	2016
Net Income (Loss) Attributable to ConocoPhillips (millions of dollars)	\$ 63	2,564	(935)
Average Net Production			
Crude oil (MBD)	1	3	7
Natural gas liquids (MBD)	1	9	23
Bitumen (MBD)			
Consolidated operations	66	59	35
Equity affiliates	-	63	148
Total bitumen	66	122	183
Natural gas (MMCFD)	12	187	524
Total Production (MBOED)	70	165	300
Average Sales Prices			
Crude oil (per barrel)	\$ 48.73	43.69	35.25
Natural gas liquids (per barrel)	43.70	21.51	14.82
Bitumen (dollars per barrel)*			
Consolidated operations	22.29	21.43	12.91
Equity affiliates	-	23.83	15.80
Total bitumen	22.29	22.66	15.27
Natural gas (per thousand cubic feet)	1.00	1.93	1.49

*Average prices for sales of bitumen produced during 2018 excludes additional value realized from the purchase and sale of third-party volumes for optimization of our pipeline capacity between Canada and the U.S. Gulf Coast.

Our Canadian operations mainly consist of an oil sands development in the Athabasca region of northeastern Alberta and a liquids-rich unconventional play in western Canada. In 2018, Canada contributed 8 percent of our worldwide liquids production and less than one percent of our worldwide natural gas production.

2018 vs. 2017

Canada operations reported earnings of \$63 million in 2018 compared with \$2,564 million in 2017. The decrease was mainly due to the absence of a \$1.6 billion after-tax gain on the sale of our interest in the FCCL Partnership and western Canada gas assets and an associated \$1.0 billion deferred tax benefit, and equity earnings in the FCCL Partnership. For additional information on the Canada disposition, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions and Note 7 Investment in Cenovus Energy, in the Notes to Consolidated Financial

Statements.

Total average production decreased 95 MBOED in 2018 compared with 2017. The production decrease was primarily due to our 2017 Canada disposition, partly offset by strong well performance at Surmont.

Acquisition

In February 2018, we acquired approximately 34,500 net acres of undeveloped land in the Montney for a net purchase price of approximately \$120 million. The additional acreage is adjacent to our existing position in the liquids-rich portion of the Montney.

Table of Contents*2017 vs. 2016*

Canada operations reported earnings of \$2,564 million in 2017, an increase of \$3,499 million compared with 2016. The earnings increase was mainly due to an after-tax gain of \$1.6 billion on the sale of certain Canadian assets, further discussed below, as well as the recognition of \$1.0 billion in deferred tax benefits related to the capital gains component of our disposition and the recognition of previously unrealizable Canadian tax basis.

In addition to the items discussed above, earnings were further increased due to:

Lower DD&A, mainly from disposition impacts.

Lower dry hole costs, mainly due to the absence of 2016 combined after-tax charges in offshore Nova Scotia of \$187 million for our Cheshire and Monterey Jack wells.

Higher realized prices across all commodities.

A \$114 million tax benefit related to our prior decision to exit Nova Scotia deepwater exploration.

Lower production and operating expenses.

Improved equity earnings, as improved prices and reduced DD&A more than offset the volume loss from our Canada disposition.

The earnings increase was partly offset by additional volume reductions from the disposition of our western Canada gas assets.

Total average production decreased 45 percent in 2017 compared with 2016. The production decrease was primarily due to the Canada disposition, partly offset by production rampup at Surmont.

Asset Disposition

On May 17, 2017, we completed the sale of our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets to Cenovus Energy. Consideration for the transaction was \$11.0 billion in cash after customary adjustments, 208 million Cenovus Energy common shares and a five-year uncapped contingent payment. The contingent payment, calculated and paid on a quarterly basis, is \$6 million Canadian dollars (CAD) for every \$1 CAD by which the WCS quarterly average crude price exceeds \$52 CAD per barrel. During 2018, we recorded gains on dispositions for these contingent payments of \$95 million. See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

Europe and North Africa

	2018	2017	2016
Net Income Attributable to ConocoPhillips (millions of dollars)	\$ 1,866	553	394
Average Net Production			
Crude oil (MBD)	149	142	122

Natural gas liquids (MBD)	8	8	7
Natural gas (MMCFD)	503	484	460
Total Production (MBOED)	241	230	205
Average Sales Prices			
Crude oil (dollars per barrel)	\$ 70.71	54.21	43.66
Natural gas liquids (per barrel)	36.87	34.07	22.62
Natural gas (per thousand cubic feet)	7.65	5.70	4.71

Table of Contents

The Europe and North Africa segment consists of operations principally located in the Norwegian and U.K. sectors of the North Sea, the Norwegian Sea and Libya. In 2018, our Europe and North Africa operations contributed 19 percent of our worldwide liquids production and 18 percent of our natural gas production.

2018 vs. 2017

Earnings for Europe and North Africa operations of \$1,866 million increased \$1,313 million in 2018 compared to 2017. Earnings in 2018 included a \$774 million after-tax gain related to the sale of a ConocoPhillips subsidiary to BP, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom. Earnings were also improved due to higher realized crude oil and natural gas prices and lower DD&A expense, primarily due to reserve additions.

Average production increased 5 percent in 2018, compared with 2017. The increase was mainly due to higher production in Libya and new wells online in Norway and the United Kingdom. These increases in production were partly offset by normal field decline and the final cessation of production in several producing gas fields in the Southern North Sea in the third quarter of 2018. Production associated with the Southern North Sea was 22 million cubic feet a day or 4 MBOED in 2018.

Dispositions

In the fourth quarter of 2018, we completed a transaction to sell a ConocoPhillips subsidiary to BP, which held 16.5 percent of our 24 percent interest in the BP-operated Clair Field in the United Kingdom and acquire their nonoperated interest in the Kuparuk Assets in Alaska. In 2018, our Europe and North Africa segment net production associated with the disposed 16.5 percent interest in the Clair Field was approximately 5 MBOED. We recognized a \$774 million after-tax gain in the fourth quarter related to this transaction, as discussed above. See Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions in the Notes to Consolidated Financial Statements, for additional information.

We are currently marketing our United Kingdom Business Unit.

2017 vs. 2016

Earnings for Europe and North Africa operations of \$553 million increased 40 percent in 2017. The increase in earnings was primarily due to higher realized crude oil, natural gas and natural gas liquids prices. Earnings were additionally improved by lower DD&A, mainly due to reserve revisions; a \$60 million tax benefit from the revaluation of allocated U.S. deferred taxes at a lower U.S. federal statutory rate, in accordance with the Tax Legislation; and a \$41 million tax benefit in Norway.

The increase in earnings was partly offset by the absence of a 2016 net deferred tax benefit of \$161 million resulting from a change in the U.K. tax rate and a lower credit to impairment in 2017, compared with 2016, reflecting the annual updates to ARO on fields at or nearing the end of life which were impaired in prior years. The earnings improvement was further reduced by a net deferred tax charge of \$65 million in the U.K. resulting from updated assumptions regarding applicable tax rates.

Average production increased 12 percent in 2017, compared with 2016. The increase was mainly due to the resumption and rampup of production in Libya; improved drilling and well performance in Norway; new production from the Greater Britannia Area and Norway; and higher Norway gas offtake, partly offset by normal field decline.

Table of Contents**Asia Pacific and Middle East**

	2018	2017	2016
Net Income (Loss) Attributable to ConocoPhillips (millions of dollars)	\$ 2,070	(1,098)	209
Average Net Production			
Crude oil (MBD)			
Consolidated operations	89	93	97
Equity affiliates	14	14	14
Total crude oil	103	107	111
Natural gas liquids (MBD)			
Consolidated operations	3	4	7
Equity affiliates	7	7	8
Total natural gas liquids	10	11	15
Natural gas (MMCFD)			
Consolidated operations	626	687	730
Equity affiliates	1,031	1,007	899
Total natural gas	1,657	1,694	1,629
Total Production (MBOED)	389	401	399
Average Sales Prices			
Crude oil (dollars per barrel)			
Consolidated operations	\$ 70.93	54.38	42.23
Equity affiliates	72.49	54.76	44.11
Total crude oil	71.14	54.43	42.47
Natural gas liquids (dollars per barrel)			
Consolidated operations	47.20	41.37	29.00
Equity affiliates	45.69	38.74	31.13
Total natural gas liquids	46.13	39.75	30.11
Natural gas (dollars per thousand cubic feet)			
Consolidated operations	6.15	4.98	4.31
Equity affiliates	6.06	4.27	2.97
Total natural gas	6.09	4.55	3.57

The Asia Pacific and Middle East segment has operations in China, Indonesia, Malaysia, Australia, Timor-Leste and Qatar. During 2018, Asia Pacific and Middle East contributed 14 percent of our worldwide liquids production and 60 percent of our natural gas production.

2018 vs. 2017

Asia Pacific and Middle East reported earnings of \$2,070 million in 2018, compared with a loss of \$1,098 million in 2017. The increase in earnings was mainly due to the absence of a \$2,384 million before- and after-tax charge for the impairment of our APLNG investment in 2017, higher realized commodity prices, and increased equity in earnings of affiliates, mainly due to higher LNG prices. See the APLNG section of Note 6 Investments, Loans and Long-Term Receivables, in the Notes to Consolidated Financial Statements, for information on the 2017 impairment of our APLNG investment.

Table of Contents

Average production decreased 3 percent in 2018, compared with 2017. The decrease was primarily due to unplanned downtime in Malaysia related to the rupture of a third-party pipeline which carries gas production from the Keabangan gas field in Malaysia and normal field decline. This decrease was partly offset by new wells online at Malakai in Malaysia and an infill drilling program in China.

Asset Disposition

In the fourth quarter of 2018, we entered into an agreement to sell our 30 percent interest in the Greater Sunrise Fields to the government of Timor-Leste for \$350 million, subject to customary adjustments. The transaction is conditional on the funding approval from the Timor-Leste government as well as regulatory approvals. No production or reserve impacts are associated with the sale.

2017 vs. 2016

Asia Pacific and Middle East reported a loss of \$1,098 million in 2017, compared with earnings of \$209 million in 2016. The increase in loss was mainly due to a \$2,384 million before- and after-tax charge for the impairment of our APLNG investment in 2017. For additional information on our APLNG impairment, see the APLNG section of Note 6 Investments, Loans and Long-Term Receivables, in the Notes to Consolidated Financial Statements. Additionally, lower sales volumes in Indonesia, Australia and China further increased losses.

The increase in losses was partly offset by higher equity earnings, mainly as a result of higher commodity prices, increased sales volumes at APLNG and the absence of a 2016 deferred tax charge of \$174 million resulting from the change of our APLNG tax functional currency. Higher realized crude oil and natural gas prices on non-equity volumes further reduced the loss.

Average production was essentially flat in 2017.

Other International

	2018	2017	2016
Net Income (Loss) Attributable to ConocoPhillips (millions of dollars)	\$ 364	167	(16)

The Other International segment includes exploration activities in Colombia and Chile.

2018 vs. 2017

Other International operations reported earnings of \$364 million in 2018, compared with earnings of \$167 million in 2017. The increase in earnings was primarily due to recognizing \$417 million after-tax in other income under a settlement agreement with PDVSA associated with an arbitration award issued by the ICC. Partly offsetting the increase in earnings, was the absence of a \$320 million after-tax award from an arbitration settlement with The Republic of Ecuador in 2017. See Note 13 Contingencies and Commitments in the Notes to Consolidated Financial Statements, for additional information.

New Country Entrance

We received approval from Argentina's government in January 2019 for a 50 percent nonoperated interest in the El Turbio Este block in the Austral Basin.

2017 vs. 2016

Other International operations reported earnings of \$167 million in 2017, compared with a loss of \$16 million in 2016. The increase in earnings was primarily due to a \$320 million after-tax International Centre for Settlement of Investment Disputes (ICSID) award from an arbitration with The Republic of Ecuador. Earnings were additionally increased due to lower rig stacking costs in Angola. The increase in earnings was partly

Table of Contents

offset by the absence of a \$138 million gain in 2016 on the disposition of ConocoPhillips Senegal B.V., the entity that held our interest in three exploration blocks offshore Senegal, and a \$45 million tax charge from the revaluation of allocated U.S. deferred taxes at a lower U.S. federal statutory rate, in accordance with the Tax Legislation.

Corporate and Other

	Millions of Dollars		
	2018	2017	2016
Net Loss Attributable to ConocoPhillips			
Net interest	\$ (680)	(739)	(980)
Corporate general and administrative expenses	(91)	(193)*	(147)*
Technology	109	20	50
Other	(1,005)	(1,224)*	(252)*
	\$ (1,667)	(2,136)	(1,329)

**Certain amounts have been reclassified to reflect the adoption of ASU No. 2017-07. See Note 2 Changes in Accounting Principles, in the Notes to Consolidated Financial Statements, for additional information.*

2018 vs. 2017

Net interest consists of interest and financing expense, net of interest income and capitalized interest. Net interest decreased \$59 million in 2018 compared with 2017, primarily due to less interest from lower debt balances, higher capitalized interest on projects, and an accrual reduction due to a transportation cost ruling by the FERC in the first quarter of 2018. Partly offsetting these impacts, were reduced tax benefits on interest expense following the Tax Legislation, which lowered the U.S. corporate income tax rate from 35 percent to 21 percent effective January 1, 2018, and a lower tax benefit due to higher interest from the fair market value method of apportioning interest expense in the United States.

Corporate general and administrative expenses include compensation programs and staff costs. These costs decreased by \$102 million in 2018 compared with 2017, primarily due to lower staff expenses and costs associated with certain key employee compensation programs.

Technology includes our investment in new technologies or businesses, as well as licensing revenues. Activities are focused on tight oil reservoirs, LNG, oil sands and other production operations. Earnings from Technology increased by \$89 million in 2018 compared with 2017, primarily due to higher licensing revenues. See Note 24 Sales and Other Operating Revenues, in the Notes to Consolidated Financial Statements, for additional information.

The category Other includes certain foreign currency transaction gains and losses, environmental costs associated with sites no longer in operation, other costs not directly associated with an operating segment, premiums incurred on the early retirement of debt, unrealized holding gains or losses on equity securities, and pension settlement expense. Losses in Other decreased by \$219 million in 2018 compared with 2017, primarily due to the absence of an \$813 million tax charge from the revaluation of deferred taxes at a lower federal statutory rate, in accordance with the Tax Legislation enacted in 2017; lower premiums on the early retirement of debt; partly offset by a \$437 million

unrealized loss on our Cenovus Energy common shares.

Table of Contents

2017 vs. 2016

Net interest consists of interest and financing expense, net of interest income and capitalized interest. Net interest decreased 25 percent in 2017 compared with 2016, primarily due to impacts from the fair market value method of apportioning interest expense in the United States and lower interest as a result of reduced debt. Higher interest income further drove the decrease in net interest, which was partly offset by lower capitalized interest on projects.

Corporate general and administrative expenses which include pension settlement expenses and compensation program costs increased \$46 million in 2017 compared with 2016, primarily due to higher costs associated with certain key employee compensation programs and staff expenses. See Note 2 Changes in Accounting Principles, in the Notes to Financial Statements, for additional information.

Technology includes our investment in new technologies or businesses, as well as licensing revenues received. Activities are focused on tight oil reservoirs, LNG, oil sands and other production operations. Earnings from Technology were \$20 million in 2017, compared with \$50 million in 2016. The decrease in earnings primarily resulted from lower licensing revenues, partly offset by reduced technology program spend.

The category Other includes certain foreign currency transaction gains and losses, environmental costs associated with sites no longer in operation, other costs not directly associated with an operating segment and premiums incurred on the early retirement of debt. Losses in Other increased \$972 million in 2017, mainly due to an \$813 million tax charge from the revaluation of deferred taxes at a lower federal statutory rate, in accordance with the Tax Legislation and premiums on our early retirement of debt.

Table of Contents**CAPITAL RESOURCES AND LIQUIDITY****Financial Indicators**

	Millions of Dollars		
	Except as Indicated		
	2018	2017	2016
Net cash provided by operating activities	\$ 12,934	7,077	4,403
Cash and cash equivalents	5,915	6,325	3,610
Short-term debt	112	2,575	1,089
Total debt	14,968	19,703	27,275
Total equity	32,064	30,801	35,226
Percent of total debt to capital*	32%	39	44
Percent of floating-rate debt to total debt	5%	5	9

*Capital includes total debt and total equity.

To meet our short- and long-term liquidity requirements, we look to a variety of funding sources, including cash generated from operating activities, proceeds from asset sales, our commercial paper and credit facility programs and our ability to sell securities using our shelf registration statement. In 2018, the primary uses of our available cash were \$6,750 million to support our ongoing capital expenditures and investments program; \$4,995 million to reduce debt; \$2,999 million to repurchase our common stock; and \$1,363 million to pay dividends on our common stock. During 2018, cash, cash equivalents, and restricted cash decreased by \$385 million to \$6,151 million.

We believe current cash balances and cash generated by operations, together with access to external sources of funds as described below in the Significant Sources of Capital section, will be sufficient to meet our funding requirements in the near and long term, including our capital spending program, share repurchases, dividend payments and required debt payments.

Significant Sources of CapitalOperating Activities

During 2018, cash provided by operating activities was \$12,934 million, an 83 percent increase from 2017. The increase was primarily due to higher realized commodity prices and higher distributions from equity affiliates.

While the stability of our cash flows from operating activities benefits from geographic diversity, our short- and long-term operating cash flows are highly dependent upon prices for crude oil, bitumen, natural gas, LNG and natural gas liquids. Prices and margins in our industry have historically been volatile and are driven by market conditions over which we have no control. Absent other mitigating factors, as these prices and margins fluctuate, we would expect a corresponding change in our operating cash flows.

The level of absolute production volumes, as well as product and location mix, impacts our cash flows. Full-year production averaged 1,283 MBOED in 2018. Full-year production excluding Libya averaged 1,242 MBOED in 2018 and is expected to be 1,300 to 1,350 MBOED in 2019. Future production is subject to numerous uncertainties, including, among others, the volatile crude oil and natural gas price environment, which may impact investment decisions; the effects of price changes on production sharing and variable-royalty contracts; acquisition and disposition of fields; field production decline rates; new technologies; operating efficiencies; timing of startups and major turnarounds; political instability; weather-related disruptions; and the addition of proved reserves through exploratory success and their timely and cost-effective development. While we actively manage these factors, production levels can cause variability in cash flows, although generally this variability has not been as significant as that caused by commodity prices.

Table of Contents

To maintain or grow our production volumes on an ongoing basis, we must continue to add to our proved reserve base. Our proved reserves generally increase as prices rise and decrease as prices decline. In 2018, our reserve replacement, which included a net increase of 0.2 billion BOE from sales and purchases, was 147 percent. Increased crude oil reserves accounted for over 90 percent of the total change in reserves. Our organic reserve replacement, which excludes the impact of sales and purchases, was 109 percent in 2018. Approximately 33 percent of organic reserve additions are from Lower 48 unconventional assets, 29 percent from Alaska and 22 percent from Asia Pacific and Middle East.

In the five years ended December 31, 2018, our reserve replacement, which included a decrease of 2.1 billion BOE from sales and purchases, was negative 30 percent, reflecting the impact of asset dispositions and lower prices during that period. Our organic reserve replacement during the five years ended December 31, 2018, was 44 percent, reflecting development activities as well as lower prices during that period.

Reserve replacement represents the net change in proved reserves, net of production, divided by our current year production, as shown in our supplemental reserve table disclosures. For additional information about our 2019 capital budget, see the 2019 Capital Budget section within Capital Resources and Liquidity and for additional information on proved reserves, including both developed and undeveloped reserves, see the Oil and Gas Operations section of this report.

As discussed in the Critical Accounting Estimates section, engineering estimates of proved reserves are imprecise; therefore, each year reserves may be revised upward or downward due to the impact of changes in commodity prices or as more technical data becomes available on reservoirs. In 2018 and 2017, revisions increased reserves, while in 2016, revisions decreased reserves. It is not possible to reliably predict how revisions will impact reserve quantities in the future.

Investing Activities

Proceeds from asset sales in 2018 were \$1.1 billion. We completed several undeveloped acreage transactions in our Lower 48 segment for a total of \$267 million after customary adjustments and another transaction in our Lower 48 segment for \$112 million after customary adjustments. We completed the sale of our interests in the Barnett to Lime Rock Resources for \$196 million after customary adjustments. We also received \$253 million net proceeds for customary adjustments related to our transaction with BP for the disposition of a ConocoPhillips subsidiary holding a 16.5 percent interest in the Clair Field in the United Kingdom and the acquisition of the Kuparuk Assets. We received contingent payments of \$95 million in relation to our 2017 Canada disposition to Cenovus Energy.

Proceeds from asset sales in 2017 were \$13.9 billion. We completed the sale of our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets to Cenovus Energy. Consideration for the transaction included \$11.0 billion in cash after customary adjustments and 208 million Cenovus Energy common shares. We completed the sale of our interests in the San Juan Basin to an affiliate of Hilcorp Energy Company. Total proceeds for the sale were \$2.5 billion in cash after customary adjustments. We also completed the sale of our interest in the Panhandle assets for \$178 million in cash after customary adjustments.

For additional information on our dispositions and investment in Cenovus common shares, see Note 5 Assets Held for Sale, Sold or Acquired and Other Planned Dispositions and Note 7 Investment in Cenovus Energy, in the Notes to Consolidated Financial Statements, and the Results of Operations section within Management's Discussion and Analysis.

Commercial Paper and Credit Facilities

In May 2018, we refinanced our revolving credit facility from a total aggregate principal amount of \$6.75 billion to \$6.0 billion with a new expiration date of May 2023. Our revolving credit facility may be used for direct bank borrowings, the issuance of letters of credit totaling up to \$500 million, or as support for our commercial paper program. The revolving credit facility is broadly syndicated among financial institutions

Table of Contents

and does not contain any material adverse change provisions or any covenants requiring maintenance of specified financial ratios or credit ratings. The facility agreement contains a cross-default provision relating to the failure to pay principal or interest on other debt obligations of \$200 million or more by ConocoPhillips, or any of its consolidated subsidiaries.

Credit facility borrowings may bear interest at a margin above rates offered by certain designated banks in the London interbank market or at a margin above the overnight federal funds rate or prime rates offered by certain designated banks in the United States. The agreement calls for commitment fees on available, but unused, amounts. The agreement also contains early termination rights if our current directors or their approved successors cease to be a majority of the Board of Directors.

The revolving credit facility supports the ConocoPhillips Company \$6.0 billion commercial paper program which is primarily a funding source for short-term working capital needs. Commercial paper maturities are generally limited to 90 days. We had no commercial paper outstanding in programs in place at December 31, 2018 or December 31, 2017. We had no direct outstanding borrowings or letters of credit under the revolving credit facility at December 31, 2018 and December 31, 2017. Since we had no commercial paper outstanding and had issued no letters of credit, we had access to \$6.0 billion in borrowing capacity under our revolving credit facility at December 31, 2018.

In August 2018, Fitch upgraded our long-term debt rating from A- to A and adjusted their outlook for our debt from positive to stable. In September 2018, Moody's Investors Services upgraded its rating on our long-term debt from Baa1 to A3 and adjusted its outlook for our debt from positive to stable. In November 2018, Standard & Poor's upgraded our long-term debt rating from A- to A, with a stable outlook. We do not have any ratings triggers on any of our corporate debt that would cause an automatic default, and thereby impact our access to liquidity, in the event of a downgrade of our credit rating. If our credit rating were downgraded, it could increase the cost of corporate debt available to us and restrict our access to the commercial paper markets. If our credit rating were to deteriorate to a level prohibiting us from accessing the commercial paper market, we would still be able to access funds under our revolving credit facility.

Certain of our project-related contracts, commercial contracts and derivative instruments contain provisions requiring us to post collateral. Many of these contracts and instruments permit us to post either cash or letters of credit as collateral. At December 31, 2018 and 2017, we had direct bank letters of credit of \$323 million and \$338 million, respectively, which secured performance obligations related to various purchase commitments incident to the ordinary conduct of business. In the event of credit ratings downgrades, we may be required to post additional letters of credit.

Shelf Registration

We have a universal shelf registration statement on file with the U.S. Securities and Exchange Commission (SEC) under which we, as a well-known seasoned issuer, have the ability to issue and sell an indeterminate amount of various types of debt and equity securities.

Off-Balance Sheet Arrangements

As part of our normal ongoing business operations and consistent with normal industry practice, we enter into numerous agreements with other parties to pursue business opportunities, which share costs and apportion risks among the parties as governed by the agreements.

For information about guarantees, see Note 12 Guarantees, in the Notes to Consolidated Financial Statements, which is incorporated herein by reference.

Table of Contents**Capital Requirements**

For information about our capital expenditures and investments, see the **Capital Expenditures** section.

Our debt balance at December 31, 2018, was \$15.0 billion, a decrease of \$4.7 billion from the balance at December 31, 2017. We achieved our stated debt target of \$15 billion eighteen months earlier than the original target date of year-end 2019.

In 2018, we repaid the \$250 million floating rate note due in 2018 at its natural maturity. We also redeemed or repurchased a total \$4,450 million of debt, described below, incurring \$208 million in net premiums above book value, which are reported in the **Other expenses** line on our consolidated income statement.

- 4.20% Notes due 2021 with remaining principal of \$1.0 billion.
- 2.875% Notes due 2021 with principal of \$750 million.
- 2.4% Notes due 2022 with principal of \$1.0 billion (partial repurchase of \$671 million).
- 3.35% Notes due 2024 with principal of \$1.0 billion (partial repurchase of \$574 million).
- 2.2% Notes due 2020 with principal of \$500 million.
- 3.35% Notes due 2025 with principal of \$500 million (partial repurchase of \$301 million).
- 4.15% Notes due 2034 with principal of \$500 million (partial repurchase of \$254 million).
- 8.125% Notes due 2030 with principal of \$600 million (partial repurchase of \$210 million).
- 7.8% Notes due 2027 with principal of \$300 million (partial repurchase of \$97 million).
- 7.9% Notes due 2047 with principal of \$100 million (partial repurchase of \$40 million).
- 9.125% Notes due 2021 with principal of \$150 million (partial repurchase of \$27 million).
- 8.20% Notes due 2025 with principal of \$150 million (partial repurchase of \$16 million).
- 7.65% Notes due 2023 with principal of \$88 million (partial repurchase of \$10 million).

For more information on Debt, see Note 11 **Debt**, in the Notes to Consolidated Financial Statements.

On February 1, 2018, we announced an increase in the quarterly dividend to \$0.285 per share, compared with the previous quarterly dividend of \$0.265 per share. The dividend was paid on March 1, 2018, to stockholders of record at the close of business on February 12, 2018. On May 4, 2018, we announced a quarterly dividend of \$0.285 per share. The dividend was paid on June 1, 2018, to stockholders of record at the close of business on May 14, 2018. On July 11, 2018, we announced a quarterly dividend of \$0.285 per share. The dividend was paid on September 4, 2018, to stockholders of record at the close of business on July 23, 2018. On October 5, 2018, we announced a 7 percent increase in the quarterly dividend to \$0.305 per share. The dividend was paid on December 3, 2018, to stockholders of record at the close of business on October 15, 2018. On January 30, 2019, we announced a quarterly dividend of \$0.305 cents per share, payable March 1, 2019, to stockholders of record at the close of business on February 11, 2019.

In late 2016, we initiated our current share repurchase program. As of June 30, 2018, we had announced authorization to repurchase a total of \$6 billion of our common stock. We repurchased \$3 billion in 2017 and \$3 billion in 2018. On July 12, 2018, we announced an authorization of an additional \$9 billion in share repurchases bringing the total program authorization to \$15 billion. We expect to execute \$3 billion of the remaining \$9 billion of our share repurchase program in 2019. Whether we undertake these additional repurchases is ultimately subject to numerous considerations, market conditions and other factors. See **Risk Factors** **Our ability to declare and pay dividends and repurchase shares is subject to certain considerations.**

Since our share repurchase program began in November 2016, we have repurchased 111 million shares at a cost of \$6.1 billion through December 31, 2018.

During the third quarter of 2017, we made a \$600 million contribution to our domestic qualified pension plan, which is included in the Other line in the Cash Flows From Operating Activities section of our consolidated statement of cash flows. This additional contribution lowered our domestic pension deficit, thereby reducing 2018 premiums charged by the Pension Benefit Guaranty Corporation.

Table of Contents**Contractual Obligations**

The table below summarizes our aggregate contractual fixed and variable obligations as of December 31, 2018:

	Millions of Dollars				
	Total	Payments Due by Period			
		Up to 1 Year	Years 2 3	Years 4 5	After 5 Years
Debt obligations (a)	\$ 14,191	33	159	987	13,012
Capital lease obligations (b)	777	79	155	143	400
Total debt	14,968	112	314	1,130	13,412
Interest on debt and other obligations	12,213	865	1,710	1,634	8,004
Operating lease obligations (c)	1,394	248	561	373	212
Purchase obligations (d)	9,703	4,000	1,854	1,422	2,427
Other long-term liabilities					
Pension and postretirement benefit contributions (e)	1,519	380	634	505	
Asset retirement obligations (f)	7,908	378	672	681	6,177
Accrued environmental costs (g)	178	20	28	26	104
Unrecognized tax benefits (h)	115	115	(h)	(h)	(h)
Total	\$ 47,998	6,118	5,773	5,771	30,336

(a) Includes \$220 million of net unamortized premiums, discounts and debt issuance costs. See Note 11 Debt, in the Notes to Consolidated Financial Statements, for additional information.

(b) Capital lease obligations are presented on a discounted basis.

(c) Operating lease obligations are presented on an undiscounted basis.

(d) Represents any agreement to purchase goods or services that is enforceable and legally binding and that specifies all significant terms, presented on an undiscounted basis. Does not include purchase commitments for jointly owned fields and facilities where we are not the operator.

The majority of the purchase obligations are market-based contracts related to our commodity business. Product purchase commitments with third parties totaled \$3,412 million.

Purchase obligations of \$5,169 million are related to agreements to access and utilize the capacity of third-party equipment and facilities, including pipelines and LNG and product terminals, to transport, process, treat and store commodities. The remainder is primarily our net share of purchase commitments for materials and services for jointly owned fields and facilities where we are the operator.

- (e) Represents contributions to qualified and nonqualified pension and postretirement benefit plans for the years 2019 through 2023. For additional information related to expected benefit payments subsequent to 2023, see Note 18 Employee Benefit Plans, in the Notes to Consolidated Financial Statements.
- (f) Represents estimated discounted costs to retire and remove long-lived assets at the end of their operations.
- (g) Represents estimated costs for accrued environmental expenditures presented on a discounted basis for costs acquired in various business combinations and an undiscounted basis for all other accrued environmental costs.

Table of Contents

- (h) Excludes unrecognized tax benefits of \$966 million because the ultimate disposition and timing of any payments to be made with regard to such amounts are not reasonably estimable. Although unrecognized tax benefits are not a contractual obligation, they are presented in this table because they represent potential demands on our liquidity.

Capital Expenditures

	Millions of Dollars		
	2018	2017	2016
Alaska	\$ 1,298	815	883
Lower 48	3,184	2,136	1,262
Canada	477	202	698
Europe and North Africa	877	872	1,020
Asia Pacific and Middle East	718	482	838
Other International	6	21	104
Corporate and Other	190	63	64
Capital Program	\$ 6,750	4,591	4,869

Our capital expenditures and investments for the three-year period ended December 31, 2018, totaled \$16.2 billion. The 2018 expenditures supported key exploration and developments, primarily:

Development, appraisal and exploration activities in the Lower 48, including Eagle Ford, Bakken and Delaware in the Permian Basin.

Leasehold acquisition and exploration, appraisal and development activities in Alaska related to the Western North Slope; development activities in the Greater Kuparuk Area and the Greater Prudhoe Area.

Development activities in Europe, including the Greater Ekofisk Area, Clair Ridge and Aasta Hansteen.

Leasehold acquisition, optimization of oil sands development and appraisal activities in liquids-rich plays in Canada.

Continued development in China, Australia, Indonesia, and Malaysia, and exploration and appraisal activities in Malaysia.

2019 CAPITAL BUDGET

In December 2018, we announced a 2019 capital budget of \$6.1 billion which includes funding for ongoing conventional and unconventional development drilling programs, major projects, exploration and appraisal activities, and base maintenance activities. We are planning to allocate approximately:

70 percent of our 2019 capital expenditures budget to development drilling programs. These funds will focus predominantly on the Lower 48 unconventionals including the Eagle Ford, Bakken and Delaware, as well as development drilling in Alaska, Canada and Europe.

15 percent of our 2019 capital expenditures budget to maintain base production and corporate expenditures.

10 percent of our 2019 capital expenditures budget to major projects. These funds will focus on major projects in Alaska, China, Australia, Europe and Malaysia.

5 percent of our 2019 capital expenditures budget to new exploration activity, primarily in Alaska and the Lower 48.

Table of Contents

For information on proved undeveloped reserves and the associated costs to develop these reserves, see the Oil and Gas Operations section.

Contingencies

A number of lawsuits involving a variety of claims arising in the ordinary course of business have been filed against ConocoPhillips. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. With respect to income tax related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. For information on other contingencies, see Critical Accounting Estimates and Note 13 Contingencies and Commitments, in the Notes to Consolidated Financial Statements.

Legal and Tax Matters

We are subject to various lawsuits and claims including but not limited to matters involving oil and gas royalty and severance tax payments, gas measurement and valuation methods, contract disputes, environmental damages, personal injury, and property damage. Our primary exposures for such matters relate to alleged royalty and tax underpayments on certain federal, state and privately owned properties and claims of alleged environmental contamination from historic operations. We will continue to defend ourselves vigorously in these matters.

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required. See Note 19 Income Taxes, in the Notes to Consolidated Financial Statements, for additional information about income tax-related contingencies.

Environmental

We are subject to the same numerous international, federal, state and local environmental laws and regulations as other companies in our industry. The most significant of these environmental laws and regulations include, among others, the:

U.S. Federal Clean Air Act, which governs air emissions.

U.S. Federal Clean Water Act, which governs discharges to water bodies.

European Union Regulation for Registration, Evaluation, Authorization and Restriction of Chemicals (REACH).

U.S. Federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA or Superfund), which imposes liability on generators, transporters and arrangers of hazardous substances at sites where hazardous substance releases have occurred or are threatening to occur.

U.S. Federal Resource Conservation and Recovery Act (RCRA), which governs the treatment, storage and disposal of solid waste.

Table of Contents

U.S. Federal Oil Pollution Act of 1990 (OPA90), under which owners and operators of onshore facilities and pipelines, lessees or permittees of an area in which an offshore facility is located, and owners and operators of vessels are liable for removal costs and damages that result from a discharge of oil into navigable waters of the United States.

U.S. Federal Emergency Planning and Community Right-to-Know Act (EPCRA), which requires facilities to report toxic chemical inventories with local emergency planning committees and response departments.

U.S. Federal Safe Drinking Water Act, which governs the disposal of wastewater in underground injection wells.

U.S. Department of the Interior regulations, which relate to offshore oil and gas operations in U.S. waters and impose liability for the cost of pollution cleanup resulting from operations, as well as potential liability for pollution damages.

European Union Trading Directive resulting in European Emissions Trading Scheme.

These laws and their implementing regulations set limits on emissions and, in the case of discharges to water, establish water quality limits and establish standards and impose obligations for the remediation of releases of hazardous substances and hazardous wastes. They also, in most cases, require permits in association with new or modified operations. These permits can require an applicant to collect substantial information in connection with the application process, which can be expensive and time consuming. In addition, there can be delays associated with notice and comment periods and the agency's processing of the application. Many of the delays associated with the permitting process are beyond the control of the applicant.

Many states and foreign countries where we operate also have, or are developing, similar environmental laws and regulations governing these same types of activities. While similar, in some cases these regulations may impose additional, or more stringent, requirements that can add to the cost and difficulty of marketing or transporting products across state and international borders.

The ultimate financial impact arising from environmental laws and regulations is neither clearly known nor easily determinable as new standards, such as air emission standards and water quality standards, continue to evolve. However, environmental laws and regulations, including those that may arise to address concerns about global climate change, are expected to continue to have an increasing impact on our operations in the United States and in other countries in which we operate. Notable areas of potential impacts include air emission compliance and remediation obligations in the United States and Canada.

An example is the use of hydraulic fracturing, an essential completion technique that facilitates production of oil and natural gas otherwise trapped in lower permeability rock formations. A range of local, state, federal or national laws and regulations currently govern hydraulic fracturing operations, with hydraulic fracturing currently prohibited in some jurisdictions. Although hydraulic fracturing has been conducted for many decades, a number of new laws, regulations and permitting requirements are under consideration by the U.S. Environmental Protection Agency (EPA), the U.S. Department of the Interior, and others which could result in increased costs, operating restrictions, operational delays and/or limit the ability to develop oil and natural gas resources. Governmental restrictions on hydraulic fracturing could impact the overall profitability or viability of certain of our oil and natural gas investments. We have adopted operating principles that incorporate established industry standards designed to meet or exceed government requirements. Our practices continually evolve as technology improves and regulations change.

We also are subject to certain laws and regulations relating to environmental remediation obligations associated with current and past operations. Such laws and regulations include CERCLA and RCRA and their state equivalents. Longer-term expenditures are subject to considerable uncertainty and may fluctuate significantly.

We occasionally receive requests for information or notices of potential liability from the EPA and state environmental agencies alleging we are a potentially responsible party under CERCLA or an equivalent state statute. On occasion, we also have been made a party to cost recovery litigation by those agencies or by

Table of Contents

private parties. These requests, notices and lawsuits assert potential liability for remediation costs at various sites that typically are not owned by us, but allegedly contain wastes attributable to our past operations. As of December 31, 2018, there were 14 sites around the United States in which we were identified as a potentially responsible party under CERCLA and comparable state laws.

For most Superfund sites, our potential liability will be significantly less than the total site remediation costs because the percentage of waste attributable to us, versus that attributable to all other potentially responsible parties, is relatively low. Although liability of those potentially responsible is generally joint and several for federal sites and frequently so for state sites, other potentially responsible parties at sites where we are a party typically have had the financial strength to meet their obligations, and where they have not, or where potentially responsible parties could not be located, our share of liability has not increased materially. Many of the sites at which we are potentially responsible are still under investigation by the EPA or the state agencies concerned. Prior to actual cleanup, those potentially responsible normally assess site conditions, apportion responsibility and determine the appropriate remediation. In some instances, we may have no liability or attain a settlement of liability. Actual cleanup costs generally occur after the parties obtain EPA or equivalent state agency approval. There are relatively few sites where we are a major participant, and given the timing and amounts of anticipated expenditures, neither the cost of remediation at those sites nor such costs at all CERCLA sites, in the aggregate, is expected to have a material adverse effect on our competitive or financial condition.

Expensed environmental costs were \$442 million in 2018 and are expected to be about \$530 million per year in 2019 and 2020. Capitalized environmental costs were \$191 million in 2018 and are expected to be about \$240 million per year in 2019 and 2020.

Accrued liabilities for remediation activities are not reduced for potential recoveries from insurers or other third parties and are not discounted (except those assumed in a purchase business combination, which we do record on a discounted basis).

Many of these liabilities result from CERCLA, RCRA and similar state or international laws that require us to undertake certain investigative and remedial activities at sites where we conduct, or once conducted, operations or at sites where ConocoPhillips-generated waste was disposed. The accrual also includes a number of sites we identified that may require environmental remediation, but which are not currently the subject of CERCLA, RCRA or other agency enforcement activities. The laws that require or address environmental remediation may apply retroactively and regardless of fault, the legality of the original activities or the current ownership or control of sites. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the future, we may incur significant costs under both CERCLA and RCRA.

Remediation activities vary substantially in duration and cost from site to site, depending on the mix of unique site characteristics, evolving remediation technologies, diverse regulatory agencies and enforcement policies, and the presence or absence of potentially liable third parties. Therefore, it is difficult to develop reasonable estimates of future site remediation costs.

At December 31, 2018, our balance sheet included total accrued environmental costs of \$178 million, compared with \$180 million at December 31, 2017, for remediation activities in the U.S. and Canada. We expect to incur a substantial amount of these expenditures within the next 30 years.

Notwithstanding any of the foregoing, and as with other companies engaged in similar businesses, environmental costs and liabilities are inherent concerns in our operations and products, and there can be no assurance that material costs and liabilities will not be incurred. However, we currently do not expect any material adverse effect upon our

results of operations or financial position as a result of compliance with current environmental laws and regulations.

Climate Change

Continuing political and social attention to the issue of global climate change has resulted in a broad range of proposed or promulgated state, national and international laws focusing on greenhouse gas (GHG) reduction.

Table of Contents

These proposed or promulgated laws apply or could apply in countries where we have interests or may have interests in the future. Laws in this field continue to evolve, and while it is not possible to accurately estimate either a timetable for implementation or our future compliance costs relating to implementation, such laws, if enacted, could have a material impact on our results of operations and financial condition. Examples of legislation or precursors for possible regulation that do or could affect our operations include:

European Emissions Trading Scheme (ETS), the program through which many of the European Union (EU) member states are implementing the Kyoto Protocol. Our cost of compliance with the EU ETS in 2018 was approximately \$5.6 million (net share before-tax).

The Alberta Carbon Competitiveness Incentive Regulation (CCIR) requires any existing facility with emissions equal to or greater than 100,000 metric tonnes of carbon dioxide, or equivalent, per year to meet an industry benchmark intensity. The total cost of these regulations in 2018 was approximately \$4 million. The U.S. Supreme Court decision in Massachusetts v. EPA, 549 U.S. 497, 127 S.Ct. 1438 (2007), confirmed that the EPA has the authority to regulate carbon dioxide as an air pollutant under the Federal Clean Air Act. The U.S. EPA's announcement on March 29, 2010 (published as Interpretation of Regulations that Determine Pollutants Covered by Clean Air Act Permitting Programs, 75 Fed. Reg. 17004 (April 2, 2010)), and the EPA's and U.S. Department of Transportation's joint promulgation of a Final Rule on April 1, 2010, that triggers regulation of GHGs under the Clean Air Act, may trigger more climate-based claims for damages, and may result in longer agency review time for development projects.

The U.S. EPA's announcement on January 14, 2015, outlining a series of steps it plans to take to address methane and smog-forming volatile organic compound emissions from the oil and gas industry. The former U.S. administration established a goal of reducing the 2012 levels in methane emissions from the oil and gas industry by 40 to 45 percent by 2025.

Carbon taxes in certain jurisdictions. Our cost of compliance with Norwegian carbon tax legislation in 2018 was approximately \$30 million (net share before-tax). We also incur a carbon tax for emissions from fossil fuel combustion in our British Columbia and Alberta Operations totaling just over \$0.6 million (net share before-tax).

The agreement reached in Paris in December 2015 at the 21st Conference of the Parties to the United Nations Framework on Climate Change, setting out a new process for achieving global emission reductions. While the United States announced its intention to withdraw from the Paris Agreement, there is no guarantee that the commitments made by the United States will not be implemented, in whole or in part, by U.S. state and local governments or by major corporations headquartered in the United States.

In the United States, some additional form of regulation may be forthcoming in the future at the federal and state levels with respect to GHG emissions. Such regulation could take any of several forms that may result in the creation of additional costs in the form of taxes, the restriction of output, investments of capital to maintain compliance with laws and regulations, or required acquisition or trading of emission allowances. We are working to continuously improve operational and energy efficiency through resource and energy conservation throughout our operations.

Compliance with changes in laws and regulations that create a GHG tax, emission trading scheme or GHG reduction policies could significantly increase our costs, reduce demand for fossil energy derived products, impact the cost and availability of capital and increase our exposure to litigation. Such laws and regulations could also increase demand for less carbon intensive energy sources, including natural gas. The ultimate impact on our financial performance, either positive or negative, will depend on a number of factors, including but not limited to:

Whether and to what extent legislation or regulation is enacted.

The timing of the introduction of such legislation or regulation.

The nature of the legislation (such as a cap and trade system or a tax on emissions) or regulation.

The price placed on GHG emissions (either by the market or through a tax).

Table of Contents

The GHG reductions required.

The price and availability of offsets.

The amount and allocation of allowances.

Technological and scientific developments leading to new products or services.

Any potential significant physical effects of climate change (such as increased severe weather events, changes in sea levels and changes in temperature).

Whether, and the extent to which, increased compliance costs are ultimately reflected in the prices of our products and services.

The company has responded by putting in place a Sustainable Development Risk Management Practice covering the assessment and registering of significant and high sustainable development risks based on their consequence and likelihood of occurrence. A corporate Climate Change Action Plan has been developed to track mitigation activities for each climate-related risk included in the corporate Sustainable Development Risk Register.

The risks addressed in our Climate Change Action Plan fall into four broad categories:

GHG-related legislation and regulation.

GHG emissions management.

Physical climate-related impacts.

Climate-related disclosure and reporting.

The company uses a range of estimated future costs of GHG emissions for internal planning purposes, including an estimated market cost of GHG emissions of \$40 per metric tonne applied beginning in the year 2024 to evaluate certain future projects and opportunities. The company does not use an estimated market cost of GHG emissions when assessing reserves in jurisdictions without existing GHG regulations.

In December 2018, we became a Founding Member of the Climate Leadership Council (CLC), an international policy institute founded in collaboration with business and environmental interests to develop a carbon dividend plan. Participation in the CLC provides another opportunity for ongoing dialogue about carbon pricing and framing the issues in alignment with our public policy principles. We also belong to and fund Americans for Carbon Dividends, the education and advocacy branch of the CLC.

In 2017 and 2018, cities, counties, a state government, and a trade association in California, New York, Washington, Rhode Island and Maryland, as well as the Pacific Coast Federation of Fishermen's Association, Inc., have filed lawsuits against oil and gas companies, including ConocoPhillips, seeking compensatory damages and equitable relief to abate alleged climate change impacts. ConocoPhillips is vigorously defending against these lawsuits. The lawsuits brought by the Cities of San Francisco, Oakland and New York have been dismissed by the district courts and appeals are pending.

Other

We have deferred tax assets related to certain accrued liabilities, loss carryforwards and credit carryforwards. Valuation allowances have been established to reduce these deferred tax assets to an amount that will, more likely than not, be realized. Based on our historical taxable income, our expectations for the future, and available tax-planning strategies, management expects the net deferred tax assets will be realized as offsets to reversing deferred tax liabilities.

Table of Contents**NEW ACCOUNTING STANDARDS**

In February 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-02, *Leases* (ASU No. 2016-02), which establishes comprehensive accounting and financial reporting requirements for leasing arrangements. This ASU supersedes the existing requirements in FASB ASC Topic 840, *Leases* (FASB ASC Topic 840), and requires lessees to recognize substantially all lease assets and lease liabilities on the balance sheet. The provisions of ASU No. 2016-02 also modify the definition of a lease and outline requirements for recognition, measurement, presentation and disclosure of leasing arrangements by both lessees and lessors. The ASU is effective for interim and annual periods beginning after December 15, 2018, and early adoption of the standard is permitted. Entities are required to adopt the ASU using a modified retrospective approach, subject to certain optional practical expedients, and apply the provisions of ASU No. 2016-02 to leasing arrangements existing at or entered into after the earliest comparative period presented in the financial statements.

ASU No. 2016-02 was amended in January 2018 by the provisions of ASU No. 2018-01, *Land Easement Practical Expedient for Transition to Topic 842* (ASU No. 2018-01), and in July 2018 by the provisions of ASU No. 2018-10, *Codification Improvements to Topic 842, Leases* (ASU No. 2018-10). In addition, ASU No. 2016-02 was further amended in July 2018 by the provisions of ASU No. 2018-11, *Targeted Improvements* (ASU No. 2018-11), and in December 2018 by the provisions of ASU No. 2018-20, *Narrow-Scope Improvements for Lessors* (ASU No. 2018-20).

ASU No. 2018-11 sets forth certain additional practical expedients for lessors and provides entities with an option to apply the provisions of ASU No. 2016-02, as amended, to leasing arrangements existing at or entered into after the ASU's effective date of adoption (the *Optional Transition Method*). Entities that elect to utilize the *Optional Transition Method* would not apply the provisions of ASU No. 2016-02, as amended, to comparative periods presented in the financial statements.

We plan to adopt ASU No. 2016-02, as amended, effective January 1, 2019, utilizing the *Optional Transition Method*. Accordingly, the comparative periods presented in the financial statements prior to January 1, 2019, will be presented pursuant to the existing requirements of FASB ASC Topic 840 and not be adjusted upon the adoption of the ASU. We also expect to utilize the package of optional transition-related practical expedients set forth by ASU No. 2016-02, as amended, which permit entities to not reassess upon the adoption of the ASU certain historical conclusions regarding lease contract identification and classification, as well as the historical accounting treatment of initial direct costs (the *Package of Optional Practical Expedients*). For lease arrangements containing both lease and non-lease components, we will adopt the optional practical expedient to not separate lease components from non-lease components for all new or modified leases executed on or after the effective date of the ASU, subject to making any elections for leases after the effective date in new asset classes. Furthermore, we do not expect to record assets and liabilities on our consolidated balance sheet for new or existing lease arrangements with terms of 12 months or less.

The expected impact of the adoption of ASU No. 2016-02, as amended, relates primarily to our balance sheet, resulting from the initial recognition of lease liabilities and corresponding right-of-use assets for our existing population of operating leases, as well as enhanced disclosure of our leasing arrangements. We expect to recognize on our consolidated balance sheet approximately \$1 billion of operating lease liabilities and corresponding right-of-use assets upon the adoption of ASU No. 2016-02, as amended. We have implemented a third-party lease accounting software solution to facilitate the ongoing accounting and financial reporting requirements of the ASU and also expect the adoption of the ASU to result in certain changes being made to our existing accounting policies and systems, business processes, and internal controls.

While our evaluation of ASU No. 2016-02, as amended, and related implementation activities approach completion, we continue to monitor proposals issued by the FASB to clarify the ASU. For additional information, see Note 26 New Accounting Standards, in the Notes to Consolidated Financial Statements.

Table of Contents**CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to select appropriate accounting policies and to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. See Note 1 Accounting Policies, in the Notes to Consolidated Financial Statements, for descriptions of our major accounting policies. Certain of these accounting policies involve judgments and uncertainties to such an extent there is a reasonable likelihood materially different amounts would have been reported under different conditions, or if different assumptions had been used. These critical accounting estimates are discussed with the Audit and Finance Committee of the Board of Directors at least annually. We believe the following discussions of critical accounting estimates, along with the discussions of contingencies and of deferred tax asset valuation allowances in this report, address all important accounting areas where the nature of accounting estimates or assumptions is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change.

Oil and Gas Accounting

Accounting for oil and gas exploratory activity is subject to special accounting rules unique to the oil and gas industry. The acquisition of geological and geophysical seismic information, prior to the discovery of proved reserves, is expensed as incurred, similar to accounting for research and development costs. However, leasehold acquisition costs and exploratory well costs are capitalized on the balance sheet pending determination of whether proved oil and gas reserves have been discovered on the prospect.

Property Acquisition Costs

For individually significant leaseholds, management periodically assesses for impairment based on exploration and drilling efforts to date. For relatively small individual leasehold acquisition costs, management exercises judgment and determines a percentage probability that the prospect ultimately will fail to find proved oil and gas reserves and pools that leasehold information with others in the geographic area. For prospects in areas with limited, or no, previous exploratory drilling, the percentage probability of ultimate failure is normally judged to be quite high. This judgmental percentage is multiplied by the leasehold acquisition cost, and that product is divided by the contractual period of the leasehold to determine a periodic leasehold impairment charge that is reported in exploration expense.

This judgmental probability percentage is reassessed and adjusted throughout the contractual period of the leasehold based on favorable or unfavorable exploratory activity on the leasehold or on adjacent leaseholds, and leasehold impairment amortization expense is adjusted prospectively. At year-end 2018, the book value of the pools of property acquisition costs, that individually are relatively small and thus subject to the above-described periodic leasehold impairment calculation, was \$468 million and the accumulated impairment reserve was \$153 million. The weighted-average judgmental percentage probability of ultimate failure was approximately 71 percent, and the weighted-average amortization period was approximately two years. If that judgmental percentage were to be raised by 5 percent across all calculations, before-tax leasehold impairment expense in 2019 would increase by approximately \$7 million. At year-end 2018, the remaining \$3.6 billion of net capitalized unproved property costs consisted primarily of individually significant leaseholds, mineral rights held in perpetuity by title ownership, exploratory wells currently being drilled, suspended exploratory wells, and capitalized interest. Of this amount, approximately \$2.6 billion is concentrated in 10 major development areas, the majority of which are not expected to move to proved properties in 2019. Management periodically assesses individually significant leaseholds for impairment based on the results of exploration and drilling efforts and the outlook for commercialization.

Exploratory Costs

For exploratory wells, drilling costs are temporarily capitalized, or suspended, on the balance sheet, pending a determination of whether potentially economic oil and gas reserves have been discovered by the drilling effort to justify development.

Table of Contents

If exploratory wells encounter potentially economic quantities of oil and gas, the well costs remain capitalized on the balance sheet as long as sufficient progress assessing the reserves and the economic and operating viability of the project is being made. The accounting notion of "sufficient progress" is a judgmental area, but the accounting rules do prohibit continued capitalization of suspended well costs on the expectation future market conditions will improve or new technologies will be found that would make the development economically profitable. Often, the ability to move into the development phase and record proved reserves is dependent on obtaining permits and government or co-venturer approvals, the timing of which is ultimately beyond our control. Exploratory well costs remain suspended as long as we are actively pursuing such approvals and permits, and believe they will be obtained. Once all required approvals and permits have been obtained, the projects are moved into the development phase, and the oil and gas reserves are designated as proved reserves. For complex exploratory discoveries, it is not unusual to have exploratory wells remain suspended on the balance sheet for several years while we perform additional appraisal drilling and seismic work on the potential oil and gas field or while we seek government or co-venturer approval of development plans or seek environmental permitting. Once a determination is made the well did not encounter potentially economic oil and gas quantities, the well costs are expensed as a dry hole and reported in exploration expense.

Management reviews suspended well balances quarterly, continuously monitors the results of the additional appraisal drilling and seismic work, and expenses the suspended well costs as a dry hole when it determines the potential field does not warrant further investment in the near term. Criteria utilized in making this determination include evaluation of the reservoir characteristics and hydrocarbon properties, expected development costs, ability to apply existing technology to produce the reserves, fiscal terms, regulations or contract negotiations, and our expected return on investment.

At year-end 2018, total suspended well costs were \$856 million, compared with \$853 million at year-end 2017. For additional information on suspended wells, including an aging analysis, see Note 8 "Suspended Wells and Other Exploration Expenses," in the Notes to Consolidated Financial Statements.

Proved Reserves

Engineering estimates of the quantities of proved reserves are inherently imprecise and represent only approximate amounts because of the judgments involved in developing such information. Reserve estimates are based on geological and engineering assessments of in-place hydrocarbon volumes, the production plan, historical extraction recovery and processing yield factors, installed plant operating capacity and approved operating limits. The reliability of these estimates at any point in time depends on both the quality and quantity of the technical and economic data and the efficiency of extracting and processing the hydrocarbons.

Despite the inherent imprecision in these engineering estimates, accounting rules require disclosure of "proved" reserve estimates due to the importance of these estimates to better understand the perceived value and future cash flows of a company's operations. There are several authoritative guidelines regarding the engineering criteria that must be met before estimated reserves can be designated as "proved." Our geosciences and reservoir engineering organization has policies and procedures in place consistent with these authoritative guidelines. We have trained and experienced internal engineering personnel who estimate our proved reserves held by consolidated companies, as well as our share of equity affiliates.

Proved reserve estimates are adjusted annually in the fourth quarter and during the year if significant changes occur, and take into account recent production and subsurface information about each field. Also, as required by current authoritative guidelines, the estimated future date when an asset will be permanently shut down for economic reasons is based on 12-month average prices and current costs. This estimated date when production will end affects the amount of estimated reserves. Therefore, as prices and cost levels change from year to year, the estimate of proved

reserves also changes. Generally, our proved reserves decrease as prices decline and increase as prices rise.

Table of Contents

Our proved reserves include estimated quantities related to production sharing contracts, reported under the economic interest method, as well as variable-royalty regimes, and are subject to fluctuations in commodity prices; recoverable operating expenses; and capital costs. If costs remain stable, reserve quantities attributable to recovery of costs will change inversely to changes in commodity prices. We would expect reserves from these contracts to decrease when product prices rise and increase when prices decline.

The estimation of proved developed reserves also is important to the income statement because the proved developed reserve estimate for a field serves as the denominator in the unit-of-production calculation of the DD&A of the capitalized costs for that asset. At year-end 2018, the net book value of productive properties, plants and equipment (PP&E) subject to a unit-of-production calculation was approximately \$37 billion and the DD&A recorded on these assets in 2018 was approximately \$5.5 billion. The estimated proved developed reserves for our consolidated operations were 3.0 billion BOE at the end of 2017 and 3.3 billion BOE at the end of 2018. If the estimates of proved reserves used in the unit-of-production calculations had been lower by 10 percent across all calculations, before-tax DD&A in 2018 would have increased by an estimated \$611 million.

Impairments

Long-lived assets used in operations are assessed for impairment whenever changes in facts and circumstances indicate a possible significant deterioration in future cash flows expected to be generated by an asset group and annually in the fourth quarter following updates to corporate planning assumptions. If there is an indication the carrying amount of an asset may not be recovered, the asset is monitored by management through an established process where changes to significant assumptions such as prices, volumes and future development plans are reviewed. If, upon review, the sum of the undiscounted before-tax cash flows is less than the carrying value of the asset group, the carrying value is written down to estimated fair value. Individual assets are grouped for impairment purposes based on a judgmental assessment of the lowest level for which there are identifiable cash flows that are largely independent of the cash flows of other groups of assets generally on a field-by-field basis for exploration and production assets. Because there usually is a lack of quoted market prices for long-lived assets, the fair value of impaired assets is typically determined based on the present values of expected future cash flows using discount rates believed to be consistent with those used by principal market participants, or based on a multiple of operating cash flow validated with historical market transactions of similar assets where possible. The expected future cash flows used for impairment reviews and related fair value calculations are based on judgmental assessments of future production volumes, commodity prices, operating costs and capital decisions, considering all available information at the date of review. Differing assumptions could affect the timing and the amount of an impairment in any period. See Note 9 Impairments, in the Notes to Consolidated Financial Statements, for additional information.

Investments in nonconsolidated entities accounted for under the equity method are reviewed for impairment when there is evidence of a loss in value and annually following updates to corporate planning assumptions. Such evidence of a loss in value might include our inability to recover the carrying amount, the lack of sustained earnings capacity which would justify the current investment amount, or a current fair value less than the investment's carrying amount. When it is determined such a loss in value is other than temporary, an impairment charge is recognized for the difference between the investment's carrying value and its estimated fair value. When determining whether a decline in value is other than temporary, management considers factors such as the length of time and extent of the decline, the investee's financial condition and near-term prospects, and our ability and intention to retain our investment for a period that will be sufficient to allow for any anticipated recovery in the market value of the investment. Since quoted market prices are usually not available, the fair value is typically based on the present value of expected future cash flows using discount rates believed to be consistent with those used by principal market participants, plus market analysis of comparable assets owned by the investee, if appropriate. Differing assumptions could affect the timing and the amount of an impairment of an investment in any period. See the APLNG section of Note 6 Investments, Loans

and Long-Term Receivables, in the Notes to Consolidated Financial Statements, for additional information.

Table of Contents**Asset Retirement Obligations and Environmental Costs**

Under various contracts, permits and regulations, we have material legal obligations to remove tangible equipment and restore the land or seabed at the end of operations at operational sites. Our largest asset removal obligations involve plugging and abandonment of wells, removal and disposal of offshore oil and gas platforms around the world, as well as oil and gas production facilities and pipelines in Alaska. The fair values of obligations for dismantling and removing these facilities are recorded as a liability and an increase to PP&E at the time of installation of the asset based on estimated discounted costs. Estimating future asset removal costs is difficult. Most of these removal obligations are many years, or decades, in the future and the contracts and regulations often have vague descriptions of what removal practices and criteria must be met when the removal event actually occurs. Asset removal technologies and costs, regulatory and other compliance considerations, expenditure timing, and other inputs into valuation of the obligation, including discount and inflation rates, are also subject to change.

Normally, changes in asset removal obligations are reflected in the income statement as increases or decreases to DD&A over the remaining life of the assets. However, for assets at or nearing the end of their operations, as well as previously sold assets for which we retained the asset removal obligation, an increase in the asset removal obligation can result in an immediate charge to earnings, because any increase in PP&E due to the increased obligation would immediately be subject to impairment, due to the low fair value of these properties.

In addition to asset removal obligations, under the above or similar contracts, permits and regulations, we have certain environmental-related projects. These are primarily related to remediation activities required by Canada and various states within the United States at exploration and production sites. Future environmental remediation costs are difficult to estimate because they are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. See Note 10 Asset Retirement Obligations and Accrued Environmental Costs, in the Notes to Consolidated Financial Statements, for additional information.

Projected Benefit Obligations

Determination of the projected benefit obligations for our defined benefit pension and postretirement plans are important to the recorded amounts for such obligations on the balance sheet and to the amount of benefit expense in the income statement. The actuarial determination of projected benefit obligations and company contribution requirements involves judgment about uncertain future events, including estimated retirement dates, salary levels at retirement, mortality rates, lump-sum election rates, rates of return on plan assets, future health care cost-trend rates, and rates of utilization of health care services by retirees. Due to the specialized nature of these calculations, we engage outside actuarial firms to assist in the determination of these projected benefit obligations and company contribution requirements. For Employee Retirement Income Security Act-governed pension plans, the actuary exercises fiduciary care on behalf of plan participants in the determination of the judgmental assumptions used in determining required company contributions into the plans. Due to differing objectives and requirements between financial accounting rules and the pension plan funding regulations promulgated by governmental agencies, the actuarial methods and assumptions for the two purposes differ in certain important respects. Ultimately, we will be required to fund all vested benefits under pension and postretirement benefit plans not funded by plan assets or investment returns, but the judgmental assumptions used in the actuarial calculations significantly affect periodic financial statements and funding patterns over time. Projected benefit obligations are particularly sensitive to the discount rate assumption. A 1 percent decrease in the discount rate assumption would increase projected benefit obligations by \$1,000 million. Benefit expense is particularly sensitive to the discount rate and return on plan assets assumptions. A 1 percent decrease in the discount rate assumption would increase annual benefit expense by \$110 million, while a 1 percent decrease in the return on plan assets assumption would increase annual benefit

expense by \$40 million. In determining the discount rate, we use yields on high-quality fixed income investments matched to the estimated benefit cash flows of our plans. We are also exposed to the possibility that lump sum retirement benefits taken from pension plans during the year could exceed the total of service and interest components of annual pension expense and trigger accelerated recognition of a portion of unrecognized net

Table of Contents

actuarial losses and gains. These benefit payments are based on decisions by plan participants and are therefore difficult to predict. In the event there is a significant reduction in the expected years of future service of present employees or elimination for a significant number of employees the accrual of defined benefits for some or all of their future services, we could recognize a curtailment gain or loss. See Note 18 Employee Benefit Plans, in the Notes to Consolidated Financial Statements, for additional information.

Contingencies

A number of claims and lawsuits are made against the company arising in the ordinary course of business. Management exercises judgment related to accounting and disclosure of these claims which includes losses, damages, and underpayments associated with environmental remediation, tax, contracts, and other legal disputes. As we learn new facts concerning contingencies, we reassess our position both with respect to amounts recognized and disclosed considering changes to the probability of additional losses and potential exposure. However, actual losses can and do vary from estimates for a variety of reasons including legal, arbitration, or other third-party decisions; settlement discussions; evaluation of scope of damages; interpretation of regulatory or contractual terms; expected timing of future actions; and proportion of liability shared with other responsible parties. Estimated future costs related to contingencies are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes. For additional information on contingent liabilities, see the Contingencies section within Capital Resources and Liquidity.

Table of Contents**CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included or incorporated by reference in this report, including, without limitation, statements regarding our future financial position, business strategy, budgets, projected revenues, projected costs and plans, and objectives of management for future operations, are forward-looking statements. Examples of forward-looking statements contained in this report include our expected production growth and outlook on the business environment generally, our expected capital budget and capital expenditures, and discussions concerning future dividends. You can often identify our forward-looking statements by the words anticipate, estimate, believe, budget, continue, could, intend, m potential, predict, seek, should, will, would, expect, objective, projection, forecast, goal, guid target and similar expressions.

We based the forward-looking statements on our current expectations, estimates and projections about ourselves and the industries in which we operate in general. We caution you these statements are not guarantees of future performance as they involve assumptions that, while made in good faith, may prove to be incorrect, and involve risks and uncertainties we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including, but not limited to, the following:

Fluctuations in crude oil, bitumen, natural gas, LNG and natural gas liquids prices, including a prolonged decline in these prices relative to historical or future expected levels.

The impact of significant declines in prices for crude oil, bitumen, natural gas, LNG and natural gas liquids, which may result in recognition of impairment costs on our long-lived assets, leaseholds and nonconsolidated equity investments.

Potential failures or delays in achieving expected reserve or production levels from existing and future oil and gas developments, including due to operating hazards, drilling risks and the inherent uncertainties in predicting reserves and reservoir performance.

Reductions in reserves replacement rates, whether as a result of the significant declines in commodity prices or otherwise.

Unsuccessful exploratory drilling activities or the inability to obtain access to exploratory acreage.

Unexpected changes in costs or technical requirements for constructing, modifying or operating exploration and production facilities.

Legislative and regulatory initiatives addressing environmental concerns, including initiatives addressing the impact of global climate change or further regulating hydraulic fracturing, methane emissions, flaring or water disposal.

Lack of, or disruptions in, adequate and reliable transportation for our crude oil, bitumen, natural gas, LNG and natural gas liquids.

Inability to timely obtain or maintain permits, including those necessary for construction, drilling and/or development, or inability to make capital expenditures required to maintain compliance with any necessary permits or applicable laws or regulations.

Failure to complete definitive agreements and feasibility studies for, and to complete construction of, announced and future exploration and production and LNG development in a timely manner (if at all) or on budget.

Potential disruption or interruption of our operations due to accidents, extraordinary weather events, civil unrest, political events, war, terrorism, cyber attacks, and information technology failures, constraints or disruptions.

Changes in international monetary conditions and foreign currency exchange rate fluctuations.

Table of Contents

Changes in international trade relationships, including the imposition of trade restrictions or tariffs relating to crude oil, bitumen, natural gas, LNG, natural gas liquids and any materials or products (such as aluminum and steel) used in the operation of our business.

Reduced demand for our products or the use of competing energy products, including alternative energy sources.

Substantial investment in and development of alternative energy sources, including as a result of existing or future environmental rules and regulations.

Liability for remedial actions, including removal and reclamation obligations, under environmental regulations.

Liability resulting from litigation or our failure to comply with applicable laws and regulations.

General domestic and international economic and political developments, including armed hostilities; expropriation of assets; changes in governmental policies relating to crude oil, bitumen, natural gas, LNG and natural gas liquids pricing, regulation or taxation; the impact of and uncertainty surrounding the United Kingdom's decision to withdraw from the European Union; and other political, economic or diplomatic developments.

Volatility in the commodity futures markets.

Changes in tax and other laws, regulations (including alternative energy mandates), or royalty rules applicable to our business, including changes resulting from the implementation and interpretation of the Tax Cuts and Jobs Act.

Competition in the oil and gas exploration and production industry.

Any limitations on our access to capital or increase in our cost of capital, including as a result of illiquidity or uncertainty in domestic or international financial markets.

Our inability to execute, or delays in the completion, of any asset dispositions or acquisitions we elect to pursue.

Potential failure to obtain, or delays in obtaining, any necessary regulatory approvals for asset dispositions or acquisitions or that such approvals may require modification to the terms of the transactions or the operation of our remaining business.

Potential disruption of our operations as a result of asset dispositions or acquisitions, including the diversion of management time and attention.

Our inability to deploy the net proceeds from any asset dispositions we undertake in the manner and timeframe we currently anticipate, if at all.

Our inability to liquidate the common stock issued to us by Cenovus Energy as part of our sale of certain assets in western Canada at prices we deem acceptable, or at all.

The operation and financing of our joint ventures.

The ability of our customers and other contractual counterparties to satisfy their obligations to us, including our inability to collect payments when due under our ICC settlement agreement with PDVSA.

Our inability to realize anticipated cost savings and expenditure reductions.

The factors generally described in Item 1A Risk Factors in this 2018 Annual Report on Form 10-K and any additional risks described in our other filings with the SEC.