

GALLAGHER ARTHUR J & CO  
Form 8-K  
January 25, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Form 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of**  
**the Securities Exchange Act of 1934**

**January 25, 2018**

**Date of Report: (Date of earliest event reported)**

**ARTHUR J. GALLAGHER & CO.**

**(Exact name of registrant as specified in its charter)**

|                                                                                |                     |                               |
|--------------------------------------------------------------------------------|---------------------|-------------------------------|
| <b>Delaware</b>                                                                | <b>1-09761</b>      | <b>36-2151613</b>             |
| <b>(State or other jurisdiction of</b>                                         | <b>(Commission</b>  | <b>(I.R.S. Employer</b>       |
| <b>incorporation or organization)</b>                                          | <b>File Number)</b> | <b>Identification Number)</b> |
| <b>2850 W. Golf Road, Rolling Meadows, Illinois 60008-4050, (630) 773-3800</b> |                     |                               |

**(Address, including zip code and telephone number, including area code, of registrant's principal executive offices)**

**Not Applicable**

**(Former name or former address, if changed since last report)**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02. Results of Operations and Financial Condition**

On January 25, 2018, Arthur J. Gallagher & Co. (the Company) issued a press release setting forth the company's financial results for the quarter ended December 31, 2017 (the Earnings Release). A copy of the company's press release is attached hereto as Exhibit 99.1.

**Item 7.01. Regulation FD Disclosure**

In connection with the filing of the Earnings Release, the Company made materials entitled Supplemental Quarterly Data and CFO Commentary available through the investor relations page of its website. The CFO Commentary includes certain estimates relating to 2018 results.

**Item 9.01. Financial Statements and Exhibits**

99.1 Press release, dated January 25, 2018, issued by Arthur J. Gallagher & Co.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**Arthur J. Gallagher & Co.**

Date: January 25, 2018

By: /s/ Douglas K. Howell  
Douglas K. Howell  
Vice President and Chief Financial Officer