NetEase, Inc. Form 20-F April 24, 2014 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

# WASHINGTON, D.C. 20549

# **FORM 20-F**

(Mark One)

**REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR** 0 12(g) OF THE SECURITIES EXCHANGE ACT OF 1934 OR ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE Х **SECURITIES EXCHANGE ACT OF 1934** For the fiscal year ended December 31, 2013 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF 0 **THE SECURITIES EXCHANGE ACT OF 1934** For the transition period from to OR SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 0 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report .....

Commission file number : 000-30666

**NETEASE, INC.** (Exact name of Registrant as specified in its charter)

N/A (Translation of Registrant s name into English)

Cayman Islands (Jurisdiction of incorporation or organization)

26/F, SP Tower D

#### **Tsinghua Science Park Building 8**

No. 1 Zhongguancun East Road, Haidian District

**Beijing 100084, People s Republic of China** (Address of principal executive offices)

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**Tsinghua Science Park Building 8** 

No. 1 Zhongguancun East Road, Haidian District

Beijing 100084, People s Republic of China

Phone (86 10) 8255-8163

Facsimile (86 10) 8261 8627 (Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

American Depositary Shares, each representing 25 ordinary shares, par value US\$0.0001 per share,

NASDAQ Global Select Market (Title of Each Class and Name of Each Exchange on Which Registered)

Securities registered or to be registered pursuant to Section 12(g) of the Act:

NONE

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:

**NONE** (Title of Class)

Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period covered by the annual report:

3,250,283,956 ordinary shares, par value US\$0.0001 per share.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or (15) (d) of the Securities Exchange Act of 1934.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP x

International Financial Reporting Standards as issued by the International Accounting Standards Board o

x Yes o No

x Yes o No

o Yes x No

Non-accelerated filer o

Other o

Accelerated filer o

If Other has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow:

o Item 17 o Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes x No

#### (APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

o Yes o No

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#### INTRODUCTION

This annual report on Form 20-F includes our audited consolidated financial statements as of December 31, 2012 and 2013 and for the years ended December 31, 2011, 2012 and 2013.

#### **Forward-Looking Information**

This annual report on Form 20-F contains statements of a forward-looking nature. These statements are made under the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by terminology such as will, expects, anticipates, future, intends, plans, believes, estimates and similar statements. The accuracy of these statements may be impact number of business risks and uncertainties that could cause actual results to differ materially from those projected or anticipated, including risks related to:

• the risk that the online game market will not continue to grow or that we will not be able to maintain our leading position in that market, which could occur if, for example, our new online games do not become as popular as management anticipates;

• the risk that we will not be successful in our product diversification efforts, including our focus on item- and fee-based games and entry into strategic licensing arrangements;

• the risk of changes in Chinese government regulation of the online game market that limit future growth of our revenue or causes revenue to decline;

• the risk that we may not be able to continuously develop new and creative online services or that we will not be able to set, or follow in a timely manner, trends in the market;

the risk that the Internet advertising market in China will not continue to grow and will remain subject to intense competition;

the risk that we will not be able to control our expenses in future periods;

• the impact of any future public health problem in China, including avian influenza, severe acute respiratory syndrome, or SARS, or Influenza A (H1N1), or H1N1;

• governmental uncertainties (including possible changes in the effective tax rates applicable to NetEase and its subsidiaries and affiliates), general competition and price pressures in the marketplace;

• the risk that fluctuations in the value of the Renminbi with respect to other currencies could adversely affect our business and financial results;

the risk that current or future appointees to management are not effective in their respective positions; and

other risks outlined in our filings with the Securities and Exchange Commission, or the SEC.

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We do not undertake any obligation to update this forward-looking information, except as required under applicable law.

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#### PART I

Item 1.	Identity of Directors, Senior Management and Advisers
Not applicable.	
Item 2.	Offer Statistics and Expected Timetable
Not applicable.	
Item 3.	Key Information

#### A. Selected Financial Data

The following table presents the selected consolidated financial information for our business. You should read the following information in conjunction with Item 5 Operating and Financial Review and Prospects below. The following data for the years ended December 31, 2011, 2012 and 2013 and as of December 31, 2012 and 2013 have been derived from our audited consolidated financial statements for those years, which were prepared in accordance with generally accepted accounting principles in the United States, or U.S. GAAP, and should be read in conjunction with those statements, which are included in this annual report beginning on page F-1. The following data for the years ended December 31, 2009 and 2010 and as of December 31, 2009, 2010 and 2011 have been derived from our audited consolidated financial statements for those years, which were prepared in accordance with U.S. GAAP and are not included in this annual report.

	For the year ended December 31,							
	2009 RMB	2010 RMB	2011 RMB	2012 RMB	2013 RMB	2013 US\$ (Note 1)		
	(in thousands, except per share/ADS data)							
Statement of Operations and			í t					
Comprehensive Income Data:								
Revenues:								
Online game services	3,368,689	4,944,439	6,552,431	7,287,063	8,308,618	1,372,486		
Advertising services	383,560	633,209	795,422	850,157	1,094,623	180,819		
E-mail, wireless value-added								
services and others	71,202	82,141	124,898	242,741	368,014	60,792		
	3,823,451	5,659,789	7,472,751	8,379,961	9,771,255	1,614,097		
Sales tax expense	(66,504)	(152,120)	(182,099)	(179,005)	(575,080)	(94,996)		
Net revenues	3,756,947	5,507,669	7,290,652	8,200,956	9,196,175	1,519,101		

Cost of revenues	(972,374)	(1,798,841)	(2,372,288)	(2,578,067)	(2,478,516)	(409,422)
Gross profit	2,784,573	3,708,828	4,918,364	5,622,889	6,717,659	1,109,679
Operating expenses:	(251 661)	(656.076)	(840.205)	(006 707)	(1.002.612)	(190 652)
Selling and marketing expenses General and administrative expenses	(351,661) (165,205)	(656,976)	(849,205)	(906,707)	(1,093,612) (240,832)	(180,652)
Research and development expenses	(103,203) (244,272)	(189,621) (317,929)	(280,227) (465,490)	(286,223) (718,315)	(349,832) (921,618)	(57,788) (152,240)
Total operating expenses	(761,138)	(1,164,526)	(1,594,922)	(1,911,245)	(2,365,062)	(390,680)
Total operating expenses	(701,130)	(1,104,520)	(1,394,922)	(1,911,245)	(2,505,002)	(390,000)
Operating profit	2,023,435	2,544,302	3,323,442	3,711,644	4,352,597	718,999
Other income (expenses):						
Investment income	354	290	14,128	43,770	37,255	6,154
Interest income	128,168	141,001	258,053	423,634	506,181	83,615
Exchange gains (losses)	9,617	(89,488)	(79,058)	(554)	(15,348)	(2,535)
Other, net	(10,934)	(19,634)	99,164	99,718	95,136	15,715
Income before tax	2,150,640	2,576,471	3,615,729	4,278,212	4,975,821	821,948
Income tax	(313,861)	(344,446)	(392,756)	(691,642)	(530,603)	(87,650)
Net income	1,836,779	2,232,025	3,222,973	3,586,570	4,445,218	734,298
	1,050,775	2,232,025	5,222,715	5,500,570	4,443,210	754,290
Add: Net loss (income) attributable						
to noncontrolling interests	13.657	3,747	11,291	50,882	(1,308)	(216)
Net income attributable to	,	-,	,-> -	,	(1,000)	()
NetEase, Inc. s shareholders	1,850,436	2,235,772	3,234,264	3,637,452	4,443,910	734,082
Comprehensive income	1,836,779	2,232,025	3,222,973	3,586,570	4,445,218	734,298
Add: Comprehensive loss (income)						
attributable to noncontrolling						
interests	13,657	3,747	11,291	50,882	(1,308)	(216)
Comprehensive income attributable						
to NetEase, Inc. s shareholders	1,850,436	2,235,772	3,234,264	3,637,452	4,443,910	734,082
Cash dividend per share				0.25		
Net income attributable to						
NetEase, Inc. s shareholders per						
share, basic	0.57	0.69	0.99	1.11	1.37	0.23
Net income attributable to						
NetEase, Inc. s shareholders per						
share, diluted	0.57	0.69	0.99	1.11	1.36	0.23
Net income attributable to						
NetEase, Inc. s shareholders per						
ADS, basic	14.34	17.22	24.76	27.70	34.21	5.65
Net income attributable to						
NetEase, Inc. s shareholders per						
ADS, diluted	14.24	17.14	24.68	27.65	34.12	5.64
Weighted average number of	2 225 250	2.246.426	2 265 550	2 292 ((2	2 247 974	2 2 4 7 8 7 4
ordinary shares outstanding, basic Weighted average number of ADS	3,225,250	3,246,426	3,265,550	3,282,663	3,247,874	3,247,874
outstanding, basic	120.010	120.957	120 622	131,307	120.015	120.015
Weighted average number of	129,010	129,857	130,622	151,507	129,915	129,915
ordinary shares outstanding, diluted	3,248,983	3,261,886	3,276,704	3,288,330	3,256,297	3,256,297
Weighted average number of ADS	5,240,905	5,201,880	5,270,704	5,200,550	5,250,297	5,250,297
outstanding, diluted	129,959	130,475	131,068	131,533	130,252	130,252
Share-based compensation cost	,					
included in:						
Cost of revenues	9,021	37,342	57,318	100,540	165,708	