| FIRST NATIONAL COMMUNITY BANCORP INC Form 10-Q   |
|--|
| August 13, 2013  |
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|  |
| UNITED STATES  |
| SECURITIES AND EXCHANGE COMMISSION   |
| WASHINGTON, D.C. 20549   |
|  |
|  |
| FORM 10-Q  |
|  |
| (Mark One)   |
| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE $^{\rm x}$ ACT OF 1934 |
| For the quarterly period ended June 30, 2013   |
|  |
| OR   |
|  |
| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT<br>OF 1934        |
| For the transition period from to  |
| Commission Ella No. 000 52970  |
| Commission File No. 000-53869  |

### FIRST NATIONAL COMMUNITY BANCORP, INC.

(Exact Name of Registrant as Specified in Its Charter)

Pennsylvania23-2900790(State or Other Jurisdiction(I.R.S. Employer

of Incorporation or Organization) Identification No.)

**102 E. Drinker St., Dunmore, PA**(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code (570) 346-7667

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer " Accelerated Filer "

Non-Accelerated Filer x Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common Stock, \$1.25 par value 16,457,169 shares

(Title of Class) (Outstanding at August 13, 2013)

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### Part I - Financial Information

### Item 1 - Financial Statements

## FIRST NATIONAL COMMUNITY BANCORP, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## (unaudited)

|  | June 30,  | December 31, |
|--|-----------|--------------|
| (in thousands, except share data)  | 2013      | 2012         |
| Assets   |           |              |
| Cash and cash equivalents:   |           |              |
| Cash and due from banks  | \$18,564  | \$ 21,710    |
| Interest-bearing deposits in other banks                                       | 15,189    | 93,561       |
| Total cash and cash equivalents  | 33,753    | 115,271      |
| Securities available for sale at fair value                                    | 200,586   | 185,361      |
| Securities held to maturity at amortized cost (fair value \$2,410 and \$2,483) | 2,252     | 2,198        |
| Stock in Federal Home Loan Bank of Pittsburgh, at cost                         | 3,541     | 5,957        |
| Loans held for sale  | 905       | 1,615        |
| Loans, net of allowance for loan and lease losses of \$18,588 and \$18,536     | 623,742   | 579,396      |
| Bank premises and equipment, net   | 18,548    | 18,937       |
| Accrued interest receivable  | 2,437     | 2,199        |
| Refundable federal income taxes  | 11,637    | 11,637       |
| Intangible assets  | 550       | 632          |
| Bank-owned life insurance  | 27,816    | 27,461       |
| Other real estate owned  | 2,778     | 3,983        |
| Other assets   | 9,710     | 13,627       |
| Total Assets   | \$938,255 | \$ 968,274   |
| T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |           |              |
| Liabilities  |           |              |
| Deposits  Deposits   | ¢124.095  | ¢ 121 476    |
| Demand (non-interest-bearing)  | \$124,985 | \$ 131,476   |
| Interest-bearing The later series  | 704,714   | 723,137      |
| Total deposits   | 829,699   | 854,613      |
| Borrowed funds   | 22 201    | 10.702       |
| FHLB advances  | 22,301    | 18,593       |
| Subordinated debentures  | 25,000    | 25,000       |
| Junior subordinated debentures   | 10,310    | 10,310       |
| Total borrowed funds   | 57,611    | 53,903       |
| Accrued interest payable   | 7,586     | 6,427        |

| Other liabilities  | 11,823       | 16,406  |   |
|--|--------------|---------|---|
| Total liabilities  | 906,719      | 931,349 |   |
|  |              |         |   |
| Shareholders' Equity   |              |         |   |
| Preferred Shares (\$1.25 par)  |              |         |   |
| Authorized: 20,000,000 shares at June 30, 2013 and December 31, 2012             |              |         |   |
| Issued and outstanding: 0 shares at June 30, 2013 and December 31, 2012          | -            | -       |   |
| Common Shares (\$1.25 par)   |              |         |   |
| Authorized: 50,000,000 shares at June 30, 2013 and December 31, 2012             |              |         |   |
| Issued and outstanding: 16,457,169 shares at June 30, 2013 and December 31, 2012 | 20,571       | 20,571  |   |
| Additional paid-in capital   | 61,584       | 61,584  |   |
| Accumulated deficit  | (49,477)     | (51,928 | ) |
| Accumulated other comprehensive (loss) income                                    | (1,142)      | 6,698   |   |
| Total shareholders' equity   | 31,536       | 36,925  |   |
| Total Liabilities and Shareholders' Equity                                       | \$938,255 \$ | 968,274 |   |

The accompanying notes to consolidated financial statements are an integral part of these statements.

## FIRST NATIONAL COMMUNITY BANCORP, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

|  | Three Months Ended June 30, |         | Six Montl<br>June 30, | hs Ended |   |
|--|-----------------------------|---------|-----------------------|----------|---|
| (in thousands, except share data)                            | 2013                        | 2012    | 2013                  | 2012     |   |
| Interest income  |                             |         |                       |          |   |
| Interest and fees on loans                                   | \$6,718                     | \$7,529 | \$13,325              | \$15,318 |   |
| Interest and dividends on securities                         |                             |         |                       |          |   |
| U.S. government agencies                                     | 479                         | 325     | 902                   | 704      |   |
| State and political subdivisions, tax-free                   | 806                         | 982     | 1,796                 | 1,963    |   |
| State and political subdivisions, taxable                    | 116                         | 119     | 232                   | 249      |   |
| Other securities   | 34                          | 425     | 69                    | 834      |   |
| Total interest and dividends on securities                   | 1,435                       | 1,851   | 2,999                 | 3,750    |   |
| Interest on interest-bearing deposits and federal funds sold | 14                          | 44      | 53                    | 100      |   |
| Total interest income  | 8,167                       | 9,424   | 16,377                | 19,168   |   |
| Interest expense   |                             |         |                       |          |   |
| Deposits   |                             |         |                       |          |   |
| Interest-bearing demand                                      | 150                         | 157     | 308                   | 340      |   |
| Savings  | 28                          | 44      | 54                    | 90       |   |
| Time (\$100,000 and over)                                    | 326                         | 385     | 643                   | 800      |   |
| Other time   | 566                         | 791     | 1,183                 | 1,679    |   |
| Total interest on deposits                                   | 1,070                       | 1,377   | 2,188                 | 2,909    |   |
| Interest on borrowed funds                                   |                             |         |                       |          |   |
| Interest on FHLB advances                                    | 128                         | 340     | 254                   | 754      |   |
| Interest on subordinated debentures                          | 569                         | 569     | 1,131                 | 1,138    |   |
| Interest on junior subordinated debentures                   | 51                          | 57      | 102                   | 115      |   |
| Total interest on borrowed funds                             | 748                         | 966     | 1,487                 | 2,007    |   |
| Total interest expense                                       | 1,818                       | 2,343   | 3,675                 | 4,916    |   |
| Net interest income before credit for loan and lease losses  | 6,349                       | 7,081   | 12,702                | 14,252   |   |
| Credit for loan and lease losses                             | (2                          | ) (280  | ) (1,226              | ) (416   | ) |
| Net interest income after credit for loan and lease losses   | 6,351                       | 7,361   | 13,928                | 14,668   |   |
| Non-interest income  |                             |         |                       |          |   |
| Deposit service charges                                      | 723                         | 756     | 1,401                 | 1,493    |   |
| Net gain on the sale of securities                           | 899                         | -       | 1,741                 | 8        |   |
| Gross other-than-temporary impairment ("OTTI") (losses)      | _                           | (117    | ) -                   | 57       |   |
| gains  |                             | •       | ,                     |          |   |
| Portion of loss (gain) recognized in OCI (before taxes)      | -                           | 21      | -                     | (153     | ) |
| Other-than-temporary-impairment losses recognized in         | _                           | (96     | ) -                   | (96      | ) |
| earnings   |                             |         | ,                     | `        | , |
| Net gain on the sale of loans held for sale                  | 50                          | 247     | 160                   | 490      |   |
| Net gain on the sale of other real estate owned              | 76                          | 145     | 89                    | 154      |   |
| Loan-related fees  | 89                          | 125     | 197                   | 249      |   |

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| Income from bank-owned life insurance                | 183        | 168        | 355        | 353        |   |
|--|------------|------------|------------|------------|---|
| Other  | 261        | 199        | 797        | 343        |   |
| Total non-interest income                            | 2,281      | 1,544      | 4,740      | 2,994      |   |
| Non-interest expense                                 |            |            |            |            |   |
| Salaries and employee benefits                       | 3,243      | 3,621      | 6,563      | 7,259      |   |
| Occupancy expense                                    | 550        | 499        | 1,134      | 1,097      |   |
| Equipment expense                                    | 380        | 446        | 756        | 866        |   |
| Advertising expense                                  | 179        | 140        | 256        | 288        |   |
| Data processing expense                              | 504        | 596        | 1,068      | 1,070      |   |
| FDIC assessment                                      | 494        | 603        | 1,026      | 1,203      |   |
| Bank shares tax                                      | 241        | 275        | 482        | 551        |   |
| Expense of other real estate                         | 232        | 226        | 450        | 404        |   |
| (Credit) provision for off-balance sheet commitments | (55        | ) 252      | (176       | 187        |   |
| Legal expense  | 566        | 738        | 1,181      | 1,462      |   |
| Professional fees                                    | 326        | 1,003      | 877        | 2,521      |   |
| Insurance expenses                                   | 296        | 235        | 619        | 467        |   |
| Loan collection expense                              | 20         | 136        | 247        | 365        |   |
| Other operating expenses                             | 936        | 1,102      | 1,734      | 2,054      |   |
| Total non-interest expense                           | 7,912      | 9,872      | 16,217     | 19,794     |   |
| Income (loss) before income taxes                    | 720        | (967       | 2,451      | (2,132     | ) |
| Provision for income taxes                           | -          | -          | -          | -          |   |
| Net income (loss)                                    | \$720      | \$(967)    | \$2,451    | \$(2,132   | ) |
| Earnings (loss) per share                            |            |            |            |            |   |
| Basic  | \$0.04     | \$(0.06    | \$0.15     | \$(0.13    | ) |
| Diluted  | \$0.04     |            | \$0.15     | \$(0.13    | ) |
| Cash dividends declared per common share             | \$-        | \$-        | \$-        | \$-        |   |
| WEIGHTED AVERAGE NUMBER OF SHARES                    | ψ-         | Ψ-         | Ψ-         | Ψ-         |   |
| OUTSTANDING:   |            |            |            |            |   |
| Basic  | 16,457,169 | 16,442,119 | 16,457,169 | 16,442,119 | 9 |
| Diluted  | 16,457,169 | 16,442,119 | 16,457,169 | 16,442,119 |   |
|  |            |            |            |            |   |

The accompanying notes to consolidated financial statements are an integral part of these statements.

## FIRST NATIONAL COMMUNITY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(unaudited)

|  | Three M June 30, | ont | hs Endec | d | Six Month<br>June 30, | hs   | Ended     |
|--|------------------|-----|----------|---|-----------------------|------|-----------|
| (in thousands)   | 2013             |     | 2012     |   | 2013                  | 2    | 2012      |
| Net income (loss)  | \$ 720           |     | \$ (967  | ) | \$2,451               | 9    | \$(2,132) |
| Other comprehensive (loss) income, net of tax:                               |                  |     |          |   |                       |      |           |
| Unrealized (losses) gains on securities available-for-sale                   | (8,195           | )   | 1,458    |   | (10,138)              | )    | 5,298     |
| Taxes  | 2,786            |     | (496     | ) | 3,447                 |      | (1,800)   |
| Net of tax amount  | (5,409           | )   | 962      |   | (6,691                | )    | 3,498     |
|  |                  |     |          |   |                       |      |           |
| Non-credit related losses (gains) on OTTI securities not expected to be sold | -                |     | 117      |   | -                     |      | (57)      |
| Taxes  | -                |     | (40      | ) | -                     |      | 19        |
| Net of tax amount  | -                |     | 77       |   | -                     |      | (38)      |
|  |                  |     |          |   |                       |      |           |
| Reclassification adjustment for (gains) losses included in net income (loss) | (899             | )   | 96       |   | (1,741                | )    | 88        |
| Taxes  | 306              |     | (33      | ) | 592                   |      | (30)      |
| Net of tax amount  | (593             | )   | 63       |   | (1,149                | )    | 58        |
|  | (                | ,   |          |   | ( ) - ,               | ,    |           |
| Total other comprehensive (loss) income                                      | (6,002           | )   | 1,102    |   | (7,840                | )    | 3,518     |
| Total comprehensive (loss) income  | \$ (5,282        | )   | \$ 135   |   | \$(5,389)             | ) \$ | \$1,386   |

The accompanying notes to consolidated financial statements are an integral part of these statements.

## FIRST NATIONAL COMMUNITY BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

### For the Six Months Ended June 30, 2013 and 2012

(Unaudited)

|   | Number of Common | Common   | Additional Paid-in |                     | Accumula<br>atedCompreh | atedTotal<br>ensi <b>Sh</b> areholders' |
|---|------------------|----------|--------------------|---------------------|-------------------------|---|
| (in thousands, except per share data)                 | Shares           | Stock    | Capital            | Deficit             | Loss                    | Equity                                  |
| Balances, December 31, 2011                           | 16,442,119       | \$20,552 | \$61,557           | \$ (38,217          | ) \$ (3,967             | ) \$ 39,925                             |
| Net loss for the period                               | -                | -        | -                  | (2,132              | ) -                     | (2,132)                                 |
| Other comprehensive income, net of tax of \$1,811     | -                | -        | -                  | -                   | 3,518                   | 3,518                                   |
| Balances, June 30, 2012                               | 16,442,119       | \$20,552 | \$61,557           | \$ (40,349          | ) \$ (449               | ) \$ 41,311                             |
| Balances, December 31, 2012 Net income for the period | 16,457,169       | \$20,571 | \$61,584<br>-      | \$ (51,928<br>2,451 | ) \$ 6,698              | \$ 36,925<br>2,451                      |
| Other comprehensive loss, net of tax of \$4,039       | -                | -        | -                  | -                   | (7,840                  | ) (7,840 )                              |
| Balances, June 30, 2013                               | 16,457,169       | \$20,571 | \$61,584           | \$ (49,477          | ) \$ (1,142             | ) \$ 31,536                             |

The accompanying notes to consolidated financial statements are an integral part of these statements.

## FIRST NATIONAL COMMUNITY BANCORP, INC AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

| (in thousands)   | Six Month<br>2013 |   | ded June 30<br>2012 | ), |
|--|-------------------|---|---------------------|----|
| Cash flows from operating activities:  | Φ Ο 451           |   | Φ (2.122            | ,  |
| Net income (loss)  | \$ 2,451          |   | \$ (2,132           | )  |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating |                   |   |                     |    |
| activities:  | (55               | , | (020                | `  |
| Investment securities accretion, net   | (55               | ) | (830                | )  |
| Equity in trust  | (3                | ) | (2                  | )  |
| Depreciation and amortization  | 618               | , | 619                 |    |
| Credit for loan and lease losses   | (1,226            | ) | (416                | )  |
| (Credit) provision for off balance sheet commitments                                   | (176              | ) | 187                 |    |
| Gain on sale of investment securities  | (1,741            | ) | (8                  | )  |
| Other-than temporary impairment losses   | -                 |   | 96                  |    |
| Gain on the sale of loans held for sale  | (186              | ) | (490                | )  |
| Valuation adjustment, loans held for sale  | 26                |   | -                   |    |
| Gain on the sale of other real estate owned  | (89               | ) | (154                | )  |
| Valuation adjustment, other real estate owned  | 105               |   | (20                 | )  |
| Income from bank-owned life insurance  | (355              | ) | (353                | )  |
| Proceeds from the sale of loans held for sale  | 6,724             |   | 17,117              |    |
| Funds used to originate loans held for sale  | (5,854            | ) | (16,541             | )  |
| (Increase) decrease in interest receivable   | (238              | ) | 987                 |    |
| Decrease in other assets   | 4,374             |   | 363                 |    |
| Increase in interest payable   | 1,159             |   | 244                 |    |
| (Decrease) increase in other liabilities   | (956              | ) | 493                 |    |
| Total adjustments  | 2,127             |   | 1,292               |    |
| Net cash provided by (used in) provided by operating activities                        | 4,578             |   | (840                | )  |
| Cash flows from investing activities:  | •                 |   | `                   |    |
| Maturities, calls, and principal payments of investment securities available-for-sale  | 8,459             |   | 19,381              |    |
| Sales of securities available-for-sale   | 40,177            |   | 19,361              |    |
|  | ,                 | ` | -<br>(10.011        | \  |
| Purchases of Securities available-for-sale   | (73,997           | ) | (19,811             | )  |
| Purchases of Federal Reserve Bank stock  | -                 |   | (90                 | )  |
| Redemption of Federal Home Loan Bank of Pittsburgh stock                               | 2,416             | , | 819                 |    |
| Net (increase) decrease in loans to customers  | (43,027           | ) |                     |    |
| Proceeds from the sale of other real estate owned                                      | 1,348             | , | 2,336               |    |
| Purchases of property and equipment  | (266              | ) | (1,179              | )  |
| Net cash (used in) provided by investing activities                                    | (64,890           | ) | 57,651              |    |
| Cash flows from financing activities:  |                   |   |                     |    |
| Net decrease in total deposits   | (24,914           | ) | (120,437            | )  |

| Proceeds from FHLB advances                      | 10,000    | 15,737       |
|--|-----------|--------------|
| Repayment of FHLB advances                       | (6,292    | ) (27,997 )  |
| Net cash used in financing activities            | (21,206   | ) (132,697 ) |
| Net decrease in cash and cash equivalents        | (81,518   | ) (75,886 )  |
| Cash and cash equivalents at beginning of period | 115,271   | 168,646      |
| Cash and cash equivalents at end of period       | \$ 33,753 | \$ 92,760    |
|  |           |              |
| Supplemental cash flow information               |           |              |
| Cash paid during the period for:                 |           |              |
| Interest   | \$ 2,516  | \$ 3,929     |
| Income taxes                                     | -         | 25           |
| Other transactions:                              |           |              |
| Principal balance of loans transferred to OREO   | 159       | 506          |
| Transfer from loans held for sale to loans       | -         | 94           |

The accompanying notes to consolidated financial statements are an integral part of these statements.

#### FIRST NATIONAL COMMUNITY BANCORP, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**Notes to Consolidated Financial Statements** 

#### **Note 1. Basis of Presentation**

The consolidated financial statements are comprised of the accounts of First National Community Bancorp, Inc., and its wholly owned subsidiary, First National Community Bank (the "Bank"), as well as the Bank's wholly owned subsidiaries (collectively, the "Company"). The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America ("GAAP") and general practices within the banking industry. In the opinion of management, all adjustments necessary for a fair presentation of the results for the three and six month periods ended June 30, 2013 have been included in the consolidated financial statements. All intercompany balances and transactions have been eliminated in consolidation. Prior period amounts have been reclassified when necessary to conform to the current period's presentation. These reclassifications did not have an impact on the operating results or financial position of the Company. The operating results and financial position of the Company for the three and six months ended June 30, 2013, may not be indicative of future results of operations and financial position.

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to change in the near term are the allowance for loan and lease losses ("ALLL"), investment security valuations, the evaluation of investment securities and other real estate owned ("OREO") for impairment, and the evaluation of deferred income taxes.

These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's audited financial statements, included in our Annual Report filed on Form 10-K as of and for the year ended December 31, 2012 and the Company's Quarterly Report filed on Form 10-Q for the three months ended March 31, 2013.

#### **Note 2. New Authoritative Accounting Guidance**

Accounting Standards Update ("ASU") No. 2011-11, Balance Sheet (Topic 210): "Disclosures about Offsetting Assets and Liabilities" requires enhanced disclosures that will enable users of its financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position. This includes the effect or potential effect of rights of setoff associated with an entity's recognized assets and recognized liabilities within the scope of this update. The amendments require enhanced disclosures by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either Accounting Standards Codification Topic ("ASC") 210-20-45 or ASC 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either ASC 210-20-45 or ASC 815-10-45. The Company adopted ASU No. 2011-11 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company.

ASU No. 2012-02, Intangibles-Goodwill and Other (Topic 350): "Testing Indefinite-Lived Intangible Assets for Impairment" simplifies the guidance for testing the decline in realizable value (impairment) of indefinite-lived intangible assets other than goodwill. ASU No. 2012-02 allows an entity the option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. An organization electing to perform a qualitative assessment is no longer required to calculate the fair value of an indefinite-lived intangible asset unless the organization determines, based on a qualitative assessment, that it is "more likely than not" that the asset is impaired. The Company adopted ASU 2012-02 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company.

ASU No. 2013-01, Balance Sheet (Topic 210): "Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities" clarifies the scope of transactions that are subject to the disclosures about offsetting, specifically that ordinary trade receivables and receivables are not in the scope of ASU No. 2011-11. This update applies only to derivatives, repurchase agreements and reverse purchase agreements, and securities borrowing and securities lending transactions that are offset in accordance with specific criteria contained in FASB Accounting Standards Codification or subject to a master netting arrangement or similar agreement. The Company adopted ASU 2013-01 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company.

ASU No. 2013-02, Comprehensive Income (Topic 220): "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income" improves the transparency of reporting these reclassifications. The new amendments require an organization to: present either on the face of the statement where income is presented or in the notes to the financial statements the effects on the line items of net income of significant amounts reclassified out of accumulated other comprehensive income; or cross reference to other disclosures currently required under GAAP for other reclassification items to be reclassified directly to income in their entirety in the same reporting period. The amendments apply to all public and private companies that report other comprehensive income. The Company adopted ASU 2013-02 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company; however see Note 9 to the consolidated financial statements for additional disclosures related to the adoption of ASU No. 2013-02.

#### **Note 3. Regulatory Matters**

The Bank is under a Consent Order (the "Order") from the Office of the Comptroller of the Currency ("OCC") dated September 1, 2010. The Company is also subject to a Written Agreement (the "Agreement") with the Federal Reserve Bank of Philadelphia (the "Reserve Bank") dated November 24, 2010.

OCC Consent Order. The Bank, pursuant to a Stipulation and Consent to the Issuance of a Consent Order dated September 1, 2010, without admitting or denying any wrongdoing, consented and agreed to the issuance of the Order by the OCC, the Bank's primary regulator. The Order requires the Bank to undertake certain actions within designated timeframes, and to operate in compliance with the provisions thereof during its term. The Order is based on the results of an examination of the Bank as of March 31, 2009. Since the examination, management has engaged in discussions with the OCC and has taken steps to improve the condition, policies and procedures of the Bank. Compliance with the Order is monitored by a committee (the "Committee") of at least three directors, none of whom is an employee or controlling shareholder of the Bank or its affiliates or a family member of any such person. The Committee is required to submit written progress reports on a monthly basis to the OCC and the Agreement requires the Bank to make periodic reports and filings with the Reserve Bank. The members of the Committee are John P. Moses, Joseph Coccia, Joseph J. Gentile and Thomas J. Melone. The material provisions of the Order are as follows:

(i) By October 31, 2010, the Board of Directors of the Bank (the "Board") was required to adopt and implement a three-year strategic plan which must be submitted to the OCC for review and prior determination of no supervisory objection; the strategic plan must establish objectives for the Bank's overall risk profile, earnings performance, growth, balance sheet mix, off-balance sheet activities, liability structure, capital adequacy, reduction in the volume of nonperforming assets, product line development, and market segments that the Bank intends to promote or develop, and is to include strategies to achieve those objectives; if the strategic plan involves the sale or merger of the Bank, it must address the timeline and steps to be followed to provide for a definitive agreement within 90 days after the receipt of a determination of no supervisory objection;

- (ii) by October 31, 2010, the Board was required to adopt and implement a three year capital plan, which must be submitted to the OCC for review and prior determination of no supervisory objection;
- (iii) by November 30, 2010, the Bank was required to achieve and thereafter maintain a total risk-based capital equal to at least 13% of risk-weighted assets and a Tier 1 capital equal to at least 9% of adjusted total assets;
- (iv) the Bank may not pay any dividend or capital distribution unless it is in compliance with the higher capital requirements required by the Order, the Capital Plan, applicable legal requirements and, then only after receiving a determination of no supervisory objection from the OCC;
- (v) by November 15, 2010, the Committee must have reviewed the Board and the Board's committee structure; by November 30, 2010, the Board was required to prepare or cause to be prepared an assessment of the capabilities of the Bank's executive officers to perform their past and current duties, including those required to respond to the most recent examination report, and to perform annual performance appraisals of each officer;
- (vi) by October 31, 2010, the Board was required to adopt, implement and thereafter ensure compliance with a comprehensive conflict of interest policy applicable to the Bank's and the Company's directors, executive officers, principal shareholders and their affiliates and such person's immediate family members and their related interests, employees, and by November 30, 2010, was required to review existing relationships with such persons to identify those, if any, not in compliance with the policy; and review all subsequent proposed transactions with such persons or modifications of transactions;
- (vii) by October 31, 2010, the Board was required to develop, implement and ensure adherence to policies and procedures for Bank Secrecy Act ("BSA") compliance; and account opening and monitoring procedures compliance;

| (viii) by October 31, 2010, the Board was required to ensure the BSA audit function is supported by an adequately staffed department or third party firm; to adopt, implement and ensure compliance with an independent BSA audit; and to assess the capabilities of the BSA officer and supporting staff to perform present and anticipated duties;   |
|--|
| (ix) by October 31, 2010, the Board was required to adopt, implement and ensure adherence to a written credit policy, including specified features, to improve the Bank's loan portfolio management;   |
| (x) the Board was required to take certain actions to resolve certain credit and collateral exceptions;  |
| (xi) by October 31, 2010, the Board was required to establish an effective, independent and ongoing loan review system to review, at least quarterly, the Bank's loan and lease portfolios to assure the timely identification and categorization of problem credits; by October 31, 2010, to adopt and adhere to a program for the maintenance of an adequate ALLL, and to review the adequacy of the Bank's ALLL at least quarterly; |
| (xii) by October 31, 2010, the Board was required to adopt and the Bank implement and adhere to a program to protect the Bank's interest in criticized assets; and the Bank may only extend additional credit (including renewals) to a borrower whose loans are criticized under specified circumstances;   |
| (xiii) by October 31, 2010, the Board was required to adopt and ensure adherence to action plans for each piece of other real estate owned;  |
| (xiv) by November 30, 2010, the Board was required to develop, implement and ensure adherence to a policy for effective monitoring and management of concentrations of credit;   |
| (xv) by October 31, 2010, the Board was required to revise and implement the Bank's other than temporary impairment policy;  |
| (xvi) by October 31, 2010, the Board was required to take action to maintain adequate sources of stable funding and liquidity and a contingency funding plan; by October 31, 2010, the Board was required to adopt, implement and ensure compliance with an independent, internal audit program; and   |

(xvii) take actions to correct cited violations of law; and adopt procedures to prevent future violations and address compliance management.

Federal Reserve Agreement. On November 24, 2010, the Company entered into the Agreement with the Reserve Bank. The Agreement requires the Company to undertake certain actions within designated timeframes, and to operate in compliance with the provisions thereof during its term. The material provisions of the Agreement include the following:

- (i) the Company's Board was required to take appropriate steps to fully utilize the Company's financial and managerial resources to serve as a source of strength to the Bank, including taking steps to ensure that the Bank complies with its Consent Order entered into with the OCC;
- (ii) the Company may not declare or pay any dividends without the prior written approval of the Reserve Bank and the Director of the Division of Banking Supervision and Regulation (the "Director") of the Federal Reserve Board;
- (iii) the Company may not take dividends or other payments representing a reduction of the Bank's capital without the prior written approval of the Reserve Bank;
- (iv) the Company and its nonbank subsidiary may not make any payment of interest, principal or other amounts on the Company's subordinated debentures or trust preferred securities without the prior written approval of the Reserve Bank and the Director;
- (v) the Company may not make any payment of interest, principal or other amounts on debt owed to insiders of the Company without the prior written approval of the Reserve Bank and Director;
- (vi) the Company and its nonbank subsidiary may not incur, increase or guarantee any debt without the prior written approval of the Reserve Bank;
- (vii) the Company may not purchase or redeem any shares of its stock without the prior written approval of the Reserve Bank;

(viii) the Company was required to submit to the Reserve Bank, by January 23, 2011, an acceptable written plan to maintain sufficient capital at the Company on a consolidated basis. Thereafter, the Company must notify the Reserve Bank within 45 days of the end of any quarter in which the Company's capital ratios fall below the approved capital plan's minimum ratios, and submit an acceptable written plan to increase the Company's capital ratios above the capital plan's minimums;

- (ix) the Company was required to immediately take all actions necessary to ensure that: (1) each regulatory report accurately reflects the Company's condition on the date for which it is filed and all material transactions between the Company and its subsidiaries; (2) each such report is prepared in accordance with its instructions; and (3) all records indicating how the report was prepared are maintained for supervisory review;
- (x) the Company was required to submit to the Reserve Bank, by January 23, 2011, acceptable written procedures to strengthen and maintain internal controls to ensure all required regulatory reports and notices filed with the Board of Governors are accurate and filed in accordance with the instructions for preparation;
- (xi) the Company was required to submit to the Reserve Bank, by January 8, 2011, a cash flow projection for 2011, reflecting the Company's planned sources and uses of cash, and submit a cash flow projection for each subsequent calendar year at least one month prior to the beginning of such year;
- (xii) the Company must comply with: (1) the notice provisions of Section 32 of the FDI Act and Subpart H of Regulation Y in appointing any new director or senior executive officer or changing the duties of any senior executive officer; and (2) the restrictions on indemnification and severance payments of Section 18(k) of the FDI Act and Part 359 of the FDIC's regulations; and
- (xiii) the Board must submit written progress reports within 30 days of the end of each calendar quarter.

During the six months ended June 30, 2013, and the year ended December 31, 2012, the Company incurred approximately \$143 thousand and \$585 thousand, respectively, of expenses related to complying with these regulatory agreements, consisting primarily of professional and consulting fees. In addition, the Order and the Agreement place restrictions on the Company's ability to borrow funds and to pay interest and dividends to its security holders. In the future, the Company may continue to experience increased costs related to compliance with these regulatory agreements and also expects to face certain restrictions on its operations for as long as it continues to operate under the Order and the Agreement. The Company expects, however, that future compliance expenses will continue to decrease from the 2012 level.

The Order and Agreement have not and are not expected to have an impact on the Company's ability to attract and maintain deposits or the Company's cost of funds. In order to meet the increased capital requirements imposed under the Order and the Agreement, however, unless the Company is able to raise additional capital, the Company could be limited in the aggregate amount of loans it can have outstanding, which may constrain loan growth. While it is not anticipated that the Order and the Agreement will have an impact on the Company's net interest margin, the overall cost of compliance with the Order and the Agreement is expected to impact profitability at least through the end of 2013.

Banking regulations also limit the amount of dividends that may be paid without prior approval of the Bank's regulatory agency. As of August 12, 2013, the Company and the Bank are restricted from paying any dividends without regulatory approval.

The Company is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material adverse effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices must be met. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

In July 2013, the Federal Reserve, the OCC and the FDIC approved the final Basel III capital framework for U.S. banking organizations (the "Regulatory Capital Rules") implementing regulatory capital reforms and changes required by the Dodd-Frank Act.

The Regulatory Capital Rules are effective on January 1, 2014; however, the mandatory compliance date for the Company and the Bank as "standardized approach" banking organizations begins on January 1, 2015 and is subject to transitional provisions extending to January 1, 2019. The Regulatory Capital Rules include new risk-based capital and leverage ratios and refine the definition of what constitutes "capital" for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company and the Bank under the Regulatory Capital Rules will be:

- (i) a new common equity Tier 1 capital ratio of 4.5%;(ii) a Tier 1 capital ratio of 6% (increased from 4%);
  - (iii) a total capital ratio of 8% (unchanged from current rules); and
  - (iv) a Tier 1 leverage ratio of 4% for all institutions.

The Regulatory Capital Rules also establish a "capital conservation buffer" of 2.5% above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital and result in the following minimum ratios:

- (i) a common equity Tier 1 capital ratio of 7.0%;
- (ii) a Tier 1 capital ratio of 8.5%; and
- (iii) a total capital ratio of 10.5%.

The new capital conservation buffer requirement will be phased in beginning in January 2016 at 0.625% of risk-weighted assets and will increase by that amount each year until fully implemented in January 2019. An institution will be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations will establish a maximum percentage of eligible retained income that could be utilized for such actions.

The Regulatory Capital Rules also implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which will be phased out over time.

The Regulatory Capital Rules also revise the prompt corrective action framework, which is designed to place restrictions on insured depository institutions, including the Bank, if their capital levels begin to show signs of weakness. These revisions will take effect January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions will be required to meet the following increased capital level requirements in order to qualify as "well capitalized:"

Current quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to

risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined).

In accordance with the Order, the Bank is required to achieve and thereafter maintain total risk-based capital equal to at least 13% of risk-weighted assets and Tier 1 capital equal to at least 9% of adjusted total assets. At June 30, 2013 and December 31, 2012, the Bank was not in compliance with these requirements. The minimum capital requirements under the Order take precedence over the standard regulatory capital adequacy definitions described in the tables below. The Company's and the Bank's actual capital positions and ratios at June 30, 2013 and December 31, 2012 are presented in the following table:

### **Capital Analysis**

|  | June 30,  | December 31, |
|--|-----------|--------------|
| (in thousands)                                 | 2013      | 2012         |
| Company  |           |              |
| Tier I capital:                                |           |              |
| Total tier I capital                           | \$42,098  | \$ 39,587    |
| Tier II capital:                               |           |              |
| Subordinated notes                             | 21,051    | 19,796       |
| Allowable portion of allowance for loan losses | 8,513     | 8,452        |
| Total tier II capital                          | 29,564    | 28,248       |
| Total risk-based capital                       | 71,662    | 67,835       |
| Total risk-weighted Assets                     | \$670,381 | \$ 665,323   |
| Bank   |           |              |
| Tier I capital:                                |           |              |
| Total tier I capital                           | \$73,725  | \$ 69,963    |
| Tier II capital:                               |           |              |
| Allowable portion of allowance for loan losses | 8,508     | 8,447        |
| Total tier II capital                          | 8,508     | 8,447        |
| Total risk-based capital                       | 82,233    | 78,410       |
| Total risk-weighted assets                     | \$669,968 | \$ 664,914   |
|  |           |              |

|  |          |        |             |        | TO DE WEII  |        |
|--|----------|--------|-------------|--------|-------------|--------|
|  |          |        |             |        | Capitalized |        |
|  |          |        |             |        | Under Prom  | pt     |
|  |          |        | For Capital |        | Corrective  |        |
|  | Actual   |        | Adequacy Pu | rposes | Action Prov | ision  |
| (dollars in thousands)                   | Amount   | Ratio  | Amount      | Ratio  | Amount      | Ratio  |
| June 30, 2013                            |          |        |             |        |             |        |
| Total capital (to risk-weighted assets)  |          |        |             |        |             |        |
| Company                                  | \$71,662 | 10.69% | \$ >53,630  | 8.00 % | N/A         | N/A    |
| Bank                                     | \$82,233 | 12.27% | \$ >53,597  | 8.00 % | \$ >66,997  | 10.00% |
| Tier I capital (to risk-weighted assets) |          |        |             |        |             |        |
| Company                                  | \$42,098 | 6.28 % | \$ >26,815  | 4.00 % | N/A         | N/A    |
| Bank                                     | \$73,725 | 11.00% | \$ >26,799  | 4.00 % | \$ >40,198  | 6.00 % |
| Tier I capital (to average assets)       |          |        |             |        |             |        |
| Company                                  | \$42,098 | 4.57 % | \$ >36,831  | 4.00 % | N/A         | N/A    |
|  |          |        |             |        |             |        |

To Be Well

Bank \$73,725 8.01 % \$ >36,817 4.00 % \$ >46,021 5.00 %

|  |          |        |             |         | To Be Well<br>Capitalized<br>Under Prom | nt      |
|--|----------|--------|-------------|---------|---|---------|
|  |          |        | For Capital |         | Corrective                              | r       |
|  | Actual   |        | Adequacy P  | urposes | Action Prov                             | ision   |
| (dollars in thousands)                   | Amount   | Ratio  | Amount      | Ratio   | Amount                                  | Ratio   |
| December 31, 2012                        |          |        |             |         |   |         |
| Total capital (to risk-weighted assets)  |          |        |             |         |   |         |
| Company                                  | \$67,835 | 10.20% | \$ >53,226  | >8.00%  | N/A                                     | N/A     |
| Bank                                     | \$78,410 | 11.79% | \$ >53,193  | >8.00%  | \$ >66,491                              | >10.00% |
| Tier I capital (to risk-weighted assets) |          |        |             |         |   |         |
| Company                                  | \$39,587 | 5.95 % | \$ >26,613  | >4.00%  | N/A                                     | N/A     |
| Bank                                     | \$69,963 | 10.52% | \$ >26,597  | >4.00%  | \$ >39,895                              | >6.00%  |
| Tier I capital (to average assets)       |          |        |             |         |   |         |
| Company                                  | \$39,587 | 4.07 % | \$ >38,879  | >4.00%  | N/A                                     | N/A     |
| Bank                                     | \$69,963 | 7.20 % | \$ >38,865  | >4.00%  | \$ >48,581                              | >5.00%  |

#### Note 4. Loans

Loans receivable, net, consists of the following at June 30, 2013 and December 31, 2012:

|   | June 30,  | December 3 | 1, |
|---|-----------|------------|----|
| (in thousands)                                  | 2013      | 2012       |    |
| Residential real estate                         | \$109,805 | \$ 90,228  |    |
| Commercial real estate                          | 240,130   | 221,591    |    |
| Construction, land acquisition, and development | 25,374    | 32,502     |    |
| Commercial and industrial                       | 111,437   | 109,693    |    |
| Consumer  | 113,187   | 109,783    |    |
| State and political subdivisions                | 42,081    | 33,978     |    |
| Total loans, gross                              | 642,014   | 597,775    |    |
| Unearned discount                               | (80)      | (103       | )  |
| Net deferred loan fees and costs                | 396       | 260        |    |
| Allowance for loan and lease losses             | (18,588)  | (18,536    | )  |
| Loans, net                                      | \$623,742 | \$ 579,396 |    |

The Company has granted loans, letters of credit and lines of credit to certain executive officers and directors of the Company as well as to certain related parties of executive officers and directors. See Note 10 to these consolidated financial statements for more information about related party transactions.

The Company originates one-to-four family mortgage loans primarily for sale in the secondary market. During the three and six month periods ended June 30, 2013, the Company sold \$2.9 and \$6.5 million, respectively, of one-to-four family mortgages. The Company retains servicing rights on these mortgages.

The Company had \$905 thousand and \$1.6 million in loans held-for-sale at June 30, 2013 and December 31, 2012, respectively. All loans held for sale are one-to-four family residential mortgage loans.

The Company does not have any lending programs commonly referred to as subprime lending. Subprime lending generally targets borrowers with weakened credit histories typically characterized by payment delinquencies, previous charge-offs, judgments, and bankruptcies, or borrowers with questionable repayment capacity as evidenced by low credit scores or high debt-burden ratios.

See Note 2 to the Company's consolidated financial statements included in the 2012 Form 10-K for the risk characteristics related to the Company's loan segments.

The Company provides for loan losses based on the consistent application of its documented ALLL methodology. Loan losses are charged to the ALLL and recoveries are credited to it. Additions to the ALLL are provided by charges against income based on various factors which, in management's judgment, deserve current recognition of estimated probable losses. Loan losses are charged-off in the period the loans, or portions thereof, are deemed uncollectible. Generally, the Company will record a loan charge-off (including a partial charge-off) to reduce a loan to the estimated recoverable amount based on its methodology detailed below. The Company regularly reviews the loan portfolio and makes adjustments for loan losses in order to maintain the ALLL in accordance with GAAP. The ALLL consists primarily of the following two components:

Specific allowances are established for impaired loans, which are defined by the Company as all loan relationships with an aggregate outstanding balance greater than \$100 thousand that are rated substandard and on non-accrual status, rated doubtful or loss, and all troubled debt restructured loans ("TDRs"). The amount of impairment provided for as an allowance is represented by the deficiency, if any, between the carrying value of the loan and either (a)

(1) the present value of expected future cash flows discounted at the loan's effective interest rate, (b) the loan's observable market price, or (c) the fair value of the underlying collateral, less estimated costs to sell, for collateral dependent loans. Impaired loans that have no impairment losses are not considered for general valuation allowances described below. If the Company determines that collection of the impairment amount is remote, the Company will record a charge-off.

General allowances are established for loan losses on a portfolio basis for loans that do not meet the definition of impaired. The Company divides its portfolio into loan segments, with loans exhibiting similar characteristics. Loans rated special mention or substandard and accruing which are embedded in these loan segments are then separated from these loan segments. These loans are then subject to an analysis placing increased emphasis on the credit risk associated with these types of loans. The Company applies an estimated loss rate to each loan group. The loss rates applied are based on the Company's own historical loss experience based on the loss rate for each

(2) segment of loans with similar risk characteristics in its portfolio. In addition, management evaluates and applies certain qualitative or environmental factors that are likely to cause estimated credit losses associated with the Company's existing portfolio to differ from historical experience, which are discussed below. This evaluation is inherently subjective, as it requires material estimates that may be susceptible to significant revisions based upon changes in economic and real estate market conditions. Actual loan losses may be significantly more than the ALLL that is established, which could have a material negative effect on the Company's operating results or financial condition.

Management makes adjustments for loan losses based on its evaluation of several qualitative and environmental factors, including but not limited to:

Changes in national, local, and business economic conditions and developments, including the condition of various market segments;

Changes in the nature and volume of the Company's loan portfolio;

- Changes in the Company's lending policies and procedures, including underwriting standards, collection, charge-off and recovery practices and results;
  - Changes in the experience, ability and depth of the Company's lending management and staff;

Changes in the quality of the Company's loan review system and the degree of oversight by the Company's Board of Directors;

Changes in the trend of the volume and severity of past due and classified loans, including trends in the volume of non-accrual loans, troubled debt restructurings and other loan modifications;

- The existence and effect of any concentrations of credit and changes in the level of such concentrations; The effect of external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the Company's current loan portfolio; and
- · Analysis of customers' credit quality, including knowledge of their operating environment and financial condition.

Management evaluates the ALLL based on the combined total of the impaired and general components. Generally, when the loan portfolio increases, absent other factors, the ALLL methodology results in a higher dollar amount of estimated probable losses. Conversely, when the loan portfolio decreases, absent other factors, the ALLL methodology results in a lower dollar amount of estimated probable losses.

Each quarter, management evaluates the ALLL and adjusts the ALLL as appropriate through a provision for loan losses. While the Company uses the best information available to make evaluations, future adjustments to the ALLL may be necessary if conditions differ substantially from the information used in making the evaluations. In addition, as an integral part of its examination process, the OCC periodically reviews the Company's ALLL. The OCC may require the Company to adjust the ALLL based on its analysis of information available to it at the time of its examination.

The following tables present the activity in the ALLL by loan category for the three and six months ended June 30, 2013 and 2012:

|  | Real Est            | ate   | C         | onstruction, L     | an | d                       |      |                    |    |                            |                             |
|--|---------------------|---|-----------|--------------------|----|-------------------------|------|--------------------|----|----------------------------|-----------------------------|
| (in thousands)   |                     | ti <b>G</b> ommercia<br>t <b>R</b> eal Estate | l A<br>ar | cquisition         | C  | Commercial<br>ndustrial | l aı | nd<br>Consum       | er | ate and Poli<br>bdivisions | tical<br>Total              |
| Three months ended June 30, 2013: Allowance for loan losses: |                     |   |           |                    |    |                         |      |                    |    |                            |                             |
| Beginning balance, April 1, 2013                             | \$1,884             | \$ 8,882                                      | \$        | 1,676              | \$ | 3,605                   |      | \$ 1,739           |    | \$<br>687                  | \$18,473                    |
| Charge-offs Recoveries Provisions                            | (188)<br>173<br>276 | -<br>64<br>(1,123 )                           | 1         | -<br>114<br>600    |    | (83<br>69<br>(104       | )    | (165<br>133<br>53  | )  | -<br>-<br>296              | (436 )<br>553<br>(2 )       |
| Ending balance, June 30, 2013                                | \$2,145             | \$ 7,823                                      | \$        | 2,390              | \$ | 3,487                   |      | \$ 1,760           |    | \$<br>983                  | \$18,588                    |
| Three months ended June 30, 2012: Allowance for loan losses: |                     |   |           |                    |    |                         |      |                    |    |                            |                             |
| Beginning balance, April 1, 2012                             | \$1,799             | \$ 10,741                                     | \$        | 2,845              | \$ | 3,405                   |      | \$ 1,457           |    | \$<br>417                  | \$20,664                    |
| Charge-offs Recoveries Provisions                            | (131)<br>15<br>322  | (742 )<br>13<br>(220 )                        |           | -<br>234<br>(1,414 | )  | (101<br>57<br>697       | )    | (170<br>41<br>296  | )  | -<br>-<br>39               | (1,144)<br>360<br>(280)     |
| Ending balance, June 30, 2012                                | \$2,005             | \$ 9,792                                      | \$        | 1,665              | \$ | 4,058                   |      | \$ 1,624           |    | \$<br>456                  | \$19,600                    |
| Six months ended June 30, 2013: Allowance for loan losses:   |                     |   |           |                    |    |                         |      |                    |    |                            |                             |
| Beginning balance, January 1, 2013                           | \$1,764             | \$ 8,062                                      | \$        | 2,162              | \$ | 4,167                   |      | \$ 1,708           |    | \$<br>673                  | \$18,536                    |
| Charge-offs<br>Recoveries<br>Provisions                      | (347)<br>181<br>547 | (48 )<br>109<br>(300 )                        | 1         | (110<br>119<br>219 | )  | (128<br>1,585<br>(2,137 | )    | (359<br>276<br>135 | )  | -<br>-<br>310              | (992 )<br>2,270<br>(1,226 ) |
| Ending balance, June 30, 2013                                | \$2,145             | \$ 7,823                                      | \$        | 2,390              | \$ | 3,487                   |      | \$ 1,760           |    | \$<br>983                  | \$18,588                    |

Six months ended June 30,

2012:

Allowance for loan losses:

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| Beginning balance, January    | ¢1 022  | \$ 11,151 | Φ  | 2,590   | •  | 3,292 |   | \$ 1,526 | \$ | 452 | \$20,834 |
|-------------------------------|---------|-----------|----|---------|----|-------|---|----------|----|-----|----------|
| 1, 2012                       | \$1,623 | \$ 11,131 | Ф  | 2,390   | Φ  | 3,292 |   | \$ 1,320 | Ф  | 432 | \$20,634 |
| Charge-offs                   | (443)   | (896      | )  | -       |    | (150  | ) | (249     | )  | -   | (1,738)  |
| Recoveries                    | 34      | 330       |    | 255     |    | 182   |   | 119      |    | -   | 920      |
| Provisions                    | 591     | (793      | )  | (1,180) | )  | 734   |   | 228      |    | 4   | (416)    |
| Ending balance, June 30, 2012 | \$2,005 | \$ 9,792  | \$ | 1,665   | \$ | 4,058 |   | \$ 1,624 | \$ | 456 | \$19,600 |

The following tables present the allocation of the allowance for loan losses and the related loan by loan portfolio segment disaggregated based on the impairment methodology at June 30, 2013 and December 31, 2012:

|  | Real Estat          | e                                 | Construction, | Land                     |                 |                               |           |
|--|---------------------|-----------------------------------|---------------|--------------------------|-----------------|-------------------------------|-----------|
| (in thousands)                                       | Residentia<br>Esate | l <b>Røal</b> mercial l<br>Estate | · ·           | Commercial<br>Industrial | and<br>Consumer | State and Pol<br>Subdivisions | Total     |
| June 30, 2013<br>Allowance for loan<br>losses:       |                     |                                   |               |                          |                 |                               |           |
| Individually evaluated for impairment                | \$27                | \$ 336                            | \$ 75         | \$ -                     | \$-             | \$ -                          | \$438     |
| Collectively evaluated for impairment                | 2,118               | 7,487                             | 2,315         | 3,487                    | 1,760           | 983                           | 18,150    |
| Total  | \$2,145             | \$ 7,823                          | \$ 2,390      | \$ 3,487                 | \$1,760         | \$ 983                        | \$18,588  |
| Loans receivable:<br>Individually evaluated          | ¢2.079              | ¢ 10.225                          | ¢ 021         | ¢                        | ø               | \$ -                          | ¢ 12 244  |
| for impairment Collectively evaluated                | \$2,078             | \$ 10,235                         | \$ 931        | \$ -                     | \$-             |                               | \$13,244  |
| for impairment                                       | 107,727             | 229,895                           | 24,443        | 111,437                  | 113,187         | 42,081                        | 628,770   |
| Total  | \$109,805           | \$ 240,130                        | \$ 25,374     | \$ 111,437               | \$113,187       | \$ 42,081                     | \$642,014 |
| December 31, 2012<br>Allowance for loan<br>losses:   |                     |                                   |               |                          |                 |                               |           |
| Individually evaluated for impairment                | \$40                | \$ 268                            | \$ 2          | \$ -                     | \$-             | \$ -                          | \$310     |
| Collectively evaluated for impairment                | 1,724               | 7,794                             | 2,160         | 4,167                    | 1,708           | 673                           | 18,226    |
| Total  | \$1,764             | \$ 8,062                          | \$ 2,162      | \$ 4,167                 | \$1,708         | \$ 673                        | \$18,536  |
| Loans receivable:<br>Individually evaluated          | \$2,773             | \$ 11,459                         | \$ 993        | \$ -                     | <b>\$</b> -     | \$ -                          | \$15,225  |
| for impairment Collectively evaluated for impairment | 87,455              | 210,132                           | 31,509        | 109,693                  | 109,783         | 33,978                        | 582,550   |
| Total  | \$90,228            | \$ 221,591                        | \$ 32,502     | \$ 109,693               | \$109,783       | \$ 33,978                     | \$597,775 |

#### **Credit Quality Indicators – Commercial Loans**

The Company continuously monitors the credit quality of its commercial loans. Credit quality is monitored by reviewing certain credit quality indicators. Management has determined that its credit risk ratings are the key credit quality indicator that best help management monitor the credit quality of the Company's loan receivables.

The Bank's commercial loan classification and credit grading processes are part of the lending, underwriting, and credit administration functions to ensure an ongoing assessment of credit quality. Accurate and timely loan classification and credit grading is a critical component of loan portfolio management. Loan officers are required to review their loan portfolio risk ratings regularly for accuracy. The loan review function uses the same risk rating system in the loan review process. This allows an independent third party to assess the quality of the portfolio and compare the accuracy of ratings with the loan officer's and management's assessment.

A formal loan classification and credit grading system reflects the risk of default and credit losses. A written description of the risk ratings is maintained that includes a discussion of the factors used to assign appropriate classifications of credit grades to loans. The process identifies groups of loans that warrant the special attention of management. The risk grade groupings provide a mechanism to identify risk within the loan portfolio and provide management and the Board with periodic reports by risk category. The credit risk ratings play an important role in the establishment and evaluation of the provision for loan and lease losses and the ALLL. After determining the historical loss factor which is adjusted for qualitative and environmental factors for each portfolio segment, the portfolio segment balances that have been collectively evaluated for impairment are multiplied by the general reserve loss factor for the respective portfolio segments to determine the general reserve. Loans that have an internal credit rating of special mention or substandard follow the same process; however, the qualitative and environmental factors are further adjusted for the increased risk.

The Company utilizes a loan rating system that assigns a degree of risk to commercial loans based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. Management analyzes these non-homogeneous loans individually by grading the loans as to credit risk and probability of collection for each type of loan. Commercial loans include commercial indirect auto loans which are not individually risk rated, and Construction, Land Acquisition and Development Loans include residential construction loans which are also not individually risk rated. These loans are monitored on a pool basis due to their homogeneous nature as described in "Credit Quality Indicators – Other Loans" below. The Company risk rates certain residential real estate loans and consumer loans that are part of a larger commercial relationship using its credit grading system. The grading system contains the following basic risk categories:

#### 1. Minimal Risk

| 2. Above Average Credit Quality  |
|--|
| 3. Average Risk  |
| 4. Acceptable Risk   |
| 5. Pass - Watch  |
| 6. Special Mention   |
| 7. Substandard - Accruing  |
| 8. Substandard - Non-Accrual   |
| 9. Doubtful  |
| 10. Loss   |
|  |
| This analysis is performed on a quarterly basis using the following definitions for risk ratings:  |
| Pass - Assets rated 1 through 5 are considered pass ratings. These assets show no current or potential problems and ar considered fully collectible. All such loans are considered collectively for ALLL calculation purposes. However, accruing TDRs that have been performing for an extended period of time, do not represent a higher risk of loss, and have been upgraded to a pass rating are evaluated individually for impairment. |
| Special Mention – Assets classified as special mention assets do not currently expose the Company to a sufficient degree of risk to warrant an adverse classification but do possess credit deficiencies or potential weaknesses deserving close attention. Special Mention assets have a potential weakness or pose an unwarranted financial risk which, if not corrected, could weaken the asset and increase risk in the future.        |
| Substandard – Assets classified as substandard have well defined weaknesses based on objective evidence, and are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.  |
| 17   |
|  |
|  |

Doubtful – Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full highly questionable and improbable based on current circumstances.

Loss – Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets is not warranted.

The following tables present the recorded investment in loans receivable by the aforementioned class of loan and credit quality indicator at June 30, 2013 and December 31, 2012:

|   | Commer<br>June 30,<br>Real Esta                  | 2013                           | ality Indicators  |  |  |  |   |
|---|--|--------------------------------|---|--|--|--|---|
| (in thousands)  | Resident<br>Real<br>Estate                       | iaCommercial<br>Real<br>Estate | Construction,<br>Land<br>Acquisition and<br>Development | Commercial and Industrial                            | Consumer                                   | State and<br>Political<br>Subdivisions           | Total   |
| Internal risk rating  |  |                                |   |  |  |  |   |
| Pass<br>Special mention<br>Substandard<br>Doubtful<br>Loss<br>Total | \$19,289<br>1,228<br>1,297<br>-<br>-<br>\$21,814 | 15,258<br>16,435<br>-          | \$ 16,520<br>-<br>7,206<br>-<br>-<br>\$ 23,726          | \$ 100,137<br>1,546<br>4,406<br>-<br>-<br>\$ 106,089 | \$ 2,622<br>-<br>142<br>-<br>-<br>\$ 2,764 | \$ 36,900<br>788<br>4,393<br>-<br>-<br>\$ 42,081 | \$383,905<br>18,820<br>33,879<br>-<br>\$436,604 |
|   |  | er 31, 2012                    | ality Indicators  |  |  |  |   |
| (in thousands)  | Resident<br>Real<br>Esate                        | iaCommercial<br>Real<br>Estate | Construction, Land Acquisition and Development          | Commercial<br>and<br>Industrial                      | Consumer                                   | State and<br>Political<br>Subdivisions           | Total   |
| Internal risk rating  |  |                                | r   |  |  |  |   |
| Pass<br>Special mention<br>Substandard<br>Doubtful                  | \$17,138<br>564<br>2,309                         | \$ 189,903<br>8,587<br>23,101  | \$ 23,052<br>57<br>7,395                                | \$ 93,484<br>7,437<br>3,395                          | \$ 3,324<br>-<br>143<br>-                  | \$ 28,204<br>849<br>4,925                        | \$355,105<br>17,494<br>41,268                   |
| Loss<br>Total   | -<br>\$20,011                                    | -<br>\$ 221,591                | -<br>\$ 30,504  | -<br>\$ 104,316                                      | -<br>\$ 3,467                              | -<br>\$ 33,978                                   | -<br>\$413,867                                  |

#### **Credit Quality Indicators – Other Loans**

Certain residential real estate loans, consumer loans and commercial indirect auto loans are monitored on a pool basis due to their homogeneous nature. Loans that are delinquent 90 days or more are considered non-accrual. The Company utilizes accruing versus non-accruing status as the credit quality indicator for these loan pools. The following table presents the recorded investment in residential real estate loans, consumer loans and commercial indirect auto loans based on payment activity as of June 30, 2013 and December 31, 2012.

|  | June 30, 2 | 013         |           | December  | 31, 2012    |           |
|--|------------|-------------|-----------|-----------|-------------|-----------|
|  | Accruing   | Non-Accruir | ng        | Accruing  | Non-Accruir | ıg        |
| (in thousands)   | Loans      | Loans       | Total     | Loans     | Loans       | Total     |
| Construction, land acquisition and development - residential | \$1,648    | \$ -        | \$1,648   | \$1,998   | \$ -        | \$1,998   |
| Residential real estate                                      | 85,923     | 2,068       | 87,991    | 68,446    | 1,771       | 70,217    |
| Commercial - indirect auto                                   | 5,338      | 10          | 5,348     | 5,377     | -           | 5,377     |
| Consumer   | 110,344    | 79          | 110,423   | 106,272   | 44          | 106,316   |
| Total  | \$203,253  | \$ 2,157    | \$205,410 | \$182,093 | \$ 1,815    | \$183,908 |

Included in loans receivable are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The recorded investment in these non-accrual loans was \$8.2 million and \$9.7 million at June 30, 2013 and December 31, 2012, respectively. Generally, loans are placed on non-accruing status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have six months of performance under the loan terms and factors indicating reasonable doubt about the timely collection of payments no longer exist. Therefore, loans may be current in accordance with their loan terms, or may be fewer than 90 days delinquent and still be on a non-accruing status. Loans past due 90 days or more and still accruing interest were \$123 thousand and \$57 thousand at June 30, 2013 and December 31, 2012, respectively, and consisted of loans that are well secured and are in the process of renewal.

The following tables set forth the detail, and delinquency status, of past due and non-accrual loans at June 30, 2013 and December 31, 2012:

| Performing and Non-Performing Loan Delinquency Status | Performing and | Non-Performing | Loan Deling | uency Status |
|---|----------------|----------------|-------------|--------------|
|---|----------------|----------------|-------------|--------------|

|  | June 30, 20:<br>Delinquency |                           |                           |                            |                      |
|--|-----------------------------|---------------------------|---------------------------|----------------------------|----------------------|
| (in thousands)                                 | Days<br>Past                | 30-59 Days<br>Past<br>Due | 60-89 Days<br>Past<br>Due | >/= 90 Days<br>Past<br>Due | Total                |
| Performing (accruing) loans<br>Real estate:    |                             |                           |                           |                            |                      |
| Residential real estate Commercial real estate | \$106,526<br>235,125        | \$ 467<br>198             | \$ 99<br>57               | \$ -                       | \$107,092<br>235,380 |
| Construction, land acquisition and development | 24,879                      | 72                        | -                         | -                          | 24,951               |
| Total real estate                              | 366,530                     | 737                       | 156                       | -                          | 367,423              |
| Commercial and industrial                      | 110,432                     | 596                       | 140                       | 122                        | 111,290              |
| Consumer                                       | 111,531                     | 1,198                     | 284                       | 1                          | 113,014              |
| State and political subdivisions               | 42,081                      | -                         | -                         | -                          | 42,081               |
| Total performing (accruing) loans              | 630,574                     | 2,531                     | 580                       | 123                        | 633,808              |
| Non-accrual loans<br>Real estate:              |                             |                           |                           |                            |                      |
| Residential real estate Commercial real estate | 1,008<br>4,403              | 220                       | 42                        | 1,443<br>347               | 2,713<br>4,750       |
| Construction, land acquisition and development | 50                          | -                         | 373                       | -                          | 423                  |
| Total real estate                              | 5,461                       | 220                       | 415                       | 1,790                      | 7,886                |
| Commercial and industrial                      | 31                          | 10                        | 41                        | 65                         | 147                  |
| Consumer                                       | 89                          | 6                         | 3                         | 75                         | 173                  |
| State and political subdivisions               | -                           | -                         | -                         | -                          | -                    |
| Total non-accrual loans                        | 5,581                       | 236                       | 459                       | 1,930                      | 8,206                |
| Total loans receivable                         | \$636,155                   | \$ 2,767                  | \$ 1,039                  | \$ 2,053                   | \$642,014            |

Performing and Non-Performing Loan Delinquency Status

|  | December 31, 2012<br>Delinquency Status |                |       |    |                        |                |       |           |  |
|--|---|----------------|-------|----|------------------------|----------------|-------|-----------|--|
| (in thousands)                                 | 0-29<br>Days<br>Past<br>Due             | 30<br>Pa<br>Di |       | Pa | 0-89 Days<br>ast<br>ue | >/<br>Pa<br>Du |       | Total     |  |
| Performing (accruing) loans<br>Real estate:    |   |                |       |    |                        |                |       |           |  |
| Residential real estate                        | \$86,301                                | \$             | 422   | \$ | 31                     | \$             | 30    | \$86,784  |  |
| Commercial real estate                         | 216,100                                 |                | 194   |    | -                      |                | -     | 216,294   |  |
| Construction, land acquisition and development | 31,899                                  |                | 29    |    | -                      |                | -     | 31,928    |  |
| Total real estate                              | 334,300                                 |                | 645   |    | 31                     |                | 30    | 335,006   |  |
| Commercial and industrial                      | 108,932                                 |                | 517   |    | 20                     |                | 27    | 109,496   |  |
| Consumer                                       | 107,821                                 |                | 1,489 |    | 333                    |                | -     | 109,643   |  |
| State and political subdivisions               | 33,978                                  |                | -     |    | -                      |                | -     | 33,978    |  |
| Total performing (accruing) loans              | 585,031                                 |                | 2,651 |    | 384                    |                | 57    | 588,123   |  |
| Non-accrual loans<br>Real estate:              |   |                |       |    |                        |                |       |           |  |
| Residential real estate                        | 953                                     |                | 105   |    | 230                    |                | 2,156 | 3,444     |  |
| Commercial real estate                         | 250                                     |                | 121   |    | 4,352                  |                | 574   | 5,297     |  |
| Construction, land acquisition and development | 446                                     |                | -     |    | -                      |                | 128   | 574       |  |
| Total real estate                              | 1,649                                   |                | 226   |    | 4,582                  |                | 2,858 | 9,315     |  |
| Commercial and industrial                      | 61                                      |                | 30    |    | 11                     |                | 95    | 197       |  |
| Consumer                                       | 2                                       |                | -     |    | 2                      |                | 136   | 140       |  |
| State and political subdivisions               | -                                       |                | -     |    | -                      |                | -     | -         |  |
| Total non-accrual loans                        | 1,712                                   |                | 256   |    | 4,595                  |                | 3,089 | 9,652     |  |
| Total loans receivable                         | \$586,743                               | \$             | 2,907 | \$ | 4,979                  | \$             | 3,146 | \$597,775 |  |

The total recorded investment in impaired loans, which consists of non-accrual loans with an aggregate loan relationship greater than \$100,000 and performing TDRs, amounted to \$13.2 million and \$15.2 million at June 30, 2013 and December 31, 2012, respectively. The related allowance on impaired loans was \$0.4 million and \$0.3 million at June 30, 2013 and December 2012, respectively.

The following tables present a distribution of the recorded investment, unpaid principal balance and the related allowance for the Company's impaired loans, which have been analyzed for impairment under ASC 310, at June 30, 2013 and December 31, 2012. Non-accrual loans, other than TDRs, with individual balances less than \$100 thousand are not evaluated individually for impairment and are accordingly not included in the following tables. However, these loans are evaluated collectively for impairment as homogenous pools in the general allowance under ASC 450. Total non-accrual loans, other than TDRs, with individual balances less than \$100 thousand that were evaluated under ASC 450 amounted to \$1.4 million at June 30, 2013 and \$1.9 million at December 31, 2012, respectively.

| Impaired Loans   |                      |                                |                      |
|--|----------------------|--------------------------------|----------------------|
|  | June 30,             |                                |                      |
| (in thousands)   | Recorded<br>Investme | Unpaid<br>Principal<br>Palance | Related<br>Allowance |
| With no allowance recorded:                            |                      | Bulunce                        |                      |
| Real estate  |                      |                                |                      |
| Residential real estate                                | \$1,666              | \$ 1,825                       | \$ -                 |
| Commercial real estate                                 | 4,460                | 4,969                          | -                    |
| Construction, land acquisition and development         | -                    | -                              | -                    |
| Total real estate                                      | 6,126                | 6,794                          | -                    |
| Commercial and industrial                              | -                    | -                              | -                    |
| Consumer   | -                    | -                              | -                    |
| State and political subdivisions                       | _                    | _                              | _                    |
| Total impaired loans with no allowance recorded        | 6,126                | 6,794                          | -                    |
| With a related allowance recorded: Real estate         |                      |                                |                      |
| Residential real estate                                | 412                  | 562                            | 27                   |
| Commercial real estate                                 | 5,775                | 5,775                          | 336                  |
| Construction, land acquisition and development         | 931                  | 1,037                          | 75                   |
| Total real estate                                      | 7,118                | 7,374                          | 438                  |
| Commercial and industrial                              | -                    | -                              | -                    |
| Consumer   | -                    | -                              | -                    |
| State and political subdivisions                       | -                    | -                              | -                    |
| Total impaired loans with a related allowance recorded | 7,118                | 7,374                          | 438                  |
| Total impaired loans Real estate                       |                      |                                |                      |
| Residential real estate                                | 2,078                | 2,387                          | 27                   |
| Commercial real estate                                 | 10,235               | 2,367<br>10,744                | 336                  |
| Construction, land acquisition and development         | 931                  | 1,037                          | 75                   |
| Construction, rand acquisition and development         | 731                  | 1,037                          | 13                   |

| Total real estate                                     | 13,244        | 14,168                | 438 |
|---|---------------|-----------------------|-----|
| Commercial and industrial                             | -             | -                     | -   |
| Consumer  | -             | -                     | -   |
| State and political subdivisions Total impaired loans | -<br>\$13,244 | -<br>\$ 14,168     \$ | 438 |

# Impaired Loans

| (in thousands) With no allowance recorded:             | December 3<br>Recorded U<br>InvestmenB | Related<br>Allowance |    |     |
|--|--|----------------------|----|-----|
| Real estate:   |  |                      |    |     |
| Residential real estate                                | \$1,275 \$                             | 1,378                | \$ | _   |
| Commercial real estate                                 | 389                                    | 665                  | Ψ  | _   |
| Construction, land acquisition and development         | 709                                    | 804                  |    | _   |
| Total real estate                                      | 2,373                                  | 2,847                |    | _   |
| Total Pour Count                                       | 2,575                                  | 2,0 . /              |    |     |
| Commercial and industrial                              | -                                      | -                    |    | -   |
| Consumer   | -                                      | -                    |    | -   |
| State and political subdivisions                       | _                                      | _                    |    | _   |
| Total impaired loans with no allowance recorded        | 2,373                                  | 2,847                |    | _   |
| Total impaned found with no uno value recorded         | 2,373                                  | 2,017                |    |     |
| With a related allowance recorded:<br>Real estate:     |  |                      |    |     |
| Residential real estate                                | 1,498                                  | 1,512                |    | 40  |
| Commercial real estate                                 | 11,069                                 | 11,069               |    | 268 |
| Construction, land acquisition and development         | 285                                    | 285                  |    | 2   |
| Total real estate                                      | 12,852                                 | 12,866               |    | 310 |
|  |  |                      |    |     |
| Commercial and industrial                              | -                                      | -                    |    | -   |
| Consumer   | -                                      | -                    |    | -   |
| State and political subdivisions                       | _                                      | _                    |    | _   |
| Total impaired loans with a related allowance recorded | 12,852                                 | 12,866               |    | 310 |
| Total impaired found with a folded allowance recorded  | 12,032                                 | 12,000               |    | 310 |
| Total impaired loans:<br>Real estate:                  |  |                      |    |     |
| Residential real estate                                | 2,773                                  | 2,890                |    | 40  |
| Commercial real estate                                 | 11,459                                 | 11,734               |    | 268 |
| Construction, land acquisition and development         | 993                                    | 1,088                |    | 2   |
| Total real estate                                      | 15,225                                 | 15,712               |    | 310 |
| Commercial and industrial                              | -                                      | -                    |    | -   |
| Consumer   | -                                      | -                    |    | -   |
| State and political subdivisions                       | _                                      | _                    |    | _   |
| Total impaired loans                                   | \$15,225 <b>\$</b>                     | 15 712               | \$ | 310 |
| Total Impaired Ioans                                   | Ψ12,223 Φ                              | 13,712               | Ψ  | 510 |

The following table presents by loan portfolio class, the average balance and interest income recognized on impaired loans for the three and six months ended June 30, 2013 and 2012:

|  | •                  |               |    |          |    | Six Months Ended June 30,<br>2013 2012 |                    |                           |     |                    |    |                  |
|--|--------------------|---------------|----|----------|----|--|--------------------|---------------------------|-----|--------------------|----|------------------|
|  | Average<br>Balance | verage Income |    | Average  |    | terest<br>come                         | Average<br>Balance | Interest<br>Income<br>(1) |     | Average<br>Balance |    | iterest<br>icome |
| (in thousands)                                 |                    |               |    |          |    |  |                    |                           |     |                    |    |                  |
| Residential real estate                        | \$1,980            | \$            | 2  | \$3,046  | \$ | 3                                      | \$2,275            | \$                        | 4   | \$3,235            | \$ | 6                |
| Commercial real estate                         | 10,449             |               | 81 | 13,078   |    | 69                                     | 10,833             |                           | 174 | 13,056             |    | 139              |
| Construction, land acquisition and development | 935                |               | 7  | 2,911    |    | 10                                     | 1,010              |                           | 16  | 2,934              |    | 22               |
| Total real estate                              | 13,364             |               | 90 | 19,035   |    | 82                                     | 14,118             |                           | 194 | 19,225             |    | 167              |
| Commercial and industrial                      | -                  |               | -  | 3,481    |    | -                                      | -                  |                           | -   | 3,676              |    | -                |
| Consumer                                       | -                  |               | -  | 31       |    | -                                      | -                  |                           | -   | 31                 |    | -                |
| State and political subdivisions               | -                  |               | -  | 88       |    | -                                      | -                  |                           | -   | 58                 |    | -                |
| Total impaired loans                           | \$13,364           | \$            | 90 | \$22,635 | \$ | 82                                     | \$14,118           | \$                        | 194 | \$22,990           | \$ | 167              |

<sup>(1)</sup> Interest income represents income recognized on performing TDRs.

The additional interest income that would have been earned on non-accrual and restructured loans in accordance with their original terms approximated \$189 thousand and \$389 thousand for the three and six months ended June 30, 2013, respectively, and \$430 thousand and \$835 thousand for the three and six months ended June 30, 2012, respectively.

#### **Troubled Debt Restructured Loans**

Troubled Debt Restructured Loans ("TDRs") at June 30, 2013 and December 31, 2012 were \$11.9 million and \$8.9 million, respectively. Accruing and non-accruing TDRs were \$6.5 million and \$5.4 million, respectively at June 30, 2013 and \$7.5 million and \$1.4 million, respectively at December 31, 2012. Approximately \$413 thousand and \$257 thousand in specific reserves have been established for these loans as of June 30, 2013 and December 31, 2012, respectively.

The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan, an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

The following tables show the pre- and post- modification recorded investment in loans modified as TDRs by portfolio segment and class of financing receivable during the three and six months ended June 30, 2013 and 2012:

|  | Three Months I   | Six Months Ended June 30, 2013                               |  |  |                             |   |  |  |
|--|--|--|--|--|-----------------------------|---|--|--|
| (in thousands)   | Pre-Modific<br>Number<br>Outstanding                                       | Ended June 30, 2013 cationPost-Modification  Outstanding     | on Pr<br>Numb<br>of –  | e-Modificat<br>er<br>utstanding  | Out                         | t-Modification<br>standing                        |  |  |
| (  | Recorded<br>Contracts<br>Investments                                       | Recorded   | Contra   | ecorded<br>acts<br>vestments   |                             | corded  |  |  |
| Tueschlad daht matematicale  | Investments  | s Investments  | In   | vestments  | Inve                        | estments  |  |  |
| Troubled debt restructuring:   | Ф  | ¢  | ¢  |  | ¢                           |   |  |  |
| Residential real estate  | - \$ -   | \$ -   | - \$   | 4.561  | \$ -                        | -<br>4 5 ( 1                                      |  |  |
| Commercial real estate   | 1 4,084  | 4,084  | 2  | 4,561  | 2                           | 4,561   |  |  |
| Construction, land acquisition and development   |  | -  | -  | -  | -                           | -   |  |  |
| Commercial and industrial  |  |  |  |  |                             |   |  |  |
| Total new troubled debt restructuring  | 1 \$ 4,084   | \$ 4,084   | 2 \$   | 4,561  | ¢ ,                         | -<br>4,561  |  |  |
| Total new troubled debt restructuring  | 1 φ 4,004  | \$ 4,004   | <b>4</b> پ   | 4,301  | φ <u>'</u>                  | +,501   |  |  |
|  |  |  |  |  |                             |   |  |  |
|  |  |  |  |  |                             |   |  |  |
|  |  | Ended June 30, 2012  |  | onths Ended  |                             | •   |  |  |
|  |  |  |  |  |                             | •   |  |  |
| (in thousands)   | Pre-Modif<br>Number<br>Outstandir  | Ended June 30, 2012 icatiorPost-Modificating Outstanding     | ion Pi<br>Numb   |  |                             | •   |  |  |
| (in thousands)   | Pre-Modif<br>Number<br>Outstandin<br>of<br>Recorded                        | icatiorPost-Modificating Outstanding Recorded                | ion Pr<br>Numb<br>of R   | re-Modificat<br>er<br>utstanding<br>ecorded                                | ionPos<br>Out               |   |  |  |
| (in thousands)   | Pre-Modif<br>Number<br>Outstandir  | icatiorPost-Modificating Outstanding Recorded                | ion Pr<br>Numb<br>of R   | re-Modificat<br>ber<br>utstanding  | ionPos<br>Out<br>Rec        | t-Modification standing                           |  |  |
| (in thousands)  Troubled debt restructuring:   | Pre-Modif<br>Number<br>Outstandin<br>of<br>Recorded                        | icatiorPost-Modificating Outstanding Recorded                | ion Pr<br>Numb<br>of R   | re-Modificat<br>er<br>utstanding<br>ecorded                                | ionPos<br>Out<br>Rec        | t-Modification<br>estanding<br>corded             |  |  |
|  | Pre-Modif<br>Number<br>Outstandin<br>of<br>Recorded                        | icatiorPost-Modificating Outstanding Recorded                | ion Pr<br>Numb<br>of R   | re-Modificat<br>er<br>utstanding<br>ecorded                                | ionPos<br>Out<br>Rec        | t-Modification<br>estanding<br>corded             |  |  |
| Troubled debt restructuring:   | Pre-Modif<br>Number<br>Outstandir<br>of Recorded<br>Contracts<br>Investmen | icatiorPost-Modificating Outstanding Recorded ts Investments | ion Pr<br>Numb<br>of R   | re-Modificat<br>er<br>utstanding<br>ecorded                                | ionPos<br>Out<br>Rec<br>Inv | t-Modification<br>estanding<br>corded             |  |  |
| Troubled debt restructuring:<br>Residential real estate  | Pre-Modif<br>Number<br>Outstandir<br>of Recorded<br>Contracts<br>Investmen | icatiorPost-Modificating Outstanding Recorded ts Investments | ion Properties Propert | re-Modificat<br>er<br>utstanding<br>ecorded<br>acts<br>vestments<br>-<br>- | ionPos<br>Out<br>Rec<br>Inv | t-Modification<br>istanding<br>corded<br>estments |  |  |
| Troubled debt restructuring: Residential real estate Commercial real estate                                    | Pre-Modif<br>Number<br>Outstandir<br>of Recorded<br>Contracts<br>Investmen | icatiorPost-Modificating Outstanding Recorded ts Investments | ion Pr<br>Numb<br>of R   | re-Modificat<br>er<br>utstanding<br>ecorded                                | ionPos<br>Out<br>Rec<br>Inv | t-Modification<br>estanding<br>corded             |  |  |
| Troubled debt restructuring: Residential real estate Commercial real estate Construction, land acquisition and | Pre-Modif<br>Number<br>Outstandir<br>of Recorded<br>Contracts<br>Investmen | icatiorPost-Modificating Outstanding Recorded ts Investments | ion Properties Propert | re-Modificat<br>er<br>utstanding<br>ecorded<br>acts<br>vestments<br>-<br>- | ionPos<br>Out<br>Rec<br>Inv | t-Modification<br>istanding<br>corded<br>estments |  |  |

One of the loans modified as a TDR during the six months ended June 30, 2013 is supported by a 90.0% guarantee by the Small Business Administration. The unguaranteed portion of this loan was \$408 thousand and the restructuring had no effect on the ALLL at June 30, 2013. The other loan modified as a TDR during the six months ended June 30, 2013 resulted in an increase to the ALLL of \$3 thousand at June 30, 2013.

The following table shows the types of modifications made during the three and six months ended June 30, 2013 and 2012:

Three Months Ended June 30, 2013
Construction,
Residentialercial

Six Months Ended June 30, 2013 Construction,

Resi**Gential**ercial

|                        |             |                     |                 | Land Acquand                          | uisition |        |    |             |                   |                    | Land and | Acquisition                   |         |
|------------------------|-------------|---------------------|-----------------|---------------------------------------|----------|--------|----|-------------|-------------------|--------------------|----------|-------------------------------|---------|
| (in thousands)         | Rea<br>Esta | ıl<br>Real I<br>ate | Estate          | Developm                              | ent      | Total  |    | Rea<br>Esta | ıl<br>Real<br>ate | Estate             | Devel    | opment                        | Total   |
| Type of modification:  |             |                     |                 |                                       |          |        |    |             |                   |                    |          |                               |         |
| Extension of term      | \$-         | \$ -                |                 | \$                                    | -        | \$-    |    | \$-         | \$ -              |                    | \$       | -                             | \$-     |
| Principal forebearance | -           | 4,08                | 84              |                                       | -        | 4,08   | 4  | -           | 4,                | 561                |          | -                             | 4,561   |
| Total TDRs             | \$-         | \$ 4,08             | 34              | \$                                    | -        | \$4,08 | 4  | \$-         | \$ 4,             | 561                | \$       | -                             | \$4,561 |
|                        |             |                     |                 | nded June 3<br>Constructi<br>Land Acq | ion,     |        |    |             |                   |                    | Const    | 30, 2012 ruction, Acquisition |         |
|                        | Res         | SICIEMBIA           | <b>n</b> ercial | and                                   |          |        |    | Kes         |                   | <b>inad</b> ercial | and      | •                             |         |
| (in thousands)         | Rea<br>Est  | al<br>Real l<br>ate | Estate          | Developm                              | nent     | Tota   | al | Rea<br>Esta | al<br>Real<br>ate | Estate             | Devel    | opment                        | Total   |
| Type of modification:  |             |                     |                 |                                       |          |        |    |             |                   |                    |          |                               |         |
| Extension of term      | \$-         | \$                  | -               | \$                                    | -        | \$ -   | •  | \$-         | \$                | -                  | \$       | 39                            | \$ 39   |
| Principal forbearance  | -           |                     | -               |                                       | -        | -      | •  | -           |                   | -                  |          | -                             | -       |
| Total TDRs             | \$-         | \$                  | -               | \$                                    | -        | \$ -   |    | \$-         | \$                | -                  | \$       | 39                            | \$ 39   |

There were no TDRs that re-defaulted during the three months and six months ended June 30, 2013. The following table summarizes TDRs which have re-defaulted (defined as past due 90 days) during the three and six months ended June 30, 2012 that were restructured within the last twelve months prior to re-default:

|   | Three Month 2012    | s End                  | ed June 30, | Six Months Ended June 30, 2012 |    |                  |  |  |
|---|---------------------|------------------------|-------------|--------------------------------|----|------------------|--|--|
|   | Number of Contracts | Recorded<br>Investment |             | ot                             |    | orded<br>estment |  |  |
| (in thousands)                                |                     |                        |             |                                |    |                  |  |  |
| Commercial real estate                        | -                   | \$                     | -           | -                              | \$ | -                |  |  |
| Construction, land acquistion and development | 1                   |                        | 408         | 1                              |    | 408              |  |  |
| Total   | 1                   | \$                     | 408         | 1                              | \$ | 408              |  |  |

#### **Note 5. Other Real Estate Owned**

The following schedule presents a breakdown of OREO at June 30, 2013 and December 31, 2012:

|                         | June 30, | December 31, |
|-------------------------|----------|--------------|
| (in thousands)          | 2013     | 2012         |
| Land/lots               | \$ 2,235 | \$ 2,929     |
| Commercial real estate  | 446      | 1,054        |
| Residential real estate | 97       | -            |
| Total                   | \$ 2,778 | \$ 3,983     |

The following schedule presents the activity in OREO for the six months ended June 30, 2013 and 2012:

|                             | Six Month | n Ended June 30, |   |
|-----------------------------|-----------|------------------|---|
| (in thousands)              | 2013      | 2012             |   |
| Balance, January 1,         | \$ 3,983  | \$ 6,958         |   |
| Additions                   | 159       | 506              |   |
| Valuation adjustments       | (105      | ) 20             |   |
| Carrying value of OREO sold | (1,259    | ) (2,182 )       | 1 |
| Balance, June 30,           | \$ 2,778  | \$ 5,302         |   |

The following table presents the components of net expense of OREO for the six months ended June 30, 2013 and 2012:

|  | Six Months Ended |    |        |   |
|--|------------------|----|--------|---|
|  | June 30          | ), |        |   |
| (in thousands)                                     | 2013             |    | 2012   |   |
| Insurance  | \$ 63            |    | \$ 39  |   |
| Legal fees   | 82               |    | 30     |   |
| Maintenance  | 27               |    | 29     |   |
| Income from the operation of foreclosed properties | (17              | )  | (10    | ) |
| Professional fees                                  | 23               |    | 78     |   |
| Real estate taxes                                  | 102              |    | 204    |   |
| Utilities  | 9                |    | 9      |   |
| Other  | 56               |    | 45     |   |
| Impairment charges (credits)                       | 105              |    | (20    | ) |
| Total  | \$ 450           |    | \$ 404 |   |

## Note 6. Securities

Securities have been classified as available-for-sale or held-to-maturity in the consolidated financial statements according to management's intent. The following tables present the amortized cost, gross unrealized gains and losses, and the fair value of the Company's securities available-for-sale and held-to-maturity at June 30, 2013 and December 31, 2012:

| (in thousands)  | June 30, 20 Amortized Cost           | Gross<br>Unrealized             | Gross<br>Unrealized<br>Holding<br>Losses | Fair Value                         |
|---|--------------------------------------|---------------------------------|--|------------------------------------|
| Available-for-sale:   | Cost                                 | Gaills                          | LUSSES                                   | ran value                          |
| Obligations of U.S. government agencies Obligations of state and political subdivisions Government sponsored agency       | \$1,811<br>74,046                    | \$ 34<br>2,952                  | \$ -<br>2,158                            | \$ 1,845<br>74,840                 |
| Collateralized mortgage obligations Government sponsored agency   | 23,673                               | 255                             | 742                                      | 23,186                             |
| Residential mortgage-backed securities Corporate debt securities Equity securities Total available-for-sale securities    | 101,276<br>500<br>1,010<br>\$202,316 | 339<br>-<br>-<br>\$ 3,580       | 2,269<br>94<br>47<br>\$ 5,310            | 99,346<br>406<br>963<br>\$ 200,586 |
| Held-to-maturity:<br>Obligations of state and political subdivisions  | \$2,252                              | \$ 158                          | \$ -                                     | \$ 2,410                           |
|   | December                             | 31, 2012<br>Gross<br>Unrealized | Gross<br>Unrealized                      |                                    |
|   | Amortized                            | Holding                         | Holding                                  |                                    |
| (in thousands)<br>Available-for-sale  | Cost                                 | Gains                           | Losses                                   | Fair Value                         |
| Obligations of U.S. government agencies<br>Obligations of state and political subdivisions<br>Government sponsored agency | \$1,821<br>95,312                    | \$ 70<br>8,922                  | \$ -<br>733                              | \$ 1,891<br>103,501                |
| Collateralized mortgage obligations Government sponsored agency   | 8,805                                | 311                             | 13                                       | 9,103                              |
| Residential mortgage-backed securities  | 67,765                               | 1,920                           | 229                                      | 69,456                             |
| Corporate debt securities Equity securities   | 500<br>1,010                         | -                               | 90<br>10                                 | 410<br>1,000                       |
| Total available-for-sale securities   | \$175,213                            | \$ 11,223                       | \$ 1,075                                 | \$ 185,361                         |

Obligations of state and political subdivisions \$2,198 \$285 \$- \$2,483

At June 30, 2013 and December 31, 2012, securities with a carrying amount of \$176.8 million and \$185.0 million, respectively, were pledged as collateral to secure public deposits and for other purposes.

The following table presents the amortized cost and fair value of the Company's debt securities at June 30, 2013 using contractual maturities. Expected maturities will differ from contractual maturity because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Because collateralized mortgage obligations and residential mortgage-backed securities are not due at a single maturity date, they are not included in the maturity categories in the following maturity summary.

|  | Available- | for-Sale  | Held-to-Maturity |         |  |
|--|------------|-----------|------------------|---------|--|
|  | Amortized  | l Fair    | Amortize Fair    |         |  |
| (in thousands)                         | Cost       | Value     | Cost             | Value   |  |
| Amounts maturing in:                   |            |           |                  |         |  |
| One year or less                       | \$-        | \$-       | \$ -             | \$ -    |  |
| One year through five years            | 880        | 845       | -                | -       |  |
| After five years through ten years     | 25,038     | 25,853    | 2,252            | 2,410   |  |
| After ten years                        | 50,439     | 50,393    | -                | -       |  |
| Collateralized mortgage obligations    | 23,673     | 23,186    | -                | -       |  |
| Residential mortgage-backed securities | 101,276    | 99,346    | -                | -       |  |
| Total                                  | \$201,306  | \$199,623 | \$2,252          | \$2,410 |  |

Gross proceeds from the sale of securities for the three and six months ended June 30, 2013 were \$23.1 million and \$40.2 million, respectively. Gross realized gains were \$1.3 million and \$2.1 million for the three months and six months ended June 30, 2013, respectively, and gross realized losses were \$408 thousand for both the three months and six months ended June 30, 2013. There were no securities sold during the three months and six months ended June 30, 2012. The Company recognized gains of \$0 thousand and \$8 thousand on securities called during the three months and six months ended June 30, 2012, respectively.

The following tables indicate the length of time that individual securities held-to-maturity and available-for-sale have been in a continuous unrealized loss position at June 30, 2013 and December 31, 2012:

|   | June 30, 2          | 013        |                      |            |          |            |
|---|---------------------|------------|----------------------|------------|----------|------------|
|   | Less than 12 Months |            | 12 Months or Greater |            | Total    |            |
|   |                     | Gross      |                      | Gross      |          | Gross      |
|   | Fair                | Unrealized | Fair                 | Unrealized | Fair     | Unrealized |
| (in thousands)                                  | Value               | Losses     | Value                | Losses     | Value    | Losses     |
| Obligations of state and political subdivisions | \$17,298            | \$ 1,858   | \$2,181              | \$ 300     | \$19,479 | \$ 2,158   |
| Government-sponsored agency                     |                     |            |                      |            |          |            |
| collateralized mortgage obligations             | 18,032              | 742        | -                    | -          | 18,032   | 742        |
| Government-sponsored agency                     |                     |            |                      |            |          |            |
| residential mortgage-backed securities          | 91,444              | 2,269      | -                    | -          | 91,444   | 2,269      |
| Corporate debt securities                       | -                   | -          | 406                  | 94         | 406      | 94         |
| Equity securities                               | 953                 | 47         | -                    | -          | 953      | 47         |

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Total \$127,727 \$ 4,916 \$2,587 \$ 394 \$130,314 \$ 5,310

|   | Decembe   | er 31, 2012 |                   |            |          |            |
|---|-----------|-------------|-------------------|------------|----------|------------|
|   | Less than | 12 Months   | 12 Mon<br>Greater | ths or     | Total    |            |
|   |           | Gross       |                   | Gross      |          | Gross      |
|   | Fair      | Unrealized  | Fair              | Unrealized | Fair     | Unrealized |
| (in thousands)                                  | Value     | Losses      | Value             | Losses     | Value    | Losses     |
| Obligations of state and political subdivisions | \$8,649   | \$ 398      | \$4,139           | \$ 335     | \$12,788 | \$ 733     |
| Government-sponsored agency                     |           |             |                   |            |          |            |
| collateralized mortgage obligations             | 1,485     | 13          | 2                 | -          | 1,487    | 13         |
| Government-sponsored agency                     |           |             |                   |            |          |            |
| residential mortgage-backed securities          | 12,899    | 229         | -                 | -          | 12,899   | 229        |
| Corporate debt securities                       | -         | -           | 410               | 90         | 410      | 90         |
| Equity securities                               | 990       | 10          | -                 | -          | 990      | 10         |
| Total   | \$24,023  | \$ 650      | \$4,551           | \$ 425     | \$28,574 | \$ 1,075   |

The majority of the Company's securities portfolio is comprised of obligations of states and political subdivisions, residential mortgage-backed securities, including home equity conversion mortgages, and collateralized mortgage obligations. The Company held 77 securities that were in an unrealized loss position at June 30, 2013. Substantially all of the unrealized losses relate to debt securities.

In determining whether unrealized losses are other-than-temporary, management considers the following factors:

• The causes of the decline in fair value, such as credit deterioration, interest rate fluctuations, or market volatility;

The severity and duration of the decline;

The Company's ability and intent to hold the security to allow for recovery in fair value, as well as the likelihood of such a recovery in the near term;

The Company's intent to sell the security, or if it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss.

Management performed a review of the fair values of all securities as of June 30, 2013 and determined that movements in the fair values of the securities were consistent with the change in market interest rates. As a result of its review and considering the attributes of these debt securities, the Company concluded that other than temporary impairment ("OTTI") did not exist at June 30, 2013. To date, the Company has received all scheduled principal and interest payments and expects to fully collect all future contractual principal and interest payments. The Company does not intend to sell the securities nor is it more likely than not that the Company will be required to sell the securities.

Management does not believe that any individual unrealized loss at June 30, 2013 represents OTTI. The unrealized losses reported for residential mortgage-backed securities and collateralized mortgage obligations relate entirely to securities issued by GNMA, FHLMC and FNMA that are currently rated AAA by Moody's Investor Services or Aaa by Standard & Poor's and are guaranteed by the U.S. government. The obligations of state and political subdivisions are comprised entirely of general-purpose debt obligations. The majority of these obligations have a credit quality rating of A or better and are secured by the unlimited taxing power of the issuer. In addition, the Company utilized a third party to perform an independent credit analysis of its state and political subdivision bonds that were either non-rated or had a rating below A. There were two obligations of state and political subdivisions that were either non-rated or had a rating below A. According to this analysis, these two bonds were considered investment grade.

OTTI of Pooled Trust Preferred Collateralized Debt Obligations ("PreTSLs"):

At June 30, 2012, the Company's PreTSLs were comprised of four securities that were collateralized by debt issued by bank holding companies and insurance companies with an aggregate amortized cost of \$10.4 million and an estimated fair value of \$3.9 million. The Company divested its entire holdings of PreTSLs during 2012 and held no such securities at June 30, 2013.

The following table provides a cumulative rollforward of credit losses recognized:

### **Rollforward of Cumulative Credit Losses**

|                                     | 2013    | 2012        |
|-------------------------------------|---------|-------------|
| Beginning balance                   | \$<br>- | \$<br>8,619 |
| January 1<br>Credit losses on       |         |             |
| debt securities for                 |         |             |
| which OTTI was                      | -       | _           |
| not previously                      |         |             |
| recognized                          |         |             |
| Additional credit                   |         |             |
| losses on debt securities for which |         |             |
| OTTI was                            | -       | 96          |
| previously                          |         |             |
| recognized                          |         |             |
| Less: sale of                       |         |             |
| PreTSLs for which                   |         |             |
| OTTI was                            | -       | -           |
| previously recognized               |         |             |
| Ending balance,                     |         |             |
| June 30                             | \$<br>- | \$<br>8,715 |

Investments in FHLB and FRB stock, which have limited marketability, are carried at cost and totaled \$4.9 million and \$7.3 million at June 30, 2013 and December 31, 2012, respectively. FRB stock of \$1.3 million is included in Other Assets at June 30, 2013 and December 31, 2012. Management noted no indicators of impairment for the FHLB of Pittsburgh and FRB of Philadelphia at June 30, 2013.

#### Note 7. Fair Value Measurements

In determining fair value, the Company uses various valuation approaches, including market, income and cost approaches. Accounting standards establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability, which are developed based on market data obtained from sources independent of the Company. Unobservable inputs reflects the Company's assumptions about the assumptions the market participants would use in pricing an asset or liability, which are developed based on the best information available in the circumstances.

The fair value hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). The fair value hierarchy is broken down into three levels based on the reliability of inputs as follows:

·Level 1 valuation is based upon unadjusted quoted market prices for identical instruments traded in active markets.

Level 2 valuation is based upon quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by market data.

Level 3 valuation is derived from other valuation methodologies including discounted cash flow models and similar techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in determining fair value.

An asset or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for assets recorded at fair value, and for estimating fair value of financial instruments not recorded at fair value, is set forth below.

#### Cash, Short-term Investments, Accrued Interest Receivable and Accrued Interest Payable

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

#### Securities

The estimated fair values of available- for-sale equity securities are determined by obtaining quoted prices on nationally recognized exchanges (Level 1 inputs). The estimated fair values for the Company's investments in obligations of U.S. government agencies, obligations of state and political subdivisions, government sponsored agency collateralized mortgage obligations, government sponsored agency residential mortgage backed securities, and corporate debt securities are obtained by the Company from a nationally-recognized pricing service. This pricing service develops estimated fair values by analyzing like securities and applying available market information through processes such as benchmark curves, benchmarking of like securities, sector groupings and matrix pricing (Level 2

inputs), to prepare valuations. Matrix pricing is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things and are based on market data obtained from sources independent from the Company. The Level 2 investments in the Company's portfolio are priced using those inputs that, based on the analysis prepared by the pricing service, reflect the assumptions that market participants would use to price the assets. The Company has determined that the Level 2 designation is appropriate for these securities because, as with most fixed-income securities, those in the Company's portfolio are not exchange-traded, and such non-exchange-traded fixed income securities are typically priced by correlation to observed market data. The Company has reviewed the pricing service's methodology to confirm its understanding that such methodology results in a valuation based on quoted market prices for similar instruments traded in active markets, quoted markets for identical or similar instruments traded in markets that are not active and model-based valuation techniques for which the significant assumptions can be corroborated by market data as appropriate to a Level 2 designation.

For those securities for which the inputs used by an independent pricing service were derived from unobservable market information, the Company evaluated the appropriateness and quality of each price. The Company reviewed the volume and level of activity for all classes of securities and attempted to identify transactions which may not be orderly or reflective of a significant level of activity and volume. For securities meeting these criteria, the quoted prices received from either market participants or an independent pricing service may be adjusted, as necessary, to estimate fair value (fair values based on Level 3 inputs). If applicable, the adjustment to fair value was derived based on present value cash flow model projections prepared by the Company or obtained from third party providers utilizing assumptions similar to those incorporated by market participants. The estimated fair value of the PreTSLs and the private label collateralized mortgage obligations that were previously held in the Company's securities portfolio during 2012 were obtained from third-party service providers that prepared the valuation using a discounted cash flow approach with inputs derived from unobservable market information (Level 3 inputs).

At June 30, 2013, the Company owned one security issued by a state and political subdivision with an amortized cost of \$880 thousand and fair value of \$845 thousand that is valued using Level 3 inputs. The market for this security has not been active since the credit rating of the issuer was downgraded by several nationally recognized credit rating agencies in 2010. The Company obtained a bid indication from a third-party municipal trading desk to determine the fair value of this security at June 30, 2013.

#### Loans

Except for collateral dependent impaired loans, fair values are estimated by discounting the projected future cash flows using market discount rates that reflect the credit, liquidity, and interest rate risk inherent in the loan. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. The estimated fair value of collateral dependent impaired loans is based on the appraised loan value or other reasonable offers less estimated costs to sell. The Company does not record loans at fair value on a recurring basis. However from time to time, a loan is considered impaired and an allowance for credit losses is established. The specific reserves for collateral dependent impaired loans are based on the fair value of the collateral less estimated costs to sell. The fair value of the collateral is based on appraisals. In some cases, adjustments are made to the appraised values due to various factors including age of the appraisal, age of comparable collateral included in the appraisal, and known changes in the market and in the collateral. When significant adjustments are based on unobservable inputs, the resulting fair value measurement is categorized as a Level 3 measurement.

#### **Loans Held For Sale**

Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices.

#### **Mortgage Servicing Rights**

The fair value of mortgage servicing rights is estimated using a discounted cash flow model that applies current estimated prepayments derived from the mortgage-backed securities market and utilizes a current market discount rate for observable credit spreads. The Bank does not record mortgage servicing rights at fair value on a recurring basis.

#### Federal Home Loan Bank ("FHLB") and Federal Reserve Bank ("FRB") Stock

Ownership in equity securities of FHLB of Pittsburgh and the FRB is restricted and there is no established market for their resale. The carrying amount is a reasonable estimate of fair value.

#### **Deposits**

The fair value of demand deposits, savings deposits, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated based on discounted cash flows using FHLB advance rates for currently-offered, similar-remaining maturities.

#### **Borrowed funds**

The Bank uses discounted cash flows using rates currently available for debt with similar terms and remaining maturities, as well as the Company's credit worthiness, to estimate fair value.

#### Commitments to extend credit and standby letters of credit

The fair value of commitments to extend credit and standby letters of credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of off-balance- sheet commitments is insignificant and therefore not included in the table for non-recurring assets and liabilities.

# Assets measured at fair value on a recurring basis

The following tables detail the financial asset amounts that are carried at fair value and measured at fair value on a recurring basis at June 30, 2013 and December 31, 2012 and indicate the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

|   |            | Fair Value        | Measurements at Ju | ine 30, 2013 |
|---|------------|-------------------|--------------------|--------------|
|   |            | Quoted prices     | Significant        | Significant  |
|   |            | in active markets | observable         | unobservable |
|   |            | for               | innuts             | inputs       |
|   |            | identical as      | ssets              | mpats        |
| (in thousands)                                  | Fair value | (Level 1)         | (Level 2)          | (Level 3)    |
| Available-for-sale securities:                  |            |                   |                    |              |
| Obligations of U.S. government agencies         | \$1,845    | \$ -              | \$ 1,845           | \$ -         |
| Government-sponsored agency                     |            |                   |                    |              |
| collateralized mortgage obligations             | 23,186     | -                 | 23,186             | -            |
| Government-sponsored agency                     |            |                   |                    |              |
| residential mortgage-backed securities          | 99,346     | -                 | 99,346             | -            |
| Obligations of state and political subdivisions | 74,840     | -                 | 73,995             | 845          |
| Corporate debt securities                       | 406        | -                 | 406                | -            |
| Equity securities                               | 963        | 963               | -                  | -            |
| Total securities available-for-sale             | \$200,586  | \$ 963            | \$ 198,778         | \$ 845       |

|   |            | Fair Value Mea       | surements at Decemb | ber 31, 2012 |
|---|------------|----------------------|---------------------|--------------|
|   |            | Quoted prices        | Significant         | Significant  |
|   |            | in active markets    | observable          | unobservable |
|   |            | for identical assets | inputs              | inputs       |
| (in thousands)                                  | Fair value | (Level 1)            | (Level 2)           | (Level 3)    |
| Available-for-sale securities:                  |            |                      |                     |              |
| Obligations of U.S. government agencies         | \$1,891    | \$ -                 | \$ 1,891            | \$ -         |
| Government-sponsored agency                     |            |                      |                     |              |
| collateralized mortgage obligations             | 9,103      | -                    | 9,103               | -            |
| Government-sponsored agency                     |            |                      |                     |              |
| residential mortgage-backed securities          | 69,456     | -                    | 69,456              | -            |
| Obligations of state and political subdivisions | 103,501    | -                    | 101,762             | 1,739        |
| Corporate debt securities                       | 410        | -                    | 410                 | -            |
|   |            |                      |                     |              |

| Equity securities                   | 1,000        | 1,000 | -          | -        |
|-------------------------------------|--------------|-------|------------|----------|
| Total securities available-for-sale | \$185,361 \$ | 1,000 | \$ 182,622 | \$ 1,739 |

The tables below present a reconciliation and statement of operations classifications of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six month periods ended June 30, 2013 and 2012:

#### **Fair Value Measurements**

## **Using Significant Unobservable Inputs (Level 3)**

| (in thousands)                               | Po | tate and olitical ubdivision | ons |
|--|----|------------------------------|-----|
| Balance at December 31, 2012                 | \$ | 1,739                        |     |
| Amortization                                 |    | -                            |     |
| Accretion                                    |    | -                            |     |
| Payments received                            |    | (285                         | )   |
| Sales  |    | (622                         | )   |
| Total gains or losses (realized/unrealized): |    |                              |     |
| Included in earnings                         |    | 2                            |     |
| Included in other comprehensive income       |    | 11                           |     |
| Balance at June 30, 2013                     | \$ | 845                          |     |

# Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

|  |          | S  | tate and    |   | Private     |      |       |   |
|--|----------|----|-------------|---|-------------|------|-------|---|
| (in thousands)                               | PreTSLs  | P  | olitical    |   | Label       | Tot  | al    |   |
|  |          | S  | ubdivisions |   | <b>CMOs</b> |      |       |   |
| Balance at December 31, 2011                 | \$3,801  | \$ | 2,811       |   | \$36,256    | \$42 | 2,868 | 3 |
| Amortization                                 | -        |    | -           |   | (246)       | (2   | 46    | ) |
| Accretion                                    | -        |    | -           |   | 61          | 61   |       |   |
| Payments received                            | (69      | )  | (270        | ) | (6,927)     | (7   | ,266  | ) |
| Purchases                                    | -        |    | -           |   | 14,691      | 14   | 1,69  | 1 |
| Total gains or losses (realized/unrealized): |          |    |             |   |             |      |       |   |
| Included in earnings                         | (96      | )  | -           |   | -           | (9   | 6     | ) |
| Included in other comprehensive income       | 221      |    | 52          |   | 51          | 32   | 24    |   |
| Balance at June 30, 2012                     | \$ 3,857 | \$ | 2,593       |   | \$43,886    | \$50 | ),336 | 5 |

There were no transfers between levels within the fair value hierarchy during the six months ended June 30, 2013.

#### Assets measured at fair value on a non-recurring basis

Assets newly measured at fair value on a non-recurring basis are summarized below:

|  | Fair Value Measurements at June 30, 2013 |   |   |  |  |  |  |
|--|--|---|---|--|--|--|--|
| (in thousands)   | Fair Value (1)                           | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant Other<br>Unobservable<br>Inputs<br>(Level 3) |  |  |  |
| Collateral-dependent impaired loans                            | \$ 6,695                                 | \$ -  | \$ -  | \$ 6,695   |  |  |  |
| Other real estate owned  | 1,617                                    | -   | -   | 1,617  |  |  |  |
|  | Fair Value Me                            | asurements at Decemb  | •   | Significant  |  |  |  |
| (in thousands)   | Fair Value (1)                           | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant Other Unobservable Inputs (Level 3)          |  |  |  |
| Collateral-dependent impaired loans<br>Other real estate owned | \$ 7,816<br>2,455                        | \$ -<br>-   | \$ -<br>-   | \$ 7,816<br>2,455  |  |  |  |

Represents carrying value and related write-downs for which adjustments are based on appraised value.

Collateral dependent impaired loans are classified as Level 3 assets and the estimated fair value of the collateral is based on the appraised loan value or other reasonable offers less estimated costs to sell. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance or is charged-off. The amount shown is the balance of impaired loans, net of any charge-offs and the related allowance for loan losses.

Other real estate owned properties are recorded at the fair value less the estimated cost to sell at the date of foreclosure. Subsequent to foreclosure, the balance might be subject to additional write-downs. It is the Company's policy to obtain certified external appraisals of real estate collateral underlying impaired loans, including OREO, and

<sup>(1)</sup> Management makes adjustments to the appraised values as necessary to consider declines in real estate values since the time of the appraisal. Such adjustments are based on management's knowledge of the local real estate markets.

it estimates fair value using those appraisals. Other valuation sources may be used, including broker price opinions, letters of intent and executed sale agreements. The amounts in the table above represent the value of OREO properties that were subject to additional write-downs subsequent to foreclosure.

The Company discloses fair value information about financial instruments, whether or not recognized in the Statement of Financial Condition, for which it is practicable to estimate that value. The following estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, management judgment is required to interpret data and develop fair value estimates. Accordingly, the estimates below are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The estimated fair values of the Company's financial instruments are as follows:

|                                 | Fair Value         | June 30, 2013  |            | December       | 31, 2012   |  |
|---------------------------------|--------------------|----------------|------------|----------------|------------|--|
| (in thousands)                  | Measurement        | Carrying Value | Fair Value | Carrying Value | Fair Value |  |
| Financial assets                |                    |                |            |                |            |  |
| Cash and short term investments | Level 1            | \$33,753       | \$33,753   | \$115,271      | \$115,271  |  |
| Securities available-for-sale   | See previous table | 200,586        | 200,586    | 187,559        | 187,844    |  |
| Securities held-to-maturity     | Level 2            | 2,252          | 2,410      | 2,198          | 2,483      |  |
| FHLB and FRB Stock              | Level 2            | 4,892          | 4,892      | 7,308          | 7,308      |  |
| Loans, held for sale            | Level 3            | 905            | 905        | 1,615          | 1,615      |  |
| Loans, net                      | Level 2            | 623,742        | 629,301    | 579,396        | 592,504    |  |
| Accrued interest receivable     | Level 2            | 2,437          | 2,437      | 2,199          | 2,199      |  |
| Mortgage servicing rights       | Level 3            | 600            | 953        | 675            | 884        |  |
| Financial liabilities           |                    |                |            |                |            |  |
| Deposits                        | Level 2            | 829,699        | 832,110    | 854,613        | 858,970    |  |
| Borrowed funds                  | Level 2            | 57,611         | 61,037     | 53,903         | 59,021     |  |
| Accrued interest payable        | Level 2            | 7,586          | 7,586      | 6,427          | 6,427      |  |

### Note 8. Earnings per Share

For the Company, the numerator of both the basic and diluted earnings per common share is net income available to common shareholders (which is equal to net income less dividends on preferred stock and related discount accretion). The weighted average number of common shares outstanding used in the denominator for basic earnings per common share is increased to determine the denominator used for diluted earnings per common share by the effect of potentially dilutive common share equivalents utilizing the treasury stock method. For the Company, common share equivalents are outstanding stock options to purchase the Company's common shares.

The following table shows the calculation of both basic and diluted earnings per common share for the three and six months ended June 30, 2013 and 2012:

|  | Three Month June 30, | s Ended        | Six Months Ended June 30, |                    |  |
|--|----------------------|----------------|---------------------------|--------------------|--|
| (in thousands, except share data) Net income (loss)        | 2013<br>\$720        | 2012<br>\$(967 | 2013<br>) \$2,451         | 2012<br>\$(2,132 ) |  |
| Basic weighted-average number of common shares outstanding | 16,457,169           | 16,442,119     | 16,457,169                | 16,442,119         |  |

| Plus: common share equivalents                               | -          | -          | -          | -        |    |
|--|------------|------------|------------|----------|----|
| Diluted weighted-average number of common shares outstanding | 16,457,169 | 16,442,119 | 16,457,169 | 16,442,1 | 19 |
| Earnings per common share:                                   |            |            |            |          |    |
| Basic  | \$0.04     | \$(0.06    | ) \$0.15   | \$(0.13  | )  |
| Diluted  | \$0.04     | \$(0.06    | ) \$0.15   | \$(0.13  | )  |

Common share equivalents, in the table above, exclude stock options with exercise prices that exceed the average market price of the Company's common shares during the periods presented. Inclusion of these stock options would be anti-dilutive to the diluted earnings per common share calculation.

#### **Note 9. Other Comprehensive Income**

The following tables summarize the reclassifications out of accumulated other comprehensive income (loss):

|  | Three Months Ended June 30, 2013<br>Amount                      | Six Months Ended June 30, 2013<br>Amount                            |  |  |
|--|---|---|--|--|
|  | Reclassified  | Reclassified  |  |  |
|  | from  | from  |  |  |
|  | Accumulated   | Accumulated   |  |  |
|  | Other Affected Line Item  | Other Affected Line Item  |  |  |
|  | Comprehentative Consolidated                                    | Compreheimstine Consolidated  |  |  |
| (in thousands)   | Income Statements of Operations                                 | Income Statements of Operations                                     |  |  |
| Available-for-sale securities:   |   |   |  |  |
| Reclassification adjustment for net gains reclassified into net income Taxes Net of tax amount | \$(899) Net gain on sale of securities 306 Income taxes \$(593) | \$(1,741) Net gain on sale of securities 592 Income taxes \$(1,149) |  |  |

Amount Amount Reclassified Reclassified from from Accumulated Accumulated Other Affected Line Item Other Affected Line Item Compreimetheiv@onsolidated Comprehence Consolidated **IncomeStatements of Operations** IncomeStatements of Operations (8) Net gain on sale of securities Net gain on sale of \$securities 96 **OTTI** \$96 OTTI

Three Months Ended June 30, 2012 Six Months Ended June 30, 2012

(in thousands)
Available-for-sale securities:
Reclassification adjustment for net losses reclassified into net income
Reclassification adjustment for net losses reclassified into net income
Taxes

Net of tax amount

(33) Income taxes \$63 Income taxes

The following table summarizes the changes in accumulated other comprehensive income (loss), net of tax:

|                   | Three Months Ended |           | Six Months Ended |           |
|-------------------|--------------------|-----------|------------------|-----------|
|                   | June 30,           |           | June 30,         |           |
| (in thousands)    | 2013               | 2012      | 2013             | 2012      |
| Beginning balance | \$4,860            | \$(1,551) | \$6,698          | \$(3,967) |

| Other comprehensive (loss) income before reclassifications       | (5,409 ) 1,039      | (6,691) 3,460       |
|--|---------------------|---------------------|
| Amounts reclassified from accumulated other comprehensive income | (593 ) 63           | (1,149) 58          |
| (loss)   | (393 ) 03           | (1,149) 30          |
| Net other comprehensive (loss) income during the period          | (6,002) 1,102       | (7,840) 3,518       |
| Ending balance   | \$ (1,142 ) \$ (449 | ) \$(1,142) \$(449) |

### **Note 10. Related Party Transactions**

The Company and the Bank have engaged in and intend to continue to engage in banking and financial transactions in the conduct of its business with directors and the executive officers of the Company and the Bank and their related parties.

The Bank has granted loans, letters of credit and lines of credit to directors, executive officers and their related parties. The following table summarizes the changes in the total amounts of such outstanding loans, advances under lines of credit as well as repayments during the six months ended June 30, 2013 and 2012:

|                                      | June 30, |          |
|--------------------------------------|----------|----------|
| (in thousands)                       | 2013     | 2012     |
| Outstanding at beginning of the year | \$33,296 | \$87,442 |
| New loans and advances               | 27,430   | 22,193   |
| Repayments / reductions              | (25,104) | (77,336) |
| Other (1)                            | (256)    | -        |
| Outstanding at end of period         | \$35,366 | \$32,299 |

(1) Represents loans to related parties that ceased being related parties during the period.

At June 30, 2013, loans to directors, executive officers and their related parties which were not performing in accordance with the terms of the loan agreements totaled \$187 thousand.

Included in related party loans is \$10.8 million outstanding under a commercial line of credit ("line") to a company owned by a director. The Company also sold a participation interest in this line to the same director in the amount of \$5.2 million, of which \$4.3 million is outstanding. The Bank receives a 25 basis point annual servicing fee from this director on the participation balance.

Deposits from directors, executive officers and their related parties held by the Bank at June 30, 2013 and December 31, 2012 amounted to \$54.0 million and \$66.7 million, respectively. Interest paid on the deposits amounted to \$36 thousand and \$79 thousand for the six months ended June 30, 2013 and 2012, respectively.

In the course of its operations, the Company acquires goods and services from and transacts business with various companies affiliated with related parties. The Company believes these transactions were made on the same terms as those for comparable transactions with unrelated parties. The Company recorded payments for these services of \$1.5 million and \$504 thousand for the six months ended June 30, 2013 and 2012, respectively.

Subordinated notes held by officers and directors and/or their related parties totaled \$10.0 million at both June 30, 2013 and December 31, 2012. There was no interest paid to directors on these notes for the six months ended June 30, 2013 and 2012. Interest accrued and unpaid on loans to directors totaled \$2.6 million at June 30, 2013.

#### **Note 11. Stock Compensation Plans**

On August 30, 2000, the Company's Board adopted an Employee Stock Incentive Plan ("Stock Incentive Plan") in which options may be granted to key officers and other employees of the Company. The aggregate number of shares which may be issued upon exercise of the options under the plan cannot exceed 1,100,000 shares. Options and rights granted under the plan become exercisable six months after the date the options are awarded and expire ten years after the award date. Upon exercise, the shares are issued from the Company's authorized but unissued stock. The Stock Incentive Plan expired on August 30, 2010, therefore no further grants will be made under the plan.

The Board also adopted on August 30, 2000, the Independent Directors Stock Option Plan (the "Directors' Stock Plan") for directors who are not officers or employees of the Company. The aggregate number of shares issuable under the Directors' Stock Plan cannot exceed 550,000 shares and are exercisable six months from the date the awards are granted and expire three years after the award date. Upon exercise, the shares are issued from the Company's authorized but unissued shares. The Directors' Stock Plan expired on August 30, 2010, therefore no further grants will be made under the plan.

On November 28, 2012, the Board of Directors adopted the 2012 Employee Stock Grant Plan (the "Employee Stock Plan") under which 16,000 shares of common stock were authorized to be granted to employees. In December, 2012, the Company granted 15,050 shares of the Company's common stock to employees under this plan.

There was no compensation expense related to options or stock under the Employee Stock Incentive Plan, the Directors' Stock Plan, and the Employee Stock Plan for the three months and six months ended June 30, 2013 and 2012.

In accordance with current accounting guidance, all options are charged against income at their fair value. Awards granted under the plans vest immediately and the entire expense of the award is recognized in the year of grant.

A summary of the status of the Company's stock option plans is presented below:

|  | Six Months Ended June 30, |          |          |          |
|--|---------------------------|----------|----------|----------|
|  | 2013                      |          | 2012     |          |
|  | Weighted                  |          | Weighted |          |
|  |                           | Average  |          | Average  |
|  |                           | Exerice  |          | Exerice  |
|  | Shares                    | Price    | Shares   | Price    |
| Outstanding at the beginning of the year                       | 129,170                   | \$ 14.26 | 188,193  | \$ 12.62 |
| Granted  | -                         | -        | -        | -        |
| Exercised  | -                         | -        | -        | -        |
| Forfeited  | -                         | -        | -        | -        |
| Outstanding at the end of the year                             | 129,170                   | \$ 14.26 | 188,193  | \$ 12.62 |
| Options exercisable at year end                                | 129,170                   | \$ 14.26 | 188,193  | \$ 12.62 |
| Weighted average fair value of options granted during the year |                           | \$ -     |          | \$ -     |
| Stock-based compensation expense                               |                           | \$ -     |          | \$ -     |

There were no options exercised during these periods. As of June 30, 2013, there was no unrecognized compensation expense.

Information pertaining to options outstanding at June 30, 2013 is as follows:

|                         | Options Outstanding |             |          | Options Excercisable |          |  |
|-------------------------|---------------------|-------------|----------|----------------------|----------|--|
|                         | -                   | Weighted    |          | -                    |          |  |
|                         |                     | Average     | Weighted |                      | Weighted |  |
|                         |                     | Remaining   | Average  |                      | Average  |  |
|                         | Number              | Contractual | Exercise | Number               | Exercise |  |
| Range of Exercise Price | Outstandi           | nŁife       | Price    | Exercisable          | Price    |  |
| \$10.01 - \$23.13       | 129,170             | 2.95        | \$ 14.26 | 129,170              | \$ 14.26 |  |

At June 30, 2013, there was no aggregate intrinsic value of exercisable options.

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report should be read in conjunction with the more detailed and comprehensive disclosures included on our Form 10-K for the year ended December 31, 2012 and our Form 10-Q for the quarter ended March 31, 2013. In

addition, please read this section in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements contained herein.

We are in the business of providing customary retail and commercial banking services to individuals and businesses. Our core market is Northeastern Pennsylvania.

#### **Forward Looking Statements**

The Company may from time to time make written or oral "forward-looking statements," including statements contained in the Company's filings with the Securities and Exchange Commission ("SEC") (including this report and exhibits hereto), in its reports to shareholders, and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements with respect to the Company's beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors (some of which are beyond the Company's control). The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to ident forward-looking statements. The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in the Company's markets; the effects of, and changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation, interest rate, market and monetary fluctuations; the timely development of and acceptance of new products and services; the ability of the Company to compete with other institutions for business; the composition and concentrations of the Company's lending risk and the adequacy of the Company's reserves to manage those risks; the valuation of the Company's investment securities; the ability of the Company to pay dividends or repurchase common shares; the ability of the Company to retain key personnel; the impact of any pending or threatened litigation against the Company; the marketability of shares of the Company and fluctuations in the value of the Company's share price; the impact of the Company's ability to comply with its regulatory agreements and orders; the effectiveness of the Company's system of internal controls; the ability of the Company to attract additional capital investment; the timing of the Company's annual shareholder meeting; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, capital adequacy, securities and insurance); the impact of technological changes and security risks upon the Company's information technology systems; changes in consumer spending and saving habits; the nature, extent, and timing of governmental actions and reforms, and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not all inclusive. Readers are also cautioned not to place undue reliance on any forward-looking statements, which reflect management's analysis only as of the date of this report, even if subsequently made available by the Company on its website or otherwise. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company to reflect events or circumstances occurring after the date of this report.

Readers should carefully review the risk factors described in the Annual Report and other documents that the Company periodically files with the Securities and Exchange Commission, including its Form 10-K for the year ended December 31, 2012.

#### **Critical Accounting Policies**

In preparing the consolidated financial statements, management has made estimates, judgments and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated statements of condition and results of operations for the periods indicated. Actual results could differ significantly from those estimates.

The Company's accounting policies are fundamental to understanding management's discussion and analysis of its financial condition and results of operations. Management has identified the policies on the Allowance for Loan and Lease Losses ("ALLL"), securities valuation, valuation of other real estate owned ("OREO") and income taxes to be critical, as management is required to make subjective and/or complex judgments about matters that are inherently uncertain and could be most subject to revision as new information becomes available.

The judgments used by management in applying the critical accounting policies discussed below may be affected by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. Specifically, subsequent evaluations of the loan portfolio, in light of the factors then prevailing, may result in significant changes in the ALLL in future periods, and the inability to collect on outstanding loans could result in increased loan losses. In addition, the valuation of certain securities in the Company's investment portfolio could be negatively impacted by illiquidity or dislocation in marketplaces resulting in significantly depressed market prices thus leading to further impairment losses.

Allowance for Loan and Lease Losses

Management continually evaluates the credit quality of the Company's loan portfolio, and performs a formal review of the adequacy of the ALLL on a quarterly basis. The ALLL is established through a provision for loan losses charged

to earnings and is maintained at a level management considers adequate to absorb estimated probable losses inherent in the loan portfolio as of the evaluation date. Loans, or portions of loans, determined by management to be uncollectible are charged off against the ALLL, while recoveries of amounts previously charged off are credited to the ALLL.

Determining the amount of the ALLL is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience, qualitative factors, and consideration of current economic trends and conditions, all of which may be susceptible to significant change. Various banking regulators, as an integral part of their examination of the Company, also review the ALLL. Such regulators may require, based on their judgments about information available to them at the time of their examination, that certain loan balances be charged off or require that adjustments be made to the ALLL. Additionally, the ALLL is determined, in part, by the composition and size of the loan portfolio.

The ALLL consists of specific and general components. The specific component relates to loans that are classified as impaired. For such loans an allowance is established when the discounted cash flows, collateral value or observable market price of the impaired loan is lower than the carrying value of that loan. The general component covers all other loans and is based on historical loss experience adjusted by qualitative factors. The general reserve component of the ALLL is based on pools of unimpaired loans segregated generally by loan segment and risk rating categories of "Pass", "Special Mention" or "Substandard and Accruing," and historical loss factors and varied qualitative factor basis point allocations are applied based on the risk profile in each risk rating category to determine the appropriate reserve related to those loans. Substandard loans on non-accrual status are included in impaired loans if they are above the \$100 thousand loan relationship threshold and not considered TDRs.

See Note 4 - "Loans" of the consolidated financial statements included in Item 1 hereof for additional information about the ALLL.

Securities Valuation

Management utilizes various inputs to determine the fair value of its investment portfolio. To the extent they exist, unadjusted quoted market prices in active markets (Level 1) or quoted prices on similar assets or models using inputs that are observable, either directly or indirectly (Level 2) are utilized to determine the fair value of each investment in the portfolio. In the absence of observable inputs or if markets are illiquid, valuation techniques are used to determine fair value of any investments that require inputs that are both unobservable and significant to the fair value measurement (Level 3). For Level 3 inputs, valuation techniques are based on various assumptions, including, but not limited to, cash flows, discount rates, adjustments for nonperformance and liquidity, and liquidation values. A significant degree of judgment is involved in valuing investments using Level 3 inputs. The use of different assumptions could have a positive or negative effect on the consolidated financial condition or results of operations. See Note 7 -"Fair Value Measurements" of the consolidated financial statements included in Item 1 hereof for more information about the Company's securities valuation techniques.

On a quarterly basis, management evaluates individual investment securities classified as held-to-maturity or available-for-sale having unrealized losses to determine whether or not the security is other-than-temporarily-impaired ("OTTI"). The analysis of OTTI requires the use of various assumptions, including but not limited to, the length of time an investment's fair value is less than book value, the severity of the investment's decline, any credit deterioration of the issuer, whether management intends to sell the security, and whether it is more-likely-than-not that the Company will be required to sell the security prior to recovery of its amortized cost basis. Debt investment securities deemed to be OTTI are written down by the impairment related to the estimated credit loss and the non-credit related impairment loss is recognized in other comprehensive income. The Company did not recognize OTTI charges on investment securities during the six months ended June 30, 2013. The Company recognized OTTI charges on securities of \$96 thousand within the consolidated statements of operations for the three and six months ended June 30, 2012, which related mainly to estimated credit losses on pooled trust preferred securities.

Other Real Estate Owned

Other real estate owned ("OREO") consists of property acquired by foreclosure, abandonment or conveyance of deed in-lieu of foreclosure. OREO is held for sale and is initially recorded at fair value less cost to sell at the date of acquisition, which establishes a new cost basis. Upon acquisition of the property, any write-down to fair value less estimated selling costs is charged to the ALLL. This determination is made on an individual asset basis. Subsequent to acquisition, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Fair value is determined through external appraisals, current letters of intent, broker price opinions or executed agreements of sale. Costs relating to the development and improvement of the

OREO properties may be capitalized; holding period costs and subsequent changes to the valuation allowance are charged to expense as incurred.

Income Taxes

The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity's financial statements or tax returns. Judgment is required in assessing the future tax consequences of events that have been recognized in our consolidated financial statements or tax returns. Fluctuations in the actual outcome of these future tax consequences could impact our consolidated financial condition or results of operations.

The Company records an income tax provision or benefit based on the amount of tax currently payable or receivable and the change in deferred tax assets and liabilities. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial and tax reporting purposes. Management conducts quarterly assessments of all available evidence to determine the amount of deferred tax assets that will more-likely-than-not be realized. The available evidence used in connection with these assessments includes taxable income in current and prior periods, cumulative losses in prior periods, projected future taxable income, potential tax-planning strategies, and projected future reversals of deferred tax items. Management's assumptions and estimates take into consideration its interpretation of tax laws and possible outcomes of current and future audits conducted by tax authorities. These assessments involve a certain degree of subjectivity which may change significantly depending on the related circumstances.

In connection with determining the income tax provision or benefit, the Company considers maintaining liabilities for uncertain tax positions and tax strategies that management believes contain an element of uncertainty. Periodically, the Company evaluates each of its tax positions and strategies to determine whether a liability for uncertain tax benefits is required. As of June 30, 2013 and December 31, 2012, the Company did not have any uncertain tax positions or tax strategies and no liability was required to be recorded.

#### **New Authoritative Accounting Guidance**

Accounting Standards Update ("ASU") No. 2011-11, Balance Sheet (Topic 210): "Disclosures about Offsetting Assets and Liabilities" requires enhanced disclosures that will enable users of its financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position. This includes the effect or potential effect of rights of setoff associated with an entity's recognized assets and recognized liabilities within the scope of this update. The amendments require enhanced disclosures by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either Accounting Standards Codification Topic ("ASC") 210-20-45 or ASC 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either ASC 210-20-45 or ASC 815-10-45. The Company adopted ASU No. 2011-11 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company.

ASU No. 2012-02, Intangibles-Goodwill and Other (Topic 350): "Testing Indefinite-Lived Intangible Assets for Impairment" simplifies the guidance for testing the decline in realizable value (impairment) of indefinite-lived intangible assets other than goodwill. ASU No. 2012-02 allows an entity the option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. An organization electing to perform a qualitative assessment is no longer required to calculate the fair value of an indefinite-lived intangible asset unless the organization determines, based on a qualitative assessment, that it is "more likely than not" that the asset is impaired. The Company adopted ASU 2012-02 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company.

ASU No. 2013-01, Balance Sheet (Topic 210): "Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities" clarifies the scope of transactions that are subject to the disclosures about offsetting, specifically that ordinary trade receivables and receivables are not in the scope of ASU No. 2011-11. This update applies only to derivatives, repurchase agreements and reverse purchase agreements, and securities borrowing and securities lending transactions that are offset in accordance with specific criteria contained in FASB Accounting Standards Codification or subject to a master netting arrangement or similar agreement. The Company adopted ASU 2013-01 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company.

ASU No. 2013-02, Comprehensive Income (Topic 220): "Reporting of Amounts Reclassified out of Accumulated Other Comprehensive Income" improves the transparency of reporting these reclassifications. The new amendments require an organization to: present either on the face of the statement where income is presented or in the notes to the financial statements the effects on the line items of net income of significant amounts reclassified out of accumulated other comprehensive income; or cross reference to other disclosures currently required under GAAP for other reclassification items to be reclassified directly to income in their entirety in the same reporting period. The amendments apply to all public and private companies that report other comprehensive income. The Company adopted ASU 2013-02 on January 1, 2013. The adoption of this new guidance did not have an effect on the operating results or financial position of the Company, however see Note 9 "Other Comprehensive Income" of the consolidated financial statements included in Item 1 hereof for additional disclosures related to the adoption of ASU No. 2013-02.

## **Executive Summary**

The following overview should be read in conjunction with this Management's Discussion and Analysis ("MD&A") in its entirety.

The Company's performance for the three- and six-month periods ended June 30, 2013 was positively impacted by lower noninterest expense due to cost containment initiatives, less reliance on outside consultants, and asset quality improvement.

The Company recorded net income of \$720 thousand, or \$0.04 per diluted common share, for the three month period ended June 30, 2013, compared to a net loss of \$967 thousand, or \$(0.06) per diluted common share, for the comparable three months of 2012. The \$1.7 million earnings improvement was due primarily to a reduction in non-interest expense coupled with an increase in non-interest income, partially offset by decreases in net interest income and credit for loan and lease losses. Net income for the six months ended June 30, 2013 was \$2.5 million or \$0.15 per diluted common share, an increase of \$4.6 million, compared to a loss of \$2.1 million, or \$(0.13) per diluted common share, for the same period in the prior year. The return on average equity was 2.11% and 6.98% for the three-and six-month periods ended June 30, 2013, compared to (2.28)% and (5.12)% for the comparable periods in 2012. Return on average assets was 0.08% and 0.26% for the three and six months ended June 30, 2013, compared to (0.10)% and (0.20)% for the comparable periods in 2012. Average equity to average assets was 3.70% and 3.77% for the three- and six-month periods ended June 30, 2013, compared to 4.17% and 3.99% for the comparable periods in 2012. The Company did not pay any dividends during the three or six months ended June 30, 2013 and 2012.

The \$1.7 million earnings improvement for the three months ended June 30, 2013, as compared to the three months ended June 30, 2012, was largely due to a \$2.0 million, or 19.9% decrease in non-interest expense, coupled with a \$737 thousand, or 47.7% increase in non-interest income. The reduction in non-interest expense was driven by decreases in professional and legal fees, salaries and employee benefits expense, and the provision for off-balance sheet commitments. The increase in non-interest income resulted primarily from net gains on the sale of investment securities, partially offset by a decrease in net gains on the sale of mortgage loans held for sale. These positive factors were partially offset by a \$732 thousand decrease in net interest income and a decrease of \$278 thousand in the credit for loan and lease losses.

The \$4.6 million increase in earnings for the six months ended June 30, 2013 as compared to the six months ended June 30, 2012 was largely due to a \$3.6 million decrease in non-interest expense, a \$1.7 million increase in non-interest income, and a \$810 thousand increase in the credit for loan and lease losses, partially offset by a \$1.5 million decrease in net interest income.

Total assets decreased \$30.0 million, or 3.1%, to \$938.3 million at June 30, 2013 as compared to \$968.3 million at December 31, 2012. The balance sheet reduction reflected an \$81.5 million decrease in cash and cash equivalents, which resulted primarily from increases in loans and investment securities and a decrease in total deposits. Partially offsetting these factors was an increase in advances from the Federal Home Loan Bank of Pittsburgh ("FHLB"), which were used to fund loan demand. Loans, net of deferred loan origination fees and costs, unearned income and the allowance for loan and lease losses, grew \$44.3 million, or 7.7%, to \$623.7 million at June 30, 2013, from \$579.4 million at December 31, 2012. Available-for-sale investment securities increased \$15.2 million, or 8.2% to \$200.6 million at June 30, 2013 from \$185.4 million at December 31, 2012.

Total deposits decreased \$24.9 million, or 2.9%, to \$829.7 million at June 30, 2013, as compared to \$854.6 million at December 31, 2012. During the same period, interest-bearing deposits decreased \$18.4 million, or 2.5%, while non-interest bearing demand deposits decreased by \$6.5 million, or 4.9%. Advances from the FHLB increased \$3.7 million, or 19.9% from year-end 2012.

Total shareholders' equity decreased \$5.4 million, or 14.6%, to \$31.5 million at June 30, 2013 from \$36.9 million at December 31, 2012. Year-to-date net income of \$2.5 million was more than entirely offset by other comprehensive loss of \$7.8 million due to the change in fair value of the Company's available-for-sale securities. Despite the reduction in shareholders' equity, the Company's capital ratios improved at June 30, 2013, as compared to December 31, 2012. The ratio of total capital to risk-weighted assets improved to 10.69% at the end of the second quarter of 2013 from 10.20% at year-end 2012. The leverage ratio, Tier 1 capital as a percentage of average assets, rose to 4.57% at June 30, 2013, as compared to 4.07% at December 31, 2012.

#### **Summary of Performance**

#### **Net Interest Income**

Net interest income is the difference between (i) interest revenue, interest and fees on interest-earning assets, and (ii) interest expense, interest paid on deposits and borrowed funds. Net interest income represents the largest component of the Company's operating income and as such is the primary determinant of profitability. Net interest income is impacted by variations in the volume, rate and composition of earning assets and interest-bearing liabilities, changes in general market rates and the level of non-performing assets. The net interest margin on a fully tax equivalent basis is calculated by dividing tax equivalent net interest income by average interest earning assets and is a key measurement used in the banking industry to measure income from earning assets. However, due to the Company's net operating losses in prior years, the Company has not paid federal income taxes in 2012 and 2013. The Company's net interest margin was 3.26% for the three months ended June 30, 2013, a reduction of 8 basis points compared to the same period in 2012. Rate spread, the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities shown on a fully tax equivalent basis, was 3.14% for the three months ended June 30, 2013, a decrease of 8 basis points compared to 3.34% for the same period of 2012. For the six months ended June 30, 2013, the tax-equivalent net interest margin and the rate spread was 3.26% and 3.14%, respectively. Both measurements were unchanged as compared to the same year-to-date period of 2012.

For the six months ended June 30, 2013, net interest income on a tax equivalent basis decreased \$1.7 million to \$14.0 million from \$15.7 million for the comparable period in 2012. Tax-equivalent interest income decreased \$2.9 million, or 14.2% to \$17.6 million for the first half of 2013, which was partially mitigated by a \$1.2 million, or 25.25%, reduction in interest expense. The reduction in interest income resulted primarily from a \$103.3 million, or 10.8%, decrease in average earning assets, coupled with a 16 basis point decline in the tax-equivalent yield on earning assets, which caused decreases to interest income of \$1.5 million and \$1.4 million, respectively. The reduction in interest expense resulted primarily from a \$107.8 million decrease in average interest-bearing liabilities, and to a lesser extent, a 16 basis point decline in the cost of funds, which reduced interest expense by \$1.2 million and \$36 thousand, respectively.

For the second quarter, tax-equivalent net interest income decreased \$855 thousand to \$6.9 million in 2013 from \$7.8 million in 2012. Similar to the year-to-date results, a decrease in tax-equivalent interest income, caused by reductions in earning asset volumes and yields, was partially offset by a reduction in interest expense, which was due primarily to a decrease in average interest-bearing liabilities.

Interest income on loans on a tax-equivalent basis decreased \$0.8 million and \$2.0 million for the three and six months ended June 30, 2013, respectively compared to the same periods in 2012. The decrease in interest income on loans for the three months ended June 30, 2013 was as a result of a decrease in average loan balances of \$47.2 million to \$625.8 million, coupled with a 19 basis point decline in the tax-equivalent yield. The decrease in interest income on loans for the six months ended June 30, 2013 was as a result of a decrease in average loan balances of \$61.3 million to \$617.4 million, coupled with a 20 basis point decline in the tax-equivalent yield. The reductions in the yield on loans for both the three and six months ended June 30, 2013 was due to payoffs of higher yielding loans which cannot be replaced in this low interest rate environment caused by the continuing weak economic conditions.

Interest and dividend income on investment securities on a tax-equivalent basis decreased by \$0.5 million and \$0.8 million for the three and six months ended June 30, 2013, respectively, compared to the same periods in 2012. The reductions in interest and dividend income on investment securities is primarily attributable to decreases in the tax-equivalent yield of investment securities of 119 basis points and 90 basis points, respectively, for the three and six month periods ended June 30, 2013. Although average investment securities increased \$6.6 million and \$2.8 million, for the respective 3-month and 6-month periods, high-yielding tax-free state and municipal obligations that were sold during the second quarter of 2013 were reinvested into lower-yielding instruments contributing to the lower yield and lower interest and dividend income.

Average interest-bearing deposits in other banks and federal funds sold were \$23.9 million and \$39.1 million for the three and six months ended June 30, 2013 compared to \$65.8 million and \$83.9 for the comparable periods in 2012, as management deployed available liquidity during the first half of 2013 to purchase investment securities and fund loan demand. As a result, interest earned from interest-bearing deposits in other banks decreased \$30 thousand and \$47 thousand for the three months and six months ended June 30, 2013, respectively.

Average interest-bearing liabilities totaled \$745.4 million for the three months ended June 30, 2013, a decrease of \$87.3 million, or 10.5%, compared to the same period in 2012 primarily due to decreases in average deposits and borrowings. Average savings deposits, time deposits over \$100 thousand and other time deposits decreased \$3.3 million, \$40.1 million and \$36.7 million, respectively, from the same three-month period in 2012. These reductions were partially offset by an increase in average interest-bearing demand deposits of \$12.4 million. The cost of interest-bearing demand deposits, savings deposits, and time deposits over \$100 thousand decreased 2, 7 and 18, basis points respectively, from the same period in 2012. The cost of other time deposits increased 5 basis points in comparison to the same prior year period. In total, the average cost of interest-bearing deposits decreased by 11 basis points to 0.62% during the three months ended June 30, 2013 from 0.73% for the same period in 2012.

Average interest-bearing liabilities totaled \$752.0 million for the six months ended June 30, 2013, a decrease of \$107.8 million, or 12.5%, compared to the same period in 2012. Similar to the quarterly period, reductions in the average balances of savings deposits, time deposits over \$100 thousand and other time deposits were partially offset by an increase in interest-bearing demand deposits. On a year-to-date basis, the average cost of interest-bearing deposits decreased by 11 basis points to 0.63% in 2013 from 0.74% for the same period in 2012. The decreases in the rates for interest-bearing deposits were driven primarily by the pricing decreases that resulted from the Company's pricing strategy and an overall decrease in market rates.

Average borrowings decreased \$19.6 million and \$26.1 million, or 26.4% and 33.4%, for the three and six months ended June 30, 2013 as compared to the same periods in the prior year. The cost of borrowed funds increased by 28 and 58 basis points to 5.48% and 5.72% for the three and six months ended June 30, 2013 as compared to 5.20% and 5.14% for the same periods in 2012. The increases in the cost of borrowed funds for the three- and six-month periods ended June 30, 2013 were primarily attributable to the repayment of maturing FHLB advances that were at lower rates, resulting in the higher- rate subordinated debentures comprising a larger percentage of total borrowings and an increase in the cost of borrowed funds.

Net interest income depends upon the relative amount of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them. The following tables set forth certain information relating to our consolidated statements of financial condition and operations for the three- and six-month periods ended June 30, 2013 and 2012, and reflect the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

|   | 2013                   | ths Ended Ju               |                  | Three Months Ended June 30, 2012 |           |                  |  |  |
|---|------------------------|----------------------------|------------------|----------------------------------|-----------|------------------|--|--|
|   | Average                |                            | Yield/           | Average                          |           | Yield/           |  |  |
| (dollars in thousands)  | Balance                | Interest                   | Cost             | Balance                          | Interest  | Cost             |  |  |
| ASSETS  |                        |                            |                  |                                  |           |                  |  |  |
| Earning Assets (2)(3)   |                        |                            |                  |                                  |           |                  |  |  |
| Loans-taxable (4)   | \$ 588,467             | \$ 6,384                   |                  | \$ \$640,269                     | \$7,229   | 4.52 %           |  |  |
| Loans-tax free (4)  | 37,308                 | 506                        | 5.43 %           | *                                | 489       | 5.97 %           |  |  |
| Total loans (1)(2)  | 625,775                | 6,890                      | 4.40 %           | ,                                | 7,718     | 4.59 %           |  |  |
| Securities-taxable  | 134,343                | 629                        | 1.87 %           | •                                | 844       | 2.97 %           |  |  |
| Securities-tax free   | 67,306                 | 1,221                      | 7.26 %           | *                                | 1,526     | 7.50 %           |  |  |
| Total securities (1)(5)   | 201,649                | 1,850                      | 3.67 %           | 195,060                          | 2,370     | 4.86 %           |  |  |
| Interest-bearing deposits in other banks and federal funds sold   | 23,939                 | 14                         | 0.23 %           | 65,768                           | 44        | 0.27 %           |  |  |
| Total earning assets  | 851,363                | 8,754                      | 4.11 %           | 933,839                          | 10,132    | 4.34 %           |  |  |
| Non-earning assets  | 92,236                 |                            |                  | 103,631                          |           |                  |  |  |
| Allowance for loan and lease losses   | (18,829                | )                          |                  | (20,802                          | )         |                  |  |  |
| Total assets  | \$ 924,770             |                            |                  | \$ 1,016,668                     | -         |                  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY Interest-bearing Liabilities Interest-bearing demand deposits Savings deposits | 286,700<br>86,557      | 150<br>28                  | 0.21 %<br>0.13 % | ,                                | 157<br>44 | 0.23 %<br>0.20 % |  |  |
| Time deposits over \$100,000  | 158,863                | 326                        | 0.13 %           | ,                                | 499       | 1.00 %           |  |  |
| Other time deposits   | 158,646                | 566                        | 1.43 %           | •                                | 676       | 1.38 %           |  |  |
| Total interest-bearing deposits   | 690,766                | 1,070                      | 0.62 %           | ,                                | 1,376     | 0.73 %           |  |  |
| Borrowed funds and other interest-bearing liabilities   | 54,590                 | 748                        | 5.48 %           | ·                                | 965       | 5.20 %           |  |  |
| Total interest-bearing liabilities  | 745,356                | 1,818                      | 0.98 %           | 832,660                          | 2,341     | 1.12 %           |  |  |
| Demand deposits   | 124,179                | -,                         | 012 0 7          | 124,376                          | _,- :-    |                  |  |  |
| Other liabilities   | 21,057                 |                            |                  | 17,217                           |           |                  |  |  |
| Shareholders' equity  | 34,178                 |                            |                  | 42,415                           |           |                  |  |  |
| Total liabilities and shareholders' equity  | \$ 924,770             |                            |                  | \$ 1,016,668                     |           |                  |  |  |
| Net interest income/interest  | Ψ > <b>2</b> .,, , , ο |                            |                  | <b>\$ 1,010,000</b>              |           |                  |  |  |
| Net interest income/Interest rate spread (6)  |                        | 6,936                      | 3.14 %           |                                  | 7,791     | 3.22 %           |  |  |
| Tax equivalent adjustment   |                        | (587                       |                  | •                                | *         | )                |  |  |
| Net interest income as reported   |                        | \$ 6,349                   | ,                |                                  | \$7,081   | ,                |  |  |
| The interest income as reported   |                        | $\psi \cup_{j} \cup_{T} j$ |                  |                                  | Ψ /,001   |                  |  |  |

Net interest margin (7) 3.26 % 3.34 %

- (1) Interest income is presented on a tax equivalent basis using a 34% rate for 2013 and 2012.
  - (2) Loans are stated net of unearned income.
  - (3) Non-accrual loans are included in loans within earning assets.
    - (4) Loan fees included in interest income are not significant.
- (5) The yields for securities that are classified as available-for-sale are based on the average historical amortized cost.
- (6) Interest rate spread represents the difference between the average yield on interest-earning assets and the cost of interest- bearing liabilities and is presented on a tax equivalent basis.
  - (7) Net interest income as a percentage of total average interest-earning assets.

|  | Six Months<br>2013                                   | s Ended June 3                 | 30,    | Six Months Ended June 30, 2012                        |                               |         |  |  |
|--|--|--------------------------------|--------|---|-------------------------------|---------|--|--|
|  | Average  |                                | Yield/ | Average   |                               | Yield/  |  |  |
| (dollars in thousands)   | Balance  | Interest                       | Cost   | Balance   | Interest                      | Cost    |  |  |
| ASSETS   |  |                                |        |   |                               |         |  |  |
| Earning assets (2)(3)  |  |                                |        |   |                               |         |  |  |
| Loans-taxable (4)  | \$ 581,191   | \$ 12,661                      | 4.36 % | \$ 644,665  | \$ 14,603                     | 4.53 %  |  |  |
| Loans-tax free (4)   | 36,244   | 1,006                          | 5.55 % | 34,035  | 1,109                         | 6.52 %  |  |  |
| Total loans (1)(2)   | 617,435  | 13,667                         | 4.43 % | 678,700   | 15,712                        | 4.63 %  |  |  |
| Securities-taxable   | 124,218  | 1,203                          | 1.94 % | 115,634   | 1,787                         | 3.09 %  |  |  |
| Securities-tax free  | 75,574   | 2,721                          | 7.20 % | 81,381  | 2,974                         | 7.31 %  |  |  |
| Total securities (1)(5)  | 199,792  | 3,924                          | 3.93 % | 197,015   | 4,761                         | 4.83 %  |  |  |
| Interest-bearing deposits in other banks and and federal funds sold  | 39,118   | 53                             | 0.27 % | 83,941  | 100                           | 0.24 %  |  |  |
| Total earning assets   | 856,345  | 17,644                         | 4.12 % | 959,656   | 20,573                        | 4.28 %  |  |  |
| Non-earning assets   | 96,150   | 17,011                         | 2 /0   | 103,401   | 20,272                        | 1.20 70 |  |  |
| Allowance for loan and lease losses  | (19,002  | )                              |        | •   | )                             |         |  |  |
| Total assets   | \$ 933,493   | ,                              |        | \$1,042,118   | ,                             |         |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY Interest-bearing liabilities  |  |                                |        |   |                               |         |  |  |
| Interest-bearing demand deposits   | 299,075  | 308                            | 0.21 % |   | 340                           | 0.23 %  |  |  |
| Savings deposits   | 85,385   | 54                             | 0.13 % | · · · · · · · · · · · · · · · · · · ·                 | 90                            | 0.20 %  |  |  |
| Time deposits over \$100,000   | 151,787  | 643                            | 0.85 % |   | 800                           | 0.82 %  |  |  |
| Other time deposits  | 163,766  | 1,183                          | 1.44 % |   | 1,679                         | 1.65 %  |  |  |
| Total Interest-bearing deposits  | 700,013  | 2,188                          | 0.63 % | 781,775   | 2,909                         | 0.74 %  |  |  |
| Borrowed funds and other interest-bearing liabilities  | 52,024   | 1,487                          | 5.72 % | 78,101  | 2,007                         | 5.14 %  |  |  |
| Total Interest-bearing liabilities Demand deposits Other liabilities Shareholders' equity Total liabilities and shareholders' equity | 752,037<br>124,785<br>21,577<br>35,094<br>\$ 933,493 | 3,675                          | 0.98 % | 859,876<br>122,660<br>17,979<br>41,603<br>\$1,042,118 | 4,916                         | 1.14 %  |  |  |
| Net interest income/interest rate spread (6) Tax equivalent adjustment Net interest income as reported                               | Ψ 255, 125   | 13,969<br>(1,267)<br>\$ 12,702 | 3.14 % |   | 15,657<br>(1,405)<br>\$14,252 | 3.14 %  |  |  |
| Net interest margin (7)  |  |                                | 3.26 % |   |                               | 3.26 %  |  |  |

<sup>(1)</sup> Interest income is presented on a tax equivalent basis using a 34% rate for 2013 and 2012. (2) Loans are stated net of unearned income.

(3) Non-accrual loans are included in loans within earning assets. (4) Loan fees included in interest income are not significant.

<sup>(5)</sup> The yields for securities that are classified as available-for-sale are based on the average historical amortized cost.

Interest rate spread represents the difference between the average yield on interest-earning assets and the cost of interest- bearing liabilities and is presented on a tax equivalent basis.

(7) Net interest income as a percentage of total average interest earning assets.

The following table shows the effect of changes in volume and interest rates on net interest income. The variance in interest income or expense due to the combination of rate and volume has been allocated proportionately to the change due to volume and the change due to rate.

|   | Three Months Ended June 30, 2013 vs. 2012 Increase (Decrease) due to change in |   |         |   |         |   | Six Months Ended June 30,<br>2013 vs. 2012<br>Increase (Decrease) due to change<br>in |   |           |   |           | <b>,</b> |
|---|--|---|---------|---|---------|---|---|---|-----------|---|-----------|----------|
| (in thousands)  | Volume   | • | Rate    |   | Total   |   | Volume  |   | Rate      |   | Total     |          |
| Interest income:  |  |   |         |   |         |   |   |   |           |   |           |          |
| Loans - taxable   | \$ (569  | ) | \$ (276 | ) | \$ (845 | ) | \$ (1,398   | ) | \$ (544   | ) | \$ (1,942 | )        |
| Loans - tax free  | 64   |   | (48     | ) | 16      |   | 69  |   | (172      | ) | (103      | )        |
| Total loans   | (505   | ) | (324    | ) | (829    | ) | (1,329  | ) | (716      | ) | (2,045    | )        |
| Securities - taxable  | 135  |   | (350    | ) | (215    | ) | 124   |   | (708      | ) | (584      | )        |
| Securities - tax free   | (257   | ) | (47     | ) | (304    | ) | (210  | ) | (43       | ) | (253      | )        |
| Total securities  | (122   | ) | (397    | ) | (519    | ) | (86   | ) | (751      | ) | (837      | )        |
| Interest-bearing deposits in other banks and federal funds sold | (25  | ) | (5      | ) | (30     | ) | (59   | ) | 12        |   | (47       | )        |
| Total interest income   | (652   | ) | (726    | ) | (1,378  | ) | (1,474  | ) | (1,455    | ) | (2,929    | )        |
| Interest expense:   |  |   |         |   |         |   |   |   |           |   |           |          |
| Interest-bearing demand deposits                                | 7  |   | (14     | ) | (7      | ) | 4   |   | (35       | ) | (31       | )        |
| Savings deposits  | (2   | ) | (14     | ) | (16     | ) | (4  | ) | (32       | ) | (36       | )        |
| Time deposits over \$100,000                                    | (91  | ) | (82     | ) | (173    | ) | (178  | ) | 21        |   | (157      | )        |
| Other time deposits   | (130   | ) | 20      |   | (110    | ) | (301  | ) | (196      | ) | (497      | )        |
| Total interest-bearing deposits                                 | (216   | ) | (90     | ) | (306    | ) | (479  | ) | (242      | ) | (721      | )        |
| Borrowed funds and other interest-bearing liabilities           | (266   | ) | 49      |   | (217    | ) | (726  | ) | 206       |   | (520      | )        |
| Total interest expense  | (482   | ) | (41     | ) | (523    | ) | (1,205  | ) | (36       | ) | (1,241    | )        |
| Net interest income   | \$ (170  | ) | \$ (685 | ) | \$ (855 | ) | \$ (269   | ) | \$ (1,419 | ) | \$ (1,688 |          |

#### **Provision for Loan and Lease Losses**

Management closely monitors the loan portfolio and the adequacy of the ALLL, considering underlying borrower financial performance and collateral values and associated credit risks. Future material adjustments may be necessary to the provision for loan and lease losses and the ALLL if economic conditions or loan performance differ substantially from the assumptions management used in making its evaluation of the ALLL. The provision for loan and lease losses is an expense charged against net interest income to provide for estimated losses attributable to uncollectible loans and is based on management's analysis of the adequacy of the ALLL. A credit for loan and lease losses reflects the reversal of amounts previously charged to the ALLL.

Credits for loan and lease losses of \$2 thousand and \$1.2 million were recorded for the three- and six-month periods ended June 30, 2013, respectively, compared to credits of \$280 thousand and \$416 thousand, respectively, for the same periods in the prior year. The increase of \$0.8 million in the credit for loan and lease losses for the six months ended June 30, 2013 was directly attributable to a recovery of \$1.5 million of a commercial loan that was previously charged-off.

During the six months ended June 30, 2013, non-performing loans decreased \$1.4 million to \$8.3 million from \$9.7 million at December 31, 2012. The Company recorded net recoveries of \$1.3 million for the six months ended June 30, 2013, compared to net charge-offs of \$0.8 million for the same six months of 2012. Non-performing loans primarily consist of loans secured by real estate. Management closely monitors the loan portfolio and the adequacy of the ALLL considering underlying borrower financial performance and collateral values and increasing credit risks.

#### **Non-interest Income**

The Company recorded total non-interest income of \$2.3 million for the three months ended June 30, 2013, an increase of \$0.7 million from the \$1.5 million earned during the comparable period in 2012. The increase in non-interest income was primarily due to a \$0.9 million gain on sale of securities, partially offset by a \$197 thousand decrease in net gains on the sale of loans held for sale, specifically residential mortgage loans. Since the third quarter of 2012, the Company has been holding 15- and 20-year mortgages in its loan portfolio rather than selling these loans as part of its asset/liability strategy, directly contributing to the decrease in net gains on the sale of loans held for sale.

Non-interest income amounted to \$4.7 million for the six months ended June 30, 2013, an increase of \$1.7 million from \$3.0 million for the six months ended June 30, 2012. Similar to the reasons given for the quarterly increase, the year-to-date increase in non-interest income was primarily attributable to a \$1.7 million increase in net gains on the sale of investment securities, partially offset by a decrease of \$330 thousand in net gains on the sale of loans held for sale. Also affecting non-interest income was an increase of \$454 thousand in other income from \$343 thousand for the six months ended June 30, 2012 to \$797 thousand for the same six months of 2013, which resulted primarily from the settlement of an insurance claim and decreases in deposit service charges, net gains on the sale of other real estate owned and loan-related fees of \$92 thousand, \$65 thousand and \$52 thousand, respectively.

#### **Non-interest Expense**

For the three months ended June 30, 2013, non-interest expense decreased \$2.0 million, or 19.9%, to \$7.9 million, from \$9.9 million for the same three months of 2012. On a year-to-date basis, non-interest expense decreased \$3.6 million to \$16.2 million in 2013 from \$19.8 million in 2012. Professional fees declined \$1.6 million, or 65.2%, as the Company continued to reduce its reliance on outside consultants. Salaries and employee benefits decreased \$696 thousand, or 9.6%, as a result of a reduction in force and voluntary separation program implemented in the fourth quarter of 2012. Also favorably impacting non-interest expense was an increase in the credit for off-balance sheet commitments of \$363 thousand and reductions in other operating expenses, legal fees and FDIC assessments of \$320 thousand, \$281 thousand and \$177 thousand, respectively.

Professional and legal fees are expected to continue to decline to more normalized levels for the remainder of 2013, reflecting reduced activity related to, and the potential resolution of, certain outstanding litigation, as well as less reliance on outside advisors and consultants.

#### **Provision for Income Taxes**

The Company did not record a provision or benefit for income taxes for the three and six months ended June 30, 2013 and 2012. In future periods, the Company anticipates that it will have a minimal tax provision or benefit until such time as it is able to reverse the deferred tax asset valuation allowance that it recorded in prior periods.

#### **Financial Condition**

#### **Assets**

Total assets were \$938.3 million at June 30, 2013, a decrease of \$30.0 million, or 3.1% from \$968.3 million at December 31, 2012. Earning assets totaled \$864.8 million and represented 92.2% of total assets at the end of the second quarter of 2013, compared to \$886.6 million, or 91.6%, of total assets at the end of 2012. The improvement in earning assets reflected decreases in nonperforming asset levels coupled with an increase in loan demand. At June 30, 2013, loans, net of unearned income, totaled \$642.3 million and represented 74.3% of earning assets, compared to \$597.9 million, or 67.4%, of earning assets at December 31, 2012.

### **Cash and Cash Equivalents**

Cash and cash equivalents decreased \$81.5 million, or 70.7%, during the six months ended June 30, 2013 to \$33.8 million. The decrease resulted primarily from a \$44.2 million increase in total loans and a \$15.2 million increase in available-for-sale securities. In addition, total deposits decreased \$24.9 million, while FHLB advances increased \$3.7 million. The Company did not pay any dividends during the three and six months ended June 30, 2013, as it suspended paying dividends to conserve capital and comply with regulatory requirements.

#### **Securities**

The Company's investment securities portfolio provides a source of liquidity needed to meet expected loan demand and provides a source of interest income to increase our profitability. Additionally, the Company utilizes the investment securities portfolio to meet pledging requirements to secure public deposits and for other purposes. Investment securities are classified as held-to-maturity and are carried at amortized cost when the Company has the positive intent and ability to hold them to maturity. Securities not classified as held to maturity are classified as available-for-sale and are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax. The Company determines the appropriate classification of securities at the time of purchase. The decision to purchase or sell securities is based upon the current assessment of long- and short-term economic and financial conditions, including the interest rate environment and asset/liability management strategies. Securities with limited marketability and/or restrictions, such as Federal Home Loan Bank and Federal Reserve Bank stocks, are carried at cost. Federal Reserve Bank stock is included in other assets.

At June 30, 2013, the Company's investment portfolio was comprised principally of obligations of U.S. Government-sponsored agencies, including residential mortgage-backed securities and collateralized mortgage obligations ("CMOs") and tax-exempt and taxable obligations of states and political subdivisions. At June 30, 2013, there were two security issuers, St. Clair County, IL School District and the Commonwealth of Massachusetts, whose aggregate carrying values each exceeded 10.0% of shareholders' equity. The aggregate carrying values of the securities of these issuers were \$4.0 million and \$3.8 million, respectively, at June 30, 2013.

The following table presents the carrying value of available-for-sale securities, which are carried at fair value, and held-to-maturity securities, which are carried at amortized cost, at the dates indicated:

| (in thousands)                                 | June 30,<br>2013 | December 31, 2012 |
|--|------------------|-------------------|
| Available-for-sale                             |                  |                   |
| Obligations of U.S. government agencies        | \$1,845          | \$ 1,891          |
| Obligation of state and political subdivisions | 74,840           | 103,501           |
| Government-sponsored agency                    |                  |                   |
| collateralized mortgage obligations            | 23,186           | 9,103             |
| Government-sponsored agency                    |                  |                   |
| residential mortgage-backed securities         | 99,346           | 69,456            |
| Corporate debt securities                      | 406              | 410               |
| Equity securities                              | 963              | 1,000             |
| Total  | \$200,586        | \$ 185,361        |

Held-to-maturity

Obligations of state and political subdivisions \$2,252 \$2,198

During the second quarter of 2013, the Company sold 53 of its state and municipal obligations with an aggregate carrying value of \$22.1 million. Net gains of \$899 thousand were realized upon the sale and are included in non-interest income. Security sales totaled \$38.4 million for the six months ended June 30, 2013. Year-to-date net gains amounted to \$1.7 million.

The Company purchased securities totaling \$20.1 million during the second quarter of 2013 in an effort to improve profitability by generating a higher return than received on interest-bearing deposits in other banks. Year-to-date security purchases totaled \$74.0 million. All securities purchased were issued by U.S. government-sponsored agencies and included \$56.2 million of residential mortgage-backed securities and \$17.80 million of CMOs.

The following table sets forth the maturities of available-for-sale securities and held-to-maturity securities, based on book value, at June 30, 2013 and the weighted average yields of such securities calculated on the basis of the cost and effective yields weighted for the scheduled maturity of each security.

|   | Within | > 1 | 1 – 5 | 6 - 10   |   | Over     |   | Mortgage-<br>Backed<br>Securities a<br>Collateraliz<br>Mortgage |   | No Fixo | ed |          |   |
|---|--------|-----|-------|----------|---|----------|---|---|---|---------|----|----------|---|
| (dollars in thousands)                              | One Ye |     |       | Years    |   | 10 Year  | S | Obligations   |   | Maturit |    | Total    |   |
| Available-for-sale securities                       |        |     |       |          |   |          |   | 8   |   |         | ,  |          |   |
| Obligations of U.S. government agencies             | \$ -   | \$- |       | \$1,845  |   | \$-      |   | \$ -  |   | \$ -    |    | \$1,845  |   |
| Yield   |        |     |       | 4.22     | % |          |   |   |   |         |    | 4.22     | % |
| Obligations of state and political subdivisions (1) | -      | 8   | 45    | 24,00    | 7 | 49,988   | 3 | -   |   | -       |    | 74,840   | ) |
| Yield   |        | 6   | .50%  | 4.93     | % | 7.50     | % |   |   |         |    | 6.66     | % |
| Corporate debt securities                           | -      | -   |       | -        |   | 406      |   | -   |   | -       |    | 406      |   |
| Yield   |        |     |       |          |   | 0.93     | % |   |   |         |    | 0.93     | % |
| Government sponsored agency                         |        |     |       |          |   |          |   |   |   |         |    |          |   |
| collateralized mortgage                             | _      | _   |       | _        |   | _        |   | 23,186  |   | _       |    | 23,186   |   |
| obligations   | _      | _   |       | _        |   | _        |   | •   |   | _       |    |          |   |
| Yield   |        |     |       |          |   |          |   | 2.27  | % |         |    | 2.27     | % |
| Government sponsored agency                         |        |     |       |          |   |          |   |   |   |         |    |          |   |
| residential mortgage-backed securities              | -      | -   |       | -        |   | -        |   | 99,346  |   | -       |    | 99,346   |   |
| Yield   |        |     |       |          |   |          |   | 1.28  | % |         |    | 1.28     | % |
| Equity securities (2)                               | -      | -   |       | -        |   | -        |   | -   |   | 963     |    | 963      |   |
| Yield   |        |     |       |          |   |          |   |   |   | 3.45    | %  | 3.45     | % |
| Total available-for-sale maturities                 | \$ -   | \$8 |       | \$25,852 |   | \$50,394 |   | \$ 122,532  |   | \$ 963  |    | \$200,58 | 6 |
| Weighted yield                                      | 0.00   | % 6 | .50%  | 4.88     | % | 7.44     | % | 1.47  | % | 3.45    | %  | 3.44     | % |
| Held-to-maturity securities                         |        |     |       |          |   |          |   |   |   |         |    |          |   |
| Obligations of state and political subdivisions     | -      | -   |       | 2,252    |   | -        |   | -   |   | -       |    | 2,252    |   |
| Yield   |        |     |       | 7.39     | % |          |   |   |   |         |    | 7.39     | % |
| Total held-to-maturity securities                   | \$ -   | \$- |       | \$2,252  |   | \$-      |   | \$ -  |   | \$ -    |    | \$2,252  |   |
| Weighted yield                                      | 0.00   | % 0 | .00%  | 7.39     | % | 0.00     | % | 0.00  | % | 0.00    | %  | 7.39     | % |

<sup>(1)</sup> Yields on obligations of state and political subdisvisions have been adjusted to a tax equivalent yield using a 34% federal income tax rate.

<sup>(2)</sup> Yield represents actual return for the six months ended June 30, 2013.

The majority of the Company's securities portfolio is comprised of obligations of state and political subdivisions, residential mortgage-backed securities, including home equity conversion mortgages, and collateralized mortgage obligations. The Company held 77 securities that were in an unrealized loss position at June 30, 2013. Substantially all of the unrealized losses relate to debt securities.

To determine whether a security's impairment is other-than-temporary, management considers factors that include:

- •the causes of the decline in fair value, such as credit deterioration, interest rate fluctuations, or market volatility;
- ·the severity and duration of the decline;
- the Company's ability and intent to hold investments until they recover in value, as well as the likelihood of such a recovery in the near term;
- the Company's intent to sell security investments, or if it is more likely than not that the Company will be required to sell such securities before recovery of their individual amortized cost basis less any current-period credit loss.

For debt securities which the Company does not intend to sell or does not expect it will be required to sell, the primary consideration in determining whether impairment is other-than-temporary is whether or not the Company expects to receive all contractual cash flows.

Based on its evaluation at June 30, 2013, management has determined that the decreases in estimated fair value of the securities it holds in its portfolio are temporary. See Note 6 – "Securities" of the consolidated financial statements included in Item 1 hereof for more information about this evaluation.

Investments in FHLB and FRB stock, which have limited marketability, are carried at cost and totaled \$4.9 million and \$7.3 million at June 30, 2013 and December 31, 2012, respectively. FRB stock of \$1.3 million is included in Other Assets at June 30, 2013 and December 31, 2012. Management noted no indicators of impairment for the FHLB of Pittsburgh and FRB of Philadelphia at June 30, 2013.

#### Loans

The Company experienced an increase in loan demand during the first half of 2013. Net loans increased \$44.3 million, or 7.6%, to \$623.7 million at June 30, 2013 from \$579.4 million as of December 31, 2012. Net loans represented 66.5% of total assets at June 30, 2013, compared to 59.8% at December 31, 2012. Historically, commercial lending activities, which include commercial and industrial loans, commercial real estate loans and construction, land acquisition and development loans, have represented a significant portion of the Company's loan activities. Furthermore, from a collateral standpoint, a majority of the Company's loan portfolio consisted of loans secured by real estate. Real estate secured loans, which include commercial real estate, construction, land acquisition and development, residential real estate and home equity loans, increased by \$29.6 million, or 7.8% to \$407.5 million at June 30, 2013, from \$377.9 million at December 31, 2012. The increase was concentrated in residential and commercial mortgages, partially offset by a decrease in construction, land acquisition and development loans. Real estate secured loans as a percentage of total gross loans were 63.5% and 63.2% at June 30, 2013 and December 31, 2012, respectively.

Loans secured by commercial real estate increased \$18.5 million, or 8.3%, from \$221.6 million at December 31, 2012 to \$240.1 million at June 30, 2013. Commercial real estate loans include long-term commercial mortgage financing and are primarily secured by first or second lien mortgages. The increase in commercial real estate loans was attributable to new loan originations and commercial construction, land acquisition and development loans converting to commercial mortgages upon completion of construction. Accordingly, construction, land acquisition and development loans decreased \$7.1 million, or 21.8%, from \$32.5 million at December 31, 2012 to \$25.4 million at June 30, 2013.

Residential real estate loans totaled \$109.8 million at June 30, 2013, an increase of \$19.6 million, or 21.7%, from \$90.2 million at December 31, 2012. The components of residential real estate loans include fixed and variable rate mortgage loans. Home equity lines of credit ("HELOCs") are not included in this category but are included in consumer loans. The Company primarily underwrites fixed-rate purchase and refinance of residential mortgage loans for sale in the secondary market to reduce interest rate risk and provide funding for additional loans. However, in the third quarter of 2012, the Company began holding 15- and 20-year mortgages in the loan portfolio rather than selling these loans in order to provide additional interest income based on underlying yields.

Commercial and industrial loans increased \$1.7 million, or 1.5%, from \$109.7 million at December 31, 2012 to \$111.4 at June 30, 2013. Commercial and industrial loans consist primarily of equipment loans, working capital financing, revolving lines of credit and loans secured by cash and marketable securities.

Consumer loans increased \$3.4 million from \$109.8 million at December 31, 2012 to \$113.2 million at June 30, 2013. During the first half of 2013, the Company offered promotions and incentives to automobile dealer customers within its indirect lending division. As a result, the increase in consumer loans was concentrated within this division.

Loans to state and political subdivisions totaled \$42.1 million at June 30, 2013, an increase of \$8.1 million, or 23.8%, from \$34.0 million at December 31, 2012. The increase was attributable to new loan originations.

Details regarding the loan portfolio are as follows:

|   | June 30,  | December 3 | 1, |
|---|-----------|------------|----|
| (in thousands)                                | 2013      | 2012       |    |
| Residential real estate                       | \$109,805 | \$ 90,228  |    |
| Commercial real estate                        | 240,130   | 221,591    |    |
| Construction land acquisition and development | 25,374    | 32,502     |    |
| Commercial and industrial                     | 111,437   | 109,693    |    |
| Consumer                                      | 113,187   | 109,783    |    |
| State and political subdivisions              | 42,081    | 33,978     |    |
| Total loans, gross                            | 642,014   | 597,775    |    |
| Unearned discount                             | (80)      | (103       | )  |
| Net deferred loan fees and costs              | 396       | 260        |    |
| Allowance for loan and lease losses           | (18,588)  | (18,536    | )  |
| Loans, net                                    | \$623,742 | \$ 579,396 |    |

Loan Concentrations: At June 30, 2013 and December 31, 2012, the Company's loan portfolio was concentrated in the following industries:

|                            | June 30, | 2013      |   | December 31, 2012 |            |   |  |
|----------------------------|----------|-----------|---|-------------------|------------|---|--|
| (in thousands)             | Amount   | % of Gros | S | Amount            | % of Gross |   |  |
| (iii tilousalius)          | Amount   | Loans     |   | Amount            | Loans      |   |  |
| Shopping centers/complexes | \$19,042 | 2.97      | % | \$ 21,068         | 3.52       | % |  |
| Land subdivision           | 17,042   | 2.65      | % | 17,658            | 2.95       | % |  |
| Colleges and universities  | 13,948   | 2.17      | % | 4,879             | 0.82       | % |  |
| Hotels                     | 13,304   | 2.07      | % | 13,596            | 2.27       | % |  |
| Solid waste landfills      | 12,797   | 1.99      | % | 13,233            | 2.21       | % |  |
| Automobile dealers         | 12,091   | 1.88      | % | 10,607            | 1.77       | % |  |
| Office complexes/units     | 10,066   | 1.57      | % | 9,801             | 1.64       | % |  |
| Supermarkets               | 9,786    | 1.52      | % | 6,348             | 1.06       | % |  |

#### **Asset Quality**

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at the amount of unpaid principal, net of unearned interest, deferred loan fees and costs, and reduced by the ALLL is established through a provision for loan losses charged to earnings.

The Company manages credit risk through the efforts of loan officers, the loan review function, and the Loan Quality and the ALLL management committees, as well as oversight from the Board of Directors, along with the application of policies and procedures designed to foster sound underwriting and credit monitoring practices. The Company continually evaluates this process to ensure it is reacting to problems in the loan portfolio in a timely manner, although, as is the case with any financial institution, a certain degree of credit risk is dependent in part on local and general economic conditions that are beyond the Company's control.

Under the Company's risk rating system, loans rated pass/watch, special mention, substandard, doubtful, or loss are reviewed regularly as part of the Company's risk management practices. The Company's Loan Quality Committee, which consists of key members of senior management and credit administration, meets monthly or more often as necessary to review individual problem credits and workout strategies and reports to the Board of Directors.

A loan is considered impaired when it is probable that the Bank will be unable to collect all amounts due (including principal and interest) according to the contractual terms of the note and loan agreement. For purposes of the Company's analysis, loans that are identified as troubled debt restructurings ("TDRs"), loans rated substandard and non-accrual, and loans that are identified as doubtful or loss are considered impaired. Impaired loans are analyzed

individually to quantify the impairment. The Company utilizes the fair value of collateral method for collateral dependent loans. A loan is considered to be collateral dependent when repayment of the loan is expected to be provided through the liquidation of the collateral held. For impaired loans that are secured by real estate, external appraisals are obtained annually, or more frequently as warranted, to ascertain a fair value so that the impairment analysis can be updated. Should a current appraisal not be available at the time of impairment analysis, other sources of valuation such as current letters of intent, broker price opinions or executed agreements of sale may be used. For non-collateral dependent loans, the Company measures impairment based on the present value of expected future cash flows, net of disposal costs, discounted at the loan's original effective interest rate.

Loans to borrowers that are experiencing financial difficulty that are modified and result in the Company granting concessions to the borrower are classified as TDRs and are considered to be impaired. Concessions granted under a troubled debt restructuring generally involve an extension of a loan's stated maturity date, a reduction of the stated interest rate, payment modifications, or a combination of these modifications. Non-accrual TDRs are returned to accrual status if principal and interest payments, under the modified terms, are brought current, are performing under the modified terms for six consecutive months, and management believes that collection of the remaining interest and principal is probable.

Non-performing loans are monitored on an ongoing basis as part of the Company's loan review process. Additionally, work-out efforts continue and are actively monitored for non-performing loans and OREO through the Loan Quality Committee. Potential loss on non-performing assets is generally evaluated by comparing the outstanding loan balance to the fair market value of the pledged collateral.

Loans are placed on non-accrual when a loan is specifically determined to be impaired or when management believes that the collection of interest or principal is doubtful. This generally occurs when a default of interest or principal has existed for 90 days or more, unless such loan is well secured and in the process of collection, or when management becomes aware of facts or circumstances that the loan would default before 90 days. The Company determines delinquency status based on the number of days since the date of the borrower's last required contractual loan payment. When the interest accrual is discontinued, all unpaid interest income is reversed and charged back against current earnings. Any cash payments received are applied, first to the outstanding loan amounts, then to the recovery of any charged-off loan amounts. Any excess is treated as a recovery of lost interest. A non-accrual loan is returned to accrual status when the loan is current as to principal and interest payments, is performing according to contractual terms for six consecutive months and future payments are reasonably assured.

Management actively manages impaired loans in an effort to reduce loan balances by working with customers to develop strategies to resolve borrower difficulties, through sale or liquidation of collateral, foreclosure, and other appropriate means. Real estate values appear to have stabilized. However, further real estate devaluations or weakening in economic conditions in our market area could negatively impact asset quality, causing an increase in the provision for loan and lease losses.

Under the fair value of collateral method, the impaired amount of the loan is deemed to be the difference between the loan amount and the fair value of the collateral, less the estimated costs to sell. For the Company's calculations on real estate secured loans, a factor of 10% is generally utilized to estimate costs to sell, which is based on typical cost factors, such as a 6% broker commission, 1% transfer taxes, and 3% various other miscellaneous costs associated with the sales process. If the valuation indicates that the fair value has deteriorated below the carrying value of the loan, either the entire loan is written off or the difference between the fair value and the principal balance is charged off. For impaired loans for which the value of the collateral less costs to sell exceeds the loan value, the impairment is considered to be zero.

The following table presents non-performing loans (including non-performing TDRs), OREO and performing TDRs at the dates noted:

| (in thousands) Non-accrual loans Loans past due 90 days or more and still accruing Total Non-Performing Loans Other Real Estate Owned Total Non-Performing Loans and OREO | June 30,<br>2013<br>\$8,206<br>123<br>8,329<br>2,778<br>\$11,107 | December 31,<br>2012<br>\$ 9,652<br>57<br>9,709<br>3,983<br>\$ 13,692 |
|---|--|---|
| Performing TDRs  Non-performing loans as a percentage of gross loans  | \$6,454<br>1.30 %  | \$ 7,517  |

Management continued to manage problem credits through heightened work-out efforts on non-performing loans and disposing of the Company's holdings of foreclosed properties. As a result, the Company's asset quality continued to improve during the first half of 2013. Total non-performing loans and OREO decreased \$2.6 million, or 19.0%, to \$11.1 million at June 30, 2013 from \$13.7 million at December 31, 2012. The Company's ratio of non-performing loans to total gross loans improved to 1.30% at June 30, 2013 from 1.62% at December 31, 2012. Although asset quality has improved significantly, management continues to carefully monitor these credits. A deterioration of economic conditions within the Company's market area could adversely impact asset quality and lead to increases in impaired loans.

Troubled Debt Restructured Loans ("TDRs") at June 30, 2013 and December 31, 2012 were \$11.9 million and \$8.9 million, respectively. Accruing and non-accruing TDRs were \$6.5 million and \$5.4 million, respectively at June 30, 2013 and \$7.5 million and \$1.4 million, respectively at December 31, 2012. Approximately \$413 thousand and \$257 thousand in specific reserves have been established for these loans as of June 30, 2013 and December 31, 2012, respectively. One of the loans modified as a TDR during the six months ended June 30, 2013, which is included in non-accrual loans, is supported by a 90.0% guarantee by the Small Business Administration.

The average balance of impaired loans was \$14.1 million and \$23.0 million for the six months ended June 30, 2013 and 2012, respectively. The Company recorded \$90 thousand and \$194 thousand of interest income on impaired loans for the three and six months ended June 30, 2013, and \$82 thousand and \$167 thousand for interest income on impaired loans for the respective periods of 2012.

Changes in non-performing loans for the periods indicated are as follows:

|   | Three Mor | ths Ended June 30, | Six Months Ended June 30 |            |  |  |
|---|-----------|--------------------|--------------------------|------------|--|--|
| (in thousands)                                    | 2013      | 2012               | 2013                     | 2012       |  |  |
| Balance, beginning of period                      | \$ 8,832  | \$ 19,082          | \$ 9,709                 | \$ 19,913  |  |  |
| Newly placed on non-accrual                       | 691       | 2,143              | 1,315                    | 3,084      |  |  |
| Loans past due 90 days or more and still accruing | 123       | (119               | ) 66                     | 23         |  |  |
| Transferred to OREO                               | (159      | ) (267             | ) (159                   | ) (506 )   |  |  |
| Additional charge-offs                            | (426      | ) (889             | ) (972                   | ) (1,077 ) |  |  |
| Returned to performing status                     | (79       | ) -                | (152                     | ) -        |  |  |
| Loan payments                                     | (653      | ) (711             | (1,478                   | ) (2,198 ) |  |  |
| Balance, end of period                            | \$ 8,329  | \$ 19,239          | \$ 8,329                 | \$ 19,239  |  |  |

The additional interest income that would have been earned on non-accrual and restructured loans for the three and six months ended June 30, 2013 had the loans been performing in accordance with their original terms approximated \$189 thousand and \$389 thousand, respectively, and \$430 thousand and \$835 thousand for the respective three and six month periods of the prior year.

The following table outlines delinquency within the Company's loan portfolio:

|                      | June 30 | ), | Decembe | r 31, |
|----------------------|---------|----|---------|-------|
|                      | 2013    |    | 2012    |       |
| Accruing: 30-59 days | 0.39    | %  | 0.44    | %     |
| 60-89 days           | 0.09    | %  | 0.06    | %     |
| 90+ days             | 0.02    | %  | 0.01    | %     |
| Non-accrual          | 1.28    | %  | 1.62    | %     |
| Total delinquencies  | 1.78    | %  | 2.13    | %     |

The decrease in total delinquencies as a percentage of gross loans at June 30, 2013 was primarily due to the more rigorous collections of non-performing loans. In its evaluation of the ALLL, management considers a variety of qualitative factors, including changes in the volume and severity of delinquencies.

#### Allowance for Loan and Lease Losses

The ALLL represents management's estimate of probable loan losses inherent in the loan portfolio. The ALLL is analyzed in accordance with GAAP and is maintained at a level that is based on management's evaluation of the

adequacy of the ALLL in relation to the risks inherent in the loan portfolio.

In its evaluation, management considers qualitative and environmental factors, including, but not limited to:

Changes in national, local, and business economic conditions and developments, including the condition of various market segments;

- Changes in the nature and volume of the Company's loan portfolio;
- Changes in the Company's lending policies and procedures, including underwriting standards, collection, charge-off and recovery practices and results;
  - Changes in the experience, ability and depth of the Company's management and staff;
- Changes in the quality of the Company's loan review system and the degree of oversight by the Company's Board of Directors;

Changes in the trend of the volume and severity of past due and classified loans, including trends in the volume of non-accrual loans, troubled debt restructurings and other loan modifications;

- The existence and effect of any concentrations of credit and changes in the level of such concentrations; The effect of external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the Company's current loan portfolio; and
- · Analysis of its customers' credit quality, including knowledge of their operating environment and financial condition.

Evaluations are intrinsically subjective, as the results are estimated based on management's knowledge and experience and are subject to interpretation and modification as information becomes available or as future events occur. Management monitors the loan portfolio on an ongoing basis with emphasis on weakness in both the real estate market and the economy in general and its effect on repayment. Adjustments to the ALLL are made based on management's assessment of the factors noted above.

For purposes of its analysis, all loan relationships with an aggregate balance greater than \$100 thousand that are rated substandard and non-accrual, identified as doubtful or loss, and all TDRs are considered impaired and are analyzed individually to determine the amount of impairment. Circumstances such as construction delays, declining real estate values, and the inability of the borrowers to make scheduled payments have resulted in these loan relationships being classified as impaired. The Company utilizes the fair value of collateral method for collateral-dependent loans and TDRs for which repayment depends on the sale of collateral. For non-collateral dependent loans and TDRs, the Company measures impairment based on the present value of expected future cash flows discounted at the loan's original effective interest rate. With regard to collateral-dependent loans, appraisals are received at least annually to ensure that impairment measurements reflect current market conditions. Should a current appraisal not be available at the time of impairment analysis, other valuation sources including current letters of intent, broker price opinions or executed agreements of sale may be used. Only downward adjustments are made based on these supporting values. Included in all impairment calculations is a cost to sell adjustment of approximately 10%, which is based on typical cost factors, including a 6% broker commission, 1% transfer taxes and 3% various other miscellaneous costs associated with the sales process. Sales costs are periodically revised based on actual experience. The ALLL analysis is adjusted for subsequent events that may arise after the end of the reporting period but before the financial reports are filed.

The Company's ALLL consists of both specific and general components. At June 30, 2013, the ALLL that related to impaired loans that are individually evaluated for impairment, the guidance for which is provided by ASC 310 "Impairment of a Loan" ("ASC 310"), was \$438 thousand, or 2.4%, of the total ALLL. A general allocation of \$18.2 million was calculated for loans analyzed collectively under ASC 450 "Contingencies" ("ASC 450"), which represented 97.6% of the total ALLL of \$18.6 million. The ratio of the ALLL to total loans at June 30, 2013 and December 31, 2012 was 2.90% and 3.10%, respectively, based on total loans of \$642.0 million and \$597.8 million, respectively. The decrease in the ratio of the ALLL to total loans primarily reflects increased loan demand, coupled with improvement in asset quality. See "Asset Quality" for further information.

The following table presents an allocation of the ALLL and percent of loans in each category at June 30, 2013 and December 31, 2012:

#### Allocation of the Allowance for Loan Losses

|  | June 30, 2013 |               |             | December 31, 2012 |                    |   |  |
|--|---------------|---------------|-------------|-------------------|--------------------|---|--|
|  |               | Percentage of |             |                   | Percentage of      | • |  |
| (in thousands)                                 | Amount        | Loans in Each |             | Amount            | Loans in Each      |   |  |
| (iii tiiousaiius)                              | Amount        | Category to   | Category to |                   | Category to        |   |  |
|  |               | Total Loans   |             |                   | <b>Total Loans</b> |   |  |
| Residential real estate                        | \$2,145       | 17.10         | %           | \$1,764           | 15.09              | % |  |
| Commercial real estate                         | 7,823         | 37.40         | %           | 8,062             | 37.07              | % |  |
| Construction, land acquisition and development | 2,390         | 3.95          | %           | 2,162             | 5.44               | % |  |
| Commercial and industrial                      | 3,487         | 17.36         | %           | 4,167             | 18.35              | % |  |
| Consumer                                       | 1,760         | 17.63         | %           | 1,708             | 18.37              | % |  |
| State and political subdivisions               | 983           | 6.56          | %           | 673               | 5.68               | % |  |

Total \$18,588 100.00 % \$18,536 100.00 %

The following table outlines the changes in the allowance for loan and lease losses for the three and six months ended June 30, 2013 and 2012.

Analysis of the Allowance for Loan and Lease Losses

| Analysis of the Allowance for Loan and Lease Lo  |                                      | M | antha Endad | Tuna 1 | Mantha Sir | . Ma | ntha Endad I | [uma 20 |  |
|--|--------------------------------------|---|-------------|--------|------------|------|--------------|---------|--|
| (dollars in thousands)   | For the Three Months Ended 2013 2012 |   |             | 2013   |            |      | 2012         |         |  |
| Balance at the beginning of the period   | \$ 18,473                            |   | \$ 20,664   |        | \$ 18,536  |      | \$ 20,834    |         |  |
| Balance at the beginning of the period   | \$ 10,473                            |   | \$ 20,004   |        | p 10,550   |      | \$ 20,034    |         |  |
| (Credit) provision for loan losses   | (2                                   | ) | (280        | )      | (1,226     | )    | (416         | )       |  |
| Loans charged-off:   |                                      |   |             |        |            |      |              |         |  |
| Residential real estate  | (188                                 | ) | (131        | )      | (347       | )    | (443         | )       |  |
| Commercial real estate   | _                                    |   | (742        | )      | (48        | )    | (896         | )       |  |
| Construction, land acquisition and development   | -                                    |   | -           |        | (110       | )    | -            |         |  |
| Commercial and industrial  | (83                                  | ) | (101        | )      | (128       | )    | (150         | )       |  |
| Consumer   | (165                                 | ) | (170        | )      | (359       | )    | (249         | )       |  |
| State and political subdivisions   | -                                    |   | -           |        | -          |      | -            |         |  |
| Total loans charged-off  | (436                                 | ) | (1,144      | )      | (992       | )    | (1,738       | )       |  |
| Recoveries:  |                                      |   |             |        |            |      |              |         |  |
| Residential real estate  | 173                                  |   | 15          |        | 181        |      | 34           |         |  |
| Commercial real estate   | 64                                   |   | 13          |        | 109        |      | 330          |         |  |
| Construction, land acquisition and development   | 114                                  |   | 234         |        | 119        |      | 255          |         |  |
| Commercial and industrial  | 69                                   |   | 57          |        | 1,585      |      | 182          |         |  |
| Consumer   | 133                                  |   | 41          |        | 276        |      | 119          |         |  |
| State and political subdivisions   | -                                    |   | -           |        | -          |      | -            |         |  |
| Total recoveries   | 553                                  |   | 360         |        | 2,270      |      | 920          |         |  |
| Net recoveries (charge-offs)   | 117                                  |   | (784        | )      | 1,278      |      | (818         | )       |  |
| Balance at end of period   | \$ 18,588                            |   | \$ 19,600   |        | \$ 18,588  |      | \$ 19,600    |         |  |
| Net recoveries (charge-offs) durng the period as a percentage of average loans outstanding during the period | 0.02                                 | % | (0.12       | %)     | 0.21       | %    | (0.12        | %)      |  |
| Ratio of allowance for loan losses as a percentage of gross loans at end of period                           | 2.90                                 | % | 3.28        | %      | 2.90       | %    | 3.28         | %       |  |

## Other Real Estate Owned

At June 30, 2013, OREO consisted of 17 properties with an aggregate carrying value of \$2.8 million, a decrease of \$1.2 million from \$4.0 million at December 31, 2012. There were two properties with an aggregate carrying value of \$159 thousand foreclosed upon during the six months ended June 30, 2013. During the six months ended June 30, 2013, nine properties with an aggregate carrying value of \$1.3 million were sold. The Company realized net gains on the sale of these properties of \$89 thousand, which is included in non-interest income. Valuation adjustments to the carrying value of OREO amounted to \$105 thousand for the six months ended June 30, 2013 and were included in non-interest expense.

The Company continues to actively market the remaining properties for sale through a variety of channels including internal marketing and the use of outside brokers/realtors. The carrying value of OREO is generally calculated at an amount not greater than 90% of the most recent fair market appraised value. A 10% factor is generally used to estimate costs to sell, which is based on typical cost factors, such as 6% broker commission, 1% transfer taxes, and 3% various other miscellaneous costs associated with the sales process. This market value is updated on an annual basis or more frequently if new valuation information is available. Further deterioration in the real estate market could result in additional losses on these properties.

The following table presents the activity in OREO for the six months ended June 30, 2013 and 2012:

|                             | June 30, |         |
|-----------------------------|----------|---------|
| (in thousands)              | 2013     | 2012    |
| Balance, January 1,         | \$3,983  | \$6,958 |
| Additions                   | 159      | 506     |
| Valuation adjustments       | (105)    | 20      |
| Carrying value of OREO sold | (1,259)  | (2,182) |
| Balance, June 30.           | \$2,778  | \$5,302 |

The following schedule presents a breakdown of OREO at June 30, 2013 and December 31, 2012:

|                         | June 30, | December 31, |
|-------------------------|----------|--------------|
| (in thousands)          | 2013     | 2012         |
| Land/lots               | \$ 2,235 | \$ 2,929     |
| Commercial real estate  | 446      | 1,054        |
| Residential real estate | 97       | -            |
| Total                   | \$ 2,778 | \$ 3,983     |

## Liabilities

Total liabilities were \$906.7 million at June 30, 2013, a decrease of \$24.6 million, or 2.6%, from \$931.3 million at December 31, 2012. The decrease is primarily attributable to the decrease in total deposits. Total deposits decreased \$24.9 million, or 2.9%, to \$829.7 million at June 30, 2013 as compared to \$854.6 million at December 31, 2012. Specifically, non-interest-bearing demand deposits decreased \$6.5 million, or 4.9%, while interest-bearing deposits declined \$18.4 million, or 2.5%. The decrease in interest-bearing deposits was largely due to cyclical deposit trends of public funds, specifically municipalities and school districts within the Company's market area. Borrowed funds increased by \$3.7 million, or 6.9%, to \$57.6 million at June 30, 2013 as compared to \$53.9 million at December 31, 2012.

#### **Equity**

Total shareholders' equity decreased \$5.4 million, or 14.6%, to \$31.5 million at June 30, 2013 from \$36.9 million at December 31, 2012. Year-to-date net income of \$2.5 million was more than entirely offset by other comprehensive loss of \$7.8 million due to the change in fair value of the Company's available-for-sale securities. The decline in fair value of the Company's available-for-sale securities was due entirely to an increase in market interest rates. Book value

per common share was \$1.91 at June 30, 2013 compared to \$2.24 at December 31, 2012.

## Liquidity

The term liquidity refers to the ability of the Company to generate sufficient amounts of cash to meet its cash flow needs. Liquidity is required to fulfill the borrowing needs of the Company's credit customers and the withdrawal and maturity requirements of its deposit customers, as well as to meet other financial commitments. The Company's liquidity position is impacted by several factors, which include, among others, loan origination volumes, loan and investment maturity structure and cash flows, deposit demand and certificate of deposit maturity structure and retention. Management monitors the Company's liquidity position and fluctuations daily so that the Company can adapt accordingly to market influences and balance sheet trends. Management also forecasts liquidity needs and develops strategies to ensure adequate liquidity at all times.

The Company's statements of cash flows present the change in cash and cash equivalents from operating, investing and financing activities. Cash and due from banks and interest-bearing deposits in other banks are the Company's most liquid assets. At June 30, 2013, cash and cash equivalents totaled \$33.8 million, a decrease of \$81.5 million from \$115.3 million at December 31, 2012. Cash outlays for investing and financing activities used \$64.9 million and \$21.2 million, respectively, of cash and cash equivalents during the six months ended June 30, 2013. As previously mentioned, during the first half of 2013, the Company deployed available cash to purchase investment securities and to fund loan demand, as part of its strategy to improve the return generated by its earning assets. These outflows more than entirely offset the net cash inflow from operating activities of \$4.6 million.

#### **Interest Rate Risk**

Our consolidated statements of financial position have been prepared in accordance with GAAP, which requires the measurement of financial position and operating results in terms of historical dollars without considering the changes in fair value of certain investments due to changes in interest rates. Generally, the fair value of financial investments such as loans and securities fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of our interest-earning assets and could adversely affect our results of operation if such assets were sold, or, in the case of securities classified as available-for-sale, could lead to decreases in our shareholders' equity, if such securities were retained.

We manage the mix of interest-earning assets and interest-bearing liabilities on a continuous basis to maximize return and adjust our exposure to interest rate risk. This report quantifies the potential changes in net interest income and net portfolio value should interest rates go up or down (shocked) 200 basis points, assuming the yield curves of the rate shocks will be parallel to each other. All changes in income and value are measured as percentage changes from the projected net interest income and net portfolio value at the base interest rate scenario. The base interest rate scenario assumes interest rates at June 30, 2013. Various estimates regarding prepayment assumptions are made at each level of rate shock. However, prepayment penalty income is excluded from this analysis. Actual results could differ significantly from these estimates.

Earnings at Risk

Earnings-at-risk simulation measures the change in net interest income and net income should interest rates rise and fall. The simulation recognizes that not all assets and liabilities re-price equally and simultaneously with market rates (i.e., savings rate). ALCO generally looks at "earnings at risk" to determine income changes from a base case scenario under an increase and decrease of 200 basis points in the interest rate simulation model. However, given the current interest rate environment, characterized by short-term rates already at or near zero, a decrease of 100 basis points was used.

Economic Value at Risk

Earnings-at-risk simulation measures the short-term risk in the balance sheet. Economic value (or portfolio equity) at risk measures the long-term risk by measuring the net present value of the future cash flows from the Company's existing assets and liabilities. The Company's Asset and Liability Management Committee examines this ratio regularly utilizing a rate shock of +/- 200 basis points in the interest rate simulation model. Similar to the earnings at risk calculation, a decrease of 100 basis points was used in this calculation. Management recognizes that, in some instances, this ratio may contradict the "earnings at risk" ratio.

The following table illustrates the simulated impact of a 200 basis point upward or 100 basis point downward movement in interest rates on net interest income and the change in economic value. This analysis assumed that interest-earning asset and interest-bearing liability levels at June 30, 2013 remained constant. The impact of the rate movements were developed by simulating the effect of an immediate rate shock from the June 30, 2013 levels.

|  | Rates $+ 2$ | .00 | Rates -1 | 00 |
|--|-------------|-----|----------|----|
| Earnings at risk: Percent change in net interest income            | 3.9         | %   | -0.5     | %  |
| Economic value at risk: Percent change in economic value of equity | -13.5       | %   | 2.1      | %  |

#### **Off-Balance Sheet Arrangements**

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with U.S. GAAP, are not recorded in our consolidated financial statements, or are recorded in amounts that differ from the notional amounts. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate and liquidity risk or to optimize capital. Customer transactions are used to manage customers' requests for funding.

For the three- and six-month periods ended June 30, 2013, the Company did not engage in any off-balance sheet transactions that would have or would be reasonably likely to have a material effect on its consolidated financial condition.

Item 3 - Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes in the company's exposure to market risk during the first six months of 2013. For discussion of the Company's exposure to market risk, refer to Item 7A, Quantitative and Qualitative Disclosure about Market Risk, contained in the Company's Form 10-K for the year ended December 31, 2012.

Item 4 - Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded the Company's disclosure controls and procedures were effective as of June 30, 2013.

There were no changes made to the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II Other Information

### Item 1 - Legal Proceedings.

On August 8, 2011, the Company announced that it had received document subpoenas from the SEC. The information requested generally relates to disclosure and financial reporting by the Company and the restatement of the Company's financial statements for the year ended December 31, 2009, and the quarters ended March 31, 2010 and June 30, 2010. The Company is presently cooperating with the SEC in this matter.

On May 24, 2012, a putative shareholder by the name of Lori Gray filed a complaint in the Court of Common Pleas in Lackawanna County against certain present and former directors of the Company (including all of the current directors except Steven R. Tokach and Thomas J. Melone) and Demetrius & Company, LLC ("Demetrius") alleging, inter alia, breach of fiduciary duty, abuse of control, corporate waste, unjust enrichment and, in the case of Demetrius, professional negligence, negligent misrepresentation, breach of contract and aiding and abetting the breach of

fiduciary duty. The Company has been named as a nominal defendant. On April 4, 2013, the plaintiff filed a motion to amend the complaint to add claims of professional negligence and aiding and abetting the breach of fiduciary duty against a new defendant, as well as new allegations relating to all claims. The defendants responded in opposition to the motion on May 1, 2013. The Board had appointed a special litigation committee in January 2012 to investigate the matters raised in the Gray complaint. The special litigation committee has retained independent counsel to assist with its investigation. Oral arguments on the outstanding motions have been scheduled for September 18, 2013. The parties have had preliminary discussions, but no assurance can be given that the parties will reach a settlement. At this time, the Company cannot reasonably determine the outcome or potential range of loss.

On September 5, 2012, Fidelity and Deposit Company of Maryland ("F&D") filed an action against the Company and its subsidiary, First National Community Bank, as well as several current and former officers and directors of the Company, in the United States District Court for the Middle District of Pennsylvania. F&D has asserted a claim for the rescission of a directors' and officers' insurance policy and a bond that it had issued to the Company. On November 9, 2012, the Company and the Bank answered the claim and asserted counterclaims. The Company and the other defendants are defending the claims, specifically all parties have filed pre-discovery motions. The motions have been fully briefed and the parties are awaiting the Judge's rulings on the motions. At this time, the Company cannot reasonably determine the outcome or potential range of loss.

The Company has been subject to tax audits and is also a party to routine litigation involving various aspects of its business, such as claims to enforce liens, condemnation proceedings on properties in which the Company holds security interests, claims involving the making and servicing of real property loans and other issues incident to its business, none of which is expected to have a material adverse impact on the consolidated financial condition, results of operations or liquidity of the Company.

| Item 1A Risk Factors.  |
|--|
| Management of the Company does not believe there have been any material changes in the risk factors that were previously disclosed in the Company's Form 10-K for the year ending December 31, 2012. |
| Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds.  |
| None.  |
| Item 3 - Defaults upon Senior Securities.  |
| None.  |
| Item 4 - Mine Safety Disclosures.  |
| Not Applicable.  |
| Item 5 - Other Information.  |
| None.  |
| Item 6 - Exhibits.   |
| The following exhibits are filed herewith or incorporated by reference.  |

| EXHIBIT 3.1                            | Amended and Restated Articles of Incorporation dated May 19, 2010 — filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on May 19, 2010, is hereby incorporated by reference. |  |  |
|--|--|--|--|
| EXHIBIT 3.2                            | Amended and Restated Bylaws — filed as Exhibit 3.2 to the Company's annual report on Form 10-K as filed on March 28, 2013 is hereby incorporated by reference.                             |  |  |
| EXHIBIT 4.1                            | Form of Common Stock Certificate — filed as Exhibit 4.1 to the Company's Form 10-K for the year ended December 31, 2009, as filed on March 16, 2010, is hereby incorporated by reference.  |  |  |
| EXHIBIT 4.2                            | Form of Subordinated Note — filed as Exhibit 4.1 to the Company's Current Report on Form 8-K dated August 28, 2009, is hereby incorporated by reference.                                   |  |  |
| EXHIBIT 31.1*                          | Certification of Chief Executive Officer   |  |  |
| EXHIBIT 31.2*                          | Certification of Chief Financial Officer   |  |  |
| EXHIBIT 32.1**                         | Section 1350 Certification — Chief Executive Officer and Chief Financial Officer   |  |  |
| EXHIBIT 101.INS XBRL INSTANCE DOCUMENT |  |  |  |

EXHIBIT 101.SCH XBRL TAXONOMY EXTENSION SCHEMA

EXHIBIT 101.CAL XBRL TAXONOMY EXTENSION CALCULATION LINKBASE

EXHIBIT 101.DEF XBRL TAXONOMY EXTENSION DEFINITION LINKBASE

EXHIBIT 101.LAB XBRL TAXONOMY EXTENSION LABEL LINKBASE

EXHIBIT 101.PRE XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE

<sup>\*</sup> Filed herewith

<sup>\*\*</sup> Furnished herewith

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: FIRST NATIONAL COMMUNITY BANCORP, INC.

Date: August 13, 2013 By: /s/ Steven R. Tokach

Steven R. Tokach President and Chief Executive Officer

Principal Executive Officer

Date: August 13, 2013 By: /s/ James M. Bone,

Jr.

James M. Bone, Jr., CPA Executive Vice President and Chief Financial Officer Principal Financial Officer

Date: August 13, 2013 By: /s/ Stephanie A.

Westington

Stephanie A. Westington,

**CPA** 

Senior Vice President and

Controller

Principal Accounting

Officer