

PLAINS ALL AMERICAN PIPELINE LP

Form 10-Q

August 06, 2010

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the quarterly period ended June 30, 2010

OR

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

Commission file number: 1-14569

PLAINS ALL AMERICAN PIPELINE, L.P.

(Exact name of registrant as specified in its charter)

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| | |
|--|--|
| Delaware (State or other jurisdiction of incorporation or organization) | 76-0582150 (I.R.S. Employer Identification No.) |
| 333 Clay Street, Suite 1600, Houston, Texas (Address of principal executive offices) | 77002 (Zip Code) |
| (713) 646-4100 (Registrant's telephone number, including area code) | |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ Yes ☒ No

As of August 2, 2010, there were 136,419,175 Common Units outstanding. The common units trade on the New York Stock Exchange under the ticker symbol PAA.

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PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

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Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(in millions, except units)**

| | June 30, 2010 (unaudited) | December 31, 2009 (unaudited) |
|--|--|--|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 15 | \$ 25 |
| Trade accounts receivable and other receivables, net | 1,937 | 2,253 |
| Inventory | 1,483 | 1,157 |
| Other current assets | 63 | 223 |
| Total current assets | 3,498 | 3,658 |
| PROPERTY AND EQUIPMENT | | |
| Accumulated depreciation | (1,007) | (900) |
| | 6,410 | 6,340 |
| OTHER ASSETS | | |
| Linefill and base gas | 504 | 501 |
| Long-term inventory | 118 | 121 |
| Goodwill | 1,285 | 1,287 |
| Other, net | 553 | 451 |
| Total assets | \$ 12,368 | \$ 12,358 |
| LIABILITIES AND PARTNERS' CAPITAL | | |
| CURRENT LIABILITIES | | |
| Accounts payable and accrued liabilities | \$ 2,181 | \$ 2,295 |
| Short-term debt | 1,025 | 1,074 |
| Other current liabilities | 171 | 413 |
| Total current liabilities | 3,377 | 3,782 |
| LONG-TERM LIABILITIES | | |
| Senior notes, net of unamortized discount of \$13 and \$14, respectively | 4,137 | 4,136 |
| Long-term debt under credit facilities and other | 213 | 6 |
| Other long-term liabilities and deferred credits | 226 | 275 |

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| | | |
|-----------------------------|-------|-------|
| Total long-term liabilities | 4,576 | 4,417 |
|-----------------------------|-------|-------|

COMMITMENTS AND CONTINGENCIES (NOTE 10)

PARTNERS' CAPITAL

| | | |
|--|-----------|-----------|
| Common unitholders (136,419,175 and 136,135,988 units outstanding, respectively) | 4,086 | 4,002 |
| General partner | 98 | 94 |
| Total partners' capital excluding noncontrolling interests | 4,184 | 4,096 |
| Noncontrolling interests | 231 | 63 |
| Total partners' capital | 4,415 | 4,159 |
| Total liabilities and partners' capital | \$ 12,368 | \$ 12,358 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents**PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(in millions, except per unit data)**

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------|------------------------------|-------|
| | 2010 | 2009 | 2010 | 2009 |
| | (unaudited) | | (unaudited) | |
| REVENUES | | | | |
| Supply & Logistics segment revenues | \$ | 5,901 | \$ | 4,099 |
| Transportation segment revenues | | 139 | | 130 |
| Facilities segment revenues | | 84 | | 53 |
| Total revenues | | 6,124 | | 4,282 |
| 12,248 | | | | |
| 7,585 | | | | |
| COSTS AND EXPENSES | | | | |
| Purchases and related costs | | 5,641 | | 3,829 |
| Field operating costs | | 171 | | 160 |
| General and administrative expenses | | 56 | | 54 |
| Depreciation and amortization | | 64 | | 56 |
| Total costs and expenses | | 5,932 | | 4,099 |
| 11,845 | | | | |
| 7,145 | | | | |
| OPERATING INCOME | | | | |
| 192 | | | | |
| 183 | | | | |
| 403 | | | | |
| 440 | | | | |
| OTHER INCOME/(EXPENSE) | | | | |
| Equity earnings in unconsolidated entities | | 1 | | 5 |
| Interest expense (net of capitalized interest of \$3, \$2, \$9 and \$5, respectively) | | (62) | | (56) |
| Other income, net | | 2 | | 2 |
| INCOME BEFORE TAX | | | | |
| 133 | | | | |
| 134 | | | | |
| 284 | | | | |
| 346 | | | | |
| Current income tax (expense)/benefit | | 1 | | (1) |
| Deferred income tax (expense)/benefit | | (1) | | 2 |
| NET INCOME | | | | |
| 133 | | | | |
| 136 | | | | |
| 284 | | | | |
| 347 | | | | |
| Less: Net income attributable to noncontrolling interests | | (2) | | (2) |
| NET INCOME ATTRIBUTABLE TO PLAINS | | | | |
| \$ | | | | |
| 131 | | | | |
| \$ | | | | |
| 136 | | | | |
| \$ | | | | |
| 282 | | | | |
| \$ | | | | |
| 347 | | | | |
| NET INCOME ATTRIBUTABLE TO PLAINS: | | | | |
| LIMITED PARTNERS | | | | |
| \$ | | | | |
| 90 | | | | |
| \$ | | | | |
| 102 | | | | |
| \$ | | | | |
| 201 | | | | |
| \$ | | | | |
| 282 | | | | |
| GENERAL PARTNER | | | | |
| \$ | | | | |
| 41 | | | | |
| \$ | | | | |
| 34 | | | | |
| \$ | | | | |
| 81 | | | | |
| \$ | | | | |
| 65 | | | | |
| BASIC NET INCOME PER LIMITED PARTNER UNIT | | | | |
| \$ | | | | |
| 0.65 | | | | |
| \$ | | | | |
| 0.79 | | | | |
| \$ | | | | |
| 1.45 | | | | |
| \$ | | | | |
| 2.20 | | | | |

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| | | | | | | | | |
|--|----|------|----|------|----|------|----|------|
| DILUTED NET INCOME PER LIMITED PARTNER UNIT | \$ | 0.65 | \$ | 0.78 | \$ | 1.45 | \$ | 2.18 |
| BASIC WEIGHTED AVERAGE UNITS OUTSTANDING | | 136 | | 129 | | 136 | | 126 |
| DILUTED WEIGHTED AVERAGE UNITS OUTSTANDING | | 137 | | 130 | | 137 | | 127 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents**PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in millions)

| | Six Months Ended | |
|---|------------------|--------|
| | June 30, | |
| | 2010 | 2009 |
| | (unaudited) | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income | \$ 284 | \$ 347 |
| Reconciliation of net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 131 | 114 |
| Equity compensation charge | 33 | 30 |
| Gain on sale of linefill | (17) | |
| Inventory valuation adjustments | 3 | |
| Other | 5 | (1) |
| Changes in assets and liabilities, net of acquisitions | (156) | (203) |
| Net cash provided by operating activities | 283 | 287 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Cash paid in connection with acquisitions | (184) | (56) |
| Additions to property, equipment and other | (215) | (228) |
| Cash received for sale of noncontrolling interest in a subsidiary | 268 | 26 |
| Net cash received for linefill | 18 | 7 |
| Investment in unconsolidated entities | | (5) |
| Other investing activities | 3 | 3 |
| Net cash used in investing activities | (110) | (253) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net repayments on Plains revolving credit facility | (150) | (459) |
| Net borrowings on PNG revolving credit facility | 205 | |
| Net borrowings on short-term letter of credit and hedged inventory facility | 100 | 157 |
| Net proceeds from the issuance of senior notes | | 350 |
| Net proceeds from the issuance of common units | | 210 |
| Distributions paid to common unitholders (Note 7) | (253) | (227) |
| Distributions paid to general partner (Note 7) | (82) | (64) |
| Other financing activities | (2) | (5) |
| Net cash used in financing activities | (182) | (38) |
| Effect of translation adjustment on cash | (1) | |
| Net decrease in cash and cash equivalents | (10) | (4) |
| Cash and cash equivalents, beginning of period | 25 | 11 |
| Cash and cash equivalents, end of period | \$ 15 | \$ 7 |

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| | | | | |
|--|----|-----|----|-----|
| Cash paid for interest, net of amounts capitalized | \$ | 123 | \$ | 103 |
| Cash paid/(refunded) for income taxes, net | \$ | 20 | \$ | 7 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents**PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF PARTNERS CAPITAL**

(in millions)

| | Common Units | Units Amount | General Partner | Partners Capital Excluding Noncontrolling Interests (unaudited) | Noncontrolling Interests | Partners Capital |
|--|--------------|--------------|-----------------|---|--------------------------|------------------|
| Balance, December 31, 2009 | 136 | \$ 4,002 | \$ 94 | \$ 4,096 | \$ 63 | \$ 4,159 |
| Net income | | 201 | 81 | 282 | 2 | 284 |
| Sale of noncontrolling interest in a subsidiary (Note 7) | | 99 | 2 | 101 | 167 | 268 |
| Distributions to limited partners and general partner (Note 7) | | (253) | (82) | (335) | | (335) |
| Issuance of common units under LTIP | | 16 | | 16 | | 16 |
| Other comprehensive income | | 19 | | 19 | | 19 |
| Other | | 2 | 3 | 5 | (1) | 4 |
| Balance, June 30, 2010 | 136 | \$ 4,086 | \$ 98 | \$ 4,184 | \$ 231 | \$ 4,415 |

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions)

| | Three Months Ended June 30, 2010 (unaudited) | | Six Months Ended June 30, 2010 (unaudited) | |
|---|---|--------|---|--------|
| Net income | \$ 133 | \$ 136 | \$ 284 | \$ 347 |
| Other comprehensive income/(loss) | (45) | (32) | 19 | (152) |
| Comprehensive income | 88 | 104 | 303 | 195 |
| Less: Comprehensive income attributable to noncontrolling interests | (2) | | (2) | |
| Comprehensive income attributable to Plains | \$ 86 | \$ 104 | \$ 301 | \$ 195 |

CONDENSED CONSOLIDATED STATEMENT OF**CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME**

(in millions)

| | Derivative Instruments | Translation Adjustments | Other | Total |
|----------------------------|------------------------|-------------------------|--------|--------|
| Balance, December 31, 2009 | \$ 18 | \$ 106 | \$ (1) | \$ 123 |

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| | | | | | |
|--|-----------|-------------|--------|----|-----------|
| Reclassification adjustments | 29 | | | | 29 |
| Net deferred gains on cash flow hedges | 14 | | | | 14 |
| Currency translation adjustment | | (24) | | | (24) |
| Total period activity | 43 | (24) | | | 19 |
| Balance, June 30, 2010 | \$ 61 | \$ 82 | \$ (1) | \$ | 142 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

Note 1 Organization and Basis of Presentation

Organization

We engage in the transportation, storage, terminalling and marketing of crude oil, refined products and LPG. We also engage in the development and operation of natural gas storage facilities. We manage our operations through three operating segments: (i) Transportation, (ii) Facilities and (iii) Supply and Logistics. See Note 11 for further detail of our operating segments.

As used in this Form 10-Q, the terms Partnership, Plains, we, us, our, ours and similar terms refer to Plains All American Pipeline, L.P. and its subsidiaries, unless the context indicates otherwise. References to our general partner, as the context requires, include any or all of PAA GP LLC, Plains AAP, L.P. and Plains All American GP LLC.

Definitions

The following additional defined terms are used in this Form 10-Q and shall have the meanings indicated below:

| | |
|---------------|--|
| AOCI | = Accumulated other comprehensive income |
| API 653 | = American Petroleum Institute Standard 653 |
| Bcf | = Billion cubic feet |
| CAA | = Clean Air Act |
| CAD | = Canadian Dollar |
| Class B units | = Class B units of Plains AAP, L.P. |
| DCP | = Disclosure controls and procedures |
| DERs | = Distribution Equivalent Rights |
| DOJ | = United States Department of Justice |
| EPA | = United States Environmental Protection Agency |
| FERC | = Federal Energy Regulation Commission |
| FASB | = Financial Accounting Standards Board |
| ICE | = IntercontinentalExchange |
| IPO | = Initial Public Offering |
| LIBOR | = London Interbank Offered Rate |
| LPG | = Liquefied petroleum gas and other natural gas-related petroleum products |
| LTIP | = Long term incentive plan |
| Mcf | = Thousand cubic feet |
| MLP | = Master limited partnership |
| MTBE | = Methyl tertiary-butyl ether |
| NJDEP | = New Jersey Department of Environmental Protection |
| NYMEX | = New York Mercantile Exchange |
| NPNS | = Normal purchase and normal sale |
| PNG | = PAA Natural Gas Storage, L.P. |
| PNGS | = PAA Natural Gas Storage, LLC |
| PAT | = Pacific Atlantic Terminals, LLC |
| Rainbow | = Rainbow Pipe Line Company Ltd. |
| RMPS | = Rocky Mountain Pipeline System |
| SEC | = Securities and Exchange Commission |

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U.S. GAAP = United States generally accepted accounting principles

USD = United States Dollar

WTI = West Texas Intermediate

Basis of Consolidation and Presentation

The accompanying condensed consolidated interim financial statements should be read in conjunction with our consolidated financial statements and notes thereto presented in our 2009 Annual Report on Form 10-K. The financial statements have been prepared in accordance with the instructions for interim reporting as prescribed by the SEC. All adjustments (consisting only of

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normal recurring adjustments) that in the opinion of management were necessary for a fair statement of the results for the interim periods have been reflected. All significant intercompany transactions have been eliminated in consolidation, and certain reclassifications have been made to information from previous years to conform to the current presentation. These reclassifications do not affect net income attributable to Plains. The condensed balance sheet data as of December 31, 2009 was derived from audited financial statements, but does not include all disclosures required by U.S. GAAP. The results of operations for the three and six months ended June 30, 2010 should not be taken as indicative of the results to be expected for the full year.

Subsequent events have been evaluated through the financial statements issuance date and have been included within the following footnotes where applicable.

Note 2 Recent Accounting Pronouncements

Fair Value Measurement Disclosure Requirements. In January 2010, the FASB issued guidance relating to fair value measurements. This new guidance requires additional disclosures regarding transfers in and out of Level 1 and Level 2 measurements and requires a gross presentation of activities within the Level 3 roll forward. This guidance is effective for the first interim or annual reporting period beginning after December 15, 2009, except for the gross presentation of the Level 3 roll forward, which is required for annual reporting periods beginning after December 15, 2010 and for interim reporting periods within those years. We adopted the guidance, which is effective for the first interim or annual reporting period beginning after December 15, 2009, on January 1, 2010. Our adoption did not have any material impact on our financial position, results of operations, or cash flows. See Note 9 for applicable disclosure. We will adopt the guidance that will be effective for annual reporting periods beginning after December 15, 2010 on January 1, 2011. We do not expect that adoption of this guidance will have any material impact on our financial position, results of operations, or cash flows.

Note 3 Trade Accounts Receivable

We review all outstanding accounts receivable balances on a monthly basis and record a reserve for amounts that we expect will not be fully recovered. We do not apply actual balances against the reserve until we have exhausted substantially all collection efforts. At June 30, 2010 and December 31, 2009, substantially all of our accounts receivable (net of allowance for doubtful accounts) were less than 60 days past their scheduled invoice date. Our allowance for doubtful accounts receivable totaled \$4 million and \$9 million at June 30, 2010 and December 31, 2009, respectively. The decrease in our allowance for doubtful accounts receivable balance during the six months ended June 30, 2010 primarily is due to the collection and related settlement of claims for receivables that had been reserved for during the years ended December 31, 2009 and 2008. Although we consider our allowance for doubtful accounts receivable to be adequate, actual amounts could vary significantly from estimated amounts.

At June 30, 2010 and December 31, 2009, we had received approximately \$201 million and \$212 million, respectively, of advance cash payments from third parties to mitigate credit risk. In addition, we enter into netting arrangements (contractual agreements that allow us and the counterparty to offset receivables and payables between the two) that cover a significant part of our transactions and also serve to mitigate credit risk.

Table of Contents**Note 4 Inventory, Linefill, Base Gas and Long-term Inventory**

Inventory, linefill, base gas and long-term inventory consisted of the following (barrels in thousands, natural gas volumes in millions and total value in millions):

| | June 30, 2010 | | | | December 31, 2009 | | | |
|--------------------------------|---------------|-----------------|-------------|---------------------------|-------------------|-----------------|-------------|---------------------------|
| | Volumes | Unit of Measure | Total Value | Price/Unit ⁽¹⁾ | Volumes | Unit of Measure | Total Value | Price/Unit ⁽¹⁾ |
| Inventory | | | | | | | | |
| Crude oil | 16,233 | barrels | \$ 1,179 | \$ 72.63 | 12,232 | barrels | \$ 886 | \$ 72.43 |
| LPG | 6,195 | barrels | 301 | \$ 48.59 | 6,051 | barrels | 247 | \$ 40.82 |
| Refined products | 37 | barrels | 2 | \$ 54.05 | 283 | barrels | 21 | \$ 74.20 |
| Natural gas ⁽²⁾ | 110 | mcf | | \$ 3.36 | 181 | mcf | 1 | \$ 3.30 |
| Parts and supplies | N/A | | 1 | N/A | N/A | | 2 | N/A |
| Inventory subtotal | | | 1,483 | | | | 1,157 | |
| Linefill and base gas | | | | | | | | |
| Crude oil | 9,162 | barrels | 462 | \$ 50.43 | 9,404 | barrels | 471 | \$ 50.09 |
| Natural gas ⁽²⁾ | 11,194 | mcf | 38 | \$ 3.39 | 9,194 | mcf | 28 | \$ 3.04 |
| LPG | 79 | barrels | 4 | \$ 50.63 | 52 | barrels | 2 | \$ 38.46 |
| Linefill and base gas subtotal | | | 504 | | | | 501 | |
| Long-term inventory | | | | | | | | |
| Crude oil | 1,425 | barrels | 97 | \$ 68.07 | 1,497 | barrels | 103 | \$ 68.80 |
| LPG | 487 | barrels | 21 | \$ 43.12 | 458 | barrels | 18 | \$ 39.30 |
| Long-term inventory subtotal | | | 118 | | | | 121 | |
| Total | | | \$ 2,105 | | | | \$ 1,779 | |

⁽¹⁾ Price per unit represents a weighted average associated with various grades, qualities, and locations; accordingly, these prices may not be comparable to published benchmarks for such products.

⁽²⁾ The volumetric ratio of mcf of natural gas to barrels of crude oil is 6:1; thus, natural gas volumes can be converted to barrels by dividing by 6.

The inventory balances at June 30, 2010 include an inventory valuation adjustment, which resulted in a loss of approximately \$3 million, related to certain crude oil inventories that were revalued to market prices at June 30, 2010.

Table of Contents**Note 5 Debt**

Debt consists of the following (in millions):

| | June 30, 2010 | December 31, 2009 |
|--|------------------|----------------------|
| <i>Short-term debt:</i> | | |
| Senior secured hedged inventory facility bearing interest at a rate of 2.6% and 2.5% as of June 30, 2010 and December 31, 2009, respectively | \$ 400 | \$ 300 |
| Senior unsecured revolving credit facility, bearing interest at a rate of 0.8% for both periods presented ⁽¹⁾ | 623 | 772 |
| Other | 2 | 2 |
| Total short-term debt | 1,025 | 1,074 |
| <i>Long-term debt:</i> | | |
| Senior notes, net of unamortized discounts ⁽²⁾ | 4,137 | 4,136 |
| Long-term debt under credit facilities and other ⁽³⁾ | 213 | 6 |
| Total long-term debt^{(1) (4)} | 4,350 | 4,142 |
| Total debt | \$ 5,375 | \$ 5,216 |

⁽¹⁾ We classify borrowings under our senior unsecured revolving credit facility as short-term. These borrowings are designated as working capital borrowings, must be repaid within one year and are primarily for hedged LPG and crude oil inventory and NYMEX and ICE margin deposits.

⁽²⁾ A portion of this balance consists of our \$500 million of 4.25% senior notes due September 2012 that were issued in July 2009 and the proceeds from which are being used to supplement capital available from our hedged inventory facility. At June 30, 2010 and December 31, 2009, approximately \$500 million and \$222 million, respectively, had been used to fund hedged inventory and would be classified as short-term debt if funded on our credit facilities.

⁽³⁾ In April 2010, our consolidated subsidiary PNG entered into a three year, \$400 million senior unsecured revolving credit facility that matures in May 2013. This credit facility, which bears interest based on LIBOR plus an applicable margin (as defined by the credit agreement), may be expanded to \$600 million, subject to additional lender commitments and with approval of the administrative agent for the credit facility. At June 30, 2010, borrowings of approximately \$205 million were outstanding under this facility. See the *Sale of Noncontrolling Interest in a Subsidiary* section of Note 7 for additional discussion regarding PNG.

⁽⁴⁾ Our fixed-rate senior notes have a face value of approximately \$4.2 billion as of June 30, 2010. We estimate the aggregate fair value of these notes as of June 30, 2010 to be approximately \$4.4 billion. Our fixed-rate senior notes are traded among institutions, which trades are routinely published by a reporting service. Our determination of fair value is based on reported trading activity near quarter end.

Senior Notes

In July 2010, we completed the issuance of \$400 million of 3.95% Senior Notes due September 15, 2015. The senior notes were sold at 99.889% of face value. Interest payments are due on March 15 and September 15 of each year, beginning on September 15, 2010. We used the net proceeds from this offering to repay outstanding indebtedness under our credit facilities, which may be reborrowed to fund our ongoing expansion capital program, potential future acquisitions or the potential redemption of our outstanding 6.25% senior notes that mature in September 2015.

Letters of Credit

In connection with our crude oil supply and logistics activities, we provide certain suppliers with irrevocable standby letters of credit to secure our obligation for the purchase of crude oil. At June 30, 2010 and December 31, 2009, we had outstanding letters of credit of approximately \$103 million and \$76 million, respectively.

Table of Contents**Note 6 Net Income Per Limited Partner Unit**

The following table sets forth the computation of basic and diluted earnings per limited partner unit for the three and six months ended June 30, 2010 and 2009 (amounts in millions, except per unit data):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|---------|------------------------------|---------|
| | 2010 | 2009 | 2010 | 2009 |
| Numerator for basic and diluted earnings per limited partner unit: | | | | |
| Net income attributable to Plains | \$ 131 | \$ 136 | \$ 282 | \$ 347 |
| Less: General partner's incentive distribution paid ⁽¹⁾ | (39) | (32) | (77) | (60) |
| Subtotal | 92 | 104 | 205 | 287 |
| Less: General partner 2% ownership ⁽¹⁾ | (2) | (2) | (4) | (5) |
| Net income available to limited partners | 90 | 102 | 201 | 282 |
| Adjustment in accordance with application of the two-class method for MLPs ⁽¹⁾ | (1) | | (3) | (5) |
| Net income available to limited partners in accordance with the application of the two-class method for MLPs | \$ 89 | \$ 102 | \$ 198 | \$ 277 |
| Denominator: | | | | |
| Basic weighted average number of limited partner units outstanding | 136 | 129 | 136 | 126 |
| Effect of dilutive securities: | | | | |
| Weighted average LTIP units ⁽²⁾ | 1 | 1 | 1 | 1 |
| Diluted weighted average number of limited partner units outstanding | 137 | 130 | 137 | 127 |
| Basic net income per limited partner unit | \$ 0.65 | \$ 0.79 | \$ 1.45 | \$ 2.20 |
| Diluted net income per limited partner unit | \$ 0.65 | \$ 0.78 | \$ 1.45 | \$ 2.18 |

⁽¹⁾ We calculate net income available to limited partners based on the distribution paid during the current quarter (including the incentive distribution interest in excess of the 2% general partner interest). However, FASB guidance requires that the distribution pertaining to the current period's net income, which is to be paid in the subsequent quarter, be utilized in the earnings per unit calculation. After adjusting for this distribution, the remaining undistributed earnings or excess distributions over earnings, if any, are allocated to the general partner and limited partners in accordance with the contractual terms of the partnership agreement for earnings per unit calculation purposes. We reflect the impact of the difference in (i) the distribution utilized and (ii) the calculation of the excess 2% general partner interest as the Adjustment in accordance with application of the two-class method for MLPs.

⁽²⁾ Our LTIP awards (described in Note 8) that contemplate the issuance of common units are considered dilutive unless (i) vesting occurs only upon the satisfaction of a performance condition and (ii) that performance condition has yet to be satisfied. LTIP awards that are deemed to be dilutive are reduced by a hypothetical unit repurchase based on the remaining unamortized fair value, as prescribed by the treasury stock method in guidance issued by the FASB.

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Note 7 Partners Capital and Distributions

Sale of Noncontrolling Interest in a Subsidiary

On May 5, 2010, PNG completed its IPO of 13,478,000 common units representing limited partner interests at \$21.50 per common unit. The number of units issued at closing included 1,758,000 common units issued pursuant to the full exercise of the underwriters' over-allotment option. Net proceeds received by PNG from the sale of the 13,478,000 common units were approximately \$268 million and were used to repay amounts outstanding under our credit facilities and for general partnership purposes. The common units offered represent approximately 23% of the outstanding equity of PNG. We own the remaining 77% equity interest in PNG and control the entity, and therefore, continue to consolidate the financial results.

Prior to the PNG IPO, we owned 100% of PNGS' natural gas storage business, the predecessor of PNG, and related operating entities. Immediately prior to the closing of the IPO, we contributed 100% of the equity interests in PNGS and its subsidiaries to PNG in exchange for approximately 18.1 million common units, approximately 13.9 million Series A subordinated units, 11.5 million Series B subordinated units and a 2% general partner interest and incentive distribution rights. In conjunction with the offering, we recorded non-controlling interest of \$167 million associated with the book value of PNG sold to the public. We also recorded an increase to our partners' capital of approximately \$101 million associated with the net increase from our share of the proceeds received in the offering partially offset by the dilution of our interest in PNG resulting from the IPO.

The Series A subordinated units are not entitled to receive any distributions until the common units have received the minimum quarterly distribution (\$1.35 on an annualized basis) plus any arrearages in the payment of the minimum quarterly distribution from prior quarters. The Series A subordinated units will convert to common units once certain earnings and distribution targets are met for three consecutive, non-overlapping four quarter periods. The Series B subordinated units are not entitled to participate in quarterly distributions until they convert into Series A subordinated units. The Series B subordinated units will convert into Series A subordinated units upon satisfaction of the following operational and financial conditions:

4,600,000 Series B subordinated units will convert into Series A subordinated units on a one-for-one basis if (a) the aggregate amount of working gas storage capacity at Pine Prairie that has been placed into service totals at least 29.6 Bcf, (b) PNG generates distributable cash flow for two consecutive quarters sufficient to pay a quarterly distribution of at least \$0.36 per unit (representing an annualized distribution of \$1.44 per unit) on the weighted average number of outstanding common units and Series A subordinated units and all of such Series B subordinated units and (c) PNG makes a quarterly distribution of available cash of at least \$0.36 per quarter for two consecutive quarters on all outstanding common units and Series A subordinated units and the corresponding distributions on PNG's general partner's 2.0% interest and the related distributions on the incentive distribution rights;

3,833,333 Series B subordinated units will convert into Series A subordinated units on a one-for-one basis if (a) the aggregate amount of working gas storage capacity at Pine Prairie that has been placed into service totals at least 35.6 Bcf, (b) PNG generates distributable cash flow for two consecutive quarters sufficient to pay a quarterly distribution of at least \$0.3825 per unit (representing an annualized distribution of \$1.53 per unit) on the weighted average number of outstanding common units and Series A subordinated units and all of such Series B subordinated units and, if any, the Series B subordinated units described in the prior bullet, and (c) PNG makes a quarterly distribution of available cash of at least \$0.3825 per quarter for two consecutive quarters on all outstanding common units and Series A subordinated units and the corresponding distributions on PNG's general partner's 2.0% interest and the related distributions on the incentive distribution rights; and

3,066,667 Series B subordinated units will convert into Series A subordinated units on a one-for-one basis if (a) the aggregate amount of working gas storage capacity at Pine Prairie that has been placed into service totals at least 41.6 Bcf, (b) PNG generates distributable cash flow for two consecutive quarters sufficient to pay a quarterly distribution of at least \$0.4075 per unit (representing an annualized distribution of \$1.63 per unit) on the weighted average number of outstanding common units and Series A subordinated units and all of such Series B subordinated units and, if any, the Series B subordinated units described in the prior two bullets, and (c) PNG makes a quarterly distribution of available cash of at least \$0.4075 per quarter for two consecutive quarters on all outstanding common units and Series A subordinated units and the corresponding distributions on PNG's general partner's 2.0% interest and the related distributions on the incentive distribution rights.

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PNG's general partner will determine whether the in-service operational tests set forth above have been satisfied. To the extent that the operational tests described above are satisfied prior to or during the two-quarter period applicable to the financial tests described

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above, the holder of the Series B subordinated units subject to conversion will be entitled to receive the quarterly distribution payable with respect to the second quarter of such two-quarter period. In all other circumstances, where the operational tests are satisfied following the two-quarter period applicable to the financial tests, the holder of the Series B subordinated units subject to conversion will be entitled to receive any distribution payable following the satisfaction of such operational tests.

Any Series B subordinated units that remain outstanding as of December 31, 2018 will automatically be cancelled.

The following table reflects the changes in the noncontrolling interests in partners' capital (in millions):

| | For the Six Months Ended June 30, | |
|---|-----------------------------------|-------|
| | 2010 | 2009 |
| Beginning balance | \$ 63 | \$ 64 |
| Sale of noncontrolling interests in subsidiaries | 167 | 64 |
| Net income attributable to noncontrolling interests | 2 | 2 |
| Other | (1) | (3) |
| Ending Balance | \$ 231 | \$ 63 |

PAA Equity Offerings

We did not complete any equity offerings during the six months ended June 30, 2010; however, we completed the following equity offering of our common units during the six months ended June 30, 2009 (in millions, except unit and per unit data):

| Period | Units Issued | Gross Unit Price | Proceeds from Sale | General Partner Contribution | Costs | Net Proceeds |
|---------------------------|--------------|------------------|--------------------|------------------------------|--------|--------------|
| March 2009 ⁽¹⁾ | 5,750,000 | \$ 36.90 | \$ 212 | \$ 4 | \$ (6) | \$ 210 |

⁽¹⁾ This offering of common units was an underwritten transaction that required us to pay a gross spread. The net proceeds from this offering were used to reduce outstanding borrowings under our credit facilities and for general partnership purposes.

PAA Distributions

The following table details the distributions pertaining to the first six months of 2010 and 2009, net of reductions to the general partner's incentive distributions (in millions, except per unit amounts):

| Date Declared | Date Paid or To Be Paid | Common Units | Distributions Paid General Partner Incentive | 2% | Total | Distributions per limited partner unit |
|------------------|--------------------------------|--------------|--|------|--------|--|
| 2010 | | | | | | |
| July 13, 2010 | August 13, 2010 ⁽¹⁾ | \$ 129 | \$ 40 | \$ 3 | \$ 172 | \$ 0.9425 |
| April 13, 2010 | May 14, 2010 | \$ 127 | \$ 39 | \$ 3 | \$ 169 | \$ 0.9350 |
| January 20, 2010 | February 12, 2010 | \$ 126 | \$ 37 | \$ 3 | \$ 166 | \$ 0.9275 |
| 2009 | | | | | | |
| July 15, 2009 | August 14, 2009 | \$ 117 | \$ 32 | \$ 2 | \$ 151 | \$ 0.9050 |
| April 8, 2009 | May 15, 2009 | \$ 117 | \$ 32 | \$ 2 | \$ 151 | \$ 0.9050 |
| January 14, 2009 | February 13, 2009 | \$ 110 | \$ 28 | \$ 2 | \$ 140 | \$ 0.8925 |

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⁽¹⁾ Payable to unitholders of record on August 3, 2010, for the period April 1, 2010 through June 30, 2010.

Upon closing of the Pacific acquisition in November 2006, the Rainbow acquisition in May 2008 and the PNGS acquisition in September 2009, our general partner agreed to reduce the amounts due it as incentive distributions. The total reduction in incentive distributions related to these acquisitions is \$83 million. Following the distribution in August 2010, the aggregate incentive distribution reductions remaining will be approximately \$11 million. See Note 2 to our Consolidated Financial Statements included in Part IV of our 2009 Annual Report on Form 10-K for further detail regarding our *General Partner Incentive Distributions*.

Table of Contents**Note 8 Equity Compensation Plans**

For discussion of our LTIP awards, see Note 10 to our Consolidated Financial Statements included in Part IV of our 2009 Annual Report on Form 10-K.

On April 27, 2010, PNG's general partner adopted the PAA Natural Gas Storage, L.P. 2010 Long Term Incentive Plan (the PNG 2010 LTIP Plan). The PNG 2010 LTIP Plan consists of restricted units, phantom units, unit options, unit appreciation rights and unit awards. The PNG 2010 LTIP Plan limits the number of PNG common units that may be delivered pursuant to awards under the plan to 3,000,000. In May 2010, PNG's board of directors approved the grant of 658,500 phantom units (representing approximately 1% of the currently outstanding PNG limited partner units) under the PNG 2010 LTIP Plan to directors, officers and other employees of PNG, a portion of which were granted upon conversion of outstanding awards denominated in common units of PAA.

At June 30, 2010, the following LTIP awards, denominated in PAA units, were outstanding (units in millions):

| LTIP Units Outstanding | PAA Distribution Required | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|------------------------|---------------------------|------|------|------|------|------|------|
| 2.8 ⁽¹⁾ | \$3.50 - \$4.45 | | 0.5 | 0.8 | 0.5 | 0.5 | 0.5 |
| 1.7 ⁽²⁾ | \$3.50 - \$4.25 | 0.5 | 0.2 | 0.7 | 0.2 | 0.1 | |
| 4.5 ⁽³⁾⁽⁴⁾ | | 0.5 | 0.7 | 1.5 | 0.7 | 0.6 | 0.5 |

(1) These LTIP awards have performance conditions requiring the attainment of an annualized distribution of between \$3.50 and \$4.45 and vest upon the later of a certain date or the attainment of such levels. For purposes of this disclosure, vesting dates are based on an estimate of future distribution levels and assume that all grantees remain employed by us through the vesting date.

(2) These LTIP awards have performance conditions requiring the attainment of an annualized distribution of between \$3.50 and \$4.25. For a majority of these LTIP awards, fifty percent will vest at specified dates regardless of whether the performance conditions are attained. For purposes of this disclosure, vesting dates are based on an estimate of future distribution levels and assume that all grantees remain employed by us through the vesting date.

(3) Approximately 3 million of our approximately 4.5 million outstanding LTIP awards also include DERs, of which approximately 1 million are currently earned.

(4) LTIP units outstanding do not include Class B units described below.

Additionally, at June 30, 2010, the following LTIP awards, denominated in PNG units, were outstanding (units in millions):

| LTIP Units Outstanding | PNG Distribution Required | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|------------------------|---------------------------|------|------|------|------|------|------|
| 0.4 ⁽¹⁾ | \$1.55 - \$1.90 | | | 0.1 | | 0.1 | 0.2 |
| 0.3 ⁽²⁾ | Other | | 0.1 | 0.1 | 0.1 | | |
| 0.7 ⁽³⁾ | | | 0.1 | 0.2 | 0.1 | 0.1 | 0.2 |

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- ⁽¹⁾ These LTIP awards have performance conditions requiring the attainment of an annualized PNG distribution of between \$1.55 and \$1.90 and vest upon the later of a certain date or the attainment of such levels. For purposes of this disclosure, vesting dates are based on an estimate of future distribution levels and assume that all grantees remain employed by us through the vesting date.
- ⁽²⁾ These LTIP awards have performance conditions requiring the conversion of PNG's Series A and Series B subordinated units (see Note 7). For purposes of this disclosure, vesting dates are based on an estimate of future distribution levels and assume that all grantees remain employed by us through the vesting date.
- ⁽³⁾ Approximately 0.3 million of these LTIP awards also include DERs, of which none are currently earned.

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Our LTIP activity for awards denominated in PAA and PNG units is summarized in the following table (units in millions):

| | PAA Units | | PNG Units | |
|---|------------------|---------------------|------------------|---------------------|
| | Weighted Average | | Weighted Average | |
| | Grant Date | | Grant Date | |
| | Units | Fair Value per Unit | Units | Fair Value per Unit |
| Outstanding, December 31, 2009 | 3.9 | \$ 36.40 | | \$ |
| Granted | 1.5 | \$ 42.39 | 0.7 | \$ 19.72 |
| Vested | (0.6) | \$ 34.67 | | \$ |
| Cancelled or forfeited | (0.3) | \$ 33.53 | | \$ |
| Outstanding, June 30, 2010 ^{(1) (2)} | 4.5 | \$ 38.93 | 0.7 | \$ 19.72 |

(1) PAA includes approximately 1 million equity classified awards.

(2) The majority of the PNG awards are equity classified.

Our accrued liability at June 30, 2010 related to all outstanding liability classified LTIP awards and DERs is approximately \$78 million. This liability includes accruals associated with our assessment that an annualized PAA distribution of \$3.90 is probable. This liability also includes accruals associated with our assessment that an annualized PNG distribution of \$1.45 and the conversion of PNG's Series A subordinated units and the first tranche of PNG's Series B subordinated units are probable of occurring. At December 31, 2009, the accrued liability was approximately \$87 million.

Class B Units of PAA's General Partner

For further discussion of the Class B units, see Note 10 to our Consolidated Financial Statements included in Part IV of our 2009 Annual Report on Form 10-K. The following table contains a summary of Class B unit awards that were (i) reserved for future grants (ii) outstanding and (iii) earned as of and for the six months ended June 30, 2010 and as of December 31, 2009:

| | Reserved for Future Grants | Outstanding | Outstanding Units Earned | Grant Date Fair Value Of Outstanding Class B Units ⁽¹⁾ (in millions) |
|----------------------------|----------------------------|-------------|--------------------------|---|
| Balance, December 31, 2009 | 34,500 | 165,500 | 38,500 | \$ 36 |
| Class B unit issuance | | | | |
| Class B units earned | | | | |
| Class B units forfeited | 1,500 | (1,500) | (375) | |
| Balance, June 30, 2010 | 36,000 | 164,000 | 38,125 | \$ 36 |

(1) Of the grant date fair value, approximately \$2 million was recognized as expense during the six months ended June 30, 2010.

Table of Contents**Class B Units of PNG's General Partner**

In July 2010, the Board of Directors of PNG's general partner authorized the issuance of 165,000 Class B Units (PNG Class B Units) of PNGS GP LLC (PNG's general partner). Approximately 97,625 PNG Class B Units were awarded and the remaining units are reserved for future grants. The PNG Class B Units are earned in 25% increments 180 days following annualized PNG distribution levels of \$2.00, \$2.30, \$2.50 and \$2.70. When earned, the PNG Class B Units participate in quarterly distributions paid to PNGS GP LLC to the extent such distributions exceed \$2.5 million per quarter. Assuming all 165,000 PNG Class B Units were granted and earned, the maximum participation rate would be 6% of PNG's quarterly general partner distribution.

Other Consolidated Equity Compensation Information

We refer to our PAA LTIP plans, the PNG 2010 LTIP Plan and the Class B units of PAA's general partner collectively as Equity compensation plans. The table below summarizes the expense recognized and the value of vesting (settled both in units and cash) related to our equity compensation plans (in millions):

| | Three Months Ended June 30, 2010 | | Three Months Ended June 30, 2009 | |
|-----------------------------|--|---------------|--|---------------|
| | Liability Awards | Equity Awards | Liability Awards | Equity Awards |
| Equity compensation expense | \$ 12 | \$ 2 | \$ 18 | \$ 1 |
| LTIP unit vestings | \$ 25 | \$ | \$ 18 | \$ |
| LTIP cash settled vestings | \$ 10 | \$ | \$ 7 | \$ |
| DER cash payments | \$ 1 | \$ | \$ 1 | \$ |

| | Six Months Ended June 30, 2010 | | Six Months Ended June 30, 2009 | |
|-----------------------------|--------------------------------------|---------------|--------------------------------------|---------------|
| | Liability Awards | Equity Awards | Liability Awards | Equity Awards |
| Equity compensation expense | \$ 29 | \$ 4 | \$ 28 | \$ 2 |
| LTIP unit vestings | \$ 25 | \$ | \$ 18 | \$ |
| LTIP cash settled vestings | \$ 10 | \$ | \$ 7 | \$ |
| DER cash payments | \$ 2 | \$ | \$ 2 | \$ |

Based on the June 30, 2010 fair value measurement and probability assessment regarding future distributions, we expect to recognize approximately \$62 million of additional expense over the life of our outstanding awards related to the remaining unrecognized fair value of our Equity compensation plans. For our liability classified awards, this estimate is based on the closing market price of our units of \$58.70 at June 30, 2010. For our equity classified awards, this estimate is based on the closing price of the applicable units (PAA or PNG) as of the grant date. Actual amounts may differ materially as a result of a change in the market price of our units and/or probability assessment regarding future distributions. We estimate that the remaining fair value will be recognized in expense as shown below (in millions):

| Year | Equity Compensation Expense ^{(1) (2)} |
|---------------------|---|
| 2010 ⁽³⁾ | \$ 18 |
| 2011 | 24 |
| 2012 | 15 |
| 2013 | 4 |
| 2014 | 1 |
| Total | \$ 62 |

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- (1) Amounts do not include fair value associated with awards containing performance conditions that are not considered to be probable of occurring at June 30, 2010.
- (2) Includes unamortized fair value associated with Class B units.
- (3) Includes equity compensation plan fair value amortization for the remaining six months of 2010.

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Note 9 Derivatives and Risk Management Activities

We identify the risks that underlie our core business activities and use risk management strategies to mitigate those risks when we determine that there is value in doing so. We use various derivative instruments to (i) manage our exposure to commodity price risk as well as to optimize our profits, (ii) manage our exposure to interest rate risk and (iii) manage our exposure to currency exchange rate risk. Our policy is to use derivative instruments only for risk management purposes. Our commodity risk management policies and procedures are designed to monitor NYMEX, ICE and over-the-counter positions, as well as physical volumes, grades, locations, delivery schedules and storage capacity, to help ensure that our hedging activities address our risks. Our interest rate and foreign currency risk management policies and procedures are designed to monitor our positions and ensure that those positions are consistent with our objectives and approved strategies. Our policy is to formally document all relationships between hedging instruments and hedged items, as well as our risk management objectives and strategies for undertaking the hedge. This process includes specific identification of the hedging instrument and the hedged transaction, the nature of the risk being hedged, and how the hedging instrument's effectiveness will be assessed. Both at the inception of the hedge and on an ongoing basis, we assess whether the derivatives used in a transaction are highly effective in offsetting changes in cash flows or the fair value of hedged items. A discussion of our derivative activities by risk category follows.

Commodity Price Risk Hedging

Our core business activities contain certain commodity price-related risks that we manage in various ways, including the use of derivative instruments. Our policy is (i) to purchase only product for which we have a market, (ii) to structure our sales contracts so that price fluctuations do not materially affect the segment profit we earn, and (iii) not to acquire and hold physical inventory, futures contracts or other derivative products for the purpose of speculating on outright commodity price changes. Although we seek to maintain positions that are substantially balanced, we purchase crude oil, refined products and LPG from thousands of locations and may experience net unbalanced positions as a result of production, transportation and delivery variances, as well as logistical issues associated with inclement weather conditions and other uncontrollable events that occur within each month. In connection with our efforts to maintain a balanced position, specifically authorized personnel can purchase or sell an aggregate limit of up to 810,000 barrels of crude oil, refined products and LPG relative to the volumes originally scheduled for such month, based on interim information. The purpose of these purchases and sales is to manage risk as opposed to establishing a risk position. When unscheduled physical inventory builds or draws do occur, they are monitored constantly and managed to a balanced position over a reasonable period of time.

The material commodity related risks inherent in our business activities can be summarized into the following general categories:

Commodity Purchases and Sales In the normal course of our supply and logistics operations, we purchase and sell crude oil, LPG, and refined products. We use derivatives to manage the associated risks and to optimize profits. As of June 30, 2010, net derivative positions related to these activities included:

An approximate 209,500 barrels per day net long position (total of 6.3 million barrels) associated with our crude oil activities, which was unwound ratably during July 2010 to match monthly average pricing.

An approximate 23,800 barrels per day (total of 13.5 million barrels) net short spread position, which hedges a portion of our anticipated crude oil lease gathering purchases through January 2012. These derivatives protect our margin on future floating-price crude oil purchase commitments. These derivatives in the aggregate do not result in exposure to outright price movements.

A net short spread position averaging approximately 1,000 barrels per day (total of 0.5 million barrels) of calendar spread call options for the period July 2010 through January 2012. These derivatives in the aggregate do not result in exposure to outright price movements.

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An average of approximately 2,400 barrels per day (total of 0.6 million barrels) of butane/WTI spread positions, which hedge specific butane sales contracts that are priced as a fixed percentage of WTI and continue through March 2011.

Approximately 8,000 barrels per day on average (total of 4.3 million barrels) of WTS/WTI crude oil basis swaps through December 2011, which hedge anticipated sales of crude oil (WTI).

Storage Capacity Utilization We own approximately 62 million barrels of crude oil, LPG and refined products storage capacity that is not used in our transportation operations. This storage may be leased to third parties or utilized in our own supply and logistics activities, including for the storage of inventory in a contango market. For capacity allocated to our supply and logistics operations, we have utilization risk if the market structure is backwardated. As of June 30, 2010, we used derivatives to manage the risk of not utilizing approximately 2.4 million barrels per month of storage capacity through 2011. These positions are a combination of calendar spread options and NYMEX futures contracts. These positions involve no outright price exposure, but instead represent potential offsetting purchases and sales between time periods (first month versus second month for example).

Inventory Storage At times, we elect to purchase and store crude oil, LPG and refined products inventory in conjunction with our supply and logistics activities. These activities primarily relate to the seasonal storage of LPG inventories and contango market storage activities. When we purchase and store barrels, we enter into physical sales contracts or use derivatives to mitigate price risk associated with the inventory. As of June 30, 2010, we had approximately 13.6 million barrels of inventory hedged with derivatives.

We also purchase foreign cargoes of crude oil and may enter into derivatives to mitigate various price risks associated with the purchase and ultimate sale of foreign crude inventory. As of June 30, 2010, we had approximately 1.9 million barrels of crude oil derivatives hedging the anticipated sale of foreign crude inventory.

Pipeline Loss Allowance Oil As is common in the pipeline transportation industry, our tariffs incorporate a loss allowance factor that is intended to, among other things, offset losses due to evaporation, measurement and other losses in transit. We utilize derivative instruments to hedge a portion of the anticipated sales of the allowance oil that is to be collected under our tariffs. As of June 30, 2010, we had PLA hedges consisting of (i) a net short position consisting of crude oil futures and swaps for an average of approximately 2,200 barrels per day (total of 2.0 million barrels) through December 2012, (ii) a long put option position of approximately 0.4 million barrels through December 2012 and (iii) a long call option position of approximately 1.3 million barrels through December 2011.

Diluent Purchases We use diluent in our Canadian crude oil pipeline operations and have used derivative instruments to hedge the anticipated forward purchases of diluent and diluent inventory. As of June 30, 2010, we had an average of 1,200 barrels per day of natural gasoline/WTI spread positions (approximately 1 million barrels) that run through 2011.

Natural Gas Purchases Our gas storage facilities require minimum levels of natural gas (base gas) to operate. For our natural gas storage facilities that are under construction, we anticipate purchasing base gas in future periods as construction is completed. We use derivatives to hedge such anticipated purchases of natural gas. As of June 30, 2010, we have a long position of approximately 1 Bcf consisting of natural gas futures contracts through August 2011 and natural gas call options for approximately 1 Bcf through August 2011.

The derivative instruments we use to manage our commodity price risk consist primarily of futures, options and swaps traded on the NYMEX and ICE and in over-the-counter transactions. Over-the-counter transactions include commodity swap and option contracts. All of our commodity derivatives that qualify for hedge accounting are designated as cash flow hedges. Therefore, the corresponding changes in fair value for the effective portion of the hedges are deferred into AOCI and recognized in revenues or purchases and related costs in the periods during which the underlying physical transactions occur. We have determined that substantially all of our physical purchase and sale agreements qualify for the NPNS exclusion and thus are not subject to the accounting treatment for derivative instruments and hedging activities as set forth in FASB guidance. Physical commodity contracts that meet the definition of a derivative but are ineligible, or not designated, for the NPNS scope exception are recorded on the balance sheet as assets or liabilities at their fair value, with the changes in fair value recorded net in revenues.

Table of Contents***Interest Rate Risk Hedging***

We use interest rate derivatives to hedge interest rate risk associated with anticipated debt issuances and, in certain cases, outstanding debt instruments. The derivative instruments we use to manage this risk consist primarily of interest rate swaps and treasury locks. As of June 30, 2010, AOCI includes deferred losses of \$7 million that relate to terminated interest rate swaps and treasury locks that were designated for hedge accounting. These terminated interest rate derivatives were cash-settled in connection with the issuance and refinancing of debt agreements. The deferred loss related to these instruments is being amortized to interest expense over the original terms of the hedged debt instruments.

As of June 30, 2010, we had four outstanding interest rate swaps and three outstanding 10-year treasury locks. For the interest rate swaps, we receive fixed interest payments and pay floating-rate interest payments based on three-month LIBOR plus an average spread of 2.42% on a semi-annual basis. The swaps have an aggregate notional amount of \$300 million with fixed rates of 4.25%. Two of the swaps terminate in 2011 and two of the swaps terminate in 2012. The 10-year treasury locks have an aggregate notional amount of \$150 million and an average locked rate of 3.14%. All three 10-year treasury locks terminated in July 2010.

Currency Exchange Rate Risk Hedging

We use foreign currency derivatives to hedge foreign currency risk associated with our exposure to fluctuations in the USD-to-CAD exchange rate. Because a significant portion of our Canadian business is conducted in CAD and, at times, a portion of our debt is denominated in CAD, we use certain financial instruments to minimize the risks of unfavorable changes in exchange rates. These instruments include foreign currency exchange contracts, forwards and options. As of June 30, 2010, AOCI includes net deferred gains of \$17 million that relate to open and settled forward exchange contracts that were designated for hedge accounting. These forward exchange contracts hedge the cash flow variability associated with CAD-denominated interest payments on a CAD-denominated intercompany note as a result of changes in the foreign exchange rate.

As of June 30, 2010, our outstanding foreign currency derivatives also include derivatives used to hedge CAD-denominated crude oil purchases and sales. We may from time to time hedge the commodity price risk associated with a CAD-denominated commodity transaction with a USD-denominated commodity derivative. In conjunction with entering into the commodity derivative, we enter into a foreign currency derivative to hedge the resulting foreign currency risk. These foreign currency derivatives are generally short-term in nature and are not designated for hedge accounting.

At June 30, 2010, our open foreign exchange derivatives included forward exchange contracts that exchange CAD for USD on a net basis as follows (in millions):

| | CAD | USD | Average Exchange Rate |
|------|-------|-------|---------------------------|
| 2010 | \$ 22 | \$ 19 | CAD \$ 1.14 to USD \$1.00 |
| 2011 | \$ 15 | \$ 15 | CAD \$ 1.01 to USD \$1.00 |
| 2012 | \$ 15 | \$ 15 | CAD \$ 1.01 to USD \$1.00 |
| 2013 | \$ 9 | \$ 9 | CAD \$ 1.00 to USD \$1.00 |

These financial instruments are placed with large, highly rated financial institutions.

Table of Contents**Summary of Financial Impact**

The majority of our derivative activity is related to our commodity price-risk hedging activities. All of our commodity derivatives that qualify for hedge accounting are designated as cash flow hedges. Therefore, the corresponding changes in fair value for the effective portion of the hedges are deferred to AOCI and recognized in earnings in the periods during which the underlying physical transactions impact earnings. Derivatives that do not qualify for hedge accounting and the portion of cash flow hedges that is not highly effective in offsetting changes in cash flows of the hedged items are recognized in earnings each period. Cash settlements associated with our derivative activities are reflected as operating cash flows in our consolidated statements of cash flows.

A summary of the impact of our derivative activities recognized in earnings for the three and six months ended June 30, 2010 and 2009 is as follows (in millions):

Three months ended June 30, 2010 and 2009:

| Location of gain/(loss) | Three Months Ended June 30, 2010 | | | | Three Months Ended June 30, 2009 | | | |
|--|--|-------------------------|---------------------------------------|-------|--|-------------------------|---------------------------------------|-------|
| | Derivatives in Cash Flow Hedging Relationships | | Derivatives Not Designated as a Hedge | | Derivatives in Cash Flow Hedging Relationships | | Derivatives Not Designated as a Hedge | |
| | AOCI Reclass (1) | Ineffective Portion (2) | as a Hedge (3) | Total | AOCI Reclass (1) | Ineffective Portion (2) | as a Hedge (3) | Total |
| Commodity Derivatives | | | | | | | | |
| Supply and Logistics segment revenues | \$ (7) | \$ 1 | \$ 28 | \$ 22 | \$ 16 | \$ (7) | \$ 35 | \$ 44 |
| Transportation segment revenues | | | | | 1 | | | 1 |
| Purchases and related costs | (8) | | 11 | 3 | 1 | | 20 | 21 |
| Interest Rate Derivatives | | | | | | | | |
| Interest expense | | | 1 | 1 | | | | |
| Foreign Exchange Derivatives | | | | | | | | |
| Supply and Logistics segment revenues | | | (3) | (3) | | | 5 | 5 |
| Purchases and related costs | | | | | | | 2 | 2 |
| Other income, net | | | 1 | 1 | | | (2) | (2) |
| Total Gain/(Loss) on Derivatives Recognized in Income | | | | | | | | |
| | \$ (15) | \$ 1 | \$ 38 | \$ 24 | \$ 18 | \$ (7) | \$ 60 | \$ 71 |

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Six months ended June 30, 2010 and 2009:

| Location of gain/(loss) | Six Months Ended June 30, 2010 | | | | Six Months Ended June 30, 2009 | | | |
|--|--|-------------------------|-------------------------------|-------|--|-------------------------|-------------------------------|--------|
| | Derivatives in Cash Flow Hedging Relationships | | Derivatives | | Derivatives in Cash Flow Hedging Relationships | | Derivatives | |
| | AOCI Reclass (1) | Ineffective Portion (2) | Not Designated as a Hedge (3) | Total | AOCI Reclass (1) | Ineffective Portion (2) | Not Designated as a Hedge (3) | Total |
| Commodity Derivatives | | | | | | | | |
| Supply and Logistics segment revenues | \$ (26) | \$ | \$ 55 | \$ 29 | \$ 141 | \$ (8) | \$ 6 | \$ 139 |
| Transportation segment revenues | 1 | | | 1 | 3 | | | 3 |
| Facilities segment revenues | (1) | | 1 | | | | | |
| Purchases and related costs | (3) | | (13) | (16) | (31) | | 115 | 84 |
| Interest Rate Derivatives | | | | | | | | |
| Other income, net | | | | | | | (1) | (1) |
| Interest expense | | | 2 | 2 | | | | |
| Foreign Exchange Derivatives | | | | | | | | |
| Supply and Logistics segment revenues | | | (3) | (3) | | | 5 | 5 |
| Purchases and related costs | | | 2 | 2 | | | (3) | (3) |
| Other income, net | | | | | 5 | | (2) | 3 |
| Total Gain/(Loss) on Derivatives Recognized in Income | | | | | | | | |
| | \$ (29) | \$ | \$ 44 | \$ 15 | \$ 118 | \$ (8) | \$ 120 | \$ 230 |

(1) Amounts represent derivative gains and losses that were reclassified from AOCI to earnings during the period to coincide with the earnings impact of the respective hedged transaction.

(2) Amounts represent the ineffective portion of the fair value of our unrealized cash flow hedges that were recognized in earnings during the period.

(3) Includes realized and unrealized gains or losses for derivatives not designated for hedge accounting during the period.

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The following table summarizes the derivative assets and liabilities on our consolidated balance sheet on a gross basis as of June 30, 2010 (in millions):

As of June 30, 2010

| Asset Derivatives Balance Sheet | | | Liability Derivatives Balance Sheet | | |
|---|-----------------------------|------------|--|----------|------------|
| | Location | Fair Value | | Location | Fair Value |
| Derivatives designated as hedging instruments: | | | | | |
| Commodity derivatives | Other current assets | \$ 210 | Other current assets | | \$ (88) |
| | Other long-term assets | 26 | Other long-term assets | | |
| | Other long-term liabilities | 1 | Other long-term liabilities | | (1) |
| | Other current liabilities | | Other current liabilities | | (3) |
| Interest rate derivatives | Other current liabilities | | Other current liabilities | | (2) |
| Foreign exchange derivatives | Other long-term assets | 2 | Other long-term liabilities | | |
| | | | | | |
| Total derivatives designated as hedging instruments | | \$ 239 | | | \$ (94) |
| | | | | | |
| Derivatives not designated as hedging instruments: | | | | | |
| Commodity derivatives | Other current assets | \$ 150 | Other current assets | | \$ (114) |
| | Other long-term assets | 27 | Other long-term assets | | (14) |
| | Other long-term liabilities | 1 | Other long-term liabilities | | (2) |
| Interest rate derivatives | Other current assets | 1 | Other current assets | | |
| | Other long-term assets | 2 | Other long-term assets | | |
| | Other current liabilities | 1 | Other current liabilities | | |
| Foreign exchange derivatives | Other current liabilities | | Other current liabilities | | (3) |
| | | | | | |
| Total derivatives not designated as hedging instruments | | \$ 182 | | | \$ (133) |
| | | | | | |
| Total derivatives | | \$ 421 | | | \$ (227) |

The following table summarizes the derivative assets and liabilities on our consolidated balance sheet on a gross basis as of December 31, 2009 (in millions):

| Asset Derivatives Balance Sheet | | | Liability Derivatives Balance Sheet | | |
|---|------------------------|------------|--|----------|------------|
| | Location | Fair Value | | Location | Fair Value |
| Derivatives designated as hedging instruments: | | | | | |
| Commodity derivatives | Other current assets | \$ 153 | Other current liabilities | | \$ (140) |
| | Other long-term assets | 34 | Other long-term liabilities | | (1) |
| Foreign exchange derivatives | Other long-term assets | 2 | Other long-term liabilities | | |
| | | | | | |
| Total derivatives designated as hedging instruments | | \$ 189 | | | \$ (141) |
| | | | | | |
| Derivatives not designated as hedging instruments: | | | | | |
| Commodity derivatives | Other current assets | \$ 34 | Other current liabilities | | \$ (91) |
| | Other long-term assets | 41 | Other long-term liabilities | | (34) |

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| | | | | |
|---|------------------------|--------|-----------------------------|----------|
| Interest rate derivatives | Other current assets | 1 | Other current liabilities | |
| | Other long-term assets | 1 | Other long-term liabilities | |
| Foreign exchange derivatives | Other current assets | 2 | Other current liabilities | (3) |
| Total derivatives not designated as hedging instruments | | \$ 79 | | \$ (128) |
| Total derivatives | | \$ 268 | | \$ (269) |

As of June 30, 2010, there was a net gain of \$61 million deferred in AOCI. The total amount of deferred net gain recorded in AOCI is expected to be reclassified to future earnings contemporaneously with (i) the earnings recognition of the underlying hedged physical transaction, (ii) interest expense accruals associated with underlying debt instruments or (iii) the recognition of a foreign currency gain or loss upon the remeasurement of certain CAD-denominated intercompany balances. Of the total net gain deferred in AOCI at June 30, 2010, we expect to reclassify a net gain of approximately \$27 million to earnings in the next twelve months. Of the remaining deferred gain in AOCI, approximately 98% is expected to be reclassified to earnings prior to 2013 with the remaining deferred gain being reclassified to earnings through 2019. These amounts are predominately based on market prices at the current period end, thus actual amounts to be reclassified will differ and could vary materially as a result of changes in market conditions.

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During the six months ended June 30, 2009, we discontinued a cash flow hedge as a result of the hedged transaction becoming no longer probable of occurring and reclassified a deferred gain of approximately \$6 million from AOCI to other income. During the three months ended June 30, 2010 and 2009 and the six months ended June 30, 2010, all of our hedged transactions were probable of occurring.

Net deferred gain/(loss) recognized in AOCI on derivatives (effective portion) during the three and six months ended June 30, 2010 and June 30, 2009 are as follows (in millions):

| | Three Months Ended June 30, 2010 | Three Months Ended June 30, 2009 | Six Months Ended June 30, 2010 | Six Months Ended June 30, 2009 |
|------------------------------|-------------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|
| Commodity derivatives | \$ 18 | \$ (104) | \$ 14 | \$ (82) |
| Foreign exchange derivatives | | (4) | (1) | (2) |
| Interest rate derivatives | 1 | | 1 | |
| Total | \$ 19 | \$ (108) | \$ 14 | \$ (84) |

Our accounting policy is to offset derivative assets and liabilities executed with the same counterparty when a master netting agreement exists. Accordingly, we also offset derivative assets and liabilities with amounts associated with cash margin. Our exchange-traded derivatives are transacted through brokerage accounts and are subject to margin requirements as established by the respective exchange. On a daily basis, our account equity (consisting of the sum of our cash balance and the fair value of our open derivatives) is compared to our initial margin requirement resulting in the payment or return of variation margin. As of June 30, 2010, we had a net broker payable of approximately \$130 million (consisting of initial margin of \$45 million reduced by \$175 million of variation margin that had been returned to us). As of December 31, 2009, we had a net broker receivable of approximately \$53 million (consisting of initial margin of \$71 million reduced by \$18 million of variation margin that had been returned to us).

At June 30, 2010 and December 31, 2009, none of our outstanding derivatives contained credit-risk related contingent features that would result in a material adverse impact to us upon any change in our credit ratings.

The following table sets forth by level within the fair value hierarchy our financial assets and liabilities that were accounted for at fair value on a recurring basis as of June 30, 2010. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. Our assessment of the significance of a particular input to the fair value measurement requires judgment, which does affect the placement of assets and liabilities within the fair value hierarchy levels.

| Recurring Fair Value Measures ⁽¹⁾ | Fair Value as of June 30, 2010 (in millions) | | | Fair Value as of December 31, 2009 (in millions) | | | |
|--|---|---------|---------|--|---------|---------|---------|
| | Level 1 | Level 2 | Level 3 | Total | Level 1 | Level 2 | Level 3 |
| Commodity derivatives | \$ | 186 | \$ 7 | \$ 193 | \$ 27 | \$ | \$(31) |
| Interest rate derivatives | | | | | | | \$(4) |

By: KKR Associates
2006 L.P., its
manager

By: KKR 2006 GP
LLC, its general
partner

By: /s/ Terence
Gallagher
Name: Terence
Gallagher

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Attorney-in-fact
for Henry R.
Kravis, Manager

By: /s/ Terence
Gallagher
Name: Terence
Gallagher
Title:
Attorney-in-fact
for George R.
Roberts, Manager

**KKR PEI
INVESTMENTS,
L.P.**

By: KKR PEI
Associates L.P., its
general partner

By: KKR PEI GP
Limited, its general
partner

By: /s/ Terence
Gallagher
Name: Terence
Gallagher
Title:
Attorney-in-fact
for William J.
Janetschek,
Director

KKR PEI ASSOCIATES, L.P.

By: KKR PEI GP Limited, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR PEI GP LIMITED

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR PARTNERS III, L.P.

By: KKR III GP LLC, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Member

KKR III GP LLC

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Member

8 NORTH AMERICA INVESTOR L.P.

By: KKR Associates 8 NA L.P., its general partner

By: KKR 8 NA Limited, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR ASSOCIATES 8 NA L.P.

By: KKR 8 NA Limited, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR 8 NA LIMITED

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

ASF WALTER CO-INVEST L.P.

By: ASF Walter Co-Invest GP Limited, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

ASF WALTER CO-INVEST GP LIMITED

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR FUND HOLDINGS L.P.

By: KKR Group Holdings L.P., a general partner

By: KKR Group Limited, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR FUND HOLDINGS GP LIMITED

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR GROUP HOLDINGS L.P.

By: KKR Group Limited, its general partner

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR GROUP LIMITED

By: /s/ Terence Gallagher
Name: Terence Gallagher
Title: Attorney-in-fact for William J. Janetschek, Director

KKR & CO. L.P.

By: KKR Management LLC, its general partner

By: /s/ Terence Gallagher

Name: Terence Gallagher

Title: Attorney-in-fact for William J. Janetschek, Chief
Financial Officer

KKR MANAGEMENT LLC

By: /s/ Terence Gallagher

Name: Terence Gallagher

Title: Attorney-in-fact for William J. Janetschek, Chief
Financial Officer

HENRY R. KRAVIS

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Name: Terence Gallagher
Title: Attorney-in-fact

GEORGE R. ROBERTS

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Name: Terence Gallagher
Title: Attorney-in-fact