

Fuwei Films (Holdings), Co. Ltd.  
Form 20-F  
April 14, 2008

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 20-F**

(Mark One)

**REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934**

**OR**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**OR**

**SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Date of event requiring this shell company report \_\_\_\_\_**

**Commission file number: 001-33176**

Fuwei Films (Holdings) Co., Ltd.  
(Exact name of Registrant as specified in its charter)

\_\_\_\_\_  
(Translation of Registrant's name into English)

Cayman Islands  
(Jurisdiction of incorporation or organization)

No. 387 Dongming Road  
Weifang Shandong  
People's Republic of China, Postal Code: 261061  
(Address of principal executive offices)

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Securities registered or to be registered pursuant to Section 12(b) of the Act.

| Title of each class | Name of each exchange on which registered |
|---------------------|---|
|---------------------|---|

|                 |                      |
|-----------------|----------------------|
| Ordinary Shares | NASDAQ Global Market |
|-----------------|----------------------|

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

(Title of Class)

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Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

(Title of Class)

As of April 11, 2008, there were 13,062,500 ordinary shares outstanding.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes  No

Note - Checking the box will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark which financial statement item the registrant has elected to follow

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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## **SPECIAL NOTE ON FORWARD-LOOKING STATEMENTS**

This Annual Report contains many statements that are “forward-looking” and uses forward-looking terminology such as “anticipate,” “believe,” “expect,” “estimate,” “future,” “intend,” “may,” “ought to,” “plan,” “should,” “will,” negatives of such similar statements. You should not place undue reliance on any forward-looking statement due to its inherent risk and uncertainties, both general and specific. Although we believe the assumptions on which the forward-looking statements are based are reasonable and within the bounds of our knowledge of our business and operations as of the date of this annual report, any or all of those assumptions could prove to be inaccurate. As a result, the forward-looking statements based on those assumptions could also be incorrect. The forward-looking statements in this annual report include, without limitation, statements relating to:

- our goals and strategies;
- our future business development, results of operations and financial condition;
- our ability to protect our intellectual property rights;
- expected growth of and changes in the PRC BOPET film industry and in the demand for BOPET film products;
- projected revenues, profits, earnings and other estimated financial information;
- our ability to maintain and strengthen our position as a leading provider of BOPET film products in China;
- our ability to maintain strong relationships with our customers and suppliers;
- our planned use of proceeds;
- effect of competition in China on demand for and price of our products and services; and
- PRC governmental policies regarding our industry.

The forward-looking statements included in this Annual Report are subject to risks, uncertainties and assumptions about our businesses and business environments. These statements reflect our current views with respect to future events and are not a guarantee of future performance. Actual results of our operations may differ materially from information contained in the forward-looking statements as a result of risk factors some of which are described under “Risk Factors” and elsewhere in this Annual Report and include, among other things:

- competition in the BOPET film industry;
- growth of, and risks inherent in, the BOPET film industry in China;
- uncertainty as to future profitability and our ability to obtain adequate financing for our planned capital expenditure requirements;
- uncertainty as to our ability to continuously develop new BOPET film products and keep up with changes in BOPET film technology;
- risks associated with possible defects and errors in our products;
- uncertainty as to our ability to protect and enforce our intellectual property rights;

- uncertainty as to our ability to attract and retain qualified executives and personnel; and
- uncertainty in acquiring raw materials on time and on acceptable terms, particularly in view of the volatility in the prices of petroleum products in recent years.

These risks and uncertainties are not exhaustive. Other sections of this Annual Report include additional factors which could adversely impact our business and financial performance. The forward-looking statements contained in this Annual Report speak only as of the date of this annual report or, if obtained from third-party studies or reports, the date of the corresponding study or report, and are expressly qualified in their entirety by the cautionary statements in this Annual Report. Since we operate in an emerging and evolving environment and new risk factors and uncertainties emerge from time to time, you should not rely upon forward-looking statements as predictions of future events. Except as otherwise required by the securities laws of the United States, we undertake no obligation to update or revise any forward-looking statements to reflect events or circumstances after the date of this Annual Report or to reflect the occurrence of unanticipated events.

## Introduction

This annual report on Form 20-F includes our audited consolidated financial statements as of December 31, 2005, 2006, and 2007 and for the years ended December 31, 2005, 2006 and 2007.

Our ordinary shares are listed on the Nasdaq Global Market, or NASDAQ, under the symbol “FFHL”.

Except as otherwise required and for purposes of this Annual Report only:

· “Fuwei”, “Company”, “us” or “we” refer to Fuwei Films (Holding) Co., Ltd.. The term “you” refers to holders of our ordinary shares.

· “China” or “PRC” and the “Chinese government” refer to the People’s Republic of China and its government.

· All references to “Renminbi,” or “Rmb” are to the legal currency of China, all references to “U.S. dollars,” “dollars,” “\$” or “” are to the legal currency of the United States and all references to “Hong Kong dollars” or “HK\$” are to the legal currency of Hong Kong. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

## PART I

### Item 1. Identity of Directors, Senior Management and Advisers

Not Applicable.

### Item 2. Offer Statistics and Expected Timetable

Not Applicable.

### Item 3. Key Information

#### A. Selected financial data.

The following selected financial data should be read in conjunction with Item 5 - the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the Financial Statements and Notes thereto included elsewhere in this Annual Report.

The selected financial data at December 31, 2005, 2006 and 2007 and the years ended December 31, 2005, 2006 and 2007 have been prepared in accordance with U. S. GAAP, derived from and should be read with our audited consolidated financial statements, including notes to the consolidated financial statements, included in this Annual Report beginning on page F-1.

Certain factors that affect the comparability of the information set forth in the following table are described in the “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and the Financial Statements and related notes thereto included elsewhere in this Annual Report.

|                                       | Year Ended<br>December 31, |       |       |        |
|---------------------------------------|----------------------------|-------|-------|--------|
|                                       | 2005                       | 2006  | 2007  |        |
| (in thousands, except per share data) | (RMB)                      | (RMB) | (RMB) | (US\$) |

**Statement of Operations Data:**

|                            |          |          |          |         |
|----------------------------|----------|----------|----------|---------|
| Revenues                   | 346,205  | 436,884  | 449,373  | 59,083  |
| Gross profit               | 87,115   | 102,543  | 99,842   | 13,127  |
| Operating income           | 65,999   | 78,017   | 64,266   | 8,450   |
| Interest expense           | (13,747) | (12,884) | (12,643) | (1,662) |
| Income before income taxes | 57,069   | 68,422   | 51,941   | 6,829   |
| Net income                 | 57,128   | 67,665   | 47,260   | 6,214   |
| Earnings per share         |          |          |          |         |
| Basic                      | 74,096   | 61.46    | 3.62     | 0.48    |
| Diluted                    | 74,096   | 61.37    | 3.62     | 0.48    |

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| (in thousands)                     | As of December 31, |               |               |                |
|------------------------------------|--------------------|---------------|---------------|----------------|
|                                    | 2005<br>(RMB)      | 2006<br>(RMB) | 2007<br>(RMB) | 2007<br>(US\$) |
| <b>Balance Sheet Data:</b>         |                    |               |               |                |
| Cash                               | 7,427              | 249,939       | 30,909        | 4,237          |
| Accounts receivable, net           | 46,129             | 75,530        | 58,195        | 7,978          |
| Inventories                        | 24,887             | 23,783        | 41,670        | 5,712          |
| Total current assets               | 93,349             | 371,687       | 211,842       | 29,041         |
| Property, plant and equipment, net | 303,596            | 317,690       | 493,562       | 67,661         |
| Total assets                       | 440,361            | 738,082       | 738,975       | 101,304        |
| Short-term bank loans              | 248,046            | 239,678       | 188,027       | 25,776         |
| Total current liabilities          | 367,401            | 272,175       | 226,445       | 31,043         |
| Total shareholders' equity         | 72,960             | 465,907       | 512,530       | 70,262         |

If our subsidiary Shandong Fuwei was not entitled to a reduced enterprise income tax, or EIT, rate of 0% for the period/year ended December 31, 2005 and 2006, and rate of 7.5% for the year ended December 2007, it would have had an EIT rate of 15%. Net income and basic and diluted earnings per share would be reduced by the following amounts:

|                    | Year ended December 31, |               |               |                |
|--------------------|-------------------------|---------------|---------------|----------------|
|                    | 2005<br>(RMB)           | 2006<br>(RMB) | 2007<br>(RMB) | 2007<br>(US\$) |
| Net income         | (8,736)                 | (10,453)      | (4,340)       | (571)          |
| Earnings per share |                         |               |               |                |
| basic              | (11,331)                | (9.50)        | (0.33)        | (0.04)         |
| diluted            | (11,331)                | (9.48)        | (0.33)        | (0.04)         |

The 2007 RMB amounts included in the above selected financial data have been translated into U.S. dollars at the rate of US \$1.00 = RMB 7.2946, which was the noon buying rate for U.S. dollars in effect on December 29, 2006 in the City of New York for cable transfer in RMB per U.S. dollar as certified for custom purposes by the Federal Reserve Bank. No representation is made that the RMB amounts could have been, or could be, converted into U.S. dollars at that rate or at any other certain rate on December 31, 2007, or at any other date.

### Exchange Rate Information

On July 21, 2005 the Chinese government changed its policy of pegging the value of the Renminbi to the U.S. dollar. This revaluation of the Renminbi was based on a conversion of Renminbi into United States dollars at an exchange rate of US\$1.00=RMB8.11. Under the new policy, the Renminbi will be permitted to fluctuate within a band against a basket of certain foreign currencies. In 2007 this change in policy resulted initially in an approximately 11.0% appreciation in the value of the Renminbi against the U.S. dollar compared to 2005 and could result in further and more significant appreciations. Although the Company generates substantially all of its revenue in Renminbi which has become more valuable in U.S. dollars, the Company's U.S. dollars cash deposits are subject to foreign currency translations which will impact net income.



We have calculated and presented our financial statements in Renminbi. Our business is primarily conducted in China and denominated in Renminbi. Reports will be made to shareholders and will be expressed in Renminbi. The conversion of Renminbi into U.S. dollars in this Annual Reports is based on the noon buying rate in The City of New York for cable transfers of Renminbi as certified for customs purposes by the Federal Reserve Bank of New York. Unless otherwise noted, The 2007 RMB amounts included in the accompanying consolidated balance sheet has been translated into U.S. dollars at the rate of US\$1.00 = RMB 7.2946, being the noon buy rate for U.S. dollars in effect on December 31, 2007 in the City of New York for cable transfer in RMB per U.S. dollar as certified for custom purposes by the Federal Reserve Bank. The Company used average exchange rate of US\$1=RMB 7.6058 to translate the consolidated statement of operations and statement of cash flow for the year ended December 31, 2007 and historical rate for the statement of stockholders' equity for the year ended December 31, 2007. We make no representation that any Renminbi or U.S. dollar amounts could have been, or could be, converted into U.S. dollars or Renminbi, as the case may be, at any particular rate, the rates stated below, or at all. The Chinese government imposes controls over its foreign currency reserves in part through direct regulation of the conversion of Renminbi into foreign exchange and though restrictions on foreign trade.

The following table sets forth various information concerning exchange rates between the Renminbi and the U.S. dollar for the periods indicated. These rates are provided solely for your convenience and are not necessarily the exchange rates that we used in this annual report or will use in the preparation of our periodic reports or any other information to be provided to you. The source of these rates is the Federal Reserve Bank of New York.

|                              | Average | High                 | Low    | Period-end |
|------------------------------|---------|----------------------|--------|------------|
|                              |         | (Rmb per U.S.\$1.00) |        |            |
| 2002 <sup>(1)</sup>          | 8.2770  | 8.2800               | 8.2669 | 8.2800     |
| 2003 <sup>(1)</sup>          | 8.2770  | 8.2800               | 8.2765 | 8.2769     |
| 2004 <sup>(1)</sup>          | 8.2768  | 8.2774               | 8.2764 | 8.2765     |
| 2005 <sup>(1)</sup>          | 8.1472  | 8.2765               | 8.0702 | 8.0709     |
| 2006 <sup>(1)8</sup>         | 7.9723  | 8.0702               | 7.8041 | 7.8041     |
| 2007 <sup>(1)</sup>          | 7.6038  | 7.7881               | 7.2946 | 7.2946     |
| October 2007 <sup>(2)</sup>  | 7.5019  | 7.5158               | 7.4682 | 7.4682     |
| November 2007 <sup>(2)</sup> | 7.4209  | 7.4582               | 7.3850 | 7.3850     |
| December 2007 <sup>(2)</sup> | 7.3672  | 7.4070               | 7.2946 | 7.2946     |
| January 2008 <sup>(2)</sup>  | 7.2429  | 7.2946               | 7.1965 | 7.1965     |
| February 2008 <sup>(2)</sup> | 7.1639  | 7.1973               | 7.1110 | 7.1110     |
| March 2008 <sup>(2)</sup>    | 7.07224 | 7.111                | 7.012  | 7.012      |

(1) Annual averages are calculated by averaging the rates on the last business day of each month during the relevant period.

(2) Monthly average is calculated by averaging the daily rates during the relevant period.

## **B. Capitalization and indebtedness.**

Not Applicable.

## **C. Reasons for the offer and use of proceeds.**

Not Applicable.



#### **D. Risk factors.**

The following matters and other additional risks not presently known to us or that we deem immaterial, may have a material adverse effect on our business, financial condition, liquidity, results of operations or prospects, financial or otherwise. Reference to this cautionary statement in the context of a forward-looking statement or statements shall be deemed to be a statement that any one or more of the following factors may cause actual results to differ materially from those in such forward-looking statement or statements.

##### **(a) Risks Associated with Our Business**

###### **Risks Related to Our Business**

***An increase in the prices of raw materials will lead to increased costs and may adversely affect our profit margins if we are unable to pass on such increases in costs to our customers***

The total cost of raw materials made up approximately 77.6%, 80.9% and 76.0% respectively, of our cost of goods sold in 2005, 2006 and 2007. The main raw materials used in our production of BOPET film are polyethylene terephthalate (or PET) resin and additives, which respectively made up approximately 78.5% and 21.5% of our total cost of raw materials in the past three years.

The PET resin is currently used as a raw material in China's textile industry, and the market prices of PET resin may fluctuate due to changes in supply and demand conditions in that industry. Any sudden shortage of supply, or significant increase in demand, of PET resin and additives may result in higher market prices and thereby increase our cost of sales. The prices of PET resin and additives are, to a certain extent, affected by the price movement of crude oil.

International market prices for crude oil have been subject to wide swings in the last three years, due in large part to the unstable situation in Middle East and pricing increase agreed to among oil producing and consuming countries. However, the price of our major raw materials, PET resin, which are widely used in the textile industry in China, has not increased in line with the rising crude oil prices due to the dampened demand for PET resin from textile manufacturers in China from 2006 as a result of the anti-dumping policy exerted by the US and European countries. There has been some increase in the cost of our raw materials as a result of significant crude oil price spikes, and our ability to hedge against these fluctuations by either entering into long-term supply contracts or otherwise offsetting our exposure to these commodity price variations has been extremely limited. We currently have no hedging transactions in place with respect to PET resin or any other petroleum product.

If there is a significant increase in the cost of our raw materials and we are unable to pass on such increase to our customers on a timely basis or at all, our profit margins and results of operations will be adversely affected.

***Entry of new BOPET producers in the PRC may increase the supply of, and decrease the prices of, BOPET film in the industry, and hence lead to a decline in our profit margins***

We believe that we are currently one of the few producers of BOPET film in the PRC with research and development capability and our past financial performance is attributable to our market position in the industry. Over time, there may be new entrants into our industry, whether as a result of increased access to the production technology of BOPET film or otherwise. Accordingly, we may experience increased competition and the entry of new BOPET producers will also lead to an increase in the industry supply of BOPET film resulting in more competitive pricing. We believe that our major competitors in the BOPET manufacturing market in the PRC are Dupont Hongji Films Foshan Co., Ltd, and Yihua Toray Polyester Film Co., Ltd. We may have to price our products in response to competitive market conditions and this may lead to a decline in our profit margins. In the event that we are unable to compete successfully

or retain effective control over the pricing of our products, our profit margins will decrease and, our revenues and net income may also decrease.

In addition, China has gradually lowered import tariffs and relaxed foreign investment restrictions after its entry into the World Trade Organization in December 2001. This can lead to increased competition from foreign companies in our industry, some of which are significantly larger and financially stronger than us. If we fail to compete effectively with these companies in the future, our current business and future growth potential would be adversely affected.

***A significant portion of our revenue is derived from the flexible packaging industry in the PRC***

A significant portion of our revenue is currently derived from the production and sale of BOPET film. Our BOPET film is largely used for the flexible packaging industry, such as relating to the processed food, pharmaceutical products, cosmetics, tobacco and alcohol. The demand for our BOPET film is therefore indirectly affected by the demand for flexible packaging.

Any decrease in the demand for our BOPET film will significantly affect our financial performance. Although demand for our BOPET film for packaging of processed food, pharmaceutical products, cosmetics, tobacco and alcohol has gradually been increasing, any significant fall in the consumption of the above-mentioned usages, could result in a decline in the sales of our products and adversely impact our financial condition, business and operation.

***We rely on key managerial and technical personnel and failure to attract or retain such personnel may compromise our ability to develop new products and to effectively carry on our research and development and other efforts***

Our success to date has been largely attributable to the contributions of key management and experienced personnel, particularly Xiaohan He, our Chairman and Chief Executive Officer, Bin Sun, our President, Xiaoming Wang, our Vice President for Production, and Xiuyong Zhang, our Vice President for Finance. We have entered into service agreements with these individuals. The loss of the services of Messrs. He, Sun, Wang, or Zhang, might impede the achievements of our development objectives and might damage the close business relationship we currently enjoy with some of our larger customers. Our continued success is dependent, to a large extent, on our ability to attract or retain the services of these key personnel. Except for Mr. He, we do not currently maintain any other key man insurance for our directors or officers.

Dr. Wenxun Sun, vice director of our R&D department, has been responsible for our R&D department since 2007. Dr. Sun has experience in the BOPET film industry for over ten years and has been working in our R&D department for the past seven years. In January 2008, we appointed Mr. Hanyong Lee as a vice president for Research & Development. If they didn't effectively lead the R&D team to research and develop new products and facilitate the marketing process, or the Company is unable to receive their services continuously, or the Company is unable to recruit outstanding R&D personnel as a replacement, this may have adverse affect on our ability and progress on new products R&D, and may adversely affect our business results and market competitive capability.

***Marketability of any of our new products is uncertain and low acceptance levels of any of our new products will adversely affect our revenue and profitability***

The development of our products is based upon a complex technology, and requires significant time and expertise in order to meet industry standards and customers' specifications. Although we have developed products that meet customers' requirements in the past, there is no assurance that any of our research and development efforts will necessarily lead to any new or enhanced products or generate sufficient market share to justify commercialization. We must continually improve our current products and develop and introduce new or enhanced products that address the requirements of our customers and are competitive in terms of functionality, performance, quality and price in order to maintain and increase our market share. If our new products are unable to gain market acceptance, we would be forced to write-off the related inventory and would not be able to generate future revenue from our investment in research and development. In such event, we would be unable to increase our market share and achieve and sustain profitability. Our failure to further refine our technology and develop and introduce new products attractive to the market could cause our products to become uncompetitive or obsolete, which could reduce our market share and cause our sales to decline.

***The circumstances under which we acquired ownership of our main productive assets may jeopardize our ability to continue as an operating business***

Substantially all of our operating assets were acquired through two auction proceedings under relevant PRC law. We acquired the Brückner production line in 2003 as a result of a foreclosure proceeding enforcing an effective court judgment and the DMT production in 2004 as a result of a commercial auction from a consigner who obtained such assets through a bankruptcy proceeding. In the opinion of our PRC counsel, Concord & Partners, these proceedings are both valid under Chinese auction and bankruptcy law based on certain factual assumptions. Our PRC counsel's opinion solely relates to the legal procedure of the auctions and is based upon certain factual assumptions, written

representations of the Company and written reports of the auction company and other related parties. There can be no assurance that relevant authorities or creditors of the predecessor owner of these assets will not challenge the effectiveness of these asset transfers based upon the facts and circumstances of these transfers, despite the existence of independent appraisals, and other facts and circumstances of the auctions that cannot be verified by our PRC counsel. Taking into consideration the facts known by our PRC counsel related to the auction of the Brückner production line and the significant difference in the price paid for the DMT production line at the two bankruptcy auctions involved in our purchase of that asset and, assuming the representations and reports received by our PRC counsel are true and correct in all material respects, our PRC counsel is of the opinion that the auctions of the Brückner and DMT production lines were valid under PRC law and the possibility of the creditors of Shandong Neo-Luck successfully exercising recourse or claiming repayment with respect to our assets purchased in the bankruptcy proceeding should be remote. However, should any such challenge be brought in China (or elsewhere) and prevail, we may incur substantial liabilities and be required to pay substantial damages as a result of acquiring these assets. Although we believe any such challenge is unlikely to lead to the forfeiture of the related assets, it could materially affect our ability to continue operations.

On June 25, 2007, we announced the investigation of three controlling shareholders, Mr. Jun Yin, Mr. Duo Wang, and Mr. Tongju Zhou, and on September 28, 2007, the three shareholders have been arrested, relating to the suspicion of the Crime of Irregularities for Favoritism and to sell state-owned assets at low prices. Mr. Jun Yin is a 52.9% shareholder of us, and Mr. Tongju Zhou, a director of Fuwei Films, together with Mr. Duo Wang, indirectly own 12.5% of us.

***We have, in the past, experienced and may, from time to time, experience negative working capital and we face risks associated with debt financing (including exposure to variation in interest rates)***

Our total outstanding indebtedness, entirely comprising of short-term loans, as at December 31, 2007 was RMB 188.0 million (US\$25.8 million). We have pledged property, plant and equipment and lease prepayments of RMB152.6 million as security for RMB 152.6 million of outstanding indebtedness. Subsequently, we renegotiated substantially all of our outstanding indebtedness resulting in approximately RMB 148.6 million of secured indebtedness of the total outstanding. In the event that we default on all or any portion of this indebtedness, our lenders could foreclose on our assets. In the event that our assets are foreclosed upon, we will not be able to continue to operate our business.

Our obligations under our existing loans have been mainly met through the cash flow from our operations and our financing activities. We are subject to risks normally associated with debt financing, including the risk of significant increases in interest rates and the risk that our cash flow will be insufficient to meet required payment of principal and interest. In the past, cash flow from operations has been sufficient to meet payment obligations and/or we have been able to extend our borrowings. There is however, no assurance that we will be able to continue to do so in the future. We may also underestimate our capital requirements and other expenditures or overestimate our future cash flows. In such event, we may consider additional bank loans, issuing bonds, or other forms of financing to satisfy our capital requirements. If any of the aforesaid events occur and we are unable for any reason to raise additional capital, debt or other financing to meet our working capital requirements, our business, operating results, liquidity and financial position will be adversely affected.

***We may lose our competitive advantage and our operations may suffer if we fail to prevent the loss or misappropriation of, or disputes over, our intellectual property***

We have applied for patents in respect of some of our processes, technologies and systems used in our business and by the end of 2007, we have received four patents from, and have three patent applications pending with, the PRC authorities. We may not be able to successfully obtain the approvals of the PRC authorities for the pending patent applications. Furthermore, third parties may assert claims to our proprietary processes, technologies and systems. These proprietary processes, technologies and systems are important to our business as they allow us to maintain our competitive edge over our competitors.

Our ability to compete in our markets and to achieve future revenue growth will depend, in significant part, on our ability to protect our proprietary technology and operate without infringing upon the intellectual property rights of others. The legal regime in China for the protection of intellectual property rights is still at its early stage of development. Intellectual property protection became a national effort in China in 1979 when China adopted its first statute on the protection of trademarks. Since then, China has adopted its Patent Law, Trademark Law and Copyright Law and promulgated related regulations such as Regulation on Computer Software Protection, Regulation on the Protection of Layout Designs of Integrated Circuits and Regulation on Internet Domain Names. China has also acceded to various international treaties and conventions in this area, such as the Paris Convention for the Protection of Industrial Property, Patent Cooperation Treaty, Madrid Agreement and its Protocol Concerning the International Registration of Marks. In addition, when China became a party to the World Trade Organization in 2001, China amended many of its laws and regulations to comply with the Agreement on Trade-Related Aspects of Intellectual Property Rights. Despite many laws and regulations promulgated and other efforts made by China over the years with a view to tightening up its regulation and protection of intellectual property rights, private parties may not enjoy

intellectual property rights in China to the same extent as they would in many Western countries, including the United States, and enforcement of such laws and regulations in China have not achieved the levels reached in those countries. Both the administrative agencies and the court system in China are not well-equipped to deal with violations or handle the nuances and complexities between compliant technological innovation and non-compliant infringement.



We rely on trade secrets and registered patents and trademarks to protect our intellectual property. We have also entered into confidentiality agreements with our management and employees relating to our confidential proprietary information. However, the protection of our intellectual properties may be compromised as a result of:

- departure of any of our management members or employees in possession of our confidential proprietary information;
- breach by such departing management member or employee of his or her confidentiality and non-disclosure undertaking to us;
- expiration of the protection period of our registered patents or trademarks;
- infringement by others of our proprietary technology and intellectual property rights; or
- refusal by relevant regulatory authorities to approve our patent or trademark applications.

Any of these events or occurrences may reduce or eliminate any competitive advantage we have developed, causing us to lose sales or otherwise harm our business. There is no assurance that the measures that we have put into place to protect our intellectual property rights will be sufficient. As the number of patents, trademarks, copyrights and other intellectual property rights in our industry increases, and as the coverage of these rights and the functionality of the products in the market further overlap, we believe that business entities in our industry may face more frequent infringement claims. Litigation to enforce our intellectual property rights could result in substantial costs and may not be successful. If we are not able to successfully defend our intellectual property rights, we might lose rights to technology that we need to conduct and develop our business. This may seriously harm our business, operating results and financial condition, and enable our competitors to use our intellectual property to compete against us.

Furthermore, if third parties claim that our products infringe their patents or other intellectual property rights, we might be required to devote substantial resources to defending against such claims. If we are unsuccessful in defending against such infringement claims, we may be required to pay damages, modify our products or suspend the production and sale of such products. We cannot guarantee that we will be able to modify our products on commercially reasonable terms.

***We may incur capital expenditures in the future in connection with our growth plans and therefore may require additional financing***

To expand our business, we will need to increase our production capacities which will require substantial capital expenditures. Such expenditures are likely to be incurred in advance of any increase in sales. We cannot assure you that our revenue will increase after such capital expenditures are incurred as this will depend on, among other factors, our ability to maintain or achieve high capacity utilization rates. Any failure to increase our revenue after incurring capital expenditures to expand production capacity will reduce our profitability.

In addition, we may need to obtain additional debt or equity financing to fund our capital expenditures. Additional equity financing may result in dilution to our shareholders. Additional debt financing may be required which, if obtained, may:

- limit our ability to pay dividends or require us to seek consents for the payment of dividends;
- increase our vulnerability to general adverse economic and industry conditions;
- limit our ability to pursue our growth plan;

- require us to dedicate a substantial portion of our cash flow from operations as payment for our debt, thereby reducing availability of our cash flow to fund capital expenditures, working capital and other general corporate purposes; and/or
- limit our flexibility in planning for, or reacting to, changes in our business and our industry.

We cannot assure you that we will be able to obtain the additional financing on terms that are acceptable to us, if at all.

***A disruption in the supply of utilities, fire or other calamity at our manufacturing plant would disrupt production of our products and adversely affect our sales***

Our BOPET films are manufactured solely at our production facility located in Weifang City in the PRC. While we have not in the past experienced any calamities which disrupted production, any disruption in the supply of utilities, in particular, electricity or power supply or any outbreak of fire, flood or other calamity resulting in significant damage at our facilities would severely affect our production of BOPET film and as a result, we could incur substantial liabilities that could reduce or eliminate the funds available for product development, or result in a loss of equipment and properties.

While we maintain insurance policies covering losses in respect of damage to our properties, machinery and inventories of raw materials and products, we cannot assure you that our insurance would be sufficient to cover all of our potential losses.

***We have limited experience in operating outside mainland China, and failure to achieve our overseas expansion strategy may have an adverse effect on our business growth in the future***

Our future growth depends, to a considerable extent, on our ability to develop both the domestic and overseas markets. We are currently exploring new business opportunities outside mainland China for our BOPET film products. We have a limited number of customers outside China, mainly in Korea, the United States and Europe, etc. However, we have limited experience in operating outside mainland China, have limited experience with foreign regulatory environments and market practices, and cannot guarantee that we will be able to penetrate any overseas market. In connection with our initial efforts to expand overseas, we have encountered many obstacles, including cultural and linguistic differences, difficulties in keeping abreast of market, business and technical developments in foreign jurisdictions, and political and social disturbances. Failure in the development of overseas markets may have an adverse effect on our business growth in the future.

***We have encountered anti-dumping investigations in Korea and US. If we do not get approvals of the comparatively low anti-dumping tax rate in the final anti-dumping arbitration judgment, our overseas expansion strategy in our future business growth may be adversely affected.***

The Korean Trading Committee has rendered a preparatory decision on dumping practices and their industrial injuries on March 26, 2008. The final judgment will be issued within 75 days after the initial judgment announced. At the end of March, we received the initial anti-dumping judgment from Korean Trading Committee. Fuwei has been provided with a comparatively low anti-dumping rate of 6.13%, which is far lower than that of the other Companies that have been investigated. US Department of Commerce has also officially initiated an anti-dumping case on October 18, 2007 to investigate the PET film imported from China. During the investigation, we have put forward application for the separate tax rate - which is the weighted-average tax rate on the companies that have been chosen to response to the claim compulsively, and submitted the questionnaire.

On December 26, 2007, US Department of Commerce has announced sample result and Chinese enterprise - Dupont Hongji and Jiangsu Jinzhongda has elected as enterprise forcefully defend against the case. Later, Jiangsu Jinzhongda has withdrawal from such investigation. By now, Dupont Hongji is the only enterprise forcefully defends against the case.

It is anticipated by US Department of Commerce that the initial judgment will be announced on April 25, 2008. According to documents we submitted, we expect that we could succeed in getting the separate tax rate if there is no very special condition occurred. However, if US Department of Commerce will not continue the sample investigation, the enterprises that ask for separate tax rate - like Fuwei Films - will get the same tax rate as Dupont Hongji.

***Our primary source of funds of dividends and other distributions from our operating subsidiary in China is subject to various legal and contractual restrictions and uncertainties, and our ability to pay dividends or make other distributions to our shareholders are negatively affected by those restrictions and uncertainties***

We are a holding company established in the Cayman Islands and conduct our core business operations through our principal operating subsidiary, Shandong Fuwei, in China. As a result, our profits available for distribution to our shareholders are dependent on the profits available for distribution from Shandong Fuwei. If Shandong Fuwei incurs debt on its own behalf, the debt instruments may restrict its ability to pay dividends or make other distributions, which in turn would limit our ability to pay dividends on our ordinary shares. Under the current PRC laws, because we are incorporated in the Cayman Islands, our PRC subsidiary, Shandong Fuwei, is regarded as a wholly foreign-owned

enterprise in China. Although dividends paid by foreign invested enterprises, such as wholly foreign-owned enterprises and Sino-foreign joint ventures, are not subject to any PRC corporate withholding tax, the PRC laws permit payment of dividends only out of net income as determined in accordance with PRC accounting standards and regulations. Determination of net income under PRC accounting standards and regulations may differ from determination under U.S. GAAP in significant respects, such as the use of different principles for recognition of revenues and expenses. In addition, distribution of additional equity interests by our PRC subsidiary, Shandong Fuwei, to us (which is credited as fully paid through capitalizing its undistributed profits) requires additional approval of the PRC government due to an increase in our registered capital and total investment in Shandong Fuwei. Under the PRC laws, Shandong Fuwei, a wholly foreign-owned enterprise, is required to set aside a portion of its net income each year to fund designated statutory reserve funds. These reserves are not distributable as cash dividends. As a result, our primary internal source of funds of dividend payments from Shandong Fuwei is subject to these and other legal and contractual restrictions and uncertainties, which in turn may limit or impair our ability to pay dividends to our shareholders. Moreover, any transfer of funds from us to Shandong Fuwei, either as a shareholder loan or as an increase in registered capital, is subject to registration with or approval by PRC governmental authorities. These limitations on the flow of funds between us and Shandong Fuwei could restrict our ability to act in response to changing market conditions.

***Investor confidence and the market price of our shares may be adversely impacted if we or our independent registered public accountants are unable to issue an unqualified opinion on the adequacy of our internal controls over our financial reporting beginning as of December 31, 2008, as required by Section 404 of the U.S. Sarbanes-Oxley Act of 2002***

As a public Company, we are required by section 404 of the Sarbanes-Oxley Act 2002 to include a report of management on the Company's internal controls over financial reporting that contains our management's assessment of the effectiveness of the Company's internal controls for the fiscal year ended December 31, 2007 and an auditor's attestation report on our internal control over financial reporting in our annual report on Form 20-F for the fiscal year ending December 31, 2008. Our management may not conclude that our internal controls over financial reporting are effective. Moreover, even if our management does conclude that our internal controls over financial reporting are effective, if our independent registered public accountants are not satisfied with our internal control structure and procedures, the level at which our internal controls are documented, designed, operated or reviewed, or if the independent registered public accountants interpret the requirements, rules or regulations differently from us, they may not concur with our management's assessment or may not issue a report that is unqualified. Any of these possible outcomes could result in an adverse reaction in the financial marketplace due to a loss of investor confidence in the reliability of our financial statements, which could lead to a decline in the market price of our shares.

In 2007, we have implemented certain accounting policies and procedures relating to financial reporting under US GAAP; we are in the process of training of our financial personnel with US GAAP knowledge and experience as required to implement the relevant policies and procedures; and we have implemented our policies and procedures by the end of 2007. Furthermore, on April 25 2007, we have appointed Tullius Taylor Sartain & Sartain ("TTS&S", a public accounting firm registered with the PCAOB and based in Tulsa City, Oklahoma) as our consultant for purposes of Sarbanes-Oxley Act Section 404 compliance, which we expect to improve our internal control over financial reporting. In 2007, with TTS&S's assistance, we have evaluated, tested and will report on the effectiveness of our internal controls over financial reporting during the year ending December 31, 2007. We have documented, tested, and evaluated our internal controls as required.

Despite of this, some deficiencies were identified during our evaluation. During our year end audit it is possible that our external auditor will identify significant adjustments to our financial statements. If this happens, we will have to re-consider the controls that failed to prevent or detect the misstatements identified by the auditor. It is possible that we will identify a significant deficiency or material weakness in our internal controls over financial reporting at that time.

Also, there are certain controls that will not occur until close to the time of our annual filing. We have tested these controls during our quarterly filings and do not anticipate any deficiencies to be identified in these processes. However, it is possible that significant deficiencies or material weaknesses may be identified when we test certain financial reporting controls related to our annual filing.

### **Risks Relating to Business Operations in China**

***Changes in China's political and economic policies and conditions could cause a substantial decline in the demand for our products and services***

Historically, we derived substantially all of our revenues from a single market, mainland China. We anticipate that mainland China will continue to be our primary production and sales base in the near future and currently substantially all of our assets are located in China and all of our services are performed in China. In 2005, 2006 and 2007, sales to our customers in the PRC accounted for approximately 88%, 79% and 75.5% of our total revenue, respectively. Accordingly, any significant slowdown in the PRC economy or decline in demand for our products from our customers in the PRC will have an adverse effect on our business, financial condition and results of our

operations. Furthermore, any unfavorable changes in the social and political conditions of the PRC may also adversely affect our business and operations.

Since the adoption of the “open door policy” in 1978 and the “socialist market economy” in 1993, the PRC government has been reforming and is expected to continue to reform its economic and political systems. Any changes in the political and economic policy of the PRC government may lead to changes in the laws and regulations or the interpretation of the same, as well as changes in the foreign exchange regulations, taxation and import and export restrictions, which may in turn adversely affect our financial performance. While the current policy of the PRC government seems to be one of imposing economic reform policies to encourage foreign investments and greater economic decentralization, there is no assurance that such a policy will continue to prevail in the future. We cannot make any assurances that our operations would not be adversely affected should there be any policy changes.

Since 2007, the Chinese government has adjusted its macroeconomic-policies, and has increased bank loan interest rates and bank deposit reserve rates, to control the excess rapid investment growth, which results in the increase on financial costs, and creates a decrease in loan availability from bank. Furthermore, these changes may slow down the growth of domestic market reliance on BOPET film, and increase intense market competition, and bring adverse effect on the corporate financial result.

***The discontinuation of any preferential tax treatments or other incentives currently available to us in the PRC could materially and adversely affect our business, financial condition and results of operations***

Our subsidiary Shandong Fuwei was converted into a wholly foreign owned enterprise in January 2005 and enjoys certain special or preferential tax treatments regarding enterprise income tax in accordance with the “Income Tax Law of the PRC for Enterprises with Foreign Investment and Foreign Enterprises.” Accordingly, it is entitled to tax concessions whereby the profit for the first two financial years beginning with the first profit-making year (after setting off tax losses carried forward from prior years) is exempt from income tax in the PRC and the profit for each of the subsequent three financial years is taxed at 50% of the prevailing tax rates set by the relevant tax authorities. In addition, as a “High Technology Enterprise,” Shandong Fuwei currently enjoys enterprise income tax at an incentive rate of 15%. However, we cannot assure you that Shandong Fuwei will not lose its “High Technology Enterprise” status, and even if Shandong Fuwei successfully maintains its “High Technology Enterprise” status, its preferential tax treatment may be discontinued by the tax authorities at their discretion or pursuant to any future changes in PRC tax laws, rules and regulations. If that were to occur, Shandong Fuwei would be subject to a 25% standard enterprise income tax rate under the current tax laws from January 1, 2008 under the new tax law described below, which would significantly increase our effective tax rate and materially adversely affect our operating results.

On March 16, 2007, the National People’s Congress of the PRC passed the Enterprise Income Tax Law of the People’s Republic of China, which law will take effect as of January 1, 2008. In accordance with the new law, a unified enterprise income tax rate of 25% and unified tax deduction standards will be applied equally to both domestic-invested enterprises and foreign-invested enterprises such as Shandong Fuwei. Enterprises established prior to March 16, 2007, eligible for preferential tax treatment in accordance with the currently prevailing tax laws and administrative regulations shall, under the regulations of the State Council, gradually become subject to the new tax rate over a five-year transition period starting from the date of effectiveness of the new law. We expect details of the transitional arrangement for the five-year period from January 1, 2008 to December 31, 2012 applicable to enterprises approved for establishment prior to March 16, 2007, such as Shandong Fuwei, to be set out in more detailed implementing rules to be adopted in the future. In addition, certain qualifying “High Technology Enterprises” may still benefit from a preferential tax rate of 15% under the new tax law if they meet the definition of “Government Developing High Technology Enterprise” to be set forth in the more detailed implementing rules when they are adopted. As a result, if Shandong Fuwei qualifies as a “Government Developing High Technology Enterprise”, it will continue to benefit from a preferential tax rate of 15%. Otherwise, Shandong Fuwei’s applicable tax rate may increase from its existing rate of 15% to the unified tax rate of 25% under the new tax law and in accordance with more detailed implementing rules to be adopted in the future. Any increase in our effective tax rate as a result of the above may adversely affect our operating results.

***We are subject to environmental laws and regulations in the PRC***

We are subject to environmental laws and regulations in the PRC. Any failure by us to comply fully with such laws and regulations will result in us being subject to penalties and fines or being required to pay damages. Although we believe we are currently in compliance with the environmental regulations in all material respects, any change in the regulations may require us to acquire equipment or incur additional capital expenditure or costs in order to comply with such regulations. Our profits will be adversely affected if we are unable to pass on such additional costs to our customers.



***Changes in foreign exchange regulation in China may affect our ability to pay dividends in foreign currencies***

We currently receive all of our operating revenues in Renminbi. Currently, Renminbi is not a freely convertible currency and the restrictions on currency exchanges in China may limit our ability to use revenues generated in Renminbi to fund our business activities outside China or to make dividends or other payments in U.S. dollars. The PRC government strictly regulates conversion of Renminbi into foreign currencies. Over the years, the PRC government has significantly reduced its control over routine foreign exchange transactions under current accounts, including trade- and service-related foreign exchange transactions, foreign debt service and payment of dividends. In accordance with the existing foreign exchange regulations in China, our PRC subsidiary, Shandong Fuwei, is able to pay dividends in foreign currencies, without prior approval from the PRC State Administration of Foreign Exchange, or SAFE, by complying with certain procedural requirements. The PRC government may, however, at its discretion, restrict access in the future to foreign currencies for current account transactions and prohibit us from converting our Renminbi-denominated earnings into foreign currencies. If this occurs, our PRC subsidiary may not be able to pay us dividends in foreign currency without prior approval from SAFE. In addition, conversion of Renminbi for most capital account items, including direct investments, is still subject to government approval in China and companies are required to open and maintain separate foreign exchange accounts for capital account items. This restriction may limit our ability to invest earnings of Shandong Fuwei.

***Fluctuation in the value of Renminbi could adversely affect the value of, and dividends payable on, our shares in foreign currency terms***

The value of Renminbi is subject to changes in PRC government policies and depends to a large extent on China's domestic and international economic, financial and political developments, as well as the currency's supply and demand in the local market. From 1994, the conversion of Renminbi into foreign currencies, including the U.S. dollar, was based on exchange rates set and published daily by the People's Bank of China, the PRC central bank, based on the previous day's interbank foreign exchange market rates in China and exchange rates on the world financial markets. The official exchange rate for the conversion of Renminbi into U.S. dollars remained stable until Renminbi was revalued in July 2005 and allowed to fluctuate by reference to a basket of foreign currencies, including the U.S. dollar. Under the new policy, Renminbi is permitted to fluctuate within a band against a basket of foreign currencies. This change in policy resulted initially in an approximately 2.0% appreciation in the value of Renminbi against the U.S. dollar. There remains significant international pressure on the PRC government to adopt a substantially more liberalized currency policy, which could result in a further and more significant appreciation in the value of Renminbi against the U.S. dollar. Further revaluations of Renminbi against the U.S. dollar may also occur in the future. Since our income and profits are denominated in Renminbi, any appreciation of Renminbi would increase the value of, and any dividends payable on, our shares in foreign currency terms. Conversely, any depreciation of Renminbi would decrease the value of, and any dividends payable on, our shares in foreign currency terms.

***The uncertain legal environment in China could limit the legal protections available to you***

The PRC legal system is a civil law system based on written statutes. Unlike the common law system, the civil law system is a system in which decided legal cases have little precedential value. In the late 1970s, the PRC government began to promulgate a comprehensive system of laws and regulations to provide general guidance on economic and business practices in China and to regulate foreign investment. Our PRC subsidiary, Shandong Fuwei, is a wholly foreign-owned enterprise and is subject to laws and regulations applicable to foreign investment in China in general and laws and regulations applicable to wholly foreign-owned enterprises in particular. China has made significant progress in the promulgation of laws and regulations dealing with economic matters such as corporate organization and governance, foreign investment, commerce, taxation and trade. However, the promulgation of new laws, changes of existing laws and abrogation of local regulations by national laws may have a negative impact on our business and prospects. In addition, as these laws, regulations and legal requirements are relatively recent and because of the limited volume of published cases and their non-binding nature, the interpretation and enforcement of these laws,

regulations and legal requirements involve significant uncertainties. These uncertainties could limit the legal protections available to foreign investors, including you. For example, it is not clear if a PRC court would enforce in China a foreign court decision brought by you against us in shareholders' derivative actions. Moreover, the enforceability of contracts in China, especially with the government, is relatively uncertain. If counterparties repudiated our contracts or defaulted on their obligations, we might not have adequate remedies. Such uncertainties or inability to enforce our contracts could materially and adversely affect our revenues and earnings.

***Outbreak of SARS, Avian Influenza or other epidemics could materially and adversely affect our overall operations and results of operations***

From March to July 2003, mainland China, Hong Kong, Singapore, Taiwan and some other areas in Asia experienced an outbreak of a new and contagious form of atypical pneumonia known as severe acute respiratory syndrome, or SARS. A recurrent outbreak, or an outbreak of a similarly contagious disease, such as the H5N1 avian flu, could potentially disrupt our operations to the extent that any one of our employees is suspected of having the infection or that any of our facilities is identified as a possible source of spreading the virus or disease. We may be required to quarantine employees who are suspected of having an infection. We may also be required to disinfect our facilities and therefore suffer a suspension of production of indefinite duration. Any quarantine or suspension of production at any of our facilities will adversely affect our overall operations. In the recent two years, infectious disease like Avian Influenza has occurred in high frequency worldwide, which would have adverse effect on the consumption on fowl packaged foods, and have influence on our products sales. In addition, any such outbreak will likely restrict the level of economic activities in the affected areas, which could lead to a substantial decrease in our revenues accompanied by an increase in our costs, resulting in lower levels of net income.

***Regulations relating to offshore investment activities by PRC residents may limit our ability to acquire PRC companies and adversely affect our business and prospects***

In October 2005, SAFE issued a circular concerning foreign exchange regulations on investments by PRC residents in China through special purpose companies incorporated overseas. The circular states that, if PRC residents use assets or equity interests in their domestic entities as capital contribution to establish offshore companies or inject assets or equity interests of their PRC entities into offshore companies to raise capital overseas, such PRC residents must register with local SAFE branches with respect to their overseas investments in offshore companies and must also file amendments to their registrations if their offshore companies experience material events, such as changes in share capital, share transfer, mergers and acquisitions, spin-off transactions or use of assets in China to guarantee offshore obligations. Our existing shareholders have completed the relevant SAFE registration procedures as currently required.

As it is uncertain how SAFE will interpret or implement its circular, we cannot predict how this circular and other SAFE circulars will affect our business operations or future strategies. For example, we may be subject to a more stringent review and approval process with respect to our foreign exchange activities, such as remittance of dividends and foreign currency-denominated borrowings, which may adversely affect our ability to provide funds to the Company to pay dividends on our ordinary shares.

#### **Item 4. Information on the Company**

##### **Overview**

We were formed as a Cayman Island corporation in August 2004 under the name “Fuwei Films (Holding) Co. Ltd.” Our corporate headquarters, principal place of business, production and ancillary facilities occupy an area of approximately 74,251 square meters at No. 387 Dongming Road, Weifang Shandong, People’s Republic of China, 261061. Our agent for service in the United States is CT Corporation System located at 111 Eighth Avenue, NY, NY 10011.

We develop, manufacture and distribute high quality plastic film using the biaxial oriented stretch technique, otherwise known as BOPET film (biaxially oriented polyethylene terephthalate). The film is light-weight, non-toxic, odorless, transparent, glossy, temperature and moisture-resistant, and retains high barrier resistance, making it suitable for many forms of flexible packaging, printing, laminating, aluminum-plating and other applications. In addition, it retains high dielectric strength and volume resistance even at high temperatures, which are essential qualities for

electrical and electronic uses. Our BOPET film is widely used in consumer based packaging (such as the food, pharmaceutical, cosmetics, tobacco and alcohol industries), imaging (such as masking film, printing plates and microfilms), electronics and electrical industries (such as wire and cable wrap, capacitors and motor insulation), as well as in magnetic products (such as audio and video tapes). We market our products under our brand name “Fuwei Films.” Our customers include some of the world’s largest companies engaged in flexible packaging, including Alcan, Inc. of Canada. We also export our products to packaging customers and distributors in Korea, the US, and Europe, etc. The principal products we produce are namely:

· Printing base film used in printing and lamination;

- Stamping foil base film used for packaging of luxury items to increase the aesthetic presentation of the item;
- Metallization film or aluminum plating base film used for vacuum aluminum plating for paper or flexible plastic lamination;
  - Transfer base film used for environmental friendly cigarettes and alcohol packaging;
  - High-gloss film used for aesthetically enhanced packaging purposes;
  - Heat-sealable film used for processed food packaging and other applications;
- Laser holographic base film used as anti-counterfeit film for food, medicine, cosmetics, cigarettes and alcohol packaging; and
  - Matte film used for printing, metallization, stamping and transfer metallization.

Since our establishment, all of our revenues have been derived from the sales of BOPET film, particularly our printing film, stamping film, metallization film, transfer film and high-gloss film.

We currently operate three production lines. The first is a Brückner 6.3 m (in width) production line with an annual designed production capacity of 13,000 tons of BOPET film. The second is a DMT 6.7 m (in width) production line, which began trial production of co-extruded BOPET or CBOPET in November 2003 and has an annual designed production capacity of 16,100 tons of BOPET/CBOPET film. CBOPET is a type of BOPET film comprising two outer co-polymer layers made from materials different from materials used for the core layer. The third is a leased production line that we leased in April 2007 with annual designed production capacity of 8,000 tons. As of December 31, 2007, our manufacturing operations had a total annual designed production capacity of 37,100 metric tons of BOPET/CBOPET film based upon 7,200 production hours per annum.

We sell most of our BOPET film products to customers in the flexible packaging industry in the PRC in the eastern region of China. Our top five customers over the three years ended December 31, 2007 were Woo Sung Multi-film Co., Ltd., Kurz Stamping Technology (Hefei) Co., Ltd., F&D Overseas Co., Ltd. Dare Technical Co., Ltd. Danyang Advance Packaging Material Subsidiary Company, Taileng Vacuum Technology (Wuxi) Inc. Sales to Woo Sung Multi-film Co., Ltd. accounted for 0%, 0.9% and 8.5% in 2005, 2006 and 2007 respectively, while none of our other customers accounted for more than 10% of our total revenues in any such year. In addition, we expect to continue to expand our product portfolio to exploit opportunities in different market sectors, such as the production of thick BOPET film products to be used in electrical and electronics industries. The BOPET products for high-end and special usage used by these industries are currently imported and are costly. We began marketing and selling our products overseas to customers and distributors mainly in Korea, the United States and Europe, etc. in the second half of 2004. In 2005, 2006 and 2007 our sales to our overseas customers constituted approximately 12.1%, 21.0% and 24.5%, respectively, of our total revenue.

### **Competitive Strengths**

We believe that our competitive strengths have enabled us over the years to meet the needs of our customers and become a leading provider of BOPET film products in China. We also believe that our strengths will continue to help us grow in the BOPET film industry in both China and internationally. Our principal strengths include the following:

*We have the capability to expand our product range and markets by introducing new products required by customers*

We believe that our experience in the industry and personnel will enable us to continue to provide new BOPET film products required by customers. While other companies in our industry have also made significant advances in BOPET technology and production, we have introduced a variety of BOPET film products by developing and formulating our own blend of additives used in the production of BOPET film. In August 2003, we entered into a collaboration agreement with the Ha'rbn Institute of Technology, a leading university in the research of the polymer material field in China, to undertake joint initiatives for BOPET and other types of plastic films development. Under this collaboration agreement, the rights to any new product and technological developments belong to us. Our research and development team was headed by Dr. Wenxun Sun before the end of 2007, and comprised a total of thirteen technicians. In the beginning of 2008, we have recruited Mr. Hanyong Lee as Vice President of Research and Development, who has rich experience in R&D on film products and management.

***We have an established brand name and are recognized for our product quality in the PRC***

Although our operating history is relatively short and our market presence is primarily in the PRC, our products are marketed under our brand name, "Fuwei Films." We believe that this brand name is well known in the BOPET film market in the PRC and, although our selling prices sometimes exceed those of our competitors, our products have achieved significant market acceptance because of its high quality and our superior customer service.

***We manufacture high quality products that can be customized for our clients***

We implement and enforce stringent quality controls on our production process and products. As part of our production process, we formulate different blends of PET resins and additives to produce film with specific properties for our customers based on their requirements. In the course of our business, we have improved on our own formulations, which we believe have resulted in quality products that meet our customers' requirements. In the area of laser holographic film, for example, we believe that we had the largest share of that market in the PRC in 2007 and 2006, based upon publicly available information.

***We have an experienced management team with extensive industry experience***

Our management team is led by our Chairman and Chief Executive Officer, Mr. Xiaohan He who has more than ten years of related experience in the plastics and packaging industries. He has been instrumental in our operations, contributing his knowledge and experience in the industry. He has also established strong relationships with our various customers and suppliers. He is assisted by our executive officers, Mr. Bin Sun and, Mr. Xiaoming Wang who each has many years of experience in industries related to the manufacturing and development of products in the PRC.

Dr. Wenxun Sun, vice director of our R&D department, has been responsible for our R&D department since 2007. Dr. Sun has experience in the BOPET film industry for over ten years and has been working in our R&D department for the past seven years. Dr. Sun mainly focuses on R&D and experiments of new products. In January 2008, we appointed Mr. Hanyong Lee as a vice president for Research & Development. Mr. Lee will analyze the BOPET specialty-film market and develop the Company's R&D strategy to meet the demands of the market.

***Our technical expertise and production facilities are advanced in the PRC***

We consider our technical expertise and production facilities to be highly advanced with respect to the BOPET film industry in the PRC. Our first production line was German made and manufactured by Brückner. It is a 6.3 m (in width) production line with an annual designed production capacity of 13,000 tons of BOPET film. Our second production line was manufactured in France by DMT. It is a 6.7 m (in width) production line that has an annual designed production capacity of 16,100 tons of BOPET/CBOPET film. We believe that both of our production lines are state-of-the-art and enable us to provide high quality products and to compete effectively with our competitors.

**Awards and Certifications**

Our subsidiary, Shandong Fuwei, has received the following awards and certificates, each of which, we believe, is an indication of our achievements, the quality of our products and makes us more attractive to our potential customers and therefore a more competitive company both in the local and international markets:

| <b>Date</b>                   | <b>Award/Certificate</b>               | <b>Issuing Authority</b>                           |
|-------------------------------|--|--|
| November 2003 <sup>(1)</sup>  | High Technology Enterprise Certificate | Shandong Province Science and Technology Committee |
| September 2004 <sup>(2)</sup> | ISO 9001:2000 Certificate              | China Certification Center for Quality Mark        |
| January 2005 <sup>(3)</sup>   | Top 50 Industrial Enterprises in 2004  | Weifang City local government                      |
| July 2006 <sup>(4)</sup>      | ISO 14001                              | International Organization for Standardization     |

|                              |   |  |
|------------------------------|---|--|
| December 2007 <sup>(5)</sup> | National high-and -new tech enterprise  | Ministry of Science and Technology   |
| January 2008 <sup>(6)</sup>  | <ul style="list-style-type: none"><li>· 2007 Technology &amp; Science Advanced Enterprises in Weifang High and New Technology Industrial Development Zone;</li><li>· Advanced Enterprise of Foreign Export;</li><li>· Advanced Enterprise in Promoting Foreign Investment;</li><li>· Advanced Enterprise for Tax Payment</li><li>· 2007 Advanced Enterprise in Safety</li></ul> | Management Committee of Weifang High-and-new technological and industrial development zone |

(1) This certificate was awarded by the local government in the Shandong Province as recognition of our commitment to utilize new technology to provide products to our customers and also awarded us a 15% beneficial tax rate.



- (2) ISO 9000 certification has become an international reference for quality management requirements in business-to-business dealings. This certification enables us to compete on many more markets around the world and provides our customers with assurances about our quality, safety and reliability.
- (3)& (6) This citation generates goodwill with the government officials in Weifang city.
- (4) After strict examination and approval by China Environment United (Beijing) Certification Center Co., Ltd (Environment Conformity Assessment Center of State Environment Protection Bureau), Fuwei Films (Shandong) Co., Ltd. has successfully passed the ISO14001 Environmental Administration System in July 2006
- (5) Fuwei Films (Shandong) Co., Ltd. is originally regarded as High-and -new Tech Enterprise of Shandong Province and was awarded as National High-and -new Tech Enterprise in December 2007.

### ***Business Prospects***

The PRC's economy has been growing rapidly and is currently one of the world's largest economies. Our directors believe that the PRC economy will continue to grow at largely the same pace for the foreseeable future, and in line therewith, the packaging industry in China. As BOPET film is a high-end flexible packaging material that is relatively newer than other forms of flexible packaging materials in the PRC, the uses, and therefore the market, for such material will continue to expand. As such we believe that the prospects for our industry continue to be good.

In addition, in line with the continued growth of the PRC economy, consumer affluence and spending in the most populous country in the world are expected to increase correspondingly and lead to the expansion of the consumer goods industry. As our products are used primarily in consumer-based industries such as the food, pharmaceutical, cosmetics, tobacco and alcohol industries, our directors believe the above factors will drive the growth in demand for our products in the PRC.

We have identified thick BOPET film (typically with a thickness of between 50 to 200 microns), which is mainly used in the electrical and electronics industries, as a key market segment for potential growth. With the expansion of the electrical and electronics industries in China, the market for thick BOPET film, used particularly in the manufacturing of thin film transistor-liquid crystal display (or TFT-LCD) screens, is also anticipated to increase significantly. Although there are BOPET manufacturers in the PRC that are able to produce BOPET film of such thickness, they generally operate small-scale production facilities, and we believe that generally their product quality is not able to meet requirements for high-end usage such as that for the manufacture of TFT-LCD screens. As a result, manufacturers of TFT-LCD screens requiring thick BOPET film generally obtain their supply from overseas.

### **Business Development Strategies**

We believe we have the ability to increase our sales and expand our markets. To strengthen our market position, we intend to improve our product offerings. As manufacturers based in the PRC strive to reduce their costs in the face of competition, we believe that there will be greater demand for locally-produced BOPET film products to substitute more expensive imported products. We will also explore suitable opportunities to source for new customers and markets in the PRC and overseas.

Our future plans include:

***Continue construction of the new BOPET production line***

We have commenced construction of a new production line capable of producing BOPET film that is between 50 to 200 microns thick on our current premises at Weifang City, PRC. The BOPET film produced using this new production line is targeted at industrial use, for example, TFT-LCD screen films. We expect to penetrate into the electrical and electronics industry with such new product offerings. Such industries for high-end and special usage currently rely on expensive imports as PRC manufacturers do not currently possess such production capabilities. The construction of the new BOPET production line has been postponed resulted from the shortage of funds, we expect the construction of our new BOPET film production line to be completed by the end of 2008. The total investment for this new production line is expected to be approximately US\$35 million.

***Expansion into overseas markets and promotion of our products in the PRC***

We believe that the overseas markets hold significant potential for future growth. We believe that our venture into the overseas markets which began in 2004 has been successful. Although we are not focused on any particular overseas market, we have identified North America as an area of potential growth. We plan to leverage and expand our presence in overseas markets, particularly North America, Japan and Southeast Asia through trade fairs and seminars that have an international and overseas focus. With our low manufacturing and labor costs compared to overseas manufacturers, we believe that with high quality products and competitive pricing, we can capture market share in the overseas market. As we believe that the domestic market for BOPET products (in particular, CBOPET products) has significant potential for growth, we also intend to engage in promotional activities in this area. Such activities include participating in relevant seminars and exhibitions, advertising and further developing customer relationships.

***Investment in research and development***

As we have a strong focus on research and development, we plan to continue to invest substantially in this area. We have completed the construction of a small-scale production line for the purpose of conducting research and development. Such a production line may also be utilized for commercial production as and when the need arises. This new production line will be primarily used for research and development of multiple-layer BOPET films. Using a dedicated production line of a smaller production scale will enable us to save costs and reduce waste during the process of development, particularly during test production. We also intend to expand our research and development team by hiring additional research personnel.

On January 31, 2007, we obtained the first installment of a loan from the industrial development fund of our local government. In 2006, the Weifang government established the Hi & New Technology Project Industrial Development Fund for the purpose of enhancing the independent innovation and technical R&D ability of local enterprises, to support the development of local Hi & New Technology enterprises. Our subsidiary, Shandong Fuwei, previously obtained this grant, which will be used for the construction of Fuwei technology center trial production line project mentioned above.

***Our Products and Services***

We are principally engaged in the manufacture and distribution of BOPET film. We currently produce BOPET films from the three production lines, with an aggregate annual designed production capacity of 37,100 metric tons with thicknesses varying between 8 - 125 microns.

BOPET is a high quality plastic film manufactured using the biaxial oriented stretch (transverse and machine direction) technique. Our advanced production process improves the physical properties of the plastic film such as its

tensile strength, resistance to impact, resistance to tearing and malleability. The high dimensional stability of the film over a wide range of humidity and temperature fulfills the basic requirements for flexible packaging. The film is light-weight, non-toxic, odorless, transparent, glossy, moisture-resistant, and retains high barrier resistance, making it suitable for many forms of flexible packaging, printing, laminating, aluminum-plating and other processes. In addition, it retains high dielectric strength and volume resistance even at high temperatures, which are essential qualities for electrical and electronic uses. The three-layer structure of CBOPET gives the film added properties which enables us to develop high quality BOPET products.

BOPET film has been widely used in the packaging, imaging (such as masking film, printing plates and microfilms), electronics and electrical (such as wire and cable wrap, capacitors and motor insulation) industries, as well as in magnetic products (such as audio and video tapes). Due to its unique qualities, it is suitable for application in the food, pharmaceutical, cosmetics, tobacco, and alcohol industries and has become a popular choice as a flexible packaging material in these industries in recent years.

We market our products under our brand name “Fuwei Films.” Our operations are based primarily in Shandong Province, the PRC, where we manufacture our products for sale to customers engaged in flexible packaging businesses in the PRC, in particular the eastern region. We also export our products to packaging customers and distributors mainly in Korea, the US, and Europe, etc.

Our BOPET film is mainly used in the flexible packaging industry for consumer products such as those relating to processed foods, pharmaceutical products, cosmetics, tobacco and alcohol. Our products may be sub-divided into five main categories constituting the following percentages of our total revenue for each of the twelve months ended 2005, 2006 and 2007.

| Category                         | 2005  | 2006  | 2007  |
|----------------------------------|-------|-------|-------|
| Printing film                    | 29.9% | 21.8% | 18.6% |
| Stamping foil film               | 27.4% | 22.9% | 21.0% |
| Metallization film               | 11.5% | 8.0%  | 6.8%  |
| Special film                     | 13.9% | 36.7% | 37.8% |
| Base film for other applications | 17.3% | 10.7% | 15.8% |

The above categorizes BOPET film products by application.

#### Printing film

This is a high transparency film that is corona treated on one side to provide excellent adhesion to ink. This is primarily used in printing and lamination.

#### *Stamping foil film*

This is a film that displays excellent thermal stability and tensile strength and is used in metallized film and laser stamping foil and transfer.

#### *Metallization film*

This is an aluminum plating base film that displays good thermal stability and tensile strength and provides good adhesion between film and aluminum layer. This is mainly used for vacuum aluminum plating for paper or flexible plastic lamination.

#### *Special film*

We mainly produce the following types of special film:

- High-gloss film: Film with high levels of reflection approaching a mirror-like surface, used for aesthetically-enhanced packaging purposes.
- Heat-sealable film: Film with a three layer structure which is composed of a heat-sealable surface and a core layer consisting of a homopolymer of polyester. The heat-sealable film is primarily sold for use in printing and making

heat sealable bags.

- Laser holographic base film: A directly embossable film with high transparency, used as anti-counterfeit film and for aesthetics for food, medicine, cosmetics, cigarette and alcoholic packaging.
- Matte film: Film with single or double matte surface, achieved by adding special additive to the base polymer, used for printing, metallization, stamping and transfer metallization.

### ***Base film for other applications***

Base films for other application are ordinary commodity polyester films with applications other than the aforementioned usages.

### **Production**

Our operating subsidiary, Shandong Fuwei, currently operates three production lines. The first is a Brückner 6.3 m (in width) production line with an annual designed production capacity of 13,000 tons of BOPET film. The second is a DMT 6.7 m (in width) production line, which began trial production of CBOPET in November 2003 and has an annual designed production capacity of 16,100 tons of BOPET/CBOPET film. In addition, we have leased a production line in April 2007 with annual designed production capacity of 8,000 tons. As of December 31, 2007, Shandong Fuwei has a total annual designed production capacity of 37,100 metric tons of BOPET/CBOPET film.

BOPET film is manufactured from polyethylene terephthalate (PET) resin, which is a petrochemical product. BOPET film is produced by melting the granulated PET resin and extruding it into a flat sheet. This sheet is stretched to 3.0 to 3.6 times its original length, and then horizontally to 3.6 times its width, before being heat-set and finally wound into reels. The orientation process (stretching during the application of heat) gives the film its mechanical strength, barrier and optical properties (clarity and gloss). Our Brückner production line comprises a single extruder which can produce single-layer BOPET film, whereas our DMT production line comprises one main extruder and two co-extruders which can produce CBOPET film comprising three layers, of which the core layer and the outer co-polymer layers are made of different materials. Depending on the additives used, the films produced have varying physical and chemical properties. The main steps of our manufacturing process involve:

### ***Dosing and Mixing***

PET resin is dosed and mixed with relevant additives to give it its desired characteristics. In the case of the production of our CBOPET film, the materials are dosed and mixed separately for each of the core and outer layers.

### ***Extrusion/Co-extrusion***

The mixed material is melted and plasticized to achieve the required homogenous state with the requisite characteristics and then it is filtered and transported to the die unit. Our DMT production line has one main extruder and two co-extruders to allow us to produce CBOPET film.

### ***Die Casting***

The respective mixed materials are extruded from the die unit which produces a flat layered cast sheet and casted on the chill roll which is cooled by the pinning system.

### ***Machine Direction Orientation (vertical stretching)***

The cast sheet is then heated and stretched by machine direction before annealing the cast sheet, which is a process of heat-setting so as to control the shrinkage of the sheet after the vertical stretching.

### ***Transversal Direction Orientation (horizontal stretching)***

After the machine direction stretching, the cast sheet is horizontally stretched before annealing again.

### ***Pull Roll Station***

The stretched sheet is trimmed and measured for thickness. For the production of base film for printing, the surface is treated by corona treatment. Corona treatment is the process which enables the BOPET film to become receptive to printing. At the pull roll station, continuous feedback on the thickness of the BOPET film is also relayed back to the die unit which therefore ensures consistency in the thickness of the BOPET film.

***Winder***

The final BOPET film is then wound up into metal rolls in the mill roll by the winder.

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**Slitter**

The wound BOPET film is then unwound from the metal rolls, divided to the requisite width and length, and wound again into paper core for delivery to customers.

**Inventory Management**

Our warehousing facilities are located in the Shandong Province, PRC. Our warehouses are guarded by security personnel and loss of our inventory is covered under our insurance policies. As of December 31, 2007, our total inventories amounted to approximately RMB 41.7 million and our raw materials, work-in-progress, finished goods and consumables and spare parts made up approximately 22.8%, 2.3%, 60.8% and 14.1% of our inventories, respectively.

To ensure an accurate inventory record and to monitor our inventory aging, we conduct monthly stock counts. We typically maintain sufficient raw materials for one weeks' production. For our finished goods, we typically manufacture such goods upon our receipt of orders. We adopt a first-in-first-out method of inventory control.

Our inventory turnover periods (in days) for 2005, 2006 and 2007 were 30.2, 26.0 and 34.2, respectively. Inventory turnover is calculated as 365 days times inventory at period/year end date divided by cost of sales in respect of the financial period/year.

There were no provisions for inventory obsolescence, inventory written off or inventory written down to net realizable value in 2006 and 2007.

**Manufacturing Facilities and Utilization Rates**

As of December 31, 2007, we have the following production lines:

| <b>Production Line</b>   | <b>Designed Production Capacity</b> | <b>Estimated Remaining Life Span</b> |
|--------------------------|-------------------------------------|--------------------------------------|
| Brückner Production Line | 13,000 tons per annum               | Approximately 9 years                |
| DMT Production Line      | 16,100 tons per annum               | Approximately 16 years               |
| Leased Production Line   | 8,000 tons per annum                | N/A                                  |

The designed production capacity as given by the manufacturer is determined based on the assumption of the production of a specific mix of BOPET films of varying thicknesses. Our Brückner and DMT production lines have been in use since 1996 and 2003, respectively. The production lines are depreciated on the straight-line method over their respective estimated useful lives.

Our approximate annual production volumes and the average annual utilization rates for our facilities for 2005, 2006 and 2007, based on our estimated operational production capacities were as follows.

| <b>Production Line</b>   | <b>Approximate Annual Production Volume</b> |             |             | <b>Average Annual Utilization Rate (%)</b> |             |             |
|--------------------------|---|-------------|-------------|--|-------------|-------------|
|                          | <b>2005</b>                                 | <b>2006</b> | <b>2007</b> | <b>2005</b>                                | <b>2006</b> | <b>2007</b> |
| Brückner Production Line | 12,018                                      | 12,945      | 12,299      | 90.4%                                      | 99.6%       | 94.6%       |
| DMT Production Line      | 11,689                                      | 14,669      | 12,378      | 32.9%                                      | 91.1%       | 76.9%       |
| Leased Production Line   | N/A   | N/A         | 2,849       | N/A  | N/A         | 35.6%       |



There are currently no regulatory requirements that may materially affect the utilization rates of our property, plant and equipment. However, certain of the fixed assets relating to our production lines have been mortgaged in respect of certain of our bank loans as described under “Properties” for further details.

### **Quality Control**

The quality and reliability of our products are essential for our continued success. We adopt strict measures for quality control in the entire production process of all our products, from the purchase and selection of raw materials, to each stage of the manufacturing processes and to the final inspection of the end products. Our quality control procedures were certified for ISO 9001:2000 compliance in September 2004.

As of December 31, 2007, our product inspection and quality control department was comprised of 17 employees. We have one manager, one deputy manager, one inspection supervisor, one quality control engineer, 12 end-product inspection technicians and one raw materials inspector. Members of our quality control departments have had relevant training in the area of quality control in accordance with ISO 9001:2000 procedures. Our product inspection and quality control department ensures that our production process, raw materials and end products are of the quality to our customers' satisfaction. Only products which have been endorsed with our certified quality marks are delivered to our customers.

### ***Raw Materials***

We adopt and adhere to a set of quality inspection procedures and internal controls for the procurement, selection and quality checks of raw materials. Different types of checks are utilized for different categories of raw materials. Our suppliers are also required to meet our internal qualification criteria such as the quality and pricing of their suppliers, their ability to meet our requirements and timely delivery. We conduct batch inspections for raw materials delivered to us before they are accepted and stored in our warehouses. Defective materials are returned to our suppliers for necessary corrective action to ensure that such defects are not repeated. The raw materials are inspected again prior to selection for use in the production process.

### ***Production Process***

We have established standard operational procedures and implementation rules for each stage of the production process to ensure that our products comply with and adhere to our stringent quality control standards and that our productivity is optimized. We only permit employees who have undergone and completed the relevant training to work on our production lines. At each stage of the production process, our inspectors check and ensure that our production process complies with our quality standards, while our quality control department monitors and ensures that our products-in-process and final products comply with our internal and international standards of quality control by carrying out random sampling of the products.

### ***End Products***

To ensure that our products fulfill our quality criteria established by our product inspection and quality control department, our products undergo final quality inspection upon production, labeling and packaging. Our product inspection and quality control department continues to monitor and ensure that our products are properly handled and stored in our warehouses. Prior to delivery to our customers, our products are inspected one final time to ensure that they are in good condition and not damaged.

### ***Maintenance***

Our maintenance engineers regularly maintain and repair our machinery and equipment to ensure that they are in good working order and functioning properly. We also conduct periodic maintenance of all our machinery on a rotation basis. On an average basis, we replace our filters every 40 days and this replacement process takes about eight hours. We believe that because of our stringent maintenance policies, we have not faced any major disruptions in our production processes due to a breakdown or malfunction of our machinery and equipment. Our monthly average downtime for 2007 (primarily for maintenance) was less than 1.5% of our monthly production time.

For 2007, the rejection rates of our products were generally less than 0.66% of our total production volume. Defective or inferior products which do not fulfill our quality control standards are recycled. We ensure that these recycled products meet our customers' quality standards and requirements before selling them to our customers.



***New Products***

Through years of R&D endeavors, we have introduced a variety of BOPET film products. The following are some of the new products for which commercial production has begun:

| <b>Product</b>                   | <b>Achievement</b>   |
|----------------------------------|--|
| Laser holographic base film      | Our laser holographic base film is a directly embossable BOPET film, ideal for holographic applications. This film eliminates the need to coat and prepare substrates for holographic embossing, thus reducing costs for our customers. It can be used for anti-counterfeit purposes and in packaging to help enhance the aesthetic perception of food, medicine, cosmetics, cigarettes and alcohol.   |
| Single/double surface matte film | Our matte film is mainly used for aesthetically-enhanced packaging purposes. Our ability to produce single-sided matte films offers significant cost savings for our customers as the non-matte side of the film may be used for other applications without further processing.  |
| Anti-counterfeit film            | Our anti-counterfeit film changes color under ultraviolet rays. Accordingly, it is used for packaging branded products for anti-counterfeit purposes.  |
| Chemical pretreated film         | Our film is pretreated in-line and coated, which results in a strong adhesion to ink and aluminum.   |
| Heat-sealable film               | Heat-sealable film is a three layers co-extruded biaxially oriented polyester film with an amorphous polyester heat seal layer. Available with corona treatment on the non-seal side to give improved adhesion to typical packaging inks and metallizing. It can not only provide permanent seals to itself for package bag, but also to APET, CPET, PETG, etc. Heat-sealable film can be aluminized, printed and composite with other films. It is microwave ovenable film for packaging refrigerated and frozen foods. |
| High-gloss film                  | By using special raw chips and process, provides very high gloss, uniform thickness, good mechanical properties, and surface smoothness, it can be used under -70~200°C for packaging food, cigarettes, alcohol and laser embossing, holographic anti-fake, metallic yarn, etc.  |

**New Product Development**

We have also begun working on the following projects which are currently in the test production phase:

| <b>Product</b> | <b>Objectives</b> | <b>Commercialization Date</b> |
|----------------|-------------------|-------------------------------|
|                |                   | October 2008                  |

|  |  |                |
|--|--|----------------|
| In-line coating film for aluminized.           | Give improved adhesion to aluminized layer. Used for barrier bag packaging tomato paste, chili sauce, etc. |                |
| White film                                     | used for print, composite, coating, etc. such as advertising lamphouse, release film, reflector film.      | December 2008  |
| DFR base film.                                 | Used for dry film photo resist.  | August 2008    |
| Soft embossable film for holographic anti-fake | Can be embossed before aluminized, used in holographic anti fake area.                                     | December. 2008 |

We have applied for patents in respect of some of our new processes, technologies and systems used in our business and, as of December 31, 2007, these are pending approvals from the relevant PRC authorities. We do not believe that the denial of any of these applications will affect our ability to continue to manufacture our products on a competitive basis. As our operations expand internationally, we plan to evaluate the benefits of seeking international protection of our intellectual property in relevant markets. In addition to our patent applications, we seek to protect our proprietary know-how by subjecting our employees to confidentiality, non-compete and non-solicitation obligations via our labor contracts with them and restricting access to our research and development center and access to technology know-how to authorized personnel.

Our expenditure on research and development, excluding staff salaries and related expenses, in 2005, 2006 and 2007 were as follows (000's):

|                                   | <b>Year Ended Dec.<br/>31,<br/>2005</b> | <b>Year Ended Dec.<br/>31, 2006<br/>RMB</b> | <b>Year Ended Dec.<br/>31,<br/>2007</b> |
|-----------------------------------|---|---|---|
| Research and Development Expenses | 1,157                                   | 3,650                                       | 1,596 <sup>(1)</sup>                    |

(1) In addition to the above-mentioned Expenses in 2007 of RMB 1,596 million, the R&D capital expenditure is RMB 48.77 million.

We view research and development as an essential part of our business. In the face of increasing competition, we increased our expenditure on research and development from 2005 to 2007, as we believe that higher investment in the equipment of our R&D center and in the development of new products and upgrading of existing products will enhance our ability to compete.

### **Sales, Marketing and Key Customers**

As of December 31, 2007, our sales and marketing department comprised 18 employees in the domestic sales division and 5 employees in the international sales division. Our sales and marketing department is responsible for our market penetration, such as cultivating new customers and businesses, and market development such as developing existing accounts through better service support and customer relationship. In addition, we also conduct market research of the flexible packaging industry. Our management is actively involved in overseeing and supervising our sales and marketing activities and often visit with our clients. They have established and maintained close business relationship with our key customers.

#### ***Customers and Markets***

Over the past years, we have established good working relationships with our customers in the flexible packaging industry. Our products are mainly used in the packaging of consumer products such as those relating to processed foods, pharmaceutical products, cosmetics, tobacco and alcohol.

The majority of our domestic customers are located in the eastern region of the PRC. Our overseas customers are mostly based in Korea, the US and Europe, etc. In 2006, sales from our domestic and overseas customers constituted approximately 79% and 21%, respectively, of our annual revenue. In 2007, sales from our overseas customers increased to approximately 24.5% of our total revenue. Although we are continuing to expand to international markets, as substantially all of our business is currently conducted in mainland China, we have not taken any action outside mainland China to protect our intellectual property. Please see the section entitled "Research and development, patents and licenses" on page 43 for an explanation of the extent to which our products are dependent on intellectual property protection.

The following are our top five customers and their respective percentages of contribution to our total revenue for each of the years ended December 31, 2005, 2006 and 2007:

| Name of Customer  | Percentage of Total Revenue (%) |      |      |
|---|---------------------------------|------|------|
|   | 2005                            | 2006 | 2007 |
| Woo Sung Multi -film Co. Ltd.   | 0.004                           | 0.9  | 8.5  |
| Kurz Stamping Technology (Hefei) Co., Ltd.  | 0.01                            | 1.3  | 3.7  |
| F&D Overseas Co.,Ltd.   | 6                               | 2.1  | 3.2  |
| Dare Technical Co., Ltd. Danyang Advance Packaging<br>Material Subsidiary Company | 3.6                             | 2.4  | 3.1  |
| Taileng Vacuum Technology (Wuxi) Inc.   | 0.3                             | 0.6  | 3.1  |

Except for Woo Sung Multi -film Co. Ltd., none of our customers accounted for more than 5% of our total revenue in any of the previous three years.

None of our directors or principal shareholders or any of their affiliates has any interest, direct or indirect, in any of our customers listed above.

Since the second half of 2004, we have begun the sale of specialized BOPET products. These products represented approximately 37.8% of our total revenue during the year ended December 31, 2007.

### ***Sales***

Because of our broad range of product offerings and customers, our sales and marketing efforts are generally specific to a particular product, customer or geographic region. Most of our products are sold by our own direct sales force. These salespeople, including our management, maintain close relationships with customers by paying visits to our customers from time to time to understand their needs, and to obtain their feedback and suggestions. Our sales personnel provide technical support to our customers when required. We also regularly invite our existing and potential customers to our manufacturing facilities for visits as we believe that such visits enable our customers to better understand our production processes and operations and also enhance our customers' confidence in us.

We adopt a risk assessment model to our customer credit management system, and we offer different credit terms to our customers based on criteria such as working relationship, payment history, creditworthiness and their financial position. We offer our domestic customers credit terms of up to 30 - 45 days. Our international sales are settled via T/T and letters of credit, which generally have payment terms of between 30 and 60 days.

We offer a basic salary and commission package for our sales personnel. The scale for the commission payable is dependent on a number of factors such as sales completion targets, debt collection, and credit rating of our customers, customer service rendered, customer feedback and development of new customers.

### ***Customer Service***

We place great emphasis on good, fast and effective pre-sales and after-sales customer support services. As such, all our sales personnel have undergone stringent training and have sufficient knowledge and understanding of our products. Our sales personnel are responsible for coordinating and providing after-sales services which include following through with our customers' orders, maintaining relationships with our customers, handling complaints effectively, ensuring that our customers' needs are met and understanding the future needs of our customers. In the second half of 2007, we have established the Japanese Marketing office to provide better service to the Japanese customers.

### ***Marketing***

We have the following marketing channels:

- we regularly attend trade fairs and exhibitions as we believe that they serve as a good platform for us to exhibit our new products and expand our sales network. In addition, participation in seminars, fairs and exhibitions provides us with opportunities to network with our potential and existing customers and allows us to obtain up-to-date information on new products, market trends and consumer demand;
- referrals from existing customers as well as business associates to generate sales opportunities; and





· promotion via our corporate website. Information on our products and services are also found on our corporate website [www.fuweifilms.com](http://www.fuweifilms.com) which allows us to reach out to potential domestic and overseas customers.

Our sales personnel also conduct PRC domestic and overseas market surveys and research. The statistics, findings and information obtained from such surveys and research are then passed on to our management and production department for their analysis on the demand for and supply of our products, which allows them to make adjustments to our production and sales targets as well as our marketing strategies.

## Suppliers and Raw Materials

### *Suppliers*

We purchase raw materials according to the relevant technical specifications and production requirements. We select our suppliers based on the following considerations and/or methods:

- the consistency of the quality of raw materials supplied and any relevant certifications;
- our inspection of the supplier's quality control system;
- positive feedback from the supplier's other customers;
- pricing of raw materials;
- timely delivery of raw materials;
- the supplier's financial position and viability;
- the service provided by the supplier;
- qualifying suppliers by sample testing and batch purchasing of their raw materials; and
- annual evaluation and review of our suppliers.

The following are the suppliers that supplied 5% or more of our purchases of raw materials for each of the years ended December 31, 2005, 2006 and 2007:

| Name of Supplier                        | Supply    | Percentage of total purchases (%) |      |      |
|---|-----------|-----------------------------------|------|------|
|   |           | 2005                              | 2006 | 2007 |
| Sinopec Yizheng                         | PET resin | 66.6                              | 58.5 | 46.4 |
| Hyosung Corporation                     | PET resin | -                                 | 2.5  | 18.0 |
| Yizheng Tianbao Polyester Co., Ltd.     | Additives | 16.7                              | 23.9 | 16.6 |
| Jiangyin Xingtai New Material Co., Ltd. | PET resin | -                                 | 6.7  | 12.3 |

We purchase the majority of our PET resin from Sinopec Yizheng as the quality of its supply of PET resin consistently meets our requirements. We currently have an annual supply agreement with Sinopec Yizheng pursuant to which Sinopec Yizheng has agreed to supply us fixed quantities of PET resin monthly at the prevailing market prices, such supply agreement is renewable annually. We have not entered into any long-term supply contracts with any other supplier. Our purchases of raw materials are on a cash basis. While we believe that there are only a limited number of suppliers of PET resin that can consistently meet our quality and quantity requirements on a timely basis,

there are numerous PET resin suppliers in the PRC or overseas market from whom we may easily obtain PET resin, on a short-term basis, if necessary.

None of our directors or principal shareholders or any of their affiliates has any interest, direct or indirect, in any of our major suppliers mentioned above.

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**Raw Materials**

The main raw materials that we purchase from our suppliers are as follows:

| Raw Material | Percentage of Total Purchases (%) |      |       | Country |
|--------------|-----------------------------------|------|-------|---------|
|              | 2005                              | 2006 | 2007  |         |
| PET resin    | 75.7                              | 68.0 | 59.8% | PRC     |
| Additives    | 24.3                              | 27.1 | 22.1% | PRC     |
| PET resin    | -                                 | 4.9  | 18.2% | Korea   |

The market prices of PET resin and additives may fluctuate due to changes in supply and demand conditions. Any sudden shortage of supply, or significant increase in demand, of PET resin and additives may result in higher market prices and thereby increase our costs of sales. The prices of PET resin and additives are, to a certain extent, affected by the price movement of crude oil. Even though the price of the crude significantly increased globally in 2007, there is only a slight increase in prices of PET resin and additives during 2007.

As we are unable to predict the price movements of such raw materials and to minimize the impact of such price fluctuations on our cost, we generally purchase such raw materials in quantities sufficient for our production process for approximately one week. We may also adjust the prices of our end products, when appropriate, and pass limited cost increases to our customers.

**Competition**

We face intense competition in the PRC plastic film industry. We believe that there are currently many plastic film manufacturers in the PRC and we expect further entrants into this market in the future. Among the flexible packaging industries, in particular those involving packaging of processed food and pharmaceutical products, the primary types of plastic films in the packaging products include BOPET, Biaxially oriented polyester (BOPP); and Biaxially oriented polyamide (BOPA).

The following table gives a general comparison of the key differences in the technical specifications and usage of the above types of plastic films.

**Comparison of BOPP Film, BOPET Film and BOPA Film<sup>1</sup>**

| Features                    | BOPP       | BOPET       | BOPA          |
|-----------------------------|------------|-------------|---------------|
| Water vapor barrier         | Excellent  | Fair        | Poor          |
| Gas barrier properties      | Poor       | Excellent   | Excellent     |
| Break down voltage          | Poor       | Excellent   | Excellent     |
| Machine-ability             | Fair       | Excellent   | Excellent     |
| Print-ability               | Fair       | Excellent   | Fair          |
| Suitability for Metallizing | Poor       | Excellent   | Fair          |
| Density (gm/cc)             | Low (0.91) | High (1.39) | Medium (1.15) |
| Tensile strength            | Poor       | Excellent   | Excellent     |

The production of BOPET film in the PRC presents high barriers to entry such as requiring a large capital investment to acquire or manufacture a production line (approximately US\$30 million) and to support productive research and development of new products, and the need for the services of experienced management and personnel with technical expertise. We believe that we are one of the few BOPET film manufacturers in the PRC with research and development capabilities and that these barriers to entry have enabled us to maintain our overall competitive position in the PRC BOPET film market.

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<sup>1</sup>This comparison is based on the book of Biaxially Oriented Plastics Film, edited by Yanping Yin and published by China Chemical Press in August 1999.

We believe that the major competitive factors in our industry include:

- research and development capability;
- quality and reliability of products;
- technical/manufacturing capability; and
- industry reputation.

We believe that our major competitors in BOPET manufacturing are currently:

- Dupont Hongji Films Foshan Co., Ltd;
- Yihua Toray Polyester Film Co., Ltd.

We believe that we have established a good reputation and management track record as a manufacturer of BOPET film and are able to offer quality products.

### **C. Organizational structure.**

The following table set forth the details of our subsidiaries as at the date of this Annual Report:

| <b>Name</b>                      | <b>Country of Incorporation</b> | <b>Ownerships Interests</b>        | <b>Direct Parent</b>            |
|----------------------------------|---------------------------------|------------------------------------|---------------------------------|
| Fuwei Films (Shandong) Co., Ltd. | China                           | 100% wholly owned by Direct Parent | Fuwei Films (BVI) Co. Ltd.      |
| Fuwei (BVI) Co., Ltd.            | British Virgin Islands          | 100% wholly owned by Direct Parent | Fuwei Films (Holdings) Co. Ltd. |

### **D. Property, plant and equipment.**

Our corporate headquarters and production and ancillary facilities occupy an area of approximately 74,251 square meters in Weifang City, Shandong Province. The land at our facilities is covered by land use rights held by us. The land use rights for the land upon which our buildings and facilities are located have terms of 50 years, the earliest of which expires in November 2050. All of our research and development, manufacturing, warehousing and administrative functions are conducted at our corporate headquarters. The total gross floor area of production and other facilities owned by us is approximately 29,808 square meters. We own all the buildings and facilities on the premises. Most of our land use rights, office buildings and two facilities in operation have been mortgaged to a bank in the PRC for loans totaling RMB 152.6 million. Additionally, the workshop area of the leased production line is 9,310 square meters (including warehouse).

We are in the process of constructing our new production line located in Weifang Hi & New Technology Development Zone. We anticipate that this new production line will produce BOPET film that is between 50 to 200 microns thick. The BOPET film produced using this new production line is targeted at industrial use, for example, TFT-LCD screen films. We expect the construction of this new BOPET film production line will be completed by the end of 2008, if the fund raising for the shortage of investment for this project will be available in first half of 2008.

### **Item 4 A. Unsolved Staff Comments**

None.

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## **Item 5. Operating and Financial Review and Prospects**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements included in this Annual Report beginning on page F-1. The consolidated financial statements have been prepared in accordance with U.S. GAAP. The following discussion and analysis contain forward-looking statements that involve risks and uncertainties.

#### **Overview**

We develop, manufacture and distribute high quality plastic film using the biaxial oriented stretch technique, otherwise known as BOPET film. Since the establishment of our predecessor company in 2003, all of our revenues have been derived from the sales of BOPET film. We sell most of our BOPET film products to domestic customers in the flexible packaging industry. We established an international sales division in June 2004 and have been selling our products into overseas markets, most notably Korea the US, and Europe, etc.

#### **Our Operating History and Corporate Structure**

The diagram below illustrates our corporate structure:

Shandong Fuwei, our PRC operating subsidiary, was formed on January 28, 2003, as a Sino-foreign equity joint venture under the name Weifang Fuwei Plastic Co., Ltd. In July 2003, this company began production of BOPET film, initially renting the necessary fixed assets from Shandong Neo-Luck, a company involved in BOPET film production for which Mr. Xiaoming Wang, our current executive officer, served as executive officer at the time.

Shandong Fuwei subsequently acquired these fixed assets through two auction proceedings, the first in October of 2003 and the second in December 2004. At the first auction proceeding in October 2003, Shandong Fuwei acquired assets related to the Brückner production line that it had been renting from Shandong Neo-Luck. This line had been previously mortgaged by Shandong Neo-Luck to the Bank of China, Weifang city branch as security for several loans extended to Shandong Neo-Luck's affiliates. When these loans went into default, the Bank of China brought a series of legal actions in Weifang Municipal People's Court that resulted in the assets securing the loans being sold at public auction. Following its successful bid at auction, on October 9, 2003, Shandong Fuwei acquired the Brückner production line (with an appraised value of approximately RMB 169 million) for RMB 156 million.

In November 2003, Shandong Fuwei's shares were sold to Shenghong Group Co., Ltd. ("Shenghong Group") and Shandong Baorui for an aggregate consideration of RMB 98.2 million. Tongju Zhou, a former director of the Company, and Duo Wang each indirectly own 50% of Easebright Investments Limited ("Easebright"), one of our principal shareholders, and are both officers and directors of Shandong Baorui. Jun Yin and Duo Wang own 17.5% and 4.6%, respectively, of Shandong Baorui. In 2004, Messrs. Zhou and Wang, along with Jun Yin established several offshore holding in the British Virgin Islands and the Cayman Islands to acquire and hold these shares. In October 2004, Fuwei (BVI) entered into a sale and purchase agreement with Shenghong Group and Shandong Baorui pursuant to which Fuwei (BVI) acquired the respective equity interest of Shenghong Group and Shandong Baorui in Shandong Fuwei for an aggregate consideration of RMB 91 million. Shandong Fuwei thereafter became a wholly-owned subsidiary of Fuwei (BVI) and was converted into a wholly-foreign owned enterprise pursuant to PRC law.



As a result of its ongoing financial difficulties, Shandong Neo-Luck was declared bankrupt by the Weifang Municipal People's Court in the PRC on September 24, 2004. Prior to the bankruptcy, Shandong Neo-Luck's then major operating asset, the DMT production line, had been pledged by Shandong Neo-Luck to Weifang City Commercial Bank. When Shandong Neo-Luck was declared bankrupt, the Shandong Branch of the Bank of China seized the production line by order of the Qingdao Intermediate People's Court and the Qingdao Southern District People's Court while the Weifang Branch of Bank of Communications did so through Weifang Intermediate People's Court. As such, the effectiveness of the pledge in favor of Weifang City Commercial Bank was under dispute. Subsequently, pursuant to the decision from Weifang Intermediate People's Court, Weifang City Commercial Bank ranked senior in terms of the right of claims.

The pledged DMT production line was put up for public auction by the Shandong Neo-Luck liquidation committee on October 22, 2004. In view of the above complexities, the auction was deemed to be tremendously risky at that time, and therefore, our PRC operating subsidiary did not directly participate in the first auction, which began with a bid price of approximately RMB 53 million by reference to an independent valuation performed on a forced sale basis. However, due to the potential tremendous risk involved, the auction had been withdrawn twice and the starting bid price had been further reduced to approximately RMB 34 million and was finally purchased by Beijing Baorui, a company indirectly controlled by Shandong Baorui. When the DMT production line was put for public auction by Beijing Baorui three months later, our PRC operating subsidiary purchased it for approximately RMB 119 million, which was supported by an independent valuation performed on a going concern basis. We considered the arrangement to have the DMT production line acquired through Beijing Baorui through the first auction as an effective way to minimize the risk associated with the uncertainties arising from the bankruptcy of Shandong Neo-Luck. The price difference of approximately RMB 85 million represented a risk premium paid to Beijing Baorui, which bore the ultimate risks of recourse from creditors of Shandong Neo-Luck.

We have obtained an opinion of PRC counsel with respect to the validity of the auction proceedings under PRC law, although you should read the description of the opinion set forth under the title "*Risk Factors — The circumstances under which we acquired ownership of our main productive assets may jeopardize our ability to continue as an operating business.*"

### **Key Factors Affecting Our Results of Operations**

The following are key factors that affect our financial condition and results of operations and we believe them to be important to the understanding of our business:

#### ***Raw Material Prices***

During the period from the years ended 2005, 2006 and 2007, the total cost of raw materials made up approximately 77.6%, 80.9% and 76.0% of our cost of goods sold, respectively. The primary raw materials used in our production of BOPET film are polyethylene terephthalate (or PET) resin and additives, which made up approximately 78.5%, and 21.5% of our total cost of raw materials in 2007. PET resin trades as a commodity and its market price is influenced significantly by global energy prices, including the price of crude oil. In addition, PET resin is also largely used in the textile industry and accordingly the demand from that industry will also affect the price of PET resin.

Although we try to pass on any increase in our raw material costs to our customers, and have generally been able to pass limited certain increases in recent years on to them, we are occasionally constrained in this regard by industry practice and preexisting obligations. We obtain a significant amount of the PET resin used at our facilities from one supplier, who has agreed to supply us fixed quantities of PET resin monthly at the prevailing market price. We have not engaged in any hedging transactions to limit our exposure to fluctuations in the market prices of these raw materials or their components. We believe that, there are sufficient alternative suppliers of PET resin if our existing suppliers are unable to supply us PET resin in the amounts or in the time frame we may require.

***Prices of Our Products***

Our BOPET film products generally fall into two categories: commodity products and specialty products. The price of commodity products, such as our printing, stamping foil and metallization films, is typically driven by supply and demand conditions in the market. Our specialty products, such as our laser holographic based film, and our matte and high-gloss films, are slightly as affected by market conditions and thus we have more control over setting the prices for these products.

As selling prices are generally higher for those types of BOPET film products which require higher technical expertise, our revenue will be affected, to certain extent, by our product mix. Our product mix is dependent on, *inter alia*, our production facilities. Presently, our Brückner production line is capable of producing single-layer BOPET film while our DMT production line is capable of producing both single-layer and three-layer BOPET films.

### ***Demand for Our Products***

Our BOPET film products are mostly sold to customers in the flexible packaging industry for consumer products such as processed foods, pharmaceutical products, cosmetics, tobacco and alcohol. In the fiscal years ended December 31, 2005, 2006 and 2007, approximately 87.9%, 79% and 75.5%, respectively, of our total revenue was derived from the PRC. The demand for our products is therefore, to a large extent, affected by the general economic conditions in the PRC. A significant improvement in the economic environment in the PRC will likely improve consumer spending, increase the demand for our customers' products and consequently increase the demand for our BOPET film.

We have been able to expand our product range and markets by introducing new products required by customers. We believe that our technical expertise is important in introducing products that are in demand.

### ***Production Capacity and Utilization Rates***

Our sales volume is limited by our operational annual production capacity.

As we grow our business in the future, our ability to fulfill more and larger orders will be dependent on our ability to increase our production capacity. As our business is capital-intensive, our ability to expand our production capacity will depend on, *inter alia*, the availability of capital to meet our needs of expansion or upgrading of production lines.

### ***Competition***

We believe that we are currently one of the few producers of BOPET film in the PRC with research and development capability. Our past financial performance is attributable to our market position in the industry. Over time, there may be new entrants into our industry. We believe that our major competitors in the BOPET manufacturing market in the PRC are Dupont Hongji Films Foshan Co., Ltd, and Yihua Toray Polyester Film Co., Ltd.

Our ability to enhance existing products, introduce new products to meet customers' demand, deliver quality products to our customers and maintain our established industry reputation will affect our competitiveness and our market position.

Our ability to compete against new and existing competitors to maintain or improve our market position and secure orders will affect our revenue and financial performance.

### **Description of Certain Statements of Income Line Items**

#### ***Revenues***

Revenue from sale of our domestic BOPET film products is recognized when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of goods, or when the amount of revenue and costs incurred or to be incurred in respect of the transaction cannot be measured reliably. In respect of our overseas sales, we ship directly to the destinations of our overseas customers and our revenue is recognized at the time when we receive customs clearance of our exports. Most of our overseas sales were conducted on a Cost, Insurance and Freight (or "CIF") basis, meaning that we pay the costs and freight necessary to get the products to the port of

destination, and the risk of loss is transferred from us to the buyer when the goods pass the ship's rail at the port of destination. In addition, we have to procure marine insurance against the buyer's risk of loss of damage to the goods during the carriage. Most of our sales invoices are denominated in the Renminbi Yuan, although certain of our overseas sales are denominated in US dollars.

***Cost of Goods Sold***

Our cost of goods sold comprises mainly materials costs, factory overheads, packaging materials and direct labor. The breakdown of our cost of goods sold in percentage is as follows:

|                     | Year Ended<br>Dec. 31,<br>2005 | Year Ended<br>Dec. 31,<br>2006 | Year Ended<br>Dec. 31,<br>2007 |
|---------------------|--------------------------------|--------------------------------|--------------------------------|
| Materials costs     | 77.6%                          | 80.9%                          | 80.9%                          |
| Factory overhead    | 18.8%                          | 15.9%                          | 15.5%                          |
| Packaging materials | 2.8%                           | 2.6%                           | 2.7%                           |
| Direct labor        | 0.8%                           | 0.6%                           | 0.9%                           |

***Material Costs***

As noted above, the raw materials used in our BOPET film production are PET resin and additives, which made up approximately 78.5% and 21.5%, respectively of our total materials costs in 2007.

***Factory Overhead***

For periods as of December 31, 2007, factory overhead comprises primarily of depreciation, electricity and water charges, and repair and maintenance of our machinery and equipment. In 2007, the repair and maintenance of our machinery and equipment are RMB 3.77 million, accounting for 1.1% of Cost of Goods Sold.

***Packaging Materials***

Our packaging materials comprise, among others, packaging pallets and carton boxes, used for the packaging of our BOPET film products for delivery to customers. Generally, our unit cost of packaging materials does not fluctuate significantly and our total costs for packaging materials typically vary in line with our sales volume.

***Direct Labor***

Direct labor cost includes salaries, wages, bonuses and other payments to our employees in the PRC who are involved in the production of our products. The main factors affecting our direct labor cost are the demands and supply of semi-skilled labor and the implementation or changes of any new government policies or laws relating to employment such as defined contribution plans stipulated by the PRC municipal government.

***Operating Expenses***

Our operating expenses are comprised of administrative expenses, distribution expenses and other operating expense.

Our administrative expenses are comprised mainly of allowance for doubtful trade receivables, administrative staff salaries and related welfare costs, entertainment expenses, depreciation charges of office equipment, furniture and fixtures, amortization charges relating to our trademark and land use rights, professional fees, government duties and fees, insurance expenses, rental expenses, travel expenses, office expenses, research and development expenses, and other miscellaneous expenses.

Our distribution expenses are comprised mainly of freight costs, travel expenses, selling and promotion expenses as well as salaries, allowances and welfare benefits paid to our sales and marketing personnel.

Our gross margins may not be comparable to those of other entities, since some entities include all of the costs related to their distribution network in cost of goods sold.

Other operating expenses are comprised mainly of loss on disposal of property, plant and equipment and other miscellaneous expenses.

### **Finance Costs**

Finance costs are comprised mainly of interest expense relating to our loans and interest paid on discounting outstanding accounts receivable.

### **Income Tax Expense**

Shandong Fuwei has been granted preferential tax treatment by the Tax Bureau of the PRC. According to the PRC Income Tax Law and various approval documents issued by the Tax Bureau, Shandong Fuwei's profit is taxed at a rate of 7.5%.

For the period from January 28, 2003 to December 31, 2004, Shandong Fuwei was granted certain tax relief under which it was exempted from PRC income tax. As of January 2005, Shandong Fuwei has been a wholly foreign-owned enterprise under the laws of the PRC. Accordingly, Shandong Fuwei is entitled to tax concessions whereby the profit for the first two financial years beginning with the first profit-making year (after setting off tax losses carried forward from prior years) is exempt from income tax in the PRC and the profit for each of the subsequent three financial years is taxed at 50% of the prevailing tax rates set by the relevant tax authorities.

On March 16, 2007, the National People's Congress of the PRC passed the Enterprise Income Tax Law of the People's Republic of China, which law will take effect as of January 1, 2008 (the "New Tax Law"). Under the New Tax Law, domestic enterprises and foreign-invested enterprises will generally become subject to a unified enterprise income tax rate of 25%, except that enterprises incorporated prior to March 16, 2007 may continue to enjoy existing preferential tax treatments until January 1, 2013. According to the New Tax Law, if Shandong Fuwei continues to maintain its high-tech enterprise status, Shandong Fuwei will be subject to enjoy the same preferential tax rate of 15%, otherwise, Shandong Fuwei will be subject to the increased 25% unified enterprise income tax rate..

### **Inflation**

Inflation in the PRC has not had any material impact on our business in 2005, 2006 and 2007. But since 2007, the increase in raw materials and energy in China has resulted in the increase of our costs, e.g. raw materials costs, the freight costs and packaging costs, meanwhile, Chinese government has required increasing salaries of the employees to a certain level, resulting in the increase of our labor costs in 2007 to a certain level. According to the National Bureau of Statistics of China, the change in the consumer price index in China was 1.8% and 1.5%, 4.8% in 2005, 2006 and 2007, respectively.

### **Critical Accounting Policies**

We prepare our financial statements in accordance with U.S. GAAP, which requires us to make estimates and assumptions that affect the reported amounts of our assets and liabilities, to disclose contingent assets and liabilities on the date of the financial statements, and to disclose the reported amounts of revenues and expenses incurred during the financial reporting period. We continue to evaluate these estimates and assumptions based on the most recently

available information, our own historical experience and various other assumptions that we believe to be reasonable under the circumstances. We rely on these evaluations as the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Since the use of estimates is an integral component of the financial reporting process, actual results could differ from those estimates. Some of our accounting policies require higher degrees of judgment than others in their application. We consider the policies discussed below to be critical to an understanding of our financial statements as their application assists management in making their business decisions.

***Goodwill Impairment.*** Goodwill is tested for impairment at least annually based on a two-step approach. The first step is conducted by comparing the fair value of each reporting unit to its carrying amount, including goodwill. If the fair value of a reporting unit is less than its carrying amount, the second step requires a comparison of the implied fair value of goodwill to its carrying value. The excess of the fair value of the reporting unit over the amounts assigned to the assets and liabilities is the implied fair value of goodwill. This allocation process is only performed for purposes of evaluating goodwill impairment and does not result in an entry to adjust the value of any assets or liabilities. An impairment loss is recognized for any excess in the carrying value of goodwill over its implied fair value.

We have determined that Shandong Fuwei, our operating subsidiary in the PRC, is the reporting unit for goodwill impairment testing. The fair value of Shandong Fuwei is determined based on the discounted expected cash flow method. The discount rate was based on the subsidiary's weighted average cost of capital. The use of discounted cash flow methodology requires significant judgments including estimation of future revenues and costs, industry economic factors, future profitability, determination of Shandong Fuwei's weighted average cost of capital and other variables. Although we believe that the assumptions adopted in our discounted cash flow model are reasonable, those assumptions are inherently unpredictable and uncertain.

We had goodwill of RMB 10.3 million, as of December 31, 2005, 2006 and 2007. The estimated fair value of the reporting unit significantly exceeded its carrying value at December 31, 2007. Consequently, no goodwill impairment has been recognized.

**Collectibility of Accounts Receivable.** Our management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. Generally, we offer our customers in the PRC credit terms of up to 30-45 days. Our international sales are settled via T/T and letters of credit, which generally have payment terms of between 30 and 60 days.

We adopt a risk assessment model to our customer credit management system, and we offer different credit terms to our customers based on criteria such as working relationship, payment history, creditworthiness and their financial position. All credit terms are to be approved by our finance department, in consultation with our sales and marketing department. For extension of larger credit limits, approvals have to be sought from our credit committee which is made up of members from our finance department, sales department and the General Manager. Our finance department and sales and marketing department review our outstanding debtor balances on a monthly basis and follow up with customers when payments are due. We do not impose interest charges on overdue balances.

As of December 31, 2007, our largest trade debtor was Woo Sung Multi-film Co., Ltd., a company based in Korea. The trade receivables from Woo Sung Multi-film Co., Ltd, amounted to approximately RMB3.9 million as of December 31 2007, all of which were within the credit term granted.

We make specific allowance for doubtful trade receivables when our management takes the view (taking into account the aging of trade receivables and in consultation with our sales and marketing department) that we will not be able to collect the amounts due. Our customers pay by installments, creating long accounts receivable cycles. We provide for an allowance for doubtful accounts based on our best estimate of the amount of losses that could result from the inability or intention of our existing customers not to make the required payments. We generally review the allowance by taking into account factors such as historical experience, age of the accounts receivable balances and economic conditions.

Specific write-off of trade receivables is made when the outstanding trade receivables have been due for more than two years.

The analysis of the allowance for doubtful amounts for 2005, 2006 and 2007 is as follows (000's):

|                              | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|------------------------------|-------------|-------------|-------------|--------------|
| Balance at beginning of year | 1,008       | 2,015       | 872         | 120          |
| Bad debt expense/(recovery)  | 1,007       | (1,143)     | 1,772       | 242          |
| Write-offs                   | -           | -           | -           | -            |
| Balance at end of year       | 2,015       | 872         | 2,644       | 363          |





**Impairment of Long-lived Assets.** We review periodically the carrying amounts of long-lived assets, including property, plant and equipment and intangible assets, to assess whether they are impaired. We test these assets for impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable such as a change of business plan, technical obsolescence, or a period of continuous losses. When we determine an asset or asset group is not recoverable, we adjust the carrying amount to fair value. We measure the recoverability of assets by comparing the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset, or, for identifiable intangibles with finite useful lives, by determining whether the amortization of the intangible asset balance in the remaining life can be recovered through undiscounted future cash flows. In determining estimates of future cash flows, significant judgment in terms of projection of future cash flows and assumptions is required. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the excess of the carrying amount of the asset over its fair value. Fair value is determined by discounting forecasted cash flow or utilizing an observed market value if readily determinable. There have been no impairment charges recognized for the periods/year through December 31, 2005, December 31, 2006 and December 31, 2007.

## Results of Operations

The following discussion of our results of operations is based upon our audited consolidated financial statements beginning on page F-1 in this annual report.

The table below sets forth certain line items from our Statement of Income as a percentage of revenues:

|                              | Year Ended<br>Dec. 31,<br>2005 | Year Ended<br>Dec. 31,<br>2006 | Year Ended<br>Dec. 31,<br>2007 |
|------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                              | (% of Total Revenue)           |                                |                                |
| Gross Profit                 | 25.2                           | 23.5                           | 22.2                           |
| Operating expenses           | 6.1                            | 5.6                            | 7.9                            |
| Other income/(expense)       | (2.6)                          | (2.2)                          | (2.7)                          |
| Income tax (expense)/benefit | -                              | (0.2)                          | (1.0)                          |
| Net income                   | 16.5                           | 15.5                           | 10.6                           |

## Fiscal year ended 2007 compared to fiscal year ended 2006

### Revenues

Our revenue can be analyzed as follows:

|                                  | December 31,<br>2006 (RMB in<br>thousands) | % of Total | December 31,<br>2007 (RMB in<br>thousands) | % of Total |
|----------------------------------|--|------------|--|------------|
| Printing film                    | 95,315                                     | 21.8       | 83,453                                     | 18.6       |
| Stamping film                    | 99,856                                     | 22.9       | 94,366                                     | 21.0       |
| Metallization film               | 34,772                                     | 8.0        | 30,668                                     | 6.8        |
| Base film for other applications | 46,784                                     | 10.7       | 70,925                                     | 15.8       |
| Special film                     | 160,157                                    | 36.6       | 169,961                                    | 37.8       |
|                                  | 436,884                                    | 100        | 449,373                                    | 100        |

During the fiscal year ended December 31, 2007, our revenues were RMB 449.4 million, RMB 12.5 million or 2.9% higher than the same period for last year. In 2007, sales of special films were RMB 170.0 million and 37.8% of our total revenues as compared to RMB 160.2 million and 36.7% in 2006, RMB 9.8 million or 6.1% higher than last year. The increase was largely attributable to an increase in the sales of heat-sealable films, high-gloss films, and other special films as more customers shifted to use high-end special films for packaging to enhance their product image, and continued growth in export sales to Korea, the United States and Europe, etc. The increase was also due to increased sales from the rental production.

### ***Cost of Goods Sold***

Our cost of goods sold amounted to RMB 349.5 million for the year ended December 31, 2007, and was RMB 15.2 million or 4.5% higher than last year. The increase was resulted from the increase of raw material costs, packaging costs, and labor costs. In addition, since the second half of 2007, the decrease of export tax rebates rate from 11% to 5% has also largely increased our cost of goods sold by RMB 2.5 million.

### ***Gross Profit***

Our gross profit during the year ended December 31, 2007 amounted to RMB 99.8 million representing a gross margin of 22.2%. Gross margin decreased from 23.5% for the year ended December 31, 2006 to 22.2% in 2007 mainly due to increased raw material consumption on the re-tal production line. Decrease in gross profit mainly resulted from the increase of raw material costs. In addition, since the second half of 2007, the decrease of export tax rebates rate from 11% to 5% has also decreased our gross profit.

### ***Operating Expenses***

Our operating expenses during the year ended December 31, 2007, amounted to RMB 35.6 million, RMB 11.1 million or 45.1% higher than last year, which is mainly a result of increases in: 1) the costs of professional service fees related to being as a public company; and 2) administrative expenses, such as wage increases. During the 2007 year, our operating expenses as a percentage of revenue was 7.9% which was comparable with that in the previous comparable period of 5.6%.

### ***Other Income/(Expense)***

Our other expenses during the year ended December 31, 2007, amounted to RMB 12.3 million, 28.1% higher than previous comparable period mainly due to the decrease of other income by RMB 2.8 million.

### ***Income Tax Expense***

The effective tax rate was 8.7% in 2007, and 1.1% in 2006. The higher effective tax rates were primarily attributable to the fact that our operating subsidiary Shandong Fuwei is subject to the 7.5% income tax rate in 2007 pursuant to the prevailing PRC income Tax Law, while such rate was 0% in 2006.

## **Fiscal Year Ended 2006**

### ***Revenues***

Our revenue can be analyzed as follows:

| <b>December 31,<br/>2005 (RMB in</b> | <b>% of Total</b> | <b>December 31,<br/>2006 (RMB in</b> | <b>% of Total</b> |
|--------------------------------------|-------------------|--------------------------------------|-------------------|
|--------------------------------------|-------------------|--------------------------------------|-------------------|

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|                                  | thousands) |       | thousands) |      |
|----------------------------------|------------|-------|------------|------|
| Printing film                    | 103,682    | 29.9  | 95,315     | 21.8 |
| Stamping film                    | 94,711     | 27.4  | 99,856     | 22.9 |
| Metallization film               | 39,647     | 11.5  | 34,772     | 8.0  |
| Base film for other applications | 59,826     | 17.3  | 46,784     | 10.7 |
| Special film                     | 48,339     | 13.9  | 160,157    | 36.6 |
|                                  | 346,205    | 100.0 | 436,884    | 100  |

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During the fiscal year ended December 31, 2006, our revenues were RMB 436.9 million, RMB 90.7 million or 26.2% higher than the same period for last year. In 2006, sales of special films were RMB 160.2 million and 36.6% of our total revenues as compared to RMB 48.3 million and 13.9% in 2005, RMB 111.8 million or 231.3% higher than last year. The significant increase was largely attributable to the increase in sales volume by over 22% and an increase in the sales of heat-sealable films, high-gloss films, and other special films as more customers shifted to use high-end special films for packaging to enhance their product image, and continued growth in export sales to the United States, Canada and Korea, which command a higher selling price as compared to other non-special films. We expect that the sales of special film will continue to increase in the future.

### ***Cost of Goods Sold***

Our cost of goods sold amounted to RMB 334.3 million for the year ended December 31, 2006, and was RMB 259.1 million or 29.0% higher than last year. The increase was generally in line with the increase in sales as a result of the increase in export sales. In 2006, total export sales was RMB91.8 million and 21.0% of our total revenues as compared to RMB 41.8 million and 12.1% in 2005, RMB 50.0 million or 119.6% higher than last year.

### ***Gross Profit***

Our gross profit during the year ended December 31, 2006 amounted to RMB 102.5 million representing a gross margin of 23.5%. Gross margin decreased from 25.2% for the year ended December 31, 2005 to 23.5% in 2006 mainly due to the increase in the price of raw materials in 2006 as a result of the increase in global oil prices, although we increased the price of our products by approximately 3.2% to offset a portion of the 5% increase in the price of raw materials.

### ***Operating Expenses***

Our operating expenses during the year ended December 31, 2006, amounted to RMB 24.5 million, RMB 3.4 million or 16.1% higher than last year. During the 2006 year, our operating expenses as a percentage of revenue was 5.6% which was comparable with that in the previous comparable period of 6.1%.

### ***Other Income/(Expense)***

Our other expenses during the year ended December 31, 2006, amounted to RMB 9.6 million, 7.4% higher than previous comparable period. The increase was mainly due to the decrease of interest income by RMB 0.86 million, as compared to the previous year.

### ***Income Tax Expense***

The effective tax rate was 1.1% 2006 and (0.1)% in 2005. The low effective tax rates were primarily attributable to the fact that our operating subsidiary Shandong Fuwei enjoyed income tax exemption during both periods pursuant to the prevailing PRC income Tax Law.

## **Fiscal Year Ended 2005**

### ***Revenues***

Our revenue can be analyzed as follows:

| <b>December 31, 2005</b> | <b>% of Total</b> |
|--------------------------|-------------------|
| (RMB in thousands)       |                   |

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|                                  |         |       |
|----------------------------------|---------|-------|
| Printing film                    | 103,682 | 29.9  |
| Stamping film                    | 94,711  | 27.4  |
| Metallization film               | 39,647  | 11.5  |
| Base film for other applications | 59,826  | 17.3  |
| Special film                     | 48,339  | 13.9  |
|                                  | 346,205 | 100.0 |

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Our revenues were RMB 346.2 million in 2005. During 2005, we experienced a decline in the average selling price of our products by 4.2% as a result of the entry of new manufacturers and increased competition in the commercial BOPET market. The products experiencing the most significant price declines were printing film, stamping film and base film. We expect this pricing trend to continue as a result of increased competition in the market.

### ***Cost of Goods Sold***

Our cost of goods sold amounted to RMB 259.1 million in 2005. Our costs of goods sold are affected by the purchase price of our primary raw materials. While the prices of PET resin and additives are, to a certain extent, affected by the price movements of crude oil which generally increased globally in 2005, the actual demands of PET resins in China's textile industry declined as a result of the implementation of a new quota system for exporting textiles to the United States and other European countries, thus resulting in a decline in prices of PET resin and additives by 4.8% during 2005 which led to cost of goods sold in 2005, as a percentage of revenue, being lower when compared to the preceding period.

### ***Gross Profit***

Our gross profit for 2005 was RMB 87.1 million, representing a gross margin of 25.2%. This gross margin was higher than in the preceding period mainly as a result of increased volume which was partially offset by the decline in average selling price in 2005. The sales of our commercial BOPET films contributed approximately 86% of our total sales in 2005. In order to maintain our competitiveness in the industry, we lowered the selling price of our commercial products by approximately 4%. Based on anticipated increased levels of competition, we expect this trend to continue until the second half of 2007.

### ***Operating Expenses***

Our operating expenses were RMB 21.1 million in 2005. During 2005, our operating expenses as a percentage of revenue were slightly higher than in the preceding period as a result of our increased distribution costs due to our increase in export sales to markets outside of the PRC.

### ***Other Income/(Expense)***

Our other income/(expense) was RMB (8.9) million in 2005. Other income/(expenses) in 2005 included a full year of significantly higher interest costs due to our new capital structure following the acquisition of the DMT production line. Our total outstanding interest-bearing borrowings were approximately RMB 248.0 million at December 31, 2005.

### ***Income Tax Benefit***

Our income tax benefit was RMB 0.059 million in 2005. The effective tax rate was (0.1)% in 2005, primarily attributable to the fact that our operating subsidiary, Shandong Fuwei, enjoyed income tax exemption during 2005 pursuant to the prevailing PRC Income Tax Law.

### ***Liquidity and Capital Resources***

Since inception, our sources of cash were mainly from cash generated from our operations and borrowings from financial institutions and capital contributed by our shareholders.

Our capital expenditures in 2007 have been primarily financed through short-term borrowings from financial institutions and IPO funds. The interest rates of short-term borrowings from financial institutions during the three year period from 2005 to 2007 ranged from 5.76% to 6.73%, and these borrowings may not be prepaid prior to maturity.

We believe that our principal banker in Shandong Province had been granting short-term loans to its customers as a result of the efforts of the bank branch to reduce the level of its long-term loans.



Since our inception, we have utilized significant amounts of secured short-term financing to fund our acquisition of the Brückner and DMT production lines and for our working capital needs. At December 31, 2007, we have borrowings of RMB 188.0 million including several different loan agreements with three financial institutions in the PRC. Subsequently, we renegotiated substantially all of our outstanding indebtedness resulting in approximately RMB 148.6 million of secured indebtedness of the total outstanding. During 2007, we had received an interest-free loan of RMB 20 million from the Weifang City Commercial Bank entrusted by the Weifang City Hi & New Technology Project Industrial Development Fund. Each of the related loan agreements contains provisions regarding collateral, covenants prohibiting us from engaging in certain activities (including selling, mortgaging or otherwise disposing of or encumbering all or substantially all of our assets or before any merger, acquisition, spin-off, or other transaction resulting in a change in our corporate structure) without the lenders consent and acceleration (and setoff) provisions in the event of default in payment or failure to comply with such covenants. Because of appreciation of the exchange rate of RMB vs. US dollars, the estimated purchase price of the new thick BOPET film production line has been adjusted to USD\$ 35 million range, resulting in an available fund shortage of USD\$15-20 million. Management is seeking sources of financing in order to recommence this project soon.

We are of the opinion that, after taking into consideration our present banking facilities, existing cash and the expected cash flows to be generated from our operations, we have adequate sources of liquidity to meet our short-term obligations, and our working capital.

A summary of our cash flows for 2005, 2006 and 2007 is as follows:

|   | Year Ended<br>Dec. 31,<br>2005 | Year Ended<br>Dec. 31,<br>2006 | Year Ended<br>Dec. 31,<br>2007 |
|---|--------------------------------|--------------------------------|--------------------------------|
|   | (RMB in thousands)             |                                |                                |
| Net cash generated from operating activities              | 43,587                         | 58,492                         | 82,856                         |
| Net cash used in investing activities                     | (31,479)                       | (43,479)                       | (246,787)                      |
| Net cash (used in)/generated from financing activities    | (10,583)                       | 227,499                        | (51,651)                       |
| Effect of foreign exchange rate change                    | (1)                            | —                              | (3,448)                        |
| Net increase/(decrease) in cash and cash equivalents      | 1,524                          | 242,512                        | (219,030)                      |
| Cash and cash equivalents as at the beginning of the year | 5,903                          | 7,427                          | 249,939                        |
| Cash and cash equivalents as at the end of the year       | 7,427                          | 249,939                        | 30,909                         |

### *Operating Activities*

Net cash from operating activities was RMB 82.9 million for the year ended December 31, 2007 as compared to RMB 58.5 million for the year ended December 31, 2006. This increase is primarily attributable to the decrease in accounts receivable and prepaid expenses and other current assets which is partial offset by the increase in inventories.

During the year ended December 31, 2007, we implemented better controls over the collection of accounts receivable from customers and resulted in a smaller balance of accounts receivable as of December 31, 2007. We anticipated there would be increase in sales in 2008. As such, we purchase more inventories near the year end date of 2007.

Net cash from operating activities was RMB 58.5 million for the year ended December 31, 2006. During this period we experienced an increase in bills receivables of RMB29.5million as a result of increase in new customers who are required to pay by bills with maturity period from one to six months.

Net cash from operating activities was RMB 43.6 million in 2005. During this period we experienced (i) an increase in trade receivables as a result of longer credit period of 30 days granted to customers in order to maintain a long term

business relationship; and (ii) an increase in inventories as a result of increase in finished goods level to meet anticipated sales orders in early 2006. In order to generate growth in sales, more inventories were accumulated towards the year end and a longer credit period was offered to creditworthy customers, thereby lowering cash flows from operating activities.

***Investing Activities***

Net cash used in investing activities was RMB (246.8 million) in 2007, and was generally higher as a result of an increase in purchases of property, plant and equipment in connection with the Production Line 3 and Trial Production Line.

Net cash used in investing activities was RMB (43.4 million) in 2006, and was generally higher as a result of an increase in purchases of property, plant and equipment.

Net cash used in investing activities was RMB 31.5 million in 2005, and was generally lower as a result of a decrease in purchases of property, plant and equipment.

### ***Financing Activities***

Net cash generated from financing activities was RMB (51.7 million) in the year ended December 31, 2007 as compared to RMB 227.5 million used in financing activities during the year ended December 31, 2006. In 2007, the Company repaid short-term loans to banks.

Net cash generated from financing activities was RMB 227.5 million in the year ended December 31, 2006 as compared to RMB 10.6 million used in financing activities during the year ended December 31, 2005. In December 2006, the Company was successfully listed on the NASDAQ Global Market and received net proceeds of RMB235.9 million.

Net cash used in financing activities was RMB 10.6 million in 2005. This was attributable to the net proceeds received from new bank loans of RMB 47.5 million in 2005 (excluding the bank loans of RMB 199.6 million assumed upon purchase of Shandong Fuwei in October 2004), which was used to finance the capital expenditure in relation to the new production line and was offset by the payment of a dividend of RMB 26.3 million in 2005 and repayment of advance from related parties of RMB 30.0 million in 2005.

### **Foreign Exchange Exposure**

#### ***Translations***

Our reporting currency is RMB. The functional currency of our operating subsidiary in the PRC is RMB and our operating subsidiary also maintains its books and records in RMB. Accordingly, we are not exposed to any material foreign currency translation effects.

#### ***Transactions***

We are, to a certain extent, exposed to transaction foreign currency exposure arising from our operations in the PRC.

We began conducting part of our sales in foreign currency in 2004 with the commencement of our overseas sales business. During 2005, 2006 and 2007, approximately 87.9%, 79.0% and 75.5%, respectively, of our revenue was denominated in RMB and the remainder was in US dollars. As most of our supplies are procured within the PRC, most of our purchases are denominated in RMB.

Our foreign currency exchange risk arises mainly from this mismatch between the currency of our sales, purchases and operating expenses. To the extent that our sales, purchases and operating expenses are not fully matched in exactly the same currency, we may be susceptible to foreign exchange exposure.

In addition, we also maintain US dollars accounts with financial institutions for our US dollars receipts and US dollars payments. We may also incur foreign exchange gains or losses when we convert the US dollars balances into RMB.

Currently, we do not have a formal foreign currency hedging policy as our foreign exchange gains and losses in 2005, 2006 or 2007 were insignificant. Our management believes that it is more efficient for us to assess the hedging need of each transaction on a case-by-case basis. We will continue to monitor our foreign exchange exposure in the future and

will consider hedging any material foreign exchange exposure should such need arise.

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**Capital Expenditures and Contractual Commitments****Capital Expenditures**

Our capital expenditures in 2005, 2006 and 2007 were as follows:

|  | Year Ended<br>Dec. 31,<br>2005 | Year Ended<br>Dec. 31,<br>2006 | Year Ended<br>Dec. 31,<br>2007 |
|--|--------------------------------|--------------------------------|--------------------------------|
|  | (RMB in thousands)             |                                |                                |
| Buildings                                | —                              | —                              | —                              |
| Plant and equipment                      | 1,412                          | 37,051                         | 1,685                          |
| Motor vehicles                           | 433                            | —                              | 184                            |
| Assets under construction                | 20,505                         | —                              | 181,308                        |
| Others (computer and furniture fittings) | 61                             | 422                            | 114                            |
| Total                                    | 22,411                         | 37,473                         | 183,291                        |

The following table summarizes our contractual commitments as of December 31, 2007 and the effect those commitments are expected to have on our liquidity and cash flow in future periods:

| Contractual Commitments        | Total              | Payments Due by Period    |           |           |                      |
|--------------------------------|--------------------|---------------------------|-----------|-----------|----------------------|
|                                |                    | Less than 1<br>Total Year | 1-3 Years | 3-5 Years | More than<br>5 Years |
|                                | (RMB in thousands) |                           |           |           |                      |
| Equipment Purchase Contract(i) | 155,058            | 155,058                   | —         | —         | —                    |
| Related party loans            | —                  | —                         | —         | —         | —                    |
| Bank loans(ii)                 |                    |                           |           |           |                      |
| Principal                      | 188,027            | 188,027                   | —         | —         | —                    |
| Interest(iii)                  | 11,915             | 11,915                    | —         | —         | —                    |
| Operating leases(iv)           | 6,800              | 3,555                     | 3,245     | —         | —                    |
| Total                          | 361,800            | 358,555                   | 3,245     | —         | —                    |

(i) The purchase of equipment has been financed by the sale of our ordinary shares and in the future would be financed by bank borrowings and internally generated funds from operations.

(ii) We had short-term bank loans of RMB 188.0 million at December 31, 2007, that are due at various times in 2008. We renegotiated substantially all of our outstanding indebtedness resulting in approximately RMB 148.6 million of secured indebtedness of the total outstanding. Our obligations under our existing loans have been mainly met through the cash flow from our operations and our financing activities. In the past, cash flow from operations has been sufficient to meet payment obligations and/or we have been able to extend our borrowings. In the event that our cash flows are insufficient to satisfy these obligations, we may consider additional bank loans, issuing bonds, or other forms of financing to satisfy our capital requirements.

(iii) The interest expenses are estimated based on the interest rate of short-term borrowings adopted by People Bank of China on December 31, 2007 plus an estimated risk premium on borrowing.

(iv) The operating leases mainly relate to our rental of production line, warehouse and staff quarters, etc. The term of these leases typically ranges from 1 to 5 years, and are renewable, subject to renegotiation of terms, upon expiration. We intend to finance these operating leases from our cash flows from operations.

## **Off-Balance Sheet Arrangements and Contingent Liabilities**

We do not have any off-balance sheet guarantees, any outstanding derivative financial instruments, interest rate swap transactions or foreign currency forward contracts.

## **Inflation**

Inflation in China has not had a material impact on our results of operations in recent years. According to the National Bureau of Statistics of China, the change in the consumer price index in China was 1.8%, 1.5% and 4.8% in 2005, 2006 and 2007 respectively.

## **Recent Accounting Pronouncements**

**FASB Interpretation No. 48.** In July 2006, FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109" ("FIN 48"), which clarifies the accounting for uncertainty in income taxes recognized in the Group's financial statements in accordance with SFAS No. 109, Accounting from Income Taxes. FIN 48 provides guidance on the measurement, recognition, classification and disclosure of tax positions, along with accounting for the related interest and penalties. FIN 48 is effective for fiscal years beginning after December 15, 2006, and is to be applied to all open tax years as of the date of effectiveness. The Company has no material unrecognized tax benefit which would favorably affect the effective income tax rate in future periods and do not believe there will be any significant increases or decreases within the next twelve month. The Company has elected to classify interest and penalties related to unrecognized tax benefits, if and when required, as part of interest expenses and administrative expenses in the statements of income, respectively. No interest or penalties have been accrued at the date of adoption.

In February 2007, FASB issued FASB Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. FAS 159 is effective for fiscal years beginning after November 15, 2007. Early adoption is permitted subject to specific requirements outlined in the new Statement. Therefore, calendar-year companies may be able to adopt FAS 159 for their first quarter 2007 financial statements.

The new Statement allows entities to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. If a company elects the fair value option for an eligible item, changes in that item's fair value in subsequent reporting periods must be recognized in current earnings. FAS 159 also establishes presentation and disclosure requirements designed to draw comparison between entities that elect different measurement attributes for similar assets and liabilities. On January 1, 2008, the Company elected not to adopt the option statement.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements". This Statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling (minority) interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS No. 160 is effective for the Company's fiscal year beginning October 1, 2009. Management is currently evaluating the effect of this pronouncement on financial statements.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations". This Statement replaces SFAS No. 141, Business Combinations. This Statement retains the fundamental requirements in Statement 141 that the acquisition method of accounting (which Statement 141 called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. This Statement also establishes principles and requirements for how the acquirer: a) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquire; b) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase and c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141(R) will apply prospectively to business combinations for which the acquisition date is on or after Company's fiscal year beginning October 1, 2009. While the Company has not yet evaluated this statement for the impact, if any, that SFAS No. 141(R) will have on its consolidated financial statements, the Company will be required to expense costs related to any acquisitions after September 30, 2009.

On March 19, 2008, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities. The new standard is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. "Use and complexity of derivative instruments and hedging activities have increased significantly over the past several years. This has led to concerns among investors that the existing disclosure requirements in FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, do not provide enough information about how these instruments and activities affect the entity's financial position and performance," explained Kevin Stoklosa, project manager. "By requiring additional information about how and why derivative instruments are being used, the new standard gives investors better information upon which to base their decisions." The new standard also improves transparency about the location and amounts of derivative instruments in an entity's financial statements; how derivative instruments and related hedged items are accounted for under Statement 133; and how derivative instruments and related hedged items affect its financial position, financial performance, and cash flows. FASB Statement No. 161 achieves these improvements by requiring disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also provides more information about an entity's liquidity by requiring disclosure of derivative features that are credit risk-related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. Management is currently evaluating the effect of this pronouncement on financial statements.

### **Research and development, patents and licenses, etc**

We rely on copyright, patent, trademark and other intellectual property law, nondisclosure agreement and technical know-how to protect our intellectual property and proprietary rights. We enter into confidentiality and licensing agreements with our employees, suppliers and distributors. Our senior employees and employees who work in our research and development department and other technical departments are required to sign agreements acknowledging that we own the rights to all technology, inventions, trade secrets, works of authorship, developments and other processes generated in connection with their employment with us or their use of our resources or relating to our business or our property and that they must assign any ownership rights that they may claim in those works to us. As most of our business is currently conducted in mainland China, we have not taken any action outside mainland China to protect our intellectual property.

As of the date of this annual report, we have received four patents from, and have three patent applications pending with, the Patent Office of the National Intellectual Property Office of China with respect to our BOPET film technology. Two of these applications are not being used in our production process as they require expensive imported raw materials and, most importantly, they have been replaced by the films used in LCD and electronic products in the market.



We currently sell our products in the PRC under our brand “Fuwei Films.” We have a pending application for the registration of the trademark “Fuwei Films” with the Trademark Bureau of the State Administration of Industry and Commerce in the PRC. Our ability to compete in our markets and to achieve future revenue growth will depend, in significant part, on our ability to protect our proprietary technology and operate without infringing upon the intellectual property rights of others. An infringement upon these rights may reduce or eliminate any competitive advantage we have developed, causing us to lose sales or otherwise harm our business. We are not aware of any infringement or unauthorized use of our intellectual property rights. We will take appropriate legal actions to protect our rights if there is any unauthorized use or infringement of our rights in the future. To date, we have not been sued for infringement of intellectual property rights by any third party.

### **Trend Information**

Other than as disclosed elsewhere in this Annual Report, we are not aware of any trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on our net sales, profitability, liquidity or capital resources, or that caused the disclosed financial information to be not necessarily indicative of future operating results or financial conditions.

### **Item 6. Directors, Senior Management and Employees**

#### **A. Directors and senior management.**

Our directors and executive officers and their present positions with our company, as at March 31, 2008, are as follows:

#### **Directors and Executive Officers**

| <b>Name</b>                  | <b>Age</b> | <b>Position</b>                               |
|------------------------------|------------|---|
| Xiaoan He                    | 45         | Chairman and Chief Executive Officer          |
| Cindy Lu <sup>(1)</sup>      | 37         | Director and Chief Financial Officer          |
| Xiuyong Zhang <sup>(2)</sup> | 37         | Director                                      |
| Tee Chuang Khoo              | 61         | Independent Director                          |
| Changrong Ji                 | 61         | Independent Director                          |
| Yudong Huang                 | 42         | Independent Director                          |
| Bo Xu                        | 44         | Secretary                                     |
| Zhibing Qian                 | 42         | Senior Vice President                         |
| Bin Sun                      | 52         | President of Shandong Fuwei                   |
| Xiaoming Wang                | 47         | Vice President (Production) of Shandong Fuwei |
| Hanyong Lee <sup>(3)</sup>   | 51         |   |

Vice President (Research & Development) of Shandong  
Fuwei

- (1) Ms. Lu resigned as a director and Chief Financial Officer of the Company, effective March 31, 2008.

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- (2) Mr. Zhang was appointed to serve as Chief Financial Officer of the Company on April 11, 2008.
- (3) Mr. Hanyong Lee has been the Vice President of Research and Development of Shandong Fuwei since January 8, 2008.

### **Information about Directors and Officers**

Set forth below is certain information with respect to each director and officer as of December 31, 2007:

**Xiaoan He** has been the Chairman of the Board of Directors and Chief Executive Officer of our Company since 2005 and is responsible for the formulation and implementation of our business strategies and management of our business operations. Mr. He has gained more than ten years of management experience in the plastics and packaging industries in the PRC. From June 2004 to January 2005, Mr. He was our General Manager responsible for our daily operation and management. Prior to joining us as the General Manager in June 2004, Mr. He was the general manager of Suzhou Broadway Plastic Packaging Co., Ltd from 1996 to 2003. From 1990 to 1996, he was the vice general manager at Suzhou Xiangxuehai Freezer Co., Ltd and from 1983 to 1990, he was the vice general manager at Suzhou Marine Machinery Co., Ltd. Mr. He obtained his EMBA from the China Europe International Business School in 2003 and Bachelor in Engineering from the Shanghai Jiaotong University in 1983.

**Cindy Lu** was our Chief Financial Officer and Director from June 1, 2007 until March 31, 2008. Prior to joining the Company, Ms. Lu served as the Secretary of the Board of Directors of Tiens Biotech Group (USA) from 2004 to early 2007. From 1999 to 2001, Ms. Lu worked as an associate at GE Capital Asia Pacific. Ms. Lu was a Financial Analyst for Sargent & Lundy LLP (Chicago) from 1997 to 1999. Ms. Lu has expertise in equity finance, corporate finance, mergers and acquisitions, and corporate risk management. Ms. Lu obtained her MBA in 1996 from Southeastern University, Washington DC and her Bachelor Degree in Economics in 1993 from Shandong University.

**Xiuyong Zhang** has been a Director of our Company. He began serving as our Chief Financial Officer on April 11, 2008. He had accumulated more than 10 years of experience in investment, accounting and financial fields. He is responsible for the day-to-day management of our investment, financing, accounting and auditing matters in the Company and financing, financial and taxation matters for its subsidiary. Prior to join us as a director of the Company since November 2007, Mr. Zhang has also been the director of Fuwei Films (Shandong) Co., Ltd. since July 2004, and the Vice President since January 2005. Mr. Zhang was the vice-head of an audit firm, Shandong Zhengyuan Hexin Auditors, Weifang branch from 1999 to 2004. From 1991 to 1999, he was an accounting supervisor at the main office of the Weifang City Local Products Company. He has received the Professional Certification in Laws from China University of Political Science and Law and China Central Radio and TV University. Mr. Zhang was jointly certified as a Public Valuer by the Ministry of Personnel and Ministry of Finance in the PRC in 2004. He was certified as the Chinese Certified Public Accountant by the Ministry of Finance of the PRC in 1997. He received the Certification of Financial Accounting from the Shandong Television University in 1996.

**Tee Chuang Khoo** has been a director of our company since November 2007. Mr. Khoo was a Senior Partner in Management Consulting at DENEC Management Consulting Co. Ltd. (“DENCE”) in Shanghai from October 2005 to October 2007. From November 2000 to September 2005, Mr. Khoo was a Senior Partner at Improve Management Consulting Services in Malaysia where he was responsible for reducing manufacturing costs and process improvement. Mr. Khoo was an Executive Director at JPK (M) Sdn Bhd, a Malaysian-listed company, from October 1998 to September 2000, where he assisted the Managing Director with the entire operation of the company. From November 1996 to August 1998, he was the General Manager of Broadway Group’s (a Singapore-listed company) product factories in Johor Baru, Malaysia, and in China. He also held managerial positions at the Malaysian conglomerate, The Lion Group, and he was a Human Resources Manager at Metal Box Singapore Ltd, a Singapore-listed company owned by the British Metal Box Group. Mr. Khoo has a Bachelor of Arts in Finance & Management from the University of Oregon (USA), a Masters in Business Administration (MBA) from University of

Southern California (USA) and a diploma in Accounting from the Association of International Accountants from the United Kingdom.

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**Changrong Ji** has been a director of our company since March 2007. Mr. Ji is currently the Investigation Officer of the People's Bank of China, Weifang city central branch. Mr. Ji was the president of People's Bank of China, Weifang City central branch from 2001 to 2004 and was the president of People's Bank of China, Weihai City central branch from 1999 to 2001. From 1989 to 1997, Mr. Ji was the vice-president of People's Bank of China, Weifang city central branch. He joined the State Administration of Foreign Exchange, Weifang branch as its deputy director from 1989 to 1997 and was appointed as the director of the State Administration of Foreign Exchange, Weihai branch from 1999 to 2001. Mr. Ji was the director of the State Administration of Foreign Exchange, Weifang branch from 2001 to 2004. Mr. Ji obtained his Master's degree in Economics in 1999 from Shanghai Fudan University and his bachelor's degree in international economics in 1993 from East China Normal University.

**Yudong Huang** has been a director of our company since November 2007. Professor Huang is a Professor and Director of the Department of Applied Chemistry of Harbin Institute of Technology. His research coverage includes PET films. Since 1992, Professor Huang has performed more than 20 research projects, out of which 3 projects have won science and technology awards at the provincial and ministerial levels. He has published more than 60 papers in the national and international levels. He was awarded the "Excellent Scientist Prize" of Heilongjiang Province in 1998. Professor Huang graduated from Department of Applied Chemistry of Harbin Institute of Technology with doctor degree.

**Bo Xu** joined the Company in October 2006 and was appointed as the Secretary of the Company in December 2006. From 2002 to September 2006, he was the director of finance for Beijing Platinum Investment Co., Ltd. where he was in charge of accounting and finance. Prior to that, he was a finance manager at Weifang Wanyou Enterprise Co., Ltd. from 1993 to 2002. Mr. Xu received his bachelor in finance from Weifang Staff and Worker's University in 1989.

**Zhibing Qian** was appointed as the Senior Vice President in April 2007. From 2003 to March 2007, he was the general manager of Beijing Capital Jindian Technology Limited. From 2000 to 2003, Mr. Qian was appointed as the general manager of Beijing Zhongguancun International Incubator Limited, comprehensively responsible for the company's set up and operations. Mr. Qian also worked at senior management level at other state-owned and joint venture companies in China. Mr. Qian received his Doctor and Master degrees from University of Idaho in 1995 and 1993.

**Bin Sun** has been the President of Shandong Fuwei since January 2007, and is responsible for the general management of our business operations. Mr. Sun has gained more than ten years of management experience in the Mechanical & Electrical and plastics industries before he joined us. Mr. Sun was the general manager of Jiangsu Geliling Group from 2005 to 2006, and he was the general manager of Wuxi Dayu Electric Group from 2002 to 2004. Mr. Sun obtained his Master degree in Economics from the Renmin University of China in 1994 and bachelor in Engineering from the Northwestern Polytechnical University in 1981.

**Xiaoming Wang** has been Vice President (Production) of Shandong Fuwei since January 2005 and is responsible for the management of our production facilities. Prior to joining us, Mr. Wang was the vice manager of Weifang Engine Manufacturing Co. from 1986 to 1998 and the deputy general manager of Shandong Neo-Luck from 1998 to 2003. Mr. Wang was certified as a professional economist by the Shandong Province Human Resources Committee in 2001 and obtained a certificate in Economics Management awarded by the PRC Central Party Learning Institute and obtained a certificate in Business Enterprises Operational Management from the Shandong Television University in 1986.

**Hanyong Lee** has been Vice President of Research and Development of Shandong Fuwei since January 8, 2008. He has more than 22 years of experience in the BOPET film industry, especially in the aspects of development and management. He worked for 18 years at SKC Co., Ltd., a world-famous BOPET supplier. From 2002 to 2007, Mr. Lee was Vice President of i-components and Polystar International in Korea. From 1987 to 1997, he was mainly responsible for the management of the R&D team, including the development of the BOPET film technology, the

refinement of the manufacturing process and the production in general at SKC in Korea. At SKC from 1998 to 2000, he worked in the American Branch of SKC where he was responsible for evaluating the technology, monitoring the production growth and managing a professional staff.

None of our directors or officers is related to each other; and to the best of our knowledge and belief, there are no arrangements or understandings with any of our principal shareholders, customers, suppliers, or any other person, pursuant to which any of our directors or executive officers were appointed.

The business address of our directors and executive officers is No. 387 Dongming Road, Weifang Shandong, People's Republic of China, Postal Code: 261061.

### **Board Committees**

Our board of directors has appointed an Audit Committee, Compensation Committee and a Corporate Governance and Nominating Committee, and adopted charters for each of these committees. We have appointed independent directors to each of our committees.

Under the Nasdaq Marketplace Rule 4350(c)(5), it is provided that a Controlled Company is exempt from the requirements to have a majority of independent directors. A "Controlled Company" is a company of which more than 50% of the voting power is held by an individual, a group or another company. Currently, Apex Glory Holding Limited holds 53% of the outstanding ordinary shares of the Company. As a result, Fuwei can be considered itself a Controlled Company and operated under the exemption from December 25, 2007 until March 31, 2008, when Ms. Lu resigned from her position as the Chief Financial Officer and Director of the Company.

#### ***Audit Committee***

Our Audit Committee currently consists of Tee Chuang Khoo, Changrong Ji and Yudong Huang. On November 21, 2007, Tee Chuang Khoo was appointed as the Chairman of our Audit Committee. On December 16, 2007, Cindy Lu resigned as a member of the Audit Committee. On December 16, 2007, Yudong Huang was appointed a member of the Audit Committee. The audit committee will oversee our accounting and financial reporting processes and the audits of our financial statements. The audit committee is responsible for, among other things:

- selecting the independent auditors and pre-approving all auditing and non-auditing services permitted to be performed by the independent auditors;
- reviewing and approving all proposed related-party transactions;
- discussing the annual audited financial statements with management and the independent auditors;
- annually reviewing and reassessing the adequacy of our audit committee charter;
- meeting separately and periodically with management and the independent auditors;
- reviewing such other matters that are specifically delegated to our audit committee by our board of directors from time to time; and
- reporting regularly to the full board of directors.

#### ***Compensation Committee***

Effective November 21, 2007, Tee Chuang Khoo, Yudong Huang and Changrong Ji were appointed as members of our Compensation Committee. The Committee is responsible for, among other things:

- reviewing and determining the compensation package for our senior executives;

- reviewing and making recommendations to our board with respect to the compensation of our directors;
  - reviewing and approving officer and director indemnification and insurance matters;
- reviewing and approving any employee loan in an amount equal to or greater than RMB 100,000; and



- reviewing periodically and approving any long-term incentive compensation or equity plans, programs or similar arrangements, annual bonuses, employee pension and welfare benefit plans.

### ***Corporate Governance and Nominating Committee***

Our corporate governance and nominating committee consists of Changrong Ji. The Corporate Governance and Nominating Committee is responsible for, among other things:

- identifying and recommending to the board nominees for election or re-election to the board;
- making appointments to fill any vacancy on our board;
- reviewing annually with the board the current composition of the board in light of the characteristics of independence, age, skills, experience and availability of service to us;
- identifying and recommending to the board any director to serve as a member of the board's committees;
- advising the board periodically with respect to significant developments in the law and practice of corporate governance as well as our compliance with applicable laws and regulations, and making recommendations to the board on all matters of corporate governance and on any corrective action to be taken; and
- monitoring compliance with our code of business conduct and ethics, including reviewing the adequacy and effectiveness of our procedures to ensure proper compliance.

### **Duties of Directors**

Under Cayman Islands laws, our directors have a common law duty of loyalty to act honestly in good faith with a view to our best interests. Our directors also have a duty to exercise the skill they actually possess and such care and diligence that a reasonably prudent person would exercise in comparable circumstances. In fulfilling their duty of care to us, our directors must ensure compliance with our memorandum of association. A shareholder has the right to seek damages if a duty owed by our directors is breached. You should read "Description of Share Capital - Differences in Corporate Law" for a more complete discussion of these matters.

### **B. Compensation.**

#### **Compensation of Directors and Executive Officers**

All directors receive reimbursements from us for expenses which are necessary and reasonably incurred by them for providing services to us or in the performance of their duties. Our directors who are also our employees receive compensation in the form of salaries, housing allowances, other allowances and benefits in kind in their capacity as our employees. Our directors do not receive any compensation in their capacity as directors in addition to their salaries and other remunerations as members of our management team. We pay their expenses related to attending board meetings and participating in board functions.

The aggregate cash compensation and benefits that we paid to our directors and executive officers, a group of nine persons for the year ended December 31, 2007 was approximately RMB 2.8 million. No executive officer is entitled to any severance benefits upon termination of his or her employment with our company.

#### **Employment and Service Agreements**

*Directors*

We have also entered into an additional Employment Agreement as of April 27, 2005 with Mr. He for the position of Chief Executive Officer for a three year period effective December 25, 2006. Under this agreement Mr. He's annual basic salary will be RMB 500,000 and he will be eligible for a discretionary bonus. Our directors and officers, Cindy Lu and Xiuyong Zhang have entered into service agreements (the "Service Agreements" and each a "Service Agreement") with us. The term of service for the executive officers is for an initial fixed period of two years in case of Cindy Lu commencing from March 26, 2007 and three years commencing from March 1, 2006 in the case of Xiuyong Zhang. Under the terms of their respective Service Agreements, each of Cindy Lu and Xiuyong Zhang is entitled to an annual basic salary of RMB 500,000 and RMB 300,000. After the initial period, either party can terminate the Employment Agreement upon three months prior written notice or by paying the other party a sum equal to three months salary in lieu of such notice. The agreement may also be terminated by either party without prior notice or payment pursuant to the applicable provisions of the China Labor Law. Effective March 31, 2008, Ms. Lu resigned as a director and Chief Financial Officer of the Company.

### ***Executive Officers***

Each of our executive officers, Bo Xu, Zhibing Qian, Bin Sun, Xiaoming Wang, and Hanyong Lee have entered into service agreements (the “Service Agreements” and each a “Service Agreement”) with us. The term of service for the executive officers commenced from March 1, 2006 in the case of Xiaoming Wang, December 6, 2006 in the case of Mr. Xu, and we entered into a service agreement with Bin Sun from January 2007, in case of Zhibing Qian commencing from April 2, 2007 and in case of Hanyong Lee commencing from January 8, 2008. We may only terminate the Service Agreement prior to the expiration of the Initial Period (save by mutual agreement and except as provided in the Service Agreement) upon the occurrence of certain events including, without limitation, for cause, disability or personal bankruptcy. The term of service of each of our executive officers shall be renewed for successive periods of one year each after the expiration of the Initial Period. The Service Agreement can be terminated by not less than three months’ notice in writing served by either party to the Service Agreements. We shall have the option to pay the executive officer salary in lieu of any required period of notice of termination. Under the terms of their respective Service Agreements, each of Bo Xu, Zhibing Qian, Bin Sun, Xiaoming Wang, and Hanyong Lee are entitled to an annual basic salary of RMB 1.9 million totally. Their annual salaries may be revised at the discretion of the Compensation Committee. We may pay them discretionary management bonuses for any financial year, the payment and the amount of which are subject to the approval of the Compensation Committee. Except for the payment in lieu of notice described above, there are no provisions for benefits for termination of employment of our executive officers under the Service Agreements.

### **Share Option Plan**

We plan to adopt a share option plan that is a share incentive plan, the purpose of which is to recognize and acknowledge the contributions the eligible participants had or may have made to our company. The share option plan will provide the eligible participants an opportunity to have a personal stake in our company with the view to achieving the following objectives:

- motivate the eligible participants to optimize their performance efficiency for the benefit of our company; and
- attract and retain or otherwise maintain an on-going business relationship with the eligible participants whose contributions are or will be beneficial to our long-term growth.

### **Indemnification**

Cayman Islands law does not limit the extent to which a company’s articles of association may provide for indemnification of officers and directors, except to the extent any such provision may be held by the Cayman Islands courts to be contrary to public policy, such as to provide indemnification against civil fraud or the consequences of committing a crime. Pursuant to our memorandum and articles of association, our directors and officers, as well as any liquidator or trustee for the time being acting in relation to our affairs, will be indemnified and secured harmless out of our assets and profits from and against all actions, costs, charges, losses, damages and expenses that any of them or any of their heirs, executors or administrators may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duties in their respective offices or trusts. Accordingly, none of these indemnified persons will be answerable for the acts, receipts, neglects or defaults of each other; neither will they be answerable for joining in any receipts for the sake of conformity, or for any bankers or other persons with whom any moneys or effects belonging to us may have been lodged or deposited for safe custody, or for insufficiency or deficiency of any security upon which any moneys of or belonging to us may be placed out or invested, or for any other loss, misfortune or damage which may happen in the execution of their respective offices or trusts. This indemnity will not, however, extend to any fraud or dishonesty which may attach to any of said persons.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling us pursuant to the foregoing provisions, we have been informed that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

**C. Board practices.**

Our Articles provide that our board of directors shall consist of not less than two directors. Each director shall retire from office at least once every three years, but a director who is appointed by the board shall retire at the next annual general meeting of our Company following his appointment. A retiring director shall be eligible for re-election.

**D. Employees.**

As of December 31, 2007, our total staff consisted of 330 employees.

We do not have any collective bargaining agreements with our employees. We have never experienced any material labor disruptions and are unaware of any current efforts or plans to organize employees. We believe we have good relationships with our employees.

**Item 7. Major Shareholders and Related Party Transactions****A. Major shareholders.**

The following table sets forth information with respect to the beneficial ownership, within the meaning of Rule 13d-3 under the Exchange Act, of our ordinary shares, as of the date of this annual report for:

- each person known to us to own beneficially more than 5% of our ordinary shares; and
- each of our directors and executive officers who beneficially own our ordinary shares.

Beneficial ownership includes voting or investment power with respect to the securities. Except as indicated below, and subject to applicable community property laws, the persons named in the table have or share the voting and investment power with respect to all ordinary shares shown as beneficially owned by them. The number of our ordinary shares used in calculating the percentage for each listed person includes any options exercisable by such person within 60 days after the date of this annual report. Percentage of beneficial ownership is based on 13,062,500 ordinary shares outstanding as of December 31, 2006.

|  | Shares Beneficially Owned |         |
|--|---------------------------|---------|
|  | Number                    | Percent |
| <b>Executive Officers and Directors:</b>                     |                           |         |
| Xiaoan He  | —                         | —       |
| Cindy Lu(1)  | —                         | —       |
| Xiuyong Zhang(2)   | —                         | —       |
| Tee Chuang Khoo  | —                         | —       |
| Changrong Ji   | —                         | —       |
| Yudong Huang   | —                         | —       |
| Bin Sun  | —                         | —       |
| Xiaoming Wang  | —                         | —       |
| Hanyong Lee(3)   | —                         | —       |
| All directors and executive officers as a group ( 9 persons) | —                         | —       |
| <b>5% Shareholders:</b>                                      |                           |         |
| Apex Glory Holdings Limited(4)                               | 6,912,503                 | 52.9%   |
| Easebright Investments Limited(5)                            | 1,637,497                 | 12.5%   |

(1) Ms. Lu resigned as a director and Chief Financial Officer of the Company, effective March 31, 2008.



- (2) Mr. Zhang was appointed to serve as Chief Financial Officer of the Company on April 11, 2008.
- (3) Mr. Hanyong Lee has been Vice President of Research and Development of Shandong Fuwei since January 8, 2008.
- (4) Apex Glory Holdings Limited is a wholly-owned subsidiary of Eastfaith Holdings Limited, a British Virgin Islands corporation. Mr. Jun Yin is the sole shareholder of Eastfaith Holdings Limited.
- (5) Easebright Investments Limited is a wholly-owned subsidiary of Goodsuccess Enterprises Ltd. Mr. Tongju Zhou and Mr. Duo Wang each indirectly own 50% of Goodsuccess Enterprises Ltd.

Except as disclosed below, there were no related party transactions with major shareholders during the period commencing January 1, 2004 and ending December 31, 2007.

**B. *Related party transactions.***

**Our Related-Party Transaction Policies**

We have conducted our related-party transactions on normal commercial terms that we believe are fair and reasonable and in the interests of our shareholders as a whole. We believe that the terms of our related-party transactions are comparable to the terms we could obtain from independent third parties. Our related-party transactions are subject to the review and approval of the audit committee of our board of directors.

The transactions and balances with related parties are analyzed as follows:

**(a) Transactions with related parties**

**Shareholders' Loan Agreements**

For the purpose of financing the acquisition of Shandong Fuwei, our wholly-owned PRC operating subsidiary, in October 2004, we borrowed from each of our principal shareholders Apex Glory Holdings Limited (“Apex”) and Easebright Investments Limited (“Easebright”) HK\$67,830,000 and HK\$18,020,000, respectively. These borrowings did not bear any interest. We then loaned HK\$85,850,000, interest free, to our wholly-owned subsidiary Fuwei (BVI) and Fuwei (BVI) entered into a sale and purchase agreement with Shenghong Group Co., Ltd. and Shandong Baorui Investment Co., Ltd (“Shandong Baorui”), pursuant to which Fuwei (BVI) acquired the respective equity interest of Shenghong Group and Shandong Baorui in Shandong Fuwei for an aggregate consideration of RMB 91 million. Shandong Fuwei thereafter became a wholly-owned subsidiary of Fuwei (BVI) and was converted into a wholly-foreign owned enterprise pursuant to PRC law. Tongju Zhou, a director, and Duo Wang each indirectly own 50% of Easebright and are both also officers and directors of Shandong Baorui. Jun Yin, the indirect sole shareholder of Apex, and Duo Wang own 17.5% and 4.6%, respectively, of Shandong Baorui. Apex and Easebright converted all outstanding shareholder loans into an aggregate of 8,749,229 ordinary shares on November 23, 2006.

On October 28, 2005, Shandong Baorui guaranteed a one year loan to us by the Agricultural Bank of China in the principal amount of RMB 6,800,000. This loan bears interest at the rate of 7.254% per annum.

On October 27, 2004, Weifang Neo-Luck (Group) Co., Ltd. (“Weifang Neo-Luck”), an entity for which our director Tongju Zhou was the General Manager, collectively with two of its subsidiaries, guaranteed two one-year loans at 5.841% interest per annum from China Construction Bank and Agricultural Bank of China to the Shandong Fuwei totaling RMB 23,200,000. Also on October 27, 2004, Weifang Fuwah Hotel Co. Ltd. (“Fuwei Hotel”), an entity owned by Weifang Neo-Luck, guaranteed a one-year loan at 5.841% interest per annum to Shandong Fuwei from China

Construction Bank totaling RMB 1,300,000.

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## **Acquisition of Assets**

In October of 2003, Shandong Fuwei acquired the assets relating to the Brückner production line through a public auction as a result of a default on several loans extended to affiliates of Shandong Neo-Luck Plastic Co., Ltd (“Shandong Neo-Luck”) by the Bank of China, Weifang city branch. Our current executive officers Xiamong Wang and Yongping Bai both acted as executive officers for Shandong Neo-Luck.

Due to ongoing financial difficulties, Shandong Neo-Luck was declared bankrupt by the Weifang Municipal People’s Court in the PRC in September 2004. The assets of Shandong Neo-Luck, consisting primarily of assets related to the DMT production line, were put up for public auction in accordance with the insolvency laws of the PRC on September 27, 2004. Beijing Baorui Guarantee Co., Ltd. (“Beijing Baorui”), purchased these assets for approximately RMB 34 million. Three months later, Beijing Baorui put these assets up for sale at public auction and Shandong Fuwei acquired them for approximately RMB 119 million. At the time of the acquisition by Beijing Baorui, Shandong Baorui held a 10% ownership in Shandong Fuwei and owned 80% of Beijing Baorui and at the time of the sale to Shandong Fuwei, Mr. Zhou and Mr. Wang indirectly controlled Shandong Fuwei through Easebright.

## **Other Related Party Transactions**

During the periods/years ended 2005, 2006 and 2007, we respectively paid approximately RMB 201,000, RMB 151,000 and RMB 143,047 (USD\$ 18,807) to Fuhua Industrial Material Management Co., Ltd. as rental payments in connection with living quarters for our staff. Fuhua Industrial Material Management Co., Ltd. is an entity that is owned and controlled by Weifang Neo-Luck.

In 2004, we paid RMB 400,000 as a deposit for expenses relating to a conference we hosted at the facilities of Fuwah Hotel. Weifang Neo-Luck is the owner of Fuhua Hotel.

Prior to the acquisition of the DMT production line through auction as described above, Shandong Fuwei paid Shandong Neo-Luck a sub-contracting fee at a rate of RMB 871.46 per ton for the use of the DMT production line.

## **C. Interests of experts and counsel.**

Not Applicable.

## **Item 8. Financial Information**

### **A. Consolidated Statements and Other Financial Information.**

Our consolidated financial statements are included herein under Item 18.

We have not paid any dividends on our ordinary shares. The payment of dividends in the future, if any, is within the discretion of our Board of Directors and will depend upon our earnings, its capital requirements and financial condition and other relevant factors. We do not anticipate declaring or paying any dividends in the foreseeable future.

## ***Legal Proceedings***

### **DMT Arbitration**

In April 2006, we received a request for arbitration and related papers in an arbitration proceeding between DMT S. A. (“DMT”) and Shandong Neoluck Plastics Co. Ltd. (“Neoluck”). The arbitration was filed in the ICC International Court of Arbitration and seeks monetary damages against Neoluck of approximately \$1,250,000, plus interest. The claim

relates to Neoluck's purchase of certain equipment from DMT pursuant to a November 20, 2001 Contract, and seeks to recover the remaining purchase price due under the Contract and payment for certain spare parts. (The subject equipment is the DMT production line we acquired from Beijing Baroui in 2005 in Neoluck's bankruptcy).

At the invitation of Weifang Neoluck (Group) Co., Ltd ("Neoluck Group"), the original majority shareholder of Neoluck, the Neoluck Group and DMT engaged in efforts to achieve a settlement of the pending arbitration on January 18, 2008. Fuwei joined these discussions later as an interested party and in order to support a resolution of the pending dispute and to achieve resolution of certain outstanding service and spare part issues.

After several weeks of negotiations among the parties, we entered into a Service and Technical Assistance Agreement (the "Service Agreement"), dated March 5, 2008, providing for the payment of \$180,000 in two installments in order to commence receiving service and spare parts with respect to the equipment that had been originally sold by DMT. On March 12, 2008, the Neoluck Group entered into a Settlement Agreement (the "Settlement Agreement") with DMT, pursuant to which Neoluck Group will make a payment of \$900,000 through an irrevocable bank draft delivered to DMT to be drawn upon within sixty days. In accordance with the provisions of the Settlement Agreement, upon DMT's collection of moneys to be paid under the Settlement Agreement and the Service Agreement, the pending dispute in arbitration will be withdrawn and DMT will release the Neoluck Group and Fuwei from any claims relating to the original sale of the equipment.

In accordance with the Settlement Agreement, a letter, signed by counsel to DMT and Fuwei, has been transmitted to the ICC International Court of Arbitration requesting a suspension of any further proceeding pending the performance of the payment obligations under the Settlement Agreement and the Service Agreement. Once such payment obligations are performed, the arbitration proceeding will be withdrawn as settled between the parties.

### **HKG Arbitration**

At December 31, 2007, this matter was a threatened arbitration by Hampden Kent Group LLC. for the amount of USD 3,800,000, relating to a claim for a penalty fee in connection with services allegedly performed by HKG in connection with attempting to provide financing to Fuwei pursuant to a service agreement between the parties.

As regarding by the service agreement, any dispute between the parties would be arbitrated by the American Arbitration Association ("AAA") in accordance with its rules. Pursuant to these rules, a demand for arbitration must be filed with the AAA regional office together with a filing fee by the claiming party, in this case, HKG.

In December 2007, HKG filed a demand for arbitration with the International Dispute Center of the AAA, but without paying the requisite filing fee. As a result, the AAA advised us that it did not view the demand as being filed since the requisite fee was not paid. We confirmed that status as of December 31, 2007.

On January 28, 2008, the AAA informed us that HKG's filing fee had been paid and that an arbitration process would commence in accordance with its rules.

On February 18, 2008, HKG submitted an Amended Demand for Arbitration and Statement of Claim, correcting certain clerical errors in its original demand.

On March 14, 2008, the Company submitted its answering statement and counterclaim in response to HKG's Amended Demand for Arbitration and Statement of Claim. The Company denied HKG's claims for breach of contract and breach of the covenant of good faith and fair dealing as legally and factually without merit and asserted various defenses. The Company also asserted a counterclaim against HKG for breach of the August 19, 2006 Letter Agreement, seeking to recover the over \$300,000 in fees and costs paid to HKG and other consequential damages.

On March 27, 2008, HKG submitted a letter in reply to the Company's counterclaim, generally denying the allegations and claims made by the Company.

At the request of HKG, the Company has agreed to attempt to resolve this dispute through mediation. A neutral mediator has been appointed by the AAA's International Centre for Dispute Resolution; however, the mediation has not yet been scheduled.

### **Class Action**

On October 19, 2007, the Company became aware that a class action lawsuit had been filed on behalf of all purchasers of the Company's stock (collectively, the "Plaintiffs") from the date of the Company's Initial Public Offering on December 19, 2006 through October 16, 2007. The case is pending in the United States District Court for the Southern District of New York. The Complaint alleges that the Company and certain of its present and former officers, directors and control persons (collectively, the "Defendants") violated the Securities Act of 1933.

On November 21, 2007, the Company was given notice that a class action lawsuit had been filed on behalf of all purchasers of the Company's stock (collectively, the "Plaintiffs") pursuant or traceable to the Registration Statement and Prospectus issued in connection with the Company's Initial Public Offering on December 19, 2006 through November 12, 2007. The case is pending in the United States District Court for the Southern District of New York. The Complaint alleges that the Company, its underwriters and certain of its executives (collectively, the "Defendants") violated Sections 11, 12(2) and 15 of the Securities Act of 1933. They also complaint alleges that the Defendants misrepresented or omitted material information regarding the Company and its business operations.

On January 24, 2008, the Court consolidated into a single action the putative securities class actions pending against the Company and certain of its officers, directors, and shareholders. The Court also appointed Ninyat Tonyaz as lead plaintiff, appointed the Rosen Law Firm, P.A. as lead counsel, and granted plaintiffs leave to file a consolidated amended class action complaint. The consolidated action is styled In re Fuwei Films Securities Litigation, Case No. 07-CV-9416 (RJS).

On March 14, 2008, plaintiffs filed a consolidated amended class action complaint naming as defendants the Company, Xianoan He, Mark Stulga, Jun Yin, Tongju Zhou, Duo Wang, and the Company's IPO underwriters — Maxim Group LLC, WR Hambrecht + Co. and Chardan Capital Markets, LLC. The consolidated amended class action complaint asserts claims for violation of Sections 11, 12(a)(2), and 15 of the Securities Act of 1933. At this point, we believe that only the Company, Mr. Stulga, and the Underwriter Defendants have been properly served with the consolidated amended class action complaint.

Pursuant to a scheduling order entered by the Court on February 19, 2008, the parties named as defendants in the consolidated class action are required to answer or otherwise respond to the consolidated complaint on or before April 30, 2008.

***B. Significant Changes.***

Not Applicable

**Item 9. The Offer and Listing.**

**A. Offer and listing details.**

We have authorized capital of 20,000,000 ordinary shares, par value US\$0.129752 each. As of March 28, 2008, 13,062,500 ordinary shares were issued and outstanding.

The annual high and low market prices of our ordinary shares for the five most recent full financial years and subsequent period are as set forth below:

| (Year Ending)                              | Ordinary Shares |       |    |      |
|--|-----------------|-------|----|------|
|  |                 | High  |    | Low  |
| December 31, 2006 (commencing December 19) | \$              | 18.43 | \$ | 8.30 |
| December 31, 2007                          | \$              | 17.14 | \$ | 2.12 |

The high and low market prices of our ordinary shares for each financial quarter over the two most recent full financial years and subsequent period are as set forth below:

| (Quarter Ending)                           | Ordinary Shares |       |    |      |
|--|-----------------|-------|----|------|
|  |                 | High  |    | Low  |
| December 31, 2006 (commencing December 19) | \$              | 18.43 | \$ | 8.30 |
| March 29, 2007                             | \$              | 17.14 | \$ | 8.00 |
| June 31, 2007                              | \$              | 6.37  | \$ | 6.20 |
| September 28, 2007                         | \$              | 9.00  | \$ | 8.32 |
| December 31, 2007                          | \$              | 6.34  | \$ | 5.81 |

For the most recent six months, the high and low market prices of our ordinary shares are as set forth below:

| (Month Ending) | Ordinary Shares |       |    |      |
|----------------|-----------------|-------|----|------|
|                |                 | High  |    | Low  |
| July 2007      | \$              | 9.09  | \$ | 6.16 |
| August 2007    | \$              | 7.80  | \$ | 5.63 |
| September 2007 | \$              | 10.38 | \$ | 6.50 |
| October 2007   | \$              | 10.75 | \$ | 6.20 |
| November 2007  | \$              | 7.14  | \$ | 2.12 |
| December 2007  | \$              | 7.78  | \$ | 3.54 |

**B. Plan of Distribution.**

Not Applicable.

**C. Markets.**

Our ordinary shares were included for quotation on the Nasdaq Global Market on December 18, 2006 under the symbol "FFHL".

**D. Selling Shareholders.**

Not applicable.

**E. Dilution.**

Not applicable.

**F. Expenses of the issue.**

Not Applicable.

**Item 10. Additional Information.**

**A. Share capital.**

Not Applicable.

**B. Memorandum and articles of association.**

We are a Cayman Islands company and our affairs are governed by our memorandum and articles of association and the Companies Law (2004 revision) of the Cayman Islands, or the Companies Law. We have filed copies of our complete Memorandum and Articles of Association as exhibits to our Annual Report on Form 20-F for the year ended 2006 filed with the SEC on April 2, 2007.

As of the date of this Annual Report, our authorized share capital consisted of 20,000,000 ordinary shares, par value US\$0.129752 per share. As of the date of this Annual Report, 13,062,500 ordinary shares were issued and outstanding, and no preference shares were issued and outstanding.

**Ordinary Shares**

We were incorporated under the laws of the Cayman Islands as an exempted company. A Cayman Islands exempted company:

- is a company that conducts its business outside the Cayman Islands;
- is exempted from certain requirements of the Companies Law, including the filing of any annual return of its shareholders with the Registrar of Companies or the Immigration Board;
- does not have to make its register of shareholders open to inspection; and
- may obtain an undertaking against the imposition of any future taxation.

The following summarizes the terms and provisions of our share capital, as well as the material applicable laws of the Cayman Islands. This summary is not complete, and you should read our amended and restated memorandum and articles of association, filed as exhibits to this Annual Report.

The following discussion primarily concerns ordinary shares and the rights of holders of ordinary shares.

**Protection of Minority Shareholders**

The Grand Court of the Cayman Islands may, on the application of shareholders holding not less than one fifth of our shares in issue, appoint an inspector to examine our affairs and report thereon in a manner as the Grand Court shall direct.

Any shareholder may petition the Grand Court of the Cayman Islands which may make a winding up order, if the court is of the opinion that it is just and equitable that we should be wound up.

Claims against us by our shareholders must, as a general rule, be based on the general laws of contract or tort applicable in the Cayman Islands or their individual rights as shareholders as established by our amended and restated memorandum and articles of association.

The Cayman Islands courts ordinarily would be expected to follow English case law precedents which permit a minority shareholder to commence a representative action against, or derivative actions in our name to challenge

an act which is ultra vires or illegal;

- an act which constitutes a fraud against the minority shareholder and the wrongdoers are themselves in control of us; and
- an irregularity in the passing of a resolution which requires a qualified (or special) majority.

### **Pre-emption Rights**

There are no pre-emption rights applicable to the issue of new shares under either Cayman Islands law or our amended and restated memorandum and articles of association.

### **Modification of Rights**

Except with respect to share capital (as described below) alterations to our amended and restated memorandum and articles of association may only be made by special resolution of no less than two-thirds of votes cast at a meeting of the shareholders.

Subject to the Companies Law, all or any of the special rights attached to shares of any class (unless otherwise provided for by the terms of issue of the shares of that class) may be varied, modified or abrogated with the sanction of a special resolution passed at a separate general meeting of the holders of the shares of that class.

The provisions of our amended and restated articles of association relating to general meetings shall apply similarly to every such separate general meeting, but so that the quorum for the purposes of any such separate general meeting or at its adjourned meeting shall be a person or persons together holding (or represented by proxy) not less than one third in nominal value of the issued shares of that class, every holder of shares of the class shall be entitled on a poll to one vote for every such share held by such holder and that any holder of shares of that class present in person or by proxy may demand a poll.

The special rights conferred upon the holders of any class of shares shall not, unless otherwise expressly provided in the rights attaching to or the terms of issue of such shares, be deemed to be varied by the creation or issue of further shares ranking *pari passu* therewith.

### **Alteration of Capital**

We may from time to time by ordinary resolution:

- increase our capital by such sum, to be divided into shares of such amounts, as the resolution shall prescribe;
- consolidate and divide all or any of our share capital into shares of larger amount than our existing shares;
- cancel any shares which at the date of the passing of the resolution have not been taken or agreed to be taken by any person, and diminish the amount of our share capital by the amount of the shares so cancelled subject to the provisions of the Companies Law;
- sub-divide our shares or any of them into shares of smaller amount than is fixed by our amended and restated memorandum and articles of association, subject nevertheless to the Companies Law, and so that the resolution whereby any share is subdivided may determine that, as between the holders of the share resulting from such subdivision, one or more of the shares may have any such preference or other special rights, over, or may have such deferred rights or be subject to any such restrictions as compared with, the others as we have power to attach to unissued or new shares; and



·divide shares into several classes and without prejudice to any special rights previously conferred on the holders of existing shares, attach to the shares respectively as preferential, deferred, qualified or special rights, privileges, conditions or such restrictions which, in the absence of any such determination in a general meeting, may be determined by our directors.

We may, by special resolution, subject to any confirmation or consent required by the Companies Law, reduce our share capital or any capital redemption reserve in any manner authorized by law.

### **Transfer of Shares**

Subject to any applicable restrictions set forth in our amended and restated memorandum and articles of association, any of our shareholders may transfer all or any of his or her shares by an instrument of transfer in the usual or common form or in any form prescribed by the NASDAQ Global Market or in any other form which our directors may approve. You should note that, under Cayman Islands law, a person whose name is entered on the register of members will be deemed to be a member or shareholder of our company. We have designated Continental Stock Transfer and Trust Company as our share registrar. Under Cayman Islands law, a share certificate constitutes admissible evidence as proof of title of its holder to the shares specified on such certificate.

Our directors may decline to register any transfer of any share which is not paid up or on which we have a lien. Our directors may also decline to register any transfer of any share unless:

- the instrument of transfer is lodged with us accompanied by the certificate for the shares to which it relates and such other evidence as our directors may reasonably require to show the right of the transferor to make the transfer;
- the instrument of transfer is in respect of only one class of shares;
- the instrument of transfer is properly stamped (in circumstances where stamping is required);
- in the case of a transfer to joint holders, the number of joint holders to whom the share is to be transferred does not exceed four; and
- a fee of such maximum sum as the NASDAQ Global Market may at any time determine to be payable or such lesser sum as our directors may from time to time require is paid to us in respect thereof.

If our directors refuse to register a transfer, they shall, within two months after the date on which the instrument of transfer was lodged, send to each of the transferor and the transferee notice of such refusal.

The registration of transfers may, on notice being given by advertisement in such one or more newspapers or by any other means in accordance with any requirements of the NASDAQ Global Market, be suspended and the register closed at such times and for such periods as our directors may from time to time determine; provided, however, that the registration of transfers shall not be suspended nor the register closed for more than 30 days in any year as our directors may determine.

### **Share Repurchase**

We are empowered by the Companies Law and our amended and restated memorandum and articles of association to purchase our own shares, subject to certain restrictions. Our directors may only exercise this power on our behalf, subject to the Companies Law, our amended and restated memorandum and articles of association and to any applicable requirements imposed from time to time by the U.S. Securities and Exchange Commission, the NASDAQ Global Market, or by any recognized stock exchange on which our securities are listed.

### **Dividends**

Subject to the Companies Law, we may declare dividends in any currency to be paid to our shareholders. Dividends may be declared and paid out of our profits, realized or unrealized, or from any reserve set aside from profits which

our directors determine is no longer needed. Our board of directors may also declare and pay dividends out of the share premium account or any other fund or account which can be authorized for this purpose in accordance with the Companies Law.

Except in so far as the rights attaching to, or the terms of issue of, any share otherwise provides (1) all dividends shall be declared and paid according to the amounts paid up on the shares in respect of which the dividend is paid, but no amount paid up on a share in advance of calls shall be treated for this purpose as paid up on that share and (2) all dividends shall be apportioned and paid pro rata according to the amounts paid upon the shares during any portion or portions of the period in respect of which the dividend is paid.

Our directors may also pay any dividend that is payable on any shares semi-annually or on any other dates, whenever our financial position, in the opinion of our directors, justifies such payment.

Our directors may deduct from any dividend or other moneys payable to any shareholder all sums of money (if any) presently payable by such shareholder to us on account of calls or otherwise.

No dividend or other money payable by us on or in respect of any share shall bear interest against us.

In respect of any dividend proposed to be paid or declared on our share capital, our directors may resolve and direct that (1) such dividend be satisfied wholly or in part in the form of an allotment of shares credited as fully paid up, provided that our shareholders entitled thereto will be entitled to elect to receive such dividend (or part thereof if our directors so determine) in cash in lieu of such allotment or (2) the shareholders entitled to such dividend will be entitled to elect to receive an allotment of shares credited as fully paid up in lieu of the whole or such part of the dividend as our directors may think fit. We may also, on the recommendation of our directors, resolve in respect of any particular dividend that, notwithstanding the foregoing, it may be satisfied wholly in the form of an allotment of shares credited as fully paid up without offering any right of shareholders to elect to receive such dividend in cash in lieu of such allotment.

Any dividend, interest or other sum payable in cash to any shareholder may be paid by check or warrant sent by mail addressed to the shareholder at his registered address, or addressed to such person and at such addresses as the shareholder may direct. Every check or warrant shall, unless the shareholder or joint shareholders otherwise direct, be made payable to the order of the shareholder or, in the case of joint shareholders, to the order of the shareholder whose name stands first on the register in respect of such shares, and shall be sent at their risk and payment of the check or warrant by the bank on which it is drawn shall constitute a good discharge to us.

All dividends unclaimed by shareholders for one year after having been declared may be invested or otherwise made use of by our board of directors for the benefit of our company until claimed. Any dividend unclaimed by shareholders after a period of six years from the date of declaration of such dividend may be forfeited and, if so forfeited, shall revert to us.

Whenever our directors have resolved that a dividend be paid or declared, our directors may further resolve that such dividend be satisfied wholly or in part by the distribution of specific assets of any kind, and in particular of paid up shares, debentures or warrants to subscribe for our securities or securities of any other company. Where any difficulty arises with regard to such distribution, our directors may settle it as they think expedient. In particular, our directors may issue fractional certificates, ignore fractions altogether or round the same up or down, fix the value for distribution purposes of any such specific assets, determine that cash payments shall be made to any of our shareholders upon the footing of the value so fixed in order to adjust the rights of the parties, vest any such specific assets in trustees as may seem expedient to our directors, and appoint any person to sign any requisite instruments of transfer and other documents on behalf of a person entitled to the dividend, which appointment shall be effective and binding on our shareholders.

### **Untraceable Shareholders**

We are entitled to sell any shares of a shareholder who is untraceable, provided that:

- all checks or warrants in respect of dividends of such shares, not being less than three in number, for any sums payable in cash to the holder of such shares have remained uncashed for a period of twelve years prior to the publication of the advertisement and during the three months referred to in the third bullet point below;

we have not during that time received any indication of the whereabouts or existence of the shareholder or person entitled to such shares by death, bankruptcy or operation of law; and

· we have caused an advertisement to be published in newspapers in the manner stipulated by our amended and restated memorandum and articles of association, giving notice of our intention to sell these shares, and a period of three months has elapsed since such advertisement and the NASDAQ Global Market has been notified of such intention.

The net proceeds of any such sale shall belong to us, and when we receive these net proceeds we shall become indebted to the former shareholder for an amount equal to such net proceeds.

## **Issuance of Additional Ordinary Shares or Preference Shares**

Subject to the Companies Law and the rules of the NASDAQ Global Market and without prejudice to any special rights or restrictions for the time being attached to any shares or any class of shares, our board of directors may issue additional ordinary shares from time to time as our board of directors determines, to the extent of available authorized but unissued shares and establish from time to time one or more series of preference shares and to determine, with respect to any series of preference shares, the terms and rights of that series, including:

the designation of the series;

the number of shares of the series;

the dividend rights, conversion rights, voting rights; and

the rights and terms of redemption and liquidation preferences.

Subject to the foregoing, our board of directors may issue series of preference shares without action by our shareholders to the extent authorized but unissued. Accordingly, the issuance of preference shares may adversely affect the rights of the holders of the ordinary shares. In addition, the issuance of preference shares may be used as an anti-takeover device without further action on the part of the shareholders. Issuance of preference shares may dilute the voting power of holders of ordinary shares.

Subject to applicable regulatory requirements, our board of directors may issue additional ordinary shares without action by our shareholders to the extent of available authorized but unissued shares. The issuance of additional ordinary shares may be used as an anti-takeover device without further action on the part of the shareholders. Such issuance may dilute the voting power of existing holders of ordinary shares.

We have applied to NASDAQ to have our ordinary shares listed on the NASDAQ Global Market. Although we believe that, upon completion of this offering, our ordinary shares will trade on NASDAQ Global Market, we cannot guaranty that we will be able to satisfy the NASDAQ criteria for listing or that we will be able to satisfy the listing maintenance requirements, in which case our ordinary shares could be subject to delisting.

## **Committees of Board of Directors**

Pursuant to our amended and restated articles of association, our board of directors, we have established an audit committee, a compensation committee and a corporate governance and nominating committee.

## **Differences in Corporate Law**

The Companies Law is modeled after similar laws in the United Kingdom but does not follow recent changes in United Kingdom laws. In addition, the Companies Law differs from laws applicable to United States corporations and their shareholders. Set forth below is a summary of the significant differences between the provisions of the Companies Law applicable to us and the laws applicable to companies incorporated in the United States, such as in the State of Delaware.

## ***Duties and Directors***

Under Cayman Islands law, at common law, members of a board of directors owe a fiduciary duty to the company to act in good faith in their dealings with or on behalf of the company and exercise their powers and fulfill the duties of their office honestly. This duty has four essential elements:

- a duty to act in good faith in the best interests of the company;
- a duty not to personally profit from opportunities that arise from the office of director;
- a duty to avoid conflicts of interest; and
- a duty to exercise powers for the purpose for which such powers were intended.

In general, the Companies Law imposes various duties on officers of a company with respect to certain matters of management and administration of the company. The Companies Law contains provisions, which impose default fines on persons who fail to satisfy those requirements. However, in many circumstances, an individual is only liable if he knowingly is guilty of the default or knowingly and willfully authorizes or permits the default.

In comparison, under Delaware law, the business and affairs of a corporation are managed by or under the direction of its board of directors. In exercising their powers, directors are charged with a fiduciary duty of care to protect the interests of the corporation and a fiduciary duty of loyalty to act in the best interests of its shareholders. The duty of care requires that directors act in an informed and deliberative manner and inform themselves, prior to making a business decision, of all material information reasonably available to them. The duty of care also requires that directors exercise care in overseeing and investigating the conduct of the corporation's employees. The duty of loyalty may be summarized as the duty to act in good faith, not out of self-interest, and in a manner which the director reasonably believes to be in the best interests of the shareholders.

Under Delaware law, a party challenging the propriety of a decision of a board of directors bears the burden of rebutting the applicability of the presumptions afforded to directors by the "business judgment rule." If the presumption is not rebutted, the business judgment rule protects the directors and their decisions, and their business judgments will not be second guessed. Where, however, the presumption is rebutted, the directors bear the burden of demonstrating the entire fairness of the relevant transaction. Notwithstanding the foregoing, Delaware courts subject directors' conduct to enhanced scrutiny in respect of defensive actions taken in response to a threat to corporate control and approval of a transaction resulting in a sale of control of the corporation.

### ***Interested Directors***

There are no provisions under the Companies Law that require a director who is interested in a transaction entered into by a Cayman Islands company to disclose his interest. However, under our amended and restated memorandum and articles of association, our directors are required to do so, and in the event that they do not do so it may render such director liable to such company for any profit realized pursuant to such transaction.

In comparison, under Delaware law, such a transaction would not be voidable if (a) the material facts as to such interested director's relationship or interests are disclosed or are known to the board of directors and the board in good faith authorizes the transaction by the affirmative vote of a majority of the disinterested directors, even though the disinterested directors are less than a quorum, (b) such material facts are disclosed or are known to the shareholders entitled to vote on such transaction and the transaction is specifically approved in good faith by vote of the shareholders, or (c) the transaction is fair as to the corporation as of the time it is authorized, approved or ratified. Under Delaware law, a director could be held liable for any transaction in which such director derived an improper personal benefit.

### ***Voting Rights and Quorum Requirements***

Under Cayman Islands law, the voting rights of shareholders are regulated by the company's articles of association and, in certain circumstances, the Companies Law. The articles of association will govern matters such as quorum for the transaction of business, rights of shares, and majority votes required to approve any action or resolution at a meeting of the shareholders or board of directors. Under Cayman Islands law, certain matters must be approved by a special resolution which is defined as two-thirds of the votes cast by shareholders present at a meeting and entitled to vote or such higher majority as is specified in the articles of association; otherwise, unless the articles of association otherwise provide, the majority is usually a simple majority of votes cast.

In comparison, under Delaware law, unless otherwise provided in the corporation's certificate of incorporation, each shareholder is entitled to one vote for each share of stock held by the shareholder. Unless otherwise provided in the corporation's certificate of incorporation or bylaws, a majority of the shares entitled to vote, present in person or represented by proxy, constitutes a quorum at a meeting of shareholders. In matters other than the election of directors, with the exception of special voting requirements related to extraordinary transactions, the affirmative vote of a majority of shares present in person or represented by proxy at the meeting and entitled to vote is required for shareholder action, and the affirmative vote of a plurality of shares is required for the election of directors.



***Mergers and Similar Arrangements***

Cayman Islands law does not provide for mergers as that expression is understood under United States corporate law. However, there are statutory provisions that facilitate the reconstruction and amalgamation of companies, provided that the arrangement in question is approved by a majority in number of each class of shareholders and creditors with whom the arrangement is to be made, and who must in addition represent three fourths in value of each such class of shareholders or creditors, as the case may be, that are present and voting either in person or by proxy at a meeting, or meetings convened for that purpose.

The convening of the meetings and subsequently the arrangement must be sanctioned by the Grand Court of the Cayman Islands. While a dissenting shareholder would have the right to express to the court the view that the transaction should not be approved, the court can be expected to approve the arrangement if it satisfies itself that:

- the company is not proposing to act illegally or ultra vires and the statutory provisions as to majority vote have been complied with;
  - the shareholders have been fairly represented at the meeting in question;
  - the arrangement is such as a businessman would reasonably approve; and
- the arrangement is not one that would more properly be sanctioned under some other provision of the Companies Law or that would amount to a “fraud on the minority.”

When a takeover offer is made and accepted by holders of 90% of the shares within four months, the offerer may, within a two-month period, require the holders of the remaining shares to transfer such shares on the terms of the offer. An objection may be made to the Grand Court of the Cayman Islands but is unlikely to succeed unless there is evidence of fraud, bad faith or collusion.

Cayman Islands laws do not require that shareholders approve sales of all or substantially all of a company’s assets as is commonly adopted by U.S. corporations.

If the arrangement and reconstruction are thus approved, any dissenting shareholders would have no rights comparable to appraisal rights, which would otherwise ordinarily be available to dissenting shareholders of United States corporations, providing rights to receive payment in cash for the judicially determined value of the shares.

### ***Shareholders’ Suits***

Derivative actions have been brought under Cayman Islands law but were unsuccessful for technical reasons. In principle, we will normally be the proper plaintiff and a derivative action may not be brought by a minority shareholder. However, based on English authorities, which would in all likelihood be of persuasive authority in the Cayman Islands, exceptions to the foregoing principle apply in circumstances in which:

- a company is acting or proposing to act illegally or beyond the scope of its authority;
- the act complained of, although not beyond the scope of its authority, could be effected duly if authorized by more than a simple majority vote which has not been obtained; and
- those who control the company are perpetrating a “fraud on the minority.”

Class actions and derivative actions generally are available to shareholders under Delaware law for, among other things, breach of fiduciary duty, corporate waste and actions not taken in accordance with applicable law. In such actions, the court generally has discretion to permit the winning party to recover attorneys’ fees incurred in connection with such action.

### ***Corporate Governance***

Cayman Islands laws do not restrict transactions with directors, requiring only that directors exercise a duty of care and owe a fiduciary duty to the companies for which they serve. Under our amended and restated memorandum and articles of association, subject to any separate requirement for audit committee approval under the applicable rules of

The Nasdaq Stock Market, Inc. or unless disqualified by the chairman of the relevant board meeting, so long as a director discloses the nature of his interest in any contract or arrangement which he is interested in, such a director may vote in respect of any contract or proposed contract or arrangement in which such director is interested and may be counted in the quorum at such meeting.

Cayman Islands law does not limit the extent to which a company's articles of association may provide for indemnification of officers and directors, except to the extent any such provision may be held by the Cayman Islands courts to be contrary to public policy, such as to provide indemnification against civil fraud or the consequences of committing a crime. Our amended and restated memorandum and articles of association provide for the indemnification of our directors, auditors and officers against all losses or liabilities incurred or sustained by him or her as a director, auditor or officer of our company in defending any proceedings, whether civil or criminal, in which judgment is given in his or her favor, or in which he or she is acquitted provided that this indemnity may not extend to any matter in respect of any fraud or dishonesty which may attach to any of these persons.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling us pursuant to the foregoing provisions, we have been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and therefore is unenforceable.

We are managed by our board of directors. Our amended and restated memorandum and articles of association provide that the number of our directors shall not be less than two and there shall be no maximum number of our directors unless our shareholders in general meeting otherwise determine a maximum number. Initially we have set our board of directors to have 4 directors. Any director on our board may be removed by way of an ordinary resolution of shareholders. At each annual general meeting, one-third of our directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation provided that every director shall be subject to retirement at least once every three years. Any vacancies on our board of directors or additions to the existing board of directors can be filled by an ordinary resolution of our shareholders or the affirmative vote of a majority of the remaining directors, although this may be less than a quorum where the number of remaining directors falls below the minimum number fixed by our board of directors. Our directors are not required to hold any of our shares to be qualified to serve on our board of directors.

Meetings of our board of directors may be convened at any time deemed necessary by any one of our directors. Advance notice of a meeting is not required if each director entitled to attend consents to the holding of such meeting.

A meeting of our board of directors shall be competent to make lawful and binding decisions if a majority of the members of our board of directors are present or represented. At any meeting of our directors, each director is entitled to one vote.

Questions arising at a meeting of our board of directors are required to be decided by simple majority votes of the members of our board of directors present or represented at the meeting. In the case of a tie vote, the chairman of the meeting shall have a second or deciding vote. Our board of directors may also pass resolutions without a meeting by unanimous written consent.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling us pursuant to the foregoing provisions, we have been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and therefore is unenforceable.

### ***Inspection of Corporate Records***

Shareholders of a Cayman Islands company have no general right under Cayman Islands law to inspect or obtain copies of a list of shareholders or other corporate records of the company. However, these rights may be provided in the articles of association.

In comparison, under Delaware law, shareholders of a Delaware corporation have the right during normal business hours to inspect for any proper purpose, and to obtain copies of list(s) of shareholders and other books and records of the corporation and its subsidiaries, if any, to the extent the books and records of such subsidiaries are available to the

corporation.

***Shareholder Proposals***

The Companies Law does not provide shareholders any right to bring business before a meeting or requisition a general meeting. However, these rights may be provided in the articles of association.

Unless provided in the corporation's certificate of incorporation or bylaws, Delaware law does not include a provision restricting the manner in which shareholders may bring business before a meeting.

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### ***Approval of Corporate Matters by Written Consent***

The Companies Law allows a special resolution to be passed in writing if signed by all the shareholders and authorized by the articles of association.

In comparison, Delaware law permits shareholders to take action by written consent signed by the holders of outstanding stock having not less than the minimum number of votes that would be necessary to authorize or take such action at a meeting of shareholders.

### ***Calling of Special Shareholders Meetings***

The Companies Law does not have provisions governing the proceedings of shareholders meetings which are usually provided in the articles of association.

In comparison, Delaware law permits the board of directors or any person who is authorized under a corporation's certificate of incorporation or bylaws to call a special meeting of shareholders.

### ***Staggered Board of Directors***

The Companies Law does not contain statutory provisions that require staggered board arrangements for a Cayman Islands company. Such provisions, however, may validly be provided for in the articles of association.

In comparison, Delaware law permits corporations to have a staggered board of directors.

### ***Anti-takeover Provisions***

Neither Cayman Islands nor Delaware law prevents companies from adopting a wide range of defensive measures, such as staggered boards, blank check preferred, removal of directors only for cause and provisions that restrict the rights of shareholders to call meetings, act by written consent and submit shareholder proposals.

### ***D. Exchange controls.***

China's government imposes control over the convertibility of Rmb into foreign currencies. Under the current unified floating exchange rate system, the People's Bank of China publishes a daily exchange rate for Rmb, or the PBOC Exchange Rate, based on the previous day's dealings in the inter-bank foreign exchange market. Financial institutions authorized to deal in foreign currency may enter into foreign exchange transactions at exchange rates within an authorized range above or below the PBOC Exchange Rate according to market conditions.

Pursuant to the Foreign Exchange Control Regulations issued by the State Council on January 29, 1996 and effective as of April 1, 1996 (and amended on January 14, 1997) and the Administration of Settlement, Sale and Payment of Foreign Exchange Regulations which came into effect on July 1, 1996 regarding foreign exchange control, or the Regulations, conversion of Renminbi into foreign exchange by foreign investment enterprises for current account items, including the distribution of dividends and profits to foreign investors of joint ventures, is permissible upon the proper production of qualified commercial vouchers or legal documents as required by the Regulations. Foreign investment enterprises are permitted to remit foreign exchange from their foreign exchange bank account in China upon the proper production of, inter alia, the board resolutions declaring the distribution of the dividend and payment of profits. Conversion of Rmb into foreign currencies and remittance of foreign currencies for capital account items, including direct investment, loans, security investment, is still subject to the approval of the State Administration of Foreign Exchange, or SAFE, in each such transaction. On January 14, 1997, the State Council amended the Foreign Exchange Control Regulations and added, among other things, an important provision, as Article 5 provides that the

State shall not impose restrictions on recurring international payments and transfers.

Under the Regulations, foreign investment enterprises are required to open and maintain separate foreign exchange accounts for capital account items (but not for other items). In addition, foreign investment enterprises may only buy, sell and/or remit foreign currencies at those banks authorized to conduct foreign exchange business upon the production of valid commercial documents and, in the case of capital account item transactions, document approval from SAFE.

Currently, foreign investment enterprises are required to apply to SAFE for “foreign exchange registration certificates for foreign investment enterprises.” With such foreign exchange registration certificates (which are granted to foreign investment enterprises, upon fulfilling specified conditions and which are subject to review and renewal by SAFE on an annual basis) or with the foreign exchange sales notices from the SAFE (which are obtained on a transaction-by-transaction basis), foreign-invested enterprises may enter into foreign exchange transactions at banks authorized to conduct foreign exchange business to obtain foreign exchange for their needs.

## E. Taxation.

### United States Federal Income Taxation

The following is a summary of the material U.S. federal income tax consequences of the acquisition, ownership, and disposition of our ordinary shares. The discussion below of the U.S. federal income tax consequences to “U.S. Holders” will apply if you are a beneficial owner of ordinary shares and you are for U.S. federal income tax purposes:

- an individual citizen or resident of the United States;
- a corporation (or other entity treated as a corporation for U.S. federal income tax purposes) created or organized in or under the laws of the United States, any state thereof or the District of Columbia;
- an estate whose income is subject to U.S. federal income tax regardless of its source; or
- a trust if (i) a U.S. court can exercise primary supervision over the trust’s administration and one or more U.S. persons are authorized to control all substantial decisions of the trust, or (ii) it has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

If you are not described as a U.S. Holder and are not an entity treated as a partnership or other pass-through entity for U.S. federal income tax purposes, you will be considered a “Non-U.S. Holder.” The U.S. federal income tax consequences applicable to Non-U.S. Holders is described below under the heading “Non-U.S. Holders.”

This summary is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed Treasury regulations promulgated thereunder, published rulings and court decisions, all as currently in effect. These authorities are subject to change, possibly on a retroactive basis.

This summary does not purport to be a comprehensive description of all of the tax considerations that may be relevant to each person’s decision to purchase ordinary shares. This discussion does not address all aspects of U.S. federal income taxation that may be relevant to any particular holder based on such holder’s individual circumstances. In particular, this discussion considers only holders that will own ordinary shares as capital assets and does not address the potential application of the alternative minimum tax or the U.S. federal income tax consequences to holders that are subject to special rules, including:

- financial institutions or “financial services entities”;
- broker-dealers;
- taxpayers who have elected mark-to-market accounting;
- tax-exempt entities;
- insurance companies;
- persons that actually or constructively own 10% or more of our voting shares;
- certain expatriates or former long-term residents of the United States;
- persons that hold our ordinary shares as part of a straddle, constructive sale, hedging, conversion or other integrated transaction; or



persons whose functional currency is not the U.S. dollar

This discussion does not address any aspect of U.S. federal gift or estate tax, or state, local or non-U.S. tax laws. Additionally, the discussion does not consider the tax treatment of partnerships or other pass-through entities or persons who hold our ordinary shares through such entities. If a partnership (or other entity classified as a partnership for U.S. federal income tax purposes) is the beneficial owner of our ordinary shares, the U.S. federal income tax treatment of a partner in the partnership will generally depend on the status of the partner and the activities of the partnership.

We have not sought a ruling from the Internal Revenue Service (“IRS”) or an opinion of counsel as to any U.S. federal income tax consequence described herein. The IRS may disagree with the description herein, and its determination may be upheld by a court.

BECAUSE OF THE COMPLEXITY OF THE TAX LAWS AND BECAUSE THE TAX CONSEQUENCES TO ANY PARTICULAR INVESTOR MAY BE AFFECTED BY MATTERS NOT DISCUSSED HEREIN, EACH PROSPECTIVE INVESTOR IS URGED TO CONSULT WITH ITS TAX ADVISOR WITH RESPECT TO THE SPECIFIC TAX CONSEQUENCES OF THE ACQUISITION, OWNERSHIP AND DISPOSITION OF ORDINARY SHARES, INCLUDING THE APPLICABILITY AND EFFECT OF STATE, LOCAL AND NON-U.S. TAX LAWS, AS WELL AS U.S. FEDERAL TAX LAWS.

## **U.S. Holders**

### ***Taxation of Distributions Paid on Ordinary Shares***

Subject to the passive foreign investment company (“PFIC”) rules discussed below, a U.S. Holder will be required to include in gross income as ordinary income the amount of any distribution paid on our ordinary shares, to the extent the distribution is paid out of our current or accumulated earnings and profits (as determined for U.S. federal income tax purposes). Such dividend generally will constitute foreign source passive income for foreign tax credit purposes. Such dividend also will not be eligible for the dividends-received deduction generally allowed to U.S. corporations in respect of dividends received from other U.S. corporations. Distributions in excess of such earnings and profits will be applied against and reduce the U.S. Holder’s basis in its ordinary shares and, to the extent in excess of such basis, will be treated as gain from the sale or exchange of such ordinary shares. We do not expect, however, to maintain calculations of earnings and profits in accordance with U.S. federal income tax principles. As a result, the entire amount of any distribution paid by us to a U.S. Holder generally will be treated as a dividend.

With respect to noncorporate U.S. Holders for taxable years beginning before January 1, 2011, dividends (to the extent paid out of our earnings and profits) may be taxed at the lower applicable long-term capital gains rate (see “Taxation of Disposition of Ordinary Shares” below) provided that (1) the ordinary shares are readily tradable on an established securities market in the United States, (2) we are not a PFIC, as discussed below, for either the taxable year in which the dividend was paid or the preceding taxable year, and (3) certain holding period requirements are met. Under recently published IRS authority, ordinary shares are considered for purposes of clause (1) above to be readily tradable on an established securities market in the United States if they are listed on, among others, the NASDAQ Global Market. While we expect that our shares will be listed on the NASDAQ Global Market, U.S. Holders should consult their own tax advisors regarding the availability of the lower rate for any dividends paid with respect to our ordinary shares.

Distributions of current or accumulated earnings and profits paid in foreign currency to a U.S. Holder generally will be includible in the income of a U.S. Holder in a U.S. dollar amount calculated by reference to the exchange rate on the date the distribution is included in income. A U.S. Holder that receives a foreign currency distribution and converts the foreign currency into U.S. dollars on such date generally will recognize no foreign currency exchange gain or loss. If the U.S. Holder converts the foreign currency to U.S. dollars on a date subsequent to such date, such U.S. Holder may have foreign currency exchange gain or loss based on any appreciation or depreciation in the value

of the foreign currency against the U.S. dollar from the date of inclusion to the date of conversion, which will generally be U.S. source ordinary income or loss.

***Taxation upon Disposition of Ordinary Shares***

Upon a sale or other taxable disposition of our ordinary shares, and subject to the PFIC rules discussed below, a U.S. Holder generally will recognize capital gain or loss in an amount equal to the difference between the amount realized and the U.S. Holder's adjusted tax basis in the shares.

Under current law, capital gains realized by U.S. Holders generally are subject to U.S. federal income tax at the same rate as ordinary income, except that long-term capital gains realized by non-corporate U.S. Holders are subject to U.S. federal income tax at a maximum rate of 15% for taxable years beginning before January 1, 2011 (and 20% thereafter). Capital gain or loss will constitute long-term capital gain or loss if the U.S. Holder's holding period for the shares exceeds one year. The deductibility of capital losses is subject to limitations. Capital gain or loss realized by a U.S. Holder upon a disposition of shares generally will constitute income or loss from sources within the United States for foreign tax credit limitation purposes.

### ***Passive Foreign Investment Company Rules***

A foreign company is a passive foreign investment company, or PFIC, if at least 75% of its gross income in a taxable year, including its pro rata share of the gross income of any company in which it is considered to own at least 25% of the shares by value, is passive income. Alternatively, a foreign company will be a PFIC if at least 50% of its assets in a taxable year, ordinarily determined based on fair market value and averaged quarterly over the year, including its pro rata share of the assets of any company in which it is considered to own at least 25% of the shares by value, are held for the production of, or produce, passive income. Passive income generally includes dividends, interest, rents, royalties, and gains from the disposition of passive assets.

We do not expect to be treated as a PFIC for U.S. federal income tax purposes, but this conclusion is a factual determination that is made annually and thus may be subject to change. Our actual PFIC status for any taxable year will not be determinable until after the end of the taxable year, and accordingly there can be no assurance that we will not be considered a PFIC for our current or any future taxable year.

If we are a PFIC for any taxable year during which a U.S. Holder held our ordinary shares, the U.S. Holder that did not make a timely qualified electing fund (“QEF”) election or a mark-to-market election, as described below, such holder will be subject to special rules with respect to:

- any gain recognized by the U.S. Holder you realize on the sale or other disposition of its ordinary shares, and
  - any excess distribution made to the U.S. Holder (generally, any distributions to such holder during a taxable year that are greater than 125% of the average annual distributions received by such holder in respect of the ordinary shares during the three preceding taxable years or, if shorter, such holder’s holding period for the ordinary shares).

Under these rules,

- the U.S. Holder’s gain or excess distribution will be allocated ratably over its holding period for the ordinary shares,
- the amount allocated to the taxable year in which the U.S. Holder recognized the gain or excess distribution will be taxed as ordinary income,
- the amount allocated to each prior year, with certain exceptions, will be taxed at the highest tax rate in effect for that year, and
- the interest charge generally applicable to underpayments of tax will be imposed in respect of the tax attributable to each such year.

In general, a U.S. Holder may avoid the PFIC tax consequences described above in respect to our ordinary shares by making a QEF election to include in income its pro rata share of our net capital gain (as long-term capital gain) and other earnings and profits (as ordinary income), on a current basis, in each case whether or not distributed. However, a U.S. Holder may make a QEF election only if we agree to provide certain tax information to such holder annually. At this time, we do not intend to provide U.S. Holders with such information as may be required to make a QEF election effective.

Alternatively, if a U.S. Holder owns ordinary shares in a PFIC that are treated as marketable stock, the U.S. Holder may make a mark-to-market election. If a U.S. Holder makes a mark-to-market election, such holder generally will not be subject to the PFIC rules described above. Instead, in general, such holder will include as ordinary income each year the excess, if any, of the fair market value of its ordinary shares at the end of its taxable year over the adjusted

basis in its ordinary shares. The U.S. Holder also will be allowed to take an ordinary loss in respect of the excess, if any, of the adjusted basis of its ordinary shares over the fair market value of such shares at the end of its taxable year (but only to the extent of the net amount of previously included income as a result of the mark-to-market election). The U.S. Holder's basis in its ordinary shares will be adjusted to reflect any such income or loss amounts, and any further gain recognized on a sale or other taxable disposition of the ordinary shares will be treated as ordinary income.

The mark-to-market election is available only for stock that is regularly traded on a national securities exchange that is registered with the Securities and Exchange Commission or on NASDAQ, or on a foreign exchange or market that the IRS determines has rules sufficient to ensure that the market price represents a legitimate and sound fair market value. While we expect that our ordinary shares will be listed on the NASDAQ Global Market, U.S. Holders nonetheless should consult their own tax advisors regarding the availability and tax consequences of a mark-to-market election in respect to our shares under their particular circumstances.

If a U.S. Holder owns (or is deemed to own) shares during any year in a PFIC, such holder may have to file an IRS Form 8621.

The rules dealing with PFICs and with the QEF and mark-to-market elections are very complex and are affected by various factors in addition to those described above. Accordingly, U.S. Holders should consult their own tax advisors concerning the application of the PFIC rules to our ordinary shares under their particular circumstances.

### **Non-U.S. Holders**

Dividends paid to a Non-U.S. Holder in respect to its ordinary shares generally will not be subject to U.S. federal income tax, unless the dividends are effectively connected with the Non-U.S. Holder's conduct of a trade or business within the United States (and, if an income tax treaty applies, are attributable to a permanent establishment or fixed base that such holder maintains in the United States).

In addition, a Non-U.S. Holder generally will not be subject to U.S. federal income tax on any gain attributable to a sale or other disposition of our ordinary shares unless such gain is effectively connected with its conduct of a trade or business in the United States (and, if an income tax treaty applies, is attributable to a permanent establishment or fixed base that such holder maintains in the United States) or the Non-U.S. Holder is an individual who is present in the United States for 183 days or more in the taxable year of sale or other disposition and certain other conditions are met (in which case such gain may be subject to tax at a 30% rate or a lower applicable tax treaty rate).

Dividends and gains that are effectively connected with the Non-U.S. Holder's conduct of a trade or business in the United States (and, if applicable, attributable to a permanent establishment or fixed base in the United States) generally will be subject to tax in the same manner as for a U.S. Holder. Effectively connected dividends and gains received by a corporate Non-U.S. Holder may also be subject to an additional branch profits tax at a 30% rate or a lower applicable tax treaty rate.

### **Backup Withholding and Information Reporting**

In general, information reporting for United States federal income tax purposes will apply to distributions made on the shares within the United States to a non-corporate U.S. Holder and to the proceeds from sales or other dispositions of our ordinary shares to or through a U.S. office of a broker by a non-corporate U.S. Holder. Payments made (and sales and other dispositions effected at an office) outside the United States will be subject to information reporting in limited circumstances.

In addition, backup withholding of U.S. federal income tax, currently at a rate of 28%, generally will apply to such distributions made on our ordinary shares to a non-corporate U.S. Holder and the proceeds from such sales and other dispositions of shares by a non-corporate U.S. Holder who:

- fails to provide an accurate taxpayer identification number,
- is notified by the IRS that backup withholding will be required, or

· in certain circumstances, fails to comply with applicable certification requirements.

A Non-U.S. Holder generally may eliminate the requirement for information reporting and backup withholding by providing certification of its foreign status to the payor, under penalties of perjury, on a duly executed applicable IRS Form W-8 or by otherwise establishing an exemption.

Back-up withholding is not an additional tax. Rather, the amount of any back-up withholding will be allowed as a credit against a U.S. Holder's or a Non-U.S. Holder's U.S. federal income tax liability and may entitle such holder to a refund, provided that certain required information is timely furnished to the IRS.

### **Other Non-United States Taxation Treatment**

The following discussion is a summary of certain anticipated Cayman Islands and PRC tax consequences of an investment in our ordinary shares. The discussion does not deal with all possible tax consequences relating to an investment in our ordinary shares and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities, insurance companies and tax-exempt entities) may be subject to special rules. In particular, the discussion does not address the tax consequences under state, local and other national tax laws. Accordingly, each prospective investor should consult its own tax advisor regarding the particular tax consequences to it of an investment in the our ordinary shares. The following discussion is based upon laws and relevant interpretations there of in effect as of the date of this Annual Report, all of which are subject to change.

### **China Taxation**

There are no material China tax consequences to holders of ordinary shares solely as a result of the purchase, ownership and disposition of such ordinary shares. There is an income tax treaty in effect between the United States and China.

### **Cayman Island Taxation**

The Cayman Islands currently has no exchange control restrictions and no income, corporate or capital gains tax, estate duty, inheritance tax, gift tax or withholding tax applicable to the Company or any holder of our ordinary shares. Accordingly, payment of dividends on, and any transfer of, the shares will not be subject to taxation in the Cayman Islands, no Cayman Islands withholding tax will be required on such payments to any holder of a share and gains derived from the sale of shares will not be subject to Cayman Islands income or corporation tax. The Cayman Islands is not party to any double taxation treaties.

### ***F. Dividends and paying agents.***

Not Applicable

### ***G. Statement by experts.***

Not Applicable

### ***H. Documents on display***

We are subject to the periodic reporting and other informational requirements of the Securities Exchange Act of 1934, as amended, or the Exchange Act. Under the Exchange Act, we are required to file reports and other information with the Securities and Exchange Commission. Specially, we are required to file annually a Form 20-F no later than six month after the close of each fiscal year, which is December 31. Copies of reports and other information, when so filed, may be inspected without charge and may be obtained at prescribed rates at the public reference facilities maintained by the Securities and Exchange Commission at Judiciary Plaza, 100 F. Street, N.E., Washington, D.C. 20549. The public may obtain information regarding the Washington, D.C. Public Reference Room by calling the Commission at 1-800-SEC-0330. The SEC also maintains a Web site at [www.sec.gov](http://www.sec.gov) that contains reports, proxy and information statements, and other information regarding registrants that make electronic filings with the SEC using its EDGAR system.



As a foreign private issuer, we are exempt from the rules under the Exchange Act prescribing the furnishing and content of quarterly reports and proxy statements, and officers, directors and principal shareholders are exempt from the reporting requirements pursuant to Section 16 of the Exchange Act.

Documents concerning the Company that are referred to in this document may also be inspected at our office, which is at No. 387 Dongming Road, Weifang Shandong, People's Republic of China, 261061.

***Subsidiary Information.***

Not applicable.

## **Item 11. Quantitative and Qualitative Disclosures About Market Risk.**

### **Foreign exchange risk**

We are exposed to the risk of foreign currency exchange rate fluctuation. We have never used derivative instruments to hedge our exchange rate risks, do not plan to do so, and may not be successful should we attempt to do so in the future. Nevertheless, we believe such risk is low as no foreign currency liabilities are incurred and the principal operations are limited mainly to the China market.

Renminbi is our operating subsidiary, Shandong Fuwei's functional currency while our functional currency is Hong Kong Dollars. Transactions in other currencies are recorded in Renminbi at the rates of exchange prevailing when the transactions occur. Monetary assets and liabilities denominated in other currencies are converted into Renminbi at rates of exchange in effect at the balance sheet dates. Exchange gains and losses are recorded in our statements of operations as a component of current period earnings.

The China State Administration for Foreign Exchange, under the authority of the People's Bank of China, controls the conversion of Renminbi into foreign currencies. The principal regulation governing foreign currency exchange in China is the Foreign Currency Administration Rules (1996), as amended. Under the Rules, once various procedural requirements are met, Renminbi is convertible for current account transactions, including trade and services, but not for capital account transactions, including direct investment, loan or investment in securities outside China, unless the prior approval of the State Administration of Foreign Exchange of China is obtained. Although the Chinese government regulations now allow greater convertibility of Renminbi for current account transactions, significant restrictions still remain. Currently, we are not involved in foreign exchange transactions as all transactions are conducted in China are in Renminbi and all exporting business is completed in U.S. dollars.

The value of the Renminbi is subject to changes in China's central government policies and to international economic and political developments affecting supply and demand in the China Foreign Exchange Trading System market. Since 1994, the conversion of Renminbi into foreign currencies, including U.S. dollars, has been based on rates set by the People's Bank of China, which are set daily based on the previous day's interbank foreign exchange market rates and current exchange rates on the world financial markets. Since 1994, the official exchange rate generally has been stable. The official exchange rate for the conversion of Renminbi into U.S. dollars remained stable until Renminbi was revalued in July 2005 and allowed to fluctuate by reference to a basket of foreign currencies, including the U.S. dollar. Under the new policy, Renminbi is permitted to fluctuate within a band against a basket of foreign currencies.

We conduct substantially all of our operations through Shandong Fuwei, and its financial performance and position are measured in terms of Renminbi. Any appreciation of the Rmb against the United States dollar would consequently have an adverse effect on our financial performance and asset values when measured in terms of United States dollar. Our solutions are primarily procured, sold and delivered in China for Renminbi. The majority of our revenues are denominated in Renminbi. Should the Renminbi appreciate against United States dollar, such appreciation could have a material adverse effect on our profits and the foreign currency equivalent of such profits repatriated by the Chinese entities to us.

### **Interest rate risk**

We are exposed to interest rate risk arising from having short-term variable rate borrowings from time to time. Our future interest expense would fluctuate in line with any change in our borrowing rates. We do not have any derivative financial instruments and believe our exposure to interest rate risk and other relevant market risks is not material.

### **Inflation**

In recent years, China has not experienced significant inflation, and thus inflation has not had a material impact on our results of operations in recent years. According to the National Bureau of Statistics of China, the change in Consumer Price Index in China was 1.8% and 1.5% and 4.8% in 2005, 2006 and 2007 respectively.

### **Credit and liquidity risks**

We adopt a risk assessment model to our customer credit management system, and we offer different credit terms to our customers based on criteria such as working relationship, payment history, creditworthiness and their financial position. All credit terms are to be approved by our finance department, in consultation with our sales and marketing department. For extension of larger credit limits, approvals have to be sought from our credit committee which is made up of members from our finance department, sales department and the General Manager. Our finance department and sales and marketing department review our outstanding debtor balances on a monthly basis and follow up with customers when payments are due. We believe that there would not material impact risk to the Company's operation in our credit and liquidity risk from sales and customers and other relevant market risks.

### **Item 12. Description of Securities Other than Equity Securities**

Not Applicable.

**PART II****Item 13. Default, Dividend Arrearages and Delinquencies**

None.

**Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds**

We completed our initial public offering of 4,312,500 ordinary shares on December 22, 2006. The shares sold in the initial public offering were registered on a Registration Statement on Form F-1 (file number: 333-138948) declared effective on December 18, 2006. Maxim Group LLC was the sole book running manager for the offering of our ordinary shares. After the payment of underwriting fees, proceeds from the initial public offering were \$33,207,975, of which \$3,269,846 were used to pay legal, accounting and professional fees and other related printing and filing fees.

The use of the net proceeds during the year ended of December 31, 2007 and estimated remaining net proceeds as of December 31, 2007 from the offering are as follows:

|  | <b>Approximate<br/>Allocation of Net<br/>Proceeds</b> | <b>Approximate<br/>Percentage of<br/>Net Proceeds</b> |
|--|---|---|
| <b>Net proceeds from IPO</b>                         | <b>\$ 29,938,129</b>                                  | <b>100.00%</b>  |
| Investment in new production line equipment          | 15,502,482  | 51.78   |
| Buildings and property for new production line       | 8,997,711   | 30.05   |
| Sales and marketing                                  | 300,000   | 1.00  |
| General corporate purpose, including working capital | 4,500,000   | 15.03   |
| <b>Net proceeds remaining</b>                        | <b>\$ 637,935</b>                                     | <b>2.13%</b>  |

None of the proceeds were paid, directly or indirectly, to our directors, officers or their associates or to any person owning ten percent or more of our ordinary shares or to our affiliates.

**Item 15. Controls and Procedures**

Under the supervision and with the participation of our management, including the principal executive officer and the principal accounting officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as of the end of the period covered by this report (the "Evaluation Date"). Based on this evaluation, our principal executive officer and principal accounting officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective such that the material information required to be included in our Securities and Exchange Commission ("SEC") reports is accumulated and communicated to management (including such officers) as appropriate to allow timely decisions regarding required disclosure and recorded, processed, summarized and reported within the time periods specified in SEC rules and forms relating to the Company, including our consolidated subsidiaries. Additionally, there were no changes in our internal control over financial reporting that during the period covered by this Annual Report on Form 20-F has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting. Based on our evaluation, our principal executive officer and principal financial officer have concluded that during the period covered by this report, our internal controls over financial reporting were effective.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can only provide reasonable assurances with respect to financial statement preparation and presentation. In addition, any evaluation of effectiveness for future periods is subject to the risk that controls may become inadequate because of changes in conditions in the future.

#### **Item 16A. Audit Committee Financial Expert**

The Board has nominated Tee Chuang Khoo, Changrong Ji, and Yudong Huang as members of the Audit Committee, and Tee Chuang Khoo as the financial expert as defined under the applicable rules of the SEC issued pursuant to Section 407 of the Sarbanes-Oxley Act of 2002.

#### **Item 16B. Code of Ethics**

The Code of Ethics for the members of the Company's Board of Directors and Officers was approved by the Board of Directors on March 27, 2007 and is filed as Exhibit 14.1 hereto.

#### **Item 16C. Principal Accountant Fees and Services**

##### **Audit Fees**

The audit fees paid to KPMG in 2007, our prior independent registered public accounting firm, in connection with our 2006 annual audit is HK\$ 2 million. The audit fees paid to MHM, our prior independent registered public accounting firm, in connection with quarterly review in 2007 was USD\$30,000. The audit fees of Kabani, our independent registered public accounting firm, in connection with 2007 Q3 review and our audit of annual financial statements for the fiscal years ended December 31, 2007, amounted to USD\$ 27,500 and USD\$ 115,000 respectively.

##### **Audit-Related Fees**

The audit-related fee of MHM, amounted to USD\$ 7,683.75 for the fiscal year ended December 31, 2007. The audit-related fee of Kabani amounted to USD\$ 847.84 for the fiscal year ended December 31, 2007.

##### **All Other Fees**

Not Applicable

#### **Policy on Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditors**

The policy of our directors who perform the functions customarily performed by an audit committee is to pre-approve all audit and permissible non-audit services provided by the independent auditors. These services may include audit services and other services.

#### **Audit of Financial Statements**

KPMG was our principal independent registered public accounting firm for annual audit financial statements of the years ended December 31, 2006 and 2005. MHM was our independent auditor from April 1, 2007 till November 1, 2007, responsible for quarterly review of 2007 Q1 and Q2. Kabani is our independent auditor since Oct 22, 2007, responsible for Q3 review and annual audit financial statements of the fiscal year of 2007.

**Item 16D. Exemptions from the Listing Standards for Audit Committee**

Not applicable.

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**Item 16E. Purchase of Equity Securities by the Issuer and Affiliated Purchasers**

None.

**Item 17. Financial Statements**

The Company has elected to provide Financial Statements pursuant to Item 18 (see below).

**Item 18. Financial Statements**

The following documents are filed as Attachment A hereto and are included as part of this Annual report on Form 20-F.

**Audited Consolidated Financial Statements of Fuwei Films (Holdings) Co., Ltd and Subsidiaries**

Report of Independent Registered Public Accounting Firm.

Consolidated Statements of Income and Comprehensive Income for the year ended December 31, 2005, 2006 and 2007.

Consolidated Balance Sheets as of December 31, 2006 and 2007

Consolidated Statements of Cash Flows for the year ended December 31, 2005, 2006 and 2007

Consolidated Statements of Shareholders' Equity for the year ended December 31, 2005, 2006 and 2007

Notes to Consolidated Financial Statements.

**Item 19. Exhibits.**

The following exhibits are filed as part of this Annual Report:

| No.  | Description  |
|------|--|
| 1.1  | Form of Underwriting Agreement. *  |
| 3.1  | Form of Amended Memorandum of Association of Fuwei Films (Holdings) Co., Ltd. **                                 |
| 3.2  | Articles of Association Fuwei Films (Holdings) Co., Ltd. ***   |
| 10.1 | Loan Agreement between Communication Bank of China of Fuwei Films (Shandong) Co., Ltd. dated January 15, 2007*** |
| 10.2 | Loan Agreement between Communication Bank of China of Fuwei Films (Shandong) Co., Ltd. dated January 15, 2007*** |
| 10.3 | Asset Purchase Agreement between Fuwei Plastics and Shandong Weifang Auction Firm dated October 9, 2003 **       |

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- 10.4 Purchase Agreement between Beijing Baorui and Weifang Jing Cheng Auction Co., Ltd. dated December 17, 2004 \*\*
- 10.5 Service Agreement between Fuwei Films (Holdings) Co., Ltd. and Xiaoan He\*\*
- 10.6 Employment Agreement between Fuwei Films (Holdings) Co., Ltd. and Xiaoan He \*\*
- 10.7 Employment Agreement between Fuwei Films (Holdings) Co., Ltd. and Xiaoming Wang \*\*
- 10.8 Employment Agreement between Fuwei Films (Holdings) Co., Ltd. and Xiuyong Zhang \*\*

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- 10.9 Equipment Contract between Fuwei Films (Holdings) Co., Ltd. and Brükner dated as of June 2005 \*\*
- 10.10 Credit Letter from Communication Bank of China dated May 8, 2006 \*\*
- 14.1 Code of Ethics for CEO and Senior Financial Officers. \*\*\*
- 21.1 List of the company's significant subsidiaries, their jurisdiction of incorporation and the names under which they operate business, if different from their name. \*\*\*
- 31.1 Certification of Chief Executive Officer required by Section 302 of the Sarbanes-Oxley Act of 2002. \*\*\*\*
- 31.2 Certification of Chief Financial Officer required by Section 302 of the Sarbanes-Oxley Act of 2002. \*\*\*\*
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer required by Section 906 of the Sarbanes-Oxley Act of 2002. \*\*\*\*

\* Filed with the Company's amendment to Registration Statement on Form F-1/A filed with the SEC on December 12, 2006.

\*\* Filed with the Company's Registration Statement on Form F-1 filed with the SEC on November 24, 2006.

\*\*\* Filed with the Company's Annual Report on Form 20-F for the year ended December 31, 2006 filed with the SEC on April 2, 2007.

\*\*\*\* Filed herewith.

**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing Form 20-F and has duly caused and authorized the undersigned to sign this Annual Report on its behalf.

**Fuwei Films (Holdings) Co., Ltd**

By: /s/ Xiaoan He

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Name: Xiaoan He  
Title: Chairman, Chief Executive Officer

By: /s/ Xiuyong Zhang

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Name: Xiuyong Zhang  
Title: Chief Financial Officer

Dated: April 14, 2008

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**Audited Consolidated Financial Statements of Fuwei Films (Holdings) Co., Ltd. and subsidiaries**

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**Report of Independent Registered Public Accounting Firm**

Board of Directors and Stockholders of  
Fuwei Films (Holdings) Co., Ltd. and Subsidiaries

We have audited the accompanying consolidated balance sheet of Fuwei Films (Holdings) Co., Ltd. and Subsidiaries as of December 31, 2007, and the related consolidated statement of income and comprehensive income, stockholders' equity, and cash flow for the year ended December 31, 2007. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fuwei Films (Holdings) Co., Ltd. and Subsidiaries as of December 31, 2007, and the consolidated income statement and their consolidated cash flow for the year ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

Kabani & Company, Inc.

March 20, 2008

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Shareholders of  
Fuwei Films (Holdings) Co., Ltd:

We have audited the accompanying consolidated balance sheet of Fuwei Films (Holdings) Co., Ltd (the “Company”) and its subsidiaries (collectively, the “Group”) as of December 31, 2006, and the related consolidated statements of income and comprehensive income, shareholders’ equity and cash flows for the years ended December 31, 2006 and 2005. These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Fuwei Films (Holdings) Co., Ltd and its subsidiaries as of December 31, 2006, and the results of their operations and their cash flows for the years ended December 31, 2006 and 2005, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG  
Hong Kong, China

April 2, 2007

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

As of December 31, 2006 and 2007  
(amounts in thousands, except share and per share data)

|   | Note | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|---|------|-------------|-------------|--------------|
| <b>Assets</b>   |      |             |             |              |
| <i>Current assets</i>   |      |             |             |              |
| Cash  |      | 249,939     | 30,909      | 4,237        |
| Restricted cash   |      | 3,311       | 64,909      | 8,898        |
| Accounts receivable, net  | 5    | 75,530      | 58,195      | 7,978        |
| Inventories   | 6    | 23,783      | 41,670      | 5,712        |
| Prepayments and other receivables   | 7    | 19,438      | 16,160      | 2,215        |
| Total current assets  |      | 372,001     | 211,842     | 29,041       |
| Property, plant and equipment, net  | 8    | 317,690     | 493,562     | 67,661       |
| Lease prepayments   | 9    | 23,059      | 22,290      | 3,056        |
| Deposits for purchase of property,<br>plant and equipment   |      | 13,900      | -           | -            |
| Intangible asset, net   | 10   | 109         | 36          | 5            |
| Goodwill  | 11   | 10,276      | 10,276      | 1,409        |
| Deferred income tax assets  | 19   | 1,047       | 969         | 133          |
| Total assets  |      | 738,082     | 738,975     | 101,304      |
| <b>Liabilities</b>  |      |             |             |              |
| <i>Current liabilities</i>  |      |             |             |              |
| Short-term bank loans   | 12   | 239,678     | 188,027     | 25,776       |
| Accounts payable  |      | 12,809      | 19,609      | 2,688        |
| Accrued expenses and other payables   | 13   | 19,497      | 18,544      | 2,542        |
| Deferred income tax liabilities   | 19   | 191         | 265         | 36           |
| Total liabilities   |      | 272,175     | 226,445     | 31,043       |
| <b>Shareholders' equity</b>   |      |             |             |              |
| Ordinary shares of US\$0.129752 par<br>value; 20,000,000 shares authorized; and<br>13,062,500 issued and outstanding as of<br>December 31, 2006 and 2007,<br>respectively |      | 13,323      | 13,323      | 1,826        |
| Additional paid-in capital  |      | 311,907     | 311,907     | 42,759       |
| Accumulated other comprehensive<br>income   |      | 1,785       | 1,148       | 157          |
| Retained earnings   |      | 138,892     | 186,152     | 25,519       |
| Total shareholders' equity  |      | 465,907     | 512,530     | 70,262       |
| Total liabilities and shareholders' equity  |      | 738,082     | 739,975     | 101,304      |

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See accompanying notes to the consolidated financial statements.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

|  | Note  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|--|-------|-------------|-------------|-------------|--------------|
| Revenues, net                              | 15    | 346,205     | 436,884     | 449,373     | 59,083       |
| Cost of goods sold                         | 16,17 | (259,090)   | (334,341)   | (349,531)   | (45,956)     |
| Gross profit                               |       | 87,115      | 102,543     | 99,842      | 13,127       |
| Operating expenses                         |       |             |             |             |              |
| - Distribution expenses                    | 16,17 | (10,517)    | (16,483)    | (15,061)    | (1,980)      |
| - Administrative expenses                  | 16    | (10,599)    | (8,043)     | (20,515)    | (2,698)      |
| Total operating expenses                   |       | (21,116)    | (24,526)    | (35,576)    | (4,678)      |
| Operating income                           |       | 65,999      | 78,017      | 64,266      | 8,450        |
| Other income/(expense)                     |       |             |             |             |              |
| - Interest income                          |       | 863         | 43          | 589         | 77           |
| - Interest expense                         | 18    | (13,747)    | (12,884)    | (13,233)    | (1,739)      |
| - Sales of scrap materials                 |       | 3,596       | 3,639       |             |              |
| - Others, net                              |       | 358         | (393)       | 319         | 42           |
| Total other income/(expense)               |       | (8,930)     | (9,595)     | (12,325)    | (1,620)      |
| Income before income tax benefit/(expense) |       | 57,069      | 68,422      | 51,941      | 6,829        |
| Income tax benefit/(expense)               | 19    | 59          | (757)       | (4,681)     | (615)        |
| Net income                                 |       | 57,128      | 67,665      | 47,260      | 6,214        |
| Other comprehensive income                 |       |             |             |             |              |
| - Foreign currency translation adjustments |       | 1,732       | 53          | (637)       | -            |
| Comprehensive income                       |       | 58,860      | 67,718      | 46,623      | 6,214        |
| Earnings per share                         | 25    |             |             |             |              |
| - Basic                                    |       | 74,096      | 61.46       | 3.62        | 0.48         |
| - Diluted                                  |       | 74,096      | 61.37       | 3.62        | 0.48         |
| Weighted average number of ordinary shares | 25    |             |             |             |              |
| - Basic                                    |       | 771         | 1,101,031   | 13,062,500  | 13,062,500   |
| - Diluted                                  |       | 771         | 1,102,488   | 13,062,500  | 13,062,500   |



See accompanying notes to the consolidated financial statements.

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share data)

|  | Note  | Ordinary shares<br>Number<br>of shares | Amount<br>RMB | Additional<br>paid-in<br>capital<br>RMB | Accumulated<br>other<br>comprehensive<br>income<br>RMB | Retained<br>earnings<br>RMB | Total<br>shareholders'<br>equity<br>RMB |
|--|-------|--|---------------|---|--|-----------------------------|---|
| Balance as of January 1, 2005                |       | 771                                    | 1             | -                                       | -  | 14,099                      | 14,100                                  |
| Foreign currency translation<br>adjustment   |       | -                                      | -             | -                                       | 1,732  | -                           | 1,732                                   |
| Net income                                   |       | -                                      | -             | -                                       | -  | 57,128                      | 57,128                                  |
| Balance as of December 31,<br>2005           |       | 771                                    | 1             | -                                       | 1,732  | 71,227                      | 72,960                                  |
| Conversion of shareholders'<br>loans         | 14(a) | 8,749,229                              | 8,936         | 80,426                                  | -  | -                           | 89,362                                  |
| Issue of ordinary shares, net<br>of expenses | 1     | 4,312,500                              | 4,386         | 225,838                                 | -  | -                           | 230,224                                 |
| Share-based payment<br>transactions          | 3(p)  | -                                      | -             | 5,643                                   | -  | -                           | 5,643                                   |
| Foreign currency translation<br>adjustment   |       | -                                      | -             | -                                       | 53   | -                           | 53                                      |
| Net income                                   |       | -                                      | -             | -                                       | -  | 67,665                      | 67,665                                  |
| Balance as of December 31,<br>2006           |       | 13,062,500                             | 13,323        | 311,907                                 | 1,785  | 138,892                     | 465,907                                 |
| Net income                                   |       | -                                      | -             | -                                       | -  | 47,260                      | 47,260                                  |
| Foreign currency translation<br>adjustment   |       | -                                      | -             | -                                       | (637)  | -                           | (637)                                   |
| Balance as of December 31,<br>2007           |       | 13,062,500                             | 13,323        | 311,907                                 | 1,148  | 186,152                     | 512,530                                 |
| Balance as of December 31,<br>2007           |       |  |               |   |  |                             |   |
| US\$   |       | 13,062,500                             | 1,826         | 42,759                                  | 157  | 25,519                      | 70,262                                  |

See accompanying notes to the consolidated financial statements.

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands)

|  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|--|-------------|-------------|-------------|--------------|
| <i>Cash flow from operating activities</i>   |             |             |             |              |
| Net income   | 57,128      | 67,665      | 47,260      | 6,214        |
| Adjustments to reconcile net income to net cash (used in)/provided by operating activities |             |             |             |              |
| - Gain on disposal of property, plant and equipment  | (32)        | -           | -           | -            |
| - Depreciation of property, plant and equipment  | 23,337      | 23,425      | 23,217      | 3,053        |
| - Amortization of intangible assets  | 73          | 72          | 73          | 10           |
| - Lease prepayments charged to expense   | 392         | 724         | 741         | 97           |
| - Deferred income taxes  | (59)        | 757         | 152         | 20           |
| - Bad debt expense/(recovery)  | 1,007       | (1,143)     | 1,772       | 233          |
| - Foreign currency exchange loss   | 1           | 53          | -           | -            |
| Changes in operating assets and liabilities-   |             |             |             |              |
| - Accounts receivable  | (21,676)    | (28,258)    | 17,335      | 2,279        |
| - Inventories  | (6,855)     | 1,104       | (19,659)    | (2,585)      |
| - Prepaid expenses and other current assets  | 4,780       | (8,220)     | 6,698       | 881          |
| - Accounts payable   | (1,044)     | 2,196       | 6,824       | 897          |
| - Accrued expenses and other payables  | (13,880)    | 117         | (1,557)     | (205)        |
| - Amounts due from related parties   | 415         | -           | -           | -            |
| Net cash provided by operating activities  | 43,587      | 58,492      | 82,856      | 10,894       |
| <i>Cash flow from investing activities</i>   |             |             |             |              |
| Purchases of property, plant and equipment   | (22,411)    | (37,526)    | (590)       | (78)         |
| Restricted cash related to trade finance   | -           | (3,311)     | (61,598)    | (8,099)      |
| Payment of land use rights   | -           | (2,649)     | -           | -            |
| Deposits paid for purchase of property, plant and equipment                                | (13,900)    | -           | (184,600)   | (24,271)     |
| Proceeds from sale of property, plant and equipment  | 111         | 7           | -           | -            |
| Collection of amounts due from related parties   | 4,721       | -           | -           | -            |
| Net cash used in investing activities  | (31,479)    | (43,479)    | (246,787)   | (32,447)     |
| <i>Cash flow from financing activities</i>   |             |             |             |              |

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|  |           |          |           |          |
|--|-----------|----------|-----------|----------|
| Net proceeds from issuance of share capital            | -         | 235,867  | -         | -        |
| Principal payments of short-term bank loans            | (252,600) | (18,368) | (51,650)  | (6,791)  |
| Proceeds from short-term bank loans                    | 300,056   | 10,000   | -         | -        |
| Repayments of loans payable to related parties         | (29,989)  | -        | -         | -        |
| Payments of expenses relating to the proposed offering | (1,785)   | -        | -         | -        |
| Dividends paid   | (26,265)  | -        | -         | -        |
| Net cash (used in)/provided by financing activities    | (10,583)  | 227,499  | (51,650)  | (6,791)  |
| Effect of foreign exchange rate changes                | (1)       | -        | (3,448)   | 555      |
| Net increase/ (decrease) in cash                       | 1,524     | 242,512  | (219,029) | (27,789) |
| Cash   |           |          |           |          |
| At beginning of the year                               | 5,903     | 7,427    | 249,939   | 32,027   |
| At end of the year                                     | 7,427     | 249,939  | 30,909    | 4,237    |

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands)

|   | 2005   | 2006   | 2007   |       |
|---|--------|--------|--------|-------|
|   | RMB    | RMB    | RMB    | US\$  |
| <b>Supplemental disclosure of cash flow information</b> |        |        |        |       |
| Cash paid during the year for interest expense          | 14,899 | 15,739 | 12,921 | 1,699 |

## Supplemental disclosure of non-cash investing and financing activities:

(a) On November 23, 2006, the outstanding loans from Apex Glory Holdings Limited of RMB70,596 and Easebright Investments Limited of RMB18,766 were converted into 6,911,895 and 1,837,334 ordinary shares of the Company, respectively.

(b) In connection with the initial public offering (“IPO”) of the Company, there were non-cash expenses of RMB5,643, representing the fair value of stock options granted to Maxim Group LLC on December 18, 2006, deducted from the IPO proceeds and recorded in additional paid-in capital.

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

For the years ended December 31, 2005, 2006 and 2007  
(amounts in thousands, except share and per share data)

**(1) Principal Activities and Reorganization**

Fuwei Films (Holdings) Co., Ltd (the “Company”) and its subsidiaries (the “Group”) are principally engaged in the production and distribution of BOPET film, a high quality plastic film widely used in packaging, imaging, electronics, electrical and magnetic products in the People’s Republic of China (the “PRC”). The Company is a holding company incorporated in the Cayman Islands, established on August 9, 2004 under the Cayman Islands Companies Law as an exempted company with limited liability. The Company was established for the purpose of acquiring shares in Fuwei (BVI) Co., Ltd (“Fuwei (BVI)”), an intermediate holding company established for the purpose of acquiring all of the ownership interest in Shandong Fuwei.

On August 20, 2004, the Company was allotted and issued one ordinary share of US\$1.00 in Fuwei (BVI) (being the entire issued share capital of Fuwei (BVI)), thereby establishing Fuwei (BVI) as the intermediate investment holding company of the Group.

The Group was established by certain members of the former management team and employees (the “Group Founders”) of Shandong Neo-Luck Plastics Co., Ltd (“Shandong Neo-Luck”), a company owned 59% by a PRC state-owned enterprise. Prior to filing for bankruptcy protection on September 24, 2004, Shandong Neo-Luck was engaged in the business of BOPET film production. Certain production-related assets of Shandong Neo-Luck which had previously been mortgaged to the Bank of China, Weifang City branch (the “Mortgagee Bank”) as security for several loans extended to Shandong Neo-Luck’s affiliates were acquired through public auction by Fuwei Films (Shandong) Co., Ltd (“Shandong Fuwei”) on October 9, 2003 for RMB156,000 as a result of the borrowers default on various bank loans. Shandong Fuwei, established in the PRC on January 28, 2003 as a limited liability company, commenced its operations in July 2003. The principal activities of Shandong Fuwei are those relating to the design, production and distribution of plastic flexible packaging materials. Shandong Neo-Luck was subsequently declared bankrupt by the Weifang Municipal People’s Court in the PRC on September 24, 2004.

Through its intermediate holding company, Fuwei (BVI), the Company acquired a 100% ownership interest in Shandong Fuwei on October 27, 2004 for a purchase price of RMB91,093. Shandong Fuwei thereafter became a wholly-owned subsidiary of Fuwei (BVI) effective October 27, 2004. On December 25, 2004, Shandong Fuwei acquired additional production-related assets through public auction that were formerly owned by Shandong Neo-Luck for RMB119,280. Shandong Fuwei was converted into a wholly-foreign owned enterprise in the PRC on January 5, 2005, with a registered capital of US\$11,000.

On December 18, 2006, the Company was successfully listed on the Nasdaq Global Market and offered 3,750,000 ordinary shares, at an IPO price of US\$8.28 per ordinary share. On December 18, 2006, an additional 562,500 ordinary shares were sold at the IPO price of US\$8.28 per ordinary share pursuant to the underwriter’s exercise of its over-allotment option.

In connection with the IPO of the Company, net proceeds, after deduction of the related expenses, with aggregate amount of RMB235,867 were received.

**(2) Basis of Presentation**

The Group's consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("US GAAP").

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(2) Basis of Presentation (continued)**

This basis of accounting differs in certain material respects from that used in the preparation of the books of account of Shandong Fuwei, the Company's principal subsidiary, which are prepared in accordance with the accounting principles and the relevant financial regulations applicable to enterprises limited by shares as established by the Ministry of Finance of the PRC ("PRC GAAP"), the accounting standards used in the country of its domicile. The accompanying consolidated financial statements reflect necessary adjustments not recorded in the books of account of the Company's subsidiaries to present them in conformity with US GAAP.

**(3) Summary of Significant Accounting Policies and Practices**

***(a) Principles of Consolidation***

The consolidated financial statements include the financial statements of the Company and its two subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

***(b) Foreign Currency Transactions***

The Group's reporting currency is the Renminbi ("RMB").

The Company and Fuwei (BVI) operate in Hong Kong as investment holding companies and their financial records are maintained in Hong Kong dollars, being the functional currency of these two entities. Assets and liabilities are translated into RMB at the exchange rates at the balance sheet date, equity accounts are translated at historical exchange rates and income, expenses, and cash flow items are translated using the average rate for the period. The translation adjustments are recorded in accumulated other comprehensive income in the statements of shareholders' equity and comprehensive income.

Transactions denominated in currencies other than RMB are translated into RMB at the exchange rates quoted by the People's Bank of China (the "PBOC") prevailing at the dates of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into RMB using the applicable exchange rates quoted by the PBOC at the balance sheet dates. The resulting exchange differences are recorded in the statements of income.

Commencing from July 21, 2005, the PRC government moved the RMB into a managed floating exchange rate regime based on market supply and demand with reference to a basket of currencies. The exchange rate of the U.S. dollar against the RMB was adjusted from approximately RMB 8.28 per U.S. dollar on July 20, 2005 to RMB 8.11 per U.S. dollar on July 21, 2005.

For the convenience of the readers, the 2007 RMB amounts included in the accompanying consolidated balance sheet has been translated into U.S. dollars at the rate of US\$1.00 = RMB 7.2946, being the noon buy rate for U.S. dollars in effect on December 31, 2007 in the City of New York for cable transfer in RMB per U.S. dollar as certified for custom purposes by the Federal Reserve Bank. No representation is made that the RMB amounts could have been, or could be, converted into U.S. dollar at that rate or at any other certain rate on December 31, 2007, or at any other date. The Company used average exchange rate of US\$1=RMB 7.6058 to translate the consolidated statement of operations

and statement of cash flow for the year ended December 31, 2007 and historical rate for the statement of stockholders' equity for the year ended December 31, 2007.

RMB is not fully convertible into foreign currencies. All foreign exchange transactions involving RMB must take place either through the PBOC or other institutions authorized to buy and sell foreign currency. The exchange rate adopted for the foreign exchange transactions are the rates of exchange quoted by the PBOC which are determined largely by supply and demand.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(3) Summary of Significant Accounting Policies and Practices (continued)**

***(c) Cash and Restricted Cash***

As of December 31, 2006, there was restricted cash of RMB3,311 for trade financing purposes. As of December 31, 2007, there was restricted cash of RMB64,909 (US\$8,898) which includes RMB26,000(US\$3,418) cash payments reserved to invest in a hotel and paid in January 2008.

***(d) Trade Accounts Receivable***

Trade accounts receivable are recorded at the invoiced amount after deduction of trade discounts, value added taxes and allowances, if any, and do not bear interest. The allowance for doubtful accounts is the Group's best estimate of the amount of probable credit losses in the Group's existing accounts receivable. The Group determines the allowance based on historical write-off experience, customer specific facts and economic conditions.

The Group reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and over a specified amount are reviewed individually for collectibility. All other balances are reviewed on a pooled basis by aging of such balances. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. The Group does not have any off-balance-sheet credit exposure related to its customers.

***(e) Inventories***

Inventories are stated at the lower of cost or market value. Cost is determined using first-in, first-out basis method. Cost of work in progress and finished goods comprises direct material, direct production cost and an allocated portion of production overheads based on normal operating capacity.

***(f) Property, Plant and Equipment***

Property, plant and equipment are stated at cost less accumulated depreciation and impairment.

Depreciation on property, plant and equipment is calculated on the straight-line method (after taking into account their respective estimated residual values) over the estimated useful lives of the assets as follows:

|                            | <b>Years</b> |
|----------------------------|--------------|
| Buildings and improvements | 25 - 30      |
| Plant and equipment        | 10 - 15      |
| Computer equipment         | 5            |
| Furniture and fixtures     | 5            |
| Motor vehicles             | 5            |

Depreciation of property, plant and equipment attributable to manufacturing activities is capitalized as part of inventory, and expensed to cost of goods sold when inventory is sold. Depreciation related to abnormal amounts from

idle capacity is charged to cost of goods sold for the period incurred. Total depreciation for the year ended December 31, 2005, 2006, and 2007 was RMB23,337, RMB23,425, and RMB23,217 (US\$3,053) respectively, of which 98%, 97% and 93% were recorded in cost of goods sold and 2%, 3% and 7% was recorded in administrative expenses, respectively.

Construction in progress represented capital expenditure in respect of the BOPET productions line. No depreciation is provided in respect of construction in progress.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(3) Summary of Significant Accounting Policies and Practices (continued)**

***(g) Lease Prepayments***

Lease prepayments represent the costs of land use rights in the PRC. Land use rights are carried at cost and charged to expense on a straight-line basis over the respective periods of rights of 30 years. The current portion of lease prepayments has been included in prepayments and other receivables in the balance sheet.

***(h) Intangible Assets***

The Group acquired a trademark for use in the production and distribution of plastic flexible packaging materials. The trademark is carried at cost less accumulated amortization. Amortization expense is recognized on the straight-line basis over the estimated useful life of 5 years of the trademark.

Given the environment in which the Group currently operates, it is reasonably possible that the estimated economic useful life of the asset or the Group's estimate that it will recover its carrying amount from future operations could change in the future.

***(i) Goodwill***

Goodwill represents the excess of purchased cost over fair value of net assets of the Shandong Fuwei business acquired. Goodwill is evaluated for impairment at least annually. Management has determined that Shandong Fuwei is the reporting unit for testing goodwill impairment. The first step of the test for impairment compares the book value of Shandong Fuwei to its estimated fair value. The second step of the goodwill impairment test, which is only required when the net book value of the reporting unit exceeds the fair value, compares the implied fair value of goodwill to its book value to determine if an impairment is required.

The fair value of Shandong Fuwei was determined based on the expected discounted future cash flows methodology. The use of discounted cash flow methodology requires significant judgments including estimation of future revenues and costs, industry economic factors, future profitability, determination of Shandong Fuwei's weighted average cost of capital and other variables. Although the Company based its fair value estimate on assumptions it believes to be reasonable, those assumptions are inherently unpredictable and uncertain.

Management performed step one of its annual goodwill impairment test in the fourth quarter of 2007 and determined that the fair value of Shandong Fuwei exceeded its net book value as of December 31, 2007. Therefore, step two was not required.

***(j) Impairment of Long-lived Assets***

Long-lived assets, other than goodwill, including property, plant, and equipment and intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount in which the carrying amount of the asset exceeds the fair value of the asset.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(3) Summary of Significant Accounting Policies and Practices (continued)**

***(k) Revenue Recognition***

Sales of plastic flexible packaging materials are reported, net of value added taxes (“VAT”), sales returns, trade discounts and allowances. The standard terms and conditions under which the Group generally delivers allow a customer the right to return product for refund only if the product does not conform to product specifications; the non-conforming product is identified by the customer; and the customer rejects the non-conforming product and notifies the Group within 7 days and 30 days of receipt for sales to customers in the PRC and overseas respectively. The Group recognizes revenue when products are delivered and the customer takes ownership and assumes risk of loss, collection of the relevant receivable is probable, persuasive evidence of an arrangement exists and the sales price is fixed or determinable.

In the PRC, VAT of 17% on invoice amount is collected in respect of the sales of goods on behalf of tax authorities. The VAT collected is not revenue of the Group; instead, the amount is recorded as a liability on the consolidated balance sheet until such VAT is paid to the authorities.

***(l) Government Grants***

Government grants are recognized in the consolidated balance sheet initially as deferred income when they have been received. Grants that compensate the Group for expenses incurred are recognized as a reduction of expenses in the consolidated statement of income in the same period in which the related expenses are incurred.

For the year ended December 31, 2005, government grants of RMB160 were recognized to compensate research and development expenses incurred and RMB98 were received as incentive of high VAT payer and were recorded in administrative expenses. For the year ended December 31, 2006, government grants of RMB900 were recognized to compensate research and development expenses incurred and were recorded in administrative expenses. For the year ended December 31, 2007, government grants of RMB20,000 (US\$2,762) were recognized to compensate research and development expenses incurred and were recorded in administrative expenses.

***(m) Research and Development Costs***

Research and development costs are expensed as incurred. Research and development costs amounted to, RMB1,157, RMB3,650 and RMB 420 (US\$55) for the year ended December 31, 2005, 2006 and 2007 and such costs were recorded in administrative expenses.

***(n) Retirement and Other Postretirement Benefits***

Contributions to retirement schemes (which are defined contribution plans) are charged to expense as and when the related employee service is provided.

***(o) Income Taxes***

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

In July 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes—an Interpretation of FASB Statement No. 109 ("FIN 48"). FIN 48 seeks to reduce the diversity in practice associated with certain aspects of measuring and recognition in accounting for income taxes. The Company adopted FIN 48 beginning on January 1, 2007. The initial adoption of FIN 48 had no impact on the Company's financial statements. The Company has elected to classify interest and penalties related to unrecognized tax benefits, if and when required, as part of interest expenses and administrative expenses in the statements of income, respectively. The additional disclosures required under FIN 48 are included in Note 19.



**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(3) Summary of Significant Accounting Policies and Practices (continued)*****(p) Stock Option Plan***

The fair value of stock options granted to Maxim Group LLC under the stock option plans is recognized as listing expenses deducted from IPO proceeds and recorded in additional paid-in capital.

On December 18, 2006, the Company granted 187,500 stock options to Maxim Group LLC as part of the compensation for the provision of services relating to the IPO of the Company. The stock option is exercisable at an exercises price equal to US\$10.35 per ordinary share commencing six months from December 18, 2006 and expiring five years from December 18, 2006. The stock option and ordinary shares underlying the stock option may not be sold, transferred, assigned, pledged or hypothecated, or be the subject of any hedging, short sale, derivative, put or call transaction that would result in the effective disposition thereof by any person for a period of six months.

The fair value of each option award is estimated on the date of grant using the Black-Scholes pricing model based on the following assumptions:

|  |                     |
|--|---------------------|
| Fair value of shares on measurement date | US\$ 8.28 per share |
| Expected volatility                      | 57.26%              |
| Expected dividends                       | 0.00%               |
| Expected term (in years)                 | 5                   |
| Risk-free rate                           | 4.56%               |

The fair value of the Company's shares was estimated based on the IPO price of US\$8.28 per share. The expected volatility is estimated by reference to the historical volatility of comparable companies listed on the NASDAQ Global Market. The risk-free rate for periods within the contractual life of the options is based on the U.S. government bond in effect at the time of grant. Expected dividend yields are based on historical dividends. Changes in these subjective input assumptions could materially affect the fair value estimates.

All the stock options granted during the year ended December 31, 2006, were outstanding as of December 31, 2006, with a weighted-average remaining contractual term of 5 years. The grant-date fair value of options granted during the year ended December 31, 2006 is RMB5,643.

The Company recognized share-based compensation expenses of RMB5,643 for the year ended December 31, 2006, as listing expense deducted from IPO proceeds and recorded in additional paid-in capital. As of December 31, 2007, there was no unrecognized compensation costs related to unvested stock options.

***(q) Earnings per Share***

Basic earnings per share is computed by dividing net earnings by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is calculated by dividing net earnings by the weighted average number of ordinary and dilutive potential ordinary shares outstanding during the year. Diluted potential ordinary shares consist of shares issuable pursuant to stock option plan.



**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(3) Summary of Significant Accounting Policies and Practices (continued)**

***(r) Use of Estimates***

The preparation of the consolidated financial statements in accordance with US GAAP requires management of the Group to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. On an ongoing basis, management reviews its estimates and assumptions including those related to the recoverability of the carrying amount and the estimated useful lives of long-lived assets, valuation allowances for accounts receivable and realizable values for inventories. Changes in facts and circumstances may result in revised estimates.

***(s) Segment Reporting***

The Group uses the “management approach” in determining reportable operating segments. The management approach considers the internal organization and reporting used by the Group’s chief operating decision maker for making operating decisions and assessing performance as the source for determining the Group’s reportable segments. Management, including the chief operating decision maker, reviews operating results solely by monthly revenue of BOPET film (but not by sub-product type or geographic area) and operating results of Shandong Fuwei, the operating subsidiary in the PRC. As such, the Group has determined that the Group has a single operating segment as defined by Statement of Financial Accounting Standard No. 131, Disclosures about Segments of an Enterprise and Related Information.

***(t) Contingencies***

In the normal course of business, the Group is subject to contingencies, including legal proceedings and claims arising out of the business that relate to a wide range of matters, including among others, product liability. The Group recognizes a liability for such contingency if it determines it is probable that a loss has occurred and a reasonable estimate of the loss can be made. The Group may consider many factors in making these assessments including past history and the specifics of each matter. As the Group has not become aware of any product liability claim since operations commenced, the Group has not recognized a liability for any product liability claims.

***(u) Recently Issued Accounting Standards***

In September 2006, FASB issued SFAS No. 158 “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and 132(R)”. This Statement improves financial reporting by requiring an employer to recognize the over funded or under funded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income of a business entity or changes in unrestricted net assets of a not-for-profit organization. This Statement also improves financial reporting by requiring an employer to measure the funded status of a plan as of the date of its year-end statement of financial position, with limited exceptions. An employer with publicly traded equity securities is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures

as of the end of the fiscal year ending after December 15, 2006. An employer without publicly traded equity securities is required to recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after June 15, 2007. However, an employer without publicly traded equity securities is required to disclose the following information in the notes to financial statements for a fiscal year ending after December 15, 2006, but before June 16, 2007, unless it has applied the recognition provisions of this Statement in preparing those financial statements:

A brief description of the provisions of this Statement

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(3) Summary of Significant Accounting Policies and Practices (continued)**

***(u) Recently Issued Accounting Standards (continued)***

The date that adoption is required

The date the employer plans to adopt the recognition provisions of this Statement, if earlier.

The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. Management is currently evaluating the effect of this pronouncement on financial statements.

In February 2007, FASB issued FASB Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. FAS 159 is effective for fiscal years beginning after November 15, 2007. Early adoption is permitted subject to specific requirements outlined in the new Statement. Therefore, calendar-year companies may be able to adopt FAS 159 for their first quarter 2007 financial statements.

The new Statement allows entities to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. If a company elects the fair value option for an eligible item, changes in that item's fair value in subsequent reporting periods must be recognized in current earnings. FAS 159 also establishes presentation and disclosure requirements designed to draw comparison between entities that elect different measurement attributes for similar assets and liabilities. On January 1, 2008, the Company elected not to adopt the option Statement.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements". This Statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling (minority) interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS No. 160 is effective for the Company's fiscal year beginning October 1, 2009. Management is currently evaluating the effect of this pronouncement on financial statements.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations". This Statement replaces SFAS No. 141, Business Combinations. This Statement retains the fundamental requirements in Statement 141 that the acquisition method of accounting (which Statement 141 called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. This Statement also establishes principles and requirements for how the acquirer: a) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree; b) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase and c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141(R) will apply prospectively to business combinations for which the acquisition date is on or after Company's fiscal year beginning October 1, 2009. While the Company has not yet evaluated this statement for the impact, if any, that SFAS No. 141(R) will have on its consolidated financial statements, the Company will be required to expense costs related to any acquisitions after September 30, 2009.

On March 19, 2008, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities. The new standard is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. "Use and complexity of derivative instruments and hedging activities have increased significantly over the past several years. This has led to concerns among investors that the existing disclosure requirements in FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, do not provide enough information about how these instruments and activities affect the entity's financial position and performance," explained Kevin Stoklosa, project manager. "By requiring additional information about how and why derivative instruments are being used, the new standard gives investors better information upon which to base their decisions." The new standard also improves transparency about the location and amounts of derivative instruments in an entity's financial statements; how derivative instruments and related hedged items are accounted for under Statement 133; and how derivative instruments and related hedged items affect its financial position, financial performance, and cash flows. FASB Statement No. 161 achieves these improvements by requiring disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also provides more information about an entity's liquidity by requiring disclosure of derivative features that are credit risk-related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. Management is currently evaluating the effect of this pronouncement on financial statements.

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(4) Unaudited Quarterly Data**

| <b>Quarter<br/>Ended</b>         | <b>Mar. 31</b> |             | <b>Jun. 30</b> |             | <b>Sept. 30</b> |             | <b>Dec. 31</b> |             | <b>Total</b> |             |
|----------------------------------|----------------|-------------|----------------|-------------|-----------------|-------------|----------------|-------------|--------------|-------------|
|                                  | <i>RMB</i>     | <i>US\$</i> | <i>RMB</i>     | <i>US\$</i> | <i>RMB</i>      | <i>US\$</i> | <i>RMB</i>     | <i>US\$</i> | <i>RMB</i>   | <i>US\$</i> |
| <i>Fiscal year<br/>2007</i>      |                |             |                |             |                 |             |                |             |              |             |
| Revenue                          | 99,265         | 12,853      | 120,929        | 15,750      | 107,652         | 14,261      | 121,526        | 16,293      | 449,373      | 59,083      |
| Gross profit                     | 23,556         | 3,050       | 32,665         | 4,254       | 23,585          | 3,125       | 19,318         | 2,600       | 99,842       | 13,127      |
| Net income                       | 13,263         | 1,717       | 20,086         | 2,616       | 12,911          | 1,712       | 999            | 163         | 47,260       | 6,214       |
| Basic earnings<br>per share      | 1.02           | 0.13        | 1.54           | 0.20        | 0.99            | 0.13        | 0.08           | 0.01        | 3.62         | 0.48        |
| Diluted<br>earnings<br>per share | 1.02           | 0.13        | 1.54           | 0.20        | 0.99            | 0.13        | 0.08           | 0.01        | 3.62         | 0.48        |

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(5) Accounts Receivable, net**

Accounts receivable at December 31, 2006 and 2007 consist of the following:

|                                       | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|---------------------------------------|-------------|-------------|--------------|
| Accounts receivable                   | 39,053      | 35,893      | 4,920        |
| Less: Allowance for doubtful accounts | (872)       | (2,644)     | (362)        |
|                                       | 38,181      | 33,249      | 4,558        |
| Bills receivable                      | 37,349      | 24,946      | 3,420        |
|                                       | 75,530      | 58,195      | 7,978        |

An analysis of the allowance for doubtful accounts for 2005, 2006 and 2007 is as follows:

|                              | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|------------------------------|-------------|-------------|-------------|--------------|
| Balance at beginning of year | 1,008       | 2,015       | 872         | 120          |
| Bad debt expense/(recovery)  | 1,007       | (1,143)     | 1,772       | 242          |
| Write-offs                   | -           | -           | -           | -            |
| Balance at end of year       | 2,015       | 872         | 2,644       | 363          |

The Group has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. These receivables are due within 7 to 90 days from the date of billing. Normally, the Group does not obtain collateral from customers.

**(6) Inventories**

Inventories at December 31, 2006 and 2007 consist of the following:

|                             | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|-----------------------------|-------------|-------------|--------------|
| Raw materials               | 10,526      | 14,944      | 2,049        |
| Work-in-progress            | 2,029       | 956         | 131          |
| Finished goods              | 10,874      | 25,321      | 3,471        |
| Consumables and spare parts | 354         | 449         | 62           |
|                             | 23,783      | 41,670      | 5,712        |

**(7) Prepayments and Other Receivables**



Prepayments and other receivables at December 31, 2006 and 2007 consist of the following:

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007  
(amounts in thousands, except share and per share data)

**(7) Prepayments and Other Receivables (continued)**

|                                    | 2006   | 2007   |       |
|------------------------------------|--------|--------|-------|
|                                    | RMB    | RMB    | US\$  |
| Purchase deposits of raw materials | 5,724  | 13,538 | 1,854 |
| Prepayments (Note)                 | 3,354  | 774    | 106   |
| Other receivables                  | 10,360 | 1,848  | 253   |
|                                    | 19,438 | 16,160 | 2,215 |

Note: Prepayments at December 31, 2006 and 2007 include an amount of RMB767 and RMB741 (US\$102), respectively, representing the current portion of lease prepayments of the Group (see Note 9).

**(8) Property, Plant and Equipment**

Property, plant and equipment consist of the following:

|                                | 2006     | 2007     |          |
|--------------------------------|----------|----------|----------|
|                                | RMB      | RMB      | US\$     |
| Buildings                      | 33,699   | 33,699   | 4,620    |
| Plant and equipment            | 276,328  | 276,943  | 37,966   |
| Computer equipment             | 955      | 1,007    | 138      |
| Furniture and fixtures         | 1,798    | 1,844    | 253      |
| Motor vehicles                 | 1,390    | 1,273    | 174      |
| Construction-in-progress       | 66,753   | 265,253  | 36,362   |
|                                | 380,923  | 580,019  | 79,513   |
| Less: accumulated depreciation | (63,233) | (86,456) | (11,852) |
|                                | 317,690  | 493,563  | 67,661   |

All of the Group's buildings are located in the PRC. As of December 31, 2006 and 2007, property, plant and equipment with carrying value totaling RMB242,242 and RMB360,003 (US\$49,352) respectively were pledged to banks as collateral for short-term bank loans of RMB178,270 and RMB152,590 (US\$20,918) respectively (see Note 12).

Construction-in-progress represents capital expenditure in respect of the BOPET production line. Interest expense capitalized during the year ended December 31, 2005, 2006 and 2007 was RMB1,152, RMB2,855 and RMB 12,805 (US\$1,684), respectively (see Note 18).

**(9) Lease Prepayments**

The balance represents the land use rights of the Group as follows:

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007  
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**(9) Lease Prepayments (continued)**

|   | 2006   |        | 2007 |       |
|---|--------|--------|------|-------|
|   | RMB    | RMB    |      | US\$  |
| Non-current portion                                   | 23,059 | 22,290 |      | 3,056 |
| Current portion - amount charged to expense next year | 767    | 741    |      | 102   |
|   | 23,826 | 23,031 |      | 3,157 |

As of December 31, 2006 and 2007, prepaid land use rights were pledged to banks as collateral for short-term bank loans of RMB52,600 and RMB0 (US\$0) respectively (Note 12).

Charges for the year ended December 31, 2005, 2006 and 2007 was RMB392, RMB724, and RMB741(US\$102) respectively.

As of December 31, 2007, prepaid land use rights of the Group included certain parcels of land located in Weifang City, Shandong Province, the PRC, with a net book value of RMB23,031. The land use rights for land with area of approximately 43,878 square meters, 5,279 square meters and 25,094 square meters will expire in November 2050, May 2053 and February 2055, respectively.

**(10) Intangible Asset, net**

|                                | 2006  |       | 2007 |      |
|--------------------------------|-------|-------|------|------|
|                                | RMB   | RMB   |      | US\$ |
| Trademark                      | 362   | 362   |      | 48   |
| Less: accumulated amortization | (253) | (326) |      | (43) |
|                                | 109   | 36    |      | 5    |

Intangible asset represents the trademark of “Neo-luck” acquired by Shandong Fuwei from Shandong Neo-Luck on July 20, 2003. Amortization expense is recognized on a straight-line basis over the estimated useful life of 5 years. Amortization of intangible asset was RMB73, RMB72 and RMB73 (US\$10) for the year ended December 31, 2005, 2006 and 2007, respectively.

The estimated amortization expense of intangible assets is as follows:

|      | RMB |
|------|-----|
| 2008 | 36  |

**(11) Goodwill**

Goodwill of RMB10,276 (US\$1,409) at December 31, 2006 and 2007, which is not deductible for tax purposes, pertains solely to the Company’s acquisition of Shandong Fuwei in October 2004. The goodwill is attributable to the development potential of business acquired.



## FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the years ended December 31, 2005, 2006 and 2007

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## (12) Short-term Bank Loans

| Lender                                      | Interest rate per annum | 2006 RMB | 2007 RMB | 2007 US\$ |
|---|-------------------------|----------|----------|-----------|
| <b>Bank of Communications Co.,Ltd.</b>      |                         |          |          |           |
| - December 30, 2005 to November 25, 2006    | 6.70%                   | 52,600   | -        | -         |
| - December 20, 2005 to December 13, 2006    | 6.70%                   | 52,546   | -        | -         |
| - April 27, 2005 to September 20, 2006      | 5.76%                   | 100,000  | -        | -         |
| - January 15, 2007 to January 15, 2008      | 6.73%                   | -        | 100,000  | 13,709    |
| - February 6, 2007 to January 15, 2008      | 6.73%                   | -        | 52,590   | 7,209     |
| <b>Weifang Commercial Bank</b>              |                         |          |          |           |
| - January 31, 2007 to January 30, 2008      | 3.06%                   | -        | 16,500   | 2,262     |
| - October 30, 2007 to January 24, 2008      | 0.00%                   | -        | 3,500    | 480       |
| <b>China Construction Bank Corporation</b>  |                         |          |          |           |
| - March 31, 2006 to January 20, 2007        | 5.84%                   | 8,934    | -        | -         |
| <b>Agricultural Bank of China Co., Ltd.</b> |                         |          |          |           |
| - September 30, 2005 to September 9, 2006   | 7.25%                   | 8,790    | -        | -         |
| - October 17, 2005 to October 16, 2006      | 7.25%                   | 8,000    | -        | -         |
| - October 28, 2005 to October 27, 2006      | 7.25%                   | 6,800    | -        | -         |
| Discounted bills (Note 24(c))               | 6.86%-7.00%             | 2,008    | -        | -         |
| <b>Bank of China</b>                        |                         |          |          |           |
| - August 25, 2007 to August 24, 2008        | 6.02%                   | -        | 4,826    | 661       |
| - August 13, 2007 to August 12, 2008        | 6.03%                   | -        | 3,399    | 466       |
| - August 31, 2007 to August 30, 2008        | 6.01%                   | -        | 2,252    | 309       |
| - August 31, 2007 to August 30, 2008        | 6.01%                   | -        | 3,100    | 425       |
| - November 14, 2007 to November 14, 2008    | 5.66%                   | -        | 1,860    | 255       |
|   |                         | 239,678  | 188,027  | 25,776    |

## Notes:

During the years ended December 31, 2006 and 2007, the Company entered into various loan agreements with commercial banks with terms ranging from three months to one year to finance its working capital, construction, and

foreign trade. None of the loan agreements requires the Company to comply with financial covenants. The weighted average interest rate of short-term bank loans outstanding as of December 31, 2006 and 2007 were 6.32% and 6.22% per annum, respectively.

The principal amounts of the above short-term loans are repayable at the end of the loan period.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(12) Short-term Bank Loans (continued)**

Following the maturity of the short-term loans of RMB52,546 and RMB100,000 from Bank of Communications Co., Ltd on December 13, 2006 and September 20, 2006, respectively, the Company obtained from Bank of Communications Co., Ltd. new short terms loans of RMB52,590 and RMB100,000 on January 15, 2007, with the maturity date on January 15, 2008, and interest charged at 6.73% per annum.

The Company obtained from Weifang Commercial Bank new short term loan of RMB16,500 (US\$2,262) on January 15, 2007, with the maturity date on January 30, 2008, and interest charged at 3.060% per annum. The Company obtained from Weifang Commercial Bank new short term loan of RMB3,500(US\$480) on January 31, 2007, with the maturity date on January 24, 2008 and , and interest charged at 0.00% per annum. the loan is a low interest rate loan from the government to enterprises and the interest rate applied in the Fund is 50% lower than the prevailing interest rate published by People's Bank of China. The loan is a kind of industrial development fund loan administered by the local government in Shandong with the purpose of enhancing the independent innovation and technical research and development ability of local enterprises and supporting the development of local high and new technology companies. RMB 20,000 (US\$2,742) proceeds from this loan have been invested in the construction of the Fuwei technology center testing production line project.

All of the short-term loans from Agricultural Bank of China Co., Ltd., totaling RMB23,590 (US\$3,234), and a short-term loan from Bank of Communications Co., Ltd. of RMB 52,600 (US\$7,211), were fully repaid in January 2007 and February 2007, respectively.

On August and September 2007, Shandong Fuwei recommended a foreign currency portfolio from Bank of China Weifang branch, expect it will be reduce the cost of foreign exchange for Shandong Fuwei import raw material. The portfolio transactions are guaranteed by RMB 64,909 (US\$1,879) security deposit. Loan contract is signed between two parties when L/C is opened and contract stated that term is one year and lending interest rates base on low fix benchmark interest rate of the People's Bank of China (the "PBOC"), and dollar is purchased at lower exchange rate. The Company obtained from Bank of China new short term loans totaling RMB15,981 from August 2007 to November 2007, with maturity terms of one year from the borrowing dates. All of the loans are due before December 31, 2008. The interest rates are between 5.66% to 6.03% per annum.

Short-term loans outstanding, which are all denominated in Renminbi, are secured and guaranteed as follows:

|  | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|--|-------------|-------------|--------------|
| Secured by:                                |             |             |              |
| - property, plant and equipment            | 178,270     | 152,590     | 20,288       |
| - lease prepayments                        | 52,600      | -           | -            |
| - bills receivable                         | 2,008       | -           | -            |
| Guaranteed by related parties (Note 20(a)) | 6,800       | 20,000      | 2,742        |
| Restricted cash                            | -           | 15,437      | 2,116        |
|  | 239,678     | 188,027     | 25,776       |





**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

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**(13) Accrued Expenses and Other Payables**

Accrued expenses and other payables at December 31, 2006 and 2007 consist of the following:

|                                     | 2006   |        | 2007 |       |
|-------------------------------------|--------|--------|------|-------|
|                                     | RMB    | RMB    |      | US\$  |
| Payables to contractors             | 8,677  | -      | -    | -     |
| Receipts in advance from customers  | 3,929  | 11,020 |      | 1,511 |
| VAT payable and other taxes payable | 893    | 3,709  |      | 508   |
| Audit fee                           | 1,990  | 84     |      | 12    |
| IPO expenses                        | 1,923  | -      |      | -     |
| Others                              | 2,085  | 3,731  |      | 511   |
|                                     | 19,497 | 18,544 |      | 2,542 |

**(14) Shareholders' Equity**

(a) On the date of incorporation on August 9, 2004, the authorized share capital was US\$50 comprising 50,000 ordinary shares of US\$1.00 each. On October 6, 2004, the Company issued 100 ordinary shares of US\$1 each.

On November 23, 2006, the Company:

(i) Increased the authorized share capital from US\$50 comprised of 50,000 ordinary shares of US\$1.00 per share to US\$2,595 comprised of 2,595,040 shares of US\$1.00 per share.

(ii) Declared a 7.707-for-one ordinary share split. Further to the share split, the authorized share capital is divided into 20,000,000 ordinary shares of a par value of US\$0.129752 each. All share and per share amounts presented in the consolidated financial statements and related notes have been revised to reflect the share split retroactively.

On November 23, 2006, further to the resolutions adopted on May 8, 2006, the outstanding shareholders' loans from Apex Glory Holdings and Easebright Investments of RMB70,596 and RMB18,766 respectively, were converted into 6,911,895 and 1,837,334 ordinary shares of the Company respectively.

During the year ended December 31, 2006, the Company issued 4,312,500 new ordinary shares through an IPO. See Note 1 to the consolidated financial statements for details of the IPO.

(b) Transfers from retained earnings to statutory reserves were made in accordance with the relevant PRC rules and regulations and the articles of association of the Shandong Fuwei and were approved by the board of directors of Shandong Fuwei.

**(15) Revenues**

The Group's revenue is primarily derived from the manufacture and sale of plastic flexible packaging materials.



**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

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**(15) Revenues (continued)**

The following table shows the distribution of the Group's revenue by the geographical location of customers, whereas all the Group's assets are located in the PRC:

|  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$   |
|--|-------------|-------------|-------------|--------|
| The PRC  | 304,421     | 345,122     | 335,213     | 44,073 |
| Overseas countries (principally Korea,<br>United States of America and Europe) | 41,784      | 91,762      | 114,160     | 15,010 |
|  | 346,205     | 436,884     | 449,373     | 59,083 |

The Group's revenue by significant types of films for 2005, 2006 and 2007 is as follows:

|                                 | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$   |
|---------------------------------|-------------|-------------|-------------|--------|
| Printing film                   | 103,682     | 95,315      | 83,453      | 10,972 |
| Stamping film                   | 94,711      | 99,856      | 94,366      | 12,407 |
| Metallization film              | 39,647      | 34,772      | 30,668      | 4,032  |
| Base film for other application | 59,826      | 46,784      | 70,925      | 9,325  |
| Special film                    | 48,339      | 160,157     | 169,961     | 22,346 |
|                                 | 346,205     | 436,884     | 449,373     | 59,083 |

The Group operates and manages its business in one single operating segment - Shandong Fuwei, the operating subsidiary in the PRC. The results of Shandong Fuwei used by management to evaluate business performance are prepared based on PRC GAAP. Segment information is set out below:

|  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$    |
|--|-------------|-------------|-------------|---------|
| Revenues from external customers<br>(Note (a)) | 342,085     | 429,354     | 450,946     | 59,290  |
| Segment income                                 | 58,240      | 65,620      | 54,823      | 7,208   |
| Reconciling items (Note (b))                   | (1,171)     | 2,802       | 2,788       | 367     |
| Income before income taxes                     | 57,069      | 68,422      | 51,941      | 6,829   |
| Depreciation and amortization                  | 23,802      | 24,221      | 23,290      | 3,062   |
| Segment assets (Note (c))                      |             | 496,334     | 753,863     | 103,345 |

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|                                    |        |         |        |
|------------------------------------|--------|---------|--------|
| Expenditures for long-lived assets | 40,175 | 185,190 | 24,349 |
|------------------------------------|--------|---------|--------|

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(15) Revenues (continued)**

## (a) Reconciliation of total segment revenue to consolidated revenue

|  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$   |
|--|-------------|-------------|-------------|--------|
| Total segment revenues under PRC GAAP    | 342,085     | 429,354     | 450,946     | 59,290 |
| Reconciliation from PRC GAAP to US GAAP: |             |             |             |        |
| - Freight and other operating expenses   | 4,120       | 7,530       | 1,573       | 207    |
| Consolidated revenues under US GAAP      | 346,205     | 436,884     | 449,373     | 59,083 |

## (b) Reconciliation of total segment income to consolidated operating income

|   | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$  |
|---|-------------|-------------|-------------|-------|
| Total segment income under PRC GAAP             | 58,240      | 65,620      | 54,823      | 7,208 |
| - Depreciation on property, plant and equipment | 871         | 871         | 907         | 119   |
| - Capitalization of interest expense            | 1,152       | 2,855       | 1,170       | 122   |
| - Other adjustments                             | (806)       | 1,214       | 1,963       | 259   |
|   | 1,217       | 4,940       | 3,040       | 400   |
| Total segment income under US GAAP              | 59,457      | 70,560      | 57,863      | 7,608 |
| Interest income of holding companies            | -           | 14          | 91          | 12    |
| Administrative expenses of holding companies    | (2,388)     | (2,152)     | (5,929)     | (756) |
| Consolidated income before income taxes         | 57,069      | 68,422      | 52,025      | 6,840 |

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(15) Revenues (continued)**

(c) Reconciliation of total segment assets to consolidated total assets

|  | 2006     | 2007     |         |
|--|----------|----------|---------|
|  | RMB      | RMB      | US\$    |
| Total assets for reportable segment under PRC GAAP | 496,334  | 753,863  | 103,345 |
| Reconciliation from PRC GAAP to US GAAP:           |          |          |         |
| - Property, plant and equipment                    | (25,201) | (15,453) | (2,118) |
| - Lease prepayments                                | 2,754    |          |         |
| - Deferred tax assets                              | 1,047    | 1,047    | 144     |
| - Goodwill   | 10,276   | 10,276   | 1,409   |
| - Accounts receivable, net                         | 3,088    | (2,946)  | (404)   |
| - Prepayments and other receivables                | (1,171)  | (7,796)  | (1,014) |
| Total segment assets under US GAAP                 | 487,127  | 738,991  | 101,302 |
| Cash held by the Company                           | 240,978  | 131      | 18      |
| Others (Note)                                      | 9,977    | (147)    | (20)    |
| Consolidated total assets                          | 738,082  | 738,975  | 101,304 |

Note: The 2006 balance primarily includes other receivables of the Company. The 2007 balance primarily includes other payables of third parties.

**(16) Depreciation and Amortization**

Depreciation of property, plant and equipment and amortization of intangible asset is included in the following captions:

|                         | 2005   | 2006   | 2007   |       |
|-------------------------|--------|--------|--------|-------|
|                         | RMB    | RMB    | RMB    | US\$  |
| Cost of goods sold      | 22,737 | 22,721 | 22,557 | 2,966 |
| Distribution expenses   | 12     | 10     | 14     | 2     |
| Administrative expenses | 661    | 766    | 719    | 95    |
|                         | 23,410 | 23,497 | 23,290 | 3,062 |

**(17) Freight Costs**

The Group records freight costs related to the transporting of the raw materials to the Group's warehouse in cost of goods sold and all other outbound freight costs in distribution expenses. For the year ended December 31, 2005, 2006 and 2007, freight costs included in cost of goods sold were RMB186, RMB177 and RMB3,030 (US\$398), respectively, and RMB7,913, RMB13,170 and RMB10,843 (US\$1,426), respectively, were included in distribution expenses.



**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(18) Interest Expense**

The Group capitalizes interest expense as a component of the cost of construction in progress. The following is a summary of interest cost incurred during the year ended December 31, 2005, 2006 and 2007:

|                                  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$  |
|----------------------------------|-------------|-------------|-------------|-------|
| Interest cost capitalized        | 1,152       | 2,855       | 170         | 22    |
| Interest cost charged to expense | 13,747      | 12,884      | 13,233      | 1,684 |
|                                  | 14,899      | 15,739      | 12,975      | 1,706 |

**(19) Income Taxes***Cayman Islands Tax*

Under the current Cayman Island laws, the Company is not subject to tax on income or capital gain. In addition, upon payments of dividends by the Company to its shareholders, no Cayman Islands withholding tax is imposed.

*PRC Tax*

Shandong Fuwei, being a Hi-Tech Enterprise in the Weifang Hi-Tech Industrial Zone in Shandong, the PRC, has been granted preferential tax treatments by the Tax Bureau of the PRC. According to the PRC Income Tax Law and various approval documents issued by the Tax Bureau, Shandong Fuwei's profit was taxed at a rate of 15%.

In addition, Shandong Fuwei has been granted certain tax relief under which it is exempted from PRC income tax for the period from January 28, 2003 to December 31, 2006, and 50% reduction in tax rate for the year ended December 31, 2007.

If Shandong Fuwei was not entitled to a reduced enterprise income tax, or EIT, rate of 0% for the year ended December 31, 2005 and 2006, and rate of 7.5% for the year ended December 31, 2007, it would have had an EIT rate of 15%. Net income and basic and diluted earnings per share would be reduced by the following amounts.

|                    | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$   |
|--------------------|-------------|-------------|-------------|--------|
| Net income         | (8,736)     | (10,453)    | (4,340)     | (571)  |
| Earnings per share |             |             |             |        |
| - Basic            | (11,331)    | (9.50)      | (0.33)      | (0.04) |
| - Diluted          | (11,331)    | (9.48)      | (0.33)      | (0.04) |



**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007  
(amounts in thousands, except share and per share data)

**(19) Income Taxes (continued)**

The Group had minimal operations in jurisdictions other than the PRC. (Loss)/income before income taxes consists of:

|                        | 2005    | 2006    | 2007    |       |
|------------------------|---------|---------|---------|-------|
|                        | RMB     | RMB     | RMB     | US\$  |
| Cayman Islands         | (60)    | (2,117) | (5,893) | (775) |
| British Virgin Islands | (2,328) | (21)    | 55      | 7     |
| PRC                    | 59,457  | 70,560  | 57,863  | 7,608 |
|                        | 57,069  | 68,422  | 52,025  | 6,840 |

The Company has no material unrecognized tax benefit which would favorably affect the income taxes in future periods and do not believe there will be any significant increases or decreases within the next twelve month. No Interest or penalties have been accrued at the date of adoption.

Pursuant to the acquisition by Fuwei (BVI), Shandong Fuwei became a wholly foreign-owned enterprise under the laws of the PRC on January 5, 2005. Accordingly, Shandong Fuwei is entitled to a new 2-year-exemption-3-year-50%-reduction Foreign Enterprise Income Tax holiday whereby the profit for the first two financial years beginning with the first profit-making year (after setting off tax losses carried forward from prior years) is exempted from income tax in the PRC and the profit for each of the subsequent three financial years is taxed at 50% of the prevailing tax rates set by the relevant tax authorities. The tax holiday of Shandong Fuwei commenced in 2005.

On December 29, 2006, the Standing Committee of the Tenth National People's Congress ("NPC") passed a resolution to submit the draft Enterprises Income Tax Law ("New Tax Law") to the Tenth NPC plenary session for voting. On March 16, 2007, the National People's Congress of the PRC passed the Enterprise Income Tax Law of the People's Republic of China, which law will take effect as of January 1, 2008. Further, on December 6, 2007, the State Council Released the Implementation Rules to the Corporate Income Tax Law ("the Implementation Rules").

According to the New Tax Law, from January 1, 2008, the standard corporate income tax rates for enterprises in the PRC will be reduced from 33% to 25%. However, an "encouraged hi-tech enterprise" will continue to be entitled a reduced corporate income tax rate of 15%.

Under the New Tax Law being effective from January 1, 2008, and in accordance with "Notification of the State Council on carrying out the Transitional Preferential Policies concerning Enterprise Income Tax"(Guo Fa [2007] No.39) promulgated by the State Council on December 26, 2007, an entity established before March 16, 2007 that was entitled to preferential tax treatment prior to the New Tax Law will be subject to transitional tax rate beginning in period 2008 (" Transitional Tax rate") before the new corporate income tax rate of 25% applies. For company currently enjoying a reduced tax rate of 15%, the Transitional Tax Rate is 18%, 20%, 22%, 24% and 25% in 2008, 2009, 2010, 2011 and 2012 on wards respectively. The tax rate will transit to the standard tax rate of 25% for entities with current rate of 24% effective from January 1, 2008.

The Company believes that Shandong Fuwei will continue qualifying as an “encouraged hi-tech enterprise” under the New Tax Law. Accordingly, the deferred taxes as of December 31, 2007, have been calculated employing the statutory rate of the Shandong Fuwei of 15%.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(19) Income Taxes (continued)**

Income tax benefit/ (expense) consists of:

|                                     | Current<br>RMB | Deferred<br>RMB | Total<br>RMB |
|-------------------------------------|----------------|-----------------|--------------|
| PRC income tax                      |                |                 |              |
| Year ended December 31, 2005        | -              | 59              | 59           |
| Year ended December 31, 2006        | -              | (757)           | (757)        |
| Year ended December 31, 2007        | (4,529)        | (152)           | (4,681)      |
| Year ended December 31, 2007 (US\$) | (595)          | (20)            | (615)        |

Income tax benefit reported in the consolidated statements of income differs from the income tax expense amount computed by applying the PRC income tax rate of 15% (the statutory tax rate of the Company's principal subsidiary) for the year ended December 31, 2005, 2006 and 2007 for the following reasons:

|  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|--|-------------|-------------|-------------|--------------|
| Income before income taxes                       | 57,069      | 68,422      | 51,941      | 6,829        |
| Computed "expected" tax expense                  | (8,560)     | (10,263)    | (7,791)     | (1,024)      |
| Non-deductible expenses                          | (419)       | (377)       | (900)       | (118)        |
| Non-taxable income                               | -           | 2           | 24          | 3            |
| Tax holiday                                      | 8,978       | 9,827       | 3,986       | 524          |
| Tax rate differential of other tax jurisdictions | 60          | 54          | -           | -            |
| Actual income tax benefit/(expenses)             | 59          | (757)       | (4,681)     | (615)        |

Tax effects of temporary differences that give rise to significant portions of the deferred tax assets/(liabilities) as of December 31, 2006 and 2007, are presented below.

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(19) Income Taxes (continued)**

Deferred income tax assets/(liabilities):

|  | 2006<br>RMB | 2007<br>RMB | 2007<br>US\$ |
|--|-------------|-------------|--------------|
| <b>Current</b>   |             |             |              |
| Accounts receivable  | (162)       | (265)       | (36)         |
| Other receivables  | (29)        | -           | -            |
|  | (191)       | (265)       | (36)         |
| <b>Non-current</b>   |             |             |              |
| Property, plant and equipment, principally due to differences in depreciation and capitalized interest | 2,205       | 2,666       | 365          |
| Construction in progress, principally due to capitalized interest                                      | (722)       | (1,150)     | (158)        |
| Lease prepayments, principally due to differences in charges   | (436)       | (547)       | (74)         |
|  | 1,047       | 969         | 133          |
| <b>Net deferred income tax assets</b>  | <b>856</b>  | <b>704</b>  | <b>97</b>    |

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. In order to fully realize the deferred tax asset, Shandong Fuwei will need to generate future taxable income of approximately RMB12,544 prior to 2031. Shandong Fuwei was under tax concession period for the period from January 28, 2003 to December 31, 2007. The profit before taxation for Shandong Fuwei for the year ended December 31, 2005, 2006 and 2007 was RMB58,586 and RMB69,933 and RMB 51,941 (US\$7,120) respectively. Based upon the level of historical performance of Shandong Fuwei, management believes the deferred tax assets are realizable.

**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(20) Related Party Transactions**

| <i>Name of party</i>   | <i>Relationship</i>   |
|--|---|
| Shandong Baorui Investment Co., Ltd<br>("Shandong Baorui")             | Former shareholder (10%) of Shandong Fuwei.<br>Shandong Baorui is 22.1% owned by the<br>Group Founders.   |
| Shenghong Group Co., Ltd ("Shenghong<br>Group")                        | Former shareholder (90%) of Shandong Fuwei.   |
| Shandong Neo-Luck Plastic Co., Ltd<br>("Shandong Neo-Luck")            | The Group Founders' former employer,<br>previously engaged in the business of BOPET<br>film production.   |
| Weifang Neo-Luck (Group) Co., Ltd ("Weifang<br>Neo-Luck Group")        | Major shareholder (59%) of Shandong<br>Neo-Luck. One of the directors of the<br>Company was the general manager of Weifang<br>Neo-Luck Group prior to joining the Company<br>in April 2005. |
| Easebright Investments Limited ("Easebright<br>Investments")           | Shareholder (21%) of the Company  |
| Apex Glory Holdings Limited ("Apex Glory<br>Holdings")                 | Shareholder (79%) of the Company  |
| Fuhua Industrial Material Management Co.,<br>Ltd. ("Fuhua Management") | Investment owned by Weifang Neo-Luck<br>Group.  |
| Weifang Fuwah Hotel Co. Ltd ("Fuwah Hotel")                            | Investment owned by Weifang Neo-Luck<br>Group.  |

(a) The principal related party transactions during the year ended December 31, 2005, 2006 and 2007 are as follows:

|                            | Note  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$ |
|----------------------------|-------|-------------|-------------|-------------|------|
| Guarantee of bank loans    | (i)   | 6,800       | 6,800       | -           | -    |
| Rentals for staff quarters | (ii)  | 201         | 151         | 160         | 21   |
| Interest income            | (iii) | 838         | -           | -           | -    |

Notes:

(i) During the year ended December 31, 2005 and 2006, a bank loan of RMB6,800 was guaranteed by Shandong Baorui.

(ii) During the year ended December 31, 2005, 2006 and 2007, the Group paid the rental expenses to Fuhua Management for renting an apartment for the purpose of staff quarters.

(iii) During the year ended December 31, 2005, interest income of RMB838 was received from Weifang Neo-Luck Group in respect of a loan receivable carried at an interest rate of 5.49% per annum.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(21) Pension and Other Postretirement Benefits**

Pursuant to the relevant PRC regulations, the Group is required to make contributions at a rate of 20% of employees' salaries and wages to a defined contribution retirement scheme organized by the local Social Bureau in respect of the retirement benefits for the Group's employees in the PRC. The total amount of contributions of RMB527, RMB456 and RMB433 (US\$57) for the year ended December 31, 2005, 2006 and 2007, respectively, was charged to administrative expenses in the accompanying consolidated statements of income. The Group has no other obligation to make payments in respect of retirement benefits of the employees.

**(22) Fair Value of Financial Instruments**

The carrying amount of cash and cash equivalents, trade accounts receivable, prepayments and other receivables, amounts due from related parties, amounts due to related parties, and accrued liabilities and other payables, approximate their fair values because of the short maturity of these instruments.

The carrying amount of bank loans approximate the fair value based on the borrowing rates currently available for bank loans with similar terms and maturity.

**(23) Business and Credit Concentrations**

(a) Almost all of the Group's customers are located in the PRC. There is no individual customer with gross revenue more than 10% of total gross revenue during the year ended December 31, 2005, 2006 and 2007.

There were no amounts due from customers representing more than 10% of the outstanding accounts receivable at December 31, 2006 and 2007.

(b) The Group purchased a significant portion of PET resin required for the production of BOPET film from Sinopec Yizheng Chemical Fibre Company Limited ("Sinopec Yizheng") during the year ended December 31, 2005, 2006 and 2007. The Group believes that there are a limited number of suppliers in the PRC with the ability to consistently supply PET resin that meets the Group's quality standards and requirements. Currently, the Group has an annual supply agreement with Sinopec Yizheng pursuant to which Sinopec Yizheng has agreed to supply fixed quantities of PET resin to the Group on a monthly basis at the prevailing market prices. The terms of such supply agreement are reviewed annually. Although the Group believes that it maintains a good relationship with its major suppliers, there can be no assurance that Sinopec Yizheng will continue to sell to the Group under normal commercial terms as and when needed. In the event that these major suppliers ceased to sell to the Group and the Group could not secure other sources of supply, the Group's turnover and profitability might be adversely affected.

The following are the vendors that supplied 5% or more of our raw materials for each of the year ended December 31, 2005, 2006 and 2007:

| Name of Vender  | Supply    | Percentage of total purchases (%) |      |      |
|-----------------|-----------|-----------------------------------|------|------|
|                 |           | 2005                              | 2006 | 2007 |
| Sinopec Yizheng | PET resin | 66.6                              | 58.5 | 46.4 |

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|   |                         |      |      |      |
|---|-------------------------|------|------|------|
| Hyosung Corporation                     | PET resin               | -    | 2.1  | 18.0 |
| Yizheng Tianbao Polyester Co., Ltd.     | Additives               | 16.7 | 23.9 | 16.6 |
| Jiangyin Xingtai New Material Co., Ltd. | PET resin               | -    | 6.7  | 12.3 |
|   | PET resin and additives |      |      |      |
| Zhuhai Yubua Polyester Co., Ltd.        |                         | 5.3  | 2.1  | -    |

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007  
(amounts in thousands, except share and per share data)

**(24) Commitments and Contingencies**

**(a) Operating lease commitments**

Future minimum lease payments under non-cancelable operating leases as of December 31, 2007 are as follows:

|      | RMB |
|------|-----|
| 2008 | 490 |

The Company leases warehouses and staff quarters under operating leases. The leases typically run for an initial period of between one and five years, with an option to renew the lease after that date at which time all terms are renegotiated. None of the leases includes contingent rentals.

For the year ended December 31, 2005, 2006 and 2007, total rental expenses for non-cancelable operating leases were RMB321, RMB309 and RMB2,792 (US\$367), respectively.

**(b) Capital commitments**

Capital commitments for purchase of property, plant and equipment as of December 31, 2007 were RMB155,058 (US\$21,257).

**(c) Outstanding bills receivable discounted**

As of December 31, 2006, the Company had retained a recourse obligation of RMB2,008 in respect of bills receivable discounted with and sold to banks. The recourse obligation represents the amount the Company will be obligated to repay to the extent that the issuing banks who have guaranteed payment do not honor the bills receivable upon maturity. For the year presented, the Company did not experience any losses on bills receivable discounted. The discounted bills at 2006 was RMB2,008 and was disclosed as secured short-term loans (see Note 12).

As of December 31, 2007, the Company had not retained any recourse obligation in respect of bills receivable discounted with and sold to banks.

**(d) Legal proceedings**

In 2006, Shandong Fuwei received a correspondence relating to an arbitration proceeding initiated by DMT S. A. (“DMT”) against Shandong Neo-Luck in the ICC International Court of Arbitration and DMT is seeking monetary damages against Shandong Neo-Luck of approximately US\$1,250 plus interest relating to a claim of partial non-payment for the DMT production line Shandong Fuwei acquired from Beijing Baroui in 2005. Based on an external legal opinion, the Company believes that no liability with respect to such proceeding should arise with regard to Shandong Fuwei, due to the lack of any contract or direct obligation between Shandong Fuwei and DMT. Shandong Fuwei intends to vigorously contest any claims in respect of obligations of Shandong Neo-Luck.

At the invitation of Weifang Neoluck (Group) Co., Ltd (“Neoluck Group”), the original majority shareholder of Shandong Neoluck, the Neoluck Group and DMT engaged in efforts to achieve a settlement of the pending arbitration

on January 18, 2008. The Company joined those discussions as an interested party and in order to support a resolution of the pending dispute and to achieve resolution of certain outstanding service and spare part issues.

The arbitration proceeding between DMT and Shandong Neoluck, after several weeks of negotiations among the parties, the parties entered into two agreements, a Service and Technical Assistance Agreement (the "Service Agreement") was signed between DMT and Shandong Fuwei on March 5, 2008 under the Service Agreement, Shandong Fuwei will pay an amount of US\$180 in two installments for receiving service and spare parts.

In connection with this agreement a third party is required to compensate the plaintiff if the third party does not perform under the terms of settlement the Company's liability in regard to this matter may increase.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(24) Commitments and Contingencies****(d) Legal proceedings (continued)**

At December 31, 2007, Hampden Kent Group LLC (“HKG”) commenced arbitration for the amount of US\$3,800 relating to a claim for a penalty fee in connection with services allegedly performed by HKG in connection with attempting to provide financing to Fuwei pursuant to a service agreement between the parties. As regarding the service agreement, any dispute between the parties would be arbitrated by the American Arbitration Association (“AAA”) in accordance with its rules. Pursuant to these rules, a demand for arbitration must be filed with the AAA regional office together with a filing fee by the claiming party, in this case, HKG. In December 2007, HKG filed a demand for arbitration with the International Dispute Center of the AAA. The Company believes the allegations are without merit and that it intends to defend itself vigorously against the claims. Management estimated the exposure to the claim ranges from US\$0 to US\$3,800 as of December 31, 2007.

On October 19, 2007, the Company became aware that a class action lawsuit had been filed on behalf of all purchasers of the Company’s stock (collectively, the “Plaintiffs”) from the date of the Company’s Initial Public Offering on December 19, 2006 through October 16, 2007. The case is pending in the United States District Court for the Southern District of New York. The complaint alleges that the Company and certain of its present and former officers, directors and control persons (collectively, the “defendants”) violated the Securities Act of 1933. On November 21, 2007, the Company was given notice that a class action lawsuit had been commenced on behalf of all purchasers of the Company’s stock (collectively, the “plaintiffs”) pursuant or traceable to the Registration Statement and Prospectus issued in connection with the Company’s Initial Public Offering on December 19, 2006 through November 12, 2007. The case is pending in the United States District Court for the Southern District of New York. The complaint alleges that the Company, its underwriters and certain of its executives (collectively, the “Defendants”) violated Section 11, 12(2) and 15 of the Securities Act of 1933. The complaint also alleges that the Defendants misrepresented or omitted material information regarding the Company and its business operation. The Company’s management believes that the allegation are without merit, and the Company intends to defend itself vigorously against the claims, and has engaged a law firm in this regard. However, it is currently unable to reasonably estimate the amount or range of possible losses that will result from the ultimate resolution of this matter.

**(25) Earnings per Share**

Basic and diluted earnings per share for the period/year ended December 31, 2005, 2006 and 2007 have been calculated as follows:

|  | 2005   | 2006   | 2007   |       |
|--|--------|--------|--------|-------|
|  | RMB    | RMB    | RMB    | US\$  |
| Net income available to ordinary shareholders                        | 57,128 | 67,665 | 47,260 | 6,214 |
| Denominator for basic net income available to ordinary shareholders: |        |        |        |       |

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|  |        |           |            |            |
|--|--------|-----------|------------|------------|
| Weighted average number of ordinary shares                             |        |           |            |            |
| Outstanding  | 771    | 1,101,031 | 13,062,500 | 13,062,500 |
| Basic earnings per share   | 74,096 | 61.46     | 3.62       | 0.48       |
| Net income available to ordinary shareholders                          | 57,128 | 67,665    | 47,260     | 6,214      |
| Denominator for diluted net income available to ordinary shareholders: |        |           |            |            |
| Weighted average number of ordinary shares outstanding                 | 771    | 1,101,031 | 13,062,500 | 13,062,500 |
| Weighted average number of share options                               | -      | 1,457     | -          | -          |
|  | 771    | 1,102,488 | 13,062,500 | 13,062,500 |
| Diluted earnings per share   | 74,096 | 61.37     | 3.62       | 0.48       |

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007  
(amounts in thousands, except share and per share data)

**(26) Fuwei Films (Holdings) Co., Ltd (Parent Company)**

Under PRC regulations, the Company's operating subsidiary, Shandong Fuwei may pay dividends only out of its accumulated profits, if any, determined in accordance with the accounting standards and regulations prevailing in the PRC ("PRC GAAP"). In addition, Shandong Fuwei is required to set aside at least 10% of its accumulated profits each year, if any, to fund the statutory general reserve until the balance of the reserve reaches 50% of its registered capital. The statutory general reserve is not distributable in the form of cash dividends to the Company and can be used to make up cumulative prior year losses, if any, and may be converted into share capital by the issue of new shares to shareholders in proportion to their existing shareholdings, or by increasing the par value of the shares currently held by them, provided that the reserve balance after such issue is not less than 25% of the registered capital. As of December 31, 2007, additional transfers of RMB4,741 (US\$623) are required before the statutory general reserve reaches 50% of the registered capital of Shandong Fuwei. Further, Shandong Fuwei is also required to allocate 5% of the profit after tax, determined in accordance with PRC GAAP, to the statutory public welfare fund which is restricted to be used for capital expenditures for staff welfare facilities owned by the Company. The statutory public welfare fund is not available for distribution to equity owners (except in liquidation) and may not be transferred in the form of loans, advances, or cash dividends. As of December 31, 2007, an aggregate amount of RMB36,312 (US\$4,978) has been appropriated from retained earnings and set aside for statutory general reserve and public welfare fund, by Shandong Fuwei.

As of December 31, 2007, the amount of restricted net assets of Shandong Fuwei, which may not be transferred to the Company in the form of loans, advances or cash dividends by the subsidiaries without the consent of a third party, was approximately 70% of the Company's consolidated net assets as discussed above. In addition, the current foreign exchange control policies applicable in the PRC also restrict the transfer of assets or dividends outside the PRC.

The following presents condensed unconsolidated financial information of the Parent Company only.

**Condensed Balance Sheet as of December 31, 2006 and 2007**

|   | 2006<br>RMB    | 2007<br>RMB    | 2007<br>US\$  |
|---|----------------|----------------|---------------|
| Cash and cash equivalents                         | 240,978        | 74             | 10            |
| Other current assets                              | 96,045         | 311,835        | 42,749        |
| Investments in subsidiaries                       | 147,762        | 147,762        | 20,256        |
| <b>Total assets</b>                               | <b>484,785</b> | <b>459,671</b> | <b>63,015</b> |
| Current liabilities                               | 18,878         | 21,194         | 2,905         |
| Total shareholders' equity                        | 465,907        | 438,477        | 60,110        |
| <b>Total liabilities and shareholders' equity</b> | <b>484,785</b> | <b>459,671</b> | <b>63,015</b> |



**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(26) Fuwei Films (Holdings) Co., Ltd (Parent Company) (continued)****Condensed Statements of Operations (For the year ended December 31, 2005, 2006 and 2007)**

|  | 2005<br>RMB | 2006<br>RMB | 2007<br>RMB | US\$  |
|--|-------------|-------------|-------------|-------|
| Interest income  | -           | 14          | 91          | 12    |
| General and administrative expenses                          | (60)        | (2,131)     | (5,984)     | (787) |
| Loss before equity in undistributed earnings of subsidiaries | (60)        | (2,117)     | -           | -     |
| Equity in earnings of subsidiaries                           | 57,188      | 69,782      | -           | -     |
| Net income   | 57,128      | 67,665      | (5,983)     | (787) |

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(26) Fuwei Films (Holdings) Co., Ltd (Parent Company) (continued)****Condensed Statement of Cash Flows (For the year ended December 31, 2005, 2006 and 2007)**

|   | 2005     | 2006     | 2007      |          |
|---|----------|----------|-----------|----------|
|   | RMB      | RMB      | RMB       | US\$     |
| <b>Cash flow from operating activities</b>                                |          |          |           |          |
| Net income  | 57,128   | 67,665   | (5,893)   | (775)    |
| Adjustment to reconcile net income to net cash from operating activities: |          |          |           |          |
| - Equity in earnings of subsidiaries                                      | (57,188) | (69,782) | -         | -        |
| - Foreign exchange gain   | -        | (1,473)  | -         | -        |
| Changes in operating assets and liabilities:                              |          |          |           |          |
| - Other current assets  | (89,323) | (9,974)  | 9,631     | 1,266    |
| - Other current liabilities   | 89,396   | 18,659   | (3,713)   | (488)    |
| Net cash provided by operating activities                                 | 13       | 5,095    | 25        | 3        |
| <b>Cash flow from financing activities</b>                                |          |          |           |          |
| Payments to related parties   | -        | -        | (232,656) | (30,589) |
| Issuance of share capital   | -        | 235,867  | -         | -        |
| Effect of exchange  | -        | -        | (8,273)   | (1,088)  |
| Net cash provided by/(used in) financing activities                       | -        | 235,867  | (240,929) | (31,677) |
| Net increase/(decrease) in cash   | 13       | 240,962  | (240,904) | (31,674) |
| <b>Cash:</b>  |          |          |           |          |
| At beginning of year  | 3        | 16       | 240,978   | 30,878   |
| At end of year  | 16       | 240,978  | 74        | 10       |

**(27) Subsequent Events**

The arbitration proceeding between DMT S. A. (“DMT”) and Shandong Neoluck Plastics Co. Ltd. (“Neoluck”), after several weeks of negotiations among the parties, the parties entered into two Agreements, one is a Service and Technical Assistance Agreement (the “Service Agreement”) between DMT and Shandong Fuwei, dated March 5, 2008, providing for the payment of \$180 in two installments in order to commence receiving service and spare parts with



respect to the equipment that had been originally sold by DMT. On March 12, 2008, the Neoluck Group entered into a Settlement Agreement (the "Settlement Agreement") with DMT, pursuant to which Neoluck Group will make a payment of \$900 through an irrevocable bank draft delivered to DMT to be drawn upon within sixty days. In accordance with the provisions of the Settlement Agreement, upon DMT's collection of moneys to be paid under the Settlement Agreement and the Service Agreement, the pending dispute in arbitration will be withdrawn and DMT will release the Neoluck Group and Fuwei from any claims relating to the original sale of the equipment.

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**FUWEI FILMS (HOLDINGS) CO., LTD and SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

For the years ended December 31, 2005, 2006 and 2007

(amounts in thousands, except share and per share data)

**(27) Subsequent Events (continued)**

In accordance with the Settlement Agreement, a letter, signed by counsel to DMT and Fuwei, has been transmitted to the ICC International Court of Arbitration requesting a suspension of any further proceeding pending the performance of the payment obligations under the Settlement Agreement and the Service Agreement. Once such payment obligations are performed, the arbitration proceeding will be withdrawn as settled between the parties.

On January 24, 2008, the Court consolidated into a single action the putative securities class actions pending against the Company and certain of its officers, directors, and shareholders. The Court also appointed Ninyat Tonyaz as lead plaintiff, appointed the Rosen Law Firm, P.A. as lead counsel, and granted plaintiffs leave to file a consolidated amended class action complaint. The consolidated action is styled In re Fuwei Films Securities Litigation, Case No. 07-CV-9416 (RJS). On March 14, 2008, plaintiffs filed a consolidated amended class action complaint naming as defendants the Company, Xiaoan He, Mark Stulga, Jun Yin, Tongju Zhou, Duo Wang, and the Company's IPO underwriters — Maxim Group LLC, WR Hambrecht + Co. and Chardan Capital Markets, LLC. The consolidated amended class action complaint asserts claims for violation of Sections 11, 12(a)(2), and 15 of the Securities Act of 1933. At this point, we believe that only the Company, Mr. Stulga, and the Underwriter Defendants have been properly served with the consolidated amended class action complaint. Pursuant to a scheduling order entered by the Court on February 19, 2008, the parties named as defendants in the consolidated class action are required to answer or otherwise respond to the consolidated complaint on or before April 30, 2008.

On February 18, 2008, HKG submitted an Amended Demand for Arbitration and Statement of Claim, correcting certain clerical errors in its original demand. On March 14, 2008, the Company submitted its answering statement and counterclaim in response to HKG's Amended Demand for Arbitration and Statement of Claim. The Company denied HKG's claims for breach of contract and breach of the covenant of good faith and fair dealing as legally and factually without merit and asserted various defenses. The Company also asserted a counterclaim against HKG for breach of the August 19, 2006 Letter Agreement, seeking to recover the over \$300 in fees and costs paid to HKG and other consequential damages. On March 27, 2008, HKG submitted a letter in reply to the Company's counterclaim, generally denying the allegations and claims made by the Company. At the request of HKG, the Company has agreed to attempt to resolve this dispute through mediation. A neutral mediator has been appointed by the AAA's International Centre for Dispute Resolution; however, the mediation has not yet been scheduled.