DOREL INDUSTRIES INC Form 6-K October 31, 2007

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 6-K

# REPORT OF FOREIGN ISSUER PURSUANT TO RULES 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

October 30, 2007

**Commission File Number: 0-29712** 

DOREL INDUSTRIES INC.

1255 Greene Ave, Suite 300, Westmount, Quebec, Canada H3Z 2A4

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Indicate by check mark whether the registrant by furnishing the information in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

#### COMMUNIQUÉ

**JUVENILE** 

Cosco

Safety 1st

Maxi-Cosi

Bébé Confort

Baby Relax

Babidéal

Mon Bébé

Quinny

Bertini

Mother s Choice

DOREL POSTS SOLID THIRD QUARTER

Adjusted diluted EPS up 7% for the quarter and 11% year-to-date

•

Juvenile growth continues; Q3 sales up 11% adjusted earnings from

operations jump 24%

Year-to-date cash flow from operations increases 41% to US\$95

million

**HOME FURNISHINGS** 

Ameriwood

Ridgewood

Adepta

**Dorel Home Products** 

Cosco Home & Office

Montreal, October 30, 2007 Dorel Industries Inc. (TSX: DII.B DII.A) today released results for the third quarter and nine months ended September 30, 2007. The Company continued to strengthen its position in its Juvenile and Recreational/Leisure segments and registered significant progress in Home Furnishings as it pursued the segment s program of cost reductions and capacity adjustments, particularly in the ready-to-assemble furniture division.

Dorel Asia Revenue for the quarter was US\$440.1 million, up slightly from US\$436.3 million for the third quarter last year. Net income for the three months was US\$26.4 million or US\$0.79 per diluted share compared to Carina US\$25.1 million or US\$0.76 per diluted share a year ago. Included are SystemBuild the costs associated with the previously announced restructuring activities at both Dorel Europe and Ameriwood. Adjusted net income, excluding Cosco Ability Care Essentials these costs, for the third quarter was US\$27.0 million or US\$0.81 per diluted share versus US\$25.1 million or US\$0.76 per diluted share in Altra Furniture 2006. RECREATIONAL / LEISURE Revenue for the nine months was US\$1.35 billion, up from the US\$1.32 billion a year ago. Year-to-date net income was US\$65.1 million or Pacific Cycle US\$1.96 per diluted share, compared to last year s US\$67.2 million or US\$2.04 per diluted share. 2007 adjusted nine month net income was Schwinn US\$76.1 million or US\$2.29 per diluted share, compared to 2006 nine month adjusted net income of US\$67.7 million or US\$2.06 per diluted GT share. Mongoose **InSTEP** Playsafe Roadmaster **EXCHANGE** TSX: DII.B, DII.A **CONTACT: MaisonBrison** Rick Leckner (514) 731-0000 Dorel Industries Inc.

Jeffrey Schwartz (514) 934-3034

Third Quarter Ended September 30

All figures in thousands of US \$, except per share amounts

	2007	2006	Change %		
Revenue	440,115	436,300	0.9%		
Adjusted net income*	27,021	25,096	7.7%		
Per share Basic	0.81	0.76	6.6%		
Per share - Diluted	0.81	0.76	6.6%		
Net income	26,360	25,073	5.1%		
Per share Basic	0.79	0.76	3.9%		
Per share - Diluted	0.79	0.76	3.9%		
Average number of shares outstanding diluted weighted average	33,398,739	32,861,092			
anatea weighted average	33,370,137	32,001,072			

<sup>\*</sup>adjusted to exclude after-tax impact of restructuring costs

#### **Summary of Financial Highlights**

Nine Months Ended September 30

All figures in thousands of US \$, except per share amounts

	2007	2006	Change %
D.	1.254.010	1 222 220	2.46
Revenue	1,354,819	1,323,238	2.4%
Adjusted net income*	76,097	67,655	12.5%
Per share Basic	2.29	2.06	11.2%
Per share - Diluted	2.29	2.06	11.2%
Net income	65,144	67,190	-3.0%
Per share Basic	1.96	2.04	-3.9%
Per share - Diluted	1.96	2.04	-3.9%
Average number of shares outstanding			
diluted weighted average	33,262,464	32,860,268	

<sup>\*</sup>adjusted to exclude after-tax impact of restructuring costs

We are very pleased with the most recent quarter and are particularly encouraged that our Juvenile segment is maintaining the overall growth pattern of the past three years. Since 2004, Juvenile segment revenues have grown each year at an average of almost 9%. Earnings improvement has been equally impressive, as illustrated by our 2006 three year compound annual growth rate of 14%, a figure which we will improve upon in 2007. Dorel has become a strong global juvenile player and this segment represents the most significant part of our business. Thus far this year it has accounted for 53% of our revenues and 66% of our adjusted earnings from operations. Similarly the Recreational/Leisure segment has grown over last year and has surpassed Home Furnishings in its contribution to the bottom line. commented Dorel President and CEO Martin Schwartz.

#### **Juvenile Segment**

With strong performances from all divisions, third quarter Juvenile revenues rose 10.6% to US\$236.8 million from US\$214.0 million last year. Adjusted earnings from operations increased 24% to US\$28.7 million from US\$23.1 million in the prior year. Nine month revenue was up 8% to US\$715.6 million from last year s US\$662.8 million. Adjusted earnings from operations rose 18.7% to US\$86.4 million from US\$72.8 million.

Revenue at Dorel Europe increased 13.4% for the quarter and 18.5% year-to-date. Organic revenue growth in Europe, excluding the benefit of the stronger Euro, was 5.2% in the quarter and 9.8% year-to-date. Dorel Juvenile Group (DJG) USA s revenues declined 2% in the quarter and are 10% behind last year s nine month sales levels. Quarter-over quarter, DJG s revenues are up 6% as consumers were exposed to new product introductions. Dorel Distribution Canada continues to have a strong year, running at a growth rate of approximately 25%. Dorel Australia, the Company s newest division, was profitable during the quarter and management is pleased with the progress being made in preparing to sell Dorel s complete set of brands through this division in 2008.

More and more, our juvenile brands and products are being recognized and appreciated by consumers worldwide. This is allowing us to steadily grow our business in many markets, particularly in Europe. Our divisions participated in a number of major juvenile shows during the third quarter and in all instances reaction to our products was excellent, stated Mr. Schwartz.

#### **Recreational/Leisure Segment**

Pacific Cycle s third quarter revenue was up 2.3% to US\$81.3 million from US\$79.4 million a year ago. Earnings from operations declined 10% to US\$6.0 million from US\$6.6 million. For the nine months, revenue totalled US\$288.9 million, up 9.6% from US\$263.8 million last year, while earnings from operations rose 35.2% to US\$27.1 million, compared to US\$20.1 million last year.

The year-to-date progress underlines the benefits of Pacific s strategy of strong and exclusive branding. The segment

has broadened its product lines in 2007; nonetheless the majority of the revenue growth this year is due to an improvement in its core bicycle business with sales increasing to both new and existing customers in the mass merchant and independent bicycle dealer (IBD) network. Additional dealers continue to join the IBD network, an endorsement of Pacific s decision to dedicate its GT line exclusively to this channel.

#### **Home Furnishings Segment**

Third quarter year-over-year revenue decreased 14.5% to US\$122.1 million from US\$142.8 million. Adjusted earnings from operations for the comparable periods were down 28.3% to US\$9.3 million from US\$13.0 million. Year-to-date, revenues were US\$350.3 million, down 11.7% from last year s US\$396.7 million. Adjusted earnings from operations were US\$17.5 million, down 24.1% from the US\$23 million recorded a year ago.

Despite the continuing slowdown in the US housing industry, all Home Furnishing divisions posted higher sales in the third quarter of 2007 versus the second. Quarter-over-quarter revenue growth was 15.6% and sequential adjusted earnings from operations improvement was 64.1%. Other than Dorel Asia, which posted a moderate earnings decline, all divisions posted earnings improvements in the third quarter as compared to the second. Ameriwood s restructuring program is creating meaningful results, contributing to the segment s profitability improvement.

#### **Restructuring Costs**

Due to restructuring costs incurred, the Company is including adjusted earnings figures in this press release that are considered non-GAAP financial measures, as it believes this permits more meaningful comparisons of its core business performance between the periods presented. Therefore the terms—adjusted earnings from operations—, adjusted net income—and—adjusted earnings per share—should be considered as non-GAAP measures. Where applicable, the segmented results within this press release exclude restructuring costs and use the term—adjusted—when describing these results.

For the third quarter and year-to-date, the combined after-tax impact of the previously announced restructuring initiatives in Juvenile (Dorel Europe) and Home Furnishings (Ameriwood) is US\$0.7 million or US\$0.02 per diluted share and US\$11.0 million or US\$0.33 per diluted share respectively. A complete reconciliation of adjusted earnings to GAAP earnings is attached at the end of this press release.

#### **Taxes**

The Company s year-to-date tax rate is 16.5%, within the expected range of 14% to 18%. The Company s tax rate can vary widely from quarter to quarter given its multi-jurisdictional nature and the impact of changes within certain jurisdictions in a particular period. For the full year, the tax rate is expected to remain in the 14% to 18% range.

#### Cash flow

Year-to-date cash flow from operations has increased to \$94.9 million, a 41% increase over last year s \$67.3 million. This improvement was realized despite slightly lower after-tax earnings as the majority of the restructuring costs incurred in 2007 are non-cash items. Year-to-date free cash flow was \$69.7 million compared to \$49.1 million in 2006, an improvement of \$20.6 million.

#### Outlook

Dorel has evolved over the past several years and this is reflected in the proportion that each of our segments contributes to both revenues and earnings. In 2003, the year that we acquired Ampafrance, now part of Dorel Europe, and a year before we entered the Recreational/Leisure segment, Home Furnishings represented 42% of our revenues and 51% of our earnings from operations. Year-to-date 2007, these figures for Home Furnishings revenues and adjusted earnings from operations are 26% and 13% respectively. While we continually strive to optimize the results of each of our segments, it is obvious that our recent successes stem from the combined strength of our Juvenile and Recreational/Leisure segments. It is our belief that to properly assess Dorel s shareholder value, it is important to focus on which segments are driving that value, concluded Mr. Schwartz.

#### **Conference Call**

Dorel Industries Inc. will hold a conference call to discuss these results today, October 30, 2007 at 2:00 P.M. Eastern Time. Interested parties can join the call by dialling 1-800-733-7560. The conference call can also be accessed via live webcast at <a href="https://www.dorel.com">www.dorel.com</a>, <a href="https://www.newswire.ca">www.newswire.ca</a> or <a href="https://www.q1234.com">www.q1234.com</a>. If you are unable to call in at this time, you may access a tape recording of the meeting by calling 1-877-289-8525 and entering the passcode 21250929# on your phone. This tape recording will be available on Tuesday, October 30, 2007 as of 4:00 P.M. until 11:59 P.M. on Tuesday, November 6, 2007.

Complete financial statements will be available on the Company's website, <u>www.dorel.com</u>, and will be available through the SEDAR websites.

#### **Profile**

Dorel Industries (TSX: DII.B, DII.A) is a global consumer products company engaged in the designing, manufacturing and marketing of a diverse portfolio of powerful consumer brands, sold through its Juvenile, Home Furnishings, and Recreational/Leisure segments. Headquartered in Montreal and with significant operations in the United States and Europe, Dorel employs approximately 4,700 people in 15 countries. Annual sales are US\$1.8 billion and are made in over 60 countries worldwide.

US operations include Dorel Juvenile Group, which markets the Cosco and Safety 1st brands as well as Eddie Bauer and Disney Baby licensed products; Ameriwood Industries, which markets ready-to-assemble furniture products under the Ameriwood, Carina, SystemBuild, Altra Furniture and Ridgewood brands; Cosco Home & Office, which markets home/office products under the Cosco brand and Samsonite license as well as home healthcare products under the Cosco Ability Essentials and Adepta brands; and Pacific Cycle, which markets several brands including Schwinn,

Mongoose, GT, InSTEP, Playsafe and Roadmaster. In Canada, Dorel operates Dorel Distribution Canada, Ridgewood Industries and Dorel Home Products. Dorel Europe markets juvenile products throughout Europe, under the Bébé Confort, Maxi-Cosi, Quinny, Safety 1st, Babidéal, Mon Bébé and Baby Relax brands. Dorel Asia sources and imports home furnishings products. Dorel is the majority owner of IGC Dorel Pty Ltd, a manufacturer and distributor of juvenile products in Australia, whose two principal brands are Bertini and Mother s Choice. Dorel also has eight offices in China, headquartered in Shanghai, which oversee the sourcing, engineering and logistics of the Company s Asian supplier chain.

#### **Caution Concerning Forward-Looking Statements**

Except for historical information provided herein, this press release may contain information and statements of a forward-looking nature concerning the future performance of Dorel Industries Inc. These statements are based on suppositions and uncertainties as well as on management's best possible evaluation of future events. The business of the Company and these forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ from expected results. Important factors which could cause such differences may include, without excluding other considerations, increases in raw material costs, particularly for key input factors such as particle board and resins; increases in ocean freight container costs; failure of new products to meet demand expectations; changes to the Company s effective income tax rate as a result of changes in the anticipated geographic mix of revenues; the impact of price pressures exerted by competitors, and settlements for product liability cases which exceed the Company's insurance coverage limits. A description of the above mentioned items and certain additional risk factors are discussed in the Company s Annual MD&A and Annual Information Form, filed with the securities regulatory authorities in Canada and the U.S. The risk factors outlined in the previously mentioned documents are specifically incorporated herein by reference. The Company s business, financial condition, or operating results could be materially adversely affected if any of these risks and uncertainties were to materialize. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

## DOREL INDUSTRIES INC.

#### CONSOLIDATED BALANCE SHEET

## ALL FIGURES IN THOUSANDS OF US \$

	3	as at eptember 80, 2007 naudited)	as at December 30, 2006 (audited)		
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	\$	34,860	\$	25,925	
Accounts receivable		288,781		294,731	
Income tax receivable		10,713		8,264	
Inventories		318,230		326,540	
Prepaid expenses		8,259		9,652	
Future income taxes		30,638		29,046	
		691,481		694,158	
PROPERTY, PLANT AND EQUIPMENT		136,848		142,002	
INTANGIBLE ASSETS		272,335		261,966	
GOODWILL		516,872		501,356	
OTHER ASSETS		30,269		27,924	
	\$	1,647,805	\$	1,627,406	
LIABILITIES					
CURRENT LIABILITIES					
Bank indebtedness	\$	4,227	\$	3,733	
Accounts payable and accrued liabilities		290,067		326,915	
Income tax payable		19,930		10,742	
Dividends payable		4,175		-	
Balance of sale payable		-		605	
Current portion of long-term debt		62,679		7,832	
		381,078		349,827	
LONG-TERM DEBT PENSION & POST-RETIREMENT BENEFIT		262,208		375,135	
OBLIGATIONS					

	20,798	20,370
FUTURE INCOME TAXES	76,807	74,833
OTHER LONG-TERM LIABILITIES	8,375	7,719
SHAREHOLDERS' EQUITY		
CAPITAL STOCK	177,271	162,555
CONTRIBUTED SURPLUS	9,991	6,061
RETAINED EARNINGS	619,633	567,020
ACCUMULATED OTHER COMPREHENSIVE INCOME	91,644	63,886
	898,539	799,522
	\$ 1,647,805	\$ 1,627,406

#### DOREL INDUSTRIES INC.

## CONSOLIDATED STATEMENT OF INCOME

## ALL FIGURES IN THOUSANDS OF US \$, EXCEPT PER SHARE AMOUNT

	Third Quarter ended				Nine months ended			
		eptember 30, 2007 naudited)	September 30, 2006 (unaudited)		September 30, 2007 (unaudited)	September 30, 2006 (unaudited)		
Sales	\$	434,646	\$	431,019	\$ 1,337,780	\$ 1,305,313		
Licensing and commission income		5,469		5,281	17,039	17,925		
TOTAL REVENUE		440,115		436,300	1,354,819	1,323,238		
EXPENSES								
Cost of sales		333,585		330,541	1,027,182	1,022,198		
Selling, general and administrative								
expenses		56,904		56,017	182,763	166,151		
Depreciation and amortization		9,541		9,031	29,209	27,101		
Research and development costs		1,940		2,177	6,428	6,710		
Restructuring costs		875		-	12,756	-		

Interest on long-term debt	6,117	7,563	18,676	22,823
Other interest	(476)	31	(237)	234
	408,486	405,360	1,276,777	1,245,217
Income before income taxes	31,629	30,940	78,042	78,021
Income taxes	5,269	5,867	12,898	10,831
NET INCOME	\$ 26,360	\$ 25,073	\$ 65,144	\$ 67,190
EARNINGS PER SHARE				
Basic	\$0.79	\$0.76	\$1.96	\$2.04
Diluted	\$0.79	\$0.76	\$1.96	\$2.04
SHARES OUTSTANDING				
Basic - weighted average	33,397,192	32,860,942	33,249,058	32,860,132
Diluted - weighted average	33,398,739	32,861,092	33,262,464	32,860,268

#### DOREL INDUSTRIES INC.

#### CONSOLIDATED STATEMENT OF COMPRHENSIVE INCOME

#### **ALL FIGURES IN THOUSANDS OF US \$**

	Third Quarter ended				Nine months ended				
	30,	tember , 2007 udited)	September 30, 2006 (unaudited)		30,	tember 2007 udited)	30,	otember 0, 2006 audited)	
NET INCOME	\$	26,360	\$	25,073	\$	65,144	\$	67,190	
OTHER COMPREHENSIVE INCOME: Net change in unrealized foreign currency gains on translation of net investments in self- sustaining foreign operations, net tax of nil		19,297		(2,274)		27,758		22,224	
COMPREHENSIVE INCOME	\$	45,657	\$	22,799	\$	92,902	\$	89,414	

#### DOREL INDUSTRIES INC.

#### CONSOLIDATED STATEMENT OF COMPRHENSIVE INCOME

#### **ALL FIGURES IN THOUSANDS OF US \$**

#### Nine months ended

	Septem 200 (unaud	07	•	ember 30, 2006 audited)
CAPITAL STOCK				
Balance, beginning of period	\$ 1	162,555	\$	162,503
Issued under stock option plan		14,716		42

Balance, end of period	177,271	162,545
CONTRIBUTED SURPLUS		
Balance, beginning of period	6,061	3,639
Stock-based compensation	3,930	1,909
Balance, end of period	9,991	5,548
RETAINED EARNINGS		
Balance, beginning of period	567,020	478,155
Net income	65,144	67,190
Dividends on common shares	(12,527)	-
Dividends on deferred share units	(4)	-
Balance, end of period	619,633	545,345
ACCUMULATED OTHER COMPREHENSIVE INCOME		
Balance, beginning of period	63,886	28,145
Other comprehensive income	27,758	22,224
Balance, end of period	91,644	50,369
TOTAL SHAREHOLDERS' EQUITY	\$ 898,539	\$ 763,807

#### DOREL INDUSTRIES INC.

#### CONSOLIDATED STATEMENT OF CASH FLOWS

#### **ALL FIGURES IN THOUSANDS OF US \$**

Third qua	rter ended	Nine mon	itns ended			
September 30, 2007	September 30, 2006	September 30, 2007	September 30, 2006			
(unaudited)	(unaudited)	(unaudited)	(unaudited)			

## **CASH PROVIDED BY (USED IN):**

## **OPERATING ACTIVITIES**

OPERATING ACTIVITIES							
Net Income	\$	26,360	9	\$ 25,073	\$ 65,144	\$	67,190
Items not involving cash:							
Depreciation and amortization		9,541		9,031	29,209		27,101
Amortization of deferred financing costs		51		38	149		474
Future income taxes		4,520		4,749	(4,402)		4,055
Stock based compensation		1,566		662	3,926		1,909
Pension and post-retirement defined		07.4		020	1 140		1 705
benefit plan		274		829	1,148		1,795
Restructuring activities		(637)		(107)	14,085		(507)
Exchange gain from reduction of net investments in foreign operations		-		(1,239)	-		(1,239)
Loss on disposal of property, plant and							
equipment		114		165	4		190
		41,789		39,201	109,263		100,968
Changes in non-cash balances related to operations:							
Accounts receivable		15,373		(11,844)	14,559		16,507
Inventories		14,538		(3,577)	15,491		(36,142)
Prepaid expenses		1,986		870	1,817		1,021
Accounts payable, accruals and other							
liabilities		(25,340)		(4,117)	(52,277)		(13,816)
Income taxes		(3,847)		2,681	6,079		(1,241)
		2,710		(15,987)	(14,331)		(33,671)
CASH PROVIDED BY OPERATING							
ACTIVITIES		44,499		23,214	94,932		67,297
FINANCING ACTIVITIES							
Bank indebtedness		(867)		3,180	158		2,241
Long-term debt		(51,868)		(24,669)	(66,264)		(43,390)
Dividends on common shares		(4,172)		-	(8,349)		-
Issuance of capital stock		-		-	14,698		34
CASH USED IN FINANCING							
ACTIVITIES		(56,907)		(21,489)	(59,757)		(41,115)
INVESTING ACTIVITIES							
Acquisition of subsidiary companies		(68)		-	(2,832)		(4,946)
Additions to property, plant and equipment	t						
- net		(5,170)		(5,567)	(13,557)		(13,097)
Deferred development costs		(3,757)		(2,230)	(10,377)		(6,158)
Funds held by ceding insurer		-		3,704	-		3,647
Intangible assets		(737)		(193)	(1,320)		(2,592)
		(9,732)		(4,286)	(28,086)		(23,146)

## CASH USED IN INVESTING ACTIVITIES

Effect of exchange rate changes on cash	1,008	12	1,846		655
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS					
CASH AND CASH EQUIVALENTS	(21,132)	(2,549)	8,935		3,691
Cash and cash equivalents, beginning of period	55,992	18,585	25,925		12,345
CASH AND CASH EQUILVALENTS, END					
OF PERIOD	\$ 34,860	\$ 16,036	\$ 34,860	\$	16,036

#### DOREL INDUSTRIES INC.

#### INDUSTRY SEGMENTED INFORMATION

## FOR THE SECOND QUARTER ENDED SEPTEMBER 30 (Unaudited)

## **ALL FIGURES IN THOUSANDS OF US \$**

	Tota	ıl	Juv	enile	Home Fu	rnishings	Recreational/Leisure
	2007	2006	2007	2006	2007	2006	2007 2006
Total Revenue	\$440,115	\$436,300	\$236,755	\$214,022	\$122,087	\$142,845	\$ 81,273 \$ 79,433
Cost of sales	333,585	330,541	164,405	149,351	103,554	117,813	65,626 63,377
Selling, general and administrative	51,244	51,813	34,562	33,013	7,493	9,667	9,189 9,133
Depreciation and amortization	9,518	9,007	7,742	7,050	1,297	1,677	479 280
Research and development costs	1,940	2,177	1,370	1,490	570	687	
Restructuring costs	875	_,_,_,	161	-,.,,	714	-	
Earning from	075		101		,11		
Operations	42,953	42,762	\$ 28,515	\$ 23,118	\$ 8,459	\$ 13,001	\$ 5,979 \$ 6,643
Interest	5,641	7,594					
Corporate expenses	5,683	4,228					
Income taxes	5,269	5,867					
Net income	\$ 26,360	\$ 25,073					
Earnings per Share							
Basic	\$ 0.79	\$ 0.76					
Diluted	\$ 0.79	\$ 0.76					
Reconciliation to non-Ga	AAP						
financial measures							
Earnings from							
Operations as above	\$ 42,953	\$ 42,762	·	\$ 23,118	\$ 8,459	\$ 13,001	\$ 5,979 \$ 6,643
Restructuring costs	875	-	161	-	714	-	
Restructuring costs in cost of sales	172	35	-	-	172	35	
Adjusted earnings from Operations	44,000	42,797	\$ 28,676	\$23,118	\$ 9,345	\$13,036	\$5,979 \$ 6,643
Interest	5,641	7,594					
Corporate expenses	5,683	4,228					

Income taxes - as above	5,269	5,867
Income taxes on restructuring costs	386	12
Adjusted net income	\$ 27,021	\$ 25,096
Adjusted Earnings per Share		
Basic	\$0.81	\$0.76
Diluted	\$0.81	\$0.76

## DOREL INDUSTRIES INC.

## INDUSTRY SEGMENTED INFORMATION

## FOR NINE MONTHS ENDED SEPTEMBER 30 (Unaudited)

## **ALL FIGURES IN THOUSANDS OF US \$**

		Tota	al	J	uve	nile	Home Fu	ırnishings	Recreation	nal/Leisure
	200	07	2006	2007	,	2006	2007	2006	2007	2006
Total Revenue	\$1,35	54,819	\$1,323,238	\$715,5	89	\$662,836	\$350,283	\$396,651	\$288,947	\$263,751
Cost of sales	1,02	27,182	1,022,198	493,4	39	468,333	302,175	338,946	231,568	214,919
Selling, general and administrative	16	65,005	152,199	108,0	15	95,894	28,056	28,329	28,934	27,976
Depreciation and amortization	2	29,142	27,032	23,3	15	21,253	4,504	4,982	1,323	797
Research and development costs		6,428	6,710	4,4	10	4,581	2,018	2,129	-	-
Restructuring costs	1	12,756	-	6,0	45	-	6,711	-	-	-
Earning from Operations	11	14,306	115,099	\$ 80,3	65	\$ 72,775	\$ 6,819	\$ 22,265	\$ 27,122	\$ 20,059
Interest	1	18,439	23,057							
Corporate expenses	1	17,825	14,021							
Income taxes	1	12,898	10,831							
Net income	\$ 6	65,144	\$ 67,190							

_			O1
Har	nings	ner	<u>Share</u>

Basic	\$ 1.96	\$ 2.04
Diluted	\$ 1.96	\$ 2.04

## **Reconciliation to non-GAAP**

<u>manciai measures</u>										
Earnings from Operations as above	\$	114,306	\$	115,099	\$ 80,365	\$ 72,775	\$ 6,819	\$ 22,265	\$ 27,122	\$ 20,059
Restructuring costs		12,756		-	6,045	-	6,711	-	-	-
Restructuring costs in cost of sales		3,922		717	-	-	3,922	717	-	-
Adjusted earnings										
from Operations		130,984		115,816	\$ 86,410	\$ 72,775	\$ 17,452	\$ 22,982	\$ 27,122	\$ 20,059
Interest		18,439		23,057						
Corporate expenses		17,825		14,021						
Income taxes - as above		12,898		10,831						
Income taxes on restructuring costs		5,725		252						
Adjusted net income	\$	76,097	\$	67,655						
	Ψ	, 0,021	Ψ	07,000						
Adjusted Earnings per Share										
Basic		\$ 2.29		\$ 2.06						
Diluted		\$ 2.29		\$ 2.06						

## **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: /s/ Martin Schwartz	
Martin Schwartz	
Title: President and Chief Executive Officer	
By: /s/ Jeffrey Schwartz	
Jeffrey Schwartz	
Title: Executive Vice-President,	
Chief Financial Officer	

October 30, 2007

DOREL INDUSTRIES INC.