ROYAL BANK OF SCOTLAND GROUP PLC Form 6-K February 27, 2014

FORM 6-K SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For February 27, 2014

Commission File Number: 001-10306

The Royal Bank of Scotland Group plc

RBS, Gogarburn, PO Box 1000 Edinburgh EH12 1HQ

(Address of principal executive offices)

| | Form 20-F X | Form 40-F | |
|------------------------------|---------------------------------|-----------------------------|--|
| Indicate by check 101(b)(1): | | mitting the Form 6-K in pa | aper as permitted by Regulation S-T Rule |
| Indicate by check 101(b)(7): | | mitting the Form 6-K in pa | aper as permitted by Regulation S-T Rule |
| • | | • | ation contained in this Form is also thereby b) under the Securities Exchange Act of 1934. |
| | Yes | No X | |
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The following information was issued as a Company announcement in London, England and is furnished pursuant to General Instruction B to the General Instructions to Form 6-K:

Divisional performance

The results of each division on a managed basis are set out below. The results are stated before movements in own credit adjustments, Payment Protection Insurance costs, Interest Rate Hedging Products redress and related costs, regulatory and legal actions, amortisation of purchased intangible assets, integration and restructuring costs, gain/(loss) on redemption of own debt, write-down of goodwill and other intangible assets, Asset Protection Scheme, strategic disposals, bank levy and RFS Holdings minority interest. The impact of the establishment of RBS Capital Resolution is included within the 'managed basis' results.

| | Year ended | | Quarter ended | | | |
|--|----------------|-------|---------------|--------------|-------|--|
| | | | 30 | | | |
| | 31 December 31 | | | September 31 | | |
| | 2013 | 2012 | 2013 | 2013 | 2012 | |
| | £m | £m | £m | £m | £m | |
| Operating profit/(loss) before impairment losses by division | | | | | | |
| UK Retail | 2,267 | 2,420 | 545 | 599 | 606 | |
| UK Corporate | 2,248 | 2,634 | 544 | 572 | 658 | |
| Wealth | 250 | 289 | 70 | 61 | 92 | |
| International Banking | 508 | 705 | 107 | 111 | 192 | |
| Ulster Bank | 317 | 324 | 71 | 72 | 75 | |
| US Retail & Commercial | 803 | 845 | 188 | 201 | 223 | |
| Retail & Commercial | 6,393 | 7,217 | 1,525 | 1,616 | 1,846 | |
| Markets | 712 | 1,546 | 73 | 209 | 161 | |
| Central items | (25) | 124 | (173) | 47 | 126 | |
| Core | 7,080 | 8,887 | 1,425 | 1,872 | 2,133 | |
| Non-Core | (951) | (656) | (732) | (264) | (239) | |
| Group operating profit before impairment | | | | | | |
| losses | 6,129 | 8,231 | 693 | 1,608 | 1,894 | |
| Impairment losses/(recoveries) by division | | | | | | |
| UK Retail | 324 | 529 | 73 | 82 | 93 | |
| UK Corporate | 1,188 | 838 | 659 | 150 | 234 | |
| Wealth | 29 | 46 | 21 | 1 | 16 | |
| International Banking | 229 | 111 | 47 | 28 | 37 | |
| Ulster Bank | 1,774 | 1,364 | 1,067 | 204 | 318 | |
| US Retail & Commercial | 156 | 91 | 46 | 59 | 23 | |

| Retail & Commercial | 3,700 | 2,979 | 1,913 | 524 | 721 |
|--------------------------|-------|-------|-------|-------|-------|
| Markets | 92 | 37 | 34 | (1) | 22 |
| Central items | 64 | 40 | 1 | 66 | 8 |
| | | | | | |
| Core | 3,856 | 3,056 | 1,948 | 589 | 751 |
| Non-Core | 4,576 | 2,223 | 3,164 | 581 | 703 |
| | | | | | |
| Group impairment losses | 8,432 | 5,279 | 5,112 | 1,170 | 1,454 |
| | | | | | |
| Of which RCR related (1) | 4,490 | - | 4,290 | 200 | - |

Note:

Divisional performance

| | Year | ended | Quarter ended | | |
|-------------------------------------|----------|----------|---------------|-----------|----------|
| | 31 | 1 31 31 | | 30 | 31 |
| | December | December | December | September | December |
| | 2013 | 2012 | 2013 | 2013 | 2012 |
| | £m | £m | £m | £m | £m |
| Operating profit/(loss) by division | | | | | |
| UK Retail | 1,943 | 1,891 | 472 | 517 | 513 |
| UK Corporate | 1,060 | 1,796 | (115) | 422 | 424 |
| Wealth | 221 | 243 | 49 | 60 | 76 |
| International Banking | 279 | 594 | 60 | 83 | 155 |
| Ulster Bank | (1,457) | (1,040) | (996) | (132) | (243) |
| US Retail & Commercial | 647 | 754 | 142 | 142 | 200 |
| Retail & Commercial | 2,693 | 4,238 | (388) | 1,092 | 1,125 |
| Markets | 620 | 1,509 | 39 | 210 | 139 |
| Central items | (89) | 84 | (174) | (19) | 118 |
| Core | 3,224 | 5,831 | (523) | 1,283 | 1,382 |
| Non-Core | (5,527) | | (3,896) | (845) | • |
| Group operating (loss)/ profit | (2,303) | 2,952 | (4,419) | 438 | 440 |

| Year | ended | Quarter ended | | | |
|----------|----------|---------------|-----------|----------|--|
| 31 | 31 | 31 | 30 | 31 | |
| December | December | December | September | December | |
| 2013 | 2012 | 2013 | 2013 | 2012 | |
| % | % | % | % | % | |

⁽¹⁾ Pertaining to the creation of RCR and related strategy.

| Net interest margin by division | | | | | |
|---------------------------------|--------|------|--------|--------|------|
| UK Retail | 3.57 | 3.58 | 3.60 | 3.62 | 3.60 |
| UK Corporate | 3.07 | 3.06 | 3.13 | 3.09 | 2.97 |
| Wealth | 3.56 | 3.73 | 3.70 | 3.56 | 3.69 |
| International Banking | 1.59 | 1.64 | 1.54 | 1.47 | 1.62 |
| Ulster Bank | 1.91 | 1.88 | 2.10 | 1.86 | 1.93 |
| US Retail & Commercial | 2.95 | 2.97 | 2.98 | 2.99 | 2.90 |
| Retail & Commercial | 2.94 | 2.92 | 2.99 | 2.95 | 2.91 |
| Non-Core | (0.19) | 0.31 | (0.36) | (0.35) | 0.29 |
| Group net interest margin | 2.01 | 1.92 | 2.08 | 2.01 | 1.94 |

| | | 30 | |
|---------------------------------|-------------|--------------|----------|
| | 31 December | September 31 | December |
| | 2013 | 2013 | 2012 |
| | £bn | £bn | £bn |
| | | | |
| Total funded assets by division | | | |
| UK Retail | 117.6 | 117.0 | 117.4 |
| UK Corporate | 105.0 | 107.0 | 110.2 |
| Wealth | 21.0 | 21.0 | 21.4 |
| International Banking | 48.5 | 53.3 | 53.0 |
| Ulster Bank | 28.0 | 29.2 | 30.6 |
| US Retail & Commercial | 71.3 | 71.4 | 72.1 |
| | | | |
| Retail & Commercial | 391.4 | 398.9 | 404.7 |
| Markets | 212.8 | 248.2 | 284.5 |
| Central items | 106.7 | 120.5 | 110.3 |
| Core | 710.9 | 767.6 | 799.5 |
| Non-Core | 28.0 | 37.3 | 57.4 |
| | | | |
| | 738.9 | 804.9 | 856.9 |
| Direct Line Group | - | - | 12.7 |
| RFS Holdings minority interest | 0.9 | 0.9 | 0.8 |
| Group | 739.8 | 805.8 | 870.4 |
| | | | |
| | | | |

Divisional performance

| | | 30 | | | |
|----------------------------------|-------------|-----------|--------|----------|--------|
| | 31 December | September | 31 I | December | |
| | 2013 | 2013 | | 2012 | |
| | £bn | £bn | Change | £bn | Change |
| Risk-weighted assets by division | | | | | |
| UK Retail | 43.9 | 44.8 | (2%) | 45.7 | (4%) |

| UK Corporate Wealth International Banking Ulster Bank US Retail & Commercial | 86.1 12.0 49.0 30.7 56.1 | 87.2 12.1 48.4 31.8 56.1 | (1%) (1%) 1% (3%) | 86.3 12.3 51.9 36.1 56.5 | (0%) (2%) (6%) (15%) (1%) |
|--|--------------------------------------|--------------------------------------|---|---|---|
| Retail & Commercial Markets Other (primarily Group Treasury) | 277.8 64.5 10.1 | 280.4 73.2 11.6 | (1%) (12%) (13%) | 288.8 101.3 5.8 | (4%) (36%) 74% |
| Core Non-Core | 352.4 29.2 | 365.2 40.9 | (4%) (29%) | 395.9 60.4 | (11%) (52%) |
| Group before RFS Holdings minority interest RFS Holdings minority interest | 381.6 3.9 | 406.1 3.9 | (6%) | 456.3 3.3 | (16%) 18% |
| Group | 385.5 | 410.0 | (6%) | 459.6 | (16%) |
| Employee numbers by division (full time equivalents rounded to the nearest hun | dred) | | 31 December 2013 | 30 September 31 2013 | December 2012 |
| UK Retail UK Corporate Wealth | urcu) | | 23,700 13,700 | 23,900 13,700 | 26,000 13,300 |
| International Banking Ulster Bank US Retail & Commercial | | | 4,800 4,700 4,700 18,500 | 5,000 4,800 4,800 18,300 | 5,100 4,600 4,500 18,700 |
| Ulster Bank | | | 4,700 4,700 | 4,800 4,800 | 4,600 4,500 |
| Ulster Bank US Retail & Commercial Retail & Commercial Markets | | | 4,700 4,700 18,500 70,100 10,300 | 4,800 4,800 18,300 70,500 10,900 | 4,600 4,500 18,700 72,200 11,300 |
| Ulster Bank US Retail & Commercial Retail & Commercial Markets Group Centre Core | | | 4,700 4,700 18,500 70,100 10,300 7,400 87,800 | 4,800 4,800 18,300 70,500 10,900 7,300 88,700 | 4,600 4,500 18,700 72,200 11,300 6,800 90,300 |

UK Retail

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| | Year ended | | Quarter ended 31 30 3 | | | |
|--|------------------------|------------------------|-----------------------|----------------|-----------|--|
| | 31 December 2013 | 31 December 2012 | | September 2013 | | |
| | £m | £m | £m | £m | £m | |
| Income statement | | | | | | |
| Net interest income | 3,979 | 3,990 | 1,014 | 1,013 | 1,011 | |
| Net fees and commissions | 919 | 884 | 249 | 243 | 202 | |
| Other non-interest income | 39 | 95 | 4 | 11 | 17 | |
| Non-interest income | 958 | 979 | 253 | 254 | 219 | |
| Total income | 4,937 | 4,969 | 1,267 | 1,267 | 1,230 | |
| Direct expenses | | | | | | |
| - staff | (707) | | (172) | | | |
| - other Indirect expenses | (562) (1,401) | , , | (198) (352) | (137) (354) | ` ' | |
| muneet expenses | (1,401) | (1,500) | (332) | (334) | (340) | |
| | (2,670) | (2,549) | (722) | (668) | (624) | |
| Profit before impairment losses | 2,267 | 2,420 | 545 | 599 | 606 | |
| Impairment losses | (324) | (529) | (73) | (82) | (93) | |
| Operating profit | 1,943 | 1,891 | 472 | 517 | 513 | |
| Analysis of income by product | | | | | | |
| Personal advances | 923 | 916 | 247 | 233 | 228 | |
| Personal deposits | 468 | 661 | 116 | 125 | 150 | |
| Mortgages | 2,606 | 2,367 | 665 | 664 | 610 | |
| Cards Other | 838 | 863 162 | 206 | 213 | 214 28 | |
| Other | 102 | 102 | 33 | 32 | 28 | |
| Total income | 4,937 | 4,969 | 1,267 | 1,267 | 1,230 | |
| Analysis of impairments by sector | | | | | | |
| Mortgages | 30 | 92 | (13) | 18 | 5 | |
| Personal | 180 | 307 | 61 | 34 | 64 | |
| Cards | 114 | 130 | 25 | 30 | 24 | |
| Total impairment losses | 324 | 529 | 73 | 82 | 93 | |
| Loan impairment charge as % of | | | | | | |
| gross customer loans and advances | | | | | | |
| (excluding reverse repurchase agreements) by | | | | | | |
| sector | | | | | | |
| Mortgages | - | 0.1% | (0.1%) | 0.1% | - | |

| Personal | 2.2% | 3.5% | 3.0% | 1.7% | 2.9% |
|----------|------|------|------|------|------|
| Cards | 2.0% | 2.3% | 1.7% | 2.1% | 1.7% |
| Total | 0.3% | 0.5% | 0.3% | 0.3% | 0.3% |

UK Retail

| Key metrics | | | | | | | |
|---|----------------|------------|-------------|------------------|----------|--|--|
| | Year end | Year ended | | Quarter ended 30 | | | |
| | 31 December 31 | December | 31 December | September 31 | December | | |
| | 2013 | 2012 | 2013 | 2013 | 2012 | | |
| Performance ratios | | | | | | | |
| Return on equity (1) | 26.3% | 24.4% | 25.5% | 28.0% | 27.2% | | |
| Net interest margin | 3.57% | 3.58% | 3.60% | 3.62% | 3.60% | | |
| Cost:income ratio | 54% | 51% | 57% | 53% | 51% | | |
| | | 30 | | 31 | | | |
| | 31 December | September | • | December | | | |
| | 2013 | 2013 | | 2012 | | | |
| | £bn | £bn | Change | £bn | Change | | |
| Capital and balance sheet Loans and advances to customers (gross) | | | | | | | |
| - mortgages | 99.3 | 98.9 | - | 99.1 | _ | | |
| - personal | 8.1 | 8.1 | - | 8.8 | (8%) | | |
| - cards | 5.8 | 5.7 | 2% | 5.7 | 2% | | |
| | 113.2 | 112.7 | - | 113.6 | _ | | |
| Loan impairment provisions | (2.1) | (2.2) | (5%) | (2.6) | (19%) | | |
| Net loans and advances to customers | 111.1 | 110.5 | 1% | 111.0 | - | | |
| Risk elements in lending | 3.6 | 3.8 | (5%) | 4.6 | (22%) | | |
| Provision coverage (2) | 59% | 59% | - | 58% | 100bp | | |
| Customer deposits | | | | | | | |
| - Current accounts | 32.6 | 31.5 | 3% | 28.9 | 13% | | |
| - Savings | 82.3 | 81.9 | - | 78.7 | 5% | | |
| Total customer deposits | 114.9 | 113.4 | 1% | 107.6 | 7% | | |
| Assets under management (excluding deposits) | | 5.9 | (2%) | 6.0 | (3%) | | |
| Loan:deposit ratio (excluding repos) | 97% | 97% | - | 103% | (600bp) | | |
| Risk-weighted assets (3) | | | | | | | |
| - Credit risk (non-counterparty) | 36.1 | 37.0 | (2%) | 37.9 | (5%) | | |
| - Operational risk | 7.8 | 7.8 | - | 7.8 | - | | |

Total risk-weighted assets

43.9

44.8

(2%)

45.7

(4%)

Notes:

- (1) Divisional return on equity is based on divisional operating profit after tax divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).
- (2) Provision coverage represents loan impairment provisions as a percentage of risk elements in lending.
- (3) Divisional RWAs are based on a long-term conservative average secured mortgage probability of default methodology rather than the current lower point in time basis required for regulatory reporting.

UK Retail

Key points

In March 2013 UK Retail announced its strategy to become a simpler and more customer-focused business. Investment of £700 million over the next 3-5 years has been committed to build the best retail bank in the UK. Good progress has been made with £180 million of investment during 2013 through a number of initiatives directed at enhancing customer service and simplification of products and services. These have included:

- Improvements to Mobile and Digital Banking which continue to evolve in line with how customers prefer to conduct their business. One example of this is the enhancements in the mobile application allowing customers to pay their mobile phone contacts and obtain cash without using their debit card with the award winning 'Get Cash'. Investment in digital products and services continued in 2013, with 50% of eligible customers now banking online or on mobile. We currently have 5.6 million online users and 2.9 million customers using our mobile app with over 100 million transactions made in 2013. Branch counter transactions were 31 million or 11% lower across the same period. In addition, UK Retail now has over 2.5 million active mobile users, using the service 28 times a month on average. Mobile net promoter scores continued to increase in 2013.
- During the year UK Retail invested in the introduction of a new integrated telephony system, increased training and the professional development of our staff. We spent more time on each call to support excellent customer service and to promote relevant offerings, including self service.
- During Q1 2013 mortgage advisors attended extensive training courses to help ensure customers receive the best possible outcome to meet their needs. The training affected balance growth during H1 2013; however, application volumes have rebounded quickly with the launch of competitively priced products and the 'NatYes' and 'RBYES' advertising campaigns leading to H2 2013 applications being 30% higher than H1 2013. RBS was the first bank to be ready to deliver the second phase of the UK Government's Help To Buy scheme, launched in early October 2013. Extended opening hours in branches helped to deliver more than 3,000 approvals assisting young people and families across Britain buy their home. Gross mortgage lending increased 3% year-on-year to £14.3 billion with Q4 2013 25% higher than Q4 2012.

- · Significant focus on streamlining processes has benefited all distribution channels, with the capacity created allowing more time for staff coaching and resulting in advisors spending more time and having better conversations with customers.
- In addition, our product range has been simplified down from 56 to 46 with several products winning awards. A highlight of this UK Retail strategy is the success of the new instant saver product launched in Q4 2012, which at the end of 2013 had more than £10 billion in balances. Furthermore, nearly 800,000 customers have registered for Cashback Plus online since launch in Q3 2013 and are being rewarded for using their debit cards with selected retailers.
- A major branch refurbishment programme is under way with over one quarter completed. 350 branches now have a digital banking zone where customers can use in-branch technology to access online banking. Wi-Fi in-branch allows customers to access their account via their own devices.

UK Retail

Key points (continued)

During 2013 good progress has been made with FCA (Financial Conduct Authority) reportable complaints, which declined 22%. In addition, the provision relating to historic Payment Protection Insurance (PPI) mis-selling was increased by £860 million, bringing the total to £3.0 billion. The PPI expense is not included in the operating profit of UK Retail.

In 2014, UK Retail will aim to maintain a leading position in digital banking, launching new capability and customer proposition through mobile devices.

2013 compared with 2012

- Operating profit increased by 3% to £1,943 million driven by a 39% decline in impairment losses. Net interest income was broadly stable, though investment advice income was adversely impacted following changes introduced by the Retail Distribution Review (RDR). Costs increased primarily because of a higher FSCS levy and other regulatory charges totalling £116 million in the year, conduct-related provisions of £63 million and additional technology investment of £45 million.
- Mortgage balance growth was affected in H1 2013 by mortgage advisor training; however, balances recovered during H2 2013 assisted by early adoption of the second phase of the UK Government's Help To Buy scheme. Gross lending increased to £8.9 billion in H2 2013. Customer deposits increased by 7%, above the UK market average of 4% due to strong growth in both current accounts (13%) and instant access savings accounts (15%).
- · Net interest income was broadly flat.

Mortgage new business margins reduced in line with market conditions; however, overall book margins improved.

Deposit margins declined reflecting the impact of continued lower rates on current account hedges. Savings margins, however, have increased over 2013 with improved market pricing.

Non-interest income fell by 2% to £958 million due to subdued advice income post RDR.

- Direct costs increased by 7% due to higher FSCS levy and other regulatory charges and conduct-related provisions of £63 million. This was partly offset by lower staff costs due to a reduction in headcount of 2,300. Indirect costs increased by 3%, largely due to investment in technology.
- · Impairments declined by 39% to £324 million due to lower customer defaults across all products reflecting continued improvement in asset quality.
- Risk-weighted assets declined by 4% to £43.9 billion largely reflecting balance reductions across the unsecured portfolio and quality improvements.

Q4 2013 compared with Q3 2013

- Operating profit declined 9% due to additional conduct-related provisions and an increased charge for FSCS levy, partially offset by lower staff costs and impairments.
- Mortgage balances continued to increase as the second phase of Help to Buy launched with a high volume of applications received. Deposit balances increased 1% with current account growth of 3% as customers continue to favour convenience over price.
- Net interest income remained flat at £1,014 million with improving savings margins offset by lower income from unsecured products and lower current account hedge returns.

UK Retail

Key points (continued)

Q4 2013 compared with Q3 2013(continued)

- Direct costs increased 18% to £370 million due to conduct-related provisions of £50 million and an £18 million increase in the FSCS levy charge. Indirect costs were broadly flat.
- · Impairments declined 11% to £73 million due to lower customer default rates and higher house prices improving recovery expectations on defaulted mortgage assets.
- · Risk-weighted assets declined slightly due to small quality improvements.

Q4 2013 compared with Q4 2012

- Operating profit was 8% lower at £472 million as income growth of 3% and a 22% decline in impairments were more than offset by higher charges for FSCS levy of £44 million and additional conduct-related provisions of £32 million.
- · Net interest income increased slightly to £1,014 million due to overall mortgage margin improvement.
- Non-interest income increased 16% to £253 million due to higher current account-related fee income partly offset by lower investment and advice income.

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Direct costs were 34% higher at £370 million due to FSCS levy and conduct-related provisions as well as additional investment in technology. Staff costs were 8% lower as headcount declined 9%.

· Impairments declined 22% to £73 million reflecting lower customer default rates.

UK Corporate

| | Vooranded | | | | |
|--|---------------------------------------|---------|---------------|--------------|-------|
| | Year ended 31 December 31 December | | Quarter ended | | 21.5 |
| | | | | 30 September | |
| | 2013 | 2012 | 2013 | 2013 | 2012 |
| | £m | £m | £m | £m | £m |
| Income statement | | | | | |
| Net interest income | 2,874 | 2,974 | 728 | 725 | 717 |
| Net fees and commissions | 1,310 | 1,365 | 326 | 328 | 349 |
| Other non-interest income | 283 | 384 | 75 | 59 | 107 |
| Non-interest income | 1,593 | 1,749 | 401 | 387 | 456 |
| Total income | 4,467 | 4,723 | 1,129 | 1,112 | 1,173 |
| Direct expenses | | | | | |
| - staff | (912) | (940) | (229) | (229) | (226) |
| - other | (442) | (364) | (134) | (90) | (99) |
| Indirect expenses | (865) | (785) | (222) | (221) | (190) |
| | (2,219) | (2,089) | (585) | (540) | (515) |
| Profit before impairment losses | 2,248 | 2,634 | 544 | 572 | 658 |
| Impairment losses | (1,188) | (838) | (659) | (150) | (234) |
| Operating profit | 1,060 | 1,796 | (115) | 422 | 424 |
| Analysis of income by business | | | | | |
| Corporate and commercial lending | 2,557 | 2,636 | 639 | 631 | 672 |
| Asset and invoice finance | 671 | 685 | 168 | 169 | 176 |
| Corporate deposits | 350 | 568 | 106 | 88 | 87 |
| Other | 889 | 834 | 216 | 224 | 238 |
| Total income | 4,467 | 4,723 | 1,129 | 1,112 | 1,173 |
| Analysis of impairments/(recoveries) by sector | | | | | |
| Financial institutions | 10 | 15 | 4 | 5 | 3 |
| Hotels and restaurants | 53 | 52 | 16 | 7 | 23 |
| Housebuilding and construction | 39 | 143 | 12 | 9 | 25 |
| Manufacturing | 50 | 49 | 20 | 17 | 10 |
| Triumatucturing | 50 | 7) | 20 | 1 / | 10 |

| Private sector education, health, social | | | | | |
|--|-------|-----|-----|-----|-----|
| work, | | | | | |
| recreational and community services | 138 | 37 | 33 | 36 | 2 |
| Property | 439 | 252 | 236 | 41 | 71 |
| Wholesale and retail trade, repairs | 74 | 112 | 15 | 20 | 47 |
| Asset and invoice finance | 32 | 40 | 21 | 5 | 10 |
| Shipping | 341 | 82 | 310 | (1) | 42 |
| Other | 12 | 56 | (8) | 11 | 1 |
| Total impairment losses | 1,188 | 838 | 659 | 150 | 234 |
| Of which RCR related (1) | 410 | - | 410 | - | - |

Note:

(1) Pertaining to the creation of RCR and related strategy.

UK Corporate

| | Year ended | | Quarter ended | | |
|--|------------------|------------------|-----------------------|-------------------|------------------|
| | 31 December | 31 December | 31 December 3 | 30 September | 31 December |
| | 2013 | 2012 | 2013 | 2013 | 2012 |
| Loan impairment charge as % of gross customer loans and advances | | | | | |
| (excluding reverse repurchase agreements) by sector | | | | | |
| Financial institutions | 0.2% | 0.3% | 0.3% | 0.4% | 0.2% |
| Hotels and restaurants | 1.1% | 0.9% | 1.4% | 0.5% | 1.6% |
| Housebuilding and construction | 1.3% | 4.2% | 1.7% | 1.2% | 2.9% |
| Manufacturing and construction | 1.2% | 1.0% | 1.9% | 1.6% | 0.9% |
| Private sector education, health, social work, | | | | | |
| recreational and community services | 1.6% | 0.4% | 1.6% | 1.7% | 0.1% |
| Property | 2.0% | 1.0% | 4.3% | 0.7% | 1.1% |
| Wholesale and retail trade, repairs | 0.9% | 1.3% | 0.7% | 1.0% | 2.2% |
| Asset and invoice finance | 0.3% | 0.4% | 0.7% | 0.2% | 0.4% |
| Shipping | 5.2% | 1.1% | 19.1% | (0.1%) | 2.2% |
| Other | - | 0.2% | (0.1%) | 0.2% | - |
| Total | 1.2% | 0.8% | 2.6% | 0.6% | 0.9% |
| Key metrics | | | | | |
| | Year ended | | Quarter ended | | |
| | 31 December 2013 | 31 December 2012 | 31 December 3 2013 | 30 September 2013 | 31 December 2012 |

| Performance ratios | | | | | |
|----------------------|-------|-------|--------|-------|-------|
| Return on equity (1) | 7.9% | 14.5% | (3.4%) | 12.4% | 13.2% |
| Net interest margin | 3.07% | 3.06% | 3.13% | 3.09% | 2.97% |
| Cost:income ratio | 50% | 44% | 52% | 49% | 44% |

Note:

(1) Divisional return on equity is based on divisional operating profit after tax divided by average notional equity (based on 10% of the monthly average of divisional RWAs, adjusted for capital deductions).

UK Corporate

| | 31 December | 30 September | | 31 December | |
|-------------------------------------|-------------|--------------|--------|-------------|--------|
| | 2013 | 2013 | | 2012 | |
| | £bn | £bn | Change | £bn | Change |
| Capital and balance sheet | | | | | |
| Loans and advances to customers | | | | | |
| (gross) | | | | | |
| - financial institutions | 5.5 | 4.7 | 17% | 5.8 | (5%) |
| - hotels and restaurants | 4.7 | 5.5 | (15%) | 5.6 | (16%) |
| - housebuilding and construction | 2.9 | 2.9 | - | 3.4 | (15%) |
| - manufacturing | 4.2 | 4.3 | (2%) | 4.7 | (11%) |
| - private sector education, health, | | | , , | | . , |
| social | | | | | |

social

work, recreati