

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

MERIDIAN HOLDINGS INC
Form 10QSB
May 14, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 10-QSB

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2004

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the Transition Period From _____ to _____

COMMISSION FILE NUMBER: 0-30018

MERIDIAN HOLDINGS, INC.

(Exact Name of Registrant as Specified in its Charter)

COLORADO

52-2133742

(State of Other Jurisdiction of
Incorporation or Organization)

(I.R.S. Employer
Identification Number)

900 WILSHIRE BOULEVARD, SUITE 500, LOS ANGELES, CALIFORNIA 90017

(Address of Principal Executive Offices)

(213) 627-8878

(Registrant's telephone number, including area code)

N/A

(Former name, former address and formal fiscal year, if changed since last
report)

Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of
1934 during the preceding 12 months and, (2) has been subject to such filing
requirements for the past 90 days. Yes (X) No ()

As of March 31, 2004, Meridian Holdings, Inc., Registrant had 9,370,000
shares of its \$0.001 par value common stock outstanding.

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Page 1 of 19 sequentially numbered pages

Form 10-Q

First Quarter 2004

MERIDIAN HOLDINGS, INC.

INDEX

	PAGE

PART I. FINANCIAL INFORMATION	
Consolidated Balance Sheets	3
Consolidated Statements of Operations	4
Consolidated Statements of Cash Flows	5
Notes to Consolidated Financial Statements	6-8
The Company	9
Management's Discussion and Analysis of Financial Condition and Results of Operations	13
PART II OTHER INFORMATION	
Legal Proceedings	16
Signature	16

2

MERIDIAN HOLDINGS, INC.

Consolidated Balance Sheets
(Unaudited)

ASSETS

	As of March 31, 2004 =====	March 31, 2003 =====
Current assets		
Cash and cash equivalents	\$ 753	\$ 18,000
Restricted cash	252,635	567,760
Accounts receivable, net of allowance for doubtful accounts of \$ 179,812.92	1,587,655	1,258,096
Other current assets	8,302	8,302
	-----	-----
Total current assets	1,849,393	1,852,158
Fixed assets, net of accumulated depreciation	43,032	44,614
Investments	3,448,565	4,178,850
	-----	-----
Total assets	\$ 5,340,991	\$ 6,075,621
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 356,219	\$ 245,579
Accrued payroll and other	653	487,996
Reserve for incurred but not reported claims	201,311	303,361
Line of credit	47,872	203,490
Current portion of long-term debt	-	96,375
	-----	-----
Total current liabilities	606,058	1,336,800
Long Term liabilities		
Loan from majority stockholder/officer	-	250,993
Long-term debt	191,504	72,333
	-----	-----
Total liabilities	797,559	1,660,127
	-----	-----
Commitments and contingencies		
Stockholders' equity		

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Preferred stock (20,000,000 shares authorized, par value \$0.001; no shares issued and outstanding)	-	-
Common stock (100,000,000 shares authorized, par value \$0.001; 9,370,649 shares issued and outstanding at March 31, 2004 and 93,456,485 as at March 31, 2003	9,370	93,706
Additional paid-in capital	5,031,760	4,947,424
Accumulated deficit	(498,298)	(625,635)
	-----	-----
Total stockholders' equity	4,542,832	4,415,495
	-----	-----
Total liabilities and stockholders' equity	\$ 5,340,391	\$ 6,075,621
	=====	=====

See accompanying notes to consolidated financial statements

3

MERIDIAN HOLDINGS, INC.

Consolidated Statements of Operations
(UNAUDITED)

	Three Months Ended March 31,	
	2004	2003
	====	====
Revenues		
Capitation	\$ 379,183	\$ 496,692
Risk Pool Revenue	168,041	388,792
Fee for Service Revenue	440	466
Royalties from Software License	-	-
Services related to software	-	-
	=====	=====
	547,664	885,950
Cost of revenues		
Cost of Service- Claims and Capitation payments	(205,296)	499,822
	-----	-----
Gross margin	342,368	386,127
	-----	-----
Operating expenses		
General and administrative	379,579	376,315
	-----	-----
(Loss)/Income from operations	(37,211)	9,812
	-----	-----
Other income and (expense)		
Equity interest in earnings (loss) of investment	-	(47,363)
Other, net	(2,279)	9,005
	-----	-----
	(2,279)	(38,358)
	-----	-----
Net Loss	\$ (39,490)	\$ (28,546)
	=====	=====
Net Loss per share:		
Basic and diluted	\$ 0.000	\$ 0.000
Weighted average shares outstanding	9,370,200	93,831,485

See accompanying notes to consolidated financial statements

4

MERIDIAN HOLDINGS, INC.

Consolidated Statements of Cash Flows
(UNAUDITED)

	Three Months Ended March 31,	
	2004	2003
	=====	=====
Cash flows from operating activities		
Net Loss	\$ (39,490)	\$ (28,546)
Adjustments to reconcile net Loss to net cash used in operating activities:		
Depreciation and amortization	4,404	3,604
Equity interest in earnings of investments		47,363
(Increase) decrease in:		
Restricted cash	28,375	(166,768)
Accounts receivable	(87,622)	(102,125)
Accounts payable	122,918	(37,147)
Accrued payroll and other	653	96,299
Incurred but not reported reserve	(26,509)	37,403
Line of Credit	(1,040)	159,605
	-----	-----
Net cash provided by operating activities	1,689	9,688
	-----	-----
Cash flow from investing activities		
Acquisition of fixed assets	(4,178)	(2,525)
	-----	-----
Net cash used in investing activities	(4,178)	(2,525)
	-----	-----
Cash flow from financing activities		
Repayment of debt	-	(12,204)
Borrowings on line of credit	2,025	-
	-----	-----
Net cash provided by financing activities	2,025	(12,204)
	-----	-----

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Increase/(Decrease) in cash and cash equivalents	(464)	(5,040)
Cash and cash equivalents, beginning of period	1,218	23,040
	-----	-----
Cash and cash equivalents, end of period	\$ 754	\$ 18,000
	=====	=====

See accompanying notes to consolidated financial statements

5

MERIDIAN HOLDINGS, INC.

Notes to Consolidated Financial Statements

1. General

Basis of Reporting

The interim accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-QSB. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal, recurring accruals) considered necessary for a fair presentation have been included. For further information, management suggests that the reader refer to the audited financial statements for the year ended December 31, 2003 included in its Annual Report on Form 10-KSB. Operating results for the three-month period ended March 31, 2004 are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2003.

Nature of Operations

Meridian Holdings, Inc. (the "Company") was incorporated under the laws of the State of Colorado on October 13, 1998. The Company is located in the City of Los Angeles, California, U.S.A. and contracts with physicians to provide health care services primarily within the area of Los Angeles County.

The Company is an acquisition-oriented holding company focused on building, operating, and managing a portfolio of business-to-business companies. It seeks to acquire majority or controlling interests in companies engaged in e-commerce, e-communication, and e-business services, which will allow the holding company to actively participate in management, operations, and finances. The Company's network of affiliated companies is designed to encourage maximum leverage of information technology, operational excellence, industry expertise, and

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

synergistic business opportunities.

The Company also provides medical services management to its' Capnet IPA health care provider network. We provide the following services:

- disease management -- a method to manage the costs and care of high risk patients and produce better patient care
- quality management -- a review of overall patient care measured against best medical practice patterns
- utilization management -- a daily review of statistical data created by encounters, referrals, hospital, admissions and nursing home information
- claims adjudication and payment

Cash And Cash Equivalentents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalentents (e.g. restricted cash). From time to time, the Company maintains cash balances with financial institutions in excess of federally insured limits.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

6

Fiscal Year

The Company operates on a December 31st year end.

Revenue Recognition

The Company prepares its financial statements and federal income taxes on the accrual basis of accounting. The Company recognizes capitation revenue on a monthly basis from managed care plans that contract with the Company for the delivery of health care services. This capitation revenue is at the contractually agreed-upon per-member, per-month rates.

Costs of Revenues

The Company recognizes costs of revenues paid to physicians on a monthly basis who contract with the Company for the delivery of health care services. These costs are at the contractually agreed-upon per-member, per-month rates or at the California Medi-cal fee for service rates.

Fair Value of Financial Instruments and Concentration of Credit Risk

The carrying amounts of cash, receivables, accounts payables and accrued liabilities approximate fair value because of the immediate or short-term maturity of these financial statements.

Equity Method

Investments in certain companies whereby the Company owns 20 percent or more interest are carried at cost, adjusted for the Company's proportionate share of

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

their undistributed earnings or losses, because the Company exercises significant influence over their operating and financial activities. Such investee entity is CGI Communications Services, Inc. ("CGI").

2. Investments

InterCare

On September 18, 1999, the Company acquired 51% of all the outstanding Common Stock of InterCare in exchange for services and assumption of certain debts of InterCare. During fiscal year 2000, additional stock issued by InterCare combined with a dividend distribution by the Company of InterCare stock resulted in a net decrease in the Company's ownership percentage to 32% as at December 31, 2000. A dividend of approximately \$160,800 was recorded reflecting the relative net book value of the Company's investment in InterCare that was distributed to Meridian Holdings, Inc., shareholders as at that time. The company earlier in 2003 completely divested itself from InterCare DX, but continues to provide management and administrative services for InterCare for a fee.

CGI

On December 10, 1999, the Company agreed to acquire a 20% equity interest in CGI for common stock. On December 20, 1999, the board of directors authorized the issuance of 4,000,000 pre-split (adjusted to 12,000,000 post-split) shares of common stock in consideration for the 20% of the interest in CGI. At the date of the transaction, the Company's shares opened at a price of \$3 per share. Between September 1, 1999 and the acquisition date, the Company's stock sold within a range of \$.25 to \$3.25 per share (an average of \$.97 per share). Because of the limited trading history of the Company, the six-month average was deemed to be a fair valuation of the transaction, resulting in a total investment balance of \$3,880,000 as of December 31, 2000 and 1999. The shareholders of CGI were also issued warrants to purchase an additional 1,000,000 pre-split (adjusted to 3,000,000 post-split) shares of common stock at \$2 pre-split share (or approximately \$0.67 on a post-split basis) over a five-year period as a hedge against any fluctuation of the share price of the

7

common stock in the immediate future. These warrants will expire on December 30, 2004, and none have been exercised as of March 31, 2003.

3. Fixed Assets

Fixed assets consist of the following:

	As of March 31, 2004	March 31, 2003
Computer equipment	\$106,415	\$ 91,666
Leasehold improvements	6,500	6,500
Office furniture and fixtures	36,603	36,603
Office equipment	25,312	25,312
Software	25,803	25,803
Medical equipment	6,654	6,654
	-----	-----
	207,287	173,478
Less accumulated depreciation	(164,256)	(134,799)
	-----	-----
	\$ 43,031	\$ 38,679
	=====	=====

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

4. Line of Credit

The Company has a \$50,000 line of credit with a financial institution. Related advances bear interest at 11%, and interest is payable monthly. The line of credit expires March 21, 2005.

5. Long-term Debt

The Company has various loans with financial institutions with interest rates ranging from 4% to 15% and maturity dates ranging from 2015 to 2024.

6. Risk Pool Agreement

The Company is a party to a Risk Pool Agreement (the "Agreement") with Tenet HealthSystem Hospitals, Inc. ("Tenet"). Pursuant to the Agreement, 50% of the monthly capitation revenue is received directly by the Company, and the remaining 50% is deposited into an escrow account from which Cap-Management Systems, Inc., a subsidiary of Tenet pays all claims expenses, reinsurance expenses, make allowance for IBNR reserve, and retains a management fee. The Company is responsible for 50% of Profit (loss) after all institutional claims reinsurance and management fees are paid, and Incurred But Not Reported ("IBNR") reserve have been accounted for.

These revenues and expenses have been reflected in the accompanying Consolidated statements of operations for the for the quarters ended March 31, 2004 and 2003.

The Company has also reflected the monies in the escrow account as of March 31, 2004 and March 31, 2003 as restricted cash in the accompanying consolidated balance sheets. Additionally, Cap-Management Systems, Inc., provides the Company with an estimate as to the incurred but not reported reserve, which has been recorded as such in the accompanying consolidated balance sheets.

Recent Events

On April 26, the Company issued 5,000,000 shares of common stock at 0.20 cents per share to its employee and consultants, under the 2003 qualified and non-qualified stock option plan, following an S8 registration statement filing with SEC.

8

MERIDIAN HOLDINGS, INC.

BUSINESS

The following section contains forward-looking statements that involve risks and uncertainties, including those referring to the period of time the Company's existing capital resources will meet the Company's future capital needs, the Company's future operating results, the market acceptance of the services of the Company, the Company's efforts to establish and the development of new services, and the Company's planned investment in the marketing of its current services and research and development with regard to future endeavors. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including: domestic and global economic patterns and trends.

Meridian Holdings, Inc. (the "Company") was incorporated under the laws of the State of Colorado on October 13, 1998. The Company is located in 900 Wilshire Blvd., Suite 500, in the City of Los Angeles, California, U.S.A. and provides management services to its' affiliated group of Companies.

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Meridian Holdings, Inc., assigns a dedicated team to each affiliated company and actively assists in their management, operations and finances. The Company seeks to maximize shareholder value by actively providing operational assistance and expertise to help its partner companies grow and develop and by giving its shareholders the opportunity to participate in the initial public offerings of its partner companies while retaining a significant ownership interest after the initial public offering.

Its network of partner companies creates an environment through which companies can leverage one another's information technology, operational experience, business contacts and industry expertise.

We plan to hire additional senior management personnel to lend expert guidance in further development of our business plan. Also, we will actively seek opportunities for strategic transactions intended to raise capital to develop our emerging business strategy, potentially including issuance of additional equity or debt instruments. In addition, we will continue to evaluate and may enter into strategic transactions, including mergers and acquisitions.

BUSINESS UNITS AND AFFILIATED PARTNERS

The Company has under management the following business units:

1. Capnet IPA
2. InterCare DX, Inc.
3. CGI Communications Services, Inc.

CAPNET IPA

Capnet IPA ("Independent Physician Association"), with over 300 physicians, 15 community hospitals, 4 teaching Hospitals and other ancillary service companies contracted within its network, is the core component of Meridian Holdings, Inc. healthcare management division business. The linkage of these entities is imminent as the convergence of technology brings to bear the burden of information overload, currently one of the most critical problems in the healthcare industry. The Company believes that by using currently available Software technology, most of the healthcare industry information processing could be handled more efficiently. To be competitive, the Company must license leading technologies, enhance its existing services and content, develop new technologies that address the increasingly sophisticated and varied needs of healthcare professionals and healthcare consumers and respond to technological advances and emerging industry standards and practices on a timely and cost-effective basis.

9

AFFILIATION STRATEGY

Central to the new dynamic delivery model of management services is an economic alignment between Capnet IPA and:

1. Physicians and providers of healthcare services as partners and Shareholders who have demonstrated established practice patterns resulting in optimal utilization of healthcare services and disciplined cost control.
2. Tertiary care and community hospitals with shared interest in managing risk contracts in a highly capitated managed care environment
3. Health plans and third-party payors whose members are assigned to Capnet IPA for provision of healthcare services.

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

To this end, the Company is in the process of acquiring additional healthcare-related companies whose business purpose and technology will further enhance the Company's ability to achieve its business goals and objectives in the healthcare industry.

The key components of management services to be provided to Capnet's affiliated healthcare providers and organizations include:

1. Cost efficiency and quality outcome analysis.
2. R&D product substitution compliance.
3. Drug utilization data analysis.
4. Care utilization data analysis.
5. Care provider network and referral pattern analysis.
6. Quality management incentive compliance.
7. Dynamic and comprehensive clinical pathways.
8. Health risk and needs assessments of the patient population served
9. Electronic medical record system.
10. Clinical laboratory and diagnostic database repositories.
11. Contract negotiations, mergers and acquisition.
12. Strategic healthcare planning, marketing and implementation utilizing

CAPNET will create compensation formulas which are designed to attract and retain good practitioners and maintain long-term harmony and productivity. A sound compensation formula can help avoid many of the problems in a "medical group." Practitioner incentives are designed to engage the practitioners in the pursuit of CAPNET's mission. CAPNET will use member meetings as a tool to nourish the benefits of synergy.

CAPNET will pursue the application and continuous enhancement of technology to support efficient and effective clinical and business operations. This includes "bottom up" and "top down" analysis, so as not to unduly interfere with current clinical and business operations.

When practical, local area networks in practices and administrative offices will be connected to CAPNET's wide area network to eliminate duplication and allow efficient interchange of information at a minimal cost.

CAPNET will develop a proper mix of physician specialties, mid-level providers and medical facilities in order to insure the success of the above strategy.

CAPNET will develop a business approach to contracting with HMOs, PPOs and other managed care carriers and entities. Contracts among the various elements of the health care delivery business should be fair to all parties, provide for reasonable administration and allow a fair profit.

CAPNET plans to use the business approach to assess contracting opportunities, negotiate mutually beneficial agreements and then, monitor the cost and profit of each agreement.

CAPNET will conduct periodic operations analyses and reviews to evaluate

10

practice operations in the context of the patient, practitioners, staff, community and business environment in which the practice operates. The result of the analyses are specific recommendations for improvement along with a plan for implementation.

CAPNET provides expertise to member practices in the area of clinical and business operations. Expertise is provided through standard operational techniques and procedures, as well as through an internal and contracted staff with expertise in a wide variety of fields. Support includes:

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

1. Marketing
2. Development and implementation of clinical protocol
3. Development and negotiation of risk contracts

CAPNET will select providers based on credentials and ethical standards. A system of screening potential members is used to assure that problem practitioners are not invited to join. Providers will be selected based on the following criteria:

1. Exceptional clinical standards
2. High ethical standards
3. A demonstrated history of providing quality and cost-effective medical care.

The Company also provides medical services management to its' Capnet IPA health care provider network within the greater Los Angeles County area.

We provide the following services:

- disease management -- a method to manage the costs and care of high risk patients and produce better patient care
- quality management -- a review of overall patient care measured against best medical practice patterns
- utilization management -- a daily review of statistical data created by encounters, referrals, hospital, admissions and nursing home information
- claims adjudication and payment

Under our model, the primary care physicians maintain their independence but are aligned with a professional staff to assist in providing cost effective medicine. Each primary care physician provides direct patient services as a primary care doctor including referrals to specialists, hospital admissions and referrals to diagnostic services. These physicians are compensated on a per member per month capitation basis.

Due to mounting pressures from the industry, managed care organizations have altered their strategy, returning to the traditional model of selling insurance and transferring the risk to a provider service network such as us. Under such arrangements, managed care organizations receive premiums from the Center for Medicare and Medicaid Services, State Medicaid programs and other commercial groups and pass a significant percentage of the premium on to a third party such as us, to provide covered benefits to patients, including sometimes pharmacy and other enhanced services. After all medical expenses are paid, any surplus or deficit remains with the provider service network. When managed properly, accepting this risk can create significant surpluses.

InterCare DX, Inc.

InterCare DX, Inc. formerly known as Inter-Care Diagnostics, Inc., is organized in the State of California. The company is an innovative software products and services company specializing in providing healthcare management and information system solutions. The Company recently completed the development of ICE(tm) software, which comprises of three primary layers:

11

Healthcare Enterprise Layer

This layer implements the entire capabilities of ICE(tm) which includes the

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Medical knowledge base, Clinical decision support; Microsoft speech recognition and Voice command technologies; Human anatomical navigation using a three-dimensional virtual reality technology.

Terminal Services Platform

This layer enables care providers which are not members of the healthcare enterprise to have access to an internet Version of ICE(tm) with some stripped down functionality such Voice Command; Speech recognition, utilizing either standard or biometric authentication.

Consumers

This layer, based on standard browser access, enables full integration of the patient/consumer in the entire care process. This layer places the convenience and the satisfaction of each consumer/patient (i.e. health plan member) at its prime target. It supports the following major components: Request and allocation of care services per the consumer's personal preferences, provider-patient communication and consumer-centric medical content.

ICE(tm) Internet capabilities will facilitate the proactive participation of the consumer in the entire care delivery process. As such, InterCare will have ICE(tm) positioned to become a significant player in the growing market of Internet-based, e-healthcare community solutions. This will significantly expand the scope of available healthcare solutions.

The strength of ICE(tm) application is derived from differentiated core technologies consisting of: Mainstream SQL Database with full open architecture ;human anatomy and graphical user interfaces that simplify documentation and information access; data mining and data query tools; end-user tool sets; and interface capabilities to facilitate peaceful coexistence with other systems. Over 10 years of research and development have been spent in the development of ICE(tm) software.

CGI COMMUNICATIONS SERVICES, INC.

CGI Communications Services, Inc., a state of Delaware Corporation, with place Of business located at 900 Wilshire Blvd., Suite 500, Los Angeles, California, Specializes in providing cost-effective turnkey support for implementation and operation of Telemedicine and other information technology services in healthcare and associated environments, including providers at all levels, insurance carriers, pharmaceutical and clinical research.

By combining enabling technology with industry leading companies supplying telecommunications, medical products and services, CGI is poised to make InterCare DX, Inc.'s ICE(tm) Suite of clinical applications, the global leader in providing comprehensive telemedicine and telecare solutions. CGI will now begin a Pilot-testing of this technology among over 150 healthcare providers affiliated with CAPNET IPA, an integrated healthcare delivery system, located in Los Angeles, California, managed by Meridian Holdings, Inc., the ASP version of ICE(tm) when released.

BUSINESS STRATEGY

CGI Communications Services, Inc., intends to capitalize on the enormous public attention focused on the telemedicine and telecare especially in the rural and underserved areas of the world, especially in the third world countries by increasing its' sales and technical support staff, targeting its advertising to its core audience, and by providing the most efficient, lowest-cost telemedicine products and services. CGI is focusing its marketing efforts to specialty and small business entities.

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

CORPORATE INFORMATION

CGI Communications Services, Inc., was incorporated under Delaware law on April 12, 1997. Its executive offices are at 900 Wilshire Blvd., Suite 500, Los Angeles, California 90017. Its telephone number is (213) 627-8878. Its fax number is (213) 627-9183. The stock transfer agent is corporate stock transfer of Denver Colorado.

SELECTED FINANCIAL DATA

The Company has net working capital of \$1,243,335 as at March 31, 2004 compared to \$515,358 at March 31, 2003. This represents an increase in working capital of about 141%. This increase in working capital is attributed to the decrease in long term liabilities of the company.

The selected financial data set forth above should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes thereto.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS:

The following section contains forward-looking statements that involve risks and uncertainties, including those referring to the period of time the Company's existing capital resources will meet the Company's future capital needs, the Company's future operating results, the market acceptance of the services of the Company, the Company's efforts to develop new products and services, and the Company's planned investment in the marketing of its current services and research and development with regard to future endeavors. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including: domestic and global economic patterns and trends.

LIQUIDITY AND CAPITAL RESOURCES OF THE COMPANY.

We believe that we will be able to fund our capital commitments, operating cash requirements and satisfy our obligations as they become due from a combination of cash on hand, expected operating cash flow improvements through HMO premium increases and improvements in the benefit structure of HMO contracts.

However, there can be no assurances that these sources of funds will be sufficient to fund our operations and satisfy our obligations as they become due.

Long-term cash requirements, other than normal operating expenses, are anticipated for the continued development of the Company's business plans. The Company will need to raise additional funds from investors in order to complete these business plans.

If we need additional capital to fund our operations, there can be no assurance that such additional capital can be obtained or, if obtained, that it will be on terms acceptable to us. The incurring or assumption of additional indebtedness could result in the issuance of additional equity and/or debt which could have a dilutive effect on current shareholders and a significant impact on our operations.

RESULTS OF OPERATIONS

THE FINANCIAL RESULTS DISCUSSED BELOW RELATE TO THE OPERATION OF MERIDIAN HOLDINGS FOR THE THREE MONTHS ENDED MARCH 31, 2004 AS COMPARED TO THE THREE MONTHS ENDED MARCH 31, 2003.

REVENUE

The Company generated revenues from operations of \$547,664 during the first quarter ended March 31, 2004, compared to the revenues from operations of \$885,950 during the comparable period in 2003. This represents a 38% decrease in revenues. This decrease in revenue is as a result of decrease in capitation and risk pool revenue for the comparable period.

The Company recorded a loss from operations of \$37,211 during the three-month period ended March 31, 2004, compared to income of \$9,812 during the comparable period in 2003. This is as a result of increased in cost of revenue attributed to high volume of medical claims paid by the registrant during this reporting period.

Revenue generated from our managed care contracts with HMOs as a percentage of medical services revenue was approximately 99% and 96%, respectively, during the three months ended March 31, 2004 and 2003. Revenue generated from the Los Angeles County Community Health Plan ("CHP") contracts was 99% and 98% of medical services revenue for the three months ended March 31, 2004 and 2003, respectively. Revenue generated by LACARE Health Plan ("LACARE") contract was less than 1% of medical services revenue for the comparable period.

COST OF REVENUE

The cost of revenue for three months ended March 31, 2004 is \$205,296 compared to \$499,822 for three months ended March 31, 2003. This represents a 58% decrease in cost of revenue. The decrease in cost of revenue is due to the reclassification of medical claims paid to our contracted specialist and ancillary services providers.

EXPENSES

General and administrative expenses were \$379,579 or 69 % of total revenues for the three months ended March 31, 2004 compared to \$376,315 or 42% of total revenues for three months ended March 31, 2003.

Direct medical costs includes all costs associated with providing services for CAPNET IPA contracted members, including direct medical payment to physician providers, hospitals and ancillary services on capitated and fee for service basis. For the quarter ended March 31, 2004, these costs represents 55% of total revenue. This is referred to as Medical Loss Ratio (MLR). Our Medical Loss Ratio varies from quarter to quarter due to fluctuations in utilization, the timing of claims paid by the HMOs on our behalf, as well as increases in medical costs without counter-balancing increases in capitation revenues.

Medical claims represent the costs of medical services provided by other healthcare providers other than our contracted primary care providers, but which are to be paid by us for individuals covered by our capitated risk contracts with HMOs.

Of the \$587,154 total expenditure for the three months ended March 31, 2004, \$205,296 or 35% was paid to our capitated primary care providers, \$166,028 or 28% was for payroll and employee benefits, \$95,520 or 16% was for payment of medical claims, and the rest was for consultant fees and other Corporate purposes.

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Payroll and employee benefits for administrative personnel was \$166,028 for the three months ended March 31, 2004, compared to \$376,315 during comparable period in 2003. This decrease in payroll expense is due to the continued implementation of the 2001 restructuring program as well as downsizing of operation with resultant lay-off of personnel.

Management anticipates that general operating expenses will increase, as the IPA membership continues to grow and the company hires more personnel.

14

INCOME/LOSS

The registrant recorded a net loss from operations for the three months ended March 31, 2004 of \$39,490 compared to net loss of \$28,545 during comparable period in 2003.

CERTAIN FACTORS AFFECTING FUTURE OPERATING RESULTS

This Form 10-QSB contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. When used in this Form 10-QSB, the words "believe," "anticipate," "think," "intend," "plan," "will be," and similar expressions, identify such forward-looking statements. Such statements regarding future events and/or the future financial performance of our Company are subject to certain risks and uncertainties, which could cause actual events or our actual future results to differ materially from any forward-looking statement. Certain factors that might cause such a difference are set forth in our Form 10-KSB for the period ended December 31, 2003, including the following: our success or failure in implementing our current business and operational strategies; the availability, terms and access to capital and customary trade credit; general economic and business conditions; competition; changes in our business strategy; availability, location and terms of new business development; availability and terms of necessary or desirable financing or refinancing; labor relations; the outcome of pending or yet-to-be instituted legal proceedings; and labor and employee benefit costs.

Medical claims payable include estimates of medical claims expenses incurred by our members but not yet reported to us. These estimates are based on a number of factors, including our prior claims experience and pre-authorizations of treatment. Adjustments, if necessary, are made to medical claims expenses in the period the actual claims costs are ultimately determined. We cannot assure that actual medical claims costs in future periods will not exceed our estimates. If these costs exceed our estimates, our profitability in future periods will be adversely affected.

Pursuant to the Medicaid program, the federal government supplements funds provided by the various states for medical assistance to the medically indigent. Payment for such medical and health services is made to providers in an amount determined in accordance with procedures and standards established by state law under federal guidelines. Significant changes have been and may continue to be made in the Medicaid program which could have an adverse effect on our financial condition, results of operations and cash flows. During certain fiscal years, the amounts appropriated by state legislatures for payment of Medicaid claims have not been sufficient to reimburse providers for services rendered to Medicaid patients. Failure of a state to pay Medicaid claims on a timely basis may have an adverse effect on our cash flow, results of operations and financial condition.

PLAN OF OPERATIONS

The Company intends to embark on more aggressive marketing campaign to increase

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

its enrollment of membership into its Capnet IPA Healthy Family Program contract with the County of Los Angeles Community Health Plan.

Negotiations are in the preliminary stages to expand our provider network into the rural communities of California, under our telemedicine consultation program. Capnet IPA, an entity managed by the Company is in partnership with Charles R. Drew University of Medicine and Science department of Pediatrics, in the "Virtual Healthcare Information Highway", under the Connecting Communities Program, a program sponsored by ehealthinitiative Foundation.

The Company through it's CGI Communications, Services, Inc., has embarked on a global telemedicine initiative, which we believe will expand our operational network to key strategic countries all over the world, and will increase our operational capacity and revenues.

15

RECENT EVENTS

On March 6, 2004 the shareholders voted to re-appoint Mr. Andrew Smith CPA, as the Company's independent accountant for the fiscal year ended December 31, 2003. Also, the shareholders re-approved the Registrants' 2001 stock option plan for 2004, as well as the election of the following directors for another one year term:

Mr. James Truher
Mr. Michael Muldavin
Mr. Randy Simpson
Mrs Marcelina Offoha

Additionally, shareholders ratified the reappointment of Andrew Smith, CPA, as the independent auditor for the fiscal year ending December 31, 2003 and re-approved the Company's 2001 Joint Incentive and Non-Qualified Stock Option Plan for fiscal year 2004.

Subsequent Event

On April 26, the Company issued 5,000,000 shares of common stock at 0.20 cents per share to its employee and consultants, under the 2003 qualified and non-qualified stock option plan, following an S8 registration statement filing with SEC.

PART II - OTHER INFORMATION

LEGAL PROCEEDINGS

From time to time, we may be engaged in litigation in the ordinary course of our business or in respect of which we are insured or the cumulative effect of which litigation our management does not believe may reasonably be expected to be materially adverse. With respect to existing claims or litigation, our management does not believe that they will have a material adverse effect on our consolidated financial condition, results of operations, or future cash flows. (Please see the 2003 form 10KSB filed with SEC at www.sec.gov for additional information.)

Exhibits

- | | |
|------|-------------------------------------------------------------------------|
| 31.1 | Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002 |

Signatures

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Meridian Holdings, Inc.

Date: May 14, 2004

By: /s/ Anthony C. Dike

Signature

Anthony C. Dike
Chief Executive officer

16

EXHIBIT 31.1

CERTIFICATION PURSUANT TO SECTION 302
OF THE SARBANES-OXLEY ACT OF 2002

I, Anthony C. Dike, certify that:

1. I have reviewed this annual report on Form 10-QSB of Meridian Holdings, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
 - c) disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 14, 2004

By: /s/ Anthony C. Dike
Anthony C. Dike
Chairman and CEO (Principal Executive Officer)

17

EXHIBIT 31.2

CERTIFICATION PURSUANT TO SECTION 302
OF THE SARBANES-OXLEY ACT OF 2002

I, Foday Sorsor Conteh, certify that:

1. I have reviewed this annual report on Form 10-QSB of Meridian Holdings, Inc.;

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

period covered by this quarterly report based on such evaluation; and

c) disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 14, 2004

By: /s/ Foday Sorsor Conteh
Foday Sorsor Conteh
Director of Finance

18

Exhibit 32.1

CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the annual report of Meridian Holdings, Inc. (the "Company") on Form 10-QSB for the period ending March 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Anthony C. Dike, the Chief Executive Officer, and Mr. Foday Sorsor Conteh, Director of Finance, of the Company, certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Meridian Holdings, Inc., and will be retained by Meridian Holdings, Inc., and furnished to the Securities and Exchange Commission or its staff upon request.

Edgar Filing: MERIDIAN HOLDINGS INC - Form 10QSB

DATE: May 14, 2004

By: /s/ Anthony C. Dike

Anthony C. Dike
Chairman and CEO

By: /s/ Foday Sorsor Conteh

Foday Sorsor Conteh
Director of Finance