PERFECTDATA CORP Form 10QSB November 15, 2004

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-QSB

ý Quarterly report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2004

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

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For the transition period from to

**Commission File Number 0-12817** 

# PERFECTDATA CORPORATION

(Exact Name of Small Business Issues as Specified in Its Charter)

**CALIFORNIA** (State or Other Jurisdiction of Incorporation or Organization)

1445 East Los Angeles Avenue Suite 208 Simi Valley, California 93065 (Address of Principal Executive Offices) **95-3087593** (I.R.S. Employer Identification Number)

(805) 581-4000 (Issuer s Telephone Number, Including Area Code)

SECURITIES AND EXCHANGE COMMISSION

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Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ý No o

As of October 31, 2004, there were 6,209,530 shares of Common Stock outstanding.

Transitional Small Business Disclosure Format:

Yes o No ý

### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

## PERFECTDATA CORPORATION

#### Balance Sheet

#### (Unaudited)

#### (Amounts in thousands except share amounts)

		tember 30, 2004
Assets		
Current assets:		
Cash and cash equivalents	\$	1,569
Accounts receivable, net of allowance of \$3		100
Prepaid expenses and other current assets		74
Total current assets		1,743
Property, plant and equipment, at cost, net		
	\$	1,743
Liabilities		
Current liabilities:		
Accounts payable	\$	354
Accrued compensation		28
Other accrued expenses		68
Total current liabilities		450
Shareholders equity:		
Preferred Stock. Authorized 2,000,000 shares; none issued		11.259
Common Stock, no par value. Authorized 10,000,000 shares; issued and outstanding 6,209,530 shares Accumulated deficit		11,258
Accumulated deficit		(9,965)
Total shareholders equity		1,293
Total liabilities and shareholders equity	\$	1,743

See accompanying notes to financial statements.

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#### PERFECTDATA CORPORATION

### Statements of Operations

#### (Unaudited)

(Amounts in thousands, except per share information)

	Three Months Ende September 30,		Six Months Ended September 30,		
	2004	2003	2004	2003	
Net Sales	\$ \$	708 \$	326 \$	1,433	
Cost of goods sold		462	264	932	
Gross profit		246	62	501	
Selling, general, and administrative expenses	217	416	436	770	
Loss from operations	(217)	(170)	(374)	(269)	
Other income:					
Other, net	4	4	7	9	
Net loss	(213)	(166)	(367)	(260)	
Net loss per common share - basic and diluted	\$ (0.03) \$	(0.03) \$	(0.06) \$	(0.04)	
Weighted average shares outstanding - basic and diluted	6,209	6,193	6,209	6,176	

See accompanying notes to financial statements.

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## PERFECTDATA CORPORATION

Statements of Cash Flows

### (Unaudited)

(Amounts in thousands)

	Six-Month Period Ended September 30,		
	2004		2003
Cash flows from operating activities:			
Net loss	\$ (367)	\$	(260)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization			6
Stock issued for services			52
(Increase) decrease in accounts receivable	92		(151)
Decrease in inventory			97
Increase in prepaid expenses and other assets	(16)		(7)
Increase in accounts payable	29		170
Decrease in accrued expenses	(72)		(27)