

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

was \$1.9 million or \$0.51 per diluted share, which included an after-tax loss of \$0.2 million from external investments. In first quarter 2002, net income from continuing operations was \$0.4 million or \$0.10 per diluted share, which included an after-tax loss of \$0.4 million from external

April 15, 2003

News Release

Page 3 of 9

investments. On a consolidated net income basis, the first quarter net income of \$24.5 million was \$6.45 per share on a diluted basis, compared to \$2.2 million and \$0.57 per share in 2002.

From continuing operations, the Company's total revenues for the first quarter were \$24.9 million, compared to \$20.7 million in first quarter 2002, an increase of \$4.2 million or 20 percent. The Company's revenue growth was primarily driven by large increases in its PCS business. Operating income increased to \$4.2 million, an increase of \$1.8 million or 79% over 2002. The Company made capital expenditures of \$2.0 million during the quarter, while also decreasing its total debt by \$8.3 million. With the addition of the proceeds from the sale of its cellular partnership sale, the Company's temporary cash investments were \$36.3 million, an increase of \$34.1 million during the quarter. The Company's ratio of debt to total assets ended the quarter at 24%, compared to 34% at the end of the year.

President and CEO, Christopher E. French, commented, "During the quarter we successfully completed the sale of our 66% general partner interest in the Virginia 10 RSA Limited Partnership, which resulted in a large one-time gain. In addition to our one-time gain, we are again pleased with our operating financial results, given the ongoing financial challenges within the telecommunications industry. During the first quarter we were again able to increase our operating income and further reduce our debt, without using proceeds from the Virginia 10 RSA sale for debt reduction. We have seen improvement in our wireless churn and bad debt, but these levels are still unsatisfactory, and will continue to be an area of focus."

Wireless Operations

The Company experienced strong growth in wireless revenues as a PCS Affiliate of Sprint, increasing its PCS revenue by \$3.8 million to a total of \$15.0 million for first quarter

April 15, 2003

News Release

Page 4 of 9

2003. The Company's base of Sprint wireless customers increased by more than 4,600, ending the quarter at approximately 72,500 customers. PCS travel revenue, which is generated by use of the Company's network by Sprint wireless customers residing outside of our territory, was \$3.7 million, which was \$1.3 million more than the offsetting expense generated by the Company's base of Sprint wireless customers. The PCS loss in the first quarter decreased by \$0.7 million compared to first quarter 2002.

The Company also received \$0.6 million from outside parties for lease of space on its wireless towers, compared to \$0.5 million in first quarter 2002. In addition to this external revenue, the Company's towers are also used in the provision of the Company's own wireless services.

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

Wireline Operations

The local telephone operation experienced a \$0.2 million increase in net income to \$2.2 million. During the first quarter, increased access revenue was partially offset by a decrease in fiber facility lease revenue (further discussed below) and a slight increase in operating expense.

The Company's extensive interstate fiber optic network generated a total of \$1.3 million of lease revenue, a decrease of \$0.5 million compared to first quarter 2002, but an increase of \$0.2 million compared to the fourth quarter of 2002. Competitive pricing pressure on fiber facility lease rates and the financial difficulties of some telecommunications carrier customers were principally responsible for recent decreases. In addition to generating revenue from outside leases, the Company's fiber network is also extensively used to support its telephone, CATV, Internet and wireless operations.

April 15, 2003
News Release
Page 5 of 9

Other Operations

The ShenTel Service operation had a profit of \$0.2 million, compared to a negligible profit in first quarter 2002. Revenues associated with information access services, including Internet access service revenues and contract work on the 511Virginia travel information project, increased \$0.2 million, to \$1.4 million. The Company ended the quarter with approximately 19,000 Internet customers of which 850 access the service through Digital Subscriber Line (DSL).

External Investments

First quarter results included after-tax losses of \$0.2 million on external investments. In first quarter 2002 the after-tax losses on investments was \$0.4 million, which was principally attributed to the Company's former investment in VeriSign, Inc., as discussed in previous filings. At the end of the quarter, the Company's external investments totaled \$6.0 million.

Discontinued Operations

As previously disclosed, on November 21, 2002 the Company signed an agreement to sell to Verizon Wireless, for \$37.0 million, the Company's 66% general partner interest in the Virginia 10 RSA Limited Partnership ("VA 10"), which was held by the Company's subsidiary, Shenandoah Mobile Company. The sale was completed at the close of business on February 28, 2003, resulting in the \$21.5 million gain described above. For January and February 2003, prior to the closing, after-tax net income from this discontinued operation was \$1.1 million.

Annual Meeting

The annual meeting of shareholders of Shenandoah Telecommunications Company will be held at 11:00 a.m. on April 22, 2003 in the auditorium of the Shentel Center at 500 Mill Road, Edinburg, VA.

April 15, 2003
News Release
Page 6 of 9

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

About Shenandoah Telecommunications

Shenandoah Telecommunications Company is a holding company which provides a broad range of telecommunications services through its operating subsidiaries. The Company celebrated its 100th anniversary of service on June 9, 2002. The Company is traded on the NASDAQ National Market under the symbol "SHEN." The Company's operating subsidiaries provide local telephone, cable, Internet access, interexchange facilities, cellular and PCS services, along with many other associated services, to the four state region from Harrisonburg, Virginia to Harrisburg and Altoona, Pennsylvania.

/S/ LAURENCE F. PAXTON
 Laurence F. Paxton
 Vice President - Finance

This release contains forward-looking statements that are subject to various risks and uncertainties. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of unforeseen factors. A discussion of factors that may cause actual results to differ from management's projections, forecasts, estimates and expectations is available in the Company filings with the SEC. Those factors may include changes in general economic conditions, increases in costs and other competitive factors.

April 15, 2003
 News Release
 Page 7 of 9

SHENANDOAH TELECOMMUNICATIONS COMPANY
 SUMMARY FINANCIAL INFORMATION (unaudited)
 (In thousands, except per share amounts)

Condensed Balance Sheets	March 31, 2003	December 31, 2002
	-----	-----
Cash and cash equivalents	\$ 36,288	\$ 2,209
Other current assets	11,076	18,285
Total securities and investments	7,209	7,423
Property, plant and equipment	191,412	189,278
Less accumulated depreciation	(61,145)	(57,126)
	-----	-----
Net property, plant and equipment	130,267	132,152
Other assets, net	8,911	3,935
	-----	-----
Total assets	\$ 193,751	\$ 164,004
	=====	=====
Current liabilities, exclusive of short-term debt of \$4,181 and \$7,985, respectively	\$ 25,105	\$ 11,915
Long- and short-term debt	47,209	55,546
Total other liabilities	20,159	18,300
Minority interests	--	1,666
Total stockholders' equity	101,278	76,577
	-----	-----
Total liabilities and stockholders' equity	\$ 193,751	\$ 164,004
	=====	=====

Condensed Statements of Income	Three months ended	
	March 31,	
	2003	2002

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

Operating Revenues-Wireless	\$ 15,634	\$ 11,754
-Wireline	7,639	7,421
-Other	1,674	1,521
Total operating revenue	24,947	20,696
Cost of goods and services	2,289	2,649
Network operating costs	8,046	7,047
Depreciation	4,021	3,344
Selling, general and administrative	6,441	5,340
Total operating expenses	20,797	18,380
Operating income	4,150	2,316
Interest expense	(954)	(1,068)
Other income (expense)	(124)	(573)
Income tax provision	(1,141)	(305)
Income from continuing operations	\$ 1,931	\$ 370
Discontinued operations, net of income taxes	\$ 22,628	\$ 1,786
Cumulative effect of a change in accounting, net of income taxes	\$ (76)	\$ --
Net income	\$ 24,483	\$ 2,156

April 15, 2003

News Release

Page 8 of 9

SHENANDOAH TELECOMMUNICATIONS COMPANY
SUMMARY FINANCIAL INFORMATION (unaudited)
(In thousands, except per share amounts)

	Three months ended March 31,	
	2003	2002
Net earnings per share, basic		
Continuing operations	\$ 0.51	\$ 0.10
Discontinued operations, net of income taxes	\$ 5.98	\$ 0.47
Cumulative effect of a change in accounting, net of taxes	\$ (0.02)	\$ --
Total	\$ 6.47	\$ 0.57
Net earnings per share, diluted		
Continuing operations	\$ 0.51	\$ 0.10
Discontinued operations, net of income taxes	\$ 5.96	\$ 0.47
Cumulative effect of a change in accounting, net of taxes	\$ (0.02)	\$ --

Edgar Filing: SHENANDOAH TELECOMMUNICATIONS CO/VA/ - Form 8-K

Total	\$ 6.45	\$ 0.57
	=====	=====

#####

April 15, 2003
News Release
Page 9 of 9

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARY COMPANIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHENANDOAH TELECOMMUNICATIONS COMPANY
(Registrant)

April 15, 2003

/S/ LAURENCE F. PAXTON

Laurence F. Paxton, Vice President-
Finance