CONAGRA FOODS INC /DE/ Form 10-Q January 05, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the quarterly period ended November 26, 2006

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

OF 1934

For the transition period from to

Commission File Number 1-7275

CONAGRA FOODS, INC.

(Exact name of registrant, as specified in charter)

| Delaware | 47-0248710 |
|--|---------------------|
| (State or other jurisdiction of | (I.R.S. Employer |
| incorporation or organization) | Identification No.) |
| | |
| One ConAgra Drive, Omaha, Nebraska | 68102-5001 |
| (Address of Principal Executive Offices) | (Zip Code) |

(402) 595-4000

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer x

Accelerated filer O

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares outstanding of issuer s common stock, as of December 22, 2006, was 505,165,952.

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November 27, 2005

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Part I Financial Information
Item 1. Condensed Consolidated Financial Statements
ConAgra Foods, Inc. and Subsidiaries
Condensed Consolidated Statements of Earnings
(in millions except per share amounts)
(unaudited)

| | Thirteen weeks ended November 26, 2006 | | November 27, 2005 | | Twenty-six weeks November 26, 2006 | | | ember 27, |
|---|--|---------|----------------------|---------|--|---------|-------|-----------|
| Net sales | \$ | 3,088.7 | \$ | 3,002.0 | \$ | 5,777.3 | \$ | 5,675.8 |
| Costs and expenses: | | | | | | | | |
| Cost of goods sold | 2,27 | 78.4 | 2,270.6 | | 4,304.0 | | 4,27 | 73.7 |
| Selling, general and administrative expenses | 450 | .4 | 450.4 | | 887.6 | | 867.4 | |
| Interest expense, net | 52.1 | | 68.6 | | 110.1 | | 141.0 | |
| Gain on sale of Pilgrim s Pride Corporation common stock | | | | | | | 329 | .4 |
| Income from continuing operations before income taxes and | | | | | | | | |
| equity method investment earnings (loss) | 307.8 | | 212.4 | | 475.6 | | 723.1 | |
| Income tax expense | 119.1 | | 79.5 | | 180.6 | | 257 | |
| Equity method investment earnings (loss) | 12.6 | | (16.7 | |) 14.8 | | (30. | |
| -1···· | | | (| | , | | (| , |
| Income from continuing operations | 201 | .3 | 116 | 5.2 | 309 | 0.8 | 435 | .4 |
| Income from discontinued operations, net of tax | 12.0 | | 36.3 | | 70.2 | | 64.4 | |
| income from discontinued operations, net of tax | 12.0 | | 30.3 | | 70.2 | | 04.4 | |
| Net income | \$ | 213.3 | \$ | 152.5 | \$ | 380.0 | \$ | 499.8 |
| Earnings per share basic | | | | | | | | |
| Income from continuing operations | \$ | 0.40 | \$ | 0.22 | \$ | 0.61 | \$ | 0.84 |
| Income from discontinued operations | 0.02 | | 0.07 | | 0.14 | | 0.12 | |
| Net income | \$ | 0.42 | \$ | 0.29 | \$ | 0.75 | \$ | 0.96 |
| | | | | | | | | |
| Earnings per share diluted | | 0.00 | _ | | | 0.64 | | 0.04 |
| Income from continuing operations | \$ | 0.39 | \$ | 0.22 | \$ | 0.61 | \$ | 0.84 |
| Income from discontinued operations | 0.03 | | 0.07 | | 0.13 | | 0.12 | |
| Net income | \$ | 0.42 | \$ | 0.29 | \$ | 0.74 | \$ | 0.96 |

See notes to the condensed consolidated financial statements.

ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income

(in millions) (unaudited)

| | Thirteen weeks ended November 26, 2006 | | | November 27, 2005 | | Twenty-six weeks en November 26, 2006 | | November 27, 2005 | | |
|---|--|-------|---|----------------------|-------|---|-------|----------------------|------|-------|
| Net income | \$ | 213.3 | | \$ | 152.5 | \$ | 380.0 | | \$ | 499.8 |
| Other comprehensive income (loss): | (4.7 | | ` | 1 1 | | (1.2 | | \ | 20.0 | |
| Net derivative adjustment, net of tax Unrealized gain (loss) on available-for-sale securities, net of | (4.7 | |) | 1.1 | | (1.3 | |) | 29.8 | |
| tax: Unrealized holding gains (losses) arising during the period | 1.7 | | | 3.2 | | 2.1 | | | (16. | 6 |
| Less: reclassification adjustment for gains included in net income | (0.8 | |) | | | (2.3 | |) | (95. | 3 |
| Currency translation adjustment: | | | | | | | | | | |
| Unrealized holding gains (losses) arising during the period Less: reclassification adjustment for losses included in net | (8.4 | |) | 9.2 | | (6.4 | |) | 9.1 | |
| income | 21.7 | | | | | 21.7 | 7 | | | |
| Minimum pension liability, net of tax | 3.1 | | | | | 4.1 | | | | |
| Comprehensive income | \$ | 225.9 | | \$ | 166.0 | \$ | 397.9 | | \$ | 426.8 |

See notes to the condensed consolidated financial statements.

ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (dollars in millions except share data) (unaudited)

| | November 26, 2006 | May 28, 2006 | November 27, 2005 | |
|--|----------------------|-----------------|-------------------|--|
| ASSETS | | | | |
| Current assets | | | | |
| Cash and cash equivalents | \$ 803.5 | \$ 331.6 | \$ 687.4 | |
| Receivables, less allowance for doubtful accounts of \$25.0, \$27.8 and \$31.2 | 1,115.5 | 1,178.1 | 1,301.4 | |
| Inventories | 2,587.7 | 2,130.6 | 2,449.4 | |
| Prepaid expenses and other current assets | 1,213.3 | 889.0 | 558.9 | |
| Current assets held for sale | | 261.0 | 460.2 | |
| Total current assets | 5,720.0 | 4,790.3 | 5,457.3 | |
| Property, plant and equipment | 4,814.1 | 4,829.5 | 4,802.5 | |
| Less accumulated depreciation | (2,659.4 |) (2,561.1 |) (2,468.6 | |
| Property, plant and equipment, net | 2,154.7 | 2,268.4 | 2,333.9 | |
| Troporty, plant and equipment, net | 2,13 1.7 | 2,200.1 | 2,333.9 | |
| Goodwill | 3,442.4 | 3,445.6 | 3,446.1 | |
| Brands, trademarks and other intangibles, net | 796.5 | 799.5 | 800.1 | |
| Other assets | 242.9 | 233.5 | 428.4 | |
| Noncurrent assets held for sale | , | 433.1 | 839.1 | |
| | \$ 12,356.5 | \$ 11,970.4 | | |
| LIABILITIES AND STOCKHOLDERS EQUITY | ,, | ,,,,,,,,,, | 7 -27,2 2 1.5 | |
| Current liabilities | | | | |
| Notes payable | \$ 5.6 | \$ 10.0 | \$ 10.7 | |
| Current installments of long-term debt | 20.8 | 421.1 | 920.4 | |
| Accounts payable | 992.7 | 867.6 | 976.8 | |
| Advances on sales | 149.4 | 103.2 | 211.4 | |
| Accrued payroll | 291.7 | 310.8 | 227.1 | |
| Other accrued liabilities | 1,497.0 | 1,247.5 | 1,296.1 | |
| Current liabilities held for sale | | 4.6 | 66.7 | |
| Total current liabilities | 2,957.2 | 2,964.8 | 3,709.2 | |
| Senior long-term debt, excluding current installments | 3,131.7 | 2,754.8 | 3,036.8 | |
| Subordinated debt | 400.0 | 400.0 | 400.0 | |
| Other noncurrent liabilities | 1,130.0 | 1,197.6 | 1,127.8 | |
| Noncurrent liabilities held for sale | 1,130.0 | 3.2 | 5.0 | |
| Total liabilities | 7,618.9 | 7,320.4 | 8,278.8 | |
| Commitments and contingencies (Note 11) | 7,010.7 | 7,320.4 | 0,270.0 | |
| Common stockholders equity | | | | |
| Common stock of \$5 par value, authorized 1,200,000,000 shares; issued | | | | |
| 566,256,801, 566,214,311 and 566,186,464 | 2,831.3 | 2,831.1 | 2,830.9 | |
| Additional paid-in capital | 788.6 | 764.0 | 757.4 | |
| Retained earnings | 2,650.7 | 2,454.6 | 2,655.3 | |
| Accumulated other comprehensive income (loss) | (4.0 |) (21.8 |) (29.0 | |
| Less treasury stock, at cost, 61,570,244, 55,352,988 and 46,947,140 common | (| , (== | , (= | |
| shares | (1,529.0 |) (1,375.7 |) (1,185.6 | |
| | 4,737.6 | 4,652.2 | 5,029.0 | |
| | | | | |
| Less unearned restricted stock | | (2.2 |) (2.9 | |
| Total common stockholders equity | 4,737.6 | 4,650.0 | 5,026.1 | |
| | \$ 12,356.5 | \$ 11,970.4 | \$ 13,304.9 | |

See notes to the condensed consolidated financial statements.

ConAgra Foods, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows

(dollars in millions except share data) (unaudited)

| Net income | | Twenty-six wee November 26, 2006 | led November 27, 2005 | | |
|--|--|--|-----------------------------|----------|---|
| Income from discontinued operations 70.2 64.4 | Cash flows from operating activities: | | | | |
| Income from continuing operations | Net income | | | | |
| Adjustments to reconcile income from continuing operations to net cash flows from operating activities: Depreciation and amortization Gain (loss) on sale of lightim is Pride Corporation common stock, pretax (see Note 2) Gain (loss) on sale of fixed assets Gain (loss) on sale of fixed assets Gain (loss) on sale of businesses and equity method investments (2.2.1) 0.7 Undistributed carnings of arfillities (8.1) (6.9) Non-cash impairments of investments (8.1) (6.9) Non-cash investments (8.1) (1.0746 Non-cash inves | | 70.2 | | 64.4 | |
| Accounts receivable Accounts payable and advances on sales Accounts payable and advances on sales of Pilgrim activities Accounts payable and advances on perating activities Accounts payable and advances on perating activities Accounts property, plant and equipment Additions to property, plant and equipment Additions from investing activities Additions to property, plant and equipment Additions to proper | Income from continuing operations | 309.8 | | 435.4 | |
| Depreciation and amortization 176.8 | | | | | |
| Gain on sale of Pilgrim s Pride Corporation common stock, pretax (see Note 2) Gain (loss) on sale of fixed assets G.23 J.9 | | 176.8 | | 1/18 8 | |
| Gain (loss) on sale of fixed assets | | 170.0 | | |) |
| Gain (loss) on sale of businesses and equity method investments | | (2.3 |) | | , |
| Undistributed earnings of affiliates | | |) | | |
| Non-cash impairments of investments 45.2 | | , | , | |) |
| Other items (includes pension and other postretirement benefits) (29.4) 10.1 Change in operating assets and liabilities: (49.1) (36.6) Accounts receivable (49.1) (36.6) Inventory (462.7) (315.6) Prepaid expenses and other current assets (467.4 113.0 Accounts payable and advances on sales 230.0 288.4 Other accrued liabilities 267.3 (5.7) Net cash flows from operating activities continuing operations (57.2 349.3 Net cash flows from operating activities discontinued operations 78.1 116.3 Net cash flows from investing activities 20.9 465.6 Cash flows from investing activities 1,075.4 1.074.6 1.074.6 Sales of marketable securities 1,075.4 1.074.6 1.075.4 Additions to property, plant and equipment 137.0 (120.4 1.0 Sale of Pligrim is Pride Corporation common stock 482.4 482.4 Sale of Swift note receivable 117.4 482.4 | | (0.1 | , | | , |
| Change in operating assets and liabilities: | | (20.4 | ` | | |
| Accounts receivable (49.1) (36.6) Inventory (462.7) (315.6) Prepaid expenses and other current assets (467.4) 113.0 Accounts payable and advances on sales 230.0 288.4 Other accruel diabilities 267.3 (5.7) Net cash flows from operating activities continuing operations (57.2) 349.3 Net cash flows from operating activities discontinued operations (57.2) 349.3 Net cash flows from operating activities of continuing operations (57.2) 349.3 Net cash flows from operating activities (5.6) Cash flows from investing activities (5.7) Sales of marketable securities (1.074.6) Sales of marketable securities (1.074.6) Sales of marketable securities (1.075.4) Additions to property, plant and equipment (1.075.4) Sale of Pilgrim s Pride Corporation common stock (1.074.6) Sale of Pilgrim s Pride Corporation common stock (1.074.6) Sale of Swift note receivable (1.074.6) Sale of businesses and equity method investments (5.2) Sale of businesses and equity method investments (5.2) Sale of businesses and equity method investments (5.2) Sale of businesses and equity method investments (5.0) Sales of Swift note receivable and other items (5.0) Net cash flows from investing activities (5.0) Sales of Swift note receivable and other items (5.0) Net cash flows from investing activities (5.0) Cash flows from investing activities (5.0) Sales of Swift note receivable (5.0) Sales of Marketable securities (5.0) Sales of Swift note receivable (5.0) Sales of Swift n | | (23.4 | , | 10.1 | |
| Inventory (462.7 315.6) | | (40.1 | ` | (26.6 | ` |
| Prepaid expenses and other current assets | | | | |) |
| Accounts payable and advances on sales Other accrued liabilities Continuing operations (57.2) 349.3 Net cash flows from operating activities Other accrued liabilities Continuing operations (57.2) 349.3 Net cash flows from operating activities Other accounts payable and operating activities Other acsh flows from operating activities Other accounts payable and operating activities Other accounts payable and equipment (10,74.6) Sales of marketable securities Other accounts payable accounts payable account payable | | | , | |) |
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| Net cash flows from operating activities continuing operations (57.2 349.3 Net cash flows from operating activities discontinued operations 78.1 116.3 Net cash flows from operating activities 20.9 465.6 Cash flows from investing activities: *** Purchases of marketable securities (1,074.6) Sales of marketable securities 1,075.4 *** Additions to property, plant and equipment (137.0) (120.4) Sale of Swift note receivable 117.4 *** *** Sale of Poperty, plant and equipment 101.9 3.9 ** Sale of property, plant and equipment 101.9 3.9 ** Sale of businesses and equity method investments 72.3 30.5 ** Notes receivable and other items 0.6 (3.2) ** Net cash flows from investing activities continuing operations 156.0 393.2 ** Net cash flows from investing activities discontinued operations 664.5 0.5 ** Net scah flows from financing acti | | | | | |
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| Purchases of marketable securities 1,075.4 3 | Net cash flows from operating activities | 20.9 | | 465.6 | |
| Sales of marketable securities 1,075.4 Additions to property, plant and equipment (137.0) (120.4) Sale of Swift note receivable 117.4 **** 482.4 Sale of Pilgrim's Pride Corporation common stock 482.4 *** Sale of purperty, plant and equipment 101.9 3.9 Sale of businesses and equity method investments 72.3 30.5 Notes receivable and other items 0.6 (3.2) Net cash flows from investing activities continuing operations 156.0 393.2 Net cash flows from investing activities discontinued operations 664.5 0.5 Net cash flows from financing activities 820.5 393.7 Cash flows from financing activities Cash flows from financing activities Repayment of long-term debt (25.0) (113.3) Proceeds from exercise of employee stock options 45 | Cash flows from investing activities: | | | | |
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| Repurchase of ConAgra Foods common shares (202.9 Cash dividends paid (185.2) (282.3) Proceeds from exercise of employee stock options 45.3 14.2 Other items 2.7 (0.3) Net cash flows from financing activities continuing operations Net cash flows from financing activities discontinued operations Net cash flows from financing activities (369.5) (379.5) Net change in cash and cash equivalents 471.9 479.8 Cash and cash equivalents at beginning of period 331.6 207.6 | | |) | |) |
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| Proceeds from exercise of employee stock options 45.3 14.2 Other items 2.7 (0.3) Net cash flows from financing activities continuing operations Net cash flows from financing activities discontinued operations Net cash flows from financing activities (369.5) (379.5) Net change in cash and cash equivalents 471.9 479.8 Cash and cash equivalents at beginning of period 331.6 207.6 | | , |) | (282.3 |) |
| Other items 2.7 (0.3) Net cash flows from financing activities continuing operations Net cash flows from financing activities discontinued operations Net cash flows from financing activities (369.5) (379.5) Net change in cash and cash equivalents Cash and cash equivalents at beginning of period 331.6 207.6 | | | , | | , |
| Net cash flows from financing activities continuing operations Net cash flows from financing activities discontinued operations Net cash flows from financing activities (369.5) (379.5) Net change in cash and cash equivalents 471.9 479.8 Cash and cash equivalents at beginning of period 331.6 207.6 | | | | |) |
| Net cash flows from financing activities discontinued operations Net cash flows from financing activities (369.5) (379.5) Net change in cash and cash equivalents 471.9 479.8 Cash and cash equivalents at beginning of period 331.6 207.6 | | |) | |) |
| Net cash flows from financing activities(369.5)) (379.5)Net change in cash and cash equivalents471.9479.8Cash and cash equivalents at beginning of period331.6207.6 | | (30).3 |) | (317.3 |) |
| Net change in cash and cash equivalents Cash and cash equivalents at beginning of period 471.9 479.8 207.6 | | (360.5 |) | (370.5 |) |
| Cash and cash equivalents at beginning of period 331.6 207.6 | 100 Cash Hows Holli Illiancing activities | (309.3 |) | (319.3 |) |
| | Net change in cash and cash equivalents | 471.9 | | 479.8 | |
| | Cash and cash equivalents at beginning of period | 331.6 | | 207.6 | |
| Cash and cash equivalents at end of period \$\phi\$ 005.5 \$\phi\$ 007.4 | Cash and cash equivalents at end of period | \$ 803.5 | | \$ 687.4 | |

See notes to the condensed consolidated financial statements.

ConAgra Foods, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements

For the Twenty-Six Weeks ended November 26, 2006 and November 27, 2005

(columnar dollars in millions except per share amounts)

1. Summary of Significant Accounting Policies

The unaudited financial information reflects all adjustments, which are, in the opinion of management, necessary for a fair presentation of the results of operations, financial position and cash flows for the periods presented. The adjustments are of a normal recurring nature, except as otherwise noted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in the ConAgra Foods, Inc. (the Company) fiscal 2006 annual report on Form 10-K, as updated via the Company s Form 8-K as filed on November 20, 2006.

The results of operations for any quarter or a partial fiscal year period are not necessarily indicative of the results to be expected for other periods or the full fiscal year.

Basis of Consolidation The condensed consolidated financial statements include the accounts of ConAgra Foods, Inc. and all majority-owned subsidiaries. In addition, the accounts of all variable interest entities of which the Company is determined to be the primary beneficiary are included in the Company s condensed consolidated financial statements from the date such determination is made. All significant intercompany investments, accounts and transactions have been eliminated.

Investments in Unconsolidated Affiliates The investments in and the operating results of 50%-or-less-owned entities not required to be consolidated are included in the financial statements on the basis of the equity method of accounting or the cost method of accounting, depending on specific facts and circumstances.

The Company reviews its investments in unconsolidated affiliates for impairment whenever events or changes in business circumstances indicate that the carrying amount of the investments may not be fully recoverable. Evidence of a loss in value that is other than temporary might include the absence of an ability to recover the carrying amount of the investment, the inability of the investee to sustain an earnings capacity which would justify the carrying amount of the investment, or, where applicable, estimated sales proceeds which are insufficient to recover the carrying amount of the investment. Management s assessment as to whether any decline in value is other than temporary is based on the Company s ability and intent to hold the investment and whether evidence indicating the carrying value of the investment is recoverable within a reasonable period of time outweighs evidence to the contrary. Management generally considers the Company s investments in its equity method investees to be strategic long-term investments. Therefore, management completes its assessments with a long-term viewpoint. If the fair value of the investment is determined to be less than the carrying value and the decline in value is considered to be other than temporary, an appropriate write-down is recorded based on the excess of the carrying value over the best estimate of fair value of the investment.

Cash and Cash Equivalents Cash and all highly liquid investments with a maturity of three months or less at the date of acquisition, including short-term time deposits, government agency and corporate obligations, are classified as cash and cash equivalents. Cash deposits in margin accounts of \$232 million are included in prepaid and other current assets in the Company s consolidated balance sheet at November 26, 2006.

Share-Based Compensation The Company has stockholder-approved stock option plans which provide for granting of options to employees for purchase of common stock at prices equal to the fair value at the time of grant. The Company issues stock under various stock-based compensation arrangements, including restricted stock, performance shares and other share-based awards and stock

ConAgra Foods, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements

For the Twenty-Six Weeks ended November 26, 2006 and November 27, 2005

(columnar dollars in millions except per share amounts)

issued in lieu of cash bonuses. In addition, the Company grants restricted share equivalents pursuant to plans approved by stockholders which are ultimately settled in cash based on the market price of the Company s stock as of the date the award is fully vested.

During the first quarter of fiscal 2007, the Company adopted the provisions of the Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standards (SFAS) No. 123 revised 2004, Share-Based Payment (SFAS No. 123R), which replaced SFAS No. 123, Accounting for Stock-Based Compensation, and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. Under the fair value recognition provisions of this statement, stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the requisite service period. The Company elected the modified-prospective transition method, under which prior periods are not revised for comparative purposes. The valuation provisions of SFAS No. 123R apply to new grants and to grants that were outstanding prior to the effective date and are subsequently modified. Estimated future compensation expense for grants that were outstanding as of the effective date will be recognized over the remaining service period using the compensation cost estimated for the SFAS No. 123 pro forma disclosures. See Note 5 for further information regarding the Company s stock-based compensation assumptions and expenses, including pro forma disclosures for prior periods as if the Company had followed the fair value recognition provisions of SFAS No. 123 for all outstanding and unvested stock options.

Comprehensive Income Comprehensive income includes net income, currency translation adjustments, certain derivative-related activity, changes in the value of available-for-sale investments and changes, if any, in the minimum pension liability. The Company generally deems its foreign investments to be permanent in nature and does not provide for taxes on currency translation adjustments arising from converting the investment in a foreign currency to U.S. dollars. When the Company determines that a foreign investment is no longer permanent in nature, estimated taxes are provided for the related deferred tax liability (asset), if any, resulting from currency translation adjustments.

The following details the income tax expense (benefit) on components of other comprehensive income (loss):

Thirteen weeks ended

Twenty-six weeks ended