MIDSOUTH BANCORP INC Form 10-K March 14, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2013 Commission File number 1-11826

MIDSOUTH BANCORP, INC. (Exact name of registrant as specified in its charter)

Louisiana 72-1020809 (State of Incorporation) (I.R.S. EIN Number)

102 Versailles Boulevard, Lafayette, Louisiana 70501 (Address of principal executive offices)

Registrant's telephone number, including area code: (337) 237-8343

Securities registered pursuant to Section 12(b) of the Act:

Title of each className of each exchange on which registeredCommon Stock, \$.10 par valueNew York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: none

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\beta$  No o

Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a nonaccelerated filer, or a smaller reporting company. A large accelerated filer "An accelerated filer b A nonaccelerated filer o A smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.) Yes " No b

The aggregate market value of the voting and nonvoting common equity held by nonaffiliates of the registrant at June 30, 2013 was approximately \$116,357,698 based upon the closing market price per share of the registrant's common stock as reported on The New York Stock Exchange, Inc. as of such date. As of March 14, 2014 there were 11,256,712 outstanding shares of MidSouth Bancorp, Inc. common stock.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Company's Proxy Statement for its 2014 Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K.

# MIDSOUTH BANCORP, INC. 2013 Annual Report on Form 10-K TABLE OF CONTENTS

<u>Part I</u>	5
<u>Item 1 - Business</u>	5
Overview	5
Products and Services	5
<u>Markets</u>	6
Competition	6
Employees	6
Additional Information	6
Supervision and Regulation	6
Item 1A – Risk Factors	14
Risks Relating to Our Business	15
Risks Relating to an Investment in Our Common Stock	21
Item 1B – Unresolved Staff Comments	24
Item 2 - Properties	24
Item 3 - Legal Proceedings	24
Item 4 – Mine Safety Disclosures	24
PART II	26
Item 5 - Market for Registrant's Common Equity, Related Shareholder	•
Matters, and Issuer Purchases of Equity Securities	26
Item 6 – Five Year Summary of Selected Financial Data	28
Item 7 – Management's Discussion and Analysis of Financial Condition	
and Results of Operations	29
Overview	29
Acquisition Activity during 2012	29
Critical Accounting Policies	30
Results of Operations	31
Earnings Analysis	32
Balance Sheet Analysis	36
Impact of Inflation and Changing Prices	48
Item 7A – Quantitative and Qualitative Disclosures about Market Risk	48
Item 8 – Financial Statements and Supplementary Data	49
Notes to Consolidated Financial Statements	55
1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	55
2 ACOUISITION ACTIVITY	60
3 INVESTMENT SECURITIES	63
4 LOANS	67
5 PREMISES AND EQUIPMENT	75
6 GOODWILL AND OTHER INTANGIBLE ASSETS	76
7 <u>DEPOSITS</u>	77
8 SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE	77
9 SHORT-TERM FEDERAL HOME LOAN BANK ADVANCES	77
10 <u>NOTES PAYABLE</u>	78
11 <u>JUNIOR SUBORDINATED DEBENTURES</u>	78
TI JOINTON DODORDINATED DEDENTORED	,0

12COMMITMENTS AND CONTINGENCIES	79	
13 <u>INCOME TAXES</u>	79	
14 <u>EMPLOYEE BENEFITS</u>	80	
15 <u>EMPLOYEE STOCK PLANS</u>	81	
16 <u>STOCKHOLDERS' EOUIT</u> Y	82	

17. OTHER COMPREHENSIVE (LOSS) INCOME	83
18 NET EARNINGS PER COMMON SHARE	84
19 FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK	84
20 <u>REGULATORY MATTERS</u>	85
21 FAIR VALUE MEASUREMENTS AND DISCLOSURES	86
22 OTHER NON-INTEREST INCOME AND EXPENSE	90
23 <u>SUBSEQUENT EVENTS</u>	90
24. CONDENSED FINANCIAL INFORMATION OF PARENT COMPANY	91
Item 9 – Changes in and Disagreements with Accountants on Accounting and	96
Financial Disclosure	90
Item 9A – Controls and Procedures	96
<u>Item 9B – Other Information</u>	96
<u>PART III</u>	97
Item 10 - Directors, Executive Officers, and Corporate Governance	97
Item 11 - Executive Compensation	97
Item 12 - Security Ownership of Certain Beneficial Owners and Management	97
and Related Shareholder Matters	97
Securities Authorized for Issuance under Equity Compensation Plans	97
Item 13 - Certain Relationships and Related Transactions and Director	98
Independence	90
Item 14 – Principal Accounting Fees and Services	98
Item 15 - Exhibits and Financial Statement Schedules	98

#### <u>Table of Contents</u> CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements included in this Report and the documents incorporated by reference herein, other than statements of historical fact, are forward-looking statements (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and the regulations thereunder), which are intended to be covered by the safe harbors created thereby. Forward-looking statements include, but are not limited to certain statements under the captions "Business," "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations."

The words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "will," "would," "could," "should," "guidar "continue," "project," "forecast," "confident," and similar expressions are typically used to identify forward-looking statements. These statements are based on assumptions and assessments made by management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Any forward-looking statements are not guarantees of our future performance and are subject to risks and uncertainties and may be affected by various factors that may cause actual results, developments and business decisions to differ materially from those in the forward-looking statements. Some of the factors that may cause actual results, developments and business decisions to differ materially from those contemplated by such forward-looking statements include the factors discussed under the caption "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Report and the following: changes in interest rates and market prices that could affect the net interest margin, asset valuation, and expense levels;

changes in local economic and business conditions, including, without limitation, changes related to the oil and gas • industries, that could adversely affect customers and their ability to repay borrowings under agreed upon terms, adversely affect the value of the underlying collateral related to their borrowings, and reduce demand for loans; • increased competition for deposits and loans which could affect compositions, rates and terms;

changes in the levels of prepayments received on loans and investment securities that adversely affect the yield and value of the earning assets;

a deviation in actual experience from the underlying assumptions used to determine and establish our allowance for loan losses ("ALLL"), which could result in greater than expected loan losses;

·changes in the availability of funds resulting from reduced liquidity or increased costs;

the timing and impact of future acquisitions, the success or failure of integrating acquired operations, and the ability to capitalize on growth opportunities upon entering new markets;

•the ability to acquire, operate, and maintain effective and efficient operating systems;

increased asset levels and changes in the composition of assets that would impact capital levels and regulatory capital ratios;

·loss of critical personnel and the challenge of hiring qualified personnel at reasonable compensation levels; legislative and regulatory changes, including the impact of regulations under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act") and other changes in banking, securities and tax laws and regulations and their application by our regulators, changes in the scope and cost of Federal Deposit Insurance Corporation ("FDIC") insurance and other coverage;

- regulations and restrictions resulting from our participation in government sponsored programs such as the U.S. Treasury's Small Business Lending Fund, including potential retroactive changes in such programs;
- changes in accounting principles, policies, and guidelines applicable to financial holding companies and banking; • acts of war, terrorism, cyber intrusion, weather, or other catastrophic events beyond our control; and the ability to manage the risks involved in the foregoing

 $\cdot$  the ability to manage the risks involved in the foregoing.

We can give no assurance that any of the events anticipated by the forward-looking statements will occur or, if any of them does, what impact they will have on our results of operations and financial condition. We disclaim any intent or obligation to publicly update or revise any forward-looking statements, regardless of whether new information becomes available, future developments occur or otherwise.

Table of Contents Part I Item 1 - Business

#### Overview

The Company was incorporated in 1984 as a Louisiana corporation and is a registered financial holding company headquartered in Lafayette, Louisiana. Its operations have been conducted primarily through its wholly owned bank subsidiary MidSouth Bank, N.A. The Bank, a national banking association, was chartered and commenced operations in 1985. On December 28, 2012, we completed a merger with PSB Financial Corporation ("PSB"), the holding company of Many, Louisiana based The Peoples State Bank. This transaction continued our strategic growth and enhanced the connection between Louisiana and Texas by expanding MidSouth Bank's presence into central and northwest Louisiana and east Texas. As of December 31, 2013, the Bank operated through a network of 62 offices located in Louisiana and Texas, including a Loan Production Office in Austin, Texas.

Unless otherwise indicated or unless the context requires otherwise, all references in this report to "the Company," "we," "us," "our," or similar references, mean MidSouth Bancorp, Inc. and our subsidiaries, including our banking subsidiary, MidSouth Bank, N.A., on a consolidated basis. References to "MidSouth Bank" or the "Bank" mean our wholly owned banking subsidiary, MidSouth Bank, N.A.

#### Products and Services

The Bank is community oriented and focuses primarily on offering commercial and consumer loan and deposit services to small and middle market businesses, their owners and employees, and other individuals in our markets. Our community banking philosophy emphasizes personalized service and building broad customer relationships. Deposit products and services offered by the Bank include interest-bearing and noninterest-bearing checking accounts, investment accounts, cash management services, and electronic banking services, including remote deposit capturing services, internet banking, and debit and credit cards. Most of the Bank's deposit accounts are FDIC-insured up to the maximum allowed, and the Bank customers have access to a world-wide ATM network of more than 50,000 surcharge-free ATMs.

Loans offered by the Bank include commercial and industrial loans, commercial real estate loans (both owner-occupied and non-owner occupied), other loans secured by real estate and consumer loans. We commenced operations during a severe economic downturn in Louisiana more than 25 years ago. Our survival and growth in the ensuing years has instilled in us a conservative operating philosophy. Our conservative attitude impacts our credit and funding decisions, including underwriting loans primarily based on the cash flows of the borrower (rather than just relying on collateral valuations) and focusing lending efforts on working capital and equipment loans to small and mid-sized businesses along with owner-occupied properties.

Our conservative operating philosophy extends to managing the various risks we face. We maintain a separate risk management group to help identify and manage these various risks. This group, which reports directly to the Chairman of our Audit Committee, not to other members of the senior management team, includes our audit, collections, compliance, in-house legal counsel, loan review and security functions and is staffed with experienced accounting and legal professionals.

We are committed to an exceptional level of customer care. We maintain our own in-house call center so that customers enjoy live interaction with employees of the Bank rather than an automated telephone system. Additionally, we provide our employees with the training and technological tools to improve customer care. We also conduct focus groups within the communities we serve and strive to create a two-way dialog to ensure that we are offering the banking products and services that our customers and communities need.

With the PSB merger, we acquired a wholly owned insurance subsidiary, Peoples General Agency ("the Agency"). The Agency has an affiliate relationship with Community Financial Insurance Center, LLC ("CFI"), a Louisiana based independent insurance agency which also serves as the affiliated agency of the Louisiana Bankers Association. CFI offers a wide array of personal, commercial and life and health insurance products. As an affiliate with CFI, the Agency receives a 15% commission on any successful referral to CFI. Commissions were approximately \$6,000 in 2013.

- 5 -

#### Table of Contents Markets

We operate in Louisiana and central and east Texas along the Interstate 10, Interstate 49, Highway 90, Interstate 45, Interstate 20, Interstate 30 and Interstate 35 corridors. As of December 31, 2013, our market area in Louisiana included 45 offices and is bound by Lafourche Parish to the south, East Baton Rouge Parish to the east, Caddo Parish to the north and Calcasieu Parish to the west. Our market areas in Texas include 17 offices located in the Beaumont, Houston, Conroe, Magnolia, College Station, Austin, Dallas-Fort Worth, Tyler, and Texarkana areas. For additional information regarding our properties, see Item 2 – Properties of this Report.

Oil and gas is the key industry within our markets. However, medical, technology and research companies continue to develop within these markets thereby diversifying the economy. Additionally, numerous major universities located within our market areas, including Louisiana State University, University of Houston, Rice University, Texas A&M University and University of Louisiana at Lafayette, provide a substantial number of jobs and help to contribute to the educated work force within our markets.

We believe our financial condition, coupled with our scalable operational capabilities, will facilitate future growth, both organically and through acquisition, including potential growth in new market areas.

# Competition

We face strong competition in our market areas from both traditional and nontraditional financial services providers, such as commercial banks; savings banks; credit unions; finance companies; mortgage, leasing, and insurance companies; money market mutual funds; brokerage houses; and branches that provide credit facilities. Several of the financial services competitors in our market areas are substantially larger and have far greater resources; however, we have effectively competed by building long-term customer relationships. Customer loyalty has been built through our continued focus on quality customer care enhanced by technology and effective delivery systems.

Other factors, including economic, legislative, and technological changes, also impact our competitive environment. Management continually evaluates competitive challenges in the financial services industry and develops appropriate responses consistent with our overall market strategy.

# Employees

As of December 31, 2013, the Bank employed approximately 604 full-time equivalent employees. The Company had no employees who are not also employees of the Bank. Through the Bank, employees receive customary employee benefits, which include an employee stock ownership plan; a 401(K) plan; and life, health and disability insurance plans. Our directors, officers, and employees are important to the success of the Company and play a key role in business development by actively participating in the communities served by the Company. The Company considers the relationship of the Bank with its employees as a whole to be good.

# Additional Information

More information on the Company and the Bank is available on the Bank's website at <u>www.midsouthbank.com</u>. The Company is not incorporating by reference into this Report the information contained on its website; therefore, the content of the website is not a part of this Report. Copies of this Report and other reports filed or furnished by the Company pursuant to Section 13(a) or 15(d) of the Exchange Act, including exhibits, are available free of charge on the Company's website under the "Investor Relations" link as soon as reasonably practicable after they have been filed or furnished electronically to the Securities and Exchange Commission ("SEC"). Copies of these filings may also be obtained free of charge on the SEC's website at <u>www.sec.gov</u>.

Supervision and Regulation

Under Federal Reserve policy, we are expected to act as a source of financial strength for, and to commit resources to support, the Bank. This support may be required at times when, absent such Federal Reserve policy, we may not be inclined to provide such support. In addition, any capital loans by a financial holding company to any of its banking subsidiaries are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary banks. In the event of a financial holding company's bankruptcy, any commitment by a financial holding company to a federal bank regulatory agency to maintain the capital of a banking subsidiary will be assumed by the bankruptcy trustee and entitled to a priority of payment.

- 6 -

# Table of Contents

#### Regulatory Reform

The financial crisis of 2008, including the downturn of global economic, financial and money markets and the threat of collapse of numerous financial institutions, and other recent events have led to the adoption of numerous new laws and regulations that apply to, and focus on, financial institutions. The most significant of these new laws is the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which was adopted on July 21, 2010 and, in part, is intended to implement significant structural reforms to the financial services industry. The Dodd-Frank Act is discussed in more detail below.

As a result of the Dodd-Frank Act and other regulatory reforms, the Company is experiencing a period of rapidly changing regulations. These regulatory changes could have a significant impact on how the Company conducts its business. The specific implications of the Dodd-Frank Act and other proposed regulatory reforms cannot yet be predicted and will depend to a large extent on the specific regulations that are adopted in the coming months and years to implement regulatory reform initiatives.

#### Bank Holding Companies and Financial Holding Companies

Historically, the activities of bank holding companies were limited to the business of banking and activities closely related or incidental to banking. Bank holding companies were generally prohibited from acquiring control of any company that was not a bank and from engaging in any business other than the business of banking or managing and controlling banks. The Gramm-Leach-Bliley Act, which took effect on March 12, 2000, dismantled many Depression-era restrictions against affiliation between banking, securities and insurance firms by permitting bank holding companies to engage in a broader range of financial activities, so long as certain safeguards are observed. Specifically, bank holding companies may elect to become "financial holding companies" that may affiliate with securities firms and insurance companies and engage in other activities that are financial in nature or incidental to a financial activity. Thus, with the enactment of the Gramm-Leach-Bliley Act, banks, security firms and insurance companies find it easier to acquire or affiliate with each other and cross-sell financial products. The Gramm-Leach-Bliley Act permits a single financial services organization to offer a more complete array of financial products and services than historically was permitted.

A financial holding company is essentially a bank holding company with significantly expanded powers. Under the Gramm-Leach-Bliley Act, in addition to traditional lending activities, the following activities are among those that are deemed "financial in nature" for financial holding companies: securities underwriting, dealing in or making a market in securities, sponsoring mutual funds and investment companies, insurance underwriting and agency activities, activities which the Federal Reserve Board determines to be closely related to banking, and certain merchant banking activities.

We elected to become a financial holding company in November 2012. As a financial holding company, we have very broad discretion to affiliate with securities firms and insurance companies, make merchant banking investments, and engage in other activities that the Federal Reserve Board has deemed financial in nature. In order to continue as a financial holding company, we must continue to be well-capitalized, well-managed and maintain compliance with the Community Reinvestment Act (the "CRA"). Depending on the types of financial activities that we may elect to engage in, under the Gramm-Leach-Bliley Act's functional regulation principles, we may become subject to supervision by additional government agencies. The election to be treated as a financial holding company increases our ability to offer financial products and services that historically we were either unable to provide or were only able to provide on a limited basis. As a result, we will face increased competition in the markets for any new financial products and services that we may offer. Likewise, an increased amount of consolidation among banks and securities firms or banks and insurance firms could result in a growing number of large financial institutions that could compete aggressively with us.

#### Dodd-Frank Act

In July 2010, the Dodd-Frank Act was signed into law. The Dodd-Frank Act implements far-reaching changes across the financial regulatory landscape, including changes that will affect all bank holding companies, financial holding

companies and banks, including us and the Bank, including the following provisions:

Insurance of Deposit Accounts. The Dodd-Frank Act changed the assessment base for federal deposit insurance from the amount of insured deposits to consolidated assets less tangible capital. The Dodd-Frank Act also made permanent the \$250,000 limit for federal deposit insurance and increased the cash limit of Securities Investor Protection Corporation protection from \$100,000 to \$250,000.

- 7 -

# Table of Contents

- Payment of Interest on Demand Deposits. The Dodd-Frank Act repealed the federal prohibitions on the payment of •interest and demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.
- Creation of the Consumer Financial Protection Bureau. The Dodd-Frank Act centralized significant aspects of • consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau (the "CFPB"), which is discussed in more detail below.

Debit Card Interchange Fees. The Dodd-Frank Act amended the Electronic Fund Transfer Act to, among other things, require that debit card interchange fees be reasonable and proportional to the actual cost incurred by the issuer with respect to the transaction. In June 2011, the Federal Reserve Board adopted regulations setting the maximum permissible interchange fee as the sum of 21 cents per transaction and 5 basis points multiplied by the value of the transaction, with an additional adjustment of up to one cent per transaction if the issuer implements additional fraud-prevention standards. Although issuers that have assets of less than \$10 billion are exempt from the Federal Reserve Board's regulations that set maximum interchange fees, these regulations could significantly impact the interchange fees that financial institutions with less than \$10 billion in assets, such as the Bank, are able to collect.

In addition, the Dodd-Frank Act implements other far-reaching changes to the financial regulatory landscape, including provisions that:

- Restrict the preemption of state law by federal law and disallow subsidiaries and affiliates of national banks from availing themselves of such preemption.
- Impose comprehensive regulation of the over-the-counter derivatives market, subject to significant rulemaking · processes, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institution itself.
- Require depository institutions with total consolidated assets of more than \$10 billion to conduct regular stress tests • and require large, publicly traded bank holding companies and financial holding companies to create a risk committee responsible for the oversight of enterprise risk management.
- Require loan originators to retain 5% of any loan sold or securitized, unless it is a "qualified residential mortgage," subject to certain exceptions.
- Prohibit banks and their affiliates from engaging in proprietary trading and investing in and sponsoring certain unregistered investment companies (the Volcker Rule).
- ·Implement corporate governance revisions that apply to all public companies not just financial institutions.

#### **Capital Requirements**

We are subject to various regulatory capital requirements administered by the Federal Reserve and the Office of the Comptroller of the Currency (the "OCC"). Failure to meet minimum capital requirements could result in certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action (described below), we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting policies. Our capital amounts and classification are also subject to judgments by the regulators regarding qualitative components, risk weightings, and other factors. For further detail on capital and capital ratios see discussion under Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Under the risk-based capital requirements for bank holding companies and financial holding companies, the minimum requirement for the ratio of total capital to risk-weighted assets (including certain off-balance sheet activities, such as standby letters of credit) is 8%. At least half of the total capital (as defined below) is to be composed of common stockholders' equity, retained earnings, qualifying perpetual preferred stock (in a limited amount in the case of cumulative preferred stock), minority interests in the equity accounts of consolidated subsidiaries, and qualifying trust preferred securities, less goodwill and certain intangibles ("Tier 1 Capital"). The remainder of total capital may consist of qualifying subordinated debt and redeemable preferred stock, qualifying cumulative perpetual preferred stock and

allowance for loan losses ("Tier 2 Capital", and together with Tier 1 Capital, "Total Capital"). At December 31, 2013, our Tier 1 Capital ratio was 13.47% and Total Capital ratio was 14.19%. As long as our total consolidated assets remain below \$15 billion, under current capital standards we may continue to include our \$28.5 million aggregate principal amount of trust preferred securities issued prior to May 19, 2011 in our Tier 1 and Total Capital calculations. - 8 -

# Table of Contents

The Federal Reserve has established minimum leverage ratio guidelines for bank holding companies and financial holding companies. These requirements provide for a minimum leverage ratio of Tier 1 Capital to adjusted average quarterly assets ("Leverage Ratio") equal to 3% for bank holding companies and financial holding companies that meet specified criteria, including having the highest regulatory rating. All other bank holding companies and financial holding companies will generally be required to maintain a leverage ratio of at least 4%. Our Leverage Ratio at December 31, 2013 was 9.35%. The capital guidelines also provide that bank holding companies and financial holding companies experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. Furthermore, the guidelines provide that the Federal Reserve will continue to consider a "tangible tier 1 leverage ratio" (deducting all intangibles) in evaluating proposals for expansion or to engage in new activity.

The Bank is subject to similar capital requirements adopted by the OCC. The risk-based capital requirements identify concentrations of credit risk and certain risks arising from non-traditional activities, and the management of those risks, as important factors to consider in assessing an institution's overall capital adequacy. Other factors taken into consideration by federal regulators include: interest rate exposure; liquidity, funding and market risk; the quality and level of earnings; the quality of loans and investments; the effectiveness of loan and investment policies; and management's overall ability to monitor and control financial and operational risks, including the risks presented by concentrations of credit and non-traditional activities.

#### Basel III Capital Framework

In July 2013, the Federal Reserve and the OCC issued final rules establishing a new comprehensive capital framework for U.S. banking organizations that would implement the Basel III capital framework and certain provisions of the Dodd-Frank Act. The final rules seek to strengthen the components of regulatory capital, increase risk-based capital requirements, and make selected changes to the calculation of risk-weighted assets. The final rules, among other things:

·revise minimum capital requirements and adjust prompt corrective action thresholds;

- revise the components of regulatory capital and create a new capital measure called "Tier 1 Common Equity," which must constitute at least 4.5% of risk-weighted assets;
- specify that Tier 1 capital consists only of Tier 1 Common Equity and certain "Additional Tier 1 Capital" instruments meeting specified requirements;
- •increase the minimum Tier 1 capital ratio requirement from 4% to 6%;
- ·retain the existing risk-based capital treatment for 1-4 family residential mortgage exposures;
- permit most banking organizations, including the Company, to retain, through a one-time permanent election, the existing capital treatment for accumulated other comprehensive income;
- implement a new capital conservation buffer of common equity Tier 1 capital equal to 2.5% of risk-weighted assets, which will be in addition to the 4.5% common equity Tier 1 capital ratio and be phased in over a three year period beginning January 1, 2016 which buffer is generally required to make capital distributions and pay executive bonuses;
- increase capital requirements for past-due loans, high volatility commercial real estate exposures, and certain short-term loan commitments;
- require the deduction of mortgage servicing assets and deferred tax assets that exceed 10% of common equity Tier 1 capital in each category and 15% of common equity Tier 1 capital in the aggregate; and
- remove references to credit ratings consistent with the Dodd-Frank Act and establish due diligence requirements for securitization exposures.

Under the final rules, compliance is required beginning January 1, 2015, for most banking organizations including the Company and the Bank, subject to a transition period for several aspects of the final rules, including the new minimum capital ratio requirements, the capital conservation buffer, and the regulatory capital adjustments and deductions. Requirements to maintain higher levels of capital could adversely impact our return on equity. We are still

in the process of assessing the impacts of these complex final rules; however, we believe we will continue to exceed all estimated well-capitalized regulatory requirements on a fully phased-in basis. - 9 -

# Table of Contents

#### The Volcker Rule

The Dodd-Frank Act required the federal bank regulatory agencies to adopt rules that prohibit banks and their affiliates from engaging in proprietary trading and investing in and sponsoring certain unregistered investment companies (defined as hedge funds and private equity funds). The statutory provision is commonly called the "Volcker Rule". On December 10, 2013, the Federal Reserve and other federal agencies issued final rules to implement the Volcker Rule. In relevant part, these final rules would have prohibited banking entities from owning collateralized debt obligations (CDOs) backed by trust preferred securities (TruPS), effective July 21, 2015. However, subsequent to these final rules the U.S. financial regulatory agencies issued an interim rule to exempt CDOs backed by TruPS from the Volker Rule and the final rule, provided that (a) the CDO was established prior to May 19, 2010, (b) the banking entity reasonably believes that the CDO's offering proceeds were used to invest primarily in TruPS issued by banks with less than \$15 billion in assets, and (iii) the banking entity acquired the CDO investment on or before December 10, 2013. At December 31, 2013, we had \$464,000 of exempt CDOs with a fair market value of \$735,000.

#### The Durbin Amendment

The Dodd-Frank Act included provisions which restrict interchange fees to those which are "reasonable and proportionate" for certain debit card issuers and limits the ability of networks and issuers to restrict debit card transaction routing. This statutory provision is known as the "Durbin Amendment". The Federal Reserve issued final rules implementing the Durbin Amendment on June 29, 2011. In the final rules, interchange fees for debit card transactions were capped at \$0.21 plus five basis points in order to be eligible for a safe harbor such that the fee is conclusively determined to be reasonable and proportionate. Another related rule also permits an additional \$0.01 per transaction "fraud prevention adjustment" to the interchange fee if certain Federal Reserve standards are implemented, including an annual review of fraud prevention policies and procedures. With respect to network exclusivity and merchant routing restrictions, it is now required that all debit cards participate in at least two unaffiliated networks so that the transactions initiated using those debit cards will have at least two independent routing channels. While the interchange fee restrictions contained in the Durbin Amendment, and the rules promulgated thereunder, only apply to debit card issuers with \$10 billion or more in total consolidated assets, these regulations could significantly affect the interchange fees that financial institutions with less than \$10 billion in assets, including the Bank, are able to collect.

#### Prompt Corrective Action

The Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") established a system of prompt corrective action to resolve the problems of undercapitalized institutions. Under this system, the federal banking regulators have established five capital categories (well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized), and are required to take certain mandatory supervisory actions, and are authorized to take other discretionary actions, with respect to institutions in the three undercapitalized categories. The severity of the action will depend upon the capital category in which the institution is placed. Generally, subject to a narrow exception, the banking regulator must appoint a receiver or conservator for an institution that is critically undercapitalized. The federal banking agencies have set the relevant capital level for each category.

An institution that is categorized as undercapitalized, significantly undercapitalized, or critically undercapitalized is required to submit an acceptable capital restoration plan to its appropriate federal regulatory agency. A bank holding company and financial holding company must guarantee that a subsidiary depository institution meets its capital restoration plan, subject to certain limitations. The controlling holding company's obligation to fund a capital restoration plan is limited to the lesser of 5.0% of an undercapitalized subsidiary's assets or the amount required to meet regulatory capital requirements. An undercapitalized institution is also generally prohibited from increasing its average total assets, making acquisitions, establishing any branches or engaging in any new line of business, except under an accepted capital restoration plan or with FDIC approval. In addition, the appropriate federal regulatory agency may treat an undercapitalized institution in the same manner as it treats a significantly undercapitalized institution if it determines that those actions are necessary.

At December 31, 2013, the Bank had the requisite capital level to qualify as "well capitalized" under the regulatory framework for prompt corrective action.

- 10 -

#### Table of Contents

# Insurance of Accounts and FDIC Insurance Assessments

The Bank's deposits are insured by the Deposit Insurance Fund (the "DIF") of the FDIC up to the standard maximum insurance amount for each deposit insurance ownership category. As of January 1, 2013, the basic limit on FDIC deposit insurance coverage is \$250,000 per depositor. Under the FDIA, the FDIC may terminate deposit insurance upon a finding that the institution has engaged in unsafe and unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC, subject to administrative and potential judicial hearing and review processes.

The DIF is funded by assessments on banks and other depository institutions. As required by the Dodd-Frank Act, in February 2011, the FDIC approved a final rule that changed the assessment base for DIF assessments from domestic deposits to average consolidated total assets minus average tangible equity (defined as Tier 1 capital). In addition, as also required by the Dodd-Frank Act, the FDIC has adopted a new large-bank pricing assessment scheme, set a current target "designated reserve ratio" (described in more detail below) of 2% for the DIF, and established a lower assessment rate schedule when the reserve ratio reaches 1.15% and, in lieu of dividends, provides for a lower assessment rate schedule when the reserve ratio reaches 2% and 2.5%.

An institution's assessment rate depends upon the institution's assigned risk category, which is based on supervisory evaluations, regulatory capital levels and certain other factors. Initial base assessment rates ranged from 2.5 to 45 basis points. The FDIC may make the following further adjustments to an institution's initial base assessment rates: decreases for long-term unsecured debt, including most senior unsecured debt and subordinated debt; increases for holding long-term unsecured debt or subordinated debt issued by other insured depository institutions; and increases for broker deposits in excess of 10% of domestic deposits for insurances not well rated and well capitalized. As of December 31, 2013, our risk category required a quarterly payment of approximately 5.90 basis points per \$100 of assessable deposits.

The Dodd-Frank Act transferred to the FDIC increased discretion with regard to managing the required amount of reserves for the DIF, or the "designated reserve ratio." Among other changes, the Dodd-Frank Act (i) raised the minimum designated reserve ratio to 1.35% and removed the upper limit on the designated reserve ratio, (ii) requires that the designated reserve ratio reach 1.35% by September 2020, and (iii) requires the FDIC to offset the effect on institutions with total consolidated assets of less than \$10 billion of increasing of raising the designated reserve ratio from 1.15% to 1.35%. The FDIA requires that the FDIC consider the appropriate level for the designated reserve ratio on at least an annual basis. In October 2010, the FDIC adopted a new DIF restoration plan to ensure that the fund reserve ratio reaches 1.35% by September 30, 2020, as required by the Dodd-Frank Act.

#### Allowance for Loan and Lease Losses

The Allowance for Loan and Lease Losses (the "ALLL") represents one of the most significant estimates in the Bank's financial statements and regulatory reports. Because of its significance, the Bank has established a system by which it develops, maintains, and documents a comprehensive, systematic, and consistently applied process for determining the amounts of the ALLL and the provision for loan and lease losses. The Interagency Policy Statement on the ALLL encourages all banks and federal savings institutions to ensure controls are in place to consistently determine the ALLL in accordance with generally accepted accounting principles in the United States, the federal savings association's stated policies and procedures, management's best judgment and relevant supervisory guidance. The Bank's estimate of credit losses reflects consideration of significant factors that affect the collectability of the portfolio as of the evaluation date.

#### Safety and Soundness Standards

The Federal Deposit Insurance Act, as amended by the FDICIA and the Riegle Community Development and Regulatory Improvement Act of 1994, requires the federal bank regulatory agencies to prescribe standards, by regulations or guidelines, relating to internal controls, information systems and internal audit systems, loan documentation, credit underwriting, interest rate risk exposure, asset growth, asset quality, earnings, stock valuation

and compensation, fees and benefits, and such other operational and managerial standards as the agencies deem appropriate. The federal bank regulatory agencies have adopted a set of guidelines prescribing safety and soundness standards pursuant to FDICIA, as amended. The guidelines establish general standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and compensation and fees and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risks and exposures specified in the guidelines. The guidelines prohibit excessive compensation as an unsafe and unsound practice and describe compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director, or principal shareholder. In addition, the agencies adopted regulations that authorize, but do not require, an agency to order an institution that has been given notice by an agency that it is not satisfying any of such safety and soundness standards to submit a compliance plan. If, after being so notified, an institution fails to submit an acceptable compliance plan or fails in any material respect to implement an acceptable compliance plan, the agency must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types to which an undercapitalized institution is subject under the "prompt corrective action" provisions of FDICIA. See "Prompt Corrective Action" above. If an institution fails to comply with such an order, the agency may seek to enforce such order in judicial proceedings and to impose civil money penalties. The federal regulatory agencies also proposed guidelines for asset quality and earnings standards. - 11 -

# Table of Contents

# Interagency Appraisal and Evaluation Guidelines

In December 2010, the federal banking agencies issued the Interagency Appraisal and Evaluation Guidelines. This guidance, which updated guidance originally issued in 1994, sets forth the minimum regulatory standards for appraisals. It incorporates previous regulatory issuances affecting appraisals, addresses advances in information technology used in collateral evaluation, and clarifies standards for use of analytical methods and technological tools in developing evaluations. This guidance also requires institutions to utilize strong internal controls to ensure reliable appraisals and evaluations and to monitor and periodically update valuations of collateral for existing real estate loans and transactions.

#### Community Reinvestment Act

Under the CRA, the Bank has an obligation to help meet the credit needs of the entire community, including low- and moderate-income neighborhoods, consistent with safe and sound banking practices. The CRA requires the appropriate federal regulator, in connection with its examination of an insured institution, to assess the institution's record of meeting the credit needs of its community and to take such record into account in its evaluation of certain applications, such as applications for a merger or the establishment of a branch. An unsatisfactory rating may be used as the basis for the denial of an application by the federal banking regulator. The Bank received a satisfactory rating in its most recent CRA examination.

# Restrictions on Transactions with Affiliates

We are subject to the provisions of Section 23A of the Federal Reserve Act. Section 23A places limits on: the amount of a bank's loans or extensions of credit to affiliates; a bank's investment in affiliates; assets a bank may purchase from affiliates, except for real and personal property exempted by the Federal Reserve; the amount of loans or extensions of credit to third parties collateralized by the securities or obligations of affiliates; and a bank's guarantee, acceptance or letter of credit issued on behalf of an affiliate.

The total amount of the above transactions is limited in amount, as to any one affiliate, to 10.0% of a bank's capital and surplus and, as to all affiliates combined, to 20.0% of a bank's capital and surplus. In addition to the limitation on the amount of these transactions, each of the above transactions must also meet specified collateral requirements. The Bank must also comply with other provisions designed to avoid the taking of low-quality assets.

We are also subject to the provisions of Section 23B of the Federal Reserve Act which, among other things, prohibit an institution from engaging in the above transactions with affiliates unless the transactions are on terms substantially the same, or at least as favorable to the institution or its subsidiaries, as those prevailing at the time for comparable transactions with nonaffiliated companies.

The Dodd-Frank Act changed the definition of "covered transaction" in Sections 23A and 23B and limitations on asset purchases from insiders. With respect to the definition of "covered transaction," the Dodd-Frank Act defines that term to include the acceptance of debt obligations issued by an affiliate as collateral for a bank's loan or extension of credit to another person or company. In addition, a "derivative transaction" with an affiliate is now deemed to be a "covered transaction" to the extent that such a transaction causes a bank or its subsidiary to have a credit exposure to the affiliate. In addition, the Dodd-Frank Act provides that the Bank may not "purchase an asset from, or sell an asset to" a Bank insider (or their related interests) unless (1) the transaction is conducted on market terms, and (2) if the proposed transaction represents more than 10% of the capital stock and surplus of the Bank, it has been approved in advance by a majority of the Bank's non-interested directors.

- 12 -

#### Table of Contents

The Bank is also subject to restrictions on extensions of credit to its executive officers, directors, principal stockholders and their related interests. These extensions of credit must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties, and must not involve more than the normal risk of repayment or present other unfavorable features.

#### Incentive Compensation

The Federal Reserve, the OCC and the FDIC have issued regulatory guidance (the "Incentive Compensation Guidance") intended to ensure that the incentive compensation policies of banking organizations do not undermine the safety and soundness of such organizations by encouraging excessive risk-taking. The Federal Reserve reviews, as part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations, such as the Company, that are not "large, complex banking organizations." The findings are included in reports of examination, and deficiencies are incorporated into the organization's supervisory ratings. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the organization's safety and soundness and the organization is not taking prompt and effective measures to correct the deficiencies.

The Dodd-Frank Act requires the SEC and the federal bank regulatory agencies to establish joint regulations or guidelines that require financial institutions with assets of at least \$1 billion to disclose the structure of their incentive compensation practices and prohibit such institutions from maintaining compensation arrangements that encourage inappropriate risk-taking by providing excessive compensation or that could lead to material financial loss to the financial institution. The SEC and the federal bank regulatory agencies proposed such regulations in March 2011, which may become effective before the end of 2013. If the regulations are adopted in the form initially proposed, they will impose limitations on the manner in which we may structure compensation for our executives. These proposed regulations incorporate the three principles discussed in the Incentive Compensation Guidance.

#### USA Patriot Act of 2001

In October 2001, the USA Patriot Act of 2001 (the "Patriot Act") was enacted in response to the terrorist attacks in New York, Pennsylvania, and Washington, D.C. that occurred on September 11, 2001. The Patriot Act impacts financial institutions in particular through its anti-money laundering and financial transparency laws. The Patriot Act amended the Bank Secrecy Act and the rules and regulations of the Office of Foreign Assets Control to establish regulations which, among others, set standards for identifying customers who open an account and promoting cooperation with law enforcement agencies and regulators in order to effectively identify parties that may be associated with, or involved in, terrorist activities or money laundering.

#### Privacy

Financial institutions are required to disclose their policies for collecting and protecting confidential information. Customers generally may prevent financial institutions from sharing personal financial information with nonaffiliated third parties except for third parties that market the institutions' own products and services.

Additionally, financial institutions generally may not disclose consumer account numbers to any nonaffiliated third party for use in telemarketing, direct mail marketing or other marketing through electronic mail to consumers. The Bank has established policies and procedures designed to safeguard its customers' personal financial information and to ensure compliance with applicable privacy laws.

#### **Consumer Protection**

The Dodd-Frank Act created the CFPB, a federal regulatory agency that is responsible for implementing, examining and enforcing compliance with federal consumer financial laws for institutions with more than \$10 billion of assets and, to a lesser extent, smaller institutions. The Dodd-Frank Act gives the CFPB authority to supervise and regulate providers of consumer financial products and services, and establishes the CFPB's power to act against unfair, deceptive or abusive practices, and gives the CFPB rulemaking authority in connection with numerous federal

consumer financial protection laws (for example, but not limited to, the Truth-in-Lending Act and the Real Estate Settlement Procedures Act).

As a smaller institution (i.e., with assets of \$10 billion or less), most consumer protection aspects of the Dodd-Frank Act will continue to be applied to the Company by the Federal Reserve and to the Bank by the OCC. However, the CFPB may include its own examiners in regulatory examinations by a smaller institution's prudential regulators and may require smaller institutions to comply with certain CFPB reporting requirements. In addition, regulatory positions taken by the CFPB and administrative and legal precedents established by CFPB enforcement activities, including in connection with supervision of larger bank holding companies and financial holding companies, could influence how the Federal Reserve and OCC apply consumer protection laws and regulations to financial institutions that are not directly supervised by the CFPB. The precise impact of the CFPB's consumer protection activities cannot be forecast.

- 13 -

#### Table of Contents

#### Stress Testing

As required by the Dodd-Frank Act, the federal banking agencies have implemented stress testing requirements for certain financial institutions, including bank holding companies, financial holding companies and state chartered banks, with more than \$10 billion in total consolidated assets. Although these requirements do not apply to institutions with less than \$10 billion in total consolidated assets, the federal banking agencies emphasize that all banking organizations, regardless of size, should have the capacity to analyze the potential impact of adverse market conditions or outcomes on the organization's financial condition. Based on existing regulatory guidance, the Company and the Bank will be expected to consider the institution's interest rate risk management, commercial real estate concentrations and other credit-related information, and funding and liquidity management during this analysis of adverse outcomes.

#### Other Regulations

Interest and other charges collected or contracted for by the Bank are subject to federal laws concerning interest rates. The Bank's loan operations are also subject to federal laws applicable to credit transactions, such as the:

- ·Federal Truth-In-Lending Act, governing disclosures of credit terms to consumer borrowers;
- Home Mortgage Disclosure Act of 1975, requiring financial institutions to provide information to enable the public  $\cdot$  and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;
- Equal Credit Opportunity Act, prohibiting discrimination on the basis of race, creed, or other prohibited factors in extending credit;
- •Fair Credit Reporting Act of 1978, governing the use and provision of information to credit reporting agencies; and rules and regulations of the various federal agencies charged with the responsibility of implementing these federal laws.

The deposit operations of the Bank are subject to the following:

- the Right to Financial Privacy Act, which imposes a duty to maintain confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records;
- the Electronic Funds Transfer Act and Regulation E issued by the Federal Reserve to implement that act, which • govern automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services; and
- ·the Truth in Savings Act, which requires disclosure of yields and costs of deposits and deposit accounts.

#### Effect of Governmental Monetary Policies

Our earnings are affected by the monetary and fiscal policies of the United States government and its agencies, as well as general domestic economic conditions. The Federal Reserve's power to implement national monetary policy has had, and is likely to continue to have, an important impact on the operating results of financial institutions. The Federal Reserve affects the levels of bank loans, investments, and deposits through its control over the issuance of U.S. government securities and through its regulation of the discount rate on borrowings of member banks and the reserve requirements against member bank deposits. It is difficult to predict the nature, timing or impact of future changes in monetary and fiscal policies.

Item 1A - Risk Factors

An investment in our stock involves a number of risks. Investors should carefully consider the following risks as well as the other information in this Report and the documents incorporated by reference before making an investment decision. The realization of any of the risks described below could have a material adverse effect on the Company and the price of our common stock.

- 14 -

#### <u>Table of Contents</u> Risks Relating to Our Business

Our industry and business may be adversely affected by conditions in the financial markets and economic conditions generally.

In recent years, we have faced a challenging and uncertain economic environment, including a major recession in the U.S. economy from which it is slowly recovering. A return of recessionary conditions and/or further deterioration of national economic conditions could adversely affect the financial condition and operating performance of financial institutions. Specifically, declines in real estate values and sales volumes and increased unemployment levels may result in higher than expected loan delinquencies, increases in levels of non-performing and classified assets and a decline in demand for products and services offered by financial institutions. While economic conditions in the markets in which we operate, the U.S. and worldwide have improved since the recession, there can be no assurance that this improvement will continue. Uncertainty regarding continuing economic improvement may result in changes in consumer and business spending, borrowing and savings habits, which could cause us to incur losses and may adversely affect our results of operations and financial condition.

Our market areas are heavily dependent on, and we have significant credit exposure to, the oil and gas industry. The economy in a large portion of our market areas is heavily dependent on the oil and gas industry. Many of our customers provide transportation and other services and products that support oil and gas exploration and production activities. As of December 31, 2013, we had approximately \$202.1 million in loans to borrowers in the oil and gas industry, especially in Louisiana and Texas, has been subject to significant volatility, including the "oil bust" of the 1980s that severely impacted the economies of many of our market areas. President Obama's administration proposed a number of legislative changes that could significantly impact the oil and gas industry, including the elimination of certain tax breaks, such as the intangible drilling and development costs, percentage depletion and manufacturing deduction, and the implementation of an excise tax focused specifically on production in the Gulf of Mexico. If there is a significant downturn in the oil and gas industry, generally the cash flows of our customers in this industry would be adversely impacted which could impair their ability to service our loans outstanding to them and/or reduce demand for loans. This could have a material adverse effect on our business, prospects, financial condition and results of operations.

We may suffer losses in our loan portfolio in excess of our allowance for loan losses.

We have experienced increases in the levels of our non-performing assets and loan charge-offs in recent periods. Our total non-performing assets amounted to \$12.0 million, or 0.65% of our total assets, at December 31, 2013 and we had \$1.6 million of net loan charge-offs and a \$3.1 million provision for loan losses for the year ended December 31, 2013. At December 31, 2013, the ratios of our ALLL to non-performing loans and to total loans outstanding were 166.36% and 0.77%, respectively. Additional increases in our non-performing assets or loan charge-offs could have a material adverse effect on our financial condition and results of operations.

We seek to mitigate the risks inherent in our loan portfolio by adhering to specific underwriting practices. These practices include analysis of a borrower's prior credit history, financial statements, tax returns and cash flow projections, valuation of collateral based on reports of independent appraisers and verification of liquid assets. Although we believe that our underwriting criteria are appropriate for the various kinds of loans we make, we still may incur losses on loans that meet our underwriting criteria, and these losses may exceed the amounts set aside as reserves in our ALLL. We create an ALLL in our accounting records, based on, among other considerations, the following:

·industry historical losses as reported by the FDIC;

·historical experience with our loans;

·evaluation of economic conditions;

regular reviews of the quality mix, including our distribution of loans by risk grade within our portfolio, and size of our overall loan portfolio;

·regular reviews of delinquencies; and

 $\cdot$  the quality of the collateral underlying our loans.

Although we maintain an ALLL at a level that we believe is adequate to absorb losses inherent in our loan portfolio, changes in economic, operating and other conditions, including conditions which are beyond our control such as a sharp decline in real estate values and changes in interest rates, may cause our actual loan losses to exceed our current allowance estimates. Additions to the ALLL could result in a decrease in net earnings and capital and could hinder our ability to grow. Further, if our actual loan losses exceed the amount reserved, it could have a material adverse effect on our financial condition and results of operations.

#### Table of Contents

We cannot predict the effect of recent or future legislative and regulatory initiatives.

Financial institutions have been the subject of substantial legislative and regulatory changes and may be the subject of further legislation or regulation in the future, including: (i) changes in banking, securities and tax laws and regulations and their application by our regulators, including pursuant to the Dodd-Frank Act, as discussed above in Item 1 under the heading "Business – Supervision and Regulation"; and (ii) changes in the scope and cost of FDIC insurance and other coverage, none of which is within our control. Significant new laws or regulations or changes in, or repeals of, existing laws or regulations may cause our results of operations to differ materially from those we currently anticipate. In addition, the cost and burden of compliance with applicable laws and regulations have significantly increased and could adversely affect our ability to operate profitably. Further, federal monetary policy significantly affects credit conditions for us, as well as for our borrowers, particularly as implemented by the Federal Reserve Board, primarily through open market operations in U.S. government securities, the discount rate for bank borrowings and reserve requirements. A material change in any of these conditions could have a material impact on us or our borrowers, and therefore on our business, prospects, financial condition and results of operations.

We expect to continue to face increased regulation and supervision of our industry as a result of the continuing economic instability, and there may be additional requirements and conditions imposed on us as a result of our participation in the Small Business Lending Fund. Such additional regulation and supervision may increase our costs and limit our ability to pursue business opportunities. The effects of such recently enacted, and proposed, legislation and regulatory programs on us cannot reliably be determined at this time.

The short-term and long-term impact of the changing regulatory capital requirements is uncertain. In July 2013, the Federal Reserve published the Basel III Capital Rules, which substantially changed the regulatory risk-based capital rules applicable to the Company and the Bank. The Basel III Capital Rules include new minimum risk-based capital and leverage ratios, which will be phased in beginning January 1, 2015, and modify the capital and asset definitions for purposes of calculating those ratios. Among other things, as of January 1, 2015, the Basel III Capital Rules establish a new common equity Tier 1 minimum capital requirement of 4.5%, a higher minimum Tier 1 capital to risk-weighted assets requirement of 6.0% and a higher total capital to risk-weighted assets of 8.0%. In addition, the Basel III Capital Rules provide, to be considered "well-capitalized", a new common equity Tier 1 capital requirement of 6.5% and a higher Tier 1 capital to risk-weighted assets of January 1, 2015. Moreover, the Basel III Capital Rules limit a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a "capital conservation buffer" consisting of an additional 2.5% of common equity Tier 1 capital in addition to the 4.5% minimum common equity Tier 1 requirement and the other amounts necessary to the minimum risk-based capital requirements that will be phased in and fully effective in 2019.

The application of the more stringent capital requirements described above could, among other things, result in lower returns on invested capital, require the raising of additional capital, and result in additional regulatory actions if we were to be unable to comply with such requirements. Furthermore, the imposition of liquidity requirements under the Basel III Capital Rules could result in our having to lengthen the term of our funding, restructure our business models, and/or increase our holdings of liquid assets. Implementation of changes to asset risk weightings for risk based capital calculations, items included or deducted in calculating regulatory capital and/or additional capital conservation buffers could result in us modifying our business strategy and could limit our ability to pay dividends.

The CFPB may reshape the consumer financial laws through rulemaking and enforcement of the prohibitions against unfair, deceptive and abusive business practices, which may directly impact the business operations of depository institutions offering consumer financial products or services, including the Bank.

The CFPB has broad rulemaking authority to administer and carry out the provisions of the Dodd-Frank Act with respect to financial institutions that offer to consumers covered financial products and services. The CFPB has also been directed to write rules identifying practices or acts that are unfair, deceptive or abusive in connection with any transaction with a consumer financial product or service, or the offering of a consumer financial

product or service. The concept of what may be considered to be an "abusive" practice is new under the law. While the Bank will not be supervised by the CFPB, it will still be subject to the regulations and policies promulgated by the CFPB and may be examined by the OCC for compliance therewith. The costs and limitations related to complying with any new regulations established by the CFPB have yet to be fully determined and could be material. Further, the limitations and restrictions that will be placed upon the Bank with respect to its consumer product offering and services may also produce significant, material effects on the Bank's (and our) profitability.

# Table of Contents

We have a concentration of exposure to a number of individual borrowers. Given the size of these loan relationships relative to capital levels and earnings, a significant loss on any one of these loans could materially and adversely affect us.

We have a concentration of exposure to a number of individual borrowers. Our largest exposure to one borrowing relationship as of December 31, 2013, was approximately \$16.8 million, which is 8.8% of our total capital. In addition, as of December 31, 2013, the aggregate exposure to the ten largest borrowing relationships was approximately \$99.5 million, which was 8.7% of loans and 52.2% of total capital. As a result of this concentration, a change in the financial condition of one or more of these borrowers could result in significant loan losses and have a material adverse effect on our financial condition and results of operations.

A large percentage of our deposits are attributable to a relatively small number of customers. The loss of all or some of these customers or a significant decline in their deposit balances may have a material adverse effect on our liquidity and results of operations.

As of December 31, 2013, our 20 largest depositors accounted for approximately 12.8% of total deposits, of which our top five depositors accounted for approximately 7.1% of total deposits. The ability to attract these types of deposits has a positive effect on our net interest margin as they provide a relatively low cost of funds to the Bank. While we believe we have strong, long-term relationships with each of these customers, the loss of one or more of our 20 largest deposit customers, or a significant decline in the deposit balances would adversely affect our liquidity and require us to attract new deposits, purchase federal funds or borrow funds on a short term basis to replace such deposits, possibly at interest rates higher than those currently paid on these deposits. This could increase our total cost of funds and could result in a decrease in our net interest income and net earnings. If we were unable to develop alternative funding sources, we may have difficulty funding loans or meeting other deposit withdrawal requirements.

We occasionally purchase non-recourse loan participations from other banks based in part on information provided by the selling bank.

From time to time, we purchase loan participations from other banks in the ordinary course of business, usually without recourse to the selling bank. As of December 31, 2013, we had approximately \$38.8 million in purchased loan participations, or approximately 3.4% of our total loan portfolio. When we purchase loan participations, we apply the same underwriting standards as we would to loans that we directly originate and seek to purchase only loans that would satisfy these standards. However, we are not as familiar with the borrower and may rely on information provided to us by the selling bank and typically must rely on the selling bank's administration of the loan relationship. We therefore have less control over, and may incur more risk with respect to, loan participations that we purchase from selling banks as compared to loans that we originate.

Our focus on lending to small to mid-sized community-based businesses may increase our credit risk. Most of our commercial business and commercial real estate loans are made to small business or middle market customers. These businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities and have a heightened vulnerability to economic conditions. If general economic conditions in the markets in which we operate negatively impact this important customer sector, our results of operations and financial condition and the value of our common stock may be adversely affected. Moreover, a portion of these loans have been made by us in recent years and the borrowers may not have experienced a complete business or economic cycle. Furthermore, the deterioration of our borrowers' businesses may hinder their ability to repay their loans with us, which could have a material adverse effect on our financial condition and results of operations.

Our loan portfolio includes a substantial percentage of commercial and industrial loans, which may be subject to greater risks than those related to residential loans.

Our loan portfolio includes a substantial percentage of commercial and industrial loans. Commercial and industrial loans generally carry larger loan balances and historically have involved a greater degree of financial and credit risks than residential first mortgage loans. Repayment of our commercial and industrial loans is often dependent on cash

flow of the borrower, which may be unpredictable, and collateral securing these loans may fluctuate in value. Our commercial and industrial loans are primarily made based on the cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. Most often, this collateral is accounts receivable, inventory, equipment, or real estate. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. Other collateral securing loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business. At December 31, 2013, commercial and industrial loans totaled approximately 35.5% of our total loan portfolio. Adverse changes in local economic conditions impacting our business borrowers could have a material adverse effect on our business, prospects, financial condition and results of operations.

#### Table of Contents

We have a high concentration of loans secured by real estate, and an adverse change in the real the estate market could have a material adverse effect on our financial condition and results of operations.

A significant portion of our loan portfolio is dependent on real estate. At December 31, 2013, approximately 55.1% of our loans had real estate as a primary or secondary component of collateral. The collateral in each case provides an alternate source of repayment if the borrower defaults and may deteriorate in value during the time the credit is extended. An adverse change in the economy affecting values of real estate in our primary markets could significantly impair the value of real estate collateral and the ability to sell real estate collateral upon foreclosure. Furthermore, it is likely that we would be required to increase the provision for loan losses. A related risk in connection with loans secured by real estate is the effect of unknown or unexpected environmental contamination, which could make the real estate effectively unmarketable or otherwise significantly reduce its value as collateral. If we were required to liquidate real estate collateral securing a loan to satisfy the debt during a period of reduced real estate values or to increase the allowance for loan losses, it could have a material adverse effect on our financial condition and results of operations.

We may face risks with respect to future expansion and acquisition opportunities.

We have expanded our business in part through acquisitions and will continue to look at future acquisitions as a way to further increase our growth. However, we cannot assure you that we will be successful in completing any future acquisitions. Further, failure to realize the potential expected revenue increases, cost savings, increases in geographic or product presence, and/or other projected benefits from an acquisition could have a material adverse effect on our business, prospects, financial condition and results of operations.

We may seek merger or acquisition partners that are culturally similar and have experienced management and possess either significant market presence or have potential for improved profitability through financial management, economies of scale or expanded services. We cannot say with any certainty that we will be able to consummate, or if consummated, successfully integrate future acquisitions or that we will not incur disruptions or unexpected expenses in integrating such acquisitions. In attempting to make such acquisitions, we anticipate competing with other financial institutions, many of which have greater financial and operational resources. Acquiring other banks, businesses, or branches involves various risks commonly associated with acquisitions, including, among other things:

potential exposure to unknown or contingent liabilities of the target

#### company;

expansion into new markets that may have different characteristics than our current markets and may otherwise present management challenges;

- •exposure to potential asset quality issues of the target company;
- ·difficulty and expense of integrating the operations and personnel of the target company;
- $\cdot$  potential disruption to our business;
- ·potential diversion of management's time and attention;
- ·the possible loss of key employees and customers of the target institution;
- ·difficulty in estimating the value of the target company; and
- •potential changes in banking, accounting or tax laws or regulations that may affect the target institution.

We are subject to environmental liability risk associated with our lending activities.

A significant portion of the Bank's loan portfolio is secured by real property. During the ordinary course of business, the Bank may foreclose on and take title to properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit the Bank's ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our financial condition and

results of operations. - 18 -

# Table of Contents

Our future earnings could be adversely affected by non-cash charges for goodwill impairment, if a future test of goodwill indicates that goodwill has been impaired.

As prescribed by Accounting Standards Codification ("ASC") Topic 350, "Intangibles — Goodwill and Other," we undertake an annual review of the goodwill asset balance reflected in our financial statements. We conduct an annual review in the fourth quarter of each year, unless there has been a triggering event prescribed by applicable accounting rules that warrants an earlier interim testing for possible goodwill impairment. After our most recent annual review in the fourth quarter of 2013, we concluded there was no goodwill impairment as of such date. As of December 31, 2013, we had \$42.2 million in goodwill. Future goodwill impairment tests may result in future non-cash charges, which could adversely affect our earnings for any such future period.

Changes in the fair value of our securities may reduce our stockholders' equity and net income.

At December 31, 2013, \$341.7 million of our securities (at fair value) were classified as available-for-sale. At such date, the aggregate net unrealized loss on our available-for-sale securities was \$163,000. We increase or decrease stockholders' equity by the amount of change from the unrealized gain or loss (the difference between the estimated fair value and the amortized cost) of our available-for-sale securities portfolio, net of the related tax, under the category of accumulated other comprehensive income/loss. Therefore, a decline in the estimated fair value of this portfolio will result in a decline in reported stockholders' equity, as well as book value per common share and tangible book value per common share. This decrease will occur even though the securities are not sold. In the case of debt securities, if these securities are never sold and there are no credit impairments, the decrease will be recovered over the life of the securities. In the case of equity securities which have no stated maturity, the declines in fair value may or may not be recovered over time.

We monitor the fair value of our entire securities portfolio as part of our ongoing other than temporary impairment ("OTTI") evaluation process. No assurance can be given that we will not need to recognize OTTI charges related to securities in the future. In addition, as a condition to membership in the Federal Home Loan Bank of Dallas ("FHLB-Dallas"), we are required to purchase and hold a certain amount of FHLB-Dallas stock. Our stock purchase requirement is based, in part, upon the outstanding principal balance of advances from the FHLB-Dallas. At December 31, 2013, we had stock in the FHLB-Dallas totaling approximately \$2.8 million. The FHLB-Dallas stock held by us is carried at cost and is subject to recoverability testing under applicable accounting standards. For the year ended December 31, 2013, we did not recognize an impairment charge related to our FHLB-Dallas stock holdings. There can be no assurance, however, that future negative changes to the financial condition of the FHLB-Dallas may not require us to recognize an impairment charge with respect to such holdings.

Loss of key officers or employees may disrupt relationships with certain customers.

As a community bank, our business is primarily relationship-driven in that many of our key employees have extensive customer relationships. In addition, our success has been and will continue to be greatly influenced by the ability to retain existing senior management and, with expansion, to attract and retain qualified additional senior and middle management. We do not have employment agreements with any of our executive officers. Loss of a key employee with such customer relationships may lead to the loss of business if the customers were to follow that employee to a competitor. While we believe our relationship with our key personnel is good, we cannot guarantee that all of our key personnel will remain with our organization. Loss of such key personnel, should they enter into an employment relationship with one of our competitors, could result in the loss of some of our customers.

A natural disaster, especially one affecting one of our market areas, could adversely affect us.

Since most of our business is conducted in Louisiana and Texas, most of our credit exposure is in those states. Historically, Louisiana and Texas have been vulnerable to natural disasters. Therefore, we are susceptible to the risks of natural disasters, such as hurricanes, floods and tornadoes. Natural disasters could harm our operations directly through interference with communications, including the interruption or loss of our websites, which would prevent us from gathering deposits, originating loans and processing and controlling our flow of business, as well as through the destruction of facilities and our operational, financial and management information systems. A natural disaster or

recurring power outages may also impair the value of our largest class of assets, our loan portfolio, as uninsured or underinsured losses, including losses from business disruption, may reduce borrowers' ability to repay their loans. Disasters may also reduce the value of the real estate securing our loans, impairing our ability to recover on defaulted loans through foreclosure and making it more likely that we would suffer losses on defaulted loans. Although we have implemented several back-up systems and protections (and maintain business interruption insurance), these measures may not protect us fully from the effects of a natural disaster. The occurrence of natural disasters in our market areas could have a material adverse effect on our business, prospects, financial condition and results of operations.

- 19 -

Our profitability is vulnerable to interest rate fluctuations.

Our profitability is dependent to a large extent on net interest income, which is the difference between our interest income on interest-earning assets, such as loans and investment securities, and interest expense on interest-bearing liabilities, such as deposits and borrowings. When interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Conversely, when interest-earning assets mature or reprice more quickly than interest-bearing liabilities, falling interest rates could result in a decrease in net interest income. For example, as securities in our investment portfolio have matured, they have been replaced by securities that are paying lower yields across all investment categories versus year ago levels. We expect this trend to continue during 2014. These changes in our investment portfolio have negatively impacted, and are expected to continue to negatively impact, our net interest margin. Furthermore, some of our variable interest rate loans have minimum fixed interest rates ("floors") that are currently above the contractual variable interest rate. If interest rates rise, the interest income from our variable interest rate loans with floors may not increase as quickly as interest expense on our liabilities, which would negatively impact our net interest income.

In periods of increasing interest rates, loan originations may decline, depending on the performance of the overall economy, which may adversely affect income from lending activities. Also, increases in interest rates could adversely affect the market value of fixed income assets. In addition, an increase in the general level of interest rates may affect the ability of certain borrowers to pay the interest and principal on their obligations.

Non-performing assets take significant time to resolve and adversely affect our results of operations and financial condition.

Non-performing assets adversely affect our net earnings in various ways. Until economic and market conditions improve, we expect to incur provisions for loan losses relating to an increase in non-performing assets. We generally do not record interest income on non-performing loans or other real estate owned, thereby adversely affecting our earnings, and increasing our loan administration costs. When we take collateral in foreclosures and similar proceedings, we mark the related asset to the then fair market value of the collateral less estimated selling costs, which may result in a loss. An increase in the level of non-performing assets increases our risk profile and may impact the capital levels our regulators believe are appropriate in light of the ensuing risk profile. While we reduce problem assets through loan sales, workouts, restructurings and otherwise, decreases in the value of the underlying collateral, or in these borrowers' performance or financial condition, whether or not due to economic and market conditions beyond our control, could adversely affect our business, results of operations and financial condition. In addition, the resolution of non-performing assets requires significant commitments of time from management and our directors, which can be detrimental to the performance of their other responsibilities. There can be no assurance that we will not experience future increases in non-performing assets.

The soundness of other financial institutions could adversely affect us.

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. We have exposure to many different industries and counterparties, and we routinely execute transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks and other institutional clients. Many of these transactions expose us to credit risk in the event of a default by a counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to us. Any such losses could have a material adverse effect on our business, prospects, financial condition and results of operations.

- 20 -

We operate within a highly regulated environment and our business and results are affected by the regulations to which we are subject.

We operate within a highly regulated environment. The regulations to which we are subject will continue to have an impact on our operations and the degree to which we can grow and be profitable. Certain regulators, to which we are subject, have significant power in reviewing our operations and approving our business practices. In recent years the Bank, as well as other financial institutions, has experienced increased regulation and regulatory scrutiny, often requiring additional resources. In addition, investigations or proceedings brought by regulatory agencies may result in judgments, settlements, fines, penalties, or other results adverse to us. There is no assurance that any change to the regulatory requirements to which we are subject, or the way in which such regulatory requirements are interpreted or enforced, will not have a negative effect on our ability to conduct our business and our results of operations.

We rely heavily on technology and computer systems. The negative effects of computer system failures and unethical individuals with the technological ability to cause disruption of service could adversely affect our reputation and our ability to generate deposits.

Our ability to compete depends on our ability to continue to adapt and deliver technology on a timely and cost-effective basis to meet customers' demands for financial services. We provide our customers the ability to bank online and many customers now remotely submit deposits to us through remote-capture systems. The secure transmission of confidential information over the Internet is a critical element of these services. Our network could be vulnerable to unauthorized access, computer viruses, phishing schemes and other security problems. We may be required to spend significant capital and other resources to protect against the threat of security breaches and computer viruses, or to alleviate problems caused by security breaches or viruses. To the extent that our activities or the activities of our customers involve the storage and transmission of confidential information, security breaches and viruses could expose us to claims, litigation and other possible liabilities. Any inability to prevent security breaches or computer viruses could also cause existing customers to lose confidence in our systems and could adversely affect our reputation and our ability to generate deposits.

We rely on third parties to provide key components of our business infrastructure.

Third parties provide key components of our business operations such as data processing, recording and monitoring transactions, online banking interfaces and services, Internet connections and network access. While we have selected these third party vendors carefully, we do not control their actions. Any problems caused by these third parties, including those resulting from disruptions in communication services provided by a vendor, failure of a vendor to handle current or higher volumes, cyber-attacks and security breaches at a vendor, failure of a vendor to provide services for any reason or poor performance of services, could adversely affect our ability to deliver products and services to our customers and otherwise conduct our business. Financial or operational difficulties of a third party vendor could also hurt our operational if those difficulties interfere with the vendor's ability to serve us. Furthermore, our vendors could also be sources of operational and information security risk to us, including from breakdowns or failures of their own systems or capacity constraints. Replacing these third party vendors could also create significant delay and expense. Accordingly, use of such third parties creates an unavoidable inherent risk to our business operations.

Consumers may decide not to use banks to complete their financial transactions.

Technology and other changes are allowing parties to complete financial transactions through alternative methods that historically have involved banks. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts, mutual funds or general-purpose reloadable prepaid cards. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. The process of eliminating banks as intermediaries, known as "disintermediation," could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower cost of deposits as a source of funds could have a material adverse effect on our financial condition and results of operations.

Risks Relating to an Investment in Our Common Stock

Share ownership may be diluted by the issuance of additional shares of common stock in the future. Our stock incentive plan provides for the granting of stock incentives to directors, officers, and employees. As of December 31, 2013, there were 432,642 shares issued under options. Likewise, approximately 507,000 shares, including shares issuable under currently outstanding options, may be issued in the future to directors, officers, and employees under our existing equity incentive plans. In addition, in 2009, as part of our participation in the Treasury's Capital Purchase Program ("CPP"), we also issued a stock purchase warrant that currently entitles the holder to purchase 104,384 shares of our common stock at an exercise price of \$14.37 per share. It is probable that options and or/warrants will be exercised during their respective terms if the stock price exceeds the exercise price of the particular option or warrant. The incentive plan also provides that all issued options automatically and fully vest upon a change in control. If the options are exercised, share ownership will be diluted. - 21 -

## Table of Contents

Additionally, share ownership of our common stock will be diluted from shares issued upon conversion of the convertible preferred equity issued in the PSB acquisition. The Company may redeem the Series C Preferred Stock, subject to regulatory approval, beginning on or after the fifth anniversary of the closing date of the Merger, at a redemption price equal to the liquidation value of the Series C Preferred Stock, plus declared but unpaid dividends, if any. The Company may also redeem the Series C Preferred Stock, subject to regulatory approval, at the same redemption price prior to the fifth anniversary of the closing date in the event the Series C Preferred Stock no longer qualifies for 'Tier 1 Capital'' treatment by the applicable federal banking regulators. Holders may convert the Series C Preferred Stock at any time into shares of the Company's common stock at a conversion price of \$18.00 per share, subject to customary antidilution adjustments. In addition, on or after the fifth anniversary of the closing date, the Company will have the option to require conversion of the Series C Preferred Stock if the closing price of the Company's common stock for 20 trading days within any period of 30 consecutive trading days, exceeds 130% of the conversion price.

In addition, our articles of incorporation authorize the issuance of up to 30,000,000 shares of common stock and 5,000,000 shares of preferred stock, but do not provide for preemptive rights to the stockholders; therefore, stockholders will not automatically have the right to subscribe for additional shares. As a result, if we issue additional shares to raise additional capital or for other corporate purposes, you may be unable to maintain your pro rata ownership in the Company.

The holders of our preferred stock and trust preferred securities have rights that are senior to those of stockholders and that may impact our ability to pay dividends on our common stock and net income available to our common stockholders.

At December 31, 2013, we had outstanding \$29.4 million of trust preferred securities. These securities are senior to shares of common stock. As a result, we must make payments on our trust preferred securities before any dividends can be paid on our common stock; moreover, in the event of our bankruptcy, dissolution, or liquidation, the obligations outstanding with respect to our trust preferred securities must be satisfied before any distributions can be made to our stockholders. While we have the right to defer dividends on the trust preferred securities for a period of up to five years, if any such election is made, no dividends may be paid to our common or preferred stockholders during that time.

In addition, with respect to the \$32.0 million in Series B Preferred Stock outstanding that was issued to the Treasury in the SBLF Transaction, we are required to pay cumulative dividends on the Series B Preferred Stock at an annual rate. The dividend rate was set at 1.00% for the fourth quarter of 2013 due to attaining the target 10% growth rate in qualified small business loans during the second quarter of 2013. Beginning February 25, 2016, the dividend rate will increase to 9% per annum. The \$10.0 million in Series C Preferred Stock outstanding that was issued in connection with the PSB acquisition, calls for the non-cumulative payment of dividends at an annual rate of 4.0%. Dividends paid on our Series B Preferred Stock or Series C Preferred Stock will also reduce the net income available to our common stockholders and our earnings per common share. We may not declare or pay dividends on our common stock or repurchase shares of our common stock without first having paid all accrued preferred dividends that are due.

Only a limited trading market exists for our common stock, which could lead to price volatility.

Our common stock is listed for trading on the NYSE under the trading symbol "MSL," but there is low trading volume in our common stock. The limited trading market for our common stock may cause fluctuations in the market value of our common stock to be exaggerated, leading to price volatility in excess of that which might occur in a more active trading market of our common stock. Future sales of substantial amounts of common stock in the public market, or the perception that such sales may occur, could adversely affect the prevailing market price of our common stock. In addition, even if a more active market in our common stock develops, we cannot assure you that such a market will continue.

- 22 -

### Table of Contents

Our directors and executive management own a significant number of shares of stock, allowing further control over business and corporate affairs.

Our directors and executive officers beneficially own approximately 2.7 million shares, or 23.6%, of our outstanding common stock as of December 31, 2013. As a result, in addition to their day-to-day management roles, they will be able to exercise significant influence on our business as stockholders, including influence over election of the Board and the authorization of other corporate actions requiring shareholder approval. In deciding on how to vote on certain proposals, our stockholders should be aware that our directors and executive officers may have interests that are different from, or in addition to, the interests of our stockholders generally.

Provisions of our articles of incorporation and by-laws, Louisiana law, and state and federal banking regulations, could delay or prevent a takeover by a third party.

Our articles of incorporation and by-laws could delay, defer, or prevent a third party takeover, despite possible benefit to the stockholders, or otherwise adversely affect the price of our common stock. Our governing documents:

•permit directors to be removed by stockholders only for cause and only upon an 80% vote;

- require 80% of the voting power for stockholders to amend the by-laws, call a special meeting, or amend the articles of incorporation, in each case if the proposed action was not approved by the Board;
- authorize a class of preferred stock that may be issued in series with terms, including voting rights, established by the Board without stockholder approval;
- authorize approximately 30 million shares of common stock and 5 million shares of preferred stock that may be issued by the Board without shareholder approval;
- classify our Board with staggered three year terms, preventing a change in a majority of the Board at any annual meeting;
- require advance notice of proposed nominations for election to the Board and business to be conducted at a shareholder meeting; and
- •require 80% of the voting power for stockholders to approve business combinations not approved by the Board.

These provisions would likely preclude a third party from removing incumbent directors and simultaneously gaining control of the Board by filling the vacancies thus created with its own nominees. Under the classified Board provisions, it would take at least two elections of directors for any individual or group to gain control of the Board. Accordingly, these provisions could discourage a third party from initiating a proxy contest, making a tender offer or otherwise attempting to gain control. These provisions may have the effect of delaying consideration of a shareholder proposal until the next annual meeting unless a special meeting is called by the Board or the chairman of the Board. Moreover, even in the absence of an attempted takeover, the provisions make it difficult for stockholders dissatisfied with the Board to effect a change in the Board's composition, even at annual meetings.

Also, we are subject to the provisions of the Louisiana Business Corporation Law ("LBCL"), which provides that we may not engage in certain business combinations with an "interested shareholder" (generally defined as the holder of 10.0% or more of the voting shares) unless (1) the transaction was approved by the Board before the interested shareholder became an interested shareholder or (2) the transaction was approved by at least two-thirds of the outstanding voting shares not beneficially owned by the interested shareholder and 80% of the total voting power or (3) certain conditions relating to the price to be paid to the stockholders are met.

The LBCL also addresses certain transactions involving "control shares," which are shares that would have voting power with respect to the Company within certain ranges of voting power. Control shares acquired in a control share acquisition have voting rights only to the extent granted by a resolution approved by our stockholders. If control shares are accorded full voting rights and the acquiring person has acquired control shares with a majority or more of all voting power, stockholders of the issuing public corporation have dissenters' rights as provided by the LBCL.

Our future ability to pay dividends and repurchase stock is subject to restrictions.

Since we are a holding company with no significant assets other than the Bank, we have no material source of income other than dividends received from the Bank. Therefore, our ability to pay dividends to our stockholders will depend on the Bank's ability to pay dividends to us. Moreover, banks and financial holding companies are both subject to certain federal and state regulatory restrictions on cash dividends. We are also restricted from paying dividends if we have deferred payments of the interest on, or an event of default has occurred with respect to, our trust preferred securities, Series B Preferred Stock or Series C Preferred Stock. Additionally, terms and conditions of our outstanding shares of preferred stock place certain restrictions and limitations on our common stock dividends and repurchases of our common stock.

- 23 -

### Table of Contents

A shareholder's investment is not an insured deposit.

An investment in our common stock is not a bank deposit and is not insured or guaranteed by the FDIC or any other government agency. Your investment in our common stock will be subject to investment risk and you may lose all or part of your investment.

Item 1B - Unresolved Staff Comments

None.

Item 2 – Properties

We lease our principal executive and administrative offices and principal facility in Lafayette, Louisiana under a lease expiring July 31, 2021. In addition to our principal facility, we also have eight other branches located in Lafayette, Louisiana, three in New Iberia, Louisiana, four in Baton Rouge, Louisiana, two in Lake Charles, Louisiana, two in Houma, Louisiana, and one branch in each of the following Louisiana cities: Breaux Bridge, Cecilia, St. Martinville, Larose, Jeanerette, Opelousas, Morgan City, Jennings, Sulphur, and Thibodaux. We also have an operations office in Breaux Bridge, Louisiana. Twenty-one of these offices are owned and ten are leased.

We added fifteen branches through our acquisition with PSB. These branches include three in Many, Louisiana, two in Alexandria, Louisiana, three in Natchitoches, Louisiana, and one branch in each of the following Louisiana cities: Robeline, Florien, Greenwood, Zwolle, Mansfield and Pleasant Hill. We also acquired from PSB a branch in Texarkana, Texas. Of the fifteen branches acquired from PSB, fourteen are owned and one is leased.

Additionally, in our Texas market area we have two full service branches located in each of the following Texas cities: Beaumont and Houston. Our additional full service branches in the Texas market area are located in Vidor, Conroe, Magnolia, College Station, Dallas, Fort Worth, Mesquite, Rockwall, Greenville, White Rock and Tyler. We also have a Loan Production Office located in Austin, Texas. Of these offices, nine are owned and seven are leased.

### Item 3 - Legal Proceedings

In early June 2012, the Bank was joined in a class action lawsuit filed by Umeki Harding, individually and on behalf of all persons similarly situated, in the United States District Court for the Western District of Louisiana. Mr. Harding alleges he was a customer and individually and on behalf of a class seeks unspecified monetary damages and other relief from the Bank relating to the collection of overdraft fees on customer accounts. The Bank filed a motion to compel arbitration and sought dismissal of the complaint. On October 4, 2012, the Court granted the Bank's motion to compel arbitration and stayed the referenced matter until arbitration is conducted in accordance with the terms of the Arbitration Agreement. The federal lawsuit was administratively closed pending the completion of the arbitration. As of this date, the plaintiff has not filed a motion for class certification in arbitration and there have not been any further active steps in the arbitration other than motion practice.

The Bank has been named as a defendant in various other legal actions arising from normal business activities in which damages of various amounts are claimed. While the amount, if any, of ultimate liability with respect to such matters cannot be currently determined, management believes, after consulting with legal counsel, that any such liability will not have a material adverse effect on the Company's consolidated financial position, results of operations, or cash flows. However, in the event of unexpected future developments in these matters, if the ultimate resolution of any such matter is unfavorable, the result may be material to the Company's consolidated financial position, consolidated results of operations or consolidated cash flows.

Item 4 – Mine Safety Disclosures

Not applicable. - 24 -

### Table of Contents

Executive Officers of the Registrant

The names, ages as of December 31, 2013, and positions of our current executive officers are listed below along with their business experience during the past five years.

C. R. Cloutier, 66 – President, Chief Executive Officer, Interim Chief Operating Officer and Director of the Company and the Bank since 1984.

Troy Cloutier, 40 – Senior Executive Vice President and Chief Banking Officer of the Company and the Bank since February 2011. Prior to his appointment as Chief Banking Officer, Mr. Cloutier had been with MidSouth Bank for 18 years and most recently served as Senior Vice President and Regional President for the South and East Louisiana Regions in addition to managing due diligence for the Bank's mergers and acquisitions team. Troy Cloutier is the son of C. R. Cloutier.

James R. McLemore, 54 – Senior Executive Vice President and Chief Financial Officer of the Company and the Bank since July 2009. Prior to joining the Company and the Bank, Mr. McLemore served as Executive Vice President and Chief Financial Officer of Security Bank Corporation from 2002 until July 2009. In July 2009, subsequent to Mr. McLemore's departure, the six subsidiary banks of Security Bank Corporation were closed and the FDIC was appointed receiver of the banks. Security Bank Corporation subsequently filed for bankruptcy in August of 2009.

John Nichols, 58 – Senior Executive Vice President and Chief Credit Officer of the Company and the Bank since July 2010. Nichols, who previously served as Senior Vice President and President of the bank's West Louisiana Region, is based in Lake Charles. Nichols joined the Bank in 2001, having previously worked as Senior Vice President and Business Banking Manager for Bank One (now JPMorgan Chase) in Lake Charles and Alexandria.

All executive officers are appointed for one year terms expiring at the first meeting of the Board of Directors after the annual stockholders meeting next succeeding his or her election and until his or her successor is elected and qualified. - 25 -

### Table of Contents PART II

Item 5 - Market for Registrant's Common Equity, Related Shareholder Matters, and Issuer Purchases of Equity Securities

As of February 28, 2014, there were 866 common stockholders of record. The Company's common stock trades on the NYSE under the symbol "MSL." Prior to September 23, 2013, our common stock traded on the NYSE MKT under the symbol "MSL." The high and low sales price for the past eight quarters has been provided in the Selected Quarterly Financial Data tables that are included with this filing under Item 8 and is incorporated herein by reference.

Cash dividends totaling \$3.5 million were declared to common stockholders during 2013. The regular quarterly dividend of \$0.07 per share was paid for the first quarter of 2013. The regular quarterly dividend was increased to \$0.08 per share for the second, third and fourth quarters of 2013, for a total of \$0.31 per share for the year. Cash dividends totaling \$2.9 million were declared to common stockholders during 2012. A quarterly dividend of \$0.07 per share was paid for each quarter of 2012, for a total of \$0.28 per share for the year.

Under the Louisiana law, we may not pay a dividend if (i) we are insolvent or would thereby be made insolvent, or (ii) the declaration or payment thereof would be contrary to any restrictions contained in our articles of incorporation. Our primary source of funds for dividends is the dividends we receive from the Bank; therefore, our ability to declare dividends is highly dependent upon future earnings, financial condition, and results of operation of the Bank as well as applicable legal restrictions on the Bank's ability to pay dividends and other relevant factors. The Bank currently has the ability to declare dividends to us without prior approval of our primary regulators. However, the Bank's ability to pay dividends to us will be prohibited if the result would cause the Bank's regulatory capital to fall below minimum requirements. Additionally, dividends to us cannot exceed a total of the Bank's current year and prior two years' earnings, net of dividends paid to us in those years.

Pursuant to the terms of our Series B Preferred Stock, Series C Preferred Stock, and the terms of our trust preferred securities, we are prohibited from paying dividends on our common stock during any period in which we have deferred interest payments on either the Series B Preferred Stock, Series C Preferred Stock or the trust preferred securities.

- 26 -

### Table of Contents

The following graph compares the cumulative total return on our common stock over a period beginning December 31, 2008 with (1) the cumulative total return on the stocks included in the Russell 3000 and (2) the cumulative total return on the stocks included in the SNL Securities, LC ("SNL") \$1B - \$5B Bank Index. The comparison assumes an investment in our common stock on the indices of \$100 at December 31, 2008 and assumes that all dividends were reinvested during the applicable period.

MidSouth Bancorp, Inc.

	Period Er	nding				
Index	12/31/08	12/31/09	12/31/10	12/31/11	12/31/12	12/31/13
MidSouth Bancorp, Inc.	100.00	111.43	125.51	108.58	139.17	155.03
Russell 3000	100.00	128.34	150.07	151.61	176.49	235.71
SNL Bank \$1B-\$5B	100.00	71.68	81.25	74.10	91.37	132.87

The stock price information shown above is based on historical data and should not be considered indicative of future price performance.

- 27 -

Item 6 – Five Year Summary of Selected Financial Data

	At and For the Year Ended December 31, 2013 2012 2011 2010 2009										
		tho		cept	per share d	ata)			2007		
Interest income	\$83,203		\$61,022		\$51,007		\$48,124		\$50,041		
Interest expense	(6,539	)	(5,840	)	(5,802	)	(7,395	)	(10,22)	( 0	
Net interest income	76,664		55,182		45,205		40,729		39,821		
Provision for loan losses	(3,050	)	(2,050	)	(3,925	)	(5,020	)	(5,450	)	
Noninterest income	19,319		14,944		13,061		14,857		15,046		
Noninterest expenses	(72,606	)	(54,655	)	(49,304	)	(43,818	)	(44,69)	3)	
Earnings before income taxes	20,327		13,421		5,037		6,748		4,724		
Income tax expense	(6,151	)	(3,779	)	(564	)	(968	)	(125	)	
Net earnings	\$14,176		\$9,642		\$4,473		\$5,780		\$4,599		
Preferred dividend requirement	(1,332	)	(1,547	)	(1,802	)	(1,198	)	(1,175	)	
Net earnings available to common											
stockholders	\$12,844		\$8,095		\$2,671		\$4,582		\$3,424		
Basic earnings per common share	\$1.14		\$0.77		\$0.27		\$0.47		\$0.51		
Diluted earnings per common share	\$1.12		\$0.77		\$0.27		\$0.47		\$0.51		
Dividends per common share	\$0.31		\$0.28		\$0.28		\$0.28		\$0.28		
Total loans	\$1,137,55	4	\$1,046,94	0	\$746,305		\$580,812		\$585,04	2	
Total assets	1,851,16	0	1,851,72	8	1,396,75	6	1,002,33	9	972,14	2	
Total deposits	1,518,80	3	1,551,90	4	1,164,80	6	800,772		773,28	5	
Long-term obligations	57,087		58,512		15,465		15,465		15,465		
Selected ratios:											
Loans to assets	61.45	%	56.54	%	53.43	%	58.00	%	60.18	%	
Loans to deposits	74.90	%	67.46	%	64.07	%	72.53	%	75.66	%	
Deposits to assets	82.05	%	83.81	%	83.39	%	79.89	%	79.54	%	
Return on average assets	0.69	%	0.58	%	0.24	%	0.47	%	0.37	%	
Return on average common equity	8.64	%	6.05	%	2.22	%	3.92	%	4.35	%	
- 28 -											

### Table of Contents

Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis is to highlight changes in the financial condition of the Company and on its results of operations during 2013, 2012 and 2011. This discussion and analysis is intended to highlight and supplement information presented elsewhere in this annual report on Form 10-K, particularly the consolidated financial statements and related notes appearing in Item 8.

### Overview

We are a financial holding company, headquartered in Lafayette, Louisiana, that through our community banking subsidiary, MidSouth Bank, N.A., operates 62 offices in Louisiana and Texas, including a Loan Production Office in Austin, Texas. We had approximately \$1.9 billion in consolidated assets as of December 31, 2013. We derive the majority of our income from interest received on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on which we pay interest. Approximately 74.8% of our total deposits are interest-bearing. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits and borrowings. The resulting ratio of that difference as a percentage of our average earning assets represents our net interest margin. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities, which is called our net interest spread.

There are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We maintain this allowance by charging a provision for loan losses against our operating earnings for each period. We have included a detailed discussion of this process, as well as several tables describing our allowance for loan losses. Our financial performance for the years ended December 31, 2012 and, to a lesser extent, 2013 were, and continue to be impacted by the disruptions in the national economy and the resulting financial uncertainty that has impacted the banking industry. While we believe our market areas have fared better than the national economy during this most recent economic downturn, the economic uncertainty and difficult real estate markets had an impact on our loan losses, loan demand and our net interest margin.

In addition to earning interest on our loans and investments, we earn income through fees and other charges to our customers. We have also included a discussion of the various components of this noninterest income, as well as of our noninterest expense.

We plan to continue to grow both organically and through acquisitions, including potential expansion into new market areas. We believe our current financial condition, coupled with our scalable operational capabilities will allow us to act upon growth opportunities in the current banking environment.

The following discussion and analysis also identifies significant factors that have affected our financial position and operating results during the periods included in the financial statements accompanying or incorporated by reference in this report. We encourage you to read this discussion and analysis in conjunction with our consolidated financial statements and the notes thereto and other statistical information included and incorporated by reference in this annual report on Form 10-K.

### Acquisition Activity during 2012

On December 28, 2012, we completed a merger with PSB Financial Corporation ("PSB"), the holding company of Many, Louisiana based The Peoples State Bank. This transaction continued our strategic growth and enhanced the connection between Louisiana and Texas by expanding MidSouth Bank's presence into central and northeast Louisiana and east Texas. During the first quarter of 2013, we transitioned the operations of the acquired branches of The

Peoples State Bank as the new Timber Region for our MidSouth Bank franchise.

Under the terms of the definitive agreement, we issued 756,511 shares of the Company's common stock valued at \$11.5 million, \$10.0 million in preferred equity through a newly created Series C 4.00% noncumulative convertible preferred stock, and \$16.0 million in cash. In addition, the merger agreement provided for potential additional cash consideration of up to \$2.0 million, plus interest, based on the resolution of certain identified loans over a three-year period. We acquired approximately \$465.0 million in assets at fair value from PSB and added 15 banking centers with approximately \$260.1 million in loans and approximately \$400.6 million in deposits. We also assumed approximately \$13.9 million in junior subordinated debentures issued by PSB in connection with its trust preferred securities. The systems conversion for PSB was completed in March 2013. Additional information regarding the PSB merger is included in Note 2 of the notes to the consolidated financial statements.

### <u>Table of Contents</u> Critical Accounting Policies

Certain critical accounting policies affect the more significant judgments and estimates used in the preparation of the consolidated financial statements. Our significant accounting policies are described in the notes to the consolidated financial statements included in this report. The accounting principles we follow and the methods of applying these principles conform to accounting principles generally accepted in the United States of America ("GAAP") and general banking practices. Our most critical accounting policy relates to the determination of the allowance for loan losses, which reflects the estimated losses resulting from the inability of its borrowers to make loan payments. The determination of the adequacy of the allowance involves significant judgment and complexity and is based on many factors. If the financial condition of our borrowers were to deteriorate, resulting in an impairment of their ability to make payments, the estimates would be updated and additional provisions for loan losses may be required. See Asset Quality – Allowance for Loan Losses and Note 1 and Note 4 of the notes to the consolidated financial statements.

Another of our critical accounting policies relates to the valuation of goodwill, intangible assets and other purchase accounting adjustments. We account for acquisitions in accordance with ASC Topic No. 805, which requires the use of the purchase method of accounting. Under this method, we are required to record assets acquired and liabilities assumed at their fair value, including intangible assets. Determination of fair value involves estimates based on internal valuations of discounted cash flow analyses performed, third party valuations, or other valuation techniques that involve subjective assumptions. Additionally, the term of the useful lives and appropriate amortization periods of intangible assets is subjective. Resulting goodwill from an acquisition under the purchase method of accounting represents the excess of the purchase price over the fair value of net assets acquired. Goodwill is not amortized, but is evaluated for impairment annually or more frequently if deemed necessary. If the fair value of an asset exceeds the carrying amount of the asset, no charge to goodwill is made. If the carrying amount exceeds the fair value of the asset, goodwill will be adjusted through a charge to earnings. In evaluating the goodwill on our consolidated balance sheet for impairment at December 31, 2013, we first assessed qualitative factors to determine whether it is more likely than not that the fair value of our acquired assets is less than the carrying amount of the acquired assets, as allowed under ASU 2011-08, Intangibles- Goodwill and Other (Topic 350): Testing Goodwill for Impairment. After making the assessment based on several factors, which included but was not limited to the current economic environment, the economic outlook in our markets, our financial performance and common stock value as compared to our peers, we determined it is more likely than not that the fair value of our acquired assets is greater than the carrying amount and, accordingly, no impairment of goodwill was recorded for the year ended December 31, 2013.

Given the instability of the economic environment, it is reasonably possible that the methodology of the assessment of potential loan losses and goodwill impairment could change in the near-term or could result in impairment going forward.

Another of our critical accounting policies relates to deferred tax assets and liabilities. We record deferred tax assets and deferred tax liabilities for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Future tax benefits, such as net operating loss carry forwards, are recognized to the extent that realization of such benefits is more likely than not. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the assets and liabilities are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income tax expense in the period that includes the enactment date. In the event the future tax consequences of differences between the financial reporting bases and the tax bases of our assets and liabilities results in deferred tax assets, an evaluation of the probability of being able to realize the future benefits indicated by such assets is required. A valuation allowance is provided when it is more likely than not that a portion or the full amount of the deferred tax asset will not be realized. In assessing the ability to realize the deferred tax assets, management considers the scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. A deferred tax liability is not recognized for portions of the allowance for loan losses for income tax purposes in excess of the financial statement balance. Such a deferred tax liability will only be recognized

when it becomes apparent that those temporary differences will reverse in the foreseeable future. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50 percent more likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

- 30 -

<u>Table of Contents</u> Results of Operations

Net income available to common stockholders for the year ended December 31, 2013 totaled \$12.8 million compared to \$8.1 million for the year ended December 31, 2012, or an increase of \$4.7 million. Diluted earnings per share were \$1.12 for the year ended December 31, 2013, compared to \$0.77 for 2012. Merger expenses incurred with the PSB acquisition totaled \$214,000 in 2013 and \$1.2 million for 2012. With the closing of the PSB merger on December 28, 2012 and no material changes in the balance sheet or operating results of PSB between December 28, 2012 and December 31, 2012, net earnings for 2012 included no operating results for PSB.

In year-over-year comparison, net income available to common stockholders increased primarily as a result of a \$21.5 million improvement in net interest income combined with a \$4.4 million improvement in non-interest income. Of the \$21.5 million increase in net interest income, a total of \$12.6 million was earned from the acquired Timber Region. An increase in purchase accounting adjustments totaling \$4.1 million also contributed to the increase in net interest income. Interest income on investments and other interest-bearing accounts increased \$941,000 in prior year comparison and included interest earned on investments acquired from PSB. Increases in noninterest income consisted primarily of \$1.8 million in service charges on deposit accounts and \$1.8 million in ATM and debit card income.

The improvement in revenues offset an \$18.0 million increase in noninterest expense and a \$2.4 million increase in income tax expense. The increase in non-interest expense included approximately \$7.3 million in operating expenses for the Timber Region (formerly PSB) and approximately \$2.0 million in operating expenses for six new branches opened in late 2012 and 2013. Increases in noninterest expense, excluding operating expenses on the Timber Region and the new branches, included primarily \$4.2 million in salary and benefits costs, \$1.7 million in occupancy expense, \$766,000 in ATM/debit card expense and \$425,000 in corporate development expense. The increase was partially offset by a \$656,000 decrease in expenses on ORE and repossessed assets, excluding expenses on ORE and repossessed assets incurred by the Timber Region.

Total consolidated assets remained constant at \$1.9 billion for the years ended December 31, 2013 and December 31, 2012. Deposits totaled \$1.5 billion at December 31, 2013, compared to \$1.6 billion at December 31, 2012. Our stable core deposit base, which excludes time deposits, grew \$38.9 million and accounted for 84.2% of deposits at December 31, 2013 compared to 80% of deposits at year end 2012. Time deposits declined \$72.0 million for the year ended December 31, 2013 primarily due to the run-off of acquired higher cost certificate of deposit accounts. Net loans totaled \$1.1 billion at December 31, 2013, compared to \$1.0 billion at December 31, 2012. Net loans grew \$89.2 million, or 8.6%, for the year ended December 31, 2013.

Our Tier 1 leverage capital ratio decreased to 9.35% at December 31, 2013 compared to 11.82% at December 31, 2012. Tier 1 risk-weighted capital and total risk-weighted capital ratios were 13.47% and 14.19% at December 31, 2013, compared to 13.46% and 14.10% at December 31, 2012, respectively. The Tier 1 common equity ratio at December 31, 2013 was 7.86%. Return on average common equity was 8.64% for 2013 compared to 6.05% for 2012. Return on average assets was 0.69% compared to 0.58% for the same periods, respectively. Our return on average common equity and average assets ratios for the year ended December 31, 2012 were significantly impacted by merger and acquisition expenses.

Nonperforming assets totaled \$12.0 million at December 31, 2013, a decrease of \$5.9 million over the \$17.9 million reported for year-end 2012. The decrease resulted primarily from a \$5.0 million reduction in nonperforming loans. Nonaccrual loans totaled \$5.1 million at December 31, 2013, compared to \$8.3 million at December 31, 2012. Loans past due 90 days or more and still accruing interest totaled \$178,000 at December 31, 2013, a decrease of \$1.8 million from December 31, 2012. Total nonperforming assets to total assets were 0.65% at December 31, 2013, compared to 0.97% at December 31, 2012. Loans classified as troubled debt restructurings ("TDRs") totaled \$412,000 at December 31, 2013, a decrease of \$3.7 million from the \$4.1 million reported as of December 31, 2012. The \$3.7 million

decrease resulted primarily from payoffs related to two commercial credits previously classified as TDRs. - 31 -

## Table of Contents

Allowance coverage for nonperforming loans was 166.36% at December 31, 2013, compared to 71.82% at December 31, 2012. Year-to-date net charge-offs were 0.15% of average total loans as of December 31, 2013 compared to 0.26% as of December 31, 2012. The ALL/total loans ratio increased to 0.77% for the year ended December 31, 2013, compared to 0.70% at December 31, 2012.

### Table 1

Summary of Return on Equity and Assets

	2013	2012	2011
Return on average assets	0.69 %	0.58 %	0.24 %
Return on average common equity	8.64 %	6.05 %	2.22 %
Dividend payout ratio on common stock	27.68%	36.36%	103.70%
Average equity to average assets	10.27%	11.88%	12.88 %

NOTE: 2012 and 2011 return on average assets and return on average common equity were impacted by approximately \$1.2 million of merger costs and \$2.4 million of acquisition and related system conversion charges due to the PSB merger and other branch acquisitions, respectively. Excluding these merger costs, return on average assets for the year ended December 31, 2012 was 0.64% compared to 0.38% for the year ended December 31, 2011, and return on average common equity for the year ended December 31, 2012 was 6.64% compared to 3.56% for the year ended December 31, 2011.

### Earnings Analysis

### Net Interest Income

Our primary source of earnings is net interest income, which is the difference between interest earned on loans and investments and interest paid on deposits and other interest-bearing liabilities. Changes in the volume and mix of earning assets and interest-bearing liabilities combined with changes in market rates of interest greatly affect net interest income. Our net interest margin on a taxable equivalent basis, which is net interest income as a percentage of average earning assets, was 4.71%, 4.45%, and 4.58% for the years ended December 31, 2013, 2012, and 2011, respectively. Tables 2 and 3 analyze the changes in net interest income for the years ended December 31, 2013, 2012, and 2011, and 2011.

- 32 -

# Table 2

Consolidated Average Balances, Interest, and Rates

(in thousands)

(in mousailus)	Year Ended 2013	December	31, Average Yield/	2012 Average		Average Yield/	2011 Average		Average Yield/
	Average Volume	Interest	Rate	Volume	Interest	Rate	Volume	Interest	Rate
Assets									
Investment securities <sup>1</sup>									
Taxable	\$422,264	\$8,609	2.04 %	\$373,277	\$8,083	217 %	\$226,819	\$5,362	2.36 %
Tax exempt <sup>2</sup>	102,873	4,932	4.79 %		4,120	5.11 %		4,786	5.10 %
Total investment	10_,070	.,,, 0 =	,	00,020	.,	0.11 /0	20,120	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0110 /0
securities Federal funds	525,137	13,541	2.58 %	453,867	12,203	2.69 %	320,615	10,148	3.17 %
sold	3,563	7	0.19 %	3,482	7	0.20 %	6,567	14	0.21 %
Time and interest									
bearing deposits									
in other banks	29,422	79	0.26 %	34,087	92	0.27 %	61,292	196	0.32 %
Other									
investments	10,403	308	2.96 %	5,758	184	3.20 %	5,107	155	3.04 %
Loans Commercial and									
real estate	1,008,940	64,748	6.42 %	661,759	42,217	6.36 %	545,480	35,254	6.46 %
Installment	88,648	6,268	7.07 %	104,259	7,559	0.30 <i>%</i> 7.23 <i>%</i>	-	6,633	8.35 %
Total loans <sup>3</sup>	1,097,588	71,016	6.47 %	766,018	49,776	6.48 %	,	41,887	6.70 %
Total earning	1,077,200	/1,010	0.17 /0	100,010	17,770	0.10 /0	021,009	11,007	0.70 /0
assets	1,666,113	84,951	5.10 %	1,263,212	62,262	4.92 %	1,018,470	52,400	5.14 %
Allowance for									
loan losses	(7,928)	)		(7,182)			(7,241)	)	
Nonearning									
assets	197,980			140,085			106,447		
Total assets	\$1,856,165			\$1,396,115			\$1,117,676		
Liabilities and stockholders' equity NOW, money market, and									
savings	\$874,890	\$2,362	0.27 %	\$605,869	\$1,816	0.30 %	\$506,809	\$2,260	0.45 %
Time deposits	260,650	1,599	0.61 %	273,932	2,284	0.83 %	173,742	1,764	1.02 %
Total									
interest-bearing									
deposits	1,135,540	3,961	0.35 %	879,801	4,100	0.46 %	680,551	4,024	0.59 %
Securities sold									
under agreements		770	1 27 07	50 776	756	1 40 07	10 65 4	907	162 07
to repurchase Federal funds	56,233	772	1.37 %	50,776	756	1.48 %	49,654	807	1.63 %
purchased	643	4	0.61 %	21	-	-	-	-	-
ruitiustu	010	•	0.01 /0						

Short-term FHLB advances	12,608	20	0.16 %	_	_	-	_	_	_
Other borrowings		18	3.05 %	11	-	-	-	-	-
Notes payable	28,448	418	1.46 %	-	-	-	-	-	-
Junior									
subordinated									
debentures	29,384	1,346	4.52 %	15,503	984	6.24 %	15,465	971	6.19 %
Total									
interest-bearing	1 0 ( 2 470	6.520	0.50 01	046 110	5.040	0.00.07	745 (70	5 000	070 0
liabilities	1,263,472	6,539	0.52 %	946,112	5,840	0.62 %	745,670	5,802	0.78 %
Demand deposits Other liabilities	393,831 8,238			274,369 9,721			219,669 8,367		
Stockholders'	0,230			9,721			0,307		
equity	190,624			165,913			143,970		
Total liabilities	190,021			105,715			115,570		
and stockholders'									
equity	\$1,856,165			\$1,396,115			\$1,117,676		
Net interest									
income and net			%			%			%
interest spread <sup>4</sup>		\$78,412	4.58		\$56,422	4.30		\$46,598	4.36
Net yield on									
interest-earning			4.71 %			4.45 %			4.58 %
assets			4./1 %			4.43 %			4.30 70

<sup>1</sup> Securities classified as available-for-sale are included in average balances and interest income figures and reflect interest earned on such securities.

<sup>2</sup> Interest income of \$1,748,000 for 2013, \$1,240,000 for 2012, and \$1,393,000 for 2011 is added to interest earned on tax-exempt obligations to reflect tax-equivalent yields using a tax rate of 35% for 2013 and 2012 and 34% for 2011. <sup>3</sup> Interest income includes loan fees of \$5,508,000 for 2013, \$3,474,000 for 2012, and \$3,205,000 for 2011.

Nonaccrual loans are included in average balances and income on such loans is recognized on a cash basis.

<sup>4</sup> Net interest income includes accretion income of \$6,975,000 for 2013, \$2,829,000 for 2012, and \$981,000 for 2011. - 33 -

#### Table of Contents Table 3

Changes in Taxable-Equivalent Net Interest Income

(in thousands)

	2013 Cor	npared to 2	2012	2012 Compared to 2011			
	Total	Change		Total	Change		
	Increase	Attributa	ble to	Increase Attributable to			
	(Decrease	e)Volume	Rates	(Decreas	Rates		
Taxable-equivalent interest earned on:							
Investment securities							
Taxable	\$526	\$1,018	\$(492)	\$2,721	\$3,205	\$(484)	
Tax-exempt	812	1,081	(269	) (666 )	(675)	9	
Federal funds sold	-	-	-	(7)	(6)	(1)	
Time and interest-bearing deposits in other banks	(13)	) (11 )	) (2	) (104)	(75)	(29)	
Other investments	124	139	(15	) 28	21	7	
Loans, including fees	21,240	21,453	(213	) 7,889	9,208	(1,319)	
Total	22,689	23,680	(991	) 9,861	11,678	(1,817)	
Interest paid on:							
Interest-bearing deposits	(139)	1,029	(1,168)	) 76	1,034	(958)	
Securities sold under agreements to repurchase	16	78	(62	) (51 )	18	(69)	
Federal funds purchased	4	4	-	-	-	-	
Short-term FHLB advances	20	20	-	-	-	-	
Other borrowings	18	18	-	-	-	-	
Notes payable	417	417	-	-	-	-	
Junior subordinated debentures	362	701	(339	) 13	6	7	
Total	698	2,267	(1,569)	) 38	1,058	(1,020)	
Taxable-equivalent net interest income	\$21,991	\$21,413	\$578	\$9,823	\$10,620	\$(797)	

NOTE: Changes due to both volume and rate have generally been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts to the changes in each.

Net interest income on a fully taxable-equivalent ("FTE") basis increased \$22.0 million for 2013 over 2012, the result of a \$22.7 million increase in FTE interest income and a \$698,000 increase in interest expense. The increase in interest income on earning assets resulted primarily from the combination of a \$402.9 million increase in the volume of average earnings assets primarily as a result of the PSB acquisition, combined with an 18 basis point increase in the average yield on earning assets, from 4.92% at December 31, 2012 to 5.10% at December 31, 2013. Additionally, interest income on investment securities for 2013 increased as a \$71.3 million increase in the average volume of investment securities offset the impact of an 11 basis point reduction in the average FTE yield earned on investment securities. Interest expense increased \$698,000 in year-over-year comparison as the impact of a \$317.4 million increase in the average volume of interest-bearing liabilities, from 0.62% for the year ended December 31, 2012 to 0.52% for the year ended December 31, 2012 to 0.52% for the year ended December 31, 2012 to 4.71% for the year ended December 31, 2013. Net of purchase accounting adjustments, the FTE net interest margin increased 4 basis points for 2013 over 2012, from 4.22% to 4.26% for the years ended December 31, 2012 and 2013, respectively. - 34 -

Net interest income on a FTE basis increased \$9.8 million for 2012 over 2011, the result of a \$9.9 million increase in FTE interest income and a \$0.1 million decrease in interest expense. The increase in interest income on earning assets resulted primarily from a \$244.7 million increase in the volume of average earnings assets primarily as a result of the three acquisitions in 2011. The improvement in interest income from the increased average volume of earning assets was partially offset by a 22 basis point decline in the average yield on loans, from 6.70% for the year ended December 31, 2011 to 6.48% for the year ended December 31, 2012. Loan yields declined as matured loans re-priced in the lower rate environment and new loan rates reflected competitive market pricing. Additionally, interest income on investment securities for 2012 increased as a \$133.3 million increase in the average volume of investment securities offset the impact of a 48 basis point reduction in the average FTE yield earned on investment securities. The reduction in the FTE average yield on investment securities from 3.17% for the year ended December 31, 2011 to 2.69% for the year ended December 31, 2012 resulted from lower yields on investments purchased in 2012 with excess cash flow from the 2011 acquisitions and from maturing securities within the portfolio. Interest expense increased minimally in year-over-year comparison as the impact of a \$200.4 million increase in the average volume of interest-bearing liabilities was mostly offset by a 16 basis point reduction in the average rate paid on interest-bearing liabilities, from 0.78% for the year ended December 31, 2011 to 0.62% for the year ended December 31, 2012. As a result, the FTE net interest margin declined 13 basis points, from 4.58% for the year ended December 31, 2011 to 4.45% for the year ended December 31, 2012. Net of purchase accounting adjustments, the FTE net interest margin declined 25 basis points for 2012 over 2011, from 4.47% to 4.22% for the years ended December 31, 2011 and 2012, respectively.

### Noninterest Income

Noninterest income totaled \$19.3 million at December 31, 2013, compared to \$14.9 million at December 31, 2012 and \$13.1 million at December 31, 2011. Service charges and fees on deposit accounts represent the primary source of noninterest income for us. Income from service charges and fees on deposit accounts, including insufficient funds fees ("NSF" fees), increased \$1.8 million in 2013 compared to a \$0.5 million increase in 2012. The increase in 2013 was primarily due to a higher volume of transaction accounts as a result of the PSB acquisition. The increase in 2012 was primarily due to a higher volume of transaction accounts as a result of the 2011 acquisitions. Income on ATM and debit card transactions increased \$1.8 million in 2013 and \$803,000 in 2012 as the result of an increase in electronic transactions processed. Other noninterest income increase \$785,000 in 2013 and increased \$571,000 in 2012, including net gains on sales of securities. The \$785,000 increase in 2013 included increases of \$264,000 in lease income, \$162,000 in fees earned from credit-related products, and \$74,000 in VISA merchant and annual fees. The \$571,000 increase in 2012 resulted primarily from an increase of \$130,000 in mortgage banking fees and \$105,000 in net gains on sales of securities.

### Noninterest Expense

Total noninterest expense increased 32.8%, or \$18.0 million, from 2012 to 2013 and 10.9%, or \$5.4 million, from 2011 to 2012. Salaries and employee benefits increased \$9.5 million, or 38.3%, in 2013 and \$3.0 million, or 13.6%, in 2012. Approximately \$4.4 million of the \$9.5 million increase resulted from salary costs in the new Timber Region and new branches added late in 2012 and early 2013. Also contributing to the increase in salaries and employee benefits expense was a \$959,000 increase in group health costs and a \$413,000 increase in the cost of stock-based benefit plans. The increase in the cost of stock-based benefit plans was the result of stock options granted to employees during 2012 and 2013.

We employed 604 employees on a full-time equivalent basis at year end 2013 and year end 2012. Through attrition and efficiency efforts, we reduced the employee count by 23 to 581 at February 28, 2014. The 604 at year end 2012 included 140 employees added on December 28, 2012 with the PSB merger. Net of the 140 PSB employees, we increased 20 full-time equivalent employees in 2012 primarily due to additional hires to staff four new full service branches opened during the year.

Occupancy expenses increased \$3.8 million in 2013 and \$2.0 million in 2012. The increase in occupancy expense in 2013 resulted primarily from the PSB acquisition and included additional depreciation expense and property tax expense. Excluding operating expenses on the Timber Region and the six new branches opened in late 2012 and 2013, occupancy expense increased \$1.7 million in 2013. The increase in occupancy expense in 2012 resulted primarily from the branches acquired in 2011 and included additional lease expense and increased fuel and auto maintenance expenses. Premises and equipment additions and leasehold improvements totaled approximately \$14.3 million, \$22.7 million and \$11.4 million for the years 2013, 2012, and 2011, respectively.

ATM and debit card processing fees increased \$840,000 in 2013 and increased \$303,000 in 2012 primarily due to an increased volume of electronic transactions processed. Additionally, losses on electronic transactions increased \$30,000 in 2013 and \$69,000 in 2012. - 35 -

## Table of Contents

Data processing costs, included in other non-interest expense, increased \$266,000 in 2013 and decreased \$665,000 in 2012. The increase in 2013 resulted primarily from \$120,000 of data line costs added to connect the Timber Region branches to our network. The decrease in 2012 was primarily due to data processing charges of \$1.2 million incurred in 2011 as a result of three computer processing system conversions associated with the 2011 acquisitions. Approximately \$281,000 in PSB system conversion expenses are included in 2012 data processing costs. Additionally, the cost of data lines, support, and internet banking processing increased \$253,000 in 2012.

Other noninterest expense increased \$3.9 million in 2013 and included increases of \$619,000 in marketing costs, \$485,000 in corporate development expense (including business travel), \$389,000 in printing and supplies, and \$301,000 in FDIC and other regulatory fees. Several other noninterest expense categories increased as a result of the PSB merger and new branches added during the year.

Other noninterest expense in 2012 included approximately \$830,000 in merger and acquisition costs compared to \$1.2 million in 2011, primarily in legal and professional fees, marketing costs, and business travel expenses. Other non-interest expense increased minimally in 2012 as a \$256,000 increase in net expenses on ORE and other assets repossessed offset a reduction in merger and acquisition costs of \$370,000 for 2012. Other decreases realized in other non-interest expense in 2012 included \$327,000 in third party customer relationship management costs, \$145,000 in shares taxes, and \$131,000 in third party collection expenses. These decreases were mostly offset by increases of \$215,000 in the cost of printing and supplies, \$143,000 in armored car and courier expenses, \$113,000 in telephone expense, and \$101,000 in corporate development and training costs, which are reflective of the expansion of our franchise.

### Income Taxes

Income tax expense increased \$2.4 million in 2013 and \$3.2 million in 2012 and approximated 30%, 28%, and 11% of income before taxes in 2013, 2012 and 2011, respectively. In 2012, the Company exceeded \$10.0 million in pre-tax income which increased the statutory tax rate from 34% to 35%. The impact of nontaxable municipal interest income and other tax considerations resulted in lower effective tax rates for each of the three years presented in the Consolidated Statement of Earnings included in Item 8 of this filing. The notes to the consolidated financial statements provide additional information regarding income tax considerations.

### **Balance Sheet Analysis**

### **Investment Securities**

Total investment securities decreased \$80.9 million in 2013, from \$578.1 million in 2012 to \$497.2 million at December 31, 2013. The decrease in investment securities funded a \$90.6 million increase in loans during 2013. The decrease resulted primarily from \$95.7 million in maturities and calls of securities and \$55.9 million in sales of securities, partially offset by \$94.4 million in purchased securities. Average duration of the portfolio was approximately 4.2 years as of December 31, 2013 and the average taxable-equivalent yield was 2.58%. For the year ended December 31, 2012, average duration of the portfolio was 3.5 years and the average taxable-equivalent yield was 2.69%. Unrealized net losses before tax effect in the securities available-for-sale portfolio were \$163,000 at December 31, 2013, compared to unrealized net gains before tax effect of \$12.6 million at December 31, 2012. These amounts resulted from interest rate fluctuations.

At December 31, 2013, approximately \$244.2 million, or 71.5%, of the securities available-for-sale portfolio represented mortgage-backed securities and CMOs. All of the mortgage-backed securities and CMOs are government agency sponsored with the exception of three privately issued CMOs with a current market value of \$59,000. Risk due to changes in interest rates on mortgage-backed pools is monitored by monthly reviews of prepayment speeds, duration, and purchase yields as compared to current market yields on each security. CMOs totaled \$98.2 million and represented pools that each had a book value of less than 10% of stockholders' equity at December 31, 2013. Other asset-backed securities totaled \$25.5 million at December 31, 2013. These securities are collateralized by student

loans issued under the Federal Family Education Loan Program. Under the program, the loans are re-insured by the Department of Education for amounts generally ranging from 97% - 100%. The collateralized debt obligation in the securities available-for-sale portfolio is a debt security comprised of a pool of financial institutions' trust preferred securities. The fair value of the security at December 31, 2013 totaled \$735,000. An additional 3.3% of the available-for-sale portfolio consisted of short-term U.S. Government sponsored enterprises securities, while municipal securities represented 17.6%. Given the current economic environment and concerns regarding the financial stability of municipalities in general, we contracted with two independent third party providers to conduct separate reviews of our municipal portfolio in 2013 and in 2012. As a result of the reviews, six municipal securities were sold in 2012. We did not sell any securities as a direct result of the 2013 reviews.

Additional information on our investment securities portfolio is provided in Note 3 of the notes to consolidated financial statements.

Table 4 Composition of Investment Securities December 31 (in the user do)					
(in thousands)	2013	2012	2011	2010	2009
Available-for-sale securities	2015	2012	2011	2010	2007
U. S. Government sponsored enterprises	\$11,265	\$13,424	\$94,999	\$117,698	\$102,523
Obligations of state and political subdivisions	59,978	87,421	96,149	108,852	117,301
GSE mortgage-backed securities	145,965	178,819	109,487	11,472	15,634
Collateralized mortgage obligations: residential	70,887	101,986	41,468	22,688	36,278
Collateralized mortgage obligations: commercial	27,346	29,761	25,138	3,099	-
Other asset-backed securities	25,489	12,742	-	-	-
Collateralized debt obligation	735	464	-	-	-
Financial institution equity security	-	-	-	-	72
Total available-for-sale securities	\$341,665	\$424,617	\$367,241	\$263,809	\$271,808
Held-to-maturity securities					
Obligations of state and political subdivisions	\$47,377	\$42,900	\$340	\$1,588	\$3,043
GSE mortgage-backed securities	78,272	89,383	82,497	-	-
Collateralized mortgage obligations: residential	14,189	5,009	-	-	-
Collateralized mortgage obligations: commercial	15,685	16,232	17,635	-	-
Total held-to-maturity securities	\$155,523	\$153,524	\$100,472	\$1,588	\$3,043
Total investment securities	\$497,188	\$578,141	\$467,713	\$265,397	\$274,851
- 37 -					

<u>Table of Contents</u> Table 5 Investment Securities Portfolio Maturities and Average Taxable-Equivalent Yields For the Year Ended December 31, 2013 (dollars in thousands)

(donars in thousands)	Within 1 Year		After 1 but		After 5 but Within 10 Years		After 10 Years		
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Total
Securities available-for-sale:									
U.S. Government sponsored									
enterprises	\$802	1.05~%	\$10,463	0.78~%	<b>\$</b> -	-	<b>\$</b> -	-	\$11,265
Obligations of state and									
political subdivisions <sup>1</sup>	11,426	5.01 %	25,731	5.45 %	17,851	5.78~%	4,970	4.51 %	59,978
GSE mortgage-backs and									
CMOs: residential	1,151	4.26 %	167,393	2.59 %	48,219	2.31 %	89	2.29 %	216,852
GSE mortgage-backs and									
CMOs: commercial	-	-	27,346	2.62 %	-	-	-	-	27,346
Other asset-backed securities	-	-	15,817	0.81~%	9,672	1.53 %	-	-	25,489
Collateralized debt obligation	-	-	-	-	-	-	735	0.00~%	735
Total fair value	\$13,379		\$246,750		\$75,742		\$5,794		\$341,665

	Within 1 After 1 but Year Within 5 Year			After 5 b Within 10 Years		After 10 Years			
Held-to-Maturity:	Amour	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Total
Obligations of state and political subdivisions <sup>1</sup> GSE mortgage-backs and CMOst residential GSE mortgage-backs and CMOst commercial Total cost	-	3.47 % - -	\$2,198 68,957 15,685 \$86,840	2.67 % 2.64 % 2.35 <sup>%</sup>	23,504	3.07 % 1.80 % -	\$37,806 - - \$37,806	3.05 %	\$47,377 92,461 15,685 \$155,523

<sup>1</sup> Tax exempt yields are expressed on a fully taxable equivalent basis.

- 38 -

## Table of Contents

Loan Portfolio

The loan portfolio totaled \$1.1 billion at December 31, 2013, up 8.7%, or \$90.6 million, from \$1.0 billion at December 31, 2012. Total loans increased \$90.6 million during 2013 primarily due to \$54.1 in commercial loans funded as a result of a small business lending campaign held during the second quarter. Additional commercial loans funded during the year resulted in a total increase of \$88.3 million, or 28.0% in commercial loans during the year ended 2013.

Our loan portfolio is diversified throughout our Louisiana and Texas markets, with a focus on commercial, financial, agricultural ("C&I") and owner-occupied commercial real estate ("CRE") loans. Our C&I and CRE loans are primarily underwritten on cash flow analyses versus collateral valuations. The C&I portfolio consists primarily of term loans or revolving lines of credit which are generally structured with annual maturity. The term loans are generally structured with fixed rates and three to five year maturities. The CRE portfolio consists primarily of credits that have fifteen to twenty year amortization terms with rates fixed primarily for three years, but up to five years. We believe the shorter term structure of our C&I and CRE credits allows greater flexibility in controlling interest rate risk.

The loan portfolio at December 31, 2013 consisted of approximately 52.7% in fixed rate loans, with the majority maturing within five years. Approximately 47.3% of the portfolio earns a variable rate of interest, the greater majority of which adjusts simultaneous with changes in the Prime rate and a smaller portion that adjusts on a scheduled repricing date. The mix of variable and fixed rate loans provides some protection from changes in market rates of interest. Additionally, we have established rate floors, primarily for our commercial loans, that provided some protection to our net interest margin during the current sustained low interest rate environment.

Table 6 Composition of Loans December 31 (in thousands)					
(in tiousands)	2013	2012	2011	2010	2009
Commercial, financial, and agricultural	\$403,976	\$315,655	\$223,283	\$177,598	\$193,350
Real estate – construction	82,691	75,334	52,712	54,164	39,544
Real estate – commercial	397,135	414,384	280,798	208,764	188,045
Real estate – residential	146,841	142,858	113,582	72,460	77,130
Installment loans to individuals	97,459	90,561	69,980	62,272	77,069
Lease financing receivable	5,542	5,769	4,276	4,748	7,589
Other	3,910	2,379	1,674	806	2,315
Total loans	\$1,137,554	\$1,046,940	\$746,305	\$580,812	\$585,042

- 39 -

#### Table of Contents Table 7 Loan Maturities and Sensitivity to Interest Rates For the Year Ended December 31, 2013 (in thousands)

(III ulousalius)									
	Fixed and	Variable Ra	ate Loans at	Stated					
	Maturities				Amounts Over One Year With				
	1 Year or	ear or 1 Year – 5 Over 5				Predetermin Educating			
	Less	Years	years	Total	Rates	Rates	Total		
Commercial, financial, and									
agricultural	\$152,301	\$189,740	\$61,935	\$403,976	\$179,586	\$72,089	\$251,675		
Real estate – construction	29,340	17,909	35,442	82,691	20,224	33,127	53,351		
Real estate – commercial	29,703	141,330	226,102	397,135	145,687	221,745	367,432		
Real estate – residential	17,445	36,717	92,679	146,841	81,664	47,732	129,396		
Installment loans to individuals	22,653	52,557	22,249	97,459	67,195	7,611	74,806		
Lease financing receivable	127	5,198	217	5,542	5,415	-	5,415		
Other	996	1,778	1,136	3,910	1,778	1,136	2,914		
Total	\$252,565	\$445,229	\$439,760	\$1,137,554	\$501,549	\$383,440	\$884,989		

### Asset Quality

### Credit Risk Management

We manage credit risk by observing written, board approved policies that govern all underwriting activities. Our Chief Credit Officer ("CCO") is responsible for credit underwriting and loan operations for the Bank. The role of CCO includes on-going review and development of lending policies, commercial credit analysis, centralized consumer underwriting, loan operations documentation and funding, and overall credit risk management procedures. The current risk management process requires that each individual loan officer review his or her portfolio on a quarterly basis and assign recommended credit ratings on each loan. These efforts are supplemented by independent reviews performed by the loan review officer and other validations performed by the internal audit department. The results of the reviews are reported directly to the Audit Committee of the Board of Directors. We believe the conservative nature of our underwriting practices has resulted in strong credit quality in our loan portfolio. Completed loan applications, credit bureau reports, financial statements, and a committee approval process remain a part of credit decisions. Documentation of the loan decision process is required on each credit application, whether approved or denied, to ensure thorough and consistent procedures. Additionally, we have historically recognized and disclosed significant problem loans quickly and taken prompt action to address material weaknesses in those credits.

Our loan review process also includes monitoring and reporting of loan concentrations whereby individual customer and aggregate industry leverage, profitability, risk rating distributions, and liquidity are evaluated for each major standard industry classification segment. At December 31, 2013, one industry segment concentration, the oil and gas industry, aggregated more than 10% of our loan portfolio. Our exposure in the oil and gas industry, including related service and manufacturing industries, totaled approximately \$202.1 million, or 17.8% of total loans. Additionally, we monitor our exposure to loans secured by commercial real estate. At December 31, 2013, loans secured by commercial real estate (including commercial construction and multifamily loans) totaled approximately \$462.0 million. Of the \$462.0 million, \$352.6 million represent CRE loans, 63% of which are secured by owner-occupied commercial properties. A total of \$2.4 million, or 0.50%, in loans secured by commercial real estate were on nonaccrual status at December 31, 2013.

Nonperforming Assets

Table 8 contains information about nonperforming assets, including loans past due 90 days or greater ("90 days or >") and still accruing.

Table 8 Asset Quality Information December 31 (dollars in thousands)					
	2013	2012	2011	2010	2009
Loans on nonaccrual	\$5,099	\$8,276	\$6,229	\$19,603	\$16,183
Loans past due 90 days or > and still accruing	178	1,986	231	66	378
Total nonperforming loans	5,277	10,262	6,460	19,669	16,561
Other real estate owned	6,687	7,496	7,369	1,206	792
Other assets repossessed	20	151	326	36	51
Total nonperforming assets	\$11,984	\$17,909	\$14,155	\$20,911	\$17,404
Troubled debt restructurings	\$412	\$4,137	\$456	\$653	\$-
Nonperforming loans to total loans + ORE + other					
foreclosed assets	1.05 %	1.70 %	1.88 %	3.59 %	2.83 %
Nonperforming assets to total assets	0.65 %	0.97 %	1.01 %	2.09 %	1.79 %
ALLL to nonperforming loans	166.36%	71.82 %	112.63%	44.81 %	48.28 %
ALLL to total loans	0.77 %	0.70 %	0.97 %	1.52 %	1.37 %

Nonperforming assets declined 33.1% in year-over-year comparison as the Company continued to successfully work problem assets off the balance sheet. Total nonperforming assets were reduced from \$17.9 million at December 31, 2012 to \$12.0 million at December 31, 2013. The decrease resulted from a \$3.2 million reduction in nonaccrual loans and a \$1.8 million decrease in loans past due 90 days or greater and still accruing. The \$5.0 million decrease in nonperforming loans resulted in an increase in the allowance coverage for nonperforming loans, from 71.82% at December 31, 2012 to 166.36% at December 31, 2013. Classified assets, including ORE, decreased \$3.5 million or 10.2%, from \$34.4 million at December 31, 2012 to \$30.9 million at December 31, 2013.

Allowance coverage for nonperforming loans was 166.36% at December 31, 2013, compared to 71.82% at December 31, 2002. Year-to-date net charge-offs were 0.14% of total loans as of December 31, 2013 compared to 0.19% as of December 31, 2012. The ALL/total loans ratio improved by 7 basis points to 0.77% at December 31, 2013 compared to 0.70% at December 31, 2012.

Loans classified as TDRs totaled \$412,000 at December 31, 2013 compared to \$4.1 million at December 31, 2012. The \$3.7 million decrease from December 31, 2012 resulted primarily from payoffs related to two commercial credits previously classified as TDRs. Additional information regarding impaired loans and TDRs is included in the notes to the consolidated financial statements.

Consumer and commercial loans are placed on nonaccrual status when principal or interest is 90 days past due, or sooner if the full collectability of principal or interest is doubtful, except if the underlying collateral fully supports both the principal and accrued interest and the loan is in the process of collection. Our policy provides that retail (consumer) loans that become 120 days delinquent be routinely charged off. Loans classified for regulatory purposes but not included in Table 8 do not represent material amounts that we have serious doubts as to the ability of the borrower to comply with loan repayment terms. Further information regarding loan policy is provided in the notes to the consolidated financial statements.

### Allowance for Loan Losses

Provisions totaling \$3.1 million, \$2.1 million, and \$3.9 million, for the years 2013, 2012, and 2011, respectively, were considered necessary to bring the allowance for loan losses to a level we believe sufficient to cover probable losses in the loan portfolio. In accordance with generally accepted accounting principles, PSB's loans were purchased at fair value and accordingly the PSB allowance for loan losses was not brought forward on the consolidated balance sheet. Table 9 analyzes activity in the allowance for 2013, 2012, 2011, 2010, and 2009. - 41 -

<u>Table of Contents</u> Table 9					
Summary of Loan Loss Experience (dollars in thousands)					
(donars in mousands)	2013	2012	2011	2010	2009
Balance at beginning of year	2013 \$7,370	\$7,276	\$8,813	2010 \$7,995	2009 \$7,586
Balance at beginning of year	\$7,570	\$7,270	\$6,615	φ1,995	\$7,500
Charge-offs:					
Commercial, financial, and agricultural	935	1,054	1,109	1,333	1,147
Real estate – construction	-	-	2,444	1,478	2,172
Real estate – commercial	18	550	1,246	130	136
Real estate – residential	129	126	283	146	306
Installment loans to individuals	824	526	671	1,368	1,481
Lease financing receivable	-	-	19	1	26
Other	-	-	-	-	-
Total charge-offs	1,906	2,256	5,772	4,456	5,268
Recoveries:					
Commercial, financial, and agricultural	80	181	152	50	56
Real estate – construction	8	18	132	1	1
Real estate – commercial	29	10	1	1	-
Real estate – residential	39	2	4	60	2
Installment loans to individuals	109	- 98	138	141	- 168
Lease financing receivable	-	-	1	1	-
Other	_	_	-	-	_
Total recoveries	265	300	310	254	227
	205	500	510	234	221
Net charge-offs	1,641	1,956	5,462	4,202	5,041
Additions to allowance charged to operating expenses	3,050	2,050	3,925	5,020	5,450
Balance at end of year	\$8,779	\$7,370	\$7,276	\$8,813	\$7,995
Net charge-offs to average loans	0.15 %	0.26 %	0.87 %	0.72 %	0.86 %
Year-end allowance to year-end loans	0.77 %	0.70 %	0.97 %	1.52 %	1.37 %
- 42 -					

<u>Table of Contents</u> Table 10 Allocation of Loan Loss by Category (dollars in thousands)

(donais in thousands)	2013		2012		2011		2010		2009	
		% of								
		loans								
		to								
		total								
	Amount	loans								
Commercial, financial, and										
agricultural	\$3,906	35.0	\$1,535	30.0	\$1,734	30.0	\$1,664	31.0	\$2,053	33.0
Real estate - construction	1,046	7.0	2,147	7.0	1,661	7.0	2,963	9.0	2,247	7.0
Real estate -mortgages <sup>1</sup>	-	-	-	-	-	-	-	-	2,296	45.0
Real estate - commercial	1,389	35.0	2,166	40.0	2,215	38.0	2,565	36.0	-	-
Real estate - residential	1,141	13.0	936	14.0	936	15.0	862	12.0	-	-
Installment loans to individuals	1,273	9.0	543	9.0	710	9.0	730	11.0	1,378	14.0
Lease financing receivable	21	1.0	41	-	19	1.0	29	1.0	21	1.0
Other	3	-	2	-	1	-	-	-	-	-
	\$8,779	100.0	\$7,370	100.0	\$7,276	100.0	\$8,813	100.0	\$7,995	100.0

Quarterly evaluations of the allowance for loan losses are performed in accordance with GAAP and regulatory guidelines. The allowance is comprised of specific reserves assigned to each impaired loan for which probable loss has been identified as well as general reserves to maintain the allowance at an acceptable level for other loans in the portfolio where historical loss experience is available that indicates certain probable losses may exist. Factors considered in determining provisions include estimated losses in significant credits; known deterioration in concentrations of credit; historical loss experience; trends in nonperforming assets; volume, maturity and composition of the loan portfolio; off-balance sheet credit risk; lending policies and control systems; national and local economic conditions; the experience, ability and depth of lending management; and the results of examinations of the loan portfolio by regulatory agencies and others. The processes by which we determine the appropriate level of the allowance, and the corresponding provision for probable credit losses, involves considerable judgment; therefore, no assurance can be given that future losses will not vary from current estimates. Additional information regarding the allowance for loan losses is included in the notes to the consolidated financial statements.

### Funding Sources

#### **Deposits**

As of December 31, 2013, total deposits decreased \$33.1 million, or 2.1%, to \$1.5 billion following an increase of \$387.1 million in 2012 to \$1.6 billion. Noninterest-bearing deposits increased \$2.1 million to \$383.3 million and represented 25.2% of total deposits at December 31, 2013, compared to 24.5% at December 31, 2012 and 21.9% at December 31, 2011. Interest-bearing deposits in money market and savings accounts increased \$9.5 million and NOW account deposits increased \$27.2 million. Time deposits, which are comprised mostly of certificates of deposits ("CDs"), decreased \$72.0 million in 2013, primarily due to the run-off of acquired higher cost CDs. Core deposits, defined as all deposits other than time deposits of \$100,000 or more, remained strong at 92.6% of total deposits in 2013 compared to 88.5% of total deposits at year-end 2012. Core deposits totaled 84.2% of total deposits at year-end 2011. To manage the net interest margin and core deposit balances, we typically offer low- to mid-market rates on CDs. Additional information on deposits appears in the tables below and in the notes to the consolidated financial statements.

<sup>1</sup> Portfolio segments have been revised for 2010 in accordance with Accounting Standards Update 2010-20, effective for periods ending on or after December 15, 2010. - 43 -

Table of Contents
Table 11
Summary of Average Deposits
(in thousands)

	2013 Average Amount	Average Yield	2012 Average Amount	Average Yield	2011 Average Amount	Average Yield
Noninterest-bearing demand deposits	\$393,831	-	\$274,369	-	\$219,669	-
Interest-bearing deposits:						
Savings, NOW, and money market	874,890	0.27	% 605,869	0.30 %	506,809	0.45 %
Time deposits	260,650	0.61	% 273,932	0.83 %	173,742	1.02 %
Total	\$1,529,371	0.26	% \$1,154,170	0.36 %	\$900,220	0.45 %

Table 12

Maturity Schedule Time Deposits of \$100,000 or More (in thousands)

	2013	2012	2011
3 months or less	\$32,843	\$58,938	\$40,621
Over 3 months through 6 months	20,136	31,808	33,435
Over 6 months through 12 months	41,366	53,462	59,779
Over 12 months	33,392	34,966	50,278
Total	\$127,737	\$179,174	\$184,113

#### Borrowed Funds

As of December 31, 2013, we had securities sold under repurchase agreements totaling \$53.9 million and no federal funds purchased. At December 31, 2012, we had \$41.4 million in securities sold under repurchase agreements and no federal funds purchased. Retail repurchase agreements, included in securities sold under agreements to repurchase, increased \$12.5 million, from \$28.9 million at December 31, 2012 to \$41.4 million at December 31, 2013. Also included in securities sold under agreement we entered into with Citigroup Markets, Inc. ("CGMI") in July of 2007. The reverse repurchase agreement provided low cost funding to meet liquidity demands. Under the terms of the agreement, interest is payable at a fixed rate of 4.57% for the remainder of the term. The repurchase date is scheduled for August 9, 2017; however, the agreement is subject to call by CGMI quarterly.

Long-term FHLB-Dallas advances totaled \$26.7 million at December 31, 2013 and are fixed rate advances with rates ranging from 1.99% to 5.06% and have a range of maturities from January 2014 to January 2019. Short-term FHLB-Dallas advances totaled \$25.0 million at December 31, 2013. The rate on these advances at December 31, 2013 was 0.15%, and they mature in March 2014. The FHLB advances are collateralized by a blanket lien on first mortgages and other qualifying loans. Notes payable with First National Bankers Bank ("FNBB") totaled \$1.0 million at December 31, 2013. The notes payable with FNBB requires annual payments of \$250,000 and bear an interest rate equal to New York Prime.

- 44 -

#### Table of Contents

A description of the junior subordinated debentures outstanding as of December 31, 2013 is as follows:

#### Table 13

Junior Subordinated Debentures (dollars in thousands)

		Interest		
Date Issued	Maturity Date	Rate	Callable After	Amount
February 22, 2001	February 22, 2031	10.20%	February 22, 2011	\$7,217
•	•	3 month	·	
		LIBOR		
		plus		
July 31, 2001 <sup>1</sup>	July 9, 2031	3.30%	July 31, 2006	5,671
		3 month	•	
		LIBOR		
		plus		
September 20, 2004	September 20, 2034	•	September 20, 2009	8,248
1	1	3 month	1 ,	,
		LIBOR		
		plus		
October 12, 2006 <sup>1</sup>	October 12, 2036	1.85%	June 26, 2011	5,155
,,	,	3 month	<i>,</i>	-,
		LIBOR		
		plus		
June 21, 2007 <sup>1</sup>	June 21, 2037	1.70%	June 15, 2012	3,093
			·····	\$29,384

(1) Assumed in PSB acquisition.

Our outstanding debentures currently qualify as Tier 1 capital and are presented in the Consolidated Balance Sheets as junior subordinated debentures. Additional information regarding long-term debt is provided in the notes to the consolidated financial statements.

Regulations adopted as a result of the Dodd-Frank Act have resulted in changes to the regulatory capital treatment of securities similar to our debentures. However, because of the issue date of our debentures and our asset size, we may continue to include the debentures in our Tier 1 capital.

In 2013, 2012, and 2011, we did not have an average balance in any category of short-term borrowings including retail repurchase agreements, reverse repurchase agreements, federal funds purchased, or FRB discount window that exceeded 30% of our stockholders' equity for such year.

**Capital** 

As described under "Business - Supervision and Regulation," we are required to maintain certain minimum capital levels for the Company and the Bank. Risk-based capital requirements are intended to make regulatory capital more sensitive to the risk profile of an institution's assets. In June 2012, the federal bank regulatory agencies proposed (i) rules to implement the Basel III capital framework as outlined by the Basel Committee on Banking Supervision (the "Basel Committee") and (ii) rules for calculating risk-weighted assets. The federal bank regulatory agencies have delayed the implementation of Basel III and the new risk-weighted assets calculations to consider comments received on the proposed rules. The timing for the agencies' publication of revised proposed rules regarding, or final rules to implement, Basel III and the new risk-weighted assets calculations is uncertain. Basel III, when implemented by the U.S. banking agencies and fully phased-in, will require bank holding companies and financial holding companies and

their bank subsidiaries to maintain substantially more capital, with a greater emphasis on common equity.

At December 31, 2013, the Company and the Bank were in compliance with statutory minimum capital requirements. Minimum capital requirements include a total risk-based capital ratio of 8.0%, with Tier 1 capital not less than 4.0%, and a leverage ratio (Tier 1 capital to total average adjusted assets) of 4.0% based upon the regulators latest composite rating of the institution. As of December 31, 2013, the Company's leverage ratio was 9.35% as compared to 11.82% at December 31, 2012. Tier 1 capital to risk weighted assets was 13.47% and 13.46% for 2013 and 2012, respectively. Total capital to risk weighted assets was 14.19% and 14.10%, respectively, for the same periods. For regulatory purposes, Tier 1 Capital includes \$28.5 million of the junior subordinated debentures issued by the Company and assumed in the PSB acquisition. For financial reporting purposes, these funds are included as a liability under GAAP. The Bank's leverage ratio was 8.91% and 11.58% at December 31, 2013 and 2012, respectively.

The FDIC Improvement Act of 1991 established a capital-based supervisory system for all insured depository institutions that imposes increasing restrictions on the institution as its capital deteriorates. The Bank was classified as "well capitalized" as of December 31, 2013. No significant restrictions are placed on the Bank as a result of this classification.

- 45 -

#### Table of Contents

As discussed under the heading Balance Sheet Analysis - Securities, \$163,000 in unrealized losses on securities available-for-sale, less a deferred tax asset of \$57,000, was recorded as a reduction to stockholders' equity as of December 31, 2013. As of December 31, 2012, \$12.6 million in unrealized gains on securities available-for-sale, less a deferred tax liability of \$4.4 million, was recorded as an addition to stockholders' equity. While the net unrealized loss or gain on securities available-for-sale is required to be reported as a separate component of stockholders' equity, it does not affect operating results or regulatory capital ratios. The net unrealized gains and losses reported for December 31, 2013 and 2012, however, did affect the equity-to-assets ratio for financial reporting purposes. The ratio of equity-to-assets was 10.30% at December 31, 2013 and 10.22% at December 31, 2012.

#### Asset/Liability Management and Interest Rate Sensitivity

Interest rate sensitivity is the sensitivity of net interest income and economic value of equity to changes in market rates of interest. The primary objective of our asset and liability management process is to evaluate interest rate sensitivity inherent in our balance sheet components and establish guidelines to manage that risk within acceptable performance levels. Management and our Board of Directors are responsible for determining the appropriate level of acceptable risk based on our strategic focus, regulatory requirements for capital and liquidity, and the market environment. Our Board of Directors established an Asset/Liability management committee ("ALCO"), comprised of certain executive and senior officers of the Bank, to measure and monitor interest rate risk within defined parameters. During 2013, ALCO utilized an internal model of asset and liability management to measure interest rate risk using net interest income simulation and economic value of equity sensitivity analysis. The model captures data from our internal operating systems, an external investment portfolio accounting system and additional information regarding rates and prepayment characteristics to construct an analysis that presents differences in repricing, cash flows and the maturity characteristics of earning assets and interest-bearing liabilities for selected time periods.

This data, combined with additional assumptions including repricing rates and payment characteristics, were used to perform instantaneous parallel rate shift and alternate rate shift simulations. Instantaneous parallel rate shifts are known as "rate shocks" because all rates are modeled to change instantaneously by the indicated shock amount. Alternate rate shifts include floor rates that generally provide more realistic projections of changes in net interest income and market risk. Results of the simulations were compared to a base case scenario that provided projected net interest income over the next 12 months with no change in the balance sheet. The estimated percentage changes in projected net interest income due to changes in interest rates of alternate down 100 basis points, parallel up 200, and up 300 basis points as determined through the simulations are detailed below. At December 31, 2013, the interest rate risk model results were within policy guidelines and indicated that our balance sheet is slightly asset sensitive. The results of the interest rate risk modeling are reviewed by ALCO and discussed quarterly at Funds Management committee meetings of our Board of Directors.

Net Interest Income at Risk in Year 1							
	Estimated						
	Increase						
	/Decrease						
	in NII at						
	December	•					
Changes in Interest Rates	31, 2013						
Shock Up 300 basis points	0.01	%					
Shock Up 200 basis points	0.03	%					
Alternate Down 100 basis points	(1.47	)%					

In January 2011, we revised our asset/liability and funds management policy to allow for the use of interest rate derivatives. During 2012, we entered into two loan level interest rate swaps with customers that had current notional balances totaling \$2.4 million as of December 31, 2013. These agreements effectively converted both fixed rate loans originated into floating rates that are tied to the one month LIBOR. Concurrently, we entered into interest rate swap

agreements with a third party brokerage firm that effectively offset the interest rate risk associated with the customers' interest rate swaps. As a result, these swap agreements have no impact on our earnings. - 46 -

Table of Contents Liquidity

### Bank Liquidity

Liquidity is the availability of funds to meet maturing contractual obligations and to fund operations. The Bank's primary liquidity needs involve its ability to accommodate customers' demands for deposit withdrawals as well as customers' requests for credit. Liquidity is deemed adequate when sufficient cash to meet these needs can be promptly raised at a reasonable cost to the Bank.

Liquidity is provided primarily by three sources: a stable base of funding sources, an adequate level of assets that can be readily converted into cash, and borrowing lines with correspondent banks. Our core deposits are our most stable and important source of funding. Cash deposits at other banks, federal funds sold, and principal payments received on loans and mortgage-backed securities provide additional primary sources of liquidity. Approximately \$85.5 million in projected cash flows from securities repayments during 2014 provides an additional source of liquidity.

The Bank also has significant borrowing capacity with the FRB-Atlanta and with the FHLB–Dallas. As of December 31, 2013, we had no borrowings with the FRB-Atlanta. Long-term FHLB-Dallas advances totaled \$26.7 million at December 31, 2013 and are fixed rate advances with rates ranging from 1.99% to 5.06% and have a range of maturities from January 2014 to January 2019. Short-term FHLB-Dallas advances totaled \$25.0 million at December 31, 2013. The rate on these advances at December 31, 2013 was 0.15%, and they mature in March 2014. The Bank has the ability to post additional collateral of approximately \$237.6 million if necessary to meet liquidity needs. Additionally, \$206.5 million in loan collateral is pledged under a Borrower-in-Custody line with the FRB-Atlanta. Under existing agreements with the FHLB-Dallas, our borrowing capacity totaled \$130.4 million at December 31, 2013. Additional unsecured borrowing lines totaling \$33.5 million are available through correspondent banks. We utilize these contingency funding alternatives to meet deposit volatility, which is more likely in the current environment, given unusual competitive offerings within our markets.

## **Company Liquidity**

In August 2011, the Company repaid \$20.0 million in Series A Preferred Stock issued in 2009 to the Treasury under the CPP with funds from the Treasury's SBLF program authorized by Congress under the Small Business Jobs Act of 2010. As a result of the repurchase of the Series A Preferred Stock, all of the TARP limitations affecting the Company were removed. In connection with the SBLF transaction, the Company issued \$32.0 million in Series B Preferred Stock to the Treasury. Net of \$20.0 million used to repay the Series A Preferred Stock, the remaining \$12.0 million was injected into the Bank as additional common equity capital. The dividend rate was set at 1.00% for the fourth quarter of 2013 due to attaining the target 10% growth rate in qualified small business loans during the second quarter of 2013. As a result of qualified small business loan growth as of September 30, 2013, the dividend rate was set at 1.00% for the period from January 1, 2014 through February 25, 2016. After February 25, 2016, the dividend rate will increase to 9% per annum.

At the Company level, cash is needed primarily to meet interest payments on the junior subordinated debentures, dividend payments on the Series B and Series C Preferred Stock and dividends on the common stock. We issued \$8,248,000 in unsecured junior subordinated debentures in September 2004 and \$7,217,000 in February 2001. In December 2012, we acquired \$13.9 million in unsecured junior subordinated debentures from PSB. The terms of the junior subordinated debentures are described in the notes to the consolidated financial statements. Dividends from the Bank totaling \$11,000,000 provided additional liquidity for the Company to meet interest and dividend payments in 2013. No dividends were paid by the Bank to the Company in 2012. As of January 1, 2014, the Bank had the ability to pay dividends to the Company of approximately \$21.3 million without prior approval from the OCC. At December 31, 2013, the parent company had approximately \$7.9 million cash available for general corporate purposes, including injecting capital into the Bank. As a publicly traded company, the Company also has the ability, subject to market conditions, to issue additional shares of common stock, preferred stock and other securities to provide funds as needed for operations and future growth of the Company and the Bank.

In connection with the PSB acquisition, the Company recorded a liability for contingent payment of \$2.0 million to stockholders of PSB based on the complete payoff less charge-offs of up to \$3.0 million of certain Identified Loans in The Peoples State Bank legacy loan portfolio before December 28, 2015. Generally, no contingent payment would have been made if the net charge-offs on the Identified Loans exceeded \$3.0 million. Following the pay-off of these Identified Loans during the second quarter of 2013, the \$2.0 million contingent payment was made to the stockholders of PSB.

## Table of Contents

#### **Dividends**

The primary source of cash dividends on the Company's common stock is dividends from the Bank. The Bank has the ability to declare dividends to the Company of up to \$21.3 million as of December 31, 2013 without prior approval of the OCC. However, the Bank's ability to pay dividends would be prohibited if the result would cause the Bank's regulatory capital to fall below minimum requirements.

Cash dividends totaling \$3.5 million and \$2.9 million were declared to common stockholders during 2013 and 2012, respectively. During 2010 and through August of 2011, pursuant to the terms of the agreements between us and the Treasury governing the CPP Transaction, we could not pay cash dividends on our common stock in excess of \$0.28 per share per year.

#### Off Balance Sheet Arrangements and Other Contractual Obligations

In the normal course of business we use various financial instruments with off-balance sheet risk to meet the financing needs of customers and to reduce exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the financial statements. We did not have an average balance in any category of short-term borrowings detailed below in 2013, 2012, or 2011 that exceeded 30% of our stockholders' equity for such year. Additional information regarding contractual obligations appears in the notes to the consolidated financial statements. The following table presents significant contractual obligations as of December 31, 2013.

Moro

Table 14 Contractual Obligations (in thousands)

Payment due by period

					More
		1 year	> 1-3	> 3-5	than
	Total	or less	years	years	5 years
Time deposits	\$240,519	\$177,339	\$53,099	\$10,080	\$1
Short-term FHLB advances	25,000	25,000	-	-	-
Long-term debt obligations	57,087	676	1,353	15,653	39,405
Retail Repurchase Agreements	41,416	41,416	-	-	-
Reverse Repurchase Agreements	12,500	-	-	12,500	-
Operating lease obligations	18,770	2,194	3,703	2,714	10,159
Total	\$395,292	\$246,625	\$58,155	\$40,947	\$49,565

#### Impact of Inflation and Changing Prices

The consolidated financial statements and notes thereto, presented herein, have been prepared in accordance with GAAP, which generally require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of operations. Unlike most industrial companies, nearly all of our assets and liabilities are financial in nature. As a result, interest rates generally have a greater impact on our performance than do the effects of general levels of inflation. For additional information, see "Funding Sources – Asset Liability Management and Interest Rate Sensitivity."

Item 7A – Quantitative and Qualitative Disclosures about Market Risk

Information regarding market risk appears under the heading "Funding Sources – Asset Liability Management and Interest Rate Sensitivity" under Item 7 – Management's Discussion and Analysis of Financial Position and Results of

Operations included in this filing. - 48 -

Table of Contents

Item 8 - Financial Statements and Supplementary Data

#### Consolidated Balance Sheets December 31, 2013 and 2012 (dollars in thousands, except share data)

	2013	2012
Assets		
Cash and due from banks, including required reserves of \$9,542 and \$14,083, respectively	\$43,488	\$46,297
Interest-bearing deposits in banks	13,993	20,276
Federal funds sold	2,250	7,000
Time deposits held in banks	-	881
Securities available-for-sale, at fair value (cost of \$341,828 at December 31, 2013 and		
\$412,065 at December 31, 2012)	341,665	424,617
Securities held-to-maturity (estimated fair value of \$151,168 at December 31, 2013 and		
\$156,924 at December 31, 2012)	155,523	153,524
Other investments	11,526	8,310
Loans	1,137,554	1,046,940
Allowance for loan losses	(8,779)	
Loans, net	1,128,775	1,039,570
Bank premises and equipment, net	72,343	63,461
Accrued interest receivable	6,692	6,691
Goodwill	42,171	42,781
Intangibles	7,941	9,047
Cash surrender value of life insurance	13,450	13,183
Other real estate	6,687	7,496
Other assets	4,656	8,594
Total assets	\$1,851,160	\$1,851,728
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$383,257	\$381,083
Interest-bearing	1,135,546	1,170,821
Total deposits	1,518,803	1,551,904
Securities sold under agreements to repurchase	53,916	41,447
Short-term Federal Home Loan Bank advances	25,000	-
Notes payable	27,703	29,128
Junior subordinated debentures	29,384	29,384
Other liabilities	5,605	10,624
Total liabilities	1,660,411	1,662,487
Commitments and contingencies		
Stockholders' equity:		
Series B Preferred stock, no par value; 5,000,000 shares authorized, 32,000 shares issued		
and outstanding at December 31, 2013 and 2012	32,000	32,000
Series C Preferred stock, no par value; 100,000 shares authorized, 99,971 shares issued and		,
outstanding at December 31, 2013 and 2012	9,997	9,997
Common stock, \$0.10 par value; 30,000,000 shares authorized, 11,407,196 and 11,386,611		- , ,
issued and 11,256,712 and 11,236,134 outstanding at December 31, 2013 and December		
31, 2012, respectively	1,141	1,139
5-1, 2012, 100pool(101)	1,111	1,107

Additional paid-in capital	111,017	110,603
Accumulated other comprehensive income	(106	8,159
Treasury stock- 150,484 and 150,477 shares at December 31, 2013 and 2012, respectively,		
at cost	(3,286	) (3,286 )
Retained earnings	39,986	30,629
Total stockholders' equity	190,749	189,241
Total liabilities and stockholders' equity	\$1,851,160	\$1,851,728

See notes to consolidated financial statements. - 49 -

Table of Contents
Consolidated Statements of Earnings
Years Ended December 31, 2013, 2012 and 2011
(in thousands, except per share data)

(in thousands, except per share data)	2013	2012	2011
Interest income:			
Loans, including fees	\$71,016	\$49,776	\$41,887
Investment securities:			
Taxable	8,609	8,083	-
Nontaxable	3,184	2,880	3,393
Other interest income	394	283	365
Total interest income	83,203	61,022	51,007
Interest expense:			
Deposits	3,961	4,100	4,024
Borrowings	1,232	756	807
Junior subordinated debentures	1,346	984	971
Total interest expense	6,539	5,840	5,802
Net interest income	76,664	55,182	45,205
Provision for loan losses	3,050	2,050	3,925
Net interest income after provision for loan losses	73,614	53,132	41,280
Noninterest income:			
Service charges on deposit accounts	9,225	7,430	6,921
Gain on securities, net	234	204	99
ATM and debit card income	6,400	4,605	3,802
Other charges and fees	3,460	2,705	2,239
Total noninterest income	19,319	14,944	13,061
Noninterest expenses:			
Salaries and employee benefits	34,182	24,713	21,763
Occupancy expense	15,112	11,320	9,281
ATM and debit card expense	2,399	1,559	1,256
Other	20,913	17,063	17,004
Total noninterest expense	72,606	54,655	49,304
Income before income taxes	20,327	13,421	5,037
Income tax expense	6,151	3,779	564
Net earnings	14,176	9,642	4,473
Dividends on preferred stock and accretion of warrants	1,332	1,547	1,802
Net earnings available to common stockholders	\$12,844	\$8,095	\$2,671
Earnings per common share:			
Basic	\$1.14	\$0.77	\$0.27
Diluted	\$1.12	\$0.77	\$0.27

See notes to consolidated financial statements.

- 50 -

Table of Contents
Consolidated Statements of Comprehensive Income
Years Ended December 31, 2013, 2012 and 2011
(in thousands)

(in thousands)	2013	2012	2011
Net earnings	\$14,176	\$9,642	\$4,473
Other comprehensive (loss) income, net of tax:			
Unrealized (losses) gains on securities available-for-sale:			
Unrealized holding (losses) gains arising during the year	(12,481)	831	5,507
Less: reclassification adjustment for net gains on sales of securities available-for-sale	(234	) (204	) (99 )
Total other comprehensive (loss) income, before tax	(12,715)	) 627	5,408
Income tax effect related to items of other comprehensive income	4,450	(220	) (1,838)
Total other comprehensive (loss) income, net of tax	(8,265)	) 407	3,570
Total comprehensive income	\$5,911	\$10,049	\$8,043

See notes to consolidated financial statements.

Table of Contents Consolidated Statements of Stockholders' Equity Years Ended December 31, 2013, 2012 and 2011 (in thousands, except share and per share data)										
	Preferred Stock		Common St	ock			Accumul Other	lated		
	Shares	Amount	Shares	Amoun	t Surplus		Compreh i <b>bn</b> come	ne <b>fiséus</b> ury Stock	Retained Earnings	Total
Balance	Shares	Amount	Shares	Amoun	i Suipius	Obligat		SIUCK	Lannings	Total
December 31,										
2010	20,000	\$19,408	9,880,743	\$988	\$89,893	\$(104)	\$4,182	\$(3,286)		\$136,653
Net earnings	-	-	-	-	-	-	-	-	4,473	4,473
Issuance of										
common stock			725 000	73	8,765					0 0 2 0
for acquisitions Dividends on	-	-	725,000	15	8,703	-	-	-	-	8,838
Series A										
preferred stock										
and accretion										
of common										
stock warrants	-	592	-	-	-	-	-	-	(1,242)	(650)
Redemption of										
Series A										
preferred stock	(20,000)	(20,000)	-	-	-	-	-	-	-	(20,000)
Issuance of										
Series B										
preferred stock	32,000	32,000	-	-	-	-	-	-	-	32,000
Dividends on										
Series B preferred stock									(560)	(560)
Dividends on	-	-	-	-	-	-	-	-	(300)	(560)
common stock										
- \$0.28 per										
share	-	-	-	-	-	-	-	-	(2,776)	(2,776)
Exercise of										
stock options	-	-	10,240	1	66	-	-	-	-	67
Tax benefit										
resulting from										
exercise of										
stock options	-	-	-	-	1	-	-	-	-	1
ESOP										
compensation expense					42	104				146
Stock option	-	-	-	-	42	104	-	-	-	140
and restricted										
stock										
compensation										
expense	-	-	-	-	75	-	-	-	-	75
Change in	-	-	-	-	-	-	3,570	-	-	3,570
accumulated										
other										

comprehensive income Balance December 31,										
2011	32,000	32,000	10,615,983	1,062	98,842	-	7,752	(3,286)	25,467	161,837
Net earnings	-	-	-	-	-	-	-	-	9,642	9,642
Issuance of										
common stock for acquisitions			756,511	76	11,454					11,530
Issuance of	-	-	750,511	70	11,434	-	-	-	-	11,550
Series C										
preferred stock										
for acquisitions	99,971	9,997	-	-	-	-	-	-	-	9,997
Dividends on										
Series B									(1 5 47)	(1547)
preferred stock Dividends on	-	-	-	-	-	-	-	-	(1,547)	(1,547)
common stock										
- \$0.28 per										
share	-	-	-	-	-	-	-	-	(2,933)	(2,933)
Exercise of										
stock options	-	-	14,117	1	99	-	-	-	-	100
Tax benefit resulting from										
exercise of										
stock options,										
net adjustment	-	-	-	-	1	-	-	-	-	1
Stock option										
and restricted										
stock compensation										
expense	_	_	_	_	207	_	_	_	_	207
Change in										
accumulated										
other										
comprehensive income							407			407
Balance	-	-	-	-	-	-	407	-	-	407
December 31,										
2012	131,971	41,997	11,386,611	1,139	110,603	-	8,159	(3,286)	30,629	189,241
Net earnings	-	-	-	-	-	-	-	-	14,176	14,176
Dividends on										
Series B									(931)	(021)
preferred stock Dividends on	-	-	-	-	-	-	-	-	(931)	(931)
Series C										
preferred stock	-	-	-	-	-	-	-	-	(400)	(400)
Dividends on										
common stock										
- \$0.31 per share									(3 100)	(3.199)
SIIdit	-	-	-	-	-	-	-	-	(3,488)	(3,488)

Exercise of stock options Tax benefit resulting from exercise of	-	-	6,155	1	68	-	-	-	-	69
stock options, net adjustment	-	-	-	-	4	-	-	-	-	4
Vested restricted stock Tax benefit	-	-	14,430	1	(1	) -	-	-	-	-
Stock option	-	-	-	-	14	-	-	-	-	14
and restricted stock compensation expense Change in accumulated	-	-	-	-	329	-	-	-	-	329
other comprehensive income Balance December 31,	-	-	-	-	-	-	(8,265)		-	(8,265)
2013 131,971 \$41,997 11,407,196 \$1,141 \$111,017 \$- \$(106) \$(3,286) \$39,986 \$190,749   See notes to consolidated financial statements.										

- 52 -

Table of Contents

Consolidated Statements of Cash Flows

Years Ended December 31, 2013, 2012, and 2011

(in thousands)

(in thousands)			
	2013	2012	2011
Cash flows from operating activities:			
Net earnings	\$14,176	\$9,642	\$4,473
e e		\$ <i>7</i> ,0 <del>1</del> 2	ψ+,+/3
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation	5,568	3,799	3,265
Accretion of purchase accounting adjustments	(5,869)	(2,067)	(752)
Provision for loan losses	3,050	2,050	3,925
	-		
Deferred tax expense (benefit)	2,828	1,651	(491)
Amortization of premiums on securities, net	4,473	1,878	910
Amortization of other investments	13	15	14
Net loss on sale of other real estate	190	163	66
Net write down of other real estate owned	457	582	476
Net loss on sale/disposal of premises and equipment	96	6	126
Stock compensation expense	308	150	13
Restricted stock expense	21	57	62
Gain on sale and liquidation of securities available-for-sale	(234)	(204)	(99)
Change in accrued interest receivable	(1)		(331)
÷	· · · ·		
Change in accrued interest payable	(201)	· ,	
Change in other assets and liabilities, net	1,009	(339)	1,667
Net cash provided by operating activities	25,884	17,947	13,204
Cash flows from investing activities, net of effect of purchase acquisitions in	,	,	,
2011 and 2012:			
	0.01		
Net change in time deposits in other banks	881	1	5,164
Proceeds from maturities and calls of securities available-for-sale	72,728	146,019	81,030
Proceeds from maturities and calls of securities held-to-maturity	22,946	24,340	900
Proceeds from sale of securities available-for-sale	55,879	6,558	3,895
		-	
Purchases of securities available-for-sale	(68,043)		
Purchases of securities held-to-maturity	(26,382)		(101,493)
Proceeds from redemption of other investments	1,600	500	82
Purchases of other investments	(3,220)	(189)	(449)
Net change in loans	(82,340)	· · · · · · · · · · · · · · · · · · ·	. ,
-			
Purchases of premises and equipment	(14,264)	(10,245)	
Proceeds from sale of premises and equipment	69	-	9
Net cash associated with Jefferson Bank acquisition	-	-	93,800
Net cash associated with First Louisiana National Bank acquisition	-	-	19,708
Net cash associated with Beacon Federal acquisition	_	_	52,170
1		7.044	52,170
Net cash associated with Peoples State Bank acquisition	-	7,044	-
Proceeds from sale of other real estate owned	1,215	555	541
Net cash used in investing activities	(38,931)	(5,296)	(47,506)
Cash flows from financing activities, net of effect of purchase acquisitions in			
2011 and 2012:			
	(22 155)	(10.422.)	15 041
Change in deposits	(32,455)		
Change in securities sold under agreements to repurchase	12,469	(5,539)	2,252
Borrowings on Federal Home Loan Bank advances	25,000	-	-
Repayments of Federal Home Loan Bank advances	(57)	-	-
Repayments of notes payable	(1,000)	_	_
	(1,000)	-	-
Issuance of Series B preferred stock	-	-	32,000

Redemption of Series A preferred stock	-	-	(20,000)
Proceeds from exercise of stock options	69	100	67
Tax benefit from exercise of stock options	4	1	1
Tax benefit from vested restricted stock	14	-	-
Payment of dividends on preferred stock	(1,519)	(1,579	) (938 )
Payment of dividends on common stock	(3,320)	(2,932	) (2,725 )
Net cash (used in) provided by financing activities	(795	(22,381	) 25,698
Net decrease in cash and cash equivalents	(13,842)	(9,730	) (8,604 )
Cash and cash equivalents, beginning of year	73,573	83,303	91,907
Cash and cash equivalents, end of year	\$59,731	\$73,573	\$83,303
See notes to consolidated financial statements. - 53 -			

# Table of Contents

Consolidated Statements of Cash Flows (continued) Years Ended December 31, 2013, 2012, and 2011 (in thousands)

	2013	2012	2011
Supplemental cash flow information:			
Interest paid	\$6,534	\$5,978	\$5,608
Income taxes paid	3,500	2,785	835
Noncash investing and financing activities:			
Common stock issued in acquisition	-	11,530	8,838
Accretion of warrants	-	-	592
Accrued common stock dividends	913	745	744
Accrued preferred stock dividends	180	368	400
Net change in loan to ESOP	-	-	104
Change in unrealized gains/losses on securities available-for-sale, net of tax	(8,265)	407	3,570
Transfer of loans to other real estate	1,053	879	7,319
Financed portion of sales of other real estate	-	290	73

See notes to consolidated financial statements.

- 54 -

#### Table of Contents

Notes to Consolidated Financial Statements

December 31, 2013, 2012 and 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation—The consolidated financial statements include the accounts of MidSouth Bancorp, Inc. (the "Company") and its wholly owned subsidiaries MidSouth Bank, N.A. (the "Bank") and Financial Services of the South, Inc. (the "Finance Company"), which has liquidated its loan portfolio. All significant intercompany accounts and transactions have been eliminated in consolidation. We are subject to regulation under the Bank Holding Company Act of 1956. The Bank is primarily regulated by the Office of the Comptroller of the Currency ("OCC") and the Federal Deposit Insurance Corporation ("FDIC").

We are a financial holding company headquartered in Lafayette, Louisiana operating principally in the community banking business by providing banking services to commercial and retail customers through the Bank. The Bank is community oriented and focuses primarily on offering competitive commercial and consumer loan and deposit services to individuals and small to middle market businesses in Louisiana and central and east Texas.

The accounting principles we follow and the methods of applying these principles conform with accounting principles generally accepted in the United States of America ("GAAP") and with general practices within the banking industry. In preparing the financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts in the financial statements. Actual results could differ significantly from those estimates. Material estimates common to the banking industry that are particularly susceptible to significant change in the near term include, but are not limited to, the determination of the allowance for loan losses, the valuation of real estate acquired in connection with or in lieu of foreclosure on loans, the assessment of goodwill for impairment, and valuation allowances associated with the realization of deferred tax assets which are based on future taxable income. Given the current instability of the economic environment, it is reasonably possible that the methodology of the assessment of potential loan losses, losses on other real estate owned, goodwill impairment, and other fair value measurements could change in the near term or could result in impairment going forward.

A summary of significant accounting policies follows:

Cash and cash equivalents—Cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits in other banks with original maturities of less than 90 days, and federal funds sold.

Investment Securities—We determine the appropriate classification of debt securities at the time of purchase and reassesses this classification periodically. Trading account securities are held for resale in anticipation of short term market movements. Debt securities are classified as held to maturity when we have the positive intent and ability to hold the securities to maturity. Securities not classified as held to maturity or trading are classified as available for sale. We had no trading account securities during the three years ended December 31, 2013. Held to maturity securities are stated at amortized cost. Available for sale securities are stated at fair value, with unrealized gains and losses, net of deferred taxes, reported as a separate component of stockholders' equity.

The amortized cost of debt securities classified as held to maturity or available for sale is adjusted for amortization of premiums and accretion of discounts to maturity or, in the case of mortgage backed securities, over the estimated life of the security. Amortization, accretion, and accrued interest are included in interest income on securities. Realized gains and losses on the sale of securities available for sale are included in earnings and are determined using the specific identification method.

Management evaluates investment securities for other than temporary impairment on a quarterly basis. A decline in the fair value of available-for-sale and held-to-maturity securities below cost that is deemed other than temporary is charged to earnings for a decline in value deemed to be credit related and a new cost basis for the security is established. The decline in value attributed to non-credit related factors is recognized in other comprehensive income. - 55 -

### Table of Contents

Other Investments—Other investments include Federal Reserve Bank and Federal Home Loan Bank stock, as well as other correspondent bank stocks and our CRA investment which have no readily determined market value and are carried at cost. Due to the redemption provisions of the investments, the fair value equals cost and no impairment exists.

Loans—Loans that we have the intent and ability to hold for the foreseeable future or until maturity are reported at the principal amount outstanding, net of the allowance for loan losses and any deferred fees or costs on originated loans. Interest income on commercial and real estate mortgage loans is calculated by using the simple interest method on the daily balance of the principal amount outstanding. Unearned income on installment loans is credited to operations based on a method which approximates the interest method. In-house legal counsel and the collections department are responsible for validating loans past due for reporting purposes. Once loans are determined to be past due, the collections department actively works with customers to bring loans back to current status.

We consider a loan to be impaired when, based upon current information and events, we believe it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. All loans classified as special mention, substandard, or doubtful, based on credit risk rating factors, are reviewed for impairment. Our impaired loans include troubled debt restructurings and performing and nonperforming major loans in which full payment of principal or interest is not expected. Although our policy requires that non-major homogenous loans, which include all loans under \$250,000, be evaluated on an overall basis, our current volume of impaired loans allows us to evaluate each impaired loan individually. We calculate the allowance required for impaired loans based on the present value of expected future cash flows discounted at the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. A loan may be impaired but not on nonaccrual status when available information suggests that it is probable the Bank may not receive all contractual principal and interest, however, the loan is still current and payments are received in accordance with the terms of the loan. Payments received for impaired loans not on nonaccrual status are applied to principal and interest.

All impaired loans are reviewed, at minimum, on a quarterly basis. Reviews may be performed more frequently if material information is available before the next scheduled quarterly review. Existing valuations are reviewed to determine if additional discounts or new appraisals are required. After this review, when comparing the resulting collateral valuation to the outstanding loan balance, if the discounted collateral value exceeds the loan balance no specific allocation is reserved. All loans included in our impairment analysis are subject to the same procedure and review, with no distinction given to the dollar amount of the loan.

Our Special Assets Committee meets monthly on troubled credits to review loans with adverse classifications. Loan officers, loan review officers, and in-house legal counsel contribute updated information on each credit, reviewing potential declines or improvements in the borrower's repayment ability and our collateral position. If deterioration in our collateral position is determined, additional discounts may be applied to the impairment analysis before the new appraisal is received. The committee makes a determination of whether the loans reviewed have reached a point of collateral dependency and sufficient doubt exists as to collectability. As a matter of policy, loans are placed on nonaccrual status when, in the judgment of committee members, the probability of collection of interest is deemed insufficient to warrant further accrual. For loans placed on nonaccrual status, the accrual of interest is discontinued and subsequent payments received are applied to the principal balance. Interest income is recorded after principal has been satisfied and as payments are received. Additionally, loans may be placed on nonaccrual status when the loan becomes 90 days past due and any of the following conditions exist: it becomes evident that the borrower will not make payments or will not or cannot meet the Bank's terms for the renewal of a matured loan, full repayment of principal and interest is not expected, the loan has a credit quality of substandard, the borrower files bankruptcy and an approved plan of reorganization or liquidation is not anticipated in the near future, or foreclosure action is initiated. When a loan is placed on nonaccrual status, previously accrued but unpaid interest for the current year is deducted from interest income. Prior year unpaid interest is charged to the allowance for loan losses. Some loans may continue accruing after 90 days if the loan is in the process of renewing, being paid off, or the underlying

collateral fully supports both the principal and accrued interest and the loan is in the process of collection.

Nonaccrual loans may be returned to accrual status if all principal and interest amounts contractually owed are reasonably assured of repayment within a reasonable period and there is a period of at least six months to one year of repayment performance by the borrower depending on the contractual payment terms. Our Special Assets Committee must approve the return of loans to accrual status as well as exceptions to any requirements of the non-accrual policy. - 56 -

#### Table of Contents

Generally, commercial, financial, and agricultural loans; construction loans; commercial real estate loans; consumer loans; and finance leases which become 90 days delinquent are either in the process of collection through repossession or foreclosure or are deemed currently uncollectible. The portion of loans deemed currently uncollectible, due to insufficient collateral, are charged off against the allowance for loan losses. All loans requested to be charged-off must be specifically authorized by in-house legal counsel and the CEO. Requests may be initiated by collection personnel, bank counsel, loan review, and lending personnel. Charge-offs will be reviewed by in-house legal counsel and the CEO to ensure the propriety and accuracy of charge-off recommendations. Factors considered when determining loan collectability and amount to be charged off for all segments in our loan portfolio include delinquent principal or interest repayment, the ability of borrower to make future payments, collateral value of outstanding debt, and the adequacy of guarantors support. It is the responsibility of in-house legal counsel to report all charge-offs to the Board of Directors or its designated Committee for ratification.

Credit Risk Rating—We manage credit risk by observing written underwriting standards and lending policy established by the Board of Directors and management to govern all lending activities. The risk management program requires that each individual loan officer review his or her portfolio on a quarterly basis and assign recommended credit ratings on each loan. These efforts are supplemented by independent reviews performed by a loan review officer and other validations performed by the internal audit department. The results of the reviews are reported directly to the Audit Committee of the Board of Directors. Additionally, Bank concentrations are monitored and reported quarterly for risk rating distributions, major standard industry classification segments, real estate concentrations, and collateral distributions.

Consumer and residential real estate loans are normally graded at inception, and the grade generally remains the same throughout the life of the loan. Loan grades on commercial, financial, and agricultural; construction; commercial real estate; and finance leases may be changed at any time when circumstances warrant, and are at a minimum reviewed quarterly.

Loans can be classified into the following three risk rating groupings: pass, special mention, and substandard/doubtful. Factors considered in determining a risk rating grade include debt service capacity, capital structure/liquidity, management, collateral quality, industry risk, company trends/operating performance, repayment source, revenue diversification/customer concentration, quality of financial information, and financing alternatives. Pass grade signifies the highest quality of loans to loans with reasonable credit risk, which may include borrowers with marginally adequate financial performance, but have the ability to repay the debt. Special mention loans have potential weaknesses that warrant extra attention from the loan officer and other management personnel, but still have the ability to repay the debt. Substandard classification includes loans with well-defined weaknesses with risk of potential loss. Loans classified as doubtful are considered to have little recovery value and are charged off.

Allowance for Loan Losses—The allowance for loan losses is a valuation account available to absorb probable losses on loans. All losses are charged to the allowance for loan losses when the loss actually occurs or when a determination is made that a loss is likely to occur. Recoveries are credited to the allowance for loan losses at the time of recovery. Quarterly, we estimate the probable level of losses in the existing portfolio through consideration of such factors including, but not limited to, past loan loss experience; estimated losses in significant credits; known deterioration in concentrations of credit; trends in nonperforming assets; volume and composition of the loan portfolio, including percentages of special mention, substandard and past due loans; lending policies and control systems; known inherent risks in the portfolio; adverse situations that may affect the borrower's ability to repay; the estimated value of any underlying collateral; current national and local economic conditions, including management; collections personnel experience; and the results of examinations of the loan portfolio by regulatory agencies and others. Based on these estimates, the allowance for loan losses is increased by charges to earnings and decreased by charge offs (net of recoveries).

The allowance is composed of general reserves and specific reserves. General reserves are determined by applying loss percentages to segments of the portfolio. The loss percentages are based on each segment's historical loss experience, generally over the past twelve to eighteen months, and adjustment factors derived from conditions in the Bank's internal and external environment. All loans considered to be impaired are evaluated on an individual basis to determine specific reserve allocations in accordance with GAAP. Loans for which specific reserves are provided are excluded from the calculation of general reserves.

- 57 -

#### Table of Contents

We have an internal loan review department that is independent of the lending function to challenge and corroborate the loan grade assigned by the lender and to provide additional analysis in determining the adequacy of the allowance for loan losses.

Management and the Board of Directors believe the allowance for loan losses is appropriate at December 31, 2013. While determination of the allowance for loan losses is based on available information at a given point in time, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize additions or deductions to the allowance based on their judgment and information available to them at the time of their examination.

Interest Rate Swap Agreements—Derivative financial instruments are recognized as assets and liabilities on the consolidated balance sheets and, as required by ASC 815, the Company records all derivatives at fair value. Interest rate swaps are contracts in which a series of interest rate cash flows are exchanged over a prescribed period. The notional balance of interest rate swap agreements held by the Company at December 31, 2012 and 2013 was minimal and not material to the consolidated balance sheets.

Premises and Equipment—Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets. The estimated useful lives used to compute depreciation are:

Buildings and improvements	10 - 40 years
Furniture, fixtures, and equipment	3 - 10 years
Automobiles	3 - 5 years

Leasehold improvements are amortized over the estimated useful lives of the improvements or the term of the lease, whichever is shorter.

Other Real Estate Owned—Real estate properties acquired through, or in lieu of, loan foreclosures are initially recorded at the lower of carrying value or fair value less estimated costs to sell based on a current valuation at the time of foreclosure. After foreclosure, valuations are periodically performed by management and the real estate is carried at the lower of carrying amount or fair value less cost to sell. Revenues and expenses from operations and changes in the valuation allowance are charged to earnings.

Goodwill and Other Intangible Assets—Goodwill represents the excess of the purchase price over the fair value of the net identifiable assets acquired in a business combination. Goodwill and other intangible assets deemed to have an indefinite useful life are not amortized but instead are subject to review for impairment annually, or more frequently if deemed necessary. Also, in connection with business combinations involving banks and branch locations, we generally record core deposit intangibles representing the value of the acquired core deposit base. Core deposit intangibles are amortized over the estimated useful life of the deposit base, generally on either a straight-line basis not exceeding 15 years or an accelerated basis over 10 years. The remaining useful lives of core deposit intangibles are evaluated periodically to determine whether events and circumstances warrant revision of the remaining period of amortization.

Cash Surrender Value of Life Insurance—Life insurance contracts represent single premium life insurance contracts on the lives of certain officers of the Company. The Company is the beneficiary of these policies. These contracts are reported at their cash surrender value and changes in the cash surrender value are included in other noninterest income.

Repurchase Agreements—Securities sold under agreements to repurchase are secured borrowings treated as financing activities and are carried at the amounts at which the securities will be subsequently reacquired as specified in the respective agreements.

Deferred Compensation—We record the expense of deferred compensation agreements over the service periods of the persons covered under these agreements. - 58 -

#### Table of Contents

Income Taxes—Deferred tax assets and liabilities are recorded for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Future tax benefits, such as net operating loss carry forwards, are recognized to the extent that realization of such benefits is more likely than not. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the assets and liabilities are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income tax expense in the period that includes the enactment date.

In the event the future tax consequences of differences between the financial reporting bases and the tax bases of our assets and liabilities results in deferred tax assets, an evaluation of the probability of being able to realize the future benefits indicated by such assets is required. A valuation allowance is provided when it is more likely than not that a portion or the full amount of the deferred tax asset will not be realized. In assessing the ability to realize the deferred tax assets, management considers the scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. A deferred tax liability is not recognized for portions of the allowance for loan losses for income tax purposes in excess of the financial statement balance. Such a deferred tax liability will only be recognized when it becomes apparent that those temporary differences will reverse in the foreseeable future.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50 percent more likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense.

Stock-Based Compensation—We expense stock-based compensation based upon the grant date fair value of the related equity award over the requisite service period of the employee.

Basic and Diluted Earnings Per Common Share—Basic earnings per common share ("EPS") excludes dilution and is computed by dividing net earnings by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. Diluted EPS is computed by dividing net earnings by the total of the weighted-average number of shares outstanding plus the dilutive effect of outstanding options. The amounts of common stock and additional paid-in capital are adjusted to give retroactive effect to large stock dividends. Small stock dividends, or dividends less than 25% of issued shares at the declaration date, are reflected as an increase in common stock and additional paid-in capital and a decrease in retained earnings for the market value of the shares on the date the dividend is declared.

Comprehensive Income—Generally all recognized revenues, expenses, gains and losses are included in net earnings. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the consolidated balance sheets, such items, along with net earnings, are components of comprehensive income. We present comprehensive income in a separate consolidated statement of comprehensive income.

Statements of Cash Flows—For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, federal funds sold, and interest-bearing deposits in other banks with original maturities of less than 90 days. Generally, federal funds are sold for one-day periods.

Recent Accounting Pronouncements— In July 2012, the FASB issued ASU 2012-02, Intangibles – Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment. The amendments in this Update are intended to reduce cost and complexity by providing an entity with the option to make a qualitative assessment about the

likelihood that an indefinite-lived intangible asset is impaired to determine whether it should perform a quantitative impairment test. The Update also enhances consistency of impairment testing guidance among long-lived asset categories by permitting entities to assess qualitative factors to determine whether it is necessary to calculate the asset's fair value when testing for impairment, which is equivalent to the impairment testing requirements for other long-lived assets. Under the amendments in this Update, an entity will have an option not to calculate annually the fair value of an indefinite-lived intangible asset if the entity determines that it is not more-likely-than-not that the asset is impaired. The Update is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted, including for annual and interim impairment tests performed as of a date before July 27, 2012, if a public entity's financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. The adoption of ASU 2012-02 did not have a material impact on the Company's results of operations, financial position or disclosures.

#### Table of Contents

In January 2013, the FASB issued ASU 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. The amendments in this Update applies to derivatives accounted for in accordance with ASC 815 (Derivatives and Hedging), including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities lending transactions that are either offset in accordance with ASC 210-20-45 or ASC 815-10-45 or subject to an enforceable master netting arrangement or similar agreement. The effective date of this Update is for fiscal years beginning on or after January 1, 2013 and interim periods within those annual periods. Adoption of this Update did not impact the Company's consolidated financial statements or the interim notes to the consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in this Update requires information regarding the impact to net earnings of the reclassification on significant amounts out of accumulated other comprehensive income ("AOCI") to be presented on either the face of the statement of earnings or in the notes to the financial statements. The amendments in this Update do not change the current reporting requirements for net earnings or AOCI. For public entities, the amendments in this Update are effective prospectively for reporting periods beginning after December 15, 2012. In compliance with the Update, the information required has been included in the Consolidated Statements of Comprehensive Income and Note 17 in these unaudited consolidated financial statements.

Reclassifications—Certain reclassifications have been made to the prior years' financial statements in order to conform to the classifications adopted for reporting in 2013. The reclassifications had no impact on net income or stockholders' equity.

#### 2. ACQUISITION ACTIVITY

#### Acquisition of PSB Financial Corporation

On December 28, 2012, the Company acquired all of the outstanding common stock of PSB Financial Corporation ("PSB"), the holding company of Many, Louisiana based The Peoples State Bank, for total consideration of \$39.5 million, which resulted in goodwill of \$18.0 million, as shown in the following table (dollars in thousands):

	Number	
	of	
	Shares	Amount
Equity consideration:		
Common stock issued	756,511	\$11,530
Preferred stock issued	99,971	9,997
Non-equity consideration:		
Cash		16,003
Contingent value right		2,000
Total consideration paid		39,530
Fair value of net assets acquired including identifiable intangible assets		(21,572)
Goodwill		\$17,958

The fair value of the 756,511 shares of common stock issued as part of the equity consideration paid for PSB (\$11.5 million) was determined on the basis of the average of the closing market prices for the twenty days prior to the signing of the Agreement and Plan of Merger.

The transaction was accounted for using the acquisition method of accounting, and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at their estimated fair values on the acquisition dates. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as

additional information relative to fair values become available. Assets acquired, excluding goodwill, totaled \$465.0 million, including \$260.1 million in loans, \$17.8 million in cash, \$152.7 million of investment securities, \$12.4 million of fixed assets and \$2.7 million of identifiable intangible assets. Liabilities assumed were \$443.5 million, including \$400.6 million of deposits.

- 60 -

#### Table of Contents

Preliminary goodwill of \$18.0 million is calculated as the purchase premium after adjusting for the fair value of net assets acquired and represents the value expected from the synergies created from combining the businesses as well as the economies of scale expected from combining the operations of the acquired banks with those of the Company. None of the goodwill recognized is expected to be deductible for income tax purposes.

The following table provides the assets purchased and the liabilities assumed and the adjustments to fair value (in thousands):

	As		
	Recorded	Fair Value	Fair
Assets	By PSB	Adjustments	Value
Cash	\$17,847	\$ -	\$17,847
Federal funds sold	5,200	-	5,200
Time deposits held in banks	172	-	172
Investment securities	152,667	-	152,667
Loans receivable	269,053	(9,000	) 260,053
Fixed assets	11,845	578	12,423
Core deposit intangible	-	2,662	2,662
Cash surrender value of life insurance	8,234	-	8,234
Other real estate owned	838	-	838
Other assets	4,635	314	4,949
Total assets acquired	\$470,490	\$ (5,446	) \$465,045
Liabilities			
Deposits	\$399,845	\$ 722	\$400,567
FHLB advances	25,296	1,832	27,128
Notes payable	2,000	-	2,000
Junior subordinated debentures	13,919	-	13,919
Other liabilities	2,606	(2,747	) (141 )
Total liabilities assumed	\$443,666	\$ (193	) 443,473
Fair value of net assets acquired including identifiable intangible assets			\$21,572

The discounts on loans receivable will be accreted to interest income over the estimated average life of the loans using the level yield method. The core deposit intangible asset is being amortized over a seven-year life on an accelerated basis. The deposit premiums will be amortized over the average life of the related deposits as a reduction of interest expense. The premiums on FHLB advances will be amortized over the life of the related advances as a reduction of interest expense.

There were no material operating results of PSB between December 28, 2012 and December 31, 2012. Therefore, the operating results of the Company for the year ended December 31, 2012 includes no operating results for PSB.

The following unaudited pro forma information presents the results of operations for the years ended December 31, 2012 and 2011, as if the acquisition had occurred at January 1, 2011 (in thousands). These adjustments include the impact of certain purchase accounting adjustments such as intangible assets amortization and the impact of the increase in the bond amortization as a result of the acquisition. In addition, the \$1.2 million in merger expenses related to the acquisition are included for the year ended December 31, 2012.

December 31,20122011Total revenues, net of interest expense\$89,845\$80,573

Net income	14,694	10,361
Earnings per share – basic	1.12	0.76
Earnings per share - diluted	1.09	0.75

#### Table of Contents

In many cases, determining the fair value of the acquired assets and assumed liabilities requires the Company to estimate cash flows expected to result from those assets and liabilities and to discount those cash flows at appropriate rates of interest. The most significant of those determinations related to the fair valuation of acquired loans. Acquired loans are initially recorded at their acquisition date fair values. The carryover of the allowance for loan losses is prohibited as any credit losses in the loans are included in the determination of the fair value of the loans at acquisition date. Fair values for acquired loans are based on a discounted cash flow methodology that involves assumptions including the remaining life of the acquired loans, estimated prepayments, estimated value of the underlying collateral and net present value of cash flows expected to be collected. Acquired loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that the acquirer will be unable to collect all contractually required payments are specifically identified and analyzed. The excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable discount and is recognized into interest income over the remaining life of the loan. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the non-accretable discount. The non-accretable discount represents estimated future credit losses expected to be incurred over the life of the loan.

Loans at the acquisition date are presented in the following table (in thousands):

	-	Acquired Performing	Total Acquired
	Loans	Loans	Loans
Commercial, financial, and agricultural	\$ 82	\$ 59,011	\$59,093
Real estate – construction	-	16,431	16,431
Real estate – commercial	4,205	127,866	132,071
Real estate – residential	455	34,232	34,687
Installment loans to individuals	-	17,652	17,652
Other	-	119	119
Total	\$ 4,742	\$255,311	\$260,053

The following table presents information about the acquired impaired loans at acquisition (in thousands):

Contractually required principal and interest payments	\$7,449
Non-accretable discount	2,084
Cash flows expected to be collected	5,365
Accretable discount	623
Fair value of loans acquired with a deterioration of credit quality	\$4,742

The following table presents changes in the carrying amount of the accretable yield for purchased impaired and non-impaired loans for the years ended December 31, 2012 and 2013 (in thousands):

	2013	2012
Balance, beginning of year	\$11,400	\$-
Acquisition of PSB	-	11,400
Accretion	(4,821)	-
Net transfers from nonaccretable difference to accretable yield	368	-
Balance, end of year	\$6,947	\$11,400

In connection with the PSB acquisition, the Company recorded a liability for contingent payment of \$2.0 million to stockholders of PSB based on the complete payoff before December 28, 2015 less charge-offs of up to \$3.0 million of certain Identified Loans in The Peoples State Bank legacy loan portfolio. Generally, no contingent payment would have been made if the net charge-offs on the Identified Loans exceeded \$3.0 million. Following the payoff of these

Identified Loans during the second quarter of 2013, the \$2.0 million contingent payment was made to the stockholders of PSB.

- 62 -

# Table of Contents 3.INVESTMENT SECURITIES

The portfolio of securities consisted of the following (in thousands):

	December	31, 2013 Gross	Gross	
	Amortized	l Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
Available-for-sale: U.S. Government sponsored enterprises	\$11,455	\$ 1	\$ 191	\$11,265
Obligations of state and political subdivisions	57,925	2,296	243	59,978
GSE mortgage-backed securities	146,129	2,029	2,193	145,965
Collateralized mortgage obligations: residential	73,569	212	2,894	70,887
Collateralized mortgage obligations: commercial	27,082	416	152	27,346
Other asset-backed securities	25,204	351	66	25,489
Collateralized debt obligation	464	271	-	735
	\$341,828	\$ 5,576	\$ 5,739	\$341,665
	December	31, 2012		
		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
Available-for-sale:				
U.S. Government sponsored enterprises	\$13,422	\$ 2	\$ -	\$13,424
Obligations of state and political subdivisions	83,093	4,328	-	87,421
GSE mortgage-backed securities	172,932	5,887	_	178,819
Collateralized mortgage obligations: residential	101,381	652	47	101,986
Collateralized mortgage obligations: commercial	28,528	1,233	_	29,761
Other asset-backed securities	12,245	497	_	12,742
Collateralized debt obligation	464	-	_	464
Condenanzed debt confactor	\$412,065	\$ 12,599	\$ 47	\$424,617
	¢ 11 <b>2,</b> 000	¢ 12,000	φ 17	¢ 12 1,017
	December		_	
		Gross	Gross	
		Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
Held-to-maturity:	* · <b>-</b>	<b>.</b>		*
Obligations of state and political subdivisions	\$47,377	\$ 38	\$ 2,586	\$44,829
GSE mortgage-backed securities	78,272	148	1,079	77,341
Collateralized mortgage obligations: residential	14,189	-	979	13,210
Collateralized mortgage obligations: commercial	15,685	103	-	15,788
	\$155,523	\$ 289	\$ 4,644	\$151,168
- 63 -				

#### Table of Contents

	December 31, 2012				
		Gross	Gros	s	
	Amortized	Unrealized	Unre	ealized	Fair
	Cost	Gains	Loss	es	Value
Held-to-maturity:					
Obligations of state and political subdivisions	\$42,900	\$ 7	\$	7	\$42,900
GSE mortgage-backed securities	89,383	2,819		-	92,202
Collateralized mortgage obligations: residential	5,009	-		-	5,009
Collateralized mortgage obligations: commercial	16,232	581		-	16,813
	\$153,524	\$ 3,407	\$	7	\$156,924

With the exception of 3 private-label collateralized mortgage obligations ("CMOs") with a combined balance remaining of \$59,000 and \$96,000 at December 31, 2013 and 2012, respectively, all of the Company's CMOs are government-sponsored enterprise securities.

The amortized cost and fair value of debt securities at December 31, 2013 by contractual maturity are shown below (in thousands). Except for mortgage backed securities, collateralized mortgage obligations, other assets backed securities, and collateralized debt obligations, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized	Fair
	Cost	Value
Available-for-sale:		
Due in one year or less	\$12,070	\$12,228
Due after one year through five years	35,119	36,194
Due after five years through ten years	17,001	17,851
Due after ten years	5,190	4,970
Mortgage-backed securities and collateralized mortgage obligations:		
Residential	219,698	216,852
Commercial	27,082	27,346
Other asset-backed securities	25,204	25,489
Collateralized debt obligation	464	735
	\$341,828	\$341,665
	Amortized	Fair
	Cost	Value
Held-to-maturity:		
Due in one year or less	\$100	\$100
Due after one year through five years	2,198	2,182
Due after five years through ten years	7,273	7,072
Due after ten years	37,806	35,475
Mortgage-backed securities and collateralized mortgage obligations:		
Residential	92,461	90,551
Commercial	15,685	15,788
	\$155,523	\$151,168

- 64 -

# Table of Contents

Details concerning investment securities with unrealized losses are as follows (in thousands):

	December	r 31, 2013	<b>C</b>			
			losses	ies with		
	under 12	months Gross	over 12	over 12 months		Gross
	Fair	Unrealized	l Fair	Gross Unrealiz	ed Fair	Unrealized
	Value	Loss	Value	Loss	Value	Loss
Available-for-sale: U.S. Government sponsored enterprises	\$10,463	\$ 191	<b>\$</b> -	\$ -	\$10,4	63 \$ 191
Obligations of state and political subdivisions	4,256	243	Ψ -	Ψ -	4,25	
GSE mortgage-backed securities	68,028	2,193	-	-	68,0	
Collateralized mortgage obligations: residential	-	2,563	4,371	331	61,3	
Collateralized mortgage obligations:						
commercial	4,282	152	-	-	4,28	
Other asset-backed securities	13,099	66	-	-	13,0	
	\$157,103	\$ 5,408	\$4,371	\$ 331	\$161,	474 \$ 5,739
	December	· 31 2012				
	Securities		Securitie	s with		
	losses		losses			
	under 12 i	nonths	over 12 i	nonths	Total	
		Gross	G	ross		Gross
	Fair	Unrealized	Fair U	nrealized	Fair	Unrealized
	Value	Loss	Value Lo	DSS	Value	Loss
Available-for-sale:						
Collateralized mortgage obligations: residential	\$10,085	\$ 45	\$96 \$	2	\$10,181	\$ 47
	December	· 31 2013				
	Securities		Securitie	s with		
	losses		losses			
	under 12 i	nonths	over 12 i	nonths	Total	
		Gross	G	ross		Gross
	Fair	Unrealized	Fair U	nrealized	Fair	Unrealized
	Value	Loss	Value L	OSS	Value	Loss
Held-to-maturity:						
Obligations of state and political subdivisions		\$ 2,569	\$685 \$	17	\$42,931	\$ 2,586
GSE mortgage-backed securities	31,042	1,079	-	-	31,042	1,079
Collateralized mortgage obligations: residential	13,210	979	- •	-	13,210	979
	\$86,498	\$ 4,627	\$685 \$	17	\$87,183	\$ 4,644
- 65 -						

### Table of Contents

	Decemb	1, 2012						
	Securities with			Securities with				
	losses			losse	s			
	under 12 months			over 12 months		Total		
	Gross		Gross			Gros	SS	
	Fair Unrealized		Fair	Unrealized	Fair	Unre	ealized	
	Value	Los	s	Valu	e Loss	Value	Loss	5
Held-to-maturity:								
Obligations of state and political subdivisions	\$1,128	\$	7	\$ -	\$ -	\$1,128	\$	7

Management evaluates whether unrealized losses on securities represent impairment that is other than temporary on a quarterly basis. For debt securities, the Company considers its intent to sell the securities or if it is more likely than not the Company will be required to sell the securities. If such impairment is identified, based upon the intent to sell or the more likely than not threshold, the carrying amount of the security is reduced to fair value with a charge to earnings. Upon the result of the aforementioned review, management then reviews for potential other than temporary impairment based upon other qualitative factors. In making this evaluation, management considers changes in market rates relative to those available when the security was acquired, changes in market expectations about the timing of cash flows from securities that can be prepaid, performance of the debt security, and changes in the market's perception of the issuer's financial health and the security's credit quality. If determined that a debt security has incurred other than temporary impairment, then the amount of the credit related impairment is determined. If a credit loss is evident, the amount of the credit loss is charged to earnings and the non-credit related impairment is recognized through other comprehensive income.

As of December 31, 2013, 108 securities had unrealized losses totaling 4.01% of the individual securities' amortized cost basis and 2.09% of the Company's total amortized cost basis. Five of the 108 securities had been in an unrealized loss position for over twelve months at December 31, 2013. These five securities had an amortized cost basis and unrealized loss of \$5.4 million and \$348,000, respectively. The unrealized losses on debt securities at December 31, 2013 and 2012 resulted from changing market interest rates over the yields available at the time the underlying securities were purchased. Management identified no impairment related to credit quality. At December 31, 2013 and 2012, management had both the intent and ability to hold impaired securities, and no impairment was evaluated as other than temporary. As a result, no impairment losses were recognized on debt securities during the years ended December 31, 2013, 2012, or 2011.

During the year ended December 31, 2013, the Company sold 35 securities classified as available-for-sale at a net gain of \$234,000. Of the 35 securities sold, 31 securities were sold with gains totaling \$247,000 and four securities were sold at a loss of \$13,000. During the year ended December 31, 2012, the Company sold six securities classified as available-for-sale at a net gain of \$204,000. Of the six securities sold, five securities were sold with gains totaling \$235,000 and one security was sold at a loss of \$31,000.

Securities with an aggregate carrying value of approximately \$259.9 million and \$226.2 million at December 31, 2013 and 2012, respectively, were pledged to secure public funds on deposit and for other purposes required or permitted by law.

- 66 -

#### Table of Contents 4.LOANS

The loan portfolio consisted of the following (in thousands):

	December 31,			
	2013	2012		
Commercial, financial and agricultural	\$403,976	\$315,655		
Real estate – construction	82,691	75,334		
Real estate – commercial	397,135	414,384		
Real estate – residential	146,841	142,858		
Installment loans to individuals	97,459	90,561		
Lease financing receivable	5,542	5,769		
Other	3,910	2,379		
	1,137,554	1,046,940		
Less allowance for loan losses	(8,779)	(7,370)		
	\$1,128,775	\$1,039,570		

The amounts reported in other loans at December 31, 2013 and 2012 includes the overdrawn demand deposit accounts and loans primarily made to non-profit entities reported for each period.

An analysis of the activity in the allowance for loan losses is as follows (in thousands):

	December 31,						
	2013	2012	2011				
Balance, beginning of year	\$7,370	\$7,276	\$8,813				
Provision for loan losses	3,050	2,050	3,925				
Recoveries	265	300	310				
Loans charged-off	(1,906)	(2,256)	(5,772)				
Balance, end of year	\$8,779	\$7,370	\$7,276				

During the years ended December 31, 2013, 2012, and 2011, there were approximately \$1.1 million, \$879,000, and \$7.3 million, respectively, of transfers from loans to ORE. Included in the \$7.3 million added to ORE in 2011 is one credit totaling \$4.9 million secured by a condominium complex. The credit is currently producing positive cash flow from net rental income on a monthly basis.

The Company monitors loan concentrations and evaluates individual customer and aggregate industry leverage, profitability, risk rating distributions, and liquidity for each major standard industry classification segment. At December 31, 2013, one industry segment concentration, the oil and gas industry, aggregate more than 10% of the loan portfolio. The Company's exposure in the oil and gas industry, including related service and manufacturing industries, totaled approximately \$202.1 million, or 17.8% of total loans. Additionally, the Company's exposure to loans secured by commercial real estate is monitored. At December 31, 2013, loans secured by commercial real estate (including commercial construction and multifamily loans) totaled approximately \$462.0 million. Of the \$462.0 million, \$352.6 million represent CRE loans, 63% of which are secured by owner-occupied commercial properties. Of the \$352.6 million in loans secured by commercial real estate, \$2.4 million or 0.7% were on nonaccrual status at December 31, 2013.

- 67 -

# Table of Contents

A rollforward of the activity within the allowance for loan losses by loan type and recorded investment in loans for the years ended December 31, 2013 and 2012 is as follows (in thousands):

	December 31, 2013 Real Estate								
	Coml, fin, and agric			Residential	Installment loans to individuals	financing	Other	Total	
Allowance for loan	C								
losses: Beginning balance Charge-offs Recoveries Provision Ending balance Ending balance:	\$1,535 (935) 80 3,226 \$3,906	\$2,147 - 8 (1,109) \$1,046	29	\$936 (129) 39 295 \$1,141	\$ 543 (824) 109 1,445 \$ 1,273	\$ 41 - (20) \$ 21	\$2 - 1 \$3	\$7,370 (1,906) 265 3,050 \$8,779	
individually evaluated for impairment Ending balance: collectively evaluated	\$168	\$3	\$ 54	\$60	\$ 120	\$ -	\$-	\$405	
for impairment	\$3,738	\$1,043	\$ 1,335	\$1,081	\$ 1,153	\$ 21	\$3	\$8,374	
Loans: Ending balance Ending balance: individually evaluated	\$403,976	\$82,691	\$ 397,135	\$146,841	\$ 97,459	\$ 5,542	\$3,910	\$1,137,554	
for impairment Ending balance:	\$1,241	\$100	\$ 2,213	\$ 900	\$ 271	\$ -	\$-	\$4,725	
collectively evaluated for impairment Ending balance: loans acquired with deteriorated credit	\$402,735	\$82,591	\$ 394,218	\$145,773	\$ 97,188	\$ 5,542	\$3,910	\$1,131,957	
quality	\$-	\$-	\$ 704	\$168	\$ -	\$ -	\$-	\$872	
- 68 -									

Table of Contents	December	31, 2012 Real Esta						
	Coml, fin, and agric			l Residential	Installment loans to	financing	Other	Total
Allowance for loan losses:	and agric	Construc	ticalininerera	i Kesidentiai	marviauais			Total
Beginning balance Charge-offs Recoveries Provision Ending balance Ending balance:	\$1,734 (1,054) 181 674 \$1,535	\$1,661 - 18 468 \$2,147	\$ 2,215 (550 1 500 \$ 2,166	\$936 ) (126 ) 2 124 \$936	\$ 710 (526) 98 261 \$ 543	\$ 19 - 22 \$ 41	\$1 - 1 \$2	\$7,276 (2,256) 300 2,050 \$7,370
individually evaluated for impairment Ending balance: collectively evaluated for impairment	\$391 \$1,144	\$57 \$2,090	\$ 35 \$ 2,131	\$ 30 \$ 906	\$ 114 \$ 429	\$ - \$ 41	\$- \$2	\$627 \$6,743
Loans:	φ1,144	\$2,090	φ2,151	\$ 900	φ 42 <i>9</i>	φ 41	φ <i>2</i>	\$0,745
Ending balance Ending balance: individually evaluated	\$315,655	\$75,334	\$ 414,384	\$142,858	\$ 90,561	\$ 5,769	\$2,379	\$1,046,940
for impairment Ending balance:	\$1,636	\$936	\$ 2,911	\$1,627	\$ 330	\$ -	\$-	\$7,440
collectively evaluated for impairment Ending balance: loans acquired with deteriorated credit	\$313,937	\$74,398	\$ 407,267	\$ 140,777	\$ 90,231	\$ 5,769	\$2,379	\$1,034,758
quality	\$82	\$-	\$4,206	\$454	\$ -	\$ -	<b>\$</b> -	\$4,742
- 69 -								

# Table of Contents

An age analysis of past due loans (including both accruing and non-accruing loans) is as follows (in thousands):

	Decemb						
			Greater				Recorded
	30-59	60-89	than 90				Investment
	Days	Days	Days	Total			> 90 days
	Past	Past	Past	Past		Total	and
	Due	Due	Due	Due	Current	Loans	Accruing
Commercial, financial, and agricultural	\$4,350	\$208	\$1,256	\$5,814	\$398,162	\$403,976	\$ 26
Commercial real estate - construction	36	-	63	99	64,794	64,893	-
Commercial real estate - other	1,230	1,447	2,395	5,072	392,063	397,135	141
Residential - construction	149	-	-	149	17,649	17,798	-
Residential - prime	2,984	870	307	4,161	142,680	146,841	-
Consumer - credit card	36	-	7	43	6,163	6,206	7
Consumer - other	767	102	269	1,138	90,115	91,253	4
Lease financing receivable	-	-	-	-	5,542	5,542	-
Other loans	125	-	-	125	3,785	3,910	-
	\$9,677	\$2,627	\$4,297	\$16,601	\$1,120,953	\$1,137,554	\$ 178

	Decemb						
			Greater				Recorded
	30-59	60-89	than 90				Investment
	Days	Days	Days	Total			> 90 days
	Past	Past	Past	Past		Total	and
	Due	Due	Due	Due	Current	Loans	Accruing
Commercial, financial, and agricultural	\$2,220	\$321	\$2,580	\$5,121	\$310,534	\$315,655	\$ 1,019
Commercial real estate - construction	66	96	101	263	58,087	58,350	-
Commercial real estate - other	4,123	2,108	3,577	9,808	404,576	414,384	952
Residential - construction	-	-	-	-	16,984	16,984	-
Residential - prime	1,140	239	1,121	2,500	140,358	142,858	-
Consumer - credit card	24	2	15	41	6,766	6,807	15
Consumer - other	421	134	186	741	83,013	83,754	-
Lease financing receivable	-	-	-	-	5,769	5,769	-
Other loans	87	-	-	87	2,292	2,379	-
	\$8,081	\$2,900	\$7,580	\$18,561	\$1,028,379	\$1,046,940	\$ 1,986

<sup>(1)</sup> Balances have been adjusted from previously reported amounts for discounts associated with purchase credit impaired loans.

- 70 -

### Table of Contents

Non-accrual loans are as follows (in thousands):

		December
	December	31, 2012
	31, 2013	(1)
Commercial, financial, and agricultural	\$ 1,272	\$ 1,777
Commercial real estate - construction	100	941
Commercial real estate - other	2,290	3,009
Residential - construction	-	-
Residential - prime	1,153	2,505
Consumer - credit card	-	