

ELECTRIC CITY CORP  
Form 5  
March 18, 2003

|                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>FORM 5</b><br><br><input type="checkbox"/> Check box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).<br><br><input type="checkbox"/> Form 3 Holdings Reported<br><br><input checked="" type="checkbox"/> Form 4 Transactions Reported | <b>UNITED STATES SECURITIES AND EXCHANGE COMMISSION</b><br><br>Washington, D.C. 20549<br><br><b>ANNUAL STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP</b><br><br>Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 | OMB APPROVAL<br><br><br><br><br><br><br>OMB Number: 3235-0362<br>Expires: January 31, 2005<br>Estimated average burden hours per response. . . 1.0 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|

|                                                                                                                                                                                                                           |                                                                                   |                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                   |                                    |                                                                |                                                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------|------------------------------------|----------------------------------------------------------------|------------------------------------------------|
| 1. Name and Address of Reporting Person<br><br>Hoppensteadt Dale A.<br>(Last) (First) (Middle)<br><br>1280 Landmeier Road<br>(Street)<br><br>Elk Grove Village IL 60007-2410<br>(City) (State) (Zip)                      | 2. Issuer Name and Ticker or Trading Symbol<br><br>Electric City Corp.<br><br>ELC | 4. Statement for Month/Year<br><br>03/2003 | 6. Relationship of Reporting Person(s) to Issuer (Check all applicable)<br><table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 2px;"><input type="checkbox"/> Director</td> <td style="width: 50%; padding: 2px;"><input type="checkbox"/> 10% Owner</td> </tr> <tr> <td style="padding: 2px;"><input checked="" type="checkbox"/> Officer (give title below)</td> <td style="padding: 2px;"><input type="checkbox"/> Other (specify below)</td> </tr> </table> President, Switchboard Apparatus, Inc., a wholly owned subsidiary of Electric City Corp. |  | <input type="checkbox"/> Director | <input type="checkbox"/> 10% Owner | <input checked="" type="checkbox"/> Officer (give title below) | <input type="checkbox"/> Other (specify below) |
| <input type="checkbox"/> Director                                                                                                                                                                                         | <input type="checkbox"/> 10% Owner                                                |                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                   |                                    |                                                                |                                                |
| <input checked="" type="checkbox"/> Officer (give title below)                                                                                                                                                            | <input type="checkbox"/> Other (specify below)                                    |                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                   |                                    |                                                                |                                                |
| 3. I.R.S. Identification Number of Reporting Person, if an entity (voluntary)                                                                                                                                             |                                                                                   |                                            | 5. If Amendment, Date of Original (Month/Year)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                   |                                    |                                                                |                                                |
| 7. Individual or Joint/Group Reporting (check applicable line)<br><br><input checked="" type="checkbox"/> Form Filed by One Reporting Person<br><br><input type="checkbox"/> Form Filed by More than One Reporting Person |                                                                                   |                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                   |                                    |                                                                |                                                |

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) |            |       | 5. Amount of Securities Beneficially Owned at the end of Issuer's Fiscal Year (Instr. 3 and 4) | 6. Ownership Form: Direct(D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|--------------------------------------------------------------------|------------|-------|------------------------------------------------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------|
|                                 |                                      |                                                    |                                |                                                                    |            |       |                                                                                                |                                                         |                                                       |
|                                 |                                      |                                                    |                                | Amount                                                             | (A) or (D) | Price |                                                                                                |                                                         |                                                       |

# Edgar Filing: ELECTRIC CITY CORP - Form 5

|                 |            |  |    |        |   |        |         |   |  |
|-----------------|------------|--|----|--------|---|--------|---------|---|--|
| Common<br>Stock | 09/06/2002 |  | I4 | 10,000 | D | \$1.23 | 309,458 | D |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |
|                 |            |  |    |        |   |        |         |   |  |

\* If the form is filed by more than one reporting person, see instruction 4(b)(v).

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3)     | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |     | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                 | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |                            | 8. Price of Derivative Security (Instr. 5) | 9. Number of Derivative Securities Beneficially Owned at End of Year (Instr. 4) | 10. Ownership of Derivative Security: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
|------------------------------------------------|--------------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|----------------------------------------------------------------------------------------|-----|----------------------------------------------------------|-----------------|---------------------------------------------------------------|----------------------------|--------------------------------------------|---------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------------------------------------------------|
|                                                |                                                        |                                      |                                                    |                                | (A)                                                                                    | (D) | Date Exercisable                                         | Expiration Date | Title                                                         | Amount or Number of Shares |                                            |                                                                                 |                                                                             |                                                        |
| Options to Purchase Electric City Common Stock | \$3.625                                                |                                      |                                                    |                                |                                                                                        |     | 8/31/01                                                  | 8/31/10         | Electric City Corp. Common Stock                              | 12,500                     |                                            | 12,500                                                                          | D                                                                           |                                                        |
| Options to Purchase Electric City Common Stock | \$3.625                                                |                                      |                                                    |                                |                                                                                        |     | 8/31/02                                                  | 8/31/10         | Electric City Corp. Common Stock                              | 12,500                     |                                            | 12,500                                                                          | D                                                                           |                                                        |
| Options to Purchase Electric City Common Stock | \$3.625                                                |                                      |                                                    |                                |                                                                                        |     | 8/31/03                                                  | 8/31/10         | Electric City Corp. Common Stock                              | 12,500                     |                                            | 12,500                                                                          | D                                                                           |                                                        |
| Options to Purchase Electric City Common Stock | \$3.625                                                |                                      |                                                    |                                |                                                                                        |     | 8/31/04                                                  | 8/31/10         | Electric City Corp. Common Stock                              | 12,500                     |                                            | 12,500                                                                          | D                                                                           |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |
|                                                |                                                        |                                      |                                                    |                                |                                                                                        |     |                                                          |                 |                                                               |                            |                                            |                                                                                 |                                                                             |                                                        |

Explanation of Responses:

/s/ Dale Hoppensteadt

3/14/03

\*\* Signature of Reporting Person

Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations.  
*See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed.  
If space provided is insufficient, *see* Instruction 6 for procedure.

<http://www.sec.gov/divisions/corpfin/forms/form5.htm>

*Last update: 09/03/2002*