

XYRATEX LTD  
Form 6-K  
October 15, 2010

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER**  
**SECURITIES EXCHANGE ACT OF 1934**

October 15, 2010

Commission File Number:0001284823

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**XYRATEX LTD**

(Translation of registrant's name into English)

**Langstone Road,**  
**Havant**  
**PO9 1SA**  
**United Kingdom**

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1)

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7)

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Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes  No

If  is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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**NEWS RELEASE**

**Havant, UK October 15, 2010** Xyratex Ltd (Nasdaq: XRTX) today released the following financial information for the third quarter of its 2010 fiscal year, ending August 31, 2010:

- Management's Discussion and Analysis of Financial Condition and Results of Operations
- Unaudited condensed consolidated financial statements

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section contains forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. These risks and other factors include those listed under **Risk Factors** and elsewhere in our Annual Report on Form 20-F as filed with the Securities and Exchange Commission. In some cases, you can identify forward-looking statements by terminology such as *may*, *will*, *should*, *expects*, *intends*, *plans*, *anticipates*, *believes*, *estimates*, *predicts*, *potential*, *continue*, or the negative of these terms or other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

### **Overview**

We are a leading provider of modular enterprise-class data storage subsystems and storage process technology. We design, develop and manufacture enabling technology that provides our customers with data storage products to support high-performance storage and data communication networks. We operate in two business segments: Networked Storage Solutions (NSS) and Storage Infrastructure (SI).

Our NSS products are primarily hard disk drive (HDD) based storage subsystems, which we provide to Original Equipment Manufacturers (OEMs) and our SI products consist of disk drive manufacturing process equipment, which we sell directly to manufacturers of disk drives and disk drive components. We form long-term strategic relationships with our customers and we support them through our operations in the United States, Asia and Europe. In our 2009 fiscal year, sales to our top six customers, NetApp, Dell, IBM, Seagate Technology, Western Digital and Data Domain (now EMC) accounted for 87% of our revenues with sales to NetApp and Dell accounting for 48% and 15% of our revenues respectively. These were also our top six customers in the nine months ended August 31, 2010, and accounted for 92% of our revenues with sales to NetApp, Seagate and Dell accounting for 41%, 15% and 14% of our revenues, respectively. We had 33 customers which individually contributed more than \$0.5 million to revenues in our 2009 fiscal year. We enter into joint development projects with our key customers and suppliers in order to research and introduce new technologies and products.

### **Revenues**

We derive revenues primarily from the sale of our NSS products and our SI products. The sales of products in both these segments are impacted by underlying increases in the amount of digitally stored information. Our NSS revenues are primarily dependent on the worldwide storage systems market, the market share of our OEM customer base, particularly that of key customers, and changes in that customer base.

We supply four main product lines in our SI segment: disk drive production test and qualification systems; media write systems; cleaning and contamination control equipment; and automation and factory control technology. Our SI revenues are specifically affected by changes in shipped volume and increases in the individual storage capacity of disk drives. Revenues from these products are subject to significant fluctuations, particularly from quarter to quarter, as they are dependent on the capital investment decisions and installation schedules of our customers.

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In our 2009 fiscal year, our NSS and SI revenues were impacted by the effects of upheaval in the financial markets on the macro-economic environment. This impact was particularly severe for the SI business as the disk drive manufacturers scaled back their production capacity in response to lower demand, particularly for personal computers. We saw customer demand increase in the second half of 2009 as underlying market conditions improved both for enterprise and consumer storage and that trend has continued into the first half of 2010 with a particularly significant increase in revenues for SI products.

Over at least the past five years we have seen underlying growth in demand for NSS products from many of our OEM customers, which we believe relates to factors including increases in the amount of digitally stored information, increased IT spending, growth in the specific markets that our customers address and an increased market share of our customers. Commencing in 2009 we enabled our largest customer, NetApp, to source a proportion of the products we supply from an alternative supplier. This proportion is set at a maximum of 25% for our 2010 and 2011 fiscal years, increasing to 50% in our 2012 fiscal year. Over the longer term our revenues with our major customers will significantly depend on our ability to develop and manufacture products which compete well with those provided by contract manufacturers and these customers' own development efforts.

#### ***Cost reduction exercise and operating expenses***

We undertook a cost reduction exercise in the first half of 2009, in response to the changed economic environment in the final quarter of 2008. This exercise, which was completed in 2009, included a 13% reduction in our worldwide employee headcount, including an 18% reduction in our combined U.S. and U.K. employee headcount. The cost reduction activities resulted in restructuring costs of approximately \$6 million. Expenses have increased significantly in 2010 to support a significant increase in customer demand. This increase includes reinstating staff benefits such as the annual profit related bonus as well as a 22% increase in our worldwide employee headcount including a 12% increase in our combined U.S. and U.K. headcount.

#### ***Foreign Exchange Rate Fluctuations***

The functional currency for all our operations is U.S. dollars and the majority of our revenues and cost of revenues are denominated in U.S. dollars. A significant proportion (approximately \$64 million in our 2009 fiscal year) of our non-U.S. dollar operating expenses relates to payroll and other expenses of our U.K. operations. To a lesser extent we are also exposed to movements in the Malaysian Ringgit relative to the U.S. dollar. We manage our exchange rate exposures through the use of forward foreign currency exchange contracts and option agreements. By using these derivative instruments, increases or decreases in our U.K. pound operating expenses resulting from changes in the U.S. dollar to U.K. pound exchange rate are partially offset by realized gains and losses on the derivative instruments.

Over our last three fiscal years there has been significant volatility in the exchange rate between the U.K. pound and the U.S. dollar. We have hedged the majority of our exposure to this exchange rate movement for approximately one year ahead and we are particularly impacted by the movement in average annual exchange rates in the prior fiscal year. The average value of the U.K. pound relative to the U.S. dollar declined by 20% from 2008 to 2009. This movement will reduce 2010 operating expenses by approximately \$11 million.

#### ***Gross Profit***

Our gross profit margins change primarily as a result of fluctuations in our product mix. Our gross margins also change as a result of changes to product pricing, provisions for obsolescence, manufacturing volumes and costs of components. The margins for our NSS products tend to be lower than the margins of our SI products and therefore our gross profit as a percentage of revenues will continue to vary with the proportions of revenues in each segment.

#### ***Research and Development***

Due to the level of competition in the markets in which we operate and the rapid changes in technology, our future revenues are heavily dependent on the improvements we make to our products and the introduction of new products. During our 2009 fiscal year our research and development expenses related to over 40 separate projects covering improving existing products, meeting customer specific requirements and entering new markets, such as development of the SBB compliant OneStor platform and a production test system designed specifically for 2.5 inch disk drives.

Over recent fiscal years research and development expenses have changed approximately in line with changes in revenue. Although we reduced expenditure in 2009 as part of the cost reduction exercise, we continued to develop our technology base to support our customers and be able to take advantage of the market improvements that we are now experiencing. We are committed to developing products based on advanced technologies and designs to support the opportunities for growth in both of our segments and have increased our expenditure in 2010 to support our customers' growing demand and to further expand these opportunities.

*Provision for Income Taxes*

We are subject to taxation primarily in the United Kingdom, the United States and Malaysia. Our Malaysian operations relating to SI and NSS products benefit from a beneficial tax status which has provided us with a zero tax rate on substantially all of our income arising in Malaysia. The beneficial tax status relating to SI products was granted in

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2006 and ends in 2012. The beneficial tax status relating to NSS products was granted in February 2009 and will cover a period of ten years from 2007. The beneficial tax status for both SI and NSS products is subject to meeting certain requirements.

We have significant loss carryforwards and other deferred tax assets in the United Kingdom and as a result we have not been required to make any significant U.K. tax payments in recent fiscal years. As of November 30, 2009 we recorded a \$33.9 million valuation allowance against the book value of U.K. deferred tax assets at that date and as a result our tax provision relates primarily to U.S. operations. As a result of the profits we are recording in our 2010 fiscal year we expect the deferred tax assets which are subject to the valuation allowance to reduce.

In the United Kingdom and the United States we benefit from research and development tax credits although benefitting from these credits in the U.K. is dependent on the reversal of the valuation allowance against the U.K. deferred tax asset.

As of August 31, 2010, we retained a deferred tax asset of \$10.1 million related to loss carryforwards and other timing differences in the United States. This includes an amount of \$3.1 million related to temporary differences associated with equity compensation expense which was recorded in the third quarter of our 2010 fiscal year, having been previously not recognized. \$2.6 million of this amount relates to 2009 and having determined that this amount is not material to prior periods and to estimated income for the 2010 fiscal year we have made the correction as a benefit to income taxes in the third quarter.

### Results from Continuing Operations

The following table sets forth, for the periods indicated, selected operating data as a percentage of revenues.

|   | Three Months<br>Ended August 31, |        | Nine Months Ended<br>August 31, |        |
|---|----------------------------------|--------|---------------------------------|--------|
|   | 2010                             | 2009   | 2010                            | 2009   |
| Revenues  | 100.0%                           | 100.0% | 100.0%                          | 100.0% |
| Cost of revenues  | 82.4                             | 83.3   | 82.1                            | 86.0   |
| Gross profit  | 17.6                             | 16.7   | 17.9                            | 14.0   |
| Operating expenses:                                       |                                  |        |                                 |        |
| Research and development                                  | 5.6                              | 7.0    | 5.3                             | 8.6    |
| Selling, general and administrative                       | 3.7                              | 5.8    | 3.5                             | 6.9    |
| Amortization of intangible assets                         | 0.2                              | 0.4    | 0.2                             | 0.5    |
| Restructuring costs                                       | 0.0                              | 0.2    | 0.0                             | 0.8    |
| Operating income (loss)                                   | 8.1                              | 3.3    | 3.8                             | (2.7)  |
| Net income (loss)   | 8.7                              | 3.2    | 8.9                             | (2.9)  |
| Segment gross profit as a percentage of segment revenues: |                                  |        |                                 |        |
| Networked Storage Solutions                               | 12.0                             | 14.0   | 13.2                            | 12.7   |
| Storage Infrastructure                                    | 33.8                             | 32.4   | 34.3                            | 25.4   |

*Three Months Ended August 31, 2010 Compared to the three Months Ended August 31, 2009*



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The following is a tabular presentation of our results of operations for the three months ended August 31, 2010 compared to the three months ended August 31, 2009. Following the table is a discussion and analysis of our business and results of operations for such periods.

|                                      | Three months ended |                    | Increase/(Decrease) |       |
|--------------------------------------|--------------------|--------------------|---------------------|-------|
|                                      | August 31,<br>2010 | August 31,<br>2009 | Amount              | %     |
| (U.S. dollars in thousands)          |                    |                    |                     |       |
| <b>Revenues:</b>                     |                    |                    |                     |       |
| Networked Storage Solutions          | \$ 317,249         | \$ 208,607         | \$ 108,642          | 52.1  |
| Storage Infrastructure               | 112,987            | 37,687             | 75,300              | 199.8 |
| Total revenues                       | 430,236            | 246,294            | 183,942             | 74.7  |
| Cost of revenues                     | 354,310            | 205,068            | 149,242             | 72.8  |
| <b>Gross profit:</b>                 |                    |                    |                     |       |
| Networked Storage Solutions          | 38,061             | 29,249             | 8,812               | 30.1  |
| Storage Infrastructure               | 38,232             | 12,194             | 26,038              | 213.5 |
| Non cash equity compensation         | (367)              | (217)              | (150)               |       |
| Total gross profit                   | 75,926             | 41,226             | 34,700              | 84.2  |
| <b>Operating expenses:</b>           |                    |                    |                     |       |
| Research and development             | 23,950             | 17,243             | 6,707               | 38.9  |
| Selling, general and administrative  | 15,899             | 14,265             | 1,634               | 11.4  |
| Amortization of intangible assets    | 1,018              | 1,011              | 7                   |       |
| Restructuring costs                  |                    | 513                | (513)               |       |
| Operating income                     | 35,059             | 8,194              | 26,865              | 327.9 |
| Interest income, net                 | 29                 | 25                 | 4                   |       |
| Provision (benefit) for income taxes | (2,146)            | 412                | (2,558)             |       |
| Net income                           | \$ 37,234          | \$ 7,807           | \$ 29,427           | 376.9 |

*Revenues*

The 74.7% increase in our revenues in the three months ended August 31, 2010 compared to the three months ended August 31, 2009 was attributable to increased sales of our NSS and SI products.

Revenues from sales of our NSS products increased by \$108.6 million, or 52.1%. This was due to increased demand from all of our major OEM customers and primarily reflects a recovery in the market for data storage following the significant decline in 2009 related to the economic downturn.

Revenues from sales of our SI products increased by \$75.3 million, or 199.8%. Demand for SI products in the second quarter of 2009 was at historically very low levels due to our disk drive manufacturer customers reducing production capacity as a result of the economic downturn. The increase in revenues included increased sales of most of our product lines including \$61.5 million for production test and qualification systems.

*Cost of Revenues and Gross Profit*

The increase in cost of revenues and in gross profit in the three months ended August 31, 2010 compared to the three months ended August 31, 2009 was primarily due to higher NSS and SI revenues. As a percentage of revenues, our gross profit was 17.6% for the three months ended August 31, 2010 compared to 16.7% for the three months ended August 31, 2009. This change was attributable to the increased proportion of SI revenues offset by a decrease in the gross profit for NSS products.

The gross margin for our NSS products decreased to 12.0% in the three months ended August 31, 2010 from 14.0% in the three months ended August 31, 2009. This decrease included 3.1% which resulted from a number of changes to product mix offset by an improvement of 1.1% due to the effect of fixed costs relative to increased revenues.

The gross margin for SI products increased to 33.8% in the three months ended August 31, 2010, from 32.4% in the three months ended August 31, 2009. This increase primarily resulted from the effect of fixed costs relative to higher volumes of 3.8% offset by changes in product mix of 2.4%.

In measuring the performance of our business segments from period to period without variations caused by special or unusual items, we focus on gross profit by product group, which excludes a non-cash equity compensation charge of \$0.4 million for the three months ended August 31, 2010 and \$0.2 million for the three months ended August 31, 2009. See Note 12 to our unaudited condensed consolidated financial statements for a description of our segments and how we measure segment performance.

*Research and Development*

The \$6.7 million or 38.9% increase in research and development expense in the three months ended August 31, 2010 compared to the three months ended August 31, 2009 resulted primarily from an increase in expenses related to actual and anticipated growth in the business including employee bonuses of \$1.4 million. This was offset by a \$1.5 million impact of the decrease in the value of the U.K. pound relative to the U.S. dollar.

*Selling, General and Administrative*

Selling, general and administrative expense increased by \$1.6 million in the three months ended August 31, 2010 compared to the three months ended August 31, 2009. The increase primarily results from increased costs related to the higher revenues including a \$1.9 million increase in employee bonuses. This was offset by a \$1.4 million impact of the decrease in the value of the U.K. pound relative to the U.S. dollar.

*Restructuring costs*

The \$0.5 million of restructuring costs in the three months ended August 31, 2009 resulted from the cost reduction exercise described in the overview and related to employee reductions and lease terminations.

*Provision (benefit) for Income Taxes*

The provision (benefit) for income taxes in both periods primarily relates to estimated U.S. income and includes a \$2.6 million adjustment in the three months ended August 31, 2010 as described in the overview.

*Net Income*

The most significant contributor towards the recording of net income of \$37.2 million for the three months ended August 31, 2010 compared to a net income of \$7.8 million for the three months ended August 31, 2009, was the significant increase in revenues in both segments and the resulting increase in gross margin.

*Nine Months Ended August 31, 2010 Compared to the nine Months Ended August 31, 2009*

The following is a tabular presentation of our results of operations for the nine months ended August 31, 2010 compared to the nine months ended August 31, 2009. Following the table is a discussion and analysis of our business and results of operations for such periods.

|                                     | Nine months ended           |                    | Increase/(Decrease) |       |
|-------------------------------------|-----------------------------|--------------------|---------------------|-------|
|                                     | August 31,<br>2010          | August 31,<br>2009 | Amount              | %     |
|                                     | (U.S. dollars in thousands) |                    |                     |       |
| <b>Revenues:</b>                    |                             |                    |                     |       |
| Networked Storage Solutions         | \$ 932,132                  | \$ 558,589         | \$ 373,543          | 66.9  |
| Storage Infrastructure              | 272,969                     | 66,329             | 206,640             | 311.5 |
| Total revenues                      | 1,205,101                   | 624,918            | 580,183             | 92.8  |
| Cost of revenues                    | 989,083                     | 537,601            | 451,482             | 84.0  |
| <b>Gross profit:</b>                |                             |                    |                     |       |
| Networked Storage Solutions         | 123,444                     | 71,107             | 52,337              | 73.6  |
| Storage Infrastructure              | 93,638                      | 16,854             | 76,784              | 455.6 |
| Non cash equity compensation        | (1,064)                     | (644)              | (420)               |       |
| Total gross profit                  | 216,018                     | 87,317             | 128,701             | 147.4 |
| <b>Operating expenses:</b>          |                             |                    |                     |       |
| Research and development            | 63,955                      | 53,502             | 10,453              | 19.5  |
| Selling, general and administrative | 42,776                      | 42,925             | (149)               | (0.3) |
| Amortization of intangible assets   | 2,975                       | 2,988              | (13)                |       |

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|                                      |            |             |            |
|--------------------------------------|------------|-------------|------------|
| Restructuring costs                  |            | 4,728       | (4,728)    |
| Operating income (loss)              | 106,312    | (16,826)    | 123,138    |
| Interest income, net                 | 10         | 110         | (100)      |
| Provision (benefit) for income taxes | (851)      | 1,248       | (2,099)    |
| Net income (loss)                    | \$ 107,173 | \$ (17,964) | \$ 125,137 |

*Revenues*

The 92.8% increase in our revenues in the nine months ended August 31, 2010 compared to the nine months ended August 31, 2009 was attributable to increased sales of our NSS and SI products.

Revenues from sales of our NSS products increased by \$373.5 million, or 66.9%. This was due to increased demand from all of our major OEM customers and primarily reflects a recovery in the market for data storage following the significant decline in 2009 related to the economic downturn.

Revenues from sales of our SI products increased by \$206.6 million, or 311.5%. Demand for SI products in 2009 was at historically very low levels due to our disk drive manufacturer customers reducing production capacity as a result of the economic downturn. The increase in revenues included increased sales of most of our product lines including \$157.4 million for production test and qualification systems.

*Cost of Revenues and Gross Profit*

The increase in cost of revenues and in gross profit in the nine months ended August 31, 2010 compared to the nine months ended August 31, 2009 was primarily due to higher NSS and SI revenues. As a percentage of revenues, our gross profit was 17.9% for the nine months ended August 31, 2010 compared to 14.0% for the nine months ended August 31, 2009. This change was primarily attributable to the increase in SI revenues.

The gross margin for our NSS products increased to 13.2% in the nine months ended August 31, 2010 from 12.7% in the nine months ended August 31, 2009. This increase was primarily due to an improvement of 1.7% due to the effect of fixed costs relative to increased revenues offset by a decrease of 1.2% which resulted from a number of changes to product mix.

The gross margin for SI products increased to 34.3% in the nine months ended August 31, 2010, from 25.4% in the nine months ended August 31, 2009. This increase primarily resulted from the effect of fixed costs relative to higher volumes.

In measuring the performance of our business segments from period to period without variations caused by special or unusual items, we focus on gross profit by product group, which excludes a non-cash equity compensation charge of \$1.1 million for the nine months ended August 31, 2010 and \$0.6 million for the nine months ended August 31, 2009. See Note 12 to our unaudited condensed consolidated financial statements for a description of our segments and how we measure segment performance.

*Research and Development*

The \$10.5 million or 19.5% increase in research and development expense in the nine months ended August 31, 2010 compared to the nine months ended August 31, 2009 resulted primarily from increased expenditure investing in product development related to actual and anticipated growth in the business including employee bonuses of \$3.4 million. This was offset by a \$5.6 million impact of the decrease in the value of the U.K. pound relative to the U.S. dollar.

*Selling, General and Administrative*

Selling, general and administrative expense decreased by \$0.1 million in the nine months ended August 31, 2010 compared to the nine months ended August 31, 2009. The decrease primarily results from a \$3.5 million impact of the decrease in the value of the U.K. pound relative to the U.S. dollar and the increase in doubtful accounts receivable of \$1.2 million recorded in the nine months ended 31 August 2009. These effects were partially offset by a \$4.5 million increase in employee bonuses.

*Restructuring costs*

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The \$4.7 million of restructuring costs in the nine months ended August 31, 2009 resulted from the cost reduction exercise described in the overview and related to employee reductions and lease terminations.

### *Provision (benefit) for Income Taxes*

The provision (benefit) for income taxes in both periods primarily relates to estimated U.S. income and includes a \$2.6 million adjustment in the nine months ended August 31, 2010 as described in the overview.

### *Net Income (Loss)*

The most significant contributor towards the recording of net income of \$107.2 million for the nine months ended August 31, 2010 compared to a net loss of \$18.0 million for the nine months ended August 31, 2009, was the significant increase in revenues in both segments and the resulting increase in gross margin.

### **Liquidity and Capital Resources**

We finance our operations primarily through cash balances and cash flow from operations. We also have available bank facilities from HSBC.

### *Cash flows*

Net cash provided by operating activities was \$50.1 million in the nine months ended August 31, 2010, compared to \$22.6 million in the nine months ended August 31, 2009.

Cash provided by operating activities of \$50.1 million for the nine months ended August 31, 2010 resulted primarily from net income after excluding net non-cash charges. This amounted to \$130.6 million. This was partly offset by an increase in working capital of \$80.5 million. The increase in working capital related to an increase in revenues and included increases in inventory and accounts receivable of \$120.5 million and \$102.5 million respectively partially offset by increases in accounts payable and deferred revenue of \$116.8 million and \$22.2 million respectively. An increase in employee compensation and benefits payable of \$10.1 million primarily related to the recommencement of the employee bonus scheme also contributed to the cash inflow. Deferred revenue primarily represents advance payments from customers for SI products and varies with the level of orders on hand for these products.

Cash provided by operating activities of \$22.6 million for the nine months ended August 31, 2009 resulted primarily from a reduction in inventories of \$28.1 million. Inventories had risen above historical levels in 2008 to mitigate risks associated with the new ERP system and also as a result of the economic downturn in the fourth quarter of that year. In addition cash flow was positively impacted by \$2.6 million from the net effect of non-cash charges totaling \$20.6 million offset by the net loss of \$18.0 million. These positive effects on cash flow were partially offset by an increase in accounts receivable of \$4.5 million and a decrease in accounts payable of \$5.3 million. Accounts receivable increased as a result of a change in customer mix to those with longer payment terms. Accounts payable reduced primarily as a result of the reduction in revenue.

Net cash used in investing activities for the nine months ended August 31, 2010 amounted to \$19.0 million. This amount included \$4.9 million related to two acquisitions in the period. The remaining balance related to capital expenditure, amounting to \$14.1 million for the nine months ended August 31, 2010, and \$12.4 million for the nine months ended August 31, 2009.

Our capital expenditures relate primarily to purchases of equipment such as tooling, production lines and test equipment and in 2009 also included a building expansion in Malaysia. We would expect our capital expenditure to generally change in line with our revenues.

Net cash provided by our financing activities was \$1.9 million in the nine months ended August 31, 2010 and \$0.1 million in the nine months ended August 31, 2009, both amounts being proceeds from the exercise of employee share options.

### *Liquidity*

As of August 31, 2010, our principal sources of liquidity consisted of cash and cash equivalents of \$84.9 million and our multi-currency credit facilities with HSBC. The facilities include a revolving line of credit which expires in October 2011, and a short-term overdraft facility. The revolving line of credit is for an aggregate principal amount of up to \$30.0 million and bears interest at a rate of between 2.5% and 3.0% above LIBOR, depending on the level of debt relative to operating income. The overdraft facility is for an aggregate principal amount of \$25.0 million and bears interest at a rate equal to 3% above LIBOR. As of August 31, 2010, we had no debt outstanding under our revolving line of credit or our overdraft facility. The HSBC credit facilities provide for a security interest on substantially all of our assets.

Our future financing requirements will depend on many factors, but are particularly affected by our ability to generate profits, changes in revenues and associated working capital requirements, changes in the payment terms with our major customers and suppliers of disk drives, and quarterly fluctuations in our revenues. Additionally, our cash flow could be significantly affected by any acquisitions we might choose to make or alliances we have entered or might enter into. We believe that our cash and cash equivalents together with our credit facilities with HSBC will be sufficient to meet our cash requirements at least through the next 12 months. However, we cannot assure you that additional equity or debt financing will be available to us on acceptable terms or at all.



**Accounting Policies**

*Critical Accounting Policies*

Our critical accounting policies are set out in our Annual Report on form 20-F as filed with the Securities and Exchange Commission on February 23, 2010. By critical accounting policies we mean policies that are both important to the portrayal of our financial condition and financial results and require critical management judgments and estimates about matters that are inherently uncertain. Although we believe that our judgments and estimates are appropriate, actual future results may differ from our estimates.

*Recent Accounting Pronouncements*

In December 2007, the FASB issued new accounting guidance related to business combinations. This guidance retains the fundamental requirements requiring that the purchase method be used for all business combinations. It defines the acquirer as the entity that obtains control of one or more businesses in the business combination, establishes the acquisition date as the date that the acquirer achieves control and requires the acquirer to recognize the assets acquired, liabilities assumed and any noncontrolling interest at their fair values as of the acquisition date. In addition, the new guidance requires expensing of acquisition-related and restructure-related costs, remeasurement of earn out provisions at fair value, measurement of equity securities issued for purchase at the date of close of the transaction and non-expensing of in-process research and development related intangibles. We have adopted these requirements for business combinations in our 2010 fiscal year.

In June 2009, the FASB issued new guidance relating to the accounting for transfers of financial assets. The purpose of this guidance is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. These requirements are effective for Xyratex for transfers occurring on or after 1 December 2009. The adoption of this guidance did not have a material impact on our consolidated financial statements.

In June 2009, the FASB issued new guidance relating to the consolidation of variable interest entities. This guidance changes how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated and requires a company to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. This guidance is effective for interim and annual periods beginning after November 15, 2009. The adoption of this guidance did not have a material impact on our consolidated financial statements.

In October 2009 the FASB issued new guidance related to revenue recognition for arrangements with multiple deliverables and those which include software elements. The issues address certain aspects of the accounting by the vendor that involve more than one deliverable or unit of accounting. The guidance will allow companies to allocate arrangement consideration in multiple deliverable arrangements in a manner that better reflects the transaction's economics and will remove non-software components of tangible products and certain software components of tangible products from the scope of existing software revenue guidance. For contracts with software elements this will result in the recognition of revenue similar to that for other tangible products. This guidance is effective for annual periods beginning after June 15, 2010. Early adoption is permitted and may be prospective or retrospective. We are currently evaluating the impact of the adoption of these requirements, but do not expect the adoption to have a material impact on our consolidated financial statements.

In January 2010, the FASB issued revised guidance on disclosures related to fair value measurements. This guidance requires new disclosures about significant transfers in and out of Level 1 and Level 2 and separate disclosures about purchases, sales, issuances, and settlements with respect to Level 3 measurements. The guidance also clarifies existing fair value disclosures about valuation techniques and inputs used to measure fair value. The new disclosures and clarifications of existing disclosures are primarily effective for us in our 2010 fiscal year. The adoption of this revised guidance did not have a material impact on our consolidated financial statements.

## XYRATEX LTD

## UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

|  | August 31,<br>2010                       | November 30,<br>2009 |
|--|--|----------------------|
|  | (US dollars and amounts in<br>thousands) |                      |
| <b>ASSETS</b>  |  |                      |
| <b>Current assets:</b>   |  |                      |
| Cash and cash equivalents  | \$ 84,908                                | \$ 51,935            |
| Accounts receivable, net   | 227,509                                  | 124,715              |
| Inventories  | 229,481                                  | 108,625              |
| Prepaid expenses   | 4,992                                    | 4,784                |
| Deferred income taxes  | 405                                      | 405                  |
| Other current assets   | 6,505                                    | 5,825                |
| <b>Total current assets</b>  | <b>553,800</b>                           | <b>296,289</b>       |
| Property, plant and equipment, net   | 45,018                                   | 44,485               |
| Intangible assets, net   | 9,720                                    | 7,207                |
| Deferred income taxes  | 9,222                                    | 6,269                |
| <b>Total assets</b>  | <b>\$ 617,760</b>                        | <b>\$ 354,250</b>    |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>   |  |                      |
| <b>Current liabilities:</b>  |  |                      |
| Accounts payable   | \$ 213,415                               | \$ 96,386            |
| Employee compensation and benefits payable   | 18,721                                   | 8,580                |
| Deferred revenue   | 33,477                                   | 10,620               |
| Income taxes payable   | 2,668                                    | 2,013                |
| Other accrued liabilities  | 16,714                                   | 17,413               |
| <b>Total current liabilities</b>   | <b>284,995</b>                           | <b>135,012</b>       |
| Long-term debt   |  |                      |
| <b>Total liabilities</b>   | <b>284,995</b>                           | <b>135,012</b>       |
| <b>Shareholders equity</b>   |  |                      |
| Common shares (in thousands), par value \$0.01 per share 70,000 authorized, 30,259 and 29,461 issued and outstanding | 303                                      | 295                  |
| Additional paid-in capital   | 379,582                                  | 370,925              |
| Accumulated other comprehensive income   | 1,287                                    | 3,598                |
| Accumulated deficit  | (48,407)                                 | (155,580)            |
| <b>Total shareholders equity</b>   | <b>332,765</b>                           | <b>219,238</b>       |
| <b>Total liabilities and shareholders equity</b>   | <b>\$ 617,760</b>                        | <b>\$ 354,250</b>    |

The accompanying notes are an integral part of these consolidated financial statements.

## XYRATEX LTD

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|   | Three Months Ended,                                 |                    | Nine Months Ended, |                    |
|---|---|--------------------|--------------------|--------------------|
|   | August 31,<br>2010                                  | August 31,<br>2009 | August 31,<br>2010 | August 31,<br>2009 |
|   | (US dollars in thousands, except per share amounts) |                    |                    |                    |
| Revenues  | \$ 430,236  | \$ 246,294         | \$ 1,205,101       | \$ 624,918         |
| Cost of revenues  | 354,310   | 205,068            | 989,083            | 537,601            |
| Gross profit  | 75,926  | 41,226             | 216,018            | 87,317             |
| Operating expenses:   |   |                    |                    |                    |
| Research and development  | 23,950  | 17,243             | 63,955             | 53,502             |
| Selling, general and administrative   | 15,899  | 14,265             | 42,776             | 42,925             |
| Amortization of intangible assets   | 1,018   | 1,011              | 2,975              | 2,988              |
| Restructuring costs   |   | 513                |                    | 4,728              |
| Total operating expenses  | 40,867  | 33,032             | 109,706            | 104,143            |
| Operating income (loss)   | 35,059  | 8,194              | 106,312            | (16,826)           |
| Interest income, net  | 29  | 25                 | 10                 | 110                |
| Income (loss) before income taxes   | 35,088  | 8,219              | 106,322            | (16,716)           |
| Provision (benefit) for income taxes  | (2,146)   | 412                | (851)              | 1,248              |
| Net income (loss)   | \$ 37,234   | \$ 7,807           | \$ 107,173         | \$ (17,964)        |
| Net earnings (loss) per share:  |   |                    |                    |                    |
| Basic   | \$ 1.23   | \$ 0.26            | \$ 3.57            | \$ (0.61)          |
| Diluted   | \$ 1.19   | \$ 0.26            | \$ 3.45            | \$ (0.61)          |
| Weighted average common shares (in thousands), used in computing net earnings (loss) per share: |   |                    |                    |                    |
| Basic   | 30,259  | 29,462             | 30,059             | 29,387             |
| Diluted   | 31,271  | 29,666             | 31,028             | 29,387             |

The accompanying notes are an integral part of these consolidated financial statements.

## XYRATEX LTD

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS)

(US dollars and amounts, in thousands)

|  | Number of<br>Common<br>Shares | Par value     | Additional<br>paid in<br>capital | Accumulated<br>deficit | Accumulated<br>other<br>comprehensive<br>income (loss) | Total             |
|--|-------------------------------|---------------|----------------------------------|------------------------|--|-------------------|
| <b>Balances as of November 30, 2008</b>  | <b>29,146</b>                 | <b>\$ 291</b> | <b>\$ 366,067</b>                | <b>\$ (139,166)</b>    | <b>\$ (13,603)</b>                                     | <b>\$ 213,589</b> |
| Issuance of common shares  | 313                           | 3             | 84                               |                        |  | \$ 87             |
| Non-cash equity compensation   |                               |               | 3,867                            |                        |  | \$ 3,867          |
| Tax on equity compensation   |                               |               | (835)                            |                        |  | \$ (835)          |
| Components of comprehensive loss, net of tax:  |                               |               |                                  |                        |  |                   |
| Net loss   |                               |               |                                  | (17,964)               |  |                   |
| Unrealized gain on forward foreign currency contracts and reclassification adjustment: |                               |               |                                  |                        | 13,965   |                   |
| Total comprehensive loss   |                               |               |                                  |                        |  | \$ (3,999)        |
| <b>Balances as of August 31, 2009</b>  | <b>29,459</b>                 | <b>\$ 294</b> | <b>\$ 369,183</b>                | <b>\$ (157,130)</b>    | <b>\$ 362</b>  | <b>\$ 212,709</b> |

|   | Number of<br>Common<br>Shares | Par value     | Additional<br>paid in<br>capital | Accumulated<br>deficit | Accumulated<br>other<br>comprehensive<br>income (loss) | Total             |
|---|-------------------------------|---------------|----------------------------------|------------------------|--|-------------------|
| <b>Balances as of November 30, 2009</b>   | <b>29,461</b>                 | <b>\$ 295</b> | <b>\$ 370,925</b>                | <b>\$ (155,580)</b>    | <b>\$ 3,598</b>  | <b>\$ 219,238</b> |
| Issuance of common shares   | 798                           | 8             | 1,925                            |                        |  | \$ 1,933          |
| Non-cash equity compensation  |                               |               | 6,732                            |                        |  | \$ 6,732          |
| Components of comprehensive income, net of tax:   |                               |               |                                  |                        |  |                   |
| Net income  |                               |               |                                  | 107,173                |  |                   |
| Unrealized gain on forward foreign currency contracts less reclassification adjustment: |                               |               |                                  |                        | (2,311)  |                   |
| Total comprehensive income  |                               |               |                                  |                        |  | \$ 104,862        |
| <b>Balances as of August 31, 2010</b>   | <b>30,259</b>                 | <b>\$ 303</b> | <b>\$ 379,582</b>                | <b>\$ (48,407)</b>     | <b>\$ 1,287</b>  | <b>\$ 332,765</b> |

The accompanying notes are an integral part of these consolidated financial statements.

## XYRATEX LTD

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Nine Months Ended         |                    |
|--|---------------------------|--------------------|
|  | August 31,<br>2010        | August 31,<br>2009 |
|  | (US dollars in thousands) |                    |
| <b>Cash flows from operating activities:</b>   |                           |                    |
| Net income (loss)  | \$ 107,173                | \$ (17,964)        |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                           |                    |
| Depreciation   | 13,523                    | 13,702             |
| Amortization of intangible assets  | 2,975                     | 2,988              |
| Non-cash equity compensation   | 6,732                     | 3,867              |
| Loss on sale of assets   | 171                       |                    |
| Changes in assets and liabilities, net of impact of acquisitions and divestitures        |                           |                    |
| Accounts receivable  | (102,469)                 | (4,487)            |
| Inventories  | (120,462)                 | 28,137             |
| Prepaid expenses and other current assets  | (4,476)                   | 1,617              |
| Accounts payable   | 116,801                   | (5,347)            |
| Employee compensation and benefits payable   | 10,141                    | (1,236)            |
| Deferred revenue   | 22,168                    | 1,268              |
| Income taxes payable   | 655                       | (100)              |
| Deferred income taxes  | (2,953)                   |                    |
| Other accrued liabilities  | 90                        | 183                |
| Net cash provided by operating activities  | 50,069                    | 22,628             |
| <b>Cash flows from investing activities:</b>   |                           |                    |
| Investments in property, plant and equipment   | (14,121)                  | (12,404)           |
| Acquisition of businesses  | (4,908)                   |                    |
| Net cash used in investing activities  | (19,029)                  | (12,404)           |
| <b>Cash flows from financing activities:</b>   |                           |                    |
| Proceeds from issuance of shares   | 1,933                     | 87                 |
| Net cash provided by financing activities  | 1,933                     | 87                 |
| Change in cash and cash equivalents  | 32,973                    | 10,311             |
| Cash and cash equivalents at beginning of period   | 51,935                    | 28,013             |
| Cash and cash equivalents at end of period   | \$ 84,908                 | \$ 38,324          |

The accompanying notes are an integral part of these consolidated financial statements.

**XYRATEX LTD**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(US dollars and amounts in thousands, except per share data, unless otherwise stated)**

**1. The Company and its Operations**

Xyratex Ltd together with its subsidiaries ( the Company ) is a leading provider of modular enterprise-class data storage subsystems and storage process technology with principal operations in the United Kingdom ( U.K. ), the United States of America ( U.S. ) and Malaysia. We operate in two business segments: Networked Storage Solutions ( NSS ) and Storage Infrastructure ( SI ). Our NSS products are hard disk drive based data storage subsystems. Our SI products include disk drive production test and qualification systems, media write systems, cleaning and contamination control equipment and automation and factory control technology.

**2. Basis of Presentation**

The accompanying interim condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States.

These condensed consolidated financial statements are unaudited but include all adjustments (consisting of normal recurring adjustments) which the Company s management considers necessary for a fair presentation of the financial position as of such dates and the operating results and cash flows for those periods presented. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted. In addition, the results of operations for the interim periods may not necessarily be indicative of the operating results that may be incurred for the entire year.

The November 30, 2009 balance sheet was derived from audited consolidated financial statements but does not include all disclosures required by accounting principles generally accepted in the United States. However, the Company believes that the disclosures are adequate to make the information presented not misleading. These unaudited condensed consolidated financial statements should be read in conjunction with the Company s audited consolidated financial statements included in the Company s Form 20-F as filed with the Securities and Exchange Commission on February 23, 2010.

**3. Equity compensation plans**

The following table summarizes equity compensation expense related to share-based awards:

**Three months ended**

**Nine months ended**

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|                                     | August 31,<br>2010 | August 31,<br>2009 | August 31,<br>2010 | August 31,<br>2009 |
|-------------------------------------|--------------------|--------------------|--------------------|--------------------|
| Equity compensation:                |                    |                    |                    |                    |
| Cost of revenues                    | \$ 367             | \$ 217             | \$ 1,064           | \$ 644             |
| Research and development            | 721                | 458                | 2,145              | 1,285              |
| Selling, general and administrative | 1,367              | 720                | 3,523              | 1,938              |
| Total equity compensation           | 2,455              | 1,395              | 6,732              | 3,867              |
| Related income tax benefit          | \$ 3,148           | \$                 | \$ 3,148           | \$                 |

The income tax benefit includes an amount of \$2,646 which is a correction to the tax provision in the year ended November 30, 2009. The basis for the correction is further explained in note 10.

The Company's share based awards primarily consist of Restricted Stock Units ( RSUs ). The Company also operates an Employee Share Purchase Plan ( ESPP ) for U.S. employees and a Sharesave option plan for U.K. employees. The offering period for the ESPP has been amended from three months to one year. The Company suspended new awards under the ESPP and the Sharesave plan during 2009 due to the volatility in its share price, but has resumed these awards in 2010. Prior to 2006 share based awards were primarily in the form of share options. Based on an agreement with the Company's managing underwriter for the Initial Public Offering in 2004, there are 1,397 shares authorized for future grants under the plans. Option exercises are satisfied through the issue of new shares or where previously agreed with the trustee, through the transfer of shares from an employee benefit trust.



**Restricted Stock Units**

RSUs generally require that shares be awarded over four years from the date of grant, subject to continued service. The vesting of these units is also generally subject to the achievement of certain performance conditions in the year of grant. The holders of RSUs do not hold rights to dividends or dividend equivalents. Equity compensation expense relating to RSUs totaling \$6,604 has been recorded in the nine months ended August 31, 2010. Restricted stock units granted, exercised, canceled and expired are summarized as follows:

|   | RSU   | Weighted-Average Grant Date Fair Value | Weighted-Average Remaining Contractual Term (years) | Aggregate Intrinsic Value |
|---|-------|--|---|---------------------------|
| Non-vested restricted stock units at November 30, 2009                | 1,430 | 9.78                                   | 1.7   |                           |
| Granted   | 1,215 | 13.71                                  |   |                           |
| Vested  | (533) | 8.80                                   |   |                           |
| Cancelled/forfeited   | (26)  | 14.19                                  |   |                           |
| Non-vested restricted stock units at August 31, 2010                  | 2,086 | 11.46                                  | 1.7   |                           |
| Non-vested restricted stock units expected to vest at August 31, 2010 | 1,855 | 11.45                                  | 1.7   | \$ 22,341                 |

**Share Option Activity**

The Company has four plans under which employees were granted options to purchase Xyratex Ltd shares prior to 2006. Options exercised, canceled or forfeited under all of the Company's share option plans, excluding the Sharesave Plan, are summarized as follows:

|  | Options | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Term (years) | Aggregate Intrinsic Value |
|--|---------|---------------------------------|---|---------------------------|
| Outstanding at November 30, 2009               | 1,240   | 10.46                           | 3.9   |                           |
| Exercised                                      | (317)   | 8.71                            |   |                           |
| Forfeited                                      | (5)     | 14.31                           |   |                           |
| Outstanding and exercisable at August 31, 2010 | 918     | 11.69                           | 3.4   | \$ 1,902                  |

Exercise prices of option activity and options outstanding denominated in U.K. pounds have been converted to the U.S. dollar equivalent in the above table using the U.K. pound/U.S. dollar exchange rate as of each transaction date or period end date as appropriate.

**Employee Stock Purchase Plan and Sharesave plan**

Employees contributed approximately \$50 to awards granted under the ESPP. No shares were issued under the ESPP in the nine months ended August 31, 2010. Options were granted for 26 shares under the Sharesave plan in the nine months ended August 31, 2010.



#### 4. Net earnings (loss) per share

Basic net earnings (loss) per share for the three and nine month periods ended August 31, 2010 and August 31, 2009 is computed by dividing net income (loss) by the weighted-average number of common shares. Diluted net earnings (loss) per share gives effect to all potentially dilutive common share equivalents outstanding during the period. The effect of 62 common share equivalents was excluded from the diluted weighted average shares outstanding in the nine month period ended August 31, 2009, because their inclusion would be anti-dilutive due to the net loss recorded for the period.

|                                      |         | Common shares      |                    |                    |                    |
|--------------------------------------|---------|--------------------|--------------------|--------------------|--------------------|
|                                      |         | Three months ended |                    | Nine months ended  |                    |
|                                      |         | August 31,<br>2010 | August 31,<br>2009 | August 31,<br>2010 | August 31,<br>2009 |
| Total weighted average common shares | basic   | 30,259             | 29,462             | 30,059             | 29,387             |
|                                      |         | 59                 | 87                 | 107                |                    |
|                                      |         | 953                | 117                | 862                |                    |
| Total weighted average common shares | diluted | 31,271             | 29,666             | 31,028             | 29,387             |

#### 5. Restructuring costs

On December 4, 2008 and March 26, 2009 the Company announced details of cost reduction programs in response to worsening market conditions resulting from upheaval in the financial credit markets. This included a compulsory headcount reduction program and the closure of certain Company locations, primarily supporting research and development. The Company reduced its overall employee numbers by approximately 13%. The costs of employee and lease terminations totaled \$5,898. \$4,142 related to employee terminations and \$1,756 to lease terminations which expire in 2010 and 2011. Of these amounts \$4,728 was incurred in the nine months ended August 31, 2009. This program was completed and all amounts paid by August 31, 2010 with the exception of lease costs totaling \$199.

#### 6. Financial instruments

The Company's principal financial instruments, other than derivatives, comprise cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities. The Company also enters into derivatives in order to manage currency risks arising from the Company's operations. The Company does not hold financial instruments for trading purposes.

##### *Forward foreign exchange contracts and options*

Over 90% of the Company's revenues are denominated in the U.S. dollar, whereas certain expenses are incurred in U.K. pounds and Malaysian Ringgits. Therefore, the Company is exposed to foreign currency exchange rate risk which creates volatility in income and cash flows from period to period. In part, the Company manages this exposure through entering into forward foreign exchange contracts and options to reduce the volatility of income and cash flows associated with this risk. The Company designated all of its forward foreign currency contracts as qualifying for cash flow hedge accounting. Changes in the fair value of these instruments are deferred and recorded as a component of accumulated other comprehensive income (AOCI) until the hedged transactions affect earnings, at which time the deferred gains and losses on the forward foreign currency contracts are recognized in the income statement. The Company enters into these foreign exchange contracts to

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hedge a portion of its forecasted foreign currency denominated expense in the normal course of business and accordingly, they are not speculative in nature. The counterparty to the foreign currency contracts is an international bank. Such contracts are for two years or less at inception.

The Company reclassified a gain of \$2,750 from AOCI to earnings during the nine months ended August 31, 2010 due to the realization of the underlying transactions. Such amounts were recorded as cost of sales, research and development expense or selling, general and administrative expense in proportion to the cash flow being hedged. The Company recorded an increase in the fair market value of derivatives related to its cash flow hedges, the balances of which are recorded in other current assets or other accrued liabilities, to AOCI of \$439 for the nine months ended August 31, 2010. For the nine months ended August 31, 2009 the movements

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in AOCI consisted of an increase in the fair market value of derivatives of \$3,093 together with a reclassification of a loss of \$10,872. No taxation applies to these amounts due to the recording of a valuation allowance against U.K. deferred tax assets.

The following table summarizes the foreign currency derivative contract activity during the period:

|  | Number of contracts |
|--|---------------------|
| At November 30, 2009                         | 26                  |
| Matured during the period                    | (20)                |
| New contracts entered into during the period | 25                  |
| At August 31, 2010                           | 31                  |

The fair value of derivative instruments and their location in the consolidated balance sheet as of 31 August 2010 and November 30, 2009 were as follows:

| Derivatives designated as hedging instruments: | Balance Sheet Location    | August 31, 2010 | November 30, 2009 |
|--|---------------------------|-----------------|-------------------|
| Asset derivatives                              | Other current assets      | \$ 1,269        | \$ 3,524          |
| Liability derivatives                          | Other accrued liabilities | \$              | \$                |

The effect of derivative instruments designated as cash flow hedges on the condensed consolidated statement of operations for the nine months ended August 31, 2010 was as follows:

| Derivatives in Cash Flow Hedging Relationships | Gain (Loss) Recognized (1) | Gain (Loss) Reclassified (2) |
|--|----------------------------|------------------------------|
| Foreign exchange contracts                     | \$ 439                     | \$ 2,750                     |

(1) Amount recognized in AOCI (effective portion).

(2) Amount of gain (loss) reclassified from AOCI into income (effective portion) located in expense.

Unrealized gains and losses reported in AOCI will be reclassified to earnings as the forecast expenditures for which the foreign exchange contracts have been entered into arise. It is estimated that all of the unrealized amounts in respect of foreign exchange contracts are expected to be reclassified to earnings during the next fifteen months.

The following table shows derivatives existing as of August 31, 2010 and November 30, 2009:

August 31,                      November 30,

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| <b>Derivatives between U.K. pound and U.S. dollar</b>   | <b>2010</b> | <b>2009</b> |
|---|-------------|-------------|
| Forward exchange contracts and options (notional value) | \$ 58,251   | \$ 36,209   |
| Average rate of contract                                | \$ 1.55     | \$ 1.51     |
| Period end rate   | \$ 1.55     | \$ 1.65     |
| Maximum period of contracts (months)                    | 15          | 11          |

| <b>Derivatives between Malaysian ringgit and U.S. dollar</b> | <b>August 31,<br/>2010</b> | <b>November 30,<br/>2009</b> |
|--|----------------------------|------------------------------|
| Forward exchange contracts and options (notional value)      | \$ 8,500                   | \$ 6,000                     |
| Average rate of contract                                     | \$ 0.28                    | \$ 0.28                      |
| Period end rate  | \$ 0.32                    | \$ 0.30                      |
| Maximum period of contracts (months)                         | 7                          | 10                           |

Fair values

The carrying values of all financial instruments, including forward foreign exchange contracts, approximate their fair values. Assets and liabilities required to be carried at fair value will be classified and disclosed in one of the following three categories:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of August 31, 2010 and at November 30, 2009 aggregated by the level in the fair-value hierarchy within which those measurements fall:

|  | August 31, 2010 |   | November 30, 2009 |   |
|--|-----------------|---|-------------------|---|
|  | Total           | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Total             | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) |
| Foreign currency forward contracts asset<br>(liability) position | \$ 1,269        | \$ 1,269  | \$ 3,524          | \$ 3,524  |

The Company's forward foreign exchange contracts and options are measured on a recurring basis based on foreign currency spot rates and forward rates quoted by banks (level 2 criteria) and are marked-to-market each period with gains and losses on these contracts recorded in Other Comprehensive Income with the offsetting amount for unsettled positions being included in either other current assets or other accrued liabilities in the balance sheet.

**7. Concentration of credit risk**

Financial instruments which potentially subject the Company to concentrations of credit risk include cash and cash equivalents, short-term investments and accounts receivable. The Company places its cash and cash equivalents and short-term investments with high-credit quality financial institutions. Cash deposits are generally placed with either one or two institutions and such deposits, at times, exceed governmentally insured limits. Concentrations of credit risk, with respect to accounts receivable, exist to the extent of amounts presented in the financial statements. Four customers, each with balances greater than 10% of total accounts receivable, represented 80% of the total accounts receivable balance at August 31, 2010 and three customers represented 73% of the total accounts receivable balance at November 30, 2009. Generally, the Company does not require collateral or other security to support customer receivables. The Company performs periodic credit evaluations of its customers and maintains an allowance for potential credit losses based on historical experience and other information available to management. Losses to date have been within management's expectations.

During the nine months ended August 31, 2010 revenues from four customers represented 80% of total revenues and during the nine months ended August 31, 2009, revenues from two customers represented 65% of total revenues. No other customer accounted for more than 10% of revenues.



**8. Intangible assets***Identified intangible assets*

|                                     | August 31,<br>2010 | November 30,<br>2009 |
|-------------------------------------|--------------------|----------------------|
| Existing technology                 | \$ 8,691           | \$ 8,193             |
| Patents and core technology         | 10,800             | 10,800               |
| In process research and development | 2,100              |                      |
| Customer relationships              | 4,305              | 4,305                |
|                                     | 25,896             | 23,298               |
| Accumulated amortization            | (19,066)           | (16,091)             |
|                                     | \$ 6,830           | \$ 7,207             |

*Goodwill*

The changes in the carrying amount of goodwill for the nine months ended August 31, 2010 are as follows:

|                              | Networked<br>Storage<br>Solutions | Storage<br>Infrastructure | Total    |
|------------------------------|-----------------------------------|---------------------------|----------|
| Balance at November 30, 2009 |                                   |                           |          |
| Acquisition of businesses    | \$ 794                            | \$ 1,596                  | \$ 2,390 |
| Contingent consideration     |                                   | 500                       | 500      |
| Balance at August 31, 2010   | \$ 794                            | \$ 2,096                  | \$ 2,890 |

During the nine months ended August 31, 2010, the Company completed two acquisitions for a cash purchase price totaling \$4,908. The Company has estimated the fair market value of contingent consideration for one of the acquisitions at \$500. The Company has estimated the fair values of the acquired assets and liabilities and the allocation of the purchase price to intangible assets. These estimates will be updated in the financial statements for the year ended November 30, 2010.

Pro forma operating results have not been presented for the acquisitions because the acquisitions were not material to the Company. Goodwill of \$2,890 has been recognized on the above transactions. \$500 has been allocated to intangible assets as developed technology to be amortized over five years. \$2,100 has been allocated to in process research and development. Amortization of in process research and development will commence when the development of the technology is complete. The intangible assets are expected to be deductible for tax purposes.

**9. Inventories**

| August 31,<br>2010 | November 30,<br>2009 |
|--------------------|----------------------|
|--------------------|----------------------|

|                  |    |         |    |         |
|------------------|----|---------|----|---------|
| Finished goods   | \$ | 47,846  | \$ | 25,182  |
| Work in progress |    | 39,122  |    | 19,970  |
| Raw materials    |    | 142,513 |    | 63,473  |
|                  | \$ | 229,481 | \$ | 108,625 |

## 10. Income Taxes

The provision for income taxes for the three and nine month periods ended August 31, 2010 and August 31, 2009 is based on the Company's current estimate of effective tax rates on U.S. income of 39%, the rate being based on a forecast of income before income taxes in the year ended November 30, 2010 and November 30, 2009. U.K. losses or income are excluded from the effective rate calculation due to the recording of the valuation allowance in the 2008 fiscal year. During the nine months ended August 31, 2010 there have been no changes to management's estimates in connection with income tax items in the balance sheet including the balance of unrecognized tax benefits.

Included in the income tax benefit of \$2,146 and \$851 in the three and nine month periods ended August 31, 2010, respectively is an amount of \$3,093 relating to equity compensation. This amount represents the recognition of a deferred tax asset for temporary differences associated with equity compensation for U.S. employees. Of this amount \$2,646 relates to the 2009 fiscal year and the Company has determined that this amount should have been recognized in its 2009 financial statements. The Company has also determined that this amount was not material relative to the year ended November 30, 2009 and to estimated income for the year ending November 30, 2010 and therefore has corrected this error as an out of period adjustment in the nine months ended August 31, 2010.

## 11. Product warranty liability

The Company generally offers warranties between one and three years. Estimated future warranty obligations related to product sales are charged to operations in the period in which the related revenue is recognized. These estimates are based on

historical warranty experience and other relevant information of which the Company is aware.

The following table provides the changes in the product warranty accrual for the nine months ended August 31, 2010:

|  | <b>Amount of<br/>liability</b> |
|--|--------------------------------|
| Balance at November 30, 2009                     | \$ 3,537                       |
| Accruals for warranties issued during the period | 4,927                          |
| Settlements made during the period               | (3,053)                        |
| Balance at August 31, 2010                       | \$ 5,411                       |

## 12. Segment Information

*Description of segments.* The Company designs, develops and manufactures enabling technology in support of high-performance storage and data communication networks. The Company organizes its business operations into two product groups NSS and SI, each of which comprises a reportable segment.

Description of the Company's segments:

*NSS.* Provision of high performance, high density, network storage subsystem technology to OEMs supplying the network storage and data networking market places.

*SI.* Provision of high-performance, high density disk drive, process and test technology to the major disk drive companies and their component suppliers for the development and production of highly reliable disk drives.

*Segment revenue and profit.* The following tables reflect the results of the Company's reportable segments under the Company's management reporting system. These results are not necessarily a depiction that is in conformity with accounting principles generally accepted in the United States and in particular does not include the equity compensation expense. The performance of each segment is generally measured based on gross profit.

|                             | <b>Three Months Ended</b>  |                            | <b>Nine months Ended</b>   |                            |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                             | <b>August 31,<br/>2010</b> | <b>August 31,<br/>2009</b> | <b>August 31,<br/>2010</b> | <b>August 31,<br/>2009</b> |
| <b>Revenues:</b>            |                            |                            |                            |                            |
| Networked Storage Solutions | \$ 317,249                 | \$ 208,607                 | \$ 932,132                 | \$ 558,589                 |
| Storage Infrastructure      | \$ 112,987                 | \$ 37,687                  | \$ 272,969                 | \$ 66,329                  |
| Total Segments              | \$ 430,236                 | \$ 246,294                 | \$ 1,205,101               | \$ 624,918                 |

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**Gross profit:**

|                              |    |        |    |        |    |         |    |        |
|------------------------------|----|--------|----|--------|----|---------|----|--------|
| Networked Storage Solutions  | \$ | 38,061 | \$ | 29,249 | \$ | 123,444 | \$ | 71,107 |
| Storage Infrastructure       | \$ | 38,232 | \$ | 12,194 | \$ | 93,638  | \$ | 16,854 |
| Total Segments               | \$ | 76,293 | \$ | 41,443 | \$ | 217,082 | \$ | 87,961 |
| Equity Compensation (note 3) | \$ | (367)  | \$ | (217)  | \$ | (1,064) | \$ | (644)  |
| Total                        | \$ | 75,926 | \$ | 41,226 | \$ | 216,018 | \$ | 87,317 |

**Depreciation and amortization:**

|                             |    |       |    |       |    |        |    |        |
|-----------------------------|----|-------|----|-------|----|--------|----|--------|
| Networked Storage Solutions | \$ | 3,134 | \$ | 3,433 | \$ | 9,348  | \$ | 10,235 |
| Storage Infrastructure      | \$ | 1,482 | \$ | 1,403 | \$ | 4,311  | \$ | 4,353  |
| Total Segments              | \$ | 4,616 | \$ | 4,836 | \$ | 13,659 | \$ | 14,588 |
| Corporate                   | \$ | 982   | \$ | 715   | \$ | 2,839  | \$ | 2,102  |
| Total                       | \$ | 5,598 | \$ | 5,551 | \$ | 16,498 | \$ | 16,690 |

Total segments revenues represent revenues as reported by the Company for all periods presented. Gross profit above represents gross profit as reported by the Company for all periods presented. The chief operating decision maker does not review asset information by segment and therefore no asset information is presented.

**SIGNATURES**



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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

XYRATEX LTD  
(Registrant)

Date: October 15, 2010

By: /s/ Richard Pearce  
Name: Richard Pearce  
Title: Chief Financial Officer

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