PROCTER & GAMBLE CO Form 425 February 08, 2005

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Subject Company: The Gillette Company Commission File No.: 1-922

The following slides were used in a presentation to associates of The Gillette Company:

James M. Kilts

Associates Meeting February 4, 2005

It s a historic time

But it s also a sad time

We ve been an independent company for 100+ years

We have a proud heritage

Most of all it s an exciting time

Gillette Procter & Gamble

We are joining a tremendous partner to create the world s best consumer products company

Let Me Start By Saying ...

Congratulations on

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GREAT YEAR!!

2004 Total Year Performance

* Continuing Operations

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Net Sales

+13%

Profit from Operations

+23%

Net Income

+23%

Earnings per Share

+25%

The Gillette Company Performance

Record Results for the

Sixth Consecutive Quarter

And **Second** Consecutive Year

The Gillette Company

Pumped new life into our company since those dark days of early 2001

Reinvigorated our brands

Set the stage for the future success of our business as part of P&G

You Can Be Very Proud

You did all of this professionally and with

great respect for each other and our values

The months ahead will bring change which is never easy

You can view change as a problem or an opportunity

For the vast majority of Gillette associates this merger will mean expanded opportunities in a thriving company

Many of you will rise in the management ranks of the combined company

Gillette Procter & Gamble

Gillette Procter & Gamble

P&G wants to field the best possible team

with members from BOTH companies

There will be job losses

Estimated at approximately 4% of the combined company s workforce of 140,000

Many will occur at the corporate office but NO decisions have been made

We ve implemented special severance protection

Change of control measures

Fully vested stock option plan

Gillette Procter & Gamble

P&G wants to field the best possible team

with members from BOTH companies

You will receive full communications

Updates will be given on a regular basis

A special employee website will be created

I will stay on for at least a year

To guide the integration

To ensure continued Gillette business momentum

Gillette Procter & Gamble

We will be forthright and fully supportive in handling the transition in a first-class way

Associates Meeting February 4, 2005

AG Lafley

Chairman, President and Chief Executive

Rationale

This deal makes sense strategically

5

This deal makes sense strategically

We can grow faster together

6

This deal makes sense strategically

We can grow faster together

We can be more productive and offer better consumer value together

7

This deal makes sense strategically

We can grow faster together

We can be more productive and offer better consumer value together

We can collaborate and innovate better and faster together

8

This deal makes sense strategically

We can grow faster together

We can be more productive and offer better consumer value together

We can collaborate and innovate better and faster together

We can create greater scale together

Local Impact

Local Impact

We will do what s right for:

Local Impact

We will do what s right for:

Consumers and customers

| Local I | mpact |
|---------|-------|
|---------|-------|

We will do what s right for:

Consumers and customers

Shareholders

| Local Impact | |
|------------------------------|--|
| We will do what s right for: | |
| Consumers and customers | |
| Shareholders | |
| Employees over the long term | |
| 13 | |

| Local Impact | |
|------------------------------|--|
| We will do what s right for: | |
| Consumers and customers | |

Shareholders

Employees over the long term

We will maintain a presence in Boston

| Local Impact |
|---|
| We will do what s right for: |
| Consumers and customers |
| Shareholders |
| Employees over the long term |
| We will maintain a presence in Boston |
| We will sustain commitment to community service |

Integration Principles

Integration Principles

We will field the best team

Integration Principles

We will field the best team

We will communicate openly

Integration Principles

We will field the best team

We will communicate openly

We will treat every employee with respect

Gillette and P&G

Gillette and P&G

Both improving lives

Gillette and P&G

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Both improving lives

Both brand-builders

Gillette and P&G

Both improving lives

Both brand-builders

Both innovators

Gillette and P&G

Both improving lives

Both brand-builders

Both innovators

Both strong retail partners

| Gillette and P&G | |
|------------------------------------|--|
| Both improving lives | |
| Both brand-builders | |
| Both innovators | |
| Both strong retail partners | |
| Both industry supply chain leaders | |
| 25 | |

| Gillette and P&G | |
|------------------------------------|--|
| 26 | |
| Both improving lives | |
| Both brand-builders | |
| Both innovators | |
| Both strong retail partners | |
| Both industry supply chain leaders | |
| Both with values | |

| Gillette and P&G |
|------------------------------------|
| Both improving lives |
| Both brand-builders |
| Both innovators |
| Both strong retail partners |
| Both industry supply chain leaders |
| Both with values |
| Both known for outstanding people |
| 27 |
| |

| Gillette and P&G | |
|------------------------------------|--|
| Both improving lives | |
| Both brand-builders | |
| Both innovators | |
| Both strong retail partners | |
| Both industry supply chain leaders | |