GRAVITY Co., Ltd. Form 6-K May 15, 2013

# **UNITED STATES**

## **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# Form 6-K

## **REPORT OF FOREIGN PRIVATE ISSUER**

## PURSUANT TO RULE 13a-16 OR 15d-16

## **UNDER THE SECURITIES EXCHANGE ACT OF 1934**

For the month of May 2013

Commission File Number 000-51138

# **GRAVITY CO., LTD.**

(Translation of registrant s name into English)

Nuritkum Square Business Tower 15F, 1605 Sangam-Dong, Mapo-Gu, Seoul, Korea 121-795

(Address of principal executive office)

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Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

#### **GRAVITY REPORTS FIRST QUARTER OF 2013 RESULTS**

Seoul, South Korea May 15, 2013 GRAVITY Co., Ltd. (NasdaqGM: GRVY) (Gravity or the Company), an online game developer and publisher based in South Korea, today announced its unaudited financial results for the first quarter ended March 31, 2013, prepared in accordance with generally accepted accounting principles in the United States.

Revenues for the first quarter ended March 31, 2013 were KRW 11,796 million (US 10,756 thousand), representing a 11.5% decrease from KRW 13,328 million for the fourth quarter ended December 31, 2012 (QoQ) and a 27.9% decrease from KRW 16,357 million for the first quarter ended March 31, 2012 (YoY).

Review of financial results

Revenues

Royalty and licensing fee revenue for the first quarter ended March 31, 2013 was KRW 6,654 million (US\$ 6,067 thousand), representing a 8.6% decrease QoQ from KRW 7,281 million and a 23.6% decrease YoY from KRW 8,710 million. The decrease in royalty and licensing fee revenues QoQ and YoY was primarily due to the strengthening of the Korean Won against the Japanese Yen and decreased revenues from *Ragnarok Online* in Japan. The decrease in royalty and licensing fee revenues QoQ and YoY was partially offset by revenues from *Ragnarok Online* in China where the game was relaunched in February 2013.

Subscription revenue for the first quarter 2013 was KRW 1,948 million (US\$ 1,776 thousand), representing a 3.9% increase QoQ and a 54.1% decrease YoY compared to KRW 1,874 million and KRW 4,241 million, respectively. The increase QoQ was mainly attributable to increased revenues from *Ragnarok Online* in Korea. The decrease YoY mainly resulted from significant decrease in revenues from *Finding Neverland Online*, which was commercially launched in Korea in January 2012.

Mobile game revenue was KRW 2,753 million (US\$ 2,510 thousand) for the first quarter 2013, representing a 29.0% decrease QoQ from KRW 3,875 million and a 35.1% increase YoY from KRW 2,037 million.

Character merchandising and other revenue was KRW 441 million (US\$ 403 thousand) for the first quarter 2013, representing a 48.0% increase QoQ from KRW 298 million and a 67.8% decrease YoY from KRW 1,369 million. The decrease YoY was due to significant decrease in revenues from *Ragnarok Odyssey*, a game on PS Vita platform.

Cost of Revenues and Operating Expenses

Cost of revenues was KRW 7,397 million (US\$ 6,745 thousand) for the first quarter 2013, representing a 20.7% decrease QoQ from KRW 9,327 million and a 8.3% increase YoY from KRW 6,827 million. The decrease in cost of revenues QoQ was primarily due to decrease in outsourcing fee mostly related to developing mobile and online games. The Company s increased cost of revenues YoY was primarily attributable to increase in salaries and amortization on capitalized development cost of *Ragnarok Online II* due to the commercial launch of the game on March 26, 2012.

Operating expenses were KRW 5,951 million (US\$ 5,426 thousand) for the first quarter 2013, representing a 69.7% decrease QoQ from KRW 19,618 million and a 27.2% decrease YoY from KRW 8,179 million. The decrease in operating expenses QoQ was primarily due to significant decrease in impairment losses on intangible assets in the first quarter of 2013 compared to the fourth quarter of 2012. The decrease in operating expenses YoY was mainly attributable to decrease in advertising expenses, mainly due to marketing expenses for open beta testing of *Finding Neverland Online* and *Ragnarok Online II* in the first quarter of 2012, which did not occur in the first quarter of 2013.

Loss before income tax expenses and others was KRW 1,133 million (US\$ 1,033 thousand) for the first quarter of 2013, which represents a 92.9% decrease QoQ from loss before income tax expenses and others of KRW 15,972 million.

As a result of the foregoing factors, Gravity recorded a net loss attributable to parent company of KRW 1,629 million (US\$ 1,485 thousand) for the first quarter of 2013 compared to a net loss attributable to parent company of KRW 10,833 million for the fourth quarter of 2012 and a net income attributable to parent company of KRW 1,128 million for the first quarter of 2012.

The balance of cash and cash equivalents and short-term financial instruments was KRW 51,539 million (US\$ 46,996 thousand) as of March 31, 2013.

Note: For convenience purposes only, the KRW amounts have been expressed in the U.S. dollars at the exchange rate of KRW 1,096.67 to US\$ 1.00, the noon buying rate in effect on May 3, 2013, as quoted by the Federal Reserve Bank of New York.

#### About GRAVITY Co., Ltd.

Based in Korea, Gravity is a developer and publisher of online games. Gravity s principal product, *Ragnarok Online*, is a popular online game in many markets, including Japan, Taiwan and Thailand, and is currently commercially offered in 60 markets. For more information about Gravity, please visit <u>http://www.gravity.co.kr</u>.

#### **Forward-Looking Statements:**

Certain statements in this press release may include, in addition to historical information, forward-looking statements within the meaning of the safe-harbor provisions of the U.S. Private Securities Litigation Reform Act 1995. Forward-looking statements can generally be identified by the use of forward-looking terminology, such as may, will, expect, intend, estimate, anticipate, believe project, or continue or the ne other similar words, although not all forward-looking statements contain these words. Investors should consider the information contained in our submissions and filings with the United States Securities and Exchange Commission (the SEC ), including our registration statement on Form F-1, as amended, and our annual reports on Form 20-F, together with such other documents and we may submit to or file with the SEC from time to time, on Form 6-K. The forward-looking statements speak only as of this press release and we assume no duty to update them to reflect new, changing or unanticipated events or circumstances.

#### **Contact:**

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#### GRAVITY Co., Ltd.

#### **Consolidated Balance Sheets**

(In millions of KRW and thousands of US\$)

|   |                 | As of           |                 |                 |  |
|---|-----------------|-----------------|-----------------|-----------------|--|
|   | 31-I            | 31-Dec-12       |                 | 31-Mar-13       |  |
|   | KRW             | US\$            | KRW             | US\$            |  |
|   | (audited)       | (unaudited)     | (unaudited)     | (unaudited)     |  |
| Assets                                      |                 |                 |                 |                 |  |
| Current assets:                             | 26.455          | 22.2.12         | 24.020          | 21.020          |  |
| Cash and cash equivalents                   | 36,455          | 33,242          | 24,039          | 21,920          |  |
| Short-term financial instruments            | 17,500          | 15,957          | 27,500          | 25,076          |  |
| Accounts receivable, net                    | 7,116           | 6,489           | 6,566           | 5,987           |  |
| Other current assets                        | 6,858           | 6,253           | 6,835           | 6,233           |  |
| Total current assets                        | 67,929          | 61,941          | 64,940          | 59,216          |  |
| Property and equipment, net                 | 3,524           | 3,213           | 3,343           | 3,048           |  |
| Leasehold and other deposits                | 5,767           | 5,259           | 5,833           | 5,319           |  |
| Intangible assets                           | 24,270          | 22,131          | 23,050          | 21,018          |  |
| Equity method investments                   | 647             | 590             | 589             | 537             |  |
| Other non-current assets                    | 8,418           | 7,676           | 8,444           | 7,700           |  |
| Total assets                                | 110,555         | 100,810         | 106,199         | 96,838          |  |
| Liabilities and Equity                      |                 |                 |                 |                 |  |
| Current liabilities:                        |                 |                 |                 |                 |  |
| Accounts payable                            | 5,115           | 4,664           | 4,058           | 3,700           |  |
| Deferred revenue                            | 3,006           | 2,741           | 3,558           | 3,244           |  |
| Other current liabilities                   | 2,254           | 2,055           | 1,474           | 1,345           |  |
| Total current liabilities                   | 10,375          | 9,460           | 9,090           | 8,289           |  |
| Long-term deferred revenue                  | 9,172           | 8,364           | 8,588           | 7,831           |  |
| Accrued severance benefits                  | 683             | 623             | 377             | 344             |  |
| Other non-current liabilities               | 247             | 225             | 229             | 208             |  |
| Total liabilities                           | 20,477          | 18,672          | 18,284          | 16,672          |  |
| Common shares                               | 2 474           | 2 169           | 2 171           | 2 169           |  |
| Common shares<br>Additional paid-in capital | 3,474<br>75,395 | 3,168<br>68,749 | 3,474<br>75,395 | 3,168<br>68,749 |  |
| Retained earnings                           | 7,699           | 7,020           | 6,070           | 5,535           |  |
| Accumulated other comprehensive income      | 3,001           | 2,737           | 2,870           | 2,617           |  |
| Accumulated other comprehensive income      | 5,001           | 2,131           | 2,870           | 2,017           |  |
| Total parent company shareholders equity    | 89,569          | 81,674          | 87,809          | 80,069          |  |
| Non-controlling interest                    | 509             | 464             | 106             | 97              |  |
| Total equity                                | 90,078          | 82,138          | 87,915          | 80,166          |  |
| Total liabilities and equity                | 110,555         | 100,810         | 106,199         | 96,838          |  |
|   |                 |                 |                 |                 |  |

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\* For convenience purposes only, the KRW amounts are expressed in U.S. dollars at the rate of KRW1,096.67 to US\$1.00, the noon buying rate in effect on May 3, 2013 as quoted by the Federal Reserve Bank of New York.

#### GRAVITY Co., Ltd.

#### **Consolidated Statements of Operations**

(In millions of KRW and thousands of US\$ except for share and ADS data)

|  | Three months ended 31-Dec-12 31-Mar-12 |             |             | 31-Mar-13    |             |             |
|--|--|-------------|-------------|--------------|-------------|-------------|
|  | (KRW)                                  | (US\$)      | (KRW)       | (US\$)       | (KRW)       | (US\$)      |
|  | (unaudited)                            | (unaudited) | (unaudited) | (unaudited)  | (unaudited) | (unaudited) |
| Revenues:  | 4.0=4                                  | 1 - 00      |             | <b>2</b> 2 4 | 4.0.40      |             |
| Online games-subscription revenue                                    | 1,874                                  | 1,709       | 4,241       | 3,867        | 1,948       | 1,776       |
| Online games-royalties and license fees                              | 7,281                                  | 6,639       | 8,710       | 7,942        | 6,654       | 6,067       |
| Mobile games   | 3,875                                  | 3,533       | 2,037       | 1,857        | 2,753       | 2,510       |
| Character merchandising and other revenue                            | 298                                    | 272         | 1,369       | 1,249        | 441         | 403         |
| Total net revenue  | 13,328                                 | 12,153      | 16,357      | 14,915       | 11,796      | 10,756      |
| Cost of revenue  | 9,327                                  | 8,505       | 6,827       | 6,225        | 7,397       | 6,745       |
| Gross profit   | 4,001                                  | 3,648       | 9,530       | 8,690        | 4,399       | 4,011       |
| Operating expenses:  |  |             |             |              |             |             |
| Selling, general and administrative                                  | 4,551                                  | 4,149       | 6,792       | 6,193        | 4,407       | 4,019       |
| Research and development   | 2,659                                  | 2,425       | 1,387       | 1,265        | 1,392       | 1,269       |
| Impairment losses on intangible assets                               | 12,408                                 | 11,314      |             |              | 152         | 138         |
| Operating income (loss)  | (15,617)                               | (14,240)    | 1,351       | 1,232        | (1,552)     | (1,415)     |
| Other income (expenses):   |  |             |             |              |             |             |
| Interest income  | 393                                    | 358         | 476         | 434          | 370         | 337         |
| Interest expense   | (16)                                   | (15)        | (11)        | (10)         | (11)        | (10)        |
| Foreign currency income (loss), net                                  | (731)                                  | (666)       | (160)       | (146)        | 60          | 55          |
| Others, net  | (1)                                    | (1)         |             |              |             |             |
| Income (loss) before income tax expenses and                         |  |             |             |              |             |             |
| equity loss on investments   | (15,972)                               | (14,564)    | 1,656       | 1,510        | (1,133)     | (1,033)     |
| Income tax expenses  | 956                                    | 872         | 818         | 746          | 875         | 798         |
| Income (loss) before equity loss on investments                      | (16,928)                               | (15,436)    | 838         | 764          | (2,008)     | (1,831)     |
| Equity loss on investments   | (101)                                  | (92)        | (82)        | (75)         | (23)        | (21)        |
| Net income (loss)  | (17,029)                               | (15,528)    | 756         | 689          | (2,031)     | (1,852)     |
| Net income (loss) attributable to:                                   |  |             |             |              |             |             |
| Non-controlling interest   | (6,196)                                | (5,650)     | (372)       | (340)        | (402)       | (367)       |
| Parent company   | (10,833)                               | (9,878)     | 1,128       | 1,029        | (1,629)     | (1,485)     |
| Earnings per share - Basic and diluted                               | (1,559)                                | (1.42)      | 162         | 0.15         | (234)       | (0.21)      |
| Weighted average number of shares outstanding -<br>Basic and diluted | 6,948,900                              | 6,948,900   | 6,948,900   | 6,948,900    | 6,948,900   | 6,948,900   |
| Earnings per ADS - Basic and diluted                                 | (390)                                  | (0.36)      | 41          | 0.04         | (59)        | (0.05)      |
| Weighted average number of ADSs outstanding -<br>Basic and diluted   | 27,795,600                             | 27,795,600  | 27,795,600  | 27,795,600   | 27,795,600  | 27,795,600  |

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\* For convenience, the KRW amounts are expressed in U.S. dollars at the rate of KRW1,096.67 to US\$1.00, the noon buying rate in effect on May 3, 2013 as quoted by the Federal Reserve Bank of New York.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAVITY CO., LTD.

By: /s/ Heung Gon Kim Name: Heung Gon Kim Title: Chief Financial Officer

Date: May 15, 2013