CANON INC Form 6-K April 28, 2005

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of April , 2005

CANON INC.

CANON INC.
(Translation of registrant s name into English)
30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan
(Address of principal executive offices)
[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F <u>X</u> Form 40-F
[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes No _ X
[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

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SIGNATURES

CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2005

Operating Results and Financial Conditions

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANON INC.

(Registrant)

By /s/ Hiroshi Kawashimo

(Signature)*

Hiroshi Kawashimo

General Manager, Finance Division
Canon Inc.

The following materials are included.

1. Consolidated Results For The First Quarter Ended March 31, 2005

^{*}Print the name and title of the signing officer under his signature.

April 27, 2005

CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2005

CONSOLIDATED RESULTS

(Millions of yen, thousands of U.S. dollars, except per share amounts)

		A	ctual		Proje	ected
	Three months	Three months		Three months	V	
	ended March 31, 2005	ended March 31, 2004	Change(%)	ended March 31, 2005	Year ending December 31, 2005	Change(%)
	(Unaudited)	(Unaudited)		(Unaudited)		
Net sales	¥843,367	¥ 798,052	+5.7	\$ 7,881,935	¥3,650,000	+5.3
Operating profit	143,282	133,523	+7.3	1,339,084	584,000	+7.4
Income before income taxes	,	•		, ,	,	
and minority interests	149,451	135,862	+10.0	1,396,738	593,000	+7.4
Net income	¥ 93,057	¥ 84,280	+10.4	\$ 869,692	¥ 367,000	+6.9
Net income per share:						
- Basic	¥ 104.93	¥ 95.50	+9.9	\$ 0.98	¥ 413.79	+6.7
- Diluted	104.79	95.02	+10.3	0.98		

Actual

	As of March 31, 2005	As of December 31, 2004	Change(%)	As of March 31, 2005
Total assets	(Unaudited) ¥3,566,130	¥ 3,587,021	-0.6	(Unaudited) \$ 33,328,318
Stockholders equity	¥2,276,986	¥ 2,209,896	+3.0	\$ 21,280,243

- Notes: 1. Canon s consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.
 - 2. U.S. dollar amounts are translated from yen at the rate of JPY107 = U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of March 31, 2005, solely for the convenience of the reader.

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Operating Results and Financial Conditions

2005 First Quarter in Review

Looking back at the global economy in the first quarter of 2005, despite worldwide concern over the economic impact of high crude oil prices and escalating costs of raw materials, economic growth was fairly steady during the term. In the United States, employment conditions continued to show improvement while consumer spending and corporate capital expenditure remain healthy, which helped fuel the ongoing trend of gradual expansion. In Europe, the effects of such factors as the growing value of the euro and high crude oil prices has resulted in an economic slowdown in the region that has continued since the second half of last year, although there are signs of improvement in business-related capital expenditure. As for Asia, China continued to realize high growth, mainly through exports, in spite of the economic tightening policy implemented in the latter half of last year, and other Asian economies also enjoyed generally favorable performances. In Japan, while such indicators as consumer spending, employment conditions, and corporate capital expenditure were somewhat lacking in intensity, the economy realized modest growth, pointing to a general trend toward recovery.

As for the markets in which the Canon Group operates, within the camera segment demand for single-lens-reflex (SLR) digital cameras continued to grow significantly during the term. Although sales of compact digital cameras leveled off in Japan, they remained strong in overseas markets to realize healthy growth overall. As for network digital multifunction devices (MFDs), demand in the business market shifted toward increasing multifunctionality, speed and color capability, supporting strong sales, while price competition intensified among lower-speed models. Although sales of computer peripherals, including printers, grew for both monochrome and color models, the segment suffered amid severe price competition and a shift in demand toward high-performance low-priced machines. In the optical equipment segment, although demand for steppers, used in the production of semiconductors, has been tapering off since the second half of last year, back-orders remained during the quarter and sales grew steadily. Moreover, increased demand for liquid crystal display (LCD) televisions fueled growth in the market for projection aligners, which are used in the production of LCDs. The average value of the yen for the quarter was ¥104.58 to the U.S. dollar and ¥137.04 to the euro, representing a year-on-year increase of almost 3% against the U.S. dollar, and a decrease of a little over 2% against the euro.

Amid these conditions, Canon s consolidated net sales for the first quarter increased by 5.7% from the year-ago period to \\$843.4 billion (U.S.\\$7,882 million), boosted by a favorable rise in sales of digital SLR cameras and color network MFDs, along with a substantial increase in sales of semiconductor-production equipment. Net income for the quarter was ¥93.1 billion (U.S.\$870 million), a year-on-year increase of 10.4%. The results mark the eleventh consecutive quarter of year-on-year sales and profit growth, beginning with the third quarter of 2002. Canon s gross profit ratio for the quarter was 48.6%, a decline of 1.0 point from the 49.6% ratio recorded in the first quarter of 2004. Although production-reform efforts continued during the term, the decline in the gross profit ratio was mainly caused by a combination of such factors as increases in the prices of crude oil and raw materials and severe price competition among consumer products. Owing to a substantial increase in sales, however, gross profit increased by 3.6% to ¥409.7 billion (U.S.\$3,829 million). While R&D expenditures and other spending grew during the first quarter, the increase in selling, general and administrative expenses for the period was limited to ¥4.4 billion (U.S.\$42 million), representing a year-on-year increase of 1.7%. Consequently, operating profit in the first quarter totaled ¥143.3 billion (U.S.\$1,339 million), a substantial year-on-year increase of 7.3%. Other income (deductions) improved by ¥3.8 billion (U.S.\$36 million) mainly due to an increase in currency exchange gains on foreign-currency-denominated trade receivables. As a result, income before income taxes and minority interests in the first quarter totaled ¥149.5 billion (U.S.\$1,397 million), a year-on-year increase of 10.0%. The effective tax rate during the quarter was 0.7 points lower compared with the previous year due to such factors as the introduction of the corporation size-based enterprise tax in Japan, which reduced the statutory tax rate from 42% to 40%. Consequently, net income for the first quarter of 2005 totaled ¥93.1 billion (U.S.\$870 million).

Basic net income per share for the quarter was ¥104.93 (U.S.\$0.98), a year-on-year increase of ¥9.43 (U.S.\$0.09).

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Results by Product Segment

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, indicates a shift from monochrome machines to color models, as well as a trend toward higher-end features. Additionally, amid color network digital MFDs, the iRC3220/iRC3100 continued to sell well and recorded considerable sales increases in both Japan and Europe. The company strengthened its lineup of monochrome network digital MFDs with the Japanese-market launch in March of the high-end office-use iR5570/6570 models, while the low-end and mid-range office-use iR2270/2870/3570/4570 models enjoyed healthy sales. These efforts resulted in only a minor year-on-year decrease in unit sales of monochrome network digital MFDs amid the shift in market demand toward office color. Overall, sales of office imaging products for the quarter realized a year-on-year increase of 2.1%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales of nearly 30%, with both monochrome systems, particularly personal-use models, and color models achieving growth. Sales in value terms also increased despite the effect of the shift in market demand toward lower priced models. Inkjet printers recorded a unit sales increase of approximately 14%, with the PIXMA iP3000 and iP4000 models selling briskly, especially in Japan and Europe, and high-speed multifunctional systems increasing unit sales, while sales in terms of value increased slightly. As a result, sales of computer peripherals for the quarter realized a year-on-year increase of 12.1%. Sales of business information products decreased by 10.4% due to the intentional curtailing of personal computer sales in the domestic Japanese market. Collectively, sales of business machines in the quarter totaled ¥593.6 billion (U.S.\$5,547 million), a year-on-year increase of 6.1%. Operating profit for the quarter totaled ¥140.8 billion (U.S.\$1,316 million), a year-on-year increase of 13.0%, supported by such factors as an increase in sales and the achievement of cost reductions realized through the integration manufacturing and development operations.

Within the camera segment, digital SLR cameras continued to enjoy robust growth, bolstered by particularly strong sales of the EOS DIGITAL REBEL XT launched in March, which has also led to expanded sales of interchangeable lenses. The introduction of several new compact-model digital cameras the PowerShot SD500, PowerShot SD400, PowerShot A520 and PowerShot A510 also fueled sales growth. In the field of digital video camcorders, newly introduced models such as the Optura 60, Elura 90, and ZR100 recorded strong performances. Additionally, the REALiS SX50 LCD projector, which was launched last November, contributed to an increase in sales. As a result, overall camera sales for the first quarter increased by 1.7% from the year-ago period to ¥159.9 billion (U.S.\$1,494 million). Despite cost-cutting efforts aimed at containing the negative impact of severe price competition, operating profit for the camera segment decreased year-on-year by 18.4% to ¥23.8 billion (U.S.\$223 million).

In the optical and other products segment, aligners, for the production of LCDs, and steppers, for the production of semiconductors, continued to sell well. As a result, first-quarter sales for the segment totaled ¥89.9 billion (U.S.\$840 million), a year-on-year increase of 10.3%. Operating profit for the segment grew year-on-year by 7.9% to ¥12.7 billion (U.S.\$118 million), boosted by an increase in sales volume.

Cash Flow

In the first quarter of 2005, although Canon maintained cash flow from operating activities of ¥76.7 billion (U.S.\$717 million), reflecting the substantial growth in sales and increased cash proceeds from sales, combined with an increase in net income, the figure represents a year-on-year decrease of ¥28.4 billion (U.S.\$265 million) due to the increased corporate tax payment accompanying the increase in profit. Capital expenditure totaled ¥92.6 billion (U.S.\$865 million), which was used mainly to expand production capabilities in both domestic and overseas regions, as well as to bolster the company s R&D-related infrastructure. Cash flow from investing activities totaled ¥97.6 billion (U.S.\$912 million). As a result, free cash flow, or cash flow from operating activities minus cash flow from investing activities, totaled negative ¥20.9 billion (U.S.\$195 million).

Cash flow from financing activities recorded an outlay of ¥37.5 billion (U.S.\$350 million), mainly resulting from an increase in the dividend payout of ¥4.7 billion (U.S.\$44 million) over the previous year. Consequently, cash and cash equivalents, which totaled ¥837.1 billion (U.S.\$7,824 million), although representing a ¥50.6 billion (U.S.\$473 million) decrease from the end of the previous year, remained at a high level.

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Outlook

Regarding the outlook for the global economy in the second quarter and thereafter, although global economic prospects remain uncertain due to the increasing prices of crude oil and raw materials, and concern over the revaluation of the Chinese yuan, the global economy is likely to continue its course toward modest recovery.

In the businesses in which Canon is involved, demand for digital SLR cameras is expected to continue enjoying robust growth while the compact digital-camera market, primarily overseas, is also expected to continue expanding. Competition in the MFD market will likely intensify with the introduction of increasingly advanced features in network digital MFDs to support solution businesses, and the launch of new color digital network MFD models in response to growing market demand for color multifunction office systems. As for laser beam printers, while stable demand is projected to fuel increased unit sales of full-color models, severe price competition and shifting demand toward lower-priced models is expected to continue. Within the semiconductor-production equipment market, despite the slowdown in capital expenditure by semiconductor manufacturers and a leveling off of market growth, demand for projection aligners is expected to remain strong.

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Consolidated Outlook

4 4 11 16		Mi	llions of yen	1	
1st Half	Six me	onths ending		Six months	
	Jun	ne 30, 2005	Change	ended June 30, 2004	Change (%)
	Previous Outlook (A)	Revised Outlook (B)	(B - A)	Results (C)	(B / C)
Net sales Income before income taxes and	¥1,725,000	¥ 1,745,000	¥20,000	¥ 1,648,420	+5.9%
minority interests Net income	270,000 167,000	283,000 175,000	13,000 8,000	259,974 160,776	+8.9% +8.8%
Fiscal year		Mi	llions of yer	1	
riscai yeai	Yea	ar ending		Voor onded	
	December 31, 2005		Change	Year ended December 31, 2004	Change (%)
	Previous Outlook (A)	Revised Outlook (B)	(B - A)	Results (C)	(B / C)
Net sales Income before income taxes and	¥3,630,000	¥ 3,650,000	¥20,000	¥ 3,467,853	+5.3%
minority interests Net income	580,000 359,000	593,000 367,000	13,000 8,000	552,116 343,344	+7.4% +6.9%
Non-consolidated Outlook					
		Mi	llions of yen	ı	
1st Half	Six me	onths ending			
	Jun	ne 30, 2005	Change	Six months ended June 30, 2004	Change (%)
	Previous Outlook	Revised Outlook (B)	(B - A)	Results (C)	(B/C)

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	(A)		-		
Net sales	¥1,160,000	¥ 1,180,000	¥20,000	¥ 1,078,553	+9.4%
Ordinary profit	200,000	210,000	10,000	197,671	+6.2%
Net income	128,000	135,000	7,000	127,036	+6.3%

Millions of ven

Fiscal year				-	
riscai year	Yes	ar ending		Year ended	
	Decem	ber 31, 2005	Change	December 31, 2004	Change (%)
	Previous Outlook (A)	Revised Outlook (B)	(B - A)	Results (C)	(B / C)
Net sales Ordinary profit Net income	¥2,440,000 417,000 263,000	¥ 2,460,000 427,000 270,000	¥20,000 10,000 7,000	¥ 2,278,374 396,250 249,251	+8.0% +7.8% +8.3%

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

1. CONSOLIDATED STATEMENTS OF INCOME

	Millio	ons of yen		Thousands of U.S. dollars
	Three months ended March 31, 2005	Three months ended March 31, 2004	Change(%)	Three months ended March 31, 2005
Net sales Cost of sales	(Unaudited) ¥843,367 433,703	(Unaudited) ¥ 798,052 402,595	+5.7	(Unaudited) \$ 7,881,935 4,053,299
Gross profit Selling, general and administrative expenses	409,664 266,382	395,457 261,934	+3.6	3,828,636 2,489,552
Operating profit Other income (deductions): Interest and dividend income Interest expense Other, net	2,681 (468) 3,956	133,523 1,308 (771) 1,802	+7.3	1,339,084 25,056 (4,374) 36,972
	6,169	2,339		57,654
Income before income taxes and minority interests Income taxes	149,451 52,394	135,862 48,591	+10.0	1,396,738 489,663
Income before minority interests Minority interests	97,057 4,000	87,271 2,991		907,075 37,383
Net income	¥ 93,057	¥ 84,280	+10.4	\$ 869,692

Note: Canon s comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial

instruments and change in minimum pension liability adjustments. Comprehensive income for the three months ended March 31, 2005 and 2004 were JPY102,525 million (U.S.\$958,178 thousand) and JPY73,839 million, respectively.

Thousands of

2. DETAILS OF SALES

Calca har man da sé	Millio	ons of yen		U.S. dollars
Sales by product	Three months ended March 31, 2005	Three months ended March 31, 2004	Change(%)	Three months ended March 31, 2005
	(Unaudited)	(Unaudited)		(Unaudited)
Business machines: Office imaging products Computer peripherals Business information products	¥275,083 292,292 26,179	¥ 269,310 260,782 29,222	+2.1 +12.1 -10.4	\$ 2,570,869 2,731,701 244,664
Cameras Optical and other products	593,554 159,911 89,902	559,314 157,225 81,513	+6.1 +1.7 +10.3	5,547,234 1,494,495 840,206
Total	¥843,367	¥ 798,052	+5.7	\$ 7,881,935
Solos by region	Millio	ons of yen		Thousands of U.S. dollars
Sales by region	Three months ended March 31, 2005	Three months ended March 31, 2004	Change(%)	Three months ended March 31, 2005
Japan Overseas:	(Unaudited) ¥208,094	(Unaudited) ¥ 201,112	+3.5	(Unaudited) \$ 1,944,804
Americas	248,723	237,578	+4.7	2,324,514
Europe	257,336 120,214	247,375	+4.0	2,405,009
Other areas	129,214	111,987	+15.4	1,207,608
	635,273	596,940	+6.4	5,937,131

Total \qquad \qqqq \qqq \qqqq \qqq \qqqq \qqq \qqqq \qqq \qqqq \qqqqq

Notes: 1. The primary products included in each of the product segments are as follows:

Business machines:

Office imaging products: Office network digital multifunction devices (MFDs) / Color network

digital MFDs /

Office copying machines / Personal-use copying machines /

Full-color copying machines / etc.

Computer peripherals: Laser beam printers / Single function inkjet printers / Inkjet

multifunction peripherals / Image scanners / etc.

Business information products: Computer information systems / Micrographic equipment / Personal

information products / etc.

Cameras: SLR cameras / Compact cameras / Digital cameras / Digital video

camcorders / etc.

Optical and other products: Semiconductor production equipment / Mirror projection mask

aligners for LCD panels /

Broadcasting equipment / Medical equipment / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France,

Netherlands /

Other Asian regions, China, Oceania

Areas:

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

3. SEGMENT INFORMATION BY PRODUCT

	Millio	ons of yen		Thousands of U.S. dollars
	Three months ended March 31, 2005	Three months ended March 31, 2004	Change(%)	Three months ended March 31, 2005
Dareta are Marchine	(Unaudited)	(Unaudited)		(Unaudited)
Business Machines Net sales: Unaffiliated customers Intersegment	¥593,554	¥ 559,314	+6.1	\$ 5,547,234
Total	593,554	559,314	+6.1	5,547,234
Operating cost and expenses	452,726	434,720	+4.1	4,231,084
Operating profit	140,828	124,594	+13.0	1,316,150
Cameras Net sales: Unaffiliated customers Intersegment	¥159,911	¥ 157,225	+1.7	\$ 1,494,495
Total	159,911	157,225	+1.7	1,494,495
Operating cost and expenses	136,096	128,030	+6.3	1,271,925
Operating profit	23,815	29,195	-18.4	222,570

Optical and other products

Net sales:

	9			
Unaffiliated customers Intersegment	¥ 89,902 35,181	¥ 81,513 30,698	+10.3 +14.6	\$ 840,206 328,794
Total	125,083	112,211	+11.5	1,169,000
Operating cost and expenses	112,404	100,464	+11.9	1,050,505
Operating profit	12,679	11,747	+7.9	118,495
Corporate and Eliminations Net sales:				
Unaffiliated customers Intersegment	¥ (35,181)	¥ (30,698)		(328,794)
Total	(35,181)	(30,698)		(328,794)
Operating cost and expenses	(1,141)	1,315		(10,663)
Operating profit	(34,040)	(32,013)		(318,131)
Consolidated Net sales: Unaffiliated customers Intersegment	¥843,367 ———	¥ 798,052	+5.7	\$ 7,881,935
Total	843,367	798,052	+5.7	7,881,935
Operating cost and expenses	700,085	664,529	+5.4	6,542,851
Operating profit	143,282	133,523	+7.3	1,339,084

Note: General corporate expenses of JPY34,039 million (U.S.\$318,121 thousand) and JPY32,083 million in the three months ended March 31, 2005 and 2004, respectively, are included in Corporate and Eliminations.

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

4. CONSOLIDATED BALANCE SHEETS

		Millions of yen		Thousands of U.S. dollars
	As of March 31, 2005	As of December 31, 2004	Change	As of March 31, 2005
	(Unaudited)			(Unaudited)
ASSETS				
Current assets: Cash and cash equivalents Marketable securities Trade receivables, net	¥ 837,147 3,280 542,034	¥ 887,774 1,554 602,790	¥(50,627) 1,726 (60,756)	\$ 7,823,804 30,654 5,065,738
Inventories	516,193	489,128	27,065	4,824,234
Prepaid expenses and other current assets	262,194	250,906	11,288	2,450,411
Total current assets	2,160,848	2,232,152	(71,304)	20,194,841
Noncurrent receivables	14,803	14,567	236	138,346
Investments	100,703	97,461	3,242	941,150
Property, plant and equipment, net	1,007,586	961,714	45,872	9,416,692
Other assets	282,190	281,127	1,063	2,637,289
Total assets	¥3,566,130	¥ 3,587,021	¥(20,891)	\$ 33,328,318
A LA DA ATTAGA A NO GEOGRAPIO A DEDGA A DOLATIONA				
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:				
Short-term loans and current portion of long-term				
debt	¥ 11,615	¥ 9,879	¥ 1,736	\$ 108,551
Trade payables	446,803	465,396	(18,593)	4,175,729
Income taxes	51,878	105,565	(53,687)	484,841
Accrued expenses	211,501	205,296	6,205	1,976,645
Other current liabilities	176,871	197,029	(20,158)	1,653,000
Total current liabilities	898,668	983,165	(84,497)	8,398,766
Long-term debt, excluding current installments	26,299	28,651	(2,352)	245,785
Accrued pension and severance cost	127,577	132,522	(4,945)	1,192,308
Other noncurrent liabilities	47,217	45,993	1,224	441,281

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Total liabilities	1,099,761	1,190,331	(90,570)	10,278,140
Minority interests	100 202	197.704	2.590	1 770 025
Minority interests Stockholders equity:	189,383	186,794	2,589	1,769,935
Common stock	173,913	173,864	49	1,625,355
Additional paid-in capital	401,798	401,773	25	3,755,121
Retained earnings	1,798,416	1,740,834	57,582	16,807,626
Accumulated other comprehensive income (loss)	(91,844)	(101,312)	9,468	(858,355)
Treasury stock	(5,297)	(5,263)	(34)	(49,504)
Total stockholders equity	2,276,986	2,209,896	67,090	21,280,243
				¢ 22 220 210
Total liabilities and stockholders equity	¥3,566,130	¥ 3,587,021	¥(20,891)	\$ 33,328,318
Total liabilities and stockholders equity	¥3,566,130	¥ 3,587,021	¥(20,891)	\$ 33,328,318
Total liabilities and stockholders equity		¥ 3,587,021 ons of yen	¥(20,891)	Thousands of U.S. dollars
Total liabilities and stockholders equity			¥(20,891)	Thousands of
Total liabilities and stockholders equity	Millio	ons of yen		Thousands of U.S. dollars
Total liabilities and stockholders equity	As of March 31, 2005	ons of yen As of December 31,		Thousands of U.S. dollars As of March 31, 2005
Total liabilities and stockholders equity Allowance for doubtful receivables	As of March 31,	ons of yen As of December 31,		Thousands of U.S. dollars As of March 31,
Allowance for doubtful receivables Accumulated depreciation	As of March 31, 2005	As of December 31, 2004		Thousands of U.S. dollars As of March 31, 2005 (Unaudited)
Allowance for doubtful receivables Accumulated depreciation Accumulated other comprehensive income (loss):	As of March 31, 2005 (Unaudited) ¥ 11,431 1,165,757	As of December 31, 2004 ¥ 11,657 1,173,305		Thousands of U.S. dollars As of March 31, 2005 (Unaudited) \$ 106,832 10,894,925
Allowance for doubtful receivables Accumulated depreciation Accumulated other comprehensive income (loss): Foreign currency translation adjustments	Millie As of March 31, 2005 (Unaudited) ¥ 11,431 1,165,757 (70,372)	As of December 31, 2004 ¥ 11,657 1,173,305 (79,751)		Thousands of U.S. dollars As of March 31, 2005 (Unaudited) \$ 106,832 10,894,925 (657,682)
Allowance for doubtful receivables Accumulated depreciation Accumulated other comprehensive income (loss): Foreign currency translation adjustments Net unrealized gains (losses) on securities	As of March 31, 2005 (Unaudited) ¥ 11,431 1,165,757 (70,372) 7,916	As of December 31, 2004 ¥ 11,657 1,173,305 (79,751) 7,470		Thousands of U.S. dollars As of March 31, 2005 (Unaudited) \$ 106,832 10,894,925 (657,682) 73,981
Allowance for doubtful receivables Accumulated depreciation Accumulated other comprehensive income (loss): Foreign currency translation adjustments Net unrealized gains (losses) on securities Net gains (losses) on derivative financial instruments	Millio As of March 31, 2005 (Unaudited) ¥ 11,431 1,165,757 (70,372) 7,916 (1,374)	As of December 31, 2004 ¥ 11,657 1,173,305 (79,751) 7,470 (693)		Thousands of U.S. dollars As of March 31, 2005 (Unaudited) \$ 106,832 10,894,925 (657,682) 73,981 (12,841)
Allowance for doubtful receivables Accumulated depreciation Accumulated other comprehensive income (loss): Foreign currency translation adjustments Net unrealized gains (losses) on securities	As of March 31, 2005 (Unaudited) ¥ 11,431 1,165,757 (70,372) 7,916	As of December 31, 2004 ¥ 11,657 1,173,305 (79,751) 7,470		Thousands of U.S. dollars As of March 31, 2005 (Unaudited) \$ 106,832 10,894,925 (657,682) 73,981

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

5. CONSOLIDATED STATEMENTS OF CASH FLOWS

ended March 31, 2005 ended March 31, 2005 ended March 31, 2005 ended March 31, 2005 March 31, 2005<		Millio	ons of yen	Thousands of U.S. dollars
Cash flows from operating activities: ¥ 93,057 ¥ 84,280 \$ 869,692 Adjustments to reconcile net income to net cash provided by operating activities:		months ended March 31,	ended March 31,	March 31,
Net income ¥ 93,057 ¥ 84,280 \$ 869,692 Adjustments to reconcile net income to net cash provided by operating activities: 30,057 ¥ 84,280 \$ 869,692 Depreciation and amortization 46,631 44,486 435,804 Loss on disposal of property, plant and equipment 1,580 2,751 14,766 Deferred income taxes 2,163 1,586 20,215 Decrease in trade receivables 61,465 15,863 574,439 Increase in inventories (22,620) (29,854) (211,402) Increase (decrease) in trade payables (4,460) 34,651 (41,682) Decrease in income taxes (53,712) (28,214) (501,981) Increase in accrued expenses 931 114 8,701 Decrease in accrued pension and severance cost (4,245) (2,907) (39,673)		(Unaudited)	(Unaudited)	(Unaudited)
Depreciation and amortization 46,631 44,486 435,804 Loss on disposal of property, plant and equipment 1,580 2,751 14,766 Deferred income taxes 2,163 1,586 20,215 Decrease in trade receivables 61,465 15,863 574,439 Increase in inventories (22,620) (29,854) (211,402) Increase (decrease) in trade payables (4,460) 34,651 (41,682) Decrease in income taxes (53,712) (28,214) (501,981) Increase in accrued expenses 931 114 8,701 Decrease in accrued pension and severance cost (4,245) (2,907) (39,673)	Net income Adjustments to reconcile net income to net cash provided by	¥ 93,057	¥ 84,280	\$ 869,692
Decrease in trade receivables 61,465 15,863 574,439 Increase in inventories (22,620) (29,854) (211,402) Increase (decrease) in trade payables (4,460) 34,651 (41,682) Decrease in income taxes (53,712) (28,214) (501,981) Increase in accrued expenses 931 114 8,701 Decrease in accrued pension and severance cost (4,245) (2,907) (39,673)	Depreciation and amortization Loss on disposal of property, plant and equipment	1,580	2,751	14,766
Increase (decrease) in trade payables (4,460) 34,651 (41,682) Decrease in income taxes (53,712) (28,214) (501,981) Increase in accrued expenses 931 114 8,701 Decrease in accrued pension and severance cost (4,245) (2,907) (39,673)	Decrease in trade receivables	61,465	15,863	574,439
Decrease in accrued pension and severance cost (4,245) (2,907) (39,673)	Decrease in income taxes	(4,460) (53,712)	34,651 (28,214)	(41,682) (501,981)
Other, net (44,101) (17,693) (412,159)				(39,673) (412,159)
Net cash provided by operating activities 76,689 105,063 716,720 Cash flows from investing activities:	· · · · ·	76,689	105,063	716,720
Proceeds from sale of property, plant and equipment 5,040 1,390 47,103	Proceeds from sale of property, plant and equipment	5,040	1,390	·
Proceeds from sale of available-for-sale securities 417 6,083 3,897	Proceeds from sale of available-for-sale securities	417	6,083	(23,028) 3,897 (39,196)
		` ' '	` ′	(35,356)
Net cash used in investing activities (97,578) (49,888) (911,944) Cash flows from financing activities:		(97,578)	(49,888)	(911,944)
Proceeds from issuance of long-term debt Repayment of long-term debt 147 (2,075) 106 1,374 (19,393)	Proceeds from issuance of long-term debt Repayment of long-term debt	(2,075)	(22,381)	(19,393)
	Dividends paid	(35,475)	(30,791)	13,505 (331,542) (14,094)

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Net cash used in financing activities	(37,466)	(56,175)	(350,150)
Effect of exchange rate changes on cash and cash equivalents	7,728	(5,832)	72,224
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period	(50,627)	(6,832)	(473,150)
	887,774	690,298	8,296,954
Cash and cash equivalents at end of period	¥837,147	¥ 683,466	\$ 7,823,804

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CANON INC. AND SUBSIDIARIES

CONSOLIDATED

6. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

(1) NUMBER OF GROUP COMPANIES

	March 31, 2005	December 31, 2004	Change
Subsidiaries Affiliates	184 16	184 17	(1)
Total	200	201	(1)

CHANGES IN GROUP OF ENTITIES

Subsidiaries

Addition: 2 companies Removal: 2 companies Affiliates (Carried at Equity Basis)

Removal: 1 company

(2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with accounting principles generally accepted in the United States of America, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.

7. OTHER

We have engaged Ernst & Young ShinNihon to complete a review of the consolidated financial statements as of and for three months ended March 31, 2005, in accordance with Statement of Auditing Standards No.100, Interim Financial Information , established by the American Institute of Certified Public Accountants.

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CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2005

SUPPLEMENTARY REPORT

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, estimate, expect, project or should and similar expressions, as they relate to Canon, are intended to identify forward-look may. statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

Canon Inc.

1. SALES BY REGION AND PRODUCT

	2005				2004		(Millions of yen) Change year over year			
	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year	
Japan		(P)	(P)							
Business machines	153,968	156,632	636,900	144,502	147,208	602,772	+6.6%	+6.4%	+5.7%	
Office imaging										
products Computer	95,563	93,437	376,400	82,909	83,922	336,214	+15.3%	+11.3%	+12.0%	
peripherals Business information	39,377	47,023	194,100	39,011	42,327	178,783	+0.9%	+11.1%	+8.6%	
products	19,028	16,172	66,400	22,582	20,959	87,775	-15.7%	-22.8%	-24.4%	
Cameras	26,583	36,117	137,400	26,914	31,932	124,403	-1.2%	+13.1%	+10.4%	
Optical and										
other products	27,543	26,457	99,500	29,696	33,510	122,559	-7.3%	-21.0%	-18.8%	
Total	208,094	219,206	873,800	201,112	212,650	849,734	+3.5%	+3.1%	+2.8%	
Overseas Business machines	439,586	458,014	1,880,500	414,812	435,739	1,785,181	+6.0%	+5.1%	+5.3%	
Office imaging										
products Computer	179,520	205,680	796,000	186,401	201,016	784,758	-3.7%	+2.3%	+1.4%	
peripherals	252,915 7,151	244,085 8,249	1,052,100 32,400	221,771 6,640	227,563 7,160	971,131 29,292	+14.0% +7.7%	+7.3% +15.2%	+8.3% +10.6%	

Business information products									
Cameras	133,328	164,172	660,800	130,311	158,176	638,676	+2.3%	+3.8%	+3.5%
Optical and other products	62,359	60,241	234,900	51,817	43,803	194,262	+20.3%	+37.5%	+20.9%
Total	635,273	682,427	2,776,200	596,940	637,718	2,618,119	+6.4%	+7.0%	+6.0%
Americas Business machines	187,548	185,052	771,000	178,655	187,041	762,592	+5.0%	-1.1%	+1.1%
Office imaging products Computer peripherals	76,866 107,126	88,234 93,374	342,100 414,000	85,281 90,190	90,688 92,848	355,375 392,800	-9.9% +18.8%	-2.7% +0.6%	-3.7% +5.4%
Business information products	3,556	3,444	14,900	3,184	3,505	14,417	+11.7%	-1.7%	+3.4%
Cameras	52,037	61,963	259,800	51,541	62,636	262,873	+1.0%	-1.1%	-1.2%
Optical and other products	9,138	9,262	37,100	7,382	7,626	33,960	+23.8%	+21.5%	+9.2%
Total	248,723	256,277	1,067,900	237,578	257,303	1,059,425	+4.7%	-0.4%	+0.8%
Europe Business machines	193,422	210,178	855,700	184,783	190,783	794,601	+4.7%	+10.2%	+7.7%
Office imaging products	82,557	96,543	370,100	82,196	89,941	350,644	+0.4%	+7.3%	+5.5%

Computer peripherals Business	107,902	109,598	471,000	99,795	97,897	431,742	+8.1%	+12.0%	+9.1%
information products	2,963	4,037	14,600	2,792	2,945	12,215	+6.1%	+37.1%	+19.5%
Cameras	57,331	75,469	289,300	56,832	72,330	277,307	+0.9%	+4.3%	+4.3%
Optical and other products	6,583	4,617	22,500	5,760	5,079	21,387	+14.3%	-9.1%	+5.2%
Total	257,336	290,264	1,167,500	247,375	268,192	1,093,295	+4.0%	+8.2%	+6.8%
Other areas									
Business machines	58,616	62,784	253,800	51,374	57,915	227,988	+14.1%	+8.4%	+11.3%
Office imaging products	20,097	20,903	83,800	18,924	20,387	78,739	+6.2%	+2.5%	+6.4%
Computer peripherals Business	37,887	41,113	167,100	31,786	36,818	146,589	+19.2%	+11.7%	+14.0%
information products	632	768	2,900	664	710	2,660	-4.8%	+8.2%	+9.0%
Cameras	23,960	26,740	111,700	21,938	23,210	98,496	+9.2%	+15.2%	+13.4%
Optical and other									
products	46,638	46,362	175,300	38,675	31,098	138,915	+20.6%	+49.1%	+26.2%
Total	129,214	135,886	540,800	111,987	112,223	465,399	+15.4%	+21.1%	+16.2%
Total Business									
machines	593,554	614,646	2,517,400	559,314	582,947	2,387,953	+6.1%	+5.4%	+5.4%
	275,083	299,117	1,172,400	269,310	284,938	1,120,972	+2.1%	+5.0%	+4.6%

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Office imaging products Computer									
peripherals Business information	292,292	291,108	1,246,200	260,782	269,890	1,149,914	+12.1%	+7.9%	+8.4%
products	26,179	24,421	98,800	29,222	28,119	117,067	-10.4%	-13.2%	-15.6%
Cameras	159,911	200,289	798,200	157,225	190,108	763,079	+1.7%	+5.4%	+4.6%
Optical and other products	89,902	86,698	334,400	81,513	77,313	316,821	+10.3%	+12.1%	+5.5%
products	89,902					310,821		+12.1 70	+3.3 %
Total	843,367	901,633	3,650,000	798,052	850,368	3,467,853	+5.7%	+6.0%	+5.3%

(P)=Projection

Canon Inc.

2. SEGMENT INFORMATION BY PRODUCT

	2005			2004			(Millions of yen) Change year over year		
	1st quarter	2nd quarter (P)	Year (P)	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year
Business machines Unaffiliated customers Intersegment	593,554	614,646	2,517,400	559,314	582,947	2,387,953	+6.1%	+5.4%	+5.4%
Total sales	593,554	614,646	2,517,400	559,314	582,947	2,387,953	+6.1%	+5.4%	+5.4%
Operating profit % of sales	140,828 23.7%	139,672 22.7%	600,300 23.8%	124,594 22.3%	124,167 21.3%	521,084 21.8%	+13.0%	+12.5%	+15.2%
Cameras Unaffiliated customers Intersegment	159,911	200,289	798,200	157,225	190,108	763,079	+1.7%	+5.4%	+4.6%
Total sales	159,911	200,289	798,200	157,225	190,108	763,079	+1.7%	+5.4%	+4.6%
Operating profit % of sales	23,815 14.9%	29,885 14.9%	124,700 15.6%	29,195 18.6%	32,236 17.0%	130,798 17.1%	-18.4%	-7.3%	-4.7%
Optical and other products Unaffiliated customers Intersegment	89,902 35,181	86,698 37,219	334,400 149,500	81,513 30,698	77,313 34,858	316,821 138,419	+10.3% +14.6%	+12.1% +6.8%	+5.5% +8.0%

Total sales	125,083	123,917	483,900	112,211	112,171	455,240	+11.5%	+10.5%	+6.3%
Operating profit % of sales	12,679 10.1%	10,621 8.6%	30,700 6.3%	11,747 10.5%	3,412 3.0%	28,832 6.3%	+7.9%	+211.3%	+6.5%
Corporate and Eliminations Unaffiliated customers Intersegment	-35,181	-37,219	-149,500	-30,698	-34,858	-138,419			
Total sales	-35,181	-37,219	-149,500	-30,698	-34,858	-138,419			
Operating profit	-34,040	-47,460	-171,700	-32,013	-39,962	-136,921			
Consolidated Unaffiliated customers Intersegment	843,367	901,633	3,650,000	798,052	850,368	3,467,853	+5.7%	+6.0%	+5.3%
Total sales	843,367	901,633	3,650,000	798,052	850,368	3,467,853	+5.7%	+6.0%	+5.3%
Operating profit % of sales	143,282 17.0%	132,718 14.7%	584,000 16.0%	133,523 16.7%	119,853 14.1%	543,793 15.7%	+7.3%	+10.7%	+7.4%

(P)=Projection

3. OTHER INCOME / DEDUCTIONS

		2005			2004		Chan	Millio) ge year ove	ons of yen) r year
	1st quarter	2nd quarter (P)	Year (P)	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year
Interest & dividend, net	2,213	2,587	9,000	537	1,052	4,362	+1,676	+1,535	+4,638

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Forex gain / loss	741	-4,041	-11,200	-4,415	-745	-17,800	+5,156	-3,296	+6,600
Equity earnings /									
loss of affiliated									
companies	1,153	647	2,400	106	685	1,921	+1,047	-38	+479
Others, net	2,062	1,638	8,800	6,111	3,267	19,840	-4,049	-1,629	-11,040
Total	6,169	831	9,000	2,339	4,259	8,323	+3,830	-3,428	+677
10,000	0,107		7,000	_,,,,,	.,	0,828		2,.20	,

(P)=Projection

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Canon Inc.

4. SALES COMPOSITION BY PRODUCT

	2005			2004		
	1st quarter	2nd quarter(P)	Year(P)	1st quarter	2nd quarter	Year
Office imaging products						
Monochrome copying machines	57%	57%	57%	63%	63%	62%
Digital*	96%			92%	94%	95%
Analog*	4%			8%	6%	5%
Color copying machines	26%	27%	27%	23%	24%	24%
Others	17%	16%	16%	14%	13%	14%
Computer peripherals						
Laser beam printers	73%	69%	69%	69%	71%	71%
Inkjet printers (includes inkjet MFPs)	25%	30%	30%	28%	27%	27%
Others	2%	1%	1%	3%	2%	2%
Business information products						
Personal computers	72%	67%	67%	76%	74%	74%
Others	28%	33%	33%	24%	26%	26%
Cameras						
Film cameras / Lenses	15%	15%	14%	17%	17%	16%
Digital cameras	72%	70%	71%	68%	67%	69%
Video cameras	13%	15%	15%	15%	16%	15%
Optical and other products						
Semiconductor production equipment	69%	66%	64%	65%	64%	63%
Others	31%	34%	36%	35%	36%	37%
					(P)=	Projection

^{*} Among office-use monochrome copying machines (hardware only)

5. SALES GROWTH IN LOCAL CURRENCY

		2005			
	1st quarter	2nd quarter(P)	Year(P)		
Business machines					
Japan	+6.6%	+6.4%	+5.7%		
Overseas	+7.0%	+7.1%	+7.0%		
Total	+6.9%	+6.9%	+6.7%		

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Cameras Japan Overseas	-1.2% +2.8%	+13.1% +5.0%	+10.4%
Total	+2.1%	+6.4%	+5.7%
Optical and other products	7.20	21.00/	10 007
Japan Overseas	-7.3% +20.1%	-21.0% +36.4%	-18.8% +20.1%
Total	+10.1%	+11.5%	+5.0%
Total			
Japan	+3.5%	+3.1%	+2.8%
Overseas	+7.2%	+8.6%	+7.4%
Americas	+7.5%	+4.0%	+3.9%
Europe	+2.6%	+7.2%	+6.8%
Other areas	+16.7%	+22.3%	+17.0%
Total	+6.3%	+7.2%	+6.3%

(P)=Projection

Canon Inc.

6. P&L SUMMARY (2nd Quarter 2005/Projection)

	2005	2004	(Millions of yen)
	2nd quarter(P)	2nd quarter	Change year over year
Net sales	901,633	850,368	+6.0%
Operating profit	132,718	119,853	+10.7%
Income before income taxes and minority interests	133,549	124,112	+7.6%
Net income	81,943	76,496	+7.1%
			(P)=Projection

7. PROFITABILITY

20	2005		2004	
1st quarter	Year(P)	1st quarter	Year	
16.6%	15.5%	17.8%	16.8%	
10.4%	9.8%	10.6%	10.1%	
		(P)=	Projection	

8. IMPACT OF FOREIGN EXCHANGE RATES

(1) Exchange rates

		2005		20	(Yen) 04
	1st quarter	2nd-4th quarter(P)	Year(P)	1st quarter	Year
Yen/US\$	104.58	105.00	104.90	107.43	108.12
Yen/Euro	137.04	135.00	135.44	134.02	134.57
				(P)=	Projection

(2) Impact of foreign exchange rates on sales (Year over year)

•	ons of yen) 005
1st	Year(P)

	quarter	
US\$	-6.4	-39.4
Euro	+3.9	+5.3
Other currencies	+0.2	+4.2
Total	-2.3	-29.9
	(P)=	Projection
(3) Impact of foreign exchange rates per yen		
		ns of yen) 005
		-4th ter(P)
On sales		
US\$		10.0
Euro		5.3
On operating profit US\$		5.5
Euro		3.9
	(P)=1	Projection

9. STATEMENTS OF CASH FLOWS

	2005		(Millions of yen) 2004	
	1st quarter	Year(P)	1st quarter	Year
Net cash provided by operating activities				
Net income	93,057	367,000	84,280	343,344
Depreciation and amortization	46,631	210,000	44,486	192,692
Other, net	-62,999	58,000	-23,703	25,493
Total	76,689	635,000	105,063	561,529
Net cash used in investing activities	-97,578	-420,000	-49,888	-252,967
Free cash flow	-20,889	215,000	55,175	308,562
Net cash provided by (used in) financing activities	-37,466	-70,300	-56,175	-102,268
Effect of exchange rate changes on cash & cash equivalents	7,728	1,100	-5,832	-8,818
Net change in cash and cash equivalents	-50,627	145,800	-6,832	197,476

Cash and cash equivalents at end of each period

837,147

1,033,600

683,466

887,774 (P)=Projection

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Canon Inc.

10. R&D EXPENDITURE

	20	2005		(Millions of yen) 2004	
	1st quarter	Year(P)	1st quarter	Year	
Business machines Cameras Optical and other products	25,012 9,452 24,705		26,044 8,158 23,326	120,916 35,549 118,835	
Total	59,169	300,000	57,528	275,300	
% of sales	7.0%	8.2%	7.2% (I	7.9% P)=Projection	

11. CAPITAL EXPENDITURE & DEPRECIATION AND AMORTIZATION

	20	005	(Millions of yen) 2004	
	1st quarter	Year(P)	1st quarter	Year
Capital expenditure	91,776	375,000	54,749	318,730
Depreciation and amortization	46,631	210,000	44,486	192,692
			(P	=Projection

12. INVENTORIES

(1) Inventories

		(Mi	Aillions of yen)	
	2005	2004		
	Mar.31	Dec.31	Difference	
Business machines	272,955	244,050	+28,905	
Cameras	99,904	90,620	+9,284	
Optical and other products	143,334	154,458	-11,124	
Total	516,193	489,128	+27,065	

(2) Inventories/Sales*

	2005	2004	(Days)
	Mar.31	Dec.31	Difference
Business machines	40	36	+4
Cameras	44	40	+4
Optical and other products	169	178	-9
Total	52	49	+3

^{*}Index based on the previous six months sales.

13. DEBT RATIO

	2005	2004	
	Mar.31	Dec.31	Difference
Total debt / Total assets	1.1%	1.1%	0.0%

14. OVERSEAS PRODUCTION RATIO

	2005	2004	
	1st quarter	Year	
Overseas production ratio	44%	42%	

15. NUMBER OF EMPLOYEES

	2005 Mar.31	2004 Dec.31	Difference
Japan Overseas	45,601 61,986	46,103 62,154	-502 -168
Total	107,587	108,257	-670

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