Intellicheck Mobilisa, Inc. Form 10-Q November 03, 2011

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### Form 10-Q

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File No.: 001-15465

Intellicheck Mobilisa, Inc. (Exact name of Registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 11-3234779 (I.R.S. Employer Identification No.)

191 Otto Street, Port Townsend, WA 98368 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (360) 344-3233

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No<sup>"</sup>

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated	Accelerated filer "	Non-accelerated filer "	Smaller reporting
filer "		(Do not check if a smaller reporting	company x
		company)	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Number of shares outstanding of the issuer's Common Stock:

Class Common Stock, \$.001 par value Outstanding at November 3, 2011 27,462,504

### INTELLICHECK MOBILISA, INC.

#### Index

			Page
Part I	Financial Information		
	Item 1.	Financial Statements	
		Consolidated Balance Sheets – September 30, 2011 (Unaudited) and December 31, 2010	3
		Consolidated Statements of Operations for the three and nine months ended September 30, 2011 and 2010 (Unaudited)	4
		Consolidated Statements of Cash Flows for the nine months	5
		ended September 30, 2011 and 2010 (Unaudited)	5
		Consolidated Statement of Stockholders' Equity for the nine	
		months ended September 30, 2011 (Unaudited)	6
		Notes to Consolidated Financial Statements (Unaudited)	7-16
	Item 2.	Management's Discussion and Analysis of Financial Condition and	
	1011 2.	Results of Operations	17-22
	Item 3.	Quantitative and Qualitative Disclosures About Market Risk	22
	Item 4T.	Controls and Procedures	22
Part I	I Other Information		
	Item 1.	Legal Proceedings	23
	Item 1A.	Risk Factors	23
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	23
	Item 3.	Defaults on Senior Securities	23
	Item 4.	(Removed and Reserved)	23
	Item 5.	Other Information	23
	Item 6.	Exhibits	23
		Signatures	24
		Exhibits	

31.1	Rule 13a-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a) Certification of Chief Financial Officer
32.	18 U.S.C. Section 1350 Certifications

#### PART I – FINANCIAL INFORMATION

#### Item 1. FINANCIAL STATEMENTS

#### INTELLICHECK MOBILISA, INC.

#### CONSOLIDATED BALANCE SHEETS

	September 30, 2011 (Unaudited)	December 31, 2010		
ASSETS				
CURRENT ASSETS:	<b></b>	<b>.</b>		
Cash and cash equivalents	\$ 1,514,679	\$1,488,904		
Accounts receivable, net of allowance of \$4,884 and \$1,651		• • • • • • • •		
as of September 30, 2011 and December 31, 2010, respectively	3,376,402	2,905,794		
Inventory	47,569	17,524		
Other current assets	102,597	115,195		
Total current assets	5,041,247	4,527,417		
PROPERTY AND EQUIPMENT, net	480,243	570,613		
GOODWILL	12,308,661	12,308,661		
INTANGIBLE ASSETS, net	5,782,480	6,494,134		
OTHER ASSETS	72,006	73,051		
OTHER ASSETS	72,000	75,051		
Total assets	\$ 23,684,637	\$23,973,876		
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Accounts payable	\$ 906,114	\$366,924		
Accrued expenses	758,613	858,058		
Deferred revenue, current portion	1,736,422	1,935,144		
Notes payable, current portion	-	193,333		
Total current liabilities	3,401,149	3,353,459		
OTHER LIABILITIES				
Deferred revenue, long-term portion	340,501	709,378		
Deferred rent	195,574	125,426		
Total liabilities	3,937,224	4,188,263		
STOCKHOLDERS' EQUITY:				
Common stock - \$.001 par value; 40,000,000 shares authorized;				
27,462,504 and 27,006,547 shares issued and outstanding, respectively	27,462	27,007		
Additional paid-in capital	100,677,266	100,438,969		
Accumulated deficit	(80,957,315)			
Total stockholders' equity	19,747,413	19,785,613		

Total liabilities and stockholders' equity

\$23,684,637 \$23,973,876

See accompanying notes to consolidated financial statements

#### INTELLICHECK MOBILISA, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
REVENUES	\$ 3,595,303	\$ 3,567,137	\$ 9,616,300	\$ 9,244,984
COST OF REVENUES	(1,275,292)			