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PIVOTAL CORP
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The following article about the proposed transaction with Pivotal includes quotes from interviews with a member of chinadotcom 's senior management. The article was authored by third parties and should not be viewed as statements by chinadotcom corporation.

Friday November 21, 9:41 AM

CDC/Pivotal: We Are Really Sincere, Chinadotcom CEO

By Stuart Weinberg

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Of DOW JONES NEWSWIRES

TORONTO (DOW JONES) CDC Software Corp. has agreed to complete its due-diligence review of Pivotal Corp. (PVTI) by Dec. 4, a move that gives it a fighting chance in the takeover battle for the Vancouver customer relationship software maker. Pivotal is the subject of a bidding war among three companies: CDC, Oak Investment Partners and Onyx Software Corp. (ONYX).

CDC, a subsidiary of Chinadotcom Corp. (CHINA), previously had indicated it needed up to 30 days to complete its due-diligence review. This all but eliminated its chances of success, as Oak's friendly \$1.78-a-share bid is set to expire Dec. 9. If Pivotal shareholders, who are scheduled to vote on Oak's bid on Friday, reject Oak's bid, they risk receiving nothing because there's no guarantee CDC will tender a bid for Pivotal after completing its due diligence review.

Faced with that uncertainty, Pivotal shareholders would have been forced to tender to the Oak bid Friday, which a number of Pivotal shareholders made clear to CDC on a conference call held earlier Thursday.

Do you want to buy this company or don't you? One Pivotal shareholder asked CDC executives on the call.

In an exclusive interview with Dow Jones late Thursday, during which he revealed the news of the shortened due diligence period, Chinadotcom Chief Executive Peter Yip indicated that CDC was very serious about acquiring Pivotal. "We are really sincere," he said.